



FALLBOOKS

2010

## TABLE OF CONTENTS

### TO ORDER >

Send in the form found on the catalog insert or call **1-800-868-8064**. Additional sales and order information can be found on the inside back cover of the catalog.

United States Institute of Peace Press titles can also be ordered online at <http://bookstore.usip.org>

Cover Art: Japanese illustrator Kazushige Nitta places a dove-white bird perched on a fragile branch with "leaves" of newspaper, some tinged in blood red, tumbling earthward in this solemn, reflective piece. The artwork is also featured in *The Peacemaker's Day Planner*, page 4.



United States Institute of Peace Press is a member of the Association of American University Presses

- 1** Crescent and Dove
- 2** Light Intervention
- 3** The Go Between
- 4** The Peacemaker's Day Planner
- 5** Recent Titles
- 10** Best of the Backlist—From Crocker, Hampson, and Aall
- 11** Best of the Backlist—Human Rights and Religion
- 12** Best of the Backlist—Cross-Cultural Negotiation Series
- 14** Best of the Backlist—In the News
- 16** Best of the Backlist—Regional Studies
- 18** Best of the Backlist—Mediation and International Systems
- 20** Course Adoption Favorites

## COMING SOON

# THE PEACEMAKER'S DAY PLANNER 2011

## Calendar year 2011

*The Peacemaker's Day Planner 2011* makes the perfect gift for anyone interested in international relations, history, and world peace. Produced on high-quality, recycled paper with a protective cover and sturdy spiral bind, the day planner features quotes and wisdom from renowned peacemakers and literary figures as well as fascinating facts on key moments of peace and conflict resolution. It also includes thirteen detachable full-color postcards of thought-provoking images and artwork on the theme of peace and diplomacy.

Available July 2010 • Spiral bound • 6.5 x 8.5  
\$19.95 (paper) • 978-1-60127-057-3



## CRESCENT AND DOVE

### Peace and Conflict Resolution in Islam

Qamar-ul Huda, editor

Preface by HRH Prince Ghazi bin Muhammad bin Talal

*"Crescent and Dove, a groundbreaking book edited by Qamar-ul Huda, is a 'must read' for policymakers, scholars, and students of international affairs in a world that too often fails to distinguish between the acts of a tiny minority of extremists and the religion of Islam."*

—John Esposito, Georgetown University

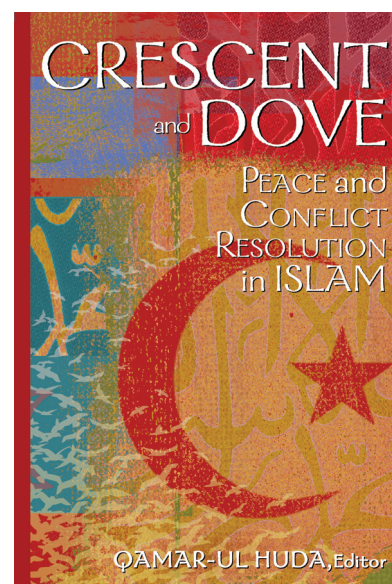
In the face of overwhelming attention to extremist movements and the fundamentalist Islam they often espouse, exploration of peacemaking and conflict resolution in Muslim communities is especially timely. *Crescent and Dove* looks at the relationship between contemporary Islam and peacemaking by tackling the diverse interpretations, concepts, and problems in the field of Islamic peacemaking.

Although Islamic law requires followers to preserve and protect life, and peacemaking efforts arise in Muslim communities everywhere, those who advocate for Islamic principles of nonviolence and peacebuilding, as well as traditional methods of conflict resolution, face serious challenges. Writing from their perspective as Muslim scholars and peacebuilding practitioners, the contributors offer critical perspectives on what works, what opportunities exist, and what areas are fertile for effective peacebuilding efforts. Their experience and analysis demonstrate that fostering a culture of peace in Muslim communities and building effective conflict resolution practices must occur within an Islamic framework and must engage Muslim leaders.

*Crescent and Dove* addresses both theory and practice by delving into the intellectual heritage of Islam to discuss historical examples of addressing conflict in Islam and exploring the practical challenges of contemporary peacemaking in Arab countries, Turkey, Iran, Pakistan, and Indonesia. These groundbreaking essays offer possibilities for nonviolent interventions, peacemaking, the implementation of human rights, the reinterpretation of texts, peace education instruction, and employing successful mediation, negotiation, and conflict resolution skills in an Islamic context.

**QAMAR-UL HUDA** is a senior program officer in the Religion and Peacemaking Program and a scholar of Islam at United States Institute of Peace. His area of expertise is Islamic theology, comparative ethics, the language of violence, interfaith studies, conflict resolution and nonviolence in contemporary Islam. He is an adjunct faculty member of Georgetown University's Conflict Resolution Program and has taught at Boston College, Brandeis University, and the College of Holy Cross.

**CONTRIBUTORS:** Mohammed Abu-Nimer • Asma Afsaruddin • Waleed El-Ansary • Reza Eslami-Somea • Qamar-ul Huda • Asna Husin • Ayse Kadayifci-Orellana • Ibrahim Kalin • Zeki Saritoprak • Meena Sharify-Funk



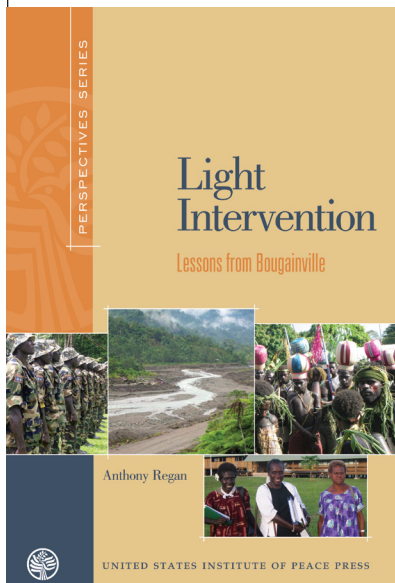
OCTOBER 2010

336 pp. • 6 x 9

\$19.95 (paper) • 978-1-60127-060-3

#### CONTENTS >

Preface • Introduction • *Islam and Peace: A Survey of the Sources of Peace in the Islamic Tradition* • *Recovering the Early Semantic Purview of Jihad and "Martyrdom": Challenging Statist-Military Perspectives* • *Revisiting the Qur'anic Basis for the Use of War Language* • *An Islamic Model of Conflict Resolution: Principles and Challenges* • *Bediüzzaman Said Nursi's Paradigm of Islamic Nonviolence* • *Economics and the Clash of Civilizations: Reexamining Religion and Violence* • *Islamic Human Rights and Islamic Reform* • *Islamic Peace Education: Changing Hearts and Minds* • *Muslim Women Peacemakers as Agents of Change* • *Enhancing Skills and Capacity Building in Islamic Peacemaking* • Conclusion • Glossary • Appendices • Bibliography



**NOVEMBER 2010**

212 pp. • 6 x 9

\$14.95 (paper) • 978-1-60127-061-0

### CONTENTS >

*Introduction • Bougainville and Papua New Guinea • The Bougainville Conflict, 1988–97 • The Peace Process, 1997–2005 • The International Intervention and its Relationship to Local Actors • The Political Settlement and Its Implementation • Sources of Ongoing Tension and Conflict, 2005–09 • Twenty-Five Lessons from the International Peacebuilding Intervention • Conclusion • Timeline • Maps*

## LIGHT INTERVENTION

### Lessons from Bougainville

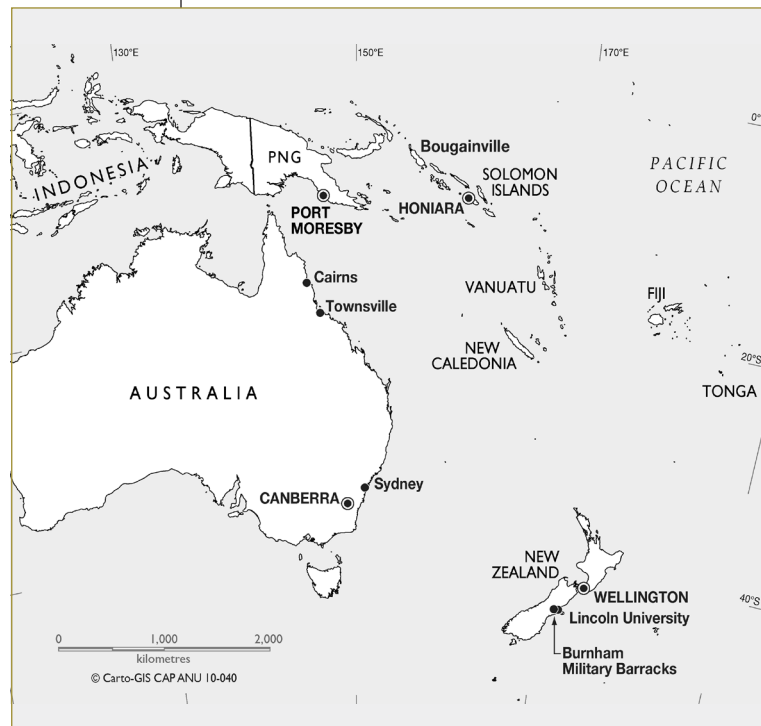
Anthony Regan

“Regan’s analysis is profound, his assessments well established, and his recommendations highly original. This book shows what a thorough case study analysis of a specific, successful, peacebuilding process can contribute to the scholarly and political debate on the problems of international peacebuilding interventions.”

—Volker Boege, research fellow, University of Queensland

This volume analyzes the remarkably successful Bougainville peace process, which ended an apparently intractable, violent, and deeply divisive separatist conflict that for much of the period from 1988 to 1997 destabilized both Papua New Guinea and the wider Pacific islands region. International intervention in Bougainville achieved the much-desired light footprint, marked by less activist international involvement and a high degree of control by parties to the process. Anthony Regan contends that the success of this process makes it an important case for examining the advantages and ideal conditions for a light international intervention.

Regan outlines the origins, features, and impacts of the conflict; examines the key dynamics of the peace process that enabled local actors to initiate and largely control it; and focuses on why a light intervention was possible in this case. He also assesses the limitations of this approach. In particular he provides twenty-five lessons highlighting the dynamics contributing to the outcomes in Bougainville and insights and points of reference for those planning interventions in other contexts.



A constitutional lawyer who specializes in constitutional development as part of conflict resolution, **ANTHONY REGAN** has lived in Papua New Guinea (PNG) for seventeen years and in Uganda for more than three years, and has advised the PNG government on decentralization policy and law, and been a full-time adviser on post-conflict constitutional development in Uganda. He has advised Bougainville parties in the peace process since 1994 and been involved in the Solomon Islands and Sri Lanka peace processes, the constitution-making process in East Timor, and advised Nagaland parties in their conflict with India. He was a senior fellow at the U.S. Institute of Peace from 2004 to 2005.

## THE GO BETWEEN

### Jan Eliasson and the Styles of Mediation

Isak Svensson and Peter Wallensteen

*Preface by Kofi Annan*

"A valuable contribution to the literature on mediation and conflict resolution. The authors successfully bridge the gap between theory and practice, drawing heavily on Ambassador Eliasson's diaries and on their own academic and more theoretical background in relating the exercises to one another."

—Teresita C. Schaffer, director, South Asia Program, Center for Strategic and International Studies, and former U.S. ambassador to Sri Lanka

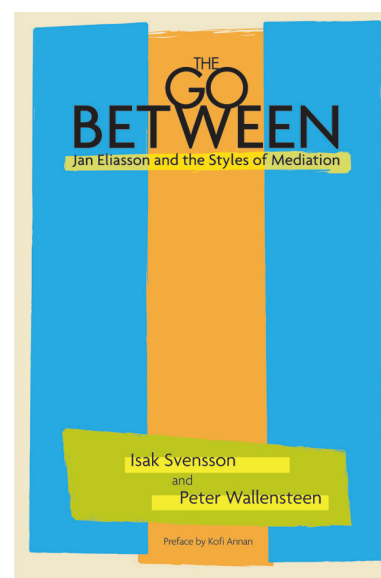
Success in international mediation hinges on the skill, style, and methods of the mediator. This volume explores international mediation through the lens of Ambassador Jan Eliasson, an international go-between with a remarkable track record.

