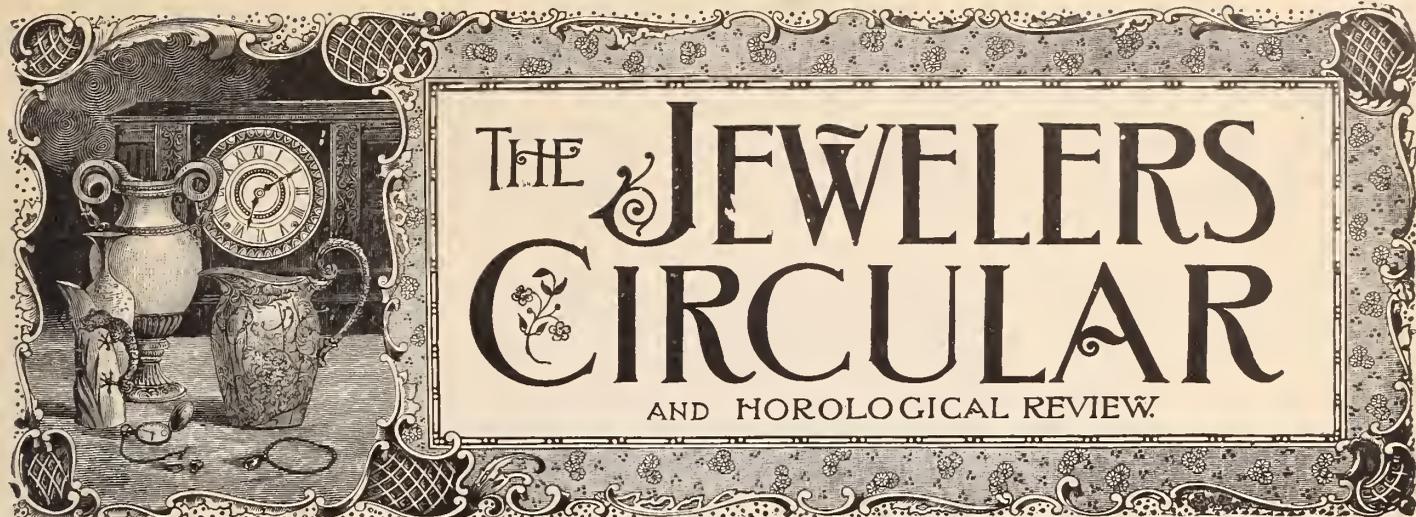


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189 Broadway, New York.

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VOL. XXXIII.

NEW YORK, WEDNESDAY, NOV. 4, 1896.

NO. 14

## ART IN ECCLESIASTICAL SILVERSMITHING.

A HANDSOME silver tabernacle door was recently prepared by Jacobi & Jenkins, silversmiths, 216 N. Charles St., Baltimore, Md., for the altar of the chapel of the Convent of Mount de Sales, in the same city, and has been placed in position. The door is of solid silver, 18 inches in height and 10½ inches in width, the weight being 100 ounces. The face is very beautifully ornamented and elaborately wrought. In the center is a chalice in bas-relief raised to the height of two inches. On the right and toward the base are clusters of grapes upon a section of a vine. On the left are sheaves of wheat, all in bold relief, emblemizing the bread and wine of the Eucharist. Above the mouth of the chalice is a magnificent sunburst surrounding the host. Around the edge of the door, which is of Gothic order, is a repoussé trimming. The whole is heavily gilded, and presents a beautiful appearance. The back of the door is faced with white sully silk. The key of the door is also of gilded silver. The handle has a trefoiled edge, upon which is the sacred heart surrounded by a crown of thorns. The cost of the whole was about \$300.

## The Iroquois Cup.

A FINE specimen of the modern sterling silver loving cup is that won by Iroquois, of the Larchmont Yacht Club, and made by the Whiting Mfg. Co., New York.

In form it follows the general style of loving cups, with the exception that the handles

Here we have a slight innovation in the discarding of Neptune from the design. In his place, in a chariot formed by a large sea shell, stands erect a beautiful female figure representing Thetis or Amphitrite, the best known of the 50 nereids, daughters of Nereus, who according to mythology were attendants upon Neptune. She carries a trident, and seems to be rejoicing in having been the winner of the race in which she has taken part. The figures of the goddess and the horses attached to the chariot are in bas-relief and are models of life and action, size and shape. The entire picture is in a framework representing a shield, and above and below are shells and seaweeds. The handles extend from the rim of the cup well down to the base, and are quite artistically imitative of water and shells. The modeling is both heavy and pronounced. A striking feature in the design, as a whole, is the manner in which the shell effect is artistically introduced throughout the entire piece.



TABERNACLE DOOR OF STERLING SILVER—CONVENT OF MOUNT DE SALES.

grasp the base and not the body of the cup. The principal ornamentation is on the bowl.

the principle that grouping them in one mass gives a cheap appearance to the whole display.

