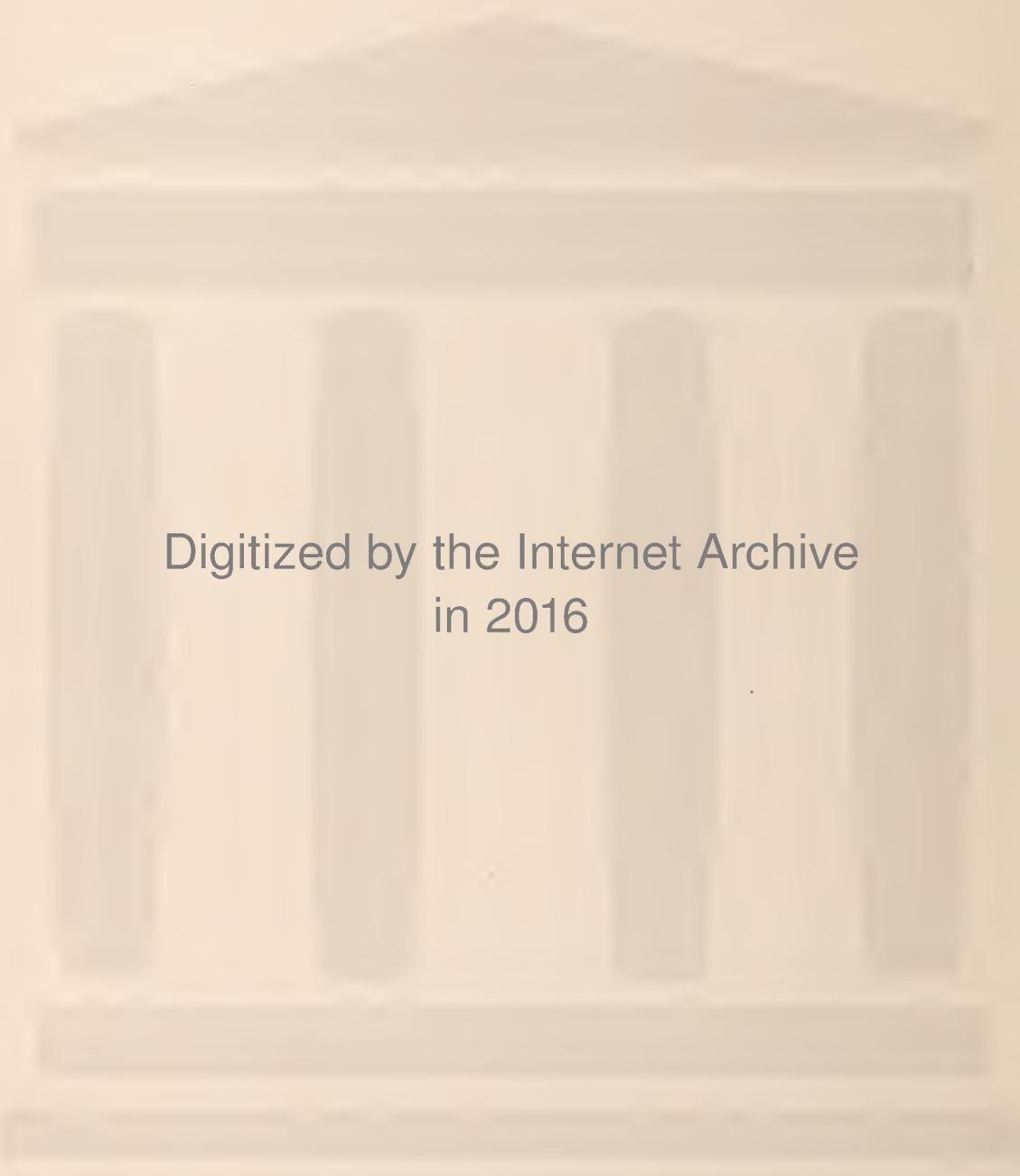




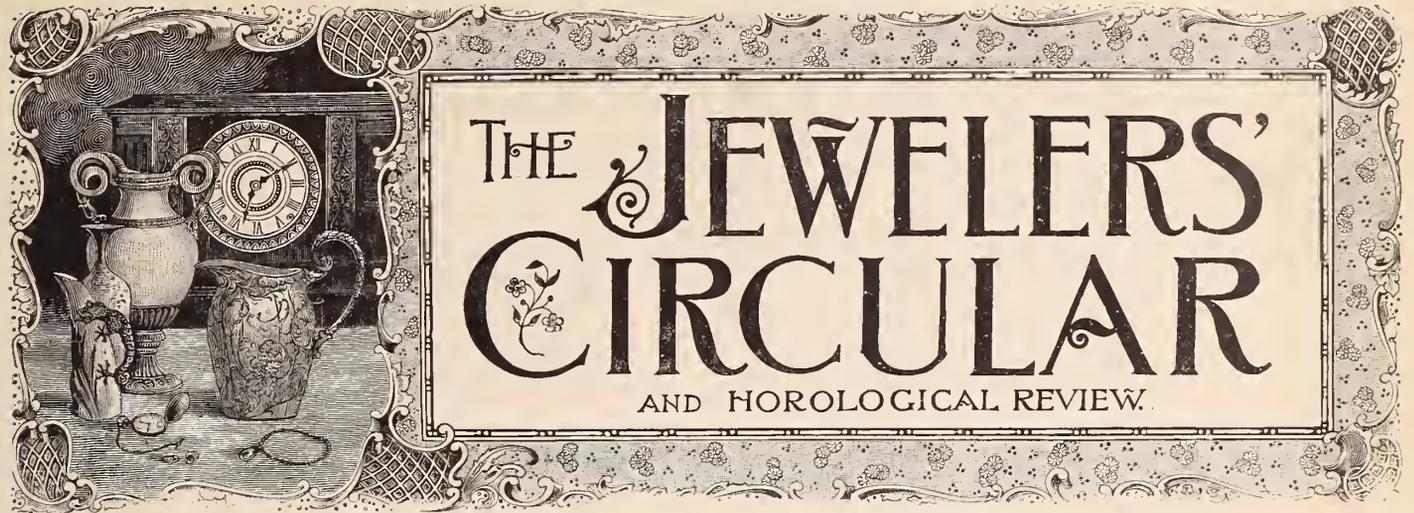


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VOL. XXX.

NEW YORK, WEDNESDAY, FEB. 6, 1895.

NO. 1.

### A WESTERNER'S IMPRESSIONS OF THE NEW YORK TRADE.

MAN is at best but a creature of impulse and prejudice, reaping where he has not sown, and scattering his un-earned crop to the whirlwinds. The forma-

thought are propagated in the hot beds of ignorance till

“ 'Tis strange but true, for truth is always strange, stranger than fiction.”

trivial incidental circumstances, that are proofs to the uninitiated till he comes into direct contact with the subject. They are, previous to this, the evidences of things un-



THE HEART OF THE JEWELRY TRADE OF NEW YORK.—MAIDEN LANE, FROM NO. 1 TO THE KNAPP BUILDING.

tion and dissemination of immature opinions, crude ideas and biased judgments go hand in hand, and these weeds of

These careless opinions formed in advance of inspection or acquaintance regarding person, place or thing, owe their existence to

seen, and the substance of things expected. The value of a good impression is well understood in the diplomatic and business

# DEITSGH BROTHERS,

MANUFACTURERS OF...



Leather Goods, Tortoise Shell Goods,  
Ebony Goods, Sterling Silver Novelties,

7 EAST 17TH STREET, NEAR UNION SQUARE, NEW YORK.

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MANUFACTURERS OF  
GOLD AND SILVER MOUNTED CANES, UMBRELLAS & NOVELTIES.  
RICH AMERICAN CUT GLASS, SILVER MOUNTED.  
248 WEST 23D STREET, NEW YORK.

For BADGES and MEDALS,  
Flag Pins, Class Pins, Class Rings  
and Special Work of all Descriptions,  
SEND TO E. R. STOCKWELL, MANUF'R.,  
19 John Street, New York.



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MANUFACTURERS  
GOLD & SILVER THIMBLES,  
GOLD COLLAR BUTTONS,  
AUTOMATIC EYE-GLASS HOLDERS  
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ILLUSTRATED CATALOGUE SENT ON APPLICATION!

ESTABLISHED 1870.



TRADE MARK.

## SAMUEL C. JACKSON,

MANUFACTURER OF  
FINE CASES FOR  
Jewelry, Silverware, &c., also Hardwood  
Chests, Trays, and Sample Cases.

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NEW YORK.



## THE QUESTION ?

WILL IT TARNISH ? Need  
not be asked if your Tissue Paper bears  
this label.

MANUFACTURED BY

## C. H. Dexter & Sons,

WINDSOR LOCKS, CONN.

◁ BE SURE YOU GET THIS BRAND ▷

It has been adopted and is now used by the leading  
manufacturers of this country.



# FOSTER & BAILEY,



100 RICHMOND ST., PROVIDENCE, R. I.

Manufacturing Jewelers and Silversmiths.

925<sup>0</sup>/<sub>1000</sub>.

HEADQUARTERS FOR MANICURE GOODS.



Garters

Link Buttons

Scissors

Neck Chains

Bag Tags

Glove Buttoners

Hat Marks

Chain Mountings

Pen Wipers

Shirt Waist Sets

Emery Balls

Crosses, Earrings

Match Boxes

Solid Gold Locket

Coat Hangers

Locket and Charms

Pocket Knives

Silver Belt Buckles

Pocket Combs

“Mount Hope” Buttons

Paper Cutters

Bracelets and Padlocks

Seals, Button Hooks

Pins and Neck Buckles

And Silver Novelties

Rolled Plate Watch Chains

Without End, all Sterling.

$\frac{1}{10}$  Gold Vest and Dickens Chain.

And also those

**HANDY SETS FOR TOILET IN LEATHER ROLLS.**

worlds, and success in making one is the first step to a surer foothold. Second thought, that legitimate child of first impression, cannot always influence the parental decision.

While it is now too late to make an initial entry into America's metropolis, New York city, we approach this wonderful aggregation of sky soaring edifices and water avenues from at least one new side and at night. This is not the case with the modern Iron City, Pittsburgh, through which we pass. She was to us an unknown quantity yet we had associated with her the beacons of a "Black Country," Bessemer converters and furnaces belching forth their gaseous, smoky breath and darting tongues of flame. But to enter amidst a flood of brilliant sunshine with buildings decked and streets crowded with expectant citizens in brightest holiday apparel, with the distant strains of martial music of inspiring metre, swelling and clashing in vibratory conflict and echoing back again in soul stirring reverberations, was to meet the unexpected indeed! What is the reason of the thronging of these eager, anxious people, this surging mass of humanity, this sound of drums? And answer rings, *they* come! Hang our banners on the outward walls! as appears an army marching with banners, with all "the pomp and circumstance of war." But alas; they are only the manly relics of dead issues, a remnant of a once mighty host, the makers of our history, the heroes of the past. All of them, every one, gallant fellows, will soon be mustered out and be drafted into that Grand Army that has passed on before.

But on we roll along and doze the night away, past the fiery furnaces with homestead all aglow, leaving Connellsville behind a glare of blazing coal, and with morning light has brought reminiscence of that beloved name Washington, so famed in history and so loved in song.

With a hasty glance at the National Capital, we pass on to our destination, the business capital of our land and the greatest commercial center of the Western Hemisphere. Leaving the Quaker City far behind we emerge at Jersey City, rather late in the evening. To our right and over the mosquito flats our favorite goddess is seen still standing, her faithful watch to keep, and guiding the mariner to snug harbor. On the other hand those massive ranges of great buildings, unexcelled on earth, stand in grim menace over their less exacted fellows, and throw a deeper pall across the turbid waters, while here and there the spear-like steeple rises, clear and bold into the dim encircling halo of electric glow. Occasionally, as sunset cloud is sometimes tipped with higher lights, a roof is seen, lighted as with a brilliant edging. This is a modern place of cheer, the roof garden restaurant.

Set back of all stands Pulitzer's illuminated dome as with a fiery pencil drawn in the dark shadows of the river's brink. At huge piers, piles supporting sombre sheds lost in

a maze of cranes and masts, are moored great leviathans that cross the main, without fear of wave or storm, the maddening race with time, and annihilating space. To those who are constantly passing to and fro, these scenes create no impression and their sense of perception is dulled to the unique and attractive scene, and their ears are deaf to the toot and scream of hurrying boats. We are reminded of the bustling Mersey, but our own New York is not equalled.

Night and day the waters about New York teem with life, its ocean and river going steamers, its tugs and ferryboats being in almost direct contact with every port in the world. The theme is too marvelous to admit of adequate expression, too varied in its ramifications.

There is no doubt that New York will some day wrest this supremacy from the monetary centers of the old world, and lead them. All other places in America are at present but country hamlets in comparison with her, and it is the same with our own jewelry business. Although quite unnecessary and in many cases inexpedient to come here for ordinary goods, the fact remains that all lines are more fully and completely represented here and that at no other place can foreign agents be seen and goods bought at first importer's cost. In the more ordinary lines, we know that at several wholesale centers, the goods are better displayed for the buyer, for the reason that they possess more show-rooms and have better facilities in the newer cities. But when it comes to art goods, bric-à-brac, cut-glass and the whole host of novelties, New York is the market. All dealers that are ambitious to lead or have any pretensions should visit this Mecca of the merchant at least once a year and a shrewd buyer alert for "sellers" can make his enhanced expenses with the novelties and ideas he can gather.

True it is that many manufacturers have abandoned their offices here, and have removed to their factories, but they are still at her very doors and can be easily and quickly consulted. The jewelry district is said to contain nearly 400 firms and they consider themselves, *ruse contre ruse*, the equals of any other 400 in existence. Not that they have craniums behind the normal development, nor fail in their attentions to the stranger for they would certainly take him in out of the rain, if they would not lend him an umbrella.

The Jewelers' League is here and most worthy of patronage, as is the Jewelers' Security Alliance. The Jewelers' Mercantile Agencies are also here and as a rating with them will secure a credit at any other center, we advise the trade to be courteous to their inquirers and value their standing with them; for they are better able to understand the peculiar position of the dealers in luxurious goods than the ordinary commercial agency. So long as you are well rated with them, we need not care a jot for all the rest. This is more than an impression.

The rolled-plate and gilt-backed westerner must think that because the sun sets in his back garden that the effeminate dealers of the east are asleep; but they get up earlier every day in the year and are not letting the verdure grow under their tan shoes in Maiden Lane. The "Maidens" there are now quite matronly in worldly ways, and can chaperon the little westerner and guide his little feet. They are the head and front of this great distributing center, and the creative genii. Those spirits of delightful fancies and conceits, are for the most part country born; that is, they are inspired midst rural scenes and developed in sight of many a rosy garden and gurgling stream. The most complete studios containing every requisite of art and every item of information are not all here. The Gorham studio for instance, is at Elmwood, R. I.; nothing more complete could be imagined. We have heard of one domestic factory, which secured a brilliant artistic genius fresh from college, travel and study, who was kept locked in an attic, and whose æsthetic appetite was fed with rose leaves and mint julep. Still every thing must come to New York for judgment.

In matters of room and conveniences for doing business, for storage, display or packing facilities for such compact goods as jewelers handle, New Yorkers are sadly hampered. They are gradually going skyward and while they go up the prices are coming down, a remark that some of our acquaintances can appreciate, (30 days net). One unacquainted with the Maiden Lane district would be well repaid to make an effort and see for himself the economic methods that necessity has compelled the jewelers to resort to. In one corner store the safes are all under the sidewalks and in case of fire the reader can imagine the results.

Ascend a sky scraper (take the elevator) and note the windows of adjoining property, whether front or back, and you will be surprised with the benches you see, and with the gas jets flaming as the busy human bees puff and blow; and as to diamonds—will any one contend that the market is not found here? Shall we tell stories out of school about importers and papers and other *melée* matters that come rushing into memory hall? No, let them rest; a little romance gives a zest to life and those charming fabrications we have so long listened to, let them charm us still.

Walk into my parlor, said the spider to the fly,  
'Tis the prettiest *little* parlor that ever you did spy.  
'Tis up a winding staircase, and quite near to the sky,  
With many a costly paper that will surely catch your eye.

"In anticipation of the increased tariff our representative has secured, while abroad, a very large and choice line of the finest quality, which we are now"—(For further particulars consult THE CIRCULAR.)

The Lane had at one time a large retail patronage, but we understand this has, to

*Pairpoint*

# MANUFACTURING COMPANY. Gold and Silver Plate



No. 3749 MATCH HOLDER.

WE ARE MAKERS OF THE  
LARGEST AND LOWEST PRICED

.....LINE OF.....

“Crown Pairpoint” China,

Rich Cut Glass,

Fine Decorated Art Goods,

....TO BE FOUND IN THIS COUNTRY.



No. 4908. SMOKING SET.

“WHEN IN DOUBT”

--- BUY ---

✻ PAIRPOINT GOODS.

Factories, New Bedford, Mass.



No. 2832. KNIFE SHARPENER.

## HOLIDAY NOVELTIES

::::: OF EVERY DESCRIPTION.

**FREE**

OUR LATEST

SILVERWARE CATALOGUE No. 10, or  
CUT GLASS CATALOGUE No. 11

Will be mailed you upon receipt of address



SALESROOMS:

NEW YORK, 46 Murray Street.

CHICAGO, 224 Wabash Avenue.

SAN FRANCISCO, 220 Sutter Street.

MONTREAL, P. Q., Temple Building

We sell to the legitimate Jewelry and Stationery  
trade only.



NEW YORK

CITY, U.S.A.

CHOICE PAPERS

MAKERS OF

# FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely  
boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

## FLAT WARE AND HOLLOW WARE STAMPED



IS THE GENUINE.

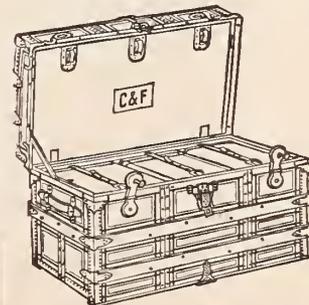
Manufactured by

WM. ROGERS M'F'G CO.,  
HARTFORD CONN.

H. M. RICH & CO.,  
Jewelry · Auctioneers,  
21 School Street.  
BOSTON, MASS.

CROUCH & FITZGERALD.

Jewelry Trunks  
and Cases,  
161

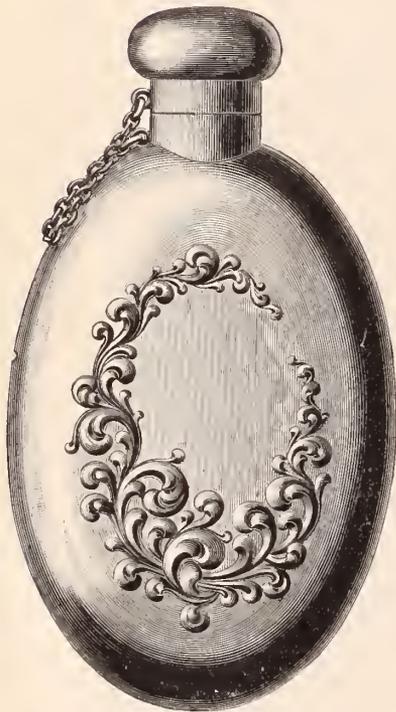


Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
888 B'way,  
701 6th Ave.,  
NEW YORK

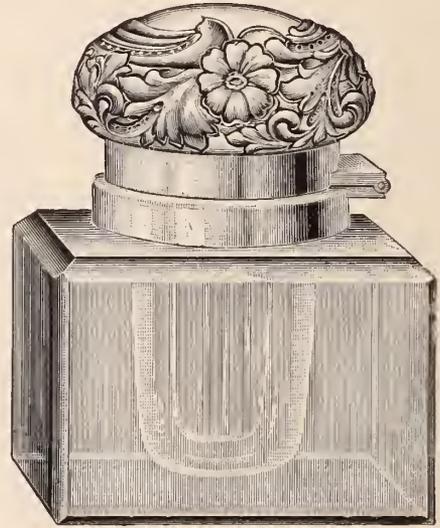
# R. WALLACE & SONS MFG. CO.

## SILVERSMITHS,

WALLINGFORD, - - - - - CONN.



No. 20. FLASK.

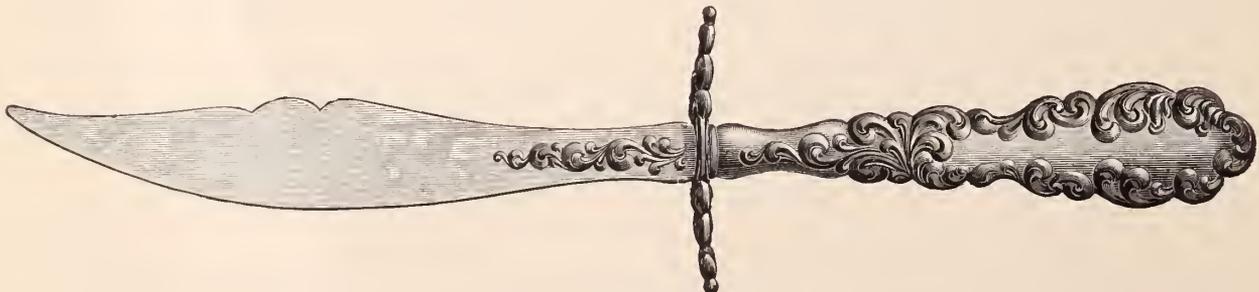


No. 53. INK BOTTLE.  
CHASED TOP.

Trade Mark.



R. W. & S.  
Sterling.



No. 39. PAPER CUTTER.

NEW YORK  
226 FIFTH AVENUE.

SAN FRANCISCO  
120 SUTTER STREET.

CHICAGO  
86 WABASH AVENUE.

some degree, moved to uptown stores. At Union Square and vicinity are to be found the finest retail stores, and many are retail and wholesale combined. Especially is this the case with the silver houses. These uptown stores such as Tiffany & Co., Gorham Mfg. Co., Whiting Mfg. Co., and Reed & Barton, etc., etc., leave little to be desired. In this locality are many manufacturers who have come here for more commodious quarters.

Much more could be said regarding the thousand and one details of our business in its metropolitan setting, but the limits of space forbid. The subject could be divided and subdivided, by treating the various branches, art goods foreign and domestic, silverware sterling and plated, watches and clocks and complicated mechanisms, jewelry in all branches, and materials and tools and findings in their almost endless variety. The personality of the New York trade with their ancestors would afford many items of living interest.

As a finis to our visit, we ascended to the top of the *World* building and viewed the roof-scape. Away off in the distance stands, in an environment of mist, on little Bedloe Island, that famous lady of bronze who unwittingly turns her back on the denizens of this wonderful island with a side-glance of favor at righteous Brooklyn. With her right arm extended, she holds aloft the flaming torch of Liberty, and in her left a type-written card, which reads: *Notice to Emigrants*.—By order of the State Board of Emigration, Be it enacted, that every intended citizen of these, our United States of America, landing on these shores, shall be provided before landing with a sound mind and body and be possessed with a visible means of subsistence, which shall consist, in the case of adults, of not less than one large loaf of good rye bread and one round chunk of sausage, and, in lieu of the latter, some Limburger cheese may be substituted. In addition to the above, a monetary capital equivalent to \$30 (thirty dollars) of United States currency (silver at par).

NOVUS HOMO.

Russian silver papier maché painted is made into bonbonnières.

## Fashions in Jewelry and Silver Articles.

A LADY'S RAMBLES AMONG THE JEWELERS.

Bonnet brushes are in choice woods and ivory.

There is a good deal to be done in scallop dishes and timbales not yet done.

Butter balls have caused rise to favor of the two-pronged butter fork, an exceedingly pretty butter tool.

A novelty is a high manly boot of enamel overlaid with perforated silver, mounted on a substantial base, to serve for a match receiver.

Tea ball stands make a pretty accompaniment to the tea table equipage. Richly wrought low shallow bowls with broken edges are used to drop the tea ball in.

There is a growing tendency to simple, substantial and useful purposes in silver. Silver cones and stoppers to glass bottles are preferred perfectly plain with monogram.

In vinaigrettes cut glass is more used than any other material. But bottles of jade, rock crystal, and the many sorts of clear and colored quartz are prized as works of art.

Tea glasses for Russian tea are preferred as a novelty by many women. They are set in frames of perforated silver and are exceedingly dainty. Russian silver spoons accompany these.

There is a fine display going on of silver gilt dishes and enamel. The enamel is in sections representing figures, scenes, and decorative work and set in richly wrought gilt. Some of the dishes, platters and urns are very fine.

Some jewelers make a specialty of playing cards. These are, of course, of special fineness, from prominent houses. The object naturally is to furnish the necessities of the case with the silver card boxes and fancy receivers.

The Catholic missions, now under way, have created a business in rosaries. Fashionable devotees carry rosaries of lapis lazuli, gold and garnet. Many fancy woods are used. One firm makes a specialty of amaranth, coramandel, ebony, amboyno.

Bath room articles are now produced in sets. These consist of a silver sponge dish,

soap box, powder box, hair brush and two cologne bottles. These are of silver or cut glass and silver. Silver thermometers are for the same purpose, and may accompany the set.

The newly revived fancy for miniatures has given an impetus to fancy frames. These are of gilt bronze, cut steel, Rhinestones, Russian silver, silver and silver gilt. The oval frame, with a unique beading and a bow-and-knot loop at the top, is considered the proper thing for the pictures of beautiful women.

Pin cushions have given way before pin boxes and pin trays. These are of silver as to trays, and ivory, pearl and wood as to boxes. Bronze is also used in connection with gilt and enamel. Pin cushions are mounted in silver when used. Many women prefer the pyramid office pins, held in silver bands.

The opera season is bringing out opera glasses in every style. The regulars are not as fastidious in mountings as the occasional operagoers. Some deep red toned pearl glasses have been noticed. Pearl in sections of different tints are seen. Aluminum frames are prominent. Gold and precious stones are not disdained.

The jewelers might take lessons from the old Dutchmen, who made their pipe-cleaners interesting as well as useful. Mounted knights, grotesque animals and the apostles all served to set out the old Dutch silver pipe-cleaners. The modern jeweler, however, has invented conveniences in packers and picks that the old smokers never thought of.

There is a great demand for silver trays, the smaller the better. These are used for every purpose, but particularly on the toilet table. The beautiful toilet cloths need protection from the bottles and boxes of creams and salves. This the trays furnish. The trays that seem to be specially liked have a plain surface with flaring uprights pierced for the ornaments, or with simply wrought raised edges.

It is interesting to see how the jewelry business is expanding to furnish everything, from pedestals to baking cups, from pottery to stationery, whisk brooms, watering pots to surveyor's instruments. Even armor is advertised by one firm. ELSIE BEE.

## Ino. W. Reddall & Co.,

107 HAMILTON ST.,

NEWARK, N. J.

SIDE COMBS *in fourteen karat gold.*

*A great variety of patterns at prices within reach of all.*

*Makers of the most popular line of Silver Mounted Belts.*



## HISTORY OF THE NEW YORK JEWELERS' BOARD OF TRADE.

PROBABLY, the most important institutions in the commercial world that have developed within recent years are the associations of merchants, bankers and brokers known as boards of trade, which now exist in all the principal cities of Europe and America. The first movement in the starting of an association of this character in the United States, dates back to 1768, when the Chamber of Commerce of New York was founded. Since that time the growth in the number of these bodies has been extensive, and they may now be divided into deliberative and trading associations, the former being represented by the pioneer body, the Chamber of Commerce and the latter by the merchants exchanges and boards of trade that our prominent cities now contain.



AUGUST OPPENHEIMER.  
1ST VICE-PRESIDENT.

The increasing volume of business and gradual diversification of industries during the past 20 years have made necessary the establishment of organizations of this kind to be devoted to a particular trade, until now many industries—dry goods, crockery, stationery, shoe and leather, jewelry etc.—have their own Boards of Trade. Prominent among these organizations is the New York Jewelers' Board of Trade which was founded just ten years ago.

The conception of the idea is generally accredited to Joseph Fahys, of Jos. Fahys & Co., Leopold Stern, of Stern Bros. & Co., and Wm. Bardel, of Heller & Bardel. These three gentlemen, during the latter part of 1884, often met at the office of Jos. Fahys & Co., then at 38 Maiden Lane, New York, to talk over the reliability of various houses and discuss the necessity of a board of trade

among the jewelers of New York. Their discussions resulted in a call for a meeting of the prominent jewelry firms, which took



A. J. G. HODENPYL.  
PRESIDENT.

place early in January, 1885, at the office of Jos. Fahys & Co. The meeting was attended by Joseph Fahys, Leopold Stern, Wm. Smith, Louis Strasburger, S. F. Myers, Frank H. Richardson and E. Aug. Neresheimer. The matter of forming the organization was now generally discussed and another meeting was called a few weeks later. At this meeting were rep-



DAVID KELLER.  
TREASURER.

resented about 75 of the principal jewelry houses, nearly all of whom agreed to join the board when it was formed. They accordingly elected a committee to estab-

lish and incorporate the organization and prepare a constitution and by-laws.

As a result of these deliberations the New York Jewelers' Board of Trade was incorporated on March 9, 1885, for 25 years by the following gentlemen: Joseph Fahys, of Jos. Fahys & Co.; Seligman Oppenheimer of Oppenheimer Bros. & Veith; Frank H. Richardson, of Enos Richardson & Co.; Wm. Smith, of Wm. Smith & Co.; Louis Strasburger, of Louis Strasburger & Co.; Wm. Bardel, of Heller & Bardel; Sigmund Lorsch, of Sussfeld, Lorsch & Co.; Wm. F. Wilson, of Jno. Wilson's Sons; Leopold Stern, of Stern Bros. & Co.; E. Aug. Neresheimer, of E. Aug. Neresheimer & Co.; Louis Kahn, of L. & M. Kahn; J. W. Pearson, agent of the E.



E. V. CLERGUÉ.  
2D VICE-PRESIDENT.

Howard Watch & Clock Co.; and David Keller, of Pforzheimer, Keller & Co.

The object of the association, as stated in the certificate of incorporation was as follows: "To foster trade and commerce among its members; protect them from unjust and unlawful exactions; to reform abuses in trade; to collect and diffuse among its members accurate and reliable information concerning the financial standing and character of merchants and dealers, and other matters with the view to preventing and guarding against the losses resulting from failures and otherwise protecting their interests; to investigate all failures affecting its members; to report thereon as to the assets and liabilities of the debtor or insolvents and all other matters connected therewith; to report a basis of settlement in cases of insolvency or to advise such other

action as may be proper; to settle differences between its members and to promote a more enlarged and friendly intercourse between them."

By the papers of incorporation the organization was to be governed for the first year by the board of trustees who incorporated it, and these gentlemen elected from their number the following officers: Joseph Fahys, president; Seligman Oppenheimer, 1st vice-president; Frank H. Richardson, 2d vice-president; and Wm. Smith, treasurer. They were all re-elected at the end of their terms.

Quarters were taken in the Benedict building, 171 Broadway, and James R. G. Graham was engaged as secretary. After establishing a collection department, one of the first enterprises attempted was the publication of a book of ratings. This, however, led to a suit with the Jewelers' Mercantile Agency, so the book was stopped and Mr. Graham resigned.

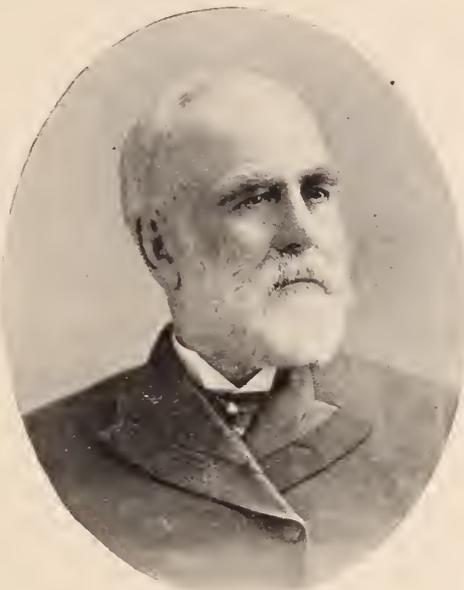
About this time, the Spring of 1886, the offices were removed to the Knapp building, 41-43 Maiden Lane, where they remained until last May. The new secretary which the Board of Trade engaged in May, 1886, was Herbert M. Condit, who had been for ten years with the Stationers' Board of Trade. Mr. Condit immediately reorganized the collection and other departments and put them on their present successful

ment department in the failures of B. Franklin & Son, Payne, Steck & Co. and others.

At the annual meeting in January, 1889, Wm. Smith was elected president; Leopold Stern, 1st vice-president; Gurdon W. Hull, 2d vice-president; and David Keller, treas-

tee consisted of M. D. Rothschild, chairman, J. C. Downing, S. F. Myers, C. J. Fox, David Keller, H. D. Sherrill and E. J. Scofield. The guests numbered about 175. The officers elected for 1890 were: E. J. Scofield, president; Leopold Stern, 1st vice-president; G. W. Hull, 2d vice-president; and David Keller, treasurer. During the Summer of this year the Board started the practice which has been continued annually of raising a fund to pay one day's expenses of the Floating Hospital of St. John's Guild. With this charity the day has become known as "Jewelers' Day." It was also in this year that as an organization, the Board commenced its agitation, since diligently pursued, in favor of the proposed law for national bankruptcy known as the Torrey Bill.

The foregoing officers were re-elected in 1891, with the exception of Mr. Hull, who was succeeded as 2d vice president by S. F. Myers. During this year the Board's membership increased from 138 to 150 members. The year was also notable for the marked increase in the business of the collection bureau and in the extent of the Bureau of Records. In 1892 Mr. Scofield was again elected president, Aug. Oppenheimer, 1st vice-president; Geo. E. Fahys, 2d vice-president, and David Keller, treasurer. During this year members of the Board by their combined efforts succeeded in ob-



JOSEPH FAHYS  
1ST PRESIDENT, JAN. 1885—JAN. 1887.

urer. Mr. Keller has continued as treasurer since that time. In May, 1889, a few months after his election, Wm. Smith died, and he was succeeded as president by Leopold Stern. In July of that year an attempt



FRANK H. RICHARDSON,  
JAN. 1887—JAN. 1889.

basis. The work of investigating failures was continued with even greater diligence than before.

In January 1887, Mr. Fahys retired as president and was succeeded by Frank H. Richardson. The other officers elected were David Keller, 1st vice-president; Wm. Bardel, 2d vice-president; and Wm. Smith, treasurer. These officers were all re-elected the following year with the exception of Mr. Bardel who was succeeded as 2d vice-president by Gurdon W. Hull. The year 1888 was notable with the Board chiefly for large increases in the business of the collection department and the work of the assign-



LEOPOLD STERN,  
MAY 1889—JAN. 1890.

was made to consolidate with the New York Jewelers' Association, but it was unsuccessful. The year is also notable for the Board's charitable work in raising a fund amounting to \$1,600 for the jewelers of Johnstown, Pa., made destitute by the memorable flood.

On Jan. 22, 1890, the first banquet of the New York Jewelers' Board of Trade was held at Delmonico's and so successful did it prove that the banquet has now become an annual custom. The first banquet commit-



WILLIAM SMITH,  
JAN. 1889—MAY 1889.

taining favorable settlements in a number of cases of insolvency, among them being those of Freeman & Crankshaw, Atlanta, Ga., Herman Lange, Cincinnati, O., and others. Secretary Condit during this year personally went to Washington to lobby in behalf of the Torrey Bill. In January, 1893, the officers of the previous year were all re-elected.

Among the prominent failures of this year in which the work of the Board was a potent element in forcing more favorable settlement than could otherwise have been obtained, were those of Wall Bros., Buffalo, N. Y.; Parker Bros., Boston, Mass.; Nellie

L. Johnson, Rome, Ga.; M. Sternberg, Savannah, Ga.; Spott & Spott, Richmond, Va., and several others.

On Oct. 6th Mr. Scofield became involved in difficulties which forced his resignation and at the following directors' meeting Aug. Oppenheimer was elected president; Geo.



H. M. CONDIT,  
SECRETARY.

E. Fahys, 1st vice-president; and A. J. G. Hodenpyl, 2d vice-president. The following January Mr. Oppenheimer refused a re-election and A. J. G. Hodenpyl became the president for 1894.

The first action taken by the Board last year was the abandonment of the annual

banquet with the recommendation to the members that they devote the money that would have been subscribed for that purpose to a fund for the Jewelers' Relief Association.

On May 1st the rooms of the Board of Trade were removed from 41 Maiden Lane to the top floor of the Shelton building, 68 Nassau St. Another attempt was made last year to consolidate with the New York Jewelers' Association and for that purpose a committee was appointed Feb. 8th consisting of David Untermeyer, E. V. Clergue, Aug. Oppenheimer, L. Lilienthal, Leo Wormser and the president ex-officio. Many meetings were held by this and a similar committee from the Jewelers' Association during the following two months but no definite action resulted and the matter was finally dropped.

During the past year the New York Jewelers' Board of Trade, through its attorneys, succeeded in obtaining many settlements in insolvency on a more favorable basis to the creditors than was at first offered by the insolvents. Among these were the cases of C. A. Taliafero, Roseville, Tenn.; Moses Greer, Jr. & Co., Knoxville Tenn.; D. B. Cornell, Oneonta, N. Y.

Frank J. Grove, jeweler, Springfield, O., who assigned some time ago, is missing. He left for Chicago four weeks ago to return in two days and has not been heard from since.

#### The Death of a Noble Woman.

SAN DIEGO, Cal., Jan. 19.—After a long and painful illness, which she bore with great patience, Mrs. K. C. Naylor, wife of K. C. Naylor, of the K. C. Naylor Jewelry Co., passed away early this morning at 756 3d St. Mr. Naylor has the sympathy of their numerous friends.

Mrs. Naylor was the only woman watchmaker in this State. She was an expert in her craft. She has been known to work early and late to aid her husband in his business, and it was this devotion to him which brought on the disease which resulted in her death. Friends characterized her as one of the noblest women on earth. Many of the customers of the firm would trust their timepieces to no other hand. With all her devotion to her trade, she always found time to listen to the cry of distress. She was the counsellor of others of her sex, who went to her with their troubles.

At the annual meeting of the stockholders of the Bridgeport Brass Co., Bridgeport, Conn., Charles M. Mitchell and B. L. Coe, of Waterbury, George E. Somers, Nelson M. Beach and Daniel W. Kissam, of Bridgeport, Frederick J. Kingsbury, Jr., of Fairfield, and Charles S. Upton, of New York, were elected directors. At a meeting of the directors, the following officers were elected: President, Charles M. Mitchell; vice-president, George E. Somers; secretary, Frederick J. Kingsbury, Jr.

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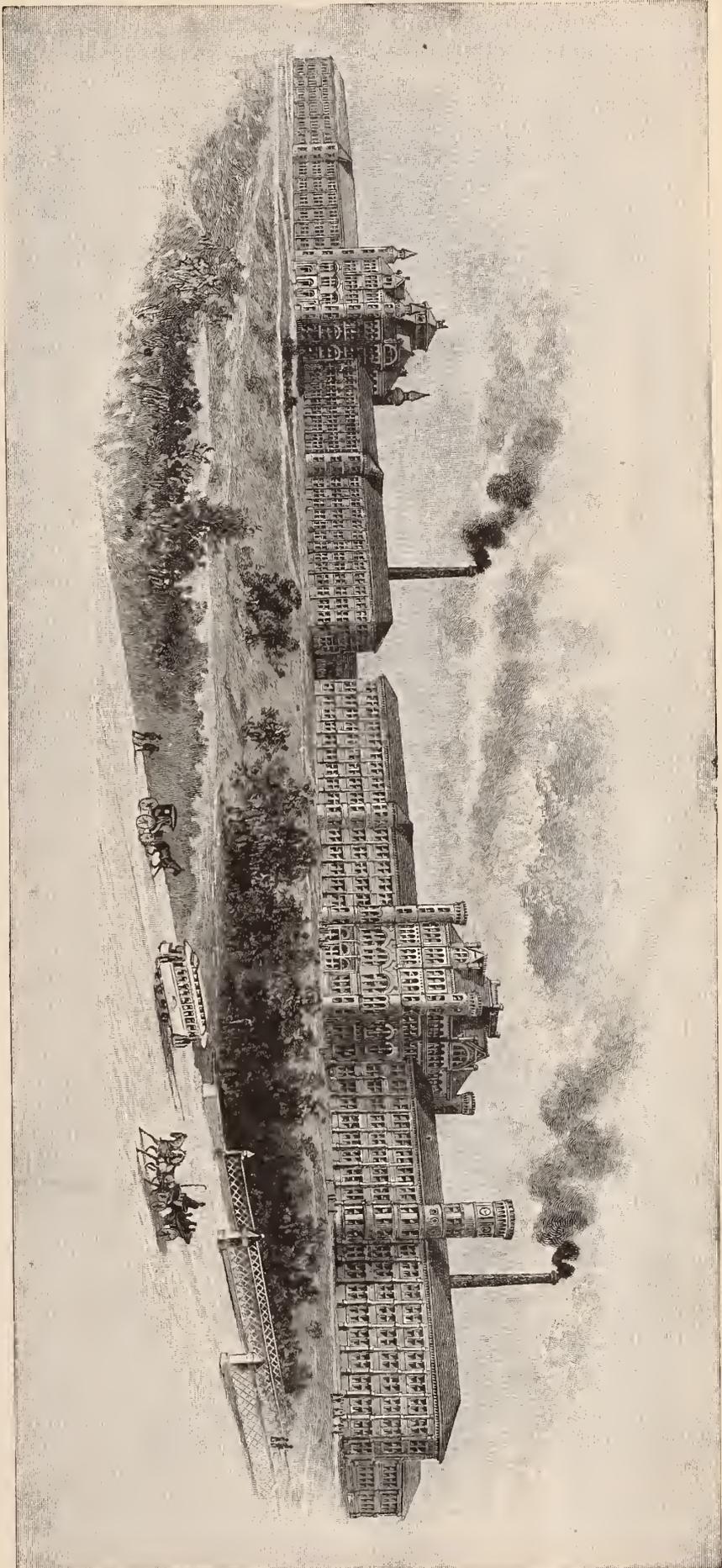
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The policy of these companies has always been and will continue to be the best interests of the Retail Watch Maker and Jeweler. The rebate voucher system now in general use by us guarantees, as heretofore, a satisfactory margin of profit to all legitimate dealers selling

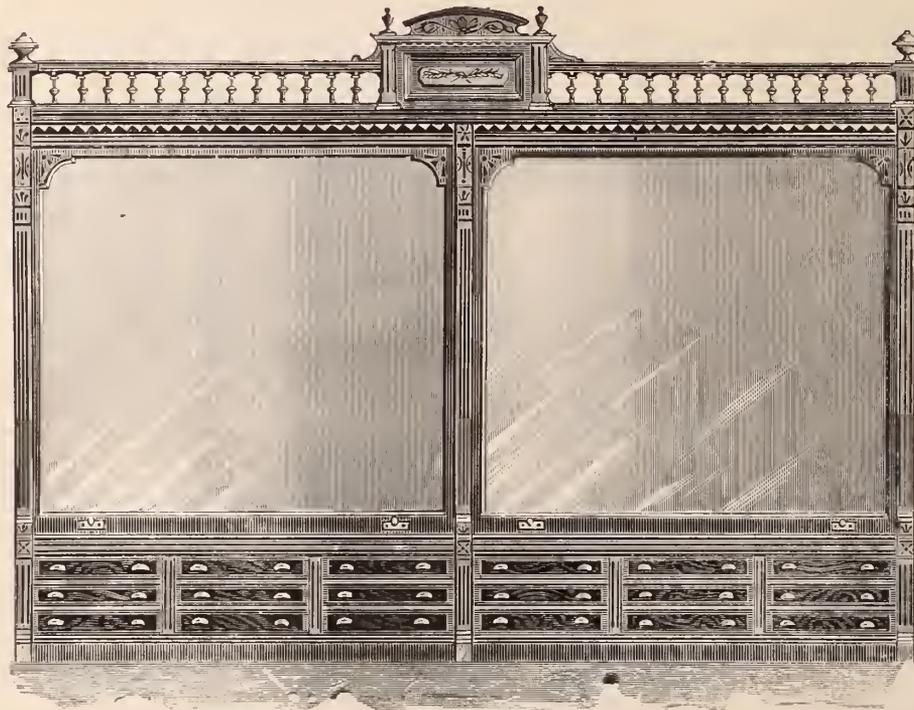
**DUEBER-  
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WATCHES.**

**OUR MOTTO:**

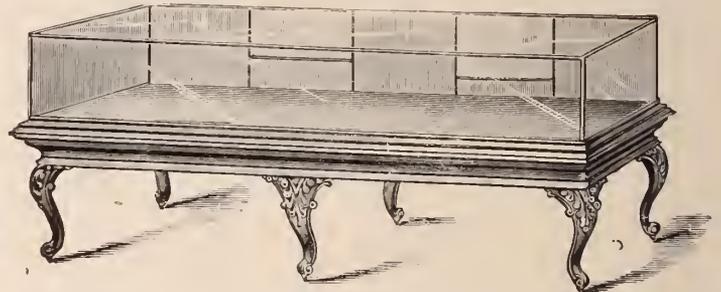
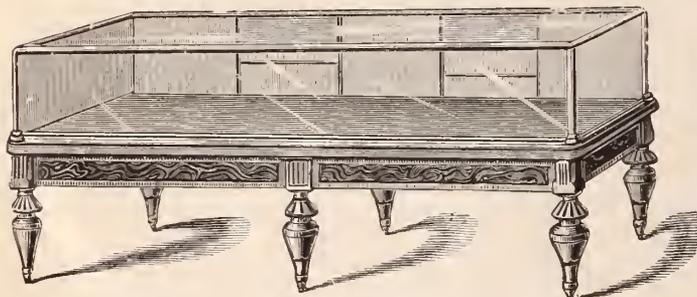
The welfare of the Jeweler depends more upon goods that are salable and yield him a good profit than upon any scheme, combination or organization.

# B. & W. B. SMITH, 220 W. 29th St., N. Y. City.

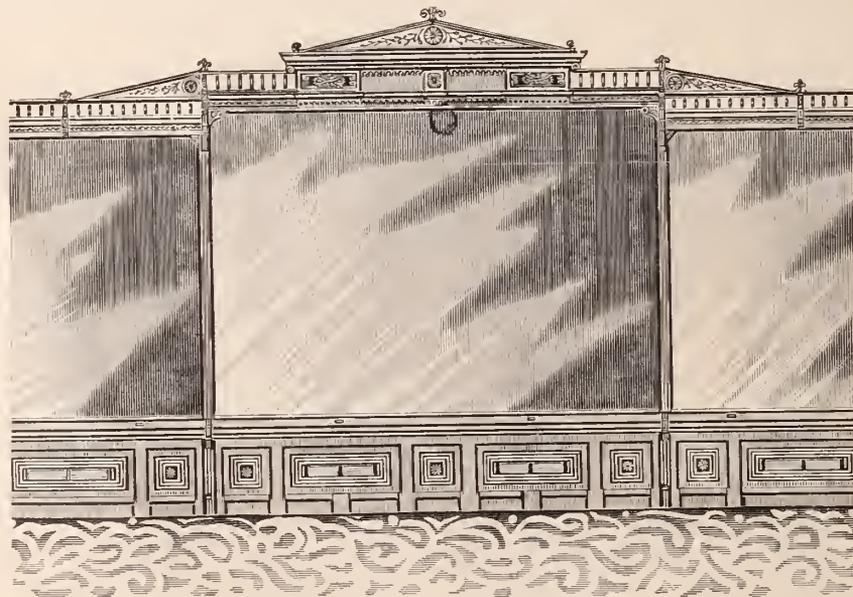
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are  
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are easily  
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put together.  
Are  
Dust  
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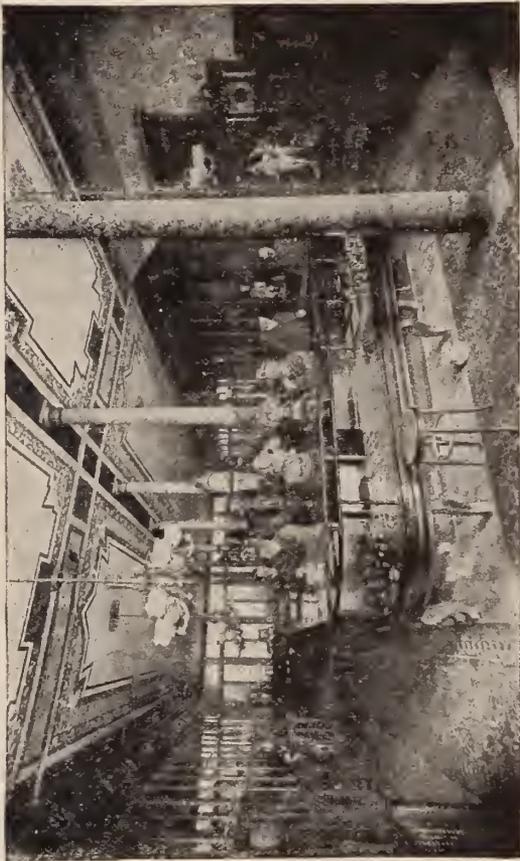
Our Improved Counter Cases have our patent DUST TIGHT perpendicular sliding doors, with locks. We use the finest silvering quality, 1/4 inch plate only. Our tables have an adjustable jack in each leg for leveling on uneven floors. Cases lined with cloth any color to suit.



Wall Cases designed especially for Silverware, Glassware, Bronzes, Clocks, etc., made to any length. Perpendicular dust-tight sliding sash, hung with copper chain on anti-friction wheels, with steel axles. These sashes are perfectly balanced. Cases lined with cloth. Counter part arranged to suit.

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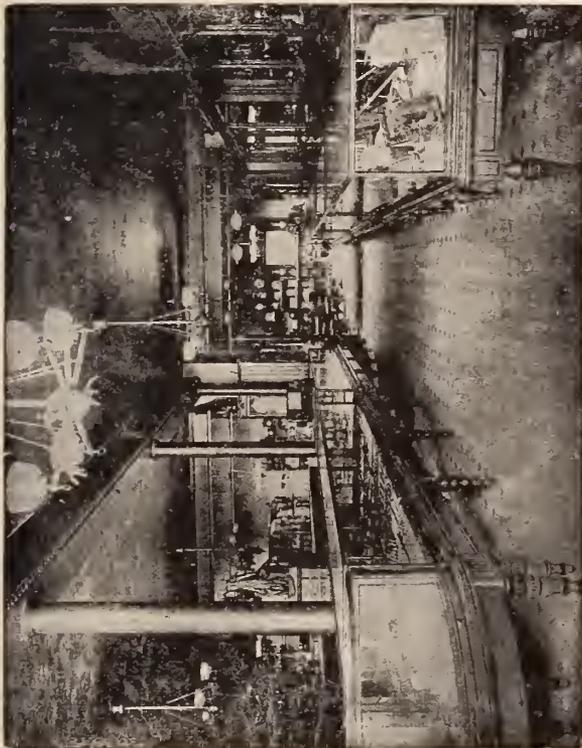
M. SCOLEY, Jeweler, New Orleans, La.  
*Fitted entire by B. & W. B. Smith.*



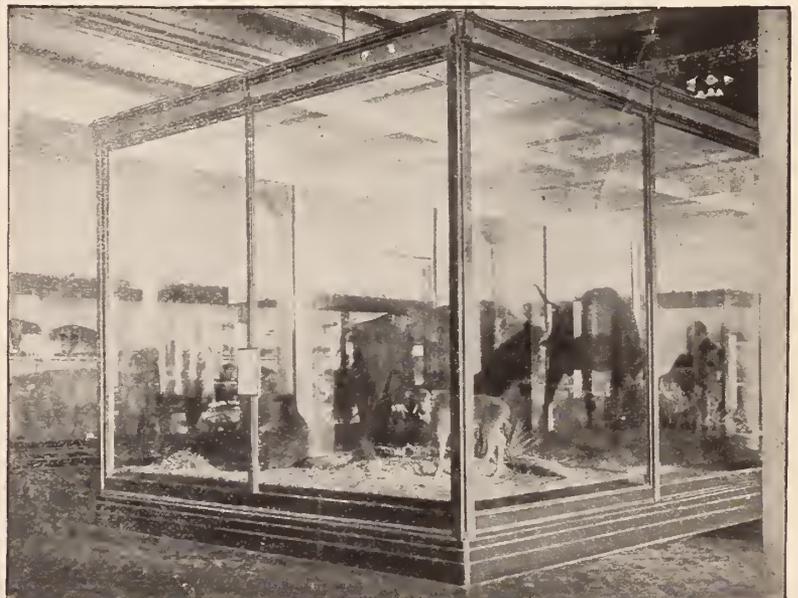
GEO. C. SHREVE & CO., Jewelers and Silversmiths, San Francisco, Cal.  
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MONTGOMERY BROS., Jewelers, Los Angeles, Cal.  
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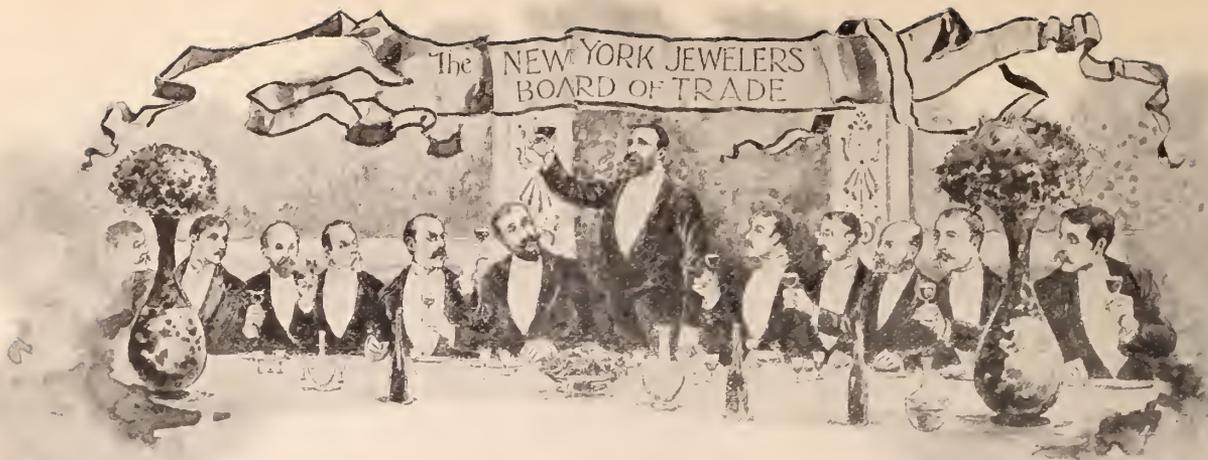
COWELL & HUBBARD CO., Jewelers, Cleveland, Ohio.  
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AMERICAN MUSEUM OF NATURAL HISTORY, NEW YORK CITY.  
*A large part of which was and is now being fitted up by B. & W. B. Smith.*

**STORES (Jewelry and Silverware) Fitted  
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Call and see other illustrations.



## SIXTH ANNUAL BANQUET,

WALDORF HOTEL, NEW YORK, JAN. 29, 1895.



EVER will be the occasion of the sixth annual banquet of the New York Jewelers' Board of Trade remain in the lives of those who were fortunate to be a participant in it, as a pleasant memory. The scene was the ball room of the Waldorf Hotel, 33d St. and Fifth Ave. At 8 o'clock the diners took their places at the tables.

E. V. Clergue escorted president A. J. G. Hodenpyl; J. B. Bowden, Hon. John S. Wise; Appleton Smith, Hon. Ashbel P. Fitch; David Keller, Rev. Dr. Rudolph Grossman; Adolphe Schwob, Col. John L. Shepherd; Wm. I. Rosenfeld, August Oppenheimer; Sam Wallach, Hon. Amos J. Cummings; T. K. Benton, Joseph Fahys; Leo Wormser, D. P. Hays; C. G. Alford, A. K. Sloan; and S. F. Myers, Leopold Stern.

The committee in charge of the banquet consisted of: E. V. Clergue, chairman; T. K. Benton, Leo Wormser, David Keller, George M. VanDeventer, Wm. I. Rosenfeld, Sam Wallach, August Oppenheimer, Appleton Smith, and A. J. G. Hodenpyl, ex-officio. The reception committee were: E. V. Clergue, J. B. Bowden, Appleton Smith, Adolphe Schwob, William I. Rosenfeld, Sam Wallach, T. K. Benton, Leo Wormser, C. G. Alford, S. F. Myers. The sub-committees were: on speakers, David Keller, Appleton Smith and George M. Van Deventer; on finance, August Oppenheimer, Sam Wallach, Geo. M. VanDeventer; on dinner, T. K. Benton, August Oppenheimer; on printing, Wm. I. Rosenfeld, Sam Wallach; on flowers, Leo Wormser, Wm. I. Rosenfeld.

The menu souvenir consisted of four leaves bound within a heavy papier maché cover, whose design was of a high artistic character. One leaf showed the menu; another the list of toasts as follows:

1. President of the United States; 2. Our Country; 3. Our Army and Navy; 4. Our City; 5. Our Association; 6. Our Travelers; 7. Our Friends; 8. Integrity in Commerce; another leaf the names of the invited guests as follows: Hon. John S. Wise, Hon. Ashbel P. Fitch, Hon. Amos J. Cummings, Hon. Franklin Bartlett, Rev. Dr. Rudolph Grossman, Col. John L. Shephard, Mr. A. K. Sloan, Mr. Daniel P. Hays; another a description of the cover design as follows: "The design of the menu cover is composed of the dining-table, at which are seated Benvenuto Cellini and the ancient God Mercury, the two being suggestive of the business of the jewelers in its great manufacturing and commercial sense. The watch dial suggests its particular branch, gives the time of sitting down to dinner and, with the diamond and the palm branch of peace, finishes the story."

The last leaf, contained the names of the officers and various committees of the New York Jewelers' Board of Trade.

Shortly after 9 o'clock President Hodenpyl rose and said:

GENTLEMEN:—"Our first regular toast is:

*'The President of the United States,'*

which we will drink standing". The band played "Hail Columbia," and three cheers were given. The president then addressed the assemblage as follows:

PRESIDENT HODENPYL'S ADDRESS.

*Fellow-members of the New York Jewelers' Board of Trade, and friends:*—I very heartily and cordially welcome you to this, our sixth annual banquet. The fifth we drank and ate in our imagination, and you will remember that we had a very splendid time while we fasted and others feasted. I trust you feel already welcome, and know by a better assurance than words can express that we feel honored by your presence, because it shows the interest you take in our association. I see by your smiling faces that our host and the committee who have had charge of this magnificent banquet deserve your warmest thanks, and I thought that if the New York Jewelers' Board of Trade does everything as complete as the work around this board to-night their success is assured. (Applause.)

I would be in favor of electing that committee for four years more, for a "Table-Board Committee," providing they promise us one thing before election, that

they will make the tariff rates of these meal tickets for revenue only. But I think you yourselves deserve a vote of thanks for your work in the dispatch of all these dishes and bottles set before you, which have all disappeared, and I see nothing left but a few curls of smoke in the air. Certainly your work in this respect is beyond criticism, and reminds me of the negro preacher's exposition of the parable of the loaves and fishes, when he said that the 12 disciples ate and ate and ate, and there was nothing left but 12 baskets full of fish-bones, and the miracle was that such an enormous dinner did not burst the 12 disciples wide open. (Laughter.)

Certainly, you have followed the instructions of that good old soul, who said, "When you are invited to a feast, eat whatever is set before you for conscience sake," and that advice comes very naturally to us, and we have carried it out to the letter, because conscience is the first and foremost principle of the jewelers' character. (Laughter and applause.) I am very glad to be here with you to-night myself, in this spirit of gold and silver-plated, warranted for 20 years. But I will not talk shop, for we hear so much of it every day, neither do I want to talk of our association, whether we are a genuine, simon-pure, yard-wide, all-wool, fast-color association, by which the sun rises and sets, nor do I care to talk of what we have, or ought to have done for the last year.

We expect every member to come to our next annual meeting, without invitation, when we will give full statements, and no doubt our next president will have some style about him (laughter.) Your committee expected to have round tables here to-night; they would have been so much more sociable and you could have walked around them without the necessity of going straight. You all know how awkward it is after such a banquet to walk a straight line and strike the door (laughter.) I hope that every member will try to make our friends acquainted with each other. We don't want you to rush home and think that the children need your care, for they are asleep long ago. (Mr. Hodenpyl, Jr.: "Some of them are not.") This is our night out and we don't know when we will get another, certainly not before Congress adjourns, so let us make the most of it, and when I come down from this high seat, which has been very pleasant but rather uncomfortable—for I sit here between two Shepherds, one on the right and one on the left, who have been watching me the whole evening, and I have no heart to look on the wine when it is red—I want to shake the hands of some of those old friends and familiar faces whom I see here to-night.

Now that hunger has been banished and thirst quenched, perhaps, let us listen to the word of wisdom and to the enjoyment of a feast of reason from our honored guests who are about to speak. For instruction and wisdom you will always find plenty of room left and I know you will agree with me when I say that the committee have kept the very best wine until the last. (Applause and cheers for the chairman.)

The first regular toast to-night is "Our Country," and the gentleman who will respond occupied the high



LEO WORMSER.

position of Governor of West Virginia. He is now a visitor in this city, which was a very wise move. It was Virginia's loss but our gain, and we are always ready to welcome WISE men to our metropolis. The Hon. John S. Wise, Governor of West Virginia, will address you on this toast: (Applause.)

## ADDRESS OF HON. JOHN S. WISE.

*Mr. Chairman and Gentlemen:*—If I stay in New York much longer I am satisfied that somebody is going to have me indicted under the statute of false pretenses. My distinguished friend has said that I was Governor of West Virginia. The trouble about it is that I was not Governor at all and that I got beaten for Governor in old Virginia. (Laughter.) I felt particularly grateful when I received your invitation, because a year ago you did me a similar honor and I paid you the unusual compliment of preparing a speech. I had it ready—oh, it was beautiful—when your committee called and told me that the jewelers had been struck with a sudden feeling of generosity and were not going to have any dinner, so I had to quote Shakespeare to myself. I said:

"Sweet are the uses of adversity, for like a toad I will bear a jewelers' dinner in my head." (Laughter.)

I did not put in "ugly and venomous" because I did not feel so. When your invitation came this year, I said: "I have them; I will put an old gem in a new setting and fool those jewelers," so I unearthed that still-born babe, and I will tell you the trouble, when I looked it over it was simply rotten (laughter.) I made up my mind then that destiny had made you charitable to me as well as to some other people and had spared the infliction of that speech on my record (laughter.) I will keep it, and the first time that Dr. Depew treats me badly I am going to publish it as one of his (laughter.) He makes so many he doesn't remember which is his and will never know the difference. Only let that get out with his name attached and he will never raise his head in a public assembly (laughter.)

But to-night you have given me a theme upon which every man can speak who can speak at all and if he cannot speak on that he had better stop trying. "Our Country,"—it is the noblest theme that can be assigned to any man. What a country it is! and what a people our people are! and of all the spots in this country this is of all others the place where an American citizen can feel the inspiration of his theme (applause.) We are gathered here in this matchless metropolis from every section of the country, where we catch the inspiration of contact with people from every part. We live in a country that is no more the same that we knew when we were boys than if the magic carpet of an Aladdin had been slipped under us and we had been transported into other climes.

The half-civilization which redeemed America from a wilderness was for more than a century confined in little groups of people as distinct from each other as the nations of Europe. At the time of the Revolution a great and common peril drew these groups together, and yet the best that they could do was to draw up articles of confederation. No sooner was the struggle over than the antagonisms and jealousies engendered in the Revolutionary effort broke out afresh, so that it was utterly impossible to make a United States one

and inseparable. The constitution that was given to us was silent upon the rights of States to withdraw, and with the exception of the brief period of Monroe's administration, called the "era of good feeling," we had, in fact, no common country. You know how it culminated—it came at last to a festering head and resulted in a bloody struggle, which is in the memory of every man present. Chaos seemed to rule, discord seemed to ride rampant. We remember, too, the gloomy period of "reconstruction," when the possibility of union seemed far away.

When we think of what has happened, how puny seem the efforts of man compared with the powers which guide the destinies of nations. From a source that no man contemplated, in a private litigation between two private persons, in a great tribunal whose power no man considered as containing the solution of all that trouble, arose a case, and the Supreme Court of the United States brought order out of chaos. We all remember how the Union soldier, flushed with victory, claimed more than he had won, how the Supreme Court expounded the case, and its results. It laid its hand upon the Union soldier and said: "Press not your victory too far; you have saved the Union, you have not destroyed the States." (Applause.) You remember how it turned to the defeated Southern and said, "Be not cast down, our brother, you cannot destroy this nation, but you shall never be its slave; it is yours as well as ours—come back into your father's house" (applause), declaring that this is an indissoluble union of indestructible States. To-night, we old-time antagonists come here together as our forefathers did, and plight our lives, our fortunes and our sacred honor to the perpetuity of our common country. (Applause.)

In our day we have witnessed the most wonderful transformation of methods that were ever seen in the history of a civilization. Old methods are revolutionized and gone. The citizen of America to-day is a citizen of no particular place, no matter where he gets his washing done. The negro is catching tarpon on the banks of Mexico, the Texas cowboy blows in the proceeds of his last wind-up within the cafe of the Waldorf. The 12 o'clock price of cotton on the Produce Exchange governs the one o'clock price of a flock of sheep upon the plains of western Texas. When the miner's pick strikes a new find in the bowels of a Colorado mine, it is reeled off on a Wall Street ticker and governs the price of exchange before the sun goes down. These practical things are making us a common country and may the time soon come when the young man, no matter where he comes from, shall only see the starry banners of a united country. These things will bring forth in time their full function elsewhere, but here we see the perfect flower of what has come: here in New York we realize that we are the great heart of a great nation whose pulses throb to its very bound. Here when a man proposes to "His Country" all men spring to their feet without one thought of reserve, joining in the toast of our common country—may it exist forever. (Applause and cheers for Mr. Wise and the South song "The Land of the Free.")

THE CHAIRMAN:—We have heard of our country. The next toast is, 'Our City,'

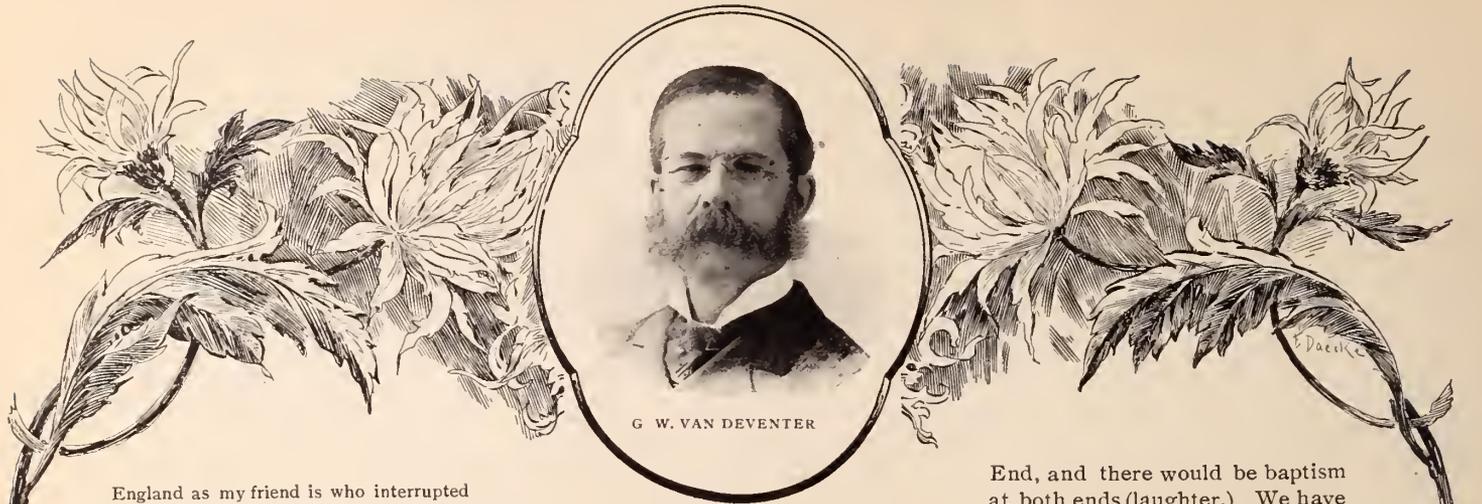
and we say it with pride and with love when we look at its population, its wealth, and its intellectual strength. The gentleman who is going to respond to this toast you all ought to be acquainted with. I got acquainted with him to-night. He holds the treasures of this city and when you have any claim on the city you go to him and he pays spot cash, not  $\frac{1}{10}$ ,  $\frac{5}{10}$  or any of those terms. I have the pleasure of introducing the Hon. Ashbel P. Fitch." (Applause.)

## HON. ASHBEL P. FITCH'S REMARKS.

*Mr. Chairman and gentlemen:*—There could be nothing more appropriate than that any one who is to speak to the toast of "Our City" should be introduced by a gentleman who was born in that splendid old country which made its fight against creeds antagonistic, through a history that will live as long as literature exists—I mean the old Republic of Holland, which was the home of the oppressed before America had a chance to take the station which she has now. This city of ours we may be proud of in many ways—of her position on an island, surrounded by the most beautiful of inland seas and the most magnificent of rivers; of her commerce and her political position. Her commerce is that of a continent; her political position is that of the arbiter of parties. Because here is decided who shall be President of the United States. The commercial interests of the whole United States center in this city. We may be proud of her historical associations.

It was down the Bowery that Washington led the army of the Revolution as they marched, after seven years of defeat, into a conquered city. But to-night I propose to speak of New York as to what she is to each of us—the pleasantest city to live in in all the world. Hendrik Hudson said, when he came back from his voyage, that the best-mannered and best-behaved and most hospitable savages whom he found in his travels were those who occupied the island of Manhattan. It is our own town, and it has its demerits and its troubles, just as any other place has, but, after all, if you want to know what you think of the town of New York, go to Europe, and then come back, and, standing on the deck of an ocean steamer, come into that bay of ours and see the finest sight in the world—the American flag flying over the city of New York. (Applause.)

Look at the city government; the Mayor is from Ohio, the District Attorney comes by way of Arkansas, and the Recorder is from Ireland. When Peter Stuyvesant came here he wrote that there were thirteen languages spoken in the city of New York. We stay here because it is the pleasantest place to live in on this American continent. Whatever there is on this continent of literature or art or music or culture, whatever there is that goes to make the life of man higher, better, it is to be found on this island. If you wrote a book, where would you take it to have it published? (a voice, "to Boston.") Proud of New



England as my friend is who interrupted me, I would say that it was here that Alexander Hamilton wrote the volumes of "The Federalist," it was here that Cooper wrote his famous works, and while I have all possible respect for Boston, I wish to say that the birthplace of American literature is on the island of Manhattan (applause).

To speak of the things which we all see every day—here are four uniforms in New York. That of the policeman, which is just now badly covered with mud; but look at the uniform of the fireman. Three weeks ago Chief Bresnan and Assistant Rooney went to their death to save not life, but property, with a heroism that was not excelled on the field of Gettysburgh—a uniform that has been borne with honor, and while we are sitting here to-night, New York firemen will risk their lives to place our wives and children in safety. (Applause.) There is another uniform—that of the postman. Ill-paid, ill-rewarded, that grey uniform of New York boys goes through the city in good weather and bad, serving faithfully the popular needs.

There is one other uniform I wish to speak of. When a city across the water was not able to take care of the riots on its streets, our militia, wearing the uniform of the State, have stood for two weeks, under showers of stones and brick bats, keeping the peace and not retaliating. (Applause.) When any of you go to Chicago or St. Louis, if they speak of the New York police, tell them there are other uniforms worn in New York and that we have reason to be proud of and on the whole to be satisfied that it is our home. (Applause and three cheers; song—"The Bowery.")

**THE CHAIRMAN:**—"Our next regular toast is, 'Our Association,' and I am not going to introduce this gentleman, for you all know him and you had rather see him here to-night than in the club room. He has helped you out of many a hole and no sooner does he help you out of one than you get into another. I have the pleasure of presenting Mr. Daniel P. Hays." (Applause.)

**ADDRESS OF MR. HAYS.**

*Mr. President and Gentlemen of the Board of Trade:*—I must confess that I feel somewhat embarrassed at speaking to such a large number of the members of the Board of Trade. As your president has truly said, while I have often spoken to you on other occasions it has not been blocks of more than five. It would hardly seem possible, even though we see it in the newspapers, that we are threatened at this time with any financial embarrassment. It has been said there are certain people in our community who are continually exporting gold to Europe, I am sure that charge cannot be made against the Jewelers' Board of Trade. I believe you are thoroughly in sympathy with those who are in favor of keeping all the gold in this country, provided you have it in your shops and send it out to your customers, and you would not object if occasionally there was a stone in it.

I confess that I feel great honor in being called to respond to the toast of your association, because it implies that I am one of that association, and, after this

very enjoyable banquet, I certainly feel a pleasure and a pride in being so counted if the association had no other purpose than to furnish such an enjoyable evening as this. The pleasure which it affords certainly justifies the expense, but there is something beyond all this which justifies the expense. It represents, as I understand it, the creation of a better and more moral sense in business.

It has been said that the Board of Trade exists for the purpose of enabling its lawyers to make a living, but I believe that is a vile slander. If the Board of Trade carries out the objects for which it was established, it represents a higher and nobler sentiment. It seeks to impress upon the community the idea that morality and honesty must exist in business circles, as in all circles. I believe, if the objects of the Board of Trade were carried out, that higher and nobler principles should actuate the merchants in their dealings. The Board of Trade should represent a union of the jewelers of New York.

If the jewelers want a higher standard of morality they would have a higher standard, but if, when confronted with a commercial failure they seek only to benefit themselves individually, seek only to reach after the particular plum for themselves, the standard of morality will sink down to the level which they fix, and the mercantile community and the legal community, seeing the standard set by the Jewelers' Board of Trade, will not seek to place that standard higher. If you looked more on principle and less on bills, there would not be so many fraudulent failures among the trade (applause.) You go after the plums when there is a failure. You don't care for the moral sentiments; you don't look at the future; you look too much to the present.

If the jewelers' association could look at the idea which I have endeavored to impress upon you, it seems to me that the counsel to the Board of Trade might not have so many bills to send in, and that you might reap the benefits at your banquets to a still higher degree. I don't wish to impose upon your time, although I know that you are accustomed to giving much "time" to all your debtors, and would extend to me the same courtesy that you extend to others. But at the same time I am aware that your most precious articles come in small packages. Therefore, I will not take advantage of your generosity, but merely express the wish that at no distant day the Jewelers' Board of Trade will accomplish the purpose for which it was organized, and will represent the entire community in your trade. I will conclude by asking you to join with me in drinking the toast of "Our Association." (Applause and three cheers.)

**THE CHAIRMAN:** "Now we have had speaking on the east end and we will have a little on the west end, which reminds me of the story of the old sexton of two churches—the East End and the West End—in a little western town. One day he made the announcement that there would be preaching at half past one at the West End, and preaching at half past three at the East

End, and there would be baptism at both ends (laughter.) We have with us to-night our mutual friend, Mr. A. K. Sloan, president of the New York Jewelers' Association."

**A. K. SLOAN'S ADDRESS.**

*Mr. President and Members of the Jewelers' Board of Trade:*—After the eloquence we have heard to-night, I hardly think you care to hear from a poor jeweler that can hardly talk enough to sell a bill of jewelry. However, I will say this, that at the last annual banquet of the Jewelers' Association, I had the pleasure of introducing your president as one of our honored guests and he responded in a very eloquent manner. I am sorry that I cannot do the same. As I sat here wondering what I should say when called upon, I went back in my mind close upon a hundred years. (A voice, "How could you do that?")

I was a small boy attending public school in the village of Syracuse. In those olden days it was customary to set aside a certain day for reading compositions and speaking pieces. As I could not write a composition, much less read one, and was too bashful to speak a piece, instead of going on the platform like a little man I would crawl up to the teacher and place myself across his knees in position and receive the penalty. (Laughter.) This went on for some time when finally it occurred to this good teacher that he could not beat brains into my head in that manner, as he struck below the belt every time, so he gave it up with these words, "Young man, you will never make a speaker," and he was right. (Laughter.)

I thank you for the pleasure you have given me to-night.

I have enjoyed the banquet very much. I have enjoyed meeting many old and dear friends; I have enjoyed the dinner, and I will listen with pleasure to the speakers. (Applause, and three cheers for "Gus." Sloan.)

**THE CHAIRMAN:**—"We have with us to-night the first president of the New York Jewelers' Board of Trade, Mr. Joseph Fahys, and we will drink his health standing." (Song—"For he's a jolly good fellow.")

**JOSEPH FAHYS' REMARKS.**

*Gentlemen:*—You have got me to-night, and it's a pretty good joke on me asking me to speak. I must say that I feel very comfortable here. To meet all these faces seems to me like coming home again. I have to congratulate you upon the success of the Board. From a small beginning when one didn't have any banquets, there is quite a difference. It is a pretty serious business to make a speech, and I am very glad you went to school (indicating Mr. Sloan). One can see that. It also requires a good deal of wisdom to make a good speech, and I think it requires a good deal more to refrain from making one. As I am not a speechmaker I want to display my wisdom by thanking you very much for your reception of me to-night.

As the first president of this association, I must say

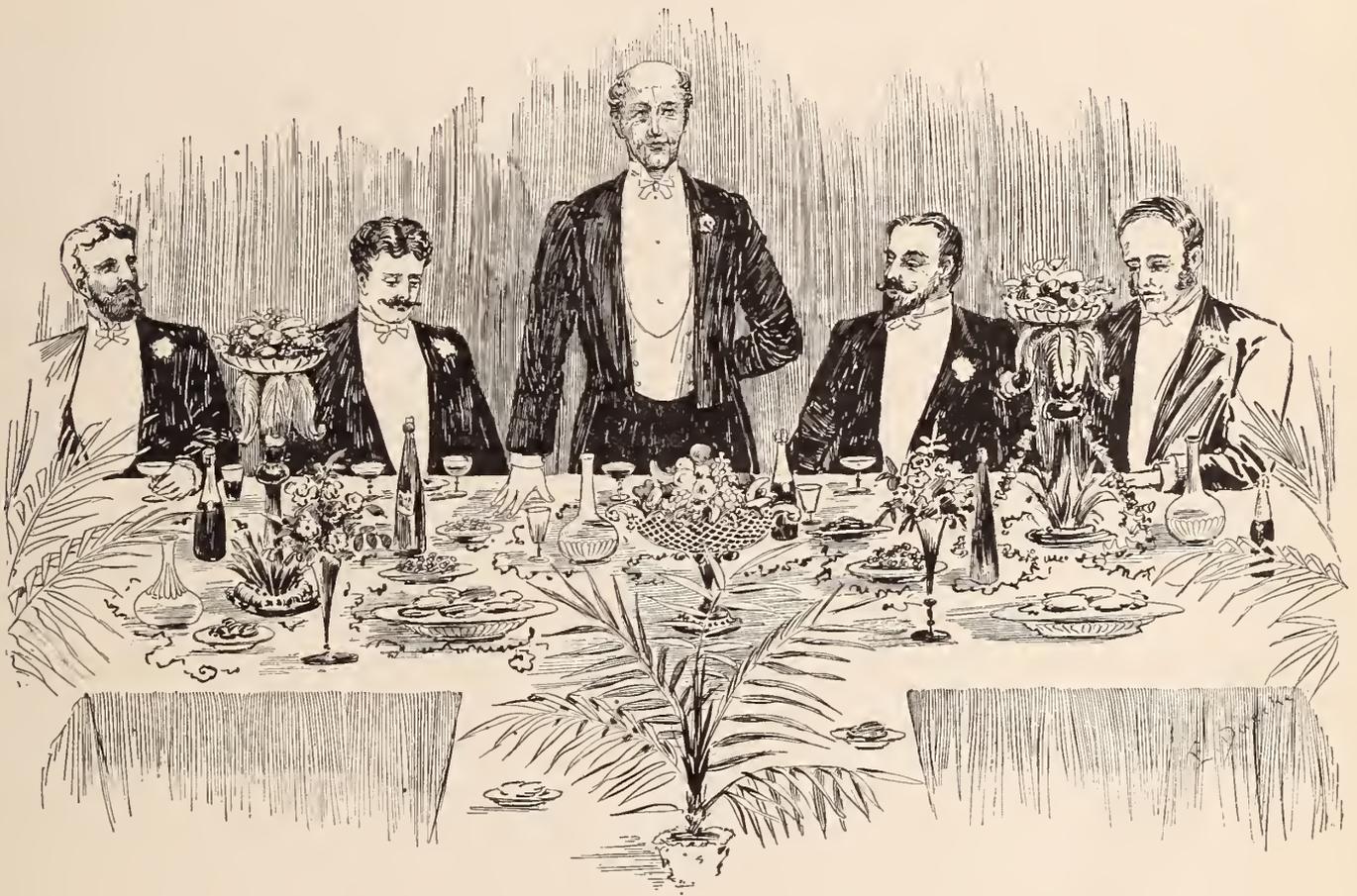
# Extract From a Speech

WHICH MIGHT HAVE BEEN

Delivered at the Annual Banquet of

THE

NEW YORK JEWELERS' BOARD OF TRADE.



“Mr. Chairman and Gentlemen :

“ It was my pleasant duty a few days ago at the Annual Banquet of the Chicago Jewelers' Association, to say a few words on a subject of interest to us all. My remarks were received in the most favorable manner, and judging by the intelligence reflected from the faces of my auditors here to-night, I have no fear but that my remarks will be received in an equally appreciative spirit. I refer to the numerous good qualities of the **Old Reliable W. & S. B.★ Chains**. As a representative dealer I endorse them in the strongest manner, believing, as I do, that for style, finish, wearing qualities, price and selling powers, the chains made by W. & S. Blackinton, Attleboro, Mass., stand at the head. I have never had a dissatisfied customer in my long experience with these goods. Trusting that my experience will prove both valuable and beneficial to you in your business careers, I thank you all for your courteous attention, and will conclude by wishing every success to W. & S. Blackinton and their specially excellent line.” (Long continued applause.)



that I feel very proud to see how this board has grown from a very small acorn to a very large oak. I thank you again for your kind greeting and will show my wisdom and stop. (Three cheers were given.)

**THE CHAIRMAN:**—"Our next toast is 'Our Travelers.' I saw in one of the papers that the gentleman who is to respond is spoken of as 'a gem of the first water,' 'a sunbeam bathed in a dewdrop.' He shines—you know what I mean—in eloquence and in brilliancy of speech. I have the pleasure to introduce Col. John L. Shepherd."

**SPEECH OF COL. JOHN L. SHEPHERD.**

*Mr. President and Gentlemen of the New York Jewelers' Board of Trade:*—There is a story told of a western jeweler, who, wishing to purchase some diamonds, wrote to his jobber, saying that he understood that when diamonds were off color they were cheaper, and if this was true, to please give him a job lot of blue ones; and as I look around me here to-night at this brilliant array of speakers of national reputation, I feel very much like one of those off-colored diamonds, not a blue one, however, that by some mistake has become mixed up in this package of brilliants. And no doubt, many of you, seeing me here to-night, will be reminded of the story of that down East jeweler who was called upon to attend a meeting of creditors. The failure was a rank swindle, and when the debtor was called upon to explain matters, he said that he was very sorry for them indeed, and that if it was any satisfaction to them they might take his body and divide it among themselves, as that was all he had to offer them. After a few seconds of silence this New England jeweler said in a loud voice: "Gentlemen, I speak for his gall." But while I have not got this man's gall, I have the name of a traveling man, but I have not got it in the way Mr. Rosenthal had his religion. It seems that this gentleman, becoming convinced of the error of his ways, joined the synagogue. The next day, when Mr. Rubenstein met Mr. Einstein he said: "Einstein, have you heard the news? Rosenthal has got religion." "The devil he has!" said Einstein. "how has he got it?" "Why, in his heart, of course," said Rubenstein. "Vel," said Einstein, "you bet your life, Rubenstein, that if Rosenthal has got religion, he has got it in his wife's name."

But the true reason for my being here to-night is found in the toast to which I have the honor to respond, "Our Travelers," and I return to you, gentlemen of the Board of Trade, my most sincere thanks for the honor you have conferred upon me in selecting me as the medium through which you seek to give expression of your appreciation of the honesty, industry and intelligence of the wide-awake, up-to-date traveling men of the jewelry trade. I take it that I am not here to speak for your traveling men, but as a representative traveling man of the trade, and as such I shall speak of the art or trade of the jeweler from the standpoint of a traveling man. I assure you that it is with great hesitation that I open up my samples here to-night in

competition with these gentlemen of national reputation, and, as one of your travelers, I ask your kind consideration should the thoughts I have to offer you not be up to the standard of my most brilliant associates.

It has oft-time been declared by our envious friends in Europe that the American people adorn themselves with more jewelry than any other civilized nation upon the face of the earth. No doubt they formed this impression of us at that period when the American woman decked herself in that marvelous display of jewelry, the very memory of which brings tears of regret to the eyes of a Providence jewelry manufacturer to this day; but the up-to-date women of to-day seem to look upon the wearing of jewelry as did that very pious young lady who declared, at a church meeting, that when she found that her jewelry was dragging her down to hell, she took it off and gave it to her sister.

Many over-pious people declare that the wearing of jewelry is the inspiration of evil; but it was the first inspiration of art in this world, for with its]first discovery by the wild sons of the forest there leaped into their souls a love of the beautiful, a love of the art of the jeweler, and away back from the misty past there come to us, by the way of Holy Writ, eulogies of the cunning of the ancient jewelers; and in all the art museums of the world there lies work of these ancient jewelers that excites the wonder and admiration of all who behold it, thousands of years after the genius that created it has mouldered away into dusty earth. And from the words of Holy Writ we learn that our Hebrew friends had no less admiration for the beautiful jewelry of the Egyptians than they have for the artistic jewelry of America, and it is stated that, before starting upon a celebrated journey, in order to show the Egyptians their appreciation of their jewelry, they got upon memorandum all they had in stock, and there is no authentic account that these goods have been reported on unto this day.

We have always been taught to look upon Egypt as the birthplace of the art of the jeweler. But recent discoveries in the buried cities of the East have demonstrated the fact that the art of the jeweler was born into the world many long ages before the sons of Egypt saw the light of day, in fact, before mankind was acquainted with the use of the metals of the earth, and his only working tools were those made of wood and bone and stone; and with these crude instruments the pre-historic jeweler has carved out jewelry that is found side by side with the fossil remains of animals long since extinct. In truth, gentlemen, the art of the jeweler was born into the world with the first flash of the blazing sun upon this great revolving globe, when with alchemist's power it turns its dull rocks and ores into glittering gems and shining gold.

It is a strange fact that while we have always been taught to look upon the work of the ancient jeweler as that of an artist, it is a mooted question with many people whether the work of the jeweler of to-day is that of an artist or a mechanic. At its first inception it was undoubtedly the work of an artist, as the untutored savage, the first of mankind to blend gold and silver into ornaments, was compelled to make by hand alone the jewelry that was to adorn and make beauti-

ful those whom he loved; and while it is true that the jeweler cannot, like the painter and sculptor, point back to the works of a Michael Angelo or a Phidias, there is constantly coming to light from the dusty tombs of the east, jewelry that could only have been born in the brains of genius, and the soul of the artist is over them all. But the jeweler of to-day, of all ages, is compelled to labor under the greatest of difficulties, as he is forced to produce in the smallest amount of space, the largest amount of beauty; and I say here to-night, in no spirit of boasting, that the American jeweler has accomplished this above those of any other nation, ancient or modern, that ever blended gold and silver into ornaments. It is true that he has been compelled to call machinery to his aid, and the jewelry of our country bears the impress of the stamp and die; but the machine is only the obedient slave of his will, and reproduces those wondrous things of beauty that had birth in the genius of his brain; and the fact that he has been compelled to call machinery to his aid is of itself a compliment to the American jeweler who, by reason of his ability, has created that which so won the admiration of the world that there was no other way in which the most urgent demand for his work could be supplied.

It was the genius of the American jeweler that caught the gold and silver streams from the far away coast of the Pacific and turned them into the workshops of the East, where with the glittering gems of the earth he has blended them into things of such wondrous beauty that envious and cunning nature most regrets and chides herself that it had not been her glory to so have formed them. It was this genius of the American jeweler that created that marvelous piece of mechanism, the American watch, whose tick is beating out the fast fleeting hours of time upon the drums of the ears of men and women of all the nations of the earth, and that heralds so closely the seconds, minutes and hours of the blazing sun as it flashes its rays of light around the world, that envious and jealous time is put to shame.

The history of the art of the jeweler is the history of the world, and the slow and painful progress of mankind up through the dark ages of the past into the golden light of the nineteenth century has been stamped upon gold and silver by the jewelers of all the nations of the earth, from the rude characters of the untutored savage to the high art of the American jeweler. It is a history that affords a golden opportunity to make study of the weakness and the strength of the human character, as it had most to do with the fervent passion that ever inflamed the human soul, the love of gold and jewelry and self-adornment—a passion that burns no less fiercely in the souls of the wild sons of the forest than in that of the civilized man. 'Tis a passion that has cost the world millions upon millions of dollars to gratify, and for which nations have been swept from off the face of the earth—a passion that tunes the song of praise, and bends the supple knee of hypocrisy and deceit, whispers the passionate lover's burning words, hisses the cruel words of hate and anger, voices the pleasures of life, and echoes a golden memory of those whom we shall never more see.



WM. I. ROSENFELD.

With the discovery of these precious stones and glistening gems mankind found that with which it is alone possible to add beauty to the most beautiful of all of nature's most wonderful works, a beautiful woman; and I have no doubt but that the dusky belle of the Hottentots, with huge and massive rings in ears and nose, is to her loving swain the same beautiful creature that an American belle, decked in all the glories of the jeweler's art, is to our own enamored eyes, and whose beauty puts to shame the white and yellow metals that the cunning jeweler has decked with the glittering gems of the earth, that grow dim and lusterless in the light of the charms of our American mothers, wives, and daughters, whose beauty steals upon these shining adornments like the golden dawn of morn upon the misty showers of the night, robbing them of that beauty which admiring nature bestowed upon them.

In no article worn by mankind are the characteristics of a people so strongly set forth as in the jewelry they wear. We see the sturdy and shining character of the Englishman in his massive bands of golden jewelry. The love of the German for the Fatherland shines out in the enameled and pictured jewelry he holds so dear. In the long ungainly earrings and massive chains we behold the country of the sons and daughters of Italy and Spain. In the clear-cut cameo we see the genius and skill of the liberty-loving Swiss. In the artistic jewelry of France we see the Frenchman's love of the beautiful in art. Upon the yellow children of the east we see the brass and tinsel that proclaim their barbaric love of display. Upon the wild sons of the forest we see the teeth and arrows that tongue their love of blood and combat; while upon the men and women of America we see the highest realization of the jeweler's art, which bespeaks the refinement and intelligence that make them the foremost nation upon the face of the earth.

It is often said that the jewelry of a nation proclaims its refinement and when we look upon the jewelry worn by the ancient Greeks and Romans, and upon that worn by those people of to-day, we see no reason to doubt the statement. Therefore, gentlemen of the Jewelers' Board of Trade, there rests upon you a most noble responsibility and the manufacturer who makes that which appeals to the artistic, to the love of the beautiful, is to be commended above that whose soul's ambition is to make that which will sell because it is cheap and vulgar. I have no doubt but that many of you will think that there is more sentiment than sense in this statement, but it is to the sentiment of the jewelry trade that I am speaking, and not to the job lot idea; and the marvelous things of beauty that have had their birth in the genius of the American jeweler, are proof that they are awake to the noble responsibility that rests upon them, and are determined that when the time comes that we shall be judged by the jewelry that we wore, that judgment shall not be such as shall bring shame and regret to the lovers of the art of the American jewelers. And who is there that is here to-night that is not most willing, not most proud, to be so judged by the artistic genius of the American jewelers?

No toast that pays tribute to the genius of the

American jeweler is complete that includes not the men who buy and sell it as well as those who make it; as in many instances the man who sells it is the real artist and inspires and directs the men at the bench, and my knowledge of the jewelry trade justifies me in saying that this is true of many who are here to-night. I can also say, with equal truth, of the men of this Board of Trade that they are men in whom the love of truth and honor is no less bright and pure than that of the sparkling gems in which nature sets her seal of virtue, purity and truth.

In conclusion, gentlemen, there can be no doubt that it is to the jeweler that the world is indebted for bringing to light the marvelous beauty of the shining ores and glittering gems that envious and covetous nature hid and buried away in the dark recesses of the earth before the dawn of day, there to remain until the round and blazing sun should push its golden rays into the shades and shadows of that eternal night that engulfed the world—bringing life and light and beauty to all—and flashing into the colorless gems the tints and hues that most they loved; and of all of nature's most wonderful works none are so beautiful as the birth of the gems, of which I shall endeavor to tell.

The diamond was the first of all the gems to catch the scintillating rays of the sun as it burst upon the world in all the glories of that first dawn of the early morn, to hold these forever fast within its pure depths, that in the coming centuries of time it might flash them back again like the dew that nature globes upon the fragrant flowers, and upon the white throats and tapering fingers of the mothers, wives and daughters of the coming man make contest with that beauty that to mankind should above all things be most dear. The emeralds quickly caught the tint of green that makes glorious the hills and valleys in the glad Spring time. The sapphire chose the azure blue that tints the settled sea and heaven's mighty vault, and as the dark storm clouds ever meet and turn away, and the bow of promise spanned the sky, the soul of the opal leaped with joy as it caught the rainbow's hues. Thus up from the sea, on the crested wave, was borne the shining pearl, whispering its story of its home in the deep, to which it should never return. And as the sun slowly sank to rest upon that first eve it gave the topaz the gold with which it flamed the sky, then turning to red the clouds that curtained the west, it kissed the world a sunset good night and burned its red into the ravished ruby's soul.

Thus, gentlemen, you have become partners with nature in the most beautiful of all the most wonderful works, the shining ores and glittering gems with which nature, great artist that she is, found most glorious to make beautiful this dull and rocky earth, and with which mankind, in his boundless imagination of the glories of another world, has paved its streets with burnished gold, decked its gates with shining pearls, and with all the glittering gems of the earth made glorious the throne of the great God of all. And, therefore, it must be that the noble virtues of the flashing gems have burned themselves into your souls, and that you of all men are most fitted to appreciate the honor and honesty and purity that make men noble and lift them up to a higher appreciation of home and this most glorious country, whose starry banner, all

aglow with the light of liberty, prosperity and happiness, floats over a country where the rays from its sun of molten gold fall upon a land of singing brooks and fragrant flowers, of fields abloom with golden grain, and hills and valleys clothed in verdure green, that are teeming with millions upon millions of happy men and women of all the nations of the earth, whose sweet songs of liberty make tremendous the air of heaven as when upon that golden morn the pearly gates of heaven opened wide and the angels sang together "Glory to God in the highest, upon earth, peace, good will towards men."

THE CHAIRMAN:—"Our next toast is 'Our Friends.' The best friends that I know anything of are the dealers and the storekeepers, and the next speaker will speak of the country storekeepers:—The Hon. Amos. J. Cummings."

## ADDRESS OF HON. AMOS J. CUMMINGS.

Mr. Chairman and gentlemen:—When my friend Mr. Stern did me the honor of asking me whether I would accept an invitation to this dinner, he said that I would be expected to respond to the toast of "The Press." I told him I had responded to that one hundred and seventy-eight times by actual count, and I preferred something else. He told me to choose my own toast. I said that all I knew of the jewelry trade was learned when I was a boy, my father being a country jeweler.

Upon receiving an invitation to this dinner, I was informed that I was expected to respond to the toast of "Our Friends." Upon arriving here to-night I looked at the list and I found I was set down for "The Army and Navy." My friend Mr. Stern, tells me that is a mistake, that they had shoved the type up so that my name comes opposite the "Army and Navy." That reminds me of the time when I was night editor of the *Tribune*, when we had an accomplished German professor, who wrote editorials on the Schleswig-Holstein and kindred other questions. He put in a bid for the editorship of *The Tribune Almanac*, which he finally got. One day Mr. Greeley wanted an editorial and a table showing the losses and gains in the recent election, which was turned over to the Professor. He submitted a proof sheet to me. I found it was all right and sent it up to the composing room. The next morning, to my horror, the table showed that Democrats had all the Congressmen in Vermont, that the Republicans had all the Congressmen in Kentucky, and that things were in a state of confusion generally. At 6 o'clock that evening Greeley came in, put his old hat on my desk, threw his red handkerchief into it and said, "Who in hell got up this election?" I said, "the Professor," who was sitting in a corner of the room. Greeley jumped up about three feet from the floor and said, "Oh, my God, he never will do for the Almanac." The secret was that the foreman had dropped some tables, picked them up and clapped them in wherever they fitted.

Now I am at a loss what toast to respond to. I had no sooner arrived than the reporters came to me and asked me for a copy of my speech, and the fact is already in type that I am going to speak on the

"Army and Navy." When I came in I was introduced to Mr. Hays. I asked him if he spelled his name Haze. "No, not now," he said, "later in the evening" (laughter.) But I must stick to my toast. The real army is the American people, the old Union soldier and the Confederate soldier, and the men who were the volunteers, the men who made and saved this republic. That is the army—not the few men who stay at recruiting stations, such as Governor's Island and elsewhere.

What is the navy? The bulwark of the nation, the bulwark of all commercial nations. In ancient as in modern history, the navy is the defender of the country. In the time of Hannibal at Carthage, in the time of Napoleon at Trafalgar and Aboukir, at Copenhagen, in our own time at New Orleans under Farragut, it has always shown what it is worth to a nation. We have a navy such as it is, but we are to have a larger navy. We have men in Congress from interior States who seem to think that a navy is going to do something for the State of New York, that they are being taxed without getting the benefit. It does seem to me sometimes that it would be necessary that a British ship should anchor at Sandy Hook, a ship able to throw a shell into the town of Aurora where Holman lives, before he begins to realize the necessity for a navy, and if at the same time a Japanese ship should anchor at San Francisco and tumble some shells into the town of Hannibal, Mo., we would have some more men who would be anxious to increase the strength of the American navy. Let me in conclusion propose this toast:

"The army and navy for ever,  
Three cheers for the red, white and blue."

(Applause.)

THE CHAIRMAN:—"Mr. Cummings came from Washington this afternoon, from Congress, and naturally, got a little mixed up there, but we thank him very much or the beautiful remarks he has made. We regret that Mr. Benjamin F. Tracy was unable to be present to respond to the toast. The magnificent ships which are now floating under the Stars and Stripes are our pride today and are the object lessons of all civilized nations. Our next toast is:

*'Integrity in Commerce.'*

We have listened to some beautiful remarks on our country and our city, but this is not sufficient. If the population of this country and this city are not honest and upright men, there is no better man who can answer for this than Rev. Dr. Grossman, for he has been trying all his life to make men better."

REV. DR. GROSSMAN'S SPEECH.

I have had many surprises in my brief life. I have often heard and certainly read that man was placed upon earth to be the king and ruler of creation. I received a surprise when I married and found that the woman occupied that position. I received a still greater surprise when my wife presented me with a little girl. But the greatest surprise that has yet come to me was when your honored committee invited me to respond to a toast here this evening. I asked myself, "Can it be that I, a clergyman, am to speak in behalf of religion to jewelers?"

Where have we a body of men that represent the pure gold of honor and integrity so much as the jewelers of New York? Perhaps it is because of the relation between the golden dome of my temple and the business which you represent, that you have invited me. I am glad to be with you, however, and am proud of this occasion. During the recent Presidential campaign, when political feeling ran very high, a clergyman in New Jersey, carried away by enthusiasm for the Democratic party, exclaimed from the pulpit, "May the Democratic party ever hang together"—but before the worthy clergyman could complete his thought, a Republican in one of the pews said, in solemn tones, "Amen, amen." The clergyman, not a whit disconcerted, said, "Oh Lord, Thou knowest

that I mean not in the sense in which my Republican friend has understood me, but in the sense of accord and concord," to which the Republican replied, "Any



SAMUEL WALLACH.

ord will do." (Laughter). What the clergyman so fervently prayed for has been actualized, in a nobler

sense. Never in the history of man was the spirit of unity so strong, of concord and of love. Most distant continents join in fellowship, the sun of liberation and fraternity has mounted the horizon, and has bathed in her golden rays the broad expanse of earth.

What is the magic wand that has rescued the earth from a scene of chaos-into a paradise of peace and co-operation? You, gentlemen, furnish the answer. It is the ship of commerce, it is the ware of the merchant, it is the hammer of the manufacturer that has been the loom to spin the web upon whose pattern is stamped the glorious words of peace and good-will to all men forever (applause.)

From the beginning of history no influence has been so beneficent, so mighty in the upbuilding of civilization as the influence of commerce. The spirit of bigotry, of fanaticism, of intolerance has vanished before the might of commerce, and whatever of these still linger on our horizon will yet be destroyed by the bloodless sword that the man of commerce wields in his hand (applause.) But not always has the influence of the merchant been recognized. In ancient society there was no room for him. Even in Europe to-day

THE GUESTS AS THEY SAT AT THE TABLES.

Brooklyn Eagle  
N. Y. Tribune  
United Press Ass'n  
Jewelers' Weekly

REPORTERS' TABLE

Jewelers' Review  
Jewelers' Circular  
N. Y. Sun

- Mr. A. K. Sloan
- Mr. Joseph Fahys
- Mr. August Oppenheimer
- Rev. Dr. Rudolph Grossman
- Hon. John S. Wise
- Mr. A. J. G. Hodenpyl
- Hon. Ashbel P. Fitch
- Col. John L. Shepherd
- Hon. Amos J. Cummings
- Mr. Leopold Stern
- Mr. Daniel P. Hays

<p>R. B. Carr T. J. Vander Bent Harry W. Schimpf L. W. Flershem Col. Chas. H. Osgood David N. Smith J. B. Bowden O. G. Fessenden B. Karsch C. C. Champenois M. L. Bowden A. M. Young Henry Hayes Otto Heeren F. S. Sherry R. E. Burdick T. H. Wheeler George Scherr J. W. Appleton W. H. Hennegan</p>	<p>E. V. Clergue</p> <p>A. M. Little H. M. Condit H. W. Steere T. F. Arnold C. G. Alford H. M. Smith C. J. Follmer Samuel M. Turney J. L. Dalgleish Luther Hyde Ira Barrows E. E. Kipling E. P. Ellsworth Henry F. Cook Irving Smith H. Bliss A. V. Huyler Stephen Avery J. R. Gleason Geo. E. Goddard</p>	<p>E. K. Wright Chas. W. Dayton Aug. Goldsmith H. W. Eliassof</p> <p>B. F. Einstein L. Clarke M. A. Myers P. Bear D. C. Townsend B. T. Schwack Anton H. Fetting Alfred Krower</p> <p>Emil Rump G. B. Owen, Jr. J. W. Pitt H. Patterson C. M. Fogg W. W. Hayden.</p>	<p>David Keller</p> <p>Isidor Stern L. H. Stern M. Arnstein Arthur Simons H. Kohn L. Schlesinger S. F. Myers M. Foster S. Blumauer M. Scheuer D. Untermyer Abe Schwab E. Untermyer L. A. Meyer John Spalckhaver B. Thorpe John C. Lowrey H. L. Roberts Jacob Muhr Geo. N. Wilcox</p>
<p>Geo. H. Hodenpyl Th. E. Platt W. J. McGuillen O. O. Stillman</p>	<p>Leo. Wormser</p> <p>John H. Welch G. W. Fairchild G. M. Elliott O. W. King O. F. Thomas Edw. Todd, Jr. Samuel Kramer W. Sumner Blackinton Samuel Sondheim I. W. Friedman W. F. King Alphonse Judis E. F. Skinner W. T. Thompson</p>	<p>James E. Spencer John S. Spencer Gus. F. Veith W. A. Moore L. J. Mulford C. A. Gaudette S. Lindenborn John Wilson Herman Oppenheimer</p> <p>L. Guillaudeau J. F. Lutz</p> <p>A. Sickles Nathan Wallach Louis Amesfoort Samuel Hartz Sigmund M. Schiele Louis Schiele</p>	<p>Wm. I. Rosenfeld</p> <p>Henry F. Veith Milton Guiterman Henry S. Oppenheimer Edw. L. Myers Zach A. Oppenheimer D. Frankel Henry Bohm Simon Frankel W. B. Lounsbury J. E. Wilson W. C. Roberts W. B. Musser</p> <p>M. G. Levy A. Roseman J. A. Rauth Herman Hartz S. Fink H. Jacobs A. Weinberg</p>
<p>M. D. Rothschild E. A. Karelsen Louis W. Levy L. Kahn M. Kahn Geo. Greenzweig Samuel H. Levy David Kaiser Benjamin Allen John M. Cutter H. F. Hahn Adolphe Schwob Wm. Paul L. Lilienthal Edw. Young</p>	<p>B</p> <p>E. W. Martin D. C. Percival Henry A. Wise James Davidson Robert H. Ingersoll</p>	<p>D</p> <p>Samuel Wallach</p>	<p>Thomas K. Benton</p>
<p>Appleton Smith</p>	<p>A</p>	<p>C</p>	<p>G</p>
<p>Geo. M. Van Deventer</p>	<p>B</p>	<p>C</p>	<p>D</p>

the highest position in society is conferred upon those lords whose ancestors pursued the vocation of bloodshed and plunder. But the world is beginning to appreciate the tinsel pageantry of a privileged class and is laying a higher estimate upon the useful and the good. In the world to-day the merchant is accorded the front rank as the patron of civilization, as the dispenser of happiness, and nowhere is this so true as in this country of ours.

While the thrones of Europe were built up by the sword, the American nation has for more than a century been carrying out for itself a career of usefulness and of blessing in the peaceful pursuits of a mercantile life. Never yet in our history have the loom and the plow and the hammer been exchanged for the sword of conquest. Upon our banner is emblazoned, not the cities we have sacked, not the thousands we have slaughtered, but the inventors, the names of those who have risen from the lowest rank to positions

of prominence by the power of industry and thrift. It is not the wealth which he accumulates that constitutes the power of the merchant—it is his integrity and honesty. (Applause.) A building based on sand, a reed that breaks at the first touch of the wind, is business without integrity.

It has been my conviction—a conviction gleaned from experience—that the American merchant is by nature honest, industrious, loving integrity, fulfilling his duty to the best of his ability. (Applause.) I deny the charge that our fortunes have been accumulated by questionable methods. I believe that the spirit of honor is active in the heart of the American merchant, and that he strives to fulfill the obligations that God has accorded to him in placing him on the earth. Let Europe glory in her aristocracy—our nobility shall be the nobility of honor, our princes shall be princes of integrity, our lords shall be lords of honesty. (Applause.) Before the American

people there is a grand opportunity. We can lead the world, not only in industrial pursuits, in wealth and power, but by the high standard of integrity that we maintain. May the American citizen be faithful to his duty, standing before the world as a type of honor, waiting for the coming of that day when the war drums shall beat no longer, when the battle flags shall be furled, and the parliaments of men shall be the victors of the world. (Applause.)

THE CHAIRMAN—"The good wine has lasted into the end and I am sorry that the end has come and that we have no more feasts to offer. I am very grateful to the gentlemen who have come here to-night. We will retire and think of the sweet homes we have left, and 'Home, Sweet Home,' will be our last toast this evening." (applause.)

10TH ANNUAL MEETING OF THE NEW YORK JEWELERS' BOARD OF TRADE.

The tenth annual meeting of the New York Jewelers' Board of Trade, and the first annual meeting held at the board's new quarters in the Sheldon building, 64 Nassau St., New York, took place Thursday afternoon.

The president, A. J. G. Hodenpyl, called the meeting to order at 2.50 o'clock P. M. The roll call showed that the following firms were represented: Arnstein Bros. & Co.; H. F. Barrows & Co.; Bonner, Rich & Co.; Max Freund & Co.; Jos. Herzog & Co.; Hodenpyl & Sons; E. Howard Watch and Clock Co.; Keller, Ettinger & Fink; Keystone Watch Case Co.; Julius King Optical Co.; Sol. Lindenborn; Albert Lorsch & Co.; A. Lounsbury & Son; Odenheimer, Zimmern & Co.; Oppenheimer Bros. & Veith; W. L. Pollack & Co.; Roseman & Levy; M. D. Rothschild; Stern Bros. & Co.; Sussfeld, Lorsch & Co.; Edward Todd & Co., and Wallach & Schiele.

On motion the reading of the minutes of the last meeting was dispensed with, and President Hodenpyl delivered his annual address as follows:

ANNUAL ADDRESS OF PRESIDENT HODENPYL.

*Members of the New York Jewelers' Board of Trade, Gentlemen:*—The report to which you listened at our last annual meeting was, perhaps, a little unsatisfactory to you because we were in debt. There were several good reasons why there was a deficiency.

First. Our annual dues were too small. Our collection bureau received many uncollectable accounts, to which the same attention is paid and expenses incurred without any profit to the board. No expenses have ever been spared to obtain the best mercantile reports and put them in the hands of our members quickly, thereby saving them from loss.

The deficiency, December 31st, 1893, was \$2,283.29. I am happy to inform that it is reduced to the exceedingly small amount of \$385.08, and this would not have appeared if we had not been obliged to charge expenses for moving and refitting our new offices, and the loss of a few members on account of the dullness of trade. The efficiency and usefulness of our organization has not been neglected in any one of the departments; but, to the contrary, has been as complete as it ever was before. There have been added some 2,000 reports during the year, giving us nearly 20,000 mercantile reports on file in our office, which have been collected from our own members and legal representatives, and are, therefore, as reliable as can be made.

The item of salaries accounts for a considerable part of the reduction of our deficit. As a necessary measure for dull times, it has answered our purpose; but it will be impossible to continue low salaries for any

great length of time. To get efficiency and good service, we must have the best employes, and we are all aware that we have an excellent working force.

As soon as prosperity returns, we should recognize it, and let others prosper with us.

A commercial book has often been spoken of, and at some future time there is no doubt it would be an advantage; before, however, entering such an undertaking, it would be advisable to get more growth; and more important, there should be a more unanimous feeling and greater loyalty amongst our members.

An instance of the lack of this is the way our members neglect our collection bureau, continually running to other attorneys, forgetting that "in union is strength." We have the best attorneys in every State, and the results have been very satisfactory; but we only get a very small portion of your collections. In a case only a short time ago some of our members were represented by a dozen lawyers. Had this case been settled through our own and only attorney, we could have made a settlement for at least 10 cents on the dollar better, but instead, this was wasted by paying the lawyers who represented those individual cases. We could mention such instance almost in every failure.

Then again, it would be supposed that every member would have been anxious to make the dinner last Tuesday evening an assured success both by their attendance and their financial support. I was pained to notice how many firms were not represented. What an opportunity to cultivate commercial friendship! There were members of the trade from the north, south, east and west. Should not every firm consider it a duty to have been there to meet them? How can you afford to neglect such important matters? And how can you expect your Board of Trade to be a success without your support?

A few months ago there was appointed a committee of our Board of Trade to meet with a similar committee from the Jewelers' Association, with a view towards consolidation. Our efforts have not yet been successful, but I believe that the idea must grow and develop; and I trust (for the benefit of the entire jewelry trade) its consummation will not be delayed.

Now, gentlemen, our year is closed, and I would ask for my successor, the same courtesy and kindness that you have extended to me, and I wish the Board of Trade a greater success than it has ever had before.

TREASURER'S REPORT.

*Mr. President, and gentlemen of the New York Jewelers' Board of Trade:*—I herewith submit, for your consideration, my Annual Report, for the year ending December 31st, 1894:

RECEIPTS.

Jan. 1, 1894 collection balance	.....	\$ 3,842.08
Received for collection account	.....	65,542.12
Jan. 1st, 1894: Regular balance	.....	\$ 293.61
Collection fees	.....	\$ 2,239.44
		\$69,384.20
		F. & A.
Department	.....	1,229.61
Notary fees	.....	47.24
Dues	.....	11,326.45
		\$15,136.35
		\$84,520.55

DISBURSEMENTS.

Postage	.....	\$ 1,482.50
Stationery	.....	643.80
Sundry expenses	.....	1,195.96
Reports	.....	583.44
Salaries	.....	8,001.56
Rent	.....	1,532.18
Collections	.....	67,159.03
Loans	.....	1,108.00
Sundry accounts	.....	129.90
Balance in Treasurer's hands	.....	2,235.17
Regula account	.....	429.01
		\$84,520.55

RECAPITULATION.

Collection account due to others	.....	2,225.17
For which we have in Bank	.....	2,225.17

RESOURCES.

Cash on hand	.....	429.01
Sundry accounts	.....	95.91
Extra reports due to one member	.....	110.75
		\$ 635.67

Besides these resources, we have assets in the way of furniture, fixtures, safe, typewriter, commercial reports, etc., accumulated during the past 10 years. Respectfully submitted,

DAVID KELLER,  
Treasurer.

We, the undersigned, hereby certify that we have examined the above Annual Report of the Treasurer, as well as the books and accounts of the Treasurer and Secretary of the New York Jewelers' Board of Trade for the year ending December 31st, 1894, and found the same correct.

AUGUST OPPENHEIMER,  
LEO WORMSER,  
E. V. CLERGUE,  
FINANCE COMMITTEE.

New York, January 31st, 1895.

The important parts of Secretary Condit's report hereto annexed were read and the election of officers was then in order. Mr. Hodenpyl at first refused a re-nomination, as did vice-president August Oppenheimer, but both were prevailed upon to accept and were re-elected. E. V. Clergue was then elected 2d vice-president succeeding Frank H. Richardson. The new board of directors consists of Ira Barrows, of H. F. Barrows & Co.; E. V. Clergue, of the E. Howard Watch & Clock Co.; W. A. Copeland, of Martin, Copeland & Co.; Geo. E. Fahys, of Jos. Fahys & Co.; A. J. G. Hodenpyl, of Hodenpyl & Sons; David Keller, of Keller, Ettinger & Fink; A. Lounsbury, of A. Lounsbury & Son; J. Odenheimer, of Odenheimer, Zimmern & Co.; August Oppenheimer, of Oppenheimer Bros. & Veith; Frank H. Richardson, of Enos Richardson & Co.; Wm. I. Rosenfeld; Samuel Wallach, of Wallach & Schiele; and Leo Wormser, of the Julius King Optical Co.

The nominating committee, then elected, consists of Louis Kahn, of L. M. Kahn & Co.; Ira Goddard; Adolphe Schwob; Albert Lorsch, of Albert Lorsch & Co.; N. H. White, of N. H. White & Co.; Leopold Stern, of Stern Bros. & Co.; and Sol. Lindenborn.

The following amendments to the by-laws were then adopted:

Article II, Section I, changed so as to read: "The annual dues for the year 1895 shall be \$90, payable quarterly in advance."

Article III, Section II, changed so as to read: "Every member shall be entitled to 300 written reports annually, and for all in excess of that number, twenty-five (25) cents each shall be charged." The article formerly read 100 written reports annually.

A petition to the United States Senate, protesting against the passage of the Bailey Bankruptcy bill, was then discussed and Secretary Condit was directed to circulate and obtain signatures to the following:

THE NEW YORK JEWELERS' BOARD OF TRADE PETITION.

NEW YORK, January 31st, 1895.

To Members of the United States Senate.—We respectfully petition your honorable body not to consider favorably H. R. Bill 4,609 (your calendar 609), known as the Bailey Bankruptcy Bill, for the following reasons:

1st. Because the Bill permits the insolvent debtor to select the assignee. We respectfully submit that the debtor should be allowed to file his petition, stating his estate to be insolvent, file inventory and schedule of creditors, etc., that account be sufficient to prevent judgments or attachments against his property; then his creditors should be allowed to choose the assignee, a majority in number and value being necessary for a choice. The right of a bankrupt to choose the person who is to close up the business and make an examination into his affairs, especially the conduct of his business immediately preceding his declaration of insolvency is, in our opinion, radically wrong.

2d. The provision giving one partner the right to file a list of partnership creditors in case the other partners refuse to join in the application for bankruptcy, is a most dangerous weapon to place in the hands of one member of a firm.

3d. Because this Act, as now drawn, provides for the continuance in force for two years only. This, in our opinion, would result in such a scramble to take advantage of the law, as to seriously disturb commercial credits. We respectfully submit that a bankruptcy law should be so constituted as to render it permanent and not a temporary breast-work, behind which the incompetent and unscrupulous might conceal their designs.

This organization is composed of manufacturers and jobbers in jewelry, importers of diamonds, watch and watch-case manufacturers and kindred trade, and it favors a proper bankruptcy law, providing for the equitable distribution of the estate of the insolvent among the creditors, preventing any dishonest preferences or concealments, and after that, granting the bankrupt freedom to engage in future enterprises, but it protests against the passage of this bill now pending in the Senate for the reasons above stated.

Names. Place and Nature of Business.

Secretary Condit's annual report, in full, is as follows:

SECRETARY'S REPORT.

Mr. President, Officers and Members of the New York Jewelers' Board of Trade.

Gentlemen: I take pleasure in submitting to you for your consideration, my Annual Report for the year ending December 31st, 1894:

On January 1st, 1894, our membership was 144. During the year 5 members have been elected, 32 resigned, 2 suspended; out of business, 3; reinstated, 1; making our total membership to date, 113.

BUREAU OF RECORDS AND REPORTS.

January 1st, 1894, we had 18,225 trade reports on file, and have added during the year 1,501 new names, making a total of 19,726. Through our canvasser, 5,373 trade inquiries have been made of members, 3,872 of which were old reports revised, and the remainder new names.

Trade reports made to members 10,645  
Inquiries made of correspondents 9,540  
Reports received from correspondents 5,470  
Requests sent to dealers for statements 7,179

(And 4,030 second requests were sent to those dealers who failed to respond. A large number of these requests were made personally in New York, Brooklyn, Newark, Jersey City, etc., by our reporters.)

Statements received from dealers 1,845  
Letters written exclusive of Failure and Collection Department 2,381

Letters received exclusive of Failure and Collection Department 1,301  
Weekly and special circulars sent to members 11,200  
The amount of business performed in this department shows a slight decrease over previous year, which no doubt is caused by the depressed condition of business, and, as in my Annual Report of last year, I would again request that members avail themselves of all the advantages and sources for procuring information through it, before filling any orders they may receive from their customers at any time, as we may frequently have some very valuable information to communicate to them.

BUREAU OF COLLECTIONS.

January 1st, 1894, we had 1,106 claims on our records aggregating \$177,177.81  
We have received during the year 1,529 claims for collection, aggregating 128,476.00  
Which makes a total of 2,725 claims, aggregating 305,653.81  
769 claims have been sent to attorneys, aggregating 81,189.70  
560 claims have been collected by attorneys aggregating 56,555.89  
85 claims have been collected in response to notices from this office, aggregating 6,617.47  
82 claims have been settled direct with members, aggregating 5,163.44  
402 claims have been returned uncollectable, aggregating 30,069.35  
107 claims have been withdrawn, aggregating 13,293.74  
495 drafts have been received, aggregating 27,599.99  
122 drafts have been paid, aggregating 5,600.56  
59 judgments have been obtained, aggregating 12,710.10  
10 judgments have been satisfied, aggregating 2,761.44  
Total number of claims collected and closed 1,368, aggregating 120,061.89

This leaves 1,357 claims on our records unsettled, aggregating 135,591.92  
406 claims are in judgment, aggregating 91,678.07  
Letters received in this department 6,945  
Letters written in this department 13,538

In this department we have received about 200 claims less for collection than last year; and we sent to attorneys about 100 more than previous year, and collected in the aggregate amount, through them, about \$9,000 more than previous year, and returned as uncollectable about the same number of claims that we did in 1893, which of course entailed almost as much labor and time as those claims which were realized upon.

The above figures show that our members have used our draft system more extensively than previous years, and with better result. The total number of claims closed and collected for the year is a little less than the year previous.

The revenue derived from this department in the way of fees shows an increase of about \$150 over last year; and we think the service rendered to those members who have availed themselves of the use of this department has been generally satisfactory, and would say that we are prepared to handle claims in any part of the United States, Canada or elsewhere, and use every effort to procure the very best attorneys, and render the very best of service; and to those members who have not placed their collections with us, we earnestly invite them to give us a trial, and if we do not give them entire satisfaction we certainly cannot expect them to place further business of this kind with us.

We would also call your attention to the fact that our charges for collection are less than any of the other Collection Agencies, which can be shown by comparison with our schedule of fees with theirs.

FAILURE AND ASSIGNMENT DEPARTMENT.

January 1st, 1894, we had in charge 285 cases, consisting of 1,491 claims, aggregating \$515,224.81  
Received during the year 147 cases, consisting of 638 claims, aggregating 152,142.60  
Making a total of 432 cases or 2,129 claims we have had in charge during the year, aggregating 667,367.41

Some of these cases have been disposed of in the following manner:

51 cases, representing 126 claims, aggregating 35,998.04  
have been returned to creditors worthless.

74 cases representing 317 claims, on which partial dividends or settlements have been made, aggregating 20,639.70

58 claims have been put in judgment, aggregating 17,469.20  
This makes total amount paid through this department 20,639.70

To which add that collected in the Collection Bureau 70,898.60

Making a total disbursement in both departments of 97,338.50  
Total gross amount of claims closed 126,919.97

This leaves 307 Failure Cases or 1,628 claims open on our books, aggregating 541,347.44

Letters received in this department 6,459  
Letters written in this department 8,368  
Circulars sent in this department 7,805

In this department, our usefulness would be largely increased and much more accomplished in a financial way for our members if they would only, in all cases in which they are interested, immediately place their claims with us, and thus concentrate them by having one attorney represent their interests, instead of may be half a dozen attorneys representing their individual claims. This would give the Board power, as well as the attorney, and no doubt bring about better results from a moral as well as a financial standpoint, as we have seen from experience, and as shown in some of the cases referred to below.

Referring to the failure cases cited in our last Annual Report, we have the following to report:

Giles, Bro. & Co., Chicago, Ill.—Debtors failed to pay the two notes of 5 per cent. each, payable in 12 and 18 months, and nothing can be realized upon them. So our attorneys inform us.

J. R. Stradinger, Buffalo, N. Y.—Proceedings referred to still pending and we have been unable to get service upon the debtor, as he continually evades process server.

L. M. Braham & Son, Cincinnati, O.—We were not successful in having the preferences set aside, therefore there is nothing left for unsecured creditors. L. M. Braham has since died, and the only thing that can be done is to place claims in judgment, and we have procured same for some of our clients who joined in the combination.

V. B. Thayer, Memphis, Tenn.—The case is still pending, and no definite conclusion has yet been arrived at, but our attorneys are using every effort to win the suit.

L. Brandt & Co., Memphis, Tenn.—This case is in the same position as the V. B. Thayer one.

C. A. Taliaferro & Bro., Brownsville, Tenn.—In this case we succeeded in procuring a settlement of 50 per cent. part cash, balance of notes which have been paid, as well as part of our fee. We represented in this case claims aggregating \$1,718.

Some of the cases that have been placed with us during the past year, and upon which we have taken action, procured settlements, etc., are as follows:

G. W. Chatterton, Springfield, Ill.—Assigned to Christopher C. Brown on or about January 9, 1894. We represented about \$1,700 in claims, \$834 of which were secured by collateral before the assignment was made, and had been in our hands for some time, and upon which we realized nearly 100 cents. The unsecured claims were compromised at 25 cents on the dollar.

Philadelphia Optical and Watch Co., Philadelphia, Pa.—On January 9, 1894, were attached for about \$25,000 by C. Harrison on the grounds that the company was a foreign corporation under the laws of the State of New Jersey. Other attachments followed, and judgments were entered so that the first-mentioned amounted to about \$50,000 exclusive of the Harrison attachment, and the last-mentioned aggregated from 240, \$250,000, and the liabilities secured and unsecured were estimated at from 300, \$400,000, and the assets from 250, \$275,000. We succeeded in forming a combination of creditors whose claims amounted to \$38,483.58, and by the application of our attorney two receivers were appointed, and we endeavored to have all the assets of the concern placed in their hands and then let the Court decide whether the attachments and judgments should stand, but in this we were unsuccessful. A proposition of a settlement to be managed through a committee of creditors was afterwards submitted on the condition that all creditors should become parties thereto; but as some of the judgment creditors declined to go into it we were unable to effect it. After having the sheriff's sale postponed from time to time it took place on the 12th of April, and the total amount realized was between 44, \$45,000, which was not sufficient to satisfy the Harrison attachment and the first judgment. There is considerable litigation still pending in the matter by the various parties at interest. How the same will terminate cannot now be determined, but we are informed that creditors may receive a very small dividend through the Receivers. Several of the creditors that we represented (as well as the secretary and the attorney) gave a great deal of time and labor to this case, making several trips to and from Philadelphia, etc.; but under the laws of Pennsylvania it will be seen that we did not accomplish what we set out to do, and which result might have been obtained—or better result for all concerned—if there had only been in existence an equitable national bankrupt law.

L. S. Loventhal, Bradford, Pa.—January 18, 1894. Executions were issued for about \$10,000 in favor of the Bradford National Bank and others—which it is claimed was for borrowed money. After a thorough investigation our attorney concluded that nothing could be done but put claims in judgment, and we did so by the debtor confessing judgment on our claims which amounted to \$4,058.90. Our attorney, in commenting on this case, wrote: "This is a case where a good bankruptcy law would be effective; but nothing else that I can think of, unless we could establish fraud."

Moses Greer, Jr. & Co., Knoxville, Tenn.—January 22, 1894, assigned to W. H. Greer, trustee, preferring the Associated Banking & Trust Co., for \$2,175, and showed liabilities all told of about \$12,000, and assets about \$10,000. First offered 25 per cent. cash, or 33 1-3 per cent. on time secured, which we declined, and through the efforts of our attorneys succeeded in getting an offer of 33 1-3 per cent. cash for all creditors; and, as that was the very best offer we could get settlement was made on that basis. We represented \$1,510.91 in claims.

A. H. Peacock, Dallas, Texas.—January 30, 1894. Gave deed of trust to W. H. Howell. Liabilities were about \$5,019.57; assets about \$7,000. We represented about \$690.59 in claims. On February 9th attorney wrote us that debtor desired creditors to extend time four, six, eight and ten months, secured by notes. On February 21, 1894, debtor offered 75 per cent.—1/4 four months, 1/4 eight months, 1/4 12 months, 1/4 16 months, trustee to be released when 75 per cent. is paid. To this all creditors agreed, excepting one which was a very small claim, and debtor settled it at 75 per cent. cash; balance of creditors accepted 75 per cent., as above stated; notes bear interest at 8 per cent., and 10 per cent. attorney's fees, if not paid at maturity.

Rosenthal Bros., Birmingham, Ala.—February 5, 1894. Was attached by landlord for \$5,100 and assigned to J. B. Cobbs. We represented about \$3,000 in claims, and as they offered to compromise at 25 per cent. and our attorneys advised accepting it, all our clients settled on that basis, excepting one — who declined, but afterwards effected a settlement for 50 cents, 25 per cent. cash, balance in notes, 4, 6 and 8 months, bearing 6 per cent. interest.

*L. H. Goldsoll & Bro., Cleveland, Ohio.*—March 8, 1894. They gave a chattel mortgage for \$1,500 to Chas. Ettinger, and our attorneys advised combined action to set aside the chattel mortgage, etc. Replevin suits were brought by some creditors, and the brothers left the city, and could not be found, but afterwards returned and they were arrested for obtaining goods under false pretenses. The younger brother, Frank J., was discharged, and the elder brother, Louis H., was held for trial by the action of the Grand Jury, and his case is now pending trial. We represented about \$1,000 in claims, and are waiting the result of the above action before taking active proceedings for our clients.

*Simon Rumpf, Seattle, Wash.*—About August 29, 1894. Gave a bill of sale purporting to have transferred all his goods in store to Bayse & Co. for \$5,000, and on the 28th day of August sold his real estate to Jos. Mayer. Our attorneys immediately made application for receiver, enjoined Bayse from disposing of the stock, or interfering with it; also Mayer from selling or disposing or encumbering the real estate, alleging the whole transaction was fraudulent and with the intent to binder and delay creditors. Receiver was appointed and we got possession of about \$1,000 worth of goods; got an order from Court directing receiver to take possession of the goods transferred to Bayse, and wherever else they could be found; and in this manner receiver procured possession of a large quantity of goods. Rumpf is reported to have taken about \$10,000 with him, if he received the money that it is claimed he did for his assets, real estate, etc., and it is said that he skipped to Nuremberg, Bavaria, near where his father works as a watchmaker. Mr. Arthur E. Griffin, upon hearing, was appointed permanent receiver. Our attorneys instituted other suits to hold Bayse and Mayer responsible to creditors for their transactions with Rumpf for any deficiency that creditors may have upon their claims. Some of their suits are still pending. Several of our clients who had goods on memorandum, succeeded in getting most of them back by the order of the Court. The total amount of goods that passed into the receiver's hands was about \$10,000, \$2,000 of which had to be returned as consigned goods, and the receiver sold the balance of the stock for \$5,000. The receiver has paid a dividend of 20 per cent., and we do not believe anything would have come out of this wreck except by the energy displayed by our attorneys in bringing the action they did, and by employing detectives, and of course with our assistance in getting together claims amounting to about \$6,700, and procuring authority for quick action from clients.

*D. B. Cornell, Oneonta, N. Y.*—November 5, 1894. Assigned claimant assets \$27,000, and liabilities about \$46,000. Gave chattel mortgage prior to assignment of about \$13,000. His brother, A. B. Cornell, who was a large creditor, offered to compromise at 40 per cent. on large claims and 35 per cent. on small ones. We represented about \$800 in claims, and by judicious handling of our attorneys we succeeded in getting a settlement of 60

per cent. cash, debtor paying our Oneonta attorneys' fees, thus coaling us to pay clients 50 per cent. net.

*J. Rundbach, 2108 3d Ave., N. Y.*—November 21, 1894. Gave chattel mortgage \$1,000 to Amelia Rundbach, his wife. Mortgage filed November 21, 1894. November 27, meeting creditors was called at Isidor Osorio's office, 319 Broadway, and he stated that the assets were about \$500, liabilities \$10,000. Further than this, stated he knew nothing about debtor's affairs; submitted offer of settlement of 50 per cent. in notes endorsed by debtor's wife, becoming due in April, July and October, 1895, which was declined, and creditors said would have meeting at Board of Trade's rooms. The same day L. Tannoehaum (\$1,862) and Morris Kollender (\$606) filed attachments; other creditors attached and found (in their estimation) only about \$300 to \$500 in stock in store, safe, etc., whereas the debtor purchased just prior to his failure from \$5,000 to \$10,000 worth of goods, which were seen in his store just before failure by some of his creditors. November 23 a meeting of the creditors was held at our rooms, and the debtor becoming aware of the action taken by creditors the same day assigned to Stephen C. Patterson about \$4,000 of the indebtedness, decided to prosecute civilly or criminally, and a committee composed of H. Z. Oppenheimer (of H. Z. & H. Oppenheimer), W. I. Rosenfeld and H. M. Condit (Secretary of the Board of Trade) were appointed with full power to act without limiting the expense. Messrs. Hays & Greenbaum, our attorneys, were employed to handle the case, and through the aid of the detectives goods were traced to the apartments of Mr. Dattlebaum, of Dattlebaum & Friedman, 24 East 106th St., this city. Warrants were issued, and both Rundbach and Dattlebaum were arrested and taken before Police Justice Grady. Rundbach was held under \$500 bail for examination, the Justice holding him on the charge of a misdemeanor. Mr. Dattlebaum was discharged, as the case against him was not pressed. Two trunks were also traced to the Hotel Wellington, but were found empty. Rundbach was afterwards indicted by the Grand Jury for disposing of and secreting property with the intent to defraud his creditors, and was held in \$5,000 bail; and Wm. Dattlebaum was held as an accessory with Rundbach, and bail was fixed at \$2,500, and the case is pending trial.

Besides the cases referred to above, we have had over 400 others placed with us, as the statistics show, which have had to receive a great deal of time and careful attention—the amount of which can not be imagined from the foregoing report; and in very many of these cases we have brought proceedings and suits are pleading, but in many instances we have been helpless as to accomplishing good results, on account of state laws giving the dishonest debtor many chances to defraud his creditors, and they being unable to prosecute him on account of the said laws; therefore, it shows the grave necessity of having an equitable National Bankruptcy Law, so that creditors can enforce their rights; and I therefore urge upon you to use your very best efforts in that direction by

writing to your Senators, requesting them to oppose the *Bailey Bill*, which has passed the House and is now before the Senate, and to use their utmost endeavors towards the passage of an equitable Bill, such as the Torrey Bill, and not one like the Bailey Bill, which is a voluntary one, and allows the debtor to select his own assignee.

I think it would be proper at this time for you to take into consideration the following resolutions that have been unanimously adopted by the New York Board of Trade and Transportation, and heartily endorse the same by signing a petition to that effect, which will be presented for signatures at the adjournment of this meeting.

OPPOSING THE "BAILEY BANKRUPTCY BILL."

Resolutions unanimously adopted October 9, 1894.

*Whereas*, The merchants of this country for more than twelve years have urged, with singular unanimity, the passage of an economical and equitable bankruptcy law that will deal justly with both the voluntary and involuntary bankrupt, and the creditor; and

*Whereas*, Congress has thus far refused to grant this petition of the business men, but instead thereof the House of Representatives passed at its last session a bill known as the "Bailey Bill," which, in the judgment of this Board, is a menace to the business interests, and would enhance the expense, the confusion and the injustice of the forty-four State insolvency laws, through the operations of which the assets of insolvent debtors are so largely dissipated to the detriment alike of the creditor and debtor; therefore,

*Resolved*, That the New York Board of Trade and Transportation respectfully urges upon the United States Senate, and especially the Senators from New York that the "Bailey Bankruptcy Bill" be not approved.

*Resolved*, That the attention of the commercial bodies of the country be directed to the necessity of taking such action as shall prevent the "Bailey Bill" becoming a law by receiving the approval of the Senate and signature of the President. To this end we recommend that public meetings be held by business men throughout the country to oppose the enactment of the "Bailey Bankruptcy Bill," and in the interest of the "Torrey Bankruptcy Bill," the latter of which is the only measure brought forward that will satisfy the urgent needs of men who demand that it be enacted at the earliest possible moment without change from the form in which it passed the House of the Fifty-second Congress.

In conclusion, gentlemen, I thank you all for the valuable assistance you have given me during the past year of general depression, and trust that the coming year may prove to be a most prosperous one to you all, and also to our Board of Trade.

Respectfully submitted, H. M. CONDIT, Secretary.

# DO YOU KNOW?

THAT THE POPULAR

FAVORITE,

PEER, . . .

ROYAL 14K.

AND PURITAN

# WATCH CASES

Are SELLERS, every one of them!

NO OLD STYLES.

11 John Street,  
NEW YORK.

# BATES & BACON,

167 Dearborn St.,  
CHICAGO.



VER. & STAR

### Bold Burglary in the Fitzgerald Building, Providence, R. I.

PROVIDENCE, R. I., Jan. 31.—There was a general suspension of business in the jewelry district this morning in consequence of the announcement made at a very early hour, that the expert crooks and safe breakers who have been operating in the city for weeks, had paid the district another visit and had wrecked two safes, securing property valued at nearly \$10,000. It was only a fortnight ago that the jewelers were startled by the discovery of a daring burglary at 110 Friendship St., whereby Wildprett & Saacke, S. C. Shurtleff and A. V. Blake were cleaned out. There the burglars gained access to the building where the firms were located, blew open two safes and secured property valued at nearly \$7,000.

Armed with large sledges, a half dozen chisels and plenty of nerve, two safe robbers entered the manufacturing jewelry establishment of Place, Peterson & Co., on the third floor of the Fitzgerald building, 78 Friendship St., nearly opposite to the building occupied by Wildprett & Saacke, and stole between \$8,000 and \$10,000 worth of diamonds, gold rings, finished and in process of manufacture, patterns and hundreds of precious stones besides the diamonds, and escaped. The plunder filled parts of the two large safes, which were supposed to be burglar proof as well as fire proof, but they proved to be not much more than pasteboard boxes in the hands of the two men who did the job. Both safes were torn open. No explosives were used on either, and from them the wealth was taken without much trouble.

Place, Peterson & Co. are not the only persons who have lost by the bold and daring work. Jacob Silverman, a designer of rings and pins, had about 4,000 patterns in

one of the safes. These, he said, represented the work of 13 years, and by him were valued at between \$1,500 and \$2,000. The robbers took all, and Mr. Silverman, with the hope of recovering them, has offered a reward of \$200. They are not of any value to the thieves.

Place, Peterson & Co. are an old firm and have a high standing in the trade. They manufacture solid gold rings, like Wildprett & Saacke. Their shop is not a large one, but there is plenty of room and machinery for the 20 hands there employed. Oscar Place, a member of the firm, and the representative on the road, started a few days ago with his sample case filled with goods amounting to between \$15,000 and \$25,000, for New York to visit their trade. Mr. Peterson communicated at once with Mr. Place and upon the latter's return a complete inventory of the stolen goods will be taken.

The office occupies space in the shape of an L running east and north. The furnishings consist of a counter facing and to the right of the office door, cabinets and two large safes. The safes occupy a section of the east side of the room and stand side by side. They are encased in wood and occupy space from the southeast corner to the door that opens from the office into the workshop.

Sometime yesterday Capt. Jerome Fitzgerald, a member of M. Fitzgerald & Son, engaged Mr. Peterson to make an article of jewelry for him. At 5.35 o'clock in the afternoon Capt. Fitzgerald went to the floor at 78 Friendship St. and entered on his way to Place, Peterson & Co.'s shop. He was wearing rubbers, and as he went through the swinging doors he did not make any noise. Just as he reached the first landing he heard someone turn the knob of the door of Place, Peterson & Co.'s shop

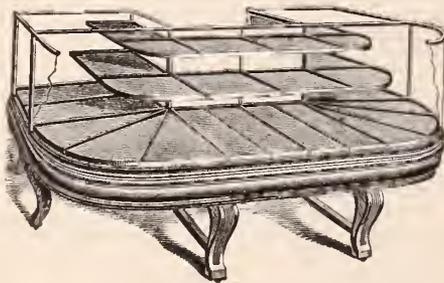
on the floor above. He continued on his way but thought nothing of the sound. When he reached the third story he met two men. One had a plain wooden box, 18 inches long, 12 inches in depth and 8 inches in width under his right arm. To the top was attached a handle. It was dark in the entry or corridor and Capt. Fitzgerald inquired as to who the party was.

"We're looking for the people here; guess they've gone," answered one of the men. Capt. Fitzgerald, seeing that the shop had been closed, replied, "Yes, I guess they have gone." At this one of the men went down the stairs and the Captain followed. The man did not stop, but Capt. Fitzgerald saw that he wore a dark moustache, was about 5 feet 8 inches in height, 135 or 1,0 pounds weight and wore dark clothes and a derby hat. As Captain Fitzgerald opened the swinging door he seized the outer door and held it open for the second man, who followed him down the stairs at some distance. As the door was held open for him the man carrying the box came down, and passing out, turned up Friendship St. and walked rapidly. The first man was not then in sight although he had gone in the same direction but a moment before.

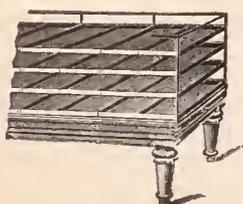
Some time previous to 6.30 o'clock the thieves made their appearance at the Friendship St. entrance. The door was locked, and, as a matter of surety to prevent any one from entering and molesting the safe-breakers, a new Yale lock was fastened to the door. This could be opened from the inside only. The key to the door could have been used and still the door would have been secure on account of the method adopted by the robbers. Making their way to the third floor, the door leading to the shop of Place, Peterson & Co. was opened by the use of a skeleton key. This door closed, a nail or a screw was inserted in the woodwork to hold the door in case anyone should attempt to open it. Once in the shop, the robbers went to work.

Two sledges were found in the workshop. A jimmy was placed at the lower left hand corner of the right door, and by repeated blows with the sledges, its hardened point was forced through the face of the safe. The face was of steel about  $\frac{8}{16}$  of an inch in thickness. The jimmy being used as a lever, the lower edge was forced outward and the rivets that held it to the back or frame work were broken. Where the two doors came together wedges were used, and in short order the face was torn away so that the lock could be reached. This being effected, it was only a small job to turn the bolts from their sockets and open the door.

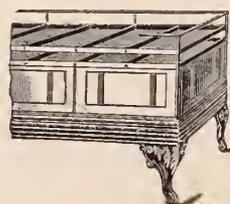
After completing the job the thieves went to the sink in the shop and washed, throwing the towel upon the floor. They left the water running from two faucets and this filled the sink and soaked the floor. When they left the building the spring lock was left so that the shop hands could enter without trouble this morning.



*NOW* is the time to act in fitting up your store for the Spring trade. The advantages of the **FLETCHER PATENT SYSTEM** of trays, in saving of room, speed and attractiveness, also the various appliances in store fittings made by the **FLETCHER MFG. CO.** *NOW* to facilitate business should be borne in mind



**THE FLETCHER MFG. CO.,**  
259 WEST 27th STREET,  
NEW YORK CITY.



NEW CREATIONS THIS SEASON.  
SEND FOR CATALOGUE.

The police having been furnished with the description of the two men seen by Captain Fitzgerald last night have something to work upon. After Captain Fitzgerald left the men evidently watched for an opportunity and returned. Their tools they probably carried in the box. The work was probably done before 12 o'clock, and it is thought that the robbers with their plunder left town on the early morning train for New York, which left this city at 1.20 A. M.

**Developments in the Embarrassment of the Kent & Stanley Co.**

PROVIDENCE, R. I., Feb 2.—No announcement of financial embarrassment of any concern in this vicinity has created so much discussion as that of the Kent & Stanley Co. It is still the talk of the jewelers and not even the startling intelligence of a second large and successful burglary has served to distract attention from the affairs of this concern.

It was at first thought that possibly with an extension of time the firm might be enabled to eventually come out all right. The developments of the past week, however, would seem to preclude any such pleasing outcome. As stated a week ago the new and pretentious building on Aborn, Sabin, Mason and Beverly Sts. is heavily mortgaged to Harold Brown, of Newport, for about \$177,500, while there is a mortgage of \$65,000 on the Enterprise building to the same party. Their new building is claimed to have cost \$208,000. Events of the past few days have caused a renewal of the discussion. When the situation was at first announced it aroused alarm among several of the creditors of the concern and some of them have shown a disposition during the past week to press their claims. The report that A. Lewisohn, of New York, had placed an attachment upon the samples in the New York office of the firm to secure two notes aggregating \$10,000 made to D. G. Littlefield added to the alarm and immediately afterwards Manchester & Hudson dealers in stone and building materials, of this city, placed a lien upon the embarrassed firm's property for \$185.75. A second lien was at once placed by H. J. Astle & Co., dealers in tinware, etc., for the wind blast, polishing tank system, etc., for \$4,012.49. On Thursday Arthur L. Peck placed a lien of \$6,000 upon the property.

When the news of these transactions was made public considerable doubt was at once expressed as to the firm's ability to recuperate. But on the day following the largest lien ever brought in this State was brought by J. W. Bishop & Co. against the concern for \$104,377.86. J.

W. Bishop & Co. were the contractors who built the new building. It is understood that this action was as much for the benefit of the embarrassed company's creditors as for the protection of their own interests. They included in the lien some \$32,000 worth of notes, although why is not known, as neither of them are yet due. One note falls due the latter part of this month and the other runs until June next. Saturday forenoon James W. Tower placed a lien of \$759.76 upon the property. This makes a total amount in liens of \$155,335.86.

Considerable comment was made at the time of the first announcement of the firm's embarrassment regarding the resignation of Edwin F. Kent, as treasurer of the corporation. It has since been learned that the reason of this was due entirely to the health of Mr. Kent. Ever since the famous fire of 1884, when this firm came into prominent notice by the erection of the Enterprise building, until the present time, Mr. Kent has been the head and front of the concern and upon his shoulders has rested the major portion of the details of this great business. In consequence for some time past his health has been gradually failing and at the recent meeting of the directors he found it necessary to resign owing to a severe attack of nervous prostration. Since his retirement from office he has been constantly under the doctor's care and is still in a serious condition.

A few days ago the following articles were published in the *Evening News* as letters contributed for publication:

*To the Editor of the News:*

SIR:—Said a prominent manufacturer to-day: "Whatever you write, I hope you will deal kindly with Mr. Kent, for a kinder man never lived."

This language occurs in one of your leading articles in yesterday's (Thursday's) edition. I wish to thank this manufacturer for the kindly utterance, and, as employe, to add another word in the hope that a few good words now, while Mr. Kent is in sickness and trouble, may help to cheer him up and help to lighten the load he has to carry. If a few of our capitalists had possessed one-tenth part of the courage and progressive spirit which he has displayed, Providence would not now be lagging far behind most of the cities of the country in the opportunities offered to manufacturing enterprises to locate here. As an employe of the Kent & Stanley Company, I will also add that I have worked for some good men, but never for a more sympathetic, kind-hearted and considerate one than Mr. Kent, and I venture to assert that there is not a person in the employ of the company who will hesitate to indorse my expression. AN EMPLOYEE.

*To the Editor of the News:*

SIR—Will you allow us to say a few words in reference to this firm? Every one knows the managing partners as men of the strictest integrity, business capabilities, earnest workers and unusually active and energetic.

Their real estate holdings were judiciously purchased, and so admirably located, that it must inevitably, upon the revival of business, and the completion

of the improvements soon to be made in the neighborhood, sell for a very decided advance over its cost. The new building recently erected is a model for the purposes intended, and every inch of it will be utilized just as soon as the present crisis is passed. Their business is extensive, well established, reputation world wide, and in ordinary times lucrative as the managers are thoroughly practical men, asking none of their employes to labor any harder than they do themselves.

When in full operation they give employment constantly to about 260 operatives and all that is now needed is additional active capital. There is to-day in this city an unusually large amount of idle money seeking investment, but where to place it is the query of its owners. Without having any personal interest in this firm, the writer, being intimately acquainted with the managing partners, would earnestly commend them to the attention of these capitalists. As citizens of Providence, looking for its growth and prosperity, we cannot well afford to see this firm even temporarily cramped, and if they were ultimately obliged to succumb it would be a dire calamity to us all. We therefore ask the capitalists to carefully investigate the financial condition of this firm and then subscribe for additional stock to relieve them from all threatening difficulties fully believing that such subscriptions can be made without assuming personal liabilities, and also fully believing that the first place for Providence capital is to advance the interests and prosperity of our own city, and we have not the least particle of doubt but that the investment will ultimately prove very satisfactory to the investors. J.

A meeting of the creditors will probably be held before many days, when a full detailed statement of the condition and prospects of the concern will be made and something done looking towards some kind of a settlement.

A citizens' committee is investigating the standing of an eastern clock factory which desires to move west and locate in Centralia, Ill., provided a block of the capital stock is taken sufficient to erect the buildings necessary, which would cost, per estimates, about \$25,000.

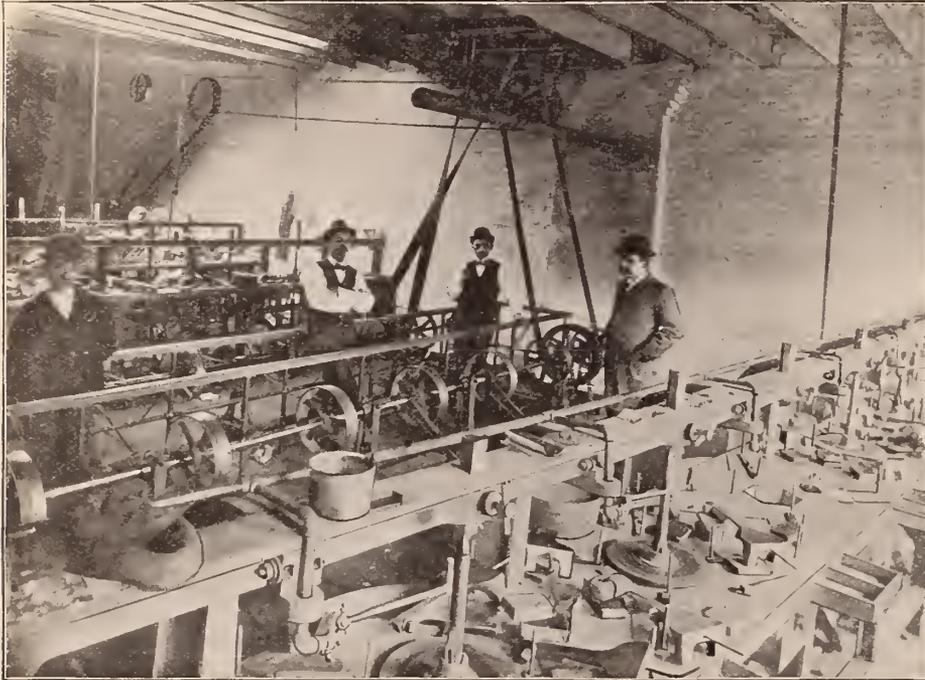
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BY  
ALL  
JOBBER

THREE GOLD MEDALS  
DIAMOND TINE MANUFACTURING CO.  
SOLE MANUFACTURERS OF DIAMOND TINE  
PITTSBURGH, PENNSYLVANIA

**EUGENE SHEFFLER,**  
207 CENTRE ST.,  
NEW YORK.

MANUFACTURER OF  
JEWELERS' AND SILVERSMITHS' **DIES and TOOLS** TO ORDER,  
And Dealer in Foot and Power Presses, Shears, Etc.  
ALL SIZES BLANK STEEL DIES ON HAND.

# ARNSTEIN BROS. & Co.,



VIEW OF THE DIAMOND CUTTING WORKS OF ARNSTEIN BROS. & Co.

IMPORTERS  
AND CUTTERS OF

## DIAMONDS.

CUTTING WORKS, 43 JOHN STREET.

### 37 MAIDEN LANE, NEW YORK.

## CODDING BROS. & HEILBORN,

North Attleboro, Mass.

Makers  
OF  
— \* — **QUICK SELLING NOVELTIES**  
In Sterling Silver.

NEW YORK OFFICE—C. A. Vanderbilt, 178 Broadway.

CHICAGO OFFICE—F. A. Buck, 103 State Street.

# OPPENHEIMER BROS. & VEITH,

35 MAIDEN LANE, - NEW YORK.

CUTTERS OF

DEALERS IN

## DIAMONDS, WATCHES.

HAMPDEN MOVEMENT, DUEBER CASES A SPECIALTY.

### The Lancaster Silver Plate Co. Against Insurance Companies.

LANCASTER, Pa., Feb. 2.—Several of the suits of M. W. Fraim and O. H. Rosenstein, trading as the Lancaster Silver Plate Co., against various insurance companies, were disposed of in court this week. The company's place of business was destroyed by fire in September, 1893, the loss being estimated at \$25,000, with an insurance of \$16,000. All of the companies resisted payment and suit was brought. In the meantime Mr. Fraim died and the business is now being carried on by Mr. Rosenstein.

The first case was that against the Manchester Fire Insurance Co., to recover \$1,250. The jury rendered a verdict for \$1,334.54, the full amount with interest. This verdict also determined the case against the Fireman's Fund Insurance Co., of San Francisco, for \$1,250. The case against the National Fire Insurance Co., of Hartford, Conn., to recover \$1,500, was then attached, and a verdict rendered for plaintiff for full amount. The cases will probably be appealed.

### Syracuse.

E. A. Dayton, of E. A. Dayton & Co., wholesale jewelers, Omaha, Neb., was visiting Syracuse friends last week.

Herbert C. Watts, optician for Calvin S. Ball, returned last Monday morning from a two weeks' visit at his home in Ann Arbor, Mich.

S. H. Lesser, of A. Lesser's Sons, left Monday for an eastern trip, and G. L. Cross on a trip in southern New York and Pennsylvania.

Engines and machinery have arrived at East Syracuse for the silver plated hollow ware manufactory which the Standard Watch Co., of this city, are pushing forward.

Calvin S. Ball returned Saturday morning from New York, where he went on Tuesday last. He reports being greatly pleased with the kind and courteous manner in which he was received by various New York jewelers.

C. Ed. Hibarger, Hagerstown, Md., has removed to 23 N. Potomac St.

E. C. Arnold, for years a member of the retail jewelry firm of Hope Bros. & Arnold, Knoxville, Tenn., has sold his interest to the senior partners, and will leave Saturday for Arkansas, where he will engage in business.

Joseph S. Lombard, one of the oldest and most respected citizens and business men of Gardiner, Me., died Feb. 1. In 1856 he opened a jewelry store, and continued in business until his death. For 37 years he had been an auctioneer. He was a member of Hermon Lodge of Masons. He leaves a widow and two daughters, Mrs. O. M. Chandler, of Boston, and Mrs. C. S. Whitney, of Gardiner.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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### Terms of Subscription, Postage Prepaid.

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United States and Canada, - - -	\$ 2 00
Foreign Countries in Postal Union, - - -	4 00
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New subscribers can commence at any time. Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXX. Feb. 6, 1895. No. 1.

*Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.*

AS the last number of THE CIRCULAR was devoted in large part to an exhaustive treatment of the Chicago Jewelers' Association, its history, its 18th annual banquet, and its members, so this number which marks the 26th anniversary of the birth of THE JEWELERS' CIRCULAR is given over to the New York Jewelers' Board of Trade. Fully 20 pages are devoted to various subjects bearing upon this notable body of jewelers: Two and one-half pages to a history of the organization; six and one-half pages to the 6th annual banquet; three pages to the annual meeting and eight pages to brief historical sketches of the 118 members. The detail work necessary and the expense sustained in the production of two such magazines can be appreciated fully only by the

experienced and practical publisher, but the management of THE CIRCULAR feel satisfied, in the contemplation that their stupendous work has been appreciated by the trade, as is evidenced by the liberal patronage and hearty co-operation extended to them. These two companion numbers of THE CIRCULAR will live as records of jewelry trade affairs.

## The Boston Jewelers' Meeting.

WHILE there are two phases of the meeting of Massachusetts jewelers in Boston, on Jan. 17, in the cause of truth and justice we cannot but feel that the outcome of this meeting is unsatisfactory to the minds of those jewelers who ardently desire certain reforms effected in the mechanism of their industry. Personal antagonism was a too salient feature of the proceedings, and an organization formed on this basis must shoot wide of its purpose. The party, Newton Dexter, who called the meeting, is admittedly in the employ of a private concern. THE CIRCULAR does not approve of this class of propagandism, for notwithstanding the truth of the tenets advanced, they have a hollow ring when expressed by a paid organizer, though there are associations organized under these conditions that are proving successful, notably those of Indiana and Connecticut. There are many jewelers who do not desire to be so led; but the fact remains that Newton Dexter did call the meeting referred to above, and this meeting should not have been the occasion to "throw him down." The dissension was started by a few persons whose capabilities in a convention were superior to Dexter's, and the outcome will be that earnest minded jewelers will investigate the proceedings and achievements of the National Retail Jewelers' Association, with results perhaps not altogether laudatory to this body. THE CIRCULAR has ever favored organization among the jewelers for the remedying of definite and correctible abuses. Some of the so-called abuses, as for instance the handling of jewelry by department stores, cannot be averted, for such a condition is a manifestation of the law of progress which is irresistible. THE CIRCULAR has refrained from criticising the National Association, being content to publish its proceedings as fully as possible. But we have watched for achievements of this body and up to the present time there has been no fruition but a monthly publication that serves no purpose but that of strengthening a treasury that otherwise might be meagre. We say this advisedly. Individually the State associations, branches of the National body, have performed some lasting good, but as a conglomerate organization, the National Retail Jewelers' Association, to us, is but a name. Thus with such a sandy foundation, the inharmonious meeting in Boston is to be deplored. Let the jewelers of Massachusetts, as of every other State, work out their own salvation.

They have brains and energy developed highly enough to fight local abuses, and the correction of these abuses will redound to their interest to a greater degree than anything that can be obtained by a National body. Laws regulating auctioneering, silver and gold stamping, pawnbroking, and the like can be passed only by a State legislature not by the Federal Government; while such "abuses" as the selling at retail by wholesale houses, and the handling of jewelry by department stores, are irremediable, being, as we repeat, manifestations of a law of progress that is irresistible.

## Jewelry Manufacturing of Yesterday

## and To-day.

THE CIRCULAR has before referred to the census bulletin relating to a number of the principal industries of the United States. It is one of the most interesting publications covering the late census. A complete table gives in a readily comprehensible form the principal facts collected in regard to the number of establishments and employes, the amount of wages paid, cost of material, the cash in use, and the value of the product in each industry. In general it may be said, as to the results shown, that the production has far exceeded the growth of the population, that many manufacturing concerns have consolidated, but that a good deal of irregularity has marked the course of capitalization and of the worth of the goods turned out as a consequence of the increased facilities for production. The figures relating to jewelry are as follows:

JEWELRY.			JEWELRY.		
—Capital Employed.—			—Value of Products.—		
1880.	1890.	Inc.	1880.	1890.	Inc.
11,431	22,247	10,816.	22,202	34,762	12,560

From these figures it is calculated that while the capital employed in 1890 increased over that in 1880 about 95 per cent. the value of the products increased only about 56 per cent. The reason for this discrepancy is not difficult to decide. It may definitely be set down that the discrepancy is due to the gradual descent of the market prices of many of the classes of goods embraced in the generic term, jewelry, that are of comparatively large consumption. Unwise investments, of course, played their part. The figures emphasize a fact quite well known, that jewelers a decade or more ago could do a larger and more profitable business than they can do to-day on the same invested amount of capital. This condition is apparent in almost all the other classes of industry, a notable exception being under the head of liquors distilled, the increase in capital being 27 per cent. and that of production 150 per cent.; also sugar, the increases being 13 per cent. and 28 per cent. respectively. The tables of statistics are full of suggestions for reflection, but the food for thought will take the form of tariffs and trusts as mediums for increasing trade.

### New York Notes.

Tiffany & Co. have filed a judgment for \$87.40 against Lozare Wischnewetzky.

S. Dessau, dealer in diamonds, carbon and bortz, 4 John St., removed Monday to 68 Nassau St.

S. F. Myers & Co. have entered a judgment for \$120.07 against John Freyman and Joseph Green.

A judgment for \$76.63 was recently entered in Brooklyn by the Waterbury Watch Co., against John E. O. Jarck.

The sheriff Saturday sold out the effects of A. S. Koplik & Sons, jewelers, 247 Sixth Ave., who confessed judgments aggregating \$4,401 on Jan. 26, to Rosalie Koplik and Isaac Hirsch & Son.

Police Justice Grady, last week, held Thomas Cummings, a sneak thief, in \$2,500 bail, for trial, on the charge of grand larceny. Cummings is accused of having stolen, in December last, two clocks valued at \$400, from the jewelry store of Theodore B. Starr, 206 Fifth Ave.

The Dubois Watch Case Co., 24-30 Morton St., Brooklyn, have opened a main office in the Hays building, 21 and 23 Maiden Lane. F. L. Camm, late of the Brooklyn Watch Case Co., is now treasurer of the Dubois Watch Case Co., and will have entire control of the product of this concern.

On Feb. 1st Franklin Day, Wallace S. Cambell, Walter R. Shute, and Wm. A. Cobb were admitted to an interest in the firm of Day & Clark, manufacturers of solid gold jewelry and sterling silver novelties, Newark, N. J., and 23 Maiden Lane, New York. The firm name has been changed to Day, Clark & Co.

Robberies among the uptown Broadway jewelry stores continue to be frequent. Early Wednesday morning burglars broke into the jewelry and notion store of A. F. Jammes, 907 Broadway, and stole a large quantity of goods. Among the plunder are said to be about 70 watches. The police are looking for the thieves.

The firm of L. Sauter & Co., manufacturers and dealers in jewelry and precious stones, 194 Broadway, were incorporated last week under their old name. The capital stock is \$50,000 divided into 1,000 shares of \$50 each. The incorporators are Robert Stahl and Richard Krueger, of Mount Vernon, N. Y., and Anton Schroeter, Hackensack, N. J.

Solomon Bros. is the name of a new firm started Friday, Feb. 1st, composed of Elias Solomon, who was 10 years with Albert Lorsch & Co., and Samuel Solomon, watch importer, 41 Maiden Lane. Solomon Bros. have opened their office at 45 Maiden Lane, where they will carry on business as importers and jobbers of watches and manufacturers of gold and diamond jewelry.

Joseph Rundbach, the retail jeweler at 2168 Third Ave., who assigned Nov. 28th last to Stephen G. Patterson, has settled with his creditors, and Wednesday had his

property re-assigned to him. Shortly after his failure, Rundbach was indicted on the charge of concealing his property with intent to defraud, preferred by Wm. I. Rosenfeld and H. Z. Oppenheimer, two creditors. He is now out on bail.

The Azure Mining Co., last week, opened a sales office at 1½ Maiden Lane.

Wm. Corey & Bro., Newark, N. J. have been elected members of the New York Jewelers' Association.

Judge Ingraham, of the Supreme Court, Monday appointed David B. Cahn receiver in supplementary proceedings for Abraham Schieber, auctioneer, of 20 W. 14th St., on the application of Erdman, Mayer & Levy, attorneys for Henry T. Muller. Mr. Schieber failed on Jan. 14.

Samuel Zeitner, dealer in diamonds and jewelry, 78 Nassau St., assigned Saturday to Max Rosenbaum, 1200 Fulton St., Brooklyn, giving a preference for \$500 to Louis Nussbaum for money loaned. Zeitner, who was formerly a diamond setter for the trade, started in business in May, 1893, at 90 Nassau St., and later removed to his present location. His liabilities are said to be but a few thousand dollars.

An order by Judge McAdam Friday declared discontinued the appeal of Wm. H. Glover, pawnbroker, from the verdict rendered against him, in favor of Edw. B. La Petra upon a jury trial, Oct. 8th, 1894. The action was brought by La Petra, as assignee of Chas. Seale, to recover the value of diamond jewelry obtained from Seale on memorandum by the "Baroness" Blanc and pawned by her with Glover. Mr. La Petra was awarded a judgment for \$1,663 28.

Simon Galinger, a former retail jeweler, who for nearly 25 years kept a jewelry store at 27th St. and Eighth Ave., died Sunday, Jan. 27, from old age and general debility. Mr. Galinger was born in Bavaria, 88 years ago and came to this country about 1840. He retired from the jewelry business thirty years ago. The deceased leaves two sons and three daughters. His eldest son was a delegate to the late Constitutional Convention. His other son, George W. Galinger, is a lawyer in Temple Court. The funeral was held from his late residence, 325 W. 30th St., Tuesday, Jan. 29.

The first meeting of the new executive committee of the Jewelers' League, held at the office, 170 Broadway, Friday, was attended by President Hayes, Vice-Presidents Bowden and Greason, and Messrs. Van Deventer, Beacham, Jeannot, Untermyer and Secretary Stevens. Mr. Van Deventer was elected chairman of the committee. After the reading, the minutes of the last meeting were approved, and several requests for changes of beneficiaries were presented and granted. Frank J. Wiley, of Newark, recommended by Wm. W. Hayden and C. H. Higbee, was admitted to membership. The next meeting of the executive committee takes place March 1st.

Adolph Goldsmith & Son, dealers in diamonds, watches and jewelry, 38 Maiden Lane, will remove some time before May 1st to larger quarters in the Sheldon building, John and Nassau Sts.

Wm. J. Eroo, having retired from the employ of Ira Goddard, 14 John St., arrangements have been made with P. E. Robinson, formerly with Aikin, Lambert & Co., to represent Mr. Goddard among the trade.

Moore & Seip is the name of a firm of retail opticians, who have commenced business at 6 Seymour building, 42d St. and Fifth Ave. The firm is composed of Wm. V. Moore late with Jules Laurentot & Co., and Edward W. Seip, formerly manager for Adolph Bechtold.

Two men, said to be professional "crooks," were arrested while in the silverware department of the store of T. B. Starr, at 25th St. and 5th Ave., Saturday last. They were recognized by detectives waiting in the store, who placed them under arrest. In the pocket of one of the men was found a silver pitcher valued at \$50. The prisoners, who the police say are Walter Williard and Chas. alias "Kid" Flynn, were arraigned in the Tombs Police Court Monday where Justice McMahon held them for trial.

The Adams Express Co. last week caused the arrest of an employe whom they say is the thief who, as told in THE CIRCULAR of Jan. 23, stole several diamonds from a package shipped Jan. 11th by Koch, Dreyfus & Co., 22 John St., this city, to Harrington & Co., jewelers, Columbus, O. The prisoner was examined in the Tombs Police Court, Friday, and described himself as Wm. Millerson, 355 W. 45th St., who has been a driver for the Adams Express Co. during the past five years. Millerson when arrested, claimed to have found four diamonds on the floor of the company's office, at 59 Broadway, but said he did not know to whom they belonged. Two of the gems were recovered from a pawnshop where he had pledged them, and two more were found in a box at his home. Millerson was held in \$2,500 bail to await the action of the Grand Jury.

Commencing Monday last there was placed on exhibition at the art galleries of Durand & Ruel, 389 Fifth Ave., a unique and valuable collection of ancient and mediaeval jewelry, miniatures, enamels, unset gems, majolicas and objects of art which will remain on view until to-night. The collection will be sold on the afternoons and evenings of Thursday and Friday for the benefit of the Charity Organization Society, the Association for Improving the Condition of the Poor, the Children's Aid Society, the City Mission and Tract Society, and the State Charities Aid Association. The cabinet of gems represents examples of Roman, Grecian, Egyptian, Assyrian, Etruscan, and other antique masters, while a few are of the Byzantine, mediaeval, and modern schools. The mountings of the gems are mostly of this century and in gold.

**L. TANNENBAUM & Co.,**  
IMPORTERS AND CUTTERS OF

**Diamonds and Precious Stones,**

Cor. Maiden Lane & Nassau St.

**NEW YORK.**

25 Hatton Garden, London.

TELEPHONE, LONG DISTANCE 1959 CORTLANDT.

## Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

# DIAMONDS

and all other stones which undergo this process.

Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

## PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, MELLÉS and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.

THE MEMBERS  
OF THE  
NEW YORK JEWELERS' BOARD OF TRADE.

**I**N response to a blank sent by THE CIRCULAR to each member of the New York Jewelers' Board of Trade, the following interesting facts in the history, development and personnel of the many firms were gleaned. Though to each firm is allotted only a short space, yet the compilation occupies over seven pages.

**Barbour Silver Co.**

**BARBOUR SILVER CO.** are manufacturers of silver plated ware at 60-64 Market St., Hartford, Conn. They have a Chicago office at 122-124 Wabash Ave.

**Max Freund & Co.**

**THE** business of Max Freund & Co., importers of diamonds and jobbers of watches and jewelry, was founded in 1860, at 8 Maiden Lane, New York, where it is still located.

**The Duhme Company.**

**DUHME & CO.**, jewelry jobbers and manufacturers of watch cases, commenced business in Cincinnati, O., in 1845, and changed from this title to The Duhme Company in 1893.

**S. Lindenborn.**

**SOL. LINDENBORN**, importer of diamonds, began business in 1878 at 8 Maiden Lane, New York. In May, 1894, he removed to 14 Maiden Lane, where he is now located.

**Albert Lorsch & Co.**

**ALBERT LORSCH** and Alfred Krower compose the firm of Albert Lorsch & Co., 37 Maiden Lane, New York. The firm started in 1865 and have a branch establishment in Providence, R. I.

**E. Ira Richards & Co.**

**THE** firm of E. Ira Richards & Co., manufacturing jewelers, North Attleboro, Mass., dates their origin to 1833. They have offices in Boston, Philadelphia, San Francisco, and New York.

**J. F. Fradley & Co.**

**J. F. FRADLEY & CO.**, silversmiths, 860 Broadway, New York, are a corporation, the personnel being J. F. Fradley, D. P. Mygatt, L. P. Cook and G. F. Fradley. The business was founded in 1867.

**Hodenpyl & Sons.**

**THE** firm of Hodenpyl & Sons, importers of diamonds and manufacturers of diamond jewelry, 170 Broadway, New York, is composed of Anthony J. G. Hodenpyl, Anton Hodenpyl and George H. Hodenpyl.

**Derby Silver Co.**

**THE** Derby Silver Co., manufacturers of electro silver plated ware, Derby, Conn., organized in 1872. The company have a New York store at 25 Maiden Lane, New York, under the management of J. W. Cokefair.

**American Watch Case Co.**

**THE** American Watch Case Co. were organized five years ago. The office is at 11 John St., New York. The factory was started in Newark, N. J., but was moved to New York, at 4 E. 4th St., two and one half years ago.

**Arnstein Bros. & Co.**

**THE** firm of Arnstein Bros. & Co., importers of diamonds, 37 Maiden Lane, New York, has been in existence about 10 years, having started in 1886. They have recently opened a diamond cutting factory at 45 John St., New York.

**Levy, Dreyfus & Co.**

**LEVY, DREYFUS & CO.**, importers and jobbers, commenced business at 11 Maiden Lane, New York, Jan. 1, 1880, and now occupy the stores at Nos. 9 and 11. The members of the firm are Louis W. Levy and Edward Dreyfus.

**Adolphe Schwob.**

**ADOLPHESCHWOB**, importer of watches, commenced business in 1874 at 173 Broadway, New York. In 1877 he removed to 11 Maiden Lane, thence in 1883 to 4 Maiden Lane, and lastly in 1892, to his present address, 40 Maiden Lane.

**Ernest Adler.**

**ERNEST ADLER**, manufacturer of jewelry, who was a former member of Leopold Weil & Co., established himself in business in September, 1885. He now has quarters in the Hays building, 21 Maiden Lane, New York.

**Rud. C. Hahn.**

**RUD. C. HAHN**, importer of semi-precious stones, started in business on Oct. 20, 1874. In January, 1880, he opened his Providence office where he has been represented the past three years' by R. T. Hunter. The present New York office is at 194 Broadway.

**Fidelity Watch Case Co.**

**THE** officers of this concern are: Charles Schwitter, president; George Marchand, vice-president; Adrien G. Funck, secretary and treasurer. The company organized in January, 1888, at 3 Maiden Lane, New York, and moved to 11 John St., Corbin building, in May, 1889.

**Charles Knapp.**

**CHARLES KNAPP**, 41-43 Maiden Lane, New York, commenced at this place as an engraver and diesinker, Dec. 1, 1868, and began manufacturing in 1876. In 1885, he tore down the old buildings at Nos. 41-43, and he was the first to erect an office building in Maiden Lane.

**Julius King Optical Co.**

**THE** gentlemen interested in this company are Julius King, M. D., Leo Wormser, W. G. King, B. W. King and C. J. King. The main office is at 14 Maiden Lane, New York, and is under the management of Mr. Wormser, the western office being in Cleveland, O.

**W. & S. Blackinton.**

**THIS** firm widely known as the manufacturers of the Old Reliable W. & S. B.★ chains is composed of W. Sumner and Louis Blackinton. The factory is located in Attleboro, Mass., and the firm has a New York office at 14 Maiden Lane, over which W. Sumner Blackinton presides.

**Roseman & Levy.**

**ABRAHAM ROSEMAN** and Max G. Levy compose the jobbing firm of Roseman & Levy, 41 Maiden Lane, New York. They founded the business in 1875 in Elmira, N. Y., but transferred it, in 1886, to its present New York address, retaining, however, an Elmira branch.

**Henry Froehlich & Co.**

THIS firm who do a wholesale jewelry business at 68 Nassau St., New York started at 40 Maiden Lane, in 1839, the members being as at present Henry Froehlich and Seymour W. Froehlichstein. In April, 1894, they removed to the Sheldon building, 68 Nassau St.

**Hipp Didisheim & Bro.**

THIS watch importing firm is composed of Hipp and Bernard Didisheim. Hipp Didisheim started the business at 83 Nassau St., New York in 1887. Bernard Didisheim was admitted in January, 1893. A Chicago office, at 34 Washington St., is under the management of E. M. Davis.

**P. A. Jeanneret & Co.**

P. A. JEANNERET and Louis Hilbert are the members of the firm of P. A. Jeanneret & Co., manufacturers of watch cases, 75 Nassau St., New York. The business was started about 13 years ago, as an offshoot of Edw. H. Jeanneret, who commenced business about 30 years previous.

**Wm. Rogers Mfg. Co.**

THE Wm. Rogers Mfg. Co., manufacturers of electro silver plated ware, Hartford, Conn., date their origin back to 1865. The present officers of the company are: President and treasurer, Wm. H. Watrous; secretary, Geo. W. Watrous. The company have no out-of-town establishments.

**Joseph Herzog & Co.**

JOSEPH HERZOG is the sole proprietor of this firm, the company being nominal. Mr. Herzog started in 1870 at 33 Maiden Lane, New York, and made successive changes of location to 51 Nassau St., 176 Broadway, 470 Broadway, and 8 Maiden Lane, the present address of his business.

**Peckham Seamless Ring Mfg. Co.**

THIS business was founded in 1850 by W. N. Peckham, in New York, but the company was organized in 1891. B. Aufhauser is president, and A. Frank, secretary. The factory is located at 49 Maiden Lane, and the office at 52 Maiden Lane, whence it will be soon removed to 11 Maiden Lane.

**Keller, Ettinger & Fink.**

THE members composing the firm of Keller, Ettinger & Fink, jobbers of watches, diamonds and jewelry, 24 John St., New York, are David Keller, I. B. Ettinger and H. J. Fink. The firm started in 1870 as Pforzheimer, Dreyfus & Keller. In 1876 they changed to Pforzheimer & Keller, in 1880 to Pforzheimer, Keller & Co., and in 1890 to Keller, Ettinger & Fink. The firm have always, since organized, been located at their present address.

**Jos. H. Fink & Co.**

THE company in the firm of Jos. H. Fink & Co., manufacturers of rings, 49 Maiden Lane, New York, is nominal. The business was established by Jos. H. Fink, formerly of Müller & Fink, on Jan. 1, 1890, at 25 and 27 Ann St., New York, whence it was moved May 1, 1892, to its present location.

**H. F. Barrows & Co.**

H. F. BARROWS, JR., and Ira Barrows compose the firm of H. F. Barrows & Co., manufacturers of rolled plate chains, North Attleboro, Mass. On July 1, 1853 the business was founded. In 1854 the firm became Barrows & Sturdy, and since 1855 the firm name has been as at present, H. F. Barrows & Co.

**Wm. I. Rosenfeld.**

WM. I. ROSENFELD, jobber in watches, diamonds and jewelry, established himself in business in 1885 at 17 Maiden Lane, New York, under the above firm name. He subsequently removed to 23 Maiden Lane, then to 34 Maiden Lane and lastly to 8 Maiden Lane, where his business is now located.

**W. L. Pollack & Co.**

THE personnel of this firm is W. L. Pollack, W. G. Pollack and S. Blatt. The business was founded in 1885, at 4 John St., New York. W. L. Pollack had formerly been a member of Grinberg, Goodman & Pollack. The present firm moved to 68 Nassau St. in May, 1894. They do a diamond importing business.

**Hutchison & Huestis.**

HUTCHISON & HUESTIS, ring manufacturers, Providence, R. I., started Jan. 1, 1877, at 185 Eddy St., the members of the firm being, as at present, George W. Hutchison and Harvey Huestis. The New York office of the firm was established in 1880, and is now at 3 Maiden Lane, in charge of George C. Booth.

**Sandland, Capron & Co.**

THE present firm of Sandland, Capron & Co., jewelry manufacturers, North Attleboro, Mass., is composed of Thos. G. Sandland and Henry E. Capron. These gentlemen with Ira Richards started the business in 1876. The present members have composed the firm since 1892. The firm opened a New York office in 1877.

**Dennison Mfg. Co.**

THE DENNISON MFG. CO. have factories in Brooklyn, N. Y., Roxbury, Mass., and houses at 189 Broadway, New York, 26-28 Franklin St., Boston, 60 Chestnut St., Philadelphia, 143 Walnut St., Cincinnati, 413 N. 4th St., St. Louis, and 90-92 Wabash Ave., Chicago. In 1878 the company were incorporated and now have a capital of \$1,000,000.

**Odenheimer, Zimmern & Co.**

THIS co-partnership consists of Joseph Odenheimer, Henry B. Zimmern, Joseph Rees and David Zimmern. The firm originally started as Odenheimer & Zimmern on April 17, 1883. The senior members of the present firm, before joining forces with each other, had been in business in their individual names for the past 25 years.

**J. W. Johnson.**

JOHN W. JOHNSON, now at 22 John St., New York, commenced business Jan. 14, 1869, at 14 John St. Here he remained two years; then he removed to 13 John St., where he was located 17 years. He removed to the present address in 1883. During the entire period of 26 years he has represented the Middletown Plate Co., Middletown, Conn.

**Lapp & Flershem.**

THIS firm of jewelry jobbers, located at State and Washington Sts., Chicago, consists of Peter Lapp and Lem W. Flershem. The business was started in 1876 at the corner of Madison St. and Fifth Ave. Their next place of business was at 141 State St., and subsequently at 81 State St. The next removal was to their present greatly enlarged quarters.

**C. G. Alford & Co.**

C. G. ALFORD founded the house C. G. Alford & Co., at present located at 195 Broadway, New York, under this name, in 1868. The firm about two years ago changed to a corporation under the title of C. G. Alford & Co. C. G. Alford is president; Jas. L. Clark, vice-president; F. G. Thornbury, treasurer; and H. B. Thornbury, secretary. The company are jobbers of watches, diamonds and jewelry.

**Bonner, Rich & Co.**

BONNER, RICH & CO., manufacturing jewelers, 41 Maiden Lane, New York, established themselves in business April 1, 1892, the firm members being Julius Bonner, Wm. S. Rich, Isaac Eisler and Meyer Abraham. Their factory is located at 42-44 Hill St., Newark, N. J. Herbert L. Joseph has charge of the western branch at 155 State St., Chicago, which was opened Jan. 1, 1894.

**Wm. Smith & Co.**

THIS prominent manufacturing jewelry firm was founded in 1854 by Wm. Smith in Providence, R. I. In 1865 the firm name became Wm. Smith & Co. Wm. Smith died May 3, 1889, leaving the business to his two sons, Wm. Smith, Jr., and David N. Smith, who at present constitute the firm. Their factory is at 61 Peck St., Providence, R. I., and their office at 7 Maiden Lane, New York.

**Martin, Copeland & Co.**

**S**YLVESTER G. MARTIN, William A. Copeland and Edgar N. Martin compose the firm of Martin, Copeland & Co., manufacturing jewelers, Providence, R. I. Jan. 1, 1880, the firm started at 60 Richmond St., that city. The New York office at 15 Maiden Lane was opened in August, 1880, with Wm. A. Copeland in charge, while the Chicago office was opened March, 1886, C. S. Shepherd manager.

**Enos Richardson & Co.**

**T**HE firm of Enos Richardson & Co., manufacturers of gold jewelry, Hays building, 21-23 Maiden Lane, New York, date their origin back to 1841, when the firm name was Daggett, Robinson & Co. The changes since have been Daggett & Richardson, 1843; Palmer, Richardson & Co., 1848; Enos Richardson & Co., 1866. The present members of the firm are Enos Richardson and Frank H. Richardson.

**Robbins & Appleton.**

**T**HE names of the present firm members of Robbins & Appleton, general agents of the American Waltham Watch Co., 21 Maiden Lane, New York, are Royal E. Robbins, Daniel F. Appleton, Ezra C. Fitch, Francis R. Appleton and Royal Robbins. The concern was established in 1846 by R. E. Robbins, as an importer of watches. Robbins & Appletons have branch offices in Boston, Chicago, London and Montreal.

**E. E. Kipling.**

**E.** E. KIPLING, importer of precious and semi-precious stones, 182 Broadway, New York, succeeded to the business of E. E. & A. W. Kipling, upon the death of the latter in 1887. In 1875 he was admitted into the firm of R. Kipling's Son, successor to R. Kipling & Son. In 1879 this firm dissolved, and a new firm formed under the style of E. E. Kipling, which was subsequently changed to E. E. & A. W. Kipling.

**Jacot & Son.**

**C.** H. JACOT and A. H. Jacot compose the musical box firm of Jacot & Son, 39 Union Square, New York. The firm were established in 1883 and located at 49 Maiden Lane. In 1884 they removed to No. 37 of the same street, from there to 298 Broadway in 1889, and to their present quarters on Union Square in 1894. Jacot & Son represent Mermod Frères, of Ste. Croix, Switzerland, musical box manufacturers.

**Falkenau, Oppenheimer & Co.**

**T**HE present members of Falkenau, Oppenheimer & Co., importers of diamonds and manufacturers of mountings, are M. Falkenau, D. E. Oppenheimer and J. Hamerslag. The former in 1869 founded the business, the style of which was successively changed in 1874 to Falkenau & Oppenheimer, and in 1879 to Falkenau, Oppenheimer & Co. Foreign offices were established in London, Paris and Amsterdam in 1882.

**The E. Howard Watch & Clock Co.**

**T**HE officers of the E. Howard Watch & Clock Co., whose home office is at 383 Washington St., Boston, Mass., are: President, Samuel Little; general manager, R. B. Carr, and treasurer, Arthur M. Little. The concern originally started in 1842, and the present company were incorporated in 1881. Branch offices are located at 41 Maiden Lane, New York, E. V. Clergue, agent; and at 34 Washington St., Chicago, H. E. Howard, agent.

**Pairpoint Mfg. Co.**

**T**HE corporation of the Pairpoint Mfg. Co., manufacturers of electro silver plated ware, decorated Limoges ware and rich cut glass, of New Bedford, Mass., organized in 1880. They have offices in New York, opened in 1881, now managed by W. H. Lum; in Chicago, opened 1887, managed by J. G. Corey; in San Francisco, opened in 1887, managed by W. E. Graves; and in Montreal, opened 1892, Geo. Chillas, manager.

**Heller & Bardel.**

**H**ELLER & BARDEL, manufacturing jewelers, 198 Broadway, New York, commenced business in 1871 as Herner & Heller, at 13 John St. This partnership lasted till 1874 when Mr. Herner retired and Wm. Bardel was admitted, the firm style becoming Heller & Bardel. In 1888 the firm removed to 22 Maiden Lane and May 1, 1893, to 198 Broadway, where office and factory are located. The members are Henry Heller and William Bardel.

**Jules Racine & Co.**

**I**N 1826 Julien Gallet established a watch manufacturing business in Chaux de Fonds, Switzerland, and opened a New York office in 1856. On Jan. 1, 1893, the firm became Julien Gallet & Co., and Oct. 24, 1890, Jules Racine & Co., the members as at present being Jules Racine and Chas. Perret. The firm do an extensive watch importing business at 180 Broadway, New York, with Chicago branch established in 1884, and now under the management of Edward K. Boyd.

**David F. Conover & Co.**

**T**HE jobbing firm of David F. Conover & Co. was originally established by Edward A. Warne in 1860, at 35 S. 3d St., Philadelphia, Pa. In July, 1865, the house became Wm. B. Warne & Co. and the establishment in October, 1866, was moved to the present location, 7th and Chestnut Sts. David F. Conover was associated in the new firm. On Jan. 1, 1873, the firm of David F. Conover & Co. succeeded, the partners being Mr. Conover, B. Frank Williams and C. Edgar Righter. The latter retired in July, 1884, and the firm now consists of Messrs. Conover and Williams. The house has no out-of-town branches.

**L. & M. Kahn & Co.**

**T**HE present members of the firm of L. & M. Kahn & Co., diamond importers, 10 Maiden Lane, New York, are Louis Kahn, Moses Kahn and Samuel H. Levy. The firm was started by Louis Kahn, May 1, 1866; 1870 by the admission of Moses Kahn, the firm became L. & M. Kahn, and 1880 by the admission of Samuel H. Levy, it became L. & M. Kahn & Co. The business has a branch establishment at 10 Tulpstraat, Amsterdam, Holland, managed by the firm.

**Koch, Dreyfus & Co.**

**N**ATHAN KOCH started in the jobbing business in 1849, in New Orleans, La. Leon Dreyfus was admitted as partner in 1865, the firm changing to Koch & Dreyfus in 1866. Jonas Koch was a partner in the business from 1884 to 1892. Issac Pforzheimer became a partner in 1890, and the firm name was changed to Koch, Dreyfus & Co. in 1891. The present members are Nathan Koch, Leon Dreyfus and Isaac Pforzheimer, and the business is located at 22 John St., New York.

**E. A. Cowan & Co.**

**T**HE house of E. A. Cowan & Co. was founded by Elias A. Cowan, who started in business in 1875 at 409 Washington St., Boston, Mass. Later his brothers Henry and Joseph, who afterward withdrew and are now in business each on his own account, were admitted to the firm. Since they stepped out, Mr. Cowan has been the sole proprietor. Increasing business has caused him to make three removals, first going to 7 Broomfield St., then to 352 Washington St., and lastly to his present location at 363 Washington St.

**Non-Retailing Co.**

**T**HE original house of the Non-Retailing Co., Lancaster, Pa., were Bowman & Musser, established May 10, 1882. On May 10, 1892, the Non-Retailing Co., incorporated, succeeded to the watch, chain and spectacles branch of Bowman & Musser, and the firm of Ezra F. Bowman & Co., to the tool and material business. The Non-Retailing Co. have official offices in New Jersey and Ohio but are not represented by managers and do not carry stock at these offices.

**Elgin National Watch Co.**

**T**HE NATIONAL WATCH COMPANY incorporated Aug. 27, 1864, and changed their name to Elgin National Watch Co., May 12, 1874. The general offices are at 76 Monroe St., Chicago, Ill., and the factories in Elgin, Ill. The New York office, now at 11 John St., was established Jan. 6, 1870, the present manager being Walter T. Thompson, agent. The officers of the company are: President, T. M. Avery; secretary, Wm. Geo. Prall; general agent, John M. Cutter.

**Brooklyn Watch Case Co.**

THE Brooklyn Watch Case Co. were established in 1869 and incorporated in 1873. The New York office is at 11 John St., F. L. Camm, manager; Chicago, 103 State St., opened 1876, George Weidig, manager; Cincinnati, Carew building, opened 1885, Joseph Becker, manager; San Francisco, 4 Sutter St., opened 1891, John Serex, manager. The factory is located at Fourth Ave. and Warren St., Brooklyn, N. Y. The officers of the company are: President, Geo. E. Fahys; vice-president, Henry Hayes; secretary and treasurer, L. E. Cuinet.

**Ketcham & McDougall.**

THE firm of Ketcham & McDougall, manufacturers of thimbles, etc., 198 Broadway, New York, was founded by Roshore & Wood, in 1830. In 1853, the firm became Roshore & Ketcham; in 1857, Ketcham, Bro. & Co.; in 1875, Ketcham & McDougall. The present members are Frank S. and Edward W. Ketcham, who have just completed arrangements for succeeding to the interest of the late Edward Ketcham Sr., and Hugh McDougall. The business has been located at 4-6 Liberty St., in 1830; 55 Liberty St., 1883; and 198 Broadway, 1888.

**Holmes & Edwards Silver Co.**

THIS concern of silver plated ware manufacturers was incorporated in 1880 as the Rogers & Bretten Co. This name was changed to The Holmes & Edwards Silver Co. in 1882. The factory has always been located in Bridgeport, Conn. The New York office is at 2 Maiden Lane, represented by A. A. Clark; Chicago, 65 Washington St., T. R. Barnes; St. Louis, 307 N. 4th St., C. H. Shoen; San Francisco, 120 Sutter St., J. B. Whitney. The officers of the company are: G. A. Edwards, president and treasurer, and John Cummings, secretary.

**C. Cottier & Son.**

THE only member of C. Cottier & Son, who do the business of importing precious and semi-precious stones, is Jean G. J. Cottier. The concern was established in 1840, by Chas. Cottier, who died Nov. 7 last, on Dey St., New York. In 1875 the location was 171 Broadway, where the business remained till May, 1894, when it was removed to 14 Maiden Lane. J. G. J. Cottier was admitted to partnership in 1873. The Providence office was opened 11 years ago. The present agent is C. A. Richards, at 151 Weybosset St.

**Foster & Bailey.**

THIS important jewelry manufacturing firm of Providence, R. I., originated on Jan. 1, 1873, as White, Foster & Co. This partnership was dissolved in 1877, and the firm name was changed to Foster & Bailey, the members being Theodore W. Foster and Samuel H. Bailey. The first location of the factory was at 28½ Potter St.,

whence it was removed to 183 Eddy St. During the past 14 years the factory has been at its present location, 100 Richmond St. The New York office is at 178 Broadway, J. M. Lake being manager, and the Chicago office at 167 Dearborn St., room 305, J. A. Limbach being manager.

**Henry Cowan.**

HENRY COWAN formerly traveled for E. A. Cowan & Co., Boston, Mass., and when he reached his majority, started in the jobbing business for himself. From September, 1883, to 1888, he was located on the second floor of 409 Washington St., Boston. His quarters were about 18x24 feet. From 1888 to 1890 he was located in the Studio building, Tremont St., corner Winter St., up one flight. The quarters here were twice as large, but in 1890 Mr. Cowan removed to his first location where he now occupies the first floor. Mr. Cowan's trade mark is a golden lathe and he has a representation of a lathe 4½ feet long and gilded, projecting from his room.

**H. E. Oppenheimer & Co.**

IN January, 1886, H. E. Oppenheimer & Co. began their business of manufacturing mountings at 52 Maiden Lane, New York. The following year they removed their factory and office to 47 Maiden Lane, and on May, 1895, they will remove the office to new quarters in the Diamond Exchange, 14 Maiden Lane, retaining their factory where now located. The firm have a Boston office at 564 Washington St., Chas. G. Whitcomb, representative; also at 27 Holborn Viaduct, London, Eng., Ben Bonas, representative. The members of H. E. Oppenheimer & Co., are Henry E. Oppenheimer and Milton E. Oppenheimer.

**E. L. Logee & Co.**

E. L. LOGEE does business as E. L. Logee & Co. in Providence, R. I. He founded his business in January, 1891, at 183 Eddy St., the sole occupant of the sixth floor of the Fitzgerald building. Previous to this he was a member of the firm of R. L. Moorhead & Co., for 15 years. The firm are extensive badge makers, and have at present a contract for making the official badge for the Triennial Conclave of the Knight Templars to be held in Boston, Mass., Aug. 26, 1895, amounting to upward of 25,000 badges. The New York office is in charge of Geo. F. Angell, who travels west, while Boston and the east are covered by John B. Taft.

**Ferdinand Bing & Co.**

FERDINAND BING & CO. are extensive importers of art pottery, bric-à-brac, etc., and date the foundation of their business back to 1828, when their establishment was located at 16 Rue Vendôme, Paris, France. In 1860 the business was removed to 74 Rue d'Hauteville, Paris. The New York house was established in 1871 at 229 Church St., where it was located till 1876.

From 1876 to 1884 this branch was located at 89 Grand St., whence it was removed to its present address, 106 Grand St. The present Paris house is at 43 Rue Paradis. The members of the firm to-day are: Ferdinand E. Bing, Arthur W. Gans and Chas. J. Rathgen.

**Ripley-Howland Mfg. Co.**

THE Ripley-Howland Mfg. Co., who incorporated in 1883, have their office on the second floor at 383 Washington St., Boston, Mass., with workrooms on the floors overhead. The officers of the concern are Nathaniel L. Ripley, president; H. Blanchard Burnham, vice-president, and William A. Bates, treasurer. The company succeeded the firm of Ripley, Howland & Co., which was formed in 1867 by the union of the two firms of Howland & Bates and Ripley & Crosby. The company have been represented for many years in New York, formerly at No. 17, now at 3 Maiden Lane, where J. F. Townley is the manager.

**Keystone Watch Case Co.**

THIS prominent concern was founded in 1875 by T. B. Hagstog & Co., at 6th and Chestnut Sts., Philadelphia, Pa. From 1876 to 1883 the firm name was Hagstog & Thorpe, from 1883 to 1886 Chas. N. Thorpe & Co., and from 1886 to the present day, Keystone Watch Case Co. From 1876 to 1880 the business was located at 6th and Chestnut Sts. In the latter year it was removed to its present location at 19th and Brown Sts. The New York office was established in 1878 and is now located at 23 Maiden Lane under the management of John L. Shepherd; Chicago office in 1882, now at 103 State St., H. M. Carle, manager; San Francisco, 1891, now at 126 Kearney St., Wm. Barmore, manager.

**A. Lounsbury & Co.**

THE members of the present firm of A. Lounsbury & Co., manufacturers of rings, 130 Fulton St., New York, are Allen Lounsbury and Wales B. Lounsbury. The business was founded as Cable, Lounsbury & Co., in 1868, which co-partnership lasted until 1875, when it was succeeded by A. Lounsbury. In 1889 Mr. Lounsbury admitted his son, Wales B. and the present name was assumed. The business was started in Dutch St., and successive changes were made to the old Commercial Advertiser building; 1877 Devoe's building, William and Fulton Sts.; 1884, Gold and Fulton Sts., and 1893 to Fulton building, Nassau and Fulton Sts. The factory is at Cliff and Frankfort Sts.

**American Optical Co.**

THE directors of the American Optical Co., Southbridge, Mass., are: George Wells, president and treasurer, Robert H. Cole, Alpha M. Cheney, Hiram C. Wells, Henry C. Cady, superintendent, Charles S. Edmonds, clerk and James Freeman. The business was inaugurated in 1833 by Will-

iam Beecher. In 1842 he disposed of it to Ammidown & Putney, who were soon after succeeded by Ammidown & Son. In 1856 Mr. Beecher in company with R. H. Cole formed the firm of Beecher & Cole. They conducted it until 1862 when the firm of R. H. Cole & Co. organized, they remaining proprietors until 1869, when the present company, American Optical Co., were incorporated.

#### J. B. Bowden & Co.

**J. B. BOWDEN** and M. L. Bowden compose the firm of J. B. Bowden & Co., ring manufacturers, Stevens building, 3 Maiden Lane, New York. The concern formed in 1849 under the name of Joseph Bowden, he being sole owner and continuing alone until 1873, when J. B. Bowden was admitted to partnership, the name remaining Joseph Bowden until 1874. It was then changed to J. B. Bowden, Joseph Bowden retiring, and again changed in 1878 to J. B. Bowden & Co., Joseph Bowden returning and M. L. Bowden being admitted to partnership. This firm continued until 1886, when Joseph Bowden retired as an active partner. J. B. and M. L. Bowden continued under the same name.

#### Wm. L. Gilbert Clock Co.

**THE WM. L. GILBERT CLOCK CO.**, Winsted, Conn., were established over a half century ago, by Wm. L. Gilbert, under his own name. Later the concern was the Gilbert Mfg. Co., and in 1872 the present title was adopted when the enterprise was incorporated. The present officers are: President and treasurer, I. B. Woodruff; vice-president and general manager, Geo. B. Owen; secretary, James G. Woodruff. The New York branch was opened 16 years ago at 6 Murray St., Geo. B. Owen, Jr., being manager. The Chicago branch, at 54 and 56 Madison St., is under the management of Grove Sackett, and the San Francisco at 523 Market St., under M. Adelsdorfer.

#### Manhattan Silver Plate Co.

**THIS** concern started as a corporation in 1845, but changed to a partnership in 1865, and remained so until 1885, when it was again incorporated with J. W. Young as president, O. F. Thomas as secretary. In 1889 J. W. Young was succeeded by O. F. Thomas in the presidency, and the plant of the company removed from Brooklyn, N. Y., to Lyons, N. Y. The officers are: President, O. F. Thomas; secretary, G. W. Hill. The company have offices at 23 John St., New York, Thos. F. Fogarty, manager; 65 Washington St., Chicago, T. R. Barnes, manager; 509 Chestnut St., St. Louis, S. Greenfeld, manager; 110 Sutter St., San Francisco, E. A. Hubbard, manager; Sydney, Australia.

#### J. T. Scott & Co.

**THIS** well-known firm of jobbers of watches, diamonds and jewelry, dates back their origin to 1847, when the father of the present members, J. T. Scott, established a retail business in Huntington, Pa. Mr. Scott removed to Wheeling, W. Va., about 1853, where he established a wholesale business about 1864 or 1865. In 1865 the business was removed to Pittsburgh, Pa., where it was conducted exclusively as a wholesale house. The concern next removed to 11 Maiden Lane, New York, about 1870. J. T. Scott, Jr., and Samuel C. Scott were admitted in 1884. In this year the business was removed to its present location, 4 Maiden Lane. The senior Mr. Scott died in 1884, the sons succeeding to the business.

#### Wm. Link.

**THE** business of Wm. Link, manufacturing jeweler, was established by this gentleman Aug. 1, 1871, at 21 Green St., Newark, N. J. In 1875 he admitted Jno. D. Nesler, and this firm continued at 61 Hamilton St. until 1882, when Mr. Nesler retired and Addison Conkling was admitted, the firm name becoming Link & Conkling. In 1886 Mr. Conkling retired and the business was removed to 61 and 63 Mulberry St., where it has since been continued by Wm. Link alone. In 1880 a New York office was established at 51 Nassau St., whence it was removed in 1882 to 176 Broadway, under the management of Mr. Conkling. This office was discontinued at the dissolution of the firm in 1886 since when all business has been conducted from the factory.

#### Codding Bros. & Heilborn.

**CODDING BROS. & HEILBORN**, manufacturers of silver novelties for domestic trade and bracelets for export trade, of North Attleboro, Mass., were founded in 1879, their factory being in the Whiting building. In 1882 their business was burned out, and they erected their present factory, on Jay St., in March of the same year. Leo A. Heilborn was admitted to the firm in 1891. The present personnel of the firm is Arthur E. Codding, James A. Codding, Edwin A. Codding and Leo A. Heilborn. The export office is at 237 Broadway, New York, in charge of Francis Pernas for a number of years. The domestic trade office in New York is at 178 Broadway, in charge of C. A. Vanderbilt since 1893, while the Chicago office, at 103 State St., has been managed by F. A. Buck since 1893.

#### Ira Goddard.

**GEO. W. PRATT** commenced business at 22 John St., New York, in January, 1861. On Feb. 1, 1863, Hervey F. Lombard and William Lombard were admitted to partnership with Mr. Pratt, under the firm name of Pratt, Lombard & Co. On Feb. 1, 1868, Mr. Pratt bought out the Lombards

and continued the business under the name of Geo. W. Pratt until Feb. 1, 1869, when Ira Goddard, who had been in the employ of the concern since 1862, bought a half interest in the business and it was continued under the firm name of Geo. W. Pratt & Co. Feb. 1, 1872, the business removed to 14 John St., when Mr. Pratt retired from active business, but he retained his interest until Feb. 1, 1893, when Mr. Goddard bought it out and continued the business under the name of Ira Goddard.

#### H. Muhr's Sons.

**THE** firm of H. Muhr's Sons was dissolved on Dec. 31 last, and the business is now in liquidation. Henry Muhr established the house on Vine St., Philadelphia, Pa. in 1858, and soon after associated with Henry Friedburger and removed to 6th and North. In 1860 there was another change to 160 N. 7th St. Simon Muhr was taken into the firm in 1865, Jacob in 1876 and Philip in 1888. In 1869 the salesrooms were moved to where they are at present, N. E. corner 7th and Chestnut Sts., New York and Chicago offices were established in 1884, and in 1885 the big factory building at Broad and Race Sts., was put up. Henry Muhr died in 1892, and at the time of dissolution, the firm consisted of Simon, Jacob and Philip Muhr.

#### Morrill Bros. Co.

**THE** Morrill Bros. Co., Boston, incorporated in September, 1893, the officers being Charles F. Morrill, president; Oakes A. Drinkwater, vice-president; Alvin T. Morrill, treasurer. The concern was originally known as Charles F. Morrill & Co., and was started by Charles F. Morrill at 386 Washington St., in 1878. Later he removed to quarters at 403 Washington St., on the floor where the present store is located at that number, and in 1882 Alvin T. Morrill was admitted. In 1883 O. A. Drinkwater and George H. Gilmore entered the firm, the latter retiring in 1885. In 1887 Irving Smith became a partner, and the name was changed to Morrill Bros. & Co. Mr. Smith withdrew in 1892. From 1890 till the time when the incorporation took place Charles F. Morrill was a special partner in the firm.

#### M. D. Rothschild.

**M. D. Rothschild**, importer of precious stones, 41 Maiden Lane, New York, has been in business for himself since 1886. In 1879 a precious stone business in which L. & M. Kahn were interested passed into their hands and Mr. Rothschild, who was then a traveler for the firm, assumed charge of it. In 1884 he was admitted to a full partnership in this department and in 1886 he purchased the interests of his partners therein and became sole proprietor. In 1887 he moved to 41 Maiden Lane. In 1891 he sold out his imitation precious stone branch to Goodfriend Bros. & Lassner. About three years ago he assumed the sec-

retaryship and treasurership of the Azure Mining Co., upon the organization of this concern. Mr. Rothschild is preparing to retire from the trade. He was chairman of the banquet committee of the New York Jewelers' Board of Trade two years.

#### E. Aug. Neresheimer & Co.

THE firm of E. Aug. Neresheimer & Co., importers of precious stones, 20 Maiden Lane, New York, was established by E. Aug. Neresheimer Sept. 21, 1872, at 25 Murray St. In May, 1874, the firm removed to 5 Maiden Lane, where it remained till May, 1876, when it removed to No. 21. In 1879 the firm was changed to E. Aug. Neresheimer & Co., the members being E. Aug. and Louis Neresheimer, and Wm. M. Weil. This co-partnership was dissolved in 1890 by the death of Mr. Weil, and David C. Townsend was admitted. This co-partnership remains unchanged. The location of the business has been successively at Nos. 24 and 20 Maiden Lane. The London office at 27 Holborn Viaduct, E. C., was opened in April, 1884, and is under the management of Louis Neresheimer.

#### Simpson, Hall, Miller & Co.

SIMPSON, HALL, MILLER & CO., manufacturers of electro silver plate, are a company incorporated under the laws of the State of Connecticut. The president is Andrew Andrews; treasurer, C. H. Brown; secretary, T. H. Tibbits. The concern organized in 1866 and there have been no changes since except as to officers. Samuel Simpson, founder of the business, was president from its organization until his death in 1894. Gurdon W. Hull, who was general manager for many years, was elected president upon the death of Mr. Simpson, but held the position only a few days, as his death occurred in May, 1894. The factories are in Wallingford, Conn. The New York office and salesroom are at 36 E. 14th St.; Chicago office, 141-143 State St.; Montreal office, 1794 Notre Dame St.; Philadelphia office, Penn Mutual building, W. J. and C. H. Barber, managers.

#### Crouch & Fitzgerald.

CROUCH & FITZGERALD, manufacturers of jewelers' trunks, sample cases, etc., date their origin in business in the year 1839, George Crouch and Andrew Fitzgerald being the founders. In 1879 occurred the death of Mr. Fitzgerald, and W. S. Gilmore and E. W. Crouch were admitted to partnership. John D. Crouch was admitted in 1883. The present members of the firm are, therefore, George Crouch, W. S. Gilmore, E. W. Crouch and John D. Crouch. The factory was located first in Mott St., New York, and the store at 1 Maiden Lane till March, 1879. The store was next removed to 1 Cortlandt St., and is now located at 161 Broadway. Meanwhile other stores were established at 556 Broadway, now at 688 Broadway, and 723 Sixth Ave., now at 701 Sixth Ave. The firm have no out-of-town branches.

#### Randel, Baremore & Billings.

RANDEL, BAREMORE & BILLINGS, diamond importers and cutters, and manufacturers of diamond jewelry, have their offices and factories at 29 Maiden Lane, New York. In 1840, Henry Randel and James Baremore began the manufacture of jewelry in this city. After a few years they decided to make a specialty of diamonds. This was a pioneer enterprise, as there were no diamond specialists in this country at that time. In 1851 they established their present offices and factory, and began the regular importing of cut diamonds. In 1860 Chester Billings was made a partner in the business. Mr. Baremore died in 1867. In the beginning of the 80's they determined to do their own diamond cutting, and adopted the method which Henry Morse, of Boston, had introduced in 1870. The firm have offices at 1 Tulpstraat, Amsterdam, and 1 St. Andrews St., Holborn Circus, London, E. C.

#### Jos. Fahys & Co.

JOSEPH FAHYS started in business in 1856 at 75 Nassau St., New York. Henry F. Cook was admitted to partnership in 1880 when the business was located at 9 Maiden Lane, and George E. Fahys in the same year, when the business had been removed to 38 Maiden Lane. The members of the present firm are these three gentlemen. In 1891 the offices of the firm were moved to 41 Maiden Lane, and on May 1, of this year, they will be removed to the Fahys building, 54 Maiden Lane, and 2, and 31 Liberty St. The factory is in Sag Harbor, N. Y., where it was established in 1881. The Chicago office was opened in 1876, and is at present located at 103 State St., and is in charge of George Weidig; the Cincinnati office, opened in 1885, is in charge of Joseph Becker, and is now in the Carew building; and the San Francisco office opened in 1891, is now at 4 Sutton St., and is in charge of John Serex.

#### Spencer Optical Mfg. Co.

THIS business was established in 1858 by James E. Spencer. In 1861 his brother, John S. Spencer, was associated with him, and on Jan. 1, 1865 he became a partner, the firm's name being changed to James E. Spencer & Co. In 1869 the business was formed into a joint stock company with J. E. Spencer, president, and J. S. Spencer, treasurer. The same parties hold the same positions to-day. They first commenced to manufacture in New Haven, Conn., having their office in the same building. In 1865 they moved their office to 16 Maiden Lane, New York, and in 1873 they moved their factory from New Haven, to Mount Kisco, N. Y., where they continued to manufacture until July, 1888, when their entire plant was moved to very commodious quarters in Newark, N. J. They continued their office at 16 Maiden Lane until 1877, when it was removed to 13 Maiden Lane, remaining there for 9 years, when they removed to 15 Maiden Lane, next door. J. S. Spencer, treasurer, has been granted 17 patents while connected with the company.

#### Oppenheimer Bros. & Veith.

THE members of the widely known house of Oppenheimer Bros. & Veith, 35 Maiden Lane, New York, are: Seligman Oppenheimer, August Oppenheimer, Hy. F. Veith, Gus F. Veith, J. S. Oppenheimer and H. S. Oppenheimer. The business was founded in 1863 under the firm name of Hirsch, Oppenheimer & Freund; in 1865 Max Freund withdrew, and the firm continued as Hirsch & Oppenheimer until 1873, when Hy. Hirsch retired, and the firm continued as Oppenheimer Bros. & Hirsch. In 1877 Ed. Hirsch withdrew and the concern assumed their present title of Oppenheimer Bros. & Veith. On May 1st the firm will remove to the second floor of the Prescott building, corner John and Nassau Sts. Their Amsterdam office is at 2 Tulpstraat, and their London office is at 27 Holborn Viaduct. The firm are importers and cutters of diamonds, and jobbers in watches and jewelry.

#### Simons, Bro. & Co.

THE well known Philadelphia firm of Simons, Bro. & Co., manufacturers of thimbles, cane heads, jewelry, chains, etc., was established in 1840 by George W. Simons, father of John F. Simons, Frederick M. Simons and Edwin S. Simons, who at the present day are the members of the firm. Some years subsequent to 1840, Peter B. Simons joined his brother, the firm becoming George W. Simons & Bro. In 1861 Thomas Maddock was admitted to an interest in the business, and later, S. B. Opdyke, the firm name changing to Simons, Bro., Opdyke & Co. Some years later Mr. Opdyke retired, as did subsequently the elder Simons, the firm continuing as now constituted, that is under the name of Simons, Bro. & Co., composed of the three brothers and Thomas Maddock. The New York office, at 19 Maiden Lane, has been for several years managed by E. S. Simons, and the Chicago, at 96 State St., by E. A. Dorrance.

#### Louis Strasburger's Son & Co.

THE members of the diamond importing and cutting firm of Louis Strasburger's Son & Co., New York, are Alvin L. Strasburger, Jerome C. Adler and Sol Kaiser. Louis Strasburger founded the business in 1860 at 16 Maiden Lane. In 1866 the firm then at 11 Maiden Lane was changed to Louis Strasburger & Co., the members being Louis Strasburger and Chas. Adler. In 1873 the business was located at 25 Maiden Lane, and about 1875 it was removed to 15 Maiden Lane. In 1885 Alvin L. Strasburger was admitted to partnership; 1886 Mortimer L. Strasburger was admitted; 1888 Chas. Adler retired, and in 1892 Sol. Kaiser was admitted. In 1893 Louis Strasburger and M. L. Strasburger retired, and Jerome C. Adler being admitted, the firm name became Louis Strasburger's Son & Co. The New York office is at 16 and 18 Maiden Lane, and the Chicago office under the management of Sol. Kaiser, is at 36 and 38 Washington St.

**Follmer, Clogg & Co.**

**FOLLMER, CLOGG & CO.**, manufacturers of canes, umbrellas and parasols, have a store on Broadway, New York. Their factory is located in Lancaster, Pa.

**Lyon & Healy.**

**LYON & HEALY** are manufacturers and dealers of musical merchandise, with headquarters at Wabash Ave. and Adams St., Chicago. The firm do a large business with jewelers.

**A. F. Towle & Son Co.**

**THIS** concern of silversmiths were established in Newburyport, Mass., in 1855 and were incorporated in 1882. They removed to Greenfield, Mass., where they are at present located, in 1890.

**L. Black & Co.**

**THE** optical firm of L. Black & Co., Detroit, Mich., was established in 1850 by Louis Black and Albert Landsberg. The former died in 1873. The present members are Albert Landsberg and Augusta Black.

**Chas. L. Uhry & Co.**

**THIS** firm is composed of Charles L. Uhry and Charles F. Tinckler, and was organized Jan. 1, 1891. The factory is located at 336 Mulberry St., Newark, N. J., and the New York office is at 189 Broadway, under the management of Clifford C. Tinckler.

**N. H. White & Co.**

**THE** personnel of this house is Nathaniel H. White, Albert V. Huyler and Millard De H. Mason. The firm were founded Nov. 1, 1881, at 11 Maiden Lane, New York, and are now located in the Hays building, 21 and 23 Maiden Lane, where they do a jobbing business.

**Bruhl Bros. & Co.**

**THE** firm of Bruhl Bros. & Co., importers of diamonds and precious stones, 21 Maiden Lane, New York, is composed of Paul Bruhl, Henry Bruhl and S. Bass. Offices are established at 57 Rue de Chateaudun, Paris; 2 Tulpstraat, Amsterdam; 24 Water St., Yokohama; 121 Broad St., Providence.

**Wallach & Schiele.**

**THE** members of the firm of Wallach & Schiele, diamond cutters and manufacturers of mountings, New York, are: Samuel Wallach, Sigmund M. Schiele, Louis Schiele and Nathan Wallach. They organized their business on Jan. 1, 1883. The Chicago office is under the management of A. A. Joseph.

**M. Adler.**

**MOSES ADLER**, importer of diamonds, 16 Maiden Lane, New York, started his present business in 1883, at 9 Maiden Lane. After remaining here about five years, he changed his office to the ground floor of 16 Maiden Lane. Two years ago

he moved to his present offices on the second floor of the same building.

**Unger Bros.**

**ON** Jan. 1, 1874, the firm of Unger Bros., manufacturers of gold jewelry and silver novelties Newark, N. J., was founded. The present members are Herman Unger, Eugene Unger, Edward P. Beach, and Philemon O. Dickinson, the last two being admitted to partnership Jan. 1, 1895. The New York office is at 192 Broadway.

**Courvoisier-Wilcox Mfg. Co.**

**THE** Courvoisier-Wilcox Mfg. Co., manufacturers of watch cases, incorporated in 1883. The present officers are: Geo. N. Wilcox, president; Geo. Courvoisier, vice-president; and T. K. Benton, secretary and treasurer. The factory is located in Newark, N. J., and the New York office at 21 Maiden Lane, Hays building. The Chicago office has been established 12 years and the Boston office two years.

**Edward Todd & Co.**

**THIS** firm, manufacturers of gold pens, pencils, holders, etc., 44 E. 14th St., New York, is composed of Edward Todd, Sr., Edward, Jr., and Charles S. Frear. The concern began as Smith & Todd in 1851, as successors to Bard Brothers & Co. The changes have been from Smith & Todd to Mabie, Todd & Co., and then to Edward Todd & Co. The business locations have been at 101 William St., 17 Maiden Lane, 180 Broadway, 3 Maiden Lane, 652 Broadway, and for the past ten at 44 E. 14th St.

**H. Z. & H. Oppenheimer.**

**THE** firm of H. Z. & H. Oppenheimer, importers of diamonds and manufacturers of diamond mountings, in the Myers' building, 48-50 Maiden Lane, New York, was founded nine years ago by the present partners, H. Z. Oppenheimer and Henry Oppenheimer, Jr. The former had previously been a member of Freund & Oppenheimer, and the latter, his brother, an employe of this firm. Their office was first at 25 Maiden Lane and was removed six years ago to the present location, 48 Maiden Lane.

**Waterbury Watch Co.**

**THE** business of the Waterbury Watch Co. was founded in 1878 by the Benedict & Burnham Mfg. Co., Waterbury, Conn., and was organized under its present name, March 3, 1880. The present officers are: President, A. S. Chase; secretary, A. O. Jennings; treasurer, E. L. Frisbie, Jr. The present offices in the United States were all opened in 1894: San Francis Cal., Mills building; H. E. Hancock, manager; Chicago, Columbus Memorial building, E. F. Strickland; New York, 2 Maiden Lane, C. E. Graff; New York Export Department, 2 Maiden Lane, Wm. Kennedy. The company also have offices and agents in every civilized country in the world.

**Waterbury Clock Co.**

**THE** factories of the Waterbury Clock Co. are in Waterbury, Conn. The business was organized in 1857. The present officers are: H. L. Wade, president and treasurer; I. H. Chase, secretary. The company have stores at 10 Cortlandt St., New York, Geo. M. Van Deventer, manager; 134 and 136 Wabash Ave., Chicago, Chas. J. Dodgshun, manager; 53 Franklin St., Boston, Mass., Daniel Pratt's Son, agent; 528 and 530 Market St., A. I. Hall & Son, agents; 121 Stockwell St., Glasgow, Scotland, Thos. R. Dennison, manager; and 31 Wellington St. E. Toronto, P. W. Ellis & Co., agents.

**Sussfeld, Lorsch & Co.**

**THE** firm of Sussfeld, Lorsch & Co., commission merchants, importers of optical goods, etc., have been in existence nearly 40 years, being located at 13 Maiden Lane, New York, nearly 30 years. The only changes that have taken place in the firm were in 1883, through the death of Herman Nordlinger, and on Jan. 1, 1895, when the firm dissolved, in consequence of the death of Sigmund Lorsch, and a new firm formed by Louis Sussfeld, Henry Lorsch, Hugo Sussfeld and Edmond Sussfeld, the three junior members being admitted to partnership. Louis Sussfeld has had charge of the foreign buying office at 16 Rue d'Enghien, Paris, for over 30 years. Sigmund Lorsch was for a number of years, a director of the New York Jewelers' Board of Trade.

**Bradley & Hubbard Mfg. Co.**

**ONE** of the largest concerns supplying the jewelry trade with finelamps, art metal goods, etc., is the Bradley & Hubbard Mfg. Co., Meriden, Conn. The business was founded as Bradley & Hubbard about 35 years ago and was incorporated under the present style in 1875. The officers are: Walter Hubbard, president; Nath'l H. Bradley, treasurer and Chas. F. Linsley secretary. The New York salesrooms were opened about 25 years ago and are now at 26 Park Place and 21 Barclay Sts. under the direction of F. W. Goodwin. The Boston branch, opened 15 years ago, is at 15 Congress St. with E. S. Bachelder in charge. About five years ago branches were opened in Chicago and Philadelphia. The former is in the Masonic Temple conducted by Fred. S. Nerrick, and the latter is in the Betz building in charge of C. E. Young.

**Aikin, Lambert & Co.**

**AIKIN, LAMBERT & CO.**, manufacturers of gold pens, pencils, etc., New York, are a corporation with the following officers: president, Jas. C. Aikin; vice-president, John B. Shea; treasurer, Henry A. Lambert; secretary, Jas. C. Wakefield. The business was started in 1862 at 14 Maiden Lane as Valentine & Aikin; in March, 1864, it was succeeded by J. C. Aikin & Co., H. A. Lambert being the Co. About 1867 J. B. Shea was admitted and the style changed to

Aikin, Lambert & Co., who were incorporated May 1, 1889, under the present style. Feb. 1, 1891, the firm's watch, jewelry and diamond business was sold to the Aikin-Lambert Jewelry Co., incorporated, who continue it at 19 Maiden Lane. Aikin, Lambert & Co., have located successively at 16-18 Maiden Lane, 1867; 12 Maiden Lane, 1875; 23 Maiden Lane, 1878; 19 Maiden Lane, 1891, to present. Chicago office, established 1868, is in charge of J. N. Jenkins. The factory is at Pearl and Franklin Sts., New York.

#### S. F. Myers & Co.

THE members of the firm of S. F. Myers & Co., wholesale jewelers, New York, are: Samuel Myers, Marcus A. Myers, and Simon Blumauer, two brothers and a brother-in-law. The firm was originally established by Samuel F. Myers, who later took his brother-in-law into partnership. Mr. Myers was practically in his teens when he started the business which was in a new field to him. The firm has been in existence about a quarter of a century being first located at 304 Broadway, next at 179 Broadway, and since early in the 80's at 50 Maiden Lane. In 1885 the salesrooms were extended by adding the store and basement of 48 Maiden Lane. In 1890 the firm purchased the property, four buildings covering 48 and 50 Maiden Lane and 33 and 35 Liberty St., paying \$361,000 for it. They have since refused over \$500,000 for the property. They occupy seven floors of the building. S. F. Myers was for a number of years a director and a member of the finance committee of the New York Jewelers' Board of Trade, and for the past two years has been a member of its nominating committee.

#### P. H. Leonard.

THE business now conducted by P. H. Leonard, importer of Limoges and Dresden porcelain, 76 and 78 Reade St., New York, was founded in 1866 by Kettel, Klingenberg & Co. This firm continued till 1872, when they were succeeded by Klingenberg & Leonard, which copartnership lasted till 1880, when Peter H. Leonard succeeded. From 1866 to 1880 the business was located at 36 and 38 Barclay St.; from 1880 to 1890 at 18 Murray St., and from 1890 to present time at 76 and 78 Reade St. The firm's Limoges branch is at 46 Route de Paris, and its Dresden branch at 19 Merde St.

Other members of the New York Jewelers' Board of Trade, from whom up to the time of going to press return blanks had not been received are: Arnold & Steere, Providence, R. I.; Flint, Blood & Co., Providence, R. I.; Wm. S. Hedges & Co., 170 Broadway, New York; H. Henrich, 35 Maiden Lane, New York; Keller & Untermeyer Mfg. Co., 192 Broadway, New York; Kent & Stanley Co., Providence, R. I.

Meriden Britannia Co., Meriden, Conn.; Meriden Silver Plate Co., Meriden, Conn.; J. W. Miller, Newark, N. J.; Thos. Quayle & Co., Providence, R. I.; Reed & Barton, Taunton, Mass.; C. Sydney Smith, Providence, R. I.; R. Wallace & Sons Mfg. Co., Wallingford, Conn.; L. Weil & Co., 51 Maiden Lane, New York.

#### Jeweler John Davidson Commits Suicide.

GENESEO, N. Y., Feb. 4.—John Davidson, a jeweler of Geneseo, shot himself in the head with a revolver, early this morning. He was about 66 years of age, and well-to-do. He leaves only a widow.

He had been laboring under the hallucination that the Grand Jury was going to indict him for an imaginary offense and take him to jail.

#### Rodgers & Pottinger's New Store.

THE many friends of Tom Pottinger, Ben Rodgers and Henry Werne are anxious to see them in their new store, 338 4th Ave., formerly occupied by Mad. Pargny.

The cramped quarters of this firm at 4th and Market Sts. was a severe drawback to their business, and they have been making preparations since the first of the year to occupy their more commodious place. When Rodgers & Pottinger Co. have completed their change, their new place will be a center of attraction on Louisville's busiest thoroughfare. They will occupy two floors, the second to be used exclusively for displaying fine art and bric-à-brac wares.

Mr. Pottinger himself is superintending the task of making this store the handsomest jewelry house in Louisville or the south. The firm has undergone a big outlay of money in beautifying and remodeling their new place. The work on the walls and ceiling, with the electric light effect, will give a striking appearance to the interior. The firm will have all its stock transferred next week.

Mr. Pottinger took time by the forelock one night last week and moved their big clock from Fourth and Market to the front of their present quarters. It was a herculean job, and when the police learned how they had been outwitted a howl was raised. A special ordinance had to be introduced to allow the clock to stand in its new base. The big timepiece will be found indispensable to pedestrians on Fourth Ave. —Louisville Times.

The annual meeting of Rogers & Bro., in Waterbury, Conn., resulted as follows: Directors, D. B. Hamilton, of Waterbury, Fred Wilcox and G. C. White, of New York, George H. Wilcox, George M. Curtis and George Rockwell, of Meriden, C. Berry Peets, of New Haven; president and treasurer, D. B. Hamilton; secretary, George Rockwell.

#### Trade Gossip.

"Bates & Bacon" and "popular cases" are synonymous. There are no old styles among them. Every case is a seller. What more can be said?

The Waite, Thresher Co., Providence, R. I., have a line up-to-date in every respect. Wide-awake jobbers appreciate this fact. Every jobber should know it.

W. F. Quarters, 139 Eddy St., Providence, R. I., is an electroplater and colorer who can guarantee satisfaction on any job he accepts. Knowing every branch and detail of his business Mr. Quarters naturally finds himself always busy.

Foster & Bailey, Providence, R. I., whose line this year is better than ever, beg to notify their customers and the trade in general that they have adopted, as a trade mark for gold plated goods, the letters "F. & B." For sterling silver, the flag bearing the same letters, and a familiar feature to our readers, will be retained.

"Only the best is good enough" is the principle which guides the Middletown Plate Co., Middletown, Conn., in all their endeavors. No other is cheap at any price, in their opinion. Only the best quality of silver plated ware is produced, and when the goods come from the factory, there is nothing to be desired in either finish, workmanship or design. "The Middletown" toilet ware, novelties, &c., widely and favorably known, are unequalled, while the company's designs in table ware are said by competent judges to be unexcelled. The main office and factory are in Middletown, Conn.

The "Josephine" watch holder, one of the many good things offered by S. O. Bigney & Co., Attleboro, Mass., is meeting with great success. "It's the handsomest, the dressiest and the most 'chic' thing for a watch, a fan at an evening party, or any similar article that has ever been introduced" said Mr. Bigney. They are artistically mounted on ribbon bows in all the latest art shades and must be seen to be appreciated. Among other sellers in S. O. Bigney & Co.'s line are "Royal" filled twenty year chains made of seamless wire, a beautiful line of Victorias, the "Eugene" line, the popular "Fraulein" and the Czarinas.

The handsome silver plated knife sharpener, in two forms for either desk or table use, as offered by Mossberg Wrench Co., Attleboro, Mass., on another page has proved an immense success. Its many points of merit and superiority over all previous inventions of a kindred nature have given the American Knife and Scissors Sharpener an enormous sale. A list of some of the jobbers from whom the article can be had appears in the company's advertisement on another page. Several inducements are offered to jobbers. C. H. Williams, the company's business manager is already well-known to the trade. His wide-awake methods are guarantee of the company's prosperity.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum. Extra Headings, \$12.00 per annum.

Table with 4 columns: Category, Page, Category, Page. Includes sections like Art Pottery, Art Printing, Assayers & Refiners, Auctioneers, Badges, Medals, Etc., Book Marks, Sterling Silver and Gold, Chains, Chronometers, Marine, Clocks, French, English and American, Cut Glass, Diamond and Precious Stone Importers, Diamond Cutters, Diamond Polish, Diamond Polishing Mills, Diamond Jewelry, Dies, Molds, &c., Ebony Goods, Fine Stationery, Gold and Rolled Plate Jewelry, Gold Jewelry, Horological Schools, Jewelry, Silverware and Optical Cases, Jobbers, Watches, Diamonds, Etc., Musical Boxes, Novelties, Optical Goods, Optical Schools, Paneled Metal Ceilings, Pens, Pencils, etc., Ring Makers, Safes, Sample Trunks, Settings, Galleries, &c., Show Cases, Show Trays, Silver Plated Ware, Sterling Silver Novelties, Sterling Silverware, Thimbles, Tissue Paper, Tool Manufacturers and Dealers, Trunks and Traveling Bags, Watch Case Manufacturers, Watch Case Materials, Watch Case Repairers, Watch Importers, Watch Keys, Watch Manufacturers, Watchmen's Time Detectors.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**A FIRST-CLASS** designer and modeler on silverware and jewelry is open for immediate engagement. Address Designer, Room 88, 33 Union Square, New York.

**WANTED**—Situation as traveling salesman; nine years' experience in jewelry business; well acquainted with trade east and west. D. H. W., care JEWELERS' CIRCULAR.

**WANTED**.—A salesman wants city or near by trade. Salary or commission. Seven years' experience. Reference unexceptional. Address X. X. B., care of JEWELERS' CIRCULAR.

**YOUNG MAN, 19 YEARS, WOULD LIKE A POSITION WITH A JEWELRY CONCERN WHERE HE CAN ADVANCE HIMSELF. EXCELLENT REFERENCES. ADDRESS OFFICE, CARE JEWELERS' CIRCULAR.**

## Help Wanted.

**SALESMAN**—Energetic, traveling, who visits retail jewelry trade, to carry a side line; commission liberal; samples weigh two pounds. F. M. Sproehle & Co., 108 State St., Chicago.

**WANTED**.—Letter engravers on silver ware. Permanent positions in city, if satisfactory. Address, stating experience and salary expected, L. E., care of JEWELERS' CIRCULAR.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

## Business Opportunities.

**FOR SALE CHEAP FOR CASH**—Jewelry store on leading avenue in New York City; stock and fixtures about \$3,000. Address R. J. C., care JEWELERS' CIRCULAR.

**A GENTLEMAN**, representing some of the best silverware houses in Europe, wishes to make arrangements with some gentleman of means to carry on a mutually beneficial business. Experienced preferred. Address J. V., Room 88, 33 Union Square, New York.

**FOR SALE**—Jewelry store in southern New York; established 15 years; town 3,000; railroad town, 8 manufacturing concerns; stock \$2,500; trade from \$6,000 to \$8,000 per year; railroad watch inspector; liberal discount and easy terms. Address Lock Box 13, Addison, N. Y.

**FOR SALE** cheap, for cash or exchange for improved real estate, a fine jewelry store, established 20 years, in a southern New England city, convenient to seaside hotels, whose patrons bring a good summer trade. The owner has other business and resides out of town. The store is run by a manager. Address C. A. B., care JEWELERS' CIRCULAR, 189 Broadway New York.

## To Let.

**TO LET**—52 Maiden Lane, store and basement; also two upper floors. Apply Louis Herzog, on the premises.

**TO LET OR RENT**—Medium-sized office in Raub building, 90 Nassau St., from May 1st or before. Chas. P. Goldsmith & Co., Room 32, 90 Nassau St., New York.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

## For Sale.

**FOR SALE**—Three "Bliss" power presses, Nos. 15, 18 and 19, in good order. Eugene Sheffler, 207 Centre St., New York.

**FOR SALE**—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence, R. I.

**FOR SALE**—Black walnut side cases 22 feet long, 9 feet high, French plate glass; as good as new; cheap; going out of business. Address Box 625, Westerly, R. I.

**BURGLAR-PROOF SAFE** for sale. New. Having use of vault in store, will sacrifice large Moser burglar and fire proof safe; weight, five tons; lever-set; burglar-proof door on lower chest. Address Wm. A. Keddie, 14 Maiden Lane, New York.

## Miscellaneous

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, New York.

**I DESIRE** to purchase a first class regulator with mercury or adjusted pendulum. Give full description and cash price. Address I. Goddard, 906 E. Main St., Richmond, Va.

**WANTED**.—Good, strong safe, 80 inches high outside. Would like extra steel chest inside and fitted with drawers for jewelers' use. Address R. L. W., care of JEWELERS' CIRCULAR.

**A GOLD solder** that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of (the best of all gold solder), 50 cents per dwt. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

**THE Omaha Optical. Watchmaking and Engraving Institute**, offers greater inducements than any other trade school in this country; our instructors are experienced in school work; we advance students rapidly in theory and practice; write for prospectus. 509 Sheely Block, Omaha, Neb.

**FOR FIFTY CENTS** I will send you a simple, practical quick method for thoroughly demagnetizing watches, tools, etc. You have everything necessary or can buy outfit anywhere for fifty cents that will last a lifetime and always be ready. A. J. Clark, jeweler, Lexington, Ky. Reference, Fayette National Bank.

**WANTED** a line of jewelry, gold or silver novelties or staple goods to handle on commission or otherwise in connection with diamond stock in Chicago and surrounding country; am thoroughly acquainted with the trade and have my own office; references. Address Elmer A. Rich (formerly Chicago manager for Alfred H. Smith & Co.), 34 and 36 Washington St., Chicago, Ill.

## TAINTOR & McALPINE, OF EASTHAMPTON, MASS.,

Offer for sale their Jewelry and Stationery Store, or Jewelry Department sold separate if so desired. Stock all new and in good condition.

Jewelry stock with fixtures will inventory about \$5,000, and can be reduced if necessary. Reason for selling, have gone into the manufacturing business.

The above is an old established store with a good business and a large amount of bench work.

## TO LET.

Store and Basement to let at 38 Maiden Lane, now occupied by New Haven Clock Co.

Inquire at

R. L. & M. FRIEDLANDER,  
30 Maiden Lane, N. Y.



## WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

**THE WINSLOW & PENNEY CO.**  
608 Masonic Temple, - CHICAGO.

## DR. KNOWLES' Private Course in Refraction.

LECTURE for the course, - \$20.00.  
DIPLOMA engrossed on parchment, 5.00.  
\$25.00

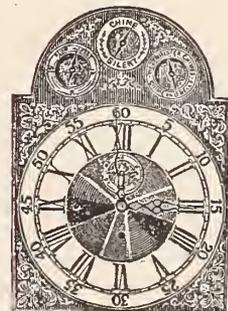
Special inducements offered to students who purchase an outfit.

WRITE FOR PARTICULARS.

Office and Headquarters for Graduate Opticians,  
4 MAIDEN LANE (up stairs), NEW YORK.

## W. F. Evans & Sons SOHO CLOCK FACTORY,

HANDSWORTH,  
BIRMINGHAM,  
ENGLAND.



GRANDFATHER CLOCK.

Manufacturers of  
CHURCH,  
CHIME &  
QUARTER  
CLOCKS,

SCHOOL AND  
HOUSE CLOCKS

With arch brass dials to chime upon  
Bells, Gongs, and Harrington's  
Patent Tubes.

ESTABLISHED 1805.

### How the Dissolution of the National Jobbers' Association Came About.

The news published in THE CIRCULAR last week, that the National Association of Jobbers in American Watches had determined at their annual meeting, held Jan. 29th, to go out of existence, caused no little comment throughout the trade, as well as among the public generally. Had the association continued until March 30th, it would have been a decade old. Prior to its formation the watch business was conducted on a system by which the jobbers contracted with the manufacturer to sell according to certain stipulations, and this method was in vogue for a number of years. As there was a general scarcity of goods, no difficulty was found in retaining this system.

According to a statement made by secretary Jas. H. Noyes, the principal cause which led to the formation of the National Association of Jobbers in American Watches was as follows: In February, 1885, one of the principal manufacturers of cases, the Dueber Watch Case Mfg. Co., sold to H. Muhr's Sons, of Philadelphia, Pa., a certain line of silver cases as a job lot, and these cases were placed on the market at a lower price than had formerly been maintained. The competition that followed and the rivalry to quote the lowest prices resulted in the goods being eventually offered at less than cost. This demoralized condition of business led to a call for a meeting of the New York jobbers to see what could be done to stop the trouble.

At this meeting a committee consisting of Seligman Oppenheimer, of Oppenheimer Bros. & Veith, S. C. Scott, of J. T. Scott & Co., and James H. Noyes, of Aikin, Lambert & Co., were appointed to confer with the manufacturers and if possible draw up an agreement which would prevent the occurrence of any such condition as then prevailed. After several conferences this committee reported at a meeting held early in March, 1885, that an organization of the jobbers was necessary and they were then authorized to invite the various jobbers of other cities to join in a National Association. Mr. Oppenheimer resigned from the committee and was succeeded by Ira Goddard, of Geo. W. Pratt & Co.

As a result of the invitation sent out by this committee, a convention was held at the rooms of the New York Jewelers' Board of Trade, 171 Broadway, New York, on March 30th, 1885, at which nearly every jobber in the United States was represented. After several days' deliberation, the National Association of Jobbers in American Watches was formed, with the object, according to the first constitution, of "sustaining contracts on movements and cases, and promoting the general interests of the jobbing trade."

The organization was to be under the control of an executive committee of twenty-three; each city having ten or more jobbers, was to be represented on this com-

mittee by three members, and an additional member for each extra ten. The officers elected were: President, Henry Hayes, then of Wheeler, Parsons & Hayes; vice-president, Herman F. Hahn, of H. F. Hahn & Co., and secretary and treasurer, Jas. H. Noyes, of Aikin, Lambert & Co. Mr. Hayes remained president until February, 1888, when he was succeeded by Mr. Hahn, and Ira Goddard was elected vice-president. Mr. Goddard was later succeeded by Max J. Lissauer.

The manufacturers of watch cases and movements held meetings about the same time as the formation of the Jobbers' Association, and agreed to co-operate with the latter in the endeavor to prevent jobbers from splitting commissions.

The National Association of Jobbers in American Watches commenced with a membership of 266 and the first year, 1885, was devoted to perfecting its organization. During the next year complaints of violations of the association's rules became numerous, and at the following annual meeting, held in February, 1887, after a conference and in conjunction with the manufacturers, the office of commissioner was established and a joint committee of jobbers and manufacturers was appointed to decide on all complaints.

Secretary Noyes was appointed commissioner and severed his connection with Aikin Lambert & Co. Headquarters were then established at 41 Maiden Lane, which were a few years later removed to the "tower" of the Corbin building, John St. and Broadway. During 1887 a number of members were suspended and expelled for alleged violations of the rules of the association. In November 1887 the Dueber Watch Case Mfg. Co. were also expelled from the manufacturers' association.

The following year, 1888, an attempt was made to prevent retailers from advertising at low rates, and the "no movement without a case" rule was established but was later repealed. During 1890 the newspapers commenced the practice of selling watches to subscribers and strong efforts were made by the association to stop it, both by bringing pressure to bear upon the managements of the papers and preventing the jobbers from selling watches through that channel. In this the association was, however, unsuccessful as the newspapers still continue the practice.

In July, 1891, the passage of the Illinois Trust Laws caused the jobbers of that State much uneasiness owing to their comprehensive character, and at a special meeting of the National Association held July 17, 1891, all the rules which could possibly come in conflict with such laws were cut out. As a result the association lost its efficiency and its gradual death which terminated last week began. Various other causes are assigned for the breaking of the iron rules which gave the association its hold upon the members; among others are said to be the two suits against the co-operating manufacturers by the Dueber Watch Case

Mfg. Co., and the action of S. F. Myers & Co., who when expelled about three years ago forced their reinstatement, as they state, by putting the matter before the district attorney and getting him to proceed against the member's committee, under the conspiracy laws of New York.

Whatever be the reason it is generally admitted that for the past few years the association existed but in name, and as a body had little influence over its members generally, particularly during the bad seasons of the past two years.

An attempt to disband was made last year but was prevented by the smaller firms who were in the majority and believed that the act would be detrimental to their interests. A member of the committee which decided that the organization should dissolve, told a CIRCULAR reporter last week that a proposition to disband and then reform on a different basis, was broached to many members, but that this idea was squashed by the committee who first by a vote of 17 to 2, and then by a unanimous vote, agreed to report in favor of an actual dissolution. This report was adopted, as told in last issue, and the executive committee will now wind up the affairs of the National Association of Jobbers in American Watches.

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: J. F. Wilson, Boston, Mass., Astor H.; W. S. Wood, Boston, Mass., Astor H.; J. C. Bachelder, Buffalo, N. Y., H. Normandie; M. S. Liberman, Syracuse, N. Y., Astor H.; A. H. Fetting, Baltimore, Md., Broadway Central H.; H. Oppenheimer, Kansas City, Mo., Belvidere H.; C. J. Fox, Philadelphia, Pa., H. Brunswick; F. A. Morrill, Boston, Mass., Holland H.; F. Knowlton, Worcester, Mass., H. Metropole; C. E. Wigginton, buyer for Woodward & Lathrop, Washington, D. C., 415 Broadway; W. C. Hodgson, Montreal, Que., New Amsterdam H.; L. W. Flershem, Chicago, Ill., H. Waldorf; L. Levy, Syracuse, N. Y., Astor H.; C. E. Crosby, J. S. Menken Co., Memphis, Tenn., 115 Worth St.; R. B. Adams, Adams, Meldrum & Anderson, Buffalo, N. Y., H. Imperial; W. Kilbourn, Scruggs, Vanderoot & Barney Co., St. Louis, Mo., Barrett H.; S. L. Cook, Mandel Bros., Chicago, Ill., 55 Franklin St.

Atlin, the Winsted, Conn., jeweler, advertised for 1,000 boys to blow for Catlin for Christmas. He gave each boy a tin whistle, and the town has been made crazy by the noise.

### Meeting of the Connecticut Jewelers' and Opticians' Association.

HARTFORD, Conn., Jan. 31.—The first semi-annual convention of the Retail Jewelers' and Opticians' Association of Connecticut, took place in this city yesterday at the Allyn House. The evening previous Gen. Geo. H. Ford, the president of the association, invited the officers and directors of the association to meet him at 8 o'clock in the private dining room of the Allyn House, where it was found an elaborate dinner had been prepared. After the dinner the business of the association was discussed until midnight when the diners left for their rooms impressed with the fact that the social side of the organization was well worth the dues.

At 10.30 Tuesday morning when President Ford and the directors who had been holding a meeting entered the room set apart for the meeting, all were impressed with the large attendance. President Ford at once called the assemblage to order and addressed them as follows:

#### PRESIDENT FORD'S WELCOME.

"It gives me great pleasure to greet so many of you to-day upon the occasion of the second gathering of our Association, especially so when you consider the wet and stormy day on which our first meeting was held, and we again find the elements against us to-day. Yet the gathering of so many under such circumstances indicates the interest you have in the Association, and is exceedingly gratifying. I see before me some members who were not present at the last meeting. We welcome them to-day, and, while we have a most creditable attendance as regards members and standing in the trade, we hope soon to include all the craft of the State.

"As you are aware, our meeting for organization was held in October. The interval has been a busy season for all, and one in which we could not very well leave our affairs at home, and we have not been as active during our existence as I trust we may in the future. Some progress, however, has been made."

The By-Laws as compiled by the board of directors were then read and adopted, and the order of business as contained in them was the order of the meeting. The secretary called the roll, after which the minutes of the last meeting were read and approved.

President Ford: "Next in the order of business according to our by-laws comes the president's report. Your president has entirely overlooked this and is not prepared with any address upon this occasion. We come together as the leading and influential jewelers and opticians of the State, and our association represents the men who distribute the production of the manufacturers of watches, jewelry, clocks, silverware, silver plated ware, and the auxiliary lines in the State, and we are not composed of and do not represent men who are here in the interests of any manufacturer, or any jobber because of the financial arrangement that exists between them, nor are they supposed to advocate such measures as their manufacturer or their jobber dictates to them, and which they are compelled to advocate in view of the delicate financial relations that exist.

"The jewelers of this State, as a rule, own their stock, pay their bills, and are in a position to act independently and honestly.

"I have no doubt that at the present time there comes to your minds, as comes to mine, the report and occurrences of a similar meeting of some of the members of the craft in an adjoining State last week, and from my standpoint, and I have no doubt but that you will endorse it, I have no hesitancy in saying that we are organized and gathered for matters of business and not for boys' play. That it is of slight importance to us, an organization, as to whom is the better man as among us in the organization or outside of the organization. That it is of slight importance to us who pays the expenses of one organizer or another. We only recognize this one thing, knowing full well and suffering from the abuses that exist in connection with our relations between manufacturers and retailers, that Mr. Dexter called a meeting without expense to the retailer, and asked them if they hadn't suffered from abuses long enough, and, if so, if they wanted to organize with the view of correcting them. He may be under the salary of the Dueber-Hampden Co., or under salary from the Society for the Prevention of Cruelty to Animals, or under pay from the Society for the Suppression of Crime, but what if he is? He gave us all valuable information and suggestions, and he has not invited me, and I do not believe he has invited any member of this association or any other association to buy goods or favor any company or any manufacturer, or subscribe to the Society for the Prevention of Cruelty to Animals. Therefore it is not within our province to waste breath in quarreling over these matters. We have hay out in the State of Connecticut, and I do not believe in waiting to ascertain if other States throughout the country have hay out, and having ascertained they have hay out, as we have, to wait until they decide what they propose to do in reference to their hay before we begin to get in ours.

"We feel under obligations to what Mr. Dexter has done for us in a straight-forward, honest manner, and in this you will agree with me when you have heard the report of the committees he has served on. Your committee, appointed to confer with manufacturers in reference to selling goods at retail at wholesale prices, has conferred with some manufacturers and in some instances have met with encouragement and assurances of co-operation in establishing a uniform price on all goods sold at retail by either jeweler or manufacturer."

The secretary had no report to make; neither did the treasurer, both having been incorporated in the minutes of the last meeting, which had been read. Under this head the following persons, having paid their first quarter's dues, the secretary was ordered to place their names upon the roll with those of the chartered members: W. G. Coxeter, Hartford; Samuel S. Newton, Winsted; W. V. Blair, Meriden; Alexander Weed, Stamford; William Kirk, Winsted; C. W. Neal, Bristol; C. W. Hoyt, Stamford.

PRESIDENT FORD: "I believe the only special committee is that appointed in reference to interviewing manufacturers. Mr. Dexter and myself went to interview the Meriden people in reference to selling goods at retail. The Meriden Britannia Co. stated while they were so situated that they could not very well abandon their retail business, that they would join hands with us in establishing a retail price that would afford them and the retail jeweler a larger profit. Their offer will come up in its regular order for us to adopt or reject.

"The Gorham Mfg. Co. has taken a very decided stand in regard to selling to the dry goods trade, and sell only to the legitimate retail jeweler as you will see from a letter which I have received from that company

and they mean exactly what they say. I will allow Mr. Dexter to finish the report as he has correspondence with other houses."

#### NEWTON DEXTER'S REPORT.

*First.* A complaint of Mr. Durant against a clock company was given me. The company in question are now investigating the matter and will report on the matter in a few days. They desire me to say, however, that whatever is the interest of the members of this association is theirs, and they are willing to do anything reasonable and just as will secure your protection.

*Secondly.* The matter between a member of the association and Simpson, Hall, Miller & Co., received my attention. I wrote the firm the following courteous letter (letter read) but up to date have received no reply.

Mr. Dexter then read the letters of several manufacturers.

I have written others and received their replies and I find myself in this position. A manufacturer says: "Mr. Dexter, you want us to place our prices at such a figure that the retail jeweler may get all the business and you do not want us to sell the department store. Suppose we grant you these concessions, can you grant us any in return. In other words, if we grant what you ask, what will the retail jewelers of Connecticut do for us?"

Now, gentlemen, what answer am I to give? Let me know what you will do and then I can go ahead, and it seems to me if we take up the matter of hollowware, toilet articles and flatware, and decide that, that we are then in the position to say to these men just what we will do.

A lengthy discussion then ensued respecting this matter, and at last the following agreement between manufacturers and the association was agreed upon:

*Resolved,* That the Board of Directors be authorized to execute an agreement with the silver plated ware manufacturers and this association for a uniform price at which goods of the manufacturer shall be sold at retail by the manufacturer and the members of this association and each bind themselves individually to maintain the prices established by not selling at a greater discount or less price than established by this association, viz.: not more than 25 per cent. discount on hollow ware; or 33 1-3 per cent. discount on toilet ware; or 40 per cent. discount on flatware from published list prices, and in the event of proof of violation of this agreement presented to the Trade Abuse Committee a fine of not less than five dollars may be assessed by the Board of Directors to be paid into the treasury of this association.

Under the head of manufacturers who do not protect, an interesting discussion ensued, and every speaker was of the opinion that the retail jeweler should not only purchase of the manufacturer that did protect, but that he should take the time to push the goods of such manufacturer.

The following resolution was, after discussion, adopted unanimously:

*Resolved,* It shall be the duty of every member of this association to report to the secretary any manufacturer known as having sold goods handled by this association at retail at less than the regular retail price, and, on sufficient proof of the same, it shall be the duty of the secretary to inform the members of this association of the names of such manufacturers.

The president announced the following committees: To confer with clock manufacturers, to find what manufacturer or manufacturers who will agree to confine their product to the legitimate trade, and, in return, receive the exclusive patronage of the association, Newton Dexter, chairman, and Messrs. Durant and Chatfield; legislative committee: C. H. Case, chairman, Messrs. Kirby, Strobel, Parker (Bridgeport), Friswell, Ryan, with power to

add; trade abuse committee: C. R. Wells, chairman; Messrs. Schall, Hartford; Durant, New Haven; Breckbill, Bridgeport; Tiffany, South Manchester.

The silver stamping bill, as reported to the Indiana Legislature by the Association of that State, was read and adopted, and the legislative committee were instructed to present it to the Legislature, with this amendment: "That a fine of not less than \$250, one-half of which shall go to the *informer* upon conviction, in case of violation."

The legislative committee was instructed to present to the Legislature a bill requiring *all* auction sales in the State to take place between sunrise and sunset.

The same committee was instructed to prepare a bill giving to the Board of Selectmen of every town the right to enact peddlers' ordinances. Mr. Dexter was requested to furnish copies of the laws of his State respecting these bills.

Some discussion ensued as to what constituted a legitimate jeweler. One member said he had a name for membership; that the applicant had a store one side of which was devoted exclusively to drugs, and the other side to jewelry. It was finally decided that if the man was rated by Dun or Bradstreet as a jeweler he should be so considered; if a druggist so considered.

The President then announced that he had appointed as the Assay Committee Messrs. Coxeter, Deming, Hartford and Jno. H. Reid, Bridgeport. Membership committee: Messrs. Hansel, Hartford; Weed, Stamford.

Mr. Dexter then read a long correspondence from the Keystone Watch Case Co., respecting the resolutions adopted by this company in exchanging their product for advertising purposes. They said they had not made use of this method for over a year; that before so doing they received letters from jewelers approving the method; that in all their "ads." the local jeweler was referred to, etc.

Mr. Dexter, in a lengthy report, first showed the effect of organization, that associations condemning this method had forced this company to acknowledge that they had a trade abuse but had now given it up. He said it struck him as strange that they should give up something that the craft, according to their own statement, said jewelers favored. That it injured the jeweler, he said the meeting could best determine from the affidavits and letters he would read them from jewelers themselves. It was resolved:

That the Board of Directors be authorized to draw up an agreement between watch case and watch movement manufacturers and this association, that the former shall not exchange their product for advertising purposes and that they shall require their licensed jobbers not to sell to the unlicensed jobbers or illegitimate trade and a fine of \$100 for a violation of the same; and that this association agrees to use the goods of such manufacturers as agree thereto.

It was agreed that a special meeting would be necessary in view of the fact of the work before the legislature, and it was moved that the board of directors call one when they thought proper.

## Letters to The Editor.

### THE MEETING OF MASSACHUSETT'S RETAILERS FROM THE SECRETARY'S POINT OF VIEW

Editor of THE JEWELERS' CIRCULAR:

I have read and patiently submitted to the uncalled for criticisms of the Massachusetts Retail Jewelers Association and the National Affiliation; very unjust ones, too, particularly the letters of Mr. E. W. Mitchell, of Medford, who was slated as the secretary of the rival organization, if it ever became one. We will not say that perhaps ungratified ambition may have had something to do with the effusion; we prefer to think that Mr. Medford and some few others have been deluded by that man Dexter; possibly they are not familiar with this man's history, and that trying to bolster his cause only subjects them to the ridicule of some seventy-five jewelers who are already members of our association. A great deal has been said about the methods used at their meeting in Boston, a meeting to which the retail craft of our State were invited, irrespective of affiliation, and all of whom had a perfect right to be present and take part, being jewelers. The meeting was a continuation of a temporary one, previously called, it had not reached the dignity of an organized effort, and the craft were there individually, not officially. In the absence of the temporary chairman, Dexter took the authority upon himself to call the meeting to order, and in asking for the selection of another chairman, recognized the name of one of his principal supporters, but entirely ignored the nomination of Mr. Byrne, until the same was insisted upon; he pretended he did not hear it. The result led to a show of votes, the majority favoring Mr. Byrne.

If anyone was guilty of unseemly tactics, it was the few friends that Dexter had; they tried to monopolize the floor repeatedly, and endeavored to draw our National president into a discussion; but he was too much of a gentleman to mind their insinuations. He remained silent until he was given permission to speak, and even then Mr. Dexter's supporters were not courteous enough to allow him to speak without interruption, but raised objections in every way they could, making exhibitions of themselves. Mr. Mitchell further says that Mr. Goodman came unannounced and uninvited: "unannounced" is not true, because, as soon as Dexter saw him enter the door, he took "fright," and began to slur Mr. Goodman. He had every right to be there.

Mr. A. N. Wood sent me the following, in which can be seen the request for a representative. Copy of Woods' Letter.

BOSTON, Dec. 31, 1894.

W. W. Newcomb, Secretary, 160 Main St., Fitchburg, Mass.

DEAR SIR:—At a meeting of about 50 of the retail jewelers held in Boston Dec. 4th, it was voted to ask the Massachusetts' Retail Jewelers' Association branch of the National Association to send a representative to a meeting to be held at the Chamber of Commerce, third floor, Boston, Jan. 15, 1895, at two o'clock.

Signed, ALBERT N. WOOD,  
Secretary Temporary.

I also received the following from Mr. Newhall, the temporary secretary.

Copy of Newhall's letter:

LYNN, Mass., Jan. 10, 1895.

Mr. W. W. Newcomb:

DEAR SIR:—Letter just received. I am glad the meeting was well attended. It speaks well for the future, and strength for the association.

In regard to attending our Jan. 15th meeting, I would say, I speak for Mr. Dexter and Mr. Wood, when I say that *all* jewelers and opticians of the State are *more* than welcome; we want the inspiration of your presence. Invite all you can, and come yourself.

In haste,  
Signed, W. F. NEWHALL,  
Secretary.

If, after all this, we were not invited, then it will require more explanation. Mr. Goodman attended our last regular meeting, and at our request was asked to assist our end of the line. If I understand Mr. Goodman's position as the highest officer of our national affiliation, he has, by virtue of his office—*ex-officio*—as member of all our State associations, the right that none can dispute to represent either or all of them on any or every occasion upon which he may feel it necessary so to do.

The tactics so deplored by the gentleman whose ambitions were defeated were really advanced from their side; they were determined to foist upon the craft a man in whom the majority of us have no confidence, and his record substantiates that lack of confidence; he has done nothing the past two years but interfere—particularly in the west—with all the retail jewelers' associations in existence; this can be easily proven by communication with any of their officers.

I did not go into this movement blindly: I took occasion to look into the antecedents of both Mr. Goodman and Dexter. My investigations demonstrated that the one was a gentleman, a retail jeweler of many years standing, respected by those who knew him, re-elected time and again by our brethren of other States, in appreciation of his services and devotion to the cause, without any pecuniary reward for his work, a man who promptly meets his business obligations, and is eminently respectable. The other (I am loth to say),—a man trying to make a living by his wits, kissing the hand of a manufacturer who has furnished him a living, figuring as the frontispiece of an insignificant association composed of grocers and such sort. It is amusing to hear the platitudes as to what the National don't do; but what has this man Dexter ever done, except to place our cause in ridicule? Is there a single instance on record of any act done by him which has been of service to our craft, unless we except his attempt to persuade jewelers to adopt resolutions eulogizing his employer (Dueber), and his action with the Elgin Co., at the conclusion of which he showed his hand by offering to "shut up" for \$125; and yet, respectable jewelers are said to clamor for such leadership. Why, the thought of it is a reflection on common sense, and I, for one, am glad that the lantern was turned on; he could not face the light, it was too searching, so he sneaks behind a lot of platitudes and inward tears, and weeps for sympathy—what a spectacle!

I hope the same space will be given to this as to the publication of the other side.

Yours, etc., W. W. NEWCOMB.  
Fitchburg, Mass., Feb. 4th, 1895.

**News Gleanings.**

Benton & Miller, Belleville, Ont., have dissolved.

G. F. Bauch, Fort Madison, Ia., has given a chattel mortgage for \$200.

Mrs. J. Thomas, Frankfort, Kan., has sold out to Charles Hyland & Co.

W. W. Mooney, Springfield, Ill., has given a bill of sale for \$3 500.

George W. Hickock, Santa Fé, N. M., is advertising his business for sale.

Geo. H. Phelps has removed from Kalamazoo, Mich., to Albion, same State.

Louis Vongonten's jewelry stock at Chat-ham, Ill., was recently sold by the bailiff.

M. Huffman Jewelry Co., Quincy, Ill., have reduced their capital stock to \$20,000.

George Boergershausen, Louisville, Ky., has released realty mortgages of \$4,000 and \$296.

Andrew McCormick, of Oconomowoc, Wis., will establish a jewelry business in Waukesha, Wis.

The C. J. Wells Co., Utica, N. Y., have purchased the jewelry stock of W. H. Gilmore, same city.

The old case factory at Carlstadt, N. J., has been taken by a company, and is being fitted up for a hat factory.

Harry Fleming, jeweler, aged 55, died suddenly from apoplexy on the street in Danville, Ill., on the 24th ult.

In a fire in Jordan, N. Y., a few days ago, the jewelry store of C. E. Morley suf-

fered some damage by breakage. His stock was saved.

George Hillbert, Fairview, Pa., who was recently running a general store but was burned out some time ago, has embarked into the jewelry business.

The Southern Jewelry House, F. D. Johnson & Son, proprietors, Lynchburg, Va., has removed to 815 Main St., where it is in handsome and spacious quarters.

W. H. Bradshaw, Paris, Ill., has bought the store and business of E. Chatelain, Wooster, O., and is refitting it with new wall and counter cases and beautifying it generally.

Henry Steele, a negro, has been arrested, charged with robbing C. L. Byrd & Co., Memphis, Tenn., of about \$100 worth of jewelry. In his career he has served three years for robbing Thayer's jewelry store, also of Memphis.

The Beard Jewelry Co., Farmington, Ill., have boxed their stock and shipped the same to Nashville, Tenn. The company have dissolved partnership, the silent partner taking the goods and will open a jewelry store in Nashville.

The item published under this department recently to the effect that the Van Bergh Silver Plate Co., Rochester, N. Y., had sold out, was erroneous. The company have not sold out, do not intend to do so, and are in business to stay, making a finer line than ever.

William S. Kirk, a young man, of Glen

Cove, N. Y., while on the beach near Dosis, found a stone of unusual brightness. It was sent to A. A. Webster & Co., Brooklyn, and was found to be an amethyst, the firm estimating its value at \$100.

Burglars entered the store of M. J. Wallace, Mount Pleasant, Tex., some days ago, by going through the transom over the front door. After getting several gold watches they made an attempt to get into the safe, but only succeeded in breaking off the combination. No clue.

In the civic court at Halifax, N. S., on Jan. 29th judgment was given in the ring case referred to under the Canada notes some weeks ago. Mr. Brokenshire, jeweler, sued Rev Mr. Hatt and Captain and Mrs. Hatt, of Shelburne, for \$4, the price of a ring alleged to have been stolen by them. The action as against Mr. Hatt was dismissed and judgment given in favor of Mr. Brokenshire against Captain and Mrs. Hatt.

Now is the time when the stores of jewelers are to a greater or less extent being embellished and improved, some being entirely remodeled and rearranged. Jewelers contemplating effecting changes in their case arrangements should call upon or communicate with the Fletcher Mfg. Co., 259 W. 27th St., New York, whose improved system of shelving is being embodied in the stores of the progressive jewelers throughout the country. You should pay especial attention to their ad. in another portion of this issue.

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VOL. XXX.

CHICAGO, WEDNESDAY, FEB. 6, 1895.

No. 1.

### Chicago Notes.

S. Kinsman has moved from the third to the seventh floor of the Masonic Temple.

A son last week was born to the wife of A. H. Ulbrich, of Ulbrich Bros., Evanston.

M. Hibbeler, 195 Center St., has purchased a piece of property and will shortly build near his present location.

H. E. Duncan, the genial representative of the American Waltham Watch Co., was in the city for a few days last week.

C. A. Barnum and C. P. Dungan, representing the Meriden Britannia Co., returned Wednesday from Iowa and the far west respectively.

C. T. Wittstein & Co., 8th floor, Columbus building, the present week will send a representative on an extended trip among the southwestern trade.

A gold box containing precious gems and rare coins and valued at several thousands of dollars was stolen from the Egyptian room of the Field Columbian Museum.

The assailants of George Dilger, who attacked him in his West side store for purposes of robbery, received light sentences. In the Criminal Court Judge Tuley sentenced one to three years in the penitentiary and the other to the reform school, the latter claiming to be under 21.

A meeting of stockholders of the Geneva Optical Co., was held the 28th ult at the general offices of the company, 63-65 Washington St., and directors elected for the ensuing years. The directorate remains the same except that Fred Smith succeeds Director Jackson. The following day, at a meeting of the board of directors, the officers of the company were re-elected for the coming year.

In the pocket of William Rowe, arrested, together with a friend named Whalen, at State and Van Buren Sts., Tuesday, was found a pearl handle to an opera glass that has been identified as a part of the goods lost by C. D. Peacock recently, when one of his windows was smashed and five opera glasses taken. The boys were acting sus-

piciously and are locked up. It is thought they can be connected with numerous other window smashings.

At 1 o'clock of the morning of Jan. 26 some colored men broke the front door window of W. A. Hendrie's jewelry store, 3716 State St. Their desire was to rob it. They broke the window when a night car was passing, so the noise of the breaking glass would not be heard. The driver on the car noticed it and called to the policeman on the corner. The policeman then went to the spot to find the window broken in small pieces. When W. A. Hendrie came down stairs he found the policeman there.

For some time Theo. H. Purple, for 11 years with the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., has had leanings toward sterling lines, and recently resigned his former position to connect himself with the A. F. Towle & Son Co., of Greenfield, Mass. Mr. Purple leaves his former connections with the best of well wishes for their continued success, the severing of their relations being mutual. His ambition is gratified in a measure by being able to associate himself with a factory located in his native State, the old Bay State, though he has resided here for a quarter of a century. Mr. Purple will put his best energies into his new work and his new quarters at 302 Masonic Temple are well fitted up for the conduction of business.

C. Rogers & Bros. will open a western branch of their factory at 702 Masonic Temple the present week, with Robert Morris, recently city salesman for the western branch of R. Wallace & Sons Mfg. Co., in charge. The new quarters are conveniently arranged and the company will carry a full line of stock in flatware and samples of hollow ware. Cephas Rogers, his brother, Burton Rogers interested in the novelty house at Danbury, and Mr. Bristol, their traveling representative, spent the week here in the interest of the house. Mr. Morris has had 16 years' experience in Chicago and is well known to the trade. He is familiar with his present line, having handled the C. Rogers & Bros. goods as city salesman the past two years.

### Cincinnati.

All the travelers who did not leave last week, will be on the road this week.

A. Herman, member of the firm of D. Schroder & Co., is arranging to go out on the road this week.

There is an auction sale of the assigned stock of Mrs. Hammelrath by order of the court, commencing Feb. 1st.

Messrs. Bloom and Phillips have been on the road the past week interviewing out-of-town trade. They received another large shipment of goods last week.

H. D. Sherrill, of Sinnock & Sherrill, New York, was in Cincinnati last week, and reported a good trade through the west. He was en route home.

Andy Becker, cashier for C. Hellebush, was sandbagged in Covington, Ky., on his way home, one evening last week. The timely arrival of several people, who put the robber to flight, saved him.

O. E. Bell & Co. secured last week their goods that were left on memorandum a year ago at Gibson's, Connersburg, Ky., who assigned and refused to let them have them. Mr. Bell found the goods and replevied them, although the jeweler, his son and stableman tried to run him out of town and threatened to kill him.

Since the dissolution of the National Association of Jobbers in the American Watches, numerous circulars have reached Cincinnati from the various factories, but that of the Dueber Watch Case Mfg. Co. was the first on hand. Many of the jobbers think the dissolution of the combination will result in better prices and more profits.

Fred B. Nourse, Cortland, N. Y., locked his safe on the night of Jan. 25 as usual with the tray of diamonds and jewelry packed safely away. Saturday morning when he tried to open it the combination lock would not work. An expert was sent for from New York.

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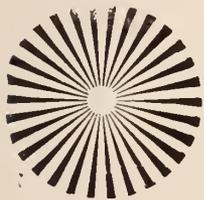
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CINCINNATI, OHIO.

### San Francisco.

M. Wunsch is about again after a short illness.

A. Judas has left on a three months' trip to Europe.

Jos. Lipman is now settled in his new store on Kearney St., near Pine St.

The California Optical Co. are making a number of renovations in their offices in this city.

A. H. Martin, manager of Davis Bros., has left to purchase goods in New York and Europe. He will go as far as Vienna.

Y. H. Boudreau, Modesto, Cal., is in town. He has sold out his business there and is now looking for a suitable place to locate.

John A. Murphy, a popular member of the jewelry fraternity of this city, and for a long time traveler for the California Jewelry Co., died recently in St. Luke's Hospital, this city.

The Pacific Jewelry Co., of San Francisco, have incorporated with a capital stock of \$25,000 in single shares of \$100 to do a general wholesale jewelry business, manufacture and import jewelry novelties, etc. The promoters are Jos. Newman, Jos. Schwalbe, C. W. Hacke, D. S. Cohn and E. Schwalbe, all of this city.

Philip Dubois, a jeweler, who pawned a gold watch won by Maurice Lea at the Olympic Club tournament, was charged with felony embezzlement, but owing to the value of the timepiece being declared by experts under \$50, the charge was reduced to misdemeanor embezzlement. The judge sentenced Dubois to six months in the County Jail.

A large number of eastern travelers have passed through this city within the past fortnight. Among them were: Mr. Carpenter, R. F. Simmons & Co.; H. E. Cogg, Daggett & Clap; Mr. Bigney, Regnell, Bigney & Co.; J. A. Limbach, Foster & Bailey; Mr. Melcher, Bennett, Melcher & Co.; G. Tappan, D. F. Briggs Co.; and S. Caro, Hammel, Riglander & Co.; and S. O. Bigney & Co.

### Pacific Coast Notes.

A. C. Mayers, Watsonville, Cal., intends to sell out his store, and buy a ranch in Shasta County.

The name of the Mexican Onyx Co., Salt Lake City, has been changed to the Salt Lake City Onyx Co.

Stanley Gliddon, Sacramento, Cal., is closing out his stock at auction, and will go out of the jewelry business.

The store of C. Truelson, jeweler, Petaluma, Cal., was recently robbed of several gold watches while he was engaged in the rear of the shop.

The creditors in the insolvency case of Geo. M. Greene, Woodland, Cal., held a meeting a few days ago and refused to accept his offer of a settlement of 25 cents on the dollar.

### Tacoma, Wash.

Rounsfell & Co. have opened in Wellington, B. C.

L. P. Riley has opened a jewelry store in Malad, Idaho.

Hatler Bros. have started a jewelry store in Fayette, Idaho.

P. H. Miller, La Conn r, Wash., is closing out his stock of jewelry.

J. D. Bennett, New Westminster, B. C., has assigned to F. M. O'Brien.

H. Kirmse & Co., Everett, Wash., have gone out of the jewelry business.

Fire in I. S. Turner's jewelry store, Centralia, Wash., some days ago, destroyed stock valued at \$700.

F. C. Lawrence, formerly of New Whatcom, Wash., has started a store in Lytton, B. C.

Talcott Bros., jewelers, Olympia, Wash., are raffling watches to raise money for a public drinking fountain.

L. Chatelain, Missoula, Mon., was robbed of 12 valuable watches recently. Mr. Chatelain was playing cards at a neighboring resort while the robbers were at work. The police have no clue.

### Omaha.

Adolph Meyer, formerly of Max Meyer & Bro. Co., has opened a music store at the corner of 15th and Farnam Sts.

A new wholesale jewelry firm has just incorporated in Omaha and will shortly open for business. It consists of Arthur Smith, Louis Reichenberg and Arthur Metz. Mr. Smith has been for some years in charge of the wholesale jewelry department of Max Meyer & Bro. Co. and Mr. Reichenberg has also been in their employ. The firm's location is on the corner of 15th and Harney Sts.

Chas. M. Kerns has been arrested for the robbery of F. P. Conant's jewelry store, Council Bluffs, some weeks ago. About \$2,000 worth of watches and jewelry was taken. Some of the missing articles were found the same night the robbery was committed and the next morning in the rear of an adjacent livery stable, in a wood yard near the police headquarters and at other places in that vicinity, indicating that at these places the robbers inspected their booty and selected what they most desired. Ever since that time the police have been working on the case.

A bill has been introduced into the Legislature of Nebraska to license and regulate pawnbrokers, dealers in second-hand goods and junk dealers. It compels every pawnbroker to report goods received, so when goods are stolen and taken to a pawnbroker or second-hand dealer, the owner may go to the office of the chief of police and find a description of the stolen goods. The law will aid the officers in locating thieves and stolen property. It compels pawnbrokers and second-hand dealers to keep all goods for four months before selling them, advertise the sale for one week, so that the

owner of stolen property or pawned goods can look over the posted notices of sale. It also permits the officers of the law to inspect the books of these dealers at any time to see for themselves.

### Kansas City.

W. H. Myer, Lossing, Mo., was here on a short visit last week.

Frank Barger, who was formerly of Woodstock, Barger & Hoefer, is to open an office in the Columbus building, Chicago, and do a general wholesale jewelry business.

Mrs. Lia Marionberg filed suit Jan. 30, in the Circuit Court for divorce from Max Marionberg. Mr. Marionberg up to the last year was a prosperous jeweler of Paris, France, when he sold out and left. His wife is now visiting relatives in this city.

### Detroit.

E. C. Taylor, jeweler, Alma, Mich., has been in the city taking an optical course at L. Black & Co.'s.

C. E. Montford and J. E. Youdan, of Crystal, were the only Michigan country jewelers here last week.

Norman Strauss and A. B. Bell, with L. Black & Co., last week started out to cover their respective territories.

T. J. Commerford, Oscar Marx and Max Dwilliard were in Lansing last week, attending the health board meeting.

Robert Traub and Mr. Barnett, with Traub Bros., will shortly start a jewelry store at the corner of Woodward and Grand River Aves.

At the laying of the Masonic Temple corner stone last week the masons deposited one of R. J. F. Roehm & Son's illustrated catalogues of masonic jewelry in the stone.

The jewelry store of George Chambers, Mt. Clemens, Mich., was recently robbed by two small boys. They were caught with the booty in their possession and to punish them their parents confine the boys in the city lock-up during the night and make them go to school in the day time.

Gus Deimel, with Eugene Deimel, wholesale jeweler, has invented a unique street car ticket box on which he has been granted a patent. It will be manufactured here in German silver, aluminum, or plated silver and Mr. Deimel has formed a partnership with Albert Fisher, formerly a jeweler here.

The Grand Rapids Clock Co. were organized last week with E. J. Reynolds as the principal stockholder. The purpose of the institution is to manufacture a paper weight in the form of a small clock, encased in the imitation of marble produced from Grand Rapids gypsum, by the Parker process.

Squire Pond has sold his interest in the jewelry store of Pond & Ellithorp, Colorado City, Col., to Henry Ellithorp and will try his luck at mining.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**H**ARRY M. McConnell was in Kansas City last week representing the Wendell Mfg. Co. Mr. McConnell is remembered by the people of Kansas City as the young man who, in the Winter of '85, was stolen with his sister, by the crazy Dr. Baker and left in the snow to perish. Mr. McConnell is accompanied on his visit by his father, H. C. McConnell, who is representing C. G. Alford & Co.

Mr. Lewison who represents Wm. Demuth & Co., of New York, was in Kansas City, last week showing a very elegant line of canes.

Traveling men in Indianapolis last week included Louis Melcher, Chicago Watch Case Mfg. Co.; Mr. Keene, Ostby & Barton Co.; A. Peabody.

Traveling men in the Hub the past week included: Charles Roe, E. Ingraham Co.; H. A. Friese, Lewis, Kaiser & Luthy; Alfred Krower, Albert Lorsch & Co.; W. S. Campbell, Day, Clark & Co.; W. C. Carrow, Mandeville, Carrow & Crane; V. W. Henderson, Enos Richardson & Co.; John N. Taylor, Krementz & Co.

Traveling men visiting Davenport, Ia., jewelers the past week were: Louis Freund, Max Freund & Co.; P. L. Smith, Whiting Mfg. Co.; W. F. Adams, Simpson, Hall, Miller & Co.; R. L. Robinson, Dennison Mfg. Co.; W. O. Lamb, George H. Fuller & Son; C. F. Livermore, Middletown Plate Co.; O. G. Dohlman, Rockford Watch Co.; and Henry Schmidt.

The 1895 exodus of traveling men from the Indianapolis jobbing houses began Feb. 4th. David J. Reagan and Oscar Derringer will represent Baldwin, Miller & Co.; Elliot Sims and John Gardner will represent Heaton, Sims & Co.; Fred Zwicker will represent Fred. H. Schmidt; Lester Norton will travel for L. L. Norton, and Tom Morehead for Thos. Morehead & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Henry Zimmern & Co., by Mr. Lampert, S. & B. Lederer, by G. Rodenberg; G. W. Cheever & Co., by A. B. Chase; Waite, Thresher Co., by Mr. Mumford; E. G. Webster & Son and A. F. Towle & Son Co., by C. F. Coutts; Rockford Silver Plate Co., by Mr. Wells; The Holmes & Edwards Silver and Manhattan Silver Plate Co.'s, by A. E. Hall; L. Combremont, by Mr. Deitz.

Among the traveling salesmen who passed through Detroit last week were: T. Mockridge, Mockridge & Buckenfield;

Mr. Joseph, S. K. Merrill & Co.; W. P. Mockridge, The Mockridge Mfg. Co.; E. I. Rogers, Parks Bros. & Rogers; Mr. Kennion, H. D. Merritt & Co.; R. G. Shutz, Union Eyelet Co.; A. B. Daggett, Derby Silver Co.; E. C. Ellis, Sommer & Co.; Charles W. Hempel, Sandland, Capron & Co.; Walter R. Shute, Day, Clark & Co.; L. H. Lewison, William Demuth & Co.; Mr. Carpenter, The Parsons & Greene Co.; Arthur W. Ware, A. W. Ware & Co.; Mr. Gregory, Strobell & Crane, F. W. Bliss, Enos Richardson & Co.; L. G. Freedman, Bachrach & Freedman; J. Chattelier, Dominick & Haff.

Among the commercial travelers noted in Kansas City the past week were: A. L. Reed, Ames Mfg. Co.; DeLancey Stone, Shafer & Douglas; L. V. Brenson, with Frank H. La Pierre; N. D. Prentiss, Alling & Co.; Mr. Crane, Strobel & Crane; Mr. Tinker with Wm. B. Durgin; C. F. Livermore, Middletown Plate Co.; T. E. Hewitt, Bassett Jewelry Co. and Campbell-Metcalf Silver Co.; S. H. Fink, Fink, Bodenheimer & Co.; G. H. Swinton, F. M. Whiting Co.; N. F. Adams, Simpson, Hall, Miller & Co.; Ferguson Mead, Barbour Silver Co.; F. L. Goddard, Geo. W. Shiebler Co.; Louis Freund, Max Freund & Co.; N. Lichtenstein, Leopold Weil & Co.; F. J. Fife, A. F. Towle & Son Co.; C. M. Davis, New Haven Clock Co.

Travelers in Pittsburgh, Pa., last week were: Herbert W. Van Houten, for C. Sydney Smith; J. D. Barber, Landers, Fray & Clark; Harry B. Kennion, H. D. Merritt & Co.; J. W. Mayer, Powers & Mayer; W. J. Miller, Seth Thomas Clock Co.; G. Rodenberg, S. & B. Lederer; C. C. Darling, L. W. Pierce & Co.; L. E. Fay, Kirby, Mowry & Co.; W. R. Shute, Day, Clark & Co.; C. F. Duffy, Enos Richardson & Co.; F. W. Francke, Bell Bros. Co.; E. E. Pelletreau, Shafer & Douglas; Frank F. Gibson, for Wm. Kinscherf; Geo. S. Pollitz, Rice & Hochster; Thos. E. Rogers, Hayes Bros.; Chas. W. Hughes, Wood & Hughes; R. M. Woods, Dominick & Haff; Louis Bernheim, Bernheim, Cohen & Beer; L. G. Freedman, Bachrach & Freedman; B. Hyman, Hirsch & Hyman; M. Stein, Wendell Mfg. Co., and H. A. Bliss, Krementz & Co.

Traveling representatives noticed in Syracuse the past ten days included: E. H. Cox, Sussfeld, Lorsch & Co.; Fred. Clarkson, Snow & Westcott; L. H. Bosworth, Potter & Buffinton; Harry C. Larter, Larter, Elcox & Co.; Mr. Sylvia, Pairpoint Mfg. Co.; C. S. Griswold, The Middletown Plate Co.; R. T. Supple, for Wm. B. Durgin; C. B. Lawton, Dennison Mfg. Co.; S. D. McChesney, Wm. B. Kerr & Co.; J. F. Leary, Co-operative Mfg. Jewelers; James A. Cheney, Ludwig Nissen & Co.; Mr. Lawton, for J. B. Humphrey; Robert Welch, Welch & Miller; Charles Isabel, L. Strasburger's Son & Co.; B. Staph, Nichols, Monroe & Co.; C. E. Beattie, Waite, Mathewson & Co.; A. Fischer, Kraus, Kragel & Co.; Jos. Levin, Stone Bros.; M. L. Jacoby, Providence Stock Co.; Wm. Bowker, Standard Optical Co.;

T. C. Nicholson, Flint, Blood & Co.; S. S. Gilbert, Stevens Silver Co.; M. Stein, S. & A. Borgzinner; Wm. P. Jones, Dempsey & Carroll.

### Pittsburgh.

L. W. Wehrle, Blairsville, Pa., has sold out to William Hesinger.

Eugene Fisher and K. Bummert are new watchmakers with R. Siedle & Sons.

John M. Roberts has instituted the pneumatic cash system in his stores as his latest novelty.

Col. Moore, of the Dueber-Hampden Co., Canton, O., spent a few days of last week in this city.

Sam. Sipe, now in the *Dispatch* building, will shortly remove to 975 Fifth Ave., in the Schmidt building.

Henry Barrett is ill at his home with the grip. His oldest son is just recovering from an attack of scarlet fever.

The Wallace Optical Co. have removed their office from 624 Penn Ave. to 430 Penn Ave., with their shop on Third Ave.

W. E. Harmon, West Newton, has removed his place of business from Railroad St. to Main St., and has made an advantageous move.

Harvey C. Morrison, a visiting jeweler of last week, from Mt. Pleasant, Pa., has just completed the erection of a \$10,000 residence in that town.

Sol. Cerf & Co. is the title of the new firm now established temporarily in the Standard Mfg. Co. building on Wood St. The firm are on the lookout for better quarters, and hope to remove April 1.

Visiting jewelers last week were: R. W. Fulton, New Florence; C. L. Clark, Blairsville; D. L. Cleeland, Butler, Pa.; A. A. Poole, Washington, Pa.; T. H. Marshall, Derry; and L. P. Nagle, McKeesport.

W. Johnson and Philip Gillespie will, on April 1, occupy commodious quarters on the third floor of the Verner building, corner of Fifth and Market Sts. They will enter into the jobbing business on a large scale.

James Brown, G. B. Barrett & Co., and George West, of West, White & Hartman, came in together on last Friday night, and with the hustling proclivities of Pittsburgh travelers departed on Monday with newly filled cases.

An answer was made by the defendants to the bill in equity of William H. Fenno against Goddard, Hill & Co. The defendants deny that they threatened to collect a judgment against the plaintiff. The amount involved is \$2,421.53.

Fred. Clark, an old Illinois watch factory employe, is said to be securing expert watchmakers for Japan. He signed 20, who will be sent to Osaka in April. None but the best are taken. The company is composed of Americans, Englishmen and Japanese, and will have one of the largest plants in the world.

### Providence.

Crees & Court is the style of a new firm of die sinkers at 59 Peck St.

George A. Wall has been elected vice-president of the Providence Press Club.

F. ank J. Johnson, formerly with Smith & Greene, has started in the jobbing business in Pawtucket.

McCambridge & Co. have opened an office at 283 Westminster St., room 5, where they will carry a full line of optical supplies.

Mrs. Elizabeth H. Carpenter, wife of Horace F. Carpenter, died last week in the 41st year of her age. She had been ill for several years.

Guild & Gardiner, refiners, 189 Eddy St., have dissolved, the former having left the State. Thomas J. Gardiner will continue the business.

Charles R. Smith, of the C. R. Smith Seamless Wire Co., has been granted a patent on a machine for using gold upon composition rods.

John M. Buffinton, William H. Luther, James M. Scott, and Stillman White have been enjoying a fishing trip on Cape Cod during the past week.

Schreiber & Fraser, manufacturers of white stone goods, 40 Potter St., have dissolved by mutual consent. Mr. Fraser retires from the concern and A. H. Schrieber will continue the business as heretofore. He was in New York the past week.

The Union Trust Co. have placed an attachment of \$3,000 on the property of H. Frank Payton. This is an action for a debt arising out of the affairs of the defunct firm of Payton & Greene.

The co-partnership existing between Anthony B. Day and George E. Burus under the style of A. B. Day & Co., has been dissolved by the retirement of Mr. Burns. Mr. Day will continue the business at the same place under the same name.

Dolan & Co. have secured judgment against A. B. Kapp, of New York, for \$55.50, and R. D. Horton has secured one for \$86, each with costs. In the Eighth District Court, 14 claims against Kapp were given judgment, the aggregate amount being about \$3,500.

The funeral of Oscar Stahl occurred last Tuesday from his late residence, 193 Federal St., in the presence of a large number of relatives and friends. Mr. Stahl died on the 25th ult., and was in the 37th year of his age. He was one of the best known engravers in this city, making a great specialty of bangle work. He is a brother of Charles A. Stahl, Jr.

### Springfield, Mass.

H. B. Davidson has reopened his jewelry store, this time locating in the Wight block, on Worthington St. He calls it "The Progress Jewelry Store."

H. Mallory, who is employed in Grey's jewelry store, at Lee, was called to New

York to go out with his militia company during the Brooklyn strike.

Mrs. T. A. Teske, wife of jeweler Teske, Hartford, has taken the field secretaryship of Redfield College, Redfield, S. D. She started for that place last week to meet the college faculty. The college is in connection with regular college work, a school for training young men for home missionary work. Mrs. Teske is an ordained minister.

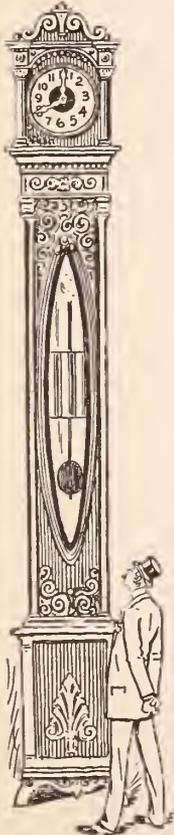
### Indianapolis.

H. A. Comstock is back from a trip to Tennessee.

Feb. 1st Enrique C. Miller started for a three months' visit to his parents in Mexico.

The bill introduced into the Indiana Legislature in 1893 by David J. Reagan requiring the railroad companies to use trucks in handling baggage, has been referred to the committee on railroads, before which Mr. Reagan made a speech in support of the bill.

Jan. 26th A. Peabody, New York, was injured by an overturned sleigh while driving behind jeweler J. C. Sipe's blooded horses. The horses became frightened at an approaching train and started to run, throwing the occupants out of the sleigh. Mr. Sipe was only slightly bruised but Mr. Peabody was picked up unconscious. He was removed to the Bates House, and confined to his bed for several days with contusion of the hip.



# IT'S HIGH TIME

YOU APPRECIATED THE  
FACT THAT OUR LINE IS

POPULAR,  
SALABLE  
AND WILL MAKE YOU MONEY

ALL SUCCESSFUL  
JOBBER KNOW THIS.

ARE YOU ONE?

Waite, Thresher Company,  
PROVIDENCE, R. I.



## ANNUAL MID-WINTER BANQUET,

JANUARY 29, 1895.

PROVIDENCE, R. I., Jan. 30.—In the social affairs of the manufacturers of Providence and the Attleboros nothing is ever done by halves, and no matter how discouraging business prospects may be, dull care and trouble are religiously laid aside and jollity and merriment reign supreme.

Last evening occurred the annual mid-winter assembly of the New England Manufacturing Jewelers' Association, and the efficient executive committee consisting of John M. Buffinton, Frank T. Pearce and Samuel E. Fisher had made very elaborate preparations for an evening's enjoyment long to be remembered. With this end in view they had secured the hall and parlors of the Falstaff Club, at the corner of Westminster and Walker Sts., for the scene of their festivities. The Falstaff Club is one of the leading amateur dramatic organizations in this city, and a number of the talented members were secured to furnish the musical and literary portions of the entertainment, as the committee had sent forth the edict that there was to be no dry, set speeches or formalities of any description whatever.

The members and their guests began to assemble shortly after 6 o'clock and an informal reception was held by the president, Joseph H. Fanning, and the members of the executive committee for about half an hour. The association was then called to order by the president for the transaction of such business as might be introduced. In the absence of the secretary, W. Osmund Clark, who was in Chicago on business, Charles E. Hancock was appointed *pro tem*, and John W. Case was appointed treasurer to fill the office temporarily, in the absence of Horace F. Carpenter, who was detained by death in his family.

Upon motion of Mr. Buffinton, the reading of the minutes of the last meeting was dispensed with. Mr. Buffinton from the

executive committee reported the applications of Anthony H. Bliss, of North Attleboro, and Edward B. Hough, of Providence, for membership, and they were unani-



JOSEPH H. FANNING.  
PRESIDENT.

mously elected. As there was no further business the meeting adjourned. Immediately following the adjournment, the company, numbering nearly 150, proceeded to the dining hall where Gelb & Norton served an excellent banquet.

Five long tables had been arranged and all were well filled by members and their guests. Seated at the President's table, at the head of the hall, were: President Joseph H. Fanning; vice-presidents A. A. Bushee, William W. Fisher, Oren C. Devereux; executive committee, John M. Buffinton, Frank T. Pearce, Samuel E. Fisher; Hon. George A. Littlefield, Edwin Lowe, Fred. I. Marcy, W. R. Vaughn, Capt. Ben-

jamin L. Hall, Walter W. Burnham, Myron H. Fuller, Charles H. Perkins, Jr., John W. Case, Major Everett S. Horton, Thomas A. Reynolds, Walter A. Burdick, James Campbell, C. E. Daggett, L. N. Colwell, Hon. Charles Sydney Smith. Others present were: Samuel H. Bailey, Albert Totten, Charles Broome, Samuel M. Perry, of Denver, Walter W. Chase, Orin M. Otis, James M. Scott, S. H. Bugbee, H. L. Manchester, Louis Kurtz, George W. Cheever, F. R. Capron, Stillwell White, C. A. Cady, Samuel A. Otis, Silas H. Manchester, B. Brown Manchester, J. C. Cummings, David Bernkopf, H. A. Clark, T. S. Carpenter, Frank P. Bonnett, Charles E. Hancock, George E. Becker, E. A. Potter, Walter Gardiner, George A. Brug, M. D., E. G. Farmer, Jr., William A. Walton, William N. Otis, Charles C. Peck, Thomas G. Frothingham, A. G. Hatch, Frank B. Reynolds, Fred Howard, William H. Luther, William Smith, Henry Harvey, Edward B. Hough, J. P. Carpenter, William F. Leeder, B. Billinghamer, Phineas F. Parsons, John P. Bonnett, Anthony H. Bliss, C. F. Pardee, Walter H. Durfee, Walter S. Hough, Jr., Samuel A. Baldwin, O. M. Robbins, D. E. Makepeace, Louis M. Jackson, A. L. Merrill, George H. Niles, H. W. Niles, William Clark, Jr., Frank Sherman, Edwin N. Cook, H. F. Manchester, A. G. Oatley, A. I. Clark, A. S. Commerford, Frank Andrews, E. Lewis Cook, S. O. Bigney, William H. Mason, *THE JEWELERS' CIRCULAR*, Hugh J. Lee, *The Jewelers' Weekly*, Charles F. Dennison, *Dennison's Directory*; Walter B. Frost, *Manufacturing Jeweler*; Charles H. Mathewson, *Providence Journal*; Oliver S. Ayers, *Evening Telegram*.

At the conclusion of the banquet cigars were lighted and the diversion provided for by the committee was enjoyed. The first number on the program was a piano solo by

Warren L. Turner, under whose direction the musical portion of the entertainment was rendered. James E. Stevens then sang the baritone solo "The Mountebank," in a very acceptable manner. Wood and Clissold gave a character specialty, "Keep Those Golden Gates Wide Open," during which they impersonated two Irishmen, Jews, Italians and Yankee farmers to the great merriment of the assembly.

President Fanning then delivered his annual address, as follows:

*Gentlemen:*—I take great pleasure in welcoming you here this evening. It affords me great pleasure to see so many present on this occasion who have not been with us before for several meetings, and it seems to me to evidence a new life and renewed interest in our association. Your committee have sent out the warning that this meeting was to be entirely for sociability and with no dry speech-making. They have invited me to say a few words to you on this occasion, and I have tried to confine myself within the lines which your committee has mapped out.

I have been thinking of some subject that might be of some interest to you at this time. We have at previous meetings, by the aid of prominent speakers, been able to bring to a successful issue the exhibition of our goods at the World's Fair, after others had given it up, showing that we were something more than a base ball association, as one of our jewelry papers stated in a recent issue. At our last Winter meeting the principal of the Manual Training School explained the workings of that institution, and demonstrating that it was of practical use to our craft or art in various ways. So it appears that we have done some work for our fellows, notwithstanding the statement that has been expressed that this is a purely social organization. It is true that we do not expect to discuss matters like trade abuses, time given on bills, discounts taken after the specified time has passed, or any other dry subject. These we will leave to the Manufacturing Jewelers' Board of Trade, as work that properly belongs to them.

I might say something to you about finance, but as many of you have had practical experience in the same for the past year, I will not attempt it to-night, but will endeavor to keep company with the program of your executive committee showing as fully as the brief time will permit me the lights and shadows of the jewelry business from 1846 to the present time.

You have all heard remarks made by some of the old manufacturing jewelers and others, that goods were of a better quality in their day than they are to-day; that they made honest goods then. Well let us see whether they did or not.

From 1846 to 1857 a general variety of goods were manufactured, consisting of locket, chains, seals, rings, etc., so-called gold brooches and hoop earrings were also made in large numbers. The stock used for these latter was then known as "brass gold" rolled to gauge 36, then cut up, two pieces put together and put through the same strain, then struck up in dies and filled solid with solder. The backs were made as thin as would stand soldering on the joints and catches. They were stiffened with either tin or brass. Hoops were made from similar stock; locket backs were so thin that they were soldered on tin before they could be engraved. Cluster goods were plated on silver; seals, the same. Scale rings were as thin as would stand filling with solder without burning the stock, the linings being of 8 karat. Solid gold shanks were plated 14 gold outside and 8 karat inside. Solid gold rings were also made from 16 karat plate on silver. You could find at that time solid gold goods if you wanted them, but I only wanted to show that from time immemorial the genuine and the imitation have always been manufactured, and probably always will be as long as there is a trade that demands it. The same exertions were made then as you are making now, to manufacture something that would have a large and ready sale.

I remember at one time that a journeyman proposed to make gold tail-pins the rage. At that time trousers were in a transition stage, passing from the old tripod style to the kind now in fashion. Various comments were made by the older men and a significant

name was given to the new style by them, so in order to change somewhat the style and to make business good, he proposed to have trousers opened behind, and instead of buttons to use, say four or five tail-pins, the suspenders to be fastened in a similar manner. He had his trousers made in the style proposed, but it did not take, but he always insisted that his idea was correct and the only artistic one. Soon plate began to be generally and extensively used instead of the thin gold.

At this time the plating business was in its infancy and the few platers who were in the business found plenty of work at very good prices. Two men, who were formerly in the pork business, fitted up a shop for the purpose of making plate, taking one-half of the floor occupied by myself. For a time it seemed as though they did nothing but strip poor plate. The fumes of acid used in the operation were carried by the belt into my shop and the workmen found it almost unbearable. One day some one in my shop hollered out "go back to your sausage business, you know nothing about putting on plate." We heard a muttering in the next shop and soon we found that a jar of scraps filled with new acid was directly under the belt, and we had to go out into the street to escape from the noxious gases.

This was the time when old jewelers protested against outsiders starting in the business. But, as workmen were making from twenty-five to thirty dollars per week at the benches, quite a number, imbued with the idea that the manufacturers must be making tremendous profits, left their jobs to engage in the business without regard to the protests of their employers, and, judging from appearances, they have continued to do so to the present time. First along this was all right, as there was not much of any change in the business until 1857. Then the bottom dropped out, goods could not be moved and there were very many failures.

On one occasion during this dark period a well known jobber came to us with tears in his eyes, saying that he must fail, but that he did not want us to suffer, as he knew that our capital was small, so he would make us an offer to accept payment for a portion of his account in watches and the balance in western land. We accepted the offer and in due time received our watches and deed for the land. We found the price of the watches very high, the quality very low, in fact, so low that some of the movements were kept in position with soft solder. Some time later we received word from the jobber that the title to the land was defective, but that if we would send or transfer back to him the deed, he would give us the amount in watches. As we had a stock of the latter on hand that we could not dispose of we thought perhaps even with a poor title the land was worth more than his plunder. At any rate we decided not to return the deed and soon afterwards we wrote to the postmaster of the town where the land was located asking him to look up the title and to send us the amount of the taxes due on the same. In answer to our inquiry, he stated that the title was all right, and if we wanted to sell that he would find a purchaser, one who had already offered two hundred dollars for the land. The jobber had received the letter offering the amount named and tried to beat us a second time. It is needless to say the man did not fail.

After a time business started up and continued without much change until the breaking out of the Civil War when everything was brought to a standstill and for a time it looked as if the business would never revive again. But after money began to flow freely among the people, business started with a boom and you could sell anything. In consequence of this, when the gold shops placed a new style on the market, we copied it in cheap goods. The Florentine mosaics were imitated by painting on glass. Imitations of stone cameos and of lava were made from composition; fine coral sets were supplanted by celluloid. Albata chains rivalled silver, and sold for as much as silver at the present time. This was the golden age of the jewelry business. Everyone wore something in the line of jewelry and metal ornamentations, and prices were good. Manufacturers tried to see how much profit they could make, rather than of bragging that they were the lowest in the market. Gentlemen, it makes quite a difference to your profits, whether you keep prices up or lower them every season.

But enough for past history, and I will now pass on to the present time. We have now made a new departure, setting ourselves up in the role of public educators, unwittingly perhaps, but nevertheless true. Let us see if we haven't. We find a criticism on our Kindergarten method of teaching in a late publication, which states that all objects appertaining to the method of teaching must be brought before the pupils, for example: If a dog, cat, apple, orange, insect, or in fact anything connected with the lesson is to be properly understood, the object must be in, or about the school-room. Now, in order to do this, you must have on hand the animals, bugs, flowers, trees, fishes, in fact all objects that may come before them as object lessons. Now, gentlemen, I think we have a chance to solve a problem that will make a great saving to city and State, for we can furnish them with almost every object needed. In the current literature of the trade we find articles stating that everything in the bug and reptile line is all the go with our fashionable ladies, and we know that all kinds of animals, fishes, flowers, etc., are being manufactured at the present time with great precision of natural detail. Then look at the beautiful Brownies, giving a large number of designs, including the dude, an inexpensive animal on the start, but very expensive to keep on hand. Then we have familiar objects from Mother Goose's melodies. Also cane stick pins which show the different varieties of wood and numerous original novelties of a similar character. Now all the school authorities will have to do is to order the various objects named or wanted from the up-to-date enterprising manufacturing jeweler and they can rest assured that the expense will be very small compared to keeping the originals on hand. Then again, nothing is more pleasing to children than jewelry, and the expense will be only from one to ten cents each for the objects. The difference in price, as is well known, will be whether they are made of brass, tinned, silver plated or silver, but no matter of what the material will be, they will all be stamped "Sterling." (Laughter.)

There may be something that may change our plans, for we find that we are considered as barbarians by eastern nations and we find that they have already started a mission in the interest of the Buddhist religion in this country and we understand that we may expect, after the war is over between China and Japan, that artists from one of these countries named will instruct us in the art of fancy designs and enamel, so that we shall have no further use for bicycle paint. (Laughter.)

Now, gentlemen, you see that I have endeavored to notice the prominent features of our business, I might go on and show some of the other "Sterling" varieties of our goods. Take for instance, aluminum, from which you find cooking utensils of every variety and description manufactured. The statement is made that there is something about this metal that prevents food from making anyone sick when it is cooked in one of these dishes. Then you find the large fancy hair pins that look as though they might weigh half a pound but are in reality as light as a feather and warranted to keep the hair from falling out, and are at the same time a guaranteed relief for the headache. So we are not only educational, but are also doing something to alleviate pain and distress.

Gentlemen, I thank you for your attendance and trust from the large amount of valuable information, received at this meeting, together with the pleasing program presented by your faithful executive committee, that you will hand in the names of at least one hundred new members before the close of another year. (Applause.)

A tenor solo by Harry Bullard, a specialty by F. Dale Westland and a bass solo "The Friar of Orders Gray" by Edward C. Bixby were then given, each responding to an encore.

Hon. George A. Littlefield was then introduced and spoke for about ten minutes in a humorous vein, his absurdities and reminiscences of prominent men of the country being greatly enjoyed. James Jennings rendered a banjo solo in splendid style. Mr. Clissold sang a topical song while

OFFICERS  
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JEWELERS'  
ASSOCIATION

O. C. DEVEREUX  
3D VICE-PRESIDENT



JOHN M. BUFFINTON  
CHAIRMAN EX. COMMITTEE

A. A. BUSHEE  
ST VICE-PRESIDENT



FRANK T. PEARCE  
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H. F. CARPENTER  
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W. OSMOND CLARK  
SECRETARY



JEPHCOTT

# We Mean Business!



TRADE MARK.

Our **Royal** filled twenty year chains made of seamless wire are dandies. Every joint gold soldered. Our ten year chains are sellers and the best in the market for the money.

**OUR NEW STYLES PROVE IT,**



TRADE MARK.

We have doubled our line of **Victorias** this season and show the trade the largest assortment ever produced by our house. Prices this season unequaled, when quality and finish are considered.



TRADE MARK.

The **Eugenie** line will please the most fastidious; the styles are beautiful in designs and excellent in finish. See this line before placing your order.



TRADE MARK.

We have added a number of new patterns in **Frauleins**. This chain is becoming very popular and is extensively worn.



TRADE MARK.

Do not forget that our line of **Czarina** vests are O. K in style, finish and price. A word to the wise is sufficient.



TRADE MARK.

Now we come to the daisy of them all, the **Josephine** Watch Holder—something new. We will not attempt to describe it; to be appreciated it must be seen.

We also show a nice line of Lorgnette and Neck chains in solid gold and rolled plate.

**S. O. BIGNEY & CO., ATTLEBORO, MASS**

Something <sup>which</sup> Live Dealers Appreciate

**THE AMERICAN KNIFE AND SCISSORS SHARPENER.**



TWO-THIRDS SIZE.

For Table Use.

No. 36. \$1.00

**Practical and Handsome.**

A Silver Plated Knife and Scissors Sharpener, retailing at a popular price. Perfect in action, nothing to wear out. Cutting discs of finest hardened steel. An ordinary sharpness or a RAZOR EDGE can be acquired in a few moments.



TWO-THIRDS SIZE.

No. 30.

FOR DESK USE.

\$1.00

- Benj. Allen & Co., Chicago, Ill.
- F. M. Sproehle & Co., "
- G. A. Webster, "
- Reed & De Marz Jewelry Mfg. Co., Minneapolis, Minn.
- L. Straus & Sons, New York
- E. G. Webster & Son, "
- Oskamp, Nolting & Co., Cincinnati, O.
- Baldwin, Miller & Co., Indianapolis, Ind.
- Eliassof Bros. & Co., Albany, N. Y.
- A. Paul & Co., Boston, Mass.
- Dame, Stoddard & Kendall, Boston, Mass.

**Special Inducements to Jobbers.**

... Manufactured only by the

**MOSSBERG WRENCH Co.,**

**ATTLEBORO, MASS.**

Makers of

Novelties in Silver and Hardware.

Harry Wood sang "I am a Highly Educated Man" and "Shall We Ever Be Able to Fly" to the great delight of the audience.

President Fanning then announced that there was present an old friend who was well posted in Biblical history and that he took great pleasure in calling upon the Hon. Charles Sidney Smith for a few remarks.

Mr. Smith spoke briefly as follows:

*Mr. President and Gentlemen:*—I do not propose to mar this pleasant occasion by making any lengthy remarks. I have thoroughly enjoyed the evening's entertainment, and I can honestly say that it is the first time that I have enjoyed a good laugh in two years, and I desire to thank the executive committee for the excellent program which they have provided. Your president introduced me as an expert in Biblical history. I suppose that is because he recently quoted from that ancient book several references wherein jewelry was mentioned. One of those passages of Scripture recurs to me now, and that is in relation to the Israelites taking all of the jewels out of Egypt. It seems to me that up to the present time their right hand has not forgotten its cunning in this respect. (Laughter.) The jewelry industry is in rather a bad fix just at the present time. My advice to any young man who is ambitiously trying to make a great showing: Go slow. Don't become a great hustler and bite off a bigger chunk than you can conveniently take care of. Just lay back and wait until the clouds roll by. You'll get nothing from this Administration, and you need not expect it. You'll get nothing for the next two years to come. At the end of that time, however, the country will rectify that little mistake which it made two years ago, and then there will be prosperity and the jewelry industry will again enjoy a season of prosperous business. (Applause.)

James E. Stevens rendered "Another's Wife is Nellie" assisted by the Falstaff quartet consisting of George A. Freeman, first tenor; Harry Bullard, second tenor; James E. Stevens, baritone; Ed. C. Bixby, bass; after which F. Dale Westland recited "The Old Man and Jim." There were loud calls for Myron H. Fuller, of the Royce, Allen Co., and he was obliged to respond with a darkey song and banjo accompaniment. Captain Benj. L. Hall was also called for and he recited a Dutch parody on Barbara Frietchie. George A. Freeman sang "The Pilgrim" very acceptably. Mr. Jennings rendered "The Liberty Bell March" on the banjo. Another specialty by Wood and Clissold; "Robin Adair" by the quartet and a specialty by F. Dale Westland closed the program and shortly before midnight the pleasant festivities terminated.

### Boston.

E. A. Cowan started last week on an extended trip south on business.

Buyers in town the past week included: A. Johnson, Portland; H. S. Staples, Stockton Mills; Col. Osgood, of H. A. Osgood & Son, Lewiston, Me.

Miss Murch, formerly of the bookkeeping department at the store of Henry Cowan, has taken a similar position with Joseph Cowan, in his new store, opened Feb. 1.

Wilbert D. Farnham, formerly cashier for the Boston *Daily Traveler*, succeeds the late William S. Brown as bookkeeper at the Boston office of the E. Howard Watch & Clock Co.

E. E. Hall, for several years a salesman for the E. H. Saxton Co., has gone to Washington, D. C., where he becomes the manager for the New England Jewelry Co., successors to H. B. Mason.

Henry Babcock, alias Camp, who was brought from New York recently on a requisition procured by Frank G. Butler, charged with fraudulent disposition of a diamond bought conditionally from the plaintiff, was sentenced Friday last to serve six months in the house of correction.

### Philadelphia.

Geo. W. Dunlap, late of C. R. Smith & Son, is making preparations to open a store at 16th and Market Sts.

J. C. Bartlett, 8th and South Sts., has removed to 221 N. 9th St., and will open an extensive establishment in a few days.

Hollingshed Bros. & Co., in connection with their wholesale business, have a retail store at 108 S. 8th St. This is a new feature of the firm's business.

A small blaze in an ash barrel in the basement of A. Herz's jewelry establishment, 205 S. 11th St., was promptly put out by a stream from chemical engine No. 11.

John Parker was, on the 29th ult., sentenced to fourteen months in the Eastern Penitentiary for stealing a watch from the store of Bertha Jakanite, 1221 N. 10th St.

Among the buyers in town the past week were: John E. Reidenbach, Riverton, N. J.; L. H. Bewley, Atlantic City, N. J.;

Howard Fitzsimmons, West Chester, Pa.; Hugo Watson, Manayunk, Pa., and B. C. Foster, Bristol, Pa.

Georgé Westcott and William Osborn were arrested here last Wednesday on the charge of being "false key" men. In their room, at 1518 Vine St., a large quantity of valuable silverware was discovered. They say they purchased this at a store in John St., New York.

Trade representatives in Philadelphia the past week, included the following: J. Williams, for G. Armenia; Frank I. Locklin, Unger Bros.; E. H. Pelletreau, Shafer & Douglas; Louis Combremont; James A. Cheney, Ludwig Nissen & Co.; Max Nathan; and M. Stanley, Stanley Bros.

E. Aug. Neresheimer, Louis Neresheimer and David C. Townsend, trading as E. Aug. Neresheimer & Co., were last week given a verdict in Judge Gordon's court against the Keystone Watch Case Co., on a feigned issue to determine the ownership of diamonds and jewelry valued at \$8,000.

Over \$400 worth of the jewelry stolen from Kirkeslager's store, Manayunk, a few weeks ago, has been recovered at Lancaster, Pa. Frank Welsh and Joseph Tobin were convicted of the offense, and they told the officers they would find the jewelry in an old, abandoned boiler. They went to the place indicated and got it.

Lewis Friend was held in \$500 by Magistrate Pole on Saturday on the charge of stealing watch boxes from Albert Zugsmith, 2038 N. Broad St., by whom he had been employed. Friend sold 20 of the boxes to S. L. Moses, 702 South St. His defence was that the boxes were his own, and that he had made them after working hours.

Simon Muhr continues critically ill. The improvement manifested early last week was of a temporary character only. About the middle of the week the sufferer had a relapse, and grave fears were entertained by his family and friends. Mr. Muhr is attended by Drs. Francis Dercum and A. Frick, of this city, and Professor Usler, of Johns Hopkins University, Baltimore. These physicians held frequent consultations last week.



MOSSBERG MFG. CO.

# JEWELERS AND SILVERSMITHS.

WE manufacture a complete line of Rolling Mills, Plain, Power and Automatic Drop Presses, and all Tools pertaining to the manufacture of Jewelry.

Examine our 1895 Catalogue for recent improvements in this line of Machinery.

ATTLEBORO, MASS.

# THE EMPIRE PATTERN.

NEW DESIGNS FOR 1895.

TRADE  
MARK.

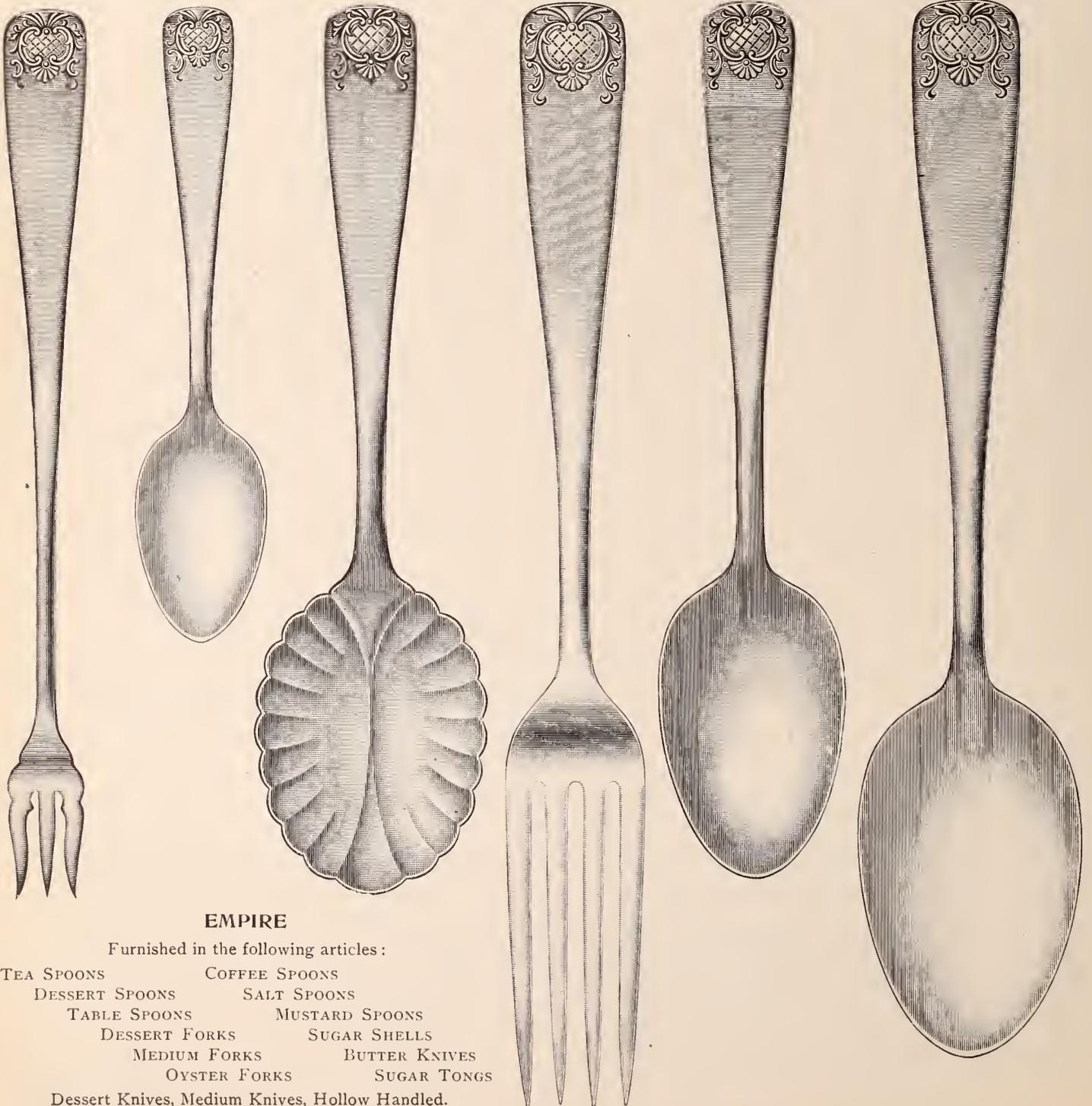
## 1847 ROGERS BROS.