Authors Svensson and Wallensteen contend that international mediators' styles vary in four dimensions—scope, method, mode, and focus—and that the mandate mediators receive strongly determines the style they adopt. The authors draw lessons for the peacemaking process from their examination of how Eliasson entered, prepared, pursued, and finally ended his mediation efforts.

Svensson and Wallensteen evaluate Eliasson's role in six cases: two missions on the Iran-Iraq conflict; two cases of humanitarian diplomacy, in Burma/Myanmar and in Sudan; and two cases of internal armed conflicts, in Nagorno-Karabakh and in Darfur. Analyzing the role of the mediator in each of these instances offers insight into the constraints mediators face and outcomes they may achieve in other scenarios. The authors conclude with ten implications for mediation research and practice.

As a special feature of this volume, the authors incorporate excerpts from extensive interviews and diary entries from Jan Eliasson on his mediation experiences.

**PETER WALLENSTEEN** is the Dag Hammarskjöld Professor of Peace and Conflict Research at Sweden's Uppsala University and on the faculty of the University of Notre Dame's Kroc Institute for International Peace Studies. He is author of many titles, including *Understanding Conflict Resolution: Peace, War, and the Global System*. **ISAK SVENSSON** is an associate professor in the department of Peace and Conflict Research at Sweden's Uppsala University and the author of many publications on mediation and peace negotiations.



DECEMBER 2010

160 pp. • 6 x 9

\$14.95 (paper) • 978-1-60127-062-7

#### CONTENTS >

*Prologue • Preface • One Mediator: Six Experiences • How Mediators Mediate: Styles of Mediation • Going In: The Diplomacy of Entry • Going About: The Diagnosis of Diplomacy • Going On: The Instruments of Mediation • Going Together: The Context of Mediation • Going Out: The Diplomacy of Exit • Going Ahead: Lessons for Mediation Theory and Practice • Bibliography*



# THE PEACEMAKER'S DAY PLANNER 2011

The Peacemaker's Day Planner 2011 makes the perfect gift for anyone interested in international relations, history, and world peace. Produced on high-quality, recycled paper with a protective cover and sturdy spiral bind, the day planner features quotes and wisdom from renowned peacemakers and literary figures as well as fascinating facts on key moments of peace and conflict resolution. It also includes thirteen detachable full-color postcards of thought-provoking images and artwork on the theme of peace and diplomacy.

The day planner is a fun, informative, and practical way to track appointments with its twenty-seven spacious, biweekly spreads. Major U.S. and international holidays (including holidays in Canada, the U.K., and New Zealand), religious holidays, moon phases, and seasons are indicated. Pages providing international dialing codes, world time differences, a table of weights and measures, and extra pages for notes make the planner a particularly useful resource.

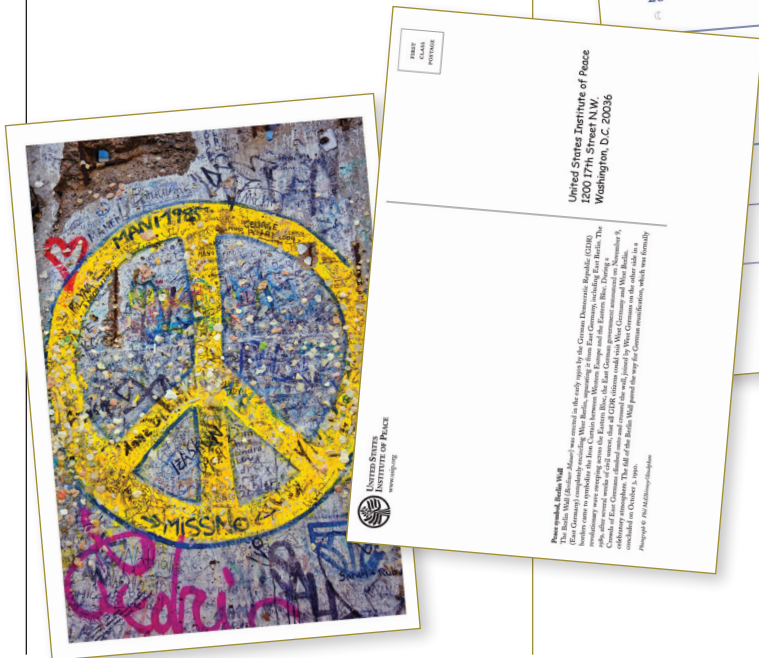
Created by the United States Institute of Peace (USIP), the 2011 day planner is a tribute to more than twenty-five years of USIP's efforts to prevent, manage, and end violent international conflicts and marks the 2011 opening of USIP's new headquarters on the northwest corner of the National Mall in Washington, D.C.

### CALENDAR YEAR 2011

Available July 2010  
Spiral bound • 6.5 x 8.5  
\$19.95 • 978-1-60127-057-3

### PRODUCT DETAILS:

- 13 postcards
- 27 biweekly spreads



## AMERICAN NEGOTIATING BEHAVIOR

Wheeler-Dealers, Legal Eagles, Bullies, and Preachers

Richard H. Solomon and Nigel Quinney

Forewords by Madeleine Albright and Condoleezza Rice

"A goldmine of useful information and ideas that can help make American negotiators—and their counterparts—more effective and the process of negotiations better understood."

—George P. Shultz, U.S. Secretary of State, 1982–89

This landmark study offers a rich and detailed portrait of the negotiating practices of American officials. It assesses the multiple influences—cultural, institutional, historical, and political—that shape how American policymakers and diplomats approach negotiations with foreign counterparts and highlights behavioral patterns that transcend the actions of individual negotiators and administrations.

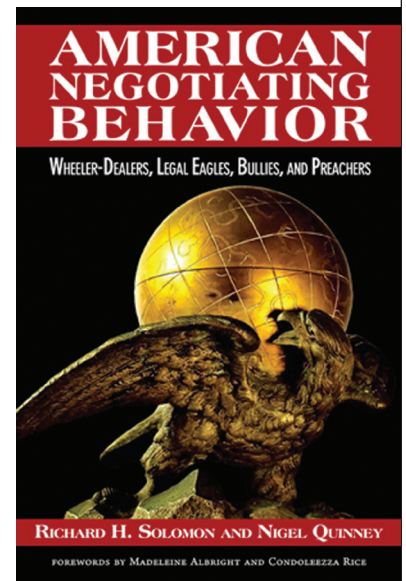
Informed by discussions and interviews with more than fifty seasoned foreign and American negotiators, Richard H. Solomon and Nigel Quinney argue that four distinctive mind-sets have combined to shape U.S. negotiating practice: a businessperson's pragmatic quest for concrete results, a lawyer's attention to detail, a superpower's inclination to dictate terms, and a moralizer's sense of mission. The authors examine how Americans employ time, language, enticements, and pressure tactics at the negotiating table, and how they use (or neglect) the media, back channel communications, and hospitality outside the formal negotiating arena. They also explore the intense interagency rivalries and congressional second-guessing that limit U.S. negotiators' freedom to maneuver.

A chapter by the eminent historian Robert Schulzinger charts the evolving relationship between U.S. presidents and their negotiators, and the volume presents a set of eight remarkably candid foreign perspectives on particular aspects of American negotiating behavior. These chapters are written by a distinguished cast of ambassadors and foreign ministers, some from countries allied to the United States, others from rivals or adversaries, and all with illuminating stories to tell.

In the concluding chapter, Solomon and Quinney propose a variety of measures to enhance America's negotiating capacities to deal with the new and emerging challenges to effective diplomacy in the 21st century.

**RICHARD H. SOLOMON** is president of the United States Institute of Peace. He previously served as director of the State Department's Policy Planning Staff, assistant secretary of state for East Asian and Pacific affairs, ambassador to the Philippines, head of the political science department of the RAND Corporation, member of the National Security Council staff, and professor of political science at the University of Michigan. **NIGEL QUINNEY** is president of The Editorial Group and a consultant to European and American think tanks, academic institutions, and multinational corporations.

**CONTRIBUTORS:** Gilles Andreani • Chan Heng Chee • David Hannay • Faruk Logoglu • Lalit Mansingh • Yuri Nazarkin • Robert Schulzinger • Koji Watanabe • John Wood



APRIL 2010

388 pp • 6 x 9

\$22.50 paper • ISBN: 978-1-60127-047-4

\$55.00 cloth • ISBN: 978-1-60127-048-1

### CONTENTS >

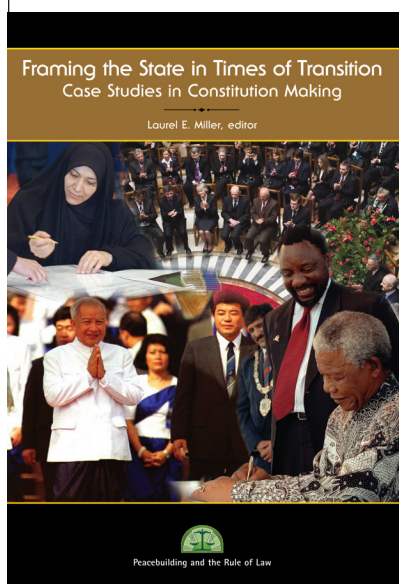
Part I: Introduction

Part II: A Portrait of the American Negotiator

Part III: Historical Perspective

Part IV: Foreign Perspectives

Part V: Conclusions



**APRIL 2010**

740 pp. • 7 x 10

\$49.95 • 978-1-60127-055-9

## FRAMING THE STATE IN TIMES OF TRANSITION

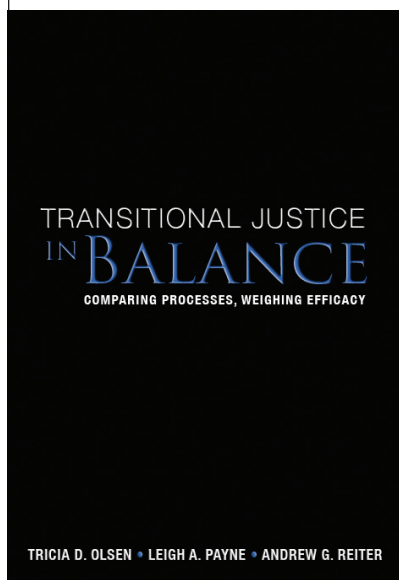
### Case Studies in Constitution Making

Laurel E. Miller, editor

**LAUREL E. MILLER** joined the RAND Corporation as a senior policy analyst. She has been an adjunct professor of law at Georgetown University and a senior rule of law adviser at the United States Institute of Peace.

**CONTENTS:** *Part I: Theory and Concepts • Part II: Africa—Eritrea, Namibia, South Africa, Uganda, Zimbabwe • Part III: Asia and the Pacific—Cambodia, East Timor, Fiji • Part IV: Europe—Albania, Bosnia and Herzegovina, Hungary, Poland, Spain • Part V: Latin America—Brazil, Colombia, Nicaragua, Venezuela • Part VI: Middle East and Central Asia—Afghanistan, Iraq • Part VII: Conclusion*

**CONTRIBUTORS:** Andrew Arato • Louis Aucoin • Andrea Bonime-Blanc • Michele Brandt • Allan R. Brewer-Carías • Scott N. Carlson • Jill Cottrell • Hassen Ebrahim • Donald T. Fox • Thomas M. Franck • Gustavo Gallón-Giraldo • Zofia A. Garlicka • Lech Garlicki • Yash Ghai • Vivien Hart • Stephen P. Marks • Zoltán Miklósi • Laurel E. Miller • Jonathan Morrow • Muna Ndulo • James C. O'Brien • Keith S. Rosenn • Bereket Habte Selassie • Anne Stetson • J Alexander Thier • Arun K. Thiruvengadam • Aili Mari Tripp • Lee Demetrius Walker • Marinus Wiechers • Philip J. Williams



**JUNE 2010**

228 pp. • 6 x 9

\$21.95 • 978-1-60127-053-5

## TRANSITIONAL JUSTICE IN BALANCE

### Comparing Processes, Weighing Efficacy

Tricia D. Olsen, Leigh A. Payne, and Andrew G. Reiter

"This volume offers new insights and perspectives, seeking to answer the crucial questions: 'How does one judge or evaluate transitional justice?' and 'Does transitional justice work?' The authors have made an important addition to empirically grounded theory of transitional justice. This highly readable volume will be accessible to scholarly audiences in diverse disciplines, as well as to nonacademic, general audiences, including journalists, policy analysts, and all those interested in foreign affairs and justice issues."