Jewelers often attract attention to their window by massing articles in different parts of it. A jeweler near Herald Square, New York, has filled the center of his window with cheap silver watches, separated from the gold watches and chains, which occupy distinct parts of the window. The jeweler acts on

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



BOSTON OFFICE,  
403 Washington Street,

**KENT & STANLEY CO., LTD.,** PROVIDENCE,  
R. I.

**WE GIVE COMPOUND INTEREST** TO EACH INDIVIDUAL  
Who will buy **OPTICAL GOODS** of any sort from us.

**FINE GOODS**  
HELP YOU.  
**LOW PRICES**  
SELL THEM.



**COURSE IN OPTICS**  
COMPREHENSIVE AND FREE  
**TO OUR PATRONS**  
EACH MONTH.

— Write for NEW CATALOGUE or particulars of how we can help every Jeweler in the country. —

**SPENCER OPTICAL MANUFACTURING CO., 15 Maiden Lane, N. Y.**

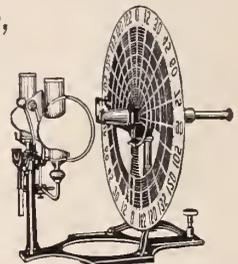
**Fox & Stendicke,**

Manufacturing  
Opticians,

61 Fulton St.,  
New York.

Javal, Schiötz  
Ophthalmometers,  
Phorometers, Ski-  
ascopic Appartus,  
etc., etc.

Send for Price List.



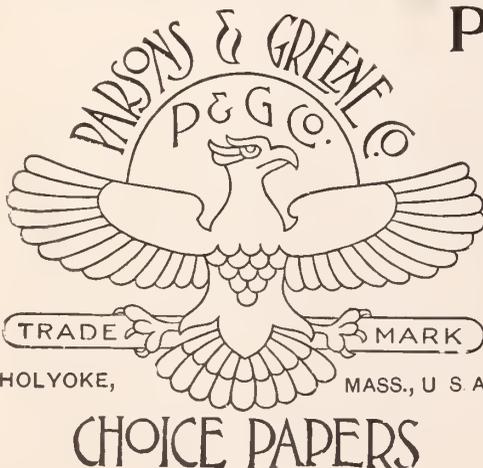
## Papeteries....

You will need some now, that election is over.

OUR'S ARE WELL KNOWN AS TO QUALITY AND ATTRACTIVE, NEAT MANNER OF PUTTING UP. FINE LINE OF ONE, TWO AND FOUR QUIRE BOXES FOR HOLIDAY TRADE, AN EXTENSIVE LINE OF MEDIUM PRICED ONES—TEN TO THIRTY-FIVE CENTS FOR REGULAR STOCK.

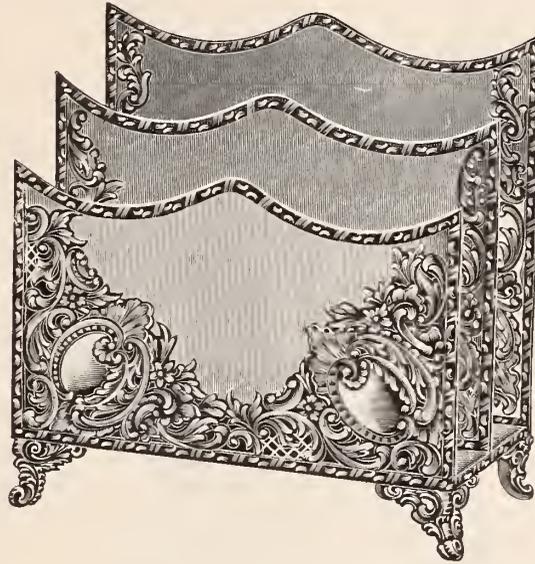
— SEND YOUR ORDERS IN EARLY.

**PARSONS & GREENE Co.,**  
MANUFACTURING STATIONERS,  
HOLYOKE, MASS.



# ROGERS, SMITH & Co.

MADISON SQUARE,  
NEW YORK.



MERIDEN,  
CONN.

NO. 32. STATIONERY HOLDER.

## GOLD AND SILVER PLATE.

### THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,  
NEW YORK AND LONDON.

J. R. WOOD & SONS,  
21 & 23 MAIDEN LANE, NEW YORK.



PLAIN SOLID GOLD RINGS.  
SEAMLESS PLAIN SOLID GOLD RINGS.  
ENGRAVED AND CHILD'S RINGS.  
No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on; if amount allowed  
does not give satisfaction, notify at once and will return at our ex-  
pense, in same condition as received.

## Progressive Buyers!!!

—Will not place any  
orders before examin-  
ing our line . . . .

Novelties.



Novelties.

SILVER MOUNTED CUT GLASS,  
JWELED MINIATURES (Plain and with Border),  
and REPOUSSÉ STYLE.

STUNNING HOLLOW WARE IN NEW DESIGNS,  
CLARET CUPS, CRACKER JARS,  
SMELLING SALT BOTTLES, and a large  
variety of SALVE BOTTLES.

TOILET GOODS in elaborate patterns.  
NOVELTIES for the WRITING DESK, DRESSER,  
SMOKER'S TABLE.

### THE MAUSER MFG. CO.,

14 EAST 15th STREET,  
NEW YORK.

OFFICES:  
CHICAGO, ST. LOUIS, SAN FRANCISCO.

## THE PASSING OF THE STAMP "QUADRUPLE PLATE."

Manufacturers of Silver Plated Ware discontinuing the practice of stamping their product with the words "Quadruple Plate."

Manufacturers of the reliable grades of silver plated ware have taken a stand against the use of the word "quadruple" as applied to this class of merchandise. To learn the attitude of these firms toward the subject the following letter was addressed to the principal manufacturers:

New York, Oct. 19, 1896.

Dear Sir:—We understand that there is a movement (not concerted) among the manufacturers of silver plated ware to discontinue the stamping of the word "quadruple" upon their products, as well as the use of the word as designating a certain quality of goods.

Please let us know if your concern has made any changes in this regard; also, if you have, in what manner do you now stamp your goods, and what arguments you can give us for the change you have thus made.