MANUFACTURED BY

# THE MERIDEN BRITANNIA CO.,

New York, Chicago, *MERIDEN, CONN.* San Francisco, Hamilton, Ont.



### EMPIRE

Furnished in the following articles :

- TEA SPOONS                      COFFEE SPOONS
  - DESSERT SPOONS              SALT SPOONS
  - TABLE SPOONS                  MUSTARD SPOONS
  - DESSERT FORKS                SUGAR SHELLS
  - MEDIUM FORKS                BUTTER KNIVES
  - OYSTER FORKS                 SUGAR TONGS
- Dessert Knives, Medium Knives, Hollow Handled.

# DAY, CLARK & Co.,

MAKERS OF

## FINE JEWELRY,

Hays Building,

23 MAIDEN LANE, N. Y.

Factory, NEWARK, N. J.

GENTLEMEN :—

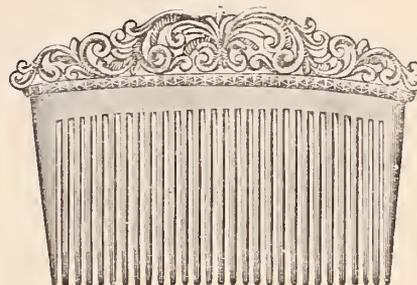
On February 1st, 1895, our firm name was changed and will be continued as DAY, CLARK & CO., we having that day admitted MESSRS. FRANKLIN DAY, WALLACE S. CAMPBELL, WALTER R. SHUTE and WM. A. COBB, to an interest in our firm.

Very respectfully,

DAY & CLARK.

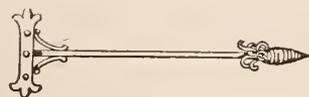
23 Maiden Lane,  
New York.

14k.  
Novelties  
IN  
Jewelry.



SIDE COMBS,  
14k. and sterling, great variety.  
BROOCHES,  
SCARF PINS,  
LINK BUTTONS,  
ETC.

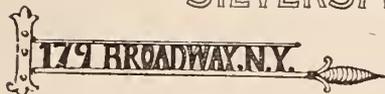
MANUFACTURERS ONLY.



# GEO. W. SHIEBLER & Co.,



SILVERSMITHS.



179 BROADWAY, N.Y.

## J. R. WOOD & SONS, 14 JOHN STREET, NEW YORK.



MANUFACTURER OF



PLAIN SOLID GOLD RINGS.  
SEAMLESS PLAIN SOLID GOLD RINGS.  
ENGRAVED AND CHILD'S RINGS.

No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on; if amount allowed does not give satisfaction, notify at once and will return at our expense, in same condition as received.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

# LOUIS STRASBURGER'S SON & CO.,

16 & 18 Maiden Lane, New York.

34-38 WASHINGTON STREET,  
CHICAGO.

25 BOULEVARD HAUSSMANN,  
PARIS.

# DIAMOND CUTTERS AND IMPORTERS.

WE ARE RECEIVING WEEKLY SHIPMENTS OF ROUGH, WHICH WE ARE CUTTING; WILL ALSO CUT FOR THE TRADE ANY LOT OF ROUGH ON COMMISSION.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Connecticut.**

The stockholders of the Simpson, Hall, Miller & Co., Wallingford, will hold their annual meeting Feb. 12.

E. A. Freeman, receiver for the E. N. Welch Mfg. Co., left Jan. 25th for a two weeks' business trip to Chicago.

J. B. Kendrick, of Simpson, Hall, Miller & Co., has returned from his annual visit to the company's Chicago branch.

A. M. Sigourney has engaged as a traveling salesman for the E. Ingraham Co., Bristol, and is meeting with excellent success.

C. M. LaRue, jeweler, 249 Main St., Danbury, is going out of business and advertises his entire stock for sale at auction.

Linus Hill, who learned the jewelry repairing trade at C. C. Carroll's jewelry store, Wallingford, has decided to start in business for himself in Wallingford.

The funeral of the mother of Walter Camp, of the New Haven Clock Co., took place last week and his father who has been very low is now thought to be recovering.

Malcolm Cameron, aged 40, died Jan. 29th, at his home on Broad St., Hartford, after an illness of less than a week. He leaves a wife. He had been in business as a watchmaker for a number of years.

At a meeting of the stockholders of the Winsted Optical Co., in Winsted, Jan. 29th; it was decided to repair the factory on Pond Hill where they will continue the business. The repairs will be commenced at once.

The employes of the Phelps & Bartholomew Co., Ansonia, are working nine hours a day and four days a week. They expect to be running on full time again before this month ends.

David Mayer, who has been in the jewelry business in Hartford for nearly half of a century, and who is soon to retire from active business in the store, will give his personal attention to his out-of-town trade, as heretofore.

Thomas Fitzgerald, of New Haven, who was arrested charged with passing a worthless check valued at \$75, upon Silverthau & Sons, of that city, with which he purchased a ring, a brooch, and a pair of earrings, valued at \$50, pleaded guilty to the charge in the City Court and was bound over to the Superior Court under \$500 bonds.

The annual meeting of the Rogers & Hamilton Co., Waterbury, was held at their office Jan. 28th, and the old board of directors were re-elected as follows: Directors, C. A. Hamilton, William H. Rogers, A. M. Burrill, C. N. Wayland, W. H. Gaines; officers: C. A. Hamilton, president and treasurer; W. H. Gaines, secretary.

The Waterbury Watch Co., Jan. 29th, held their annual meeting and re-elected the following directors: A. S. Chase, Israel Holmes, H. W. Scovill, P. B. Burnham, A. O. Jennings, E. L. Frisbie, Jr., W. H. Hungerford. The directors chose these officers: President, A. S. Chase; treasurer, E. L. Frisbie, jr.; secretary, A. O. Jennings.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

AND

PRECIOUS STONES,**182 BROADWAY, COR. JOHN STREET,**

NEW YORK.

83 Holborn Viaduct, London, E. C.

**FERD. FUCHS & BROS.****SILVERSMITHS,**

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., New York.

**R. A. KIPLING,****Precious Stones**AND **Fancy Goods****Bought and Sold on Commission.****19 RUE DROUOT,****PARIS, FRANCE.****HENRY FERA,**

IMPORTER AND CUTTER OF

**DIAMONDS,****10 MAIDEN LANE, NEW YORK.**

ESTABLISHED

AS AN IMPORTER SINCE 1871.  
AS A CUTTER SINCE 1878.

I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new **DIAMOND CUTTING AND POLISHING WORKS** at No. 60 FELTON STREET, fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

**CUTTING FOR THE TRADE A SPECIALTY.****THE BOWDEN  
SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**

NEW YORK.

The Simpson Nickel Co. commenced running on ten hours' time, Feb. 5th.

L. G. Call, agent for Simpson, Hall, Miller & Co., is spending a few days in Wallingford.

A. J. Whimbey, manager of Simpson, Hall, Miller & Co.'s factory in Montreal, Canada, is in Wallingford paying his annual visit to the factory.

The Seth Thomas Clock Co., Thomaston, have posted notices that the factories will be run eight hours a day, four days in the week until further notice.

The Waterbury Clock Co., at their annual meeting, elected: Directors, A. S. Chase, Israel Holmes, Irving H. Chase, Henry L. Wade; president and treasurer, Henry L. Wade; secretary, Irving H. Chase.

The Waterbury Brass Co., Waterbury, at their annual meeting, elected the following: Directors, James S. Elton, F. J. Kingsbury, A. S. Chase, C. A. Wayland, E. D. Steele, H. H. Peck, G. C. Hill, John P. Elton; president, James S. Elton; vice-president and treasurer, E. D. Steele; secretary, G. C. Hill; assistant treasurer, John P. Elton.

The annual meeting of the Wilcox Silver Plate Co. was held Jan. 31st. The old officers and directors were re-elected throughout. They are: President, A. L. Collins; secretary and treasurer, Samuel Dodd; directors, A. L. Collins, Samuel Dodd, H. B. Beach, Lewis Hall, G. C. Flint, George H. Wilcox, George M. Curtis, George W. Lyon and Hon. Charles Parker.

Holmes, Booth & Haydens, Waterbury, have elected: Directors, Thomas B. Kent, E. C. Lewis, G. W. McGill, F. L. Adams, R. A. C. Smith, F. H. Lovell, John R. Rutter, T. Brownell Burnham and Gordon W. Burnham; president and treasurer, Thomas B. Kent; vice-president, T. Brownell Burnham; assistant treasurer, F. L. Adams; secretary, George H. Benham.

**The Post Office Department Against Fraudulent Jewelry Concerns.**

WASHINGTON, D. C., Jan. 30.—The Western Sleeve Button Co., of Chicago, one of several cheap jewelry concerns against which the Post Office Department has issued a fraud order, has asked the department to rescind its order, claiming that the government inspector found nothing of a fraudulent character against it, and its business is being ruined, as the post office will not honor their money orders, etc. The department refuses to rescind the order.

The scheme of the company was to send a box of cheap jewelry to persons with the understanding that if they did not care for it they would send it back. Persons opening the boxes and then returning them received notice from the company that several pieces of jewelry were missing and were charged \$1 per piece. If they refused to pay the company took legal action against them. Some people, to prevent their names being placed before the public, paid the money.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,  
Cutter and Importer of  
**DIAMONDS**

FACTORY:  
76 LANGEBLEEKERSPAD  
AMSTERDAM

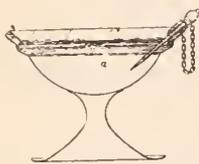
5 & 7 Maiden Lane,  
NEW YORK.



**The Latest Patents.**

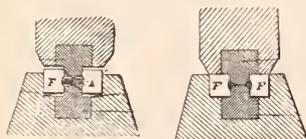
ISSUE OF JAN. 29, 1895.

**533,092. ORANGE - HOLDER.** WALTER F SMITH, New Bedford, Mass., assignor to the Pair-point Manufacturing Company, same place.—Filed Feb. 26, 1894. Serial No. 501,556. (No model.)



The combination with a cup formed with a circumferential groove and means for preventing the pin-receiving sockets from moving side-wise, of a pin-receiving socket support having a pin-receiving socket, said support being removably mounted in said groove; and a pin removably mounted in said socket, for the purpose set forth.

**533,182. APPARATUS FOR MANUFACTURING FINGER-RINGS.** FRANK R. STAFFORD, Providence, R. I.—Filed July 27, 1894. Serial No. 518,708. (No model.)



A device of the class described comprising a die-block, a die therein, a collar surrounding said die and divided diametrically into a plurality of parts, a plunger adjacent the die block and a second die in said plunger adapted to enter the said collar and into opposition to the die in the block.

**533,350. FOUNTAIN - PEN.** WALTER F. CUSHING, Medford, Mass. Filed June 14, 1893. Serial No. 477,562. (No model.)



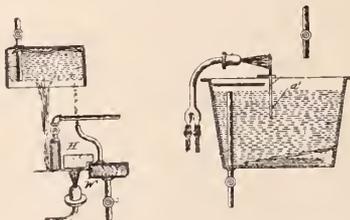
In a fountain-pen, the combination with the outer tube of the point-section, and the inner tube slotted at one side and provided with an interior notch at the other side, of the feed-bar held in the slot of the inner tube, the pen and the ink-guide above the pen.

**533,325. COMBINED TELESCOPE, MICROSCOPE AND CAMERA.** ROBERT L. STEVENS.



Ward, Pa. Filed June 3, 1894. Serial No. 516,156. (No model.)

**533,382. STAMPING SPOONS, &C.** ELIJAH TOLMAN, Taunton, Mass., assignor to the Reed & Barton Corporation, same place. Filed June 29, 1894. Serial No. 516,060. (No model.)



The process herein specified for stamping silver spoons and other similar silver articles consisting in first heating one end of the article, while the shank is immersed in water for the purposes described, and secondly drying it and finally stamping the heated end.

**DESIGN 23,961. BADGE.** JOHN B. PAYNE. Lexington, Ky. Filed Nov. 22, 1894. Serial No. 529,651. Term of patent 7 years.

**Bernard Goldstein Discharged by the Grand Jury.**

TROY, N. Y., Feb. 1.—The Oneida county Grand Jury has declined to indict Bernard Goldstein, of this city. Last Fall Goldstein, who is a jeweler, tapped the wire by which electricity had been furnished him to run a lathe, and conducted a current to his safe in the rear of his store. He then placed a metal plate in front of the safe which he connected by a ground wire to a gas pipe in the cellar. The safe was left in an unguarded position, and Mr. Goldstein explained to customers that the safe was charged from a small storage battery in the

cellar, his object being to slightly shock and frighten a burglar and not to kill him. But last October a lad named Stuart England while in the store accidentally touched the knob of the safe and was instantly killed.

Goldstein's offense seemed to be a double one. He had stolen the electricity from the company with which to run a wire to his lathe, and misrepresented the force of the current. The Grand Jury in discharging Goldstein recommended legislation with heavy penalties against the construction of such death traps in the future.

**The Spencer & Smith Optical Co., Buffalo, Not Profitable.**

BUFFALO, N. Y., Jan. 30.—The Spencer & Smith Optical Co., organized about a year ago, have applied to the courts for permission to dissolve. Recently the stockholders found that the enterprise was not paying, and at their request Judge Spring has appointed George T. Wardwell temporary receiver. The creditors of the company are required to show cause April 30th, before Emory P. Close, why the firm should not be dissolved. The liquidations of the company are \$2,122.02. The assets figure \$1,114.84. and outstanding accounts \$262.78.

The stockholders of the company are Herbert R. Spencer, Fred L. Smith, Joseph Kittinger, Rufus E. Bond, Dr. Roswell Park, Charles W. Boyce, Christopher Chamot, Hon. Charles F. Bishop, Lee H. Smith, Frederick A. Vogt, Dr. Elmer Starr, G. W. Wende, Henry R. Hopkins, William C. Barrett, and George T. Wardwell, of Buffalo, and Joseph Bond, of Chicago.

At 11 o'clock on the night of Jan. 28, fire was discovered in an upper story of C. Schomburg's jewelry store, Columbus, Ga. The flames spread rapidly and threatened valuable property in the closely-built quarter.

**We Know** THAT WE CAN GIVE YOU BETTER RETURNS ON YOUR OLD GOLD AND SILVER OR WASTE THAN ANY ONE ELSE. TO PROVE THIS STATEMENT GIVE US ONE TRIAL.



**GEO. M. BAKER,**  
GOLD AND SILVER REFINER  
AND SWEEP SMELTER.  
**PROVIDENCE, R. I.**

**MARINE CHRONOMETERS,**  
MANUFACTURED BY  
**John Bliss & Co., 129 Front St., New York.**

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.



**H. H. HEINRICH,**  
14 John St., N. Y.  
MARINE  
**Chronometers**

for Rent and Sale.  
**Large Stock on Hand.**  
Springing, Readjusting and  
Repairing for the trade.

Easy Terms. Send for Price List.

**A. J. COMRIE,**  
AUCTIONEER,

22 John St., N. Y.  
SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS.

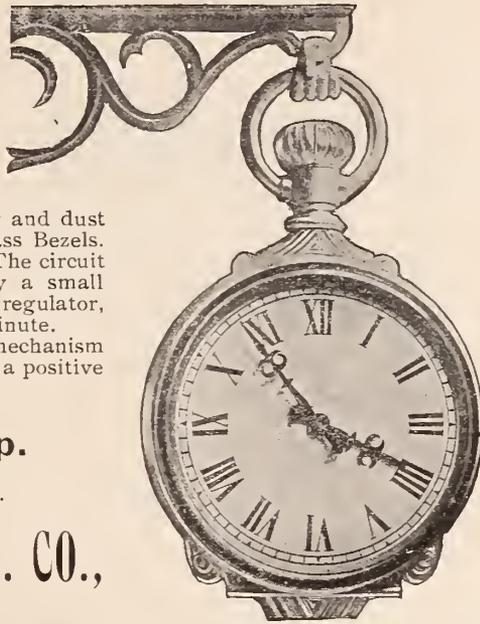


# TIME KEEPING ELECTRIC SIGN CLOCK.

To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.



Price, from \$40.00 up.

CORRESPONDENCE SOLICITED.

**JOLIET ELECTRIC MFG. CO.,**

JOLIET, ILL.

**Jules Jürgensen**  
OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.

**John C. Hyde's Sons,**  
NO 22 MAIDEN LANE.



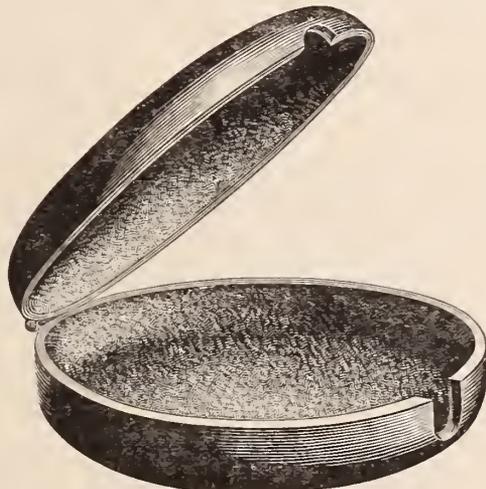
General or local Agents. \$75 Ladies or gents. a week Exclusive territory. The Rapid Dish Washer. Washes all the dishes for a family in one minute. Washes, rinses and dries them without wetting the hands. You push the button, the machine does the rest. Bright, polished dishes, and cheerful wives. No scalded fingers, no soiled hands or clothing. No broken dishes, no mess. Cheap, durable, warranted. Circulars free.

W. P. HARRISON & CO., Clerk No. 12, Columbus, O.

# AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case ;  
THEY Protect from all Ordinary Magnetic Influences.



Perfect in  
Action.  
Convenient  
in Use.

Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

**The Newark Watch Case Material Co.,**

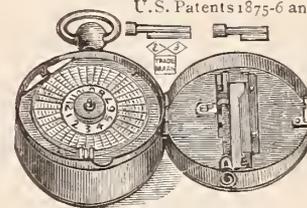
19 WARD STREET, NEWARK, N. J.



SPECIALTY: SALES OF  
**JEWELRY BRIC-À-BRAC**  
AND  
ARTICLES OF VERTU

## Watchman's Improved Time Detector

12 and 24 Different Keys with  
Safety Lock Attachments.



U.S. Patents 1875-6 and 7. Reissued, 1880.

This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular.

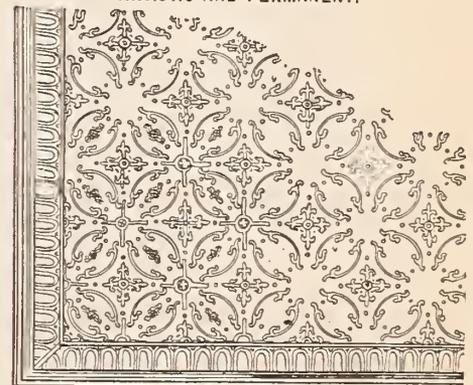
**E. IMHAUSER,** 206 B'way, New York,  
U. S. A.

## PATENT PANELED METAL

# CEILINGS

Stamped Raised Panels.

ARTISTIC AND PERMANENT.



Easily applied in new buildings, and over old broken plaster or wood Ceilings. If interested in building or repairing, send stamp for illustrated Catalogue, and state if CHURCH, HALL, STORE, OFFICE, or SCHOOL Ceiling is wanted. Address

**A. NORTHPROP & CO.,** Pittsburg, Pa.

**Criminations and Recriminations in the Firm of Morris Eppenstein & Co.**

CHICAGO, Ill., Feb. 2.—Morris Eppenstein & Co., with a wholesale jewelry house at 198 Madison St., had their bookkeeper, Joseph H. Oppenheim, arrested on the 28th

ult., on charges of forgery and embezzlement. Oppenheim denies the truth of the charges. The firm say that by means of raising checks, covering a considerable period of time, he has stolen \$20,000, \$2,000 of it in the past month. Oppen-

heim says he never has taken a dollar. Mrs. Eppenstein bemoans the fact that whereas the firm believed they had \$20,000 in the International bank here, they received word a few days ago that they had overdrawn their account \$400. The ex-bookkeeper says their balance two years ago was about \$1,800 and has never exceeded \$4,500. Then follows other criminations and denials. The firm say they were prosperous; Oppenheim says they had been preparing for insolvency, that his arrest was an excuse for losses.

"They say that I stole over \$20,000, do they?" said Oppenheim, when he was confronted with his employer's statement. "That's absurd. When I became bookkeeper for the firm two years ago their bank account amounted to \$1,800. It has never been more than \$4,500 since that time. I never raised a single check. A great deal of the firm's business consists of selling cheap jewelry to farmers, and with these goods they give 'fake' guarantees signed 'M. E. & Co.' A dispute arose about these papers. The firm has no money. I think it has stock enough to pay all its debts, but beyond that it is practically insolvent, and they have been preparing for such a condition for a long time. Some check stubs were lost, but I never destroyed anything. I think that my arrest is made partly because I know too much of the firm's methods and partly because they think that I will induce my wife or her relations to compromise. I will do nothing of the sort. I would like to tell you more, but it would not do just yet. No, sir, I can assure you that I never took a cent of the firm's money to which I was not entitled. I even loaned them my own money to help them out. All this talk about spending lots of money is 'bosh.'"

Oppenheim added that a year ago he learned that the firm was financially embarrassed, and he loaned them \$1,000, and had obtained several subsequent sums from it of \$100 each. He needed money after his marriage, he said, as he was supporting his mother and sister, and asked Morris Eppenstein for money. A blank check was signed and given him and he filled it out, this happening several times, and the amounts being faithfully credited to the firm each time. When arrested he thought it was a case of foreclosure, and had no idea what the charges really were.

This firm should not be confounded with M. C. Eppenstein & Co., a successful house at the corner of State and Monroe Sts.

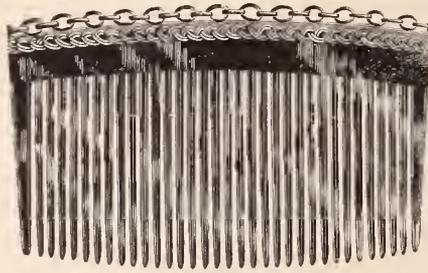
Thursday Oppenheim secured a continuance to February 8 in bonds of \$10,000. The following was of legal record Thursday: Withheld Cases, Superior Court—163,922—E. Rothschild & Co. vs. Morris and Ernest C. Eppenstein; attachment, \$409.25.

From the numbers of silver thimbles disposed of by H. H. Green, Bloomington, Ill., recently his holiday business must have been very large. Mr. Green gave a pretty thimble with purchases of \$1 and over.

**NEW LINES OF**

**Tortoise Shell**

Mounted with Sterling Silver and 14k. Gold.



**BACK COMBS** mounted with Pearls.

**SIDE COMBS** in great variety of original designs.

**LORGNETTES, Etc., Etc.**

**OUR LINE OF**

SILVER AND.....  
GOLD MOUNTED

**EBONY \* GOODS**

Is the most artistic that has ever been shown.

We have produced the most elaborate line of Toilet and Manicure Articles on the market. These goods are mounted with Pierced Sterling Silver, artistically engraved. Also a line of Sterling Silver Pocket and Paper Knives, Scissors, Pen Wipers, Hair Pins, Filigree Coffee and Tea Spoons, Key Rings, Garter and Belt Buckles, Baby Rattles, Ink Stands, Curling Sets, Paper Files, &c. Also great variety of

Silver Mounted Pipes, Sterling Silver Scissors and Knives at low prices.



**J. N. PROVENZANO,**

MANUFACTURER OF

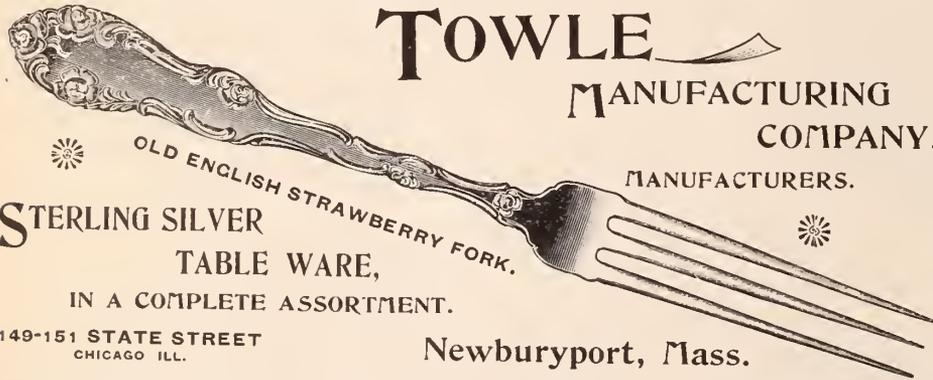
Rich Jewelry and Silver Novelties,

39 UNION SQUARE, NEW YORK.

**TOWLE**

MANUFACTURING COMPANY.

MANUFACTURERS.



OLD ENGLISH STRAWBERRY FORK.

STERLING SILVER  
TABLE WARE,

IN A COMPLETE ASSORTMENT.

149-151 STATE STREET  
CHICAGO ILL.

Newburyport, Mass.

**BYRON L. STRASBURGER & Co.,**

IMPORTERS OF WATCHES

AND MAKERS OF

FINE DIAMOND JEWELRY,

HAVE REMOVED TO

17 MAIDEN LANE, NEW YORK.

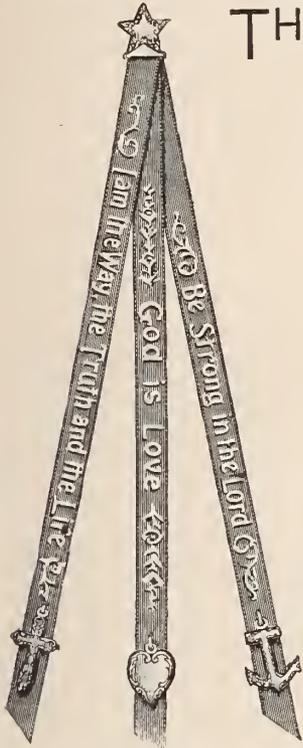


# L. STRAUS & SONS,

IMPORTERS AND MANUFACTURERS,



China, Pottery and Glassware, 42, 44, 46 & 48 Warren St. and 116 Chambers St., N. Y.  
PARIS, CARLSBAD, RUDOLSTADT, LIMOGES, STEINSCHONAU.



## THE LATEST NOVELTY IN BIBLE BOOK-MARKS.

MOUNTED WITH

Sterling Silver or Gold Ornaments,

ON ALL SILK RIBBONS, 3 1-2 INCHES LONG  
WITH APPROPRIATE QUOTATIONS

**WOVEN IN THE SILK.**

Nine different quotations. Ribbons in the following colors: Purple, black, white and lilac. Can be sold profitably at a popular price. Made only by

**STONE BROTHERS,**

535 Broadway, NEW YORK.

When you buy

Cut Glass

You want the best!

That which bears our  
Trade Mark

Has no superior

And will prove profitable and satisfactory.

**T. B. CLARK & CO., Inc.,**

860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.



Philadelphia College of Horology

Is not the largest but is the finest school in the country. A practical school to learn watch-making, engraving, and jewelry repairing. One tuition pays for all branches. Send for prospectus.

**F. W. SCHULER, PRINCIPAL,**  
1213 Filbert St., Philadelphia, Pa.

Write for particulars of our corresponding course.



## AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.  
INCORPORATED 1894.



THE  
**Webster-Whitcomb**

1-4 Size

GROWS IN POPULARITY.

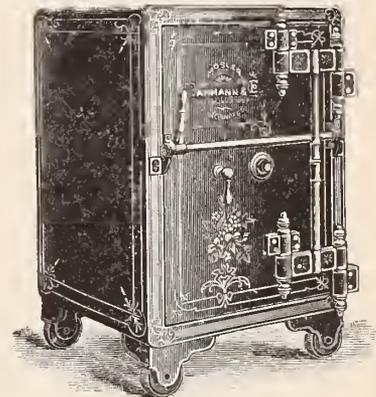
PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

Stoney-Batter Works, Chymistry Dist., Waltham, Mass.

**SAFES FOR JEWELERS.**

**MOSLER, BAHMANN & CO.,** 518 BROADWAY  
NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty.

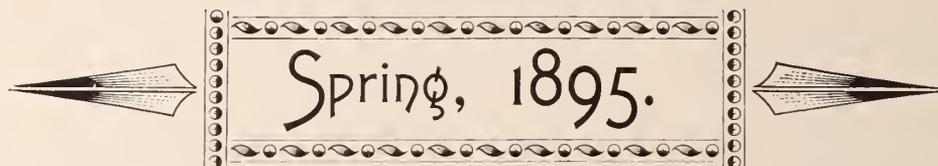
IMPORTERS OF  
**DIAMONDS,**

JOBBERS IN  
Watches, Jewelry, Chains,  
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Latest Designs. Lowest Prices.

**AIKIN-LAMBERT  
JEWELRY CO.,**  
19 Maiden Lane, New York.  
CHICAGO BRANCH 103 STATE ST.

# FERDINAND BING & Co.,

106 GRAND ST., N. Y.  
COR. MERCER.



ALL THE  
NEW STYLES  
IN

## CLOCKS



ALL THE LATEST  
CREATIONS IN

## BRONZES.

ALL SIZES  
AND SHAPES  
OF 

## LAMPS

WITH GLOBES TO MATCH.

ALL THE  
NOVELTIES  
JUST OUT IN

## À SÈVRES VASES,

## DRESDEN AND



## VIENNA GOODS

AND

## R

USSIAN  
SPECIALTIES.

NOW READY FOR  
INSPECTION.



New  
Furniture  
and  
Marble  
Statuary.



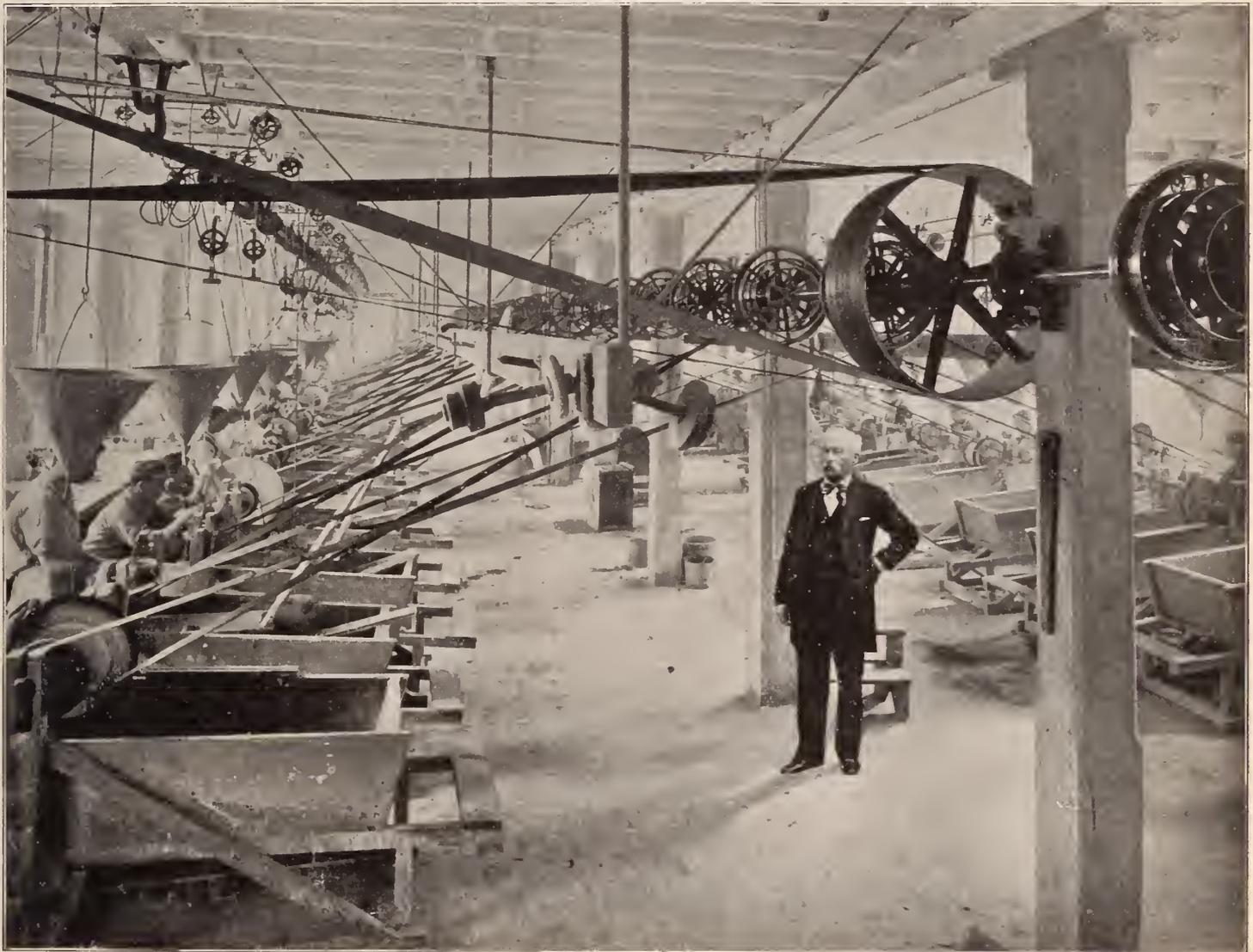


**The Cut Glass Establishment of J. S. O'Connor.**

ONE of the most extensive glass cutting factories in America is that of J. S. O'Connor, at Hawley, Pa. The

The establishment itself is located in a three story stone building, 160 feet long by 44 feet wide, with an addition 40 feet long by 75 feet wide, built on the solid rock and all having a capacity of 250 cutting frames. The entire building is fitted up with all the mod-

gaged in this pursuit before the Rebellion, but at the outbreak of the war he enlisted in the 69th Reg't of New York Volunteers as a private, and was mustered out as a sergeant. After the war he opened a shop of his own in New York city, and from this



INTERIOR VIEW OF THE CUT GLASS WORKS OF J. S. O'CONNOR, HAWLEY, PA.

factory was founded in 1890 by this gentleman, who has devoted the past 45 years to the avocation of glass cutting, and who is to-day recognized to be the peer of any man in the industry in this country.

ern conveniences, getting its power from water and its light from electricity. This perfect glass cutting factory is the achievement of J. S. O'Connor who is the oldest glass cutter living to-day. He was en-

beginning his success has been remarkable. Beside being an expert mechanic in glass cutting he is also a designer of national repute. Some of his designs have marked a new era and given to glass cutting

## The Connoisseur.

(Continued from page 59).

impetus that has placed it among the highest of art industries of to-day. Prominent among his designs is the "Parisian," being a beautiful combination of curves blending with each other, causing the eye to be fairly dazzled by the brilliancy of the prismatic rays. Mr. O'Connor is also the originator of the "Tuxedo" and many others of great beauty. Some of his individual work took first prize at the Centennial Exposition; other of his work graces the table of the Cuban Palace, while four Presidents of the United States ordered their glassware sets from him. President Cleveland recently ordered a matched set for the White House.

A notable specimen of glass cutting is the O'Connor punch bowl given as a first prize in the events of the regatta on Lake Ariel, Aug. 14 last. The design is known as the "Princeton," and consists of several rosettes with rays of light reflected from numerous refrangible points.

Besides being an artist in his line Mr. O'Conner is also a mechanic of marked inventive genius, as is demonstrated by his patenting the automatic feeding-up machine which is used for feeding the polishers with putty powder, thus dispensing with the services of boys. He is a man of practical and democratic principles, and is always among his workman superintending and suggesting. The view of

the gentlemen as seen in relief in the engraving is characteristic. To his son, Arthur E. O'Connor, who is thoroughly versed in the intricacies of glass cutting in all its phases, departments and branches, much of the prosperity of the establishment is due.

The output of the factory which is controlled by Geo. Borgfeldt & Co., 18-20-22 Washington Place, cor. Greene St., New York, wherever brought into competition and comparison with that of other factories bears the closest scrutiny and receives high encomiums.

### The Napoleonic Revival.

**T**WAS midnight, and the emperor Napoleon paced the council-chamber at Malmaison. He was alone with de Bourienne. Turning suddenly upon the private secretary he cried,

"C'est bien! A thousand years from now I'll have a page in history."

"More 'n dat, yer honor," responded the faithful clerk.

"And if I beat the Russians I shall"—  
"Have two pages in hist'ry, boss," interrupted the rash typewriter.

"No, you fool! I shall start a manufactory of Napoleonic curios to sell to the Americans."

And the crafty Talleyrand, who was eavesdropping in the corridor, hastily tip-toed out, and before morn had organized a curio company of his own and watered the capital to a billion francs.—*Judge.*

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

PORCELAIN NOVELTIES FOR JEWELERS. **P.** H. LEONARD, 78 Reade St., New York, among

the samples of his novelties for the jewelry trade is showing one of the finest and most



LYS PEN TRAY.



SEVIGNE RING HOLDER.

extensive collections of plates, cups, trays and similar novelties that his warerooms have yet contained. In trinket, pen, jewel and bonbon trays especially this line shows a wonderful assortment. Twelve piece toilet sets and smoking sets are among the novelties for which there will, it is confidently expected, be a large demand this year. In plates, all the popular shapes as well as the beautiful new addition, known as the "Paris," are shown in a multitude of

THE LINE OF THE NOW WELL KNOWN

## L. E. & Co. SPRING BACK STUDS



WILL BE UNSURPASSED FOR  
PRICE, VARIETY, STYLE AND WORKMANSHIP.

.....WE MAKE.....

**LINK BUTTONS** in popular patterns at right prices.  
**GENTLEMEN'S RINGS** with all the correct Stones, Jades, Jaspers, Cornelians, Garnets, Etc. **SIGNET RINGS.**

**LADIES' RINGS** in the greatest variety of combinations.

**CHILDREN'S RINGS** in all styles.

**STONE SEALS.** A full line in Jades, Jaspers and Sardis.

**T**HE INTRODUCTION OF NEW MANAGEMENT AND METHODS IN OUR FACTORY WILL ENABLE US TO MAINTAIN OUR REPUTATION FOR EXCELLENCE OF PRODUCTION, AND AT THE SAME TIME PLACE OUR GOODS BEFORE THE TRADE AT PRICES THAT WILL COMMAND ATTENTION

## LARTER, ELCOX & Co.,

21 & 23 MAIDEN LANE, NEW YORK.



OUR TRADE MARK.

Factory, Cor. Mulberry and Chestnut Sts., Newark, N. J.

# Rich American Cut Glass



EXQUISITE CUTTINGS. \* \* \* ORIGINAL DESIGNS. \* \* \* BRIGHTEST LUSTRE.

WE desire to call particular attention to our lines of **Rich Cut Glass**, and to inform you that we have secured the **sole agency** for the product of J. S. O'Connor, Hawley, Pa., whose plant, represented in above cut, is one of the best equipped of its kind, and with facilities for turning out the highest grade of goods at minimum prices.

Only the best quality blanks are used, which treated by the most experienced cutters and finishers, produce the **Choicest Cut Glass Obtainable**. We cordially invite you to inspect this line and hear the exceptional prices we are quoting, also to see our many assortments of **CLOCKS, BRONZES, MARBLE STATUARY, BRIC-A-BRAC, DRESDEN AND FLORENTINE FURNITURE, ITALIAN FAIENCE, ETC.**

## GEO. BORGFELDT & Co.,

18-20-22 Washington Place, CORNER  
GREENE STREET,

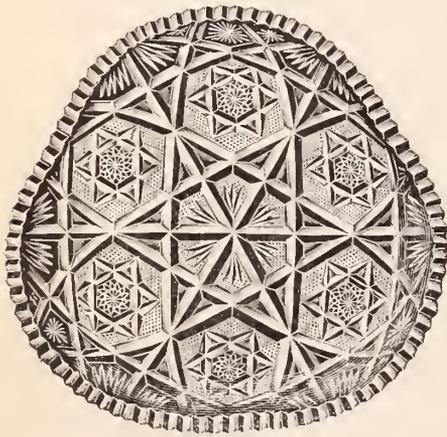
=== NEW YORK.

new decorations which should be seen to be fully appreciated.

THE "VENUS"  
CUTTING.

"VENUS" is the name of the

latest pattern introduced in the cut glass of T. B. Clark & Co., 860 Broadway, New York. The cutting is one of the richest ever introduced by this



company in a medium grade pattern and is in fact a high grade cutting in all but price. It consists, as will be seen from the engraving herewith, of a richly cut six pointed star surmounted by hexagons of checker work containing similar stars. The six pointed star in various combinations runs all through the design.

NEW EUROPEAN  
NOVELTIES

MONTAGUE F. HARRIS, president of the Chas.

Jacques Clock Co., 22 Cortlandt St., New York, returned from Europe Sunday on *La Gascogne*. Mr. Harris has visited all the Continental markets purchasing the Spring lines which his company will display, the first samples of which will be shown during the latter part of this week.

DELFT FANCY  
PIECES.

FRENCH Delft fancy pieces and rich satin-backed Limoges photo frames form two new lines which have just been opened by Bawo & Dotter, 30 Barclay St., New York, and which may now be seen in their French department. In the former, French Delft is shown in a varied assortment of vases, pitchers, bonbonnieres, ink stands, letter racks, candlesticks, trays, plates, fleur-de-lis bonbon dishes and cut flower holders, which are in shape and decorations exact reproductions of ancient pieces in this ware. The decorations show the blue and variegated colored styles as well as some that approach in effect the colorings of Italian faience. The photograph frames show some rich decorations in cobalt and gold, cupid and gilt designs, gilt scroll work on shaded ground and various floral patterns.

THE LIBBEY GLASS CO.'S  
TRADEMARK.

IN the collection of trademarks on American cut glass, given in the last issue under The Connois-



seur, that of the Libbey Glass Co., Toledo, O., was omitted. It is given herewith.

NEW GOODS IN REDON  
WARE.

SAMPLES of the latest productions, shapes and decorations in the china of M. Redon, Limoges, France, are now shown in New York by his representative, H. Seedorf, 43 Murray St. The principal new shape, "Breste," is less

elaborate than former styles, but is, withal, rich in its effect. A very large assortment of novelties, such as chocolate pots and lunch sets, consisting of cup and combination plate-saucer, cups, trays, etc., are shown in the "Rincaux," "Dagmar," "Louis XV." and "Rocaille" shapes. The principal decorations are shaded salmon with floral designs, cream and blue, with bright flowers, and the solid colors, pink, cream, green and ivory, having a delicate floral and gold pattern.

THE RAMBLER.

It has been said often that there were thrown "margaritas ante porcos," and one has heard that Cleopatra dissolved pearls into vinegar, although vinegar will not dissolve pearls; but it has been reserved for a French singer and dancer to establish a singular record in pearls. Her chambermaid threw into the fire her pearl earrings, the value of which was \$1,000. Mlle. Vuillaume should have been indifferent, or disconsolate, to be heroic; but she sued her fire insurance company, and, although the company's contract waived responsibility, for negligence of the assured or of her agents, a French jury gave a verdict in her favor for the full amount of her loss.—New York Times.

The pumpkin which was in the window of jeweler Emil Holl, Media, Pa., for some time, when opened was found to contain 387 seeds. The task of ascertaining the number of seeds was allotted to three newspaper men. Each person making a purchase was given a guess, and when the guesses were gone over it was found that W. G. Tuckerman and Earle Hough held the successful numbers. To decide the matter another pumpkin was secured, and the gentlemen were given an opportunity to guess the seeds it contained.

# R., L. & M. Friedlander,



We have made great reductions in the prices of Watch Glasses.

SEND FOR PARTICULARS.

Are now located on  
ground floor of

## 30 Maiden Lane, N. Y.

IMPORTERS OF

DIAMONDS.

WHOLESALE

JEWELERS.

JOBBERS IN

American Watches.

SEND FOR OUR NEW CATALOGUE.



# HINRICHS & CO., 29 & 31 Park Pl. NEW YORK.

FROM STOCK OR AT IMPORT,

China Clocks, Lamps, Tableware, all kinds Embracing  
Chocolate Pots, Cracker Jars, Cups  
and Saucres, etc.

NEW LINES OF ENGLISH, AUSTRIAN AND GERMAN BRIC-A-BRAC.

TALL, COLORED AND CUT GLASS BOUQUET HOLDERS FOR EASTER LILIES.

NOVELTIES IN EASTER GOODS.



## "MOTHER GOOSE" STICK PINS.

PATENTED NOVEMBER 6 AND DECEMBER 4, 1894.



Ro Peep.



Old Mother Goose.



The Frog that would a wooing Go.



Tom the Piper.



Hey diddle diddle, The cat and the fiddle.



Hot Cross Buns, one a penny two a penny.



Little Jack Horner.



Humpty Dumpty.



There was an old woman tossed up in a basket.



Correct in style.  
Bound to sell.

The best selling line of Stick Pins to date.

Elegant in finish  
Prices Right.



ENAMELED SHIELDS.

The Latest out.  
Engraved Silver and Roman finish.  
Be sure and see them.



SHEPHERD'S CROOKS.

New Designs.  
Engraved Silver and Roman finish.  
Be sure and see them.

### CZARINA BUCKLE COLLARETTES

The Newest Fad.

Beautiful Designs.

Finished in Silver and Roman.

Elegantly Engraved and Enameled.

Prices that defy Competition.

Put up in our best style.

The Latest Novelty.

### CZARINA BUCKLE STICK PINS.

Don't Fail to see them.

GEO. F. GREENE & CO., Manufacturing Jewelers, 111 and 113 Point Street, PROVIDENCE, R. I.

### WM. SMITH & CO.,

Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York.

Manufactory: 61 Peck Street, Providence, R. I.

### WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.  
FINE QUADRUPLE PLATED WARE,  
No. 16 JOHN STREET, NEW YORK  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want any technical book in the Jewelry or Kindred Trades.

## AIKIN, LAMBERT & CO.,

CHICAGO BRANCH: 103 State Street.

No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties

# MERCANTILE



# FOUNTAIN PEN.

**OPALS.**

**E. E. KIPLING,**

182 Broadway, New York.

ELEVATOR ENTRANCE, 2 JOHN ST.

**S. F. MYERS & CO.,**

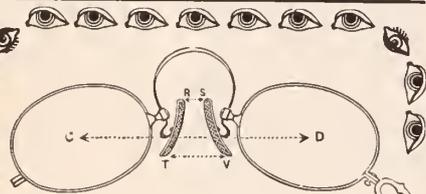
Manufacturing and  
WHOLESALE JEWELERS,  
1895 Issue, No. 39.

**OUR ROYAL CATALOGUE**

Illustrates all that is new, unique  
and desirable in  
everything that pertains to jewelry.  
600 pages, size of this publication  
Free to dealers.

SEVEN DOUBLE FLOORS.  
TWENTY-TWO DEPARTMENTS.

Myers Buildings, 48-50 Maiden Lane,  
33-35 Liberty St., New York.



**PRESCRIPTION WORK.**

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SEND FOR PRICE-LIST AND ORDER FORMS.

**U. S. SMELTING & REFINING WORKS,**

Sweep Smelting and Assaying, Platinum in Plate and  
Wire. Chemically Pure Copper. Ore and Bullion  
Assays a specialty.

Highest prices paid for old gold and silver.  
Sole manufacturers of Phoenix Flux  
and Eureka Alloy.

M. WOLLSTEIN. 25 John St., New York.



.. OUR ..  
**SPECIALTY**  
The Largest Stock of  
**CHIMING**  
AND  
**STRIKING**  
**HALL CLOCKS**

ever shown.

**Chas. Jacques**

CLOCK CO.,  
22 Cortlandt Street,  
NEW YORK.

**Diamond Polishing Machines.**

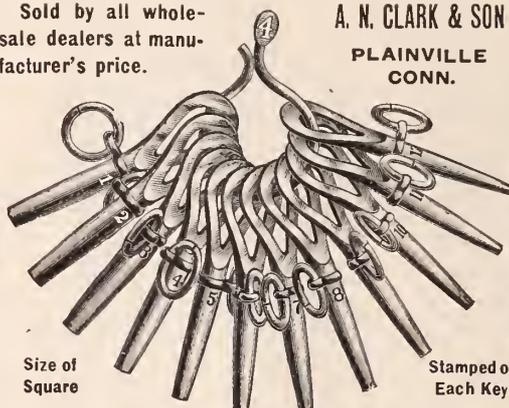
We build these machines complete with latest improve-  
ments also polishing wheels, tongs, doups, weights,  
shafting, belting, ventilating fans, gear-cutting, die blanks,  
etc., We do general repair work on jeweler's machinery.

**THE ARTHUR CO.,**

General Machine Works,  
86 JOHN STREET, NEW YORK.

Sold by all whole-  
sale dealers at manu-  
facturer's price.

**A. N. CLARK & SON**  
PLAINVILLE  
CONN.

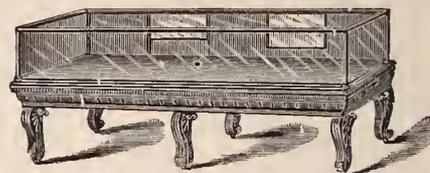


Size of  
Square

Stamped on  
Each Key.

Will quote royalty or price for the manufacturing of articles of real worth.

**B. & W. B. SMITH,**  
220 W. 29th St., New York.



Improved Dust-Tight Counter Cases,  
Perpendicular Sliding Doors.



Improved Dust-Tight Wall Cases.  
Furnished with Improved Shelving and ar-  
ranged for Electric Lighting.

Manufacturer of the Celebrated

**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



**L. LELONG & BRO.,**  
GOLD AND SILVER

**Refiners, Assayers and Sweep Smelters,**

◇ SOUTHWEST CORNER HALSEY AND MARSHALL STREETS, ◇

**NEWARK, N. J.**

**SWEEPINGS A SPECIALTY.**

**ALBERT LORSCH & Co.,**

37 MAIDEN LANE, NEW YORK.

Branch, 167 Weybosset Street, Providence, R. I.

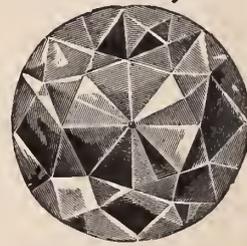
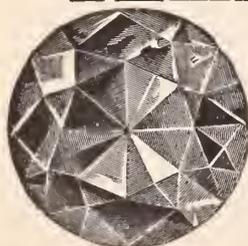
IMPORTERS OF DIAMONDS,

Rose Diamonds, Rubies, Sapphires, Emeralds, Opals, Moonstones,  
Fancy and Imitation Stones, Novelties.

SOLE OWNERS AND IMPORTERS OF

*The Sumatra Gem.*

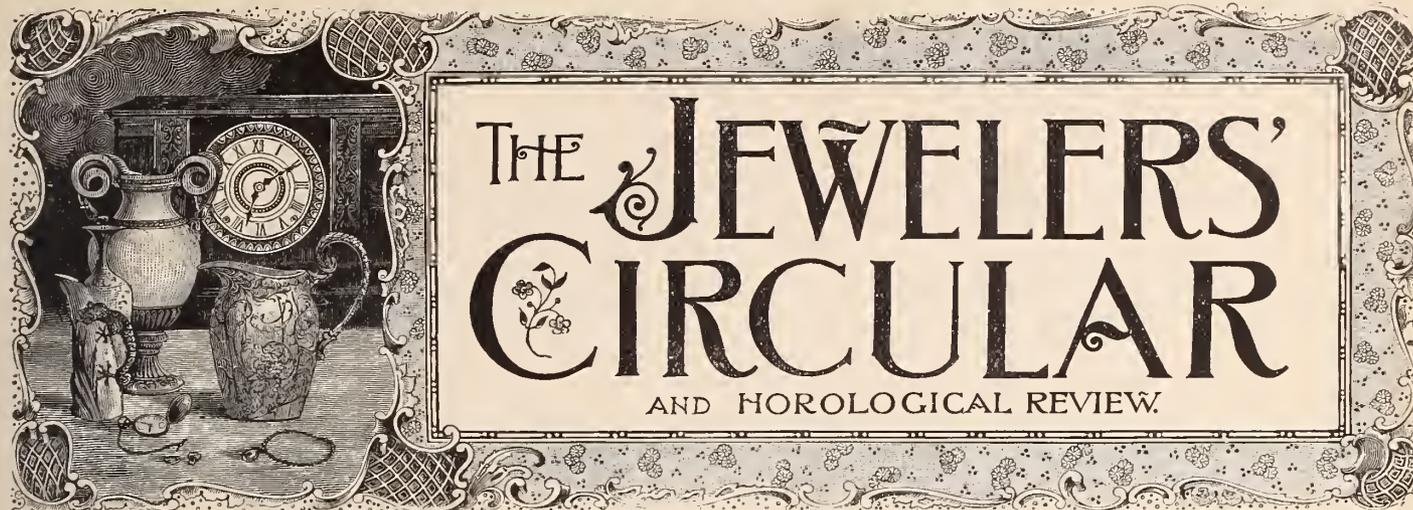
REG'D. UNEQUALLED IN  
BRILLIANCY AND  
HARDNESS



HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

**IT PAYS** TO KEEP IN TOUCH WITH TRADE AFFAIRS. **THE JEWELERS' CIRCULAR.** For 4c. a Week will do it. **Subscribe.**

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & Co.,** 172 Broadway, NEW YORK. **DIAMONDS**



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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXX.

NEW YORK, WEDNESDAY, FEB. 13, 1895.

NO. 2.

RETROSPECTIVE GLIMPSSES OF THE ANTWERP EXPOSITION.

PART III.

IN the German section G. Landmann & Co. had an interesting exhibit of clocks of various styles. In one pallets bearing hour and minute marks rolled concentrically around a cylinder provided with dents at one of the ends. This cylinder was moved by a gearing in a way calculated to cause the pallets to drop by the mere force of their weight, so that they should appear, alternately and in due time, at the wicket, one of which showed the hour and the other the minute.

Louis Kuppenheim's glass case contained small articles in gold, silver and steel, such as pens, penholders (imitating quills) in varicolored gold; watch boxes decorated in enamel, showing pretty landscapes and scenes; pencil-cases, pocket knives, whistles in niello-work, etc.

Burkhardt & Co. exhibited a great variety of chains, chatelaines, neck chains, Leontines, Judics, etc., in gold, with or without addition of gems. Stockert & Kern's display, containing bracelet chains and all kinds of cravat pins, in rolled-plate gold on silver, was well worthy of notice. Very pretty, also, were the numerous patterns of brooches in silver or gilt, adorned with rubies, amethysts and turquoises, exhibited by Odenwald.

Austrian jewelers had, as usual, very attractive displays consisting of no end of articles in varicolored enamel with a predominance of tender shades with a soft glaze. Josef Trainer, of Vienna, exhibited numerous brooches, earrings, bracelets, etc., consisting of flowers in enameled gold or sil-

ver, also fine enameled rosacæ in pierced work decorated with tiny pearls. A pretty pat-

could be worn as pendant or similar article. Josef Chroma, Rodolf Langer, and Alfred Polak, of Prague, had large assortments of garnets tastefully arranged as stars, shield shaped brooches, butterflies, swords, necklaces showing a succession of piked motifs, etc.

The important firm, J. & L. Lobmeyer, of Vienna, renowned for the variety of their crystal wares with or without metal mountings, had some remarkable surtouts, candelabra, cups, etc., with silver and gilt mountings. The chalice illustrated on page 4 shows one of Mess. Lobmeyer's masterpieces. It is in the old German style. Any one acquainted with this kind of work, can realize at a glance how difficult it must be to obtain with crystal the various swellings whose ensemble is at once so peculiar and so graceful. The cup and the cover are in crystal, which has been blown into a mould, and then cut. The base, the mountings and the statuette standing on the spire are in gilt silver. The workmanship of this piece is absolutely perfect.

In the Swiss section were represented only two watchmakers, one of whom Alphonse Thommen, of Waldenburg-Liestal, deserves to be mentioned on account of his important exhibit of watches in gold, silver, and nickel, and his display of separate parts, all being of a good make, yet calling for no particular remarks as *pièce*



JAPANESE GOURD SHAPED VASE IN PURE JAPANESE STYLE.

tern showed a mermaid curled semi-circularly so that her head being joined to her tail by means of a jeweled chain, the jewel

*d'Exposition.* Jaccard Frères, of Sté Croix, exhibited musical boxes of various shapes, producing Eolain symphonies, and giving

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MANUFACTURERS OF...



Leather Goods, Tortoise Shell Goods,  
Ebony Goods, Sterling Silver Novelties,

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MERCANTILE FOUNTAIN PEN.

FLAT WARE AND  
HOLLOW WARE  
STAMPED



IS THE GENUINE.

Manufactured by

WM. ROGERS M'F'G CO.,  
HARTFORD CONN.

A Complete Establishment  
MEANS  
PERFECT WORK

In every detail of  
**ASSAYING,**  
**REFINING**  
AND  
**SMELTING.**

The proof that mine is such lies in the prompt and satisfactory returns invariably given all my customers. ARE YOU ONE?

HIGHEST MARKET RATES FOR OLD GOLD AND SILVER.

J. RATHBONE,  
Nos. 1 to 9 Matthewson St., cor. Cove, Providence, R. I.

For BADGES and MEDALS,

Flag Pins, Class Pins, Class Rings  
and Special Work of all Descriptions,

SEND TO E. R. STOCKWELL, MANUF'R,  
19 John Street, New York.

# F. & B. FOSTER & BAILEY,

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FOR GOLD PLATE.



100 RICHMOND ST., PROVIDENCE, R. I.

## Manufacturing Jewelers and Silversmiths.

925/1000.

### HEADQUARTERS FOR MANICURE GOODS.



Garters

Link Buttons

Brooches

Scissors

Neck Chains

WITH IVORY PAINTINGS  
AND FINE ENAMELS.

Bag Tags

Glove Buttoners

Hat Marks

Chain Mountings

Pen Wipers

Shirt Waist Sets

Emery Balls

Crosses, Earrings

Match Boxes

Solid Gold Locket

Coat Hangers

Locket and Charms

Pocket Knives

Silver Belt Buckles

Pocket Combs

"Mount Hope" Buttons

Paper Cutters

Bracelets and Padlocks

Seals, Button Hooks

Pins and Neck Buckles

And Silver Novelties

Rolled Plate Watch Chains

Without End, all Sterling.

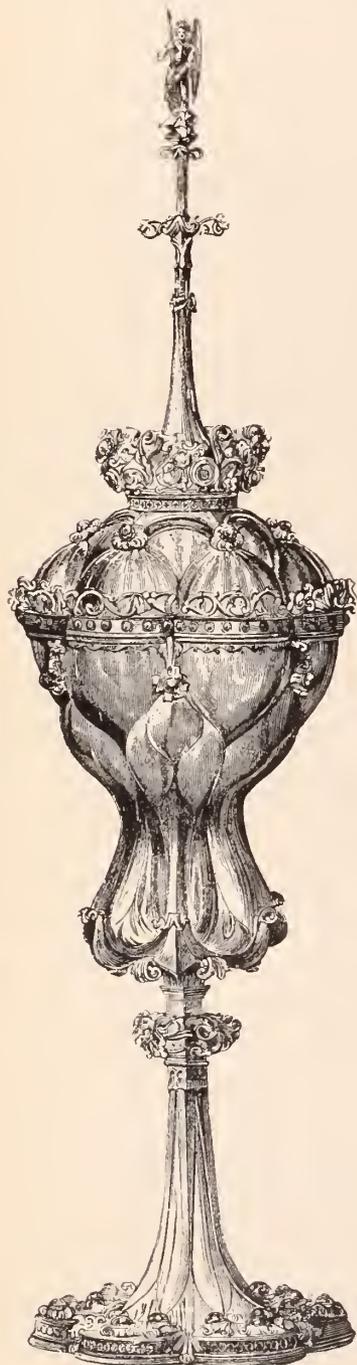
$\frac{1}{10}$  Gold Vest and Dickens Chain.

And also those

### HANDY SETS FOR TOILET IN LEATHER ROLLS.

the effect of mandolins or zithers heard at a distance. These musical boxes are provided with a moderator which secures perfect isochronism.

In the English section, the exhibit of Wilson & Gill, silversmiths, of Regent Sts., London, was the only important one. It included, besides several dinner services, some pretty tea sets in porcelain with silver mountings, also some jugs, liqueur sets, and scent bottles in cut crystal wrapped with silver ornaments in pierced work.



CHALICE IN OLD GERMAN STYLE.

The jewelry department in the United States section included only the 12 following exhibitors: Benchrit Bros., Chicago, various novelties in jewelry; Wm. Busch, Chicago, pretty fancy articles and jewelry; T. Eisenberg & Co., New York, imitation

diamonds and Alaska brilliants; Isidor Fischel, Chicago, diamonds from the Black Hills; Léon Kobscinski, New York and Berlin, jewelry and Arkansas diamonds; Sol. Fischel, St. Louis, jewelry and Colorado diamonds; Joseph Lubie, Philadelphia, jewelry and Alaska diamonds; L. Weissmann, Chicago, diamonds and imitation diamonds; F. Ternandt, Chicago, jewelry; S. Lubin, Philadelphia, optical articles; Ed. Schiska, Baltimore, novelties in jewelry; C. F. Lingaard, Hoboken, N. J., jewelry and imitation diamonds.

The two Spanish exhibitors, Leon Eguiazu, of St. Sebastian, and Felipa Guisasaola, of Madrid, had interesting displays in damascened goods.

Among Italian exhibits in jewelry, let us mention those of Giacinto Melillo, Accarini and Nipote (described in *THE CIRCULAR* in 1893) and Antonio Montini. The last, who is of Naples, showed a great variety of brooches, necklaces, buckles, rings, scarf pins, etc., in shell-work, mosaics, or filigree, some adorned with corals, some introducing Vesuvius lava.

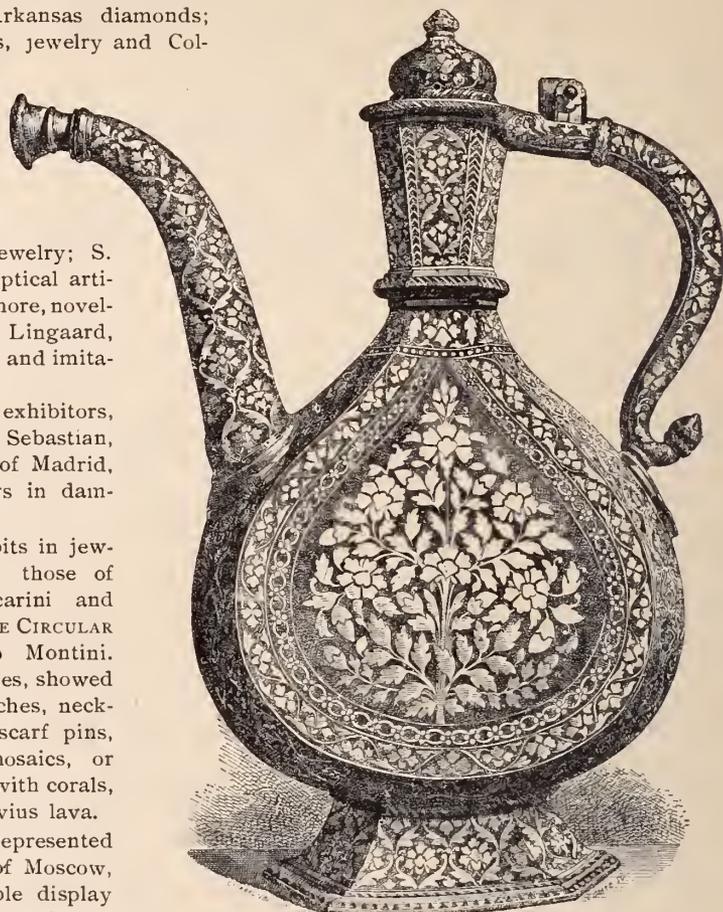
Russia was chiefly represented by Gustave Klingert, of Moscow, who had a remarkable display including lamps in translucent enamel set with gold or silver, and hieratic religious paintings in enamel on silver sunk in the frame, the latter consisting of filigree-work, adorned with colored stones in *cabochon*.

David Andersen, of Christiania, Norway, had in his display great many silver articles decorated in vari-colored enamel.

The entrance to the Persian section was by far one of the most picturesque views at the Exposition, being strikingly representative of the elaborate and graceful decorative art of that country. Among a display of carpets, shawls, potteries, etc., we especially noticed in the exhibit of Mechedi Naghi, of Tauris, an elegant ewer in brass in the Persian style of the sixteenth century, herewith illustrated. The body is of a flat shape, the neck has six well marked faces, and the foot four faces; the different parts including the cover, the spout, and the handle being adorned with silver inlayings showing floral *motifs* neatly drawn and perfectly symmetrical. The outlines of the basin, square in shape, are not quite as graceful as those of the ewer, but the decoration is the same.

Before we bring this retrospect to a close, let us cast a rapid glance at the Japanese section. It is unnecessary to describe the numerous articles such as knives, ash-trays, paperweights, inkstands, etc., showing all kinds of Japanese scenes and flowers in various reliefs, colored by special processes.

which are now well-known of all American metal workers. Two important Japanese



EWER IN PERSIAN STYLE.

manufacturers exhibited at Antwerp. Susuki Honda & Co., of Nagoya, had a curious display of bric-à-brac in cloisonné. That firm engages 2,000 artisans. Kahây Shimonoseky, of Tokio, had an extensive exhibit of bronze works cast and chased; this house employs 1,500 artisans.

It is much to be regretted that the Japanese should attempt to Europeanize their styles, yet some of their modern works are interesting, such as the figures in gorgeous costumes and with grinning faces, holding lamps; vases containing trees with drooping flowers which are electric light globes; storks holding with their beaks branches loaded with fruits of various colors, also sheltering electric light. Yet works in the old style are still more striking. The illustration on the front page shows a gourd shaped vase with feet in the same style. Chased leaves are spread gracefully over the body of the vase with here and there a dragon fly resting on them. The fierce looking chimera in high relief on the granulated ground, holds in one of its claws a rock crystal ball. The monster which forms the spout is boldly modeled. This vase is a handsome specimen of the best Japanese style.

FRANCK.

Russian silver belts are set with turquoises. Russian belting is sold by the inch.

We are probably well known to you by the illustrations which we have made for the leading Silversmiths of the country \* \* \* \* \*

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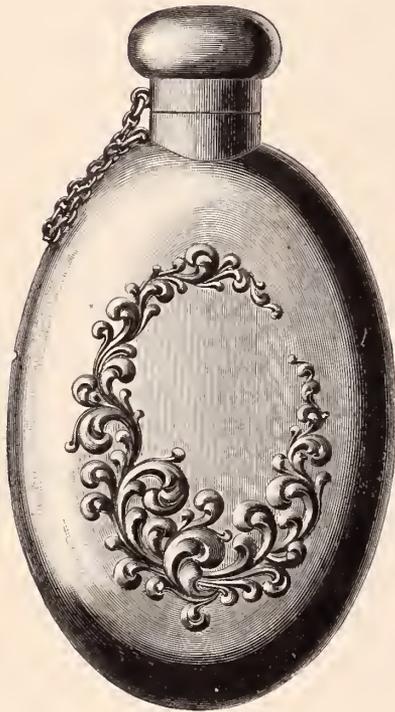
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Factory and Principal Offices; PROVIDENCE · R · I ·

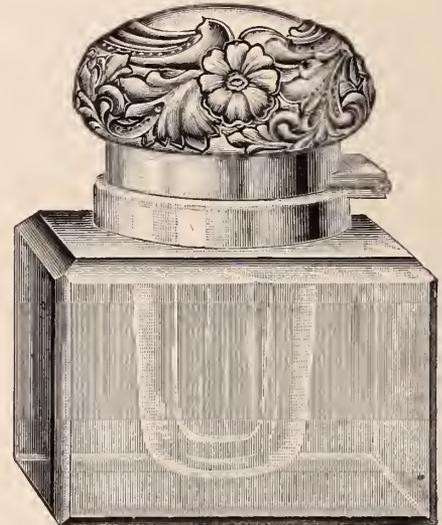
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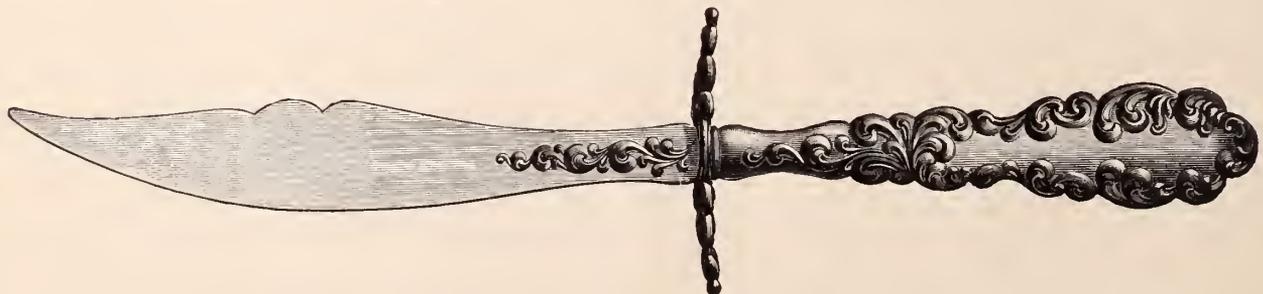


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226 FIFTH AVENUE.

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120 SUTTER STREET.

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86 WABASH AVENUE.

## Fashions in Jewelry and Silver Articles.

A LADY'S RAMBLES AMONG THE JEWELERS.

No jeweler's shop is now complete without small French bronzes. The taste of grown people for playthings increases. A well known club man was seen the other day buying a pocketful of these trifles.

The typewriter is now putting forth its claims to be served with silver. An ink rubber is now held by a silver band, to which at the other end a fine brush for sweeping away the paper crumbs is attached.

George Grossmith's burlesque of the watch bracelet has not made it less popular. He wore one on his ankle and lifted his foot to see the time. One still sees women almost dislocating their wrists to get at their timepieces.

Birthstones are having a certain vogue. They are mounted according to the desires of the wearer, as stick pin, ring or charm. The people who were born in April, June and December have something to contend with as to those months are dedicated such costly stones as sapphires, emeralds and rubies; those who can be gratified with garnets and topazes, onyx and carnelian have larger chances.

There is a good opportunity since the holidays to pick up purchases in French clocks, glass and porcelain. The latter are now conspicuously offered. Much of it is old ware and more is modern reproduction. Some of the new wares as the Copenhagen are extremely attractive. The fancy pieces for the library table, for stationery, for the toilet table, and the bathroom, the wall brackets, and card trays are now both tempting and cheap.

There is a Mexican wood called lineo, of such exquisite perfume, that it makes fragrant every place in which it is kept. A box of this wood was seen that outdoes any sachet powder, and never exhausts its fragrance. Why cannot somebody get hold of it? At the Columbian Fair the East Indians had chunks and chips of sandalwood that were carried off by the armful by women for the purpose of perfuming bureaus and wardrobes.

ELSIE BEE.

## A Pair of Thieves Work a Clever Game on Jeweler W. J. Strang.

TERRE HAUTE, Ind., Feb. 6.—The boldest robbery committed in Terre Haute since the robbery of Shannon's bank, 12 years ago, was accomplished at 9.30 o'clock of the night of Feb. 2d, when a thief rushed out the front door of W. J. Strang's jewelry store, 674 Main St., and carried away a tray of diamond rings valued at between \$800 and \$1,000. The street was crowded with pedestrians, and although the thief fled with Mr. Strang in hot pursuit, no attention was paid to him and none save the interested parties knew a robbery had been committed until the robber, followed by his confederate, had turned west in the alley south of the government building and was out of sight.

Word was at once sent to police headquarters, from where a description of each of the robbers was telephoned to each patrolman. This prompt action resulted in the capture of one of the robbers two hours later. The officer sighted both the robbers, but while he clung to one the other made his escape by a lively run and dodging a bullet from the officer's revolver.

A well dressed stranger walked into Mr. Strang's place and asked to see some diamond rings. He was shown through the stock, but said he saw nothing that suited him and left. After a short time he returned and said he would look through the stock again. Mr. Strang's suspicions were aroused and he refrained from setting the tray of rings out, as he had done before, but merely handed the stranger one ring at a time for examination. After another look at the stock the stranger left the store, saying he would look around a little more before he purchased. It was after 9 o'clock and Mr. Strang was preparing to close the store when the stranger again entered and asked to see the rings, saying there was one in the lot which he thought he might purchase. Again the jeweler exercised the precaution of handing the stranger one ring at a time and was watching him closely.

A few moments had passed when another stranger entered and asked to look at some rings. To accommodate the two customers Mr. Strang set the tray of rings on the show case, thinking that in case of any at-

tempt at theft on the part of the first stranger he could call on the second for assistance. After looking through the tray a moment the second man picked up a ring which, he said, he thought was a beauty. Pushing it partially on his finger, he stepped a few feet from the tray and holding up his hand, attracted the jeweler's attention by saying, "What karat is this?" The jeweler stepped away from the tray to get a good view of the ring. No sooner was his head turned than the first stranger darted out of the door with the tray containing 23 rings. The showcase was between Mr. Strang and the thief, who was out of the door and gone before he could give chase. Rushing from behind the case he grabbed the remaining stranger who appeared greatly surprised. Without even an effort to break away the stranger said: "You are wrong. I know nothing of this. Come, I will help you catch the thief."

In the excitement the jeweler did not suspect the robber's ruse, released his hold and started with him out of the door in pursuit of the robber. Both Mr. Strang and the stranger walked rapidly through the crowd to the corner of 7th and Main Sts., when they saw the man turn west near the government building. Mr. Strang had left his store alone. He could go no further, but the stranger started north on a run, telling the jeweler he would catch the thief if he could. When Mr. Strang returned to his place of business, the fact dawned upon him that the man he had released was a confederate of the robber and he had been duped after being robbed.

## Death of Robert J. Shapley, One-Time Jeweler.

MECHANICSBURG, Pa., Feb. 6.—After a confining illness of about four weeks, Robert J. Shapley died at his home, Jan. 27, in the 46th year of his age. About a year ago his decline of health began and it soon became apparent to his family and friends that his lease of life was limited.

His early days were spent at Hummelstown, where he was born May 23, 1849. When nearly grown he came to Mechanicsburg and entered the jewelry business with his brother, Rufus E. Shapley. At the age of 19 he was united in marriage to

# Jno. W. Reddall & Co.,

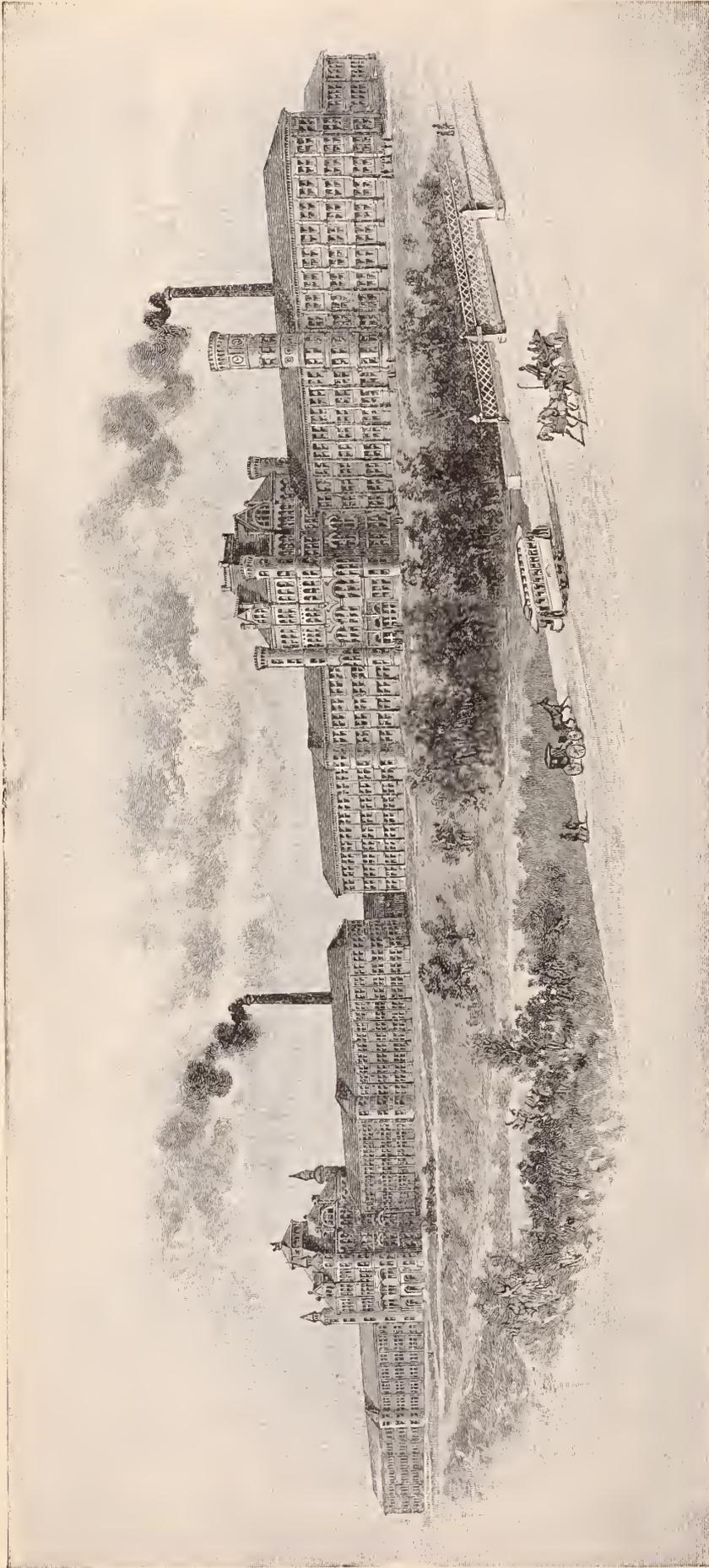
107 HAMILTON ST.,

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SIDE COMBS in fourteen karat gold.

A great variety of patterns at  
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Makers of the most popular line of  
Silver Mounted Belts.



# THE DUEBER-HAMPDEN WATCH FACTORIES,

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ARE THE LARGEST AND ONLY COMPLETE WATCH FACTORIES IN AMERICA.

The policy of these companies has always been and will continue to be the best interests of the Retail Watch Maker and Jeweler. The rebate voucher system now in general use by us guarantees, as heretofore, a satisfactory margin of profit to all legitimate dealers selling

**DUEBER-  
HAMPDEN  
WATCHES.**

**OUR MOTTO:**

The welfare of the Jeweler depends more upon goods that are salable and yield him a good profit than upon any scheme, combination or organization.

Miss Retta Wise. Soon after he moved to Uniontown, Md., for two years, and then located in Greencastle, Pa., and opened up the jewelry business which he conducted successfully for three years. He then took up his residence in York, Pa., continuing his business for several years, and then entered the service of the Union Pacific Railroad Co. and for several years acted in the capacity of traveling passenger agent and then resigned his position and located in Mechanicsburg.

He bought a plough factory and afterwards enlarged his business by adding the manufacture of wheels. Mr. Shapley was a man of energy and executive ability. For six years he was a leading member of our borough council.

#### F. G. Smith & Sons Answer the Complaint of Charles Roe.

DETROIT, Mich., Feb. 7.—F. G. Smith & Sons last week answered the bill of complaint of Charles Roe whom they charge with illegally taking about \$5,000 worth of goods while he was a member of the old firm of F. G. Smith, Sons & Co. Mr. Roe asked the court for an accounting and gave several pertinent reasons in his bill.

The statements of Mr. Roe in the answer are denied in toto. It is stated that Frank G. Smith, president of the corporation, made visits to Europe and Paris on business for the corporation, but that the expenses of his wife were not paid by the

firm. Neither were his expenses other than perfectly legitimate ones. The same is stated of F. G. Smith, Jr. The charge that Mr. Roe was frozen out of the business and his interest is emphatically denied and also that the charge that Mrs. Smith's claim against the firm is not a legitimate one. The books, they say, were always open to any member of the firm, and are still open for inspection.

#### Respecting the De Beers Company's Deal

KIMRERLEY, Jan. 10, 1895.—Important negotiations are going on between the De Beers Co. and several separate syndicates regarding the purchase from the company of the whole of their diamond output during the present year. It seems that the directors have had offers from syndicates operating respectively in London, Antwerp, and Amsterdam, and it is understood that it is now merely a matter of terms. The directors have decided to deal if prices can be arranged, and it is not unlikely you may hear per cable before this reaches you that the bargain has been made. The officers of the company calculate upon a total output for 1895, of about three and a half million pounds worth. This, of course, can be increased should the necessity arise. Local dealers are of opinion that if the transaction is completed the market will immediately harden.

It is many years since there was such

feverish activity in the quest for new diamond mines. During the last dozen years there have been "rushes" innumerable, and the credulous abroad have no doubt often concluded from the glowing reports that a rival to De Beers had at last been discovered. Beyond the Robinson mine to which I referred in my last, there is nothing yet to indicate any discovery of importance. The Robinson mine certainly promises well and I expect much will yet be heard of it. In all probability the ruling motive of those engaged prospecting is to acquire something sufficiently promising to compel the De Beers Co. to buy them out at a fancy price.

ST. GEORGE.

#### The Jewelers' Circular Praised in Rhyme.

THE CIRCULAR is like a brewer,  
At work every week  
Producing a stimulus, sure  
To strengthen those who seek  
Information and advice  
About what is new and nice;  
It sets one to thinking,  
This and that linking,  
Until energy replaces sloth,  
And a dealer is not loth  
To make a pretty display  
In his window every day.  
The town's people passing there,  
Stop and look and stare,  
And exclaim, as I am alive!  
This is an improvement in '95.

W. W. S.

# LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

## Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

AND

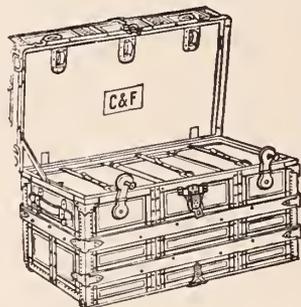
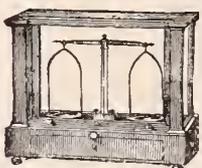
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MAKERS OF STERLING SILVERWARE,

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and Cases  
161Broadway  
Bet. Cortlandt and  
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NEW YORK**HERMAN KOHLBUSCH, SR.**Established 1859  
Manufacturer of  
FINE BALANCES  
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SEAMLESS RING**

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**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

**CO 3 MAIDEN LANE,**

NEW YORK.

**The Death of Frederick Long.**

NEWARK, N. J., Feb. 8.—The sudden death on Feb. 1st, from apoplexy, of Frederick Long, removes one of the best known gold chain makers in this city. He was born in London about 65 years ago, but in early life went to Birmingham, where he was employed by the old firm of Goode & Boland, St. Paul's Square. Subsequently, because of the depression in the jewelry business in England, he turned his attention to rifling gun barrels for the Crimean War, and afterwards for the American trade. He came to this country about 1865, and was at once employed by the old firm of Carter, Hale & Co., and remained in the employ of this firm and their successors until his death.

Mr. Long was an expert mechanic as well as a true and honorable man, and for many years superintended the department in the factory in which the very fine chains and the old fashioned loop bracelets were made, having charge of about 125 girls. He had old fashioned ideas of loyalty to his employers as well as of fairness to his associates and those of whom he had charge, and thus won and held the respect and esteem of all with whom he was associated. He was a man of pure life and of domestic tastes, a good husband and a kind father. He leaves a widow, two sons and two daughters.

The funeral occurred Monday afternoon, when the department in the factory with which he was connected, closed as a token of respect to his memory. His fellow employes attended the funeral in a body.

**Receiver Appointed for the Business of Abe Fry.**

ATLANTA, Ga., Feb. 7.—Mortgages to the amount of \$9,000 given by Abe Fry, broker and jeweler, to various parties have been filed and Forrest Adair has been appointed receiver, giving a bond of \$5,000. The amount represented by the unsecured creditors in the application for receiver is \$8,000, showing thus far an indebtedness of \$17,000.

The mortgages were given to the following named parties in the amounts that follow: W. F. Manry, \$3,951.50; Leon Cohen, \$2,175; Martin Simms, \$2,000; S. Hesse, \$154; Sophie Fry, \$400, and E. S. McCandless, \$265.

The petition for a receiver followed later. The petitioners were Leon Cohen & Son, Meyer Schwarz and George W. Scoville, manager. They claimed that they represented more than one-third of the unsecured indebtedness of Abe Fry. Cohen & Son claimed an indebtedness to their firm of \$7,000, Meyer Schwarz alleged an indebtedness of \$1,000 and G. W. Scoville, manager, claimed an indebtedness of \$64.50. The petitioners alleged that Abe Fry was allowing his paper to go to protest and was not meeting his obligations as they fell due.

The appointment of a receiver caused genuine surprise wherever Abe Fry is

known, as he has always been considered one of the staunchest business men in the city. He has been in business since 1879, and formerly claimed to be worth \$90,000.

**Prospects of a Solid Silverware Factory for Lyons, New York.**

ROCHESTER, N. Y., Feb. 5.—President O. F. Thomas, of the Manhattan Silver Plate Co.'s factory, is talking very favorably of the establishment of a solid silver factory at Lyons, N. Y. The demand for this class of goods is very large at the present time and shows no sign of decreasing.

As the product of the factory would be handled by the large corps of salesmen already employed by the Manhattan Co., it would be a very easy matter to dispose of the products of the factory and at the same time it would place the Manhattan Co. in a position to supply their customers with either solid silver or plated ware, or both.

Mr. Thomas's idea is to form a company, provided it can be done in Lyons, of which he would take the largest share of stock. From the knowledge he has of what other silverware factories are doing, it would be a profitable business and would without doubt be a great help to the town.

**Annual Meeting of the Hampden Watch Co.**

SPRINGFIELD, Mass., Feb. 8.—The annual meeting of the Hampden Watch Co. was held at the Massasoit House on the morning of Feb. 5th and these directors were re-elected: John C. Dueber, Joseph C. Dueber, W. A. Moore, James D. Safford and George R. Bond. Mr. Dueber was chosen president and treasurer and W. A. Moore, clerk. A dividend of 5 per cent. was declared.

Mr. Dueber expressed himself as being encouraged over the prospect for the revival of business. The shops have been running five days a week since the first of the year, and it is hoped they will go on full time soon. The employes of the company have now become used to Canton and live in ease and comfort.

**Newark.**

The Osmun-Parker Mfg. Co. have incorporated with a capital stock of \$50,000 in single shares of \$100, for the manufacture and sale of jewelry and novelties in gold and silver. The promoters are Joseph Ward, Jr., Alfred J. Parker and Amelia W. Osmun, all of Newark.

Several fires occurred in Newark from o'clock A. M. Thursday till noon, Friday, the buildings at 36-38 Mechanic St., occupied by a number of jewelers and small manufacturers, and in the center of a large factory district, being among those affected. Among the fire victims were: Muller & Zitner, manufacturers of silver novelties; Schappel & Schanbecker, jewelers; the New Jersey Nickel Plating Co.; the aggregate of whose losses is several thousand dollars.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



**JOHN N. DISSELKOEN,**

Cutter and Importer of

**DIAMONDS**

FACTORY :  
76 LANGEBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.



### Death of Simon Muhr.

PHILADELPHIA, Pa., Feb. 9.—The death of Simon Muhr late last night, came with a great shock to Philadelphia business men, although his friends and intimate acquaintances had for several days known that there was no chance of saving his life. The pneumonia from which he had been suffering had developed hemorrhages, and when these appeared all hopes were abandoned. Mr. Muhr died at his residence, 1936 Arch St., and his mother and sister were present when he passed away.

Mr. Muhr's career forms an illustration of the possibilities offered in this country to energy and ability. He was born in Hürben, Bavaria, Germany, April 19, 1845, and came to this country with his parents at the age of eight years. The family located in Philadelphia, where Simon received a scant public school education, beginning at the age of 13 years to apply himself to learning his father's trade, that of watchmaking. He soon developed business instincts of a superior order, and devoted his attention to that branch of the establishment with such success that from a modest enterprise the jewelry business of his father, Henry Muhr, soon grew to be among the leading ventures of its kind. At the age of 21 years Simon Muhr was made a partner in the business, the firm being styled H. Muhr & Son. This was in 1866, the annual business of the firm amounting at that time to but \$75,000.

In 1869 the firm began the manufacture of jewelry in a small way. Since then the business has steadily grown. The small establishment on 2d above Race Sts., gave way to the extensive stores at 629-631 Chestnut St. and in 1885 the large seven-story factory at the corner of Broad and Race Sts. was constructed and became one of the largest ring and watch case manufactories in the country. The business steadily increased in its scope, the annual sales reaching over one million dollars. Henry Muhr retired from the business in 1873, since which time the firm have been known as H. Muhr's Sons, the partners being Simon, Joseph and Jacob Muhr. Joseph Muhr died in 1888 and the father, Henry Muhr, in 1892, aged 77 years. Within the last few months

the business had been dissolved, and Simon Muhr was at the time of his fatal illness, engaged in winding up the affairs of the



THE LATE SIMON MUHR.

firm, prior to retiring from active work, as he had felt the necessity for some years past of discontinuing the heavy burden of work connected with the management of so large a business.

It was largely owing to the personal traits of Simon Muhr that success crowned his efforts. His popular and genial manner won for him hosts of friends. As an employer he was always kind and considerate, and as a friend his generosity knew no bounds. His charitable instincts were never appealed to in vain, and in the bestowal of his constant benefactions he knew neither race nor creed. His greatest helpfulness, however, lay in the direction of his work among the Jewish immigrants, and his time and purse were brought in constant requisition in succoring them in their distress. They were never turned away from his place of business, and on any day one could see them there, knowing that a kindly and ready attention would be given their appeals.

Mr. Muhr was connected with numerous

charitable and educational and political organizations. He was ever ready to give his name and influence in support of any movement having for its aim the public good. In politics Mr. Muhr was a Democrat, but he had never accepted public office which had at various times been offered him. In his helpful activity among his Jewish brethren, Mr. Muhr was indefatigable. He was vice president of the Jewish Hospital Association, a manager of the Jewish Foster Home and Orphan Asylum, treasurer of the Association of Jewish Immigrants, a member of the Board of Management of the Society of the United Hebrew Charities, the Hebrew Charity Ball Association, the Philadelphia Branch of the Alliance Israelite Universelle, and president of the once existing Jewish Alliance of America.

Mr. Muhr was unmarried. He lived with his mother and sister at 1936 Arch St., and was about removing to a new home which had been nearly completed, and in the erection of which he found much pleasure, on N. Broad St. below Girard Ave.

PHILADELPHIA, Pa., Feb. 12.—The funeral of Simon Muhr took place this morning and the services were largely attended, not only by men prominent in Jewish commercial life and in the jewelry trade, but by numerous people representative of local business and social life. By the desire of the family there were no floral offerings. The services began at 10 o'clock, and were conducted by the Rev. Sobato Marais, Rabbi of Mikoe Israel Synagogue. Among the list of honorary pall bearers were: Judge Mayer Sulzberger, Wm. B. Henkenburger, Simon A. Stern, Geo. H. Earle, Jr., ex-Judge Westcott, of Camden, and Commodore Melville. The interment subsequently in the family vault at Mt. Sinai Cemetery was private.

Jeweler Louis Reichert, Scranton, Pa., is manufacturing "A Souvenir of the Coal Regions," which is composed of pulverized coal representing the Sloan breaker and surroundings, which makes a pretty paper weight. Mr. Reichert has patented his device.

**SPECIAL NOTICE.** We have purchased an entire line of high grade adjusted MOVEMENTS, of a well known Watch Co., which we are now offering at

**GREATLY REDUCED PRICES.**

FOR PARTICULARS APPLY TO

**OPPENHEIMER BROS. & VEITH,**

DEALERS IN WATCHES.

CUTTERS OF DIAMONDS.

**35 MAIDEN LANE,**

**NEW YORK.**

**The Death of C. P. Barnes.**

LOUISVILLE, Ky., Feb. 9.—C. P. Barnes, one of the most prominent jewelers of Louisville, died on Monday night, Feb. 4th at his residence, 1026 Third St., at the age of 66 years. Mr. Barnes had been confined to his bed for over a month with pneumonia and his death had been expected at any time.

Chauncey P. Barnes was born on a farm in western New York, Sept. 16, 1828. He left his native State when quite young and ventured into the copper mining regions of Michigan where he worked as a bookkeeper until 1857 where he went to Texas. Here he stayed a year and in 1858 moved to Louisville and went in partnership with Mr. Haskins under the firm name of Haskins & Barnes, for the manufacture of gold pens. Mr. Haskins retired from the firm and the business was continued as C. P. Barnes & Co. A profitable business had been built up in gold pens, and the firm prospered until the war broke out, when business was suspended.

In 1863 the business was re-opened near the old stand with gold pens and a general line of jewelry. In 1864 the store was moved to the corner of 6th and Main Sts., over what is now the Union National Bank. In 1866 the business was moved to the Louisville Hotel building, where it remained for over 25 years, and was then moved to the present location, in one of the elegant store-rooms of the Louisville Trust Co. building.

Mr. Barnes was a very popular man, and was widely known throughout the country. The jewelers of the city met in the parlors of the Louisville Hotel to pass resolutions on Mr. Barnes' death. A committee on resolutions was appointed, consisting of Wm. C. Kendrick, Thos. J. Pottinger and Leonard Huber. Mr. Kendrick was elected chairman. The following resolutions were read and adopted.

RESOLUTIONS OF RESPECT.

*Whereas*, Our ranks have once more been invaded by death, this time claiming our respected associate in the jewelry business, Mr. C. P. Barnes, be it

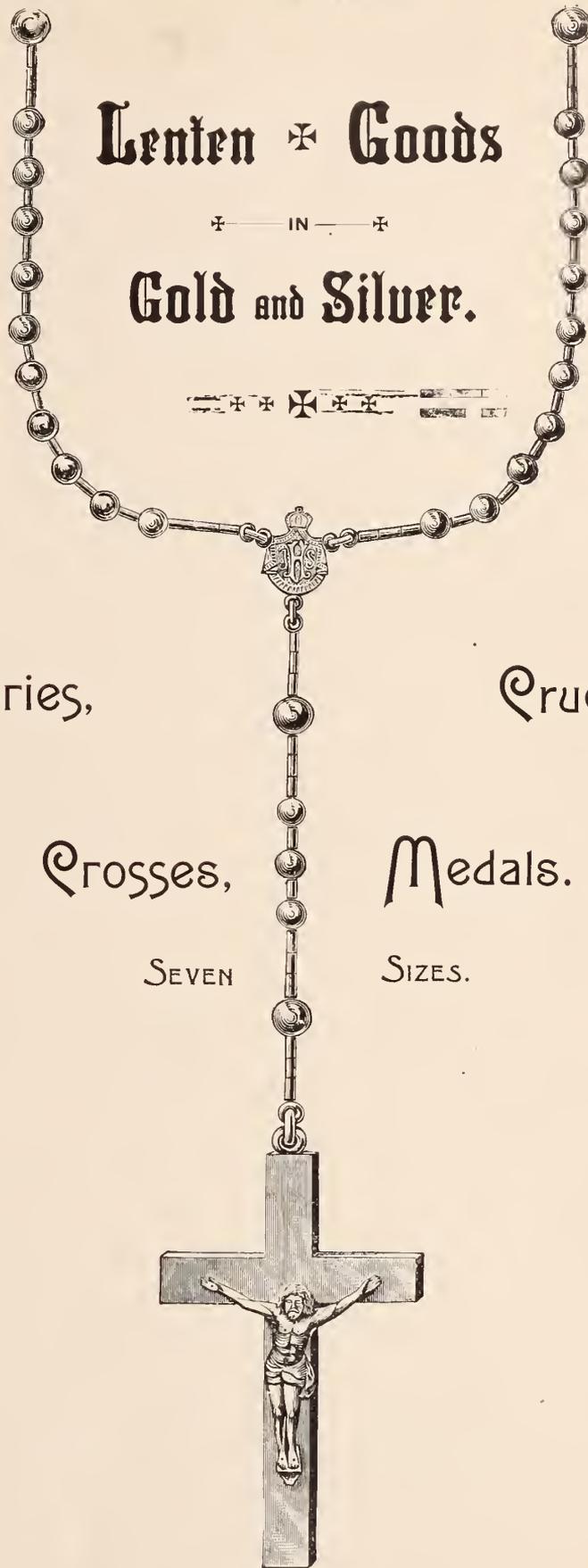
*Resolved*, That we, the jewelers of Louisville, tender our sympathy and condolence to those who are left to mourn his loss, and we are sure that his death will be much felt, not only by his business associates, but by the community at large, in which he had lived for so many years to be honored and respected by all who knew him.

*Resolved*, That the jewelers of this city attend his funeral in a body as our last tribute of respect to him; also, that the resolutions of this meeting be inserted in the daily papers, and a copy of same be given the family of our late brother.

W. C. KENDRICK,  
T. J. POTTINGER,  
LEONARD HUBER,

Chairman Committee on Resolutions.

The jewelers present at this meeting were: Wm. C. Kendrick, Thos. J. Pottinger, Geo. Wolf, Brainard Lemon, Ed. Ledman, Jas. Sharrard, A. E. Frederick, Leonard Huber, Geo. H. Kettmann, Geo. W. Plinke, Fred. Pfeifer, Wm. G. Buschmeyer, Theo. Eitel, R. L. Gebhard, L. A. Bachus, Rich. G. Tafel, Mr. Borgerding, R. Baude, Henry Wolf, Jno. F. Zmut, Mr. Irion, Mr. Hager, Mr. Seng.



MADE ONLY BY

JOHN A. RILEY & SLOAN Co.,

860 BROADWAY, N. Y.

### Imports and Exports for December, 1894, and the Preceding Twelve Months.

WASHINGTON, D. C., Feb. 11.—The summary statement of imports and exports for the month ending Dec. 31, 1894, and the twelve months ending the same date, compared with the corresponding periods of 1893, has been issued and contains the accompanying figures relative to the jewelry trade:

nation had been practically inoperative for some time on account of some of the parties to it having violated the agreement made.

For the last two or three years there has been a very light demand for watches. In the hope that the demand would be increased by a reduction in prices and that they would be able to get rid of a quantity of stock on hand, one company made a cut

### The General Appraisers Express Themselves on the Diamond Tariff.

An important decision of interest to the diamond trade was handed down Thursday by the United States Board of General Appraisers in the appeal of Jos. Frankel's Sons from the decision of the Collector at New York upon diamonds imported by that firm about Aug. 28, 1894. The stones were assessed at 25 per cent. duty under Par. 338, Schedule N, of the Tariff Law of 1894, providing for precious stones. The importers appealed from this decision, claiming that the goods were exempt from duty by virtue of Par. 467 of the free list which provides for "diamonds; glaziers', miners' and engravers' diamonds, and diamond dust or bort and jewels used in the manufacture of watches and clocks."

The importers contended that the precious stone section provides for a class of goods including diamonds, while par. 467 provides denominatively for diamonds, and therefore applied:

"We are of the opinion that Congress did not intend to place any diamonds but glaziers', miners' and engravers' diamonds, not set, upon the free list, but in view of the explicit language of the act we are constrained to hold that inasmuch as the word diamonds in commercial usage does not include glaziers', miners' and engravers' diamonds, nor does it include, popularly or commercially, diamond dust, bort or jewels for watches or clocks, that the diamonds in question are entitled to free entry under par. 467, as claimed by the appellants." The Board of General Appraisers uphold this contention and say that whatever was the intention of Congress in passing the statute there is absolutely no ambiguity about the language of par. 467, which provides distinctly for diamonds. In concluding their decision they say:

"The protest is sustained and the collector's decision reversed."

The collector has 30 days in which to appeal from this decision to the United States Circuit Court. The case may then be carried to the United States Circuit Court of Appeals, or even to the Supreme Court.

President A. J. G. Hodenpyl, of the Diamond Importers' and Cutters' Protective Association, told a CIRCULAR reporter that the association were behind Jos. Frankel's Sons in this fight. The decision, said Mr. Hodenpyl, will have no direct or immediate effect upon the diamond market, or upon the price of diamonds, inasmuch as until the case is settled by the court of last resort, which may take two years, the collector will continue to levy on diamonds the duty of 25 per cent. This duty will, of course, be paid under protest.

The manufacturers of the Princess rings announce the early appearance of some excellent new goods. The reputation of this house vouches for the excellence of their new product.

	DECEMBER		NOV.	TWELVE MONTHS ENDING NOVEMBER.	
	1894.	1893.	1894.	1894.	1893.
<b>IMPORTS.</b>					
Diamonds and other precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches.	\$10 342	\$28 988	\$11 431	\$839 806	\$802 075
Clocks and parts of.	30 228	4 453	33 430	175 369	166 724
Watches, and parts of, and watch materials and movements.	96 009	92 286	96 164	985 399	1 465 074
Jewelry, and manufactures of gold and silver.	44 111	18 484	83 691	446 887	707 010
Precious stones, n. e. s. and imitations of, not set.	330 930	254 752	659 753	6 710 472	10 022 371
<b>EXPORTS.</b>					
Clocks, and parts of.	74 705	72 355	81 371	888 704	919 965
Watches, and parts of.	19 452	21 278	35 750	310 388	385 194
Jewelry, and manufactures of gold and silver.	54 305	71 869	61 600	705 959	1 008 544
Plated ware.	36 115	25 835	59 869	295 214	343 492
<b>EXPORTS OF FOREIGN MERCHANDISE.</b>					
Diamonds and other precious stones, rough and uncut, etc.				2 220	355
Clocks, and parts of.			25	343	684
Watches, and parts of, etc.		175		48 434	619
Jewelry, and manufactures of gold and silver.	3 381	501	195	55 065	17 308
Precious Stones, n. e. s. and imitations of, not set.	526	309 977	61	4 851	311 305

### President Bunn Interviewed on the National Association's Dissolution.

SPRINGFIELD, Ill., Feb. 9.—The intelligence that the National Association of Jobbers in American Watches had dissolved has raised the inquiry as to what effect the dissolution would have upon the watch factory this city. President Jacob Bunn, when questioned, said the company here were not one of the combination and that there was nothing in the new situation, so far as he could tell, which would affect the Illinois Watch Co.'s factory. He said the combi-

of about 25 per cent. Other companies followed suit and it developed that the reduction did not appreciably quicken the demand.

Operations will be resumed at the Illinois Watch Co.'s factory Monday. At the start 150 hands will be employed and it is expected that this number will shortly be increased to 200. Resumption at this time is in accordance with the plan agreed upon some weeks ago and is not dictated by the movements of the National Association.

**The Jury Disagree in the Trial of the Doll Libel Suit.**

TORONTO, Can., Feb. 8.—A trial of unusual interest to the watch trade was concluded yesterday in the Civil Assize Court after occupying eight days. It was an action for libel brought by the American Watch Case Co., of this city, against W. F. Doll to recover \$5,000 damages for the publication of untruthful statements as to the quality of goods they manufacture. The principal basis for the suit was the publication of a pamphlet by Mr. Doll entitled "Karats and Business Morality;" and it was also charged against him that he engaged a store where he filled the windows with placards contrasting the goods made in the United States with those manufactured by the plaintiffs under the protection of a 35 per cent. ad valorem duty, with the object of injuring their business.

Allegations were quoted from the published pamphlet to the effect that some goods of the American Watch Case Co. were made "in style, stamp, etc., to imitate the genuine solid gold or honest gold-filled cases made by such reputable firms as the American Waltham Watch Co., Joseph Fahys and the Brooklyn Watch Case Co." Among other specific assertions as to the inferior character of the plaintiff's goods is a statement that Doll assayed one of the company's cases and found it to contain but 2½ grains of gold. Several journalists gave evidence that Doll attempted to secure

the publication of statements similar to those of the pamphlet in Toronto daily newspapers.

W. F. Doll gave evidence at great length in justification of his statements. W. K. McNaught, managing director of the company, gave evidence in rebuttal. He went into detail as to the respective prices of American and Canadian goods, denying Doll's statements, but practically admitting some of the charges as to the inferiority in quality of the goods the company made. He stated that it was the general custom of the trade among wholesale dealers to sell springs in with the cases and charge the weight as gold. The company, he said, started with the principle of marking its goods according to quality and composition, but had deviated from the rule in consequence of American competition.

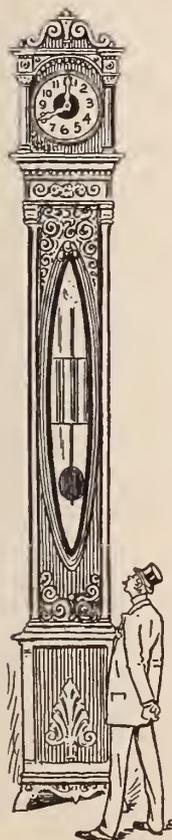
A. C. Anderson, wholesale jeweler, testified that the American watch cases imported before the company came into existence were stamped up, but since then are stamped as they really are in quality. It was, he said, the custom of the trade to buy gold cases by weight, including springs and other parts not made of gold. The gist of his evidence was that there was no deception on the part of the plaintiff as to quality or make of goods, so far as the trade were concerned. It was usual to stamp up goods; "14 k" did not mean much unless the manufacturer's stamp was on the article.

Several other jewelers gave similar evidence as to the custom of the trade. The jury after deliberating for ten hours on the evidence failed to agree, it being understood that seven were in favor of the defendant and five for the company. At the conclusion of the trial the judge advised the parties to let the matter rest, intimating that if Doll issued any more circulars or publications against the company the court would restrain him by injunction.

**The Status of the Kent & Stanley Co.'s Affairs.**

PROVIDENCE, R. I., Feb. 9—Since the extensive failure of the large manufacturing concern of Sackett, Davis & Co., early in the '80's, nothing has occurred in the local manufacturing jewelry circles that has so disturbed the equanimity of the trade as the financial difficulties in which the Kent & Stanley Co. at present find themselves involved. Nothing new of any decided importance has transpired since last week, although there has been at least one meeting of the directors and one of the stockholders of the company. Nothing is, as yet, vouchsafed for publication.

The directors met Thursday afternoon at 2.30 o'clock and determined upon the calling of a stockholders' meeting for Saturday. The latter meeting was held and a committee was appointed to investigate the affairs of the concern and to render a report at another meeting to be held next Thursday afternoon.



# IT'S HIGH TIME

YOU APPRECIATED THE  
FACT THAT OUR LINE IS

POPULAR,  
SALABLE  
AND WILL MAKE YOU MONEY

ALL SUCCESSFUL  
JOBBERS KNOW THIS.

ARE YOU ONE?

**Waite, Thresher Company,**  
PROVIDENCE, R. I.

Enormous Variety of

## Cut Glass Scent Bottles

MOUNTED IN . . .

STERLING SILVER.



**Bachrach &  
Freedman,**  
1 & 3 Union Square,  
New York.

## Receiver's Sale.

**HENRY C. JOHNSON, Auctioneer,**

BY ROE H. SMITH & CO.,  
Will Sell at Auction on

**WEDNESDAY, February 13, 1895,**

at 10 o'clock A. M., at the warerooms,

**114 East 14th St., New York City,**

BY ORDER OF HERMAN E. KLEBER,

**RECEIVER OF F. GROTE & CO.,**

the entire stock of high-class

**Toilet Articles, Fancy Goods,**

**Sporting Goods, &c., &c., in**

**Ivory, Tortoise Shell,**

**Mother of Pearl, Fancy Woods, &c.,**

MADE BY

# F. GROTE & CO.

Receiver's address, 114 E. 14th St., New York.

**FOSTER & FOSTER,**  
Attorneys for Receiver,

No. 132 Nassau St., New York City.

## THE CHICAGO JEWELERS' ASSOCIATION BANQUET NUMBER OF THE JEWELERS' CIRCULAR.

CHICAGO, Ill., Feb. 9.—The Chicago Jewelers' Association Banquet Number of THE CIRCULAR, has called forth warm commendations from the trade of this city. The occasion was worthy the efforts put forth to make the number a success, and both pen and camera were unceasingly employed to make the number worthy the occasion. The following testimonials evidence the fact that the efforts were appreciated:

Manager Grove Sackett, Wm. L. Gilbert Clock Co.:—"I regard it as an excellent number that reflects great credit on THE CIRCULAR, a number highly satisfactory to the association and the trade."

Manager Walton, Meriden Silver Plate Co.:—"A very nice number, in fact an elegant number in every respect, not only of interest to members of the association, but to the entire jewelry trade as well."

Manager Barnum, Ansonia Clock Co.:—"A very successful issue, with which I am much pleased, both as to text and illustration."

F. M. Sproehle:—"It was very, very nice—well gotten up—a fine edition."

Manager J. A. Todd, Towle Mfg. Co.:—"It was certainly a very creditable number, unexceptionable in every respect."

Mr. Gleason, C. H. Knights & Co.:—"It is one of the most complete, best gotten up editions I have ever seen, and I have heard it complimented many times by the trade. Nothing overdone, but all artistically and neatly arranged."

A. C. Becker:—"THE CIRCULAR did well. Was so anxious to read it I took it home, and from what I gleaned regarded it as a valuable number and exceedingly creditable to the paper."

Louis Manheimer:—"Haven't had an opportunity to read it carefully yet, but want more copies. From a glance, regard it an exceptionally fine number."

Manager Prentiss, Gorham Mfg. Co.:—"Very nicely gotten up indeed. I think it the best and most successful of your efforts."

Sol Kaiser:—"It was a beauty. A very fine number. THE CIRCULAR is all right."

Mr. Glover, Seth Thomas Clock Co.:—"The finest number I ever saw; complete and interesting."

M. N. Burchard, Simpson, Hall, Miller & Co.:—"Very good indeed. I was much pleased with the report of the banquet. Every speaker seemed to be reported verbatim. Was much interested in the early history of the Chicago trade and found the number interesting throughout."

Geo. M. Wallace, R. Wallace & Sons Mfg. Co.:—"The number was so fine I immediately sent it on to my wife, which shows what I think of it. It is the finest thing in that line I have seen yet, an elegant number without a question. Everyone I have heard speak of it was very much pleased."

Benj. Allen:—"A very nice number, an exceptionally good one."

### Chicago Jewelers' Association's Attitude Toward the Currency Bill.

CHICAGO, Ill., Feb. 11.—A meeting of the committee appointed at the regular monthly meeting of the Chicago Jewelers' Association, to prepare a memorial to Congress to expedite the passage of the currency bill now before it, upon the lines recommended by President Cleveland in his recent message, was held in the Association rooms Thursday. The committee resolved on the following memorial:

"At a regular meeting of the Chicago Jewelers' Association, held Feb. 5th, it was unanimously resolved that a memorial be forwarded to each one of the United States senators and representatives from the State of Illinois, petitioning Congress for speedy and favorable action upon bills that may be submitted to it for the carrying out of the recommendations contained in the President's message of Jan. 28, 1895

"And urging upon each one of the United States senators and representatives from the State of Illinois that they should not cease in their efforts until such legislation shall have been enacted as will remove all doubt of the intention or ability of the United States Government to pay all its obligations in gold coin.

"Firmly believing that financial security and permanent prosperity cannot return until the above question is settled, we respectfully demand of our representatives that they allow no partisan interests or advantages to interfere with their efforts to that end.

"It was also resolved that opportunity be given to the leading retail jewelers of Chicago to annex their signatures to this petition, in accordance with which we, the undersigned, attach our signatures as expressing our hearty concurrence in the above."

The memorial is being circulated for signatures.

The committee consists of Benj. Allen, M. N. Burchard, C. J. Dodgshun, Lem W. Flershem, and F. A. Hardy, chairman. Said chairman Hardy at the close of the committee meeting: "This action was taken because financial interests demand it, and were not receiving the attention or action that business men of the country think necessary; and further, because business men make no effort to have their views felt. It is the duty of trade organizations of all kinds, when they have definite opinions, to so express themselves."

**TOWLE**  
MANUFACTURING  
COMPANY.  
OLD ENGLISH STRAWBERRY FORK.  
MANUFACTURERS.

**STERLING SILVER**  
TABLE WARE,  
IN A COMPLETE ASSORTMENT.

149-151 STATE STREET  
CHICAGO ILL.

Newburyport, Mass.

## Letter to the Editor.

### MITCHELL STILL HARPS UPON THE BOSTON MEETING.

MILFORD, Mass., Feb. 9, 1895.

Editor of THE JEWELERS' CIRCULAR:

Your editorial regarding the meeting of Massachusetts jewelers and the National Association is very much to the point. Every craftsman in the State should read that article, look up the record of this association and do a little thinking on his own account—the result would not add to the prestige of this so-called National Association.

May I ask the indulgence of expressing some points regarding the meeting which I have not seen brought out? Mr. Newcomb endeavored to bring out a few points, but some of his statements and insinuations are rather ridiculous. He seems to cast aside all principle and objects of the several associations, and because he does not personally like Mr. Dexter, chooses the National because Mr. Goodman is his "ideal." Why it should be this way I cannot understand, for the jewelers of the State were under no obligations to engage the services of Mr. Dexter unless they so chose, the selection of counsel being wholly in the hands of the members.

Do the people believe that Mr. Goodman neglects his business and fights the existence of jewelers' associations "just for fun?" How Mr. Newcomb can construe his invitation to the meeting to include Mr. Goodman is rather far fetched, for he was not a member of the Massachusetts branch of the National Association nor a jeweler of this State.

The idea of Mr. Byrne presiding at a meeting of Massachusetts jewelers! His nomination should have been rejected by the jewelers there, for he is by no means a "jeweler," and as far as I can learn never worked in the business except in his present position as advertising manager, etc., by a Boston house; he, being formerly in the newspaper business, accounts for the national side reports in the majority of the Boston papers. Now, if this man constitutes a jeweler, can the line be drawn at the office boy or store sweeper of any jewelry house? To think that a fair and square man, an officer of a rival association, should assume the chair on invitation, under the circumstances rather stretches the word "honor."

It comes to me that arrangements were made at the national meeting of Jan 3d, to "pack" the meeting held in Boston on the 17th. The National members seemed to be present for the sole purpose of defeating the existence of any other association. "No quarter" seemed to be the motto of this faction at the meeting. A rather significant fact remains, however, that not one voice was raised against the Massachusetts Association and Mr. Dexter except by officers of the National Association.

It rather provokes a smile to think of the craft being subjected to the ridicule of the 75 members of his association as Mr. Newcomb says in his letter to you in your last issue—he probably considers this narrower than some of the above mentioned 75, for he has probably lost sight of the fact that this number does not begin to express the numerical strength of the craft in Boston alone.

It does seem as though harmony could prevail and those that desired to join an association of their own selection should do so without interference of the National Association. Let times demonstrate the utility—surely the fittest would survive—but let there be harmony.

Very truly yours,

EDW. W. MITCHELL.

### DEXTER ANSWERS NEWCOMB.

NEW YORK, Feb. 9, 1895.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly permit me to reply to Mr. Newcomb's communication in your edition of Feb. 6, '95? "That man Dexter," as Mr. Newcomb graciously terms me, can write a fair statement of facts that the opposition apparently cannot do.

Mr. Newcomb errs when, he says the meeting was a continuation of a temporary one. An organization was perfected at the Dec. 4 meeting and a committee

was appointed at that meeting to present nominations at the January meeting.

I directed and mailed the invitations to the January meeting, and took especial pains to see that all members of the Worcester organization received one. It strikes me, that the gentlemanly and courteous thing would have been for members of the Worcester body to have attended as guests rather than participants. This they did not do.

During the late Civil War jay hawkers from Missouri invaded the peaceable meetings and gatherings of citizens of the would-be free State of Kansas, and by force of numbers, prearranged schemes and plans, wire pulling and disreputable methods similar to the practices of the ward heelers in the slums of Philadelphia, captured the assemblages of the citizens of that State.

History repeats itself and we have placed on record that a called meeting of the jewelers of Massachusetts held in the city of Boston to assert their rights, correct trade abuses and take such other action as would be beneficial to themselves was invaded in like manner by subsidized ones, who were enabled by the tactics employed years ago in Kansas to bring to naught and entirely divert this meeting from the purposes and intents for which it was called. That nearly one-half of the retail jewelers present at the meeting, left and many have since then expressed in print and by letter to me, their disgust with and contempt for the actions of President Goodman, and his association, is a matter of record in the trade journals for the past four weeks, and we can add nothing that can increase the odium that has been heaped upon President Goodman's head for the action that he and his benchmen saw fit to take upon this occasion.

Mr. Newcomb's statement respecting a letter of mine to the Elgin National Watch Co. put in the mildest terms is a wilful misrepresentation. This matter was thoroughly investigated at the time Mr. Goodman intimated it in his paper and was shown then and afterwards to be a malicious falsehood.

No fair minded man can read the letter "Not to be used in evidence" and then put Mr. Newcomb's construction upon it. No one but a man blinded by prejudice and hatred would even think of so doing.

The offer was made me by the attorney of the Elgin National Watch Co. to purchase that correspondence, which was promptly and emphatically declined on the spot. The attorney then urged me to write the company, which I did, stating the offer their attorney had made me to purchase the correspondence, and telling them that it was not money our association desired.

but the correction of a trade abuse; that if they (the Elgin National Watch Co.) would pledge in writing to our association their aid in correcting these abuses, that we would return all their correspondence without one cent in return; that when the temporary injunction had been granted them by the Supreme Court that we had been put to the expense of \$125—if they saw fit to return this, well and good enough; if not, all right. We do not know whether Mr. Newcomb knows these facts or not, but Mr. Goodman does, and it is, doubtless, from him the former gets his information.

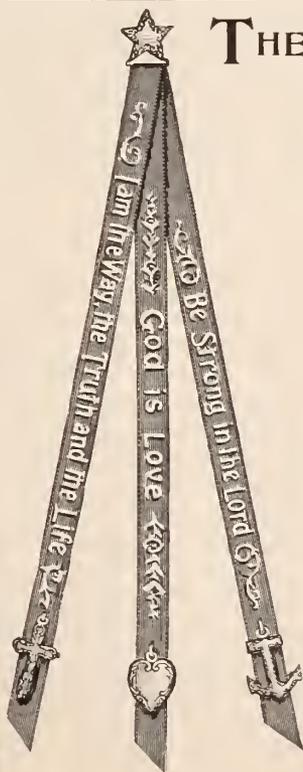
When the National Association held its Chicago convention, and a committee was appointed to visit the office of the Elgin National Watch Co., I asked the committee to insist upon the company showing this very letter. When one of the officials of that company insinuatingly said "I asked too much," or words to that effect, a gentleman upon that committee, then opposed to me and still so, but for whom I have the highest respect, demanded that letter should be read, and this gentleman then said, "no such construction could be placed upon it" as had just been applied.

The subsidized tools of the combine for two years have continuously claimed as correct their distorted, malignant and utterly false construction of my motives in this matter.

In conclusion Mr. Newcomb claims to have investigated both Mr. Goodman and myself. It is possible that a little closer investigation might result in the reversal of the finding of this one man jury as he gives it in THE JEWELERS' CIRCULAR of Feb. 6, 1895. Mr. Newcomb is evidently a "lamb." We would advise him to continue his investigation further, unless the article in question was written by Mr. Goodman instead of Mr. Newcomb.

Very truly yours, NEWTON DEXTER.

The house of Benj. Allen & Co., Chicago, Ill., presents a scene of activity for the season, but with an efficient working force is able to fill all orders the same day as received—a rule of the house seldom deviated from. There is nothing more satisfactory to the retail dealers than promptness and accuracy in filling orders, and when, as with this house, the prices are the lowest consistent with good quality, they form a trinity of advantages which the retail jeweler can profit by.



## THE LATEST NOVELTY IN BIBLE BOOK-MARKS.

MOUNTED WITH

Sterling Silver or Gold Ornaments,

ON ALL SILK RIBBONS, 8 1-2 INCHES LONG  
WITH APPROPRIATE QUOTATIONS

WOVEN IN THE SILK.

Nine different quotations. Ribbons in the following colors: Purple, black, white and lilac. Can be sold profitably at a popular price. Made only by

STONE BROTHERS,  
535 Broadway, NEW YORK.

WE INVITE ATTENTION TO OUR  
LATEST NEW AND POPULAR LADIES' CHAIN, THE

# MIGNON.



MIGNON.

ACT I, SCENE VIII,  
THE ORIGINAL.

MIGNON.

*Leggiadre rondinelle Sospiro, d'ogui suol,  
Schiu dete l'ali snelle volgete altrove il vol,  
Schiu dete l'ali volgete altrove il vol  
Leggiadre rondinelle Sospiro d'ogui suol, etc., etc.*

LOTARIO.

*Il vecchio strumento in quel agil man,  
Rissuona oportendo d'un fremito arcan; Ah, si!  
Leggiadre rondinelle Sospiro d'ogui suol,  
Schiu dete l'ali snelle, volgete altrove il vol, etc., etc.*

THE TRANSLATION.

With apologies to Ambrose Thomas.

MIGNON.

Oh, swallows gay and blythe, ye joy of every land,  
Unfold your gentle wings, speed quickly on your way;  
Spread wide the tidings glad to all the jewelry trade,  
That the dainty little "Mignon" is the prettiest chain e'er made.

LOTARIO.

The antiquated harp, touched by her gentle hand,  
A glad and joyful strain mysteriously gives forth; Ah, yes!  
Ye blythe and gentle swallows unfold your nimble wings,  
Quick hasten to the land where shines eternal summer sun,  
And bear in mind the tidings of the popular ladies' chain,  
For sale by first-class jobbers and made by Blackinton.

## W. & S. Blackinton,

Manufacturers of the Old Reliable  
W. & S. B. ★ Rolled Gold Plated Chains.

Attleboro, Mass.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Member of the American Trade Press Association.

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*Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.*

THE death of Simon Muhr removes from the jewelry trade one of its most able exponents, from charitable and educational enterprise one of its most generous and judicious lights, from the municipality in which he was a lifelong resident a public spirited figure, and from the world at large a humane man who loved his brethren and made the thorny life path of many less painful to tread.

IN his last letter to THE CIRCULAR published in another part of this impression, St. George, correspondent for this journal at the South African diamond mines, gives details of the preliminaries of an important "deal" of the DeBeers Co. As he surmises, news of the consummation

of the negotiations was cabled to America before the receipt of his letter. However, this correspondence contains several particulars which form an interesting complement to the brief cabled report recently published in these columns.

### More Anent Silver Stamping Legislation.

IN THE CIRCULAR'S selection of jewelers to co-operate in the obtaining of common silver stamping legislation throughout the Union, the important State of Minnesota was inadvertently omitted, and the omission elicited the following letter from one of the Twin Cities' representative jewelers:

ST. PAUL, Jan. 25th, 1895.

Editor of THE JEWELERS' CIRCULAR:

Has the debasement law of your State and Massachusetts proved in practice to be of benefit to the retail jewelers? And would such a law, in your judgment, be of benefit to the trade of our State? If so, please send me copies of New York and Massachusetts laws.

Yours truly,

THEO. B. MYERS.

THE CIRCULAR could answer our correspondent only in general terms. The law has been in operation in New York and Massachusetts too short a time for one to gauge fully its practical benefits to the retail jeweler. When the existence of the law in the statute book is known generally to merchants, it will be abided by, as laws usually are. No court cases of infringement, either in New York or Massachusetts, have come to our knowledge; but we deem it would prove a potent means of propagating a knowledge of the law, if a few cases were forced to the courts by some enterprising jewelers. The measure is in the direction of honest industry, and is being endorsed by jewelers and Legislatures throughout the country, already three States, Massachusetts, New York and South Carolina, having passed it, and the Legislatures of half the other States now considering it, those of Nebraska, Arkansas and Kansas being the last heard from. We accordingly sent Mr. Myers a draft as requested.

### Foreign Trade in 1894.

REFERRING to the table of figures bearing upon imports and exports of jewelry and kindred lines we note an unusual falling off in values in the 12 months ending Dec. 31, 1894, as compared with those of the same period of 1893. Slight gains of about 5 per cent. are noted in imports of diamonds and other precious stones rough and uncut, including glazier's and engraver's diamonds, not set, and jewels to be used in the manufacture of watches; of about 5 per cent. in imports of clocks and parts of. These are the only gains and are accountable, in the first case by the extended importation of "rough," during the Summer months, in anticipation of the imposition of a duty by the new tariff on this class of merchandise, which had ever been admitted free; and in the second case by the general increase in the clock trade. These slight gains are overshadowed

by the heavy decreases; about 33 per cent. in imports of watches and parts of, and watch materials and movements; 80 per cent. in imports of jewelry, and manufactures of gold and silver; 49 per cent. in imports of precious stones, n. e. s., and imitations of, not set; 3 per cent. in exports of clocks and parts of; 20 per cent. in exports of watches and parts of; 30 per cent. in exports of jewelry, and manufactures of gold and silver; 14 per cent. in exports of plated ware. Rapid deductions should not be made from the consideration of these shrinkages. It must be remembered that the falling off in values of exports and imports in the calendar year 1894 was due to the extraordinary shrinkage in prices, to a greater extent, perhaps, than the movement of products in smaller quantity. In a recent discussion by Worthington C. Ford, Chief of the Bureau of Statistics in the Treasury Department, the fact is emphasized that it is impracticable to judge of the course of foreign trade last year by values, as in no year since 1873 was there such a marked and sudden fall in prices as in 1894. This must be kept in view in attempting comparisons of last year's totals of values of exports and imports or such comparisons will prove valueless.

### Max J. Franklin & Co. in Financial Straits.

SAN FRANCISCO, Cal., Feb. 6.—Max J. Franklin & Co., wholesale jewelers of this city, at 21 and 23 Sutter St., are in serious financial straits. Sheriff Wheeler has taken possession of the store on attachments obtained by eastern creditors. The value of the stock on hand is given at about \$40,000.

### The Death of W. C. Vosburg.

BROOKLYN, N. Y., Feb. 11.—Wm. C. Vosburg, a well known manufacturer of art metal goods, this city, died Friday of heart failure, after a week's illness. Mr. Vosburg was born in Hudson, N. Y., 68 years ago. When 19 years old he went to Bristol, Conn., and engaged in the manufacture of clocks.

He went to New York in 1855, and engaged in a business of a general nature, and from there came to Brooklyn in 1865 to manufacture gas fixtures. He established a large business in State St., and later incorporated it under the name of the W. C. Vosburg Mfg. Co. He severed his connection with that company in 1885, and established the Brooklyn Gas Fixture Co., from which he retired in 1892. Later he organized the Vosburg & Birkett Gas Fixture Co., with works in Jay St.

The petition to the United States Senate which has been circulated by the New York Jewelers' Board of Trade asking that the Bailey bankruptcy bill be killed and the Torrey bill be passed in the original form as passed by the 52d Congress now contains about 300 names including almost all the prominent jewelry firms of New York. The petition will be forwarded to Washington in a few days.

### New York Notes.

Sherman Bros., now at 39 Maiden Lane, will remove during March to 12 Maiden Lane.

A judgment against S. A. Gutman & Co., for \$201.54, has been entered by L. Hirsch.

S. Hirschberg has entered a judgment for \$574.57 against Nathan Rogers and Marcus Marsop.

Harrison Bros. & Gørschel, 62 Nassau St., have leased an office at 14 Maiden Lane.

Reeves & Sillcocks have been admitted to membership in the New York Jewelers' Association.

Triebs Bros., importers of precious stones, 41 Maiden Lane, will remove about May 1st to the Sheldon building, 68 Nassau St.

The Kossuth Marx Jewelry Co., formerly of 39 Maiden Lane, have removed to the Havemeyer building, 26 Cortlandt St.

A judgment for \$10,268.71 against Simon Dessau and Leon Lewin, as his assignee, has been entered in favor of M. J. Radway.

The office of Hills & Whitbeck, now at 21 Maiden Lane, will be removed about May 1st to the Prescott building, Nassau and John Sts.

Chas. J. Lightstone, who has been many years employed by S. F. Myers & Co., 48-50 Maiden Lane, was recently admitted to an interest in this firm.

Judgments against Morris Schiff have been entered, in favor of Arnstein Bros. & Co., for \$419.72, and Henry E. Oppenheimer & Co. for \$1,512.46.

Jos. Fahys, of Jos. Fahys & Co., has purchased from Boehm & Coon the new seven-story building and lot at 80 and 82 Wooster St. for \$200,000.

Durlach Bros., importers of diamonds, 41 Maiden Lane, have leased an office on the sixth floor of the Diamond Exchange, 14 Maiden Lane.

Holbrook, Simmons & Co., manufacturing silversmiths, of Providence, R. I., have removed their business to this city and established a factory in E. 144th St., Mott Haven.

The New Haven Clock Co. have leased the store under the new building at 46 Maiden Lane, into which they will remove their New York office, now at 38 Maiden Lane, in about a week.

Charles Jacques, who now conducts the new clock department of Bawo & Dotter, has just returned from Europe on the *Teutonic*. He had been in Europe six weeks, and visited all the leading clock manufacturers in England and the Continent.

Deputy Sheriff Carraher Monday took possession of the salesrooms of the Wymble Mfg. Co., silversmiths, 33 Union Square, on an attachment for \$2,725 in favor of John H. Scharling for money loaned and salary as superintendent. The factory is in Newark, N. J.

An auction sale of the toilet articles, fancy goods, etc., in ivory, tortoise shell and mother-of-pearl, composing the stock of F. Grote & Co., will take place at 114 E.

14th St., Wednesday morning, Feb. 13th. The sale is by order of Herman E. Kleber, the receiver of F. Grote & Co.

Wm. N. Tuscano has formed a limited partnership with Mary M. McKerson for the purpose of manufacturing and selling silver plated ware. The business will be carried on under the firm name of Wm. N. Tuscano, Mary M. McKerson being a special partner and contributing \$3,000 to the common stock.

At the joint hearing on the bill for lower telephone rates before the Senate and Assembly committees in Albany, February 5th, the New York Jewelers' Association was among the many mercantile bodies who sent delegations in the interest of the bill. President A. K. Sloan represented the Association.

Mrs. Mary B. Arnold, an esteemed resident of Hartford, Conn., who died at the age of 90 years, on Feb. 3d, was the aunt of Geo. C. White, of Rogers & Brother, and the sister of his father, the late Geo. C. White, the original New York agent of this firm. She was the last of a family of five. Her brother, the late Mr. White, died at the age of 89 years, four years ago.

On and after Feb. 15, the Hildreth Mfg. Co., manufacturers of plain solid gold rings will be known as L. B. & H. H. Smith. These gentlemen have owned the Hildreth Mfg. Co., since 1891, and during their control the reputation gained for their product, has been of the highest for quality and finish. Their success has been due mainly to the efficiency of the personal management of H. H. Smith.

Mrs. Theresa Falkenau, who died at her residence, 1423 Indiana Ave., Chicago, Ill., Feb. 1st, was the widow of the late Moritz Falkenau, of the old firm of Falkenau, Pollack & Co., New York, to whom she was married in 1850. She was also a cousin of Moritz Faulkenau, of Falkenau, Oppenheimer & Co. Mrs. Falkenau was born in Prague, Bohemia, in 1832. She leaves four sons and one married daughter.

George W. Clangsett, a resident of Attleboro, Mass., who last week was taken to the Harlem Hospital, suffering from the effects of a fall into the Harlem River from the steamboat *Maryland*, died at the hospital Feb. 6th. Mr. Clangsett was the father-in-law of T. G. Frothingham, of T. G. Frothingham & Co. He had been connected with the jewelry business in Attleboro. He was about 67 years old. The remains were taken to Attleboro.

Judge Coxe, of the United States Circuit Court has sustained the decision of the Board of General Appraisers in the case of the appeal of Chas. L. Tiffany, of Tiffany & Co., from the assessment of duty on a gem of great value and antiquity imported by him and known as the Hope opal, which he claimed was part of a collection of "Babylonian cylinders." The Judge said that the gem could not be considered a collection in itself.

Marcus J. Nelson, a watchmaker, until

recently employed by Wm. Moir, 23d St. and Sixth Ave., is under \$5,000 bail, awaiting trial on the charge of grand larceny preferred by his employer. Nelson's thefts which amount to \$2,000, were discovered about Jan. 21st, when he disappeared. He has admitted his guilt and will, it is said, help in recovering the goods from the pawnbrokers with whom they were pawned.

In the suit of Fd. & Ch. Pierre, clock manufacturers of Paris, against Wm. H. Atwater, their former New York agent, Judge Van Brunt, of the Supreme Court, last week vacated the order of arrest which the plaintiffs obtained against Mr. Atwater Jan. 7th. In vacating the order the Judge gives Mr. Atwater \$10 costs. The suit is on a claim for \$6,078, which is disputed by Mr. Atwater, who sets up a counterclaim for \$35,000, for damages resulting from breach of contract.

Judgments in favor of C. E. Remick were entered in this city, Wednesday against R., L. & M. Friedlander for \$968.82; J. T. Scott & Co., \$423.84; S. F. Myers & Co., \$357.32, Spencer Optical Mfg. Co., \$379.89; and Wm. L. Gilbert Clock Co., \$391.29. The judgments arose out of replevin suits instituted by these firms against C. J. Wells, Oneida, N. Y., who failed about three years ago by confessing judgment to his father-in-law. When creditors replevied their goods from sheriff C. E. Remick, this party contested the act. Before the suits were tried the Court of Appeals in the case of Wise vs. Grant practically decided that goods could not be replevied from the sheriff, so the replevin suits of Wells' creditors were dropped. Sheriff Remick then entered the foregoing judgments, transcripts of which were filed in New York last week.

Upon the application of Frances Craighead, the principal stockholder of the Craighead Mfg. Co. and a creditor for \$1,857, Judge Ingraham, of the Supreme Court, Friday, appointed Wm. H. Ricketts receiver for the company who are manufacturers of lamps, clock cases and fancy metal goods, at 38 Park Place, New York, with a factory at Shelton, Conn. J. Herbert Potts has been appointed receiver in New Jersey, it being a New Jersey corporation. Horace Craighead is president, Edward H. Fessenden, secretary; and Henry A. Preston, treasurer. It was incorporated on Feb. 13, 1894, with a capital stock of \$120,000, of which \$83,000 has been issued. In the application for the receiver, it was stated that, owing to the general depression throughout the country, the company's sales have been limited and the business does not yield sufficient returns to meet obligations. If the assets are husbanded and can be realized upon it is claimed that the creditors will be paid in full. The liabilities are \$15,072; nominal assets, \$26,728. Mr. Craighead was formerly of the firm of Craighead & Wilcox, 3 Barclay St., sales agents of the Craighead & Kintz Co., Boston, Mass.

### Last Week's Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: O. E. Bell, Cincinnati, O., Broadway Central H.; John C. Dueber, Canton, O., Astor H.; Col. W. A. Moore, Canton, O., Astor H.; J. A. Swanson, Chicago, Ill., Gilsey H.; C. E. Wigginton, buyer for Woodward & Lathrop, Washington, D. C., at 415 Broadway; J. Clancey, buyer for Pettis Dry Goods Co., Indianapolis, Ind., at 120 Franklin St.; E. A. Whitney, Boston, Mass., Sturtevant H.; F. Herschede, Cincinnati, O., St. Denis H.; A. W. Paul, Boston, Mass., Marlborough H.; W. J. Weichel, Scranton, Pa., St. Denis H.; C. Strobel, Waterbury, Conn., Oriental H.; Mrs. K. Mills, buyer for D. Crawford & Co., St. Louis, Mo., at 115 Worth St.; O. R. Rick, buyer for Adam, Meldrum & Anderson, Buffalo, N. Y., at 120 Franklin St.; C. R. Muir, buyer for Adam, Meldrum & Anderson, Buffalo, N. Y., at 120 Franklin St.; E. S. Ettenheimer, Rochester, N. Y., Astor H.; H. A. Comstock, Indianapolis, Ind., St. Denis H.; L. J. Marks, Kansas City, Mo., Astor H.; J. C. Bartlett, Philadelphia, Pa., Astor H.; E. S. Radley, Philadelphia, Pa., Sturtevant H.; C. H. Case, Hartford, Conn., H. Brunswick; A. La France, Elmira, N. Y., Astor H.; M. Eiseman, Chicago, Ill., Broadway Central H.; G. Illch, Albany, N. Y., Broadway Central H.; C. H. Mix, Albany, N. Y.

### The Second Terre Haute Jewelry Thief Caught.

ST. LOUIS, Mo., Feb. 6.—When Frank P. Montrose, ex-convict and expert diamond thief, stepped from the Louisville & Nashville train at Union station to-day, he was placed under arrest by detectives.

He is wanted for robbing jeweler W. J. Strang, Terre Haute, Ind., of a tray of jewelry shown him by Mr. Strang. He admits his guilt and says his accomplice was "Red" O'Brien. Montrose has also been recognized here as one of the three men who robbed a Wabash train conductor here some time ago.

After careful examination of sample designs submitted, the class of '95 of the Meriden High School, Meriden, Conn., have chosen as their class ring the design of jeweler P. T. Ives. Mr. Ives has never competed before, yet this year there was no hesitancy in selecting his design. The design of the ring is a plain gold band with the class numerals raised on the surface and the class motto "Emulate the Best," in Greek, engraved on the inside.

### A. Harcourt Works the San Francisco Trade.

SAN FRANCISCO, Cal., Feb. 9.—A handsome Englishman named A. Harcourt has disappeared from the city, carrying with him \$7,000 worth of diamonds belonging to trusting jewelry firms. He also forged several checks. He recently came from New York with strong letters of recommendation from eastern houses and secured a position with the Hall Safe and Lock Co.

He was successful as a salesman, and on his letters secured two lots of diamonds from different jewelry houses to carry as a side line.

Inquiry among the diamond houses of New York failed to elicit any identification of Harcourt.

### Pittsburgh.

Charles Roberts, of E. P. Roberts & Sons, is at his home a victim of the grip.

Goddard, Hill & Co. have entered suit against Bald & Co., Union City, Pa., for \$340.

Charles Ahlborn has been assisting R. L. McWatty & Co., in their auction sales during the past week.

S. P. Bedilion, the Sixth Ave. jeweler, will remove on April 1, but has not yet decided upon the location.

W. W. Wattles, who has been very successful in realty dealings, recently purchased real estate for \$18,000.

Harry C. Mahler, North Ave., Allegheny, is selling out his stock, and will eventually enter the employ of G. B. Barrett & Co.

W. H. Irwin, 1714 Carson St., South Side, has appealed his suit with Wm. L. Gilbert Clock Co., as plaintiffs.

Among visiting jewelers last week were: B. Neville, Dawson; Paul Rudert, Tarentum; E. H. Kennerdell, Tarentum.

Sheriff McCann closed the jewelry store of A. E. Shutterly, at Mt. Pleasant, at the suit of Heeren Bros. & Co., and the stock will be sold Feb. 16.

John Roberts has been having show windows torn out to make improvements and at the same time is improving the rear of his store for more floor space.

Jan. R. Reed is in Harrisburg as a member of the Prison Board who have sent representatives to the capital to get an appropriation for the Western Penitentiary.

John B. Shafer, 4211 Butler St., has failed with the following judgments against him issued by B. Klein and George Shafer, \$2,776; Kent & Stanley Co.; Max Freund, \$400; and Grafner Bros., \$750. Mr. Shafer will endeavor to effect a settlement.

### Louisville.

Louis C. Seng, Buschemeyer & Seng, was kept from his business for a few days on account of the illness of his daughter.

I. J. Howe has resigned his position as optician for Rodgers & Pottinger Co., and will soon open an optical business at 513 Fourth Ave.

Traveling men in Louisville last week were: W. R. Cobb, W. R. Cobb & Co.; J. M. Weil, J. M. Weil & Bro.; Thomas E. Rogers, Hayes Bros.; G. L. Abbott, J. Hoare & Co.; Jos. Phillips, Bloom & Phillips; Harry Osborne, Whiting Mfg. Co.; W. C. Coombs, Edw. F. Sanford & Co.; Frank L. Carpenter, Battin & Co.; Frank L. Mueller, Reinold G. Ledig and Geo. W. Smith & Co.; A. E. La Vigne, Mathey Bros., Mathez & Co.; L. V. Benson, for Frank H. La Pierre; Chas. F. Ketcham, Riker Bros.; Geo. W. Birnbaum, Ehrlich & Sinnock.

# L. B. & H. H. SMITH,

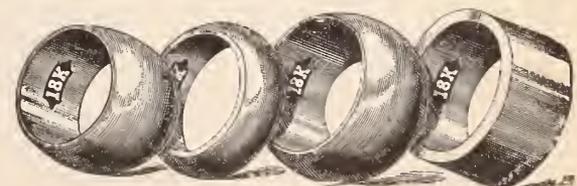
MAKERS OF

## Fine Wedding Rings

SUCCESSORS TO

## Hildreth Mfg. Co.

53 MAIDEN LANE,  
NEW YORK.



### Providence.

Fred C. Greene has opened a retail jewelry store in Riverpoint, R. I.

William H. Luther has returned from a very enjoyable fishing trip on the Cape.

R. W. Rowbottom has started in the nickel plating business on Broad St., Pawtucket, R. I.

Edward F. Seery *et ux* have given a mortgage upon real estate in East Providence for \$400.

Holbrook, Simmons & Co. have removed from 119 and 121 Orange St., this city, to 144th St., New York.

Ulysses Racine, engraver, 151 Pine St., has mortgaged real estate to the Citizens' Savings Bank for \$4,000.

The New England Pearl Co., manufacturers of pearl novelties, have removed from Conduit St. to 40 Clifford St.

The Halkyard Mfg. Co. are making arrangements to remove from 38 Friendship St. to 148 Dorrance St. at an early date.

The case of Coombs & Atkinson against Joseph B. Patterson in the Supreme Court, has been assigned to the 18th inst. for trial.

Capt. Joshua Lothrop, of Lothrop & Livesey, has been elected fourth vice-president of the New England Veteran Firemen's League.

The directors of the Manufacturing Jewelers' Board of Trade will hold their monthly meeting at 2 o'clock, on the afternoon of the 16th inst.

About March 1st H. C. Lindol will remove from 92 Page St. to the Kent & Stanley Co. building. He will occupy the fourth floor on the Beverly St. side.

The Barker Mfg. Co. have secured shop room in the Kent & Stanley Co. building, and will remove shortly from their present location, 38 Friendship St.

At the recent annual meeting of the Campbell-Metcalf Silver Co., Ernest W. Campbell was elected president; C. C. Edwards, vice-president; J. M. Metcalf, treasurer and T. S. Foote, secretary. The reports of the corporation showed that the past year had been a satisfactorily successful one.

The tide on Friday last was the highest known in this port for more than 50 years. It flooded the cellar of the Dyer St. Land Co.'s building so that the engines were shut down. In this building are Waite, Matthewson & Co., Albro & Co., B. A. Ballou & Co., C. H. Cooke Co., W. S. Hough, Jr. & Co., William Smith & Co. and estate of John T. Mauran.

The following corporation returns were filed the past week in accordance with law: Crowell & Worthington Co., jewelers' supplies, capital stock paid in, \$25,000; real estate, none; value of personal property, \$28,490.36; liabilities, \$3,247.07.—Miller Iron Co., jewelers' dies, tools, etc., capital stock paid in, \$45,000; value of real estate, \$12,620; value of personal property, \$41,819; liabilities, \$141.98.

Attorney General Dubois has selected the 25th inst. as the day upon which John Nelson must be ready for another trial on the indictment for buying stolen gold from an employe of Waite, Thresher Co. Nelson was tried a few weeks ago, but a juror falling sick, proceedings had to be abandoned. Nelson's lawyers have raised a question of jeopardy as to whether he can be twice tried for the same offence, and the court will hear arguments on this question on Saturday next.

### Boston.

The Boston Jewelers' Club held their annual meeting yesterday at the Boston Tavern.

A. A. Abbott who has been here on business during the past week, has returned to Montreal.

The second meeting in the insolvency case of optician Edson H. Burnham will be held March 1.

President S. A. Galpin, of the New Haven Clock Co., has been in Boston on business during the past week.

Parker Bros. Co., this city, have purchased the stock of William L. Ballou & Co., Providence, and are holding a clearance sale.

Carl Smith, of Smith, Patterson & Co., is in New York on a buying trip for the house. He will go to Lakewood, N. J., for a few days also.

William Clement, salesman for D. C. Percival & Co., whose wedding took place in the latter part of January, was at home with his bride to receive congratulations at a reception held on the 5th inst.

The factory of William E. Hadlock & Co., this city, which is located at Wenham, Mass., was burned to the ground about midnight Feb. 7th. The firm are makers of chronometers and lose about \$2,000 on stock and tools.

Buyers in town the past week included: W. P. Jones, Freeport, Me.; John M. Morrill, Morrill Bros., Concord, N. H.; C. W. Temple, Temple & Farrington Co., Manchester, N. H.; O. H. Stone, Pittsfield, N. H., who has bought out H. A. Potter, of that place.

The married and single men of D. C. Percival & Co.'s store have had a series of match bowling games in progress. Feb. 7 the single men won by two pins, and a week previous the married men won by three. This week the deciding game will be played.

### Philadelphia.

John C. Kelley, the Chestnut St. jeweler, continues seriously ill.

H. M. Jacobson, 113 Pearl St., New York, has opened an office at 1523 Chestnut St.

Judgments were entered against Martin J. Sheriden, 22 S. 10th St., recently amounting to \$4,171.80. The principal creditors are New York and Newark houses.

H. C. Boden & Co. have presented the eye clinic of the Medico-Chirurgical Hospital with one of the most complete sets of eye lenses for testing defective vision ever made in this country.

Miss Rosa Sickles, daughter of M. Sickles, and H. W. Maybaum, were married at the Garrick Club last week. The Revs. H. L. Llurize and A. Gives officiated, and Solomon Sickles, brother of the bride, was master-of-ceremonies.

Wm. R. Rhoads, of David F. Conover & Co., was seriously hurt by a fall on the ice last week. Mr. Rhoads had been congratulating himself on the fact that for ten years he had never had an ice fall nor worn an overcoat in the Winter time.

W. S. Davis, formerly with H. Muhr's Sons, Philadelphia, has joined the forces of M. Sickles & Co., and has started on a business trip through western Pennsylvania, Ohio and Virginia. Sol. Sickles, of the same house, is also away booking orders.

Out-of-town people here on purchasing missions the past week, included: C. S. Hunsburger, Souderton, Pa.; Howard Fitzsimmons, West Chester, Pa.; Milton Meyer, Trenton, N. J.; M. M. Bovard, Manayunk, Pa.; Howard Stratton, Mount Holly, N. J.; W. S. Jones, New Egypt, Pa.; S. P. Knight, Bucks Co., Pa.; Geo. Press, Oxford, Pa.; J. & L. F. Bewby, Atlantic City, N. J.

M. Colladay has opened a repair shop at 3410 Germantown Ave.

### Canada and the Provinces.

F. Crake, jeweler, New Westminster, has assigned.

Frank Stanley, representing P. W. Ellis & Co., Toronto, was in St. John, N. S., last week.

In a fire in Kingsville, Ont., Feb. 5th the jewelry store of Alexander Brown was destroyed.

In the recent great fire in Coaticook, Que., O'Dell's jewelry store was burned to the ground.

U. Thibaudeau, manufacturing jeweler, Montreal, was burnt out last week. Loss covered by insurance.

The annual report of the Jewelers' and Silversmiths' Section of the Toronto Board of Trade says that probably no trade furnishes a more reliable "commercial barometer" than that of jewelers and silversmiths, dealing as they do largely in articles of luxury, they are, naturally, the most severely affected by depression; yet our merchants report no greater falling off than from 10 to 15 per cent. in the volume of business for 1894. The manufacture of sterling silver goods has been one of the most active during the past year. The report expresses satisfaction with recent tariff changes, stating that no complaints have been formulated against the alterations, and urges continued efforts towards securing a Dominion insolvency act.

### Connecticut.

The Southington Cutlery Co. are again running the shops on a schedule of nine hours per day.

G. S. Moshier, jeweler, has rented a portion of Trafton's art store, Norwich, and fitted it up for his business.

Hon. Wm. H. Watrous, Hartford, was Feb. 5th elected president of the Connecticut Legislative Veteran Association.

J. O. Schattgen, New Britain, has returned from a trip to New York, and will open his jewelry store in that city this week.

The Winsted Optical Co., West Winsted, whose factory was burned out recently started operations this week with a full force of help.

F. Leighton, who has been employed as foreman of the silversmiths, department of J. J. Stein & Co., Hartford, has accepted a position with R. Wallace & Sons Mfg. Co., Wallingford.

President George H. Wilcox, of the Meriden Britannia Co., has just sold the handsome residence on Colony St., Meriden, occupied by E. A. Bliss, of the E. A. Bliss Co., to A. S. Lane, of J. S. Lane & Son, Meriden.

Geo. F. Kunz, the well known expert on gems, will deliver the second lecture in Yale University's annual course of lectures for mechanics at North Sheffield hall, Tuesday evening, Feb. 19th. He will lecture regarding a trip to the Ural mountains.

The will of Malcolm Cameron, who was engaged in the jewelry business on State St., Hartford, leaves the whole of his property to his wife, Mrs. Harriet Cameron. He was in New Hartford at the home of Mrs. Cameron's sister, when he was taken sick, and was brought home soon after the attack.

The first sniff of the old time prosperity came Feb. 4th in the announcement of the Simpson Nickel Co., Wallingford, that commencing that day they would run their factory 10 hours per day. From the other spoon factories, the Wallace's, the Maltby's, Hall, Elton's, comes the same report of larger orders and more of them.

The Supreme Court of Connecticut has decided that the itinerant peddlers' law is unconstitutional, reversing the decisions of the lower courts on the subject. Under this decision transients in the jewelry or other legitimate business may do business temporarily in a city or town without being subject to paying a town or city license.

In the New Haven Probate Court, Feb. 5th, attorneys Siegwart Spier and Prentice W. Chase were appointed commissioners on the insolvent estate of Samuel Goodman, jeweler. Mr. Goodman owes \$34,000, and assets are \$6,100. It was stated in court that creditors representing claims of \$31,000 had agreed to settle on the basis of 40 per cent.

The directors of the R. Wallace & Sons Mfg. Co., Wallingford, were elected Feb. 9th as follows: F. A. Wallace, H. L. Wallace,

George M. Wallace of Chicago, W. J. Leavenworth, George Rockwell, George H. Wilcox and George M. Curtis of Meriden. The officers chosen were: President, F. A. Wallace; secretary, H. L. Wallace; treasurer, W. J. Leavenworth.

At the annual meeting of the Meriden Silver Plate Co., which was held Feb. 7th, these directors were elected: R. H. Curtis, G. H. Wilcox, George M. Curtis, Benjamin Page, F. H. Cushing and W. R. Mackay. Officers were elected as follows. President, Robert H. Curtis; secretary and treasurer, F. H. Cushing; assistant treasurer and superintendent, W. R. Mackay.

A bill has been introduced in the Connecticut General Assembly by Mr. Hicks, of Tolland, which requires every pawnbroker to make a weekly sworn statement of his transactions, goods received, etc., to the chief of police in the case of cities and boroughs, and in other cases to the town clerk. The act provides a fine of not more than \$1,000 or imprisonment of not more than one year for violation of this enactment.

The annual meeting of the Manning & Bowman Co., Meriden, was held Feb. 7th, when the following directors were elected: E. B. Manning, Robert Bowman, George H. Wilcox, George Rockwell, George M. Curtis, George E. Savage of Meriden; H. A. Manning and Joseph H. Parsons of New York city. The directors elected the following officers: President, E. B. Manning; secretary and treasurer, Robert Bowman; auditor, George Rockwell.

A certificate of organization of the Bridgeport Mfg. Co., a joint stock corporation, to buy, sell, and deal in table ware, light hardware, stamped metal goods, rolled goods, light forging, light castings, flat metal goods, tools, implements and machinery, has been filed with the Bridgeport town clerk. The capital stock is \$12,000, divided into 480 shares of the par value of \$25, of which Willis H. Hobbs holds 235 shares; E. N. Sperry, 235 shares; and Arthur J. Cable 10 shares. The company are to be located in Bridgeport.

At a meeting of Waterbury's board of finance, Feb. 7th, a communication was received from S. Silverthau & Sons, New Haven jewelers, requesting that the city refund to the firm the sum of \$125, paid by Phil Silverthau for licenses to sell diamonds, watches, jewelry, etc., in Waterbury. In September, 1893, Silverthau paid a \$100 for a year's license, and in November, 1894, he paid \$25 for a quarter year's license. Accompanying the communication was a copy of an agreement, alleged by the firm to have been signed by Mayor Webster, that if the statute under which the license was collected should ever be declared unconstitutional the license fee should be refunded. The firm quote the recent decision of the Supreme Court in the case of the State *vs.* Conlon Bros., and on this base their demand that the license fee be returned. On the decision in this, a test case, many other claims are pending.

# La Gascogne IS SAFE!

OUR MR. HARRIS AND  
OUR ENTIRELY  
NEW LINE

---- OF ----

# CLOCKS=====

AND

# Fancy Goods ARE HERE.

We Shall Call on the  
Trade AT ONCE.

# WAIT.

# CHAS. JACQUES CLOCK CO.,

22 Cortlandt St., N. Y.

**CLASSIFIED INDEX TO ADVERTISEMENTS.**

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum. Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**WATCH, CLOCK AND JEWELRY REPAIRER** would like position by March 1; first class references. Address Box 369, Saugerties, N. Y.

**WANTED.**—Situation in a retail jewelry store by a graduate of Waltham Horological School, as watchmaker and optician. L., 78 Crescent St., Waltham, Mass.

**AN OPTICAL TRAVELING SALESMAN**, having excellent connections, desires to make a change. Small salary to start. Address R. D., care JEWELERS' CIRCULAR.

**TO FINISH TRADE;** can do all kinds of job work, soldering and plain watch work, also good salesman; will work cheap. Best of references. H. W. Lare, Prattsburg, N. Y.

**WANTED.**—A 1 salesman wants city or near-by trade. Salary or commission. Seven years' experience. Reference unexceptional. Address X. X. B., care of JEWELERS' CIRCULAR.

**SITUATION WANTED** by April 1, 1895, as watchmaker. Do all ordinary watch work, clock work and gold soldering; four years' experience; A1 references; good habits. Address R. T., Mt. Gilead, Ohio.

**SITUATION WANTED** as traveling salesman by a hustling young man; good appearance and A 1 salesman; thoroughly understands all branches of the jewelry business; best of reference; can give bond. Address Box 309, Reading, Pa.

**WATCH AND CLOCKMAKER;** first-class specialist in French clocks; own tools; young man; speaks German and English; can do jewelry repairing and sell if required. Best of references given. Address Good, care JEWELERS' CIRCULAR.

**EXPERT OPTICIAN** of good address, ten years' experience. A first class salesman is open for engagement by jewelers intending to start an optical department, or requiring the services of a graduate optician. Address T. A., care JEWELERS' CIRCULAR.

**YOUNG MAN, 19 YEARS, WOULD LIKE A POSITION WITH A JEWELRY CONCERN WHERE HE CAN ADVANCE HIMSELF. EXCELLENT REFERENCES. ADDRESS OFFICE, CARE JEWELERS' CIRCULAR.**

## Help Wanted.

**WANTED,** a practical electro plater, one that understands silver, nickel and gold plating. Address A. M. Allen, No. 1335 W. Norwegian St., Pottsville, Pa.

**SALESMAN**—Energetic, traveling, who visits retail jewelry trade, to carry a side line; commission liberal; samples weigh two pounds. F. M. Spreehne & Co., 108 State St., Chicago.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

## Business Opportunities.

**TO BUY FOR CASH,** a jewelry business, from \$5,000 to \$20,000. Give full particulars. Address Business, care JEWELERS' CIRCULAR.

**FOR SALE.**—An up-to-date jewelry store, situated on lower Broadway; best reasons for selling. "Broadway," care JEWELERS' CIRCULAR.

**FOR SALE**—Jewelry store in southern New York; established 15 years; town 3,000; railroad town, 8 manufacturing concerns; stock \$2,500; trade from \$6,000 to \$8,000 per year; railroad watch inspector; liberal discount and easy terms. Address Lock Box 13, Addison, N. Y.

## To Let.

**TO LET**—52 Maiden Lane, store and basement; also two upper floors. Apply Louis Herzog, on the premises.

**TO LET OR RENT**—Medium-sized office in Raub building, 90 Nassau St., from May 1st or before. Chas. P. Goldsmith & Co., Room 32, 90 Nassau St., New York.

**TO RENT,** from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

## For Sale.

**FOR SALE**—Three "Bliss" power presses, Nos. 15, 18 and 19, in good order. Eugene Sheffler, 207 Centre St., New York.

**FOR SALE**—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence, R. I.

## Miscellaneous

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, New York.

**WANTED.**—A jeweler's covered table, 2x8 feet, or two tables 2x4. Walter Optical Co., 33 Maiden Lane, New York.

**TRAVELER,** with established trade in the west, wants a manufacturer's line to sell on commission or otherwise. References. Address A., care JEWELERS' CIRCULAR.

**WANTED.**—Good, strong safe, 80 inches high outside. Would like extra steel chest inside and fitted with drawers for jewelers' use. Address R. L. W., care of JEWELERS' CIRCULAR.

**A GOLD solder** that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of (the best of all gold solder), 50 cents per dwt. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

**WANTED** a line of jewelry, gold or silver novelties or staple goods to handle on commission or otherwise in connection with diamond stock in Chicago and surrounding country; am thoroughly acquainted with the trade and have my own office; references. Address Elmer A. Rich (formerly Chicago manager for Alfred H. Smith & Co.), 34 and 36 Washington St., Chicago, Ill.

## Dissolution Notice.

**NOTICE** is hereby given that the co-partnership heretofore existing between Newton E. Whiteside and John W. Fahr, under the firm name of N. E. Whiteside & Co., has this day been dissolved by mutual consent, Mr. N. E. Whiteside continuing the business at 93 and 95 Greene St. February 1, 1895.

N. E. WHITESIDE,  
J. W. FAHR.

## TAINTOR & McALPINE, OF EASTHAMPTON, MASS.,

Offer for sale their Jewelry and Stationery Store, or Jewelry Department sold separate if so desired. Stock all new and in good condition.

Jewelry stock with fixtures will inventory about \$5,000, and can be reduced if necessary. Reason for selling, have gone into the manufacturing business.

The above is an old established store with a good business and a large amount of bench work.

## GREAT OPPORTUNITY STERLING SILVERWARE MANUFACTURERS.

To let at a low figure, the Silverware Department in a large Broadway Jewelry Store, located between 14th and 23d Sts. A great chance for a manufacturer to introduce and sell their goods to the best trade. Address "Lease," care JEWELERS' CIRCULAR.

## To Let in Myers Building,

48 & 50 Maiden Lane, to 33 & 35 Liberty St.

Few rooms suitable for offices or light manufacturing; with power, heat, elevator, electric and gas light, janitor; low rents.

## WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

**THE WINSLOW & PENNEY CO.**  
608 Masonic Temple, - CHICAGO.

\*\*\*\*\*  
\* BLANCHARD \*  
\* ART PRINTER \*  
\* 123 WEST BROADWAY \*  
\* NEW YORK \*  
\* FINEST CATALOGUES \*  
\*\*\*\*\*

## DR. KNOWLES' Private Course in Refraction.

LECTURE for the course, - \$20.00.  
DIPLOMA engrossed on parchment, 5.00.  
\$25.00

Special inducements offered to students who purchase an outfit.

WRITE FOR PARTICULARS.

Office and Headquarters for Graduate Opticians,  
4 MAIDEN LANE (up stairs), NEW YORK.

**SPECIAL**  
IN  
**THE JEWELERS'**  
CIRCULAR  
Produce the  
results desired.

**NOTICES**

## News Gleanings.

Smith Bros., Hastings, Minn., have dissolved.

H. F. Howe, Littleton, Neb., has given a mortgage for \$910.

E. Hostetter, Allensville, Pa., will move to Cass county, Mo.

C. S. Hayes, Norfolk, Neb., has released mortgages for \$2,000.

J. Rosas, Charleston, S. C., has been sold out by the sheriff.

David Sharp, Parkston, S. Dak., has removed to Menno, S. Dak.

M. H. Denison, Clarion, O., has given a realty mortgage for \$460.

Chamberlain & Shopshire, Denison, Ia., have dissolved partnership.

A. E. Case has removed from Alexandria, Neb., to Casper, Wyo.

J. A. C. Stewart, Tyrone, Pa., will shortly remove into a remodeled store.

Ed. Knowles, jeweler, Jackson, Mich., has removed to a new location in that city.

J. G. Gehring & Co., Baltimore, Md., have dissolved, J. G. Gehring, Jr., continuing.

E. C. Swett & Co., Portland, Me., are effecting a compromise with their creditors.

P. T. Shirkey, of Allegany, N. Y., has opened a jewelry store in Forestville, N. Y.

J. W. Thornton, of Maryville, Tenn., has opened a jewelry store in Lenior City, Tenn.

Levi Bellisfield, the jeweler, Catasauqua, Pa., will move to Allentown, Pa., on April 1.

Barnes & Toms is the title of a new jewelry firm now doing business in Richland Center, Wis.

H. B. Hunt, jeweler, Greenfield, Mass., has been obliged to give up business on account of ill health.

W. L. Buswell, 25th St., Salt Lake City, Utah, has moved across the street into the Woodmansee block.

J. W. Dunlap, jeweler, Greenville, Pa., will, on April 1st, occupy a part of G. H. Grauel's book store.

L. A. Jones has again opened a store in Scranton, Pa., this time on North Main Ave., Hyde Park side.

G. A. Ingram, Plymouth, Pa., will close out his place of business by April 1st, when he will return to Wales.

Max Barman, of St. Louis, Mo., has bought the stock of the J. G. Willeke Jewelry Co. Springfield, Mo.

C. H. Hohmeyer, East Stroudsburg, Pa., says that all reports that he is not going to remain in that town are untrue.

E. Fisher, Roxborough, Pa., has opened a branch store at the corner of Ridge Ave. and Terrace St., Manayunk, Pa.

George Baily, jeweler, Uniontown, Pa.,

has left for Greenville, Ala., where he will spend the next two or three weeks.

Walter Cobb, Jr., Brockton, Mass., will open a branch store in Whitman, of which A. H. Matson is to be the manager.

The death recently occurred of Alfred A. Cook, York, Pa., in the 78th year of his age. He was a clockmaker by occupation.

G. Harstrom, 964 South St., Peekskill, N. Y., is closing out his stock with the intention of going out of the business.

Harry E. Dietz, jeweler, Hooversville, Pa., and Miss Nettie L. Barnhart, of Stoyestown, were united in marriage some days ago.

Samuel Alexander, of New York, was fined \$25 and costs a few days ago, in Baltimore, Md., for selling jewelry on Raborg St.

George R. Hutchinson, an accomplished engraver and jeweler of Gloversville N. Y., died Feb. 1st after a brief illness, aged 29 years.

The stock in J. Ellwood Bixler's store, Easton, Pa., is offered for sale until April 1, on account of the firm retiring from business.

A. E. Waterbury & Co., Traverse City, Mich., have assigned to Foster Crotser. It is said their embarrassment will be but temporary.

A. M. Barborka, Gloversville, N. Y., is closing out his jewelry business owing to poor health. He expects to go south in a short time.

Fire damaged stock in the window of Davidow Bros., Scranton, last week. This firm contemplate opening a large branch store in Pittsburgh.

L. A. Wise has resigned his position in F. A. Robbins' jewelry store, Pittsfield, Mass., and has accepted a similar one with a jewelry firm in Florida.

J. J. Compton, who was burned out at Halstead, Pa., recently, has again commenced business, occupying part of the store of J. R. Douglas.

Fire, Feb. 3, in the Eliot block, Newton, Mass., caused damage by smoke and water to the stock of T. L. Mason, jeweler, whose store is located therein.

Charles Campbell, Dallas, Ore., has purchased the jewelry establishment of Z. F. Vaughn, Newport, Ore. Mr. Vaughn will locate down on Coos bay.

Among the Pittson, Pa., jewelers who contemplate moving are T. J. Fitzsimmons and A. C. Blackwell. The latter will occupy part of the old Miners' Bank building.

The show window of Max Toffe, jeweler, at 137 Camden St., Baltimore, Md., was broken into early on the morning of Feb. 5th and a lot of watches stolen therefrom.

George P. Fletcher, formerly clerk for R. D. Currier, Brockton, Mass., has bought out the store from the latter. Mr. Currier has not, as yet, decided on his plans for the future.

An intoxicated man entered the store of L. Bohn, Cedar Ave., Scranton, Pa., Wednesday, and after doing some damage to the stock within reach smashed one of the show windows.

William F. Hassinger, who has been employed in the jewelry store of B. I. Wehrle, Indiana, Pa., for several years, has purchased the jewelry establishment of R. W. Wehrle, Blairsville, Pa.

N. B. Levy, of N. B. Levy & Bro., Scranton, Pa., made a New York trip the past week. The Atlas Jewelry Co., of the same city, will have two salesmen on the road the latter part of this month.

William W. Mooney, Springfield, Ill., has sold his stock of jewelry at 220 S. 6th St., to Nicholas J. Gassler and to his wife, Mrs. Maggie Mooney, and has accepted a position at A. Claus' jewelry store.

Mercereau & Connell, who have occupied their present store on Lackawanna Ave., Scranton, Pa., for perhaps 20 years, will in the near future move to a new building which is to be erected for them.

In a disastrous fire in New Brunswick, N. J., early the morning of Feb. 5th, the business of Tapken & Miller, 59 Church St., was burned out. The fire originated from a defective flue in a two-story frame building at the corner of Church and Nelson Sts.

The Grand Rapids Clock and Mantel Co., Grand Rapids, Mich., by directors John A. Rose and Charles H. Annin, have filed annual report showing condition: Capital stock, authorized, \$25,000; paid in, \$7,950; realty, none; personalty, \$7,288; debts, \$2,000; credits, \$2,662. The stock is held by Rose, Annin and J. T. Phillipps, each 265 shares.

On Jan. 30 the death occurred of W. S. Peters, Evansville, Ind. His ailment was rupture of the lungs and for several days he was deemed in a serious condition. The deceased was well-known in the city and through his kind and gentlemanly disposition won a large circle of admiring friends. He was in the employ of Bitterman Bros., as head jeweler, for a long time.

### The Death of Charles Peterson.

HONESDALE, Pa., Feb. 11.—Charles Peterson died Wednesday morning. He had reached the allotted three score and ten years.

Several years ago Mr. Peterson was left a widower, and since that time his daughter, Miss Carrie Peterson, has kept house for him. Deceased had enjoyed good health nearly all his life and his death was due to gastritis. He was at one time superintendent of the telegraphic system of the Delaware & Hudson Co., Pennsylvania division. For many years he has been prominent in business circles in Honesdale. He conducted a large jewelry store here. Mr. Peterson was well known and greatly respected in this city and the news of his death will be sad intelligence to many.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

AMONG the travelers in Kansas City the past week were: W. R. Shute, Day, Clark & Co.; F. M. Wheeler, Dominick & Haff; W. H. Roberts, Riker Bros.; Laurence H. Smith, Bippart & Co.; F. R. Horton, Carter, Sloan & Co.; Arthur W. Ware.

Simon Goldsmith, the old time watch case man, visited the Chicago trade the past week.

M. E. Wolfe, representing Lapp & Fler-shem, Chicago, was obliged to discontinue his recent trip owing to the death of his father, S. Wolfe, of Chicago.

Walter A. Perry is now on the road for Smith, Patterson & Co., Boston, Mass., covering southern Massachusetts. He has been indoor salesman for the house heretofore.

George W. Cook, representing Otto Young & Co., Chicago, left Saturday, for his territory, the other travelers of the house to follow as fast as they can be charged up.

O. R. Ryan, traveler for Towle Mfg. Co., returned from his territory, reported fair business, and left at once for Wisconsin and Minnesota. George D. Lunt left Thursday week for the far west.

Travelers who started out from Indianapolis, Ind., the first of the month have found trade fairly good. Some nice orders have been sent in, most of the country dealers showing a disposition to add to their stock. Trade in clocks has been quite brisk.

Among the traveling salesmen in Wilmington, Del., last week were: Mr. Sickels, Sickels & Oppenheimer; Mr. Ulmer, McIntire, Ulmer & Co.; J. Jaret, H. Z. & H. Oppenheimer; M. Lowenthal, Pfaelzer Bros. & Co.; H. Michelson, for I. Michelson.

Among the salesmen calling on the Scranton, Pa., trade recently were: Mr. Goldberg, W. & S. Blackinton; Ed. Ritter, Pfaelzer Bros. & Co., Mr. Alexander, F. M. Whiting Co.; E. M. Baacher; Mr. Sheridan, Horton, Angell & Co.; and Mr. Marsh, H. O. Marsh & Son.

T. G. Frothingham, T. G. Frothingham & Co.; Frank B. Lawton, S. B. Champlin & Son; Clifford Booth, Hutchison & Huestis; R. Robinson, F. T. Pearce & Co. and Chas. Brink, Crescent Watch Case Co., were among the traveling men in Philadelphia, last week.

A. W. Atwater, who for many years has been with his father, Wm. H. Atwater, New York, is now connected with the Brooklyn Watch Case Co., and will cover for th

company Boston, Providence, the principal cities of New York, Cleveland, Philadelphia and Pittsburgh.

Traveling men in Indianapolis, Ind., last week included: A. Cobb, W. R. Cobb & Co.; S. Levy, S. Levy & Co.; Tom J. Hutson, Spencer Optical Mfg. Co.; Herbert W. Van Houten for C. Sidney Smith; W. J. Miller, Seth Thomas Clock Co.; Chas. W. Lauer, Otto Young & Co.

Among the recent visitors to Springfield, Mass., were: George W. Read, Wm. B. Kerr & Co.; V. W. Henderson, Enos Richardson & Co.; Chas. I. Dougherty, Sexton Bros.; E. W. Dillar, Wm. S. Hicks' Sons; E. B. Midlen, Gorham Mfg. Co.; Otto H. Wolff, Alling & Co.; Mr. Nagel, Globe Optical Co.; R. T. Supple, for Wm. B. Durgin; Mr. Glover, for Henry Cowan.

Salesmen last week seeking solace in Chicago: Hubert Somborn, Albert Berger & Co.; Mr. Baum, Rothschild Bros.; A. Peabody; C. O. E. Hartung, Sussfeld, Lorsch & Co.; David Smith, Wm. Smith & Co.; Mr. Gibson, for Wm. Kinscherf; W. J. Carrow, Mandeville, Carrow & Crane; W. R. Shute, Day, Clark & Co.; Fred. J. Foster, Unger Bros.; Rudolph Noel, for R. A. Breidenbach; R. A. Thompson, for Henry Glorieux; Mr. Willimin, T. G. Frothingham & Co.

Travelers in Pittsburgh, Pa., last week were: A. C. Smith, A. C. Smith Watch Co.; Wm. A. Copeland, Martin, Copeland & Co.; G. W. White, Wm. S. Hicks' Sons; H. V. Lanau, G. W. Cheever & Co.; C. A. Cuppia, Ludwig, Redlich & Co.; Frank L. Mueller, for Reinhold G. Ledig; Louis E. Smith, M. B. Bryant & Co.; W. C. Barry, Larter, Elcox & Co.; A. E. La Vigne, Mathey Bros., Mathey & Co.; Harry Osborne, Whiting Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; Mr. Harmer, Solidarity Watch Case Co.; E. L. Mumford, Waite, Thresher Co.; Mr. Shaw, Wilcox & Evertsen; Chas. F. Ketcham, Riker Bros.

Arthur Bradshaw, salesman for the Meriden Britannia Co., in an interview said that business was about the same as last year. The holiday trade was very good and every indication pointed to '95 beating the past year in volume of trade. The financial legislation, or rather lack of good financial legislation, is the cause of the present depression, he says. He finds no section of the country much better than another excepting the east which, on account of its strong financial concerns, is a trifle in the van. If Congress will only get together, says Mr. Bradshaw, and do something for the country, the people will soon have a better year than that of '94.

The following traveling salesmen passed through Detroit last week: C. W. Cary, J. B. & S. M. Knowles Co.; W. H. Bryant, T. G. Hawkes & Co.; A. W. Wagner, Leon J. Glaenger & Co.; William T. Gough, Carter, Sloan & Co.; W. J. Carrow, Mandeville, Carrow & Crane; Fred J. Baker, Hayden W. Wheeler & Co.; L. J. Freedman, Bachrach & Freedman; L. H. Levinson, Will-

iam Demuth & Co.; Stephen Woods, Battin & Co.; Walter R. Shute, Day, Clark & Co.; E. C. Ellis, J. J. Sommer & Co.; Mr. Davison, Harrison Bros. & Howson; S. W. Abbey, E. Ira Richards & Co.; T. R. Cross, The Dueber-Hampden Co.; R. L. Morehead, R. L. Morehead & Co.; Mr. Levy, M. Levy & Co.; Mr. Rodenberg, S. & B. Lederer; E. A. Patten, R. Wallace & Sons Mfg. Co.; J. Robinson, Greene & Knox Mfg. Co. and Mr. Graves, A. Lounsbury & Son.

Travelers visiting the Hub the past week included: Joseph L. Sweet, R. F. Simmons & Co., H. Wexel, H. Wexel & Co.; George A. Wells; George Hutchinson; E. W. Martin; E. H. Knight, Jr., S. B. Champ- lin & Son; Robert Hamilton; Mr. Grover, Grover & Gleason; George Whiting; Nat Barstow; Charles E. Medbury, F. M. Whiting Co.; Chris. Morgan, Rogers & Brother; T. B. Wilcox, Pairpoint Mfg. Co.; James S. Blake, Blake & Claflin; M. Goodfriend, Goodfriend Bros. & Lassner; E. P. Ledos; Mr. Kendrick, Kendrick & Davis; Walter Gardner, D. Wilcox & Co.; David C. Townsend, E. Aug. Neresheimer & Co.; Samuel Stern, Stern Bros. & Co.; Frank S. Sherry, Joseph Fahys & Co.; J. H. Lindsay, Keystone Watch Case Co.; W. H. Tarlton, Wightman & Hough Co.; John A. Abel, Lewis, Kaiser & Luthy; George B. Osborn, William Smith & Co.; S. O. Bigney; E. H. Cox, Sussfeld, Lorsch & Co.; E. A. Horton, J. B. Bowden & Co.; Charles W. Noyes, Ehrlich & Sinnock; Alphonse Kahn, James Kahn's Sons.

### Minneapolis and St. Paul.

Mr. Breckenridge, representing the Meriden Silver Plate Co., called on the Twin Cities jewelers the past week.

The estate of Fritz Buckentin, insolvent, Morris, Minn., is ready for final settlement, and the dividend declared is 14 per cent. for full settlement.

C. H. Winter, manager for S. A. Clausin & Co., Minneapolis, who went to Chicago last week, returned home with a bride, a great surprise to his many friends.

Spaulding Bros., Minneapolis, wholesale dealers in tools, material and jewelers' supplies, made an assignment to James D. Shearer on the 8th inst. The liabilities and assets are unknown at present.

A bold robbery was committed in St. Paul Feb. 2, when three men entered the jewelry store of A. H. Stone, Jackson St., and carried away articles worth over \$500. Mr. Stone had just left the store, after placing the trays from the show cases in the safe, trusting the locking of the store to his clerks. Just as he left the store the robbers drove up in front of the building in a light wagon. One of them entered the store hurriedly, exposed a constable's star to the clerks, making a pretense of seizing property to satisfy a legal judgment, and before the dazed clerks could realize what was being done, the party had driven away taking with them their booty.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXX.

CHICAGO, WEDNESDAY, FEB. 13, 1895.

No. 2.

## Chicago Notes.

### TRADE CONDITIONS,

Tool and material houses are rushed. The month is usually a fair one in this line, but business is better than was expected.

Clock companies report no business.

Plated silver wares move slowly.

Engravers come out even in January.

Collections are quiet.

General trade dull.

"The weather has much more to do with trade than is generally suspected," said a leading dealer. "Storms and intense cold prevent retail sales. Ladies muffle up in furs, and the light of gold and gems is obscured by the sealskin. With empty shelves and safes in retail stores, a satisfactory jobbing trade is not far distant."

Gorham Mfg. Co. finished inventory Saturday.

C. M. Hunnicut, Rockville, Ind., was a visitor among the jobbing trade here last week.

C. C. Megrue, Aikin, Lambert & Co., spent the first four days of the month in this vicinity.

Manager Loeb, Wadsworth Watch Case Co.'s Chicago office, has been suffering with a severe attack of grip.

Otto Young & Co. completed stocktaking Saturday week, and spent the past week marking new goods just in.

C. G. Creyk has been succeeded by R. J. Smith & Co., at 3902 Cottage Grove Ave. Mr. Creyk will retain a connection with the store.

The Seth Thomas Clock Co. have just completed placing in position a 5-foot glass dial town clock with bell in the Court house, in Monmouth, Ill.

C. W. Ternand & Co., manufacturing jewelers, have transferred the business to Mr. Ternand's brother, F. Ternand; cause, poor business the past year.

A. H. Reinke & Co., as a side line to their manufacturing interests, have made

arrangements with foreign manufacturers of bicycles to import parts direct and assemble them in this city.

J. R. Davidson, manufacturers' agent, with the five good lines he represents, has permanently established headquarters at suite 145 and 146 Adams Express building, 183-185 Dearborn St.

"We are just beginning to see daylight from our December business," said Mr. Tompkins, with G. W. Marquardt & Sons. "Am at the books two nights' extra work each week, but begin to see bottom now."

M. Haenel, 754 No. Halstead St., has sold his jewelry interests to Wm. Niesen. It is an old established stand. Mr. Niesen is a brother-in-law of Mr. Williams, of the manufacturing firm of Rieger & Williams.

W. H. Vogell succeeds Elmer A. Rich as manager here for Alfred H. Smith & Co., Venetian building, Mr. Rich retiring to enter business on his own account. Mr. Vogell has spent a lifetime with the eastern house.

The Madson & Buck Co., makers of fountain pens, will remove Feb. 15 to 805 Masonic Temple, where room sufficient for their needs is afforded. F. A. Buck, manufacturers' agent, interested in the above firm, will occupy a part of the quarters.

John Jenkinson, of Jenkinson & Shelly, W. Madison St. retail jewelers, is defendant in a Circuit Court bill in which charges are made that he has neglected to administer the estate of Anne Simpson Minnett, under whose will he was appointed trustee. The estate is said to have been worth about \$3,500.

A call at the establishment of M. Eppenstein & Bro., 198 Madison St., Thursday, resulted in finding the door to the lower stairway locked. The reporter was informed that the stock had been removed. Thence the scribe went to 243 Clark St., which the directory showed was a pawnshop, conducted by "Morris Eppenstein." He was there informed by a Mr. Abrams that the place (the pawnshop) had changed hands.

Charles A. Winship & Co., manufacturing jewelers, 78 State St., have two safes in their office, one of which contains plated ware. In the other is kept solid jewelry and precious stones. Thieves broke into the office in the afternoon of Feb. 3 and attacked the safe that contained the cheaper goods. The combination lock was smashed with a punch and sledge, and although the safe was full of goods, only seven watch chains and a few secret society emblems were taken. The robbers were working on the other safe when the approach of a Pinkerton watchman frightened them off.

One of the most important changes that have occurred in the diamond trade of this city in recent times was made public by the issuance by the Secretary of State, Thursday to Rich & Allen, a corporation, of a license to incorporate with a capital stock of \$10,000, to deal in precious stones. The incorporators as named in the license are the legal advisers of the new company. The actual incorporators are Elmer A. Rich and Herbert W. Allen, each well-known in western diamond circles for the past dozen years. Mr. Rich started in with Alfred H. Smith & Co., as a boy June 1, 1880, and was appointed manager of the western office Sept. 1, 1885, which position he has held to the present time. Mr. Allen was born 25 years ago in this city and like Mr. Rich first entered commercial life as a boy with the same house, 12 years ago. The new house starts out rich in experience and with a thorough knowledge of the tributary trade, and has the best wishes of its wide circle of business friends. Quarters have been engaged at suite 702-703 Champlain building, 126 State St., where the company will be open for business Feb. 18.

The Middletown Plate Co., Middletown, Conn., will not make any but the best quality of plated ware, as they believe that no other is cheap at any price. In their toilet ware that known as "The Middletown" is not equaled, and the company's new designs in table ware are not excelled.

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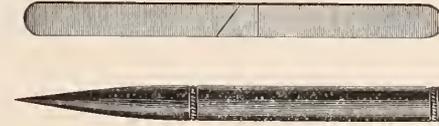
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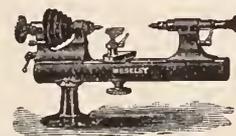


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## FOX BROS. & CO.,

68 and 70 West 4th Street,

CINCINNATI, OHIO.

### San Francisco.

M. Wunsch is conducting his closing out auction sale.

W. P. Morgan has returned from Portland, Oregon.

Reed McCraney, Martinez, Cal., has been in town on business.

E. Block, of W. & S. Blackinton, New York, did a good business on his recent trip here.

C. H. Steinmentz, watchmaker, fell down the stairs in the Thurlow block, a few days ago, breaking his shoulder.

E. A. Phelps, of Phelps & Miller, is interested in the proposed San Joaquin Valley railroad, a line to be built south in competition with the S. P. Co.

A meeting of a special committee of the creditors of Frank Golden has been held to act on his offer of settlement at 20 cents on a dollar. Golden it will be remembered sold his store in Grass Valley, Cal., to E. A. Zoberbier and his other store in Carson City, Nev., to D. M. Ryan. There is much feeling among his local creditors on account of his action in thus transferring his stores to these people in consideration of money loaned Golden. The failure amounts to \$21,000., \$800 being due M. Schussler & Co., \$5,000 Goodman Bros. and Max Freund & Co., New York. The balance is distributed among nearly every house in this city, in small amounts. It is said that when his affairs are settled, Golden will enter the jewelry business again in Grass Valley.

### Pacific Coast Notes.

H. Frisch, of Frisch Bros., Seattle, Wash., has been in San Francisco on business.

F. H. Moore, San Bernardino, Cal., has returned from a three months' trip east and south.

J. G. Barr, Salem, Oregon, has made a crown of virgin Oregon gold of beautiful workmanship, for Archbishop Gross, of Oregon.

The *Alaska News* recently said that John G. Brady has a scheme on foot to explore Mount Edgecombe with a diamond expert to search for diamonds.

The firm of Ad. Frese & Co. have dissolved. M. F. Delmers withdraws, and Adolph Frese continues sole owner, assuming all the debts and liabilities of the firm.

Much interest was manifested in court last week, in the trial of a suit of jeweler L. C. Henrichsen against W. K. Smith, a wealthy citizen of Portland, Ore., to recover \$1,348.25 for goods sold and delivered between the years 1887 and 1894. Smith admitted no responsibility for the debt, but claimed it should be collected from Mrs. Smith. The total bill amounted to about \$2,000, and was reduced by payments on account. A law passed in 1876 makes a husband liable for the payment of all debts incurred as expenses of his family, whether made by his wife, himself, or by minor children. This includes not alone actual

necessaries, but other classes of goods as well. The jeweler was awarded \$939.35 and \$256. interest.

### Kansas City.

John F. Muehlhaupt, salesman for H. Oppenheimer & Co., was bereaved last week in the death of his father.

The Jaccard Watch & Jewelry Co. have just completed some very handsome society rings for Baldwin University, Baker, Kan. They also have the contract for the medals to be awarded to the winners in the bowling tournament to be held here.

"Captain" Harry Guenther, manager of the Meyer Jewelry Co., was arrested a few days ago, on a warrant sworn out by John Kelly, of Sedalia, Mo., charging him with living with Mrs. Kelly, as her husband. Guenther was released on bonds pending his hearing. Last Spring Mrs. Kelly deserted her husband, who is a parachute jumper, at Sedalia, leaving behind her five year old daughter. She came to Kansas City and went to live with Guenther. Shortly after she went back to Sedalia and abducted the child.

### Detroit.

Edward Knowles, jeweler, Jackson, Mich., has moved into more commodious quarters.

Fire last week did slight damage to the jewelry store of William Genicke, 43 Michigan Ave.

H. H. Chase, Union City, Mich., was in the city last week purchasing new goods and show cases preparatory to refitting his store throughout.

Frank Roehm, manager of R. J. F. Roehm & Son's watch department, has recovered from a severe attack of malarial fever and is attending to his duties again.

Hugh Connelly, who recently severed his connection with the jewelry department of L. Black & Co., 145 Woodward Ave., has decided to open a first class jewelry store on Feb. 20, in the store on the first floor of the Detroit Opera House block. He was for a time with Adolph Enggass.

Trade with the retail and wholesale jewelers of this city is just beginning to awaken from the lethargy which naturally follows the holiday trade. Traveling men are more numerous and out-of-town buyers are beginning to replenish stocks. Mail orders were quite satisfactory last week. The following Michigan jewelers were here: J. S. McLachlan, Wyandotte, Mich.; L. A. Steele, Linden; S. A. Cleveland, Utica, and George Chambers, Mt. Clemens.

William Baxter, jeweler, Birmingham, Mich., was arraigned before Commissioner Graves, of Detroit, last week charged with unlawful possession of a post office order. He pleaded not guilty. Baxter and the postmaster of Birmingham are rival jewelers. Baxter called at the post-office and deposited a large number of pennies on the counter for a money order. They were refused under

the plea that they were not legal tender. Baxter then grabbed both the money and order and fled.

Some months ago the jewelry store of N. W. Mann, Clio, Mich., was robbed, three nights in succession. The total amount taken was valued at \$250. William Mann, son of the proprietor, and Arthur Williard were arrested for the robbery. Williard confessed, but Mann stood trial. He was found guilty. Both were sentenced to pay a fine of \$250. Mann's father, whom he robbed, paid his son's fine, but Williard's parent was compelled to put a mortgage on his home to raise the amount.

### Cincinnati.

Wm. Oskamp is in Florida for a month.

Gustave Fox & Co. are working on a new catalogue of emblems.

I. Bloom, of Bloom & Phillips, has returned from a short trip and reports a splendid beginning for their new house. Jos. Phillip is still on the road.

E. & J. Swigart, importers and dealers in jewelers' supplies, are alert to the interests of their patrons and have made arrangements that will enable them to fill any and every order with dispatch and satisfaction, and guarantee the goods they represent.

Geo. A. Ronay, of Vienna, Austria, renowned for his specialty in enameling monograms and designs on watch dials, was registered at the Gibson House last week. In eight years he has made \$40,000 at his trade. He is engaged by the best manufacturers in Europe.

Homan & Co. are making steady shipment of goods to their customers. Their new stock in burnished styles is the admiration of every one. Jos. T. Homan has returned from the east, where he has been since the first of the year superintending the opening of the New York branch house. Everything now is ship-shape, and ready for business.

### Indianapolis.

J. C. Sipe has left for a pleasure trip through the south and west.

W. H. Miller, late of the Elgin watch factory, has opened a jewelry store in Wingate, Ind.

W. H. Bia lshaw, jeweler, Paris, Ill., was in the city last week buying a full line of goods preparatory to the removal of his business to Wooster, O.

At 4.20 o'clock A. M., Feb. 6th, a destructive fire broke out in the store room in Plymouth, Ind., occupied by C. M. Welch & Co., jewelers, and G. Wolf, clothier. The fire originated from an exploded lamp in the portion of the room occupied by Jeweler Welch, whose loss was \$1,000, insurance, \$3,000. The fire spread to the adjoining buildings and wiped out J. R. Losey, dealer in jewelry and boots and shoes. His loss was \$500.

## Workshop Notes.

**Balance Staff Pivots.**—There is no part of a watch repairer's work that requires so much constant attention as the pivots of the balance staff, either from the watch having had a blow or a fall; or very often, from the balance having been put into the frame carelessly, the end of the pivot will have become flattened or will have a burr thrown up on one side of it which, although it may not be sufficient to stop the watch, will certainly prevent anything like good time keeping.

**To Melt Gold.**—Prepare a good fire and heat the ingot in which you wish to cast the gold a little hotter than boiling water; next put the alloy into the crucible, and add a small quantity of pulverized borax, and leave on the fire until melted. Cast this into a clear ingot, and after breaking the bar into small fragments, return to the pot and remelt the gold, not adding borax this time, but when the gold looks clear and smooth on the top, add for every six ounces of gold, a piece of saltpeter about the size of a pea, and in about a minute pour the gold. Keep up the heat, after adding the saltpeter. If the stock was clear when you commenced, the gold will roll well.

**To Roll Gold.**—Much depends on the first rolling of the stock; 18 karat should be subjected to a very heavy strain, the first and second draughts which imparts a grain to the stock; light draughts stretch the gold on the surface, and the middle portion, remaining cool, causes the gold to crack; many gold bars having been condemned, while the trouble was in the rolling. After the 18-karat has been rolled to about twice its length, it must be annealed, then rolled to the size required.

**To Toughen Gold.**—When it is desired to produce very tough gold, use as a flux a tablespoonful of charcoal and one of sal ammoniac, adding it to the gold on the point of melting; the sal ammoniac burns away while toughening the gold, leaving the charcoal behind to form a layer upon its surface in the crucible to protect it from the action of the air, which would refine the gold by destroying some of the alloy. When perfectly fused, the mixture must be well stirred with an iron stirrer (consisting of a long round piece of iron, sharpened at the point), which should previously be made red hot to render the whole mass uniform in quality. The employment of the mixture of sal ammoniac will bring the ingots of gold up bright and clear; it will also prevent them from splitting and cracking at the rolling mill and in subsequent working; if proper attention has been paid to it, the gold will then be found tough and pliable.

**Metal Lap Finish.**—Country watchmakers are sometimes called on to do odd jobs; to these pertain perhaps, the making of a plain gold ring, and in the absence of the proper tools it is puzzling to them how to finish and polish such a ring so as to retain the square edges, known as the "metal lap finish," and how the laps are changed

with the polishing material, etc. To such we would say that a metal lap can be bought of any material dealer. Charge the lap with fine emery, No. 1. Rub it in by using a perfect flat piece of hardened steel; lay the lap on a bench or table while charging it. After you have rubbed in a sufficient quantity of emery put the lap to the lathe, and polish about one or two inches of it nearest the edge, by holding a flat piece of stone, such as agate or flint. Put the stone on a stick with cement and bear on the lap very hard until you have polished it. You cut the gold with the unpolished part, and finish it with the polished part.

**The Lubricant.**—The oil intended for use as a lubricant for watch work should be kept away from the light, as otherwise it would be discolored; it is on this account best that the bottles for such oil are preserved by being covered with black paper. Only the quantity wanted for immediate use should be placed in the oil cup.

**Testing Oils.**—Many of the methods recommended for purifying oils are illusory to a great extent, for they cannot impart to the fluid those characteristics that are wanting from the beginning. Success depends largely on the skill of the manipulator, and if he is not endowed with the power of judging, mainly by the taste, whether oil satisfies certain prescribed conditions, he can never be certain of the results. Crops differ as regards degrees of maturity, etc., from year to year, and the animals from which oils are procured are rarely in the same condition as regards health, age, nourishment, etc.

**Care of Pallets.**—Pallets should be washed in benzine and dried in sawdust, or with the edge of a fresh piece of blotting paper; under no circumstances should pallets or roller go into the alcohol, except to remove old shellac preparatory to resetting. Ninth-tenths of the pallets and jewel pins that are found loose, come so by having been in the alcohol.

**A Surfeit of Tools.**—Some repairers encumber themselves with a great variety of useless or worn out tools, pliers for instance, of which two or three pairs are quite sufficient. A watch jobber should never use hardened tooth pliers; they spoil the work and are not necessary; a pair of long nosed pliers, softened, with a good point, filed up occasionally, and small at the points, will be almost constantly in use; they are much more reliable than tweezers for all such work as picking up pins, or for many other purposes for which tweezers are commonly used. A greater variety of tweezers are necessary, as those with long thin points, that must be used for such work as putting a chain on the fusee, or getting the pivots into the holes when putting a repeater together, should only be such for some such purpose, as the limbs are so weak that a pin is held in them with difficulty. Very good tweezers are now being sold, made light and stiff by giving the middle part of each leg the form of the segment of a tube.

## Gravers.

**O**WING to carelessness there are workmen, says Cl. Saunier, who turn with gravers that are ground to a very blunt point; as the graver bites less with such a point, they are obliged to apply a proportionately increased pressure, and only succeed in tearing the metal away, subjecting it to a kind of rolling action, and rendering the hand heavy. These workmen are generally too careless as to the proper sharpening of their gravers, and think that they can hasten their work by the application of increased pressure; they thus produce bright spots that require several hours work before they can be removed.

It is needless to do more than mention the gravers that every watchmaker is in the habit of making of worn out files, of various forms to suit his special requirements; but we would remind him that care is essential in fixing the position of the rest

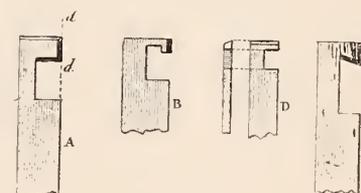


FIG. 1.

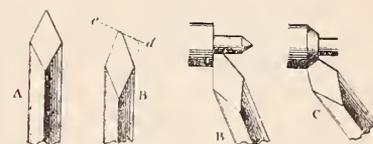


FIG. 2.

and the inclination that has to be given to the tool so as to obtain a smooth surface, and at the same time a rapid removal of the metal.

The most usual forms of the hooked gravers are shown in Fig. 1; A will serve to hollow out a plate, barrel, etc.; B, for turning the bottom of a barrel, without touching the hook; C, for forming a barrel cover groove after it has been roughed out with an ordinary graver. The bottom of a barrel can also be turned with a graver of the form D held on the T-rest at right angles to the bottom, and a slide rest cutter can be made of this form with advantage.

Some workmen incline the end-cutting face of A slightly backward from the perpendicular to *dd*, fearing lest in sharpening, it should accidentally be made to incline in the other direction, and so make it difficult to form internal square corners.

Next for consideration are the gravers for turning square shoulders, etc. Very few workmen are able to finish off a square shoulder by using a graver with the usual pivot; as a rule, when they are smoothing the surface of the pivot, they allow the point to cut a ring in the shoulder, and if, instead of being sharp, the point is dull, a rough groove is the result.

To avoid such a fault, it is a common practice to employ gravers with very short faces, but their inconvenience is evident. It is much better to retain the long lozenge-shaped face, but with the point modified, as indicated by B or C, Fig. 2. The ordinary point, shown at A, can be used for cutting the back slope of a shoulder, B, for forming the square-shouldered pivot, and C, for beveled shoulders. The inclination of the face *e d* of B may vary, the angle *e* being more or less acute, according as more or less use is required to be made of the point. This form of graver has the double advantage that a pivot can be turned and smoothed at one operation, very little polishing being needed. Moreover, the point is less fragile, and such a graver combines the advantages of those with pivoted and square ends.

The length of this small face depends on the work required of it; thus for making a cylinder pivot it may be about a third of the length of the pivot; this is found convenient for insuring that the pivot shall be of uniform diameter. The direction to be given to the face is indicated by the dotted line *e d*, and a lozenge shaped graver is preferable to one of square section for this purpose. This direction *e d*, is very important, and frequent trial should be made so as to insure its being always produced.

The form C, for beveling off a shoulder does not call for explanation. Although of less importance than when turning with the slide rest, the cutting angle of the graver should correspond with the nature of the metal operated on.

Another handy tool is the spherical turning tool. A very simple and convenient tool for forming a sphere of metal may be made by taking a hardened steel tube, the internal diameter of which is less than that of the sphere to be produced. This is ground square and flat at one end, and sharpened by rubbing this flat end on an oilstone. The tool is moved about over the surface of the hole previously roughed out, and a perfect sphere will soon be obtained, the metal being removed by the internal edge of the tube. If a steel tube is not accessible it will be enough to drill a hole in the end of a softened worn out file, subsequently hardening it.

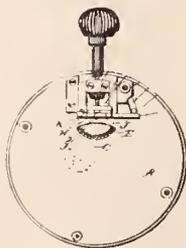
The Elgin National Watch Co., Elgin, Ill., pay \$15,403.27 taxes this year.

**The Latest Patents.**

ISSUE OF FEB. 5, 1895.

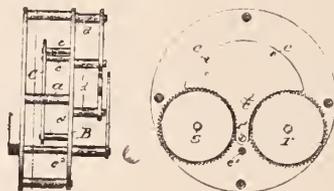
**533,537. WATCHMAKER'S CALIPERS.**  
PAUL JANDER, Columbus Ohio.—Filed Sept. 24, 1894. Serial No. 523,894. (No model.)

**533,532. PENDANT - SETTING WATCH.**  
EMILE GENEVAY and CHARLES A. RANDOLPH, Huntsville, Tex.—Filed Sept. 8, 1894. Serial No. 522,465. (No model.)



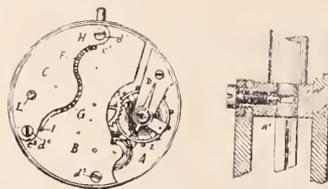
In a watch, the combination with a removable stem, of a block at the end of the stem, means for slidingly securing the block in place, a locking dog on the block adapted to engage and lock the stem in position, means for retaining the dog in a locked position, and a screw passing through said means with which the dog engages.

**533,581. CLOCK.** ABRAHAM CRAIG, Boston, Mass.—Filed Apr. 6, 1894. Serial No. 506,568. (No model.)



In a clock, the front and back plates adapted to receive a time train and its usual appurtenances between them, a center arbor, the segmental plate D arranged upon the back plate above and clear of the center arbor, and a striking train supported between said segmental plate and the back plate.

**533,722. WATCH.** FRITZ MOERI, St. Imier, Switzerland.—Filed May 24, 1894. Serial No. 512,281. (No model.) Patented in Switzerland. Nov. 14, 1893, No. 7,547.



In a watch, the combination with the plate A, of the pillars *a' a² a³* having shoulders and screw holes, the bridges B and C received upon and supported by the

said pillars in approximately the same plane and the screws *d' d² d³* for securing the bridges in place, the adjacent edges of said bridge being correspondingly curved so as to form a curved or serpentine groove or opening exposing to view the engaging teeth of the wheel.

**533,765. ORNAMENTAL SHEET METAL HOLLOW WARE.** ALBERT WANNER, JR., Hoboken, N. J.—Filed March 27, 1894. Serial No. 505,275. (No model.)



A hollow sheet metal article substantially as herein described having its sides formed in plaits extended approximately parallel to each other and to the axis of the article and made in loose open folds as distinguished from being creased tightly together, said folds gradually increasing in width and flaring outward from the lower end of the article upward and incurved to a point a short distance below their upper ends forming a neck, the portions above said neck being formed with outer portions flared and ruffled, forming an exterior ruffle border, and inner segmental sections or portions combining to produce an approximately circular form concentric with the body of the article.

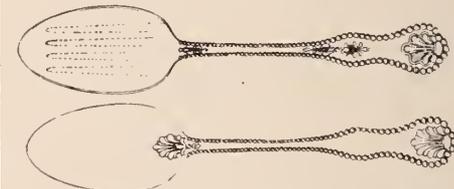
DESIGN 23,982. WATCH-CHARM. JOSEPH



A. WILLIAMS, Somerville, Mass.—Filed Dec. 18, 1894. Serial No. 532,263. Term of patent 7 years.  
DESIGN 23,983. SPOON. JOSEPH H. CROSBY,



JR., Jacksonville, Fla.—Filed Nov. 23, 1894. Serial No. 529,771. Term of patent 7 years.  
DESIGN 23,984. SPOON, &C. GILBERT L. CROWELL, JR., Arlington, N. J., assignor



to Dominick & Haff, New York, N. Y.—Filed July 23, 1894. Serial No. 518,398. Term of patent 14 years.  
DESIGN 23,985. BONBON BOX. CHARLES J.



AHRENFELDT, New York, N. Y. — Filed Nov. 17, 1894. Serial No. 529,191. Term of patent 7 years.

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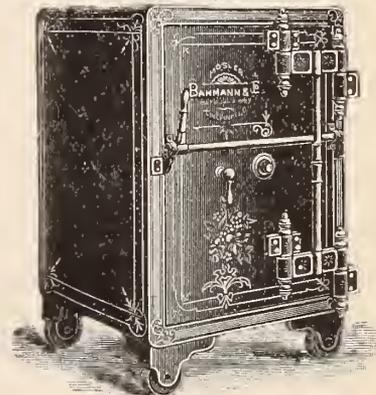
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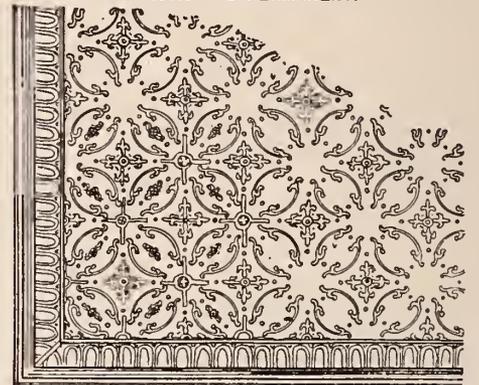
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### The Austerlitz Vase.

UNDER this department, the Austerlitz Vase has already been described, but an opportunity having recently occurred to show the readers of THE CIRCULAR this famous ceramic in illustration, it may prove well to again offer a description.

On Nov. 15, 1889, there were sold at Versailles several pieces of rare old furniture, and other objects that were practically out of use, among them a curious card table and "lavabo" made of maple, in the purest and finest of Empire style. At the end of the sale, without any notice or mention of the fact, an immense and superb Sèvres vase was placed on the stand before the astonished eyes of the few people who had known of the sale and come to attend it. This vase was made in the royal manufactory, by order of Napoleon, to celebrate his famous battle of Austerlitz, and as a national monument for the palace. It is of the finest hard paste porcelain, and of the most perfect proportions and purity of style. It copies in form and color the vases of the best Etruscan period, that of the third century B. C., and is truly Etruscan in spirit and feeling. In subject, the design represents a warrior mounted in his chariot, drawn by four flying coursers. The warrior has the features of Napoleon. Upon the chariot is the inscription, "*Bataille d'Austerlitz*," and upon the shield of an attending angel, one reads, "*Veni Vidi Vici*." Upon the reverse is the noble French eagle, with broadly spreading wings.

The vase was purchased by Shreve, Crump & Low Co., Boston, Mass. It now stands upon a carved wood pedestal in the art department of the firm, and is superbly mounted in gold bronzes, chiselled and gilded by the famous Thomire, and set about with attributes exquisitely cut and designed.

### The Wedgwood Centenary.

THE *St. James Budget* of Jan. 3d said: Yesterday was the 100th anniversary of the death of an Englishman, who did much to raise a craft to an art, and whose

labors caused his name to be known and respected wherever the English tongue is spoken; for on the 3d of January, 1795, died Josiah Wedgwood, the great English potter. The story of his life, though well

the little orphan lad, lamed by sickness, and incapable of continuing his occupation of a "thrower" in his brother's pottery, carrying on in his mind the work he could not do with his hands. But the pathetic is quickly lost in view of the great triumph over his affliction, and the splendid results achieved from the directing of his mind to the creation of beautiful forms rather than making the articles designed by others. He very soon showed great skill in the production of novel kinds of ornamental and colored pottery. His genius was quickly recognized, and he became partner in two businesses before he was 28.

At the age of 29 Wedgwood established himself at his native town of Burslem, and his business flourished exceedingly. He made tortoise-shell and margle plates, flower vases, white stoneware, and green glazed earthenware, and soon produced his beautiful cream-colored Queen's ware. He also made an unglazed black porcelain in imitation of the vases of the ancients. His business grew so rapidly that in 1766 he founded the village of Etruria, and opened a house in London.

To his credit—and profit—he employed the budding sculptor Flaxman to make designs for him, and their joint productions are some of the most beautiful creations of ceramic art. By his energy, good taste, and success, Wedgwood almost created a new branch of commerce, and by his beautiful cameos, medallions, miniature sculptures, painted vases—all works of art—he greatly raised the standard of national taste. In 1790 he achieved his greatest triumph in his fine imitation of the Portland (Barberini) vase, of which he executed fifty copies. By his business he amassed a great fortune; he was chosen F. R. S. and F. S. A., and died at the age of 65 full of wealth and hours.



VASE MADE BY ORDER OF NAPOLEON, TO CELEBRATE THE BATTLE OF AUSTERLITZ.

known, always bears repeating, for the lessons it yields are ever fresh and true, and are as pregnant with usefulness to-day as they were a hundred years ago.

There is much of pathos in the picture of

An English lady set out for Germany on a visit to some of her relatives. She took with her a handsome present, consisting of a silver urn, by way of showing her dear Continental friends a specimen of British artistic skill. When the present was unpacked and carefully examined there was found stamped in a corner the following legend:—"Made in Germany."—*Unsere Gesellschaft*.

## The Connoisseur.

(Continued from page 35).

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

PAIRPOINT MFG. CO'S  
NEW CUTTINGS IN  
CUT GLASS.

TWO handsome new patterns in the cut glass of the Pairpoint Mfg. Co., shown at their New York office, 46 Murray St., are the "Rosedale" and "Arbutus." The former is a high grade cutting, the salient feature of whose design consists of deep cut curved lines forming a large six pointed star containing between the points and at the center a rich rosette. The fine cutting which fills in the intermediate spaces adds much to the brilliancy of the pieces. The "Arbutus" is a lower priced cutting than the former and is similar in design while not so elaborate in detail.

NEW LINES FOR  
JEWELERS.

I WAS told by a member of Levy, Dreyfus & Co., 11 Maiden Lane, New York, that owing to his coming trip to Europe to purchase new lines for the Spring, the firm are now selling out their present stock to make room for the new goods. Jewelers will, no doubt, here find a chance to make some advantageous purchases.

DECORATED FRENCH  
CHINA.

THE Empire Cut Glass Co. have gone into decorating china, and their first product is now to be seen at their warerooms in the

Para building, Warren and Church Sts., New York. The blanks are of the finest French china, and are decorated by talented American artists. The pieces now shown contain a large variety of handsome floral designs in Dresden and other styles.

NOVELTIES IN  
DELINIERES WARE.

TOILET sets and photograph frames are among the novelties shown in many new varieties by H. Endemann & Co., 58 Murray St., the successors of F. W. Büning, as the New York agent for the china of R. Delinieres & Cie, Limoges, France. The toilet sets which consist of a porcelain backed hair brush mirror, comb and clothes brush, neatly boxed, the frames being both single and double, show a large variety of beautiful flower and bleu-de-feur decorations.

JAPANESE BRONZES  
FOR JEWELERS.

AMONG the many valuable features of *Vantine's Monthly* for January is a note under the title of "Add Bronzes to Your Stock," which the average jeweler will profit by reading. This number of the *Monthly* is much improved in appearance and contains many interesting and artistic features which reflect great credit on the publisher, A. A. Vantine & Co., importers of Oriental wares, 377 Broadway, New York. Portions of the contents worthy of particular note are the portraits, photographs and authentic accounts of people and places that have become prominent through the war in the East. The *Monthly* also shows a highly colored cover and middle sheet, the designs of which seem to combine the odd effects of both the Japanese and the Aubrey Beardsley styles of drawing.

ALL KINDS OF CHINA  
FOR JEWELERS.

HINRICHS & CO.  
29 and 31 Park Place, New York, are offering from stock or at import all kinds of china: Clocks, lamps, tableware, chocolate pots, cracker jars, cups and saucers, etc. Jewelers should pay particular attention to these lines, as they will prove profitable in the handling of them.

THE RAMBLER.

### Attractive Conceits in Jewelry Window Dressing.

R. E. Meyers, jeweler, Freeland, Pa., recently had a mechanical and electrical arrangement placed in his window and every evening hundreds of people stopped in their hurry to witness the pretty but curious arrangement. Lights of different colors flashed every few moments as the apparatus revolved. The jewelry, etc., glittered quite conspicuously as the light fell upon it.

E. H. Wetherhold, jeweler, Allentown, Pa., shows much ingenuity in arranging his show window. A late attraction was a miniature trolley car, which contained a motor and all other machinery necessary to run the real large ones. It ran perfectly. The track was oblong, about 9 feet long and half as wide. The car was made by Mr. Wetherhold and his apprentice, H. G. Correll. It took their leisure time for three months.

An odd decoration for a window display could have been seen in the window of the Crown Lens Co., 260 Essex St., Lawrence, Mass., recently. A painting represented a human eye, with the degrees of vision represented by golden rods. It was a clever piece of work and was executed by Mrs. Hughes, wife of Dr. Hughes, the attending optician.

## DAY, CLARK & Co.,

MAKERS OF

### FINE JEWELRY,

Hays Building,

23 MAIDEN LANE, N. Y.

Factory, NEWARK, N. J.

GENTLEMEN:—

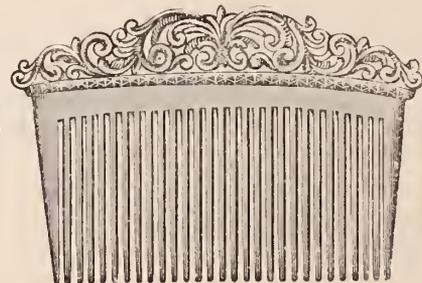
On February 1st, 1895, our firm name was changed and will be continued as DAY, CLARK & CO., we having that day admitted MESSRS. FRANKLIN DAY, WALLACE S. CAMPBELL, WALTER R. SHUTE and WM. A. COBB, to an interest in our firm.

Very respectfully,

DAY & CLARK.

23 Maiden Lane,  
New York.

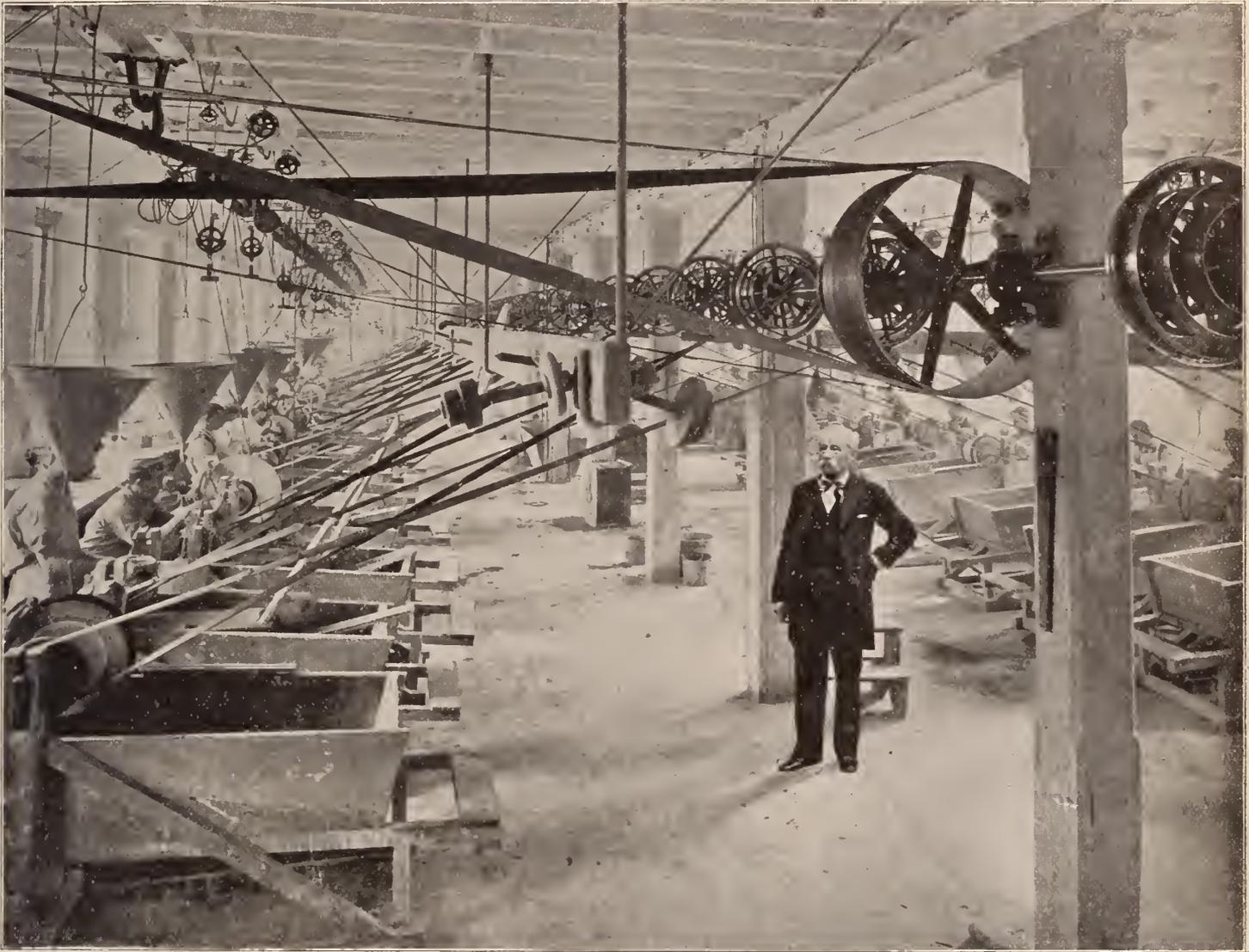
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# Rich American Cut Glass



EXQUISITE CUTTINGS. \* \* \* ORIGINAL DESIGNS. \* \* \* BRIGHTEST LUSTRE.

WE desire to call particular attention to our lines of **Rich Cut Glass**, and to inform you that we have secured the **sole agency** for the product of J. S. O'Connor, Hawley, Pa., whose works, as represented above, are the best equipped of their kind, and have every facility for turning out the highest grade of goods at minimum prices.

Only the best quality blanks are used, which treated by the most experienced cutters and finishers, produce the **Choicest Cut Glass Obtainable**. We cordially invite you to inspect this line and hear the exceptional prices we are quoting, also to see our many assortments of **CLOCKS, BRONZES, MARBLE STATUARY, BRIC-A-BRAC, DRESDEN AND FLORENTINE FURNITURE, ITALIAN FAIENCE, ETC.**

## GEO. BORGFELDT & Co.,

18-20-22 Washington Place, CORNER GREENE STREET,

==== NEW YORK.

A SERMON IN STONES.

PEARLS.

LUSTERS mothered by the sea  
In her deep tranquility;  
Till the divers set them free  
From their still captivity.

Ornaments for blushing maid  
Powdering her raven braid  
Or her ball dress of brocade  
Ere she grows a woman staid.

RUBIES.

Stones that gleam and flush like wine  
In a goblet crystalline;  
Hearts of fire so passion fine  
That their fervor seems divine.

Suited for a woman's prime,  
When her faith is so sublime  
That her hopes to kingdoms climb  
Where love's hallelujahs chime.

OPALS.

Fragments of an Autumn dream;  
Snatches of the sunset's gleam;  
Glow of morning carmine beam,  
Glint of blue in dancing stream.

Gems for dowager to wear  
In her crown of silver hair;  
For October dyes they bear  
Carnival of pigments rare.

SAPPHIRES.

Pilfered blue of children's eyes  
When they look so over-wise;  
Every stone a fresh surprise  
As it matches turquoise skies.

Gems a princess' troth to bind  
As her snowy arms they wind,  
Or their beauty hold enshrined  
In her casket satin lined.

AMETHYSTS.

Royal purple amethyst  
Glory of the lapidist;  
Like a scrap of river mist  
By Aurora lightly kissed.  
*Who shall wear the amethyst?*  
Every lover keeping tryst;  
In Love's train a royalist  
He *must* be a rhapsodist.

EMERALDS.

Torn from "fields of living green,"  
Bordering Jordan's banks—l ween  
Borrowing Neptune's huge marine  
Glimmer of the ocean sheen.

Filtered light from beryl dew  
Doth these jewels circumfuse;  
Fit to heal a spirit-bruise.  
As they shone on Raleigh's shoes.  
Gems apart for married wives,  
Blessing of their golden gyves,  
Consecrating wedded lives  
As each one her children shrives.

DIAMONDS.

All the colors petrified,  
Clear as tears of tender pride—  
Heaven alone more glory-eyed,  
As St. John had prophesied.  
Jewels that may deck a queen,  
Or reproach a Magdalene  
With an agony as keen  
As her life has been unclean.

\* \* \* \* \*

All the world is jewel case,  
As through nature's foliage lace  
Glitter gems in every place  
Where she shows her sweetest face.

Flowers—with colors and perfume  
Which repeat their virgin bloom  
With fresh grace of leaf and plume  
Which no jewel can assume.

Birds—which flash upon the wing  
As melodiously they sing;  
Could there be a daintier thing  
To a jewel answering?

Brilliant as a bird or flower  
Rainbow jewel after shower  
Gift to man—a promise dower  
Of Jehovah's matchless power  
Which on Heaven's celestial height  
Doth this covenant re-write  
Emblem of supernal might  
Rainbow-circling Throne of White;  
While to our immortal sight  
Birds and flowers and jewels bright  
Rainbows which do faith invite,  
Seem but sparkles of earth's night  
In that "Land of pure Delight."

City, with foundation wall  
Deep as are its turrets tall,  
Jasper, sapphire and the third,  
Called by such a liquid word  
Soft and sweet chalcedony;  
Emerald beautiful to see,  
Then sardonyx, sardious too  
Chrysolite and beryl blue  
Topaz and green chrysoptase,  
Jacinth with its violet face;  
Mists of time—all glory kissed  
So the twelfth—an amethyst!

—EMILY G. ALDEN, in *Mid-Continent*.

The Other Side of Life.

STAGE MANAGER—What are you putting that burnt cork on your face for?

TIPSY ACTOR—I-hic-losht me watch, an' I'm makin' up fer losht time.—*Philadelphia Record*.

"I'd be a musician," said the bore, calmly, "only I have no sense of time."

"That's just what I thought," said the girl, languidly, as the clock struck 11, "about an hour ago."—*Chicago Record*.

UGLIMUGG—I called at your office to-day, but you were out.

JOAX—Yes I know. You were there at just 3.09.

UGLIMUGG—How do you know that?

JOAX—The office clock stopped at that hour.—*Philadelphia Record*.

"What perfectly lovely gold hairpins Where did you get them?"

MADGE—Well, no matter, for they're not worth anything. I can neither button my shoes nor shake down the grate with them."—*Chicago Inter-Ocean*.

NOT UNREASONABLE.

BOY—You are advertisin' fer an errand boy?

SKINNER (of Skinner & Co.)—Yes, we have a vacancy.

BOY—Hours long?

SKINNER—You'll have to work 16 hours a day.

BOY—Yes?

SKINNER—And you must have a bicycle, so as to save time.

BOY—I've got one. How about pay?

SKINNER—Well, we'll pay you—let—me—see—

BOY—Say, mister, make it enough to keep the bicycle in repair, won't you?—*Good News*.

MATHEY BROS., MATHEZ & CO.

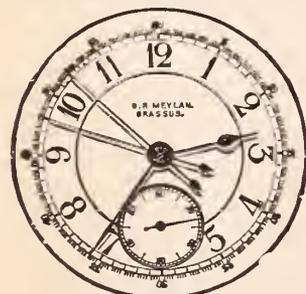
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All kinds of China: Clocks, Lamps, Tableware, Chocolate Pots, Cracker Jars, Cups and Saucers, etc.

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**DIAMOND PATENT**

THE UNEXCELLED PATENT PROCESS FOR CLEANING AND IMPROVING THE BRILLIANCY OF DIAMONDS DIRECTIONS Put diamond in box shake it for ten seconds apply dry brush and diamond will assume an increased brilliancy.

PRICE \$1.00

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## "MOTHER GOOSE" STICK PINS.

PATENTED NOVEMBER 6 AND DECEMBER 4, 1894.

No Peep. Old Mother Goose. The Frog that would a wosing Go. Tom the Piper. Hey diddle diddle, The cat and the fiddle. Hot Cross Buns, one a penny two a penny. Little Jack Horner. Humpty Dumpty. There was an old woman tossed up in a basket.

Correct in style. Bound to sell.

The best selling line of Stick Pins to date.

Elegant in finish Prices Right.



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The Latest out. Engraved Silver and Roman finish. Be sure and see them.



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Beautiful Designs. Prices that defy Competition.



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Put up in our best style.



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New Designs. Engraved Silver and Roman finish. Be sure and see them.

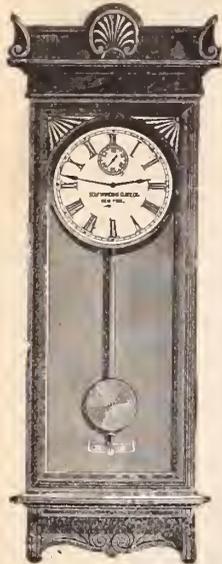
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### CZARINA BUCKLE STICK PINS.

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Don't Fail to see them.

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OFFICE CLOCKS,  
Synchronized Time Plants.

No Winding. Corrected Hourly  
BY TELEGRAPH SIGNALS OVER WESTERN UNION TEL. CO.  
Wires from U. S. Naval Observatory, Washington, D. C.

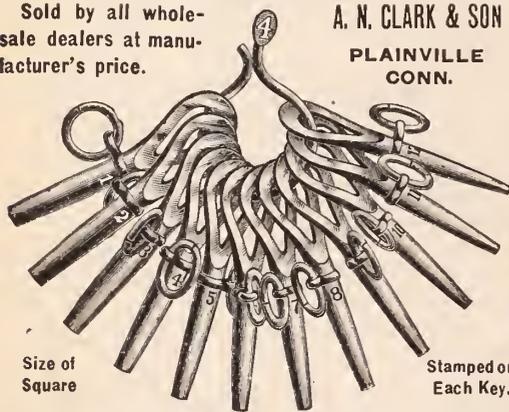
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CROSBY'S JEWELING TOOLS IMPROVED.



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Will quote royalty or price for the manufacturing of articles of real worth.

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Highest prices paid for old gold and silver.  
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We build these machines complete with latest improvements also polishing wheels, tongs, doups, weights, shafting, belting, ventilating fans, gear-cutting, die blanks, etc., We do general repair work on jeweler's machinery.

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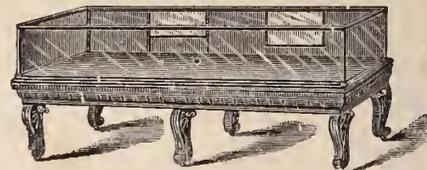
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AND  
STRIKING  
HALL CLOCKS

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VOL. XXX.

NEW YORK, WEDNESDAY, FEB. 20, 1895.

No. 3.

THE GAME OF CURLING REPRESENTED IN SILVER.

THE Scottish game of curling does not contain many elements that can be emblemized in silver and thus heretofore the trophies that have been made to be awarded in curling events have not been noted for any marked degree of artistic achievement. The piece illustrated here approaches the high standard of art-working in silver set by the trophies for yachting which the silversmiths of America have produced, nearer than any other work emblemizing the game that has come to the writer's notice.

This work, the Pfister trophy, was made by the Alvin Mfg. Co., New York, and formed the first prize at the third annual bonspiel of the Northwestern Curling Association, under the direction of the Milwaukee Curling Club, held during January. The trophy was donated by Chas. Pfister, proprietor of the Pfister Hotel, of Milwaukee, and was won by the Waupaca Curling Club, Waupaca, Wis. It was advertised to be worth \$500.

Curling, according to Pennant, is an amusement of the Winter, and is played on the ice, by sliding from one mark to another

seen in the illustration, the principal feature of the trophy is a representation of one of these weights. The object consists, of an ebony body artistically deposited with silver, a salient detail of the tracery being the panel disclosing the word Pfister in scrolling letters. The weight is 14 inches in diameter, the entire trophy including base being 18 inches high. The handle is of burnt ivory and silver. About the ebony base are 12 miniature brooms of silver, brooms being used in the progress of the game. It will be noted from the foregoing description that the trophy is quite emblematic of the game, and the treatment is as fine as circumstances permit. Altogether it is a commendable specimen of silver smithing.



FIRST PRIZE IN THE BONSPIEL OF THE NORTHWESTERN CURLING ASSOCIATION.

other great stones of 40 to 70 pounds in weight, of a hemispherical form with an iron or wooden handle at the top. As may be

war ship a silver and crystal scent bottle was given to her as a souvenir of the occasion.

Mrs. Cleveland's scent bottle has given new impetus to this toy. When she christened the

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Leather Goods, Tortoise Shell Goods,  
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Gold Pens, Holders, Pencils,



Toothpicks and Novelties

MERCANTILE

FOUNTAIN PEN.

FLAT WARE AND  
HOLLOW WARE

STAMPED



IS THE GENUINE.

Manufactured by

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A Complete Establishment

MEANS

PERFECT WORK

In every detail of

ASSAYING,  
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Flag Pins, Class Pins, Class Rings

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Without End, all Sterling.

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Solid Gold Locket

Locket and Charms

Silver Belt Buckles

"Mount Hope" Buttons

Bracelets and Padlocks

Pins and Neck Buckles

Rolled Plate Watch Chains

$\frac{1}{10}$  Gold Vest and Dickens Chain.

Brooches

WITH IVORY PAINTINGS  
AND FINE ENAMELS.

And also those

### HANDY SETS FOR TOILET IN LEATHER ROLLS.

## The New Republic in the Pacific.

THE JEWELRY AND KINDRED TRADES IN THE NEW REPUBLIC OF HAWAII—FEATURES AND CHARACTERISTICS OF THIS INDUSTRY AMONG THE HAWAIIANS—THE INDUSTRY CONSIDERED FROM ALL ITS VIEW POINTS.

(Specially contributed to THE JEWELERS' CIRCULAR by Walter Lodian.)

HONOLULU, H. I., Jan. 15.—During the past couple of years Hawaiian affairs have been before the entire world. Now that the commonwealth republic has been established, its interests will grow apace and have an increasing interest for the universe until the "crack of doom." In these papers THE CIRCULAR correspondent has treated fully of those callings or businesses here, introducing cognate trades which are incidental with these interests, represented across the ocean by your journal. Throughout an endeavor has been made to render the review one of commercial value to your journal, advertisers and divers patrons, as well as to make it an edifying essay to your subscribers generally. Such a business letter has never been typewritten before in Hawaii.

### THE RANGE OF THESE ARTICLES.

Your critical readers will find this account of their profession or trade here very complete and concise. They will learn all about the salaries or wages paid their fellow-workers in the republic of Hawaii; their hours of labor; business opportunities; something about employers', merchants', dealers', and tradesmen's profits, incomes, etc.; prices; average stock values carried; customs duties; characteristics of the professional and mercantile community in business; the actual condition of business affairs in your line; how to get and extend trade with the republic, with useful hints; the advertising proclivities of the natives; Hawaiian markets and productions; what they want, and their readiness to buy, introduce and push goods; apprenticeship system, technical schools and unions; costs and conditions of living in the trade; steamship trade rates; and a multitude of minor details. The writer acknowledges his thanks to B. Dillingham, general manager of Oahu Railroad Co., for putting information in his way.

### HOW INFORMATION WAS OBTAINED.

All this information has been steadily worked up by your traveling correspondent on the spot after steady investigation lasting nearly a month. All that has been written here has been found substantially correct. The matter is strictly original. No consular reports or other writings have been used for information either directly or indirectly. A stop over of but four weeks was made in the Hawaii republic, en route to "Kangaroo Land," and the journey is resumed this week, so my next pro tem address will be P. O., Sydney, Australia.

### THE DEMAND FOR NOVELTIES.

Novelties of any sort find a fair sale here. The natives interest themselves in the world famed American notions and fancy goods. The cheap canvas hats, for instance, of the coast (by which is meant the Pacific slope) sell readily here at double and treble the price; cheap jewelry is considerably sought after and sported by the too-innocent Hawaiians; the Hyat (St. Louis) stamp photos are coming out—of course an infringement on the Missourian's rights; the latest importation—the hard fiber goods of a Wilmington concern (Delaware Hard Fiber Co.), with which baggage-smashers play inferno—are meeting with a steady success. Thus, all new things that are cheap and serviceable receive encouragement here.

### THE BUYING SPIRIT.

An eager disposition to buy proves the natives to be of the buying kind. During his short walks about the country, carrying a handbag (something better lacking) for making collections of botanical growths or divers specimens of native productions of a miscellaneous character, the urban and rural people have often come up and asked what the bearer of the grip had to sell. Your correspondent replied that he had never sold any one class of goods, and never, in fact, had any traveling, commercial or trade connection with any house.

### VALUE OF JEWELRY STOCK.

Value of stocks carried range from, with the more important houses, \$2,500 to \$10,000 and \$30,000 up. They are as commercially honest as other people in the outside crackdom, and making business friendships with them is easy. They are also "cute," and know that "friendship" has been cynically described as a vessel which takes every opportunity of sailing into your port (*i. e.* purse.) The test of true friendship consists in aiding unasked, a man in his need, and deserting him in his prosperity. They are awake to the importance of making money. Make money, they say, and make it honestly. If you can't make it honestly, don't attempt to make it. Take no notice of those who talk about "money muck." You will generally find them to be people not above borrowing somebody else's "money muck," and, what is worse, neglecting to pay it back again. It requires energy, constancy, consistency and bravery to make and save money. No lying abed with your wife mornings, or indulging in idle thoughts, but get up and "git!"

The business characteristics of those of your business here are those of a very easy-going people. They have learned enough of civilization to become refined, and like good Christians to hide their vices and depravities under a pleasing exterior. Somebody once said: "Don't expect honesty in your wife if it does not exist in you." The Hawaiians say, after a trans-Pacific proverb, "Don't expect honesty in others if it does not exist in yourself."

(To be continued.)

## Fashions in Jewelry and Silver Articles.

### A LADY'S RAMBLES AMONG THE JEWELERS.

Lucy Morris is the name of a favorite veil pin. The butterfly is another favorite device. By pinching the wings the thin filaments are caught, and when the pressure is released the veil is securely held.

It is observed that women prefer hooped rings in gems. The reason is plain. They can wear more rings, superimposing them layer on layer on their fingers. Marquise rings and oblique fancy settings monopolize the ring space on the finger.

One of the most useful of the ring stand devices is a pretty square tray with a handle. This handle is wrought with branching ornament which serves to hang the rings on. The tray serves for pins, charms and other small decorations.

There is a craze for rhinestones and silver; from the hat pin to the slipper toe rhinestones sparkle where diamonds are unobtainable. Side combs set with diamonds are effective. The last use of rhinestones is in the hooks of satin corsets.

There are a number of pretty new platter shaped dishes in the market. These are shallow, eight and six sided as well as round, with a wide, shallow rim edged with pierced ornaments, or garlanded with Louis XVI. ornament. There is much refinement in such work.

Shell finish is not new, but it is used much more freely than ever before. A number of large fancy spoons in silver gilt simulate the interior of oyster and mussel. The pearl-like character is frequently introduced and makes an interesting novelty. Some new souvenir spoons have pearl tinted and pearl ridged bowls. The souvenir character being reserved for the handles.

It should be stated that the ancient coins spoken of a few weeks ago, set as sleeve buttons and scarf pins, are not reproductions of ancient coins, but the original coins, unmounted to be set as desired. These appeal only to connoisseurs, but such may well prefer them to any gems. The favorite mounting is a narrow rim of gold, set so as to protect the coin, but not to detract from its archaeological value.

The bold imitations of repoussé now seen in the sterling silver and cheaper wares offered in the dry goods shops are tending to refine the taste for silver ware in the same manner as the awful example produces the best lesson in morals. The abundance of these coarser wares makes them unpleasantly conspicuous. Even the unobserving become aware unpleasantly of ornamentation which, in the mass grows vulgar and plain. Surfaces come to relieve the eye. All the best work deals frugally with ornament.

ELSIE BEE.

# ★ ROGERS & BRO., A1.

## ORANGE NOVELTIES

.....FOR THE.....

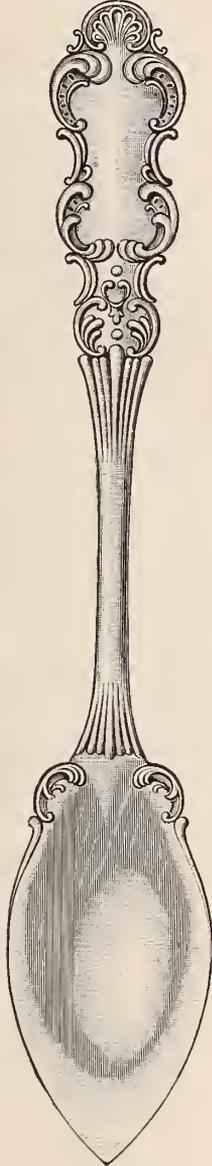
### ORANGE SEASON.

PEARL HANDLE.



SAW BACK.

FLEMISH.



ORANGE CUP.



Patented Jan. 9, 1891

ORANGE PEELERS.



POCKET SIZE.

TABLE SIZE.

### ORANGE KNIVES.

PEARL, IVORIDE OR PLATED HANDLES, CUTTING EDGE, SAW BACK BLADES, (A FEATURE FIRST INTRODUCED BY US), MAKING A GOOD ALL ROUND FRUIT KNIFE.

### ORANGE SPOONS.

FLEMISH, COLUMBIA, SAVOY, TUXEDO, HARVARD, YALE, PRINCETON, STOCKBRIDGE, FLORIDA and SHELL.

Patterns.

Put up in Sets of 6 in Plush Lined Boxes.

### ORANGE SETS.

1 KNIFE AND 1 SPOON OR 6 KNIVES and 6 SPOONS. Put up in Plush Lined Boxes.

### ORANGE PEELERS.

POCKET OR TABLE SIZES.

### ORANGE CUPS.

## ELECTRO SILVER PLATED GOODS

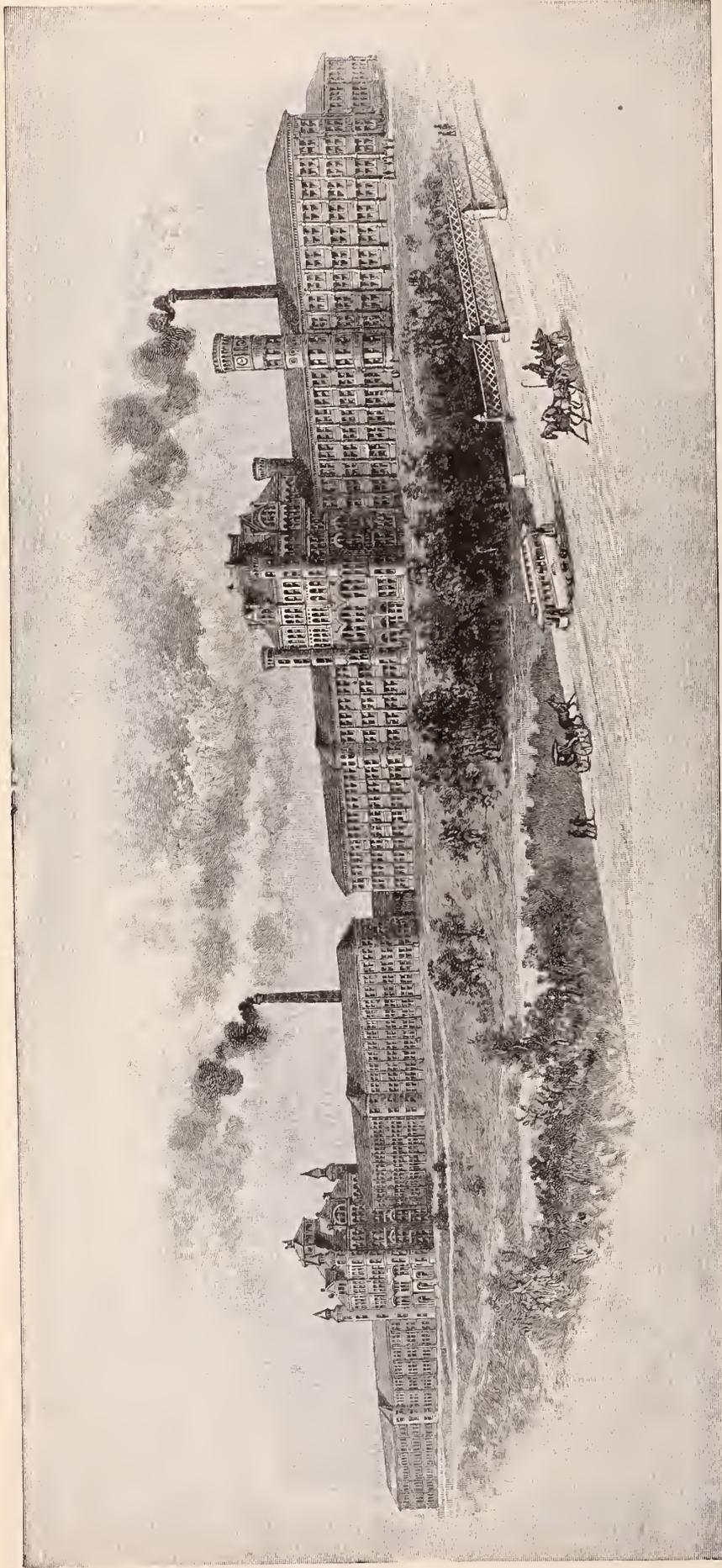
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The policy of these companies has always been and will continue to be the best interests of the Retail Watch Maker and Jeweler. The rebate voucher system now in general use by us guarantees, as heretofore, a satisfactory margin of profit to all legitimate dealers selling . . . . .

### **OUR MOTTO:**

The welfare of the Jeweler depends more upon goods that are salable and yield him a good profit than upon any scheme, combination or organization. . . . .

## EXPANSION OF THE DIAMOND CUTTING INDUSTRY IN AMERICA.

## PART IV.

*Series commenced in Issue of Nov. 21, 1894.*

THE well known diamond firm of Fox Bros. & Co., of Cincinnati, O., have just established a large plant for cutting and polishing from the "rough," at 68-70 W. 4th St., that city. This is the first attempt to take the business west of New York and vicinity, on a large scale. The plant is fitted up in the most approved style with Arthur's No. 1 iron frame and cross bar

ished on top and edges, metal bound and protected throughout.

The main driving shaft extends to the full length of each row of mills and is provided with light running steel rimmed pulleys, not seen in any of the New York factories. The machinery is driven by two powerful electric motors independent of each other and provided with a quick stop

They are covered with zinc and provided with automatic setters, lights, storage cupboards, drawers, etc.

The cutters have a separate room for themselves, with tables to seat three-men each, and opposite large windows facing the north, which is considered the best light, a place is also made in this room for a cleaver. Cleaving being an important branch of the business, care has been taken to make the place very comfortable for the men; in fact, the aim to comfort has been carried out all through the factory. There is also a separate wheel-scouring, pointing and facing department fitted up with a heavy Georgia pine bench for the first operations, and an automatic cross feed engine lathe for the two latter. This makes the factory independent of outside machine shops for the facing and cleaning of polishing wheels.

The Arthur Co.'s superintendent went to Cincinnati from New York and was the guest of the Messrs. Fox while he was there directing the equipping of the plant. The machinery was all shipped from New York with the exception of the lumber and general supplies which could be bought as cheaply as and in some cases cheaper in Cincinnati than in New York.

Sol. Fox sailed home from Europe Feb. 13, on the *Majestic* with a large parcel of "rough" and he will find everything in readiness to give the stones sparkling faces in short order.

Fox Bros. & Co. extend to the trade a cordial invitation to visit at their convenience and pleasure, these diamond cutting works in order that they might witness the interesting operations in detail.

It might be of interest to readers of THE CIRCULAR to state here that the Arthur Co. are now perfecting a system of "direct electric polishing mills"; in other words each mill spindle will be a small electric motor in itself, to be started and stopped with a mere touch of a button below the table.



VIEW OF PART OF DIAMOND CUTTING FACTORY OF FOX BROS. & CO., CINCINNATI, O.

mills (see illustration showing part of one of the lines on upper floor of factory). The Messrs. Fox have spared no pains to make their factory one of the finest of its kind in America. It has fifty mills in all, each with its own lock boxes, drawer, cup shelf and wheel racks with locking rods. The tables are of heavy oak, varnished and pol-

ished on top and edges, metal bound and protected throughout. The motors as well as all belting and shafting, are railed off in such a manner that a person might pass through all parts of the different floors in the dark, without danger to a finger. The setters' benches are of the usual width and extend the full length of the fronts of the buildings.

# Jno. W. Reddall & Co

107 HAMILTON ST., NEWARK, N. J.

SIDE COMBS *in fourteen karat gold.*

**\$1.50** *Per Pair and upwards.*  
*Twenty-five different designs.*

*Makers of the most popular line of*  
**Silver Mounted Belts.**

*New Patterns constantly.*

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

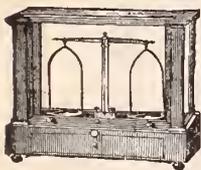
And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

AND

PRECIOUS STONES,**182 BROADWAY, COR. JOHN STREET,  
NEW YORK.****83 Holborn Viaduct, London, E. C.****HERMAN KOHLBUSCH, SR.**Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nas-  
sau Street, cor.  
Maiden La. N. Y.  
(Formerly  
Jersey City.)**R. A. KIPLING,****Precious Stones**AND **Fancy Goods****Bought and Sold on Commission.****19 RUE DROUOT,****PARIS, FRANCE.****HENRY FERA,**

IMPORTER AND CUTTER OF

**DIAMONDS,****10 MAIDEN LANE, NEW YORK.****ESTABLISHED**AS AN IMPORTER SINCE 1871.  
AS A CUTTER SINCE 1878.I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new **DIAMOND CUTTING AND POLISHING WORKS AT No. 60 FULTON STREET,** fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

**CUTTING FOR THE TRADE A SPECIALTY.****THE BOWDEN  
SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,****NEW YORK.**

The advantages of this arrangement will be readily appreciated by any practical diamond cutter. Some of them are: No belts whatever; no shafts; absolute safety; an immense saving of floor space for more mills, etc. This company offer their own two factories as an example of the economical use of power for driving machinery and making electricity, and the officers do not see why they cannot do as much for diamond polishers.

**Apropos to That Watch Manufacturing Scheme in Japan.**

BOSTON, Mass., Feb. 15.—A recent news dispatch from San Francisco has caused a little stir among watch factory operatives in this section by asserting that "Waltham will soon have a formidable rival in Japan, a watch manufacturing establishment having been located in Osaka, supplied with splendid machinery from the United States."

Further information is given to the effect that the machinery was originally designed to furnish a new American factory, but not applied to that purpose for reasons that are not vouchsafed. It is also announced that the idea of making watches in Japan did not originate with the Japanese themselves, but they adopted the suggestion eagerly, and a company was soon formed with a capital of 300,000 yen.

The dispatch concludes: "Permanent buildings for the factory are now in progress of erection on a large scale, and pending their completion the machinery has been set up temporarily elsewhere, and is now in full working order, under the superintendence of Mr. Wheeler, an American citizen. Watches of the best workmanship will be ready for sale in a few weeks, and, of course, the remarkable cheapness of skilled labor in Japan will constitute an immense advantage in competition."

At the Boston office of the American Waltham Watch Co., no definite information was obtainable regarding the project, but the idea that the Japanese could compete for the present with American manufacturers was evidently taken with a very large pinch of salt, the difficulty of starting a successful watch factory with its skilled labor requirements and high organization, being pointed out.

General manager Rufus B. Carr, of the E. Howard Watch & Clock Co., said that the rumor had been noted by him, but he could not say whether it was authentic or not. He did not know where the machinery could have been obtained. A factory had been started, he believed, some time ago on the Pacific coast, but failed. Whether the proprietors had ever gone so far as to equip their plant thoroughly he could not say. It was possible that their machinery had been taken to Japan. At any rate, he said, he should be pleased to learn more regarding the proposed competition.

**A \$25,000 Fire at the New Haven Clock Co.'s Shop.**

NEW HAVEN, Conn., Feb. 13.—Early last evening fire broke out in the kiln drying room of the New Haven Clock Co., in the rear of the main office. As soon as Chief Kennedy arrived and saw the nature of the fire, he had a second alarm sent in. The building's contents were mostly destroyed by the fire. The walls of the building are intact. The building was used for drying and seasoning the lumber used in the manufacture of clocks. There was besides other valuable lumber, about 50,000 feet of mahogany, black walnut and rosewood in the building. President S. A. Galpin estimated the loss by the fire at \$20,000 to \$25,000. The lumber was worth from \$60 to \$120 a 1,000 feet. The whole plant is insured for about \$300,000 to \$400,000 through New Haven insurance agents. The insurance on the burned building was about \$211,000. The company employ about 500 men, and the fire will throw about one-half of the force out of employment temporarily.

The orders the company now have for clocks do not call for clocks with wood casings, so they will be able to resume shortly.

The drying room of the kiln is situated over the boiler and engine rooms. This woodwork part of the factory closes at 4.30 P. M., and there was no one at work in the building where the fire was when it started. The building has been on fire several times before. It was thought that the fire was caused by spontaneous combustion. The employes in the brass work departments will probably continue at work.

The work of clearing away the debris in order to commence rebuilding right away was begun to-day. President Galpin and assistant treasurer Walter Camp were both at the fire last night superintending a force of the company's employes who had rallied to the scene, in protecting valuable property that was endangered.

**Proceedings of the Jewelers' Security Alliance.**

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office on Tuesday, the 12th inst. There were present, H. H. Butts, chairman; A. K. Sloan, president; Bernard Karsch, treasurer; Messrs. Abbott, Benton and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: Osmun-Parker Mfg. Co., 388 Mulberry St., Newark, N. J.; G. Anderson, Taylorville, Ill.; Allen & Jonassohn, 92 Pine St., Providence, R. I.; Allen & Jonassohn, 14 Maiden Lane, New York; S. Beck, Dallas, Tex.; S. W. Bramley, Rondout, N. Y.; Wm. H. Ball & Co., 15 John St., New York; Wm. Friswell, Norwich, Conn.; A. Kurtzborn & Sons, 410 & 412 N. Broadway, St. Louis, Mo., memberships: The McCormick Co., Providence, R. I.; Sam. Mayer, 1638 Lorimer St., Denver, Col.; Perkins & Co., Poughkeepsie, N. Y.; Charles S. Powell, 5 S. 8th St.,

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,  
Cutter and Importer of  
DIAMONDS

FACTORY:  
76 LANGEBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.



Philadelphia, Pa.; C. E. Riddeford & Co., New Milford, Conn.; Riley, French & Hefron, North Attleboro, Mass.; Samuel S. Rosenthal, 901 N. 3d St., Philadelphia, Pa.; C. E. Snyder, 3711 Butler St., Pittsburgh, Pa.; Jasper W. Stone, 45 Main St., Charlestown District, Boston, Mass.; N. Salzmann, Galveston, Tex.; Frank M. Shirey, 9 Euclid Ave., Cleveland, O.; Edward P. Wandenburg, Haverstraw, N. Y.; G. A. De Vandelaer, St. Johnsville, N. Y.; J. S. Derby, Concord, N. H.; Worstell & Co., West Liberty, Ia.; C. A. Miller, Bellefontaine, Ohio.

January 25th. — Geo. H. Cahoon & Co., Providence, R. I.; Felix & Frank Maier, Bowling Green, Ky.

#### Masked and Armed Robbers At L. H. Tonner's Store.

RED OAK, Ia., Feb. 14—This city was aroused Saturday evening about 7 o'clock by several shots fired in rapid succession. A crowd immediately collected in front of L. H. Tonner's jewelry store, where the proprietor tried to explain to them that he had been robbed. His store is located just off the public square. He was sitting by the stove reading, when two men came in. One had a mask on his face. The masked man presented a revolver and demanded that Tonner throw up his hands. He complied with the request. His revolver was on the safe, within a few feet of his hands, and he made a slight move as if to get it, but was told to keep still or he would have his head blown off.

While the masked robber was holding Tonner in this way his comrade stepped behind the counter and proceeded to help himself to the extent of about \$250. The robbery was the work of tramps. They passed several trays of gold watches and took eight or ten silverine watches, some chains and a lot of rings. They backed out of the store and ran. Next day they were captured at Nebraska City, not far from here, were identified by Mr. Tonner, and are now in jail.

#### The Ernst Schall Co. Ask an Extension of Time.

HARTFORD, Conn., Feb. 16.—Owing to the heavy loss occasioned them by the robbery of \$8,000 worth of diamonds recently, the Ernst Schall Co. are asking an extension of time in which to meet their obligations. Mr. Schall has submitted to his creditors the following propositions: The creditors to accept in full settlement 50 cents in cash in 30 days, dating from Feb. 6, 1895, or six instalments, netting 100 cents, to be paid as follows: March 15, next, 20 per cent.; Oct. 15, 10 per cent.; Jan. 15, 1896, 25 per cent.; June 15, 10 per cent.; Oct. 15, 10 per cent.; Jan. 15, 1897, 25 per cent.

The company also acquiesces to the appointment of A. K. Sloan, of Carter, Sloan & Co., New York, as trustee to assume charge of the distribution of moneys as they come due.

#### Charles L. Tiffany Honored on His 83d Birthday.

The employes of Tiffany & Co., New York, extended their customary congratulations and greetings to their honored chief, Charles L. Tiffany, upon the occasion of



CHARLES L. TIFFANY.

his 83d birthday, Thursday. They transformed his cheerful office on the second floor of the establishment into a conservatory, and overwhelmed him with their sincere wishes for many more years of health and prosperity. Before the morning hours had passed, the flowers were banked up beyond the office partitions, and additional tributes from friends came pouring in in such quantities that Mr. Tiffany had them dispatched to his home.

Among the cablegrams received, in addition to a very large mail, was one from vice-president and Mrs. Charles T. Cook, who are traveling abroad. Labouchere's London *Truth*, in a recent issue, reviewing the London branch of the house of Tiffany & Co., said of Mr. Tiffany:

"He is the Grand Old Man of the jewelry trade. He started his business in New York in 1837, the branch in Paris in 1850, and that in London in 1868. The latter has only been carried on in a comparatively small way until quite recently, but it is now making considerable strides, and its present premises are about to be enlarged. Although the founder of the business, Charles Tiffany now rivals our Grand Old Man in the matter of years, he is still the moving spirit in the whole concern."

Samuel Orbach, jeweler, has decided to leave Watertown, N. Y. Eight years ago he purchased the stock of A. Lewis & Co. Mr. Orbach leaves to engage in business in Gloversville, N. Y., where he has leased one of the oldest and best jewelry stores in that city.

#### President Hodenpyl Complimented by His Organization.

President A. J. G. Hodenpyl, of the New York Jewelers' Board of Trade, was agreeably surprised at the regular monthly meeting of the board of directors, Thursday afternoon. The incident occurred after the report of the banquet committee given by chairman E. V. Clergue, which showed that the recent banquet had been a success financially as well as in other respects, there remaining a balance in the hands of the committee. Then David Keller arose and addressing the president, presented Mr. Hodenpyl, on behalf of the banquet committee, with a handsome silver mounted gavel, bearing the inscription on the head: "Sixth Annual Banquet, The New York Jewelers' Board of Trade—The Waldorf, Jan. 29, 1895;" and on the handle "Presented to A. J. G. Hodenpyl, President, by the Banquet Committee."

Mr. Hodenpyl was taken completely by surprise but managed to make a fitting response in which he expressed his thanks to the committee and his appreciation of the memento. After the enthusiasm had subsided, the regular business then proceeded. Herbert M. Condit was unanimously re-elected secretary and the following standing committees were elected: Finance committee, August Oppenheimer, Leo Wormser and E. V. Clergue; arbitration committee, F. H. Richardson, Geo. E. Fahys, Ira Barrows, Jos. Odenheimer and Samuel Wallach; membership committee, W. A. Copeland, A. Lounsbury and W. I. Rosenfeld.

Before adjourning the directors unanimously adopted a resolution commending and thanking THE CIRCULAR for the recent special issue devoted to the interests of the Board of Trade, and the secretary was instructed to communicate the fact to the paper.

#### Organization of the Syracuse Silver Mfg. Co.

SYRACUSE, N. Y., Feb. 16.—A deal has been consummated by which the sterling silverware manufacturing plant of A. B. Schreuder, which has been in existence for 40 years, doing business all that time in the Agan block, in E. Washington St., goes into the hands of the Syracuse Silver Mfg. Co.

The Syracuse Silver Mfg. Co. are a new organization, formed by the partners in the firm of A. Lesser's Sons, wholesale jewelers in the Herald building. The members of the company are Simon Lesser, S. Harry Lesser and Benjamin Lesser. The new company will remove the plant to the J. W. Eager block, at 314 and 316 W. Jefferson St., and will occupy the entire block for the manufacture of sterling silver novelties. New additions will be made to the plant and a quantity of new machinery will be placed in the establishment. Benjamin Lesser will manage the new establishment.

### Reigning Fashions in Paris.

PARIS, France, Feb. 8.—A curious fashion consists in wearing jewelry formed of platinum wire imitating tulle, adorned with diamonds. A necklace or a bracelet of this character shows several puffs or *bouillons* perfectly symmetrical, divided by a diamond bar; in the center of each puff is a diamond floweret or fleur-de-lis. A diadem of the same style would look very pretty on fair hair; the puffs should be a little larger and a graceful diamond *motif* ought to rise in the center.

Original jewelry is formed of *papillon-nacées*, or flowers resembling butterflies. The stalks vaguely shape the body of the insect, and four spread leaves, two on each side, imitate the wings, whereas two tiny berries projecting in front with their stems slightly bent, one to the right and the other to the left, look like antennæ or feelers. Three diamond *papillonnacées* of different size placed in front of the corsage, the largest at the top, produced a pretty effect.

A costly paperweight shows the bust of a Russian woman in unpolished rock crystal, looking almost like alabaster. On the head rises a high diadem in filigree gold, adorned with *cabochons*; a necklace of three rows of pearls and colored stones, loosely encircles the neck, and the bust is bordered at the top of the low bodice with a jeweled band in the same style.

Butterflies and dragonflies in jewelry are the rage this season; several are worn on the corsage; they appear to rest here and there, yet the ensemble is well calculated to give an harmonious effect. Some are worn on the shoulders or on the sleeves, others are held on wire above the hair apparently hovering about corn poppies of translucent enamel. JASEUR.

### A Cup for Dr. Hunter.

THE cup presented to President Hunter Feb. 13th, on the 25th anniversary of the founding of the Normal College of the City of New York, is a beautiful tribute of affection and esteem commemorating a quarter of a century of indefatigable labors in the interests of the college. The piece is one of Tiffany & Co.'s most artistic products of the year. Its solidity suggests the firmness and strength of the cause of education; and although it weighs over 60 ounces and measures 11 inches in height, its massiveness is not obtrusive, for the artist has treated it with a delicacy that is in thorough harmony with the graceful sentiments which like clinging vines encircle the cup, and bespeak the sincerity of the donors.

The testimonial is a loving cup of Grecian form, with three handles. The lower part of the body terminates in 25 flutes, each representing a year of service rendered by Dr. Hunter. Twining in among the Shakespearean quotations and around the handles

are vines of American ivy, the insignia of the college. Around the neck of the cup in Grecian letters are the words, "More is thy due than more than all can pay." (Macbeth, Act 1), followed by the seal of the college. The three spaces between the handles are also utilized to advantage. In one is this inscription:

Presented  
on the 14th of February, 1895,  
to  
Thomas Hunter, LL D.,  
President of the Normal College of the  
City of New York  
by the  
Associate Alumnae  
as a token of their loyal love for the  
college and for him who has been its  
honored head since its establishment  
on the 14th of February, 1870.

On the front panel, under the college seal, is an accurate etching of the college buildings and grounds, and in the remaining panel is another quotation: "Your praise shall still find room, even in the eyes of all posterity." (Shakespeare, Sonnet LV). The concluding quotation, around the base, is from Othello, Act 2: "The grace of Heaven, before, behind thee, and on every hand, enwheel thee round."

Dr. Hunter has been connected with the public school system of New York since he was 18 years old, and was mainly instrumental in having corporal punishment abolished and in instituting the evening high school. He is the author of many works on mathematics and of several historical papers.

## LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

# Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY

In 1866 Columbia College conferred on him the degree of A. M.; in 1877 Williams College, Ph. D.; and in 1891 the University of Omaha, LL. D.

#### A Traveling Jeweler's Adventure with Three Highwaymen.

SCRANTON, Pa., Feb. 15.—J. J. Levine, of Levine Bros., jewelers and portrait dealers, of Carbondale, had an exciting and costly experience about midnight Wednesday. Mr. Levine does an extensive business throughout this section of the State, and this is the busiest time of the month with him, as the manufacturers in general pay their employes between the 10th and the 18th of the month. Wednesday was pay day at Forest City, and Mr. Levine had been there the greater part of the day. When he started to drive home, about 10 o'clock, he had between \$200 and \$225 in cash, and two sample cases containing in all, he says, jewelry to the value of \$1,700.

When close to a bridge of the O. & W. railroad, the horse stopped suddenly. It was very dark and Levine saw a man close to the carriage, and at the same time felt the chilly muzzle of a revolver pressed against his cheek. Mr. Levine attempted to get his own revolver, which was under the seat cushion, but was informed that a move meant the loss of the top of his head. At this time two more men came up, and one of them gagged Mr. Levine and ordered him from the carriage. They then searched his clothing and appropriated everything he carried including the sample cases and even the bricks which he used for warming his feet. He was then told to drive on and not to look back or he would be killed. The horse was then lashed by the highwaymen, a couple of shots fired at

the fleeing horse and the robbers disappeared.

The only clue the police have is that a man who Mr. Levine would recognize if he saw him again, asked him when at the Forest City hotel, if he intended to take the train home, or would remain in the city that evening. Mr. Levine thoughtlessly said he would drive home, and now is certain the man was one of the party.

#### North Attleboro in Need of a Modern Factory Building.

NORTH ATTLEBORO, Mass., Feb. 16.—Every once in a while there is considerable talk in the Attleboros regarding jewelry concerns that are said to be considering removing to Providence, Newark or elsewhere. The latest firms who were said to be considering propositions to relocate were: G. K. Webster, H. H. Curtis & Co. and Young & Stern.

Mr. Webster has fully decided to stay and on and after April 1st will have additional room in the Whiting building, Elm St. His reason for seeking a change was solely the lack of room. The building is to be enlarged by the addition of an L, and D. E. Codding & Co. will on April 1st, move out and seek new quarters in the Codding building.

H. H. Curtis & Co., have had the matter of removing their business under consideration but at last accounts, had not yet finally made up their minds to leave the Attleboros. Mr. Curtis had looked at shops in Providence and had in mind a scheme to take his business to New York.

What North Attleboro sadly needs is a modern jewelry factory building of good size. T. I. Smith, of T. I. Smith & Co., stands ready to be one of a company to furnish the money for such a building.

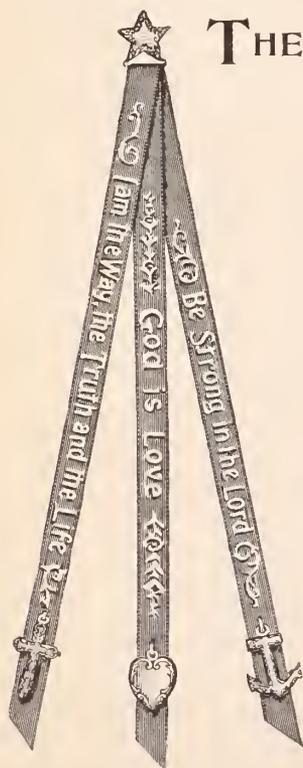
#### Meeting of the Boston Jewelers' Club.

BOSTON, Mass., Feb. 12.—At the meeting of the Boston Jewelers' Club held to-day in the Boston Tavern the annual election of officers was the principal business to come before the members, with the following result: President, Charles F. Morrill; vice-president, James S. Blake; secretary and treasurer, William H. N. Pratt; executive committee, President Morrill, Henry W. Patterson, William A. Thompson.

It was decided that the club should have its annual ladies' night banquet in the month of March, details regarding date, entertainment and features of the reception to be announced later by the executive committee, which this year as usual, will have all arrangements in charge. The Hotel Vendome will probably be selected as the place, and the last week in the month will furnish the eventual date.

After the meeting an informal lunch was spread for the members present, with President Morrill at the head of the table and the following gentlemen around the board: Henry W. Patterson, E. A. Bigelow, Arthur H. Pray, Robert Hamilton, O. A. Drinkwater, William H. N. Pratt, James S. Blake, George Hutchison, Charles Harwood, John B. Humphrey.

Some time during the night of Feb. 11 burglars visited S. Kann & Son's jewelry store, 525 7th St., Washington, D. C., and carried off about \$200 worth of silverware. The entrance was effected by cutting the glass in the second story window. Kann's store is only two doors from J. H. Flanagan's store, where a robbery was committed a few weeks ago by smashing the glass in the show window. In that case the burglars were captured.



## THE LATEST NOVELTY IN BIBLE BOOK-MARKS.

MOUNTED WITH

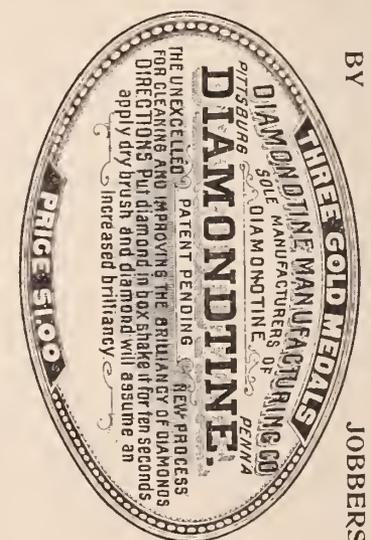
Sterling Silver or Gold Ornaments,

ON ALL SILK RIBBONS, 8 1-2 INCHES LONG  
WITH APPROPRIATE QUOTATIONS

**WOVEN IN THE SILK.**

Nine different quotations. Ribbons in the following colors: Purple, black, white and lilac. Can be sold profitably at a popular price. Made only by

**STONE BROTHERS,**  
535 Broadway, NEW YORK.



FOR SALE  
BY  
ALL  
JOBBERSS

**WOOD & HUGHES,**  
STERLING SILVERWARE MANUFACTURER  
New York Agents for the Derby Silver Co.  
FINE QUADRUPLE PLATED WARE,  
No. 16 JOHN STREET, NEW YORK  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

### Annual Meeting of the Canadian Jobbers' Association.

MONTREAL, Can., Feb. 15.—The annual meeting of the Canadian Association of Jobbers in American Watches was held in the Windsor Hotel, yesterday afternoon. W. E. Boyd, of Hamilton, president, occupied the chair, and among others present were: Alfred Eaves, M. Schwob, A. R. Harmon, J. A. Pitt, A. A. Abbott, J. H. Jones, William Eaves, H. L. Fancher and L. Poliniere. The following among other firms were represented by proxy: P. W. Ellis & Co., The Goldsmith Stock Co., E. & A. Gunther & Co., H. Benham & Co. and S. Thompson.

The business transacted was not of a very important character. It was generally conceded that the association was very beneficial to Canadian jobbers and retailers. The by-laws of the association were adjusted and the directors for the ensuing year were elected as follows: J. A. Pitt and Alfred Eaves, Montreal; W. E. Boyd, Hamilton; M. H. Ellis and S. H. Lee, Toronto.

At a subsequent meeting J. A. Pitt was elected president; W. E. Boyd, vice-president; and S. H. Lee, treasurer. Edgar A. Wills, secretary of the Toronto Board of Trade, is also permanent secretary of the Association, and was present at the meeting.

After the meeting a dinner was held at the St. James Club. J. A. Pitt presided and a jolly good time was put in with speeches, songs and the telling of yarns.

### A. D. Selover Forced to Make an Assignment.

NEWARK, N. J., Feb. 18.—A. D. Selover, retail jeweler in the Prudential building, made an assignment Saturday without preferences to Geo. H. Lambert. The failure is said by the assignee to be due to hard times and poor business. The liabilities are given as \$21,552 and the assets as \$11,088. Among the heaviest creditors are N. H. White & Co., \$5,203.14; Maurice Weil, \$3,036.03; and Hayden W. Wheeler & Co., \$2,718.55.

Mr. Selover has been for a number of years in the instalment furniture and retail jewelry business. The latter department was separate from the furniture business. He was formerly located in Mulberry St., and moved to his present quarters about four years ago. In October, 1893, Mr. Selover asked an extension and N. H. White was appointed trustee for the creditors. Later after a few small dividends had been declared, a proposition to settle at 33 cents was accepted by the creditors and a committee composed of Fred'k H. Larter, of Larter, Elcox & Co., Jas. W. Miller and Maurice Weil, were appointed to assist Selover in disposing of his assets in order that the composition be effected by Jan. 15.

The attempts to realize on the stock failed and the various creditors commenced actions against Selover, forcing his assignment. His father-in-law, Mr. Sherwood,

holds a chattel mortgage on the stock for over \$5,000.

### The Suit of Adolph Lewisohn Against the Kent & Stanley Co.

The suit of Adolph Lewisohn, New York, against the Kent & Stanley Co., Providence, R. I., was referred by Judge Lawrence of the Supreme Court, Thursday, to Jas. J. Nealis, as referee to take proofs set forth in the complaint. The action was commenced Jan. 24th by Mr. Lewisohn, who is a member of the firm of Lewisohn Bros., metal dealers, New York, to recover from the Kent & Stanley Co., \$10,500, the amount due on two promissory notes. The notes were made by the defendants to the estate of D. G. Littlefield who indorsed them to Jas. C. McCoy by whom they were transferred to Lewisohn.

The defendants made no answer to the complaint and Referee Nealis immediately reported certifying to the facts as stated in the complaint. Judge Lawrence then signed an order rendering judgment for Lewisohn for \$10,500 with costs and interest on \$1,000 from Sept. 15, 1894, and interest for \$9,500 from Oct. 2d, 1894. A judgment for this amount was entered against the Kent & Stanley Co. Thursday.

### The Creditors of Max J. Franklin & Co. Assign Their Claims.

SAN FRANCISCO, Cal., Feb. 11.—All the eastern creditors of Max J. Franklin & Co. have assigned their claims to F. J. Barry. The names and amounts attached to these claims are: Flint, Blood & Co., Providence, R. I., \$1,215.34; Regnell, Bigney & Co., Attleboro, Mass., \$391.51; J. T. Inman & Co., Attleboro, Mass., \$617.80; R. L. Griffith & Son, Providence, R. I., \$200.

Franklin & Co. claim that the stock on hand will invoice \$20,000 which added to the bills outstanding, will bring up the assets to \$35,000 or \$40,000.

The Anglo-California Bank has a claim of \$5,000 against the firm. There were originally two notes, one for \$4,000 and the other \$2,000, on which \$1,000 had been paid.

Mr. Franklin has no statement to offer, as he says he is on the verge of lunacy over the affair.

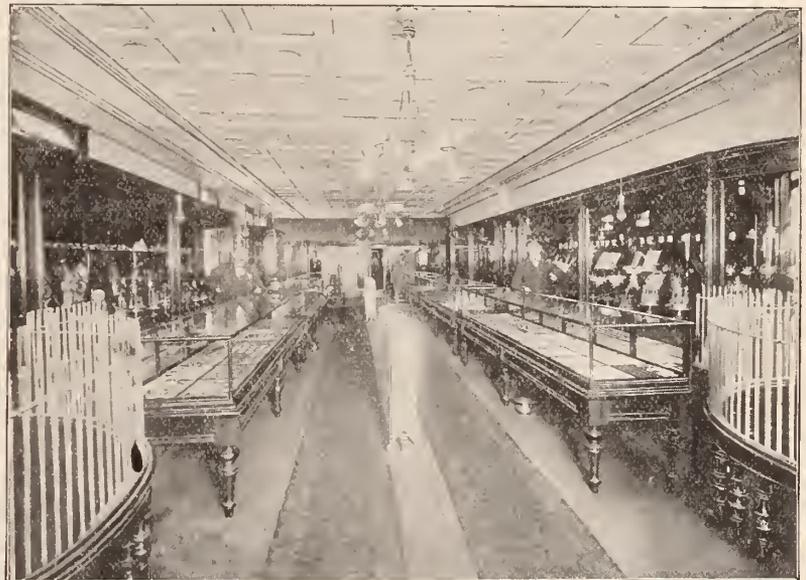
Part of the goods stolen from the jewelry store of Peter L. Tilghman, Crisfield, Md., has been recovered. Gordon Kellman has confessed that he was in company with William Sterling when the act was accomplished. Sterling protests his innocence.

# MELISHEK & PETTER,

128 Maiden Lane, New York.

... MANUFACTURERS OF ...

## WALL AND COUNTER CASES, FOR JEWELRY, SILVERWARE, ETC.



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CALL AND SEE US.

**"Fake" Report that the Elgin and Waltham Factories Have Been Sold.**

BOSTON, Mass., Feb. 16.—This week the report was current that the Elgin National Watch Co. and the American Waltham Watch Co. had consolidated, and had been bought up by an English syndicate. The despatch, which came from Chicago, having first appeared in the *Times* of that city, stated that the valuation of the two properties is estimated at \$16,000,000, of which amount \$9,000,000 is credited to the Elgin company and \$7,000,000 to the Waltham concern.

The sale to a British syndicate and consequent consolidation, was on the point of being completed last Summer, but failed, owing to the disturbed condition of industry and finance. An option was secured at that time by the English investors, so read the despatch, but the latter were cautious, and preferred to lose the profit rather than run the risk of a large investment at a time when many Europeans believed the United States was on the verge of financial ruin and social revolution.

Negotiations were renewed at once, and have progressed so far that there is now on deposit in a national bank in Chicago the sum of \$200,000 to bind the bargain and secure the promoters' commission, and a corresponding sum in a Boston bank. The report further stated that at the time of the first negotiations the stockholders almost without exception had accepted the price offered by the British syndicate, but the deal fell through, owing only to hesitation

on the part of the latter. The present situation is, according to the despatch, just the reverse, and the Englishmen have sent over the money. The first option having expired, it only awaits now the formal acceptance of the stockholders once more.

To ascertain the truth of this report President E. C. Fitch, of the American Waltham Watch Co., was interviewed at the factory in Waltham, and he most emphatically denied the truth of the rumor. He said:

"There is absolutely no truth in this report that the Waltham watch works have either sold out to an English syndicate or purpose a consolidation with the Elgin Watch Co., in the near future. Where this report originated I do not know, but I would like the public to know that the Waltham company will still remain what it has always been, one of the thriving American industries, the product of American money and the results of American labor.

"To be sure we have been approached time after time by English promoters or real estate agents in the hope that we might sell out, and we have been asked to state a figure for selling. But this amounts to nothing, as these men depend upon their living from commissions made in buying up industries and selling to English bankers, and I suppose every manufacturer in the United States has received letters from these persons time and time again, but they don't amount to anything. We received several of these letters last Summer, but paid no attention to them, and all this talk of making a deal with them is wrong. As regards the Elgin company, I, of course, am not in a position to speak authentically, but it is my personal opinion that there is no more truth in it than there is concerning our factory."

R. E. Robbins, of Robbins, Appleton & Co., is authority for the statement that the story contained in a Chicago despatch is pure fabrication. There is simply nothing in it.

PRESIDENT FITCH REPEATS HIS DENIAL.

Ezra C. Fitch, president and general manager of the American Waltham Watch Co., who was in New York last week, was seen by a CIRCULAR reporter Friday at the office of Robbins & Appleton, 21 Maiden Lane, and stated that the rumor was an entire fabrication.

"There is no truth whatever in it," said Mr. Fitch. "No foundation, in fact," interpolated Mr. Appleton, who was with him. When asked if any action of the Waltham Co. could be so construed as to give a foundation to such a report, Mr. Fitch replied there was not. "There are a class of men," he continued, "known as promoters—brokers, whose business is to consummate deals of this kind, and efforts are constantly being made by these men to carry such schemes into effect. We have been approached many times by these promoters and asked how much we would sell out for."

PRESIDENT AVERY SAYS THERE IS NO TRUTH IN THE REPORT.

CHICAGO, Ill., Feb. 16.—Thomas M. Avery, president of the Elgin National Watch Co., said there was no truth in the story that the Elgin and Waltham watch establishments were to be consolidated and become the property of a British syndicate.

John H. Williams, a colored porter of Hennege, Bates & Co., Baltimore, Md., John Deisenhofer and George L. Beyer, the two latter formerly in the employ of the firm, were arrested Feb. 13th upon charges preferred by the jewelers. They accused the negro porter and Deisenhofer of the larceny of \$40 worth of silver spoons, and Beyer of receiving the goods, knowing them to have been stolen. Deisenhofer testified that he had purchased the spoons from Williams and did not know that they had been stolen and Beyer said he had bought them from Deisenhofer, not suspecting they were not his property. The three were held for the Criminal Court. Deisenhofer and Beyer were afterward released on bail.

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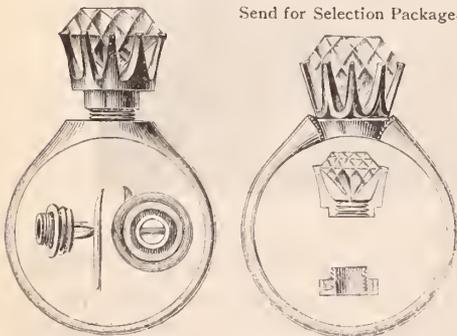
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A Long Screw and a Round Bezel.

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**Alpheus L. Brown**

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Watches and Jewelry

Diamonds . . .

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**Jules Jürgensen**

OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

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**DR. KNOWLES' Private Course in Refraction.**

LECTURE for the course, \$20.00.

DIPL. engra. on parchment, 5.00.

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Special inducements offered to students who purchase an outfit.

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IMPORTERS AND  
MANUFACTURERS  
OF  
MUSICAL  
BOXES  
39  
Union Sq.  
New York.

**Boston.**

Harry Pingree, salesman for E. B. Floyd & Co., has been out with an attack of influenza.

E. V. Clergue, "New York manager for the E. Howard Watch & Clock Co., was here on business the past week.

Among the buyers in town the past week were: G. R. S. Killam, Providence; Richard Hemsley, Montreal; C. H. Sherman, Northwood Farrows, N. H.

John A. Tenney, M. D., spoke on the subject of "Ocular Muscles" before the New England Association of Opticians, at their meeting in Young's Hotel, Monday evening.

E. H. Saxton, who was injured in Attleboro last week by striking against a signal post while boarding a train, sustaining a painful contusion of the leg, is able to be at his store again.

Philander B. Hall, Jr., 26 years old, of Natick, was arrested last week by State Detective Blair, on a charge of forging orders for watches. He is accused of obtaining three watches worth about \$300 by orders purporting to be signed by D. E. Graves, jeweler, of Warren. Being seen at Graves's place by travelers of Boston jewelry firms, he had no trouble in passing the alleged forged orders on George H. Richards, 383 Washington St.; A. Paul & Co., 375 Washington St.; and D. C. Percival & Co., 392 Washington St.

**Cleveland.**

Jewelers both wholesale and retail report trade quieter than it was a year ago, but without any material reduction of stocks. The buying by retailers is limited to the demand, and only to the extent necessary to keep stocks in good condition.

The National Jewelry Co. are new bidders for the jobbing trade. They have been nominally in business since the beginning of the year, but will make their active debut in the Spring trade. The headquarters of the company are at 125 Superior St. The company are composed of Henry Morris, David Prentke, Louis Morris and Louis H. Wilk.

On the morning of Feb. 12, Mrs. I. N. Marcellus found her husband, a retired jeweler, dead in bed at the home of the family, 344 Dunham Ave. He had died during the night from a stroke of apoplexy, and probably without regaining consciousness. On Monday afternoon Mr. Marcellus took a walk, and on his return he complained of pain in his limbs. Mr. Marcellus was 66 years old, and well known to the trade in and out of the State.

J. F. Trout, traveling under numerous aliases, was arrested at Annville, Pa., Feb. 15, on the charge of illegal practice of medicine. Trout operated among the citizens of Myerstown, Annville and Palmyra. He claimed to be an expert optician, and furnished cheap glasses for which he charged exorbitant prices.

**Canada and the Provinces.**

W. B. Saunders, Huntingdon, Que., was in Montreal, last week.

Forrest's jewelry store, Morden, Man., was destroyed by a fire in that place some days ago.

Frank Stanley, representing P. W. Ellis & Co., Toronto, is visiting his firm's customers in Halifax.

Sydney Lee, of T. H. Lee & Son, Toronto, will take a trip to New York early in the week to make purchases.

Miss E. E. Ernst, optician, is in Chester, N. S., this week. Miss Ernst will be in Bridgemaker from March 10th until further notice.

A. G. Graucher, jeweler, St. Catherine St., Montreal, has assigned. The liabilities are placed at \$3,700 and assets at \$4,900. Montreal and Toronto firms are interested.

Proceedings are to be taken against J. D. Brokenshire, jeweler, Halifax, N. S., in the ring case noted in these columns. Rev. Mr. Hatt has appealed the case decided in Mr. Brokenshire's favor in the court at Halifax.

H. P. Hyams, who has made an unenviable name in connection with a big life insurance scandal and who is now in the jail in Toronto charged with murder, pro-

cured a short time ago a quantity of jewelry from P. W. Ellis & Co., Toronto, and pawned it for about \$500 in Montreal. Detective Cullen, of Montreal, was notified and that officer made a round of the pawnshops and ascertained that Hyams had sold the pawn ticket and the goods had been redeemed by a business man. Messrs Ellis & Co. also notified their agent in Montreal but as yet he has not secured the property.

**Scranton, Pa.**

W. J. Weichel, Penn Ave., has recovered from a severe illness.

C. W. Freeman, who has been at the corner of Spruce St. and Penn Ave., will move to 313 Spruce St. April 1st.

N. B. Levy & Bro. will handle the coal mine souvenir of Louis Reichert, which was mentioned in THE CIRCULAR last week.

H. H. Dillingham, of N. H. White & Co., New York, wrote the trade here that he was "snowed up" in the vicinity of Utica several days and unable to keep engagements.

Among the salesmen here the past week were: Charles Grey, Shafer & Douglas; J. S. Roberts, Waterbury Watch Co.; B. E. Osgood, F. L. Shepardson & Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; A. D. Miller, Pairpoint Mfg. Co.



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MANUFACTURERS OF

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CUT GLASS.**

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PARA BUILDING, NEW YORK.

**Paul : Jeanne's : Revolving : Hairpin.**

THE LATEST NOVELTY.

220 Fourth Ave., cor. 18th St.,

NEW YORK.



**TOWLE MFG. CO.,**

**Silversmiths,**

NEWBURYPORT, MASS.

149-151 State St., Chicago, Ill.

### Many Persons and Institutions Enriched by Simon Muhr.

PHILADELPHIA, Pa., Feb. 15.—As in his lifetime, so in the will disposing of his fortune after his decease, Simon Muhr was generous and charitable. The will was admitted to probate by Register of Wills Smithers yesterday. The value of the estate is estimated in the petition for probate at \$200,000 and upward, though it is conceded to be worth several times that amount. The will, which leaves a large residue of the estate to worthy charities, was executed on Oct. 19, 1893, and the executors to whom letters testamentary were granted yesterday are: Judge Mayer Sulzberger, William B. Hackenberg and Fannie Muhr, a sister of the deceased.

To his sister Fannie Mr. Muhr bequeathed \$150,000 absolutely, and all his household goods, pictures, books, furniture, jewelry, clothing, horses and carriages, and all his merely personal belongings, with the request that she distribute therefrom among his personal friends such mementos as she may deem proper. The income of \$100,000 for life is bequeathed to Frank Muhr, a nephew, with discretionary power to the executors to pay him \$50,000 for business investment at the age of 25, and \$50,000 more at 30.

To a niece, Agnes Stern, and nephew, David Stern, are bequeathed \$10,000 each, absolutely and in trust to the executors, \$20,000, the income of which shall be paid to his sister Fannie until the final disposition of the principal of the estate. Nephews Allen and Walter, sons of Joseph Muhr, deceased, are to receive, conditionally, at the age of 25, \$10,000 each, or absolutely, at the age of 30, the same sum, if the character and standing of the beneficiaries shall warrant; if not, then the \$20,000 will go to the decedent's sister Fannie. Other personal bequests are: To Henry Newberger, a cousin, \$10,000 for life; Karl Wahler, Julia Friedberger, Adelia Friedberger, of Uniontown, Ky., and John Price, who has faithfully served the decedent for years, \$5,000 each during their lives. There is a bequest of \$20,000 to the executors in trust, the interest to be applied to the support of any near relative of the decedent who may be in want; the residue of his bequest, after 20 years, to become a part of the residuary estate in general.

To Mr. Muhr's friend, Addie Carnan, a bequest of \$5,000 absolutely is left, with \$20,000 in trust to the executors, to pay the net income thereof to Addie Carnan for life; the \$20,000 to revert to the residuary estate upon her death. Then there is a bequest of \$20,000 to be divided among Mr. Muhr's employes in his business and household, and this provision for Judge Sulzberger: "I give to my counsel, Mayer Sulzberger, \$30,000 absolutely; but he shall receive no further compensation or commission as executor or trustee under this will, and whatever services he may render to the estate personally as counsel are to be free of charge."

The distinctly benevolent bequests which

exhaust the entire residue of the estate, are divided as follows: "One-third thereof to be divided by them among such Jewish charities of Philadelphia as the executors may designate, in such amounts and proportions as they may deem proper; one-third thereof to be divided among such general non-Jewish charities of Philadelphia as they may designate, giving preference, however, to such charities as shall have no tincture of narrowness and sectarianism and the other one-third thereof for the promotion of the welfare of children attending the public schools of the city of Philadelphia. My idea on this subject is that children attending the public schools who evince any special talent in any direction shall be helped to finish studies for which they may appear adapted and the continuation of which would make them useful citizens of the community." One-half of this is to be for the assistance of the most worthy boy scholars; the other half for girls.

There is this clause defining the word "charities" in the will: "By the word 'charities' in this item I mean especially institutions that tend to relieve the distress of children, sick people and aged and infirm persons, and I do not mean the word 'charity' in its largest legal sense."

A codicil, dated May 8, 1894, leaves \$10,000 to the University of Pennsylvania for three Simon Muhr scholarships.

### Death of two Old Rhode Island Jewelers.

PROVIDENCE, R. I., Feb. 16.—Death visited this section twice the past week, removing two old and well known artisans. Peleg Arnold died at his residence in East Greenwich, at 5 o'clock, Tuesday morning at the age of 77 years. He was born in Exeter, R. I. After a village school education he removed to East Greenwich in the early 50's and opened a watch and jewelry store and continued that business until his retirement a few years ago. At the time of his death his wife was unconsciously ill and died on Wednesday evening, aged 66 years. The two who had journeyed together through life for upwards of nearly half a century were buried together on Friday.

William Macomber passed away Tuesday at his residence on the Appanaug road, Norwood, R. I., at the age of 69 years. He was born in Dartmouth, Mass., and was engaged in the manufacturing jewelry business and engraving business in different parts of New England until about 10 years ago, when he retired from active business, and has, since then, been employed in various large manufactories, merely putting enough to occupy his time and mind. He was buried this afternoon.

### Death of Charles Magnus.

Chas. Magnus, a former importer of diamonds, at 18 John St., New York, died Monday. He was 44 years old. Mr. Magnus, who had previously been associated with Philip Bissinger, started in the diamond business for himself in 1887. In

November, 1890, he made an assignment, and two years later, September, 1892, became insane. A widow survives him.

### The Silver Stamping Bill Passed by the New Hampshire Legislature.

The following letter from George F. Durgin, of Wm. B. Durgin, Concord, N. H., announces the passage by the Legislature of New Hampshire, of the silver stamping bill drafted by THE JEWELERS' CIRCULAR:

CONCORD, N. H., Feb. 18, 1895.

Editor of THE JEWELERS' CIRCULAR:

The Silver Stamping Bill, presented to the Legislature of New Hampshire by Wm. B. Durgin, passed the House Wednesday, the 13th of February, without any opposition whatever. The only change made in the bill was an amendment providing it should take effect July 1st, 1895, instead of at its passage.

Very truly yours,

W. B. DURGIN,

per G. F. D.

### Providence.

Dwight & Smith have discharged a mortgage held by Wallace & Simmons.

L. C. Angell, 35 Dorrance St., has been succeeded by L. C. Angell & Co.

A package is advertised at the Providence post office addressed to the Gem Jewelry Co.

B. A. Ballou & Co. are increasing the capacity of their shop room in the Dyer St. Land Co. building.

H. D. Simpson, representing Baker & Co., platinum refiners, Newark, N. J., was in this city the past week.

George B. Angell has accepted a position as salesman for E. L. Logee & Co., and will call upon their trade immediately.

Theodore W. Foster is to build an addition in the rear of the large jewelry manufactory at the corner of Friendship and Richmond Sts.

Frank A. Druding, Newark, N. J., has been visiting the manufacturers in this vicinity the past week, showing them a handsome new line of imitation moonstones.

Joseph P. Burlingame, manufacturer of jewelers' findings, 226 Eddy St., has given a chattel mortgage on tools, machinery, etc., to Robert J. Macnair, who later transferred the same to S. & B. Lederer. The amount is \$3,100.

The Howard Sterling Co. have made their annual returns to the proper authorities as follows: Capital stock paid in, \$235,600; value of personal property, \$340,161.45; liabilities, exclusive of stock certificate and undivided profits \$96,470.45.

It is believed that the safe breakers who have been paying particular attention to the jewelry factories in this city of late attempted another job a few nights ago. This time the place selected was the triangular building at the junction of Ship and Chestnut Sts., known as the S. B. Champlin building and occupied by S. B. Champlin & Co., W. E. Webster & Co., S. K. Merrill & Co., and Reed & Lincoln.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXX. Feb. 20, 1895. No. 3.

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THE latest fad among the Parisians is the wearing of butterflies and dragon flies in jewelry. Those manufacturers who are governed to a greater or less extent by Paris fashions should remember that the *lepidoptera* are very ephemeral insects.

LEGISLATION that will benefit the retail dealers in the smaller cities and towns of the State if passed, is expressed in the bill presented in the Illinois legislature Thursday by State Representative Bryan in the following words: "to prevent and punish frauds in sales of goods, wares, and merchandise at public or private sales and

to regulate such sales, and requiring every transient trader to pay a State license fee of \$100 and a local license fee of \$5."

AT the monthly meeting of the directors of the New York Jewelers' Board of Trade a vote of thanks to THE JEWELERS' CIRCULAR was adopted and given expression in the following terms:

NEW YORK, February 16, 1895.

Editor JEWELERS' CIRCULAR,

New York City.

DEAR SIR:—I take pleasure in informing you that, at a regular monthly meeting of the Board of Directors of this Association, held on the 14th inst., a vote of thanks was returned to you for your handsome and special edition of a recent date, devoted almost entirely in giving an account of our Banquet and Annual Meeting, which I can assure you is highly appreciated by us.

Yours truly,

N. Y. JEWELERS' BOARD OF TRADE,

H. M. CONDIT, Sec'y,

(F.)

Dictated by H. M. C.

In accepting these thanks we do not feel unduly proud, for the same ethical law obtains in journalistic enterprise as in individual conduct, namely: what is worth doing is worth doing well.

### The Department Store Problem.

THE most serious condition that confronts the retail jeweler of to-day is the ruinous competition of the department store in those lines of merchandise which he has ever considered essentially his own. This condition, as we have before asseverated, is a manifestation of a law of progress which is irresistible. It has swept over the country as a multitudinous sea, and has left marks of its passage in every city and town. As it has been with jewelry and kindred lines, and with furniture, so it is now with glassware and crockery and groceries, the dealers in these lines feeling the strain so strongly that they have, through their organizations, ordered boycotts. But no system of boycott among the jewelers will attain its object. The condition, will exist till the manufacturers awake to an appreciation of the fact that the department store is not the proper outlet for his wares, and that the ruling principle of business of the department store, to sell at cost price with reliance for profit upon the cash discount, is not sound. If, as is asserted, one large department store does the business of two to three hundred ordinary retailers, of whom the jewelers form a good portion, will not the ultimate result of this centralization be that manufacturers will acquire less profits on the same volume of business? Allowing that the general cheapness of goods by the department stores would create a larger demand and consequent larger output from the factories, would the aggregate gain on this increased product, sold at lower prices, equal that on a normal output at normal prices? We assert, No. We use the word normal in the foregoing advisedly. The distribution of merchandise to the public

by a few hands—which is another way of expressing the phrase, the centralization of retail business—is not normal. The cooperative plan store which may be really considered the predecessor of the department store, failed because it was not founded on true economic law. Centralize every class of human endeavor, and we will find large populations of people unprovided for. It is evidence that he has shrewd business instinct when a manufacturer determines to no longer supply the dry goods stores with his wares. If for no other reason than this, the F. Kroeber Clock Co. are worthy of applause in their determination not to supply the dry goods stores with their clocks; but we feel assured this concern have the interests of the jewelers at heart. Their example followed by other manufacturers would redound to the advantage of the retail jewelers, and hence of themselves.

### A Meddling and Oppressive Bill.

THERE is at present a considerable amount of unnecessary and meddling legislation being brought forward in the New York State legislature. An eminent sample of such proposed legislation is found in an act introduced last week, which provides that every corporation doing business in the State shall, at the beginning of each and every employment, enter into a written contract with each and every person employed by it; that such contract shall be made for a definite period of time, not less than three months, and shall state specifically the amount of wages or salary, when, where and how payable, the kind of service, and when and where to be performed, the number of hours of service to be performed during each 24 hours, and the manner in which such service shall be performed by such employe, and that such contract shall be made in duplicate, signed on behalf of such corporation by some person duly authorized for that purpose and by such employe, one of which duplicates shall be retained by such corporation and the other by such employe. It further provides that whenever a contract shall be entered into between a corporation and an employe, the same shall not be broken in any manner or terminated by either party thereto during the period for which it was made, except that either party to such contract may terminate the same by serving upon the other party thereto written notice of such termination at least three months before the termination thereof, at the expiration of which notice such contract shall cease, determine and become void, and that service of such notice shall be made in the same manner as a summons is required to be served to begin an action in the Supreme Court of New York. Violation of the provisions first mentioned is made a misdemeanor, and violation of the terms of a contract is made punishable by a fine of \$500 for each offense. This oppressive bill should be speedily killed.

### New York Notes.

Marcus & Co. have filed a judgment for \$142.61 against Edw. Lowenthal.

Bartens & Rice have entered a judgment for \$84.43 against Jno. A. Nesbett.

Reed & Barton have filed a judgment for \$294.88 against Stephen W. Roach.

Max Freund & Co. are renovating and redecorating their store at 8 Maiden Lane.

The Gorham Mfg. Co. have entered a judgment for \$116 against Chas. T. Schlesinger.

The Wilcox Silver Plate Co. have entered a judgment for \$217.95 against Nathan Rogers.

A judgment against Morris Schiff for \$585.13 has been entered in favor of H. Goldsmith.

W. F. & M. H. Duryea, 194 Broadway, have renewed a chattel mortgage on their stock for \$1,000, to E. Duryea.

A judgment for \$187.55 against the American Watchman's Time Detector Co. has been ordered in favor of the Law Battery Co.

C. V. Haagar & Co. is the name of a new firm of importers and manufacturers of jewelry, who have opened quarters in the Cable building, 621 Broadway.

The judgment for \$10,268.71 entered Feb. 11th, by M. J. Radway against Simon Dessau and his assignee, Leon Lewin, was satisfied last week. Another judgment against Mr. Dessau for \$10,357.64 was entered by the same plaintiff Thursday.

In order not to inconvenience their city customers, Larter, Elcox & Co. have reconsidered their determination to give up the New York office and will continue their quarters in the Hays building, 21 and 23 Maiden Lane, which will be their headquarters as heretofore.

The sheriff Monday, took charge of the place of business of Edwin C. Wiley, manufacturer of gold pencils, 100 Nassau St., on two executions for \$737, in favor of Aaron Raymond, clothier. The judgments, which were recovered on a trial in the City Court Monday, are said to be for rent due.

Upon the plaintiff's giving bonds, Judge Benedict, in the United States Circuit Court, Brooklyn, recently continued the preliminary injunction obtained by the Wm. Rogers Mfg. Co., Hartford, Connecticut, against W. A. Rogers. This order restrains W. A. Rogers from placing his name on silverware until the final decree in the suit is rendered.

Eugene Jodry, 60 W. 106th St., who is a watchmaker, employed by Hipp Didisheim & Bro., watch importers, 83 Nassau St., pleaded guilty to the charge of larceny last week in the Tombs Police Court, and was held for trial. Jodry was arrested Feb. 11 on the complaint of his employers, who accused him of stealing and pawning watches given him to repair.

W. Sumner Blackinton, of W. & S. Blackinton, has the sympathy of his friends throughout the trade in his present bereave-

ment owing to the loss of his beloved wife, Harriet T. Blackinton. Mrs. Blackinton died Friday last, and her funeral was held Sunday morning from her late residence, 1418 Broadway. The interment took place later at Woodlawn cemetery.

The fire which broke out Saturday afternoon in the six-story building at 22d St. and Broadway, did considerable damage to the stock of Geoffroy & Co., manufacturing jewelers on the fifth floor. The store of C. W. Schuman's Sons, retail jewelers, and A. Besthoff & Sons, dealers in silverware and fancy goods, on the ground floor of the building, were damaged to some extent by water.

The suit brought by the New York Standard Watch Co. against the H. B. Claflin Co. has been set down for trial in the Court of Common Pleas, on Feb. 25th. The action is to recover damages for the non-fulfillment of a contract by the H. B. Claflin Co. to take a stipulated number of Standard watches. The defendants claim that the watches supplied were not according to contract and interpose a counter-claim.

The co-partnership existing between Fred. F. Boesse, Adolph Keller and Hugo P. Keller under the firm name of L. H. Keller & Co., was dissolved by mutual consent Feb. 14th, by the withdrawal of Fred. F. Boesse. Adolph Keller and Hugo P. Keller will continue the business under the old firm name of L. H. Keller & Co., at 64 Nassau St. The firm are importers of fine watch and clock materials and tools, and agents for the watches of Patek, Philippe & Co.

An attachment against the Wymble Mfg. Co. was issued to the sheriff last week in favor of Geo. B. Bynner, a former employe. The attachment was, however, set aside Thursday by an order of Judge Lawrence, of the Supreme Court, which also discontinued the action of Bynner against the Wymble Mfg. Co. without costs to either party. The attachment mentioned in last issue in favor of J. H. Scharling, has also been settled.

Over \$1,000 will be divided by the Mayor among various charitable societies, the amount being the proceeds from the sale of gems for the benefit of these societies which was continued last week at the Durand-Ruel Galleries, 389 Fifth Ave., where the collection has been on exhibition for several weeks. The gems, which are mostly set in gold rings, were the gifts of various charitable persons who wished to aid the poor. The gems realized \$4 or \$5 each on an average, but several sold for \$15 or \$18.

Feb. 18, Alexander J. Comrie, the jewelers' auctioneer, began a sale for Morris May, Trenton, N. J., to wind up his business. On Feb. 25th, Mr. Comrie will begin a sale for A. A. Webster, 30 E. 14th St., New York, to close out the entire stock, as the firm will give up business at that location, as well as the agency for the Meriden Silver Plate Co. The Brooklyn business of A. A. Webster & Co., 440

Fulton St., has grown to such proportions that it demands Mr. Webster's entire attention. This is given as the reason for the closing of the 14th St. store.

A man who is said to be one of the assailants of Fred. Knupfer, jeweler, 203 Varick St., was held for trial in the Tombs Police Court, last week. He gave his name as Thomas Curry. Knupfer, as told in THE CIRCULAR about a month ago, was first assaulted by a stranger with a piece of lead pipe, and the next day while at dinner was robbed of his stock. Curry was arrested Monday, Feb. 11, and two men, James Donlin and James Phelan, who had purchased the stolen property from Curry, were taken into custody as witnesses. Donlin was bailed out and Phelan sent to the House of Detention.

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: S. Ballin, Albany, N. Y., H. Imperial; H. W. Marsh, Binghamton, N. Y., Sinclair H.; C. Smith, Buffalo, N. Y., St. Stephen H.; Miss C. Green, buyer for Siegel, Cooper & Co., Chicago, Ill., 65 Wooster St.; F. L. Warner, buyer for D. McCarthy & Sons, Syracuse, N. Y., 43 Leonard St.; J. H. Hibben, buyer for G. W. McAlpin & Co., Cincinnati, O., 401 Broadway; L. S. Hinman, buyer for J. Wanamaker, Philadelphia, Pa., 88 White St.; H. E. Thomas and L. A. Thomas, Wilmington, Del., St. Cloud H.; A. T. Wall, Providence, R. I., H. Bartholdi; R. A. Kettle, Chicago, Ill., Holland H.; S. H. Kirby, New Haven, Conn.; M. B. Sayre, Baltimore, Md., Barrett H.; J. C. Warner, Buffalo, N. Y., Imperial H.; C. Hall, Springfield, Mass., Broadway Central H.; R. Hemsley, Montreal, Ont., Union Square H.; M. Eiseman, Chicago, Ill., Broadway Central H.; H. W. Arnstine and B. V. Arnstine, Cleveland, O., Imperial H.; J. D. Mabley, Detroit, Mich., Imperial H.; C. W. Freeman, Scranton, Pa., Broadway Central H.; J. A. M. Leod, buyer for D. B. Loveman & Co., Chattanooga, Tenn., 224 Church St.; J. M. Jennings, buyer for the C. Monson Co., New Haven, Conn., 28 Howard St.

Among those who are not complaining of bad business is A. L. Brown, dealer in watches, diamonds and jewelry, in the Stevens building, 3 Maiden Lane, New York. Mr. Brown but recently started in business for himself at this address, having been for the past 15 years with Hayden W. Wheeler & Co. and their predecessors, Wheeler, Parsons & Hayes. Mr. Brown's knowledge of the trade and his popularity are among the elements which will make his present venture a success.

**Lancaster, Pa.**

The stockholders of the Hamilton Watch Co., Feb. 12, re-elected the following directors: Chas. D. Rood, Springfield, Mass.; Geo. M. Franklin, P. W. Watt, C. A. Fon Dersmith, John F. Brimmer, of Lancaster. The board elected Chas. D. Rood, president; Geo. M. Franklin, vice-president; Frank P. Coho, treasurer, and C. A. Fon Dersmith, secretary. The company's business the past year was a fairly good one, despite the prevailing depression, and the outlook is very encouraging.

C. C. Zahm, manufacturing jeweler, has just completed a jewel for the Grand Chapter (Masonic) of Michigan. It is intended for the retiring Past Grand High Priest and is five inches in length and of exquisitely beautiful workmanship. The pendant has three keystone and the High Priest's breast plate contains twelve genuine stones representing the twelve tribes of Israel. A one karat diamond gives the finishing touch to the work.

**Worcester, Mass.**

Within the next few months there will be numerous changes in the location of the Main St. jewelers. The building of the State Mutual block will affect F. A. Knowlton, Elmer G. Tucker, retail jewelers, and Thomas D. Gard, manufacturing jeweler. Mr. Tucker and Mr. Gard have not as yet secured new quarters, but have been notified to move before April 1st, when the work of tearing down the old block will be commenced. The largest store room in the old block is occupied by Frank A. Knowlton, and there is quite a controversy between him and the owners of the block over the removal. Mr. Knowlton has a two years' lease of the store remaining and as the building will be torn down within the next two months no agreement has been reached between them. Mr. Knowlton stated a month ago that he would not move unless the State Mutual people gave him \$25,000. This they refused to do, but it is understood that the State Mutual people have offered him \$10,000, which he has refused. The latest aspect in the case is that the State Mutual people have decided to build the block around Mr. Knowlton. The other two removals are Nelson Davis and J. P. Weixler. The former has for many years occupied a store at 351 Main St. Mr. Davis has not secured a location, but has until July 1 to do so. J. P. Weixler has been in the Mechanics' Hall block many years and is one of the oldest jewelers in the city. He has leased the store, 634 Main St.

A bay mare belonging to Charles H. Draper was the cause of a commotion on Main St. last Sunday afternoon. A man and woman were in the sleigh, when the horse became frightened at an electric car. The occupants were thrown out, and the horse continued his course until he reached Mechanics' Hall, when he turned on to the side-

walk and dashed against the heavy plate glass of the door of J. P. Weixler's jewelry store. Directly in front of the door was a show-case, filled with solid silverware. The sleigh caught against this case. This detached the animal from the sleigh and she went further into the store. She wore the remnants of the broken door around her neck, but, when she got well into the store, shook them off, and they fell lengthwise between a radiator and a long glass counter, where there was just room for them. When the animal came to a halt, she was surrounded by glass show-cases and the floor was covered with broken glass from the door and with blood from cuts upon the animal. Mr. Weixler was sent for, and al-

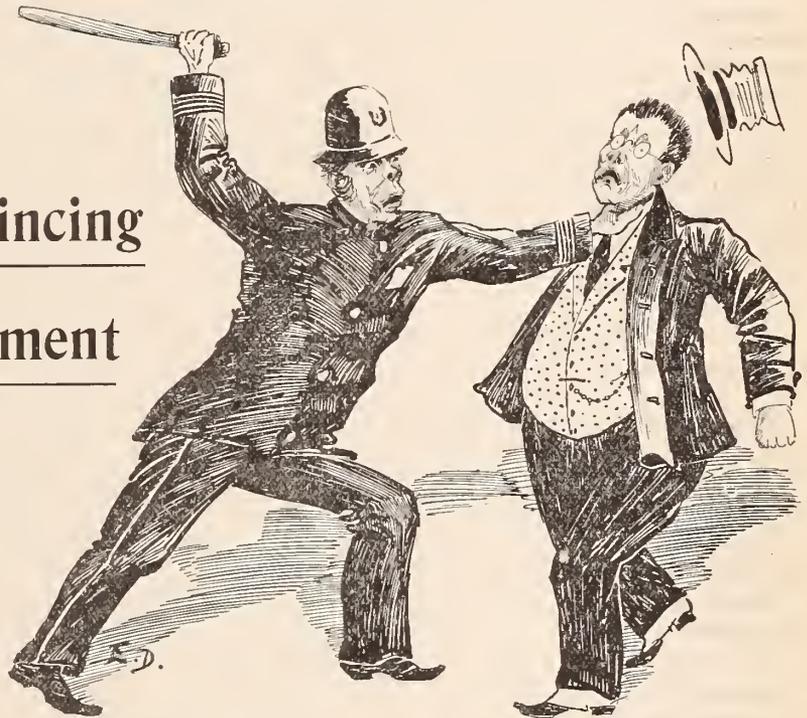
though the store on the outside was quite seriously damaged and one show-case was smashed, inside there was no serious damage to the stock.

Ellen D., wife of Levi Johnson, the oldest jeweler in this city, died at her residence, last Monday night, after an illness covering about a year. She was born in Oxford sixty-seven years ago, and leaves, besides her husband, three children of whom Julius P. is in business with his father at 221 Main St.

**Syracuse.**

Dell Onderkirk, Baldwinsville, N. Y.; J. E. Squire, Chittenango, N. Y., and C. J. Fuller, Phoenix, N. Y., were in town buying goods a few days ago.

**A  
Convincing  
Argument**



IN FAVOR OF

**WAITE, THRESHER COMPANY'S  
LINE, IS THAT  
Their Goods Sell!**

**HAVE YOU SEEN SOME OF THE  
NEW THINGS?**

**Every successful Jobber carries the Line  
and finds it a Money Maker.**

**ENOUGH SAID!**

C. S. Ball is offering to compromise with his creditors at 25 cents cash.

The firm of A. Lewis & Co., are taking an inventory preparatory, it is said, to dissolving partnership.

I. J. Lieberman has been unable to leave his home for the past two weeks on account of illness, and A. Lewis, wholesaler, has been absent from the business the past week owing to sickness.

Frank H. Wells has deserted the jewelers' ranks and opened an insurance office in the Grand Opera House block. Chas. B. Wickens, formerly watchmaker for Mr. Wells, has opened a jewelry store at 213 E. Fayette St.

Since the first of the year a very interesting optical school has been held each Tuesday evening at the office of Hitchcock & Morse, in the Pike block, with Mr. Morse as instructor. Several nearby towns are represented at these meetings.

G. N. Lucky, Baldwinsville; Dr. J. K. Smith, of the Oneida Optical Works; H. H. Dobson, Mexico; W. P. Hillick, Fulton; N. G. Taylor, Weedsport, C. H. Fuller, Manlius, and O. V. Davis, Pulaski, were in town buying goods the past week.

### Pittsburgh.

Warren Wattles, Jr., is at his home very ill.

Robert Wolfe, of Biggard & Wolfe, is in the east.

M. Blank & Co. have sold out to J. E. Weler.

Joseph Bickart will very soon remove to 394 Fifth Ave.

George Snyder, Carson St., S. S., is making extensive improvements in his store.

Ed. Snyder, Butler St., has made improvements in his store by the addition of new cases and fixtures.