— Ruti Teitel, New York Law School, and author, *Transitional Justice*

**TRICIA D. OLSEN** and **ANDREW G. REITER** are PhD candidates in political science at the University of Wisconsin, Madison. **LEIGH A. PAYNE**, a former grantee at the United States Institute of Peace, is a professor of sociology and Latin American studies at Oxford University and visiting professor of political science and global studies at the University of Minnesota.

**CONTENTS:** *Introduction • Coming to Terms • The Transitional Justice Database • The Politics of Transitional Justice • At What Cost? • Justice from the Outside In • Beyond the Justice Cascade • The Peace Dividend • Does Transitional Justice Work? • Conclusion: The Justice Balance*



## THE DIPLOMAT'S DICTIONARY

Second Edition

Chas. W. Freeman, Jr.

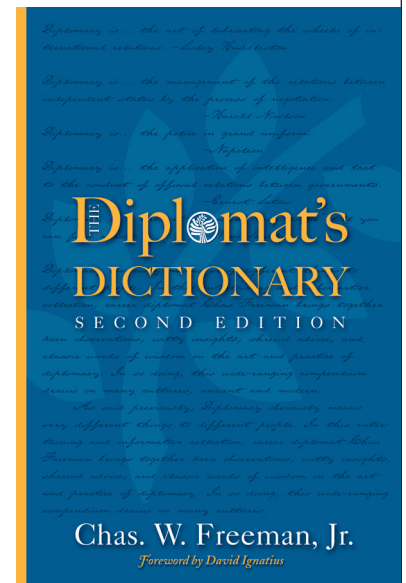
Foreword by David Ignatius

"For a decade, *The Diplomat's Dictionary* has had that special place at my writing desk, so that I can turn to its pages when I am stuck for a concept or a definition, or am just in need of a jolt of acidulous wisdom from the mind of Chas. Freeman."

—David Ignatius

With its first edition in 1994, *The Diplomat's Dictionary* quickly became a classic reference book, offering professionals and enthusiasts practical information, witty insights, and words of wisdom on the art and practice of diplomacy. The expanded second edition contains 476 new entries, including definitions for selected up-to-date terminology and hundreds of additional quotations from across cultures and centuries. Mediators, foreign policy officials, ambassadors, speechwriters, academics, and legislators alike are guaranteed to be inspired and entertained by this unique collection of definitions and quotations.

**CHAS. W. FREEMAN, JR.**, has been a career officer in the U.S. Foreign Service, ambassador to Saudi Arabia during the Persian Gulf War, and assistant secretary of defense for international security affairs. He was a fellow at the United States Institute of Peace in 1994–95.



MAY 2010

352 pp. • 6 x 9

\$19.95 (paper) • 978-1-60127-050-4

## YOUTH AND POST-CONFLICT RECONSTRUCTION

Agents of Change

Stephanie Schwartz

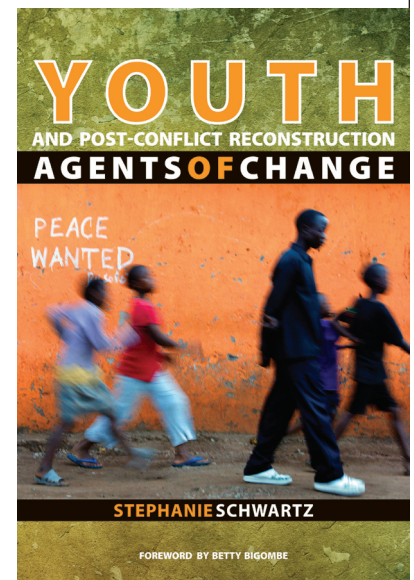
Foreword by Betty Bigombe

"Timely and very well written, Schwartz has successfully synthesized a number of different variables, theories, cases, and policy areas into a compelling and useful analysis. This book will be of interest to students, scholars, NGO personnel, and policymakers worldwide."

—Siobhan McEvoy-Levy, Director, Peace Studies Program at Butler University

This volume uses three cases of post-conflict reconstruction—Mozambique, the Democratic Republic of the Congo, and Kosovo—to explore how youth affect the post-conflict reconstruction process, and how domestic policy, NGO programming, international interventions, and cultural contexts may change that role. The hypotheses drawn from these comparisons will be useful both in guiding future research on youth's role in post-conflict reconstruction and in helping reconstruction actors facilitate the youth population's transition from war to peace.

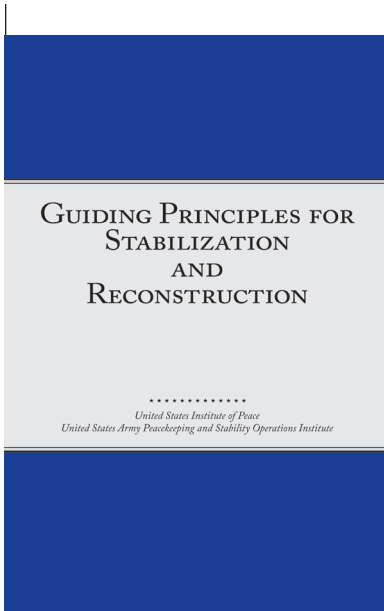
**STEPHANIE SCHWARTZ** is a senior program assistant at the United States Institute of Peace's Center for Mediation and Conflict Resolution and heads USIP's Youth and Peacebuilding Working Group.



MAY 2010

240 pp. • 6 x 9

\$17.50 (paper) • 978-1-60127-049-8



**NOVEMBER 2009**

244 pp. • 6 x 9

\$19.95 (paper) • 978-1-60127-046-7

\*Includes poster while supplies last.

## GUIDING PRINCIPLES FOR STABILIZATION AND RECONSTRUCTION

United States Institute of Peace and  
United States Army Peacekeeping and Stability Operations Institute

"This book will have an incredible impact on the future of civil-military integration. Together with the Army's revolutionary Stability Operations doctrine, these complementary manuals will influence our national security for generations. No civilian should deploy without them."

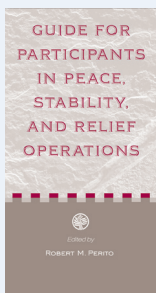
—Lt. Gen. William B. Caldwell, Commanding General of the U.S. Army's Combined Arms Center

"Ad hoc, disorganized campaigns for peace have been the hallmark of past missions. This two-year investigation into thousands of pages of documents written by dozens of agencies may help to mitigate the chaotic nature of these missions by finally putting into one place what we know. This manual is the bible for S&R missions."

—Amb. John Herbst, U.S. Department of State Coordinator for Reconstruction and Stabilization

A product of the collaboration between the United States Institute of Peace and the Peacekeeping and Stability Operations Institute, this manual presents the first-ever, comprehensive set of shared principles for building sustainable peace in societies emerging from violent conflict.

### RELATED TITLES



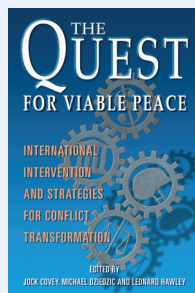
#### GUIDE FOR PARTICIPANTS IN PEACE, STABILITY, AND RELIEF OPERATIONS

Robert M. Perito, editor

This invaluable guide provides short scenarios of typical international involvement in peace missions, natural disasters, and stability operations, as well as descriptions of the roles of the United Nations and other international institutions, NGOs, the U.S. military, and U.S. government civilian agencies.

2007 • 270 pp. • 4 ¼ x 8

\$17.50 (paper) • 978-1-60127-000-9



#### THE QUEST FOR VIABLE PEACE International Intervention and Strategies for Conflict Transformation

Jock Covey, Michael

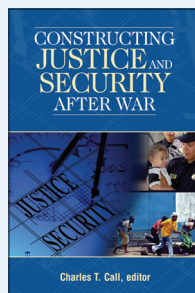
Dziedzic, and Leonard Hawley, editors

"The practical experience of the editors and their contributors shines through in an analysis that covers advance planning, dealing with continuing conflict, and defeating extremism, as well as promoting the rule of law and developing a viable political economy."

— *Foreign Affairs*

2005 • 368 pp. • 6 x 9

\$22.50 (paper) • 978-1-92922-367-1



#### CONSTRUCTING JUSTICE AND SECURITY AFTER WAR

Charles T. Call, editor

"[The book's] greatest strength is in the equal and integrated treatment of security (commendably examined as both a subjectively perceived and objectively measured phenomenon) and justice issues in empirical research. . . . It teaches a number of lessons that international policymakers and the ever-increasing bands of rule of law reformers could do well to learn from."

— *Journal of Conflict & Security Law*

2007 • 428 pp. • 6 x 9

\$24.95 (paper) • 978-1-92922-389-3

\$50.00 (cloth) • 978-1-92922-390-9

## THE SADAT LECTURES

Words and Images on Peace, 1997–2008

Shibley Telhami, editor

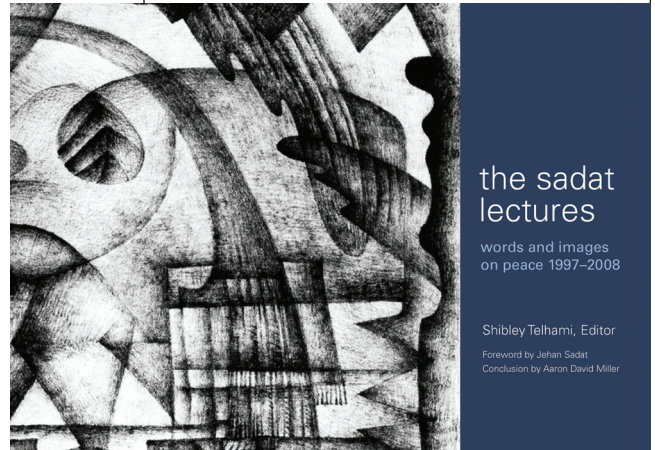
Foreword by Jehan Sadat

Conclusion by Aaron David Miller

*The Sadat Lectures* is a compilation of thought-provoking speeches delivered by some of the most accomplished practitioners of international relations: Ezer Weizman, Jimmy Carter, Henry Kissinger, George Mitchell, Nelson Mandela, Kofi Annan, Mary Robinson, James Baker, and Mohamed ElBaradei.

Organized by Shibley Telhami, the first and current Sadat Chair, the lectures span a decade of tumultuous change in the Middle East and provide an enlightening interpretation of a transformative period in the relationship between the Middle East and the rest of the world.

Accompanying these speeches are full-color reproductions of winning artwork from the Sadat Art for Peace Award. This competition is held in conjunction with the Sadat Lecture for Peace at the University of Maryland and recognizes the best artwork depicting the theme of peace and reconciliation.



the sadat  
lectures

words and images  
on peace 1997–2008

Shibley Telhami, Editor

Foreword by Jehan Sadat  
Conclusion by Aaron David Miller

MARCH 2010

156 pp. • 10 x 7

\$29.95 (paper) • 978-1-60127-054-2

## RELATED TITLES

### CONFLICT, IDENTITY, AND REFORM IN THE MUSLIM WORLD

Challenges for U.S. Engagement

Daniel Brumberg and Dina Shehata, editors

**CONTRIBUTORS:** Mohammed Abu-Nimer

- Judy Barsalou • Dorina A. Bekoe • Daniel Brumberg • Iris Glosemeyer • Pierre Hazan
- Steven Heydemann • Qamar-ul Huda • Thomas H. Johnson • John W. Limbert • Abdeslam Maghraoui • Jonathan Morrow • Ahmad S. Moussalli • Hesham Sallam
- Dina Shehata • David R. Smock • Mohammad Masoom Stanekzai • Annette Weber • Mona Yacoubian

2009 • 486 pp. • 6 x 9

\$29.95 (paper) • 978-1-60127-020-7

### NEGOTIATING ARAB-ISRAELI PEACE

American Leadership

in the Middle East

Daniel C. Kurtzer and

Scott B. Lasensky

"[A] trenchant guide."