We consider such matter brought to the attention of the trade through the reading columns of THE JEWELERS' CIRCULAR will prove of great interest to the trade. Yours truly,

The Jewelers' Circular Publishing Co.

The following letters were received in response:

### Meridan Britannia Co.

MERIDEN, Conn., Oct. 21, 1896.

Editor of THE JEWELERS' CIRCULAR:

Acknowledging receipt of your favor of the 19th inst., beg to say that we discontinued, about June 1st, stamping the word "quadruple" on our products, for we found other manufacturers of silver plated ware were trading very extensively upon the words "quadruple plate" as a guarantee of quality, whereas in reality the goods so stamped were far inferior to any of the cheapest line of goods made by reputable manufacturers, on which they would not put their name. We issued to the trade at large circulars like the one enclosed, which will explain our position as briefly as possible. Yours truly,

MERIDEN BRITANNIA CO.

G. H. W.

The circular referred to is as follows:

The policy of many makers of silver plate, who are without reputation and have been trading upon the word "quadruple" by so stamping inferior wares (which have proven in many cases, according to our standard, to be even less than single plate), has so debased the word "quadruple" that we have discontinued its use.

Unfortunately for the public, our laws will not reach them, and the only assurance one has as to the quality of plate is the honor of the maker.

Hereafter all of our hollow ware will be stamped:  
Made and Guaranteed by



MERIDEN BRITANNIA COMPANY.

### Wilcox Silver Plate Co.

MERIDEN, Conn., Oct. 21, 1896.

Editor of THE JEWELERS' CIRCULAR:

Answer to yours of the 19th, would say our concern has made no change in our stamp and still continue to use the word "quadruple." We were the first concern in the business that used that stamp—some thirty years ago—and we dislike to be driven out of our position by the manufacturers of cheap goods.

Some of our competitors have discontinued the use owing, as they say, to the fact that all worthless goods use that word.

Yours truly,

SAMUEL DODD, Treasurer.

### Simpson, Hall, Miller & Co.

WALLINGFORD, Conn., Oct. 20, 1896.

Editor of THE JEWELERS' CIRCULAR:

Replying to your 19th we enclose a slip which shows our present stamp on H. W., also our reasons for changing from quadruple. We think we have covered the ground in the "slip."

Yours truly,

SIMPSON, HALL, MILLER & CO.,

A. ANDREWS, President.

The slip referred to reads as follows:



NEW STAMP FOR HOLLOW WARE.

In the manufacture and stamping of our highest grade of electro-plated hollow ware, we are discontinuing the general use of the term "quadruple plate." This term alone no longer guarantees quality and is found stamped upon quantities of goods of base metal and of cheap make. The clear stamp and name of the responsible maker are the true guarantee of quality.

Every article bearing our name in any form whatever is fully guaranteed by us to be equal in quality to the best, and rigid comparison is invited.

Very respectfully,

SIMPSON, HALL, MILLER & CO.

### Middletown Plate Co.

MIDDLETOWN, Conn., Oct. 22, 1896.

Editor of THE JEWELERS' CIRCULAR:

We stamp our goods "Manfd and Guaranteed by The Middletown Plate Company." The word "quadruple" means nothing, and never should go on any ware except spoons and forks. It is used by unscrupulous and irresponsible parties to deceive. Our name is a guarantee and we will abide by it.

Respectfully,

THE MIDDLETOWN PLATE CO.,

G. H. HULBERT, President.

### Meriden Silver Plate Co.

MERIDEN, Conn., Oct. 21, 1896.

Editor of THE JEWELERS' CIRCULAR:

Answering yours of the 19th inst., we beg to advise that we have dropped from our trade-

mark the word "quadruple." We have no comments to make on the matter, except to say that since the word has been used so generally on all qualities of plated ware, we believed it was for the best interests of the



TRADE MARK

company to discontinue using it on our high-grade goods.

Yours very truly,

THE MERIDEN SILVER PLATE CO.,

F. H. CUSHING, Secretary.

### Rogers, Smith & Co.

MERIDEN, Conn., Oct. 20, 1896.

Editor of THE JEWELERS' CIRCULAR:

Answering yours of 19th inclosed slip is about all there is to be said on the subject, and we thank you sincerely for your interest in regard to it. Very respectfully yours,

ROGERS, SMITH & CO.

The inclosed slip reads as follows:

Owing to the unscrupulous use of the word "quadruple" in connection with silver plate, and believing that after many years of honest manufacturing our name will be accepted as safe and satisfactory, hereafter our goods will bear the following stamp:



### Rogers & Co.

NEW YORK, Oct. 23, 1896.

Editor of THE JEWELERS' CIRCULAR:

In answer to your favor of the 21st inst. we beg to say that we have never used the words "quadruple plate" upon our hollow ware.

The use of this term from the beginning was misleading and deceptive, as the goods so stamped are not plated any heavier than those of first class manufacturers, and a great many goods so stamped are plated as light as is possible to get a finish.

The enclosed extract from the address of General Ford tells the story very tersely. He, like many other upright and honest jewelers throughout the country, has suffered very much by dishonest and unprincipled competitors, who have sought to convey the impression to the buyer that by the word "quadruple" stamped on the goods that they were of a better quality than other goods not so stamped, whereas, as a matter of fact, in many instances, they were very much worse.

We are very glad that some manufacturers who have been led into adopting this misleading term "to meet competition" have concluded to abandon its use.

Truly yours,

ROGERS & BRO.