Mr. Wensel, auctioneer for R. L. McWatty & Co., will shortly leave for Trenton, N. J., where he will sell out a stock

A. M. Andrews, of W. W. Wattles & Sons, is very ill with pneumonia. John Zugschwert, of Carnegie, is also on the sick list.

Hardy & Hayes, 529 Smithfield St., will make an advantageous move in April to the store now occupied by R. L. McWatty & Co., Fifth Ave.

Travelers in Pittsburgh, Pa., last week were: Stephen Woods, Battin & Co.; J. Williams, for G. Armeny; Arthur Pinover, A. Pinover & Co.; Maj. Brooks, Brooks & Pike; Jos. J. Sideman, Ferd. Fuchs & Bro.; A. Kaufman, Bruhl Bros. & Co.; Charles Roe, E. Ingraham Co.; "Dick" Robinson, F. T. Pearce & Co.; W. P. Chambers, Daggett & Clap; J. Rothschild, for I. M. Berenstein; Mr. Gallagher, Sinnock & Sherrill; E. T. Hopkins, Meriden Silver Plate Co.; T. H. B. Davies, Middletown Plate Co.

A large clock was the means of preventing a robbery on the night of Feb. 14, at J.

E. Weler's jewelry store, 1223 Penn Ave. Shortly after midnight, Mr. Weler was awakened by the crashing of glass. He hurriedly dressed and went down stairs to the store room, where he found one of the show windows broken and the contents of the window in disorder. An examination of the window revealed that an attempt at robbery had been made, the object of the thieves evidently being a tray of valuable rings at the back part of the window. A row of clocks, however, was between the window and the tray, and in their haste the thieves overturned a clock directly in front of the coveted article. Although a large hole had been made, the men were unable to secure anything without breaking out more glass, and probably fearing that they would be discovered, they abandoned their attempt.

### Philadelphia.

At the annual meeting of the Jewelers' Club held Wednesday evening at the rooms, 1107 Walnut St., the following officers were elected: President, William P. Sackett; vice-president, T. J. Mooney; secretary, William H. Long; treasurer, Henry B. Chambers; board of governors, William Linker, James W. Barry, James H. Kelly, of Philadelphia; Herman Friese and George W. Read, of New York.

The Pennsylvania branch of the National Retail Jewelers' Association are bringing influence to bear upon the Philadelphia members of the Legislature in favor of a reform which will be set on foot at the State convention of the Association, which will be held in this city on Feb. 20 and 21st. The reform desired is a radical revision of the Pennsylvania lottery laws, which are said to be more loosely framed than those of any other eastern State. The Association will endeavor to have passed a law absolutely prohibiting all such schemes as watch clubs.

The firm of George Eakins & Son, 930 Chestnut St., after 40 years' trading, have decided to retire from the jewelry business. About five years ago Mr. Eakins invested largely in fruit lands in southern California, many of which were planted for almonds. This grove will be in bearing next year, and will require the entire attention of the owners, so that the Messrs. Eakins have determined to close out the Philadelphia business and go extensively into the raising of California fruit. Mr. Eakins has decided, with the assistance of his three sons, two of whom are now in California, to plant a large olive grove, build an oil mill, and market both the oil and the pickled olives. The sale of the business here commences Monday, and will be absolute and without reserve.

### Newark.

Charles Nobs & Son filed papers of incorporation with the county clerk, Feb. 13th for the manufacture and sale of watchcase maker's and jewelers' materials. The capital

stock is \$50,000, and half of that amount will be used to begin business with. The incorporators are Charles Nobs, Charles Nobs, Jr., and Arthur R. Denman, all of Newark.

Adrian F. Mauperin, aged 75 years, a retired dealer in precious stones, died Feb. 7, after an illness of less than a week, at his home, 485½ Mulberry St. The immediate cause of his death was the bursting of a blood vessel in his temple. Mr. Mauperin was a native of France, and came to this country about 50 years ago. For more than 25 years he conducted a business in precious stones in New York, while living in this city.

Henry Lutheimer, aged 59 years, of 47 Green St., a jeweler and engraver, committed suicide some time Wednesday night. Lutheimer lived alone, and had no relatives so far as known. The door of his residence was forced Thursday. The man was found hanging from a hook over the door. Lutheimer had screwed the hoop in the doorpost, made a noose, and then, standing on a box, placed the rope around his neck, and stepped off. Both rope and hook were new.

### The Organization of the Michigan Optical Co.

DETROIT, Mich., Feb. 17.—The Michigan Optical Co. filed articles of association with the clerk of Wayne county yesterday. The capital stock is \$15,000 and is all paid in. The incorporators are: Oscar B. Marx, Stanley G. Miner, August Rasch, Oscar B. Marx; trustees, Eugene Deimel, Frank A. Rasch and Oscar E. Rasch.

The company are practically a reorganization of the United States Optical Co., the affairs of which were recently taken in charge by William C. Hegge. The mortgage of \$14,500 was discharged in the city clerk's office last Saturday.

"God's scales of Justice hang between the deed unknown and the end unseen," wrote the poet Newel, but it may be doubted if these scales were any more accurate than those manufactured by Herman Kohlbush, Sr., 59 Nassau St., New York. Mr. Kohlbush's business has been established since 1859 and he is known to the jewelry trade as the man to communicate with when accuracy is required in the way of scales.

The Ajax insulators manufactured by the Newark Watch Case Material Co., have kept growing in popular favor since they were patented in October, 1889. The increasing and now almost universal use of electricity and magnetism make these simple but effective shields an absolute necessity to all machinists as well as those who come in contact with dynamos. They not alone protect the watch from all ordinary magnetic influences, but reduce the wear and tear of the case. Add to this their perfect action and cheapness and their popularity is not to be wondered at.

**The Attleboros.**

F. H. Sadler is very much improved in health.

Cards are out announcing the coming wedding of A. H. Whiting and Miss Annie Peck.

C. O. Sweet who has been ill with bronchial trouble, is again able to attend to his business.

Thomas Hanna has withdrawn from J. F. Foley & Co. Mr. Foley continues as a manufacturer of chains.

The Richards building is bright with lights each evening, as many of its occupants are working overtime.

John J. Birmingham has purchased the enameling business of C. E. Sandland, and has removed to King's building.

Hon. William H. Wade, of Wade, Davis & Co., was a delegate to the G. A. R. State encampment in Springfield, last week.

Codding Bros. & Heilborn still continue to be one of the busiest concerns in the Attleboros, frequently running overtime.

The marriage of William E. Lull, of Cutler & Lull, and Miss Isabelle B. Russell, of Arlington, has been announced.

Messrs. Wales, Horton and Wheaton, prominent jewelers, will attend the reunion of the Soldier Veterans of the Legislature, on the 20th.

Fred J. Mills is the new member of the Snap & Tool Co. He took the place of E. H. Skinner, who went into the grocery business.

A fire last Wednesday afternoon damaged King Brothers' building, corner of East St. and Bruce Ave., to the extent of \$100. The roof caught fire from sparks from the chimney.

W. G. Clark & Co. have given notice of a dissolution of partnership by mutual consent. W. G. Clark will continue the business of the late firm under the same firm name, and will settle in liquidation.

Joseph L. Sweet and Edgar L. Hixon, the surviving partners of the late firm of R. F. Simmons & Co., have given notice that they have formed a new copartnership, and having succeeded to the business of the late firm, will continue it under style of R. F. Simmons & Co.

The will of the late Edwin A. Robinson, who is reported to have left an estate valued at about \$400,000, will be admitted to probate, at Taunton, on the first Monday in March. A son of the deceased and George K. Webster are understood to be the executors of the will.

The employes of the various jewelry shops of Attleboro are very much interested in bowling just now, and some lively contests have taken place. Bliss and Dean beat Bates and Bacon the other night by the big score of 2,312 to 2,130, which broke the bowling record of the season. Teams one and two from the Mossberg Mfg. Co. also bowled the other night, and the former won by a good margin.



MADE ONLY BY

**JOHN A. RILEY & SLOAN CO.,**

860 BROADWAY, N. Y.

# Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

It will interest his fellow travelers to know that the poetic fire often fills the soul of De Lancey Stone, as the following verses evidence. Mr. Stone travels for Shafer & Douglas, New York.

## A GLIMPSE OF HOME.

THE day's work's done and I am free  
To read or lounge, as the case may be.  
So I settle back, with contented air  
And a good cigar, in an easy chair.  
As the fragrant smoke curls lazily out,  
Through half-closed eyes I see forms about,  
As cheery and bright as a sunny day—  
The joy and the light of my life are they.  
I hear them laugh at the merry jest  
And I see them turn where the cages rest,  
And three little birds with defiant air  
Flutter and pick at their fingers bare.

At the first approach of the comers, fair,  
They drop the look they are wont to wear  
And assume surprise in such comical style  
That my face grows broad with a mirthful smile.  
They puff 'way out like a ball of fuzz—  
For each one acts as the other does—  
Then, presto, change! they're as sleek and slim  
As fine game fowl in fighting trim.  
And there they stand, the dear little things!  
Fierce and aggressive and spread their wings  
And open their bills and sputter and squawk,  
Saying harsh things in their turbulent talk.

The fingers withdraw, and peace serene  
Reigns where commotion was lately seen.

DE LANCEY STONE.

## ANNUAL REPORT OF THE COMMERCIAL TRAVELERS' M. A. ASSOCIATION.

ALBANY, N. Y., Feb. 12.—Knights of the grip generally will be interested in the showing made for the past year by the Commercial Travelers' Mutual Accident Association of America. Its report for the 12 months ending Dec. 30th last, just filed with the superintendent of insurance, contains the following statistics:

Invested assets Dec. 31, 1893.....	\$37,158.60
Membership fees.....	6,936.00
Amount received for re-instating leased certificates.....	512.00
Annual dues.....	12,675.00
Death and indemnity claim fund.....	76,120.00
Total paid by members.....	96,243.00
Total net resources.....	135,770.51
Mortuary claims paid.....	20,000.00
Indemnity claims paid.....	55,703.52
Total disbursements.....	94,890.68
Balance Jan. 1, 1895.....	40,880.83
Invested assets.....	40,880.83

F. P. Craig, jeweler, of Sandy Lake, Pa., has been engaged as traveling salesman for the Johnston Optical Co., Detroit, Mich. His jewelry store will be under the management of Ed L. Fisher.

The following travelers visited New Haven, Conn., the past week: Mr. Lamson, Dennison Mfg. Co.; Mr. Wilcox, Pairpoint Mfg. Co.; Charles Van Ness, Reeves & Sillocks; James Cheney, Ludwig Nissen & Co.

Traveling men seen in Indianapolis last week included: F. W. Trewin, Keystone Watch Case Co.; Louis Bernheim, Bernheim, Cohen & Beer; W. P. Hanford, Roseman & Levy; Richard Robinson, F. T. Pearce & Co.; Mr. Becker, Jos. Fahys & Co.; Fred. L. Pettee, Waterbury Clock Co.; representatives of the New Columbus Watch Co., Pairpoint Mfg. Co., D. F. Briggs Co. and Henry Zimmern & Co.

The following travelers paid Kansas City a visit last week: Frank F. Gibson, with Wm. Kinscherf; F. M. Wheeler, Dominick & Haff; W. R. Shute, Day, Clark & Co.; Fred J. Foster, Unger Bros.; F. C. Winship, T. B. Clark & Co.; S. M. Landow for D. S. Spaulding; J. B. Lightford, St. Louis Silverware Co.; J. H. McCormick, Waterbury Clock Co.; Albert Kahn, American Watch Case Co.; and C. A. Boynton, Wm. B. Kerr & Co.

The following traveling salesmen passed through Detroit last week: Frank Schour-eck, Deitsch Bros.; Robert Welch, Welch & Miller; F. G. Wulpulski, American Morocco Case Co.; I. W. Friedman; Fred L. Pettee, Waterbury Clock Co.; Alfred Hermanns, Wittke & Hermanns; Harry Osborne, Whiting Mfg. Co.; W. R. Cobb, of W. R. Cobb & Co.; Mr. Willemin, T. G. Frothingham & Co.; W. A. Lamb, George Fuller & Son; Mr. Bentley, United States Watch Co.; Mr. Davidson, Harrison Bros. & Howson; S. W. Abbey, E. Ira Richards & Co.; and representatives of the Holmes & Edwards Silver Co., M. B. Bryant & Co., and H. Ludwig Co.

Traveling salesmen calling on Davenport Ia., jewelers during the past week were: A. M. Shepard, C. G. Alford & Co.; W. S. Willis, Gorham Mfg. Co.; M. Potter, Acme Silver Plate Co.; G. D. Laurence, Reed & Barton; E. B. Frank, Pairpoint Mfg. Co.; Albert Kahn, American Watch Case Co.; C. J. Taggart, Rockford Silver Plate Co.; J. H. McCormick, Waterbury Clock Co.; G. N. Tinker, for W. B. Durgin; John E. Ford, Otto Young & Co.; Henry Klaas, Glickauf & Newhouse; Morris E. Wolfe, Lapp & Flershem; M. H. Lebolt, H. F. Hahn & Co.; Marc Weill, A. Hirsch & Co.; Louis Freund, Max Freund & Co.; W. H. Roberts, Riker Bros.; James Battles, Swartchild & Co.; and representative of M. Lip-pitt & Co.

Among the traveling men recently in Lancaster, Pa., were: Henry Bodenheimer, Fink, Bodenheimer & Co.; Jos. Van Veen, Bradley & Hubbard Mfg. Co.; A. D. Miller, Pairpoint Mfg. Co.; J. A. Matzinger, L. H. Keller & Co.; Fred. H. England, Roseman & Levy; J. F. Dean, Reed & Barton; H. Grabowski, Dattelbaum & Friedman; John W. F. Ehlers; Phil W. Zellenka, Phillip Zellenka & Sons; B. E. Osgood, F.

L. Shephardson & Co.; John H. Shoope, H. Z. & H. Oppenheimer; F. Van Olinda, Wm. L. Gilbert Clock Co.; F. A. Brennan, Spier & Forsheim; J. H. Thompson, Bioren Bros.; H. D. Meyer, Hayden Mfg. Co.; Mr. Valfer, S. Valfer & Co.; J. J. Rolleston, John W. Reddall & Co.; C. F. Duffy, Enos Richardson & Co.; W. Strauss, Jacob Strauss & Sons; S. B. Clark, Matthews & Williard Mfg. Co.; A. J. Lasher, Whiting Mfg. Co.; Harry C. Larter, Larter, Elcox & Co.; Arthur Bradshaw, Meriden Britannia Co.; C. B. Gray, Shafer & Douglas; B. N. Henschel, Marx, Veit & Co.; A. E. Alexander, F. M. Whiting Co.

Traveling men in the Hub the past week were: E. A. Woodmancy, Potter & Buffinton; M. Goodfriend, Goodfriend Bros. & Lassner; Ben Engelhardt, E. Karelson & Co.; I. L. Russell, L. Tannenbaum & Co.; Samuel L. Howland, Eisenmann Bros.; O. D. Wormser, A. J. Grinberg & Co.; James Cheney, Ludwig Nissen & Co.; A. C. Van Houten, for C. Sydney Smith; Charles Ballard, Hayden W. Wheeler & Co.; A. A. Wood, Howard Sterling Co.; C. E. Hancock, Hancock, Becker & Co.; Samuel Brower, R. L. Griffith & Son; L. Combremont; A. C. Smith, A. C. Smith Watch Co.; J. F. Leary, Co-operative Mfg. Jewelers; Mr. Goff, Pervear Mfg. Co.; B. S. Freeman, Sr.; Mr. Payson, J. W. Grant & Co.; W. H. Tarlton, Wightman & Hough Co.; H. S. Dorchester, Brown & Dorchester; E. B. Eaton, Young & Stern; W. F. Briggs; George D. Greene, Greene & Knox Co.; George Hutchison, Hutchison & Huestis; E. R. Crippen, Bates & Bacon; Louis Blackinton, W. & S. Blackinton; C. L. Power, Ludeke & Power; Eugene H. Cox, Sussfeld, Lorsch & Co.

Enterprising jewelry representatives in Syracuse, N. Y., during the past week included: H. C. Barnum, Shafer & Douglas; E. B. Whitaker, B. Wallace & Sons Mfg. Co.; Herbert C. Van Ness, Unger Bros.; F. C. Allen for A. Wittnauer; Frank H. Dana, G. E. Luther & Co.; R. A. Thompson for Henry Glorieux; Frank A. Averbek, Averbek & Averbek; Dan F. Pickering, for C. K. Colby; J. W. McClannin, for E. A. Robinson; Mr. Cobb, W. R. Cobb & Co.; Mr. Terrill, E. Ira Richards & Co.; Arthur Pinover, A. Pinover & Co.; L. S. Beckwith, Rockford Watch Co.; Theo. L. Parker, Martin, Copeland & Co. and the Bassett Jewelry Co.; A. N. Dorchester, Kent & Stanley Co.; M. Adler, L. & J. Alder & Co.; M. Gattle, Falkenau, Oppenheimer & Co.; Mr. Blecker, Wm. S. Hedges & Co.; Sam Cohn, Oppenheimer Bros. & Veith; Mr. Atwater, The Brooklyn Watch Case Co.; C. C. Rosenberg, Henry Terhune & Son; Mr. Harris, Ansonia Clock Co.; C. M. Brinck, Crescent Watch Case Co.; D. D. Miller, Pairpoint Mfg. Co.; F. Spencer, Silver Metal Mfg. Co.; J. L. Shepherd, Keystone Watch Case Co.; Mr. Zugsmith, for Albert Zugsmith and J. N. Provenzano; S. Glenn Walmsley, Tenner & Baum; Mr. Bride, S. Cottle Co.; W. B. Washburn; A. L. Halsted, Barbour Bros.

## News Gleanings.

Johnson Bros. are again open in Canton, S. Dak.

O. B. Hall has opened a new jewelry store in Normal, Ill.

Albert Vick has opened his new store in Waterloo, Wis.

H. S. Minnick has opened a jewelry repair shop in Princeton, Ill.

The jewelry store of N. E. Crothers, Paxton, Ill., was recently burned out.

A. H. Carpenter, Maxville, Kansas, has opened a jewelry store in Ransom, Mich.

E. P. Stewart, of Fort Madison, Ill., has opened a stock of jewelry in Carthage, Ill.

E. S. Scofield has purchased A. A. Brauer's stock of jewelry, Aberdeen, Wash.

F. B. Nourse, Corning, N. Y., is remodeling and rearranging the interior of his jewelry store.

A. M. Cross has moved his jewelry store from North Topeka to 427 Kansas Ave., Topeka, Kan.

J. W. Dunlap, jeweler, will April 1st occupy a part of G. H. Grauel's book store, Greenville, Pa.

E. W. Morgan, jeweler, Fogelsville, Pa., is closing out his stock, intending to go into the ochre business.

Wm. Stratton, Sevmour, Ind., has recently moved his jewelry stock into a newer and larger store room.

Frank J. Grove, Springfield, O., who was reported mysteriously missing, has been located in New Orleans.

Haney & Pierce, jewelers, Moberly, Mo., closed Feb. 11th. Liabilities are \$3,900, and the stock invoice is \$7,000.

An auction sale is transpiring at 189 Newark Ave., Jersey City, N. J., the stock belonging to William Melosh.

Herman D. Seastrand, Red Wing, Minn., has made an assignment for the benefit of his creditors to Charles K. Baker.

On Feb. 15th a new jewelry firm, the Brunswick Jewelry Co., opened for business at 312 Newcastle St., Brunswick, Ga.

The marriage of A. L. Shiller, jeweler, Avoca, Pa., to Miss Lena Suravitz, of Scranton, took place last week in Scranton.

L. A. Kimball will rebuild on his lot in Stanberry, Mo., in the Spring, and will open up again in the drug and jewelry business.

Edward Kemmerer, jeweler, Wilkesbarre, Pa., will on Feb. 26th be united in marriage to Miss Louise Trumbower, of Plymouth, Pa.

St. Clair Fechner, jewelers' auctioneer, of Newark, N. J., is conducting an auction sale for M. J. Dingelhof, Wilmington, N. C.

Laney & Gordon, Lockhart, Tex., have failed. They had two establishments, one a grocery and the other a jewelry store.

Z. B. Simpson, Fairchance, Pa., has just closed out his stock of jewelry. He intends engaging in the hotel business in Mount Pleasant.

G. R. Heron, optician, formerly in Lawrence, Mass., has closed out his stock and entered the employ of J. A. Foster & Co., Providence, R. I.

Jonathan Bailey, an old citizen of East Troy, Wis., died recently, aged 72 years. He had been in the jewelry business in that place for a long time.

Wood & Arcularius, jewelers, Colorado Springs, Col., have removed from 7 S. Tejon St., to 123 N. Tejon St., where they are now pleasantly located.

Frank A. Nigerman, of Lexington, Mich., has taken possession of the jewelry business of J. H. Dinwoodie, Coleman, Mich. Mr. Dinwoodie goes west.

William K. Rebert has rented a store on S. George St., York, Pa., and on or about March 1st will open there with a line of jewelry, watches and clocks.

Fairchild & Stiles, who have opened business at the corner of W. Chicago and N. State Sts., Elgin, Ill., make a specialty of plating in gold, silver and nickel.

The insurance on the stock of J. J. Comp-ton, watchmaker and jeweler, Binghamton, N. Y., has been adjusted. About \$800 is the figure at which the damage is placed.

J. R. King, engaged in the jewelry business in Macomb, Ill., eloped last Wednesday night with Miss Florine Wetsel, of Goodhope, going to Milwaukee by way of Chicago.

The jewelry business of the late Charles Petersen, Honesdale, Pa., whose death was announced in last week's CIRCULAR, will be continued the same as heretofore, and under the same name.

The death occurred recently of Wareham E. Williams, Seneca Falls, N. Y. He was in the jewelry business in Seneca Falls from 1841 to 1853, when he sold out to William F. Williams.

Jules Renaud & Sons, jewelers, Keokuk, Ia., voluntarily offered to and did donate the entire profits of last week's business to the Benevolent Union, to be distributed for charitable purposes.

While handling a revolver, Thursday afternoon, William F. Banks, a jeweler, Bridgeton, N. J., shot himself in the leg. The wound is not thought to be serious, but the bullet has not been extracted.

M. E. Nabstedt, the wholesale and retail jeweler, Davenport, Ia., has taken his sons, Jacob and Fritz, into partnership, and hereafter the business will be conducted under the style of M. E. Nabstedt & Sons.

The stock of James S. Smyth, Buffalo, N. Y., will not be sold at auction. Feb. 11th the attorneys for Mr. Smyth and his creditors held a consultation and it was decided to sell the stock to Buffalo jewelers.

In a disastrous fire in Ottawa, Kan., the jewelry stores of J. C. Shomo and J. C.

Armstrong were burned. Mr. Armstrong succeeded in saving a considerable portion of his goods, but sustained a heavy loss, notwithstanding.

The J. C. Herkner Jewelry Co., Grand Rapids, Mich., elected the following officers for the ensuing year at the recent annual meeting: President, J. C. Herkner; vice-president, W. S. Hull; secretary, J. W. Thompson; treasurer, W. J. Stuart; directors, J. C. Herkner, W. S. Hull, J. W. Thompson, W. J. Stuart and Daniel McCoy.

E. A. S. Gomez and O. L. Hickson, doing a jewelry and photograph business under the firm name of Gomez & Hickson, in Eagle Pass, Tex., had a business misunderstanding a few days ago which terminated by Gomez shooting at Hickson without effect, however, and then skipping beyond Uncle Sam's reach. Gomez was later arrested and placed in jail.

G. Lanz, 211 De Kalb St., Norristown, Pa., intends to make extensive alterations to the front of his store. Two fine show windows will be added in order to show the side lines of his stock, such as bric-à-brac and fancy china ware and cut glass, of which he intends to lay in a large assortment. He will also use the second floor above the store for an art room for paintings and steel engravings and fancy goods of various kinds.

William P. Colgan made application to the Supreme Court for the appointment of a receiver for the jewelry store of James S. Smith, 345 Main St., Buffalo, N. Y. Mr. Colgan represented Thomas Smyth, who is a judgment creditor of his brother, James, to the extent of \$4,700 and who wants a receiver appointed pending a suit to set aside the bill of sale to Mrs. May McOmber on the ground of fraud. George S. Hull was appointed receiver.

On the night of Feb. 7th the jewelry store of E. D. Tanquary, Neodosha, Kan., was broken into by burglars, who stole \$24.90 in money, and rings and gold watches to the amount of \$240. In the evening Mr. Tanquary left the store in charge of his assistant, Frank Murrell, who claims that he was unable to lock the safe containing the money and jewelry, so he closed the store leaving the safe open. Frank Carroll, a young hotel clerk, has been arrested on suspicion.

Carl Burhorn, an ex-jeweler of Omaha, Neb., is accused of obtaining goods under false pretenses. According to the story told by S. Friedman, a second-hand store keeper, Burhorn took a watch from him some time ago for the purpose of organizing a raffle for it. Time passed on and Friedman found the watch a missing quantity. He made an investigation, and claims to have found that Burhorn took a short cut by selling himself all the lottery tickets, awarding himself the watch and pocketing the money. He swore out a warrant for Burhorn's arrest, and Burhorn is now in jail.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**WATCH, CLOCK AND JEWELRY REPAIRER** would like position by March 1; first class references. Address Box 369, Saugerties, N. Y.

**POSITION** by jeweler and graduate optician; wages reasonable; correspondence solicited on same. Address H. W. Howe, P. O. Box 102, Tarkio, Mo.

**WANTED**—Position as city or traveling salesman; familiar with office work; well acquainted with trade east and west. "Lane," care JEWELERS' CIRCULAR.

**YOUNG LADY**, four years' experience in jewelry house, desires position; accurate and painstaking. Address "Faithful," care JEWELERS' CIRCULAR.

**GOOD watchmaker, jeweler and letter engraver** wants situation; thoroughly competent; full set of tools; first class references. "W," Lock Box 154, Hope, Ark.

**WANTED**—Situation in a retail jewelry store by a graduate of Waltham Horological School, as watchmaker and optician. L., 78 Crescent St., Waltham, Mass.

**TRAVELER**, with established trade in the west, wants a manufacturer's line to sell on commission or otherwise. References. Address A., care JEWELERS' CIRCULAR.

**SITUATION** wanted with jobbing or manufacturing house as salesman, formerly with Hills & Whitbeck and J. T. Scott & Co. J. F. Schierloh, 23 Maiden Lane, New York.

**WANTED**—A salesman wants city or near by trade. Salary or commission. Seven years' experience. Reference unexceptional. Address X. X. B., care of JEWELERS' CIRCULAR.

**WANTED**—Situation as traveling salesman; 15 years' experience in jewelry business; pleasing address and a worker; can accept situation at once. D. D. Ford, 45 E. Main St., Battle Creek, Mich.

**SITUATION WANTED** by April 1, 1895, as watchmaker. Do all ordinary watch work, clock work and gold soldering; four years' experience; A1 references; good habits. Address R. J., Mt. Gilead, Ohio.

**WANTED**—By a young man 19 years old, a position with a jewelry house, where advancement will be the return for able and faithful work; excellent references. Address G. L., care JEWELERS' CIRCULAR.

**WATCHMAKER** and jeweler; practical and experienced in all branches; or as salesman; best reference; speaks English and Spanish; willing to travel for jewelry house. Address B. M. M., 1006 Park Place, Brooklyn, N. Y.

**WANTED**—A steady position by an A1 cipher and script engraver, who does other lettering, monograms, etc.; strictly first class; with best reference or samples if required; willing to go to any part. 1202 K St., N. W., Washington, D. C.

**WATCH AND CLOCKMAKER**; first-class specialist in French clocks; own tools; young man; speaks German and English; can do jewelry repairing and sell if required. Best of references given. Address Good, care JEWELERS' CIRCULAR.

## Help Wanted.

**BOY** wanted about 15; must be a little acquainted with the precious stone business. Address Precious Stones, care JEWELERS' CIRCULAR.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**—An expert optician who is a quick and accurate adjuster of glasses; an excellent opportunity for such. Address, giving age, experience, references and salary expected. P. O. Box 358, Richmond, Va.

**WANTED**—An optical traveling salesman for the southern States chiefly; one who has trade preferred; state salary expected and give references, experience and a e. Address S. G., care JEWELERS' CIRCULAR.

## Business Opportunities.

**A CHANCE** for watchmaker to buy an old established repair business on best avenue in New York city; well paying; good reason for selling. Zinner, 369 8th Ave.

**FOR SALE**—Jewelry store in southern New York; established 15 years; town 3,000; railroad town, 8 manufacturing concerns; stock \$2,500; trade from \$6,000 to \$8,000 per year; railroad watch inspector; liberal discount and easy terms. Address Lock Box 13, Addison, N. Y.

## For Sale.

**FOR SALE**—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence, R. I.

## To Let.

**TO LET**—Corner store, 20 Maiden Lane, New York; basement and sub-cellar; very desirable; terms moderate. Inquire Room 9.

**TO LET**—No. 2 Maiden Lane; good light workshop and office; rear half of top floor; low rent. Apply on premises to C. T. Voelker.

**TO LET OR RENT**—Medium-sized office in Raub building, 90 Nassau St., from May 1st or before. Chas. P. Goldsmith & Co., Room 32, 90 Nassau St., New York.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**FOR RENT**—Jewelry store and fixtures in South Boston, Va.; 8,000,000 pounds of tobacco sold annually; 2,500 inhabitants; much country trade; excellent stand, next to post office and banks; one other watchmaker, but without stock; splendid opening for steady man with moderate means; rent low. Address Lucy L. Salzman, Danville, Va.

## Miscellaneous

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, New York.

**WANTED**—A jeweler's covered table, 2x8 feet, or two tables 2x4. Walter Optical Co., 33 Maiden Lane, New York.

**WANTED**—Good, strong safe, 80 inches high outside. Would like extra steel chest inside and fitted with drawers for jewelers' use. Address R. L. W., care of JEWELERS' CIRCULAR.

**A GOLD solder** that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of (the best of all gold solder), 50 cents per dw. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

## TAINTOR & McALPINE, OF EASTHAMPTON, MASS.,

Offer for sale their Jewelry and Stationery Store, or Jewelry Department sold separate if so desired. Stock all new and in good condition.

Jewelry stock with fixtures will inventory about \$5,000, and can be reduced if necessary. Reason for selling, have gone into the manufacturing business.

The above is an old established store with a good business and a large amount of bench work.

## FIXTURES FOR SALE.

Elegant outfit for an up to date jewelry store, consisting of one large polished rosewood wall case, 17 ft. long 9½ ft. high, 22 inches deep with French mirror 3¼ ft. wide in center. Six 6 ft. rose wood plate glass show cases with tables. Safe, gas fixtures, etc. Only one year in use. This is a RARE CHANCE, DON'T MISS IT.

MARTIN ZINNER, 369 8th Ave., N. Y.

## WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

**THE WINSLOW & PENNEY CO.**  
608 Masonic Temple, - CHICAGO.

BLANCHARD  
ART PRINTER  
123 WEST BROADWAY  
NEW YORK  
FINEST CATALOGUES

**FERD. FUCHS & BROS.**  
**SILVERSMITHS,**  
MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., New York.

## Philadelphia College of Horology

Is not the largest but is the finest school in the country. A practical school to learn watch-making, engraving, and jewelry repairing. One tuition pays for all branches. Send for prospectus.

**F. W. SCHULER, PRINCIPAL.**  
1213 Filbert St., Philadelphia, Pa.

Write for particulars of our corresponding course.

**IF YOU WANT A POSITION  
IF YOU NEED A SALESMAN  
IF YOU NEED A WORKMAN  
IF YOU DESIRE TO EXCHANGE  
IF YOU WANT A PARTNER  
IF YOU WISH TO SELL OUT  
IF YOU HAVE TOOLS TO SELL  
IF YOU HAVE A PLACE TO LET  
IF YOU WANT ANYTHING**

USE THE

SPECIAL NOTICE PAGE

OF THE

**JEWELERS' CIRCULAR,**

Published Every Wednesday.

"THE WESTWARD TAKES ITS WAY"

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXX.

CHICAGO, WEDNESDAY, FEB. 20, 1895.

No. 3.

### Chicago Notes.

The wife and child of Grant Marquardt are ill.

J. R. Davidson left for a tour of western cities Monday.

J. D. Seastrand, Redwing, Minn., assigned on the 11th to C. H. Baker, of that city.

Manager Vogell, of Alfred H. Smith & Co.'s Chicago office, spent the week in the east.

Lem W. Flershem, wife and party, left Thursday for Thomasville, Ga., to be absent about a month.

Mr. Eustis, of Eustis Bros., Minneapolis, and daughter, passed through here Wednesday on a visit south.

A tower clock is being placed in the court house at Charlotte, Mich., by the Seth Thomas Clock Co.

G. R. Simons, Langford, S. Dak., passed through here on his way east to look after some personal interests.

Mr. Yetter, of Deneke & Yetter, Cedar Rapids, Ia., passed through Chicago on his way to New York last week.

Vice-president George A. Carpenter, of the Crescent Watch Case Co., spent some days last week at the Chicago office.

C. H. Knights and daughter returned Thursday from a four weeks' Florida visit which included stops at Palm Beach, Jacksonville and St. Augustine.

Mr. and Mrs. M. A. Mead are enjoying the milder climate of the south. R. C. Frost, of M. A. Mead & Co., and wife, are at Tarpon Springs, Fla.

M. T. Torsen, Decorah, Ia., was married on the 5th inst. to Miss Lou Treat, of that city. Mr. and Mrs. Torsen spent a week in Chicago on their wedding trip.

F. M. Sproehnle says: "We are one-third ahead of last year in our shipments of packages and 25 per cent. ahead of 1892, which shows that people appreciate our prices."

Fred. R. Sheridan, representing Horton, Angell & Co., returned from Buffalo, N. Y., and went to his home at Kenosha, Wis.,

suffering with grip. He had a severe time of it.

The Novelty Clock Co., of Chicago, have incorporated with a capital stock of \$2,500, to manufacture clocks; incorporators, Carlos S. Hardy, Charles T. Griffin and Frederick A. Rowe.

A. E. Bentley, manager of the Chicago office of the United States Watch Co., of Waltham, returned Monday from a three weeks' visit east, one week of it at the factory.

The news of the safe arrival of the steamship *La Gascogne* was welcome to Jules Racine & Co. The firm had a large consignment of Swiss watches on the vessel, the loss of which would have crippled stock for a time.

M. F. Barger, formerly of Woodstock, Hoefler & Barger, Kansas City, is having his new quarters on the 4th floor of the Columbus Memorial building put in readiness for occupancy and will open with a jobbing line of jewelry, watches and diamonds about March 1st.

The World's Fair case of the Manhattan Silver Plate Co. was placed in position in the salesrooms of the company, 63 65 Washington St., this city, last week and adds attractiveness and brilliancy to the nicely re-arranged rooms. Still further improvements are in contemplation by Manager Barnes.

Rich & Allen, diamond merchants, 702 Champlain building, northwest corner State and Madison Sts., took down their shutters Monday and opened up shop. The company start under the auspices of experience and a thorough knowledge of western business methods, and both men are well and favorably known.

A vast improvement has been made in the Goldsmith Bros.' establishment, the past week. The firm have taken the entire fourth floor as well as basement, and devote the entire double store front of the upper floor to office purposes. The quarters formerly used as an office will be used as an assay laboratory. The improvement is a marked one, as the firm had long since outgrown their facilities for the convenience

of patrons. A roomy, well lighted waiting-room is one of the adjuncts of the new offices, which are light and capacious. Goldsmith Bros.' admirable business methods are putting them in the front rank of refiners.

In reply to their petition to Congress the Chicago Jewelers' Association, Thursday, received the following letter:

UNITED STATES SENATE,

WASHINGTON, D. C., Feb. 12, 1895.

*Chicago Jewelers' Association, Chicago, Ill.:*

Senator Palmer directs me to acknowledge the receipt of your favor of 7th inst., expressing the sense of the Chicago Jewelers' Association in reference to the financial question, and to say to you that it is very improbable that legislation of any character touching upon that question will be enacted at this session of Congress. Very respectfully,

THOMAS J. DONOVAN,

*Private Secretary.*

A letter from Congressman J. Frank Aldrich intimates that it is too late to secure action at present, as the bill "sleeps the sleep that knows no waking" in this Congress. It would seem that concerted action by all the commercial bodies of the United States, directed to the Senate of the coming Congress will be necessary to effect the relief sought.

The following persons will receive diplomas from the Chicago Ophthalmic College, 607 West Van Buren St., as graduates of the January class: Wm. R. Dale, M. D., Sumner, Ill.; E. F. Harrington, Adrian, Minn.; Chas. D. Davenport, Chicago; Geo. H. Tucker, Chicago; A. F. Snyder, Chicago; W. H. Bailey, Chicago; R. B. Magee, Lincoln, Neb.; F. N. McElvain, Grand Island, Neb.; H. J. Tyson, Racine, Wis.; Antone Kuckuk, Shawano, Wis.; Howard Lyon, Wauseon, O.; Milo Putney, Ottawa, Ill.; Will Z. Searle, Petoskey, Mich.; J. S. Sherman, Cassopolis, Mich.; Della Capron, Eaton Rapids, Mich.; A. Rovelstad, Elgin, Ill.; E. S. Saunders, Wyoming, Ia.; G. A. Bade, Washburn, Wis.; J. N. Bricker, Plymouth, Wis.; Seth H. Clay, Earlham, Ia.; Geo. Huston, Kalamazoo, Mich.; Fred. W. Stein, Miles City, Mon. The next class begins March 5 with an attendance, already assured larger than that of the January class.

**Cincinnati.**

D. Schroder is on the sick list.

O. E. Bell is confined to his home by illness.

The assets of Mrs. Hemmelrath, assigned, are \$4,077.10.

John C. Dueber, of Canton, O., was in Cincinnati the past week.

C. J. F. Bene, of Bene, Lindenberg & Co., is at his southern farm in Georgia, investigating the fruit damage.

Charles Kratz, a jeweler who went to Loveland, from Maineville, a few weeks since, has skipped, leaving several creditors.

E. & J. Swigart have improved their optical department, and have also added a line of demagnetizers, a guarantee being with each.

The Queen City Watch Case Co. have taken the second floor of 19 W. 4th St., and put in additional machinery and a large force, and are prepared to take orders for special cases. Manager Chas. Remme says they are getting orders from all over the country and expect in a short time to add another floor.

A jobbing firm just started is composed of Ed. L. and Bert Hirsch, under the firm name of Hirsch Bros., with headquarters in the Carew building. Both are well known

in jewelry circles. Ed. was formerly with Bene, Lindenberg & Co. Bert is on the road for the new firm.

Baron Coettermans, diamond merchant, of Antwerp, Belgium, has united with the Herman Keck Mfg. Co. The incorporators are: Baron Coettermans, of Antwerp; Herman Keck and Oscar Keck, of the Keck Mfg. Co., Cincinnati, O.; L. Kleybolte, president of the Western German Bank, of Cincinnati, O.; Rankin D. Jones and Francis B. James, well-known Cincinnati corporation lawyers. The name of the company will be the Coettermans, Henrichs & Keck Diamond Cutting Co., with a paid up capital of \$250,000, with offices at Kimberley, Antwerp, London and Cincinnati. They will start with one hundred hands, and expect to sell diamonds cheaper than ever before. Coettermans and Henrichs received gold medals at the Paris Exposition, and at Antwerp, Belgium.

**Indianapolis.**

Dyer & Matsumoto are preparing to remove into larger quarters.

Carey Taylor, after a severe illness, is back at watchmaking with Horace A. Comstock.

Wm. T. Marcy is conducting a liquidation sale of his entire stock. R. W. Tirrell is the auctioneer.

The severe cold has kept buyers away from the city. Last week, L. L. Duret, Noblesville, Ind, Geo. W. Swords, Fisher's Switch, Ind., O. Swearingen, Plainfield, Ind., were here.

The death of Charles Bassett recently occurred at his home in Anderson, Ind. He was a member of the jewelry firm of C. Bassett & Son, of Anderson, Ind. and Waterloo, Ind.

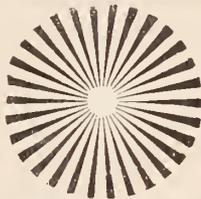
General William B. Franklin, of Hartford, Conn., Commissioner General to the World's Columbian Exposition in Paris in 1889, lost in May last, on a trolley car in Hartford, an intaglio ring with a grayish-black stone two-thirds inch long. The intaglio represented Hercules with a club over his shoulder, and a lion's skin at his feet. The ring was in an antique Tiffany setting, and as General Franklin has owned this ring for over 40 years he feels very anxious to recover it, and would be pleased to recompense the finder. This is inserted with the hope that any jeweler who may have had it offered to him for sale will communicate with General Franklin.

**PARSONS' SCHOOL**  
FOR  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

EST. 1870. **DR. PETER HENRY,**  
SPECIALIST IN  
**Watch Case Diseases**



Key Winders changed to Stem Winders  
Hunting Case changed to O.s  
English Case changed to fit American movements  
Can be cured at  
53  
LONGWORTH ST.  
Cincinnati, Ohio.

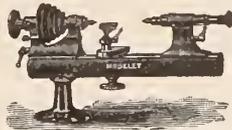


**OPTICIANS' SCHOOL.**

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE  
FOR WHICH WE COMPETE  
"THE MOSELEY."

"A Bread Winner" for the watchmaker  
We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.



MORE ADVANTAGES—LESS COST.  
CHICAGO  
ROCKFORD **Watchmakers' Institute**

211-20 WALNUT ST., ROCKFORD, ILL.

Write for New Terms.

G. D. PARSONS, Principal

DIAMOND CUTTERS and POLISHERS looking for desirable and permanent positions should apply direct to

**FOX BROS. & CO.,**

68 and 70 West 4th Street,

CINCINNATI, OHIO.

### St. Louis.

At a meeting of the directors of the S. A. Rider Jewelry Co. the following officers were elected for the ensuing year: S. A. Rider, president; A. H. Rider, vice-president; Sidney Langsdorf, secretary.

The fifth annual banquet of the Retail Jewelers' Association of Missouri was held Wednesday, Feb. 13th. A goodly company of convivial people sat down to a fine American supper at Hussman's cafe, 411 Franklin Ave.

Lee Buckner, arrested and held as a fugitive from justice, has been fully identified as one of the men who robbed the Brethauer Watch & Jewelry Co., 71 East Washington St., Chicago, of watches and jewelry, on Oct. 30, 1894. He has been taken to the Garden City.

### Minneapolis and St. Paul.

Wm. McClusky, for the past four years salesman in the material department of S. H. Clausin & Co., Minneapolis, has severed his connection with that firm.

W. J. Richardson, formerly of New York, but recently of West Superior, Wis., has located in Minneapolis, at 230 Hennepin Ave., where he manufactures spectacle and eyeglass cases.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Meriden Britannia Co., by W. C. Wood; Keystone Watch Case Co., by H. M. Carle; Waterbury Clock Co., by Fred. L. Pettee.

James D. Shearer, assignee of Spaulding Bros., Minneapolis, filed his bond for \$8,000, with Frank J. Little and Henry L. Braesch as bondsmen. F. W. Spaulding made a sworn statement that the firm's assets will not exceed \$4,000. The assignee, at present, is busy taking inventory of the assets. The liabilities are not given.

### Detroit.

E. A. Anderson, Mulliken, Mich., has removed to Saranac, where he has increased his stock.



**GENEVA  
OPTICAL CO.,  
CHICAGO.**

CATALOGUES.

- PART 1—General Catalogue of Optical Goods.  
 " 2—Microscopes and Accessories.  
 " 3—Photographic Cameras, Sticks and Supplies.  
 " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION  
WORK**

Made with Promptness  
and Accuracy.

**OCULISTS' or  
OPTICIANS'  
OUTFITS.**

Trial Cases.  
Ophthalmoscopes.  
Lens Measures.

CORRESPONDENCE SOLICITED.

David Crory, Jr., Carsonville, Mich., announces that he will shortly start a new jewelry store in Ubyly, Mich.

Frank Bishop, the Monroe Ave. jeweler, has removed his stock and fixtures to more commodious quarters on Gratiot Ave.

H. Weinrich, representing J. A. Schwartz & Co., was taken ill last week at the Hotel Cadillac, but after a few days' confinement was able to resume his trip.

Frank C. Mayworm, Houghton, Mich., was married last week to Miss Lizzie Mackey, of that place. Mr. Mayworm and wife left immediately for Chicago.

Robert Traub and Mr. Maynard have definitely concluded to start a first-class jewelry store at the corner of Grand River and Woodward Aves. about April 1st.

The following Michigan country jewelers were in the city last week: A. W. Kludt, Lenox; H. W. Mowry, Flat Rock; Fred Grimm, Mt. Clemens; and George Carhart, Pontiac.

### Kansas City.

Fire in Ottawa, Kan., destroyed the jewelry store of J. C. Armstrong. The loss is over \$2,500, fully insured.

J. S. Burson, a jeweler of Harrisonville, Mo., mysteriously disappeared two weeks ago and no trace has been found of him. It is feared he has been foully dealt with.

Among the country buyers in town last week were: W. W. Whiteside, Liberty, Mo.; L. Megede, Richmond, Mo.; F. S. Fellows, Lawrence, Kan.; A. Z. Megede, Malone, Mo.

The police recently raided the laundry of Sin Wah, on Edmond St., St. Joseph, and in connection with an opium den found several thousand dollars worth of jewelry and diamonds. While there have been numerous burglaries in this city during the last four months none of the goods are claimed by local dealers and it is thought they are the product of some of the recent Chicago robberies.

### St. Joseph, Mo.

Baldwin & Co. are still continuing an auction sale.

C. H. McCelvey has left for South America, where he will remain for about six weeks. He has an interest in a fruit business.

Louis Burnett, of Louis Burnett & Co., has returned from Centerville, Ia., where he was looking up a new location, as the firm expect to start a new branch store about the middle of March.

Fire broke out in the basement of the three-story building at the northeast corner of 4th and Edmond Sts., at 1 o'clock on the morning of Feb. 9th, and for a time threatened to merge into a disastrous conflagration. The first floor is occupied by J. F. Hartwell & Co.'s jewelry store. A pile of empty boxes in the basement caught fire, it is believed, from the furnace used to

heat the building. The flames were extinguished before spreading to the upper floors. The total loss is estimated at \$2,000. Mr. Hartwell will not have his store open for business until a settlement with the insurance company is made.

### Pacific Coast Notes.

The San Francisco Optical Institute has established a branch office in Fresno, Cal.

B. F. Muller, for two years a jeweler of Riverside, Col., has located in Sacramento.

Ed. Praet, Virginia City, Nev., is closing out with the intention of retiring from business.

W. T. Eaves, a pioneer jeweler and watchmaker of Sacramento, died at Napa, Cal., Feb 2.

The death recently occurred of W. B. Tullis, a jeweler and watchmaker, of Los Angeles, Cal., after an illness of five months.

S. Lathrop, Oakland, Cal., has failed for about \$4,000. The principal creditors are Nordman Bros. and the California Jewelry Co. He has offered a settlement of 40 cents on the dollar.

The Utah Onyx, Marble and Ornamental Stone Co. have incorporated at Provo, Utah, with a capital stock of \$500,000. Grant G. Simons is president; John W. Phillips, vice-president and Thos. W. Allman, secretary and treasurer.

### San Francisco.

W. B. Clifton has returned to Eureka, Cal.

H. Hotfilter, Sacramento, has been in town on business.

Harry Nordman, junior member of the Standard Optical Co., is engaged to Miss Minnie Bissert.

The Star Jewelry Co., 212 Sacramento St., had a narrow escape from robbery recently. Two ex-convicts attacked the janitor and elevator man as they were closing up the establishment. Police arrived in time to arrest the intruders.

Mr. Hatton, of D. F. Briggs Co.; S. Caro, of S. O. Bigney & Co.; Geo. Paine, of E. I. Franklin & Co.; Mr. Heffron, of Riley, French & Heffron; Mr. Metcalf, of R. Blackinton & Co.; Mr. Carpenter, of R. F. Simmons & Co.; J. G. Fuller; F. Lizensky, of Kirby, Mowry & Co.; and Mr. Limbach, of Foster & Bailey, were among the arrivals from the east within the past fortnight.

It is stated that the financial troubles of Max J. Franklin & Co., reported in last week's CIRCULAR, were caused by overstocking. The creditors are mainly eastern houses and it is believed that the firm will obtain an extension of time and meet their obligations. The principal creditors are in New York and their names are withheld at present. The firm of M. J. Franklin & Co. have been established about two years. The value of their stock on hand is about \$40,000.

**Queries by Circular Readers.**

*Editor of THE JEWELERS' CIRCULAR:*

Will you kindly give me through THE CIRCULAR the process for giving the Roman color to gold with acid, also whether the process will apply to any quality of gold?  
H. L. LANG.

ANSWER:—The following receipt taken from "Practical Electroplater" according to the publisher of this book, Emile Brunor, will perform the work:

"In Pforzheim another mixture is made of seven ounces of salt, five ounces of muriatic acid, and fourteen ounces of nitrate of potash. These ingredients undergo the pounding in a mortar prescribed for the first formula, and should be kept clean. Take an evaporating dish and dry it well on a fire, after which put the coloring salts in, stirring thoroughly as mentioned before. When dried fine and hot add the muriatic acid. When the color boils up take the work, quite free of grease or other dirt, and put it in the mixture for a few minutes. Keep the work moving while in the mixture and then withdraw it and plunge it into clean hot water. After this stage of the proceedings put two ounces of hot water in the color, and when the latter boils place the work in the mixture for another moment. Then rinse in fresh boiling water, as mentioned in the process for the first formula. The work will then be finished. If necessary, use the scratch brush and soap root water to attain a high degree of brilliancy. It will be found that this method is a very quick one, but a great deal of practice is necessary before one becomes an adept in coloring." The receipt applies only for plump 14k. or 18k. gold.

*Editor of THE JEWELERS' CIRCULAR:*

Will you please answer the following questions to the best of your belief. Who does the biggest business? Waltham, Elgin, or Dennison Mfg. Co.? or any other concern supplying the jewelry trade, and how much? This is asked for your decision to settle an argument.  
A. HAHN.

ANSWER:—The figures respecting the amount of business the concern you specify do annually are practically unobtainable. While the quantity of goods the Dennison Mfg. Co. dispose of is enormous annually we understand the money value of the same is not equal to that of the product sold in a similar period by either of the two other companies. The Elgin National Watch Co. admit that when the American Waltham Watch Co. ran their watch case factory the latter company's yearly volume of business exceeded that of the former. The two watch companies each claim to do the larger business.

*Editor of THE JEWELERS' CIRCULAR:*

Will you kindly refer this letter to the the maker of the "Shakespeare" tea spoon and request them to send me one at once.  
H. MAHLER.

ANSWER:—Inquiry among all the silver-smithing firms of New York fails to bring to light the name of the maker of the "Shakespeare" spoon. If there is such an article on the market, it is doubtless of foreign make.

*Editor of THE JEWELERS' CIRCULAR:*

Please answer through your valuable paper if there is a factory at Liverpool, England, by the name of Stewart Dawson & Co., who are making an American model English watch, as I have had one to repair today. This movement was a key wind, English style, open plate, American barrel, center wheel, second wheel, English anchor escapement and balance.  
M. CONRADI.

ANSWER:—No such firm or factory is known to the watch manufacturers or watch importers of New York. From your description the watch may have been made years ago by the American Watch Co., and stamped with the name of Stewart, Daws & Co. This can be determined by sending the number of the watch to THE CIRCULAR, or to the American Waltham Watch Co., 21 Maiden Lane, New York.

**Connecticut.**

Col. W. J. Leavenworth and C. H. Tibbits were elected Feb. 11th directors of the Wallingford Gas Light Co.

The flat ware buffing department at the Meriden Britannia Co.'s shop is very busy and is running on full time.

W. H. Ricketts, of New York, went to Derby Feb. 11th, having been appointed receiver of the Craighead Mfg. Co., of Shelton, and closed down the shop.

Samuel J. Bestor, Hartford's leading real estate dealer, whose funeral took place Feb. 12th, was in early life in the wholesale jewelry trade in Cincinnati and Philadelphia.

The Winsted Optical Co., West Winsted, were unable to start up their factory Feb. 11th as expected on account of the non-arrival of the windows. The company expect to have the works running Feb. 16th and on full time.

Manufacturing salesman George D. Munson is home in Wallingford from a trip in the west. He had a nine-hour siege with the big snow drifts along the western roads.

President Andrews, of Simpson, Hall, Miller & Co., left for Chicago Friday, Feb. 15th, on a visit of inspection to the company's quarters there. He will be absent for about 10 days.

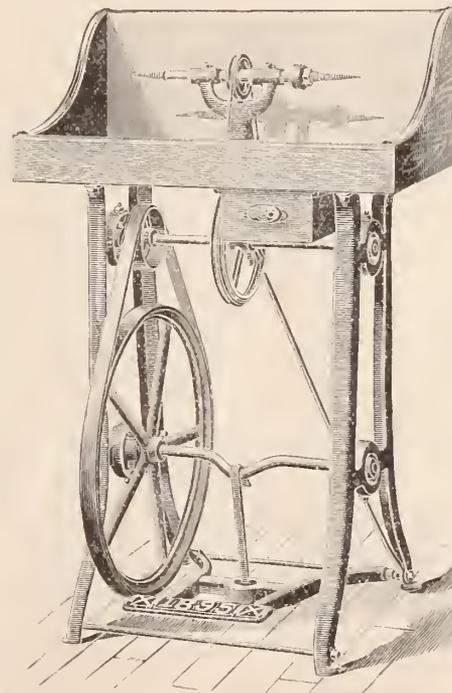
The stockholders of the Valentine-Lindsley Co., Wallingford, held a meeting Feb. 9th and elected the following directors: N. Lindsley, E. C. Valentine, C. Morris, F. A. Wallace and C. W. Leavenworth.

G. F. Stevenson & Son, jewelers, in the Wheeler building, Bridgeport, were notified that the store which they occupy in conjunction with the Wheeler & Wilson Co.'s office, had been leased to another firm. The notice requires them to vacate the store in six weeks.

The annual meeting of Simpson, Hall, Miller & Co. was held Feb. 12th and these directors were chosen: Andrew Andrews, C. H. Tibbits, C. B. Yale, W. M. Whitaker, C. H. Brown, James K. Guy, of Middleton; Edward Miller, of Meriden; W. Goss, of Waterbury. The directors elected these officers: President, Andrew Andrews; secretary, C. H. Tibbits; treasurer, C. H. Brown.

Israel Holmes, aged 72 years, one of the most prominent citizens of Waterbury for the last half century, died Feb. 12th. He was a director of the Benedict & Burnham Co., the Waterbury Watch Co. and the Waterbury Clock Co., the Oakville Pin Co. and the Coe Brass Co., of Torrington. He was also senior partner in the banking firm of Holmes & Parsons. He served several terms in the General Assembly.

**IF YOU WANT THE BEST**



then Buy our

**No. 2**

**1895 Improved  
POLISHING  
LATHE.**

PRICES:

- With No. 2 Head = \$18.00
- “ “ 3 “ (as in cut) 20.00
- “ “ 3 Lap Head = 21.00

SEND FOR SPECIAL CIRCULAR DESCRIBING THIS LATHE.

W. W. OLIVER, Manufacturer,

1483 Niagara Street,  
BUFFALO, N. Y.

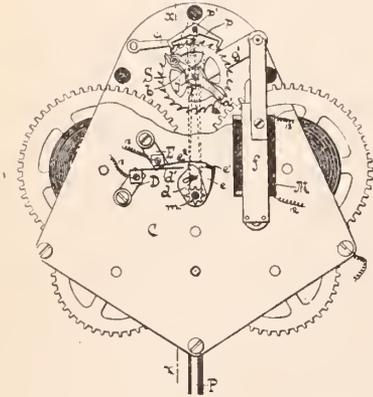
Sold by all responsible Tool Houses.

**The Latest Patents.**

ISSUE OF FEB. 12, 1895.

**533,872. MICROMETER - CALIPERS.** OTTO J. EBERT, Cleveland, Ohio.—Filed May 15, 1894. Serial No. 511,317. (No model.)

**533,919. SYNCHRONIZER FOR CLOCKS.** HENRY S. PRENTISS, Elizabeth, N. J., assignor to the Prentiss Clock Improvement Company, New York, N. Y., and Jersey City, N. J. — Filed June 30, 1892. Renewed June 22, 1894. Serial No. 514,425. (No model.)



In a clock system the combination of a master clock constructed to close the circuit at a predetermined period before the hour and to break it at the hour, and a secondary clock provided with a separable connection between two operative parts of the train, an electro-magnet controlling said connection, a detent for arresting the movement of the train when in a predetermined position, and a circuit closer D operated by the train and set to close the circuit through the electro magnet in advance of the closing of the circuit at the master clock, and to break it simultaneously with the closing of the circuit at the master clock.

**533,923. WATCHMAKER'S TOOL.** WILLIAM C. SEYFRIEDT, Fort Worth, Tex.—Filed Oct. 10, 1894. Serial No. 525,498. (No model.)

ESTABLISHED 1870.



**SAMUEL C. JACKSON,**

MANUFACTURER OF

**FINE CASES FOR**

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

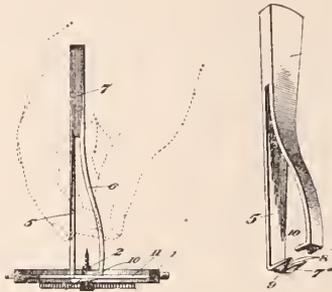
**180 BROADWAY,**

**NEW YORK.**

**H. M. RICH & CO.,**  
Jewelry • Auctioneers,

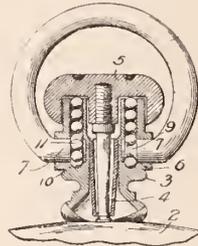
**21 School Street,**  
**BOSTON, MASS.**

In a collet removing tool, the combination with a pair of legs adapted to close toward each other, of a collet separating fork on one and an arbor bearing



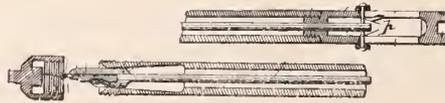
piece on the other, and arbor bearing seats in the fork and in the arbor bearing piece, respectively, between which the arbor is adapted to be securely held.

**534,928. WATCH-BOW FASTENER.** ERICK J. SWEDLUND, Atwater, Minn.—Filed Oct. 30, 1893. Serial No. 483,538. (No model.)



The combination, with a watch pendant or head, provided with openings or sockets 6 in its side walls, and holes extending into annular grooves 10 arranged within said sockets, of dust-proof walls integrally formed with said pendant and separating said sockets from the hollow interior of said pendant, a bow having ends 7 adapted to enter said sockets, said ends being provided with annular grooves 9, locking balls 11 arranged in said grooves 10 and extending into grooves 9, and plugs 12 adapted to close the holes extending into said grooves 10.

**533,942. FOUNTAIN-PEN.** FRANCIS C. BROWN, New York, N. Y. Filed May 21, 1894. Serial No. 511,955. (No model.)



In a fountain pen, a pen support comprising a solid cylindrical body having two tongues projecting therefrom the proximate faces of said tongues forming a bearing or end adapted to fit snugly against the upper and under side of the pen, one or both tongues forming a feed for the pen, and channels formed in the opposite sides of said body and extending from the rear end thereof along said bearing.

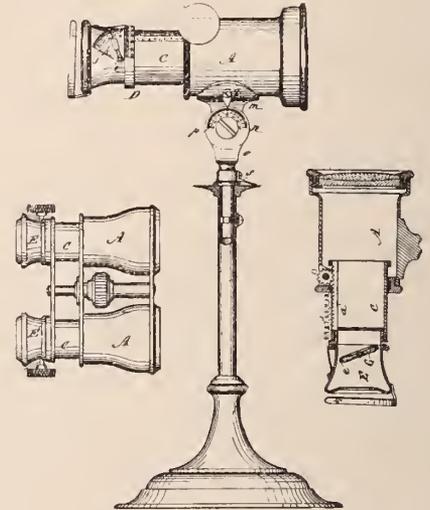
**533,987. ATTACHMENT FOR EYEGLASSES**



OR SPECTACLES. HENRY FRANC, Jr., Washington, D. C. Filed June 18, 1894. Serial No. 514,951. (No model.)

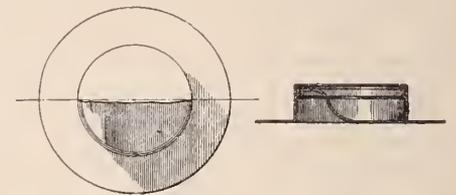
An attachment for eyeglasses or spectacles consisting of supplemental lenses entirely separate from each other, and hooks located at the edges thereof adapted to engage some portion of the glasses or spectacles at the edges of the rims of the latter.

**534,156. OPTOMETER.** HOMER A. HUNTINGTON, Boston, Mass., assignor to himself and Angus G. McKenzie, same place. Filed Dec. 28, 1893. Serial No. 494,929. (No model.)



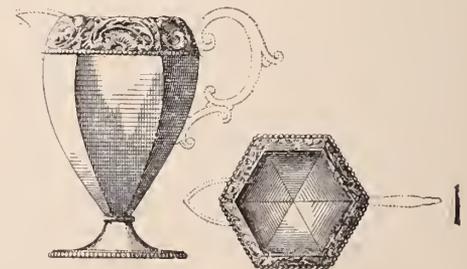
An optometer, comprising a suitable lens support, and a lens which is pivoted therein on a diametric axis, *i. e.*, on an axis at right angles to its principal optical axis, whereby it is adapted to be tilted and placed at different inclinations, or angles, to the line of vision, corresponding to the existing abnormal refraction, and means for indicating the lenticular, astigmatic corrections required.

**DESIGN 24,032. BOX.** WILLIAM Q. TOLMAN, New Bedford, Mass., assignor to the Pairpoint



Manufacturing Company, same place. Filed Jan. 16, 1894. Serial No. 497,109. Term of patent 7 years.

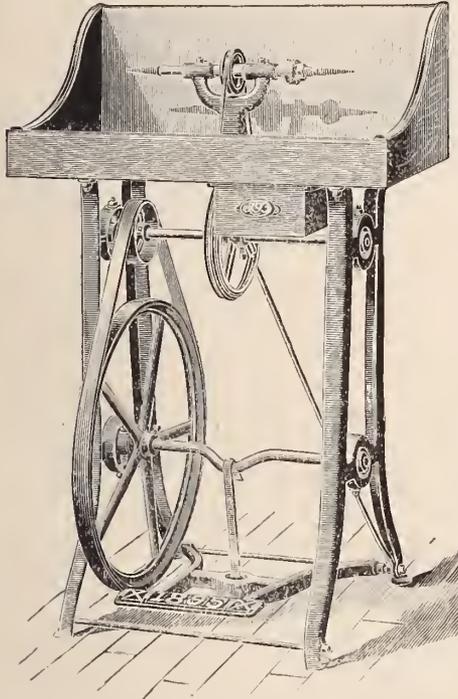
**DESIGN 24,036. BOWL, &c.,** HENRY BERRY,



Shelton, assignor to the Derby Silver Company, Derby, Conn. Filed Dec. 18, 1894. Serial No. 532,266. Term of patent 7 years.

## Improved Polishing Lathe.

THE No. 2, 1895, improved polishing lathe just placed upon the market by W. W. Oliver, manufacturer of jewelers' machinery, 1483-1485 Niagara St., Buffalo, N. Y., will receive earnest attention from the trade. This lathe has been greatly im-



NO. 2, 1895, IMPROVED POLISHING LATHE.

proved both in design and construction. It occupies a floor space of 24x30 inches and stands 40 inches high at the front.

The driving wheel is 24 inches in diameter, and belts to a 5-inch pulley on the intermediate shaft, and from a 10-inch pulley on that shaft to the head. Both shafts are made of steel, and run in self-adjusting babbitted boxes, making the alignment perfect. The box top, 17x30 inches, is made of finely seasoned hardwood, and is lined with heavy zinc. The entire weight is 160 pounds. Those interested in this class of machinery should send for an illustrated descriptive circular.

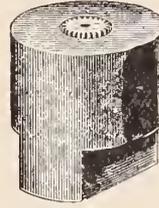
## Two Handy Tools.

THE Leipzig Union of Watchmaker's Journeymen offered several prizes for convenient watchmaker's tools and auxiliaries. Quite a number of them, intended for all possible and impossible purposes, were sent in for competition. The following among a number of others were awarded with a prize. THE CIRCULAR obtains both the cuts and descriptions from the *D. Uhrmacher Zeitung*.

INDIA RUBBER SUPPORT FOR GRINDING AND POLISHING.

Messrs. Koch & Co., of Elberfeld, have recently introduced into commerce a substitute for the ordinary cork usually employed

as support in polishing wheels by making the support of more or less hard India rubber. The shape is shown in accompanying illustration. It is used in the same manner as the cork, for serving as underlay for small articles that are to be treated with the file, the stone, or the polishing file. On account of the great adhesion of the India rubber, the small articles laid upon the support are retained tenaciously and can be treated conveniently. The support is subject to but little wear. THE CIRCULAR understands that the device is patented both in Germany and Switzerland.



The other tool is also very convenient for watchmakers, to wit:

TOOL FOR LIFTING OFF THE COLLET.

The fork, as such, has been used for quite a while, and has already been described and shown in cut by THE CIRCULAR. That old form, however, had one defect, viz: when lifting off the collet from a compensated balance, the least jerky motion was apt to bend the rein of the latter, because the fork had to be applied obliquely under the collet. To correct this Rudolph Meinck has made the fork of square steel S, and furnished it with a knee *b*. The distance of this knee from the fork end *a* will about answer for the radii of the different balances used. The manipulation is self-suggestive; when about to take off the collet, it is not necessary to apply the fork obliquely, as the balance rim has plenty of room within the knee *b*. The fork is applied horizontally, and by a twisting motion



imparted to the handle, at the same time pressing it forward, the collet is readily lifted off from the staff, without incurring the danger of bending the balance rim thereby. It is self-evident that the inner side of the fork is wedge-shaped.

**Detached Lever Watch.**—The characteristic of the detached lever is its fork, which is solidly united with the pallets. At the other end of the fork it is furnished with a prolongation for establishing a central poise, nevertheless, it may be observed in many watches, that in spite of this provision attached to the fork, this body is far from being perfectly and evenly balanced upon its axis. As may be supposed, this absence of equipoise prevents the adjustment in the horizontal and vertical positions, and before the adjuster expends any work, it is necessary to place pallets and fork into the poising tool, and to establish the equipoise in a suitable way.

## Workshop Notes.

**Watch in Beat.**—To put a watch in beat is a very important item, which is done by some by placing a sharp pointed tweezer, first on one side of the arm of the balance and then in the other, and so pinning in the hairspring in the stud that it will let off as readily on one side as on the other.

**Quarter Screws.**—When withdrawing or inserting the quarter screws, it is not necessary to take the movement out of the case: simply hold the balance rim at the place where the screw to be operated on is placed, with a pair of tweezers, and make the alteration in such a manner as to exert no lateral pressure on the balance rim or staff pivots. Very delicate and sharply filed screw drivers are necessary for this job.

**Removing Broken Screw.**—When all other means fail for getting out a broken screw and the watchmaker does not like to resort to the punch, he may use the following chemical method: Mix four parts of distilled water with one part of sulphuric acid, and put the plate in the solution over night, when the acid will generally eat away sufficient from the thread of the screw to cause a distinct separation between the steel and the brass, and the screw may then be removed by mechanical means.

**Cement for Dial.**—A cement for mending broken or chipped glass enamel dials is composed of scrapings of pure white wax mixed with equal parts of fine white. This mixture is melted over a spirit lamp, and then allowed to cool. For use, warm the dial plate slightly, and press the cold cement into the defective places. The

cement adheres very firmly, even after scraping the surface over with a sharp penknife, and heating the dial slightly, a white and lustrous surface is obtained. Should the cement be too hard, some wax should be added, and if too soft, some

zinc white. Cleanliness in the manipulations and moderate heating in mixing the wax and the zinc are the principal precautions to be observed, and which contribute essentially to the snow white color.

**Adjustment.**—When adjusting a detached lever, examine the motion of the balance with an alternative eye. A balance which does not run truly circular, the rim of which does not everywhere show the same breadth and thickness, or one in which steel and brass are unequally divided, is entirely unfit for close adjustment. The writer saw, some months ago, an excellent balance manufactured in Germany, which he considered very proper and useful. The timing screws were placed in longitudinally cut holes in the balance rim. A delicate incision in the direction of length is made through the screw holes in such a manner that they have a slight elasticity, which enables the screws to move very gently, without of becoming loose.

### Washing Diamondiferous Ground.

**A**N interesting feature of the Antwerp Exposition was the exhibit of the De Beers Consolidated Mines Co., who yielding to an urging request from Louis Coetermans, president of the class 12, consented to be included in the exhibition.

The illustration shows the turbines used

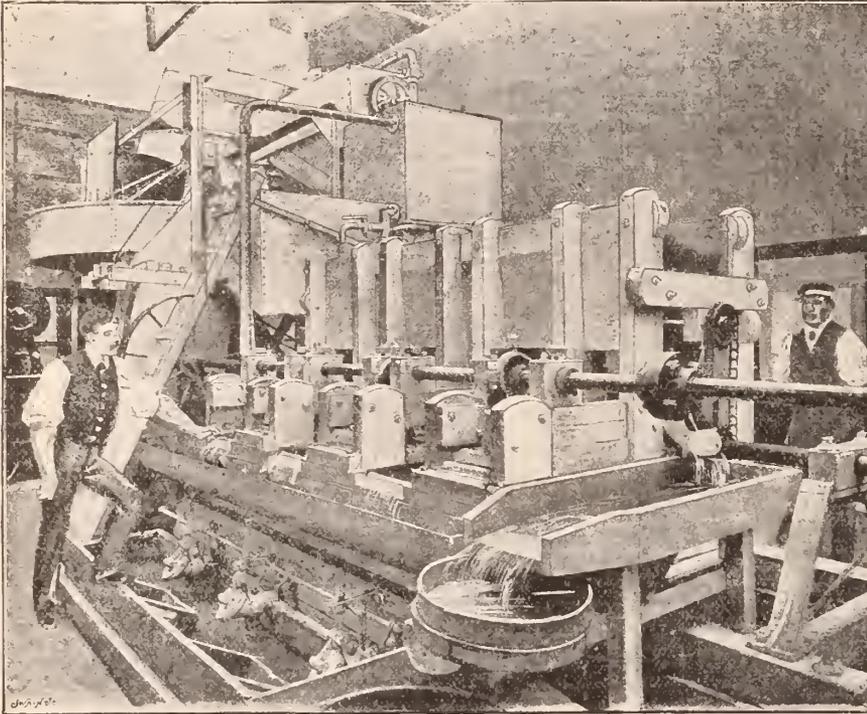
stood a glass case surrounded with railings, and containing several million francs' worth of rough diamonds of all shapes and sizes, some of which weighed between 200 and 300 karats.

### The Descendants of Naundorf.

**NAUNDORFF**, the clockmaker who pretended to be the son of Louis XVI,

have small chance of restoring.

As to the descendant of the clockmaker, all his languages and military experience will not bring him any nearer to it, though it may be hoped that they will introduce him to some useful means of livelihood. The widow of the first Naundorff and her children pleaded in Paris for their birthright in 1851 and again on appeal in 1874, having as counsel Jules Favre, who did not win the case for them. The pretensions of the family are interesting, from the fact that they anew recall attention to a historical mystery—that is, whether or not the child who died at the Temple on June 8, 1795, was really the Dauphin, son of Louis XVI, a mystery not yet cleared up, and from present appearances, little likely to be.  
—New York *Tribune*.



THE DE BEERS CO.'S TURBINES AT THE ANTWERP EXPOSITION.

at the exhibition to wash the diamondiferous ground. After the diamonds had undergone the processes of cleaning, cutting and faceting, transforming dull and apparently insignificant stones into sparkling ones, they were handed over to setters in the Van Hemelryck workshop established close by. They were then mounted and arranged into all kind of elegant *parures* by artist-artisans at work in front of a glass partition separating them from the public.

In the center of the De Beers' pavilion

buried at Delft some 50 years ago, having his royal claims inscribed upon his tomb, left descendants who continue his pretensions, and one of them advertises for a "situation of any kind," and describes his qualifications. He speaks French, Dutch, English, German and Italian, and has seen military service in Holland and Africa. The throne which he claims is in these days mere obsolete lumber like those of Aurungzebe or Charlemagne, or Canute, is in fact no throne at all, but a fading memory, which even its legitimate and acknowledged inheritors

### A Clock in a Wine Bottle.

**T**HERE is now being exhibited in the window of the shop of Mr. Kaps, the watchmaker, a clock, the works of which are in the inside of an ordinary clear glass wine bottle, the dial plate being set obliquely on the top of the bottle. How the works were introduced into the bottle is the mystery at first glance, but even when it is ascertained that no single piece is wider than the neck of the bottle, the wonder then occurs to the mind as to how the pieces of such delicate machinery were therein put together.—Demarara *Argosy*.

EXCUSE.

**SMALLWORT.**—Did you swear off Tuesday?

**LUSHFORTH.**—Meant to, at midnight. Took my final—hic—drink, and then found out that my watch was—hic—30 seconds slow. So that put me over into '95 again. Too bad, ain't it?—Cincinnati *Tribune*.

"Don't you think," said the gushful girl, "that wearing glasses makes a man look intellectual?"

"It all depends," replied the active worker in the W. C. T. U., "on whether he wears the glasses over his eyebrows or his moustache."—Detroit *Free Press*.

**SPECIAL NOTICE.** We have purchased an entire line of high grade adjusted **MOVEMENTS**, of a well known Watch Co., which we are now offering at  
**GREATLY REDUCED PRICES.**

FOR PARTICULARS APPLY TO

**OPPENHEIMER BROS. & VEITH,**

DEALERS IN WATCHES.

CUTTERS OF DIAMONDS.

**35 MAIDEN LANE,**

**NEW YORK.**



# L. STRAUS & SONS,



IMPORTERS AND MANUFACTURERS,

China, Pottery and Glassware, 42, 44, 46 & 48 Warren St. and 116 Chambers St., N. Y.  
PARIS, CARLSBAD, RUDOLSTADT, LIMOGES, STEINSCHONAU.

## TIME KEEPING ELECTRIC SIGN CLOCK.

To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.



Price, from \$40.00 up.

CORRESPONDENCE SOLICITED.

### JOLIET ELECTRIC MFG. CO.,

JOLIET, ILL.

## AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.  
INCORPORATED 1894.



THE  
**Webster-Whitcomb**

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

Stoney-Batter Works, Chymistry Dist., Waltham, Mass.

When you buy

Cut Glass

You want the best!  
That which bears our  
Trade Mark

Has no superior

And will prove profitable and satisfactory.



### T. B. CLARK & CO., Inc.,

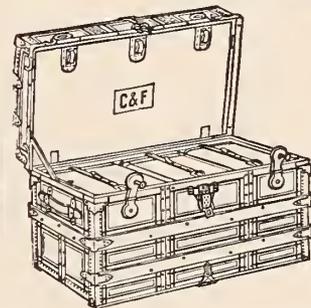
860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.

## CROUCH & FITZGERALD.

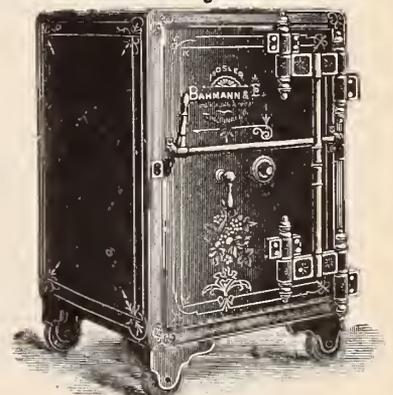
Jewelry Trunks  
and Cases,  
161



Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
701 6th Ave.,  
NEW YORK

## SAFES FOR JEWELERS.

MOSLER, BAHMANN & CO., 518 BROADWAY  
NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty

## IMPORTERS OF DIAMONDS.

JOBBER IN

Watches, Jewelry, Chains,  
NOVELTIES ETC.

Latest Designs. Lowest Prices.

## AIKIN-LAMBERT JEWELRY CO.,

19 Maiden Lane, New York.

CHICAGO BRANCH 103 STATE ST.



# FERDINAND BING & Co.,

106 GRAND ST., N. Y.

NEW DESIGNS IN

China Clocks and Gilt Bronze Sets, Fine Painted

Dresden Goods in Vases, Cups and Saucers, and Plates;

Cararra Marble Statuary, French Cabinets and other

Fancy Furniture.

## AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;  
THEY Protect from all Ordinary Magnetic Influences

Perfect in  
Action.  
Convenient  
in Use.



MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

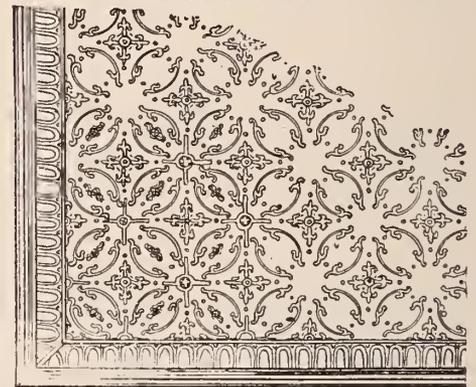
Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

PATENT PANELED METAL

## CEILING

Stamped Raised Panels.

ARTISTIC AND PERMANENT



Easily applied in new buildings, and over old broken plaster or wood Ceilings. If interested in building or repairing, send stamp for illustrated Catalogue, and state if CHURCH, HALL, STORE, OFFICE, or SCHOOL Ceiling is wanted. Address

A. NORTHROP & CO., Pittsburg, Pa.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

EUGENE SHEFFLER,  
207 CENTRE ST.,  
NEW YORK.

MANUFACTURER OF  
JEWELERS' AND  
SILVERSMITHS' **DIES and TOOLS** TO ORDER,  
And Dealer in Foot and Power Presses, Shears, Etc.  
ALL SIZES BLANK STEEL DIES ON HAND.



## The Potter's Art and Aestheticism.

THE followers of this craze, born of later years, have from the first shown a sovereign contempt for the efforts of the staple trade to minister to the wants of the everyday life of the community, says a writer in the last issue of the *Pottery Gazette* (London.) The adulation of much in ancient art of the most doubtful beauty, is in itself not calculated to raise the standard of public taste for beauty, yet this worship of the ugliest forms and patterns imaginable, is put forward as the only sure means to cultivate and elevate the minds of the masses. Although the horrors of æstheticism have been present in our midst for some time, recent developments of the movement are calculated to take away the breath of ordinary people, who do not consider the sunflower and chrysanthemum as the most beautiful of many of our garden flowers. The latest phase of this semi-fashionable movement was put forward in a lecture lately delivered by one of the most distinguished and talented members of the school, Mr. Conrad Dressler, the sculptor, in which especial reference is made to the potter's art; the peculiar title of the disquisition was "The Curses of Machinery."

This wholesale condemnation of mechanical aid to industry is, to our mind, quite indefensible, and outside the pale of nineteenth century ideas and requirements. To the staple trade this tirade against machinery will be somewhat bewildering, particularly when it is stated that Mr. Dressler is the originator and moving mind of an enterprise recently established near Liverpool for the ostensible purpose of reviving the beautiful work in ceramics attributed to Lucca della Robbia and his immediate followers.

A revival of Della Robbia's productions is not, it may be said, by any means a recent idea. It was accomplished by both Messrs. Mintons and at Cauldon Place, years ago, with conspicuous success, and is, indeed, carried on there to the present day; more than that, art work, exactly on the same lines as the great Italian master's, is being produced at many establishments not only in the Potteries, but in Derbyshire and Yorkshire,

which for fineness of quality from a potter's view can scarcely be surpassed. It is, however, with the mechanical part of the question raised that we are more particularly concerned, and we unhesitatingly aver that it would be a matter of impossibility for the potting trade to successfully cope with the demands made upon it, in these present days of progress, without the aid of machinery, and its use has not in any way degraded its productions; on the contrary, the most superficial observer would have no difficulty in giving an opinion when comparing the work done in the potteries 40 years ago and that turned out at the present day; not only are the shapes of greater beauty, but the workmanship, especially where machinery has been utilized, is of a much higher standard of excellence. There may be a certain satisfaction in work done by hand; at the same time, we fail to see the difference between a potter's wheel or turner's lathe put in motion by manual power or by mechanical means, because the utmost care has to be exercised by the worker in either case to insure perfection, without which the article made would become worthless as a marketable commodity. Exception also may be taken to the contention that the introduction of the steam engine has curtailed the self-satisfaction man derives from the work of his hands; on the contrary, the longer the intimate experience with those who toil, can have but one result, and that is, where a worker takes a pride in his work the mode of its production is a secondary matter.

With regard to the supposed perfection of workmanship observable in hand work as compared with that performed by machinery, from long experience with either kind we find it impossible to share Mr. Dressler's enthusiasm. It is a matter of perfect impossibility to have the exact uniformity in the former as is the case with the latter; there is always a variation in hand-made work even if the greatest care is exercised.

### A RICH ADORNMENT.

"What a singular brooch Mrs. Newrich has on. Is it enamel?"

"No. It's a thousand dollar bill glazed."  
—*Harper's Bazaar.*

## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE LAMPS AT  
HINRICHS & CO.

PROMINENT among the new lines displayed by Hinrichs & Co., 31 Park Place, New York, are their latest samples of lamps. These they show in Dresden, crystal, porcelain, decorated glass, metal, etc., and in all sizes, particularly the banquet, library and boudoir. The line of Dresden lamps contains, as usual, new cupid and floral decorations. Pretty lamps are shown with several decorations on matt grounds, white, ivory or cream; also in the white crystal with onyx stems and the blue and white Delft styles. In decorated glass a large variety of dainty night lamps with globes similar to the body of the lamp are displayed. Other taking pieces are to be seen in the metal stork and flower lamps.

NEW GOODS IN  
AHRENFELDT LIMOGES  
WARE.

IN their own Limoges china, the product of their own factory, Chas. Ahrenfeldt & Son, 52 Murray St., New York, are showing many attractive new additions in the popular shapes of last year and in those just introduced. The "Rosiki" shape displays a new plain gold decoration, with a narrow border of fine flowers, while the new "Paris" shows many designs in borders of live colors, with floral panels. On the graceful new shape, "Carmen," an application for a design patent has been made. The decorations consist of floral designs, outlined in gilt on small shaded bodies of various tints.

ART FURNITURE IN  
MANY STYLES.

A CONSIGNMENT of art furniture, received last week from Paris, by L. Straus & Sons, 42-48 Warren St., New York, contains many rich cabinets and tables in Vernis-Martin, Louis XV. and Louis XVI., Marqueterie, Empire and other styles. An assortment of rich 5 o'clock tea tables is also shown, in inlaid wood, trimmed

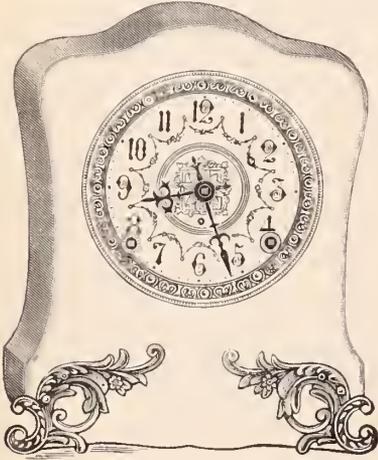
**The Connoisseur.**

(Continued from page 35).

with bronze. These goods are now displayed in the annex building, 116 Chambers St.

**NEW STYLES IN PORCELAIN CLOCKS.**

\* **H** EART, Club, Diamond and Spade are the names of four new styles of medium sized Porcelaine mantel clocks introduced by the F. Kroeber



Clock Co., 360 Broadway, New York. The names are appropriate inasmuch as the present sale of the patterns indicates that they will be "drawing cards" for the Spring trade. In shape they are much simpler in outline and have much less gilt ornamentation than their predecessors, some having no gilt at all. These four styles show in addition to the usual six colors—pink, green, red, black, blue and white—several onyx and marble effects which are proving popular. Another new style introduced a week ago is the Dover, a large and sub-

stantial looking mantel clock which in outline is both graceful and attractive.

**NOVELTIES IN A. K. LIMOGES.**

\* **A** MONG the samples of A. K. Limoges china shown by C. L. Dwenger, 35 Park Place, New York, is a line of boudoir clock cases that will be of particular interest to the jewelry trade. These are in an attractive rococo shape, with delicate cupid and floral decorations of many styles. Fern pots, wall pockets and a host of other articles, including the usual variety of Limoges novelties, are here to be found.

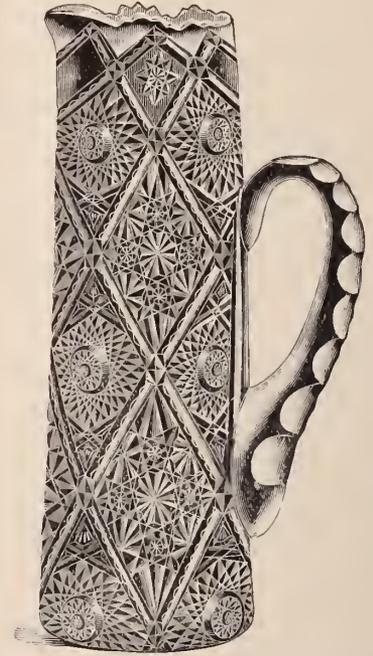
**RICH JEWEL GLASS.**

\* **T** H E counters which immediately dazzle the eye of the visitor to the warerooms of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, are those which contain their present assortment of jewel glass, which in richness surpasses all previous displays. Among the most striking decorations may be mentioned the ruby glass decorated *à la* Coalport with rich gold studded as with turquoise; the many lace decorations; the ring style consisting of gilt bands studded with jewels; and a number of new varieties of gilt ornamentations. The pieces are, as usual, cut flower holders, vases and tubes of various shapes and sizes, rose bowls and jars, bonbonnières, decanters, caraffes, and a full assortment of table glassware and ornamental pieces. A few new pieces, such as rose bowls with four openings, have been introduced.

**NEW GOODS IN RICH CUT GLASS.**

\* **A** NEW champagne jug introduced by the Empire Cut Glass Co., 21st St. and 11th Ave., New

York, is illustrated below. The shape, it will be seen, is simple and graceful in outline, while the cutting, a new design, is



both elaborate and brilliant. This is a representative piece of the new lines this company are now introducing.

**THE RAMBLER.**

Engravers will, no doubt, find something new and useful in the tracer manufactured by Muehlmatt, Hedges & Co., 175 W. 5th St., Cincinnati, O. The instrument is made of hard rubber and is provided with both hard and soft points, the steel point being properly tempered. Its usefulness, durability and above all the low price at which it is sold, will recommend it to engravers generally.

**L. B. & H. H. SMITH,**

MAKERS OF

**Fine Wedding Rings**

SUCCESSORS TO

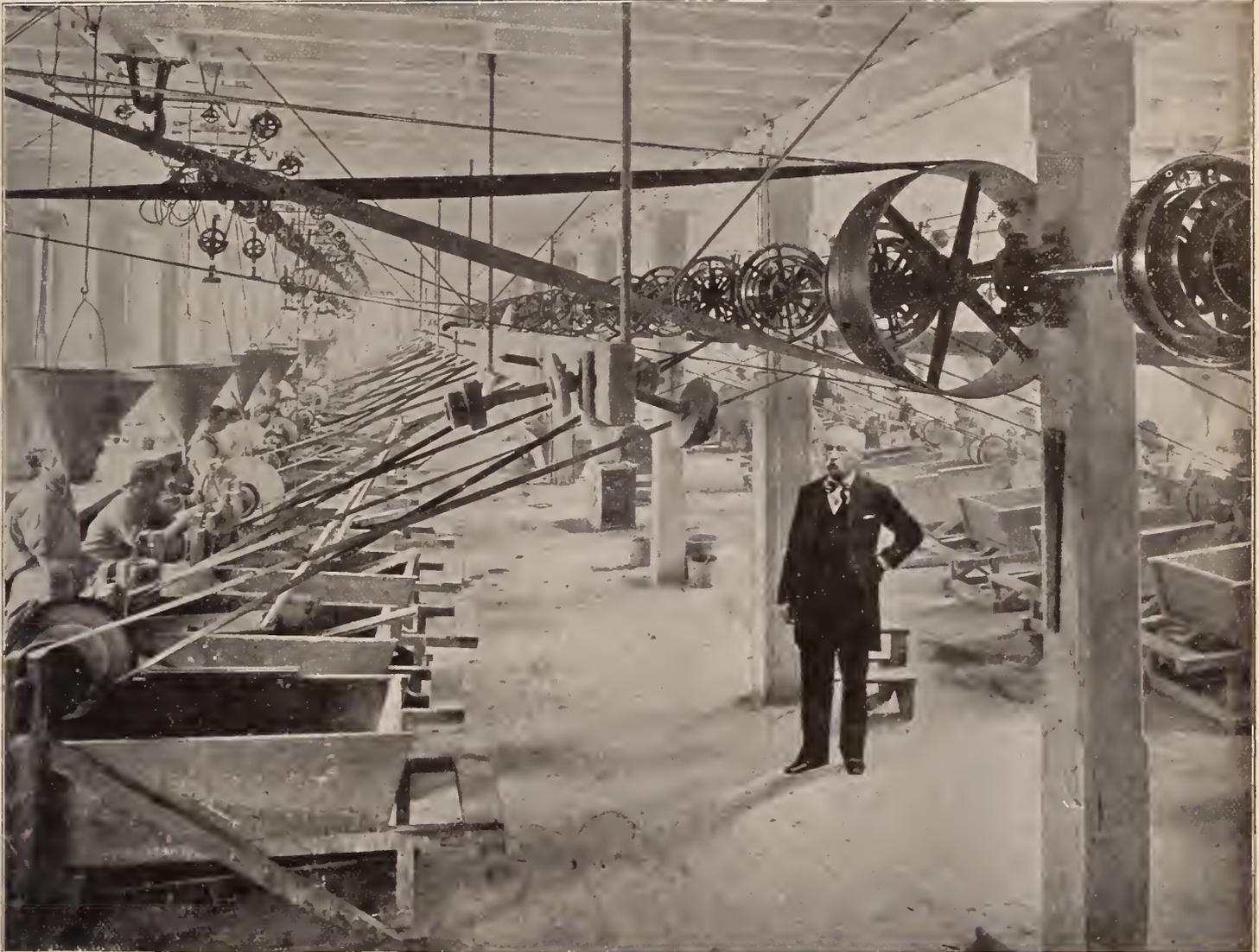
**Hildreth Mfg. Co.**

53 MAIDEN LANE,  
NEW YORK.



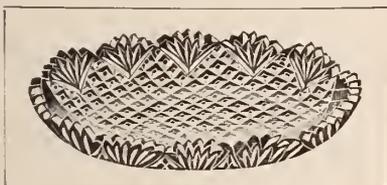
**SPECIALTY: SALES OF JEWELRY BRIC-À-BRAC AND ARTICLES OF VERTU**

# Rich American Cut Glass

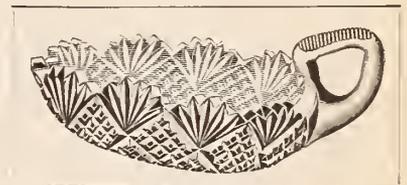


EXQUISITE CUTTINGS. \* \* \* ORIGINAL DESIGNS. \* \* \* BRIGHTEST LUSTRE.

**W**E desire to call particular attention to our lines of **Rich Cut Glass**, and to inform you that we have secured the **sole agency** for the product of J. S. O'Connor, Hawley, Pa., whose works, as represented above, are the best equipped of their kind, and have every facility for turning out the highest grade of goods at minimum prices. Only the best quality blanks are used, which treated by the most experienced cutters and finishers, produce the **Choicest Cut Glass Obtainable**.



We cordially invite you to inspect this line and hear the exceptional prices we are quoting, also to see our many assortments of **CLOCKS, BRONZES, MARBLE STATUARY, BRIC-A-BRAC, DRESDEN AND FLORENTINE FURNITURE, ITALIAN FAIENCE, ETC.**



## GEO. BORGFELDT & Co.,

18-20-22 Washington Place, CORNER GREENE STREET,

== == == == NEW YORK.

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the connection of their business.

### Pumpkin Seed Guessing.

The five pumpkins in Pershall's jewelry store, Jamestown, New York, were cut open and the seeds counted. There were 2,780 of them. Over 2,000 persons made guesses. Annie Sullivan guessed 2,782 and received a silver tea set; N. Russell's guess was 2,778, his prize was a gold watch; Margaret Hansen, 2,777, marble clock; E. L. Fox, 2,777, opera glasses; Mrs. Enoch Olmstead, 2,777, fruit dish; Dr. Neville, 2,775, gold lined cup and saucer. The guesses ranged from five to 9,900,304.

The pumpkins that were advertised at Witherby's jewelry store, Grove City, Pa., were opened on New Year's day and contained 1,378 seeds. The three guessing the nearest were J. C. Coulter who guessed 1,360, Mrs. Fred. Squires, 1,398, and Christ. Ruffing, 1,350, and each one received a prize.

### Advertising Ideas in Brief.

Chas. Blake has an advertisement that has proved a great convenience to the citizens of Marion, Ind. It is a street time bell that strikes the hours and half hours.

The A. E. Lomady Mfg. Co., of 81 S. Main St., Wilkesbarre, Pa., have made a stroke of enterprise by putting on the road a wagon for collecting watches, jewelry, etc., for repair, called a watch and jewelry hospital. It is a unique affair and attracts considerable attention.

An Eighth Ave. jeweler of New York, has a card in his window reading: "The 'Ruinaton' Cuff Links Are now the Correct Thing in Gentlemen's Jewelry." A set of the links shown have on one pair enameled pictures of a ballet girl and a bottle of champagne, and on the other pair pictures of a poker hand and a race horse and jockey.

A full page printed in red in the *Item* of Richmond, Ind., was Jenkins & Co.'s method of drawing trade for the holidays. The firm has been established 25 years, and its predecessor for the same length of time, giving a record of 50 years in the jewelry business in Richmond.

The day preceding Christmas, W. F. Pad-dock, jeweler, Bridgeport, Conn., gave to all who bought goods to the amount of \$1, a solid silver present.

### A New Idea to Get Business.

THE following ad. contains a novel idea, which proved very successful.

**FREE !! FREE !!**  
WATCHES, CLOCKS, JEWELRY, ETC.,  
ABSOLUTELY FREE.  
HOW ?

Simply by purchasing your goods from the following merchants and receiving from them coupons, which I will accept as cash for anything in my line of trade. Don't wait, but commence to-day and call for coupons and get your JEWELRY FREE at

**S. D. CRANE, (Agt.)**  
JEWELRY STORE,  
82 E. Washington St.

Coupons to be had at the following merchants:

1. Marott's Shoe Store, 16 N. Pennsylvania St.
2. Arcade Clothing Co., 10 W. Washington St.
3. People's Outfitting Co., 71 and 73 W. Washington St.
4. Kreitlein Shoe House, 204 W. Washington St.
5. Frank H. Rupert, Furniture, 59 W. Washington St.
6. Capital Harness Store, 169 W. Washington St.
7. Gen's Furishing, J.E. Welden, 85 N. Pennsylvania St.
8. Brown's Shoe Store, 156 E. Washington St.
9. Fresh and Salt Meats, Fred. Prange, 348 E. St. Clair St.
10. Pyle Bros., Grocers, Flour, Feed, 294 Massachusetts Ave.
11. The Erdman Tailoring Co., 29 S. Illinois St.

### Window Dressing Ideas.

C. F. Reitling, jeweler, Carlisle, Pa., has constructed an ingenious toy which has proven a good attraction in his show window. It is a miniature trolley line with track, trolley wire, car and motor, and electric current, all complete.

A beautiful window dressing was recently designed by Robert Jenkins, Rich-

mond, Ind. An elegant jardiniere containing a beautiful palm, silver candelabra, white doves and a catching arrangement of mirrors, gave to the window an effect that was dazzling.

### Advertising <sup>925</sup>/<sub>1000</sub> Silver.

THE following is an effective ad. in at least two respects. It is attractively arranged, and treats emphatically of the sterling quality of the silver goods jeweler Eager handles:

C  
W  
O  
R  
D  
S

THE SYRACUSE POST tells in a beautiful manner how cheap EAGER the Jeweler is selling his goods. The Post says nothing in regard to quality. We will say now all the Sterling Silver sold by Eager is

# 925-1000

Fine. After you have used one of our Sterling Silver Spoons or Forks for your natural life time there will be no occasion for cross words. You will be blessed by your friends and heirs for your good judgment. To day we received another lot of our Canes [they call them Eager's Canes]. Why? Because they are so cheap at One Dollar a piece; real Congo Crooks and Sterling Silver Caps. We also call attention, while using the "Cross Words," to our new Silver Handle Embroidery Scissors.

SQUARE DEALING

EAGER'S  
CORNER  
SALINA  
GENESEE  
STREET

### Franklin, Dennison and Edison.

A CLEVER one-act drama by Miss Merrington portrays the character of an old clockmaker enthusiast, so wedded to his craft that he lives apart from his fashionable wife in order to gratify his passion for fanciful clocks. There died a few days ago in Birmingham, Eng., Aaron L. Dennison, who might well have posed as a model for the playwright's creation. He was the father of American watchmaking, and the originator of the ingenious mechanisms that have made the watchmaking interests of this country probably the most extensive in the world. He was called a visionary, as enthusiasts usually are. But it is to such "visionaries" as Franklin, Dennison and Edison that the scientific progress of the world is largely due. The time has passed when to be a "visionary" is to be a subject of reproach.—New York *Mail and Express*.

A stranger entered a jewelry store in Racine, Wis., while the clerk was in the back room, and remarked upon the clerk's return: "Why, I could have robbed your store while you were gone." The clerk laughed, but when the stranger had gone it was discovered he had carried off a valuable gold watch.

## CODDING BROS. & HEILBORN,

North Attleboro, Mass.

Makers  
OF  
QUICK SELLING NOVELTIES  
In Sterling Silver.

NEW YORK OFFICE—C. A. Vanderbilt, 178 Broadway.

CHICAGO OFFICE—F. A. Buck, 103 State Street.



# HINRICHS & CO., 29 & 31 Park Pl. NEW YORK.



FROM STOCK OR AT IMPORT,  
All kinds of China: Clocks, Lamps, Table-ware, Chocolate Pots, Cracker Jars, Cups and Saucers, etc.

NEW LINES OF ENGLISH, AUSTRIAN AND GERMAN BRIG-A-BRAC.

GLASS BOUQUET HOLDERS FOR EASTER LILIES.

NOVELTIES IN EASTER GOODS.



KETCHAM & McDOUGALL,  
MANUFACTURERS  
GOLD & SILVER THIMBLES,  
GOLD COLLAR BUTTONS,  
AUTOMATIC EYE-GLASS HOLDERS  
198 BROADWAY N. Y.



ILLUSTRATED CATALOGUE SENT ON APPLICATION

## WM. SMITH & CO.,

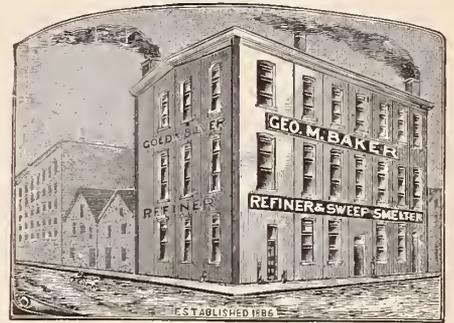
Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York.      Manufacturing: 61 Peck Street, Providence, R. I

ONE TRIAL  
OF OUR WORK ON REFINING OF  
ALL KINDS WILL CONVINCING YOU  
THAT OUR RETURNS ARE THE BEST



CONVINCE YOURSELF.

**GEO. M. BAKER,**  
Gold & Silver Refiner  
and Sweep Smelter,  
PROVIDENCE, R. I.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

# R., L. & M. Friedlander,



Are now located on  
ground floor of

## 30 Maiden Lane, N. Y.

IMPORTERS OF  
**DIAMONDS.**

WHOLESALE  
**JEWELERS.**

JOBBER IN  
American Watches.

We have made great reductions in the prices of Watch Glasses.

SEND FOR PARTICULARS.

SEND FOR OUR NEW CATALOGUE.

**RUBIES.**

**E. KIPLING,**

182 Broadway, New York.

ELEVATOR ENTRANCE, 2 JOHN ST.

**S. F. MYERS & CO.,**

Manufacturing and  
WHOLESALE JEWELERS,  
1895 Issue, No. 39.

**OUR ROYAL CATALOGUE**

Illustrates all that is new, unique  
and desirable in

everything that pertains to jewelry.  
600 pages, size of this publication  
Free to dealers.

SEVEN DOUBLE FLOORS.  
TWENTY-TWO DEPARTMENTS.

48-50 Maiden Lane,  
Myers Buildings, 33-35 Liberty St., New York.



OUR SPECIALTY  
The Largest Stock of  
CHIMING  
AND  
STRIKING  
HALL CLOCKS

ever shown.

**Chas. Jacques**

CLOCK CO.,  
22 Cortlandt Street,  
NEW YORK.

**Diamond Polishing Machines.**

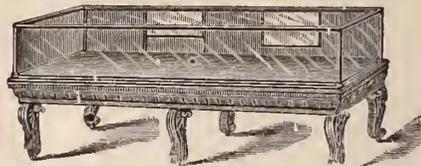
We build these machines complete with latest improve-  
ments also polishing wheels, tongs, dous, weights,  
shafting, belting, ventilating fans, gear-cutting, die blanks,  
etc., We do general repair work on jeweler's machinery.

**THE ARTHUR CO.,**

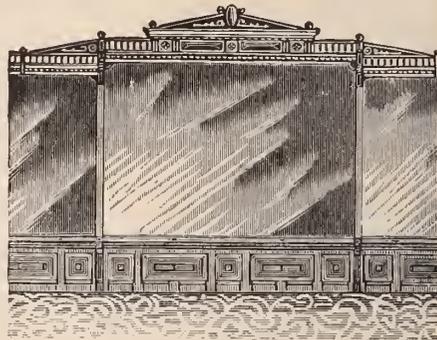
General Machine Works,  
86 JOHN STREET, NEW YORK.

**B. & W. B. SMITH,**

220 W. 29th St., New York.



Improved Dust-Tight Counter Cases,  
Perpendicular Sliding Doors.



Improved Dust-Tight Wall Cases.  
Furnished with Improved Shelving and ar-  
ranged for Electric Lighting.

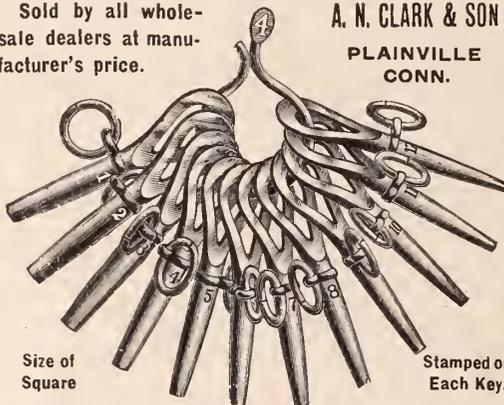
Sold by all whole-  
sale dealers at manu-  
facturer's price.

**A. N. CLARK & SON**  
PLAINVILLE  
CONN.

Manufacturer of the Celebrated

**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
Square

Stamped on  
Each Key.



Will quote royalty or price for the manufacturing of articles of real worth.

**L. LELONG & BRO.,**

GOLD AND SILVER

Refiners, Assayers and Sweep Smelters,

◁ SOUTHWEST CORNER HALSEY AND MARSHALL STREETS, ▷

**NEWARK, N. J.**

**SWEEPINGS A SPECIALTY.**

**ALBERT LORSCH & Co.,**

37 MAIDEN LANE, NEW YORK.

Branch, 167 Weybosset Street, Providence, R. I.

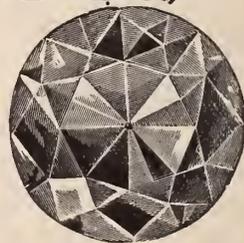
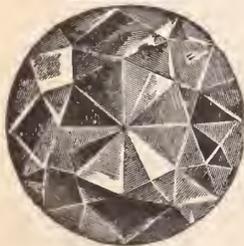
IMPORTERS OF DIAMONDS,

Rose Diamonds, Rubies, Sapphires, Emeralds, Opals, Moonstones,  
Fancy and Imitation Stones, Novelties.

SOLE OWNERS AND IMPORTERS OF

*The Sumatra Gem.*

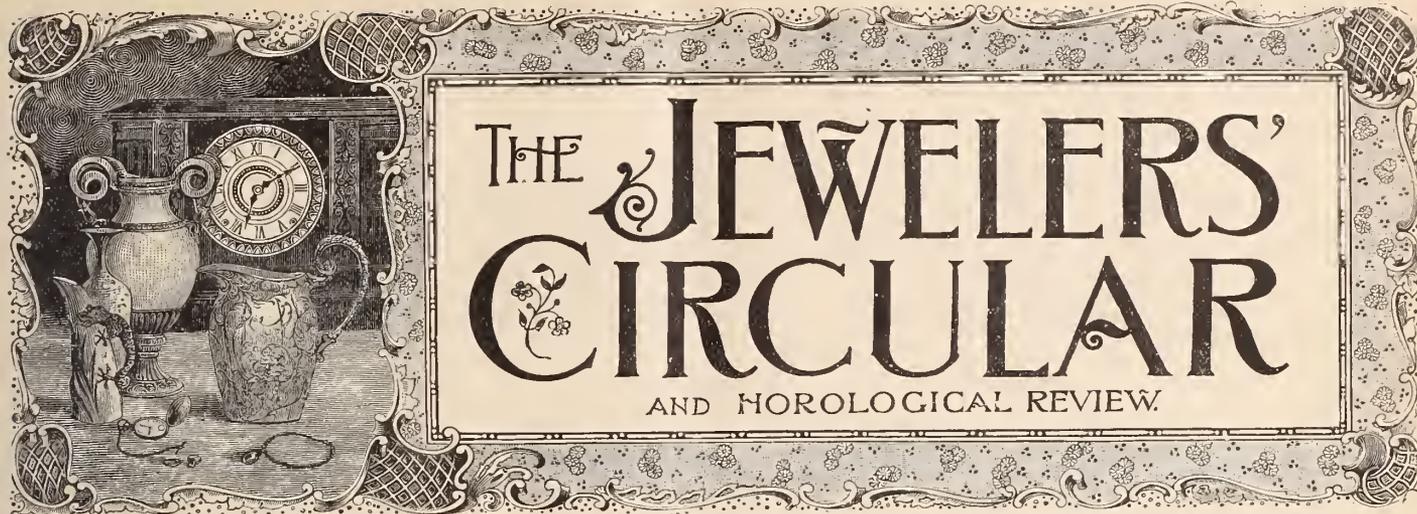
REG'D, UNEQUALLED IN  
BRILLIANCY AND  
HARDNESS



HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

**IT PAYS** TO KEEP IN TOUCH WITH TRADE AFFAIRS. **For 4c. a Week will do it. Subscribe.**  
THE JEWELERS' CIRCULAR.

**DIAMONDS** and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, New York.



Copyright by THE JEWELERS' CIRCULAR PUB. CO.

189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXX.

NEW YORK, WEDNESDAY, FEB. 27, 1895.

No. 4.

SPECIMENS OF CHARACTERISTIC FRENCH SILVERWORK.

THE engravings on this and the following page illustrate two characteristic specimens of French art as applied to silversmithing. They are reproduced from a new class journal, *Le Métal*. In reference to the Fannièrè sauce boat, the editor of the foregoing journal, Marcel Bourgueil says: 'This piece, which shows delicate taste and perfect execution, was a prominent feature at the exposition of the Central Union of Decorative Arts, 1874. The Fannièrès, in the construction of this article, have embodied the earnest principles of the best artists of the Renaissance. Exhibited with this work was another sauce boat, but in this case the handle was formed of a Triton instead of a maid as in the piece illustrated. Both sauce boats were in repoussé silver. The bas reliefs on the body represented hunting and fishing, personified by cupids. The pair of sauce boats were purchased by the Russian prince, Pierre of St. Wittengstein.

execution. It brought to its designer, then a pupil of the National School of Decorative Art, the grand prize of the Union in 1884.

click of the American clock is heard around the world." This terse and laconic statement is literally true, says a writer in the *American Exporter*.

The correspondent had traveled far and wide, and wherever he went he says he saw the American clock, and very often in places where it was the only reminder of western civilization and home life.

The clock has become truly a representative and synonym of "the universal Yankee nation." Not that clocks are not made in other countries, but that certain peculiar styles of clocks, neat in appearance, perfect as time-keepers, surpassingly excellent in construction, and within the means of nearly every household, have captured the world—and these triumphant styles of clocks are American.

It is impossible to estimate the number of clocks in this country. The house in the United States that is without a clock is a rare exception; the great majority have



SAUCE BOAT BY FANNIERE—EXPOSITION OF THE CENTRAL UNION OF DECORATIVE ARTS, 1874.

As to the coffee pot by Rouillard, Mr. Bourgueil says: This piece of silversmiths' art work, whose form shows much study upon the part of the designer, is of a strong

American Clocks.

IN a recent issue of an English newspaper, a correspondent remarked that "the

two or more—indeed one in every room is so usual as to occasion no remark. How much this timing of every action has to do with American regularity and the develop-

# DEITSCH BROTHERS,

MANUFACTURERS OF...



Leather Goods,

Tortoise Shell Goods

Ebony Goods,

Sterling Silver Novelties,

7 EAST 17TH STREET,

NEAR UNION SQUARE,

NEW YORK.

We sell to the legitimate Jewelry and Stationery trade only.



CHOICE PAPERS

MAKERS OF

## FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

## HAGAN, WHITE & CO.,

MANUFACTURERS OF

### GOLD AND SILVER MOUNTED CANES, UMBRELLAS & NOVELTIES.

RICH AMERICAN CUT GLASS, SILVER MOUNTED.

248 WEST 23D STREET.

NEW YORK.

## AIKIN, LAMBERT & CO.,

CHICAGO BRANCH: 103 State Street.

No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties

# MERCANTILE



# FOUNTAIN PEN.

## FLAT WARE AND HOLLOW WARE

STAMPED



IS THE GENUINE.

Manufactured by

WM. ROGERS M'F'G CO.,  
HARTFORD CONN.

## A Complete Establishment

MEANS

### PERFECT WORK

In every detail of

## ASSAYING, REFINING

AND

## SMELTING.

The proof that mine is such lies in the prompt and satisfactory returns invariably given all my customers. ARE YOU ONE?

HIGHEST MARKET RATES FOR OLD GOLD AND SILVER.

J. RATHBONE,

Nos. 1 to 9 Matthewson St., cor. Cove, Providence, R. I.

For BADGES and MEDALS,

Flag Pins, Class Pins, Class Rings  
and Special Work of all Descriptions,

SEND TO E. R. STOCKWELL, MANUF'R,

19 John Street,

New York.

# F.&B. FOSTER & BAILEY,

TRADE MARK.  
FOR GOLD PLATE.



FOR STERLING  
SILVER.

100 RICHMOND ST., PROVIDENCE, R. I.

## Manufacturing Jewelers and Silversmiths.

925/1000.

### HEADQUARTERS FOR MANICURE GOODS.



Garters

Link Buttons

Brooches

Scissors

Neck Chains

WITH IVORY PAINTING  
AND FINE ENAMELS.

Bag Tags

Glove Buttoners

Hat Marks

Chain Mountings

Pen Wipers

Shirt Waist Sets

Emery Balls

Crosses, Earrings

Match Boxes

Solid Gold Locket

Coat Hangers

Locket and Charms

Pocket Knives

Silver Belt Buckles

Pocket Combs

"Mount Hope" Buttons

Paper Cutters

Bracelets and Padlocks

Seals, Button Hooks

Pins and Neck Buckles

And Silver Novelties

Rolled Plate Watch Chains

Without End, all Sterling.  $\frac{1}{10}$  Gold Vest and Dickens Chain.

And also those

### HANDY SETS FOR TOILET IN LEATHER ROLLS.

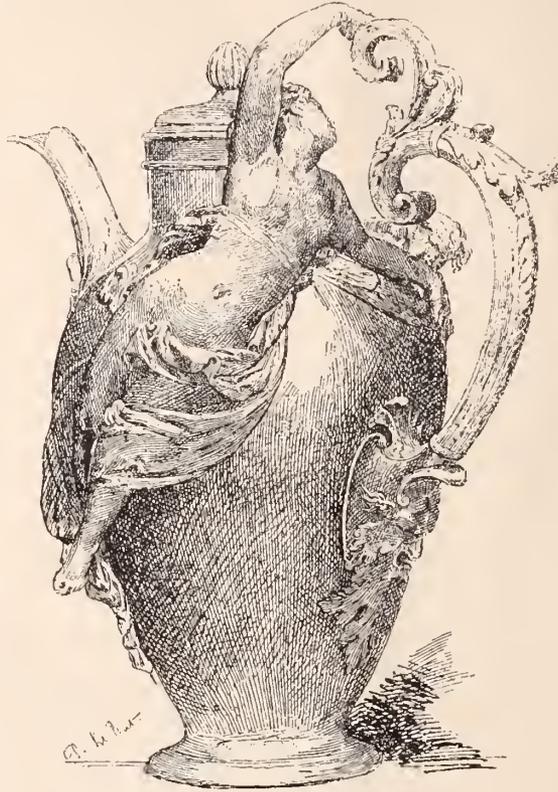
ment of the American spirit of enterprise, it would be hard to say; but it has doubtless had much influence in this direction. A country without clocks can be set down as a country plodding along hap-hazard at the tail of progress, and a house without a clock is a house where neither intelligence nor order rules. The American clock is therefore a missionary of civilization, and a monitor which is ever urging people to be up and doing, and insisting upon everything being done promptly and at the proper time.

Although the American clock is universal, it has become so without any special efforts on the part of the manufacturers. The United States is full of clock salesmen, but the American clock is its own traveling agent abroad, and carries with it its own best recommendation. A first-class agent it is, too, as is proved by the fact that it pushes its way in the world's markets to the value of nearly \$1,500,000 per annum. The only countries in the world whither our clocks are not directly exported are Roumania, Switzerland and Turkey and they reach those countries through the medium of England and other European countries.

England is our greatest customer for clocks, taking nearly one-half of our entire export, and followed, according to value, in this order: Australasia, Canada, Japan, Brazil, China, British East Indies, Germany, Mexico, Portugal, Spain, etc., down to the remotest island. Our Consul at Auckland says: "The extent to which American watches and clocks are advertised in New Zealand is extraordinary. There is scarcely a jewelers' shop or toy store in any of the principal thoroughfares of any of the cities of the colony that has not a placard out in large letters announcing "American watches and clocks for sale." The Consul-General at Shanghai says that the greater part of the clocks imported into China are American, leaving a very small percentage for continental Europe. The Consul at Singapore, in a report on trade in the Straits Settlements, says that for cheap and good clocks of pleasing shapes and appearance—just what suits Asia—the American manufacturers beat the world. The Consul at Beirut, Asiatic Turkey, wherewith we have no direct clock trade, says that the cheap but superior American clocks should find large and ready sale in that market, if the trade were pushed, as they are known already and highly appreciated in some parts of the Turkish dominions. The Consul at Copenhagen says that American clocks are steadily gaining a market in Denmark.

These citations of testimony, selected at random, go to show how well the world at large appreciates our American clocks. And now, why is this? Simply because the American clocks are, beyond comparison, the best clocks in existence. They are made of better material—better metal and better seasoned wood—and by more skilful and scientific workmen, and, consequently,

are much better timekeepers than any foreign-made clocks. Clockmaking has been from the very birth of this Republic one of its special and leading industries. It has



COFFEE POT BY ROUILLARD, SEE PAGE I.

enlisted the ingenuity and energies of some of the ablest and brightest men this country ever produced. The best inventive and mechanical talent has been brought into requisition by our citizens interested in the trade, resulting in the production of the finest and most perfect clockmaking machinery in the world. All these agencies have combined to secure for the American clock the admirable mechanism and wonderfully accurate timekeeping qualities for which it is renowned, and which have won for it the unrivaled popularity which it enjoys everywhere.

Add to this, that the American clocks are unequalled in beauty of appearance, and that the manufacturers pay the most careful attention to all matters connected with packing and shipping their goods, and it is not difficult to see why our clocks have taken first place in the world's markets. Besides this, the cost of the American clocks is reasonable, and well within the limits of general salableness. The German clocks are cheaper, but they are very inferior to ours, and cannot compete with them except among the poorest class of purchasers.

American clock manufacture is moreover characterized by immense variety. All kinds of clocks ever made or dreamed of (except the inferior and worthless kinds) are produced by our manufacturers—the ordinary wooden case mantel clocks; marble and marbled clocks; clocks of various metals, of porcelain,

glass, ivory, pearl, plush, etc.; ornamentally painted and carved clocks; electrical clocks, time and detective clocks for banks, tower clocks, regulators, cuckoo clocks, illuminated night clocks, and clocks with various kinds of ingenious and complicated devices attached for special purposes. In all of these varieties the American clock leads the world, and, except in the very cheapest lines, has driven all competitors to the wall.

#### The Death of H. H. Van Dyke.

LOCK HAVEN, Pa., Feb. 20.—The death occurred, on the morning of Feb. 14, of H. H. Van Dyke, proprietor of the Keystone Jewelry Co., of 135 E. Main St., this city. Death was due to appendicitis. Mr. Van Dyke was taken ill on Monday, Feb. 11.

The business of the company will be carried on as formerly with A. L. Benedict as manager, during the term of four years, in accordance with the will of the deceased.

#### Burglars Enter by the Transom Over the Front Door.

ROCHESTER, N. Y., Feb. 20.—The jewelry store of Vanderpool Bros., at the corner of Central Ave. and State St., was entered by burglars late Monday night or early yesterday morning and goods valued at \$200 were stolen. An entrance was effected through the transom over the front door. The wire screen which had been nailed over the transom was pried off and the rod which held the transom in position was broken.

The stolen property consists of gold and silver watches, chains, gold pens and a number of small articles. A number of watches which had been left in the store to be repaired were also stolen. The valuable portion of the jewelry stock was in the safe.

#### J. T. Scott & Co. Have a Mortgage Set Aside

CRAWFORDSVILLE, Ind., Feb. 20.—J. T. Scott & Co., New York, brought suit to set aside a mortgage given by Louis W. Otto in his assignment a year ago. The trial was before Judge Harney. It was offered in evidence that after L. W. Otto had signed his paper in assignment he had made Clemens Hellebush, Cincinnati, O., a preferred creditor in the sum of \$900, and filed a mortgage in that sum for his benefit, this being on Jan. 17th, 1894, and that the deed of assignment was amended and altered on Jan. 18th by having the date made one day later in order to protect this creditor. The attorneys for Mr. Otto claimed that the deed of assignment was not in effect till recorded, the deed of record showing it to have been on Jan. 18, 1894, at 4 P. M.

The court set aside the mortgage given in favor of Clemens Hellebush. The case will be appealed.

## Fashions in Jewelry and Silver Articles.

### A LADY'S RAMBLES AMONG THE JEWELERS.

A pink moonstone is a novelty for a stick pin.

Watches set with seed pearls are suspended from Mercury wings set with seed pearls.

A round moonstone, cut in cameo and supported by a crescent of sapphires, is one of the prettiest of the new designs.

The serpent is very much alive at present. A new wreath seen was a serpent of green enamel with a diamond head and jeweled tail.

Spoons, fancy forks and special implements in table ware are conspicuous in silver gilt, with broken edges lightly touched in enamel of vivid colors.

Rénaissance buckles set with seed pearls are new. Buckles of gold and enamel are also new. Green and blue, with a little red, are the prevailing colors.

A new arrangement of opals is a long opal for the principal stone in a brooch, and small opals set in the ornamental wreathing as diamonds would be set.

An ingenious fancy in wreaths is a branch with graceful foliations twisted as a wreath. The end curls up and on it sits a squirrel eating a nut, which is a diamond.

A lovely new flower brooch is of chryso-prase with the open petals lightly sprinkled with small diamonds. It is distinctly a brooch for a costume or for some pretty young girl.

An old fashioned serpent bracelet that wound three times around the wrist, with a diamond head and an ornamental tail, was recently seen on the arm of a fashionable woman.

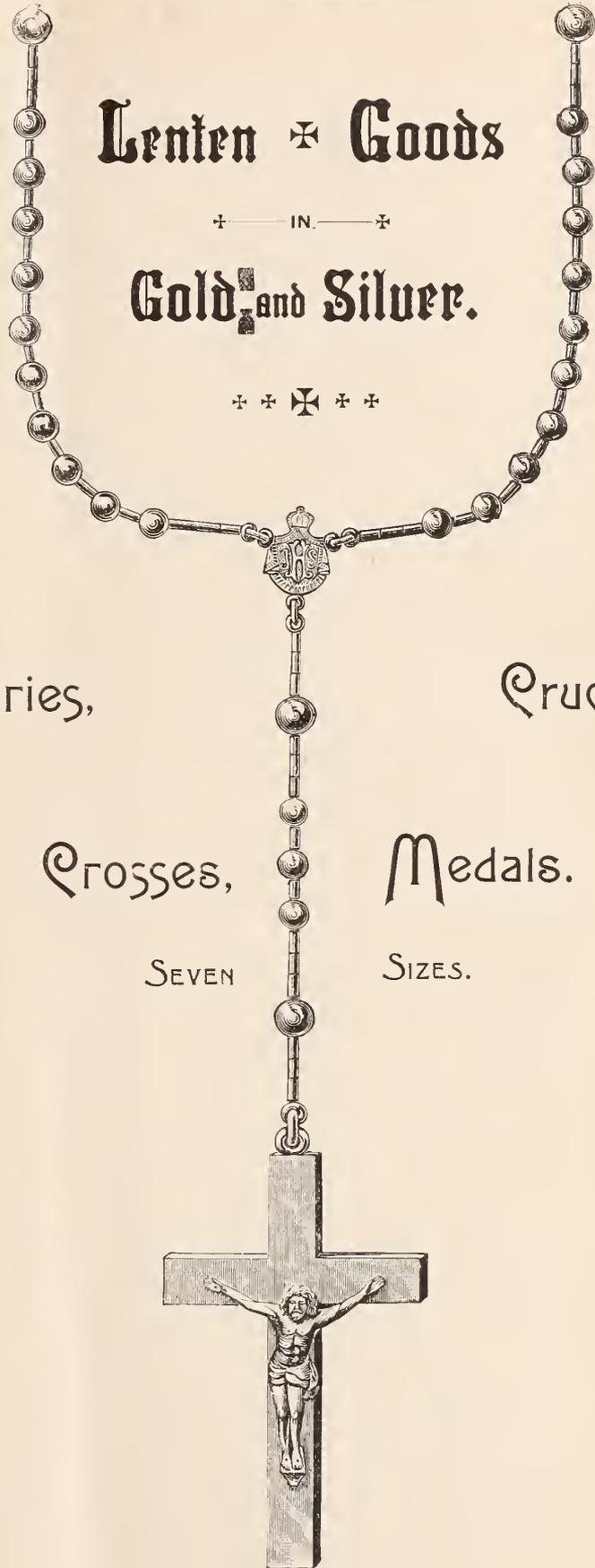
A green enameled snake wound around a big pearl serves for a scarf pin. The serpent is a work of art with its shaded markings plainly defined although the body is scarcely thicker than a hat pin.

The English are commenting on the American's love for insects, snakes, and grotesque animals in jewelry. The English tastes run to stars and bursting suns in diamonds and to hearts, coronets and sentimental pieces in jewelry.

Bow knots seem to have a new lease of life in chatelaine pins. One particular knot is intended for the watch that accompanies it. A variation is the four cornered rosette. Green has prominence in jewelry for the moment; a green watch was seen which had for a pin a green rosette ornamented with yellow; it had a distinct ribbon effect.

There is a tremendous output of soft brown chamois ornamented with poker decorations. All sorts of conveniences for traveling are made in this manner. The leather is very suitable and its flexibility adapts it for packing, rolling and getting into small compass.

ELSIE BEE.



Lenten Goods

IN.

Gold and Silver.

+

Rosaries,

Crucifixes,

Crosses,

Medals.

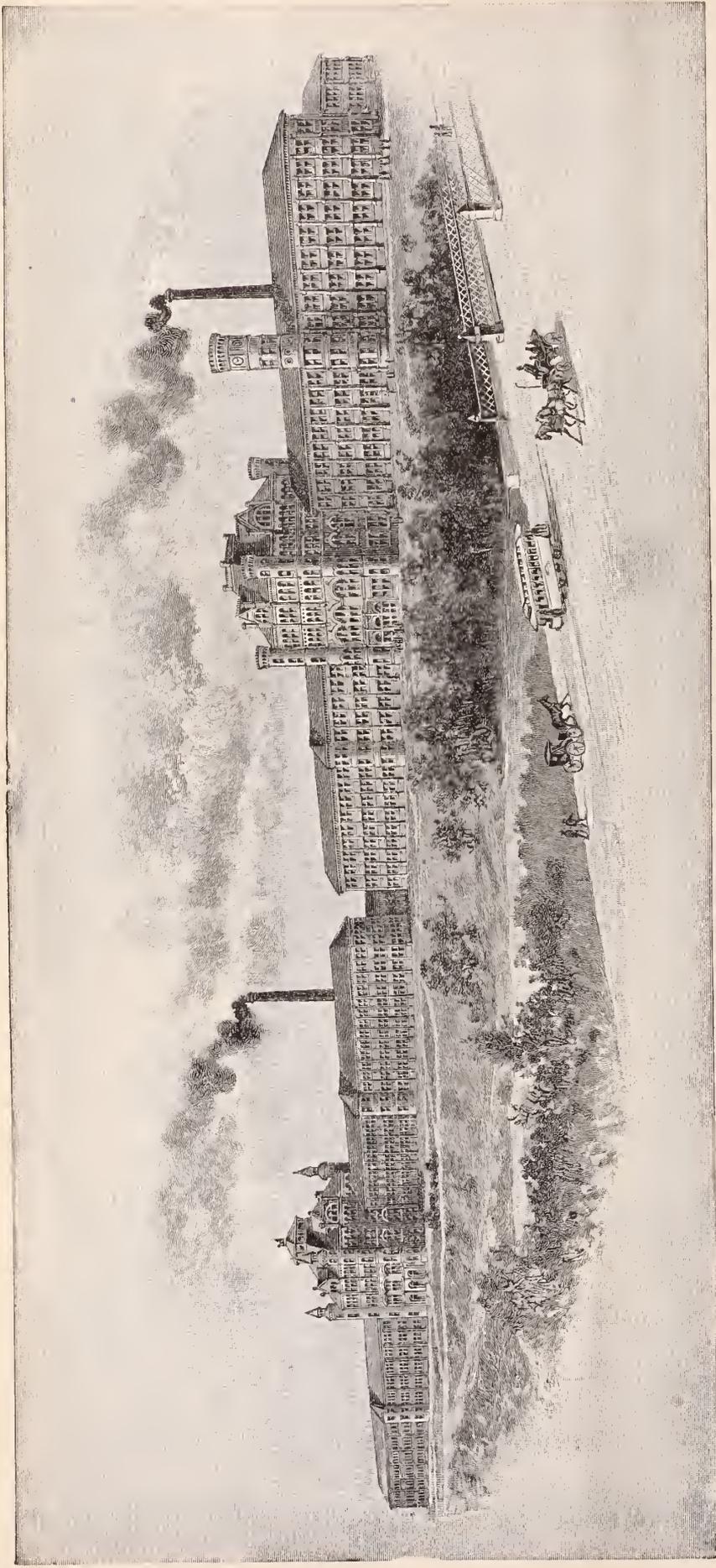
SEVEN

SIZES.

MADE ONLY BY

JOHN A. RILEY & SLOAN CO.,

860 BROADWAY, N. Y.



# THE DUEBER-HAMPDEN WATCH FACTORIES,

**CANTON, OHIO.**

**ARE THE LARGEST AND ONLY COMPLETE WATCH FACTORIES IN AMERICA.**

The policy of these companies has always been and will continue to be the best interests of the Retail Watch Maker and Jeweler. The rebate voucher system now in general use by us guarantees, as heretofore, a satisfactory margin of profit to all legitimate dealers selling . . . . .

**DUEBER-HAMPDEN WATCHES.**

**OUR MOTTO:** The welfare of the Jeweler depends more upon goods that are salable and yield him a good profit than upon any scheme, combination or organization. . . . .

## The New Republic in the Pacific.

THE JEWELRY AND KINDRED TRADES IN THE NEW REPUBLIC OF HAWAII—FEATURES AND CHARACTERISTICS OF THIS INDUSTRY AMONG THE HAWAIIANS—THE INDUSTRY CONSIDERED FROM ALL ITS VIEW POINTS.

(Specially contributed to THE JEWELERS' CIRCULAR by Walter Lodian.)

### LETTER II.

HONOLULU, H. I., Jan. 20.—A few women in business for themselves will be encountered now and then. Few of the women of the Republic are good-looking. Horse-back riding, unattended, is common among them; they sit in the saddle like men—astraddle—and as they dash along the good roads, present a comely figure. Whatever may have been their custom before the arrival of the missionaries, they are strangers to polygamy. However, after all, the only difference is that non-Christians openly have half a dozen lawful wives, leading honorable lives; while orthodox Christians of the average stamp have one legal wife and half a dozen on the sly, who lead lives of shame.

How to get Hawaiian trade or to improve commercial relations with the new Republic is of some importance. This country is nearly midway on the high seas to Japan, China and the Antipodes, and is a port of call for many men-of-war; and the principal trans-Pacific lines also touch here, where they have representative agencies. The communal republic consists of eight islands. Hawaii is the biggest isle; the united Republic takes its name therefrom. Honolulu, the federal capital city, is on the island Oahu. Fortunately, or some may say unfortunately, there are no governors. Perhaps America in this respect has been a warning example to the new Republic. The United States has not been particularly happy in the "purity" of its governors; although, certainly, in recent years, America has been having for the first time in its history, a race of governors who, like Robespierre, Paine, Cromwell, Bradlaugh, Kossuth, and such great brainy minds, are above money taint, and incorruptible as cold steel.

To extend business opportunities, then, with this communal oligarchy or theocracy, or whatever a religious republic of and by a few men may be termed, your correspondent would suggest not the expense of sending travelers here or hunting after local agents, but an earnest effort to build up a trade direct between producer and consumer. This can be best done by remitting illustrated catalogues direct to business people here. Invariably stipulate for cash in advance. The postal service of the Republic is good. A yearly "Business Directory of Hawaii Republic" is published in Honolulu, classified by trades, professions, etc. It is a good sized book. The Republic's consuls in all big cities have probably a copy to lend those who want addresses.

The actual condition of trade in and trade prospects with the Republic, while not over bright just now, promise to be brilliant in the near future. The much abused "calamity howler"—who never yet was caught in the flesh—has had his say with this country for a score of years to come. Manufacturers wishing to participate in the coming commercial boom of the "Paradise of the Pacific" (a name to which it is modestly entitled—save the mosquitoes) should send catalogues straight away, as aforesaid, and do a little advertising, using their own judgment as to the best mediums.

Goods sent here should be scientifically packed by men who are packers by trade; they should be so well packed, indeed, that only packers this side will understand properly how to open them. Don't leave your long distance foreign goods of value to be packed by novitiates. Packing is one of the rough "fine arts."

### HOURS OF LABOR.

The question of hours of labor of their fellow-workers here will of course interest the readers of THE JEWELERS' CIRCULAR. They are "from early morn till early eve." In the city of Honolulu the business people are "early birds" as in some trans-Pacific and trans-Atlantic country towns. Seven o'clock A. M. will find all the leading stores or shops open, and the entire commercial community up and moving about with laudable activity, a condition of affairs which will not be seen in some big trans-herring-

pond cities until 9 or 10 o'clock A. M. Ladies and their maids may be remarked shopping here at an hour when their sisters in more civilized countries turn in bed for another snooze.

The reason for this early rising is obvious. The coolness of the morning makes this the best part of the day in which to work and shop, although the noonday and afternoon are not so very hot, certainly not so warm as one might suppose it would be in such a semi-tropical country. The heat does not seem to have the enervating influence as it has in India or the Latin-American Republics south of Darien. The Hawaiites, in place of closing up their business in the early afternoon for a siesta or nap, as the meridional or austral Latin-Americans do, work on till 5 o'clock P. M. The majority of stores are then regularly closed for the day, and the town has almost suddenly a very quiet and deserted appearance. The employer goes to his villa, the country for miles out being dotted with chic villas, and there are even several pretentious mansions. The employe, if fortunately married does the same on a small scale. If unmarried he goes to the restaurant, then to his room, or falls in with a number of belittling acquaintances, which he terms "society." There is a Y. M. C. A. here, well patronized, under American management, and a good reading room supplied with representative journals of the world. The electric street car system in the near future promises to be beneficial. At present the care fare to the suburbs is 5 and 10 cents. The smallest coinage, in truth, in the Republic is the 5 cent nickel, as in San Francisco, and in fact all over the Pacific coast and various southwestern States. After a time, one gets to like this minimum of a 5 cent piece in currency.

### MARKETS AND CUSTOMS DUTIES

Our people here find their principal markets for native productions to be in but two countries, their home and the United States. The leading exportations are, of course, sugar, rice, fruits and so on. Hawaiian markets for America's goods are of course, always open. Large consignments of goods are regularly received from the United States, Europe, the Australias, and

# Jno. W. Reddall & Co

107 HAMILTON ST., NEWARK, N. J.

SIDE COMBS in fourteen karat gold.

**\$1.50** Per Pair and upwards.  
Twenty-five different designs.

Makers of the most popular line of  
Silver Mounted Belts.

New Patterns constantly.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

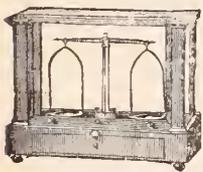
22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

AND

PRECIOUS STONES,**182 BROADWAY, COR. JOHN STREET.**

NEW YORK.

**83 Holborn Viaduct. London. E. C.****HERMAN KOHLBUSCH, SR.**Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nas-  
sau Street, cor.  
Malden La. N. Y.  
(Formerly  
Jersey City.)**R. A. KIPLING,****Precious Stones**AND **Fancy Goods**

Bought and Sold on Commission.

**19 RUE DROUOT,****PARIS, FRANCE.****WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**New York Agents for the Derby Silver Co.  
**FINE QUADRUPLE PLATED WARE,**  
No. 16 JOHN STREET, NEW YORK  
206 Kearney St., San Francisco, Cal.  
**HASKELL & MUEGGE, Agents.****FERD. FUCHS & BROS.****SILVERSMITHS,**

MAKERS OF STERLING SILVERWARE,

**808-810 Greenwich St.. New York.****H. M. RICH & CO.,**  
**Jewelry · Auctioneers,****21 School Street.****BOSTON. MASS.****THE BOWDEN****SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**

NEW YORK.

in fact from all over crackdom. The machinery in the many manufactories in the Republic is nearly all from American factories; the names of well known engineering concerns in the east are conspicuous thereon—names which become as household words through the advertising pages. Your traveling correspondent has already noticed that a number of your advertisers have been long represented here by goods they have sold.

Customs duties on your patron's products, when entering the Republic, are not high. The duties average 10 per cent. On liquors, however, there is a prohibitory duty—\$3.50 per gallon. Opium is not allowed entry at all, under severe penalty. Thus the religious, temperate Republic of Hawaii hopes to minimize the causes of crime. They will do better than the religious Republic of Ecuador, or the eleventh century old little Andorra Republic in the French Pyrenees, On the three Americas—from Mexico south,—civilization ends at the Rio Grande.

**Corporation of the New Jersey Electric Clock Co.**

JERSEY CITY, N. J., Feb. 23.—The New Jersey Electric Clock Co., of this city, have incorporated with a capital stock of \$100,000 in single shares of \$50. The object of the company is to manufacture and sell electric and other clocks and parts thereof.

The promoters are: Carl Guelberg, Jersey City; Ernst Lundgren, Brooklyn; John Dilder, 46 W. 65th St., New York; Ferdinand Eidman, Jr., 80 7th St., New York; and Leonard Rose, 248 W. 24th St., New York.

**No Indictment Found Against J. S. Smythe.**

BUFFALO, N. Y., Feb. 20.—J. S. Smythe, jeweler, late of 345 Main St., was arrested Jan. 10 for an attempt to steal \$2,500 worth of diamonds from his own store, then in charge of Dr. McNames, of Ann Arbor. He was taken before Judge King, and waiving examination, was held for the grand jury. He was admitted to bail.

Monday afternoon the case was reported and no indictment was found. Mr. Smythe admitted taking the stones, but only to secure himself against money due him.

**The Western Clock Mfg. Co. Satisfy a Large Judgment.**

OTTAWA, Ill., Feb. 21.—An old judgment of \$48,149.08, in favor of F. W. Matthiessen and against the Western Clock Mfg. Co., of La Salle, has been satisfied by O'Connor & Duncan, attorneys for the plaintiff. A decree for the payment of about \$16,000 was also satisfied in the same manner, Mr. Matthiessen taking \$56,000 worth of stock (the total stock being \$60,000) in payment of his claim. Mr. Matthiessen has been the financial man of the company for some time, and the enterprise is running in full blast.

**Death of William Leonard Pitkin.**

HARTFORD, Conn., Feb. 21.—William Leonard Pitkin, senior member of the former firm of W. L. & H. E. Pitkin, silversmiths and silver platers, died this week of catarrhal consumption and was buried Wednesday.

Mr. Pitkin was one of the oldest silversmiths in the country and a pioneer in this State to combine that art with the silver plating business. He was a modest man of rather retiring disposition, of strict integrity and high character. He learned the trade of silversmith with Walter Pitkin, of East Hartford. In 1856 he came to this city and bought out the silversmith and silver plating business, then conducted by the late O. D Seymour in the west wing of the old jail property, on the corner of Pearl and Trumbull Sts. He also bought out a similar business of H. I. Sawyer, in the same building, fronting on Trumbull St.

Early in 1863 Mr. Pitkin's brother, Horace Edward Pitkin, came over from East Hartford and became associated with him in business under the firm name of W. L. & H. E. Pitkin, which continued in existence for over 31 years. When the old jail was torn down to make room for the present building, the firm removed a portion of their business to State St., for a year or two, and then established their factory on Hicks St., in the Jewell building. There they remained for 16 years until 1883, when they removed to Pearl St., almost directly opposite the site of the original shop. They remained there until July 1, 1894, and then closed out the business and sold the machinery to the Eagle Sterling Co., of Glastonbury. Late in the same year both brothers formed a business engagement with the Glastonbury company and have since worked there.

**General Appraisers' Decision of Interest.**

WASHINGTON, D. C., Feb. 23.—The General Appraisers of the Treasury Department have rendered the following decision:

In the matter of the protest of Hamann & Koch, against the New York collector, as to the rate and amount of duties chargeable on certain clock ornaments imported by that firm in September last, the general appraisers decide that

"The goods covered by this protest, viz., statuettes, vases and other articles composed of metal, consists of ornaments for tops of clocks and completed articles comprising portions of clock sets. The appellants claim these articles are dutiable at 25 per cent. ad valorem under paragraph 173 of the act of 1894. The collector assessed duty on the same at 35 per cent. ad valorem under paragraph 177. We do not think the contention of the appellants is well founded. The articles in question are adjuncts to clocks, but are not parts of clocks. The protest is overruled and the collector's decision is affirmed.

The windows of Hen Klein's jewelry store, Muncie, Ind., are being remodeled.

From the store of Gotfried Naumann, Saginaw, Mich., burglars last week stole jewelry and money to the value of about \$150.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



**JOHN N. DISSELKOEN,**  
Cutter and Importer of  
**DIAMONDS**

FACTORY:  
76 LANGBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.



### F. G. Smith & Sons Vindicated in a Suit Just Tried.

DETROIT, Mich., Feb. 22.—On Feb. 16th, Krementz & Co., Newark, N. J., commenced their garnishee proceedings suit against the old firm of F. G. Smith, Sons & Co. It was finished yesterday and the jury brought in a verdict of "no cause for action."

In 1892, the eastern firm sold F. G. Smith, Sons & Co. a bill of goods amounting to \$1,300 and accepted in payment a note which was taken up when due and Krementz & Co. were notified that the bill would not be promptly paid on account of the financial embarrassment of the Detroit house. The note was sued upon and judgment obtained. F. G. Smith, Sons & Co., in order to protect the American Exchange National Bank and a number of others who had advanced money to carry on the business, executed a trust mortgage for \$75,000 to Robert R. Howard, covering the stock. A writ of garnishment was served on Mr. Howard, in the suit commenced by Krementz & Co., on the ground that as mortgage trustee he had goods in his possession belonging to F. G. Smith, Sons & Co. The defense has been that at the time Mr. Howard was served as garnishee defendant, he had not taken possession of the jewelry store. This fact was demonstrated to the satisfaction of the jury.

During the course of the trial many charges of fraud and dishonesty were brought against the old firm, and Messrs.

Smith believe that they are now vindicated, since twelve good and true men have said so. The mortgage which they gave to Mr. Howard, was said to have been illegal, and an attempt was made to prove this by the testimony of Charles Roe, who is at present defendant in a pending suit brought by the firm, and who has asked for an accounting from them. Mr. Roe also alleged that the firm forced him to sign papers regarding the contents of which he knew nothing. He also said before the jury that the members of the firm were in the habit of going to Europe with their wives and charging up illegal expenses. His testimony on the stand, however, was badly shaken by Attorney Wells for the defendants. It was shown by the defendants that the mortgage spoken of was given under perfectly legitimate circumstances and that the sale of the stock under the same was ordered by the court. It was sold by Circuit Court Commissioner Greenstine, and the property passed into the hands of Messrs. Smith in a lawful manner.

In conversation with the correspondent for THE CIRCULAR, F. G. Smith, Sr., said: "I consider that we have been misunderstood in regard to the transactions which resulted in a re-organization of the firm. The charges of fraud, which have been spread around the country have injured our credit to an appreciable extent. The settlement of this case, I hope, will have the effect of contradicting all these rumors."

### Charles M. McFarland Seeks the Confidence of His Creditors.

WORCESTER, Mass., Feb. 22.—The jewelry store of Charles M. McFarland & Co., 384 Main St., was attached, Wednesday, by deputy sheriff D. H. Hayter, for \$300, at the instance of Shepardson & Rounsville, of Attleboro, and A. F. Richardson, of this city, was placed in the store as keeper. The claim of the attaching creditors is \$50.50. Mr. McFarland declined to pay the bill, as it is in dispute, and the suit was brought in the Central District Court, where Mr. McFarland says he will fight the case.

Mr. McFarland has issued a circular to his creditors explaining the situation and asking that they extend the same confidence that they have shown in the past until this last issue can be met. There is a mortgage on the stock for \$5,337.50, for which the mortgagee has made demand by the advice of his counsel. In resisting the payment of the Attleboro claim Mr. McFarland is acting under the advice of his largest creditors.

Mr. McFarland claims that his assets far exceed the liabilities, and he is confident that he can pay dollar for dollar, if left alone.

The death occurred a few days ago of Joseph Haight, a son of Nelson Haight, a former jeweler of Newburgh, N. Y., and brother of Robert Haight, a jeweler now in business in Wilkesbarre, Pa.

## LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

# Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY

## EXPANSION OF THE DIAMOND CUTTING INDUSTRY IN AMERICA.

PART V.

*Series commenced in Issue of Nov. 21, 1894.*

**T**HE diamond cutting factory of J. B. Humphrey, 383 Washington St. Boston, Mass., is the direct successor of that brought into existence in 1860 by Henry D. Morse, America's pioneer cutter, with whose

proved himself an expert workman, which fact coupled with the excellent plant devised by Mr. Morse and to which he succeeded, has enabled him to turn out work said by experts to be particularly fine.



VIEW OF THE DIAMOND CUTTING WORKS OF J. B. HUMPHREY, BOSTON.

life story and struggles the readers of THE CIRCULAR are familiar. Mr. Humphrey, who purchased the business shortly after the death of Mr. Morse in 1888, had already

The shop is modern and well equipped and the workmen are all thoroughly practical men working directly under Mr. Humphrey's supervision.

**The Settlement of the Affairs of Samuel Goodman.**

NEW HAVEN, Conn., Feb. 23.—From authentic sources THE CIRCULAR correspondent learns that Samuel Goodman, of this city, has nearly completed a settlement of his affairs upon a cash basis of 40 per cent. Contrary to the general rule of trying to effect a composition with creditors and making the acceptance of a majority depend on the whim or antagonism of one or more, this settlement has been made by the purchasing of the claims at the percentage offered, and in this manner, at the present time out of a debt of \$23,000 for merchandise, claims for \$20,000 have been settled, \$3,000 remaining to be closed with, which from present appearances, will be accomplished shortly. David Strouse, of New Haven, has been the attorney for Mr. Goodman.

There have been several conflicting stories derogatory to Mr. Goodman sent to a contemporary of THE CIRCULAR, but that these stories are the promptings of some one who is trying to injure Mr. Goodman's standing in the trade, is apparent from their tone.

The purchaser of the claims against the estate is Jacob Johnson, father-in-law of Mr. Goodman. He has a high reputation for honorable character and integrity and is a prominent clothing merchant of New Haven. He is a man of property and of large income. Mr. Goodman is very indignant at the derogatory reports put in circulation and says he attributes them to malice.

H. W. Wood, for many years with J. C. Bates, jeweler, Haverhill, Mass., has severed his connection with that establishment. He has formed a partnership with A. W. Darling, watchmaker, Brooklyn, N. Y., and about the first of March they will open at 113 Merrimack St., Haverhill.

**SPECIAL NOTICE.** We have purchased an entire line of high grade adjusted MOVEMENTS, of a well known Watch Co., which we are now offering at

**GREATLY REDUCED PRICES.**

FOR PARTICULARS APPLY TO

**OPPENHEIMER BROS. & VEITH,**

DEALERS IN WATCHES.

CUTTERS OF DIAMONDS.

35 MAIDEN LANE,

NEW YORK.

### Fine Showing in Inspection of Watches of C. & O. and St. L. & San F. R. Rs.

CHICAGO, Ill., Feb. 25.—The inspection of watches of the Chesapeake & Ohio and St. Louis & San Francisco Railways, as compiled by inspector J. W. Forsinger, Columbus Memorial building, shows the watches of both systems to be in excellent condition and the rating of those on the latter road exceptionally fine. Out of 1,149 watches examined none were rejected and 386 of the St. L. & S. F. with an average run of practically a month showed an average daily variation of but 4-10ths of a second. Considering that the majority of these watches were carried by trainmen and under continual jarring of moving trains,

the record is a remarkable one. The report:

	C. & O.	St. L. & S. F.
Watches inspected.....	763	386
Watches compared weekly.....	652	311
Average number of days' run for rated watches.....	23	26
Average daily variation in seconds for rated watches.....	.8	.4

The inspection of the roads is in the hands of capable men, as follows: Chesapeake & Ohio, J. T. Allen & Co., Richmond, Va.; J. W. Lipop, Clifton Forge, Va.; Keller & George, Charlottesville, Va.; W. L. Fredeking & Co., Hinton, W. Va.; Glenn Hilton, Huntington, W. Va.; F. Piepers, Covington, Ky.; Wm. Owen, Cincinnati, Ohio; J. Jones, Lexington, Ky.; and I. N. Pollock, Ashland, Ky.

## A Convincing Argument



IN FAVOR OF

# WAITE, THRESHER COMPANY'S

LINE, IS THAT

## Their Goods Sell!

HAVE YOU SEEN SOME OF THE  
NEW THINGS?

Every successful Jobber carries the Line  
and finds it a Money Maker.

**ENOUGH SAID!**

St. Louis & San Francisco, J. A. Droz, St. Louis, Mo.; J. G. Withington, Newburg, Mo.; Wm. Brazeale, Pacific, Mo.; Frank Clark, Springfield, Mo.; J. L. Woolford, Monett, Mo.; M. T. Balsley, Joplin, Mo.; L. M. Smith, Pittsburg, Kan.; E. D. Tanquary, Neodesha, Kan.; Henton & Bassett, Anthony, Kan.; H. W. Nunamaker, Ellsworth, Kan.; Klein & Fink, Fort Smith, Ark.; Noyes & Huber, Paris, Texas; and W. T. Danner, Burrton, Kan.

There were but 20 Swiss watches and only one English watch represented in this showing.

### Four Firms Have Accounts to Square with Philander B. Hall.

BOSTON, Mass., Feb. 25—Philander B. Hall, alias Russell, is in jail ruminating on the fact that the sword of justice is likely to prove mightier than his pen. He was brought here from Natick, where he was captured a week ago to-day, and has been held in \$2,000 for the March term of court.

There are four firms that have accounts to square with Hall. He secured watch movements and cases valued at about \$250, on orders purporting to be written by D. E. Graves, Warren, Mass., early in February, from A. Paul & Co., George H. Richards, Jr. & Co., and D. C. Percival & Co., of this city. When Mr. Graves repudiated the bills a search for the forger of the orders was begun. William Paul, of A. Paul & Co., happened to recollect that the man who presented them had formerly been in the employ of a druggist who occupies part of Graves' store. He was traced to Natick, where his wife, who is an invalid, is stopping.

When Hall was taken into custody a bank book with \$2,860 to his credit on the Home Savings Bank of Albany was found on him, and the three firms from whom he obtained goods have succeeded in getting an attachment thereon.

### Elmira, N. Y.

F. C. Ricketts, a former Elmira jeweler, died recently in Granger, N. Y., from cancer. Mr. Ricketts is survived by his wife.

The present building on W. Water St. occupied by F. S. Ayres, jeweler, is to be torn down, and on the site will be erected a handsome structure, the entire ground floor of which will be occupied by Mr. Ayres.

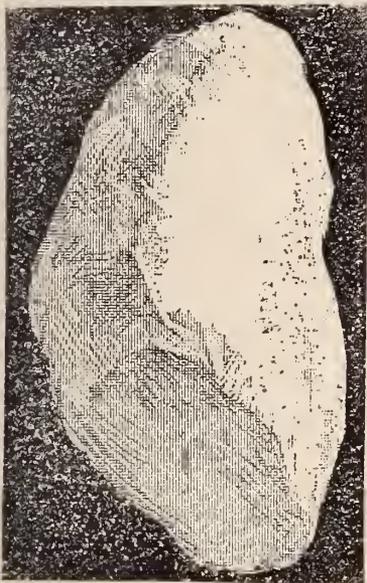
Robert J. Knox, formerly of this city, who was convicted of swindling jewelers in the City of Mexico, and sentenced to four years in Belem prison, expects to be released shortly after March 1st. It is understood he will go to California to reside. Knox and his wife went to Mexico in 1892. While there they purchased \$7,000 to \$8,000 worth of jewelry from what is known as the Violette jewelry establishment. The proprietor accepted from Knox two drafts. Mrs. Knox died in 1893 and Knox was seized with typhus fever.

while in Belem prison. He was removed to the American hospital, where he recovered, being the only American ever known to pass through a siege of typhus in Mexico.

#### The "Jagersfontein Excelsior" Sent to the Pope.

LONDON, Feb. 23.—According to the *Pall Mall Gazette* the Pope has received from the President of the Transvaal Republic, a diamond weighing 971 karats. The stone was found in the Jagersfontein mines and is claimed as the largest known. It is of a bluish white cast and practically perfect, its only blemish being a tiny spot, invisible to the naked eye.

The gem referred to in the cablegram is doubtless the "Jagersfontein Excelsior." The stone was picked up by a native while he was loading a truck, and although a white overseer was standing near him he managed to secrete it and kept it on his



THE JAGERSFONTEIN EXCELSIOR.  
IN THE ROUGH.

person for some time. In this case, however, it did not appear that he purposed stealing the gem, but only wished to deliver it personally to the manager. This he did, and as a bonus he received £150 and a horse, saddle and bridle.

The diamond weighs exactly  $971\frac{3}{4}$  karats or about  $7\frac{1}{4}$  ozs. avoirdupois. It is of a beautiful bluish white color, and shaped like the broken-off end of an icicle. The diamondiferous monster measures three inches in length, one and a half inches in thickness, two and one-half inches in greatest and one and one-third inches in least breadth. Unfortunately it has a black spot about the middle which will somewhat mar its beauty as a single stone, but the spot is so placed as to allow of the stone being cut into two with the spot falling out. It would make two superb brilliants. On the spot it was valued at £200,000.

#### Sixth Annual Convention of the P. R. J. Association.

PHILADELPHIA, Pa., Feb. 22.—The sixth annual convention of the Pennsylvania Retail Jewelers' Association was held in the Order of United Friends' Hall, 36 N. 9th St., this city, Feb. 20-21. President Arthur S. Goodman was in the chair and there was a fair attendance of members. The morning session was mainly devoted to the reception of members and visiting jewelers, and an address of welcome by the president. At the afternoon session there was an address by Dr. J. J. McGuigan on "Jewelers' Sedentary Habits and Their Ill Effects." His remarks bore on the effects of confinement, and he recommended judicious and proper exercise.

Wm. B. Musser, manager of the Non-Retailing Co., Lancaster, Pa., spoke on "Methods, Manners and Morals in Peremptory Merchandising," and after a paper on the "Relations of the Jobber and the Retailer," there was a general discussion on trade subjects and the convention adjourned.

#### SECOND DAY.

The principal business was transacted during the Thursday sessions. Colonel J. L. Shepherd, president of the New York Commercial Travelers' Club, delivered an address on the "The Retail Jeweler" at the morning session. Colonel Shepherd was given an enthusiastic reception. His remarks were somewhat humorous in part. Among other things he said:

"The subject that I am to speak to you upon is not one that calls so much for eloquence as it does for facts, and I trust that I may be able to call your attention to some of the evils that beset your trade. The fact that you have an organization is of itself an evidence that there is a wrong to be righted. What is the wrong? What is the remedy? If we know the first we may learn the second. Does the trouble lie with the manufacturer, the jobber or the retailer, or is it a wrong that you are all blended together in? It is my experience that you are all charging the fault upon each other. If this be true is there not something wrong with the entire trade, from manufacturer to the retailer? To almost every customer that enters your store, all that glitters is gold, especially if your individual reputation is like that of Caesar's wife—above suspicion. The lady who enters the dry goods store often knows more about the quality of the silks and laces than does the young man who waits upon her. But what does she know in your store? Nothing. She is at the mercy of your apprentice."

At the conclusion of Mr. Shepherd's address adjournment was had for dinner, and the members were served with luncheon in the hall. In the afternoon the business session was held, when the annual reports of the president, treasurer, secretary, journal committee and editor's and auditing committees were received.

President Goodman's report was as follows:

#### PRESIDENT'S REPORT.

To the Officers and Members of the Pennsylvania Retail Jewelers' Association:

This being our sixth annual convention, the pleasant duty again devolves upon your president of presenting a review of the condition and progress of our association for the past 12 months. The statistics connected with the same will be present in the secretary's report. As individual jewelers we have certainly passed through an unprecedented year of depression—none of

us can recall, during our business careers, any particular period of the past, at which the jewelers had such bitter experiences, as during the year of 1894. As an association, however, we have no cause to complain, although our increase in membership has not been proportionately as large as upon previous and more prosperous years. Numerically, we still maintain our position as the strongest State association of retail jewelers now established. In spite of the retrenchment and economy made requisite by the times, our members have kept themselves in good standing, which leaves our finances in better condition than ever before. The interest of your officers and board of directors in the prosperity of your association, has not been permitted to flag by them; they have zealously looked after your welfare, as far as in their power so to do—which, if continued and persisted in, must be productive of as good results in the future as in the past. The example set by you and kindred associations has been emulated in other States to the advantage of our national affiliation, all of which correspondingly increases our influence as organized jewelers.

The bad times, if anything, have added to the burdens of the craft; over-active competition has increased, outside depositories for jewelry lines have been added to, stability of prices has become a thing to read about, general demoralization has been the order of the day, with cutting more prominent than ever; while hundreds without the slightest technical education or the least claim to being jewelers, have pirated upon the goods which peculiarly constitute the stock in trade of the legitimate jeweler.

To every one present the danger of all this is so apparent, that it is imperative of the policy of our association to assume even more active and aggressive a position on the vital conditions that beset us on every side. To that end your thoughtfulness is appealed to upon matters that may come up in this convention, and which will require prompt and decisive action. Rather than take up time with the events of the year that have made association history, I prefer to use it in bringing before you a couple of recommendations that should receive consideration before this convention adjourns.

The first of which is the act commonly called a stamping law, the provision compelling manufacturers to stamp the grade and qualities of all goods they make, under penalties. The merits and demerits of the proposed law should be thoroughly discussed at this meeting, and a decisive opinion arrived at as to whether the adoption of such a law would be beneficial to our members or not, if favorably decided action should be taken to have it established in Pennsylvania and New Jersey, by aid of their respective State legislatures. I shall crave the indulgence of the members for an opportunity to speak at length on this subject, which I consider a very important one, when the proper time arrives.

My other recommendation applies to the increase in this State again of those illegal enterprises generally styled Lottery Watch Clubs. The past four years our association has repeatedly taken up cases of the kind with varying success. A recent decision of one of the judges of our local courts, who declared all watch clubs conducted on the lottery plan illegal, should again stimulate exertion to have the abuse wiped out; hitherto we have not been able to establish an authority or a precedent in this State; the laws as they stand have been rather discouragingly interpreted to us by experts. In previous cases we have been forced to seek the aid of the United States authorities where the mails have been used for advertising these schemes, and which has resulted in convictions, demonstrating that the Government readily recognizes the illegality of such enterprises. This, however, does not eliminate the evil; it requires more stringent laws or the help of the local and State authorities, which seems to be sadly wanting, to suppress this unbusiness-like traffic; therefore, I would earnestly impress upon you the importance of advocating a radical revision of the Pennsylvania lottery laws if our present laws are not properly constructed to meet this question, and that we endeavor to have laws passed by the State legislature defining absolutely and prohibiting all such schemes in the interest of legitimate trade in general. To that end a suggestion is offered that a sum of money be set apart to carry out this reform.

There are a few other things that, doubtless, will be duly considered relative to our own interests, all of

which will receive proper attention, without requiring any expression of opinion at this reading.

The importance of trade organization cannot be over-estimated; pains should be taken to impress those of our craft not yet affiliated with us of the wisdom of doing so, for that reason doubtless our association will continue its liberal policy of assistance in organizing new state branches of the N. R. J. A., so that the movement almost inaugurated in this State will eventually spread its doctrine and its uses throughout our great country.

At St Louis next July the annual convention of the national delegates will take place. I need hardly say this event is one of great importance, bringing together, as it does, a representation from every State association connected with the National. It behooves our association to be careful in their selection of representatives. You have before you on nomination some of the brightest men in the association, all fully qualified to fill the responsibilities of the position, and doubtless you will find their choosing difficult. You have also to select a board of directors to serve an ensuing term, and as much of the executive work falls upon this body, the office of director is a more useful than ornamental one; however, the list of nominations are large, and no difficulty should arise, as every man thereon stands pledged to do his duty if called upon.

The other officers of the association are this year spared the anxiety and worryment of running for office by being re-nominated for their respective chairs, which certainly demonstrates the appreciation of their

services by their fellow members, and should spur them on to greater achievements.

With thanks for your attention, and with real and sincere appreciation of the respect, friendship and assistance of the membership at my command during the many years in which I have been repeatedly honored with the presidency of your association, I assure you possesses many compensations for the hard work the office naturally entails. With this, gentlemen, my report closes.

Officers were elected as follows: President, A. S. Goodman, of this city; first vice-president, George S. Katz, of this city; second vice-president, Asa Collier, of Plainfield, N. J.; treasurer, F. C. Bode, of this city; and secretary, C. H. Hamer, of this city; directors, J. R. Hamer, W. H. Bovard, W. H. Dotter, S. L. Schumo, John H. Lhulier, C. L. Conrad, I. Herzberg, S. C. Levy, James G. Maree, R. Pinkstone, E. H. Williams, J. B. Janssen, G. M. D. Lewis, James M. Saunders, Robert Leusch and John G. Buseman, of this city; George A. Bowen, O. O. Stillman, E. J. Dougherty and John A. Pew, of New Jersey, and Emil Hall, Frank Kline and G. Reitzen, of Pennsylvania.

The convention was followed by a banquet at the Builders' Exchange restaurant.

### A Bold Theft and a Prompt Capture.

Joseph T. Kieppers, whom the police call "diamond Joe," made a bold attempt Thursday to steal about \$1,200 worth of diamonds from M. Fox & Co., 1 Maiden Lane, New York. He would probably have succeeded but for the quickness of J. Lovell Pelletreau, a salesman in the firm's employ.

Kieppers who had called some days previously and ordered two pairs of diamonds, returned Thursday about noon and the stones were shown him. After saying they were satisfactory and that he would give a check in payment, he asked to see some stones suitable for a stud and described one in a certain package he had previously examined. Pelletreau took out the package, which contained 12 stones valued at about \$1,200, and his customer chose one which he asked to have weighed. Pelletreau, another salesman and the stranger were the only persons in the office at the time.

The clerk having become somewhat suspicious of his customer, turned suddenly as he reached the scales, just in time to see the man thrust the diamonds into his left-hand overcoat pocket and bolt out of the door. Mr. Pelletreau jumped over the counter after the thief, who sprang down the crooked stairs and gained the street considerably ahead of his pursuer. He was just disappearing around Broadway corner when Pelletreau reached the street shouting: "stop thief!"

The pursuing clerk overtook the thief just as he reached the entrance of the Parmly building, 170 Broadway.

Fearing that his prisoner might have an accomplice in the crowd which gathered, Pelletreau took him down by the building's back entrance at 11-2 Maiden Lane where he held him until patrolman Van Noddall arrived. When taken to the office of Fox & Co. and searched the prisoner had in his pockets, besides the packages containing the two pairs of earring stones and the eleven diamonds stolen from Fox & Co., a package of imitation diamonds and some cheap stones, and another package containing about 7,000 turquoises worth \$1,050. Several pocketbooks were also found and in one of these there was a big roll of pawn tickets all made out for jewelry of some kind or for loose diamonds.

The prisoner was taken to the Tombs Police Court, where he gave his name as Jos. Kieppers. He was remanded to Police Headquarters and recognized here as Diamond Joe, whose picture is No. 41 in the Rogues' Gallery. In the Tombs Police Court, Friday, Kieppers was held for examination in \$1,500 bail.

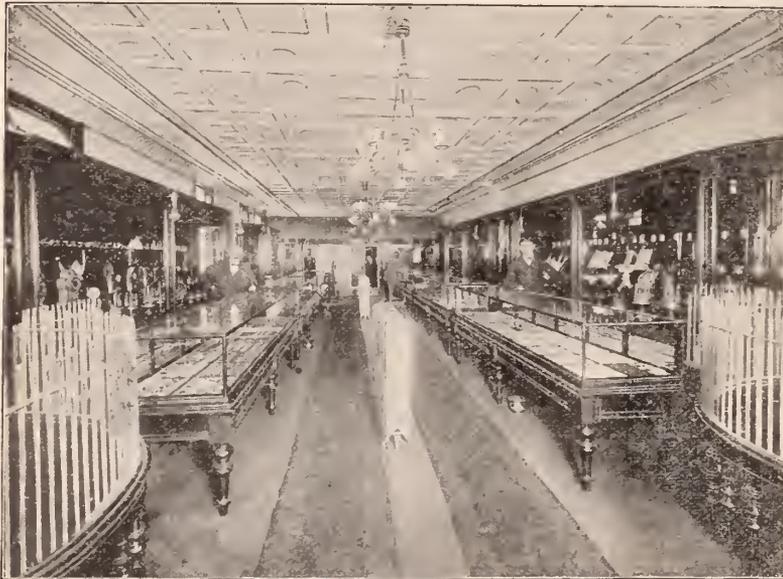
Kieppers is said to be a diamond broker and had an office in the Downing building, 105 Fulton St. The police say he is an old offender. He was arrested in 1885 for absconding with over \$1,000 worth of diamonds belonging to E. Aug. Neresheimer & Co. and was sentenced to four years' imprisonment.

# MELISHEK & PETTER,

128 Maiden Lane, New York.

... MANUFACTURERS OF ...

## WALL AND COUNTER CASES, FOR JEWELRY, SILVERWARE, ETC.



STORE OF R. KARSCH, 8TH AVE. & 41ST ST. NEW YORK, FITTED ENTIRELY BY MELISHEK & PETTER.

**W**E MAKE TO ORDER ONLY, AND GUARANTEE OUR WORK TO BE DUST PROOF AND FIRST CLASS IN ALL ITS DETAILS, AND TO HAVE ALL THE LATEST IMPROVEMENTS AS REGARDS SHELF ARRANGEMENTS, ELECTRIC LIGHTS, ETC. WE WILL CHEERFULLY FURNISH ESTIMATES AND SKETCHES FOR ANY STORE FREE OF CHARGE.

CALL AND SEE US.

**The Dueber Watch Case Mfg. Co. Address President Geo. H. Ford.**

A resolution adopted at the recent meeting of the Retail Jewelers' and Opticians' Association of Connecticut has called forth the following letter :

CANTON, Ohio, Feb. 23d, 1895.

Gen'l Geo. H. Ford, President Connecticut Jewelers' Association, 732 Chapel St., New Haven, Conn.:

MY DEAR SIR—In reading over the very interesting account of the proceedings of your recent convention, we notice the resolutions directing your board of directors to correspond with case and movement manufacturers, as to their protecting the trade, etc.

Without waiting to hear from your board upon this subject, we would say that we have never exchanged our product for advertising purposes, although frequently solicited to do so, by editors and publishers, who, as an inducement, inform us that they have such arrangements with other case companies. At first sight, such an arrangement may appear quite harmless, but we have reason to know that should we adopt such methods, it would be to the serious injury of the retail jeweler, as we do not hesitate to say that many thousands of watches could be exchanged through such channels.

We beg to assure you and your association that none of our product has been or ever will be exchanged for advertising space in newspapers, and you can rely upon us rendering you any assistance in our power in completely eradicating this trade abuse and evil.

It is a fact that, during the past few years, abuses have crept into the trade in such numbers as to have greatly endangered the profit that once the jeweler made upon watches. We believe the retail dealer is the master of the situation and holds the key to the whole matter, and if they will push the goods of such manufacturers, who endeavor honestly to protect them, in a very few months they can regain control of this once lucrative and profitable department of their business.

The policy of this company has been, and will continue to be, to protect the retailer. We do not believe it to be a good, sound business policy to sell the jeweler on Monday, and on Tuesday sell his customer. We do not believe it good policy to sell at retail, even to the friends of the company. No employe of this company can get one of our watches, either for himself or a friend, except through the retail jeweler. That has always been our policy and it has been faithfully lived up to.

We believe, if the retail trade can be organized upon a practical basis by way of State associations, it will be in position then to correct the abuses mentioned in your resolutions. Our faith has been so strong in this belief that we have expended thousands of dollars to have the retail jeweler look at it in the same light as we do. That has been the only object we have had in doing as we have, feeling that the manufacturer and retailer would be better off and the trade confined to its legitimate channels.

A word about Mr Dexter. We spend a certain amount of cash in advertising our watches every year. The trade are aware that we have always, since the foundation of our business, claimed that the retail jeweler was the natural outlet for all goods we manufacture, and we believe he can place with the public all the production of watches now made in the United States, when such watches are of such a character that he can safely guarantee them to his customers. If not, it necessarily follows they must be sold through dry-goods stores, department houses and all other channels. It is to be regretted that such a deluge of cheap and worthless watches have been made by unscrupulous parties; that the natural outlet for the watch trade, viz., the retail jeweler, is checked by the sale of such goods through outside channels to his detriment. Such outside dealers in watch movements and watch cases know nothing regarding the manufacture of these delicate goods, and care less for their quality. This is the cormorant which is preying upon the trade of the jeweler.

Knowing this fact, and feeling assured that the "all channels open" policy, so-called, must be fully

met and hardly fought, we agreed to pay the expenses of Newton Dexter, as our missionary, so to speak, to stir up the trade on this subject of trade abuses, incidentally explaining the rebate system of the Hampden Watch Co., for the protection of the legitimate dealer, and endeavor to get the trade to organize against the policy, which was killing their business; knowing full well that if something was not done to keep the watch trade with the jeweler, the sale of reliable timekeepers and honest watch cases would be ruined; and we could see that we, as manufacturers, would have but one of two courses to follow, viz.: Join the "all channels open" procession of manufacturers, who are making 7 jewel watches by the barrel, and watch cases which are practically worthless, or quit the business entirely.

Until these vital questions are settled, we shall remain manufacturers of reliable watches, accurate time keepers and honestly made watch cases, believing that in the end the right will win, and the jeweler recover his nearly lost prestige as a watch dealer and merchant. Very respectfully yours,

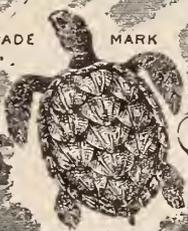
THE DUEBER WATCH CASE MFG. CO.  
Per W. A. MOORE.

**Wife of Mr. Sands Attaches the Interest of Her Husband in Sands & Fellows.**

CEDAR RAPIDS, Ia., Feb. 20.—Mrs. Sands, wife of the junior partner of Sands & Fellows, is suing her husband for divorce and has seized his interest in the stock of the firm under an attachment to secure alimony. She asks for \$3,000, but it is expected that she and her husband will agree upon a smaller amount and the stock will be released within a few days.

The claims of the creditors are said to be preferred, as Mr. Fellows will not consent to anything to the prejudice of the creditors' interests.

**Rice & Hochster**  
TRADE MARK  
Manufacturers of  
**TORTOISE SHELL GOODS**  
483 & 485 Broadway,  
FACTORY  
Cor. Grand & Mulberry Sts. **NEW YORK.**



**The "Sans-Gène" Patent Buckle Side Comb.**



The above represents our latest invention, upon which we were allowed **LETTERS PATENT** Feb. 21st, 1895. Those who make or sell imitations in any material, except authorized by us, will be promptly prosecuted.



### The Attleboros.

Many of the manufacturers report plenty of orders, but very poor collections.

F. M. Whiting Co. report the receipt of many orders and a continued good business.

Alvin Whiting, a well known jeweler, and Miss Annie Peck were married last week at the bride's home.

A. Sturdy and family have closed their house in Attleboro and will spend the balance of the Winter in Boston.

Mrs. W. H. Wade, wife of Hon. W. H. Wade, of Wade, Davis & Co., is recovering from a severe attack of illness.

The Co-operative Manufacturing Jewelers are turning out many handsome novelties in the line of ladies' belt buckles.

W. C. Tappan, salesman for the D. F. Briggs Co., has arrived from California. He traveled 10,000 miles since he left here.

J. B. Maintien & Son have taken work room in the Richards' building, and increased their facilities for doing business.

The homestead of the late R. F. Simmons is still advertised for sale by the executors. It is a handsome piece of property.

William E. Lull, of the old firm of Cutler & Lull, and Miss Isabelle B. Russell, of Arlington, Mass., were married last week.

M. E. Rowe, of Horton, Angell & Co., and L. S. Carpenter will soon start for a trip to Chattanooga, Tenn., and points of interest in that vicinity.

Two bowling teams from W. & S. Blackinton's shop had a contest the other night. Team one, captained by A. S. Blackinton, vanquished its opponents by a big majority.

Two teams from the Mossberg Mfg. Co.'s shop tried conclusions upon the alleys again the other night. Team 2 carried too many guns for its opponent and finished with the excellent score of 2,002.

The Snap & Tool Co. have made a number of changes and alterations in their building on Elm St. that give them much additional room and better facilities for doing business.

T. I. Smith, of T. I. Smith & Co., recently made the Woman's Relief Corps a very advantageous offer by which they secured a fine piece of ground on Elm St., upon which one of the finest buildings in the town is going up.

Upon the Republican town committee organized for 1895 the other evening, are the following prominent jewelers: T. G. Sandland, of Sandland, Capron & Co.; B. S. Freeman, Jr., of B. S. Freeman & Co., and F. L. Shepardson, of F. L. Shepardson & Co.

The Gentlemen's Driving Club is an organization of prominent jewelers of the Attleboros. The club runs a fine park and one of the best tracks in New England. The annual meeting was held last week. Roswell Blackinton was chosen president; Dr. T. L. Swift, vice-president; J. A. Coddington, treasurer, and O. W. Clifford, secretary. The track committee consists of E. I. Franklin; the speed committee of Dr. T. L. Swift, E. I. Franklin and Oscar Wolfenden; and the executive committee of E. I. Franklin, G. H. French and Oscar Wolfenden.

The will of the late Edwin A. Robinson, the wealthy manufacturing jeweler, will be admitted to probate at Taunton on the first Monday in March. Mr. Robinson left an estate reputed to be valued at about \$400,000. Mr. Robinson bequeathed to his wife such portions and part of the estate, real and personal, as under the laws of the State she is entitled to. All of the remainder of the estate is bequeathed to his children, Edwin A., Jr., Victor B., Ida D., Alice H. and Robert C. Robinson, to be equally divided between them. George K. Webster and E. A. Robinson, Jr., were appointed

guardians of his four junior children, and also the executors of the will.

### Pittsburgh.

Edward Biggs is on the sick list.

The Diamantine Mfg. Co. have sold out.

E. DeRoy is in the south, attending the Mardi Gras.

The entire stock of C. S. Hauser, Frankstown Ave., East End, was sold out last week at auction.

Hardy & Hayes, Smithfield St., are advertising a removal sale owing to the important change in their quarters to take place April 1st.

Among the many visiting jewelers here last week were: J. B. Bruce, Burgettstown; E. C. Bates, Alliance, O.; Gus Spies, Irwin; E. H. Kennerdell, Tarentum; H. H. Weylman, Kittanning; J. C. Hanna, New Castle; J. D. McAulis, Beaver Falls; and E. L. Walker, Verona.

Six thousand dollars' worth of improvements in the large store of E. P. Roberts & So: s, this Spring, will tend to increase the beauty of one of our handsomest stores. A new marble floor, an elevator, changes in the three art rooms and additional electric lights are a few of the innovations contemplated.

### Newark.

Joseph R. King, of the firm of King & Co., 355 Mulberry St., and Ernest A. Dreher on Feb. 15th formed a co-partnership to be known as King & Dreher for the purpose of manufacturing jewelry.

David E. Bedell, a prominent resident of Newark, who was for many years connected with manufacturing jewelry industry, died Friday at his home, 258 Mulberry St. He was born in Newton, N. J., 77 years ago. For many years he was in the oil business in Elmira with his brother, Horace Bedell. About 1866 the brothers purchased an interest in a jewelry manufacturing concern of Newark which became McIntyre, Champenois & Bedell, the other parties being Chas. McIntyre and Isaac Champenois. This firm dissolved about 1876 and McIntyre & Bedell continued a few years until Mr. McIntyre retired and Horace Bedell died. David Bedell next became interested in the business run by his sons-in-law, Shoemaker, Pickering & Co. He retired from active business some years ago. Among the many persons from the jewelry trade who were present at the funeral was Isaac Champenois, Mr. Bedell's old partner.

## BLANCARD & CO.

45 & 47 John Street, N. Y.



Settings, Galleries, Ornamental Designs,  
Rich Borders in Rococo and  
Renaissance.

**FOX TAIL CHAINS.**

W  
A  
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H

GOLD PLATED



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**Boston.**

E. B. Floyd & Co. are to have a handsome Howard post clock on Summer St. in front of their store.

The E. Howard Watch & Clock Co. have built a memorial clock for the Belleville Church tower, Newburyport, Mass.

At the last meeting of the New England Association of Opticians a handsome gold watch was presented to secretary William R. Donovan, in recognition of his services in his official capacity.

Friends of Charles May sympathize with him in his bereavement by the death of his daughter, an estimable young lady 22 years of age, to whom he was devotedly attached.

A. L. Moody, Fargo, N. D., has been east on his semi-annual buying trip and was in Boston the past week. Other buyers in town included Daniel McLean, Aylesford, N. S.; G. O. Foye, Foye & Son, Athol, Mass.

Benjamin Furst was arrested in Lewiston, Me., Feb. 18, and brought to this city last Wednesday, charged with the larceny of six gold watches valued at \$500, from Max Freeman, jeweler, 800 Washington St. Furst is Freeman's cousin and is supposed to have taken the watches from the premises, with which he was familiar, Feb. 2. On that date Freeman received a note calling him away from the store, in handwriting that resembles Furst's, and subsequently missed the property.

The troubles of Marcus & Son were augmented during the past week by the arrest of Simeon Marcus on the charge of embezzling diamonds to the value of \$1,200. In court, Saturday, however, Micah Dyer, the complainant, who is a prominent Boston business man, withdrew the charge. It was evident that considerable scurrying around had been done, and when asked if the property had been returned, Mr. Dyer replied in the negative, but said that proper security had been given therefor. The defendant was discharged.

Stephen Bennett, one of the old timers in the Boston jewelry trade, passed away on the 19th inst., after rounding out the allotted span with a life of varied experiences and continued activity. His age was 72 years. He was identified with two generations in the trade, in his younger days having been a foreman for the then prominent firm of Sackett, Davis & Co. Of late years he had kept a store on Atlantic Ave., in the vicinity of the busiest wharves, and was well-known to many of the seafaring men of the port.

**Philadelphia.**

Harry Yeager is seeking improved health in Florida.

E. P. Percival has left on a pleasure trip to England.

Mr. and Mrs. Silas L. Shumo and two daughters have left on a pleasure trip to Florida.

Henry Newburger, H. Muhr's Sons, will

start in a few days on a three-months' visit to relatives in France.

Maggie Watson has been committed for trial for stealing silver spoons from A. R. Justice & Co., 718 Chestnut St.

Samuel Burkan's store, 145 N. 5th St., was entered by a sneak thief one day last week and robbed of \$150 worth of jewelry.

F. C. Baumiller, of the late firm of Baumiller & McManning, Frankford, is about opening a branch office in room 14, 1200 Chestnut St.

Joseph M. Reker and Wm. E. Reker, Jr. have obtained a verdict for \$920.34 against C. R. Smith & Son. The action was to recover a balance due on a book account.

Eveline Henry and Martha Johnson, shoplifters, were committed for trial last week. Among their victims were jewelers Wm. Lunier, L. Dietrich and A. R. Justice & Co.

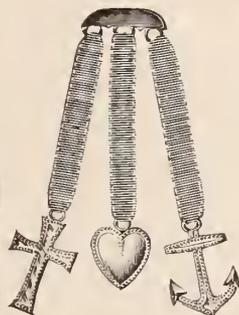
John C. Kelley, the Chestnut St. jeweler, died on the 17th inst. The funeral services on Thursday last were numerous attended by prominent citizens. Mr. Kelley had been ill for a long time.

In memoriam resolutions on the death of Simon Muhr have been adopted by the Jewish Foster Home and Orphan Asylum, the Citizens' Permanent Relief Committee, and the Five O'clock Club.

Among out-of-town buyers recently here were: F. F. Foy, Jenkintown, Pa.; B. C. Foster, Bristol, Pa.; C. F. Rudolph, Wilmington, Del.; Howard Fitzsimmons, West Chester, Pa.; F. C. Baumiller, Frankford, Pa.; Wm. Francis, Ardmore, Pa.; N. C. Kennedy, Langhorne, Pa.; Howard Stratton, Mt. Holly, N. J.; J. Brown, Mt. Holly, N. J.; D. H. Krause, North Wales, Pa.; R. G. Porter, Woodbury, N. J.; Geo. Press, Oxford, Pa.; and C. S. Hunsberger, Souder-ton, Pa.

**LENTEN \* GOODS**

IN  
**GOLD,**  
**SILVER**  
AND  
**SILVER GILT.**



BOOK MARK.



BOOK MARK.

LENGTH 8 INCHES.

**Rattin & Co.,** Manufacturers of  
**Small \* Wares**

IN 14k. AND STERLING SILVER. \* \* \*

FACTORY,  
NEWARK, N. J.

SALESROOMS:

3 MAIDEN LANE, NEW YORK.

**A** AMERICAN  
**WATCH TOOL CO.**

ESTABLISHED 1872.  
INCORPORATED 1894.



THE  
**Webster=**  
**Whitcomb**

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

**Stoney-Batter Works, Chymistry Dist., Waltham, Mass.**

## Reorganization of the Kent & Stanley Co.

PROVIDENCE, R. I., Feb. 25.—At a meeting of the stockholders of the Kent & Stanley Co., held several days ago, it was voted to call a meeting of the creditors and submit to them a statement of matters as found upon examination by a committee from the stockholders appointed at the time the extension was first asked for. In accordance with this vote a meeting of the creditors was held Thursday afternoon in the directors' room, at the corner of Sabin and Aborn Sts. This was well attended and at the time appointed for the meeting at 3 o'clock the rooms were crowded.

The meeting was called to order promptly by Gen. Charles A. Wilson, chairman of the committee of stockholders. In opening the chairman explained that the committee had examined the books, accounts and affairs of the company and carefully valued the assets and liabilities and had done everything that they had been empowered to do. They had called this meeting of the creditors of the company, in order to obtain suggestions as to what plan should be pursued in the settlement of affairs. The idea generally expressed was that a reorganization would become necessary, in fact that it was the only method by which the matter could be amicably and satisfactorily adjudicated. He thought that so much had been said and published concerning the company's affairs that the best thing that could be done was to allow the representatives of the press to be present and obtain an accurate account of the proceedings. He then asked that the creditors select a chairman to preside over the meeting and Frank A. Chase, of the Rhode Island National Bank, was elected, with Edward A. Loomis, of Belcher & Loomis, hardware dealers, as secretary.

The report of the committee, of stockholders as submitted to the recent meeting of the stockholders was read by Gen. Wilson, chairman of the committee, and showed the assets on the books of the company to be as follows:

Enterprise building, on which there is a mortgage of \$47,500.....	\$171,681.18
Sabin street building.....	529,757.09
Book accounts.....	118,501.34
Jewelry plant.....	53,473.15
Notes receivable.....	981.43
Catalogues.....	3,000.00
Leases and trade-marks.....	25,000.00
Merchandise.....	229,591.92
Rents due.....	11,992.85
Cash on hand.....	737.18

Total assets, as shown by the books, \$1,134,713.14

### LIABILITIES.

Capital stock.....	\$500,000.00
Notes payable on demand.....	75,606.96
Time notes.....	221,404.25
Mortgage notes.....	222,500.00
Open accounts.....	66,859.12
Dividend account.....	3,412.00
Due on Sabin St. building.....	107,483.38
Rents.....	648.18
Due salesmen.....	6,604.35
Due office help.....	398.54
Interest on mortgages.....	4,875.00

Total liabilities, as shown by the books, \$1,209,791.78

To which must be added contingent liabilities of..... 58,155.00

Making total of... \$1,267,946.78

The report then went on at some length to say that the committee had called in expert accountants and had carefully valued the property at what it was estimated it would bring at forced sale, which meant a sum considerably less than the one given on the books of the company. Some of the book assets had been thrown out altogether, as for instance catalogues and trade marks, which really had no cash value, and the capital stock had been erased from the list of liabilities as now worthless. The result of this investigation and method was that in the estimation of the committee the immediate cash value of the assets of the company was \$525,030, with liabilities of \$487,291.

The committee submitted to the consideration of the creditors what they considered the only possible plan for reorganization, which was the formation of a new company, with a capital stock of \$750,000 in shares of \$100 each, shareholders of the present company to be first allowed to take of the new stock an amount equivalent to the stock which they held in the old company. Of this \$750,000 of new stock, \$500,000 was to be issued immediately, the remaining \$250,000 to be held in reserve to retire the mortgage indebtedness of the company. This plan had been selected by the committee from a number submitted to them by expert financiers and men who had had experience in reorganizing companies. This report, in relation to the reorganization when submitted to the recent meeting of the stockholders, was recommended to the committee without any action being taken, and the committee asked that a committee of the creditors be appointed to confer with them in regard to a plan.

J. U. Starkweather moved that a committee of three be appointed, but Hon. Henry J. Spooner amended that the committee consist of five instead. After considerable debating a committee consisting of G. W. Daniels, of Boston, J. U. Starkweather and Hon. Henry J. Spooner was finally appointed by Chairman Chase to select a committee of conference that should represent the diversified interests in the matter. This committee reported the following committee of conference with the stockholders' committee: Frank A. Chase, cashier Rhode Island National Bank; Gen. Olney Arnold, president First National Bank, Pawtucket; Horatio A. Hunt, cashier American National Bank; William B. Gladding, treasurer Burdon Seamless Filled Wire Co., and J. E. Studley, of the Charles R. Smith Plating Co. This committee represents the largest creditors of the firm.

The announcement of this committee caused some dissatisfaction on the part of the various contractors who had done work upon the new building for which they had not received their money and who thought that they should be represented. James A. Tower expressed the sentiment of these creditors to that effect, but it was thought that they were sufficiently protected by

their liens without further consideration.

The committee was authorized to confer with the stockholders' committee and agree upon some plan of reorganization, after which the meeting adjourned, subject to the call of the chairman.

## J. A. Pitts, New President of the Canadian Jobbers' Association.

MONTREAL, Que., Feb. 23.—James A. Pitts, the newly elected president of the Canadian Association of Jobbers in Ameri-



JAMES A. PITTS,  
PRESIDENT, CANADIAN A. J. A. W.

can Watches, was born in Cornwall, Ont., and received his education at the model school of that place. His father was W. H. Pitts, one of the pioneers of Cornwall, who founded and for several years carried on successfully a hardware business.

After completing his education Mr. Pitts went to the United States and apprenticed himself to learn the watchmaking and jewelry business, remaining with his first employer until that gentleman retired from business on account of ill health. After working for a hardware house he accepted a situation as traveler and office manager of the Carsters Case Co., manufacturers of jewelers' trays, boxes, fancy goods, etc. With this company Mr. Pitts remained about a year when he was offered and accepted the position of manager of the Montreal branch of Smith & Patterson, Boston, Mass. After four years of service he resigned his position for the purpose of entering the employ of P. W. Ellis & Co., Toronto, as traveler in Quebec and the Maritime Provinces.

Mr. Pitts remained with this firm until early in 1892, when he commenced an exclusively wholesale business on his own account, at 84 Fort St., Montreal. From there he moved to his handsome office in the Temple building, on St. James St., where he is to be found at the present time.

Mr. Pitts is a hard worker and and he has many of the essentials that go to make a successful business man. He is very popular among the members of the trade.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Member of the American Trade Press Association.

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### Trade With Hawaii.

NOW that the Hawaiian Islands have established a commonwealth republican government, its interests will grow apace and become a recognized item in the commercial world. The prospects for an increased trade with the United States are bright, and those lines represented by this journal should be specially favored, being as they are, truly American in their characteristics. In order to give the readers of THE CIRCULAR a comprehensive and trustworthy idea of the possibilities of trade with the Hawaiian Islands and the methods for obtaining same, arrangements have been effected with the well-known traveling correspondent, Walter

Lodian, now in Honolulu, for a series of letters bearing upon these matters. These letters were commenced in the issue of Feb. 20, and will extend over several weeks. The reader will find the account of his industry in these islands, very complete and concise. He will learn about the salary or wages paid his fellow-worker in the republic of Hawaii; his hours of labor; business opportunities; something about employers, merchants, dealers, and tradesmen's profits, incomes, etc.; prices; average stock values carried; customs duties; characteristics of the professional and mercantile community in business; the actual condition of business affairs in his line; how to get and extend trade with the Republic, with useful hints; the advertising proclivities of the natives; Hawaiian markets and productions; what the Hawaiians want, and their readiness to buy, introduce and push goods; apprenticeship system, technical schools and unions; costs and conditions of living in the trade; steamship trade rates; and a multitude of minor details. As a knowledge of the people is absolutely necessary to those who desire to obtain their trade, the commercial portions of these letters will be found to be interspersed with pertinent observations on the personal characteristics, pastimes, modes of living, ambitions of the Hawaiian people. Manufacturers especially are directed to carefully read these letters.

### The Results of the Big Diamond Deal.

Mines had concluded arrangements for the disposal of the whole of their diamond output for 1895 to an English syndicate has been much discussed. The price at first quoted in this enormous deal was £3,500,000 but the latest information received places the aggregate amount of money represented at nearly £4,000,000. The transaction is absolutely unique of its kind. It should be observed that the purchasers of this year's DeBeers output are practically the well known members of the Pool Syndicate, and the company have undertaken not to produce over a certain quantity of karats. In fact the conditions of purchase and sale are identical with those which have hitherto held good, namely: the purchase and delivery of all the diamonds under this contract must take place in Kimberley. This proceeding appears to be taken to imply that the local standing of buyers and valuers will be maintained, and so far from the trade of Kimberley becoming depreciated by so large an deal in diamonds, greater confidence will be instilled into the minds of the public from a commercial point of view, and an impetus given to prospecting operations throughout other districts. In the meantime, the governing prices of diamonds throughout the world will be generally steady, with an inclination to increase; for the hopes of prospectors are no more roseate than they have ever

been. The prospector does not alight up in a diamond mine because he earnestly desires to find one.

THE latest development in the agitation looking toward the obtaining of a common law throughout the States of the Union, regulating the stamping of wares of silver, has transpired in Alabama, as will be noted from a letter received by this journal from E. H. Hobbs, president of the Alabama Retail Jewelers' Association, of which the following is a copy:

SELMA, Ala., Feb. 23, 1895.

Editor of THE JEWELERS' CIRCULAR:

I regret to say that owing to what seemed unavoidable delay in getting another bill ready to present to our legislature, we failed to get any bill passed. Your bill on stamping of silver was introduced and will come up early in our next session. Thanking you for sending me the same, I am, very truly,

E. H. HOBBS.

### A Bill in Reference to the Diamond Schedule.

WASHINGTON, D.C., Feb. 21.—Wednesday, Representative Van Voorhis, of New York State, introduced in the House a measure of which the following is a copy:

#### A BILL

TO AMEND AN ACT ENTITLED "AN ACT TO REDUCE TAXATION, TO PROVIDE REVENUE FOR THE GOVERNMENT, AND FOR OTHER PURPOSES."

*Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That section four hundred and sixty-seven of the free list in the tariff act of eighteen hundred and ninety-four be amended by striking out the first word "Diamonds."*

The bill has been referred to the Committee on Ways and Means, and has not yet come up for consideration by that committee.

### Thomas N. Theus Afflicted in the Death of His Wife.

SAVANNAH, Ga., Feb. 22.—The death occurred yesterday morning of Mrs. Thomas N. Theus, wife of the senior member of Theus Bros., of this city. Her illness had been of several weeks' duration and resulted in blood poisoning, which was the immediate cause of her death.

Deceased was a woman of lovely disposition, devoted to her husband and home. Her death is a crushing blow to Mr. Theus, whose main interest in life is his home. There are no children, and after a married life of 30 years, the affliction to Mr. Theus is all the more overwhelming. He has the heartfelt sympathy of every one who knows him.

### Thomas Trapp Robbed During His Auction Sale.

TRENTON, N. J., Feb. 23.—A tray containing diamonds said to be worth \$5,000, was stolen last night from Thomas Trapp's jewelry store, this city. There was an auction sale in progress at the store and the tray was in a show case in a window. To reach it the thief had to raise an inside sash and then open the case in the window.

### New York Notes.

A judgment for \$63.13 has been filed by Reed & Barton against Mary James.

Alling & Co. have entered a judgment for \$403.02 against Chas. Casper.

The Phoenix Glass Co. have filed a judgment for \$109.05 against Paul Dreher.

A dissolution sale of the stock of Camerden & Forster, 1152 Broadway, is now in progress.

S. B. McCormack, 1017 Gates Ave., Brooklyn, has given a chattel mortgage on his jewelry stock to R. McCormack, for \$513.

Ernest A. Straat & Co. have satisfied a judgment for \$120.72 entered against them April 24, 1888, by R. F. Simmons & Co.

Judgments against J. B. Garcia have been entered in favor of the Chilton Mfg. Co. for \$35.62, and H. N. Hubbard for \$317.81.

The judgment for \$3,059.59 entered June 6, 1894, by A. Chalumeau as administratrix of the estate of D. Chalumeau, against C. I. Mackay, has been satisfied.

In the City Court Friday, before Judge Newberger, L. Toplatz recovered a judgment for \$196.02 against Jennie Langer, on a disputed claim for rent.

Dr. Knowles who has been connected with the Spencer Optical Mfg. Co. and more recently with the Julius King Optical Co. as special instructor in refraction of the eye, has opened an office for students and patients at 4 Maiden Lane.

C. G. Alford, of C. G. Alford & Co., and Geo. N. Wilcox, of the Courvoisier-Wilcox Mfg. Co., sailed on Saturday on the *Savotoga* for Havana, on a trip for rest and recreation. They will remain about one week in that city and will go from there to Tampa Bay Hotel, Florida, returning in about six weeks.

Police Justice Grady in the Essex Market Police Court last week held William Abrahams, a jeweler, 63 Stanton St., for examination on a charge of being a receiver of stolen goods. A pair of diamond earrings stolen Dec. 16th was alleged to have been found in Abrahams' store. The jeweler denied the charge.

The bulging pockets of J. C. Alt, of Chicago, a salon passenger on the *Lahn*, which arrived Thursday, excited the suspicions of one of the customs officials, who followed him off the pier and searched him. Thirty-nine pieces of jewelry were found, including watches, brooches, rings and scarfpins. Alt made the usual excuses, but his property was confiscated.

A fire which on Friday destroyed over one-third the interior of the four story building at 659-667 Hudson St., completely gutted the factory of the Tennant Co., silversmiths. The company's loss, which is estimated at \$10,000, is said to be fully covered by insurance. The Tennant Co. have opened a temporary office on the ground floor of 659 Hudson St., and will

establish new quarters within a few days.

A judgment for \$135.25 against S. A. Gutman & Co. has been entered in favor of L. Adler and others.

Sol. Fox, of Fox Bros. & Co., Cincinnati, O., arrived from Europe, last week, none the worse for his voyage. The firm's diamond cutting mills will soon be in motion.

G. Heitkemper, Portland, Ore., has given a first chattel mortgage to secure Hayden W. Wheeler & Co., \$10,000; Commercial National Bank, \$5,000; Mrs. Heitkemper, \$5,000; Frank Victor, \$2,000; and Frank Heitkemper, \$4,000; making a total of \$26,000. He has given a second mortgage amounting to about \$10,000 to Whiting Mfg. Co., Wilcox Silver Plate Co., Bippart & Co., S. Guggenheim & Co.

The suit of Tillinghast & Albro, Providence, R. I., against J. A. Flomerfeldt & Co., of this city, was tried Thursday in the City Court before Judge Conlon. The action was to recover the amount of a bill of goods, about \$85, sold last June. Flomerfeldt & Co. claimed to have returned part of the goods and sent a check for the balance, which the plaintiffs refused to accept. Tillinghast & Albro claimed they never received any goods. The jury disagreed.

Two days were occupied last week by Justice Newberger and a jury, in Part III. of the City Court, trying to decide whether William P. Lynch or Joseph D. Lynch was the owner of \$1,910 worth of diamonds, seized by the sheriff last November. The suit was brought by William P. Lynch against Henry Weiss and Isaac Friedman, substituted in place of the late sheriff John J. Gorman, and the plaintiff alleges that the sheriff, on an execution for \$409 against Joseph D. Lynch, seized \$1,910 worth of diamonds owned by him. The execution was on a judgment in favor of Louis Mann and against Joseph D. Lynch. William P. Lynch says the diamonds were and are still his. A sealed verdict was ordered, and the jury, Thursday, reported a disagreement.

A meeting of the creditors of the Brodie Jewelry Co., Baltimore, Md., was held Monday afternoon at the office of Henry E. Oppenheimer & Co., 47 Maiden Lane. About eight creditors were represented. H. E. Oppenheimer stated that the liabilities were about \$14,000, including \$2,100 to a bank. The assets consisted of stock, \$6,000; book accounts, \$8,000, of which \$2,000 might be worthless, and the balance payable in instalments. There were no secured or preferred claims. Mr. Oppenheimer presented for the Brodie Co. a composition offer of 25 cents in six months. The creditors seemed to think the offer too small and finally suggested 33 1-3 cents in the same time. Mr. Oppenheimer promised to submit this proposition but believed that no more than 25 per cent. could be paid.

A. S. Adams, Boston, Mass., writes THE CIRCULAR that he has discharged his mortgage for \$12,000, and placed one of \$3,600 instead.

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: C. W. Bixler, Easton, Pa., Broadway Central H.; F. G. Smith, Detroit, Mich., H. Brunswick; S. Fox, Cincinnati, O., Astor H.; L. M. Sigler, Cleveland, O., Astor H.; T. J. Morrow, Holyoke, Mass., Astor H.; J. Federhen, Boston, Mass., Broadway Central H.; E. H. Winne, Albany, N. Y., Continental H.; J. King, Cleveland, O., Union Square H.; A. M. Weber, Milwaukee, Wis., Broadway Central H.; A. Kipp, buyer for Kipp Bros., Indianapolis, Ind., St. Stephen H.; P. J. Delehanty, buyer for H. P. Wasson & Co., Indianapolis, Ind., 335 Broadway.

### Canada and the Provinces.

Partnership has been registered by Jos. C. and Bennett C. Silver, wholesale jewelers, Montreal, under the name of J. & B. C. Silver.

P. W. Ellis & Co., Toronto, assert that there is no truth whatsoever in the statements regarding H. P. Hyams, published under this department Feb. 20, as far as they are concerned.

A meeting of the jewelers' and silversmiths' section of the Toronto Board of Trade was held Thursday, for the election of officers. The executive committee elected is composed of W. K. McNaught, M. C. Ellis, H. K. Hemming, E. Scheuer and J. C. Copp. Mr. McNaught was made chairman and H. K. Hemming, vice-chairman.

The owners of daguerreotypes will hail with delight the latest novelty just introduced by Battin & Co., Third Ave. and Ogden St., Newark, N. J., which consists of a beautiful holder for these early photographs. It is made of sterling silver, beautifully chased and perfectly finished, and is an exact reproduction in form, style and size of the original holders of former days. If ever the hackneyed phrase "filling a long-felt want," could be appropriately applied, it is in the case of this novelty.

The novelty of the season in tortoise shell goods is the "Sans-Gene" patent buckle side comb introduced by Rice & Hochster, 483 Broadway, New York. This comb has just been introduced, the patent on it having been allowed only last Thursday, and the originators are so confident of its success that applications for patents in foreign countries have already been made. Some of these combs have been sold to prominent jewelers who are mounting them in gold and silver, thereby enhancing their already beautiful effect.

**Syracuse.**

F. J. Hollister, of Hitchcock & Morse, left last Monday for a trip through Pennsylvania, while Mr. Hitchcock is looking after the firm's interests in New York State.

Burglars entered the home of E. G. Seymour, of Jos. Seymour's Sons & Co., on Sunday night, Feb. 17th, while the family were away, and secured \$350 in jewelry and \$100 in money. False keys were used to effect an entrance.

Buyers from near-by towns calling on Syracuse jobbers the past week included: George Barney, Fayetteville; J. E. Squier, Chittenango; Dr. J. X. Smith, Oneida; Wm. Farrand, Savannah; G. F. Luckey, Baldwinsville; and H. A. Williams, Camden.

The marriage of Miss Anna Pakelnishky, of this city, and Kolman Levy, of N. B. Levy & Bro., Scranton, Pa., occurred at the Standard Club, on Wednesday evening. The groom is a brother of Levi Levy, wholesale jeweler in the Nottingham building, and the bride is a sister of Nathan Pakelnishky, salesman for Mr. Levy.

The latest phase of the Liberman-Anderson-Berson jewelry case was the arrest on Wednesday of Liberman and Berson on a warrant sworn out by Anderson, charging grand larceny in the first degree. Anderson is the brother of Joseph Anderson, who claimed to have lost two jewelry cases out of his cutter at Auburn on Jan. 7 last. The cases of Isaac Liberman and Leon Berson came up in police court Thursday. Both men pleaded not guilty and demanded an examination, which was set down for March 2d. Berson and Liberman were released on their own recognizances.

Travelers calling on Syracuse jewelers the past week included: Alva J. Lasher, Whiting Mfg. Co.; Mr. Clapp, Smith & Knapp; B. E. Osgood, F. L. Shepards n & Co. and The New York Mutual Optical Co.; Edward Kubie, Levy, Dreyfus & Co. and the Imperial Optical Co.; A. H. Bogani, L. H. Keller & Co; G. C. Booth, Hutchison & Huestis; V. W. Henderson, Enos Richardson & Co.; W. H. Morris, J. W. Richardson & Co.; E. Bing, Bloch Ainé; W. H. Brown, Wilcox Silver Plate Co.; H. D. Meyer, Hayden Mfg. Co.; S. M. Einstein; Mr. Martine, A. Troesch & Co.; Al. Howard, The Shepard Mfg. Co; A. Schwab, New Haven Clock Co; Mr. Franklin, L. Tannenbau n & Co.; Mr. Cocks, for E. E. Kipling.

**Worcester, Mass.**

Elmer G. Tucker, 342 Main St., has rented the store room in the Mechanics' hall block, where J. P. Weixler has carried on a jewelry business for many years, and will take possession March 1st.

J. P. Weixler, who has been located in the Mechanics' hall block for many years, has rented the store 634 Main St., and will move thereto March 1st. He is selling some of his stock at auction.



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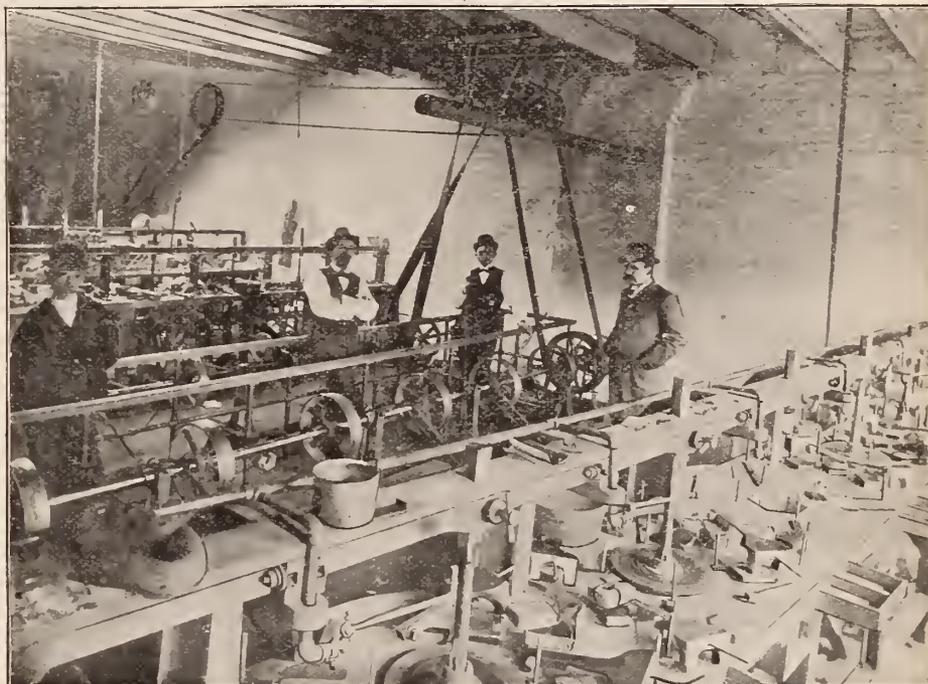


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AND CUTTERS OF

**DIAMONDS.**

CUTTING WORKS, 45 JOHN STREET.

**37 MAIDEN LANE, NEW YORK.**



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their concerns.

**E**ASTERN jobbers and manufacturers represented in the Twin Cities the past week were: Albert Berger & Co., by Hubert Somborn; Nicholson File Co., by Mr. Tragle; Joseph Fahys & Co., by P. A. Savory;

Low, Weinberg & Co., by Hugo Low; Carter, Sloan & Co., by Frank Horton; Kent & Stanley Co., by M. C. Fish; Maltby, Henley & Co., by Geo. T. Seal.

From Chicago is reported the return of Mr. Tyler, Ansonia Clock Co., from the southwest; C. E. Patterson, Towle Mfg. Co., came in and left for the central west; C. P. Dungan, Meriden Britannia Co., came in from the west and left Thursday for Michigan.

Among the traveling men in Lancaster, Pa., the past week were: L. Witsenhauser; Asher Kleinman, for Wm. I. Rosenfeld; Fred. Clarkson, Snow & Westcott; J. J. Rolleston Jno. W. Reddall & Co.; H. D. Meyer, Hayden Mfg. Co.; H. B. Bliss, Gorham Mfg. Co.

Traveling men in Louisville, Ky., last week were: C. A. Marsh, C. A. Marsh & Co.; J. F. Coane; Joe Beach, Meriden Silver Plate Co.; Bob Wilcox, Wilcox & Evertson; Mr. Vermillion, Bradley & Hubbard Mfg. Co., representative of the T. A. Willson Optical Co.

Traveling men calling on Davenport, Ia., jewelers the past week were: C. J. Mann, Hartman & Co.; Mr. Newhouse, Glickauf & Newhouse, E. C. Bowen, Rogers & Bro.; A. M. Shepard, C. G. Alford & Co.; Arthur L. Reed, Ames Mfg. Co.; T. H. Pope, for Frank W. Smith; and William Seckels.

Recent traveling salesmen in Philadelphia included: L. P. Lewis, Randel, Baremore & Billings; Geo. W. Read, W. B. Kerr & Co.; Vincent Towns, Middletown Plate Co.; J. E. Simonson, A. J. Hedges & Co.; W. H. Tarlton, Wightman & Hough Co.; Chas. Ochs, Joseph Dukas & Co.

Among the traveling men in Omaha, Neb., last week were: W. H. Bryant, T. G. Hawkes & Co.; Mr. Crane, Strobell & Crane; E. F. McKee, Geneva Optical Co.; Mr. Pixley, F. A. Hardy & Co.; Mr. Loeb, Wadsworth Watch Case Co.; W. F. Smith, Newark Tortoise Shell Novelty Co.; Lawrence Smith, Bippart & Co.

The travelers visiting Kansas City last week were: A. B. Daggett, Derby Silver Co.; A. J. Seward, Enos Richardson & Co.; Robt. Welch, Welch & Miller; C. O. E. Hartung, Sussfeld, Lorsch & Co.; E. A. Reed and O. C. Lane, Reed & Barton; T.

L. Cannon, Mandeville, Carrow & Crane; and F. L. Carpenter, Battin & Co.

Traveling men in Indianapolis the past week included: J. Rothschild, I. M. Berinstein; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; Chas. Marsh, C. A. Marsh & Co.; J. H. Nichols, Nichols Bros.; Mr. Dickenson, Elgin National Watch Co.; Mr. Lamb, Geo. H. Fuller & Son; B. Franklin Davis, Hipp Didisheim & Bro.; Daniel Earl, opal merchant; A. R. Varian, Dennison Mfg. Co.; Chas. Roe, E. Ingraham Co.; Mr. Miller, T. A. Willson & Co.; M. Stein, Wendell Mfg. Co. and Western Watch Case Co.; representative of J. Dukas & Co.; F. J. Foster, Unger Bros.; Millard Veit, Marx, Veit & Co.; C. A. Whiting, Crescent Watch Case Co.

Travelers in Pittsburgh, Pa., last week, were: J. F. Dean, Reed & Barton; F. S. Sherry, Jos. Fahys & Co.; H. J. Sahn, Acme Silver Plate Co.; W. R. Bristol, C. Rogers & Bros.; J. F. Townley, Ripley Howland Mfg. Co.; N. D. Prentiss, Alling & Co.; Mr. Shirley, C. Dorfinger & Sons; S. Sichel, Eichberg & Co.; Mr. Snedeker, E. Aug. Neresheimer & Co.; V. Hirsh, Hirsh & Hyman; Thomas E. Rogers, Hayes Bros.; Mr. Gregory, Strobell & Crane; William T. Gough, Carter, Sloan & Co.; John E. Plummer, for Henry Seedorf, agent for M. Rédon, Limoges ware; and J. E. Simonson, A. J. Hedges & Co.

A large number of traveling salesmen passed through Detroit last week. An unusual number visited the jobbers, a majority of whom sold bills of goods. Among those noticed were: F. W. Bliss, Enos Richardson & Co.; G. E. Mott, Downing, Keller & Co.; Frank L. Mueller, for Reinhold G. Ledig and Geo. W. Smith & Co.; S. Sichel, Eichberg & Co.; G. W. Hull, The Silver Plate Cutlery Co.; Louis A. Schenck, Jeannot & Shiebler; Alfred Hermanns, Wittke & Hermanns; Fred. L. Pettee, Waterbury Clock Co.; Mr. Weill, Volker & Friedholdt; Charles J. Jacobs, Homan Silver Plate Co.; William Deitz, for L. Combremont; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; Joseph Becker, Jos. Fahys & Co.; and Chas. Offerman, Wm. Smith & Co.

Among the traveling men in Boston, Mass., the past week were: W. D. Elcox, Larter, Elcox & Co.; W. S. Campbell, Day, Clark & Co.; T. B. Wilcox, Pairpoint Mfg. Co.; H. B. Beach, Wilcox Silver Plate Co.; C. E. Hancock, Hancock, Becker & Co.; C. H. Barney, Middletown Plate Co.; M. D. Rothschild; T. G. Frothingham; H. F. Barrows, Jr.; E. L. Spencer; E. A. Woodmancy, Potter & Buffinton; Alex. White; Ed. Gowing, Watson, Newell & Co.; Mr. Kurtz, George W. Cheever & Co.; Mr. Grover, Grover & Gleason; H. A. Clark, Horton, Angell & Co.; Mr. Stanley, T. I. Smith & Co.; Mr. Crandall, Crandall & Pardee; Mr. Knapp, Seymour, Knapp, Warren Co.; C. M. Robbins; J. M. Fisher; A. W. Atwater, Brooklyn Watch Case Co.; Mr. Wade, Wade, Davis & Co.; Mr. Jones, R. F. Simmons & Co.

## Trade Gossip.

The announcement on another page, under the "To Let" notices, offers an exceptional opportunity for a diamond dealer desiring pleasant quarters in a handsome, well lighted office. Write to the secretary of the New York Jewelers' Association for particulars.

The "Vendome," the Fahys Watch Case Co.'s latest production, is made in seven new and handsome styles of center with innumerable designs of backs. The style is new and has proven extremely popular. The "Vendome" can be had in both the Monarch and Montauk qualities.

The success attained by the bible book marks manufactured by Stone Bros., 535 Broadway, New York, is in great part due to the quotations which are woven in each of the three silk ribbons of which they are composed. The ribbons which come in four colors, purple, black, white and blue, are 8½ inches long and are mounted with sterling or gold ornaments. Nine different appropriate quotations are woven in these marks.

A compact and handy 40-page illustrated catalogue, of special interest to manufacturing jewelers, has just been issued by the Mossberg Mfg. Co., Attleboro, Mass. Attention is called particularly to the improved jewelers' drop presses and rolling mills for reducing. Power drops, screw and foot presses and an infinite variety of tools are always in stock for immediate delivery. Send for the catalogue if you haven't received it.

Notwithstanding the discouraging opinions on the present condition of trade there is no doubtful sound in the report from Arnstein Bros. & Co., importers and cutters of diamonds, 37 Maiden Lane, New York. Their diamond cutting factory is now working full time with a full force, and the outlook is generally bright. This firm will soon remove their offices to new quarters in the Prescott building, John and Nassau Sts., where they will be better able than ever before to attend to the demands of their patrons.

W. J. & C. H. Barber are now comfortably established at 925 Chestnut St., Philadelphia, Pa., room 501, as agents for Simpson, Hall, Miller & Co., Wallingford, Conn. As these gentlemen have been traveling over the New England and Middle States for many years, they are so well and favorably known to the trade that they need no special introduction. Their location is central and will be found convenient for the trade of the city and of neighboring cities and towns. A complete line of Simpson, Hall, Miller & Co.'s William Rogers brand of flat ware, spoons, forks, knives, etc., will be found in this Philadelphia office, and will prove a very great convenience to the company's patrons.

E. D. Hinkle has opened a jewelry store in McSherrytown, Pa.

### News Gleanings.

Mr. Edgar has started a jewelry store in Brier Hill, N. Y.

T. L. Baskett has removed from Lucerne, Mo., to Corydon, Ia.

C. O. Moyer will shortly open a jewelry store in Loganton, Pa.

In a fire in Bluefield, W. Va., the store of J. W. Kinzer, jeweler, was destroyed.

Alex. J. Gouly, Moorestown, N. Y., has opened a jewelry store in Mount Holly, N. J.

In a fire in Prospect, O., last week, the jewelry store of W. H. Packard was burned out.

The store of C. T. Stone, Timmons ville, S. C., was burned out last week; no insurance.

In a fire in Rutland, Vt., Feb. 24, the jewelry store of L. F. Hubbard was affected.

S. Arbuch is successor of A. M. Barborka, Gloversville, N. Y., who has gone south for the benefit of his health.

Mr. and Mrs. Ziehme have left Iowa City, Ia., for Chicago. Mr. Ziehme will engage in the jewelry business there.

As he intends to engage in tower-clock building exclusively, Jas. Barborka, Iowa City, Ia., is closing out his stock.

I. W. Hart, formerly with L. L. Bickings, Norristown, Pa., will open a jewelry store at 37 E. Main St., about April 1st.

A move is on foot looking to the starting of an establishment in Honesdale, Pa., for the manufacture of silver plated ware.

A marriage license has been issued to Adam P. Schauer, jeweler, Lebanon, Pa., and Emma Gamble, of the same place.

The marriage occurred last week of J. Garnett Mertz, jeweler and optician, Mahanoy City, Pa., and Mrs. Mary Grady.

Octavus Hight, of Hight & Fairfield, Butte, Mon., left for New Orleans last Thursday. He expects to be absent about a month.

McAllaster & Humburch Bros., Rochester, N. Y., will remove from their present location on State St. to 182 E. Main St., about April 1st.

The death occurred recently of Alexander Leys, brother of James D. Leys, jeweler, Butte, Mon. He was 25 years of age and unusually beloved.

Gabriel C. Wacht, a watchmaker, has sued his former employer, jeweler John Johanson, San Francisco Cal., to recover judgment for \$299.99 for labor performed.

*The Wayne County Herald*, published in Honesdale, Pa., in Feb. 7, contained a two column obituary of Chas. Petersen, whose death was duly chronicled in these columns.

John A. C. Stewart, jeweler, Tyrone, Pa., has removed his place of business to the room formerly occupied by the Blair County Banking Co., which he has recently remodeled.

F. A. Hubbard, Springfield, Mass., has presented a white onyx clock to the Y. M. C. A., for use in their new building, and L. S. Stowe a rosewood case French clock to the City library.

Carrie L. Petersen and Grant W. Lane, daughter and son-in-law of the late Charles Petersen, Honesdale, Pa., will continue the business of the deceased without change of name or location.

E. N. Soule & Co., jewelers, Berlin, N. H., will move their establishment to new location and put in a stock of boots and shoes on one side, to be under the especial charge of Mr. Soule, the elder.

It is understood that Montrose, the man arrested charged with robbing jeweler W. J. Strang, Terre Haute, Ind., will plead guilty. His wife was sent to the House of the Friendless, upon her own application.

Harwood Ayres, Easton, Pa., has assigned for the benefit of creditors. Wilfred Bateman is named as trustee. Mr. Ayres thinks a satisfactory settlement can be made with his creditors and that he will resume business.

John C. Woodlief, Waxahachie, Tex., died last week and was buried Feb. 21st. His business is at present in charge of his wife's brother-in-law, F. L. Hawkins, an attorney, who says that there is sufficient property to meet all obligations.

Patrick Scully, accused of entering Kann & Son's jewelry store, Washington, D. C., and stealing silverware to the value of \$150 therefrom, was last week arrested in Baltimore. Scully was endeavoring to dispose of several silver spoons, which were identified as some of those stolen from Kann & Son's place.

The business part of the town of Hamilton, N. Y., was last week laid in ashes, property valued at nearly a half million dollars being destroyed. Among the stores burned out were those of jewelers G. F. Blumm, M. Sandford, and F. N. Tompkins. The latter party's loss is placed at about \$10,000, with insurance of \$2,500.

The Silver Metal Co., Oswego, N. Y., have lately come into possession of property adjoining the factory at the corner of Van Buren and 2d Sts., extending 100 feet on Van Buren and 65 feet on 2d St. Plans are being drawn for a fine factory building to be erected on the site of this property, which will enable the company to greatly increase their number of employes.

The jewelry store of L. E. Higley, North Adams, Mass., was entered by burglars early on the morning of Feb. 19. An entrance was effected by cutting a hole with a knife through the panel of a back door, thereby admitting the hand, and the same tactics were successfully operated at an inner door. Jewelry and silverware, worth \$500, were taken.

In a disastrous fire in Salt Lake City, Utah, a few days ago, H. W. Fuller, jeweler, had the interior of his storeroom badly damaged, but, running a race with the

rapidly spreading flames he got most of his valuables into the street before the flames burst into the rear of his premises and ate out the partition that left him an unobstructed connection with the top loft of the drug store adjoining. His loss is fully covered by an insurance of \$2,500.

### Connecticut.

Col. W. J. Leavenworth has been elected president and treasurer of the Wallingford Gaslight Co.

Arthur Morgan left Feb. 19th on a business trip in the interest of the Morgan Silver Plate Co., Winsted.

The Saxton Jewelry Co., New London, are giving away with every \$5 purchase a Columbian half dollar.

Cards are out for the marriage, Feb. 26, of Litchfield's jeweler, Ernest Linwood Pratt, to Miss Isabell Augusta Beach, of New Milford.

The Winsted Optical Co., West Winsted, have moved back to their factory the goods which were taken out at the time of the fire, and the company's business is again going on as before.

Henry Gatten, 79 years of age, a clock repairer of Hadlyme, committed suicide Feb. 16 by shooting himself through the bowels. He had lived alone since the death of his wife some seven years ago. Reasons for the act are unknown.

Walter Hubbard, of Bradley & Hubbard Mfg. Co., Samuel Dodd, of the Wilcox Silver Plate Co., and George M. Curtis were elected directors of the Meriden Gas Light Co., Feb. 12th; Mr. Hubbard was elected president and Mr. Dodd secretary and treasurer of the company.

At the annual meeting of the C. F. Monroe Co., Meriden, Feb. 19, the directors elected were: C. F. Monroe, E. B. Everitt, H. Wales Lines, W. H. Lyon and E. Miller. The directors chose as officers: C. F. Monroe, president and treasurer; E. B. Everitt, secretary, and I. L. Holt and E. J. Doolittle, auditors. C. V. Helmschmied was elected superintendent.

The annual meeting of the Maltby, Stevens & Curtiss Co., Wallingford, was held in New Haven. Directors were elected as follows: D. F. Maltby, S. J. Bryant, Franklyn Farrel, W. H. Wooster, L. T. Wooster, J. Maltby, W. S. Searing. These officers were afterwards elected: President, D. F. Maltby; secretary, F. M. Chambers; treasurer, J. Maltby.

At the annual meeting of the Meriden Britannia Co.'s directors, Feb. 19, the following officers were elected: President, George H. Wilcox; vice-president, F. P. Wilcox, New York; secretary, Geo. Rockwell; treasurer, George M. Curtis. These officers, together with the following, were previously elected directors by the stockholders: J. H. Harmon, H. J. Lewis, D. B. Hamilton, of Waterbury, and G. B. Davis, of Hartford.

# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WANTED**—Steady position by a first-class general engraver; best references. Address "Cipher," care JEWELERS' CIRCULAR.

**WANTED**—A position by a practical jeweler, experienced foreman and designer; diamond work especially. Address A. S., care JEWELERS' CIRCULAR.

**A FIRST-CLASS** watchmaker would like a position by the middle of March; A1 reference from last employer. Address C. G., care THE JEWELERS' CIRCULAR.

**TRAVELER**, with established trade in the west, wants a manufacturer's line to sell on commission or otherwise. References. Address A., care JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker, jeweler and engraver, desires position in or about Texas, unquestionable references as to character and ability. Address Gainesville Jewelry Store, Gainesville, Texas.

**SITUATION** as watchmaker, jeweler and engraver, 10 years' experience; best of references; have full set of tools, bench, marine chronometer, etc. Michigan preferred. Address Call Box 26, Yale, Mich.

**SITUATION WANTED** by April 1, 1895, as watchmaker. Do all ordinary watch work, clock work and gold soldering; four years' experience; A1 references; good habits. Address R. T., Mt. Gilead, Ohio.

**WANTED**—By a young man 19 years old, a position with a jewelry house, where advancement will be the return for able and faithful work; excellent references. Address G. L., care JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**WANTED**—A steady position by an A1 cipher and script engraver, who does other lettering, monograms, etc.; strictly first class; with best reference or samples if required; willing to go to any part. 1202 K St., N. W., Washington, D. C.

**WATCH AND CLOCKMAKER**; first-class specialist in French clocks; own tools; young man; speaks German and English; can do jewelry repairing and sell if required. Best of references given. Address Good, care JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker and engraver, competent in repairing chronographs and repeaters and all other fine watches; 16 years' experience; good salesman; A1 references; those wanting a cheap man need not apply; please state salary in first letter. Address Watchmaker, care L. Bauman Jewelry Co., St. Louis, Mo.

**ENGRAVER** and designer on monograms, all styles of ciphers, lettering, inscriptions and crests, desires to make a change. Have specimens of engravings and designs; will send same for inspection; can furnish first-class reference; none but good houses which can furnish steady position need apply. Address H. F. E., care THE JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**—An experienced traveling salesman for a jobbing watch and jewelry house; one who has trade in State of New York and New England States preferred. Address giving age, salary expected, references, and experience. Jobber, care JEWELERS' CIRCULAR.

## Business Opportunities.

☞ **Will buy stock and fixtures** in a good town of \$4000 in central Kansas; good farming country; opposition nothing to speak of; must sell at once; 20 per cent off on the dollar. Address Box 36, Waterville, Kan.

**RARE CHANCE** for a young watchmaker; will sell stock and fixtures at 20 per cent discount from invoice or fixtures alone costing \$475 three years ago at a discount; growing town, near city. Address D, care JEWELERS' CIRCULAR.

**WANTED**—A good manufacturer who thoroughly understands designing to assist running a shop; can get an interest in an old established business; one with small capital preferred. Address Diamond Jewelry, care JEWELERS' CIRCULAR.

**FOR SALE**—Jewelry store in southern New York; established 15 years; town 3,000; railroad town, 8 manufacturing concerns; stock \$2,500; trade from \$6,000 to \$8,000 per year; railroad watch inspector; liberal discount and easy terms. Address Lock Box 13, Addison, N. Y.

**PRACTICAL JEWELER** having established trade; one of the finest locations in New York City for repair work; stock and fixtures worth \$3,000; bench work averages \$325 a month; rent \$45; 4½ years to run, desires first class watchmaker of good address as equal partner; \$2,500 required; \$1,000 down; to the right party an opportunity of a lifetime; fullest investigation solicited. O. E., care JEWELERS' CIRCULAR.

## For Sale.

**FOR SALE**—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence, R. I.

## To Let.

**TO RENT**—Desirable office in Diamond Exchange, New York. Rent \$250. Inquire Room 64.

**TO LET**—Corner store, 20 Maiden Lane, New York; basement and sub-cellar; very desirable; terms moderate. Inquire Room 9.

**TO LET**—No. 2 Maiden Lane; good light workshop and office; rear half of top floor; low rent. Apply on premises to C. T. Voelker.

**TO LET OR RENT**—Medium-sized office in Raub building, 90 Nassau St., from May 1st or before. Chas. P. Goldsmith & Co., Room 32, 90 Nassau St., New York.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**FOR RENT**—Jewelry store and fixtures in South Boston, Va.; 8,000,000 pounds of tobacco sold annually; 2,500 inhabitants; much country trade; excellent stand, next to post office and banks; one other watchmaker, but without stock; splendid opening for steady man with moderate means; rent low. Address Lucy L. Salzman, Danville, Va.

**ANY PERSON DESIRING A SMALL PART OF A HANDSOME OFFICE** IN THE HAYS BUILDING WITH GOOD LIGHT FOR DIAMONDS WILL PLEASE COMMUNICATE WITH THE SECRETARY OF THE NEW YORK JEWELERS' ASSOCIATION, 146 BROADWAY, NEW YORK.

## Miscellaneous

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, New York.

**WANTED**.—Good, strong safe, 80 inches high outside. Would like extra steel chest inside and fitted with drawers for jewelers' use. Address R. L. W., care of JEWELERS' CIRCULAR.

**A GOLD solder** that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of (the best of all gold solder), 50 cents per dwt. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## TAINTOR & McALPINE, OF EASTHAMPTON, MASS.,

Offer for sale their Jewelry and Stationery Store, or Jewelry Department sold separate if so desired. Stock all new and in good condition.

Jewelry stock with fixtures will inventory about \$5,000, and can be reduced if necessary. Reason for selling, have gone into the manufacturing business.

The above is an old established store with a good business and a large amount of bench work.

## FIXTURES FOR SALE.

Elegant outfit for an up to date jewelry store, consisting of one large polished rosewood wall case, 17 ft. long 9½ ft. high, 22 inches deep with French mirror 3¼ ft. wide in center. Six 6 ft. rose wood plate glass show cases with tables. Safe, gas fixtures, etc. Only one year in use. This is a RARE CHANCE, DON'T MISS IT.

MARTIN ZINNER, 369 8th Ave., N. Y.

## DEMAGNETIZING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & PENNEY CO.

608 Masonic Temple, - CHICAGO.

BLANCHARD  
Art Printer  
123 W. Broadway  
New York  
Finest Catalogues

JACOT & SON  
IMPORTERS AND MANUFACTURERS OF  
MUSICAL BOXES  
39 Union Sq. New York.

**SPECIAL IN THE JEWELERS' CIRCULAR**  
Produce the results desired.

**NOTICES**

STAR OF EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXX.

CHICAGO, WEDNESDAY, FEB. 27, 1895.

No. 4.

### Chicago Notes.

Manager Prentiss, of the Gorham Mfg. Co., put in a week in New York.

President Andrews, of Simpson, Hall, Miller & Co., spent the week at the Chicago house.

J. F. Talbot, manager of the Dennison Mfg. Co., spent a few days the past week at the St. Louis house.

W. J. Keating, Watertown, S. Dak., spent a few days in Fort Atkinson, Wis., on his recent business trip to this city.

J. F. Cook, 430 63d St., formerly in the jewelry business in Dowagiac, Mich., has returned from a month's visit to his old home.

C. J. Anderson, 249 E. Division St., a well-known jeweler in North Side trade circles, lost a child from membranous croup.

Between making purchases here and visiting his father in Geneseo, this State, Fred Stein, Jr., Miles City, Mon., put in a busy week.

William Ellbogen is the name of a young guest now domiciled in the home and hearts of Mr. and Mrs. Max Ellbogen. The little stranger came Feb. 2.

A letter states that R. A. McGee, Marion, Ia., is lying at the point of death, in California. Mrs. McGee has left Marion to be with her husband, and the store is temporarily closed.

The Chicago office of Hipp Didisheim & Bro., in charge of E. M. Davis, has been removed from the Venetian building to light and convenient quarters at suite 702-703 Champlain building, northwest corner of State and Madison Sts.

Bert Allen, of Rich & Allen, Champlain building, is spending a few days in a business way in New York. On his return the company will have some special lines of goods, in addition to their diamond line, that will interest the trade.

"With no men on the road our sales for January increased 10 per cent. over those of the previous January," said C. H. Knights.

"The increase of trade was largely in diamonds. The first week's report from our travelers, now out, was excellent."

The new quarters of Coddling Bros. & Heilborn, silver novelties, and J. Hoare & Co., rich cut glass, are being put in readiness for occupancy. F. A. Buck, representing the firms, has secured a central location on the 8th floor of the Masonic Temple.

A report in the city papers that a burst water main had flooded the basement of the Meriden Silver Plate Co. and the Ansonia Clock Co., was without warrant or foundation, so far as these companies were concerned. The break occurred further down the street and did no damage to these companies.

A cosy home has the Rockford Silver Plate Co., on the 9th floor of the Masonic Temple. Hugh E. King, selling agent in Chicago for the company, is well known in the plated ware trade, having for several years been connected as traveler with prominent houses. Excellent taste is shown in the arrangement of the new quarters. In wall and upright cases is displayed a full line of the company's product; the private offices are comfortable and well lighted, and altogether it is a pleasant place. The salesrooms were opened on the 15th ult. Mr. King is ably assisted by J. T. Wells, a former co-worker with him in other houses.

In response to the following circular letter the majority of Association members kept their places of business closed on Washington's Birthday:

#### SPECIAL NOTICE.

OFFICE OF THE CHICAGO JEWELERS' ASSOCIATION,  
COLUMBUS MEMORIAL BUILDING,

CHICAGO, Feb. 20, 1895.

The attention of members is called to the report of the Committee on Early Closing, which report was unanimously adopted at the regular meeting, held November 7th, 1894, recommending that places of business be closed "the entire days—Thanksgiving, Christmas, New Year's, Washington's Birthday, Decoration Day and Fourth of July."

In the observance of this recommendation, the office of the Association will not be opened on Friday, 22d inst.

### Cincinnati.

H. C. Pfaffle goes out on the road this week.

Ed. Frantz will travel for Jos. Mehmert, this year.

O. E. Bell is still confined to his home with malaria.

A. J. Augustine, for years traveler for the Duhme Co., has resigned.

A. G. Schwab has returned from a short trip well satisfied with results.

A. J. Winters, Paris, Ky., was in Cincinnati last week and reported good business.

Bloom & Phillips have their catalogues out and are mailing them to the trade. They are handsomely illustrated.

Jas. Hornback, for years in the material department of the Duhme Co., will represent them on the road this year.

Mr. Dickenson, of the Elgin National Watch Co. and Frank Cross, of the Dueber-Hampden Co., were in Cincinnati last week.

Jos. Mehmert will soon have a new watchmaker's tool on the market. It is a chuck that will do away with the combination and be a valuable aid to all watchmakers.

The Homan Silver Plate Co. have commenced the Spring trade under most favorable auspices. Judging from the growth of their business they must have struck public favor.

L. C. Garwood, Champaign, Ill., with his wife, is making a tour of the world. They are in India, having visited Japan. They expect to go to Egypt. They will be gone altogether about two years.

Jos. Goesling, a member of Jos. Noterman & Co., is in El Paso, Tex., where he will remain until Spring. He has been in Colorado City since early Fall to combat pulmonary troubles. He hopes to return in sound health.

Mrs. Mary Appel, wife of W. W. Appel, jeweler, Lancaster, Pa., died Friday morning, after a long illness from dropsy. Deceased was a native of Berks county. She leaves no children.

**San Francisco.**

M. L. Levy and Geo. Greenzweig, wholesalers, are home from the east.

Alfonse Judas has returned from the east. He intended going to Europe but he changed his mind.

George Payne, of E. I. Franklin & Co., was recently in San Francisco, and left for Los Angeles.

A. J. Davidson, Elko, Nev., and J. B. Moomaw, Reedley, Cal., were in town recently buying goods.

F. S. Wilson has left Shreve & Co. to look after the city business of the Rogers & Hamilton Co., Waterbury, Conn.

Max Shirpsler has withdrawn from the Max Shirpsler Jewelry Co. and has opened a loan office in the Crocker building.

The settlement of affairs of Frank Golden, Nevada City, Cal., has not yet been finally concluded, as several creditors still hold out.

The firm of Nat. Raphael & Co., Thurlow block, have dissolved. Ala Harris withdraws and Mr. Raphael continues the business.

Henry Dinkelspiel, of S. P. Dinkelspiel & Co., has left this firm to go east on business. His place on the road is taken by Jos. Dinkelspiel.

E. C. Marliane, of Phelps & Miller, San Francisco started out on the road last Monday. A. Lowenthal, representing A. Eisenberg & Co., and Max Samuels, representing Geo. Greenzweig are also out.

**Pacific Coast Notes.**

B. F. Muller, formerly of Riverside, Cal., will engage in business at Sacramento.

Y. H. Boudnau has sold his store in Modesto, Cal., to Mr. Andrews, of the same place.

Z. F. Vaughn was in Lakeport, Cal., recently looking for a location for a jewelry business.

Joseph H. Condy, jeweler and optician, formerly of Stockton, Cal., announces the opening of his business in Lodi, Cal.

S. E. Lucas recently purchased a lot at the corner of 18th and Flower Sts., Los Angeles, for \$2,200. He will erect a residence.

An attachment has been served on F. W. Parker, Ukiah, Cal., by A. I. Hall & Co., San Francisco. Mr. Parker's indebtedness is \$1,800; assets, \$1,600.

The San Bernardino city council has revised the auctioneer license ordinance, fixing the fee at \$16 per quarter. This action was taken on the petition of 96 merchants.

The Pacific Optical Co. and others have filed a petition to the Los Angeles City Council, asking that the city license for the sale of optical goods on the streets be fixed at \$5 per day.

**Minneapolis and St. Paul.**

Henry Bockstruck, of St. Paul, and bride, have returned from their bridal tour.

Rentz Brothers, Minneapolis, who recently enlarged their plant, are now adding machinery to start a lapidary.

Sicho & Beard, St. Paul, have removed into larger quarters, from room 714 to room 502 in the Manhattan building.

H. D. Turner, until recently watchmaker for M. L. Finkelstein, St. Paul, has gone to Clear Lake, Wis., to start in business there for himself.

A. Wegman, watchmaker, for the last eight years in the employ of C. C. Bergh, St. Paul, has opened in business for himself at 63 E. 7th St.

F. B. Sweet, a recent graduate of Woodcock's Horological School, Winona, Minn., has accepted a position as watchmaker with C. C. Bergh, St. Paul.

Wm. F. Kuhn & Co., manufacturing jewelers and platers, St. Paul, have removed from 110 E. 7th St. to No. 220 of the same street, being now located on the ground floor.

Chas. Beard, of Sicho & Beard, St. Paul, returned last week from an extended trip through Wisconsin and reports good trade. Mr. Beard started out this week on his northern trip.

Spaulding Bros., Minneapolis, who recently assigned, are taking an inventory of their assets. The assignee has not yet filed any statements regarding the firm's assets or liabilities.

Out-of-town jewelers visiting the Twin Cities last week were: J. M. Geist, Duluth, Minn.; A. J. Lee, South Stillwater, Minn.; A. G. Demeres, St. Croix Falls, Wis.; Mr. Smith, Hastings, Minn.; L. C. Wiser, Mankato, Minn.; C. A. Schneider, Faribault, Minn.; E. C. Bennett, Pine Island, Minn.; A. J. Rost, St. Peter, Minn.; Mr. Kittleson, Mayville, N. Dak.

**Kansas City.**

Dana B. Ward, representative of Woodstock, Hoefler & Co., has started out on an extended trip.

J. Russ Mercer leaves on an extended eastern trip this week. From March 11 to 20 he will be in New York, at 16 Maiden Lane.

E. A. Daily, Trenton, Mo., was in town last week. He reports business as improv-

ing in his section. W. L. Sockridge, Junction City, Kan., was also here last week.

The police have captured two thieves who have had it their own way all Winter. They were captured as they were entering Leroy Garton's jewelry store, 123 1/2 Grand Ave. When their rooms were searched, enough jewelry was found to stock a small store. The names given by the men are Wm. Hatton and Frank Walby.

Harry Guenther, who was arrested two weeks ago for living with Mrs. Emma Kelly, as her husband, was fined \$50 by Justice Krueger. The woman was fined a like sum. Both gave notice of appeal. It is desirable to say that Guenther never was the manager of the Meyer Jewelry Co., as reported recently in THE CIRCULAR, but was simply a jewelry jobber for the firm. L. Meyer is the only manager of the company.

**Detroit.**

O. O. Black, formerly with August Marwede, Alpena, Mich., has started a new store there in partnership with Charles Reynolds.

F. G. Smith & Sons' new store, corner of Clifford St. and Woodward Ave., is nearly completed. They expect to be moved and settled next week.

The Michigan Optical Co., a reorganization of the United States Optical Co., last week elected officers as follows: President, August Rasch; vice-president, Dr. S. G. Miner; secretary and treasurer, Oscar B. Marx. Tom Commerford will act as manager as heretofore. The company expect to complete their building on Miami Ave. in the Spring.



**GENEVA OPTICAL CO., CHICAGO.**

**CATALOGUES.**

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

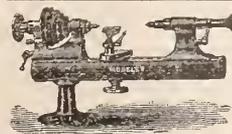
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**OCULISTS' or OPTICIANS' TRIAL CASES.** Ophthalmoscopes. Lens Measures.

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—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

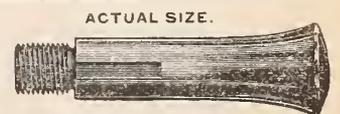


One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE "THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

**MOSELEY & CO., Elgin, Ill.**



ACTUAL SIZE. No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

M. Sturgeon, of Sturgeon & Co., purchased goods in New York last week.

Frank Matthauer, with Kennedy & Koester, Detroit, started last Monday on a four weeks' trip through Ohio and Indiana.

Among the Michigan country jewelers who purchased goods here last week were: Mr. Merritt, Northville; John Morehouse, North Adams; W. L. Toby, Ovid, and A. L. Kemptor, Addison.

Wright, Kay & Co. furnished the programs for the annual "J" hop of the University of Michigan. They were handsome productions of undressed leather, with the engraving in bronze to match.

### Indianapolis.

Letters from E. C. Miller tell of his safe arrival in Mexico after encountering a Kansas blizzard and many delays.

Woodruff & White, Edinburg, Ind., a small concern that attempted to do a wholesale and retail jewelry business, were closed Feb. 18th. The business was taken possession of by Mrs. Minnie Maley, a creditor. It is thought there will be nothing left for outside creditors, as it is doubtful if the assets will fully pay Mrs. Maley.

### Louisville.

C. A. Berry, Hickman, Ky., has assigned.

Geo. H. Casperke, Brandenburg, Ky., was here last week buying goods.

M. M. Lorch, it is rumored, is negotiating a sale of his store on Market near 3d Sts.

Will Borgerding has been absent from his store, on account of the illness of his wife.

Jno. M. Riesten, who has been confined to his bed for the past ten days is able to be out again.

Chas. Bennett, for many years connected with Rodgers & Pottinger, has gone into business for himself.

Borgerding Bros. are showing their business enterprise, by putting out 1,000 advertising signs, four feet square.

Willis & Carter is the name of a new firm now in town buying goods. They will probably locate in Lebanon, Ky.

Frank Pfalzer has returned to his place with J. M. Riesten, after an absence of four weeks, occasioned by the illness of his wife, now much improved.

Dr. J. B. Bliscoe has accepted the position of optician for the Rodgers & Pottinger Jewelry Co. Mr. Howe, the former optician, has gone into business for himself in a handsomely furnished store at 513 Fourth Ave.

### Omaha.

Montague Langdon, J. L. Spaulding and J. G. Lightford, traveling men in the jewelry line, were in Omaha last week.

Sol. Bergman has just returned from an extended trip through the west, and reports business better on the coast and in the Territories than here.

Among the wholesale men Max Meyer & Bro. Co. report an increase of their traveling force with a view to cover the entire western territory.

The Reichenberg-Smith Co. are now open for business on the corner of 15th and Harney Sts. The members of the firm are Arthur F. Smith, president; Louis Reichenberg, vice-president; Max Reichenberg, secretary. Mr. Smith was for eight years with Max Meyer & Bro. Co., L. Reichenberg with the same firm and Max Reichenberg with the Sol. Bergman Jewelry Co. They will do an exclusively wholesale business.

### An Old Swindling Dodge Works Successfully Once More.

CLEVELAND, O., Feb. 23. — Frank M. Shirey, jeweler, 9 Euclid Ave., this week received a call from a stranger, who presented a letter purporting to have been written by attorney Richard Bacon. In the letter Mr. Bacon requested the jeweler to

send half a dozen watches to his office by the bearer, that he might make a selection and purchase one of them. The letter was written on the regular letter head of the law firm of Hobart & Bacon, and without hesitation Shirey complied with the request and sent the watches.

Two hours later, no word having been received from the lawyer, Mr. Shirey called him up by telephone and learned that no such request had been made by Mr. Bacon. Nothing has since been seen of the bearer of the letter or the watches. The swindler is described as fairly well dressed, about 25 years of age, below the average height, and wearing a dark mustache.

### Death of Celestine Trenkley.

FORT WAYNE, Ind., Feb. 22.—About 6 o'clock this morning at his home, 106 W. Washington St., occurred the death of Celestine Trenkley, one of the best known pioneer business men of Fort Wayne. For many years past the deceased has been suffering from stomach trouble and made a trip to Germany to consult with eminent medical men. They gave him but little encouragement, however, and he returned to his home resolved to bear his trouble with patient resignation. This he did and few persons ever heard him complain or knew that he suffered from a fatal malady. His strong, robust appearance was remarkably deceiving. He was taken seriously ill about ten days ago with internal hemorrhages.

Celestine Trenkley was born in Ober-Semondswold, Baden, in 1836. He early learned the watchmaking trade, and in 1853 came to this country, settling first in Chambersburgh, Pa. Here he formed a partnership in the jewelry business with Primus Scheizinger, and this partnership has been continuous for a period of over 40 years. The two men were more like brothers than partners, and seldom had even a slight business disagreement. In 1865 the firm removed to this city and since that date have had a good trade and built up a lucrative business. On May 27, 1869, deceased was united in marriage to Miss Emile Gripe, of this city.

Mr. Trenkley was of a social, pleasant disposition and always had a kind word for everybody. He leaves besides his wife the following children: Edward, of Minneapolis, and Eugene, Theodore, Arthur, Clara and Edna, of this city. The deceased was one of the charter members of the Saengerbund, but did not belong to any other society.

Edmond E. Robert, agent for the Geneva watches of Vacheron & Constantin, by his recent removal to the Stevens building, 3 Maiden Lane, New York, has added both to his own facilities and to the comfort and convenience of his patrons. In his new and finely lighted offices he has not alone more room than heretofore, but is better able to satisfactorily fulfil the needs of his customers.

IF YOU WANT THE BEST

then Buy our

No. 2

1895 Improved  
POLISHING LATHE.

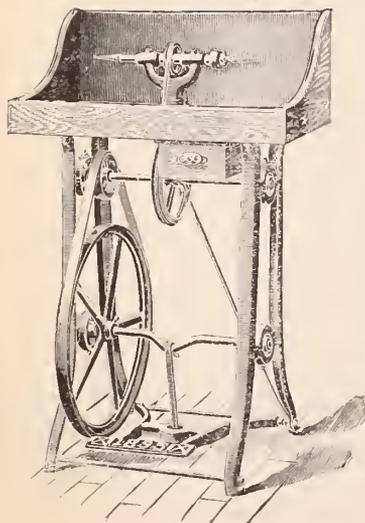
With No. 2 Head = \$18.00  
PRICES: " " 3 " (as in cut) 20.00  
" " 3 Lap Head = 21.00

Send for Special Circular describing this Lathe.

W. W. OLIVER, Manufacturer,

1483 Niagara Street, BUFFALO, N. Y.

Sold by all responsible Tool Houses.



### Refraction of the Eye.

BY R. H. KNOWLES, M. D.

**NOTE**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

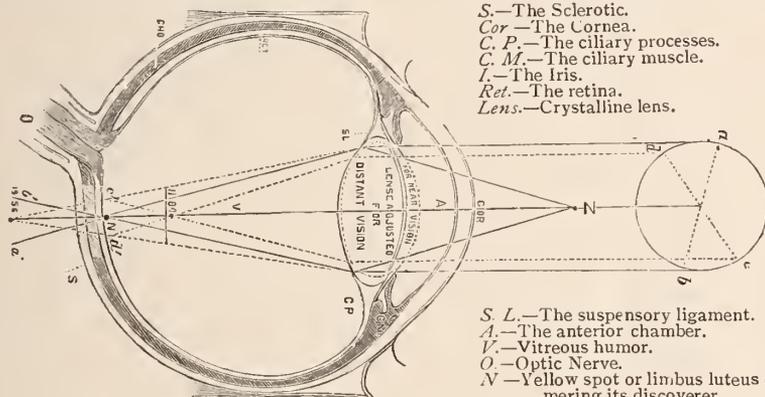
#### INTRODUCTORY.

**D**URING the past five years a growing demand has been expressed for a series of articles touching the interests of jeweler-opticians. It is with this demand in view that this series of articles is entered upon. Not only will the subject be presented in a practical manner, but the articles will be published on a regular installment plan, so that the interest in the subject already kindled, may be kept alive.

This series will give the student a correct idea of the eye from its anatomical and physiological points of view; of the technical part of the subject, which will receive thorough attention; and finally of the instruments of precision which are employed in refracting the eye.

#### THE EYE ANATOMICALLY CONSIDERED.

To acquire a thorough understanding of our subject, the anatomy of the eye must be considered; for without this knowledge



S.—The Sclerotic.  
Cor.—The Cornea.  
C. P.—The ciliary processes.  
C. M.—The ciliary muscle.  
I.—The Iris.  
Ret.—The retina.  
Lens.—Crystalline lens.

S. L.—The suspensory ligament.  
A.—The anterior chamber.  
V.—Vitreous humor.  
O.—Optic Nerve.  
N.—Yellow spot or limbus luteus of Sommering its discoverer.

the student would go lame through the entire course.

The eye is a spheroid body, placed within the orbits. The orbits are bony walls, and each orbit consists of seven of the bones of the head and face. The orbits are lined with fatty tissue for the purpose of protecting the eye from injury. Attached to the eyes are muscles which control their various movements. These muscles are six in number and are divided into two sets, namely:

Six recti and two oblique. The six recti muscles are: superior, inferior, internal and external; the two oblique are: superior and inferior. They may be tabulated thus:

- |             |   |                                   |
|-------------|---|-----------------------------------|
| 4. Recti.   | {<br>1. Superior.<br>2. Inferior.<br>3. Internal.<br>4. External. |                                   |
| 2. Oblique. |   | {<br>5. Superior.<br>6. Inferior. |
| 6.          |   |                                   |
| 6.          |   |                                   |

The various directions in which the eye is rotated by means of these different muscles depend upon the impulse of the nerves contracting these muscles. In order to convey a proper understanding as to how these muscles act, the nerves which control the movements of the muscles will now be considered.

There are five pairs of nerves which control the movements of the muscles of the eye, and these are nerves of sensation and motion. The five pairs of nerves are:

1. Optic, nerve of sensation.
2. Motor Oculi, nerve of motion.
3. Patheticus, " " "
4. Abduceus, " " "
5. Sympathetic, nerve of motion and sensation.

1. *The optic nerve* transmits impression from the eye to the brain, and is a nerve of sensation.

2. *The motor oculi* controls all of the movements of the muscles of the eye, with

the exception of the superior oblique and the external rectus. The motor oculi, moreover, controls the circular muscular fibres of the muscle of accommodation, so that whenever an impulse is made upon the circular fibres of the muscle of accommodation through the motor oculi, the eye ball also rotates inward; the internal rectus is also controlled by the motor oculi. For this reason the two functions of accommodation and convergence are said to be akin.

The muscle of accommodation is not generally classified with the six muscles controlling the movements of the eye, and it is considered here more for the sake of convenience than for any other. It is the muscle surrounding the crystalline lens for the purpose of rendering the lens more or less convex in the so-called act of accommodation. Hence the term muscle of accommodation. This muscle is also called the ciliary muscle or ciliary body, the term ciliary being derived from the Latin *cilium*—a hair—because of the fine hair-like striations of the radiate fibres of this muscle.

3. *The Patheticus* nerve controls the superior oblique muscle which the reader will note is the first exception not controlled by the motor oculi.

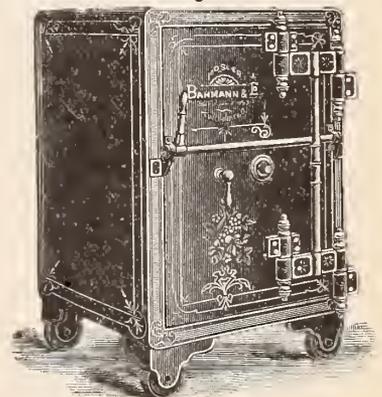
4. *The Abduceus* nerve controls the external rectus, the second exception of the muscle not controlled by the motor oculi. The word abduceus, is derived from two Latin words *ab* meaning outward and *duces*, meaning I lead. The abduceus controls that muscle which when it contracts rotates the eyeball outward.

5. *The Sympathetic* nerve, is incidentally considered by reason of the fact that the dilator iris, a branch of the sympathetic, controls the radiate fibres of the muscle of accommodation in the act of not only flattening the lens but dilating the iris or ciliary processes as well. The sympathetic is said from this fact to act antagonistically to the motor oculi nerve. As the sphincter iris, a nervous filament from the motor oculi, contracts, the muscle of accommodation

(To be continued.)

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Large Assortment Always on Hand.  
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Special Safes to Order.  
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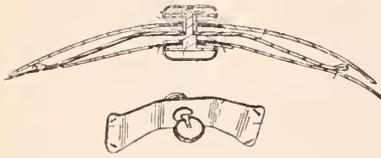
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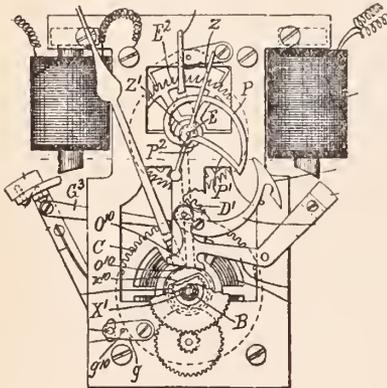
ISSUE OF FEB. 19, 1895.

**531,309. COLLAR-BUTTON.** GEO. H. WILLIAMS, Los Angeles, Cal. Filed May 28, 1894. Serial No. 512,685. (No model.)



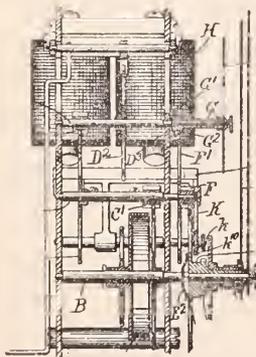
A collar button provided with a shield arranged on the stem substantially midway between the head and the base, such shield extending laterally on each side of the stem and having its outer ends curved to bring their bearing faces outside of the plane of the base.

**534,318. ELECTRIC WINDING AND SYNCHRONIZING DEVICE FOR CLOCKS.** CHARLES M. CROOK, Chicago, Ill. Filed June 23, 1894. Serial No. 515,507. (No model.)



In combination with a train and a mechanical motor for the same and winding mechanism therefor, a fixed electro magnet having its poles in juxtaposition, a vibrating armature for such magnet connected to the winding devices and operating the same by its vibration, said armature comprising a portion adapted to pass between the poles of the magnet and a portion rigid with the first portion and extending beyond it at the ends in position to pass the ends of the poles as the armature vibrates.

**534,319. ELECTRIC CLOCK SYNCHRONIZER.** CHARLES M. CROOK, Chicago, Ill. Filed July 2, 1894. Serial No. 516,394. (No model.)

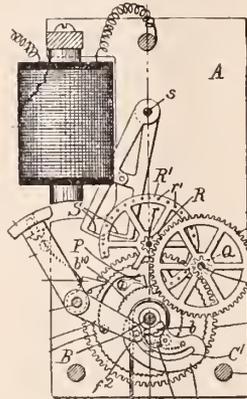


In a clock, in combination with the driving train, the seconds hand frictionally connected thereto and the minute hand revolving about a different center from the seconds hand, and a train from the seconds hand to the minute hand independent of the train which drives the seconds hand.

**534,320. ELECTRIC WINDING MECHANISM FOR CLOCKS.** CHARLES M. CROOK,

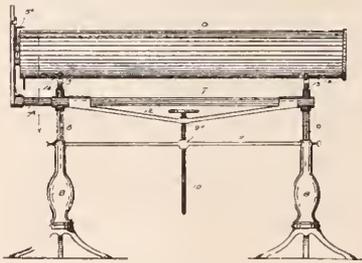
Chicago, Ill. Filed Dec. 15, 1894. Serial No. 531,875. (No model.)

In a chronometer, in combination with the winding-up shaft, drum or barrel, a lever pivoted concentrically therewith, and a device by which the lever rotates the shaft, drum or barrel in one direction; an electro-



magnet and its armature and a lever which carries the latter; the said two levers having one an eccentric cam track and the other an abutment adapted to engage the cam track to actuate the lever as the armature is reciprocated.

**534,375. OPHTHALMIC INSTRUMENT.** BENJAMIN I. PRICE, Denver, Col.—Filed Mar. 14, 1894. Serial No. 503,660. (No model.)



In an instrument of the character described, the combination of the apertured eye-piece, the prism mounted on a spindle and a rotatable support for the prism spindle, the arrangement being such that the prism has two movements, one on its spindle and the other by virtue of the movement of the rotatable support in which the spindle is journaled.

**534,395. MACHINE FOR GRINDING AND POLISHING KNIFE OR FORK HANDLES.** ALLEN JOHNSTON, Ottumwa, Ia. — Filed Oct. 16, 1894. Serial No. 526,067. (No model.)

**534,396. CUTLERY-BOLSTER-GRINDING MACHINE.** ALLEN JOHNSTON, Ottumwa, Ia. — Filed Oct. 16, 1894. Serial No. 526,068. (No model.)

**534,172. FASTENING FOR LINK CUFF-BUTTONS.** SIMON GOLDNER, New York, N. Y., assignor to Jacob Strauss, same place.— Filed August 17, 1894. Serial No. 521,364. (No model.)



In a fastener for link cuff buttons and other articles, a member having at one end a loop for engaging the eye of one button, and at its other end a catch for engaging the eye of another button, and intermediate of its ends a yielding stop normally preventing the displacement toward said catch of the button engaged in said loop, and yielding and permitting under force the passage of the latter button from said loop past said stop and toward said catch.

**DESIGN 24,443. BADGE.** WILLIAM C. FINK, Elizabeth, N. J., assignor to Sanford Hunt and Homer Eaton, New York, N. Y.—Filed Oct. 31,



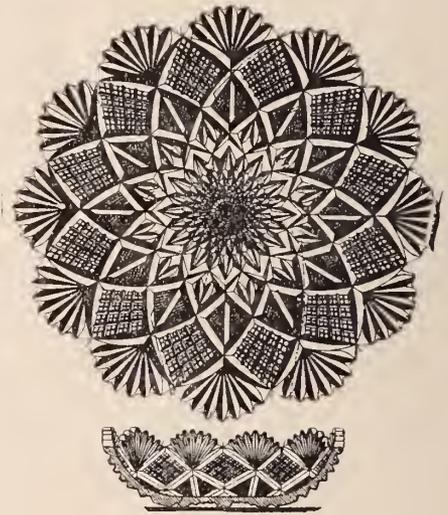
1894. Serial No. 527,579. Term of patent 14 years.

**DESIGN 24,044. BACK FOR BRUSHES.** ALANSON C. ESTABROOK, Northampton, Mass.



—Filed July 14, 1894. Serial No. 517,610. Term of patent 14 years.

**DESIGN 24,060. GLASS DISH.** ARTHUR E.



O'CONNOR, Hawley, Pa., assignor to John S. O'Connor, same place.—Filed Jan. 16, 1895. Serial No. 535,153. Term of patent 7 years.

**CROUCH & FITZGERALD.**



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Cut Glass  
You want the best!  
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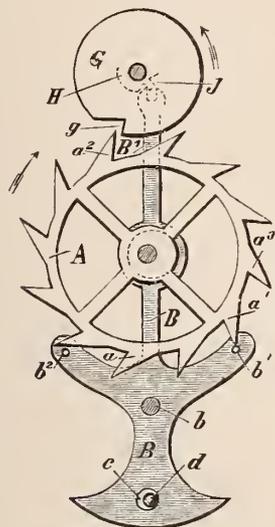


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Factories, HONESDALE, PA. N. E. Cor. 17th St. & Broadway.

**New Watch Escapement.**

ALTHOUGH the chronometer escapement is distinguished for the ease with which it can be adjusted to great precision, nevertheless it is almost useless for watches, because the sudden and irregular



jars and concussions in all directions, imparted by the numberless twistings of the body, often stop its going. The good qualities of the escapement, therefore, are fully available only in stationary timepieces. Numberless attempts to get up a new escapement that shall possess the merits of the chronometer escapement, without its defects, are sufficiently well known to every reader of THE CIRCULAR. The latest of this kind is found among the most recent Swiss patents; the inventor is one Jules Jequier, of Fleurier, who believes he has at last found something that will remove "all the ills this flesh is heir to." Accompanying cut illustrates it on an enlarged scale.

The scapewheel A has about the form of an English scapewheel; the ratchet teeth *a a* are somewhat thicker, however. The pallet B, which has its center of motion at *b* is, in place of pallet, furnished with two pins *b*<sup>1</sup> and *b*<sup>2</sup>, against which the wheel teeth *a a* lay themselves in a locked position. The unlocking of the scapewheel A is produced in the same manner as in the lever escapement through the finger J, functioning like the impulse pin, which depths into the notch of the fork B; the impulse of the balance, however, does not take place by means of the fork, but similar to the chronometer escapement, direct from the wheel teeth upon the impulse roller, which contains a notch for this purpose.

The counterpoise of the fork contains a hole *c*, into which depths the pin *d*, which serves as banking of the lever motion toward both sides; this motion is but of few degrees in extent, being composed simply of the angles necessary for the safe locking of the wheel teeth and the still smaller angles of drop. By assuming that each tooth lies 1½° upon locking, and for the security of the drop the pallet moves stil

1½° farther after unlocking, the total motion will be only 4°.

The illustration shows the escapement at the moment when the scapewheel has been unlocked by the entering locking-pin. The finger J has turned the fork so far that the scapewheel tooth *a*<sup>1</sup> is at the point of dropping from the locking-pin *b*<sup>1</sup>. The immediate consequence of this is that the wheel tooth *a*<sup>2</sup> falls against the lifting plane *g* of the impulse roller G, and thereby communicates to the balance an impulse in the direction of the arrow to the left. As soon as the tooth *a*<sup>2</sup> has passed through the lifting arc, the tooth *a* lays itself with very little drop against the exit pin *b*<sup>2</sup>.

The tooth *a*<sup>3</sup> is now ready in the immediate vicinity of the entrance pin *b*<sup>1</sup>. When the balance consequently now returns to the right, contrary to the direction of the arrow, the finger J seizes the fork and thereby unlocks the tooth *a* from the pin *b*<sup>2</sup>, after which the wheel accomplishes the small angle from the tooth *a*<sup>3</sup> to the locking-pin *b*<sup>1</sup>. This journey to the right of the balance has no other effect, except that the tooth *a*<sup>3</sup> lays itself against the locking-pin *b*<sup>1</sup>; a new impulse is communicated to the balance only in its next journey to the left, in the manner as previously described. This one-sided impulse, therefore, is precisely similar to that of the chronometer escapement.

Noteworthy in the present escapement is the great freedom of the balance vibrations, as the fork remains in depth only during small angular motion with the finger J, while on the other hand the wheel teeth during the impulse run through a very large angle. As far as can be judged from the illustration alone, good results may, as regards adjusting, be expected of the Jequier escapement, but it is inexplicable to THE CIRCULAR upon what the inventor bases the assertion he makes in his invention the inclination to stopping of the chronometer escapement is overcome." As every watchmaker knows, the "setting" of the chronometer is principally due to the fact that the impulses are given only toward one side, but that the return journey of the balance is a perfect dead beat. This peculiar feature however, has not been improved, and consequently the error inherent to the chronometer still exists.

The writer therefore, presumes that this new escapement is intended less for watches than for marine timepieces, etc.

This conclusion may also be drawn from the remark in the patent about the finger J; to wit, this is to be made in such a way that a direct length groove is fraised into the fairly thick balance staff H into which a pin is drilled. That such a style of manufacture is inappropriate for watches—at least the better kind—is evident; for clocks, however, such a method is entirely admissible.

**Oddly Shaped Hands for Oval Dials.**

IT is barely possible to imagine a dial of a different shape than round. Even though its outer form may occasionally vary from the true circle, for instance, the square dials of mantel clocks, or the square, hexagon, and oval dials of ladies' watches, "à grand guichet," the hour circle at least is expected to be of the conventional form, even if for no other reason than that the points of the two hands, describe an accurate circle.

Nevertheless, there are clocks on the dials of which the hour figures are of oval arrangement and the hands of which conform to this at each revolution, becoming larger or shorter as is expected of them, so that their points neither project beyond the small axis of the hour division, nor remain within the large axis.

The following is the description of two different systems of oval dials together

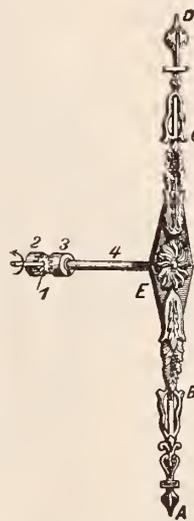


FIG. 1.

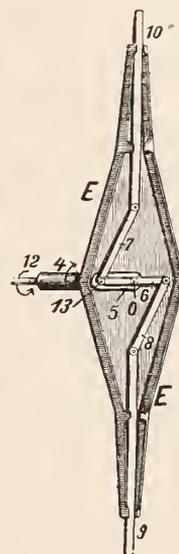


FIG. 2.

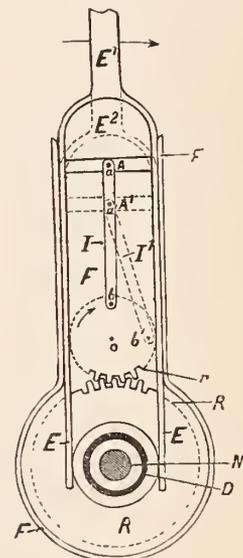


FIG. 3.

with the hands belonging to them. The first, Figs. 1, and 2, from the *Journal Suisse d'horlogerie*, is to be found in the astronomical clock of the Cathedral in Lyon, France, and the arrangement was most probably gotten up by the French clockmaker, Guillaume Naurisson, who repaired the old clock thoroughly in 1660. A book published at that time contains both the picture and explanation of the dial. "The dial on the right side as a hand of peculiar shape. It moves within a large oval shaped circle divided into the usual

sixty minutes and quarters, without either ever projecting beyond this oval or removing from it, so that it shortens or lengthens at each of its ends alternately by five inches, which is produced by a peculiar mechanism."

Fig. 1. shows in 3-50 of natural size, in a condition of full elongation, the front of the hand—the dial has only one. the hour hand—Fig. 2 shows the different parts of the mechanism—the cut shows one-half elongation of the hand. The part B C Fig. 1, of the hand is immovable; it consists of the case E, its lid ornamented with a raised rosette and two long arabesques, out of which the hand point C D and its counterpoise B A appear to grow. In the case E are located the crank and the connecting rod belonging thereto, which actuate the movable parts C D and B A of the hand.

To the back of the case E is fastened immovably the pipe 4, which forms the actual axis of the hand; at its inner end it is furnished with a small contrate wheel B. Through the pipe 4 passes a staff 12, Fig. 2, on the inner end of which is mounted the

contrate wheel 2, Fig. 1, while upon the outer end is fastened the crank 5, Fig. 2. By means of the pinion 1, which revolves in the direction of the arrow, the clock train actuates the two contrate wheels 2 and 3, in two opposite directions; while, therefore, the hand A D, Fig. 1, turns in the ordinary direction to the right, the crankshaft 5, Fig. 2, is rotated to the left. The size and number of teeth of the two contrate wheels 2 and 3 being alike, they accomplish each revolution in the same duration of one hour.

The crankshaft 5, measured from its center 7, to the joint point 13, is 50 millimeters long. Firmly connected with it is the cross bar 6, with which is connected by joints each one end of the two connecting rods 7 and 8, while the other end of these rods is in the same manner connected with the slides 9 and 10, on which the movable parts A B and C D, Fig. 1, of the hand are mounted.

In Fig. 2 the displacement parts stand precisely in the center between the longest and the shortest positions of the slides 9 and 10. When we imagine that the pipe 4 and

the shaft 12 revolve in the directions of the arrow, it will be readily seen that the slides 9 and 10 move inward, becoming shorter. As the large axis of the dial runs in a horizontal direction (through IX and III), the position, shown in the illustration, of the parts 5, 6, 7, 8, 9 and 10 will, therefore, be assumed always when the hand stands between IV and V, or X and XI of the dial. The case E should therefore be actually in Fig. 2, inclined in the corresponding angle; but for sake of appearance the vertical position has been shown.

### Workshop Notes.

**The Eyeglass.**—The usual form of a watchmaker's glass is a convex lens one inch in diameter, mounted in a horn. Although sometimes extra strong glasses are used for special purposes, the focus for general work ranges from two to four inches. Some workmen find the muscular exertion of supporting the glass irksome, and attach it to a wire held in the mouth or behind the ear, or to a light spring coiled around the head. Eyeglasses for lightness may now be obtained mounted in cork. Holes are often drilled through the mounting to prevent the glass being dulled by the collection of moisture on it. There is a very superior achromatic glass with two plano-convex lenses, which has the double advantage of giving a perfectly colorless view with a flat field. Watch jewelers use a glass with double lenses, half an inch in diameter and with a very short field.

**Pivoting.**—Everybody knows what it consists of, but there are few who can take a fine staff, pivot it, and hand it over to some colleague for inspection, and not have something said about one thing or the other not being just right. In the first place, the broken staff must be accurately centered in a finely centered chuck, and then the end should be smoothed off, but no more than enough to present just enough surface to catch a center with a fine graver point, and do not cut the center any larger than the diameter of the drill to be used. Should the shoulder at the rut of the pivot be very small in diameter and inconvenient to drill with a small drill, it may be turned off even with the hair-spring shoulder and a hole drilled of sufficient size to hold a plug from which a new shoulder and pivot can be turned. I generally use needles for plugs which have been tempered to the proper degree. In filing them into shape do not temper them too much, for they are almost sure to split the staff when driven home, or will be very apt to work out of the hole while being turned. Get the taper to be almost imperceptible; it is better to have them parallel than too taper. Never draw the temper from the staff. If the graver can be made to cut the center very readily, there is no reason why a drill could not be made to cut, for if the graver can be made hard enough, there is no reason why the drill cannot be made just as hard or harder.

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The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.

Price, from \$40.00 up.

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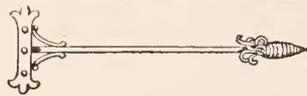


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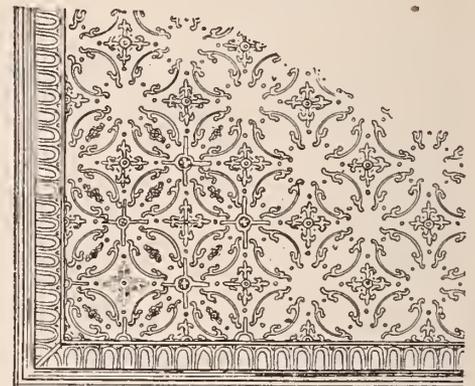
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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

### FIVE NEW CUTTINGS

**T**HE five new cuttings introduced in the cut glass of L. Straus & Sons have now been named and are to be seen at the warerooms of the firm, 42-48 Warren St., New York. The Talisman, Diana and Richelieu approach in grade and price the strawberry, diamond and fan cutting, but are much more elaborate and richer than that design. The Napoleon, which is a name to cause pieces to be sold at present, is a medium grade cutting both striking and original in design and brilliant in effect. Of the Primrose nothing further need be said to those familiar with this ware than that it is one of Straus' high grade cuttings, and beautiful in the extreme. Two taking designs, called the Atlantic and Pacific, are now being introduced in cheap tumblers.

\*

### THE FINE CLOCKS OF FERD. BING & CO.

**T**HE clock department of Ferd. Bing & Co., 106 Grand St., New York, is now replete with all the newest lines which the market contains. Mantel chime clocks form one of the many lines to which extensive additions have lately been made. Eight bell and fine gong clocks in oak, antique oak and mahogany are shown in large variety of sizes and forms. Many have the hour, half hour and quarter hour strike, while others strike only the hour and the half hour. The bronze mountings shown on these clocks are of the finest quality.

\*

### LAMPS AT

BAWO & DOTTER'S.

**B**AWO & DOTTER'S assortment of central draft Dresden banquet lamps excite much attention from jewelers who visit their warerooms at 30-32 Barclay St., New York. These lamps which are in banquet size, have the raised flower and cupid decorations, or are in the solid colors, pink, green and blue. Central draft lamps are also shown in cut crystal, ornamented with gilt designs. The assortment also cludes

dainty Teplitz, Dresden, French china and glass princess lamps and tall Parisian and Carlsbad banquet lamps.

\*

### BARGAINS IN B. & H. LAMPS.

**J**EWELERS are taking advantage of an opportunity to make profitable purchases in the celebrated B. & H. lamps. Several of the most popular of the recent styles of banquet lamps shown by Bradley & Hubbard Mfg. Co. at their New York warerooms, Park Place and Church St., are now being cleared out to make room for the new lines shortly to be introduced. I understand that the prices of these lamps have been cut about one-half.

\*

### NEW PRODUCTIONS IN REDON WARE.

**N**O more beautiful colorings or effects are to be found among the novelties in the china of M. Rédon, Limoges, France, than are embodied in the decorations of the fish, game and dessert plates shown by the New York agent, M. Seedorf, 43 Murray St. In cobalt blue particularly are the decorations more attractive than ever before, showing various styles of cupid and Watteau panels besides the usual variety of gold and shaded gold styles. A very odd but striking decoration shown in a full line of novelties in the Rocaille shape consists of blue floral designs on an ivory tinted ground.

THE RAMBLER.

## Foreign Notes on Fancy Goods.

China table lamps are increasing in popularity.

Among the new sweet dishes is one heart shaped, silver mounted.

A hall pedestal lamp, with china pillars, decorated in Crown Derby style, is among the novelties recently shown.

In the stock of a jeweler was recently noted a mounted majolica jug, eagle shape, the mouth forming the spout.

Among the new fairy lamps is one of a square tower shape; the sides are of thin parian in four pieces, bolted together in an ingenious way.

The glass hand bells, common among our forefathers, are now being reproduced as a drawing room ornament. They are mounted in silver, and are exceedingly attractive.

Fancy wine bottle corks are one of the season's novelties. A well cut ordinary cork is surmounted by parian monkeys on a pedestal; the latter form a receptacle for the head of the cork, which is glued in by a special cement.

Brilliantly cut crystal tea caddies, mounted in electro-plate, are among the novelties chiefly intended for wedding presents. There's nothing better for keeping tea in. Similar caddies in moulded glass would have an enormous sale.

Mirrors, cut in curious shapes, with beveled edges, are being shown by several firms. They are fitted with clocks. They are chiefly intended for chimney-piece and sideboard decoration. Some are quite plain, while others have received a small meed of decoration.

Recently one of the largest of the retail London houses had a wonderful show of Nankin china. The goods were sold at very low prices. An invasion of Chinese goods in England is threatened. China will want money, and the mandarins will not be over-scrupulous as to how they obtain goods which have a money value. These will doubtless be thrown on the market at a great sacrifice.

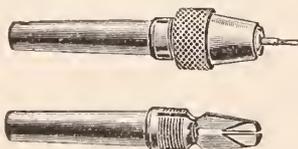
The swan has done duty among potters for years past, sometimes as the central ornament in a chamber service, on other occasions as a flower vase; next we find it turning up in the guise of a salt cellar; occasionally the shape may be annexed for a parian pincushion, or a receptacle for preserves. Recently a modeler has seized on the swan as a good idea for the cover of a cheese stand. The result is, on the whole, satisfactory.

Of Yudkin, the Ansonia Conn. jeweler and pawnbroker, a local paper says: "It has been Yudkin, the peddler; Yudkin, the pawnbroker; Yudkin, the dealer in second-hand furniture; Yudkin, the liveryman; Yudkin, the shoe dealer; Yudkin, the undertaker; and to the list is now added Yudkin, the barber. He carries on, at the present, all of the above kinds of business."

## Two Useful Watchmaker's Tools.

A new tool for uprighting and depthing combines simplicity in design with those essentials which will likely cause it to come into universal use. It has three movable jaws for holding any size plate, in any position, and will take the escapement or wheel in any movement. The first lesson one must learn in matching an escapement is to hold the movement firmly. For this purpose there is a regular movement holder, and instead of having plates on bridges there are two upright ad justable centers. It can be manufactured at a price commensurate with the pocket-book of any watchmaker.

The accompanying cut shows a sectional view of Hardinge Bros.' new pivot drill



chuck. The most important advantages claimed are that it is designed to equalize both sections and leaves a space behind the front bearing which grips the drill, larger than the shank of the drill. By this means the chuck can be trued to size the same as in a wire chuck, and yet has a back support for the drill. It has solidity, accuracy and durability combined with beauty in design.

### Bad Bargain.

TRAVELERS in India need to be very wise or very cautious to withstand the persuasions of gem venders, who be-

siege them on all sides, says the *Youth's Companion*. Sir William Gregory says he once met on a steamer a gentleman who wore a very remarkable sapphire ring, at which he could not help looking.

"I see, sir," said the wearer, "that you are looking at my ring. I bought it in Ceylon. Pray look at it, and tell me what you think its value should be."

"It is a very finely colored and perfect stone," said Sir William, "but I am not much of a lapidary, and I could not possibly put a value on it."

"Well, make a guess," said the stranger.

Sir William remembered a sapphire ring in his own family, which was valued at a hundred pounds, and he guessed the same price for the stone before him.

"You are right, sir," said the other. "That was exactly the price demanded for it, but I got it more reasonably. I was on deck when we were leaving Ceylon, and a well dressed native came up to me and said, mysteriously, 'I have no false jewelry to offer you, sir, but I have come aboard to sell a very fine ring, the property of my brother, who, if he does not sell it to-day, will have to go to jail.' He unrolled the ring from one covering of rags after another.

"I want a hundred pounds for it," said he, "and it's cheap at that."

"I said I would not give so much. He insisted on its cheapness. I said I could not consider half that price.

"We kept on talking and his price continued to drop, until the screw began to move and the boatswain to cry, 'All strangers ashore!' He turned to me then with a look of supplication and said, 'Well, what will you give?'

"What I have in my hand," said I. It was half a crown.

"Take the ring," said he.

"May it relieve your brother from going to prison!" was my valedictory salute, as he hurried away.

"This is the story of the ring I wear, and I have found that my friend was no loser by the transaction; for the supposed stone is glass, the supposed gold of the setting is brass, and the whole is worth about eight or ten pence."

## A Joke Here and There.

JEWELER—The inscription you wish engraved on the inside of this ring, I understand, is "Marcellus to Irene?"

YOUNG MAN (with embarrassment)—Yes, that's right. But—er—don't cut the "Irene" deep.—*Baltimore Telegram*.

HE—I shot him in the Rockies.

SHE—What fierce eyes he had!

HE—Oh, they are only glass.

SHE—I see. You had the advantage of him.—*Life*.

AUNT AMANDA—I wonder why that city boarder of ours only wears a half pair of eyeglasses?

UNCLE SILAS—Oh, I guess he's only half as near-sighted as he makes out to be.—*New York Advertiser*.

Pin boxes are now important things. They are as large as cigar boxes, but very shallow. The inside is divided into small compartments intended to suit the various sizes of hair, safety and plain pins.

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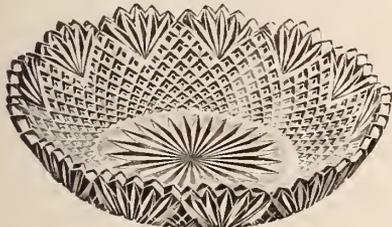


# Rich American Cut Glass



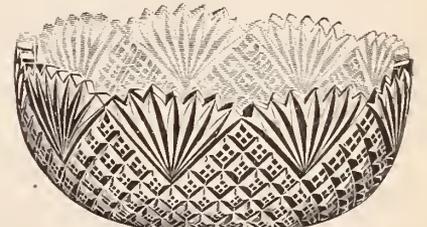
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WE desire to call particular attention to our lines of **Rich Cut Glass**, and to inform you that we have secured the sole agency for the product of J. S. O'Connor, Hawley, Pa., whose works, as represented above, are the best equipped of their kind, and have every facility for turning out the highest grade of goods at minimum prices. Only the best quality blanks are used, which, treated by the most experienced cutters and finishers, produce the **Choicest Cut Glass Obtainable**.



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We cordially invite you to inspect this line and hear the exceptional prices we are quoting, also to see our many assortments of **CLOCKS, BRONZES, MARBLE STATUARY, BRIC-A-BRAC, DRESDEN AND FLORENTINE FURNITURE, ITALIAN FAIENCE, ETC.**



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== == == == NEW YORK.

## Diamond Mining in Brazil.

J. Ross in the *Engineering and Mining Journal*.

THE first diamonds discovered in Brazil were in the State of Minas Gearas in the year 1728, in Matto Grossa in 1729, in Goyaz in 1746, and in Bahia in 1844. Diamond mines, like gold mines, were worked by slave labor, principally Indians, until 1758, then with negroes as late as 1888. Portugal claimed all rights to tax or otherwise dispose of the mines of Brazil. The first duty was \$2.50 per year for each slave employed. In 1734 this tax had been increased to \$20 for each slave, and all diamonds over 20 karats belonged to the government. From 1740 to 1751 the tax was \$115 for each slave. After this time the government took charge of the mines and worked them by administration until late years, when it came under the same laws that govern other mining property.

Diamond mining in Brazil was once an important industry, and the exportation amounted yearly to millions of dollars. Since the rich discoveries in South Africa, diamond mining in Brazil has greatly diminished, the output yearly being not over \$150,000. Not that the diamond region is less productive now than in past years, but the price of labor has gone up and the price of diamonds down.

In South Africa the deposit has been found more or less regular, but in Brazil the diamond-bearing deposit is the detached debris or conglomerate mass of volcanic origin which is found in parts of the country. It seems that volcanic action has left here and there detached beds of this diamond-bearing conglomerate of varied depth and uncertain extent, often pinching out suddenly when least expected, and found more abundant where thought most unlikely, all too uncertain to justify an expenditure of much capital either in machinery or utilizing watercourses. Besides these fragmentary beds found in Minas, Govas, and Bahia, diamonds are also found in the gravel beds of the River Tibagy, of the State of Parana. As a rule these formations are the same in all parts, and the diamonds present a marked similarity, only the "Solobro" stones are said to be harder than all others, more compact, and brighter.

The formation in which the diamond is found is a kind of pie-stone in different stages of decomposition, sometimes cemented into a solid stone, but more frequently a loose conglomerate imbedded between layers of clay. This conglomerate consists of iron, oxide, quartz and flint. The mines of the "Chapada," in West Bahia, presents some distinct features. Besides the diamonds there is also found the "carbon," or black diamond, used to point drills. This is said to be the only mine in Brazil that produces these. This region is entirely volcanic, hills steep and irregular, streams rapid and valleys narrow, and the whole country without timber. It is the most hopeful diamond region of Brazil, and it extends over a region some 50 miles square. The river St. José is said to be the richest part of the region.

The black diamond is of an irregular shape, often with rough edges, which makes it more difficult to mine, as it is liable to run out with other stones when washing, while the white diamonds being smooth as well as heavy find their way to the bottom to be taken out last. The tailings of the old diamond washings of years ago are now re-washed for the "carbon" with fair results.

The "carbon" traffic is of recent date. Ten years ago it was only worth 10 cents a grain, while now it is worth over \$2. The export of "carbon" now is about \$40,000 a year, while the whole diamond exportation is about twice that amount. The same region from 1852 to 1862 gave an annual product of \$2,500,000.

The reason why diamond mining is being abandoned, though the Brazilian diamonds are the hardest and in some respects the most desirable in the world, is that large stones are scarce, and the per cent. of large ones is much less than that of South Africa. As the price of diamonds increase at a quadruple ratio with weight, Brazil is unfortunate, for, even though it extracts the same weight as Africa, they would be worth less, as the profit lies in the large stones.

Very rude and primitive has been the process of working these mines. There might have been introduced labor saving machines and the stones extracted at less cost, but, because these deposits are so irregular and detached, such outlays would

not have been justified. Diamond mining was profitable in Brazil in the days of slavery and high prices, but since richer fields have been discovered, slavery abolished and prices reduced other conditions now exist.

A French company at Solobro mines in Bahia has given it a good trial and at a loss of near \$100,000. It paid wages at the rate of about 60 cents a day. The return in diamonds was not over 30 cents a day, therefore a loss of at least half the money expended. The reason it continued so long was that it bought and sold diamonds and thereby got back some of its losses. For a long time it has only been keeping up a show of work with the hope of finding a purchaser. This is the condition of all diamond mines in Brazil, and will so continue until wages are reduced, or richer deposits are found. The wasteful manner of doing the work could be improved upon, but not sufficiently to make it profitable. The Solobro mines were discovered 11 years ago, and at one time employed over 5,000 men, and had an output of about a million dollars a year. In 1892 the number employed in these mines did not exceed 300, and the output was not \$30,000.

The explorers or workers that prospect and find the diamond-bearing soil and toil on with the hope of finding something better or a lucky strike of a large stone; thus they continue putting in dollars and taking out dimes; when all is spent another falls in to travel the same road to the same end.

As a rule these mines are far in the country where land is poor and labor comparatively cheap. The laboring classes are extremely ignorant, and around the mines are always found some of the criminal class, fugitives from justice. These natives live here half planter and half miner growing a small crop of the few necessities and working in the mines at spare times. Should they find a large stone there is always a market. This encourages the industry, though on a small scale, and probably will so continue for many years yet to come.

Of the six most famous diamonds found in the world Brazil has furnished two. One called the "Southern Star," of 254 karats, found at Bagagen, in the State of Minas, in 1853. The other, called the "Diamond of the Crown of Portugal," of 120 karats, found at Abaete, also in Minas. There is quite a history about the discovery of this diamond. Three Brazilians, exiled for life, found the stone. Thinking probably that it possessed some value, they concluded to return and offer it as a price for their pardon. It was entrusted to a priest to present to the governor. They were pardoned conditionally. This priest was sent to Portugal to present it to the King. The three criminals were pardoned, and the priest was promoted and given great honor. The King had a hole made through it that he might hang it around his neck.

AFTER love gets married it begins to put on glasses.—Atchison *Globe*.

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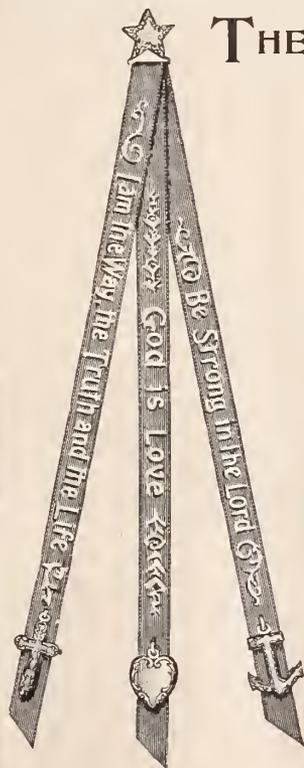
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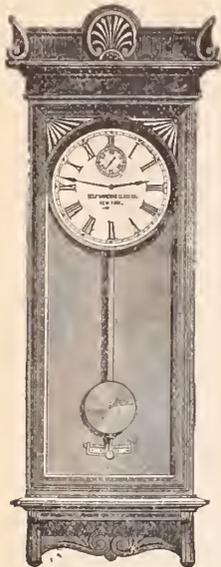
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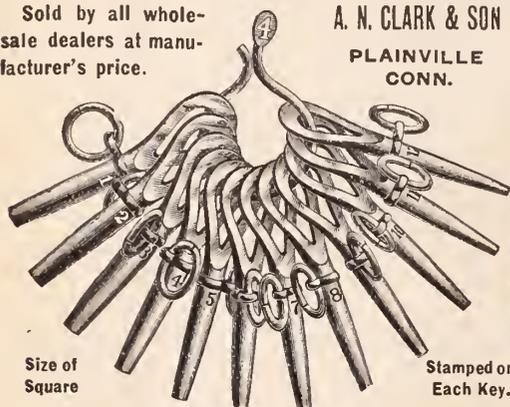
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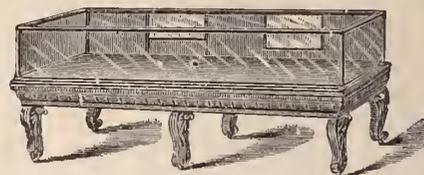
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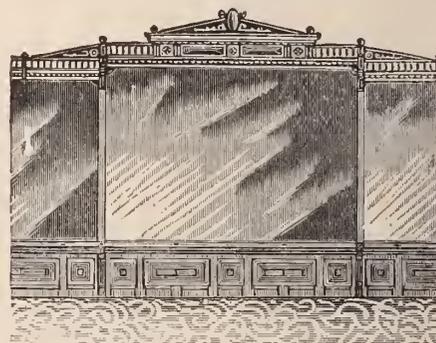


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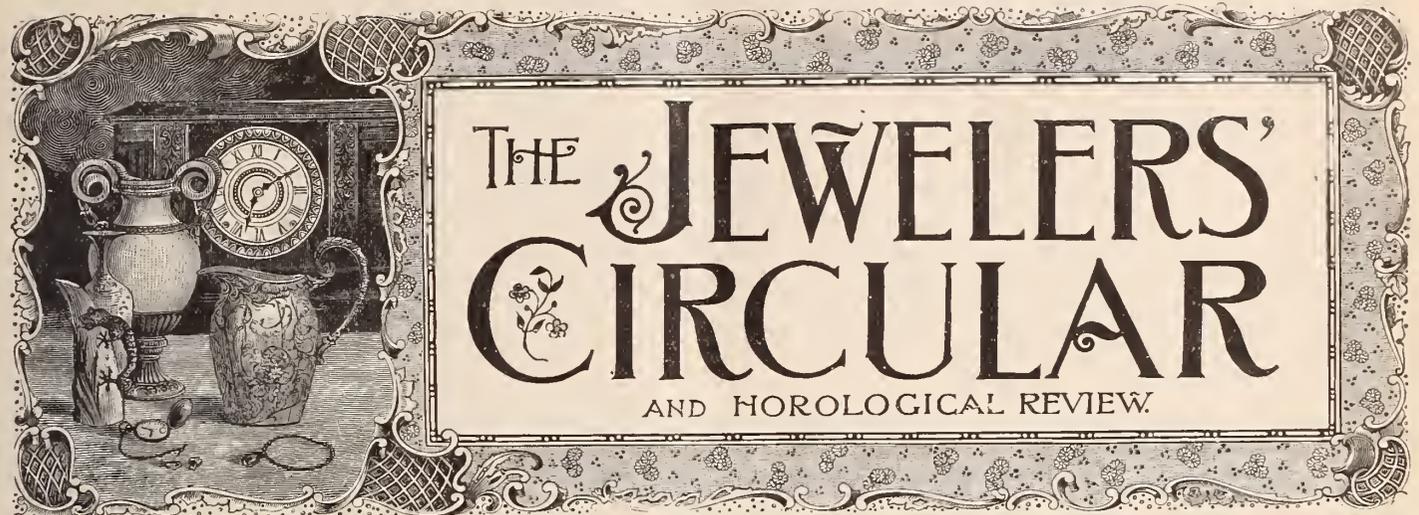
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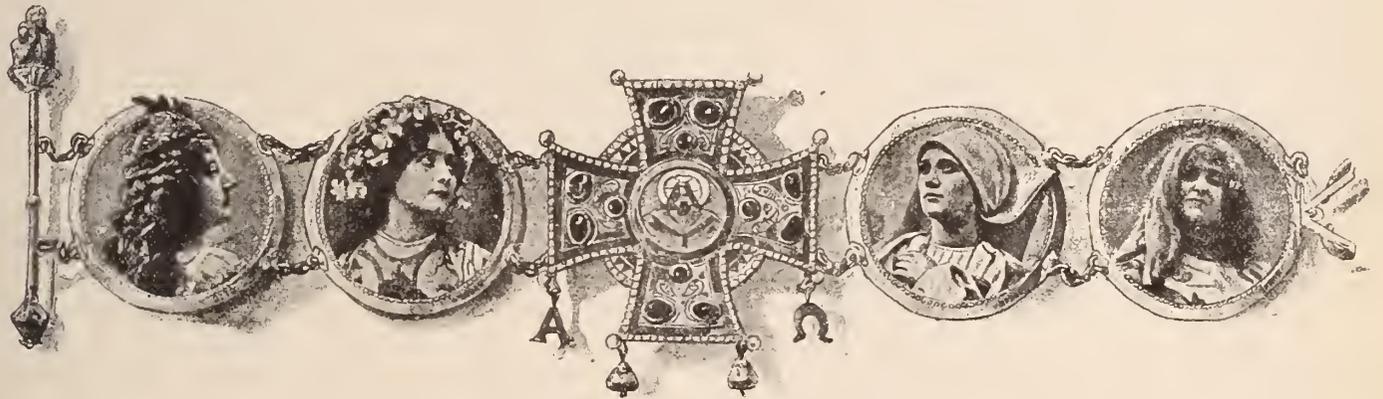
No. 5.

### DRAMATIC CHARACTERS PORTRAYED IN JEWELRY.

ARTICLES in jewelry commemorating Sardou's play, "Gismonda," the latest success of Sarah Bernhardt in Europe, and Fanny Davenport in America, are out in the French capital. The

a double neck-chain consisting of cabochon stones and filigree work. The two ends of this chain meet at the waist on the top of a large cameo, which is the clasp of a handsome girdle. The old Greek and the

the old Greek styles. The upper engraving exhibits four other portraits from "Gismonda," two on each side of a Byzantine cross" in filigree-work adorned with cabochon stones. These articles are made



JEWEL OF MEDALLIONS SHOWING CHARACTERS IN SARDOU'S "GISMONDA."



PART OF GIRDLER OF MEDALLIONS, SHOWING PORTRAIT OF BERNHARDT AND OTHER ACTORS IN "GISMONDA."

most striking pieces in this line exhibit a succession of medallions, showing portraits of the chief actors in the play, in raised enamel or rather in chased gold partly covered with vari-colored enamel. The lower engraving on this page shows in the center a portrait of Sarah Bernhardt as Gismonda, Duchess of Athens. She wears

Byzantine styles, being thus combined, produce an effect at once very elegant and original. The jeweled costume of the bishop in the left medallion, and also the other costumes, extremely varied and all adorned with jewels, are well worthy of notice. These portraits are divided by curious gold pendants in the Byzantine and

in different sizes, to be used as bracelets mantle clasps, girdles, sleeve borders, and braces to hold up a low-neck bodice, the new fashion allowing the top of the puffed sleeve to fall slightly below the shoulders.

In writing of "Gismonda" and jewelry, the mind naturally turns to the consideration of the collection of jewelry owned by

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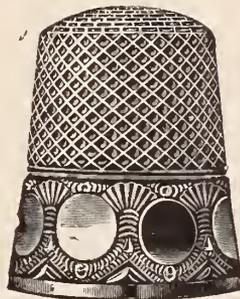
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Fanny Davenport, which is credited with being one of the finest and richest in America. It is said that when she goes to her country seat at Duxbury, she has locked up in safe deposit vaults \$200,000 worth of jewels. In this collection are gorgeous emeralds which have belonged to the Empress Eugenie, Indian jewels and ropes of pearls, diamonds, sapphires and rubies of fine quality. The diamond necklace originally bought from the profits of Miss Davenport's first tour as a star, is a band of fine white gems with two hundred stones about the size of a small pea. To this band have been added at different times loops of diamonds and clusters of very large stones, half a dozen of which are veritable hazel nuts in size. Several hundred stones are in this necklace, and it is valued at \$50,000.

A belt of precious stones measuring nearly one yard in length, was reset for "La Tosca." The edges are formed of turquoises and the middle is one mass of gems of divers colors. Two large medallions two and one-half inches in diameter form the clasps. They are composed of seven heart shaped settings in diamonds, with a large pearl in the center of each, the whole being surrounded with diamonds and pearls. In the middle of each medallion, and set high, were formerly the magnificent emeralds of which Miss Davenport became the possessor when the jewels of the French Empress were sold. These stones have been replaced for the present by large turquoises,

and the medallions are worn as ornaments in "Gismonda." They are valued at \$5,000 each.

As interesting, perhaps, as anything in this collection is the Indian necklace, which was one of the many presents from her subjects that Queen Victoria received when she was made Empress of India. Many of these jewels were sold at private sale in London, Sarah Bernhardt securing the bracelet to match, Miss Davenport obtaining this exquisite jewel which may be used as a girdle or necklace. It is composed of 18 squares of gold, three-quarters of an inch in size, each encrusted with precious gems, all uncut. The sides and backs of each square are highly wrought and enameled in blue and black. Chains of pearls unite these links, and a large, round medallion hangs from the center. There is coral from India's coral strand, together with moonstones, rubies, sapphires, diamonds, topazes, emeralds and pearls. This necklace is worn as a belt in the third act of "Gismonda." Twenty-three large Oriental pearls, bought in Constantinople, and set as a necklace in dull gold in this country, are in their natural state, exquisite in color, most of them being pear shaped. A string of six ropes of pearls, fastened with a large diamond rose, with a ruby center, is perhaps as fine a string as any in this country. A large gold cross, studded with carbuncles and cat's eyes, was blessed by the Pope.

An antique is a pink topaz, with a head of

an Italian nobleman, carved by Benvenuto Cellini. She has recently had it surrounded by large diamonds alternating with pearls. This is not worn, but kept as a treasure. There is a carbuncle ring with a very large stone, which belonged to Michael Angelo, and it is the constant companion of the actress, who only changes it for an old cameo upon which is a carved head of Cæsar. About this ring Miss Davenport is very superstitious, and said: "When I am weary with rehearsals and things don't go right, off goes the carbuncle, and Cæsar's head takes its place, and I feel stronger." In a small box is the bracelet which Edwin Booth wore the last time he played King Lear, and the lace handkerchief which he had used in his last Hamlet. The red stains off the lips, and black from the eyes were on it just as he had used it, and these souvenirs of the great tragedian are kept among the valuable jewels of the actress, and guarded as zealously.

Goblets with stems and stands like those we use to-day were employed in 900 B. C. Among the valuable objects found by Dr. Schliemann was a golden goblet. Vessels of this metal were commonly employed in the service of the temples. A curious goblet with three stems has been found in Pompeii. Its use is conjectural, but the supposition is that it was used to pour libations to the gods.

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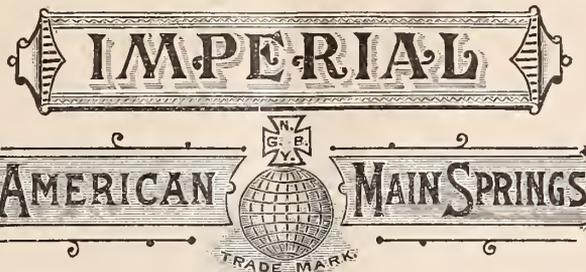
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2202	18	New Style	Gilt Barrel	Full Plate		19	3 to 4
2203	18	New Model	Nickel and Gilt Barrel, "Wide"	Full Plate		20	2½ to 3½
2204	18	New Model O. F.	Nickel and Gilt Barrel, "Narrow"	Full Plate		16	2 to 3
2205	18	Pendt. and Lever Set	Nickel and Gilt Barrel	Full Plate		21	1 to 2
2206	18	Crescent St.	Gilt Barrel, "Narrow"	Full Plate		14	1½ to 2½
2207	18	Crescent St.	Gilt Barrel, "Wide"	Full Plate		16	2½ to 3½
2222	18	Vanguard Movement	Steel Barrel	Full Plate		23	3½ to 4½
2208	16	Lever Set	Nickel and Gilt Barrel	¾ Plate		14	2½ to 3½
2218	16	Pendant Set	Steel Barrel	¾ Plate		19	4 to 5
2209	14	Adams St. and Cres Gard. K. W.	Gilt Barrel	¾ Plate		14	3 to 4½
2210	14	Old Style	Nickel and Gilt Barrel, "Narrow"	¾ Plate		12	2 to 3
2211	14	New Style	Nickel and Gilt Barrel, "Wide"	¾ Plate		16	2½ to 3½
2214	10	Key Wind	Gilt Barrel	¾ Plate		14	3 to 4
2215	8 and 6	Lever Set	Nickel and Gilt Barrel	¾ Plate		10	3 to 4
2217	6	Pendant Set	Nickel and Gilt Barrel	¾ Plate		10	5 to 6
2219	6	Pendant Set	Steel Barrel	¾ Plate		11	7 to 8
2216	1 and 0	Old Style	Nickel and Gilt Barrel	¾ Plate		8	6 to 7
2220	0	Pendant Set	Steel Barrel	¾ Plate		7	7 to 8
2221	00	Pendant Set	Nickel Barrel	¾ Plate		7	7½ to 8½

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5043	18	Double Braced		2	20	3	5057	16	New Style		20	4 to 5
5044	18	Double Braced		3	20	2	5058	6	New Style		9	5 to 6
5045	16	Double Braced		1	18	4	5061	18	ILLINOIS New Style		20	2½ to 3½
5046	16	Double Braced		2	18	3	5062	16	New Style		17	2 to 3
5047	16	Double Braced		3	18	2	5063	8	New Style		10	3½ to 4½
5048	6 and 8	Double Braced		1	10	7	5064	6 and 4	New Style		9	5 to 6
5049	6 and 8	Double Braced		2	10	6	5067	18	ROCKFORD New Style		19	2½ to 3½
5050	6 and 8	Double Braced		3	10	5	5072	18	HOWARD, \$1.50 doz. New Style		19	3½ to 4½
5051	0	Double Braced		1	4	10	5073	16	New Style		19	4 to 5
5052	0	Double Braced		2	4	9	5077	18	LANCASTER New Style		19	2½ to 3½
5053	0	Double Braced		3	4	8	5089	18	COLUMBUS New Style		20	2½ to 3½
							5090	16	New Style		14	3 to 4
							5091	6	New Style		10	5 to 6
							5097	18	STANDARD New Style		21	2 to 3
							5099	18	TRENTON New Style		20	3 to 4

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 "Old Reliable Plater." Only  
 practical way to replate rusty and  
 worn knives, forks, spoons, etc.;  
 quickly done by dipping in melted  
 metal. No experience, polishing  
 or machinery. Thick plate at one  
 operation; lasts 5 to 10 years; fine  
 finish when taken from the plater.  
 Every family has plating to do.  
 Plater sells readily. Profits large.  
 W. P. Harrison & Co., Columbus, O.

**The Embarrassment Affairs of the Kent  
 & Stanley Co.**

PROVIDENCE, R. I., March 2 —The affairs  
 of the Kent & Stanley Co. are yet attract-  
 ing public attention, although some of the  
 officers and stockholders assert that they  
 can see no reason why the public should be  
 in any way interested in their affairs or the  
 method which will be employed to extricate  
 the company from their embarrassment.  
 The public is interested, however, because  
 about \$200,000 of the capital stock of the  
 company is held by comparatively poor  
 people, who own but a few shares each.  
 Again, the enterprise is of such an exten-  
 sive character that the community as a  
 whole is interested in what is considered  
 one of the business institutions of this city.

As a matter of fact, the idea of a reorgan-  
 ization has not been as yet settled upon,  
 and there is a sentiment being developed  
 which expresses opposition to this scheme  
 to extricate the company from their difficul-  
 ties. A suggestion which has been brought  
 forward during the past week is that the  
 management of the company shall be placed  
 in a board of trustees, similar to that which  
 is in successful operation in the Allen Print  
 Works, of this city. This board of trustees  
 should be composed of men who could, by  
 reason of their business ability, be depended  
 upon to make the business of the company  
 successful, if such a thing is possible. It is  
 said that it is entirely likely that at the  
 next meeting of the stockholders' and cred-  
 itors' committees, this plan of continuing  
 the company on their present financial basis,  
 but under the board of trustees will be sub-  
 mitted on the part of the creditors. This  
 will result in a disagreement between the  
 two committees, as the stockholders' re-  
 presentatives are known to be com-  
 mitted to the plan of reorganization.  
 It is entirely improbable that the creditors  
 will consent to the reorganization plan as  
 favored by the stockholders and as reported  
 in full in last week's issue of THE CIRCULAR.  
 Since that meeting these creditors have  
 been studying the schedules and plans  
 that were prepared and submitted at that  
 time and the plan called the third is the one  
 which is being most advocated. The prime  
 features of this plan are: That it is entirely  
 equitable, protecting the smaller stock-  
 holders without prejudicing the interests  
 of the larger ones; that it scales down all  
 values, real estate, stock, notes, etc., to  
 rock bottom values, and to what could, to  
 an absolute certainty be realized; that it  
 simplifies matters by separating the jewelry  
 side of the corporation's business as  
 follows:

Plan for the re-organization of the Kent & Stanley  
 Company, by the formation of a new real estate com-  
 pany, and continuing the Kent & Stanley Company  
 as a jewelry manufacturing company, or, in case of  
 difficulties in issuing preferred stock of the present  
 company, by organizing a new jewelry manufacturing  
 company.

Let a new real estate company be created having a  
 capital stock of \$325,000, the Kent & Stanley Com-  
 pany to convey to the new company all its real es-  
 tate, which has been valued by the committee ap-  
 pointed by the stockholders as follows:

Real estate on Eddy street.....	\$122,500 00
" " " Sabin street, in- cluding electrical plant.....	350,000 00
Total.....	\$472,500 00
Less mortgage indebtedness on Eddy street estate.....	\$ 47,500
And on Sabin street estate .....	175,000 \$222,500 00
Value above mortgage .....	\$250,000 00
Indebtedness relating to real estate as al- lowed by the committee of the company,	\$107,483 38
Indebtedness relating to real estate as claimed by the creditors .....	\$144,483 38
Required to complete building (estimated).....	25,000 00
	\$169,483 38
Capital of real estate company.....	\$325,000 00
Issue 2,000 shares of preferred stock to be a first lien upon the company's property in liquidation, and all other respects bearing interest at 7 per cent. per annum.....	\$200,000 00
1,250 shares of common stock, one of which shall be given in exchange for two of the present company's stock..	\$125,000 00 \$325,000 00

The preferred stock to be offered at par to holders  
 of the present company's stock, and balance, if any,  
 to be sold or used in payment of indebtedness of the  
 company.

The proceeds of the preferred stock to be applied as  
 stated below:

**KENT-STANLEY JEWELRY MANUFACTURING  
 COMPANY.**

Either continue the old company or, preferably, form  
 a new company, with a capital of \$325,000 00, with as-  
 sets as follows:

Notes receivable.....	\$ 300 00
Book accounts .....	100,000 00
Jewelry plant.....	22,000 00
Merchandise .....	150,000 00
Rents.....	1,992 85
Cash.....	737 18
	\$275,030 03

Good will of business \$100,000.

No mortgages.

Issue 2,000 shares of preferred stock of the same kind as in the real estate company, and to be offered for sale and used in the same manner.....	\$200,000 00
Issue 1,250 shares of common stock, one share to be given in exchange for two shares of old stock.....	125,000 00
	\$325,000 00

From the sale of preferred stock of both  
 companies will be realized..... \$400,000 00

Applications of proceeds of preferred stock:

Indebtedness of present com- pany as per committee's report.....	\$709,791 78
Less mortgage debt.....	222,500 00
	\$487,291 78

Add for contingent liabilities on construction account and note.....	37,000 00
--	-----------

Total floating debt.....	\$524,291 78
Required to finish building estimated.....	25,000 00

\$549,291 78

Divide \$400,000 proportionately to the debt relating to the real estate (\$169,483.38) and it gives to be applied to the debts of the real estate, in round numbers.....	\$120,000 00
To the debt of the jewelry plant.....	280,000 00

Apply \$120,000 to the payment of the debts belonging to the real estate, <i>i. e.</i> , (\$169,483.38) and it leaves a debt of.....	\$ 49,241.78
Apply to the payment of the balance of the indebtedness...	380,807 72
One-half of the proceeds of preferred stock.....	200,000 00
And it leaves.....	\$180,807 72
Against which there remains as working capital, balance of preferred stock.....	80,000 00
	<hr/>
	\$100,000 00
The good will of the business, not included above, is worth at least.....	50,000 00
	<hr/>
	\$50,000 00

This net balance is almost exactly the same as that of the real estate company as above noted, while the estimated value of the jewelry plant is \$35,000 more than the real estate, less mortgages.

By this plan the real estate and jewelry business each bear their proportionate share of the whole indebtedness.

Of the money issued from the sale of preferred stock of the real estate company, \$80,000 go to the indebtedness assumed by the jewelry business. The jewelry business contributes nothing to the indebtedness of the real estate.

REASONS FOR SEPARATING THE REAL ESTATE FROM THE JEWELRY BUSINESS.

1. The preferred stock cannot all be taken by stockholders. Conservative investors other than stockholders will prefer to take stock in the real estate company.
2. Many stockholders believe the jewelry business very profitable and think the real estate the cause of the present trouble of the company. These persons will prefer to take stock in the jewelry manufacturing company.
3. The two kinds of business have no connection whatever, and cannot be successfully conducted together.
4. It will be very difficult to find a manager who can successfully conduct a jewelry business and manage the real estate properly.
5. It complicates the bookkeeping of the company and renders mismanagement and deception of stockholders much more easy where large sums can be charged in one branch as depreciation, etc., or another of the business, as the case requires.

As compared with the valuations set forth in the report of the committee to the creditors, as first detailed above, the Enterprise building is reduced from \$171,681.18 to \$122,500, and the Sabin St. property from \$529,757.09 to \$350,000, and the latter includes the electrical plant. Merchandise is reduced from \$229,591.92 to \$150,000, and other valuations will be noticed without difficulty by reference to the tabulated statements in the reports above.

MORE ATTACHMENTS AND LIENS PLACED.