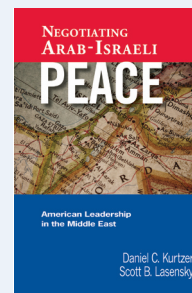
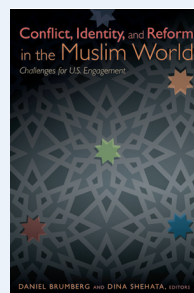
—*Newsweek*

"Negotiating Arab-Israeli Peace is a well-reasoned, realistic study setting out what works and what does not in this distinctive diplomatic arena. Today's leadership (and tomorrow's) could usefully build on the lessons presented here."

—*Foreign Affairs*

2008 • 210 pp. • 5 x 8

\$16.50 (paper) • 978-1-60127-030-6



### THE ISRAELI-SYRIAN PEACE TALKS 1991–96 and Beyond

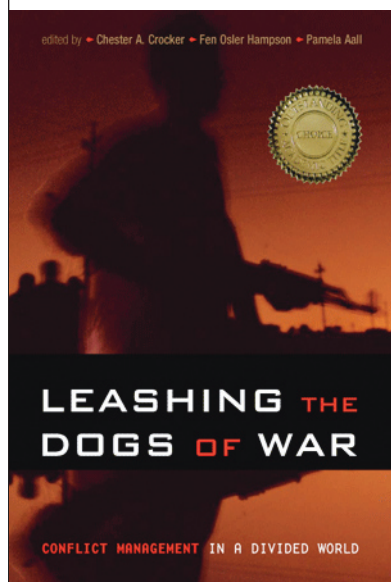
Helena Cobban

"Cobban . . . has written a highly readable, informative, and balanced book that takes the reader through the labyrinth of complex issues of this dispute."

—*CHOICE*

2000 • 272 pp. • 6 x 9

\$21.95 (paper) • 978-1-87837-998-6



## LEASHING THE DOGS OF WAR

Conflict Management in a Divided World

Chester A. Crocker, Fen Osler Hampson, and Pamela Aall, editors

*"Leashing the Dogs of War continues the high standard established by its two predecessor volumes. It provides a comprehensive, balanced overview of the mainstream consensus and debates on the causes of conflict and the efficacy of contemporary practices of conflict management."*

— *Peace & Change*

*"An outstanding introduction to the various challenges to global security and diplomacy in the post-September 11 world order, its breadth also makes it a handy practitioners guide. . . It provides precious and much-craved-for insight into how international actors, such as international organizations, nongovernmental organizations, peacemakers and reconstructing states alike, play a crucial part in the creation and change of the international security and humanitarian law."*

— *Singapore Year Book of International Law*

JANUARY 2007

800 pp. • 7 x 10

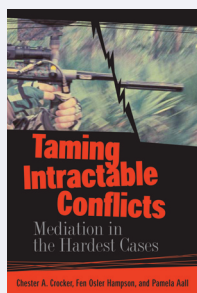
\$49.95 (paper) • 978-1-92922-396-1

*"Outstanding academic title."*

— *CHOICE*

CHESTER A. CROCKER is the James R. Schlesinger Professor of Strategic Studies at Georgetown University and a member of the board of the United States Institute of Peace. FEN OSLER HAMPSON is professor of international affairs and director of the Norman Paterson School of International Affairs at Carleton University. PAMELA AALL is the vice president for Domestic Programs, Education and Training Center at the Institute.

### RELATED TITLES



#### TAMING INTRACTABLE CONFLICTS Mediation in the Hardest Cases

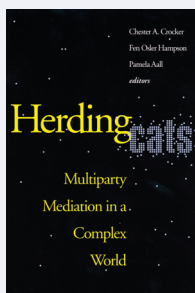
Chester A. Crocker, Fen Osler Hampson,  
and Pamela Aall

*"A useful text for both practitioners and students. It offers clear insights to guide practitioners not only on when to intervene diplomatically in the most difficult conflicts but also on how to do so most effectively."*

— *Political Science Quarterly*

2004 • 256 pp. • 6 x 9

\$14.95 (paper) • 978-1-92922-355-8



#### HERDING CATS Multiparty Mediation in a Complex World

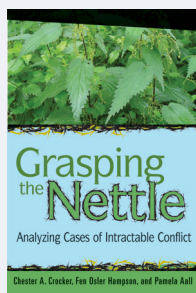
Chester A. Crocker,  
Fen Osler Hampson,  
and Pamela Aall, editors

*"The editors make an outstanding effort to bridge the gap between practice and theory, pushing analysts in new ways to think critically about effective diplomacy. For practitioners the book provides insights on successful negotiations that exist nowhere else"*

— *Perspectives on Political Science*

1999 • 768 pp. • 6 x 9

\$32.50 (paper) • 978-1-87837-992-4



#### GRASPING THE NETTLE Analyzing Cases of Intractable Conflict

Chester A. Crocker, Fen Osler Hampson,  
and Pamela Aall, editors

*"This edited volume, with its combination of conceptual chapters sketching out the general conditions of intractability and summarizing previous research and case studies with in-depth analyses of particular conflicts and mediation efforts, provides a nice introduction to the field of conflict resolution."*

— *Journal of Peace Research*

2005 • 432 pp. • 6 x 9

\$22.50 (paper) • 978-1-92922-360-2

### IMPLEMENTING U.S. HUMAN RIGHTS POLICY

#### Agendas, Policies, and Practices

**Debra Liang-Fenton, editor**

"What is novel in this volume is the in-depth treatment of specific and diverse cases from the perspective of implementation of human rights objectives. . . . An invaluable resource for policy practitioners and academics."

— *Perspectives on Political Science*

2004 • 524 pp. • 6 x 9  
\$29.95 (paper) • 978-1-92922-348-0  
\$50.00 (cloth) • 978-1-92922-349-7

### HUMAN RIGHTS AND CONFLICT

#### Exploring the Links between Rights, Law, and Peacebuilding

**Julie Mertus and  
Jeffrey W. Helsing, editors**

"Through a series of well-crafted articles, this collection provides both academics and practitioners with a sense of the nature of the cross-cutting currents within the peace community and the implications of those differences of priorities for war-torn communities and the international system."

— *Peace & Change*

2006 • 584 pp. • 6 x 9  
\$29.95 (paper) • 978-1-92922-376-3  
\$60.00 (cloth) • 978-1-92922-377-0

### INTERFAITH DIALOGUE AND PEACEBUILDING

**David R. Smock, editor**

"While discussions of interreligious dialogue most often arise from religious professionals and involve complex reflections on religious ethics and epistemology, *Interfaith Dialogue and Peacebuilding* addresses the practical purpose and strategic function of inter-religious engagement. . . . these essays together form a persuasive case that religious perspectives can mitigate or even reconcile the conflict they are often assumed to produce."

— *Journal of Church and State*

2002 • 144 pp. • 6 x 9  
\$14.95 (paper) • 978-1-92922-335-0

### HUMAN RIGHTS, PERESTROIKA, AND THE END OF THE COLD WAR

**Anatoly Adamishin  
and Richard Schifter**

**Forewords by  
Mikhail Gorbachev  
and George Shultz**

"Adamishin and Schifter offer invaluable insights into how the softest of all elements of soft power triumphed over a regime built on force and fear. More than a study of recent history, this is a much-needed encouragement for all those who aspire to a world with a human face."

—Dmitri Trenin, Director of the  
Carnegie Moscow Center

"As political trends in Russia again cloud the relationship, Adamishin and Schifter show how a civil dialogue can be conducted."

— *Foreign Affairs*

2009 • 356 pp. • 6 x 9  
\$24.95 (paper) • 978-1-60127-040-5

### RELIGIOUS PERSPECTIVES ON WAR

**Christian, Muslim, and  
Jewish Attitudes Toward  
Force, revised edition**

**David R. Smock**

"Many views of high caliber are expressed in this interesting and original short work."

— *Foreign Affairs*

Jews, Muslims, and Christians address such issues as the just war doctrine, explaining their differences and often finding surprising common ground. A new preface describes the differences and similarities between the Gulf War and the war against al-Qaeda and the Taliban.

2002 • 96 pp. • 6 x 9  
\$8.95 (paper) • 978-1-92922-337-4

### UNITY IN DIVERSITY

**Interfaith Dialogue in  
the Middle East**

**Mohammed Abu-Nimer,  
Amal I. Khoury, and  
Emily Welty**

"As they explore the dilemmas, difficulties and prospects for interfaith dialogue in Israel-Palestine, Lebanon, Egypt, and Jordan, the authors present the views and experiences of numerous 'front-line' workers, including laypeople, who seek to bridge the religious divides in these societies."

— *Survival*

2007 • 336 pp. • 6 x 9  
\$19.95 (paper) • 978-1-60127-013-9

### ISLAM AND DEMOCRACY

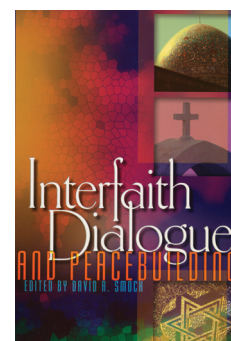
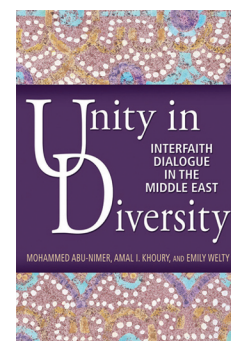
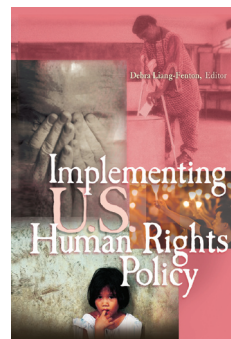
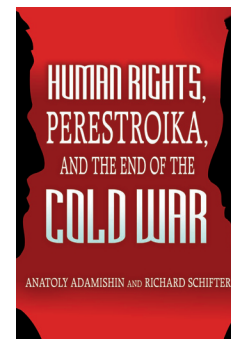
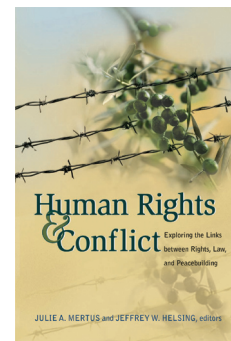
**Religion, Politics, and  
Power in the Middle East**

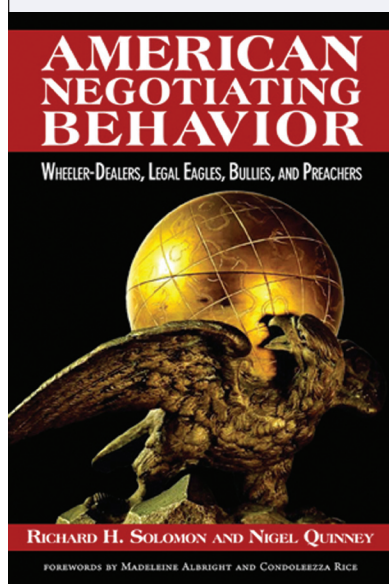
**Timothy D. Sisk**

"Provide[s] invaluable insights and stimuli for discussion to the students in small undergraduate and graduate classes that focus on democracy or Middle East politics."