The enclosed clipping reads as follows:

In the future there are yet matters to receive attention. Especially is this so with regard to stamping silver-plated ware. Now many of the most common and cheapest things are stamped quadruple plate. If anyone will please tell me what quadruple plate means, I would like to have it defined. There is scarcely any

thing that is offered that is dipped in the silver but what is stamped as quadruple plate, and I think it is a proper thing for the association to consider and to recommend some measure for regulating the stamping of plated ware as well as of silver and gold."

**Warner Silver Mfg. Co.**

CHICAGO, Oct. 23, 1896.

Editor of THE JEWELERS' CIRCULAR:

Your favor of the 21st. in regard to our discontinuing the use of the word "quadruple," at hand. Will say we are using it, but almost under protest, as the very cheapest and lightest plated goods now bear that stamp, making "quadruple" of very little significance as far as the quality of the piece is concerned. We enclose a little slip that we have been sending out to our customers, advising that goods should bear the stamp of some reliable and well known manufacturer, together with the word "quadruple," to make it reliable.

Yours very respectfully,

WARNER SILVER MFG. CO.

The slip enclosed in the above letter reads as follows:

The term "quadruple plate," of itself, is no longer a guarantee of quality on silver-plated hollow ware, it being stamped upon quantities of goods of inferior base metal, thinly plated and of cheap make.

To be reliable it must also bear the name of a responsible manufacturer.

WARNER SILVER MFG. CO.

CHICAGO, September, 1896.

**West Silver Co.**

TAUNTON, Mass., Oct. 22, 1896.

Editor of THE JEWELERS' CIRCULAR:

We are not aware of any concerted movement among the manufacturers of silver plated ware in relation to discontinuing the use of any word to designate quality of plate.

This company has made no change as yet. We know that some of the best companies have never used such words, and we think that the trade-mark ought to be sufficient guarantee for the quality of the wares. Should there be such a movement we feel favorably toward joining in it.

Yours truly,

WEST SILVER CO.,

**Rockford Silver Plate Co.**

ROCKFORD, Ill., Oct. 29, 1896.

Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of the 21st, will say that we have decided to drop the use of the word "quadruple" upon our hollowware, and shall use simply our trade-mark, "Rockford Silver Plate Co.," with scale as per the en-



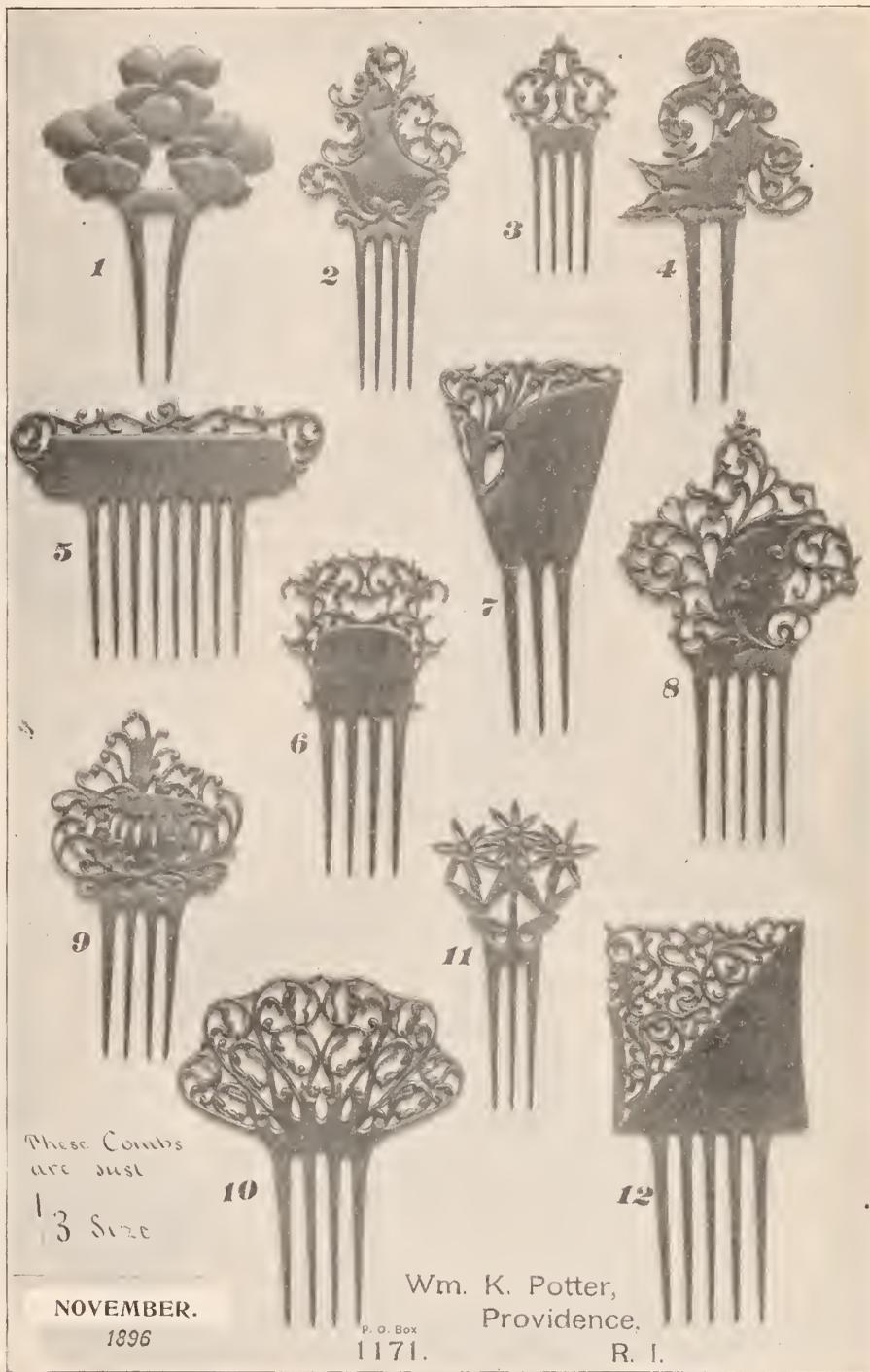
closed electrotype. The word, "quadruple," as applied to silver-plated hollowware, has become so debased that it no longer stands for quality. We shall place the same warranty on our hollowware as heretofore, namely, "20 years' service in private families."