PROVIDENCE, R. I., March 4.—The matters of Kent & Stanley Co. will be brought to an issue within a few days, and some definite understanding of the business be obtained. Late Saturday afternoon Joshua S. Ingalls, of Boston, placed an attachment amounting to \$35,000 upon the property. A few hours earlier the General Fire Extinguisher Co. placed a lien of \$7,664.02 on the property. This makes nine liens aggregating \$127,658.90, which with the attachment of Ingalls makes pending obligations of \$162,658.90. Hearings have been ordered in the Supreme Court on several of the liens, and the defendant corporation has been cited to appear on March 11th, to show cause, if any, why they should not be allowed.

Assets and Liabilities of Spaulding Bros.

MINNEAPOLIS, Minn., March 2.—Schedules in the assignment of Spaulding Bros. were filed Feb. 23, showing assets as follows: Merchandise, \$2,713.17; store fixtures, \$300; book accounts, \$1,376.76, cash in bank, \$74.46; equity in real estate, \$300; total \$4,764.39. The total liabilities reach \$6,139.72. The following is a correct list of creditors with amounts due each:

F. H. Noble & Co., \$247.41; Kendrick & Davis, \$20.87; H. Zimmern & Co., \$1,164.87; A. N. Clark \$13.50; Hampden Watch Co., \$14.03. E. F. Bowman & Co., \$160; Illinois Watch Co., \$228; Albert Berger & Co., \$1,234.32; G. L. Vose & Co., \$66.51; Waite, Thresher Co., \$266.26; Excelsior Sign & Mfg. Co., \$15.47; Dennison Mfg. Co., \$11.12; Waite, Mathewson & Co., \$189.35; S. & B. Lederer, \$29.65; Moseley & Co., \$147.43; Robbins & Appleton, \$6.93; Mrs. Jennie M. Spaulding, \$1,400; Frank Daily, \$500; F. C. Reis, \$9; Hamilton Watch Co., \$3.77; O. W. Bullock & Co., \$34.64; E. Howard Watch & Clock Co., \$1; F. W. Gesswein (Estate) \$84.09; United States Watch Co., \$2.65; B. S. Freeman & Co., \$22.73; Miller Printing Co., \$7.60; Wm. Chalmers, \$10.80; H. S. Aicher, \$320.23; Minneapolis Jewelry Mfg. Co., \$45.41; Reed & de Mars Jewelry Mfg. Co., \$91.91; S. H. Clausin & Co., \$108.79; Rentz Bros., \$43.85.

The store of the firm still remains closed. It has not been made known what the intentions of the firm are for the future.

Silver Plated Flat Ware Manufacturers Adopt a Scale of Prices.

MERIDEN, Conn., Feb. 28.—At a meeting of the Silver Plated Flat Ware Manufacturers held in Meriden, Conn., Feb. 14th, it was unanimously agreed to charge the amounts specified below, to cover the cost of the satin or plush lined boxes, in which the goods are enclosed:

- For one sugar shell, For one butter pick,
    - “ butter knife, “ sugar tong,
    - “ fruit or berry fork, “ pickle fork,

\$1.50 for each 1 dozen boxes.
  - For one butter knife and sugar shell,
    - “ fruit or berry fork and fruit knife,
    - “ orange spoon and orange knife,
    - “ jelly spoon or jelly shell,

\$2.50 for each 1 dozen boxes.
  - For six coffee spoons, For six fruit knives,
    - “ orange spoons, “ ice cream spoons,
    - “ nut picks, “ ice cream forks,
    - “ pickle forks, “ tea spoons.
    - “ oyster forks, “ butter picks,
    - “ fruit or berry forks,

\$3.00 for each 1 dozen boxes.
  - For six bouillon spoons.
    - “ fruit forks and six fruit knives.
    - “ fruit or berry forks and one berry spoon.

\$5.00 for each 1 dozen boxes.
  - For six ice cream spoons or forks and one ice cream knife.
    - “ fruit or berry forks and one berry spoon.

\$6.00 for each 1 dozen boxes.
  - For twelve ice cream spoons or forks and one ice cream knife.
    - “ fruit or berry forks and one berry spoon.

\$9.00 for each 1 dozen boxes.
- The above prices are subject to flat ware discounts.
- A circular to this effect has been sent to the trade. It is signed by the following companies: Meriden Britannia Co., Meriden, Conn.; C. Rogers & Bros., Meriden, Conn.; Rogers, Smith & Co., Meriden, Conn.; Wm. Rogers Mfg. Co., Hartford, Conn.; Rogers Cutlery Co., Hartford, Conn.; Rogers & Bro., Waterbury, Conn.; The Rogers & Hamilton Co., Waterbury, Conn.; Simpson, Hall, Miller & Co., Wallingford, Conn.
- As gages d'amour forget-me-nots have the call. They come in lockets, pendants and rings.

Silver Mounted Belts.

\$1.25 and upwards.

Before placing orders examine our line.

We are showing one hundred different designs, and for the season of '95, as in '94, we shall maintain our position in the front rank for make, finish and low prices.

SIDE COMBS in fourteen karat gold,

\$1.50 Per Pair and upwards. Twenty-five different designs.

Jno. W. Reddall & Co.,

107 HAMILTON ST., NEWARK, N. J.

### Death of the Builder of the City Hall Clocks of New York and Brooklyn.

BROOKLYN, N. Y., Feb. 28.—Timothy S. Sperry, an old-time clockmaker, died Feb. 22, in Plainfield, N. J., after an illness of



THE LATE TIMOTHY S. SPERRY.

seven years' duration. A sad coincidence was that the funeral of the deceased took place on the same day as saw the destruction by fire of the clock in the tower of the Brooklyn City Hall, of which he was the constructor.

Mr. Sperry was born near Burlington,

Conn., 70 years ago. His father was a traveling jeweler. As a boy, Mr. Sperry was apprenticed to learn wooden clock making. With the advent of the brass clock, Henry Sperry, oldest brother of the deceased, went to New York and engaged in the manufacture of clocks on Maiden Lane. The business was successful, and Timothy S. Sperry was taken into partnership. The firm subsequently moved to 253 Broadway, the site of the first iron front building in New York. Many of the older members of the trade will recall the large clock which hung in front of this building, and which furnished the time to the business community.

Mr. Sperry was one of the pioneer clock exporters of America. As far back as 1850 his clocks were sold in Japan and European countries. Mr. Sperry subsequently began the manufacture of tower clocks and built the clocks for the City Halls of New York and Brooklyn, as well as those in many prominent churches and public buildings of the two cities. Just prior to the Civil War Henry Sperry died and the business was continued by Timothy S. Sperry. Mr. Sperry had many contracts for the furnishing of clocks for the South at the beginning of the war, the occurrence of which caused him great loss.

At the conclusion of the war, Mr. Sperry began the manufacture of hoop skirts and removed to Chicago where his plant was destroyed in the great

conflagration. After collecting his insurance and meeting all obligations Mr. Sperry returned to New York and became interested in the manufacture of carpet linings and stair pads, being at the time of his death the senior member of Sperry & Beale, of White St.

At one time Mr. Sperry was in partnership with the late E. D. Bryant, in the clock business. His brothers, William and James, were well known to the clock trade.

The funeral services were held in Plainfield, Tuesday, at the same time that the fire was raging in the tower of the Brooklyn City Hall. The well-known clock which for 25 years had furnished the time to the citizens of Brooklyn, passed away with its maker.

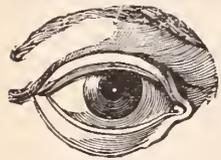
### Representative John Nelson Guilty of Receiving Stolen Goods.

PROVIDENCE, R. I., Feb. 28.—John Nelson, a member of the House of Representatives of this State, was last night found guilty of receiving stolen property. Sentence was deferred for one week, and it may be further delayed as Nelson's counsel took exceptions and declare that they will carry the case to the highest tribunal in the United States. Nelson is the first member of a Rhode Island legislature to be convicted of a crime.

The offence alleged was that Nelson, who has a small retail store in N. Main St., this city, bought gold scraps from two lads, to whom he held out inducements to make larger hauls from their employers. One was employed by the Waite, Thresher Co. and the other by the Kent & Stanley Co. The former concern were the principal losers. William Wallace stole cane head pins worth 40cents a pennyweight, and which Nelson bought at 30 cents. The two lads were arrested and turned State's evidence criminalizing Nelson. As the manufacturers in this vicinity have for several years been heavy losers by pilfering employes, the case occasioned general interest as it has been thought for a long time that a regular fence had existed here.

The penalty that can be imposed in Nelson's case is a fine not to exceed \$1,000 and an imprisonment not to exceed five years.

New side-combs of shell have scalloped edges; these edges are finished with small stones, which spread out as an ornament, and perhaps terminating in a single pearl. These designs are new.



### MUELLER'S ARTIFICIAL EYES.

\$75 per hundred; smaller lots, \$15 per dozen; \$2 each. A large assortment of eyes will be sent to any dealer to enable him to make selection (upon receipt of satisfactory references). We carry the largest stock in America. Sole manufacturers of "DIAMANTA" Spectacles and Eyeglasses. Catalogues, price lists, test cards, &c., on application. Oculists' prescriptions promptly and accurately filled.

M. ZINEMAN & BRO.,

Sole American Agents. 130 South Ninth Street, Philadelphia.

### WM. SMITH & CO.,

Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York. Manufacturing: 61 Peck Street, Providence, R. I.

### MARINE CHRONOMETERS,

MANUFACTURED BY

John Bliss & Co., 129 Front St., New York.

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

### Paul : Jeanne's : Revolving : Hairpin.

THE LATEST NOVELTY.

220 Fourth Ave., cor. 18th St.,

NEW YORK.

### NOTHING BETTER

To improve your optical or jewelry trade than a neat, catchy adv. Every successful business man believes in novelty advertising.

### OPTICAL ILLUSION CARDS

Are trade winners and are never thrown away, but carried home, shown to friends and afford much fun and amusement. Sold to one Optician or Jeweler in each town or city. First come, first served.

WM. M. UPDEGRAVE,

542 MAIN ST., JOHNSTOWN, PA.

**Death of George Hunt.**

PROVIDENCE, R. I., Feb. 27.—George Hunt, of the old pioneer manufacturing jewelry concern of Hunt & Owen, passed away at his residence last Thursday, after an illness of several weeks. He was in the 85th year of his age. He was well-known in business and public life, and he was unquestionably one of the oldest jewelers in this city at the time of his death.

At an early age George Hunt was apprenticed to learn the jewelry trade of Church & Metcalf, then located on Steeple St. He remained in their employ for several years, after which, in 1841, he formed a co-partnership with Ezekiel Owen, younger brother of George and Smith Owen, for the manufacture of solid gold jewelry. Their establishment was located at 7 President St. (now Waterman St.) in a small building which was removed about two years ago to allow of the erection of the Rhode Island School of Design building. Starting in an humble way they both worked at the bench, with nothing but hand power, and from the small beginning gradually developed one of the largest concerns in this city. Their early products were of the best and the styles were varied and artistic. Their business increased until they were forced to seek more commodious quarters; hence their removal in 1847 to the Owen building on the north side of Steeple St., directly across the street from the Gorham Mfg. Co.'s works from which they obtained steam power. A few years sufficed for them to again outgrow their facilities and in 1855 they removed to the Henry Hidden building, corner of Dorrance and Weybosset Sts., where they occupied the entire Dorrance St. side of the third floor.

Mr. Hunt was the representative of the firm in the market, while Mr. Owen assumed the control of the manufacturing plant. During the civil war this concern in common with many others suffered materially, but with the return of peace, they rose triumphant and were among the first to feel the return of prosperity in the trade. In 1865 the firm was augmented by the introduction of two partners, Christopher Duckworth and George H. Church, the

firm style, however, remaining unchanged. The firm retired from business in 1887, since which time Mr. Hunt has withdrawn from active business pursuits.

The deceased was a member of the Common Council from 1851 to 1854 and also from 1861 to 1863. He took a great deal of interest in botany and horticulture and entomology and was often referred to as an authority on such subjects. His membership in the Franklin and Rhode Island Horticultural societies brought him into contact with many lovers of nature, among whom he had many firm friends.

**Returns of Providence Corporations.**

PROVIDENCE, R. I., Feb. 27.—The following returns have been filed by corporations interested in the jewelry industry:

The G. C. McCormick Co.—Capital stock paid in, \$10,700; assets, \$20,509.86; liabilities, \$9,622.32.

Nicholson File Co.—Capital stock paid in, \$500,000; value of real estate in Providence, \$133,200; real estate in Lincoln, \$42,000; total, \$175,000; value of personal assets in Providence, \$259,658.70; personal assets in Lincoln, \$74,080.67; total, \$333,739.46; liabilities, \$40,000.

Campbell-Metcalf Silver Co.—Capital stock paid in, \$60,000; value of personal assets, \$80,342.84; liabilities, \$18,481.56.

J. B. & S. M. Knowles Co.—Capital stock paid in, \$54,000; assets, \$72,445.18; liabilities, \$24,533.

American Enamel Co.—Capital stock paid in, \$50,000; value of real estate \$15,780; value of personal assets, \$49,987.17; liabilities, \$30,492.73.

William T. Smith Mfg. Co.—Capital stock paid in \$100,000; assets, including \$9,000 treasury stock, patents, etc., \$128,499.66; liabilities, \$19,664.41.

Silver gilt lorgnettes are decidedly preferred. These are much more obtrusive than shell, but the fragility of shell makes their possession a continued anxiety. For reading purposes many women do not use lorgnettes, but for near views prefer small reading glasses. These are sufficient to look at the amount of a bill, an address, or a hasty note.

**The New Republic in the Pacific.**

THE JEWELRY AND KINDRED TRADES IN THE NEW REPUBLIC OF HAWAII—FEATURES AND CHARACTERISTICS OF THIS INDUSTRY AMONG THE HAWAIIANS—THE INDUSTRY CONSIDERED FROM ALL ITS VIEW POINTS.

(Specially contributed to THE JEWELERS' CIRCULAR by Walter Lodian.)

LETTER III.

HONOLULU, H. I., Jan. 27.—The profits of those engaged in the businesses here of which your paper is the representative are of the most diverse nature. Business people here don't like to talk about their profits unless their profits are fat ones, something to boast about. In speaking about incomes and revenues few commercial men are there who do not consider a lie a pardonable offense. The profits, however, seriously writing, may be put down at all the way from \$2,000 to \$15,000 per annum, according to capital invested, of course. Net profits are here spoken of. The estimate is a fairly good one. Some importers, manufacturers and jobbers may make more. Wholesale merchants are content with a profit of 25 per cent. down. A few wholesalers want more.

SALARIES.

Salaries in the calling represented by your journal are fairly high at present, from \$20 to \$30 per week. They are paid monthly as a rule; sometimes, however, fortnightly, or at least a draw on account. When the wages are strictly stated to be paid monthly, employers here don't like to have between pay-day or intermediate demands made on them "on account;" and in one office your correspondent was in this morning, where a considerable number of hands are employed, a notice was conspicuously displayed to the following effect: That any application for money on account of wages (before the regular pay-day—the 5th of each month) would be considered equivalent to an employe tendering his resignation. It behooves the men, therefore, to be careful of their cash betwixt pay-days.

**SPECIAL NOTICE.** We have purchased an entire line of high grade adjusted MOVEMENTS, of a well known Watch Co., which we are now offering at

**GREATLY REDUCED PRICES.**

FOR PARTICULARS APPLY TO

**OPPENHEIMER BROS. & VEITH,**

DEALERS IN WATCHES. CUTTERS OF DIAMONDS.

**35 MAIDEN LANE, NEW YORK.**

**DIAMONDS.**

**Wm. S. Hedges & Co.,**  
**Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

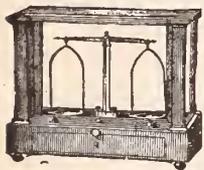
AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

**83 Holborn Viaduct, London, E. C.**

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden La. N. Y.  
 (Formerly  
 Jersey City.)



**R. A. KIPLING,**  
**Precious Stones**  
 AND **Fancy Goods**  
**Bought and Sold on Commission.**  
**19 RUE DROUOT,**  
**PARIS, FRANCE.**

**HENRY FERA,**  
 IMPORTER AND CUTTER OF  
**DIAMONDS,**  
**10 MAIDEN LANE, NEW YORK.**

ESTABLISHED

AS AN IMPORTER SINCE 1871.  
 AS A CUTTER SINCE 1878.

I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new **DIAMOND CUTTING AND POLISHING WORKS** AT No. 60 FULTON STREET, fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

**CUTTING FOR THE TRADE A SPECIALTY.**

But without any doubt, these prolonged interregnums between "swag" nights are an inconvenience to the majority of employes, and cause needless discomfort. There is nothing in the universe for married men to eclipse the pay-day Friday arrangement, for this allows their wives ample time and funds for marketing Saturday mornings; while for unmarried men the Monday night weekly payment is a capital thing, as it gives them little or no time for debauch, and makes "Mondayfiedness" unknown.

Salaries or wages here, in fact, appear to range from the two extremes—low to high. The coolie labor—principally dominant on the sugar and rice plantations—is, naturally, the lowest paid. Chinese, Japanese, Portuguese and a sprinkling of the native form the backbone of this class of toil. The earnings will be found to range, on an average, from \$10 to \$15 per month, with all found, including a house—or, rather, a shelter, for the people hive together.

The coinage is on the simple United States decimal system. There are native silver pieces minted at San Francisco, which will probably be replaced ere long by new pieces of the Republic. Bronze or copper is never noticed about.

CONCERNING ADVERTISING.

The Americo-Hawaiians show themselves to be pretty strong on advertising. There are three dailies in Honolulu printed in the United States idiom, and the advertisement patronage is large. Take the *Evening Bulletin* for instance. Its four large sheets are well filled with announcements in both small and big type, from modest "wants" to striking notices of sales, etc. The *Bulletin* is a newsy sheet for a place having no telegraphic connection with the outside world; the editorial staff are well informed on affairs Hawaiian, thus making the journal a quoted authority abroad. The editor-in-chief is Daniel Logan, a Canadian, who has resided many years in what is now the united and federal Republic of Hawaii. The *Weekly Bulletin* is issued from the same building, which constitutes the newest, finest, and most attractive looking newspaper offices in town.

(To be continued.)

**THE BOWDEN**  
**SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

**10 3 MAIDEN LANE,**  
**NEW YORK.**

Hat pins, consisting of a single large stone, set in dead gold, worked in the Indian fashion, are new and distinguished.

J. H. Boyce, jeweler, Fayette, Ia., whose store was broken into about two months ago and \$1,000 worth of jewelry and watches and \$300 in cash stolen, has just recovered part of his property. A hat full of watches and jewelry was found secreted in a hay mow on the farm of Mr. Shaffer, who lives about eight miles from there. On the night after the robbery a couple of men slept in his barn, and it is supposed they secreted part of their booty there, intending to return at some future time and secure it.

**Fashions in Jewelry and Silver Articles.**

A LADY'S RAMBLES AMONG THE JEWELERS.

Tabasco sauce has a standard all its own.

Big amethysts set in pearl rims recall the days of long ago.

Silver photograph frames are among the prominent preparations for the opening season.

A fussy white chrysanthemum on which a small diamond is perched is an amusing new scarf pin.

There is a movement in ladies' watch chains to be watched with interest. It looks toward the queen chain.

Fine combs are supplied with silver handles as opera glasses are. It does not seem that handles will facilitate their utility.

The wreath is still the most prominent style of brooch. A flight of swallows arranged to take this form is a novelty in gold jewelry.

Etnas, as the English call them, are indispensable in a well appointed bedroom. The new shapes are graceful, and waving flame-like ornamentations are appropriately symbolic.

Sleeve buttons in colored enamels, with gold ornament overlaid, are evidently to prevail the coming season. A number of new and pretty designs are in the market. The slender bar is retained for one link.

The butterflies are swarming already, heralding an early Spring. One of the new species is a delicate gold frame work, which looks like a skeleton drawing from nature. This is set at the different intersections with colored stones.

The crown as a pendant is exceedingly prominent at this moment. We have crowns of all sorts of dynasties, wrought out in diamonds and pearls. Color is rarely seen in crown pendants, but occasionally small rubies or sapphires are sparingly introduced.

From an artistic view-point a brooch seen is worthy of description. It was a scroll of dull gray enamel through which rubies were set, making part of the background, and rimmed in gold. The ends of the gold were twisted into an ornament. The object of all this was a big diamond. It would not have been especially effective as an ornament.

The opal cut into different forms is used in a variety of brooches. Triangular opals, introduced into slender gold frame work, and the point of intersection marked by small diamonds, make the prettiest brooches now exposed. These unite beauty of form, color and brilliancy. An interesting brooch seen was of the matrix of opal. It was cut so as to represent Venus rising from the sea, and a brilliant red spot was seized to smulate the setting sun.

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**SILVER**  
AND  
**SILVER GILT.**



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BOOK MARK

LENGTH 8 INCHES.

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Manufacturers of  
**Small \* Wares**

IN 14K. AND STERLING SILVER. \* \* \*

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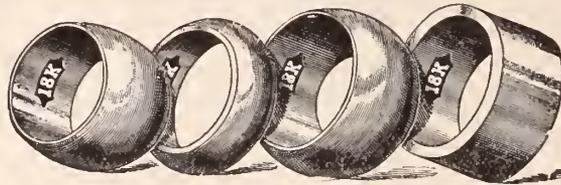
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### General Appraisers' Decision of Interest.

WASHINGTON, D. C., Feb. 30.—The General Appraisers of the Treasury Department have rendered the following decision touching cut-glass stoppers as articles of cut-glass, in the matter of the protest of Ostheimer Bros. against the decision of the Philadelphia collector of customs. This protest is overruled and the collector's decision affirmed in the following opinion:

"We find the articles in question to be moulded flint-glass stoppers elaborately cut, the cutting not being done to fit the stoppers more closely to the bottles for which they are intended, but for decorative purposes. The appellants claim these stoppers are dutiable at three-fourths of one cent per pound under paragraph 88 as bottle glassware, or at 35 per cent. ad. valorem under paragraph 102 of the act of August 28, 1894. The collector classified the merchandise as articles of glass cut, assessed duty thereon at 40 per cent ad valorem under paragraph 90 of said act. We think the merchandise was properly classified by the collector. Paragraph 9, provides for all glass bottles, decanters, or articles when cut, etc., and without deciding whether plain moulded cut-glass stoppers are dutiable at three-fourths of one cent per pound, or at 40 per cent. ad valorem under paragraph 88, we hold that the stoppers in question are more especially provided for as articles of glass cut, than as bottle ware or as manufactures of glass."

### Charles M. McFarland & Co. Settle With Shephardson & Rounsville.

WORCESTER, Mass., Feb. 28.—Charles M. McFarland & Co., whose jewelry store at 38 1/2 Main St. was attached by deputy sheriff D. H. Hayter, and A. F. Richardson put in as keeper, on a writ for \$300 brought by Shephardson & Rounsville, Attleboro, have settled the claim, which was for \$50.50. The keeper has been taken out.

Mr. McFarland states that the understanding with the firm was that he would not pay the bill when it became due Feb. 1, but would as soon as he was able. When the bill was two weeks overdue, an attachment was placed on his store and a keeper put in charge.

At the annual meeting of the stockholders of the Rogers Silver Plate Co., Danbury, Conn., the following directors were chosen for the ensuing year: N. B. Rogers, Gilbert Rogers, Hoffman Beach, D. G. Penfield, G. Mortimer Rundle and George L. Eastman. The directors elected the following officers: President, N. Burton Rogers; secretary, G. M. Rundle; assistant secretary, G. L. Eastman; treasurer, Gilbert Rogers. A dividend of 10 per cent. was declared.



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Large Stock on Hand.

Springing, Readjusting and  
Repairing for the trade.

Easy Terms. Send for Price List.

### Wm. Rogers Mfg. Co. Obtain an Injunction against the R. W. Rogers Co.

Judge Lacombe, in the United States Circuit Court, Thursday, granted the motion of the Wm. Rogers Mfg. Co., Hartford, Conn., for a preliminary injunction restraining the R. W. Rogers Co., New York, from stamping that corporate name on silver plated ware. In his opinion, Judge Lacombe says: "This case seems closely analagous to *Wm. Rogers & Co. vs. Rogers & Spurr Co.*, 11 Fed. Rep., 495, and not within the principle of *Wm. Rogers & Co. vs. Simpson*, 54 Conn., 527. Although the use of a personal name as a trade-mark will not be protected against its use in good faith by a defendant who has the same name, the reason of the rule ceases and the rule no longer applies where the defendant, as in the case of a corporation, selects its own name; especially where it appears that such name is selected with an intention to mislead. The affidavits leave little doubt in my mind that the incorporators of defendant selected for it the name 'R. W. Rogers Co.,' not because the reputation of its stockholder, R. W. Rogers, was such that the use of his individual name would increase the chances of business success on its own merits, but because it would give a title so similar to the name in the original trade-mark, that purchasers might be induced to buy defendant's goods in the belief that they were complainant's. Complainant may take a preliminary injunction against the use of the name R. W. Rogers Co. as a distinctive mark on silver plated goods. Should the defendant decide to appeal promptly from this order, the court will entertain a motion to suspend operation pending appeal, upon defendant's stipulation to file sworn statement of sales during such suspension."

### F. A. Marcher's Transactions are of a Fishy Character.

LOS ANGELES, Cal., Feb. 26.—The Court Commissioner appointed by the Superior Court to take testimony in the case of Lyons *vs.* Marcher has submitted his report. In 1889 Frank A. Marcher arrived in this city from Colorado Springs, Col., and went into the jewelry business at 204 S. Spring St. Shortly after he purchased of Samuel Lyons, diamond dealer, New York, about \$800 worth of goods taking them in the name of his wife, Mrs. C. A. Marcher, and giving in payment notes secured by \$10,000 worth of stock in the Kokomo Mining Co. The notes fell due Aug. 14, 1894, and they were not paid.

Mr. Lyons came to this city and commenced a suit against Marcher and his wife to recover the amount due. In January a judgment was secured and the sheriff was directed to execute it, but he found the goods had disappeared. A proceeding was therefore begun to discover the whereabouts of the goods. When Marcher was called on to be examined, he did not respond and

inquiry showed that he had left the city. A detective interviewed Mrs. Marcher who indignantly denied that she had anything to do with the transaction. Later she received a letter from her husband written on the train, saying he was going to Indio to look at a mine. The detective went to Indio but failed to find him.

### The Store of John Wanless & Co. Affected by a Conflagration.

TORONTO, Can., March 3.—In the disastrous conflagration which visited Toronto to-day, and which caused a loss of about \$1,200,000, the large jewelry store of John Wanless & Co., 168 Yonge St., was damaged considerably in the rear, but the front portion escaped serious injury.

### A Receiver Appointed for the Wymble Mfg. Co.

NEWARK, N. J., March 4.—Upon the application of Thos. Benfield, vice-chancellor Emory last week appointed Walter J. Knight receiver for the Wymble Mfg. Co., silversmiths, 757-771 Sumner Ave., with a branch at 33 Union Square, New York. The receiver's bond was fixed at \$16,000.

The application made by Mr. Benfield, who is president of the company, states that the concern are insolvent and owe him \$15,354.60 for salary. The total liabilities are given at \$17,591 and the assets at about \$8,000. An attachment was recently obtained in New York by John H. Scharling, a former employe, on a claim for \$2,725. The attachment was settled.

The Wymble Mfg. Co. were organized in September, 1890, and incorporated with a capital stock of \$25,000, of which \$15,000 is said to be paid in.

### Proceedings of the Jewelers' League.

The monthly meeting of the Jewelers' League held March 1st, was attended by Vice-Presidents Snow, Greason and Bowden and Messrs. Van Deventer, Jeannot, Beacham, Untermeyer and Stevens, secretary. Four requests for changes of beneficiaries were received and granted, and one new member, Eugene F. Schmidt, Philadelphia, recommended by Henry Euler and C. H. Higbee, was admitted.

The beneficiaries of H. C. Fravel (3,368), Luray, Va., and D. B. Holst (2,756), Chicago, Ill., have been sent \$5,000 each.

### A Burglar Arrested in Flagrante Delicto.

DETROIT, Mich., March 2.—Daniel Moloney, an ex-convict, was caught this morning in an attempt to rob the jewelry store of R. D. Baker & Co., 401 Michigan Ave. Patrolman Cheneworth detected the fellow in the act of doing up a package of silverware and jewelry, in front of the store. The man was arrested and locked up. He had smashed in a front window and helped himself.

### Death of Leon J. Glaenzer.

The Grim Reaper last week removed from this world Leon J. Glaenzer, an importer widely known throughout the jewelry and art pottery industries. Mr. Glaenzer's death,



THE LATE LEON J. GLAENZER.

which occurred Friday, at his residence, 20 W. 16th St., New York, was due to apoplexy and was not unexpected.

Leon J. Glaenzer was the head of the firm of Leon J. Glaenzer & Co., commission merchants and importers of clocks, art pottery, optical goods, etc., 80-82 Chambers St., New York. He was born in Paris, in February, 1853, and was one of six sons of J. Glaenzer, of J. Glaenzer & Co., commission merchants of that city. When about 16 years, old Leon J. Glaenzer came to America, and was successfully employed by W. H. Schieffelin & Co., New York, and D. P. Ives & Co., Boston, Mass. About 1878, his father's firm, J. Glaenzer & Co., decided to open a branch in this country, and Mr. Glaenzer established the New York house, forming the firm of Leon J. Glaenzer & Co. His partners were his brothers, Frank and Camille Glaenzer, and Chas. J. Rheinboldt. The firm's first offices were at 46 Murray St., whence they were later removed to 27 Chambers St. The present quarters were taken possession of about seven years ago.

Mr. Glaenzer commenced his dealings with the jewelry trade about 10 years ago, and his firm soon became one of the principal agents supplying jewelers with imported clocks and art pottery. Personally, he was well liked and highly respected by all who were acquainted with him, whether in a social or in a business capacity. In 1890 Mr. Glaenzer married Miss Mary Robinson, of New Orleans, Louisiana, who died soon after their marriage. He leaves no children.

The funeral services were held Monday morning at the Fifth Avenue Presbyterian Church, Fifth Ave. and 55th St.

Hitchcock & Morse, of Syracuse, N. Y., have added two new rooms to their offices in the Pike building.

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week:

J. Weinmann, Philadelphia, Pa., H. Imperial; H. O. Hurlburt, Philadelphia, Pa., Astor H.; T. H. Magill, Troy, N. Y., St. Denis H.; A. La France, Elmira, N. Y., Astor H.; M. Garson, buyer for Garson, Kerngood & Co., Rochester, N. Y., H. Imperial; B. Erpenback, buyer for Mandel Bros., Chicago, Ill., 55 Franklin St.; S. Lissner, buyer for B. F. Larrabee & Co., Boston, Mass., St. Cloud H.; G. A. Reidpath, buyer for R. H. White & Co., Boston, Mass., 34 Greene St.; C. E. Riddeford, New Milford, Conn., Everett H.; H. J. Halle, Cleveland, O., H. Imperial; F. E. Burley, Chicago, Ill., H. Normandie; C. A. Blocher, Gettysburgh, Pa., Union Square H.; J. B. Mayer, Buffalo, N. Y., Hoffman H.; C. D. Ryder, Danbury, Conn., St. Cloud H.; M. L. Carter, Danbury, Conn., St. Denis H.;

G. Phillips, Scranton, Pa., Westminster H.; S. Benda, Syracuse, N. Y., H. Albert; Le Roy Upson, Waterbury, Conn., St. Stephen H.; M. B. Sayre, Baltimore, Md., Barrett H.; R. Birtwistle, buyer for H. B. Gladding & Co., Providence, R. I., H. Albert; D. C. Percival, Jr., Boston, Mass., Hoffman H.; J. M. Porter, Chicago, Ill., Broadway Central H.; S. Ilch, Jr., Albany, N. Y., Continental H.; F. W. Hoffman, Albany, N. Y., Belvedere H.; A. G. Paul, Boston, Mass., H. Marlborough; A. G. Peirsons, Troy, N. Y., Barrett H.; J. F. Jones, buyer for J. N. Adam & Co., Buffalo, N. Y., St. Denis H.; C. E. Fisher, buyer for W. Donaldson & Co., Minneapolis, Minn., St. Denis H.

### Annual Meeting of the Jewelers' Protective Union.

At the annual meeting of the Jewelers' Protective Union, held Monday, at the rooms of the New York Jewelers' Association, 146 Broadway, New York, a vice-president was added to the list of officers, and S. Oppenheimer, of Oppenheimer Bros. & Veith, was elected to that position. Wm. R. Alling, president, and Ira Goddard, secretary and treasurer, were re-elected. The executive committee for this year consists of J. C. Aikin, of Aikin, Lambert & Co., O. G. Fessenden, of Hayden W. Wheeler & Co., S. Bass, of Bruhl Bros. & Co., C. E. Hastings, of Carter, Sloan &

Co.; and the president, vice president and secretary, *ex officio*.

The report of the secretary and treasurer showed the organization to be in a strong condition financially.

### Failure of the Jaccard Watch and Jewelry Co.

KANSAS CITY, Mo., March 2.—The Jaccard Watch & Jewelry Co., 1034 Main St., have given a deed of trust to R. W. Hockey, preferring creditors to the amount of \$75,000. Among the preferred creditors are: Rogers. Smith & Co., Gorham Mfg. Co., Riker Bros., D. C. Jaccard, Woodstock, Hoefler & Co., for rent, local banks and Kansas City newspapers. The total liabilities are said to be about \$105,000, leaving creditors for \$30,000 unsecured. The company claim assets of \$150,000.

The Jaccard Watch & Jewelry Co. were incorporated seven years ago with an authorized capital stock of \$50,000, which was raised April 1st, 1889, to \$100,000, and is now \$150,000. About five years ago they asked for an extension, showing assets of about \$190,000 and liabilities of about \$102,000. The extension was granted and the final payment made in May, 1892. In January, 1893, their premises were destroyed by fire and only the goods in the safes were saved.

# “WORKSHOP NOTES

## For Jewelers and Watchmakers.”

BEING A COLLECTION OF THE LATEST PRACTICAL RECEIPTS ON THE MANUFACTURE AND REPAIRING OF WATCHES AND CLOCKS, AND ON THE VARIOUS PROCESSES ENTERING INTO THE MANUFACTURE AND REPAIRING OF JEWELRY, AS COLORING, POLISHING, ENAMELING, ANNEALING, OXIDIZING, ETC. IN SHORT A THOROUGH COMPENDIUM OF THE NUMEROUS MECHANICAL DEPARTMENTS OF THE JEWELERS' AND WATCHMAKERS' SHOP.

**200 PAGES, BOUND IN CLOTH, STIFF COVERS.**

Workshop Notes received and am well pleased with it. I think every watchmaker should have one, for there are points that could improve their knowledge. I recommend it very highly.

S. E. WILLIAMS,  
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I received my copy of Workshop Notes last night and am very much pleased with same.

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FRANK P. MCKENNEY, Portland, Me.

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E. H. HAYWARD, Ballston, N. Y.

More than pleased with the Workshop Notes.

C. W. BLAKE, Baltimore, Md.

Will say that I think Workshop Notes will be very handy and helpful to any one as a watchmaker and jeweler.

D. L. CLEELAND, Butler, Pa.

I also wish to add my testimony to the value of “Workshop Notes.” It is a book brim full of facts which cannot fail to be of great value to the workman. I have tested its value for a year past and I find it a valuable book.

J. H. HARMON, Bolivar, N. Y.

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THE JEWELERS' CIRCULAR PUBLISHING CO.,  
189 BROADWAY, NEW YORK

**The Death of Isaac Mills.**

Throughout the jewelry trade many will read with regret the news of the death of Isaac Mills, of Dominick & Haff, New York, and one of the oldest and best known travelers connected with the silverware business. Mr. Mills died suddenly, Friday, at his residence, 13 W. 129th St., New York, from heart failure. He had been in poor health for the past five years and had been ill for about two weeks prior to his death.

Isaac Mills was born in Smithfield, L. I., May 10, 1834. Previous to the civil war he had been engaged in the precious stone business, and upon the breaking out of the rebellion he went to the front as a captain in the 174th Regiment of New York Volunteer Infantry, and served for three years. Shortly after he had been honorably mustered out of service, he entered the business of his brother, known as E. S. Mills & Co.

About 1872 he became a traveler for the old jewelry house of Arthur, Rumrill & Co., with whom he remained until Mr. Rumrill's retirement from business, about 1875, when he accepted a similar position with Carter, Howkins & Sloan, now Carter, Sloan & Co. Mr. Mills next became connected with the Adams & Shaw Co., silverware manufacturers, and was a stockholder in that company. When in 1880 the Adams & Shaw Co. were bought out by Dominick & Haff, Mr. Mills became

a traveler for the latter concern and upon its incorporation in 1889, a stockholder and director.

About five years ago his health forced him to give up traveling for the company and he confined himself to office work, which he continued until a few months previous to his decease. Mr. Mills during his career traveled extensively and became widely known throughout the jewelry trade. He was recognized as an upright, honorable gentleman whose genial disposition created for him hosts of friends.

He married in 1865 Miss Eliza Duryee Freeborn, of New York, and she with two sons survives him. The deceased was one of the pioneer members of the Jewelers' League; an active member of the Young Men's Christian Association and one of the organizers of its Harlem branch; of the Charity Organization Society, and also one of the organizers of its Harlem branch; a trustee of the Harlem Dispensary; one of the founders of the Presbyterian Church of the Puritans, and a member of its first Board of Trustees, and of Gerard Lodge F. & A. M. The funeral took place at the family home Sunday, the Rev. Dr. Charles J. Young, pastor of the Puritan Church, officiating. The burial was at Woodlawn Cemetery, Monday.

The entire business portion of Waterford, Pa., was burned out March 4. R. I. Johnson, jeweler, lost \$2,500; insurance, \$600.

**The Late William Leonard Pitkin.**

HARTFORD, Conn., March 2.—The late William Leonard Pitkin, whose death was announced in the last issue of THE CIRCULAR, was one of the oldest silversmiths in

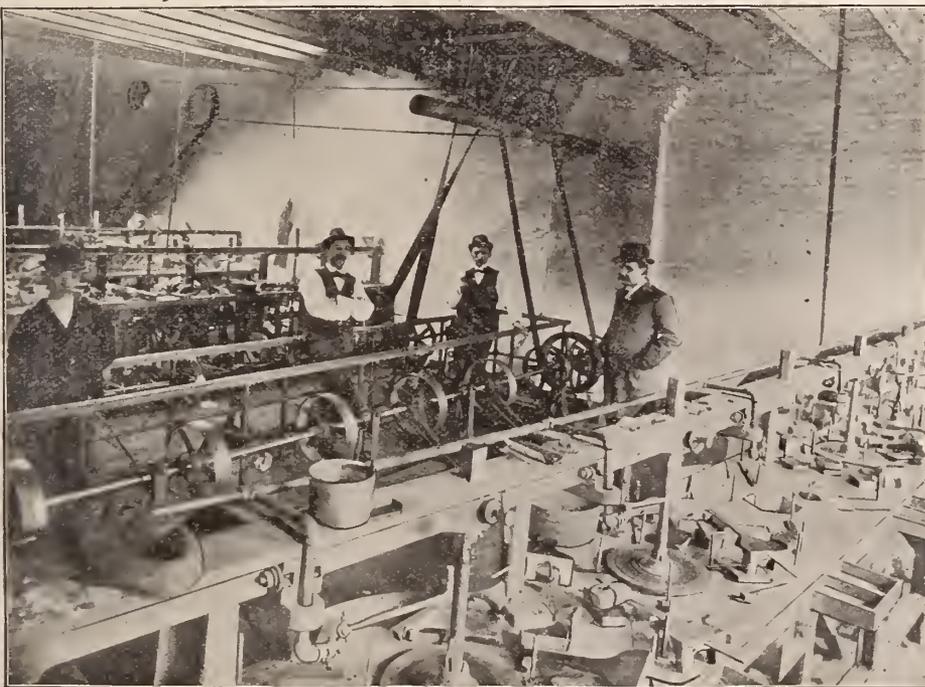


THE LATE WM. L. PITKIN.

the country and a pioneer in this State to combine that art with the silver plating business. He was a modest man of rather retiring disposition, of strict integrity and high character.

The funeral exercises were attended by many friends who mourn his loss.

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Interior View of Part of our Cutting Works, from an actual photograph taken on the premises.

DETAILS ARE NOW IN FULL OPERATION, AND WE ARE IN A POSITION TO CONSTANTLY OFFER TO THE TRADE AS COMPLETE AN ASSORTMENT OF

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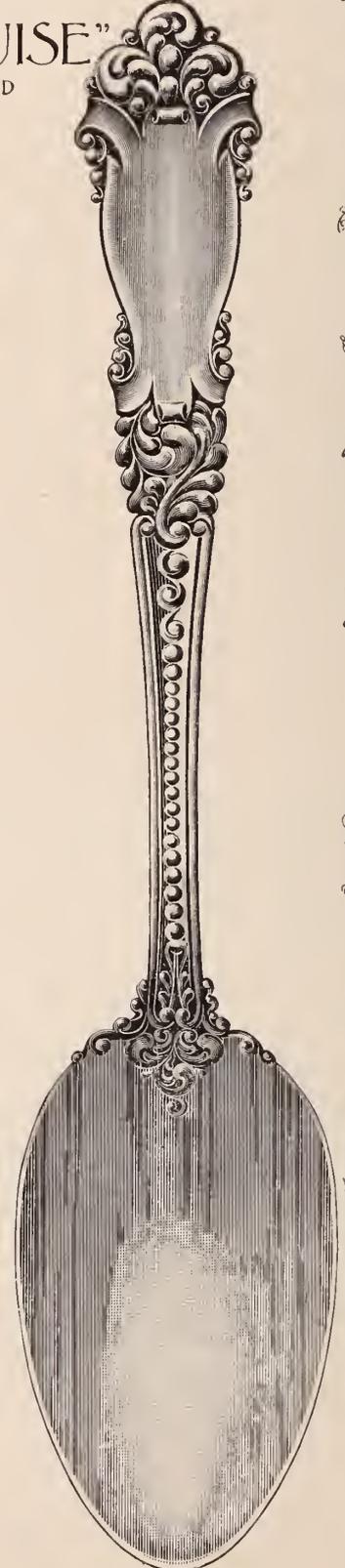
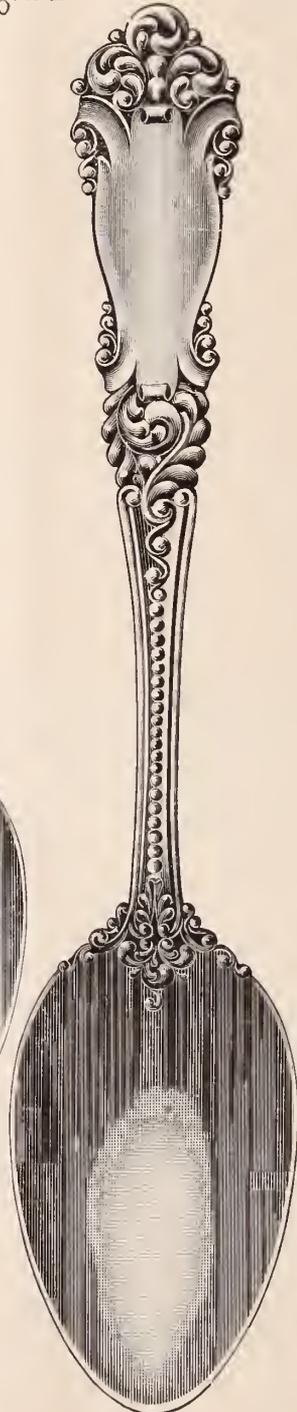
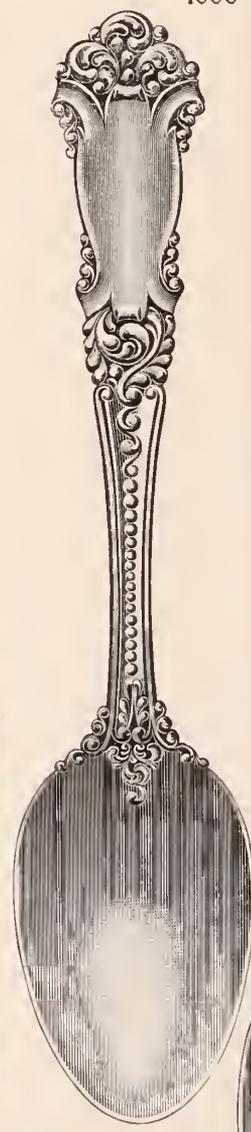
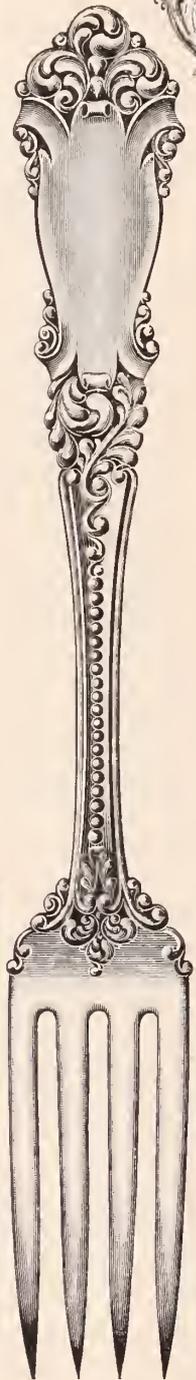
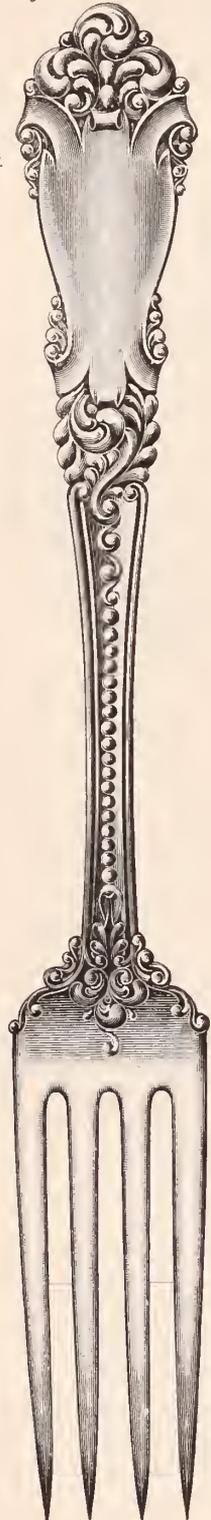


TABLE FORK.  
Average Weight to the Dozen,  
28 oz.

DESSERT FORK.  
Average Weight to the Dozen,  
20 oz.

TEA SPOON.  
Average Weight to the Dozen,  
12 oz.

DESSERT SPOON.  
Average Weight to the Dozen,  
20 oz.

TABLE SPOON.  
Average Weight to the Dozen,  
28 oz.

The ornamental designs on the reverse side of the different pieces show a pleasing variety of FLOWERS, including the Orchid, Golden-Rod, Clematis, Wild-Rose, Chrysanthemum, Daisy, Forget-me-not, etc. It is furnished in weights as mentioned under each article, and in heavier weights to order. A complete variety of fancy pieces is made in this pattern.

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AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

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Member of the American Trade Press Association.

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**P**RAISE follows praise for American productions in the precious metals. Through United States Consul Stern, at Bamberg, we learn that not only has our jewelry and silverware found favor in the critical art centers of Germany, but that the experts there freely admit that they find in this work some lessons and many features worthy of adoption. The Industrial Art Museum, of Berlin, purchased a number of specimen productions of American art and skill, exhibited at the World's Columbian Exposition, and these are now being publicly shown in the German industrial cities, meeting with high encomiums from expert judges. This report emphasizes an opinion often expressed in these columns, that the art instinct is as highly de-

veloped in the United States as in any other country of the globe.

### Imports of Jewelry Etc., Into the Dominion.

**T**HE returns of the foreign trade of the Dominion of Canada for the six months ending Dec. 31, 1894, show a considerable shrinkage in the value of imports, while the export trade in domestic products has been fully maintained. The value of dutiable goods entered in the two periods was, respectively, \$28,046,705 in 1894, and \$32,845,718, in 1893, a decrease of about 15 per cent.; and of free goods entered, exclusive of specie, \$22,960,784 and \$25,142,587, a decrease of 8¾ per cent. The contraction was general, a notable exception among the few articles of which the imports show an increase, being jewelry and watches and manufactures of gold and silver, the increase in this line being \$69,000. The other articles showing an increase are grain, cotton cloths, cotton thread, and hats, caps and bonnets. To the quiet condition of business the country over, the exercise of caution on the part of traders in buying stock, and the fall in values, the decline in the imports is attributable. Lacking more authentic data, we are led to infer that the good showing in the value of imports of jewelry, etc., is due to the increased importations of diamonds during the closing months of 1894, occasioned by the passage of the Wilson Tariff bill, which makes smuggling of precious stones into the United States by way of Canada, an enterprise the profits of which are worth the risk by those whose moral perceptions are not of the finest caliber.

### Machinery in Art Industry.

**W**HILE the craze of æstheticism has dwindled to comparatively small proportions, there is still existing a semi-fashionable movement to express contempt for the effort of staple trade to minister to the wants of the everyday life of the people. The feeling is not a healthy love of the beautiful, but an unreasonable adulation of much in ancient art of the most doubtful beauty. The adherents of this principle still "pooh-pooh whatever is fresh and new" as in the days when Gilbert wrote his charming satire, "Patience," and one of them, Conrad Dressler, a well-known sculptor of England, recently reached the pinnacle of absurdity in a lecture with the peculiar title, "The Curses of Machinery." His disquisition had special bearing upon the jewelers' art. Mr. Dressler, it would appear, solemnly avowed his conviction that machinery had entirely destroyed "the sweet continuity and simplicity of nature," and further that it had deprived mankind of their birthright—"pleasure in doing." Accordingly, the introduction of the steam engine and the railway system had caused a disturb-

ance of those natural beauties which should have been left for the enjoyment of man; in fact, machinery was responsible, according to this Utopian, for "the thousand natural shocks that flesh is heir to," by a supposed effacement of the element of pleasure from laborious work, great stress being laid on the delight which is caused by work done by hand, whereby the worker takes a pride in his toil and is rewarded by its results being more beautiful in appearance and more perfect in workmanship and form.

This wholesale condemnation of mechanical aid to industry is quite outside the pale of nineteenth century ideas and requirements. It would be a matter of impossibility for the goldsmithing and silversmithing trades to successfully cope with the demands made upon them in these days of progress, without the aid of machinery, the use of which, we do not think, has degraded the productions in the precious metals. There may be a certain satisfaction in work done by hand, and a certain amount of hand work, we do not doubt, will always be necessary in some processes entering into the manipulation of gold and silver for the production of articles of utility or ornamentation. But in the production of an article as a whole it is impossible to have the uniformity in hand work, as is the case in machine work; there is always a variation in the former, even when the greatest care is exerted.

### Tariff Amendments Proposed.

**T**HE latest tariff bill was scarcely off the press before errors and oversights began to be pointed out in its schedules. Such a circumstance has always existed. The immense mass of detail involved in the framing of tariff schedules, and the haste with which these are often finally settled, afford occasion for numerous errors in these bills. A number of amendments making corrections, with others designed to make more clear the intention of Congress and to lessen the chances of litigation, are collected in a statement sent by Secretary Carlisle some days ago to the chairman of the Senate Finance Committee. Among these are the following of interest to the jewelry and kindred trades:

To paragraph 98, "spectacles, eyeglasses, goggles opera glasses and other optical instruments and frames for the same," is added "all the foregoing except lenses wholly or partially manufactured"—dutiable at 40 per cent.

Paragraph 321 to read "dolls, dolls' heads, toy marbles of whatever material composed, and all other toys composed of rubber, china, porcelain, parian, bisque, earthen or stone ware," at 25 per cent., the clause "and not especially provided for in this act" being stricken out.

A change in the free list of considerable interest to the trade was mentioned in the last issue of THE CIRCULAR; it proposes, in paragraph 467, to "strike out sub-head diamonds and insert in paragraph 338 (of the dutiable list) a provision for diamonds cut, but not set." This change is desired owing to the ambiguity caused by the punctuation in the paragraph referred to.

### New York Notes.

Judgments against Wm. B. Wilkins have been entered by C. W. Schumann for \$916.14, and by Tiffany & Co. for \$150.94.

Herman Damrau, 850 Columbus Ave., has given a chattel mortgage on jewelry fixtures to A. Goldsmith & Son, for \$819.

Judgments against Theodore Hollander have been entered by Max Freund & Co. for \$105.92, and H. Froehlich & Co. for \$178.40.

Waterman & Lehmann, manufacturers of diamond jewelry, 37 Maiden Lane, will remove some time before May 1st to 20 Maiden Lane where they will occupy the entire top floor for their factory, and have an office two floors below.

When the jewelry store of Wm. W. Tolley, 631 De Kalb Ave., Brooklyn, was opened Saturday morning, it was discovered that burglars during the night had carried off a quantity of jewelry and plated ware. The thieves are supposed to have used false keys in gaining an entrance.

The New York Watch Co., of Seabright, N. J., have incorporated with a capital stock of \$16,000 in single shares of \$50, to "manufacture, sell and deal in watches, clocks, cyclometers, etc." The promoters are Herman Wronkow, Seabright, N. J., Solomon Schisgall, New York, and David S. Ritterband, New York.

An order by Judge Andrews, of the Supreme Court, Feb. 26, denied with \$10 costs, the motion of Wm. G. McGrath to vacate the attachment against the Kent & Stanley Co., granted Jan. 24th, in favor of Adolph Lewisohn. McGrath is also an attaching creditor of Kent & Stanley Co. subsequent to Lewisohn.

In General Sessions, before Judge Martine last week, Marcus J. Nelson, 32 years old, a watchmaker employed by William Moir, 373 Sixth Ave., pleaded guilty to the larceny of \$2,000 worth of diamonds, emeralds, and a quantity of gold bullion. Nelson had been employed by Mr. Moir for two years. He was remanded for sentence.

Judge Andrews, of the Supreme Court, Wednesday decided that J. Lynch, the husband of Mrs. Lynch, retail jeweler, Union Square, is the "J. Lynch" who is entitled to a deposit \$308.58 which has for years been in the Sixpenny Savings Bank. There was a dispute as to the identity of this J. Lynch, as there were ten claimants.

Anton Luckel, an expert diamond setter, became violently insane at his boarding house, 146 E. 17th St., Sunday. He was taken to Bellevue Hospital. When searched, 7 scarfpins, 12 rings, and 29 uncut precious stones were found in his pockets. Luckel is about 40 years of age, and was said to have been in the employ of Tiffany & Co. Superintendent Ralph M. Hyde, of that firm, however, stated Monday that Tiffany & Co. had never heard of Luckel.

The commissioners of the Sinking Fund are advertising for proposals for furnishing

materials and performing work required for putting in and maintaining an electrical time service consisting of a master clock and a series of secondary clocks, in the courts and offices in the new Criminal Court House, Center and Franklin Sts. Sealed estimates for the work will be received at the office of the Comptroller until March 13, 1895. The entire work is to be completed within 90 days. The amount of security required is \$500.

Albert Wild, importer of precious stones, formerly at 51 Maiden Lane, removed Monday to the Sheldon building, 68 Nassau St.

John R. Wood & Sons, ring manufacturers, have leased quarters in the Hays building, 21-23 Maiden Lane, into which they will remove their office, now at 14 John St., about March 15th.

An order by Judge Andrews, of the Supreme Court, Thursday, denied with \$10 costs, the motion of the plaintiffs for a new trial of the action brought by the Gorham Mfg. Co. and Wickliffe B. Durand, to set aside the assignment of Charles Seale, which was decided in favor of Seale Jan. 28th. An appeal from this decision has been taken to the General Term of the Supreme Court.

The suit brought in the New York Supreme Court by the Dueber Watch Case Mfg. Co., Canton, O., against the twenty manufacturers of watch cases and movements is about to be tried. The action has been set down peremptorily for trial on the calendar for Friday next, and attorneys on both sides stated to a CIRCULAR reporter Monday that they expected the trial would surely come up within a week or so.

Among the many wedding presents to Miss Anna Gould was the celebrated Esterhazy jewel, which has long been famous and which has passed through many European hands. It gained particular prominence when in the possession of Prince Nicholas Paul Esterhazy, of Eisenstadt, Hungary. Miss Helen Gould, who presented it to her sister, purchased it from Tiffany & Co. The Esterhazy gem is probably the most valuable in America, and consists of a large diamond surrounded by eleven smaller diamonds, and every stone is perfect in form and color.

The travelers of Aikin, Lambert & Co., 19 Maiden Lane, New York, are now spreading over the entire country. E. M. Childs, formerly with a Cincinnati house, is now visiting his old customers for Aikin, Lambert & Co. with fair success. S. N. Jenkins is out in the northwest and Michigan, and will call on his old customers during the season. R. W. Hunt, recently of the office force, is now on the road taking nearby points and is making a good impression wherever he goes. J. C. and C. C. Wakefield will also call on their customers in the interest of the house during the Spring season. A. S. Riley and M. F. Thornton, who have been out during the past month, have sent in numerous orders.

### Providence.

F. J. Favro has removed from 47 to 38 Washington St.

Herman A. Ockel has removed from 159 to 157 Westminster St., up one flight.

Mr. and Mrs. Everett L. Spencer have returned from an extensive visit to Florida.

William S. Clafin, of Clafin & Co., was recently married to Miss Minnie Whitman.

William H. Luther has been nominated as Fire Commissioner of Providence for one year.

Henry L. Tiffany, of this city, sailed last week on the *Kaiser Wilhelm II.* for Genoa.

Christopher B. Duckworth has been elected park commissioner of the city of Pawtucket for two years.

G. M. Kittredge, 156 Mathewson St., will remove about April 1st to larger quarters at 320 Westminster St.

B. Capron, formerly salesman for B. K. Smith & Co., is about to start in the manufacturing jewelry business on Sabin St.

Clark Johnson, assignee of William L. Ballou & Co., has concluded his auction sale and will be ready to formulate a statement in a short time.

James R. Stone, who has been carrying on a manufacturing business as agent, at 193 Richmond St., for several years, has retired. He will in future represent Alfred Williams & Co.

The Manufacturers' National Bank has attached property on Diman Place belonging to William M. Fisher & Co., for \$12,000. This is a litigation arising from the settling of the estate.

Joseph Wittum, who has successfully carried on the die-sinking, hub-cutting and tool making business in this city for the past quarter of a century, has sold out his business at 151 Pine St. to Ulysses Racine.

George H. Wood, of Wood, Bicknell & Potter, sailed from New York on the *Saale* on Wednesday last. Mr. Wood will visit the various art centers of Germany, France and England in the interests of the firm during his absence.

Henry Harvey, assignee of the firms of Payton & Greene and Richard Robinson & Co., disposed of all the remaining stock, tools, fixtures, machinery, etc., of these firms, at auction sale last Saturday. The goods were disposed of in small lots.

George L. Vose, assignee of J. B. Mathewson & Co., held an auction sale of uncollectable accounts due said firm at the office of auctioneer George H. Burnham, last Saturday noon. This is merely a formality required by law in the settlement of such a business.

Agnes E. Stahl has been appointed administratrix of the estate of the late Oscar Stahl; bonds, \$10,000, with Nathan B. Horton and Fred B. Horton sureties. She has also been appointed guardian of the persons and estates of William H. and Oscar Stahl; bonds, \$4,000 for each minor.

John Knox has retired from the treasurer-ship of the Greene & Knox Mfg. Co.

C. W. Kelley, for many years with Far-ington & Co., has opened a handsome re-tail store at 82 Westminster St.

Doran & Hall, Pawtucket, have dissolved by mutual consent, H. A. Hall retiring. J. C. Doran will continue the business.

James T. Hunt, formerly of J. T. Hunt & Co., 210 Westminster St., is now man-ager for E. J. Knight & Co., 87 Weybosset St.

Charles H. King, for many years engaged in the manufacture of earwire, at 43 Sabin St., died last week at his home in Pawtuxet, after a short illness. He was in the 43d year of his age.

Charles Krumweider is about to com-mence the manufacture of white stone goods. He is an experienced jeweler, having been in the employ of C. J. Heim-berger, manufacturer of settings and find-ings, for several years. He will be rep-resented in New York by W. B. Magill, while W. R. Tarr will attend to his trade in other sections.

Corporation returns : Burdon Wire & Sup-ply Co., capital stock paid in, \$91,300, value of patents, \$60,000, value of real estate, \$60,600, value of personal assets (including treasury stock of par value of \$248,700), \$545,893 06, liabilities, \$142,493.84; Barker Mfg. Co., capital stock, \$20,000, personal assets, \$15,294.99 and 120 shares of capital stock at \$50, \$6,000, liabilities, \$1,294 99; Kent & Stanley Co., capital stock paid in, \$500,000, value of real estate, \$295,200, value of personal assets, \$433,274.87, liabilities (Dec. 31, 1894), \$1,204,916.78; H. Ludwig Co., capital stock paid in, \$37,500, value of taxable property, \$8,920, liabilities (accounts payable), \$41,117.83, assets, \$106,167.91.

**The Attleboros.**

The will of the late Edwin A. Robinson was admitted to probate at Taunton, Fri-day.

Joseph L. Sweet has been appointed a member of the executive committee of the Democratic State Central Committee.

G. Eugene Fisher was last week ap-pointed postmaster of North Attleboro. He was backed and endorsed by O. M. Draper.

Hon. E. S. Horton, of Horton, Angell & Co., has been named a committee to se-cure a speaker for the Memorial Day exer-cises in Attleboro.

The silverware manufacturing business of the estate of F. M. Whiting & Co., as previously announced, has been incor-porated with the members of the family as the principal owners. Florence L. Whiting is president; Josephine S. Whiting, vice-presi-dent; and Florence R. Whiting, secretary and treasurer. Frank W. Capron, who has managed the business for some years past, will continue as general manager. The company are capitalized at \$100,000, that amount being paid in full.

Among the organizers of a company to operate the old Interstate Electric Railroad System of the Attleboros under the title of the Old Colony Street Railway Co., are the following prominent jewelers: Clarence L. Watson, of Watson, Newell Co.; Joseph L. Sweet, of R. F. Simmons & Co.; Ros-well Blackinton, of R. Blackinton & Co., and H. F. Barrows, of H. F. Barrows & Co. A bill looking toward incorporation has been introduced into the Rhode Island House of Representatives.

Thomas K. Gay, a jeweler well known in the Attleboros, and a soldier of honor, died

at his home in Attleboro on Thursday, after a short illness. He was 46 years of age. Mr. Gay was a member of Co. B., 62d Mas-sachusetts Volunteers. He went to the front early in the civil war and served with honor until its close. He was later attached to troop B, 8th U. S. cavalry, and while sta-tioned at Camp Whipple, Prescott, Ariz., was detailed to drive a band of hostile Apaches from the mining district near Prescott. In this conflict Gay was shot through the shoulder, and was voted a medal by Congress.

Among the prominent jewelers nominated

**CROSS & BEGUELIN**

17 MAIDEN LANE, - NEW YORK.

HEADQUARTERS FOR

**SILVER NOVELTIES**

COMPARE the following Prices with what you have paid for similar goods, and send us your orders.

Book Marks - - - 28	Handkerchief Holders - 44	Pocket Combs, Leather Case - - - 60
Baby Combs - - - 1 40	Hair Pins - - - 60	Peppers and Salts - - - 1 48
Baby Rattles - - - 2 40	Hat Pins - - - 24	Powder Boxes - - - 1 66
Bottle Holders - - - 1 48	Ink Erasers - - - 1 11	Paper Cutters - - - 76
Bag Tags - - - 24	Knee Buckles - - - 34	Pen Wipers - - - 60
Bon Bon Spoons - - - 90	Key Rings - - - 31	Pocket Pin Cushions - - - 60
Bib Holders - - - 56	Key Rings and Tags - - - 68	Pin Trays - - - 4 20
Belt Pins, - - - 20	Key Tags - - - 24	Picture Frames - - - 88
Belt Buckles - - - 80	Key Chains and Rings - 1 24	Ring Stand - - - 1 84
Belts - - - 1 00	Knife Cases - - - 34	Ribbon Lorgnette Silver Slide - - - 40
Bill Books - - - 68	Letter Openers - - - 1 20	Shoe Buttoners - - - 44
Curling Irons - - - 1 32	Letter Clips - - - 1 00	Shoe Horns - - - 1 07
Cane Marks - - - 12	Link Sleeve Buttons - 24	Salt Spoons - - - 24
Cork Screws - - - 34	Lorgnette Chains - 1 34	Salt Cellars - - - 79
Cigar Cases - - - 1 00	Manicure Sets, 6 Pieces in Roll - - - 6 90	Sugar Tongs - - - 1 11
Card Cases - - - 68	Manicure Scissors - - - 1 34	Sugar Sifters - - - 1 20
Crochet Needles - - - 40	Match Boxes - - - 1 16	Side Elastics - - - 1 32
Cuticle Knives - - - 76	Match Safe, Leather and Silver - - - 30	Sleeve Elastics - - - 88
Corn Knives - - - 44	Manicure File in Silver Case - - - 68	Suspenders - - - 3 30
Coat Hangers - - - 34	Napkin Rings - - - 1 91	Silk Winders - - - 64
Court Plaster Cases - - - 56	Nail Files - - - 40	Side Combs - - - 30
Czarina Buckles - - - 31	Nail Polisher - - - 2 40	Tooth Brushes - - - 76
Coat Clasps - - - 44	Nail Cleaner and Ear Spoon - 60	Taper Holders - - - 77
Desk Seals - - - 46	Nail Polisher Trays - 2 40	Tooth Pick Cases - - - 31
Embroidery Scissors - 1 12	Prayer Book Marks - 20	Tea Bells - - - 2 67
Emerys - - - 40	Paper Cutters - - - 51	Tea Balls - - - 1 87
Funnels - - - 4 00	Pen Holders - - - 1 00	Tea Strainers - - - 1 32
Floss Spools - - - 68	Pencil Protectors - - - 34	Thimble Boxes - - - 1 00
Floss Boxes - - - 1 32	Pin Cushions - - - 1 92	Tuxedos - - - 71
Game Counters - - - 1 12	Poker Sets - - - 1 34	Tie Clasps - - - 24
Garters, Ladies' - - - 1 51	Pencil Erasers - - - 68	Umbrella Straps, Leather - 24
Garters, Men's - - - 1 20	Pocket Combs - - - 80	Umbrella Straps, Silk - 12
Garter Buckles - - - 1 34	Pocket Combs, Silver Case - 1 20	Veil Clasps - - - 34
Glove Buttoners - - - 34		Watch Pockets - - - 6
Hat Marks - - - 20		
Hat Brushes - - - 3 31		

for town officers at the Republican and Democratic caucuses last week were: Arthur E. Coddington, renominated for town treasurer by both parties; B. S. Freeman, Jr., renominated for selectman by the Republicans; E. I. Franklin, renominated a member of the school board; T. G. Sandland, T. I. Short and J. H. Peckham for town auditors; J. F. Makinson for waiter, electric light and sinking fund commissioner; O. M. Draper, to the poor and school boards and as a trustee of the public library.

### Boston.

Frank P. Dunlop, engraver for the trade, has moved from 235 Washington St. to 6 Winter St.

Edward A. Freeman, receiver of the E. N. Welch Mfg. Co., was in town on business last week.

D. C. Percival, Jr., has returned from Old Point Comfort, whither he went a few weeks ago for a brief outing.

The American Waltham Watch Co. have declared a semi-annual dividend of 4 per cent. payable March 15.

Buyers in town the past week included: George E. Twambly, Saco; J. H. Fenderson, Biddeford, Me.; J. Holland, of Holland & Co., Concord, N. H.; John F. Hill, Beverly, Cyrus N. Gibbs, South Framingham.

Mr. Sargent, Sr., of Sargent & Son, who has been on a trip to Florida, stopped over

last week in Boston, on his way back to Castine, Me., and gave some orders for novelties for his 1895 Summer tourist trade in that resort.

### Connecticut.

Henry Harris opened a jewelry store at 108 Asylum St., Hartford, March 2d. He has been in the business all his life.

F. E. Capewell, the Winsted jeweler, has purchased the Batcheller property and will take possession of the store April 1st.

Business appears on the increase with the Derby Silver Co. Most all the departments are now working 10 hours a day and six days a week.

Representative William H. Watrous, president of the Wm. Rogers Mfg. Co., Hartford, has been elected a member of the New York Yacht Club.

The brick work of the J. D. Bergen Co.'s glass factory, Meriden, is completed. The company can move into their additional quarters in a month.

The intended change of firm at David Mayer's, Hartford, will not take place until about April 1. The new firm is to be composed of Mr. Mayer's sons.

Notices were posted last week in the Seth Thomas watch factory that, beginning Monday, March 4, the factory will run six days a week, eight hours a day.

J. B. Underwood, of New Haven, has been appointed temporary co-receiver in

Connecticut of the Craighead Mfg. Co., of Huntington, manufacturers of bronzes and clocks.

Major C. H. Case, the Hartford jeweler, wife and daughter, have returned from a visit to Stockbridge, Mass., where they spent a pleasant Winter outing with friends.

R. W. Miles left Meriden Feb. 25th, on an extended business trip in the interests of the Meriden Britannia Co., taking the route of Mr. Shortledge, who is ill at a hospital in Philadelphia.

The annual meetings of the Ansonia Brass & Copper Co., the Ansonia Clock Co. and the Ansonia Land & Water Power Co. have been held in Ansonia, and all three companies re-elected their old officers.

One of the latest shipments made by the Derby Silver Co., Birmingham, was that of 600 lavender salts, which were distributed at the 100th production of "Too Much Johnson," at the Standard theatre, New York.

A. M. Craig, of the Craig Silver Co., who has been in Europe negotiating for the sale of the European rights for the manufacture and sale of Craig silver and bronze, for the past six months, returned to Bridgeport Feb. 23d.

J. T. Morgan, of the Morgan Silver Plate Co., Winsted, has recovered from an illness of several weeks' duration. Arthur H. Morgan, of the Morgan Silver Plate Co., left Feb. 25th on a business trip in the interest of the company.

The wood work department of the New Haven Clock Co., which has been closed for some weeks, has resumed operations. About 100 operatives employed in this department of the factory are back at work. The kiln dry building is rapidly being rebuilt.

Mrs. Ingraham, widow of the late Edward Ingraham, Bristol, died on the morning of March 2. The deceased lady was born in Milford, but had been a resident of Bristol for many years. Three sons, Walter and William Ingraham, of The E. Ingraham Co., Irving Ingraham, who has traveled considerable and is now in the south, and two daughters, Mrs. Nichols, wife of the Rev. Mr. Nichols, of Watertown, and Miss Maud Ingraham, survive her.

### Sudden Death of Mrs. J. L. Schweizer.

BIRMINGHAM, Ala., March 2. — Jewelers throughout the south will sympathize with president J. L. Schweizer, of the Alabama Retail Jewelers' Association, in his grief in the sudden death of his wife, which occurred Sunday last at the home of the family in Selma. Mrs. Schweizer the day previous was preparing to go to Mobile to attend the Mardi Gras celebration. About 3 o'clock Sunday morning she awoke her husband and asked him to go for a physician. On returning he was horrified to find his wife dead. Death evidently resulted from heart trouble. The remains were taken to Mobile for interment on the same train that she had planned to go on a pleasure trip.

# STERN BROS. & CO.,

## CUTTERS OF DIAMONDS.

We are regularly receiving invoices of Rough Diamonds, and our

### CUTTING WORKS,

which are the largest and most complete in the United States, are in operation

### WITH FULL FORCE.

We call special attention to the SUPERIOR FINISH of our product.

Factory: 29 to 43 Gold Street.

New York Office: 68 Nassau Street.

Chicago Office: 149 State Street.

London Office: 29 Ely Place.

**Philadelphia.**

Silas L. Schumo and family are on a pleasure sojourn in Florida.

M. J. Sheridan, recently unfortunate in the jewelry business, has embarked in a merchant tailoring enterprise.

Buyers in Philadelphia within the last few days were: S. Brown, Mount Holly, N. J.; D. H. Krouse, North Wales, Pa.; Howard Fitzsimmons, West Chester, Pa.; Edward H. Asoy, Beverly, N. J.; Hugo Watson, Manayunk, Pa.; George Press, Oxford, Pa.; and C. F. Rudolph, Wilmington, Del.

Traveling representatives who were in Philadelphia the past week included: L. P. Lewis, Randel, Baremore & Billings; George W. Reed, Wm. B. Kerr & Co.; John A. Abel, Lewis, Kaiser & Luthy; J. F. Townley, Ripley-Howland Mfg. Co.; J. E. Simonson, A. J. Hedges & Co.; James A. Cheney, Ludwig Nissen & Co.; Harry Dougherty, E. Howard Watch & Clock Co.; and J. Granbery, Reeves & Sillocks.

**Pittsburgh.**

E. H. Kennerdell, Tarentum, is putting in new store fixtures.

Biggard & Wolf have entered suit against Jennie Rodger for \$66.

Charles Adelman, 243 Fifth Ave., will shortly remove to Homestead.

Rinehart & Reeves have opened a jewelry store at 188 Federal St., Allegheny.

Jos. Crawford and James Brown, of G. B. Barrett & Co., will be in this week to refill cases.

Hardy & Hayes have taken the first and second floors at 27 Fifth Ave., and will have an elevator.

Joseph T. Shine, Carson St., will remove about April 1 to more commodious quarters on the same street.

R. Siedle & Sons have had the interior of their stores repainted, have put in a Northrop ceiling, and have added new show-cases.

Visiting jewelers last week were: S. C. Shuster, Latrobe; G. M. Bailey, Uniontown; W. Hunt, Uniontown; J. F. Zugschwert, Carnegie; Adam Fisher, Greensburg; Ed. Kennerdell, Tarentum.

The Trenton Watch Co.'s employes decided to work but four days a week in preference to accepting a 10 per cent. reduction in their wages. The dulness of trade made it necessary to economize and it was left to the operatives whether they would work shorter hours or take the reduction.

FINE CUT GLASS

**SCENTS**

Mounted in Sterling Silver. Large and Varied Assortment of Patterns and Sizes.

We are Showing Complete Lines of Sterling Silver Mounted

**SCISSORS**

Manicure Goods in an Endless Variety of New and Exclusive Designs.

**Royal Silver Novelty CO., SILVERSMITHS,**

BOOK MARKS FOR EASTER.

470 Broadway, NEW YORK.

When you buy Cut Glass

You want the best! That which bears our Trade Mark

Has no superior

And will prove profitable and satisfactory.



**T. B. CLARK & CO., INC.,**  
860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.



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**BLANCARD & CO.**

45 & 47 John Street, N. Y.



Settings, Galleries, Ornamental Designs, Rich Borders in Rococo and Renaissance.

**FOX TAIL CHAINS.**

**EUGENE SHEFFLER,**  
207 CENTRE ST.,  
NEW YORK.

MANUFACTURER OF JEWELERS' AND SILVERSMITHS' **DIES and TOOLS** TO ORDER, And Dealer in Foot and Power Presses, Shears, Etc. ALL SIZES BLANK STEEL DIES ON HAND.

## News Gleanings.

Burt Russell will open a jewelry store in Berlin, O.

J. D. Ballou has opened a repair shop in DeKalb, Ill.

I. T. Brown has sold his jewelry shop at Bontocook, N. H.

Clarence Chubbuck has removed from Rome, Pa., to Orwell, Pa.

A. B. C. Dando, of Alta, Ia., has opened a jewelry store in Barnum, Ia.

S. W. Thompson, Remington, Ind., has sold out to Herbert J. Welch.

A McCormick has opened a jewelry store at 421 Broadway, Waukesha, Wis.

G. A. Staker, jeweler, Roseville, O., will remove to Bremen, O., in the Spring.

Jeweler Maw, Janesville, Minn., has sold out and removed to Owatonna.

Louis Johnson has opened a repair shop at his old stand in Canton, S. Dakota.

H. A. Soper, Harrisburgh, Pa., has removed from Market Square to 333 Market St.

In the fire in Hamilton, N. Y., F. N. Tompkins lost \$5,000; insurance, \$2,500.

The business of R. P. Jordan, Conway, Ark., was damaged by fire a few days ago.

W. H. Miller, late of the Elgin watch factory, has opened a jewelry store in Wingate, Ind.

Will Quinlan, Batavia, N. Y., will remove his jewelry business to a renovated store.

In a fire in Prospect, O., recently, the store of W. H. Packard was damaged by water.

L. Maratcky will open a jewelry store in the Burdwin building, Hudson, N. Y., April 1st.

Samuel C. Davis, Utica, N. Y., is now in new quarters at 121 Bleecker St., Arcade building.

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## News Gleanings.

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J. D. Ballou has opened a repair shop in DeKalb, Ill.

I. T. Brown has sold his jewelry shop at Bontocook, N. H.

Clarence Chubbuck has removed from Rome, Pa., to Orwell, Pa.

A. B. C. Dando, of Alta, Ia., has opened a jewelry store in Barnum, Ia.

S. W. Thompson, Remington, Ind., has sold out to Herbert J. Welch.

A McCormick has opened a jewelry store at 421 Broadway, Waukesha, Wis.

G. A. Staker, jeweler, Roseville, O., will remove to Bremen, O., in the Spring.

Jeweler Maw, Janesville, Minn., has sold out and removed to Owatonna.

Louis Johnson has opened a repair shop at his old stand in Canton, S. Dakota.

H. A. Soper, Harrisburgh, Pa., has removed from Market Square to 333 Market St.

In the fire in Hamilton, N. Y., F. N. Tompkins lost \$5,000; insurance, \$2,500.

The business of R. P. Jordan, Conway, Ark., was damaged by fire a few days ago.

W. H. Miller, late of the Elgin watch factory, has opened a jewelry store in Wingate, Ind.

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Glaenzer, Léon J. & Co., 80 & 82 Chambers St., N. Y.....	4	Sheffler, Eugene, 207 Centre St., N. Y.....	21	Kohlbusch, Herman, Sr., 59 Nassau St., N. Y. 10	10
Hinrichs & Co., 29 & 31 Park Place, N. Y.....	39	<b>Ebony Goods.</b>		<b>Settings, Galleries, &amp;c.</b>	
Levy, Dreyfus & Co., 9 & 11 Maiden Lane, N. Y.....	6	Deitsch Bros., 7 E. 17th St., N. Y.....	2	Blancard & Co., 45-47 John St., N. Y.....	21
Straus, L. & Sons, 42 to 48 Warren St., N. Y... 33	33	<b>Fine Stationery.</b>		<b>Show Cases.</b>	
<b>Assayers &amp; Refiners.</b>		Parsons & Greene Co., 18 Murray St., N. Y... 2	2	Smith, B & W. B., 220 W. 29th St., N. Y. . .	40
Baker, Geo. M., Providence, R. I. . . . .	39	<b>Gold and Rolled Plate Jewelry.</b>		<b>Silver Plated Ware.</b>	
Lelong, L. & Bro., Newark, N. J.....	40	Smith, Wm., & Co., 5-7 Maiden Lane, N. Y... 8	8	The Wm. Rogers Mfg. Co., Hartford, Conn... 2	2
Rathbone, J., 1-9 Mathewson St., Providence, R. I.....	2	<b>Gold Jewelry.</b>		<b>Sterling Silver Novelties.</b>	
U. S. Smelting & Refining Works, 25 John St., N. Y.....	40	Aikin, Lambert & Co., 19 Maiden Lane... 2-31	2-31	Battin & Co., 3 Maiden Lane, N. Y.....	12
<b>Auctioneers.</b>		Carter, Sloan & Co., 15 Maiden Lane, N. Y... 10	10	Codding Bros. & Heilborn, North Attleboro Mass.....	39
Comrie, A. J., 22 John St., N. Y. . . . .	6	Reddall, John W., & Co., Newark, N. J..... 7	7	Cross & Beguelin, 17 Maiden Lane, N. Y.... 19	19
French, J. H., P. O. Box 2775, N. Y.....	38	<b>Horological Schools.</b>		Hagan, White & Co., 243 W. 23d St., N. Y... 2	2
Rich, H. M. & Co., 21 School St., Boston, Mass.....	29	Chicago Watchmaker's Institute..... 27	27	Royal Silver Novelty Co., 470 Broadway, N. Y 21	21
<b>Badges, Medals, Etc.</b>		Parson's School for Watchmakers, Peoria, Ill. 27	27	<b>Sterling Silverware.</b>	
Stockwell, E. R., 19 John St. N. Y. . . . .	2	Philadelphia College of Horology, 623 Heed Building, Phila.. Pa.....	6	Fuchs, Ferd. & Bros., 808-810 Greenwich St., N. Y.....	29
<b>Book Marks, Sterling Silver and Gold.</b>		<b>Jewelry, Silverware and Optical Cases.</b>		Reed & Barton, Taunton, Mass.....	16
Stone Bros., 535 Broadway, N. Y.....	39	Jackson, S. C., 180 Broadway, N. Y.....	3	Towle Mfg. Co., Newburyport, Mass. .... 12	12
<b>Chains.</b>		<b>Jobbers, Watches, Diamonds, Etc.</b>		Wood & Hughes, 16 John St., N. Y.....	29
Bigney, S. O. & Co., Attleboro, Mass.....	28	Aikin-Lambert Jewelry Co., 19 Maiden Lane. 2 31	2 31	<b>Thimbles.</b>	
<b>Chronometers, Marine.</b>		Friedlander, R., L. & M., Ltd. 30 Maiden Lane, N. Y.....	3	Ketcham & McDougall, 198 Broadway, N. Y.. 3	3
Bliss, John & Co., 129 Front St., N. Y..... 8	8	Myers, S. F. & Co., 48 Maiden Lane, N. Y.... 40	40	<b>Tissue Paper.</b>	
Heinrich, H. H. 14 John St., N. Y. . . . .	12	<b>Materials, Watch, Jewelry, &amp;c.</b>		Dexter, C. H., & Sons, Windsor Locks, Conn. 3	3
<b>Clocks, French English and American.</b>		Green Bros., 9 & 11 Maiden Lane, N. Y..... 5	5	<b>Tool Manufacturers and Dealers.</b>	
Evans, W. F. & Sons., Hendsworth. Birming ham, England.....	34	<b>Musical Boxes.</b>		American Watch Tool Co., Waltham, Mass. . 36	36
Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y.....	40	Jacot & Son, 39 Union Square, N. Y..... 38	38	Moseley & Co., Elgin, Ill.....	27
Joliet Electric Co., Joliet, Ill. ....	28	<b>Novelties.</b>		Oliver, W. W., Buffalo, N. Y.....	29
<b>Cut Glass.</b>		Harrison, W. P. & Co., Columbus, O..... 6	6	<b>Trunks and Traveling Bags.</b>	
Clark, T. B. & Co., 860 Broadway, N. Y. . . . 21	21	<b>Optical Goods.</b>		Crouch & Fitzgerald, 161 Broadway, N. Y.... 34	34
Empire Cut Glass Co., 33 Warren St., N. Y... 34	34	Geneva Optical Co., Chicago, Ills..... 27	27	<b>Watch Case Manufacturers.</b>	
<b>Diamond &amp; Precious Stone Importers.</b>		Zineman, M. & Co., Philadelphia, Pa..... 8	8	Dueber Hampden Co., Canton, O..... 39	39
Disselkoen, John N., 5-7 Maiden Lane, N. Y.. 11	11	<b>Optical Schools.</b>		Fahys, Jos., & Co., 41 Maiden Lane, N. Y. . . 6	6
Falkenau, Oppenheimer & Co., 40 M. L., N. Y. 40	40	Knowles, Dr., 4 Maiden Lane, N. Y..... 36	36	<b>Watch Case Materials.</b>	
Hedges, Wm. S. & Co., 170 Broadway, N. Y... 10	10	<b>Paneled Metal Ceilings.</b>		Newark Watch Case Material Co., Newark, N. J.....	38
Kahn, L. & M. & Co., 172 Broadway, N. Y.... 40	40	Northrop, A. & Co., Pittsburgh, Pa..... 39	39	<b>Watch Case Repairers.</b>	
Kipling, E. E. 182 Broadway, N. Y..... 40	40	<b>Pens, Pencils, etc.,</b>		Henry, Peter, Cincinnati, O..... 27	27
Kipling, R. A., Hays Bldg., N. Y. .... 10	10	Aikin, Lambert & Co., 19 Maiden Lane, N. Y. 2-31	2-31	<b>Watch Importers.</b>	
Lorsch, Albert & Co., 37 Maiden Lane, N. Y. 40	40	<b>Printing, Engraving, &amp;c.</b>		Hyde's, J. E., Sons, 22 Maiden Lane, N. Y.. 6	6
Smith, Alfred H. & Co., 182 Broadway, N. Y.. 10	10	Blanchard, Isaac H., 123-125 West Broadway, N. Y.....	21	<b>Watch Keys.</b>	
<b>Diamond Cutters.</b>		<b>Ring Makers.</b>		Clark, A. N., Plainville, Conn. . . . .	40
Arnstein, Bros. & Co., 37 Maiden Lane, N. Y 15	15	Bonner, Rich & Co., 41 Maiden Lane, N. Y.. 34	34	<b>Watch Manufacturers.</b>	
Fera, Henry, 10 Maiden Lane, N. Y..... 10	10	Bowden, J. B. & Co., 192 Broadway, N. Y..... 10	10	Dueber-Hampden Co., Canton, O..... 39	39
Oppenheimer Bros. & Veith, 35 Maiden Lane, N. Y.....	9	Smith, L. B. & H. H., 53 Maiden Lane, N. Y.. 12	12	<b>Watchmen's Time Detectors.</b>	
Randel, Baremore & Billings, 29 Maiden Lane 10	10	Wood, J. R. & Sons., 14 John St., N. Y..... 40	40	Imhauser, E., 206 Broadway, N. Y..... 34	34
Stern, Bros. & Co., 68 Nassau Street, N. Y. . . 20	20				

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

A **FIRST-CLASS** watchmaker would like a position by the middle of March; A1 reference from last employer. Address C. G., care THE JEWELERS' CIRCULAR.

**BY WATCHMAKER** of 8 years' experience; full set of tools; reference given for character and ability. Address Practical, care of JEWELERS' CIRCULAR.

**EXPERIENCED JEWELRY FOREMAN** and designer—diamond work especially—wishes a position. Address Foreman, care of JEWELERS' CIRCULAR.

**POSITION WANTED** by young man as salesman and general stock clerk; can also dress a window. Excellent references. Address T. K. D., Box 97, Lynchburg, Va.

**YOUNG MAN** of 20 years desires a position with wholesale or retail jewelry firm. Best of references. Address E. S., Box 107, Brownstown, Jackson County, Indiana.

**FIRST-CLASS WATCHMAKER** seeks situation; accustomed to fine work; own tools; best references; no bad habits. Address G. E., care of JEWELERS' CIRCULAR.

**SITUATION WANTED** as watch repairer by a first-class workman; young man; 12 years' experience. Have tools and references. Address Watchmaker, Box 133, Pultney, N. Y.

**ENGRAVER** and designer of ciphers, lettering, crests, etc., desires a permanent position with a first class house; 20 years' experience. Best reference. Address "Cipher," care of JEWELERS' CIRCULAR.

**WANTED**—By a young man 19 years old, a position with a jewelry house, where advancement will be the return for able and faithful work; excellent references. Address G. L., care JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**POSITION** wanted by competent watchmaker and jeweler; 28 years of age; married; speaks English and German; A1 references as to character and ability. New York or near by preferred. Address M. Peof, 394 Adelphi St., Brooklyn, N. Y.

**WANTED**—Position in a retail or wholesale jewelry house as salesman. Have had seven years' experience, also traveled eight years with manufacturing line. Married; age, 30; best reference; salary small to commence. Address C, care of JEWELERS' CIRCULAR.

**SALESMAN**, with city and near-by jewelry and dry goods trade, wants position with reputable house. Will travel anywhere or represent good western house, with sterling, jewelry or plated line. Highest references from present employer. Salary, commission, or both. Address Reliable, care of JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker and engraver, competent in repairing chronographs and repeaters and all other fine watches; 16 years' experience; good salesman; A1 references; those wanting a cheap man need not apply; please state salary in first letter. Address Watchmaker, care L. Bauman Jewelry Co., St. Louis, Mo.

**ENGRAVER** and designer on monograms, all styles of ciphers, lettering, inscriptions and crests, desires to make a change. Have specimens of engravings and designs; will send same for inspection; can furnish first-class reference; none but good houses which can furnish steady position need apply. Address H. F. E., care THE JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**—A man of experience to do jewelry and clock repairing. Must be a fine engraver and willing to make himself generally useful in a retail store. City of 35,000, 100 miles from New York. In-close photo., samples of engraving and references. State salary to start with. Address New England, care of JEWELERS' CIRCULAR.

## Business Opportunities.

**RARE CHANCE** for a young watchmaker; will sell stock and fixtures at 20 per cent discount from invoice or fixtures alone costing \$475 three years ago at a discount; growing town, near city. Address D, care JEWELERS' CIRCULAR.

**FOR SALE**—One of the best paying jewelry stores in Western Massachusetts; has been established for over twenty-five years; plenty of work for two men all the year; good sales and good new stock; cause for selling, poor health; stock about \$5,000. Apply to W. B. Morrill, Orange, Mass.

**PRACTICAL JEWELER** having established trade; one of the finest locations in New York City for repair work; stock and fixtures worth \$3,000; bench work averages \$325 a month; rent \$45; 4½ years to run, desires first class watchmaker of good address as equal partner; \$2,500 required; \$1,000 down; to the right party an opportunity of a lifetime; fullest investigation solicited. O. E., care JEWELERS' CIRCULAR.

## For Sale.

**FOR SALE**—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence. R. I.

**FOR SALE**—OFFICE FIXTURES, INCLUDING SAFE, COMPLETE FOR DIAMOND OFFICE. JACOBSON BROS., 16 MAIDEN LANE, NEW YORK.

## To Let.

**TO LET**—Corner store, 20 Maiden Lane, New York; basement and sub-cellar; very desirable; terms moderate. Inquire Room 9.

**TO LET**—Entire floor, with steam power, May 1st, in the jewelry manufacturing building, No. 17 John St. Apply to engineer on the premises. Also a shop, with steam power.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**SMELTERS AND REFINERS**—A large room on the first floor, and cellar (with steam power), at No. 17 John St., rear building, near Broadway, which has been occupied for the past fifty years for the business of smelting and refining, is offered to rent from the 1st of May. Apply to the engineer on the premises.

**FOR RENT**—Jewelry store and fixtures in South Boston, Va.; 8,000,000 pounds of tobacco sold annually; 2,500 inhabitants; much country trade; excellent stand, next to post office and banks; one other watchmaker, but without stock; splendid opening for steady man with moderate means; rent low. Address Lucy L. Salzman, Danville, Va.

**ANY PERSON** DESIRING A SMALL PART OF A HANDSOME OFFICE IN THE HAYS BUILDING WITH GOOD LIGHT FOR DIAMONDS WILL PLEASE COMMUNICATE WITH THE SECRETARY OF THE NEW YORK JEWELERS' ASSOCIATION, 146 BROADWAY, NEW YORK.

## Miscellaneous

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, New York.

A **GOLD** solder that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of (the best of all gold solder), 50 cents per dwt. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## FIXTURES FOR SALE.

Elegant outfit for an up to date jewelry store, consisting of one large, polished rosewood wall case, 17 ft. long 9½ ft. high, 22 inches deep with French mirror 3¼ ft. wide in center. Six 6 ft. rose wood plate glass show cases with tables. Safe, gas fixtures, etc. Only one year in use. This is a RARE CHANCE, DON'T MISS IT.

MARTIN ZINNER, 369 8th Ave., N. Y.

## DEMAGNETIZING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & PENNEY CO.

608 Masonic Temple, - CHICAGO.



**SPECIAL NOTICES**  
IN  
THE JEWELERS' CIRCULAR  
Produce the results desired.

**IF YOU WANT A POSITION  
IF YOU NEED A SALESMAN  
IF YOU NEED A WORKMAN  
IF YOU DESIRE TO EXCHANGE  
IF YOU WANT A PARTNER  
IF YOU WISH TO SELL OUT  
IF YOU HAVE TOOLS TO SELL  
IF YOU HAVE A PLACE TO LET  
IF YOU WANT ANYTHING**

USE THE  
SPECIAL NOTICE PAGE

OF THE  
**JEWELERS' CIRCULAR,**

Published Every Wednesday.

"THE WEST WIND TAKES ITS WAY"

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXX.

CHICAGO, WEDNESDAY, MARCH 6, 1895.

No. 5.

### Chicago Notes.

#### TRADE CONDITIONS.

There is little to be said for the week regarding trade conditions. Very few buyers are noted in the city, and affairs are universally quiet. Averaging the two months of January and February, business is fairly good and in most cases ahead of last year. Past experience has shown that a slow month is preceded or followed by a better; that the business equalizes itself in the course of time, and a revival from present conditions is confidently looked for in the months of March and April.

John M. Bredt has moved to room 803, Columbus building.

Theo. Eben, for 11 years at 244 North Ave., will remove to 1686 N. Clark St., about April 1.

Woodworth, Smith & Randall, Colorado Springs, Col., are reported by telegraph as asking for a receiver. The firm have stood well. No particulars are obtainable.

Frank Barger, of M. F. Barger & Co., fourth floor Columbus Memorial building, has returned from the east and is buying here. His new quarters are nearly ready for occupancy.

Edward A. Manheimer, a brother of Louis Manheimer, will represent the Illinois Watch Case Co. as agent in Chicago. He was formerly associated with the case company and is an old-time watch man.

Joseph Longbotham has succeeded Strickler & Gay, 250 56th St. Mr. Longbotham bought the business free and clear for \$7,350. This is his entry into the jewelry business here. Mr. Strickler, it is understood, will engage with the new house.

A bit of ancient history was brought up before Judge Hanecy Thursday, in the revival of a judgment in favor of Henry Oppenheimer & Co. against Louis Luchtemeyer, in default on *sci fa.* for \$325. The original judgment was granted Jan. 19, 1878.

S. C. Payson, manager for the Courvoisier-Wilcox Mfg. Co., left Saturday for the south in search of health. Mr. Payson has been in ill health since an attack of grip in Janu-

ary, and his physician advises the change of climate. Pass Christian, Miss., Thomasville, Ga., and Old Point Comfort, Va., will be visited.

The Jenkinson-Shelley Co. incorporated Thursday with a capital stock of \$10,000 to conduct a jewelry business. John Jenkinson, Frederick Shelley, and William T. Eddington are named as incorporators. Messrs. Jenkinson and Shelley have for a number of years carried on a retail business at 362 W. Madison St.

The following is an abstract of quarterly inspection of watches on the Illinois Central Railroad forwarded by general inspector Forsinger, to division superintendents Feb. 25th:

Rxamined .....	4,125
Compared with standard time weekly.....	2,510
Average days' run for rated watches.....	21
Average daily variation for rated watches, in seconds.....	.7
Rejected as unsafe.....	5

Hal. B. Smith, Logansport, Ind.; H. G. Keiser, Racine, Wis.; and A. B. Snow, Kansas City, Mo., are new pupils of Wiggins, the engraver. Mr. Smith had charge of the business of Boyne & Badger, Charlotte, N. C., for four and a half years, and is taking a special course, after which he will engage with J. D. Taylor, Logansport. Mr. Keiser is associated with the Elkins Jewelry Co. Mr. Snow was formerly with F. W. Meyer, Kansas City.

A handsome hall chiming clock just received adorns the office of the Self-winding Clock Co., Columbus building. It sounds the Westminster chimes and strikes the hour electrically. The design is entirely new. The clock is mounted on handsomely carved legs, and the case work after the company's own design is artistic. The company have received an additional order from the University School for a "school programme" clock. This is designed to ring any variety of signals throughout the various classrooms, regulating the order of exercises in schools.

Lamos & Co., 102 Madison St., will remove on the expiration of their present lease May 1st to 52 Madison St., between State and Wabash. Their present quarters can be leased only on terms of a single year

and there is talk of replacing the present building with a larger structure. The firm desire greater permanency of location and Manager Jackson and Mrs. Lamos, as executors of the estate, Friday petitioned Judge Kohlsaas, of the Probate Court, for authority to sign a 10 years lease for the new quarters. The petition shows a surplus of \$250,000, and a valuation of \$500,000.

A colored man named Lucas, Wednesday entered the jewelry store of A. B. Williams, 266 W. Madison St., and asked to see some gold rings. At the same time a pal examined the tray and while attracting salesman Connor's attention from Lucas, the latter attempted to substitute brass rings for the gold ones. He was detected and dashed from the store, followed by Connor, who fired two shots at the thief. These were heard by a number of officers who were in a funeral procession of a brother policeman. Connor in the meantime had brought the negro to bay, and the officers stopped the procession and took the man in charge. It seems the same trick had been tried at the store of Ed. Kirchberg, 245 W. Madison St., but was so clumsily done, that the men were ordered out of the place. At the station house the four gold rings stolen from Williams and a number of brass rings were found in Lucas' pockets.

### Los Angeles, Cal.

Jeweler T. H. Klages is building a row of flats which will cost \$10,000.

G. F. Hastings, jeweler, Santa Cruz, is closing out his establishment at auction.

S. E. Lucas, a Spring St. jeweler, has purchased a residence lot paying therefor \$2,200.

Anderson Bros., Martinez, Cal., have sold out their establishment to Reed McCraney.

Some vandal amused himself a few nights ago by drawing a diamond across the large plate glass windows of Spring St. stores. Among those affected in this way were those of jeweler J. C. Walter. The police have been unable to secure the perpetrator.

**Detroit.**

W. L. Tobey, Ovid, Mich., married a Detroit young lady last week. They spent their honeymoon in this city.

J. B. Steere, who has been attending to his business in Providence, R. I., will return to this place about the middle of March.

New acquisitions at the jewelry store of Stone & Carpenter, Ypsilanti, Mich., are J. H. Phillips, optician, and Lou Beck, watchmaker.

The following Michigan jewelers last week purchased goods here: Eugene Wagner, Monroe; A. W. Kludt, Lennox; and George Chambers, Mt. Clemens.

T. E. Doughty, formerly a jeweler in Saginaw, Mich., died last week in Grand Rapids, Mich. He had been an invalid for a year, and leaves a widow and two children.

Julius Gentil, formerly with L. Black & Co., now has charge of the watch department of Hugh Connolly's new jewelry store in the Detroit Opera House block. Mr Connolly has fitted up his store in handsome style with new fixtures and stock.

**Kansas City.**

J. A. Hart, Oskaloosa, Kan., was in town last week.

The annual directors meeting of the Jaccard Watch & Jewelry Co. was held last week.

Morris Plantau, jeweler, 606 Walnut St., is a heavy loser through the forgeries of Ferdinand Hablas whom he had befriended while in the city.

Edw. J. Kock, representing the Pairpoint Mfg. Co., New Bedford, Mass., showed an elegant line of cut glass and fancy lamps here last week. The business in this class of goods seems to be steadily good.

**San Francisco.**

Chas. F. A. Starts has opened a repair shop at Post near Kearny Sts.

J. Lipman has removed from California St. to Kearny near Pine Sts.

G. Cook, formerly with J. B. Jones, is now local salesman for the Standard Optical Co.

A. Markewitz, 632 Kearny St., has had his salesman, Leo Zlock, arrested, charging him with stealing jewelry valued at \$300.

C. J. Noak, Sacramento; Geo. Montgomery, Los Angeles; C. H. Leggett, Merced, were in town on business last week.

It is believed that the Anglo-California Bank will take advantage of the California law and bring suit against the eastern creditors of Max J. Franklin & Co., in order that their claims may be settled first.

**Pacific Coast Notes.**

H. Morton, San José, Cal., is running a removal sale.

S. Lathrop, 1059 Broadway, Oakland, Cal., is conducting a closing out sale.

Ed Schofield has added the stock of Al Brauer to his own at Aberdeen, Wash., and now occupies the latter's stand.

F. Crane, New Westminster, B. C., is reported to have failed. He offers a settlement of 50 cents on the dollar.

J. Davidson, wholesale jeweler, of Philadelphia, is one of the purchasers of the Redenour copper property near Grand Canon.

A bill that will affect the jewelry trade of pawnbrokers has been introduced in the California legislature. The measure provides that pledges shall not be sold within a year from the time of their deposit and such sales shall be made only at public auction.

J. H. Black, who was implicated in the sensational robbery of jeweler H. H. Wachhorst, Sacramento, Dec. 31, 1893, in which \$7,000-worth of diamonds was secured, has disappeared. Black was convicted, but was granted a new trial on a technicality, pending the hearing of which he was released on \$2,000 bail. About \$1,000 worth of the jewels was recovered.

**Cincinnati.**

C. L. Rost, Crawfordsville, Ind., will move into his new and elegant quarters this week.

Harry Walton, of the Wadsworth Watch Case Co., is securing new patrons in the east and south.

J. S. Throp, Greensburgh, Ind., and H. Risinger, Lawrenceburgh, Ind., were in town last week buying goods.

O. E. Bell had a housewarming a few days ago, when he moved into his new and elegant residence in Norwood.

Chas. M. Jacobs, western manager for the Homan Silver Plate Co., has returned home from the east. He will take a short western trip, returning to Chicago to celebrate his 15th wedding anniversary, on March 14.

Sig. Strauss, of Frohman, Wise & Newman, is making preparations to visit his parents in Heidelberg, Germany. He will be gone three months returning by way of Amsterdam, where he will buy the holiday diamond stock of the firm.

Sol. Fox, of Fox Bros. & Co., who has just returned from Europe, says the diamond plant of his firm is all ready to start running, which it will do as soon as the rough stones arrive. A cablegram was received last week announcing the shipment. The firm have invested \$75,000 in rough.

**Indianapolis.**

Trade during February was quiet both with the retailers and jobbers, although a goodly number of fair sized orders were sent in by the traveling representatives to their respective houses.

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders  
Hunting Case changed to O.s  
English Case changed to fit American movements  
Can be cured at 53  
LONGWORTH ST, Cincinnati, Ohio.



**GENEVA OPTICAL CO., CHICAGO.**

CATALOGUES.

PART 1—General Catalogue of Optical Goods.  
" 2—Microscopes and Accessories.  
" 3—Photographic Cameras, Stocks and Supplies.  
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**PRESCRIPTION WORK** Made with Promptness and Accuracy.

**OCULISTS' or OPTICIANS' OUTFITS.** Trial Cases, Ophthalmoscopes, Lens Measures.

CORRESPONDENCE SOLICITED.

MORE ADVANTAGES—LESS COST.

CHICAGO ROCKFORD **Watchmakers' Institute**

211-20 WALNUT ST., ROCKFORD, ILL.

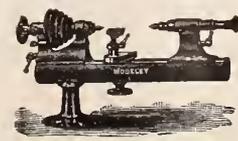
Write for New Terms: G. D. PARSONS, Principal

**PARSONS' SCHOOL** FOR WATCHMAKERS, PEORIA, ILL.

Send for Circular and Terms.

**PARSONS & CO.**

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE "THE MOSELEY."

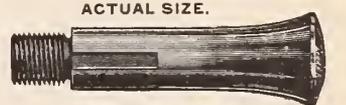


"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

**MOSELEY & CO., Elgin, Ill.**

One of the best of the very best.

ACTUAL SIZE.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

A silverware factory, it is reported, will soon be located in Muncie, Ind., by Toronto capitalists. One hundred thousand dollars will be invested.

E. M. Wilhite, Danville; A. Hawkins, Noblesville; J. M. Seifert, Milbury; L. C. Phillips, Carbon; and Louis F. Ott, Veedsburg, made trips to the State capital last week to buy new goods.

### Syracuse, N. Y.

Geo. L. Gross returned last week from a three weeks' trip for A. Lesser's Sons through western New York and Pennsylvania.

J. J. Hawkes, formerly with Morrill Bros. Co., Boston, made his initial trip for Hayden W. Wheeler & Co. through Syracuse, last week.

Buyers from surrounding districts noticed in town last week included: C. J. Fuller, Phoenix; L. Bernstein, West Eaton; Mr. Gildersleeve, Weedsport; Bert Shotz, Port Byron.

Jeweler Wm. D. Oertel gave a stereopticon exhibition at the Central Baptist church Friday night. Mr. Oertel is an expert photographer and the views exhibited were largely his own work.

The police have not yet secured the clever swindler who robbed jeweler M. H. Rees of two gold watches a little over a week ago. They have an accurate description of the thief and have succeeded in recovering one of the watches.

### Trade Gossip.

S. O. Bigney & Co., Attleboro, Mass., show a superb line of sterling silver belt buckles. The Josephine watch-holder grows in popularity each week. This house is a constant producer of something novel and salable.

Cross & Beguelin, 17 Maiden Lane, New York, have just added to their stock a complete line of silver novelties. All the articles are brand new and their prices rock bottom. Live dealers will do well to carefully read their advertisement on page 19 and compare prices before buying elsewhere.

About the middle of this month, Mr. Levy, of Levy, Dreyfus & Co., 11 Maiden Lane, New York, will start for Europe in quest of the latest novelties obtainable in art pottery, fancy goods, etc. It is his intention to bring over only such novelties in European art productions as will be entirely new for the Fall trade.

Muehlmann, Hedges & Co., Cincinnati, O., are meeting with hearty approval with their jewelers' drill. This device has so many features in its favor, that once seen and used, it is pronounced a boon to the workman. The firm's new transfer wax readily transfers a common newspaper cut distinctly and accurately. It is used cold.

A well printed and illuminated folding card has been issued by Powers & Mayer, manufacturers of diamond jewelry, 49 Mai-

den Lane, New York, to illustrate and advertise their latest novelty, the Yachtsman's Ring. This timely conception in jewelry will be thoroughly appreciated by all yachting enthusiasts. The ring, which is distinctly nautical in design, has spaces in which the yacht owner's private signal and that of the yacht club may be enameled in natural colors.

### Report of Another Diamond Find.

A CORRESPONDENT of the *Cape Times*, writing from Lourenco Marques, says: "A discovery of some note, illustrating the wealth of the unexplored portions of the Transvaal and adjacent territories, has just been reported. Two pioneers, known throughout the whole of the gold fields and Swaziland, have as far back as 1886 known of the existence of garnets and rubies at the Lebombo Flats. After years of perseverance and toil, their efforts have been rewarded. They have found at Mahasha, a place 30 miles distant from here, a deposit of carbon, which contains garnets and rubies, and other infallible signs of diamonds being close at hand. Mahasha is the boundary of the Transvaal, Swaziland and Portuguese territories. The beacons meet at a mount named Manango Point, which is in the Mahashas district. The Mahashas are a tribe of mixed breed, between Swazies and Tongas. For many years the two prospectors have made annual visits to this district, trying to locate the vicinity of the mine, and now diamondiferous soil has been found of a promising nature.

"One of the prospectors has had experience in Kimberley and other mines, and has an extensive knowledge of everything appertaining to diamond mining. These old diggers are so extremely reticent, especially when "on a lay," that it is difficult to ascertain localities, etc. Owing to the fortunate fact that a gentleman of position and standing knew of their movements, which, together with the fact that this spot 'Mahasha,' was always thought to be, by old diggers, worth prospecting, the news reached my informant while in Swaziland, and he ascertained from the natives the precise spot. It is still an open question whether Portugal can lay claim to this diamondiferous soil, or whether it will eventually prove to be in Swaziland only."

Barnes & Toms have purchased the jewelry business of Dwight Bowen, Richland Center, Wis.

Indian gold settings are conspicuous in men's rings.

NOT PROVIDED FOR IN THE TARIFF.

"I wonder," said the burglar, slipping the contents of the safe into a sack, "if I oughtn't honestly to pay an income tax on this!"—*Chicago Tribune*.

## S. O. BIGNEY & CO., Makers of Chains and of Sterling Silver Novelties, ATTLEBORO, = = MASS.

A Dandy Line of BUCKLES.

Have You Seen Them?

## TIME KEEPING ELECTRIC SIGN CLOCK.

To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.

Price, from \$40.00 up.

CORRESPONDENCE SOLICITED.

## JOLIET ELECTRIC MFG. CO.,

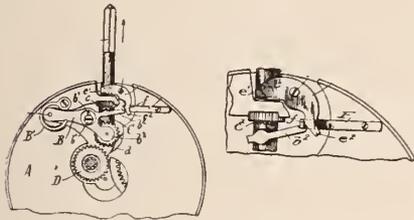
JOLIET, ILL.



**The Latest Patents.**

ISSUE OF FEB. 26, 1895.

**531,780. STEM-WINDING WATCH.** LOUIS P. BRANDT, Bienne, Switzerland, assignor to Louis Brandt & Frere same place.—Filed Oct. 18, 1894. Serial No. 526,269. (No model.)



In hand-setting watches, the combination of a stem G, a rocking-lever B provided with two arms  $b^2$  and  $b^3$  and acting upon a sliding-pinion C of usual construction, and of a rocking-lever E having two arms  $e^1$  and  $e^2$ , with a stop- or brake spring F so disposed that its hooked end  $f$  engages the notched end of the arm  $b^2$  of the lever B and hooks itself to the side of the arm  $e^2$  of the rocking-lever B when the mechanism is at rest, and that its said end  $f$  acts like a brake upon the lower face of said arm  $e^2$  when the lever E is rocked into the position which it bears with its arm  $e^2$  in the notched end of the arm  $b^2$  of lever B.

**531,803. EYEGLASSES.** LOUIS L. MINCER, Rochester, N. Y.—Filed May 23, 1894. Serial No. 512,198. (No model.)

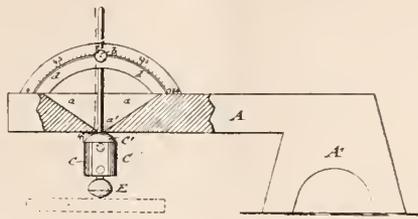


In eyeglasses, the combination, with a rigid post provided with a flanged socket piece attached to the frame, of a nose-clamp provided with a slender bar and a square bearing-block at the end of the bar, fitting between the flanges of the socket piece and secured by a screw, the bearing-block being capable of being reversed by twisting the bar, thereby adapting it to attachment to posts set higher or lower on the frame.

**531,858. WORKMAN'S TIME-RECORDER.** JAMES R. CONNELL, St. Louis, Mo., assignor to Thomas A. Donlevy, Maywood, Ill. Filed April 6, 1894. Serial No. 506,570. (No model.)

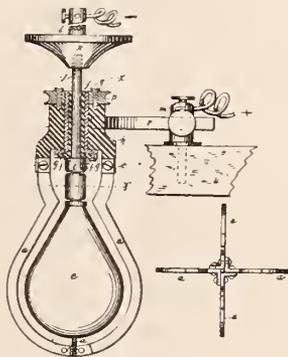
**531,821. DIAMOND-POLISHING TOOL.** LEON DREYFUS, New York, N. Y.—Filed June 13, 1894. Serial No. 514,362. (No model.)

A diamond-polishing tool, composed of a supporting arm having a tapering slot, an arc-shaped guide-frame extending over said slot at its larger end, a dop-holder provided with a central spindle extending through said



slot, means for clamping the spindle to the guide-frame, and means for adjusting the dop holder axially on the spindle.

**531,942. MANUFACTURE OF ARTICLES BY ELECTRO DEPOSIT.** HENRY S. ANDERSON, Springfield, Mass. Filed Dec. 18, 1889. Serial No. 334,148. (No model.)

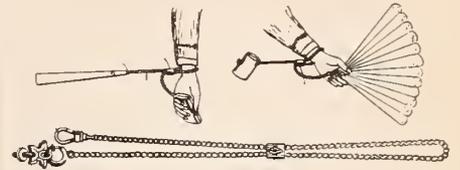


The combination of a tank, a support connected to the negative pole of an electric circuit, a cathode fixed to the free end of said support, an insulated rotatable collar on the fixed support of the cathode connected to the positive pole of an electric circuit, means to rotate the collar, and an anode secured to the collar, shaped to the profile of the cathode and arranged adjacent thereto.

**531,916. SAFETY-CHAIN FOR PERSONAL WEAR.** CHARLES R. BATES, Attleborough, Mass. Filed April 16, 1894. Serial No. 507,681. (No model.)

A chain adapted to be fastened around the wrist, and

provided with a fastening device,  $c$  at each end, combined with the slide, having two openings through it, and a lining  $a$ , of soft material for each opening,



whereby the chain is both held to the wrist and prevented from injury or wear.

**DESIGN 21,062. WATCH-CHARM.** EMILE



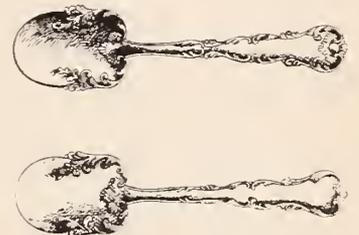
WAGNER, Washington, D. C. Filed Jan. 23, 1895. Serial No. 535,977. Term of patent 14 years.

**DESIGN 21,063. BUTTON BADGE.** CHARLES



W. GRUBE, Providence, R. I. Filed Jan. 29, 1895. Serial No. 536,605. Term of patent 3 1/2 years.

**DESIGN 21,072. SPOON.** &C. JOHN W. MAILLOT



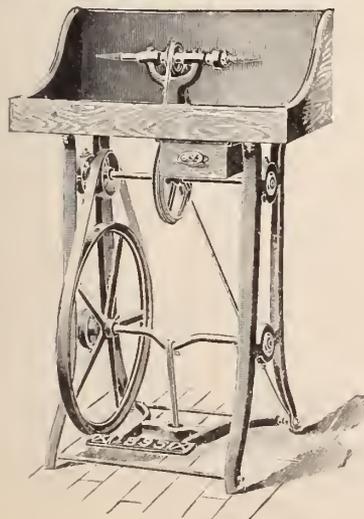
North Attleborough, Mass., assignor to F. M. Whiting & Co., same place. Filed Jan 26, 1895. Serial No. 536,378. Terms of patent 3 1/2 years.

**IF YOU WANT THE BEST**

then Buy our

**No. 2**

**1895 Improved POLISHING LATHE.**



With No. 2 Head	=	\$18.00
PRICES: " " 3 " (as in cut)	=	20.00
" " 3 Lap Head	=	21.00

Send for Special Circular describing this Lathe.

W. W. OLIVER, Manufacturer,  
1483 Niagara Street, BUFFALO, N. Y.  
Sold by all responsible Tool Houses.

**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co  
**FINE QUADRUPLE PLATED WARE,**  
No. 16 JOHN STREET, NEW YORK  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents

**FERD. FUCHS & BROS.**  
**SILVERSMITHS,**  
MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., New York.

**H. M. RICH & CO.,**  
**Jewelry · Auctioneers,**  
21 School Street.  
BOSTON, MASS.

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the connection of their business.

### Effective Retail Jewelers' Ads.

**A**MONG the most ingenious advertisers in the jewelry trade are L. Burnett & Co., St. Joseph, Mo. We have had occa-

here presented. Each of these ads is effective, containing as it does a good idea.

### Advertising Ideas in Brief.

Henry Bonn & Son, Olyphant, Pa., are in-

## A GOOD WIFE

is a great blessing and a good husband will always look after her comfort. The only way you can comfort your wife,

## OR GIRL

is to buy one of our Gold Watches which we will put on SPECIAL SALE for all next week. They will be cheap—almost

## GIVEN AWAY!

We will sell you a Gold Filled Watch, with Elgin works, for the small sum of - - - - - **\$11.75**  
WORTH \$15.00

A Boss case with Elgin Works, the best complete Watch in the United States for only - - - - - **\$14.75**  
WORTH \$20.00

Be sure to come and see them. We do not offer you cheap goods, but old Reliable goods. They are so good that with every Watch we will sell, we give a written guarantee that they are as represented. Do not miss this opportunity. This is the only week you can get these Watches for that money.

Yours Respectfully,

ST. JOSEPH, MO.  
EVEREST, KANS.  
SEVERANCE, KANS.

**L. BURNETT & Co.**

sion to call attention to some specimens of their ads., and we do so again. The ad. above occupied in its original form about eight inches, three columns.

C. E. Rose, El Reno, Okla., another firm

creasing trade by offering \$500 reward for proof that anything in their line can be purchased for less money in Scranton or elsewhere.

S. W. Mott, jeweler, Sandy Hill, N. Y.,

## YOU THROW MONEY AWAY

when you pay \$7.00 or \$8.00 for a clock on the instalment plan. I'll sell you an eight day striking clock for \$3.50, with alarm \$4.00. An eight day Gong strike, \$4.00, with alarm \$4.50.

My clocks have solid walnut cases, 22 inches high, and are warranted for five years.

Moral—if you buy it of Rose, it's all right.

**CHAS. E. ROSE,**

"The Jeweler."

Sign of the Large Watch.

## THAT \$25 CLOCK

that I advertised to reduce in price \$1.00 each day until sold *has been sold.*

Many said, it's only an advertisement, he cannot afford to run the risk of selling it below cost.

It *was* an advertisement, and has proven a good one, as nearly every one in the country has read or heard about it.

The purchaser of the clock was Mr. Niels Esperson, and the price paid \$8.00.

*Please note* that I always do as I advertise.

**CHAS. E. ROSE,**

"The Jeweler."

See large Watch Sign  
at Masterman's Drug Store.

believer in printer's ink and an able writer of ads., has sent THE CIRCULAR a batch of specimens of his ingenuity, of which two are

has got up a novel time contest. He will give \$5 to the person whose watch shall keep the best time for eight weeks.

## A Washington's Birthday Window.

**A.** E. HAHN, jeweler, Westerly, R. I., decorated the window of his High St. store in a patriotic as well as artistic manner for Washington's Birthday. The center of the display was a portrait of Washington draped with an American flag, over which stood an American eagle. The whole was nicely arranged, and continued the reputation of the house in the line of window decoration.

## Two Well Worded Ads.

## A Watch As Large As a Dinner Plate

Would be rather an inconvenient size to carry about. It is a burden to carry one weighing three or four ounces. Come and see us about exchanging your old one for a modern style.

**JULIUS C. WALK  
& SON,**

Leading Jewelers. 12 E. Wash. St.

## The People Who Went South

For the winter have found it. If you come to us for novelties, Fine Leather Goods, Cut Glass, Etc., you will find we have just what you are looking for.

**JULIUS C. WALK & SON,**

Leading Jewelers. 12 E. Wash. St.

## Points of Law.

The Supreme Court of Alabama holds that where goods are shipped to a buyer, evidence that they were sold "on commission only," does not show that the seller retained title. Neither can a seller stop goods in transit simply because the buyer absconded before they reached him, where the buyer's insolvency is not shown. *Smith v. Barker.*

## VALIDITY OF ASSIGNMENT BY ONE PARTNER.

Where an assignment for the benefit of creditors is executed by one partner, the consent of his copartner is sufficiently shown by evidence that the copartner told him to make the assignment, and said that no written authority was necessary. *Martine v. Robinson, (Supreme Court, General Term, Third Department).*

### Refraction of the Eye.

BY R. H. KNOWLES, M. D.

**NOTE**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

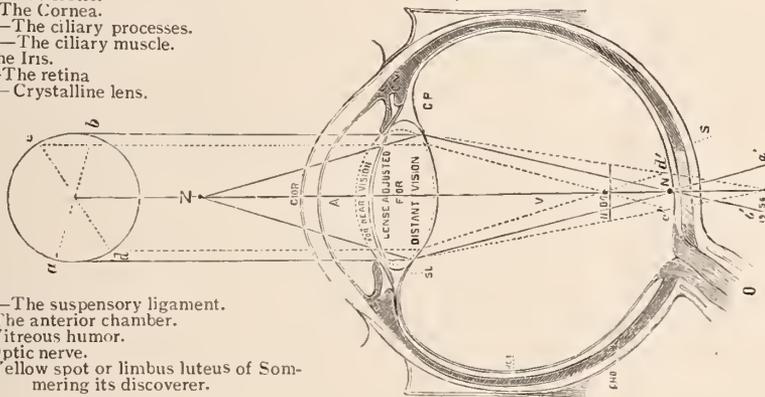
II.

(Commenced Feb. 27, 1895.)

**T**HE vascular supply of the eye depends upon one vessel, the ophthalmic artery with its several branches, namely, the long and the short ciliaries and the central retinal.

As already stated, the eye is a spheroid or globe-like body, and consists of three coats or tunics and three humors.

S.—The Sclerotic.  
Cor.—The Cornea.  
C. P.—The ciliary processes.  
C. M.—The ciliary muscle.  
I.—The Iris.  
Ret.—The retina  
Lens.—Crystalline lens.



S. L.—The suspensory ligament.  
A.—The anterior chamber.  
V.—Vitreous humor.  
O.—Optic nerve.  
V.—Yellow spot or limbus luteus of Sommering its discoverer.

The Three Tunics }  
1. Sclerotic.  
2. Choroid.  
3. Retina.

1. *The sclerotic* is a white, hard, unyielding coat and is poorly supplied with blood vessels and nerves. The cornea is a continuation of this coat in front of the eye, and consists of five layers, the anterior epithelial, the anterior lamina, the true cornea, the posterior lamina and the posterior epithelial and Descemet's membrane.

2. *The choroid* is unlike the preceding coat, as the choroid is liberally supplied with blood vessels and nerves and moreover, with a pigment, which is for the purpose of absorbing the rays of light which do not form the image.

*The retina* is a delicate transparent coat and is gray in color. This coat consists of 11 layers, among which the layer of rods and cones are very essential. These rods and cones are found in every part of the retina, with

the exception of the area near the optic disc. This portion of the eye is called the blind spot of Maryotte, for the reason that as there are no rods or cones found in this spot and as the functions of the rods and cones are to form the image, the spot is physiologically blind.

The Three Humors. }  
1. Aqueous.  
2. Crystalline lens.  
3. Vitreous.

1. *The aqueous humor* occupies the anterior chamber between the cornea and crystalline lens, and is a thin fluid resembling water.

2. *The crystalline lens* is one-fifth of an inch anterior-posteriorly and is one-third of an inch in diameter. Its greatest convexity is at its posterior pole. The lens is surrounded by the capsule and in turn by the ciliary body or muscle of accommodation. The zone of Zinn serves to hold the lens

in its place and is sometimes called the suspensory ligament from this fact. The space between the zone of Zinn is called the canal of Petit. The muscle of accommodation is held to its bed by means of its ligamentous attachment called the canal of Schlemm. The iris is simply a muscular process of the muscle of accommodation, and the aperture through the iris is called the pupil.

Having considered the anatomy of the eye we will in our next issue discuss the eye from a physiological standpoint.

(To be continued.)

### Original Collar Button Joke.

**A**RCHÆOLOGICAL research has recently brought to light the fact that the collar button joke, as we know it to-day, must have flourished at least 3,078 years

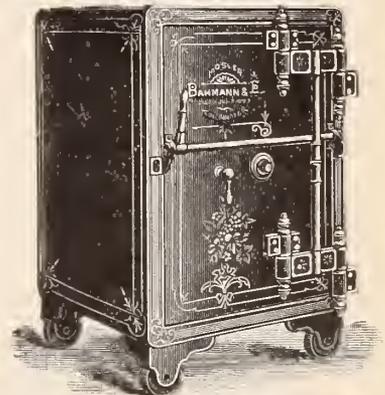
ago. One night, in the year 1184 B. C., the city of Troy was captured and burned by a band of barbarians from the country afterwards known as Greece and the islands of the Ægean. The leading jewelry establishment of the place was covered in by falling walls and made inaccessible before the invaders had a chance at it, and so was preserved, practically intact, until a few years ago, when a modern explorer dug his way into it and appropriated the jewelry. This discovery of "Priam's treasure," as it has been agreed to call the ancient jeweler's stock in trade, was one of the greatest and most remarkable archæological finds ever made.

Here were gold vessels, utensils and personal ornaments in endless variety and tremendous quantity. For instance, this enterprising dealer had in stock no less than 8,750 gold rings, and a large number of collar buttons were found among the other articles. The archæologists call them "studs," but they describe them as "exactly like our collar buttons." In short, these studs are and always were collar buttons and nothing else, were used by Hector and Paris and pious Æneas and the rest of them exactly as the modern collar button is used by modern men of these days and were possessed of all the modern collar button's fatal facility for getting itself irretrievably lost in times of urgency.

It being thus proved that the collar button is older than history, the man who will still contend that the collar button joke is a novelty casts an entirely unwarranted slur on the Trojan humorists of 3,000 years ago.

### SAFES FOR JEWELERS.

MOSLER, BAHMANN & CO., 518 BROADWAY, NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty.

IMPORTERS OF  
**DIAMONDS.**

JOBBER'S IN  
Watches, Jewelry, Chains,  
NOVELTIES ETC.

Latest Designs. Lowest Prices.

**AIKIN-LAMBERT  
JEWELRY CO.,**

19 Maiden Lane, New York.

CHICAGO BRANCH 103 STATE ST.

## Workshop Notes.

**Oiling.**—Oil the escapement by touching the escape-wheel teeth with oil; do not oil the fork.

**End Shake of Balance.**—When you are through with cleaning a watch, and have put in the balance see that it has but a slight end shake and is in beat.

**Tightening Seconds Hand, &c.**—Seconds hands may be tightened by inserting the socket in a wire chuck and pinching by severe drawing in; also hair-spring collets that are loose may be tightened in the same manner, holding the spring by inserting a pegwood in the center of the collet.

**Banking American Watch.**—If an American watch has movable bankings, proceed to adjust them so that the guard pin will stand as close to the roller as perfect freedom in all positions will allow. The finer the watch the closer it can be banked with safety; with a cheap affair, plenty of play should be left.

**Balance Staff Pivots.**—The pivots to the balance staff should always be carefully examined. See that they are not too wide in their jewels; if so, replace by closely fitting jewels. Watch the cap jewels to see that they are not pitted; if so, replace or polish them with fine diamond dust on black tin or tortoise shell.

**Cannon Pinion.**—When putting on the cannon pinion, see that it is tight enough, and give it very little oil; the friction lasts better than if it is dry. To tighten a cannon, file in the side with a small round file, and punch in until right; to tighten the Swiss center arbor, roll it between two files and oil it slightly when you put it in.

**Balance Spring.**—When adjusting a watch, see that the balance spring is flat and true, and that it has a fly between the regulator pins of about one-half the thickness of the spring. Then, if you will shorten the pins until they do not project below the edge of the balance spring, and file the end of the outside pin at an angle of 45 degrees, there can never be an extra coil of spring caught up. This too frequent trouble can be entirely prevented by the adjusting just now described.

**Cyanide of Potassium.**—For all parts of the movement that have been stained or will not come bright in cleaning, I use cyanide of potassium and water; in the proportion of one ounce to the quart of water is about enough, but about one-fourth part of each will suffice to make at one time. Place on the dark spots with a small brush, wash with alcohol and be very careful to get off all the potassium from the steel if any is on it. The plates are placed in the mixture after all steel parts are removed, then brushed with alcohol.

**Testing Escapement.**—When you have mounted the watch after cleaning, wind a little and test the escapement. Hold a fine broach so that the end of the lever will

strike it; this will throw the guard point or pin against the roller; if this will catch and hold the roller after the broach is removed, the roller is probably rough and must be polished; if the lever will throw over so far that the roller jewel will not enter the fork without striking, then the lever is too short and must be corrected by bending the guard pin, or filing back the guard point, drilling and putting in a pin American style. In adjusting the guard pin, bend it in such a shape that the end shake of the part cannot change the action. If the roller and guard action is all right, but the roller jewel strikes the corner of the fork when the lever is thrown against the roller, then the jewel must be changed for one more flattened, or be set a little nearer to the staff.

## Devices for Regulating the Depthings.

It is often necessary that the escape depthing in watches must be set either shallower or deeper. With cylinder movement, of course, the distance between cylinder and escape wheel must be changed; with detached levers, that between pallet and escape wheel. In order to effect this, all kinds of methods had to be employed heretofore, which, under circumstances, disfigured the movement. Thus, for instance, in cylinder movements the holes for the foot pins and screws of the balance cock were generally enlarged or else lengthened in the corresponding direction; this was also done with the recesses for the balance chariot underneath the dial, for displacing the balance cock.

THE CIRCULAR presents in the following two devices, of which the first is for cylinder movements, the other for detached lever. In spite of their external dissimilarity, they are contrived for effecting the same purpose, to wit, that the escape depthing can be regulated by simply turning a screw. Cuts and descriptions are borrowed from the *Deutsche Urmacher Zeitung*.

Accompanying cut represents a disposition of the balance cock and its chariot, being patented by Ed. Kummer, of Bettlach, Switzerland, and which allows a ready regulation between cylinder and escape wheel. Fig. 1 is an upper view of the balance chariot, with dial removed; Fig. 2 shows a cross section through the plate, balance cock, and chariot in the direction x—x, designated in Fig. 1. The recesses in the plate *f* are enlarged at *h h*, Fig. 1, for the balance chariot *a*, and at *h'*, Fig. 2, for its round foot *i*; Fig. 2, reaching through the plate in such a manner that the chariot and with it also the balance cock *c*, fastened upon the foot *i*, can be pushed back or forth.

So that this motion may be controlled according to requirement, there is a regulating screw *d*, which is retained by a ring *e*, countersunk in a slot of the plate. The recess for the head of the screw *g* of the chariot, also, is enlarged on two sides (*k*,

Fig. 2), in order to permit the sliding of the chariot. The thread for the screw *d*, is in the chariot *a*, so that the latter can be moved back or forth by turning the screw, after having loosened the screw a little. When the depthing has been set correctly in this manner, the chariot screw *g* is drawn tight again, and the escapement is retained in the proper place.

P. Perret and P. Jeannot, of Chaux-de-Fonds, Switzerland, have taken out letters-patent for a device for regulating the depthing of pallets and scapewheels of detached levers, which they use in their "montres perfectionnées." Accompanying cut shows the part of the plate *P* that contains the

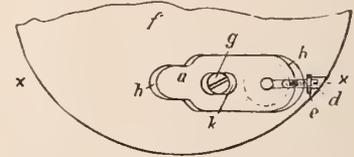


FIG. 1.

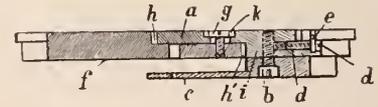


FIG. 2.

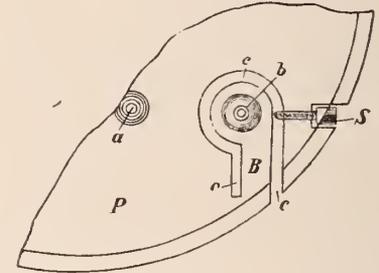


FIG. 3.

pivot-hole *a* for the pallet and *b* for the scapewheel; *ccc* designates a slot that begins at the rim of the plate, passes around the pivot hole for the scapewheel *b*, and ends in the neighborhood of the plate rim, so that a kind of cock or bridge *B* is formed thereby. In the plate *P*, parallel to its surface, is a hole with screw-thread, which serves for the reception of the screw *s*. Its end rests laterally upon the bridge *B* formed by the slot *c*, while the head ends about with the plate rim. The bridge *B*, the plate being of hammered metal, possesses a certain elasticity, so that it is crowded toward the pivot hole *a* by turning the screw *s* to the right; but when this is turned to the left, the former returns to its normal position. In the first case the depthing becomes deeper, in the latter case shallower.

THE CIRCULAR is of the opinion that although the depthing is easily corrected in this way, still the device is open to the objection that the scapewheel assumes an oblique position, no matter how trifling, and for this reason the device cannot be used for fine watches.



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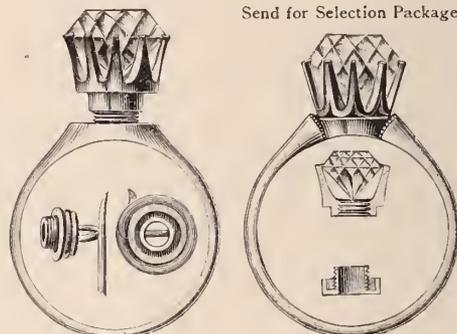
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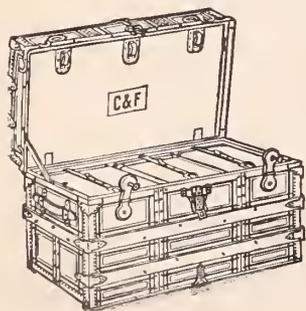
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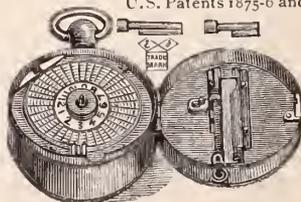
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It cannot be tamper-  
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SOHO CLOCK FACTORY,

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GRANDFATHER CLOCK.

Manufacturers of  
CHURCH,  
CHIME &  
QUARTER  
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With arch brass dials to chime upon  
Bells, Gongs, and Harrington's  
Patent Tubes.

ESTABLISHED 1805.



## RICH DECORATED GLASS FOR JEWELERS.

PART I.

THE development of the art of glass making may be said to have no definite beginning, for unlike pottery, the art appears to have been practiced by various peoples independently from the earliest times of recorded history. The story told by Pliny ascribing to the Phœnicians the discovery of the manufacture of glass, while possible and perhaps probable, lacks verification. Pliny's account, in brief, is that a party of Phœnician sailors who were transporting a cargo of soda, being wrecked upon a sandy coast where stones were not abundant, used blocks of soda on which to boil their food. The fire's heat caused the sand and soda to fuse and the substance—glass—appeared to the astonished gaze of the sailors.

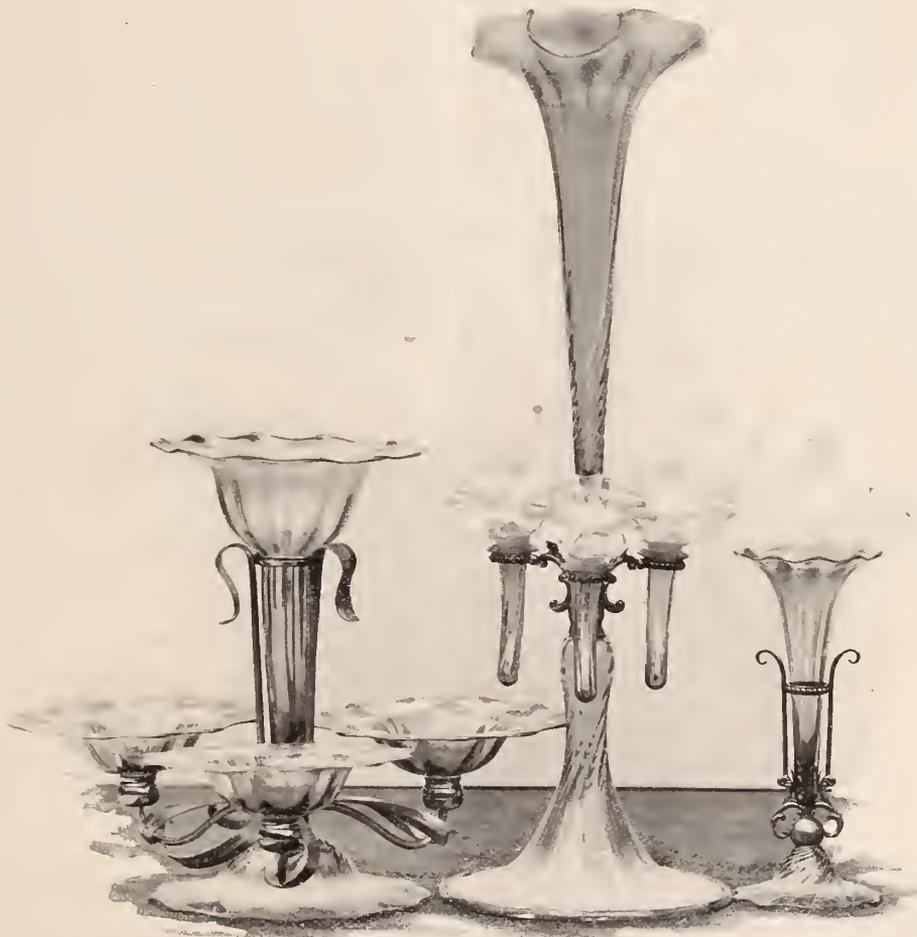
We, however, know that the art of glass making was practiced by the ancient Egyptians, Greeks and Etruscans, some of the earliest specimens now extant having come from Egypt, among them being pieces believed to have been made in the time of the Fifth Dynasty. Old Egyptian paintings, supposed to have been made about the year 3000 B. C., plainly show glass blowers at work.

Remarkable ingenuity and artistic conception were evinced by the Romans in the manipulation and decoration of glass, particularly with mosaic, mille fiori and cameo processes. The most beautiful specimen known of the cameo work is probably the original

and far-famed Portland or Barbarini vase. From Rome, it is generally believed, the art became diffused throughout Europe. Some authorities claim the art as employed by the Venetians was brought to Venice by Italian refugees in the fifth cen-

in decanters, scent bottles and kindred articles.

In 1291 the glass makers of Venice were removed to the island of Murano and the secret of making Venetian glass was jealously guarded. The peculiar merit of this product was and has always been elegance of form, and surprising lightness and thinness of the substance. In those days when things delicate or beautiful were hard to obtain, it is not surprising that the glass makers of Murano became famed throughout Europe and stirred to the utmost their competitors across the Danube. For in Germany there is ground for believing that the art was practiced in the eighth century, though the first large glass house of Bohemia is said to have been founded by Dawbetz in 1442, which was followed by another in 1504. Competition with the Venetians caused the other nations, particularly the Bohemians, to put forth their best work and their wares gradually took rank among the finest. The industry has since gradually but steadily grown until it has attained the enormous proportions which it



GROUP OF WEBB'S ENGLISH GLASS, AT FERD. BING & CO.'S

tury; others assert that the Venetians acquired their knowledge from the Greeks at Constantinople at a later period than the fifth century. We positively, however, know that by the twelfth century the art in Venice had made great strides and that by 1268 the glass workers of this state are known to have exhibited beautiful work

to-day shows.

Undoubtedly jewelers for years back, have, in occasional instances, sold beautiful pieces of decorated glassware, but it is only during the past 15 years, so the writer is informed by a prominent importer, that a general business of this character has been done with the jewelers of the United States.

**The Connoisseur.**

*(Continued from page 35).*

Within the past five years the sale to jewelers of beautiful glassware, has grown to a large extent and is increasing every day. In fact there are many lines to-day carried by importers especially for the jewelry trade, which is their only outlet. An inspection of the products displayed by

decoration these pieces are unsurpassed, owing to their graceful forms and beautiful tints. As may be seen from the engraving on page 35 these pieces consist principally of a long central flower tube from which branch smaller tubes or cut flower bowls, or both combined. The two soft and rich tints in which these table centers come are lemonescent, which is an opal and lemon effect, and chrysophase, a green and opal combination.



SPECIMENS OF BOHEMIAN GLASS, AT HINRICHS & CO.'S.

prominent importers in Venetian, Bohemian, English and Austrian glass ware will emphasize this statement.

WEBB'S ENGLISH GLASS AT FERD. BING & CO.'S  
Marked success has been scored by the table centers in Webb's English art glass ware, now shown extensively by Ferd. Bing & Co., 106 Grand St., New York. For table

BOHEMIAN GLASS AT HINRICHS & CO.'S.

Bohemian glass vases and flower holders form a prominent feature of the display at the warerooms of Hinrichs & Co., 31 Park Place, New York. The assortment contains all styles and sizes, from the small violet tubes to the vases for long stem cut flowers, this lat

ter class showing the greatest variety. The usual gold decorations in addition to several new styles are to be seen on glass of many colors, among which are lax, a new shade of light rose-lilac, two green tints, rose, and a variety of shaded colors comprising two or more tints. One line showing a decoration of raised leaf-like glass flowers, contains many pieces suitable for the jewelry trade.

RICH AUSTRIAN GLASS SHOWN BY L. J. GLAENZER & CO.

Leon J. Glaenger & Co. are making a specialty of the richest productions in Austrian glass, which may be seen at their ware-rooms, 80 Chambers St., New York. Large pieces, including the tall vases for long stem flowers, are most abundant. The shapes of the vases are principally round and octagonal, and show many colors and beautiful gold ornamentations. Many of the octagonal vases have long panels of plain or cut crystal, alternating with stripes of colored glass. An odd Oriental style of multichrome decoration somewhat similar to the India shawl pattern is seen on a line of flower holders.

*(Series to be continued.)*

**Dainty, Popular Priced Clocks.**

JUDGING from the products now on the market jewelers can handle at a good profit, dainty and at the same time popular priced china clocks. No further proof of the truth of this assertion need be required, than an inspection of the stock in the art pottery department of George Borgfeldt & Co., 18, 20, and 22 Washington Place, New York. The warerooms of this firm have for many years been famed for the varied assortment of samples which the clock department has showed, but this season, in number, variety and cheapness the collection of clocks far surpasses all previous displays.

In small china mantel clocks and clock sets alone, the styles shown in decorations are far too numerous to specify. They range in size from five inches upward, and display attractive new shapes of all descriptions. Mention should be made of the many Delft blue styles which will be found adapted to Summer trade.

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ESTABLISHED 1872.  
INCORPORATED 1894.



THE  
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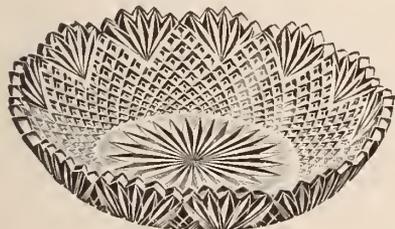
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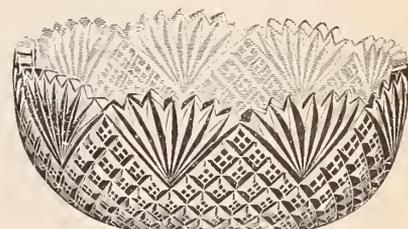
WE desire to call particular attention to our lines of **Rich Cut Glass**, and to inform you that we have secured the **sole agency** for the product of J. S. O'Connor, Hawley, Pa., whose works, as represented above, are the best equipped of their kind, and have every facility for turning out the highest grade of goods at minimum prices. Only the best quality blanks are used, which, treated by the most experienced cutters and finishers, produce the **Choicest Cut Glass Obtainable**.



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### CUT GLASS SPECIALTIES FOR SILVER MOUNTING.

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18=20=22 Washington Place,

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**The Other Side of Life.**

"Why don't you ever strike more than twelve?"  
The pendulum asked with a waggish swing.  
"Oh, my!" said the clock, with uplifted hands,  
"I haven't the face to do such a thing."  
—Philadelphia Record.

"Let us give Mrs. Manhattan a pie-knife for a silver wedding present," said the Chicago mother to her daughter.

"Oh, Mar, I wouldn't!" exclaimed the daughter; "they don't eat pie with a knife in New York."—Truth.

**TAKES NOTE OF TIME.**

"Can the baby talk yet, Mr. Prancer?"  
"No, but he can count all right."  
"Are you sure?"  
"Yes'm, whenever the clock strikes two he begins to cry to get up."—Chicago Inter-Ocean.

**TWO RINGS ENOUGH.**

She may have been a little new to matters of etiquette, but she knew what she wanted.  
"William," she said "you've got me an engagement ring?"  
"'Course I have," replied William, "and it cost \$4. too."  
"Well," she answered, "as long as we are only going to get married once, we might es well do the thing in style."  
"Ain't we a-doin' it in style?" he inquired suspiciously.  
"Y-e-e-a. Up to the present time.

But you ought to give me another ring, for a guard to this 'un; as a kind of keeper to this 'un; so's it wont get lost."  
"And after that, a weddin' ring. That'll be three rings."  
"Certainly"

"Well," (and he drew a long breath), "I ain't a-goin' to do it. You kin make a show of yourself if you want to, but I'm blest if I'm a-goin' to help you to be a three-ringed circus."—Washington Star.



**TOO LATE.**

**TRAIN ROBBER**—Do you mean to tell me a man with a watch and chain like that travels around with only three dollars and twenty-three cents in his pocket? Come, get out the rest!  
**PASSENGER**—That's right! I've been in every jack-pot since we left Chicago.—Puck.

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PATENTED OCTOBER 28, 1889.

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THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
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Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
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MADE IN ALL SIZES, OPEN FACE AND HUNTING.

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**JEWELRY BRIC-À-BRAC**  
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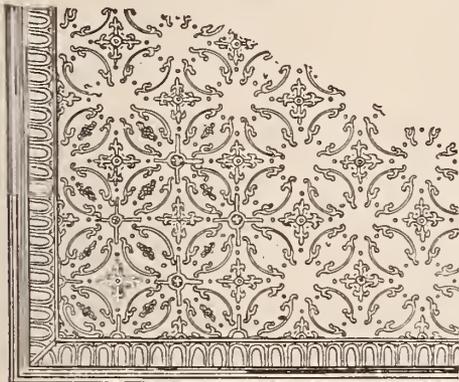
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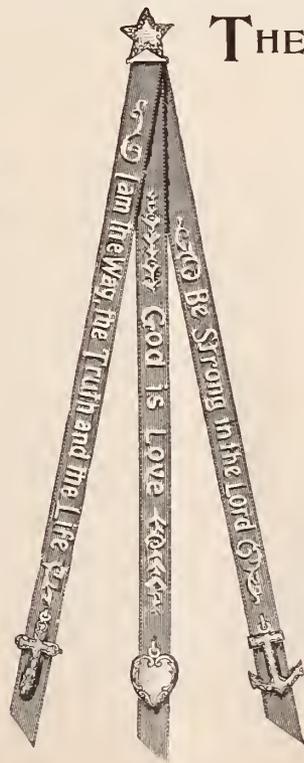
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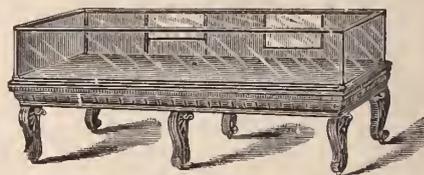
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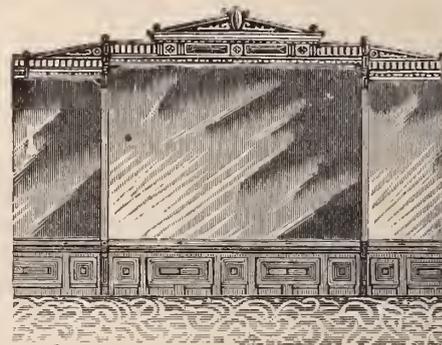
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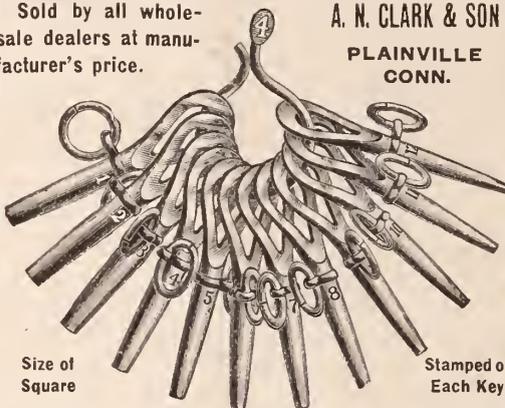
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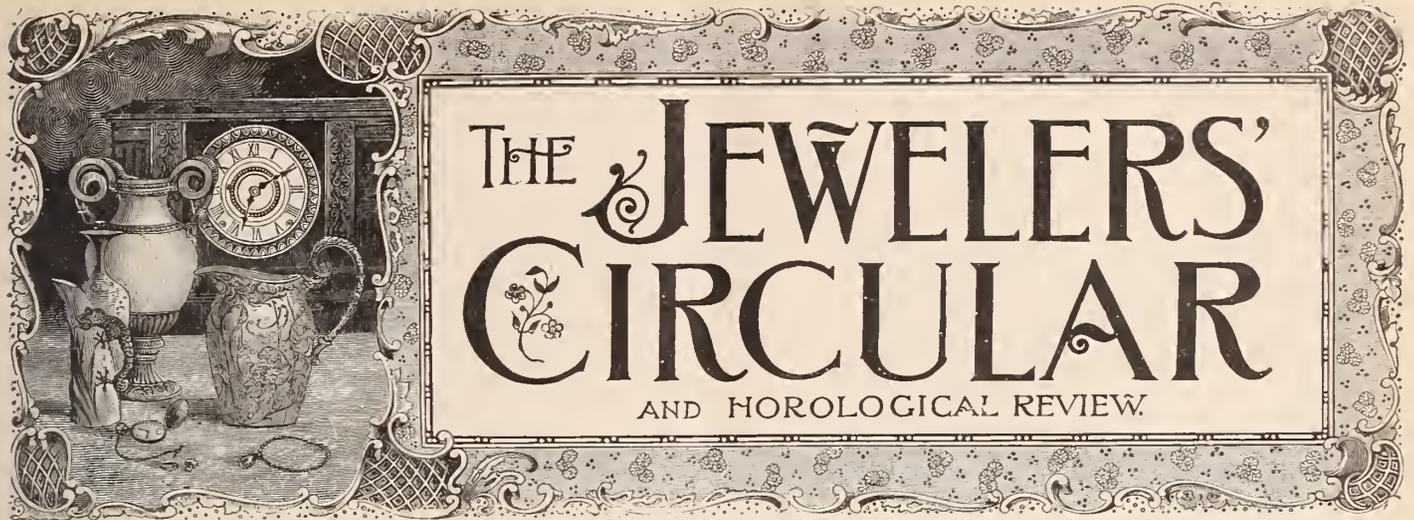
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VOL. XXX.

NEW YORK, WEDNESDAY, MARCH 13, 1895.

No. 6.

THE CZAR'S SILVER CLASPED SCRAP BOOKS.

THERE has just been shipped to the Czar of Russia, four volumes made to the Imperial order, which are genuine curiosities of bookmaking, and will attract the attention of bibliophiles the world over. Until the Czar's scrap books were made, "The Sacred Book of Omens," a gorgeous Siamese work, in the

of their contents and the method of their manufacture which makes the Czar's scrap

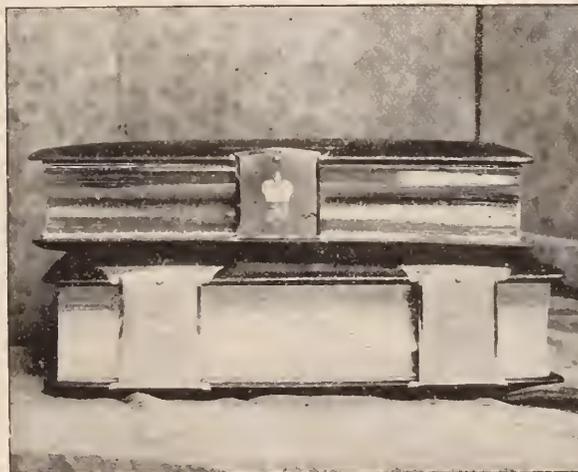
of plate paper, on which have been pasted with infinite pains, clippings from the American newspapers and magazines relating to the last illness, death and obsequies of the Czar Alexander III. On the frontispiece of these volumes appears the Imperial coat of arms of Russia, with the Latin inscription, suggested by an eminent American



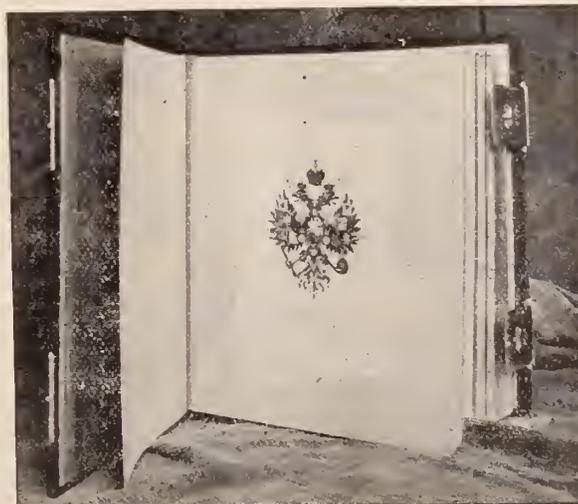
IMPERIAL COAT OF ARMS OF RUSSIA,  
AS FRONTISPIECE.

Astor Library, was said to be the oldest book seen in New York. But these memorial volumes, actually hand made by Henry Romeike, the inventor of the press cutting system, on specifications prescribed by the Czar's representative in America, seem now to compete for that honor. They are 15 by 17½ inches in size and 4½ inches thick; three of them bound are in black seal with purple silk linings, and the fourth is done in red seal with white linings, with massive clasps of gold and silver.

No finer specimens of the bookbinder's art have been seen here, but it is the nature



THE CZAR'S SCRAP BOOKS, SHOWING CLASPS.



THE CZAR'S SCRAP BOOKS, SHOWING DEDICATION.

books unusually interesting. The three bound in black seal contain each 100 pages



III

LATE CZAR'S CROWN AND CIPHER ON CLASPS OF THREE VOLUMES.



II

CIPHER OF PRESENT CZAR ON FOURTH VOLUME.

classical scholar, Prof. W. H. Bock, of the University of Georgia, as follows:

Alexandro III. Patri Atque Principi  
Integro Vitæ Secelerisque Puro.

On the clasps of each is engraved a fac-simile of the late Emperor's cipher, a crown and "A. III." The fourth book, in red seal, is specially intended for the eyes of the Czar Nicholas, and contains the cream of comment in the American newspapers on his marriage,

with many pictures of himself and his bride, gleaned by the Romeike Bureau

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19 John Street, New York.

# JUST THE THING FOR EASTER.



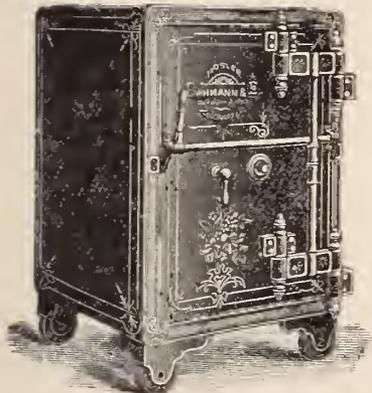
Cup and Saucer with Sterling Silver Spoon  
retailing at \$1.00 Complete.  
Our price to dealers in dozen lots, \$8.00  
per dozen, with ribbons.  
CUPS AND SAUCERS. . . GOOD QUALITY.  
ASSORTED DECORATIONS.

SEND CHECK WITH ORDER.

## Levy, Dreyfus & Co.,

Art Goods for Jewelers,  
9 & 11 Maiden Lane, NEW YORK.

**SAFES FOR JEWELERS.**  
MOSLER, BAHMANN & CO., 518 BROADWAY  
NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty

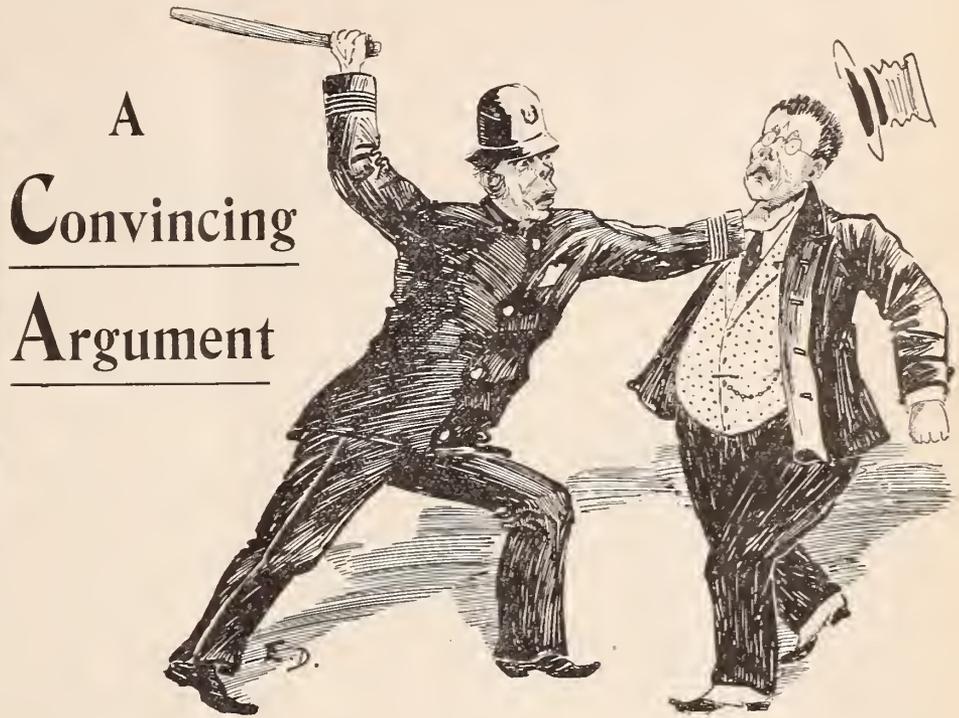
## ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,  
Enameled, Plain and in Colors.  
ALSO OF  
SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS.  
All Varieties of Painted Enamel Work.

## S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.



# A Convincing Argument

IN FAVOR OF  
**WAITE, THRESHER COMPANY'S**

LINE, IS THAT

# Their Goods Sell!

HAVE YOU SEEN SOME OF THE  
NEW THINGS?

Every successful Jobber carries the Line  
and finds it a Money Maker.

**ENOUGH SAID!**

**J.B. & M. KNOWLES & CO.**  
MAKERS OF  
**STERLING SILVER WARE**  
FACTORY: PROVIDENCE R.I. SALESROOM: 260 BROADWAY N.Y.

from thousands of journals, and forming a unique collection. The gold clasps of this volume show the cipher of the present Czar, "N. II." Koch, Sons & Co., album makers, New York, spent two weeks in the mechanical putting together of the books, Geo. W. Shiebler & Co., silversmiths, 179 Broadway, doing the metallic work.

Ideas That Revolutionize.

A NEW YORK jeweler who has advertised for 30 years began with this advertisement in the New York Herald:

Cash paid for duplicate wedding presents. Inscript-



LOUIS XV STYLE, GEMMED. RENAISSANCE STYLE, CHASED GOLD. KNOT AND WATCH, YELLOW GOLD REPOUSSÉ.

tions erased, silver refinished, and sold below manufacturers' cost.

In 90 days his business was revolutionized and he tells us he bought as much as three barrels of silver in one day. It was an illustration of the value of an idea in advertising. Advertising with an idea in it is still an active revolutionist; and it is revo-



LOUIS XVI STYLE, REPOUSSÉ GOLD. LOUIS XV STYLE, REPOUSSÉ GOLD. LOUIS XV STYLE, GEMMED.

lutionizing not only trade method but the architecture of our stores and even the appearance of our highways.—Editorial in Philadelphia Record.

Shumway & Carpenter, a new firm in Rockford, Ill., have placed their orders preparatory to opening up in the store formerly occupied by D. F. Sullivan.

The Genius of Paris Jewelers.

WATCH BROOCHES IN MANY STYLES—GEM ORNAMENTED GOWNS—FASHIONABLE BOOK MARKERS AND KNIVES.

PARIS, France, Feb. 27. — Fashionable watch brooches in pale gold come in forms as seen in G. Sandoz' store, of the Palais Royal, simulating a bow-knot, a pompadour escutcheon showing a trellis punctuated with brilliants, a Renaissance motif in open work, a monogram of an elaborate Louis XV. style, or of a graceful Louis XVI. style, and a light Louis XV. pattern in pierced work adorned with jewels.

Fashionable gowns are trimmed with bands of velvet of suitable color, symmetrically adorned with olive shaped buttons in oxidized silver, or in finely cut imitation diamonds set with gold. A handsome robe of colored velvet recently seen was adorned with large garnets in cabochon, producing an effect at once original and very elegant. Skating costumes were bordered with otter or marten, with colored stones glittering here and there among the fur. Fur caps worn by some ladies had a pretty jeweled aigrette at the side.

I recently noticed four patterns of book markers in translucent cloisonné enamel on gold or silver. They consisted of a blade having at the base an open motif with a bar on which was caught a silk ribbon. The blade was used to mark the page, while the ribbon, which was thrown over the top of the book so as to fall along the cover, was weighed down by a kind of medal or coin hanging short from it. These four blades were varied in shape; they all exhibited conventional flowers. One of them introduced birds resting on the stalks; another showed a floral motif confined in an egg shaped escutcheon; on the third was seen a little cupid holding up a long ribbon which floated about him; and the last was adorned with a shield bearing a double headed eagle. These motifs were reproduced on the medals which weighed the ribbons down. Another curious book knife consisted of a long feather of chased pale gold, with several little ones tied over it at the base. Insects rested here and there on the long feather.

JASEUR.

The stock of A. E. Waterbury, 220 Front St., Traverse City, Mich., was sold March 12. The firm assigned Feb. 4th and the sale was at public auction.

Gems and Their Beauties.

ROYAL CORTISSOZ IN Harper's Weekly.

THE other day when a generous connoisseur, whose anonymity is deeply to be regretted, gave to be sold for charity a large and precious collection of gems, it must have occurred to many who visited the Durand-Ruel galleries that the art there illustrated was not so well-known in America as it ought long ago to have been. Why had not many such collections been formed? Why had not the exhibitions been devoted before this to the masterpieces of the cameo cutter's art? Here and there he had been represented in miscellaneous shows, but never on such a scale as upon this occasion. The explanation lies partly in the fact that to a large number of people there seems to be something esoteric, uncertain, and possibly unprofitable in any form of art lying much beyond the province of the painter, the sculptor, the architect, the engraver or the etcher, and they have hesitated about exploring the dim regions of the minor arts.

The interest of Americans in Orientalia, in porcelains and lacquers is of comparatively late birth; the figurines of Tanagra have only of recent years come to be appreciated here; and though there are some fine antique gems in the Metropolitan Museum of Art, the collection sold a fortnight ago was the first to show that a private individual had, for his own sake, taken up the subject with knowledge and enthusiasm. The pursuit of gems needs both. Indeed, it is among the historians and antiquarians that erudition is most frequently found concerning those miracles of sard and chalcedony which shine in the museums of Europe. They, treating the cameos of Rome as the profound numismatist treats the coins of Greece, have wrenched from them secrets of religion and of dynastic change. One can imagine with what contentment Gibbon must have settled down to that famous collection in the Vatican which portrays the private life of the Cæsars. In such hands as his the gems of the great epochs must have yielded immense instruction. To us they yield unbounded delight.

I do not speak of the historical significance of gems, nor of their eloquence in regard to early types of mythological belief, nor of their magic of association. All these and many other interests are awakened as one fingers the little treasures of jasper, carnelian, or even (shades of Pyrgoteles!) good old Italian paste; and they are full of stimulus. But the element in gems that appeals most to a modern taste is that of extraordinarily perfect art. Here in a stone of almost absurd littleness you have the greatness of antique sculpture—its dignity, its serenity, its exquisitely sensuous charm. It was a plastic genius that brought forth the "infinite riches in a little room" so finely exemplified in the antique gem. I have rarely seen a more sculpturesque work

than the tiny Greek agate, No. 364 in the Durand-Ruel catalogue, which represents Leander on his heroic passage of the Hellespont. The head and shoulders of the brawny swimmer are just seen above the waves—waves which are suggested with inimitable felicity in the rippling strata of the stone. It is both pictorial and plastic, as expressive in its minute modeling as a relief in clay, as vivid in its implication of movement as a modern sketch could be. In fact, the history of gems proves, as the history of coins proves also, that there was a good deal of naturalism in the art of the ancients, and that, no matter how "classic" they were, they remained always sensitive to the animation necessary in imaged things. In this collection I saw small gems that had all the vitality of extensive works in marble or in bronze. In No. 473, a Roman carnelian, the intaglio shows a little rustic group which conveys unmistakably an impression of life, of activity; in No. 739 one could feel a veritable thrill of movement in the "Rape of Europa" it depicted; and in No. 743 the cutter had actually succeeded in presenting intelligibly the defence of the bridge by Horatius. Again and again themes of this sort were attempted within the terribly narrow dimensions of a gem, and again and again the effect desired was attained to the very last touch.

With single figures the mastery of the early gem-cutter is quite astonishing, even more so than in the case of an elaborated design, for in the latter no great individuality was required for each personage, whereas the isolated dancer or wrestler or goddess had to be given a definite expression. How definite that expression was might have been learned by reference to No. 402, a Cinque Cento intaglio dedicated to Terpsichore; to No. 338, a Græco Roman amethyst, in which a delightfully Bacchic conception of a satyr was realized with intense precision and *brío*; or, finally, to No. 316, a fragment of jasper, in which Cupid and Psyche were exquisitely delineated, the darling subjects of Apuleius and of Roman art. In these, in many more specimens of faultless carving and bewitching color, one could study the patient, equable temper of the ancients, concentrat-

ing 'in a stone all the beauty and impressiveness of a statue. They were not always impeccable. Mediæval taste seems to have provoked the cutter and the engraver to some queer experiments, and in the collection now under review there was one onyx button, No. 177, said to have been worn in the time of the Medici, which superimposed upon two faces in profile, set back to back, an ugly negro's head with a diamond in the mouth. That sort of thing could only be described as ostentatious and barbaric. But through the centuries which have witnessed the preparation of gems—and their history goes back to three thousand years before Christ—the general rule has been to treat them on simple, even severe lines, and pieces like the flamboyant composite just referred to are not typical of the art. Double profiles were common at the best periods, as was inevitable in an art that often owed much of its beauty to the contrasting of different layers of stone, yet, in the main, stateliness and elegance were preferred to picturesque oddity, and of the gems just dispersed there were few executed in the spirit of the Medicean model I have mentioned.

One appreciates the rectitude of the gem-cutters most of all in their portraits. There they were superb. At times, in an intaglio like No. 175, a clouded carnelian of Greek workmanship, representing the head of Zeus with an eagle, the touch might seem to be a shade too free, a shade too pictorial and romantic; but such examples are rare. Much more characteristic is portraiture of the kind illustrated by No. 381, a mediæval locket bearing the heads of a man and a woman; by No. 572, a Roman agate showing a woman's head and bust; by No. 579, a Græco-Roman Medusa; by No. 593, an onyx cameo of Faustina Augusta; and so on through a much longer list than can here be reproduced. Pure in outline, subtle in the modulations of their surfaces, these triumphs of minute carving explain readily enough why there were collectors of such decorations before the beginning of the Christian era. I call them decorations because carved and engraved gems were often originally used as such. It is not only the modern woman who has worn

them at her throat; it is not only the modern man who has pinned them in his scarf. But the development of the art always proceeded through two channels. The cameos were to be worn as ornaments and insignia of rank. The intaglios originated obviously, with the need for seals, and for centuries they have served this personal purpose. On either side the art employed has been cultivated to a high degree of excellence, on either side it has produced designs incomparable for grace, for simple symmetry, and a certain fine distinction which has ever made the possession of a rare gem the special prerogative of kings. Modern wealth and modern culture are calculated to make the diffusion of these treasures wider and wider, and it is much to be rejoiced in that this is the case. For there is nothing lovelier than an old cameo, nothing more exquisite than a shining bit of topaz or carnelian enriched with some poetic figure from the past. That is why the collection lately scattered to the four winds has seemed to demand some comment on its character.

#### The Massachusetts Retail Jewelers' Association Will Man Their Own Ship.

BOSTON, Mass., March 6—The Massachusetts Retail Jewelers' Association will hold their next meeting at Young's Hotel, this city, March 15th, at 2 o'clock P. M. sharp. It is hoped every member of the organization, and as well as other jewelers in Massachusetts will make an effort to attend this meeting. The president, Rufus C. Eldridge, of Milford, and the secretary, W. W. Newcomb, of Fitchburg, are in Boston this week, interviewing the retailers in the interest of the Association.

While the members of the organization say they have no ill feelings towards A. S. Goodman, the National president, they wish it distinctly understood that no one man or corporation is running the affairs of the Association. The Association recognize the fact that the interests of the manufacturer, jobber and retailer are mutual, and they purpose to conduct business in a way that will command the respect and co operation of all concerned.

Newark, N. J., March 1, 1895.

Notice is hereby given that we have this day admitted  
to partnership **Mr. Wm. A. Seidler**, who, for the past  
four years has been superintendent of our factory.

 Jno. W. Reddall & Co

**DIAMONDS.****Wm. S. Hedges & Co.,**

Importers of Diamonds,

And Manufacturers of DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERS**DIAMONDS**

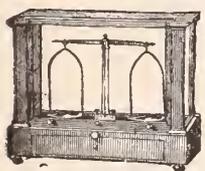
AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

83 Holborn Viaduct, London, E. C.

**HERMAN KOHLBUSCH, SR.**

Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nas-  
sau Street, cor.  
Maiden La. N. Y.  
(Formerly  
Jersey City.)

**R. A. KIPLING,**

Precious Stones

AND Fancy Goods

Bought and Sold on Commission.

19 RUE DROUOT,

**PARIS, FRANCE.****WOOD & HUGHES,**

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co. &amp;

FINE QUADRUPLE PLATED WARE,  
No 16 JOHN STREET, NEW YORK

206 Kearney St., San Francisco, Cal.

HASKELL &amp; MUEGGE, Agents.

**FERD. FUCHS & BROS.****SILVERSMITHS,**

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., New York.

**H. M. RICH & CO.,**  
Jewelry · Auctioneers,

21 School Street.

BOSTON, MASS.

**THE BOWDEN  
SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**

NEW YORK.

**Fashions in Jewelry and Silver  
Articles.**

A LADY'S RAMBLES AMONG THE JEWELERS.

Brooches are round, decidedly round.

A black hat with wings outspread is a new fancy for a scarf pin.

The daintiest things to be seen are little white enameled alcohol lamps.

Fancy spoons of silver gilt have their handles modeled from the lotus flower.

A silver alligator with a segment of blue velvet on his back is a new design for a pincushion.

The butterfly in gold and enamel is perched on the top of hat pins and amber shell hair pins.

Surely this is a watch for some Irish girl: the body is of green enamel; in the center is a harp of diamonds.

The imbedding of precious stones, diamonds and sapphires, or diamonds and rubies, checker board fashion in sword hilts is new.

The czarina holds its own. One that caught the eye was an interlacing of vines with little round rosy posies of diamonds and ruby spinels.

Match safes of dull silver and covered with repoussé ornament in which goddesses and loves are conspicuous, have made a sudden and prominent appearance.

An entire set of table spoons with the edges beaded and meeting at the top in a little fan shaped ornament are altogether a new design, and exceedingly pretty.

Something new could be said of the manifestations of the opal every week. The greatest ingenuity is seen in working it into new and beautiful forms with the aid of diamonds.

A number of new linked chains are shown. All are of mingled gold and platinum. The most attractive, if one may venture personal taste, are those with slender oblong links alternating every two or three links, of gold and platinum.

One may predict that the new styles in silverware will tend toward chasteness. Already new silver tea sets are seen, which depend altogether on their beauty of form. These have their bodies swelling toward their greatest dimension from top and base. At the point of intersection a sharp angle is formed in a series of curves. Another version of the same style has this point of intersection lightly ornamented.

A sugar and cream that seem predestined for a wedding present usher in a new style. These are of silver gilt, gracefully shaped, and with no ornament except the raised veining of the metal. In front, however, is a plain space and on this is enameled a bunch of violets with their foliage. The color is beautiful, the drawing delightful. Spoons with the violets ornamenting their handles seem intended to accompany this lovely gift.

ELSIE BEE.

**The New York Watch Co. to Make a Cheap Watch.**

As announced in the last issue of THE CIRCULAR, the New York Watch Co., of Seabright, N. J., have incorporated with a capital stock of \$10,000 in single shares of \$50. with the avowed purpose to "manufacture, sell and deal in watches, clocks, cyclometers, etc." The promoters are Herman Wronkow, Seabright, N. J., Solomon Schisgall, New York, and David S. Ritterband, New York. Mr. Wronkow is a banker, doing business at 23 Union Square, New York; Mr. Ritterband is a lawyer in the *Evening Post* building, and Mr. Schisgall is a watchmaker of wide experience.

The office of the New York Watch Co. is at 23 Union Square and the factory at 109-111 Broad St. The company at present have two floors at the latter address, and will eventually occupy the entire double building. The contracts for machinery have already been placed with A. Ineson, Oakville, Conn., Waltham Watch Tool Co., Springfield, Mass., and with European manufacturers. The company will give employment to 100 operatives, and expect to have their product on the market within three months. The superintendent of the factory is Mr. Schisgall, who till recently had charge of the watch manufacturing shop of R. H. Ingersoll & Bro., New York.

The watch to be manufactured is the invention of Mr. Schisgall, and will be manufactured so cheaply that it can be retailed for \$1 with a good margin of profit. The inventor's object is to provide a timepiece, the construction of which will combine simplicity, novelty and accurate time-keeping qualities, which can be produced in large quantities with a small outlay for machinery, and at a very low cost. With these points in view Mr. Schisgall employs an ordinary train work, all parts of which are made exclusively by die work. The pinions are lantern. The combination of wheels and pinions which in an ordinary watch comprises the stem winding mechanism is entirely dispensed with in this watch. A common lever fulcrum opens the barrel arbor with a click adapted to engage the ratchet wheel. This is the entire winding mechanism. The case of the watch has a slot through which the winding lever extends. The inventor is convinced that there is a great popular demand for a very cheap watch, and he has devised the mechanism here described to supply it.

"Good new things at prices that will sell them" is the title stamped in raised gold letters on the catalogue describing the new lines of complete watches made by the New York Standard Watch Co., just issued to the trade. The volume consists of 25 heavy finely printed sheets and is not misnamed. Each page gives an illustration and description of a product of the New York Standard Watch Co., including their watches, hunting case and open face, bicycle watches and the well known Standard cyclometer.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,  
Cutter and Importer of  
DIAMONDS

FACTORY:  
76 LANGE BLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.



## The New Republic in the Pacific.

THE JEWELRY AND KINDRED TRADES IN THE NEW REPUBLIC OF HAWAII—FEATURES AND CHARACTERISTICS OF THIS INDUSTRY AMONG THE HAWAIIANS—THE INDUSTRY CONSIDERED FROM ALL ITS VIEW POINTS.

(Specially contributed to THE JEWELERS' CIRCULAR by Walter Lodian.)

LETTER IV.

HONOLULU, H. I., Feb. 4.—Representative houses and establishments here in the different callings or businesses with which THE JEWELER'S CIRCULAR is identified, it would be invidious to mention. New enterprises open up every now and then. To give the full list would be quite a work; so it is best not to mention any, but to refer business seekers to the afore-mentioned commercial directory of the Republic.

Steamship trading and passenger lines to the Hawaii Union are four in number. The first and most important, offering best inducements to shippers, is of course the Oceanic Co., of San Francisco, having a special service to Honolulu, and a four weekly service (also touching at this city) through to Samoa, New Zealand and Sydney. They are quite quick, very regular boats, doing the San Francisco-Honolulu traversy in six days; distance 2,100 miles. They are comfortable boats for globe trot-

ters, and are supplied with more luxuries than many a first class hotel; have elegant salons, always refreshingly green with tropical plants; and the company treats its employes aboard in a manly manner, and as men should be treated—by paying them honest wages, and prohibiting the degrading continental monarchical tipping system. Thus the men have not to fall back for their salary upon the passengers. This honest fixed wages policy is genuinely and republicanly American, and makes employes self-respecting and independent.

While there are one or two trade unions in the Republic, there are no technical schools, and not likely to be for a number of years to come. The same may almost be said of learned societies, which only half exist in a couple of private affairs. There is a fair sized public library. At present there is no recognized apprenticeship system of any kind, although the commercial community would be better off with one. While the seven years' binding of the trans-Atlantic people is unnecessarily prolonged slavery (nowadays that technical and professional and trade journals are so abundant and cheap, and other means of self-education are so numerous), still, a three years' course of regular study preparatory to becoming a professional, would be beneficial to the Hawaiians.

Your subscribers will like to know something about the cost of living. It is moderately cheap and averages good. In the

clean Chinese restaurants, breakfast (11 A. M.) and dinner (6 P. M.) costs 25 cents a meal. The selection on the bill of fare is satisfactory for the man who eats to live; but for the epicure, the man who lives to eat, it would be a poor *carte*. "Will you have your meals by the *carte*, sir?" one of those suave Chinese waiters was heard the other day to ask of a countryman. "By the *carte*?" exclaimed the astonished ruralite. "Yes, sir," "By the *carte*—in a cart!" re-echoed the nearly dumbfounded yokel; "do you take me for an animal? Bring up my meals on a plate." Of course, by paying double rates, you may be likely to get a little better fare in the hotel restaurants, such as the Eagle House, where you have to pay for the use of plated ware. But living in religious Honolulu is not nearly so cheap as in San Francisco.

A neatly furnished room for a bachelor costs \$6 per month, with proper conveniences, bath, etc. There is no crowding here, happily (except in the inevitable Mongol quarter). Every Hawaii-American house has a good land space about it, and is fronted generally by a large lawn, abounding in luxurious vegetation, with plenty of umbrageous palms, cocoanut trees, mango trees and other luscious fruit growers.

In closing these letters, the writer will say that the young Republic is not likely to become annexed to the United States. It will be much better off as an independent state. Now, in fact, that the Republic is an estab-

# LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

## Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY.

lished thing, the cry of annexation occasionally heard sounds much like a bluff. Moreover, annexation might easily be the ruin of the country's independence. Supposing, for example, a state of war existed between the United States and Chili, or any other Pacific power. The enemy would—the present Republic of Hawaii being merely a far, isolated portion of the Union—find Honolulu a capital coaling station and excellent as a base of supplies; and, of course, they would occupy the place, from which they could run over to and operate against the United States Pacific coast ports and prey on American maritime commerce with comparative ease. The United States would be too busy with her war-ships looking after her own coasts to have any to spare for the protection of a number of small islands over 2,000 miles away. But, if Hawaii maintains her plucky independence as a republic, she would wisely declare her neutrality in the event of such a war, and thus afford no excuse to a belligerent for seizing the islands.

**Mysterious Robbery in the Office of Peter Sorensen.**

DETROIT, Mich., March 7.—The office of Peter Sorensen, manufacturing jeweler, 97 Woodward Ave., was entered by burglars last night, and \$500 worth of goods was stolen from the safe. No money was taken.

The robbery was a mysterious one, as it is evident that the thief was concealed in the building when the establishment was closed. There is an iron grating in the stairway to the third floor which cuts off all entrance to Mr. Sorensen's place of business. This morning when the jeweler came down, he discovered this to be open. The safe was also open. The burglar had evidently been familiar with the office and had secreted himself in the hallway sometime in the afternoon. When the office was closed at night, he smashed the glass in the door, turned the spring lock and entered. The safe was carelessly left unlocked.

**The Chicago Jewelers' Association Honor the Memory of Simon Muhr.**

CHICAGO, Ill., March 18.—The following testimonial to the life and services of the late Simon Muhr was sent to the engrosser, Friday, by the committee appointed for that purpose by the Chicago Jewelers' Association at their recent monthly meeting:

Simon Muhr, who was an honored member of this association, died in his home at Philadelphia, Feb. 8, 1895. By profession he was a watchmaker and jeweler. Those who had simply business relations with him, knew him as a man who, by his integrity, ability and indefatigable energy, had become one of the foremost manufacturers in the United States. Those who were acquainted with his record as a citizen, knew him as a man whose unwearied and wise exertions for the relief of human suffering and sorrow, in every form, had won for him love and admiration such as falls to the lot of few to enjoy. Those who were intimately associated with him knew him as the courteous gentleman, the genial companion and the faithful friend.

He has been called away while yet in the prime of life and in the midst of his usefulness. But a life such as his is to be measured by "deeds, not years." Nor have those labors in the cause of charity which during

the last ten years have gained for him the respect of the rich and the affection of the poor, ceased with his death. His charitable and educational bequests, limited by no considerations of creed or race, will continue his usefulness through all the coming years.

We, his business associates, who knew and therefore respected and honored him, while conscious that nothing we can say can assuage the grief of his kindred or lessen the sorrow of those whose benefactor he was, cannot permit him to go hence with no word of condolence and no tribute of respect on our part

Therefore, resolved, That we, the members of this association, deplore the death of our friend, Simon Muhr, whose untimely end deprives the community in which he lived of a good citizen, and the afflicted of an unwearied helper, and that we extend to the members of his family, in this the hour of their sorrow, the assurance of our heartfelt sympathy.

Resolved, That these resolutions be spread upon the records of this association, and that a copy of them be sent to the bereaved family.

HERMAN F. HAHN,  
BENJAMIN ALLEN,  
LEM W. FLEKSHEN.

One of the prettiest flat ware catalogues ever issued to the trade is now being distributed by the Rockford Silver Plate Co., Rockford, Ill., and as a result we bespeak for this enterprising company a good Spring trade. We learn that their factory is running on full time and that their sales for February were more than 25 per cent. greater than in the same month of 1894.

**CROSS & BEGUELIN,**  
17 MAIDEN LANE, - NEW YORK.  
*HEADQUARTERS FOR*  
**SILVER NOVELTIES**

COMPARE the following Prices with what you have paid for similar goods, and send us your orders.

Book Marks - - - 20	Hat Pins - - - 24	Purses, Leather, Silver Mounted - - - 68
Baby Combs - - - 68	Ink Erasers - - - 1 11	Purses, Silk, Silver Mounted - - - 1 76
Baby Rattles - - - 2 40	Knee Buckles - - - 34	Pocket Books, Calf, Silver Mounted - - - 2 20
Bottle Holders - - - 1 48	Key Rings - - - 31	Pocket Books Seal, Silver Mounted - - - 2 64
Bag Tags - - - 24	Key Rings and Tags - - - 60	Pocket Books, Lizard, Silver Mounted - - - 3 08
Bon Bon Spoons - - - 90	Key Tags - - - 24	Pocket Knives - - - 1 00
Bon Bon Tonges - - - 80	Key Chains and Rings - - - 1 24	Pin Trays - - - 4 20
Bib Holders - - - 56	Knife Cases - - - 34	Picture Frames - - - 88
Belt Pins - - - 20	Letter Openers - - - 1 20	Ring Stand - - - 1 84
Belt Buckles - - - 80	Letter Clips - - - 1 00	Ribbon Lorgnette Silver Slide - - - 40
Belts - - - 1 00	Link Sleeve Buttons - - - 24	Shoe Buttoners - - - 44
Bill Books - - - 68	Lorgnette Chains - - - 1 34	Shoe Horns - - - 1 07
Curling Irons - - - 1 32	Manicure Sets, 6 Pieces in Roll - - - 6 90	Shoe Horn and Shoe Buttoner in case - - - 2 80
Cane Marks - - - 12	Manicure Scissors - - - 1 34	Salt Spoons - - - 24
Chatelaines - - - 68	Match Boxes - - - 1 16	Salt Cellars - - - 79
Cork Screws - - - 34	Match Safe, Leather and Silver - - - 30	Sugar Tongs - - - 80
Cigar Cases - - - 1 00	Manicure Set, 4 Pieces in Leather Case - - - 2 51	Sugar Sifters - - - 1 20
Card Cases - - - 68	Manicure File in Silver Case - - - 68	Side Elastics - - - 1 32
Crochet Needles - - - 40	Napkin Rings - - - 1 91	Sleeve Elastics - - - 88
Cuticle Knives - - - 76	Nail Files - - - 40	Suspenders - - - 3 30
Corn Knives - - - 44	Nail Polisher - - - 2 40	Silk Winders - - - 64
Coat Hangers - - - 34	Nail Cleaner and Ear Spoon - - - 60	Side Combs - - - 28
Court Plaster Cases - - - 56	Nail Polisher Trays - - - 2 40	Tooth Brushes - - - 76
Czarina Buckles - - - 31	Prayer Book Marks - - - 20	Taper Holders - - - 77
Coat Clasps - - - 44	Paper Cutters - - - 51	Tooth Pick Cases - - - 31
Desk Seals - - - 46	Pen Holders - - - 1 00	Tea Belts - - - 2 67
Embroidery Scissors - - - 1 12	Pencil Protectors - - - 34	Tea Balls - - - 1 87
Emerys - - - 40	Pin Cushions - - - 1 92	Tea Strainers - - - 1 32
Funnels - - - 4 00	Poker Sets - - - 1 34	Thimble Boxes - - - 1 00
Floss Spools - - - 68	Pencil Erasers - - - 68	Thermometers - - - 2 40
Floss Boxes - - - 1 32	Pocket Combs - - - 80	Tuxedos - - - 71
Game Counters - - - 1 12	Pocket Combs, Silver Case - - - 1 20	Tie Clasps - - - 24
Game Counters - - - 1 12	Pocket Combs, Leather Case - - - 60	Umbrella Straps, Leather - - - 24
Garters, Ladies' - - - 1 51	Peppers and Salts - - - 1 48	Umbrella Straps, Silk - - - 12
Garters, Men's - - - 1 20	Powder Boxes - - - 1 66	Vaseline Spoons - - - 34
Garter Buckles - - - 1 34	Pen Wipers - - - 60	Veil Clasps - - - 34
Glove Buttoners - - - 34	Pocket Pin Cushions - - - 60	Watch Pockets - - - 68
Hat Marks - - - 20	Pocket Combs, Silver Links, - - - 3 08	
Hat Brushes - - - 3 31		
Handkerchief Holders - - - 44		
Handkerchief Pockets, Silk, Silver Mounted - - - 2 51		
Hair Pins - - - 60		

## Letters to the Editor.

### THE SILVER STAMPING LAW PASSED BY THE MISSOURI LEGISLATURE.

JEFFERSON CITY, Mo., March 6, 1895.

Editor of THE JEWELERS' CIRCULAR:

Enclosed please find copy of law in relation to silver goods, which passed both branches of our Legislature. As usual some unscrupulous dealers caused some opposition to the measure, otherwise this would have been a law two weeks ago. I trust that all of the other States will have this law on their statutes before the coming Summer.

Yours truly,

GEORGE PORTH.

The law referred to is as follows:

#### AN ACT

To regulate the sale of goods marked "Sterling," "Sterling Silver," "Coin" or "Coin Silver."

SECTION 1. A person who makes or sells or offers to sell or dispose of, or has in his possession with intent to sell or dispose of, any article of merchandise, marked, stamped or branded with the words "sterling," or "sterling silver," or encased or enclosed in any box, package, cover or wrapper, or other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark, indicating or denoting by such marking, stamping, branding, engraving or printing that such article is silver, sterling silver or solid silver, unless nine hundred and twenty-five one-thousandths of the component parts of the metal of which the said article is manufactured are pure silver, shall be deemed guilty of a misdemeanor.

SEC. 2. A person who makes or sells, or offers to sell or dispose of, or has in his possession with intent to sell or dispose of, any article of merchandise, marked, stamped or branded with the words "coin," or "coin silver," or enclosed in any box, package, cover or wrapper or other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark indicating or denoting by such marking, stamping, branding, engraving or printing that such article is coin or coin silver, unless nine hundred one thousandths of the component parts of the metal of which the said article is manufactured are pure silver, shall be deemed guilty of a misdemeanor.

### CONCERNING THE CLOCK WITH TWO DIALS.

BOUND BROOK, N. J., Feb. 25.

Editor of THE JEWELERS' CIRCULAR:

No. 7, Sept. 12, 1894, of THE CIRCULAR, contained an arrangement, illustrated by cut, for locating a second dial with hands upon the back. This was to be done with cords and pulleys, &c. The writer thinks that there are several reasons why this cannot be done to advantage. The fastening of the pulley upon the staff of the center wheel, for instance, cannot be done; or, at least, with great difficulty only; beside this, each motion work would have to be set to time separately. There are a number of other objections, unnecessary to mention however.

The writer thinks the device described below is much better and more reliable.

Upon the front plate is a wheel of the

same size as, and depthing into, the minute wheel; its prolonged arbor passes on one side of the center wheel through the two plates. Both in front and at the back its pivots lie in bridges. Behind, upon the axis projecting from the plate, is fastened a minute wheel with pinion, which is fastened by means of a square or cross pin. This minute wheel propels an equally large, loose cannon pinion; the hour wheel revolving upon the latter is furnished with twelve times as many teeth as the minute pinion, into which it depth. The two wheels, minute wheel and cannon pinion, are somewhat large, but this has the advantage that there is less toothshake.

The weight of the minute hands has to be considered, because there are two of them. This weight is best compensated by crossing out the cannon pinions, especially at the back, in which way a counterpoise is formed by the part that remains. The larger counterweight at the back at the same time assumes the function of the smaller and insufficient front counterweight. It is obvious that the wheels must in a corresponding manner be placed together, and the minute hands must be mounted in the like way. The minute hand at the back has a certain amount of play, which can largely be reduced, however, by suitably contriving the depthings.

Yours truly, B. C.

### THE TORREY BANKRUPT BILL—A DIGEST IN RHYME.

NEW YORK, March 3, 1895.

Editor of THE JEWELERS' CIRCULAR:

It seems to the writer that the only safe Bankrupt Law is one which will prove a haven for the debtor, who, being sued by one creditor, enters voluntary insolvency to protect all; and by which a creditor can force a debtor to this haven when the methods of the latter are questionable. Such a law should be "good until used," not temporary, and any official should be held under the Penal Code of the State for offences committed.

Hurry up! hurry up! all ye  
Who would be free through bankruptcy.

Senate Amendment, Sec. 20

Two years is all the time you will have  
To apply the Governmental salve.

House Bill, Sec. 35, 39.

The official fees are very small.  
In other cases we must not mix at all;  
So do come in, one and all.  
There will soon be a rush,  
As bargains are only obtained in a crush.  
When the great rush comes, as expected,  
Business may drag or become neglected.  
At delay the creditors may find fault,  
But it is then too late to halt.  
Once you are in and we get your stuff,  
Then it will be time enough

House Bill, Sec. 29.

To manipulate and appropriate,  
For after one year it will be too late  
To do us any harm,  
And I may be far away on a farm.

House Bill, Sec. 70.

Nothing can be done with the stuff  
Until it conforms to the law and bri gs enough.  
It may be changed by our speculative crew—  
A trick in jewery assets not quite new.  
The bankrupt, bad boy, will not be free  
Even with a discharge through bankruptcy.

House Bill, Sec. 14.

But for two long and dreary years  
The weary bankrupt will have fears  
That some meddler may find a flaw  
In his sworn statement before the law.  
How is this?  
Two years of worry for the bankrupt, haggard and thin;  
One year only for the official who roped him in.  
With our best wishes. Mr. Torrey,  
We can't come in, are very sorry.  
Those who trusted us may act as trustees  
And help us, without red tape or fees.

W. S.

### The Stock of J. C. Demmert to be Sold to Pay Mortgages.

TRENTON, N. J., March 6.—Application was made by receiver Edwin Robert Walker in Mercer Court to have the stock of John C. Demmert's jewelry store sold in bulk. W. C. Knohl, of Germantown, had offered \$4,500 for the stock. The liabilities are \$16,000, about \$6,000 of which is mortgage indebtedness. The sales since the assignment amount to about \$1,500, which, with the offer above, if accepted, will about pay the mortgages, leaving nothing for the satisfaction of the \$10,000 of unsecured claims.

Judge Buchanan and Samuel G. Naar, who represent the unsecured creditors, agreed to have the Court order the sale applied for, provided it was advertised for five days in the newspapers and the date be set not sooner than 15 days hence. The order was granted.

### Was Watchmaker Taylor's Death Intentional or Accidental?

EAST ORANGE, N. J., March 7.—Geo. C. Taylor, who for several years has conducted a little jewelry store at 24 Washington place, near the Brick Church Station of the Delaware, Lackawanna and Western Railroad, was found dead in bed by his wife when she arose Tuesday morning. He was 60 years old.

Mrs. Taylor, without saying anything to the neighbors or the authorities about her husband's death, locked up the store and took a train to New York to consult with some relatives in that city. When the woman returned to Brick Church she notified the police of her husband's death, and they notified County Physician Washington. It was then discovered that Taylor had died from the effects of a dose of prussic acid.

Whether the old man committed suicide or took the poison by mistake is not known, but Taylor had been drinking heavily of late, and it is probable that he may have taken the poison, believing the bottle to be filled with whisky.

Kindness in us is the honey that blunts the sting of unkindness in another.—Sandor.

**An Old Statute Dug Up to Stop a Night Auction Sale.**

ALBANY, N. Y., March 8.—Local jewelers entered complaint with the Mayor Monday against J. R. White & Co., and Simmons & Sons, auctioneers, claiming that the firms were violating the law by auctioneering jewelry after sunset. Mayor Wilson called up Corporation Counsel Rudd and told him about the matter and Mr. Rudd, after plodding through many law books resurrected a law passed in 1850 which prohibits the selling of jewelry by auction after sunset.

After finding this law, Mr. Rudd called up Chief of Police Willard, told him of the complaints which had been made to the Mayor and then cited the law on the subject. Then Chief Willard told Captain Davidson of the matter and the captain and Sergeant Maher went to White & Co.'s store, on S. Pearl St., and ordered them to close. They did so. Mr. Simmons at first refused to close, saying that he had a right to sell. But he closed on being told that in failure of his complying with the order application would be made for a warrant.

The other jewelers who do not sell their goods at auction assert that besides being unlawful, selling at auction after sunset hurts their business. Section 38, chapter 17, of the revised statutes passed in 1850, prohibits auction sales of jewelry after sunset in New York city, and chapter 121 of the laws of 1851 makes that section apply to Albany.

**Final Report of the Receiver of Giles, Bro. & Co.**

CHICAGO, Ill., March 11.—Edwin A. Giles, receiver of Giles, Bro. & Co., who failed in 1893, with nearly \$300,000 of liabilities, presented his final report to the United States Circuit Court, Thursday.

Mr. Giles reports that he received \$60,-386.19 on Oct. 23 from his predecessor, William H. Gleason, and since then he has sold stock to the amount of \$45,730.62, and collected \$6,839.40, making his total receipts \$112,756.21. By order of the court he had distributed a 15 per cent. dividend among unsecured creditors, holding \$242,192.44 of claims. He had paid out on this account \$36,404.30. He had paid the First National Bank judgment and the William A. Giles judgment of \$15,000 and \$11,000 respectively. The expenses of operating the establishment were \$12,000, and after paying for goods held on consignment and attorney's fees and fixed charges, there remains in his hands a balance of \$12,000.

**J. J. Sommer Stricken With Paralysis at His Hotel.**

CHICAGO, Ill., March 8.—J. J. Sommer, of North Attleboro, lies at the Brevoort House with his right side paralyzed. Mr. Sommer was found unconscious, lying on the floor of his room at 3 o'clock p. m., Tuesday, by a hotel attendant, and Dr. Sempill was immediately summoned. Mr. Sommer shortly revived and it was then found his right side was paralyzed and he was unable to speak. Dr. Davis, the noted consulting physician, was called in, and everything possible has been done to effect a recovery, with good prospects of success.

Members of the family were telegraphed for and will arrive to-morrow.

**Proceedings of the Jewelers' Security Alliance.**

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance Office, the

8th inst. There were present, H. H. Butts, chairman; A. K. Sloan, president; J. B. Bowden and H. Hayes, vice-presidents; Bernard Karsch, treasurer; and Messrs. Kroeber, Abbott and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: Alpheus L. Brown, 3 Maiden Lane, R. R. Fogel & Co., 177-179 Broadway, Henry Goll & Co., 17 John St., Magerhans & Brokaw, 19 John St., Marsellus & Pitt, 18 John St., and H. N. Squire's Son, 18 John St., New York; W. S. Bryant, Dallas, Tex., William Black, Montgomery, Ala.; O. J. Dodge, Barre, Vt.; Eckfeldt, Ackley & Woodland, 49 Chestnut St., Joseph Lowy, 13-15 Franklin St., John W. Reddall & Co., 107 Hamilton St., and N. E. Whiteside & Co., 93-95 Greene St., Newark, N. J.; Chas. G. Weber's Sons, 1224 Carson St., Pittsburgh, Pa.; C. C. Fied, Springfield, O. G. Luchtenberg, Columbus, O.; W. F. Main, Iowa City, Ia.; Syracuse Silver Mfg. Co., Syracuse, N. Y.; L. W. Sturdevant, Newark, O.

**ELEVENTH YEAR.**

**Solidarity Watch Case Co.,**

NO. 3 MAIDEN LANE, N. Y.

MAKERS OF

**GOLD WATCH CASES.**

HIGH IN ASSAY, SUPERIOR IN FINISH, ARTISTIC IN DESIGN, HAND MADE AND HAND ENGRAVED.

All Jobbers Sell Them.

**TOWLE MFG. Co.,**

**Silversmiths.**



OLD ENGLISH BUTTER SPREADER

FACTORIES:

NEWBURYPORT,  
MASS.

CHICAGO OFFICE, 149-151 STATE ST.

**OPPENHEIMER BROS. & VEITH,**

DEALERS IN

**WATCHES,**

**35 MAIDEN LANE,**

CUTTERS OF

**DIAMONDS,**

**NEW YORK.**

### The Death of Edwin M. Heilig.

ALLENTOWN, Pa., March 10.—Edwin M. Heilig, a prominent jeweler of Philadelphia, died Saturday morning at the residence of his sister, Mrs. John Williams, in Catasaqua, after a two weeks' illness of the grip and pneumonia. He was brought from Philadelphia to his sister's residence last Tuesday a week.

Mr. Heilig was about 55 years old. He was born in Hamilton, Monroe county. In his boyhood he was taken by his uncle, John Heilig, into the latter's jewelry store, Ridge Ave., 9th and Vine Sts., Philadelphia. He remained in his employ until the latter retired from business in 1878, when he took charge of the establishment. Mr. Heilig leaves two brothers, Rev. Theophilus Heilig, of Stroudsburg, and August Heilig, of Wytheville, Va., and one sister, Mrs. John Williams, of Catasaqua. He was never married.

The funeral will take place from the residence of his sister, on Tuesday, the 12th inst., at 1.30 o'clock, P. M.

### Newark.

M. A. Sawyer and J. W. Fahr have formed a partnership under the firm name of Sawyer & Fahr, as manufacturing jewelers, and will conduct business at 93 and 95 Green St., this city. The former was until recently with N. E. Whiteside & Co., and the latter was a member of that firm.

Abram D. Selover, jeweler, in the Prudential building, who assigned recently, had five judgments by default entered against him on the minutes of the Circuit Court, March 6th. They are by these plaintiffs and these amounts; Frederick S. Larter *et al.*, \$290.81; James W. Miller, \$500.81; Bassett Jewelry Co., \$555.06; Maurice Weil, \$3,119.35; and Hayden W. Wheeler & Co., \$3,048.90. Col. St. Clair Fechner will commence an auction sale of the stock, fixtures, etc. of Mr. Selover, commencing March 18.

### Washington.

D. V. Brown, Philadelphia, was in town last week.

Charles F. Hermann, manufacturing jeweler, is in New York.

Gerome Desio, who returned from Italy last Fall, goes abroad again this Spring.

Side combs continue the rage since Mrs. Cleveland's diamond side combs were purchased.

C. H. Davison, of 1223½ F St., is about moving to 1105 F St., where he will open an elegant new store.

M. Klughertz, New York, visited the trade last week. Mr. Dana, of C. E. Luther & Co., Providence, was also here.

Trade was good during the closing days of Congress. Statesmen who desired to give presents to their friends bought liberally.

R. Harris & Co. have just started a new optical department, which is under the charge of A. G. Hamilton, formerly with Carl Petersen.

### The Insolvency of the Jaccard Watch and Jewelry Co.

KANSAS CITY, Mo., March 9.—R. W. Hocker, trustee of the Jaccard Watch and Jewelry Co., is busy with a force of men invoicing the stock. When completed, which will be early next week, the doors will be open and the large stock will be sold. The stationery department is open now. The stock will be sold at retail until June 1 next, after which the trustee is to sell the stock then remaining on hand in bulk, unless the debts are sooner paid.

The company sustained a loss of about \$35,000 in the fire of January, 1893, and from this loss they never fully recovered. The officers might have pulled along for another year, but they knew the company were crippled, and thought it but just to their creditors and to themselves to take the step reported at length in last week's CIRCULAR. The stock of goods recently invoiced nearly \$150,000; but selling at a forced sale it is not probable that it would bring enough to pay all the debts in full, though it will pay the preferred creditors, whose debts aggregate in round numbers \$75,000, and some part of the remainder of about \$30,000. The debts are to be paid by the trustee in the following order:

First, the notes owing to the Metropolitan National bank and the interest thereon, and the account for rent owing Bernard Corrigan; second, the notes owing to Rogers, Smith & Co., Missouri A. Reed and Gorham Mfg. Co.; third, the notes owing to D. C. Jaccard; fourth, the notes owing the Riker Brothers, and the accounts owing Woodstock, Hofer & Co., the Kansas City *Star*, the Kansas City *Journal* and the Kansas City *Times*. The creditors shall have preference in the order named, and the trustee shall equally pay all the debts named in any one and each of said classes, but all the debts in each particular class shall be paid in full before anything shall be paid upon the debts in the succeeding class.

The failure does not effect the Mermod-Jaccard Jewelry Co., St. Louis. D. C. Jaccard, vice-president of the Mermod-Jaccard Jewelry Co., is the father of the president and secretary of the insolvent firm. The Kansas City firm is no way connected with the Mermod-Jaccard Jewelry Co. D. C. Jaccard had money invested in the insolvent firm, but that was his own private enterprise.

### Springfield, Mass.

Charles S. Saxton has moved from the Fuller block to a first floor store on Worthington St., just off Main St.

Mr. and Mrs. F. A. Hubbard are now at Old Point Comfort, Va., where they will remain some weeks, visiting Washington and Philadelphia on their way home.

John Leary, father of jeweler D. F. Leary, and formerly of this city, died at his home in Waltham, last week, at the age of 90 years. He enjoyed exceptionally good health up to his final sickness.

### Last Week's Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: W. Fenton, Boston, Mass., H. Metropole; J. H. Freeman, Boston, Mass., Cosmopolitan H.; J. C. Sawyer, Boston, Mass., H. Metropole; S. M. Wall, Philadelphia, Pa., Astor H.; J. Ocumpaugh, Rochester, N. Y., Murray Hill H.; J. C. Mizer, buyer for H. Glenn & Co., Utica, N. Y., H. Normandie; Frank B. Taylor, buyer for F. B. Taylor & Co., Jackson, Mich., 18 Washington Place; G. D. Clark, Baltimore, Md., Hoffman H.; B. Ginsberg, Boston, Mass., H. Normandie; F. A. Hubbard, Springfield, Mass., Broadway Central H.; L. Leiter, Syracuse, N. Y., Hoffman H.; W. D. Harvey, Hartford, Conn., Grand Union H.; W. H. Thompson, Jr., Philadelphia, Pa., Continental H.; M. Withelshofer, Grand Forks, N. Dakota., Union Square H.; S. S. Lebach, York, Pa., H. Marlborough; S. Fox, Cincinnati, O., Astor H.; G. Greenzweig, San Francisco, Cal., Astor H.

### Wilmington, Del.

Chas. Rudolph, who has been ill for the past few weeks, is about again.

Samuel H. Baynard is spoken of for nomination for Mayor on the Republican ticket.

A well dressed young man entered the jewelry store of Harry Sherwin, March 6, and handed him a note written on the letter paper of lawyer Christopher L. Ward. The note asked that two gold watches be sent Mr. Ward for inspection, as the latter desired to buy a watch. Without a word Mr. Sherwin gave the stranger two watches and the man departed. In a few moments Mr. Sherwin began to suspect that he had made a mistake. He sent a note to Mr. Ward, and the lawyer replied that he had sent no note and did not know the man who had applied for the watches. The stranger has not been seen since.

### The Factory of Albert Zugsmith Burned Out.

PHILADELPHIA, Pa., March 11.—Fire broke out about 4 o'clock on the morning of March 8th in the building 255 2d St., occupied by Kelley & Co., furniture dealers, and Albert Zugsmith, manufacturer of jewelry cases. The loss by fire and water will amount to \$13,000. Kelley & Co. occupy the first, second and fourth floors of the building, and Zugsmith occupies the third floor. It is thought that it was in Zugsmith's place that the fire originated, possibly from an overheated stove. Mr. Zugsmith's stock and furniture were completely consumed, causing a loss of \$2,500, which is fully covered by insurance.

### The Dueber Suit in the Circuit Court of Appeals.

The United States Circuit Court of Appeals handed down its decision, March 9th on the demurrer interposed by the E. Howard Watch & Clock Co. to the suit of the Dueber Watch Case Mfg. Co. The opinion of the Circuit Court of Appeals sustains the decision of Judge Coxe, which affirmed the demurrer.

This suit was commenced three years ago and was brought by the Dueber Watch Case Mfg. Co., under the "Anti Trust" law of 1890, against the 22 manufacturers of movements and cases known as the Co-operating Manufacturers.

The E. Howard Watch & Clock Co., one of the defendants, interposed a demurrer both to this and a similar suit in the New York Supreme Court, on the ground that the complaint was not sufficient to show a cause for action. The demurrer was sustained in the United States Circuit Court by Judge Coxe and was appealed by the Dueber Co. to the United States Circuit Court of Appeals with the aforementioned result.

The three judges, Wallace, Lacombe and Shipman, each wrote an opinion. Judge Lacombe, who writes in favor of the defendant, after a review of the facts discusses the meaning of restraint of trade and inter-State trade: "There are no averments in the complaint that the defendants are all, or even substantially all, the manufacturers of watch cases in the United States or even in any single one of the different States in which their factories are located." \* \* \* \* In another part he says: "An agreement therefore between one of the makers of watch cases to sell their commodities at a uniform price which they fix upon with regard only to their private emolument and profit is not an agreement in general restraint of trade or unreasonably injurious to the public welfare within the authorities."

Judge Shipman disagrees with Judge Lacombe's opinion but agrees with the conclusion that the demurrer be sustained on more technical grounds. After reviewing the complaint and statute, he concludes: "Where a plaintiff declares upon a statute, especially upon one penal in its character, imposing, as this one does, three times all actual damages as a punishment for offenses against its provisions, his complaint should contain explicit averments, which would, if not controverted, bring his cause of action within the provisions of the statute. The pleader in this case has failed to thus aver that trade between the States or with foreign countries has been restrained by action of the defendants, and the judgment of the Circuit Court sustaining the demurrer, should, in my opinion, be affirmed."

Chief Judge Wallace, however, comes out explicitly in favor of the Dueber Watch Case Mfg. Co., and writes a dissenting opinion in which he says that, from a study of the facts, a conclusion is irresistible that a con-

spiracy existed. He thinks that the tendency of modern judicial opinions is to regard with liberality all combinations to protect parties from unnecessarily injurious competition, even though monopolies result, but no body of manufacturers is justified in combining to coerce competing manufacturers to join them and sell goods at a price to be fixed by them. Such conduct he regards as not only actionable, but amounting to a criminal conspiracy.

Both sides claim a victory though these opinions, the defendants because their demurrer is sustained, and the plaintiffs because the principal defense, the constitutionality of the Anti-Trust law, is not doubted by the judges, one of whom writes in their favor, while another, they say, agrees to sustain the demurrer only on technical points, which may be remedied by amending the complaint.

The suit in the New York Supreme Court, by the Dueber Watch Case Mfg. Co. against the same defendants is on the calendar for trial to-day.

#### Meeting of the Creditors of Abe Fry, of Atlanta, Ga.

A meeting of the creditors of Abe Fry, Atlanta, Ga., was held Thursday in the rooms of the New York Jewelers' Board of Trade, 68 Nassau St., New York. Emanuel Arnstein, of Arnstein Bros. & Co., at whose suggestion the meeting was called, pre-

sided, and H. M. Condit, of the Board of Trade, acted as secretary. There were present or represented about 11 creditors whose claims aggregated about \$15,000, or three-quarters of the merchandise indebtedness.

Mr. Arnstein stated to the creditors that the offer of compromise made was 25 cents cash, and that from his personal investigation of Fry's affairs, he thought it the best offer possible. Most of the creditors whom he had seen, however, declined to agree to this settlement. After a general discussion it was the sense of the meeting that the offer be declined and it was suggested that Mr. Arnstein inform Mr. Fry of this decision, and ascertain if the latter had a more favorable proposition to make.

Hezekiah Wrench, a colored man, threw a brick into the window of Emil Holl's jewelry store window, Media, Pa., March 5, crashing it into atoms. The man ran up the street, but was soon afterward captured. Several weeks ago Wrench broke the show window of Ralph Buckley's store in Media. When he said he did it in order to be sent to jail, Mr. Buckley refused to prosecute. When he broke a second window, entailing a loss of about \$125 on the owner, he was promptly sent to jail.

In a disastrous fire in Biddeford, Me., the business of J. H. Otis was burned out loss \$5,000.

# STERN BROS. & CO., CUTTERS OF DIAMONDS.

We are regularly receiving invoices of Rough Diamonds, and our

## CUTTING WORKS,

which are the largest and most complete in the United States, are in operation

## WITH FULL FORCE.

We call special attention to the SUPERIOR FINISH of our product.

Factory: 29 to 43 Gold Street.  
New York Office: 68 Nassau Street.  
Chicago Office: 149 State Street.  
London Office: 29 Ely Place.

## Queries by Circular Readers.

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answer is often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

*Editor of THE JEWELERS' CIRCULAR:*

I have been trying to get the address of the Harlem Watch Case Co. Can you give me their address? Would also like to know if it is a responsible concern. Your answer will greatly oblige  
R. W. PAYNE.

**ANSWER:**—People in a position to know of the existence of every watch case company or manufacturer in the United States never heard of the Harlem Watch Case Co.

*Editor of THE JEWELERS' CIRCULAR:*

Will you please inform me where I can get a hand-book giving a list of watch cases, their trade marks, so one can form some idea of their value; also chains, etc?  
L. S. MARTIN.

**ANSWER:**—There is no hand-book published such as you desire. There was at one time a movement among the watch case manufacturers, members of the Co-operating Manufacturers' Association, looking toward the adoption of a common trade-mark; but the idea did not materialize. Each firm or company publishes a price-list of its cases.

*Editor of THE JEWELERS' CIRCULAR:*

Kindly advise me where I can procure the necessary statistics relative to the amount of gold used annually outside of the United States Government, and a general history of the diamond industry.  
J. C. SCHMIDT.

**ANSWER:** 1. Your question in reference to gold is inexplicit. Do you mean that you desire to know the amount of gold produced in the world outside the United States? or the amount of gold used in the arts of the United States? or the amount of gold used as bullion and in the arts? or the amount of gold used for all purposes in the United States except government coinage? However, we think the "Report of the Director of the Mint Upon the Production of the Precious Metals in the United States," published by the Government, will give you the statistics you desire. Address R. E. Preston, Director of the Mint.

2. For a history of the diamond industry, Geo. F. Kunz, an authority on the subject of precious stones, refers us to "Diamonds and Gold in South America," by Theodore Reunert, published by J. C. Juta & Co., Capetown, Port Elizabeth and Johannesburg, Africa. In this book the author gives a very acceptable historical and descriptive account of the mines which have within the part few years drawn general attention to the South African States and colonies. He presents it as an outline only, intended for the general reader, and not going very deeply into scientific matters or into the geology of the regions of which he writes, but in this preface he really claims less for the book than it deserves. It is an excellent compendium of facts, bringing together the substance of what is known of the mining interests and prospects of the country, and giving a satis-

factory account of the development and present condition of its mineral resources. The book is divided into two parts, the first treating of the diamond mines, and the second of the gold fields. Both parts have some statistical matter, and more figures are given in the numerous appendices added to the book. The book is well illustrated.

### A Trunk of Jewelry Worth \$10,000 Stolen.

BRIDGEPORT, Conn., March 8.—Several days ago H. J. Jennings, of Jennings Bros., jewelers, of this city, arrived at the Iroquois, in Buffalo, N. Y. He had with him several trunks of samples. He made the rounds of the jewelry stores soliciting orders.

Yesterday afternoon he prepared to leave the city. His trunks were placed on the sidewalk at a rear entrance to the hotel to await the coming of a baggage wagon. A porter was told to watch the trunks but, as he was needed elsewhere, he left them for a few minutes. On his return one trunk had disappeared and he reported the fact. Four detectives soon reached the hotel. Across the street from the hotel is an alley and the detectives made for it. The alley turns back of the Cleveland Democracy club house and as the detectives reached this bend they saw two men bending over the missing trunk and transferring its contents to a hole which had just been dug in the ground.

The robbers were arrested. One of them gave his name as Michael Hickey. All the property was recovered. The trunk contained, it is said, over \$10,000 worth of jewelry. Mr. Jennings did not know of his narrow escape from loss till after the property and the thieves had been found.

### A Pair of Thieves Promptly Captured and Sentenced.

BOSTON, Mass., March 9.—There was a lively time at 37 Hanover St., Wednesday. Stanton & Glover received a call about noon from a pair of crooks, who were booked in Court to-day as A. J. Smith and John Hoffman. Smith informed Mr. Stanton that he had \$45, and wanted an engagement ring. He was shown one with a diamond, and said it did not suit him exactly. The jeweler turned to get another and as he did so Hoffman managed to corral the ring and sneaked out.

When asked where the first ring was, Smith, who remained in the store, said he did not know. "Well, if you don't, the other fellow does," said Mr. Stanton, and calling to his partner to detain Smith, whom he pushed back into the store, he started in pursuit of Hoffman and overtook him in front of the American House. Hoffman had the ring in his hand and Mr. Stanton grappled with him and wrested it from him. The jeweler wears a very heavy seal ring himself and during the struggle he gave Hoffman a blow in the face with the ring hand that cut him badly about the eye. Hoffman was allowed to escape after the ring had been secured from him, but it

was discovered later that an alarm clock was also missing.

Smith, meanwhile, had succeeded in getting away also, and Mr. Glover gave chase, capturing him in the doorway of a Court St. store. He was brought back to the store, and one of the clerks kept him quiet with a revolver until a patrolman arrived. Hoffman was later arrested. The trial of the pair resulted in their conviction, and they were sentenced to 10 months' imprisonment.

### The Wayne Silver Co., of Honesdale, Pa., Incorporated.

HONESDALE, Pa., March 11.—The Wayne Silver Co., of Honesdale, have been granted a charter of incorporation, with a capital of \$25,000, \$10,000 of which is preferred stock. The directors for the coming year are L. J. Dorflinger, Thos. B. Clark, Wm. B. Holmes, Walter A. Wood and Grant W. Lane. Walter A. Wood is the treasurer.

The necessary buildings will be erected as soon as a suitable site has been secured. The ware to be manufactured will comprise all kinds of fancy and useful articles of silver, not plated with the possible exception of knives and forks.

### The Eastern Creditors' Attachment Against M. J. Franklin & Co. Stands.

SAN FRANCISCO, Cal., March 5.—Judge Hebbard has decided that the attachments of the eastern creditors of Max J. Franklin & Co. will hold good. So confident were the local creditors that the eastern men would be frozen out, that the Anglo-California bank had advertised the sale of \$5,000 worth of the Franklin stock. Attorney Rosencrantz, however, discerned a technicality which has caused the first decision upholding an outside attachment.

The claims of the eastern creditors amount to about \$3,000, and were assigned to Waldenheimer & Rosencrantz. According to the code an attachment will not hold unless the contract was made or was payable in the State. Mr. Rosencrantz won his case on the one word "or," after proving that the contract was made. The goods were sold per sample in the store of Max J. Franklin & Co., this city; therefore, a contract existed.

### A Receiver Appointed for Woodworth, Smith & Randall.

COLORADO SPRINGS, Col., March 10.—The report published in THE CIRCULAR that Woodworth, Smith & Randall, of this place, have asked for a receiver, proves to be correct. The receiver was appointed Feb. 27 on the application of Messrs. Woodworth and Smith, in their suit against Mr. Randall, asking for an accounting on the claim that the co-partnership terminated in 1893.

The total indebtedness is placed at \$9,000, while the assets, it is claimed, amount to about \$12,000. It is said that I. J. Woodworth holds a number of claims against the firm.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

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WE applaud the gentlemen of the Massachusetts Retail Jewelers' Association in their determination to man their own ship without the aid of Arthur S. Goodman. The National Retail Jewelers' Association, which Mr. Goodman represents, is a bugaboo, with as much substance "as dreams are made of." If any State association desires to achieve its object, let it act in legitimate channels as a body of earnest men and avoid endeavoring to assume a false and ridiculous air of power and mystery, which is the aim of the adherents of the National.

THE passage by the Chicago Jewelers' Association of resolutions on the death of Simon Muhr is but another token of the high respect in which this gentleman was held by all who knew him. His broad sense of charity and his universal love for his fellowman were as profoundly characterized in his death as in his life. Seldom has a will distributed a fortune with such general satisfaction, with such promise of true usefulness.

### Missouri Adopts Silver Stamping Legislation.

LEGISLATION regulating the stamping of silver wares is now common to five States: Massachusetts, New York, South Carolina, New Hampshire and Missouri, the last named State having the past week adopted the measure as drafted by THE JEWELERS' CIRCULAR. Much honor is due the Gorham Mfg. Co. who took the initiative steps in the movement to eradicate the evil arising from the fraudulent stamping of manufactures of silver or imitation silver, and through whose influence and exertions the law was placed upon the statute books of Massachusetts and New York. The evil against which this law is directed is a real one, and one that can be ultimately blotted out. It is not a discouraging manifestation of progress such as the department store against which the jeweler is too apt to strike his lance with the same result as rewarded Don Quixote in his attack upon the windmill. And yet the passage of of this silver stamping law is a blow at the dry goods dealer, the racket store keeper, the fancy goods dealer, the vandal and unscrupulous merchant generally. Upon the solicitation of THE CIRCULAR, *Fabrics, Fancy Goods and Notions*, a contemporaneous trade journal, reprints a copy sent it of the measure as passed by the New York Legislature. Notwithstanding this esteemed contemporary is published in the interests of that class of merchants who are the greatest offenders in respect to the false stamping of so-called silver goods, it acknowledges and denounces the practice in these words: "The law passed in this State in 1894 relating to silver goods, is violated in some of the lines now on the market. We have seen buckles which are stamped 'sterling,' that are partly made of brass. The cards are also stamped 'sterling silver,' which is against another provision of the law. As this law is for the protection of honest trade it is proper that an early example should be made of those who violate its plain provisions, and are guilty of a misdemeanor." When the law is common to all the States, and when cases have been taken to the courts in order to promulgate a knowledge of the law, by making examples of offenders, then will one branch of the jewelers' stock be placed upon its true plane. Therefore every jeweler should exercise all his influence to have the Legislature of his State pass the law, while united endeavor should be exerted to bring examples

to justice. To perform the latter work, the retail jewelers' organizations are the proper bodies. Now gentlemen of the Missouri Retail Jewelers' Association, of the New York Retail Jewelers' Association and of the Massachusetts Retail Jewelers' Association, you have a law enacted in your interests, though not through your endeavors; let us see if you can make good use of it.

### Export Tax on Diamonds.

THE idea to tax diamonds exported from Cape Colony is not new but it should be placed on record that there is an increasingly strong feeling among many Cape politicians that the time has arrived when such a tax should be enforced. For many years there has been a feeble cry of this sort, but it is only quite recently that the movement has assumed anything like large dimensions. Now, however, it has been made a leading plank in the platform of the political party which opposes Mr. Rhodes, who is alike Premier of the Cape Colony and also chairman of the DeBeers Co. At present, the government of which he is the head is in an apparently strong position. Still nothing on earth is forever, and political machination may oust him from office to give way to the party committed to a diamond tax. This party specifies 10 per cent. as a reasonable tax upon the diamonds exported. This taxation would provide a tidy revenue and as the people in the Cape Colony are certainly heavily taxed, the proposal finds favor as one likely to lighten somewhat the present financial burden. It is claimed that no injury would be inflicted on the De Beers Co., as the directors of the company would simply add the amount of the tax on to the price, and their customers would have to pay the difference. It is idle to speculate yet as to the effect of such a tax upon the American importer and retailer; it is enough to state that the proposal is popular and that it seems likely that it will sooner or later come into effect. There need be no fear, however, of any disturbance of prices from this source during the present year. One of the effective arguments in favor of the proposal is that the shareholders in De Beers Co. are almost all resident in Europe, and contribute absolutely nothing toward the revenue of a country from which they derive substantial incomes.

The Alvin Mfg. Co., New York, have purchased the entire stock and fixtures of the New York branch of the Wymble Mfg. Co., Decker building, Union Square. This purchase includes the greater part of the entire stock of the Wymble Mfg. Co., and contains in addition to silver deposit ware, a large assortment of imported silver goods. The Alvin Mfg. Co. are endeavoring to buy the entire Wymble plant as well,

### New York Notes.

Wm. G. McGrath has filed a judgment for \$1,909.67 against the Kent & Stanley Co.

Dattelbaum & Friedman have filed a judgment for \$179.68 against Arthur Granat.

A judgment for \$294.28 has been entered by Averbeck & Averbeck against Herman Schieltz.

Chas. M. Levy, manufacturing jeweler, has removed from 38 Maiden Lane to 52 Maiden Lane.

A. J. Hedges & Co. have entered a judgment for \$105.33 against Geo. de Festetics and M. S. Driggs.

The Seth Thomas Clock Co. have decided to discontinue their San Francisco office which is now situated at 126 Sutter St.

A judgment against the F. J. Kaldenberg Co. for \$1,693.62 has been entered by the Tradesmen's National Bank.

Wallace Durand, president of Durand & Co., started for Europe on the *New York* March 6th on an extended business trip.

The removal of the office of Trieb's Bros., importers of precious stones, from 41 Maiden Lane to 68 Nassau St. took place last week.

John R. Greason has given his son, John R. Greason, Jr., an interest in his business and the firm name is now John R. Greason & Son.

E. G. Webster & Son are putting a new front to their store, 10 Maiden Lane. The new show windows when completed, will be among the largest single windows in the Lane, as they measure about 7 x 10 feet.

J. H. French, the jewelers' auctioneer, has signed a contract to close out the entire stock of Wilhelm & Graef, 26th St. and Broadway. The stock is notable as being one of the finest collections of bric-à-brac and cut glass in America. The sale is absolute and is ordered by the mortgagee.

Joseph T. Kiepers, whose recent bold attempt to steal diamonds from the office of M. Fox & Co., 1 Maiden Lane, was narrated in *THE CIRCULAR*, Feb. 27, was before Judge Fitzgerald in the Court of General Sessions, Thursday, to plead. He put in a plea of insanity and was remanded for trial.

Sunday night the Rev. Madison C. Peters at the Bloomingdale Reformed Church, announced that at the next communion service the church would introduce individual communion cups. The cups will be silver, with gold lining, and will cost 85 cents each. Dr. Peters said he believed that the general adoption of them would double the number of communicants.

A plate-glass window in the store of J. B. Crook & Co., 1191 Broadway, was smashed by burglars last week and \$400 worth of opera glasses stolen. The police have in custody a man whom they suspect committed the theft. They believe he is one of the men who committed similar depredations upon the windows of various jewelry stores in upper Broadway.

Among the big buildings which will be erected is that of the New York Realty Co. at 35, 37 and 39 Nassau St., and including 58 Liberty St. Another big structure is to go up at Maiden Lane and William St. on the property of Dr. T. G. Thomas. A large building will also be erected by the Platt estate at 4 and 6 Exchange Place, which will be designed for the manufacture of fine jewelry.

The United States Board of General Appraisers has rendered a decision in the appeal of John Scheidig & Co. from the ruling of the collector at New York on stereoscopes composed of wood and glass. They were claimed to be dutiable at 25 per cent. ad valorem as manufactures of wood, or of which wood is the chief component material of chief value. The collector assessed duty at 40 per cent. under Paragraph 98, as optical instruments. The collector's decision was sustained.

On a charge of larceny preferred by Bartens & Rice, 20 John St., Edward Eden, a real estate broker, 195 Broadway, was arraigned in the Harlem Police Court Friday, charged with stealing a pair of diamond earrings valued at \$500. The complaint alleges that Eden obtained the earrings for a customer, last October, and gave in payment a note indorsed by him. Payment on the note was later refused by the bank. Eden's counsel held that the transaction was legal, and that the firm were merely using the police for the purpose of collecting a debt. Justice Welde held the accused man in \$2,000 bail for examination.

Judge Lacombe, in the United States Circuit Court, Wednesday last, granted a preliminary injunction against the R. W. Rogers Co., restraining them from making, marking or selling silver-plated ware stamped with their corporate name, pending the adjudication of the suit brought against them by the Wm Rogers Mfg. Co., Hartford, Conn. Upon the defendants' taking an appeal from this order, Judge Lacombe granted a second order, suspending the injunction until the appeal is decided, provided that the defendants stipulate that they will file sworn statements of their sales of all silver plated table ware marked R. W. Rogers Co.

## THE FIRST DIAMOND CUTTING WORKS IN THE WEST.

**W**E wish to notify the trade that our **Diamond Cutting Works are Now in Full Operation** and we will be pleased to receive orders for cutting any quality or sizes, as we carry a full line of **Rough**.

We also call attention to the fact that we **RE-CUT DIAMONDS** in modern style, giving same beautiful brilliancy. All diamond repairs done in the best manner by experienced workmen.

### FOX BROS. & CO.,

OFFICE AND CUTTING WORKS,

66-70 WEST 4TH STREET,

CINCINNATI.

### Providence.

A. Bonnell & Co. is the style of a new firm of die sinkers and tool makers at 119 Orange St.

Julius Eichenberg sailed last week for Europe, on a two months' trip in quest of novelties.

J. M. Chandler & Co. have been making extensive improvements in their shop at 119 Orange St.

Orrin C. Devereux and George W. Williams have returned from an extended trip through the south as far as Florida.

S. B. Champlin is about to begin the erection of a handsome business block on Weybosset St., opposite the Round Top Church.

Donley Bros., manufacturing jewelers, have removed from Middle St. to the upper floor of the new building of the Diamond Machine Co., 623 Valley St.

John Knox has disposed of his stock in the Greene & Knox Mfg. Co., to William C. Greene and resigned as treasurer. John J. Robinson has also sold his interest in the corporation.

The co-partnership heretofore existing between E. J. Ettlinger and Frank Esser for the manufacture of jewelry, has been dissolved by mutual consent, Mr. Esser retiring. The business will be continued by Mr. Ettlinger at the same location.

In the notice of the dissolution of co-partnership published last week of Hall & Doran, Mr. Doran was the retiring partner instead of Mr. Hall. The latter will continue the business in Pawtucket as H. A. Hall & Co., C. A. Spooner being the company.

All proceedings in the case of the State against John Nelson for receiving stolen gold clippings belonging to Waite, Thresher Co., have been stayed until such time as the Appellant Division of the Supreme Court shall have decided that the verdict of the jury in the trial before Common Pleas Court must prevail.

### The Attleboros.

The funeral of Harry Guild took place from his late home on Saturday afternoon.

Daniel H. Robinson has been appointed a member of the board of registrars of North Attleboro.

The funeral of Harriet Mable Sylvester, wife of A. R. Sylvester, of G. K. Webster & Co., took place Wednesday last.

The Snap & Tool Co. have increased their facilities and are in receipt of a large volume of business from the manufacturing jewelers.

The alterations to the Whitney building by which G. K. Webster & Co. are to have a considerable additional amount of room have been begun.

The manufacturing jewelers of the Attleboros generally report a slight falling off in orders. There is, however, a much more hopeful feeling among them than at this time a year ago.

Codding Bros. & Heilborn have just opened an office in Philadelphia, in charge of J. C. Buck, who was for some time the representative of the Kent & Stanley Co., Providence. The firm shipped their samples to Philadelphia on Saturday.

The funeral of Mrs. O. M. Draper took place last Wednesday afternoon. Mrs. Draper's death was very sudden and unexpected and a great shock to her large circle of friends. She had been ill but a very few days. She was in her 37th year.

The Edwin A. Robinson shop is being remodeled. Extensive alterations will be made. Wheaton, Richards & Co. are to occupy a part of the building. The quarters now occupied by them will be taken by J. T. Inman, to give him more room.

The electric railroad syndicate headed by H. F. Barrows and other wealthy manufacturing jewelers, has been granted a franchise to operate cars in North Attleboro. It is expected that a similar privilege will be granted by Attleboro. The two towns have been without the cars for over a year.

### Boston.

Morrill Bros. Co. have been remodeling the interior of their store.

The store of Wilson Bros, 13 Tremont Row, is undergoing alterations.

L. D. Coles, vice-president and general manager of the Towle Mfg. Co., was in town the past week.

George A. Carpenter, Boston manager for the Crescent Watch Case Co., is in New York on a business trip.

The annual ladies' night banquet of the Boston Jewelers' Club has been set for March 27th, at the Vendome.

George E. Homer is holding a clearance sale at his Winter St. store, in view of contemplated alterations to be made in the interior.

President Ezra C. Fitch, of the American Waltham Watch Co., who sailed for Europe Feb. 16th, will join his family on the continent.

Frank X. Frueh, watchmaker for the trade, contemplates taking his first vacation in a dozen years this month, and will go to Chicago for a brief outing.

The mounting for the new equatorial telescope of the Boston University arrived Thursday last from G. N. Saegmuller, the telescope maker, Washington, D. C.

E. A. Whitney Co. have moved to larger and handsomer quarters, opposite their old location, on the same floor of the Marlboro building, and will add to their stock.

Buyers in town the past week included: F. H. Coffin, Peterboro, N. H.; W. C. Carpenter, Ashland, N. H.; W. P. Jones, Newburyport; J. B. Herald, Milford, N. H.

George H. Whitford, who has sold out his stock at 421 Washington St. to George E. Homer, will remove to the store just va-

cated by the E. A. Whitney Co., 403 Washington St., and carry samples only. F. L. Cady, agent for Reed & Barton, and Egbert J. Shayler, representative here of the Meriden Cutlery Co., who had office room with Mr. Whitford, will remove with him to his new location.

D. C. Percival, last Saturday, admitted to partnership with him his son, David C. Percival, Jr., and Frederick H. Pope, both of whom have heretofore been salesmen in the store. Mr. Pope entered the establishment as an office boy 17 years ago, rising to be head salesman and buyer previous to becoming partner. Mr. Percival, Jr., has been with the firm about three years and has charge of the diamond department. The firm name of D. C. Percival & Co. remains unchanged.

### Philadelphia.

William Weglein, of L. A. Scherr & Co., has returned from a pleasure trip to New York.

Hamilton & Diesinger will erect a mammoth building on Chestnut St. between 12th and 13th Sts.

Optician Ivan Fox has bought a large wooded tract of land near Aiken, S. C., and will stock it with wild game.

The Broad St. factory of Jacob Muhr & Bro. opened on Monday. An entirely new line of goods will be manufactured by the establishment.

After getting away with \$275 worth of rings from J. Henry Kaisler, 1535 Columbia Ave., Mary Maguire was last week discharged at Quarter Sessions.

Maggie Thomas and Martha Johnson have been sent to the Penitentiary for five years, for robbing A. R. Justice & Co. The women were shoplifters.

S. J. Downs, 4059 Market St., died at Hibernia, Fla., on the 3d inst. The body was brought to Philadelphia and the funeral took place Thursday last from the deceased's residence, 4039 Ogden St. The business hereafter will be conducted by Wm. Gibbons, the late Mr. Downs' partner.

Among the retail buyers here the past week were: Howard Stratton, Mount Holly, N. J.; D. Bolte, Atlantic City; Howard Fitzsimmons, West Chester, Pa.; B. C. Foster, Bristol, Pa.; R. G. Porter, Woodbury, N. J.; F. C. Rudolph, Wilmington D. C.; E. P. Hunsberry, Lafayette, Pa., and W. W. Francis, Ardmore, Pa.

The Jewelers' Club has taken possession of its new quarters at 924 Chestnut St. Within the last month the membership has been swelled by the addition of over 50 new members, which brings the strength of the club over the century point. The change is one for which the board of governors is to be congratulated. With the advantage of central location and increased accommodations the club promises to be what was anticipated at the beginning, one of the finest clubs or institutions in Philadelphia.

## News Gleanings.

John Odneson is a new jeweler in Peterson, Minn.

Ed. Beattle will open a jewelry store in Fulda, Minn.

Milton Reed, Doylestown, Pa., has renovated his store.

C. W. Sawyer has opened a new store in Brattleboro, Vt.

George Marsh, Atlantic, Ia., has sold out to Eggers Bros.

John Hands, Iowa City, Ia., will open a watch repairing shop.

O. O. Black & Co., will open a jewelry store in Alpena, Mich.

Chas. F. Heaton has opened a jewelry store in Potsdam, N. Y.

April 1st E. P. Clark, Charlotte, Mich., will move to Hudson, Mich.

B. W. Spicer, of Watkins, N. Y., will open a repair shop in Tyrone, Pa.

A new jewelry store has been opened at 1 N. Canal St., Indianapolis, O.

M. A. Keepert, Reading, Pa., will shortly occupy the new store room at 132 N. 9th St.

The store of E. J. Wells, Nashua, Ia., was burned out in a fire in that town March 3d.

The store of C. G. Cockrell, Jefferson, Ia., suffered by fire March 2d; fully insured.

B. Rydberg, Billings, Mon., has removed his jewelry establishment to Anaconda, Mon.

Bard & Leavitt, jewelers, Brazil, Ind., have dissolved partnership, Mr. Leavitt retiring.

H. C. Klein, Muncie, Ind., has returned from a business trip to Cincinnati and Chicago.

E. S. Robinson, jeweler, Patchogue, N. Y., has taken William Aldrich into his business.

The Van Laey jewelry stock, North Topeka, Kan., has been purchased by A. M. Cross.

John Gardner and J. Kramer will open a clothing and jewelry store this Spring in Muncy, Pa.

Glidden Dewandlear, jeweler, St. Johnsville, N. Y., was married last week to Miss Cora Eckler.

H. S. Boyd, jeweler, Peru, Ind., has disposed of his store to Lou Beck and removed from the city.

L. A. Cobb, formerly of Wilson & Cobb, Yankton, S. Dak., has purchased the interest of Mr. Wilson.

Albert S. Jeffries, Trenton, N. J., has removed his jewelry store from N. Broad St. to 214 N. Warren St.

Wolff's, jewelry store, Red Bud, Ill., was damaged by fire to the extent of \$1,500 last week; insurance \$500.

George Williamson, of Far Rockaway, N. Y., has purchased the jewelry and news business of Mrs. Seneca Baker, Albion, N. Y.

A fire in Dubois, Pa., caused damage March 5th to the jewelry business of A. Miller to the extent of \$250.

Jeweler J. C. Schmidt, Lebanon, Pa., delivered an address on "gold" to the students of the Lebanon business college Friday.

Moore & Calhoun, who have recently moved to Pocomoke, Md., from Harrington, Del., have opened a large jewelry store on Market St.

John L. Weaver, who has been in Aughinbaugh's jewelry store, Chambersburgh, Pa., will go into the jewelry business in Gettysburg, Pa.

W. B. Morrill, Orange, Mass., who has been ill lately, contemplates closing out his business and taking an outing trip for the benefit of his health.

In a destructive fire in Andrews, Ind., the stock of G. W. Autenreith, was destroyed; insurance, \$2,000, which will fully cover Mr. Autenreith's loss.

Fred. J. Breckbill, of Breckbill & Benedict, Bridgeport, Conn., accompanied by his wife left March 5th for Kansas City where he will spend three weeks with friends.

P. J. Smith, jeweler, Cumberland, Md., received a telegram recently announcing the death of his father, Silsiby Smith, in Michigan. The deceased was 92 years of age.

David H. Krauss, jeweler, North Wales, Pa., will conduct an optical department in connection with his jewelry store. His former optician, Elwood Bean, is now engaged in business in Lansdale, Pa.

On May 1st Thomas Juzek's horological school, Elgin, Ill., will occupy a new location much more convenient for students. In addition Mr. Juzek will put in a stock of jewelry and watchmakers' supplies.

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## News Gleanings.

John Odneson is a new jeweler in Peter-son, Minn.

Ed. Beattle will open a jewelry store in Fulda, Minn.

Milton Reed, Doylestown, Pa., has renovated his store.

C. W. Sawyer has opened a new store in Brattleboro, Vt.

George Marsh, Atlantic, Ia., has sold out to Eggers Bros.

John Hands, Iowa City, Ia., will open a watch repairing shop.

O. O. Black & Co., will open a jewelry store in Alpena, Mich.

Chas. F. Heaton has opened a jewelry store in Potsdam, N. Y.

April 1st E. P. Clark, Charlotte, Mich., will move to Hudson, Mich.

B. W. Spicer, of Watkins, N. Y., will open a repair shop in Tyrone, Pa.

A new jewelry store has been opened at 1 N. Canal St., Indianapolis, O.

M. A. Keepert, Reading, Pa., will shortly occupy the new store room at 132 N. 9th St.

The store of E. J. Wells, Nashua, Ia., was burned out in a fire in that town March 3d.

The store of C. G. Cockrell, Jefferson, Ia., suffered by fire March 2d; fully insured.

B. Rydberg, Billings, Mon., has removed his jewelry establishment to Anaconda, Mon.

Bard & Leavitt, jewelers, Brazil, Ind., have dissolved partnership, Mr. Leavitt retiring.

H. C. Klein, Muncie, Ind., has returned from a business trip to Cincinnati and Chicago.

E. S. Robinson, jeweler, Patchogue, N. Y., has taken William Aldrich into his business.

The Van Laey jewelry stock, North Topeka, Kan., has been purchased by A. M. Cross.

John Gardner and J. Kramer will open a clothing and jewelry store this Spring in Muncy, Pa.

Glidden Dewandlear, jeweler, St. Johnsville, N. Y., was married last week to Miss Cora Eckler.

H. S. Boyd, jeweler, Peru, Ind., has disposed of his store to Lou Beck and removed from the city.

L. A. Cobb, formerly of Wilson & Cobb, Yankton, S. Dak., has purchased the interest of Mr. Wilson.

Albert S. Jeffries, Trenton, N. J., has removed his jewelry store from N. Broad St. to 214 N. Warren St.

Wolff's, jewelry store, Red Bud, Ill., was damaged by fire to the extent of \$1,500 last week; insurance \$500.

George Williamson, of Far Rockaway, N. Y., has purchased the jewelry and news business of Mrs. Seneca Baker, Albion, N. Y.

A fire in Dubois, Pa., caused damage March 5th to the jewelry business of A. Miller to the extent of \$250.

Jeweler J. C. Schmidt, Lebanon, Pa., delivered an address on "gold" to the students of the Lebanon business college Friday.

Moore & Calhoun, who have recently moved to Pocomoke, Md., from Harrington, Del., have opened a large jewelry store on Market St.

John L. Weaver, who has been in Aughinbaugh's jewelry store, Chambersburgh, Pa., will go into the jewelry business in Gettysburg, Pa.

W. B. Morrill, Orange, Mass., who has been ill lately, contemplates closing out his business and taking an outing trip for the benefit of his health.

In a destructive fire in Andrews, Ind., the stock of G. W. Autenreith, was destroyed; insurance, \$2,000, which will fully cover Mr. Autenreith's loss.

Fred. J. Breckbill, of Breckbill & Benedict, Bridgeport, Conn., accompanied by his wife left March 5th for Kansas City where he will spend three weeks with friends.

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**Diamond Mill.**—The cutting mills are of soft copper, about one and one-half inches in diameter, into which diamond powder of a coarseness suited to the work has been hammered. Polishing mills are usually of ivory or tortoise shell, and very fine diamond powder is used loose in place of having been beaten into the mill. Vegetable ivory is now generally preferred; being slightly porous, it takes the diamond powder better and polishes quicker. The diamond powder for charging the mills is graded by pouring it into a vessel containing olive oil and allowing it to settle. The finer diamond powder is then poured off with the oil and the coarser remains at the bottom of the vessel.

# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WATCH, CLOCK** and jewelry repairer and salesman would like position by April 1. Address Box 369, Saugerties, N. Y.

**WATCHMAKER**, with 12 years' experience, seeks situation in New York or vicinity. Address Swede, care of JEWELERS' CIRCULAR.

**SITUATION WANTED**; watchmaker, clock and jewelry repairer; single, 28 years old; have tools and lathe. Address Ed. S., Watchmaker, Sidney, O.

**SITUATION WANTED** by first-class watchmaker and jeweler; own tools; A1 references. Address F. W. H., 421 W. State St., Rockford, Ill.

**BY WATCHMAKER** of 8 years' experience; full set of tools; reference given for character and ability. Address Practical, care of JEWELERS' CIRCULAR.

**FIRST-CLASS WATCHMAKER** seeks situation; accustomed to fine work; own tools; best references; no bad habits. Address G. E., care of JEWELERS' CIRCULAR.

**SITUATION WANTED** as watch repairer by a first-class workman; young man; 12 years' experience. Have tools and references. Address Watchmaker, Box 133, Pultney, N. Y.

**SITUATION WANTED** by watchmaker and engraver; 19 years' experience; three years with former employer. Open for engagement April 1st. Address American, care JEWELERS' CIRCULAR.

**SITUATION WANTED** by April 1, 1895, as watchmaker. Do all ordinary watch work, clock work and gold soldering; four years' experience; A1 references; good habits. Address R. T., Mt. Gilead, Ohio.

**WANTED**—By a young man 19 years old, a position with a jewelry house, where advancement will be the return for able and faithful work; excellent references. Address G. L., care JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**SALESMAN** or watchmaker; one in the business all his life; eighteen years at the watch bench; A1 at watches, clocks, jewelry repairing; best references; own bench and tools. Address Jeweler, American House, Washington, D. C.

**A JEWELRY FOREMAN** and first class designer on diamond and general jewelry; capable of taking entire charge of large or small factory, wants a position. Address A. Smith, care E. P. Reichelm & Co., 50 Nassau St., New York city.

**WANTED**—Position in a retail or wholesale jewelry house as salesman. Have had seven years' experience, also traveled eight years with manufacturing line. Married; age, 36; best reference; salary small to commence. Address C, care of JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker and engraver, competent in repairing chronographs and repeaters and all other fine watches; 16 years' experience; good salesman; A1 references; those wanting a cheap man need not apply; please state salary in first letter. Address Watchmaker, care L. Bauman Jewelry Co., St. Louis, Mo.

## Help Wanted.

*IF THE PARTY* who advertised for a traveling salesman under the name of "Maiden Lane," will call at the office of **THE JEWELERS' CIRCULAR** he can obtain a number of answers which have been received.

**OPTICIAN WANTED**.—A first-class prescription lens grinder wanted; must be capable of doing the best work; good position for the right man. Address Grinder, care JEWELERS' CIRCULAR.

**WANTED, EXPERIENCED ENGRAVERS** on silver, who are able to do fine work in script, ciphers, monograms and crests. Address, giving references and experience, P. O. Box 1731, Boston, Mass.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**.—A man of experience to do jewelry and clock repairing. Must be a fine engraver and willing to make himself generally useful in a retail store. City of 35,000, 100 miles from New York. In-close photo., samples of engraving and references. State salary to start with. Address New England, care of JEWELERS' CIRCULAR.

## Business Opportunities.

**FOR SALE**—Jewelry store in good railroad town, 4,000 inhabitants; invoice, \$6,000; sales, \$12,000 to \$15,000 year; fullest investigation solicited; purchaser must be fine watchmaker and engraver. Address Box 306, Mansfield, O.

**RARE CHANCE** for a young watchmaker; will sell stock and fixtures at 20 per cent. discount from invoice or fixtures alone costing \$475 three years ago at a discount; growing town, near city. Address D., care JEWELERS' CIRCULAR.

**FOR SALE**.—The only jewelry store in a lumbering town in Northern Minnesota, population, 3,600; five saw mills, employing over 1,200 men; stock and fixtures, about \$1500; good reason for selling. Address M. N. B., care JEWELERS' CIRCULAR.

**FOR SALE**.—One of the best paying jewelry stores in Western Massachusetts; has been established for over twenty-five years; plenty of work for two men all the year; good sales and good new stock; cause for selling, poor health; stock about \$5,000. Apply to W. B. Morrill, Orange, Mass.

**PRACTICAL JEWELER** having established trade; one of the finest locations in New York City for repair work; stock and fixtures worth \$3,000; bench work averages \$325 a month; rent \$45; 4½ years to run, desires first class watchmaker of good address as equal partner; \$2,500 required; \$1,000 down; to the right party an opportunity of a lifetime; fullest investigation solicited. O. E., care JEWELERS' CIRCULAR.

**FOR SALE**.—Stock, fixtures and good will of a good paying jewelry store in a Rocky Mountain city of about 3,000 inhabitants; present owner has made himself independent in ten years, but must quit on account of poor health; stock invoices about \$7,000, but can cut down to \$4,000 or \$5,000; fixtures new and pretty; good run of repair work and no competition; store in best location for rent or sale. Address Lock Box 163, Rawlins, Wyo.

## For Sale.

**FOR SALE**—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence, R. I.

**FOR SALE**.—OFFICE FIXTURES, INCLUDING SAFE, COMPLETE FOR DIAMOND OFFICE. JACOBSON BROS., 16 MAIDEN LANE, NEW YORK.

"**WATREBURY NO. 16, REGULATOR**," fine Swiss movement, mercury pendulum, dark cherry case; as good as new; in use three years; will sell cheap or trade for '91 or '95 model safety. Address "B.," care K. H. Clark Jewelry Co., 105 S. 6th St., St. Joseph, Mo.

## To Let.

**TO LET**, fine office, half of the third floor of Diamond Exchange, 14 Maiden Lane, N. Y. Apply to janitor.

**TO LET**—Corner store, 20 Maiden Lane, New York, basement and sub-cellar; very desirable; terms moderate. Inquire Room 9.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**TO LET, TWO UPPER LOFTS**, 64x85, in factory, St. Marks and Underhill Aves., Brooklyn; all modern improvements; fire-proof vaults on each floor; well adapted for jewelers or diamond cutters; permanent light on all sides. Apply to Geo. W. Shiebler, 179 Broadway, N. Y.

## Miscellaneous

**A GOLD** solder that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of (the best of all gold solder), 50 cents per dw. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## TO LET.

Entire floor, with steam power, May 1st, in the jewelry manufacturing building,

**No. 17 JOHN STREET.**

Apply to engineer on premises. Also a shop, with steam power.

## AUCTION SALE!!

The entire stock and fixtures contained in Jewelry Store of

**A. D. SELOVER,**  
Prudential Building, Newark, N. J., will be sold at public auction in lots to suit the trade, without reserve. Sales daily at 10 a. m., 2 and 7:30 p. m., commencing Monday, March 18th.

**GEORGE H. LAMBERT, ASSIGNEE.**

## DEMAGNETIZING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

**THE WINSLOW & PENNEY CO.**

608 Masonic Temple, - CHICAGO.

**Wm. H. BALL & COMPANY,**

Manufacturing Jewelers.

15 JOHN STREET, NEW YORK.

**SPECIAL NOTICES**  
IN  
**THE JEWELERS' CIRCULAR**  
Produce the results desired.

### Connecticut.

The Silver City Plate Co., of Meriden, have filed a certificate of organization with the Secretary of State.

C. D. Morris, of Wallingford, is in Chicago for a week's stay in the interest of R. Wallace & Sons Mfg. Co.

A representative of a silver plate concern in Meriden has been in Cromwell, Conn., looking at the factory formerly used as a silver plate shop there, with a possible view of opening it.

F. L. Tibbals, secretary of the Geo. H. Ford Co., New Haven, who has been confined to his home in Milford for about six weeks by illness, was able to be in his seat in the Legislature last week.

Benjamin White Collins, son of president A. L. Collins, of the Meriden Cutlery Co., Meriden, and Miss Sophy L. Northrop were united in marriage in West Haven, March 5th, at the home of the bride's parents.

Col. W. J. Leavenworth, J. C. Maltby, C. H. Tibbetts and other prominent Wallingford gentlemen have held a meeting and taken steps to obtain increased telephone facilities. Subscribers to the new plan already obtained are R. Wallace & Sons Mfg. Co., Simpson, Hall, Miller & Co., and Maltby, Stevens & Curtiss Co.

The glass-cutting firm of T. Niland & Co., Meriden, have dissolved partnership. The business will hereafter be carried on by Edward T. Burgess. Mr. Niland is a well known glass-cutter, and was formerly in partnership with J. D. Bergen in his shops here and in England. Mr. Niland owns a farm in Kensington, but has not decided fully as to his future plans.

### The Songs of Two Bards.

**A** BARD on the staff of the Philadelphia *Record* turned his lyre and sang as follows, in the issue of its paper of March 8, 1895:

I know a jewel of a girl  
With eyes of sapphire blue,  
With ruby lips and teeth of pearl,  
With silvery voice and golden curl,  
And yet, to lapse into cold, callous prose, this jewel of  
a maiden hasn't even the price  
To buy an oyster stew.

Is there not a similarity between this and the song of a bard, which appeared in THE JEWELERS' CIRCULAR of Jan. 1, 1891?

In color are my Marie's eyes,  
Like sapphires in the night,  
And in their joyous radiance,  
Like diamonds in the light;  
Her lips are dainty rubies twain,  
Like cherubs of the Spring;  
My heart doth yearn to hear again  
Her laugh of silvery ring;  
Her ears unfold like coral sheaths,  
In tint, in curve, in curl;  
Her speech perfume of amber breaths  
And falls with gentle purl;  
Ah! true thou art a jewel, love,  
A masterpiece of old;  
But better still than all above,  
Her pa is eighteen karat gold.

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the connection of their business.

### A Jeweler's Note of Warning.

**A**T the moment the writer of this paragraph opened the door of a jewelry store he heard a startling noise as of the fall of a heavy flat article. Looking into the matter he noticed that a piece of board iron bound had fallen to the floor. This device the jeweler utilizes to notify him of the entrance of some one to his store. He leans it against the door, which upon being opened overthrows the board, producing a loud noise.

### Suggestive Ads.

**U**NDER this department were presented last week two specimens of effective advertising, designed by C. E. Rose, El Reno, Okla. The two additional specimens below offer good suggestions:

### CLOCKS.

<p>NOT A CHEAP CLOCK.</p>	<p>NICKEL ALARM CLOCKS, "98 CENTS."</p> <p>EVERY ONE WARRANTED FOR ONE YEAR.</p> <p>CHAS. E. ROSE, "the Jeweler." "IF YOU BUY OF ROSE ITS GOOD."</p>	<p>BUT A GOOD CLOCK.</p>
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### A Miniature Mine in a Jewelry Store Window.

**F**OR the past fortnight thousands of people have been attracted to the window of H. A. Soper's jewelry store, 333 Market St., Harrisburgh, Pa., where there is on exhibition a miniature precious stone mine. The scene is life-like and was gotten up by Mr. Soper, who has considerable talent in the line of window decoration. The mining is being done by Brownies, who apparently have been hard at work. About the mine are piles of precious stones, some ready for shipment, others ready to be hoisted to the office for inspection. The mine is a valuable one, as the precious

stones taken from it are of a varied character. In the sides of the mine are numerous gems yet to be taken out.

### Optical Illusions as Advertising Devices.

**W**E have already referred to the optical illusions copyrighted by Wm. M. Updegrave, Johnstown, Pa. The one entitled "How Many Blocks in the Pile?" before described at length, has been printed in large size, adapting it admirably for street car and window advertising.

Mr. Updegrave's latest illusion is entitled "From Death to Life," and depicts on a card two children playing with a dog between them. Placing the card 15 feet away and gazing at the picture, a transformation takes place, and a death's head appears to the vision.

### GET OUT

of the notion  
that you must pay  
\$100.00  
to get a good Watch.  
My  
\$25.00 watch  
I guarantee  
a perfect timer.

**CHAS. E. ROSE,**

"THE JEWELER,"

If you buy it of Rose, it's all right.

These illusions are effective advertising devices, and will greatly repay their slight cost.

L. Neuburg, Chilton, Wis., has sold out to H. W. Field and Theo. Stuedel.

Ed. Sarsel, Santa Ana, Cal., has sold his jewelry stock to C. E. Rubottom and retired from business.

The entire stock of Laney & Gordon, Lockhart, Tex., recently seized under attachment at the suit of the First National Bank, of Lockhart, was sold a few days ago at auction by the sheriff and brought the sum of \$130, the bank being the purchaser. The stock was appraised at \$1,500.

**The World of Invention.**

**THE IDEAL SAFETY CHAIN.**

Our illustration shows an article which will immediately appeal to every woman. Whatever be the reason, it is an incontrovertible fact that a woman always carries her purse in her hand. Seated in a conveyance or otherwise, the pocketbook is placed



in her lap. If she rises suddenly the purse often goes sprawling to the floor. The shopper, too, has a habit, most convenient for light fingered people, of placing her purse on the counter while examining the wares spread before her; or perhaps she walks upon a crowded thoroughfare and suddenly feels her pocket book deftly snatched from her grasp. All these things are obviated by the use of the Ideal Safety Chain. It can be attached to the purse in a moment by a child. It gives perfect freedom to the shopper's hands, but reminds her very quickly should she attempt to leave the pocketbook behind her. Against snatch thieves it also offers an additional protection. The manufacturers, Bates & Bacon, Attleboro, Mass., offer the Ideal in sterling silver, roll plate and silver plate, and in various styles of chain, including the popular fox-tail, rope and link patterns.

**A Few Words of Praise.**

THE following is quoted from the Brooklyn Times of March 7:

**THE JEWELERS' CIRCULAR.**

Despite the fact that trade papers in general can count on but accidental circulation outside the lines of the trade to which they are in particular addressed, they have been by no means behind their more general contemporaries in utilizing the improved methods of modern illustrated journalism. At the head of this class stands THE JEWELERS' CIRCULAR, a very handsomely illustrated and most readable weekly. It displays all the marks of prosperity, and a very casual glance at the contents will go to show that such success is richly deserved. The illustrations are well designed and cleverly executed. The letter press would be valuable reading, even outside the trade, to those who find pleasure in keeping abreast of the last developments of a trade which is really an art.

**Trade Gossip.**

A. C. Becken, Chicago, Ill., has been busy the past week or ten days, mostly in special lines, with good mail orders.

A novelty which it is thought by its manufacturers, Powers & Mayer, 49 Maiden Lane, New York, to be a sure winner, is their Derby ring. This ring, which may be put in the category of "horsey" jewelry, will doubtless appeal to the lovers of the thoroughbred.

The cases offered by the Solidarity Watch Case Co. have been before the trade with constantly increasing favor for the past 11 years. The company's patented combination scalloped and bascine cases in particular have proved wonderful sellers. They can be had in 16, 6 and 0 sizes. Frank

E. Harmer looks after the company's interests in New York and on the road.

O. E. Bell & Co., Cincinnati, O., are sending out a new trademark to their customers with a key. Be sure and get this key and keep posted on the prices of all the "snaps" that are to follow.

That enterprising house, Lapp & Fler-shem, Chicago, specialized their entry upon their twentieth year of uninterrupted business progress by sending out some interesting special circulars that show in themselves the enterprise for which the house has become known as the "busiest house in America." One of these, devoted to clocks and silver, shows a number of patterns to be had only of this house. Another, on tinted paper, the 809th sent out by this house, displays silver novelties (including fan and watch holders, handkerchief holders, buckle brooches and pins, side combs, manicure sets, etc.), also a number of pretty guard chains, in addition to those in their large catalogue. These place the retailer in direct touch with the latest novelties on the market and are worthy careful examination.

The death occurred recently of Andrew E. Schepmoes, a well known teacher in New Paltz, N. Y. Two sons survive him, one being M. De Witt Schepmoes, jeweler, of New Paltz.

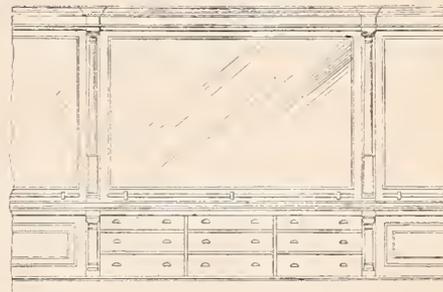
**MELISHEK & PETTER,**

128 Maiden Lane, New York.

MANUFACTURERS OF

**WALL AND COUNTER CASES,**

**FOR JEWELRY, SILVER-WARE, ETC.**



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

**CALL AND SEE US.**

When you buy  
Cut Glass

You want the best!  
That which bears our  
Trade Mark

Has no superior  
And will prove profitable and satisfactory.



**T. B. CLARK & CO., Inc.,**  
860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.

**Features**

OF THE JEWELERS' CIRCULAR

WORKSHOP NOTES. PARIS FASHIONS. FASHIONS IN JEWELRY. THE CONNOISSEUR. PRACTICAL LESSONS FOR OPTICIANS. TECHNICAL ARTICLES. LATEST PATENTS. MATTERS IN STORE KEEPING



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# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

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CHICAGO, WEDNESDAY, MARCH 13, 1895.

No. 6.

## Chicago Notes.

### TRADE CONDITIONS.

March has opened quiet. Orders are quite plentiful for this time of year, but are small. Buyers from suburbs and near-by towns are well represented but few are arriving from a distance. A little trade is being done in silver lines. Watches are the bright spot in the market at present, the distribution having largely increased. While collections are slow there are fewer complaints heard from the country than a year ago. Special lines are moving well.

E. H. Clopper, Polo, Ill., is building a new home.

Emil Starkey, Burlington, Wis., looked over Chicago stocks last week.

T. M. King, of King & Helmer, Paxton, Ill., visited the jobbers Friday.

Secretary Gainer, Rogers & Hamilton Co., passed last week at the Chicago sales-rooms.

W. Meyer, Mt. Pulaski, Ill., while buying here, was called home by the death of his mother.

President Wadsworth, of the Wadsworth Watch Case Co., is expected here about the 22d inst.

Mr. Blake, of Blake & Ham, an old time house of Frankfort, Ind., was here buying last week.

C. H. Knights & Co. report the diamond trade as keeping up well, with January and February good months.

Frank Baker, of the material department of Otto Young & Co., has engaged with Katlinsky & Gatzert Co.

Thomas Hartman, of Hartman Bros., formerly of Hamlin, Ill., bought the past week for their new store in Mapleton, Ia.

Besides those elsewhere mentioned, buyers here the past week included: F. J. Kempel, Oregon, Ill.; G. G. Case, Jackson, Mich.; H. Post, Decatur, Ill.

C. S. Sands, of Sands & Fellows, Cedar Rapids, Ia., passed through here on his way to Buffalo. Mr. Sands represents King & Eisele, Buffalo, N. Y., on the road.

Chris. Morgan, who heralds the ★ Rogers & Bro. A 1, a little late on his trip by reason of a sprained ankle and the illness of his son, visited the trade the past week.

An effort will be made the present week by the Chicago Jewelers' Association to make effective the early closing movement and extend the idea throughout the trade.

A. Wedeking, for six years secretary and treasurer of J. H. Purdy & Co., Champlain building, severed his connection with the house March 1, and hereafter these duties will be assumed by Mr. Purdy.

John W. Tyler, the 43d St. jeweler, has opened his store for fine trade in the Clifton House block, Monroe St. The store is prettily arranged, and in quality the wares appeal to people of the better tastes.

President Wilcox, of the Meriden Britannia Co., at the Chicago salesrooms for five days, left March 5 for a short sojourn in Texas. Secretary Rockwell, of the company, passed the week here and left for Meriden.

Frank Smith, alias Walsh, pleaded guilty March 4 to the charge of stealing diamonds and jewelry Oct. 30, 1894, from the jewelry house of G. W. Brethauer, 71 Washington St. Judge Sears sentenced him to seven years in the Joliet penitentiary.

Safes for M. F. Barger & Co. arrived Thursday and are in position. Some purchases remain yet to be made, the bulk having been ordered, and the new firm will have stock in shape to do business by April 1. The location, 405 Columbus building, is unexcelled.

George E. Knight, secretary of the Rockford Watch Co., while in the city the past week completed arrangements with Hugh E. King to represent the company in Chicago. Mr. King represents the Rockford Silver Plate Co., with pleasant quarters on the 9th floor, Masonic Temple.

Pont Lucas, who has been under arrest on charges of stealing gold rings from jewelers by a cleverly devised trick of substituting brass ones in the tray while pretending to be a customer, has been held to the Criminal Court on two charges in bonds of \$500 each. The complainants are A. B.

Williams, 266 W. Madison St., and Negley & Co., 474 N. Clark St.

Rich & Allen have been appointed Sinnock & Sherrill's agents for the western territory. The firm will sell from samples and Mr. Allen, of the firm, will travel throughout the west. Ketcham & McDougall's thimbles are a second line handled by Rich & Allen in addition to their diamond business.

In a natural gas explosion in Anderson, Ind., which destroyed the Terhune block, Charles Bassett's store, a half block away, had the glass in both front and rear blown out and a number of watch movements damaged by water. A transom in R. B. Clark's jewelry store was blown a distance of 20 feet, but his stock was uninjured.

M. A. Mead has returned from his pleasure trip and reports that an examination shows business in watches much better. The year thus far has exceeded the previous year by from 60 to 250 per cent. monthly, with a total increase to March 7th of 110 per cent. over the same period of 1894. "It will improve right along, I think," said Mr. Mead, "and the season will be a satisfactory one."

A package was left at Hyman, Berg & Co.'s in an envelope addressed to S. H. Levy. It was handed to the cashier for safekeeping. She, supposing Mr. Berg wished it mailed, failed to note the address, affixed a stamp and mailed it with other letters. It passed to the post office, thence back to Hyman, Berg & Co.'s and was duly handed to Mr. Levy, of L. & M. Kahn & Co. The package contained diamonds valued at nearly \$3,000!

A bold attempt at burglary was made at the jewelry store of Rose & Carter, 759 W. Madison St., about midnight, March 6th. The thieves broke the plate glass window with a strong implement, as the entire glass was shattered. The noise it made attracted the attention of watchman Gray who went to the spot at once and gave the burglars little time to carry away any of the clocks, opera glasses and optical instruments displayed in the window. He was not in time to make any arrests.

**St. Louis.**

President Herman Mauch and his committee of members of the Retail Jewelers' Association of Missouri are making elaborate preparations to entertain the National Association's convention here next July.

J. Bolland, who has for years been in the jewelry business at 8 S. 4th St., is fitting up a magnificent new store in the Mercantile Club building, corner of 7th and Locust Sts. He will go east in a few days to buy silverware.

The following traveling men have been in St. Louis within a week: Louis Lassner, Goodfriend Bros. & Lassner; J. E. Simonson, A. J. Hedges & Co.; O. C. Lane, Reed & Barton; Sol Cone, Myrick, Roller & Holbrook; S. Caro; W. F. Gough, Carter, Sloan & Co.; Wm. Peacock, French & Franklin Mfg. Co.

**Detroit.**

J. W. De Lind, jeweler, Butler, Ind., was here last week purchasing goods.

J. H. Dinwoodie, Coleman, Mich., has sold his jewelry business to F. A. Nigge-man.

John Phillips & Co., of this city, furnished the oak show cases in the new store of Hugh Connolly, in the Detroit Opera House block.

The big clock which has stood in front of F. G. Smith & Sons' jewelry store the past 11 years was taken down on their removal and will be sold.

Daniel Maloney was last week examined on the charge of breaking into the jewelry store of R. D. Baker & Co. He pleaded not guilty and was bound over for trial.

International Optical Lens Co. have incorporated with a capital stock of \$10,000; paid in, \$3,000; no real estate; personal estate, \$4,634; debts, \$2,743; credits, \$1,109; stockholders, W. D. Backus, 50 shares, S. C. Dusten, 49, and M. T. Bickford, 1.

Among the Michigan country jewelers who purchased goods here last week were: H. A. Taggart, Durand; Mr. Van Alstine,

Morenci; John Steele, Plymouth; Fred. Grimm, Mt. Clemens; Wm. Parks, Reese; Geo. Chambers, Mt. Clemens, and A. W. Kludt, Lennox.

F. G. Smith & Sons last week moved their stock of jewelry from the corner of Woodward Ave. and State St. to Clifford and Woodward. Their present location has undergone a thorough renovation and it is now one of the model stores of the west. Among the improvements is a beautiful Italian mosaic tile floor. The ceiling is decorated with heliotrope and silver trimmings, supported by two rows of columns of artificial marble to match. Around these pillars are grouped the mahogany show cases with their precious contents. The right hand side of the store is occupied by the diamond cases, the center by the watch department, and the left by the silver ware department. Down stairs and in the rear are the art goods, and in the left rear corner is the optical department over which C. J. Pierce has presided for 22 years. The fifth floor of the building is occupied by the manufacturing and repair shops.

**Kansas City.**

Gus Buckland, Osage City, Kan., was in town, with his wife last week.

The annual meeting of the Kansas Retail Jewelers' Association was held at the Midland Hotel last week. J. C. Armstrong, Ottawa, Kan., presided, and Eugene G. E. Jaccard was secretary. Only routine business was transacted.

The police of this city have arrested a young man calling himself Chas. White. In his possession were six very valuable watches and he had pawned several more. He claims to be a watchmaker and to reside in St. Louis, but it is believed he is the person wanted for robbing several jewelry stores in the western part of Kansas.

**San Francisco.**

Mr. Mygatt, of J. F. Fradley & Co., New York, left last week for home.

W. F. Holden, of Haskell & Muegge, has left for a three weeks' trip south.

Chas. Haas, Stockton, and C. J. Noack, Sacramento, have been in town on business.

Mr. Rothschild, of Rothschild & Hadenfeldt, has left for a month's absence in the interior.

It is said that Nordman Bros. will shortly move to the quarters in Sutter St., now occupied by the Seth Thomas Clock Co., and that that company will cease to continue their agency in this city.

**Pacific Coast Notes.**

Wm. Frank, Colusa, Cal., is conducting an auction sale.

J. E. Adcox has removed from Lebanon, Ore., to Albany, Ore.

Wm. Wilkinson, formerly of Pendleton, Ore., is opening a new stock in Walla Walla, Wash.

F. H. Moore will close out his establishment in San Bernardino, Cal., at auction. He will go to Chicago.

The onyx fields in the Big Bug district, Arizona, have been sold to Wm. O. Gilkey for \$24,000. The quarries will be extensively worked.

Geo. King, aged 66 years, an old resident of Tacoma, Wash., and at one time a well known jeweler, died recently at the city and county hospital, of diabetes.

The affairs of Frank Golden, Nevada, Cal., are still unsettled, and rumors are afloat that certain eastern and local creditors, who refuse to accept his offer of 20 cents on the dollar, are about to bring proceedings in the courts to upset his bill of sale.



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**ACTUAL SIZE.** No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

### Cincinnati.

Harry Scofield, of Lincoln, Bacon & Co., New York, was last week in Cincinnati.

E. J. Dorchester, of Park Bros. & Rogers, Providence, R. I., was in Cincinnati Saturday.

Moses Schwab, of A. G. Schwab & Bro., attended the convention in Toledo last week.

Frank Braunstein, of A. G. Schwab & Bro., started on the road last week with a line of novelties.

Frank Owen, son of Charles Owen, jeweler, of this city, died recently of the grip. He was 41 years of age.

Albert Bros. are enlarging their territory and have secured a new traveler, W. Tilley, of Indiana, who goes out on the road this week.

Geo. Pierce, of Short, Nerney & Co., Providence, and G. V. Dickerson, of the Elgin National Watch Co., were in town last week.

Ben Creyer, Anderson, Ind., who was in Cincinnati last week, received a telegram from his family to go home immediately as the town was blown up by natural gas.

The silver service for the cruiser *Cincinnati* made by Dominick & Haff, New York, will arrive in Cincinnati next week and be on exhibition in the window of C. Hellebush.

C. Hellebush made a very fine medal for the 1st Regiment O. N. G., to be presented to their commander, Lieut.-Col. Whitney. It is four inches in length and has an eagle at the top; from two cross swords is pendant in the centre the diamond initials of Col. Whitney.

### Indianapolis.

April 1st Leo Lando will remove his stock of optical goods from 62 E. Market St. to a large and nicely fitted room in the Hotel Dennison block, N. Penn St.

Frank Heller, who recently closed out his jewelry business in Marion, Ind., is now senior partner of Heller & Benton, Alexandria, Ind.

E. O. Collins, Franklin, Ind.; Henry Rossier, Martinsville, Ind.; L. Duret, Noblesville, Ind., and J. W. Hudson, Fortville, Ind., were in the city last week buying goods from the jobbers.

### St. Joseph, Mo.

The store of J. F. Hartwell & Co. is being rapidly remodeled. Mr. Hartwell expects to be ready for business about March 20th. He returned March 4th, from a business trip to Texas.

Bids on the stock of Baldwin & Co. were opened last week. The tools and material were sold at 39 cents on the dollar.

Morris Bauman and Julius Newman, of L. Bauman Jewelry Co., St. Louis, were here last week.

I. Schwartz, of Mark Streicher & Co., Chicago, was in the city a couple of days last week. H. Eisenbach, of A. Hirsch &

Co., Chicago, was also here and reported a very good business.

Robertson-Gleason Jewelry Co. is the name of a new firm of manufacturing jewelers at 616 Felix St., this city. The members of the firm are both young, but claim to be experienced.

### Minneapolis and St. Paul.

The assignee of Spaulding Bros., Minneapolis, will not open the store for business until the final settlement of the assignment.

F. E. Callender, manufacturing jeweler, St. Paul, has a large force working on a patent pipe cleaner, his own invention, on which he reports a sale of 18,000 during one week.

Hirschy & Regli, manufacturing jewelers, Duluth, Minn., recently dissolved partnership. Mr. Regli will continue the business and Mr. Hirschy intends going to New York to take a course in optics.

H. M. Carpenter, of the Minneapolis Jewelry Mfg. Co., last week made a proposition to the Hennepin County Commissioners, agreeing to accept \$1,000 as compensation for the damage done his meadow by the overflow of Minnehaha Creek.

Out-of-town jewelers visiting the Twin Cities the past week were: C. E. Meader, Marshall, Minn.; A. F. Robertson, St. Cloud, Minn.; E. A. Smith, Hastings, Minn.; W. C. Kayser, Marshall, Minn.; C. H. Johnson, Marshall, Minn.; Hiram B. Mears, Staples, Minn.; U. F. Lemire, Barnesville, Minn.; C. A. Schneider, Faribault, Minn.

### Pittsburgh.

O. K. Taylor, Jr., has started in business in Salem, O.

Steele Roberts is in New York, buying Spring stock.

Sam L. Wise, formerly of Greensburg, Pa., is now with Dueble Bros., Canton, O.

B. E. Arons and family have returned from a trip to the Bermudas, the south, and to Hot Springs, Ark.

Eliza, the only daughter of J. P. Steinmann, the Federal St. jeweler, died Friday evening in her 12th year.

S. O. C. Menaffey, watchmakers' supplies, has opened up a neat establishment with West, White & Hartman.

B. E. Arons, after April 1st, will occupy the entire stockroom at 65 Fifth Ave., besides taking two rooms on the second floor.

A Napoleon watch, the property of the Redway family, is now on exhibition at G. B. Barrett & Co.'s store. Once the property of Napoleon Bonaparte, it was given by Jerome Bonaparte to a Redway.

Visiting jewelers last week were: D. L. Cleland, Butler; Harry Weylman, Tarentum; E. H. Kennerdell, Tarentum; Mr. Baker, Washington, Pa.; Frank Hayes, Washington, Pa.; John C. Dueber, Canton, O.; R. L. Kirkpatrick, Butler; Geo. V. Brady, Frank Worrell, Washington; R. Merrill, Jeannette; and H. A. Reineman, McKeesport.

On Friday afternoon a number of jewelers from Pittsburgh and surrounding towns met at the Hotel Schlosser, for the purpose of establishing a western division of the Pennsylvania Retail Jewelers' Association. C. C. Will was appointed chairman *pro tem* and A. E. Siviter, secretary *pro tem*. Arthur S. Goodman, of Philadelphia, was present. The present chairman will issue a call for a second meeting on March 25.

### Syracuse.

C. B. Horton & Co. will open a jewelry store in Newark on April 1.

H. J. Howe was called to Otisco, Friday, by the death of his mother, aged 93 years.

There is a possibility that George Havill, the crook arrested in Chicago last week, may be one of the men wanted in this city for the robbery at the jewelry store of Becker & Lathrop.

Jeweler A. G. Sandford, Hamilton, has sold what remained of his stock after the fire to his brother, C. B. Sandford, of Morrisville, and will go to Peoria, Ill., to attend Parson's Horological School.

Among the buyers in Syracuse the past week were: H. A. Williams, Camden; Dell Ouderkirk and G. N. Luckey, Baldwinsville; J. F. Orton, Canastota; Bert Sholtz, Port Byron; and Dr. J. X. Smith, Oneida.

The firm of A. Lewis & Co., consisting of A. Lewis and Moses Rubenstein, have dissolved partnership. Mr. Lewis will continue the business alone in the present offices in the Kirk block, while Mr. Rubenstein will open offices about April 1st in the Granger block.

### Canada and the Provinces.

G. H. Bourdon, jeweler, has registered a partnership as A. B. Lafrenière & Cie.

U. L. Reeves, a recently established jeweler of Stouffville, Ont., has assigned. He had very little means.

H. A. Wood, a jeweler of Kingston, Ont., has invented a rawhide tire for bicycles, and has secured patents in many lands.

The Toronto aldermen are considering the advisability of spending several thousand dollars in clocks for the fire halls.

Henry Birks and Mrs. Birks, of Montreal, leave shortly for Colorado Springs to join their son, Gerald Birks, who has spent the Winter in Colorado.

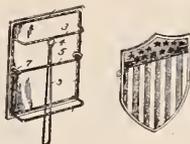
The loss of John Wanless & Co., in the large fire in Toronto, as reported in last week's CIRCULAR, is estimated at \$25,000, covered by an insurance in various companies for \$27,000.

Mr. Wilkinson, who was for so many years identified with the old firm of Kent Bros., Toronto, has accepted a position in the new firm of Ambrose Kent & Sons, Richmond St., W. Ryrie Bros., with whom Mr. Wilkinson had been for some time, tendered him a pleasant surprise at his residence.

**The Latest Patents.**

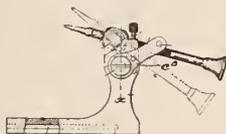
ISSUE OF MARCH 5, 1895.

**535,015. CHAIN-SECURING DEVICE.** JAMES V. MATTHEWS, Harrisburg, Pa. Filed Nov. 15, 1894. Serial No. 528,865. (No model.)



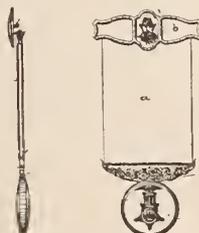
A chain-securing device, consisting of a front plate provided at its rear side and near the upper edge thereof, with an eye, and having, near its lower edge and at its rear side, a guiding loop, a cord or chain connected to the eye and passing through the guiding loop and projecting below the front plate, and means secured to the rear side of the front plate whereby it may be attached to an article of apparel.

**535,021. TOOL-HOLDER AND REST THEREFOR.** EDWARD RIVETT, Boston, Mass. Filed June 18, 1894. Serial No. 514,927. (No model.)



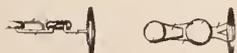
A rest having open bearings, and a guard adjustably supported on the rest, combined with a holder for the tool, elongated journals for the holder adapted to rest in said bearings, whereby the holder may be moved laterally in the bearings, the shank or handle of the tool projecting under the guard and being limited thereby in its rotative movement.

**535,039. BADGE.** BENJAMIN S. WHITEHEAD, Newark, N. J. Filed May 10, 1894. Serial No. 510,676. (No model.)



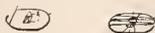
A badge, comprising therein, a ribbon, means at the top of said ribbon for securing the badge to a garment, a clamping plate or bar *c* at the lower portion of said ribbon, consisting essentially of a pair of clamping sections adapted to be closed down upon each other, an opening in each section through which the lower portion of said ribbon is passed, and holding portions *c'* and *c''* on said clamping sections, and a medallion secured to said holding portions, said medallion comprising therein, two oppositely arranged inscription, design or emblem-bearing frames or devices *d'* and *d''*, and a ring *e* provided with a cut-away portion *e'* and clamping edges *e'* and *e''*, for securing said frames or devices *d'* and *d''* together and in position on said holding portions *c'* and *c''*.

**535,040. COMBINED COLLAR-BUTTON AND NECKTIE-HOLDER.** CHARLES S. WILSON, Kansas City, Mo., assignor of one-half to Eugene G. E. Jaccard, same place. Filed Nov. 19, 1894. Serial No. 529,307. (No model.)



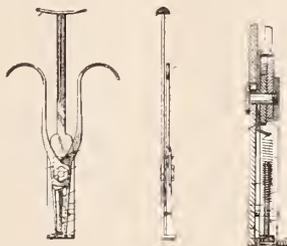
A combined collar button and necktie holder, comprising the base, the shank secured to the base, the shoe hinged to the shank and the clasp secured to the said shoe and movable therewith.

**535,017. CLASP FOR TEXTILE GOODS.** EMELINE H. BODDEN, Providence, R. I.—Filed Sept. 7, 1894. Serial No. 522,344. (No model.)



As an article of manufacture, a clasp for use on textile goods, consisting of a disk having points raised on its surface, and two tapering legs parallel with each other, on one side, said legs having slits or recesses made lengthwise in them and in position to receive the points on the disk, when said disk and legs are folded together.

**535,092. TOOL FOR REMOVING HANDS OF TIMEPIECES.** THOMAS F. CARR and HENRY M. FANNIN, Ezel, Ky.—Filed June 15, 1894. Serial No. 514,666. (No model.)



In a tool for removing watch hands, the combination with a standard, of a pair of pliers slidingly secured thereon, and means for normally forcing the pliers down and spreading the jaws apart.

**535,218. POLARISCOPE.** WILLIAM F. C. MORSELL, Philadelphia, Pa.—Filed June 22, 1894. Serial No. 515,352. (No model.)

In a polariscope, a polarizer comprising a system of reciprocal lenses, and a Nicol prism, or its equivalent.

**535,238. CENTER WHEEL AND PINION FOR WATCHES.** FRED. H. CORTHELL, Elgin, assignor to the Elgin National Watch Co., Chicago, Ill.—Filed Dec. 24, 1894. Serial No. 532,849. (No model.)



A center wheel provided with a D-shaped center opening in combination with an arbor which has a correspondingly shaped enlargement that is adapted

to fit into and fill the same, and with means for confining said wheel in position lengthwise of said arbors

**535,283. FOUNTAIN-PEN.** IWAN GOLWER, Riga, Rosch.—Filed Oct. 2, 1894. Serial No. 524,750. (No model.)



A fountain pen having a reservoir, a tube extending therefrom, and a pen-point situated without said tube and having the parts of its nib attached to the tube whereby the wall of the latter is moved to open or close its delivery orifice by the movement of the pen nib.

OMITTED FROM ISSUE OF FEB. 5, 1894.

**533,473. RECORDING DEVICE.** ADRIAN C. KINTER, Bedford, Pa.—Filed May 3, 1894. Serial No. 509,924. (No model.)

A recording device, comprising a dial provided with an opening and two fixed segmental graduations arranged at opposite sides of the dial, pointers pivoted to the dial and adapted to indicate on the said graduations, a ring mounted to turn on the pointer pivot and provided with indications adapted to appear in the opening of the dial, and a spring plate for holding the ring to the dial.

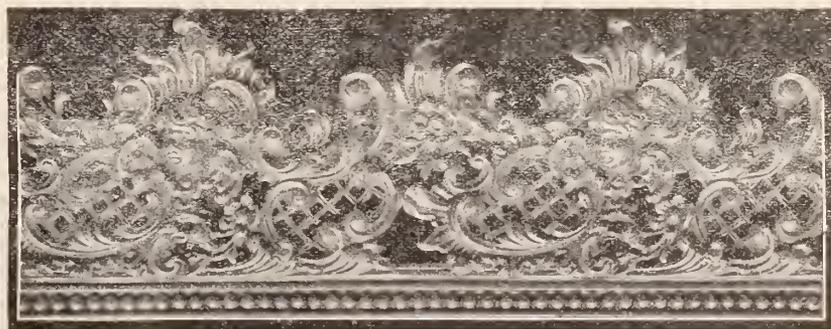
The great end of all human industry is the attainment of happiness.—Hume.

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22 John St., N. Y.  
SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
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Settings, Galleries, Ornamental Designs, Rich Borders in Rocco and Renaissance.

**FOX TAIL CHAINS.**

## Workshop Notes.

**Solder for Aluminium.**—Prof. J. Richards states in the *Aluminium World* that the best results in soldering aluminium have been obtained with an alloy of zinc, tin, aluminium and phosphorus. The solder can be used with the blow-pipe or a soldering iron, a little silver being added in the former case to make it harder and give it a better color. No flux of any description is required in using it.

**Value of Cylinder Escapement.**—The cylinder escapement is essentially a frictional, as distinguished from a detached escapement. It performs fairly well and is just suited for the lower grades of watches. The vibrations of the balance are not so much affected by inequality in the force transmitted and by other faults, if the escapement is a frictional one, and the work comparatively coarse, as when a highly detached escapement and very fine pivots are used.

**Action of Cylinder Escapement.**—In order to describe the action of the cylinder escapement, let the watchmaker imagine that the pivot of a tooth of the escapewheel is pressing against the outside of the shell of the cylinder. As the cylinder on which the balance is mounted, moves around in its proper direction the wedge shaped tooth of the escape wheel pushes into the cylinder thereby giving it impulse. The tooth cannot escape at the other side of the cylinder for the shell of the cylinder at this point is rather more than half a circle, but its point rests against the inner side of the shell till the balance completes its vibration and returns, when the tooth which was inside the cylinder escapes, and the point of the

succeeding tooth is caught on the outside of the shell.

**Dead-beat or "Graham" Escapement.**—This escapement is considered to be the best for regulators and other clocks with seconds pendulum. The only defect inherent in its construction is that the thickening of the oil on the pallets will affect the rate of the clock after it has been going some time. Notwithstanding this, it has held its own against all other escapements on account of its simplicity and certainty of action. The pallets of the Graham escapement were formerly made to scape over fifteen teeth of the wheel, and until recently ten, but now many escapements are made with pallets scaping over but eight teeth. This reduces the length of the impulse plane, and the length of the run on the dead face for a given arc of vibration, and consequently the relative effect of the thickening of the oil. The angle of impulse is kept small for the same reason. There is not much gained by making the pallets embrace a less number of teeth than eight, for the shake in the pivot holes and inaccuracies of work cannot be reduced in the same ratio, and are therefore greater in proportion. This involves larger angles and more drop. It is purely a practical question, and has been decided by the adoption of eight teeth as a good mean.

**Broaching Hole in Enamel Dial.**—Use a flat ended drill or a conical broach of copper into which diamond powder has been hammered. A graver kept moistened with turpentine is sometimes used. The edges of holes in dials may be trimmed with corundum sticks to be obtained in material stores.

**Bleaching Watch Dial, etc.**—Dissolve  $\frac{1}{2}$  oz. cyanide of potassium in a quart of

hot water and add 2 oz. strong liquor ammonia and  $\frac{1}{2}$  oz. spirits of wine (these two may have been mixed previously). Dip the dials, whether silver, gold or gilt, in it for a few seconds, then put them in warm water; brush well with soap, and afterward with clear water; rinse and dry in hot box-wood dust. Another good plan is to greatly heat the dial and dip in diluted nitric acid, but this method must not be adopted for dials with painted figures, for these would be destroyed.

**Polishing.**—The tools used for producing the beautiful polished and square surfaces to be found in watch work may be divided into two general principles; first, where the work is rigid and receives a reproduction of a previously squared surface, and secondly, where the work is "swung," or arranged so to yield to unequal pressure in polishing. Polishers for steel are either of soft steel, iron, bell metal, tin, zinc, lead or boxwood. They must in all cases be formed of softer material than the object to be polished; for instance, bell metal, which brings up a good surface on hard steel, is unsuited for soft. Polishers used for brass are generally of tin or boxwood with willow for finishing. The polishing medium is either emery, which is used for grey surfaces, oil-stone dust, rouge, or diamantine, used with oil. Brass surfaces are generally "stoned" preparatory to polishing, that is, rubbed square with blue stone and water of Ayr stone and water or oil.

**Polishing Roller Edges.**—Roller edges for lever and chronometer escapements are often polished by means of a rotating disc or mill of bell metal. The roller on an arbor is fixed to the slide rest of the lathe in a pair of turns or specially adapted holder. When brought into contact with the mill, it is turned with a bow or the thumb and finger, and the slide rest traversed the while so as to move the roller in a plane parallel with the face of the mill. After the edge is polished, if the corners of the rollers are to be chamfered, the holder is turned first one way and then the other to an angle of  $45^\circ$ .

**To Readily Identify a Diamond.**—Prick a needle hole through a card and look at it through the doubtful stone. If it is spurious, two holes will be seen distinctly on the card; if it is a diamond, but one; there is no other stone at all resembling the diamond but what gives a double reflection. This test is a delicate one, because it is difficult to see even a sharp, well defined object through the diamond. This property is also made use of for determining an uncertain stone. If the finger is placed behind it and looked at through the stone with a watchmaker's glass, the grain of the skin will be plainly visible if the stone is not a diamond, but otherwise, will not be distinguished at all. A diamond in a solid setting may be identified in the same way; if genuine, the setting at the back cannot be distinguished, but if a false stone either the foil or setting may be plainly seen.

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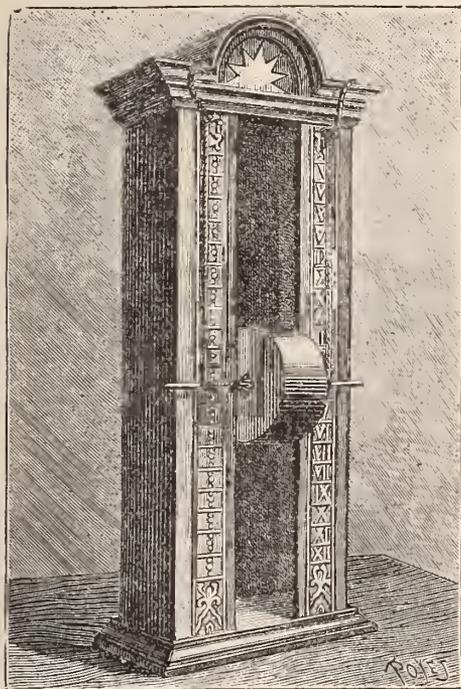
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JOLIET, ILL.

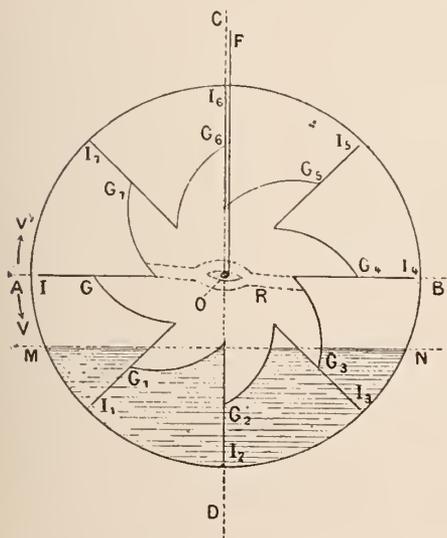


### A Mysterious Clepsydra.

**M**R. POTTIN, of Tory-Port, France, possesses a clepsydra which Marié Davy, the late director of the Montsouris Observatory, said must have been built about 350 years ago. What makes this ancient timepiece particularly interesting is that it still acts perfectly, which is due, no



doubt, to its not being provided with any mechanism. Looking at it from the view shown in Fig. 1, we see a cylinder which is about 15 centimeters in diameter, held by two wires rolled around the ends of a small rod passing through the axis. When the wires have been entirely rolled around the



ends of the rod, which is obtained by turning the cylinder round from the base up, the apparatus is let loose. Then, after it has oscillated during two seconds before getting its balance, it begins to descend slowly, and takes 18 hours to run gradually

along the brass marks incrustated in the wood of the walnut frame.

As seen in the diagram, Fig. 2, the cylinder is divided into eight compartments perfectly equal and symmetrical in reference to the axis O. These compartments G...G<sub>7</sub> are connected through very small apertures I...I<sub>7</sub>. Besides central channels R connect them together two by two. For instance, G<sub>7</sub> communicates with G<sub>3</sub>, G<sub>6</sub> with G<sub>4</sub>, G<sub>1</sub> with G<sub>5</sub>, and G<sub>2</sub> with G<sub>8</sub>. The cylinder contains some liquid up to the level MN. Let us suppose it to be suspended by the wire F, rolled around the point O, on the right hand side of the vertical line passing through the center of gravity of the line CD; evidently the weight will cause the apparatus to turn round in the direction indicated by the arrow V. But the motion alters the level of the liquid on the right and on the left of CD in the vases, connected together, formed by the compartments G and the small apertures I. The liquid rises on the right hand side and lowers on the left, causing the center of gravity to pass through the vertical line including F. The fall of the cylinder stops and recurs as soon as the levels tend to be equalized, which takes place slowly through the apertures I. As a perfect evenness of level cannot be obtained as long as the cylinder is suspended, the slow descending motion continues.

The scale, divided into 18 hour marks, is about 75 centimeters in length. Of course it might be extended so that the time-piece should have a run of 24 hours or more. The descending motion is perfectly regular on account of all the parts of the cylinder being symmetrical in reference with the central axis. In looking at the diagram, Fig. 2, it is easy to see that, during the fall, the compartments are connected only through the apertures I.

The winding of the apparatus is very simple. It is sufficient to turn it round in the direction indicated by the arrow V<sup>1</sup>. The wire is rolled round the central axis, and as the cylinder goes up, the compartments pour out the liquid through the central pipes into their *symétriques*. The result of this is that at any part of the height, the apparatus let loose will, after two or three oscillations, recover its perfect balance.

### Electro-Plating a Vessel's Hull.

**A**N interesting experiment, having for its subject the coating of the hull of a vessel with a tight, seamless coat of copper by electro-deposition, is described in *The Electrical Age*. The vessel experimented upon was an ocean tug in dry dock at Jersey City, N. J. We quote as follows from the article referred to:

"The process of electro-plating is comparatively simple. It consists in applying to the side of the vessel tanks or baths, about five feet square. The method is a triple one. The bath is caulked around the

edges with cotton and oakum till it is water-tight, and then it is filled with a strong acid solution that is allowed to remain in position for twenty-four hours. The effect of this is to clean the vessel's side perfectly and leave the surface of the iron plates ready for the next process. The bath is then removed, the spot washed and cleansed, and the bath replaced in readiness for the second step. It is now filled with a solution of cyanide of copper and the electric current turned on. The effect of the cyanide solution is a two-fold one. It completes more perfectly the cleansing of the side of the vessel, and in addition acts as a sort of flux, and in this way causes the film of copper that is next to be deposited to be firmly adherent. This bath is allowed to remain in position for 24 hours, when the final stage is reached. The cyanide solution is drawn off and one of sulphate of copper takes its place.

"Large plates of copper are suspended in the bath, and these are connected with the positive pole of the dynamo, while the negative one is attached to the side of the ship. Immediately the deposition of copper begins. Four days are used in this part of the process, and when at last the current is stopped, and the bath removed, the entire side of the vessel inside of the limits of the bath is found to have been thoroughly and evenly coated with copper to the thickness of about one-sixteenth of an inch. This is the process that is repeated all over the sides of the vessel. Each new position of the bath is arranged so that it will lap a little over the edges of the section already done, and the result is, that when the entire work is finished the vessel is copper-plated all over to the thickness of one-sixteenth of an inch. There is no crack where water could get in, no seams or joints, and in no possible way is there any chance for galvanic action to set in except by such a blow or grinding on a rock as would cut through the copper film and into the iron beneath. It is needless to say that after such a blow the vessel would have to put into a dry dock in any event, and when there a small bath applied to the spot would, in a few days, entirely remedy the difficulty. The plating has been watched with liveliest interest by the United States Government inspectors, who have visited the tug almost daily, and who have tested the work in every possible way. Each section as fast as finished has been subjected to the searching tests of the cold chisel and hammer, and no flaws have been found. The opinion of these experts has been, and still is, that the process is a thoroughly practicable and effective one."

A great number of scarf pins have been produced by the means of olivines. By these tokens green is going to be the favorite color in jewelry this Spring. The designs are frogs, snails, lizards, turtles and similar creeping things. A profusion of emeralds in more important jewelry gives the same impression in favor of green.



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## RICH DECORATED GLASS FOR JEWELERS.

PART II.

OF the many assortments of decorated glassware on the American market, few have ever equaled and none have surpassed in extent, variety and richness, the line of samples of English and Austrian colored and richly ornamented glass shown by Geo. Borgfeldt & Co., 18, 20 and 22 Washington Place, New York. The English glass contains many handsome styles of flower holders including a large variety of table centers, while the Austrian ware contains samples of the richest jewel glass from the most prominent Bohemian manufacturers, among which is a line controlled by Geo. Borgfeldt & Co. Four of the Bohemian lines are set forth in the group herewith. The flower holder, in gold and white, represents a pretty and popular priced Bohemian line, as does the large topped vase. The ruby and crystal jug represents an artistic and beautiful line; at the center of the body, between the ruby borders, the ruby glass is cut through to the crystal and is richly decorated with raised gold designs. The loving cup, with its rich traced gold ornamentations, is the type of an extensive line of novelties of the finest character, including trinket sets, cologne bottles, tea bells, liqueur sets, ice cream sets, rose bowls, etc., all of which are shown in many styles and sizes.

The most striking decorations shown in the decorated glass of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, have already been mentioned in these columns

ber of new varieties of gilt ornamentations. The pieces are, as usual, cut flower holders, vases and tubes of various shapes and sizes, rose bowls and jars, bonbonnières, decanters, carafes, and a full assortment of table glassware and ornamental pieces.

FINE GLASS AT CHAS. AHRENFELDT & SON'S.

In addition to their Venetian and regular lines of Bohemian and other decorated glass ware, Chas. Ahrenfeldt & Son, 52 Murray St., New York, are showing something new in decorated bouquet holders, ice and olive bowls, candlesticks and vases. The ware is green and white crystal, or red and crystal, ornamented in a manner that gives it the effect of wound threaded silver. A very fine assortment of reproductions of old Dutch glasses is also shown by the firm.

OSCAR MOSER'S ARTISTIC LINES OF FINE GLASS.

No written argument could as potently set forth the great progress toward perfection in the manufacture of beautiful jewel glass made by the Bohemian decorators, than a single visit to the warerooms of Oscar Moser, 23 Union Square, New York, agent for Lud-



SPECIMENS OF FINE DECORATED GLASS AT GEO. BORGFELDT & CO.'S.

three weeks ago. They include the ruby glass decorated *à la* Coalport with rich gold studded as with turquoise; the many lace decorations; the ring style consisting of gilt bands studded with jewels; and a num-

wig Moser & Sons, Carlsbad, Bohemia. A veritable treat here awaits the lover of beautiful glass as in the stock may be found a magnificent assortment of some of the richest pieces manufactured

**The Connoisseur.**

(Continued from page 35).

in jeweled ware, colored and incrustated glassware, engraved crystal pieces, glasses, vases and other novelties decorated with transparent painting, enameled ware, etc. The transparent paintings which ornament many varieties are both beautiful and effective. They consist principally of reproductions of subjects from the nude by famous European masters, being exquisitely portrayed in transparent colors. Another notable style of decoration shown is in enameled colors. In many pieces the enamel is put on, coat on coat, until the design stands out in *bas relief*.

**L. STRAUS & SONS' FINE ASSORTMENT OF DECORATED GLASS.**

A fine assortment of richly decorated vases and flower holders of all descriptions especially suited for Easter time is displayed by L. Straus & Sons at their warerooms, 42-48 Warren St., New York. In this line French and Bohemian decorated and jewel glass predominates. The latter variety consists of a body of shaded wine tints with new and attractive decorations among the rich gold designs which give the appearance of being set in a heavy gilt network on which is interspersed small bright colored flowers. The variety of colored vases decorated with raised glass flowers and vines is now very extensive.

Justice is always violent to the party of fending, for every man is innocent in his own eyes.—*De Foe*.

**Points of Law.**

The Supreme Court of Ohio holds that where an employe sues for services rendered under an implied contract, and his employer alleges a special contract, but admits the services, it is proper to charge that in order to limit a recovery by the special contract he must establish such contract by a preponderance of the evidence.

*Sanns v. Neal.*

The Supreme Court of Illinois holds that a transfer of personal property by an absolute bill of sale cannot be shown by parol evidence to be an assignment for the benefit of creditors, since all such assignments must be by written instrument expressly declaring the trust.

*Price v. Laing.*

**VALIDITY OF MORTGAGE TO PARTNERSHIP.**

A mortgage of real estate to a partnership is not void, as given to a fictitious person, since the names of two of the partners appear in the firm name, and it will be regarded as a mortgage to the individual members named. There is no doubt that a partnership is not a person either natural or artificial, and it cannot, at law, be a guarantee in a deed or hold real estate. Legal title must vest in some person, but if the title be made to all the partners by name, they hold the legal title as tenants in common. In equity, however, a different rule prevails. There the real purpose for which property is acquired, is considered, and, under the principles of trusts, the court will regard real estate held for partnership purposes as personal property, so far as

such holding may be necessary to settle the equities between a firm and creditors, or between the partners themselves.

*Woodward v. McAdam, (Supreme Court of California).*

**HOW INSOLVENT FIRM MAY DISSOLVE.**

When a firm is unable to promptly pay its debts as they mature it may not be evidence of insolvency, but a circumstance to be considered, and it does not necessarily follow that the debtor is insolvent. An insolvent firm may dissolve, if it is done in good faith and the assets are used in discharging the liabilities of the firm creditors by the partner continuing the business. An assignment for the benefit of his creditors by the remaining partner is not fraudulent as against the firm creditors, as the firm debts are his and are secured by the assignment.

*Mensing v. Atchison. (Court of Civil Appeals of Texas.)*

**Gems Found in Plants.**

**T**HE assistant director of Kew Gardens lecturing at the London Institute on some curiosities of tropical plant life, said that among these were the pearls found occasionally in the cocoanut palm of the Phillipine Islands, pearls which, like those of the ocean are composed of carbonate of lime. The bamboo, too, yields another precious product in the shape of true opals which are found in its joints. In each case this mineral matter, is, of course, obtained from the soil. The natives of the Celebes use these vegetable opals as amulets and charms against disease.—*Chambers' Journal.*

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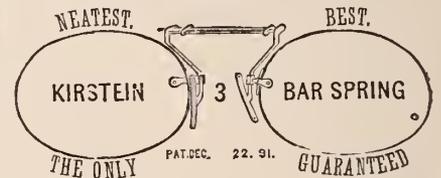
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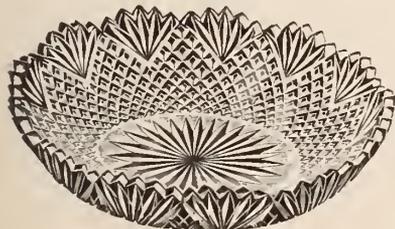
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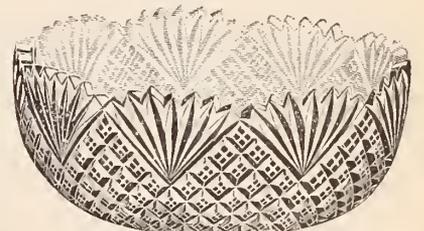
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SLIMY—Wot yer goin' ter deny yerself durin' Lent, Willie?

WILLIE—Work. Wot yer?

SLIMY—Wearin' di'monds an' eatin' at Del's.—*Judge.*

HIS PREFERENCE.

YOUNG CLERK—Do you like to stand in front of the store and see the crowds go by?

OLD MERCHANT—No, but I like to stand in the back of the store and see the crowds come buy.—*Buffalo Commercial.*

SHE—What made love go blind?

HE—Cataracts in his eyes, I guess.

SHE—And that's why Niagara has such a fascination for bridal couples, perhaps.—*Truth.*

COBWIGGER—There's a chance that you might recover the watch if you remember the number of it.

MRS. COBWIGGER—Oh, is that so, dear? I once wrote the number down on a little bit of paper, as you suggested.

COBWIGGER—Where did you put it?

MRS. COBWIGGER—In the back of the watch.—*Judge.*

**The Old Clock.**

“**A**MONG our household possessions,” said Mr. Gratebar, “is an old wooden clock of the kind you hang upon the wall. Its constant ticking has long been a familiar, friendly sound. We have other clocks, newer clocks, with quicker ticks; chipper and friendly enough, no doubt, but their quick, incessant ticking makes them seem shallow compared with the old clock, which has a slow, dignified, measured tick. If you should be awake in the night, how easily you could tell it among all the rest! You hear at first but the chatter of the newer ones, but presently you hear back of them all, and growing upon the ear as you listen, the sturdy old clock, ticking on calmly conscious of its own superiority and of its much longer standing in the family.

“One day the old clock stopped. We took it down and listened, and shook it gently. It started up, and we hung it up again, but soon it stopped again, and then we took it down again and laid it on a table and looked at it, and wondered what we could do next. It ticked all right lying down, and after it had been lying there a while we thought that perhaps it had got over its little indisposition and was all right

again. So we hung it up once more, and this time we thought it was going to go all right, and it did so longer than it had before, but then it stopped. So we took it down and laid it on its back again, and it's been lying so ever since; nothing that we can do for it seems to help it.

“When I wind the old clock at night, lying there prone upon its back and yet ticking away so bravely, my hand trembles. It has been with us so long. Not through any very desperate vicissitudes, to be sure, but through life. It has seen the children come and seen them grow up to be young men and young women; it has seen our own hair grow gray; it has been with us always; and whether our fortunes waxed or waned it has been always the same constant friend.

“Well, well. Brave old clock!”—*New York Sun.*

**WATCHWORD OF HIS LIFE.**

**M**AY his plates be disks of gold,  
 May his jewels ne'er be sold;  
 May his wheels run on amain  
 Bringing fortune in their train,  
 May he ne'er his balance lose,  
 Have a barrel (but nev-r booze);  
 With a mainspring, firm and strong,  
 To drive him to good actions on.  
 With a lever, straight in line,  
 Raised himself to heights sublime.  
 May his pallet e'er be good,  
 Satisfied with healthy food;  
 And his watch word ever be  
 “None but honest work for me.”

The above was quoted by Mr. Jansen at the recent banquet of the Canadian Horological Institute.

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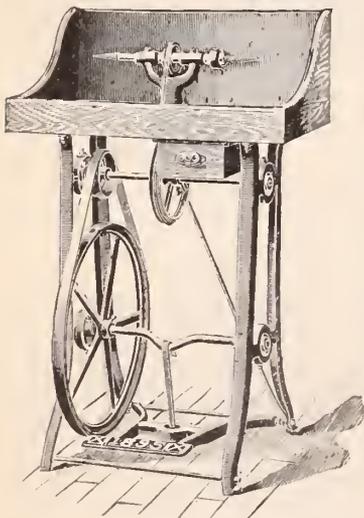
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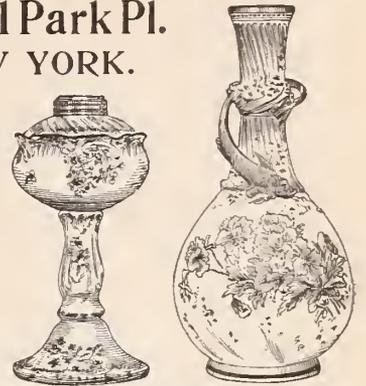


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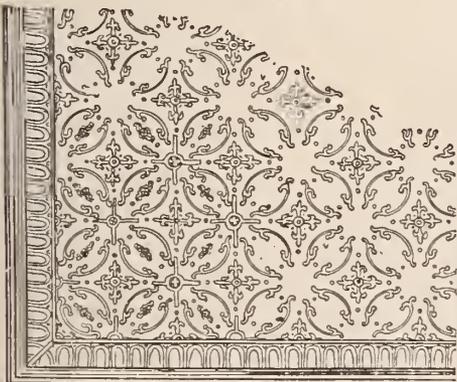
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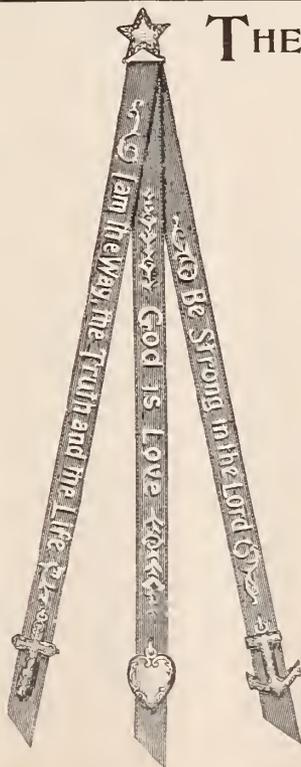
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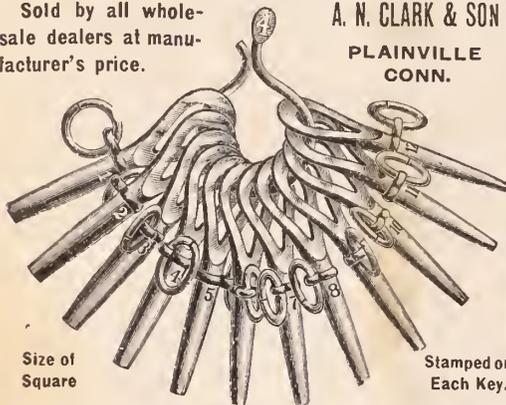
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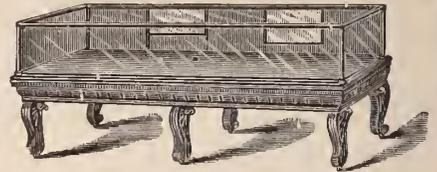
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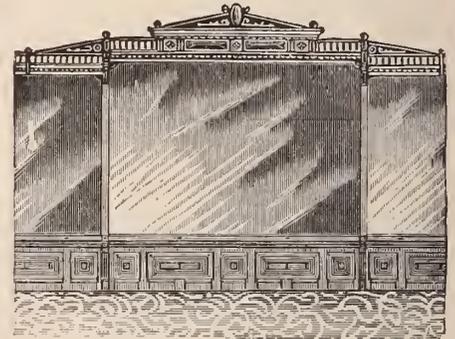
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AND HOROLOGICAL REVIEW

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NEW YORK, WEDNESDAY, MARCH 20, 1895.

NO. 7.