— *International Journal of  
Middle East Studies*

1992 • 109 pp. • 6 x 9  
\$7.95 (paper) • 978-1-87837-921-4





APRIL 2010

388 pp. • 6 x 9

\$22.50 (paper) • 978-1-60127-047-4

\$55.00 (cloth) • 978-1-60127-048-1

## AMERICAN NEGOTIATING BEHAVIOR

**Wheeler-Dealers, Legal Eagles, Bullies, and Preachers**

**Richard H. Solomon and Nigel Quinney**

**Forewords by Madeleine Albright and Condoleezza Rice**

*"American Negotiating Behavior may well become the definitive primer on the art of effective cross-cultural negotiating. It should be an important part of the education of U.S. diplomat, as well as anyone engaged in international transactions."*

—Henry A. Kissinger,  
U.S. Secretary of State 1973–77

### CONTENTS >

Part I: Introduction • Part II: A Portrait of the American Negotiator • Part III: Historical Perspective • Part IV: Foreign Perspectives • Part V: Conclusions

**CONTRIBUTORS:** Gilles Andreani • Chan Heng Chee • David Hannay • Faruk Logoglu • Lalit Mansingh • Yuri Nazarkin • Robert Schulzinger • Koji Watanabe • John Wood

## ABOUT THE CROSS-CULTURAL NEGOTIATION SERIES

In the early 1990s the United States Institute of Peace initiated a series of conceptual and country-specific assessments on the theme of cross-cultural negotiating (CCN) behavior. In addition to the most recent volume in the series, *American Negotiating Behavior*, previous volumes have explored Iranian, Chinese, Russian, North Korean, Japanese, French, German, and Israeli and Palestinian negotiating behavior. The basic assumptions that underlie the studies in the CCN series are that negotiating is the usual, if not always the preferred, technique of international problem solving, and that greater understanding of the dynamics of negotiating, greater appreciation of the cultural and institutional influences of a counterpart's behavior, and greater self-awareness will help make specific negotiating encounters more productive. This objective of making negotiations more fruitful—and thus preventing, reducing, or eliminating the use of violence to settle political disputes—conforms with the Institute's congressional mandate to promote the peaceful management and resolution of international conflicts.

### NEGOTIATING ACROSS CULTURES

**International Communication in an Interdependent World, Revised Edition**

**Raymond Cohen**

*"Cohen demonstrates the dissonance that cultural differences can create in each stage of international negotiations. . . . He provides examples of miscommunication and misunderstanding between the United States (a low-context culture) and Mexico, Egypt, India, and Japan, all of which he labels high-context cultures."*

—Peace & Change

1997 • 320 pp. • 6 x 9

\$19.95 (paper) • 978-1-87837-972-6

### CULTURE AND CONFLICT RESOLUTION

**Kevin Avruch**

*"A lucid work in simple and clear English. . . . Avruch succeeds in drawing the attention of the reader to the importance of culture as a 'tool' in the resolution of conflict. . . . A welcome addition to the growing body of literature on peace studies."*

—International Journal on World Peace

*"Avruch lays out a most convincing argument for the inclusion of culture as a primary element of the study of deep rooted communal conflicts."*

—Ethnic Conflict Research Digest

1998 • 172 pp. • 6 x 9

\$14.95 (paper) • 978-1-87837-982-5

### CHINESE NEGOTIATING BEHAVIOR

**Pursuing Interests through 'Old Friends'**

**Richard H. Solomon**

**With an essay by Chas. W. Freeman, Jr.**

*"An excellent study of Chinese negotiating behavior. . . . This book should be read by anyone involved in Sino-American negotiations to understand and avoid the types of problems laid out in Solomon's work."*

—International Studies Association

1999 • 224 pp. • 6 x 9

\$14.95 (paper) • 978-1-87837-986-3

### CASE STUDIES IN JAPANESE NEGOTIATING BEHAVIOR

**Michael Blaker, Paul Giarra, and Ezra Vogel**

*"The authors make a useful contribution to the study of intergovernmental negotiation. . . . The study is very well-written and clearly highlights the various features of Japan's negotiating style."*

—International Peacekeeping

2005 • 172 pp. • 6 x 9

\$12.50 (paper) • 978-1-92922-310-7

## HOW ISRAELIS AND PALESTINIANS NEGOTIATE

A Cross-Cultural Analysis of the Oslo Peace Process

Tamara Cofman Wittes, editor

"This slender book deserves a robust reading. By honing in on the ideas and assumptions that the parties bring to the table, the authors have transcended the blame game. It is refreshing to find the most telling critique of the Palestinian performance penned by Dajani, and of the Israeli one by Klieman. All the contributors illuminate how a nation's history, imagined history, self-image, and image of the Other create a distinctive approach to negotiations." — *Foreign Affairs*

2005 • 172 pp. • 6 x 9  
\$14.95 (paper) • 978-1-92922-364-0

## NEGOTIATING ON THE EDGE

North Korean Negotiating Behavior

Scott Snyder

"Outstanding Academic Book"  
—CHOICE

"Snyder aims to show what makes the country [North Korea] tick, not by direct study of life on the ground, but rather by charting and analysing the seemingly capricious and whimsical behaviour of the senior North Korean apparatchiks who are sent to negotiate with the west."  
— *Financial Times*

1999 • 236 pp. • 6 x 9  
\$17.50 (paper) • 978-1-87837-994-8

"International negotiations are often regarded as the province of diplomats and official trade representatives, but they can also engage military officers. Like other negotiators, those in uniform will benefit from the growing body of scholarship being published by the U.S. Institute of Peace in its cross-cultural negotiation project."

— *Joint Force Quarterly*

## FRENCH NEGOTIATING BEHAVIOR

Dealing with La Grande Nation

Charles Cogan

Winner of the Prix Ernest Lémonon

(L'Académie des Sciences Morales et Politiques), 2006

"No American diplomat or official should henceforth be allowed to set foot on the European continent without having read, swallowed, and inwardly digested Cogan's book. Thoughtful American tourists are also strongly advised to read this distillation of a long career's wisdom and to ponder Cogan's three case studies of French diplomacy in action."

— *National Interest*

2003 • 364 pp. • 6 x 9  
\$17.50 (paper) • 978-1-92922-352-7

## NEGOTIATING WITH IRAN

Wrestling the Ghosts of History

John W. Limbert

Foreword by Mark Bowden

"Using four crises spread over four decades, from just after World War II to the 1980s, Limbert appraises the negotiating style of Iran and of those it confronts. Now serving as a senior official on Iran in the State Department, Limbert was one of those held hostage in Tehran from 1979 to 1981. Yet as this splendid study of U.S.-Iranian relations demonstrates, he emerged from that bitter experience with an ability to bring to his appraisal a rare combination of insight, dispassion, and empathy."  
— *Foreign Affairs*

2009 • 200 pp. • 6 x 9  
\$16.95 (paper) • 978-1-60127-043-6  
\$40.00 (cloth) • 978-1-60127-044-3

## HOW GERMANS NEGOTIATE

Logical Goals, Practical Solutions

W. R. Smyser

"How Germans Negotiate . . . contributes to a better understanding of the cultural foundation of German negotiation behavior in foreign relations and is at the same time a chance for Germans to become conscious about the context they are living in."

— *German Foreign Policy in Dialogue*

2003 • 268 pp. • 6 x 9  
\$17.50 (paper) • 978-1-92922-340-4  
\$42.50 (cloth) • 978-1-92922-341-1

## RUSSIAN NEGOTIATING BEHAVIOR

Continuity and Transition

Jerrold L. Schecter

"The reader will encounter impressively distilled and to-the-point aspects of the Russian experience and mindset that form the way they negotiate. . . . a wise choice for anyone with an interest in Russia."

— *Naval War College Review*

1998 • 256 pp. • 6 x 9  
\$14.95 (paper) • 978-1-87837-978-8

## INDIA-PAKISTAN NEGOTIATIONS

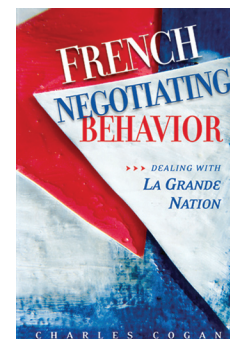
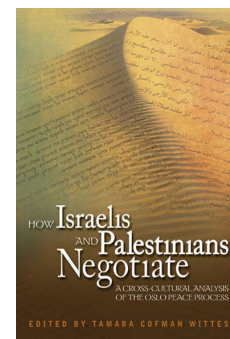
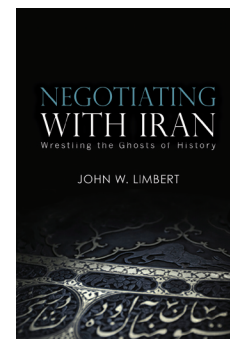
Is Past Still Prologue?

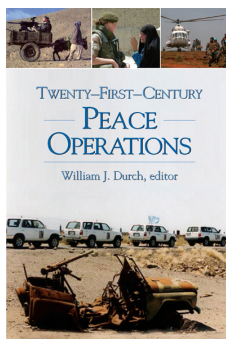
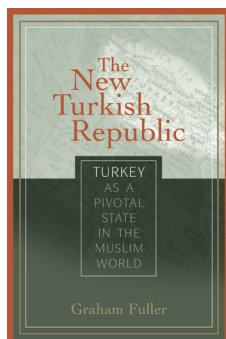
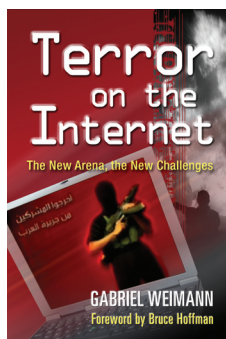
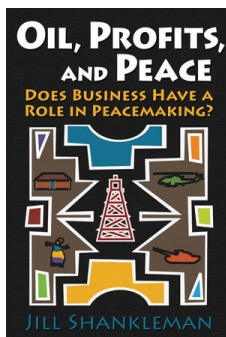
Dennis Kux

"An excellent handbook to understanding India-Pakistan relations . . . A timely reminder that people and instruments of effective public action, like economic, political, and cultural organizations and the media network, have to be vigilant so that leaders of India and Pakistan succeed in the peace process and in providing a win-win situation for all concerned parties."

— *International Journal on World Peace*

2006 • 104 pp. • 6 x 9  
\$12.50 (paper) • 978-1-92922-387-9



**OIL, PROFITS, AND PEACE**

Does Business Have a Role in Peacemaking?

**Jill Shinkleman**

*"In her relevant, useful, clearly written, concise, and extremely well-researched book. . . Jill Shinkleman investigates whether companies involved in oil production in underdeveloped countries can, in conjunction with other actors, take socially responsible actions that will help prevent the outbreak of hostilities or reduce the intensity of existing conflict."*

—Parameters

**Case studies:**

Azerbaijan • Angola • Sudan

2007 • 228 pp. • 6 x 9

\$14.95 (paper) • 978-1-92922-398-5

**THE NEW TURKISH REPUBLIC**

Turkey as a Pivotal State in the Muslim World

**Graham E. Fuller**

*"Fuller offers a generally positive appraisal of Turkey's foreign policy performance, and he suggests that the United States can and should accommodate itself to this new reality."*

—Foreign Affairs

*"The most noteworthy attempt so far to analyze Turkey's changing foreign policy in the 21st century."*

—Sahin Alpay, Today's Zaman

2007 • 200 pp. • 6 x 9

\$14.95 (paper) • 978-1-60127-019-1

**LATE-BREAKING FOREIGN POLICY**

The News Media's Influence on Peace Operations

**Warren P. Strobel**

*"Strobel's book is a must. It highlights how little most practitioners from the media, government and nongovernmental organizations, and the military understand their own, often fraught, relationship."*

—Survival

1997 • 279 pp. • 6 x 9

\$14.95 (paper) • 978-1-87837-967-2

**THE PEACE PROCESS AND PALESTINIAN REFUGEE CLAIMS**

Addressing Claims for Property Compensation and Restitution

**Michael R. Fischbach**

*"Fischbach, the foremost scholar of this subject has spent years mining archives in the Middle East and elsewhere, interviewing the various parties involved. His study underscores the vast differences of opinion between those who might offer compensation (presumably, Israel) and the Palestinians who would receive it. The author also discusses the diverse ideas of third parties on this subject, such as the U.S., the UN, and various Arab governments. Fischbach includes discussion of comparable situations during the 20th century, and offers practical ideas for settling refugee claims in the 21st century."*