Yours respectfully,

ROCKFORD SILVER PLATE CO.

# New Fall Productions in Tortoise Shell

BY THE PROVIDENCE SHELL WORKS, PROVIDENCE, R. I.



**DESCRIPTION.**

These combs we manufacture, of good weight, finely carved and highly finished, intended for the best retail Jewelry Trade only. Pattern No. 1—The Pansy in Nature's shadings. Pattern No. 2—Graceful outline, rich carvings. No. 3—Bonnet Comb. No. 4—Unique in design, handsomely executed. Nos 5 and 6, 7 and 8—Plain and fancy effects; 7 and 8 being especially adapted for evening wear. No. 9—The Chrysanthemum in full bloom. No. 10—An elegantly carved and beautiful comb. No. 11—The Marguerite—the daintiest comb of all. No. 12—Unusual in design, of rich heavy shell, a comb for all occasions.

To introduce these goods we will make the liberal offer of sending all of the above designs for THIRTY DOLLARS, during the month of November only. Respectfully yours,

THE PROVIDENCE SHELL WORKS, PROVIDENCE, R. I.

# OPPENHEIMER BROS. & VEITH,

## CUTTERS OF DIAMONDS,

## DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.



### MOROCCINE BOXES

—FOR—

Watches—all Sizes.

RING, 1 STUD, SCARFPIN,  
EARRING: SCREW AND DROP,  
LACEPIN, LOCKET, PENDANT,  
SLEEVE BUTTON: LINK AND POST.

All white Vely. lined.  
Moroccine Covered.

PRICE, \$3.50 A DOZEN.



WATCH  
AND  
JEWELRY  
CASES.

*J. A. Borgfinner,*

82 & 84 NASSAU ST., N. Y.

SILVER-  
WARE  
CASES.

## This Talk is About Locketts....

### LOCKETS THAT SELL.



TRADE-MARK.

All our energies are devoted towards the perfection of Locketts. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketts.

THAT'S WHY THEY SELL.

OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

WIGHTMAN & HOUGH CO., :: PROVIDENCE, R. I.  
NEW YORK.



### Professor Moissan Lectures on the Artificial Production of Diamond.

Professor Henri Moissan, the French scientist and member of the Institute, who came to this country especially to represent the University of Paris at the sesqui-centennial celebration of Princeton, delivered a lecture last Tuesday evening before a body of American scientists at the College of Physicians and Surgeons, New York. Professor Moissan is best known to the world at large as the man who succeeded in making minute diamonds, but he is also a chemist of high standing in France, and his achievements are widely recognized. The famous scientist delivered his lecture at the request of the New York Academy of Sciences, the New York Section of the American Chemical Society, the American Institute of Electrical Engineers, the College of Pharmacy of the City of New York, and the New York Section of the Society of Chemical Industry.

The professor spoke to an audience that completely filled one of the large lecture rooms of the college. Most of his remarks were confined to describing his researches with the electric furnace, which he has found especially valuable in producing diamonds artificially. Altogether Professor Moissan has made about a half-carat of diamond, but the process has been exceedingly expensive, costing very many times what it would cost to buy a half-carat diamond in the market.

On of the professor's experiments during the lecture was to illustrate by means of the electrical furnace the process he has employed in imbedding carbon in molten iron, the iron, on cooling, exerting on the carbon the pressure necessary to bring it into a crystalline form. Other experiments which Professor Moissan performed dealt with the forms of crystallized carbides which he had made so successfully. The lecture, which was in French, was warmly applauded, and a vote of thanks was unanimously passed by the audience.

### The Store of O. K. Taylor, Jr., Closed on Judgments.

SALEM, O., Oct. 28.—Six executions were issued yesterday against O. K. Taylor, Jr., who has conducted a jewelry store in E. Main St. for two years, his place of business being closed at once by the constable. The claims on which judgment were secured through justices' courts aggregate \$600. O. K. Taylor, Sr., Brownsville, Pa., sued on a claim of \$300; S. Davis, Pittsburgh, \$49, and Heeren Bros. & Co., \$70. Judgments were secured by Puirpoint Mfg. Co. on \$107, King & Eisele on \$34, and Waterbury Clock Co. on \$34.

### Seven Years' Imprisonment at Hard Labor is Graywood's Sentence.

NEWARK, N. J., Oct. 28.—Seven years' imprisonment at hard labor was the sentence imposed by Judge Kirkpatrick, in the Court of Special Sessions, Monday, on Charles Graywood, who pleaded guilty to a charge of entering and stealing. Graywood is one of the

## AMERICAN WATCH CASE CO.,

11 JOHN STREET, NEW YORK.

Manufacturers of FINE SOLID GOLD CASES.