## JEWELERS AS ART WORKERS IN BRONZE.

**T**HE new Armory of the 71st Regiment, N. G. N. Y., has been enriched by a beautiful tribute in the form of a remarkable bronze tablet, designed and made by Tiffany & Co. and the gift of Colonel Henry P. Martin to his old Regiment, 71st N. Y. S. M., to commemorate the part taken by it in the stormy scenes of '61 and to perpetuate in enduring bronze the names of all the regiment's heroes who at the Battle of Bull Run gave up their lives for their country, and of their comrades who were carried wounded from the battle field. Tiffany & Co. are one of the old military houses of the war, having furnished the Government during the rebellion with thousands of medals, swords and other equipments, and later with costly testimonials for distinguished heroes

This medallion or tablet is probably the largest and most remarkable produced by this house. It measures nearly eight feet in height and about six feet in width. The subject, which is produced in bold relief, consists of a large shield as a centerpiece, bearing the official list of the officers and men who were killed or wounded at the battle of Bull Run. Above this shield is a spirited representation of the spread eagle grasping the laurel wreath of victory, crossed flags, and a ribbon bearing the old name of the regiment, the American Guard. Springing up back of the shield, and form-

ing an effective background, are the rays of glory. On each side of the shield, standing on a foundation of solid rock, are two

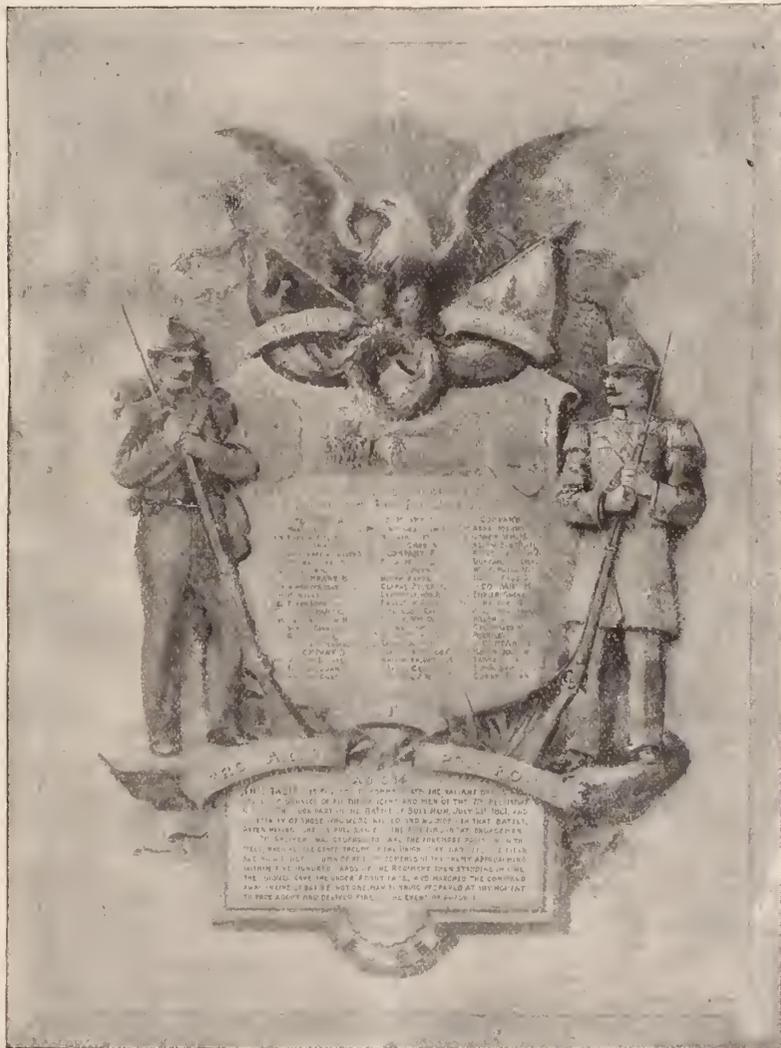
fatigue dress, each with musket in hand. On the heading of the shield, above the officers list of names of the killed and

wounded, and between the Stars and Stripes and the arms of the State, is a plaque upon which is pictured the battle itself, as drawn by the war artist of the *Illustrated London News* while the fight was at its hottest. On the ribbon at the foot of the shield is the Latin motto of the regiment, *Pro aris et pro focis*—(For our altars and for our homes). Forming the lower part of the tablet is a panel, with the following legend in bold raised letters. It tells its own story:

"This tablet is erected to commemorate the valiant deeds and patriotic service of all the officers and men of the 71st Regiment, N. Y. S. M., who took part in the battle of Bull Run, July 21st, 1861, and especially of those who were killed and wounded in that battle.

"After having done its full share of the fighting in the engagement, the 71st Regiment was ordered to take the foremost position on the field. When all the other troops of the Union army had left the field, seeing a large column of reinforcements of the enemy approaching within five hundred yards of the regiment, then standing in line, the colonel gave the order 'about

face!' and marched the command away in line of battle, not one man running, prepared at any moment to face about and de-



THE MARTIN TABLET, PRESENTED TO THE 71ST REGT., N. G. N. Y.

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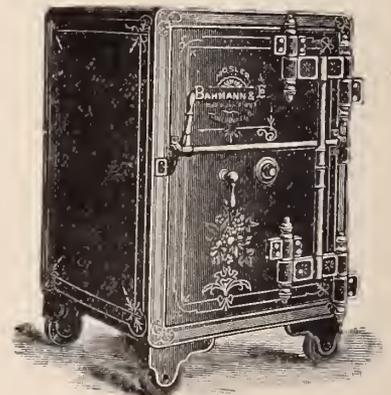
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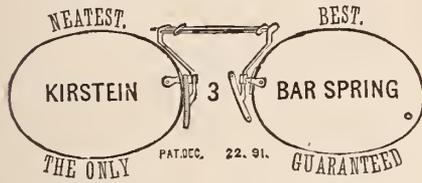
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liver fire in the event of pursuit."

The whole design is strictly military, and the artist, while telling the story of the battle and its sacrifices, has avoided giving the mortuary effect so common in memorials of this character. The tablet has been erected in the wide foyer or hallway of the armory, and although the generous donor's modesty would not permit his name to appear upon the bronze, the memorial will probably be known as "Colonel Martin's Tablet." It is due, however, to the Rev. Dr. George R. Van de Water, the popular chaplain of the regiment, to add that it was in his fertile mind the idea of this commemorative tablet originated. He broached the subject to Colonel Martin, and having appealed successfully to the Colonel's generosity, what he had conceived and devised, he worked indefatigably to accomplish. The tablet was presented to the regiment on the night of March 12.

The O'Hara Waltham Dial Co., Waltham, Mass., have commenced filling an order for dials for the Japanese Watch Co. They are 18-size and the same as the ordinary dials made by the company. The Japanese company will finish up the Otay watches, of which they have many under way, before starting any new ones.

We get impatient, and there crops out our human weakness.—*J. G. Holland.*

### Production of Precious Metals Since 1492.

THE table opposite with the accompanying comments has been prepared by Paul Leroy-Benlieu for his new Treatise on Political Economy, and is published in advance in *l'Economiste Francaise*. The figures for the different periods up to 1883 have been compiled from various sources, especial attention having been given to the researches of Soetbeer; those from 1883 are derived chiefly from the reports of the United States Mint. In giving the values of the metals they are taken throughout at 3.444.44 fr. per kilogram for gold and 222.20 fr. for silver; that is \$20.57 per fine oz. for gold, and \$1.33 per fine oz. for silver. These are coinage values of the Latin Monetary Union, with the ratio of 1 to 15½ between gold and silver.

Assuming the figures in this table to be approximately correct — and it will be readily understood that it is impossible to make them exactly so—we see that in the four centuries from 1493 to 1893, there was brought into our western civilization a total of \$19,200,000,000 coinage value, of which \$8,600,000,000 was in gold and \$10,600,000,000 in silver. Adding to this about \$17,000,000,000 in the precious metals, which is believed to have been in existence in Europe at the time of the discovery of America, we have a total of \$19,217,000,000 in value. A question which immediately affects us is,

what proportion of this sum has passed into the condition of coined money? To answer this fully we should know several points: first, what has been the quantity which has disappeared through loss and wear; second, in what proportion the stock of the precious metals of the western nations has been increased or diminished by their trade relations with people of a different civilization; third, what proportion of the precious metals has been absorbed in the arts.

Unfortunately, we cannot answer these questions with precision. On the first point the facts are absolutely lacking; on the second, the figures of the movement of the precious metals between Europe and the east and other countries are incomplete, especially during the early periods; thirdly, the laws relating to taxation and the stamping of plate, etc., which exist in some European countries, give us some indications, but these laws do not exist in all countries; and, moreover, we have to take into account fraud and the natural tendency to escape taxation wherever possible.

The figures of the coinage of money, which for nearly three centuries past have been preserved in most civilized countries, give us some exact data to go upon; they show the quantity of money which has been coined, but by no means that which remains in circulation, since, even if it were possible to take account of re-coinage, and thus secure the net result of the mint operations, it would be impossible to know how

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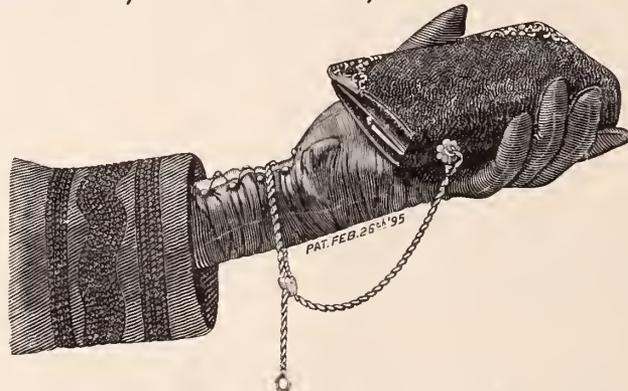


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much has disappeared by accidents of all kinds, such as fire, shipwreck, etc., by the hiding of treasure, and by the melting of coin, which, as we know, is an operation frequently performed by jewelers, bankers, etc., because circumstances often arise under which ingots of the precious metals are more convenient than coin.

disposal since 1493, only 41 per cent. remains in the form of money. What quantity is in existence in the forms of jewelry, plate and other objects of art and decoration, no one can say. Perhaps we might add under this head, say, \$3,000,000,000; probably this would be too high and \$7,000,000,000 would be nearer the truth, since a

during the four centuries, although this amount is purely conjectural. It is possible that the amount absorbed in the traffic with the East is very considerable, since we have long known that the Eastern countries are great consumers of silver.

**Death of Henry Kelly.**

NIAGARA FALLS, N. Y., March 15.—Henry Kelly, senior member of Kelly & McBeam, manufacturers of silver plated goods, of this city, and an inventor of considerable prominence, died at this home here a few days ago from pleuro-pneumonia, after an illness of one week. The deceased was born in Toulon, Ill., 30 years ago, and 15 years ago came to this place and had lived here since. For many years he was superintendent of the Oneida Community mills, but three years ago he launched out with F. Woolworth, under the firm name of Kelly & Woolworth, in the designing and manufacturing of novelties. The firm was changed about a year ago by the retirement of Mr. Woolworth and the succession of H. W. McBeam. Since then they had built a large factory in the old mill district.

Mr. Kelly leaves a widow and one child.

**Chicago "Jewelry" Firms Put on the Post Office Fraud List.**

WASHINGTON, D. C., March 13.—A "fraud order" has been issued against two firms in Chicago, the Keller Jewelry Co. and the Western Sleeve Button Co., which have been doing business through the post office department in a manner before described in THE CIRCULAR. The companies are managed by H. J. Banghart. For some time the post office department has been receiving complaints that two firms were sending out packages of jewelry from Chicago addressed to parties in various parts of the country, offering the contents of the packages at an apparently low price, and requiring their return if not desired. The package bore an inscription stating that sufficient stamps were inclosed to pay for return postage, and directed the person receiving them to open the same and, if not desiring to buy the goods, return them. In some cases, where the parties refused to take the

PERIOD.	Gold.		Silver.		Total.
	Quantity, kilos.	Value 1,000 fr. incs. (000's omit'd.)	Quantity, kilos.	Value 1,000 francs. (000's omit'd.)	Value 1,000 francs. (000's omit'd.)
FIRST PERIOD OF THE PREDOMINANCE OF GOLD.					
1493-1544	334 240	1,151 269	4,480 800	773 503	1,924 772
FIRST AGE OF SILVER.					
1545-1560	136 060	468 995	4,985,600	1,107,900	1,576,895
1561-1600	284,400	979,599	14,368,000	3,192,857	4,172,456
1601-1700	912,300	3,142,363	37,234,000	8,371,139	11,416,502
1701-1800	1,900,100	6,544,780	57,034,900	11,674,296	19,219,076
1801-1840	637,280	2,195,073	24,919,300	5,537,567	7,732,640
Total, 1545-1840.	3,870,240	13,330,810	138,541,800	30,786,759	44,117,569
PERIOD OF TRANSITION.					
1841-1850	547,590	1,886,141	7,804 150	1,734 238	3,620,379
SECOND PERIOD OF THE PREDOMINANCE OF GOLD.					
1851-1855	987,575	3,401,643	4,430,875	984,562	4,386,205
1856-1860	1,030,290	3,548,772	4,524,950	1,005,534	4,554,306
1861-1865	935,615	3,188,225	5,505,750	1,223,488	4,411,713
1866-1870	959,500	3,304,940	6,095,425	1,487,856	4,792,797
Total, 1851-1870.	3,902,980	13,443,580	21,156,700	4,701,441	18,145 021
PERIOD OF ENORMOUS INCREASE IN THE PRODUCTION OF SILVER.					
1871-1875	853,345	2,939,365	9,847,125	2,188,228	5,127,593
1876-1880	864,000	2,975,996	12,251,260	2,722,475	5,698,471
1881-1883	448,740	1,545,658	8,257,224	1,834,921	3,380,579
Total, 1871-1883.	2,166,115	7,461,019	30,355,609	6,745,624	14,206,643
THE NEW AGE OF GOLD.					
1884		526,900		54,000	1,090,900
1885		591,700		633,600	1,195,300
1886		549,200		644,900	1,194,100
1887		547,700		661,000	1,210,300
1888		570,500		752,400	1,322,900
1889		619,800		866,900	1,506,700
1890		507,100		921,000	1,508,100
1891		624,400		999,000	1,623,400
1892		677,800		1,051,000	1,728,800
1893		784,600(?)		1,000,000(?)	1,789,600
Total, 1884-1893.	1,763,745	6,074,700	36,441,495	8,097,400	14,172,100
TOTAL PRODUCTION FOR 400 YEARS.					
1493-1893	12,584,910	43,347,519	237,780,554	52,838,966	96,186,484

The director of the mint of the United States estimated in 1893 that the quantity of gold and silver existing in the world in the form of coin somewhat exceeded \$7,800,000,000, of which about one-half was gold and one half silver. This estimate was necessarily tentative in its character, and would doubtless be subject to a considerable revision could we obtain the exact figures. Accepting it, however, as approximately correct, it would appear that of the gold and silver which the world has had at its

considerable part of the gold and silver absorbed by the arts disappears from time to time, for instance, that which is used in gilding and in silver plate, not to mention the gold used in dentistry which forms an appreciable quantity.

If we assume, then, that about \$8,000,000,000 exists in form of money or coin, about \$7,000,000,000 in the form of articles of jewelry and decoration, we would have somewhat over \$4,000,000,000 which has disappeared through wear and through loss

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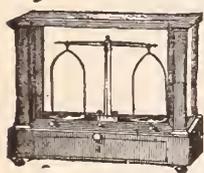
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My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

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packages from the office or be in any way responsible for them, the firms sending them requested the postmaster to return them.

These various requests have complicated the business matters of the firms with the postal service so much as to prove an annoyance, and when evidence of attempted fraud came along the department was not very slow in putting the firms on the "fraud list." This came about when one of the persons to whom a package had been sent opened it in the presence of the postmaster and, extracting the stamps, re-mailed it to the firm, but was afterward accused by the firm of having retained part of the jewelry in it. The man in question had not notified the firm on returning the package that it was opened in the presence of the postmaster.

The man appealed to the postmaster as a witness to his straightforwardness in the transaction, and the department, learning the facts, issued the order placing the two firms, which are run by one person at 153 N. Clark St., on the "fraud list," and excluding their business from the mails.

**The Death of Godfried M. Zahm.**

LANCASTER, Pa., March 15.—Godfried M. Zahm, for many years one of the most prominent jewelers and clockmakers of this city, but for some time retired, died last evening at his residence, aged 79 years. In 1832 he was indentured to S. P. Shreiner to learn the trade of watchmaker and jeweler and he developed into an admirable mechanic. He removed to Columbia in 1838, where he opened a watch repairing establishment, subsequently moving to this city, where he resided ever since.

He opened a jewelry store on N. Queen St., continuing in active business until 1862, when he retired. Mr. Zahm was an adept in the building of clocks, his most notable work being a clock composed of 3,300 pieces, and requiring three years to build. In addition to indicating the time of day, it strikes the hour and quarter hour and tells the day of the month. The late Geo. W. Childs, of the Philadelphia *Ledger*, a great admirer of clocks, offered Mr. Zahm \$1,000 for his masterpiece, but it was refused and the clock is still in the possession of the family.

Mr. Zahm took a great interest in local affairs and among other works superintended the erection of the Lancaster watch factory.

Two months ago the jewelry store of L. Cunningham, Bradner, O., was robbed of \$200 worth of goods. Last Thursday \$50 worth of the goods were found in an old barn in that place.

J. H. Green, of Green Bros., jewelers, Bellwood, Pa., met with what might have been a very serious accident a few days ago. He was using sulphuric acid, and attempted to place the bottle containing the acid on a high shelf, when it fell, pouring the contents down over his face and breast.

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**Among the African Diamond Mines.**

THE EXPORT TAX ON DIAMONDS—THE COST TO FIND THE ROBINSON MINE—OPALS FOUND NEAR KIMBERLEY.

KIMBERLEY, Feb. 6, 1895.—At no previous period in the history of the diamond mining industry has there been so much interest and concern exhibited throughout the whole Colony in the question of the taxing of diamonds and the nationalization of diamond mines. A fairly strong and at present somewhat noisy political party has taken up the latter question, and they assert they have got it beyond the region of mere speculation and theory. This party consider a diamond tax an incomplete measure of reform, and that no remedy short of nationalization of the mines will do any good. It is apparent that so gigantic a scheme would only be carried out in two ways: either by seizure for the people by the Government—in other words, confiscation—or by the Colony incurring a huge debt in order to buy out the present owners. As, happily, no section of our population is given over to the mischievous creed of anarchism, the first named process need be dismissed with the fewest words. The rights of property in the diamond mines are just as fully acknowledged as the rights of property in lands or houses, and the Government, on behalf of the people, could not upon any pretext take possession of the mines without compensation. It being, therefore, admitted that justice would demand that compensation should be given to the owners of these mines, what would it mean? The actual value of the De Beers mines represents a sum which would amount to a very handsome colonial debt by itself.

And this brings one to the important point—how would the mines be worked under a scheme of nationalization? Granted that the Government concluded negotiations with the owners of the mines as to the terms of compensation, would the government work them as the Siberian mines are worked by the Russian Government, directing, controlling, producing, through the agency of its own officers; or would the claims be let out in blocks, to be rented and worked by lease-holders? If the former course were adopted, any one with a particle of experience must at once perceive that a most unwieldy department of the public service would have to be created, and that even more cautious measures than are now prevailing would be necessary, not only to regulate the output, but to suppress diamond thefts and I. D. B. Such a proposal, in my view, is distinctly impracticable, and not less so would be the leasing of claims by the Government in nationalized mines.

The question of profit has to be so carefully watched, in conjunction with the output and selling transactions, that the price per karat runs into lecimal fractions, and every item of expenditure has to be care-

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fully watched, and absolutely unnecessary outlay guarded against in order to maintain the by no means bloated dividend, reckoning the market value of the shares and the capital invested. I am afraid the advocates of nationalization of mines cannot fully prove that this project is practical.

I now learn that it cost £32,000 to find the Robinson diamond mine, the reports from which continue to be more and more favorable.

Now and again the washers of debris have a small stroke of luck. Yesterday a fine gem of 62 karats was disclosed to the view of a searcher equipped only with the most primitive appliances. Another splendid stone has also been found this week by one of the women washers. In the early days on these fields, wives and daughters were among the most industrious and successful sorters, but for many years past woman's mission in the diamond finding industry has practically ceased.

A recent discovery of opals near Kimberley is regarded as of great importance by many persons here. ST. GEORGE.

At Winterset, Ia., last week, fire caught in the show window of I. Jacobs' jewelry store, from a match dropped into the cotton underlying the jewels on display. A number of diamonds were smoked so that they will need repolishing, and gold and silver chains were somewhat damaged before the blaze was extinguished.

#### Developments in the Affairs of the Kent & Stanley Co.

PROVIDENCE, R. I., March 13.—As stated in these columns last week an attachment of \$35,000 had been placed upon the property of the Kent & Stanley Co., and in connection therewith the superintendent of the local branch of Bradstreet's agency was seen. He said that the attachment did not necessarily signify that an early assignment would be made. The principal significance is that the creditors of the concern are inclined to become impatient, and that the attachment placed only so far represents the claims put in anticipation of an assignment and merely to enforce the claims of the creditors. The firm attached is allowed 60 days to settle accounts, and if this is done within the required time there will be no assignment. Should the firm assign before such time has elapsed, the attachment is broken up. This does not apply to liens and the holders of these will still have a valid claim upon the building and furnishings.

One of the persons most interested in the company's affairs said, a few days ago: "I don't see why some move is not made at once, by adopting one of the numerous plans presented for the continuance of the business. Of course, one trouble is, there are too many plans, but the real hitch comes when those fellows who have the means are asked to subscribe the necessary amount to pull the company out of the hole. Now it is not right to state that in

any event \$400,000 or thereabouts will be needed to carry the thing along; neither will it be necessary nor right for those who are holding off to want all the benefits for themselves, thereby shutting out the poorer stockholders.

"There is one plan which is agreeable to all the banks interested, to all the creditors, as I will guarantee, to all the small creditors and to a handful of the big ones, who have told me that they would really assent to it. It is this, briefly: Reduce the capital stock \$250,000, then issue the same amount of preferred stock, giving the creditors 40 per cent. and leaving about \$50,000 to work on. The Enterprise building would find a ready sale, and in fact there has been a good offer for it already. Creditors would gladly grant an extension of from one to two years and I know the banks which handle the paper will take hold with a will."

The president, clerk and a majority of the directors of the Kent & Stanley Co. have filed an affidavit with the city clerk which bears the date of Feb. 25, 1895, certifying that on Nov. 21st last, the last instalment of the capital stock fixed and limited by the charter, or by vote of the company in pursuance of the charter, namely, by the issue of 2,000 shares of capital stock of said company in addition to the 3,000 shares heretofore issued under the charter of said company, was paid in and the sum of \$200,000 was then paid therefor into the treasury of the company,

## LÉON J. GLAENZER & Co.,

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Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY.

making the capital stock of said corporation \$500,000, and it is further certified that at the present time (Feb. 25, 1895), there is a vacancy in the office of treasurer.

**Imports and Exports for January, 1895, and the Preceding Seven Months.**

WASHINGTON, D. C., March 16.—The summary statement of imports and exports for the month ending Jan. 31, 1895, and the seven months ending the same date, compared with the corresponding periods of 1894, has been issued and contains the accompanying figures relative to the jewelry trade:

The rewards were a gold watch and chain to Captain H. E. Thuestad, of the Norwegian bark *Chrysolite*, in recognition of his heroic services in rescuing the officers and crew of the American ship *Titan*, Oct. 9, 1894; a gold watch and chain to Captain George Keller, of the German steamship *Brilliant*, for heroic services in rescuing the officers and crew of the American schooner *Williamine*, Nov. 26, 1894; a gold medal to J. Seidenburg, second officer, and M. Strathmann, boatswain, of the German steamship *Brilliant*, for the same service; a silver medal to H. Cohrs, H. Brown and H. Marshall, of the *Brilliant*;

Captain W. Thompsor, of the British steamship *Durham City*, for humane services in rescuing the officers and crew of the American schooner *Alice T. Boardman*, Oct. 6, 1894, and to Capt. Thomas Casperson, of the Norwegian bark *Johanne*, for his humane services in effecting the rescue of two seamen of the American schooner *Henry M. Stanley*, July 6, 1894. The awards will be distributed through the State Department.

S. P. Turner, president, and E. S. Stevens, vice-president and manager of the Eagle Sterling Co., Glastonbury, Conn., were in Providence last week on a business trip.

	JANUARY		DEC.	SEVEN MONTHS ENDING JANUARY.	
	1895.	1894.	1894.	1895.	1894.
<b>IMPORTS.</b>					
Diamonds and other precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches.	\$ 8 024	\$64 662	\$10 342	\$517 940	\$301 039
Clocks and parts of.	18 670	2 579	30 228	179 593	89 781
Watches, and parts of, and watch materials and movements.	86 664	76 515	96 009	625 247	728 671
Jewelry, and manufactures of gold and silver.	80 171	50 995	4, 111	346 253	368 190
Precious stones, n. e. s. and imitations of, not set.	486 811	193 865	330 930	4 317 170	2 158 561
<b>EXPORTS.</b>					
Clocks, and parts of.	61 750	44 978	74 705	487 632	501 690
Watches, and parts of.	28 802	16 998	19 452	188 945	250 082
Jewelry, and manufactures of gold and silver.	55 786	53 268	54 305	388 053	530 660
Plated ware.	19 235	11 334	36 111	210 048	188 323
<b>EXPORTS OF FOREIGN MERCHANDISE.</b>					
Diamonds and other precious stones, rough and uncut, etc.		20			20
Clocks, and parts of.	28			137	165
Watches, and parts of, etc.		72		84	626
Jewelry, and manufactures of gold and silver.	2 831	710	3 381	45 764	12 694
Precious Stones, n. e. s. and imitations of, not set.		54	526	2 683	311 359

**The U. S. Government Rewards Brave Mariners with Watches, etc.**

WASHINGTON, D. C., March 13.—The United States Government Monday showed its appreciation of the services of foreign mariners in rescuing American sailors by forwarding the former a number of gold watches and other mementoes.

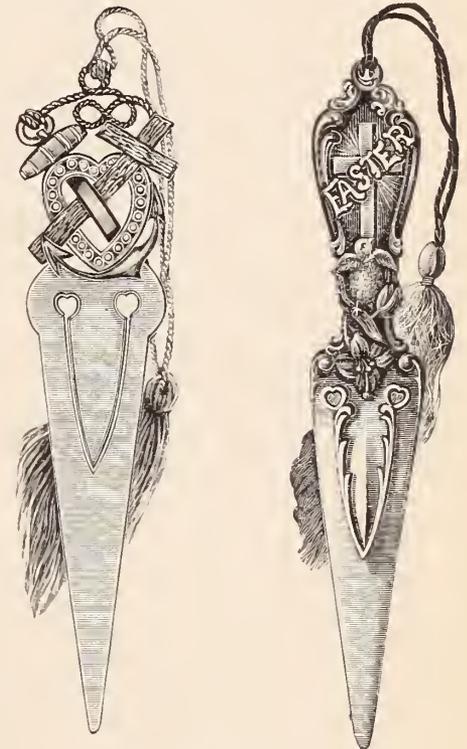
gold medals to J. H. Orton, fourth officer, W. Fitzpatrick, quartermaster, and silver medals to I. Seed, boatswain's mate; D. Jones, L. McLaughlin and Albert Hawley, of the British steamship *Teutonic*, for gallant and heroic efforts to rescue the master and crew of the American schooner *Josie Reeves*, Feb. 8, 1895; marine glasses to

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**WM. UPDEGRAVE,**  
JOHNSTOWN, PA.

**Fashions in Early Spring Jewellery and Silver Articles.**

**A LADY'S RAMBLES AMONG THE JEWELERS.**

An excellent thing for shoppers or those of a forgetful tendency is a dainty silver chain, which, attached to the purse and slipped over the wrist secures the wearer against loss of that useful receptacle for money.

Appliances for sewing are having timely prominence. Different colored wax is mounted like emeries, and a heap of these disposed for the fair seamstress to choose that color which suits her complexion best, is now one of the prettiest of sights.

Lent, Spring shopping and the coming race season are reflected in all the jewelers' novelties. Prayer books and Lenten book-markers, with a fair sprinkling of rosaries, are greatly in evidence. The penitential purple is also to the fore, even in pottery and glass.

The ornamentation of back combs has gone so far that the most elaborate designs are seen in high relief. One such was an amber comb on which was applied a spray of gold with diamond flowers, and on the stem sat a gold squirrel munching a nut.

There are indications that seals are to be more worn. The flat oval seal with design in intaglio is conspicuous. Watch fobs of

a series of these are seen; but more notable are the pendant seals which take the form of a head—some racial type, as that of the Indian. These have a base of gold, upon which is the monogram or the crest.

There is an unusual display of flasks. Some of these are large enough to contain a half gallon of whatever liquid they are desired to contain. There is a great deal of perforated silver ornament on the new flasks, and some are of engraved glass in relief with appropriate designs. The most attractive silver mounting seen was of basket work simulating the wicker covered flasks.

Fancy skins in the bindings of prayer-books are seen. The watersnake, with its white and gray markings, is a new skin, demure in tint; with silver mountings, it harmonizes well with Lenten toilettes. The creamy white of the cassowary is another novelty. This is a beautiful skin, of uniform tint, with agreeable undulations in the surface. It is used in all sorts of dainty services for women. It may be suggested that belts for Summer wear, made of the amiable cassowary, would be sure to please the feminine fancy.

Elephant hide tanned brown is used in heavier goods. A traveling bag of elephant hide was noticed. It was luxuriously mounted in silver gilt with a good deal of perforated ornament. The rich golden

brown tint mingles well with gold, and the markings are as interesting as those of alligator skin. Pig skin is also having its turn. The tint is a little lighter than that of the elephant hide, and the markings give just the required relief. It is used in memorandum books, porte-monnaies and betting books, with much arrangement of silver horse-shoes, spurs and crops.

ELSIE BEE.

**Appraisement of the Personal Estate of Simon Muhr.**

PHILADELPHIA, March 14.—An inventory of the personal estate of Simon Muhr has been filed with the Register of Wills, by the appraisers, Simon Kind and Henry N. Wessel. The appraisement values the effects at \$336,352.55, included in which are the following:

Cash from H. Muhr's Sons.....	\$25,000.00
Note of B. Friedberger.....	3,017.00
Note of Levy & Lewis.....	20,000.00
Note of Levy & Lewis.....	40,000.00
Interest in merchandise in store	
No. 629 Chestnut St.....	37,500.00
Interest in ring factory.....	1,750.00
Interest in cash on hand.....	6,500.00
Interest in bills receivable.....	20,000.00
Interest in outstandings ring factory.....	11,000.00
Interest in outstanding case factory.....	9,000.00
Interest in store.....	19,000.00
Interest in fixtures.....	750.00

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We wish to notify the Trade that our **DIAMOND CUTTING WORKS** are now in **FULL OPERATION**, and we will be pleased to receive orders for any quality or sizes, as we carry a full line of Rough,

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## FOX BROS. & CO.,

OFFICE AND CUTTING WORKS: 66-70 W. 4th ST., CINCINNATI.



## EXPANSION OF THE DIAMOND CUTTING INDUSTRY IN AMERICA

## PART VI.

*Series commenced in Issue of Nov. 21, 1894.*

**T**HE diamond cutting plant of Goldsmith & Weil, of which an illustration is here given, is situated on the fourth floor of the building at 1 Maiden Lane, New York, and overlooks both the Lane and Broadway. Like the majority of the diamond shops already described, it was fitted up by the Arthur Co., of New York, and contains machinery of the latest and most improved pattern. Its eight mills are situated along the Maiden Lane side of the factory, while the windows of the offices look out on Broadway. The mills are fitted out with the best attachments, having cup shelves, protecting plates, guard rails, etc. The factory also contains hand-power cutting arrangements, and two cutting lathes.

Goldsmith & Weil have their own scouring table and facilities for balancing and polishing wheels. The offices are neatly fitted in hard wood, special attention having been given to their arrangement to afford all possible facilities to customers. Mr. Weil is the practical man of the firm and looks after the factory end, while Mr. Goldsmith attends to the offices and to customers.

#### The Immigration Department to Investigate the Arrival of Diamond Workers.

Information was lodged with Commissioner Senner last week, to the effect that a large number of diamond workers were on their way here from Amsterdam and Antwerp. It was reported that these men had been engaged to work in a new shop which is being fitted up in the building at 164 to 172 7th St., Brooklyn, and it was said also that the men will bring their families with them, and that there will be 90 persons in the party. Dr. Senner said that if any such persons came they would be detained.

The factory at the given address is the new diamond cutting plant of Jac. Kryn and Wouters Bros. J. L. Judels, representing Jac. Kryn, and Aug. Wouters, one of the Wouters Bros., who are in charge of this plant, were interviewed by a CIRCULAR reporter at the Everett House, Monday evening. They branded that part of the report which stated they had engaged any of the men coming here as an entire fabrication. "There is no truth in it," said Mr.

Judels. "I give you my word of honor that I do not now know the name of one man in the party. There may be many of our employes in Antwerp among them, or there may be none. We have made no arrangements whatever to bring in even one workman. That the houses of Jac. Kryn and Wouters Bros., the two largest and most reputable diamond cutting firms

employment by the American cutters. Jac. Kryn and Wouters Bros. do the largest business in the trade with the United States, almost seven-eighths of the products of both firms coming to this country. The 25 per cent. duty made it necessary, if they desire to continue this trade, to have a factory here and therefore a joint plant has been opened in Brooklyn



VIEW OF THE DIAMOND CUTTING SHOP OF GOLDSMITH & WEIL.

in the world, would stoop to smuggle a few workmen—for I call it nothing less than smuggling—is simply preposterous."

Mr. Judels stated that for the past four months the diamond cutters of Amsterdam and Antwerp, particularly those who cut for firms doing business with the United States, have been out of work, and there is nothing for them to do but to come here for

at Seventh St. and Third Ave.

#### THE PLANT OF JAC. KRYN & WOUTERS BROS.

Jac. Kryn & Wouters Bros.' factory which has just been completed by the Arthur Co., of New York, is to be the largest in the United States. Over 100 mills have already been put up, and this number may be in-

# OPPENHEIMER BROS. & VEITH,

DEALERS IN

WATCHES,

35 MAIDEN LANE,

CUTTERS OF

DIAMONDS,

NEW YORK.

creased four-fold. The loft now completed measures 100 feet square and will, when a contemplated extension is completed, be 200x100 feet. The two upper floors of the building have been hired and may be used in the future.

Space enough for a thousand men is to be had in the building, despite the fact that in a diamond cutting shop the benches extend merely along the rows of windows. This house, besides large stones, will cut small diamonds or melée, something not previously attempted here. Daniel Arthur, of the Arthur Co., told a CIRCULAR reporter that this factory was established in less time than any other known to him the entire plant having been put in and completed in sixteen days.

**Organization of the Browne Diamond Cutting Co.**

The Browne Diamond Cutting Co., of New York, have been incorporated with a capital stock of \$6,000, divided into 60 shares of \$100 each. The promoters are F. W. Lewis, New York, C. G. Browne, Brooklyn, and F. L. Smith, Montclair, N. J.

Mr. Lewis, who is a member of the firm of Lewis, Kaiser & Luthy, stated that the company had absorbed the diamond cutting business of Browne & Co., 29 Gold St., which they would enlarge and continue.

**A Large Party of Foreign Diamond Workers Start for New York.**

LONDON, Eng., March 13.—It is reported that 120 diamond workers, among whom are some of the most skilful artisans of their class, started from Antwerp Monday, for Liverpool, whence they will take passage on the steamer *Majestic* for New York.

Goldsmith Bros., refiners and assayers, Chicago, Ill., report the receipts of shipments from jewelers have been very satisfactory.

Large orders are reported by Mr. Serewicz, representing the Dueber-Hampden Co., for their electro gold plated silverine cases, and the factory has been unable to fully meet the demand for these goods. The retaining of color is a characteristic of this line.

**Diamond Cutting is Not a New Industry in the U. S.**

WASHINGTON, D. C., March 18.—The exact text of the decision rendered by Acting Secretary Hamlin in the case brought to decide whether or not diamond cutting is a new industry in the United States is given below. The decision is in the form of a letter to the Commissioner of Immigration, Port of New York, N. Y., and is as follows:

*Commissioner of Immigration, Ellis Island, N. Y.*

SIR—The above named immigrant Abram Hoed arrived at the port of New York Nov. 30, 1894, per steamship *Obdam* from Holland, and applied for admission into the United States. Not being beyond doubt entitled to land he was detained for a hearing before the Board of Special Inquiry which, after examining him, decided by a unanimous vote to bar him and ordered his deportation, and subsequently upon application of counsel on behalf of said immigrant and his employers he was granted a rehearing by the board at which it was admitted by said Hoed that he was a skilled workman and had come to this country under contract to perform labor in the United States as a diamond polisher made previous to his migration, and under the provisions of the Act approved Feb. 26, 1885, entitled "An Act to prohibit the importation and immigration of foreigners and aliens under contract or agreement to perform labor in the United States, its Territories and the District of Columbia," was not entitled to land unless his case came within the provisions contained in section — of said Act, which is as follows: "\* \* \* \* Nor shall this Act be so construed as to prevent any person or persons, partnership or corporation, from engaging under contract or agreement skilled workmen in foreign countries to perform labor in the United States in or upon any new industry not at present established in the United States, provided, that skilled labor for that purpose cannot be otherwise obtained."

It was contended on behalf of the immigrant: first, that diamond cutting is a new industry; second, that it is not an established industry; third, that skilled labor in this industry could not be obtained except by importing it from Europe and that therefore the said immigrant should be permitted to land.

Much testimony was taken and reduced to writing, and, after a careful consideration of the whole case, three of the four members of the Board of Inquiry sustained such contentions and were of the opinion that said Hoed did not come to this country

in violation of said Act of Feb. 26, 1865, known as the Alien Contract Labor Law, and ordered his discharge. Whereupon Lawrence P. Lee, one of the members of said board, dissented and filed to this Department a transcript of the record of said case, together with the testimony, and all papers relating thereto were transmitted to this Bureau.

In view of the important bearing the decision in this case will have upon the future administration of the Alien Contract Labor Law and its application to the importation of skilled labor in new industries, counsel representing each side of the issue involved were heard.

After carefully considering the papers and testimony submitted I am of the opinion that diamond cutting is not a new industry not at present established in the United States; and further that whilst there may not be an adequate number of skilled workmen now in this country to afford all the factories contemplated by those desiring to engage in that business, yet a sufficient number will voluntarily come from abroad to meet the demand for such labor.

Foreign workmen can come under our laws to this country to engage in any employment they may see fit to pursue; and when here can more intelligently make such contracts for their labor as circumstances may justify. The one prohibition in the law is against contracts for services entered into abroad.

The decision of the Board of Special Inquiry is reversed and you are hereby directed to deport the said Abram Hoed to the country whence he came at the expense of the steamship company bringing him to the United States in conformity with the law.

Respectfully yours,  
HERMAN STUMP,  
Commissioner General.  
C. S. HAMLIN,  
Acting Secretary.

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**FINE IVORY PAINTINGS** in all Gold Brooch Mountings, also all Diamond, Diamond and Pearl, and all Pearl Mountings, Prices from \$12 to \$100.

**MINIATURES** painted on Ivory from Photographs, in first-class work and at moderate prices. Orders solicited, and Designs for Mountings furnished when desired.

**DOWNING & KELLER,**  
3 MAIDEN LANE, NEW YORK.

### Providence.

Charles H. Fuller has greatly altered and improved his shop and office in Pawtucket.

Catlow Bros. will be represented on the market this season by Louis H. Green, who is well known among the trade.

The tools, machinery and fixtures of the Seery Mfg. Co., 33 Beverly St., are being offered for sale in lots to suit purchasers.

Dutee Wilcox is erecting a large handsome brick block at the corner of Washington and Aborn Sts., for business purposes.

The Union Jewelry Co. is the name of a new concern that is preparing to enter the manufacturing jewelry business, probably on Dyer St.

John C. Harrington, agent, has removed from 129 to 363 Eddy St. He has given a chattel mortgage on stock, tools, fixtures, etc., for \$175.

Walter A. Griffith was the successful winner of the handsome solid gold and onyx Masonic charm at the Masonic Fair in Providence last week.

The stock, tools, fixtures, machinery, etc., belonging to the late manufacturing concern of Covell & Lamb, Pawtucket, were sold at auction last Wednesday.

Edward Burns has engaged with A. B. Day & Co. as their New England representative, and Charles Williams will be the New York and Pennsylvania representative.

The corporation known as the Greene & Knox Mfg. Co. has been dissolved by a vote of all the stockholders. The business will be continued as a firm under the title of William C. Greene & Co., at 101 Sabin St.

Charles Fraser, for four years traveling representative for Hancock, Becker & Co., has severed his connection with that concern to accept a similar position with H. D. Merritt & Co., North Attleboro, and will have his headquarters in New York.

A. E. Wood, representing the J. B. & S. M. Knowles Co., Providence, has returned from a successful trip through the south. C. W. Cary, of this house, is now sending in good orders for the "Apollo" and "Argo" from his territory.

The partnership heretofore existing between J. C. Harrington, Jr., and Dennis Costigan, under the firm name of J. C. Harrington, Jr. & Co., has been dissolved by mutual consent. Mr. Costigan retires and Mr. Harrington will continue as formerly.

Hancock, Becker & Co. have removed from 86 Page St. to the Kent & Stanley building, entrance 7 Beverly St. Their New York office has been changed from 41 and 43 Maiden Lane to No. 3, and will be in charge of Charles F. Langhaar, while M. B. and H. H. Joseph will have charge of the Chicago office at 185 Dearborn St.

John H. Thatcher, whose death occurred

in this city on the 13th inst., was a pioneer in the manufacture of hand-cut files. He was born in this city in 1844. He established the business of file cutting in 1860, and continued the same up to the time of his decease. He was a man of genial disposition, which endeared him to a large circle of friends. He leaves a widow and three daughters.

Politics are the all absorbing subject at the present time in this city and several of the jewelers are interesting factors therein. At the recent caucuses the following were nominated: Delegates to State Convention, Edwin Lowe and John M. Buffinton; delegates to city convention, Fred I. Marcy, Frank T. Pearce, Charles E. Hancock, and Francis P. Daughaday; members of Republican city committee, George H. Wood, John P. Schott and Telesford Stahl. John L. Remlinger has been nominated as one of the Representatives to the General Assembly from this city.

### The Attleboros.

The Standard Seamless Wire Co., Pawtucket, have attached Robinson Bros. for \$200.

Mr. and Mrs. Alvan H. Whiting have returned from a wedding trip of several weeks' duration.

W. A. Smith and R. P. Marble, with Charles Forrester, will engage in the jewelry business in the building on County St., formerly occupied by the Smith Electric Co.

Two very busy concerns in the Attleboros at present are Coddling Bros. & Heilborn and W. & S. Blackinton. The latter are said to have over 300 hands at work.

Wm. Weidlich, with the Waterbury Watch Co., will represent Coddling Bros. & Heilborn, in Wisconsin, Iowa, Minnesota, Nebraska, Kansas and North and South Dakota. He will carry their complete line of sterling silver novelties.

Upon the committee of 15 who will make up the town appropriations for North Attleboro for the ensuing year, to the extent of \$100,000 or more, are the following jewelers: G. K. Webster, G. H. Niles, J. P. Bennett, G. W. Cheever, J. F. Makinson, T. G. Sandland.

Among the town officers-elect of North Attleboro are the following jewelers: J. F. Makinson, selectman; A. E. Coddling, town treasurer; E. I. Franklin, school committee; J. F. Makinson, water commissioner; J. H. Peckham, T. G. Sandland, T. W. Short, auditors; J. F. Makinson, electric light board and commissioner of sinking fund.

While the jewelry business in this town has fallen off a little during the past week there are still a fair amount of orders being received. The traveling men will soon all be off after Spring business which the manufacturers anticipate will exceed that of a year ago. The manufacturers of fine chains

and of certain lines of silver goods are the busiest at the present time.

A new industry is within the reach of Attleboro. The object of the proposed corporation is to manufacture a patent bench vise. The vises are made at Hyde Park, but only upon a very small scale. The patent was taken out in 1893. It is proposed to incorporate with a capital of \$30,000. Frank Mossberg, Herbert A. Clark and G. A. Adams have the project in charge and many of the leading business men are interested in the scheme.

### Boston.

Henry Fera, New York, was one of the callers on the Boston trade the past week.

The American Waltham Watch Co.'s annual stockholders' meeting will be held March 28, in Waltham.

Arthur S. McLean, salesman for George H. Richards, Jr. & Co., has been out for a fortnight with an attack of inflammatory rheumatism.

H. A. Wippich, watchmaker for the house of C. A. W. Crosby, will start in business for himself in Provincetown, Mass., about the first of next month.

Ex-foreman Hammond, recently of the American Waltham Watch factory, will be chief instructor in a new horological school to be opened in Lowell about April 1.

Charles G. Swenning, watchmaker for Smith, Patterson & Co. for several years, will remove to Plymouth, N. H., taking a position with A. W. Avery, of that place.

Alvan G. Clark, the telescope maker, gave an interesting address on the manufacture of lenses and glasses for telescopes before the Cambridge Citizens' Trade Association, March 11.

The list of buyers in town last week included most of the retailers who came here toward the close of the week and stopped over to take in the meeting of the new association, at Young's, on Friday. Trade, however, has been rather quiet with the jobbers, and the sales for the first half of the month do not run as far ahead of last year's record for the corresponding period as the sales for January and February did in comparison with the first two months of 1894.

Nathaniel C. Poor, at one time a leading jeweler of Boston, but long since retired from active business, died Monday, March 11, at his home in Brookline. Mr. Poor was born in this city in 1808, and was a member of the famous English high school class of 1822. He was from 1846 to 1852 a member of the firm of Jones, Ball & Poor, predecessors of Shreve, Crump & Low Co., and it was during his connection with the concern that the handsome store at the corner of Washington and Summer Sts., at that time probably the most magnificent jewelry store in the country, was occupied. The funeral took place Thursday from his late residence.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Member of the American Trade Press Association.

Vol. XXX. March 20, 1895. No. 7.

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**O**CCASIONALLY the observer is so deeply impressed with the achievements of the Jewelers' League that he stops mentally to philosophize upon the profound fraternal instincts that seem to be peculiarly the jeweler. On Dec. 16, 1894, Charles Hein, late with Hale & Mulford, died; on Dec. 25, 1894, Wm. T. Gale, with Tiffany & Co. These two deaths were ordered to be assessed for on Feb 1, 1895, the amount to be paid the beneficiaries being \$5.00 each. These sums were collected from the membership, which is widely scattered within 40 days, and on March 16 checks were made for the amounts and are now in the hands of the beneficiaries.

What institution can beat this record, and show a more loyal or more prompt set of members? Those who are outside the fold should at once join it.

### The Employment of Diamond Workers.

**F**ROM three cities came last week interesting reports bearing upon the diamond cutting industry of the United States. From London the news was cabled that 120 diamond workers had sailed from Liverpool for New York; from Washington, the decision of the Treasury Department in a test case brought to decide whether or not diamond cutting is a new industry in the United States, was made known; and from Brooklyn, came a report that the Immigration Restriction League had lodged information respecting the arrival of a number of diamond workers within the next two weeks. All these reports, upon consideration, will be found to be closely related. In the meantime, notwithstanding the discouraging decision of the Treasury Department and the belligerent attitude of an association organized to fight the importation of labor, the expansion of the diamond cutting industry in America goes on; details of a new diamond cutting plant, of greater magnitude than any yet started in America, are given in this number, as are also the particulars of the incorporation of still another company. It is now a self-evident fact that, under the circumstances of a tariff in this country of 25 per cent. on the cut and polished diamond and of 10 per cent. on the rough stone, diamond cutting as an industry can be fostered in the United States; but the serious question that confronts the promoter of a diamond cutting enterprise is how to engage a sufficient force of operatives. Now that the Treasury Department has decided that diamond cutting is not a new industry in the United States, some promoters will resort to subterfuge and perjury to engage workmen, for, notwithstanding this decision, the supply of native workmen is insignificant in comparison with the demand for labor, and there are many who will not be deterred by court decisions from entering a field of business which promises good profit. However, the impression that America offers a propitious opportunity to foreign cutters and polishers is now current throughout Holland and Belgium, and if a number of workmen organize an emigration party and come to these shores, how can law reach them? Detention and investigation may be expected upon the arrival of each batch of workers, but we anticipate that no evidence will be found strong enough to warrant their being sent back.

**T**HE remarkable article, "Production of Precious Metals Since 1492," is reproduced from the *Engineering and Mining Journal*. It will be read with great interest and will be preserved as a compendium for future reference.

### The Death of William F. King.

**BUFFALO, N. Y., March 16.**—William F. King, the senior member of King & Eisele, died at his home in St. John's Place on Tuesday, from pneumonia. Mr. King was taken ill about three weeks ago, and it was thought at first it was but a slight cold. Symptoms of grip set in, and they changed to pneumonia, which was the immediate cause of death.

Mr. King is an example of the self-made man. He was born in this city on Nov. 14, 1848, and after receiving a public school education, learned the jewelers' trade in the store of F. Oelrich. He progressed in the art until he, with Edward J. Eisele, opened a small repair shop at the corner of Main and Swan Sts. All of the money that the two journeymen had was put into the venture, which, from a small beginning with the two owners and a boy, has grown to the big concern which still bears the original name, having in its employment about 60 people and a trade reaching to all parts of the country. Mr. King's integrity was unquestioned, and one of the best evidences of this fact is that in the entire life of the concern no partnership articles were ever necessary. An agreement was drawn up, but was never executed.

Mr. King was in charge of the office work of the firm, and it is in a measure due to his business methods that the firm rose to its high rank. Mr. King was married on Nov. 28, 1871, to Miss Magdalene I. Schaeffer, and she, with four children, Wm. G. H., Maggie, Minnie and Ada, survive him. He was a member of the Royal Arcanum, A. O. U. W., and was for a time president of the Ideal Club.

The funeral took place from the late home, 12 St. John's Place, yesterday afternoon at 3 o'clock. The burial will be in Forest Lawn.

### J. F. Zimmerman, Little Rock, Ark., Assigns.

**LITTLE ROCK, Ark., March 12.**—J. F. Zimmerman has made an assignment for the benefit of his creditors. Jos. Griffith is named as assignee. The following creditors are preferred: J. A. Gray, \$200; Citizens' Bank, \$590.43; Gazette Publishing Co., \$73.50.

Application was made in Chancery Court for the appointment of a receiver to take charge of the stock and Jos. Griffith was appointed. It is estimated that the liabilities are \$4,000, and as the assets foot up \$6,000, it is very likely that the creditors will be paid dollar for dollar.

### Assignment of Charles Rueff.

**LOUISVILLE, Ky., March 13.**—An assignment was made March 11th by Charles Rueff, jeweler, 651 Jefferson St., to Sol. Felsenheld. The assets consist of a stock of jewelry and the building in which Rueff conducts his business. The liabilities are unknown.

## New York Notes.

B. L. Strasburger sailed for Europe Saturday on *La Normandie*.

Frank Jeanne, of Wm. S. Hedges & Co., arrived from Europe on the *Umbria* March 11.

The F. Kroeber Clock Co. will on May 1st give up their retail branch at 17th St. and Union Square.

The National Park Bank has entered a judgment for \$308.50 against George Doerflinger and Chas. Kuhn, Jr.

A judgment for \$1,294.28 has been entered against Elbridge G. Rideout, in favor of Francis Higgins as receiver.

Joseph Friedlander & Bros., wholesale opticians, now at 21 John St., will remove about May 1st to 9 Maiden Lane.

J. M. Pedersen, 50 Nassau St., has renewed a chattel mortgage for \$235 on jewelry fixtures to the executor of J. F. Pedersen.

S. E. Fisher & Co., North Attleboro, Mass., have removed their New York office from 41 Maiden Lane to the Stevens building, 3 Maiden Lane.

A. J. Comrie, Thursday, commenced an auction sale of the stock of art pottery, stationery, bric-à-brac and jewelry of Camerden & Forster, 1152 Broadway.

Dr. Knowles, 4 Maiden Lane, has added a fine Wilson phorometer and Javal's new model of the ophthalmometer to his instruments for teaching the subject of refraction to his students.

Judge Newberger, of the City Court, Wednesday granted a motion by Gyula de Festetics, to open the judgment for \$105.33 obtained against him by default in favor of A. J. Hedges & Co.

Chas. W. Moore, for the past nine years with Geo. O. Street & Sons, 15 John St., has formed a partnership with Horace H. Johnson, Manasquan, N. J., under the firm name of Johnson & Moore.

Geo. W. Shiebler & Co. have been showing in their window at 177 Broadway, a large silver plated trophy presented by the American Wheelmen to Monte Scott, the holder of the five mile amateur championship bicycle record.

James Carman, a well known resident of Brooklyn, who died recently was the son of the late Samuel S. Carman, former jeweler on Fulton St., Brooklyn, who is said to have learned his trade on the bench next to Robert Fulton, the inventor of the steamboat.

A lively row last week in the Hoffman House between Detective Jacobs and a diamond broker named John Roach resulted in the former being knocked down. The affair is said to be the outcome of a diamond transaction of Roach. No arrest was made.

Van Moppes & Rose is the name of a new firm formed by M. F. and L. M. Van

Moppes, and L. and J. S. Rose. Van Moppes & Rose are diamond cutters and polishers, as well as importers of carbon, bortz and glaziers' diamonds. Their quarters are at 81 Nassau St.

The eccentric Wm. H. Hansell, a former jeweler of Philadelphia, whose peculiar actions in this city have before been chronicled in these columns, has been committed to Bellevue Hospital for examination as to his sanity. Hansell was recently arrested while acting peculiarly in the street.

Edward Eden, a real estate broker of 194 Broadway, who was charged with having fraudulently obtained a valuable pair of diamond earrings 18 months ago from Bartens & Rice, was honorably discharged last week by Justice Welde, who held that the transaction was simply a business one and in no way criminal.

A fire broke out shortly after 10 o'clock, Monday morning, in the basement of the building at 29 Maiden Lane and 58 Nassau St. It was extinguished before it reached the upper floors, where are located the offices and factory of Randel, Baremore & Billings. The fire is said to have been caused by electric light wires.

Henry Bayard, of 200 E. 115th St., who is said to be a diamond broker, was held in \$1,300 bail in Harlem Police Court Friday on a charge of grand larceny and abandonment. The first charge was made by a boy who claimed he gave money to Bayard on a promise to get him employed in a diamond cutter's shop. The latter charge was made by Bayard's wife.

The annual meeting of the Chas. Jacques Clock Co., held at 22 Cortlandt St., Wednesday, resulted in the election of the following board of directors: Jno. K. Erskine, Jr., M. F. Harris, A. Wardner Harrington, Allen W. Johnson and Wm. G. E. See. The officers elected were: Montague F. Harris, president; Jno. K. Erskine, vice-president; and A. Wardner Harrington, secretary and treasurer.

The will of the late William Mason, a retired jeweler, who died at 368 Clifton Place, Brooklyn, in January, is being contested on the ground that he was insane when he made it. The estate is valued at \$16,000, and he left the bulk of it to his widow, Margaret Mason. His daughters, by a former marriage, were bequeathed the following sums: Mrs. Mott, \$1,000; Mrs. Binns, Mrs. Ludder, and Mrs. Mannering, \$100 each. The three latter are contesting.

The Sinking Fund Commissioners at a meeting Wednesday opened bids for furnishing the electric time service for the new Criminal Courts building. The American Watchmen's Time Detector Co. bid \$443 and the E. Howard Watch & Clock Co. bid \$875. The first bid was not received until after 12 o'clock, the time specified for all bids to be in, but it was admitted because the bidder had misunderstood the requirements regarding the necessity for a sample. The contract was not awarded.

The firm of Martin Brunor & Son, electroplaters and polishers, 93 Nassau St., dissolved March 1st, and the business has been wound up. Mr. Brunor says his retirement is due to the general depression in trade, and that he will spend the next year in looking after his real estate. He may resume business later. His son, Emile Bruno, will continue his studies in electroplating. Martin Brunor has been in business in this country about eight years. He is the author of the "Practical Electroplater."

### The Death of Edward W. Crouch.

Edward William Crouch, a member of the firm of Crouch & Fitzgerald, manufacturers of jewelers' trunks and sample cases, New York, passed away Wednesday, at his residence, 110 W. 177th St. His death was due to pneumonia, from which he had been suffering but one week. He was in his 40th year.

The funeral services were held at his late residence Friday afternoon.

### The Factory of James W. Miller Burned Out.

NEWARK, N. J., March 18.—The three-story frame jewelry manufactory of James W. Miller, 45 Franklin St., was destroyed by fire this morning. The loss on the building, stock and machinery is estimated at \$45,000; insured for \$20,000.

### A Receiver Wanted for the Business of Hagan, White & Co.

Benjamin G. Oppenheimer was on Wednesday appointed by Judge McAdam, of the Superior Court, receiver for Hagan, White & Co., manufacturers of jewelry, silver novelties and mounted canes, 248 W. 23d St., New York. The appointment was made on the application of Jas. W. Hagan, one of the partners, in an action against Nicholas J. White and Henry C. Connell, the other partners, and Duncan L. S. McLaren, a creditor of the firm.

Mr. Hagan claims the firm to be insolvent and asks for an accounting. He says the co-partnership was formed by himself, White and Connell on March 29, 1894, and expired March 6th last. Each partner contributed \$750 capital. The firm, he says, owe \$5,574.71 and have no real estate or other assets outside the stock. On March 6th D. L. S. McLaren commenced an action in the City Court for \$1,985 due on a promissory note. He was enjoined from entering his judgment until the motion for a receiver had been decided. His judgment which, with interests and costs, amounts to \$2,126, was entered Thursday.

Judge McAdam has fixed the bond of the receiver of Hagan, White & Co., at \$5,000, and enjoined both plaintiff and defendants from using or interfering with the co-partnership property.

**Philadelphia.**

Gustav Sickles, of M. Sickles & Sons, who has been ill for some time past with an attack of appendicitis, is now convalescent.

An estate of \$30,000 is disposed of in the will of John C. Kelley, the Chestnut St. jeweler, who died recently at his home, 712 Franklin St.

Harvey Dietz has been acquitted of the larceny of a gold watch valued at \$65 from the jewelry store of Eugene Kramer, 3117 Germantown Ave.

A former well known jeweler, George W. Magg, who was engaged in business on Ridge Ave., above Grand Ave., has engaged in the cut glass business.

The Peter L. Krider Co. have opened a new salesroom on the second floor of the Simons, Bro. & Co., building, 618 Chestnut St. Quite a novel effect is produced by the handsome electrically lighted sign that announces the entrance to the new rooms.

In the will of Edwin M. Heilig, whose obituary appeared in THE CIRCULAR of last week, the estate is valued at \$17,000 of which \$15,000 is left in trust during her life to Mrs. Sara Young, with final reversion of the entire estate to the brothers and sisters of the deceased.

Samuel J. Downs, of Samuel J. Downs & Co., 4030 Market St., who died recently at Hibernia, Fla., as reported in last week's CIRCULAR, left an estate of \$20,000, which by the terms of his will reverts to the widow absolutely. The executor is William Gibbons, partner of the deceased.

The Board of United States General Appraisers last week, handed down the following decision: Queen & Co. vs. Collector at Philadelphia—Marine glasses. The decision of the Collector in assessing the goods at 40 per cent. under paragraph 98, act of 1894, as optical instruments, was affirmed.

**Pittsburgh.**

Sol. Cerf & Co. will remove to 821 Penn Ave.

I. Ollendorf is selling out the stock of W. H. Milchsack, at auction.

George Snyder, Carson St., will put in new plate glass fronts in his store.

Otto Heeren has been elected president of the Bismarck celebration party.

Mrs. Chris. Hauch, of Fifth Ave., is making extensive innovations in her store.

J. M. Shaeffer, after April 1, will occupy half of his storerooms on Fifth Ave. near Grant St.

Frank Hayes, Washington, Pa., was in the city last week, convalescent after a two weeks' illness.

S. L. Ginsberg, Allegheny, has combined his wholesale and auction business at one address, 79 Federal St.

Webber Bros., Carson St., have bought out Mrs. Webber, and will continue business under the old name of Webber Bros.

Visiting jewelers last week in this city included: Geo. V. Brady, Washington; J. T. Zugschwert, Carnegie; A. W. Reineman, McKeesport, and S. Maltinsky, Braddock.

**Syracuse.**

Geo. E. Wilkins spent a few days of last week in New York on business.

B. M. Polley, Norwood, N. Y., has just moved into a large new store on Main St.

The store of Kramer & Jacobs, Auburn, was closed by the sheriff on Friday on judgments amounting to about \$1,500.

Among the out-of-town buyers noticed in Syracuse the past week were: C. J. Fuller, of Phoenix; W. P. Hillick, of Fulton; Mr. Hughes, for D. C. Draper, of Fulton, and Mr. Niles, of J. R. Niles & Son, Oneida.

S. H. Lesser, of A. Lesser's Sons, has returned from a three weeks' trip through New York State, and says he is glad to get back. Simon Lesser left Monday for Scranton on a three weeks' trip, and John Tausand has just returned from northern New York and Vermont.

J. A. Rawson, who for 26 years has been in the jewelry business in Amherst, Mass., contemplates a change and will dispose of his business. When that is done he will doubtless retire to a farm he owns in Alstead, N. H.

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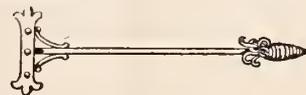
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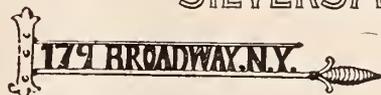
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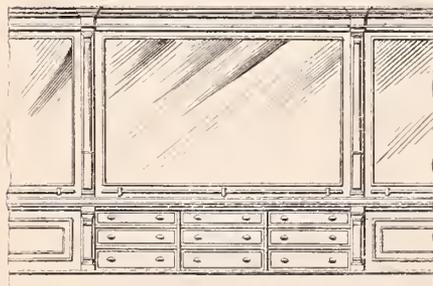
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## Connecticut.

Charles W. Neal, the Bristol jeweler, has moved his stock into the office of Maynard's express.

The Seth Thomas Clock Co., Thomaston, have increased the factory's working time to eight hours a day, six days a week.

A certificate of incorporation for a new silver plate company in Meriden, with \$5,000 capital has just been filed with the Connecticut Secretary of State.

President W. H. Watrous, Hartford, is chairman of the finance and printing committee for a banquet soon to be given Gov. McKinley, of Ohio, in Hartford.

Charles D. Morris has returned to Wallingford, from Chicago, and with him came George M. Wallace, the manager of R. Wallace & Sons Mfg. Co.'s Chicago store.

President George H. Wilcox, of the Meriden Britannia Co., is in the south on a business trip for the company. His wife left Meriden March 13th for New Orleans where she will join him. They will return in three weeks.

A fire at the Valentine-Linsley Co.'s silver plate factory, Wallingford, March 10th, did \$100 damage. R. Wallace & Sons Mfg. Co.'s corps of firemen by their prompt work extinguished the flames before the fire department arrived at the scene.

Henry Harris, who has just opened a new jewelry store at 208 Asylum St., Hartford, was for many years connected with a prominent firm of jewelry manufacturers in New York. He has added a watch repairing department which will be in charge of Louis Gundlach.

The Manhattan Jewelry Co., New Haven, which purchased the stock of the Manhattan Watch & Jewelry Co., have succumbed. It appears that the stock was first purchased by Moses Mann and sold to Mr. Schwed, who, not being able to fulfil all his contracts with Mr. Mann, the latter took the entire stock of goods and stored them.

## Dull Business Forces Henry Carter to Assign.

Henry Carter, jobber of watches, diamonds and jewelry, 198 Broadway, New York, assigned Friday to Frank L. Zabriskie, a notary at 93 Nassau St., giving preferences for \$4,159.74, the preferred creditors being Irene B. Carter, \$3,004.74 on notes due, and the Butchers' & Drovers' Bank \$1,155, on notes of A. F. Freeman and Jno. R. Lockwood discounted by the bank for Mr. Carter. Mr. Carter and his assignee were seen immediately after the assignment, by a CIRCULAR reporter, but neither vouchsafed much information regarding the condition of affairs. Mr. Carter attributed his assignment in great part to the dullness in business and to poor collections. His indebtedness, he said, was about equally divided between New York and the eastern creditors. Assignee Zabriskie said that he could give no information as he had only just come into posses-

sion, but intended to start at once on his schedules.

Elbert Crandall, of Truax & Crandall, attorneys for the assignee, stated Saturday that the schedules would be filed within the 20 days allowed by law. He could give as yet no idea of the condition of the assigned estate but estimated the liabilities at about \$20,000; and thought that the assets might be made to realize about \$10,000 or \$12,000. He had no idea whether a meeting of the creditors would be called by Mr. Carter before the schedules had been filed. Mr. Carter's actions would be governed entirely by the wishes of his creditors.

Mr. Carter was formerly employed by Jos. P. Durfey and he has been in business for himself about 17 years. He lives at 175 Quincy St., Brooklyn.

## The Settlement of the Assigned Estate of John B. Yates.

By an order of Judge Giegerich, in the Court of Common Pleas, New York, Friday, a citation is to issue to all persons interested in the estate assigned March 21st, 1894, by John B. Yates to J. B. Brown, to show cause why a settlement of the accounts of the assignee should not be made.

The petition of the assignee shows that over 25 creditors have presented claims. The merchandise which he sold at auction brought \$4,067.74; goods sold at retail, \$2,552.82; bank balances, \$924.18, which with the accounts sold and collected, bring the assets to \$9,822.17. The expenses of the assignment and winding up of the estate, including salary due employes and lawyers' fees, amount to but \$1,774.02.

## Watson, Newell & Co. Cause Isaac Steinau's Arrest for an Old Debt.

PROVIDENCE, R. I., March 18. — Isaac Steinau, of New York, was arrested Wednesday at the manufactory of the H. Ludwig Co., this city, at the instance of Watson, Newell & Co., of North Attleboro. In May, 1883, this firm obtained judgment in the Superior Court of New York city against Steinau Brothers & Co., for \$2,506.89. The Attleboro people were unable to collect the amount, however, and the whole matter was dropped. A few days ago Watson, Newell & Co. instructed their lawyer, Harry C. Curtis, to arrest Isaac C. Steinau should he ever come to this city on business. Mr. Curtis learned that Steinau was at the Narragansett Hotel and Deputy Sheriff Barrows was given the necessary papers and later the arrest was made.

The amount claimed by Watson, Newell & Co. is \$4,500, of which \$2,506.89 is the original debt and the remainder is the interest for 12 years lacking two months. If Watson, Newell & Co. are successful in the collection of this claim, it is expected that there will be more or less fun for many buyers who may visit this city in the future, against whom Providence and Attleboro manufacturers hold judgment claims that have never been satisfied.

**Our Traveling**

**Representatives**

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.



**J**OHAN W. SOLAR, southern traveler for E. & J. Swigart, importers and dealers in jewelers' supplies, Cincinnati, O., has been a valuable exponent of this branch of the trade the past 10 years. He was born in Toledo,

O., in 1860. When 14 years of age he entered upon his career in the jewelry business. He became a practical watchmaker, and subsequently identified himself with the firm he at present represents. He has been traveling for E. & J. Swigart several years. His marked success in his territory is largely due to his genial manner and the prestige of his firm which has a reputation for honorable and liberal dealings.

Mr. Solar's field is extensive and remunerative. His trade will soon demand an assistant.

Albert J. Perry is in from his Minnesota trip for Lapp & Flershem, of Chicago.

C. K. Langdon, Chicago, starts out a new traveler, Mr. Winston, in Wisconsin and Illinois.

Mr. Brewster, traveler for O. L. Rosenkrans, Chicago, left Saturday on a business trip.

J. D. Underwood, R. G. Shutz and J. G. Trafton were at the Brevoort House, Chicago, last week.

I. Speyer and H. Fox, on the road for Goldsmith Bros., Chicago, report satisfactory business in their respective territories.

Heeren Bros. & Co. have five travelers out on the road: Robert Hardie, Joseph Buerkle, Geo. Ruhl, Mr. Keller and Geo. Gunn.

W. C. Barry, representing Larter, Elcox & Co., New York, is home in Danbury, Conn., for a short stay after two months' business trip through the west and south.

Arrivals of traveling men in New Haven, Conn., last week were: D. Zimmern, Odenheimer, Zimmern & Co.; Mr. Camp, Dirksen Silver Filigree Co.; Mr. Glauber, N. Glauber & Co.

The following traveling salesmen called upon Davenport, Ia., jewelers the past week: Irving Alsberg, Max Freund & Co.; S. C. Potter, Acme Silver Plate Co.; C. Jeanneret, Juergens & Andersen Co.; and M. Wolfe, for Fred Kaufman.

Among the traveling men recently in Columbus, O., were: E. T. Straw, Goddard, Hill & Co.; Henry Heyman, Koch, Dreyfus & Co.; H. H. Bradley, F. Kroeber Clock Co.; Louis Hirsch, Lissauer & Co.; R. E. Hawkins, for Clemens Hellebush; Frank T. Gibson for William Kinscherf; G. D. Munson, Wm. Rogers Mfg. Co.; Theodore Yankauer, Rees & Yankauer; J. N. Beckwith, Jos. H. Fink & Co.; and Fred. Baker, Hayden W. Wheeler & Co.

Travelers in Pittsburgh, Pa., last week were: Mr. Sheridan, Horton, Angell & Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; G. C. Hudson, H. F. Barrows & Co.; F. H. Carpenter, Alfred H. Smith & Co.; W. H. Browne, Wilcox Silver Plate Co.; R. A. Thompson, for Henry Glorieux; Chas. F. Ketcham, Riker Bros.; C. W. Cary, J. B. & S. M. Knowles Co.; G. Hofman, Ansonia Clock Co.; C. A. Marsh, C. A. Marsh & Co.; F. S. Sherry, Jos. Fahys & Co.

The following traveling salesmen passed through Detroit last week: Alfred Varian, Dennison Mfg. Co.; J. Fowler, Fowler Bros.; Mr. Stern, Young & Stern; F. E. Cox, for E. E. Kipling; A. H. Atwood, Towle Mfg. Co.; J. E. Alexander, with Frank W. Smith; F. H. Carpenter, Alfred H. Smith & Co.; W. R. Shute, Day, Clark & Co.; Mr. Brooks, Brooks & Pike; J. H. Granbery, Reeves & Sillocks; D. D. Chandler, H. H. Curtis & Co.; Fred. Clarkson, Snow & Westcott; S. Caro, J. T. Inman & Co.; Robert B. Steele, J. B. Bowden & Co.

Boston's visitors with samples the past week included: Charles S. Isabel, L. Strasburger's Sons & Co.; Mr. Russell, L. Tannenbaum & Co.; Mr. Hollister, G. E. Luther & Co.; W. S. Elcox, Larter, Elcox & Co.; E. C. North, Smith & Knapp; W. C. Carrow, Mandeville, Carrow & Crane; Mr. Ballou, B. A. Ballou & Co.; W. S. Campbell, Day, Clark & Co.; J. S. Blake, Blake & Clafin; Nat Barstow, Barstow & Williams; T. G. Frothingham; John L. Shepherd; J. M. Richards; Simon Goldsmith, A. H. Cohn & Co.; W. Drescher, Bausch & Lomb Optical Co.; V. W. Henderson, Enos Richardson & Co.; Charles Bennett, Jacob Bennett & Son; Sam Zimmern, Henry Zimmern & Co.; Mr. Marsh, C. A. Marsh & Co.

Traveling men in Louisville, Ky., recently were: Harry Osborne, Whiting Mfg. Co.; Mr. Tinker, for W. B. Durgin; Henry Snowden, Pairpoint Mfg. Co.; Mr. Brooks, Brooks & Pike; Frank F. Gibson, for Wm. Kinscherf; A. Fisher, Kraus, Kragel & Co.; C. W. Cary, J. B. & S. M. Knowles Co.; C. B. Burgess, F. M. Whiting Co.; E. Jacobson, Jacobson Bros.; Stephen Woods, Battin & Co.; Herbert W. Van Houten, for C. Sidney Smith; J. Guntzburger, C. Cottier & Son and Martin Frank & Co.; Jas. Brown Beach, Wilcox Silver Plate Co.; W. H. Bryant, T. G. Hawkes & Co.; Chas. E. Dorr, Gorham Mfg. Co.; J. N. Beck, with Jos. H. Fink & Co.; Thos. N. B. Davis,

Middletown Plate Co.; Matthias Stratton, Jr., Jno. W. Reddall & Co.; Mr. Jaeger, L. Straus & Sons; Geo. N. Rouse, Geneva Optical Co.; Mr. Crane, Mandeville, Carrow & Crane; Arthur Wheeler, Gorham Mfg. Co.

**Henry Kohn & Son, Sustain a Large Loss by Fire.**

HARTFORD, CONN., March 18.—By a conflagration in this city at 2 o'clock on the morning of March 15, Henry Kohn & Son's jewelry store, which adjoins Hart's carpet store where the fire did heavy damage, was badly damaged by water. The water poured through the partitions. On the second floor there is a stock of bric-à-brac and paintings, and there will be considerable loss to those goods.

H. Kohn & Son's insurance was placed as follows:

Henry Kohn, building:	
Ætna.....	\$6,000
Henry Kohn & Son, stock:	
Ætna.....	\$5,000
Continental.....	2,500
Firemen Fund.....	2,500
Germania, New York.....	2,500
Hamburg-Bremen.....	2,500
Security, New Haven.....	2,500
St. Paul.....	2,500
Ætna.....	5,000

Henry Kohn & Son estimate their loss at from \$10,000 to \$15,000; fully insured.

**BEYOND QUESTION!**  
THE VERY FINEST  
**Imitation Diamond**  
IS THE  
**GOLCONDA GEM.**

Its Beautiful Straw-Colored Tint has captivated all who have seen it. It cannot be matched or imitated and is mounted solely by

**R. L. GRIFFITH & SON,**  
PROVIDENCE, R. I.

IN A FULL LINE OF  
**DROPS,**     ▲     ▲  
**SCARF PINS,**  
▲     ▲     **STUDS. ETC.,**  
In Solid Gold and Rolled Plate.

All Bear the Trade Mark "GOLCONDA GEM" REG'D  
**ALL JOBBERS.**

# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**WATCH, CLOCK** and jewelry repairer and salesman would like position by April 1. Address Box 369, Saugerties, N. Y.

**WATCHMAKER**, with 12 years' experience, seeks situation in New York or vicinity. Address Swede, care of JEWELERS' CIRCULAR.

**BY** an AI salesman, experienced in engraving and jobbing; best of references from present employers. "F. L. F.," 49 E. Third Ave., Columbus, O.

**FIRST CLASS** watchmaker, salesman and graduate optician wishes steady position by April 1st; test case, lathe, etc. Address C. A. R., care JEWELERS' CIRCULAR.

**\$12.50 PER WEEK** until times are better; watchmaker, jeweler and salesman, 23 years old; first class set of tools. Address "Push," Box 226, Hopkinsville, Ky.

**SITUATION WANTED** as watch repairer by a first-class workman; young man; 12 years' experience. Have tools and references. Address Watchmaker, Box 112, Pultney, N. Y.

**WANTED**—By a strictly first class watchmaker, a place in a first class jewelry establishment; can show specimens of workmanship if required. Address H., care JEWELERS' CIRCULAR.

**GOOD** watchmaker and engraver, who can act as salesman, would like position about the middle of April; wages moderate; good references. Address A. A. B., 128 N. 12th St., Phila., Pa.

**WANTED**—By a young man 19 years old, a position with a jewelry house, where advancement will be the return for able and faithful work; excellent references. Address G. L., care JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**SALESMAN** or watchmaker; one in the business all his life; eighteen years at the watch bench; AI at watches, clocks, jewelry repairing; best references; own bench and tools. Address Jeweler, American House, Washington, D. C.

**A JEWELRY FOREMAN** and first class designer on diamond and general jewelry; capable of taking entire charge of large or small factory, wants a position. Address A. Smith, care E. P. Reichelm & Co., 80 Nassau St., New York city.

**WANTED**—Position in a retail or wholesale jewelry house as salesman. Have had seven years' experience, also traveled eight years with manufacturing line. Married; age, 30; best reference; salary small to commence. Address C., care of JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker and engraver, competent in repairing chronographs and repeaters and all other fine watches; 16 years' experience; good salesman; AI references; those wanting a cheap man need not apply; please state salary in first letter. Address Watchmaker, care L. Bauman Jewelry Co., St. Louis, Mo.

## Help Wanted.

*IF THE PARTY* who advertised for a traveling salesman under the name of "Maiden Lane," will call at the office of **THE JEWELERS' CIRCULAR** he can obtain a number of answers which have been received.

**OPTICAL LENS GRINDER** wanted; must be capable of doing all kinds of prescription work; steady position for a first class man. Address "Grinder," care JEWELERS' CIRCULAR.

**WANTED**—A bright young man living in New York city or suburbs to make himself useful in material and optical business. Address, stating references, etc., H. R., care JEWELERS' CIRCULAR.

**WANTED, EXPERIENCED ENGRAVERS** on silver, who are able to do fine work in script, ciphers, monograms and crests. Address, giving references and experience, P. O. Box 1731, Boston, Mass.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**—A man of experience to do jewelry and clock repairing. Must be a fine engraver and willing to make himself generally useful in a retail store. City of 35,000, 100 miles from New York. Inclose photo., samples of engraving and references. State salary to start with. Address New England, care of JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$80 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**FOR SALE**—Jewelry store in Virginia; stock and fixtures about \$2,500; a well established, paying business. Address Virginia, care of Hayden W. Wheeler & Co., 2 Maiden Lane, New York city.

**FOR SALE**—Jewelry store in good railroad town, 4,000 inhabitants; invoice, \$6,000; sales, \$12,000 to \$15,000 year; fullest investigation solicited; purchaser must be fine watchmaker and engraver. Address Box 306, Mansfield, O.

**FOR SALE**—Chicago, the leading jewelry and silverware case manufacturing business west of New York; large trade; excellent opportunity; satisfactory reasons for selling; for description and price, address B. S. M., care JEWELERS' CIRCULAR.

**FOR SALE**—The only jewelry store in a lumbering town in Northern Minnesota, population, 3,600; five saw mills, employing over 1,200 men; stock and fixtures, about \$1500; good reason for selling. Address M. N. B., care JEWELERS' CIRCULAR.

**FOR SALE**—Nice, clean stock of jewelry, \$3,000; can be reduced; bench receipts average \$75 per month; one of the nicest and healthiest towns in the south; 3,000 inhabitants; satisfactory reasons for selling; a bargain; if you mean business, address T., care JEWELERS' CIRCULAR.

**PRACTICAL JEWELER** having established trade; one of the finest locations in New York City for repair work; stock and fixtures worth \$3,000; bench work averages \$325 a month; rent \$45; 4½ years to run, desires first-class watchmaker of good address as equal partner; \$2,500 required; \$1,000 down; to the right party an opportunity of a lifetime; fullest investigation solicited. O. E., care JEWELERS' CIRCULAR.

**FOR SALE**—Stock, fixtures and good will of a good paying jewelry store in a Rocky Mountain city of about 3,000 inhabitants; present owner has made himself independent in ten years, but must quit on account of poor health; stock invoices about \$7,000, but can cut down to \$4,000 or \$5,000; fixtures new and pretty; good run of repair work and no competition; store in best location for rent or sale. Address Lock Box 163, Rawlins, Wyo.

## For Sale.

**FOR SALE**—OFFICE FIXTURES, INCLUDING SAFE, COMPLETE FOR DIAMOND OFFICE. JACOBSON BROS., 16 MAIDEN LANE, NEW YORK.

**"WATERBURY NO. 16, REGULATOR,"** fine Swiss movement, mercury pendulum, dark cherry case; as good as new; in use three years; will sell cheap or trade for '94 or '95 model safety. Address "B.," care K. H. Clark Jewelry Co., 105 S. 6th St., St. Joseph, Mo.

**FOR EXCHANGE**—We have a lot of silver watch cases, 18 size, Hunting, new; one King's optometer and test case complete; three 5 foot nickel show cases; one John Starks American lathe with chucks; one trombone and one cornet, all in good order. We want fine watchmaker's work bench; Hull's or other first class staking tool; 5 foot wheel, or anything we can use; will sell any of above very cheap; write if you have anything to trade. Lock Box 16, Milford, Otsego Co., N. Y.

## To Let.

**TO LET**, fine office, half of the third floor of Diamond Exchange, 14 Maiden Lane, N. Y. Apply to janitor

**TO LET**—Corner store, 20 Maiden Lane, New York; basement and sub-cellar; very desirable; terms moderate. Inquire Room 9.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**TO LET, TWO UPPER LOFTS**, 64x85, in factory, St. Marks and Underhill Aves., Brooklyn; all modern improvements; fire-proof vaults on each floor; well adapted for jewelers or diamond cutters; permanent light on all sides. Apply to Geo. W. Shiebler, 179 Broadway, N. Y.

## Miscellaneous

**RELIABLE** salesman who is now handling line of mountings among the best city and nearby trade, wants a manufacturer's jewelry line to go with above line; salary small. A., care JEWELERS' CIRCULAR.

**MAIDEN LANE FIRM** are open for a manufacturer's agency in gold jewelry, rings preferred, to sell on the road; exceptional opportunity for a small maker. Address "Opportunity," care JEWELERS' CIRCULAR.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## TO LET.

Splendid office and show room facing Union Square to let at a very low price. Factory room can be given on the same floor if desired. Good place for a Manufacturing Jeweler or a Diamond Dealer. Apply to  
**LE BOUTILLIER & CO.,**  
660 BROADWAY, NEW YORK

## DEMAGNETIZING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

**THE WINSLOW & PENNEY CO.**  
608 Masonic Temple, CHICAGO.

**Wm. H. BALL & COMPANY,**  
Manufacturing Jewelers.

15 JOHN STREET, NEW YORK.

## SPECIAL!

1 doz. Sterling Silver Battle Axe Pins; 1 doz. Hold Fast Scarf Pin Locks. To introduce we will send



ONE DOZEN EACH by mail prepaid, for 80c.  
ADDRESS C. W. LITTLE & CO.,  
32 CORTLANDT ST., NEW YORK.

**A. J. COMRIE,**  
AUCTIONEER,

22 John St., N. Y.  
SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

## Jules Jürgensen

OF COPENHAGEN.  
The reputation these watches have maintained for **Fifty Years** has never been equalled, being made on strictly scientific principles and no expense spared to give the **Best** results in mechanism and timekeeping qualities.

SOLE AGENTS,  
**John E. Hyde's Sons,**  
NO. 22 MAIDEN LANE.

### A Bold and Clever Swindler Works Many Georgia Jewelers.

ATLANTA, Ga., March 16.—South Georgia is agitated over the disappearance of one J. C. Coleman, who skipped away with the glittering gems of Atlanta jewelers and left them the losers by \$3,000. It was learned yesterday that Atlanta had not suffered alone. Macon, Augusta, Charleston and Savannah merchants are all reported to have fallen victims to the huge swindle.

It was an elaborate fraud, planned, perfected and systematized by astute and experienced professionals. The extent of the steal is not known, but it is supposed to amount to \$10,000. This was the work of a week.

The swindlers operated with letters, of which the following is a sample:

SWAINSBORO, Ga., March 9, 1895.  
MESSRS J. P. STEVENS & BRO.,  
Atlanta, Ga.

GENTLEMEN:—I have an order for a pair of solitaire Diamond Earrings, each stone to weigh about 1½ karats, to be perfectly white, well cut and without a flaw. I wish you would send by express several pairs on memorandum to select from and will return promptly those I don't want. If you can arrange it so I can make 10 per cent. kindly do so.

This is a special order, and party wants them at once, so please send without unnecessary delay. I presume the mercantile reports will be able to inform you as to my standing and responsibility; also, please send a Ladies' cluster or Marquise Ring, not to cost above \$35.00.

Yours Respectfully,  
J. C. COLEMAN,  
Per W. H. C.

The letters were written on blank paper, the date line and the signature being stamped with rubber letters.

It was found that the following articles were lost by A. L. Delkin & Co.: diamond ring 1 27-32 karats, \$127 50 Tiffany mounting; diamond ring, 1 ¼ 1 32 karats, \$150, chased Roman mounting; diamond ring, 1 14-32 karats, \$180, wire mounting; diamond ring, 1 7-32 karats, \$147. Tiffany; diamond ring, 1 18-32 karats \$142 50, Tiffany; diamond ring, 2 1-16 1-32 karats, \$285. Tiffany; one 14 karat vest chain, 25¼ dwt., \$25.25; 14 karat vest chain, 30½ dwt., \$30.50; 14 karat vest chain, 22½ dwt., \$22.50.

Stilson & Collins were struck for an amount equally as large: diamond ring, 1½ L. 1-16 karats, \$185; diamond ring, 1 5-8 karats, \$160; diamond ring, 1½ karats, \$150; diamond ring, 1¼ 1-16 karats, \$125; diamond ring, 1 3-8 1-64 karats, \$125; diamond ring, 1 1-17 1-64 karats, \$125; gold filled watch, case No. 5272, \$17; gold filled watch, case No. 112645, \$15.50; gold filled watch, case No. 921938, \$16; gold filled watch case No. 118880, \$15.

The true J. C. Coleman is one of the best known men in that part of the country about Swainsboro. He does an extensive business and is rated in Bradstreet at something over \$100,000. When the packages came they were taken to the merchant, but he stated emphatically that he had given no order for jewelry, and they were taken back to the express office where, later in the day, Coleman, the crook, showed himself and in various wily ways made known

that he was the man for whom the jewels were intended. He got them, and the same afternoon made away from Midville. It is known that he struck Tennille, where he met a man who, it is thought, worked the game with him.

The game did not succeed with J. P. Stevens & Bro., this firm's reasons for not filling the order being because the signature was stamped instead of written, and because they thought that a man as wealthy as the real Coleman would have a printed or lithographed letter head. The letter as a whole did not please them.

#### MACON JEWELERS GET THEIR SHARE OF ATTENTION.

MACON, Ga., March 16.—Two Macon jewelers have been made the victims of J. C. Coleman, the Swainsboro swindler. J. H. & N. W. Williams expressed \$185 worth of diamonds to J. C. Coleman, at Midville, and F. E. Bruhl shipped \$700 worth of diamonds to him.

#### AUGUSTA JEWELERS NOT FORGOTTEN.

AUGUSTA, Ga., March 16.—The diamond thief who operated his thieving game on Atlanta, Macon, Savannah and Charleston jewelers, caught William Schweigert & Co., of this city, for \$583 worth of diamond rings and lockets. The firm on Monday received an order from the swindler, in the name of J. C. Coleman, of Swainsboro, for a diamond ring and locket. Mr. Schweigert, after finding out J. C. Coleman was wealthy and worth more than \$100,000, to catch his trade, instead of sending one ring and one locket, shipped by express a sample package of three diamond rings and three diamond lockets for the customer to select from, which the rascal got.

Melishek & Petter, manufacturers of show cases, 128 Maiden Lane, New York, do considerable work for the jewelry trade, and now are filling contracts for fitting some prominent houses in the trade. They do nothing but first-class work, among the stores they have fitted being B. Karsch, 41st St. and 8th Ave., New York. They have made the largest horseshoe counter case in this country for Van Housen, Charles & Co., Albany, N. Y. The top glass is 13 feet without bar, and six feet wide.

The Trenton Watch Co., Trenton, N. J., are about to place on the market a cyclo-meter which, it is claimed, is superior to any heretofore offered. It is light, strong, accurate and handsome. The list price will be \$2.00 subject to a liberal discount to jewelers.

The Ideal Safety Chain as made by Bates & Bacon, 11 John St., New York, is one of the best things of its kind ever offered. The chains are packed in neat enameled boxes, six in a carton, and accompanying each carton is an artistic card showing the mode of application. They may be had in sterling silver, in silver plate and in rolled plate.

### News Gleanings.

R. M. Herre has bought out Louie Hass, Dodge, Neb.

C. R. Reed has opened a repair shop in Arcadia, Fla.

A. M. Murphy has opened a jewelry store in Henderson, Ia.

Isaac Samuels will soon open a jewelry store in Sayre, Pa.

J. O. Fitch, Port Byron, N. Y., has sold his stock to Bert Shotz.

Geo. Gauber will remove from Birdsboro, Pa., to Stonersville, Pa.

Charles E. Willis has opened a jewelry store in Edwardsville, Pa.

John Seccombe, Valatie, N. Y., will remove to Amsterdam, N. Y., April 1st.

W. F. Grassler, formerly of Milton, Pa., has opened a jewelry store in Williamsport, Pa.

G. W. Baker, Montrose, N. Y., will remove April 1st to 8 Main St., Binghamton, N. Y.

Jeweler Strohl, Bethlehem, Pa., has moved from Broad St. to the Wiley block, Main St.

John Skjenald has bought out J. Strange, Kenyon, Minn., and has opened a store in Dennison, Minn.

The stock of jewelry of H. D. Seastrand, insolvent, Red Wing, Minn., has been purchased by Peter Nelson.

Mr. and Mrs. H. F. Main have left Iowa City, Ia., for Chicago, where Mr. Main will engage in the jewelry business.

C. H. Davison, Washington, D. C., has removed to his new store at 1105 F St., where he held his opening March 15.

Giering & Kampmann, Bethlehem, Pa., have opened an optical department under the management of Theodore Kampmann.

Irving E. Richmond, jeweler, Newark, N. Y., on April 1st will retire from the business to engage with a firm in Gloversville.

W. E. Blocher has taken the old Aughinbaugh jewelry establishment, Main St., Chambersburgh, Pa., and is putting in a fine stock of goods.

Charles O. Schlechter, jeweler, Easton, Pa., and Miss Rosarene Diller, daughter of Dr. M. H. Diller, of Spring Garden, were married recently.

The two watches stolen from jeweler Sherwin, Wilmington, Del., some days ago, were recovered in two different pawnshops in Philadelphia, Pa. The thief escaped.

Edward R. Waterbury, Saratoga Springs, N. Y., has disposed of his jewelry business to his clerk, Frank C. Maynard. Mr. Waterbury has been in business for more than a third of a century.

Two boys, Frank Carroll and Selistino Mayne, have been arrested in White Plains, N. Y., charged with several burglaries, among which was that at the jewelry store of Chas. E. Buruham, recently.

## MATTERS IN JEWELRY STOREKEEPING.

W. A. Bliss has opened a repair shop in Pender, Neb.

Will Jericho will open a jewelry store in Burlington, Ia.

Byron King, Corry, Pa., will go out of business this Spring.

J. S. Kelley, of Aberdeen, Kan., has opened a jewelry store in Marshall, Mo.

John L. Weaver will open a jewelry store in the Gerlach building, Chambersburgh, Pa.

John A. Hirt, formerly with R. F. Polack, York, Pa., will open a jewelry store about April 1st, at 3 E. Market St.

J. W. McMenamin & Co., Frankford, Philadelphia, Pa., are now located comfortably in their new store at 4631 Frankford Ave.

The jewelry stock of the insolvent estate of Segsworth & Co., Toronto, Can., was sold last Wednesday under power of chattel mortgage.

The Green-Smith Jewelry Co. opened the morning of March 11th, in their new quarter-, 829-31 16th St., Denver, Col. The new establishment is very elaborate.

Nathaniel Willis, an early settler and prominent jeweler of Palmyra, Wis., where he resided about 40 years, died suddenly of apoplexy, aged 69 years, last week.

William B. Rankin has bought the stock of H. C. Walter & Co., Richfield Springs, N. Y., and will continue the business in the future in the Spring house annex.

M. Morris, jeweler, Beeville, Tex., has made a general assignment naming B. W. Klipstein, cashier of the First National Bank, assignee. Liabilities about \$1,850; assets about the same.

E. R. Waterbury, who for the past 40 years has carried on the jewelry business in Saratoga Springs, N. Y., has retired on account of failing health, and has sold his stock and fixtures to his watchmaker, Frank C. Maynard, who has been in his employ for the past 15 years. Mr. Maynard will continue the business at the old stand.

### St. Louis.

William Unger, of Florrissant, has started a new industry in that town. The new enterprise consists of the manufacture of a powder used by watchmakers and jewelers for polishing watches and jewels. The principal ingredient is the pith of the elderberry plant, which grows in great profusion in that section of the country.

Watchmaker Abraham Miller, last week, carried out an oft-repeated threat to quit living after a violent quarrel with his wife over domestic finances. Miller, a Pole of 52, had sold his business at 1006 Franklin Ave., for \$500; \$400 of this money was in his wife's hands, he having disposed of the other one-fifth within a few hours. He quarreled because he could not have the rest, and left, saying that they would never see him again. Returning, presumably with poison, he went to an attic room, and, when next seen, had been dead for five hours.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the connection of their business.

### A Lesson in Retailers' Catalogue Making.

**O**CCASIONALLY, it is possible for one to assert that a certain production is the superlative of its kind. The Illustrated Suggestion Book, issued by the Webb C. Ball Co., Cleveland, O., is the finest retail jewelers' catalogue of its kind that has come to the writer's notice. It is dedicated to the out-of-town patrons of the firm, who are unable personally to visit their establishment. The cover is an admirable specimen of embossed work, composed of floral-crolls with a golden shield in the center. A beautiful embossed monogram in gold forms the decoration of the back cover.

The pages number 60, the paper being of a fine quality. The letter press is printed in delicate tints of green, purple, blue, maroon, chocolate, orange, yellow, olive and photographic color. A page of descriptive matter and prices alternates with a full page half-tone engraving corresponding, each page being artistically decorated with ornamental borders and scrolls. The pamphlet concludes with full price list of sterling silver, sterling silverware in cases, cutlery, carving sets, plated ware, library sets, fancy goods, small cutlery and ladies' and gentlemen's jewelry, these lists occupying 11 pages. Interspersed between the pages are discourses printed on tissue paper: one treats of diamonds as an investment; another on diamonds vs. banking; a third on a perfect watch; while a fourth is devoted to a postage table, with directions for ordering.

The catalogue was doubtless an expensive affair, but it is elegantly gotten up and should prove a source of profit to the firm.

### Ideas in Brief.

Strauss & Macomber, jewelers, New London, Conn., bestow upon every woman visitor a package of ashes, of roses sachet powder.

Shepard & Co., Providence, R. I., have opened a novel advertising novelty at their store. Mrs. Mildred A. Barrett and Miss Maud E. Morehead, two skilled silversmiths, will manufacture while one waits anything in Persiau filigree silver jewelry. Large crowds have been attracted by this exhibit.

J. H. Johnston & Co., 15th St. and Union Square, New York, a few days ago had a pretty window display, consisting of an arrangement of cups and saucers and spoons, and plates and knives, bound by colored rib-

bon. The whole was set upon a background of light blue cloth. The play of the many delicate colors produced a charming effect.

Every customer is presented with a bottle of Rogers & Bro.'s silver polish by Ryan, Barrows & Parker, jewelers, Danbury, Conn.

### An Effective Optician's Ad.

**T**HE following is an effective ad. used by Optician Thomson, South Bend, Ind.

You may have

# LOST

many hours of comfort by not having worn

# A

good reliable

# PAIR OF

Thomson's

# GLASSES.

303--South Michigan Street--303

### Square Talk, Square Goods, Square Ad.

**T**HE following is an effective variation of a well-known idea in advertising:

## A Square Talk

— ON —

## Square Things.

My stock of Watches comprises every style and make.	I carry a full line of Playing Cards.	Plated Ware. Novelties in Solid Silver and Gold.
Diamonds are one of my Specialties.	At 208 Asylum St., opposite Haynes St.	I guarantee the quality and price.
Opera Glasses, Optical Goods, and Musical Merchandise.	All my goods are bought from the manufacturers.	I invite every one to call and see my goods and compare prices.

HENRY HARRIS, the Jeweler,  
HARTFORD, CONN.

The way to procure insults is to submit to them. A man meets with no more respect than he exacts.—*Hazlitt.*

THE ROAD OF EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXX.

CHICAGO, WEDNESDAY, MARCH 20, 1895.

NO. 7.

### Chicago Notes.

J. W. Forsinger returned Friday after a week's absence.

Auctioneer Clayton started a sale for Harry Legg, Minneapolis, Minn., Monday.

W. R. Abbott was here buying fixtures for his store in Decatur, Ill., which is to be entirely refitted.

A. E. Bentley, manager here for the United States Watch Co., Waltham, left for the west Sunday night.

A. B. Whitford, the Ogden Ave. jeweler, is rearranging and beautifying his store, including new display windows.

Lem W. Flershem, wife and party returned Thursday from Thomasville, Ga., the trip having included a visit to the island of Cuba.

The wife of Rudolph Eiseman, of M. A. Eiseman & Bro., presented him Thursday with a fine baby girl; and A. Hirsh now has a second granddaughter.

The Chicago Ophthalmic College, 607 West Van Buren St., has its complement of students in its March class, which commenced the 5th inst. to conclude April 5th.

John and Herman Pierik, of Springfield, and their wives spent the past week here in attendance at the season of grand opera. Advantage was taken of unemployed time to place orders.

Harry Lefi, secretary of the C. H. Bissen Jewelry Co., has commenced a \$10,000 damage suit in the Circuit Court against Emma Ambuehl for alleged false arrest. The quarrel arose over an investment of \$400 for Emma Ambuehl.

The Jenkinson-Shelley Co. received their certificate of incorporation March 15. The capital stock is \$10,000, in \$100 shares, and the promoters are Jno. Jenkinson, Frederick Shelley and Wm. F. Edlington. The company will trade in jewelry, watches, silverware, etc.

Mr. Pierik, Springfield, Ill.; Mr. Schmidt, Gmelich & Huber Jewelry Co.; A. L. Haman; C. B. Tousley, Ft. Atkinson, Wis.; Miss Bowman, buyer for Zi Riley, Champaign, Ill.; Mr. Hosier, Cady & Olmstead, Kansas City; W. R. Abbott, Decatur, Ill. were numbered among the arrivals here last week.

George Albert Webster and Miss Jessie Sherwood Fraser, of this city, will be married to-night, at St. Paul's Church. Mr. Webster has been identified with the silver interests of this city the past two and a half years at 44 Madison St., handling the products of the factory of E. G. Webster & Son. Miss Fraser is a Chicago girl highly regarded by her many associates.

Eleanore Mayo, playing in "Princess Bonnie," at Hooley's Theatre, was presented Saturday night with a beautiful silver wreath as a token of affection from the members of the company and in commemoration of her leaving the stage for wedded life. The wreath, a product of the Pfeil & Oberndorf factory, is 10 inches across, weighs 10½ ounces, and consists of 56 laurel leaves, each leaf showing the delicate vein tracery, and below is a ribbon bow on which is engraved: "Princess Bonnie, Eleanor Mayo, Chicago, March 16, 1895." The details of the wreath are finely executed and the whole is an artistic creation.

The recovery of J. J. Sommer, North Attleboro, stricken with paralysis at the Brevoort House recently, is slow. J. H. Totten, a brother-in-law, is in attendance. Friday Mr. Sommer was reported as showing improvement and it was hoped that in a day or two he might be removed to his eastern home. He has no control as yet over his left side, and speech has returned only to the extent of answering "yes" and "no" to questions, though he is cognizant of all that is said to him and his intellect is clear.

M. C. Eppenstein & Co., State and Monroe Sts., have taken a five years lease of the second floor of Champlain building, northwest corner State and Madison Sts., and will move on or about April 20. The location is second to none in the city, being but one floor up at the intersection of the two central streets of the downtown business district. The space occupied will be 1,860 square feet, and preparations have been made for elaborate furnishings. Everything will be brand new. Mr. Eppenstein says he will have the finest wholesale rooms in the city, and expenses will not be counted up till the improvements are completed.

### Cincinnati.

Most of the travelers are home. Business is too dull to pay expenses.

The Duhme Co. report their retail trade 20 per cent. better than last year.

Chas. Rauch, of Stern & Co., has gone out with the finest line he says he ever carried.

Fox Bros. & Co. have their diamond cutting works now in full operation. The equipment is complete. They have a large amount of rough on hand.

Muehlmatt, Hedges & Co., of this city, are receiving numerous orders for the engravers' tracing tool they recently brought out. Every engraver should have one.

Lem Flershem, of Lapp & Flershem, Chicago, stopped over in Cincinnati a day last week, en route home from Florida, where he has been spending the Winter season with his family.

L. C. Jackson, a well-known jeweler of Chattanooga, Tenn., brought a very fine diamond in the rough to Cincinnati last week. The stone was found by a miner in the mountains near Harriman, Tenn.

Among the old-time travelers well and favorably known in Cincinnati the past quarter of a century is Earl Richards, of Smith & Crosby, Attleboro, who was here last week and reported business very quiet.

The following traveling men were registered at the Gibson House last week: Chas. F. Williams, Walter Strauss, J. B. Beach, Harry Osborne, C. R. Whiting, D. B. Hefron, C. M. Baslett, Lafayette Baslett, of New York; F. R. Sheriden, H. E. Cobb and W. S. Josephs, of Chicago; Frank B. Lawton, W. C. Haskell, J. H. Tuttle, C. H. Cook, of Providence; J. Lake, of American Waltham Watch Co.; L. W. Trewin, Keystone Watch Case Co.; Wm. Wightman, of R. F. Simmons & Co.; W. H. Tarlton, Wightman & Hough Co.; and Mr. Higbee, of the Jewelers' League.

The man is ungrateful who denies that he has received a benefit, who pretends that he has not received it, and who does not return it.—*Cicero.*

# REPRESENTATIVE CHICAGO HOUSES.

## RICH & ALLEN,

CHAMPLAIN BUILDING, N. W. COR. STATE & MADISON STS., CHICAGO.

### DIAMONDS AND ALL PRECIOUS STONES.

OLD IN THE BUSINESS. NEW IN FIRM NAME ONLY.

**SCHAUWEKER, CHALMERS CO.,**  
**WHOLESALE WATCHES. ROY GOLD CASES, DUEBER-HAMPDEN WATCHES.**  
 Venetian Bldg., 34 Washington Street, Chicago, Ill.  
 JOBBERS IN ALL AMERICAN WATCHES.



**GENEVA OPTICAL CO.,**  
**CHICAGO.**

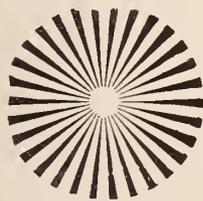
CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.

**OCULISTS' or OPTICIANS' OUTFITS.** Trial Cases. Ophthalmoscopes. Lens Measures

CORRESPONDENCE SOLICITED.



### OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO

Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

**DROP IN** when in Chicago and look over my lines of Imported Sterling Silver Novelties and Fine Quadruple Plated Hollow-Ware.  
 Also a full line of the celebrated **ROCKFORD WATCHES** constantly in stock.  
**ROCKFORD SILVER PLATE CO. HUGH E. KING, Selling Agent,**  
**ROCKFORD WATCH CO. 908 Masonic Temple, Chicago.**

# LAPP AND FLERSHEM,

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

### BULLETIN, MARCH, 1895.

CIRCULARS OF WATCH BARAINS, SILVER NOVELTIES, SPECIAL CLOCKS, & C. SENT TO JEWELERS ON APPLICATION.

### INSTRUCTION IN ENGRAVING.

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

JOHN B. WIGGINS,  
 44 MADISON STREET CHICAGO.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

### Watch Case Manufacturers

F. H. JACOBSON & CO.  
 96 STATE ST., CHICAGO.  
 REPAIRING.

# GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS.

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—"ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES."—

## THE "DEVELINE" WHISTLE,

SPECIAL ROMAN GOLD ON 14K. PLATE, SATIN FINISH.  
**FOR THE JEWELRY TRADE.**  
 Whistles put up 1 doz. in Display Boxes with Advertising Card.

"BLOOD CURDLING."  
 "CATS DIE OF ENVY."



"SIGHS LIKE AN INFANT."  
 "DOGS RUSH FOR COVER."

No 47. \$4.00 doz.  
 ORDER BY NUMBER.

# MOSSBERG WRENCH COMPANY, MANUFACTURERS OF NOVELTIES

**Pacific Coast Notes.**

M. Wetzold has opened a store in Monterey, Cal.

Jos. F. Potter, Condon, Ore., will remove to Arlington.

E. H. Rollins has opened a repair shop in Palouse, Wash.

A burglar effecting an entrance through the rear window of the Chicago Optical Co., San Diego, Cal., got away with watches, spectacles, opera glasses and other articles to the estimated value of \$500

J. Glick, Stockton, Cal., who sold out a few months ago, has decided to go into business again, and will soon open a large establishment on El Dorado St., that city.

G. E. Slaughter, Colton, Cal., is reported to have sold out his jewelry business.

**Columbus, O.**

Samuel Frye has been absent from business about three weeks, owing to illness.

J. B. White has removed to larger quarters, opposite the new Chittenden Hotel, N. High St.

Wm. E. Tucker has purchased a \$7,500 house on Tenth Ave., where he will shortly remove his family.

John A. Worrell, formerly watchmaker for Kleeman Bros., has gone into business for himself in the Davidson House building.

**Minneapolis and St. Paul.**

John A. Vlasek, Minneapolis, last week removed from 202 to 112 Washington Ave. N.

C. H. Wilson, Minneapolis, last week removed from 9 4th St. S. into larger quarters at No. 11.

J. R. Stratton, Montgomery, Minn., was elected secretary of the Le Sueur Center & Montgomery Telephone Co., recently.

Bernhardt Hasenpud, Minneapolis, will remove from 329 Nicollet Ave., to 20 S. 3d

St. where he will occupy of a store.

During April, S. Jacobs & Son, Minneapolis, will consolidate their two stores now at 312 Nicollet Ave., and 207 Washington Ave. S., and will occupy a large spacious store room at 412 Nicollet Ave., which is now being remodeled.

Judge Jamieson, of the Hennepin District Court, on March 8th issued an order granting James D. Sherer, assignee of Spalding Bros., Minneapolis, permission to advertise the entire assets of the insolvent firm for sale to the highest bidder.

**Detroit.**

Louis Kaitchen, of Bay City, has taken charge of the jewelry department of L. Black & Co.

A. A. Meyer, jeweler, Oxford, Mich., has removed into more commodious quarters in the store of Paul F. Rice & Co.

C. E. Montford, Utica, and J. S. McLachlan, Wyandotte, were the only Michigan country jewelers in the city last week.

Leo Leipsiger, with L. Black & Co., has returned from a four weeks' trip through Michigan, having had very fair business.

Max Dwillard, with the reorganized United States Optical Co., now known as the Michigan Optical Co., started out last week for a trip through Michigan. The firm will be running with full force on full time by next week. They will make a specialty of cases and steel and alloy spectacle frames. Business will be conducted through the jobbers exclusively.

**Kansas City.**

The stock of the Jaccard Watch & Jewelry Co. has been appraised by C. B. Norton, Herman Oppenheimer and J. K. Mills. The store is now open and in charge of R. W. Hocker, ex-president of the Midland National Bank, receiver. Mr. Hocker intends to sell as much of the stock as possible by June 1, and then dispose of the balance to the highest bidder.

In the arrest of Ida Espinosa, in this city, a unique scheme for defrauding has been brought to light. W. T. Posey, manager of the W. A. Wilson Spice Co., recently purchased a diamond ring from Cady & Olmstead for \$250, but had not worn it much. A friend said he had been cheated and advised him to see Cady & Olmstead, who informed him that it was not the ring sold him, but was a poor imitation. On Mrs. Espinosa's arrest she confessed that while she was cook for Mr. Posey, she had had the imitation ring made for \$10 and still had the real one in her possession.

**Louisville.**

Edw. Schneider is improving his store and fixtures.

J. W. Mahon has removed from Brandenburg, Ky., to Colorado.

W. H. Cooper, Hodgenville, Ky., was here buying goods last week.

George P. Kendrick and family are in Chicago, for two weeks, visiting relatives.

Wm. Schultz has accepted a position as traveling salesman with Geo. H. Kettmann & Co.

Willis & Carter, a new firm, have located in Crab Orchard instead of Lebanon, as they at first intended.

Geo. H. Casper, Brandenburg, Ky., was here last week buying goods. S. M. Young, Seymour, Ind., was also here.

Charles J. Rauch has just returned from a trip through North Carolina, South Carolina, Georgia and Tennessee, for George H. Kettmann & Co.

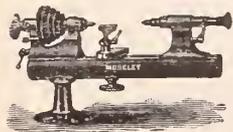
Leonard Huber has just returned from Elgin, Ill., where he went to place his son in a horological school, to learn the watchmaker's trade.

Trask & Plain, Aurora, Ill., have purchased the jewelry business of M. Huffman Jewelry Co., Quincy, Ill. Henry Plain has a half interest, and will conduct the business.

**S. O. BIGNEY & CO.,**  
Makers of Chains and of Sterling Silver Novelties,  
ATTLEBORO, = = MASS.

A Dandy Line of BUCKLES.

Have You Seen Them?

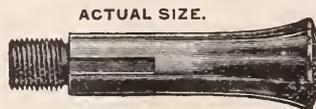


One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE  
FOR WHICH WE COMPETE  
"THE MOSELEY."

"A Bread Winner" for the watchmaker  
We furnish you good lites and chucks,  
while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



ACTUAL SIZE.  
No. 2 Moseley Wire Chuck  
has length, strength, accuracy.  
See our 1895 Price List.



MORE ADVANTAGES—LESS COST.  
CHICAGO  
ROCKFORD **Watchmakers' Institute**

211-20 WALNUT ST., ROCKFORD, ILL.

Write for New Terms.

G. D. PARSONS, Principal.

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

EST. 1870. DR. PETER HENRY,  
SPECIALIST IN  
Watch Case Diseases



Key Winders  
changed to  
Stem Winders.

Hunting Case  
changed to O.s

English Case  
changed to fit  
American  
movements

Can be cured at  
53  
LONGWORTH ST.  
Cincinnati, Ohio.

**Retail Jewelers' Association of Nebraska in Annual Convention.**

LINCOLN, Neb., March 14.—The Retail Jewelers' Association of Nebraska were in session this week at the Lindell. The officers of the association are: President, Richard O'Neill, Lincoln; vice-president, Fritz Hoefer, Aurora; treasurer, John Baumer, Omaha; secretary, F. A. Hannis, York; board of directors, E. A. Polley, Seward; George Arkwright, Beatrice; C. B. Coffin, Ord.

At the opening session yesterday afternoon, held in room 109, of the Lindell, there were about 45 people present. There were six applicants for membership who were voted in. Reports of the various officers showed that the association is flourishing.

By vote, Arthur S. Goodman, F. A. Kinea, of the Elgin National Watch Co., and H. E. Duncan, of the American Waltham Watch Co., with all visiting jobbers and retail jewelry men were invited to be present and assist in the convention. Messrs. Kinea and Duncan made brief speeches. The rest of the afternoon was spent in routine business.

H. E. Duncan gave an illustrated lecture last night to a fair sized audience in Y. M. C. A. Hall. His subject, "The American Watch," was illustrated with excellent stereopticon views and proved highly interesting.

The following program was arranged for to-day, all sessions being in room 109 of the Lindell:

MORNING, 9 O'CLOCK.

Address. A. S. Goodman, Philadelphia, President of the National Retail Jewelers' Ass'n. "How to Increase Your Profits."

Fritz Hoefer, Aurora. "Future of the Retailers." Illustrated by cartoons.

George Arkwright, Beatrice. "Behind the Scenes in a Jobbing House."

E. A. Polley, Seward. Short talks on etching and engraving, illustrated by blackboard and practical work.

AFTERNOON, 2 O'CLOCK.

"The Jeweler in Politics." R. O'Neill, Lincoln.

"Methods of Advertising." S. Rhodes, Ulysses.

"Experiences of a Country Jeweler." W. C. Kern, Pawnee City.

"Window Dressing and Care of Store." Open Parliament.

Question Box.

Election of Officers.

Election of Next Place of Meeting.

EVENING, 7.30 O'CLOCK.

Address—"Jewelers I Have Met."

Loren L. Boyle, Chicago, Western Manager for the Keystone.

D. S. Bock, jeweler, Lehighton, Pa., will move to 203 S. 1st St.

Wm. K. Rebert opened a jewelry store at 209 S. George St., York, Pa., on March 14th.

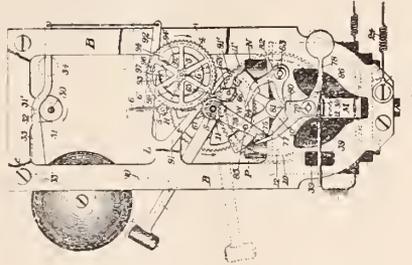
Albert Bornefield, jeweler, Saratoga Springs, N. Y., will remove to 332 Broadway.

F. M. Nichols, Taunton, Mass., reports that a chattel mortgage for \$3,700, placed upon his stock some time ago, has been canceled.

**The Latest Patents.**

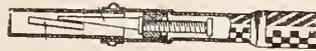
ISSUE OF MARCH 12, 1895.

**535,370. ELECTRIC CLOCK STRIKING MECHANISM.** FRED L. GREGORY, Chicago,



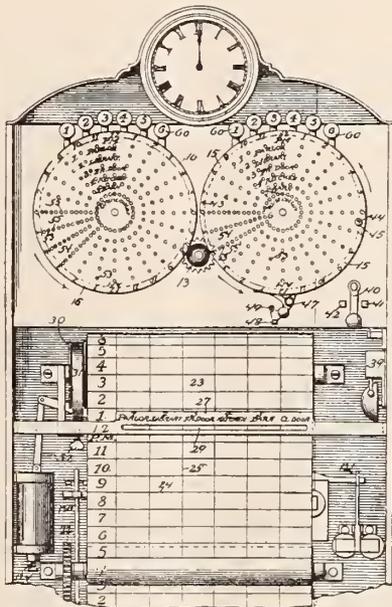
Ill.—Filed Jan. 30, 1894. Serial No. 498,521. (No model.)

**535,450. EYEGLASS-HOLDER.** WILLIAM MACK, Terre Haute, Ind.—Filed July 24, 1894—Serial No 518,457. (No model.)



As a new article of manufacture a detachable eyeglass holder, comprising a handle, a clasp swiveled thereto and slotted at its sides and a longitudinally movable jaw working in said clasp for holding the eyeglass clip in said slots.

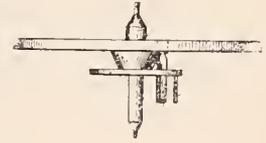
**535,481. ELECTRIC BURGLAR-ALARM AND HOUSE-CALL.** HENRY L. CARPENTER, Minneapolis, Minn.—Filed April 16, 1894. Serial No. 507,622. (No model.)



The combination, with the clock mechanism, of a dial revolved thereby and provided with a series of pinholes, pins or plugs adapted to be inserted therein and projecting through the dial, a series of circuits, a series of switches therefor, said switches being arranged in proximity to said dial and adapted to be operated by the pins or plugs inserted therein, a source of elec-

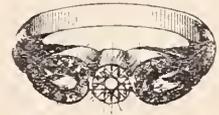
tricity, electro-magnetic recording devices provided in said circuits, and a time-sheet upon which said recording devices are adapted to operate, said time-sheet or strip being moved to correspond with said dial.

**535,693. ROLLER-JEWEL PROTECTOR.** AGILE N. GAUTHIER, New Orleans, La. Filed Oct. 26, 1894. Serial No. 527 042. (No model.)



The combination with a watch balance, an escapement jewel, and an escapement lever in engagement with the jewel, of a spring extended parallel with and adjacent the jewel for the purpose of engaging the lever when the latter is disengaged from the jewel.

DESIGN **24,089.** FINGER-RING. MAURICE L.



POWERS, New York, N. Y. Filed Feb. 9, 1895. Serial No. 537,834. Term of patent 3½ years.

DESIGN **24,090.** FINGER-RING. MAURICE L.



POWERS, New York, N. Y. Filed Jan. 24, 1895. Serial No. 536,135. Term of patent 3½ years.

DESIGN **24,091.** CUFF-BUTTON. JAMES A.



FLOMERFELT, New York, N. Y. Filed Oct. 30, 1894. Serial No. 527,490. Term of patent 3½ years.

DESIGN **24,092.** LINK CUFF-BUTTON.



JAMES A. FLOMERFELT, New York, N. Y. Filed Feb. 11, 1895. Serial No. 538,041. Term of patent 7 years.

TRADEMARK **26,222.** CHINA. PAIRPOINT MANUFACTURING COMPANY, New Bedford, Mass., New York, N. Y., Chicago, Ill., and San Francisco, Cal. Filed Jan. 4, 1895.



*Essential feature.*—The words "PAIRPOINT" and "LIMOGES" in connection with the representation of a crown. Used since January 1, 1894.

## Some New Books of Interest.

**Wimples and Crisping Pins.**—Studies in the Coiffure and Ornaments of Women. By Theodore Child, author of "Art and Criticism," etc. Crown 8vo, cloth, ornamental, uncut edges and gilt top. \$2.00. Harper & Brothers, New York.

Beautifully bound and printed, this work, aside from its intrinsic merit as an exhaustive treatment of an interesting subject, will appeal to the artistic mind of the jeweler. Perhaps no writer on unusual subjects more thoroughly fortified himself with accurate and profound information before taking up his pen than Theodore Child, and his writings may be considered almost the last words on their several topics.

The major part of the work under discussion is devoted to coiffure, which Mr. Child considers the chiefest of the decorative arts, inasmuch as its function is to adorn the most perfect of nature's works, the beauty of woman. The volume is not a history of coiffure, but is an exposition of the wealth of example and suggestion contained in the paintings and sculpture of past ages, setting forth indirectly the principles and conditions upon which beautiful coiffure and ornament depend. The work is divided into eleven chapters headed respectively: Egypt, Asia, Athens, Rome, The Middle Ages, Florence, Venice, The Spanish Toque, The Eighteenth Century, The Romantic Period, and On Jewelry and Ornaments.

The employment of jewelry in one form or another seems to be inseparable from the arrangement of the hair. In a description of Thoubouïi, a rich young widow of Sân, Egypt, at the very commencement of the volume, we learn that "her long black hair was plaited in innumerable thin triple plaits, the ends of which were tied in twos and threes with woolen strings. These plaits hung over her shoulders, but were bound together around the head by a fillet of gold braid set with precious stones." The profusion of and style of wearing jewelry among women of that time are well illustrated in the sentence which follows the foregoing: "Her smooth, low forehead, her full blown cheeks, her straight nose and her finely chiseled mouth seemed to be presented in a frame, as it were, or mirror in a frame of glossy, blue-black hair, relieved by the warm scintillations of the gold, the jewels, and the brilliant enamels that decorated the rich ornaments of her bosom." She was not quite satisfied with her headdress, however, and she called for twenty golden bodkins with spherical heads, which she stuck into her hair above the jeweled fillet.

Then she had bangles in the form of snakes of enameled gold clasped around her ankles, and on her fingers she put many gold rings of various designs, wearing five rings on the third finger of her left hand, and a ring on each thumb. Thoubouïi was now ready to receive.

The testimony of the wall paintings of Thebes, of the bas-reliefs of Louqsor, and of antique papyri, goes to show that the ladies of old Egypt plaited their hair and jeweled their bosoms. Their influence of Egypt spread to the Beni-Israel and the habits of patriarchal simplicity were lost; jewels, pearls and gold and silver ornaments of the richest kind were employed in such abundance that the morose prophets broke forth in threats and imprecations. Thus Isaiah in a passage of precious nomenclature utters terrible menaces: "Because the daughters of Zion are haughty, and walk with stretched-forth necks and wanton eyes, walking and mincing as they go, and making a tinkling with their feet, therefore the Lord will smite the heads of the daughters of Zion with baldness, and make their bodies naked so that they shall be ashamed. In that day the Lord shall take away the bravery of the tinkling ornaments about their feet, their coifs, their round tires like the moon, the ribbons, the bracelets, the perfume boxes, the bonnets, the ornaments of their legs, the earrings, the head bands, the finger rings, the nose jewels, the changeable suits of apparel, and the mantles, and the wimples, and the crisping pins, the mirrors, and the fine linen, and the hoods and the veils."

Mr. Child traces as the elements which the art of coiffure owes to the Asiatics, the veils, diadems, tiaras, mitras, fillets, crowns; and figures before us Semiramis wearing a tall mitra constellated with jewels, her hair descending in spiral tresses glistening with gold dust, while in each curl lurked a pearl, and at the end of the torsalle an infinite number of diamonds attached to the frizzled hair simulated a nebula of light.

In a conversation between Euphorion, sculptor, and Melitta, his model, we learn something of the fashions of Athenian ladies. The girl breaks in upon the sculptor's rhodomontade in praise of the Athenian ladies' inborn taste of elegance: "—dye their hair blue," she says, "blue like the sky, blue like the sea; blue, with rose reflections, like the breast of a dove; they powder their hair with gold and white and red; they paint their eyebrows like the Asiatics; they wear their semi-translucent robes like the Asiatics; they curl their hair with irons; they wear nets of golden cords, diadems inlaid with precious stones, wigs, veils, high coiffures." Thus, we must infer the women of a state which we consider to have been imbued with artistic and philosophic instinct to a degree no nation has since possessed, saw not the barbarism of personal ornamentation—a screed constantly shouted to-day by a few loud voiced reformers.

In the chapter devoted to Rome is a lengthy account of the visit of Tertullian to Naso, the jeweler, who shows the Emperor marble busts of famous Roman ladies, Empress Faustina wearing a simple fillet, and others. Tertullian viewed a series of combs of boxwood and of ivory daintily carved, and many models of hair pins, some of them having a hole at each end through

which the fillet was passed and tied. The description of the jeweler's stock is seemingly complete, and very interesting.

The author takes us into the Middle Ages and follows his subject minutely. He constantly treats of the relation of ornament to coiffure and makes many inferences particularly interesting to present day jewelers. For instance:

"The moment an ornament comes into use its importance begins to grow and continues growing until its luxuriance overwhelms and entirely conceals what it was originally intended to adorn. One jewel in the hair attracts another and another; a golden diadem invites a crown, and a crown suggests a helmet enriched with diamonds and precious stones."

Almost every page of the volume contains some mention of jewelry or precious stones, and it is impossible in this review to do more than convey to the mind of the reader a fair conception of the work. The author shows the transitions of hair arrangement and ornamentation from the earliest days of recorded history to our own times, and concludes his work with a chapter entitled "On Jewelry and Ornaments," which is fully illustrated with engravings of jewels some of which have already been depicted in the pages of THE CIRCULAR. The book should be in the library of every jeweler who desires to possess an æsthetic as well as a commercial knowledge of his vocation. "Wimples and Crisping Pins" is not a text book, but a posthumous work of high literary character by a man recognized as a profound art critic, a man who delved into history and traveled to the ends of the globe for his data, and weighed it carefully before expanding it to book form.

**Almanach De La Co-operation Française 1895.**—Troisième année. Publié par le Comité Central etc. Paris, imprimerie nouvelle, 11 rue Cadet. 1895. Price 25 centimes, 16mo., pp. 176, stitched, in yellow paper cover.

This little stranger found its way to the editor's exchange table; still it has fully as just a claim to be recognized as have publications issued by the wealthiest corporations and syndicates. Mankind has just effectually cast off the bow line that held its vessel to the moorings of feudalism, but the vessel is still adrift on the ocean of theory and it is entirely a matter of speculation into what harbor it is likely to drift. The nineteenth century, with its labor strikes, riots, and disagreements, is a transition period between feudalism and some other still unknown condition; between the slow mechanics' shops producing masterpieces for the few, and the rapid factory furnishing employment to untold numbers, working for the many.

As the title of the pamphlet indicates, its aim is exclusively to counsel and direct workingmen's co-operative societies; and as such it is peculiarly well adapted; it contains

pages of sound advice directed to believers in the establishment of co-operative stores. The pamphlet has been written and edited with great care, and will be a text-book in the hands of proper parties.

### Workshop Notes.

**Dial Feet.**—In common watches, pins falling out of the dial feet are a fruitful source of trouble. Sometimes a dial foot is burst at the hole. In this case a better plan than removing the foot is to encircle it with a bit of tubing, soldered to the copper of the dial. The hole in the pillar plate can be opened to suit the tubing and a new pin fitted, with the assurance that the position of the foot has not been altered.

**Replacing a Dial Foot.**—To replace a dial foot, prepare a piece of copper wire with an enlarged surface where it is attached to the dial. Tin this surface, scrape away the enamel for its reception by means of a graver moistened with turpentine, tin the copper, place the wire in position and gently heat with a blow-pipe.

**Rounding-up Tool.**—This most ingenious tool is one of the most useful to watch jobbers. By its aid a wheel may be almost instantly reduced in diameter; corrected, if out of round, or have the form of its teeth altered as may be required. The cutters are little over half a circle and terminate in a guide. While one end of the guide meets the cutter, the other angles a little, so that instead of meeting the other extremity of the cutter, when the circle is completed, it leaves a space equal to the pitch of the wheel to be cut. By this means after the cutter has operated on a space the wheel is led forward one tooth by the time the cutter arbor has completed its revolution.

**Selecting the Cutter.**—Some little practice is required to select exactly the cutter required for the rounding-up tool. Care must be taken not to use one too thick, or the teeth will of course be made too thin, and the wheel is probably bent. When the guide is adjusted to the pitch, it will be well to see that it enters the space properly before rounding the tool quickly. The wheel should be turned slowly, but not too tight between the centers, which should rest well on the shoulders of the pinion. The rest piece for the wheel should be as large as possible to keep the wheel from bending, to give it firmness, and to insure a clean cut.

**Extracting Broken Screws.**—When the clamp cannot be used, because the screw hole is drilled only partly through the plate, do as follows: Slightly warm the plate and well cover it with beeswax. Be careful not to let the wax touch the broken screw, then make a solution of oil of vitriol, 1 pint of oil of vitriol and 4 of water. Let it stand until quite cold, then put the plate in, and in a few hours the acid will dissolve the screw. The wax may be removed by warming it in olive oil, and washing in hot soap and water.

## Refraction of the Eye.

BY R. H. KNOWLES, M. D.

**NOTE**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

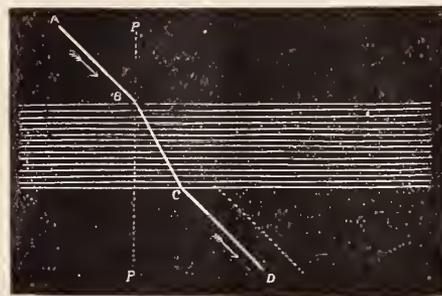
### III.

(Commenced Feb. 27, 1895.)

### CHAPTER II.

#### PHYSIOLOGY OF THE EYE OR VISION.

**T**HE use of the eye is to refract rays of light so that an image may be focused upon the percipient layers of the retina, and the mind thereby be enabled to apprehend surrounding objects, so that the beauties of nature may be fully appreciated and enjoyed. The phrases, refraction of the eye and vision, express the same idea and simply mean the acuity of the visual powers in discerning objects around us.



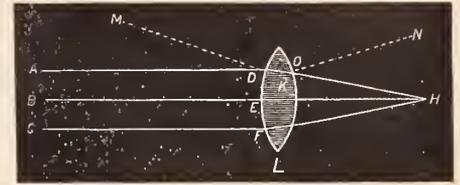
REFRACTION OF LIGHT.

Refraction is a derivative term from the Latin and means a bending backward; it applies to a ray of light which, traveling in an oblique path and passing from a rare to a denser media, is bent in a line toward the perpendicular. A media is a transparent substance, the purpose of which is to refract rays of light; and the power which any media has for bending rays of light is called the refracting power.

Air is taken as the standard with which to compare the various media. Air therefore would have 1. as the index of refraction; water 1.3; crown glass 1.5. The diamond has the greatest index of refraction, namely 2.4.

The dioptric media so called, that is the transparent parts of the eye, each have a certain amount of refracting power; the cornea 1.40; aqueous humour 1.34; crystallion lens 1.38; and the vitreous humour the same as the aqueous humour, that is 1.34; so that finally the rays of light are brought

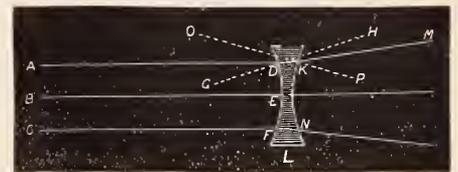
to a focus upon the retina after passing through these various media, provided, of course, the eyeball and the curvature of the different meridians are normal.



REFRACTION THROUGH CONVEX LENS.

Of all the different transparent substances which interest us most, with the exception of the eye itself, glass in the form of a lens will engage our attention. This substance is found in the trial set, and we speak of the case as a trial set of lenses. Technically, this instrument is an optometer.

The lenses found in the trial case or optometer are divided into two general sets or divisions, namely, spherical and cylindrical. Spherical lenses are segments or sections of spheres and focus in all meridians the same, thereby bringing the rays of light to a point. Cylindrical lenses, on the other hand, are segments or sections of cylinders, and focus in only one meridian, thereby bringing the rays of light to a line. Sphericals and cylindricals are subdivided into convexes (indicated by the sign of addition +), and concaves (indicated by the



REFRACTION THROUGH CONCAVE LENS.

sign of subtraction -). Practically sphericals and cylindricals are two prisms united. In the convex sphericals and cylindricals the bases are joined, and in the concaves the apices are united.

Rays of light are bent toward the base of a prism so that in the convex spherical and cylindrical lenses the rays of light are brought in the spherical to a point and in the convex cylindrical to a line. In the concave lenses the rays of light are dispersed as now the base or thickest part is at the border. In the concave spherical the rays of light are dispersed equally in all directions and in the concave cylindrical the rays are dispersed in only one meridian.

(To be continued.)



## MUELLER'S ARTIFICIAL EYES.

\$75 per hundred; smaller lots, \$15 per dozen; \$2 each. A large assortment of eyes will be sent to any dealer to enable him to make selection (upon receipt of satisfactory references). We carry the largest stock in America. Sole manufacturers of "DIAMANTA" Spectacles and Eyeglasses. Catalogues, price lists, test cards, &c., on application Oculists' prescriptions promptly and accurately filled.

**M. ZINEMAN & BRO.,**

Sole American Agents, 130 South Ninth Street, Philadelphia.

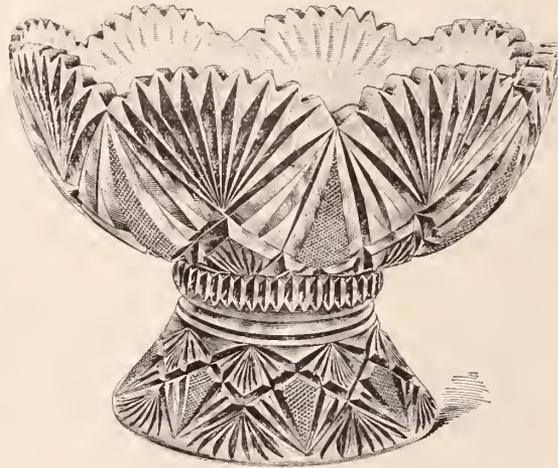
# GEO. BORGFELDT & Co.

18-20-22  
WASHINGTON PLACE,

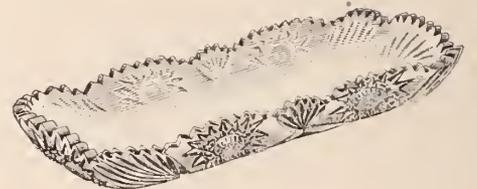
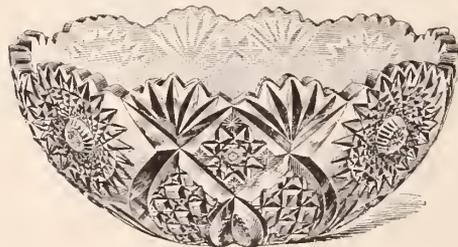
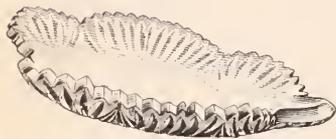
Cor. Greene St., New York.

Art Goods  
Bric-a-Brac

Jewelers' Specialties  
Clocks----



## American Rich Cut Glass



J. S. O'Connor  
HAWLEY, PA.

**E**XQUISITE  
**C**UTTINGS.



**O**RIGINAL  
**D**ESIGNS.



**B**RIGHTEST  
**L**USTRE.

EXAMINE OUR

*CUT GLASS SPECIALTIES for Silver Mounting  
Pungents, Lavender Salts Puff Boxes, Atomizers, Fonnade  
Boxes, Colognes, Flasks, Etc.*

## IT PAYS TO IMPORT

*Novelties in Cloisonne and Viennese Enameling. Artistic Effects in Silver and Gold  
Rococo and Filigree Work.  
High Class Potteries, Dresden and Florentine Cabinets and  
Furniture. Lamps, Bronzes, Marble Statuary.*

**GEO. BORGFELDT & CO.,**  
18, 20, 22 Washington Place, New York.



### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE NOVELTIES  
IN FRENCH CHINA.

**T**HE Royal China Decorating Works are now showing at their warerooms, 35 Warren St., New York, a quantity of new china novelties, besides many new styles and decorations in the regular lines of cups, trays, plates, toilet sets and desk sets. Six new floral decorations have just been added to the many already in stock. The pieces here shown are of the finest French china, decorated by American artists at the Royal China Decorating Co.'s factory, in Jersey City.

POPULAR NAPOLEONIC  
SOUVENIRS.

**L**EVY, DREYFUS & CO., 11 Maiden Lane, New York, have taken advantage of the present craze for things Napoleonic to introduce a line of bronze busts representing the great Corsican and also an assortment of beautifully painted miniature portraits of Napoleon and of members of his family. That these articles will be among the season's successes, their sales so far leave no doubt.

NEW TERRA  
COTTA PLAQUES.

**A**N interesting line shown by C. L. Dwenger, 35 Park Place, New York, consists of a new variety of terra cotta plaques. These are made in imitation of framed pictures, the picture portion being colored and in relief, the frames in *haut relief* and the background in *bas relief*. The frame part shows various styles of decoration, rococo and lace work predominating.

RICH LAMPS,  
ETC.

**A**RICH assortment of the latest styles of banquet lamps, silk shades and globes, is displayed by Abner M. Wilcox, 23 Park Place, New York, the selling agent for the National Brass & Iron Works, Reading, Pa., and A. Feigl, New York. Many graceful shapes and styles of lamps, in brass, gilt, silver and other finishes, are here shown, some having handsome onyx stems and gilt open-work founts. To-

gether with the lamps are shown a large assortment of gilt and onyx tables, and a beautiful line of silk and lace shades and corrugated globes.

NEW IMPORTED  
CLOCKS.

**A** SHIPMENT just received by the Chas. Jacques Clock Co., 22 Courtlandt St., New York, contains a new line of popular priced Delft clocks, which will be one of their specialties this season. The samples show about 12 different styles, fitted with 15-day movements. The clocks come singly or in sets, with vases or candlesticks as side pieces. A large assortment of china clocks as well as richer pieces, have just been received. Among the latter are some beautiful sets in cobalt blue and bronze, and in cloisonné enamel, with real gilt bronze trimmings.

THE NEW "ADONIS"  
CUTTING.

**F**OLLOWING the "Venus" pattern in the cut glass of T. B. Clark & Co., illustrated in this column Feb. 6th, comes their "Adonis," a cutting of a higher grade than its predecessor. Though just on the market this cutting has already proved by its sales that it will be one of the company's prominent successes. As may be seen from the illustration the "Adonis" is particularly remarkable for the elaborate detail of its design. It has deep cut outlines, while hob-nail and rich lace work covers the entire piece. The "Adonis" pattern is seen in a full line of hollow and stem ware, at the New York warerooms of T. B. Clark & Co., 860 Broadway.

CHANGES IN THE  
F. KROEBER CLOCK CO.

**T**HE F. Kroeber Clock Co., 360 Broadway, New York, have determined to stop retailing, and will devote their entire efforts to their wholesale trade with jewelers. For this reason they have decided to give up May 1st, their retail store which they started at 17th St. and Union Square three years ago. This company recently stopped selling to department and other stores outside the jewelry trade, and now confine themselves strictly to the legitimate jewelers.

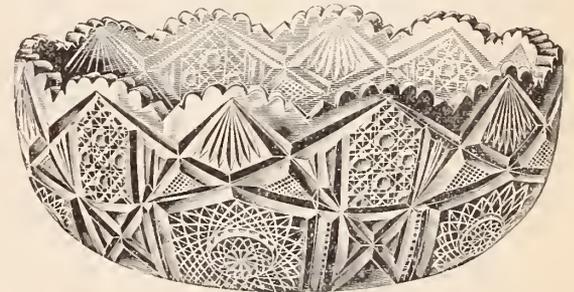
TO INCREASE THEIR  
GLASS CUTTING PLANT.

**T**HE Empire Cut Glass Co. will soon greatly increase their facilities for manufacturing their well known cut glass, by the removal on May 1st of their factory, now at 145 Eleventh Ave., New York, to more spacious and convenient quarters at 605 W. 39th St. The salesrooms will remain in the Paragon building, corner Church and Warren Sts., New York.

THE RAMBLER.

### Watteau as a Potter.

**I**T is not generally known that Antoine Watteau, the great painter, was allied to potting. He, however, excelled in modeling, and while there is no evidence to show that he was acquainted with Johann Frederick Boettcher, the discoverer of china clay, who died 1719, yet Watteau was undeniably, in an artistic sense, the father of the exquisitely beautiful art product known as Dresden porcelain. His shepherds and shepherdesses, his beaux and belles flirting and dancing, his chevaliers riding on goats, his rural fêtes and negro pages and choco-



THE "ADONIS" CUTTING.

late girls were all reproduced in various phases of imitation by the designers of Saxon china, and, were not the material too fragile for an enduring monument, it should be of Dresden porcelain that the memorial of Watteau should be made.

Homan Silver Plate Co., Cincinnati, O., are turning out fashionable silver table ware. Decorations in French and old English designs are in flat chasing, pierced work, etching, fluting, with Arabesque borders, and highly burnished. Elegant candlebrackets and candlesticks are among the new things turned out daily by this company.

## The Connoisseur.

(Continued from page 31).

### Pottery Ornamentation Past and Present.

THE exhibition at the Institute in London causes the artistic mind to think over what were the china and earthenware ornaments when Wedgwood and Spode were to the fore. Then sets of three and five were the ornaments for the over mantle, or, as it was then, only the mantle; they all matched, and were frequently only the replica of the others in different sizes. Now we do not care even for pairs to match as ornaments.

The rudely modeled figures of the early potters—charming in their rudeness—added a grace to the home, then furnished not so much for show as for luxury, comfort, and solidity; and if you go only a little beyond Wedgwood's day, pewter was the plate, and top-boots were frequently the undress of the dining room; the mind of the cultivated of to-day, if it go back to the period we name, must draw an unfavorable comparison.

The ceramic ornament, home and foreign, even only half a century ago (to those old enough to go so far back), must be a study most unfavorable to art in clay; for who does not remember the abortions of elaborate china vases, colored and gilt, with lustre gold, which took their advent from Lowtherarcade; silly in design and absurd in decoration? Where are these big pieces of pottery? The last we saw of them was in cheap broker's shops, and they even, at last, became too degraded for that. Probably they became inmates of the chamber

of horrors which were shown, a few years ago, by some art student.

Staffordshire vases were few, and their end, with few exceptions, was everlasting extinction. Let us hope they are "shords," and may not turn up 1,000 years hence as historic ornaments. Some works are left still which add a lustre to pottery, and are a credit to art in England. We allude to the productions by Flight, Barr, and the Chamberlains' their predecessors, also to the few productions in vases by Coalbrookdale and Derby.

Last, but not least, comes Wedgwood. Now after over one hundred years their vases are as fresh and attractive as they were on the day when Wedgwood launched them from the Etruria Works; fresh from the rude studio of Flaxman, when he worked at his father's bench in the Strand in London. We say fresh, for they are now as beautifully and as carefully manufactured as they were by Josiah Wedgwood, and we doubt not but that they still sell as freely, or more freely, in 1894 as they did in 1794. A century has not made them old nor out of fashion.

Keats might have added, when he said "A thing of beauty is a joy forever," that a thing of beauty enjoys perpetual youth, and never grows old.—*Pottery Gazette*, (London).

### Prices of Old China.

AMONG the many objects of art sold in London some time ago, were a pair of octagonal Mandarin vases and covers, of old Chinese porcelain, enameled with flowers, birds, and insects, four feet in height, which sold for 1,000 guineas; also a set of three old Japan vases 34 inches high

and covers and a pair of beakers, 24 inches high painted with chrysanthemums, other flowers and buildings, in dark blue borders and the beakers, the lot realizing 270 guineas and being brought from Madame de Gruptens, of Antwerp, whose father purchased them from the family of Rubens.

In the Field sale of June, 1893, a pair of oviform vases 13 inches high, of old Chinese lavender porcelain, painted with bamboos and foliage, in dark blue and red, realized the extraordinary sum of 500 guineas. But for high prices one has to go back to the sale in 1880 of Dr. E. B. Shuldham's collection of blue and white porcelain, when one old jar was knocked down for 620*l.* and another for 650*l.*, and in neither case was the reserve price reached. About two years ago the collection of E. O. Arbuthnot, of Shanghai, was sold in New York, and 40*l.* was given for a soft paste semi-eggshell, pair shaped bottle, 22 inches high; a set of four peach-blow coupes—the glazings and shadings were different in each piece, and the set represented the varying hues of the ripening peach, each measured 4¾ inches by 1½ inches—realized 100*l.*

At the same sale a Lang-yao crackle case, 16½ inches high, sold for 260*l.*, and a long, slender necked Hawthorn bottle, of which only two others of the kind are known to exist, fetched 120*l.* From these prices it will be assumed that the mania is as pronounced in the United States as it is in England; but if any further proof is needed, here is another lesson from a sale held in New York in 1893, when Captain Brinkley's collection came under the hammer. A large vase of soft paste, of light buff color, 18 inches high, "over 900 years old," bought in Shanghai by the collector, fetched 500*l.*



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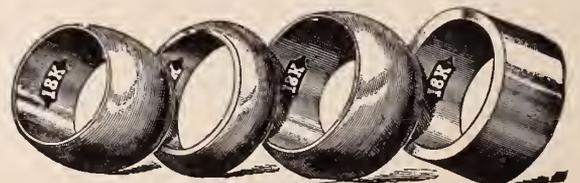
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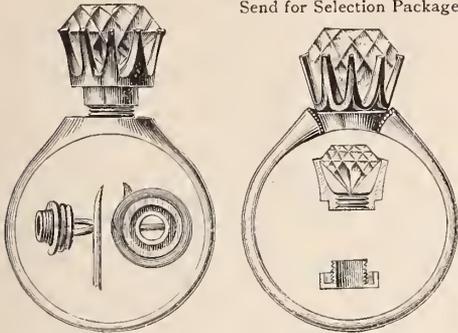


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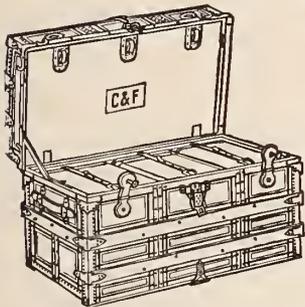
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OUTDONE.

MR. SNOWBALL—Tilly, Tilly! Wha' yo' doin' dere wid dem crystals offen dat new lamp?

MRS. SNOWBALL—Why, I'se done heah dat dat Lize Berry am a-goin' to weah a pair ob Rhinestone earrings to de cake walk to-night, an' I don't let no low-down t'ing like dat git ahead ob me!—*Puck*.

Full many a rich leather pocket-book,  
With the clasps of shimmering gold,  
The exact car-fare of the blushing maid,  
And not a cent more, doth hold.

—*Puck*.

#### HEAVY LOSS.

"Mrs. De Peyster lost all her diamonds when they had that fire at her house."

"Indeed! Were they burned?"

"No; water soaked."—*Puck*.

#### A POSER.

CAUGHT—I've been pondering over a very singular thing.

BACHE—What is it?

CAUGHT—How putting a ring on a woman's third finger should place you under that woman's thumb.—*Texas Siftings*.

#### THE GUILTY COUNCILMEN.

HOBBS—I've been looking at the new Council chambers, and I think the decorations might be improved with a dash of gold here and there.

WIGWAG—When the Councilmen move in there'll be enough gilt there.—*Philadelphia Record*.

BOBBY—Why doesn't the clock strike thirteen, pa?

PAPA—Because, Bobby, it hasn't the face to do it.—*Exchange*.

As to money basis, the politician still sticks to gold, silver and precious stones.—*Cleveland Plain Dealer*.

#### ALL OUT.

TRAVELER (inquiring at famous castle)—Can I see the antiquities to-day?

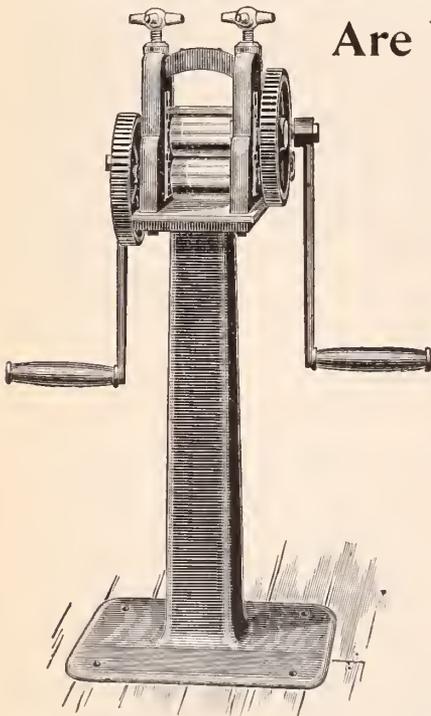
SERVANT—I am afraid not, sir. My lady and her daughter have gone to town.—*Household Words*.

#### HER USE FOR SOUVENIR SPOONS.

Wealth and ignorance make a queer team, especially if they are hitched up suddenly. Not long ago a woman whose home is in one of the villages down the valley came to this city to do some trading. She had heard much about souvenir spoons and proposed to buy some. She asked for a dozen in one of the leading jewelry stores.

"A dozen souvenir spoons?" repeated the clerk in surprise. "Er, what kind of spoons did you say?"

"Maybe you don't know me," she said, noting his surprise, and, thinking that it was occasioned by the size of her proposed purchase, she added, "I am Mrs. Suddens of Valley Town. We keep a team. Yes, I want a dozen souvenir spoons, to eat souvenirs with, you know, My daughter makes beautiful souvenirs."—*Utica Observer*.



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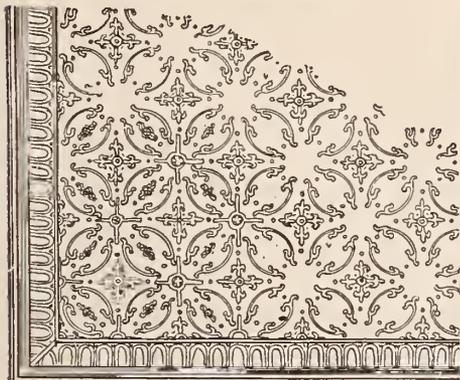
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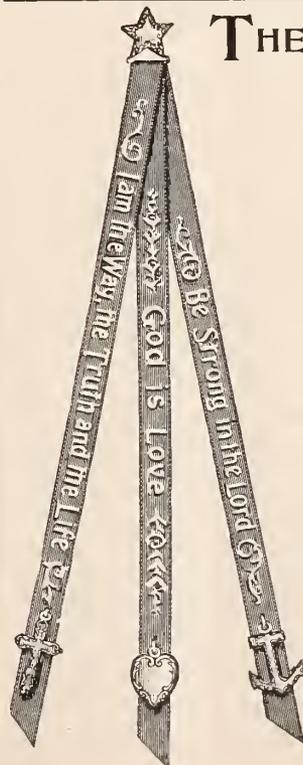
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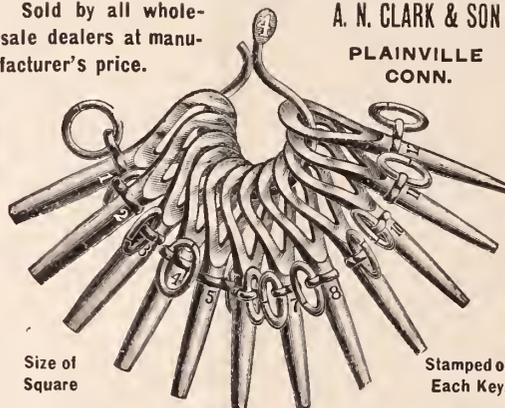
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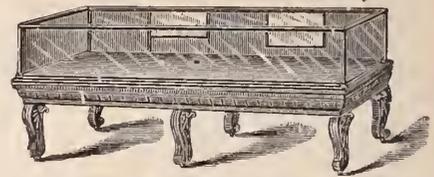


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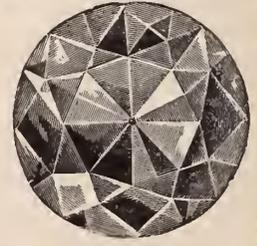
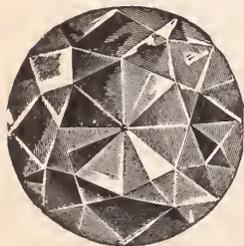
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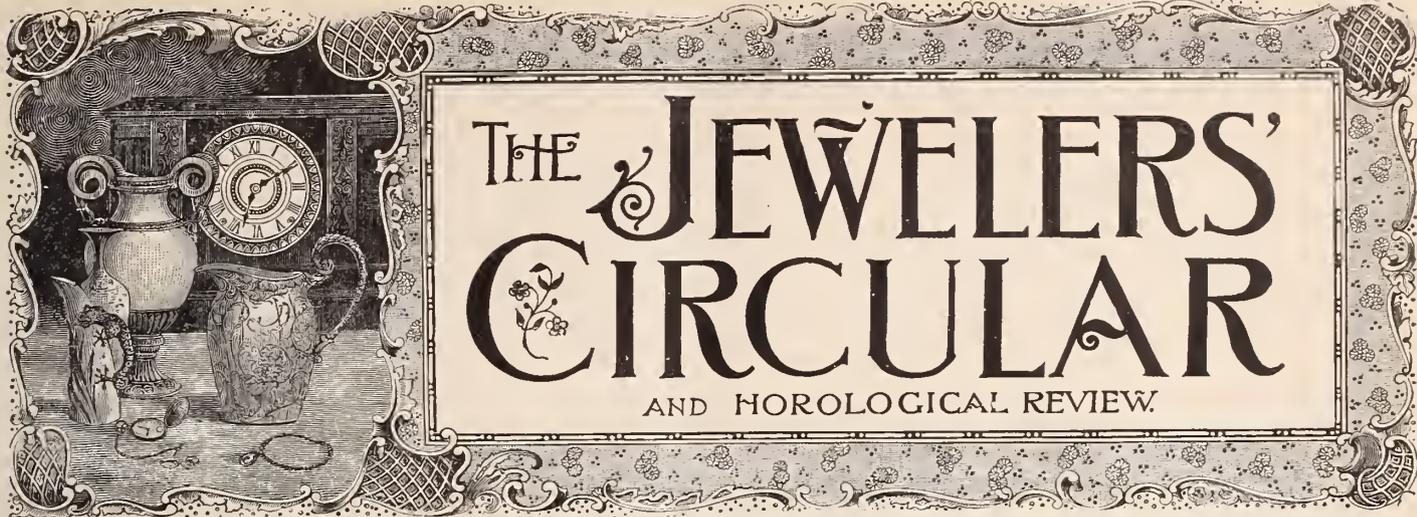
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VOL. XXX.

NEW YORK, WEDNESDAY, MARCH 27, 1895.

No. 8.

OLD AND MODERN ENGLISH AND FRENCH SILVERWORK.

THE Sir Martin Bowes cup, illustrated on this page, according to tradition, was given to this gentleman by Queen Elizabeth. It is to be seen to-day in the establishment of the Goldsmith's Association, in London. Sir Martin Bowes was himself a goldsmith of marked talent, highly admired and very popular in London. He was six times Lord Mayor of the city. The cup is decorated with his coat of arms, reproduced on an escutcheon held by the figure which surmounts the cover. The coat of arms consists of a swan between two golden leopard's heads, all set upon an azure field. Fruit, flowers and helmeted heads, forming the decorations of the cover, are chased in gold. The stem of the cup unites with a circular base around which is a series of devices representing pearls. To quote Marcel Bourgueil, editor of *Le Métal*, this piece is of a delicate richness, and without emphasis, one that evidences great artistic talent.

The candelabrum (page 4) modeled by Lafrance is of silver and ivory. The piece was made by Froment-Meurice for the Duke d'Aumale, and was exhibited at the Paris Exposition of 1878. This candelabrum did not miss some severe criticism. The branching arms, which are of silver, are a little too heavy in appearance. Altogether, it is not in the least degree graceful, though the design is very ingenious.

The clock illustrated on page 4 was made by Moulin, and is a recent production. It is in true Louis XVI. style. Its pleasing appearance and the harmony and elegance of the details of its design give it a real artistic seal. The candelabra which accompany it have been executed with the same care and with the same happy effect.

Silver Tables.

"SILVER tables," as they are called, says a writer in *Vogue*, take their name, not from the material of which they are made, but from the pretty toys in the

precious metals that are displayed upon them. In themselves they are very inex-

and often constructed of common pine with plush or tapestry covering.

The first and most important acquisition toward a really handsome table is a silver lamp, which should be a genuine antique in old Roman or Grecian form, but as these are difficult to find and necessarily expensive, an imitation one may be equally effective when lighted at night. This lamp, with a colored shade, throws a glow over the curios beneath it, which adds greatly to their beauty. Candlesticks, except when very little, and suited rather to a doll house, are excluded from companionship with the small and dainty bits. Photograph frames in rich repoussé or elaborately carved silver are, however, admissible, but they must not be large, and the pictures inclosed must be very beautiful. In the holiday season, men who wish to compliment a lady by sending something less perishable than flowers, frequently inclose "A Happy New Year," or "Merry Christmas" in a small and exquisitely carved silver frame with designs of roses, lilies or violets. This, of course, is a most acceptable gift. It makes such a showy addition to the silver table.

Next in importance to the lamps and the frames are spoons of every conceivable shape and ornamented in a thousand different ways, which may be collected in foreign travel, or even on a tour in one's own country. On the convex side of the souvenir spoon may be seen always a delicate engraving of some prominent point or building in the district from which it came.

As for the other articles that go to make up a lady's collection of this fin de siècle fad, their name is legion. Sofas, chairs and minute mirrors are often grouped together in one corner of the table, while windmills spread their arms over an Empire clock about half an inch high, which sometimes has its works inside and goes after a fashion of its own. Richly carved and embossed boxes, sometimes large enough to hold cigarettes and sometimes only big



THE SIR MARTIN BOWES CUP.

pensive affairs, generally small and low, sometimes made of inlaid oak or mahogany,

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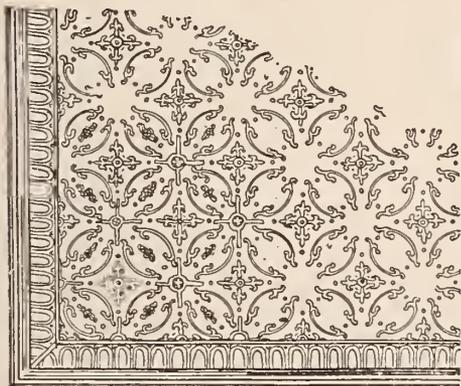
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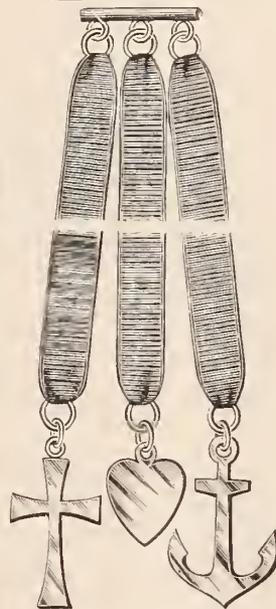
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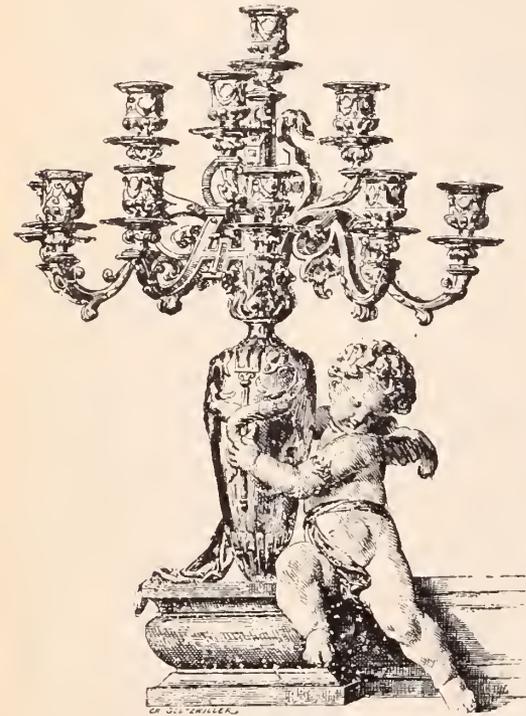
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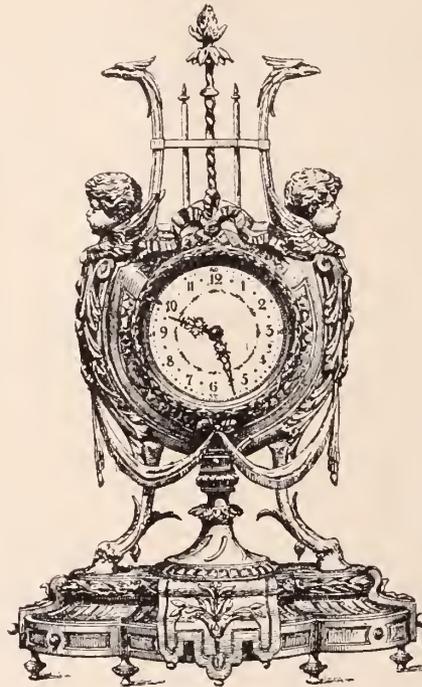
enough for bonbons or crystallized leaves of roses and violets, have a corner of their own, while a Russian sleigh stands near,

as to be barely discernable with the naked eye, over prancing steeds not much larger than mosquitoes.

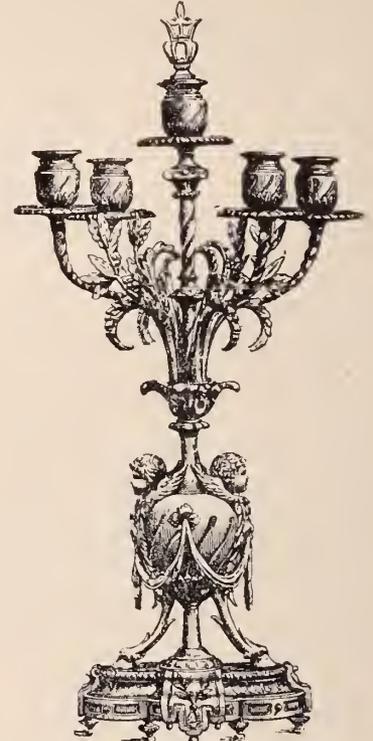
of the wearer, are valuable from their rarity and the weight of silver they contain. Nose and earrings, too, are greatly in



CANDELABRUM BY LAFRANCE.



CLOCK AND CANDELABRUM BY MOULIN—SEE PAGE I.



with tassels and lap robes, and what looks like a Russian prince holding reins so fine

Anklets of solid silver, worn by Indian maidens and never removed during the life

request, but these articles are for actual use and not intended for toys; consequently.

# THE IDEAL SAFETY CHAIN.

## SALABLE, TIMELY, PROFITABLE!

Can be applied in a moment's time to any

**PURSE,  
WATCH  
OR FAN.**

SLIDE ADJUSTS TO ANY WRIST.



ILLUSTRATION SHOWING PURSE PROTECTED BY THE IDEAL SAFETY CHAIN; AN ORNAMENT AND A SAFEGUARD.

Made in

**STERLING SILVER,  
ROLLED PLATE,  
AND  
SILVER PLATE,  
IN  
FOXTAIL, CURB,  
LINK, ROPE**

and other popular styles of chain.

By wrapping the "Ideal" twice round the wrist it makes a dainty and artistic **DOUBLE CHAIN BRACELET.**

For a **Watch**, it is used as an ordinary chain, as a chatelaine guard, or in connection with the popular watch holders.

For a **FAN** it is worn as for purses assuring the constant presence of this article

Dealers will find in the "Ideal Safety Chain" an article that customers will immediately appreciate. Send in a sample order; they will sell on sight.

**BATES & BACON,**  
11 JOHN STREET, NEW YORK.

Chicago Office:  
167 DEARBORN ST.

**THE COETERMANS=  
HENRICHS=KECK CO.,**



**CINCINNATI,  
ANTWERP,  
KIMBERLEY.**

Cable Address "Rubis."

Highest Awards for Superior Polishing  
IN COMPETITION WITH THE WORLD.

**GOLD MEDALS.....**  
ANTWERP 1884.  
PARIS 1889.  
ANTWERP 1894.

**DIAMOND CUTTERS**

Custom House  
Statistics show that we  
Imported the First Lot of Rough  
Entered into Cincinnati, and Operated the  
First Mills.



CINCINNATI FACTORY NOW IN FULL OPERATION!

**WANTED FIFTY DIAMOND CUTTERS AND POL-  
ISHERS TO GO TO CINCINNATI.**

FAVORABLE TERMS, APPLY TO

**Coetermans-Henrichs-Keck Co.,**

19 & 21 WEST FOURTH STREET,

CINCINNATI, OHIO.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,****IMPORTERS****DIAMONDS**

AND

**PRECIOUS STONES,****182 BROADWAY, COR. JOHN STREET,  
NEW YORK.**Venetian Building. **34 & 36 Washington St.  
CHICAGO, ILL.****HERMAN KOHLBUSCH, SR.**Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nassau  
Street, cor.  
Malden Ln. N. Y.  
(Formerly  
Jersey City.)**R. A. KIPLING,****Precious Stones**AND **Fancy Goods****Bought and Sold on Commission.****19 RUE DROUOT,****PARIS, FRANCE.****WOOD & HUGHES.****STERLING SILVERWARE MANUFACTURERS**New York Agents for the Derby Silver Co  
**FINE QUADRUPLE PLATED WARE,**  
No. 16 JOHN STREET, NEW YORK,  
206 Kearney St., San Francisco, Cal.  
**HASKELL & MUEGGE, Agents.****FERD. FUCHS & BROS.****SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,

**808-810 Greenwich St.. New York****A. J. COMRIE,****AUCTIONEER,****22 John St., N. Y.****SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.****WRITE FOR PARTICULARS.****THE BOWDEN****SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,****NEW YORK.**

they are rather large for a small silver table, but no woman would refuse them if they were given as a present.

Chinese carvings are so generally in ivory—and very exquisite they are—that but few additions to a lady's store of silver come from there, and the Turkish bazars at Constantinople are so loaded with rich stuffs, heavy gold and silver embroidery, pipes and meerschaums, that it is only occasionally a very exquisite piece of silver or gold carving can be found there. Venice, however, and all Northern Italy furnish an inexhaustible store of filigree silver, which is generally manufactured into personal or table ornaments, the necklaces, tiaras and bracelets of which are hideously unbecoming, and the table furnishings, taking the form of goblets, tankards and flower vases, which, except when reproduced in miniature, are of no use for drawing-room decoration.

**Henry Kohn & Sons Settle With the Insurance Companies.**

HARTFORD, Conn., March 21.—The insurance adjusters are busily engaged determining the amount of damage done at Thursday night's fire. Henry Kohn & Sons, jewelers, have settled with the several companies on damage done to stock and fixtures, and have agreed to leave the figures for the amount of damage done to the building to the appraiser.

The Granite State Fire Insurance Co., of Portsmouth, N. H., one of the companies who held risks, to-day paid Henry Kohn & Sons the full amount as adjusted on their property damaged by water a week ago. The firm are open for business as usual.

**The Eight Hour Factory Law in Illinois Declared Unconstitutional.**

CHICAGO, Ill., March 20.—The Supreme Court of Illinois gave a decision, at Mount Vernon, March 14, declaring that the eight-hour law, or, as it is generally known, the sweat shop law, is unconstitutional. The law prohibited the employment of women for more than eight hours a day, or more than 48 hours a week, in any factory within the borders of Illinois. In deciding the case the judges also pronounced illegal section 10 of the bill, which provided an annual appropriation of \$20,000 for factory inspectors, whose chief duty was to see that the eight-hour clause was enforced.

The law was passed June 17, 1893, and signed by Governor Altgeld as soon as the bill reached him. He availed himself of its provisions immediately and appointed the factory inspectors called for, Miss Florence Kelley, perhaps one of the best known women in the world of labor, being appointed to one of the most important positions. While the inspectors were appointed in the midsummer of 1893, no arrests under the law took place until January, 1894. Then, under the bill, which made it a misdemeanor to allow women to work more than eight hours a day in factories, a number of arrests were made.

The manufacturers of the State, who were affected by the decision, organized the Illinois Manufacturing Association, the chief object of which was to contest the law. Among the most prominent concerns interested in the law are the Elgin National Watch Co., of Elgin, details of actions against whom have been given in previous issues of this journal.

**One of the Terre Haute Thieves Get a Six Years' Imprisonment.**

TERRE HAUTE, Ind., March 21.—Frank Montrose who stole a tray of jewelry worth \$1,000 and who was caught in St. Louis, has been given six years in the penitentiary.

The crime for which Frank Montrose was sentenced took place at 9.30 o'clock on the night of Feb. 2d at the jewelry store of W. J. Strang, 674 Main St., Terre Haute. A well dressed stranger asked to see some diamond rings, but said he saw nothing that suited him and left. After a short time he returned and said he would look through the stock again. After another look at the stock the stranger left the store.

It was after 9 o'clock and Mr. Strang was preparing to close the store when the stranger again entered and asked to see the rings, saying there was one in the lot which he thought he might purchase. The jeweler exercised the precaution of handing the stranger one ring at a time.

A few moments had passed when another stranger entered and asked to look at some rings. To accommodate the two customers Mr. Strang set the tray of rings on the show case, thinking that in case of any attempt at theft on the part of the first stranger he could call on the second for assistance. After looking through the tray a moment the second man picked up a ring. Pushing it partially on his finger, he stepped a few feet from the tray and holding up his hand, attracted the jeweler's attention by saying, "What karat is this?" The jeweler stepped away from the tray to get a good view of the ring. No sooner was his head turned than the first stranger darted out of the door with the tray containing 23 rings. The showcase was between Mr. Strang and the thief, who was out of the door and gone before he could give chase. He grabbed the remaining stranger, who appeared greatly surprised. Without even an effort to break away the stranger said: "You are wrong. I know nothing of this. Come, I will help you catch the thief."

In the excitement the jeweler did not suspect the robber's ruse, released his hold and started with him out of the door in pursuit of the first. Both men escaped.

C. L. Moore, Zanesville, O., who was stricken with paralysis several weeks ago, is now able to be at his store.

The jewelry store of Frank Bones, Mount Pleasant, O., was robbed last week of \$91, some watches, small jewelry, silverware and other valuables. The robbers escaped.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,  
Cutter and Importer of  
DIAMONDS

FACTORY:  
76 LANGBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.



### Two New Jewelry Factory Buildings Designed for Providence.

PROVIDENCE, R. I., March 22.—A new block for business and light jewelry manufacturing will soon be erected at the corner of Washington and Aborn Sts., in the near vicinity to the new Kent & Stanley building. The building will be owned by Dutee Wilcox & Co.

The plans have been drawn by Fred. E. Field, and the new building will be in the highest degree a modern structure. The style is the Renaissance. The building is to be five stories high, steel frame and entirely fire proof. The front is to be on Washington St., and will be a marvel of beauty. The facade will be treated from the second to fifth stories with a colonnade on composite columns, surmounted with heavy copper cornices and mouldings. The entire string of ornaments which will decorate the mouldings will be classic. The first story will be constructed of a superior quality of Indiana lime stone. The other four are to be of Roman brick of a buff color with trimmings and decorations of terra-cotta. There will be two entrances, one on each street. Both of these are to lead into a commodious vestibule and hall. The floor of the Washington St. entrance is to be of a Mosaic design of marble. The walls will be wainscotted principally with marble and glazed bricks.

The Aborn St. entrance will be similar to the main entrance except the wainscoting

which will be entirely of enameled brick. In each hallway there will be a wrought iron stairway with slate treads. The first floor will be occupied by stores, of which there will be three. The second story will be used exclusively by D. Wilcox & Co., for their offices and salesrooms. The other three floors will be rented for offices or small jewelry manufactories. In the basement will be located the heating apparatus and store rooms for the tenants. The gravity system of ventilating will be used. The building will be lighted by electricity. An electric elevator will be put in as soon as the building is finished.

#### NEW CHAMPLIN BUILDING.

Stanton B. Champlin & Son, who recently purchased the old Simmonds estate on Weybosset St. near Chestnut, will erect a handsome three story business building on the site now occupied by the representative of the 18th century. The work of demolishing the present structure will be commenced within a month.

The ground floor is for store purposes; the second floor will be for offices, and the third floor is designed for a hall. In general appearance the building will, according to the plans of the architect, be quite striking. The front will be constructed of mottled brick with terra-cotta trimmings in the Renaissance style. The upper story fronts are divided by four bay windows, with paneled brick pilasters. The windows

are of copper and plate glass. Surmounting the structure is wide panel frieze work and an overhanging ornamental cornice.

The brown front is recessed in the center. There are three entrances, two for the stores and one for the upper stories. The first floor is divided into two stores; the second into eight offices and the usual lavatories and toilet rooms and the top floor is utilized for one large hall and ante-rooms.

#### A New Optical Company in Salt Lake City.

SALT LAKE CITY, Utah, March 21.—Articles incorporating the Utah Optical Co., have been filed with the Probate Clerk, by Millie Mitchell, M. J. Mitchell, J. C. De Kalb, J. H. Bowman and E. Mehlinger. The new company are organized for the purpose of manufacturing and selling at wholesale and retail every style and character of instruments, good and wares pertinent to such business.

The capital stock is \$1,500, divided into 150 shares of \$10 each, held by the incorporators in the following manner: Millie Mitchell, 146 shares; the remaining four one share each. M. J. Mitchell is president, J. C. De Kalb, vice-president, and Millie Mitchell, secretary and treasurer. The stock is non-assessable and the personal property held consists of a stock of goods at 230 S. Main St.

# LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

## Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY.

**The Jewelers' Circular's Silver Bill Passed by the Arkansas Legislature.**

LITTLE ROCK, Ark., March 20.—Bill No. 66, presented by Representative James A. Grey in the Legislature, has been passed by a vote of 78 to 0.

This measure is the bill prepared by THE JEWELERS' CIRCULAR and entitled 'An act to regulate the sale of goods marked 'sterling' 'sterling silver,' 'coin' or 'coin silver.'" A copy of this bill was sent to Spott & Jefferson, jewelers, Little Rock, Ark.

The penalty set by the Arkansas law is \$100 for each offense.

**Clerk Spenner Systematically Robbed His Employer.**

HAMILTON, O., March 23. — Henry Spenner, who was arrested in Cincinnati at the instance of Wm. E. Waterhouse, of this city, has been locked up. Mayor Bosch has fixed his bond at \$1,000. The young man has confessed to having appropriated some \$300 worth of jewelry. From all that can be learned, it seems that Spenner has been systematically robbing his employer for the past six months. He has been living a gay life, but no one ever suspected that he was dishonest.

A watchmaker has also been arrested upon a warrant sworn out by Mr. Waterhouse, for the alleged disposition of goods reclaimed from Spenner.

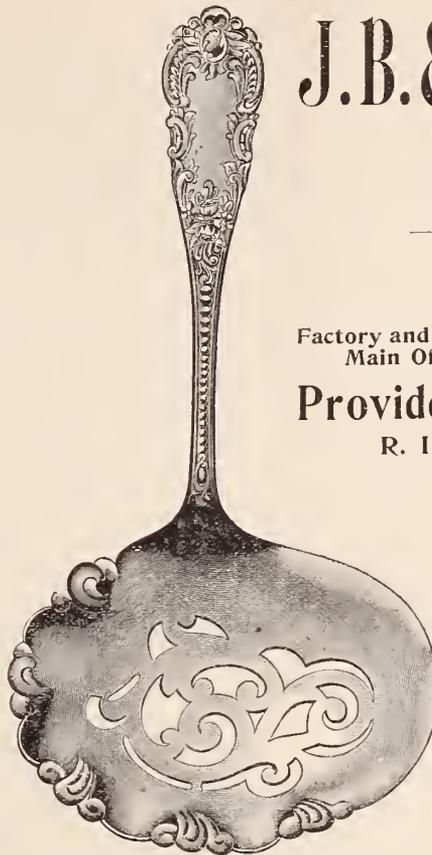
**Fierce Fire in the Store of George W. Pray**

PAWTUCKET, R. I., March 21.—There was a lively fire yesterday in the retail jewelry store of George W. Pray. Mr. Pray was starting to go to Providence and hurriedly went out from behind the counter. As he did so his overcoat caught on an oil stove and, it is supposed, tipped it over. At all events, before he could get from behind the counter he heard a mild explosion and the flames were all around him. He shouted to his assistant, Mr. Preston, to jump over the counter, but Mr. Preston refused to do so. Mr. Pray left the store and going round to the window broke in the glass, and, with the flames in his face, succeeded in pulling Mr. Preston out.

Mr. Pray lost everything—stock, tools and fixtures. He had in the shop goods belonging to half a hundred customers, as well as his own stock and several consignments. He estimates the whole loss at about \$5,000. He had an insurance on the tools and fixtures, but none on the goods.

Mr. Preston was taken to the police station in an ambulance and an investigation revealed that he was seriously if not fatally burned. He was later taken to his home.

A thief broke the glass in the display window of P. H. Linnehan's jewelry store, Birmingham, Ala., a few nights ago, stole six pairs of gold mounted opera glasses and several other articles, and escaped. No arrests have been made.



APOLLO BON BON SPOON.

**J. B. & S. M. KNOWLES Co.**  
**SILVERSMITHS**

Factory and  
Main Office,  
**Providence,**  
R. I.



**ALL WARES**  
925  
1000

OUR NEW APOLLO AND POPULAR ARGO PATTERNS CAN BE OBTAINED IN COMPLETE LINES . . . . . These patterns are among the most artistic and salable on the market . . . . .

*Send for Illustrated Catalogue.*



**IF**  
Your stock of  
**SCISSORS**

is low write to us for samples.

We make

**18 PATTERNS**

in 12 sizes. Best Sheffield Steel Blades, heavily mounted with Sterling Silver.

**BACHRACH & FREEDMAN,**  
**Silversmiths,**

**1 & 3 UNION SQUARE,  
NEW YORK.**



**A** DVERTISE YOUR WANTS IN OUR  
SPECIAL NOTICE PAGE.

## Letters to the Editor.

### A PROPOSED REVISION OF THE SILVER STAMPING LAW.

BROOKLYN, N. Y., March 22, 1895.

Editor of THE JEWELERS' CIRCULAR:

In your edition of March 13th, you publish an act of the Missouri Legislature regulating the sale of articles made of silver. This act forbids manufacturers of cigar cutters, boot hooks, erasers, pencil cases, canes, etc., from publishing the quality of the silver used by them. It seems to imply that the silver industry is confined to flat and hollow ware, and as to trinkets that that they are or can be made of one metal and that metal, silver.

Had the words "with intent to defraud" been inserted, an accused would have the opportunity of explaining why he stiffened a steel boot hook with a brass grip. A knife maker could show how blades were better in steel than in silver. A cane maker could explain that the silver used was "Sterling," but the lead used was to prevent damage should the cane fall to the ground, as without it the silver would be dented.

The Act should have said: That the silver used, wholly or in part of any article of any merchandise stamped "Sterling" must be .925 fine silver, and if stamped "Coin," it must be .900 fine. And that no article should be sold as silver which was not .900 fine wholly or in part. This would stop the importation of trash.

Watch case makers have learned by experience that steel springs are better than silver ones, yet the word component means forming a part and certainly the springs when in place form a part of a watch case.

W. W. STEWART.

### THE R. J. A., OF MISSOURI CLAIM LOTS OF HONORS.

St. Louis, March 18, 1895.

Editor of THE JEWELERS' CIRCULAR:

I notice in your issue of 13th inst., under the head of editorials, that you applaud the gentlemen of the Massachusetts R. J. Association in their determination to man their own ship without the aid of A. S. Goodman, etc. I, as a member of the Missouri R. J. Association and also as member of the National Association desire to state, I do not think you understand the situation. If you will kindly read Article 8, Sec. 1 of the by-laws of our State organization, of which I enclose copy, you will find that all complaints, etc., are to be referred to the grievance committee. This section is for our State organization only, the National Association having no power to act in matters of this nature, as each State organization has or should have a grievance committee.

Consequently, Mr. Goodman as president of the National Association cannot be expected to take a hand in all the little petty difficulties which may arise in each State organization. The National officers are

only supposed to act at National conventions or when business is of a National nature. You will now readily see that if a State organization does not flourish and prosper it is no fault of the National officers.

In another editorial you state much honor is due the Gorham Mfg. Co., who took the initiative steps in having this law placed upon the statute books of various States. I say "right you are"; but when you state that the gentlemen of the Missouri R. J. A. now have a law enacted in their interests, but not through their endeavors, I beg to state you are sadly mistaken. Our association has endeavored to have this law enacted for some time; but as our Legislature did not meet until this Spring, we could do nothing. During the meeting of our Legislature this Spring our secretary addressed letters to every jeweler in the State, advising them to correspond with their respective representatives, asking same to do all in their power to help us in our cause. The writer was also sent as a delegate from St. Louis to Jefferson City to act in our behalf, all expenses being paid by our State organization.

George Porth, of Jefferson City, also a member of Missouri R. J. A., took great interest in procuring the passage of this, and through his endeavors greatly assisted the committee by explaining the good points of the law. If our association had not pushed matters as it did, the law would be a dead letter to-day, as you will see by the following: The Mermod-Jaccard Jewelry Co., of this city, had Senator Lancaster introduce a Silver Bill, but as no one urged the passage of same, it proved to be a dead letter. I, therefore, claim that all honor of passing the law in this State is due the Retail Jewelers' Association of Missouri.

Yours respectfully,

H. MAUCH.

### A Deliberate Robbery Committed in Jeweler J. L. Graves' Store

BOSTON, Mass., March 21.—Two men entered the store of John L. Graves, 22A Beacon St., at noon to-day and succeeded in getting away with a beautiful crescent of diamonds and rubies valued at \$650. The peculiar feature of their scheme was the deliberation with which it was planned, the men having made their first appearance in the store of Mr. Graves last December, when they informed the dealer that they represented a body of workmen, who were about to make a presentation to their superintendent. They left without purchasing.

It was February before they returned, and their actions then aroused the suspicions of the jeweler. He now thinks that his vigilance prevented them from getting anything that day. To-day, however, they came in while his clerk was out, and while one of them engaged the proprietor with the inspection of an article toward the rear of the store, his accomplice reached over the showcase and secured the diamond crescent from the display window. Mr. Graves

heard a noise, and looking quickly, saw the fellow in the act of replacing a candlestick in an upright position. As he did so he remarked, "How clumsy I am."

Mr. Graves looked in the window, but missed nothing at the time. His visitors said as they went out, that they would return the following day and close up their purchase. Unable to rid himself of the impression that a theft had been committed, Mr. Graves made a more careful examination, and found that the crescent was gone. There is no clue to the men beyond the description that Mr. Graves was able to furnish to the police.

### A Receiver Wanted for the Business of G. Heitkemper.

PORTLAND, Ore., March 20.—Dissatisfied creditors of G. Heitkemper, through their attorneys, had a hearing before Judge Stearns last week on a petition for a receiver for the defendant's house and stock. The petitioners are headed by Charles A. Dueber, Seth Thomas Clock Co., Henry Alkan, R. Wallace & Sons Mfg. Co., Alphonse Judis, and S. Guggenheimer & Co.

In their complaint the petitioners call for the removal of Robert Lutke, the assignee of the Heitkemper store. The facts of the assignment are set out and the petitioners pray the court to adjust the affairs as may be just and equitable to all concerned. The petitioners, after stating their grounds, gave the following reasons for their action:

"That said assignments and transfers to the said defendants, Robert Lutke and Frank Heitkemper, and each of them be declared fraudulent and void, and that the same be set aside.

"That the liens of these plaintiffs and their rights and interests in the property of the said defendant, Gerhardt Heitkemper, situated and described as aforesaid, be declared to be superior to any lien or claim or any and all of the defendants in this suit.

"That a receiver be appointed immediately upon the filing of this complaint to take charge of and hold said property of said defendant, Gerhardt Heitkemper, subject to the order of this court.

"That said receiver sell and dispose of said personal property under the order of this court and convert the same into money, and collect the said book accounts and apply the proceeds thereof toward the satisfaction of the claims of the several plaintiffs in this suit in the order of their priority, together with interest and costs and disbursements of this suit."

Two jewelry auctions have been in progress the past week in Easton, Pa., and may be continued another week or more. One is at the store of Ellwood Bixler estate, to close out the entire stock, Major Bell, of New York, conducting the sale; the other is at the store of H. E. Travis and is conducted by Col. J. M. Rutherford, of Lancaster, Pa. It is not the intention of Mr. Travis to close business.

**A Pernicious Measure in the New York Assembly Killed.**

A pernicious bill, which vitally affected members of the jewelry trade, particularly those who sell goods on memorandum, was introduced into the New York Assembly, Feb. 27th, and referred to the Committee on Judiciary, last week. The bill, which was entitled "An Act in relation to the title and ownership of personal property," read as follows:

"Section 1. The title or ownership of personal property is not affected in any way in the hands of a pledgee or innocent purchaser in good faith for value, by reason of the fact that the pledgor or seller is himself indebted to his vendor for such property, provided the said pledgor or seller come into lawful possession of the same by what is known as memorandum sale or otherwise.

"Section 2. This act shall take effect immediately."

The effect of the passage of this bill, it will be seen, would have been that pawnbrokers could have claimed that all advances made by them on memorandum goods were legalized, and would have thus destroyed the validity of the effect of the decision of the Court of Appeals, in the well known case of *Smith vs. Clews*, which virtually held that the conversion or disposition of memorandum goods was grand larceny, the same as the stealing of property, and that no title could pass to the parties holding it, in such cases the pawnbrokers having been compelled to restore the property.

Fortunately, however, the existence of the bill became known to Franklin Bien, the counsel for many diamond merchants, and Daniel P. Hays, of Hays & Greenbaum, the attorneys for the New York Jewelers' Board of Trade, both of whom happened to be in Albany. Mr. Bien, after communicating with his clients, numbering 16 of the largest diamond dealers, and Mr. Hays, having previously learned that the New York Jewelers' Board of Trade opposed the bill, both appeared before the Judiciary Committee and argued against the passage of the act.

Mr. Bien in his argument stated that the title of the bill was a misnomer, that in case the bill should become a law, it should be entitled "An act to legalize grand larceny for the benefit and protection of pawnbrokers." He also presented the argument that the act was unconstitutional, and that if the Legislature had the right to pass a law of this kind, they had the same authority to pass an act that advances made on stolen property should be valid so as to protect pawnbrokers, and the property could not be recovered without the return of the advance.

The result of this and Mr. Hays' able arraignment was that the entire Judiciary Committee have stated that the bill was an improper one and would be adversely reported, which means that the bill is "dead."

Upon the advice of President Hodenpyl, Secretary Condit, of the New York Jewelers'

Board of Trade, called a meeting for Thursday last to protest against the passage of the "pawnbrokers' bill," but before the meeting convened word was received that the bill had been killed.

Assemblyman Blake, by whom the bill was introduced, represents the 25th Assembly District in New York city. Three of the Simpson family of pawnbrokers, who are thought to have originated the bill, are residents of this district.

In a fire in Ware, Mass., the store of Frank L. Bassett was burned out.

**The Louis Burnett Jewelry Co. to do a Jobbing Business.**

ST. JOSEPH, Mo., March 21.—Louis Burnett, James H. Hartwell and Simon Burnett, of this city, and Morris S. Burnett, of Severance, Kan., have formed a stock company for the purpose of engaging in the wholesale and manufacturing jewelry business. These gentlemen are all jewelers of ripe experience.

The capital stock of the company is \$10,000, divided into 100 shares of \$100 each. The firm will be ready for business on or about April 15.

**CROSS & BEGUELIN,**

17 MAIDEN LANE, - NEW YORK.

HEADQUARTERS FOR

**SILVER NOVELTIES**

COMPARE the following Prices with what you have paid for similar goods, and send us your orders.

Book Marks - - - 20	Hat Pins - - - 24	Purses, Leather, Silver Mounted - - - 68
Baby Combs - - - 68	Ink Erasers - - - 1 11	Purses, Silk, Silver Mounted - - - 1 76
Baby Rattles - - - 2 40	Knee Buckles - - - 34	Pocket Books, Calf, Silver Mounted - - - 2 20
Bottle Holders - - - 1 48	Key Rings - - - 31	Pocket Books, Seal, Silver Mounted - - - 2 64
Bag Tags - - - 24	Key Rings and Tags - - - 60	Pocket Books, Lizard, Silver Mounted - - - 3 08
Bon Bon Spoons - - - 90	Key Tags - - - 24	Pocket Knives - - - 1 00
Bon Bon Tonges - - - 80	Key Chains and Rings - 1 24	Pin Trays - - - 4 20
Bib Holders - - - 56	Knife Cases - - - 34	Picture Frames - - - 88
Belt Pins - - - 20	Letter Openers - - - 1 20	Ring Stand - - - 1 84
Belt Buckles - - - 80	Letter Clips - - - 1 00	Ribbon Lorgnette Silver Slide - - - 40
Belts - - - 1 00	Link Sleeve Buttons - - 24	Shoe Buttoners - - - 44
Bill Books - - - 68	Lorgnette Chains - - 1 34	Shoe Horns - - - 1 07
Curling Irons - - - 1 32	Manicure Sets, 6 Pieces in Roll - - - 6 90	Shoe Horn and Shoe Buttoner in case - 2 80
Cane Marks - - - 12	Manicure Scissors - - 1 34	Salt Spoons - - - 24
Chatelaines - - - 68	Match Boxes - - - 1 16	Salt Cellars - - - 79
Cork Screws - - - 34	Match Safe, Leather and Silver - - - 30	Sugar Tongs - - - 80
Cigar Cases - - - 1 00	Manicure Set, 4 Pieces in Leather Case - 2 51	Sugar Sifters - - - 1 20
Card Cases - - - 68	Manicure File in Silver Case - - - 68	Side Elastics - - - 1 32
Crochet Needles - - - 40	Napkin Rings - - - 1 91	Sleeve Elastics - - - 88
Cuticle Knives - - - 76	Nail Files - - - 40	Suspenders - - - 3 30
Corn Knives - - - 44	Nail Polisher - - - 2 40	Silk Winders - - - 64
Coat Hangers - - - 34	Nail Cleaner and Ear Spoon - 60	Side Combs - - - 28
Court Plaster Cases - - 56	Nail Polisher Trays - 2 40	Tooth Brushes - - - 76
Czarina Buckles - - - 31	Prayer Book Marks - - 20	Taper Holders - - - 77
Coat Clasps - - - 44	Paper Cutters - - - 51	Tooth Pick Cases - - - 31
Desk Seals - - - 46	Pen Holders - - - 1 00	Tea Bells - - - 2 67
Embroidery Scissors - 1 12	Pencil Protectors - - 34	Tea Balls - - - 1 87
Emerys - - - 40	Pin Cushions - - - 1 92	Tea Strainers - - - 1 32
Funnels - - - 4 00	Poker Sets - - - 1 34	Thimble Boxes - - - 1 00
Floss Spools - - - 68	Pencil Erasers - - - 68	Thermometers - - - 2 40
Floss Boxes - - - 1 32	Pocket Combs - - - 80	Tuxedos - - - 71
Game Counters - - - 1 12	Pocket Combs, Silver Case 1 20	Tie Clasps - - - 24
Game Counters - - - 1 12	Pocket Combs, Leather Case - - - 60	Umbrella Straps, Leather - 24
Garters, Ladies' - - - 1 51	Peppers and Salts - - 1 48	Umbrella Straps, Silk - 12
Garters, Men's - - - 1 20	Powder Boxes - - - 1 66	Vaseline Spoons - - - 34
Garter Buckles - - - 1 34	Pen Wipers - - - 60	Veil Clasps - - - 34
Glove Buttoners - - - 34	Pocket Pin Cushions - - 60	Watch Pockets - - - 68
Hat Marks - - - 20	Purses, Silver Links, - 3 08	
Hat Brushes - - - 3 31		
Handkerchief Holders - 44		
Handkerchief Pockets, Silk, Silver Mounted 2 51		
Hair Pins - - - 60		

### These Look Just Like the Coleman Swindles.

LOUISVILLE, Ky., March 23. — Wm. C. Kendrick, of Wm. Kendrick's Sons, returned Thursday morning, from Hopkinsville, Ky., where he went to look after the sale of some diamonds, and where he learned he had been led there by a slick swindler who had skipped out. Mr. Kendrick was too wary to be caught and is now congratulating himself on his good luck. Mr. Kendrick sent for THE CIRCULAR correspondent and gave him the news. Thus THE CIRCULAR got the information before any of the daily papers.

Mr. Kendrick had prepared the following lengthy statement for publication in THE CIRCULAR:

*Editor of THE JEWELERS' CIRCULAR:*

As there seems to be so much rascality abroad among sharpers, trying to work the jewelers, I feel disposed to communicate very fully the facts of a recent swindling scheme that occurred in Hopkinsville, Ky., from which we very luckily escaped. On the 14th of this month we received a letter from Hopkinsville from one T. M. Jones, which reads as follows:

GENTLEMEN—I have an order for a pair of diamond earrings, solitaire, each stone to weigh about 1½ karats, to be perfectly white and well cut.

Wish you would send immediately by express several pairs on memorandum to select from and if you can arrange it, I would like to make 10 per cent. I presume the mercantile agencies will be able to inform you as to my standing, etc. I will return immediately those not wanted.

You may also send something neat in the way of a lady's brooch or lace pin, not to exceed \$50.

Yours respectfully,

T. M. JONES.

As is our custom we made inquiry at once through the mercantile agencies and ascertained that this man had a good rating and was worthy of credit; so accordingly we made arrangements to submit to him goods for his inspection. After due consideration we thought it advisable to go down in person and show the goods. Before doing so, however, we wrote the following letter:

March 15, 1895.

*Mr. T. M. Jones, Hopkinsville, Ky.*

DEAR SIR—Your letter of 13th received. Not having just the quality of stones in stock that you call for, we have ordered some on approval from the east and will have several pairs to submit to you. Will try and make it convenient to run down to show them to you in person if this will be agreeable, as we can show them to you to a better advantage and give you some points that you otherwise will not be able to understand.

You can let us know by return mail if this will meet with your approval; if so, will notify you when we will bring them.

Yours truly,

WM. KENDRICK'S SONS.

I waited a day or two for an answer; and supposing silence gave consent for us to come, the writer went down. On arriving there, further inquiry was made at the bank as to the reliability of Mr. T. M. Jones and he was given an unusual good endorsement, but while in conversation in the bank, a third party came in and being introduced, informed me that he had just sent a telegram for Mr. Jones to our house stating that: "All a fraud. I have ordered no diamonds, some party trying to beat you in my name—T. M. JONES."

Immediately it flashed across me that an attempt had been made to victimize us out of some diamonds. I immediately went to see Mr. Jones and desiring to have a little pleasantry, I approached him with the remark that I had come for a report on the diamonds which had been sent him. He immediately informed me that no diamonds had come for him; when I assured him that we had sent quite a valuable package, he was more emphatic in his denial and pulled out a letter from us which he had just received on that morning, the cause of the detention of which I will speak of later. When I saw he was becoming a little excited, I relieved his mind by telling him the goods had not been sent in his name but in my name, and for the purpose of showing to him. Then it was he stated to me, that a man had come in his store on the 13th, and told him that he had seen his name on the sign, and being the same as his, he desired to form his acquaintance; furthermore, that he was going to open a jewelry store in the city and would be glad to know more of him. He was in several times to see this Mr. Jones, who was a dry goods merchant, doing this, I suppose, to establish his identity, at the same time to free Mr. Jones from a possibility of getting his mail or packages.

I further learned from Mr. Jones, that he had been to the Post Office and said to the postmaster that he was looking for some mail from Louisville, Cincinnati, Evansville, Paducah, Nashville, and one or two other points, I do not now recall, and that he would like for him to hold said mail, until he called for it; as he understood that there was another T. M. Jones in the town, he did not care to have his mail fall into wrong hands. He then went to the express office and asked if there was a money package there for him; when he was told there was a money envelope package but that he could not have it without identification, he immediately says, "I can tell you the contents of it" and also showed him a number of letters on his person, addressed to T. M. Jones. He said that the package contained checks to his order, one from a brother and giving the names of the parties on the several other checks and amounts. Upon opening the package, this was found to be true, but he says "to further identify myself, I will show you I am going to endorse this over to my wife and let you send them to her at Huntsville, Ala."—which he did and prepaid the express.

He further remarked, "I am looking for packages from the various points named above, each of which will contain jewelry, with which I propose to stock my jewelry store that I am going to open about the 25th of this month. When the packages come, I will call for them and you can be assured they are mine, because I have letters stating that they are sent to me giving the contents." He then told the express agent that he had rented a house on one of the prominent business streets, which was evidently true, from the follow-

ing notice which is to be seen upon the door: "This house will be occupied by Tobias M. Jones with a stock of jewelry, after March 25th." He also had rented a residence, and later he went to the express office to get his packages, which he succeeded in doing to the extent of some three or four, one of which was from Oskamp, Nolting & Co., Cincinnati, B. H. Stief Jewelry Co., of Nashville and others whom I do not now recall. He stated to the agent that others would be in later for him, but to hold them for him, as he was going out of the city for a day, but that his wife would be here by Sunday and that he would be sure and call later. With this he left the office.

Nothing more was heard of him until the morning of the 20th, when the postmaster stated that he had two or three letters in the office for T. M. Jones; so he went to the merchant, T. M. Jones, and asked him to open the letters to see what the contents were, and see if they were not for him, as the stranger had not called for them. One of them proved to be the letter from us, to which we referred above. Immediately upon opening same he, merchant T. M. Jones, sent a telegram which we have quoted, also another from Oskamp, Nolting & Co., in which letter they give the contents of the package which they had sent him, which must have been a valuable one.

The merchant Jones at once telegraphed to the Cincinnati people, as they had done to us. I failed to state, however, that Mr. Brenniecke, of the B. H. Stief Jewelry Co. becoming anxious about a report on the diamonds that they had sent, after satisfying themselves through persons that were acquainted with Mr. T. M. Jones, that he was all right, went up on the train to Hopkinsville, only to learn to his great amazement and sorrow, that the wrong T. M. Jones had gotten the package and had left on the 2 o'clock train the same day on which he had gotten the packages from the express agent.

The conductor of that train said that he had had some words with this man, because he had not bought a ticket for Evansville but that the man went all the way to Evansville, where he got off. After these latter developments, the express agent telegraphed to Huntsville, Ala., to know if Mrs. T. M. Jones had received a package that had been sent to her. The reply was "there was no such person there." This, as you will see, had evidently been sent by himself to Hopkinsville as a ruse for identity, which seems to have accomplished its purpose.

I learned before leaving Hopkinsville, B. H. Stief Jewelry Co. had telegraphed on the 20th to the agent to know whether or not "he had delivered the diamonds to T. M. Jones, the dry goods merchant of Hopkinsville, if not, to return the package to them at once."

I asked the merchant Jones, if he could identify his namesake; he and two or three of the young men who were standing around all said with one voice "Certainly we could

as he was in here frequently."

He was a clean shaven man, weighing from 200 to 225 pounds, quite a prominent nose of the Roman cast, dark eyes (as to the color I am not sure); the right eye seemed to have been defective, but appeared more like a glass eye than otherwise; his hair was dark, and he wore a Prince Albert coat, with a solitaire ring on the third finger of his left hand. This description was verified by a newspaper clipping that was received during the day of the 20th, by the Southern Express Co. at that point, which had been sent them from Kansas City, where he had evidently practiced the same game, if I remember correctly, about the 25th of February; it unfortunately reached them just two or three days too late.

There was another package came for him after he had left, from Paducah, amounting to over \$900, that was sent C. O. D., which of course, was returned to the sender. Fortunately for us, we were a little slow in getting our package off; but had we pursued the course of the others, we would have been something like \$2,000 or more out of pocket, which we would have had to charge to experience account.

I have possibly gone into detail a little more fully than was necessary, but it seemed to me that all these facts should be known, to place other jewelers upon their guard, because a similar scheme was worked upon a number of New York jewelry houses by parties in New Albany, Ind., this last Fall, as some of them may remember.

The detectives were at once put upon his track. My judgment is, with the evidence they have against him, and the thorough description of the man, with such marked individuality, I can hardly see how he can escape arrest.

W. C. KENDRICK.

It is thought that the swindler caught different firms for the following: two pairs of earrings, two brooches, from Oskamp, Nolting & Co., Cincinnati, value between \$600 and \$700; B. H. Stief Jewelry Co., Nashville, about \$2,000. He wrote to parties in Evansville, Ind., but it is not known just how he came out. A number of other parties were victimized, it is understood, but their names cannot be learned.

SWINDLER ROTHSCHILD SUSPECTED AS BEING THE RINGLEADER.

CINCINNATI, O., March 25. — Oskamp, Nolting & Co. say they were caught for \$562 worth of diamonds by the Jones swindler. The goods were ordered for T. M. Jones, a leading dealer of Hopkinsville, Ky., and Oskamp, Nolting & Co. shipped the goods, mailing him a letter apprising him of the proceeding. They were astounded to receive a reply that Mr. Jones had ordered no goods, and had not received them. They telegraphed to stop the delivery of the goods, but were too late.

The detectives on the case have a clue. Rothschild, the notorious swindler and a former resident of Cincinnati, is suspected as being at the head of the scheme. Two

female members of the gang have been located in Nashville, where they were stationed to keep the leaders posted. Pinkerton's agency has been called into service.

**Increase in the Manufacturing Facilities of the Alvin Mfg. Co.**

The factory and plant of the Alvin Mfg. Co., now in Irvington, N. J., will about June 1st be removed to Sag Harbor, L. I. Members of the firm of Jos. Fahys & Co. recently acquired a considerable interest in the Alvin Mfg. Co., and the new factory will be located in the Fahys factory building in Sag Harbor. There will be no change in the office of the company, which

remains at 4 Maiden Lane, New York. The same officers will direct the affairs of the company as heretofore.

The new factory will afford the Alvin Mfg. Co. increased facilities for manufacturing their specialty, silver deposit ware, and will give them an opportunity to extend their hollow and flat ware lines. The Alvin Mfg. Co. have purchased from the receiver of the Wymble Mfg. Co. the factory and plant of that company in Woodside, N. J., and will continue the business of the Wymble Co. in connection with their own.

J. E. Stephens' jewelry store, Rumford Falls, Me., was burned out March 21. He carried \$1,200 insurance on the building, but none on the stock.

# IT TAKES THE POT! FOR SELLING POWERS.

WHAT? WHY THIS.



BEAUTIFULLY finished books in Seal or Russia leather, containing full Poker paraphernalia, (Cards, Chips, &c., &c). Sterling Silver mountings, **Fac Simile** of a richly bound volume. Sells on sight. Good profits to dealers. Send in a sample order, if you are not already selling it.

**J.T. INMAN & Co.,**

ATTLEBORO, MASS.

Manufacturers of

**Sterling Silver  
NOVELTIES.**

SOMETHING NEW EACH WEEK.

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**L. G. CALL**, salesman for Simpson, Hall, Miller & Co., who has been at the New Haven hospital for treatment, has recovered and gone to Boston on a business trip through New England for the company.

Morris Friedman has been engaged by Rubenstein Bros., 14 Maiden Lane, New York, as a traveling representative.

J. T. Wells, representing Hugh E. King, selling agent for the Rockford Silver Plate Co., 908 Masonic Temple, Chicago, is at New Orleans on his southern trip. He reports a satisfactory business.

Traveling men in New Haven, Conn., last week were: Henry Heyman, Koch, Dreyfus & Co.; W. S. Tiffany, Kent & Stanley Co.; Mr. Thompson, Bioren Bros.; Wm. H. Jones, Jones & Woodland; Mr. Clarkson, Snow & Westcott; W. B. Wolf, Alling & Co.

It having been extensively reported that E. F. Badoux is not traveling for the Spencer Optical Mfg. Co. this year, the company deem it desirable to inform their customers and his friends that as for 15 years past, he is still representing the Spencer Optical Mfg. Co.

The following travelers paid Kansas City a visit last week: T. H. Pope, for Frank W. Smith; Geo. S. Pollitz, Rice & Hochster; S. K. Jones, Levy, Dreyfus & Co.; Millard Veit, Marx, Veit & Co.; Jack Stanley, Meriden Silver Plate Co.; and J. H. Willis, Gorham Mfg. Co.

The following traveling salesmen passed through Detroit last week: Mr. Richardson, G. A. Dean & Co.; C. D. Ferrie, O. W. Bullock & Co.; William J. Schiele, New Jersey Lamp & Bronze Works; Mr. Brooks, Brooks & Pike; S. Caro, J. T. Inman & Co.; Robt. B. Steele, J. B. Bowden & Co.; G. W. Payson, Seth Thomas Clock Co.; Charles B. Trewin, A. F. Towle & Son Co., and F. H. Carpenter, Alfred H. Smith & Co.

Traveling men calling on Davenport, Ia., jewelers the past week were: A. G. Stein, L. H. Keller & Co.; J. E. Ford, Otto Young & Co.; D. I. Byers, Cincinnati Refining Co.; M. F. Thorton, Aikin, Lambert & Co.; James Battles, Swartzchild & Co.; F. R. Horton, Carter, Sloan & Co.; Max Noel, Stein & Ellbogen Co.; F. H. Allen, Simons, Bro. & Co.; J. H. Friedlander, H. Z. & H. Oppenheimer; Wm. H. Roberts, Riker Bros.; Millard Veit, Marx, Veit & Co.; Samuel Kohn, Leopold Weil & Co.; P. L. Smith, Whiting Mfg. Co., Mr. Schubrum, S. Guggenheim & Co.; Max Gunzburger,

for Albert Freund; Rudolph Noel, for R. A. Breidenbach; and A. S. Sulzberger.

Wm. N. Shute, recently in business in Windsor Park, Ill., has left Cincinnati on a southern trip for the John Holland Gold Pen Co.

Among the traveling men in Lancaster, Pa., the past week were: Mr. Smith, Kent & Stanley Co.; J. N. Beckwith, Jos. H. Fink & Co.; S. C. Corbin, Waterbury Clock Co.; Arthur A. Wheeler, Gorham Mfg. Co.; T. A. Brennan, Spier & Forshem; M. Gattle, Falkenau, Oppenheimer & Co.; Sol. Sickles, M. Sickles & Sons; Chas. Van Ness, Reeves & Sillocks; H. Gattle, H. Gattle & Co.; James McPhail, Ed. Todd & Co.; J. F. Dean, Reed & Barton; Arthur M. Connett, Unger Bros.; Mr. Reynolds, J. B. Bowden & Co.; Herman C. Schwartz, Krementz & Co.; C. H. Paine, Dominick & Haff.; Whitson Colyer, C. G. Alford & Co.; Fred Crane, Mandeville, Carrow & Crane; James L. Rounds, Rogers & Brother; C. H. Anderson, M. B. Bryant & Co.; J. W.

Travelers in Pittsburgh last week were: E. T. Hopkins, Meriden Silver Plate Co.; Fred Crane, Mandeville, Carrow & Crane; Will Miller, Seth Thomas Clock Co.; Lewis P. Cook, J. F. Fradley & Co.; G. H. Coggsill, Geo. L. Vose & Co.; W. H. Tarlton, Wightman & Hough Co.; S. L. Barbour, Barbour Silver Co.; W. C. Barry, Larter, Elcox & Co.; Mr. Oakley, Thornton Bros.; L. Engel, Joseph Frankel's Sons; J. D. Barbour, Landers, Frary & Clark; A. A. Greene Co.; Mr. Brooks, Brooks & Pike; Geo. W. Bleecker, Bassett Jewelry Co.; Mr. Ford, Baldwin, Ford & Co.; Thos. Smallwood, Jr., for J. Pouyat; C. O. E. Hartung, Sussfeld, Lorsch & Co.; W. J. Schiele, N. J. Lamp & Bronze Works; L. V. Benson, for Frank H. La Pierre; I. L. Lehwess, for D. R. Corbin; W. F. Cory, W. F. Cory & Bro.

The following traveling representatives were in Indianapolis, Ind., last week: E. M. Blake, Barden, Blake & Co.; T. L. Lake, American Waltham Watch Co.; J. S. Platt, Foster & Bailey; Mr. Vaslett, E. B. Thornton & Co.; F. N. Vaslett, Fletcher, Burrows, & Co.; D. B. Rouse, F. M. Sproehle & Co.; Chas. Melchor, Rockford Watch Co.; Mr. Fowler, Fowler Bros.; J. I. Metcalf, R. Blackinton & Co.; S. H. Brower, R. L. Griffith & Son; Jos. Becker, Jos. Fahys & Co.; E. R. Bennett, Foster & Bennett; J. F. Ripley, Watson, Newell & Co.; L. T. Field, W. G. Clark & Co.; C. F. Willemin, T. G. Frothingham & Co.; A. Zugsmith; G. L. Gunn, Southbridge Optical Co.; L. Bernheim, Bernheim, Cohen & Beer; Mr. Porter, R. Wallace & Sons Mfg. Co.; J. H. Shrope, H. Z. & H. Oppenheimer; Millard Veit, Marx, Veit & Co.; J. N. Beckwith, Jos. H. Fink & Co.; F. V. Kennon, for John T. Mauran; representative of Rogers & Brother.

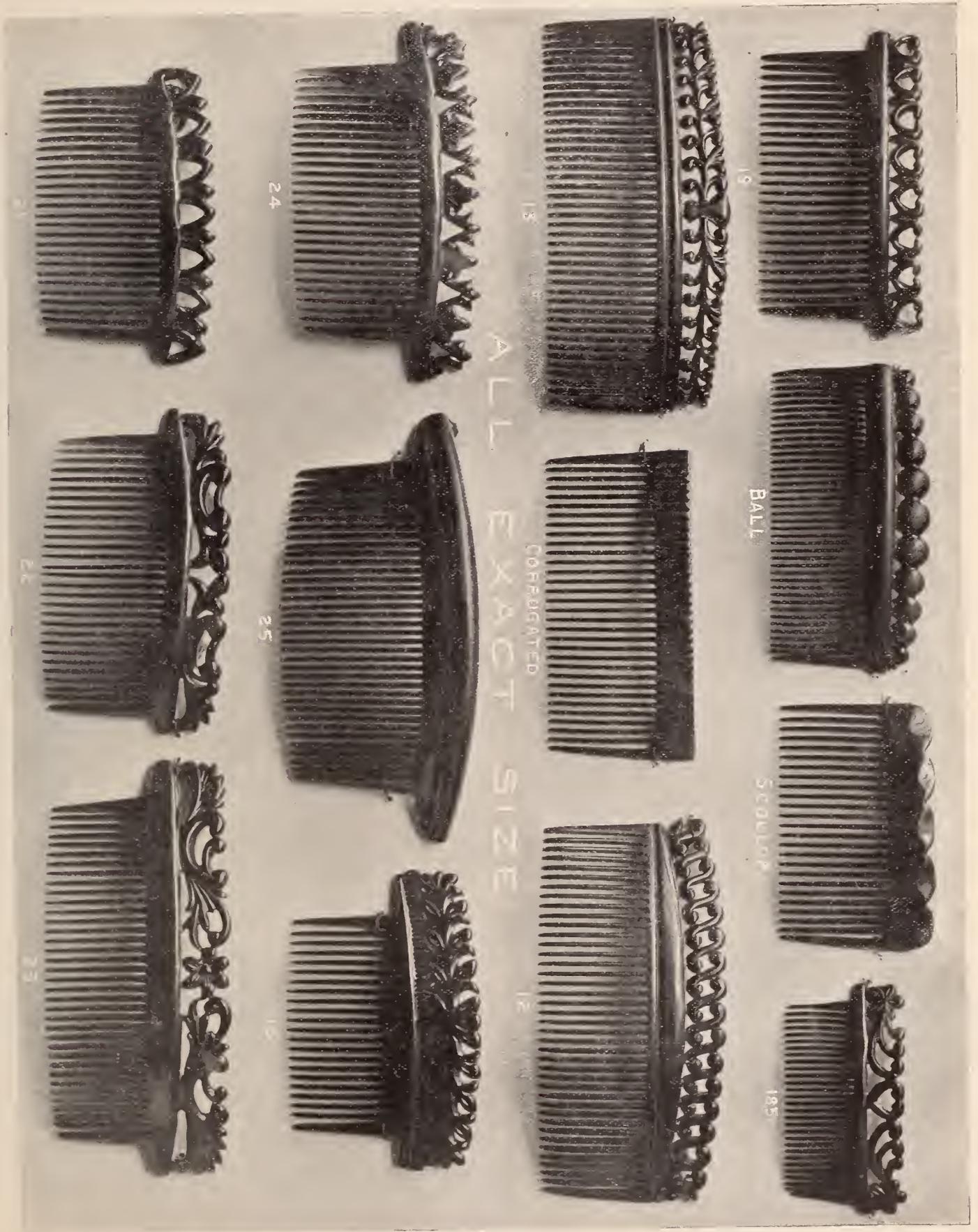
Representatives in Boston during the past week were: A. C. Van Houten, for C. Sidney Smith; Louis Jones, R. F. Simons & Co.; E. W. Martin, Martin, Cope-

land & Co.; William Jones, on his first trip to Boston for his firm, Jones & Woodland; Fred H. Miller, Shoemaker, Pickering & Co.; John Welch, George O. Street & Sons; Charles M. Ballard, Hayden W. Wheeler & Co.; C. E. Hancock, Hancock, Becker & Co.; Charles Gallagher, Sinnock & Sherrill; A. L. Stearns, Roy Watch Case Co.; William C. Penney, New Columbus Watch Co.; Harry Beach, Wilcox Silver Plate Co.; Mr. Call, Simpson, Hall, Miller & Co.; J. D. Pettingill, Derby Silver Co.; T. B. Wilcox, Jr., Pairpoint Mfg. Co.; H. W. Dunham, Meriden Silver Plate Co.; C. H. Barney, Middletown Plate Co.; Chris. Morgan, Rogers & Brother; Mr. Dunham, New England Silver Co.

Jewelry representatives calling on the Syracuse, N. Y., trade the past week included: Mr. Whiting, S. E. Fisher & Co.; C. W. Battey, White, Mathewson & Co.; Milton S. Rodenberg, S. & B. Lederer; A. Fisher, Kraus, Kragel & Co.; J. Williams, for G. Armeny; E. B. Whitaker, R. Wallace & Sons Mfg. Co.; Edwin L. Mumford, Waite, Thresher Co.; J. B. Richardson, Wm. C. Greene & Co.; M. Traub, Herzog, Goldsmith & Frank; W. S. Campbell, Day, Clark & Co.; Mr. Brooks, Brooks & Pike; S. Harris, for J. Goldberg; Frank G. Moyer, Max Freund & Co.; Herbert C. Van Ness, Unger Bros.; Mr. Tuttle, Tuttle & Stark; L. S. Beckwith, Rockford Watch Co.; Mr. Crandall, Crandall & Pardee; T. C. Nicholson, Flint, Blood & Co.; J. T. Inman, J. T. Inman & Co.; Mr. Huestis, Hutchison & Huestis; Col. John Shepherd, Keystone Watch Case Co.; J. Sternberger, E. L. Spencer & Co.; H. C. Barnum, Shafer & Douglas; Mr. Miller, Pairpoint Mfg. Co.; S. Glenn Walmsley, Tenner & Baum; John S. Jepson, Byron L. Strasburger & Co.; T. E. Lichtenberg, B. Kahn & Son; J. G. Rich, Middletown Plate Co.; Arthur Bradshaw, Meriden Britannia Co.; G. W. Pearce, Short, Nerney & Co.

W. W. Stewart, the inventor of numerous improvements in fountain pens, was one of the first to discover that tempered hair-springs were the key to all improvements in watches. He later determined to know the secret of capillarity and its purposes, and he discovered the force could be generated by means of opposites, as regards moisture in combination with inks. The "Gold Key" Swan Pen was made to demonstrate this, and it was so radical that the United States Patent Office refused to issue a patent on it, until it was shown the ink would not pour out of the large opening; being convinced, the government issued a patent. It is a matter of remark that the ball fire nozzle exhibited in New York as a paradox, is constructed on the principle of this "Gold Key" Swan, in which a bubble is utilized instead of the ball, both the ball and bubble being globes, and causing the fluid to take a cylindrical swing, thus reducing its force. The "Gold Key" is a favorite jewelers' fountain pen.

TWO MEDALS AWARDED AT WORLD'S FAIR, 1893. ESTABLISHED 1824.



A FEW OF OUR MANY NEW PATTERNS FOR 1895. CORRESPONDENCE INVITED.

Wm. K. Potter, Providence, R. I., MANUFACTURER OF Genuine Tortoise Shell Goods.

**Bailey, Banks & Biddle Co.'s Display of Silverware.**

PHILADELPHIA, Pa., March 25.—Bailey, Banks & Biddle Co. placed on exhibition last week what was probably one of the finest displays of silverware ever seen in this country. It was under the direction of S. Jaquette and J. W. Eddy, of the silver department, and of Thomas Mills of the art department, and no expense was spared in making the exhibition perfect in every detail. The display was in the art room, and was embellished with most artistic surroundings in tapestries and silks, ferns, potted plants and cut flowers. Beautifully shaded candles and tapers shed a mellow light over the picture, and the crowds of fashionable people who thronged the handsome apartment during the week the exhibition lasted, testified to its artistic and intrinsically valuable merits.

It would be invidious to particularize any of the exhibits. Every piece in hollow or flat ware seemed to be still prettier than that seen before. Every notable manufacturer in the country contributed to the rich array of ware, and the extent and variety of unique and new things were astonishing. The Bailey, Banks & Biddle Co.'s chrysanthemum sterling 925-1000 silver exhibits attracted much attention, while the products of the Whiting Mfg. Co., Gorham Mfg. Co., Dominick & Haff, Goodnow & Jenks, Wm. B. Durgin, Ludwig, Redlich & Co. and other famous silverware houses created genuine admiration.

In the elaborate and apparently countless array of silver beauties there was no article omitted that had ever received the attention of the silversmith's art. There were table services, toilet articles, mantel ornaments, cabinet specimens, besides the entire range

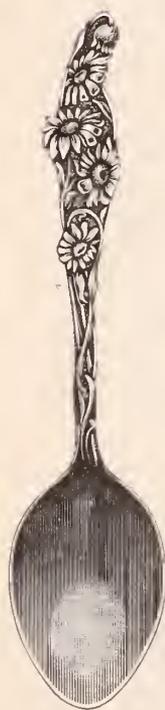
of cutlery. Odd specimens from France, Germany, Holland, Italy and England lent still more variety to an exhibition practically endless in its varied attractiveness.

The beetle with wings outspread is having vogue as an ornament. A hat pin has its sphinx wings spread out to the furthest limit. A hair pin has the beetle body for the center and filigree wings in silver gilt. The beetle with filigree wings figures as chain charms. Jeweled beetles are set on the rims of side combs. Beetles are found on garter clasps, and a new sleeve button has a beetle linked to a bar. People with recondit tastes secure the real thing rescued from a mummy heart. Lapis-lazuli, carnelian, sard, sardonyx, agate, onyx, amethyst carved in intaglio with the sacred beetle, are in demand.

G. N. Hadley, Bedford, Ia., has sold out to Frank Bray.

## Easter ❖ Specialties.

### ❖ ❖ ❖ ❖ ❖ "FLORALIA" COFFEE SPOONS.



❖ DAISY.



LILLY.



ROSE.



PANSY.



FORGET-ME-NOT.



PASSION FLOWER

To Retail at \$6.00 Per Dozen.

With word "Easter" stamped in Bowl, 25 cents per doz. extra.

**Alvin Mfg. Co.,**

**4 Maiden Lane, New York.**

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Member of the American Trade Press Association.

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THE pawnbrokers of New York are a rather slick class of men. Perhaps no other vocation develops so pronounced ability of slipperiness as pawnbroking. The descendants in New York of di Medici, wield considerable influence with the politicians, but they went too far when they sought to have passed an innocently titled "act in relation to the title and ownership of personal property," through Assemblyman Blake. Those who have read W. S. Gilbert's "Bab Ballads," will recall to mind a certain Lost Mr. Blake, "who was a regular out-and-out hardened sinner, who was quite out of the pale of Christianity, so to speak." Mr. Blake, of New York, may not be the individual of the satire, but his bill is quite out of the pale of honesty, so

to speak, and will prove an admirable filler for the waste basket of the Judiciary Committee.

### The Coleman and Jones Swindles.

THE series of swindles upon jewelers in Georgia and South Carolina, reported at length in the last issue of THE CIRCULAR, were duplicated in Kentucky, Tennessee and Ohio last week. Both series of swindles seem to be the operations of the same gang. The wording of the decoy letter is essentially the same in all cases. The first question that occurs to the mind of the jeweler who reads the accounts of these swindling operations is: "How can I guard myself against being a victim?" Though a difficult question, it is not altogether inadmissible of an answer. First, it is necessary that the jeweler should know that such swindlers are abroad in the land, and should know some particulars regarding their tactics. These facts he can learn only by reading carefully every issue of a reliable trade journal that expends much energy and money in gathering news of this character. THE JEWELERS' CIRCULAR is such a journal; if the jeweler prefers any other publication, let him read that, so long as he does read the news. He should carefully study others' experiences; as, for instance, the experience of Wm. Kendrick's Sons, Louisville, Ky., in not being swindled, as lengthily set forth by the firm themselves for publication in this issue of THE CIRCULAR; or that of J. P. Stevens & Bro., Atlanta, Ga., who were not swindled because the signature of the letter ordering jewelry was stamped instead of written; or that of Theus Brothers, Savannah, Ga., who were not swindled because, not having much faith in country ratings, they wrote the party that if he referred them to some people in Savannah, the firm would assume the risk; or that of any other firm who exercised proper caution. Perhaps from a thorough study of the first firm's experience, as narrated on pages 12 and 13 of this issue, the jeweler will obtain a fitting answer to his own question.

### American and English Silver-smithing.

DURING the past fortnight the connoisseur or the student in silversmithing had an opportunity, were he in New York, to study the characteristics of the higher expressions of the art, as embodied by English and American craftsmen. In the window of Tiffany & Co. have been exhibited the English silver trophies won by *Vigilant* in foreign waters last year; while in that of the Whiting Mfg. Co., a few blocks away, have been displayed for some time past many trophies in American yachting events. A comparison between the two must convince the observer of the superiority of the American product. This assertion is not urged by any sentiment of spread-eagleism. The design of the best English piece displayed,

the Prince of Wales cup conveys the impression of being too finical; the details, while appropriate and admirable individually, are in too great abundance, and are ultra-delicate in the manipulation. The nautilus shell, such as used in this piece, has been more effectively employed before by American manufacturers, a notable example being that contained in the exhibit of the Gorham Mfg. Co. at the World's Columbian Exposition. The six other trophies are quite indifferent in design, possessing none of the poetry expressed in many of the pieces in the display of American trophies, while in general appearance they are "tinny" and unsubstantial, an exception in this particular being the Royal Cork Yacht Club Cup, which is large and massive, the design consisting simply of a Greek body and emblematic handles. It is usually impressed upon us that the English demand simplicity, yet of these seven silver works, the designs of two are the very antithesis of simplicity, and the others, while they may be simple, are thoroughly commonplace in their inanity. The higher works of American silversmiths evince perfect homogeneity of all the elements entering into artistic achievement. As far as silversmithing is concerned, the Americans have little to learn from the present day English.

### The March of Silver Stamping Legislation.

THE progress of silver stamping legislation in its march throughout the country is gratifyingly rapid. The apparent ease with which the measure drafted by THE JEWELERS' CIRCULAR is passed by the Legislatures of the various States evidences its worthiness. In the Legislature of Arkansas, as reported elsewhere in this issue, the act met with no opposition, it being passed by a unanimous vote. Following close upon the action of Arkansas comes the announcement, in a letter to this journal, of the passage of the bill by the Legislature of Maine. The subjoined is a copy of the letter referred to:

PORTLAND, Me., March 23, 1895.

Editor of THE JEWELERS' CIRCULAR:

We have the pleasure to inform you that the silver stamping bill, presented by us through one of our representatives, has been passed by the Maine Legislature, and the Act has been signed by the Governor.

Yours very truly,

WILLIAM SENTER & Co.

This journal, and all those jewelers who believe in integrity in industry, extend their devoirs to Messrs. Spott & Jefferson, Little Rock Ark., and Wm. Senter & Co., Portland, Me., for the earnest part they played in having the common silver stamping law passed in their respective States. With Arkansas and Maine in the fold, the number of States having this common law on their statute books is seven, the others being Massachusetts, New York, South Carolina, New Hampshire, and Missouri. As the cabalistic seven is considered a lucky number, we may hope for additions to this list of States.

### New York Notes.

E. L. Anrich has filed a judgment for \$348.94 against Abraham Morris.

A. M. Bachrach has entered a judgment for \$88.10 against William and Thomas Tobias.

Wise & Miller, retail jewelers, 865 Broadway, will remove about April 1st to 332 Fifth Ave.

A judgment for \$113.27 has been entered against Henry Carter in favor of W. A. Reed and others.

Judgments against Chas. Casper & Co. for \$202.59 and \$252.85 have been entered in favor of M. Leidler.

Herman Shapiro, 4 Chatham Square, has given a chattel mortgage on jewelry fixtures to M. Feinmann for \$800.

Among the passengers from Europe on the *Majestic* Thursday were: R. A. Kipling, Louis Judels and Maurice Judels.

The Rogers & Hamilton Co. have removed their New York office to room 612, of the Postal Telegraph building, Broadway and Murray St.

A. Krower, of Albert Lorsch & Co., Leopold Stern, of Stern Bros. & Co., and Judah Hart were passengers for Europe on the *Lucania*, which sailed Saturday.

Joseph Fahys recently transferred as a gift to Bertha H. Fahys, the property at 54 Maiden Lane, running through to 2, Liberty St., and the five story building and lot at 31 Maiden Lane.

Morris Livingston, a retail dealer in jewelry and pledge goods at 8 Bowery, made an assignment Friday to Gabriel Brenauer, giving preferences to the estate of Julia Livingston, of which he is the administrator.

The police have been notified that thieves broke the front plate glass window in the store of the Great American Optical Co., 28 W. 125th St., early Sunday morning, and stole eye glasses and opera glasses to the value of \$50.

Thomas G. Brown & Sons have been incorporated to manufacture and sell silverware, with a capital of \$125,000. The directors are Thomas B. Brown, William A. Brown, of New York city, and William Schmauder, Jr., of Newark, N. J.

An order by Judge McAdam, of the Superior Court, Wednesday, directed B. Gersen Oppenheimer, the receiver for Hagan, White & Co., to pay over to D. L. S. Maclaren \$2,126.34, the amount of a judgment entered by Maclaren, March 14th. Maclaren agreed to withdraw the sheriff's keeper from the office of Hagan, White & Co., which has been done.

At the office of Tiffany & Co., Saturday, the truth of a report from Detroit that a young man named Tiffany connected with Tiffany & Co., had been ill in a hospital of that city, was emphatically denied. "C. L. Tiffany is the only person of that name in the firm," said THE CIRCULAR'S informant.

Additional news to the report of the affairs of G. Heitkemper, Portland, Ore., published in another column, has been received by the New York Jewelers' Board of Trade. It is to the effect that at the hearing for the appointment of the receiver in the suit against Heitkemper, the court instead of appointing a direct receiver, ordered that the proceeds of all sales and collections from the defendant's business be deposited in the bank in the name of Robert Luke as trustee. This arrangement, it is said, is satisfactory to creditors. The New York Jewelers' Board of Trade have obtained attachments against Heitkemper on claims of creditors whom they represent.

Upon the petition of Samuel and Hattie Stodola, Charles G. F. Wahle was Thursday appointed temporary receiver for Chas. Casper & Co., a corporation which deals in general merchandise, notions, jewelry, etc., 52 University Place. Samuel Stodola is secretary and treasurer, and Hattie Stodola is a stockholder. Solomon Robinson, the president, refused to join in the petition for a receiver. The liabilities are about \$20,000, distributed among 160 creditors. There is \$682 due to employes for wages. The assets consist of stock worth about \$4,000, and interest in fire insurance policies for \$7,000, pledged to secure a loan of \$1,500. The capital stock of the company is \$12,500. The company incorporated June 11, 1894. Among the creditors in the jewelry trade are: L. & M. Kahn & Co., Bugbee & Niles, J. R. Wood & Sons, J. N. Provenzano, Flint, Blood & Co., Keller, Ettinger & Fink, A. Schwob, Simpson, Hall, Miller & Co., Adelphi Silver Plate Co., Rochester Lamp Co., Steiner, Davidson & Co., H. Muhr's Sons, Oneida Community Ltd., Follmer, Clogg & Co., and Ansonia Clock Co.

The United States Board of General Appraisers have handed down a decision on the appeal of C. L. Tiffany from the ruling of the Collector at New York, upon articles made of bronze, assessed at 35 per cent. under paragraph 177, Act of 1894, as manufactures of metal, and claimed to be exempt from duty under paragraph 452, as composition metal, of which copper is the component material of chief value. The collector's decision was affirmed. Another case settled by the Board was that of R. C. Hahn vs. the Collector at New York, the appeal being from the latter's decision regarding crystal ball and umbrella handles, paper cutters and other articles, composed of agate, crocidolite and other similar semi-precious stones. The several articles are claimed to be dutiable at 10 per cent., or at 20 per cent. under Section 3, act of 1894, or at 25 per cent. under paragraph 338, for precious stones, cut, but not set. The agate articles are alternatively claimed to be free under paragraph 366 or 594. The claim that the crystal ball is dutiable under paragraph 338 at 25 per cent. was sustained, while the collector's decision as to all the other merchandise was affirmed.

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: V. A. Moore, Atlanta, Ga., Imperial H.; J. P. Gately, Boston, Mass., Sturtevant H.; J. A. Graf, Pittsburgh, Pa., Broadway Central H.; A. Levy and A. L. Levy, Hamilton, Ont., Astor H.; C. R. Muir, buyer for Adam, Meldrum & Anderson, Buffalo, N. Y., 120 Franklin St.; O. Keck, Cincinnati, O., Astor H.; J. Karr, Washington, D. C., Gilsey H.; J. W. F. Podmore, Troy, N. Y., Astor H.; W. Sibley, Rochester, N. Y., Murray Hill H.; E. H. Warner, Buffalo, N. Y., H. Imperial; J. D. Free, Jr., Washington, D. C., Sturtevant H.; F. Crumpton, Toronto, Ont., Broadway Central H.; G. W. Read, Philadelphia, Pa., H. Imperial; B. E. Arons, Pittsburgh, Pa., Astor H.; W. A. Smith, Reading, Pa., Astor H.; C. E. Palmitter, Watertown, N. Y., Broadway Central H.; D. C. Percival, Jr., Boston, Mass., Holland H.; J. A. Remick, Boston, Mass., H. Imperial; Herman Keck, Cincinnati, O., Astor H.; E. C. Meyer, Richmond, Va., Broadway C. H.; W. Oskamp, Cincinnati, O., Westminster H.; W. C. Ball, Cleveland, O., Astor H.; J. R. Mercer, Kansas City, Mo., Holland H.; T. J. Pottinger, Louisville, Ky., H. Marlborough; C. D. Ryder, Danbury, Conn., St. Cloud H.; H. E. Kirstein, Rochester, N. Y., H. Imperial; A. Smith, buyer for M. Meyer & Bro. Co., Omaha, Neb., 27 Maiden Lane; Mrs. J. C. Nourse, buyer for Woodward & Lathrop, Washington, D. C., 415 Broadway; C. Hasenohr, buyer for Dernburg, Glick & Homer, Chicago, Ill., 96 Spring St.

### A New Robbing Game Worked Successfully.

So many are the attempts made to rob and swindle jewelers that the field for original schemes in this line is generally believed to be exhausted. That this is not so was potently proved by a clever jewelry store robbery Saturday afternoon, the victim being Constantin Lucius, 841 Sixth Ave., New York.

While Mr. Lucius was at his lunch, a smooth faced man, about 45 years old, drove up to the jewelry store and beckoned to Clerk Frederich to come out. The man in the wagon detained Frederich in conversation for a few minutes, asking him to repair a gold watch. The clerk had examined the article and was about to return to the store, when the owner snatched the watch out of Frederich's hands and drove off.

When the astonished clerk reached the store he found the show window had been robbed of diamond jewelry to the amount of \$6,000. The detectives of the W. 47th St. Station are looking for the thieves.

**Foreign Diamond Cutters Have Trouble Getting Into the United States.**

Two parties of diamond cutters from Europe were stopped upon their arrival last week by Treasury agents, acting on the recent decision of the Treasury Department to the effect that diamond cutting is not a new industry, and therefore not exempt from contract labor regulations.

The first party of diamond cutters, numbering 13, arrived on the Red Star steamship *Westernland*, Wednesday, and the men were immediately detained by Inspector McKim, of the Immigration Bureau, and five assistants who had been watching for their arrival. These men, it was claimed, were under contract with the Coettermans-Henrichs-Keck Co., diamond cutters, of Cincinnati, O. The men declared themselves to be tourists. One of the men was induced to admit that he was under contract with the Cincinnati firm, and the whole party were taken to Ellis Island.

The following day 127 more cutters arrived on the White Star steamer *Majestic*. They were met, like the former party, by Inspector McKim with an extra force of assistants. The detained men were second cabin passengers, and were well dressed and prosperous looking. They were all transferred to the Ellis Island boat *Fletcher* and taken to Commissioner Senner's domain.

Evidence sufficient to warrant the conclusion of 38, under the provisions of the alien contract labor law, was found, and 22 were barred as paupers. There was no direct evidence that the latter were contract laborers, but from the examiners' point of view, there was good reason for supposing that they were.

Against 65 of the men no evidence that they were contract laborers could be pro-

duced, and, as each had from \$50 to \$100, they could not be classed as paupers. They were therefore released. One man was released because he showed that he was a natural born citizen of the United States.

A dispatch from Washington Friday said that application was made Thursday to Acting Secretary of the Treasury Hamlin in the matter of the detention of the 127 diamond cutters held at Ellis Island for deportation under the Contract Labor law. It was urged that the status of these men and their rights to land, depending, as they did, on the question, "Is diamond cutting in America a new industry?" might better, for the interest of all concerned, have judicial settlement. Mr. Hamlin, it is said, sent word to the representatives of the diamond cutters that a case would be made, presenting the question to a New York court.

Pending the hearing it was decided that the 127 men on Ellis Island might give \$500 bonds each to abide the finding, and word to this effect was wired to New York. The White Star Steamship Co. at once replied that they would furnish bonds. Then the representatives of the diamond cutters were re-notified that the whole affair was still in abeyance, as Secretary Carlisle would have to be heard from in its favor before bonds could be received.

**Diamond Cutters Admitted.**

WASHINGTON, D. C., March 25.—Secretary Carlisle, this afternoon, sent a telegram to Commissioner Senner, at New York, instructing him that bonds with good security could be accepted for the diamond cutters who came on the *Majestic*, and who were barred as likely to become public charges.

A telegram, earlier in the day, said that it could not be proved that the diamond

cutters came to this country under contract. The allegations that they were likely to become public charges seemed absurd, in view of the fact that the head man of the party is worth \$100,000 and the others are all more or less men of means.

**Diamond Cutting in Cincinnati.**

The following is a copy of an editorial in a recent issue of the Cincinnati *Gazette*:

"Diamond cutting, which has been hitherto an industry confined almost exclusively to Amsterdam, will begin in Cincinnati this week. A shipment of 3,200 carats of rough diamonds, worth in the neighborhood of \$35,000, was received here yesterday. Old diamond men looked at the shipment with amazement. They had never seen such a collection. Yesterday, also, there arrived from New York the expert workmen who are to reduce these uncut stones to merchantable form.

"The question was asked, 'Are there any special facilities for this industry in Cincinnati?' 'No.' was the reply, 'but this is our town, and we want to help it along.'

"That is the right spirit. Help along the city, without looking for other reward or return than the consciousness of duty performed, and before you know it, you will find that you have been helping yourself along. The more diversified the business of the city becomes, the greater the number of people that will be attracted here. Each new industry makes new mouths to fill and backs to cover. We may have no advantages here over other places for diamond cutting—but we have no disadvantages. That ought to be enough. We are glad to know it is enough for one firm."

The firm preferred to is the Coettermans-Henrichs-Keck Co.



NO STOCK COMPLETE WITHOUT

**Elgin Watch Cases,**

MADE IN ALL GRADES, STYLES and SIZES.

**DIAMOND ORNAMENTED AND ENGRAVED.**

If your Jobber does not handle them write to us and we will see that you get them.

*Illinois Watch Case Co.,*

<p>REGISTERED TRADE MARKS.</p>
<p>Elgin Pride, 16 Karat, Guaranteed for 25 years.</p>
<p>Elgin Commander, 14 Karat, Guaranteed for 20 years.</p>
<p>Elgin Giant, 10 Karat, Guaranteed for 20 years.</p>
<p>Elgin Tiger Rolled Plate, Guaranteed for 5 years.</p>

**ELGIN,**  
ILL.

### Philadelphia.

E. P. Percival, 221 N. 8th St., has returned from a visit to England.

J. H. Yeager, Girard Ave., is back from a seven weeks' trip to the south.

D. V. Brown spent several days in New York last week attending to business matters.

May 1st will see the last of H. Muhr's Sons. The liquidation sale will be ended on that date.

Ernest Krage, an employe of Budd & Kite, disappeared a couple of weeks ago. Investigation disclosed that a number of gold watches disappeared at the same time. He hasn't been located yet.

The traveling fraternity was represented in Philadelphia last week by Geo. B. Osborn, Wm. Smith & Co.; Leo Henle, Sussfeld, Lorsch & Co.; R. Thompson, for Henry Glorieux; L. S. Lewis, Randel, Baremore & Billings; Chas. F. Willemin, T. G. Frothingham & Co.; and H. E. Kingman, Arnold & Steere.

Out-of-town jewelers here on purchasing visits the past week included: Joseph

Ladomus, Chester, Pa.; John Dewar Bryn Mawr, Pa.; L. H. Beverley, Atlantic City, N. J.; E. Kirper, Pottstown, Pa.; C. F. Rudolph, Wilmington, Del.; Milton Davis, Wilmington, Del.; and Howard Fitzsimmons, West Chester, Pa.

### Pittsburgh.

G. B. Barrett will leave this week for a visit to Old Point Comfort.

Maurice Baer, a well-known traveler of this city, is dangerously ill.

Prof. John Dodge, of the Chessman Optical Co., has gone to Providence to locate.

J. G. Wirt will remove from 10 6th St. to No. 8½ of same street, April 1st.

B. E. Arons left Saturday night for a trip to New York, Providence and other eastern cities.

C. H. Rudolph, Massillon, O., was in the city last week, getting "pointers" for his new store in Massillon.

C. J. Petgen, for the past 10 years located at the corner of 5th and Market Sts., will remove April 1st to 23 Fifth Ave.

S. P. Stern, who is selling out at auction in McKeesport, is trying to find suitable quarters for business in this city.

Visiting jewelers last week included: Adam Fisher, Greensburg; E. H. Kennerdell, Tarentum; J. W. Caler, Beaver; C. L. Clark, Blairsville.

### Syracuse.

J. R. Mercer, Kansas City, Mo., looked up old friends here, on Saturday. Mr. Mercer formerly lived in Syracuse.

Wm. Farrand, Savannah; Bert Shutz, Port Byron; C. J. Fuller, Phoenix; J. E. Squire, Chittenango, and H. A. Williams, Camden, bought goods in Syracuse the past week.

Hitchcock & Morse have been making marked improvements in their offices, in the Pike block. The alterations are now completed and with nearly three times the

former floor space and general interior improvements, there is a very noticeable transformation. The first room is devoted to the optical goods and office, and the second to watch materials and supplies, and jewelry.

Samuel Anderson has sued Isaac J. Liberman for damages of \$1,833.03 for the alleged conversion of a quantity of jewelry. The same questions have had a pretty thorough hearing on a criminal charge brought by Anderson against Liberman. Liberman sold Anderson a quantity of jewelry and afterward seized the goods on account of non-payment. The jewelry was valued at \$833.03, and in addition to that amount the plaintiff claims that by Liberman's acts his business has been injured to the extent of \$1,000.

Jeweler Eugene B. McClelland has concluded that he is the possessor of a genuine Raphael of great value. On Friday afternoon the picture was on exhibition at the Syracuse Club, and fully 400 persons examined it. Among the visitors was Dean LeRoy M. Vernon, of the College of Fine Arts. Dean Vernon would not express a positive opinion as to its genuineness, but asked Mr. McClelland to loan it to the art gallery of the University. The canvas came into Mr. McClelland's possession in the following manner: Some years ago Mr. McClelland, who at that time occupied a store in Warren St., allowed a poor Armenian to give an exhibition of rugs in one of the rooms of the store, and befriended him in several ways. The Armenian afterward went to Chicago where he made quite a fortune. He invested some money with a firm of importers, who afterwards failed, and in settling affairs the picture came into his possession. Mr. McClelland happened to be in Chicago about that time and was asked to accept the picture as a gift.

The Waite, Thresher Co., Providence, R. I., offer a really artistic brooch in their new Trilby pin. As its name indicates, the pin bears in the center in relief the head of Trilby in her dainty laundress' cap. In the handsome border, also in relief, which surrounds the medallion and enhances its beauty appear the heads of the three inseparables, Little Billee, the Laird and Taffy, with that of the remarkable Svengali. These pins, which are in sterling silver, can be had in satin finish, oxidized or in Roman gold color, Although on the market but a few days they have already sold like wildfire, and the manufacturers have been particularly pleased with constant duplicate orders. In appearance the pin is most artistic, and it will be hailed with delight by every one who has read Du Maurier's beautiful story.

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor & Patentee.

MABIE, TODD & BARD,  
MANUFACTURERS.

New York & London.

Net Prices not Published, but Sent, upon  
Application, to Dealers.

The most Unique Easter Novelty ever Offered.

A GENUINE  
AFRICAN

# Ostrich Egg,

Mounted in Sterling  
Silver.

\$15.00 PER DOZ. NET.

Eggs are 6x4½ inches with shells ⅛ in. thick.  
WILL LAST FOR YEARS.

Sell on Sight.

## LEWIS BROTHERS,

41-43 MAIDEN LANE, N. Y.



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GOLD FILLED



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**Providence.**

Oscar A. Tobey, Greenville, R. I., has made an assignment.

A. B. Day & Co. have discharged a mortgage of \$500 on real estate.

L. Cohen has given up the retail jewelry business at 246 N. Main St.

O. C. Devereux has returned from a very pleasant trip through the south.

Oscar T. Jonassohn, of Allen & Jonasohn, was a passenger on the *New York* to Europe last week.

Frank A. Stafford, designer, die sinker, hub cutter, etc., has started in business at 193 Richmond St.

Thomas J. Gardiner has given up the refinery business which he has been conducting at 189 Eddy St.

L. J. Roy & Co., who started in the white stone line about six months ago, at 193 Richmond St., have gone out of business.

Ward & Wilson are about to remove into new and commodious quarters in Constant Smith's new building, Newport, R. I.

Eastern manufacturing jewelers are interested in the recent assignment of Henry Carter, New York, to the extent of \$6,000 to \$8,000.

Adolph Lederer was a passenger on the *Havel* last week from Europe where he has been for several months in the interests of S. & B. Lederer.

Alfred Vester has given a real estate mortgage on property in Mount Pleasant to the Roger Williams Savings Fund and Loan Association for \$4,000.

Charles E. Tuttle has been making extensive alterations and improvements in his manufactory, in Pawtucket, whereby he has a handsomely enlarged office.

H. Weber & Co., Boston, who some time ago made an assignment to Randolph C. Surbridge, are indebted to local manufacturers for between \$3,000 and \$5,000.

J. M. Fraser & Co. is the style of a new concern for the manufacture of white stone goods at 193 Richmond St. Mr. Fraser was formerly a member of the firm of Schriber & Fraser.

Charles H. Fuller, of George H. Fuller & Son, Pawtucket, was a passenger Saturday on the *Lucania* for Europe, where he will meet his wife and child who have been traveling around the world for several months.

Fred S. Reynolds has started in the manufacture of metal ornaments at 227 Eddy St. He intends to remove soon to 102 Friendship St., to larger quarters. He is a son of Charles D. Reynolds, formerly of the Reynolds Jewelry Co.

Joseph Bannigan, president of the Rubber Trust, has recently become a heavy stockholder in the Howard Sterling Co. who have recently amended their charter so that they are now authorized to issue \$200,000 preferred and \$300,000 common stock.

James H. Tucker has given a mortgage on real estate on Davis St. for \$10, subject to a prior mortgage of \$1,100, and Bernard F. Crossin has given a similar mortgage on real estate on Williams St. subject to a prior mortgage of \$2,500. These gentlemen compose the firm of Crossin & Tucker and the mortgages are given to secure a promissory note of \$6,000 held by the Fifth National Bank, of this city, and bearing date of Oct. 4, 1894.

**The Attleboros.**

The D. F. Briggs Co. have been shut down for a week, taking an account of stock.

F. S. Gilbert is running a full force on full time and some of the men are working overtime.

Halsey Draper, an old-time jeweler, last week suffered a stroke of paralysis and is in a very precarious condition.

The F. M. Whiting Co. are a busy concern just at present, and anticipate an increase in business as the Spring months advance.

The Snap and Tool Co. are having an addition built upon the south side of their building. They propose to enlarge their business.

The executors of the estate of the late Edwin A. Robinson have issued a notice of their intention to close up the affairs of the estate.

The committee of fifteen at North Attleboro has chosen two manufacturing jewelers as officers: T. G. Sandland as chairman and Geo. W. Cheever, secretary.

Robinson Bros., Plainville, who were recently in financial difficulties, have straightened out their affairs, and are experiencing plain sailing again.

King's building was damaged by fire again last week. It was the second fire there within a few weeks. In both cases the roof only was damaged.

The Sturdy block was damaged to the extent of several thousand dollars by an early morning fire, on Saturday of last week. The fire is believed to have originated from an overheated furnace.

Attleboro has honored the following jewelers by electing them to town offices: Maj. E. S. Horton, selectman; Mark Wheaton, auditor; C. E. Bliss, school board; M. E. Rowe, trustee of the public library; E. A. Sweeney, fire department engineer; C. M. Robbins and M. B. Short, park commissioners.

**Boston.**

E. B. Floyd & Co.'s new post clock, Howard make, is one of the handsomest in town. It was set up last week.

Paul Simon sailed for Europe on *La Gascogne*, Saturday, in the interest of the American Watch Tool Co., Waltham.

Jonathan A. Ilsley, surviving partner of Ilsley Bros., dealers in clocks, 43 Milk St., has brought a petition for settlement in insolvency.

The E. Howard Watch & Clock Co. have

placed some handsome interior clocks of special design, marble cased, in the new Concord, N. H., State Library.

C. W. Loring, representing the Howard Sterling Co., has removed from 403 Washington St., to 43 West St., where he occupies quarters with Park Bros. & Rogers.

Buyers in town the past week included: Charles H. Harvey, Fort Williams, N. S.; A. L. Richards, East Rochester, N. H.; F. W. Barr, Mansfield; D. E. Lincoln, Westboro.

Eugene H. Cox and his wife, who went south a short time ago, were recalled by the death of their seven-year-old daughter, who was stricken with diphtheria soon after their departure.

Bogle Bros., White River Junction, Vt., have leased the store at 44 Summer St., this city. It is stated that Boston parties have taken a part interest in the business, but the names are withheld for the present.

Wilson Bros., the Tremont Row jewelers, have placed a fine bicycle called "Rapid Transit" on the market. Before he became a jeweler, John Wilson, of the firm, was the champion bicycle rider of the world, and has an international reputation as a wheelman.

Since Jan. 1, 1895, H. M. Rich & Co., auctioneers, 21 School St., have made sales for the following jewelers: Marsh & Henwood, Binghamton, N. Y.; G. E. Marshall, Middlebury, Vt.; D. H. McBride Co., Akron, O.; H. A. Potter, Pittsfield, N. H.; G. W. Porter, Charleston, W. Va.; F. A. Robbins, Orange, Mass.; W. P. Hamlin, Rochester, N. Y., and M. L. S. Wheeler, Rutland, Vt.

**JUST THE THING FOR EASTER.**



Cup and Saucer with Sterling Silver Spoon retailing at \$1.00 Complete.

Our price to dealers in dozen lots, \$8.00 per dozen, with ribbons.

CUPS AND SAUCERS. . . GOOD QUALITY. ASSORTED DECORATIONS.

SEND CHECK WITH ORDER.

**Levy, Dreyfus & Co.,**  
Art Goods for Jewelers,  
9 & 11 Maiden Lane, NEW YORK.

# CLASSIFIED INDEX TO ADVERTISEMENTS.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WATCH, CLOCK** and jewelry repairer and salesman would like position by April 1. Address Box 369, Saugerties, N. Y.

**SITUATION WANTED** as watch repairer by a first-class workman; young man; 12 years' experience. Have tools and references. Address Watchmaker, Box 133, Pultney, N. Y.

**WANTED**—By a strictly first class watchmaker, a place in a first class jewelry establishment; can show specimens of workmanship if required. Address H., care JEWELERS' CIRCULAR.

**WANTED**—By a young man 19 years old, a position with a jewelry house, where advancement will be the return for able and faithful work; excellent references. Address G. L., care JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**A JEWELRY FOREMAN** and first class designer on diamond and general jewelry; capable of taking entire charge of large or small factory, wants a position. Address A. Smith, care E. P. Reichelm & Co., 80 Nassau St., New York city.

**SITUATION** wanted by watchmaker, jeweler and engraver; 12 years' experience; best reference; have full set of tools; also marine chronometer and bench; Michigan preferred. Address Watchmaker, 803 South Washington Ave., Lansing, Mich.

**WANTED**—Situation by first class engraver with some knowledge of die sinking; would like place where he could improve on die sinking; first-class references. J. H., Box 676, Wallingford, Conn.

**SITUATION WANTED**—Watchmaker, clock and jewelry repairer; single; 25 years old; has tools and Webster-Whitcomb lathe. Address S. O., 519 North St., Sidney, Ohio.

**WANTED**—Situation as bright cut and letter engraver on plated ware. Address A. P., 33 E. Britannia St., Taunton, Mass.

**PERMANENT** position by all-round workman; eight years' experience; own tools. J., care JEWELERS' CIRCULAR

**WANTED**—Young man of 20 desires position with jewelry house; experienced; references; no bad habits; salary moderate. Address S., care JEWELERS' CIRCULAR.

**SITUATION** wanted at once as watchmaker, clock and jewelry repairer; competent in fine watch work; can do engraving; A! all-round man; 13 years' experience; speaks German and English. Address George Bewig, Holly Springs, Miss.

## Help Wanted.

*IF THE PARTY* who advertised for a traveling salesman under the name of "Maiden Lane," will call at the office of **THE JEWELERS' CIRCULAR** he can obtain a number of answers which have been received.

**OPTICAL LENS GRINDER** wanted; must be capable of doing all kinds of prescription work; steady position for a first class man. Address "Grinder," care JEWELERS' CIRCULAR.

**WANTED**—Practical silversmith, competent to build, equip and manage plant to manufacture solid silver novelties; man with some money preferred; good opening for the right man. Address Silver, care JEWELERS' CIRCULAR.

**WANTED, EXPERIENCED ENGRAVERS** on silver, who are able to do fine work in script, ciphers, monograms and crests. Address, giving references and experience, P. O. Box 1731, Boston, Mass.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$80 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**FOR SALE**—Jewelry store in Virginia; stock and fixtures about \$2,500; a well established, paying business. Address Virginia, care of Hayden W. Wheeler & Co., 2 Maiden Lane, New York city.

**FOR SALE**—Chicago, the leading jewelry and silverware case manufacturing business west of New York; large trade; excellent opportunity; satisfactory reasons for selling; for description and price, address B. S. M., care JEWELERS' CIRCULAR.

## For Sale.

**FOR SALE**.—OFFICE FIXTURES, INCLUDING SAFE, COMPLETE FOR DIAMOND OFFICE. JACOBSON BROS., 16 MAIDEN LANE, NEW YORK.

## To Let.

**TO LET**, fine office, half of the third floor of Diamond Exchange, 14 Maiden Lane, N. Y. Apply to janitor.

**TO LET**—Part of office, corner windows, Maiden Lane and Nassau St. Apply Maxheimer & Beresford, 52 Nassau St.

**TO LET**—Fine light office in rear of store; carpeted, electric light, janitor; rent moderate; possession at once. Richard Oliver & Bloomfield, 23 John St., New York City.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**TO LET, TWO UPPER LOFTS**, 64x85, in factory, St. Marks and Underhill Aves., Brooklyn; all modern improvements; fire-proof vaults on each floor; well adapted for jewelers or diamond cutters; permanent light on all sides. Apply to Geo. W. Shiebler, 179 Broadway, N. Y.

## Miscellaneous

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

**RELIABLE** salesman calling on large dry goods trade of city wants line of manufacturing jeweler on salary or commission. Belt-buckles, combination sets, side combs or stone goods. Address B. G. I., care JEWELERS' CIRCULAR.

**WANTED**—To arrange with a small manufacturer who can make good clean jewelry for special lines to be manufactured on a commission basis for spot cash. Address Jobber, care THE JEWELERS' CIRCULAR.

## TO LET.

Splendid office and show room facing Union Square to let at a very low price. Factory room can be given on the same floor if desired. Good place for a Manufacturing Jeweler or a Diamond Dealer. Apply to

**LE BOUTILLIER & CO.,**  
860 BROADWAY, NEW YORK

## DEMAGNETIZING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & PENNEY CO.

608 Masonic Temple, CHICAGO.

## Wm. H. BALL & COMPANY,

Manufacturing Jewelers,

15 JOHN STREET, NEW YORK.

## Philadelphia College of Horology

Is not the largest but is the finest school in the country. A practical school to learn watch-making, engraving, and jewelry repairing. One tuition pays for all branches. Send for prospectus.

**F. W. SCHULER, PRINCIPAL,**  
1213 Filbert St., Philadelphia, Pa.

Write for particulars of our corresponding course.

SPECIAL NOTICES

# SPECIAL

IN

# THE JEWELERS' CIRCULAR

Produce the results desired.

YOU WANT A POSITION

YOU NEED A SALESMAN

YOU NEED A WORKMAN

YOU DESIRE TO EXCHANGE

YOU WANT A PARTNER

YOU WISH TO SELL OUT

YOU HAVE TOOLS TO SELL

YOU HAVE A PLACE TO LET

YOU WANT ANYTHING

USE THE  
**SPECIAL NOTICE PAGE**  
OF THE  
**JEWELERS' CIRCULAR,**

Published Every Wednesday.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

## News Gleanings.

George Burt will open a jewelry store in Franklin Falls, N. H.

D. A. Stocking will open a jewelry store in East Troy, Wis., on April 1.

V. E. Stockwell has bought an interest in a jewelry store in Monticello, Ia.

J. C. Malone will remove from Mt. Jewett, Pa., to Kane, Pa., about April 1.

Larrabee & Co.'s jewelry store, Port Allegheny, Pa., was burned out March 21.

Kritzer Bros. are nicely settled in their beautiful new store, in San Antonio, Tex.

S. H. Joseph & Co. recently opened a jewelry store at 14 N. Pryor St., Atlanta, Ga.

G. F. Howe & Co., Manchester, N. H., have removed to a large store in Smyth's block.

Prof. L. M. Piccard will have charge of Trowbridge's optical department, Winona, Minn.

The stock of Chas. Reuff, Louisville, Ky., was sold at auction March 23, by the assignee.

In a disastrous fire in Algona, Ia., the jewelry store of E. G. Bowyer was destroyed.

The death occurred recently of John H. Hardick, jeweler, Fairport, N. Y., at the age of 42 years.

E. E. Hart, Fonda, N. Y., will remove to Fort Plain, N. Y., and open a repair store in the Egan building.

John Best, Paterson, N. J., announces an auction sale, previous to removal to a larger store at 114 Ellison St.

A. L. Wade, Bradford, O., has sold his jewelry stock to a Mr. Buck, who has removed it to Piqua, O.

Jeweler J. M. Barrett, Yankton, S. Dak., has left for parts unknown, leaving many creditors to mourn him.

No. 269 W. Water St., Milwaukee, Wis., will be the new address of Aug. F. Stecher, of that city, after May 1st.

David Clark, Easton, Pa., on or about April 1, will remove to the storeroom vacated by the Bixler estate.

Edward Koch, of Hanover, Pa., will embark in business for himself. He has been with William Boadenhamer.

Fire a few days ago destroyed many business houses in Santa Fé, N. M., among them that of jeweler Albert Call.

E. F. Winegar & Co., Kenosha Wis., expect to retire from business about May 1, owing to the failing health of Mr. Winegar.

Yale & Dillon, Gloversville, N. Y., will on April 1st remove to the opera house block, occupying the south side of the present post office.

Sheriff Shellenberger, last week, seized the jewelry store of C. N. Ober, Hummelstown, Pa. The sale was set down for March 25.

E. E. Hanf, Wilmington, Del., who has

been for almost 25 years located at 15 E. 4th St., will remove to 717 Market St. about March 25.

Richard King, Maconul, Ill., has traded, his stock of jewelry, stationery, etc., to J. W. Brunston, of Garnet, Kan., for land near that place.

M. R. Killilea, assignee of Chas. Veicht, 306 Grand Ave., Milwaukee, Wis., announces that he will sell the entire stock at public auction.

Nelson Willis, a jeweler of Palmyra, Wis., where he had resided nearly forty years, died recently of heart disease, in the 69th year of his age.

Robert J. Gabriel, who has been in the jewelry business in Saugerties, N. Y., for two years, has left town to enter into business in New York.

A meeting of the Retail Jewelers' Association of Wisconsin, was held March 21st at the rooms of the Merchants' and Manufacturers' Association, Milwaukee, Wis.

March 22 the business property at 142 Calhoun St., Fort Wayne, Ind., was sold to Mrs. Trenkley, widow of the late Celestine Trenkley, jeweler, for \$12,000 cash.

An ordinance passed by the select and common council of Bradford, Pa., places a license tax of \$20 on jewelers; with stock in trade less than \$1,000, \$10; stock less than \$100, \$5.

Frank P. Nuse, Buffalo, N. Y., is selling at auction his stock, which he announces must be sold out by April 15, as the block in which his store is located is to be torn down.

L. Paasch, Utica, N. Y., will remove from the Carlile building to 186 Genesee St. His present quarters will be occupied by another jewelry store of which Charles Munzer will be proprietor.

The death occurred last week of Charles Fabel, of Meadville, Pa., at the age of 36 years. He was an expert jeweler and worked successively for M. P. Jenks and L. L. Richard & Co., Meadville.

On April 1st John Brenner, jeweler, Youngstown, Pa., will occupy the room now in possession of Walter G. Smith, in the Davis block. Mr. Smith will occupy a portion of the storeroom of E. H. Turner.

George Hussey, whose store in Haverhill, Mass., was burned out a short time ago, has been closing out his damaged goods and is having his refitted establishment re-stocked with a fine line of new jewelry and ware.

On the forenoon of March 18th a large section of the ceiling in A. W. & H. A. Reineman's jewelry store, McKeesport, Pa., fell with a crash. A large show case was smashed to atoms and considerable damage done.

F. L. Bassett's jewelry store, Ware, Mass., was badly damaged by fire March 21st, the cause of the blaze being a defective furnace. His stock suffers to the extent of several hundred dollars, but the loss is covered by insurance.

The Ueberroth - Ellis Co., of Bay City, Mich., have incorporated, with a capital stock of \$25,000, to sell various classes of merchandise, including silverware, crockery and glass. The promoters are C. H. Ueberroth, G. E. Markham and A. D. Bailey.

Early on the morning of March 18 some one threw a railroad coupling through one of the large plate glass windows of J. B. Lewis' jewelry store, Independence, Mo., into a case of silverware. Ed. Botty, who sleeps above the store, was awakened by the crash and scared the burglars away before any booty was secured.

The Kyle Music Co., Fort Wayne, Ind., was closed March 21, and a notice was displayed to the effect that the stock was in possession of Arnstine Bros. & Mier, jewelers, Cleveland, O., and John Morris, Jr., mortgagees. The company carried a stock of watches and jewelry in addition to musical merchandise.

Romeyn B. Crosby, jeweler and treasurer of the village of Boonville, N. Y. has confessed judgments in favor of Dr. J. Wallace Douglass for \$178.89, balance due on a note and costs, and for \$1,031.35, in favor of S. C. Thompson & Co.'s bank, of Boonville, on two notes of \$600 and \$300 and an overdrawn bank account of \$81.85.

At Amory, Miss., the jewelry store of W. F. Williams was robbed on the night of March 20th of \$350 worth of watches. An entrance was effected by prying open the rear door sufficiently to admit a man's body. The work looked like that of professionals, as the safe where the watches were placed, was blown open. Two suspicious parties who were seen in Amory the day of the robbery are suspected. They escaped.

### The Suit of the Bristol Brass & Clock Co. vs. E. N. Welch Mfg. Co.

NEW HAVEN, Conn., March 24.—In the case of the Bristol Brass & Clock Co. against the E. N. Welch Mfg. Co., which came up on a motion in the last short calendar, Judge Hall has granted an order directing compensation to be paid the receivers for one year's services and also allowance for counsel.

"Quick selling novelties" is Codding Bros. & Heilborn's watchword, and they have them too. Some of their latest offerings in sterling silver, particularly in Easter goods, are specially excellent. Among them are some motto book marks which have proved very popular. They are made in a variety of colors and mottoes, the latter being woven directly into the silk ribbons, rendering them practically impervious to wear. At the ends of the ribbons hang the various symbols in sterling silver, simulating hearts, crosses, anchors, etc., etc. A dainty Easter spoon, also by the same makers, is surmounted by a flower wreathed egg, resting in a bed of Easter lilies, springing from a crown at the top of the cross bearing shank. It is at once chaste, artistic and beautiful, and deservedly popular.

**A New Plan for the Reorganization of the  
Kent & Stanley Co.**

PROVIDENCE, R. I., March 23.—Last week it was reported in these columns that J. J. Ingalls, of Boston, had placed an attachment of \$35,000 upon the Kent & Stanley Co.'s real estate. Since then this attachment has been dissolved, so as to facilitate the reorganization of the corporation.

On Wednesday a considerable stir was made by the recording of the assignment of Edwin F. Kent, the senior member of the firm. It is understood that this action will have no effect whatever on the settlement with the creditors of the concern, or the scheme of reorganization. Since the business troubles of the concern began, attachments have been placed upon the property, and the assignment was made at the suggestions of creditors, so that all may fare alike in the settlement.

There was a meeting of the stockholders of the company at 3 o'clock yesterday afternoon, to take action on the report of the committee of the stockholders appointed at the meeting held in February, to submit a plan for reorganization. At the joint meeting of the stockholders and creditors, held the later part of last month, there was a plan proposed which contemplated a reorganization with a capital stock of \$750,000, with some specifications, which plan was referred back to the committee to be considered in conference with a committee representing the creditors. This plan, however, was not the plan submitted at the meeting yesterday. Instead, an altogether new plan was offered. It is that the Kent & Stanley Company shall be reorganized under the name of the Kent & Stanley Company, Limited, with a capital stock of \$500,000, \$300,000 of which shall be issued as preferred stock, and entitled to a cumulative dividend of seven per cent. per annum, payable semi-annually, and to carry preference in case of liquidation. The preferred stock is to be sold to subscribers, the present stockholders of the Kent & Stanley Co. to have the preference in the allotment of subscriptions, if subscribed before March 20, 1895, for 85 cents on the dollar, and \$200,000 common stock, to be divided pro rata among the present stockholders of the Kent & Stanley Co.

It is provided, however, in this plan, that no subscription to such stock shall be valid and binding upon the subscriber until there shall have been obtained of good subscriptions to said shares of preferred stock 2,353 shares, amounting to \$200,005, and all subscriptions are made upon condition that the new company assume the liabilities of the Kent & Stanley Co., exclusive of their capital stock. Also that the Kent & Stanley Co. transfer all of their assets to the new company, and that upon settlement with the creditors of the Kent & Stanley Co., as may be hereafter agreed upon, the present directors and stockholders of the Kent & Stanley Co. are to be released from all personal liability to present creditors of the Kent & Stanley Co. This plan met with unanimous approval at yesterday's meeting.

# NOTICE.

We have purchased from the receiver  
the good will and business of

## The Wymble Mfg. Co.,

CONSISTING OF STOCK OF

Silver Deposit Wares,

Imported Sterling

Silver Goods,

Machinery,

Moulds,

Patents, &c.

We are fully prepared to execute all unfilled orders and to furnish duplicates of any of the styles and patterns heretofore manufactured by them. Our enlarged capacity and improved facilities will enable us to fill all orders consigned to us for deposit goods of our own design, or those formerly manufactured by the Wymble Mfg. Co., with greater promptitude than heretofore.

**THE ALVIN MFG. CO.**

4 Maiden Lane,

FACTORY,  
IRVINGTON, N. J.

NEW YORK.

TO TAKE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXX.

CHICAGO, WEDNESDAY, MARCH 27, 1895.

No. 8

## Chicago Notes.

### TRADE CONDITIONS.

Reports from all sections of the country show little change from the business conditions previously reported. The jobbing trade is doing a little business right along, with a number of houses reporting a trade that about equals anticipations. There has been, if anything, a slight increase in the number of jewelers in town making selections, among them several Iowans. A consensus of opinion is that business is looking up a little with more country orders coming in. Watch business is about the same as last month.

A. H. Atwood, representing the Towle Mfg. Co. in the south is in Chicago for a few days.

Mr. Loeb, of the Wadsworth Watch Case Co.'s Chicago office, left on a western trip Thursday night.

G. S. Shepherd, representing the Roy Watch Case Co. and Martin, Copeland & Co., is on the road in the west.

Grant Marquardt, of G. W. Marquardt & Sons, returned to his post Thursday after a week's illness with grip and tonsillitis.

The Kelly Watch Co., of Chicago, have incorporated with a capital stock of \$20,000; incorporators, Thomas F. Kelly, Thomas J. O'Hare and Robert J. Bieg.

The Ideal Watch & Jewelry Co., of Chicago, have incorporated with a capital stock of \$5,000; incorporators, C. F. Knight, Jessie A. Knight and A. J. MacDonald.

S. W. Moore, president of the Oneida Silverware Co., was in the city for a few days last week. He reports their new factory, opened last Fall, full of business and running nights even now.

J. M. Kulms, 3818½ State St., has sold his business for \$3,500 cash to Frank T. Schunk, formerly a watchmaker for Mr. Kulms. Mr. Kulms is going south for his health, having been ill for some time.

The Novelty Clock Co., of Chicago, have incorporated with a capital stock of \$25,000, in single shares of \$100 to "manufacture, buy and sell watches, clocks, ornaments, frames and all other kinds of goods, mer-

chandise and novelties." The promoters are David M. Pollack, Sara Pollack and Bertha Davis.

The sheriff last week ordered a levy made upon the property of S. J. Loeb, wholesale jeweler, 221 Fifth Ave., to satisfy three confessions of judgment entered in the Circuit Court by S. J. Loeb, the aggregate amount of which was \$4,576. The first one was in favor of L. A. Loeb for \$563, the second to Adolph Loeb for \$3,500, and the last to S. W. Straus.

Advance sheets of the quarterly inspection of watches on the Louisville & Nashville Ry., just prepared by general inspector J. W. Forsinger, Columbus Memorial building, show:

Number of watches examined .....	1177
Compared with standard time .....	662
Average days run for rated watches.....	31
"    daily variation in seconds.....	.8
Rejected as unsafe.....	3

Miss Proctor, of Grinnell, Ia., a sister of the Proctor Bros., jewelers there, is taking a course of instruction in engraving with J. B. Wiggins, engraver, 44 Madison St. Speaking of the aptitude of young women for this art Mr. Wiggins said: "They apply themselves closely to the work and are fully as capable as men. In daintiness of touch and ideas in designing they are particularly apt." It may be that the "new woman" will find engraving a new field for her widening energy.

Promoters of good nature among Chicago jobbers were represented last week in the persons of the following buyers: Aug. Bruder, Fort Wayne, Ind.; W. H. Beck, Sioux City, Ia.; J. R. Mercer, Kansas City, Mo.; Mr. Penson, for C. E. Mann, Mason City, Ia.; E. E. Chandler, Boone, Ia.; G. T. Frazee, Osage, Ia.; J. W. Burkett, Arlington Heights, Ill.; L. H. Bauer, Elgin, Ill.; T. B. Holderness, Batavia, Ill.; E. S. Johnson, Sandwich, Ill.; M. B. Bartz, Lemont, Ill.; C. J. Peterson, St. Charles, Ill.; E. E. Starr, Hobart, Ind.; W. P. Yeoman, Waukegan, Ill.

## Los Angeles, Cal.

F. H. Moore, San Bernardino, is selling out his stock to close business.

The Superior Court of Los Angeles has

ordered the turning over to the sheriff by Mrs. Marcher, wife of F. A. Marcher, of a quantity of jewelry and precious stones in her possession, but which are claimed to have been the property of her husband when the suit of S. Lyons against him came up for trial.

Dr. B. G. Collins, of the Los Angeles Optical Institute, and S. G. Marschutz, of the Pacific Optical Co., the two leading optical establishments in Los Angeles have petitioned the City Council for the passage of an ordinance for the licensing of all street opticians and street peddlers of optical goods, at \$2 per day, payable monthly in advance.

## Cincinnati.

O. E. Bell & Co. are working on a mammoth circular which will be ready for the trade by April.

Sam. L. Horchow, of Portsmouth, and Frank G. Meyer, Dayton, were in Cincinnati last week buying goods.

Sigmund Strauss, of Frohman, Wise & Newman, sailed on the *Saale* for Bremen, last week, to be gone three months.

Will Fink, a jeweler, doing business on Main St., near Orchard, was a few days ago given a decree from Elizabeth Fink, who left him three years ago.

Jos. Becker, of the Brooklyn and Fahys Watch Case companies, has returned from a western trip, and says the watch trade is duller than he ever knew it to be.

Fox Bros. & Co., diamond importers, received 3,200 karats of diamonds in the rough last week, and immediately their diamond cutters were put to work in their new plant.

Louis Gutman, a St. Louis jeweler, has brought suit on notes as follows: Against Louis Mannheim and Freiberg Bros. for \$890; against Strauss & Levy and Freiberg Bros. for \$1,172.80; against Levy Bros. and Freiberg Bros. for \$1,138, and against Schuyler A. Donnella and Freiberg Bros. for \$1,728.40. The notes were executed in St. Louis, and are said to have been in connection with the running of a palatial saloon in that city by Schuyler A. Donnella, doing business as Donnella & Co. The suits are filed through Frank Seinsheimer.

# REPRESENTATIVE CHICAGO HOUSES.

## RICH & ALLEN,

CHAMPLAIN BUILDING, N. W. COR. STATE & MADISON STS., CHICAGO.

### DIAMONDS AND ALL PRECIOUS STONES.

OLD IN THE BUSINESS. NEW IN FIRM NAME ONLY.



**SCHAUWEKER, CHALMERS CO.,**  
**WHOLESALE ROY GOLD CASES.**  
**ATCHES. Dueber-Hampden Watches.**  
 Venetian Bldg., 34 Washington Street, Chicago, Ill.  
**JOBBERS IN ALL AMERICAN WATCHES.**

*Pocket Illustrated Price List sent on application to Jewelers only.*



**GENEVA**  
**OPTICAL CO.,**  
**CHICAGO.**

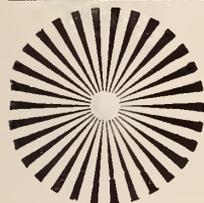
CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION** Made with Promptness  
**WORK** and Accuracy.

**OCULISTS' or** Trial Cases.  
**OPTICIANS'** Ophthalmoscopes.  
**OUTFITS.** Lens Measures

CORRESPONDENCE SOLICITED.



### OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

**H. M. MARTIN M. D., PRESIDENT.** 607 VAN BUREN ST., CHICAGO  
 Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

**DROP IN** when in Chicago and look over my lines of Imported Sterling Silver Novelties and Fine Quadruple Plated Hollow-Ware.

Also a full line of the celebrated ROCKFORD WATCHES constantly in stock.

ROCKFORD SILVER PLATE CO.

HUGH E. KING, Selling Agent,

ROCKFORD WATCH CO.

908 Masonic Temple, Chicago.

# LAPP AND FLERSHEM,

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

BULLETIN, MARCH, 1895.

CIRCULARS OF WATCH BARGAINS,  
 SILVER NOVELTIES, SPECIAL CLOCKS,  
 &c. SENT TO JEWELERS ON  
 APPLICATION.

### INSTRUCTION IN ENGRAVING.

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

**JOHN B. WIGGINS,**  
 44 MADISON STREET CHICAGO.

Watch Case Manufacturers

**F. H. JACOBSON & CO.**

96 STATE ST., CHICAGO.  
 REPAIRING.

### FOR SALE.

Fixtures for First-Class Jewelry Store:

WALL CASES, COUNTER CASES, CENTRE CASES, ETC.

Will Sell Cheap if Taken at Once.

**MERIDEN BRITANNIA CO.,**

A. L. SERCOMB, Manager.

147 STATE STREET, CHICAGO.

IT PAYS TO KEEP IN TOUCH WITH TRADE AFFAIRS.

Do so by subscribing to

# The Jewelers' Circular.

The Oldest, Newsiest,  
 Most Thorough,  
 Most Liberal,  
 Handsomest Paper.

# \$2.00

PER YEAR.

# GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS.

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—“ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.”—

### Minneapolis and St. Paul.

Harry F. Legg, Minneapolis, on March 18th, commenced an auction sale of his stock, and will continue it until sold out.

E. H. Koerner, St. Paul, who recently disposed of his stock and fixtures, has accepted a position as watchmaker with N. F. Lemire, Barnesville, Minn.

The St. Paul Jewelry Co., St. Paul, are advertising their stock of tools and material for sale, and will in the future devote themselves to the jobbing of jewelry exclusively.

Harry Aicher, until recently with Spaulding Bros., Minneapolis, in charge of their material and tool department, has accepted a position as traveling salesman with the Reed & de Mars Jewelry Mfg. Co.

T. J. Thompson, formerly with C. H. Todd, New Richmond, Wis., has bought the stock of A. H. Kent, New Richmond, Wis., and also that of W. W. Winchester, Amery, Wis., and has consolidated the two and opened for business in Amery.

Eastern jobbers and manufacturers represented in the Twin Cities the past week



CUSTOMER—Lend me \$30 on this stone, please. BROKER—Certainly (hands the money over). And after some time the Broker found he had advanced the money on a GOLCONDA GEM, in the full belief that it was a genuine diamond.

This is an actual fact and happened to a reputable firm of Brokers in Cleveland, Ohio.

EACH CARD BEARS THE WORDS:

**“Golconda Gem”**

Reg'd.

AND THE STONES ARE MOUNTED ONLY BY

**R. L. GRIFFITH & SON**

PROVIDENCE, R. I.,

In a full line of

**D**ROPS, **S**CARF PINS, **S**TUDS,  
In Solid Gold and Rolled Plate. Etc.

ALL JOBBERS.

were: A. Jandorf; Waterbury Clock Co., by Fred. L. Pettee; H. F. Hahn & Co., by Mr. Liebold; R. A. Breidenbach, by Rudolph Noel; Foster & Bailey, by Mr. Limbach; Meriden Britannia Co., by W. C. Wood; Keller, Ettinger & Fink, by Mr. Fink; Mark Streicher & Co., by I. Schwartz; M. C. Eppenstein & Co., by Sol. Eppenstein, Otto Young & Co., by Mr. Simpson; Amberg & Co., by Sam. Goldberg.

### St. Louis.

The John Bolland Jewelry Co. will remove to their new location, 7th and Locust Sts., May 1.

The St. Louis Clock and Silverware Co. have made an application to increase their capital stock from \$10,000 to \$30,000. Assets, \$55,830; liabilities, \$33,160.

The National Business Men's League, organized in the east, have established a local branch in St. Louis. Briefly stated, the purpose of the League is to secure laws establishing a tariff commission which shall be a quasi-judicial body and which shall collect expert information under oath and present it to Congress for its guidance in tariff legislation. Several members of the trade are named in the membership of the League, among them being G. A. Dean, Attleboro, Mass., and S. A. Burns, Bridgeport, Conn.

### Rockford.

Shumway & Carpenter are making extensive improvements in the interior of their jewelry store.

The Rockford Watch Co. held their annual meeting last week and elected four directors: H. W. Price, William Lathrop, and W. H. McCutchan, were re-elected and E. W. Crown was elected to succeed Frank R. Brown, resigned. The outlook for business is bright. During the past month it has been much better than the corresponding period last year. The company have eight salesmen on the road and orders are coming in with gratifying rapidity.

Frank R. Cook, traveling salesman for Trask & Plain, Aurora, was held up and robbed by two men near Steward, Thursday. Mr. Cook resisted and was shot through the left arm. The robbers secured his pocket book which contained \$82, and were about to go through the sample cases when Cook's horse became frightened and ran away. The highwaymen fired two shots at Cook, one of the bullets passing through his hat. The wound in his arm was not a serious one. He had \$2,000 worth of jewelry in his sample cases. The men have not been apprehended.

J. T. Inman & Co., Attleboro, Mass., in their “Chips that pass in the night” offer a novelty which dealers have not been slow to appreciate. The “book” is handsomely bound in full seal on Russian leather and contains a full poker player's kit. The covers are ornamented with an artistic silver name plate.

### Trade Gossip.

Dealers will find in the J. B. & S. M. Knowles Co.'s “Apollo” and “Argo,” two patterns in sterling silver table ware that sell steadily, give invariable satisfaction and produce profits.

The Campbell-Metcalf Silver Co., Providence, R. I., are actively engaged in the production of some really beautiful chased table ware. Some recent bread trays are particularly commendable.

R. L. Griffith & Son, Providence, R. I., in their “Golconda Gem” have, they claim, the nearest approach to a genuine diamond ever offered. As a matter of fact, one of these stones was pledged with a reputable broker in Cleveland, O., who advanced money on it in the full belief that it was a genuine diamond.

S. O. Bigney & Co., Attleboro, Mass., have an excellent thing in their Josephine watch holder. The firm's line of sterling silver novelties comprises many excellent sellers in paper cutters, letter openers, belt buckles, etc. The new “Bowette” sells better every day as the women become acquainted with its merits.

An idea of the patterns in silver plated table ware, children's sets, salts, peppers and souvenir spoons manufactured by the Niagara Silver Co., Niagara Falls, New York, may be gained from an examination of the 24 page catalogue which this company have issued to the trade.

Manufacturing jewelers generally will be interested in the pamphlet just issued which contains complete illustrations with a price list of the settings, galleries, hollow balls, etc., manufactured by Herpers Bros., 18 Crawford St., Newark, N. J. The pamphlet consists of 14 sheets 7 x 11½ inches, and contains illustrations numbering in the thousands.

Henry C. Haskell, manufacturer of rings and pins, 11 John St., New York, has issued to the trade sheets bearing illustrations of his new designs of class rings and class pins for 1895. These illustrations show many new and appropriate conceptions in graduation and class emblems and should be in the hands of all jewelers, particularly those in the vicinities of colleges and schools.

Unique and artistic novelties are to be found among the many new Easter specialties now shown by Lewis Bros., 41 Maiden Lane, New York. Among these are some entirely new ideas in decorated African ostrich eggs. Besides the plain egg with silver cap, there are eggs with one end cut off and the edge mounted with silver, the whole being arranged to form a hanging basket. These eggs were part of the Cape Colony exhibit at the World's Fair and are choice specimens, specially selected for exhibition purposes.

The new clasp veil pins are making themselves desirable.

**San Francisco.**

J. H. Langhorst, Jackson, Cal., bought goods here a few days ago.

Chas. Weinschen has returned from an extended and successful trip north.

Harry Nordman, of the Standard Optical Co., has returned from the northwest.

Auctioneers Burroughs and Dodd have gone east. M. Wunsch & Co. will, however, continue their sale.

Max L. Shirpsier has left the San Francisco Diamond House and gone into business for himself in the Lieber building, 139 Post St.

The perpetrators of the Franklin diamond robbery have finally been apprehended. One of them is a boy only 19 years of age. All of the diamonds stolen have been recovered, with the exception of two rings and a bracelet.

A change long expected in business circles has just been effected in the California Jewelry Co. W. P. Morgan, who has had charge of the silverware department, withdraws from the firm and continues that part of the business for himself. Messrs. Bonestell, Marcus and Levison remain together. Both houses will keep their present quarters on Sutter St., but will hereafter be separated by a partition. R. S. Allen, traveler, will go with W. P. Morgan.

**Tacoma, Wash.**

H. H. Day has enlarged his store front.

Grover Bros., Snohomish, Wash., are installed in a new store.

Jeweler Huntley, Wolley, Wash., has removed to a new store.

A. M. Pyman, formerly of Belleville, Ont., has opened a store in New Denver, B. C.

Mason & Peterson's jewelry stock, Vancouver, B. C., has been sold by the sheriff.

F. C. Lawrence, late of New Whatcom, Wash., has opened a store in Lytton, B. C.

The creditors of Simon Rumpf, Seattle, Wash., received only 20 per cent. of their claims.

A. Guibert, Waterville, Wash., has disposed of his business to the Waterville Jewelry Co.

C. E. Frederick, jeweler, Palouse, Wash., has consolidated in business with John Farnsworth.

I. J. Sharick has removed to new and commodious quarters on Pacific Ave. between 10th and 11th Sts.

J. P. Lowe's jewelry store, Oregon City, Ore., was broken into recently and three

watches stolen. There is no clue to the robbers.

L. G. Talcott, Olympia, Wash., was married a few days ago to Miss Lulu Brown, daughter of Jacob Brown, a prominent business man of the capital city.

A Seattle paper recently published an obituary of John M. Seamans. The report was not true, because Mr. Seamans has written to the paper from Amador City, Cal., stating that he is still in the land of the living and enjoying excellent health.

**Pacific Coast Notes.**

Daunt Bros., Modesto, Cal., are holding an auction.

G. E. Slaughter, Colton, Cal., has sold out to M. Barboroka.

An unsuccessful attempt was made to burglarize I. H. Sturges' jewelry store, Folsom, Cal.

Wm. Frank, Colusa, Cal., has taken a portion of his stock to Williams, where he is disposing of it at auction.

B. C. Bain, an optician, recently prosecuted in Willows, Cal., for peddling spectacles without procuring a town license, and who was subsequently acquitted, has sued the town trustees for \$10,000 damages.

P. H. Rinn & Co., of San Francisco, have incorporated with a capital stock of \$5,000 to manufacture jewelry and purchase and sell jewelry and precious stones. P. H. Rinn, M. A. Hirschman, M. S. Ottenheimer and F. R. Weigle are the promoters.

**Kansas City.**

J. Russ Mercer, a few days ago, left for Chicago, to visit his mother and sister. He goes thence to New York.

A called meeting of the directors of the Kansas State Retail Jewelers' Association was held at Cady & Olmstead's store last week. Routine matters only were considered.

A disastrous fire in Carthage, Mo., destroyed the Post-office building, in which was the jewelry store of W. J. Scott. The entire stock was destroyed; covered partly by insurance.

Country buyers in town last week were: D. Kolstad, Pleasant Hill, Mo.; W. J. Mason, Neosha, Mo.; Geo. Killan, Pittsburgh, Kan.; L. H. Hayden, Manhattan, Kan.; H. Hill-

iard, Olathe, Kan.; and I. L. Grady, Slater, Mo.

Ed. Moffatt, recently arrested while trying to dispose of a pawn ticket for a valuable diamond ring, is wanted at Sedalia for burglary. He and an accomplice are charged with robbing a jewelry store in Sedalia three weeks ago. The accomplice is in the hands of the police at Sedalia.

**Detroit.**

Eugene Deimel, jobber, spent last week visiting the trade in northern Michigan.

Frederick Grimm, Mt. Clemens, Mich., was married last week to a lady of that place.

The Johnston Optical Co. now have eight traveling men on the road, more than usual at this time of the year.

A. H. Kent and George Chambers, Mt. Clemens, were the only Michigan county jewelers who purchased goods here last week.

Lucia L. Emmons has given a chattel mortgage for \$500 on his stock of jewelry and fixtures at 123 Antoine St., to L. R. Grosslight.

S. Friedberg, Ann Arbor, Mich., was in Detroit recently. He is selling out his stock there, and says he may locate again in Detroit.

Siebel & Bauer, jewelers, Saginaw, Mich., have dissolved. Herbert Siebel, who was the practical jeweler of the firm, will carry on the business. The firm succeeded Henry Friedlein three years ago. Mr. Bauer will probably confine his attention to his late vessel interests.

A. A. Boutel, secretary of the Chamber of Commerce, has received a letter from Streator, Ill., asking advices as to what the Chamber can do in the way of inducements towards getting a clock factory employing 450 hands to locate in Detroit. It is understood that the Chamber will take action which may result in the addition of this factory to Detroit's industries.

Gov. Altgeld, of Illinois, has pardoned F. W. Bagley, a jeweler, out of Cook County jail, where he was serving one year for larceny. Bagley was engaged to be married and had written to his brother in Ohio for funds, which, not reaching him in time, he pawned jewelry left for repair, for \$25.

**S. O. BIGNEY & CO.,**

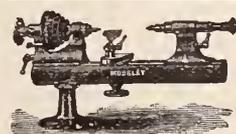
SUCCESSORS TO MARSH & BIGNEY,

**Makers of Chains and of Sterling Silver Novelties,**

**ATTLEBORO, = = MASS.**

**A Dandy Line of BUCKLES.**

**Have You Seen Them ?**



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE "THE MOSELEY."

"A Bread Winner" for the watchmaker We furnish you good lathes and chucks, while the other fellow furnishes the wind.

**MOSELEY & CO., Elgin, Ill.**

ACTUAL SIZE.



No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

**PARSONS & SCHOOL**

FOR

**WATCHMAKERS,**

PEORIA, ILL.

Send for Circular and Terms.

**PARSONS & CO.**

### Connecticut.

Mr. and Mrs. N. L. Bradley, of Meriden, are away on a southern trip.

W. A. Ingraham has been appointed administrator on the estate of Jane E. Ingraham, of Bristol.

George F. Stevenson & Son, Bridgeport, are having a clearing out sale preparatory to removing to a new store April 1st.

Judge Prentice, of Bridgeport, has named attorney Henry C. White, of New Haven, as receiver for the Craighead Mfg. Co. Mr. White has qualified.

On March 15th S. N. Lincoln purchased one-half interest in the jewelry business of Newton & Co., West Winsted, and a new

partnership was formed by this gentleman and Samuel S. Newton, under the firm name Newton & Lincoln.

Breckbill & Benedict, Bridgeport, present every purchaser with a key card, and the holder of the lucky card will be presented with one of the gold watches, either ladies' or gentlemen's, which they have displayed in a box in their window.

President S. A. Galpin, of the New Haven Clock Co., is ill with pneumonia. He returned home last Tuesday from an extended business tour, during which he contracted a severe cold. Soon after his arrival his physician, Dr. Sage, was summoned, who found President Galpin was ill with pneumonia.

On April 1st the jewelry business of David Mayer, 319 Main St., Hartford, will pass to the control of his two sons, Maurice and Frederick, and J. J. Grace, who will conduct the business under the firm name of Mayer, Grace & Mayer. These gentlemen have been associated with Mr. Mayer for years in the management of his business.

### Washington.

J. H. Flanagan has opened a new optical department under the charge of Dr. S. D. Hicks.

Kann & Sons have had their surroundings greatly improved by a new front to their building, enabling them to make a much larger display.

C. H. Davison has moved into his new store on F St. just below where he was formerly located. All the appointments are in the best of taste and his window display is most attractive.

The Capital City has been having some differences of late over the question of the exhibition of signs on the street. The district attorney thinks that clocks located on the streets and which are a public benefit should be allowed to remain, provided there are no signs, inscriptions, or devices on them. The commissioners have the matter under advisement.

The Tennesseans in Washington recently presented Senator Harris with a very beautiful watch charm as a memento of the reception given in honor of his fourth election to the Senate. The charm was made by S. Desio and is universally pronounced one of the finest pieces of work ever turned out in Washington. On one side of the charm is engraved the coat of arms of Tennessee, while on the other is the diagram of the Senate chamber engraved in exceedingly attractive style. The charm is in the form of a locket, which, when opened, displays the inscription.

### Seranton, Pa.

Eugene Schimpf, jeweler, is managing the Lohman hotel, in Wilkesbarre, and may in the near future devote his entire time to that establishment.

George L. Van Nort, Cooperstown, N. Y., was among the buyers here recently. Mr. Van Nort is soon to enter into a partnership to conduct a new optical business in that place.

The Wayne Silver Co. have fully decided to locate their new factory in Honesdale instead of White Mills, as was at first intended. The work of constructing the building will commence in a very short time.

There is as yet no clue to the perpetrators of the robbery in which I. J. Levine, Carbondale, was the victim a few weeks ago. Mr. Levine has offered rewards for the conviction of the highwaymen or the recovery of the stolen goods. The rewards in all amount to \$700.



## A Good Line!

YES. BUT HAVE YOU SEEN

# WAITE, THRESHER COMPANY'S

# LINE? IN WHICH IS THE NEW

## TRILBY BROOCH

In . . . .

### Sterling Silver, Satin Finish, Oxidized and Roman Gold Color.

**WAITE, THRESHER COMPANY'S  
GOODS SELL AND ALL JOBBERS  
SELL WAITE, THRESHER COM-  
PANY'S GOODS.**



**Characteristics of English Silversmithing.**

AN exhibit in the window of Tiffany & Co., New York, which has attracted enthusiastic attention is the group of prizes which George J. and Howard Gould captured abroad with *Vigilant*. The cups were brought over by Howard Gould, a fortnight ago. After successfully defending *America's* Cup in our own waters, *Vigilant* was sent abroad, and brought home seven trophies from our English cousins, including the famous Prince of Wales' gold cup, which is, of course, the center of patriotic enthusiasm in Tiffany's window. This trophy, which was presented by H. R. H. the Prince of Wales to *Vigilant* in her match race with H. R. H. yacht *Britannia*, last August, is by far the richest and handsomest of the collection. This piece was illustrated in THE JEWELERS' CIRCULAR of Oct. 3, 1894, but a full description was at that time unobtainable.

The body of the cup is formed by a remarkably beautiful pearl nautilus shell, supported by the Ancher of the sea, kneeling and surrounded by his arrows, shells and other ocean treasures. The general style of the cup is Renaissance, and the spirit of the sea pearl, which is so closely identified with the Renaissance period of metal work, is carried out in this piece with pleasing effect. Dolphins and turtles are introduced, forming the feet of the trophy, which, from the base upward, is richly studded with pearls. Upon the cover is Old Neptune seated on his mighty dolphin, grasping in his left hand the reins of his wild sea-horses, and in his right, the trident, ready for action. On the front of the base is the insignia of the Prince of Wales, the three feathers, surrounded by a blue enameled ribbon, bearing the well known words, "Honi soit qui mal y pense" and "Ich Dien." with a coronet above.

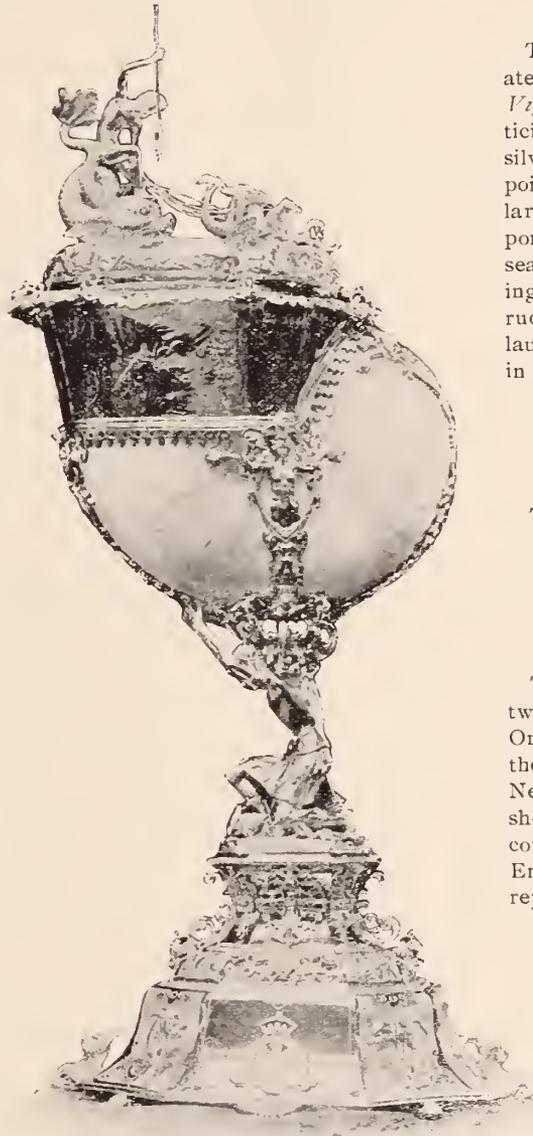
Probably the most interesting trophy in the group of six silver cups is the One Hundred Sovereign Loving Cup, of Royal Cork Yacht Club, a massive two handled cup, in the style of George I. On one side is an engraving of the two contesting yachts, *Vigilant* and *Britannia*, under full sail. Hovering over the yachts is an eagle with wings spread, holding in its claws the shield of the United States, with

arrows and a laurel branch. On the other side is the following inscription:

ROYAL CORK YACHT CLUB.  
1894.

(Insignia of Club) Organized 1720.  
1st Prize: One Hundred Sovereigns.  
Yachts exceeding 100 Rating.  
Tuesday, 24th July.

Won by *Vigilant* (New York Yacht Club).  
Owners—Geo. J. Gould and Howard Gould.



THE PRINCE OF WALES CUP, WON BY VIGILANT.

Time at finish:  
Vigilant—3 h. 52 min. 20 sec. Britannia—3 h. 56 min. 55 sec.

The rear commodore prize of the Royal Ulster Yacht Club, is a large silver punch bowl, in rich repoussé work, with gold lining. The inscription reads:

Royal Ulster Yacht Club Regatta,  
Belfast Lough, 17th July, 1894.  
The Rear Commodore's Cup,  
Presented by Mr. R. G. Dunville, D. L.,  
Rear Commodore.  
Won by *Vigilant*, N. Y. Y. C.  
George J. Gould and Howard Gould.

The Yachtsman cup, which commemorates the famous Cowes Regatta, in which *Vigilant*, *Britannia* and *Satanita* participated, is by far the handsomest of the silver trophies. It resembles in many points the Prince of Wales' gold cup. A large dolphin ridden by a mermaid supports a shell shaped craft, in which is seated the daughter of old Neptune, guiding its destinies. One hand rests upon the rudder, while the other holds extended a laurel wreath for the victor. Upon the base in front are the words:

The Yachtsman Cup,  
Presented by the proprietor of  
"The Yachtsman,"  
to the  
Royal London Yacht Club.

The plate on the opposite side reads:

Cowes Regatta,  
August 6th, 1894.  
Vigilant N. Y. Y. C.  
Starters {  
Vigilant,  
Britannia,  
Satanita.

The Royal Clyde Yacht Club prize is a two handled silver loving cup with cover. On the latter are the crossed pennants of the Royal Clyde Yacht Club and of the New York Yacht Club. The colors are shown in enamel. A life-preserver and coils of rope complete the ornamentation. Embossed on the body of the cup is a fine representation of *Vigilant*.

A combination holder for soda fountain glasses, is a new idea with the Rockford Silver Plate Co., Masonic Temple, Chicago. The holder comes both solid and skeleton and will take the new, thin flaring glasses in either mineral water or soda sizes. It is a meritorious article. Another useful and ornamental ware, just issued, is a "crushed fruit" bowl of decorated

ivory glass with silver cover, specially designed for soda fountain use.

**TOWLE MFG. Co.,  
Silversmiths.**



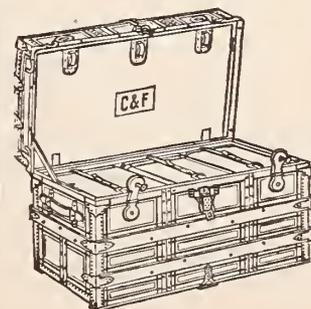
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MASS.

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**CROUCH & FITZGERALD**



Jewelry Trunks  
and Cases,  
161  
Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
701 6th Ave.,  
NEW YORK

### Lancaster, Pa.

Harry Sutton, formerly in the jewelry business in N. Queen St., will open a jewelry store on W. King St., in a few weeks, ad travelers.

The jewelry trade of Lancaster has been extensively interested in the proceedings of License Court, the past few days. The establishments of Ezra F. Bowman & Co. and the Non-Retailing Co., although in the heart of the city, were surrounded by several disreputable hotels and drinking resorts, which were a constant menace to their business. A remonstrance was filed against granting license to three of the resorts, and strong affidavits in support of the remonstrance were presented by Willis B. Musser, of the Non-Retailing Co., and Ezra F. Bowman, Robert Pahr, Edward R. Kant and others of Ezra F. Bowman & Co. The jewelers carried the day, the Court refusing the licenses.

### Indianapolis.

Harper Davis, Terre Haute, Ind., recently removed from S. 14th St., to 1132 Poplar St.

Since the first of the year, Silas Baldwin has turned over the buying to J. E. Reagan, the junior member of the firm of Baldwin, Miller & Co.

Jeweler Louis Feller is president of the East End Mercantile Association, of Indianapolis. The object of the organization is to promote the commercial and manufacturing interests of the eastern portion of the city.

M. K. Standart, traveling representative of E. Kirstein's Sons Co., Rochester, N. Y., who fell from a window of the third floor of the Grand Hotel, three weeks ago, was well enough last week to leave the hospital, and accompanied by his wife, returned to his home in Detroit, Mich.

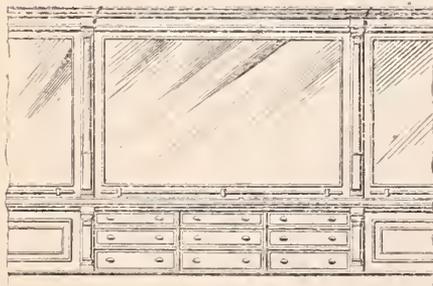
## MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-  
WARE, ETC.



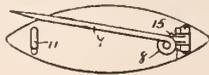
WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

### The Latest Patents.

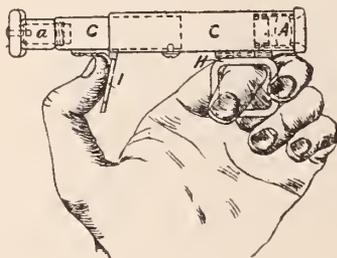
ISSUE OF MARCH 19, 1895.

**535,833.** PIN FOR BROOCHES. GEORGE KEY Rugeley, assignor to Frederic Griffith, Birmingham, England. Filed Dec. 27, 1894. Serial No. 533,138. (No model.)



The improved pin for brooches, and similar articles, made and operating as described and shown upon the drawings, having the horizontal coil spring 8, with the shoulder 15, resting in the supporting notch 13.

**535,862.** BINOCULAR. HERBERT A SAWYER, London, England. Filed Nov. 18, 1893. Serial No. 491,361. (No model.)

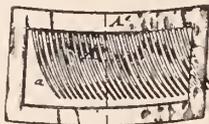


The combination with an outer shell and a slide moving telescopically with respect thereto, said shell and slide provided with lenses, of folding finger rings attached to the shell, a folding, adjusting and locking lever secured to and moving with the sliding part, and a spring between the shell and slide normally acting to separate the parts.

**535,948.** ELECTRIC PROGRAM - CLOCK. FRED FRICK, Waynesborough, Pa. Filed May 28, 1894. Serial No. 512,741. (No model.)

In a program signaling apparatus, the combination with a disk adapted to receive a series of pins constituting a program, of means for including said pin successively in electric circuit with a signal, a motor for moving said disk, means for controlling the operation of the motor and devices constructed and adapted to regulate the speed of the disk whereby to control the duration of sounding of the alarm.

**535,954.** COMB. EMIL J. MILLER, Jersey City, N. J., assignor to Ignatius Rice and William R. Hochster, New York, N. Y. Filed Dec. 29, 1894. Serial No. 533,315. (No model.)



A comb, provided with a four-sided frame and with teeth, the base ends of which are attached to one of

## THE PRACTICAL ELECTRO ♦ PLATER.

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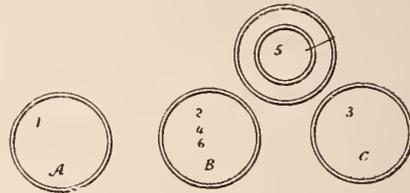
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THE JEWELERS' CIRCULAR,  
189 BROADWAY, NEW YORK.

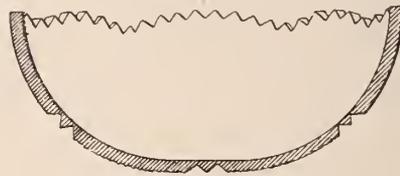
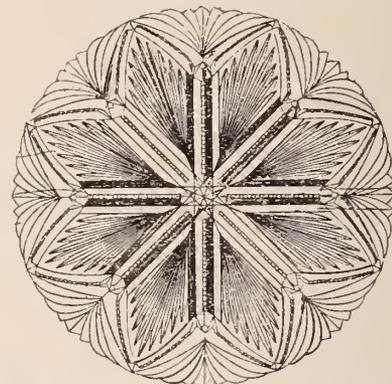
the four sides of the frame, while the teeth are surrounded by the frame and project therefrom at a suitable angle of inclination to its plane.

**536,152.** METHOD OF PLATING ALUMINUM, WILLIAM H. LEGATE, Hartford, Conn.—Filed July 18, 1894. Serial No. 517,896. (No specimens.)



The method of pickling aluminum to prepare it for plating which consists in subjecting the metal to treatment in a bath consisting of a solution in each gallon of water, of three and a half ounces of sulphuric acid, and eight pennyweights of boric acid.

**DESIGN 24,127.** GLASS VESSEL. PAUL SEITLINGER, Meriden, and JAMES D. BERGEN, Hart-



ford, assignors to the J. D. Bergen Co., Meriden, Conn.—Filed Feb. 4, 1895. Serial No. 537,300. Term of patent 3½ years.

ISSUE OF MARCH 12.

**26,197.** WHISTLES. MOSSBERG WRENCH CO. Attleboro, Mass.—Filed Feb. 7, 1895.

## DEVELINE

*Essential feature.*—The words "DEVELINE." Used since December 12, 1894.

On another page, the handsome display of genuine tortoise shell side combs made by W. K. Potter, Providence, R. I., will give our readers an idea of the many beautiful designs produced in these popular goods by the Providence Shell Works. For over 70 years this house has uninterruptedly carried on the manufacture of tortoise shell goods and the skill of its workmanship has won for it a wide reputation. Mr. Potter makes a full line of shell goods, while special order work is a branch to which he devotes his personal attention.



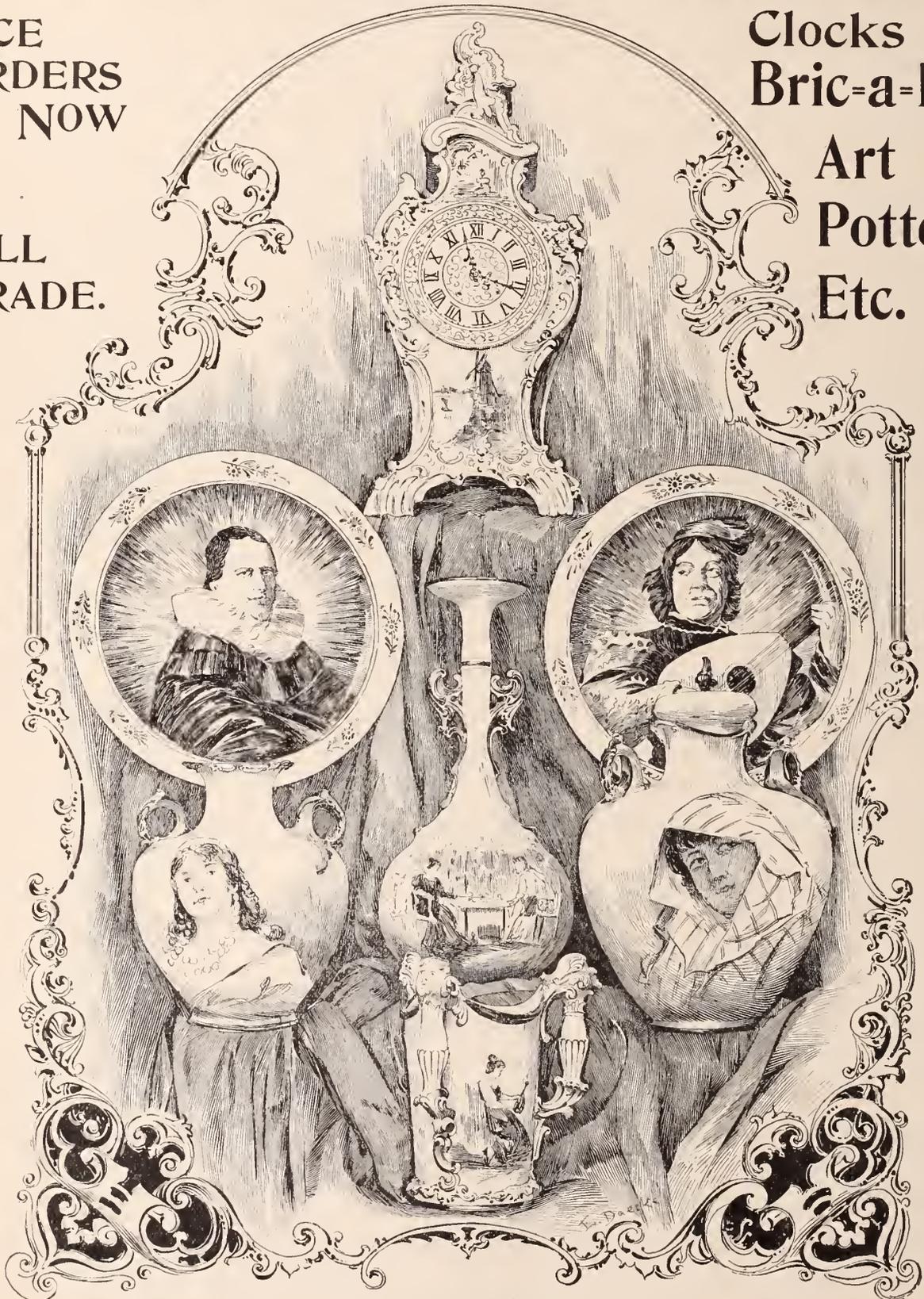
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PLACE  
ORDERS  
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FALL  
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Clocks  
Bric-a-Brac

Art  
Potteries  
Etc.



EXAMINE OUR LINES ESPECIALLY SELECTED FOR THE JEWELRY TRADE.

## GEO. BORGFELDT & CO..

18, 20 & 22 Washington Place, cor Greene St., New York.



### New Productions in Royal Bonn.

THAT Royal Bonn in variety and beauty is surpassed by but few wares on the market is well known to the jewelry trade generally, but an agreeable surprise awaits the dealer of art pottery in new and rich Royal Bonn productions that have been introduced this year. An excellent idea of the extent and variety of the line may be obtained by a visit to the art and pottery department of Geo. Borgfeldt & Co., 18-22 Washington Place, New York, where Royal Bonn forms a special feature of the display. A group from the ware rooms is illustrated herewith, and may serve to show the artistic decorations of some of the newest pieces.

It will be seen that the shapes in this group are allied to those of Sèvres, while this famous ware is again strongly recalled in the beautiful figure decorations. These pieces, it must be remembered, are not in the so-called Bonn ware, but are in the real Royal Bonn, the product of the factory founded in Bonn, in 1755. The pieces in the line represented in the illustration are principally vases and urns and stand about 14 inches high. Other styles are also

shown in great variety; one large line in a Delft blue decoration contains among other articles many sizes in lamps, vases, pitchers, urns, jardinières, cake baskets, plates, desk appointments and table novel-

Before closing this article mention should be made of a line of various sized plaques and panels. They come in two styles: white with artistic bird and flower designs, and blue with landscapes and marine views.



SPECIMENS OF ROYAL BONN SHOWN BY GEO. BORGFELDT & CO.

ties. In the various colored decorations, particularly the pieces with large floral panels on colored bodies, the assortment of vases, flower holders, jardinières, bowls and novelties is most complete. The vases alone range from three inches to three feet in height.

AMONG the new productions in Crown Point ware shown in the New York office of the Pair-point Mfg. Co., 46 Murray St., are several Easter novelties, such as egg cup, egg shaped puff and other boxes decorated with fine flowers, and several new style egg shaped salts and peppers. A new decoration, a shaded cobalt blue with broad gilt designs, is shown on a large variety of attractive vases. Two new pieces in the Mt. Washington cut glass are also shown, namely teacups and sauce bottles. The former is in the Bedford and Corinthian cuttings and the latter in the Priscilla.