—CHOICE

2006 • 160 pp. • 6 x 9

\$14.95 (paper) • 978-1-92922-380-0

**TWENTY-FIRST-CENTURY PEACE OPERATIONS****William J. Durch, editor**

*"Clear-headed and hard-hitting, with straightforward recommendations and lessons learned, Twenty-First-Century Peace Operations is a superb volume that should stand as the definitive external analysis of the UN missions in these countries for the foreseeable future. In its detail, coverage, and organization, it is the most comprehensive treatment of these efforts I have seen."*

—Jack A. Goldstone, George Mason University

**Case studies:** Bosnia and

Herzegovina • Sierra Leone • Democratic Republic of the Congo • Kosovo • East Timor • Afghanistan

2006 • 660 pp. • 6 x 9

\$35.00 (paper) • 978-1-92922-391-6

\$65.00 (cloth) • 978-1-92922-392-3

**GENERALS IN THE CABINET ROOM**

How the Military Shapes Israeli Policy

**Yoram Peri**

**Winner of the Lt. Col. Meir and Rachel Tshetshik Prize for Strategic Studies on Israel's Security** by the Institute for National Security Studies at Tel Aviv University, March 2008

*"A seminal contribution to the analysis of civil-military relations in Israel. This book will become an indispensable landmark in the evolving debate over an evolving and intricate phenomenon."*

—Journal of Israeli History

2006 • 336 pp. • 6 x 9

\$19.95 (paper) • 978-1-92922-381-7

\$50.00 (cloth) • 978-1-92922-382-4

**TERROR ON THE INTERNET**

The New Arena, the New Challenges

**Gabriel Weimann**

Foreword by Bruce Hoffman

**Critically Acclaimed By: The New York Times • The Economist • Jerusalem Post • Washington Times**

*"Gabriel Weimann is one of a handful of people who began tracking terrorist Web sites almost a decade ago, long before most analysts were aware of the problem. Terror on the Internet usefully outlines the basic contours of his subject, giving a taste of al Qaeda's Internet rhetoric and strategies, along with those of less well-known militant groups from Colombia to the Basque country to Chechnya."*

—New York Times Book Review

2006 • 320 pp. • 6 x 9

\$24.95 (cloth) • 978-1-92922-371-8



## DEMOCRACY AND COUNTERTERRORISM

### Lessons from the Past

**Robert J. Art and Louise Richardson, editors**

*"An important resource for those seeking to understand how the lessons of past counterterrorism campaigns can be applied in response to current terrorist threats."*  
— Washington Times

**Case studies:** The Red Brigades • Britain and the IRA • Spain and the ETA • France and the GIA • Venezuela: The FALN-FLN • Revolution and Response in Peru • Colombia and the FARC • Israel, Hamas, and Fatah • Israel and the Lebanese Hizballah • Turkey and the PKK • Russia and Chechnya • India: Kashmir and Khalistan • Sri Lanka and the Liberation Tigers of Tamil Eelam • Japan and Aum Shinrikyo

2007 • 668 pp. • 6 x 9  
\$35.00 (paper) • 978-1-92922-393-0  
\$65.00 (cloth) • 978-1-92922-394-7

## MANUFACTURING HUMAN BOMBS

### The Making of Palestinian Suicide Bombers

**Mohammed M. Hafez**

*"This book's importance lies in its rationalization, from a Palestinian perspective, of why suicide bombings receive such overwhelming support in Palestinian society. Manufacturing Human Bombs paints a grim and depressing picture of how a 'culture of death' has taken root within Palestinian society to the detriment of moderate leaders, such as President Abu Mazen, who believe that political compromise is possible with the Israeli state."*  
— Washington Times

2006 • 144 pp. • 6 x 9  
\$14.95 (paper) • 978-1-92922-372-5

## HOW WE MISSED THE STORY

**Osama bin Laden, the Taliban, and the Hijacking of Afghanistan**

**Roy Gutman**

*"One of the strengths of the book is Gutman's unwrapping in graphic, yet highly readable, detail the progression of key events and U.S. miscalculations in Afghanistan from 1989 to September 10, 2001. Ultimately this book is about an array of mistakes, misperceptions, and false assumptions. Gutman effectively supports his view that the 9/11 attack was an American 'strategic foreign policy failure' rather than one of intelligence or military shortcomings."*

— CHOICE

2008 • 352 pp. • 6 x 9  
\$26.00 (cloth) • 978-1-60127-024-5

## SUICIDE BOMBERS IN IRAQ

### The Strategy and Ideology of Martyrdom

**Mohammed M. Hafez**

*"Hafez draws on open-source intelligence, papers of record, primary sources from insurgent groups and interviews with Iraq War veterans to explicate the history, ideology and theology of suicide bombers in Iraq and beyond, and explores theoretical perspectives and prospects for a 'third generation' of transnational jihadists."*

— Survival

2007 • 240 pp. • 6 x 9  
\$17.50 (paper) • 978-1-60127-004-7

## FAITH AND POLITICS IN NIGERIA

### Nigeria as a Pivotal State in the Muslim World

**John N. Paden**

*"Noting that Nigeria is the most populated country in the world with a rough balance between Muslims and Christians, Paden argues that how Nigeria manages religious differences in a peaceful way offers important lessons for the world."*

— CHOICE

2008 • 148 pp. • 6 x 9  
\$14.95 (paper) • 978-1-60127-029-0

## NEGOTIATING ARAB-ISRAELI PEACE

### American Leadership in the Middle East

**Daniel C. Kurtzer and Scott B. Lasensky**

*"[A] trenchant guide."*

— Newsweek

*"Negotiating Arab-Israeli Peace is a well-reasoned, realistic study setting out what works and what does not in this distinctive diplomatic arena. Today's leadership (and tomorrow's) could usefully build on the lessons presented here."*

— Foreign Affairs

2008 • 210 pp. • 5 ¼ x 8  
\$16.50 (paper) • 978-1-60127-030-6

## IRAN'S LONG REACH

### Iran as a Pivotal State in the Muslim World

**Suzanne Maloney**

*"The third in the U.S. Institute of Peace's series on 'pivotal states in the Muslim World,' this little book adds luster to that often unappreciated category—the short survey. . . .The concluding chapter provides surely the best nine pages written on the pressing subject of what should be U.S. foreign policy toward Iran."*

— Foreign Affairs

2008 • 156 pp. • 6 x 9  
\$14.95 (paper) • 978-1-60127-033-7

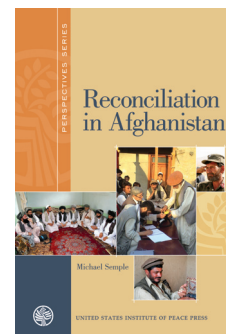
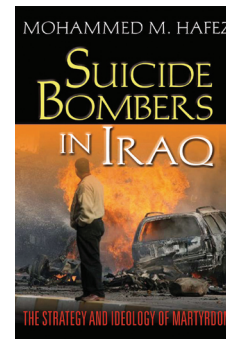
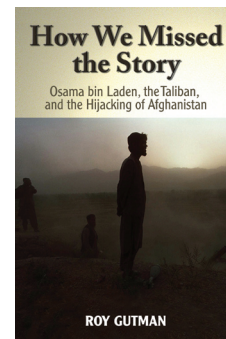
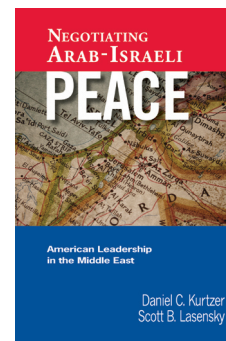
## RECONCILIATION IN AFGHANISTAN

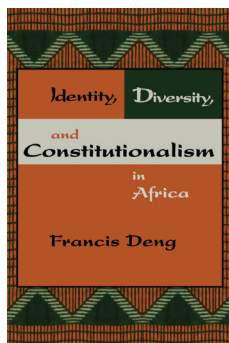
**Michael Semple**

*"This book and its accompanying list of recommendations for the Afghan government and the international community should be part of the pre-deployment training for every individual, military and civilian, deploying to Afghanistan. It certainly would not hurt if a few members of the US Congress gave it more than a fleeting glance."*

—Parameters

2009 • 104 pp. • 6 x 9  
\$10.00 (paper) • 978-1-60127-042-9



**EXITING INDOCHINA**

**U.S. Leadership of the Cambodia Settlement and Normalization with Vietnam**

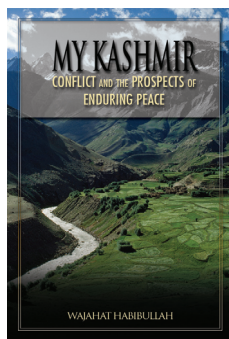
**Richard H. Solomon**

**Foreword by Stanley Karnow**

*"This compact study recounts the diplomacy that brought an end to great power involvement in Indochina, including the negotiations for a United Nations peace process in Cambodia and construction of a 'road map' for normalizing U.S.-Vietnamese relations."*

— *Negotiation Journal*

2000 • 136 pp. • 6 x 9  
\$14.95 (paper) • 978-1-92922-301-5

**THE GREAT NORTH KOREAN FAMINE**

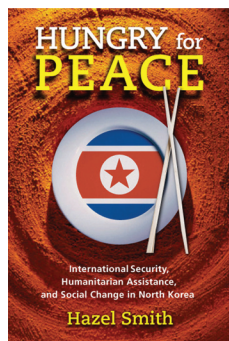
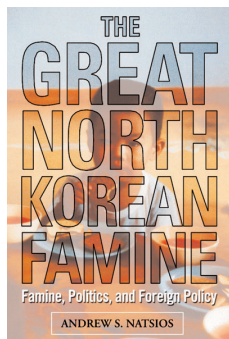
**Famine, Politics, and Foreign Policy**

**Andrew S. Natsios**

*"Natsios sneaks past the physical and media barricades the North Korean dictatorship hides behind to explore the tragic events that killed approximately three million people between 1994 and 1999."*

— *Publishers Weekly*

2001 • 252 pp. • 6 x 9  
\$19.95 (paper) • 978-1-92922-333-6  
\$42.50 (cloth) • 978-1-92922-334-3

**HUNGRY FOR PEACE**

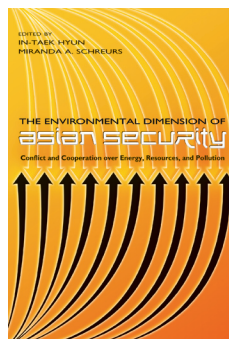
**International Security, Humanitarian Assistance, and Social Change in North Korea**

**Hazel Smith**

*"Smith presents worthy and attainable objectives, deserving to be pondered seriously by professional academics and policy analysts keen to see North Korea turn over a new leaf . . . It is well written and reads well."*

— *CHOICE*

2005 • 368 pp. • 6 x 9  
\$19.95 (paper) • 978-1-92922-358-9  
\$50.00 (cloth) • 978-1-92922-359-6

**THE ENVIRONMENTAL DIMENSION OF ASIAN SECURITY**

**Conflict and Cooperation over Energy, Resources, and Pollution**

**In-Taek Hyun and Miranda A. Schreurs, editors**

**Contents:** Introduction • A Regional Environmental Security-Complex Approach • Energy Security and Regional Stability • The Case of Radioactive Waste Management • Security, Energy, and the Environment • Regional Security and Cooperation in the Protection of Marine Environments • Water Security • Food Security and the North Korean Famine • Inter-Korean Environmental Cooperation • The State and NGOs • The Reality and the Potential • Implications for Security and Regional Cooperation

2007 • 420 pp. • 6 x 9  
\$19.95 (paper) • 978-1-92922-373-2  
\$50.00 (cloth) • 978-1-92922-374-9

**IDENTITY, DIVERSITY, AND CONSTITUTIONALISM IN AFRICA**

**Francis M. Deng**

**With the collaboration of Daniel J. Deng, David K. Deng, and Vanessa Jimenez**

*"Francis Deng provides an eloquent reminder that African countries are facing a constitutional deficit rather than simply a democratic one. While the West applauds or bemoans the outcome of specific elections, Africa faces the immense challenge of developing a new constitutionalism to accommodate diversity and manage it in the context of the cultural values of its own people."*

— Marina Ottaway,  
Carnegie Endowment for International Peace

2008 • 308 pp. • 6 x 9  
\$19.95 (paper) • 978-1-60127-034-4  
\$50.00 (cloth) • 978-1-60127-035-1

**MY KASHMIR**

**Conflict and the Prospects of Enduring Peace**

**Wajahat Habibullah**

*"A perceptive memoir, peppered with anecdotes that offer personal insights into the tensions and distrust between Kashmir and India that marked the formative years of their relationship, and how such mutual suspicion led to the emergence of one of the deadliest insurgencies in the region. . . The author draws extensively from his experience of working, both as an administrator under various local Kashmiri governments and in the offices of two Indian prime ministers."*

— *The News International*

2008 • 216 pp. • 6 x 9  
\$14.95 (paper) • 978-1-60127-031-3

**SRI LANKA**

**The Invention of Enmity**

**David Little**

*"An important contribution to the understanding not only of the Sri Lankan dilemma, but also to the role of religious beliefs in the development of intolerance."*

— *Bulletin of the Henry Martyn Institute of Islamic Studies*

1993 • 176 pp. • 6 x 9  
\$14.95 (paper) • 978-1-87837-915-3

## COLOMBIA

### Building Peace in a Time of War

Virginia M. Bouvier, editor

"Documents how different actors in Colombia's struggle for peace and security engage in preventing state failure. Lessons from this volume can serve a larger readership as the U.S. government ponders its policy options in places like Pakistan, Afghanistan, and Iraq."