Sold DIRECT to  
the RETAIL TRADE only.

**A.W.C.CO**

# No. 10.

Tea Spoon

Dessert Spoon ( Reversed )

Dessert Fork

Table Spoon

Table Fork



THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks and also the designs upon the back of handles.

This pattern can be made in all weights.

Tea Spoons from 6 oz. up.  
Dessert Spoons and Forks from 16 oz. up.

Table Spoons and Forks from 24 oz. up.

A Full Line of Fancy Pieces with most attractive bowls and blades.

Goods of this Pattern now ready for Delivery.

**DOMINICK & HAFF, MAKERS OF WARES IN STERLING SILVER,**

FOR THE TRADE ONLY,

Broadway and Seventeenth Street, Union Square, N. Y.

ESTABLISHED 1821.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

Venetian Building. **34 & 36 Washington St**  
**CHICAGO, ILL.**

**HENRY FERA,**

IMPORTER AND CUTTER OF

**DIAMONDS**

PRESCOTT BUILDING,

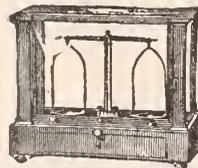
65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

**HERMAN KOHLBUSCH, SR.**



Established 1853  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Malden La. N. Y.

Repairs (any make)  
 promptly made.



**SCHULZ & RUDOLPH,**

Importers and Cutters of **DIAMONDS AND OTHER PRECIOUS STONES.**

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

**The Celebrated Jules Jurgensen Watches.**

28 JOHN ST. and 65 NASSAU ST., NEW YORK.

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

3 MAIDEN LANE,

NEW YORK.

men who attempted to rob George A. Scheller's jewelry store, Market St., about noon on Oct. 2, last.

He with two other men entered the store and asked to see some clocks. They looked at several, and then, while Mr. Scheller was reaching for another, one of the visitors seized a tray of diamonds, valued at about \$900, and crouching very low he attempted to sneak out. Mr. Scheller discovered the man. He jumped for the men, and, seizing Graywood, held on to him until the police arrived. The other men got away. Some rings were found to be missing when the jeweler looked over his stock.

Graywood pleaded guilty on Monday last. Judge Kirkpatrick briefly reviewed the facts in the case and then imposed the sentence.

**The Death of William H. Edmunds.**

BANGOR, Me., Oct. 29.—William H. Edmunds, jeweler and optician, of this city died at his home on Monday forenoon, at 11:10 o'clock, after a brief illness with heart trouble and Bright's disease.

William H. Edmunds was one of the best known men in Bangor. Probably no business man of this community had so many warm friends. He was born in Vermont 52 years ago. Raised as a boy in that State, he came to Bangor when a young man, and, just turned his majority, entered the employ of John Osborne, jeweler and clockmaker, in W. Market Sq. For a few years the young man worked at his trade there. About 25 years ago Mr. Edmunds left the employ of Mr. Osborne and engaged in business himself in the shop at Franklin and Hammond Sts., where he was at the time of his death. At first using a part of that establishment, Mr. Edmunds soon found it necessary to enlarge his accommodations, and he bought out the merchant who had the other part of the store and occupied it in its entirety himself. He has continued to do so to the present.

Mr. Edmunds was twice married, the first time soon after moving to Bangor. One daughter, Blanche, survives him. Her mother died some years since. A few years ago Mr. Edmunds again married, taking as his wife Miss Fannie Dunning, daughter of the late Robert B. Dunning. One child, a boy, was born to them but recently.

Mr. Edmunds was a member of the Knights of Pythias, Norombega lodge, and of the uniform rank, Lewis A Barker division, also. He was a past district deputy to the grand chancellor in the order. He was a member of the Ancient Order of United Workmen, and of the Madocawanda Club, of which he had been the president, and of which he is the first member to die since its organization, some years ago. Of Mr. Edmunds' life in this city, and of his association with its citizens, little can be said except in repetition of praises. Probably no man has come into this city in recent years who secured early so large a share of the confidence, of the sincere respect and of the deepest regard of his fellows.

With the present fad for green in decoration Italian green marble pedestals are to the fore.

**The Death of Thomas Dickinson.**

BUFFALO, N. Y., Oct. 29.—Thomas Dickinson, senior member of the firm of T. & E. Dickinson & Co., jewelers, died suddenly at his home on Main St., yesterday. He was 74 years old. Mr. Dickinson came to this country in 1848. In 1849 he went into business in this city and since then had been prominently identified with the jewelry interests of Buffalo. Up to the time of his death he was actively engaged in business. Mr. Dickinson is survived by his widow, who is the junior member of the firm, and by three sons, Thomas V. Dickinson, of Niagara Falls, Samuel V. Dickinson and Alfred H. Dickinson, of this city.

**New Bedford Merchants Adopt a New Scheme to Boom Business.**

NEW BEDFORD, Mass., Oct. 29.—New Bedford has just tried a mercantile experiment in the form of a series of suburban days. Oct. 13, 14, and 15 were set aside for the events. All the merchants made special bargains to tempt the suburban residents to come to town and buy, while the Board of Trade Extension Committee provided a long series of carnival attractions to further tempt them. The experiment was entered into with anything but sanguine hopes, still the days were a pronounced success, in spite of their being the rainiest days of the season. On the second day in particular, thousands visited the city and made liberal purchases. Here is what some of the local jewelers say of the day and the way it affected them:

Henry B. Howland: "We had the store full all day and nearly every one was a purchaser. Nearly all of them appeared to be out-of-town folk, and they were here to buy goods and pay cash. I think Suburban Day a big success."