A singular spectacle—a monocle.—*Philadelphia Record*.

The finer the nature the more flaws it will show through the clearness of it; and it is a law of this universe that the best things shall be seldome seen in their best form.—*Ruskin*.

**The Connoisseur.**

(Continued from page 35).

**The Rambler's Notes.**

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

VIENNA TERRA  
COTTA FIGURES.

**A**N interesting addition to the stock of Hinrichs & Co., just received at their warerooms, 29 Park Place, New York, consists of a line of Vienna terra cotta figures, groups and busts. The busts show many characteristic ethnological types, among which are Moors, Singalese, Africans, American Indians, Continental peasants and mediæval cavaliers, all of which are portrayed with a detail surprising in its accuracy. Among the figures are many handsome pairs, and among the subjects many figures from German legends, as the Ratscatcher of Hamelin.

SAWO & DOTTER'S  
CLOCK DEPARTMENT.

**B**AWO & DOTTER, 30 and 32 Barclay St., New York, have gone more extensively into clocks this year than ever before. Their new clocks which have now been put on display comprise French porcelain, gilt, cloisonné and other enamels, Vernis-Martin, gilt with Watteau panels, gilt and

When you buy

Cut Glass

You want the best!

That which bears our Trade Mark

Has no superior

And will prove profitable and satisfactory.



**T. B. CLARK & CO., Inc.,**

860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.

crystal regulations and a large assortment of small china clocks and clock sets. About May 1st, a special clock department will be opened by this firm at 28 Barclay St. Chas. Jacques, who for many years has been identified with the clock importing business, will be in charge.

EASTER NOVELTIES IN  
POUYAT CHINA.

**E**ASTER pieces, such as egg cups, egg-shaped violet and bouquet holders, and like novelties are among the latest lines shown by Alfred Lindsay, 56 Murray St., the New York agent for the white and decorated china of *Société la Ceramique*, J. Pouyat, Limoges, France. His regular line of the fine china novelties of the same ware is now complete and is here on display.

EASTER NOVELTIES AT  
CHAS. AHRENFELDT & SON'S

**A**LINE just opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York, consists of pieces particularly suited for Easter trade. The articles all either represent eggs or are egg-shaped, decorated *à la* Dresden with large clusters of raised violets. Among the pieces are bonbonnières, match boxes, flower holders, candlesticks and fruit dishes. Small cupids and lace figures set in an egg-like covering form another attractive line.

SAXON AND AUSTRIAN  
LAMPS.

**S**OME pretty banquet lamps are now to be seen at the warerooms of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York. The principal line is in Saxon ware, with a finish and decoration in Dresden style, ornamented with cupids, figures, groups and animals. In Austrian faience, also, are many sizes in banquet lamps, the founts of which are supported by highly colored figures.

**Queries by Circular Readers.**

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answer is often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

BOSTON, March 17, 1895.

Editor of THE JEWELERS' CIRCULAR:

Did you not have an advertisement for a security scarf-pin holder about two months ago? If so, what is the address?  
L. H. LOGAN.

**ANSWER:**—Yes, there was recently an advertisement in THE JEWELERS' CIRCULAR of a security scarf-pin holder. The makers of this device are the Security Mfg. Co., 7 Astor House, New York.

Detroit, Mich., March 10.

Editor of THE JEWELERS' CIRCULAR:

We have an inquiry for tubular chimes for tower use, and enclose with this a letter to the Harrington agent. As we do not know his address, may we ask you to kindly forward. Do you know of other makers of tubular chimes?

ROEHM & SON.

**ANSWER:**—Walter H. Durfee & Co., 121 Pond St., Providence, R. I., own the United States rights for the manufacture of the Harrington tubular chimes for all purposes, excepting for church towers, which branch of the business is controlled by the United States Tubular Bell Co., Methuen, Mass.

W. H. Manchester & Co., Providence, R. I., offer a particularly dainty and salable line of silver sugar scoops, tea strainers, orange, tea, coffee, table, dessert, berry and bonbon spoons, cream and gravy ladles, butter knives and spreaders, etc. They are in various patterns, specially noticeable among which are the "Washington," a beautiful scroll combination, and the "Webster," a combination of the popular shell and the artistic bead with a dainty floral design. The firm's manicure sets of five pieces in artistic leather cases, and in leather rolls with silk brocade flaps have, thanks to their moderate price, proved excellent sellers. The steel used is the best imported. All the firm's wares are sterling silver, 925-1000 fine.

THE "DEVELINE" WHISTLE,

SPECIAL ROMAN GOLD ON  
14K. PLATE, SATIN FINISH.

FOR THE JEWELRY TRADE.

Whistles put up 1 doz. in Display Boxes with Advertising Card.

"BLOOD  
CURDLING."  
"CATS DIE OF ENVY."



"SIGHS LIKE  
AN INFANT."  
"DOGS RUSH FOR COVER."

No 47. \$4.00 doz.  
ORDER BY NUMBER.

**M**OSSBERG WRENCH COMPANY,  
MANUFACTURERS OF NOVELTIES,  
ATTLEBORO, MASS.

# HAPPY THE WOMAN

WHO CAN COUNT HER

# RINGS

A FRESH ONE FOR EVERY PLEASANT ANNIVERSARY, AND A FEW EXTRAS FOR OTHER HAPPY DAYS.



COMMAND AT THE HANDS OF OUR SEVERAL TRAVELERS, OR MAY BE ORDERED DIRECT FROM

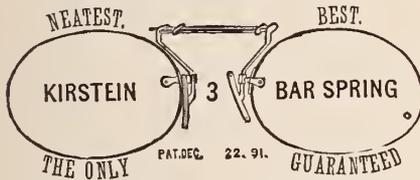
NOW SO WELL KNOWN, OUGHT TO BE FOUND IN GOOD VARIETY IN EVERY CAREFUL JEWELER'S STOCK, AND ARE AT THEIR

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Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
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In every detail of **ASSAYING, REFINING AND SMELTING.**

The proof that mine is such lies in the prompt and satisfactory returns invariably given all my customers. ARE YOU ONE?

HIGHEST MARKET RATES FOR OLD GOLD AND SILVER.

**J. RATHBONE,**  
Nos. 1 to 9 Matthewson St., cor. Cove, Providence, R. I.

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ESTABLISHED 1872. INCORPORATED 1894.



THE **Webster-Whitcomb**

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

Stoney - Batter Works, Chymistry Dist., Waltham, Mass.

# OPPENHEIMER BROS. & VEITH,

DEALERS IN

## WATCHES,

35 MAIDEN LANE,

CUTTERS OF

## DIAMONDS,

NEW YORK.

**The Other Side of Life.**

GETTING QUARRELSOME.

With gold and silver kicking up  
A most disastrous row,  
'Tis plain that money never talked,  
As saucily as now.  
—Washington Star.

NO TICK THERE.

"Why don't you wind that clock and set it going?" asked a bad customer at a country grocery store.  
"That clock is a sign," said the grocer, and the customer studied it out for himself before he left the store.—Detroit Free Press.

NO GRINDSTONES.

"Do you keep grindstones?" the customer asked of the jeweler.  
"Grindstones?" said the jeweler.  
"Yes; you know those stones that look something like diamonds," the customer said.  
"Ah!" said the jeweler, unbending somewhat. "Possibly you mean Rhinestones."  
"Yes," said the customer suddenly. "I do! I don't mean grindstones, I mean Rhinestones."  
"No," said the jeweler, suavely, "we don't keep them."—New York Sun.

Alvah W. Osmun.

Alfred J. Parker.

*Osmun-Parker Mfg. Co.,*

Makers of

*Fine Gold Jewelry,*

*338 Mulberry Street,*

*Newark, N. J.*

YOU CAN REDUCE YOUR  
STOCK OF RINGS BY  
USING OUR

**Perfect Ring Stretcher.**

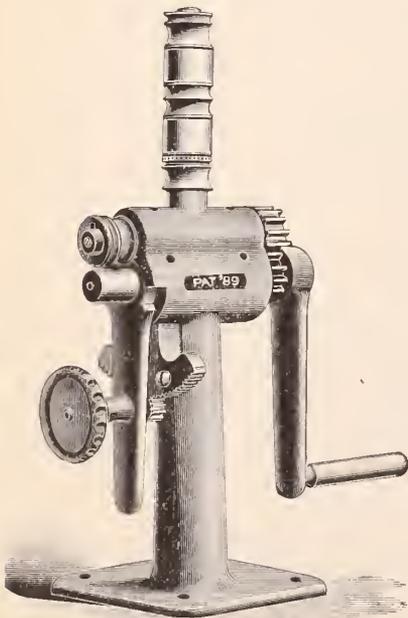
IF YOU HAVE NOT TRIED  
IT, SEND TO YOUR JOB-  
BER FOR ONE, ON AP-  
PROVAL. OUR No. 10  
CATALOGUE FULLY DE-  
SCRIBES IT.

WRITE FOR THIS.

**W. W. OLIVER,**

SOLE MANUFACTURER.

1483 NIAGARA STREET,  
BUFFALO, N. Y.



AN INTIMATION.

Mrs. KIDMORE—I think young Blinks means something. He gave Mabel a present of a hundred visiting cards and an engraved plate.  
Mr. KIDMORE (shortly)—Humph! That means that he is isn't going to ask her to change her name for a good while yet.—Puck.

**Jacoba Silver Jugs.**

AMONG the many curious objects in Dutch silver that may be purchased nowadays are very quaint Dutch silver jugs, says the New York Sun. They are called "Jacoba Jugs," and their origin is traced back to the unfortunate Jacoba, Queen of Holland, who died in 1436. Jacoba of Bavaria, generally called in her lifetime Lady Jacob, was 16 years of age at her father's death, and succeeded to the throne in the year 1416. Her right of succession was very questionable, in virtue of the Salic law, then prevailing in Holland. But the whole country being divided in two great parties, the Hoeks and the Kabeljauws, her father secured her succession by granting many privileges to the Hoeks. Her uncle, John of Bavaria, Bishop of Liege, opposed her succession. He asserted that Jacoba having no claim to the throne of Holland on account of the Salic law, he was entitled to the succession; but he con-

sented to a compromise by which she retained her throne, but gave up part of her provinces. She is commonly called the unfortunate Jacoba, chiefly by reason of her four unhappy marriages. At the age of 16 she had been betrothed to the Dauphin of France, who died shortly afterward. Her second husband was John of Brabant a lazy dull fellow, incapable of companionship with a lovely young wife. Her third husband was the Duke of Gloucester, who scandalously betrayed her. John, of Bavaria, and John of Brabant were spendthrifts, and obtained money from Philip of Burgundy by pledging Jacoba's estates. By the treaty of Delft in 1420 it was stipulated that Jacoba should be maintained in possession of all her estates and of her country so long as she should live, but that at her death those possessions should fall to Philip of Burgundy. She was not to contract a fourth marriage without Philip's consent.

This agreement was violated by Jacoba herself, who fell in love with Frank Von Borselen, a knight of great renown and Governor of Zeeland, whom she secretly married. For this she was dispossessed of all her estates and of the title of Countess of Holland and Zeeland, of which Philip of Burgundy took possession. After that she had but scanty means. She retired from the world and found a retreat in the castle of Ferlingen in the neighborhood of Leyden. She lived there happily and died at the age of 36 years, Oct. 8, 1436.

After her death there were found in the ditches surrounding the castle little earthen pots of particular form, called Jacoba kannetyes (Jacoba pots), which, it is said, were used for drinking wine, and, after having been emptied, were thrown over the head out of the window. These pots, or jugs like them, were for a long time used in Holland for drinking coffee. It was pretended that coffee was more savory when drunk out of these pots; and coffee pots of like form are still generally called in Holland Jacoba kannetyes.

**Jeweling Watches.**—In jeweling or repairing watches care must be taken that the hole in the jewel just slips on the pivot free, so as not to stick or bind, and without any perceptible side shake. If it be a cock or foot jewel, the flange or rim of the setting must be thick enough to let the cap jewel screw down tight upon it, and the cap jewel setting remain flush with the plates. In setting a plate jewel, what we call a rubbed in or burnished in jewel, we knock out the jewel from the top side, raise the bezel with a jewel bezel opener, then select a jewel that just fits the pivot and the bezel also, and burnish the bezel down over the jewel. If the bezel is destroyed, plug up the hole in plate, cut a new bezel either with the lathe or with jewel bezel cutters, and insert the new jewel upright and drill the plug with universal lathe head and pump center, or an upright tool, before cutting the bezel.



# HINRICHS & CO., 29 & 31 Park Pl. NEW YORK.

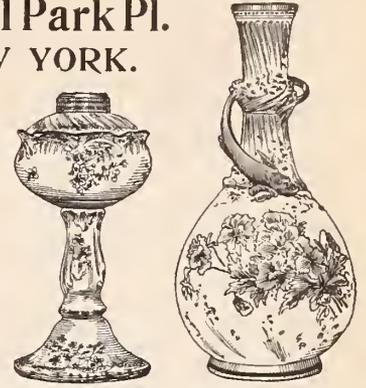


FROM STOCK OR AT IMPORT,  
All kinds of China: Clocks, Lamps, Table-ware, Chocolate Pots, Cracker Jars, Cups and Saucers, etc.

NEW LINES OF ENGLISH, AUSTRIAN AND GERMAN BRIC-A-BRAC.

GLASS BOUQUET HOLDERS FOR EASTER LILIES.

NOVELTIES IN EASTER GOODS.



## MATHEY BROS., MATHEZ & CO.,

BRASSUS, SWITZERLAND.

21 & 23 MAIDEN LANE, N. Y.

MANUFACTURERS AND IMPORTERS OF

# PLAIN AND COMPLICATED WATCHES,

SOLE AGENTS FOR

## JAQUES LE COULTRE RAZORS.



### Jules Jürgensen

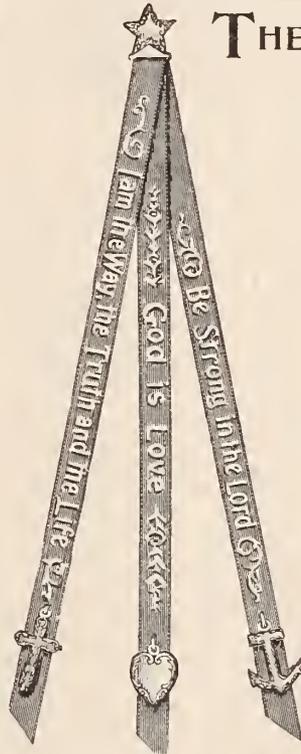
OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.

John C. Hyde's Sons,  
NO. 22 MAIDEN LANE

H. M. RICH & CO.,  
Jewelry · Auctioneers,  
21 School Street.  
BOSTON. MASS.



## THE LATEST NOVELTY IN BIBLE BOOK-MARKS.

MOUNTED WITH

Sterling Silver or Gold Ornaments,

ON ALL SILK RIBBONS, 8 1-2 INCHES LONG WITH APPROPRIATE QUOTATIONS

### WOVEN IN THE SILK.

Nine different quotations. Ribbons in the following colors: Purple, black, white and lilac. Can be sold profitably at a popular price. Made only by

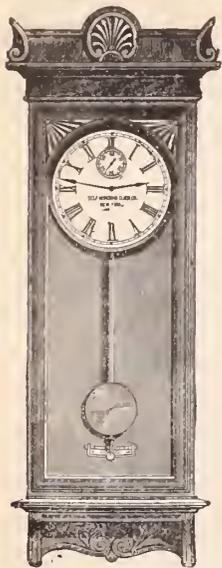
STONE BROTHERS,  
535 Broadway, NEW YORK.

IMPORTERS OF  
**DIA MONDS.**

JOBBERS IN  
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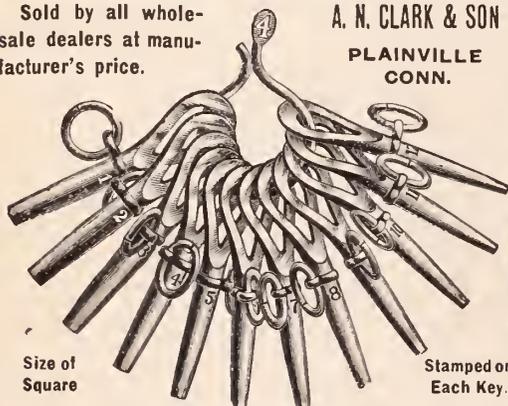
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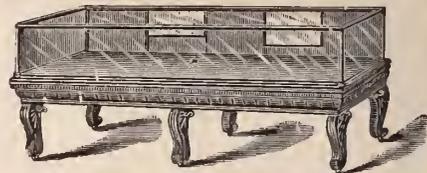
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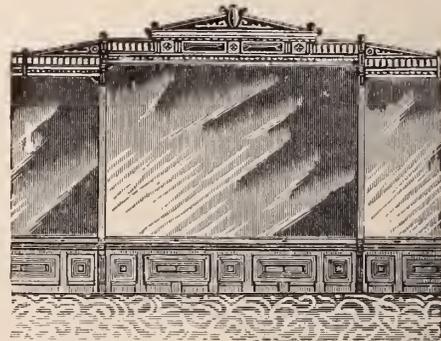
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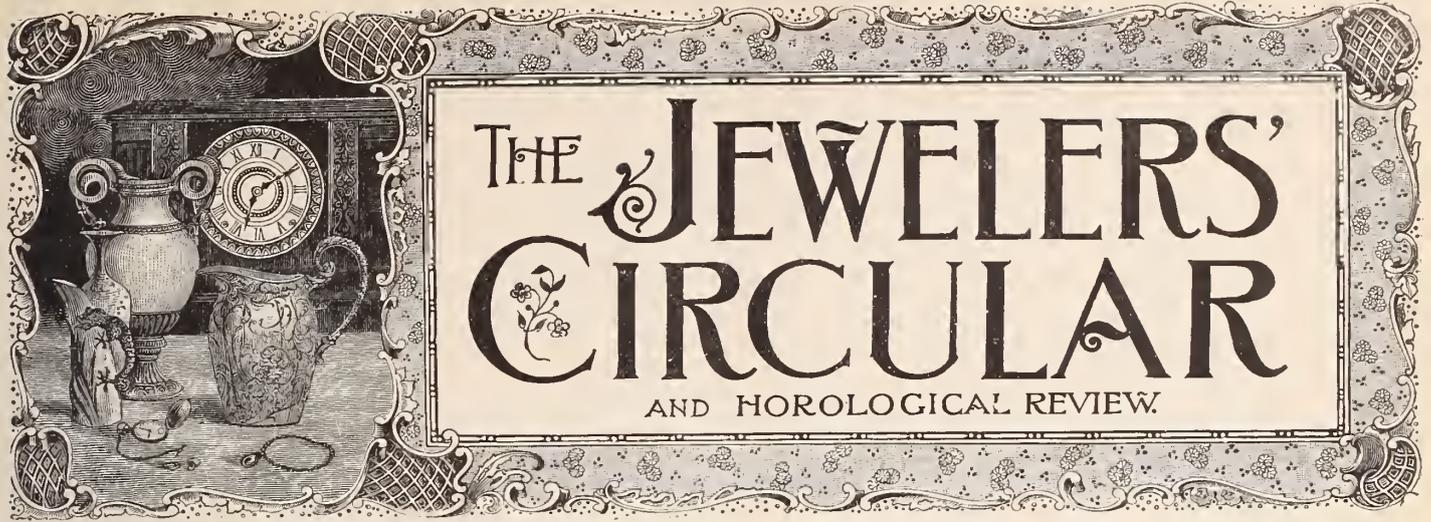
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VOL. XXX.

NEW YORK, WEDNESDAY, APRIL 3, 1895.

No. 9.

A MARVELOUS TIME STRIKING MECHANISM.

SINCE March 21st eight times in each 24 hour, has a large crowd gathered in front of the New York Herald building, to behold the latest sight of the Metropolis. This is the tolling of the hours at XII, I, IV, and VI o'clock by two heroic bronze figures who with large hammers strike the time on a large bell, situated upon the top of the 35th St. end of the Herald building. Behind the figures towers a magnificent statue of Minerva. So perfect is the modeling and so natural are the pose and motion of the striking workmen, that when in operation, they seldom fail to excite from the mass of spectators, exclamations of surprise at the realistic scene. The workmen are active from the waist upward and so harmonious, graceful and true to life are their motions that the beholder is almost forced to believe that he is looking at life itself.

The bronze figures of the workmen, the statue of Minerva and the bell were im-

Co., for operating them bringing into requisition the most intricate clock making skill in arranging the movements of the bronze workmen so accurately that they will strike with the precision of ordinary clock hammers in spite of their great bulk and weight. The blows are double; that is, each figure makes one stroke for every number in the hour. The eastern figure swings a 20 pound hammer a distance of two feet while the figure on the Broadway side makes a four foot sweep with a 40 pound hammer.

The mechanism by which these heavy hammers are moved precisely at the proper moment is a marvel of complicated and delicate machinery. An error of one-tenth of a second in the fall of either hammer would make discord, but so perfect is the adjustment of the apparatus that no such error can occur. Neither storm nor any force in nature short of earthquake will interfere with the striking of the hours. That there is an electric connection between the clock movement and the mechanism work-



CLOCK AND TIME STRIKING MECHANISM ON THE HERALD BUILDING, NEW YORK.

The setting up of this artistic innovation in clock mechanism is the work of the E. Howard Watch & Clock Co., 41 Maiden Lane, New York, and 383 Washington St., Boston, Mass., who also put in the wind

ported from France, especially for this purpose, the E. Howard Watch & Clock

ing the figures is generally known, but in what way the former influences the latter,

dial and clock on the front of the building.

# ANNOUNCEMENT



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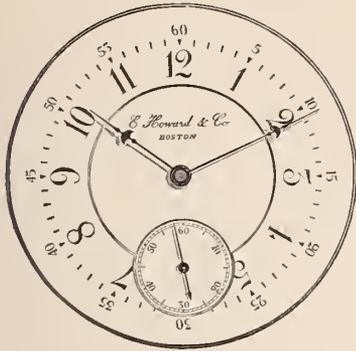
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# THE 1895 - NEW MODEL - HOWARD WATCH



We have finished and offer for sale a limited quantity of the latest and best production of the art of "Fine Watch Making,"

## The "NEW MODEL" HOWARD

18 SIZE HUNTING  
18 SIZE OPEN FACE

And will accept orders for delivery in the near future of

16 SIZE HUNTING  
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Each size in two grades, numbers 8 and 10.



These Watches are constructed in the most thorough manner known, and are **WITHOUT QUESTION** the finest Watches made **IN THE WORLD**.

### No. 8 NICKEL.

Divided three-quarter plate, finely damaskeened, patent pendant setting and winding device, 17 fine ruby jewels, raised gold settings, hardened and tempered steel barrel, compensated balance, adjusted to temperature and isochronism, patent regulator, hardened and tempered Breguet hair spring, poised pallet, patent cannon pinion and center arbor, double sunk dial, roller action sight cut.

### No. 10 NICKEL.

Divided three-quarter plate, finely damaskeened, patent pendant setting and winding device, 17 fine ruby jewels, raised gold settings, hardened and tempered steel barrel, compensated balance, adjusted to temperature, isochronism, and position, patent regulator, hardened and tempered Breguet hair spring, poised pallet, patent cannon pinion and center arbor, double sunk dial, roller action sight cut.

SEND FOR OUR NEW PRICE LIST.

THE E. HOWARD WATCH & CLOCK CO.

## Fine Design in Clock Work

We have of late been paying particular attention to the designing and manufacture of Fine Clocks for Banking Rooms, Libraries, Churches, or other interiors requiring Clocks of special designs in harmony with the other furniture and fixtures in the room. Send us your name and address for our new Catalogue, which will soon be out.

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CHICAGO.

or exactly how the figures are operated so perfectly, is a jealously guarded secret. To learn this secret a CIRCULAR reporter visited the Herald building recently, in company with E. V. Clergue, the New York representative of the E. Howard Watch & Clock Co., under whose direction the clock, wind dial and figures were erected.

The clock movement and the mechanism which works the two bronze figures are situated in a small room on the top floor in the front of the building directly below the figures. From the clock dial, a cluster gear carries a rod up six feet, then extends 12 feet east and finally in the building six feet to a regular tower clock. This timepiece is connected by electric wires with the machinery specially made for moving the bronze figures. An electric contact is driven by a wheel on the arbor of the escapement wheel of the clock. This contact makes and breaks an electric circuit at exactly 12 o'clock, 1 o'clock, 4 o'clock and 6 o'clock, night and day.

When the contact is made, the electric current passing through a powerful magnet in the mechanism for moving the figures, trips a heavy steel lever from its hold in a programme wheel of the heavy striking movement on the machine. When the lever is released, it lets the power of about 30 weights, aggregating about a ton, which are suspended by a steel cable in another part of the building, act on the movement. Two large main wheels carry heavy cam

wheels, whose large teeth lift and drop the striking levers. These striking levers connect by a hammer chain to overhead levers, through which the power is transmitted to foot levers, and thence through the foot levers to other overhead levers in the base of the statue of Minerva. These last levers connect directly with the striking figures. The first motion turns them slightly away from the bell, giving the workmen the appearance of getting ready to strike; the next motion brings them back to the bell, causing the hammers to strike a sharp blow.

The figures of the workmen and Minerva are the creations of the brilliant French sculptor, Antonin Jean Carlès. The figure of Minerva was exhibited at the Paris Salon of last year, and attracted great attention. Its author won a second class medal in 1881 for his plaster statue of Abel, since shown in Chicago.

Much curiosity has been evinced as to the reason why the hours 12, 1, 4, and 6 are struck in preference to others. Noon is chosen because at that time the army of workmen stop their work and go for their mid-day meal; one o'clock is the hour when this same army returns to complete the labor of the day; four o'clock is the time when the workingman may lay down his tools, after having completed his eight hours of toil, and six o'clock is the hour when, in his home, surrounded by his family, he sits down to his supper.

## Novel Conceits of Parisian Jewelers.

REVIVAL OF THE LOUIS XVI. STYLE IN NECKLACES, BRACELETS, ETC. — UNIQUE MINIATURE BROOCHES — AIGRETTES IN IMITATION OF ONE WORN BY MARIE ANTOINETTE — SHOULDERPIECES AND GARNITURES — PEARL NECKLACES AND NET WORK THE FASHION — ARTISTIC ASH TRAYS.

PARIS, France, March 22.—The success of a play introducing the story of the queen's necklace has caused a revival of the Louis XVI. style. Dressmakers and jewelers seem tacitly to agree to devise original or magnificent variations on this pretty theme. Some combine it with the Empire style, and thus obtain very novel effects. A graceful bracelet shows a succession of rings, of a rippling character, in chased gold, with a garland of flowers formed of precious stones running through them; another exhibits on the clasps a war scene chased in half relief, the band being formed of arrows partly enwrapped with flowers and tied with narrow ribbons.

Some brooches consist of a miniature portrait framed with finely worked gold of three tints, yellow, red and green, with pear shaped pearls hanging on each side, and one at the top, on a *motif* in pierced work. Others show war and pastoral trophies in vari-colored gold, tastefully associated with pearls and precious stones.



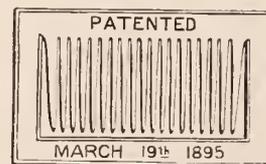
THE "SANS GÈNE" SIDE COMB

THE UNDERSIGNED CALL THE ATTENTION OF THE TRADE TO THEIR

## PATENT BUCKLE "SANS GÈNE" SIDE COMB,

AND request them to guard against infringements of their Patent Rights. It being a good thing, unprincipled manufacturers will use unlawful methods and try to imitate and appropriate this idea. We shall promptly prosecute any one who BUYS, SELLS, or MANUFACTURES our Patented Comb not our make.

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 Is a Compressed Air Pump.  
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 an Energy.

W. W. Stewart, Inventor & Patentee.

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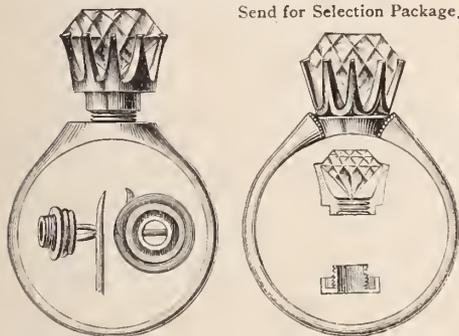
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Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

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170 Broadway, New York.

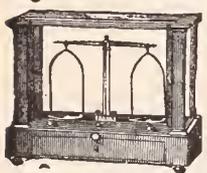
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**DIAMONDS,**

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ESTABLISHED

AS AN IMPORTER SINCE 1871.  
AS A CUTTER SINCE 1878.

I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new DIAMOND CUTTING AND POLISHING WORKS AT No. 60 FULTON STREET, fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

CUTTING FOR THE TRADE A SPECIALTY.

A pretty aigrette resembles the one placed in front of a velvet cap worn by Queen Marie Antoinette, as seen in one of her portraits. At the base of this aigrette is a large, well faceted sapphire surrounded with pearls, above which rises a diamond feather.

Shoulder pieces consist of a pearl trellis with flowers of precious stones resting across it; or a tassel formed of diamonds and pearls hangs from the trellis. A corsage garniture, consisting of jeweled gold stalks symmetrically arranged, with flowers of vari-colored stones or of diamonds spreading about the stalks, is very elegant. Buckles in the same style are worn on the girdle and on the shoes.

Light pearl necklaces of several rows, held together by diamond bars, are still very fashionable, but they are worn chiefly with long pendants consisting of tiny pearls, the whole forming a pretty fringe in front, and at the back falling half way down from the necklace to the low neck bodice. These fringes may be replaced by a fine gold network adorned with pearls, at all points of intersection. This network is caught on both sides by diamond braces, which, resting on the shoulders, hold up the low neck bodice.

Another pretty fashion consists in wearing several long pearl chains which hang from the necklace, and loosely crossing each other in a symmetrical way, are caught by brooches or pearl rosettes on the sides of the low neck bodice.

Although ash trays are rather small and shallow articles, they often are decorated in varied and artistic styles. One, of an oval shape, in very pale gold, shows a graceful woman laying on the side of the tray in which tiny waves are chased. Another, being an oyster shell in oxidized silver, is adorned with *caroque* pearls half buried here and there in the shell. Some, of a more appropriate design, exhibit puffed cheeked masks with smoke coming out of their mouths.

JASEUR.

**Second Annual Meeting of the Retail Jewelers' Association of Iowa.**

DES MOINES, Ia., April 2.—The Retail Jewelers' Association of Iowa will hold their second annual convention at the Savery House club room to-day. H. E. Duncan, mechanical expert of the American Waltham Watch Co., will give an illustrated lecture on "Recent Progress in Watch Manufacture," the illustrations to be by stereoptic views. The lecture is to be in the Y. M. C. A. auditorium, at 8 o'clock P. M., and a cordial invitation is extended to all the craft and others interested.

The officers of the Association are: President, C. A. Cole, Winterset; vice-president, D. A. Curtis, Knoxville; treasurer, E. G. Bowyer, Algona; secretary, H. Kirkpatrick, Battle Creek; directors, H. P. Hobbs, S. Joseph and A. C. Hanger, Des Moines.

**THE BOWDEN****SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**

NEW YORK.

**Fashions in Spring Jewelry and Silver Articles.**

A LADY'S RAMBLES AMONG THE JEWELERS.

Now is the time to bring out gold thimbles.

\*

Lorgnettes are now wreathed in enamel flowers.

\*

The new belt buckles are set effectively with barbaric gems.

\*

An artistic sterling silver brooch just offered bears in relief the head of Trilby, surmounted by the dainty cap of the *blanchisseuse de fin*. Surrounding it is a raised scroll border, in which appear the heads of the Laird, Taffy, Little Billee and Svengali.

\*

People who are leaving home in the search for health at this season receive little medicine cups set in filigree or silver cups with a cork screw for replacing the corks of medicine bottles. Vaseline spoons are in order, as are court plaster cases. By a judicious display of these the enterprising jeweler will find a new and profitable trade.

\*

The addition of Easter to the gift offering season has been a great thing for the jewelers. The Easter card which introduced this custom builded better than it knew. It is amusing to see how the silversmith and jeweler have taken charge of the matter for the stationer and the china dealer, just as they went into the millinery business last Fall, in fitting out neckbands. The Easter offering as these amiable and thoughtful gentlemen have arranged it, consists of a pretty Easter card on which is tied with a satin ribbon a silver envelope opener, a glove buttoner, or some convenient and pretty trifle; or, a dainty cup and saucer has a souvenir coffee spoon balanced across it and tied with an Easter card. These arrangements are varied in numberless ways, and frequently have special significance by ecclesiastical decoration. Brooches in wreath forms, and double hearts are conspicuously gotten up as Easter offerings. Boarding school vacations are good times for disposing of Easter novelties and it is a very unenterprising youngster, he or she, that doesn't take back some trinket in silver.

ELSIE BEE.

Anton Rubinstein, according to a newspaper writer, had one bit of excusable vanity. His favorite violin bow was richly adorned and set with diamonds, and he prized it beyond measure.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS,**  
 MAKERS OF STERLING SILVERWARE,  
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1 Tulp Straat,  
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1 St. Andrews St.,  
 Holborn Circus,  
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TRADE MARK.

ESTABLISHED 1841.

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FACTORY, NEWARK, N. J.



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 Cutter and Importer of  
**DIAMONDS**

FACTORY:  
 76 LANGELEKERSPAD  
 AMSTERDAM

5 & 7 Maiden Lane,  
 NEW YORK.



## The Diamond Swindler Captured.

The following letter was received too late to admit of its publication in the last issue of this journal:

HAMILTON, Ont., March 25, 1895.

Editor of THE JEWELERS' CIRCULAR:

We have undoubtedly caught the diamond swindler referred to on page 22 of the last CIRCULAR. The capture was certainly due to the exposure in your paper, for had not Mr. Thomas Lees, of this city, read the account of it there, a great many Canadian jewelers would also have been numbered among his victims.

We have sent you to-day's *Globe* which gives the best account of the affair, although it makes some contradictory statements. The last part which we have marked with blue pencil we guarantee as practically correct, and gives the credit to THE CIRCULAR and to the persons who first discovered the fraud, and took the leading steps in the capture of the swindler.

Yours respectfully,

GEO. H. LEES & Co.

A few mails later, the following letter from Thomas Lees himself was received by THE CIRCULAR:

HAMILTON, Ont., March 25, 1895.

Editor of THE JEWELERS' CIRCULAR:

I have sent you by this mail a copy of the *Hamilton Herald* which gives an account of a diamond swindle. I have crossed out an error and wrote correction. The jewelers of Hamilton and Toronto and probably all Canada are under a debt of gratitude to you for your promptness in reporting a similar transaction in the southern States which was the means of the present arrest and prevention of a like fraud in Canada. Wishing your publication every success, I remain,

Yours, etc.,

THOMAS LEES.

The report in the *Toronto Globe*, of March 25, referred to in the letter of G. H. Lees & Co., is as follows:

"The following rapid detective work is commended to any American who has a notion that things move more slowly in Canada than in his own country. The story will also be interesting to the jewelers of various States of the Union. Several of the large jewelry firms of Toronto received last Friday a letter from St. Mary's ordering some diamonds to be sent by express on approval. The firms favored were: P. W. Ellis & Co., Goldsmiths' Stock Co., T. H. Lee & Son, Edmund Scheuer and E. & A. Gunther. The letter read thus:

St. Marys, March 20, 1895.

GENTLEMEN—I wish to procure two diamonds. I don't care whether they are set in ring, pin or stud, or unset, each stone to weigh about 1½ karats, to be perfectly white, well cut and without a flaw. I wish you would send by express several pairs on to select from, and will return promptly those I don't want. If you can arrange it so I can make 10 per cent., kindly do so.

I presume the mercantile reports will be able to in-

form you as to my standing and respectability.

The parties who want them are going to call on Saturday, so it will be necessary for you to send them by express on Friday.

Yours respectfully,

T. HUTTON.

"A reference to Bradstreet's showed Mr. Hutton to be a broker and banker in St. Mary's and rated at \$60,000. There was nothing extraordinary about the letter, but it so happened that the New York JEWELERS' CIRCULAR of March 20th contained the exposure of a swindler in which a letter figured whose terms were very similar to "T. Hutton's." In that case letters had been sent from Swainsboro, Ga., signed J. C. Coleman, to many of the leading jewelers in Atlanta, Macon, Augusta, Savannah and other Georgia towns, asking that certain goods be sent by express on approval. J. C. Coleman is one of the best known men in the country about Swainsboro, doing an extensive business in lumber, and is rated in Bradstreet's at \$100,000. The jewelers sent him \$10,000 worth of goods, consisting of diamonds, watches and rings. When the packages reached Swainsboro, they were taken to Mr. Coleman, who stated emphatically that he had ordered no goods from jewelers, and they were taken back to the express office where later in the day the swindler showed himself, and pointed out that he was the man for whom the jewels were intended. He got them and the same afternoon left town.

"The description of that swindle made Messrs. Ellis & Co. suspicious. They communicated with Inspector Stark and a trap was laid. Other firms were notified and many of them had been recipients of the letter and had already prepared valuable parcels for shipment, and were thankful for the warning given. It was arranged that Messrs. Ellis & Co. should express a decoy package and send Detective Slein to accompany it to St. Mary's.

"In the meantime George H. Lees & Co. and the Levy Bros. Co., Ltd., Hamilton, had also received orders from the swindler. They too had detected the fraud at once. The Attorney-General's Department was communicated with, and Government Detective Greer, accompanied by Detective McMahon, of the Hamilton force, took train at once for St. Mary's. They were concealed by express agent Sharp in the office of the company over night. Messrs. Ellis & Co. had wired the express company at St. Mary's not to deliver their parcel until the arrival of the train which bore Detective Slein. When the latter arrived on the morning train he was also concealed.

"The swindler came to the express office a few minutes after 9 o'clock Saturday morning. He asked for a parcel addressed to T. Hutton. The Ellis package, which purported to be worth \$750, was handed him and he signed the receipt book. He had turned to leave the office when detectives Greer and Slein stepped out and placed him under arrest. His wife and child were found registered at an hotel in the

town, and were also taken into custody. The prisoner was brought to Toronto by detective Slein, and arrived in the city on Saturday night. He will appear at the Police Court this morning.

"Yesterday Inspector Stark received a despatch from Pinkerton's agency in Chicago asking for a description of the man, as it is believed he is wanted for a number of successful swindles of a similar kind in the western States. The man's real name is not known, but he is down in the police books as T. Hutton, although that is of course known to be an alias. He is no doubt one of a shrewd gang, whose headquarters were for a time at Hopkinsville, Ky., and whose operations extended from there to Nashville and Cincinnati. The B. H. Stief Jewelry Co., of Nashville, Tenn., suffered to the extent of \$800, and the same gang, it is learned, has recently made a tour of Texas and the southern States, with signal success. The game thrived effectively wherever it was operated, almost every State in the south and southeast being visited. In Smithville, Ga., \$5,000 worth of good were secured, and Hopkinsville, Ky., where an agent of the gang represented himself to by T. M. Jones, a merchant of that place, was worked, with two females, members of the band left at Nashville to keep the leaders posted. It is claimed that Oskamp, Nolting & Co., of Cincinnati, were caught for \$1,500.

THE HAMILTON END.

"HAMILTON, March 24.—(Special).—To Mr. Thomas Lees, jeweler, James St. north and Ald. Geo. H. Lees, his nephew, manufacturing jeweler, Main St., is due the chief credit for the arrest of the diamond swindler at St. Mary's yesterday. On Friday morning Mr. Thomas Lees and Levy Bros., wholesale jewelers, received from St. Mary's, letters of which the following is a copy:—"Dear Sirs,—I have a special order for some 1¼ karat stones, well cut and perfect. I have a sure sale, and if you can send me up a memo. I will return promptly those I do not keep. If you can let me have 10 per cent. I would be much obliged. For reference as to my commercial standing you can refer to any commercial agency. Yours truly, T. HUTTON." Mr. Lees not having in stock the diamonds required, passed the order to Ald. Lees, who, on finding that Mr. Hutton's financial standing was high, proceeded to fill the order. In the meantime, however, Mr. Thomas Lees had looked at a trade paper, THE JEWELERS' CIRCULAR, and in it was rather surprised to read an expose of a swindling transaction in the southern States, by which a swindler had obtained \$10,000 worth of diamonds by evidently the same way as the St. Mary's correspondent was working. He informed Ald. Lees, who went to consult with Levy Bros. as how to act, and found they had also received a similar letter.

"On examining the letters more carefully they found that a cheap rubber stamp had been used to print 'St. Mary's' at the head, and altogether there was something very

suspicious about the communication. Chief of police Smith was next consulted, and he conferred with county crown attorney Crerar, who sent a request to the Attorney-General's department for a provincial detective. The crown attorney was advised that detective Greer was in Oakville, and if he could be reached his services were at the call of the crown attorney. In the meantime Ald. Lees telephoned to Ellis Bros., wholesale jewelers of Toronto, to ask if they had received a letter from 'T. Hutton.' They had not, and the Hamilton jeweler therefore warned them, and asked Mr. Charles Ellis to warn the Toronto jewelers, and also to secure further assistance from the government or the city detective force, if it was thought necessary. During the day it was decided by Mr. Geo. Lees and Mr. W. E. Boyd, manager of Levy Bros., to send decoy parcels containing paste diamonds, placing fictitious values on the parcels, to 'T. Hutton,' St. Mary's, and the parcels were despatched. On Friday evening detective Greer came up to Hamilton, joined detective inspector McMahon and Mr. Boyd, and the three went to St. Mary's to await developments. There they were joined by detective Slemin, of Toronto, on a similar errand, and the result was that the swindler was arrested at the express office yesterday morning, after applying for and receiving the parcels from Hamilton and Toronto. For some reason, which seems unaccountable to the persons interested in the case here, the prisoner was taken to Toronto.

"Had it not been for Mr. Thomas Lees' discovery in the trade paper, and Alderman Lees' promptness in warning the Toronto dealers, it is likely the latter would have heard nothing of the swindle, and they and dealers here would have been out several thousand dollars' worth of diamonds. The Hamilton jewelers guaranteed the payment of any expenses incurred, and think the man should have been brought here for trial. At any rate, when 'T. Hutton's' case has been disposed of at Toronto he may have to face the police magistrate here."

The report in the Hamilton *Herald* is essentially the same as the latter part of that in the Toronto *Globe*, giving THE JEWELERS' CIRCULAR the credit of the capture of the thief.

THE JEWELERS' CIRCULAR FURTHER RECOGNIZED AS THE MEANS OF CAPTURING ROTHCHILD.

HAMILTON, March 27, 1895.

Editor of THE JEWELERS' CIRCULAR:

I am sending you by mail copies of the Hamilton papers with the account of the capture of Rothchild, the diamond swindler. It was through your paper that notice of [his operations was received here, and Mr. Thos. Lees, jeweler, of this city, was the first man to read the account and warn the trade through his nephew, G. H. Lees.

Very truly yours,

W. E. BOYD,  
LEVY BROS. CO.

T. HUTTON, ALIAS COLEMAN, JONES, ETC., IS ABE ROTHCHILD.

TORONTO, Can., March 27.—The jewelry swindler when he appeared in the police court was asked by the police magistrate which name he would take of the following: H. M. Smyth, H. T. Jackman, R. L. Miller, H. J. Jackson, J. C. Coleman, T. Hutton. The prisoner chose his latest alias, T. Hutton. He had \$150 in his pocket when arrested.

The detective department have been simply deluged by telegrams from all over the southern States, asking for information, among the places which have been "worked" by the prisoner being Nashville, Tenn., Atlanta, Macon, Savannah, and Augusta, Ga., Kansas City and St. Louis, Mo. Accompanying a Pinkerton circular were a couple of portraits which completely establish his identity. The Pinkerton people state that his real name is Abe Rothchild, that he was originally a drummer employed by a Cincinnati firm, and in 1880 he murdered and robbed his mistress, Bessie Moore, in Marshall, Tex. The outcome of this crime is not stated.

The steps which will be taken to secure his extradition after the local authorities are through with him are instigated by the Southern Express Co. and the Wells-Fargo Express Co.

Peter Birtwistle, the Dundas St. jeweler, of London, fell a victim to the wiles of the swindler. Mr. Birtwistle received the same form of letter sent to jewelers in Toronto and Hamilton, signing the name T. Hutton. Mr. Hutton had previously

bought goods from Mr. Birtwistle, who forwarded two diamond rings on Friday, and the following morning received a telegram from St. Mary's saying, "We have got your diamond safe. T. Hutton is a crook." The despatch was sent by a representative of a Hamilton firm who had been tracing Hutton. This was the first intimation Mr. Birtwistle received that he was being swindled.

**Chattel Mortgage for \$107,000 Recorded by L. W. Pierce & Co.**

PROVIDENCE, R. I., March 29.—There was recorded Wednesday at the Recorder of Deeds office one of the largest chattel mortgages ever made in this city by a manufacturing jewelry concern. It is that of Charles C. Darling to Lewis W. Pierce for \$107,000, made March 1st but not recorded until Wednesday. Notice was also given out of the dissolution of the manufacturing concern of L. W. Pierce & Co., 118 Richmond St., Mr. Pierce retiring and the business being continued by Charles C. Darling, under the style of C. C. Darling & Co. It was on account of this dissolution that the above mortgage was given.

The mortgage covers all the machinery, tools, fixtures, stock (finished and unfinished) in fact everything excepting the book accounts, and is payable in instalments as follows:—\$7,000 per annum with interest at 5 per cent. per annum for 9 years; \$8,000 per annum, with interest at 5 per cent. per annum for 4 years, and at the end of 14 years \$5,000 with interest at 5 per cent. and \$7,000 without interest. One stipulation in the mortgage deed is to the effect that the property shall at all times be protected against loss by fire by an insurance of not less than \$22,500.

The Middletown, N. Y., *Daily Times* of March 25 contained a column article with portrait reviewing the life of Col. D. C. Dusenberry, the veteran jeweler of that city. It was 57 years ago last week when Mr. Dusenberry entered the jewelry business in Middletown in a window of the then general store of Ira Moore. The colonel is now 77 years of age, is still active in the trade and the oldest business man in the city.

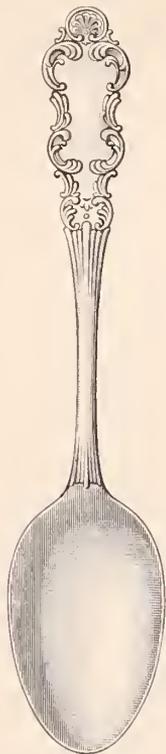
# OUR SPECIALTY

We also make and keep in stock,  
Fine Amethyst, Topaz and Cameo  
Brooches in various Mountings.

**FINE IVORY PAINTINGS** in all Gold Brooch Mountings, also all Diamond, Diamond and Pearl, and all Pearl Mountings, Prices from \$12 to \$100.

**MINIATURES** painted on Ivory from Photographs, in first-class work and at moderate prices. Orders solicited, and Designs for Mountings furnished when desired.

**DOWNING & KELLER,**  
3 MAIDEN LANE, NEW YORK.



## THE GENUINE ROGERS ELECTRO SILVER PLATE.

SPOONS, FORKS, KNIVES, &c.

THE ORIGINAL AND GENUINE

### STAR ★ BRAND

which has been manufactured continuously for **HALF A CENTURY** and made the name of **ROGERS** on Electro Silver Plate celebrated, is stamped

### ★ ROGERS & BRO., A. 1.

If you wish the **BEST GOODS**, insist upon having those bearing the above trade mark. They are guaranteed to give perfect satisfaction. For sale by leading jobbers throughout the country and made exclusively by

**ROGERS & BROTHER,**

Waterbury, Conn.

16 Cortlandt St., N. Y.

### TO THE TRADE:

NEW YORK, March 28, 1895.

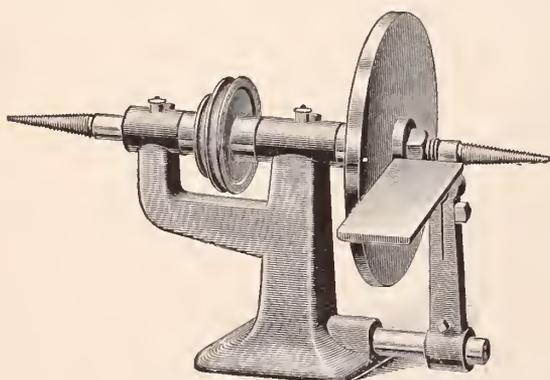
The Co-partnership heretofore existing of Goodfriend Bros. & Lassner, is hereby dissolved by mutual consent, Mr. Louis Lassner retiring from said firm. The business of the late firm of Goodfriend Bros. & Lassner will be liquidated by Jacob Goodfriend and Meyer Goodfriend.

JACOB GOODFRIEND,  
MEYER GOODFRIEND,  
LOUIS LASSNER.

The business heretofore conducted by Goodfriend Bros. & Lassner, will be continued by the undersigned under the firm name and style of Goodfriend Bros., No. 19 Maiden Lane, New York City.

JACOB GOODFRIEND.  
MEYER GOODFRIEND.

March 28, 1895.



This LAP HEAD used in connection with our  
**No. 2---1895 Improved Polishing Lathe**

makes an excellent outfit both for lapping and polishing.

Send for Our No. 10 Catalogue.

**W. W. OLIVER,**  
Sole Manufacturer,  
1483 NIAGARA STREET,  
BUFFALO, N. Y.

**Jules Jürgensen**  
OF COPENHAGEN.

The reputation these watches have maintained for **Fifty Years** has never been equalled, being made on strictly scientific principles and no expense spared to give the **Best** results in mechanism and timekeeping qualities.

SOLE AGENTS.  
**John C. Hyde's Sons,**  
NO. 22 MAIDEN LANE.

**A. J. COMRIE,**

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

### Death of Franklin Wallace.

HARTFORD, Conn., March 27.—Franklin Wallace died at his home in Cheshire, March 11th, aged 68, from the effects of disease contracted in the army. He was one of Cheshire's well-known citizens. Mr. Wallace was born in Prospect and lived there for many years, being actively engaged in the development of the manufacture of friction matches when that industry was in its infancy. For many years he resided in Cheshire, where he had charge of the transportation of all the German silver used by his brother, the late Robert Wallace, of Wallingford, in the manufacture of the spoons, forks, etc., sold by the Meriden Britannia Co., Meriden. Of late years he had been extensively engaged in peach culture, having some of the finest orchards in that celebrated peach-growing locality.

Deceased was a member of Company A, 20th Connecticut Volunteers. He leaves a widow and three children, Frank L. Wallace, of New Haven, Lucy H., wife of E. R. Lawton, of Cheshire, and Katie U., wife of the Hon. John W. Mix, of Yalesville, the present Senator from the Sixth District.

### The Missouri Legislature Passes a Gold Stamping Law.

JEFFERSON CITY, Mo., March 24.—Both branches of the Legislature of Missouri have passed a gold stamping bill which will become a law in 90 days. The Legislature adjourned *sine die* last night. The measure passed is as follows:

#### AN ACT

TO PUNISH THE FALSELY MARKING OR STAMPING OF THE KARAT ON ANY ARTICLE OF MERCHANDISE, GOLD OR SOLID GOLD, AND TO PROHIBIT THE MANUFACTURE AND SALE THEREOF.

SECTION 1. A person who makes or sells, or offers to sell or dispose of, or has in his possession with intent to dispose of, any article of merchandise, marked, stamped or branded with the words "gold or solid gold, 14k. or 18k.," or any other number of karat, or enclosed or encased in any box, package, cover or wrapper or any other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark, indicating or denoting by such marking, stamping, branding, engraving or printing, that such article is solid gold of 14k. or 18k. fineness, or whatever other number of "karat" the gold may be, the component parts of which are in the following ratio: If 18k., there should be 18 parts pure gold and 6 parts alloy; if 14k., there should be 14 parts pure gold and 10 parts alloy; if 10k., there should be 10 parts pure gold and 14 parts alloy; and other qualities in same proportion with 24 karats as the standard of pure gold by which the article is marked, stamped or branded, enclosed, encased in any box, package, cover or wrapper, or any other thing in or by which the said article is placed for sale, shall be deemed guilty of a misdemeanor, and upon conviction thereof shall be fined not less than five dollars nor more than one hundred (\$100), or by imprisonment in the county jail not less than thirty days.

George Porth, of Jefferson City, worked hard in the matter of having this bill as well as the silver stamping bill passed.

**Annual Meeting of the American Waltham Watch Co.**

WALTHAM, Mass., March 30.—There were no changes in the board of directors of the American Waltham Watch Co., this year. The annual meeting was held Monday, 1,200 shares being represented.

The re-elected officials are: President, Ezra C. Fitch; treasurer, Royal E. Robbins; directors, Joshua V. Kettell, Benjamin F. Brown, A. Lawrence Edmunds, Daniel F. Appleton, George H. Shirley; clerk, Philip W. Carter.

The treasurer in his report took a hopeful view of the business outlook, and stated that trade for the past two months has been much better with the company than for the corresponding two months last year. The sales of the past year exceeded the number of watches manufactured in that period by 5,000. Treasurer Robbins attributes the improving state of business to the apparent settlement of the financial question, the ready subscription to the United States bonds and a more harmonious condition of the relation between labor and capital.

**Goddard, Hill & Co. to Turn Over two Notes to M. H. Fenno.**

PITTSBURGH, Pa., April 1.—Judge Ewing handed down an opinion on Thursday, March 28th in the equity proceedings of Melvin H. Fenno against Goddard, Hill & Co. The suit was to recover two notes in the possession of the defendants. In June,

1893, Fenno sold a jewelry store in Altoona to O. A. Prarie, taking notes as part payment. He owed the defendants \$2,200, and he turned over Prarie's notes to liquidate his indebtedness. Prarie failed, and Goddard, Hill & Co. bought the store, and through the sale, the defendants obtained the amount of Fenno's indebtedness.

The court makes an order that the account is balanced, and orders the defendants to turn over the notes in question.

**Some Western Pennsylvania Jewelers Organize.**

PITTSBURGH, Pa., March 28.—A meeting of retail jewelers of western Pennsylvania was held March 25, at the Hotel Schlosser, for the purpose of forming a branch of the National Retail Jewelers' Association. Arthur S. Goodman, of Philadelphia, was present and explained the objects. Addresses were also made by C. C. Will, M. G. Cohen and others.

The following jewelers were enrolled as members: G. H. Snyder, C. Hauck, G. A. Boss, C. C. Will, M. G. Cohen, Mr. Stevenson, C. E. Snyder, Pittsburgh; C. L. Cleland, Butler; E. J. Black, J. P. Steinman, Allegheny; F. H. Kunz, Sharpsburgh; A. E. Siviter, Wilksburg. C. C. Will was elected president; M. G. Cohen, vice-president; A. E. Siviter, secretary; G. H. Snyder, treasurer.

Headquarters of the association are in Pittsburgh.

**Max Saunders Accused of Fraud and Subsequently Exonerated.**

MONTREAL, Can., March 27.—Max Saunders, wholesale jeweler, Toronto, was arrested in Montreal a few days ago, on the charge of obtaining money under false pretenses. The charge was preferred by E. H. Dunham, proprietor of the Balmoral Hotel. Mr. Saunders had formerly been a guest at the complainant's hostelry, and in settling up his bill tendered in payment a check drawn on himself, care of a jewelry house of New York. He represented that he had money with the firm. The draft was sent through the banks in the usual way, but was returned with a statement to the effect that the maker of the check had no money with them. The accused pleaded not guilty.

The matter has been settled by the publication in the daily papers of the following letter:

MONTREAL, March 27, 1895.

Max Saunders, Esq.:

DEAR SIR:—We regret very much having adopted proceedings against you for the recovery of fifty-seven (\$57.00) and if we had been aware of all the circumstances of the case we would not have taken any action. We were misinformed by our clerk as to the nature of the transaction, and if you have been caused any unpleasantness we regret it very much and shall see that such a thing does not occur again.

If any of your friends desire any further explanations we shall gladly answer any correspondence that may be addressed to us on the subject.

Yours very sincerely,

E. H. DUNHAM & Co.,  
Per D. M'C.

# LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

## Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY.

# ANNUAL LADIES' NIGHT OF THE BOSTON JEWELERS' CLUB.

AT HOTEL VENDOME, BOSTON, MASS., MARCH 27, 1895.

BOSTON, Mass., March 27.—When the members of the Boston Jewelers' Club have their annual banquet they don't believe in doing things by halves, but each takes his better half along with him to the feast, thereby making his enjoyment of the occasion complete. Their gathering to-night at the Hotel Vendome was the seventh since the custom was inaugurated, and like all the previous occasions it proved to be an event of more than ordinary interest, affording rare pleasure to all the participants.

A brief conversazione preceded the banquet in the parlors adjoining the dining hall, which had been set apart for a reception suite. Shortly after 7 o'clock the discussion of the menu began. The club monogram was embossed in gold lettering upon the outer card and within on heavy folded paper was a page inscribed: "Seventh Annual Ladies' Banquet of the Boston Jewelers' Club, Hotel Vendome, March Twenty-Seventh, 1895." This was backed by the list of officers for 1895, and on the opposite page was the order of courses. Seats were set for 23 persons.

President Charles F. Morrill sat at the head of the table with Mrs. Morrill at his side, and on either hand were ex-presidents D. C. Percival and Charles Harwood, with

and Mrs. Arthur H. Pray, Mr. Willard Harwood and daughter, Miss Edith Harwood.

By way of variation from the programmes of previous years, the executive committee



CHARLES F. MORRILL.  
PRESIDENT.

this time made no provision for formal toasts as an after-dinner feature of the evening, the entertainment comprising numerous pleasing selections by an orchestral club of young women, and humorous recitations by an elocutionist. President Morrill, however, greeted the club's guests with a brief address in which the sentiments of the members were given graceful expression. He said:

SPEECH OF PRESIDENT MORRILL.

*Fellow Members and Guests of the Boston Jewelers' Club:*

It is my pleasure and privilege to greet you again, as another year has rolled away, and welcome you on behalf of the Boston Jewelers' Club. Once every year, in connection with our club festivities, we select a particular time to especially devote to the ladies, and to-night we have assembled together to celebrate our Ladies' Night banquet for the year 1895. To this banquet, as members and guests of the Boston Jewelers' Club, you all receive a hearty welcome. Our membership is confined to honorable business representatives of our trade, and our guests are limited to those whom we are all delighted to honor. Such are our members and guests assembled here to-night to celebrate and enjoy this Ladies' Night occasion.

Since Adam first saw Eve sitting on one of the rustic seats in the "Public Garden" of Eden, men have inherited a divine love for women. This inheritance has passed from generation to generation until to-day, when it has reached the most perfect form of love, respect and adoration. That the Boston jewel-

ers have received a large share of this inheritance, is shown here to-night by the sumptuous banquet and pleasing entertainment prepared especially for our fair guests.

While we do not wish to disparage the members of other organizations, connected with other industries, who might have been members of our Jewelers' Club if they had only been jewelers, yet on reviewing past years and recalling the many enjoyable ladies' night festivities, you will pardon us if we feel that our home partners, the ladies, could not have enjoyed this world quite as well if they had failed to marry jewelers.

We have been ably assisted on past occasions by our lady guests, and we remember with pleasure the rendering of the beautiful poem entitled "The Legend of the Jewels," with other poems and readings by brilliant and honored guests, and we can never forget the fair vocal artist who has charmed us with her songs and brightened our lives by her presence. Our gathering is not as large as usual to-night on account of illness in the homes of some of our members, but we are glad that we have with us our earlier presidents, Mr. Harwood and Mr. Percival, each of whom ably represented our club for many years.

Only those who are well acquainted with the members of the Boston Jewelers' Club can appreciate the deep disappointment that pervades the minds of our members at their non-recognition as speechmakers for this evening. Our committee on entertainment have decided averse to them, and the specially prepared speeches of our past presidents, and the after-dinner speech of our past secretary and present vice-president together with the usual flowery utterances of our other members, including the witty sayings of the handsomest man in our club, are all cast aside by an austere and arbitrary committee. But do not sympathize too



JAMES S. BLAKE.  
VICE-PRESIDENT.

Mrs. Percival and Mrs. Harwood. The other participants were: Mrs. Gaylord, daughter of Mr. Harwood, Mr. and Mrs. E. A. Bigelow, Mr. and Mrs. O. A. Drinkwater, Mr. and Mrs. Henry W. Patterson, Mr. and Mrs. James S. Blake, Mr. and Mrs. William H. N. Pratt, Mr. W. A. Thompson and daughter, Miss Grace Thompson, Mr.



WILLIAM H. N. PRATT.  
SECRETARY AND TREASURER.

deeply with our speechmaking members, for their great minds will continue to act, and the delayed speeches of to-night will yet resound to the welcome echo of their voices at future gatherings of the Boston Jewelers' Club.

I will now introduce our silver-tongued orator, who is debarred from oratory to-night, yet will take pleasure in presenting our special talent of the evening—our secretary, Mr. W. H. N. Pratt.

Secretary Pratt thereupon assumed the duties devolving upon him as master of ceremonies and kept the company in lively mood by his apt remarks while announcing the entertainment programme. The exer-



HENRY W. PATTERSON, DIRECTOR.

cises closed with the singing of "Auld Lang Syne" by the entire party, all standing to honor the final toast to the guests of the Boston Jewelers' Club.

The officers of 1895, whose executive committee had charge of the event, are as follows: President, Charles F. Morrill; vice-president, James S. Blake; secretary and



WILLIAM A. THOMPSON, DIRECTOR.

treasurer, William H. N. Pratt; executive committee, Charles F. Morrill, Henry W. Patterson, William A. Thompson.

**Fox Bros. & Co. Inaugurate the Diamond Cutting Industry in Cincinnati.**

The editorial quoted from the Cincinnati *Commercial Gazette* of March 21st, in the last issue of THE CIRCULAR, was founded upon a column article in that journal, of which the following are extracts:

"'Diamond cut diamond' is an old saw, the outgrowth of an older industry, but an industry that is practically in its infancy in the United States. For ages diamond cutting has been confined to Antwerp and Amsterdam. Now it is confined to those two cities in Europe, and to New York and Cincinnati in the western side of the hemisphere. When New York took it up a short while ago, it was an even bet that the example of the American metropolis would quickly be emulated by the Queen City of the ever progressive west. Yesterday the finishing touches were put to the machinery in Fox & Bros.' factory, and to-day the busy whirl of wheels is heard as one precious stone rubs the rough corners off another, and as the thus rounded jewel is polished into octagon shape on the rapidly revolving surface of the diamond dust covered finishers.

"'Yes, we are introducing a new enterprise into Cincinnati,' said Mr. Fox, 'and it remains with the diamond dealers of the south and west to determine whether or not it is to be a permanency. We are starting in a small way, but will enlarge our facilities as the demand shall justify. We to-day start eighteen skilled operatives to work, and there are plenty more ready to come when we can use them.' \* \* \*

"The consignment of material for the initiating of the new industry resembles a handful of white rock crystals or good sized lumps of alum, but little less than \$100,000 would buy the bunch."

In another portion of the same issue of the *Commercial Gazette* was another article in reference to the Fox Bros. & Co. diamond cutting business, from which the following is quoted:

"Alvin Patton, the diamond broker, called at the *Commercial Gazette* office yesterday afternoon with an air of much mystery, and, after casting a suspicious glance at the bystanders, cautiously opened a much sealed and much wrapped package.

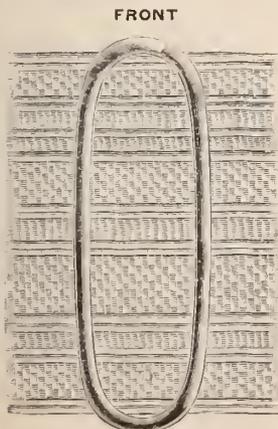
Accomplishing this task, he displayed about half a pint of irregular brilliants, which bore a remarkably close appearance to some broken pieces of yellowish glass. The value of the stones with the customs duty annexed, is about \$41,000, but when polished, will be \$50,000. They were consigned to Fox Bros., this city, who, on Wednesday morning will open their diamond cutting department. This will be the first enterprise of the kind in this section of the country, and will give employment to more than 50 skilled laborers."

It is to be inferred from these articles that the editorial article referred to Fox Bros. & Co. and not to Coettermans-Henrichs-Keck Co., whose name did not appear in any of the articles. THE CIRCULAR was wrongly informed, and in justice to Fox Bros. & Co., this correction is respectfully made.

**Hearing in the Case of the Government vs. F. Van Reet.**

WASHINGTON, D. C., March 29.—Assistant Secretary Hamlin, sitting with Superintendent Stump, gave a hearing to-day to Francis B. James, of Cincinnati, on behalf of Frank Van Reet, of Antwerp, one of the diamond cutters to whom landing was refused some days ago by Immigration Commissioner Senner, of New York. Mr. Van Reet, it was represented, is a wealthy citizen of Antwerp and one of the finest diamond cutters in the world. He came to this country to confer with Herman Keck, of Cincinnati, with a view to establishing with Mr. Keck a large diamond cutting establishment in Cincinnati. For the first few days after his arrival, it is said, Mr. Van Reet was treated as a common immigrant, but was finally paroled and placed in the custody of the Belgian Minister, who was present at to-day's hearing.

At the conclusion of Mr. James's argument the hearing was postponed till next Tuesday, when other counsel for Mr. Van Reet, as well as for the Government, will be heard. The Government expects to show that Mr. Van Reet signed an affidavit, in which he said that he came to this coun-



FRONT

**SKIRT GRIP.**

MADE IN SILVER, SILVER GILT AND GOLD.

A simple device for keeping the skirt up under the belt.

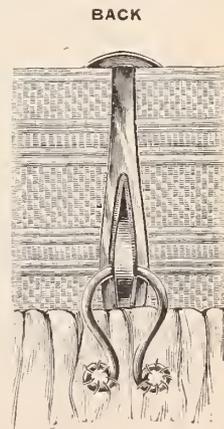
CAN BE APPLIED TO ANY BELT.

MADE BY

**HOWARD & COCKSHAW,**

220 Fourth Avenue

NEW YORK.



BACK

PATENT APPLIED FOR

PATENT APPLIED FOR

try under contract with Mr. Keck to engage in the diamond cutting business with him, and that in lieu of a salary he was to receive a certain percentage of the profits of the business.

#### Suit Against the Jaccard Watch & Jewelry Co. Brought by Eastern Creditors.

KANSAS CITY, Mo., March 30. — Suit was filed this week in Justice Case's Court against the Jaccard Watch & Jewelry Co. The suit is for goods purchased of eastern jewelry manufacturers. The claims are: Strobell & Crane, \$211.64; Dominick & Haff, \$59.98; Day, Clark & Co., \$94.95; Cory & Osmun, \$291.25; Shafer & Douglas, \$104.57; Thos. G. Brown & Sons, \$354.35; Unger Bros., \$634.14; M. B. Bryant & Co., \$258.63; and F. H. LaPierre, \$197.60.

This suit is brought to attack the preferences given by the Jaccard Co., by Bippart & Co. to whom the above claims have been transferred.

The Jaccard Watch & Jewelry Co. went out of business about three weeks ago, and the stock of the company is now in the hands of R. W. Hocker as trustee. The company have a large stock of goods on hand, and the eastern firms hope to realize something on their claims.

#### J. M. Howe Makes an Assignment.

NASHVILLE, Tenn., March 30.—J. M. Howe, jeweler, corner Union St. and Printers' alley, made an assignment March 26 for the benefit of creditors, some two score in number. The creditors to whom more than \$200 is due are: Oppenheimer

Bros. & Veith, \$4,066; Fourth National Bank of Nashville, \$1,406; A. & J. Plaut, \$918; Planters' Bank, \$765; Derby Silver Co., \$447; B. L. Strasburger & Co., \$406; Weinmann Bros. & Co., \$417; Pairpoint Mfg. Co., \$331; Wm. Kinscherf, \$309; Marx, Veit & Co., \$302; Reeves & Sillocks; \$246; McClure & Williams, \$216.

The property assigned consists of the stock of jewelry and silverware, and all the furniture and fixtures in the Union St. store. Nothing is reserved but the tools and benches, which are the personal property of Mr. Howe and used by him in his business as jeweler.

Albert S. Williams, of the City Savings Bank, is assignee and the trust is to be wound up in six months.

#### R. Walker and Mrs. N. West are Wanted by the Boston Police.

BOSTON, Mass., March 29.—Worthless checks were passed on George H. Richards, Jr. & Co. this week, by a pair of swindlers claiming to hail from New York, and giving the names of R. Walker and Mrs. N. West. Millinery and dry goods houses here were among their victims also.

When Walker came to Boston about a fortnight ago, he hired an office at room 33, Equitable building, paying his rent in advance, and having his name painted on the door. Presumably he spent a little time acquainting himself with the lay of the land and his first move in the game was made last Monday, when he deposited \$100 cash and a check on the Garfield National bank of New York for \$500 at the Merchants' National bank here.

Tuesday he selected a pair of diamond earrings valued at \$125, in the store of Richards & Co., saying that he sometimes did a commission business for certain wealthy New Yorkers, and asking for a discount on that basis. He ordered the jewelry sent to his office in the Equitable building, and a clerk took them to that place. Walker made out a check for the amount, but the clerk objected to taking it from a stranger, whereupon the man accompanied the salesman to the bank and the cashier informed the latter that there was a sufficient amount on deposit to cover the check. It required Mr. Richards' indorsement, however, and was not cashed at the time on that account, otherwise the bank would be mourning Walker's departure from town now, instead of the jeweler.

The next day he exchanged the earrings for larger stones, valued at \$225. He took a watch valued at \$50 also. These were delivered at his office and his check for the balance was accepted. The firm sent the checks to its own bankers as a deposit that day. Mrs. West made her appearance on the scene the following day. She brought a note from Walker asking that she be allowed to select a diamond, and tendering his check for \$100 in payment.

Thursday Walker's check for \$500 on the Garfield bank was returned as worthless

# WHEN TRILBY SANG



*Oh! Have you seen the Trilby Pin,  
Ben Bolt?*

For the last time, it was of the merits of the

## TRILBY PIN

Which, in Sterling Silver, in

PLAIN,

OXIDIZED or

ROMAN GOLD FINISH,

Shows a beautiful Medallion head of herself, surrounded by the heads of Little Billee, Taffy, the Laird and Svengali.

It sells like wildfire, because it is made by the WAITE, THRESHER CO., and all

# WAITE, THRESHER CO.'S Goods Sell!

ALL JOBBERS.

and it came to light that the \$100 deposited by him had been withdrawn, also \$25 additional which the bank here loses. There were, therefore, no funds to meet the checks which Richards & Co. had accepted, and the police have no clue to the whereabouts of the couple.

**"MRS. WEST" AND "R. WALKER" JAILED IN ALBANY.**

ALBANY, N. Y., March 31.—An elegantly dressed woman and a well-appearing man are in custody here on a charge of grand larceny for procuring silk goods from W. M. Whitney & Co. and giving in return a worthless check for \$40 to the bundle boy who delivered the goods. In Boston they gave their names as R. Walker and N. West. Here they gave two names each, the man Elton Thomas, alias James Smith; the woman Maud Ward, alias Marsh.

**Philadelphia.**

Harris Cohen was, on Thursday, acquitted in Quarter Sessions of the larceny of a set of watchmakers' tools, the property of Max Franks, 802 S. 6th St.

Jacob Rubenstine store, 734 Sansom St., was damaged to the extent of \$300 by fire, on Wednesday morning. The flames were started from a poorly insulated electric light wire.

Joseph Boskey was arrested Friday on a warrant sworn out by S. Goldstein, 520 S. 3d St., who had employed him as a salesman. It was charged that Boskey had stolen jewelry, etc., and secreted it in his home.

S. M. & S. R. Fridenberg, as a diamond and jewelry house, are no more. The liquidation sale has been underway for six months, and on Wednesday and Thursday last, the auctioneer disposed of what remained of the stock and fixtures at good prices. The well known store will hereafter be occupied by a shoe firm.

Jewelers from near-by towns here the past week were: Joseph Ladomus, Chester, Pa.; O. Doran, Mt. Holly, N. J.; H. Fitzsimmons, West Chester, Pa.; L. H. Bewley, Atlantic City, N. J.; Geo. Press, Oxford, Pa.; John Dewar, Bayn Mawr, Pa.; E. Kasper, Pottstown, Pa.; and Mr. Frank, of Stahl & Frank, Lebanon, Pa.

On the 26th ult., James E. Caldwell & Co. filed a bill in equity in the United States Circuit Court against Charles S. Powell, Ardmore, Pa., asking to have the defendant enjoined from the making of an alleged infringement on the complainants' patented design for badges. It was stated that the inventor is George C. Van Roden, and that he sold the design to the plaintiffs, who had it patented. Powell, it is charged, without license or consent of Caldwell & Co., manufactures and sells large numbers of pins and badges, infringing on the design.

**Boston.**

Arthur H. Noyes has entered the employ of E. B. Floyd & Co., as inside salesman.

Ed. Harmon, Montreal representative of Robbins, Appleton & Co., was in Boston the past week.

N. R. Varney, watchmaker, A. F. Freeland, watch jeweler, and John P. Whitney, engraver, have removed to 376 Washington St.

In connection with an Easter display of silver mounted belts, to be made by A. Stowell & Co., 24 Winter St., undoubtedly the largest order for these goods ever given has been sent to Jno. W. Reddall & Co., Newark, N. J.

With the coming of Bogle Bros., White River Junction, Vt., to Boston, there will be a consolidation of the stock of that concern with that of J. B. Humphrey & Co., successors to the late firm of H. T. Spear & Son, and a corporation is to be formed.

Buyers in town the past week included: S. C. McKenney, Hallowell; George E. Twombly, Saco, Me.; D. E. Gordon, Hillsboro Bridge, N. H.; W. P. Jones and Safford & Lunt, Newburyport; C. W. Wilcox, Milford; L. R. Hapgood, Westboro; A. W. Gunnison, Northboro, Mass.

**WATCH THIS LIST**

FOR PRICES ON

**Sterling : Silver : Novelties.**

**NEW GOODS EVERY WEEK.**

COMPARE THE FOLLOWING PRICES WITH WHAT YOU HAVE PAID FOR SIMILAR GOODS.

Book Marks - - -	20	Hair Pins - - -	60	Purses, Silver Links, - - -	3 00
Baby Brushes - - -	1 34	Hat Pins - - -	24	Purses, Leather, Silver Mounted - - -	68
Baby Combs - - -	68	Ideal Safety Chains - - -	1 28	Purses, Silk, Silver Mounted - - -	1 76
Baby Rattles - - -	2 40	Ink Erasers - - -	48	Pocket Books, Calf, Silver Mounted - - -	2 20
Bottle Holders - - -	1 48	Knee Buckles - - -	34	Pocket Books, Seal, Silver Mounted - - -	2 64
Bag Tags - - -	24	Key Rings - - -	31	Pocket Books, Lizard, Silver Mounted - - -	3 08
Bon Bon Spoons - - -	90	Key Rings and Tags - - -	60	Pocket Knives - - -	1 00
Bon Bon Tongues - - -	80	Key Tags - - -	24	Pin Trays - - -	4 20
Bib Holders - - -	56	Key Chains and Rings - - -	1 24	Picture Frames - - -	88
Belt Pins - - -	20	Knife Cases - - -	34	Ring Stand - - -	1 84
Belt Buckles - - -	80	Letter Openers - - -	68	Ribbon Lorgnette Silver Slide - - -	40
Belts - - -	1 00	Letter Clips - - -	1 00	Shoe Buttoners - - -	44
Bill Books - - -	68	Link Sleeve Buttons - - -	24	Shoe Horns - - -	1 00
Butter Spreaders, doz., - - -	10 20	Lorgnette Chains - - -	1 34	Shoe Horn and Shoe Buttoner in case - - -	2 80
Button Hole Scissors - - -	1 60	Manicure Sets, 6 Pieces in Roll - - -	6 90	Salt Spoons - - -	24
Curling Irons - - -	71	Manicure Scissors - - -	1 34	Salt Cellars - - -	79
Cane Marks - - -	12	Manicure Boxes - - -	1 16	Sugar Tongs - - -	80
Chatelaines - - -	68	Match Safe, Leather and Silver - - -	30	Sugar Sifters - - -	1 20
Cork Screws - - -	34	Manicure Set, 4 Pieces in Leather Case - - -	2 51	Side Elastics - - -	1 32
Cigar Cases - - -	1 00	Manicure File in Silver Case - - -	40	Sleeve Elastics - - -	88
Card Cases - - -	68	Napkin Rings - - -	1 91	Suspenders - - -	3 30
Crochet Needles - - -	40	Nail Files - - -	40	Silk Winders - - -	64
Cuticle Knives - - -	76	Nail Polisher - - -	1 12	Side Combs - - -	28
Corn Knives - - -	44	Nail Cleaner and Ear Spoon - - -	60	Spoil Holders - - -	44
Coat Hangers - - -	34	Nail Polisher Trays - - -	2 40	Stamp Boxes - - -	51
Court Plaster Cases - - -	56	Orange Knives per doz. - - -	14 40	Tooth Brushes - - -	76
Czarina Buckles - - -	31	Prayer Book Marks - - -	20	Taper Holders - - -	77
Coat Clasps - - -	44	Paper Cutters - - -	51	Tooth Pick Cases - - -	31
Comb, Manicure File and Mirror, in Leather Case - - -	1 40	Pen Holders - - -	1 00	Tea Bells - - -	2 67
Comb and Manicure File, in Leather Case - - -	1 00	Pen Extractors - - -	34	Tea Balls - - -	1 87
Desk Seals - - -	46	Pencil Protectors - - -	34	Tea Strainers - - -	1 32
Embroidery Scissors - - -	1 12	Pin Cushions - - -	1 92	Thimble Boxes - - -	1 00
Emerys - - -	40	Pencil Erasers - - -	68	Thermometers - - -	2 40
Funnels - - -	4 00	Pocket Combs - - -	80	Tuxedos - - -	71
Floss Spools - - -	68	Pocket Combs, Silver Case - - -	1 20	Tie Clasps - - -	24
Floss Boxes - - -	1 32	Pocket Combs, Leather Case - - -	60	Umbrella Straps, Leather - - -	24
Game Counters - - -	1 12	Peppers and Salts - - -	1 48	Umbrella Straps, Silk - - -	12
Garters, Ladies' - - -	1 44	Powder Boxes - - -	1 66	Vaseline Spoons - - -	34
Garters, Men's - - -	1 20	Powder Boxes, Celluloid, Silver Trimmed - - -	51	Veil Clasps - - -	34
Garter Buckles - - -	1 34	Pen Wipers - - -	60	Watch Pockets - - -	68
Glove Buttoners - - -	34	Pocket Pin Cushions - - -	60		
Hat Marks - - -	20				
Hat Brushes - - -	3 31				
Handkerchief Holders - - -	44				
Handkerchief Pockets, Silk, Silver Mounted - - -	2 51				

**CROSS & BEGUELIN,**

17 MAIDEN LANE, NEW YORK.

# F. M. WHITING CO.,

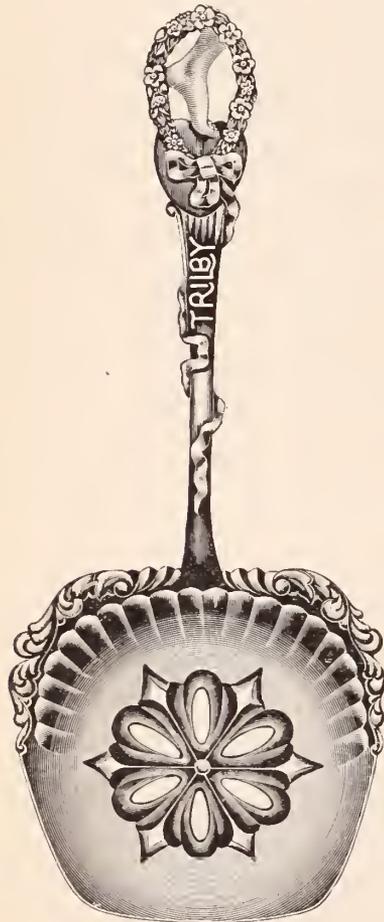
## SILVERSMITHS

Factory and Main Office,  
NORTH ATTLEBORO, MASS.



New York Office,  
1128 BROADWAY.

### OUR LATEST PRODUCTION!



THE ...

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PATTERN.



MADE ONLY IN

Bon Bon Scoops, Coffee Spoons, Berry Forks and Glove Hooks.  
**EXCELLENT SELLERS!**

OUR NEW AND ARTISTIC **NEAPOLITAN** PATTERN IS NOW READY.

Do not Place any Orders Until you have Seen This Beautiful Production in Sterling Silver Flatware.  
ADDRESS ALL COMMUNICATIONS TO FACTORY.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

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The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXX. April 3, 1895. No. 9.

*Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copy-righted.*

**The Value of News Reading.** THIS journal, in its last issue, offering some precautions to jewelers whereby they might guard themselves against the operations of such a clever swindler as Abe Rothchild, alias J. C. Coleman, T. M. Jones, etc., presented the following:

*First, it is necessary that the jeweler should know that such swindlers are abroad in the land, and should know some particulars regarding their tactics. These facts he can learn only by reading carefully every issue of a reliable trade journal that expends much energy and money in gathering news of this charac-*

*ter. THE JEWELERS' CIRCULAR is such a journal; if the jeweler prefers any other publication, let him read that, so long as he does read the news.*

The wisdom residing in these statements could not be more potently proved, were we ourselves the makers of events, than has been done by the prompt capture of the culprit, entirely by reason of the fact that one of the subscribers to THE CIRCULAR, Thomas Lees, of Hamilton, Ont., upon whom Rothchild tried to work his game, had read a full exposure of the swindler's operations in the issue of this journal of March 20. The jewelry trade at large owe a debt of gratitude to Mr. Lees for his shrewdness and able detective work. As to the makers of THE CIRCULAR, they feel that they have but carried out their mission, which is to present all the news of the jewelry trade, in as complete and accurate form as possible; but they also experience a sensation of satisfaction that their labors are crowned with success. The full story of the capture of Rothchild as published in the *Toronto Globe*, is presented in another portion of this issue. It is a matter of professional pride on our part to note that the *Globe* as well as every newspaper and news association in the country gives credit for the capture directly to THE JEWELERS' CIRCULAR.

### Gold Stamping Legislation in Missouri.

THE arguments in favor of legislation throughout the United States regulating the stamping of manufactures of silver or other metal purporting to be or imitating silver, bear with equal force upon the stamping of wares of gold or of other metal purporting to be or imitating gold. Therefore, all jewelers who believe in integrity in industry will be pleased to learn that Missouri has initiated the movement to obtain universal legislation in the United States in reference to the stamping of gold or so-called gold products, by the passage of "an act to punish the falsely marking or stamping of the karat on any article of merchandise, gold or solid gold, and to prohibit the manufacture and sale thereof." A copy of the measure is given in another portion of this issue. The trade will recognize the services George Porth, of Jefferson City, has rendered in fighting for the passage of this measure; yet, while its purpose is laudable, its wording is ambiguous, if not altogether erroneous. We have read the act several times, and we arrive always at the same conclusion, namely: that those who do make or sell the genuine article are amenable to the law. This circumstance arises from the fact that the conjunction "unless," the very pivotal word of the measure, is omitted after the clause, (lines 11 and 12 of the engrossed house bill, or lines 14 and 15 of reprint in THE CIRCULAR) "or whatever other number of 'karat' the gold may be." The act should be amended as soon as possible.

### Silver Stamping Legislation Spreading Throughout the Union.

CHICAGO, Ill., March 30.—Senator Evans has introduced in the Senate a silver stamping bill. Senator Evans' bill was inspired by the retail jewelers of this city for the protection of themselves and their customers. It is a part of a plan originated by the Gorham Mfg. Co. some two years ago. The Gorham Company made a fight against these abuses, and had laws passed in New York and Massachusetts similar to Senator Evans' bill. It is intended to push this legislation in every State of the Union.

### THE SILVER STAMPING MEASURE IN THE MINNESOTA LEGISLATURE.

ST. PAUL, Minn., March 30.—The judiciary committee in the House have reported to pass bill No. 610, introduced by Sutton, to prohibit the fraudulent marking and sale of silverware.

This is the measure drafted by THE JEWELERS' CIRCULAR, a copy of which was sent to Theodore Myers, jeweler, of this city.

### Howard Sterling Co. to Expand Their Business.

PROVIDENCE, R. I. April 2.—Joseph Banigan, president of the United States Rubber Co., a multi-millionaire and perhaps the most prominent commercial man in Rhode Island, has bought a large block of stock in the Howard Sterling Co., the capital stock of which has been increased to \$300,000 with privilege of further increase to \$350,000. The purpose of this increase in capitalization is to permit this enterprising young concern to erect a building perfectly adapted to their own business which will be appreciably expanded. Stephen C. Howard will assume the general management of the business.

It is a fact worthy of remark that Joseph Banigan was originally a working jeweler, having worked at the bench in his youth side by side with Michael Fitzgerald, the prominent jewelry manufacturer of this city.

### Death of Wolf Riglander.

Wolf Riglander, father of J. W. Riglander, of Hammel, Riglander & Co., 35 Maiden Lane, and father-in-law of H. H. Kayton, 82 Nassau St., died Tuesday, March 26, at his residence, 65 E. 93d St. Death was caused by grip, from which he had been suffering about nine weeks. Mr. Riglander was 84 years old, having been born in Bavaria in 1811. He was one of the pioneer residents of Cleveland, O., and was a member of Palestine Lodge No. 18, I. O. B. B. The deceased leaves a widow, one son, and two married daughters. The funeral services were held at his late residence, Thursday morning.

Chas. E. Smith, of Ticonderga, N. Y., has opened a jewelry store in Westport, N. Y.

### New York Notes.

J. N. Provenzano has entered a judgment for \$147.67 against Chas. Casper.

The Frasse Co. have entered a judgment for \$19.27 against Edward Jas. and Walter Wood.

A judgment for \$307.31 against Abraham and Gussie Grinspan has been entered by the East Side Bank.

Gargealo Alfonso, 2215 First Ave., has given a bill of sale of jewelry and banking fixtures to A. Savarese for \$1,000.

Martin Frank & Co., manufacturers of diamond mountings, have removed from 10 Maiden Lane to 49 Maiden Lane.

Jacobson Bros, importers of diamonds, 16 Maiden Lane, will remove about April 20th to the Prescott building, Nassau and John Sts.

F. Kohn, jobber in white stone jewelry, will remove in a few days from 31 Maiden Lane, to the Diamond Exchange building, 14 Maiden Lane.

A judgment for \$1,437.94, in favor of Louis Strasburger's Son & Co., has been entered in this city against Charles Pollak, of Pollak Bros., Kansas City, Mo.

The suit in the City Court by Emil Stolz against the American Watchman's Time Detector Co. was discontinued without costs by Judge Newberger, Friday.

Jacob W. Riglander, of Hammel, Riglander & Co., 35 Maiden Lane, and Mrs. Fannie Strauss Hoexter, were married Wednesday, by the Rev. Dr. Gottheil.

The E. Howard Watch and Clock Co. have been awarded the contract for furnishing the electric time service for the new Criminal Courts building, at Elm and Franklin Sts.

John S. Negus and Wm. F. Melosh are advertising that they continue under the old name, the business of T. S. & J. D. Negus, dealers in chronometers and nautical instruments, 104 Water St.

Joseph Von Rottky was recently convicted of smuggling, in the United States Circuit Court, in Brooklyn. The prisoner was arrested some time ago for trying to dispose of about \$1,000 worth of contraband jewelry in this city.

Chas. Leo Abry, watch importer, and Lewis Bros., makers of silver novelties, 41 Maiden Lane, have leased offices in the Prescott building, John and Nassau Sts., into which they will remove about the end of this month.

April 30th, at 10.30 o'clock A. M., is the time when creditors of John B. Yates are cited to appear in the Circuit Court of Common Pleas and show cause why a settlement of the accounts of the assignee, John B. Brown, should not be made.

Joseph Lassner, 9 Maiden Lane, has been appointed clerk to Coroner Emil W. Hoerber, at a salary of \$1,800. Mr. Lassner is a brother of Louis Lassner, formerly of Goodfriend Bros. & Lassner, and has been a wholesale jeweler since 1890,

B. Gerson Oppenheimer, receiver for Hagan, White & Co., is notifying all persons indebted to this firm to render an account to him at his office, 265 Broadway, on or before April 10th. Creditors are also notified to present their accounts on or before May 15th.

About May 1st. J. F. Fradley & Co., silversmiths, will remove both their factory, now at 87 Frankfort St., and their warerooms, now at 860 Broadway, to 114 E. 14th St., near Union Square. The new factory will be 25x150 feet, and will afford more room and greater manufacturing facilities than the present quarters.

The firm of Goodfriend Bros. & Lassner, consisting of Jacob and Meyer Goodfriend, and Louis Lassner, dealers in precious and imitation stones, 19 Maiden Lane, dissolved Thursday by mutual consent. Louis Lassner retires, and Jacob and Meyer Goodfriend, who liquidate the business, will continue under the name of Goodfriend Bros. at the old address.

Mary Fleming Smith, widow of the late Bezaleel F. Smith, and mother of Alfred H. Smith and Harrison B. Smith, of Alfred H. Smith & Co., died Sunday at her residence in the Hotel Beresford. The funeral services will be held at the residence of her daughter, Mrs. William C. Hough, Essex, Conn., this afternoon. The interment will be in Deep River, Conn.

Deitsch Bros., manufacturers of silver mounted leather goods, etc., 7 E. 17th St., have purchased from the receiver of F. Grote & Co., the tools, patterns and machinery necessary for manufacturing ivory toilet goods, together with the patent owned by F. Grote & Co. on ivory mirrors. Deitsch Bros. will hereafter manufacture ivory goods extensively in all the styles formerly made by F. Grote & Co.

An unusual order for sterling silverware filled by Geo. W. Shiebler & Co., was displayed last week in the firm's showrooms, 179 Broadway. The silverware goes to Venezuela, S. A., and represents a wedding present. The collection consists of about 330 silver articles, ranging in size from a large silver wash basin and pitcher to the smallest salt spoons. Among the pieces are table flatware and hollowware, tête-à-tête sets, a wash set, toilet, manicure and bureau sets, trays, and numerous other articles. The aggregate value of the collection is between \$3,000 and \$3,500.

A receiver for the Franklin Brass & Bronze Co., Derby, Conn., was appointed last week on the application of William F. Brainard and wife, Montclair, N. J., owners of the majority of the stock. Judge Wheeler, at New Haven, appointed E. D. F. Shelton, of Brooklyn, receiver in Connecticut, and Judge Beekman, of the New York Supreme Court, appointed Mr. Shelton receiver of the company in this State. The company's liabilities are \$21,000, and their assets \$38,000. The failure was due to the general business depression. F. N.

Bryant and F. L. Gaylord, of Ansonia, were appointed appraisers of the estate.

Charles G. Browne, president of the Browne Diamond Cutting Co., at 29 Gold St., made an individual assignment March 26th, in Brooklyn, to David Kaiser, without preference. Mr. Browne has been in business in this city since July 1, 1891, when he succeeded the business established some years ago by Becker & Kohl. The Browne Diamond Cutting Co. were incorporated about three weeks ago. The assignee, who is a member of the firm of Lewis, Kaiser & Luthy, stated Thursday, that the individual assignment had no connection with the Browne Diamond Cutting Co. He had no idea of the condition of the assigned estate, but said that Mr. Browne had very few creditors in the trade.

Joseph T. Keepers, or "Diamond Joe," who on Feb. 21st made a bold attempt to steal about \$1,200 worth of diamonds from the office of M. Fox & Co., 1 Maiden Lane, was sentenced to three years and eight months in the State prison, by Judge Fitzgerald, in Part I. of the Court of General Sessions, Friday. An account of Keeper's theft appeared in THE CIRCULAR Feb. 27th.

Tiffany & Co. are showing in their window at Union Square a loving cup of solid silver and gold lined standing about 15 inches and beautifully designed. The trophy will be presented by the New York club to the college club whose team makes the best showing against the New York base ball nine in the ante-season games at the Polo Grounds. The clubs thus far booked are the Manhattans, the University of Pennsylvania, the Princetons, the Yales, the Brown Universities and the Columbias.

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: D. C. Dusenbury, Middletown, Conn.; H. Marlborough; C. H. Mix, Albany, N. Y.; Everett H.; D. W. Janowitz, Baltimore, Md.; Grand Union H.; F. L. Wilson, Danbury, Conn.; Grand Union H.; L. O. Levison, San Francisco, Cal.; H. Imperial M. S. Benedict, Syracuse, N. Y.; St. Denis H.; W. B. Morse, Boston, Mass.; Grand Union H.; S. G. Brooks, Boston, Mass.; Astor H.; A. La France, Elmira, N. Y.; Astor H.; A. Snow, Jr., New Bedford, Mass.; Broadway Central H.; S. Cerf Pittsburgh, Pa.; Astor H.; J. Nelson, Boston, Mass.; Norton H.; J. Gompf, Utica, N. Y.; Hotel Imperial; W. Sibley, Rochester, N. Y.; Murray Hill H.; J. C. Derby, Concord, N. H.; New Amsterdam H.; N. Galt, Washington, D. C.; Westminster H.

**Pittsburgh.**

J. C. Grogan is in Atlantic City.

Hardy & Hayes have removed to their new store, 27 Fifth Ave.

W. H. Milchsack, formerly in the jewelry business at 71 Fifth Ave., has removed to 129 Fifth Ave.

Biggard & Wolfe removed March 30, to new quarters in the Monongahela House, ground floor.

Charles Ahlborn has removed from Wilkinsburg, Pa., and has taken up residence on Federal St., Allegheny.

C. C. Will has been appointed chief inspector for the P. & W. R. R. He serves in a similar capacity for the B. & O., and Junction R. R.

K. Smit will open a new store at 66 Fourth Ave., formerly occupied by William Wilson, jeweler. Mr. Smit will also open a branch store in Washington, Pa.

W. C. Hoffman, lately with W. E. Stieren Optical Co., has gone to Richmond, Va., to take charge of the prescription department for the Gillespie Optical Co.

E. J. Bubb, manufacturing jeweler, in the old Lincoln National Bank building, has decided to remove soon, but has not determined upon the locality as yet.

Early on the morning of March 26 the jewelry store of I. N. Springer & Co., California, Pa., was broken into by burglars and between \$250 and \$300 worth of goods and money taken, besides a collection of rare coins, valued at \$614.05.

Among the visiting jewelers last week were: H. I. Johnson, Apollo; J. B. Bruce, Burgettstown; A. A. Poole, Washington; A. V. Johnson, Evans City; Mr. Samuels, Youngstown, O.; George V. Brady, Washington, and Harvey Wallace, Smith's Ferry.

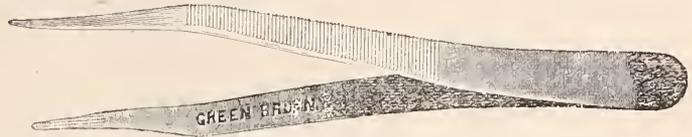
**Syracuse.**

Out-of-town buyers in town the past week included: G. N. Luckey, Baldwinsville; J. F. Orton, Canastota; J. D. Wicks, Utica.

The case of Levi Levy, jeweler, against Ellen Farley was finished in Municipal Court last Tuesday. Decision was rendered for plaintiff for \$33.20. The action was brought to recover on goods sold amounting to \$152.35. The defendant put in a counter claim of \$221.95 for services rendered.

On Monday evening, April 15th, at 8 P. M. at the office of Hitchcock & Morse, room 6, Pike Block, a meeting will be held to perfect the organization of an optical association. The meeting will be called to order by G. N. Luckey, Baldwinsville. Such an organization is needed in central New York, if anywhere, as this portion of the State is overrun with peddlers and swindlers who have no knowledge of optical science. The expense of maintaining such an organization is nominal, and the benefits accruing are many.

**GREEN BROS.**  
**11 MAIDEN LANE, NEW YORK,**  
 ARE HEADQUARTERS FOR  
**DIAMOND TRADE SUPPLIES.**



We have just received a consignment of the finest **DIAMOND TWEEZERS** ever imported, in all shapes and sizes.  
**SEND FOR SELECTION PACKAGE.**

**PRICE ONLY, \$7.50 PER DOZEN.**



**OUR PATENT DIAMOND WASHING CUP.**  
 For cleaning Diamonds and Fine Jewelry, - each, **\$1.00**

**PARCHMENT LINEN TAGS.**

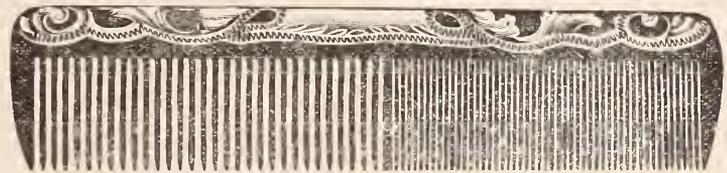


For **Jewelry of all kinds**, especially Diamond and Fancy Rings. It is stronger than parchment, being lined with linen between the paper, and is easier to write on than parchment.

**Price in lots of 1000, - 90c. per 1000**  
 " " " **5000, - 85c. "**  
 " " " **10000, - 80c. "**

Cut  $\frac{3}{8}$  Size.

**Silver Mounted**  
**Tortoise Shell Side Combs.**



**MOUSTACHE COMBS. BACK COMBS, ETC.**

We have produced the most elaborate line of Toilet and Manicure Articles on the market. These goods are mounted with Pierced Sterling Silver, artistically engraved. Also a line of Sterling Silver Pocket and Paper Knives, Scissors, Pen Wipers, Hair Pins, Filigree Coffee and Tea Spoons, Key Rings, Garter and Belt Buckles, Baby Rattles, Ink Stands, Curling Sets, Paper Files, &c. Also great variety of Ebony Goods.

**Silver Mounted Pipes, Sterling Silver Scissors and Knives at low prices.**

**J. N. PROVENZANO,**

Everything Mounted in Silver at Salable Prices.

**39 Union Square, New York.**

*Alvah W. Osmun.*

*Alfred J. Parker.*

*Osmun-Parker Mfg. Co.,*  
 Makers of

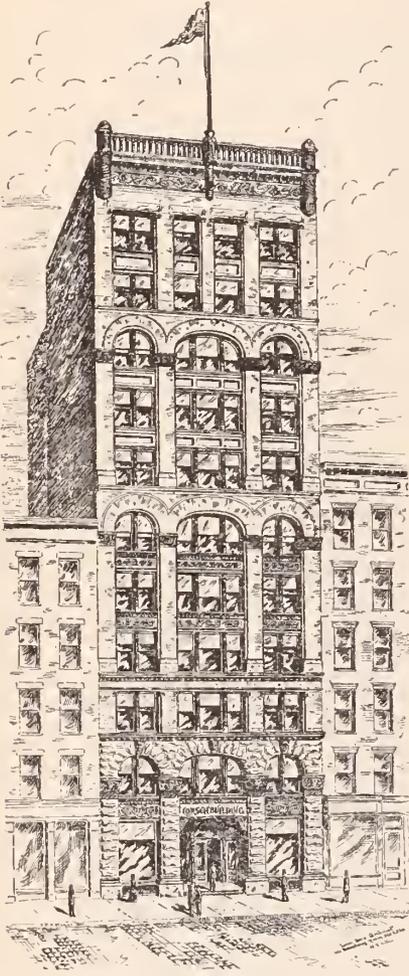
*Fine Gold Jewelry,*

*338 Mulberry Street,*

*Newark, N. J.*

### The New Lorsch Building on Maiden Lane.

The Lorsch building, for which ground will soon be broken at 37 and 39 Maiden Lane, New York, will be one of the handsomest edifices in the jewelry district of New York. It will be a fireproof structure, 11 stories high, and will have a frontage of



THE PROPOSED LORSCH BUILDING.

50 feet on Maiden Lane, running back about 110 feet.

The front is to be of brick, terra cotta and stone, while terra cotta will also be used in the floor arches and partitions. A spacious entrance portico will open into the large main hallway from Maiden Lane.

The building will be furnished with a complete and improved steam heating plant, and will be equipped with all modern improvements, including United States mail chute. The most improved sanitary methods will be adopted in the plumbing and toilet accommodations, and toilet rooms having external light will be situated on every floor. Both gas and electric light will be supplied throughout the building.

In the arrangement of the plans the architect, Louis K. rn, had in mind the wants of the diamond dealer, as all offices will have windows opening to the external air, and each office will have a window exposed to north light.

The interior framework will be entirely

of steel, the columns, girders and floor beams being of this metal; the partitions and arches will be of terra cotta; the stairways will be of iron with marble heads, while the hall floors will be laid throughout with marble mosaic. The building will be trimmed with cabinet finish hard wood.

### Providence.

W. F. Main, Iowa City, Ia., visited his factory, in this city, last week.

H. C. Lindol has removed from 62 Page St. to the Kent & Stanley building, with entrance at 7 Beverly St.

J. Rathbone, refiner, has returned to his business after being confined to his house for several weeks with grip.

Fred. I. Marcy is able to be out and about his business again, after an illness of several weeks from grip and complications.

Mr. Strandberg returned last week from an extended and successful trip through the west, in the interest of E. L. Spencer & Co.

A. C. Stone, formerly engaged in the manufacturing jewelry business, has accepted a position as salesman for Tillinghast & Albro.

T. H. D'Arcy has purchased the business of the late Oscar Stahl and will continue the engraving and designing business at 86 Dorrance St.

The case of Isaac Steinau, for indebtedness to Watson, Newell & Co., Attleboro, will be heard in the Sixth District Court of this city, April 4.

A. E. Covell, formerly of Covell & Lamb, Pawtucket, has started in the business of manufacturing ladies' chains, lace, hair and scarf pins, in Warren, R. I.

W. K. Potter is introducing this season one of the largest lines of tortoise shell combs ever offered, and he is already in receipt of several large orders for these handsome goods.

The following inventories were accepted in the Municipal Court last week: of the estate of the late Oscar Stahl, \$7,446.50; of his minor children — Oscar, \$217.87, and William H., \$215.79.

E. L. Logee & Co., who are making the official badge for the 26th Triennial Conclave of the Knight Templars, at Boston in August, have issued a fine circular in the proper heraldic colors, descriptive of the same.

John W. Capron, who recently started in the manufacturing jewelry business on Sabin St., after an extended experience as salesman for B. K. Smith & Co., has joined with Robert B. Banister, who for many years carried on the manufacturing business on Eddy St., and under the style of the R. B. Banister Co., will manufacture a general line of jewelry at 108 Friendship St.

Elisha S. Arnold died Wednesday morning at his late residence, in the suburbs of

this city. Mr. Arnold was born in Pawtuxet, R. I., Aug. 13, 1832. At an early age he removed to Williamsburg, N. Y., and was engaged in the jewelry business with J. R. Simon & Co. for many years, returning home to assume the charge of the grocery store which his father had conducted. In this latter business he had always remained since his return.

### The Attleboros.

John Shepardson, formerly of H. D. Merritt & Co., has been elected a selectman in Mansfield.

Ray Randall has returned from an extended western trip in the interests of Riley, French & Heffron.

George B. Caldwell, traveling salesman for the Plainville Stock Co., has returned from a western trip with a good number of orders.

Charles Fraser is the new representative of H. D. Merritt & Co., in New York. Mr. Fraser will also cover Washington, Philadelphia, Baltimore and Boston for this house.

Cards are out announcing the coming marriage of Edward L. Gowen, of Watson, Newell & Co., and Miss Jessie May Miller, daughter of Mr. and Mrs. W. H. Murgan, of Providence.

William W. Sherman and Marietta A. Merritt, of H. D. Merritt & Co., give notice that they have taken Louis E. Morse into partnership. Mr. Morse has been with the concern for some time and his promotion is well deserved.

The committee appointed to bring in a list of five new names for the town, on Saturday reported the following: Allenton, Alden, Standish, Endicott and Dorset. The matter will be acted upon at the next annual town meeting.

There has been a story current here this week that the Mossberg Mfg. Co. intended to leave the Attleboros because the towns' facilities were too limited to meet the demands of the concern. The company will neither deny nor confirm the report.

On April 27, all the jewelry manufacturers located in the Company's big building, in North Attleboro, will close for ten days to two weeks. The old engine which now furnishes power for the shops is to be taken out and a new one put in its place.

Joseph Finberg, for seven years with the D. F. Briggs Co., has resigned his position on account of ill health. Mr. Finberg started with Tappan, Berry & Co. He has purchased an interest in the Attleboro Press and will become its business manager.

The Interstate Electric Railway was on Saturday last sold to the syndicate of prominent manufacturing jewelers for \$101,000. They now own both local systems and announce that they propose to operate the roads conjointly in the near future. The name of the road is to be the Old Colony St. Railway.

## News Gleanings.

J. C. Malone will open a jewelry store in Kane, Pa.

Will Osbourne has opened a jewelry store in Fulton, N. Y.

Peter Tollefson, Wagner, Ia., will open a jewelry store in St. Olaf, Ia.

C. E. Cannaday is a new jeweler in the Union block, Schoharie, N. Y.

J. D. Lewis has removed from Lawrenceville, Pa., to Wellsburg, N. Y.

M. C. Thomas has removed from Jersey Shore, Pa., to Waverly, N. Y.

Harry Lewinson, jeweler and optician, has leased a room in York, N. Y.

George Person, Easton, Pa., has moved from Canal St. to Mauch Chunk St.

Jay Garrison will conduct a jewelry store in the Post Office building, Cape May City, N. J.

E. Siever, Muscatine, Ia., is closing out his stock with the intention of leaving that place.

A new jewelry store has been opened at 336 Court St., Williamsport, Pa., by W. F. Grassler.

Charles C. Mussina, Williamsport, Pa., has removed to Powell Bank corner, Market Square.

In a fire in Fife Lake, Mich., recently, the jewelry store of W. G. Crawford was destroyed.

August Hinrichs, Clinton, Ia., has removed from 102 N. 2d St. to 220 S. 2d St., Geiger block.

Mrs. M. A. Hauk, mother of D. A. Hauk, jeweler, Logansport, Ind., died recently at her home in Peru.

F. Schroeder, Amsterdam, N. Y., has removed from corner W. Main and Bridge Sts., to 3 E. Main St.

W. T. Boyd has moved to St. Thomas, Pa., from Williamson, Pa., and is to engage in the jewelry business.

L. Loewenstein & Bro., Menominee, Mich., are contemplating opening a jewelry store in Peshtigo, Mich.

J. M. Martin, jeweler, New Carlisle, Ind., has moved his stock of goods from the Trowbridge building across the street.

Senator Lamy's bill prohibiting unlicensed auction sales of jewelry in Buffalo, has been passed by the Legislature of New York.

Marcus Auerbach, importer of jewelry, Montreal Que., has assigned at the demand of Zacharias Auerbach, with liabilities of about \$3,000.

On May 1, Charles Crankshaw, Atlanta, Ga., will move his jewelry establishment to the store room now occupied by J. H. & A. L. James.

A fire in Berlin, Md., a few days ago, affected the business of jeweler A. T. Chance. He succeeded in removing the larger part of his stock.

David Hattenbach, of Hattenbach Bros., Sioux City, Ia., has invented a magnetic

finger ring which the firm are manufacturing and selling in good quantities.

Elmer G. Tucker, Worcester, Mass., who has been in business at 340 Main St. for 15 years, has secured new quarters at 323 Main St., in the Mechanics Hall building.

The town of Canaseraga, N. Y., was devastated by fire, at 1 o'clock of the morning of March 28. Among the places burned out are Colgrove's and Taylor's jewelry stores.

George B. Stager, for several years with W. H. Beck, Sioux City, Ia., recently left for Winona, Minn., where he will take a course in the Trowbridge school of engraving.

C. O. Bierderman, who has conducted a harness and jewelry business in Bridge-water, N. Y., for about 15 years, will move to Camden, N. Y., May 1st to do a jewelry business alone.

Victor Freed, jeweler, 604 E. Baltimore St., Baltimore, Md., has made an assignment. The trustee is Jacob J. H. Mitneck, who gave a bond of \$800. The failure was due to dull business.

John F. Maxson's jewelry store, Waterloo, Ind., was robbed in broad daylight on the afternoon of March 25. Judson Putts was arrested for the crime and sentenced to prison.

Daniel Radigan in attempting to break into Long's jewelry store, Wooster, O., recently, was filled with bird shot by Michael Goodman, who discovered him at work. He was arrested.

Frank E. Ladd, who has carried on the jewelry business in Springfield, Mass., for 10 years, will hereafter occupy both sides of the store at 417 Main St., to accommodate his increasing business.

At Oviedo, Fla., on Sunday night, March 24, burglars blew the safe of jeweler G. W. McCall, and secured \$150 in money and four gold watches. They did not molest a package containing diamonds.

Several firms in Quincy, Ill., petitioned the common council that the license required of itinerant dealers in jewelry, etc., be raised to \$50 a day. The petition was modified to \$25 and was granted.

In a fire in Mt. Pleasant, Mich., recently the jewelry store of A. T. Scattergood was burned out; loss \$1,000; no insurance. Jeweler T. R. Palmer saved a part of his goods; he carried no insurance.

A room on 4th St., Steubenville, O., in the rear of the new Exchange National bank has been put into shape for Wm. G. Spies who now occupies it as a jewelry store. O. P. Dunbar, jeweler, took Mr. Spies' old room on April 1.

Olof G. N. Turnquest has located in Scranton, Pa., and has established a jewelry store at 205 Washington Ave. He has a fine store in the best locality in the city. The fixtures cost \$1,250, and the stock amounts to between \$4,000 and \$5,000. Mr. Turnquest has had a varied experience, and is from Chicago.

E. C. Arnold has sold his interest in the business of Hope Bros. & Arnold, Knoxville, Tenn., to Hope Bros., and has formed a partnership with his brother, Rufus Arnold, formerly with H. Silverthorn, Roanoke, Va., under the firm name of Arnold Bros. This firm will open a jewelry business in Pine Bluff, Ark., in three weeks.

A warrant was applied for a few days ago by Mrs. David Baum, St. Louis, Mo., who charged Fred E. Gotsch, jeweler, with having substituted imitation stones for the diamonds in her earrings, which she had left with him to be reset. Assistant prosecuting attorney Johnson issued a warrant for grand larceny. Gotsch denied that he stole Mrs. Baum's gems, but said he had no one to prove the assertion.

The residence of Robert Sturgis, jeweler, Birmingham, Ala., was destroyed by fire last Wednesday night. Some neighbors discovered the fire and had they not awaken Mr. Sturgis and his family, they would have been cremated; as it was, they barely escaped, but were unable to save any furniture. The loss is estimated at \$3,000, with only \$2,000 insurance. This is the second residence Mr. Sturgis has lost by fire this year.

James Street and Mrs. Alex. Street, of Lead City, S. Dak., and Nasby Street, jeweler, of Spearfish, have been arrested for being implicated in Alex. Street's stealing of amalgam from the Homestake Company over a year ago. Both brothers have confessed, and in their confession, have made Mrs. Alex. Street, wife of the condemned man, a party to the crime. The amount stolen is estimated at from \$15,000 to \$18,000.

Louis Seigle, aged 18 years, is under arrest in Des Moines, Ia., for burglarizing the jewelry store of A. Adler, Sheldon, last week. A telegram containing news of the robbery preceded Seigle's arrival in Des Moines, and Thursday morning officers arrested him just as he was boarding a train for Marshalltown, where his parents live. In his valise in the baggage room was found \$500 worth of the stolen jewelry. Adler is a brother-in-law of young Seigle, who was visiting him for a few days. He seized an opportunity to enter Adler's store last Tuesday night, and decamped with the proceeds of his raid.

Jos. Mehmert, Cincinnati, is getting out a new catalogue, which will be ready in April. He is also putting in the market a new soldering device used not only by jewelers but all mechanics who need an extremely hot flame.

Jewelers contemplating removal should inspect the store and basement at 38 Maiden Lane, near Nassau St., New York, advertised for rent in another column. They are most desirable and can be secured at very reasonable rent. For full particulars inquire of R., L. & M. Friedlander, 30 Maiden Lane.

# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**PERMANENT** position by all-round workman; eight years' experience; own tools. J., care JEWELERS' CIRCULAR

**SITUATION** by a reliable young man as watch, clock and jewelry repairer and salesman. Address Box 369, Saugerties, N. Y.

**FIRST-CLASS WATCHMAKER** and salesman seeks position. A1 references. Own tools, etc. Address Horologist, 26 E. 11th St., New York.

**A1 SALESMAN** would like a position with reliable house. Seven years' experience and first-class references. Address R. S., care of JEWELERS' CIRCULAR.

**SITUATION** by young man as watch, clock and jewelry repairer. A1 reference given from last employer. Address A. A. T., Ward's Hotel, Wilson, North Carolina.

**WANTED**—By a strictly first class watchmaker, a place in a first class jewelry establishment; can show specimens of workmanship if required. Address H., care JEWELERS' CIRCULAR.

**EXPERIENCED** ring salesman would like to represent a ring house in New York City. Well acquainted with the trade. Reference A1. Address J. C., care of JEWELERS' CIRCULAR.

**WANTED**—Situation by first class engraver with some knowledge of die sinking; would like place where he could improve on die sinking; first-class references. J. H., Box 676, Wallingford, Conn.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**SALESMAN**.—First-class references from present house; good connections through central States; can take charge of a china department in jewelry or dry goods store. Address China, Chicago, care of JEWELERS' CIRCULAR.

**BOOKKEEPER**—Thorough double entry; 18 years' practical experience with manufacturing corporations, banks and large commercial houses. A1 references, also bond if desired. Address Competent, care of JEWELERS' CIRCULAR.

**SITUATION** wanted by watchmaker, jeweler and engraver; 12 years' experience; best reference; have full set of tools; also marine chronometer and bench; Michigan preferred. Address Watchmaker, 803 South Washington Ave., Lansing, Mich.

**A JEWELRY FOREMAN** and first class designer on diamond and general jewelry; capable of taking entire charge of large or small factory, wants a position. Address A. Smith, care E. P. Reichelm & Co., 80 Nassau St., New York city.

**SITUATION WANTED** as salesman or manager of a store. Applicant is not only thoroughly familiar with the goods and details of a first class jewelry store, but is also an inventor of an entirely new way of advertising which, being patented, cannot be used by others without his consent. The ingenuity of this system of advertising is sure to result in a rapid increase of business. Exclusive use of this device goes with permanent situation. References A1. Address G. H. care of JEWELERS' CIRCULAR.

## Help Wanted.

**OPTICAL LENS GRINDER** wanted; must be capable of doing all kinds of prescription work; steady position for a first class man. Address "Grinder," care JEWELERS' CIRCULAR.

**WANTED**—Practical silversmith, competent to build, equip and manage plant to manufacture solid silver novelties; man with some money preferred; good opening for the right man. Address Silver, care JEWELERS' CIRCULAR.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELRY STORE** for sale. Established 13 years. Town of 10,000 inhabitants. Good will, etc. \$400. Offers for the above to be sent to Fisher & Sons, 63 Nassau St., New York.

**FOR SALE**.—Jewelry store, in a town of 2,500 inhabitants, in western Tennessee. First-class location. For further information, address or apply to L. Gutmann, 51 W. 4th St., Cincinnati, O.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$80 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**FOR SALE**—Jewelry store in Virginia; stock and fixtures about \$2,500; a well established, paying business. Address Virginia, care of Hayden W. Wheeler & Co., 2 Maiden Lane, New York city.

**TO CLOSE ESTATE**, will sell at nominal price a complete jewelry manufacturing business—plant, stock, good-will, etc. Cash advance orders. Terms to suit. Address L. E. W., care of JEWELERS' CIRCULAR.

**FOR SALE**—The stock of jewelry and jewelry business belonging to the estate of M. Cameron, deceased. One of the best locations in the City of Hartford, corner of Main and State Streets. For particulars apply to Daniel A. Markham, attorney for the executrix, 357 Main St., Hartford, Conn.

**TO THE MANUFACTURERS OF STEEL WATCH CASES**.—A Swiss manufacturer desires to sell the process of oxidizing steel watch cases, also that of embossing, burnishing with fire gold and silver (very substantial) on steel and oxidized metals. Samples on application. Address bids to O. 1457. 1. Haasenstein and Vogler, Saint Imier, Switzerland.

## For Sale.

**SAFE FOR SALE**. Fire and burglar proof, Hall's make, steel lined, over seven feet of burglar-proof space, good condition, cost \$450, price \$175. Address O. B. Moore, Norwood, Ohio.

**FOR SALE**.—Watchmakers' lathe, countershaft, foot wheel, chucks, attachments, etc., etc. Cost \$125. Will be sold for \$40 to a prompt buyer. Perfect order. Address, 222 Main St., Bridgeport, Conn.

**SHOW CASE** and table for sale cheap, nine feet long; case finished ebony, and fitted with rose-wood trays, divided for all kinds of goods; also ebony-finish show case, 16 inches deep and 4 feet long. Address O. S. Crossman & Co., 19 Maiden Lane, New York.

## To Let.

**TO LET**, fine office, half of the third floor of Diamond Exchange, 14 Maiden Lane, N. Y. Apply to janitor.

**TO LET**—Part of office, corner windows, Maiden Lane and Nassau St. Apply Maxheimer & Beresford, 2 Nassau St.

**FOR RENT**.—Part of store and show window on Maiden Lane. Suitable for retail business. Address Box 1155, New York P. O.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**TO LET, TWO UPPER LOFTS**, 64x85, in factory, St. Marks and Underhill Aves., Brooklyn; all modern improvements; fire-proof vaults on each floor; well adapted for jewelers or diamond cutters; permanent light on all sides. Apply to Geo. W. Shiebler, 179 Broadway, N. Y.

## Miscellaneous

**WANTED**—To arrange with a small manufacturer who can make good clean jewelry for special lines to be manufactured on a commission basis for spot cash. Address Jobber, care THE JEWELERS' CIRCULAR.

**WANT TO PURCHASE** well established jewelry store. Give full particulars and amount of bench work per month; confidential. Must be cheap. New York, New Jersey or Connecticut preferred. Pivoter, care of JEWELERS' CIRCULAR.

**OFFICE WANTED**.—Desk and table space in an office that is open all the time, in one of the modern buildings, with elevator, on Maiden Lane or vicinity, by a manufacturing jeweler. Address Silver Novelties, care of JEWELERS' CIRCULAR.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## TO LET.

Splendid office and show room facing Union Square to let at a very low price. Factory room can be given on the same floor if desired. Good place for a Manufacturing Jeweler or a Diamond Dealer. Apply to

**LE BOUTILLIER & CO.,**  
860 BROADWAY, NEW YORK

## DEMAGNETIZING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

**THE WINSLOW & PENNEY CO.**  
608 Masonic Temple, CHICAGO.

## Wm. H. BALL & COMPANY,

Manufacturing Jewelers,

15 JOHN STREET, NEW YORK.

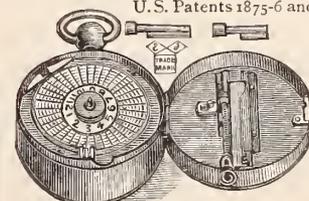


**\$25 to \$50** per week, to Agents. Ladies or Gentlemen, using or selling "Old Reliable Plater." Only practical way to replate rusty and worn knives, forks, spoons, etc.; quickly done by dipping in metal. No experience, polishing or machinery. Thick plate at one operation; lasts 5 to 10 years; fine finish when taken from the plater. Every family has plating to do. Plater sells readily. Profits large. W. P. Harrison & Co., Columbus, O.

## Watchman's Improved Time Detector

12 and 24 Different Keys with Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880.



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular.

**E. IMHAUSER,** 206 B'way, New York, U. S. A.

## Our Traveling Representatives



Traveling representatives may consult these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**T**HE senior traveling salesman for Smith, Patterson & Co., 52 Summer St., Boston, Mass., is Frank H. Elliott, who has been with the firm over 14 years. Born in 1854 in Winchester, Mass., there he passed his earlier years, including six which he devoted to the woolen and piano trades, wherein his first experiences of business life were obtained. In 1880 he entered the employ of C. E. Temple & Co., an old time Boston jewelry firm now out of business. With this concern he remained one season as



FRANK H. ELLIOTT.

traveling man, after which he took up the same line of work with M. N. Smith, at present the senior partner in Smith, Patterson & Co. While with this establishment he has seen the business increase threefold, and much of the growth in the section covered by him has been due to his efforts, a fact which is duly recognized by the firm, one of the members saying of him: "Mr. Elliott is a conscientious worker, and very popular with the trade. In spite of the recent hard times his circle of customers has been constantly increasing. He is very much liked by the firm." His route now covers Massachusetts, Rhode Island and Connecticut, together with Manchester and Nashua, N. H. Mr. Elliott is a member of the Masonic Lodge at Woburn, Mass., where he resides.

J. Zineman, traveling representative of Marx, Veit & Co., New York, was in Birmingham, Ala., the past week.

Abe Harris, representing R., L. & M. Friedlander, New York, reports excellent business in the west. Al Oppenheimer and Louis Moss are also on the road for the same firm.

W. S. Pond, just returned from the south, where he represents E. G. Webster & Son's line, states that all his customers are buying, but as a general thing lightly, large orders being scarce.

S. L. Scott, for five years with Woodstock, Barger & Hofer, Kansas City, has engaged with M. F. Barger & Co., 103 State St., to represent the new firm on the road, dividing this duty with Mr. Barger.

The following traveling salesmen were in Kansas City last week: W. F. Cory, W. F. Cory & Bro.; S. K. Jonas, Levy, Dreyfus & Co., Geo. S. Pollitz, Rice & Hochster; W. R. Shute, Day, Clark & Co.; F. R. Horton.

Oscar Derdinger started out April 1st on a trip through southern Indiana for Baldwin, Miller & Co. D. J. Reagan, western representative of Baldwin Miller & Co., came in from the road and is confined to the house with grip.

Traveling representatives in Scranton, Pa., the past week were: Mr. Sheridan, Angell & Co.; Ben Morrison, for D. V. Horton, Brown, Philadelphia; Paul Meyrowitz, Meyrowitz Bros.; Moses Gattle, Falkenau, Oppenheimer & Co.; C. M. Wells, American Optical Co.; F. W. Trewin, Keystone Watch Case Co.; Simon Lesser, A. Lesser's Sons.

Orders were booked in Philadelphia last week by O. A. H. Wolf, Alling & Co.; Harry L. Zucker, Geo. Zucker & Sons; S. B. Kent, Wm. H. Ball & Co.; S. L. Howland, Eisenmann Bros.; A. W. Atwater, Brooklyn Watch Case Co.; S. S. Lehwess, for D. R. Corbin; J. D. Pettingill, Derby Silver Co.; Clifford Booth, Hutchison & Huestis.

Traveling men calling on Davenport, Ia., jewelers the past week were: J. E. Bucher, Rogers, Smith & Co.; S. E. Bolles, M. B. Bryant & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; P. L. Smith, Whiting Mfg. Co.; J. G. Lightford, St. Louis Silver Co.; Mr. Landon, for D. S. Spaulding; Mr. Tinker, for W. B. Durgin; Albert Zugsmith and Abe Jandorf.

Traveling men in New Haven, Conn., last week were: representatives of Enos Richardson & Co., and Wood & Hughes; Mr. Tiffany, Kent & Stanley Co.; Mr. Wales, Waterbury Watch Co.; representative of F. Kroeber Clock Co.; J. J. Redmond, Wm. Rogers Mfg. Co.; Dan Stiles, Stites Bros.; representative of R., L. & M. Friedlander; Mr. Cox, Sussfeld, Lorsch & Co.; Wm. Peckham, Palmer & Peckham.

The following traveling men were in Indianapolis last week: F. R. Cross, the Dueber Watch Case Mfg. Co.; John Lamb, T. I. Smith & Co.; A. H. Oakley, Thornton Bros.; F. H. Sheriden, Geo. H. Cahoon & Co.; F. C. Somes, S. O. Bigney & Co.; H. W. Arnstine, Arnstine Bros. & Mier; C. F. Pardee, Crandall & Pardee; J. T. Inman, J. T. Inman & Co.; Frank E. Harmer, Solidarity Watch Case Co.; W. J. Miller, Seth Thomas Clock Co.; representatives of Brown & Dorchester, Irons & Russell, R. L. Moorhead & Co. and Edmond E. Robert.

Travelers in Pittsburgh, Pa., last week were: C. A. Boynton, Wm. B. Kerr & Co.; E. A. Bliss, E. A. Bliss Co.; Stephen B. Kent, Wm. H. Ball & Co. and Geo. O. Street & Sons; J. C. Buck, Coddling Bros. & Heilborn; Chas. B. Lewin, A. F. Towle & Son Co.; A. W. Atwater, Brooklyn Watch Case Co.; Mr. Harmer, Solidarity Watch

Case Co.; Mr. Pierce, Harrison Bros. & Howson; Chas. L. Power, Ludeke & Power; W. A. Sambalino, Jacot & Son; H. A. Bliss, Krementz & Co.; C. J. Suplee, Belknap, Johnson & Powell; Mr. Pettit, Hayden Mfg. Co.; Chas. F. Langhaar, Hancock, Becker & Co.; A. Kaufman, Bruhl Bros. & Co.; Mr. Wightman, R. F. Simmons & Co.

The following traveling salesmen passed through Detroit last week: Robert M. Wilcox, Rogers, Smith & Co.; Mr. Cook, Woodman-Cook Co.; Mr. Bigelow, C. R. Bell & Co.; F. C. Somes, S. O. Bigney & Co.; E. A. Potter, R. Wallace & Sons Mfg. Co.; Louis Cohen, W. B. Anderson & Co.; Beaumont Heyman, Hirsch & Hyman; Harry Osborne, Whiting Mfg. Co.; Edward Todd, Edward Todd & Co.; Frank Keller, Downing & Keller; W. S. Greveling, Chas. Ahrenfeldt & Son; G. W. Payson, Seth Thomas Clock Co.; H. L. C. Sherman, Simpson, Hall, Miller & Co.; William T. Gough, Carter, Sloan & Co.; R. Rhode, Bawo & Dotter; and a representative of J. F. Fradley & Co.

Traveling men in the Hub the past week included: James Berkeley, Leon J. Glaenzer & Co.; Frank Harmon, M. B. Bryant & Co.; Mr. Barker, John W. Reddall & Co.; Louis Jones, R. F. Simmons & Co.; Mr. Smith, S. Cottle Co.; Frank Wood, Carter, Sloan & Co.; Joseph L. Sweizer, Ansonia Clock Co.; L. Lilienthal, United States Diamond Cutting & Polishing Co.; R. Randall, Riley, French & Heffron; T. G. Frothingham; Mr. Marsh, C. A. Marsh & Co.; W. C. Penney, New Columbus Watch Co.; J. M. Morrow, American Watch Case Co.; E. L. Spencer; Nat Barstow, Barstow & Williams; E. S. Skinner, Elgin National Watch Co.; Samuel Levy, L. & M. Kahn & Co.; Herman A. Friese, Lewis, Kaiser & Luthy.

Traveling representatives appearing in Syracuse, N. Y., last week were: Arthur Pinover, A. Pinover & Co.; Chas. F. Langhaar, Hancock, Becker & Co.; Wm. G. Lenhart, Cross & Beguelin; Clarence Sherwood; Wm. W. Middlebrook, B. A. Ballou & Co.; W. H. Browne, Wilcox Silver Plate Co.; Mr. Bride, S. Cottle Co.; F. C. Winship, T. B. Clark & Co.; R. A. Thompson, for Henry Glorieux; J. M. Morrow, American Watch Case Co.; S. D. McChesney, Wm. B. Kerr & Co.; George Ellsworth Herrmann, Gorham Mfg. Co.; Mr. Gattle, H. Gattle Co.; L. E. Van Horn, Philipp Zellenka & Son; G. B. Osborn, Wm. Smith & Co.; M. L. Powers, Powers & Mayer; B. Frank Davis, Hipp Didisheim & Bro.; A. S. Sulzburger, Sulzburger & Gunzberger; A. Peabody; Mr. Gunn, Southbridge Optical Co.; Mr. Bell, W. H. Bell & Co.; Fred. Schwartz, W. C. Crossman & Co.; Mr. Sherry, Jos. Fahys & Co.; Nat. Durlach, Durlach Bros.; Morris Rosenbaum, B. H. Davis & Co.; Mr. Ely, Derby Silver Co.; Mr. Bennett, Geneva Optical Co.; Mr. Druiff, S. & S. Druiff; C. E. Thomas, Manhattan Silver Plate Co.; W. A. Perry, Smith & Patterson; Mr. Braitsch, W. J. Braitsch & Co.; Mr. Jones, Dempsey & Carroll.

**Trade Gossip.**

Waite, Thresher Co.'s new Trilby pin, in sterling silver, in plain, oxidized and Roman gold finishes, has won instant popularity. Are you selling it?

The new descriptive catalogues, with price list, issued by the E. Kirstein's Sons Co., Rochester, N. Y., should be in the hands of every dealer. Sent free on application.

Among the most artistic and salable sterling silver patterns on the market are the Apollo and Argo, made by the J. B. & S. M. Knowles Co., Providence R. I. They are made in complete lines.

Jno. W. Reddall & Co., 107 Hamilton St., Newark, N. J., have just filled undoubtedly the largest order for silver mounted belts ever given. These belts will form a part of an extensive Easter display to be made by A. Stowell & Co., Boston, Mass.

The illustrated announcement of R. L. Griffith & Son, Providence, R. I., should convince dealers that the Golconda Gem is really the closest approach to a genuine diamond ever offered. It is mounted solely by this firm in a fine line of drops, scarfpins, studs, etc.

In the Develine whistle offered the trade by the Mossberg Wrench Co., Attleboro, Mass., in special Roman gold, on 14 karat plate, satin finish, jewelers will find a ready seller. No whistle ever invented has had the intense and immediate popularity achieved by the Develine. Send for a sample dozen.

A specially handsome chest of sterling silverware, containing nearly 300 pieces in flat and hollowware of the popular Trajan pattern, was delivered last week by Reed & Barton. The chest is of quartered oak, lined with dark red chamois. Its appearance, with the massive salver as a background for the dainty tea set and the drawers full of glittering flatware, was exceedingly imposing.

Some recent prayer book clasps offered by Coddling Bros. & Heilborn, No. Attleboro, Mass., are exceedingly pretty. While intended for Oxford Bibles and prayer books, they can without the emblems be used on pocket books, etc. The silk elastic used is of the best quality, and the emblems employed are appropriate and make them specially in demand for inexpensive Easter gifts.

The Ideal Safety chain, made by Bates & Bacon, 11 John St., New York, increases in popularity each day. Affording, as it

does, a complete safeguard against the loss of a lady's purse, while at the same time serving as a dainty chain bracelet, it has won its way to the heart of every woman. New designs have been added in both chains and slides, and some of the newer slides are extremely dainty. In the firm's line of popular B. & B. watch cases, dealers will be pleased to learn that the new Rex shape can now be had in the Royal 14k. line, in 16, 6 an 10 sizes.

The F. M. Whiting Co., North Attleboro, Mass., have perpetuated the immortal foot of Trilby in sterling silver. As may be seen by a glance at their handsome announcement on another page, they offer a Trilby coffee spoon, a glove buttoner, a bon bon scoop and berry fork. The design is best appreciated by an inspection of the engravings and will commend itself to all lovers of Du Maurier's heroine. The new "Neapolitan" pattern in sterling flatware is also announced as ready by the F. M. Whiting Co., and they request all dealers to withhold orders until they have had an opportunity to pass upon its merits.

In another column will be found the announcement of the dissolution of the firm of Goodfriend Bros. & Lassner, 19 Maiden Lane, New York, with a notice of the continuation of the business by Meyer and Jacob Goodfriend. The former is well known to the jewelry trade, having been actively engaged in it for the past 15 years. He was with L. & M. Kahn & Co. at the

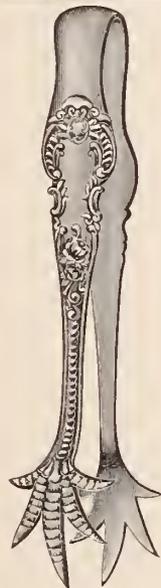
time M. D. Rothschild purchased the imitation stone business of that firm, and left to go with Mr. Rothschild. When M. D. Rothschild retired from the imitation stone branch of his business, in 1892, the firm of Goodfriend Bros. & Lassner organized and succeeded to that department of M. D. Rothschild's business, combining precious stones with it. They were, perhaps, the first in this country to cut and polish opals and operate a complete lapidary's shop. The new firm will, as heretofore, carry a complete line of precious and imitation stones and their many friends wish them every success.

**REMOVAL.**

About April 20th, we will remove to the new Prescott Building, Cor. John and Nassau Sts.

**Jacobson Brothers,**

IMPORTERS AND CUTTERS OF DIAMONDS.



APOLLO  
BON BON TONGS.

**J. B. & S. M. KNOWLES CO.,  
SILVERSMITHS**

Factory and  
Main Office,  
**Providence,**  
R. I.



**ALL WARES**  
925  
1000

OUR NEW APOLLO AND POPULAR ARGO PAT-  
TERNS CAN BE OBTAINED IN COMPLETE LINES.  
These patterns are among the most artistic and  
salable on the market.

—Send for Illustrated Catalogue.

**AIKIN, LAMBERT & CO.,**

CHICAGO BRANCH: 103 State Street.

No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties

**MERCANTILE**



**FOUNTAIN PEN.**

THE STATE OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXX.

CHICAGO, WEDNESDAY, APRIL 3, 1895.

No. 9

### Chicago Notes.

H. L. Baker, Reed City, Minn., was here buying last week.

Victor Bogart, Lexington, Ky., will completely remodel his store.

Chas. H. Bauer, Saginaw, Mich., formerly of Siebel & Bauer, is opening a store of his own in that place.

O. C. Zinn, Hastings, Minn., and E. I. Camm, Monmouth, Ill., were buyers in this market last week.

E. Dunning & Co., catalogue house, have removed from 126 State St. to 9th floor, Masonic Temple.

Mr. Van Bergh, of the Van Bergh Silver Plate Co., Rochester, N. Y., visited the trade here last week.

Charles City, Ia., now has a third jewelry store, a jeweler from Minnesota having located there the past month.

Winfield S. Gilmore, with the Towle Mfg. Co., Chicago, has been confined to his home two weeks with inflammatory rheumatism.

R. N. Oakman, Jr., president of the A. F. Towle & Son Co., Greenville, Mass., passed the week here, leaving Thursday for St. Louis.

The Gorham Mfg. Co. report the sales for the Chicago house fully one-third in excess of those of a year ago, entirely in regular lines.

The Ideal Watch and Jewelry Co., of Chicago, have incorporated with a capital stock of \$5,000; incorporators, C. F. Knight, Jessie A. Knight and A. J. Macdonald.

M. F. Barger, wholesale jeweler, Columbus Memorial building, left for Kansas City on April 1st and will be accompanied on his return by Mrs. Barger and daughter. The family will reside at the Hyde Park Hotel.

Oscar H. Mayer, formerly with Aug. Meyer, Grand Island, Neb., numbers among the latest students under the instruction of Engraver Wiggins. "To be successful outside the cities," said Mr. Mayer, "one must know how to do all kinds of work, and a knowledge of engraving is essential."

E. J. Wells, representing the Meriden Britannia Co. and the Wm. L. Gilbert Clock Co. in Iowa, spent the past week here arranging his new lines. Mr. Wells' store, Nashua, Ia., was recently burned out

with a loss of \$1,700; insurance, \$1,500. In the Fall, Mr. Wells will open a fine store in Nashua.

F. T. Weigle returns from his eastern visit full-fledged with new lines. Mr. Weigle has had 10 years' experience in the jobbing houses of this city, and returns with the representation of Claffin & Co., Providence, rolled plate charms and pins and silver plated novelties; and Nesler & Co., Newark, 14 karat goods. His office is located temporarily at room 206, 56 Fifth Ave.

Announcements have been issued for the marriage, April 3, of Sarah Elizabeth Humphreville and George Weidig, at the First Presbyterian Church, Lancaster, Pa. Mr. Weidig is widely and favorably known as the manager in this city of the Courvoisier-Wilcox Mfg. Co.'s interests, and a hearty welcome awaits the couple on their return. Mr. and Mrs. Weidig will pass a month in the south, returning to Chicago about May 1.

Fire in the building at 218 and 220 Washington St. early on the morning of March 23d did damage estimated at about \$20,000. The blaze started on the floor in the rear occupied by the Chicago Telephone Co. as warehouses. The fire readily ascended to the fifth floor and it was some time before the firemen could get it under control. The Wendell Mfg. Co., silversmiths, on the fifth floor, are the heaviest losers, as their stock of silverware on hand is damaged to the extent of at least \$5,000, while their machinery is damaged to the extent of \$5,000 more.

Clayton B. Shourds, successor to Shourds & Kasper, will change the business to a corporation as soon as the change can be effected, probably the present week. The new corporation will be known as Shourds, Adcock & Teufel, and will be capitalized for \$100,000. A. W. Adcock and H. J. Teufel, the new members, have held responsible positions for 25 years with C. D. Peacock, and are thoroughly qualified both as buyers and salesmen. Mr. Shourds is the well known head of the fine retail store at State and Randolph Sts., which will be the location of the corporation.

Kasper & Barnes (incorporated) is the name of the new retail house to open May 1 in the west half of McVicker's Theatre

block, on Madison St. The firm incorporates with a capital stock of \$40,000 and is composed of Joseph Kasper and B. C. Barnes, with Andrew Crawford as an additional incorporator. Mr. Kasper has spent a lifetime in the trade here and was a member of Shourds & Kasper, from which he retired a few months ago. Mr. Barnes has had 15 years' experience in the Chicago retail trade, six years with N. Matson & Co. and nine with Shourds & Kasper. Mr. Kasper will be president of the company and attend largely to the buying. Mr. Barnes, as secretary and treasurer, will have charge of the sales department.

An important change of business is noted in the succession of Sercomb & Sperry Co. to the repairing and plating department of the Meriden Britannia Co.'s Chicago house. Mr. Sercomb still retains the management of the Meriden Britannia Co.'s Chicago business as he has for the past 17 years. Mr. Sperry established the above department and has had the management of it for the past 15 years, and has had over 25 years' experience with the Meriden Britannia Co., over 10 years in their eastern factories and 16 years in Chicago. It is the aim of the new company to keep up the record of first-class work that has always characterized this department under its former auspices.

Walter J. Buckley, representing the Seth Thomas Clock Co., March 20th, closed a contract with the county commissioners of Tarrant county, Texas, for a magnificent tower clock for the new courthouse. The contract was made chiefly through the instrumentality of W. C. Pfaeffle, the well known Fort Worth jeweler. The clock will cost \$2,750 and be in place June 1st. It has 9 foot plate glass dials on both sides, with glass  $\frac{3}{8}$  inch thick, and a 3,000 pound Menelly bell, larger than the one in the Government building at Dallas. The weights have a fall of 50 feet. The clock will be provided with an electric circuit breaker to run 22 clocks in other parts of the courthouse, and fitted with a Denison double three-leg gravity escapement and zinc and steel compensating pendulum rod. The pendulum ball will weigh 175 pounds. Mr. Pfaeffle will have charge of the time-piece.

REPRESENTATIVE CHICAGO HOUSES.

**RICH & ALLEN,**

CHAMPLAIN BUILDING, N. W. COR. STATE & MADISON STS., CHICAGO.

**DIAMONDS AND ALL PRECIOUS STONES,**

OLD IN THE BUSINESS. NEW IN FIRM NAME ONLY.



**SCHAUWEKER, CHALMERS CO.,**  
**WHOLESALE ROY GOLD CASES.**  
**ATCHES. Dueber-Hampden Watches.**  
 Venetian Bldg., 34 Washington Street, Chicago, Ill.  
**JOBBERS IN ALL AMERICAN WATCHES.**

*☞ Pocket Illustrated Price List sent on application to Jewelers only. ☞*



**GENEVA OPTICAL CO.,**  
**CHICAGO.**

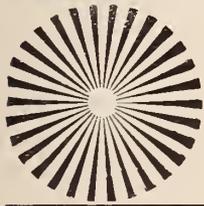
CATALOGUES.

- PART 1—General Catalogue of Optical Goods.  
 " 2—Microscopes and Accessories.  
 " 3—Photographic Cameras, Stocks and Supplies.  
 " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.

**OCULISTS' or** Trial Cases.  
**OPTICIANS'** Ophthalmoscopes.  
**OUTFITS.** Lens Measures

CORRESPONDENCE SOLICITED.



**OPTICIANS' SCHOOL.**

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
 Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

Spring Thoughts for the Wide Awake Jeweler

ARE CONTAINED IN OUR CIRCULAR FOR THE LEGITIMATE JEWELER. WRITE FOR THE SAME AT ONCE.

ROCKFORD SILVER PLATE CO.  
 ROCKFORD WATCH CO.

HUGH E. KING, Selling Agent,  
 908 MASONIC TEMPLE, CHICAGO.

**LAPP AND FLERSHEM,**

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

BULLETIN, MARCH, 1895.

CIRCULARS OF WATCH BARGAINS  
 SILVER NOVELTIES, SPECIAL CLOCKS,  
 &c. SENT TO JEWELERS ON APPLICATION.

**INSTRUCTION IN ENGRAVING.**

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

JOHN B. WIGGINS,  
 44 MADISON STREET CHICAGO.

**Watch Case Manufacturers**

F. H. JACOBSON & CO.  
 96 STATE ST, CHICAGO.  
 REPAIRING.

**FOR SALE.**

**Fixtures for First-Class Jewelry Store:**

WALL CASES, COUNTER CASES, CENTRE CASES, ETC.

Will Sell Cheap if Taken at Once.

**MERIDEN BRITANNIA CO.,**

A. L. SERCOMB, Manager. 147 STATE STREET, CHICAGO.

IT PAYS TO KEEP IN TOUCH WITH TRADE AFFAIRS.

Do so by subscribing to **The Jewelers' Circular.**

The Oldest, Newsiest,  
 Most Thorough,  
 Most Liberal,  
 Handsomest Paper.

**\$2.00**

PER YEAR.

**GOLDSMITH BROS.,** SWEEP SMELTERS, REFINERS AND ASSAYERS

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—“ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.”—

Peter Lapp, of Lapp & Flershem, is away on an eastern pleasure trip.

James D. Leys, Butte, Mont., stopped over here on his way east to spend a month.

C. F. Willemin, T. G. Frothingham & Co., spent Sunday to Friday here and left for the east via Cleveland, Buffalo and New York.

George B. Kelley and J. W. Meacham, of the Rockford Silver Plate Co., visited selling agent King, 908 Masonic Temple, Thursday.

J. H. Potts & Son, Lyons, Ia., were here last week buying for a new store to be started in Mason City, Ia. They will retain their present business in Lyons.

A letter from S. C. Payson, representing Courvoisier-Wilcox Mfg. Co. here, reports that he is enjoying good health at Pass Christian. Mr. Payson left there for Washington Monday, and will return to his duties here about May 1.

John Holland Gold Pen Co., Cincinnati, O., are getting out some Spring novelties in pen goods, which will soon be put in the market.



CUSTOMER—Lend me \$30 on this stone, please. BROKER—Certainly (hands the money over). And after some time the Broker found he had advanced the money on a GOLCONDA GEM, in the full belief that it was a genuine diamond.

This is an actual fact and happened to a reputable firm of Brokers in Cleveland, Ohio.

EACH CARD BEARS THE WORDS:

**"Golconda Gem"**  
Reg'd.

AND THE STONES ARE MOUNTED ONLY BY

**R. L. GRIFFITH & SON**

PROVIDENCE, R. I.,

In a full line of

**D**ROPS, **S**CARF PINS, **S**TUDS,  
In Solid Gold and Rolled Plate. Etc.

ALL JOBBERS.

**Cincinnati.**

Wm. Oskamp, of Oskamp, Nolting & Co., has returned from a trip east.

Isa Schroder, D. Schroder & Co., has left on an eight weeks' trip on the road.

John Holland is on a trip for the benefit of his health. He has been a victim to rheumatism nearly all Winter.

H. A. Wadsworth, president of the Wadsworth Watch Case Co., has returned from a visit to the trade in Chicago, St. Louis and Kansas City.

Fox Bros. & Co. have opened their diamond cutting establishment to visitors, and many out-of-town jewelers have been much interested in the process of diamond cutting.

A College Corner jeweler came to Cincinnati last week and identified some of the goods taken with the thieves, Mason and Stanton, who were arrested here last Monday.

Francis R. James, attorney for the H. Keck Jewelry Co., is in Washington, defending Franz Van Reet, of Belgium, who was detained with other diamond cutters. Van Reet claims he came over to invest money with the Keck Co. in a diamond cutting plant in this city.

The Wadsworth Watch Case Co., outgrowing their present quarters, have finally secured the large Dueber building and have moved their entire plant there. For the past two years they have occupied the top floor of this building for their engraving department. They are now equipping the various enlarged departments and will make an effort with these added facilities to meet the demands of the trade. Twenty-five new designs of cases are all ready for the market.

**Minneapolis and St. Paul.**

Judgment was entered last week against Chas. H. Wilson, Minneapolis, for \$143.

Max Wilk, formerly with the Dupont Jewelry Mfg. Co., Minneapolis, has opened in business at 230 Hennepin Ave., this city.

H. M. Carpenter, of the Minneapolis Jewelry Mfg. Co., has bought out A. Sanborn & Co., manufacturing jewelers, this city, and is enlarging the plant to twice its former capacity.

The stock of Spaulding Bros., Minneapolis, has been sold to the Reed & de Mars Jewelry Mfg. Co., their bid being the highest. There were only three bidders for the stock and fixtures as follows: Minneapolis Jewelry Mfg. Co., for Henry Zimmern & Co., New York \$600; S. H. Clausin & Co., \$755; Reed & de Mars Jewelry Mfg. Co., \$853.13. The sale has been confirmed by the Court, and the goods are now being removed by the Reed & de Mars Jewelry Co. and added to their stock.

Mosler, Bahman & Co.'s safes are highly commended by all who use them. If you want any new safes, desire to trade or want anything in the safe line, send a postal card to the firm's office, 518 Broadway, New York.

**JUST THE THING FOR EASTER.**



Cup and Saucer with Sterling Silver Spoon retailing at \$1.00 Complete.

Our price to dealers in dozen lots, \$8.00 per dozen, with ribbons.

CUPS AND SAUCERS. . . GOOD QUALITY. ASSORTED DECORATIONS.

SEND CHECK WITH ORDER.

**Levy, Dreyfus & Co.,**

Art Goods for Jewelers,

9 & 11 Maiden Lane. NEW YORK.

**W** **GOLD FILLED** **C**  
**A** **WATCH** **CASES**  
**H**

**J. R. WOOD & SONS,**  
14 JOHN STREET, NEW YORK.



**PLAIN SOLID GOLD RINGS,**  
**SEAMLESS PLAIN SOLID GOLD RINGS,**  
**ENGRAVED AND CHILD'S RINGS.**

No Ring Stamped Different from Quality. Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed does not give satisfaction, notify at once and will return at our expense, in same condition as received.

**Paul : Jeanne's : Revolving : Hairpin.**

THE LATEST NOVELTY.

220 Fourth Ave., cor. 18th St.,

NEW YORK.

**Pacific Coast Notes.**

J. J. Wilson is looking for a suitable location for a jewelry store in Humboldt county, Cal.

A few days ago a Mexican was arrested in Poso, Cal., for "beating" a freight train. On being searched he was found to have a pocketbook in which were 16 large diamonds, 13 of which were set in rings.

C. E. Moore, of the old firm of Moore Bros., San Bernardino, Cal., and E. T. Lewis, for several years a watchmaker in the same establishment, have formed a partnership and will open a store in that city.

The district attorney of Sacramento has brought suit against George H. Green and Rebecca Jacobs for \$2,000 bail bonds forfeited by J. H. Black, who was indicted for stealing \$5,000 worth of diamonds from jeweler H. Wachhorst. Black was released on bail and skipped.

**San Francisco.**

Chas. Dorn, Modesto, is conducting an auction sale.

G. C. Williams, Red Bluff, Cal., was in town last week.

R. S. Allen went south last week in the interest of W. P. Morgan.

F. F. Muller, optician, Elko, Nev., is in the city having his eyes treated.

**St. Joseph, Mo.**

C. W. McKelvey has returned from South America, well pleased with his trip.

Moses Straus, of L. Bauman Jewelry Co., St. Louis, Mo., was here last week.

J. F. Hartwell & Co.'s store is now elegantly out-fitted; all the fixtures have been remodeled in white with gold effects.

Of the L. Burnett Jewelry Co., details of whose incorporation were given in the last issue of THE CIRCULAR, Morris S. Burnett is president; James M. Hartwell, vice-president; Louis Burnett, treasurer and

manager; Simon Burnett, secretary. The company will send two men on the road, and will be ready for business about April 15. The store of Louis Burnett & Co., Everest, Kan., will be closed out.

**Kansas City.**

S. Bernhardt, Butler, Mo., was here a few days last week.

A. L. Hosmer, formerly at 725 Main St., has removed to 16 E. 8th St. Mr. Hosmer has a much finer store than before.

F. G. Altman, 1117 Main St., is disposing of his entire stock of jewelry and diamonds at auction. C. E. Manor, of this city, is conducting the sale. Mr. Altman will go out of the jewelry business.

The Kansas City School of Optics, 1013-1015 Walnut St., graduated last week a large and successful class of students. Among others, diplomas were given to the following jewelers: E. B. Van Ness, Mound City, Kan.; Robt. Hudson, Winfield, Kan.; Geo. H. Fish, Wellington, Kan.; George W. Killam, Pittsburgh, Kan.; Max Bouman, Springfield, Mo.; D. T. Mason, Neosho, Mo.; W. K. Grady, Slater, Mo., and Thorwald Kolstadt, Pleasant Hill, Mo. The following former graduates visited the school during the week: L. D. Willitt, Olathe, Kan.; W. Sperling, Seneca, Kan.; L. H. Arey, Auburn, Neb.; E. C. Tilman, Huntsville, Mo. Woodstock, Hoefler & Co., wholesale jewelers, gave a theatre party to the class at the Coates Opera House. The school, at present, is conducted by C. L. Merry, successor to the Julius King Optical Co.

**Indianapolis.**

Louis Beck, Peru, Ind., has given a real estate mortgage for \$1,200.

Jno. M. Pruett, Rockville, Ind., was here last week adding to his stock.

During the past fortnight the demand for silver belt buckles and blouse sets has been very brisk.

On the night of March 22d thieves broke into the optical establishment of Leo Lando, 62 E. Market St., and carried away about \$1,000 worth of opera glasses, spectacles and jewelry. The thieves first effected an entrance into a real estate office next door, where they tried to cut through the wall into Lando's place. Failing in this, they got a step-ladder and climbed over the transom. After ransacking the store they returned the ladder to the place where they found it. The electric light on the corner, 50 feet away, made the whole place as light as day, and how the thieves escaped unnoticed is a mystery.

**Detroit.**

E. A. Cress, Minden City, was here last week on a visit to his mother, who is seriously ill.

Max Redelsheimer, manufacturing optician, Fisher block, last week lost his wife by death.

Hollister & Co., 27 Grand River Ave., last week renewed a chattel mortgage for \$979, in favor of Ellen Owen.

Joel C. Bacon has closed out his jewelry business in St. Clair, Mich., and has removed his stock to parts unknown.

The Johnston Optical Co. have placed on the market two new inventions called the oculist facial meter and the fan guard eye glass.

John Hoheisel & Son have bought the stock of jewelry belonging to J. C. Nerreter & Co., Saginaw, and have removed the same to Owosso, Mich., where they will resume business.

The stock of jewelry belonging to George H. Phelps, Albion, Mich., was last week closed on a chattel mortgage held by jeweler F. P. D'Arcy, Kalamazoo. It is being closed out at auction.

O. O. Black & Co. is the name of a new firm of jewelers in Alpena, Mich. They opened last week. Mr. Black was for many years connected with the store of August Marwede, of the same city.

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders  
Hunting Case changed to O.S.  
English Case changed to fit American movements  
Can be cured at 53 LONGWORTH ST. Cincinnati, Ohio.

PARSONS & SCHOOL FOR WATCHMAKERS, PEORIA, ILL. Send for Circular and Terms. PARSONS & CO.

S. O. BIGNEY & CO., SUCCESSORS TO MARSH & BIGNEY, Makers of Chains and of Sterling Silver Novelties, ATTLEBORO, MASS. A Dandy Line of BUCKLES. Have You Seen Them? MORE ADVANTAGES—LESS COST. CHICAGO ROCKFORD Watchmakers' Institute 211-20 WALNUT ST., ROCKFORD, ILL. Write for New Terms. G. D. PARSONS, Principal.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE "THE MOSELEY." "A Bread Winner" for the watchmaker We furnish you good lathes and chucks, while the other fellow furnishes the wind. MOSELEY & CO., Elgin, Ill.




One of the best of the very best. ACTUAL SIZE. No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

**Connecticut.**

A. G. Root, Danbury, has removed to 311 Main St.

Ernest Pratt, Litchfield, has moved into his new store in the Seth Pratt block.

President Robert H. Curtis of the Meriden Silver Plate Co. has arrived home from his southern trip.

Jeweler Enoch Nichols, Southington, mourns the death of his aged mother, who died of heart disease suddenly March 23, aged 76 years.

President Galpin, of the New Haven Clock Co., is fast improving and his physician thinks he will be able to be out again in a few days.

Gilbert Rogers, of C. Rogers & Bros., Meriden, made a stirring address at a largely attended temperance meeting held in Meriden recently.

Corporation returns: Meriden Silver Plate Co., capital, \$200,000; real estate, \$72,186; personal estate, \$252,548; debts, \$78,338; credits, \$104,185. Filed Feb. 11.

Traveling salesman George D. Munson, of Wallingford, has recovered from his attack of illness, and returned home from the west, March 26th, in response to a telegram announcing the illness of his wife.

W. S. & E. H. Rowe, jewelers, New Haven, have removed the clock from the tower of the old Grand Ave. school house, and it is stored at their place of business.

The clock was built in 1844 and is still in good working order.

Judge Hall, of the Superior Court, at Hartford, has approved the order fixing the salary of E. A. Freeman, receiver of the E. N. Welch Mfg. Co., of Bristol, at \$5,000 a year, and he is authorized to pay the lawyers \$1,150.83 for services and disbursements.

The Bridgeport Silver Plate Co., Bridgeport, have increased their capital from \$10,000 to \$30,000 by adding 800 shares of stock, 50 per cent. of which has been paid in cash. The subscribers to the new stock are F. H. Macfarlane, 385 shares; George A. Learoyd, 321. and T. E. Macfarlane 184 shares.

The S. Goodman Co. have been organized in New Haven to conduct a retail jewelry business. The capital is \$10,000 in 400 shares of \$25 each, all paid in. The subscribers are Jacob Johnson, 150 shares; Hattie Goodman, 249 and Samuel Goodman one share, all of New Haven. Mr. Goodman will conduct the business at the old stand of Goodman & Co.

J. H. G. Durant, New Haven, was in New York last week, representing a committee of the Connecticut Jewelers' Association, and together with Newton Dexter visited the various clock companies in reference to coming to definite trade arrangements in the interests of the jewelers, as related to the sale of goods in department and other stores not in the jewelry line.

**Scranton, Pa.**

O. Urwitz, jobber, Wilkesbarre, will soon open a retail store in that city,

Radin Bros., until recently of Port Jervis, N. Y., will occupy the store at 107 Penn Ave.

E. B. Davidow left Thursday for New York and from there will go to Germany, where he will remain several months.

Dr. Jay Barrett, who has until recently been in South Dakota, announces his intention of opening a retail jewelry and optical store at Peckville, nine miles north of this city.

This week, moving week, will be extensively observed in this city. G. L. Ackerman, instalment dealer, goes from 226 Wyoming Ave. to the ground floor in the same block; Weichel & Miller, who handle silverware extensively, go from 116 Wyoming Ave. to No. 134 same street; C. W. Freeman, corner Penn Ave. and Spence St., will occupy 313 Spruce St.

Last week Christian Dorflinger, of C. Dorflinger & Sons, was presented with a handsome clock by his employes at the factory, in White Mills. The occasion was the 67th anniversary of Mr. Dorflinger's birthday and the clock was presented as a token of the high esteem in which he is held by his workmen. The presentation was made by John Nicholas Fay. Mr. Dorflinger prizes the clock highly as without exception the donors are all his employes.

THE . . . .  
**"DEVELINE"**  
 WHISTLE.

FOR THE  
**JEWELRY TRADE.**

ROMAN GOLD SATIN FINISH ON  
**14K. PLATE.**

**"BLOOD  
 CURDLING."**



**"SIGHS LIKE  
 AN INFANT."**

**"SOOTHING."**

**"HIDEOUS."**

NO. 47. \$4.00 DOZ. ORDER BY NUMBER.

PUT UP 1 DOZEN IN DISPLAY BOXES WITH ADVERTISING CARD.

**"My Twins Ain't in It."**

**MOSSBERG WRENCH COMPANY,**

**"Our Dog Slid  
 For Cover."**

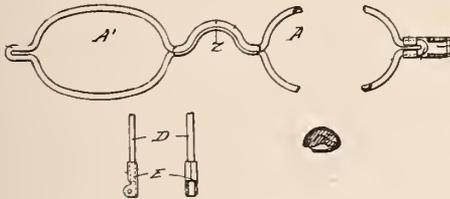
MANUFACTURERS OF NOVELTIES,

ATTLEBORO, MASS.

**The Latest Patents.**

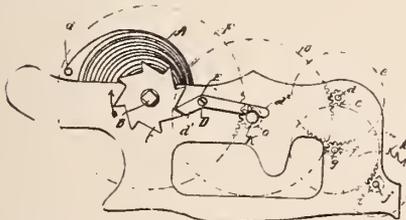
ISSUE OF MARCH 26, 1895.

**536,248. SPECTACLES.** THOMAS A. WILSON, Reading, Pa.—Filed Sept. 14, 1894. Serial No. 523,051. (No model.)



A spectacle frame made of channel wire bent up with the grooved face inward to form the eyes and doubled between the eyes to form the nose-piece, the lower wire of said nose-piece having an integral portion formed to centrally engage the groove of the upper wire, and said upper and lower wires being held in contact.

**536,257. DEVICE FOR EQUALIZING POWER OF MAINSPRINGS.** OTTO BARTEL, New York, N. Y.—Filed Dec. 24, 1894. Serial No. 532,880. (No model.)

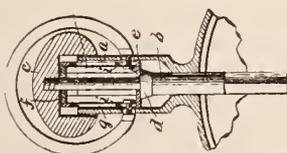


In a watch or clock movement, the combination of a spring constituting the moving power for the movement, a shaft or arbor connected to one end of said spring, a single lever pivoted to a fixed portion of the movement and connected with the spring, which spring retains the lever in constant contact with one or more revolving parts of the movement, whereby when the spring is under the greatest tension the pivoted lever will be applied with the greatest force by a positive pressure.

**536,259. PROCESS OF PRODUCING METAL ART OBJECTS SET WITH JEWELS.** VICTOR G. BLOEDE, Catonsville, Md.—Filed Dec. 22, 1893. Serial No. 494,432. (No specimens.)

The method of producing an object of metal containing jewels or other settings, consisting in providing a temporary mold or back of plastic material, embedding therein those portions of the jewels which are to be exposed in the finished article, covering the remaining portions of the jewels and the adjacent surface of the backing with a conductor, depositing a film or bezel of metal upon the same by electrolysis, and finally removing the deposit of metal and jewels from the back.

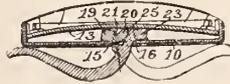
**536,274. WATCHCASE-PENDANT.** PETER C. ELSER and CHARLES H. CANNIFF, Continental, Ohio.—Filed June 20, 1894. Serial No. 515,156. (No model.)



In a watch, the pendant, a stem having a shoulder, a washer on said shoulder, the bow having the grooved ends in the pendant above said washer, a crown on the stem and the washer on the stem above the bow ends provided with the spring legs embracing said bow ends and bearing against said first mentioned washer combined.

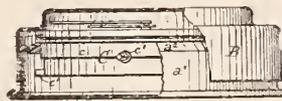
**536,407. SLEEVE-BUTTON.** HENRY WEXEL, Attleborough, Mass. Filed Dec. 6, 1894. Serial No. 531,005. (No model.)

The combination with a button-head, a cap having the slotted bottom 10 and flange 11, and a spring secured therein, of the lever 17, having a U-shaped arm extending through the slot of the top-piece, the square shaft 19 located between the bottom 10 and the spring,



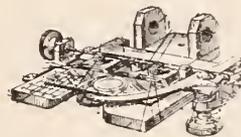
the cam 20 and the recess 21, and the lever 18, having an arm extending through said slot, the shaft 23 located between the bottom 10 and the spring, the tooth 25 for engaging in the recess 21 of the first-mentioned arm, and the stud 26 on which the cam 20 may act.

**536,440. WATCH-MOVEMENT BOX.** CHARLES MORLET and PROSPER NORDMANN, Geneva, Switzerland. Filed June 22, 1894. Serial No. 515,368. (No model.)



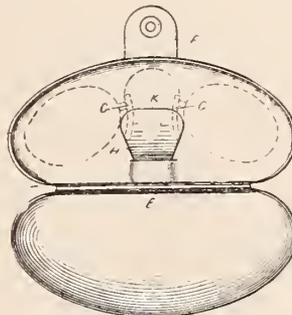
A packing-box for watch-movements, consisting of the box-proper, comprising a ring having inturned and out-turned annular flanges at the upper and lower edges respectively, and the bottom plate having a rim turned or spun over the lower out-turned flange of said ring, and of a cover provided with an inner annular shoulder and adapted to fit over said ring.

**536,552. MECHANICAL STAGE FOR MICROSCOPES.** JAMES P. SWIFT, London, England. Filed Oct. 1, 1894. Serial No. 524,637. (No model.)



The combination, in the stage of a microscope, of a platform provided with a groove along one edge thereof; a slide adapted to travel upon the said platform; guide rollers carried by said slide and running in said groove; means for holding said guide rollers in said groove, and means for causing said slide to move along said platform in the direction of said groove.

**536,557. EYEGLASS CASE OR HOLDER.** ARTHUR C. WHITE, Quincy, Mass. Filed June 30, 1894. Serial No. 516,232. (No model.)



In an eyeglass case, the combination of two members hinged together, one of which is swelled, as shown, the fastening device for retaining such members in close position, and a tongue secured at its lower end, to one of said members, its upper end extending away from said member and adapted to receive the nose-piece of the eyeglass frame to retain said frame in position in the case.

**DESIGN 21,142. FINGER-RING.** MAURICE L. POWERS, New York, N. Y. Filed Feb. 9, 1895.



Serial No. 537,835. Term of patent 3 1/2 years.

**TRADEMARK 26,297. SOLID AND PLATED SILVER TABLEWARE, INCLUDING SPOONS, LADLES, KNIVES AND FORKS.** BRISTOL BRASS AND CLOCK COMPANY, Bristol, Conn. Filed Feb. 26, 1895.

**WELCH-ATKINS**

*Essential feature.*—The compound word "WELCH-ATKINS." Used since November 1, 1894.

Henry Meyers and Henry Burkhardt, two notorious burglars, are serving a two and a half years sentence in jail for robbing F. B. Eberhardt's jewelry store, Allentown Pa. A true bill has been found against them for robbing Erdman's store, Quakertown. When their term in the Allentown jail is over they will be given a taste of Bucks county justice.

C. C. Bruckner, Chicago, has invented an electric engraving machine called the "Perfectograph," and it is attracting the attention of jewelers.

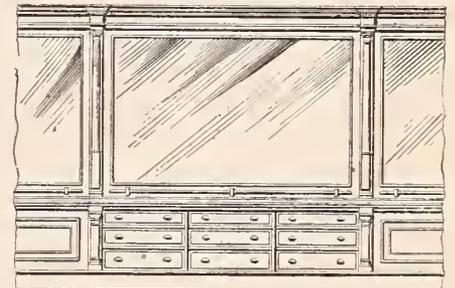
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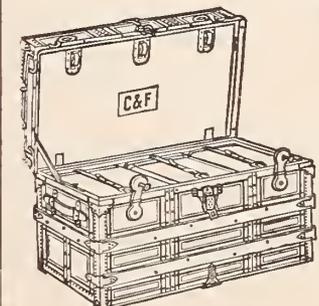
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Liberty Sts.,  
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701 8th Ave.,  
NEW YORK.



## Refraction of the Eye.

BY R. H. KNOWLES, M. D.

**NOTE**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

### IV.

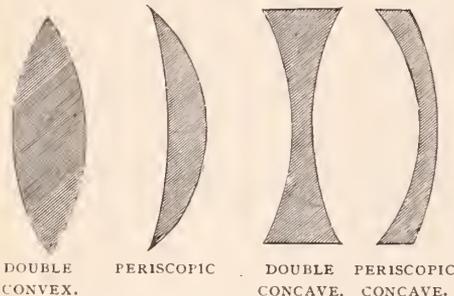
(Commenced Feb. 27, 1895.)

#### CHAPTER II.

PHYSIOLOGY OF THE EYE, OR VISION.

(Continued.)

**T**HE practical methods for determining the kind of lenses upon which we are called upon to give the power or number is the one sometimes called neutralizing lenses and is pursued in the following manner: Take the spectacle frame or eyeglass frame, containing the lenses, in the hand, and place them about one foot from the eyes and look through the lenses in this position at some object at a remote distance. Should the object seen through the lens appear to move in an opposite direction, both in the vertical and horizontal direction alike, the lens is a convex sphere and the concave sphere of equal power will render it neutral or cause an object seen through the two lenses together of opposite equal powers to appear like plain glass. The object seen through a concave sphere, moved horizontally and vertically, will appear to move in the direction of the lens.



In neutralizing cylinders, we have only one meridian that is either convex or concave and we have only the one meridian to neutralize. One peculiarity of a cylindrical lens is that we have a twisting movement either with or against the object while rotating the cylinder. The meridian in which the object seen does not appear to move, will be the axis of the cylinder. If we have a compound lens, in one meridian the object seen appears to move more in the one than in the other meridian at right angles.

Rays of light traveling in parallel paths are brought to a focus after passing through a convex lens. The ray of light which

passes through the center of the lens is called the primary ray. There are other rays of light which are brought to bear upon the lens at other parts of its curvatures, which are called the secondary rays. These several rays of light all pass through a double convex lens forming a strong pencil or a collection of rays of light which in the crystalline lens form what is called the nodel point at its posterior pole.

A practical suggestion presents itself, in connection with the above statement which is, that the double convex spheres may be worn by presbyopic patients, who suffer, because of the crystalline lens being too dense and hard and apparently cloudy, and an intensely strong double convex lens is therefore required to form a better image upon the percipient layers of the retina.

Younger patients, who suffer from an error of refraction, require the periscopic convex lens, by reason of the wider field of vision obtained over the double convex lens. The cornea itself presents a suggestion as to the form of lens required, as through the cornea, the secondary rays pass directly without bending from the direct path. The rays, primary and secondary, pass directly through a periscopic convex lens, thus giving a wider field of vision. Periscopic convex lenses may be prescribed to the large majority of presbyopic patients, but the double convex lenses should never be prescribed in young or old people who require convex spheres for the correction of an error of refraction.

In specifying periscopic convex or concave spherical lenses use the letters P. C. X. or P. C. C. If double convex or concave spherical lenses are required, employ the letters D. C. X. of the double convex spheres and D. C. C. for the double concave spherical lenses.

(To be continued.)

### Optical Correspondence.

Kindly inform me where and at what price I can obtain Norris & Oliver's book entitled "The Eye?" Who are the publishers? A. B.

**ANSWER:** You can obtain the work through THE JEWELERS' CIRCULAR, 189 Broadway, New York. Norris & Oliver's work in 10 volumes entitled "The Eye," costs \$14 a set. The same authors have written a work, "Diseases of the Eye," which costs \$4 in cloth and \$5 in sheep. The publishers of these works are P. Blakiston, Sons & Co., 1012 Walnut St., Philadelphia, Pa.

For the benefit of those who contemplate purchasing authoritative works of merit pertaining to the study of refraction of the eye we may state that P. Blakiston, Sons & Co.

publish a few books which can be obtained through THE JEWELERS' CIRCULAR. The practical books upon the subject are Valk upon "Errors of Refraction," \$3; and Tiffany, "Anomalies of Refraction," \$3. A scientific work of the highest excellence is Hartridge's "Refraction," \$1.75.

There are several works upon diseases of eye which contain valuable suggestions in relation to errors of refraction. Hansell & Bell, for \$1.75, furnish a manual of diseases of the eye written in so concise and practical a manner, that for the beginner there is nothing extant equal to it. For references Nettleship, Swanzy, Meyer, De Swinitz, Norris, Roosa, and Fox and Gould's command are all valuable works.

For the practical optician who may desire to learn something regarding lenses and frames, Phillips upon "Spectacles," \$1.00, gives very valuable suggestions; Bohne's "Handbook for Opticians," \$2.50, is a cloth bound book and contains many practical things suitable for the busy optician. In addition to the above, Gould's "Medical Dictionary," \$3.50, should be added to the refractionist's library. Dr. Gould is an ophthalmic surgeon and his dictionary will explain every technical term.

I have a patient 25 years of age.

R. E. V.  $\frac{20}{20}$ .

L. E. V.  $\frac{20}{70}$  u — 2. D<sup>c</sup>. ax. 75°.

92. Plano.

Prescribed 0.5.—2. D<sup>c</sup>. ax. 75°.

While reading, the patient notices that the book seems narrower at the bottom than at the top. Will you kindly explain the phenomena. C. M.

**ANSWER:** This apparent defect will wear away in time. It is due to the fact that appearances have been deceitful without the lense and now that the defect is remedied by the glasses the book appears abnormal in shape.

I have a patient whose vision is normal, but complains of pains in the eye. She will accept a convex or a concave sphere of one diopter and she even tolerates cylindrical lenses. The muscles are in equilibrium as proven by the Wilson phorometer with the comparative tests. Now, what is the matter, and what shall I do. She is a young lady of 25 summers and is extremely nervous. What shall I prescribe for glasses? H. R. G.

**ANSWER:** If the vision for the right eye and the left are both normal and the muscles controlling the movements are in orthophoria and the patient is nervous or hysterical, I should recommend you to refer her case to the family physician for advice and treatment.

The students of the March class in optics at Dr. Knowles' Optical Institute, 4 Maiden Lane, N. Y., passed a delightful evening March 25th, at the Columbia Café in celebration of their closing exercises. The following gentlemen comprise the membership of the class: W. E. Stevens, 364 Bergen St., Newark, N. J.; Thomas J. Somers, 42 Lafayette St., Portland, Me.; Philip Nisher, 364 Bergen St., Newark, N. J.; Morris Hodes, 2174 Third Ave., New York; Morgan A. Ruger, Elmira, N. Y.



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## Some New Books of Interest.

**Lingua Gemmae.** A Cycle of Gems. Being a History of One Hundred Precious Stones, with the Signification and Popular Superstition attached to each and appropriate Poetic Sentiments. By Ada L. Sutton. The Merriam Company, New York.

There has ever been a demand for a work such as that under review, if for no other reason than that it may tend to cause the average jeweler to exercise more attention to the artistic and æsthetic side of his business. In arranging the work, the author has had two points uppermost in her mind; to present "a clear, concise and comprehensive language of gems, and to render the literary features peculiarly attractive." *Lingua Gemmae* contains a description of one hundred gems, with their properties, locality and sentiment. Some of these gems cannot be classed as precious stones, but they all enter more or less into the manufacture of jewelry and ornamental work. The poetic sentiments have been carefully selected from the best authors.

The list of birthday stones given in this book corresponds with that of the Poles, with the exception that in *Lingua Gemmae* the stone for October is given as the opal while the Poles had the aquamarine or beryl. The opal, however, is made to represent October occasionally during the 18th and 19th centuries.

A page is devoted to a classification of the colors of precious stones and another to the lustre. In five pages are arranged a list of the 100 stones with their sentiments opposite. Then follow the poetic quotations' two pages being given to each stone. The work is handsomely illustrated by Mary Fairman Clark, with pertinent footpieces and marginal ornaments.

The volume is elegantly bound in white cloth, with gold, silver, and pink effects, and the pages are gilt edged. The work should form a part of every jeweler's library, for it not only is interesting as reading matter, but will serve as a hand-book of precious stones, from their æsthetic standpoint.

**Gold, Silber und Edelsteine.** Handbuch für Gold-Silber-Bronze-Arbeiter und Juweliere. Vollständige Anleitung zur technischen Bearbeitung der Edelmetalle. [Gold, Silver and Jewels. Manual for gold-silver-bronzesmiths and jewelers. Complete instructor in the technical working of the precious metals.] pp. VIII., 242, index, 12mo., paper, bound, stitched, 14 illust. Price, stitched, marks 3¼; bound, marks 4.05. A. Hartleben's Verlag, Vienna, Austria.

The time when the old rule-o'-thumb style of working was in vogue, and the apprentice, after having served his time, was supposed to have mastered the main points of his craft, to be supplemented and

perfected by a few years "swinging around the circle" as journeyman [*Geselle*], is behind us, and methods and processes are discovered and perfected with a rapidity that would make the heads of our ancestors swim. It is therefore no longer possible that the craftsman can acquire and remember everything pertaining to his vocation, in view of the continually multiplying remodeled methods, new processes and recipes, and he must largely depend on good manuals to prompt and assist him when at fault.

The excellent book under review belongs to this class, and is replete with instruction from beginning to end; it treats of pickling, acid coloring, oxidizing, incrusting, damaskeening, gold and silver plating, etc. Works on the industrial treatment of gold, silver, etc., are scarce, and the most of those in print are old and no longer suited to the processes and methods of the present day. *THE CIRCULAR*, therefore, does not at all hesitate in recommending above work to the workmen at the bench, who understand the German language, knowing that it will largely revive in him the ken of processes and methods that slipped his memory. Copies are to be had from the publisher direct. The exchange of the mark varies from 24 to 24¼ cents. One dollar is generally esteemed equal to 4¼ marks.

## Workshop Notes.

**Cannon Pinion.**—A loose cannon pinion can be made to fit snugly by running the center-point of the center pinion back and forth between two files.

**Makeshifts.**—Pieces of paper will often be found under the balance cock in front or behind, to give the staff more or less end shake; always remove them and remedy the evil in a workmanlike manner.

**Balance Spring.**—When taking down a watch for cleaning, unpin and straighten the balance spring by placing it on a white paper and pinching the bent places with pliers, making it flat, and all the coils true, and see that they do not rub together; if they do, no good time need be expected from the watch. If the spring is not a good one, replace it; have it large enough to pass through the regulator without bending.

**Trueing the Balance.**—Trueing the balance is best done with copper lined tweezers. One pair needs a slot in each jaw, transversely, so as to catch the arm near the rim to elevate the segments to match. To make the arms the same height, place the wheel on a stick with a large hole in it, and when the staff is at one side and the end of the arm at the other, rub the arm with a piece of pegwood so as to elevate the arm, and watch the height of the two. Perfectly true and poised balances are very necessary to correct timing, but recollect a perfect round is more essential than a perfect flat.

**Tightening a Glass.**—To tightly fit a glass on 3, 4 or 5 oz. open-face cases, where the rim is cut under very deep, heat the rim of the case over an alcohol lamp, when you can easily put in a glass that will fit tightly after the rim cools off.

**Inserting Barrel Tooth.**—To set a tooth in the mainspring barrel, smooth the broken part with a small file, drill a hole where the tooth was, take a piece of brass wire, file flat and to the thickness of the other teeth; then file round at one end to fit the hole, solder with soft solder, and then round up. For center wheel, file a groove where the broken tooth was with a screw-head file, and fit another tooth in the same manner as specified for a barrel tooth.

**Watch Cleaning Agents.**—During an experience of more than one third of a century, always striving to improve, and testing about all methods—solutions that do not require the use of a brush until the work is dry—the writer knows of no method so satisfactory as washing with good soap and water; rinse thoroughly (at a running stream, if possible) and dry in saw-dust, or, if gilding is very delicate, a piece of old, soft cotton cloth. If plates or bridges show tarnish that washing will not remove, dip them in a solution of cyanide of potassium (about an even tablespoonful to a pint of water), rinse again very thoroughly, and put in alcohol for a half minute and dry as before.

**Watch Jewels.**—When fitting hole or cap jewels always try to get a good fit; never cement or fasten them with shellac. Should a roller jewel be lost or broken, select one that fits the lever fork closely, as much of the impulse is lost by a jewel being too small. Use a jewel pin setter to set the jewel, and always fasten with shellac, being careful to put on as little as possible. The jewel, if rightly set, should carry the lever clear into the locking; if this is not the case the safety pin will roll on the edge of the roller table. Backing pins should be so set that the roller jewel on its return will strike into the lever fork and not on the edge. Pallet jewels also should be fastened with shellac.

**Avoid Alcohol.**—When cleaning a watch, remember that under no circumstances should pallets or roller go into the alcohol, except to remove old shellac preparatory to resetting. You may think it impossible that a momentary immersion can do harm, if dried at once, but it does, and if it is proper to put pallets or roller into alcohol once, it is equally proper to do so at every subsequent handling of the watch, and they certainly cannot stand such treatment many times without destroying the life of the shellac. That pallet stones and jewel pins are found loose in new watches is no refutation of the charge that contact with alcohol is a prolific source of loosening jewels that are set with shellac; pernicious habits prevail in factories as well as out of them, and washing balances with springs and rollers attached is one of them, and surely the cause of many loose pins and rusty springs.



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### The Liebrich Bear in Bronze.

IN acknowledgment of the hospitality extended to them by the citizens during the recent strike of the trolley railroad employes in Brooklyn, the 22d Regt. N. G. N. Y., have presented to the Union League Club, of Brooklyn, a fine Russian bronze, one of the gems in the art rooms of Tiffany & Co., New York.

The bronze represents a Russian bear modeled by the noted Professor Liebrich, of the Russian Academy of Arts at St. Petersburg. The Liebrich bear is as famous as the Barye lion; each represents the highest art in modeling.

A magnificent and massive block of Labrador spar, in its rugged state as it was quarried near Kieff, forms a base for the bronze, and upon the front of the stone is a plate bearing the presentation inscription.

The bear is poised in the way familiar to all, resting upon his haunches and wearing the expression of one who is on thoroughly good terms with himself and the world in general. A few years ago the Russian minister selected a similar bronze from Tiffany as an example of Russian art-work, and presented it to the Metropolitan Club, of Washington, D. C.

### New Jugs in Adderley Ware.

W<sup>M</sup>. A. ADDERLEY & CO., Longton, England, are showing at their London rooms a quantity of new shapes in jugs. One of the newest is also one of the best—the "Greek" jug. This is seen in an almost endless variety of decoration, some paneled patterns being very attractive. A new decoration named "French Rose" is very pretty indeed and looks well on every piece to which it is applied. The pattern seems to lend itself with equal effect to almost any shape or any article. Messrs. Adderley & Co. are very liberal with their gilding and make quite a feature of solid gold handles on all handled pieces. They have made considerable additions to their samples of dinner and tea ware; some patterns of the latter with yellow decoration are very taking.

The firm are using yellow extensively just now and with very satisfactory results. On jugs of all kinds it looks very well. It will be remembered as a decoration at one time in great favor. It is quite a change from

the colorings we have had presented to us for a number of years and Messrs. Adderley have done well to revive it. There is reason to think it will once more become a favorite with the public. Amongst other novelties are shown some Deventer trays and several flat fruit trays. One of



RUSSIAN BRONZE BEAR BY LIEBRICH.

the best sardine boxes seen for a long time is the "Crab" pattern—a newly registered design; the idea, we believe, of the London representative of the firm. In form it resembles a crab, the lid forming the back and the sides consisting of the claws spread out. The boxes are shown in various colors; but one, colored naturally, is very appropriate.

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FRENCH CLOCKS AND NAPOLEONIC BRONZES. A NEW consignment of beautiful French clocks which Leon J. Glaenzer & Co. have put on display at their warerooms, 80 Chambers St., New York, will interest every jeweler. The new shapes are many, particularly in the enamel and gilt bronze, porcelain and gilt bronze, and the salable line of French china clocks with gilt trimmings. Besides the usual line of crystal and gilt regulators, the firm have introduced many pieces with cloisonné enamel effects in place of the plain gilt. In charming mantel clocks is shown a new variety with a low priced German movement having bell and gong strike. Another interesting line shown at these warerooms are Napoleonic bronzes, comprising bas-relief plaques, busts, figures and groups showing the great Corsican as Captain, General, Consul and Emperor.

NEW GOODS IN WEDGWOOD JASPER. IN the Wedgwood jasper ware shown by Maddock & Co., 21 Barclay St., New York, are now many pieces, new in this pottery, which will interest jewelers. Among these are cigarette and cigar stands and three handled loving cups. The last are of the same color inside and outside. As in the other novelties of Maddock & Co., they are shown in many hues, dark blue and sage predominating.

NEW PRODUCTS IN REDON CHINA. AN assortment of trays just received by H. Seedorf, 43 Murray St., the New York agent for the china of M. Rédon, Limoges, contains a large variety of new shapes and attractive decorations. Among the pieces are pin, pen, desk, trinket, solitaire and comb and brush trays, and also many comports, cake plates and olive dishes. A timely decoration in the large size trinket trays consists of a medallion of Napoleon, Josephine and other women and men famous in their connection with the Emperor. The panel is on an Empire green ground, decorated with gold.



Plain Bowl, 2069, \$9 per dozen.  
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Etched, Easter, 2069E, \$11 per doz.  
Etched, Gilt, 2069GE, \$12 per doz.

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Our **EASTER SPOON** is very artistic and pretty. It will sell. Our **BOOK MARKS** are the best in the market; prices from **\$2.50 to \$10.50 per dozen.**

Mottoes woven in the Silk, \$5 00 per dozen.  
The latest **BIBLE** and **PRAYER BOOK CLASPS**,  
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The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.

Price, from \$40.00 up.

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## The Connoisseur.

(Continued from page 35).

A NEW SHAPE IN  
DELINIERES CHINA.

A NEW shape, not yet named, has been introduced in the French china of R. Delinieres & Co., by the New York agents, H. Endemann & Co., 58 Murray St. That this new shape which is now shown with several delicate floral decorations, in a full line of table novelties, will be popular there can be little doubt, as it is delicate yet pronounced in its detail, and shows an embossed border after the manner of rococo, yet more graceful than this style.

REAL BRONZE NAPOLEONIC SUBJECTS. MME. SANS GENE has

made a new appearance, this time in a line of small real bronze busts which L. Straus & Sons, 42-48 Chambers St., New York, have just received. These busts which are shown in the annex to their warerooms, 116 Chambers St., include many other Napoleonic subjects, among which are Marie Louise, Josephine, and a large variety showing Napoleon himself. Among other subjects in the latest finish are Duchesse, Rebecca, Diana, Delilah, Roi de Rome, and Ninon.

P. H. LEONARD'S  
NOVELTIES.

P. H. LEONARD, 78 Reade St., New York, in his Limoges and Vienna china, is showing one of the most complete lines of novelties for



ROSE PATTERN IN LIMOGES CHINA.

jewelers he has ever displayed. Trays, toilet sets, after dinner coffees, plates, and similar novelties, are shown in all the latest styles, as well as in those of last Fall which continue popular. Not the least important of the latter patterns are the Foster, Psyche, Rose, here illustrated, and Sevigne.

THE RAMBLER.

**Balance Spring Shoulder.**—If in turning, the end of the hair-spring shoulder has been left flat, you will see the object in having the polisher curved. Should the edges be left flat, not one man in a dozen could polish or face the shoulder square, as in the to-and-fro motion it will be found impossible to avoid a side motion also. A few experiments will be required to obtain just the right curve to suit, for some require more than others, and few workmen can use a polisher other than their own. Also do not have the side filed at too great an angle, for if such is the case, ridges and streaks will be found on the faced surface.

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WHO CAN COUNT HER

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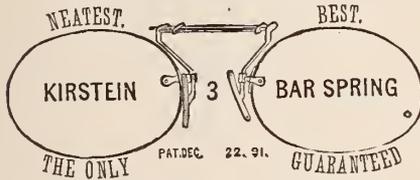
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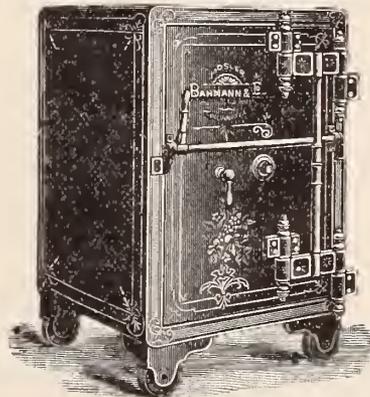
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"Oh, no," replied the careful young man. "Just put inside, 'To my heart's own treasure,' or 'The star of my life.'"

—*Life.*

#### GRIEVING FOR A LOST EYE.

An English portrait painter visiting Korea was induced to paint the portrait of the commander-in-chief of the Korean land forces, Prince Min Yomy Huan. The Englishman relates the incident as follows:

"As I posed him, he did not utter a word nor wink an eye. And during the whole of a sitting of nearly three hours he sat motionless and speechless like a statue.

"It is finished," I finally said, and he sprang up in a childish fashion and came over to look at the work. His delight was unbounded, and he seized my hand and shook it at intervals for nearly half an hour; after which he suddenly became grave, stared at the canvas, and then looked at the back of it. He seemed horrified.

"What is it?" I inquired of his royal highness.

"You have not put in my jade ornament," he said, almost in despair.

"I had painted his portrait full-face, and as the Koreans have the strange notion of wearing their decorations in the shape of a

small button of gold, silver, jade or amber, behind the left ear, this did not appear thereon. I then tried to remonstrate, saying that it is impossible in European art to accomplish such a feat as to show both back and front at once, but as he seemed distressed at what was to him, a great defect, I compromised the matter by making another large but rapid sketch of him from a side point of view, so as to include the decoration and the rest rather magnified in size.

"You will find no fault with this one," I remarked, jauntily and with overconfidence.

"Alas! My Korean sitter advanced to the portrait, scrutinized it carefully, and turned to me aggrievedly. 'Yes,' he admitted, 'you have painted my decoration well, but—where is my other eye?'"

George F. Greene & Co., Providence, R. I., have a rapid seller in a hard enameled shirt waist set comprising a set of link buttons and four buttons. On the handsome white enameled surfaces are hand painted floral designs in colors, the other portions being plain or engraved. The metal is that which has already won for the firm high commendations, tests being necessary to distinguish it from sterling silver.



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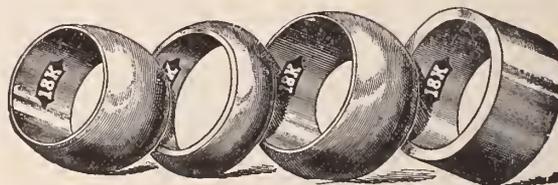
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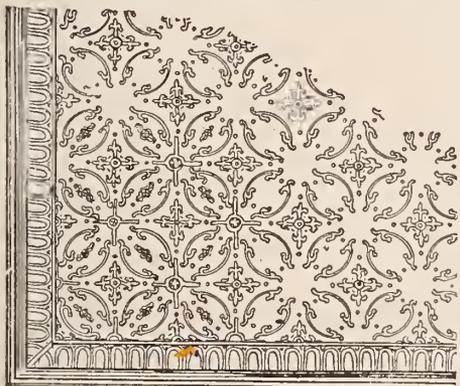
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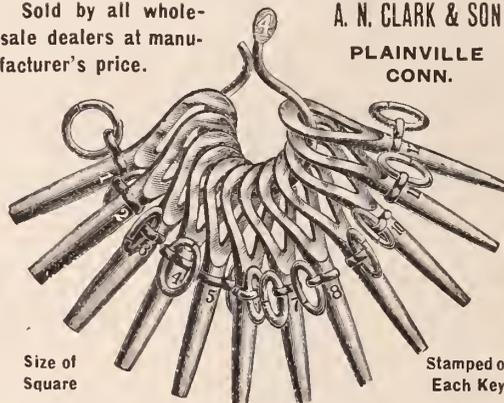
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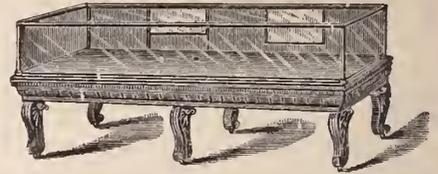
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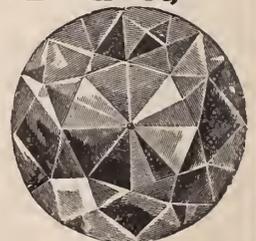
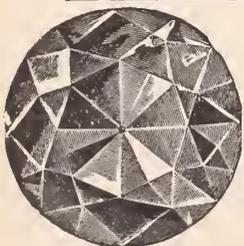
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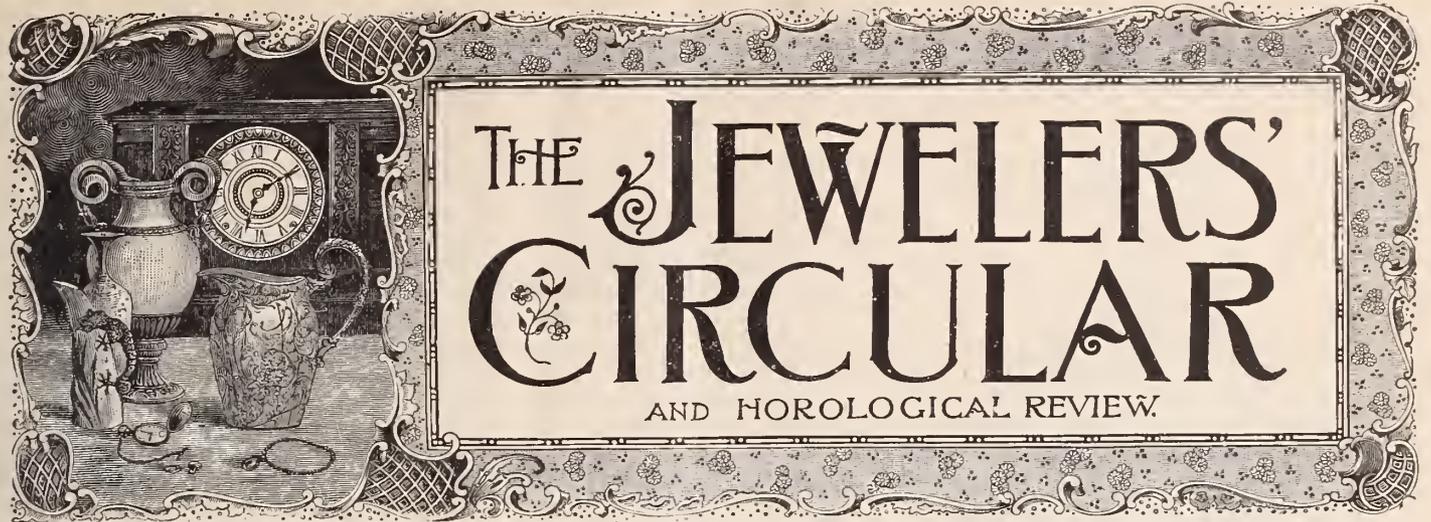
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189 Broadway, New York.

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VOL. XXX.

NEW YORK, WEDNESDAY, APRIL 10, 1895.

No. 10

## AMERICAN SILVERSMITHING IN ITS HIGHEST EXPRESSION.

THE £500 yacht prize for the great 53 mile race upon the Mediterranean for first class yachts, at Nice, March 29th, and captured by *Ailsa*, defeating the Prince of Wales' yacht *Britannia*, was made by Tiffany & Co., New York, upon a cable order from James Gordon Bennett. It is another conspicuous illustration of the advance in metallic art work in recent years. While until comparatively recent years the products of the art centers of the Old World were accepted as embodying the highest development of art, both by connoisseurs and students, the rapid progress made in this country has so completely revolutionized

graphically described in the New York *Herald* of March 30th, as follows:  
"The trophy won by the *Ailsa* is a punch bowl in form, and has a capacity of 50

decorations is thoroughly American, and suggests some of the most successful pieces shown at the World's Fair by Tiffany & Co., who designed and executed this bowl.

"The body and foot of the bowl represent a surging mass of water, with dolphins and other nautical attributes treated in bold relief. These form merely the base of the decorations. The foundation upon which the artist has built his tale of the sea is the evolution of navigation by water from the little Indian bark canoe to the peerless steam yacht of today. The American spirit predominates and crops out all over the decorations. Two American Indian



THE JAMES GORDON BENNETT £500 CUP—WON BY AILSA.

the studies of the old school, that America has in this, as in many other directions, established the standard of the world. Tiffany & Co.'s most recent product of prominence shipped abroad, *Ailsa's* cup, was

quarts. Its height is 17½ inches, its diameter 24½ inches, and its weight 750 ounces. From an artistic view this bowl is one of the most beautiful yachting prizes, as well as costly, ever offered. The spirit of the

maidens with their girdles of feathers form the handles, one of the maidens being pictured with her hand raised to her eyes looking afar toward the Indian brave paddling over the waves in his canoe.



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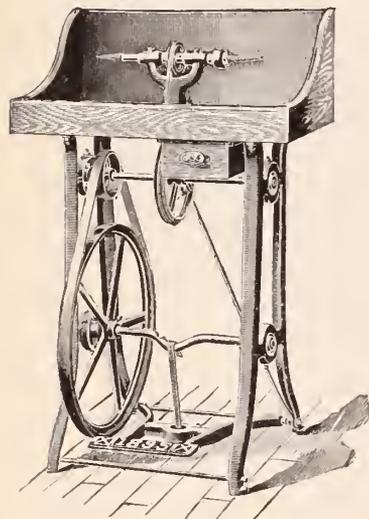
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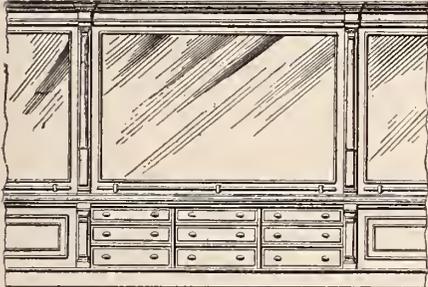


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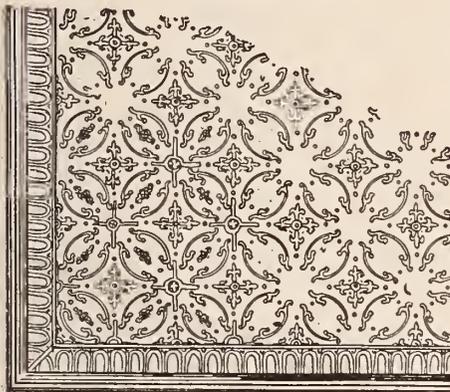
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while the maiden on the opposite side, with a look of awe and astonishment, watches the approach of the modern steam yacht, with its masts, its big funnel and long trail of black smoke floating between the sky and the sea, and above all the great speed of the strange craft. The craft plying upon the water are pictured in etched work about the body of the bowl, while the border around the top is formed with festoons of Indian feathers, treated in Indian girdle fashion. There are also two large Indian shields, with feathers, tomahawks, and other implements, upon the foot of the bowl, and beautifully modeled mermaids in full relief, rising out of the sea, are to be found.

"The bowl rests upon a solid octagon base of rosewood, and in its entirety it will probably rank as the artistic product of the year,—an example of American art work that must challenge the critical admiration of European connoisseurs and yachtsmen throughout the world."

Dr. Luella Cool, of San Francisco, Cal., the originator of the fad of setting diamonds in front teeth, who went to Guatemala City a few months ago, is reported to be meeting with marked success. The Spanish people have taken kindly to her, which is unusual as they are not particularly fond of American women. She has an extensive practice and intends to permanently locate in that city.

### Labor Facts in the Jewelry Industry in France.

WASHINGTON, D. C., April 5.—In a consular report on "Labor in France," appears the following statements relating to the metal industries which include those represented by THE CIRCULAR:

The industries here dealt with are those which work metals already extracted from the mineral, and include such as foundries, rolling mills, copper works, wire works, machine works, bronze works, the manufacture of tin plate and wares, plating, and the various industries employing the precious metals, such as the manufacture of jewelry, etc.

*Employes.*—The employes of this group differ widely in respect to the skill and intelligence they are required to exercise. Those working without the aid of machines—such as locksmiths, fitters, coppersmiths, tinsmiths, jewelers, etc.—often possess a high degree of skill and intelligence, their trades requiring them to execute works from designs or by processes, the learning of which has required a long apprenticeship and much experience. Those who work with machinery may be divided into two categories, *i. e.*: those who follow occupations which demand a knowledge of design and a long experience in their trade, together with skill and intelligence in proportion as their machines are complicated, and those who carry on operations which are always of the same character, and which

require no intelligence and not even skill. These latter do not even make the tools with which they work; they are, therefore, unskilled laborers, who are merely called upon to acquire a certain degree of dexterity, and to watch their machines. This latter class have been more or less displaced by women and children. These female employes and children average 5 per cent. of the working force in the iron and steel works, 20 per cent. in the rolling mills, and 50 per cent. in the manufacture of tinware, buttons, and in the goldbeating industry. In the other industries, they average 24 per cent. of the working force.

*Working time.*—With the exception of the manufacture of iron for constructive purposes, it is rare that any of the industries of this group work on Sundays. In certain cases, where the work on hand is pressing, a certain number of employes may come to the shops for half a day on Sunday, but seldom for the whole day.

The average number of days of production for this whole group is 303. The average number of working days per employe in the iron industries ranges from 1 to 6 per cent. less than the days of production. In the precious metal industries it is 4 per cent. less. The manufacture of copper and brass for building purposes, the brass foundries, and the manufacture of tinware and other products show the greatest average loss of time in reference to production for the worker, it being as high as 15 per

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ATTLEBORO, MASS.

cent. in the first mentioned of these industries. The average duration per industry of a day's work varies from nine and three-fourths to ten and three-fourths hours, the general average being ten and one-half hours. In works of art in bronze, gas burners, etc., the general duration is 10

and twelve hours. In gold and silver plating, goldsmiths' works, and manufacture of jewelry, the day is ordinarily ten hours, with exceptions of from nine to thirteen hours. The busiest season for the industries which work the precious metals is at the close of the year.

and including the manufacture of faucets pay an average wage higher than 7 francs (\$1.35) per day of ten hours. Those industries pay the lowest average wages—less than 6 francs (\$1.16) per day of ten hours—are the boiler works and the tinware and wire industries. For female employes, the highest average wages are paid in the jewelers' and goldsmiths' trades, the average for ten hours being higher than 4 francs (77.2 cents). It falls to below three francs in the manufacture of gold chains, common tinware, musical instruments, buttons, and in rolling mills.

The following shows the descending scale of wages paid per day of ten hours in the metal group: Male employes—(1) jewelry, (2) mechanical iron beds, (3) goldsmiths, (4) mechanical instruments, (5) lighting apparatus, (6) type foundry, (7) manufacture of faucets, (8) gas apparatus, (9) electrical machinery, (10) gold foundries, (11) manufacture of locks and safes, (12) gold beating, (13) gold, silver and nickel plating, (14) manufacture of copper boilers, (15) art work in bronze, (16) manufacture of zinc counters, (17) engraving, (18) constructions in iron, (19) gold chains and imitation jewelry, (20) manufacture of buttons, (21) rolling mills and machine works, (22) copper and brass rolling, (23) iron foundries, (24) iron works, (25) boiler making, (26) punching works, (27) manufacture of household tinware, (28) manufacture of iron furniture, (29) wire works.

Occupations.	Time or piecework.	Average wages per day of 10 hours.	
<b>Precious metal workers :</b>			
Foremen.....	Time.....	7.50 to 20.00	1.45 to 3.86
Gold beaters.....	Piece.....	4.00 to 10.00	.77 to 1.93
Platers.....	Time.....	3.50 to 8.00	.67½ to 1.54
Polishers.....	Time and piece.....	5.00 to 12.00	.96¼ to 2.32
Cutlery-makers.....	do.....	7.50 to 14.00	1.45 to 2.71
Stampers.....	Time.....	5.00 to 9.00	.96¼ to 1.74
Engravers.....	do.....	5.90	1.14
Do.....	Piece.....	9.00 to 12.00	1.74 to 2.32
Goldsmiths.....	Time and piece.....	7.00 to 11.00	1.35 to 2.12
Chasers.....	Time.....	5.50 to 9.00	1.06 to 1.74
Hatch chasers.....	do.....	5.15	.99
Colorists.....	do.....	6.10	1.18
Cleaners.....	do.....	5.00	.96¼
Sculptors.....	do.....	10.50	2.03
Incrusters.....	do.....	5.75	1.11
Repairers.....	do.....	6.10	1.18
Jewelers.....	do.....	6.00 to 13.00	1.18 to 2.52
Do.....	Piece.....	5.00 to 12.00	.96¼ to 2.32
Sheath makers.....	do.....	10.00	1.93
Lapidaries.....	do.....	10.00	1.93
Enamellers.....	do.....	10.00	1.93

hours, but sometimes twelve hours, and rare exceptions of seven, eight and nine hours.

In the manufacture of metal buttons, nearly always ten hours, with the exceptions of seven and eight hours and eleven

*Wages by industries.*—The jewelers and the fitters in the manufacture of mechanical iron bedsteads head the list of male employes, with average wages superior to 8 francs (\$1.55) for a day of ten hours. The other industries in descending the scale to

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**Jacobson Brothers,****IMPORTERS AND CUTTERS OF  
DIAMONDS.**

Female employes—(1) Jewelry, (2) gold-smiths, (3) gold foundries, (4) type foundries, (5) gold, silver, and nickel plating, (6) mechanical instruments, (7) gold beating, (8) machine construction, (9) manufacture of gold chains, (10) manufacture of household tinware, (11) rolling mills, (12) musical instruments, (13) manufacture of buttons.

*Time and piecework.*—Contrary to what exists in most of the other groups of industries, a comparison of wages paid by time and piece in the metal group is difficult to establish. This is due to the fact that the character of the work changes with such frequency that a uniform rate, based upon long continued production of one article, is almost impossible to arrive at. From this difficulty arises the other one of establishing a general level of wages paid by time and piece, and moreover, long usage has fixed the custom of paying a minimum wage by the hour, which serves as a basis for the actual wages earned, which are nearly always superior to this basis, and are dependent upon the production of the worker. This system has this advantage for the employe—it eliminates all uncertainty as to his minimum wage, of which he can always be certain. It results that the employe can not strictly be said to work by either time or piece. More properly speaking, he is paid a premium upon his production. Of course, the employer always has the right to discharge those whose work is not profitable under these conditions. This premium varies generally from 10 to 40 per cent. of the minimum rate per hour, the average being about 25 per cent. for workers who turn out products by the aid of various machines, and somewhat lower for the fitters and setters up.

In the precious metal working trades, the foregoing conditions do not exist. Wages are paid by time or piece. Gold beaters and precious stone setters are invariably paid by the piece. As will be observed in the nickel and silver plating industries, polishers and varnishers earn higher wages when paid by the piece than when paid by time.

**Among the African Diamond Mines.**

KIMBERLEY, Feb. 25, 1895.—Since the great deal between the De Beers Company and the London syndicate, by which the latter acquire the bulk of the world's diamond production during this year, the market has not exhibited any notable features. There is still an extraordinary zeal in prospecting for new diamondiferous ground, and reports of new discoveries of great promise are of almost daily occurrence. But this is only what was expected. At present, nevertheless, nothing is known to the public likely to create an opinion that any new mine worth the name has been found.

Shares in the Robinson Diamond Mine are being run up to an absurd extent, and whatever the value of the concern, it is at the outset being used for speculative purposes.

ST. GEORGE.

**THE BOWDEN  
SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,****NEW YORK.**

**Fashions in Spring Jewelry and Silver Articles.**

A LADY'S RAMBLES AMONG THE JEWELERS.

New smoking sets are octagonal and without ornament except the narrow edge of beading around the rims.

Insects of gold, without color but of beautiful workmanship, testify to the preference for ornaments of this sort.

An anchor of pearls, a rope of diamonds and a gold mermaid with a tail of olivines clasping it is a jewelers' fancy.

There are large importations of meerschau pipes bound with silver and gold around the tops, and with amber stems.

A grasshopper of enamel was seen mounted on a strip inlaid with diamonds. These were the only jewels introduced.

An elephant of diamonds with ruby trappings standing in a crescent is a novel ornament. It is fully three inches in circumference.

Candle screens of colored enamels have been produced. These do not encircle the candle, but merely screen it in one direction.

The latest flower wreathed brooches have the jeweled leaves folded and imitating delightfully the variations of the natural foliage.

Easter stick pins in silver and enamel take the forms of Easter lilies, butterflies, wild flowers and other emblems of the awakening earth.

Swords seem to have renewed their popularity. They are as sumptuously enriched as formerly. All have sheaths. Sheaths are essential to the safety of the blade.

Scent bottles with topazes and other semi-precious stones on the cover and surrounded by pearls and diamonds, are so numerous that the hard times seem a fiction.

New things in filigree come out from week to week. A parasol handle was seen in filigree; but it is indeed a trifle of a Summer day, that can afford a handle of such delicate texture.

Enamels are filling the place of stones in many articles of jewelry. Enamel bugs, for example, are made to resemble jeweled bugs, and enameled lizards are as ornamental as lizards of emerald and olivine.

Tiny open faced watches are displayed in numbers this Spring. These are not treated as ornaments by much elaboration. As the face is carried uppermost the reverse is prepared for the least friction against the dress.

Knit purses mingled with beads have flat round clasps with ornamentation of flowers in enamel. These purses, both knit and of woven metal, commend themselves because they are so readily carried in the palm of the hand. No pocket can win women from this practice.

ELSIE BEE.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
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GEO. R. HOWE  
WM. T. CARTER  
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FACTORY, NEWARK, N. J.



**JOHN N. DISSELKOEN,**  
Cutter and Importer of  
**DIAMONDS**

FACTORY:  
76 LANGEBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.



# HAPPY THE WOMAN

WHO CAN COUNT HER

# RINGS

A NEW ONE FOR EVERY PLEASANT ANNIVERSARY, AND A FEW EXTRAS FOR OTHER HAPPY DAYS.



NOW SO WELL KNOWN, OUGHT TO BE FOUND IN EVERY GOOD VARIETY IN EVERY CAREFUL JEWELER'S STOCK, AND ARE AT THEIR

COMMAND AT THE HANDS OF OUR SEVERAL TRAVELERS, OR MAY BE ORDERED DIRECT FROM:

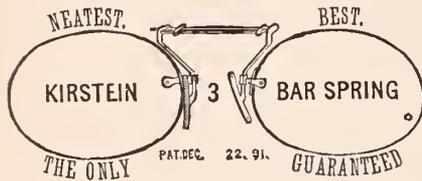
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10 MAIDEN LANE, . . . . NEW YORK.

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TO ANY ONE!

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### E. KIRSTEIN'S SONS CO.,

MANUFACTURERS OF OPTICAL SPECIALTIES,

New York Office. 4 MAIDEN LANE. ROCHESTER, N. Y.

When you buy Cut Glass You want the best! That which bears our Trade Mark Has no superior And will prove profitable and satisfactory.



### T. B. CLARK & CO., Inc.,

860 Broadway, N. Y.,

Factories, HONESDALE, PA. N. E. Cor. 17th St. & Broadway.



SAFES FOR JEWELERS. MOSLER, BAHMANN & CO., 518 BROADWAY NEW YORK. Patent Fire and Burular Proof Safes.



Large Assortment Always on Hand. Send for our Representative. Special Safes to Order. Jewelers' Safes a Specialty

## THE SWAN FOUNTAIN PEN.

Reputation World Wide. Made upon Distinct Principles. Is a Compressed Air Pump. Simply wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor & Patentee.

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# AMERICAN WATCH TOOL CO.

ESTABLISHED 1872. INCORPORATED 1894.



THE Webster-Whitcomb

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

Stoney - Batter Works, Chymistry Dist., Waltham, Mass.

# OPPENHEIMER BROS. & VEITH,

DEALERS IN

CUTTERS OF

## WATCHES,

## DIAMONDS,

35 MAIDEN LANE,

NEW YORK.

**Early Closing Universally Adopted by Chicago Jewelers.**

CHICAGO, Ill., April.—The following wholesale and manufacturing jewelers and kindred tradesmen of Chicago, have agreed to close their places of business on Decoration Day, Fourth of July, Thanksgiving Day, Christmas and New Year; also to close daily at 5.30 P.M., from May 1st to Sept. 1st, and at 1 o'clock on Saturdays, during the same period. The watch case and watch movement manufacturers and some silverware manufacturers and jobbers will close on Saturday at 1 o'clock from the present time until Sept. 1st.

M. A. Mead & Co., C. F. Happel & Co., Reed & Barton, Keystone Watch Case Co., New York Standard Watch Co., Robbins & Appleton, Courvoisier, Wilcox Mfg. Co., Jules Racine & Co., Geo. H. Fuller & Son, O. W. Wallis & Co., New Columbus Watch Co., T. W. Adams & Co., A. C. Becken, Bates & Bacon, Stein & Ellbogen Co., The Crescent Watch Case Co., M. F. Barger & Co., G. W. Marquardt & Sons, F. M. Spreehne & Co., Simons Bro. & Co., C. H. Knights & Co., P. H. Bettman, Madson & Buck Co., Rockford Silver Plate Co., Rockford Watch Co., Rogers & Bro., Rogers Silver Plate Co., Swartzchild & Co., Metzberg & Co., Katlinsky, Gatzert & Co., A. Hirsch & Co., Moore & Evans, M. S. Fleischman & Co., The Wadsworth Watch Case Co., Glickauf & Newhouse, H. F. Hahn & Co., F. E. Morse Co., Rich & Allen Co., J. H. Purdy & Co., Juergens & Andersen Co., Louis Manheimer, Western Watch Case Mfg. Co., Chas. Kolb & Co., Joseph Fahys & Co., Brooklyn Watch Case Co., Waterbury Watch Co., B. F. Norris, Alister & Co., Alfred H. Smith & Co., Schauweker, Chalmers Co., L. Strasburger's Son & Co., The E. Howard Watch & Clock Co., R. Wallace & Sons Mfg. Co., The Rogers & Hamilton Co., Meriden Silver Plate Co., Waterbury Clock Co., Ansonia Clock Co., New Haven Clock Co., Elgin National Watch Co., E. G. Webster & Son, M. C. Eppenstein & Co., Illinois Watch Case Co., Stern Bros. & Co., C. S. Shepherd, Martin, Copeland & Co., Roy Watch Case Co., Seth Thomas Clock Co., Wm. L. Gilbert Clock Co., F. A. Hardy & Co., A. & L. Felsenthal, Wendell & Co., F. Lewald & Co., H. F. Barrows & Co., Meriden Britannia Co., Lapp & Flershem, Dyrenforth & Co., U. S. Watch Co., Simpson, Hall, Miller & Co., The Barbour Silver Co., Manhattan Silver Plate Co., Holmes & Edwards Silver Co., Taylor & Titus, Daggett & Clap, Horton, Angell & Co., "The Keystone," Chas. T. Wittstein & Co., John M. Bredt & Co., A. F. Towle & Son Co., Fairpoint Mfg. Co.

**Death of Edward Kaufman.**

Edward Kaufman, junior member of Louis Kaufman & Co., ring makers, 41 Maiden Lane, New York, died Monday, April 1st, from pneumonia. Had Mr. Kaufman lived until last Monday he would have been 39 years old, as he was born in New York, April 8, 1856. He was a graduate of the New York public schools and of Packard's Business College.

Shortly after leaving the latter institution in 1870, he was employed by Ballin & Co., bankers, with whom he remained until that firm dissolved in 1892. Then Mr. Kaufman became a partner with his brother, Louis Kaufman, 41 Maiden Lane. Although in the trade but three years, Edward Kaufman had become quite well known and numbered many friends among the jewelers.

The deceased was a member of Henry Clay Lodge, I. O. F. S. I. The funeral took place Wednesday from the residence of his

mother, Hanchen Kaufman, 65 E. 93d St. The interment was at Cypress Hills Cemetery.

**The Western Jewelry Co. Make an Assignment.**

ST. LOUIS, Mo., April 6.—The Western Jewelry Co. have assigned to Joseph A. Schultz for the benefit of their creditors. Before so doing, they gave the following bills of sale: L. Bauman Jewelry Co., for \$1,110; German Savings Institution, \$2,000; the Dueber Watch Case Mfg. Co. and the Hampden Watch Co., \$7,825; Bauman-Massa Jewelers' Supply Co., \$531; Therese Guilloz, \$1,733, and the Chemical National Bank, \$5,971.

The concern did business at 413 N. 4th St. Edmund Achard was the secretary.

**Proceedings of the Retail Jewelers' and Opticians' Association of Connecticut.**

THE CIRCULAR is receipt from Gen. Geo. H. Ford, of the Geo. H. Ford Co., New Haven, Conn., and president of the Retail Jewelers' and Opticians' Association of the State of Connecticut, of a 40 page pamphlet containing a full account of the proceedings of the semi-annual convention of this organization, held in Hartford, Jan. 29, 1895. An extended report of this meeting was published in this journal of Feb. 6. The pamphlet under consideration contains many features not heretofore made public, among which is an interesting biographical sketch with portrait of President Ford and several pages of complaints and endorsements from manufacturers. Among the concerns that endorse the association's actions in reference to the dry goods trade are the Gorham Mfg. Co., who address Gen. Ford the following letter:

NEW YORK, January 31, 1895.  
Gen. George H. Ford, George H. Ford Co., New Haven, Conn.

MY DEAR GENERAL—I have your favor of the 22d inst.

Am very glad of your approval of our action concerning the dry goods trade, and I want you to understand our position in that matter. The announcement referred to in front page of "Hanover" circular, as you know, is not the first of our efforts in this direction. We commenced as far back as February 1st, 1877, and have steadily declined from that time until now, a large amount of business that has been offered to us through the dry goods and department stores, believing that the class of goods we manufacture were of such a nature that it required intelligence and good taste in properly marketing them, as well as the reputation generally borne by the retail jewelers, to enable us to reach the best class of people, who are naturally the only consumers of our goods, and believing that their marketing through the dry goods and department stores was prejudicial both to this company, and to the entire line of solid silver goods of high character, as being calculated to depreciate their value for fashionable use. We of course know that with such houses as your own, we do have the support of the jewelry trade, but I regret to say that many of the retail jewelers bestow their patronage just as freely upon manufacturers who do sell the dry goods trade as upon the few of us that have taken this stand against depreciating the prestige of our goods by withholding them from what we conceive to be illegitimate and unfair competition for the retail jeweler. Notwithstanding this fact, we shall continue in the course we have started out to pursue, and although we cannot help sometimes a dry goods firm buying through second parties, a few pieces of our goods, you may be assured that wherever we find the source of supply, it will immediately be cut off.

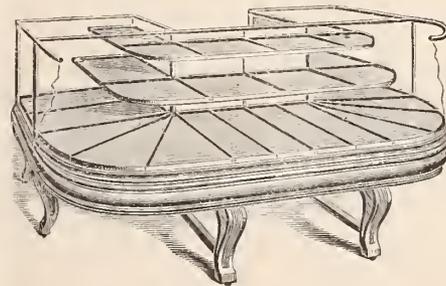
Assuring you of my pleasure at your appreciation of our stand in this matter, I remain,

Yours very truly,

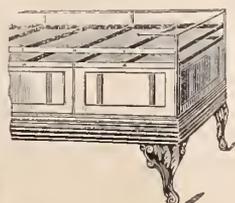
GORHAM MANUFACTURING CO.  
Per Edward Holbrook.

**Proceedings of the Jewelers' League.**

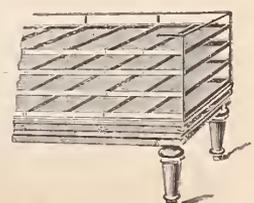
The regular monthly meeting of the executive committee of the Jewelers' League was held on April 5th. There were present President Hayes, Vice-Presidents Bowden



*NOW* is the time to act in fitting up your store for the Spring trade. The advantages of the **FLETCHER PATENT SYSTEM** of trays, in saving of room, speed and attractiveness, also the various appliances in store fittings made by the **FLETCHER MFG. CO.** to facilitate business should be borne in mind *NOW*



**THE FLETCHER MFG. CO.,**  
259 WEST 27th STREET,  
NEW YORK CITY.



NEW CREATIONS THIS SEASON.  
SEND FOR CATALOGUE.

and Greason, Chairman Van Deventer, Messrs. Jeannot, Beacham and Fessenden, and L. Stevens, Jr., secretary. The minutes of the previous meeting were read and approved. Dr. D. N. Denman, Cincinnati, O., was appointed medical examiner for that city. Five requests for change of beneficiary were received and granted, and the following applicants were admitted to membership:

*Sec. A.* John F. Bertling, Cincinnati, O., recommended by J. C. Daller, W. H. Goldenberg and Jacob Dorst; Thomas E. Burnett, Sherman, Tex., by G. E. Cook and W. S. Dickerman; Chas. Diefenbach, Jr., Hamilton, O., by Frank McLean and C. H. Higbee; Wm. Klein, Pittsburgh, Pa., by H. H. Durbin and D. Lloyd; Joseph Noterman, Jr., Cincinnati, O., by Peter Henry and Wm. Pflueger; Joseph Phillips, Cincinnati, O., by A. Plaut, P. Henry and J. C. Daller.

*Sec. B.* Frank T. East, Pittsburgh, Pa., by W. Williams and S. F. Roberts; Wm. O. Giani, Cincinnati, O., by J. Dorst and F. Strunt; T. A. Raterman, Cincinnati, O., by A. Schwab and M. Schwab; John Ten Beig, Jr., Cincinnati, O., by A. Plaut, P. Henry and F. Philips; John Warnke, New Orleans, La., by S. Cohen and G. Bozant; E. P. Chapman, New York city, by Wm. Trier and L. Stevens, Jr.

*Sec. A.* Ferdinand Philips, Cincinnati, O., and *Sec. B.* J. Richert, Cincinnati, O. (subject to correction).

The next regular monthly meeting will be held on May 3, 1895.

#### Sealed Bids for Furnishing Clocks to the Government.

WASHINGTON, D. C., April 8.—The Treasury Department is inviting sealed proposals until 2 o'clock, P. M., May 17, 1895, for supplying clocks for United States buildings under the control of the Treasury Department, east of the Rocky Mountains, during the fiscal year ending June 30, 1896. No stated form of proposal is necessary but the bids should be explicit in description. Clocks equal to the Seth Thomas regulators No. 2, or the E. Howard Watch and Clock Co. regulators No. 70, are desired. The price stated in bids must include all expenses incident to delivery to such buildings as the Department may, from time to time, designate. The right is reserved by the Department to reject any and all bids and to waive defects.

Prospective bidders may obtain any additional information by addressing Chas. S. Hamlin, acting secretary, Treasury Department, Washington, D. C.

#### Connecticut Jewelers Seek Legislation on the Stamping of Gold and Silver.

NEW HAVEN, Conn., April 6.—H. B. No. 399 is the child of the Association of Jewelers and Opticians of the State of Connecticut, and several dealers appeared in its behalf before the Judiciary Committee yesterday. The bill is intended to regulate the manufacture of gold and silver articles and false representations thereof. For such false representations a fine is set of not less than \$250, one-half to go to the informer, upon any person manufacturing, selling or having in his possession for sale, any gold or silver article improperly stamped or misrepresented as to the amount of alloy in such articles.

The committee objected to the minimum fine being as large as \$250, and thought that such laws should name only the maximum fine. It was also suggested that "dealers" be substituted for "persons" in the bill. General Ford, of New Haven, was the principal speaker for the bill.

The committee who appeared before the legislative committee were General George H. Ford and S. H. Kirby, of New Haven, Major C. H. Case, Hartford, C. R. Hansel, of Hansel, Sloan & Co., Hartford, Mr. Deming, Hartford. General Ford, president of the State Association of Jewelers and Opticians, in his address to the committee said:

I presume that you are all aware that gold in its pure form is too soft for commercial use, therefore, it becomes necessary to introduce a certain amount of alloy in order to stiffen it and make it useful for the purpose for which it is used. For convenience, in the early times it was divided into twenty-four parts karat, meaning 1-24th as applied to gold. In England, the standard is 18 and 22, or 18 parts of gold and 6 parts alloy, or 22 parts gold and 2 parts alloy, assuming that an article is made of gold. In this country custom has established the standard as 14 and 18 karat, but it is left entirely to the discretion of the man who mixes the gold to make that proportion. The result is that a large proportion of the metal sold and called gold and stamped 14 and 18 karat to day upon the market is made of 10 and 8 karat gold, or 8 parts gold to 16 parts alloy, or 10 parts gold and 14 parts alloy of brass or silver. In proof of what I have to say I will present to you a watch case. That case is stamped 14 karat and is made of brass and gilded over, and yet hundreds of people are buying those watches for 14 karat gold and are being sold by dishonest persons. Here is another instance of a ring that is stamped 18. The ring is made of a hollow ware and filled with a circle of Waterbury brass. That article is sold for 18 karat. It is not 18. There is an outside shell of gold, and brass inside. You can pick these up in Hartford or in any place in Connecticut.

In regard to sterling, the origin of the word sterling which we see frequently, came from some German traders in England, whose money was of the purest quality and implies silver 925-1000 parts pure, and in the term applied to the quality of English coins, which is the purest in the world. The past few years i

merable articles in small wares, such as spoons, buckles and articles of jewelry, have found their way into the market stamped with the word sterling, when in some instances, as at present, in the spoon which I offered for your inspection, stamped U. S. sterling, is made entirely of brass metal covered with a coating of silver, or of this umbrella head, which is a piece of lead covered with a thin coating of silver. These articles are sold every day in the city of Hartford, in the city of New Haven, in fact, all over this State, as sterling, and the buyers consider they are purchasing an article in silver. Sometimes sold by dishonest people and quite frequently by honest but innocent people who do not know the wares they are handling, but assume because the article is stamped sterling that it must be silver, when it is only base metal. The bill is in the line of honesty and protection from fraud.

#### The Clemens Hellebush Estate Owes \$300,000 to an Insolvent Bank.

CINCINNATI, O., April 6.—The Commercial Bank, of this city, which has assigned to W. H. Campbell, is a large creditor of the estate of Clemens Hellebush, holding claims against the latter for over a quarter of a million dollars.

The amount is astounding when it is remembered that the Commercial Bank at the time of the failure was carrying only about \$400,000 in deposits, and its capital stock was only \$328,000. It is generally stated that the Commercial Bank demanded and obtained from Hellebush a transfer of every dollar's worth of property remaining, after the failure. Good real estate was deeded over to the bank, and the jewelry business passed to the bank. According to the statement of the bank officials the Hellebush loan was secured by life policies on the late Clemens Hellebush.

At the investigation to-day on the complaint of the six National banks and certain depositors against the continuance of the assignee, President Foote, of the defunct bank, stated that the amount owed by the Hellebush firm was about \$300,000, and that the bank had as security, jewelry, real estate and notes of the firm. President Foote explained the accumulation of the vast indebtedness by saying that Mr. Hellebush began to bank with him 12 years ago, and that as his small accommodations increased, and as he was unable to meet them, Mr. Hellebush deeded to the bank his real estate, and these deeds were not placed on record.

It was in order to save both the Commercial Bank and the Hellebush estate, as well as other banks, that Mr. Foote continued to advance money to Hellebush, hoping that he would be able to pull through with his large business establishment.

Information from a reliable source, received in New York last week, was to the effect that the Commercial Bank's attorneys claimed that the bank was the owner of Hellebush's store and of all the tangible assets. The bank, they say, had virtually been the proprietor for some time past and was liable for all the current debts which amount to about \$10,000. Mr. Hellebush, it was said, will not make an assignment, as he has nothing to assign.

To the VICTOR SPOILS



We were VICTORS in the 4-bar spring suit and will divide the spoils with you.

WRITE FOR PRICES.

E. KIRSTEIN'S SONS CO., Rochester, N. Y.  
4 Maiden Lane, New York. Superior R. Work a Specialty.

TENANTS OF THE  
**PRESCOTT BUILDING,**

NASSAU & JOHN STS., NEW YORK.

REMOVAL.

**EICHBERG & CO.,**

IMPORTERS OF

**DIAMONDS,**

WILL MOVE INTO THE

New Prescott Building,

ABOUT MAY 1.

**SAM. STERN & Co.,**

Successors to SAMUEL EICHBERG,

Importers of

**SWISS WATCHES.**

**WM. SECKELS,**

IMPORTER AND CUTTER OF

**DIAMONDS**

2 TULP STRAAT, AMSTERDAM.

**MAURICE WEIL,**

Fine Paintings

**CHAS. LEO ABRY.**

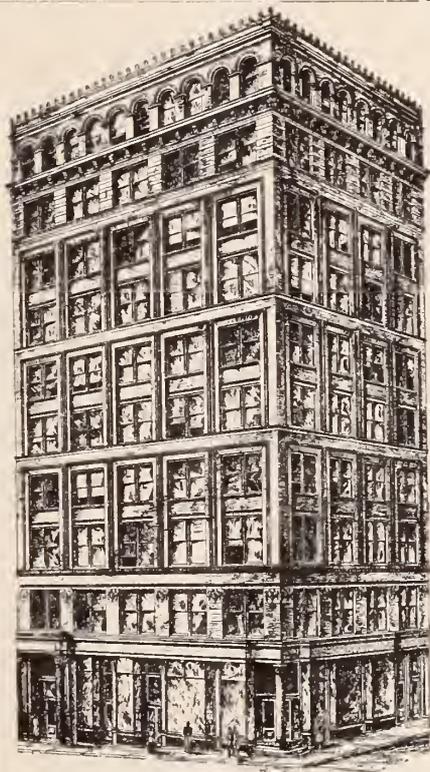
IMPORTER OF

**WATCHES AND WATCH MOVEMENTS,**

JOBBER IN AMERICAN MOVEMENTS

**LEWIS BROS.,**

**Silver Novelties.**



ON OR ABOUT MAY 1 WE SHALL  
REMOVE TO THE FIRST FLOOR  
OF THE PRESCOTT BUILDING.

**SCHULZ & RUDOLPH,**

IMPORTERS OF

**DIAMONDS AND  
PRECIOUS STONES.**

**ARNSTEIN BROS.  
& Co.,**

IMPORTERS

AND

CUTTERS

OF

**DIAMONDS.**

**OPPENHEIMER BROS. & VEITH,**

CUTTERS OF

**DIAMONDS,**

DEALERS IN

**WATCHES,**

Will Occupy OFFICES on the FIRST FLOOR of the

New Prescott Building.

## News Gleanings.

Geo. Daunt has opened a jewelry store in Newman, Cal.

Claster Bros., Harrisburgh, Pa., will open a jewelry store.

Frank Tomlinson will open a jewelry store in New Market, Ia.

Jesse O. Einsberger has opened a jewelry store in Leipsic, O.

F. O. Bray will go into the jewelry business in Mt. Ayr, Ia.

Joseph Graousse has a new jewelry store at Mauch Chunk, Pa.

Eli Miller will open a jewelry store May 4th in Manheim, Pa.

Daniel Falconer, West Duluth, Minn., will go into the jewelry business.

Wm. M. Strohl has moved from 86 Broad St., to 63 Main St., Bethlehem, Pa.

Geo. D. Chase has succeeded H. F. Maxim, 171 Main St., Norfolk, Va.

F. C. Lewis, optician, Erie, Pa., will remove from the Casey block, to 7th St.

Sam Armstrong has bought the jewelry business of J. A. Bricker, Atlanta, Tex.

Benjamin Hoyt, formerly a jeweler of Enosburgh Falls, Vt., died March 26th.

H. L. Chase & Co., Cedar Falls, Ia., are located in their new and attractive store.

Mr. Boynton, a jeweler of Cobleskill, N. Y., has moved to Central Bridge, N. Y.

Samuel H. Baynard, Wilmington, Del., s spoken of by the Republicans for Mayor.

In a fire in Tyler, Tex., the jewelry store of T. P. Whitney was slightly damaged.

J. H. Potts and his son, William, of Lyons, Ia., will open a new jewelry store in Mason City, Ia.

Charles J. Howard, silversmith, Troy, N. Y., died suddenly on the night of April 4th.

The store of Rehmke Bros., Ellenburg, Wash., was recently badly injured by water during a fire.

J. M. Pilling, New Brighton, N. Y., recently closed his store to accept a position in Brooklyn.

Sam Soperstone has located in Everest, Kan., having bought out L. Burnett & Co., in that town.

C. M. Wallace, Whitefield, N. H., has bought the business of Glenn Hilton, Huntington, W. Va.

On April 8, E. S. Rining & Co. opened their new jewelry and millinery store in Hagerstown, Md.

J. O. Schattgen, formerly with E. F. Bennett, is now in business for himself in New Britain, Conn.

M. F. Warner, Colorado Springs, Col., has given a chattel mortgage and the mortgagee is in possession.

The auction sale of the stock of jewelry of R. B. Crosby, Boonville, N. Y., was postponed until April 10th.

Samuel McCollum, jeweler, Clarksville, O., has purchased a jewelry store in Ceder-ville, and will move there.

F. Malmberg & Son have established themselves in the jewelry business at 70 Ottawa St., Muskegan, Mich.

Herman C. Kachlein, Lafayette, Ind., has left for Los Angeles, Cal., called there by the illness of his brother Robert.

In a disastrous fire, March 30, in Hays City, Kan., the jewelry store of Henry C. Schultz was burned out; loss, \$2,000.

J. D. Lewis, Lawrenceville, Pa., has disposed of his stock and removed to Wellsburg, N. Y., where he will open a store.

Levi H. Bellesfield, for 15 years in the jewelry business in Catasauqua, Pa., has moved to 29 N. 6th St., Allentown, Pa.

To obtain increased manufacturing facilities, Mandeville, Carrow & Crane, Newark, N. J., have removed to 336 Mulberry St.

The stock of jewelry in the store of the late J. S. Lambard, Augusta, Me., has been purchased by Frank Woodbury, of Brunswick.

W. B. Morrill, Orange, Mass., has sold his jewelry store to E. B. Miller. Mr. Miller has been the manager of this store for about four years.

A thief smashed the plate glass window of the jewelry store of O. K. Moravik, Cedar Rapids, Ia., and stole 11 gold watches and some jewelry.

The jewelry establishment of Albert Van Cott, Madison, Wis., has been closed by the sheriff. The assets, it is said, will fully cover the liabilities.

A new jewelry firm, to be known as the Wallace-Schramm Co., has opened for business in the Utah Loan & Trust building, Salt Lake City, Utah.

The store of Morris Schlossberg, Missoula, Mont., was reported to have been burglarized some nights ago. The goods stolen were estimated to be valued at \$2,000.

Joseph Cobb, jeweler of Smith Hill, Mass., died at his late residence, 206 Smith St., Worcester, recently, death being due to pneumonia. His years were 66 in number.

Frank Bone, jeweler, Mt. Pleasant, O., who was robbed of nine gold watches and a quantity of other jewelry, together with \$91, making in all about \$400 worth, has recovered everything taken.

C. J. Fuller, Phoenix; C. H. Fuller, Manlius; H. A. Williams, Camden; N. G. Taylor, Weedsport; and C. O. Biederman, Bridgewater, were in Syracuse, N. Y., last week, purchasing goods.

Burglars entered the store of John Buchanan, Rio, Wis., on the night of March 27th, and blew open the safe, securing a quantity of change, several watches, some jewelry and several notes and drafts.

W. A. Fisher, Oil City, Pa., has decided to open a jewelry store in Franklin. He was for six years employed as a watchmaker for W. E. Lamoreaux and had two years' experience at his trade in Pittsburgh.

E. H. Fisher, a prominent business man of Elyria, O., died of pneumonia April 1st, after a brief illness. Mr. Fisher owned jewelry stores in Elyria and Lorain. He was 45 years old and a very energetic citizen.

Herman Plack, Harrisburgh, Pa., whose stock was recently sold by the sheriff, has made an assignment for the benefit of creditors, to his brother, Otto Plack. The Court has appointed Thos. S. Peters and Harry C. Orth, appraisers.

The loss by fire on the jewelry stock of Frank L. Bassett, Ware, Mass., has been adjusted by the insurance companies and damages paid to the amount of \$931. The loss on the tools of Frank R. Cunningham, the watchmaker, was \$237.

Skillman, Vanderveer & Williams, Trenton, N. J., now on N. Broad St., will succeed Morris May at State and Broad Sts. The upper lofts are being arranged for the manufacturing department. The firm will take possession May 1st.

Julius Cohen, now connected with Cohen & Sons, pawnbrokers, Harrisburgh, Pa., and Nathan Cohen, Lancaster, Pa., have engaged in the pawnbroking and jewelry business at 627 Penn St., Reading, Pa. The firm is known as Cohen Bros.

In Mercer Court, Trenton, N. J., March 29th, Edwin Robert Walker made a motion for the Court to confirm the sale of the jewelry stock assigned by J. C. Demmert. The purchaser was William Noll, of Philadelphia. The sale was confirmed.

Ward & Murray, the professional burglars, who several years ago robbed the jewelry store of Chapman & Gale, Norfolk, Va., and after being captured, escaped from the jail, were arrested in St. Louis, Mo., a few days ago as suspicious characters, having been found with burglars' tools in their possession.

L. M. Sigler, Son & Co., successors to Sigler Bros., wholesale and manufacturing jewelers, Cleveland, O., have taken the entire four-story building above the first floor at 52 and 54 Euclid Ave., and have added to their stock a line of cut glass and art pottery. The second and third floors will be devoted to offices and salesrooms, and the fourth floor to manufacturing.

The F. M. Whiting Co., North Attleboro, Mass., have a silver polish which has proved an excellent seller. For cleaning and polishing jewelry, silverware, silver and gold plate, brass, nickel and all other metals, plate glass, etc., it is said to be unexcelled. Believing it to be the long sought after polish, the makers have named it "Silver Elixir," so if you want a good thing in its line ask for the F. M. Whiting Co.'s "Silver Elixir."

# Our Traveling Representatives



Traveling representatives may consult these columns open for the publication of any news or items of interest regarding themselves or their outfitters.

**S**ALES MEN in Scranton, Pa., the past week were: H. F. Andrews, Kirtland, Andrews & Co.; E. W. Stecker, G. E. Luther & Co.; Mr. Thompson, Bioren Bros.

Our traveler-poet, De-lancey Stone, hath again thrummed his lyre, "discoursing most eloquent music:"

**DISENCHANTMENT.**

Down to the footlights,  
Prettily tripping,  
Cometh a fairy,  
Dainty and sweet.  
Into my heart  
She's lightly  
Slipping—  
My thrall is complete.  
Bright are the footlights;  
Nectar, I'm sipping.  
Quick! with the glasses!—  
Now for a treat:  
Fashioned by art—  
Unightly;  
Nipping  
Disclosures I meet.  
Glaring, the footlights!  
Sorry the stripping  
Of an illusion  
When it's a cheat.  
Charmer!—depart  
With sprightly  
Skipping—  
A faded conceit.

DE LANCEY STONE,  
WITH SHAFER & DOUGLAS.

William Seckels left this week on his regular western trip.

Fred H. Carpenter, traveling salesman for R. F. Simmons & Co., has returned from a three months' trip south and west.

The following travelers paid Kansas City a visit the past week: Henry H. Jacobson, Jacobson Bros.; W. F. Cory, W. F. Cory & Bro.; and O. C. Lane, Reed & Barton.

W. A. Perry, traveler for Smith, Patterson & Co., was taken ill while on his route last week and has been laid up ever since with a severe attack of quinsy and influenza.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Dennison Mfg. Co., by Alfred R. Varian; F. H. Noble & Co., by Robert Kehl; Manhattan Silver Plate Co. and the Holmes & Edwards Silver Co., by A. E. Hall.

Traveling men calling on Davenport, Ia., jewelers the past week were: W. S. Willis, Gorham Mfg. Co.; W. A. Lamb, Geo. H. Fuller & Son; Mr. Tenill, E. Ira Richards & Co.; R. L. Robinson, Dennison Mfg. Co.; V. L. Burgess, Kremenz & Co.; W. F. Cory, W. F. Cory & Bro., and D. Goldberg,

Traveling salesmen in Philadelphia the past week included: F. Wood, Carter, Sloan & Co.; E. Parker, Bassett Jewelry Co.; J. Midlinger, of L. & M. Kahn & Co.; Mr. Sherry, Jos. Fahys & Co.; C. F. Brinck, Crescent Watch Case Co.; George B. Osborne, Wm. Smith & Co.; S. B. Kent, Wm. H. Ball & Co.; Mr. Carpenter, Parks Bros. & Rogers, and Samuel H. Howland, Eisenmann & Bros.

Among the traveling men in St. Louis, Mo., last week were: Lewis P. Cook, J. F. Fradley & Co.; Fred L. Pettie, Waterbury Clock Co.; Leroy P. Biller, Heintz Bros.; Stephen B. Kent, W. H. Ball & Co.; H. H. Bliss, Kremenz & Co.; W. C. Barry, Larter, Elcox & Co.; DeLancy Stone, Shafer & Douglas; E. O. Reed, Reed & Barton; O. C. Lane, Reed & Barton; M. Baum, Rothschild Bros.; W. J. Cory, W. F. Cory & Bro.

Travelers in Pittsburgh, Pa., last week were: D. Skutch, Waterbury Clock Co.; Arthur Bradshaw, Meriden Britannia Co.; W. H. Gregory, Strobell & Crane; Edwin L. Mumford, Waite, Thresher Co.; Charles Roe, E. Ingraham Co.; J. M. Morrow, American Watch Case Co.; C. F. Brinck, Crescent Watch Case Co.; Arthur Pinover, A. Pinover & Co.; W. R. Bristol, C. Rogers & Bros.; Robt. B. Steele, J. B. Bowden & Co.; I. C. Nicholson, Flint, Blood & Co.; J. F. Dean, Reed & Barton; Matthias Stratton, Jr., Jno. W. Reddall & Co.; Frank L. Mueller, for Reinhold G. Ledig; Frank L. Mueller, Geo. W. Smith & Sons; Mr. Pickering, Shoemaker, Pickering & Co.; Alex. M. Thanhauser, for Ludwig Lehmann; Wm. Rosenberger, A. Wallach & Co.; A. Peabody.

Among the traveling men in Lancaster, Pa., the past week were: S. Glenn Walmsley, Tenner & Baum; L. Witsenhausen; Henry C. Larter, Larter, Elcox & Co.; Chas. W. Noyes, Ehrlich & Sinnock; J. M. Morrow, American Watch Case Co.; W. H. Gregory, Strobell & Crane; Fred L. Baker, Hayden W. Wheeler & Co.; E. S. Shepherd, R. F. Simmons & Co.; M. Sickles, M. Sickles & Sons; Walter Strauss, Jacob Strauss & Sons; F. W. Sackett; J. C. Buck, Codding Bros. & Heilborn; Geo. C. Moody, E. G. Webster & Son; A. Rutherford, Kirby, Mowry & Co.; Fred H. England, Roseman & Levy; Fred Clarkson, Snow & Westcott; J. J. Rolleston, Jno. W. Reddall & Co.; E. Jacobson, Jacobson Bros.; R. H. Schwarzkopf, Bippart & Co.; Gus L. Abrams, Levy, Dreyfus & Co.

Seekers after orders in Syracuse, N. Y., the past week included: D. Schwab, H. Z. & H. Oppenheimer; T. L. Lehmess, for D. R. Corbin; E. Horton, J. B. Bowden & Co.; Otto H. Wolff, Alling & Co.; W. J. Carrow, Mandeville, Carrow & Crane; N. Coughlin, for William Link; O. E. Davies, United States Watch Co.; Charles Barber, Gorham Mfg. Co.; J. M. Morrow, American Watch Case Co.; C. M. Dillon, Meriden Cutlery Co.; R. G. Schutz, Union Eyelet Co.; M. Gattle, Falkenau, Oppenheimer & Co.; Frank F. Gibson, for William

Kinscherf; A. Rutherford, Kirby, Mowry & Co.; Adolph Peabody; W. H. Bryant, T. G. Hawkes & Co.; Mr. Ripley, Watson, Newell & Co.; M. T. Lawrence, Spencer Optical Mfg. Co.; Fred Spencer, Silver Metal Mfg. Co.; Mr. Harris, Ansonia Clock Co.; Oscar Stein, Hammel, Riglander & Co.; R. L. Moorhead, R. L. Moohead & Co.; Maurice Spiero; Geo. L. Paine, E. I. Franklin Co.

A large number of traveling salesmen passed through Detroit last week. Among them were the following: Mr. Robinson, Link, Angell & Weiss; Mr. Powers, Powers & Mayer; Henry Fink, Keller, Ettinger & Fink; Louis E. Smith, M. B. Bryant & Co.; Fred. J. Foster, Unger Bros.; William Rosenberg, A. Wallach & Co.; Mr. Morrow, American Watch Case Co.; Nat C. Prentice, Alling & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; A. L. Henderson, The F. Kroeber Clock Co.; Frank Keller, Downing & Keller; W. C. Barry, Larter, Elcox & Co.; E. A. Reed, Reed & Barton; Mr. Petit, Hayden Mfg. Co.; W. F. Cory, W. F. Cory & Bro.; B. E. Osgood, New York Mutual Optical Co.; C. W. Cary, J. B. & S. M. Knowles Co.; H. C. Barnum, Shafer & Douglas; Thomas B. Davis, Middleton Plate Co.; H. W. Arnstine, Arnstine Bros. & Mier; J. Chatellier, Dominick & Haff; S. Levy, S. Levy & Co.; E. P. Tiffany, F. H. Sadler & Co., and Mr. Phillips, Hamilton & Hamilton, Jr.

Traveling men in the Hub the past week included: John A. Abel, Lewis, Kaiser & Luthy; A. W. Atwater, Brooklyn Watch Case Co.; E. W. Martin, Martin, Copeland & Co.; Louis Jones, R. F. Simmons & Co.; W. D. Elcox, Larter, Elcox & Co.; C. E. Hancock, Hancock, Becker & Co.; A. A. Wood, Howard Sterling Co.; A. S. Holly, Towle Mfg. Co.; Charles Medbury, F. M. Whiting Co.; W. S. Metcalf, Plainville Stock Co.; Sam Brower, R. L. Griffith & Son; W. S. Campbell, Day, Clark & Co.; T. B. Wilcox, Pairpoint Mfg. Co.; Mr. Untermeyer, Keller & Untermeyer Mfg. Co. and Charles Keller & Co.; Samuel Howland, Eisenmann Bros.; W. H. Tarlton, Wightman & Hough Co.; John R. Scofield; H. W. Dunham, Meriden Silver Plate Co.; Herbert Slater, Champenois & Co.; Everett Bliss, Bliss Bros.; C. H. Barney, Middletown Plate Co.; Robert Hamilton, Hamilton & Hamilton, Jr.; E. R. Crippen, Bates & Bacon; E. H. Cox, Sussfeld, Lorsch & Co.; C. L. Power, Ludeke & Power; D. S. Townsend, E. A. Neresheimer & Co.

The window of Reed & Barton's downtown store, 13 Maiden Lane, New York, has had an admiring throng before it for several days past. The attraction was the handsome chest of "La Reine" silverware already mentioned in these columns, and which was sold from the down-town store. Some recent productions in enameled flatware in "La Marquise" pattern, have also attracted much merited attention.

For the Past Two Years 

# THE GORHAM M'F'G CO., SILVERSMITHS.

Broadway & 19th St., N. Y. City.

Providence, R. I.

Have made an earnest endeavor to restrict the sale of their wares to the legitimate Jewelry trade, believing that it was of mutual interest to the Retail Jeweler and themselves, that this class of goods should be prevented from being sold through the Dry Goods and Department Stores, for the following reasons :

## THE BEST CLASS

Of Jewelers employ competent and experienced men as Salesmen, who are able to properly present fine goods, and meet the class of trade who desire to purchase a high class of wares such as are produced by us,

## WHILE THE SALESMEN

And Boys and Girls employed by the ordinary Dry Goods and Department stores have no knowledge of such goods, and through ignorance often misrepresent the goods they are selling.

## AGAIN, THE JEWELER

Seeks to induce his customer to purchase finer goods—honest goods—and thus lend his influence to the education of his patrons to a higher grade of merchandise.

## THE OBJECT

Of the Dry Goods and Department store is always to depreciating the quality; something cheap and flimsy is his motto; anything that will enable him to quote cheap prices, regardless of whether the wares are honest or dishonest, reliable or debased.

## THE SUCCESS

Of manufacturers of our wares depends very greatly upon the prestige of these wares for fashionable uses. If this is lost, a large part of the valuable trade will be lost for both the maker and the Retail Jeweler.

We ask the support of the legitimate trade in our efforts to protect their interests and our own.

\* \* \* \* \*

Goods of our manufacture are sold only through the Jewelry Trade. Dry Goods and Department stores advertising otherwise, oftentimes purchase indirectly, and offer for sale a few pieces, and even sell wares of other makes, as Gorham Goods. We shall deem it a favor if regular dealers will inform us of any such cases coming under their notice, as it is our intention to hold houses so advertising our name to a strict accountability for their misrepresentation.

GORHAM MANUFACTURING COMPANY,  
SILVERSMITHS,  
BROADWAY & 19TH STREET,  
NEW YORK.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

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Member of the American Trade Press Association.

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CHICAGO claims to lead New York in many things. It is to be admitted that the Garden City does lead Gotham in at least one important circumstance: the adoption by the jewelry trade of an early closing schedule.

THE attention of the Governor of Missouri having been directed, through a letter from THE CIRCULAR to George Porth, Jefferson City, to the error in the bill passed by the Legislature, intended to punish the falsely marking or stamping the karat on any article of merchandise of gold or of a metal purporting to be gold, and to prohibit the manufacture and sale thereof, the

measure was vetoed. As pointed out in the last issue of this journal the pivotal word "unless" was omitted, which circumstance changed entirely the intention of the bill. The Governor's veto should not discourage those who desire to have legislation such as referred to above. Undoubtedly when he has set before him a properly enrolled bill he will promptly affix his name to it.

THE CIRCULAR, having often been solicited for a list of the States which have adopted silver stamping legislation with the dates of their respective measures, we offer the following table:

### STATES THAT HAVE PASSED A SILVER STAMPING LAW.

Massachusetts . . . . .	April 24, '94
New York . . . . .	May 4, '94
South Carolina . . . . .	Jan. 6, '95
New Hampshire . . . . .	Feb. 13, '95
Missouri . . . . .	March 5, '95
Arkansas . . . . .	March 14, '95
Maine . . . . .	March 22, '95

### The Department Store and the Manufacturer.

THE investigation by the Illinois Senate Committee of the big department stores of Chicago will be of interest to the jewelry trade throughout the country, from the fact that it is based upon a series of resolutions setting forth that department stores, or establishments in which all kinds of goods, wares and merchandise are sold under one roof, injure other merchants, tradesmen and property owners, and decrease the value of property; moreover, if the committee finds that this is the case, it is authorized to prepare a bill which will remedy the evils found to exist, or, in plain English, will legislate department stores out of existence. THE CIRCULAR has always deplored the centralization of the retail trade into department stores, though it feels this is but the manifestation of an irresistible law of progress. The temptation of big orders and quick sales is too strong to be resisted by a very large portion of the manufacturing trade. To many, the conviction of economists that huge aggregations of capital have a bad influence upon trade and the body politic, depriving men of the spur to diligence and faithfulness which the hope of independent self employment gives, possesses no weight. They are "out for the stuff," and they intend to get it as rapidly as possible. There are numerous manufacturers in the jewelry whose proper outlet for their products is the department store. They are governed by the law of supply and demand, and they cannot be blamed for entering a field of industry that promises a fair profit on the investment. Their existence is aside from the question of the legitimacy of the department store. There are, however, others who, though they desire to retain the patronage of the jewelers, sell their product to the department stores. They have a right so to do, but they thereby jeopardize

their own interests, for without any intention of boycotting, the jeweler when he learns that a manufacturer whose wares he has handled, sells the same goods to a neighboring dry goods dealer, he naturally passes him over for another, and thus the manufacturer gradually loses his trade with the jewelers. He ultimately reaches a condition where arises the question: "Is the dry goods dealer or the jeweler the true distributor of jewelry?" And when he reviews his experience with the large dry goods dealers, remembering their grinding terms and oppressive demands, there is no doubt his answer is in favor of the jeweler.

### Jewelers' Wages in France.

ACCORDING to a consular report published in another part of this issue of THE CIRCULAR, the highest average wages paid to workers in metals in France are to jewelers, male employes getting eight francs (\$1.55) and female employes getting more than four francs (77.2 cents) for a day of ten hours. A distinction is made in the list of male employes, between jewelers, goldsmiths, and makers of gold chain and imitation jewelry. While jewelers head the list of 29 classes of workers, goldsmiths rank third, and makers of gold chain and imitation jewelry stand No. 19. By the term jewelers is doubtless meant *joailliers* or makers of fine gemmed jewelry, in the production of which machinery plays little part. Goldsmiths are *bijoutiers*, who manipulate gold into jewelry of a high grade without much aid of machines, but who do not demand the ingenuity of the *joailliers*. Both these classes of workers often possess a high degree of skill and intelligence, their trades demanding of them the execution of works from designs or by processes, the learning of which requires a long apprenticeship and much experience. The makers of gold chain and imitation jewelry stand so low in the list because they are comprehended in the large class of division of labor workers, who perform operations always of the same character, requiring no marked intelligence or even skill. Comparative tables of metal workers in the United States such as those contained in this consular report would prove interesting. The jewelers would not, we think, stand in the same relative place, as their brothers in France, though their wages would in figures appear considerably higher.

### Rothchild Unwilling to Return to the States.

TORONTO, Can., April 8.—In the Police Court this week Mr. Johnston, counsel for Rothchild, the jewelry swindler captured through the articles published in THE CIRCULAR, declared the intention to oppose extradition, and the case was adjourned for a week.

In the meantime the Crown Attorney will aid the extradition proceedings.

### New York Notes.

Among the members of the April Grand Jury is Paulding Farnham.

H. Tissot has entered a judgment for \$2,049.78 against Henry Gordon.

Tiffany & Co. have entered a judgment for \$6,868.15 against Ferdinand Ward.

R. A. Breidenbach has entered a judgment for \$1,478.99 against Elias M. Pelzer.

Wallace Durand, of Durand & Co., returned from Europe on the *New York* last week.

L. and Mrs. B. Kotobaty, 1454 First Ave., have given a chattel mortgage on jewelry fixtures to K. Bernanek for \$115.

The New York office of Wade, Davis & Co., Plainville, Mass., has been removed from 198 Broadway to the Stevens building, 3 Maiden Lane.

Jas. Frankel's Sons, New York, and E. A. Bliss Co., Meriden, Conn., have applied for membership to the New York Jewelers' Board of Trade.

A meeting of the creditors of Abe Fry, Atlanta, Ga., will be held at the rooms of the New York Jewelers' Board of Trade, to-day, the 10th inst., at 3 o'clock, P. M.

The judgment for \$968.52 entered Dec. 13, 1894, against R. L. & M. Friedlander, in favor of C. E. Remick, has been satisfied. The judgment was the outcome of a replevin suit.

Mrs. Elise Bayot, proprietor of a retail jewelry store at 103 E. 14th St., died on Monday, April 1st. The funeral services were held Wednesday morning at St. Vincent de Paul's Church, W. 23d St.

A. Bernhard, formerly of Easton, Md., denies the report that he has gone out of the jewelry business, and states that he will open a retail jewelry store in this city, at 291 Willis Ave., on April 10th.

Within the next two weeks, the Seth Thomas Clock Co. will put in a tower clock in the new City Hall, of Paterson, N. J. The clock will have four 8-foot dials and a 3,500 pound bell.

An auction sale of the assigned stock of Henry Carter, consisting of watches, diamonds and jewelry, and including the safe and office furniture, is advertised to take place at 198 Broadway, on Friday, April 19th, at 10 o'clock A. M. The sale is by order of the assignee, Frank L. Zabriskie.

A bill has been introduced in the New York legislature by Assemblyman Maltby, authorizing the Jewelers' League of the City of New York, to re-incorporate as a fraternal beneficiary society under the name of the Jewelers' League of New York. The bill was necessitated by the adoption of the new constitution at the annual meeting last January.

Invitations are out for the wedding of Dr. Eugene Hodenpyl and Miss Marie Dupuy Fahys. Miss Fahys is the daughter of Joseph Fahys, of Jos. Fahys & Co., and Mr. Hodenpyl is the son of A. J. G. Hodenpyl, of Hodenpyl & Sons. The marriage ceremony will be performed April 16th, at

the Central Presbyterian Church, 57th St., near Seventh Ave. A sister of Dr. Hodenpyl is the wife of Geo. E. Fahys.

Judgment for \$1,573 was entered Saturday against George H. Morris, dealer in optical goods at 398 Sackett St., Brooklyn, in favor of John D. Kurtz Cook. Morris was a surety on a bond for Abraham Lyons, who, it was said, failed to pay the money decreed by the surrogate. Mr. Cook, another of the sureties, paid the full amount, \$3,104, and sued Mr. Morris for his share of the loss.

The suit of Horwitz & Herschfield, diamond dealers, against Wm. Simpson & Co., pawnbrokers, was tried Monday before Judge Fitzsimons and a jury in the City Court. The action was brought to recover \$250, the value of a pair of diamond earrings obtained from Horwitz & Herschfield by one Kalicher, to sell to a customer. Kalicher pawned the diamonds with Simpson & Co. A verdict for the full amount with costs was rendered to the plaintiff.

Charles B. Bennett, alias Marcus Marks, known to the police as a professional sneak thief, was arrested Saturday night by Detective Sergeants O'Brien and McCaulay while acting as manager of a mystic seance, charged with the robbery of diamonds worth \$2,500 from Becker & Lathrop, Syracuse, N. Y., in October last. He was arraigned in the Tombs Court, and remanded to await conveyance to Syracuse.

Isidor Debois, purser of the Red Star steamer *Waesland* which arrived from Antwerp Friday, and Julius Hegeman, fourth officer of the same boat, were held in \$2,500 bail by Commissioner Shields, Saturday, on a charge of smuggling diamonds. The men were arrested Saturday afternoon at 14th St., near Sixth Ave., on the complaint of special custom house officer John P. Murray on a specific charge of smuggling 10 diamonds valued at about \$230. Both men, it is said, had been visiting jewelers and disposing of diamonds. About \$2,000 worth of unset diamonds were found wrapped in tissue paper in Debois's pockets. In default of bail the prisoners were taken to Ludlow St. jail.

Mrs. Ella A. Wheeler, wife of Dr. Schuyler S. Wheeler, died Monday at her home, 34 Gramercy Park, after an illness of three months. She was the only daughter of the late Richard N. Peterson, the well known diamond importer and member of the old firm of Baldwin, Sexton & Peterson. Her mother, Henrietta Peterson, is a lineal descendant of "Elder" William Brewster, one of the founders of the Plymouth colonies. She married Mr. Wheeler about five years ago, and was closely in sympathy with him in his electrical and literary work, besides taking an active part in the administration of her father's estate. She leaves an infant son. Mr. Wheeler is president of the Crocker-Wheeler Electric Co., whose factory at Ampere, N. J., was partly burned on Sunday night, entailing a loss of about \$150,000.

P. F. Haggerty, 45 years old, of 77 Adelphi St., Brooklyn, who sold jewelry on commission for several prominent New York firms, died suddenly from apoplexy Friday night in the bowling alley of James Reed, 20 Church St., this city. Mr. Haggerty was bowling with N. H. White, M. D. H. Mason, of N. H. White & Co., 21 Maiden Lane, and two salesmen of that firm. He was seated in a chair awaiting his turn. When Mr. White turned to call him he saw that Mr. Haggerty's head rested against the wall and that his eyes were closed. Efforts made to arouse him being to no purpose, word was sent to Hudson St. Hospital, but it was 25 minutes before Surgeon Ford, who had been sent on a hurry call, arrived. Mr. Haggerty had meanwhile died. His wife and four children survive him. It was his third attack of apoplexy.

### The Gorham Mfg. Co.'s Wonderful Easter Exhibit.

The Gorham Mfg. Co.'s exhibit at their New York store, 10th St. and Broadway, of "Horsey" jewelry and silverware last Fall, was so great a success, that they were induced to make their present display of articles suitable for the Easter holidays or for wedding gifts. This display is one of the most remarkable sights in the metropolis, causing the many visitors to remark its uniqueness and to express doubt that any other city on the globe could show such a wonderful and varied assortment of desirable and beautiful pieces in sterling silverware and silver and gold.

Particularly attractive are the fancy pieces of table silver, heavily gilt, with or without enamel, shown in various combinations or separately arranged in delicate white India silk cases. Space is insufficient here to enumerate all to be seen in this exhibit, but it is a pleasure to recommend a careful inspection to any one at all interested in the beautiful art of the silversmith so delightfully and artistically displayed on the third floor of the Gorham Co.'s establishment.

The page display on which appear the announcements of some of the tenants of the new Prescott building, John and Nassau Sts., New York, is of interest. Eichberg & Co. will have a handsome and commodious suite on the John St. side, taking in a portion also of the Nassau St. frontage. Sam Stern & Co. occupy a portion of the suite and both firms have reason to congratulate themselves on their new quarters. Chas. Leo Abry and Lewis Brothers will have convenient and comfortable quarters on the eighth floor. Schulz & Rudolph have excellent accommodations on the second floor. William Seckels will be on the fourth floor in room 43. Maurice Weil will be located in room 42 and promises his friends an excellent display of modern paintings with some fine old Dutch examples.

"Superior prescription work" is the motto of the E. Kirstein's Sons Co., Rochester, N. Y.

### Decision in the Case Against the Diamond Cutters.

WASHINGTON, D. C., April 2, 1895.—The last hearing in the diamond cutters' case was held to-day before the Assistant Secretary of the Treasury, in the absence from the city of Secretary Carlisle. The diamond cutters were ably represented by Mr. James. He advanced the testimony of Dr. Senner, who is an expert on diamonds and their manufacture, and the ability that is necessary to render them ready for the market.

He said that the leader of the party of diamond cutters was a man who had come to this country for one of three reasons; either he was an employer, an employe or neither. If he came as an employer then it must be concluded that he had some employment to which to bring these people; but in this case he had no factory nor was he connected with any factory in which they could be employed, therefore it would be one of the most unreasonable things to suppose a man would employ men to perform a labor that was not in existence. Again, if he comes as an employe, he comes as a most capable and skilled workman, one who has been the recipient of many diplomas from the Belgian and other foreign Governments, as a result and recognition of his skill as a workman. He would not, therefore, be one who was intended to come within the limitations of the statute for deportation.

There are to-day in the world but 18 stones which are known to weigh over 100 karats. The cutting of these stones requires the most skilled workmanship, the most delicacy of touch, in fine all that goes to make up a skilled artist. The gentleman in question was entrusted with the cutting of the "Star," and for this and other evidences of his great ability, he has been awarded 18 diplomas during the National Industrial Exhibition in Belgium in 1894. He has been trusted with the cutting of pear shaped diamonds, than which there is no harder test of workmanship, and the man who can do this must be an artist in his line. It would be absurd to contend that Congress intended to extend the statutes to apply to such men as he.

Again, if he comes as an employer, we can hardly stretch the imagination so far as to conceive that its rule will hold good to contracts that are made prior to immigration into America. Congress has the power to govern the acts of Americans in America, but hardly those of Americans in other countries. The true idea of the limitations embodied in these statutes was to prevent the discharge of American workmen already employed so that their places could be supplied with workmen from other countries.

The facts of the case as stated by the leader and recounted by Mr. James are these: He came to this country to see if Cincinnati would be a suitable ground for a diamond cutting industry. A factory such as this gentleman had in mind, would employ upwards of 100 skilled workmen, so

where would be the harm done to the few already employed? The only harm that will be done if these people are deported will be the impossibility of the bringing into this country of this industry, which our present tariff laws have made possible, and the consequent keeping out of the country of foreign capital, and capital from whatever source was never so much needed as at the present time. So it will be seen that to deport this man will be putting into the statutes a meaning that they were never intended to contain. It was never intended to apply to a man who was seeking an opportunity of investment for foreign capital in America.

The counsel for the Government, in reply, claimed that these men were under contract before they came into this country, and also implied that the gentleman who is the leader of the party was not quite so skilled as Mr. James would have others believe. He stated that it was conceded by experts that the workmen of this country were just as skilled as those who were being brought in, and stated that in the examination recently held in New York they proved themselves to be superior, but even this does not do away with the fact that 30 or even the full number of 38 cannot supply the place of the hundred at least who will be wanted.

The main point that the counsel for the Government brought out was that two separate statements had been made by these people, that the second affidavit was in direct contradiction to the first one, and that it was not customary to allow any value to be attached to the second statement when it was admitted by those making the affidavit that the one made in the first instance was not made in ignorance, as the opposition claimed, but for the purpose of admitting them to this country.

In answer to this point, the counsel for the other side showed that these people were foreigners who did not speak the English language fluently, that they were driven almost to insanity by the contrary rulings of the custom officials at New York, and could hardly be held responsible for what they did say under the circumstances.

#### THE FORMER DECISION OF THE BOARD OF INQUIRY SUSTAINED.

WASHINGTON, D. C., April, 7.—The Treasury Department received a telegram from New York, yesterday as follows:

"Commissioner Senner, of New York, telegraphed to Commissioner-General Stump, that the Board of Special Inquiry at Ellis Island had unanimously sustained the former decision excluding the Holland diamond cutters who came over on the *Majestic* and *Westernland*. Appeals have been taken to Washington, pending which the diamond cutters will not be deported.

#### Returns from Connecticut Corporations.

HARTFORD, Conn., April 5.—The following are returns from corporations in this State:

Maltby, Stevens & Curtiss Co., Wallingford, capital \$125,000, real estate \$56,000, personal estate \$183,000, debts \$113,500, creditors \$7,600. Filed Feb. 11.

Rogers & Hamilton Co., Waterbury, capital \$50,000, real estate none, personal estate \$175,000 debts \$65,000, credits \$45,000. Filed Feb. 14.

Silver Plating Cutlery Co., Shelton, capital \$60,000, real estate \$26,500, personal estate, \$79,699, debts \$35,948, credits \$18,783. Filed Feb. 14.

J. D. Bergen Co., Meriden, capital \$60,000, real estate \$4,600, personal estate \$58,000, debts \$36,000, credits \$38,000. Filed Feb. 14.

Birmingham Brass Co., Shelton, capital \$116,500, real estate \$80,000, personal estate \$90,500, debts 94,000, credits \$40,000. Filed Feb. 14.

Bridgeport Brass Co., capital, \$150,000 real estate \$115,090, personal estate \$325,000. Filed Feb. 14.

#### The Assets and Liabilities of Henry Carter.

The schedules of Henry Carter, jobber of watches, diamonds and jewelry, 198 Broadway, New York, who assigned March 15th to Frank L. Zabriskie, were filed, Thursday, in the Court of Common Pleas. They show liabilities of \$30,893.86, and also contingent liabilities of \$4,418.28. Of the liabilities, \$11,504.74 is to Irene B. Carter for money loaned. The contingent liabilities are principally to the Butchers' and Drovers' Bank on notes of various parties, endorsed by Carter and discounted by the bank.

The assets are nominally worth \$23,667.17, and actually valued at \$6,487.42. They consist of stock nominally worth \$10,109.30, actually worth \$5,202.31, and nominal book accounts of \$13,557.82, valued at \$1,285.11.

There is a preference to Irene B. Carter for \$3,004.74, and to the Butchers' & Drovers Bank for \$1,155.

The principal creditors are: Irene B. Carter, \$11,504.74; Henry Ginnel & Co., \$9,425; E. Aug. Neresheimer & Co., \$1,256; L. Strasburger's Son & Co., \$799; F. S. Gilbert, \$126; Wm. Smith & Co., \$149; G. L. Vose & Co., \$311; Waite, Mathewson & Co., \$210; Lenau & Co., \$131; E. L. Spencer & Co., \$465; P. S. Eddy, \$135; Foster & Bennett, \$112; J. T. Inman & Co., \$332; J. W. Grant & Co., \$254; W. T. Sherman, \$135; Dennison Mfg. Co. (rent), \$525; Smith & Crosby, \$495; Bennett, Melcher & Co., \$161; Wood & Hughes, \$240; Young & Stern, \$228; T. Totten & Co., \$184; J. W. Fuller & Co., \$330; C. S. Smith, \$117; R. L. Moorhead & Co., \$109; Fowler Bros., \$144; Providence Stock Co., \$270; Foster & Bailey, \$171; and S. & B. Lederer, \$150.

Hon. Curtis A. Brown, late sheriff of Ohio county, West Virginia, a retired jeweler, and for several years a successful and wealthy oil operator in the Washington, Pa., and Ohio river fields, died suddenly at his home in Wheeling, W. Va., recently, aged about 70 years.



Solid Silver

Exclusively.



WHITING M'F'G Co.

Silversmiths,

BROADWAY & 18TH ST.

NEW YORK.

# The Spoon Patterns of American Silversmiths

BEING AN HISTORICAL, ILLUSTRATIVE AND DESCRIPTIVE REVIEW OF AMERICAN STERLING SILVER FLATWARE PATTERNS, FROM THE MIDDLE OF THIS CENTURY TO THE PRESENT DAY.

## PART I.

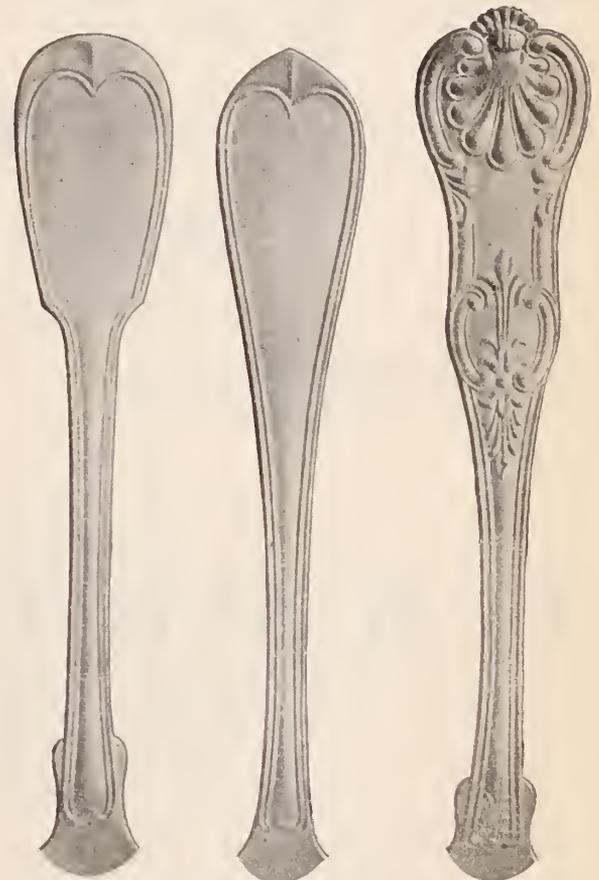
IN the issue of THE JEWELERS' CIRCULAR of September 26, 1894, was published an article entitled "The Origin and Evolution of the Spoon," which elicited considerable interest. As this article was founded principally upon the rare work of Habbakuk O. Westman, "The Spoon," which was published in England, in 1845, a half century's progress in the art of spoon making was necessarily omitted; and as this past half century has witnessed the full development and perfection of the art, a demand was expressed by readers of this journal for a review of the American silversmith's patterns in spoons and forks and their numerous derivative implements for table use. The undertaking is far more easily suggested than fulfilled. Under the most favorable circumstances it is a practical impossibility to gather complete data regarding every pattern that has been produced in this country; but when in the course of investigation, we learn that several dies of old patterns have been lost or destroyed without leaving a reminiscence of their career, as a print or a cast, and that some early silversmiths' shops were closed, and the artisans and their tools and dies disappeared no one knows whither, we are impressed with the fact that, notwithstanding the exercise of all conscientious endeavor, our treatment of our subject must prove incomplete. Still we feel assured that when these series of articles have run their course, there will have been exposed a rich mass of historical facts relating to the manufacture of sterling silver flatware in America, and that the whole will form a compendium unique and interesting as a literary production and valuable and lasting as a reference work. Though necessarily incomplete, little as to quantity and nothing as to real value will have been omitted; for, in a work such as we have embarked upon, those few early facts are of small consequence which earnest endeavor cannot delve out of the past.

The spoon being the father of the numerous family of table implements which, among silversmiths and jewelers, are known by the generic term, flatware, the spoon

will in this series of articles be taken as the basis of description; and it is to be borne in mind that the remarks refer to the pattern as embodied throughout the entire family. Among the most ancient pieces of English hall marked plate in existence are simple spoons. In early days, when forks were as yet unknown, spoons played an even more important part at meals than they do at the present day, and persons of every rank seem to have striven to possess a spoon, if only a single one, of silver. And here it may prove interesting to give a history and description of that spoon which silversmiths accord the honor of being the first silver spoon extant. This is known as the "Pudsey spoon" and is referred to by Wilfred J. Cripps, in his work "Old English Plate," as follows:

"Before turning to the ordinary domestic spoon, two special spoons must be mentioned, and first the coronation spoon preserved among the regalia at the Tower of London. The other is the ancient spoon said to have been given by King Henry VI. together with his boots and gloves to the loyal Sir Ralph Pudsey, at whose seat, Bolton Hall, that unfortunate monarch concealed himself for some weeks after the battle of Hexham. Of the antiquity of this spoon there is no doubt. The head of its handle is octagonal, somewhat resembling the capital of a Gothic shaft, and on the flat top is engraved a single rose, the badge of the king. It is of the usual form of ancient spoons, and the marks thereon are as follows: Inside the bowl is stamped the

leopard's head, and all the ancient English spoons previous to the Restoration are so marked; on the back of the stem is stamped with a punch a small heart for maker's mark, and above that is the annual letter, also stamped with a punch. This was long supposed to be the Lombardic letter for the



FRENCH THREAD. OVAL THREAD. KING.  
THE MODELS OF MODERN SPOONS.

year 1445-6, which would certainly agree both with the history and the make of the spoon; but there is now much more known about marks, and strong reason to assign it to the year 1525-6, and to suspect that the story has by some chance in the course of



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BON BON TONGS.

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Main Office,  
**Providence,**  
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OUR NEW APOLLO AND POPULAR ARGO PAT-  
TERNS CAN BE OBTAINED IN COMPLETE LINES.  
These patterns are among the most artistic and  
salable on the market.

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ages transferred itself from the original spoon to this one, which is ancient enough to have an interest of its own, but is not quite old enough to have belonged to King Henry VI."

In the course of description of the flatware patterns of each present day silver-smithing firm, many names of old spoon makers will appear. There are, however, several makers who stand out alone, for they do not appear to have transmitted either their names or business to a successor. While such is not quite the case with J. R. Wentt & Co., a few words regarding them may be interesting. They had a shop in the building erected at Broadway and Prince St., New York, in 1859, by Ball, Black & Co., then the largest jewelry store in America. Their factory occupied the two upper floors, and they worked upon orders from the jewelry firm below. Gerardus Boyce, of New York, occasionally made spoons. Newell Harding, later Newell Harding & Co., about 1842-48, made plain spoons in a factory in Court St., Boston, Mass. The firm had a high reputation and did a considerable business. Hollister, of Owego, N. Y., was a spoon maker of repute about 40 years ago. In these early days but a half dozen patterns prevailed—the French Thread, the Oval Thread, the King or Queen, the Plain Thread, the Olive, the Shell. When, in about the year 1845, E. K. Collins, the builder of the best sailing ships of the day in America, desired to equip a new vessel with a silver service, he placed an order with Marquand & Co., predecessors of Ball, Black & Co., for a flatware set, and demanded that the articles show a pattern different from the old ones then prevailing. The Tuscan pattern was the outcome of this demand. It was designed by Gibney, whose name appears often in the consideration of the patterns of the Whiting Mfg. Co., and was patented by Marquand & Co.

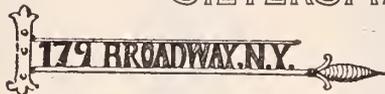
Even at this early day, the articles comprised in a set of flatware were many. Teaspoons are not often found before the mid-



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SILVERSMITHS.



# F. M. WHITING COMPANY, SILVERSMITHS.

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—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready and will be illustrated shortly. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

**SILVER ELIXIR** is just what you have been looking for: A Perfect Cleaner.

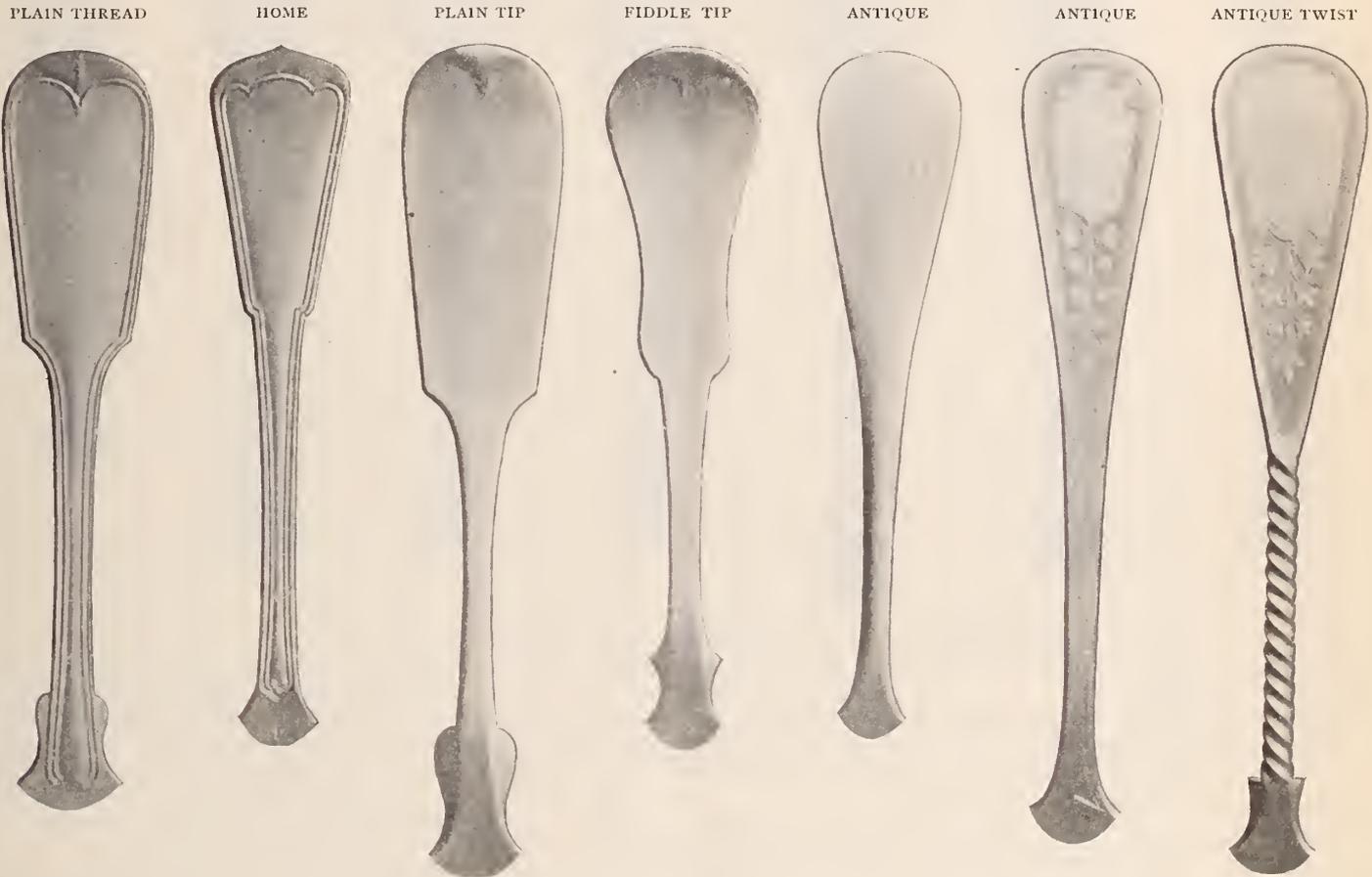
dle years of the eighteenth century; but fifty years ago flatware comprised table-spoons, teaspoons, forks, soup ladles, and many other meal accessories, though the pie knife and the crumb scraper were unknown, and their later introduction was considered a notable innovation.

Originally spoons were made almost entirely by hand, being forged out of bars of silver specially shaped for the purpose. Whatever little ornamentation the articles at that period displayed was produced by engraving or by striking the handles on flat

the rollers were abandoned, and spoons began to be made from flat dies, the upper and lower dies containing the ornament. By the employment of flat dies, it became possible to make cutters for the trimming of the handles, thus avoiding the expensive process of clipping and filing. To-day spoons are universally made from either flat dies or from the still more improved dies called shaped dies, which give the shape to the spoon at the same time that it renders the pattern. As to stamping, two processes prevail, one being the drop hammer and

taken as follows: 1, the French Thread; 2, the Oval Thread; 3, the King pattern. The outlines of the patterns produced by the Whiting Mfg. Co., with comparatively few exceptions, are allied to a greater or lesser degree to these models, as will be made clear in the following enumeration. It may prove interesting first to trace the origin of these three models.

The French Thread is illustrated in Mr. Westman's book, the figure being copied from an engraving over a century old at the time "The Spoon" was published.



FLATWARE PATTERNS OF THE WHITING MFG. CO.

dies with a hammer held in the hand; in fact, the first ornamental patterns were made from flat dies, after the shapes had been cut out by hand. Following the hand process was that invented and patterned by William Gale. This process comprehended the production of spoons by cutting the ornament on rollers, both the upper and lower rollers being cut with the pattern. Thus spoons with ornament on both sides could be easily and cheaply produced. William Gale controled this patent for fourteen years, and by reason of the fact that his process was the cheapest known at that time, he became, during the term of this patent, the largest manufacturer of spoons in America. Mr. Gale established himself in business in 1821, and was succeeded by Dominick & Haff.

When the drop hammer was brought to its present state of mechanical perfection,

the other the hydraulic press. Both processes have their claims to superiority.

After a careful consideration of the numerous spoon patterns in sterling silver produced by American silversmiths, the investigator will arrive at the conclusion that, as far as general outlines are concerned, all patterns are related to one of three types, an exception residing in a class of designs which, aiming at complete originality, have because they have followed no recognized model, often fallen outside the realm of artistic achievement. Perhaps as good and comprehensible elucidation of the object of art generally is to imitate or conform to a model. And, as in the designing of this latter class of spoon patterns no models have been followed, while these patterns have often been effective, they cannot be included in the category of artistic endeavor.

The three models referred to may be

The King pattern is thoroughly Louis XIV. in style, being a perfect specimen of rococo work. Being admittedly about two hundred years old, the date of its origin coincides with the reign of the Grand Monarch (1654-1715). It is a reasonable deduction, therefore, that the King pattern is of French rather than of English origin, as commonly believed. The Queen pattern is essentially the same as the King, the difference being in the circumstance that the details of the ornamentation in the King are male while those of the Queen are female, that is, one is convex and the other concave. The Fiddle Tip is of later date than the King, it having come into vogue in the early part of the present century. It appears to be of English origin.

PATTERNS OF THE WHITING MFG. CO.

The Plain Thread is a variation of the

French Thread, the body being somewhat longer and its outlines straighter. It has formed the basis of many patterns as will

bine features of the French Thread, with elements of originality. It may be considered a condensed version of the older pat-

the Plain Thread, the point of difference residing in the omission of the thread. This pattern is a standard, and will, ap-

LE CORDON

COX

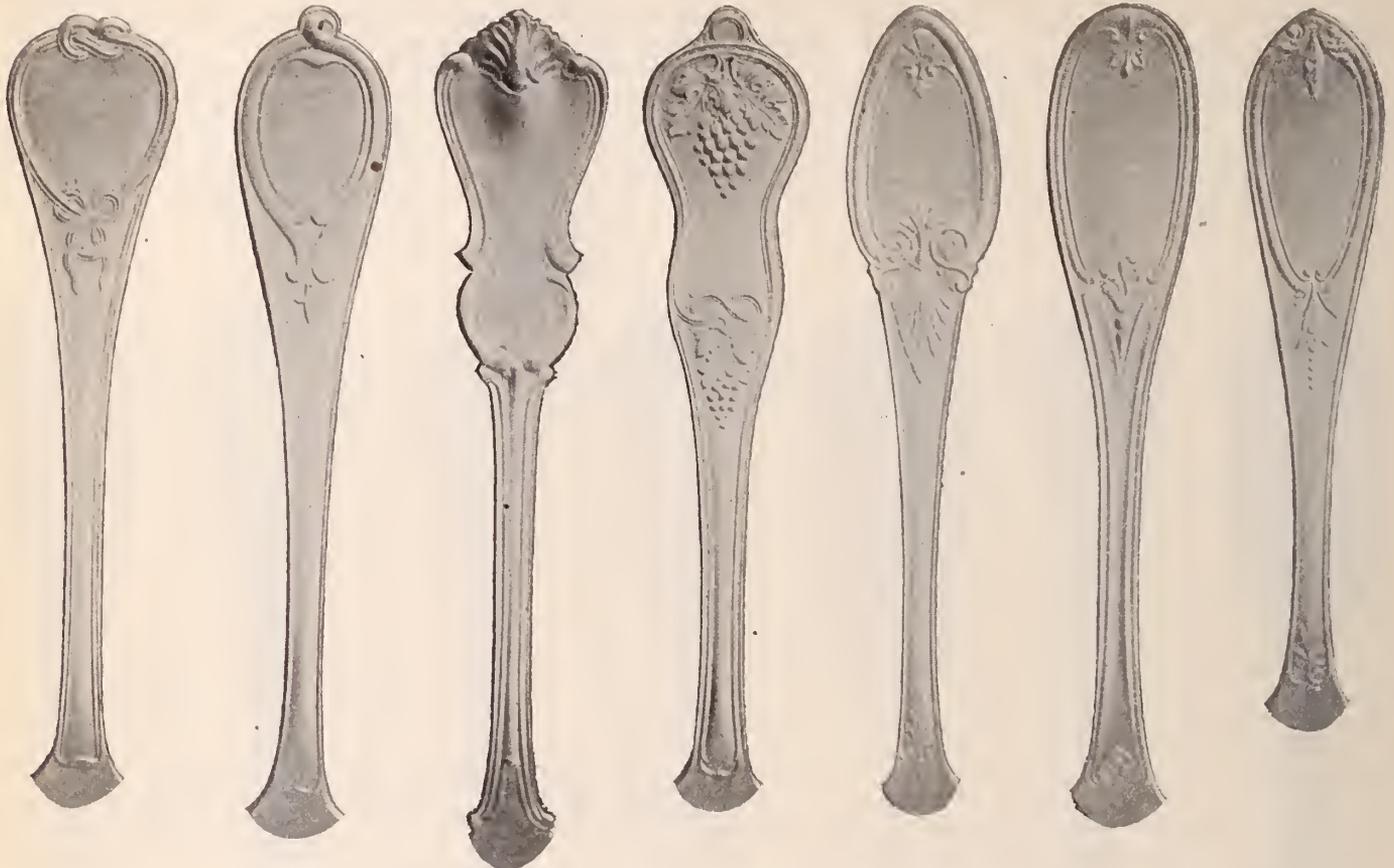
PRINCE ALBERT

GRAPE

HONEYSUCKLE

TUSCAN

OLIVE



FLATWARE PATTERNS OF THE WHITING MFG. CO.

be seen in the sequel. It still has a good demand from the south.

The Home represents an endeavor to com-

tern. It did not achieve a marked measure of success.

The Plain Tip is essentially the same as

parently, always have a greater or less sale.

The Fiddle Tip practically has the outlines of the King and Queen patterns, and like the Plain Tip will continue as a staple pattern. Following the introduction of this pattern were many variations of the Fiddle Tip made by all manufacturers, the one here illustrated being a specimen.

The Antique traces its origin to the Oval Thread, the long sweeping outlines being essentially the same in all cases. The Antique, similar to the pattern just referred to, is a staple pattern, and admits of varied ornamentation such as here illustrated. It is still a favorite.

The Le Cordon, a successful pattern designed by Gibney, is a short waisted refinement of the French Thread. The thread, as will be noticed, forms into a knot at the top and curves inward, the ends uniting into a graceful bow knot.

The Cox, another successful design by Gibney, is a softened variation of the French Thread, a graceful panel somewhat simulating in curvature, the bow work in the Le Cordon, being substituted for the thread in the French pattern. The Le Cordon and Cox are patterns of 40 to 50 years ago, and are still called for occasionally. Of recent patterns, the Empire, of the Whiting Mfg. Co., is a reminiscence of the Oval Thread.

The Prince Albert is a refined version of the Fiddle Tip or of the King and Queen,

## Dominick & Haff,

MAKERS OF WARES IN

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UNION SQUARE,

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NEW DESIGNS IN ALL LINES.

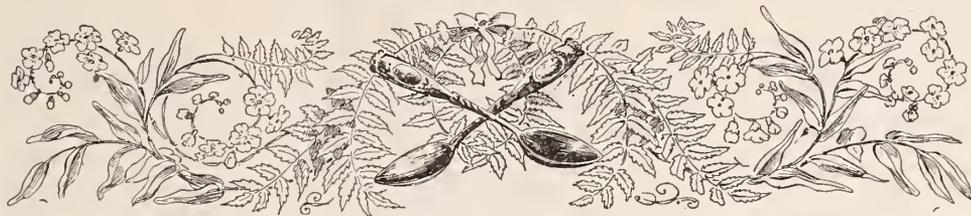
in respect to outlines. It was designed by Henry Hebbard, about 40 years ago, and even to-day would be considered a noteworthy production.

Gibney also conceived the Grape pattern which, like the Cox and Le Cordon, has the general outlines of the French thread.

This pattern, too, is about 40 years old; but we can appreciate the marked success it achieved, for it contains many elements of beauty not possessed by the general productions of to-day.

The Honeysuckle, another production of 25 years ago, was another outcome of Oval

(Series to be continued.)



## Letters to the Editor.

### PLEA FOR THE ADMISSION OF DIAMOND CUTTERS INTO THE UNITED STATES.

WASHINGTON, D. C., March 30, 1895.

Editor of THE JEWELERS' CIRCULAR:

The subject of the importation of the diamond cutters to this country from Amsterdam is one that has aroused a feeling of interest on both sides of the Atlantic, and the very unnecessary rulings recently made by those in authority, have been highly detrimental in appearance, both to the business interests and to the average intelligence and consistency of those in authority.

Because one occupies a position carrying with it vast opportunities for individual display is no reason why the business interests of the country should be made suffer, and we are very glad to see that the Secretary of the Treasury has seen the matter in its true light and set aside the order issued from the Immigration Bureau with reference to the Amsterdam diamond cutters.

That order was both oppressive and improper. The aim of those in authority at this particular time when the country as a whole is passing through a financial crucible, should be to encourage all industries to our shores that will bring money and people that are calculated to become good citizens. These diamond cutters are here, not as individuals only, but as part of a movement which has in view the transfer of a most important and valuable industry from Amsterdam to New York.

Viewing the industry as a whole we see the great diamond houses of that city, attracted by our tariff arrangements, with reference to their trade, with millions of dollars of capital and hundreds of expert workmen to add both to our wealth and population, and to become factors of commercial prosperity.

The first instalment of the cutters were allowed to enter the country without any protest, but, upon the announcement being made that a second hegira was on the way, the commissioner-general of immigration suddenly evolved from the immensity of his inner consciousness the hypothesis that diamond cutting was no longer a "new industry," and from his official authority the

resolve that the diamond cutters who had just arrived must be arrested and deported to Holland.

The bureau first had the men arrested on the ground that they were contract laborers in the sense contemplated in the contract labor law, but, finding that the men had come on their own motion, knowing that there were no diamond cutters here to do the work, they saw the position was untenable, so these very judicious and discriminating immigration officials next set up the plea that the Hollanders should be deported because it was thought they might become a charge upon the community.

We would think that any man of average intelligence would know something of these people before committing himself to such a rash decision. It is a well-known fact that the Hollanders as a whole are a thrifty and industrious people; in this case in particular the leader is a man possessed of more than \$100,000, and every man in the company who is the head of a family is independent. What impression would be made upon the minds of these incomers by the acts of our immigration bureau we leave any intelligent man to infer.

The Secretary of the Treasury saw the matter in its true light, in time to prevent the blunder and he is entitled to our heartfelt gratitude, as, but for his interference this programme would have been carried out, and these men with their families would have been sent back to Europe like so many criminals and paupers, and the establishment of a most valuable industry would have been effectually prohibited.

While we are upon this subject it occurs to us to say that the country would be greatly benefited and the cause of decency and justice correspondingly promoted if Mr. Carlisle were spared the trouble of rectifying so many absurd and mischievous mistakes. Of course we know it is better to rectify them than to allow them to stand, but it would be better still to avoid them in the first place, and we trust that the other bureaus under the control of the Treasury are not conducted with as little intelligence and discretion as have been exhibited in this case; if they are Mr. Carlisle's time must be entirely taken up in correcting the blunders of his subordinates.

DUMONT.

Thread. It was designed by Whitehouse, now with Tiffany & Co., and attained to some of the success of its immediate predecessors.

The specimens of the French Thread, Oval Thread, and King on page 19 are the production of the Whiting Mfg. Co.

### Sealed Proposals for Government Compasses and Field Glasses.

WASHINGTON, D. C., April 8.—Sealed proposals were opened at the Signal Office, War Department, on April 5th, for furnishing the Signal Service with 20 compasses, small brass cases, and 50 field glass shoulder belts, black leather, 1/8 inch thick.

The bidders were as follows: Franklin & Co., Washington, D. C., \$12 per dozen, \$6.50 per dozen, \$13.50 per dozen, \$15 per dozen for compasses, time 5 days; S. J. Heiberger, Baltimore, Md., 50 field glass shoulder belts, \$3 each, time 30 days; E. S. Greely Co., New York, 20 compasses, 75 cents each; Geo. F. Muth & Co., Washington, D. C., 20 compasses, 35 cents each, time 15 days; Kieffel & Esser, New York, 20 compasses, 25 cents each, \$1.50 each, time 5 days; W. H. Horstman Co., Philadelphia, Pa., 50 field glass shoulder belts, \$1.71 each, \$2.46 each, time 30 to 60 days.

### The Trade Well Represented at George Weidig's Wedding.

LANCASTER, Pa., April 6.—George Weidig, manager of the Chicago branch of Joseph Fahys & Co., New York, was married Wednesday evening to Miss Sarah Elizabeth Humphreyville, daughter of Thomas Humphreyville, of this city. The ceremony was performed in the First Presbyterian Church, Rev. Dr. Jas. Y. Mitchell, the pastor, officiating. The best man was Charles C. Offerman, representative of Wm. Smith & Co.

Among the guests were: Mr. and Mrs. Joseph Fahys, Mr. and Mrs. Henry Cook, Mr. and Mrs. F. S. Sherry, Mr. and Mrs. C. W. Harman, Mr. and Mrs. David M. Smith, Mr. W. H. Blythe, Hayden Butts and J. C. Lincoln, New York.

THE CIRCULAR is in receipt of a pamphlet entitled "Karats; Business Morality. The \$5,000 Libel Suit of the American Watch Case Co. and W. K. McNaught, of Toronto, against W. F. Doll, of Winnipeg, and What Came of It." The pamphlet, which contains 36 pages, is devoted to the address to the jury, by W. R. Riddell, counsel for the defendant. A report of the trial of this famous libel suit was published exclusively in THE CIRCULAR of Feb. 13.

### Connecticut.

J. C. Spencer, Thomaston, is very ill with pneumonia.

E. A. Bliss, Meriden, is contemplating moving his family to New York on or before May 1st.

Plaut & Co., Meriden, preparatory to making changes in their business, announce a special auction sale, beginning April 3d.

Business is humming at the Simpson Nickel Works, Wallingford, and more hands are now employed there than ever before.

President H. L. Wales, of the Waterbury Clock Co., is the originator of the projected Mattatuck Fire Insurance Co., of Waterbury.

Treasurer Geo. M. Curtis, of the Meriden Britannia Co., is one of Meriden's prominent men who are agitating the formation of a board of trade for Meriden.

S. Kronholtz, the Stamford jeweler, is about to enlarge his store. He is also placing in his window a self-winding clock, the production of the Self-Winding Clock Co., New York.

Among Wallingford's heaviest taxpayers are: Simpson, Hall, Miller & Co., \$133,516; R. Wallace & Sons Mfg. Co., \$130,000; Samuel Simpson estate, \$72,302; Maltby, Stevens & Curtiss, \$40,000; Simpson Nickel Co., \$34,000; Elizabeth Maltby, \$33,285; Biggins-Rodgers Co., \$22,000; Frank A. Wallace, \$19,685; G. W. Hull estate, \$8,275; Col. W. J. Leavenworth, \$7,630; Valentine-Linsley Co., \$5,000.

George H. Wilcox, president of the Meriden Britannia Co., who arrived home April 1st from his long western and southern pleasure trip, went first to Chicago and then to Galveston and other Texas cities; then to New Orleans. Mr. Wilcox's object was to become acquainted with the large dealers who handle his company's goods and his trip was an extremely pleasant one. He found trade to be better than he imagined.

David Mayer, who has been in active business in diamonds and jewelry, in Hartford, for over 40 years, on April 1st relinquished the management of his store, 319 Main St., and the business passed to the control of Mayer, Grace & Mayer, who will continue it. The new firm is composed of F. W. Mayer, J. J. Grace and M. A. Mayer, who have been connected with the establishment for a number of years, Mr. Grace leading with a term of about 25 years, and the Messrs. Mayer for the last seven or eight years.

George Marcellas Landers, vice-president of Landers, Frary & Clark, manufacturers of fine cutlery, New Britain, died from heart failure March 27th. Mr. Landers was 82 years old, having been born in Lenox, Mass., Feb. 22, 1813. In 1840 with Joseph Dewey he began the manufacture of hardware. In 1853 he organized the Landers & Smith Mfg. Co., which in 1862 bought out the Frary & Carey Co., of Meriden, and the two concerns became the present firm of Landers, Frary & Clark.

### Scranton, Pa.

C. W. Freeman had a brilliant opening at his new store on Spruce St. last week.

Edwin D. Rexford has returned from a pleasure trip to Philadelphia, Pittsburgh and Maryland cities.

Davis & Haggerty, East Stroudsburg, have dissolved and the business will be continued by D. W. Davis.

Samuel Tanhauser, optician, New York St., will soon move to more convenient quarters in the center of the city.

The Wayne Silver Co. have selected the site for their new building. It will be in Honesdale on the west side of the town. The new building will be a frame structure. Work will be commenced at once.

Eugene Schimpf says the report that he intends to discontinue his store and will manage the Lohmann hotel, Wilkesbarre, is erroneous. He is in charge of the hotel until a permanent manager can be secured.

Simon Lesser, of A. Lesser's Sons, Syracuse, N. Y., returned home Thursday after having spent nearly three weeks in this vicinity. Mr. Lesser told THE CIRCULAR representative that he had one of the most successful visits for several years.

### Minneapolis and St. Paul.

R. H. Walker, Minto, N. Dak., has removed to Bathgate, N. Dak.

Otto Schlender, Le Sueur, Minn., was out-of-town buyer here last week.

The business of Conway & Crolley, Falls block, Minneapolis, was damaged by water during a fire March 29.

The St. Paul Jewelry Co., St. Paul, have moved to 367 Washington St., Boston, Mass., and will continue as the Boston Jewelry Mfg. Co.

Last week burglars broke into a store belonging to Harry Leathers, Hopkins, Minn., and secured property to the value of \$300. Mr. Leathers is a watchmaker and jeweler. The store was stocked well with jewelry, but most of it at the time of the robbery was in the safe. The burglars made a clean sweep of everything in sight.

The John A. Riley & Sloan Co., 860 Broadway, New York, recently imported a collection of the most perfect and artistic hand painted ivory miniatures that they have placed before the trade. The miniatures are the finest productions of the schools of Vienna and Paris, and so perfect is the work that when examined under a strong magnifying glass, the finest lines, even the hair, show a master touch and remarkable finish. The miniatures range in size from 16 to 24 mm. in diameter, and show among their principal subjects, Josephine, Elizabeth, Marie di Medicis, Countess Potocka, Mme. Récamiér, Hortense, Duchess of Devonshire, and other historical women famed for their beauty. The pieces are in appropriate mountings of gold set with pearls, diamonds and other precious stones.

### Trade Gossip.

The U. S. Smelting & Refining Co., 25 John St., New York, do good and reliable work in all branches of smelting and refining.

Two stanzas by W. W. Stewart, entitled "The Reliable Storekeeper; or, Shall Individuality be Preserved," forms an interesting circular sent to the trade by Mabie, Todd & Bard, manufacturers of gold pens, penholders, pencil cases and fountain pens, 130 Fulton St., New York.

During the Summer months Dr. Knowles, 4 Maiden Lane, New York, will discontinue his regular classes in optics, having made arrangements with many leading jewelers to visit the several watering places along the New England coast. Those desiring to learn more of this plan for special students will be furnished with particulars upon application to Dr. Knowles.

For over a quarter of a century the house of S. S. Wild & Son, Providence, R. I., have had an excellent and increasing reputation as enamellers. Their work is the best of its kind and has given invariable satisfaction. Special attention is given to society, emblem, yacht and college flag work. If you need anything in their line you cannot find a better house to which to send your work.

A circular from Jacot & Son, importers of music boxes, 39 Union Square, New York, under the title "To Make Money," illustrates and describes an excellent eight-tune musical box, in a handsome quartered oak case, 25½ inches long, with plate glass cover, which is provided with a coin attachment and a drawer on the end into which the pennies fall. The success of penny coin machines is so well known that it requires no explanation to call attention to the fact that this instrument will pay for itself in a few weeks, and is a very desirable investment.

In a circular to the trade the Meriden Britannia Co. state:

"After a long experience, we are convinced that it will be more advantageous to our customers to have their goods shipped and their accounts carried at the factory, as the line has grown so large it is impossible to carry a fresh and complete assortment of all hollow ware manufactured by our company in stock at Chicago. This line of goods can also be handled and shipped more satisfactorily to the customers, being fresher, better boxed, etc., than can be done in Chicago.

"However, we will continue to carry a full and complete stock of flat ware, knives, etc., etc., at Chicago, same as formerly, and shall be able to promptly fill all orders for those goods which are needed immediately, same as heretofore. Our offices, repair department, etc., are in the same old location, so also are the employees, who will be pleased to have you call when in the city. Yours very truly,

"MERIDEN BRITANNIA CO.

"A. L. SERCOMB, Manager."

A thief who entered the store of Emerson & Co., Davenport, Ia., Wednesday last, by breaking the plate glass window, cut his hand badly while crawling through and spoiled several trays by covering them with blood. He carried off a lot of rings and vest chains and other minor articles.

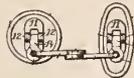
**The Latest Patents.**

ISSUE OF APRIL 2, 1895.

**536,631. POLISHING-MACHINE.** ALLEN JOHNSTON, Ottumwa, Iowa. Filed Apr. 18, 1894. Serial No. 507,987. (No model.)

**536,676. MICROMETER-CALIPERS.** MILLS WILCOX, Hartford, Conn. Filed Sept. 14, 1894. Serial No. 523,027. (No model.)

**536,836. CUFF-BUTTON.** RUSSELL H. LEWIS, Providence, R. I., assignor to Parks Bros. & Rogers, same place. Filed July 9, 1894. Serial No. 516,930. (No model.)



In a link cuff-button, the combination with the button-heads 10-10, the slotted plates 11 provided with the bent-up bearings 12, the shanks 14-14 having the pivots 13 at one end and the rings 15 at the opposite ends, of the adjustable connecting link consisting of the members 17-17 of flat stock, and the rivet 18 connecting the members 17-17 at their enlarged ends and adapted to hold the surfaces of the link members in close frictional contact to retain the same in the adjusted position.

**536,848. ELECTROLYSIS.** HENRY BLUMENBERG, Jr., Mount Vernon, N. Y. Filed Oct. 9, 1893. Serial No. 487,582. (No specimens.)

The herein described process, which consists in placing an electrolyte containing a haloid salt in a vat, electrolysing the same setting free the halogen, under pressure, at the positive electrode and the base without pressure at the negative electrode, conveying the halogen to a closed gas holder or accumulator, under pressure, conveying the base into a tank, and tapping the halogen in the gas-holder when desired, and conveying the same to said tank where the product is formed.

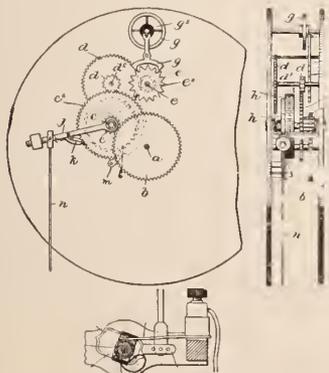
**536,859. MICROMETER.** OTTO J. EBERT, Cleveland, Ohio. Filed May 10, 1894. Serial No. 510,751. (No model.)

**536,862. FORK.** JOSEPH EROS, Anniston, Ala. Filed Aug. 28, 1894. Serial No. 521,524. (No model.)



As a new article of manufacture, a fork having each of its tines provided with a ridge on the upper surface and along one longitudinal edge thereof, the ridge of one tine being on the edge next to the thin portion of the adjacent tine.

**536,926. ELECTRIC CLOCK-WINDING MECHANISM.** MARTIN V. B. ETHRIDGE, Everett, and JOSEPH H. EASTMAN, Boston, Mass.,



assignors to the Century Clock Co., North Berwick, Me.—Filed April 28, 1894. Serial No. 509,326. (No model.)

The combination, with a time train of a motor, an electric circuit including an electro-magnet, an armature controlled by said magnet, a circuit controller composed of a hermetically closed tube mechanically connected with the armature, a gravitating circuit closing and breaking device, and circuit terminals within said tube, and mechanical connections between the motor and the connected armature and circuit controller through which the motor is set for action by the armature when the circuit is closed, and the circuit controller is caused to close the circuit when the motor is expending its force.

**536,965. CLASPS FOR ARMLETS, BANDS, &C.** LOUIS NEUBERGER, Bridgeport, Conn., assignor to the Connecticut Web Co., same place.—Filed Jan. 28, 1895. Serial No. 536,439. (No model.)



The combination with a band, and a clamp by which its ends are secured together, of a clasp blanked out from sheet metal and having at opposite edges teeth bent substantially at right angles to the body of the clasp, said clasp being curved longitudinally so as to inclose the ends of the band and the clamp by which they are secured together, the ends of the clasp lying in contact with each other and the teeth being forced into the material of the band so that the ends of the band and the clamp by which they are secured together are wholly concealed, the edges of the clasp are left smooth and the ends of the band are additionally secured together by the teeth upon the clasp.

DESIGN 24,160. FINGER-RING. LEWIS J.



HEINTZ, Buffalo, N. Y.—Filed Jan. 15, 1895. Serial No. 535,038. Term of patent 3½ years.

DESIGN 24,161. WATCH-CHAIN. FREDERICK



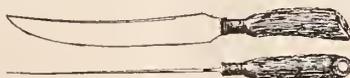
G. FLETCHER, Burlington, Vt.—Filed March 24, 1894. Serial No. 505,012. Term of patent 7 years.

DESIGN 24,162. BADGE. JESSE D. PATTERSON,



Port Huron, Mich., assignor to R. S. Patterson & Co., same place.—Filed Feb. 7, 1895. Serial No. 537,664. Term of patent 7 years.

DESIGN 24,163. KNIFE. CHARLES F. SMITH,



New Britain, Conn., assignor to the Landers, Frary & Clark, same place.—Filed Dec. 21, 1894. Serial No. 532,580. Term of patent 7 years.

Martin Koch, Stockton, Pa., who has been employed as manager of Lewis Samuelson's jewelry store, has resigned to open up an establishment of his own in the Scheuch building.

**The Attleboros.**

O. M. Draper will spend the Summer in Europe.

Mr. and Mrs. J. J. Horton have returned from their Florida trip.

Work upon the park that R. F. Simmons donated to North Attleboro, and that bears his name, has been begun.

D. D. Coddling & Co. removed their business last week from the Whiting building to that of the Union Power Co.

The firms in the Union Power Co.'s building suspended operations last week to permit the annual repairs, etc., to be made.

The alterations to the Whiting building are nearing completion. G. K. Webster & Co. are to occupy the additional room.

Halsey Draper is recovering from a severe paralytic shock that he sustained about a week ago. He is now able to sit up.

Coddling Bros. & Heilborn report a very good trade in Easter novelties. Some of their latest productions have had a great sale.

Charles E. Bliss, of Bliss Brothers, and W. H. Streeter, have been chosen chairman and secretary respectively, of Attleboro's school committee. J. O. Tiffany was elected superintendent.

The Gentlemen's Driving Club, which is composed principally of the manufacturing jewelers of the two towns, held a big banquet in Attleboro last week. Among others, there were speeches by Roswell Blackinton, John P. Bonnett, John W. Wolfenden and O. W. Clifford.

The bottom has entirely dropped out of the jewelry business with the great majority of the manufacturers in both towns. Few of the shops are running. Some are having their annual "house cleaning." As this is the off season in the trade, the present condition of business is not particularly discouraging. When business revives the manufacturers hope for an old time boom.

**Springfield, Mass.**

Mr. and Mrs. F. A. Hubbard have returned from Old Point Comfort, Washington and Philadelphia.