— Johanna Mendelson Forman, Center for Strategic and International Studies

2009 • 500 pp. • 6 x 9  
\$32.50 (paper) • 978-1-60127-038-2  
\$65.00 (cloth) • 978-1-60127-039-9

## REVOLUTIONARY MOVEMENTS IN LATIN AMERICA

### El Salvador's FMLN and Peru's Shining Path

Cynthia McClintock

"The latest and best interpretation of El Salvador's 1980s civil war and of Peru's long struggle to contain the Shining Path movement."

— Parameters

1998 • 416 pp. • 6 x 9  
\$19.95 (paper) • 978-1-87837-976-4

## CONSPIRACY OF SILENCE

### The Insurgency in Southern Thailand

Zachary Abuza

"Rather than the organic, decentralized insurgency that many see, Abuza's title compels the reader to ask a host of pertinent questions."

—Dynamics of Asymmetric Conflict

2009 • 172 pp. • 6 x 9  
\$14.95 (paper) • 978-1-60127-002-3

## SOMALIA

### The Missed Opportunities

Mohamed Sahnoun

"The best book so far on the international intervention in Somalia. . . . A levelheaded analysis of what is wrong with the UN, and an honest attempt to help correct its deficiencies."

— Current History

1994 • 88 pp. • 6 x 9  
\$12.50 (paper) • 978-1-87837-935-1

## SOMALIA AND OPERATION RESTORE HOPE

### Reflections on Peacemaking and Peacekeeping

John L. Hirsch and Robert B. Oakley

Foreword by Chester A. Crocker

"Hirsch and Oakley's detailed study of the UN's peacekeeping missions in Somalia provides readers with valuable insights into the complexities of security management in the contemporary period."

— CHOICE

1995 • 256 pp. • 6 x 9  
\$22.50 (paper) • 978-1-87837-941-2

## THE MADRASSAH CHALLENGE

### Militancy and Religious Education in Pakistan

C. Christine Fair

"A well-researched and carefully argued discussion that overturns much of the conventional wisdom about where madrassah education fits in to the recruitment and nurturing of extremist Islamic militancy in Pakistan. It . . . should be required reading for anyone tempted to pontificate on this vexing subject."

— Survival

2008 • 168 pp. • 6 x 9  
\$14.95 (paper) • 978-1-60127-028-3

## FORTIFYING PAKISTAN

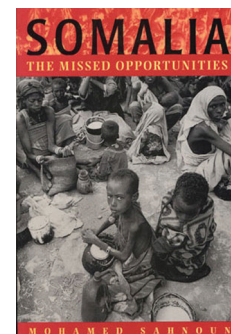
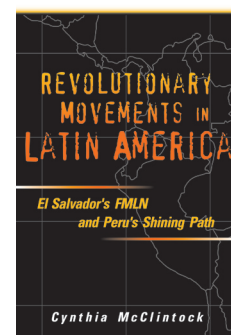
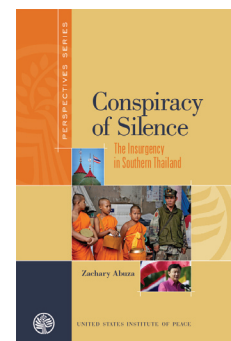
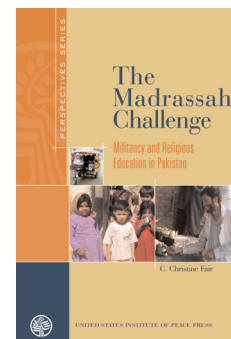
### The Role of U.S. Internal Security Assistance

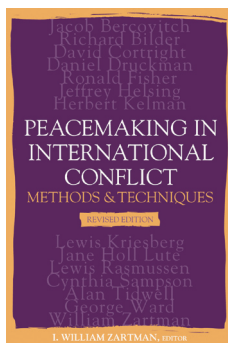
C. Christine Fair and Peter Chalk

"This book is an admirable, succinct case study of an important contemporary security problem. It is well documented and thoughtful. It makes a case that warrants the attention of policymakers in Washington."

— International History Review

2006 • 144 pp. • 6 x 9  
\$14.95 (paper) • 978-1-92922-388-6





### ENGAGING EURASIA'S SEPARATIST STATES

Unresolved Conflicts  
and De Facto States

**Dov Lynch**

"Lynch, with great elegance and simplicity, explains how Nagorno-Karabakh (in Azerbaijan), Abkhazia and South Ossetia (in Georgia), and Transdniestria (in Moldova) came to be and why they matter to the larger world."

— *Foreign Affairs*

2004 • 168 pp. • 6 x 9  
\$14.95 (paper) • 978-1-92922-354-1



### BUILDING PEACE

Sustainable Reconciliation  
in Divided Societies

**John Paul Lederach**

"There is much useful and practical advice in this volume not only about the various ways third parties can gain entry into a conflict, but also about the different methods and techniques of conflict resolution and self-evaluation. For those who are serious about peacebuilding, this book is simply indispensable."

— *International Journal*

1997 • 218 pp. • 6 x 9  
\$14.95 (paper) • 978-1-87837-973-3



### BEYOND THE NATIONAL INTEREST

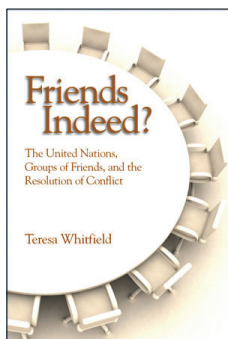
The Future of UN  
Peacekeeping and  
Multilateralism in an  
Era of U.S. Primacy

**Jean-Marc Coicaud**

"A comprehensive examination of UN peacekeeping operations in such diverse countries as Bosnia, Somalia, and East Timor, evaluating successes as well as failures. American foreign policy goals relative to UN participation are detailed from the elder Bush's administration forward."

— *CHOICE*

2007 • 338 pp. • 6 x 9  
\$19.95 (paper) • 978-1-60127-007-8  
\$50.00 (cloth) • 978-1-60127-008-5



### PEACEMAKING IN INTERNATIONAL CONFLICT

Methods and Techniques,  
Revised Edition

**I. William Zartman, editor**

This updated and expanded edition of the highly popular volume originally published in 1997 describes the tools and skills of peacemaking that are currently available and critically assesses their usefulness and limitations.

2007 • 510 pp. • 6 x 9  
\$29.95 (paper) • 978-1-92922-366-4  
\$60.00 (cloth) • 978-1-92922-365-7

### GETTING IT DONE

Post-Agreement Negotiation  
and International Regimes

**Bertram I. Spector and  
I. William Zartman, editors**

2003 • 332 pp. • 6 x 9  
\$17.50 (paper) • 978-1-92922-342-8  
\$42.50 (cloth) • 978-1-92922-343-5

### FRIENDS INDEED?

The United Nations,  
Groups of Friends, and the  
Resolution of Conflict

**Teresa Whitfield**

"Whitfield explains the role of friendly groups of nations that have been involved in international peace and security within the framework of the UN. This superb volume uses six regional case studies—El Salvador, Guatemala, Haiti, Georgia, Western Sahara, and East Timor—as well as eight other regional conflicts to analyze the successes and failures that these friendly groups of nations experienced in these regional conflicts of the 1990s and 2000s."

— *CHOICE*

2007 • 400 pp. • 6 x 9  
\$19.95 (paper) • 978-1-60127-005-4  
\$50.00 (cloth) • 978-1-60127-006-1

### COUNCIL UNBOUND

The Growth of UN Decision  
Making on Conflict  
and Postconflict Issues  
after the Cold War

**Michael J. Matheson**

"This important and timely book covers a range of international legal issues arising in the work of the Council in the post-Cold War era. It is a straightforward, readable account of legal (and some policy) developments in the Council, chiefly over the period 1990 to 2005."

— *American Journal of  
International Law*

2006 • 336 pp. • 6 x 9  
\$19.95 (paper) • 978-1-92922-378-7  
\$50.00 (cloth) • 978-1-92922-379-4

### TRANSITIONAL JUSTICE

How Emerging Democracies  
Reckon with Former Regimes

**Neil J. Kritz, editor**

**Foreword by Nelson Mandela**

**Volume I: General Considerations**  
1995 • 672 pp. • 7 x 10  
\$55.00 (paper) • 978-1-87837-943-6

**Volume II: Country Studies**  
1995 • 832 pp. • 7 x 10  
\$55.00 (paper) • 978-1-87837-944-3

**Volume III: Laws, Rulings, and  
Reports**  
1995 • 864 pp. • 7 x 10  
\$55.00 (paper) • 978-1-87837-945-0  
\$90.00 (cloth) • 978-1-87837-949-8

## MODEL CODES FOR POST-CONFLICT CRIMINAL JUSTICE

**Vivienne O'Connor and Colette Rausch, editors**

Each volume offers substantive legal provisions and expert commentary that explains wording choices, elaborates on the content of the provisions, and highlights associated considerations and reforms. Volume II details the rules and procedures that govern the investigation and adjudication of a criminal case.

**Volume I: Model Criminal Code**  
2007 • 512 pp. • 7 x 10  
\$40.00 (paper w/CD)  
978-1-60127-011-5

\$70.00 (cloth w/CD)  
978-1-60127-012-2

**Volume II: Model Code of Criminal Procedure**  
2008 • 560 pp. • 7 x 10  
\$40.00 (paper w/CD)  
978-1-60127-015-3

\$70.00 (cloth w/CD)  
978-1-60127-016-0

## INTERIM GOVERNMENTS

**Institutional Bridges to Peace and Democracy?**

**Karen Guttieri and Jessica Piombo, editors**

*"A valuable and worthwhile volume that integrates the perspectives of both comparative politics and international relations. Graduate students, advanced undergraduates, and policymakers alike will all benefit from the thoughtful analyses provided in the book"*  
— *International Studies Review*

2007 • 424 pp. • 6 x 9  
\$19.95 (paper) • 978-1-60127-017-7  
\$50.00 (cloth) • 978-1-60127-018-4

## COMBATING SERIOUS CRIMES IN POSTCONFLICT SOCIETIES

**A Handbook for Policymakers and Practitioners**

**Colette Rausch, editor**

2006 • 212 pp. • 6 x 9  
\$17.50 (paper) • 978-1-92922-395-4

## ASSESSING THE IMPACT OF TRANSITIONAL JUSTICE

**Challenges for Empirical Research**

**Hugo van der Merwe, Victoria Baxter, and Audrey R. Chapman, editors**

**Contributors:** David Backer • Victoria Baxter • Audrey Chapman • Janet Cherry • Victor Espinoza Cuevas • Jim Gibson • Matilde Gonzáles • Brandon Hamber • Gráinne Kelly • Neil Kritz • Leigh Payne • María Luisa Ortiz Rojas • Jeffrey Sonis • Hugo van der Merwe

2009 • 376 pp. • 6 x 9  
\$24.95 (paper) • 978-1-60127-036-8

## AMERICA'S STRATEGIC POSTURE

**The Final Report of the Congressional Commission on the Strategic Posture of the United States**

**The Strategic Posture Commission**

*"A bipartisan Congressional commission on U.S. nuclear strategy released its report last week, and it deserved more attention than it got. It delivered a candid message that not many want to hear: We're a long way from a nuclear-free world. . . . The commission's recommendations provide a welcome dose of nuclear realism. The Administration and Congress ignore them at the nation's peril."*

—*Wall Street Journal*

2009 • 184 pp. • 6 x 9  
\$14.95 (paper) • 978-1-60127-045-0

## CONFRONTING THE TRUTH

**Truth Commissions and Societies in Transition**

**Steve York and Neil J. Kritz**

*Confronting the Truth* documents the work of truth commissions in South Africa, Peru, East Timor, and Morocco.