Louis E. Shurtleff: "We have had quite a good trade, but nothing very remarkable. My trade has been from out-of-town people; in-town people didn't come down town. There is no question but the Suburban Days have brought trade, and naturally I'd favor having them another year."

William L. Kelley: He believes thoroughly in the idea of awakening an interest on the part of our neighbors in New Bedford, but thinks that the scheme of doing so might be materially bettered. The idea of having Suburban Days is all right, and it is a good thing to induce strangers to come here, but an expensive way is being taken to do it.

**The Death of David P. Smyth.**

WILMINGTON, Del., Oct. 30.—The friends of David P. Smyth, the well known jeweler, Market St., were surprised yesterday afternoon when crepe was placed upon his store, and the simple notice of his death placed there. Mr. Smyth was struck by a trolley car while returning from his store nearly a month ago. He was badly injured, and was also threatened with pneumonia from his injuries.

Some days ago it was announced that Mr. Smyth was better, and that he would soon be out again. Mr. Smyth was 63 years old and had been in the jewelry business in this city for many years.

ESTABLISHED 1840.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY**

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Reset and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

MANUFACTURERS OF

**GOLD JEWELRY,**

**15 MAIDEN LANE. NEW YORK.**

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. GOUGH.

FACTORY, NEWARK, N. J.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**  
MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

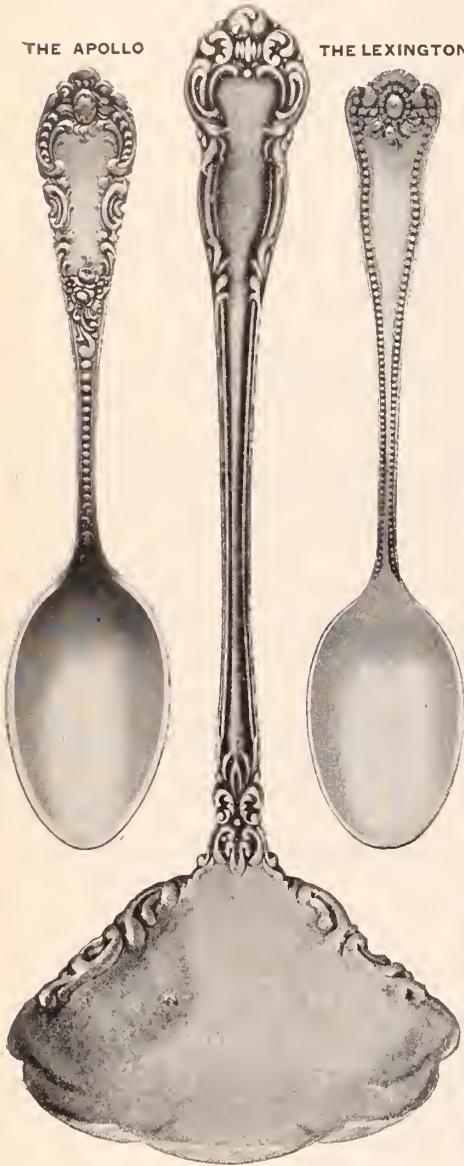
**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE**  
No. 16 JOHN STREET, - NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

# The Three Graces

THE ANGELO

THE LEXINGTON

THE APOLLO



MR. A. E. WOOD, will be at

HOTEL BARTHOLDI,

Broadway & 23d St.. - NEW YORK CITY

November 16th to 21st.

With a complete line of samples including the  
ANGELO our latest pattern.

The three patterns ready in a complete  
line including cutlery.

**J. B. & S. M. KNOWLES CO.,**

SILVERSMITHS,

PROVIDENCE, R. I.

## The Elgin National Watch Co. Have Exclusive Right of Use of Word "Elgin" for Watches.

A decision confirming the right of the Elgin National Watch Co. to the exclusive use of the word "Elgin," applied to watches, was handed down last week by Judge Lacombe, of the United States Circuit Court, in New York. The decree, which is here published in full, was granted by consent in an action in equity brought by the Elgin National Watch Co. against Maurice Cohen and Eugene Durlacher, to restrain them from using the word "Elgin" on watches.

About a year ago Cohen & Durlacher imported a number of watches bearing the word "Elgin," the firm having previously filed with the Secretary of the Treasury at Washington this word as their trade-mark. The Elgin National Watch Co. had not up to that time filed their name with the Secretary of the Treasury, but later did so, and commenced this suit against Cohen & Durlacher last Spring. The action was not strongly contested and the defendants consented to the entry of the following decree:

This cause coming on to be heard on this the 28th day of October, 1896, by consent of counsel for complainant and defendants respectively, it is hereby

ORDERED, ADJUDGED, AND DECREED, That the complainant by its adoption and long use of the word "ELGIN" in connection with its watch movements to distinguish them from watches and watch movements made by other manufacturers, has become and is now legally entitled to the exclusive use of said word "ELGIN" for said purpose; that the complainant has duly registered said word as a trade-mark for watches, in accordance with the provisions of the act of Congress approved March 3d, 1881, entitled "An act to authorize the registration of trade-marks and protect the same"; that no other firm or corporation has the legal right to use said word "ELGIN" or any colorable imitation thereof, upon or in connection with watches or portions thereof, without the consent of the complainant; that the defendants, without the consent of the complainant, have placed upon or used in connection with watch movements the word "ILGEN," to wit, the words "ILGEN WATCH Co. and the words "THE ILGEN WATCH Co."; that such use of the word *Ilgen*, either alone or in connection with the words *Watch Co.* or other similar words, is a colorable imitation of the complainant's trade-mark "ELGIN," and is liable to deceive purchasers of the defendants' watches or watch movements, in the belief that they are buying watches or watch movements made by the complainant; and that an injunction is hereby awarded to complainant, perpetually enjoining and restraining the defendants and each of them, their and each of their clerks, servants, agents, workmen, employees, and attorneys, from placing or using the word "ILGEN" on watches, watch cases, or watch movements, or upon boxes or packages containing the same.