George W. Bradley, the itinerant watch repairer, has got into trouble again, this time with people in Connecticut. Bradley, it will be remembered, was arrested for embezzling a watch in this city, tried, convicted and fined \$30. He appealed the case and it went to the Superior Court, but never came to trial, for he settled by paying the fine. Friday he was arrested again on complaint of Mrs. John Vromont, of Pogonock, Conn., from whom he had taken a watch to repair. It seems his plan is to take jewelry, raise money on it at the pawnbrokers, and when the owners insist upon the return of any particular article, take it out and substitute someone else's. It is said that he has some \$600 or \$700 worth of jewelry now in his possession.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**SITUATION** by a reliable young man as watch, clock and jewelry repairer and salesman. Address Box 369, Saugerties, N. Y.

**FIRST-CLASS WATCHMAKER** and salesman seeks position. All references. Own tools, etc. Address Horologist, 26 E. 11th St., New York.

**YOUNG MAN**, 19, with experience in jewelry business, desires to make a change; best of references. Address Experience, care JEWELERS' CIRCULAR.

**A POSITION** as watchmaker; 14 years experience; can do all kinds of watch repairing; 32 years old; can give reference. W. S. Banks, Greenwich, Conn.

**WANTED**—By a strictly first class watchmaker, a place in a first class jewelry establishment; can show specimens of workmanship if required. Address H., care JEWELERS' CIRCULAR.

**WANTED**, by a practical die-cutter. Experienced designer and modeler, especially spoon work on sterling silver, wishes a position by May 1st. Address 71, care JEWELERS' CIRCULAR.

**WANTED, SITUATION**, by first-class, rapid watchmaker, jobber and first-class engraver; best of reference; Pacific coast preferred. G. W. C., 323 South Broadway, Los Angeles, Cal.

**BOOKKEEPER**—Thorough double entry; 18 years' practical experience with manufacturing corporations, banks and large commercial houses. All references, also bond if desired. Address Competent, care of JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**SALESMAN** or watchmaker; one in the business all his life; eighteen years at the watch bench; at watches, clocks, jewelry repairing; best references; own bench and tools. Address Jeweler, American House, Washington, D. C.

**SITUATION** wanted by watchmaker, jeweler and engraver; 12 years' experience; best reference; have full set of tools; also marine chronometer and bench; Michigan preferred. Address Watchmaker, 803 South Washington Ave., Lansing, Mich.

**A JEWELRY FOREMAN** and first class designer on diamond and general jewelry; capable of taking entire charge of large or small factory, wants a position. Address A. Smith, care E. P. Reichelm & Co., 80 Nassau St., New York city.

**A TRAVELER**, at present representing a well-known firm in the Middle States, desires to change; established trade; no objection to other territory; salary or salary and commission; jewelry, rings, silverware, cut glass, clocks or novelties preferred; at liberty May 1st. Address Hustler, "28," care of THE JEWELERS' CIRCULAR.

## Help Wanted.

**AT ONCE**.—A man to do engraving, jewelry repairing and plain watch repairing. Full particulars, first letter. C. M. Wallace, Huntington, W. Va.

**SALESMAN WANTED** for city and vicinity, for mountings and diamond jewelry. Commission and salary, or will give as a side line. Diamond House, care of JEWELERS' CIRCULAR.

**WANTED**.—A neat appearing young man to wait on customers, and do hard solder jewelry repairing. Apply to Henry Nockin, 667-669 Columbus Ave., near 93d St., New York.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WATCHMAKER WANTED**; one who can do all kinds of difficult trade work; must be of good habits. Answer, stating salary expected, and giving references. Edwards & Sloane Jewelry Co., Kansas City, Mo.

**SALESMAN**, who has trade among the very best art and jewelry stores, to take a first-class, good selling article as a side line; liberal commission; all communications confidential. Address W. R., care of JEWELERS' CIRCULAR.

**WANTED**.—A first-class designer of fine diamond jewelry; one capable of making up fine cluster pieces, and capable of coloring and finishing his own drawings in an artistic manner. Apply to Manufacturer, care of JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELRY STORE** for sale. Established 13 years. Town of 10,000 inhabitants. Good will, etc., \$400. Offers for the above to be sent to Fisher & Sons, 63 Nassau St., New York.

**FACTORY**, in complete running order, for manufacturing diamond and gold jewelry, for sale or to lease on favorable terms. Address Factory, care JEWELERS' CIRCULAR.

**FOR SALE**—I want a cash customer to buy a good jewelry business in town of 5,000 population near New York City; best of reasons for selling. Address B., care of JEWELERS' CIRCULAR.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$80 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**FOR SALE**—Jewelry store in Virginia; stock and fixtures about \$2,500; a well established, paying business. Address Virginia, care of Hayden W. Wheeler & Co., 2 Maiden Lane, New York city.

**TO CLOSE ESTATE**, will sell at nominal price a complete jewelry manufacturing business—plant, stock, good will, etc. Cash advance orders. Terms to suit. Address L. E. W., care of JEWELERS' CIRCULAR.

**FOR SALE**.—The stock of jewelry and jewelry business belonging to the estate of M. Cameron, deceased. One of the best locations in the City of Hartford, corner of Main and State Streets. For particulars apply to Daniel A. Markham, attorney for the executrix, 357 Main St., Hartford, Conn.

## For Sale.

**FOR SALE**.—Machinery, shafting, pulleys and a Johnson's filtering machine, pump and tank. Peckham Seamless Ring Mfg. Co., 14 Maiden Lane, N. Y.

**FOR SALE**.—A fine wrought iron office railing with wooden base, suited for diamond office. Herzog, Goldsmith & Frank, 14 Maiden Lane, N. Y.

**FOR SALE**.—Watchmakers' lathe, countershaft, foot wheel, chucks, attachments, etc., etc. Cost \$125. Will be sold for \$40 to a prompt buyer. Perfect order. Address, 222 Main St., Bridgeport, Conn.

## To Let.

**FOR RENT**.—Part of store and show window on Maiden Lane. Suitable for retail business. Address Box 1155, New York P. O.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

## Miscellaneous

**WANTED**—Second hand oak counter cases and tables. Must be in good condition. Smyth Bros., Renovo, Pa.

**WANT TO PURCHASE** well established jewelry store. Give full particulars and amount of bench work per month; confidential. Must be cheap. New York, New Jersey or Connecticut preferred. Pivoter, care of JEWELERS' CIRCULAR.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## DEMAGNETIZING

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & PENNEY CO.

608 Masonic Temple, - CHICAGO.

## Wm. H. BALL & COMPANY,

Manufacturing Jewelers,

15 JOHN STREET, NEW YORK.

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A comprehensive treatise on Electro Plating, covering every branch of the trade, with notes on ancient and modern gilding and formulas for new solutions.

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## THE JEWELERS' CIRCULAR,

189 BROADWAY, NEW YORK.

**F** YOU WANT A POSITION  
**F** YOU NEED A SALESMAN  
**F** YOU NEED A WORKMAN  
**F** YOU DESIRE TO EXCHANGE  
**F** YOU WANT A PARTNER  
**F** YOU WISH TO SELL OUT  
**F** YOU HAVE TOOLS TO SELL  
**F** YOU HAVE A PLACE TO LET  
**F** YOU WANT ANYTHING

USE THE

SPECIAL NOTICE PAGE

OF THE

# JEWELERS' CIRCULAR,

Published Every Wednesday.

### St. Louis.

Henry Loewenstein, the South Broadway jeweler, who since last year has had two stores on that thoroughfare will close one shortly.

Frank Gotsch, jeweler, 2714 Cass Ave., was acquitted in the Court of Criminal Correction last week of a charge of grand larceny preferred against him by Mrs. Sarah Baum. She alleged that Gotsch had substituted glass stones in a pair of \$75 diamond earrings she left with him to be repaired.

President Herman Mauch and the 14 other members of the Missouri Retail Jewelers' Association appointed as a committee to arrange for the entertainment of the delegates to the annual convention of the National Retail Jewelers' Association here next July have arranged a programme which will be sent to THE JEWELERS' CIRCULAR in full next week. The Southern Hotel has been secured as headquarters for the visitors. Messrs. H. E. Duncan, Curry and Fuller are here arranging for the lecture Mr. Duncan will give. The following are the committees for the convention, July 16, 17, 18, 19, 1895:

#### THEATRE FOR LECTURE.

F. W. Bierbaum, J. Schmidt, J. Zeitler.

#### STEAMBOAT AND BANQUET.

F. Baier, G. Stumpf, Wm. Henckler.

#### THEATRE AT SUMMER GARDEN.

C. Derleth, W. F. Kemper, J. Droz.

#### PRINTING.

O. H. Kortkamp, Wm. Mauch, Osterhorn, Ryser.

#### CARRIAGE.

Ed. Boehmer, Niehaus and Eckhardt.

H. Mauch, ex-officio on all.

### Pittsburgh.

T. P. Bedilion will remain in his present quarters on Sixth Ave.

G. B. Barrett returned from Old Point Comfort on Saturday last.

B. E. Arons will shortly enter the jobbing business and will send out a representative.

Sam. Sipe has added a cut glass and silverware department to his new store at 95 Fifth Ave.

K. Smit has opened his store at 107 Fourth Ave., contrary to his former intention of locating at 77 Fourth Ave.

Plummer Fetterman lately went to Scranton, Pa., to take charge of the prescription department of the Levy Optical Co.

The storerooms of W. W. Wattles & Sons have assumed a new appearance under the Spring cleaning process, with fresh paint and new papering.

Visiting jewelers in the city last week were: R. L. Kirkpatrick, Butler; J. A. Bobbs, Scottdale; L. Furtwangler, Greensburg; B. Neville, Dawson, Pa.; L. E. Harmon, West Newton; Harvey Wallace, Smith's Ferry; J. R. Grieb, Butler.

A large new safe, belonging to C. J. Petgen, jeweler, was completely wrecked by the singular accident of a broken "crab"

and the descent of a 4,200 pound safe upon the new one. The safe fell 46 feet, breaking a large plate glass window, an eight-inch flagstone and an iron window-coping.

The Pittsburgh show windows have never before been so beautifully and elaborately decorated as this Easter season. The three windows of W. W. Wattles & Sons, designed and decorated by Harvey Wattles and Mr. Taylor, are marvels of artistic effect. The large plate glass window of E. P. Roberts & Sons is a triumph of florist's and jeweler's skill combined. Sheaffer & Lloyd, R. E. Siedle & Sons, Hardy & Hayes, J. C. Grogan, John Roberts, and J. R. Reed have also admirable displays.

### Boston.

D. W. Skinner has opened a new store in Roslindale.

The material house of H. Weber is in financial difficulties again.

Henry W. Patterson, of Smith, Patterson & Co., is in Montreal on business.

Nelson H. Brown has secured the New England agency for Ansonia clocks.

Fred. A. Horn, son of E. B. Horn, has been admitted to an interest in the E. B. Horn Co.

Manager Rufus B. Carr, of the E. Howard Watch and Clock Co., is in New York on business.

Webb C. Ball, of Webb C. Ball Co., Cleveland, O., was in Boston last week on a buying trip.

Charles Harwood, who has been stopping at the Parker House with his family through the Winter, is domiciled again in his suburban residence, at Swampscott, for the season.

George R. Woodin, jeweler, 180 Tremont St., was arrested Saturday charged with embezzlement of \$400 from A. A. Jaquith, of South Boston. The case was continued to April 15th.

Thieves have been inspecting the stocks of Boston jobbers the past week. A pair of suspects have visited several establishments and their movements have been such as to warrant a report to the police of their presence in the city.

Buyers in town the past week included: William Senter, Portland, A. G. Page, Bath, E. A. Will, Brunswick, Me.; D. C. Barrows, Willimantic, Conn.; H. J. Derby, Concord, N. H.; A. P. Lundborg, Worcester, T. R. Cushing, Rockland, Mass.

The store at 144 Summer St. is undergoing a transformation for the new corporation's occupancy. The name of the house is to be the Bogle Bros. Co. The capital stock is \$60,000, and the promoters are Clarence C. Bogle, Bryon L. Bogle and Jno. B. Humphrey.

A case of peculiar interest is pending in the courts, the settlement of a law point of some importance being involved. The defendant is a Chinaman. He pawned a diamond ring which he had purchased on

conditional sale from E. M. Poulin, a Tremont St. jeweler. The ring was recovered and proceedings in the criminal court were brought against the defendant. Counsel for the defence claimed that the pawning of an article held on conditional sale was not a conveyance of it within the meaning of the statute, but only a parting with the temporary possession thereof, the title to it not passing. The judge did not accept this view of the matter, however, and fined the prisoner. An appeal was taken and the case goes to the Superior Court.

### Philadelphia.

John Lang has engaged in business at 108 S. 8th St.

J. E. Caldwell & Co. have had a special exhibit of silverware.

George W. Scherr is about again after a severe spell of sickness.

The new Jewelers' Club rooms will have a formal opening on the 23d inst.

Thomas Moore, of L. A. Scherr & Co., has started on a trip through the State.

Walter Davis, of M. Sickles & Sons, has returned from a successful trip south.

F. C. Baumiller & Co. have improved their establishment at 1200 Chestnut St.

J. Rubenstein, whose store was burned out a couple of weeks ago, has opened a new place on the third floor of 721 Sansom St.

An explosion of gas on Friday night smashed the back window of J. A. Picard, 2111 Columbia Ave., and did about \$200 worth of damage.

A thief stole eight gold watches valued at \$250, from the jewelry store of John Tansley, 5335 Jamestown Ave., on the 2d inst. The family were at dinner at the time.

Arrangements are being perfected for the sale of the store and fixtures of the late John C. Kelly. Harvey Sperring, who had been with Mr. Kelly for 23 years, has not yet decided upon his future course.

Fuller & Co. have a repair shop in the Hastings building, 811-13 Filbert St. A fire on Friday caused the firm a loss amounting to about \$2,000. Hastings & Co., gold beaters, also suffered, but to a less extent.

Buyers here the past week included: Howard Fitzsimmons, West Chester, Pa.; B. C. Foster, Bristol, Pa.; J. F. Rudolph, Wilmington, Del.; John Dewar and John Fish, Bryn Mawr, Pa.; R. G. Porter, Woodbury, N. J.; and Joseph Lodomus, Chester, Pa.

Charles A. Roush, jeweler, 38 W. Lexington St., Baltimore, Md., has made an assignment for the benefit of creditors, to Charles Morris Howard. The trustee gave a bond for \$3,000, which indicates the liabilities to be half that amount. Mr. Howard cannot say as yet what the liabilities will be. The cause of the failure was the inability of Mr. Roush to make collections.

## The Dueber Company's Suit Against the Manufacturers of Movements and Cases.

The first to come to trial of the two suits of the Dueber Watch Case Mfg. Co., against the 23 manufacturers of watch cases and movements known as the Co-operating Manufacturers, is the one brought in the New York Supreme Court under the common law relating to conspiracies.

This action commenced yesterday morning before Judge Peter B. McLennan and a jury, in Part I of the Circuit Court in New York city. The list of the defendant companies includes the American Waltham Watch Co., the Bay State Watch Case Co., the Brooklyn Watch Case Co., Cheshire Watch Co., Courvoisier-Wilcox Mfg. Co., Elgin National Watch Co., E. Howard Watch & Clock Co., Illinois Watch Co., Keystone Watch Case Co., Seth Thomas Clock Co., Jas. H. Noyes, Jos. Fahys & Co., Bates & Bacon, H. Muhr's Sons, and Duhme & Co.

The salient clauses of the complaint say in effect that on or about November 16, 1887, each of the defendants mutually agreed with all the others that they would not thereafter sell any goods manufactured by them to any person or firm who should thereafter buy or sell goods manufactured by the Dueber Watch Case Mfg. Co. Notices of this agreement were sent to all dealers in watches in the United States and Canada, including many of the purchasers of goods of the plaintiff. The plaintiffs complain that on the receipt of these notices a large number of their customers withdrew their patronage and ceased to handle goods of the Dueber Watch Case Mfg. Co.

The plaintiff also states that the defendants had a prior to that agreement of Nov. 16, 1887, to the effect that they would maintain an arbitrary fixed price for goods manufactured by them and that the subsequent agreement of Nov. 16, was in addition to and in furtherance of the prior agreement and for the sole purpose of coercing and compelling the plaintiff to join with them in the first named agreement.

The plaintiff shows that the actions of the defendants were effectual in establishing a boycott against the Dueber Watch Case Mfg. Co. from the trade. The amount of damage done to the plaintiff through these actions is claimed to be \$500,000, and judgment for this amount and costs is demanded.

The jury which succeeded in proving acceptable to both sides after a searching examination as to their qualifications, are: Henry Heilbrun, Simon Oberfelder, Frank H. Eberle, Walter J. Sutherland, Julius Lichtenstein, Crystian Wynen, Henry Rieper, Chas. W. Lawrence, Jas. H. Young, John Sexton, Morris Marks and Otto Weis.

Among the jurors called were: Moritz Falkenau, of Falkenau, Oppenheimer & Co., importers of diamonds, 40 Maiden Lane, and David Weisenberger, dealer

jewelers' materials, 37 Maiden Lane. Both were excused.

The jury having been empaneled, Hon. Robert Sewel opened for the plaintiff. After speaking upon the remedy for wrongs under the law, he went into the history of Jno. C. Dueber's career up to the time of the formation of the Dueber Watch Case Mfg. Co. and the establishment of the factories in Newport, Ky., and then in Canton, O. He then spoke of the associations of the jobbers and of manufacturers of movements and cases, remarking upon the power of the associations to force dealers to do their bidding, and told how Dueber was expelled from the associations and his business cut from a profit of \$179,000 down to \$5,000 in one year, and how for two years afterwards the factories of the Dueber Watch Case Mfg. Co. were operated at a loss. Mr. Sewel then went into the workings of the jobbers' and manufacturers' associations, and of the circulars sent out after the expulsion of the Dueber Co. He closed by speaking of the growth of "trusts," their rights and wrongs.

Jas. H. Noyes, formerly secretary of the National Association of Jobbers in American Watches, and commissioner for the Co-operating Manufacturers, was the first witness called. A certain circular was called to his attention, dated Sept. 16, 1887, and containing a notice to the jobbers of the expulsion of the Dueber Watch Case Mfg. Co. This he admitted writing, under instructions from a committee composed of two of the members of the jobbers' association, two manufacturers of cases, and two manufacturers of movements. Mr. Noyes could not recall the names of the committee but thought it included among others David Keller, Mr. Fitch, president of the American Waltham Watch Co., Edward J. Scofield, eastern agent of the Elgin National Watch Co. About 250 circulars were printed, said Mr. Noyes, and these he mailed to each member of the Jobbers' and Manufacturers' Associations.

Mr. Noyes said he was appointed commissioner in 1885 and worked under the instructions of the sub-committee of six. He was present in the capacity of commissioner at the meeting at which the Dueber Co. were expelled. Mr. Noyes was asked to bring his record at the afternoon session. He was then asked to look at pamphlets containing the constitution and by-laws of both the Manufacturers' and Jobbers' Associations and verify the list of members and officers, which he did. The pamphlets were introduced in evidence, and were read and explained to the jury by Mr. Sewel.

Mr. Noyes was asked to explain where he got his authority to act as commissioner, to which he answered: "From the sub-committee." The witness was questioned on the powers of and penalties decreed by the sub-committee. He said the penalties were usually a fine, suspension or expulsion. The committee, he said, exercised this power, over the jobbers and manufacturers. A recess was then taken.

## Providence.

Catlow Bros. are represented on the road this season by Louis H. Greene.

Sylvester K. Merrill has been re-elected Senator from the town of Cranston.

Irons & Russell have obtained judgment against the A. B. Kapp Mfg. Co., for \$130,000.

Thomas D'Arcy has mortgaged real estate on Seymour St., to the Union Trust Co., for \$600.

A. E. Wood has returned from a very successful southern trip in the interests of J. B. & S. M. Knowles Co.

George N. Babbington, manufacturer, 84 Orange St., has removed to more commodious quarters at 129 Eddy St.

John Wells, formerly of London, England, has recently opened a retail store at 2 Travers block, Newport.

Horace Remington & Son have placed an attachment for \$3,000 on the real estate belonging to Ansel L. Sweet, of A. L. Sweet & Co., for borrowed money and rent for shop.

Arthur O. Ostby, with Ostby & Barton Co., is erecting a handsome gambrel roof two and a half story house, having an area of 1,000 square feet, on Lexington Ave., at a cost of \$4,000.

James B. Richardson, who has had several years experience as a traveling salesman for many manufacturing jewelers, has accepted a position as salesman for William C. Greene & Co.

Anthony, Cowell & Co. are making alterations in the building at the corner of Snow and Chapel Sts., which is occupied by manufacturing jewelers. A new floor is to be added and a fine show window placed at the corner.

Charles H. Grout, formerly of George F. Greene & Co., has entered the copartnership of George J. Kirby & Co., 301 Washington St., where they will manufacture sterling silver goods in addition to their line of gold goods. This concern has recently purchased from the assignee of William M. Fisher & Co., their plant for making a patented eyeglass chain.

Laurison Towne, for several years identified with the manufacture of jewelry, has been forced to give up business on account of ill health. All of the tools, machines, etc., for the manufacture of the "Adelaide" chain, of which Mr. Towne was the inventor, have been purchased by William R. Pierce, who was for many years in Mr. Towne's employ. Mr. Pierce will continue the manufacture of these chains, at 250 Broadway, under the style of William R. Pierce & Co.

James E. Shoemaker, Montreal, has registered alone as the Queen Silverware Co.

The jewelry store of J. Rorke, Gravenhurst, Ont., was slightly damaged by fire April 1st.

EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXX.

CHICAGO, WEDNESDAY, APRIL 10, 1895.

No. 10.

### Chicago Notes.

C. S. Raymond, Omaha, Neb., visited friends in the trade in this city.

M. Hibbeler, 195 Center St., was presented by Mrs. Hibbeler, Sunday week, with a fine girl.

Mr. and Mrs. G. W. Marquardt, Sr., accompanied by a daughter, spent two weeks in the city on a visit to their sons.

F. M. Sprochnle, wife and son have returned from Florida. Mr. Sprochnle is much improved in health, after his extended southern trip.

The store of Lundgren & Wilson, St. Charles, Ill., was burned out on the 2d inst., and the 4th found them in Chicago purchasing new stock.

Barnes & Foster is the name of a new firm that have not yet decided on a location, but are buying goods and having them held for further orders. It is understood that this is Messrs Barnes and Foster's entrance into the jewelry trade.

The new firm of M. F. Barger & Co., 5th floor, Columbus Memorial Building, is now wide open for business. The handsome new quarters are artistically finished in mahogany and form an appropriate setting for the entirely new line presented to the trade for inspection.

Mr. MacGillivray, a traveler for J. W. For-singer, has returned from a two months' trip over the systems of the Illinois Central, Louisville & Nashville, and Chesapeake & Ohio railways, and with very few minor exceptions finds the watch inspection service in excellent shape.

Latest watch inspection on the Rock Island Railway shows:

Watches examined.....	1,187
Compared with standard time.....	1,000
Average day's run.....	27
Average daily variation in seconds.....	.5
Reported as below grade required.....	1

In the wedding announcement of George Weidig in last week's issue Mr. Weidig was erroneously stated to be manager of a firm with which he is not connected. Mr. Weidig has been so closely and so long associated with Jos. Fahys & Co., that the mis-statement will mislead no one. 'Twas simply a writer's vagary of thought.

Four weeks ago M. N. Burchard, of Simpson, Hall, Miller & Co., slipped on the

pavement and fell, breaking the principal bones of his right hand and severing the blood vessels. For some time amputation was threatened, but this crisis has happily passed and Mr. Burchard is now progressing nicely and attending to business with his arm in a sling.

The graduates of the Chicago Ophthalmic College are warmly enthusiastic in praise of their Alma Mater, and remarks as "I don't see how a jeweler can do without such instructions," are heard from a large majority. The College is firmly established in the front rank of institutions for disseminating a knowledge of practical optics, a knowledge that is yearly becoming more essential to the jeweler. The March graduates were: O. H. Fischer, Whitehall, Ill.; E. Friedman, Des Moines, Iowa; John W. H. Lop-pentien, Luddington, Mich.; W. D. Cook, 6043 Princeton Ave., Chicago; Charles H. Crain, M. D., 5312 Jackson Ave., Chicago; E. O. Collins, Franklin, Ind.; H. Friedman, Des Moines, Iowa; N. P. Peterson, Gibson City, Ill.; Charles Geist, Duluth, Minn.; Frank E. Luke, Toronto, Canada; F. L. Weakly, Lowell, Ind.; Jennie Weakly, Lowell, Ind.; J. M. Morgan, Topeka, Kan.; Thomas Gowenlock, Clay Center, Kan.; A. W. Anderson, Neenah, Wis.; J. D. Carpenter, 69 Washington St., Chicago; H. Edward Trewartha, Chicago; Stephen T. Parsons, Odebolt, Iowa; Wilmer G. Bradfield, La Crosse, Wis.; C. A. Smithe, Philadelphia. The next class begins May 7, with a good enrollment already on the books.

### The Retail Jewelers' Association of Iowa Elect Officers.

DES MOINES Ia., April 4.—At the meeting of the Retail Jewelers' Association of Iowa, last evening, officers were elected as follows: President, E. G. Bowyer, Algona; vice-president, D. A. Curtis, Knoxville; secretary, H. Kirkpatrick, Battle Creek; treasurer, C. A. Cole, Winterset; directors, H. C. Feige, Lake City, Theodore L. Rogg, Des Moines; delegates to national meeting at St. Louis in July, C. A. Cole, Winterset, E. G. Bowyer, Algona; alternates, Theodore L. Rogg, Des Moines, M. Wollman, Council Bluffs. The next meeting will be held in Des Moines.

### Cincinnati.

The Duhme Co. are making a Spring specialty of wedding silver.

Sol. Fox, of Fox Bros. & Co., is in New York looking for more diamond cutters. The firm's diamond cutting plant is succeeding beyond expectations.

Eugene Swigart has returned after a very satisfactory trip and John Swigart now goes out on a ten weeks' tour. The material trade is keeping up remarkably well.

Joseph Goesling, of Jos. Noterman & Co., is now in Salt Lake City, and will return about May 1st. He has been gone since last Fall. His health is fully restored.

The silver service for the steel cruiser *Cincinnati*, made by Dominick & Haff, New York, on order of C. Hellebush, is displayed this week in the windows of Mr. Hellebush's store and excites much admiration. The five pieces weigh 1,055 ounces.

The quarterly meeting of the Wholesale Jewelers' Association of Cincinnati took place Tuesday. A large representation was present, and an interesting and enjoyable time was had. After the business session, lunch was served. The following firms were elected to membership: Jos. Noterman & Co., Fox Bros. & Co., E. & J. Swigart, Gustave Fox & Co., J. S. Voss & Son, and Jos. Mehmert.

During the G. A. R. Encampment in Muncie, Ind., Marshal Cox, of Frankton, arrested John Lloyd and Dannie Moore who were wanted on the charge of robbing Loeb & Lederer and A. Wise & Son, jewelers, last November, when nearly \$1,000 worth of jewelry was taken.

Receiver Jno. Morris, Jr., for the Kyle Music Co., Ft. Wayne, Ind., has settled the affairs of the firm at receiver's sale. The stock of goods was purchased by Arnstine Bros. & Mier, Cleveland, O., one of the heaviest creditors of the firm. The settlement with the other creditors will be made at the rate of 20 or 25 cents on the dollar.

De day comes longer ebery time a lazy man looks at the clock.—Arkansaw *Thomas Cat.*

# REPRESENTATIVE CHICAGO HOUSES.

**RICH & ALLEN,**  
 CHAMPLAIN BUILDING, N. W. COR. STATE & MADISON STS., CHICAGO.  
**DIAMONDS AND ALL PRECIOUS STONES.**  
 OLD IN THE BUSINESS. NEW IN FIRM NAME ONLY.



**SCHAUWEKER, CHALMERS CO.,**  
**WHOLESALE ROY GOLD CASES,**  
**ATCHES. Dueber-Hampden Watches.**  
 Venetian Bldg., 34 Washington Street, Chicago, Ill.  
**JOBBERS IN ALL AMERICAN WATCHES.**  
*☞ Pocket Illustrated Price List sent on application to Jewelers only. ☞*



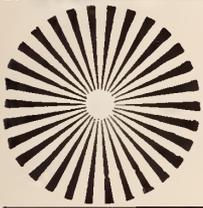
**GENEVA OPTICAL CO.,**  
**CHICAGO.**  
 CATALOGUES.

- PART 1—General Catalogue of Optical Goods.  
 " 2—Microscopes and Accessories.  
 " 3—Photographic Cameras, Stocks and Supplies.  
 " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.

**OCULISTS' or TRIAL CASES.**  
**OPTICIANS' Ophthalmoscopes.**  
**OUTFITS. Lens Measures**

CORRESPONDENCE SOLICITED.



**OPTICIANS' SCHOOL.**  
 If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.  
**The Chicago Ophthalmic College and Hospital,**  
 H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
 Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

## Spring Thoughts for the Wide Awake Jeweler

ARE CONTAINED IN OUR CIRCULAR FOR THE LEGITIMATE JEWELER. WRITE FOR THE SAME AT ONCE.

ROCKFORD SILVER PLATE CO. HUGH E. KING, Selling Agent,  
 ROCKFORD WATCH CO. 908 MASONIC TEMPLE, CHICAGO.

# LAPP AND FLERSHEM,

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

## BULLETIN, MARCH, 1895.

CIRCULARS OF WATCH BARGAINS SILVER NOVELTIES, SPECIAL CLOCKS, & C SENT TO JEWELERS ON APPLICATION.

### INSTRUCTION IN ENGRAVING.

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

JOHN B. WIGGINS,  
44 MADISON STREET CHICAGO.

### Watch Case Manufacturers

F. H. JACOBSON & CO.  
96 STATE ST., CHICAGO.  
REPAIRING.

### FOR SALE.

## Fixtures for First-Class Jewelry Store:

WALL CASES, COUNTER CASES, CENTRE CASES, ETC.

Will Sell Cheap if Taken at Once.

### MERIDEN BRITANNIA CO.,

A. L. SERCOMB, Manager. 147 STATE STREET, CHICAGO.

IT PAYS TO KEEP IN TOUCH WITH TRADE AFFAIRS.

# Do so by subscribing to The Jewelers' Circular.

The Oldest, Newsiest,  
Most Thorough,  
Most Liberal,  
Handsomest Paper.

# \$2.00

PER YEAR.

# GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—“ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.”—

**San Francisco.**

G. C. Wilkins, Red Bluff, Cal., was in town last week.

Fred. Roth, diamond merchant, New York, has been in the city.

Mr. Berteling has perfected plans for an elegant Summer residence.

R. G. Bonestell, of the California Jewelry Co., has gone on the road south for the firm.

L. A. Berteling, the Kearney St. optician, has purchased a ranch of 160 acres in Santa Clara County.

Schumacher & Jenkel, formerly with A. W. Stott, have opened a jewelry store in the Palace Hotel block.

In the annual edition of the San Francisco *Journal of Commerce*, was a comprehensive biographical sketch of Colonel A. Andrews, the proprietor of the famous Diamond Palace.

**Los Angeles, Cal.**

R. D. Kirby, a Chicago jeweler, is visiting Pasadena, accompanied by his wife.

Dr. R. T. Birch, late of Ontario, has

opened an optical establishment in Pomona.

Julius Wolter, jeweler, has removed into the lately finished I. O. O. F. hall, and opened a fine large store.

The jewelry firm of Moore Bros., San Bernardino, has dissolved and F. H. Moore has gone out of business. C. E. Moore and E. T. Lewis have taken the Moore stock and formed a new partnership in the same town.

R. B. Ironsides has purchased the establishment of the K. C. Naylor Jewelry Co., San Diego. Mr. Ironsides has lately petitioned the City Council of that place to suspend the recently adopted ordinance against jewelry auctioneers which took the form of a high license, in order that he might have an opportunity to close out his stock.

**Kansas City.**

J. V. Koaler, Parsons, Kan., was in town last week.

J. Russ Mercer has arrived home from his eastern trip.

R. S. Abney has opened at the old Barney Metzger location, 1201 Grand Ave. He has largely increased the stock which was carried by Mr. Metzger.

The Schultz Jewelry Co., Hays City, Kan., were last week entirely destroyed by a fire which swept away more than half of the town. About half of the stock was covered by insurance.

J. R. Gleason has removed from 1008 Main St., to 919 Walnut St., next to the Post Office. The new location is being entirely remodeled and refitted; half of the store will be occupied by Rhodes Bros., opticians.

Several more suits have been filed in Justice Case's Court against the Jaccard Watch and Jewelry Co.: M. B. Bryant & Co., New York, sue for \$258.63; French & Franklin Mfg. Co., North Attleboro, Mass., for \$190.35; Jno. W. Reddall & Co., Newark, N. J., for \$93.50; Bassett Jewelry Co., Newark, N. J., for \$135.05, and F. H. La Pierre, New York, for \$62.40.

**Indianapolis.**

A. D. Havens, Lima, Ind., is selling out his stock.

C. E. Miller has returned from an extended visit with his parents in Mexico.

April 1st, Caspar Ritz, Brookville, Ind., moved into new and larger quarters.

Mr. Dickenson, the Elgin National Watch Co.; Geo. L. Paine, E. I. Franklin & Co.; J. B. Richardson, Wm. C. Greene & Co., called last week on Indianapolis jewelers.

April 2d, a man giving the name of James Howard was arrested in Columbus, Ind., and detained to await the arrival of parties from Indianapolis to inspect a large number of eyeglasses found in his possession. He was selling the eyeglasses on the street, in violation of a city ordinance.

Since April 1st, Leo Lando, optician, has become settled in his handsome new room in the Hotel Dennison block, N. Penn St., and Dyer & Matsumoto have moved their manufacturing establishment into larger, more convenient and nicely fitted rooms in the Sentinel building, Circle St.

**Detroit.**

Max Reddlesheimer, optician, will remove from the Fisher block to 241 Woodward Ave., about April 15.

Max Dwilliard, representing the Michigan Optical Co., returned last week from a successful trip through Michigan.

Traub Bros. announce that they will open their new jewelry store, corner Woodward and Grand Aves., about April 15.

Fred. Pitcher and Langdon Burritt opened a first class jewelry and optical store in Benton Harbor, Mich., April 1.

Charles D. Hedinger, Clio; M. D. Walton, Armada, and C. Montford, Utica, were the only Michigan country jewelers in the city last week.

J. B. Gibbons, Charlotte, Mich., has purchased the jewelry store of E. P. Clark, in that place. Mr. Clark has opened up a new jewelry business in Hudson, Mich.

The Marshland Shooting Club was recently organized. Among the incorporators are the following well-known jewelers of this city: Albert Schaub, Eugene Deimel and Henry Koester.

Morris E. Elliot with F. G. Smith & Sons, has severed his connection with the optical department, and will take charge of a similar department in the store of William Stieren, Pittsburgh, Pa.

J. H. Dinwoodie, Coleman, Mich., was recently in the city. He has sold his jewelry business in the place to F. A. Niggeman, who will continue it. Mr. Dinwoodie has not yet decided where he will locate.



CUSTOMER—Lend me \$30 on this stone, please. BROKER—Certainly (hands the money over). And after some time the Broker found he had advanced the money on a **GOLCONDA GEM**, in the full belief that it was a genuine diamond.

This is an actual fact and happened to a reputable firm of Brokers in Cleveland, Ohio.

EACH CARD BEARS THE WORDS:

**"Golconda Gem"**  
Reg'd.

AND THE STONES ARE MOUNTED ONLY BY

**R. L. GRIFFITH & SON**

PROVIDENCE, R. I.,

In a full line of

**D**ROPS, **S**CARF PINS, **S**TUDS, Etc.  
In Solid Gold and Rolled Plate.

ALL JOBBERS.

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, - - - - - ILL  
Send for Circular and Terms.  
**PARSONS & CO.**



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE.

"THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

**MOSELEY & CO., Elgin, Ill.**

ACTUAL SIZE.



No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

## Workshop Notes.

**Shellac.**—It requires a very great deal of practice to use shellac correctly, and should at any time the shellac burn from overheating on the chuck, turn it off clean, for shellac that has been burned is worse than useless.

**Polishing Pivot.**—After the pivot has been turned and satisfactorily finished, take the square edged polishers and proceed to polish the shoulder at the root of the pivot, and at the same time face the top of the hair-spring shoulder, if it has been left square. First use your steel polisher and oil stone dust to remove any graver marks, and follow with the bell metal polisher and crocus-antimony, and finish with diamantine; then buff.

**Balance Staff Complete.**—When you have one end of the balance staff complete, carefully turn off the shellac and turn down the center or hub of the staff to proper size, and cut back from the left-hand side to proper thickness, and then with the flat polishers proceed to polish the outside of the hub; then turn off the shellac, gradually turning the staff true as you go along, until it is cut back far enough for the length of the roller end; cut it off at this point and preserve as fine a point as possible, as it is to be used as a center.

**Examination.**—When a watch is handed to you to be cleaned, and it has stopped, examine it to see what stopped it. Perhaps the minute hand cannot pinion, or center post may touch the glass; this can be found out by placing the thumb nail on the glass and running it along just over the hand, and by getting the light right so that you can see through between the nail and the hand, and be able to tell the exact distance between the under surface and the hand pinion, or center post; if the pinion or post touch the glass put in a higher one, and if that cannot be done, lower the pinion or stop a little.

**Oiling the Parts.**—In setting up a watch, see that the jewels are all firmly set; put oil to barrel pivots (and ratchet, if a Swiss watch) but leave all pivots dry that are not covered until the balance is in place and you know that it is in beat and everything right; then take the balance out and put a very little oil in the caps of jewel holes; if it does not draw through to the endstone, take a pivot broach, and, after drawing the temper, reduce it under a slip of oilstone, until a little smaller than the pivots, and with this lead the oil to the endstone; or when the jewels are separated too much for the oil to follow this instrument, cut a peg very slender and use it; if this does not succeed, the endstone must come out and have oil applied directly to it; but it is seldom in American watches that it will not draw through from the cup by using the leader, if the proper quantity only is applied. As it disappears, put more on, using the leader, but no more than will draw through. If you happen to get too

much, filling the cup, sop it up with a freshly cut peg.

**Turning in Staff.**—Should you be unable to get the rough staff to run exactly true, just get it to run as true as you can, as it will not make any difference whether it is exactly true or not at this stage of the work. Now, with a medium sized and well sharpened graver proceed to turn the shoulder to fit in the hole of the balance. There is no necessity for taking the measurement with an instrument, for we have the hole, and it must be tried frequently to avoid turning it too small; for if it is too small it will be impossible to fasten the wheel on centrally. It should fit very snugly and at the same time not so tightly as to require any force to put in place. The corner must be cut out clean and sharp, which can only be done with a very finely pointed graver. Another point to be observed at this stage is to see that the seat for the balance is perfectly flat; for if it is undercut even to a slight degree, it will have a tendency to throw up the other ends of the balance arms, and thus distort it and change seriously, if not entirely ruin its rate.

## Defective Lever-Pallet Motion.

**I**F the lever escapement is correct in all its parts, says J. W. in the *Deutsche Uhrmacher-Zeitung*, and the balance vibrations should decrease in size in the vertical position, and an unclear sound is heard, then this defect is frequently caused by loose jewel-holes, or still more frequently by unduly thick and ordinary jewel-holes with a rough interior. When the repairer has satisfied himself that this is the case the best and quickest way is to replace them by a pair of good ruby-holes and to set them securely.

A disagreeable noise in the going of the watch can also be caused by the circumstance that there is too much space between the cap jewel and jewel-hole, whereby the bevel of the shoulder occasionally rubs in the sink on the jewel-hole, if this is too flat. In ordinary watches the jewel-holes must neither be too large nor too small. In the first case pinchings will readily occur, because the parts are badly proportioned one to the other; in the second case, an excess of pivot shake causes the roller to scrape on the guard. In vertical position, the apparently sufficient shake of the parts, which were examined in horizontal position, is essentially reduced by unduly wide pivot-holes. When, in addition, the roller runs slightly untrue and is badly polished, or worse yet, is rough, partial scrapings of the guard, especially if this projects below, can easily take place, if the fork has plenty shake, and explain the reason of a slow motion and noise. Guard as well as the edge of the roller should, for this reason, be well polished.

It is also possible that the guard, formerly passing through freely, may now touch the bottom of the passing hollow; it is true this

is but rarely the case; but in lever escapements in which, for instance, the fork was stretched already, the fork notch is sometimes no longer sufficiently deep, so that the impulse pin scrapes on its bottom. The fork prongs may also be too short, so that the pin just barely touches their face. The defect may also be caused by the scraping of the impulse pin in its entrance into and exit out of the fork on the corner of the prongs, which produces an unclear sound and slow motion, especially in vertical position. The inner face of the fork must be polished, at least cleanly ground, and the corners chamfered. With steel forks it is also advisable to touch them inside with a little oil, which prevents rust.

Pinchings and scrapings may occur also from other causes; for instance, if the prolongation—that is, the counterpoise—of the fork passes too scant beyond the escape wheel, etc.

## Bow Lathe vs. Foot Lathe.

**S**OME workmen still insist that there is nothing equal to the bow lathe, and I am willing to admit that some of the finest of work has been produced by this means. Others, however, claim that continuous motion will produce as good work and do it quicker. The writer is of the latter opinion; he also claims that a split chuck in a lathe of American or foreign make will not hold a piece *absolutely* true. Such chucks will, no doubt, do well enough for ordinary work, but when a fine staff or pivot is to be turned, he agrees with the manufacturer of the leading American lathe, that nothing equals a *well centered* cement chuck. He has tried almost every make of lathes, and has come to the conclusion that for the finest kind of work the Swiss or cement lathe is most suitable on account of its lightness and the facility with which the wearing parts may be adjusted; or a cement brass may also be used with an American lathe, and it must be borne in mind that if the chuck is removed from the lathe it must *always be carefully re-centered* when replaced, no matter how true it may seem to run.



## Jules Jürgensen

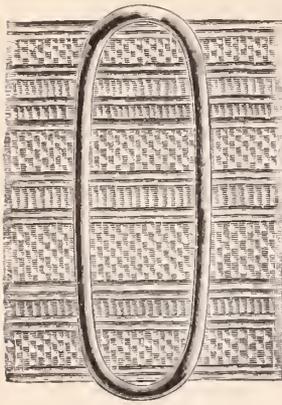
OF COPENHAGEN.

The reputation these watches have maintained for **Fifty Years** has never been equalled, being made on strictly scientific principles and no expense spared to give the **Best** results in mechanism and timekeeping qualities.

SOLE AGENTS.

John C. Hyde's Sons,  
NO. 22 MAIDEN LANE

FRONT



PATENT APPLIED FOR

# SKIRT GRIP.

MADE IN SILVER, SILVER GILT AND GOLD.

A simple device for keeping the skirt up under the belt.

To be worn at the back of belt.

CAN BE APPLIED TO ANY BELT.

MADE BY

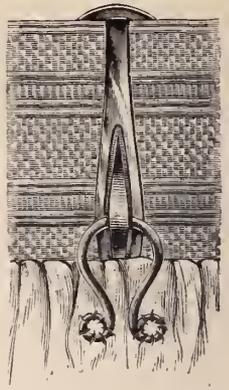
## HOWARD & COCKSHAW,

MAKERS OF FINE JEWELRY,

220 Fourth Avenue

NEW YORK.

BACK



PATENT APPLIED FOR

## THE LATEST NOVELTY IN BIBLE BOOK-MARKS.

MOUNTED WITH

Sterling Silver or Gold Ornaments,

ON ALL SILK RIBBONS, 8 1-2 INCHES LONG  
WITH APPROPRIATE QUOTATIONS

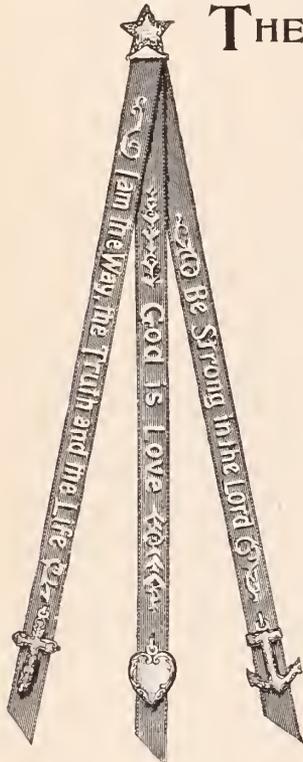
WOVEN IN THE SILK.

Nine different quotations. Ribbons in the following colors: Purple, black, white and lilac. Can be sold profitably at a popular price. Made only by

### STONE BROTHERS,

535 Broadway,

NEW YORK.



## FLAT WARE AND HOLLOW WARE

STAMPED



IS THE GENUINE.

Manufactured by

WM. ROGERS M'F'G CO.,  
HARTFORD CONN.



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OF GOLD, SILVER AND PLATED JEWELRY,  
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YACHT AND COLLEGE FLAGS.  
All Varieties of Painted Enamel Work.

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Correspondence Solicited.  
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# DIAMONDS.

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Watches, Jewelry, Chains,  
NOVELTIES ETC.

Latest Designs. Lowest Prices.

## AIKIN-LAMBERT JEWELRY CO.,

19 Maiden Lane, New York.

CHICAGO BRANCH 103 STATE ST.



**Five New Patterns in Straus Cut Glass.**

THE five new Spring cuttings introduced in cut glass by L. Straus & Sons, 42-48 Warren St., New York, which were recently mentioned under this department, are now illustrated here for the first time.

The large bowl shows a high grade cutting, called the "Primrose" which is to be found on all staple and fancy pieces, particularly bowls and jugs. The illustration hardly gives an adequate idea of the intense brilliancy of this pattern produced by the elaborate detail work between the deep cut lines of each of the three broad bands which cross at the center of the bowl. In the border of the bowl, between the bands are six richly cut, 18 pointed stars.

The "Richelieu," a medium grade pattern, is cut on bowls, vases, jugs, trays, decantors and carafes. A large central star contains between its points diamond shaped

panels filled in alternately with a multi-pointed star and a collection of strawberry diamonds.

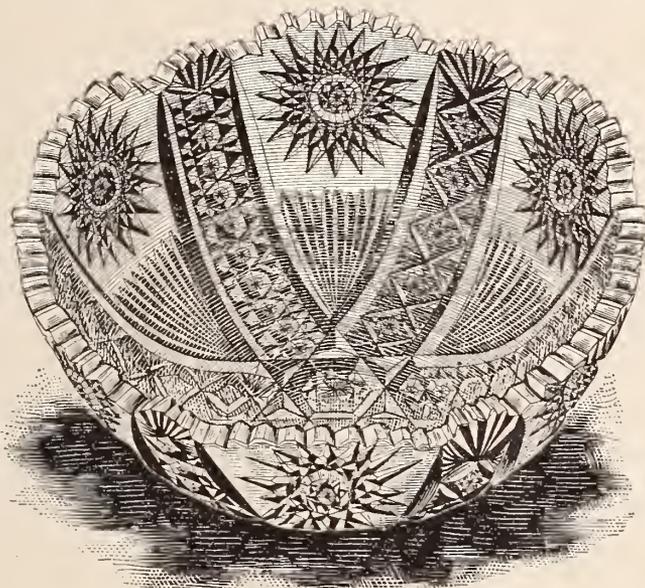
The "Napoleon" is also a medium grade pattern somewhat on the lines of the "Richelieu." It contains brilliant deep cuts which

stemware.

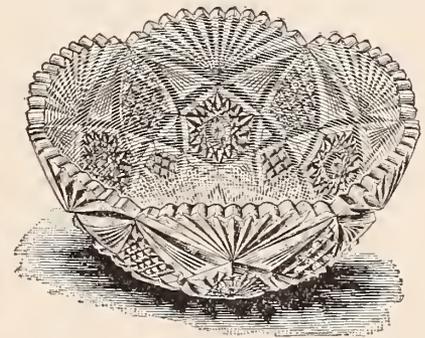
The third medium grade cutting is the "Diana," which is to be found principally on bowls. The design is a brilliant combination of strawberry diamonds and stars massed around a large central star.

The popular priced "Talisman" cutting is designed to succeed the regular strawberry diamond and fan design of this firm, and like the latter cutting, it is shown in a full line. "The most effect for the least money" principle has been successfully applied in the production of this pattern which consists of strawberry and fan work alternating with points filled in with checker work.

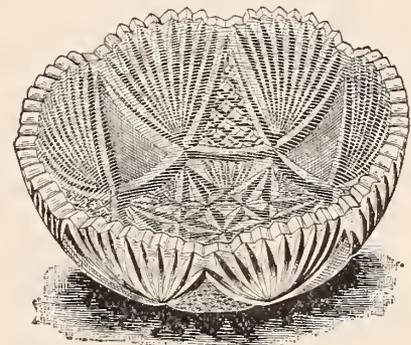
Few patterns in cut glass have, in the same period of time, achieved the success of the five here described.



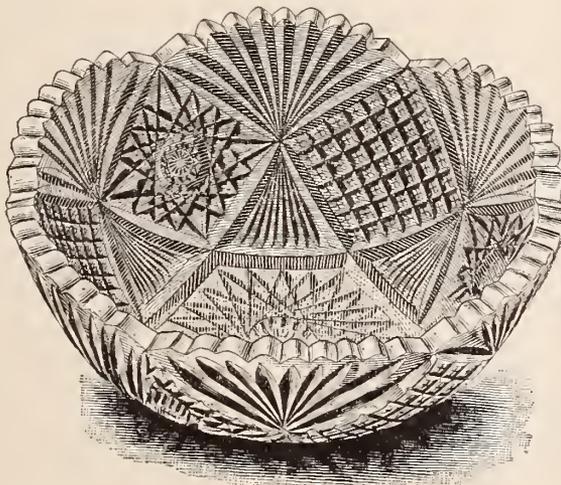
PRIMROSE.



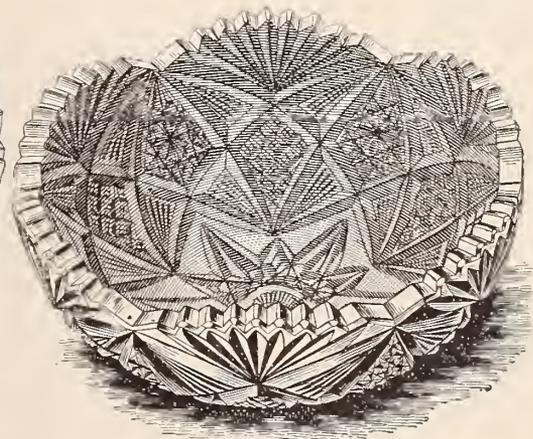
NAPOLEON.



TALISMAN.



RICHELIEU.

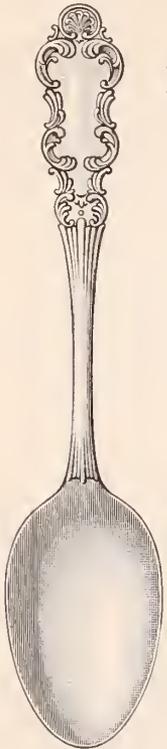


DIANA.

add to its beauty. Unlike the other patterns of the same grade, it is cut on a full line of pieces usually found in cut glass, including

have added a glass cutting department to their factory, which will be in charge of E. Swinden.

The R. Wallace & Sons, Mfg. Co., Wallingford, Conn.



## THE GENUINE ROGERS ELECTRO SILVER PLATE.

SPOONS, FORKS, KNIVES, &c.

THE ORIGINAL AND GENUINE

### STAR ★ BRAND

which has been manufactured continuously for **HALF A CENTURY** and made the name of **ROGERS** on Electro Silver Plate celebrated, is stamped

### ★ ROGERS & BRO., A. 1.

If you wish the **BEST GOODS**, which will satisfy your customers and build up your reputation as a reliable dealer, insist upon having those bearing the above trade mark. They are guaranteed to give perfect satisfaction. For sale by leading jobbers throughout the country and made exclusively by

**ROGERS & BROTHER,**

Waterbury, Conn.

16 Cortlandt St., N. Y.

## EASTER IS COMING.

.... ARE YOU PREPARED?

We can fit you out with the *Finest line of BOOK MARKS ever shown, from \$2.50 to \$10.50 per dozen.*

*MOTTOES woven in the silk, \$5.00 per dozen.*

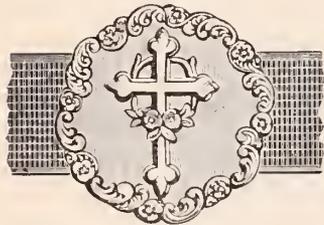
*EASTER SPOONS from \$6.00 to \$12.00 per doz.*

*BIBLE AND PRAYER BOOK CLASPS, \$3.75 to \$6.00 per dozen. These are new.*

*See our BELTS, LINK BUTTONS, and SHIRT WAIST SETS.*

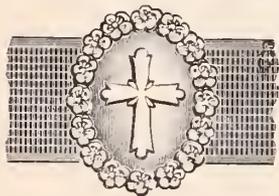
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JEWELERS' AND SILVERSMITHS' **DIES and TOOLS** TO ORDER,  
And Dealer in Foot and Power Presses, Shears, Etc.  
ALL SIZES BLANK STEEL DIES ON HAND.

### The Connoisseur.

(Continued from page 35).

#### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A NEW DECORATION IN **T**HE Royal China Decorating Co., FRENCH CHINA. 35 Warren St., New

York, are showing in French china novelties a new floral decoration, the product of their factory in Jersey City. This decoration consists of two sprays of lilac, one white and the other purple, at the center of the article decorated, surrounded at the border with small sprigs of lilac. A small green leaf here and there produces a pleasing contrast of color.

THE BETHESDA CUT **"B**ETHESDA" is the name GLASS PATTERN. of the latest cutting

shown on the cut glass of the Empire Cut Glass Co., Para building, Warren and Church Sts., New York. This dainty pattern, although introduced but a few weeks, has already achieved popularity. It consists of small squares filled in with chrysanthemum rosettes and silver checker work. The design is cut in a full line, and is especially adapted to jugs and bowls.

NEW PRODUCTS IN **A**N interesting line of Delft ware DELFT WARE. has been received by

Levy, Dreyfus & Co., 11 Maiden Lane, New York. Clocks are the principal pieces shown, although the ware contains also a fine collection of vases, plaques, shields, wall panels of various designs, candlesticks, teapots and cracker jars. The clocks, however, attract the most attention of the casual observer, owing to their many unusual features. Several styles are shown ornamented with metal trimmings in an antique finish.

FERNIERES IN **A**MONG the most A. K. CHINA. seasonable novelties now in the mar-

ket are some very pretty fernieres in A. K. Limoges china, shown by C. L. Dwenger, 31 Park Place, New York. The decorations are numerous, being principally floral and floral and gold. A feature of these pots is their remarkable lining of bisque, which is said to be an improvement on the former metal linings.

THE RAMBLER.

**World of Invention.**

DEVICE FOR EQUALIZING POWER OF MAIN-SPRINGS.

Otto Bartel has just obtained letters patent (No. 536,257) covering an invention which he claims will permit the manufacture of accurate time-keepers, 8-day watches and lever clocks. Heretofore the

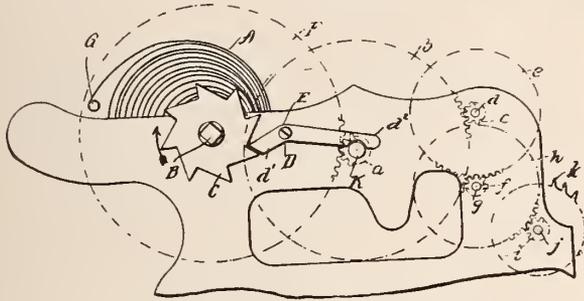


FIG. 1.

springs of such timepieces have been too strong when fully wound, and too weak toward the end of the uncoiling. The object of the invention is to equalize the power of mainsprings during their operation.

To this end the invention consists in a movement provided with a spring for driving the same, connected with a single lever pivoted to a fixed portion of the movement, which lever may be shaped according to the requirements of practice and adapted to bear or press directly against one or more of the revolving parts of the movement, whereby, when the spring or springs is fully wound and exerts its full power upon the movement, the pressure of the lever will be greatest upon the moving part or parts to which they are applied, and which pressure lessens as the spring loses its force when running down, by which arrangement a uniform power of the spring upon the movement is exerted for predetermined times.

Figure 1 illustrates an ordinary movement showing my invention applied thereto; and Fig. 2 illustrates a modified form of construction embodying the invention. A represents the driving or operating spring of the clock movement which imparts power to the main wheel F which is hung loosely upon the winding-arbor B. The spring A is secured by its outer end to the stud G on the wheel F and by its inner end to the arbor B. By this arrangement the spring A will drive the wheel F, causing the same to turn freely upon its arbor B, which arbor remains stationary during the operation of the device. The wheel F meshes with a pinion a carried upon a post or arbor K, which post or arbor also has mounted thereon a wheel b which meshes with a pinion c carried upon an arbor d, upon which is also carried a wheel e which meshes with a pinion f carried upon an arbor g, upon which is also carried a wheel h which meshes with a pinion i carried upon an arbor j which also carries an escapement-wheel k, which

wheels, pinions and escapement wheel constitute with the wheel F the going train of the watch or clock. This structure may be modified in various details, as various types of going trains may be used without departing from the spirit of my invention.

C indicates a ratchet-wheel mounted upon the winding-arbor B. D indicates a lever hung on the pivot E to a fixed portion of the movement and having one of its ends

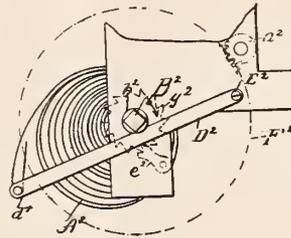


FIG. 2.

d1 in position to engage with the ratchet C and its free end d2 bearing directly against the pivot K or any other revolving part of the movement by a positive pressure. By this arrangement a connection is established between the spring A and the lever D.

It will now be quite obvious that when the winding-arbor B is turned in the direction of the arrow, the spring A will be wound, and when the spring begins to uncoil, it will thereby turn the wheel F which will drive the going train to operate the rest of the movement. As soon as the winding key is released from the winding arbor, the ratchet-wheel C will turn in a direction opposite to the direction of the arrow, but is prevented from turning more than through a short angle by one of the teeth of the ratchet C coming against the end d1 of the lever D and rocking the lever on its pivot and forcing the end d2 of the lever by a positive pressure against the pivot K. This end of the pivot d2 constitutes a brake for the pivot K, and the braking action of the lever is proportional to the force with which it presses against the pivot K. It will be obvious that when the spring is fully wound, its tension will be exerted upon the movement and upon the ratchet C, and that as the spring runs down its tension will decrease, and that the pressure of the lever D against the pivot K will also decrease. It will now be understood that the spring A will exert a braking pressure upon the going train which will be at all times proportional to its tension and consequently that the spring will exert a uniform tension upon the going train during successive periods of time, which is a result highly to be desired in clock and watch movements where uniform motion of the going parts is a desideratum.

The operation of the form seen in Fig. 2 is in many respects similar to the operation in the preceding form, except that in Fig. 2 the outer end of the spring remains stationary and the arbor turns. The operation may thus be briefly stated: The

spring is wound by turning the winding arbor B2 in the direction of the arrow, and when the winding key is removed, the arbor will begin to turn in a direction opposite to that of the arrow, and the clock movement will be thereby driven. The lever D2 will exert a braking action directly upon the arbor B2, which action will be greatest when the spring is exerting its greatest tension, and will decrease as the tension decreases, there resulting, as in the former case, a uniform power exerted upon the clock movement during successive periods of time.

**Watch Trials in Geneva for 1894.**

**M.** RAOUL GAUTIER has presented to the *Classe d'Industrie et de Commerce*, Geneva, his report on the watch trials of 494 watches, for the year 1894, from which the following table is quoted:

FIRST PRIZE.

MAKERS.

Ch. Meylan.

SECOND PRIZE.

Patek, Philippe & Co.

id.

Pavid.

THIRD PRIZE.

Zentler Bros.

Grandjean.

Ch. Meylan.

Bachmann.

Ch. Meylan.

Louis Geronde.

id.

Patek, Philippe & Co.

HONORABLE MENTION.

Pavid.

Ed. Koehn.

Ch. Meylan.

Zentler Bros.

Ch. Meylan.

Bachmann.

Zentler Bros.

At the test of series where the prizes are given to the best average rates of any five watches from any manufacturer, this severe test brought the following results :

FIRST PRIZE. (Only one.)

Charles H. Meylan.

SECOND PRIZE.

Patek Philippe & Co.

HONORABLE MENTION.

Zenther Bros.,

Ed. Koehn.

We are pleased to announce to the trade that Mathey Bros., Mathez & Co. are justly reaping their reward in obtaining the First Prizes, and others at the Observatory of Geneva for the superior running of their watches during the year. Charles H. Meylan, member of the firm and director of their factory in Switzerland, deserves great credit and we hope to see his name appear again with similar success.

## Bones of Buddha in a Beryl.

A PAPER recently read by R. Sewell before the Asiatic Society in London described some relics of Gautama or Buddha, that are now in the Central Museum at Madras. They consist of three pieces of bone taken from his corpse after cremation, and inclosed in a little casket made of a single beryl. The beryl was inclosed in other caskets of stone, and was buried by some one named Kura, in a carefully built monument at Bhattiprolu, on the bank of the Kistna. Mr. Sewell read the

history of the finding of the relic by Mr. Rea, and detailed evidence which conclusively proved that the relics were believed in about 200 years B. C., and had not been disturbed since. The beryl being indestructible by time, there is little reason for doubting the authenticity of the relics.

MR. SWEATER—Yes, pastor; I try earnestly to bring my child up in the way of righteousness. Johnnie, say something for the pastor.

JOHNNIE—Where in blank is my collar button.—*Judge.*

## Skates of Gold and Jewels.

“SKATES made of the most precious metals, save that part of the blade which comes into contact with the ice, and ornamented with precious stones, grow commoner in this country every year among the richer classes,” said a West End dealer, who during the Winter season makes skates a speciality.

“On the continent of Europe—in Russia especially—and in America skates made entirely of gold, except as regards one part of the blade, have been given as presents for years; and, prior to this season, I have myself had pairs made to order to cost over £200, and this season I have, in addition to the very beautifully ornamented skates I have in stock, taken orders for nearly a dozen pairs made wholly of gold and silver. I have, in the possession of one of the Russian diplomatic staff, seen a pair of skates worth quite £3,000, and it is quite common among Americans of the wealthy class to have every portion of the fittings ornamented with precious stones.

“The Empress of Austria has a pair of skates and uses them, too, which are said to have cost £10,000. Lately the young Queen of Holland was presented with a beautiful pair, with chased golden blades, and a profuse diamond ornamentation which cost half that amount.”—*London Answers.*

### III., NOT IV.

Charles V. of France was surnamed “The Wise,” but it is due to his mistake, obstinately persisted in, that the hour of four is represented on the dial of a watch or a clock by four I's instead of IV.

When the first clock to keep accurate time was made, it was carried to Charles V. of France by its maker, Henry Vick. The king looked at it and said:

“Yes, it works well, but you have got the figures on the dial wrong.”

“I think not, your majesty,” said Vick.

“Yes, that four should be four ones.”

“Surely not, your majesty,” protested the clockmaker.

“Yes, it should be four ones,” persisted the king.

“You are wrong, your majesty.”

“I am never wrong!” answered the king, in anger. “Take it away and correct the mistake.”

The clockmaker did as he was commanded, and so we have III. instead of IV. on the dials of our clocks.—*The Youth's Companion.*

ASKER—What is the hardest thing to find in the Boston streets?

TRAVELER—A woman without glasses and gum-shoes on.—*Philadelphia Inquirer.*

HOAX—Why does Wigwag call that dog of his ‘Waterbury’?

JOAX—Possibly because its a cheap watch-dog.—*Philadelphia Record.*

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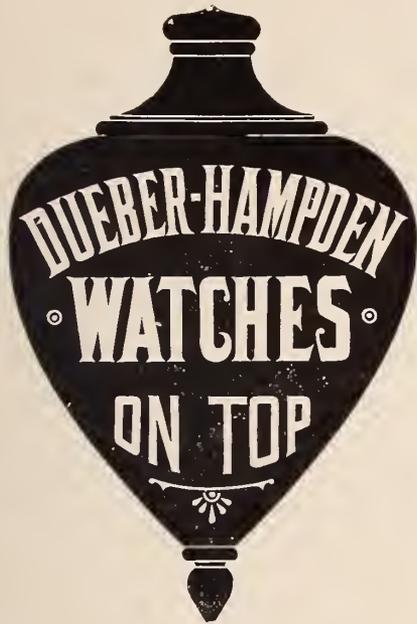
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Baby Combs - - -	68	Ideal Safety Chains - - -	1 28	Mounted - - -	68
Baby Rattles - - -	2 40	Ink Erasers - - -	48	Purses, Silk, Silver	
Bottle Holders - - -	1 48	Knee Buckles - - -	34	Mounted - - -	1 76
Bag Tags - - -	24	Key Rings - - -	31	Pocket Books, Calf, Silver	
Bon Bon Spoons - - -	90	Key Rings and Tags - - -	60	Mounted - - -	2 20
Bon Bon Tongues - - -	80	Key Tags - - -	24	Pocket Books, Seal, Silver	
Bib Holders - - -	56	Key Chains and Rings - - -	1 24	Mounted - - -	2 64
Belt Pins - - -	20	Knife Cases - - -	34	Pocket Books, Lizard,	
Belt Buckles - - -	80	Letter Openers - - -	68	Silver Mounted - - -	3 08
Belts - - -	1 00	Letter Clips - - -	1 00	Pocket Knives - - -	1 00
Bill Books - - -	68	Link Sleeve Buttons - - -	24	Pin Trays - - -	4 20
Butter Spreaders, doz.,	10.20	Lorgnette Chains - - -	1 34	Picture Frames - - -	88
Button Hole Scissors - - -	1 60	Manicure Sets, 6 Pieces in		Ring Stand - - -	1 84
Curling Irons - - -	71	Roll - - -	6 90	Ribbon Lorgnette Silver	
Cane Marks - - -	12	Manicure Scissors - - -	1 34	Slide - - -	40
Chatelaines - - -	68	Match Boxes - - -	1 16	Shoe Buttoners - - -	44
Cork Screws - - -	34	Match Safe, Leather and		Shoe Horns - - -	1 00
Cigar Cases - - -	1 00	Silver - - -	30	Shoe Horn and Shoe	
Card Cases - - -	68	Manicure Set, 4 Pieces		Buttoner in case - - -	2 80
Crochet Needles - - -	40	in Leather Case - - -	2 51	Salt Spoons - - -	24
Cuticle Knives - - -	76	Manicure File in Silver		Salt Cellars - - -	79
Corn Knives - - -	44	Case - - -	40	Sugar Tongues - - -	80
Coat Hangers - - -	34	Napkin Rings - - -	1 91	Sugar Sifters - - -	1 20
Court Plaster Cases - - -	56	Nail Files - - -	40	Side Elastics - - -	1 32
Czarina Buckles - - -	31	Nail Polisher - - -	1 12	Sleeve Elastics - - -	88
Coat Clasps - - -	44	Nail Cleaner and Ear Spoon	60	Suspenders - - -	3 30
Comb, Manicure File and		Nail Polisher Trays - - -	2 40	Silk Winders - - -	64
Mirror, in Leather Case	1 40	Orange Knives per doz. - - -	14 40	Side Combs - - -	28
Comb and Manicure File,		Prayer Book Marks - - -	20	Spool Holders - - -	44
in Leather Case - - -	1 00	Paper Cutters - - -	51	Stamp Boxes - - -	51
Desk Seals - - -	46	Pen Holders - - -	1 00	Tooth Brushes - - -	76
Embroidery Scissors - - -	1 12	Pen Extractors - - -	34	Taper Holders - - -	77
Emerys - - -	40	Pencil Protectors - - -	34	Tooth Pick Cases - - -	31
Funnels - - -	4 00	Pin Cushions - - -	1 92	Tea Bells - - -	2 67
Floss Spools - - -	68	Pencil Erasers - - -	68	Tea Balls - - -	1 87
Floss Boxes - - -	1 32	Pocket Combs - - -	80	Tea Strainers - - -	1 32
Game Counters - - -	1 12	Pocket Combs, Silver Case	1 20	Thimble Boxes - - -	1 00
Garters, Ladies' - - -	1 44	Pocket Combs, Leather		Thermometers - - -	2 40
Garters, Men's - - -	1 20	Case - - -	60	Tuxedos - - -	71
Garter Buckles - - -	1 34	Peppers and Salts - - -	1 48	Tie Clasps - - -	24
Glove Buttoners - - -	34	Powder Boxes - - -	1 66	Umbrella Straps, Leather	24
Hat Marks - - -	20	Powder Boxes, Celluloid,		Umbrella Straps, Silk	12
Hat Brushes - - -	3 31	Silver Trimmed - - -	51	Vaseline Spoons - - -	34
Handkerchief Holders - - -	44	Pen Wipers - - -	60	Veil Clasps - - -	34
Handkerchief Pockets,		Pocket Pin Cushions - - -	60	Watch Pockets - - -	68
Silk, Silver Mounted	2 51				

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**The Value of News Reading.**

THIS journal, in its last issue, offering some precautions to jewelers whereby they might guard themselves against the operations of such a clever swindler as Abe Rothchild, alias J. C. Coleman, T. M. Jones, etc., presented the following:

*First, it is necessary that the jeweler should know that such swindlers are abroad in the land, and should know some particulars regarding their tactics. These facts he can learn only by reading carefully every issue of a reliable trade journal that expends much energy and money in gathering news of this character. THE JEWELERS' CIRCULAR is such a journal: if the jeweler prefers any other publication, let him read that, so long as he does read the news.*

The wisdom residing in these statements could not be more potently proved, were we ourselves the makers of events, than has been done by the prompt capture of the culprit, entirely by reason of the fact that one of the subscribers to THE CIRCULAR, Thomas Lees, of Hamilton, Ont., upon whom Rothchild tried to work his game, had read a full exposure of the swindler's operations in the issue of this journal of March 20. The jewelry trade at large owes a debt of gratitude to Mr. Lees for his shrewdness and able detective work. As to the makers of THE CIRCULAR, they feel that they have but carried out their mission, which is to

present all the news of the jewelry trade, in as complete and accurate form as possible; but they also experience a sensation of satisfaction that their labors are crowned with success. The full story of the capture of Rothchild as published in the *Toronto Globe*, is presented in another portion of this issue. It is a matter of professional pride on our part to note that the *Globe*, as well as every newspaper and news association in the country, gives credit for the capture directly to THE JEWELERS' CIRCULAR.—Editorial in issue of April 3.

HAMILTON, Ont., March 25, 1895.  
 Editor of THE JEWELERS' CIRCULAR:

We have undoubtedly caught the diamond swindler referred to on page 22 of the last CIRCULAR. The capture was certainly due to the exposure in your paper, for had not Mr. Thomas Lees, of this city, read the account of it there, a great many Canadian jewelers would also have been numbered among his victims.

We have sent you to-day's *Globe* which gives the best account of the affair, although it makes some contradictory statements. The last part, which we have marked with blue pencil, we guarantee as practically correct, and gives the credit to THE CIRCULAR and to the persons who first discovered the fraud, and took the leading steps in the capture of the swindler.

Yours respectfully,  
 GEO. H. LEES & Co.

HAMILTON, Ont., March 25, 1895.  
 Editor of THE JEWELERS' CIRCULAR:

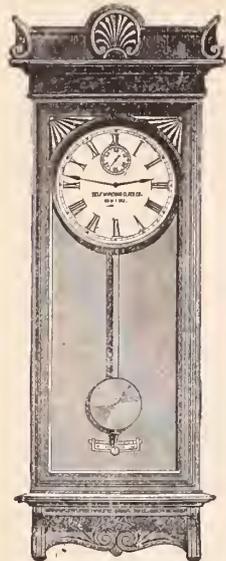
I have sent you by this mail a copy of the *Hamilton Herald* which gives an account of a diamond swindle. I have crossed out an error and written correction. The jewelers of Hamilton and Toronto and probably all Canada are under a debt of gratitude to you for your promptness in reporting a similar transaction in the southern States which was the means of the present arrest and prevention of a like fraud in Canada. Wishing your publication every success, I remain,

Yours, etc.,  
 THOMAS LEES.

HAMILTON, Ont., March 27, 1895.  
 Editor of THE JEWELERS' CIRCULAR:

I am sending you by mail copies of the *Hamilton papers* with the account of the capture of Rothchild, the diamond swindler. It was through your paper that notice of his operations was received here, and Mr. Thos. Lees, jeweler, of this city, was the first man to read the account and warn the trade through his nephew, G. H. Lees.

Very truly yours,  
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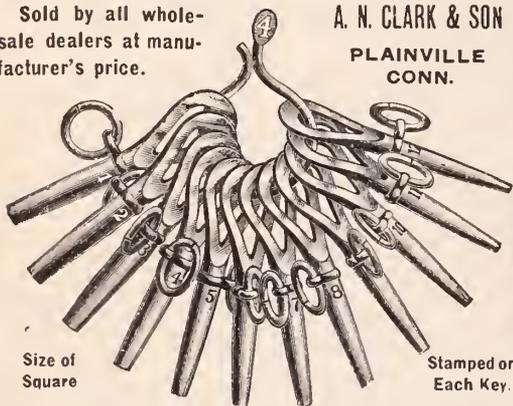
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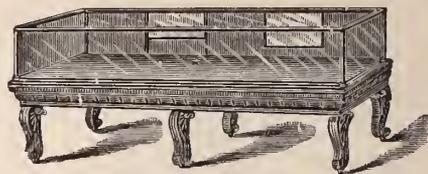
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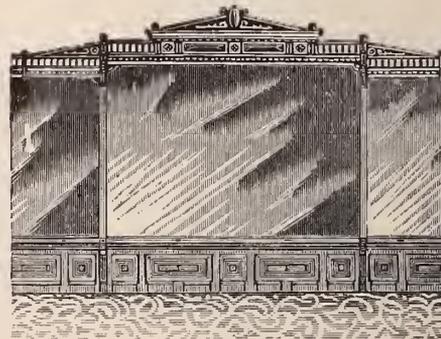
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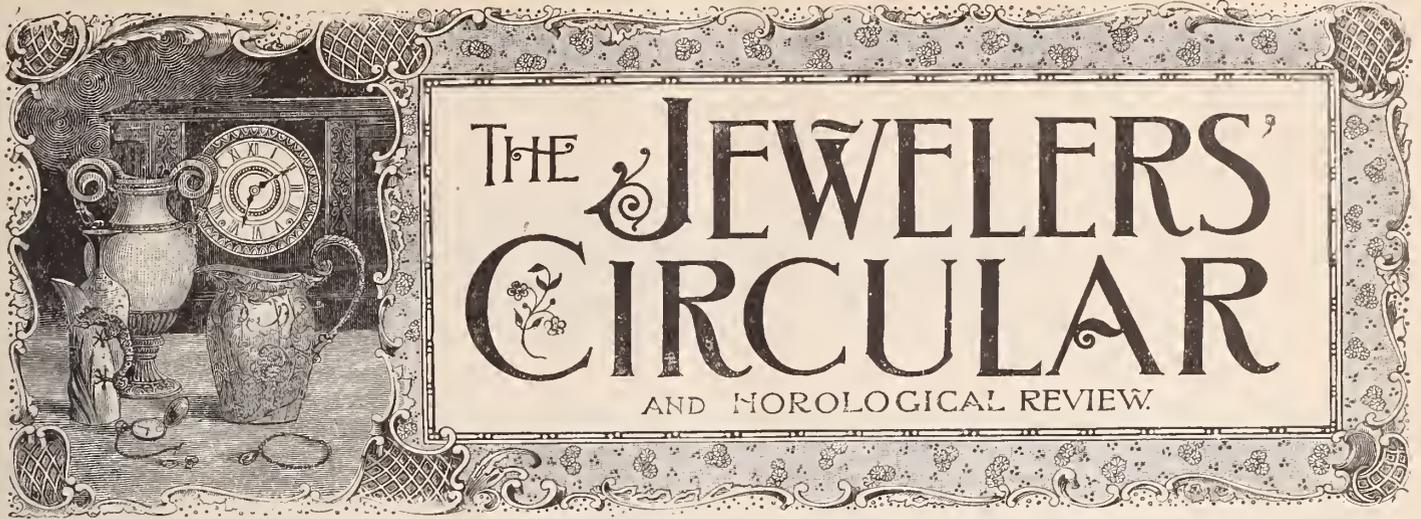
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AND HOROLOGICAL REVIEW.

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189 Broadway, New York.

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VOL. XXX.

NEW YORK, WEDNESDAY, APRIL 17, 1895.

No. 11.

## A WATCH FOR THE BLIND.

BY CLAUDIUS SAUNIER.

**G**ASTON TISSANDIER and Planchon, in *La Nature*, recently published two very interesting articles on "Curiosities in Horology," and I beg leave to make another contribution to the history of the measurement of time. It is an ancient watch which embodies several remarkable features. It would be a veritable landmark placed in this history, if we were able to state with absolute certainty the exact date when it was made. The

exterior appearance of the watch is shown in fig. 1, and its movement in fig. 2.

It has only one hand adjusted upon the cannon (brass pipe) of a toothed iron wheel which revolves freely around an upright pin in the plate. This wheel is actuated by a sort of lantern pinion formed of three pins drilled into the very thick lower pivot of the fusee. If the depthing is weak, these pins of untempered iron are bent outward; if too great, the opposite is done. It is therefore the axis of the fusee which impels the hand.

A series of varied rounded knobs underneath the hours will be noticed. The one standing highest is underneath the hour XII. It is consequently a night watch or a watch for blind people, the honor of the in-

vention of which has been claimed by several watch makers in different ages. The blind or the seeing person, as the case might be, wishing to know the hour of the night, would find first the knob circle, and then feel for the highest knob. Having found this, he would pass from knob to knob, counting 1, 2, 3, etc., until he felt the point of the hand; then without letting go of it, he would closely ascertain the posi-

tion of the hand. Upon the shutter is badly engraved the year 1504, and underneath, a sort of S crossed by an arrow, which device is also very badly engraved. It is a monogram representing two initials, or is it a trademark? We cannot say. We venture to assert, however, that the date 1504 and the S were engraved by the watchmaker who made a few alterations to the original work, the maker of which he knew (Noel) and the

date when made. If so, the watch would belong to the fifteenth century.

By turning the bottom uppermost, there will be seen in a circular hollow which appears to have been made with a strong punch stroke, the name of Noel. The surface of the name being raised above the bottom of the hollow, this part has preserved

its gilding, which has disappeared almost entirely from the other parts of the case.

Who was this Noel? We have tried to ascertain the period in which this Noel existed, but were unsuccessful up to the present. If one or more of the scientific societies of Normandy would aid us, the time might be established. The reason we believe this is, that at that time this province was one of the most advanced and flourishing so-



FIG. 1.—EXTERIOR VIEW.

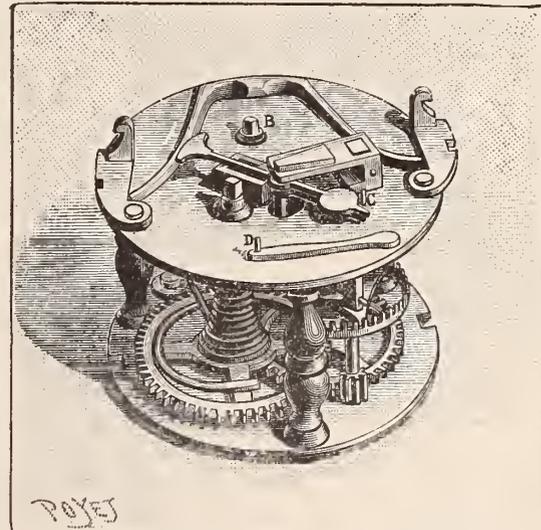


FIG. 2.—VIEW OF MECHANISM.

tion between the nearest two knobs, and he could then readily approximate the time within about five minutes. This precision was all sufficient for that period, that is to say, the year 1504.

A, fig. 1, is a sort of small window with shutter, which when opened permits the inquirer to look into the interior of the case to see whether the watch is wound or not. The opening is in the front of the fusee, upon which winds a catgut.

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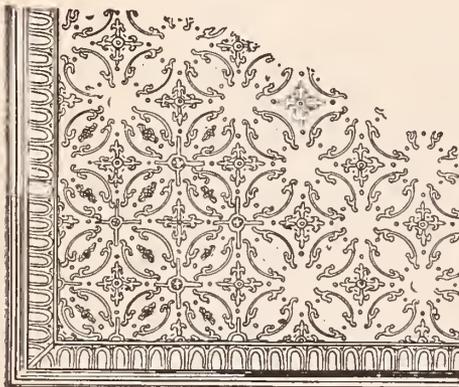
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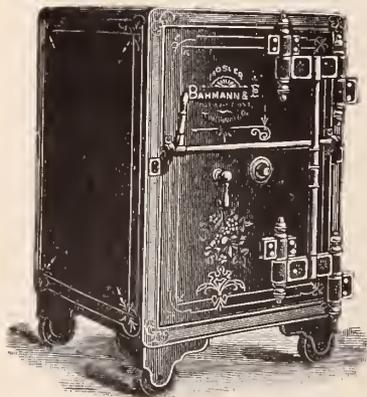
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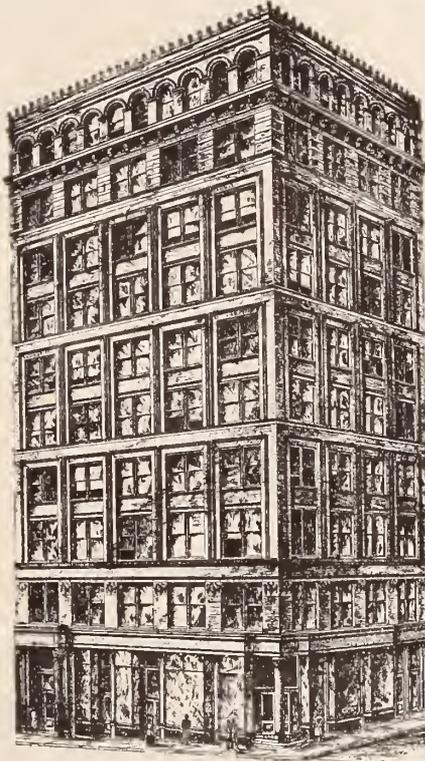
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DEALERS IN

**WATCHES,**

Will Occupy OFFICES on the FIRST FLOOR of the

New Prescott Building.

that Montaigne could write, after having visited Spain (we cite from memory, not having the text before us): "The Normandy and Languedoc are in France, the only provinces fit to be Spanish."

Let us next examine the watch movement, Fig. 2, which possesses various other

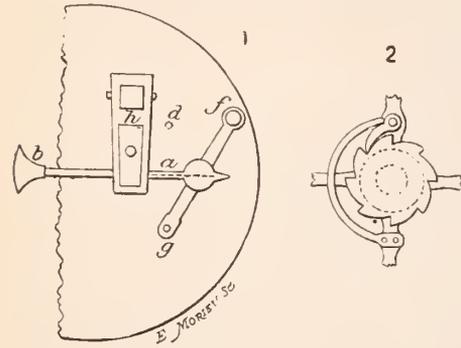


FIG. 3.

quite curious characteristics besides those already mentioned. Except two brass wheels, which, we believe, were put in afterward to take the place of the original iron wheels, all the wheels are of iron, as well as the two plates and the pillars which keep them together. The escapement is a verge, and, as has already been said, the action of the spring is transported to the fusee by means of a gut. The balance *b a* Fig. 3, is doubtless a new one, and replaced the old bar. Underneath the balance, which ends in the point *C*, Fig. 2, there has

been adapted to the axis of this balance a small brass blade, shown in the dotted line at *a*, Fig. 3. At each double vibration, the free end of the small blade bends successively against the pin *d*, Fig. 3, and at its return against another pin *g*, fixed at the movable extremity of the small bar *f g*, which has its motion center at *f*.

Was the small spring the first attempt toward the modern regulating spring, the spiral, or a modification of the two hog's bristles of various old German watches? The small bar *f g*, which revolves with tight friction, might be considered as the rudimentary precursor of the index of our modern watches; in effect, if the extremity *g* is pushed to the left, Fig. 3, the vibration arc is diminished and the contrary takes place by pushing it to the right. No. 2 of Fig. 3 represents the clickwork of the fusee. It is also worth mentioning the very curious fact that this little mechanism does not contain a single screw. The pieces are fastened in two ways; by riveting, so that it cannot be taken down, and, in the contrary case by driving upon a square pillar *h*, the piece to be fastened; the two are then united by sticking a pin through, and if it should be necessary, this is pulled out, as shown at *h*, Fig. 3.

Insects of all sorts now appear in silver. The wings of some are fully two inches long. What the milliner calls broad effects rule also in jewelry.

**Consolidation of I. G. Dillon & Co. and Wheat & Hancher.**

WHEELING, W. Va., April 12.—The Dillon, Wheat & Hancher Company, of Wheeling, have been chartered by the Secretary of State. The capital stock of the company is \$500 minimum and \$100,000 maximum, in single shares of \$100. The company are a consolidation of I. G. Dillon & Co. and Wheat & Hancher. The objects as formally stated in the charter, are to manufacture jewelry and to deal in watches, jewelry, diamonds, etc. The incorporators are: I. G. Dillon, A. A. Wheat, C. N. Hancher, J. M. Wiestling and E. T. Albert. The law requires 21 days' notice to organize, and after the expiration of that time, the company expect to be in active operation and to have the new concern complete by May 1st.

The beautiful room now occupied by Wheat & Hancher will be closed. The new firm will occupy the large store room of I. G. Dillon & Co., but much of the costly ornamentation in the other store will adorn it, and the big clock on the curbstone in front of Wheat & Hancher's present place will be removed to the new stand.

In the first trial case for a recovery under the Connecticut Supreme Court decision that the itinerant peddlers' act is unconstitutional, a transient clothier at Bristol has recovered \$100 and costs in a suit against that city. There was an appeal from the finding. Many other similar suits are expected.



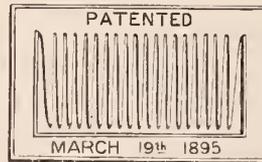
THE "SANS GENE" SIDE COMB.

THE UNDERSIGNED CALL THE ATTENTION OF THE TRADE TO THEIR

**PATENT BUCKLE  
"SANS GÊNE"  
SIDE COMB,**

AND request them to guard against infringements of their Patent Rights. It being a good thing, unprincipled manufacturers will use unlawful methods and try to imitate and appropriate this idea. We shall promptly prosecute any one who BUYS, SELLS, or MANUFACTURES our Patented Comb not our make.

ALL OUR  
GOODS ARE STAMPED  
ON THE BACK.



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March 19, 1895

**RICE & HOCHSTER,**

MANUFACTURERS OF

**TORTOISE • SHELL • GOODS,**

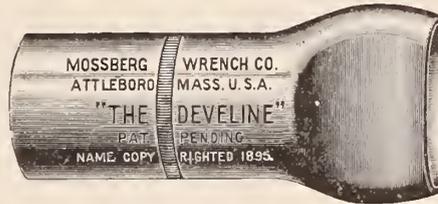
485 BROADWAY, NEW YORK.

THE . . . .  
"DEVELINE"  
WHISTLE.

FOR THE  
JEWELRY TRADE.

ROMAN GOLD SATIN FINISH ON  
14K. PLATE.

"BLOOD  
CURDLING."



"SIGHS LIKE  
AN INFANT."

"SOOTHING."

"HIDEOUS."

NO. 47. \$4.00 DOZ. ORDER BY NUMBER.

PUT UP 1 DOZEN IN DISPLAY BOXES WITH ADVERTISING CARD.

"My Twins Ain't in It."

MOSSBERG WRENCH COMPANY,

"Our Dog Slid  
For Cover."

MANUFACTURERS OF NOVELTIES,  
ATTLEBORO, MASS.

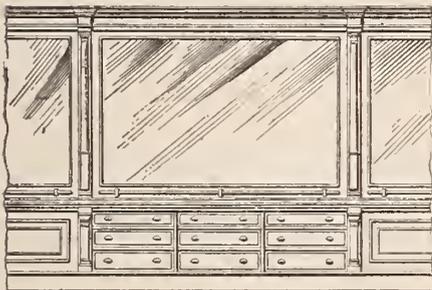
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-  
WARE, ETC.



WE make to order only, and guarantee our work to be  
Dust Proof and First-Class in all its details, and to  
have all the Latest Improvements as regards Shelf  
Arrangements, Electric Lights, Etc. We will cheerfully  
furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

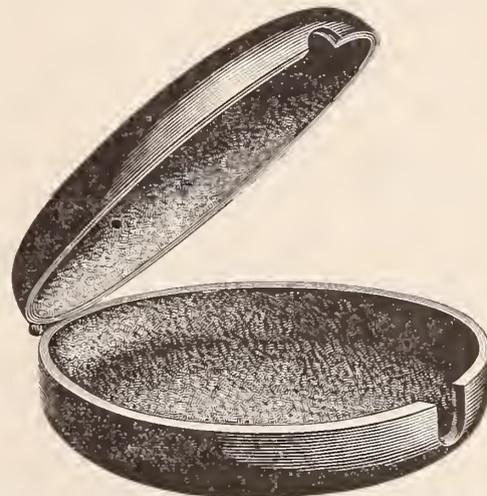
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Jewelry · Auctioneers,  
21 School Street.  
BOSTON. MASS.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case ;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

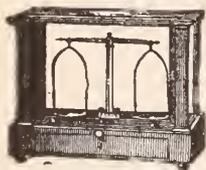
And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

AND

PRECIOUS STONES,**182 BROADWAY, COR. JOHN STREET,  
NEW YORK.**Venetian Building, **34 & 36 Washington St.  
CHICAGO, ILL.****HERMAN KOHLBUSCH, SR.**Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nas-  
sau Street, cor.  
Maiden La. N. Y.  
(Formerly  
Jersey City.)**R. A. KIPLING,****Precious Stones**AND **Fancy Goods****Bought and Sold on Commission.****19 RUE DROUOT,****PARIS, FRANCE.****HENRY FERA,**

IMPORTER AND CUTTER OF

**DIAMONDS,****10 MAIDEN LANE, NEW YORK.****ESTABLISHED**AS AN IMPORTER SINCE 1871.  
AS A CUTTER SINCE 1878.I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new **DIAMOND CUTTING AND POLISHING WORKS AT No. 60 FULTON STREET,** fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

**CUTTING FOR THE TRADE A SPECIALTY.****Fashions in Spring Jewelry and Silver Articles.**

A LADY'S RAMBLES AMONG THE JEWELERS

Silver standards for tea balls are new and are sold separately.

Tasteful silver and enamel rings have been put forth at modest prices.

The latest silver belt pins have one end larger than the other, tapering gracefully.

Buckles of oxidized silver with sectional ornament in dull silver forms enclose colored enamels. These have great distinction.

A variety of buckles which is new has a square of metal with a canvas-like effect in the ground; this serves as relief for a garland.

Yachting buckles have the club pennant in enamel flung athwart the circle, mingled with some other marine insignia, as the anchor.

A new photograph frame is of large silver links alternately plain and chased. Through these links ribbons are run and tied in a flamboyant bow at the top.

A pretty novelty in the Renaissance buckles has a plain central surface with foliations and crossed lines so intertwined as to have the effect of a wreath. This design mingled with white and blue enamel is seen on oval and diamond shaped forms.

There might be a chapter written on so insignificant a trifle as a tea ball. One of the novelties is pipe shaped, with a handle of smoked ivory. There are diamond shaped tea balls. A new form is of flexible links like a purse; others have metal webbing built like boxes, square and diamond shaped.

Sporting pins are shown in great variety. The favorite is dedicated to that noble animal, the horse. The prevailing mode is a heavy rim of metal, broken to simulate the horse shoe. This is spanned by suitable emblems that are notable in workmanship. One sees the saddle, stirrups and bridle grouped together. Again are boots, spurs and crop. A horse's head, or that of a hound looks boldly forth, as if through a frame. Two horses, neck and neck, taken from a well known painting make another design.

The blouse retains its popularity and with it the belt. The belt buckle has numerous manifestations. The newest is taken from the national currency. The gold eagle is the last novelty in belt buckles, and very pretty it is. The eagle, convex and in high relief, makes the central section; this is flanked by two smaller golden disks. The result is highly ornamental. Another variety in mounting has the eagle in the center of a square polished surface. These buckles are attached to ribbon of alternate stripes of metal and silk. There are red, blue, purple, black, separated by gilt and silver threads. These will be undoubtedly popular.

ELSIE BEE.

**THE BOWDEN****SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,****NEW YORK.**

**Full Report of the Annual Meeting of the Iowa Retail Jewelers' Association.**

BATTLE CREEK, Ia., April 8—The second annual convention of the Iowa Retail Jewelers' Association convened at the Savery House club Des Moines, Tuesday, April 2d. The election of officers resulted as follows: president, E. G. Bowyer, Algona; vice-president, D. A. Curtis, Knoxville; secretary, H. Kirkpatrick, Battle Creek; treasurer, C. A. Cole, Winterset; board of directors, Theo L. Rogg, Des Moines, H. H. Feige, Lake City, M. Wollman, Council Bluffs; delegates to the national convention at St. Louis in July, C. A. Cole, Winterset, E. G. Bowyer, Algona; alternates, Theo L. Rogg, Des Moines; M. Wollman, Council Bluffs. The president made the following address:

This being our second annual convention and it being the duty of the president to review the condition and progress of our association for the past 12 months, the statistics connected with the same will be presented in the secretary's report. As retail jewelers, we have certainly passed through a year of depression. I am quite sure that none of us can recall during our business careers any particular period of the past at which the retail jewelers had such experiences as during the year of 1894, especially in some portions of Iowa. As an association we have no cause to complain, although our increase in membership is not as large as it would have been had 1894 been a prosperous year. Knowing the troubles and griefs that all retail jewelers are subject to it is a great wonder to me that our association does not include the name of every retail jeweler in Iowa. I am quite sure that every retail jeweler is only too willing it should be remedied. That being the case, why not each retail jeweler appoint himself a committee of one to remedy these evils?

The importance of trade organizations cannot be over-estimated. Pains should be taken to impress those of our craft not yet affiliated with us of the wisdom of doing so at once. At St. Louis next July the annual convention of national delegates will take place. I hardly need say that this event is of great importance, bringing together as it does representatives from every State Association connected with the National. We should be careful in selecting delegates to represent us. We have a large field to select from and should have no trouble in getting men well qualified to represent us at that time. I thank you very much for the honor you have conferred on me, that of being president of this association for the past year. Again thanking you for your attention and hoping that our membership will be as large again at our next annual convention, with this gentlemen, my report closes.

By the secretary's and treasurer's reports the Association was found to be in a flourishing condition. A motion was made that the Association hold their next annual convention in Des Moines, Ia., for two days, commencing the second Tuesday in May, 1896. It was decided not to hold their semi-annual convention this year.

On motion, the Association gave H. E. Duncan a unanimous vote of thanks for his effort in making the meeting a success. All bills were ordered paid, and four applications for membership were accepted.

The meeting adjourned to meet at the Y. M. C. A. Hall, at 8 o'clock to listen to an illustrated lecture by H. E. Duncan, mechanical expert of the American Waltham Watch Co. There was a fair sized audience. His subject, "The American Watch" was illustrated with the stereopticon, showing on a screen a complete running

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

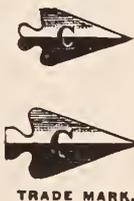
IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
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C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

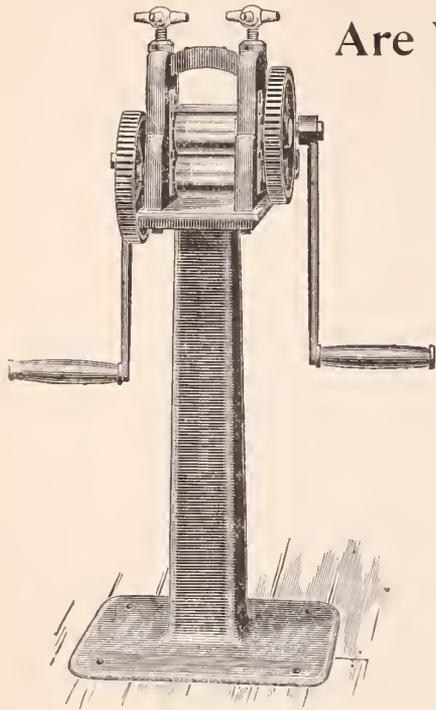


JOHN N. DISSELKOEN,  
Cutter and Importer of  
DIAMONDS

FACTORY:  
76 LANGEBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.





## Are You Well Supplied

with Rolling Mills, or do you use the ordinary single geared hand mill? In either case you can improve yourself, both in time and money saved, by using our

### DOUBLE GEARED HAND MILLS.

We make a large variety that are fully described in our No. 10 catalogue.

SEND FOR ONE.

## W. W. OLIVER,

MANUFACTURER,

1483 Niagara St., Buffalo, N. Y.

We sell to the legitimate Jewelry and Stationery trade only.



CHOICE PAPERS

MAKERS OF

## FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

watch and microscopic views of parts. The lecture lasted two hours and was very interesting and instructive.

#### CONVENTION ECHOES.

E. G. Bowyer, of Algona, was burned out recently, most of the stock being saved. He is now located across the street from the old stand.

Among members present who were absent the first meeting were: O. H. Sharp, of O. H. Sharp & Son, Centerville, Ia.; L. M. Shaw, of L. M. Shaw & Son, Monroe, Ia.; Geo. H. King, Nevada, Ia.; Louis Rathjen, Ida Grove, Ia.; Theo L. Rogg, Des Moines, Ia.; M. Wollman, Council Bluffs, Ia. There was also noted a few traveling representatives of eastern houses, among them being D. H. Wells, of the American Waltham Watch Co.; W. H. Kinna, of the Elgin National Watch Co.; A. S. Wormood, Illinois Watch Co.; D. W. Wiser, Heintz Bros.; S. R. King, E. A. Dayton & Co.; Jno. E. Ford, Otto Young & Co. Dr. A. B. Tarbox, of the Omaha Watch Repairing, Engraving and Optical Institute was also present.

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor & Patentee.

## MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

Net Prices not Published, but Sent, upon Application, to Dealers.

When you buy

Cut Glass

You want the best!

That which bears our  
Trade Mark

Has no superior

And will prove profitable and satisfactory.



## T. B. CLARK & CO., Inc.,

860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.

**EUGENE SHEFFLER,**  
207 CENTRE ST.,  
NEW YORK

MANUFACTURER OF  
JEWELERS' AND SILVERSMITHS' **DIES and TOOLS** TO ORDER,  
And Dealer in Foot and Power Presses, Shears, Etc.  
ALL SIZES BLANK STEEL DIES ON HAND.

### The Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office, the 12th inst. There were present H. H. Butts, chairman; A. K. Sloan, president; J. B. Bowden, vice-president; Bernard Karsch, treasurer; Messrs. White, Kroeber, and Abbott and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: Albert Bros., 79 W. 4th St., Cincinnati, O.; Anderton, Eberhardt & Co., Dayton, O.; Henry Aurnhammer, 224 Springfield Ave., Newark, N. J.; Bugbee & Niles, No. Attleboro, Mass.; E. A. Blauvelt, 569 N. High St., Columbus, O.; Geo. J. Busch, corner Springfield Ave. and High St., Newark, N. J.; R. Baude, 312 N. Market St., Louisville, Ky.; Chas. Diefenbach, Jr., Hamilton, O.; J. L. Graves, 22a Beacon St., Boston, Mass.; Adolph Goldsmith & Son, 68 and 70 Nassau St., New York; Louis F. E. Hummel, 9 Emory Arcade, Cincinnati, O.; The Herman Keck Mfg. Co., 21 W. 4th St., Cincinnati, O.; Howard & Cockshaw, 218 and 220 Fourth Ave., New York; Rud C. Hahn, 67 Nassau St., New York; Geo. H. Kettmann & Co., 547 W. Market St., Louisville, Ky.; Henry Karsh, 14 John St., New York; Plaut & Goetheim, 169 Race St., Cincinnati, O.; I. H. Park, Big Springs, Tex.; Jos. W. Sharrard, 534 Fourth Ave., Louisville, Ky.; J. E. & F. E. Stevens, 311 6th St., Louisville, Ky.; John G. Schanbacher & Co., Newark, N. J.; Sawyer & Fahr, 93 and 95 Greene St., Newark, N. J.; J. W. Tuttle & Co., Plattsburgh, N. Y.; Unger Brothers, 412 and 414 Halsey St., Newark, N. J.; Wartz & Voorhis, 220 Fourth Ave., New York; April 2d, F. J. H. Schell, Xenia, O.

### The Bill to Re-Incorporate the Jewelers' League Reported Favorably.

The bill mentioned in last issue of THE CIRCULAR, introduced by Assemblyman Malby in the New York Assembly, to re-incorporate the Jewelers' League of the City of New York, as a fraternal beneficiary society, under the name of the Jewelers' League of New York, was up for a hearing last week before a committee of the New York Senate. Among those who appeared in the interest of the bill were Henry Hayes, president of the Jewelers' League, vice-presidents J. B. Bowden and John R. Greason, and the League's counsel, Abel Crook.

After the hearing, the committee unanimously reported the bill back to the Senate, with a recommendation that it pass. The bill is as follows:

SECTION 1.—The Jewelers' League of the City of New York, heretofore incorporated under the laws of this State, and transacting the business of life insurance upon the co-operative insurance plan, may, under the name of the Jewelers' League of New York, re-incorporate as a fraternal beneficiary society, order or association, under the provisions of Article 7 of Chapter 693 of the laws of 1892, entitled "An act in relation to insurance corporations, constituting Chapter 38 of the general laws."

SEC. 2.—This act shall take effect immediately.

### Was This a Case of Attempted Swindle?

What appeared to be a swindle by the aid of imitation diamonds was attempted Wednesday upon Charig Bros., retail jewelers, 146 Fulton St., New York, about 10 o'clock A. M. A tall well dressed young man entered the Charig Bros' store and introduced himself as a drummer selling "Golconda" gems. He induced Joseph Charig to compare a pair of genuine diamond earrings with the imitation, shuffled them quickly, handed a pair of earrings to the jeweler, and after talking a moment started for the door. Before he reached it Mr. Charig discovered the earrings had been changed and called to him to stop. Irving Charig, who was just coming in, escorted the stranger back, who explained it as all a mistake and gave up the real diamonds with many apologies. The man was not arrested, here being no direct evidence of a swindle, but Mr. Charig notified the police of the occurrence. R. L. Griffith & Son, Providence, R. I., who control the "Golconda" gems, have something to say on this matter in their advertisement in another part of this issue.

PROVIDENCE, R. I., April 13.—R. L. Griffith & Son do not know the party who called upon Charig Bros., New York, purporting to be a drummer selling "Golconda" gems.

### Robbed a Jewelry Store Under the Protection of a Storm.

ASBURY PARK, N. J., April 10.—The storm Monday night gave thieves a good chance to rob the jewelry store of A. W. Cornelius, 616 Cookman Ave. The thieves gained an entrance to the store by going through the dining room of a house next door and cutting a part out of the rear of the jewelry store large enough for them to enter.

The thieves got away with a large quantity of sterling silverware, opera glasses and other portable valuables that were within their reach. A watchman heard the noise of the thieves cutting into the jewelry store but thought it was the blowing of the wind. In making his rounds he was heard by the thieves who fled before cracking the safe.

### B. Eckstein & Co. Make an Assignment.

Bernard Eckstein, wholesale dealer in jewelry, 496 Broadway, New York, under the name of B. Eckstein & Co., made a general assignment Friday, to William B. Keily, giving preferences to the People's Bank for \$6,825, and to the estate of R. B. Barker for \$275. The assignee is the assignment clerk of the Court of Common Pleas. Lawyer Geo. W. Galinger, who filed the assignment, was seen by a CIRCULAR reporter Saturday, at his office in Temple Court, and stated that work upon the inventory of the assigned estate would be commenced immediately.

Mr. Galinger could not yet say what the assets are, but estimated the liabilities to be about \$80,000. The creditors are principally in Providence and the Attleboros,

hardly any being in New York. As soon as the inventory is completed he expects to call a meeting of the creditors and submit an offer of settlement. The inventory will take some time to complete as the stock is a large one.

Bernard Eckstein has been in the jewelry business for about 20 years. He was formerly a partner in the firm of Eckstein & Wertheimer, which he succeeded, Dec. 19 1891, assuming the liabilities, about \$50,000. These he paid and has since carried on the business under the style of B. Eckstein & Co., the company being nominal.

### A Test Case Against a Watch Club in Philadelphia.

PHILADELPHIA, PA., April 10.—J. C. Gigon, proprietor of a watch club on Chestnut St., has been arrested, charged with setting up a device in the nature of a lottery. It was alleged that Gigon is at the head of the club, and advertises to have a drawing for a \$65 watch every two weeks. The defendant's attorney, it is said, assured the magistrate that his client was acting under the advice of an eminent lawyer that the enterprise was not being conducted in violation of the law. Magistrate South informed him that the prosecution was brought after a consultation with the District Attorney, as a test case, and in order to have the Court pass upon the matter.

In a few weeks Dr. Knowles' chart or key to the study of refraction of the eye will be ready for use by the medical profession and by his private students while taking a course in theoretical and applied optics, at his office, 4 Maiden Lane, New York. The price of a copy is placed at the nominal sum of \$1.

## THE FLETCHER PATENT Wall Case Tray System



Complete line of goods displayed in Trays in one movement. Will increase carrying capacity one hundred per cent. Samples being shown in boxes on the shelves.

**FLETCHER MFG. CO.,**  
259 WEST 27th ST., NEW YORK.

New! Creations this Season.

Send for Catalogue.

## The Dueber Co.'s Suits Against the Manufacturers of Movements and Cases.

The proceedings of the trial of the suit of the Dueber Watch Case Mfg. Co. vs. the members of the Co-operating Manufacturers' Association, in the New York Supreme Court, before Judge P. B. McLennan, were reported in the last issue of THE CIRCULAR up to the close of Tuesday morning. The trial progressed during the week and the report is here resumed from Tuesday afternoon.

After recess, Mr. Noyes who had brought with him a large number of books and ledgers, again took the stand. Mr. Sewell called Mr. Noyes' attention to a circular date February 8, 1887, which Mr. Noyes remembered and which he said was received by the Jobbers' Association from the manufacturers. When asked if it was the document by which he was appointed commissioner, Mr. Noyes said it was.

The circular was read to the jury. At the request of the Judge, Mr. Noyes explained to the jury how the jobber did not deal in the complete watch, but sold movements and cases separately to retailers. Mr. Noyes then produced his books showing the minutes of the first meeting of the committee of six after the appointment.

The witness explained that he was first informed of his election as commissioner on Feb. 17th. Being asked about the payment of the office rent and other expenses, he answered that he paid them all as treasurer of the Jobbers' Association, and at the end of the year the expenses were shared by the jobbers and manufacturers pro rata. Mr. Sewell then questioned the witness about the circular of Nov. 16, 1887, relating to the Dueber expulsion, and Mr. Noyes read from the record of the meetings of the sub-committee, the proceedings of the meeting authorizing that act. The circular of Nov. 16 which was sent to the jobbers notifying them of the Dueber Co.'s expulsion and warning them against handling Dueber goods, was also read to the jury. Mr. Noyes said he sent out these circulars to all the members of the jobbers' and manufacturers' associations. Mr. Noyes' attention was called to a letter written by him to Mr. Dueber. The witness identified it and it was read to the jury. The letter was dated Nov. 12, 1887, and was to the effect that charges had been preferred to the Watch Case Manufacturers' Association against the Dueber Watch Case Mfg. Co., and the latter, not appearing, had been suspended.

A circular of the American Watch Case Manufacturers' Association, dated Nov. 29, 1887, also read, was to the effect that the same conditions existed as before the expulsion of the Dueber Watch Case Mfg. Co. This Mr. Noyes said he sent to all the jobbers. Mr. Noyes was asked to explain what he did to make effective the expulsion of the Dueber Co., and also regarding a circular issued in September, 1888, stating that B. F. Norris, Alister & Co., Chicago,

having sold Dueber watches, were fined \$1,000. The circular was read to the jury. The circular mentioned several additional jobbers who were fined for selling Dueber watches. Mr. Noyes said he thought all the fines but one were paid. A. Hirsch & Co., Chicago, who did not pay their fine of \$800, were expelled from the association.

Mr. Noyes was shown a circular dated Sept. 26, 1888, which was offered in evidence. A motion was made by one of the defendant's attorneys to strike out all testimony relative to circulars sent out by the Jobbers' Association. The motion was overruled. The circular of Sept. 26, 1888, was read to the jury. It also related to jobbers who were fined and expelled for selling Dueber goods. Mr. Noyes explained that all fines were made by the committee of six and that all circulars relating to discipline emanated from this committee. A circular of Feb. 18, 1888, was next taken up by Mr. Sewell. This circular said that the manufacturers and jobbers had decided to continue to co-operate during the coming year as heretofore.

Mr. Noyes, asked how he discovered that jobbers were selling goods, said he had employed men to purchase watches from suspected dealers. In answer to another question Mr. Noyes said that he ceased to be commissioner in January, 1893.

"How many jobbers were there in the United States?" was asked Mr. Noyes, who replied: "About 300, and the membership of the association was about 250 or 260."

In the cross-examination of Mr. Noyes by Elihu Root, the former explained that the Dueber Watch Case Mfg. Co. were one of the original members of the Watch Case Manufacturers' Association. He also said that a representative of the Dueber Co., Col. Moore, was one of the committee that drew the association's constitution, and was also present when the terms of agreement with the jobbers were drawn up. In the terms of agreement, Mr. Root said, he found that the members of the Watch Case Manufacturers' Association were to sell at jobbing rates to members of the Jobbers' Association, and he asked Mr. Noyes to explain to the jury what was meant by jobbing rates. Mr. Noyes did so. Mr. Noyes was asked if he knew of anything that would prevent retailers from buying Dueber watches direct from that company and he answered "No." He also said there was nothing to prevent any jobber, whether a member or not, from buying watches from all manufacturers. Outside jobbers, however, could get no discounts.

Mr. Noyes said there were at this time about 100 manufacturers of watch cases, and that the manufacturers in the association made about 60 per cent. of the entire product of watch cases. There were about 25 manufacturers of watch movements in the United States when the association was started. The six co-operating movement manufacturers made about 80 per cent. of the movements sold.

In the re-direct examination the witness was asked regarding the associations being

formed to "maintain prices." He was also questioned as to the "no movement without a case" rule. Mr. Noyes explained in answer to another question that Jos. Fahys & Co. had once been disciplined but later excused by the Manufacturers' Association. The witness also admitted that no members were ever tried by the sub-committee prior to the trial of the Dueber Co.

At 4.15 o'clock the Court adjourned until Wednesday morning.

WEDNESDAY.

When the trial was resumed Wednesday morning the court room was well filled with many men prominent in the watch and jewelry trade. Among them were: Daniel R. Appleton, J. R. Gleason and Appleton Smith, of Robbins & Appleton; H. W. Wheeler, of Hayden W. Wheeler & Co.; Jno. M. Cutter, general manager of the Elgin National Watch Co.; Henry Hayes, of the Brooklyn Watch Case Co.; Col. Wm. A. Moore and John C. Dueber, of the Dueber Watch Case Mfg. Co.; Joseph Fahys and Geo. E. Fahys, of Joseph Fahys & Co.; Mr. Thompson, New York agent of the Elgin Co., and John L. Shephard, of the Keystone Watch Case Co.

Mr. Noyes again took the witness stand and was questioned by Elihu Root, counsel of the defendants, regarding his answer stating that the sub-committee tried no other case before the Dueber expulsion. Mr. Noyes said he spoke only in relation to manufacturers, as many jobbers had been tried and fined during that time. Mr. Sewell asked Mr. Noyes what manufacturer was ever expelled besides the Dueber Co., to which Mr. Noyes answered: "The United States Watch Co." This was after the Dueber Co.'s expulsion.

A juror here questioned Mr. Noyes why the resignation of Dueber was not acted upon although received before the company were expelled. Mr. Noyes gave as answer that the expulsion was made by the committee of six who had no power to act on resignations.

Jas. R. Gleason, of Robbins & Appleton, was the next witness called. He was requested by Mr. Sewell to look at the constitution of the Watch Case Manufacturers' Association which he identified, and stated that he was secretary of the association and wrote the manuscript for the committee but did not remember who ordered it printed, or who printed it. He was shown a paper dated February, 1887, which he did not remember signing. Counsel for the defense, however, admitted that the signature was Mr. Gleason's. Mr. Gleason was asked if he received a dispatch in November, 1887, from the Dueber Watch Case Mfg. Co. in which they resigned from the association. He could not remember distinctly whether he did or not. He then identified his signature on a letter to the Dueber Co. acknowledging the receipt of the telegram.

Q—"What did you do with the resignation?"

A.—"I submitted it to my superior officers, Mr. Thorp, and I think, Mr. Jos. Fahys."

A paper was called to the witness' attention, which he said he did not recall. The paper was in reference to the Dueber expulsion. Asked if he was ever present as secretary at the meeting of the manufacturers when Dueber was expelled, Mr. Gleason referred to the minutes of the association, and found the record of a meeting on Nov. 11, 1887, which contained a report by the commissioner on the Dueber Co. Mr. Gleason read the record which was offered in evidence. The object of the meeting was to investigate the charges against the Dueber Watch Case Mfg. Co. A letter was shown Mr. Gleason dated the same day as the meeting took place which he identified as having signed. The letter was read to the jury and was in effect a notification to the Dueber Company that they had been suspended. Mr. Gleason said that Geo. E. Fahys had succeeded him as secretary of the Manufacturers' Association. On cross examination by Mr. Root, Mr. Gleason was questioned respecting a printed paper which he said the watch case manufacturers had received. It was from the employes of watch case factories asking the watch case makers for the benefit of employers and employes, to form a plan to stop the then present competition.

Geo. E. Fahys was the next witness called. He said he was a partner in the firm of Jos. Fahys & Co. He was shown documents on which he admitted were his signatures. They were affidavits made by Geo. E. Fahys, Henry F. Cook, and Joseph Fahys in an action brought in the Court of Common Pleas against the Manufacturers' Association in June, 1891, to prevent the expulsion of Jos. Fahys & Co. from that association. Mr. Root made an elaborate argument against the admission of the papers in evidence. The documents were submitted to the judge for decision.

Mr. Fahys said he became secretary of the Case Manufacturers' Association succeeding Mr. Gleason. A circular dated Feb. 15, 1888 which he identified as having been signed with his name by Mr. Thorp was shown him. The circular was to the members of the Jobbers' Association in relation to the restrictions upon selling watch cases. Another circular fixing prices, also identified, was objected to by the defendants but was finally admitted as evidence and read.

Mr. Fahys was cross examined by Mr. Root upon the circular relating to prices asking him to explain the "rebates mentioned therein." This he did. Mr. Fahys said he remained secretary of the Watch Case Manufacturers' Association until 1890 and was succeeded by Mr. Noyes. A recess was then taken.

At the opening of the afternoon session the Judge announced that he had decided to exclude as testimony in this suit the complaint of Jos. Fahys & Co. brought against the Watch Case Manufacturers' Association in the Court of Common Pleas in 1891. Geo. E. Fahys again took the stand. He was asked to read his affidavit in the suit of Fahys vs. the Association,

and asked how he obtained the information he swore to in this affidavit. His answer was stricken out as irresponsible. Mr. Fahys was asked what per cent. of the jobbers in New York were members of the Jobbers' Association during the four years prior to 1891.

"Between 75 and 90 per cent.," answered the witness.

He was asked to state what was done with jobbers who violated the agreement made between the jobbers' and manufacturers' associations. Mr. Fahys said he had heard of jobbers who had been expelled and fined for doing so. He said he did not recollect whether notices were sent to the trade respecting the disciplining of jobbers. He was then asked whether he had ever seen the circular notifying jobbers that Koch & Dreyfus had been fined \$1,000 and suspended. He did not remember this or other facts called to his attention. His memory was not good, he said. C. W. Harmon and Mr. Fahys represented the Fahys Company at the meeting at which the Dueber Company were suspended.

Henry F. Cook, secretary of the Fahys Watch Case Co., was then called. He testified that Jos. Fahys & Co. were members of the Case Manufacturers' Association from its beginning, and that he was a member of the committee of six, previously referred to. He was on this committee from 1888. He did not remember being on any committee which examined jobbers for selling Dueber goods.

Joseph Fahys was the next witness. To the first question he answered that he was not present at the meeting at which the Dueber Company were expelled, and said he never heard of any charges against them. He went to Europe about that time.

He did not recollect signing a circular sent to the jobbers in February, 1888. Mr. Fahys further stated that he had taken no personal part in any affairs of the Manufacturers' Association since 1887. He was president of the association at that time. He said that at one time he brought an action or authorized one against the association. His firm were once expelled for giving too much discount. They were restored later, after the action had been brought.

Edwin R. Crippen, of Bates & Bacon, was then called. He said he was the secretary of the American Watch Case Manufacturers' Association. He became secretary in January, 1893, succeeding Mr. Noyes. The last meeting of the association was held in January, 1895.

Jno. M. Cutter was the next witness to take the chair. He was a member of the sub-committee of six until the committee was abandoned in 1891. He was not present at the meeting when the Dueber Company were expelled. Mr. Scofield, the Elgin's eastern agent, acted as his proxy. A great many cases came before the committee, he said, while he was a member, but he did not distinctly remember any one

in particular. After looking over the records he called attention to the minutes of the meeting that he attended on Feb. 10, 1887, at which H. Oppenheimer & Son, Chicago, were disciplined. He said the association was formed at the solicitation of about 75 per cent. of the jobbers, who desired it on account of the ruinous competition then prevailing. He spoke of the previous arrangements made with jobbers to sustain prices by discounts. Mr. Cutter went into a detailed explanation of the discount system and was examined and cross-examined by counsel on the conditions in the watch trade.

Mr. Cutter was followed by Daniel F. Appleton. The witness' attention was called to a circular signed by his firm. He remembered nothing regarding it. He remembered nothing about other circulars and acts called to his attention. The circular of April 12, 1888, he had no knowledge of.

Next Edward S. Smith, of Smith & Knapp, was called. He said he was a member of the National Association of Jobbers from the time of its organization to its dissolution. He was one of the original members of the "big six," and took part in most of its proceedings. Mr. Noyes, he said, was the instrument by which the sentences were carried out. Mr. Smith was the first witness to say that he attended the meeting at which the Dueber Company were expelled. The meeting was held at 41 Maiden Lane, and the charges were preferred by Mr. Noyes. Mr. Smith did not remember distinctly whether or not he had been informed that the Dueber Company had resigned, when the committee expelled them. The principal charges on which the committee acted were that Dueber sold watches to the Rockford Watch Co., and also cut prices on discounts. Mr. Smith was present at the meetings when fines were imposed upon jobbers for using Dueber goods. He remembered that Koch & Dreyfus were before the committee and were fined, but did not recollect the reason.

Mr. Noyes when again called to the stand said he had never heard that the Dueber Company had withdrawn, as the telegram of resignation sent to Mr. Gleason had never been handed to him. A letter from Col. Moore received by the committee of six was shown Mr. Noyes, who said he received it at the meeting. The letter announced the Dueber Company's withdrawal. The Court then adjourned until Thursday morning.

#### THURSDAY.

Jno. M. Cutter was recalled to state which company he represented on the committee of six. Jas. H. Noyes was recalled, and stated that a book shown him was the record of the meetings of the committee of six from Feb. 7, 1887, to May 29, 1888. It was kept by him. The volume was offered in evidence, as were also the records of the meetings of the committee subsequent to that time, together with volumes of letters and papers. Mr. Noyes stated, upon question, that as commissioner, he tried jobbers for acts of their salesmen who violated the rules laid down by the "big six" and asked for the discharge of such salesmen. He held an auction sale, in 1888, of Dueber watches turned over to the committee by jobbers, after the ex-

pulsion of the Dueber Watch Case Mfg. Co. There were some Anrora and other watches sold in the same way. A notice of sale of Dueber watches was offered in evidence, as was a notice to the jobbing trade stating that D. Roach, a former traveler, having violated the agreement between the jobbers and manufacturers without knowledge of his employer, had been discharged and must not be employed by any member of the association.

Mr. Noyes read the minutes of the meeting of the committee on Nov. 7, 1889, giving details of the trial of W. W. Mansfield & Co., for selling Dueber cases and Hampden movements. Mr. Mansfield was fined \$500 and his goods sold at auction. Mr. Noyes said all the goods sold at auction were obtained in this manner. No member of the Jobbers' Association was permitted to bid for these goods.

Mr. Sewell offered in evidence a letter by Mr. Noyes, to a Miss Dagoribus, a former entry clerk for the Dueber Watch Case Mfg. Co., asking her to verify a list of dealers who were suspected of dealing with the Dueber Company.

Among other manners to obtain information Mr. Noyes went to various dealers, examined their stocks, and questioned them. He hired a Pinkerton detective once, but had no other agents.

Mr. Root read from the minutes of the Watch Case Manufacturers' Association a report of the commissioner upon the withdrawal of the Rockford Watch Co. and the purchase by that company after their withdrawal of a large quantity of Dueber watches. Mr. Noyes said that about a year before this the Dueber Company had been expelled from the Case Manufacturers' Association, but were reinstated about a month afterward.

Chas. Glatz followed Mr. Noyes. Mr. Glatz said he was present at the first meeting of the Watch Case Manufacturers' Association held in 1885, and named a number of those who were present at this meeting. The Dueber Watch Case Mfg. Co. were not represented. Mr. Glatz said that Mr. Dueber had been invited to be present. Mr. Glatz was appointed a committee of one to see Mr. Dueber and induce him to become a member. He saw Mr. Dueber once or twice.

David Keller, of Keller, Ettinger & Fink, said he had been engaged in the jobbing of watches for about 30 years. He was a representative of the Jobbers' Association on the committee of six from its formation, and was the chairman of the committee for a number of years. He was chairman of the meeting at which the Dueber Company were expelled. He remembered that at the afternoon session a letter from Col. Moore was read. He did not remember its contents, which he said were not considered a proper answer to the committee's communication to Mr. Dueber, as the letter spoke of a resignation, while the company were suspended and were not in a position to resign.

The depositions of the jobbers throughout the United States, taken by commission last Summer, were then read. Those of the Chicago jobbers were first taken. After reading one or two, it was found that the time consumed would be too great and attempts were made to facilitate matters by reading the salient points of each deposition. This, however, proved impractical, and at the suggestion of the Judge all the depositions were bunched and put in evidence on a stipulation that the defendants admitted each contained testimony to the following effect: That the jobber testifying was a member of the National Association of Jobbers in American Watches prior to Nov. 16, 1887; that he had purchased watch cases from the Dueber Watch Case Manufacturing Co. at times prior to that date; that no complaint had been made as to the quality and durability, etc., of these cases; that about Nov. 16th, 1887, he received the circular bearing that date sent by James H. Noyes to the members of the Jobbers' Association, telling them of the Dueber Watch Case Manufacturing Co.'s expulsion and warning them against purchasing from that company; that after receiving that circular the deponent ceased to purchase goods from the Dueber Company, and that the reason of the discontinuance of his trade was the aforesaid circular.

The commissions put in evidence were those containing the testimony of the following jobbers:

Chicago, Ill.—Max Eppenstein, G. W. Marquardt, Jr., Adolph Hirsch, Herman F. Hahn, Geo. W.

Brethauer, Wm. M. Alister, Simon Glickauf, Chas. F. Happel, Leopold Sonnenschein, Chas. Henry Knights, Lemuel W. Flershem, Louis Manheimer, Maurice A. Mead, Maximilian Ellbogen, Benjamin Allen, Julius Schering.

Pittsburgh, Pa.—Isidor Ollendorf, Otto Heeren, Wm. F. Kingsbacher, Geo. B. Baruch, Geo. B. Goddard and E. W. Hill, M. Kingsbacher; Boston, Mass.—Eugene B. Floyd, David C. Percival, Austin Sylvester, Charles Harwood, Charles F. Morrill; St. Louis, Mo.—August Kurtzborn, Meyer Bauman, Edmund Achard, Morris Eisenstadt. Cincinnati, O.—Henry Hahn, C. F. Nolting, L. Gutman, A. Herman S. M. Peck, Jos. H. Voss, A. Oskamp, Jno. M. Dallan, W. S. P. Oskamp, A. Plant, C. J. Stern, A. G. Schwab, C. J. T. Feny, Philadelphia, Pa.—Abraham Sickles, August Dilsheimer, Charles Hollinshead, Samuel Kind, Frederick M. Simons, Julius Rosendale; Cleveland, O.—R. E. Burdick, J. N. Sigler and Jno. M. Chandler.

Jno. C. Dueber, president of the Dueber Watch Case Mfg. Co. was next called as a witness. Mr. Dueber said that he went into business on his own account, making watch cases, in Cincinnati, O., in 1866. He repaired and made watch cases, his product being about 20 cases a year. In 1876 he built his factory, in Newport, Ky.; and employed about 65 men. He made 50,000 cases up to the Fall of 1878. At the time of his removal from Newport to Canton, O., about July, 1888, he had manufactured 1,500,000 watch cases. The capacity of the factory in Newport was about 2,000 per day.

Before Mr. Dueber was allowed to continue, a long discussion took place as to the admission of testimony that would tend to show the general damage to the plaintiff by expressing the amount of business done immediately before and after the expulsion. Elaborate arguments against such admission were made by Mr. Root and Mr. Rushmore for the defendants, while Mr. Sewell, for the plaintiffs, argued that the damage done being general in character, evidence of general as well as specific damage should be admitted. The Judge finally decided to admit testimony showing general damages, but as 4 o'clock had been reached, no more testimony was taken that afternoon. The next day being Good Friday the Court adjourned until Monday morning.

#### MONDAY.

Mr. Sewell introduced a circular sent to the jobbers Nov. 11, 1887, stating that the Dueber Company had been suspended, and that the jobbers could not receive any contract goods from the Dueber Company. Alfred Frank, of Herzog, Goldsmith & Frank, the first witness called, said his firm were dealers in watches and jewelry in 1886 and 1887. They purchased between \$5,000 and \$10,000 worth of Dueber goods in 1886 and 1887. The firm were members of the Jobbers' Association until 1889. Mr. Frank was shown the expulsion circular which he said he received. His firm did not buy Dueber goods from Nov. 16, 1887, until his firm was expelled from the Jobbers' Association two years later. They stopped because their supply of watches might be cut off. The circular was the immediate cause of their stopping.

Abraham Roseman, of Roseman & Levy, said his firm bought Dueber goods up to November, 1887. He received the circular of Nov. 16, 1887, about that date, and did not buy any goods from the plaintiff from then till 1892 by reason of the circular.

James T. Scott, of J. T. Scott & Co., testified that his firm during 1886 and 1887 bought goods from the Dueber Watch Case Mfg. Co. He received the circular of Nov. 16, 1887, and did not buy any Dueber goods after its receipt because of the restrictions contained in the circular.

Max J. Lissauer was called, but before he was examined, on a suggestion of the Judge, the defendants admitted that the jobbers of the association who stopped selling Dueber goods did so because of the receipt of the circular of Nov. 16, 1887. Mr. Lissauer testified that during 1886 and 1887 his firm purchased about \$10,000 worth of Dueber watches each year.

He bought Dueber goods in December, 1887, but the goods might not have been covered by the rules of the agreement between the manufacturers and jobbers.

August Oppenheimer, of Oppenheimer Bros. & Veith, stated that in 1886 and until Nov. 16, 1887, his firm purchased about \$75,000 to \$100,000 worth of

Dueber goods each year. He received the circular of Nov. 16, 1887, and after its receipt, the firm discontinued buying goods from the Dueber Company and did not buy goods again from the plaintiff until after his firm had resigned from the association about January, 1890. On cross examination he said that his firm, in 1890, bought about \$150,000 worth of Dueber cases and Hampden movements combined, but did not remember how much of each.

Moses Weis, of Weis & Oppenheimer, testified that from 1886 up to two years ago he was a jobber in watches. His firm, Marx & Weis, in 1886 and 1887, bought goods from the Dueber Watch Case Manufacturing Co., but did not think he bought goods from the plaintiff from the time of the receipt of the circular of Nov. 16, 1887, until 1892.

John C. Dueber then took the stand, and his examination was resumed. He removed to Canton, O., in July, 1889. He testified that his company manufactured during the year ending Nov. 16, 1887, about \$150,000 or \$200,000 worth of watch cases. They sold substantially all these cases and sold ahead for future delivery.

In connection with the admission of testimony as to the profits of the plaintiff, Mr. Root made an able argument against testimony of this character, stating that on the plaintiff's theory, it would show Dueber's profits under an agreement which he, the plaintiff, claims was illegal, and he would thereby ask that the damage be based on profits on what the plaintiff declared to be unnatural and illegal. Mr. Root was answered by Col. James. The Judge overruled Mr. Root's objection and Mr. Dueber's testimony was resumed.

Up to Nov. 16, 1887, Mr. Dueber said the company made only watch cases. In the Spring of 1887 he bought an interest in the Hampden Watch Co., Springfield, Mass. In June, 1886, he prepared to move to Canton, O., from Newport, Ky., and moved there in 1889. He employed about 700 or 800 persons in Newport at the time of his removal, and about the same number after his removal to Canton. He commenced to deal with the jobbers in 1873. He joined the association about a month after it had been organized. There was no change in the method of doing business after his company joined. Mr. Dueber first knew that his company had been charged with infraction of the association rules when he received a telegram signed by Mr. Gleason, secretary of the Watch Case Manufacturers' Association. When the company received this notice they resigned. This was prior to the meeting at which they were expelled.

On cross-examination, Mr. Dueber said that they (his concern) were very busy at the time they were cited to appear before the association and answer to the charges against them. This was the main reason for their not attending. Mr. Dueber identified a circular sent out by the Dueber Watch Case Mfg. Co. and dated Nov. 12, 1887. The circular was to the members of the Jobbers' Association, stating that the Dueber Company had withdrawn from the association, and stating the terms on which they would sell to the jobbers and the prices to be maintained by the jobbers. The terms of the circular, Mr. Dueber said, he considered fair and reasonable, and the regulations fair, as far as he was individually concerned.

Mr. Dueber questioned by Mr. Root on his price list of March, 1887, and the terms and discounts contained therein; also regarding the price list of Jan. 1st, 1889. Questioned regarding the capacity of the new buildings of the Dueber Watch Case Manufacturing Co. and the Hampden Watch Co., in Canton, O., as compared with the factories in Newport, Ky., and Springfield, Mass., he answered that the case factory had a capacity of 50 per cent. increase on the Newport, Ky., and the watch factory double the capacity of that in Springfield.

Mr. Dueber said that he had not contemplated withdrawing from the association prior to his expulsion. He said he did not violate the agreement of the Manufacturers' Association. He made no agreement with the Rockford Co. looking to selling goods after their withdrawal. Mr. Dueber was shown a letter signed by Col. Moore, his general manager, to H. P. Holland, of the Rockford Company, stating that they would stand by the Rockford Watch Co. "if the earthquake comes." Mr. Dueber never heard of the letter until then, but could understand it. The Rockford Company, he said, had 5,000 eight-size

movements which the Dueber Company took an order to supply cases for, within a year.

Another letter from Col. Moore dated Aug. 16, 1887, was shown Mr. Dueber. It was also to the Rockford Watch Co. and stated that they would stand by the Rockford Company in making the eight size cases. They would supply the Rockford Watch Co. with 18-size, giving them all advantages possible, whether they were in or out of the association. Other letters from Mr. Moore were offered in evidence and read. Mr. Dueber had never seen these letters. Mr. Dueber admitted that if the truth had been known about their dealings with the Rockford Watch Co. they could not have stayed in the association.

A letter of Col. Moore, of Oct. 10, 1887, was read, as were others of later date. The letters were to the Rockford Watch Co. relating to one Tichnor, an express agent.

Mr. Dueber was re-examined by Mr. Sewell and his attention was called to his circular which said he intended to sell to the Jobbers' Association only. The jobbers refused to buy, he said, and there was no response to the circular. He stated that the boycott even extended to the trade papers, and that as they could not advertise in these they had to start a trade paper of their own, the *Watch Dial*. At the conclusion of Mr. Dueber's testimony, the Court adjourned.

TUESDAY.

Mr. Dueber commenced Tuesday morning's session by correcting the impression that he testified that his company established the *Watch Dial*. He meant

they gave it sufficient advertising to sustain it.

Col. W. A. Moore testified that he has been secretary, treasurer and general manager of the Dueber Watch Case Mfg. Co. since 1879. The amount of sales of each grade of watch cases manufactured in 1885 was \$433,712.73 worth of gold cases, \$253,457.98 worth of silver cases, \$140,046.28 worth of filled cases, and \$97,374.14 worth of silverine cases. The total sales, including \$5,422.98 worth of parts of cases and materials amounted to \$930,014.11. Before any more questions were asked Mr. Moore, a long argument took place between counsel on both sides relating to introducing of testimony of this character. The testimony was admitted.

Col. Moore then testified as to the sales and profits for each year, from 1885 to 1890, itemizing each of the four grades of cases. The balance sheets for 1885,

(Continued on page 27.)

**Imports and Exports for February 1895, and the Preceding Eight Months.**

WASHINGTON, D. C., April 15.—The summary statement of imports and exports for the month ending Feb. 28, 1895, and the eight months ending the same date, compared with the corresponding periods of 1894, has been issued and contains the accompanying figures relative to the jewelry trade:

	FEBRUARY		JAN.	EIGHT MONTHS ENDING FEBRUARY.	
	1895.	1894.	1894.	1895.	1894.
<b>IMPORTS.</b>					
Diamonds and other precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches.	\$10 206	\$29 135	\$ 8 024	\$528 146	\$330 174
Clocks and parts of.	30 597	1 697	18 670	210 190	91 748
Watches, and parts of, and watch materials and movements.	72 971	67 955	86 664	695 218	796 626
Jewelry, and manufactures of gold and silver.	50 241	39 559	80 171	396 494	407 749
Precious stones, n. e. s. and imitations of, not set.	475 917	218 040	456 811	4 793 087	2 376 601
<b>EXPORTS.</b>					
Clocks, and parts of.	76 862	71 578	61 750	564 494	573 368
Watches, and parts of.	25 277	22 022	28 802	214 222	272 104
Jewelry, and manufactures of gold and silver.	72 719	57 718	55 786	460 772	588 378
<b>EXPORTS OF FOREIGN MERCHANDISE.</b>					
Diamonds and other precious stones, rough and uncut, etc.					20
Clocks, and parts of.			28	137	165
Watches, and parts of, etc.	8	47 934		92	48 560
Jewelry, and manufactures of gold and silver.	1 359	588	2 831	47 123	13 282
Precious Stones, n. e. s. and imitations of, not set.	10 621			13 304	311 359

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A tall, well-dressed young man entered the jewelry store of Charig Brothers at 146 Fulton street yesterday morning, and, after introducing himself to Joseph Charig as a drummer, said that he had a quantity of Golconda gems which he would like to show him. Golconda gems are comparatively new on the market, and are remarkable for their resemblance to diamonds. Although Mr. Charig deals in nothing but genuine diamonds, and so informed his visitor, he expressed a willingness to look at the stones. Accordingly the stranger hauled out a leather case, and showed him a number of pairs of earrings.

"Just get a pair of diamond earrings from your show case," said the man, "and compare them with these. You will then be able to appreciate the gems better."

Mr. Charig got out a pair of diamond earrings valued at \$400, and the stranger placed them beside his own wares. Then the man, after shuffling the jewels up a little, handed a pair of earrings to Mr. Charig, saying:

"Well, there's your earrings. Sorry I can't sell you anything. Good day."

"Good day," said Mr. Charig, and the young man started to leave the store.

He had just reached the door when Mr. Charig glanced at the earrings in his hand, and saw that, instead of the diamonds he had lent the stranger, they were a pair of the stranger's bogus gems.

"Stop him! Stop him!" he yelled, rushing toward the door. Irving Charig, who was just coming in the door, instinctively grabbed the stranger as he was about to pass out and held him until his brother came up and explained things.

"I assure you it's all a mistake," protested the man, as he put his hand in his pocket and taking out the diamonds handed them over to Mr. Charig.

While a messenger went for a policeman Mr. Charig relaxed his grip for a moment, and the thief suddenly struck him a blow in the face with his clenched fist. Then, wrenching himself free, he ran across the street and disappeared in the doorway of a big office building. No attempt was made to pursue the man and there is apparently little chance of his being captured.

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**No. 10 NICKEL.**

Divided three-quarter plate, finely damaskeened, patent pendant setting and winding device, 17 fine ruby jewels, raised gold settings, hardened and tempered steel barrel, compensated balance, adjusted to temperature, isochronism, and position, patent regulator, hardened and tempered Breguet hair spring, poised pallet, patent cannon pinion and center arbor, double sunk dial, roller action sight cut.

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AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

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189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

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Member of the American Trade Press Association.

Vol. XXX, April 17, 1895. No. 11.

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THE trial of the suits of the Dueber Watch Case Mfg. Co. against the members of the co-operating manufacturers, is the most interesting event that has transpired in the jewelry trade for many years past. That the problems at issue are not ready of solution is evidenced by the prolonged length of the trial; five days of the trial have passed and the plaintiffs' side of the story is still being heard. In order that the readers of THE CIRCULAR may follow the developments of the event as they unfold themselves, we devote an extensive portion of this number to a report of the hearing so far as it had progressed up to the time of our forms going to press. The

report is impartial and will prove an interesting record of a true *cause célèbre* of the jewelry trade.

AS beautiful fashion as can be conceived is the wearing of ivory miniatures. This fashion is now prevailing and is discussed from all its view points in another part of this impression of THE CIRCULAR.

### Increase of Foreign Trade. A SIGN of reviving business in the jewelry trade is seen in

the comparative table of imports and exports of jewelry, etc., for the month of February, 1894 and 1895. In every item with one exception, in both exports and imports, will be noted a marked increase during February, 1895. As to imports of clocks the increase was marvelous, being about 1,700 per cent.; of watches the increase was over 7 per cent.; of jewelry and manufactures of gold and silver the increase was 27 per cent.; of precious stones, cut and polished, the increase was over 118 per cent. As to exports, clocks and parts of increased 7 per cent.; watches, etc., almost 15 per cent.; jewelry and manufactures of gold and silver 16 per cent. The exception to the otherwise general increase was in the importation of diamonds and other precious stones, rough and uncut, etc., the decrease being about 65 per cent; but the volume imported, \$10,206 was a fair amount, and as far as this item in the table is concerned, by reason of the expansion of the diamond cutting industry in America, it will undoubtedly show at the end of the year, figures unprecedented in the history of American commerce.

### Watches for THE Secretary of War, Mr. Japanese Soldiers. Lamont, has just

awarded a medal of honor to S. Rodman Smith, brevet major and late captain of the 4th Delaware Infantry Volunteers, for swimming the Powanty river under fire, in an attempt to capture a crossing, Feb. 5, 1865. The river was partly frozen at the time, and Major Smith was the only one of his brigade who crossed at this place. It is always interesting to note these awards of medals, as they call for the highest skill and workmanship in the jewelers' craft, and there are frequently fine orders to capture for those who strive to keep abreast of the times. The justice of this comment is apparent when it is known that one of the largest orders for watches ever placed is in contemplation by the Japanese War Office. The contracts are to go to several firms in Switzerland, which is deplorable from the American manufacturers' standpoint. The Mikado of Japan intends presenting each of his victorious soldiers at the close of the war with a watch instead of a medal. THE CIRCULAR expects to give later fuller details, obtained directly from the Japanese Legation, of this fine order which

is to supply a whole army. With the immense facilities for watchmaking in America, it is to be regretted that the jewelers of this country could not have reaped some of the benefits of this unprecedented demand for timepieces. Is not the trade responsible, through lack of judicious advertising, for the ignorance of the Japanese regarding our ability to fill such a contract with our skilled workmen and magnificent watch factories?

### Examiner of Precious Stones, etc., for Custom House, New York.

The following is a copy of the official notice from the Board of Civil Service Examiners for the Customs District of New York, of an examination to be held for the position of Examiner of Precious Stones, Jewelry, Bronzes, Philosophical Apparatus, Musical Instruments, Mosaics, Porcelain Ware, Watches, etc.:

Examination will be held on May 6 for the following position:

Examiner of Precious Stones, Jewelry, Bronzes, Philosophical Apparatus, Musical Instruments, Mosaics, Porcelain Ware, Watches, etc.

Application for this examination must be made upon the prescribed form, to be obtained from the Secretary, and must be filed with the Secretary before 4 o'clock P. M. on Tuesday, April 30.

THOMAS BABCOCK, JR., Secretary.

The address of the Secretary of the Board of Civil Service Examiners is Custom House, New York.

### Extradition Proceedings Against Abe Rothchild.

TORONTO, Can., April 12.—Yesterday Abe Rothchild, the diamond swindler, also known as T. Hutton, H. M. Smith, H. T. Jackman, R. L. Miller, H. J. Jackson and J. C. Coleman, was brought up on remand before Police Magistrate Denison, of this city, on a charge of defrauding P. W. Ellis & Co. and other firms. As is now well known, Rothchild was captured through the instrumentality of the full exposure of his operations published in THE JEWELERS' CIRCULAR.

As soon as the news of the arrest was made public, the identity of the prisoner with the man wanted for extensive swindling operations in the southern and western States was established, and extradition proceedings were set on foot on behalf of the Southern Express Co. and the Wells-Fargo Express Co.

When the case came up yesterday E. F. B. Johnston, who appeared for the prisoner, urged that he be committed for trial on the charge of attempting to defraud P. W. Ellis & Co. and offered to waive the customary preliminary examination. Crown Attorney Curry who appeared for the prosecution however, took exception to this course and insisted that the extradition proceedings should be tried first.

The case was again remanded until Thursday, the 18th inst., to allow of the matter being considered by the Attorney-General.

### New York Notes.

C. J. Ahrenfeldt sailed for Europe Saturday on the *Umbria*.

R. R. Fogel has entered a judgment for \$30.66 against Wm. E. Struller.

A judgment for \$158.95 has been entered by S. F. Myers & Co. against Arthur F. Stolfi.

Hammel, Riglander & Co. have filed a judgment for \$91.54 against Morris Livingstone.

Julius Ewolddt, 212 Third Ave., has renewed a chattel mortgage for \$1,000 on jewelry fixtures, to A. Schwerdfeger.

At the last meeting of the New York Mineralogical Club, Geo. F. Kunz was elected president, and also a delegate to the Scientific Alliance.

Henry Herrold was last week appointed receiver in supplementary proceedings for Martin Disken in an action in the City Court brought by Bartens & Rice, judgment creditors.

Max Nathan, 51 Maiden Lane, has been bereaved in the death of his wife, Toby on the 11th inst., after a long illness. The funeral took place April 14, from Mt. Sinai Hospital.

An order of Judge Van Wyck in the City Court, Friday, appointed Chas. L. Greenhall referee in the supplementary proceedings instituted by Sig. Hirschberg, a judgment creditor, against Nathan Rogers and Marcus Marsop.

The co-partnership existing between John R. Keim, Frederick Keim and Henry Meinken, under the firm name of John R. Keim, 21 E. 17th St., expired by limitation April 1st. Frederick Keim continues the business, of manufacturing diamond jewelry, at the old address.

Edward Eden, 194 Broadway, was arrested Wednesday, and held in \$1,500 by Recorder Goff on an indictment obtained by Bartens & Rice, jewelers, 20 John St., who claimed that in July, 1893, Eden obtained from them, to sell to a customer, a pair of diamond earrings, for which no payment has been made. Eden was recently arrested on the same charge and released.

The General Term of the Supreme Court Thursday, heard the appeal of Wm. G. McGrath, a creditor of the Kent & Stanley Co., from the order which denied his motion to set aside the attachment against the company, obtained by Adolph Lewisohn, another creditor. McGrath attached the Kent & Stanley Co. in this State, after Lewisohn had done so, and sought to set aside Lewisohn's attachment. The motion was recently denied and the appeal from this decision is the one argued. Decision was reserved.

Julius Hegeman, the fourth officer, and Isidore Dubois, the purser of the steamship *Waesland*, whose arrest was chronicled in THE CIRCULAR last week, were both held in \$2,500 bail for the action of the Grand Jury by Commissioner Shields, Wed-

nesday, on the charge of smuggling diamonds. The men were arrested April 6, while attempting to dispose of the diamonds alleged to have been smuggled. R. H. Ramsgate, 101 W. 14th St., was among the dealers to whom Hegeman and Dubois offered to sell the diamonds.

Aaron Stern, dealer in plated jewelry, 8 Maiden Lane, last week gave a bill of sale to Samuel Kubie, commission merchant, 190 Greenwich St. The consideration was \$1,000 cash. Mr. Stern attributes his failure to the depression of the past few years. Mr. Stern says he gave a bill of sale in preference to assigning, on the advice of his lawyer, as there was not sufficient to more than pay the expenses of an assignment. Mr. Kubie is a creditor for \$1,200 borrowed money, and gave Stern \$1,000 additional in consideration of the stock.

A meeting of the creditors of Abe Fry, Atlanta, Ga., held Wednesday afternoon in the rooms of the New York Jewelers' Board of Trade was attended by Mr. Fry's largest creditors in this city. After a discussion, it was the sense of the meeting that a proposition to settle at 25 cents cash be accepted by those present and recommended to the creditors generally. The intention is to buy the claims against Fry, provided over 90 per cent. can be purchased. A committee consisting of Mr. Goodman and Mr. Pollack were appointed to take charge of the matter for the creditors and notify Mr. Fry.

## LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

# Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China Toilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY.

**Exports of Jewelry, Etc., to the United States.**

WASHINGTON, D. C., April 11.—The State Department has received reports from consuls showing the exports declared for the United States for the last quarter which ended Dec. 31st, 1894. The following are the declared exports of jewelry and kindred lines:

AUSTRIA-HUNGARY.	
Prague .....	\$ 305 07
Reichenberg.....	70,955 67
Total.....	\$71,260 74
BELGIUM.	
Antwerp (diamonds) .....	\$4,373 08
Brussels " .....	114 64
Total.....	\$4,487 72
ONTARIO.	
Clifton (jewelers' sweepings).....	\$1,473 35
London " .....	300 00
Toronto " .....	1,300 00
Total .....	\$3,073 35
PROVINCE OF QUEBEC.	
Montreal (jewelers' sweepings).....	\$1,100 00
FRANCE.	
Lyons (watches) .....	\$11,143 00
Havre.....	1,544 00
Paris .....	312,544 00
Total .....	\$314,088 00
GERMANY.	
Frankfort.....	\$ 360 85
" (optical goods) .....	6,631 94
" (watches, clocks and watchmen's detectors) .....	1,444 19
Freiburg (watches, clocks and watchmen's detectors).....	7,877 15
Furth (optical goods).....	3,681 99
Mayence.....	85,353 07
Munich (watches, clocks and watchmen's detectors) .....	2,840 49
Nuremberg (optical goods).....	2,789 78
Stuttgart .....	3,527 00
" (watches, clocks and watchmen's detectors).....	1,224 37
Weimar (optical goods).....	5,358 26
" (watches, clocks, and watchmen's detectors) .....	2,292 80
FRANKFORT AND CONSULATES THEREUNDER	
Total, jewelry.....	\$ 89,242 92
Total, optical goods.....	17,861 97
Total, watches, clocks and watchmen's detectors.....	15,679 00
ITALY.	
Florence.....	\$1,557 93
Genoa (filigree) .....	3,725 25
Rome (silverware).....	295 16
Florence (silverware).....	1,064 30
MEXICO.	
Mexico City.....	\$ 124 40
Mexico City (pearls).....	1,207 50
NUEVO LAREDO.	
Paso del Norte.....	\$205 00
Paso del Norte (opals).....	115 00
Nuevo Laredo " .....	21 30
NETHERLANDS.	
Amsterdam (diamonds) .....	\$641,622 19
Rotterdam (silverware).....	9,505 56
Rotterdam (tortoise shells).....	3,688 00
RUSSIA.	
St. Petersburg (silverware).....	\$7,311 51
DENMARK.	
Copenhagen .....	\$233 16
SWITZERLAND.	
Basle (watches and watch material).....	\$236,867 80
Berne " " " .....	1,017 35
Geneva " " " .....	41,594 37

Geneva.....	877 04
Total (watches and watch material).....	\$279,479 52
TURKEY.	
Jerusalem (mother-of-pearl work).....	\$1,106 00
UNITED KINGDOM.	
Leith clocks and watches.....	\$ 39 66
London " .....	10,602 16
Sheffield (precious stones).....	8,381 79

**Tariff Decisions of Vital Interest to the Trade.**

WASHINGTON, D. C., April 12.—The General appraisers of the Treasury Department, in the matter of the protest of the Boston Plate and Window Glass Co. against the decision of the collector of customs at Boston as to the rate and amount of duties chargeable on glaziers' diamonds imported by that company in September last, have rendered the following decision:

We find that the Boston Plate and Window Glass Company imported into the port of Boston, per steamship *Cephalonia*, September 3, 1894, certain glaziers' diamonds, set. These facts are admitted.

The appellants claim in their protest that the qualifying words, "not set," in paragraph 467, do not apply to glaziers' diamonds, and hence that such articles, set or unset, are free.

We do not think that language of paragraph 467 admits of such a construction. The Board (In re Joseph Frankel's Sons) February 7, 1895, decided that the word "diamonds," at the beginning of paragraph 467, was a specific enumeration of a class of merchandise differing from the other articles denominatively provided for therein, and we declined to hold that Congress said one thing and meant another. We adhere to the correctness of the principles enumerated by the Board in that case, and we now hold that paragraph 467 does not stand as if reading: Diamonds, miners', glaziers' and engravers' diamonds not set, diamond dust or bort, etc., or diamonds, miners', and glaziers' and engravers' diamonds not set, diamond dust or bort, etc., as contended by the appellants in support of the claim in their protest that glaziers' diamonds, set or unset, are free.

We find as a matter of law that the qualifying words, "not set," apply to miners' diamonds, glaziers' diamonds and engravers' diamonds.

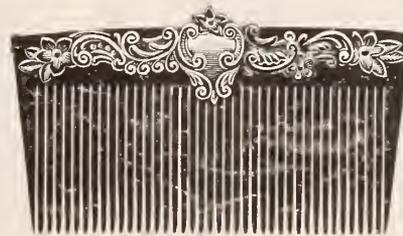
The protest is overruled, and the collector's decision in assessing duty on the merchandise at 30 per cent. ad valorem, in accordance with the provisions of paragraph 338 for precious stones, set, stands affirmed.

In the matter of the protest of A. S. Aloe & Co. against the decision of the surveyor of customs at St. Louis as to the rate and amount of duties chargeable on certain merchandise imported per the *Rugia*, the United States General Appraisers have rendered the following decision: The merchandise consists of mechanical figures composed of earthenware and other substances and each containing a metal spring or movement which, after being wound up, operates the figures for about thirty minutes. The surveyor agreed with the importer that the metal movement was the component of chief value. Duty at 35 per cent. was accordingly assessed. The applicants claim that the goods are dutiable as clock movements at 25 per cent. The general appraisers find that the movements are not designed for clocks or timepieces, and that they are not parts of clocks. The protest is accordingly overruled.

According to the latest information received from the Treasury Department among the Argentine Custom House Laws for 1895 is one which places a duty of 5 per cent. ad valorem on watches and jewelry, and a duty of 2½ per cent. ad valorem on precious stones.

A rich thing in the catalogue line has just been issued by Simpson, Hall, Miller & Co., being a photogravure art-folio of their sterling silverware and novelties. With this catalogue the firm make their bow to the trade as makers of sterling silverware. The photogravure sheets, numbering 24 in the first edition, are real art works, and illustrate wares for the toilet and writing table, and table novelties. Particular attention is directed to the brush sets in which many choice and popular patterns are presented. Mr. Burchard, of the Chicago branch, reports that, judging from past and present sales, the outlook for the future is very encouraging.

**Quick Sellers! TRADE BRINGERS! PROFIT MAKERS!**



ALL THE LATEST NOVELTIES ARE MADE IN STERLING SILVER BY

**Codding Bros. & Heilborn,**  
NORTH ATTLEBORO, MASS.

New York Office: C. A. Vanderbilt, 178 Broadway.  
Chicago Office: F. A. Buck, 805 Masonic Temple.  
Philadelphia Office: J. C. Buck, 15 North 6th Street.

No. 3201, \$7.50 per doz.

**To Go the VICTOR SPOILS**



We were VICTORS in the 4-bar spring suit and will divide the spoils with you.  
WRITE FOR PRICES.

**E. KIRSTEIN'S SONS CO., Rochester, N. Y.**  
4 Maiden Lane, New York. Superior Rx. Work a Specialty.

# THE "NEAPOLITAN."

MADE IN A COMPLETE LINE OF FANCY PIECES.

NEWEST,  
HANDSOMEST,  
MOST SALABLE

PATTERN IN STERLING SILVER  
FLATWARE YET  
PRODUCED.

WEIGHT OF FLATWARE.

SMALL TEAS, 6 ozs.

TEAS, (Regular) 9-12 ozs.

DESSERT SPOONS and FORKS, 15-18 ozs.

TABLE " " " 21-24 ozs.



## F. M. WHITING CO.,

FACTORY AND MAIN OFFICE,  
NORTH ATTLEBORO, MASS. {

SILVERSMITHS.

} NEW YORK OFFICE,  
... 1128 BROADWAY.

ADDRESS ALL COMMUNICATIONS TO FACTORY.

# The Spoon Patterns of American Silversmiths

BEING AN HISTORICAL, ILLUSTRATIVE AND DESCRIPTIVE REVIEW OF AMERICAN STERLING SILVER FLATWARE PATTERNS, FROM THE MIDDLE OF THIS CENTURY TO THE PRESENT DAY.\*

## PART II.

THE Armor, Grecian and Ivy patterns were marked successes during a period about 18 to 15 years ago. The Armor partakes in outlines of the elements entering into the Oval Thread, the groove instead of

being seen in vases and other works that have come down to us from the days of artistic Athens.

The outlines of the Ivy pattern may be traced to the Oval Thread. The masks

is an evolution of the art of the past.

The Alhambra belongs also to this class and was an attempt, temporarily successful, to popularize Moorish effects in spoon ware.

ARMOR

GRECIAN

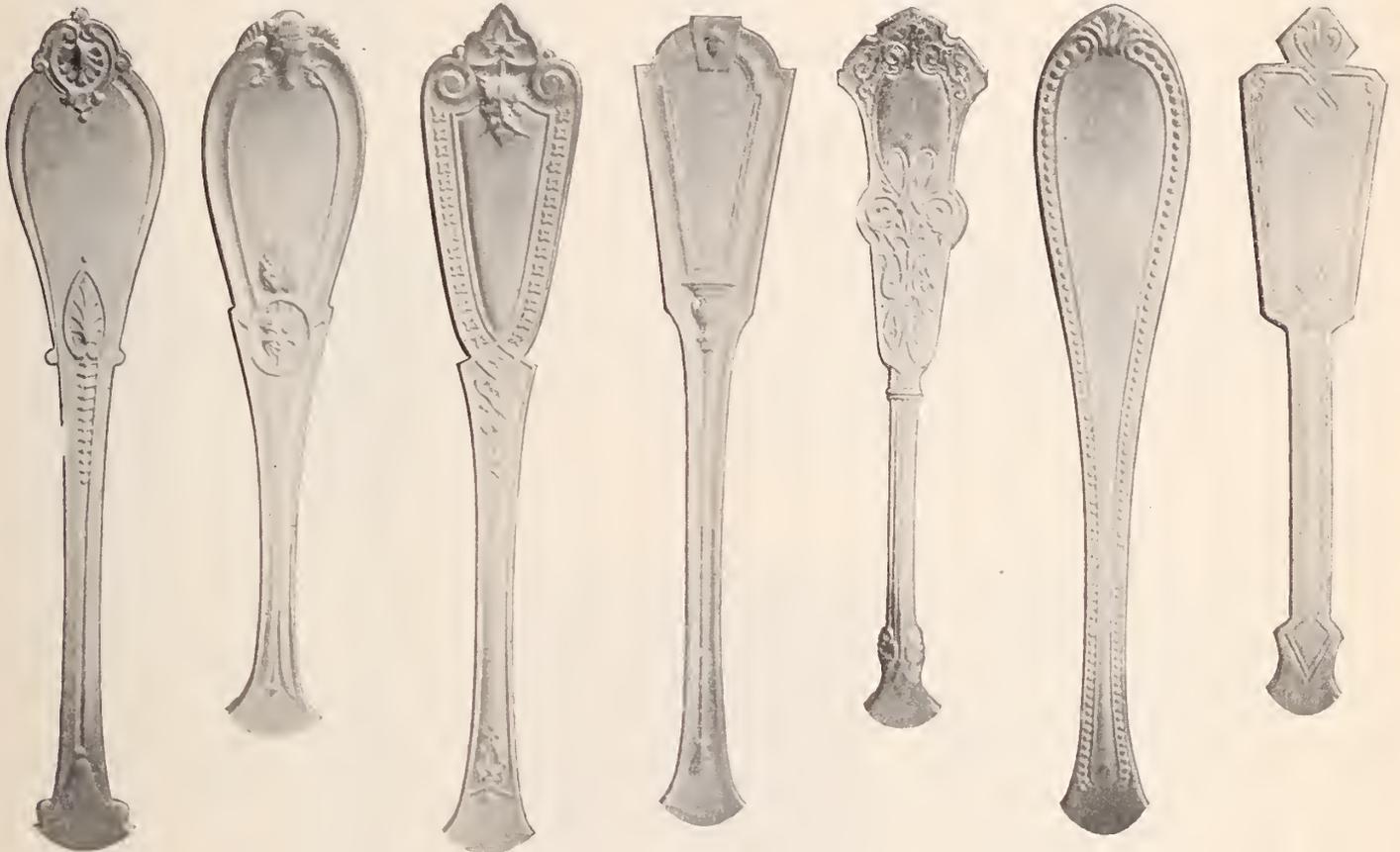
IVY

KEystone

ALHAMBRA

BEAD

DIAMOND



FLATWARE PATTERNS OF THE WHITING MFG. CO.

the thread terminating at the tip in a device highly ornamental. It was designed by E. C. Moore, for Hebbard.

The Grecian also possesses some of the characteristics of the Oval Thread which, in curvature, is truly Grecian the lines

seen in this and in the Grecian which are purely Grecian evidence the influence of the Renaissance in art industry at the period of their production.

The Keystone is a representation of the exceptional class of designs aiming at radical originality. The handle assumes the general form of a keystone. This pattern

The group comprising the Bead, Diamond Empire, Olive and Tuscan represent the intermediate period in the history of the Whiting Mfg. Co. All these patterns are variations of the Oval Thread. The Bead shows a detail of ornamentation in the bead effect, that is popular now. The Tuscan pattern designed by Gibney was a marked

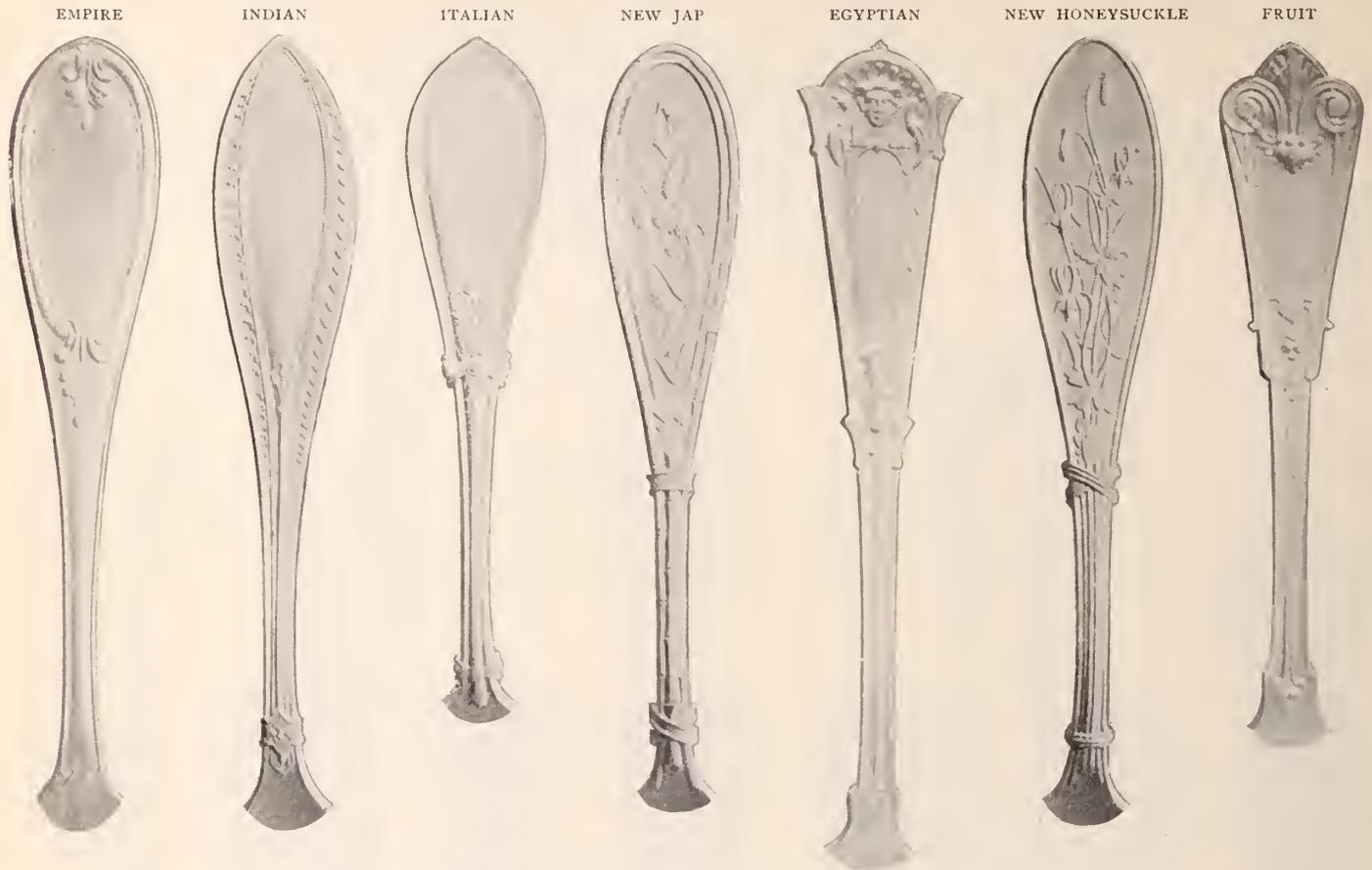
\*Copyright 1895, by The Jewelers' Circular Pub. Co.

success. The thread is ornamented and produces an effect of exaggerated rococo work. The Empire conceived by Hebbard,

The Olive, a Whiting pattern, is a standard pattern. It is a true Oval Thread in outline, while the thread forms into a graceful panel.

which appeals to a large portion of the discriminating people.

The productions of the Whiting Mfg.



FLATWARE PATTERNS OF THE WHITING MFG. CO.

differs little in essentials from the Tuscan; its outlines taper more to a point, while the shank is convex instead of concave.

The three patterns, Empire, Olive and Tuscan are greatly similar in general effect. They possess a simplicity of artistic design

Co. during a period of 15 to 20 years ago are represented by the Indian, Italian, New Jap. These trace the origin of their outlines to the Oval Thread, while the decorations show the mutations of fashion which rapidly followed each other at this time. They succeeded a series of patterns which aimed at originality, and evidence the tendency in all branches of art industry to revert to Grecian models after spells of erratic æstheticism. They are all distinctly graceful patterns.

The Egyptian is a distinct pattern, thoroughly Egyptian in detail of design and in treatment. Like all productions of Egyptian suggestion, this pattern had only a limited sale and is a thing of the past.

The Fruit is another pattern designed by Whitehouse, and belongs to that class of exceptions before referred to. It is a pretty design, and shows the endeavors of an artistic mind hampered by a demand for something new.

The Gibney, named after its designer, was derived from the Oval Thread, while the Mask is a short bodied edition of the Gibney and ornamented. The Grecian mask was a departure at the period of the production of the pattern. The Mask of Gibney is still occasionally called for, an order having recently been received by the Whiting Mfg. Co. from Tiffany & Co., for a set of spoons in this style.

## Dominick & Haff,

MAKERS OF WARES IN

### STERLING SILVER,

FOR THE TRADE ONLY.

Broadway & Seventeenth Street,

UNION SQUARE, NEW YORK.

NEW DESIGNS IN ALL LINES.

The Rosette belongs to the class of radically original patterns, and while pretty in

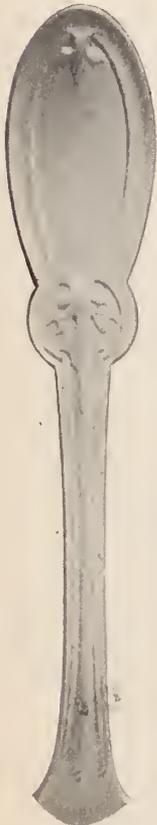
FANCY TIP

MASK



GIBNEY

ROSETTE



PATTERNS OF THE WHILING MFG. CO.

ornamentation, contains few elements of grace or beauty.

(Series to be continued.)



APOLLO  
BON BON TONGS.

# J.B. & S.M. KNOWLES CO., SILVERSMITHS

OOOO

Factory and  
Main Office,  
**Providence,**  
R. I.



**ALL WARES**  
925  
1000

OUR NEW APOLLO AND POPULAR ARGO PAT-  
TERNS CAN BE OBTAINED IN COMPLETE LINES.  
These patterns are among the most artistic and  
salable on the market.

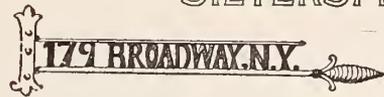
—Send for Illustrated Catalogue.



## GEO. W. SHIEDLER & CO.,



SILVERSMITHS.



## TOWLE MFG. CO.,

# Silversmiths,

NEWBURYPORT, MASS.

149-151 State St., Chicago, Ill.

## FERD. FUCHS & BROS. SILVERSMITHS,

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., New York.

## WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co  
**FINE QUADRUPLE PLATED WARE,**  
No. 16 JOHN STREET, NEW YORK  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

### Philadelphia.

C. E. Cashmore has engaged with Sylvester A. Schmidt & Co., as watchmaker. John McPherson has joined Budd & Kite in a similar capacity.

Milton Reed, the Morristown jeweler, was in town last week on a purchasing mission. He is extending his establishment and introducing numerous improvements. While here he ordered a complete outfit in the way of fixtures.

Out-of-town jewelers were represented here the past week by J. Tyron Ogden, Woodbury, N. J.; B. C. Foster, Bristol, Pa.; S. F. Stover, Perkaspie, Pa.; Howard Fitzsimmons, West Chester, Pa.; George Press, Oxford, Pa.; M. Scheets, Pennsgrove, N. J.; W. W. Francis, Ardmore, Pa., and John Dewar, Bryn Mawr, Pa.

The L. A. Scherr & Co. establishment has been generally upset by illness of late. George W. Scherr is back in bed again, and Thomas Moore and William Weglein have just returned to work after severe spells of the grip. Mr. Beconne is suffering from a crippled hand, while William Wildmore has recently been a rheumatic victim.

The spacious show windows of J. E. Caldwell & Co. last week attracted much attention from passers-by. In the east window the main attraction was a statue of

pure Carrara marble, "Morning Glory," by Cambi, of Florence. A silver plateau and a Louis Quinze cabinet filled with daintily decorated porcelains were also prominent. The west window was given over to an array of jewelry.

### Indianapolis.

A. G. Budd, Windfall, Ind., has gone out of the jewelry business.

N. L. Sanders, formerly with E. J. Pixley, Lowell, Ind., has opened a store in Wilset, Ind.

Wm. Linder, until recently junior member of Baldwin, Miller & Co., is now Indiana agent for the Rex fire extinguisher.

Baldwin, Miller & Co. have made their store rooms burglar-proof by putting up heavy steel doors and bars over the windows.

Buyers in town last week included: A. Merssen, Cicero; H. C. Nichols, New Palestine; J. W. Hudson, Fortville; C. L. Rost, Crawfordsville.

### Scranton, Pa.

M. Richert announces his intention of retiring from the jewelry business, and devoting his time to two patented novelties.

Dr. Jay Barrett, whose intention of opening a store in Peckville was announced in

THE CIRCULAR two weeks ago, commenced business Thursday and has a neat, attractive place.

A few days ago a gang of New York crooks came to Scranton with a large stock of excellent imitation diamonds, and according to the record at police headquarters they succeeded in victimizing Scrantonians to the extent of about \$3,000.

Weichel & Millar, proprietors of the new "China Palace," Wyoming Ave., had an opening Thursday and presented to the citizens the prettiest and most elaborate display of Rookwood pottery, Haviland ware, cut glass and flat and hollow ware that has ever been seen in the city.

### Canada and the Provinces.

The jewelry store of S. M. Smith, Listowel, Ont., was completely gutted by fire March 31st.

Jas. Robertson, representing J. H. Lee & Co., Toronto, was in Montreal for a few days last week.

Early in the morning of March 31st fire broke out in J. J. Jordan's jewelry store, Chatham, Ont., and notwithstanding the fact that the fire station is situated in rear of the building, a great deal of damage was done to this and adjoining establishments before the flames were extinguished. Mr. Jordan's loss amounted to \$1,000; insurance, \$600.

**Reed & Barton Silversmiths**  
 NEW YORK  
 37 UNION SQUARE AND  
 13 MAIDEN LANE

OUR GOODS ARE SOLD BY THE LEADING JEWELERS

Factories and Offices: Haunton, Mass.

TRAJAN PATENTED

925 1000 FINE

LA REINE STERLING

TRADE MARK

REED & BARTON

## News Gleanings.

Jno. A. Hirt has opened his new store in York, Pa.

Jno. Nelson will open a jewelry store in Duncombe, Ia.

Fred. Rex, Slatington, Pa., has opened a jewelry store.

H. E. Randall has opened a repair shop in Plattsburgh, N. Y.

Samuel Harlin will open a jewelry store in Spring Valley, N. Y.

J. R. Hicks has bought out J. A. Kemmis, Silver City, N. M.

W. H. Potts, of Lyons, Ia., has opened a jewelry store in Mason City, Ia.

The Syracuse Jewelry Co., Syracuse, Neb., have sold out to H. C. Goss.

G. W. Baker has opened a repair shop at 8 Main St., Binghamton, N. Y.

Urwitz & Engle have opened their new store at 2 S. Main St., Wilkesbarre, Pa.

C. W. Thomas has removed from Denver, Col., to Florence, Col., where he has opened a store.

A quantity of watches stolen from F. P. Jolls, Attica, N. Y., has been found near the town.

James F. Kuhn, formerly manager of the J. E. Bixler estate, Easton, Pa., has opened a repair store at 441 Northampton St.

G. S. Ingram, jeweler, Plymouth, Pa., has closed out his business and left for Europe with his family on the *Teutonic*.

V. W. Stockwell, Farley, Ill., has sold out and has formed a partnership with W. A. Overing, as Overing & Stockwell, in Monticello, Ia.

E. O. Tallaly, graduate from the Chicago Ophthalmic Institute, Chicago, has taken charge of the optical department of D. S. Sullivan, Rockford, Ill.

Carmine Landios' store, Iron Mountain, Mich., was entered by burglars a few nights ago and about \$500 worth of watches, jewelry and notions was stolen.

Frank Dickman, for the past three years with Will. R. Johnson, Rock Island, Ill., has arranged to embark in the jewelry business for himself in Reynolds, Ill.

J. Harding, who has been in the jewelry business in Effingham, Ill., for the last 15 years, has opened up business at 122 N. Michigan St., South Bend, Ind.

H. S. Hyde, Martinsburgh, W. Va., has removed his jewelry store opposite the National Bank. The store is one of the finest jewelry establishments in the State.

Henry Price, Des Moines, Ia., has purchased a jewelry store in Perry and will soon remove to that city. Mr. Price was formerly in the jewelry business, but a few years ago retired.

F. D. Woodruff, Keyport, N. J., will move his family to South Boston, Va., and will go in business there. Mr. Woodruff has been in the jewelry business at Keyport for 36 years.

J. H. Leyson, jeweler, Butte, Mont., has been appointed administrator of the estate of the late A. J. Davis. Mr. Leyson's bond was fixed at \$2,500,000. He is the man agreed upon by the heirs.

Arthur B. Morrison, of Portland, Me., for several years a leading jeweler there, but who has recently been in the theatrical business, died in that city, on April 3d, from the effects of a paralytic stroke.

George V. Schramm and L. H. Wallace have formed a partnership in the jewelry business under the firm name of the Wallace-Schramm Jewelry Co., and will occupy the room in the Utah Loan & Trust building, Ogden, Utah.

The jewelry store of S. Ayres & Son, Elmira, N. Y., has been enlarged and improved by the addition of the adjoining store. A new front has been put in the stores and a large arch cut in the wall between them, making a very handsome appearance.

Henry Welf, for many years connected with Welf Bros., Cleveland, O., and who is now the sole successor of the wholesale trade, has removed from 199 Superior St. to 393 Bond St., where he has an attractive store room on the ground floor. He is wholesale agent for the Dueber-Hampden watches.

The Helena Mfg. & Mercantile Co., of Helena, Mon., have incorporated with a capital stock of \$5,000, in single shares of \$25, to manufacture jewelry, to do electro

plating, stone cutting, gunsmithing and repairing, and to sell merchandise. The promoters are John R. Port, Walter H. Little and Jos. W. Shivers.

Mrs. John Deitrich, Saugerties, N. Y., has retired from the jewelry business in that village. Her stock has been shipped to New York.

The jury in the case of Edwin A. Robinson against the Omaha National Bank, Omaha, Neb., has returned a verdict in favor of the plaintiff for \$811.86. The case grew out of the failure of Edholm & Akin, a former firm of jewelers of that city, to whom Robinson consigned some jewelry from which Edholm & Akin were to make a selection. When the firm failed the bank attached this jewelry and Robinson sued for its value.

Benjamin Bamey, a peddler, who sold goods secured from Freudenheim & Bro., wholesale jewelers, 118 Lake St., Elmira, N. Y., was arrested last week at the instance of that firm, charged with grand larceny in the second degree in securing goods under false pretenses. He fought the officers making the arrest and flourished a revolver. He has been held to await the action of the grand jury, which sits in May, and was released on bail.

Strobell & Crane, 211 Mulberry St., Newark, N. J., have made a decided hit with their photograph and French mirror lockets, which, in fact, have become a fad. Fashion writers for the press have devoted much space to descriptions of them. These are made both single and double, and assume the form of a circle, ellipse or heart. Strobell & Crane have been running their entire factory of 30 hands night and day since Feb. 10 last on these goods. They have put on the market hundreds of them in silver of the size of a silver dollar, and are doing a thriving business in the same size in 14 karat gold, Roman or red satin. The hearts weigh 24 dwts. and retail for \$45 to \$50 each; circles or ovals weigh 21½ dwts. and retail for \$40 to \$45. They are blanked to pave with one or more diamonds as desired, and are for one or two pictures. These novelties forecast a return of the locket to feminine favor.

# OUR SPECIALTY

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**FINE IVORY PAINTINGS** in all Gold Brooch Mountings, also all Diamond, Diamond and Pearl, and all Pearl Mountings, Prices from \$12 to \$100.

**MINIATURES** painted on Ivory from Photographs, in first-class work and at moderate prices. Orders solicited, and Designs for Mountings furnished when desired.

**DOWNING & KELLER,**  
3 MAIDEN LANE NEW YORK.

### Connecticut.

W. S. Ingraham and wife, of Bristol, expect to start on a European trip in a month.

R. Wallace & Sons Mfg. Co. commenced running their entire factory 10 hours per day, April 15th.

The contract for furnishing the silverware for the new Franklin Hotel in Waterbury, has been awarded to the Upson Jewelry Co., of that city.

Levi S. Parsons, of Thomaston, secretary of the Seth Thomas Clock Co., has suffered a great bereavement in the death of his wife, whose funeral took place April 10th.

Phineas T. Ives, jeweler, Meriden, has rented the north store of the Meriden House, 6 Colony St., and will take possession May 1st. This is the part of the store formerly occupied by jeweler J. G. Griswold.

Robert M. Wilcox, the well known traveling salesman for Rogers, Smith & Co., is, with his wife, Ella Wheeler Wilcox, the poetess, visiting in New Britain. Mr. and Mrs. Wilcox will soon go to their beautiful Summer cottage at Short Beach, near New Haven.

Henry Russer, who has had charge of the Meriden Britannia Co.'s books, at their Chicago office, is now in charge of this department at the Meriden office. The company's books will be kept in Meriden instead of Chicago, as has been the case in the past.

A bill of complaint has been filed in the United States Circuit Court, at Hartford, in a suit brought by the Rogers & Hamilton Co., Waterbury, against the Williams Bros. Mfg. Co., Naubuc, for infringement of a patent for designs of handles for silver knives, forks and spoons.

An act passed in the Connecticut House of Representatives provides, among other matters, that each pawnbroker shall keep a register of loans made open to the inspection of the chief of police or any one designated by him. The pawnbroker is required

to make weekly a sworn return of his transactions to the chief of police, under a fine of \$100.

What is said to be the largest and best order the Meriden Britannia Co. have ever received at one time is that which they have nearly completed for the big Hotel Jefferson, Richmond, Va. The hotel opens with 400 rooms on Oct. 1. The Britannia Co. got the order for all the silverware of this Richmond hotel, the tea ware being of German silver, three banded and of oval shape. The silver is all bright polished.

News was received in Meriden last week, of the death of E. A. Chapman, president of the Chapman Mfg. Co., which occurred in Los Angeles, Cal. Mr. Chapman was 63 years of age. He came to Meriden thirteen years ago and organized the Chapman Mfg. Co., and was made its treasurer and general manager, which offices he held under the presidencies of L. J. Curtiss and the late I. C. Lewis.

### Boston.

E. A. Cowan starts this week on a southern trip.

Herbert Chase, formerly with Charles May, is traveling on his own account in the material line.

M. N. Smith, of Smith, Patterson & Co., accompanied by his family, will spend the rest of April at Lakewood, N. J.

Business at the American Waltham Watch factory is beginning to boom. Several new hands were put at work last week, and the chances are that more will be added before long.

Buyers in Boston the past week included: G. O. Foye, Athol; P. H. Stevens, Bristol, Conn.; C. E. Temple, Temple & Farrington Co., Manchester, N. H.; Mr. Sargent, Sargent & Son, Castine, Me.

E. B. Floyd & Co. have just issued a memento that will be appreciated by every customer. It is in the form of a pocket memorandum book, handsomely bound in leather, and contains price lists of watch

movements and cases, for handy reference. The name of each recipient of one of these reminders of the concern is stamped in gold lettering on the outside.

Charles F. Morrill, of the Morrill Bros. Co., has taken a lease, in advance of its construction, of a building that is to be erected at the corner of Bromfield and Washington Sts., this year. It will be an 11-story office structure of iron frame and stone or marble exterior. There are intimations that several members of the jewelry trade are to have quarters therein, but nothing definite can be stated yet on this point. The site is centrally located for business, and is very near what has so long been the heart of the jewelry jobbing section of this city.

The speaker for Monday night, April 15, at the meeting of the New England Association of Opticians was Dr. Allen Greenwood, of Waltham, whose topic was "Myopia." The May meeting of the organization will be its first anniversary observance, and arrangements for a gathering of greater magnitude than any heretofore held by the opticians are in progress. A banquet and entertainment will follow the business meeting. Choice of officers for the year will be made. The committee in charge are president Charles A. French, John W. Sanborn, F. E. Welch and George H. Lloyd.

The J. J. Roebach Co., of San Francisco, have incorporated with a capital stock of \$5,000 in single shares of \$50, to "manufacture, buy, sell and deal in all kinds of jewelry and precious stones; buy and lease lands for such purpose." The promoters are: Marvin A. Herschman, John J. Roebach and Julie Roebach.

W. K. Potter, proprietor of the Providence Shell Works, Providence, R. I., will in a few weeks show another full page assortment of his fine genuine tortoise shell side combs. They range in price from twenty-five cents per pair upward. Mr. Potter calls the trade's attention to the fact that he will make special work for any particular house.

## GEMS IN IVORY MINIATURES



MOUNTED IN GOLD, WITH OR WITHOUT JEWELS.

JOHN A. RILEY & SLOAN CO.,

360 BROADWAY, NEW YORK.

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**E**D. C. PFAFFLE, the western and southern traveler of O. E. Bell & Co., Cincinnati, O., was born in the Lone Star State, in 1857, and entered the jewelry field at a very tender age, with a stock of jewelry and six-shooters for cowboys, the stock being suitable to the times and territory. His experiences in those early days were exceedingly lively and hair-raising. He to-day entertains his customers by the hour with stories of frontier life as a traveler. This training developed a hustling quality that eminently qualified him for leadership in the jobbing house of Pfaffle & Francisco, later Pfaffle, Hickott & Co., manufacturing jewelers, Fort Worth, Tex.



ED. C. PFAFFLE.

When the firm dissolved partnership, he went to New York, and entered the jewelry business. A few years ago he went to Cincinnati, and went with O. E. Bell & Co. and the Bell Watch Case Co., whom he now represents on the road in the central and south-western States. His advance card wrapped around a fragrant Havana always precedes him.

Asher Green, of Green Bros., New York, left yesterday on a southern trip.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: A. C. Becken, by Joe Aicher; Spencer Optical Mfg. Co., by Mr. Hutson; New Columbus Watch Co., by Mr. Houston.

The travelers passing through Kansas City last week were: O. C. Lane, Reed & Barton; C. F. Livemore, Middletown Plate Co.; Geo. W. Bleecker, Bassett Jewelry Co.; Henry H. Jacobson; W. D. Port, Coding Bros. & Heilborn.

Among the travelers in Philadelphia the past week were: Mr. Crane, Mandeville, Carrow & Crane; J. Granbery, Reeves & Sillcocks; Geo. W. Reed, Wm. B. Kerr & Co.; L. S. Lewis, Randal, Baremore & Billings, and Chas. F. Willemin, J. G. Frothingham & Co.

Traveling men in Indianapolis last week included: E. L. Mumford, Waite, Thresher & Co.; A. Marshuetz, Spencer Optical Mfg.

Co.; C. W. Battey, Waite, Mathewson & Co.; F. W. Trewin, Keystone Watch Case Co.; A. Peabody, Peabody & Engelsman; E. A., Tyler, Ansonia Clock Co.

Trade with the jewelers in Scranton, Pa., the past two weeks has been excellent and travelers say they have booked some very good orders. Silver novelties have the call and the Trilby ideas are in good demand. Among the salesmen who booked orders in Scranton last week were: Whit Collier, C. G. Alford & Co.; C. F. Brinck, Crescent Watch Case Co.; Mr. Van Olinda, Wm. L. Gilbert Clock Co.

Traveling salesmen in the Hub the past week included: George Paine, E. I. Franklin & Co.; Mr. Bigney, S. O. Bigney & Co.; C. W. Dean; Mr. Thresher, Waite, Thresher Co.; E. L. Spencer; Mr. Ford, Baldwin, Ford & Co.; Sumner Blackinton, W. & S. Blackinton; J. D. Pettengill, Derby Silver Co.; F. H. Miller, Shoemaker, Pickering & Co.; John L. Shepherd, Keystone Watch Case Co.; B. Levy, for H. H. Kayton; George Osborn, William Smith & Co.; Mr. Cheever, George W. Cheever & Co.; Mr. Miller, Seth Thomas Clock Co.; James A. Cheney, Ludwig Nissen & Co.

Travelers in Pittsburgh, Pa., last week were: Mr. Whiting, Wade, Davis & Co.; B. Frank Davis, Hipp. Didisheim & Bro.; W. Strauss, Jacob Strauss & Sons; Mr. Sherrill, Sinnock & Sherrill; Chas. F. Langhaar, Hancock, Becker & Co.; H. H. Bradley, F. Kroeber Clock Co.; C. L. Joralemon, Joralemon & Ingraham; Harry Osborne, Whiting Mfg. Co.; Chas. F. Ketcham, Riker Bros.; P. O. Stutzman, Heller & Bardel; W. R. Eliot, J. D. Bergen Co.; Thos. E. Rogers, Hayes Bros.; Mr. Lampert, Henry Zimmern & Co.; Jos. J. Sideman, Ferd. Fuchs & Bros.; Chas. Streiff, for Wm. Guérin.

## Syracuse and Utica.

George W. Greer, formerly with W. H. Gilmore, Utica, will open a store on May 1st, at the corner of Charlotte and Devereux Sts.

E. C. Meacham, for several years head watchmaker for H. J. Howe, will represent Hitchcock & Morse on the road after April 15th.

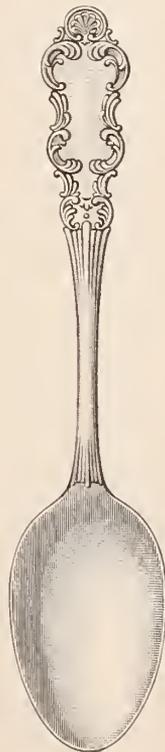
Warren H. Buckbee, who has worked in the jewelry store of Steuber & Graves, Le Roy, for a number of years, is to engage in business in Syracuse.

George Wheelhouse, Utica, will move his manufacturing establishment, on May 1st, from its present location in Genesee St. to the corner of Charlotte and Bleeker Sts.

Among the heaviest losers by the burning of the American block in Watertown, Friday night, was jeweler John S. Baird. The block was owned by ex-Governor Flower.

Charles Meiser, Utica, now with J. Wineburgh & Son, will start in business for himself on May 1st in the store now occupied by C. L. Paasch, who will remove to 186 Genesee St.

Marcus Marks, alias Charles B. Bennett, alias "Skinny" Bennett was brought to this city from New York last Monday, charged with grand larceny in aiding in the robbery of Becker & Lathrop's jewelry store, on Oct. 21, 1894. He has been identified as the one who registered at the Hotel Burns on the day before the robbery as "Marcus Marks." He was arraigned on Saturday, but acting under the advice of his lawyer he absolutely refused to answer any of the questions put by Justice White. He gave his name as Marcus Marks and then relapsed into silence. An adjournment was taken until Tuesday morning.



## THE GENUINE ROGERS ELECTRO SILVER PLATE.

SPOONS, FORKS, KNIVES, &c.

THE ORIGINAL AND GENUINE

### STAR ★ BRAND

which has been manufactured continuously for **HALF A CENTURY** and made the name of **ROGERS** on Electro Silver Plate celebrated, is stamped

## ★ROGERS & BRO., A. 1.

If you wish the **BEST GOODS**, which will satisfy your customers and build up your reputation as a reliable dealer, insist upon having those bearing the above trade mark. They are guaranteed to give perfect satisfaction. For sale by leading jobbers throughout the country and made exclusively by

### ROGERS & BROTHER,

Waterbury, Conn.

16 Cortlandt St., N. Y.

**CLASSIFIED INDEX TO ADVERTISEMENTS.**

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum. Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted Only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**PERMANENT** position by all-round workman; eight years' experience; own tools. J., care JEWELERS' CIRCULAR.

**AUCTIONEER** and watchmaker desires position with auction house. Address Auctioneer, care JEWELERS' CIRCULAR.

**SALESMAN** calling on trade in Middle States would like side line of jewelry. Watch Salesman, care JEWELERS' CIRCULAR.

**SITUATION** by a reliable young man as watch, clock and jewelry repairer and salesman. Address Box 369, Saugerties, N. Y.

**SITUATION WANTED** by young Swede as a first-class watchmaker and clock repairer; speaks English; own tools. Address A. J., care JEWELERS' CIRCULAR.

**WATCH, CLOCK AND JEWELRY** repairer would like situation in wholesale or retail jewelry store; good reference. Address A. E. Winter, River Falls, Wis.

**BY YOUNG MAN**, 23, a position as salesman in wholesale or retail store; can do bench work; complete set of tools; A1 references. Address Box 173, Montgomery, N. Y.

**WANTED**—By a strictly first class watchmaker, a place in a first class jewelry establishment; can show specimens of workmanship if required. Address H., care JEWELERS' CIRCULAR.

**WANTED**, by a practical die-cutter. Experienced designer and modeler, especially spoon work on sterling silver, wishes a position by May 1st. Address 71, care JEWELERS' CIRCULAR.

**WANTED, SITUATION**, by first-class, rapid watchmaker, jobber and first-class engraver; best of reference; Pacific coast preferred. G. W. C., 328 South Broadway, Los Angeles, Cal.

**BY A JEWELRY FOREMAN** and first-class designer: diamond work preferred; capable of taking charge of entire factory. Address A. Smith, care E. P. Reichelm, 80 Nassau St., New York.

**BY EXPERT WATCHMAKER**, graduate optician, experienced salesman and engraver; references A. 1. H. C. V., care F. A. Drexel, wholesale jeweler, 83 Woodward Ave., Detroit, Mich.

**SITUATION** wanted by a first class man of 20 years' experience as watchmaker, salesman or general utility man; can take charge of store or any department. Address W., 5161 Penn Ave., Pittsburgh, Pa.

**BOOKKEEPER**—Thorough double entry; 18 years' practical experience with manufacturing corporations, banks and large commercial houses. A1 references, also bond if desired. Address Competent, care of JEWELERS' CIRCULAR.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L.," care JEWELERS' CIRCULAR.

**WANTED, A PLACE** by a first-class watchmaker in a first-class jewelry establishment; the State of Pennsylvania preferred; reference, L. H. Kellier & Co., 64 Nassau St., New York city. Address W. H., care JEWELERS' CIRCULAR.

**FIRST-CLASS** single watchmaker and plain engraver seeks employment at once, preferably in small city; tools complete and references as to honesty, sobriety and capabilities. Address "Watchmaker," 312 Wells St., Chicago, Ill.

**SALESMAN** or watchmaker; one in the business all his life; eighteen years at the watch bench; A1 at watches, clocks, jewelry repairing; best references; own bench and tools. Address Jeweler, American House, Washington, D. C.

**SITUATION** wanted by watchmaker, jeweler and engraver; 12 years' experience; best reference; have full set of tools; also marine chronometer and bench; Michigan preferred. Address Watchmaker, 803 South Washington Ave., Lansing, Mich.

**A TRAVELER**, at present representing a well-known firm in the Middle States, desires to change; established trade; no objection to other territory; salary or salary and commission; jewelry, rings, silverware, cut glass, clocks or novelties preferred; at liberty May 1st. Address Hustler, "28," care of THE JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**—Young man thoroughly acquainted with watch and jewelry trade; competent to take charge of correspondence and develop business. Address, with full particulars, Watch, care JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELRY STORE** for sale. Established 13 years. Town of 10,000 inhabitants. Good will, etc., \$400. Offers for the above to be sent to Fisher & Sons, 63 assau St., New York.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$50 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**TO CLOSE ESTATE**, will sell at nominal price a complete jewelry manufacturing business—plant, stock, good will, etc. Cash advance orders. Terms to suit. Address L. E. W., care of JEWELERS' CIRCULAR.

## For Sale.

**FOR SALE**—Machinery, shafting, pulleys and a Johnson's filtering machine, pump and tank. Peckham Seamless Ring Mfg. Co., 14 Maiden Lane, N. Y.

**FOR SALE**—Hopkins lathe outfit, polishing lathe, trial case, tools, watches, optical goods, sign, watch, clock, jewelry and spectacle material; all new. W. Fred. Kendall, 317 Market St., Harrisburg, Pa.

## To Let.

**TO LET**—Part of our large and light front office. A. S. Gardner & Co., 17 Maiden Lane, New York.

**FOR RENT**—Part of store and show window on Maiden Lane. Suitable for retail business. Address Box 1155, New York P. O.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

## Miscellaneous

**WANTED**—Second hand oak counter cases and tables. Must be in good condition. Smyth Bros., Renovo, Pa.

**WANT TO PURCHASE** well established jewelry store. Give full particulars and amount of bench work per month; confidential. Must be cheap. New York, New Jersey or Connecticut preferred. Pivoter, care of JEWELERS' CIRCULAR.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

**JEWELRY SALESMEN ATTENTION**—An American, contemplating manufacturing, desires to arrange with salesmen who can advise and keep me posted on what to make in sterling silver and gold for best class of trade, and handle outfit as a "side line" on liberal percentage. Address Box 18, Mount Vernon, N. Y.

## DEMAGNETIZING

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & FENNEY CO.

608 Masonic Temple, CHICAGO.

## WM. H. BALL & COMPANY,

### Manufacturing Jewelers.

15 JOHN STREET, NEW YORK.

## The Dueber Suits.

*Continued from page 13.*

1886, 1887, 1888, 1889, were marked for identification. Col. Moore was asked if he could give the sales made to the jobbers whose custom they claimed to have lost. He could, he said, and started to proceed to give the sales to these jobbers prior to Nov., 1887, but was stopped by an objection of Mr. Root, who argued against this kind of testimony. The objection was overruled and Col. Moore proceeded to read the list of jobbers giving their address and the amount of sales to each. The list included almost all the jobbers of the association in 1887, and the total sales to them aggregated \$889,984 56. These persons, said Col. Moore, bought goods up to Nov. 16, 1887, and the great body of them did not do so after that date. He did not think that in 1888 and 1889 more than 5 per cent. of the business of 1887 was done with these jobbers. Mr. Moore said he could estimate from his books the profit on these sales, but was not permitted to testify in this manner. A recess was then taken.

Carter & Bleadell have succeeded R. W. Woodruffe, Winnipeg, Man.

In a fire in Washington, Pa., the large plate glass window of the store of Geo. V. Brady was cracked.

W. F. Main, Iowa City, Ia., has returned from a business trip to Providence, R. I., and various other eastern cities.

John L. Zimmerman, assignee of Frank J. Grove, jeweler, Springfield, O., reports the sale of the property for \$3,403.75.

Wm. Farrand, Savannah; N. G. Taylor, Weedsport, and G. N. Luckey, Baldwinsville, were in Syracuse, N. Y., purchasing goods last week.

The business of M. F. Warren, Colorado Springs, Col., is in the hands of the First National and Exchange banks under a chattel mortgage.

The jewelry store of John S. Dobbin, Quebec, was robbed last Thursday night and several show trays removed. The value of the goods stolen was about \$400.

Nicholas Fink died April 7 at his home in Elizabeth, N. J. He was 63 years old, and had been a resident of Elizabeth for the greater portion of his life. He and his son were engaged in the jewelry business, and he was also an investor of some note.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXX.

CHICAGO, WEDNESDAY, APRIL 17, 1895.

No. 11.

### Chicago Notes.

Manager Todd, the Towle Mfg. Co., left for the factory Saturday.

M. F. Barger will return from Kansas City with his family about the 22d. inst.

G. W. Webster and bride are expected back from their wedding trip the latter part of the week.

Mr. Atwood, representing the Towle Mfg. Co., started south Monday week on an extended business trip.

The early closing movement, to commence May 1st, was carried into effect the past week by many of the houses.

Mr. Armbruster, formerly a druggist and jeweler in Everett, Wash., has started in business at Baraboo, Wis., his old home.

Julius Hermann will leave on the *Lahn* for Europe, to purchase diamonds and precious stones in the European markets.

The Loeb Jewelry Co., Chicago, capital stock \$10,000, have incorporated; incorporators, Adolph Loeb, Arthur F. Leslie and Albert S. Louer.

Ritter & Ryan is the name of a new firm just started in Muncie, Ind. Mr. Ritter was formerly associated with Mr. Elliott who died some years ago.

The Excelsior Sign & Mfg. Co., L. S. Grout, manager, have taken a two years' lease from May 1, of the premises northwest corner State and Lake Sts.

Alf. Guinand, representing the Rockford Watch Co., was interviewing the local trade in the interests of Hugh E. King, selling agent, 908 Masonic Temple.

Mr. Pulcher, formerly of Mowry & Pulcher, Marion, Ind., has sold his book department to Grant Himes and will devote his entire attention to jewelry.

A number of removals are in contemplation among W. Madison St., retail jewelers, but the new locations are not yet decided upon. Among these will be Dolle Bros., No. 348, and Dart, No. 321.

Manson & Baker, Rockford, Ill., who failed five or six years ago, are offering a compromise of 10 cents on the dollar.

There are few creditors and these generally are favorable to the compromise.

Charles Bassett, Anderson, Ind., will move into the new Terhune block, as soon as it is finished. The Terhune was recently destroyed by a natural gas explosion, in which the public clock was blown across the street and found in the court house yard.

On Saturday evening, C. J. Jacobs, Chicago manager of the Homan Silver Plate Co., had the misfortune to break his arm. Just as he was about to alight from an electric car the car gave a sudden jerk which threw Mr. Jacobs to the ground breaking his left arm. Mr. Jacobs will not be able to go on the road for a month.

The stock of F. M. Younglove, Alpena, Mich., was attached Tuesday last by Chicago creditors. Younglove gave a chattel mortgage earlier in the week to his wife, for \$2,500. The attachment followed and Mrs. Younglove replevied the goods. There is a rumor to the effect that the mortgage was filed in an incomplete condition, which would invalidate it.

Rob Jenkins, Richmond, Ind., noted as a window dresser, designed a beautiful Easter window. A canopy fell from the top of the window, composed of colored egg shells, the yolks having been removed and the shells strung on cords. Beneath this canopy was a chariot containing a handsome doll driving a team of rabbits, and colored eggs of all sizes were artistically arranged, the whole forming a unique setting for the jewelry displayed.

Buyers loomed up in the persons of Henry Birkenbusch, Pekin, Ill.; J. W. Birkitt, Arlington Heights, Ill.; Mr. Cahill, Spencer, Ind.; G. T. Frazee, Osage, Iowa; O. C. Field, Rice Lake, Wis.; Mr. Knudson, Kenosha, Wis.; Lundgreen & Wilson, St. Charles, Ill.; L. Luchtmeyer, Blue Island, Ill.; Albert Miller, Dundee, Ill.; L. Mauch, Grand Crossing, Ill.; C. J. Peterson, St. Charles, Ill.; Mrs. F. J. Reemer, South Chicago, Ill.; O. R. Ryan, Reedsburg, Wis.; W. J. Stein, Stillwater, Minn.; E. E. Starr, Hobart, Ind.; R. H. Trask, Ottawa, Ill.; J. Taussig, Hammond, Ind.; E. Wehmhoff, Burlington, Wis.

### Kansas City.

E. G. Alber has moved his jewelry store from 1433 Grand Ave., to better quarters at 1411 Grand Ave.

Mr. Hoefler, of Woodstock, Hoefler & Co., has returned from an extended western trip and is confined to his bed with malarial fever.

The country buyers in town last week were: Gus Burklund, Osage City, Kan.; Otto Burklund, Osawatomie, Kan.; J. B. Hayden, Topeka, Kan.; F. Bernhardt, Butler, Mo.; W. H. Myer, Lossing, Mo.; Louis Burnett, St. Joseph, Mo.; C. C. Stevenson, Siloam Springs, Ark.

J. L. Bliss, Atchison, Kan., died last week of pneumonia, after an illness of less than a week. Mr. Bliss was Atchison's leading jeweler for many years and also one of her oldest and most highly respected citizens, being widely known in the jewelry trade all over the west. He served his country during the war, enlisting with a Wisconsin regiment. During 1862 and 1863 he was steward in charge of a hospital in New Orleans.

### Detroit.

A. M. Bissenger has opened a jewelry store in Whitehall, Mich.

William Ulrich, the Gratiot Ave. jeweler, last week renewed a chattel mortgage for \$1,098.43, in favor of Eugene Deimel, jobber.

F. W. Lamphere, a Lansing jeweler, arrived in Detroit last week for treatment of a cancer. There are grave doubts as to whether he will recover.

Charles C. Cushman, formerly watchmaker with F. M. Younglove, Alpena, Mich., was in the city last week. He will locate in Lagrange, Ind.

F. Rolshoven & Co. will erect a public clock in front of their establishment, similar to that which for many years hung in front of the jewelry store of F. G. Smith & Sons.

John Kay, of Wright, Kay & Co., has been in New York. On April 10, he sailed for Europe on the *Teutonic*. Mr. Kay will visit the principal countries of the Old World in search of novelties, and will be absent three months.

# REPRESENTATIVE CHICAGO HOUSES.

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, SEC'Y

## RICH & ALLEN Co.,

126 STATE ST., CHICAGO, ILLS.

Old in the  
BUSINESS.

### DIAMONDS AND PRECIOUS STONES.

New in firm  
NAME ONLY.

TRY US ON THAT NEXT MEMORANDUM ORDER.



**SCHAUWEKER, CHALMERS CO.,**  
**WHOLESALE ROY GOLD CASES.**  
**ATCHES. Dueber-Hampden Watches.**

Venetian Bldg., 34 Washington Street, Chicago, Ill.

**JOBBERS IN ALL AMERICAN WATCHES.**

*Pocket Illustrated Price List sent on application to Jewelers only.*



## GENEVA OPTICAL Co., CHICAGO.

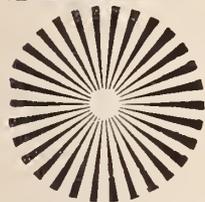
CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION** Made with Promptness  
**WORK** and Accuracy.

**OCULISTS' or** Trial Cases.  
**OPTICIANS'** Ophthalmoscopes.  
**OUTFITS.** Lens Measures

CORRESPONDENCE SOLICITED.



### OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

## Spring Thoughts for the Wide Awake Jeweler

ARE CONTAINED IN OUR CIRCULAR FOR THE LEGITIMATE JEWELER. WRITE FOR THE SAME AT ONCE.

ROCKFORD SILVER PLATE CO.  
ROCKFORD WATCH CO.

HUGH E. KING, Selling Agent,  
908 MASONIC TEMPLE, CHICAGO.

# LAPP AND FLERSHEM,

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

## BULLETIN, APRIL, 1895.

New Catalogue of Tools, Materials and Supplies for Jewelers. Watchmakers, Engravers and Electro-Platers ready for distribution to Retail Jewelers on application with business cards.

### INSTRUCTION IN ENGRAVING.

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

JOHN B. WIGGINS,

44 MADISON STREET CHICAGO.

### Watch Case Manufacturers

F. H. JACOBSON & CO.

96 STATE ST., CHICAGO.  
REPAIRING.

### FOR SALE.

## Fixtures for First-Class Jewelry Store:

WALL CASES, COUNTER CASES, CENTRE CASES, ETC.

Will Sell Cheap if Taken at Once.

### MERIDEN BRITANNIA CO.,

A. L. SERCOMB, Manager.

147 STATE STREET, CHICAGO.

## IT PAYS TO KEEP IN TOUCH WITH TRADE AFFAIRS.

Do so by subscribing to **The Jewelers' Circular.**

The Oldest, Newsiest,  
Most Thorough,  
Most Liberal,  
Handsomest Paper.

# \$2.00

PER YEAR.

# GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—“ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.”—

The following country jewelers purchased Easter goods here last week: William H. Ambler, Northville; M. P. Winklemann, Manistique; A. Friedman, Osseo; C. E. Montford, Utica; S. A. Cleveland, Utica; L. Winklemann, St. Ignace, Mich.; and W. W. Stanbaugh, Kunkle, O.

Detroit jewelers had some notable Easter windows last week, among which, were Wright, Kay & Co. They had six, two on Woodward Ave. and the rest on the Campus Martius. All were dressed in white with flowers and novelties to match. Carrara marbles, enameled Venetian goods and Royal Dresden ware, distributed among Easter lilies and palms, made up a window which attracted the attention of hundreds. F. Rolshoven & Co. and Roehm & Son also observed the occasion. At the latter place, a profusion of lilies and palms and a wealth of novelties were the attractions. As a general rule the trade this year showed a distinct improvement over that of 1894.

**Minneapolis and St. Paul.**

A. E. Boyce, Royalton, Minn., has sold out to Frank Logan.

A. J. Lee, South Stillwater, Minn., has removed to Hudson, Wis.

The J. M. Donelson Jewelry Co., of Minneapolis, are running an auction sale.

W. E. Palmer, formerly with C. D. Taylor, Mankato, Minn., has opened a repair shop in that city.

S. Nelson, for the past six years with O. H. Arosin, St. Paul, will open in business for himself shortly.

C. R. Holman, formerly with W. B. Smith, St. Paul, will soon start in business for himself in Cannon Falls, Minn.

Fiske & Co., Minneapolis, have opened a branch store in Waterville, Minn. R. F. Lussier has full charge of this new store.

The St. Paul Plating Co. is the name of a new establishment recently opened in St. Paul by G. B. Groyne, formerly of Meriden, Conn.

B. Reed who has been conducting a jewelry business in St. Paul has closed his store and accepted a position as watchmaker with O. H. Arosin.

Out-of-town buyers in the Twin Cities last week were: A. G. Demers, St. Croix Falls, Wis.; A. J. Lee, Hudson, Wis.; A. E. Boyce, Royalton.

Eustis Bros., Minneapolis, have rented the store now occupied by the Harry F. Legg Jewelry Co., corner 6th St. and Nicollet Ave., and will remove there from their present location, 330 Nicollet Ave., May 1. The Harry F. Legg Jewelry Co. are having daily auction sales, and expect to close out the entire stock and fixtures by May 1, when the firm will go out of business.

**San Francisco.**

W. P. Morgan has left for the south.

Z. G. W. Watson has returned from San Bernardino, where he conducted an auction sale for Geo. Jordan.

B. Morris, a well-known manufacturing jeweler at 110 Sutter St., who at one time did an extensive business in this city, died April 1st at the age of 64 years.

Mr. Marshall, of Marshall & Oppiger, San Luis Obispo, has been in the city accompanied by his wife. Fred Daunt, Modesto, and J. J. Stelzer, Crescent City, have also been here.

**Cincinnati.**

O. E. Bell & Co. have issued a 16 page circular full of bargains.

Jos. Mehmert went out on a trip last week. H. Dreyfoos started out for a western trip.

Jos. Noterman & Co. report an increased trade in fine novelties. Orders are brisk and fine mountings are mostly desired.

The Coetermans-Henrichs-Keck Diamond Cutting Co., of Cincinnati, capital stock, \$200,000, received their certificate of incorporation April 9th.

Among the out-of-town visitors last week were: D. A. Lamb, Wilmington; Jos. Emmerling, Hillsboro; and E. Furtwangler, Washington C. H.

E. & J. Swigart, importers and dealers in jewelers' supplies, have had a good business all month. Jewelers are beginning to realize the necessity of the demagnetizer they handle; it is cheap and accurate.

The Rookwood Pottery Co.'s new feature, the pale blue ware, is very much admired. Their latest effect in hues is very beautiful. Bloom & Phillips are their selling agents on the road and were very successful on their last trips.

Fox Bros. & Co. are renovating their salesrooms and office, and will outfit them in modern style. Their diamond cutting plant is running smoothly, and the past week many of their customers have been in to look over it.

E. E. Isbell & Co. furnished the elegant loving cup, ten inches high, to the stockholders of the M. & M. Insurance Co. It was presented as a token of recognition of the services of Robt. Hosea, as a director of the company for the past 50 years.

There is a call from the Cincinnati Board of Trade to all the commercial organizations of the city for a centralizing of power and a unity club league for legislative purposes. Wm. S. P. Oskamp, of Oskamp, Nolting & Co., is a member of the Board of Trade and of other clubs, and takes a vital interest in the Queen City's business advancement.

R. L. Griffith & Son, Providence, R. I., are the sole owners of the much-talked-of "Golconda Gem." They mount these handsome stones, the closest imitation of a genuine diamond on the market, in a full line of drops, scarf pins, studs, etc., in solid gold and in rolled plate.



**SUCCESSFUL** is our scheme and our customers. We protect Legitimate Retail Jewelers and have some "HOT STUFF" for them (but "Hotter" for competitors).

SEND US YOUR NAME AND BUSINESS CARD, WE'LL DO THE REST.

WRITE FOR THE KEY TO SUCCESS, SENT FREE TO LEGITIMATE TRADE ONLY.

**O. E. BELL & CO.,**  
**BELL WATCH CASE CO.,**  
CINCINNATI, OHIO.

**PARSONS' SCHOOL**  
FOR  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

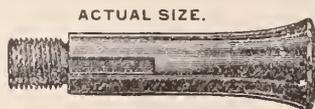


One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE "THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

**MOSELEY & CO., Elgin, Ill.**



ACTUAL SIZE.  
No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

EST. 1870.

**DR. PETER HENRY,** SPECIALIST IN **Watch Case Diseases**



Key Winders changed to Stem Winders  
Hunting Case changed to O.S.  
English Case changed to fit American movements  
Can be cured at

53  
**LONGWORTH ST,**  
Cincinnati, Ohio.

### Providence.

George H. Wood, who has been in Europe looking up novelties for Wood, Bicknall & Potter, is expected home in about a fortnight.

David Bernkopf, who has been in Europe for several weeks in the interests of Leeder & Bernkopf, is expected to return the latter part of this month.

H. C. Deknatel, son of J. A. Deknatel, imitation stone dealer, of New York, was in town the past week, displaying novelties to the manufacturing jewelers.

George W. Dover, of Dover & Pritchard, was recently united in marriage to Miss Ogarita M. Stevens, daughter of Ex-Councilman W. C. Stevens, Pittsburgh, Pa.

Henry Tilden, of Tilden-Thurber Co., sailed last Monday from New York to Europe on a business trip. This is the 53d trip that Mr. Tilden has made across the Atlantic.

William T. Lewis, Jr., has withdrawn from the copartnership of William T. Lewis & Son, electro platers, 165 Eddy St. The business will be continued by Mr. Lewis, Sr., at the same place.

Jewelry salesmen who have recently returned from their western trips report business as slightly improving in the general lines. Of late business has not been very brisk among the manufacturers.

The co-partnership heretofore existing between H. S. Barrows and C. H. Kenaston under the firm name of the What Cheer Jewelry Co., has been dissolved by mutual consent, the latter retiring. The business will be continued under the same style by H. S. Barrows and F. E. Pierce.

The manufacturing jewelers in this vicinity were somewhat disconcerted by the receipt of the news Saturday afternoon of the assignment of B. Eckstein, jobber, New York. The liabilities in this city and the Attleboros will amount to between \$60,000 and \$75,000. The assets are said to be between \$75,000 and \$80,000. This concern was one of the heaviest jobbing houses in the trade.

The limited copartnership which was formed several years ago between Frank T. Pearce, Aldrige B. Gardiner and Charles H. Perkins, under the firm style of F. T. Pearce & Co., for the manufacture of gold pens, pencil cases, etc., has been dissolved. The business will be continued at the old stand, 85 Sprague St., under the old name by Mr. Pearce and William C. Perkins, a son of Charles H. Perkins.

George E. Angell, a fleshy gentleman who has been in the employ of Charles C. Darling, manufacturing jeweler, was taken in custody Thursday afternoon on suspicion. When searched he had 65 pennyweights of gold in his possession and just previous to his arrest he disposed of 22 pennyweights at a neighboring pawn shop. While working at his stamping machine he often came across poor places in the stock and in trimming the metal would pocket the scraps,

He was given a trial and admitting his guilt was sentenced to pay a fine of \$20 and costs.

### Louisville.

Wm. Glann, Charleston, Ind., was here last week, buying goods.

Fred Steinman, of the F. W. Gesswein estate, was in town last week.

W. A. Latta, New Harmony, Ind., was here last week purchasing goods.

L. A. Bachus has made considerable changes and improvements in the interior of his store.

Vic. Lorch bought the house, 256 E. Market St., the site of his handsome store, for \$10,000.

Louis F. Rustiholtz, formerly with G. H. Kettmann & Co., has gone in the engraving business for himself.

Geo. Boergershausen is soon to move from his old stand on Market St. near 7th to Market between 2d and 3d Sts.

The burglar alarm was turned in from Rodgers & Pottingers', but after a thorough examination no burglar could be found.

The will of the late John William Cook, optician, has been admitted to probate in the County Court. The instrument is dated August, 1892. The testator makes his widow, Clemence Louise Cook, his sole devisee.

Rodgers & Pattinger Jewelry Co. had one of the prettiest and best dressed Easter windows in Louisville. In one window was a fine display of optical goods. In the center of the window were three wax faces, fixed on black background, and on these were fitted three fine pairs of glasses. In passing, one would almost think that he saw human faces protruding through black cloth. The other was the "Diamond Window," and in it was seen a beautiful woman's hand and arm, with fine silk sleeves. On her fingers she wore diamonds. Just above this hand, on an elevation, was the form of a lovely queen. Among others who deserve credit for their fine Easter windows are: A. E. Frederick, who had his window dressed with sterling Easter novelties; Borgerding Bros., egg shell silver novelties; George W. Plinke, window made up of small articles, forming designs; L. Huber, designs of anchors and crosses; Geo. Wolf & Co.

### Springfield, Mass.

The marriage of Miss Anna M. White, daughter of L. W. White, jeweler, North Adams, and Frederick Sturgis Allen, a New York attorney, was celebrated at the home of the bride, last Tuesday afternoon.

The Waltham Watch Tool Co. have taken a new departure and are turning out covered eyelets for the Springfield Covered Eyelet Co. For some time the former company have been experimenting with tools and machinery and are now about ready to supply the trade.

### The Attleboros.

Charles H. Clark, of J. F. Sturdy's Sons, is home from an extended western trip. Mr. Clark reports very fair business.

R. F. Simmons & Co. have placed a chain bar substitute upon the market, which has met with a hearty reception from the trade.

The rage for the popular ladies' side combs seems to be on the increase. One firm received an order the other day for 50 gross of a particular pattern.

Mrs. F. M. Whiting, of the F. M. Whiting Co., has purchased 4,000 square feet of land on Orne St. and will erect a handsome cottage. Ground will be broken at once.

The manufacturing business of the Attleboros remains practically unchanged from last week. Toilet articles and Easter goods have had a good run, but the manufacturers of silver buckles, side-combs and sleeve buttons are practically the only ones doing fair business. Some of the shops are closed either to take stock or to make repairs. Collections are reported close, but in a few weeks a revival of trade is looked for. Manufacturers are engaged just now in designing something new with which to capture trade.

### Pittsburgh.

M. Samuels, Youngstown, was married last week to Miss Hartzell, same place.

Will Fleming, with Alex Fleming, died last week. Mr. Fleming was in the jewelry business for the past two years.

Wilfred Buckley, a jeweler of Birmingham, England, is in the city looking up friends. Mr. Buckley will go west from Pittsburgh.

Visiting jewelers here during the past week were: T. G. Scott, Braddock; J. C. Rhodes, Homestead; E. H. Kennerdell, Ta'entum; Harry Janowitz, Johnstown; C. L. Clark, Blairsville; Geo. M. Bailey, Uniontown; A. A. Poole, Washington, Pa.; W. E. Ralston, Butler; H. C. Morrison, Mt. Pleasant.

## REMOVAL.

About April 20th, we will remove to the new Prescott Building, Cor. John and Nassau Sts.

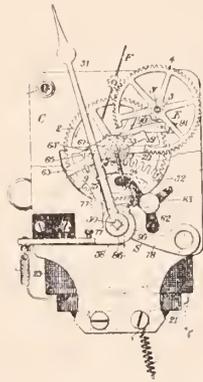
# Jacobson Brothers,

IMPORTERS AND CUTTERS OF  
**DIAMONDS.**

The Latest Patents.

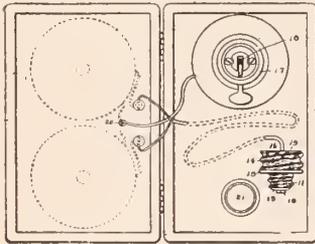
ISSUE OF APRIL 9, 1895.

**537,032. ELECTRIC CLOCK.** FRED L. GREGORY, Chicago, Ill. Filed Jan 30, 1894. Serial No. 498,522 (No model.)



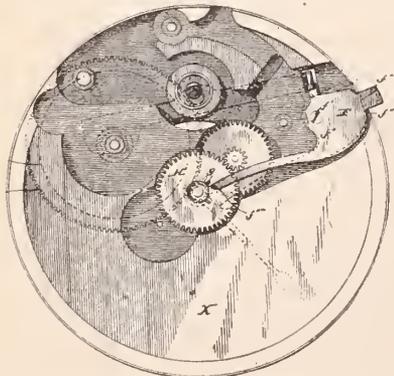
In an electro-mechanical clock, the combination with the time-train thereof, of an electrically propelled reciprocating actuator in operative connection with and adapted for intermittently actuating the time-train, a resistance speed-regulator, substantially as described, in connection with the time-train and adapted for regulating the movement of said time-train and for regulating the effective velocity of the actuator, and means in position and adapted for locking the time-train against forward or backward movement at each end of the stroke of the actuator.

**537,149. DEMAGNETIZER.** EDWARD F. GOODING and GEORGE W. SCOVILL, Elgin, Ill. Filed Dec. 29, 1894. Serial No. 533,334. (No model.)



In a demagnetizing apparatus the electromagnet in combination with the plug 19, adapted to hold the ends of magnet coil wires insulated from each other and to fit a lamp socket to connect the wires of a lighting or other circuit, an independent lamp socket normally holding the coil wires insulated from each other a lamp and a circuit closer such as 18 to close the circuit in said socket at will and automatically maintain the said circuit as long as desired adapted to fit the socket.

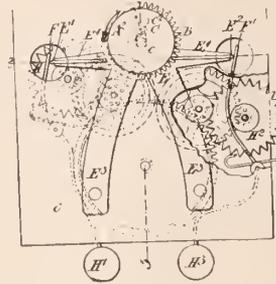
**537,303. ALARM FOR WATCHES.** JOHN W. NUNAMAKER, Chicago, Ill.—Filed Aug. 13, 1894. Serial No. 520,227. (No model.)



In an alarm for watches in combination with the drum 3, provided with the loose gear *a*, and escape-

ment wheel *b*, provided with the lock *C*, the levers *E*, and *F*, and trip-pin *g*, for operating same, and the hammer *R*, provided with the pallets *r' r'*.

**537,366. ALARM-CLOCK.** FRANK SHARPE, London, England.—Filed July 11, 1894. Serial No. 517,227. (No model.)



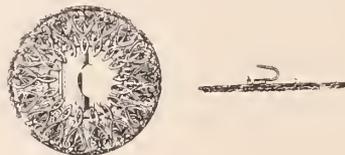
In an alarm clock, the combination with the usual apparatus for operating an audible alarm, comprising two disks, one in operative connection with the clock-work, and means for adjusting the other in relation to the first, a spring tending to move one of the disks laterally, a projection or step on the face of one disk to prevent this lateral movement, a recess or step in the face of the other disk to receive the projection when the recess and projection or two steps coincide to allow of the lateral movement, a stop on one of the disks to limit said lateral movement, an arm in operative connection with the hammer, a detent for engaging and disengaging the arm and held in engagement with the arm by the laterally-movable disk, and a spring for moving the detent out of engagement with the arm when the disk is moved laterally, of a second hammer gearing in operative connection with it and the clockwork mechanism, an arm in operative connection with this second hammer, a detent for engaging and disengaging this arm and held in engagement with the arm by the laterally-movable disk, a spring for moving the detent out of engagement with the arm, and a second step in one of the disks to release the stop on the other and allow of the further lateral movement of the disk and consequent release of the second hammer.

**DESIGN 21,179. BADGE.** CELESTIN GUSTAVE



TINGRY, Portland, Oreg.—Filed Jan. 24, 1895. Serial No. 536,136. Term of patent 7 years.

**DESIGN 21,180. BUCKLE.** LEWIS A. MYERS.



JR., Newark, N. J.—Filed Jan. 8, 1895. Serial No. 534,260. Term of patent 3½ years.

**DESIGN 21,184. ORNAMENTAL COVERED RECEPTACLE.** HENRY BERRY, Shelton, as-



signor to the Derby Silver Company, Derby, Conn.—Filed Mar. 8, 1895. Serial No. 541,050. Term of patent 7 years.

Refraction of the Eye.

BY R. H. KNOWLES, M. D.

**NOTE**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

V.

(Commenced Feb. 27, 1895.)

CHAPTER II.

PHYSIOLOGY OF THE EYE, OR VISION.

(Continued.)

**H**AVING considered the laws relative to refraction, we naturally, at this point, consider the media which we employ for refracting the eye. This media is crown glass, the refracting power of which is 1.5. This substance in the form of a lens is found in the trial case, and is divided into two grand divisions, namely, Sphericals and Cylindricals. Practically these are two prisms united; in the convexes the bases are joined, and in the concaves the apices are united. The Sphericals are convex or concave in all meridians the same, while the Cylindricals are convex or concave in only one meridian.

The method or system for measuring the power of the various lenses in the trial-case is the one devised by Landolt, and at one of the conventions of ophthalmologists at Heidelberg in 1875, it was adopted. The unit of measure is one diopter expressed as follows: 1. D = 1.3936 ÷ focal inches. The focal strength is so near that of 1.40 or 1/40 that we see it expressed in the following way:

1. D. = 1/40 or 40 focal inches.

Now if 1. D = 1/40, 2. D = 2/40 = 1/20 or 20 focal inches.

4. D = 4/40 = 1/10 or 10 focal inches.

50 D. = 50/40 = 5/4 or 80 focal inches.

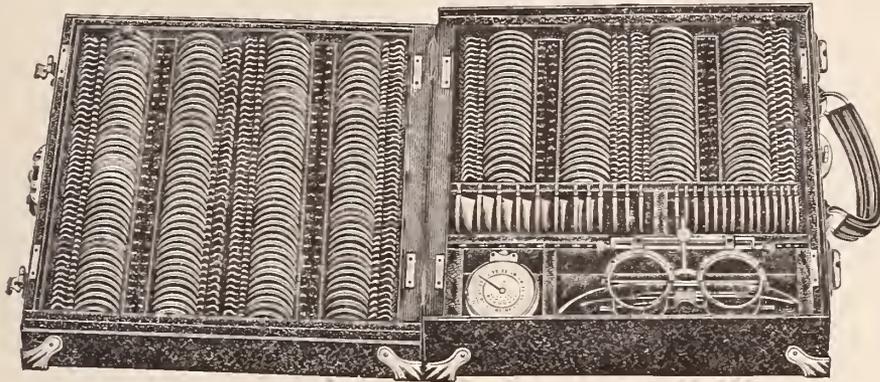
THE LANDOLT SYSTEM.

DIOPTRIC.	ENGLISH.	VALUE IN INCHES
.12	320 focal inches	314.9480
.25	160	157.4740
.50	80	78.7370
.62	60	65.6150
.75	52	52.4631
1.	40	39.3685
1.12	36	35.4320
1.25	32	31.4948
1.50	26	26.2406
1.75	22	22.4563
2.	20	19.7840
2.25	18	17.4971
2.50	16	15.7474
2.62	15	15.3000
2.75	14	14.3106
3.	13	13.1228
3.25	12	12.1130
3.50	11	11.2481
4.	10	9.8421
4.50	9	8.7485
5.	8	7.8737
5.50	7	7.1579
6.	6½	6.5614
6.50	6	6.0567
7.	5½	5.6240
8.	5	4.9210
9.	4½	4.3743
10.	4	3.9370
11.	3½	3.5789
12.	3¼	3.2807
13.	3	3.0285
14.	2¾	2.8120
16.	2½	2.4605
18.	2¼	2.1871
20.	2	1.9684

In addition to the lenses found in the trial case there are various accessories, such as oxidized and opaque discs, the purpose of which is to cover one eye while we examine the other.

The stenopaic slit should be very narrow and only one-third of an inch in length. With this slit we are enabled to demonstrate astigmatism. The pinhole disc enables us at the beginning of an examination to determine whether the eye is ametropic or

analyze and polarize pebble and consists of two pieces of tourmaline in two darkened chambers in which the rays of light traveling vertically will pass through the first chamber and become analyzed and the second chamber is so constructed that the vertical rays may be polarized in pebble thus refracting the rays of light so that the seven colors may be clearly defined. Ordinary pebble is cut with the grain or strata and the color of light seen through



TEST CASE.

not. There are several colored discs but with the exception of the blue tints none of these should be prescribed for continued purposes; the blue tint, only in high degrees of myopia, when the too sensitive retina from the intense glare caused by the flood of light let in so suddenly upon it, the blue tint will neutralize the actinic or heat rays. The ruby disc is employed for the purpose of demonstrating homonymous from crossed diplopia. The purple disc is very useful in proving the errors of refraction. The London smoked discs are the only shades which should be worn continually for photophobia, as black is the absence of color and we are simply softening or toning down in proper proportion the seven colors composing the sunlight.

The trial case should contain twenty degree prisms. These should be in pairs up to four degrees. The prisms are for the purpose of demonstrating the existence of muscular insufficiencies.

Two trial frames should go with the trial case. With the trial frame the papillary distance, the height of the nose piece and the distance of the nose piece in or out may be obtained. The extra frame is employed upon patients who present an untidy appearance or for whatever reason it is not advisable to employ the better frame.

*(To be continued.)*

**Optical Correspondence.**

Will you kindly inform me if there is a method by which a pebble may be told from crown glass, also give information as to the advantage of a pebble and what difference there is between ordinary pebble and the axis cut. T. S.

ANSWER: The best way to determine the difference between pebble or quartz crystal and crown glass is by the use of the polariscope. This instrument is one which will

the polariscope is that of pale straw while the axis-cut gives all the colors of the rainbow. You can get a good polariscope for about \$5. Pebble has a greater index of refraction than crown glass, and thus you can get a much thinner sphere out of it. It is not easily scratched, and as there are no earthy salts soda, etc., it will not fog or grow dim from moisture in passing from a warm room into a damp atmosphere.

In your article upon lenses I see that you mention the use of periscopic convex spheres in young and old people alike for distance; will the same lens do for reading? A. B.

ANSWER: The periscopic spheres should always be employed for the correction of errors of refraction as a wider field of vision is thus obtained. The periscopic convex spheres resemble the cornea. The double convex spheres are employed only for the relief of the muscle of accommodation for reading in presbyopic patients.

One of the handsomest badges ever worn at a masonic gathering will be that made by E. L. Logee & Co., Providence, R. I., for the 26th Triennial Conclave of the Grand Encampment of Knights Templar to be held in Boston in August next. The badge may be described in heraldic terms as follows: A cross of Salem purple, bearing that of the hospital gules charged with the seal of the Grand Commandery of Massachusetts and Rhode Island and encircled with the inscription, "Twenty-sixth Triennial Conclave of the Grand Encampment, K. T. of the U. S.;" pendant from two swords in saltire points upward whereon is a scroll enarched displaying the words, "Boston, 1895," and the arms of the States of Massachusetts and Rhode Island; crest, a knight's helmet.

**Workshop Notes.**

**Oilstone.**—An oilstone thoroughly saturated with oil is often cast aside, but if it is soaked in benzine for two or three days it will be as good as ever. The ordinary animal and vegetable oils are not so suitable for use with the oilstone as petroleum, especially for setting small tools. A mixture of glycerine and alcohol is even better than petroleum for watchmakers' tools, or glycerine alone may be used. Glycerine has the advantage of neither evaporating nor clogging, as oil is apt to do.

**Filling Pendulum.**—Great care should be taken when constructing a mercurial pendulum to remove all the air bubbles from the mercury. To facilitate this the jar of mercury removed from the stirrup, and with a piece of bladder tied over the top, may be subjected to a temperature of about 150° for a week or two. The parts of the stirrup may with advantage be annealed after they are finished, so as to guard against the possibility of magnetism. It is important to get the mercury as pure as possible for a pendulum. A good way for removing impurities is to add sulphuric acid to the mercury, and shake the mixture well. The metal is then washed and afterward dried on blotting paper.

**Center of Oscillation.**—The center of oscillation is that point in a vibrating body in which, if all the matter composing the body were collected into it, the time of the vibration would not be affected. In a straight bar suspended at one extremity, the center of oscillation is at two-thirds of its length, and in a long cone suspended at the apex at four-fifths of its length from the apex. From the irregular form of the pendulum the position of its center of oscillation is not so easy to calculate, but it is always situated below the center of gravity or center of mass of the pendulum. In constructing a pendulum it will be sufficiently near to assume the center of oscillation to be coincident with the middle of the bob.

**Mercurial Pendulum.**—In the mercurial pendulum the jar of mercury does not answer so quickly to a change of temperature as the steel rod, and preference is therefore now generally given to the zinc and steel arrangements; still the elegant appearance of the mercurial renders it suitable for show regulators, for which it is often used. The following are the dimensions of a good pendulum of this class: Steel rod 0.3 inch diameter, 34 inches long from top of face part of suspension spring to bottom of stirrup, side rods of stirrup 0.3 inch wide and 0.125 inch thick, height of stirrup inside 8 inches, bottom of stirrup 0.5 inch thick with a recess turned out to receive jar; glass jar 7.6 inches deep and 2 inches diameter inside, outside 2.25 inches diameter and 7.8 inches high; height of mercury in the jar about 7.4 inches; the weight of mercury entering such a jar is about 11 pounds, 12 ounces.

**Ivory Miniatures—A Fashion.**

BY ELSIE BEE.

A LITTLE over a decade ago there was an impetus in miniature painting, due to the beautiful collection of Cosway portraits brought over here from London and exhibited at the Bartholdi Loan Exhibition, at the Academy of Design. No eloquence is needed to extol the beauty of woman, at least when she is on ivory. The fashion, if it did not die out, at least waned. A few years ago it revived. This was due to the popularity of French interiors and Louis XVI. furniture so lavishly adorned with enamel views of Watteau scenes. When a period of fashion once sets in, it is apt to leave nothing untouched. Dress and ornament suffered change. Marie Antoinette, the Princess Lamballe and the ladies of the Little Trianon, the beauties of Van Loo and Bouche were the most gracious types of elegance and feminine loveliness.

Miniature painting revived. The presence of several artists in New York who had the good fortune to paint the minia-

tures of prominent ladies of fashion became known. The recent exhibition of the Portraits of Women, at the Academy of Design, New York, in which miniatures were made prominent, settled their popularity. Women who can afford to have their miniatures painted do so. Those who can not, wear the portraits of other women. What greater homage can they do them?

A jeweler was asked what determined the women in their choice of a portrait brooch. "Evidently sentiment," was his answer. One woman prefers Marie Antoinette; another chooses Marie Stuart; a third inclines to Madame Récamier; a fourth will have the Duchess of Devonshire; still another adorns herself with the girlish face of the Countess Potocki. Now that the Napoleonic revival is upon us the Empress Josephine, after David's stately portrait, may be supposed to have entered upon a career, and perhaps the brilliant beauty of Hortense. The London exhibition of the Portraits of Fair Women, as it was called, brought Lady Hamilton forward. No court beauty was more painted than this naughty lady, and always in some such masquerade

as Charity, Innocence, Consolation or Diana. Recently she was brought to America as an ivory brooch. It remains to be seen how she will appeal to the American woman.

These miniatures are imported. For the most part they come from France, where they are produced much cheaper than in this country. The mounting, done here, is both simple and luxurious. As the painting is the thing, those miniatures surrounded with foliations of gold merely, are lovely ornaments. A close inspection of this workmanship is worth while. A new manifestation discloses a difference in the two sides; occasionally one side only is enriched with stones. Other miniatures are wreathed with stones, and the improvement in working out designs in stones, and the use of colored stones have given new interest to this beautiful art.

The wondrous ruffles of Marie de Medicis, of Anne of Austria, and of Queen Elizabeth, it may be imagined take the fancy of women with an eye to the toilette. The painting of these is marvelous in its delicacy. Outside of the Court beauties, angels and cherubs take the fancy of the ladies. Raphael's cherubs and the roguish boys of Sir Joshua Reynolds are preferred. Occasionally an out-and-out Cupid is boldly worn.

Enameling on gold and copper is sometimes preferred. In this case the subjects are eastern. The Pride of the Harem, and Sultanas, Leilas, and Haidees are chosen for their rich coloring, which these metallic backgrounds require. Porcelain painted with enamel colors and fired has some vogue, but the work does not compare with ivory in softness and delicacy.

All this refers to miniature painting as a matter of commerce. There is a manifest increase in special orders. Almost every beautiful woman in society has been painted in little, as they used to call it, within the past few years. Surely there is no more flattering way of descending to posterity, for if any one ever saw an ugly ivory miniature it has been kept private. These portraits are rarely mounted as brooches, but as portraits for cabinets, for the boudoir or the toilet table. They are painted from photographs and rarely from life. Every dealer who makes a specialty of these miniatures keeps an artist who does the work confided to his house. Charming frames are designed for these, usually French, with a love-knot fluttering from the top.

The portraits of children are frequently painted. The only chance a man has of being painted before death is as a child. There is a certain demand for men deceased, from widows and orphans. Men will pay for the miniatures of their wives, daughters and babies, but to discharge a similar obligation toward their own lineaments would seem to argue a particular sort of vanity that most men would hesitate to acknowledge. The grounds of this distinction are not quite clear, for men have a beauty of their own and one well worth perpetuating.

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**OUR VERY LATEST**

**HAS THE LORD'S PRAYER COMPLETE WOVEN IN THE RIBBONS.**

Ribbons, all silk 8½ inches long, colors, purple, pink, white and lilac. Ornaments sterling silver or gold.

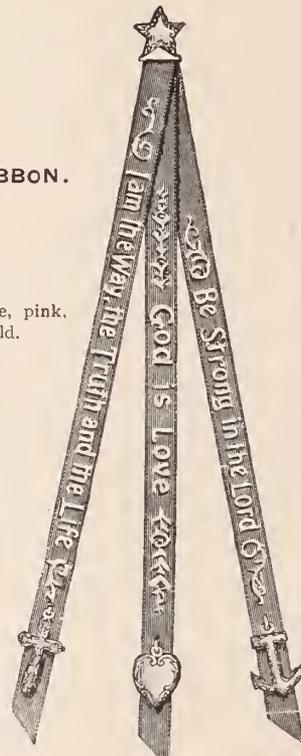
**Something New for Wheelmen.**

**CHARM AND CIGAR CUTTER.**

**WILL HAVE A READY SALE AMONG CYCLISTS.**



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SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS.

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the connection of their business.

### An American Eagle of Cutlery and Spoons.

THE engravings herewith, reproduced from *The Iron Age*, illustrate an ingenious window exhibit which was devised by the hardware firm of Preston Bros., Norwich, Conn., and which can, with equal effect, be employed by a jeweler.

for the legs. To the polo sticks was fastened poultry netting of 1-inch mesh formed as nearly as possible to the shape of wings, and to the under side of the wings was fastened every style of knife kept in stock. The knives were secured in place with fine copper wire.

The body and neck were covered with pocket knives of different sizes, woven

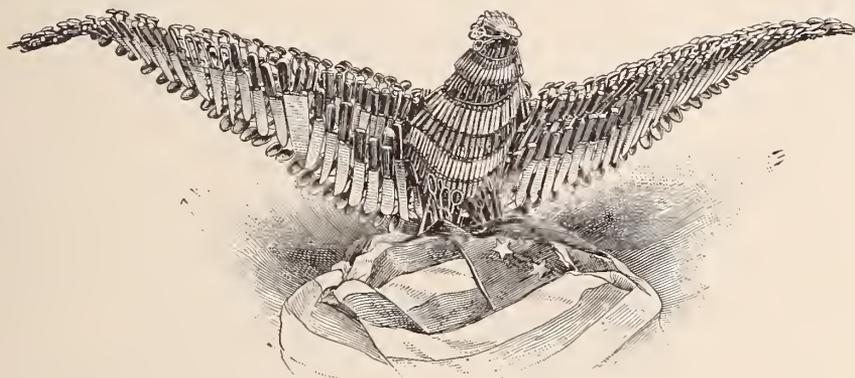


FIG. 1.—THE AMERICAN EAGLE.

It will be seen that the goods forming the eagle are largely cutlery, the exhibit being made during the holidays to attract attention and stimulate trade in this direction. The bird stood about 3 feet high above the foundation upon which it rested, was 3½ feet from beak to the tip of the tail, and measured 7 feet from tip to tip of the wings. Fig. 1 represents the view from the street, while Fig. 2 shows the reverse side and the

together with cord and then tied on to the frame. The beak was formed of small embroidery scissors and two teaspoons. For the tail, large sized French cook knives were used, and the top of the wings were covered with tinned teaspoons woven into the netting. The legs were covered with shears and scissors, using different sizes to give them the proper shape. The foundation upon which the bird stood was



FIG. 2.—REAR VIEW OF EAGLE, SHOWING FRAME AND CONSTRUCTION.

method of construction. The frame was made up of two full sized polo or shinny sticks, set at the proper angle, the inner ends being secured in a bench vise. The foundation of the body and legs was formed of two pieces of plank 3x6 inches in size, 12 inches long, one placed on the top and the other under the vise, and bolted together with ¾x16 inch machine bolts, one at each extreme, the bolts forming the foundation

covered by an artistically draped American flag. The display caused much favorable comment. It is suggested that a similar arrangement would answer for any season of the year.

### Advertising Ideas in Brief.

Breckbill & Benedict, Bridgeport, Conn., give away paper dolls for the children to

each lady who calls. Their window is arranged with a pretty display of the dolls.

—//—

D. A. Hauk, jeweler, Logansport, Ind., has on exhibition two historic relics presented to him by their former owner. One is the old scalping knife with which young Aubeenaubee killed his father; the other is a knife which belonged to Kilcomick, a giant Indian, weighing over 400 pounds. The relics excite much interest.

—//—

B. E. Arons, Pittsburgh, Pa., offered a gold medal for the winner of the Pittsburgh Century Club's big event recently.

—//—

S. F. Kaufman, jeweler, Attica, O., has issued a little yellow book entitled "A Delicate Thing." Four pages are devoted to a brief essay on the watch, the remaining eight pages illustrating and describing the various goods sold by Mr. Kaufman. The little pamphlet is a neat and effective advertising device.

### A Fair Designer of Jewelry.

AN earnest eyed, quiet looking lady, who sat behind a glass case, rose and greeted me pleasantly, says a writer in the *London Queen*. A few minutes later she had opened the case and had brought forth some of its treasures, which I looked at with admiration.

"Take it into your hand," she said, reassuringly, of a light bracelet of finely wrought filigree; "it is quite solid. That design is taken—and when I say taken, I mean adapted, for I never imitate—from a bracelet shown in one of Holbein's portraits. You remember Holbein was himself a working jeweler as well as a painter. He never represents an ornament in his pictures that is not a practical design."

"And what wonderful enamel this is!" I exclaimed, as a wreath of rose leaves in the most delicately melting tints caught my eye. "Ah," she replied, "the secret of good enamel is to use only 22 karat gold. Only the finest gold takes enamel properly. That necklace? I am glad you like aquamarines; so do I, and I think they'll look well with the bright ruby color of the enamel true-lovers-knots that are threaded between each stone. The brooch that you have in your hand is made of a sard scarabæus, two thousand years old. Here is a crystal dolphin, with a black pearl in its mouth; that is the Renaissance style."

Then I asked whether a drawing might not be made, as jewelry, like every other form of art, can only be proved by its own works. But this request was courteously denied. "I never repeat a design," said the mistress of the establishment, "if a lady tells me that she permits her own ornament to be copied for a friend, well and good; then I have it reproduced. But I sell my jewelry on the understanding that each design is unique, and will never be multiplied, except with the purchaser's sanction, conse-

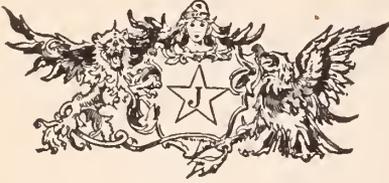
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TRADE MARK.

**SAMUEL C. JACKSON,**

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**FINE CASES FOR**

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

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SPECIALTY: SALES OF

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**Jules Jürgensen**  
OF COPENHAGEN.

*The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.*

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NO. 22 MAIDEN LANE

**It Pays** to read a live Trade Paper.

*The Jewelers' Circular*

IS ONE.

\$2.00 a year.

quently I must not let my designs become general property. There are." she went on, "a few people still left who like to possess an ornament that is individual, that is not machine made."

"It was in the time of Sir Henry Cole that I learned to design at South Kensington," she continued. "But I did not go to South Kensington to study the applied arts. Like other young women my ideal was to become a painter, and to draw the figure. But it happened one day that I was set to design a pattern for a carpet, and Sir Henry Cole saw it. Now, Sir Henry was rather despotic where the individual was concerned. His one thought was for the honor and glory of the school. So when he espied my drawing he said: "For the future you shall design nothing but carpets, young lady." After that he had one of my designs sent to a large carpet manufacturer, who replied that he liked it, but that it did not fulfil practical requirements. The manufacturer then went on to say what the actual requirements were, giving the rule measurements for weaving, and concluded by promising that if I could master these details so as to make a design in accordance with them he would take my work. This put me on my mettle, and giving my mind to the subject I mastered it in a short time sufficiently to offer a practical design, which

the manufacturer, who, I believe was not a little surprised, accepted."

"Yet you became a goldsmith?" "Yes, and in a manner accidentally. Mr. Blank, the jeweler, asked me whether I knew of anyone to recommend as a designer. That was how I became a designer of jewelry. Then about three and a half years ago I took this house and set up in business as a manufacturing jeweler. At first, when I was with Mr. Blank, I thought that I could be quite content to do my designing in the back premises, but that I could never bring myself to serve in the shop, but one gets over these prejudices in time."

"And here you actually manufacture jewelry, do you?" "Yes, I have a number of workmen employed here, and I take apprentices; they are bound for three years. Most of them are the sons and often the grandsons and great grandsons of men who have been in the same trade, for goldsmiths' work seems to be hereditary."

The large safety pin effect in belt pins is a little too utilitarian for beauty or popularity.

The mingling of silver, pearls and enamel in wreath brooches is interesting. A wreath of pearl for example will unite at the bottom in a group of enamel leaves tied with ribbons of pearl.

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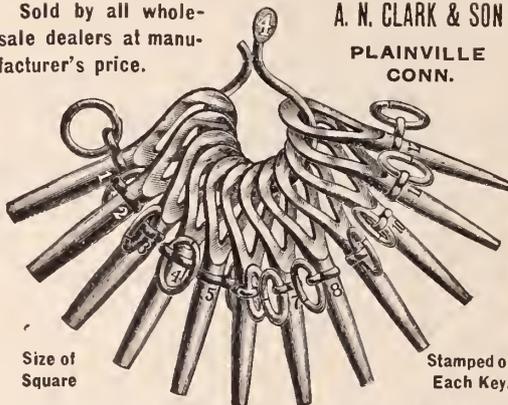
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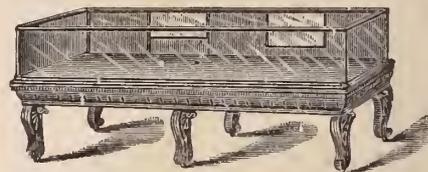


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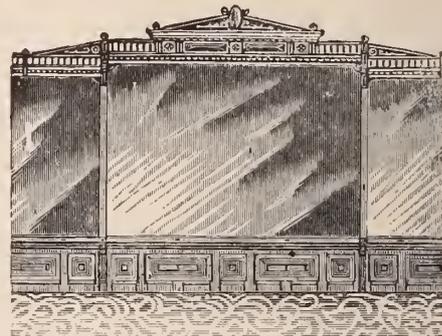
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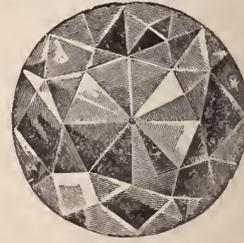
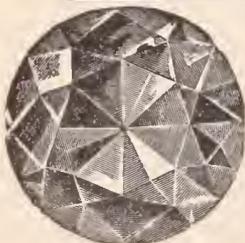
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VOL. XXX.

NEW YORK, WEDNESDAY, APRIL 24, 1895.

No. 12.

THE SEA ARTISTICALLY EXPRESSED IN SILVER.

THERE has recently been completed in the factory of Dominick & Haff, 860 Broadway, New York, the magnificent silver service donated to the United States cruiser *Cincinnati*. An illustration of this service is here given. It is hardly necessary to say that the engraving does not do it justice; the pieces are so large and massive that the photographic reduction is, of necessity, very small, causing many of

fortnight. The firms of Duhme Co., F. R. Herschde, A. & J. Plaut, Clemens Oskamp, and Oskamp, Nolting & Co., as well as the successful firm, each submitted competitive designs to the committee having the power to award the contract, the services proposed being without exception, elaborate and beautiful. The committee were highly pleased with one of the three sets offered by Mr. Hellebush, and accepted it in prefer-

repuissé work, being a continuous combination of scrolls and shells and seaweeds in wild commotion, expressing vividly the action of the sea and the turbulence of its waves. We have never seen water movement expressed more poetically than in this case. Forming the two handles is a new version of the dolphin, its corrugated back twisted to allow of grasping space, its tail lashing against the body of the bowl with



THE SILVER SERVICE DONATED BY THE CITY OF CINCINNATI TO THE CRUISER "CINCINNATI."

the points of beauty in the original to be either entirely lost or very faint. In fact the illustration, which was produced by some of the most expert half-tone engravers in New York, merely suggests the magnificence, richness and artistic value of the service.

The order for this silver service was received by Clemens Hellebush, Cincinnati, O., in the windows of whose store it has formed a potent attraction during the past

ence to all others submitted to them.

The service, as may be seen, includes a punch bowl, two fruit dishes, two trays, a small bowl and two ladles. An engraving of the bowl made from the designer's sketches, was published in THE CIRCULAR of Sept. 26th. The general design of the bowl is thoroughly nautical, without embodying the conventional insignia so often seen in pieces of its kind. The lower portion is a remarkable specimen of

natural activity. This uniting of handle to bowl is peculiarly effective. The arrangement of shells around the rim is not only highly decorative but is also symbolic of the sea in the extreme. The eight eagles' heads, finely modeled, united by oak leaves, in relief on the base of ebony are a truly artistic conception and emblemizes the United States in an effective manner. The bowl weighs 350 ounces, and is unusually large, being 20 3/4



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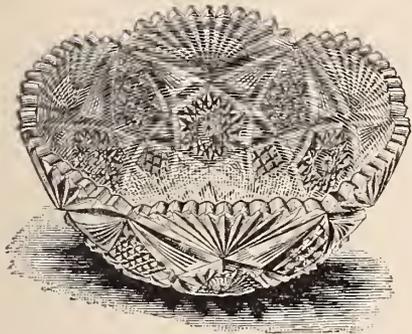
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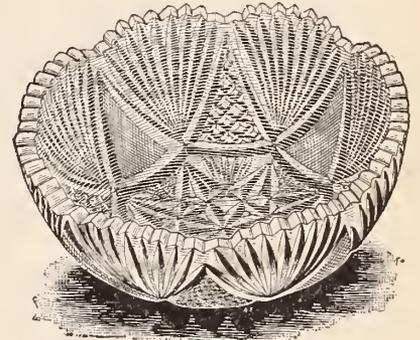


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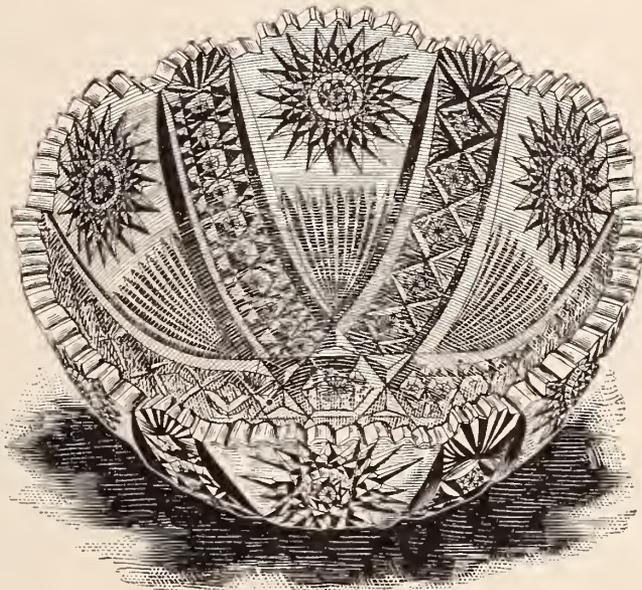
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inches in diameter. The inscription on the face of the bowl is as follows:

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1893.

The artistic treatment of the design of the bowl is evidenced in the other pieces. The elements in the design of the former are embodied to a greater or lesser extent in the seven auxiliary pieces. The fruit dishes weigh 100 ounces each. The entire service cost \$3,500.

#### Bids for Supplies to the Department of the Interior.

WASHINGTON, D. C., April 18.—This is the season of big Government contracts. One of the most important is that of the Department of the Interior for furnishing miscellaneous supplies required by the Government Hospital for the Insane, during the fiscal year ending June 30, 1896. Bids for furnishing these supplies are invited to be handed in prior to 2 o'clock, May 9th. Among the articles required are the following items of silverware:

Forty dozen table spoons, silver metal, (sample required); 25 dozen tea spoons, silver metal, (sample required); 20 dozen table forks, silver metal, (sample required).

The Department of the Interior is inviting proposals until April 30th, for furnishing 132 dozen clocks, pendulum or spring lever, eight day, for the Indian service.

### Among the African Diamond Mines.

THE CHARACTERISTICS OF A DIAMOND "RUSH"  
—MINING AT DOUGLAS—THE ABANDONED  
DUTOITSPAN AND BULTFONTEIN MINES—  
A YEAR'S YIELD AT JAGERSFONTEIN—THE  
FEBRUARY OUTPUT OF KOFFYFONTEIN.

KIMBERLEY, March 10.—The most interesting feature of the period is the extraordinary activity in the quest for new diamond mines. It is an interesting spectacle at a new diamond "rush." This week I was at Douglas, about thirty miles from Kimberley, where there is much excitement on account of the discovery of diamondiferous ground. "Diamonds," "claims" and "diggings" form the all absorbing topic among a truly motley assemblage of white and colored humanity. On appearing on the proclaimed area to witness the allotment of the surface of the ground for the digging for diamonds, I was confronted with a spectacle more resembling the period of the early '70's than anything I have beheld since. Here was congregated a mass of human beings, comprising tinkers, tailors, ex-soldiers and sailors, clerks, farmers, storekeepers, law agents, liquor sellers—in fact every description of man—all expectant and anxious, with their pegs and their tools, ready to commence on this possible Eldorado. A strong posse of police was also on the ground, in the event of any dispute among

the peggers. But nothing except the characteristic good humor of the South African diamond digger predominated, and not the slightest token of disorder was to be seen to mar the proceedings.

The issue of certificates and licenses is a formal affair and soon work began quite merrily. What was formerly a howling wilderness in a few days has become a scene of unwonted activity; iron buildings, tents and buildings of all descriptions are springing up with rapidity. As to the prospects it will be as well to say nothing for the present.

Returning I had a good look at Dutoitspan and Bultfontein, historical mines but now deserted. Those huge, open, yawning chasms were delved deeper and deeper, while overhanging and all around the struggling miners were threatened by shale and reef landslips. A few years ago hundreds of loads might be seen flitting spider-like up the wire ropeways to be distributed upon different floors and eventually washed at scattered pulsating and rotary machines. Down hundreds of feet men might be seen drilling, jumping, picking, filling and trucking like so many midgets, so small did they seem, whilst now and again danger shouts and signals would go forth in warning. All seemed chaos and confusion and life was not worth one day's purchase. This system could not last; it was doomed to failure. Individual diggers were utterly nonplussed, while the strongest

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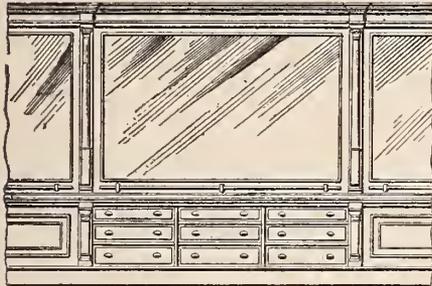
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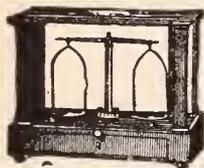
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Application, to Dealers.**

company were hardly able to contend against extraordinary reef falls. Something better was needed if the industry had not to be abandoned, and had not De Beers Co. acquired these open mines it seems certain that they would have had to be closed.

The American Society of South Africa on Feb. 22 celebrated the anniversary of Washington's birthday in the society's rooms in Cape Town. The celebration took the form of a reception and about 200 members and guests visited the rooms during the day. The society has only been in existence two or three months, but has already between 50 and 60 members. The chairman is T. W. Lewis; the vice-chairman, A. Lipman; the treasurer, Mr. McMeekan; the hon. secretary, J. F. Webner, and the committee consists of W. F. Carroll, D. S. Leach, and P. J. Nolan. The society has high aims and has conceived the idea of holding an American exhibition at one of the principal towns in South Africa probably about November next year. The scheme is as yet only in embryo, and but little can be said about it. The chief feature of the idea, however, is that a handsome permanent building should be erected, to be called the "American Palace," where a representative display of American products and manufactures would be on view, somewhat in the same way as the British colonies are represented at the Imperial Institute. One of the objects of the society is "to foster commercial intercourse with the United States," and it is to further this object that it is proposed to erect the "palace." The idea of the opening exhibition comprehends, however, the erection of temporary structures in addition to the palace, and in fact everything that is generally understood by an exhibition. The society has already been in communication with some of the leading firms of the States on the matter, and has received from them promise of support. The idea has also found favor among the American merchants in South Africa, and with the American Consul, C. H. Benedict, and the initial expenses of the project have been guaranteed. The society proposes shortly to elect two delegates to proceed to the States in connection with the proposed exhibition, and no doubt within a few months' time the scheme will be assuming a very tangible form.

I find that during the last 12 months the Jagersfontein mine yielded 233,804¼ karats of diamonds, valued at £365, 798 8s. 9d. It was here that the famous "Excelsior" diamond was found, 970 odd karats and said to be the largest ever unearthed.

As showing what is being done at Koffyfontein, one of the smaller outside mines, I may state that during February the finds were of the value of £8,570.

ST. GEORGE.

Heller & Benton, Marion, Ind., are moving to Alexandria, that State. They will give up the Marion store and both stay in Alexandria.

**THE BOWDEN****SEAMLESS RING**

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**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,****NEW YORK.**

**Fashions in Spring Jewelry and Silver Articles.**

A LADY'S RAMBLES AMONG THE JEWELERS.

The infinitesimal bonnets are responsible for the increase in the size of back combs.

A sugar and creamer of silver gilt are each ornamented on one side with colored roses in enamel.

Jewelers are becoming the last customers the ribbon makers have. Everything in the shop is tied with satin ribbon.

Fine specimens of agate, amethyst, quartz and minerals in kind have their corners and rough edges bound in silver, for paper weights.

A useful little rack of perforated silver has a tiny thermometer in the center, a calendar on one side and a depository for postage stamps on the other.

The calla lily is not the Easter lily, but it was used for the Easter emblem. Quantities of little silver bookmarks and envelope cutters were surmounted by a calla lily.

Violet holders are the last response to the needs of a reigning fashion. These are small, embossed clasps, convex enough to confine the stems of the orthodox bunch of violets.

Rulers are things of beauty. A slip of ivory, with the ends bound with silver has a richly wrought handle something like that of a nail polisher. These are intended for a lady's desk.

Tortoise shell buckles were omitted from the specification of the various manifestations of the buckle, last week. Nothing is prettier. These are bound in silver, silver gilt and enamel, as the other buckles mentioned.

Who set this fashion? A lobster back overlaid with silver, lobster claws likewise adorned, as are crabs. Another novelty is an English walnut resting on a base of peanuts, and all encrusted with silver. They are presumably souvenirs of feasts, serving as paper-weights.

What means this dainty silver liqueur set for one? The tiny pitcher is vine bedecked or has a beaded edge. By its side reposing in a satin lined case is the silver wine cup, similarly ornate. Are these intended to stimulate a demand, or are they in response to a demand? An answer would be interesting.

The use of semi-precious stones in hat pins affords the jeweler a chance for artistic work. Knobs of these translucent blues, yellows, greens and purples are held cup-like in calyxes of gold. Some artistic pins seen were of dull barbaric gold, with sunken stones. With the present styles of bonnets no sort of feminine ornament stands so fine a chance of being seen. Another interesting pin was a pear shaped knob of gold wound with a white and black enamel snake.

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NEW YORK.



### The Chime at the Cotton States Exposition.

ATLANTA, GA., April 18.—The chime to be erected by the Buckeye, Bell Foundry at the Cotton States and International Exposition, Sept. 18 to Dec. 31, 1895, consists of 13 bells, varying in a well graded degree of suc-



THE TOWER FOR THE CHIME AT THE COTTON STATES EXPOSITION.

cession from the largest D, 3,400 pounds, to the smallest F sharp, 260 pounds, the aggregate total weight to be about 14,000 pounds

exclusive of the oak frame and other hangings. The tones of the 13 bells respectively are: D, E, F, sharp; G, G, sharp; A, B, C, C, sharp; D, D, sharp; E, F, sharp. This is a very wide range, and affords facilities for playing thousands of different tunes, from the simplest lullaby to heavy sacred tunes. Not all the bells are used in every tune; in some only six bells are used, while in others eight, and in a few as many as ten are used, and only those are used which make the necessary scale of notes or tones which are required for the tune to be played. Under favorable atmospheric conditions the chimes may be heard distinctly and the tune recognized four miles away. The ordinary range is about two miles, though at times it is, of course, more limited even than this, owing to heavy fogs or high winds.

The chiming stand will be of handsomely finished oak, having a lever for each bell, with the corresponding note marked on it. The levers are connected to the tongues of the bells by means of straps, pulleys, etc., to secure easy, direct and prompt manipulation. All in all, the chime and its appurtenances throughout are among the handsomest and best examples of excellent workmanship in this line in the country.

### Tariff Decisions Relative to Clock Movements and Traveling Clocks.

WASHINGTON, D. C., April 16.—The protest of C. L. Tiffany *et al.*, against the Collector of Customs at New York, as to the rate and amount of duties chargeable on certain merchandise imported on certain named dates and vessels, was over-ruled by General Appraiser Technor, of the United States General Appraisers, March 21, 1895. In this protest two classes of merchandise were in question, the first being "clock movements made of metal." These movements were assessed with duty at 45 per cent. under paragraph 215 of the act of Oct. 1, 1890. The contestant claimed that this merchandise was dutiable at 10 per cent., as chronometers or parts thereof, under paragraph 210, act of Oct. 1, 1890.

The second protest was raised relative to clocks, some of which are known as carriage or traveling clocks, the remainder being wall or mantel clocks of various designs, which have metal movements and cases composed variously either wholly or chiefly of wood, metal, decorated china or marble, or a species of marble sometimes called onyx. These were assessed by the Collector of Customs, severally at 35, 45, 50 or 60 per cent. under paragraphs 230, 215, 100 and 125, respectively, of said act of Oct. 1, 1890, and were rated according to component material of chief value. The protestants claimed that those that were made of onyx, marble or metal were dutiable at no higher rate than 45 per cent. as manufactures of metal, and those composed of wood and metal at 35 per cent. as manufactures of wood.

Certain additional protests claimed that the merchandise was dutiable at 20 per cent. under section 4 of said act, and still others that it was dutiable under paragraph 414, of the act of March 3, 1883, as being specifically enumerated therein and not so enumerated in any later act.

The General Appraiser in rendering the decision in this case followed numerous decisions of the Board and the recent decisions of the United States Circuit Court for the Southern district of New York in the cases of Tiffany *v.* the United States and the Mexican Onyx and Trading Co. *v.* the United States, which decisions had reference to so-called traveling clocks and Mexican onyx or marble, and he rendered the following decision: "We hold that the merchandise in question was properly assessed for duty in each case and overrule the protests on all grounds."

### The Convention of the National Retail Jewelers' Association.

ST. LOUIS, Mo., April 16.—All preliminary arrangements for the convention of the National Retail Jewelers' Association, July 17, 18, 19, at the Southern Hotel, have been completed. Special rates at the Southern have been secured, and all visitors are entitled to these upon presentation of rate card issued by the committee. Following is a general outline of the programme which will be strictly adhered to:

July 16. State Convention of the Retail Jewelers' Association of Missouri.  
9.30 A. M. to 12 M. Opening of Convention and Business Session.

## REMOVAL.

About April 20th, we will remove to the new Prescott Building, Cor. John and Nassau Sts.

**Jacobson Brothers,**  
IMPORTERS AND CUTTERS OF  
**DIAMONDS.**

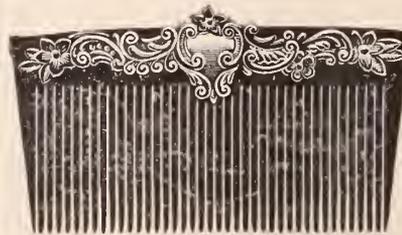
### To Retail Jewelers only.

An extra inducement on Fahy's 14k.  
Extra Gold Filled Watch Cases.

SEE APRIL "STRAWS."

## Quick Sellers!

TRADE BRINGERS!  
PROFIT MAKERS!



No. 3201, \$7.50 per doz

ALL THE LATEST NOVELTIES ARE MADE IN STERLING SILVER

BY

**Codding Bros. & Heilborn,**  
NORTH ATTLEBORO, MASS.

New York Office: C. A. Vanderbilt, 178 Broadway.  
Chicago Office: F. A. Buck, 805 Masonic Temple.  
Philadelphia Office: J. C. Buck, 15 North 6th Street

12 M. to 1.30 P. M. Recess and Dinner to Delegates and visiting Jewelers at Southern Hotel.  
 2 to 5 P. M. Regular Business and Election of Officers.  
 Evening. Lecture on the American Watch and its Manufacture, by H. E. Duncan, of the American Waltham Watch Co.  
 July 17. National Convention.  
 9.30 A. M. to 12 M. Opening of Convention and General Business.  
 12 M to 1.30 P. M. Recess and Dinner at Southern Hotel.  
 2 to 5 P. M. Business Session.  
 Evening. Special Opera Entertainment at Summer Theatre Garden.  
 July 18. National Convention.  
 9.30 A. M. to 12 M. Business Session.  
 12 M to 1.30 P. M. Recess and Dinner, Southern Hotel.  
 2 P. M to 5 P. M. Business Session. Election of Officers.  
 Evening Banquet at Mercantile Club.  
 July 19. 9.30 A. M. to 12 M. Unfinished Business of Convention.  
 After dinner at Southern Hotel the delegates and visitors will be tendered a carriage drive to various points of interest of the city, parks and boulevards.

All the arrangements are in charge of the executive committee of the Retail Jewelers' Association of Missouri, of which W. F. Kemper is secretary.

**Amended Peddlers' Law Passed in Rhode Island.**

PROVIDENCE, R. I., April 19.—Hawkers and peddlers, men who sell from door to door watches, jewelry, fruit, vegetables and various other commodities, have fallen under the ban of the House of Representatives. That branch of the General Assembly passed a law yesterday which is an amendment to an old law providing for the licensing of hawkers and peddlers, and its *prima facie* purpose is to raise the amount of money demanded by the State from this class of men.

The act was introduced at the instance of about 400 store men, who signed a petition praying for its passage, because the peddlers injured their business. The fee, which was formerly nominal, is increased by this act to \$200.

**The Extradition Proceedings Against Rothchild, the Diamond Swindler.**

TORONTO, Can., April 20.—(On Thursday Abraham Rothchild alias Hutton, Smythe, etc., the diamond swindler, was up on remand before Police Magistrate Denison on the charge of defrauding P. W. Ellis & Co., Toronto. He waived examination and was committed for trial.

Yesterday extradition proceedings were commenced before the police magistrate at the instance of Wells-Fargo Express Co., and the Southern Express Co., three warrants being out against Rothchild from Swainsboro, Ga., Waelder, Tex., and Tushkahoma, Indian Territory respectively, the charge being forgery in each case. A number of depositions of witnesses taken in the United States were presented and the case remanded for further evidence until the 26th.

As the matter now stands, unless the Crown withdraws the prosecution instituted for frauds committed in Canada, the prisoner before he can be extradited must first stand his trial here, and if convicted serve out his term. City Crown Attorney Curry who is prosecuting the Canadian charges and also has charge of the extra-

dition proceedings, expresses the opinion that in case extradition is ordered the Crown will probably withdraw the local charges so as to permit the prisoner to be returned to the United States.

**The Geneva Optical Co. Rapidly Recover From a Fire.**

CHICAGO, Ill., April 20.—As a sample of enterprise the re-establishment of their working plant in this city within 48 hours from its recent practical destruction by fire was an eloquent commentary on the resources of the Geneva Optical Co. At 1.30 Sunday, April 14th, an alarm was turned in from 63-65 Washington St. and in a few moments the rear of No. 63 from the third story to the roof was in flames. Twenty-two engines quickly checked the progress of the fire but the manufacturing department of the Geneva Optical Co. and the refinery of Thomas A. Dee were gutted. The latter, on the fourth floor was in ruins. In the Geneva workrooms the motors were burned, shafting sprung, benches burned and tools injured, but in spite of this the factory was running full blast at 3 o'clock P. M., Tuesday. The insurance claims will not be adjusted till the present week but the loss will be several thousand dollars, fully insured. Through the courtesy of the Treleven Optical Co. and the Planchamp & Becker Co., the Geneva Optical Co. were enabled to get out one-half of their prescription work the next day after the fire.

**Watchmaker E. S. Burbank "Goes We Know Not Where."**

OMAHA, NEB., April 19.—E. S. Burbank, watchmaker, has been missing for the last three weeks. His disappearance has caused his friends considerable alarm. So far as is

known he has no relatives in the city. His tools were all found in his room. His friends are confident that he had no trouble, and when he left he had no outstanding debts. Before he was missed he was despondent, but not sufficiently so to lead his friends to believe that he might commit suicide.

**34 Sterling Silver Novelties FOR \$10.00**

If you want to brighten up your stock for very little money, we will send you the following articles, all new and desirable goods, for \$10.00.

- |                      |                                      |
|----------------------|--------------------------------------|
| Bag Tag,             | Manicure File in Silver Case,        |
| Belt,                | Match Safe, Leather, Silver Trimmed, |
| Belt Pin,            | Prayer Book Mark,                    |
| Book Mark,           | Pen Extractor,                       |
| Bon Bon Spoon,       | Pencil Point Projector,              |
| Blouse Set,          | Salt Spoon,                          |
| Cane Mark,           | Stamp Box,                           |
| Curling Irons,       | Side Combs, pair,                    |
| Desk Seal,           | Tooth Pick Case,                     |
| Emery,               | "Triby" Scarf Pin,                   |
| Glove Buttoner,      | "rilby" Book Mark,                   |
| Hair Pin,            | Tie Fastener,                        |
| Hat Pin,             | Umbrella Strap,                      |
| Hat Mark,            | Veil Clasp,                          |
| Handkerchief Holder, | Violet Holder.                       |
| Heart Brooch,        |                                      |
| Heart Charm,         |                                      |
| Key Ring,            |                                      |
| Key Tag,             |                                      |

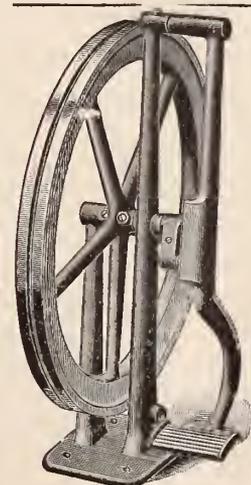
**Cross & Beguelin, 17 MAIDEN LANE, P. O. Box 531. NEW YORK.**

**To Go the VICTOR SPOILS**



We were VICTORS in the 4-bar spring suit and will divide the spoils with you. WRITE FOR PRICES.

**E. KIRSTEIN'S SONS CO., Rochester, N. Y. 4 Maiden Lane, New York. Superior Rx. Wrk a Specialty**



All good things are imitated, but are not as good. Our Wheel has been copied—but if you want a **first-class Wheel**, see that your jobber sends you the

**OLIVER WHEEL.**

- It has points of superiority to be considered viz :
- A HARDENED SHAFT**, which is a feature that other wheels cannot claim.
- THE CRANK**, an improvement over other makes.
- THE TREADLE**. The shape is a decided improvement over the old stirrup pattern. No liability of catching the foot or soiling the clothes with oil.
- THE REVERSIBLE FEATURE**. Not new, but useful.
- A PERFECT FOOT PIECE** of proper shape and curve to fit the swing of the foot.

**W. W. OLIVER,**  
Sole Manufacturer, 1483 Niagara St., Buffalo, N. Y.

SEND FOR OUR No. 10 CATALOGUE.

## The Dueber Co.'s Suits Against the Manufacturers of Movements and Cases.

The trial of the suit of the Dueber Watch Case Mfg. Co. vs. the members of the Co-operating Manufacturers' Association, in the New York Supreme Court, before Judge P. B. McLennan, continued throughout the past week. The report below of the proceedings is resumed from the afternoon of April 16th.

TUESDAY, P. M., APRIL 16.

At the opening of the trial Tuesday afternoon Mr. Sewel, the plaintiff's counsel, offered in evidence a circular which had been omitted. The circular dated Feb. 18, 1888, was to the jobbers, and notified them of the "No movement without a case" rule. After a long argument, the balance sheets of the Dueber Watch Case Mfg. Co. for the years 1887 to 1890 were put in evidence. Mr. Dueber was recalled to testify to the cost of making watchcases in 1887.

A silverine case, he said, cost 30 cents; a three ounce silver case \$1.70; a four ounce silver case \$2.75 and a gold filled case 18 size, \$8. A gold case cost according to the class it was in. The cost of manufacturing the gold case up to 60 dwt. was \$2, plus the price of the gold. A 50 dwt. case cost about \$37. These were the cost in the office, when the articles were ready for delivery. Mr. Dueber took up the various classes of cases in the price list, stating the cost of each, the selling price, discount, cost of selling, and the difference or gross profit, not taking into consideration any costs except those of labor, material and selling.

Mr. Dueber stated that the capital stock of the Dueber Watch Case Mfg. Co. has been the same since 1885. Among other costs which entered into the manufacture of watch cases besides labor, material and selling. Mr. Dueber specified fuel, insurance, tools, etc. His company had made as many as 150,000 cases at a fuel cost of \$2,000 to \$2,300. In January, 1888, the company changed the discounts on their list, as they were forced to sell direct to the retailer and give him prices formerly given to the jobber.

Col. Moore resumed the stand and said the total sales to the jobbers whose names he read in the morning amounted to \$904,241.88. The next year the business with these same jobbers amounted to about 5 per cent. of this sum. He stated that on Aug. 6, 1887, he took a verbal order from the Rockford Watch Co. for 5,000 or 6,000 watch cases of various kinds which he enumerated.

Col. James, the plaintiff's counsel, introduced a number of letters from the secretary of the Rockford Watch Co. of dates from May until August, 1887, containing in substance the details of and the arrangement for the order for watches, which the Dueber Company sold to the Rockford Watch Co. Col. Moore stated that the

reasons the company attempted to conceal the fact of their filling the orders of the Rockford Watch Co., although contracted for before the Rockford's withdrawal, was that he knew the "big six" would not be at all lenient, if the facts were known whether the goods had or had not been contracted for under the rules.

Col. Moore explained how the movement and case rule operated. It took effect about three months after the Dueber Watch Case Mfg. Co. were expelled. By it he said the retail jeweler must buy a case with every movement, thereby excluding the Dueber cases from the retailers. The effect of the "gold case" rule prevented the Dueber Company from selling their gold cases to those jobbers who still bought of them. After their expulsion the company made every effort to get the trade of the jobbers. The jobbers refused to buy, because the Dueber Company were not in the association.

Owing to the illness of Judge McLennan, the trial did not proceed Wednesday.

THURSDAY, APRIL 18

Col. Moore was the first witness Thursday morning. He said that since he had last been on the stand he had examined the five balance sheets of the Dueber Watch Case Mfg. Co. for the years 1885, '86, '87, '88 and '89, and had made from them abstracts of the business done in those years in gold, silver, filled and silverine cases. There were on hand in January, 1885, \$277,194.04 worth of cases of all kinds, divided as follows: \$75,912.96 worth of silver cases, \$124,039.37 gold cases, \$62,972.65 filled cases, and \$14,270.16 silverine cases.

The total on hand Jan. 1, 1886, was \$380,163.62. The stock gained in the year 1885 was \$102,969.18. The sales for 1885 were \$924,591.13, which, with the stock gained, aggregated \$1,027,560.31. The total expenses for 1885 were \$884,764.50; the profits \$142,795.81. All the expenses for the year were charged against the cases made. The abstract for the year 1886 showed: Total cases on hand Jan. 1, 1886, value \$380,163.62; of these \$124,976.66 were gold, \$165,977.25 silver, \$44,822.03 filled, and \$44,887.74 silverine. The total on hand 1887, was \$416,292.43, making the stock gained for the year \$36,128.81. The sales were \$1,118,425.92, the aggregate of stock gained and sales being \$1,154,554.73. The total expenses for one year were \$1,098,422.22, leaving a profit of \$56,132.51. The abstract of 1887 showed the total stock on hand to be \$416,292.43; of these \$39,775.26 were gold, \$153,711.11 silver, \$57,649.35 filled, \$115,155.98 silverine.

The stock on hand Jan. 1st, 1888, was \$522,074.73, the stock gained being \$105,782.30. The sales for 1887 were \$1,328,122.58, making the aggregate of stock gained and sales \$1,433,905.18. The total expenses for 1888 were \$1,271,124.53, leaving a difference or profit of \$162,780.65. The abstract of 1888 showed stock on hand to be \$522,074.73, of which \$29,165.31 was gold,

\$58,805.89 silver, \$167,925.14 filled, and \$76,178.39 silverine.

The stock on hand Jan. 1st, 1889, was \$309,240.73, the stock lost being \$212,834. The sales for the year were \$1,267,596.47. By deducting the stock lost from sales there remained \$1,054,762.47. The expenses were \$1,047,400.29 leaving a profit of \$7,362.18. The difference between profits of 1887 and 1888 was \$155,418.47. The abstract for 1889 showed that the total stock on hand was \$309,240.73, the gold cases amounting to \$108,749.76, the silver to \$27,367.93, the filled to \$37,018.24, and the silverine to \$136,104.80.

The total stock Jan. 1st, 1890 was \$146,928.50, making the stock loss for 1889, \$162,312.23. The sales for 1889 were \$1,072,795.51, and deducting from this the stock loss left \$910,483.28. The expenses for 1889 were \$947,638.96, showing a loss of \$37,155.68.

A comparison between the business of 1887 and 1889 showed a dropping off of profits amounting to \$199,936.33.

In answer to a question, Mr. Moore said that the Dueber Watch Case Mfg. Co., by reason of the circular of Nov. 16, 1887, did not resume trade with the jobbers whose trade they had lost until January of this year.

In Mr. Root's cross examination of Col. Moore he asked:

How did the Rockford Watch Co. sell their product? A.—By travelers and correspondence.

Q.—When did your company resume sending out travelers to the retail trade after going out of the association? A.—About January, 1888.

Q.—What per cent. of the jobbers dealt with you after going out of the association? A.—A very few I can't say exactly. When the Dueber Company sent out their travelers they sent them to the retailers and those jobbers whom they could sell to. In some instances they gave to the retailers the same discounts formerly given to the jobbers.

Q.—Your travelers offered your cases to the same retailers that the association jobbers sold to? A.—To a certain extent, yes.

Q.—Isn't the necessary effect on the jobbing trade of a manufacturer selling to the retailer, to practically destroy the jobbing trade? A.—In his line, yes. The term contract goods meant that class of goods which came under the rules of the manufacturers' and jobbers' associations.

Q.—Was not the term generally used in the trade to describe goods generally sold under a contract with the manufacturer? A.—Not before the time of the association.

Q.—When you sent the travelers to the retail trade, did you not have as customers many jobbers in and out of the association? A.—No.

Q.—Did you not have a quarter of the jobbers of the association dealing with you up to the time you sent to the retail trade? A.—No.

Col. Moore was handed a letter which he said he wrote and which was read. It was to the Rockford Watch Co., was dated Dec. 14, 1887, and said that they, the Dueber Company, were selling to many retailers and to 40 per cent. of the association jobbers. This statement, Mr. Moore said, was not true, but was written to Mr. Holland to encourage him in selling Dueber goods. Mr. Root went back to the visit of Col. Moore to the Rockford Watch Co. in August, 1887.

Q.—Have you any order in writing for the goods you say were ordered prior to Aug. 15, 1887? A.—I think we have; on our files.

Q.—Have you any order in writing for the goods you say were ordered on Aug. 6th? A.—No, sir. Mr. Moore said he made a memorandum of the order when it was given but did not know where the memo-

randum was then. He was asked to bring the order book after recess.

A letter signed H. P. Holland, secretary of the Rockford Company, was shown Mr. Moore. It was Mr. Holland, Mr. Moore said, from whom he received the order. The letter advised the Dueber Company that the Rockford Watch Co. had gone out of the association. The letter of Col. Moore, dated Aug. 17th to H. P. Holland, the witness said, was his answer to the former letter of Mr. Holland. His letter stated that Mr. Dueber was willing to make the 8 size cases at \$1.00 net. After more testimony of this kind had been introduced the Judge announced that the evidence was not material in this case, it being of no importance whether or not the Dueber Company did sell the goods to the Rockford Watch Co. under an order made to Mr. Moore before the Rockford Company withdrew.

Mr. Root then proceeded to cross examine Mr. Moore upon the balance sheets. His first question was upon an item referring to detective service. The amount in question Mr. Moore said, was spent in looking for tools which had been stolen from the Dueber factory.

The amount of capital invested in the Dueber Company in 1885 was: capital stock \$61,200, and dividend account \$623,078.79. In 1887, the dividend account was \$884,869.25, which with the capital stock aggregated \$946,069.35. The amount invested in real estate, Jan. 1st, 1887, was \$273,773.38 in Newport and \$13,629.94 in Canton; the value of tools and machinery was \$89,109.92; office furniture and fixtures \$4,495.72; interest in Hampden Watch Co., \$22,728.17; making a total capital outside capital stock and dividend account of \$403,847.03. The total for Jan. 1st, 1888, was \$627,719.74; Jan. 1st, 1889, \$692,487.04 and Jan. 1st, 1890, \$858,768.56.

In the re-direct examination Col. Moore explained that the so-called "dividend account" really meant undivided profits.

Mr. Dueber was called and questioned regarding the price of ladies' gold cases which he had omitted to mention. The cost of a 15 dwt. case 14 karat gold ladies' watch case was, he said, \$8.64, and this case sold for \$11.96 net, the difference being \$3.32; a 20 dwt. 14 karat case cost \$11.60 to make and sold for \$15.80; a 45 dwt. 16 size case of 14 karat gold cost \$24.40 and sold for \$31.80; an 18 size 50 dwt. 14 karat cost \$27.60, sold for \$34.00. Questions were also put respecting a certain 4 oz. silver case.

Next followed a long controversy about permitting Mr. Root to read from the minutes of the "big six" certain portions as part of the plaintiff's case. He was permitted to read the extracts as part of the defendants' case. The minutes which he read related to meetings of the sub-committee on Feb. 17, 1887, and April 15, 1887, and told about the expulsion of S. H. Greenberg and the charges against S. Amberg & Co., E. D. Vosburg & Co., Stern & Stern, and others. Minutes of the meetings of Sept. 30,

1887, Oct. 17, 1887, and Oct. 29, 1887, were also read. This completed the plaintiff's case.

Mr. Root, the defendants' counsel, then rose and said he wished to make a motion to dismiss the complaint. He further said he would offer no evidence for the defense, except such facts as might be brought out in the argument. James C. Carter, of Carter & Ledyard, attorneys for the Elgin and Waltham companies, was to help him in the argument, and he wanted the argument postponed until Mr. Carter appeared.

It was arranged that the argument of the motion to dismiss should be opened by Chas. Rushmore, of Stern & Rushmore, attorneys for H. Muhr's Sons. Mr. Rushmore confined his argument to one feature, namely, that the plaintiffs failed to prove damage and had not suffered a legal injury. He touched first on the condition of the watch trade before 1885, and the reasons leading up to the formation of the association of the watch case makers and the jobbers, and the tri-party agreement entered into by these associations and the co-operating movement manufacturers.

Mr. Rushmore next spoke of the agreement and penalties, taking up the expulsion of the Dueber Company and the refusal of the jobbers to thereafter deal with this company. The jobbers, he claimed, had a natural and legal right to so refuse. The plaintiffs had no legal right to compel these jobbers to buy their goods, and unless they suffered by being deprived of a legal right, they were not entitled to damages. He threw the entire burden of the stoppage of the plaintiff's business to a voluntary agreement of the jobbers acting under their legal rights. He also took the ground that the stoppage of the jobbers' trade did not necessarily stop the plaintiffs' trade, because "the whole world was their oyster which with their watch cases they could open."

Mr. Rushmore read an extract from a decision of Lord Coleridge on combinations and conspiracies, showing that though a conspiracy may be in itself fraudulent and illegal, the action of that combination may not necessarily cause another to sustain a legal injury.

Elihu Root followed Mr. Rushmore with an elaborate argument in which he summed up the whole case, basing his motion to dismiss on numerous grounds. The first was that the complainants had not established by proof the alleged agreement of Nov. 16, 1887, in Article 18, "That they would not thereafter sell any goods manufactured by them to any person, firm, association or corporation whatsoever who thereafter should buy or sell any goods manufactured by this plaintiff."

Mr. Root continued by taking up each succeeding material allegation in the complaint, claiming that no such facts had been established by proof, particularly in regard to Article 23, which alleged that the defendants had agreed upon an arbitrary, fixed price for their goods, and Article 24, alleging their agreement was made for the purpose of establishing a monopoly, or that the defendants were engaged in a criminal conspiracy to crush competition and maintain prices. Mr. Root claimed no malice had been shown.

Among other grounds on which he based the motion to dismiss were: that the acts of the defendants as shown in the proof, were but the lawful exercise of the defendants' right in the conduct of their own bus-

ness and did not go beyond the limits of lawful competition; that no act affecting the plaintiffs done by the defendants under the authority of the agreement between the manufacturers and jobbers constituted a cause of action; that the plaintiffs had not shown any damage which was the legal consequence of acts done by the defendants, or any acts done by their authority, or that the plaintiffs had shown any damage sufficiently approximate to be made the basis of an action to recover.

Mr. Root then spoke on what he said was the real nature of the agreement. He took the ground that the case, as set out in the complaint, was not the case set up by the proof. The facts show no agreement affecting the plaintiffs' personally, as complained of. The manufacturers and jobbers, each independently, established rules to conduct their business. Their mutual agreement was not to sell only to the Jobbers' Association, but to give discounts only to members of that body. The committee of six acted only on the authority conferred on them by the plaintiffs as well as the defendants. The treatment received by the plaintiffs was no more than the ordinary exercise of this authority.

Mr. Root took up the constitution showing the agreements in relation to prices, and spoke on their intent. The rules, he said, did not prevent competition, but made provisions for sustaining uniform discounts.

After Mr. Root had commented on admissions by Mr. Dueber that a deviation from the plaintiffs' similar rules would be unfair to the jobbers, the Court adjourned until Friday morning.

FRIDAY, APRIL 19.

The argument was continued Friday morning by Mr. Root, who after he had reviewed the points he had already made touching the agreement among the manufacturers, made the same points as to the agreement of the jobbers. He then commented on the testimony of Mr. Dueber relating to the circular sent to jobbers by the plaintiffs directly after they resigned from the association.

Mr. Root then spoke on the agreement between the jobbers' and manufacturers' associations, the gist of which was that during the year the manufacturers would sell watches at jobbing rates only to the National Association of Jobbers in American Watches, and the latter would let its members buy movements only from these manufacturers. "Is there anything unlawful in any sense, about that agreement?" said Mr. Root. "I think not." He granted that there would be no right to make this agreement to ruin another, but the right of men to band together for the purpose of giving privileges to another is firmly established, and in support of this opinion he quoted from Lord Hannon on the Mogul Steamship case. Continuing he quoted from a long list of decisions, including the opinion of Judge Lacombe, in the United States Circuit Court of Appeal's recent decision on the demurrer to Dueber Watch Case Mfg. Co.'s similar suit in that court.

Mr. Root also took up the point that cases applying to a prime necessity, as food or clothing, did not apply here, as watches are not a prime necessity. The Judge stated that he would rule that watches were not an article of prime necessity.

Another contention made was that the agreement was not alone not nominal but was valid and lawful in every sense. "If the agreement itself," said the counsel, "didn't create a cause of action, did the circular calling attention to the agreement, create a cause of action? Of course not." Then he spoke of the action of the plaintiffs in "becoming their own jobbers," and entering into direct competition with the regular jobbers whose customers they sold to. Mr. Root reviewed the action of the associations. He tried to show that the real meaning of the circulars was not as harsh as the terms implied.

A point made by Mr. Root was that each expulsion from the association added to the customers of the plaintiffs, and that each fine was an inducement for the jobber fined to withdraw and become a customer of Dueber Company.

On the subject of damages Mr. Root claimed that whatever injury the plaintiffs received was caused by competition which they elected to receive when they

(Continued on page 27).

# TRILBY IN JEWELRY AND SILVERWARE.

DU MAURIER'S charming story of "Trilby" as a magazine serial attracted widespread attention but it remained for the appearance of "Trilby" in book form to achieve the extreme popularity it now enjoys. The tale and its well drawn characters are sufficiently familiar to the average reader to render any recapitulation unnecessary. Wide-awake jewelers saw the opportunity some months ago, and introduced jewelry commemorative of several of the characters. It struck the popular fancy and more articles followed. To-day, with its extraordinarily successful dramatization in New York, and the necessarily revived interest on the part of those who had been allowing the matter to sleep, "Trilby" appears to be enjoying a second and even greater popularity.

Some of the Trilby conceptions which have appeared on the market are illustrated herewith. The first represents the Trilby brooch or pin, an exceedingly artistic and

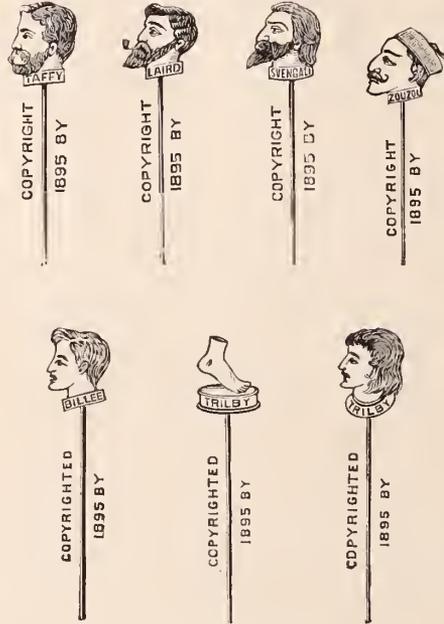


PIN AND BROOCH.—WAITE, THRESHER CO.

dainty production. As will be seen, it bears the head of Trilby wearing the snow white laundress' cap. In the handsome scroll work border appear the faces of Little Billee, the Laird, Taffy and Svengali. This pin is made of sterling silver, plain, oxidized or finished in Roman gold. It may also be obtained with enamel effects in the border. The stick pin accompanying the brooch shows the "immortal foot." The manufacturers are the Waite, Thresher Co., Providence, R. I.

In the line of pins which we partly illustrate above, the manufacturer, D. R. Corbin, 10 Cortlandt St., New York, has taken no less than seven of the characters in the book to reproduce in sterling silver. These are Trilby, Little Billee, the Laird, Taffy, Svengali, Zou Zou and Gecko. There is also the "foot" deserving perhaps a special paragraph. These eight pieces, which by the way are all copyrighted, are of sterling silver, in various finishes. The oxidized articles have been perhaps the better sellers, but the plain silver with the features accentuated by the judicious use of the engraving tool are specially commendable. Those gilt finished present a very rich ap-

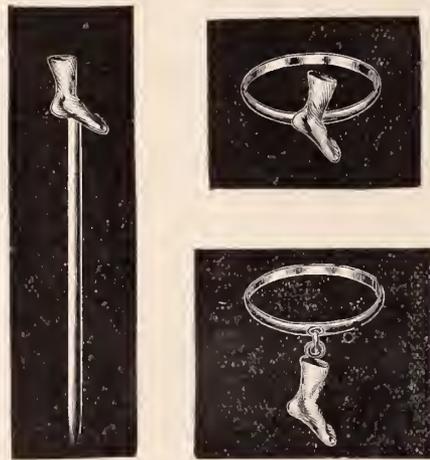
pearance. Then, too, Mr. Corbin makes the line in colored enamels which cannot fail to please the popular fancy. The line is



PINS.—D. R. CORBIN.

displayed in full in Mr. Corbin's announcement on the opposite page.

W. O. Hutchins & Co., Providence, R. I., offer two rings in coin silver, the one bearing a foot solidly attached, and the other



PIN AND RINGS.—W. O. HUTCHINS & CO.

bearing it as a bangle. The stick pin illustrated with the rings is also of their manufacture. It is also of coin silver and is very heavy.

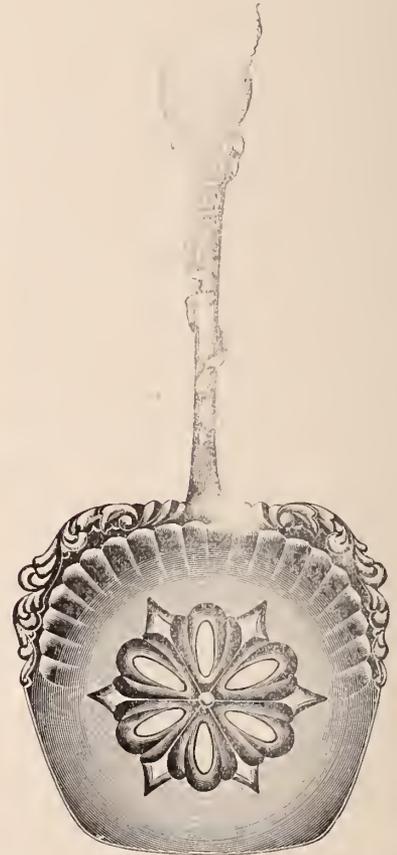
A. H. Schrieber, Providence, R. I., offers a sterling silver pin, showing Trilby as she appeared on the concert stage, to the amazed eyes of Little Billee and his two friends. The pin is a re-production of DuMaurier's drawing, and has proved a good seller.

In sterling silverware, the F. M. Whiting Co., North Attleboro, Mass., have produced



PIN.—(DOUBLE SIZE.)  
A. H. SCHRIEBER.

the handle design as shown in the accompanying engraving of a bon-bon scoop. The garland wreathed foot with its bow-knot with trailing ends is a happy conceit of



BON BON SCOOP.  
F. M. WHITING COMPANY.

the designer. This handle is offered by the manufacturers in four pieces, the scoop shown herewith, a berry fork, a coffee spoon and a glove hook.

There are several other Trilby pins and fancies on the market, some being combinations of the foot, as in link buttons, etc., others being cheap stamped figures showing Trilby in various costumes. There are, too, numerous other articles of personal adornment which have been named after Du-Maurier's famous heroine.

**Marcus Marks Identified as the Man who Robbed Becker & Lathrop.**

SYRACUSE, N. Y., April 20.—The examination of Marcus Marks, alias "Skinny" Bennett, who is charged with the robbery of Becker & Lathrop's jewelry store on Oct. 17 last was begun on Tuesday afternoon and continued on Wednesday and Saturday before Justice White. As the case stands now Marks has been positively identified as the man who called at the store of Becker & Lathrop on the day before the robbery, and as the man who stopped at the Hotel Burns.

Eliel G. Lathrop, of Becker & Lathrop, swore that Marks came to his store in company with two other men on Oct. 16, 1894. One of the party asked to see some umbrellas. Marks stood at the door during the visit and appeared very nervous. After looking at some silverware, but without buying anything, the party left. The next day the two men appeared without Marks and looked at the silverware again. When they had gone he discovered the robbery of the tray of diamonds.

C. J. Wells and Jacob A. Wineburgh, of Utica, came to Syracuse Friday to get a look at Marcus Marks. Mr. Wells positively identified him as one of the three men who were in his jewelry store in Utica in October last and who stole \$80 lying on the desk. The same trio also visited Wineburgh's

store on the same day, but whatever plans they had arranged failed to work there.

**New York State Opticians Organize a Protective Association.**

SYRACUSE, N. Y., April 20.—A meeting for perfecting an organization of opticians whose aim is to protect the legitimate trade, stamp out fraud, and correct evils antagonistic to the interest of the legitimate optician, was held in the A. O. U. W. hall, Pike block, last Monday, and resulted in the election of the following officers: President, G. N. Luckey, Baldwinsville; vice-president, M. E. Baum, Tully; secretary, James H. Morse, Syracuse; treasurer, E. S. Orton, Canastota; executive committee,

the officers and three members as follows: W. D. Oertel, Syracuse; F. J. Schwartz, Auburn; W. S. Waite, Syracuse.

The following were appointed a committee to present a constitution and by laws to be reported at the next meeting: C. C. Taylor, Savannah; C. B. Allard, Watertown; G. M. Babbitt, Syracuse.

Twenty-five charter members start the organization and a number are ready to join at the next meeting, which will be held at the same place April 29. A large number of letters from all over the State have been received by the secretary, commending the movement and giving instances of personal knowledge of wholesale fraud practiced by the itinerant venders of eyeglasses.

THE  
FINEST  
LINE OF

TRILBY

PINS

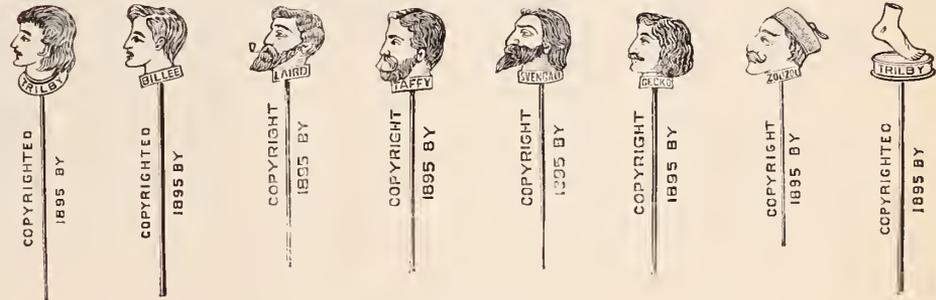
Sterling Silver, in  
PLAIN,  
OXIDIZED,  
or GILT EFFECTS.



ON THE MARKET.

Also BEAUTIFULLY ENAMELED IN COLORS ON STERLING SILVER,  
AND ALL AT SUCH A PRICE!

SEE THE LINE.



ALL NEW!!

DESIGNS FULLY PROTECTED.

EVERYBODY WEARS THEM.

EVERY JOBBER SELLS THEM

D. R. CORBIN,

SOLE MANUFACTURER,

10 CORTLANDT STREET,  
NEW YORK.

THE FLETCHER PATENT  
Wall Case Tray System

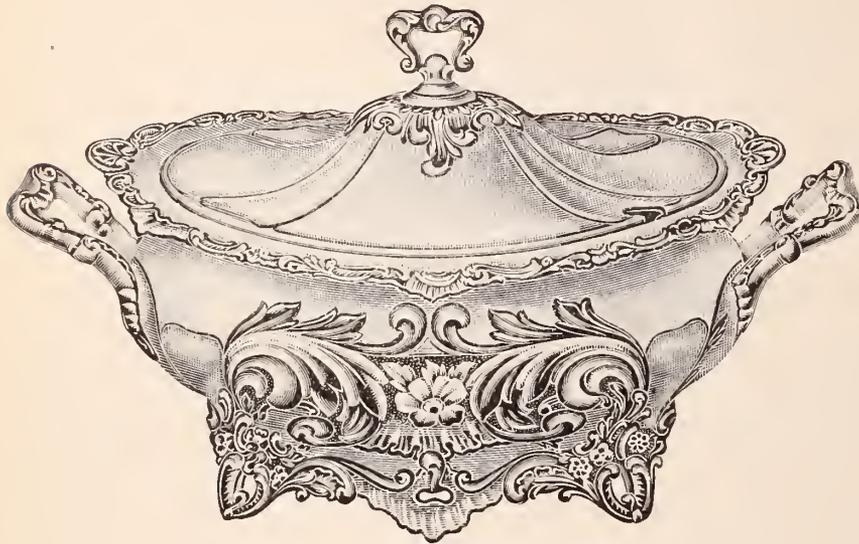


Complete line of goods displayed in Trays in one movement. Will increase carrying capacity one hundred per cent. Samples being shown in boxes on the shelves.

**FLETCHER MFG. CO.,**  
259 WEST 27th ST., NEW YORK.

New Creations this Season. Send for Catalogue.

# THE MIDDLETOWN PLATE CO.

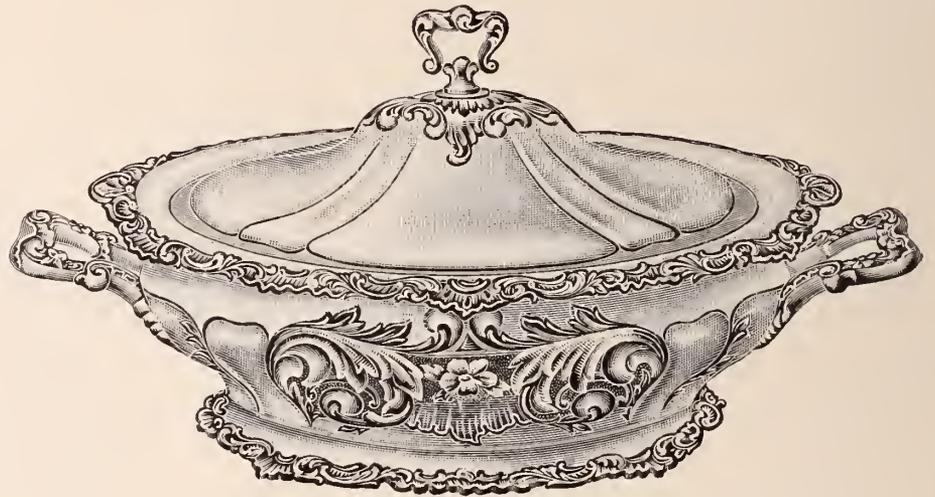


NO. 1716. EMBOSSED TUREEN.

MANUFACTURE THE  
**FINEST**  
**DESIGNS**  
 IN THE  
**BEST**  
**QUALITY**

OF - - - -

**SILVER**  
**PLATED**  
**WARE.**



NO. 1716. EMBOSSED BAKING DISH.

THE ABOVE TUREEN AND BAKING DISH MATCH  
 THE FINEST TEA SET EVER MADE IN WHITE  
 METAL.

PLAIN No. OF SET 1715. EMBOSSED 1716.

---

**The Middletown Plate Co.,**  
 MIDDLETOWN, CONN.

22 JOHN ST.,  
 NEW YORK.

113 and 115 STATE ST.,  
 CHICAGO, ILL.

120 SUTTER ST.,  
 SAN FRANCISCO, CAL.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Single Copies, . . . . .	.10

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXX. April 24, 1895. No. 12.

*Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copy-righted.*

ANOTHER State, Michigan, thinks THE JEWELERS' CIRCULAR's silver stamping law a praiseworthy measure, well calculated to correct existing trade evils. Gradually the entire Union is coming into the fold, nine Legislatures having looked favorably upon the act: Massachusetts, New York, South Carolina, New Hampshire, Missouri, Arkansas, Maine, Minnesota and Michigan.

### Are Watch Clubs Lotteries?

JEWELERS generally and those in Philadelphia, Pa., particularly, are deeply interested in the prosecution of J. C. Gigon, conductor of watch

clubs in the Quaker City, who is charged with "setting up a device in the nature of a lottery." The matter is now in the hands of the District Attorney, but no time has been fixed for trial. It is admittedly a test case and Mr. Gigon was selected as the target, because of his prominence in the local trade. The information was originally lodged by several jewelers of the city, and from all accounts the legal battle will be a brisk one, eminent counsel having been retained by the defendant. Gigon is confident of winning the case, his principal contention being that, inasmuch as there are no "blanks" there can be no lottery, and that for every dollar paid a dollar's worth is obtained by the payer. Arguments brought forth in this case as to the legality or illegality of watch clubs will prove highly acceptable, as the same may be applied in cities other than Philadelphia, where this trade evil, for it is distinctly such, exists.

### American Jewelry, Africa. COMMEND-able movement is on foot among the American residents of South Africa,

which comprehends the holding of an American exhibition in one of the principal towns in Cape Colony about November next year. The scheme is as yet only in embryo, but the chief feature of the idea is that a handsome permanent building be erected, to be called the "American Palace," where a representative display of American products and manufactures would be on view, in somewhat the same manner as the British colonies are represented at the Imperial Institute. The idea comprehends, however, the erection of temporary structures in addition to the palace, and in fact everything that is generally understood by an exhibition. The idea has found much favor among the American merchants in South Africa, and with the American Consul, C. H. Benedict, and the initial expenses of the project have been guaranteed. We consider the fruition of the scheme will prove of advantage to the participators in it, among whom should be clock, watch, silver plated ware and jewelry manufacturers of the United States. A collective exhibit, after the nature of that of the New England Manufacturing Jewelers' Association, at the World's Fair, but comprising the above lines should, we think, be a practical and profitable undertaking.

### Letters to the Editor.

THE SUIT OF THE WM. ROGERS MFG. CO. VS. R. W. ROGERS CO.  
NIAGARA FALLS, N. Y., April 11.

Editor of THE JEWELERS' CIRCULAR:

In your issue of March 6, 1895, you published an article stating that an injunction had been obtained by the Wm. Rogers Mfg. Co., against the R. W. Rogers Co. As that article is somewhat misleading and does not fully set forth the facts, we beg to

inform you that no injunction has been issued, and we are now, and have been at all times in a position to fill all orders for our R. W. Rogers silver plated ware.

It is true that an order for an injunction was granted by Judge Lacombe, but the same judge immediately suspended the same and, meanwhile, we have taken an appeal, which we shall vigorously press to an early termination. We consider the result of the litigation thus far to be in our favor, as an attempt was made to enjoin us from the use of the word "Rogers," but the order expressly limited it to the name of the corporation. Even with that limitation we believe the decision to be erroneous. THE R. W. ROGERS Co.

[The report in THE CIRCULAR of March 6 was entirely correct. The suspension of the injunction by Judge Lacombe was published in the following issue, March 13, page 16. The order of suspension was granted provided the defendants stipulated that they would file sworn statements of their sales of all silver plated ware marked R. W. Rogers Co.—Ed.]

### Death of Chas. Leo Abry.

Chas. Leo Abry, son of J. A. Abry, died at his home in Cranford, N. J., early yesterday morning. Death was due to a complication of pneumonia and heart trouble. He had been ailing for the past six weeks but was attending regularly to his business up to about ten days ago. Mr. Abry leaves a widow and six children, the latter ranging in age from 5 to 19 years. The deceased was in his 59th year.

Mr. Abry was born in New York. He married quite late in life and had lived in Cranford, N. J., for the 16 years preceeding his death. In September, 1862, he enlisted in the 21st Regt., N. G. S. N. J., as 1st Lieutenant and served with distinction to the end of the war.

In 1878 he entered the political arena, accepting the nomination for State Assembly from Elizabeth, N. J., on the Democratic ticket. He held the office of chairman of the Cranford town committee for several terms, filling the post in an excellent manner.

Personally, Mr. Abry was a man of agreeable manner and had many friends. He succeeded his father as agent for the Vacheron & Constantin watches in this country and represented this house for about 15 years. He was a member of the Jewelers' League, the Royal Arcanum and other similar organizations. The interment will probably be in Cranford, N. J.

W. D. Hearn, cashier of the Bank of Pine Bluff, Pine Bluff, Ark., has purchased the interest of M. A. Parse in the jewelry business of M. Parse & Co., that town; the new firm are known as Stearns & Hearn. R. H. Stearns has been connected with the business since 1881, and has owned a half interest in it since 1887.

**New York Notes.**

Morris Prager has entered a judgment for \$356.41 against Franz Wacker.

S. Firuski & Son have entered a judgment for \$464.25 against Bridget Clayton.

Chas. W. Schumann's Sons have filed a judgment for \$718.31 against R. J. Kelley.

R. A. Breidenbach has entered a judgment against Adolph Raduziner for \$170.78.

A judgment for \$591.93 against Chas. Casper has been entered by G. F. Perkins and others.

Randel, Baremore & Billings have filed a judgment for \$2,087.96 against Chas. W. Wingert.

A judgment for \$965.37 against Louis Simon, Jr., has been entered in favor of Max Freund & Co.

Odenheimer, Zimmern & Co. have obtained a judgment for \$214.11 against Henry Kayton.

A judgment for \$788.61 has been entered against Bernard Petchaft in favor of Dattelbaum & Friedman.

A judgment for \$226.13 against Abraham T. and Samuel I. Koplik has been entered in favor of A. Freund.

Edgar Bloom, manufacturer of diamond envelopes, has removed from 35 Maiden Lane to the Wolfe building, 66 Maiden Lane.

The schedules in the assignment of George Karmel, dealer in jewelry, 211 Grand St., show liabilities, \$6,227; nominal assets, \$4,019; actual assets, \$2,010.

J. R. Keim has moved from 21 E. 17th St., to elegant quarters in the Meriden Britannia Co. building, 208 Fifth Ave. This firm is now composed of John R. Keim and Henry Meinken, the old partnership comprising these two gentlemen and Frederick Keim having been dissolved, the last retiring and continuing at 21 E. 17th St.

Deputy Sheriff Carraher last week received an attachment for \$1,336 against Henry Carter, wholesale jeweler, 198 Broadway, in favor of E. Aug. Neresheimer & Co., for goods sold on the strength of a statement alleged to have been made by Mr. Carter March 5, 1894, claiming assets \$51,500 and liabilities \$10,000. Mr. Carter made an assignment March 15, 1895, with liabilities \$35,312 and assets \$6,487.

The bill to reincorporate the Jewelers' League of the City of New York, as a fraternal beneficiary society under the title Jewelers' League of New York, has been passed by both branches of the New York Legislature and signed by the Governor.