2007 • Run Time: 73 Minutes

**Format:** NTSC (generally used in North America) and PAL  
\$29.95 (DVD/NTSC)  
978-1-60127-025-2

\$29.95 (DVD/PAL)  
978-1-60127-026-9

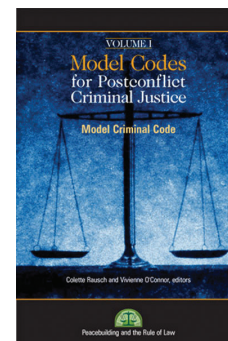
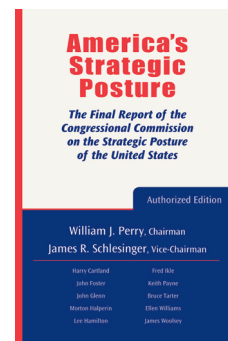
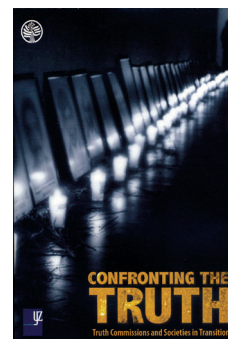
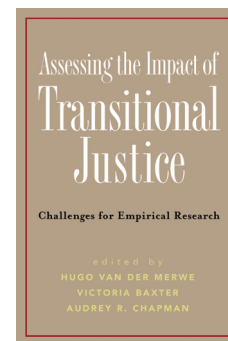
## THE SOUTH AFRICAN TRUTH COMMISSION

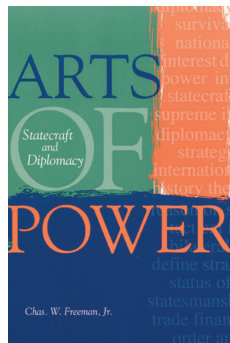
**The Politics of Reconciliation**

**Dorothy Shea**

*"This is a useful and well-written volume. . . . the most thorough treatment of the technical aspects of the Truth and Reconciliation Commission yet to appear."*  
—*Perspectives on Political Science*

2000 • 128 pp. • 6 x 9  
\$8.95 (paper) • 978-1-92922-309-1

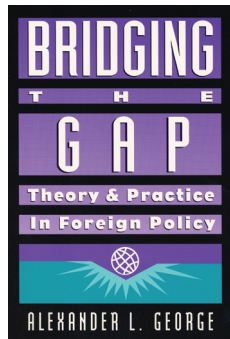




**ARTS OF POWER**  
**Statecraft and Diplomacy**  
**Chas W. Freeman, Jr.**

*"Seminal because it goes to the heart of diplomacy and international negotiations and necessary because it provides an essential update to the few existing classical works on the subject. A thought provoking manual for the professional diplomat as well as a guidebook for the student of diplomacy—even the casual reader interested in current international topics."*  
 — Parameters

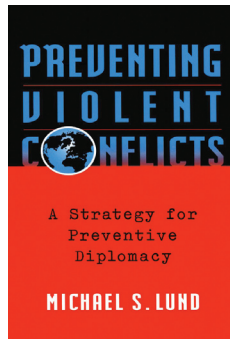
1997 • 174 pp. • 6 x 9  
 \$14.95 (paper) • 978-1-87837-965-8



**BRIDGING THE GAP**  
**Theory and Practice**  
**in Foreign Policy**  
**Alexander L. George**

*"George undertakes an ambitious task in Bridging the Gap and does a more than creditable job in accomplishing it. . . . George carefully analyzes U.S. policy towards Iraq from 1988 through 1991. . . . He offers six implications for scholarly research and policymaking."*  
 — American Political Science Review

1992 • 200 pp. • 6 x 9  
 \$14.95 (paper) • 978-1-87837-922-1



**PEOPLES VERSUS STATES**  
**Minorities at Risk in**  
**the New Century**  
**Ted Robert Gurr**

*"Reports findings pertaining to 275 politically active ethnic and other communal groups present throughout the world in the 1990s. . . . An essential guide for understanding the conditions of at-risk populations around the world from a broader cross-national perspective in addition to the experiences of a variety of exemplary cases."*  
 — Nationalism & Ethnic Politics

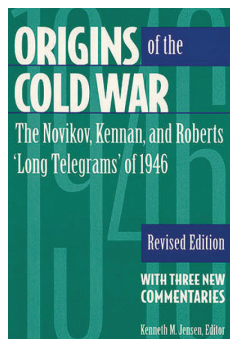
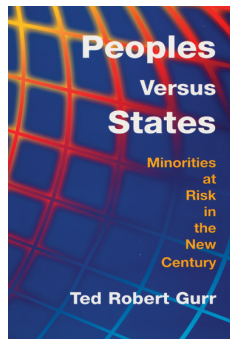
2000 • 448 pp. • 6 x 9  
 \$29.95 (paper) • 978-1-92922-302-2

Includes five appendixes, fourteen profiles of individual groups, and forty tables.

**PREVENTING VIOLENT**  
**CONFLICTS**  
**A Strategy for Preventive**  
**Diplomacy**  
**Michael S. Lund**

*"Under what conditions can preventive diplomacy be effective? Lund's book, which should be in every diplomat's in-basket, answers the question in useful detail."*  
 — Washington Times

1996 • 240 pp. • 6 x 9  
 \$17.50 (paper) • 978-1-87837-952-8



**POWER SHARING AND**  
**INTERNATIONAL MEDIATION**  
**IN ETHNIC CONFLICTS**  
**Timothy D. Sisk**

*"This useful and workmanlike book offers formulas for stabilizing political systems in situations where full democracy is not possible."*  
 — Foreign Affairs

*"Sisk's concise and highly readable volume accomplishes more in less [170 pages] than have monumental works."*  
 — Fletcher Forum of World Affairs

1996 • 170 pp. • 6 x 9  
 \$8.95 (paper) • 978-1-87837-956-6

**ORIGINS OF THE COLD WAR**  
**The Novikov, Kennan, and**  
**Roberts 'Long Telegrams'**  
**of 1946, Revised Edition**  
**Kenneth M. Jensen, editor**

*"Collected here for side-by-side comparison are three foreign ministry cables, all written in 1946 and all providing an assessment of the emerging Cold War. . . . We know the influence of the U.S. and British missives; did Novikov's cable influence Soviet policies? If so, how?"*  
 — Orbis

1993 • 128 pp. • 6 x 9  
 \$10.95 (paper) • 978-1-87837-927-6

**UNITED STATES****United States Institute of Peace Press**

P.O. Box 605  
Herndon, VA 20172  
Tel. 1-800-868-8064 (U.S. toll-free) or  
703-661-1590

Fax: 703-661-1501

Email: [usipmail@presswarehouse.com](mailto:usipmail@presswarehouse.com)

Individual orders, examination requests, and relevant international orders (see next column) must be prepaid in U.S. funds payable on a U.S. bank.

Please make checks or money orders payable to: **Endowment of the U.S. Institute of Peace**. Credit card orders (MasterCard and VISA only) are also acceptable—\$10.00 minimum. Please do not send cash. Information regarding trade and wholesaler discounts will be furnished on request.

Prices in this catalog apply to orders filled from our Virginia warehouse and are suggested U.S. retail. Prices and availability are subject to change without notice.

**EXAMINATION COPIES**

See examination request form.

**RETURNS**

Permission required. Invoice information (original quantities, titles, ISBNs, invoice numbers, discounts received, and list prices) must be included. Returns will not be accepted after one year. Authorized labels are required for all returns. To request permission and labels, call, write, or fax:

**USIP Press Return Requests**

P.O. Box 605  
Herndon, VA 20172  
Tel. 1-800-868-8064 (U.S. toll-free)  
703-661-1590

Fax: 703-661-1501

No credit or refund will be given for books returned in unsaleable condition, or for ineligible or unauthorized returns.

**Atlantic Sales Representation:**

**(NY, NJ, PA, DE, MD, DC, WV, CT, RI, MA, VT, NH, ME)**

Sean Concannon  
**Parson Weems Publisher Services**  
55 McKinley Avenue, Suite D214  
White Plains, NY 10606-1675  
Tel. 914-948-4259  
Fax: 866-861-0337  
Email: [office@parsonweems.com](mailto:office@parsonweems.com)

**ASIA & THE PACIFIC**

**Including Hawaii, Australia,  
and New Zealand**

All orders from retailers, wholesalers, and libraries in these countries should be sent to:

**East-West Export Books (EWEB)**

University of Hawai'i Press  
2840 Kolowalu Street  
Honolulu, HI 96822

Tel. (808) 956-8830  
Fax: (808) 988-6052

Email: [eweb@hawaii.edu](mailto:eweb@hawaii.edu)

**CANADA****Renouf Books**

1-5369 Canotek Road  
Ottawa, Ontario  
CANADA K1J 9J3

[www.renoufbooks.com](http://www.renoufbooks.com)  
E-mail: [order.dept@renoufbooks.com](mailto:order.dept@renoufbooks.com)

Toll-Free N. America Tel.: 888-551-7470  
International Tel. 613-745-2665  
International Fax: 613-745-7660

**EUROPE AND THE U.K.**

Pricing inquiries and orders for Europe and the U.K. should be directed to:

**United States Institute of Peace Press**

c/o NBN International  
Estover Road  
Plymouth PL6 7PY  
United Kingdom

Tel. (+44) (0) 1752-202301  
Fax: (+44) (0) 1752-202333

E-mail: [orders@nbninternational.com](mailto:orders@nbninternational.com)

**Sales Representatives for Europe and the U.K.:****University Presses Marketing**

The Tobacco Factory  
Raleigh Road  
Southville  
Bristol BS3 1TF  
United Kingdom

Tel. (+44) (0) 117 902 0275  
Fax: (+44) (0) 117 902 0294

E-mail:  
[sales@universitypressesmarketing.co.uk](mailto:sales@universitypressesmarketing.co.uk)

**ALL OTHERS**

Throughout the rest of the world, orders may be sent directly to:

**United States Institute of Peace Press**

P. O. Box 605  
Herndon, VA 20172  
Tel. 1-800-868-8064 (U.S. toll-free) or 703-661-1590

Fax: 703-661-1501

Email: [usipmail@presswarehouse.com](mailto:usipmail@presswarehouse.com)



UNITED STATES  
INSTITUTE OF PEACE PRESS  
P. O. BOX 605  
HERNDON, VA 20172

Nonprofit Org.  
U.S. Postage  
**PAID**  
Washington, DC  
Permit No. 2806

# United States Institute of Peace Press



Please visit our online bookstore at: <http://bookstore.usip.org>

The United States Institute of Peace is an independent, nonpartisan, national institution established and funded by Congress. Its goals are to help prevent and resolve violent international conflicts, promote post-conflict stability and democratic transformation, and increase peacebuilding capacity, tools, and intellectual capital worldwide. The Institute does this by empowering others with knowledge, skills, and resources, as well as by its direct involvement in peacebuilding efforts around the globe.

The United States Institute of Peace is committed to publishing significant works that offer new insights and information to practitioners, scholars, diplomats, and students, among others.