The bill was passed by the Senate Wednesday and by the Assembly Friday, going to the Governor the same day. Abel Cook, the attorney for the League, explained that this bill in itself did not reincorporate the League, but merely authorized such act. The papers for reincorporation were filed directly after the Governor signed the bill.

Customs officials are reported to be investigating charges of systematic undervaluation of silver and antiques, preferred by L. H. Todd against Sypher & Co., importers of antiques, 246 Fifth Ave. Todd was formerly employed by this firm. The allegations made by Todd also implicate certain officials of the appraiser's staff, on charges of collusion in the alleged frauds. Sypher & Co., Todd is reported to have said, habitually undervalued old silver, or classified it in lump, without regard to the artistic workmanship or worth. A. J. Dittenhoefer, the attorney for Sypher, says the charges are without foundation, and are made out of whole cloth.

**Boston.**

Henry Wippich, formerly with C. A. W. Crosby, has started in business in Provincetown.

O. E. Davies, of the United States Watch Co.'s New York office, was in Boston on business the past week.

Preston Pond, of the Dennison Mfg. Co. starts this week on a two months' vacation trip through England, France and Italy.

Herbert W. Richards, of George H. Richards, Jr. & Co., was in New York and Philadelphia on a business trip the past week.

The E. Howard Watch & Clock Co. have built a handsome four-dial street clock for Joseph Breck & Sons, which was set in place this week.

There are two happy papas in the salesman fraternity here this month. Henry W. Becker and W. B. Tilton are the ones receiving congratulations.

Buyers in town during the week included: Jesse Sheldon, Wells River, Vt.; Charles Morrill, of Morrill Bros., Concord, N. H.; L. S. Stowe, Springfield; O. W. Bailey, of L. C. Bailey & Co., Calais, Me.

Walter J. Rand, Tremont St., expects to leave for India in July or August. He will make a trip around the world. This will be No. 13 of his around the world trips. In India and Ceylon he will make purchases for his Boston store.

Fred. M. Harris, formerly with Charles E. Guild, and Charles O. Lawton, formerly with John B. Humphrey, have formed a partnership and will be located in room 27 at 383 Washington St., making a specialty of diamonds and mountings.

Fire in the adjoining store of B. F. Larrabee, successor to Zinn, on the morning of April 17, resulted in damage to the extent of \$5,000 by smoke and water in the establishment of Freeman & Taylor, jewelers, 495 Washington St. Their large stock of silver novelties and fancy jewelry was badly smoked and tarnished. The loss is covered by insurance.

**Philadelphia.**

The estate of the late John C. Kelly is selling out the effects of the establishment under the direction of H. C. Sterrett.

McIntire, Ulmer & Co. have dissolved, Harry C. Ulmer withdrawing. Geo. W. Magee, E. A. Brown and A. Reed McIntire continue under the firm name of McIntire Magee & Brown.

Smith & Bailey conducted the auction sale of the effects of C. R. Smith & Son, 1028 Filbert St., on Monday, Tuesday and Wednesday last week. The stock was invoiced at \$50,000 and realized about 60 per cent.

Just now trade is particularly dull, and Philadelphia is not attractive to travelers. Richard L. Fisher, Gobel & Co.; John A. Abel, Lewis, Kaiser & Luthy, and Clifford Booth, Hutchison & Huestis Co., were in town the past week.

J. N. Foreman has succeeded Samuel Mallon, 518 S. 20th St. Mr. Mallon has gone to 518 S. 20th St. An unsuccessful attempt was made to rob the store at No. 518 last week. The show window was smashed but the thief was frightened away before securing anything.

H. Murray, senior member of H. Murray & Son, 101 S. 11th St., will start on a business and pleasure trip to Europe in a couple of weeks. Mr. Murray has a son in the cut glass business in England, and he will bring back a large consignment of these goods.

Out-of-town jewelers in town the past week included: Mr. Funk, Stoll & Funk, Lebanon, Pa.; C. F. Rudolph, Wilmington, Del.; George Press, Oxford, Pa.; J. Tyson Ogden, and R. G. Porter, Woodbury, N. J.; S. F. Slover, Perkasio, Pa.; W. W. Frances, Ardmore, Pa., and H. Schutz, Penn Grove, N. J.

**REMOVAL.****J. F. FRADLEY & CO.**

OFFICE AND WORKS,

**114 E. 14th Street,**

NEAR UNION SQUARE, N. Y.

**The Man Who Robbed Burt & Hurlbut Arrested.**

DETROIT, Mich., April 19.—About seven years ago, when Lou Burt, of Burt & Hurlbut, reported to the police that \$7,000 worth of loose diamonds had been stolen from their jewelry store, all the detectives but one smiled significantly. Mr. Burt wanted Police Justice Haug to issue a warrant for the arrest of a man in Chicago who at that time he suspected of being the criminal. The detectives, however, told the Justice that the story was too "fishy" and the warrant was not issued.

Last week, however, a warrant was issued for Henry Adams, alias H. Day, who to-day finished serving a term in Sing Sing prison for a similar robbery of another firm. Mr. Burt went to Lansing for requisition papers which he obtained and is on hand to arrest the prisoner just released. Adams, who is a noted diamond thief, will be brought back here for trial. It appears that he came to Detroit in 1887 and made the acquaintance of Burt & Hurlbut under the name of Day. He purchased several hundred dollars worth of goods and did the same thing at F. G. Smith, Sons & Co's. store. On the day of the robbery he went to Burt & Hurlbut's store with a pair of rubbers over his shoes. Only one clerk was present, and he was sent to an adjoining room for a castor. Day was sitting just outside the show cases and was twisting a piece of paper. Mr. Burt saw the prisoner in the Tombs in New York after he was arrested seven years ago, and positively identified him as the Detroit Day. He says he has accumulated enough evidence to convict him.

**A Spring Gun Intended for Burglars Works Mischief.**

INDIANAPOLIS, Ind., April 18.—Louis A. Kiefer thinks that he owes his life to a tobacco pouch carried in his trousers pocket; as it was he was badly wounded by the accidental discharge of a spring gun, and it was necessary to remove him to his home

in a carriage. For some time L. F. Kiefer & Son have known that burglars have been trying to effect an entrance through the rear door of their jewelry store, 95 N. Delaware St., and fearing that one of the oft repeated attempts might prove successful, they arranged a spring gun which would be discharged the moment any one entered the rear window after business hours.

Louis F. Kiefer, the junior member of the firm, opened the store about 7.30 o'clock yesterday morning. In some way his coat caught on a wire that connected the shot gun with the rear door and instantly the gun was fired and the load of shot lodged in Kiefer's side. A number of people gathered at the sound of the shot and found that although Kiefer was suffering from the effects of the shot, he was not dangerously wounded. His life had no doubt been saved by a tobacco pouch which he carried in his pocket and which received most of the shot.

The same gun had been accidentally discharged a few days before, and narrowly missed one of the clerks.

**Surprising Developments in the Affairs of the Kent & Stanley Co.**

PROVIDENCE, R. I., April 19.—To any one who has followed closely the affairs of the Kent & Stanley Co., there have been many surprises. These have continued to crop to the surface at unexpected moments and at such times as to cause the general public to wonder what was coming next.

One of the peculiar features developed yesterday when there was entered on file at the office of the Recorder of Deeds a legal document in the form of an agreement between the Providence Dyeing, Bleaching and Calendering Co., W. W. Hoppin president, of the first part, and Edwin F. Kent of the second part. This is for the deed of certain real estate on Sabin, Mason, Mathewon, Cove and Calendar Sts., for \$72,000, which is to be released to Mr. Kent upon the payment of promissory notes of \$5,000 each made payable in 4, 5, 6, 7 and

8 months after date of July 2, 1894, all bearing interest at the rate of 6 per cent. per annum in consideration of which, at the execution of this agreement Mr. Kent is to make a cash payment of \$3,500 and pay the interest from July 1 to Dec. 10, 1894, amounting to \$996.12. If these notes are not paid within 20 days from the maturity of the last or eight months' note, then the property is to be advertised and sold at public auction, and in case of there being any deficit in the sale to make the aggregate amount of the notes, then Mr. Kent agrees to make that deficit good. This document bears date of June 22, 1894.

**The Death of a Pioneer Eastern Jeweler.**

PROVIDENCE, R. I., April 18.—Lewis W. Pierce passed away suddenly last evening, his death being almost unannounced. He was born in Attleboro in 1838 and enjoyed a liberal education in the public schools. He went to learn the jewelry trade in his native city and later began the manufacturing business for himself. Soon after the breaking out of the war, he removed to this city. In 1863 he joined with Alfred H. Willard, who died about a year ago, the firm becoming Pierce, Willard & Co., and for 17 years that name became a familiar one throughout the country where jewelry was purchased. In 1880, injudicious investments in real estate caused a disruption between the two partners, and a dissolution followed. Mr. Pierce continued the business, first alone, then taking into company with him R. Clewley, who had been in the employ of the firm for several years as a salesman. Later, Mr. Pierce again conducted the business alone and for a long time so continued. About two years ago C. C. Darling was admitted to the concern and continued therewith until the firm dissolved by mutual consent, March 1st last, Mr. Pierce retiring, and Mr. Darling purchasing the business by giving a mortgage upon the entire plant for \$107,000. He leaves a widow and three daughters.

GEMS IN IVORY MINIATURES

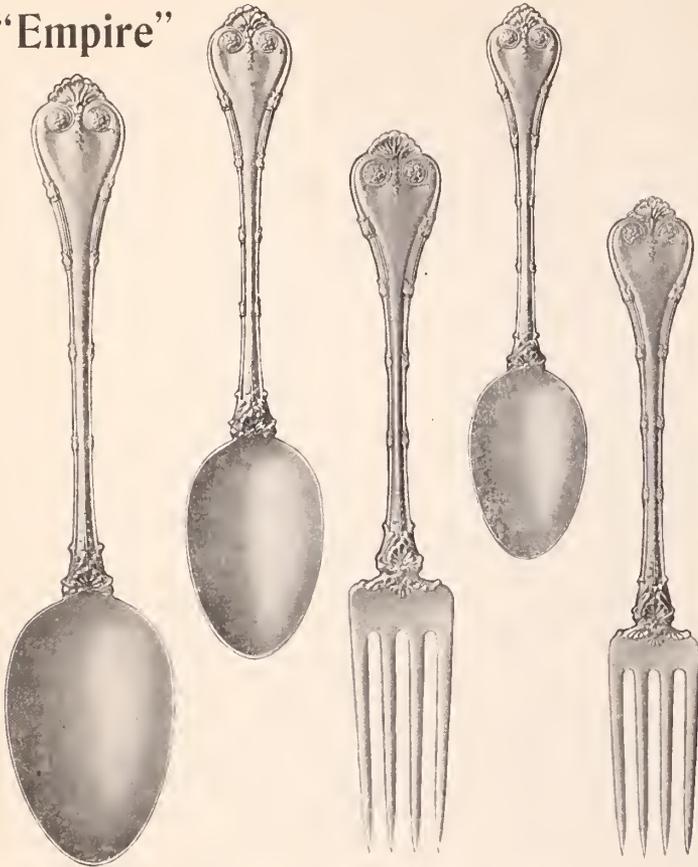


MOUNTED IN GOLD, WITH OR WITHOUT JEWELS.

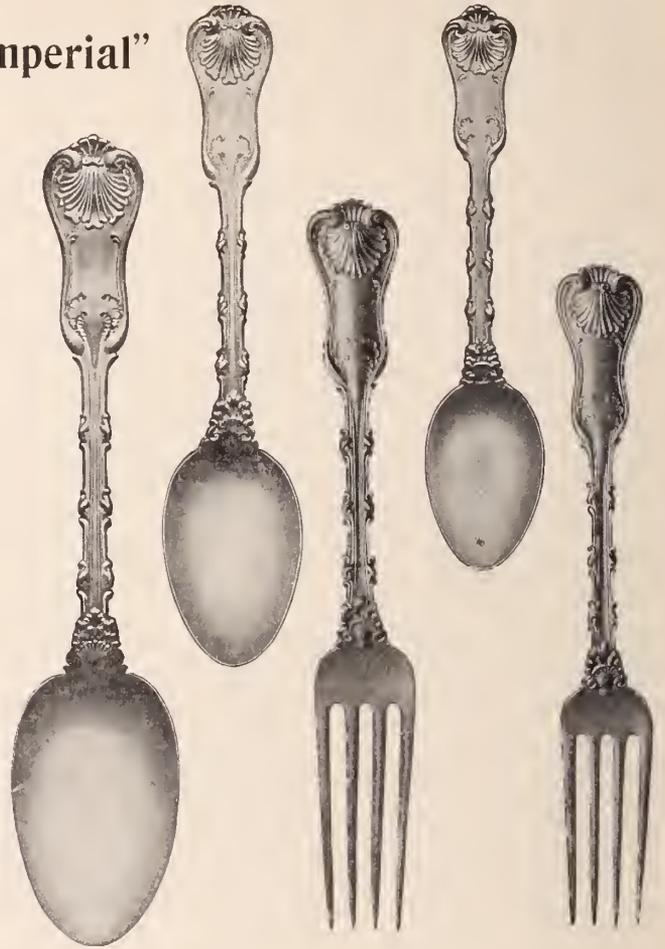
JOHN A. RILEY & SLOAN CO.,

360, BROADWAY, NEW YORK.

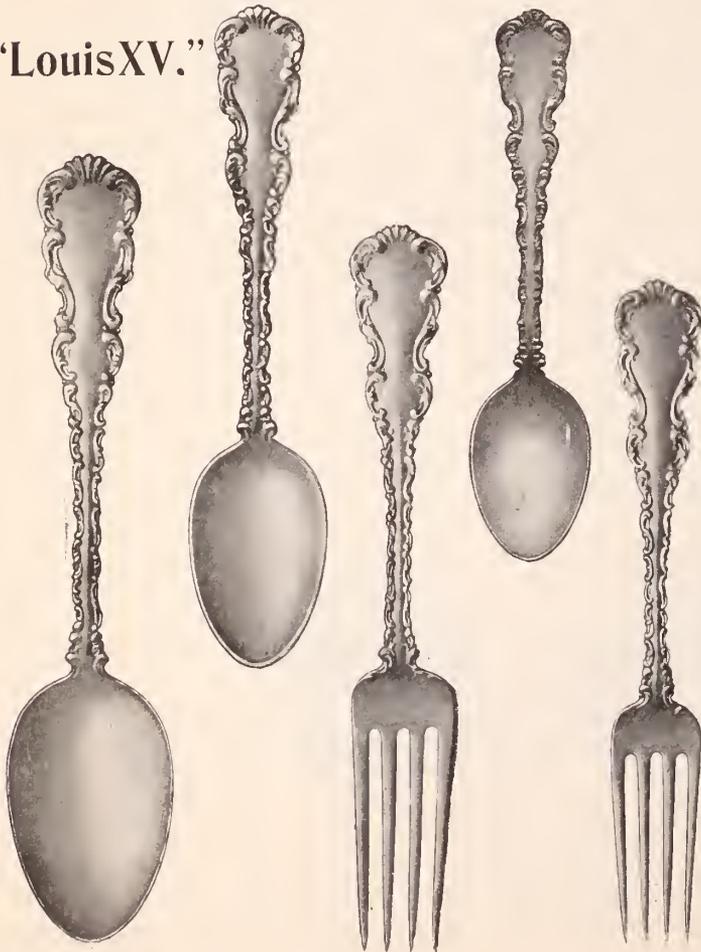
"Empire"



"Imperial"



"Louis XV."



Solid Silver

(Exclusively.)



WHITING M'F'G CO

Silversmiths,

BROADWAY & 18TH ST.,

NEW YORK

WORKS--FOURTH ST. AND LAFAYETTE PLACE.

# The Spoon Patterns of American Silversmiths

BEING AN HISTORICAL, ILLUSTRATIVE AND DESCRIPTIVE REVIEW OF AMERICAN STERLING SILVER FLATWARE PATTERNS, FROM THE MIDDLE OF THIS CENTURY TO THE PRESENT DAY.\*

## PART III.

COMING down to recent days in the history of the Whiting Mfg. Co., we find the flatware patterns of this house far more ornate than their predecessors. This circumstance is not only due to

rudimentary and the main demand being for articles of utility, the unhampered mind should conceive the simplest of forms, forms which should ever contain the basic principle for later achievements. Under such

The same remarks apply to ornamentation. The rudimentary processes admitted of but simple ornamentation, such as the thread which contains elements of beauty. No ephemeral fashions, no faddish demands

ARABESQUE.



BERRY.



ANTIQUE  
M2 ENGRAVED.



ANTIQUE  
LILY ENGRAVED.



ANTIQUE  
CHASED.



HERALDIC.



FLATWARE PATTERNS OF THE WHITING MFG. CO.

a change in taste but also to the increased possibilities to achieve ornamental effects through the employment of improved mechanical processes. When spoons and forks began to be considered as necessary table utensils, it is a natural condition that, the processes of the time being crude and

conditions were the French Thread and Oval Thread conceived. That these designs contain the perfection of outline does not prove that the early silversmiths were artistically superior to their descendants. It was natural they should adopt these lines, and any generation of silversmiths would conceive the same lines, provided they were the first in the field.

could possibly prevail when the spoon was solely produced as an article of utility in very limited quantities. When later a demand was expressed for some form of spoon less simple than the threads, what more natural than that the essential detail in the art of the time and perhaps the best of art details of all time, the rococo scroll, should be employed? The rococo scheme of orna

mentation affected the outline, though the main idea of utility was not lost sight of. Thus we have the rococo fiddle shaped King, which with the Threads is the standard of spoon work.

began to assert itself, and ornamentation was demanded. But the processes of manufacture were yet in an imperfect state, and could achieve only variations of a few simple effects; therefore, while many patterns

whole complexion of the craft, the opportunities for elaborateness of ornamentation are almost unbounded; and thus within the past decade the patterns have been, with few exceptions, elaborate in their decorative

LILY OF THE VALLEY



ATHENIAN



HYPERION



LOUIS XV



IMPERIAL



EMPIRE



FLATWARE PATTERNS OF THE WHITING MFG. CO.

Subsequently when the increased output of spoons and forks brought these articles within the reach of many, individual taste

were produced, a simplicity of decorative detail prevails in them. Since the introduction of flat dies, which changed the

effects.

The Arabesque is an illustration of the possibility of elaborate ornamentation wrought by the introduction of the present day system of stamping patterns. In outline it partakes of the nature of the Oval Thread. The arabesque effect is highly ornamental and delicate in workmanship. Altogether the Arabesque is an expression of all the refinement in spoon working.

The Berry pattern was an echo of the demand for things floral and is a beautiful specimen of die work, the combination of leaves, twigs and berries being realistic. The outline of the spoon cannot be traced to any model, though it tapers somewhat after the manner of the Oval Thread.

About a decade ago engraved patterns were very popular, and the demand continues to some extent to-day. The Lily and the Chased, of the Whiting Mfg. Co., are examples of the beauty that such patterns can express. The Antique outline prevailed in these patterns, being peculiarly adapted for the work of the graver. The engraved design is employed throughout the entire set of flatware, in the same manner as the die design.

The Heraldic is radical in outline. The ornamental features are thoroughly in keeping with the character of Heraldic decorative detail prevailing in mediæval times. The casque is a very effective element in the

## Dominick & Haff,

MAKERS OF WARES IN

**STERLING SILVER,**

FOR THE TRADE ONLY.

Broadway & Seventeenth Street,

UNION SQUARE, NEW YORK.

NEW DESIGNS IN ALL LINES.

**Reed & Barton Silversmiths**  
**NEW YORK**  
 37 UNION SQUARE AND  
 13 MAIDEN LANE

OUR GOODS ARE SOLD BY THE LEADING JEWELERS

Factories and Offices Taunton Mass.

DESIGNS LA REINE STERLING 925 1000 FINE TRAJAN PATENTED

TRADE MARK

**FERD. FUCHS & BROS.**  
**SILVERSMITHS,**  
 MAKERS OF STERLING SILVERWARE,  
 808-810 Greenwich St., New York.

**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
 New York Agents for the Derby Silver Co  
**FINE QUADRUPLE PLATED WARE,**  
 No. 16 JOHN STREET, NEW YORK,  
 206 Kearney St., San Francisco, Cal.  
**HASKELL & MUEGGE, Agents.**

**TOWLE**  
**MANUFACTURING COMPANY.**  
 MANUFACTURERS.

OLD ENGLISH STRAWBERRY FORK.

**STERLING SILVER**  
**TABLE WARE,**  
 IN A COMPLETE ASSORTMENT.

149-151 STATE STREET  
 CHICAGO ILL.

Newburyport, Mass.

**F. M. WHITING COMPANY,**  
**SILVERSMITHS.**

Factory and Main Office,  
**NORTH ATTLEBORO, MASS.**



New York Office,  
**1128 BROADWAY.**

— ADDRESS ALL COMMUNICATIONS TO FACTORY. —

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

# J. B. & S. M.

## KNOWLES CO.,

### SILVERSMITHS

Factory and  
Main Office,

Providence,  
R. I.



ALL WARES

925  
1000

OUR NEW APOLLO AND POPULAR ARGO PATTERNS CAN BE OBTAINED IN COMPLETE LINES. These patterns are among the most artistic and salable on the market.

SEND FOR ILLUSTRATED CATALOGUE WITH PHOTOGRAVURE REPRODUCTIONS.

The "APOLLO," our latest and most successful production.

design, while the conventional leaves and scrolls express the same feeling and carry the mind back to the days of knights and ladies, castles, moats and drawbridges, chivalry and tournaments. The Heraldic pattern is very popular.

In the same class of highly decorated patterns is the Lily of the Valley, which follows no model but is unique in both outline and ornamentation. The floral effect is in relief and is seemingly enclosed in the foliations of the outline.

The Athenian is an adaptation of the Oval Thread. The shell is a standard decorative detail. The Athenian or Shell pattern is a staple in the market.

The Hyperion resembles no other pattern, being extremely æsthetic in all its elements. It, like the Arabesque, is an expression of the possibility of fine and elaborate ornamentation in spoon work.

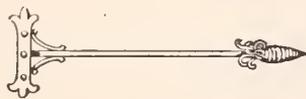
The Louis XV., universally conceded to be the most popular sterling silver flatware pattern of to-day, has commanded so large a sale that its manufacture continues unabated. The pattern is a perfect specimen of pure rococo design, reflecting the dominating ornamental detail in the artistic productions of the period. In outline it is an adaptation of the King pattern.

The Imperial or Imperial Queen, aptly so christened, is rich and regal in its outlines and decorative details, while the combination of the various elements of the design is so artistic in its effect as to command attention and excite admiration. It also is a variation of the old King or Queen.

The Empire like the Louis XV. pattern reflects the characteristics of the art of the period of the French Renaissance, which was a combination of the beauties of preceding periods; the Empire reflects the main *motifs* of the art of the time when France was at the height of her artistic achievement. The Empire style was in reality a rebirth of the older Pompeian style, being expressed with the same elements of decorative detail. These elements are vividly treated in the design under consideration, lending themselves marvelously to the working of a rich and plain pattern, which has been the object of the designers and manufacturers. The outline of the handle is a beautiful variation of the old French Thread and contains the curves of the artistic productions of the Empire. The floral details, the thread and the columnar effect along the handle are true Pompeian or in other words Empire in character.

(Series to be continued.)

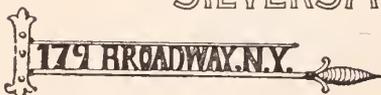
A dainty memorandum book in adjustable celluloid covers forms a very acceptable reminder of the house of Louis Strassburger's Son & Co., 16 Maiden Lane, New York. The first page contains an illustration of a corner of the firm's diamond cutting establishment. Other pages contain tables for calculating the price of diamonds per karat and fractional parts thereof.



# GEO. W. SHIEDLER & CO.,



SILVERSMITHS.



179 BROADWAY, N.Y.

**News Gleanings.**

J. P. Strain has opened a new store in Petaluma, Cal.

H. F. Mott has opened a repair shop in Hamilton, N. Y.

J. O. Ernsberger has opened a jewelry store in Leipsig, O.

C. E. Hovey has opened a jewelry store in Frewburg, N. Y.

C. M. Koshs will remove from Tower City, Pa., to Lebanon, Pa.

Fred. Knell, Perry, Ia., has sold out to Henry Price, of Des Moines.

William H. Potts has engaged in the jewelry business in Mason City, Ia.

H. N. Sweden, Milton, Fla., will open a jewelry store in Tallahassee, Fla.

M. J. Smit has opened a fine new store at 111 S. Main St., Washington, Pa.

Eli Muller has opened a well appointed and attractive store in Manheim, Pa.

D. S. Bock, Lehighton, Pa., is selling out his stock owing to removal, May 1.

W. C. Beardsley, of Hamburg, N. Y., will open a jewelry store in Depew, N. Y., next month.

Ober & Phillips, Everett, Pa., have dissolved partnership; J. S. Ober will continue the business.

In a fire in Muir, Mich., the jewelry business of W. H. Flower was damaged to the extent of \$100.

In a fire in Townville, Pa., April 14th, the jewelry and shoe business of C. C. Hopkins was burned out.

W. C. Bryant, Bangor, Me., has finished

a room in the rear of his store to be devoted to his optical business.

Ellwood Shaub, who has been with M. J. Widenhofer, New Holland, Pa., has gone into business for himself.

J. L. Davery has sold out his jewelry business in Elgin, Ill., to Julius Pedersen, formerly with Rovelstad Bros.

John G. Davis has bought out Burt D. Pope, Franklin Falls, N. H., and has moved to another location in that town.

J. A. Howard, jr., has located in the jewelry business at Bunceton, Mo. He is a graduate of Parsons' Horological Institute, Laporte, Ind.

J. George Gehring, the well-known Gay St. jeweler, of Baltimore, Md., is said to be slated for nomination to the House of Delegates from the Fifth ward.

Julius Solmanaff, a jeweler, who has been employed at H. C. Klein's jewelry store, Muncie, Ind., has left for Holland, where he will be married and then return to Muncie.

W. E. Cross, Amsterdam, N. Y., is the subject of an interesting article, headed "The History of the Rise and Progress of a Representative Business Man of Amsterdam" published in a New York State newspaper.

The store of Henry Dehnel, Sandusky, O., is said to now be the most elegant jewelry establishment in that section of the country. Always an attractive store, recent improvements effected enhance its general beauty.

Greenleaf & Crosby, Jacksonville, Fla., have closed for the season their branch store in the Royal Poinciana Hotel, Lake Worth, Fla. The St. Augustine branch will remain open until May 1. The season at both branches has been a very successful one.

James Melhuish and Jacob M. Henwood, successors to Marsh & Henwood, Binghamton, N. Y., are now settled to do all kinds of watch and clock repairing at the old stand, 56 Court St. The firm have rebuilt the interior of their store in a very attractive manner. The firm name is Melhuish & Henwood.

Edward Fischer, Milwaukee, Wis., who robbed the Pestalozzi Jewelry Co. of articles to the value of \$600, pleaded guilty in the Municipal Court, and was sentenced to pay a fine of \$25 and costs. The judge was influenced to impose this light punishment upon several affidavits alleging Fischer to be a morphine eater.

T. C. Richter, Gainesville, Tex., has executed a deed of trust for all his stock, consisting of jewelry, watches, clocks, plush goods, fixtures, etc., to J. F. Morris as trustee for the benefit of creditors. The liabilities mentioned in the deed are: J. W. Puckett, \$525; Mary Kelly, \$254; Gainesville National Bank, \$100; Joseph Ling, \$167.81; Green & Culp, \$150; total, \$1,046.81. The stock of goods will invoice between \$1,500 and \$2,000.

# THE R. & S. BELT,

PATENTED APRIL 23, 1895.



By means of this Device one Buckle will answer for any number of belts, the ribbon being interchangeable without the necessity of sewing.

→ INFRINGEMENTS ON THIS PATENT WILL BE PROMPTLY PROSECUTED. ←

## REEVES & SILLCOCKS,

Makers of Silver Novelties for the legitimate Jewelry trade only.

19 MAIDEN LANE,

NEW YORK.

TENANTS OF THE  
**PRESCOTT BUILDING,**

NASSAU & JOHN STS., NEW YORK.

REMOVAL.

**EICHBERG & CO.,**

IMPORTERS OF

**DIAMONDS,**

WILL MOVE INTO THE

New Prescott Building,

ABOUT MAY 1.

**SAM. STERN & Co.,**

Successors to SAMUEL EICHBERG,

Importers of

**SWISS WATCHES.**

**WM. SECKELS,**

IMPORTER AND CUTTER OF

**DIAMONDS**

2 TULP STRAAT, AMSTERDAM.

**MAURICE WEIL,**

Fine Paintings.

**CHAS. LEO ABRY,**

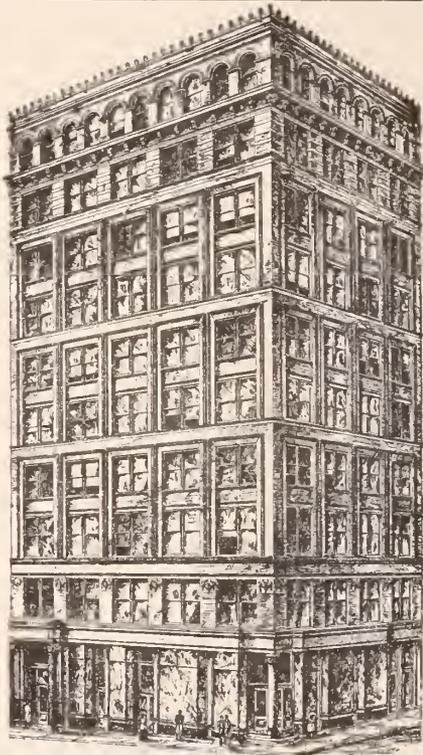
IMPORTER OF

**WATCHES AND WATCH MOVEMENTS,**

JOBBER IN AMERICAN MOVEMENTS.

**LEWIS BROS.**

**Silver Novelties.**



ON OR ABOUT MAY 1 WE SHALL  
REMOVE TO THE FIRST FLOOR  
OF THE PRESCOTT BUILDING.



**SCHULZ & RUDOLPH,**

IMPORTERS OF

**DIAMONDS AND  
PRECIOUS STONES.**

**ARNSTEIN BROS.  
& Co.,**

IMPORTERS

AND

CUTTERS

OF

**DIAMONDS.**

**OPPENHEIMER BROS. & VEITH,**

CUTTERS OF

**DIAMONDS,**

DEALERS IN

**WATCHES,**

Will Occupy OFFICES on the FIRST FLOOR of the

New Prescott Building.

# Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

AMONG the business men who take naturally to a life on the road is E. A. Cowan, dealer in materials, jewelry and optical goods, 363 Washington St., Boston, Mass. He is almost constantly on the road, leaving his establishment in the charge of a competent manager, who attends to the filling of orders and to nearby customers of the house. Mr. Cowan pays especial attention to the southern and southwestern States, journeying on his long trips from the Atlantic to the Pacific, and touching Gulf points on the way. Probably no Boston traveling man is better known throughout this extensive section of country. Mr. Cowan was born in Melbourne, Australia, in 1857. When



E. A. COWAN.

but a boy his family came to this country, locating first in New York, and in 1875 he began business for himself in Boston as a material dealer. At first he had only desk room in an office at 409 Washington St. With this as a center he traveled, seeking to build up a business, and the energy which is his predominating characteristic, brought him success, while his adherence to right business methods and his uniform courtesy have won for him the respect of all who have dealings with him.

Among the travelers calling on the Scranton, Pa., trade the past week were: Isaac Rappaport; Isaac Goldsmith, Leopold Weil & Co.; Mr. Evans, Trenton Watch Co.; Max Adler; Chas. F. Robinson, Link, Angell & Weiss.

The travelers in Kansas City last week were: Mr. Tracy, Geo. Borgfeldt & Co.; Mr. Ware, A. W. Ware & Co.; W. S. Willis, Gorham Mfg. Co.; T. L. Carrow, Mandeville, Carrow & Crane; F. M. Wheeler, Dominick & Haff.

Traveling men in Indianapolis last week included Chas. Roe, E. Ingraham Co.; Fred. L. Pettee, Waterbury Clock Co.; C. A. Marsh, C. A. Marsh & Co.; J. S. Platt, Foster & Bailey; G. B. Caldwell, Plainville Stock Co.; W. P. Hanford, Roseman & Levy; Alfred R. Varian, Dennison Mfg. Co.

Travelers in Pittsburgh, Pa., last week were: C. A. Marsh, C. A. Marsh & Co.; Mr. Walton, Wadsworth Watch Case Co.;

Mr. Schwab, New Haven Clock Co.; N. Coughlin, for Wm. Link; Herbert W. Van Houten, for C. Sydney Smith; Fred. J. Foster, Unger Bros.; Frank F. Gibson, for Wm. Kinscherf; J. Fred. Crane, Mandeville, Carrow and Crane; and C. F. Robinson, Link, Angell & Weiss.

Among the traveling men in St. Louis, Mo., last week were: J. H. Friedlander, H. Z. & H. Oppenheimer; W. J. Parker, Osmun - Parker Mfg. Co.; Charles F. Ketcham, Riker Bros.; Wm. T. Gough, Carter, Sloan & Co.; T. L. Carrow, Mandeville, Carrow & Crane; Henry Freund, Max Freund & Co.; Fred. H. England, Roseman & Levy; F. M. Wheeler, Dominick & Haff; J. S. Richter, Bruhl Bros. & Co.; Harry Osborne, Whiting Mfg. Co.; S. A. Goldsmith, Adolph Goldsmith & Son; and C. W. Hughes, Wood & Hughes.

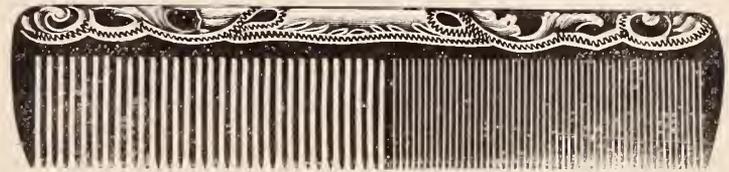
Among the traveling men who have recently favored Springfield, Mass., with a visit were: E. B. Midlen, Gorham Mfg. Co.; J. W. Beckwith, Joseph H. Fink & Co.; R. T. Supple, for Wm. B. Durgin; H. C. Schwartz, Krementz & Co.; W. D. Elcox, Larter, Elcox & Co.; Chas. H. Barney, Middletown Plate Co.; J. D. Beacham, Rogers & Brother; R. F. McKinnon, for N. H. Brown; H. R. Mount, Carter, Sloan & Co.; Mr. Glover, for Henry Cowan; Arthur M. Connett, Unger Bros.; James A. Cheney, Ludwig Nissen & Co.

The following traveling salesmen repassed through Detroit last week: W. J. Gregory, Strobell & Crane; W. A. Milligan, the

Canada Smelting & Refining Works; W. D. Chandler, H. H. Curtis & Co.; J. N. Beckwith, Joseph H. Fink & Co.; Louis E. Smith, M. B. Bryant & Co.; Sam. Kohn, Leopold Weil & Co.; W. R. Shute Day, Clark & Co.; Mr. Stein, Wendell Mfg. Co.; B. E. Osgood, F. L. Shepardson & Co.; W. J. Carrow, Mandeville, Carrow & Crane; Albert Matschke, Kuhn, Doerflinger & Co.; Mr. Mockridge, Mockridge & Co.; Mr. Roe, the Ingraham Co.; J. B. Richmond, William C. Greene & Co.; and N. Wolff, for S. Lindenborn; and a representative of Eichberg & Co.

Among the seekers after orders in Syracuse, the past week were: James Panton, Mabie, Todd & Bard; Harry C. Larter, Larter, Elcox & Co.; Jas. A. Cheney, Ludwig Nissen & Co.; C. W. Marpel, the Acme Silver Plate Co.; Mr. Ford, Baldwin, Ford & Co.; W. R. Cattelle, Henry E. Oppenheimer & Co.; L. Van Allen, Van Allen & Co.; Herbert C. Van Ness, Unger Bros.; J. S. Richter, Bruhl Bros. & Co.; Mr. Bixby, for Frank W. Smith; J. J. Hawkes, Hayden W. Wheeler & Co.; C. J. Bioren, Bioren Bros.; H. E. Kingman, Arnold & Steere; Geo. B. Caldwell, Plainville Stock Co.; Charles Van Ness, Reeves & Sillocks; Richard T. Supple, for William B. Durgin; Sam Cohn, Oppenheimer Bros & Veith; Col. J. L. Shepherd, Keystone Watch Case Co.; F. S. Sherry, Jos. Fahys & Co.; George C. Moody, E. G. Webster & Son; W. R. Washburne; J. Barry, S. M. Einstein; E. W. Wagner, Leon J. Glaenger & Co.

## Silver Mounted Tortoise Shell Side Combs.



**MOUSTACHE COMBS. BACK COMBS, ETC.**

We have produced the most elaborate line of Toilet and Manicure Articles on the market. These goods are mounted with Pierced Sterling Silver, artistically engraved. Also a line of Sterling Silver Pocket and Paper Knives, Scissors, Pen Wipers, Hair Pins, Filigree Coffee and Tea Spoons, Key Rings, Garter and Belt Buckles, Baby Rattles, Ink Stands, Curling Sets, Paper Files, &c. Also great variety of Ebony Goods.

Silver Mounted Pipes, Sterling Silver Scissors and Knives at low prices.

## J. N. PROVENZANO,

Everything Mounted in Silver at Salable Prices.

39 Union Square, New York.

4 HORSE-POWER ELECTRIC MOTOR for sale cheap on account of removal, also WATER PUMP.

## WILL REMOVE MAY 1,

FROM 39 UNION SQUARE, TO

114 E. 14th St. OPPOSITE THE ACADEMY OF MUSIC. N. Y.

# CLASSIFIED INDEX TO ADVERTISEMENTS.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**PERMANENT** position by all-round workman; eight years' experience; own tools. J., care JEWELERS' CIRCULAR.

**SALESMAN** calling on trade in Middle States would like side line of jewelry. Watch Salesman, care JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker and salesman seeks position; A1 references; own tools, etc. Address Horologist, 99 Clinton Place, New York.

**PERMANENT POSITION** by practical watchmaker and salesman; young man; references; own tools. Address H. H. G., care JEWELERS' CIRCULAR.

**WANTED**—Position by A1 watchmaker; complicated and adjusted watches; German-American; age 25; reference. J. A. M., care JEWELERS' CIRCULAR.

**SITUATION WANTED** by young Swede as a first-class watchmaker and clock repairer; speaks English; own tools. Address A. J., care JEWELERS' CIRCULAR.

**YOUNG MAN**, 19, with four years' experience in jewelry business, desires to make a change; best of references furnished. Address S., care JEWELERS' CIRCULAR.

**BY YOUNG MAN**, 23, a position as salesman in wholesale or retail store; can do bench work; complete set of tools; A1 references. Address Box 173, Montgomery, N. Y.

**A1 WATCHMAKER**, plain engraver and salesman, desires permanent situation at once with good house; good references. Address B 61, care JEWELERS' CIRCULAR.

**WANTED, SITUATION**, by first-class, rapid watchmaker, jobber and first-class engraver; best of reference; Pacific coast preferred. G. W. C., 328 South Broadway, Los Angeles, Cal.

**BY A JEWELRY FOREMAN** and first-class designer; diamond work preferred; capable of taking charge of entire factory. Address A. Smith, care E. P. Reichelm, 80 Nassau St., New York.

**YOUNG MAN**, desiring change, wishes permanent position with large retail (city) jewelry house as salesman and graduate optician; exceptional references. H. C. M., 100 Duane St., New York.

**SITUATION** wanted by first-class watchmaker and engraver; have a fine set of tools including test case; A1 repairer and salesman. Address Jeweler, care L. Bauman Jewelry Co., St. Louis, Mo.

**SITUATION** wanted by first class man of 20 years' experience as watchmaker, salesman or general utility man; can take charge of store or any department. Address W., 5161 Penn Ave., Pittsburgh, Pa.

**WANTED**—Position as assistant in silverware or jewelry house by a lady of five years' experience in first-class New York City office. Best of references from present employers. Address "L." care JEWELERS' CIRCULAR.

**WANTED, A PLACE** by a first-class watchmaker, in a first-class jewelry establishment; the State of Pennsylvania preferred; reference, L. H. Keller & Co., 64 Nassau St., New York city. Address W. H., care JEWELERS' CIRCULAR.

**SALESMAN** or watchmaker; one in the business all his life; eighteen years at the watch bench; A1 at watches, clocks, jewelry repairing; best references; own bench and tools. Address Jeweler, American House, Washington, D. C.

**SITUATION** wanted by a good reliable watchmaker; south or southwest preferred; speaks German and English; reference from Cross & Beguein, 17 Maiden Lane, New York, for whom I worked over two years. Address John Jensen, care JEWELERS' CIRCULAR.

## Help Wanted.

**A TRAVELING SALESMAN** for the Middle States only, to sell in connection with his present line, a first-class line of jewelry to retail jewelers exclusively. Address N. B., care JEWELERS' CIRCULAR.

**WANTED**—Young man thoroughly acquainted with the business end of the watch and jewelry trade to take charge of the correspondence and develop business. Address with full particulars, Watch, care JEWELERS' CIRCULAR.

**WANTED**—On or about May 15th, an experienced watchmaker, a man of good presence, capable of waiting on trade when necessary; satisfactory references required; must have had at least ten years' experience at the bench; good salary to the right man. Address C. L. Haskins, Saratoga Springs, N. Y.

## Business Opportunities.

**JEWELRY STORE** for sale. Established 13 years. Town of 10,000 inhabitants. Fittings etc., \$400. Offers for the above to be sent to Fisher & Sons, 63 Nassau St., New York.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$80 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**TO CLOSE ESTATE**, will sell at nominal price a complete jewelry manufacturing business—plant, stock, good-will, etc. Cash advance orders. Terms to suit. Address L. E. W., care JEWELERS' CIRCULAR.

**FOR SALE**—\$2,000 cash will buy in a town of 5,000 to 7,000 inhabitants, a first-class jewelry business, gold and silver watches, clocks, regulators, jewelry, silverware, optical goods, etc.; large fire and burglar proof safe, large Mercurial pendulum regulator (new), counters, showcases, two fine watchmakers' benches, fine engraving machine, one Mosely lathe; bench work requiring two men pays all expenses; store lighted with electric lights; town 45 miles from New York in Connecticut contains factories of every description, high school, several churches; no competition; only jeweler in town; good reasons for selling. Address H. & G., care JEWELERS' CIRCULAR.

## To Let.

**TO LET**—Part of our large and light front office. A. S. Gardner & Co., 17 Maiden Lane, New York.

**FOR RENT**—Part of store and show window on Maiden Lane. Suitable for retail business. Address Box 1155, New York P. O.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

## Miscellaneous

**WANTED**.—Second hand oak counter cases and tables. Must be in good condition. Smyth Bros., Renovo, Pa.

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

**To Let**, Elegant office, three windows, cheapest rent in the Diamond Exchange.

**Enquire Room 71.**

## FOR SALE.

A Jewelry business in a Seaside city with 16,000 inhabitants. Stock and fixtures cost \$5,000. Has a good summer trade. Will be sold to the right party for \$2,500 cash, if applied for at once. Address, H. A. B. care JEWELERS' CIRCULAR.

## TO LET.

A large light bench room, suitable for working Jeweler. Power and use of polishing room. Very low rent.

Address, M. care of JEWELERS' CIRCULAR.

## DEMAGNETIZING

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & PENNEY CO.

608 Masonic Temple, - CHICAGO.

## Wm. H. BALL & COMPANY,

Manufacturing Jewelers,

15 JOHN STREET, NEW YORK.

## The Dueber Suits.

*Continued from page 11.*

left the association. The plaintiffs sold as much in 1888, he claimed, as they averaged for the three years before that time. In 1888 Mr. Dueber, according to Mr. Root, had for his product the same final market, namely, the retailers, as he had the year before, and the only thing the plaintiffs had been deprived of was the use of the intermediate distributing agents, known as jobbers. Mr. Root then went on to show that the plaintiff's entire loss might have been on the Hampden movements or by having capital locked up in unremunerative and unproductive investments. The sale of accumulated stock which probably took place prior to the removal of the factory to Canton, O., might also account for the loss.

Mr. Root closed his argument by claiming that the plaintiffs cannot recover for any loss through the operation of an agreement to which they were a party, nor could they recover for damages ensuing, because they could not get the prices sustained by this alleged illegal agreement. Counsel for both sides then agreed that Mr. Root should be answered by Robert Sewel, plaintiffs' counsel, who would be followed by Jas. C. Carter for the defendants, the agreement to be concluded by Col. E. C. James, plaintiff's other counsel.

The argument of Robert Sewel consumed the entire afternoon. At the commencement of the session the court room was crowded with spectators, the most part being lawyers, who had been attracted by the fact of a battle royal between such legal lights as Messrs. Root, Carter, Sewel and James.

Among the first points taken by Mr. Sewel was, that the jobbers and manufacturers were working in harmony and the manufacturers were equally guilty with the jobbers in any acts of the latter. He went deeply into the legality of contracts in restraint of trade, and gave historical data on the decisions in regard to contracts of this character being void. He cited among others the case of a dyer in the time

*(Continued on page 32-b.)*

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## OF THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXX.

CHICAGO, WEDNESDAY, APRIL 24, 1895.

No. 12

### Chicago Notes.

W. E. Graves, Pacific coast representative of the Pairpoint Mfg. Co., is in town.

F. B. Felsenthal, a brother of Felsenthal Bros., of this city, is to start in business in Brownsville, Tenn.

C. E. Patterson, traveling for the Towle Mfg. Co., is in from his trip and will shortly move with his family to Eagle Grove, Ia.

P. H. R. Pearson, representing the Towle Mfg. Co. in Ohio, Michigan and Indiana, made a trip to Newburyport, Mass., to take additional degrees in masonry.

"Business with me is very fair, and a great deal better than a year ago," said W. T. Meech, representing T. W. Adams & Co. "Locketts and staples are good sellers."

The Ideal Watch & Jewelry Co., of Chicago, have incorporated with a capital stock of \$5,000. The promoters are: C. T. Knight, Jessie A. Knight and A. J. Macdonald.

Joseph Barborka, Iowa City, Ia., has decided to turn his attention exclusively to the tower clock business and advertises in the local papers that he will go out of other lines of the jewelry trade.

Shourds-Adcock-Teufel Co., of Chicago, have incorporated with a capital stock of \$80,000 to do a jewelry business; incorporators, Clayton B. Shourds, Albert W. Adcock and Herman J. Teufel.

Rumors last week to the effect that the mortgage given to his wife by F. M. Younglove, Alpena, Mich., was incomplete, have proved erroneous, as the papers filed were properly signed. Chicago creditors will contest the validity of the mortgage.

Mr. How, How Bros., Laporte, Ind.; Mr. Giddings, Clark, Giddings & Co., Sterling, Ill.; O. R. Ryan, Reedsburg, Wis.; Mr. Brumer, Brumer Bros., Clinton, Ia.; and F. S. Dame, Baraboo, Wis., were among Chicago's visiting jewelers last week.

Ash Pierce, recently with the Helena Jewelry Co., Helena, Mont., has severed his connection with the company to take charge of the store of J. H. Leyson, Butte, Mont., the latter having been appointed administrator of the great Davis estate, valued at millions of dollars.

A lady from Stouffville, Ont., will number among the students of the May class at the Chicago Ophthalmic College, 607 Van Buren St. It is noticeable that the profession of optician is being acquired by a number of the fair sex, each recent class having had a lady graduate. A goodly membership is assured for the class beginning May 7th.

A number of changes have been effected by the Meriden Britannia Co. discontinuing their retail business, and confining their operations exclusively to the wholesale business. W. T. Bogg, with the house for 17 years, takes a fine position with Armour & Co., the packers; J. C. Carroll, an employe for 10 years, goes to R. Wallace & Sons Mfg. Co.; W. S. Keyworth, salesman, is now with Benj. Allen & Co.; Louis H. Hoffman goes to the Pairpoint Mfg. Co.; Hector Mitchell to the A. F. Towle & Son Co., and H. P. Russer is transferred to Meriden, Conn.

Watch inspection reports on the lines of the Chesapeake & Ohio Railway just received from the printer by General Inspector J. W. Forsinger, show:

Watches inspected.....	833
Watches compared with standard time weekly.....	705
Average number of days run for rated watches.....	21
Average daily variation, in seconds, for rated watches.....	.8

Contributing to this good showing were inspectors J. T. Allen & Co., Richmond, Va.; J. W. Lipop, Clifton Forge, Va.; Keller & George, Charlottesville, W. Va.; W. L. Fredeking & Co., Hinton, W. Va.; Glenn Hilton, Huntington, W. Va.; F. Piepers, Covington, Ky.; Wm. Owen, Cincinnati, O.; J. Jones, Lexington, Ky.; and I. N. Pollock, Ashland, Ky.

### Columbus, O.

The Hofman Supply Co. have been compelled to enlarge their quarters. J. L. Dickey, a Franklin county lawyer, has connected himself with the company.

Two colored men entered John Schneider's jewelry store one day last week and asked to see some watches. A tray was placed before them when one of them seized a solid gold watch and chain and ran. Both men escaped.

### Cincinnati.

A number of the salesmen are home to stay until business improves.

Mess. Bloom and Phillips have left on a four weeks' trip, the latter going south.

Russell Bros. have asked for an extension. They have a number of creditors outside this city.

Albert Bros. are putting in new cases to accommodate their large line of clocks and silverware.

George Fox, of Fox Bros. & Co., left last week with the first output of their American cut diamonds.

Fred. Bruner, Circleville, O.; Charles Lamb, Wilmington, O.; and Henry Rupp, Wellston, O., were in town last week.

A few stray eastern travelers were in Cincinnati last week, *en route* home. There is general complaint respecting business.

Jos. Ehrlich, an itinerant dealer in jewelry and spectacles, was knocked off a Vine St. car last week, being instantly killed.

Homan & Co. are cleaning out their old samples in the sample room, and adding the new goods. About a hundred new patterns have been introduced since the first of the year.

### Two Deeds From Clemens Hellebush to the Commercial Bank Filed.

CINCINNATI, O., April 22.—Two deeds from Clemens Hellebush to the Commercial Bank were left for record with the County Recorder on Saturday. The first transfers the lot lying on the corner of Lockport and Broadway for a consideration of \$18,000; the second transfers the premises known as the Hellebush homestead, on Hackberry St., the consideration being \$30,000.

Inquiry was made of the appraisers and of Attorney Baker as to the reason the deeds were given and when drawn, the answer being that the dates of the deeds were not just then remembered, but that they were given probably before Mr. Hellebush's death, and record had been reserved pending a winding up of the Hellebush estate.

**Kansas City.**

Trade has been very dull the past month, but with the closing of Lent has come a general improvement, and retailers report more sales for diamonds and expensive jewelry than there has been this year.

Fire which started in a livery stable entirely destroyed the business section of Plattsburg, Mo. George Essig's jewelry store was completely consumed, his stock being totally destroyed; partly covered by insurance.

The following out-of-town jewelers were here the past week: A. F. Zimmerman, Warrensburgh, Mo.; O. Kolstad, Pleasant Hill, Mo.; W. H. Hudson, Hudson Bros., Winfield, Kan.; F. J. Hooper, Cripple Creek, Col.

One of the handsomest window decorations during Easter week was that of J. R. Mercer. In the background were three white doves suspended from the ceiling, and holding sprays of flowers studded with diamonds; while the whole body of the win-

dow was filled with roses and carnations set with diamond and pearl ornaments.

M. J. Muma, a jeweler of Marquette, Kan., was arrested last week by United States Special Agent Burns on the charge of operating a private mint in connection with his store. The officers consider that in Muma they have a dangerous counterfeiter who has been handling and making "queer" money for years. When arrested he was in his store in Marquette and was heavily armed. In the basement were found wax casts of coins, metal, coins in an unfinished state and liquid used in check raising. Muma is about 50 years old and has lived in Marquette for a number of years, being a man of some reputation as a jeweler. He was arraigned before United States Commissioner Case in Junction City and lodged in jail in Topeka.

**Pacific Coast Notes.**

James Damant, Bakersfield, Cal., will move to Visalia.

G. Reber will open a new store in Anaheim, Cal.

Zilles & Co.'s store, Pomona, Cal., has been renovated.

Harry Frutig is refitting his establishment in Gilroy, Cal.

Job M. Seamans recently opened a jewelry store in Amador City, Cal.

W. J. Howard, Santa Ana, Cal., will locate permanently in Perris, Cal.

S. T. Barker, San Diego, Cal., was elected city delegate at the recent municipal election.

P. Chappel, Yreka, Cal., accompanied by his wife made a short visit to San Francisco.

A. Goodman, Bakersfield, Cal., and J. H. Sturges, Folsom, Cal., have been in San Francisco.

F. W. Griffith has taken charge of the optical department recently added to the business of M. German, San Diego, Cal.

**REPRESENTATIVE CHICAGO HOUSES.**

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, Sec'y

**RICH & ALLEN Co.,**

126 STATE ST., CHICAGO, ILLS.

Old in the BUSINESS.

**DIAMONDS AND PRECIOUS STONES.**

New in firm NAME ONLY.

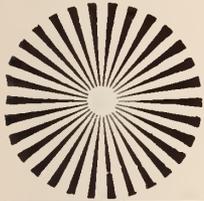
TRY US ON THAT NEXT MEMORANDUM ORDER.

**OPTICIANS' SCHOOL.**

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., OHIOAGO  
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.



**GENEVA OPTICAL Co., CHICAGO.**

CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**INSTRUCTION IN ENGRAVING.**

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

JOHN B. WIGGINS,  
44 MADISON STREET CHICAGO.

**Watch Case Manufacturers**

**F. H. JACOBSON & CO.**

96 STATE ST., CHICAGO.  
REPAIRING.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.

**OCULISTS' or OPTICIANS' OUTFITS.** Trial Cases. Ophthalmoscopes. Lens Measures.

CORRESPONDENCE SOLICITED.

**Spring Thoughts for the Wide Awake Jeweler**

ARE CONTAINED IN OUR CIRCULAR FOR THE LEGITIMATE JEWELER. WRITE FOR THE SAME AT ONCE.

ROCKFORD SILVER PLATE CO.  
ROCKFORD WATCH CO.

HUGH E. KING, Selling Agent,  
908 MASONIC TEMPLE, CHICAGO.

**LAPP AND FLERSHEM,**

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

**BULLETIN, APRIL, 1895.**

New Catalogue of Tools, Materials and Supplies for Jewelers, Watchmakers, Engravers and Electro-Platers ready for distribution to Retail Jewelers on application with business cards.

**GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS.**

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—“ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.”—

# Warning!

## TO THE TRADE:

Swindlers are taking advantage of the remarkable resemblance between our GOLCONDA GEMS and genuine diamonds. We therefore caution all dealers to be on the lookout against such sharpers. Read the latest case:

From the *New York Sun*.

### DIAMONDS AND GOLCONDA GEMS.

#### They Got Mixed Up, but Mr. Charig Discovered the Trick in Time.

A tall, well-dressed young man entered the jewelry store of Charig Brothers at 146 Fulton street yesterday morning, and, after introducing himself to Joseph Charig as a drummer, said that he had a quantity of Golconda gems which he would like to show him. Golconda gems are comparatively new on the market, and are remarkable for their resemblance to diamonds. Although Mr. Charig deals in nothing but genuine diamonds, and so informed his visitor, he expressed a willingness to look at the stones. Accordingly the stranger hauled out a leather case, and showed him a number of pairs of earrings.

"Just get a pair of diamond earrings from your show case," said the man, "and compare them with these. You will then be able to appreciate the gems better."

Mr. Charig got out a pair of diamond earrings valued at \$100, and the stranger placed them beside his own wares. Then the man, after shuffling the jewels up a little, handed a pair of earrings to Mr. Charig, saying:

"Well, there's your earrings. Sorry I can't sell you anything. Good day."

"Good day," said Mr. Charig, and the young man started to leave the store.

He had just reached the door when Mr. Charig glanced at the earrings in his hand, and saw that, instead of the diamonds he had lent the stranger, they were a pair of the stranger's bogus gems.

"Stop him! Stop him!" he yelled, rushing toward the door. Irving Charig, who was just coming in the door, instinctively grabbed the stranger as he was about to pass out and held him until his brother came up and explained things.

"I assure you it's all a mistake," protested the man, as he put his hand in his pocket and taking out the diamonds handed them over to Mr. Charig.

While a messenger went for a policeman Mr. Charig relaxed his grip for a moment, and the thief suddenly struck him a blow in the face with his clenched fist. Then, wrenching himself free, he ran across the street and disappeared in the doorway of a big office building. No attempt was made to pursue the man and there is apparently little chance of his being captured.

The GOLCONDA GEM line is made solely by us. DO NOT BE DECEIVED BY THE CHEAPER SUBSTITUTES ON THE MARKET. Imitation is the sincerest flattery. THERE IS ONLY ONE GOLCONDA GEM, and it is mounted by us in a full line of

## Drops, Studs, Scarf Pins, Etc.,

In SOLID GOLD and ROLLED PLATE.

Each card bears the words

# Golconda Gem.

(TRADE MARK.)

WE SELL ONLY TO JOBBERS.

R. L. Griffith & Son,  
PROVIDENCE, R. I.

etc., has been sold at assignee's sale to S. L. Moore.

W. P. Morgan, San Francisco, has bought the elegant Clay St. residence of Mrs. Chas. Watson, at a price said to be over \$50,000.

H. L. Rothschild, of Rothschild & Hadenfeldt, San Francisco, returned from a successful southern trip, and left at once for the northern district. Mr. Rothschild reports business good in the south.

### Detroit.

Knut Rutstrom, Hancock, Mich., has opened a jewelry store in L'Anse, Mich.

Anton Kaiser, jeweler, 59 Monroe Ave., has discharged a chattel mortgage for \$2,010, held by Josephine Kaiser.

A. L. Gregory, Lapeer, Mich., has been awarded the contract for furnishing the asylum at that place with silverware.

John Hohisel & Son have purchased a Saginaw stock of jewelry and moved the same to Owosso, Mich., where they opened last week.

Edward F. Roehm, of Roehm & Son, is visiting New York and other eastern points in the interests of the firm's fraternity badge business.

Horace H. Steere, of Arnold & Steere, Providence, R. I., who has been looking after his Detroit interests for the last two weeks, will shortly return east.

The following Michigan country jewelers purchased goods here last week: C. E. Montford, Utica; W. H. Ambler, Northville; and L. A. Steele, Linden.

Ernest Pudrith, representing Eugene Deimel, returned last week from a trip through Michigan. He was absent two months, and reports a very fair trade.

Dr. I. Swartz, a traveling optician, was last week arrested in Kalamazoo, Mich., on the charge of assault and battery preferred by Miss Ada Ganzell. She alleged that he gained an entrance to her home on the representation that he came from her physician to examine her eyes and fit them with glasses. She also claimed that they were badly injured by the tests. The optician was tried but the evidence failed to convict him, and he was discharged.

## PARSONS' SCHOOL

—FOR—

### WATCHMAKERS,

PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE

### "THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.

### Indianapolis.

Charles Grebe has opened plating works in Madison, Ind.

E. M. Wilhite, Danville, Ind., was in the city last week buying goods.

J. S. Viers, Albany, Ind., recently moved his stock into larger and better quarters.

Gribben & Gray are offering a life sized crayon portrait with every \$10 purchase of goods at their store, on N. Illinois St.

Horace A. Comstock's Easter window was beautiful. The entire window was covered with white material; in the center was a large three story revolving disk on which were tastily arranged roses and choice cut flowers, Easter novelties, brilliant stones and striking effects in jewelry. Julius C. Walk & Son displayed their usual taste in an exceedingly handsome window for Easter week. On a white background with silver trimmings were displayed marble statuary, cut glass and beautiful samples of the jeweler's art.

### Minneapolis and St. Paul.

Eustis Bros., Minneapolis, will remove to their new store corner 6th St. and Nicollet Ave. about May 1st.

The DeMars Jewelry Mfg. Co., Minneapolis, recently enlarged their plant to twice its former size.

Out-of-town jewelers visiting the Twin Cities the past week were: N. Loecken, Bird Island, Minn.; J. W. Brown, Ortonville, Minn.; A. Pearlman, Washburn, Wis.; T. J. Thompson, Amery, Wis.

Jacobs & Son, Minneapolis, have purchased the large Howard street clock of the Harry F. Legg Jewelry Co. and will erect it in front of their new store, 408 Nicollet Ave., to be occupied by them May 1st.

The illustrated catalogue of tools, materials, findings and supplies for watchmakers, jewelers, engravers and electro-platers, issued by Lapp & Flershem, "wholesalers of everything needed by retail jewelers," 92-98 State St., Chicago, Ill., is to hand. It is a most complete and notable volume. It would be invidious to attempt to specify the contents. Suffice to say that 320 pages 13x10 inches, are filled with illustrations, descriptions and prices of every conceivable tool, every piece of material, every device used or required by watchmakers, jewelers, engravers and electro-platers. All the matter is systematically arranged, and the volume bound in heavy board covers opening at the short end, will prove of inestimable value to those for whose benefit it was prepared. A small watch glass order book accompanies the catalogue.

ACTUAL SIZE.



No. 2 Moseley Wire Chuck has length, strength, accuracy. See our 1895 Price List.

### Providence.

F. J. Favro has removed from 38 Washington St.

H. J. Carter has removed to his new store on Quidneck St., Arctic, R. I.

Wm. Loeb & Co. are now comfortably located in handsome and commodious quarters in the new Kent & Stanley building.

John J. Fry, administrator of the estate of Cyrus C. Hicks, will present his first and final account of said estate to the Municipal Court on April 30th

Frank Esser, formerly of Ettlenger & Esser, and James H. Barry, formerly of Doran & Hall, have gone into the manufacturing business as Esser & Barry in Pawtucket.

Irons & Russell are making various changes and improvements in their shop, which when completed will find them much better prepared to fill orders and turn out excellent work.

George W. Milkman, formerly a manufacturing jeweler of this city, but recently in the commercial educational business in Pawtucket, has made an assignment for the benefit of his creditors.

Edwin Boynton, floor walker of the silverware department of Shepard & Co.'s store, was arrested Thursday morning accused of stealing more than \$3,000 worth of property. He waived examination in the District Court and was bound over to await the action of the Grand Jury in the sum of \$5,000.

William Maney was one of the few bench workers of the last generation, who have survived the trials and tribulations of the uncertainties of the business. He was born in Boston in 1824 and came to this city when about 12 years of age. He was apprenticed to learn his trade of Sackett & Willard, with whom he remained about 10 years as apprentice and workman. Until about six years ago he continued to work at his trade, when sickness obliged him to retire from active work.

### Connecticut.

Neil Olsen is now settled in his new jewelry store, 424 Main St., Bridgeport.

A son was born April 16 to Mr. and Mrs. M. P. Leghorn, of New Britain.

C. C. Carroll, Wallingford, opened his branch store in Cheshire, April 16.

F. J. Breckbill, of Breckbill & Benedict, Bridgeport, went to New York on business, April 16.

Edward Sanford, master mechanic at the Seth Thomas Clock Works, died in Thomaston last week from an attack of pneumonia. He was 38 years old and leaves a widow and five children.

The Craighead & Kintz Mfg. Co.'s plant in Shelton was sold at auction April 17th to Louis Hous, of New York, for \$4,650. He announced that the shop would be running again in a few days.

There was a very pretty wedding celebrated at the home of W. S. Ingraham.

Bristol, on the evening of April 17th, the contracting parties being Miss Maude Ingraham and Frederick W. Herendeen, a manufacturer of Geneva, N. Y.

Samuel Dimock, of Rocky Hill, estimates his loss by the fire which burned his house and his building for storing sand at \$1,500. The deposits of silica on his farm and the land of the estate of D. C. Griswold near by, are the finest in the country, and are mainly depended upon by the manufacturers of solid silver and plated ware for the final polish for high grades of goods in their line.

### Scranton, Pa.

David Christman, Penn Ave., is slowly recovering from a long and serious illness.

Blythe White, for the past two years with George Phillips & Co., is now with Olof G. N. Turnquest.

The firm name of Coursen, Clemons & Co. has been changed to the Clemons, Ferber, O'Malley Co., Ltd., Col. H. A. Coursen retiring. This firm handle cut glass, pottery and silver extensively.

Work has been commenced on the addition to the factory of J. S. O'Connor & Co., in Hawley. When this is completed the firm claim they will have the best factory devoted exclusively to the production of cut glass in the world.

### The Attleboros.

John P. Bonnett has a big piece of gold plating on hand. It is certain parts of a soda fountain for a Back Bay concern, that is to cost \$8,000.

Thomas Bradshaw, for many years in the employ of Bliss Bros., sails this week for England to visit boyhood scenes. He will spend about two months abroad.

The new engine which is to replace the old one at E. Ira Richards & Co.'s shops, is expected to arrive and be put in position the last of this month. The old engine is 50 horse-power, but it is frequently required to double its capacity.

### Syracuse.

H. J. Howe has secured the services of Fred Hosner, of Ithaca, and he has assumed his duties as watchmaker.

An imperfectly insulated electric wire caused a fire in the jewelry store of Joseph Seymour, Sons & Co. about 2 o'clock last Sunday night. An alarm was sent in by a young man who discovered the blaze, but the fire had died out before the department arrived.

George E. Wilkins has been appointed sole agent in Syracuse for Joost Thooft & Labouchere, of Delft, Holland. A large importation of Delft ware arrived on the *Amsterdam* Monday, and Mr. Wilkins has promised a large proportion of it for the Art Loan Exhibition, which will open May 1.

## A GROWING HOUSE.

### THE POPULARITY OF WM LOEB & CO.'S RINGS MAKE LARGER QUARTERS NECESSARY.

PROVIDENCE, R. I., April 20.—As an example of what push, industry and hard work will do the firm of Wm. Loeb & Co. is in evidence. They are now located in excellent accommodations in Providence's finest factory building, recently erected by the Kent & Stanley Co., having within the past few days transferred all their stock, etc., from their old premises at 119 Orange St.

Eight years ago Mr. Loeb started in the business in a small office on S. Main St. From this, in 1889, he went to larger offices at 540 High St., now Westminster. Four years of steady and patient endeavor in this place and the business outgrew its clothes once more. New quarters were found at 119 Orange St., which while satisfactory otherwise, were at first thought to be much larger than would ever be needed. In 1894, however, after only one year's occupancy of the Orange St. shop, Mr. Loeb saw plainly enough that while the utmost economy of space was already necessary in order to transact the increased business, the question of additional room was one which would not brook much delay.

The general depression in trade and the uncertain outlook made it an awkward matter to decide on any business enlargement but Mr. Loeb hadn't counted on the popularity of his goods. The rings seemed to sell themselves judging by the stacks of mail orders, and then too it must be borne in mind that the firm has seven salesmen constantly on the road. At any rate early in the present year Mr. Loeb saw his way clear to sign a lease for his present shop and offices which by the way are about three times larger than the Orange St. quarters which a year or so ago were thought to be bigger than the firm would ever use. The career of the firm is a simple exemplification of the fact that push and energy make nothing unattainable.

The new shops and offices are located in the new Kent & Stanley Building, and, fronting on Sabin St., extend to the "L." A daintily fitted up office impresses the visitor most pleasantly with its soft carpets, handsome oak fixtures and furniture and snow white safes. There are of course all modern office conveniences at hand. Adjoining the general office is Mr. Loeb's private office, fitted up in equally good taste, and then come the various stock rooms, the shipping room, etc., and the factory proper. Power is furnished by a motor within the shop.

While, as ever, rings will be the principal output of the firm; they are making at present a dagger of the same metal which has made their rings famous. This dagger which can be used as a stick pin, for bouquets, etc., will wear for 5 years, and retails for ten cents. That Wm. Loeb & Co. sell an enormous quantity of them goes without saying.—*Adv.*

**The Latest Patents.**

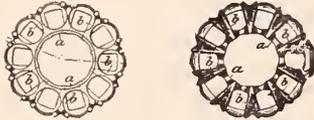
ISSUE OF APRIL 16, 1895.

537,551. WATCH - CHECK. GEORGE E.



SHIELDS, Dixon, Ill. Filed June 25, 1894. Serial No. 515,654. (No model.)

537,710. CLUSTER-SETTING FOR GEMS. MILTON E. OPPENHEIMER, New York, N. Y. Filed May 7, 1894. Serial No. 510,267. (No model.)



The cluster setting for precious stones, comprising a central wall or foundation, tapering arms extending outwardly from said wall and narrow bands connecting the extremities of said arms and covering the edges of the precious stones the setting being open at the back.

537,792. WHISTLE. SIMON W. WARDWELL, JR., and FRANK MOSSBERG, Attleboro, Mass., assignors to the Mossberg Wrench Company, same place. Filed Jan. 17, 1895. Serial No. 535,270. (No model.)



The combination with the casing and stationary and revolving disk and spindle, of a siren whistle, of a spider adjustable with respect to the stationary disk, and having a central bearing, radial arms and flanges, the latter bearing frictionally inside of the case.

DESIGN 24,194. FINGER-RING. JOSEPH



FISCHER, New York, N. Y.—Filed March 4, 1895. Serial No. 540,536. Term of patent 14 years.

DESIGN 24,195. FINGER-RING. MAURICE L.



POWERS and JOSHUA W. MAYER, New York, N. Y. — Filed March 22, 1895. Serial No. 542,867. Term of patent 3½ years.

DESIGN 24,196. LINK CUFF-BUTTON. JAMES



A. FLOMERFELT, New York, N. Y.—Filed March 7, 1895. Serial No 540,899. Term of patent 14 years.

DESIGN 24,197. SPOON. GEORGE E. NYE,



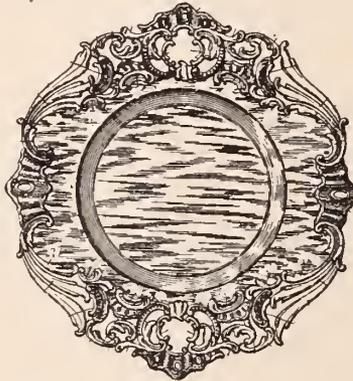
Providence R. I.—Filed March 19, 1895. Serial No. 542,418. Term of patent 14 years.

DESIGN 24,198. CUP. CHARLES J. AHRENFELDT New York, N. Y.—Filed Nov. 17, 1894. Serial No. 529,189. Term of patent 7 years.

DESIGN 24,199. CHOCOLATE-JUG. CHARLES J. AHRENFELDT, New York, N. Y.— Filed Nov. 17, 1894. Serial No. 529,193. Term of patent 7 years.

DESIGN 24,200. CRACKER-BOWL. CHARLES J. AHRENFELDT, New York, N. Y.— Filed Nov. 17, 1894. Serial No. 529,192. Term of patent 7 years.

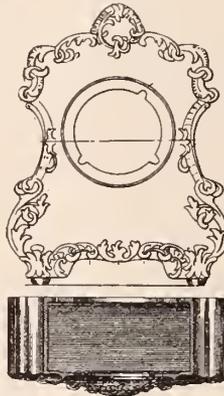
DESIGN 24,201. PLATE. CHARLES C. WIENTGE, Providence, R. I., assignor to the Howard Sterling



Co., same place.— Filed Feb. 21, 1895. Serial No. 539,284. Term of patent 7 years.

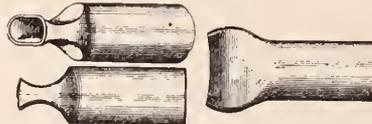
DESIGN 24,202. GLASS VESSEL. BENJAMIN DAVIES, West Hoboken, N. J., assignor to L. Strauss & Sons, New York, N. Y.—Filed March 20, 1895. Serial No. 542,546. Term of patent 7 years.

DESIGN 24,204. CLOCK-CASE DAVID F



HAYNES, Baltimore, Md.—Filed Feb. 28, 1895. Serial No. 540,107. Term of patent 3½ years.

DESIGN 24,205. WHISTLE CASE. SIMON W



WARDWELL, JR., Boston, and FRANK MOSSBERG, Attleboro, Mass.—Filed March, 1895. Serial No. 542,262. Term of patent 3½ years.

**Pittsburgh.**

J. R. Brown and Jos. Crawford are in from the road for a few days.

B. E. Arons was non-suited in his suit against the M. & M. Bank for protesting a check while holding a balance in the bank.

Visiting jewelers in town last week were: D. L. Cleland, Butler; Jos. Coleman, Millon, O.; B. Neville, Dawson, Pa.; E. Kaiser, Brownsville Pa.; H. H. Weylman, Kittanning; F. H. Hayes, Washington, Pa.

The contract for the badges and souvenirs for the approaching G. A. R. encampment at Louisville has been awarded to Heeren Bros. & Co. Mr. Heeren said that the committee of two had arrived from Louisville, and arrangements were being made for the making of the souvenirs. Several designs have been submitted but none as yet have been accepted. The composition, of which the badges will be made, is the regular gun metal. The United States government has given two cannon, which have figured in many a battle, and from which to make these ornaments. Appropriate emblems and words will decorate each side, conspicuous among which will be the Maltese Cross and the initials of the Grand Army of the Republic. About 3,000 badges and souvenirs will be made. The same firm made last year's souvenirs, and the metal that was left over was made into a small cannon, the exact model of the large gun that was in actual service during the war. It will be placed in the museum in the new Carnegie Hall, this city.

**Trade Gossip.**

Jewelers will do well to order a sample dozen of the Develine whistles in Roman gold finish. Write your jobber to-day.

Genuine tortoise shell side combs are specially popular at this moment. W. K. Potter, Providence, R. I., will show a full page of handsome designs next week.

J. B. & S. M. Knowles Co. show one of their artistic "Apollo" spoons in their announcement this week. This pattern is universally commended and proves an excellent seller.

Desiring to more universally introduce their extra 14 karat filled watch cases, Joseph Fahys & Co. have offered an extra inducement to legitimate retail jewelers who will purchase six of these cases from jobbers before Aug. 1, 1895. The plan will be found in the April number of *Straws*, and is of interest to all retail jewelers.

There is money to be made these days handling silver novelties, and the jeweler is naturally on the *qui vive* for bargains in salable goods. We have never noted a more advantageous offer than that which Cross & Beguelin, 19 Maiden Lane, New York, make in another part of this issue of *THE CIRCULAR*. Thirty-four silver articles for \$10, several of which alone cost over one dollar each, comprise a marvelous bargain which no live jeweler should allow to pass.

Reeves & Sillocks, 19 Maiden Lane, New York, who have won high commendation in the trade by reason of their productions in silver belt buckles, have just placed in the market a device whose virtues warrant it a large sale. This is known as the R. & S. belt, and by its means one buckle will answer for any number of belts, the ribbon being interchangeable without the necessity of sewing. Reeves & Sillocks have shown much ingenuity in satisfying this really long felt want. The device is patented.

**Four Large Failures in Rapid Succession in Chicago.**

CHICAGO, Ill., April 20.—Failures in watch circles, including the four companies in which James Chalmers was interested, have been the sensation of the week. March 27 the Oxford Mfg. Co., of which James Chalmers was president, applied to Judge Horton for a receiver, and the application was granted. This was the first of the four to go down, with liabilities of \$50,000, the National Sewing Machine Co. being the principal creditor, with jewelry claims very small. The receiver's attorney is reported as saying that Oxford will pay 25 cents on the dollar.

The stock and fixtures of the Chicago Watch Co., the second of the Chalmers' interests to succumb, was taken possession of by C. S. Shepherd early in the week on a bill of sale given to the latter's sister, Mrs. Hinsdale, for money loaned the firm, with preferences also, it is said, to the National Mfg. & Jewelry Importing Co. The liabilities of the Chicago Watch Co. are about \$65,000, with assets estimated at about \$16,000, which have been turned over to the preferred creditors.

April 17 the following was posted on the door of Schauweker & Chalmers Co., suite 311-312 Venetian building: "This property in possession of Chicago Title & Trust Co., assignee, 100 Washington St., Chicago," the firm having made a voluntary assignment with assets of \$65,000, and liabilities of \$90,000. These assets include a claim against the National Mfg. & Jewelry Importing Co. for \$18,000, and the liabilities, a claim said to be unsecured of \$50,000 in favor of Chas. Glatz for money advanced when the firm started in business. The principal merchandise creditors are Jules Racine & Co., for about \$20,000. Other firms claim smaller amounts.

Thursday the National Manufacturing & Jewelry Importing Co., 334 Dearborn St., made an assignment with assets of \$136,000 and liabilities about \$93,000. The assignee is Charles S. Shepherd. The failure was the direct result of the assignment Wednesday of the Schauweker-Chalmers Co., and that in turn was the outcome of the failure of the Chicago Watch Co. earlier in the week. James Chalmers, President of the Schauweker-Chalmers Co., is a brother of William Chalmers, who is at the head of the National Manufacturing & Jewelry Importing Co.

Of the \$136,000 assets of the National Co. \$50,000 is to be credited to good will, leaving estimated assets in case of a discontinuance of the business of but \$86,000. The principal creditors are Adolphe Schwob, in the neighborhood of \$40,000; the Fuller Advertising Agency, amount unknown but said to be very large; Schauweker & Chalmers, \$18,000; Isaac Swope, said to be \$7,000, and others for smaller sums.

Percival Steele, attorney for the National Mfg. & Jewelry Importing Co., stated there were no preferences, but further than this, was non-committal, simply giving THE CIR-

CULAR correspondent a list of the lawyers interested. Asked as to the principal creditors of the National Co., he replied: "It would not be fair to the creditors to give their names, it might injure them in a business way."

W. D. Washburne, attorney for Schauweker & Chalmers Co., said there was nothing to conceal. He continued: "Schauweker & Chalmers Co. assigned Apr. 17 with assets of \$60,000 to \$65,000 and liabilities of \$90,000. The failure was brought about by the total collapse of the Chicago Watch Co., against whom Schauweker & Chalmers Co. had a claim for \$30,000 which proved utterly worthless. The Chicago Watch Co. had as president James Chalmers, who was also president of Schauweker & Chalmers Co. The same Chalmers organized the National Mfg. & Jewelry Importing Co. and was largely interested in this company, which owed Schauweker & Chalmers \$18,000. This claim was in a precarious condition on account of the condition of both companies, owing to the interest of Chalmers, whose brother, also, was manager of the National Co.

"This latter company made an assignment April 18, though it claimed on the 17th it was solvent. Up to the time of the failure of the Oxford, the first of the Chalmers companies, all of them had a good line of credit, though they would make no statement to the commercial agencies. The failure of the Oxford created some suspicion. Mr. Schauweker began to investigate the affairs of his company and at once cut off the credit which the other companies had enjoyed from the Schauweker & Chalmers Co. Mr. Chalmers a month ago resigned the presidency of the last named company, and the resignation was accepted April 13.

"In March alone, James Chalmers, as president of the Chicago Watch Co., bought \$6,000 worth of stock of Schauweker & Chalmers Co., representing that the Chicago Watch Co. was perfectly solvent. The Chicago Watch Co. a few days later ceased doing business, having turned all its assets, not exceeding \$16,000 in value, over to the two preferred creditors—the National Co. and Charles S. Shepherd as agent for another creditor, leaving absolutely nothing for the other creditors who hold claims for \$50,000, of which Schauweker & Chalmers Co. hold \$30,000. Mr. Schauweker having discovered that the firm in which he was interested was a creditor to the Chicago Watch Co. for \$30,000 and to the National Co. for \$18,000, at once entered into arrangements for a voluntary assignment, which was filed on the 17th."

Chas. S. Shepherd, assignee for the National Mfg. & Jewelry Importing Co., said: "I loaned Mr. Chalmers for my sister, Mrs. Hinsdale, \$5,000, which he put into the Chicago Watch Co., and a bill of sale was given her on stock and fixtures. These I now have. I am also assignee of the National Co., and started in to take inventory to-day (Friday) but discontinued it on account of an attempt to depose me from that position. I am an assignee for creditors of all kinds. Until I take an account of stock and look over the books I cannot give you any figures."

The record, it would seem, reads about as follows:

	ASSETS.	LIABILITIES.
Oxford Mfg. Co.,	25c. on \$1	\$50,000
Chicago Watch Co.,	\$16,000	65,000
Schauweker & Chalmers,	65,000	90,000
National etc., Co.,	\$6,000	93,000
	\$179,500	\$298,000

**SEASONABLE PRODUCTIONS.**

- LINK BUTTONS in Gold and Sterling Silver, including the popular BALL BUTTONS.
- SPRING BACK STUDS, Gold and Silver.
- BLOUSE SETS, Gold and Silver.
- OUR RIBBON FOBS, Silver Mounted, with Real Stone Intaglio Seals attached, are received with favor.
- STONE SEALS, Gold Mounted in Jades, Sardis, Bloods, Jasper.
- OUR LARGE LINES OF RINGS are always in season.

**LARTER, ELCOX & CO.,**

FACTORY, NEWARK, N. J.

21-23 MAIDEN LANE, N. Y.

**R. A. LOVELAND,**

SOLE IMPORTER OF

**PAILLARD NON-MAGNETIC,  
CHARMILLES and  
PRINCETON WATCHES.**

SEND FOR DESCRIPTIVE PRICE LIST.

177 BROADWAY, - - - NEW YORK.

## The Dueber Jury Disagree.

(Continued from page 27.)

the Norman French, one of the first recorded decisions of this kind. A recent case was that of the Diamond Match Co., in this State.

He called attention to the fact that the combination formed in 1885 was to sustain prices, and that in unguarded moments the defendants in their circulars constantly admitted this fact. He characterized their action against the plaintiffs as one of outrageous trespass. Mr. Sewel reviewed the evidence and went on to show, as evidence of malice, that in the suspension and expulsion of the Dueber Watch Case Manufacturing Co. there was extraordinary action never taken against any other member. He condemned the association on the power it assumed to abrogate all contracts in force at the time that the Dueber Company were expelled, and further went on to speak of the "gold case" and "no movement without a case" rules as being directed particularly against the plaintiffs. He claimed that the agreements and actions of the defendants after Nov. 16, 1887, was a boycott and nothing else.

Mr. Sewel read decision after decision, which he claimed applied to the case. Among these were the recent cases of *People vs. Barondess and Sinsheimer vs. the United Garment Workers*. Mr. Sewel claimed that every fine made by the "big six" was an extortion and was recoverable, under decisions which he quoted. After citing the cases in civil law, he read from the Criminal Code the statute making it a misdemeanor for two or more persons to combine to interfere with another in the lawful pursuit of his business. This, he said, was exactly what the defendants had done. As an evidence of malice he called attention to the sale in Chicago of Dueber watches confiscated from jobbers.

Before closing Mr. Sewel commented about the general growth and prevalence of trusts and combinations, and their good and bad effects. He spoke on the necessity of making them conform to the law as strictly as the small merchant is forced to do. If this case was dismissed, he would not be surprised to see the watch trust resume its power in the trade as arrogantly as before.

The Court then adjourned until Monday morning.

MONDAY, APRIL 22.

James C. Carter commenced his argument Monday morning by stating that he was one of the attorneys for the Elgin and Waltham watch companies. He would endeavor to ascertain what the legal consequences were of facts he believed to be admitted by both sides. Mr. Carter emphasized the point that the plaintiffs were once members of the association which was admitted to be for the selfish interests of all concerned. The plaintiffs joined, secured the patronage accruing to membership, and having got all the benefits, violated the regulations to get other customers, but were detected. Knowing that he could not disprove the charges, Dueber resigned and then attempted to build up a business on arrangements similar to the association. In this he was unsuccessful.

Then Mr. Carter went on to speak of the prominent clause of the complaint, namely, the making of the agreement. He spoke of Mr. Sewel being in doubt as to the legality or illegality of the agreement. The question arises, what are the unlawful means by which the plaintiffs' customers were seduced away? First, either the agreement was unlawful, or the acts subsequent to the agreement were unlawful. He spoke on the agreement, pointing out the natural freedom of men in carrying out legal methods in their business.

The purpose of the agreement was not to suppress competition, but to regulate it. The law leaves it to private individuals to suppress dishonest methods in business; the regulation of trade was a necessity, and organizations innumerable have sprung up in every trade to devise means for regulating the business methods of such trade. The evils existing in the watch trade, which Mr. Carter went into deeply, made necessary the formation of the jobbers' and manufacturers' associations. Their object was in no way to suppress competition, but to suppress these evils by establishing a distinct and settled price to retailers, and uniform profits to jobbers. The manufacturers could change their prices at any time by giving reasonable notice.

This was, said Mr. Carter, a combination but one in no way in restraint of trade. It did not attempt to engross all the trade, and was not a monopoly.

The mode of endeavoring to maintain a monopoly of things limited in supply or necessities of life, is discountenanced by law, and stigmatized as invalid, but the competition which attempts to engross the trade by seeking the trade of the consumers, by giving him better advantages than will a rival, is a healthy condition countenanced by law. The agreement belonged beyond all doubt to the latter class. Any jobber could come in by accepting the terms. He eulogized the object and aim of the association. The agreement could be made by any manufacturer to the jobbers and what one man may do many may with equal rights.

Mr. Carter presented examples showing the legality of agreements to gain trade, not by controlling the product, but by offering the best terms to the consumer. He then went into a detailed explanation of the kinds of agreement which the law does not condemn, but cannot and will not enforce. This agreement was in no way opposed to the policy of the law.

He reviewed the facts on which he claimed the plaintiff based his case. He spoke of the "no movement without a case rule" and "gold case" rule as simply legal acts of legitimate competition. He spoke of the fines as merely something less than dismissal. There was absolutely no evidence of malice either in the dismissal of the Dueber Company or the circulars sent to the jobbers; nor was there any trace of force or fraud.

To a question of the Judge, Mr. Carter replied that he thought it was a question of law whether or not the action of the manufacturers in holding a threat over the heads of the jobbers that if they dealt with Dueber they would be cut off from the products of 80 per cent. of the watch manufacturers, was within the defendants' rights. Mr. Carter gave examples of legal and illegal acts of one attempting to obtain the trade of another. If the act was simply to benefit himself, it was legal; if merely to ruin another, illegal; and if both to benefit himself and ruin another, the law should only look at the good motive.

In speaking of damage, Mr. Carter said he understood that the plaintiff only claimed damage for the loss of customers who were in the jobbers' association. He lost them simply because he violated a meritorious agreement to which he was a party and because the jobbers merely wished to remain in instead of going out of the association. He concluded by saying there was no ground for the action.

Mr. Sewel answered Mr. Carter in a sarcastic vein by denying that the law recognized no such contracts as spoken of by Mr. Carter. If the fines, as Mr. Carter said, were not enforceable then the expulsion of Dueber was not enforceable. Col. James took the ground that sufficient had already been said on the motion and unless the Court wished to hear more on the subject, he would not add to the discussion. The Court did not wish to hear more.

After speaking of the arguments the Judge reviewed the facts carefully. Briefly he said the idea of the association was that the manufacturer fixed the prices at which the goods were sold to the retailer and also the discount or profit to the jobber. He showed the necessity of the jobbers to the manufacturer of movements and cases. It was necessary or desirable that there be an understanding between the manufacturer and jobber and that they should act together. He spoke of the lack of uniformity of the discounts to the jobbers prior to 1885, and other evils. These it was thought could be remedied by making two rules: That the manufacturer fix his own prices, the discounts to jobbers being uniform; and that the manufacturer not to change his price without reasonable notice. As far as the association of manufacturers was concerned, the Judge could find nothing illegal in their contract among themselves.

In 1887 he said an agreement was entered into by the jobbers, the watch case manufacturers and movement makers, providing that the manufacturer would not sell to jobbers not members of the association, and the jobbers in return agreed that they would not buy movements and cases from any but the manufacturers in the association. The manufacturers included about 80 per cent. of the movement and case makers of the country. About 80 per cent. of the jobbers were in the association. The manufacturers

had a right to say that they would not sell their product but to certain jobbers, and the jobbers had a right to say that they would purchase only from certain manufacturers. The question that comes up is how far the defendants might lawfully induce or compel the purchasers of their respective products from any one outside the members of the manufacturers' association. After examining all the cases in the argument it is for the jury, under proper instructions, to say that after examining all the evidence whether or not there was an interference with the business of the plaintiffs, and whether or not the means employed were illegal or not. When the time comes the Judge said he would instruct the jury, that if they find the jobbers did not buy from the plaintiffs of their own free will, and not because of fear or threat, their action was legal. The question of damage would also be left to the jury, if they find that.

The Judge then denied the motion to dismiss.

When the session opened Monday afternoon, it was understood that counsel on each side should not occupy more than one hour in summing up, and it was believed that the case would go to the jury before adjournment. Col. James asked to put Col. Moore on the stand to correct a misapprehension of Mr. Root in relation to the expenses.

Mr. Moore stated that in the expenses which he testified to for the years 1884, 1885, 1886, 1887, 1888, 1889, he included no expenses relating to movements or any other product except watch cases. Mr. Root asked him if the advertising accounts included the expense for advertising watch movements. Col. Moore admitted that the items of expenses of the Boston and Chicago offices and expressage and insurance related to the watch movements as well as cases.

Following this was the summing up by Elihu Root for the defendants, and Col. James for the plaintiffs, and the charge to the jury Tuesday by Judge McLennan.

When the Judge finished his charge a recess was taken. After recess counsel for both sides made their requests for charges by the Judge, and exceptions. The jury retired at 3.10 o'clock P. M.

At 4.55 o'clock the jury were instructed to bring in a sealed verdict at 10 o'clock Wednesday morning.

The jury, after having been locked up all night reported at 10.15 Wednesday morning that they could not agree upon a verdict. A juror told a CIRCULAR reporter that the jury stood nine for the defendant and three for the plaintiff.

## The Circular's Silver Stamping Act Passed by the Michigan Senate.

DETROIT, Mich., April 20.—The bill entitled "An Act to regulate the sale of goods marked sterling, sterling silver, coin, and coin silver," passed the Senate of the Michigan Legislature last week. It makes it an offence to stamp as sterling or coin silver, metal which is not 925-1000 and 900-1000 fine respectively. THE CIRCULAR prepared the draft of the act and placed it in the hands of R. J. F. Roehm, of Detroit, who urged upon Representative McLaughlin, the necessity of such a measure. Senator Gaige pushed it through the upper house and Mr. McLaughlin promises that it will pass the lower without any opposition.

The jewelers of this city as a unit are pleased with the prospective law, as they think it will tend to rid the State of bogus auction dealers and itinerant peddlers who make it a business to prey on the public with cheap goods represented as the best.

**Workshop Notes.**

**Pin Pallet Escapement.**—This excellent escapement, invented by Mr. Brocot, is rarely seen except in small French clocks, but appears to be worthy of more extended use. The fronts of the teeth of the escape wheel are sometimes made radial, sometimes cut back so as to bear on the point only, like the "Graham;" and sometimes set forward so as to give recoil to the wheel during the motion of the pendulum beyond the escaping arc. The pallets, generally of ruby, are of semicircular form. The diameter of each is a trifle less than the distance between two teeth of the large wheel. The angle of impulse in this escapement bears direct reference to the number of teeth embraced by the pallets. Ten is the usual number. The distance between the escape wheel and pallet staff centers should not be less than the radius of the wheel multiplied by 1.7. This gives about 4 degrees of impulse measured from the pallet staff center.

**Grain-Tin Polishers.**—Owing to the extreme softness of this metal, it is a task of some difficulty to make a polisher at once light and rigid. If it is to be of tin alone, the smallest size that will be of use in polishing wheels will be about seven-eighths of an inch broad by five-sixteenths thick, and even this size will require great care in filing and use to avoid bending. A plan recommended by Mr. Gray is to file up a bell metal polisher about one-eighth of an inch thick, and of the required width, and to tin the face with a copper bit, muriatic acid and solder, and making a mould for half the length of the polisher in plaster-of-paris, cast on a layer of grain tin, previously heating the bell-metal to rather more than the melting point of tin. A polisher made in this way is far lighter and more rigid than any of solid tin. Circular blocks should be cast with a flange at the bottom, and considerably thicker than required. By means of the flange you can grip them in the mandrel and surface them, taking a considerable portion off the top. If there are impurities and grit in the metal, they have a tendency to rise to the top and are thus removed. Tin previously to being cast into blocks, etc., should be carefully melted several times in a *clean* iron ladle, and each time poured from a height, while in a melted state, into water, thus breaking it up into very small particles, and enabling you to wash it thoroughly to remove all grit, etc. The file used for finishing the face of tin polishers should be an old, well worn smooth cut. A new file is useless for this purpose, as it clogs and cuts, leaving deep scratches in the metal. The file marks should be stoned out, and finally the face carefully burnished with a flat burnisher.

**Polishing.**—Those who have not had much experience in polishing, may with advantage use a lap for straight pivots and shoulders. The lap and pinion are rotated in opposite directions by means of two bows held in the right hand, the lap being cen-

tered in the back limb of a depthing tool, and the pinion in the front limb. An arm is fixed to the depthing tool to hold it in the vise, and a piece of brass wire clasps the runners of the front limb, so that the operator can move the pinion to and fro with his left hand. A soft steel lap at first and a fine lap afterwards are generally used. They should be turned true to the edge and the face slightly undercut. Above method, however, is useful only for those who have no American lathe, as a neat lap holder accompanies this lathe. It may be angled in any direction, and is also suitable for damaskeening.

**New Balance Cock.**

**T**HE inventors of the balance cock shown in the accompanying cuts, P. Perret and P. Jeannot, of Chaux-de-fonds, claim for the novelty that it facilitates the adjustment of mutual operations between fork and impulse roller. THE CIRCULAR borrows cuts and description from *D. Uhrmacher Zeitung*.

Fig. 1 represents one-half of the surface of the plate upon which the new balance cock E B and a piece of the adjacent three-quarter plate X are fastened; *e* is the center of the balance, *i* that of the pallets and *o* that of the escape wheel. Fig. 2 represents the same part in vertical section, while Fig.

part B of the support. Consequently, by screwing in the screw *g*, the slot *b* is made wider, and the pivot hole of the balance is displaced from the line *o i e*, Fig. 1. The rotary point *a* is to be placed in such a manner that the direction *a e* stands vertical to the direction *o i e*.

The actual balance cock consists of the two parts E and D, Figs. 2 and 3. By means of the foot pins *d* and *g*, the corresponding holes are in the middle piece D, the two parts are connected one with the other and with the cock support B. For receiving the cock screw C, the hole is smooth inside, and is larger than the screw so as to permit a slight motion of the cock and its support, and thereby also of the balance between the two, in the direction of the arrow *f*, Fig. 1. The thread for the screw C is in the plate, while its head is not countersunk in the usual way, but lies upon the cock E, so that a trifling motion of the cock in the direction *f*, may be permitted without removing the screw C, provided, of course, that it is not drawn on tightly. It is possible, therefore, to regulate the joint actions of the fork and impulse roller in the most convenient manner, by slightly loosening the screw C, and then turning the screw G a little to the right or left, according to need, whereby the balance pivot holes *e* and *e*<sup>1</sup> are removed

FIG. 1.

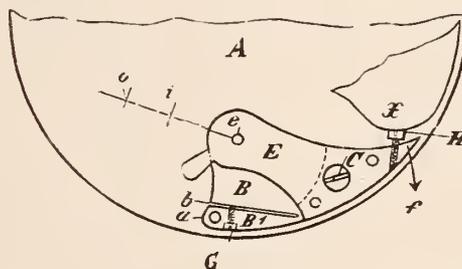


FIG. 3.

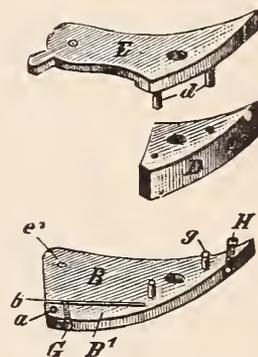
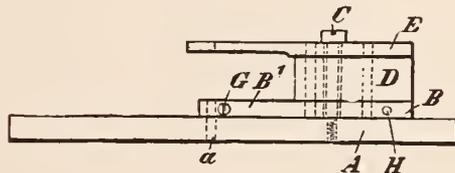


FIG. 2.

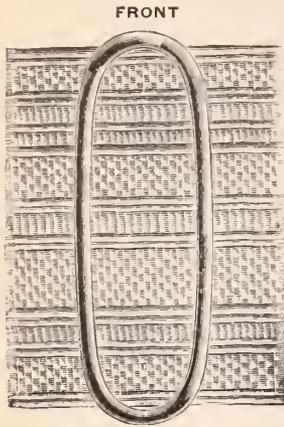


3 shows the cock itself, which therefore consists of three parts, E, D, and B. In all the three cuts the same letters designate the same parts.

The plate A has a foot pin *a* which serves as pivot of a small plate B, the cock support, around which it may revolve horizontally in the direction of the arrow *f*, Fig. 1, whenever the screw C of the cock is withdrawn. The cock support B is furnished with a long slot *b*, Figs. 1 and 3, which goes almost to the edge of the small plate, so as to create in this manner a certain elastic mobility of the two parts B and B<sup>1</sup> produced by the slot. For regulating this motion is used the screw G, the thread of which runs in the part B<sup>1</sup>, while the free end passes across through the slot *b* and braces against the

from or approached to the rotary point of the pallets. So as to securely fasten the produced correct position, the support B is also still furnished with the screw H.

When the placement of the cock is correct, the screw H is turned out so far until its head touches an adjacent bridge, in the present case, the three-quarter plate X. It is then possible to always fasten again the cock in its true position, if it was necessary to take apart the escapement parts. To turn the screw H, the cock screw C is removed, and the cock together with the support and the pivot C is taken out at the side. After having set the screw correctly, the support is brought back until the head of the screw H touches at the side of the plate X, and it is then screwed fast.



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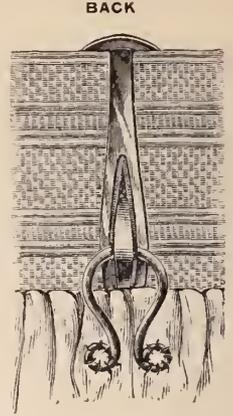
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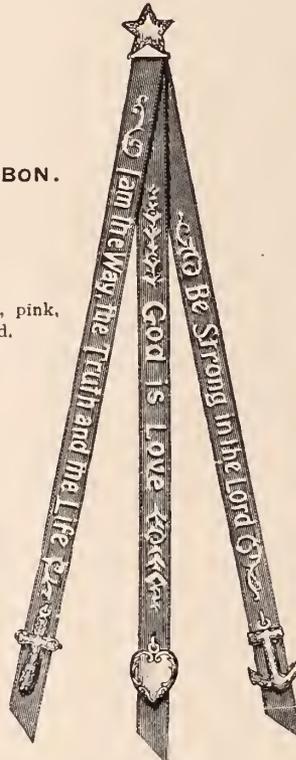
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### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**NEW AND BEAUTIFUL BRONZES.** TO the large variety of beautiful art bronzes already displayed at their warerooms, Leon J. Glaenger & Co., 80 Chambers St., New York, added last week a new line of both real and imitation bronze figures, busts and groups which cannot fail to interest the jeweler. Many new subjects are shown in several sizes, and in all the leading finishes, including matt gilt and a new green finish. The line contains several additions to the many styles of busts and figures of Napoleon.

**NEW GOODS IN LIMOUSIN WARE.** AN admirable display of Limousin ware is to be seen at H. Endemann & Co.'s, 58 Murray St., New York. This ware which is on the order of Copenhagen ware, has a blue and white effect which makes it particularly popular at the present time. It is the product of R. Delinières & Co., Limoges, for whom H. Endemann & Co. are the New York agents. The principal pieces shown in Limousin are urns, pots, plaques, vases, caddies, flower holders, photo frames, trays, the decorations in blue and white consisting of figures, heads, reproductions of paintings, landscapes, marine views, birds, fishes or flowers.

**NEW MEDALLIONS IN DECORATIONS.** AN innovation in the subjects for medallion decoration on china, which will surely prove popular, is shown by Chas. Streiff, 31 Barclay St., the New York agent for Wm. Guérin & Co., Limoges. This will be found on a new line of plates and plaques each of which is decorated with a hand painted portrait of some actress well known to Americans. Among the subjects are Melba, Bernhardt, Marie Tempest, Lillian Russell and Ada Rehan. It is possible that these may be followed by a similar line with less expensive decorations.

**NEW DECORATION IN AUSTRIAN FAIENCE.** A NEW decoration in Austrian faience stands out prominently in the large line of ornamental pieces for pedestals and table centers and mantelornaments now to be seen in the show-rooms of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York. The predominant colors in the decoration, cobalt and white, are also shown on vases, fruit stands, flower stands and urns, some having cupids as an additional decoration, while others show landscapes in relief. THE RAMBLER.

### New Bodley Goods.

**E. BODLEY & CO.,** England, have produced an attractive display of new shapes and patterns for the coming season: prominent among the tea patterns is noticed the "Venice" pattern in various tints of color on the "Princess May" shape; another good pattern is the "Rococco" in all colors on a shape of the same name, the latter both low and tall. The "Heart" shape cup and saucer is very nice, particularly when decorated with the newest tone of green, filled in with golden orange. The "Tennis" cups and saucers with fancy colored grounds are very tasteful in appearance. The new "Teck" shape jug in eight sizes with different styles of decoration is a superior line, as also are the potted meat sets lately introduced. The "Paris" flower pots in three sizes look well in turquoise and gold.

This firm are making bon-bon boxes of a very novel shape, as well as a great variety of biscuit jars, trinket sets, salads, egg frames, and chocolate jugs. The "Kensington" game and salmon sets are beautifully painted with appropriate subjects on a silver grey ground.

A great hope is being cherished that women are inclining to bracelets once more. This seems not improbable. The decree has gone forth that sleeves are to be scarcely below the elbow. This being true there is a considerable expanse left for ornament, for the gloves cannot be always worn. In any case bracelets are cheaper than gloves, and women, though on pleasure bent, still have frugal minds.

### Foreign Notes on Fancy Goods.

Cut crystal claret jugs are growing so tall that one begins to wonder where they will stop.

Among the new decanters is a plain crystal imitation of an old Bristol ware bottle jug, with gilded top and gilded cork knob.

Among the new trinket sets is one with vase shaped bottles with noble looking handles and neat lips decorated in scoured gold.

A set of four negros, colored to life, form quite a feature in parian, and may be seen adorning many of the shop windows in the trade.

A decanter, silver mounted, in threaded crystal, with three noble looking handles, is certainly one of the handsomest of seasonable novelties.

A new series of plaques in foreign china ware are very gaudily gilt. Pictures of conventionally treated country life are placed in the center.

Tall and graceful looking china cups, the foot decorated with raised Indian corn, the same decoration to match on the saucer, are among the spring novelties.

The latest decanters are in globular shaped majolica, with dark green body decoration and light stone colored top. The neck is beaded and decorated to match.

The new designs in moulded glass salad bowls for the season are noble examples of the glass maker's art, especially the new fluted patterns, with or without plain circular rims. In some of the best houses the imitation cut designs on view, in plain crystal, rival very closely some of the best work of the oldest and cleverest glass-cutters. The improvement in the style and quality of moulded glass is very marked, both in England, France, Bohemia, and America. There is no doubt that a good deal of credit is due to the American manufacturers for this rapid advance. The way in which the average American crowds his table with food of which he selects a bit here and a bit there, has much to do with makers catering for his wants in supplying the numerous food receptacles he requires.

Life reports that a housekeeper calls her Irish servant "Japan," because she has such a grudge against China.

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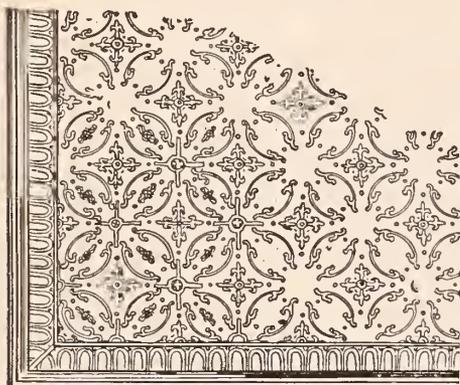
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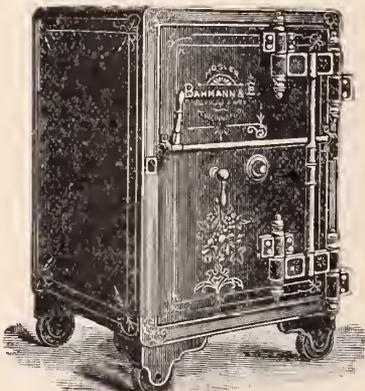
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**Queries by Circular Readers.**

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. *THE CIRCULAR* desires every jeweler to take advantage of this department.

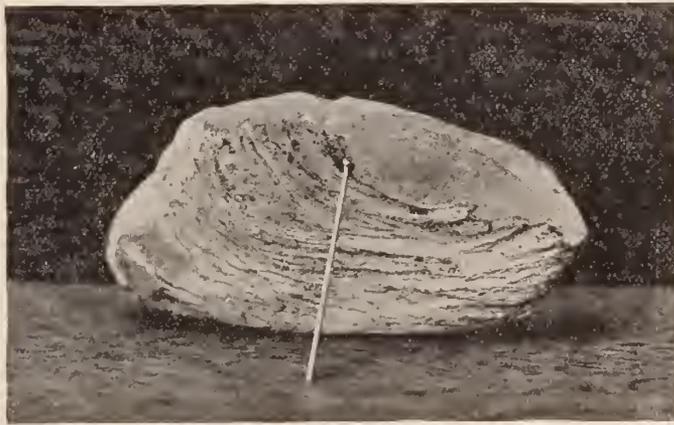
ROSEDALE, Ind., April 5, 1895

Editor of *THE JEWELERS' CIRCULAR*:

I enclose you a photograph of a stone I found on Lake Michigan, which has been pronounced by some to be a diamond; would like to have your opinion in next issue of *THE CIRCULAR*. It weighs 1½ ounces avoirdupois, is of a bluish white color, and appears to be polished on upper edge. The balance is covered with rather a flint substance forming a thin coat all over except the upper edge. It is 2¾ inches long, 1½ inches wide and about ¾ inch thick at thickest part.

R. H. HAYWARD.

**ANSWER:**—We feel certain that the stone is not a diamond. It is evidently a piece of



STONE FOUND ON LAKE MICHIGAN.—IS IT A DIAMOND?

fossil coral, transformed in part into chalcedony. If you will forward the stone to us we will give more definite information regarding it.

MASON, Mich., April 15, 1895.

Editor of *THE JEWELERS' CIRCULAR*:

Will you kindly inform me through your next week's *CIRCULAR* as to whether a person has any right to take a seven jeweled watch and make it over to a full jeweled watch or not?

ED. WINSON.

**ANSWER:**—Your question is not plainly put. To take a watch would not only be an infraction of the fifth commandment, but an offence punishable by the law of the land. If the watch is your own property, you, of course, have the right to do what you please with it, even to the extent of endeavoring to make an Irish stew from it; therefore, you may make a seven jeweled watch full jeweled, and try to sell it as such, if you so desire. The making of the change is a practicable operation.

NEWARK, April 1, 1895.

Editor of *THE JEWELERS' CIRCULAR*:

Please send me the address of party or parties where I can buy imitation diamonds that are made in the south of France. Can you also inform me of any dealers of other imitation stones of all kinds?

WILLIAM R. CHARLES.

**ANSWER:**—The following firms are importers of imitation precious stones; undoubtedly all handle imitation diamonds: Albert Lorsch & Co., 37 Maiden Lane; Goodfriend Bros., 19 Maiden Lane; R. A. Kipling, 21 Maiden Lane; E. E. Kipling, 182 Broadway;

C. Cottier & Son, 14 Maiden Lane; R. C. Hahn, 194 Broadway; R. A. Breidenbach, 51 Maiden Lane; Allen & Jonassohn, 14 Maiden Lane; M. Fox & Co., 1 Maiden Lane; Jules Gruet, 14 John St.; Chas. F. Wood & Co., 14 Maiden Lane.

**The Formation of Opals.**

**G.** CESARO (Berlin Chemical Society) had put away, some 12 years since, a bottle containing hydrofluosilicic acid, and on finding it recently he noted that the glass above the liquid had been strongly attacked. In one of the deeper erosions he noted a white mass, in general appearance resembling closely the gem opal. It was transparent or translucent on the borders,

of laminated structure, beautifully iridescent, and in optical reaction amorphous. Analysis showed it to have the formula  $3SiO_2 + K_2O$ , which is that of the Hungarian opal.

**Welcome Words of Commendation.**

**W**E appreciate the compliment in the following paragraph headed "Trade Journalism," which appears in the current issue of the *London Watchmaker, Jeweler, Silversmith and Optician*:

Our esteemed American contemporary, *THE JEWELERS' CIRCULAR*, recently celebrated its 26th anniversary with a double number, of which the trade may be proud. *THE CIRCULAR* was formerly a monthly, but it grew so large that its proprietors felt constrained to reduce its size and issue it weekly. Since then, while it has retained its former excellence, it has been able to add new features of interest with the increased room supplied by the weekly edition.

**ANECDOTE OF A DIVA.**

The following anecdote is going the rounds of the English papers: An American, whose fortune was made in one of the most gorgeous bars in 'Frisco, has lately given Otero, the Spanish dancer, a necklet of wonderful pearls.

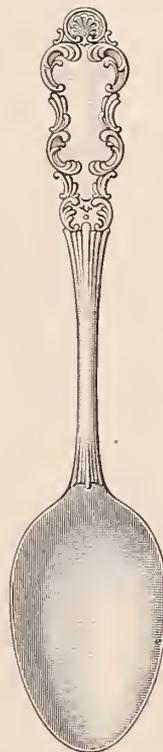
"Think of the lives that must have been spent in getting these," said a friend to whom she was showing them.

"No," lisped Otero, "They all came from one Dive."

**BOTH SHORT.**

**JEWELER**—These paste diamonds look beautiful as the real ones, but they only last a short time.

**YOUNG MAN**—Well, this engagement is only going to last a short time.—*Harlem Life*.



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THE ORIGINAL AND GENUINE

**STAR ★ BRAND**

which has been manufactured continuously for **HALF A CENTURY** and made the name of **ROGERS** on Electro Silver Plate celebrated, is stamped

**★ ROGERS & BRO., A. 1.**

If you wish the **BEST GOODS**, which will satisfy your customers and build up your reputation as a reliable dealer, insist upon having those bearing the above trade mark. They are guaranteed to give perfect satisfaction. For sale by leading jobbers throughout the country and made exclusively by

**ROGERS & BROTHER,**

Waterbury, Conn.

16 Cortlandt St., N. Y.

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the connection of their business.

### A Marvelous Easter Window.

THE following description of a jeweler's Easter window was sent to THE CIRCULAR by R. L. Robinson, traveler for the Dennison Mfg. Co. The window referred to was one of Ludy & Taylor's, Cedar Rapids, Ia. It was trimmed to represent a miniature lake, about nine feet in circumference, there being real grass and soil for the banks. Lying all around on the banks presumably sunning themselves, were lizards and other reptiles of gold and silver, as well as clam shells containing valuable pearls, which altogether made a very pleasing and natural effect; but the most ingenious contrivance was half an egg shell of paraffine, rigged with a sail, which floated around the lake without any visible propelling power. It did not go round always in the same circle as in most of mechanical works, but sailed in irregular lines stopping and starting until it gave the impression that the wind was actually blowing it. The boat was loaded to the guards with diamonds and other precious stones. Altogether the window was one of the most attractive exhibits the writer has ever seen. It embodied a good idea, that of keeping the people guessing how the boat was caused to sail.

### Some Lessons In Window Dressing.

MISS Maud Robinson, with Scovill Hitchcock, Southington, Conn., designed during the pre-Easter days, by far the most attractively dressed show window in town. The window showed a miniature lake surrounded with moss, palms, and Easter lilies. In the lake were witnessed a number of gold fish, sporting. Surrounding this Easter creation were displayed a large line of Easter novelties in jewelry, clocks in silver, porcelain and marble.

\*

One window of A. L. Phillip's jewelry store, Jamestown, N. Y., is occupied by a Fenton bicycle complete, together with many of the parts in various stages of manufacture. The display arrests the attention of passers-by, and is much admired.

\*

W. L. Smith, jeweler, Seymour, Conn., has a novel attraction in his show window which draws much attention. It is a checker board, on which are placed various articles of jewelry, while on other blocks are silver dollars, the idea being to show what can be purchased for the money. They are so fixed that several jumps can be had for a dollar, while other articles are so

placed that no jumps can be made. Besides being interesting it is quite a study.

\*

Fred. H. Hand, Spruce St., Scranton, Pa., has an advertising novelty that has created much interest. In the window of his store is a bicycle, the wheels of which are continually revolving. As the bicycle is suspended and the wheels are several inches distant from any visible thing that could cause the wheels to revolve, the display has kept the curious guessing. The secret motive power is air. A small tube is run from an electric fan to a point under the wheels and a powerful draft is forced against the tires.

### Two Effective Jewelers' Ads.

THE following are quite effective jewelers' ads. taken from Indianapolis, Ind., papers:

#### TO BECOME RICH

You must rise early; you must always be on time; to always be on time you should buy a Watch or Clock at the Most Reliable Jewelry House in the State.

#### MARCY'S

He carries the largest and best selected stock of Diamonds, Jewelry and Silver Novelties, and you will be surprised when you learn the remarkable low price he sells his goods for. This week we are selling Sterling Book Marks for 25c.

#### MARCY'S

38 WEST WASHINGTON ST.

#### APRIL DIAMOND . . .

#### INNOCENCE

As Diamond is the birth stone, for this month the emblem of innocence, we will make a special low price sale of our entire stock, loose and mounted Diamonds.

#### BUY THE TIME

Of us; any kind you want. We have a beautiful line of Watches, Clocks and Easter Novelties. All the latest fads in stock. Large assortment of Jorgnette Chains in gold and plate. We give to each and every customer a printed list of all the month's stones at

#### MARCY'S

38 West Washington Street.

### Advertising Ideas in Brief.

W. M. J. EISELE, Indianapolis, Ind., advertises that he gives away a

life-size hand crayon portrait, copied from any small photo or tintype to every customer purchasing \$10 worth of goods at his store.

—X—

Vic Lorch, Louisville, Ky., has had made 50,000 envelopes, the face of which illustrates his alarm clock business. These envelopes are given to factories for pay roll purposes, and in this manner they reach the workman and furnish a splendid mode of advertising.

### A Mysterious Window Attraction.

MEDEARIS BROS., 11 N. Penn St., Indianapolis, Ind., have in their window a very ingenious arrangement that has excited much interest and no small amount of guessing. On the large plate glass is painted a clock dial. A gilded hand on a pivot fastened on the glass in the center of the dial, revolves, marking off the minutes only but very accurately. There are no works or wire visible, nothing to suggest motion. At one end of the hand is fastened an ordinary tin movement box, in which revolves an old Swiss movement so weighted as to keep it in the same position, with the main spring barrel down, and to give to the hand a regular motion that correctly measures off the minutes. Many are the guesses as to what causes the hand to move; most people believe that electricity is utilized.

### Freezing of Show Windows.

NOT long ago THE CIRCULAR published a recipe for counteracting the freezing of show windows and recommended a mixture of 50 grains glycerine and one liter alcohol, to be wiped on the inner side of the window pane. This method, however, is said to have no effect. The surest way of preventing the freezing is to augur both above and below a few holes into the frame, so that the inner and outer air can circulate.

### Values The Jewelers' Circular's Advertising Ideas.

EL RENO, Okla., April 2, 1895.

Editor of THE JEWELERS' CIRCULAR:

I have been very much benefitted by the numerous ads. that have appeared in your valuable journal from time to time, and am much pleased to know that a few of my efforts have been considered good enough to reproduce, as in the issues of March 6th and 13th.

Advertising with many seems to be one of the gifts of nature; with me, "it's all work and no play," and I appreciate anything and everything that assists in keeping my name and business before the public.

Yours truly,

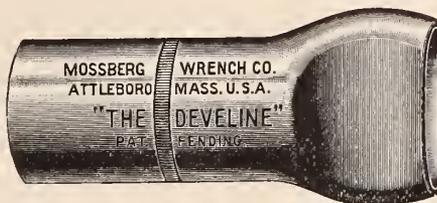
CHAS. E. ROSE.

Night candles of silver have coaster-like supports for a tall clear glass cylinder, and an attachment at the side for the long extinguisher.

# THE DEVELINE WHISTLE

FOR THE JEWELRY TRADE.

PUT UP IN DISPLAY BOXES OF 1 DOZ. EACH, WITH ADVERTISING CARD. ORDER BY NUMBER.



PATENTED APRIL 16, 1895.

No. 47, \$4.00 PER DOZ., ROMAN GOLD FINISH, 14kt. PLATE.  
No. 46, BEST QUALITY NICKEL PLATE, \$1.00 PER DOZ.

You Blow==and it's Soothing or Blood Curdling, Melodious or Hideous.

“Sighs like an Infant.”  
“My Twins Ain’t in It.”  
“Our Dog Slid For Cover.”

(These are some extracts.)

## Mossberg Wrench Co.,

MANUFACTURERS OF

NOVELTIES,  
ATTLEBORO, MASS.

# DIAMOND SWINDLER ROTHCHILD,

CAPTURED THROUGH “THE CIRCULAR.”

## \$1,000 FOR 2.00

The \$1,000 represents the amount saved by numerous Jewelers who subscribe to THE JEWELERS' CIRCULAR.  
The \$2 represents the cost of a year's subscription to THE JEWELERS' CIRCULAR.

### The Value of News Reading.

THIS journal, in its last issue, offering some precautions to jewelers whereby they might guard themselves against the operations of such a clever swindler as Abe Rothchild, alias J. C. Coleman, T. M. Jones, etc., presented the following:

First, it is necessary that the jeweler should know that such swindlers are abroad in the land, and should know some particulars regarding their tactics. These facts he can learn only by reading carefully every issue of a reliable trade journal that expends much energy and money in gathering news of this character. THE JEWELERS' CIRCULAR is such a journal: if the jeweler prefers any other publication, let him read that, so long as he does read the news.

The wisdom residing in these statements could not be more potently proved, were we ourselves the makers of events, than has been done by the prompt capture of the culprit, entirely by reason of the fact that one of the subscribers to THE CIRCULAR, Thomas Lees, of Hamilton, Ont., upon whom Rothchild tried to work his game, had read a full exposure of the swindler's operations in the issue of this journal of March 20. The jewelry trade at large owes a debt of gratitude to Mr. Lees for his shrewdness and able detective work. As to the makers of THE CIRCULAR, they feel that they have but carried out their mission, which is to

present all the news of the jewelry trade, in as complete and accurate form as possible; but they also experience a sensation of satisfaction that their labors are crowned with success. The full story of the capture of Rothchild as published in the Toronto *Globe*, is presented in another portion of this issue. It is a matter of professional pride on our part to note that the *Globe*, as well as every newspaper and news association in the country, gives credit for the capture directly to THE JEWELERS' CIRCULAR.—Editorial in issue of April 3.

HAMILTON, Ont., March 25, 1895.  
Editor of THE JEWELERS' CIRCULAR:

We have undoubtedly caught the diamond swindler referred to on page 22 of the last CIRCULAR. The capture was certainly due to the exposure in your paper, for had not Mr. Thomas Lees, of this city, read the account of it there, a great many Canadian jewelers would also have been numbered among his victims.

We have sent you to-day's *Globe* which gives the best account of the affair, although it makes some contradictory statements. The last part, which we have marked with blue pencil, we guarantee as practically correct, and gives the credit to THE CIRCULAR and to the persons who first discovered the fraud, and took the leading steps in the capture of the swindler.

Yours respectfully,  
GEO. H. LEES & Co.

HAMILTON, Ont., March 25, 1895.  
Editor of THE JEWELERS' CIRCULAR:

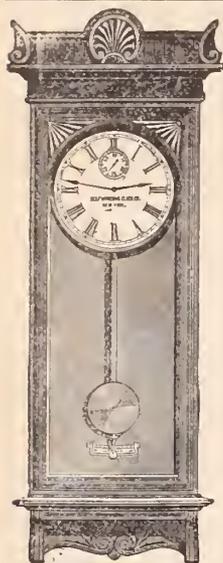
I have sent you by this mail a copy of the Hamilton *Herald* which gives an account of a diamond swindle. I have crossed out an error and written correction. The jewelers of Hamilton and Toronto and probably all Canada are under a debt of gratitude to you for your promptness in reporting a similar transaction in the southern States which was the means of the present arrest and prevention of a like fraud in Canada. Wishing your publication every success, I remain,

Yours, etc.,  
THOMAS LEES.

HAMILTON, Ont., March 27, 1895.  
Editor of THE JEWELERS' CIRCULAR:

I am sending you by mail copies of the Hamilton papers with the account of the capture of Rothchild, the diamond swindler. It was through your paper that notice of his operations was received here, and Mr. Thos. Lees jeweler, of this city, was the first man to read the account and warn the trade through his nephew, G. H. Lees.

Very truly yours,  
W. E. BOYD,  
LEVY BROS. Co.



# SELF WINDING CLOCK CO.

NEW YORK-CHICAGO.

HALL CLOCKS,  
OFFICE CLOCKS,  
Synchronized Time Plants.

No Winding. Corrected Hourly

BY TELEGRAPH SIGNALS OVER WESTERN UNION TEL. CO.

Wires from U. S. Naval Observatory, Washington, D. C.

General Office:  
26 BROADWAY, N. Y.

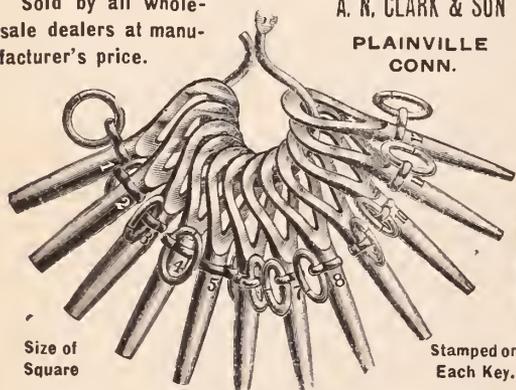
Branch Office:  
Columbus Memorial Bldg, Chicago.

Sold by all whole-  
sale dealers at manu-  
facturer's price.

A. N. CLARK & SON  
PLAINVILLE  
CONN.

## Manufacturer of the Celebrated LOOP WATCH KEY.

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
Square

Stamped on  
Each Key.



Will quote royalty or price for the manufacturing of articles of real worth.



355 Mulberry Street.

Newark, N. J.

## Jules Jürgensen OF COPENHAGEN.

The reputation these watches have maintained for  
**Fifty Years** has never been equalled, being made  
on strictly scientific principles and no expense spared to  
give the **Best** results in mechanism and timekeeping  
qualities.

SOLE AGENTS.

John C. Hyde's Sons,  
No. 22 MAIDEN LANE

No Jeweler or Watch Repairer should be without  
a copy of "WORKSHOP NOTES," a new and very  
useful book for the workshop. Send for circular  
containing a complete index of the book, and judge  
of its merits for yourself.

## A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

## Diamond Polishing Machines.

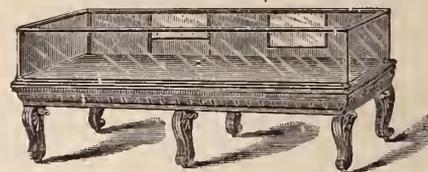
We build these machines complete with latest improve-  
ments also polishing wheels, tongs, dous, weights,  
shafting, belting, ventilating fans, gear-cutting, die blanks,  
etc., We do general repair work on jeweler's machinery.

THE ARTHUR CO.,

General Machine Works,

86 JOHN STREET, NEW YORK

## B. & W. B. SMITH, 220 W. 29th St., New York.



Improved Dust-Tight Counter Cases,  
Perpendicular Sliding Doors.



Improved Dust-Tight Wall Cases.  
Furnished with Improved Shelving and ar-  
ranged for Electric Lighting.

## OUR SPECIALTY

The Largest Stock of  
CHIMING

AND

STRIKING

HALL CLOCKS

ever shown.

Chas. Jacques

CLOCK CO.,

22 Cortlandt Street,  
NEW YORK.



## S. F. MYERS & CO.,

Manufacturing and

WHOLESALE JEWELERS,

1895 Issue, No. 39.

## OUR ROYAL CATALOGUE

Illustrates all that is new, unique  
and desirable in

everything that pertains to jewelry.  
600 pages, size of this publication  
Free to dealers.

SEVEN DOUBLE FLOORS.  
TWENTY-TWO DEPARTMENTS.

Myers Buildings, 48-50 Maiden Lane,  
33-35 Liberty St., New York.

## U. S. SMELTING & REFINING WORKS.

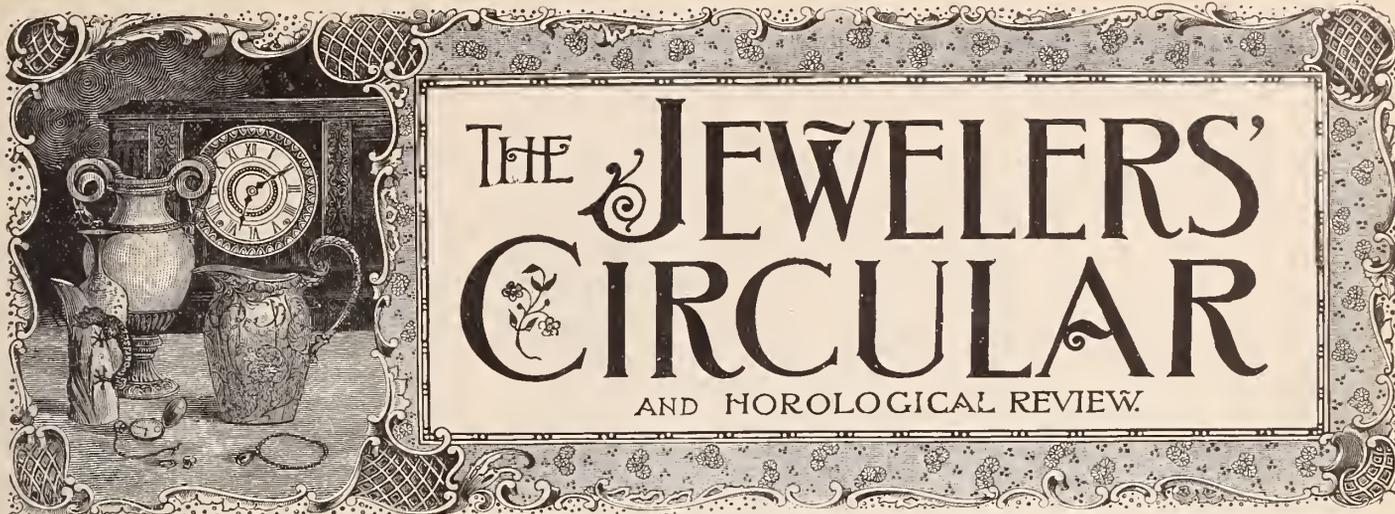
Sweep Smelting and Assaying, Platinum in Plate and  
Wire. Chemically Pure Copper. Ore and Bullion  
Assays a speciality.

Highest prices paid for old gold and silver.  
Sole manufacturers of Phoenix Flux  
and Eureka Alloy.

M. WOLLSTEIN. 25 John St., New York

IT PAYS TO KEEP IN TOUCH WITH TRADE AFFAIRS,  
THE JEWELERS' CIRCULAR, For 4c. a Week will do it **Subscribe.**

DIAMONDS and cutters. L. & M. KAHN & CO., 172 Broadway, NEW YORK.



Copyright by THE JEWELERS' CIRCULAR PUB. CO.

189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXX.

NEW YORK, WEDNESDAY, MAY 1, 1895.

No. 13

THE BEAUTY OF THE FRENCH FINISH ON SILVER.

TO the connoisseur in silver a charm attaches to the soft French finish with its delicate gray shadings. On no piece that now comes to mind has the delicacy of this finish been so perfectly carried out as on the beautiful silver service pre-

pared by the designer, who worked from original government photographs of the views shown in the panels. The set consists of a 12-pint soup tureen and stand, two vegetable dishes, two gravy boats, an 18-inch meat dish, and a 20-inch meat dish with well

rare design work is shown in reproducing wavy folds which are draped back toward the upper part of panel and caught up by stalks of wheat, emblematic of the agriculture of the State. Garlanded drapery embellish the end of the tureen. On the front side of



SILVER SERVICE PRESENTED TO U. S. CRUISER "MINNEAPOLIS," BY CITY OF MINNEAPOLIS.

sented by the citizens of Minneapolis, Minn., to the city's namesake in the United States Navy, the United States cruiser *Minneapolis*. The general design of the service is original. The emblematic features of modern naval architecture are well brought

and tree. On either side of the tureen is a panel 6 x 3 inches.

In the reverse panel are shown the Falls of the Minnehaha. Each panel is surrounded by a Greek border. From each side projects a United States flag, in which

the cover is a medallion seal of the Navy Department; on the back, that of the city of Minneapolis, these seals being in relief and darkly oxidized on a three-inch bright finished band that extends around the cover. The cover is divided into upper and lower

TOILET GOODS

Manufactured by

**IVORY** DEITSCH BROS

7 East 17th Street.  
© NEW YORK

We sell to the legitimate Jewelry and Stationery trade only.



CHOICE PAPERS  
MAKERS OF

**FINE STATIONERY**

For Correspondence, Wedding and Business Use, handsomely boxed, specially suited to the Jewelry Trade.  
18 MURRAY STREET, NEW YORK.

JACOT & SON  
IMPORTERS AND MANUFACTURERS OF

**MUSICAL BOXES**

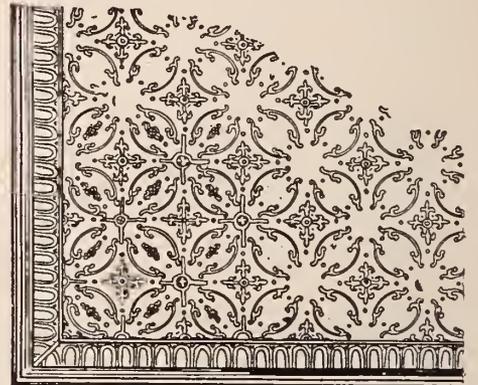
39 Union Sq New York

**A. J. COMRIE,**  
AUCTIONEER,  
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS

PATENT paneled METAL  
**CEILING**  
Stamped Raised Panels.

ARTISTIC AND PERMANENT.



Easily applied in new buildings, and over old broken plaster or wood Ceilings. If interested in building or repairing, send stamp for illustrated Catalogue, and state if CHURCH, HALL, STORE, OFFICE, or SCHOOL Ceiling is wanted. Address

A. NORTHROP & CO., Pittsburg, Pa.



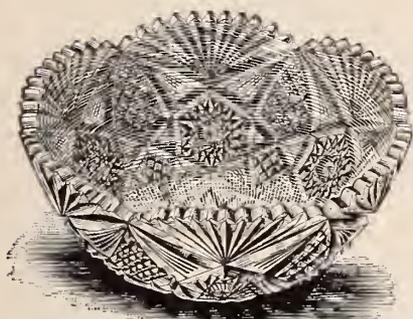
**H. M. RICH & CO.,**  
Jewelry - Auctioneers,  
21 School Street.  
BOSTON. MASS.

**EUGENE SHEFFLER,**  
207 CENTRE ST.,  
NEW YORK

MANUFACTURER OF

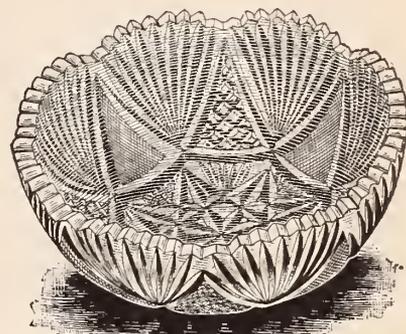
JEWELERS' AND SILVERSMITHS' **DIES and TOOLS** TO ORDER,  
And Dealer in Foot and Power Presses, Shears, Etc.  
ALL SIZES BLANK STEEL DIES ON HAND.

# Rich Cut Glass.



"NAPOLEON."

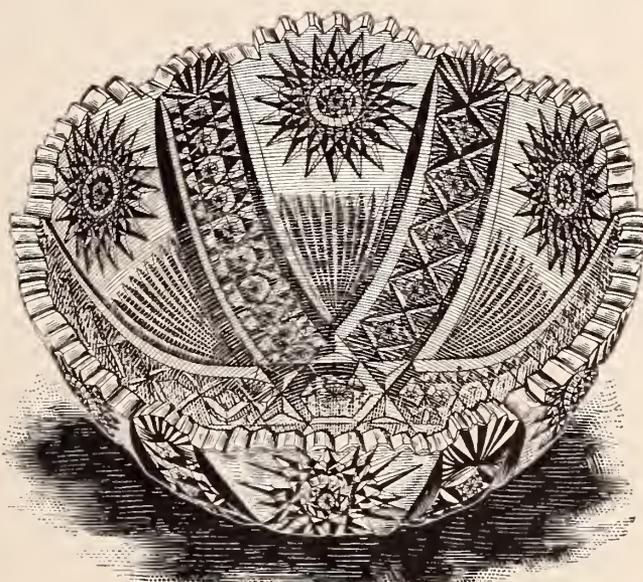
We have added to our large assortment of patterns FIVE ENTIRELY NEW CUTTINGS at prices ranging from the lowest upwards.



"TALISMAN."

Our "Talisman" excels any low priced pattern ever produced.

Our "Richelieu" and "Diana" are sure to lead their rank.



"PRIMROSE."

Our "Napoleon" is original, exquisite, and of striking brilliancy.]

Our "Primrose" is the favorite of all lovers of high grade American Cut Glass.

Illustrations cannot do justice to these cuttings. Come and see them or order sample pieces.

PATENTS APPLIED FOR THESE DESIGNS.

# L. STRAUS & SONS,

MANUFACTURERS,

42 to 48 Warren Street and 116 Chambers Street,

NEW YORK.



FACTORY AT HOBOKEN, N. J.



sections by a continuous cable chain. The cover handles are two dolphins resting on a bed of sea shells. The end handles terminate at the top in an American eagle with outstretched wings and displaying on its swelling breast the shield of the United States. The feet are four huge dolphins.

Each of the pieces is of a different design, though the same *motif* runs through all. The vegetable dishes have seals at the ends of the covers. In the obverse panel of one is a squad of marines standing at attention; on the reverse, a gunner standing by a modern rifle breechloader. The other vegetable dish bears on its panels: obverse, the hoisting of the colors on board ship; reverse, sighting the big gun. The gravy boats have below the spouts the coat of arms of the United States. At the ends of the meat dishes are large heads and outspread wings of the American eagle, with seals at the side of dish, the four emblems being connected by garlanded decorations and stalks of wheat.

The obverse panel of the tureen contains the following inscription:

Presented to the  
U. S. S. MINNEAPOLIS,  
By the citizens of the  
City of Minneapolis,  
Minnesota, U. S. A., 1895.

and below in block letters:

U. S. S. MINNEAPOLIS.  
Shortly after the cruiser *Minneapolis*

was named, George B. Eustis, of Eustis Bros., Minneapolis in connection with other leading men, conceived the idea of a presentation piece. Mr. Eustis being a jeweler, naturally preferred a service of silver. He took an active part in securing subscriptions and previous to the World's Fair a sufficient amount had been promised. Later the matter lay dormant by reason of financial stringency, and the subscriptions were not called for. In December, 1894, Mr. Eustis and others inaugurated a "Cruiser" ball, held at the Lyceum Theatre, Dec. 14, and thus raised the funds. The contract was given to the Gorham Mfg. Co. through W. H. Burton, of the Chicago office, Jan. 3, 1895.

The service will be exhibited the coming week at the new store of Eustis Bros., corner Nicollet Ave. and 6th St., Minneapolis.

#### Proposals for Magnifying Glasses for the Government.

WASHINGTON, D. C., April 25.—Sealed proposals will be received by the Department of the Interior until 2 P. M., May 9, 1895, for the following articles, to be delivered at the Department in Washington:

Twenty-five magnifying glasses, sizes 2, 3 and 4 inches; sample required.

Fire April 17th destroyed John Gagnon's jewelry and notion store, Escanaba, Mich., causing a loss of \$500; no insurance.

#### The Death of George R. Bell.

OGDENSBURG, N. Y., April 23d.—George R. Bell, one of the oldest and most respected residents of the city, died at his home Thursday. With his departure the people of this city lose a familiar figure, one who has been a business man here since he reached the age of maturity.

Mr. Bell was born in Jedburgh, Scotland, in 1817. Two years later the family emigrated to America, coming by way of Quebec and the St. Lawrence. George Bell, the father of George R., and his eldest son, the late John Bell, established the jewelry business, and the younger brothers, George R. and Elliot, entered the firm as they became of sufficient age. Since that time Bell's jewelry store has been a fixture in Ogdensburg, almost as much an essential part of the town as the natural features of land and water among which it is located.

George Bell, the father, was one of the charter members of the First Presbyterian Church, organized in 1819, the year he came to Ogdensburg, and was made one of its first Elders. He died suddenly the next year. John, the eldest son, continued in the business until his death in 1875, and George R. with his brother Elliot composed the firm until a few years ago, when his eldest son, John E., became associated with them. Mr. Bell was a resident of the town during almost his whole life. In 1868 the confinement of the store affecting his health,

## LÉON J. GLAENZER & Co.,

80 and 82 Chambers St., New York.

# Clocks, Bronzes, Lamps,

Fine Decorated Porcelains and Glassware.

Decorated China & Coilet Articles.

Onyx Pedestals and Tables, Bric-a-Brac Cabinets.

All French and German Potteries.

NOVELTIES AND SPECIALTIES FOR THE SPRING TRADE. NEW SAMPLES FOR IMPORT ORDERS NOW READY.



**THE QUESTION** ?  
 WILL IT TARNISH Need  
 not be asked if your Tissue Paper bears  
 this label.

MANUFACTURED BY

**C. H. Dexter & Sons,**  
 WINDSOR LOCKS, CONN.

◊ BE SURE YOU GET THIS BRAND ◊

It has been adopted and is now used by the leading  
 manufacturers of this country.

**THE SWAN FOUNTAIN PEN.**

Reputation World Wide.  
 Made upon Distinct Principles.  
 Is a Compressed Air Pump.  
 Simply wet the Insides to Provoke  
 an Energy.

W. W. Stewart, Inventor & Patentee.

**MABIE, TODD & BARD,**  
 MANUFACTURERS.  
 New York & London.

Net Prices not Published, but Sent, upon  
 Application, to Dealers.



KETCHAM & McDOUGALL,  
 MANUFACTURERS  
 GOLD & SILVER THIMBLES,  
 GOLD COLLAR BUTTONS,  
 AUTOMATIC EYE-GLASS HOLDERS  
 198 BROADWAY N. Y.



ILLUSTRATED CATALOGUE SENT ON APPLICATION!

**TO LET.**

**STORE AND BASEMENT, 38 MAIDEN LANE, N. Y.**  
**REASONABLE RENT.**

INQUIRE OF

**R., L. & M. FRIEDLANDER,**  
 30 MAIDEN LANE, NEW YORK.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

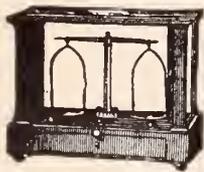
And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

AND

PRECIOUS STONES,**182 BROADWAY, COR. JOHN STREET,****NEW YORK****Venetian Building, 34 & 36 Washington St.  
CHICAGO, ILL.****HERMAN KOHLBUSCH, SR.**Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nassau  
Street, cor.  
Maiden Ln. N. Y.  
(Formerly  
Jersey City.)**R. A. KIPLING,****Precious Stones**AND **Fancy Goods****Bought and Sold on Commission.****19 RUE DROUOT,****PARIS, FRANCE.****Henry Fera,**IMPORTER AND CUTTER OF  
**DIAMONDS,****Has Removed**

FROM 10 MAIDEN LANE

TO 4TH FLOOR, ROOM 47

**PRESCOTT .. BUILDING,**

John and Nassau Sts., NEW YORK.

FACTORY REMAINS AT

**60 Fulton St., NEW YORK.****THE BOWDEN****SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,****Makers of Finger Rings of every Description.**

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,****NEW YORK.**

he purchased a farm near Potsdam, which he retained for two or three years, and was much benefitted by the outdoor life.

Of his immediate family, three sons, John E., Dr. Willard N. and Charles O. R., of this city, survive him.

**Physicians Discuss Opticians' Advertisements.**

At a meeting of the County Medical Society, of New York, on the night of April 22, a lively discussion arose on the subject of advertisements in the 1895 edition of the *Medical Register*, soon to be issued. The *Register* is the annual publication of the society.

Dr. Van Fleet at a previous meeting had taken exception to the advertisement of a certain optician, which, he said, stated that headache, nervousness, neuralgia, sore eyes and other things resulted from a disorder which the optician by a perfected system could locate at once, and that the various ailments could be helped by the use of proper glasses. The matter was referred to the counsel of the society, who gave it as his opinion that the by-laws did not exclude the advertisements of makers of surgical and optical instruments.

"I have been told of the case of a druggist," said Dr. Van Fleet, "who died of Bright's disease. He told me that he had seen this advertisement in our journal, and thinking it had our endorsement had his eyes treated for this trouble. I hold that the advertisement was the means of hastening his death, at least. It is not right that we physicians who are restricted by law as to our practice should countenance and aid others not restricted by law in encroaching upon our practice, to the detriment of ourselves and our patients. A man who says he can do all the things this man says he can, can do more than any physician, and he is a quack. The medical journals are overrun with these meretricious advertisements, I am sorry to say, but I want our own to be free from them."

Dr. Lewis, the editor of the *Register*, said with considerable heat: "I think the advertisement is perfectly proper, and it has been in the *Register* for years. Moreover, the contract was made before the protest was received, and we shall have to print the advertisement no matter what you say or do. If you have any business sense at all, you will see how useless it will be to get into a lawsuit over such a small matter."

The question was finally referred to a committee, which was instructed to see if an amicable settlement could be reached with the advertiser.

Ramser's jewelry store, Rock Island, Ill., was entered by burglars a few nights ago and a few cheap watches stolen, while diamonds and other costly jewelry were left untouched. The burglar was afterwards captured and proved to be Joseph Fisher, of Davenport, Ia.

**Brooches Popular in Paris.**

BROOCHES IN GREAT VARIETY OF SHAPES AND DECORATIONS—ENGINE TURNING ORNAMENTED ARTICLES OF UTILITY.

PARIS, France, April 17.—Brooches certainly are the most varied in shape and decoration of all jewelry articles. They may be either extremely elaborate or very simple. Some, in Cellini style, exhibit graceful figures in chased gold resting on an elegant Renaissance *motif*, with pearl pendants. Others consist of pretty arabesques in open gold work, or in oxidized platina adorned with small colored stones. Many, circular in shape, show a portrait or a scene in translucent enamel on chased gold, bordered with pearls or brilliants. One is formed of a graceful little scythe in gold of two colors, with sprigs of field flowers thrown across it. On another are three tiny black mice apparently playing with turquoises half buried in a granulated brown gold ground; the whole being symmetrically arranged, so as to produce an effect at once artistic and original. The horseshoe pattern never goes out of fashion; it consists either of a succession of diamonds and rubies, or of chased gold with nail shaped sapphires, and often it frames a "horsey" trophy, or a racing scene. Two oval escutcheons in dark blue enamel, with flowers in gold in relief, are placed side by side, and are wrapped with rippling ribbons forming a Louis XVI. bow knot at the top.

Some brooches consist of a large stone, a pink ruby or an emerald, surrounded with a course of chased gold punctuated with brilliants. Also worthy of mention are three tiny feathers in green, red and yellow gold tied with a ribbon made of brilliants; a fish in chased changing colored gold with a diamond tail and rubies for the eyes; various flowers in enamel with diamond stamens, etc.

Writing desks, card receivers, glove boxes and jewel caskets are made of gold, partly decorated with engine turning, covered with bluish or greenish enamel, and showing at regular intervals round or oval medallions which contain love scenes or *pastorales* painted in *grisaille*. These articles are bordered with light, fanciful ornaments of chased pierced gold.

JASEUR.

**Jos. Linz & Bro. to Erect a Fine Business Building.**

DALLAS, Tex., April 26.—In February, Jos. Linz & Bro., wholesale jewelry dealers, advertised for architects to submit plans for a new building, offering three prizes of \$150 first prize, \$100 second prize, \$50 third prize. The prizes were awarded as follows: A. B. Bristol & Son, Dallas, Tex., first prize; E. H. Silven, Dallas, Tex., second prize; A. B. Corwin, St. Louis, third prize.

The building is to be 50x95 feet, three stories high with basement. The estimated cost is between \$45,000 and \$50,000.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE  
WM. T. CARTER  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

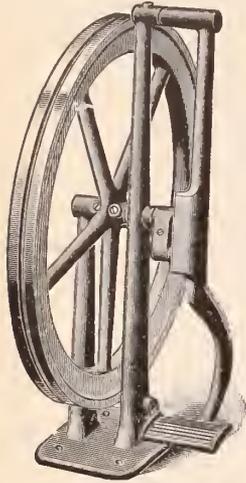


JOHN N. DISSELKOEN,  
Cutter and Importer of  
DIAMONDS

FACTORY:  
76 LANGBLEEKERSPAD  
AMSTERDAM

5 & 7 Maiden Lane,  
NEW YORK.





All good things are imitated, but are not as good. Our Wheel has been copied—but if you want a **first-class Wheel**, see that your jobber sends you the

## OLIVER WHEEL.

It has points of superiority to be considered viz :

- A HARDENED SHAFT**, which is a feature that other wheels cannot claim.
- THE CRANK**, an improvement over other makes.
- THE TREADLE**. The shape is a decided improvement over the old stirrup pattern. No liability of catching the foot or soiling the clothes with oil.
- THE REVERSIBLE FEATURE**. Not new, but useful.
- A PERFECT FOOT PIECE** of proper shape and curve to fit the swing of the foot.

**W. W. OLIVER,**

Sole Manufacturer,

1483 Niagara St., Buffalo, N. Y.

SEND FOR OUR No. 10 CATALOGUE.

# REMOVAL.

## J. F. FRADLEY & CO.

OFFICE AND WORKS,  
114 E. 14th Street,  
NEAR UNION SQUARE, N. Y.

## YACHERON & CONSTANTIN, GENEVA, SWITZERLAND.



FINEST QUALITY OF WATCH MOVEMENTS, FITTING ALL SIZES OF AMERICAN CASES.



**EDMOND E. ROBERT,**

Agent for the United States and Canada

REMOVED TO 3 MAIDEN LANE, NEW YORK.

# Quick Sellers!

TRADE BRINGERS!  
PROFIT MAKERS!



No. 3201, \$7.50 per doz.

ALL THE LATEST NOVELTIES ARE MADE IN STERLING SILVER

BY

**Codding Bros. & Heilborn,**  
NORTH ATTLEBORO, MASS.

New York Office: C. A. Vanderbilt, 178 Broadway.  
Chicago Office: F. A. Buck, 805 Masonic Temple.  
Philadelphia Office: J. C. Buck, 15 North 6th Street.

## WM. SMITH & CO.,

Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

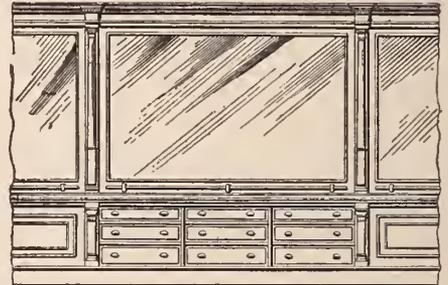
Office: 5 and 7 Maiden Lane, New York.      Manufactory: 81 Peck Street, Providence, R. I.

## MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,  
FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

## J. R. WOOD & SONS, 21 & 23 MAIDEN LANE, NEW YORK.



MANUFACTURER OF



PLAIN SOLID GOLD RINGS.  
SEAMLESS PLAIN SOLID GOLD RINGS.  
ENGRAVED AND CHILD'S RINGS.

No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed does not give satisfaction, notify at once and will return at our expense, in same condition as received.



SPECIALTY: SALES OF  
**JEWELRY BRIC-À-BRAC**  
AND  
ARTICLES OF VERTU

### A Verdict Against the Jewelers' and Tradesmen's Co.

The suit of Francesca Thommen against the Jewelers' & Tradesmen's Co., came up for trial April 23d, before Judge Conlan in Part III. of the City Court, New York.

Mrs. Thommen is the widow of Adolph Thommen, who committed suicide Jan. 29, 1894. He was insured for \$2,000 in the defendant company and after his death his wife brought suit for the amount of his insurance. The company claimed that under a clause in the policy excepting death by suicide, they were not liable, while the plaintiff claimed that, under a subsequent clause, the policy after five years was incontestable for any cause. Judge Conlan took the plaintiff's view of the case and directed a verdict for Mrs. Thommen for the full amount.

### A Watch Stolen Just Under the Eyes of a Clerk.

CLEVELAND, O., April 24.—A \$300 gold watch was stolen from the Webb C. Bail Co.'s store, right from under the eyes of a clerk, Saturday evening. At about 5.30 o'clock a man entered the store and asked to see some watches. Five valuable timepieces were placed in front of him, and the prospective purchaser picked up one to examine it. He remarked that it was a fine watch, and as he uttered the comment, a young man standing a few feet away with his back against a show case, turned around and reached out his hand, evidently for the purpose of also examining the timepiece.

The first young man passed the watch to the other, the clerk in the meanwhile watching both. While young man No. 2 was examining the timepiece, the clerk stooped down to get another watch, and as he did so, young man No. 2 walked out of the store. The clerk showed the first man the watch he picked up, and then discovered that one of the other watches was missing. He asked the young man where it was, and received the reply that he did not know where it had gone. The clerk at once suspected that he was a confederate of the thief.

The clerk went to call a policeman, but the young man protested that he was all right. He said that he was a clerk employed by William Edwards & Co., and was very willing to accompany the clerk or a policeman to the store of his employers. A trip was made to the store of William Edwards & Co. where it was learned that the young man was telling the truth. The thief was evidently awaiting just such an opportunity as was presented, when the watches were handed out for inspection.

### Wright, the "A. P. A. Jeweler" Disappears with His Stock.

St. Louis, Mo., April, 26.—Elbert L. Wright, jeweler, 1613 Franklin Ave., mysteriously disappeared last Friday night. Wright, who is a small, blondemoustached man about 29 years old, came here about eight years ago from Marinette, Wis. He married two years later and opened a small

jewelry store at 14th and O'Fallon Sts. Last August he moved to Franklin Ave. In the interim he had joined the A. P. A. and over the door of his new place, he put a sign "A. P. A. Jeweler."

Last Friday night there was an A. P. A. entertainment at 10th and Carr Sts. Wright, who is something of a musician, was on the programme for a guitar solo. About 8.30 o'clock P. M. he escorted his wife, baby and guitar to the hall. Arriving there, however, he announced that one of his guitar strings was broken. He went out for another. Mrs. Wright waited, but hubby never came back.

Mrs. Wright became apprehensive lest something should have happened to her spouse, and hurried home. She found the guitar on the showcase, the door of the safe open and its contents gone. There was evidence that Wright had taken everything of value and skipped. Mrs. Wright reported the matter of Wright's disappearance to the police.

Mrs. Wright is more worried about \$145 in cash that he took than about his absence. The jewelry he took was mainly the property of wholesale firms for whom he sold on commission. He is said to owe the Western Jewelry Co., \$350; A. R. Brooks, \$100; Rosenstreter Jewelry Co., \$150; J. W. Cary, \$20, besides various other bills.

### Diamond Thief Adams Landed in Jail.

DETROIT, Mich., April 26.—Henry Adams, the diamond thief who is accused of robbing the store of Burt & Hurlbut, in 1888, arrived in Detroit last week, in the custody of Deputy Sheriff Troy, who arrested him as he was released from Sing Sing prison. The man claims to be a victim of circumstances and not the thief he is pictured. He says he was a diamond buyer and has purchased goods from all the leading houses in the country. He disposed of them at the race tracks where money was flush. He says the police have persecuted him ever since he committed a minor crime in his youth, and that he has done nothing wrong since. He admits that he has had dealings with Burt & Hurlbut, and that he left for Chicago the night after the theft, although he knew nothing about it.

The man's story does not agree with the police records, for he is down for having been sent to prison twelve times on the charge of "nipping" diamonds from jewelers. He is a Swede and admits that his name is not Adams. He has done business all over the west, under the name of Henry Day. Mr. Burt has held an especial grudge against the thief and says it was owing to him that his firm's credit became so badly embarrassed.

Adams was arraigned Tuesday, pleaded not guilty, and bound over for trial. In default of \$1,000 bail he lies in jail.

Jung, Staiger & Klitz have applied for membership in the New York Jewelers' Board of Trade.

### The Death of Edward W. Prentiss.

CHICAGO, Ill., April 22.—Edward W. Prentiss, Chicago manager of the Gorham Mfg. Co., is dead. The sad news was a shock to his many friends in the trade, late Friday afternoon, as few knew of his serious illness. Mr. Prentiss left the office Saturday afternoon in his usual health. On his failure to report Monday nothing was thought of his absence, as for some months his physician had advised him against exposure to inclement weather, on account of bronchitis from which he suffered, and his illness was regarded as but temporary. The



THE LATE EDWARD W. PRENTISS.

office was first notified of his serious illness Tuesday afternoon, when word was received from his physician that the bronchitis was complicated with pneumonia. His lungs had been weakened by the former malady and when pneumonia set in it found the lungs in such condition that the vital forces were unable to resist the inroads of the disease. Mr. Prentiss passed away peacefully at 2.20 o'clock P. M. Friday, at his residence, 1046 Jackson boulevard, surrounded by his family.

Mr. Prentiss was born Feb. 6, 1837, in Montpelier, Vt., and spent his boyhood in that State. Later he engaged in business in Utica, N. Y., and in 1863 became associated with the Gorham Mfg. Co. as traveling salesman, in which position he continued until he became manager of the company in 1883, in charge of the Chicago office, 137-139 State St. In business capacity Mr. Prentiss was a remarkable man. He was a man than who few had finer mental balance, and his kindly consultation and intelligently directed advice in business affairs will be missed by many in the western trade.

N. D. Prentiss, of New York, a brother, was telegraphed for when the illness assumed a serious phase, but arrived after his brother had breathed his last. The funeral was held Sunday at 2.30 o'clock from the First Congregational Church and the remains were interred at Rose Hill. There was a large attendance of the deceased's many intimate business and social friends, and the pastor's eulogy of the dead was feelingly appreciat-

ed. The Chicago Jewelers' Association, in accordance with resolutions passed at a special meeting, attended the funeral in a body. The floral pieces were exquisite, among them being a mass of roses and pansies bunched in unconventional design from the employes of the Chicago office, and a wreath of violets (Mr. Prentiss' favorite flower) and maidenhair ferns from the company.

The active pall-bearers were W. B. Ghislin, W. H. Burton, T. G. Jewett, G. N. Tregay, A. L. Cummings, H. P. Stephenson and C. R. Gray, all of the Chicago office, and W. S. Wilkinson, of W. S. & J. B. Wilkinson. The honorary pall-bearers were Edward Foreman, E. B. Wright, W. E. Higley, C. A. Allen, C. D. Peacock, A. W. Adcock, H. S. Hyman, and Benjamin Allen.

Mr. Prentiss' health broke down about 1870, and forced him to leave the employ of the Gorham Mfg. Co. During the next 12 years he was employed by Adams, Hallock & Co., and several other silver plate and silver ware firms. In the fall of 1882 Mr. Prentiss once more became connected with the Gorham Company, and in the spring of 1883 opened their Chicago office. He was an esteemed and personal friend of Edward Holbrook, and had the trust and confidence of every one connected with the company.

#### Tariff Duty on Optical Instruments With Stands.

WASHINGTON, D. C., April 29.—On Oct. 5, 1894, E. H. Sargent & Co. entered a protest against a decision of the Collector of Customs at Chicago, as to the rate and amount of duties chargeable on certain named merchandise imported per steamer *Prussia*. This merchandise was found to consist of optical instruments, including stands and cases, and duty was charged at the rate of 40 per cent. ad valorem, in accordance with the provisions of paragraph 93 of the Tariff Act of August, 1894, for optical instruments and frames. The protest was made on the grounds that duty should have been charged on the various parts of said instruments, according to the component material of chief value entering into their make-up.

The matter came up before the United States General Appraisers at New York on March 25, 1895, and the opinion of General Appraiser Sharrets was that the merchandise in question was imported after August, 1894, and consisted of optical instruments, including stands and cases, and that while the several parts thereof were wrapped separately in paper or packed in cartons, yet they were all packed in one and the same case, and that they had been assembled into complete optical instruments before they were exported, and that it was intended to reassemble and sell them as complete optical instruments after their importation; also, that they were correctly described and valued on the invoice covering the same.

Upon these facts the decision of the collector to assess duty on this merchandise at

the rate mentioned was affirmed and the protest overruled.

#### The Dueber Suits Against the Co-operating Manufacturers.

There is little doubt that the suit of the Dueber Watch Case Mfg. Co. against the members of the Watch Case Manufacturers' Association and Co-operating Manufacturers' in the New York Supreme Court, will again be tried. The action resulted in a mistrial before Judge McLennon and a jury, as told in THE CIRCULAR last week.

Edmund T. Oldham, of Wilbur & Oldham, the plaintiff's attorneys, stated that the suit will be put on the calendar as early as is consistent with the other engagements of the counsel for the plaintiffs, Col. James, who is now defending Inspector McLaughlin.

The case will again be put on the calendar at the first term of the Supreme Court, in October.

#### Last Honors to Charles Leo Abry.

The funeral of Charles Leo Abry, an account of whose death on April 23d, was published in last week's CIRCULAR, took place at his late home in Cranford, N. J., Thursday afternoon. Among the large number of friends and relatives of the deceased who listened to the Episcopal funeral services were the following members of the jewelry and watch trades: Louis Mathey, August Mathey, J. Eugene Robert, A. Houriet, both members of the firm of Lewis Bros., James P. Snow, A. A. Jeannot, A. K. Shiebler, J. R. Greason, Chas. L. Krugler, Wm. H. Ball, E. A. Haldimann, Louis Wittnauer, C. W. Schumann, L. J. Mulford and P. D. Vansau.

The remains of the deceased were interred at Fair View Cemetery, Westfield, N. J.

#### The Sale of the Late Simon Muhr's Realty.

PHILADELPHIA, Pa., April 26.—There were quite a number of well-known manufacturers and real estate men present at the Philadelphia Exchange when Barnes & Lofland sold the properties belonging to the late Simon Muhr. They are located at the southwest corner of Broad and Race Sts., and at the southeast corner of Race and Kelton Sts., and were purchased by attorney William L. Cavin, for \$219,000. The sale was made by order of the executors of the Muhr estate.

The six-story brick building known as the Muhr building, at the southwest corner of Broad and Race Sts., lot 102 feet front on Broad St. and 140 feet front on Race St., was offered first. The bidding was spirited, until \$195,000 was reached, when it was knocked down to Mr. Cavin for that amount. The other property of the Muhr estate is a three-story brick building at the southeast corner of Race and Kelton Sts., adjoining the Broad and Race Sts. property, and it was sold with three four-story brick dwellings in the rear, fronting on Kelton St., for \$24,000.

#### Interesting Opening of the Philadelphia Jewelers' Club.

PHILADELPHIA, Pa., April 24.—The formal opening of the new rooms of the Philadelphia Jewelers' Club, 924 Chestnut St., last night, was a most successful affair. The attendance was particularly numerous, and included the best known people in the local trade, and representatives of jewelry interests in various parts of the country. In every respect the entertainment was enjoyable. The rooms, already described, were prettily decorated, a first-rate vocal and instrumental programme was provided, and lavish provisions for creature comforts were made by the hospitable committee. The entertainment lasted until a late hour, and was thoroughly enjoyed by all present.

Much of the success of the opening was due to an excellent committee on entertainment, consisting of Wm. P. Sackett, Jas. W. Barry, A. G. Lee, W. H. Long and Wm. G. Earle. The "talent" included the Hanover Banjo Club, Wm. M. Armstrong, of the "Princess Bonnie" Company; Prof. Lagrange, magician, the Meistersinger Quartette, Sig. Gianoni, Italian tenor; Jas. McCool, of Cameron's minstrels; Walter Giddings, banjoist; Professors Lilly and Clemmons, and V. P. Timmins, recitations.

Among the out-of-town guests were Ed. Ackley, of Eckfeldt, Ackley & Woodland; J. E. Simonson, A. J. Hedges & Co.; V. P. Timmins, Middletown Plate Co.; Ed. Dingree, Gorham Mfg. Co.; Thos. Brogan, Williamson & Co.; A. E. Rose, Durand & Co.; Harry Ingram, Joralemon & Ingram; Thos. Woodland, Jones & Woodland; Geo. W. Read, Wm. B. Kerr & Co.; Fredk. Hoyt, Hoyt & Weller; L. S. Lewis, Randel, Baremore & Billings; Frank L. Wood, Carter, Sloan & Co.; Chas. Duffy, Enos Richardson & Co.; J. G. Hall, Mayhew & Carrington; Herbert Barker, J. W. Reddall & Co.; Theo. Miller, Chatellier & Co.; Wm. Kirtland; A. Rutherford, Kirby, Mowry & Co.; N. W. Elting; James Cheney, Ludwig Nissen & Co.; Arthur Lape, Simpson, Hall, Miller & Co.; John Abel, Lewis, Kaiser & Luthy; Robert White, Homan Silver Plate Co.; Clarence B. Webster, F. S. Hoffman & Co.

Local members of the jewelry trade who were present included: W. H. Long, Frank Kursh, T. J. Mooney, Wm. P. Sackett, Jas. W. Barry, Henry Chambers, Samuel Warner, A. G. Lee, J. H. Kelley, A. H. Gannon, J. C. Buck, L. P. White, Al. Lejambre, Jos. C. Gigon, J. Allen Leeds, Wm. G. Earle, Chas. Scattergood, Wm. Burton, Henry Boyle, John Filon, Al. Putnam, Harry Schimpf, Millard F. Davis, Frank Zirnelton.

The Jewelers' Club was organized March 1, 1893, at 1107 Walnut St., and occupied its quarters here while it removed to the present rooms early in April. The officers are: Wm. P. Sackett, president; T. J. Mooney, vice-president; Henry B. Chambers, treasurer; and Wm. H. Long, secretary. The board of governors consists of James H. Kelley, Jas. W. Barry, Geo. W. Read, Frank L. Wood and Herman Friese.

**Developments in the Four Large Chicago Failures.**

CHICAGO, Ill., April 27.—Developments the past week in the four Chalmers failures, full accounts of which were given in last week's CIRCULAR, are without especial significance. Interest centers in the National Mfg. & Jewelry Importing Co. C. S. Shepherd, the assignee, yielded to the strong opposition to his appointment, an opposition based on the claim that he was on intimate terms with the Chalmers family, and he resigned. C. H. Fuller, of the Fuller Advertising Agency, one of the largest creditors, was appointed in Mr. Shepherd's stead. The affairs of the company are now entirely in the hands of assignee Fuller, who will wind them up and declare a dividend without preferences. The company have simply lain down, and all idea of a proposition for settlement has been given up.

It seems that a proposition was to have been made to the three largest creditors, that they should extend their paper and have a bookkeeper appointed to look after their financial interests in the company. This with the C. O. D. payments would have secured enough money to pay the smaller accounts, pay cash for necessary goods to keep the business running, and gradually pay dividends to the heavier creditors, these being Adolphe Schwob, Fuller Advertising Agency, and Schauweker & Chalmers Co. This proposition was to have been submitted to the three the next morning. Before it was presented the last named company, to whom the National Co. owed something like \$18,000, assigned, and efforts to prolong the life of the National Co. were given up.

The result of a meeting of Schauweker & Chalmers Co. creditors was the filing of a bill in the Superior Court seeking to hold the directors of the company liable for contracting debts to a greater amount than the capital stock. Charles Glatz was a director of the company, and it is against him the motive of the bill is directed. The company were incorporated for \$10,000, and failed with liabilities of \$90,000. According to the law of this State, the directors are personally liable for an indebtedness in excess of the capital stock, but their consent to the contraction of such indebtedness must be clearly proven. It has not been shown that Mr. Glatz had consented to any indebted-

ness since he advanced the company \$50,000 when they began business.

The record filed in the County Court show the assets of Schauweker & Chalmers Co. to be \$61,000; liabilities, \$90,000. Louis Manheimer, a creditor for \$1,177.25, April 18th prayed that a citation issue against the officers of the company commanding them to submit to an examination before the court.

*In re* National Mfg. & Jewelry Imp. Co., a petition of creditors representing over \$78,000 has the following names and amounts:

Adolphe Schwob.....	\$37,000
Schauweker & Chalmers Co .....	18,000
Hipp Didisheim & Bro.....	5,280
Fuller Advertising Agency.....	11,000
Jacob A. Mayer & Bros.....	960
J. Q. Stock Co.....	6,000
The Brimmer Cigar Co.....	—
Philadelphia Watch Case Co.....	—
Edwin F. Crowley.....	—

In the case of the Chicago Watch Co., it seems the company's C. O. D.s were assigned to the National Company. These C. O. D.s have been attached by Reid, Murdock & Co., wholesale cigar dealers, to satisfy their claim against the watch company, which also dealt in cigars. These C. O. D.s are in the hands of express companies against whom Reid, Murdock & Co. have had served an injunction restraining them from delivering same to the assignee for the National Co. The C. O. D.s and the bill of sale are all that is left of the Chicago Watch Co. against which action can be had.

**Pennsylvania R. R. Divisions Adopt a System of Watch Inspection.**

TERRA HAUTE, Ind., April 26.—Division Superintendents Miller, Hatch and McKeen, of the Pennsylvania R. R., have decided to adopt a more uniform system of regulating timepieces, other divisions of the Pennsylvania and other large roads having appreciated the advantages of a uniform sys-

**To Retail Jewelers only.**

An extra inducement on Fahy's 14k. Extra Gold Filled Watch Cases.

**SEE APRIL "STRAWS."**

tem some time ago. After careful consideration a corps of watch experts was selected, their duty being to see that employes and offices use timepieces of a high standard that may be maintained at a high state of efficiency.

The superintendents selected the following watchmakers: John M. Bigwood, Terre Haute; Julius C. Walk, Indianapolis; D. W. Brattin, Brazil; L. Fitch, Effingham; C. H. Church, Logansport; F. Huguenin, St. Louis; Richard Wieting,

**34 Sterling Silver Novelties FOR \$10.00**

If you want to brighten up your stock for very little money, we will send you the following articles, all new and desirable goods, for \$10.00.

- |                             |   |
|-----------------------------|---|
| <b>Bag Tag,</b>             | <b>Manicure File in Silver Case,</b>        |
| <b>Belt,</b>                | <b>Match Safe, Leather, Silver Trimmed,</b> |
| <b>Belt Pin,</b>            | <b>Prayer Book Mark,</b>                    |
| <b>Book Mark,</b>           | <b>Pen Extractor,</b>                       |
| <b>Bon Bon Spoon,</b>       | <b>Pencil Point Protector,</b>              |
| <b>Blouse Set,</b>          | <b>Salt Spoon,</b>                          |
| <b>Cane Mark,</b>           | <b>Stamp Box,</b>                           |
| <b>Curling Irons,</b>       | <b>Side Combs, pair,</b>                    |
| <b>Desk Seal,</b>           | <b>Tooth Pick Case,</b>                     |
| <b>Emery,</b>               | <b>"Trilby" Scarf Pin,</b>                  |
| <b>Glove Buttoner,</b>      | <b>"Rilby" Book Mark,</b>                   |
| <b>Hair Pin,</b>            | <b>Tie Fastener,</b>                        |
| <b>Hat Pin,</b>             | <b>Umbrella Strap,</b>                      |
| <b>Hat Mark,</b>            | <b>Veil Clasp,</b>                          |
| <b>Handkerchief Holder,</b> | <b>Violet Holder.!</b>                      |
| <b>Heart Brooch,</b>        |   |
| <b>Heart Charm,</b>         |   |
| <b>Key Ring,</b>            |   |
| <b>Key Tag,</b>             |   |

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17 MAIDEN LANE,

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**SEASONABLE PRODUCTIONS.**

LINK BUTTONS in Gold and Sterling Silver, including the popular BALL BUTTONS.

SPRING BACK STUDS, Gold and Silver.

BLOUSE SETS, Gold and Silver.

OUR RIBBON FOBS, Silver Mounted, with Real Stone Intaglio Seals attached, are received with favor.

STONE SEALS, Gold Mounted in Jades, Sards, Bloods, Jasper.

OUR LARGE LINES OF RINGS are always in season.

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FACTORY, NEWARK, N. J.

21-23 MAIDEN LANE, N. Y.

**RICE & HOCHSTER,**

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Factory Grand and Mulberry Sts.

COMPLETE LINE OF

**Tortoise Shell Goods**

Pecunia; O. E. Curtis, Decatur; Harry Store, St. Joseph, Mich.; Frank Mayr, South Bend.

#### Arrival of Foreign Watchmakers, Jewelers, etc., in 1894,

WASHINGTON, D. C., April 29.—It is interesting to note the arrivals from other countries of jewelers, opticians and watch and clock makers. During the year ending June 30, 1894, which is the latest period for which the statistics have been compiled, the number of arrivals were as follows, from:

Austria-Hungary, six jewelers, and one watch and clock maker.

Austria, ten jewelers, and four watch and clock makers.

Hungary, two jewelers and four watch and clock makers.

Belgium, one watch and clock maker.

Denmark, two jewelers, and four watch and clock makers.

France, six jewelers, and 13 watch and clock makers.

Germany, 77 jewelers, one optician and 66 watch and clock makers.

Greece, one jeweler.

Italy, ten jewelers, and eleven watch and clock makers.

Netherlands, seven jewelers, and two watch and clock makers.

Norway, five jewelers, and two watch and clock makers.

Russia, 37 jewelers, and 31 watch and clock makers.

Poland, three jewelers and two watch and clock makers.

Finland, two jewelers.

Sweden, seven jewelers and six watch and clock makers.

Switzerland, 28 watch and clock makers.

England, 65 jewelers, one optician, and 18 watch and clock makers.

Scotland, two jewelers and four watch and clock makers.

Ireland, eight jewelers and four watch and clock makers.

British Honduras, one jeweler.

Arabia, one jeweler.

Australia, one jeweler.

The total is 253 jewelers, 230 of whom were over 15 and under 40 years of age, and 22 over 40 years of age; two opticians, both under 40, and 209 watch and clock makers, 205 of whom were under 40 and the remainder over 40 years of age.

#### The Richmond Optical Co. Make an Assignment.

RICHMOND, Va., April 25.—A. Metzger, doing business at 115 E. Broad St., under the firm name of the Richmond Optical Co., has assigned to Sol. L. Bloomberg, as trustee. After the payment of the costs of the execution of the deed and a fee of \$100 to Mr. Bloomberg, the following debts are to be paid in the order named: E. Bottigheimer, all rent due and to become due for the use of the premises in which the conveyed property is located; Frank Ferran-

dini, \$220; J. Kirsh, \$200; M. S. Metzger, \$600.

The balance of the money is to be distributed pro rata among the other creditors as their names and accounts appear on the books and paper of A. Metzger. The liabilities are estimated to be \$2,000.

#### Customs Officials Say They Have a Clear Case Against Sypher & Co.

The charges of undervaluation preferred against Sypher & Co., dealers in bric-à-brac, silver and antiques, Fifth Ave., New York, have been completed. As told in THE CIRCULAR last week, Sypher & Co. are accused by L. H. Todd, a former employe, of importing quantities of rich antique silverware which they declared and had appraised at its bullion value. Notwithstanding the statement of A. J. Dittenhoefer, counsel for Sypher & Co., that the charges were without foundation, Col. Phelps, chief of the law department of the Custom House, claims to have a clear case against the accused firm.

When seen by a CIRCULAR reporter, Col. Phelps was somewhat reticent about the case, but admitted that the charges were thoroughly established. They had found, he said, that the undervaluation had been going on for over 15 years. According to the present law, they could only go back three years, but in this time they knew of goods valued at some hundred thousand dollars to have been undervalued. The silverware was usually valued at from 4s. to 4s. 6d. per ounce, while many of the articles so appraised are known to have cost from four to ten times this sum.

Col. Phelps further said that evidence had been found of undervaluation of other articles imported by Sypher & Co. besides the silverware; but the latter was chosen, as the case in relation to silverware was strongest, owing to the fact that Mr. Todd, the informant, had had charge of that part of the business of Sypher & Co.

Under the title of "A Bit of History," Mabie, Todd & Bard, 130 Fulton St., New York, have issued a pamphlet which will, no doubt, prove interesting to the trade. The pamphlet was called into being by a recent statement in THE CIRCULAR relating to the firm of Edward Todd & Co. It contains a history of this firm from the foundation of its pencil and holder business by Rauch & Co., in 1843, and the gold pen business by Bard & Bros., in 1847, up to the present day.

This being the season for renovating and changing, the attention of jewelers is therefore recalled to the many advantages of the Fletcher patent wall case tray system, made solely by the Fletcher Mfg. Co., 259 W. 27th St., New York. Among the points of this system which will most strongly recommend it to jewelers generally, are that by its use the carrying capacity may be increased 100 per cent., and that a complete line of goods can be displayed in these trays in one movement.

#### Last Week's Arrivals.

The following out-of-town dealers were registered in New York during the past week: R. B. Smith, Baltimore, Md., Astor H.; C. W. Bixler, Easton, Pa., Broadway Central H.; J. Singer, Toronto, Ont., Astor H.; Miss A. West, buyer for the "Bee Hive," Chicago, Ill., H. Vendome; R. E. Cooper, Westfield, Mass., Astor H.; A. W. Sproehle, Chicago, Ill., Holland H.; C. W. Wells, New Haven, St. Denis H.; G. M. Tibbs, buyer for M. E. Smith Co., Omaha, Neb., 338 Broadway; F. S. Thompson, Gloucester, Mass., Astor H.; E. Longini, buyer for M. Half & Bro., San Antonio, Tex., H. Imperial.; M. Eliassof, Albany, N. Y., Union Square H.; S. Braun, Baltimore, Md., Astor H.; C. P. Williams, Butler, Pa., Astor H.; J. Hermann, Chicago, Ill., Astor H.; H. P. Doe, Lawrence, Mass., St. Denis H.; B. E. Cook, Jr., Northampton, Mass., Broadway Central H.; H. A. Benedict, Syracuse, N. Y., St. Denis H.; F. A. Hubbard, Springfield, Mass., Broadway Central H.; C. D. Ryder, Danbury, Conn., St. Cloud H.; S. L. Cook, buyer for Mandel Bros., Chicago, Ill., 55 Franklin St.

#### Suits Entered Against The Express Co. Which Delivered Jewelry to "Coleman."

ATLANTA, Ga., April 25.—Two suits have been filed in Atlanta against the Southern Express Co. as the outcome of the clever diamond robbery perpetrated by "Diamond Charley," who took the name of J. C. Coleman, of Swainsboro, Ga. The suits fix the amount of Coleman's stealings from Atlanta jewelers at over \$2,000.

The Stilson-Collins Jewelry Co. file one suit and the A. L. Delkin Co., jewelers, the other. In the first instance the amount sued for is \$933.50, and in the other it is \$1,110.25. Stilson & Collins lost six diamond rings and four watches, and A. L. Delkin Co. lost six rings and three vest chains. The allegations in the suit are very similar, though they are filed by different attorneys.

In the suits it is alleged that the goods of the value named were turned over to the Southern Express Co. for delivery, but that the company failed to deliver them. The suits alleged that the said J. C. Coleman was and is a wealthy merchant at Swainsboro, and that the express company did not deliver the goods to the said Coleman, but "did then and since convert the same to its own use." They ask to be allowed to recover the value of the jewelry and interest on the amount.

It is the opinion of the best attorneys in this city that the express company are liable for the loss of the jewelry.

#### Death of Charles J. Mathey.

ST. LOUIS, Mo., April 29.—Charles J. Mathey, aged 63, Swiss Consul in this city for 12 years, and founder of the Mermod & Jaccard Jewelry Co. forty years ago, died last evening. He was wealthy and was well known on both continents.

**Philadelphia.**

Edward Sickles has taken a cottage at Atlantic City for the season.

George W. Scherr has gone to Atlantic City in an effort to re-establish his strength.

George W. Banks has retired from the Bailey, Banks & Biddle Co. Mr. Banks had been connected with the establishment for many years, and is widely known as having been active in its successful management.

Henry Newberger was presented with a gold headed cane by his colleagues in H. Muhr's Sons, on Saturday evening. The incident was attended by a splendid collation at which the recipient acted as host. On Thursday Mr. Newberger sailed from New York for a three months' visit to France.

In the case of the Philadelphia Optical and Watch Co. which went into the hands of a receiver with liabilities reaching \$310-272, William Findlay Brown, the auditor, has made his report, recommending a distribution of 25-100 per cent. It is not likely that any further distribution will be received by the creditors.

Out-of-town buyers here the past week included Joseph Ladomus, Chester, Pa.; C. F. Rudolph, Wilmington, Del.; H. Fitzsimmons, West Chester, Pa.; B. C. Foster, Bristol, Pa.; R. G. Porter, Woodbury, N. J.; John Dewar, Bryn Mawr, Pa.; W. W. Francis, Ardmore, Pa.; M. M. Bovard, and B. Greenland, Manayunk, Pa.

Owing to the opening of the Jewelers' Club's new rooms there were many travelers in Philadelphia last week. In addition to those noted as being present at the opening, Wm. Wightman, R. F. Simmons & Co.; Geo. Osborne, Wm. Smith & Co.; H. M. Liebman, E. P. Reichhelm & Co., and Jean Kingman, Arnold & Steere, were also in town.

The limited partnership of James E. Caldwell & Co. expired by limitation March 31, and the special limited partnership succeeding is composed of J. Albert Caldwell, Joseph H. Brazier, Hugh B. Houston, Frederick Shaw and James Riley, general partners, with Sarah C. Caldwell, J. Albert Caldwell and Richard A. Lewis, executors of the estate of James E. Caldwell, deceased, special partner. The interests of J. H. A. Davisson and Edward T. Chase are continued.

**Boston.**

Frank A. Andrews, formerly at 277 Washington St., has opened a new store at 10 School St.

Manager Thompson, of the Elgin National Watch Co.'s New York office, was in Boston on business the past week.

John E. Thompson, formerly with the Globe Optical Co., has started in business on his own account, in the store of Theodore P. Ford, Lynn.

Extensive alterations are in progress in the store of D. C. Percival & Co., a balcony

at the front part of the establishment and changes in the quarters of the repairers having been decided upon.

President George H. Wilcox, of the Meriden Britannia Co., who has been on an extensive tour making the acquaintance of the trade in various sections of the country, was in Boston last week, proceeding from the Hub to Meriden, his stay in Boston being the wind-up of his trip.

The swindler who passed forged checks on George H. Richards, Jr., & Co. early in the present month under the alias of R. Walker, and proved to be an old-time criminal with a jail record, was sentenced in Albany last week to four years' imprisonment. When New York is through with him, he will be brought to Massachusetts and indicted. Most of the jewelry secured by him has been recovered.

Among buyers in town the past week was Robert Webb, Middleboro, Mass., who was formerly with E. F. Tinkham, but has recently started for himself. Charles Wyman, St. Albans, Vt., was also here for the first time in a number of years, and met with a very cordial reception from his many friends in the trade. Others in town were: J. H. Otis, Kennebunk, Me.; C. W. Flagg, Woonsocket, R. I.; W. E. Wright, Keene, N. H.; C. E. Hosmer, Providence, R. I.

The American Waltham Watch Co. have discontinued their manufacture of the movements known as 3's, 15's and P. S.

Bartletts, with the exception of their adjusted P. S. Bartlett, which they center-jewel and put on the market for \$1 less than heretofore. They have a new line of movements, however, to be known as Nos. 81 and 83, which are 15 jeweled, and take the place of those discontinued; also Nos. 85 and 87, gilt and nickel respectively.

The new building to be erected at the corner of Bromfield and Washington Sts., to which reference has been made in THE CIRCULAR heretofore, will be known as the Jewelers' Exchange building. The organizing of an exchange has been undertaken and the project broached to prominent jewelers of the city by those who have the matter under consideration. It is probable that definite action to this end will be taken very soon. By June 1, all the leases of the old tenants will have run out, and the present structure will then be razed.

**Pittsburgh.**

Gus. Spies, of Irwin, is selling out at auction.

M. Levant has opened a jewelry store at 215 Fifth Ave.

T. P. Bedilion has sold out to Henry Terheyden, Smithfield St.

Mr. McWatty, father of R. L. McWatty, died in this city last week.

M. Isenberg, formerly of Johnstown, will go into other business in Lorain, O.

**NO DOUBT YOU KNOW**

*the advantages of a course at the Spencer Optical Lectures regularly being given in New York City.*

*It may be of interest if we enumerate them again.*

**A NEW CLASS BEGINS MAY 7**

The Lectures will be given by one of the best authorities on the subject and the course is completed in two weeks.

Sessions are from 9 to 11 A. M. daily.

**YOU MAY WITH EVERY CONFIDENCE**

after graduating, prescribe for and remedy all defects of vision except such cases as require the surgeon's knife. We have no objection to your taking, and make no charge for, a duplicate course of lectures should you desire this.

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**THE VERY LIBERAL TERMS**

Twenty-five dollars for the entire course (no extras of any kind), which sum is deducted from the graduates first purchase of a test case, &c., makes the lectures practically free.

**THE SPENCER OPTICAL M'F'G Co.,**

**15 MAIDEN LANE,**

**NEW YORK.**

J. Zeugschmidt has taken an office with Grafner Bros.

Charles Weinhaus lost a package worth \$75 through the swindler Rothchild.

S. C. Coyle, formerly a jeweler of McKeesport, is now watchmaker with Alex. Fleming.

A. Walton, Moundsville, W. Va., was in town last week looking up quarters to open a jewelry store.

Jos. Weckerle, formerly of G. B. Barrett & Co. will go with Grafner Bros. in their manufacturing department.

Louis Evans, formerly with G. W. Biggs & Co. and lately with T. P. Bedilion, has bought out John M. Shaeffer, 150 Fifth Ave.

The Retail Jewelers' Protective Association have taken permanent quarters on Sixth Ave., adjoining the Duquesne Club, where they will hold their regular monthly meetings.

Visiting jewelers in the city last week were: Robt. Wolf, Smithton; Charles L. Clarke, Blairsville; E. H. Kennerdell, Tarentum; I. Hunt, Uniontown; G. V. Brady, Washington, Pa.

Hardy & Hayes are receiving the congratulations of their friends on the completion of their spacious and beautiful new store at 27 Fifth Ave. They have one of the finest jewelry and art establishments in Pittsburgh. Two large floors, each 100 feet deep, with basement for surplus stock, are fully equipped with beautiful goods. Every comfort that can be suggested has been arranged for their patrons. The first floor contains the jewelry, watch and clock departments. The rear of the store has been raised, and on this dais is the sterling silver department. In the rear of this department is the elevator to the art rooms on the second floor.

The death occurred recently of John S. Kennedy, a prominent citizen and soldier. He was born on Virgin alley, in the rear of where Municipal hall now stands, 75 years ago. He served 11 years' time as apprentice to William Gilmore, corner Fifth Ave. and Wood St., a watchmaker and jeweler, and when he started in business for himself was 22 years old. His first shop was on Fifth Ave., and later he bought out the wholesale jewelry business of Kinsey & Knox, on Market St. His career in politics began previous to the war as representative of the old Eighth ward in councils. Upon his return from war, he again started in the jewelry business on Smithfield St. Remaining here a short time he next moved to Fourth Ave. and from this place his second entrance into politics was made by his election to alderman's office in the Second ward. He served one term, five years, as alderman, and upon his defeat when nominated for reelection, he opened his office on Grant St. as notary public, and was located there until his death.

C. M. Kohr has opened a jewelry store at 132 N. 8th St., Lebanon, Pa.

### The Attleboros.

J. L. Sweet, of R. F. Simmons & Co., has been chosen president of the Old Cemetery Association, at Attleboro.

H. F. Barrows has been re-elected president of the Attleboro Branch Railroad Co. H. F. Barrows, Jr., was chosen treasurer.

The concerns occupying the Whitney building shut down Saturday for two weeks in order to allow the annual overhauling of boilers, machinery, etc.

Jewelry concerns in the Attleboros complain that Newark manufacturers are practically putting goods on the market at cost. They grumble, but are meeting their prices.

J. B. Maintien & Co., enamelers, having been crowded out of their old quarters in E. Ira Richards & Co.'s building by H. H. Curtis & Co., have had enlarged quarters fitted up for them.

Among the directors of the newly organized Interstate Consolidated Street Railway Co. are: C. L. Watson, of Attleboro, and H. F. Barrows, of North Attleboro. M. J. Perry is president and E. R. Price secretary of the company. Cars are promised for June 20th.

As an outcome of the intense friction that has existed in the Three A Association for some months back, the land and building of the association are to be sold under foreclosure of mortgage on May 18. The mortgagees are chiefly manufacturing jewelers. They are: G. H. French, W. W. Sherman, S. O. Bigney, W. H. Riley and J. W. Wolfender.

Most of the concerns which occupy quarters in E. Ira Richards & Co.'s building have shut down for two weeks. A new engine is to be put in to replace the one that has done duty for many years. Among the firms that will not shut down are: T. I. Smith & Co., John P. Bonnett and G. W. Cheever & Co. They have put in temporary engines of their own.

### Canada and the Provinces.

In a fire in Thedford, Ont., recently, the jewelry store of Walter Robson was totally destroyed.

R. W. Woodruff, Winnipeg, has sold out his business to Blasdel & Carker, who will continue it.

The store of J. A. Floyd, Tamworth, Ont., was burned out last Saturday. The stock was saved.

The Dorrien Plating & Mfg. Co., of Toronto, have incorporated with a capital stock of \$10,000.

H. Pierce, wholesale jeweler, Montreal and Birmingham, Eng., has just returned from a trip to Europe.

H. J. Clarke, Marmora, Ont., has bought out the stock of E. C. Magee, of Arthnr, and removed to the latter place.

A. H. Wallace, recently employed as watchmaker by A. Rosenthal, Ottawa, will go into business for himself in London West, Ont.

W. J. Walker, of W. S. Walker & Co., Montreal, made a trip to New York last week, and laid in a considerable stock of new goods.

R. H. Harris, representing the Ansonia Clock Co., New York, was in this city last week. The company are putting on the market here a great variety of novelties in brass and silver.

Abe Rothchild, alias Hutton, the diamond swindler, was brought up last week on remand before Judge McDougall, in Toronto, under an application for his extradition. No further evidence was taken and the prisoner was further remanded for one week.

A morning fire was discovered in Maynard's jewelry store, Bowmanville, Ont., and although the fire company had a stream of water playing on the flames within 15 minutes after the alarm sounded, it had got such a start that the inside of the shop was completely gutted.

The re-assembling of the Dominion Parliament, usually anticipated by the trade with interest or anxiety, as the case may be, on account of contemplated tariff changes, does not give rise to any such expectations this year, as it is generally understood that no changes in the tariff will be made.

Trade continues generally quiet in the Dominion. The silverware department is the most active. Silver belts, garters, etc., are still holding the market. In gold goods the principal style in vogue is in articles closely studded with pearls in the form of stars, crowns, crescents, sprays and other devices. The watch trade is decidedly dull; this is attributed largely to the bicycle craze which has set in strongly here this Spring, and leads to the expenditure of much money in wheels that would otherwise be devoted to watches or articles of jewelry.

### Springfield, Mass.

S. F. Merritt, who has been seriously ill for some time, is slowly recovering.

G. E. Clarke, the Northampton jeweler who was burned out in a recent fire, has settled with the insurance companies for about \$1,000.

Among the recent visitors to Springfield were: Mr. Medbury, F. M. Whiting Co.; Mr. Coddling, Coddling Bros. & Heilborn; Mr. Goldsmith, Leopold Weil & Co.; R. B. Wallace, R. Wallace & Sons Mfg. Co.; F. C. Allen, for A. Wittnauer.

F. A. Hubbard has adopted a novel advertising scheme for this part of the country. He has placed in his window a \$30 lady's gold watch and it is to remain there for 30 days if not sold sooner, the price dropping \$1 each day and the watch becoming the property of the first woman who asks for it on the thirtieth day. The scheme is to advertise a special sale of watches which Mr. Hubbard is now carrying on.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

169 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

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ONE of the baleful effects of the enhanced duty on diamonds is the transfer of a goodly portion of the business in these precious stones from the United States cities and towns near the Canada line, to Dominion territory. Canadian firms keep standing advertisements in the newspapers of Buffalo and other United States cities, to induce Americans to purchase diamonds in Canada, on the ground that they can save the United States duty by so doing. The diamond business in the Dominion is brisk, while in this country it is demoralized. From a certain broad standpoint, there is no objection to this con-

dition of affairs, for one person on the earth has as much right to live as another; but it is not the purpose of a national tariff to drive a desirable industry out of the country.

### Combating the Department Stores.

A PROMINENT firm of booksellers and stationers have thrown down the gauntlet to the department stores and the tournament will be watched with eager interest by all those one-kind dealers, as the jewelers, hatters, grocers, druggists, etc., who feel the ruinous competition of the department stores. The firm of booksellers tell many truths in their initial advertisement announcing the change in their business principles. We quote from this advertisement the following:

The book store of the past has been enveloped in a cloud of traditional glory. The general store kept books, but this was not considered rivalry. The general store sold books, but this was not competition. The publisher encouraged the bookseller to keep on his pedestal, but sold books to the general merchants.

We have tried to pierce through the cloud. We fail to see why, if books are to be sold, a bookseller should not be in a position to sell them. Other things being equal, most persons would prefer to buy their books at a bookstore. Here books are understood. Here you have the book to suit the person. In nondescript stores, the person must be made to suit the book. In the book store there is arrangement, classification, conveniences for examination, varieties in bindings, quick perception of the tastes of customers, adequate knowledge of books issued. Books are sold as books. The surroundings of a book store are in harmony with the stock.

Prices have all along been the barrier to large sales. These barriers we propose to burn away. We will sell books as cheap as they can be had in the city, and as low even as when they are mixed with calico, soap and whiskey. We offer not what we want to sell, but what you want to buy, not at our price or the publisher's, but at your own. We meet the conditions that exist.

We do not offer a stray bargain or a special lot of particular books, but have gone over our stock and mercilessly marked everything down. It is a real departure. We are going to keep it up, too. Ours is a business that has been favorably known for half a century. We have been progressive in meeting, in the past, every other requirement of our customers. Location, variety, clerical force—all have been right. We now cut off the sharp edge of price.

The booksellers will meet the dry goods dealers on even ground and will ultimately beat them, for, as they say, "other things being equal, most persons would prefer to buy their books at a book store."

The proprietors and managers of the department stores make a specialty of selling a few well-known articles in the various lines of traffic at or below cost, in order to induce the public to patronize their establishments. Any thoughtful persons who reflect for a moment, can see at once that this apparent loss must be made up by an increased price in some other article. Unfortunately, however, the great mass of buyers never stop to think until their money is exhausted. The firm of booksellers are, doubtless, following out the same tactics. They advertised, with the foregoing, a list of popular books at prices as low as those charged by the department stores. Undoubtedly the great bulk of their stock was maintained at the old prices, the list referred to serving as

a "leader." The firm do not handle only popular books. A large part of their stock consists of fine stationery, rare books, prints, photographs, etc. Their stock is of a high artistic character, such as the jeweler's. A visit to their store, as to a jeweler's, is an æsthetic pleasure. The reduction in prices of certain widely read works will attract many who pride themselves in saving a few cents in the cost of an article, but who will have their innate love of beauty awakened by the visit, and will experience an hitherto unfelt pleasure in buying books for their own sake. They will be convinced that the proper place to buy books is a book store. Cannot the jeweler adopt with profit the business principles of this firm of booksellers, till as the manufacturers decide to dispose of their products only in the proper channel, the retail jewelry trade?

### Cost of Selling Goods on the Road.

FROM facts contained in a little book just issued by the Jewelers' Protective Union, some interesting calculations can be made. There are in the Union 394 members, holding 933 certificates to travelers, the whole number of certificates issued during the past 18 years being 1,219. Supposing there are only 800 travelers on the road, represented by the 933 certificates, and that their yearly salary averages \$1,200 each, and that they average 250 days a year of travel, at an expense of \$8 per day, we will obtain the following figures representing the cost of selling goods on the road by the members of the Union:

$$\begin{aligned} \$1,200 \times 800 &= \$ 960,000 \text{ Salary.} \\ 250 \times 8 \times 800 &= 1,600,000 \text{ Expenses.} \end{aligned}$$

\$2,500,000

These figures are doubtless under the mark; and though the membership of the Union is large, it by no means contains every firm sending out a traveler. Perhaps the total number of travelers in the jewelry industry approximates nearer 3,000 than 800; and following the foregoing calculation, we will find that the total annual cost of selling goods on the road to the jewelry trade reaches nearer \$9,600,000 or \$10,000,000 than \$2,500,000. These figures may be interesting, but far more interesting figures would be those which represented the money made on the road during the past two years.

AT the wedding of Miss Leiter, in Washington, it was noticeable that many diamond earrings were worn by the society women present. The same circumstance existed among the smart social set in attendance on the Italian and German opera seasons, in New York and Chicago. A revival of the wearing of diamond earrings has evidently set in, and it is probable that the example set by New York, Chicago and Washington will restore the earring to the high place from which it has been dethroned the past two years.

### New York Notes.

R. A. Kipling sailed for Europe April 17th, on the *New York*.

R. A. Breidenbach has entered a judgment for \$354.22 against Geo. A. Schone.

A judgment for \$34.25 has been entered against Jno. E. O. Jarck by N. M. Shepard.

E. L. Anrich has entered judgments against Max Holzen for \$69.72 and David Sternlicht for \$82.12.

J. H. French, the jewelers' auctioneer, is conducting an art pottery sale for E. J. Conrad, 14 Union Square.

A judgment against Kaufman Kaufman for \$394.12 has been entered in favor of Morris Prager and others.

Abi S. Jackman has given a chattel mortgage on jewelry fixtures to the New York Watch & Jewelry Co. for \$320.

Louis Stern, formerly of Stern & Frank, manufacturing jewelers, has removed from 10 Maiden Lane to 86 Fulton St.

Jno. L. Disselkoe and Jos. Frankel's Sons are applicants for membership in the New York Jewelers' Board of Trade.

Judgments against Herman Schultz have been entered by M. Freund & Co., for \$915.36 and by E. Zellenka for \$938.85.

The Jewelers' Security Alliance will hold their annual meeting this afternoon, at 170 Broadway. Officers for the ensuing year will be elected.

Sigmund Stern, of Stern Bros & Co., was one of the delegates to the Convention of the American Section of the Theosophical Society held in Boston, Mass.

Leroy W. Fairchild & Co., manufacturers of gold pens and novelties, have removed their office from 3 Maiden Lane to the Bradley building, 220 Fourth Ave.

Morris Immergluck has given a bill of sale of jewelry fixtures to S. Weigenblum, for \$1.00. He has also given a chattel mortgage for \$150 to the same party.

Leopold Stern, of Stern Bros. & Co., who returned from Europe Saturday on the *Campania*, reports the European diamond market to be very firm, with a strong upward tendency. Rough is sold as fast as it is received from South Africa.

An order of Judge Bookstaver, in the Court of Common Pleas, Saturday released Lorraine F. Dilleber, assignee of W. J. & C. I. Smith, from all liabilities as assignee, and released also his surety, the Lawyers' Surety Co., of New York.

Executions for \$2,454.35 and \$2,358.70 against Geo. B. Beiderhase, surviving partner of the firm of Fuchs & Beiderhase, silversmiths, were issued Saturday in favor of Geo. W. Rogers, 44 Broadway. Mr. Rogers states it is an old matter and the proceedings are friendly.

An order by Judge Lawrence, in the Supreme Court, Thursday, authorized Wm. H. Ricketts, receiver of the defunct Craighead Mfg. Co., to sell at auction the goods

and fixtures of this company which are now at 27 Barclay St., together with the outstanding accounts.

William B. Keiley, assignee of B. Eckstein & Co., jobbers in jewelry, 496 Broadway, who assigned April 13, stated Saturday that the schedules of the assigned firm would be filed this week. A meeting of the creditors will probably be held to-day or to-morrow, before the schedules are filed.

The Alvin Mfg. Co., 4 Maiden Lane, will deliver this week the handsome loving cup, made by them as a team trophy for the Fourth Regt., N. J. N. G. The cup, which will be competed for by the teams of the best marksmen from the various companies, has etched upon it a view of the regiment's new armory and of the rifle range.

A motion on behalf of Harry Phillips for a stay of proceedings on the body execution which was issued against him in the suit of Tudor A. Meyers, formerly a dealer in diamonds at 51 Maiden Lane, was denied by Justice Lawrence, in Supreme Court, Thursday. Meyers' judgment is for \$3,700, and unless Phillips furnishes bond in twice that sum he will be arrested.

The following gentlemen have been studying refraction of the eye under the directions of Dr. Knowles, at his private optical institute, 4 Maiden Lane, during the month of April. Augustus E. Gates, Schenectady, N. Y.; M. W. Kaufmann, 316 E. 41st St., N. Y.; Julius W. Hoyt, Hannibal, N. Y.; W. E. Major, 48 Maiden Lane, N. Y.; Francis French, Syracuse, N. Y.

On complaint of Chas. Keller & Co., 11 John St., John M. Finkbone, a lawyer, was arrested Friday morning in the Arbuckle Building, Brooklyn, and was held for trial in the Tombs Police Court. The prisoner was accused of stealing a diamond ring worth \$210, which he had obtained from Keller & Co. on memorandum. In default of bail Finkbone was locked up in the Tombs.

Judge Van Wyck, of the City Court, last week denied a motion of Bartens & Rice asking for the commitment of Jas. H. Fish. Fish failed to appear in supplementary proceedings brought by Bartens & Rice who are judgment creditors, and was judged guilty of contempt and fined \$431.26, the amount of the judgment. The motion denied was one to commit Fish to jail until this fine was paid.

William McDougall, jeweler, 223 Columbia St., Brooklyn, reported to the police Friday that he had been robbed by two colored men, who came into his store Thursday afternoon. One of the two asked to see a horse shoe pin, and while the proprietor was engaged in showing it to him, the other reached over into the showcase and stole a tray full of rings, valued at \$125. A detective traced a portion of the stolen property to New York pawnshops, and is looking for the thieves.

A loan exhibition of laces, fans, embroideries, tapestries, old silver, jewelry,

watches, snuff boxes, carved ivories, and book bindings for the benefit of the New York Cancer Hospital, the Society of Decorative Art and the Virginia, Memorial and Jewell Day Nurseries, was opened on April 25th, at the Ortgies Galleries, Fifth Ave. and will continue for four weeks. The watches, snuff boxes and jewelry, are in charge of a sub-committee of which Raruck Riggs is chairman.

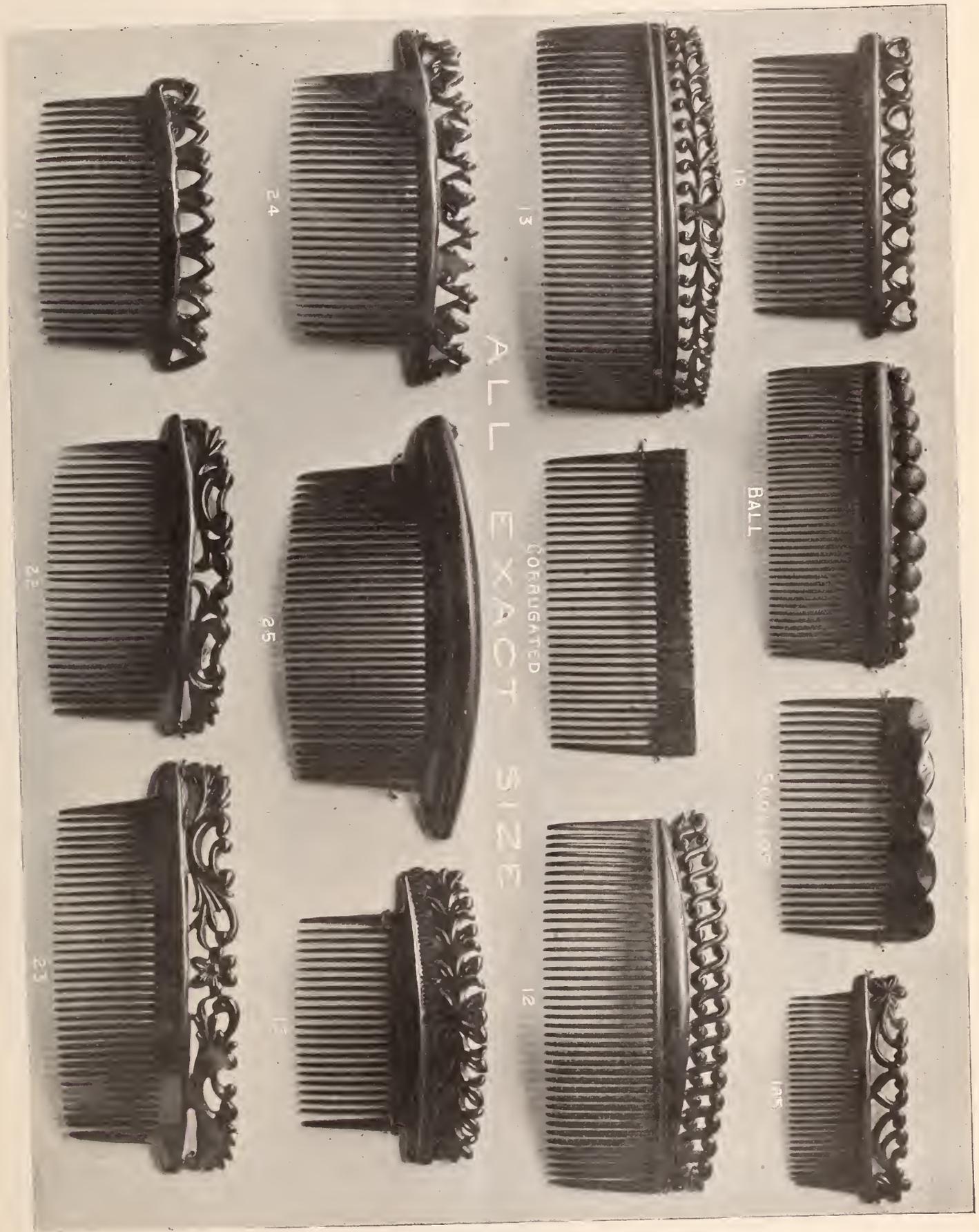
Isidor Du Bois and Julius Hageman, the purser and fourth officer of the *Waesland*, who were recently arrested in W. 14th St. while trying to dispose of smuggled diamonds, have been indicted by the United States Grand Jury and held for trial in \$2,500 bail each. The men, it is said, will plead that under the recent decision of the United States Board of General Appraisers, diamonds are free of duty and that they have, therefore, committed no crime.

William Wise, the veteran jeweler of Brooklyn, is 81 years old to-day. The store of Wm. Wise & Son, Flatbush Ave. and Fulton St., will, therefore, be the scene of an informal reception to his old friends, whom he will meet between 10 o'clock and 12 o'clock A. M., and 3 o'clock and 6 o'clock P. M. Mr. Wise started in business in Brooklyn 61 years ago, and in all this time has never failed to meet every financial obligation. Mr. Wise is still active in the business, and to-day at more than four score years has the congratulations of his friends throughout the trade on his health and prosperity.

The United States Circuit Court of Appeals has remanded back to the Circuit Court for further proceedings, the cross suits brought by Frederick Ecaubert against Robbins & Appleton, and Robbins & Appleton against Frederick Ecaubert. The actions refer to conflicting patents on machines for ornamenting the peripheries of watch cases held by Ecaubert and one Hoffman who assigned his claim to Robbins & Appleton. The decision of the Circuit Court of Appeals is practically against the priority claim of Ecaubert, and in favor of the Hoffman patent. This latter patent is now controlled by the Brooklyn Watch Case Co.

Chas. S. Crossman & Co. have removed to the sixth floor of the Stevens building, 3 Maiden Lane, where they have branched out as jobbers in American watches. The firm are not new to the watch trade, as Mr. Crossman has had many years' experience in this branch of business. His articles on the "History of Watch Making in America," which ran through a series of several years' duration in THE CIRCULAR, will be well remembered by many in the trade. For some time past the firm have made a specialty of Gypsy and other special styles of diamond mountings, and also of fancy colored stones. This business they will still continue. Mr. Crossman has recently returned from a short southern trip, and expects to make a trip in the northwest in the course of a few weeks.

TWO MEDALS AWARDED AT WORLD'S FAIR, 1893. ESTABLISHED 1824.



SOME RECENT SIDE COMBS FROM THE FACTORY OF  
**Wm. K. Potter, Providence, R. I.,** MANUFACTURER OF **Genuine Tortoise Shell Goods.**

ORDER WORK A SPECIALTY.

REPAIRING DONE FOR THE TRADE BY THE PROCESS OF WELDING WHICH MAKES THE ARTICLES PRACTICALLY NEW.

**Reed & Barton Silversmiths**  
**NEW YORK**  
 37 UNION SQUARE AND  
 13 MAIDEN LANE

OUR  
 GOODS  
 ARE SOLD  
 BY THE  
 LEADING  
 JEWELERS

Factories  
 and  
 Offices:  
 Haunton  
 Mass.

DESIGNER  
 LA REINE  
 STERLING  
 925  
 1000 FINE  
 TRADE MARK  
 R  
 PATENTED  
 TRAJAN

**TOWLE MFG. Co.,**  
**Silversmiths.**



FACTORIES:  
**NEWBURYPORT,**  
**MASS.**

CHICAGO OFFICE, 149-151 STATE ST.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS,**  
 MAKERS OF STERLING SILVERWARE,  
 808-810 Greenwich St.. New York.

**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
 New York Agents for the Derby Silver Co  
**FINE QUADRUPLE PLATED WARE,**  
 No. 16 JOHN STREET, NEW YORK,  
 206 Kearney St., San Francisco, Cal.  
**HASKELL & MUEGGE, Agents.**

**F. M. WHITING COMPANY,**  
**SILVERSMITHS.**

Factory and Main Office,  
**NORTH ATTLEBORO, MASS.**



New York Office,  
**1128 BROADWAY.**

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

# The Spoon Patterns of American Silversmiths

BEING AN HISTORICAL, ILLUSTRATIVE AND DESCRIPTIVE REVIEW OF AMERICAN STERLING SILVER FLATWARE PATTERNS, FROM THE MIDDLE OF THIS CENTURY TO THE PRESENT DAY.\*

## PART IV.

INTRODUCTORY to a consideration of the spoon patterns produced to-day by Geo. W. Shiebler & Co., New York, a synoptical history of the house is imperative if a thorough understanding of the subject

A. & W. Wood. Mr. Shiebler commenced business on March 4, 1876. A few months later he bought out the business of John Polhemus, an old and well known silversmith, of whom mention has already been

progress of the business till the present day when over 170 men are engaged in the firm's fine factory in Brooklyn, is not material to this article. The present partnership consisting of Geo. W. and William

PRINCESS

IONIC

CORINTHIAN

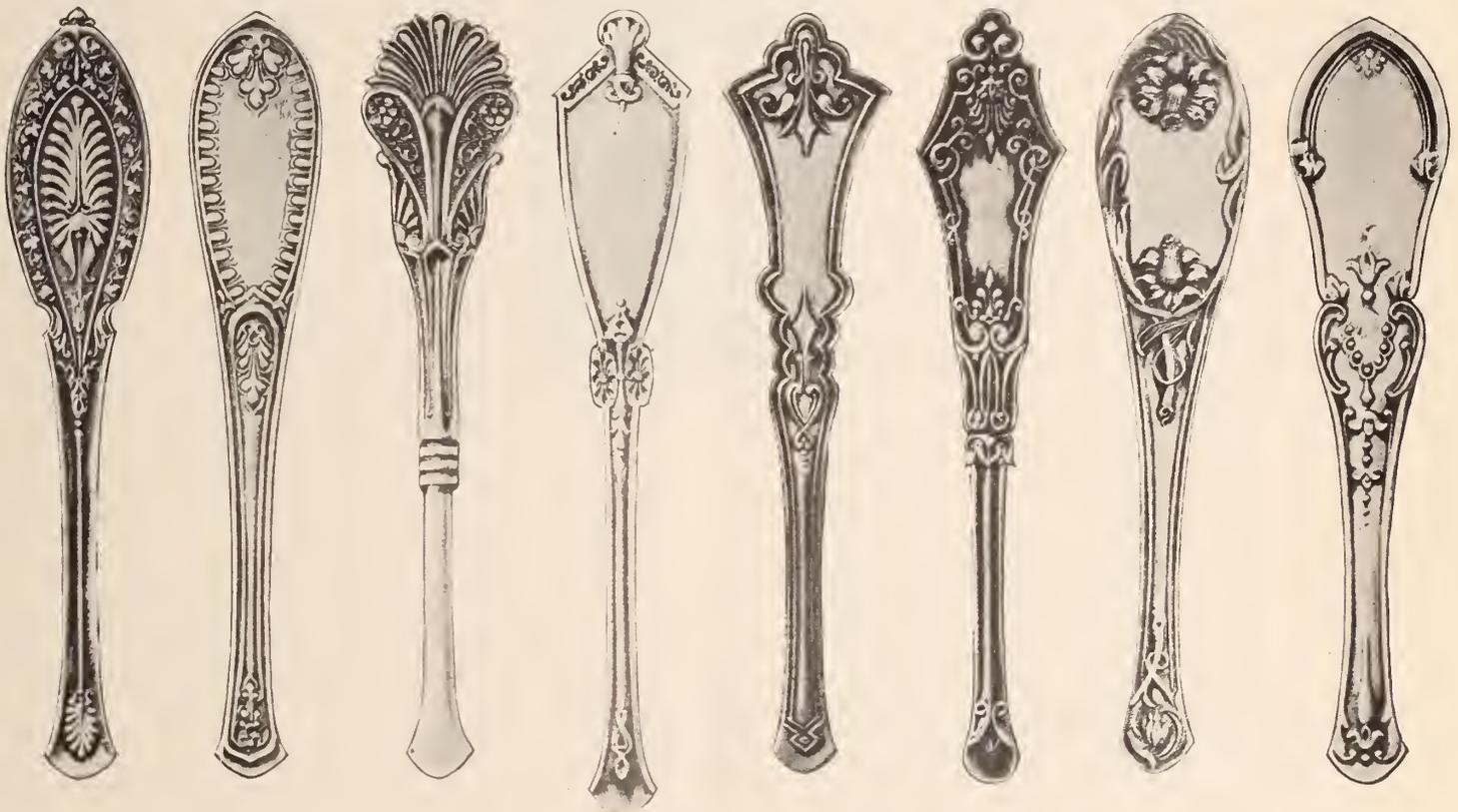
DORIC

CLEMATIS

EMPRESS

LILY

DEW DROP



THE SPOON PATTERNS OF GEO. W. SHIEBLER & CO.

is to be obtained. When in 1875 Geo. W. Shiebler desired to embark in business for himself, he found a favorable opportunity in the purchase of the business of Coles & Reynolds who were manufacturers of silver spoons, with a factory at 6 Liberty Place, New York. This firm were successors to

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made in this series. Polhemus' plant was located at Howard & Center Sts. Mr. Shiebler merged this plant with his own, and continued thus for a short time, when he purchased the factory of M. Morgan, who had succeeded Albert Coles, at 6 Liberty Place. This plant he also merged with the others, on the fifth floor of 6 Liberty Place. An account of the rapid

Shiebler dates from January 1, 1892.

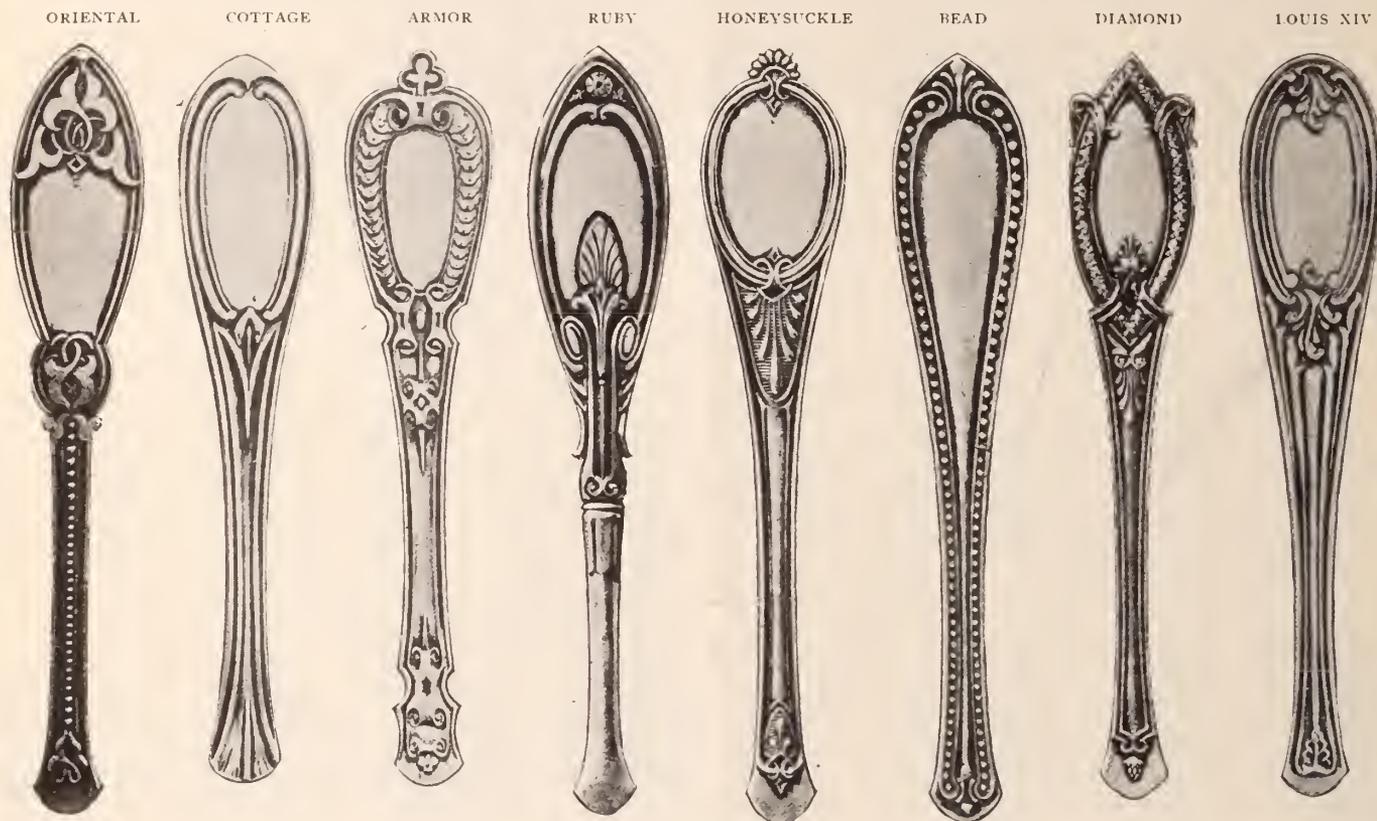
It will thus be seen that the spoon patterns of Geo. W. Shiebler & Co. are an aggregation of the work of several old manufacturers, in addition to that of the present firm. In the 50 or more patterns we find represented the products of A. & W. Wood, Coles & Reynolds, John Polhemus, Albert Coles, M. Morgan, Geo. W.

Shiebler, and Geo. W. Shiebler & Co. The Polhemus and Shiebler patterns form a large majority of the aggregate.

The truth of the assertion at the beginning of this series of articles, that all spoon

Thread and the King, finds additional force in the consideration of the spoons of Geo. W. Shiebler & Co. Of their 50 patterns no more than eight can be said to depart in outline radically from these models,

haps no clearer exposition of the subject in hand can be given than descriptions of the patterns of each manufacturer in his place, in chronological sequence. Thus to A. & W Wood are to be credited: Dew-Drop,



FLATWARE PATTERNS OF GEO. W SHIEBLER & CO.

patterns with few exceptions, as far as outline is concerned are founded on three models, the French Thread, the Oval

though in their ornamental features they disclose a wide diversity of art elements.

"Order is Heaven's first law," and per-

Lily, Empress and Clematis.

The Dew-Drop partakes of the nature of the Oval Thread in outline, and further shows its model by the thread it possesses, though it is artistically broken by the rococo details near the middle of the shank. The pattern is distinctly a pretty one.

The Lily is truly an Oval Thread in its outlines. The floral decorative features are attractively applied.

The Clematis belongs to the exceptional class of patterns referred to, which do not follow any model, but are produced to satisfy the demand for something radically new. Notwithstanding its original outline, it shows a thread in its decoration, thus evidencing the influence of the old French pattern.

The patterns of Coles & Reynolds were the Doric and the Empress. The Doric at first impresses the observer as being after no model; upon closer examination it proves to be a variation of the Oval Thread. The Doric ornamental details are very pretty.

The Empress, which at the time of its production was considered one of the most elaborate patterns of the day, follows no distinct model. It is easy to understand why it was considered a highly artistic conception, as it possesses elements of beauty which still appeal to our artistic instincts.

The representation of John Polhemus

## Dominick & Haff,

MAKERS OF WARES IN

### STERLING SILVER,

FOR THE TRADE ONLY.

Broadway & Seventeenth Street,

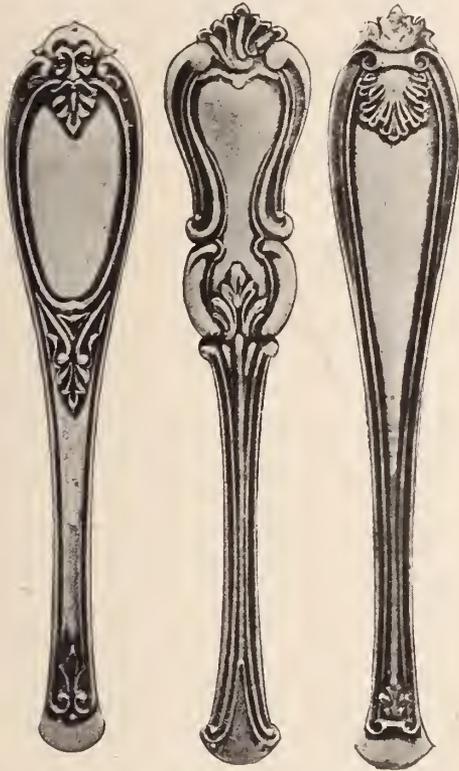
UNION SQUARE,

NEW YORK.

NEW DESIGNS IN ALL LINES.

patterns is large, containing as it does all the standard patterns of the period 20 to 30 years ago. His patterns are: Empire, Corinthian, Ionic, Antique, King's, Princess, French Thread, Louis XIV., Oval Thread.

NEPTUNE PRINCE ALBERT SHELL



PATTERNS OF GEO. W. SHIEBLER & CO.

Armor, Queen's, Plain Tipped, Cottage, Diamond, Bead, Honeysuckle. Ruby, Oriental, Plain Thread, Shell, Prince Albert, Neptune.

Of these patterns, descriptions have already been given of the Empire, Antique, King's, French Thread, Oval Thread, Queen's, Plain Tipped, Bead, Honeysuckle, Plain Thread and Prince Albert. They have already all been illustrated here. The manufacture of the patterns specified obtained to a greater or lesser extent with all spoon makers of the time of Polhemus, as it does to day.

Of the others of John Polhemus, the Corinthian in general outline is on the order of the Egyptian, the fan like design being an evolution of the lotus. The shaft has a columnar effect, and the conventionalized lotus in the fan-like tip is an attractive detail. The pattern had a very fine sale. It was one of the first patterns to have a round shank.

The Ionic is a true Oval Thread, the ornamentation being unique.

The Princess traces the original of its outline to the Oval Thread. The ornamental details are highly elaborate for the period of the production of the pattern. They show fine die work.

The Louis XIV., as its name indicates, is a specimen of rococco work, and closely resembles the Empire, a very successful pattern in its day, still being occasionally called for. Both these patterns are founded upon the Oval Thread.



# J. B. & S. M. KNOWLES CO., SILVERSMITHS



Factory and  
Main Office,

Providence,  
R. I.



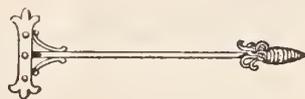
ALL WARES

925  
1000

OUR NEW APOLLO AND POPULAR ARGO PATTERNS CAN BE OBTAINED IN COMPLETE LINES. These patterns are among the most artistic and salable on the market.

SEND FOR ILLUSTRATED CATALOGUE WITH PHOTOGRAVURE REPRODUCTIONS.

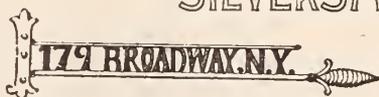
The "APOLLO," our latest and most successful production.



## GEO. W. SHIEBLER & CO.,



SILVERSMITHS.



The Armor is somewhat on the order of the King pattern in general outline. The cuirass effect forming the border of the head of the handle, the solemn knightly countenance ingeniously produced on the shank by conventional scrolls and the trefoil at the tip, are an echo of mediæval times, and carry the mind back to the dark pages in history.

The Cottage, a pattern which aroused considerable litigation, is a perfect Oval Thread. The thread instead of continuing down the shank, terminates at the head of the spoon, and forms one graceful rococco detail. The sheath-like effect on the stern completed a refined pattern. The Cottage is one of the famous patterns of American production.

The Diamond, notwithstanding its projecting ear-like leaves which break the continuity of the outline, is founded upon the

Oval Thread. The stem contains a thread in the ornamentation. The head of the handle, in general effect, is a conventionalized diamond.

The Ruby and Oriental and Shell are derived from the Oval Thread. The two first admit of little description. The pattern which Polhemus called Shell differs somewhat from the Shell of other manufacturers, in the point that the shell effect in the Polhemus pattern is crested. Geo. W. Shiebler & Co. have a true shell pattern named Nautilus which will be referred to anon.

The Neptune is an Oval Thread in outline. The mask at the tip, a very effective detail in the ornamentation, was a manifestation of the influence of the Renaissance style upon art industry, at the time of the pattern's production.

Up to the time of the introduction of the

Corinthian and the Princess by John Polhemus, these patterns were considered the most elaborate in the marked.

(Series to be continued.)

### Connecticut.

Kellogg & Bates, New Canaan, made an assignment April 24.

E. A. Bliss and family, Meriden, removed to Englewood, N. J., April 25, to reside.

Mary Wilmer Smith has opened an optical office with Strauss & Macomber, New London jewelers.

Gen. George H. Ford, New Haven, has been re-elected first vice-president of New Haven's Chamber of Commerce.

F. I. Hartenstein, the Rockville jeweler, who has been in Salt Lake City the past three months for his health, reached home April 25.

S. H. Kirby, jeweler, New Haven, is a charter member of a bowling association being formed among New Haven's prominent men.

M. L. Olmstead, of Ridgefield, has taken the store next to the post-office in Greenwich, and will occupy it for a jewelry business.

The Waterbury Clock Co. have purchased the Gorman estate adjoining their factory, and will probably use the property in enlarging their plant.

A meeting of the new officers of the Craighead Mfg. Co., Shelton, was held April 24. It was formally decided to push the lamp and clock-case department of the business.

Secretary Tibbals, of the Geo. H. Ford Co., New Haven, is fully restored to health and actively engaged in his duties as a member of the Connecticut General Assembly.

Great preparations are being made for the celebration of the Centennial anniversary of the incorporation of the town of Plymouth, which begins May 14th. A loan exhibition will be a fine historical feature. The first clocks made in the United States were those produced here by Eli Terry, whose son founded the village of Terryville. The manufacture of the Seth Thomas clocks was for many years a Plymouth industry, and the silk industry of this country had its inception in Plymouth.

Empire Ecrassé is a novelty in leather, just introduced by Deitsch Bros., 7 East 17th St., New York, which has attained immediate success. Its distinguishing feature is a rich mottled effect, which requires in its production the finest kind of leather. Empire Ecrassé, its manufacturers say, is the first real novelty in leather during the past three years, and is made by them in a complete line, particularly in pocketbooks, card cases, folios and letter cases. Three shades, green, blue and brown, are shown, the pieces being ornamented with various styles of sterling silver trimmings in either the bright or the colonial gilt finish.

# THE R. & S. BELT,

PATENTED APRIL 23, 1895.



By means of this Device one Buckle will answer for any number of belts, the ribbon being interchangeable without the necessity of sewing.

→ INFRINGEMENTS ON THIS PATENT WILL BE PROMPTLY PROSECUTED. ←

## REEVES & SILLCOCKS,

Makers of Silver Novelties for the legitimate Jewelry trade only.

19 MAIDEN LANE,

NEW YORK.

TENANTS OF THE  
**PRESCOTT BUILDING,**

NASSAU & JOHN STS., NEW YORK.

REMOVAL.

**EICHBERG & CO.,**

IMPORTERS OF

**DIAMONDS,**

WILL MOVE INTO THE

New Prescott Building,

ABOUT MAY 1.

**SAM. STERN & Co.,**

Successors to SAMUEL EICHBERG,

Importers of

**SWISS WATCHES.**

**WM. SECKELS,**

IMPORTER AND CUTTER OF

**DIAMONDS**

2 TULP STRAAT, AMSTERDAM.

**MAURICE WEIL,**

Fine Paintings.

**CHAS. LEO ABRY.**

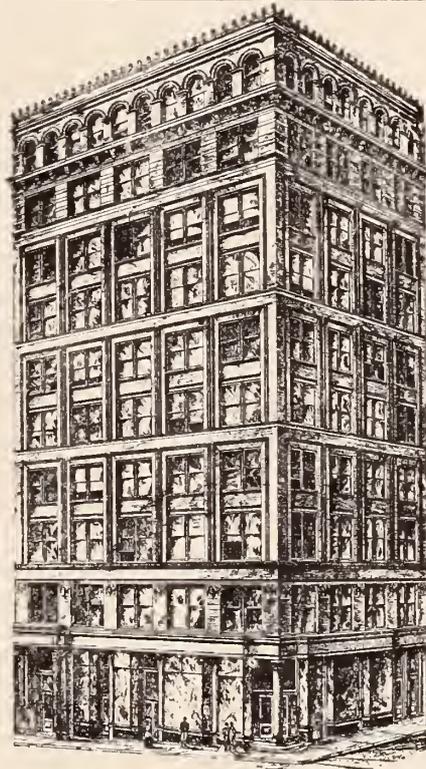
IMPORTER OF

**WATCHES AND WATCH MOVEMENTS,**

JOBBER IN AMERICAN MOVEMENTS.

**LEWIS BROS.**

**Silver Novelties.**



ON OR ABOUT MAY 1 WE SHALL  
REMOVE TO THE FIRST FLOOR  
OF THE PRESCOTT BUILDING.

**SCHULZ & RUDOLPH,**

IMPORTERS OF

**DIAMONDS AND  
PRECIOUS STONES.**

**ARNSTEIN BROS.  
& Co.,**

IMPORTERS

AND

CUTTERS

OF

**DIAMONDS.**

**OPPENHEIMER BROS. & VEITH,**

CUTTERS OF

**DIAMONDS,**

DEALERS IN

**WATCHES,**

Will Occupy OFFICES on the FIRST FLOOR of the

New Prescott Building.

### News Gleanings.

C. Irion, Fairbury, Ill., has sold out to M. Benham.

Charles F. Schwing is a new jeweler in Warren, Pa.

Douglas Farrell has moved from Argyle to Warren, Ia.

B. S. Kaufman has opened a repair shop in Attica, Kan.

Chas. F. Daily has a new jewelry store in Leesburg, Pa.

C. R. Keil has succeeded Chas. Olmstead, Menasha, Wis.

E. H. Brown has opened a repair office in Sayre, Pa.

E. P. Clark has opened a jewelry store in Hudson, Mich.

A. E. Thoreson, Madison, Wis., has sold out to Albert Hunz.

W. A. Fisher has opened a new jewelry store in Franklin, Pa.

C. E. Callahan, of Chariton, Ia., has opened a jewelry store in Leon, Ia.

M. V. Ainsworth will open a jewelry and music store in Grand Junction, Col.

Louis Maratsky has opened a jewelry store at 119 Warren St., Hudson, N. Y.

M. Coombe, Orwigsburg, Pa., is selling out his stock, and will retire from the business.

The trustee's sale of the stock of H. Silverthorn, Lynchburg, Va., is now in progress.

E. J. Daugherty, jeweler, Camden, N. J., will erect a \$7,500 dwelling and store at 450 Kaighn Ave.

H. Lay Beaven, of Hillsboro, Md., has bought out the jewelry business of Harwood Ayres, Easton, Md.

The death of Edmund R. Swetland, optician, Dunkirk, N. Y., occurred April 14. He was born July 29, 1840, in Hume, N. Y.

The jewelry stock of the late N. Willis, Palmyra, Wis., has been taken charge of by his wife, and will be conducted by F. A. Coburn.

Henry Muencenberger, watchmaker for five years for A. B. Parker, Norristown, Pa., has gone into the repair business on his own account.

Al. Parker, Norristown, Pa., says he is rapidly closing out his jewelry stock. He intends to give his entire attention to his optical business.

J. W. Spence, Racine, Wis., has purchased property north of his factory on Wisconsin St., which will at once be converted into a factory.

Herbert Coe has left the employ of his father, L. B. Coe, Springfield, Mass., and has gone on the road for a whip manufactory of Westfield, Mass.

Michael Samuels, jeweler, Youngstown, O., was recently united in marriage to Miss Anna Hartzell. The wedding was a prominent social event of the city.

L. P. Husen, Hartford, Mich., sold out to John Mutchler who has moved the stock to Bangor. Mr. Husen will devote his attention to his resort at Paw Paw Lake.

Arthur J. Stone, superintendent of Frank W. Smith's silverware factory, Gardner, Mass., sailed for England April 20th to be gone several months. He will visit his old home in Sheffield.

Rose Bros., Bay City, Mich., gave a chattel mortgage on the 21st ult., for \$5,000. The sons succeeded to the old established business of their father, John Rose, who died about five years ago.

The E. Aller Jewelry Co., of Newark, N. J. have incorporated with a capital stock of \$25,000, of which \$10,000 is paid in. The incorporators are: David Luska, Rose Aller, Anna Dangler and Simon Lambert.

Charles R. Stilson, Delhi, N. Y., having purchased the interest of his brother, Herbert M., in the jewelry business, is now the sole proprietor. H. M. Stilson has purchased a jewelry business in Pittsfield, Mass.

At 10 o'clock on the night of April 18, the store occupied by W. E. Cooley, jeweler, Brodhead, Wis., was partially destroyed by

fire. The contents of the store were saved. The fire was of incendiary origin. The man was seen as he ran, but was not captured.

The jewelry store of Harry Curtis, Nashport, O., was recently burglarized of several rings and watch cases and other smaller jewelry. Entrance was gained by cutting out a pane in the lower sash of a window, which enabled the thieves to withdraw a fastening and raise the sash.

The Regina Electrical and Musical Clock and Instrument Co., of Jersey City, N. J., have purchased the building formerly occupied by the Merchon Book Mfg Co., Rahway, N. J., together with the adjoining property. A new plant will be constructed on the site. The plant of the company in Jersey City was not large enough.

The employes of M. Scooler, New Orleans, La., have organized a baseball team. The following are the players: L. Loewengardt, p. and captain; G. Hausmann, c.; E. Loewengardt, 1b.; C. Dittmar, 2b.; A. Loewengardt, 3b.; A. Dusse, s. s.; G. Scooler, c. f.; I. Locks, 1. f.; N. Goodsell, r. f.

Martin Lehmyer, counsel for the Brodie Jewelry Co., Baltimore, Md., April 23d placed on record a deed of reconveyance from Sody Salabes, trustee to the Brodie Jewelry Co. On Feb. 18th last the Brodie Jewelry Co. made an assignment for the benefit of creditors to Mr. Salabes, and a settlement having been effected the court directed a reconveyance from the trustee. The firm will resume business.

The plowing up of hidden watches is reported by a farmer 10 miles north of Fairbury, Ill. The timepieces are all foreign makes, the cases being silver, and from appearances it is thought they have been buried in the ground over 30 years. The works are destroyed but the metal in the cases is of some value. Old citizens of Pontiac recall the incident of a jewelry store being cleaned out by burglars, and the theory is that these watches are part of the goods then stolen.

## GEMS IN IVORY MINIATURES



MOUNTED IN GOLD, WITH OR WITHOUT JEWELS.

JOHN A. RILEY & SLOAN CO.,

360 BROADWAY, NEW YORK.

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their concerns.

**T**RAVELING men did not stop in Indianapolis in large numbers the past week: Tom J. Hutson, Spencer Optical Mfg. Co.; Louis Hirsch, Feddersen & Feldmeyer; H. E. Vincent, Simpson, Hall, Miller & Co.; Herbert W. Van Houten, for C. Sidney Smith; and C. W. Battey, Waite, Mathewson & Co., called on the jobbers.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: O. W. Bullock & Co., by O. W. Bullock; T. I. Smith & Co., by John Lamb; Lewis Tool Co., by Mr. Lewis; A. C. Becken, by Joe Aicher; Ezra F. Bowman & Co., by C. W. Pahr.

The following traveling salesmen passed through Detroit last week: George Greubel, The E. Howard Watch & Clock Co.; Arthur J. Kahn, A. J. Kahn & Co.; C. F. Ketcham, Riker Bros.; D. D. Chandler, H. H. Curtis & Co.; George W. Bleecker, the Bassett Jewelry Co.; William T. Gough, Carter, Sloan & Co.; A. J. Parker, Osmun-Parker Mfg. Co.; E. S. Shepherd, R. F. Simmon & Co.; A. J. Sherrard, Enos Richardson & Co.; O. C. Lane, Reed & Barton; Fred. Clarkson, Snow & Westcott; Mr. Leward, Lewis, Wessel & Leward; Mr. Joraleman, Joraleman & Ingram; Mr. Fay, Kirby, Mowry & Co.; Mr. Benson, with Frank La Pierre; and I. W. Friedman.

Traveling men visiting their Boston customers the past week included: W. D. Elcox, Larter, Elcox & Co.; W. S. Campbell, Day, Clark & Co.; Fred I. Marcy, Fred I. Marcy & Co.; J. D. Pettengill, Derby Silver Co.; Mr. Call, Simpson, Hall, Miller & Co.; Mr. Stern, Stern Bros. & Co.; David Townsend, E. Aug. Neresheimer & Co.; L. Combremont; H. A. Frieze, Lewis, Kaiser & Luthy; Samuel Howland, Eisenmann Bros.; A. Kahn, James Kahn's Sons; John Taylor; E. L. Spencer; Mr. Ripley, Watson, Newell & Co.; Mr. Brown, Ellis, Livesey & Brown; Nat. Barstow, Barstow & Williams; M. Goodfriend, Goodfriend Bros.; Charles Bennett, Jacob Bennett & Son; Louis Jones, R. F. Simmons & Co.

Traveling men in "Greater Pittsburgh" last week were: E. T. Hopkins, Meriden Silver Plate Co.; Col. Moore, Dueber-Hampden Co.; Mr. Ford, Baldwin, Ford & Co.; L. F. Clark, W. F. Cory & Bro.; S. W. Abbey, E. Ira Richards & Co.; Fred. Clarkson, Snow & Westcott; E. A. Reed, Reed & Barton; Mark Franklin, A. Pinover & Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; Mr. Tinker, for W. B. Durgin;

Mr. Alexander, for Frank W. Smith; J. E. Simonson, A. J. Hedges & Co.; Jas. A. Cheney, Ludwig Nissen & Co.; Louis E. Smith, M. B. Bryant & Co.; Frank F. Gibson, for Wm. Kinscherf; Fred. J. Foster, Unger Bros.; H. J. Sahn, Acme Silver Plate Co.; William A. Copeland, Martin, Copeland & Co.; and T. H. B. Davis, Meriden Silver Plate Co.

Traveling salesmen in Louisville, Ky., recently, must have had good luck, as they were exceedingly jolly. Their names were: Thomas H. Ryland, J. B. Bowden & Co.; V. L. Burgesser, Krementz & Co.; Millard Veit, Marx, Veit & Co.; Emile Wolf, the S Galski Optical Co.; C. B. Burgess, F. M. Whiting Co.; Chas. W. Hughes, Wood & Hughes; Frank H. Dana, G. E. Luther & Co.; J. F. Dean, Reed & Barton; Mr. Foster, Unger Bros.; L. Harry Wilcox, Wilcox & Evertsen; Maj. Brooks, Brooks & Pike; Mr. Crane, Mandeville, Carrow & Crane; Mr. Tracy, Geo. Borgfeldt & Co.; Ed. J. Mayer, Julius King Optical Co.; Chas. Streiff, for Wm. Guérin; Mr. Schwab, New Haven Clock Co.; W. C. Coombs, Edward F. Sanford & Co.; Hugo Baer, for Wm. I. Rosenfeld; I. Price, Henry E. Oppenheimer & Co.; Louis C. Bernheimer, Leopold Weil & Co.; Max Arnstein, Arnstein Bros. & Co.; Louis Barnett, for Emile M. Brochir; Robt. M. Wilcox.

Representatives of wholesale jewelry houses noticed in Syracuse the past week included: W. O. Thiery, Illinois Watch Co.; H. E. Ehret, Keuffel & Esser Co.; S. D. McChesney, Wm. B. Kerr & Co.; Mr. Kiel, White & Major; Dan. F. Pickering, C. K. Colby; E. M. Bracher; E. H. Cox, Sussfeld, Lorsch & Co.; F. C. Allen, for A. Wittnauer; H. C. Schwartz, Krementz & Co.; Mr. Davidson, Harrison Bros. & Howson; Theodore L. Parker, Martin, Copeland & Co.; H. R. Mount, Carter, Sloan & Co.; Mr. Harris, for J. Goldberg; Morris Weil, Leopold Weil & Co.; A. W. Atwater, Brooklyn Watch Case Co.; Edwin L. Mumford, Waite, Thresher Co.; A. D. Miller, Pairpoint Mfg. Co.; Chas. B. Trewin, A. F. Towle & Son Co.; J. A. Watts, Meriden Silver Plate Co.; Frank T. Blake-man, for P. H. Leonard; Mr. Blair, Blair Fountain Pen Co.; Frank W. Harmon, M. B. Bryant & Co.; Charles White, Randel, Baremore & Billings; Mr. Ackley, Eckfeldt, Ackley & Woodland; Mr. Browne, Wilcox Silver Plate Co.; Benj. Westervelt, Waterbury Watch Co.; Mr. Kimmey, Kimmey & Gladwell; Mr. Painé, E. I. Franklin & Co.; Mr. Battey, Waite, Mathewson & Co.; Mr. Platt, Foster & Bailey.

### St. Louis.

Moses Strauss and Julius Wendel have been appointed appraisers of the assigned estate of the Western Jewelry Co.

William H. Rodgers, an aged watch-maker at 314 N. 3d St., was assaulted near the London Theater last Sunday night by a gang of young men, one of whom afterward attempted to snatch his watch. One of his

eyes was discolored and his nose badly swollen. The watch, which weighs a pound, could not be lifted from Rodgers' pockets.

### She Priced Things.

**A**LADY in a bugled cape and a love of a bonnet went into a State St. silversmith's Saturday and drifted into a strange department. Pointing to a showcase, she said, "How much is that silver pie knife with the ivory handle?"

"That is not a pie knife," answered the clerk. "That is a trowel used to lay the corner stone of a building. It puts on the last trowelful of mortar, and is given to the one who uses it."

"Well, it would be a pie knife if my husband got it," replied the customer.

After a while she continued: "How much is that beautiful silver basin?"

"That," said the clerk, mildly, "is not a basin: it is a bason—an alms bason." Then he explained that a basin was used for water, whereas a bason was used to receive money offerings in an Episcopal church. Then, as the woman drifted toward the realm of souvenir spoons the clerk looked at the hall-clock man.

She came back again, and, pointing to a brass lectern, wanted to know how much that music stand might be and whether it was not strange to have such things in a jewelry store.

"This is not really a jewelry store," continued the clerk, affably. "You see, this is a goldsmith's, but there is little distinction of the terms in the west. We have a jewelry department down that way. This is the ecclesiastical department."

"Well, I declare!" said the lady, whose shopping instinct was now really aroused. "How much would that cost, now?"

The pained clerk had to set a price on a pocket pyx, get out the cruet, chalice, paten and ciborium, get out an oilstock, make an estimate on the lunette and monstrance, and exhibit an \$18 font.

When it was all over the woman cast one lingering look at the pie knife and asked which way Monroe St. was. — *Chicago Daily News.*

### I. D. B. in South Africa.

**T**HE I. D. B. are ever active, and their practices are very cunning. One of their modes is to secure the stones here and then by native runners, get them to the River Diggings where they are "found" by duly registered "diggers." Still the crime is not so rampant as it was a few years ago. Many of the more enterprising illicit have found their way to Johannesburg, and it is generally supposed they are engaged dealing in stolen gold amalgam. This nefarious business has not yet reached the magnitude of the I. D. B. here, but it is assuming such proportions as to alarm many of the gold companies, and to arouse the Transvaal Government to strengthen the detective department.

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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum. Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**PERMANENT** position by all-round workman; eight years' experience; own tools. J., care JEWELERS' CIRCULAR.

**SITUATION WANTED** by young man, as watchmaker and engraver, with steady habits and best of references. Address A. C. Decker, Owego, N. Y.

**SITUATION WANTED** by young Swede as a first-class watchmaker and clock repairer; speaks English; own tools. Address A. J., care JEWELERS' CIRCULAR.

**YOUNG MAN (22)** seeks situation as traveling salesman or at office work, etc.; excellent references and seven years' experience. B., care JEWELERS' CIRCULAR.

**TRAVELER**, with many years' connection in the south and west, is open for a position; can give unexceptionable references. Address Y., care JEWELERS' CIRCULAR.

**BY YOUNG MAN, 23**, a position as salesman in wholesale or retail store; can do bench work; complete set of tools; A1 references. Address Box 173, Montgomery, N. Y.

**YOUNG MAN, 25**, wants situation; used to gold and silver novelties; good jobber; can do a little in setting; good references. Address J. H. W., 126 Somerset St., Newark, N. J.

**YOUNG MAN, 19**, with 4 years' experience in Diamond Jewelry House, desires to make a change, with chance of future advancement. Address S. J., care JEWELERS' CIRCULAR.

**BY A JEWELRY FOREMAN** and first-class designer: diamond work preferred; capable of taking charge of entire factory. Address A. Smith, care E. P. Reichelm, 80 Nassau St., New York.

**SITUATION** wanted by first-class watchmaker and engraver; have a fine set of tools including test case; A1 repairer and salesman. Address Jeweler, care L. Bauman Jewelry Co., St. Louis, Mo.

**POSITION WANTED** by diamond setter and jeweler; first-class workman; can do all kinds of repairing; New York city references. Address L. Weissenberg, 546 E. Fifth St., New York.

**SITUATION** wanted by a first class man of 20 years' experience as watchmaker, salesman or general utility man; can take charge of store or any department. Address W., 5161 Penn Ave., Pittsburgh, Pa.

**WANTED**.—Position with reliable house, retail, wholesale or manufacturing; five years' experience in handling diamonds; also understands practical part of mounting same; A1 references; security, if required. Address L. F. B., care JEWELERS' CIRCULAR.

**A FIRST-CLASS REPAIRER** of repeating chronographs and other fine watches, would like a place as soon as possible. His own bench can be used if needed, with an excellent equipment of tools; wages may be determined agreeably to circumstances; unquestionable references. Address Reliable, care JEWELERS' CIRCULAR.

## Help Wanted.

**TWO LADIES** to fit and sell spectacles at retail, at the great summer resort; permanent job. Address at once, stating wages wanted, Philadelphia Optical Co., Suspension Bridge, N. Y.

**WANTED**—Young man thoroughly acquainted with the business end of the watch and jewelry trade to take charge of the correspondence and develop business. Address with full particulars, Watch, care JEWELERS' CIRCULAR.

**WANTED**.—A thoroughly competent, rapid watchmaker; one accustomed to taking in work; a graduate optician preferred; permanent position. Address immediately with references and photograph, if possible. Southwest Jeweler, Memphis, Tenn.

## For Sale.

**FOR SALE**.—No. 1 Waltham lathe and set watchmaker's tools, nearly new, \$35. Wm. B. Harlow, Somers, Conn.

**FOR SALE, CHEAP**.—A rolling mill with rolls 8 inch diameter, 10 inch face, suitable for manufacturing jeweler or silversmith; heavy, strong mill of guaranteed workmanship. Cyrus Currier & Sons, Newark, N. J.

**FOR SALE**, owing to removal, two polishing lathes, lapping lathe, metal laps, metal saw, fine work; work benches, grind stone, bench vises and useful sundries for workshops. Lewis Brothers, 41 Maiden Lane, New York.

## Business Opportunities.

**OPTICAL BUSINESS FOR SALE**.—Fixtures and stock; best location; good trade. Address Richmond Optical Co., Sol. Bloomberg, trustee, Richmond, Va.

**JEWELERS** wishing to increase their revenues during the dull season, can do so at a small outlay by securing agency for our \$80 guaranteed high-grade bicycles. F. F. Ide Mfg. Co., Peoria, Ill.

**FOR SALE**.—Jewelry department in one of the largest department stores in the west; finest location in the store; no bonus asked; buyer to purchase stock and fixtures; excellent opportunity to right party. Address Department Store, care of JEWELERS' CIRCULAR.

**FOR SALE**, in the best town in Oklahoma, nice, clean stock of jewelry, fixtures and complete set of watchmakers' tools; invoice about \$2,000; can reduce stock; a snap for a wide-awake jeweler with small capital; more repair work than one can do; fine optical trade, best in the city; fine opening for a young optician. I will be glad to correspond with any one meaning business, and will answer all questions. Address The Jeweler, Lock Box 518, El Reno, Oklahoma.

## To Let.

**TO RENT**, from May 1st, to manufacturing jewelers or kindred trade, an office on the 4th floor of the Hays building. Apply to Roy Watch Case Co., 21-23 Maiden Lane, New York.

**TO LET**.—At 915 Broadway, near 21st St., New York, 5 beautiful lofts; steam heat; two elevators; suitable for large silver or jewelry concern, or china and glass importer. Apply on premises.

## Miscellaneous

**WANTED**—Students at the Omaha, Neb., Watch Repairing, Engraving and Optical Institute. We aim to make a skilled and practical workman of every student who attends our school. Board and rooms can be had at reasonable prices. Write for prospectus.

## MARINE CHRONOMETER.

2 NEW AMERICAN MARINE CHRONOMETERS (56 HOURS) FOR SALE AT A SACRIFICE. \$120.00 EACH, CASH.

T. E. C., 115 Broad St., New York.

**TO LET.** DESK ROOM in one of the lightest and best offices in the Diamond Exchange. Cheap rent.

Enquire Room 71.

## FOR SALE.

A Jewelry business in a Seaside city with 16,000 inhabitants. Stock and fixtures cost \$5,000. Has a good summer trade. Will be sold to the right party for \$2,500 cash, if applied for at once. Address, H. A. B. care JEWELERS' CIRCULAR.

## DEMAGNETIZING

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

## THE WINSLOW & PENNEY CO.

608 Masonic Temple, - CHICAGO.

## Wm. H. BALL & COMPANY,

Manufacturing Jewelers,

15 JOHN STREET, NEW YORK.

## THE PRACTICAL

## ELECTRO • PLATER.

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IF YOU NEED A SALESMAN  
IF YOU NEED A WORKMAN  
IF YOU DESIRE TO EXCHANGE  
IF YOU WANT A PARTNER  
IF YOU WISH TO SELL OUT  
IF YOU HAVE TOOLS TO SELL  
IF YOU HAVE A PLACE TO LET  
IF YOU WANT ANYTHING**

USE THE

SPECIAL NOTICE PAGE

OF THE

# JEWELERS' CIRCULAR,

Published Every Wednesday.

STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXX.

CHICAGO, WEDNESDAY, MAY 1, 1895.

NO. 13

## Chicago Notes.

The crazes of the day are side combs and Trilby jewelry.

H. J. Smith and wife, Racine, visited relatives here last week.

J. F. Cook, 430 63d St., takes a better location at 460 63d St., after May 1.

Will. Marquardt, of G. W. Marquardt & Sons, has taken a residence in Evanston.

G. A. Webster and bride returned Wednesday from an eastern visit extending since March 20th.

May 1 will find G. Heynhold, now at 306 E. 22d St. in a larger and better arranged store at 2139 Archer Ave.

Harold Dyrenforth is on a two weeks' business trip in Wisconsin. This is his first trip outside the city in three years.

W. D. Anderson, 42 33d St., will move a few doors east on the same side of the street, occupying larger quarters.

On April 24th Arthur M. Smythe and Miss Birdie Bishop, and John F. Lawrence and Miss Ella Pepple were united in marriage, in Elgin. The grooms are partners in the jewelry business.

The Shourds, Adcock, Teufel Co. have incorporated with a capital stock of \$50,000, to do a general jewelry business. The promoters are Clayton B. Shourds, Albert W. Adcock and Herman J. Teufel.

Kasper & Barnes have been incorporated with a capital stock of \$40,000, to buy and sell all kinds of jewelry, watches, clocks, precious stones, etc. The promoters are Jos. Kasper, Burdette C. Barnes and Andrew Crawford.

Harry Leon, for several years with E. H. Goodrich & Co., will open a new store on Madison St. near Dearborn (Hartford building) in the store formerly occupied by the Johnson Shoe Co. The lease to the shoe company expires May 1st.

The Hamilton Mfg. Co. were authorized by the Secretary of State of Illinois, Wednesday, to incorporate, with a capital stock of \$10,000, to manufacture silverware. Incorporators: C. Van Allen Smith, Arthur R. Wells and Frederick H. Gade.

Many choice pieces of hollow ware are being shown by Reed & Barton, notably a hexagonal tête-à-tête set with long, narrow necks and spouts, a specially striking pattern. A beautiful line of enameled wares in their Marquise pattern is very attractive.

N. Willis, Palmyra, Wis.; Mr. Marcus, of Wolf & Marcus, West Superior, Wis.; E. H. Marshall, Midland, Tex.; Trask & Plain, Aurora, Ill.; Wm. Hamlin, Beloit, Wis.; A. L. Haman, St. Paul, Minn., numbered among the trade's out-of-town visitors last week.

Marshall & Park, with stores in Midland and Big Springs, Tex., have divided their stores, Mr. Marshall taking that in Midland and Mr. Park that in Big Springs. Mr. Marshall was here buying last week and contemplates improving the store and extending his jewelry lines.

Mr. Furber, the owner, has donated room 801 Columbus Memorial building to the bicycle users in the building as a storeroom for their wheels. Many of the occupants of this jewelry palace ride wheels to and from their places of business, and the courtesy of Mr. Furber is highly appreciated. Each rider has a numbered rack, and the room has a capacity for 100 bicycles.

## Cincinnati.

W. S. P. Oskamp, of Oskamp, Nolting & Co., is building a palatial residence in Westwood.

Jos. Mehmert has completed a new catalogue for 1895, and will mail it this week to the legitimate trade.

J. Fred Harsch, Cleveland, O., stopped in Cincinnati a few days en route home from Florida, where he spent most of the Winter with his family.

E. & J. Swigart are putting on the market a new machine of interest to all opticians. It is a surface grind machine and does its work perfectly.

Chas. L. Hall succeeds C. W. Ernstein, Gallipolis, O. Mr. Ernstein will go to California, where his wife is for her health, and engage in some business. Both were in Cincinnati last week.

A. G. Schwab has been appointed by the

executive committee of the Manufacturers' Association on the committee to prepare suggestions to be submitted to the general meeting on the best plans for the promotion of business interests.

The latest invention in aluminum has reduced the price from \$6 to 50 cents per pound. Judge Taft last week settled one of the big patent suits involving the priority of patents on aluminum, in favor of Grosvenor P. Lowery vs. the Cowles Electric Smelting & Aluminum Co.

Gus Fox & Co. received an Indian relic a few days ago which was at one time the pride of Chief Thundercloud, of the Sioux. The relic is bedecked with 850 elk teeth. As this animal has only two teeth, the collection represents 425 elks. It was sent here by Henry Bertram, of Lincoln, Neb., and is valued at \$1,000.

W. W. Bostwick, manager of the Gage City Jewelry Co., Denison, Tex., as an attraction had in his show window a checker board with seven silver dollars on the squares on one side, and numerous articles of jewelry on the squares on the opposite side. A card read: "The money is your men, the goods ours; it's your move." At twilight when the street was deserted, a man with a boulder smashed the window, took the dollars and escaped. Mr. Bostwick has the checker board still in the window, but a big horse pistol is there with a little brownie back of it, and the card reads: "Now it's our move,"

The appraisers of the Commercial bank have filed the report of their work in the Insolvency Court. The appraisal was signed by W. S. Rowe, H. C. Yergason and Michael Ryan. A dividend of 10 per cent., payable May 1, was declared. The assets as computed by the appraisers aggregate \$440,456.59, of which \$214,825 is represented by "overdue paper and claims, the face value of which amounts to \$642,534.05, included in which is the real estate known as the Hellebush real estate, to which the Commercial bank has deeds, and which are considered and regarded as mortgage security, and included in which is also what is known as the White real estate, which is similarly regarded as mortgage security.

**Kansas City.**

Harry E. Carswell, with the Jaccard Watch & Jewelry Co., has returned from a short visit to Omaha.

E. S. Kimber, jeweler and optician, has opened a store at 10 E. 9th St., first floor of the new Hall building.

Sutter & Son, jewelers, who were recently burned out in Plattsburgh, Mo., have taken quarters in the Clinton House.

V. G. Cuthbert has just returned from an extended trip west. He gives glowing reports of the condition of trade and prospects for the future in western Kansas.

Jacob Shapiro, owner of the Midland Watch & Jewelry Co., 612 Walnut St., was arraigned in Justice Hawthorne's court a few days ago on a charge of assaulting A. Brady, who preferred a complaint before the health board a few days ago concerning a little meat shop conducted by Shapiro's father.

**Indianapolis.**

S. E. Buchtel was in the city last week selecting a stock with which to open a new jewelry store in Knightstown, Ind. A. Hawkins, Noblesville, was also seen among the wholesale houses last week.

May 1st, Moses Optical Institute remove from E. Market St. to the old stand at 8 N. Penn St. The remodeling of the building has necessitated the removal of the optical establishments of both Moses and Leo Lando.

Louis F. Kiefer, who was wounded two weeks ago by the accidental discharge of a spring gun set to catch burglars, is more seriously injured than was at first thought. He is still confined to his home and is suffering greatly from the shot received in his side.

**Detroit.**

M. D. Walton, Armada, Mich., was here last week buying goods.

F. G. Smith, Sr., who has been ill with

influenza for the last three weeks, is again able to be out.

Jones & Norberg, Bessemer, Mich., have dissolved. A. L. Norberg will continue the business, and has moved the stock into more commodious quarters.

W. J. Frank, formerly with J. Haller, Ann Arbor, Mich., is now head watchmaker with the new firm of Traub Bros., corner of Grand River and Woodward Aves.

G. W. Johnston, jeweler, 93 Grand River Ave., has invented a unique secondary window clock, and has applied for a patent on the same. He is about to leave the jewelry and repair business, and engage in the manufacture of regulators, master clocks and secondaries.

**Minneapolis and St. Paul.**

S. Jacobs & Son, Minneapolis, move into their fine new store May 1st.

The Donelson Jewelry Co., Minneapolis, have given up their store in the Minneap-

**REPRESENTATIVE CHICAGO HOUSES.**

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, Sec'y

**RICH & ALLEN Co.,**

126 STATE ST., CHICAGO, ILLS.

Old in the BUSINESS.

**DIAMONDS AND PRECIOUS STONES.**

New in firm NAME ONLY.

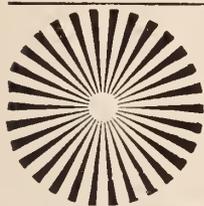
TRY US ON THAT NEXT MEMORANDUM ORDER.

**OPTICIANS' SCHOOL.**

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.



**INSTRUCTION IN ENGRAVING.**

I will receive a limited number of pupils in lettering on gold and silver wares. Engraving for the trade by experienced workmen. Thirty-seven years' experience.

JOHN B. WIGGINS,  
44 MADISON STREET CHICAGO.

**Watch Case Manufacturers**

F. H. JACOBSON & CO.

96 STATE ST, CHICAGO.  
REPAIRING.



**GENEVA OPTICAL Co., CHICAGO.**

CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.

**OCULISTS' or OPTICIANS' OUTFITS.** Trial Cases. Ophthalmoscopes. Lens Measures.

CORRESPONDENCE SOLICITED.

**Spring Thoughts for the Wide Awake Jeweler**

ARE CONTAINED IN OUR CIRCULAR FOR THE LEGITIMATE JEWELER. WRITE FOR THE SAME AT ONCE.

ROCKFORD SILVER PLATE CO.  
ROCKFORD WATCH CO.

HUGH E. KING, Selling Agent,  
908 MASONIC TEMPLE, CHICAGO.

**LAPP AND FLERSHEM,**

WHOLESALE JEWELERS. 92, 94, 96, 98 State St., Chicago Ill.

**BULLETIN, APRIL, 1895.**

New Catalogue of Tools, Materials and Supplies for Jewelers, Watchmakers, Engravers and Electro-Platers ready for distribution to Retail Jewelers on application with business cards.

**GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS**

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

—“ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.”—

# Warning!

## TO THE TRADE:

Swindlers are taking advantage of the remarkable resemblance between our **GOLCONDA GEMS** and genuine diamonds. We therefore caution all dealers to be on the lookout against such sharpers. Read the latest case:

From the *New York Sun*.

### DIAMONDS AND GOLCONDA GEMS.

#### They Got Mixed Up, but Mr. Charig Discovered the Trick in Time.

A tall, well-dressed young man entered the jewelry store of Charig Brothers at 146 Fulton street yesterday morning, and, after introducing himself to Joseph Charig as a drummer, said that he had a quantity of Golconda gems which he would like to show him. Golconda gems are comparatively new on the market, and are remarkable for their resemblance to diamonds. Although Mr. Charig deals in nothing but genuine diamonds, and so informed his visitor, he expressed a willingness to look at the stones. Accordingly the stranger hauled out a leather case, and showed him a number of pairs of earrings.

"Just get a pair of diamond earrings from your show case," said the man, "and compare them with these." You will then be able to appreciate the gems better."

Mr. Charig got out a pair of diamond earrings valued at \$400, and the stranger placed them beside his own wares. Then the man, after shuffling the jewels up a little, handed a pair of earrings to Mr. Charig, saying:

"Well, there's your earrings. Sorry I can't sell you anything. Good day."

"Good day," said Mr. Charig, and the young man started to leave the store.

He had just reached the door when Mr. Charig glanced at the earrings in his hand, and saw that, instead of the diamonds he had lent the stranger, they were a pair of the stranger's bogus gems.

"Stop him! Stop him!" he yelled, rushing toward the door. Irving Charig, who was just coming in the door, instinctively grabbed the stranger as he was about to pass out and held him until his brother came up and explained things.

"I assure you it's all a mistake," protested the man, as he put his hand in his pocket and taking out the diamonds handed them over to Mr. Charig.

While a messenger went for a policeman Mr. Charig relaxed his grip for a moment, and the thief suddenly struck him a blow in the face with his clenched fist. Then, wrenching himself free, he ran across the street and disappeared in the doorway of a big office building. No attempt was made to pursue the man and there is apparently little chance of his being captured.

The **GOLCONDA GEM** line is made solely by us. **DO NOT BE DECEIVED BY THE CHEAPER SUBSTITUTES ON THE MARKET.** Imitation is the sincerest flattery. **THERE IS ONLY ONE GOLCONDA GEM,** and it is mounted by us in a full line of

## Drops, Studs, Scarf Pins, Etc.,

In **SOLID GOLD** and **ROLLED PLATE.**

Each card bears the words

# Golconda Gem.

(TRADE MARK.)

WE SELL ONLY TO JOBBERS.

**R. L. Griffith & Son,**  
PROVIDENCE, R. I.

olis Bank Building. Mr. Donelson has stored the stock and will soon reopen.

W. H. Adams, assignee of Samuel Lacs, 41 Washington Ave. S. Minneapolis, has commenced suit against A. S. Lovett & Co. to recover the stock of jewelry which, the complaint alleges, was seized by that firm unlawfully. It is alleged that Lacs was owing the Lovett firm about \$1,200, and that a seizure of the premises was made through a trick, and that there is no title or right to sustain the claim of the defendants. The value of the stock and equipment of the store is placed at \$7,500. S. Lacs last week assigned to Adams.

### San Francisco.

W. Graves, manager here of the Pairpoint Mfg. Co., has gone east.

J. Wexell, 11 Montgomery St., has made extensive alterations in his store.

J. Johanson, 1189 Market St., has sold out to his brother, H. Johanson.

Harry Nordman, of the Standard Optical Co., and Miss Minnie Bisser were married April 17.

N. Zernansky, Sacramento, is here, endeavoring to effect a settlement with his creditors.

Robert Norris, Astoria, Ore., has been in San Francisco, as has also J. B. Moomaw, Reedley, Cal.

An attachment has been issued on the stock of J. L. Salomon, jeweler, 622 Kearny St., San Francisco, at the instance of Judah Boas, upon a claim for \$2,752.

Z. G. W. Watson and wife are in Albuquerque, N. M., where Mr. Watson is auctioneering the jewelry stock of M. C. Nettleton, for Mrs. Nones, the assignee.

### Pacific Coast Notes.

Chas. Gildemeister, Seattle, Wash., has sold out.

Ed. Praet, Virginia City, Nev., closed out his business, April 20th.

C. F. Douglas, Lompoc, Cal., will close out his business there, and seek a new location.

F. H. Moore, jeweler, recently of Moore Bros., San Bernardino, Cal., left April 25th for Chicago, where he will engage in the same business.

### Louisville.

Several of the retail jewelers are making improvements in their stores.

J. K. Barbour, Savannah, Tenn., was here last week, buying goods.

Ernest Sinnock has accepted a position as watchmaker for Mrs. Joseph Kerr.

L. Huber, B. F. Rogers, Rich. G. Tafel and Geo. H. Kettmann leave soon on a fishing expedition.

Leonard Huber's store is receiving a new coat of paint; Seng Bros.' store has been freshened and painted.

T. B. Randolph, Cadiz, Ky., has assigned. The liabilities and assets are at present unknown. Efforts are being made to set aside the chattel mortgage of \$1,100, given in March.

Wm. Gahlert is soon to open a store on Jefferson St., between Hancock and Clay. Mr. Gahlert has for some years been associated with his father, who also conducts a jewelry business on Shelby St.

### Los Angeles, Cal.

Jeweler A. S. Joseph is erecting a \$4,000 dwelling in Los Angeles.

Ernest A. Wood, diamond merchant, of New York, accompanied by his wife, has been stopping in Los Angeles.

G. Reber, formerly connected with the Elgin and Columbus Watch factories, has opened a jewelry store in Anaheim, Cal.

J. J. Conway, jeweler, Yuma, Cal., has discovered some mining properties in the region of the Colorado River, which assay high in gold and silver.

S. E. Lucas & Son have sold their lease and fixtures at 233 S. Spring St., and for a few months have taken rooms in the Workman block. It is their intention to shortly open a jewelry store in the neighborhood.

Recently C. E. Eager, Syracuse, N. Y., presented a dainty sterling silver violet holder, with a bunch of violets, to each purchaser of a given amount at his store.

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stein Winders

Hunting Case changed to O.S.

English Case changed to fit American movements

Can be cured at

53 LONGWORTH ST. Cincinnati, Ohio.

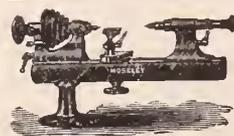
## PARSONS & SCHOOL

FOR WATCHMAKERS,

PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE.

"THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.

ACTUAL SIZE.



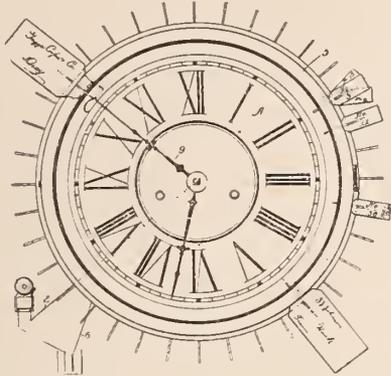
No. 2 Moseley Wire Chuck has length, strength, accuracy.

See our 1895 Price List.

**The Latest Patents.**

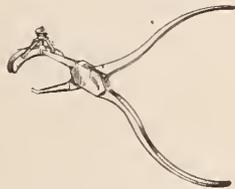
ISSUE OF APRIL 23, 1895.

- 537,821. CYCLOMETER.** WALTER W. HASTINGS, Jersey City, N. J. Filed Nov. 20, 1894. Serial No. 529,355. (No model)
- 537,829. ELECTRIC ALARM-CLOCK.** HENRY W. KNAPP and LAWRENCE E. GERRETY, St. Paul, Minn. Filed Oct. 25, 1894. Serial No. 526,993. (No model.)



The combination with the clock having its operating parts connected to one pole of an open circuit battery, of the series of contacts surrounding said clock and slidable toward and from the same and connected to the other pole of the battery, and the hook or bend upon each of said contacts for holding a marking tag.

- 537,896. CYCLOMETER.** HENRY A. LOEW, Chicago, Ill. Filed May 14, 1894. Serial No. 511,173. (No model.)
- 537,926. WATCHCASE SPRING PLIERS.** EDWARD R. KANT, Lancaster, Pa., assignor to Ezra F. Bowman, same place. Filed Aug. 13, 1894. Serial No. 520,156. (No model.)



A watchcase spring pliers having one arm provided with a curved jaw and the other with the narrow jaw or finger, said jaw being composed of articulated members pivotally mounted and means for changing and holding in their changed positions the adjustable members of the said curved jaw.

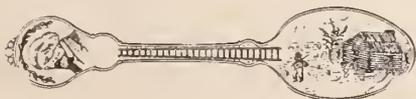
- 538,163. WATCHMAKER'S TOOL.** WILLIAM HELLBERG, Minneapolis, Minn. Filed May 2, 1894. Serial No. 509,814. (No model.)



A watchmaker's tool embodying in a single organized structure a series of jewel setters of graduated sizes, means for projecting the required jewel setter into working position, an oiler housed and protected by the jewel setters, means for bringing the oiler into operative position, and a cap-jewel setter supported by and forming part of the tool structure.

- 538,197. WATCHMAN'S TIME RECORDER.** FRED. S. LOZUAWAY, St. Louis, Mo. Filed Nov. 9, 1894. Serial No. 528,346. (No model.)

DESIGN 21,228. SPOON, &C. WILLIAM H.



PURDY and LEONARD C. PETERS, Providence R. I. Filed March 7, 1895. Serial No. 540,901. Term of patent 7 years.

DESIGN 21,231. ORNAMENTAL RECEPTACLE. HENRY BERRY, Shelton, assignor to the



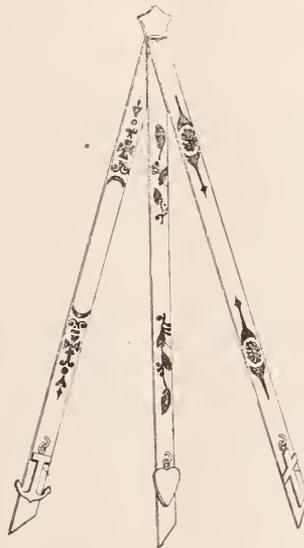
Derby Silver Company, Derby, Conn. Filed March 8, 1895. Serial No. 541,049. Term of patent 7 years.

DESIGN 21,232. ORNAMENTAL RECEPTACLE. GEORGE HENRY BERRY, Shelton,



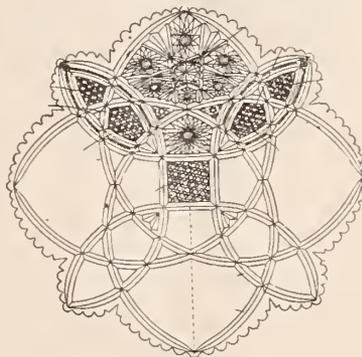
assignor to the Derby Silver Company, Derby, Conn. Filed March 8, 1895. Serial No. 541,051. Term of patent 7 years.

DESIGN 21,233. BOOK-MARK. DAVID STONE,



New York, N. Y. Filed Feb. 7, 1895. Serial No. 537,665. Term of patent 7 years.

DESIGN 21,230. GLASS DISH. WILLIAM C. ANDERSON, Toledo, Ohio, assignor to the Libbey



Glass Company, same place. Filed March 22, 1895. Serial No. 542,859. Term of patent 7 years.

TRADEMARK 26,133. WATCHES AND PORTABLE CLOCKS. WEBSTER C. BALL, Cleveland, Ohio. Filed March 16, 1894.

**OFFICIAL TIME SERVICE STANDARD**

*Essential feature.*—The words "OFFICIAL TIME SERVICE STANDARD." Used since March 12, 1894.

TRADEMARK 26,134. WATCHES AND PORTABLE CLOCKS. WEBSTER C. BALL, Cleveland, Ohio. Filed Feb. 26, 1894.

**OFFICIAL R'y STANDARD**

*Essential feature.*—The words "OFFICIAL R'y STANDARD," the letters "R'y" being slightly different in size and style of type. Used since February 20, 1894.

TRADEMARK 26,135. WATCHES AND PORTABLE CLOCKS. WEBSTER C. BALL, Cleveland, Ohio. Filed Feb. 26, 1894.

**OFFICIAL RR STANDARD**

*Essential feature.*—The words "OFFICIAL RR STANDARD," the letters "RR" being arranged between and of larger size than the letters of the word either preceding or following said letters. Used since February 20, 1894.

TRADEMARK 26,136. WATCHES AND PORTABLE CLOCKS. WEBSTER C. BALL, Cleveland, Ohio. Filed Mar. 22, 1895.

**O. T. S.**

Standard.

*Essential feature.*—The letters and word "O. T. S. STANDARD." Used since March 12, 1894.

**Syracuse.**

E. G. Lathrop, of Becker & Lathrop, spent last week in New York.

F. J. Hollister, formerly with Hitchcock & Moore, will open a store in Salina St. about May 1st.

O. E. Ward, Phoenix, D. C. Draper, Fulton, and J. F. Orton, Canastota, were in town on business bent last week.

David Hassel, who had been in the jewelry trade for the last 48 years, died at his home, 914 Mulberry St., last Sunday morning. Mr. Hassel was born in Rhinebelland, Germany, in 1829. He came to this country in 1849, settling in this city, where, two years later, he entered into business.

The store of Geo. Essig, Plattsburgh, Mo., was burned out recently, but most of the stock as well as the customers' watches was in the safe and was not damaged to any great extent. Fred. Essig lost his work bench and all his tools. His face was burned severely. Mr. Essig, however, may have met with a serious loss, his private papers having been kept in an older safe that did not protect them; but the papers have not as yet been fully examined.

**REMOVAL. CHAS. S. CROSSMAN & CO. JOBBERS IN WATCHES.**

Makers of Specialties in DIAMOND MOUNTINGS.

STEVENS BUILDING,

3 MAIDEN LANE, NEW YORK.

## Trade Gossip.

Any person desiring to set up a shop for himself will note under the head of Business Opportunities on the Special Notice page, an unusual chance to buy tools and machinery cheap.

Jos. B. Bechtel, 719 Sansom St., Philadelphia, Pa., offers his U. S. mainspring, guaranteed to be of first quality, at \$7.54 per dozen. Mr. Bechtel fills all mail orders same day as received, many by return mail.

The Meriden Britannia Co.'s chafing dish book (second edition) proves, if possible, more popular than the first edition. It combines the latest chafing dish patterns with numerous dainty recipes, and will be sent on application.

The Wm. Rogers Mfg. Co., Hartford, Conn., have just issued a new flatware catalogue, No. 40. Its 110 pages are filled with illustrations and prices of this company's salable wares. You may have one for the asking.

McIntire, Magée & Brown, 8 Sansom Sts., Philadelphia, Pa., report an excellent business. This firm have a fully equipped shop and are prepared to turn out optical work of all kinds of a quality and at a price superior to all competitors.

Thomas W. Lind, Providence, R. I., has recently produced some specially commendable pieces of quite large size, beautifully enameled and hand painted. His enameled line also includes several of his most popular pieces, and will well repay inspection. Mr. Lind's popular beaded galleries, solid and shell, can now be had in four sizes, from 1-16 to  $\frac{1}{8}$  inch in width.

No more seasonable and useful novelty has been introduced recently than the "skirt grip" manufactured by Howard & Cockshaw, makers of fine jewelry, 220 Fourth Ave., New York. This simple device for keeping the skirt up under the belt is illustrated on another page. It is claimed by the makers to be the first article of its kind to effect its purpose without tearing the skirt. It is being quickly appreciated by the women. The "skirt grip" is patented and is made in three sizes, in chased and plain silver, silver gilt, 14 karat gold and gold ornamented with jewels.

W. K. Potter, manufacturer of genuine tortoise shell goods, and proprietor of the widely known Providence Shell Works, is always busy, giving his personal attention to the filling of orders which are sent to him from Mexico to Maine. Mr. Potter wants every jeweler in the country to know him. If new designs are demanded, he wants the dealer to send to him. If special articles are desired to be made he wants the order sent to him. If a dealer has a difficult repair job, he wants it sent to him. If shell combs or pins are desired for mounting, Mr. Potter wants the order. Remember the address, W. K. Potter, Providence, R. I.

An examination into the causes of the removal of J. N. Provenzano, from 39 Union

Square to 114 E. 14th St., New York, discloses more evidence going to prove that the recent depression in business has not affected this enterprising manufacturer. Mr. Provenzano manufactured silver novelties of the highest grade at his Union Square address for many years, but the increase in his business has been so large recently, that his old quarters were found inadequate for producing goods to the extent his present trade now makes necessary, and therefore his removal to a new and larger establishment at 114 E. 14th St. was imperative. Here Mr. Provenzano will have greater facilities than before, and with his new and latest improved machinery will be able to manufacture his various lines at prices which it is claimed, have never been surpassed in the history of the trade.

Oscar A. Smoots, watchmaker and optician, for some time with Ankeny & Co., Lafayette, Ind., will resign his position and return to Davton, O., to there engage in business for himself.

## Refraction of the Eye.

BY R. H. KNOWLES, M. D.

**NOTE**—The purpose of this series of articles is, to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

VI.

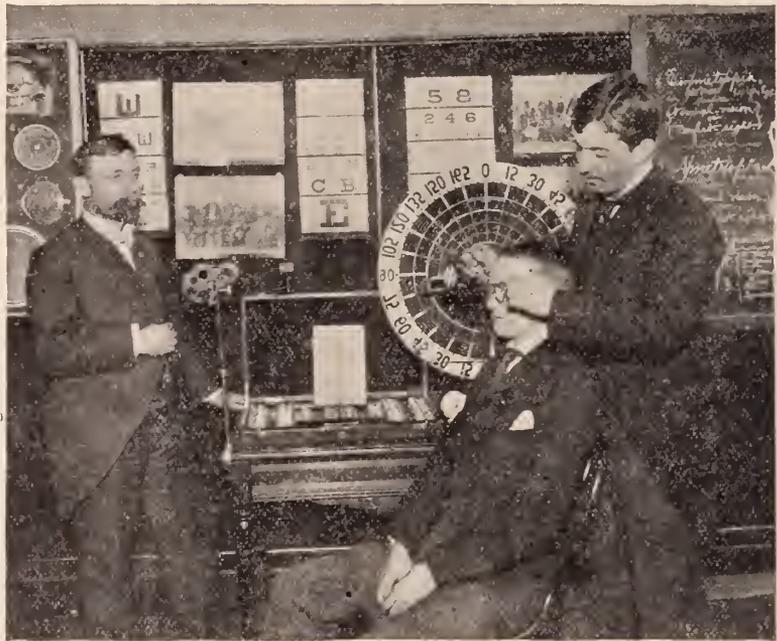
(Commenced Feb. 27, 1895.)

### CHAPTER II.

PHYSIOLOGY OF THE EYE, OR VISION.

(Continued.)

**H**AVING discussed the laws of refraction as applied to the eye and the media we employ for refracting purposes, we naturally arrive at a point when we desire to learn how to employ the trial case in examining the eyes. The art of using the trial case is called *optometry*.



OPTOMETRY.

A. L. Phillips, 6 E. 3d. St., Jamestown, N. Y., has sold out to J. H. Kaiser, 115 Main St., who will combine his two stocks at the former address.

D. E. Brown's jewelry store and pawn shop, Manchester, N. H., was broken into on the morning of April 24, and a quantity of jewelry and other articles stolen. The break was made about 3 o'clock A. M. through the front window of the store, and the articles taken were all from the window.

Some specimens of monazite are on exhibition in the window of James Allan & Co., jewelers, Charleston, S. C. This mineral is largely used in the manufacture of a new gas burner, which produces a very brilliant light. Monazite is one of the few minerals which can be used for this purpose. The present sudden demand and high price paid for it are due to this fact.

The method pursued by refractionists is as follows: The patient is seated in a position 20 feet away from Snellen's letters, with the trial frame so adjusted that the pupils will look through the center of the frame. (Ten feet may be all that is required; less than ten feet the accommodation is brought into use.) The left eye should be closed by means of the oxidized or the opaque disc, so that an examination of the right eye may be obtained, and the right eye be closed while the left eye is undergoing an examination. We direct the patient's attention to the letters placed at the distance for the purpose of determining whether or not the eyes are normal. If the eyes approximate the normal standard, the patient will read nearly all of the letters on the distance chart; but if there is an error of refraction, the patient will not read as many letters as he should.

The usual way to express a patient's vision if normal is as follows :

R. E. V. (right eye vision.)  $\frac{20}{20}$ .

The numerator of the fraction indicates the distance at which the patient reads, which is, in this instance, 20 feet. The denominator indicates the kind of letter. It is the letter which should be seen at 20 feet. If the vision should prove sub-normal it may read:

R. E. V.  $\frac{20}{30}$   $\frac{20}{20}$  W + 1.50 D'.

The  $\frac{20}{30}$  indicates that at 20 feet the letters which should be seen, at 50 feet are the smallest letters the patient can read, and that  $\frac{20}{20}$  the normal limit is attained with the assistance of a convex sphere of one diopter and one half.

In astigmatism the patient's vision may be good with the exception of miscalling some of the letters, and his attention may then be directed to one of the astigmatic charts. Green's clock dial is the best chart for this purpose and if astigmatism is present, the lines which can be seen the best and blackest, will be the meridian of the astigmatism; and the cylinder with its axis placed at right angles, which will render all of the lines equally black, will be the cylinder to prescribe, if with the same, more letters are read on the distance on Snellen's chart.

Usually the astigmatism is corrected first, and then if spheres are required in addition, to perfect the vision, the spherical lenses are combined with the cylinders in the frame.

Having perfected vision we turn the patient's attention to the small test type or Jaeger's letters for the purpose of trying the accommodation. Should the patient be under the presbyopic age, the same lenses which aid the vision will also be employed for reading; but if the patient has passed the presbyopic period we employ a convex sphere in addition to make up for the convexity of the crystalline lens according to the law laid down by Donders.

In our next instalment of this series we will discuss the normal standard for vision, or that state or condition of the eyes usually called emmetropia.

(To be continued.)

**Optical Correspondence.**

I have a patient I would like to consult you about. She is a young lady who says that she has always seen better with her left eye ever since she could remember, and that her father and one of her brothers was the same way.

L. E. V.  $\frac{20}{20}$ :

L. E. L.  $\frac{20}{20}$  +  $\frac{20}{20}$  a + 10 Ds.

I cannot improve the right eye with anything, and with the pin hole disc there is no improvement; what is the trouble? and what shall I prescribe?

ANSWER:—Your patient is suffering from congenital amblyopia in the right eye and as usual in such cases, one eye proves to be nearly normal as to vision, while the other eye is practically blind. Nothing will improve sight in this case with the right eye. You should prescribe for this young lady the following glasses to be worn, of course, all the time:

O. L. } + 50 Ds.  
O. S. }

Will you kindly inform me if prisms should be prescribed and the base to be placed over the external recti muscle in a case where hyperopia is demonstrated, or would you prescribe decentum convex spherical lenses?

W. G.

ANSWER: In hyperopia you will always find a tendency of the eye to converge, as the two functions, accommodation and convergence are closely related, owing to the fact that the sphincter-iris and the internal rectus are controlled by the third pair of nerves in the motor oculi. The conservative method of prescribing glasses in the foregoing case would be to correct the error of refraction only and thus relieve the muscle of accommodation in its office of rendering the crystalline lens convex enough to meet the condition of extra effort in hyperopia. The stimulus placed upon the internal recti muscle will be relieved and other things being equal the muscles will be restored to equilibrium. The external rectus however may require orthoptic exercises in order to facilitate a restoration of a perfect balance of the muscle, but prism or decentration of lenses should never be allowed unless in the judgment of the operator the case really require the same. This exception, of course, is when the patient has worn glasses for the correction for several weeks and the weakened muscle has been exercised to no purpose and then prism or a decentered lens may be worn, for temporary relief only. Orthoptic exercises should be kept up, how-

ever, in order that a proper tone may be established in the weakened muscles. If with all these measures the relief sought for is not obtained, tenotomy, should be performed.

**Workshop Notes.**

**Tools in Watch Cleaning.**—Besides three widths of screwdrivers have the same number of tweezers (3), one of good, solid, heavy points, one one-sixteenth inch wide at the points for taking down a watch, and handling the heavier parts; next, one a little finer, and one very fine to work in about the train, balance spring, etc. Always keep the tweezers in perfect order at the points, so that whatever you handle, you will not mar or drop the things. If you cannot find tweezers that will suit you, make your own, by selecting some nice steel. Then a good assortment of plyers, cutting, flat and round.

**Making Odd Tools.**—Says a correspondent: I have adopted the plan of making any tool I happen to need for any special purpose, so that by making these at the time I happen to want a tool that I cannot purchase, I have accumulated quite a variety of odd tools; among them are a varied lot of millers for milling and raising jewels, and deepening the countersink holes for jewel settings and screw-heads; also a tool for holding a roller, to set the jewel pin, and one for holding the hairspring collet, and a pair of tweezers for holding jewels while cleaning, etc.

**Examining Pieces.**—When the watch is all in pieces, before you proceed to clean, examine with a strong glass to see if the rim of any wheel is rubbing or clashing with anything, particularly the center wheel in any full-plate American watch, for these wheels are often dragging on the plate or striking the ratchet wheel because it is not true, and if examined before cleaning the places where it drags are a tell-tale of the mischief. Also make any diagnosis of the watch that is needed to discover any errors from wear or accident, and correct them before going further, such as looking to each jewel, pivot, and other parts, and make all necessary repairs before cleaning.

**OUR SPECIALTY**

We also make and keep in stock,  
Fine Amethyst, Topaz and Cameo  
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**FINE IVORY PAINTINGS** in all Gold Brooch Mountings, also all Diamond, Diamond and Pearl, and all Pearl Mountings, Prices from \$12 to \$100.

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**DOWNING & KELLER,**  
3 MAIDEN LANE NEW YORK.

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MADE IN SILVER, SILVER GILT AND GOLD.

A simple device for keeping the skirt up under the belt.  
To be worn at the back of belt.

CAN BE APPLIED TO ANY BELT.

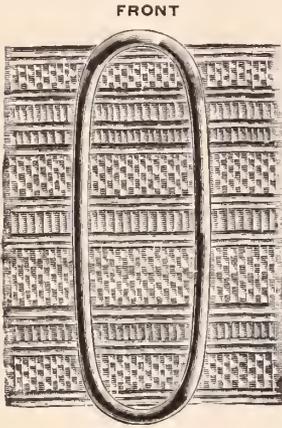
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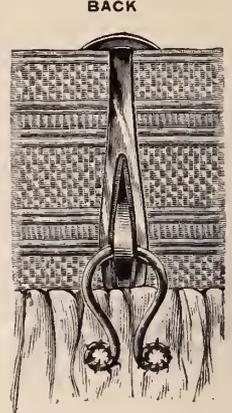
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HAS THE LORD'S PRAYER COMPLETE WOVEN  
IN THE RIBBONS.

Ribbons, all silk 8 1/4 inches long, colors, purple, pink,  
white and lilac. Ornaments sterling silver or gold.

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Wheelmen.

CHARM AND CIGAR CUTTER.

WILL HAVE A READY  
SALE AMONG CYCLISTS.



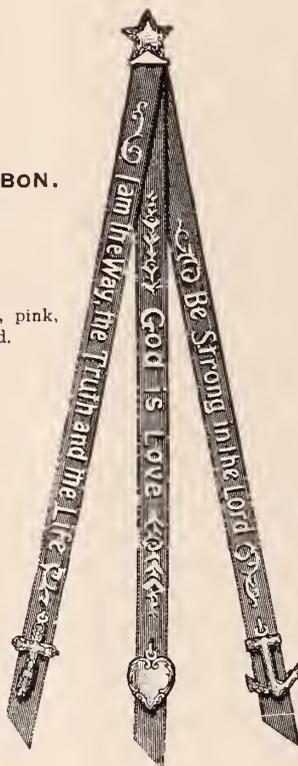
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## Paul : Jeanne's : Revolving : Hairpin.

THE LATEST NOVELTY.

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IS THE GENUINE.

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## AIKIN, LAMBERT & CO.,

CHICAGO BRANCH: 103 State Street.

No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties

# MERCANTILE



# FOUNTAIN PEN.



## Fads and Fashions in Fancy Goods.

ELSIE BEE'S OBSERVATIONS AMONG THE IMPORTERS AND DEALERS IN FANCY GOODS, KERAMICS, ETC.

What the Orientals call coffee stands are much used and for all purposes. The Italian and Turkish ones with pearl inlays are the handsomest, but numbers in Japanese fashion are now manufactured in this country.

A new variety of Rookwood ware has appeared. It is blue, a distinct blue, not to be confounded with the blues of Sèvres china, or Delft. It is rather light in tone and much decorated. The styles of decoration are rather elegant, cavaliers and people of quality being chosen. The overlays of silver on some pieces of Rookwood harmonize remarkably with the new ware.

A standard for flowers has a collection of staves bound around like a cylinder of slats. On this rests the dish or basket. Around the base are several laughing beggar boys playing a game. Another amusing piece is a raging lion. The fierce head and the flowered coat make an association of ideas extremely ridiculous. Paper weights with alabaster cupids playing leapfrog, see-sawing and wrestling, also come from Italy. The lettuce and cabbage leaves as dishes and tray, with young chickens as handles are clever but not so amusing.

The new importations of the South Italian faience are unusually interesting. This is due to the spirit of grotesquerie and the genial humor of the country. To appreciate this it is but necessary to compare these wares and ornamental pieces with the wit, equivoque and cynicism of the French wares of the same kind. For example, a wall arrangement for flowers has first a cupid with a gay printed scarf tied in a knot, and with which apparently the whole piece is hung up. On the head of the rogue, for such is his character, rests a large shell; this is for the flowers.

The new flambe glass, which has been christened Flaville ware, has succumbed to silver overlays. Slender stemmed vases flowering at the top have the stems covered with silver ornament in this manner. The

greens are especially effective. There is a large presentation of glass this season. The glass of Vienna and Bohemia is very prominent. Claret jugs with long gold ringed necks and bodies richly ornamented with fine gold work have long stemmed glasses, gold ringed in the same manner. These come in sets with suitable trays. Flower bowls of the same glass have crumpled edges with deep vandykes of gold. Gold is extremely prominent on all this glass. Tall cylindrical vases of clear glass are gilt trimmed. The body ornament is in garden and Watteau scenes in enamel.

The latest thing in candlesticks is the bobèche. This is the piece intended to catch the dripping grease. Ordinarily it is a glass or metal rim with a hole in the center. Now it is a flower; and especially the water lily. This is beautifully copied both in shape and coloring. It would require a column to give the new things in lighting, to describe the varieties of lamp shades and globes, the huge flowers that close up and surround the light, and the countless devices for making this necessary article, the household torch, the most ornamental thing in the room. One thing may be specially mentioned, a silver handle and stem fashioned something like a buttonhook, but much longer; in the end a tiny wax taper is fixed.

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW FRENCH  
CLOCK SETS.

AMONG the principal lines displayed by Levy, Dreyfus & Co., 11 Maiden Lane, New York, a new assortment of French clock sets is prominent. These include bronze, gilt bronze and porcelain and bronze clocks in rococo, Louis XV. and Louis XVI. styles. The side pieces are either vases or candelabra in decorations similar to the clocks.

ORIENTAL  
NOVELTIES.

SOME pretty bonbon and puff boxes are to be seen in the wholesale department of A. A. Vantine & Co., 18, 20 and 22 E. 15th St., New York.

They are in *cloisonné*, enamel, metal trim med, and are in various designs. Handsome conceits in glazed jardinières and pedestals are also to be seen in a variety of styles.

NEW PRODUCTS IN  
ROYAL WORCESTER.

A NEW consignment of Royal Worcester, which will interest many jewelers, has been received by L. Straus & Sons, and is shown in their warerooms, 42-48 Warren St., New York. The assortment contains pitchers, vases and candlesticks in new styles, and in which the usual ivory color is conspicuously absent. The prevailing color of the vases is a shrimp pink ornamented with gilt designs. There are also several pieces with bright floral decorations on a shaded pink and ivory ground, and some beautiful white jugs, decorated with flowers in the present popular shade, Delft blue.

DELFT BLUE ARTICLES  
IN VARIETY.

THE reigning color is now Delft blue and therefore Ferd. Bing & Co. have taken particular pains in making an elaborate display of articles with this popular tint. Lamps are shown in many sizes and styles, some being ornamental *à la* Dresden with raised flowers and figures. In the real Delft and other Holland wares of the same style is shown a large assortment of vases and plaques. Another line made seasonable by approaching Spring comprises flower pots and jardinières in great variety. Among these should be mentioned the Nuremburg faience pots and the many English fern, flower and garden stands.

A FINE STOCK OF  
CUT GLASS

T. B. CLARK & CO., cut glass manufacturers, Honesdale, Pa., have moved their New York salesrooms, formerly on the third floor of 860 Broadway, to the fourth floor of the same building. Their increased room not only affords them an opportunity to keep on hand a larger stock and greater assortment, but also permits their rich cut glass ware to be shown to greater advantage than heretofore.

THE RAMBLER.

# HAPPY THE WOMAN

WHO CAN COUNT HER

# RINGS

A NEW ONE FOR EVERY PLEASANT ANNIVERSARY, AND A FEW EXTRAS FOR OTHER HAPPY DAYS.



NOW SO WELL KNOWN, OUGHT TO BE FOUND IN GOOD VARIETY IN EVERY CAREFUL JEWELER'S STOCK, AND ARE AT THEIR

COMMAND AT THE HANDS OF OUR SEVERAL TRAVELERS, OR MAY BE ORDERED DIRECT FROM

## M. B. BRYANT & CO.,

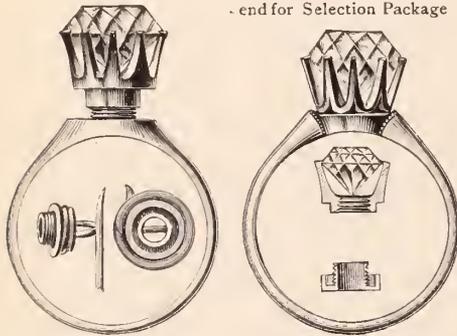
10 MAIDEN LANE, . . . . NEW YORK.

### The Bonner Combination

RING, STUD and SCARF PIN.

A Long Screw and a Round Bezel.

Send for Selection Package



BONNER, RICH & CO.,

41 & 43 Maiden Lane, NEW YORK,  
155 State St., CHICAGO.

SAFES FOR JEWELERS.  
MOSLER, BAHMANN & CO., 518 BROADWAY  
NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty

### A Complete Establishment

MEANS

PERFECT WORK

In every detail of

**ASSAYING,  
REFINING  
AND  
SMELTING.**

The proof that mine is such lies in the prompt and satisfactory returns invariably given all my customers. ARE YOU ONE?

HIGHEST MARKET RATES FOR OLD GOLD AND SILVER.

J. RATHBONE,

Nos. 1 to 9 Matthewson St., cor. Cove, Providence, R. I.

**ONE TRIAL**  
OF OUR WORK ON REFINING OF ALL KINDS WILL CONVINCING YOU THAT OUR RETURNS ARE THE BEST



CONVINCE YOURSELF.  
GEO. M. BAKER,  
Gold and Silver Refiner and Sweep Smelter  
PROVIDENCE, R. I.

## AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.  
INCORPORATED 1894.



THE  
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GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

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# IMPORTERS OF DIAMONDS.

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Watches, Jewelry, Chains,  
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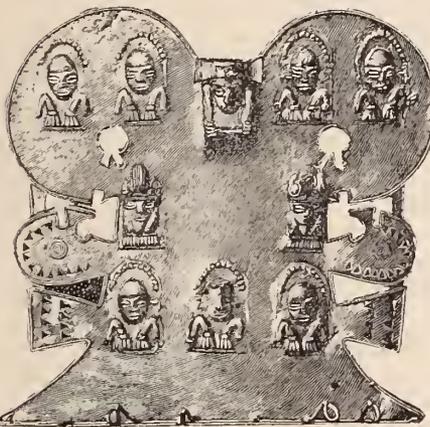
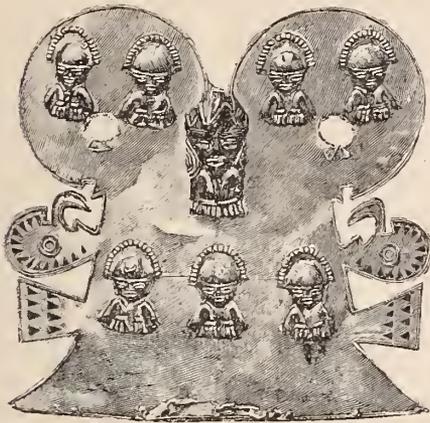
## AIKIN-LAMBERT JEWELRY CO.,

19 Maiden Lane, New York.

CHICAGO BRANCH 103 STATE ST.

**Gold Work of the Ancient Chibchas.**

THE illustrations herewith reproduce, in a reduced size, two of the breast plaques, in massive gold, recently found in a grotto of the Sierra Nevada, near Machsta, Colombia. These plaques have been offered by the Colombian Government to Pope Leo XIII. They are finely worked,



BREAST PLATES OF THE ANCIENT CHIBCHAS.

and although of a rather naive art, they resemble somewhat the badges worn in ancient times by Hebrew and Assyrian priests. The emblematic figures they display lead us to infer that they must have belonged to Cacique warriors. One of these gold plaques is 24 centimeters high and 21 centimeters wide, and weighs 390 grammes. The other is slightly smaller.

As seen in the illustration, the *petos* are adorned with figures in relief. They are, besides, provided at the base with rings from which must have hung different articles such as chains, balls and amulets.

It is believed that these curious works of art were made by the Chibchas, ancient inhabitants of Colombian territory, who were considered as the most civilized people in South America, and who were acquainted with the process of casting.

**Jewels and Enamels in China Decorations.**

WHO can explain the fascination of jewels? asks a writer in the *Art Amateur*. As old as the story of man is that of his love for these tiny bits of prisoned fire and sunlight, and with them or some substitute have savage and skilled craftsman alike, in all ages, sought to beautify their articles of personal adornment, household use, and implements of war and the chase, the one with bits of shell and bright hued stones, the other (the goldsmith, the embroiderer, and the potter) with choicest gems of land and sea; or cunning mixtures of earths and metals have taxed hand and brain to gratify this love for the bright and beautiful.

We in this latter day may not all be metal-workers, or have time and skill for needle craft, but some of us may join hands with the potter, and to his graceful creations add the sparkle of jewels or the soft tints of enamels along with the glint of metals—gold, silver and bronzes. What wonder that this century has seen the rise of a band of enthusiasts?

Those whose pockets are deep enough may decorate their cups and finger bowls with the real gems, if they are so minded; but there are substitutes good enough for ordinary mortals—tiny drops of glass, either plain or cut, and flat on one side. They are graded in four sizes, the smallest being about one-sixteenth of an inch; the next larger size is, however, the most useful. They imitate some ten or twelve precious stones, and of these the pearls, turquoises, amethysts and emeralds are perhaps the best. The rubies, sapphires and topazes, with pink and red coral, are very good, and diamonds are the least desirable of all.

With pretty settings of raised gold, most effective ornaments and monograms can be made for bonbons, card-boxes, writing and dressing table sets.

Although lacking the sparkle and a certain elegance that jewels possess, enamels are often quite as beautiful and much more useful, being suited to almost any and every occasion. Their coloring can also be managed to harmonize, and the firing is done at

**CUT GLASS AND STERLING SILVER**



**T. B. CLARK & CO.**

860 Broadway, NEW YORK.

We show a select line of the following Cut Glass articles, artistically mounted with Sterling Silver.

- Puff Boxes,
- Tea Caddies,
- Claret Jugs,
- Syrup Jugs,
- Cracker Jars,
- Sugar Sifters,
- Horseradishes,
- Handle Bonbons,
- Tabasco Sauces,
- Salts and Peppers,
- Worcestershire Sauces.

**L. B. & H. H. SMITH,**

MAKERS OF

**Fine Wedding Rings**

SUCCESSORS TO

**Hildreth Mfg. Co.,**

**53 Maiden Lane,**

**NEW YORK.**



Send for our original designs in

**Class Rings.**

**To Go the VICTOR SPOILS**



We were VICTORS in the 4-bar spring suit and will divide the spoils with you. WRITE FOR PRICES.

**E. KIRSTEIN'S SONS Co., Rochester, N. Y.**  
4 Maiden Lane, New York. Superior Rx. Work a Specialty.

ordinary heat. The English enamels come in many colors; but it is seldom desirable to have more than five or six. Enamels are sold in powder, and must be ground with fat oil, using not quite enough to wet the color. Then the powder is thinned with turpentine and ground thoroughly on a ground-glass slab. It should be put up in little jars, or small, wide mouthed bottles, and kept tightly corked, taking out a portion as wanted for use. Manage it exactly like raised paste. Thin with alcohol for dots, and with lavender for lines. Like raised paste, the mixture works better for having

stood for a time after being ground. It should not, however, be allowed to become "fat," as it will then scale and chip in the fire.

The English enamels used alone are very soft and must have but one firing, and that very light. But a mixture of three parts of German aufsetzweiss to one part of English white enamel will stand any degree of heat and repeated firings. The aufsetzweiss alone may be mixed with the colors to form lighter or new tints, or may be colored with the same water colors used for the tinting when it is desirable to have

the two alike. However, there is the same uncertainty about using such mixtures as there is in using colors already ground. Exact proportions cannot be followed, and the color fires with considerable difference. But the person who wishes to make a success of enamels should buy a few colors dry; then exact measurements can be kept and the same tint produced every time, and many new and beautiful harmonies may be got.

While jewels must be used sparingly or they lose their effect, enamels being so nearly akin to the substance of the china, there is no objection to their being used to almost any extent. But, like jewels, it is best not to combine many colors. A sense of fitness, must, however, decide this. Whether used in settings of raised gold or alone, in dots of various sizes or delicate scroll forms, on tinted grounds or the white china, enamels demand the utmost care and nicety of execution. Dots must be perfect in form, of one size or regularly graduated, and, like raised gold, it is a mistake to suppose that the higher the relief the better the effect. This lies alone in the perfect workmanship, taste in design, and in the combinations.

## THE GENUINE ROGERS ELECTRO SILVER PLATE.

SPOONS, FORKS, KNIVES, &c.

THE ORIGINAL AND GENUINE

STAR ★ BRAND

which has been manufactured continuously for **HALF A CENTURY** and made the name of **ROGERS** on Electro Silver Plate celebrated, is stamped

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If you wish the **BEST GOODS**, which will satisfy your customers and build up your reputation as a reliable dealer, insist upon having those bearing the above trade mark. They are guaranteed to give perfect satisfaction. For sale by leading jobbers throughout the country and made exclusively by

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## TIME KEEPING ELECTRIC SIGN CLOCK.

To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.

Price, from \$40.00 up.

CORRESPONDENCE SOLICITED.

**JOLIET ELECTRIC MFG. CO.,**

JOLIET, ILL.



### The Other Side of Life.

HIS GOLDEN WEDDING.

JONESLEY—Coming around to my golden wedding next week?

BROWNKINS (indignantly)—Your golden wedding! Why, man, you're not thirty-five.

JONESLEY—No, but I've bagged an American heiress.—*Judge.*

A DECIDED SUCCESS.

DORA—What is that D. R. A. that you belong to?

CLARA—The Dancing Reform Association. Gentlemen dance with gentlemen and ladies with ladies.

"Is that idea a success?"

"Yes, indeed. At our last dance no one danced at all. We just promenaded about the conservatories."

"Do you call that a success?"

"Do I? Look at this ring."—*New York Weekly.*

A FEW OPTICAL JOKELETS.

A pair of green spectacles—Two freshmen.—*Princeton Tiger.*

"Is she so very literary, then?"

"Oh, very. Why, she wore glasses when she was only five years old."—*Judge.*

"Jobson's fiancée is not pretty."

"No. But every eye forms its own beauty, you know."

"Humph! Jobson's glass eye has come in, after all, then."—*Judge.*

Small jewel boxes are shown for rings, sleeve buttons and stick pins.

# THE DEVELINE WHISTLE

## FOR THE JEWELRY TRADE.

PUT UP IN DISPLAY BOXES OF 1 DOZ. EACH, WITH ADVERTISING CARD. ORDER BY NUMBER.



PATENTED APRIL 16, 1895.

No. 47, \$4.00 PER DOZ., ROMAN GOLD FINISH, 14kt. PLATE.

No. 46, BEST QUALITY NICKEL PLATE, \$1.00 PER DOZ.

You Blow==and it's Soothing or Blood Curdling, Melodious or Hideous.

“Sighs like an Infant.”  
“My Twins Ain’t in It.”  
“Our Dog Slid For Cover.”

(These are some extracts.)

# Mossberg Wrench Co.,

MANUFACTURERS OF

## NOVELTIES, ATTLEBORO, MASS.

ESTABLISHED 1870.



TRADE MARK.

## SAMUEL C. JACKSON,

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**FINE CASES FOR**

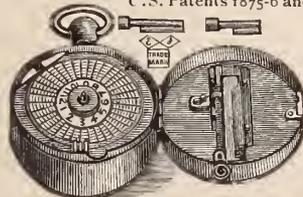
Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

**180 BROADWAY,  
NEW YORK.**

## Watchman's Improved Time Detector

12 and 24 Different Keys with Safety Lock Attachments.

U. S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular

E. IMHAUSER, 206 B'way, New York U. S. A.

# AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case ;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

## The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

**EMERALDS.**

**E. KIPLING,**

182 Broadway, New York.

ELEVATOR ENTRANCE, 2 JOHN ST.

**S. F. MYERS & CO.,**

Manufacturing and  
WHOLESALE JEWELERS,

1895 Issue, No. 39.

**OUR ROYAL CATALOGUE**

Illustrates all that is new, unique  
and desirable in

everything that pertains to jewelry.  
600 pages, size of this publication  
Free to dealers.

SEVEN DOUBLE FLOORS.  
TWENTY-TWO DEPARTMENTS.

Myers Buildings, 48-50 Maiden Lane,  
33-35 Liberty St., New York.

**CROUCH & FITZGERALD**

Jewelry Trunks  
and Cases,  
161

Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
701 6th Ave.,  
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**U. S. SMELTING & REFINING WORKS.**

Sweep Smelting and Assaying, Platinum in Plate and  
Wire. Chemically Pure Copper. Ore and Bullion  
Assays a specialty.

Highest prices paid for old gold and silver.  
Sole manufacturers of Phoenix Flux  
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**SPECIALTY**  
The Largest Stock of  
**CHIMING**  
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**HALL CLOCKS**

ever shown.

**Chas. Jacques**

CLOCK CO.,  
22 Cortlandt Street,  
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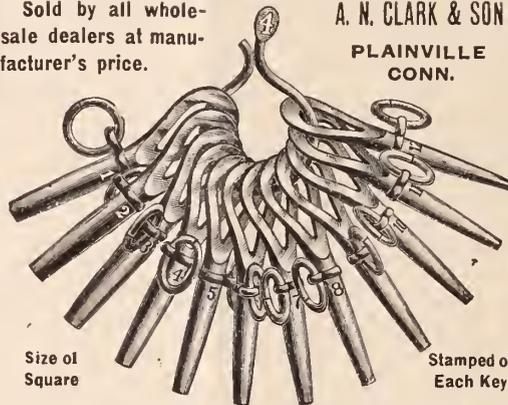
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**Fifty Years** has never been equalled, being made  
on strictly scientific principles and no expense spared to  
give the **Best** results in mechanism and timekeeping  
qualities.

SOLE AGENTS.  
**John C. Hyde's Sons,**  
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Sold by all whole-  
sale dealers at manu-  
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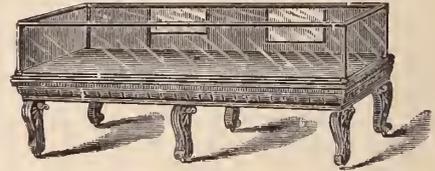
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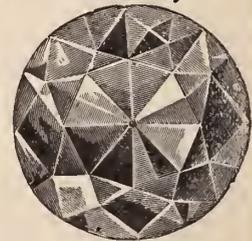
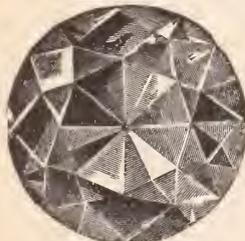
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