The complainant having by its counsel appeared in open court and waived damages and costs, this decree is made final.

(Signed) E. HENRY LACOMBE,  
U. S. Circuit Judge.

## The Closing of W. A. Wander's Store Under Executions.

BUFFALO, N. Y., Oct. 28.—As reported in the last issue of THE CIRCULAR, the jewelry store of William A. Wander, who for years has been

in business at 237 Main St., was seized and closed by deputy sheriff Hugh Sloan late Monday. The seizure was made upon an execution secured by James C. and Fred. F. Bioren, jewelers, Newark, N. J., for the sum of \$78.38, Wander having filed with the County Clerk his consent to the Biorens taking judgment against him. Wander also filed, late in the afternoon, chattel mortgages aggregating over \$2,500. One was in favor of Charles Gollwitzer for \$338.37; another in favor of S. Guggenheim & Co., for \$343.70; another in favor of Heintz Bros. for \$349.18, and the largest, for \$1,625, was in favor of John Ansteth & Co.

## Death of Eugene Van Benschoten.

Eugene Van Benschoten, who for about 40 years was connected with John E. Hyde's Sons, American agents for the Jules Jürgensen watches, and more recently with their successors, Schulz & Rudolph, died Oct. 26, at his home, 148 W. 43d St., New York. Mr. Van Benschoten was widely known in the jewelry trade by reason of his many years in Maiden Lane, and his long connection with Jno. E. Hyde's Sons.

Throughout the trade there was hardly a dealer who handled the Jürgensen watch to whom Mr. Van Benschoten will not be well remembered. He was born in New York in 1831, and was a descendent of eminent Hollanders, including Col. Elias Van Bunschooten, and the Rev. Elias Van Bunschooten, of Minisink. Mr. Van Benschoten was one of the most jovial and best known men of New York, and was a veteran of Company Eight, of the Seventh Regiment, and a member of Atlantic and Kane Lodges, F. and A. M., and Jerusalem Chapter, Royal Arch Masons. He was a bachelor. Funeral services were conducted at his home at 9 A. M. Thursday, by the Rev. Alfred E. Myers, of the Marble Collegiate Church of the Reformed Church in America. Burial was at Woodlawn.

## Boston Jewelers Parade for Sound Money.

BOSTON, Mass., Oct. 31. The jewelers of the Hub covered themselves with glory and big golden badges to-day, participating in the grand parade of "sound money" business men as a separate division, accompanied by large numbers of employes of their respective establishments. Arrangements were made at an enthusiastic meeting in the office of Robbins, Appleton & Co., Thursday afternoon, at which D. C. Percival presided and James S. Blake acted as secretary.

Arthur H. Pray was chosen as marshal, and Austin T. Sylvester and Henry W. Patterson as aides. In the parade to-day a handsome banner was a feature of the contingent, and the American Waltham Watch Co. band headed the division.

Souvenir floral and calendar spoons, always in demand, assume increased importance as the holidays draw near.

Among modern table requisites are high chocolate cups of peculiar shape and decorated rococo style.

# Fall Opening, 1896.



10 Washington Place  
NEW YORK

43 Rue de Paradis  
PARIS

## Ferdinand Bing & Co.

...IMPORTERS OF...

FRENCH CRYSTAL REGULATORS  
TRAVELING CLOCKS  
GILT AND BRONZE MANTEL SETS  
CHIME CLOCKS  
CHINA AND OTHER FANCY CLOCKS

FRENCH BRONZES  
VIENNA BRONZES  
RUSSIAN BRONZES



...MARBLE STATUARY...

SEVRES VASES  
VIENNA VASES  
AND OTHER ARTISTIC PORCELAINS  
OF WELL KNOWN MARKS

MINIATURES  
ENAMELED GOODS  
IVORY STATUARY

FRENCH CABINETS AND CURIO-TABLES, MARBLE AND  
ONYX PEDESTALS

10 Washington Place  
New York

### St. Louis Conspicuous in the Sound Money Parade in that City.

ST. LOUIS, Oct., 31.—The Sound Money Demonstration this afternoon was the greatest political outpouring ever seen in St. Louis. The jewelry and kindred trades had 480 men in line, and the efficient committee in charge left no stone unturned in order, as far as they were concerned, to make it a gigantic success. The movement among the jewelers was placed on a permanent footing at a meeting in which Samuel Eisenstadt, of the M. Eisenstadt Jewelry Co., was elected chairman; Alvin L. Bauman, of the L. Bauman Jewelry Co., secretary; and Edwin Massa, Herman Mauch, Thos. D. Witt, August Kurtzeborn, Geo. J. Hess, W. H. Phelps, F. A. Durgin, Louis P. Aloe, A. L. Steinmeyer, and Morris Eisenstadt, executive committee. These gentlemen all devoted a great deal of their time and means to the furtherance of the project, and the universal enthusiasm that attended their efforts at organization, and subsequently the great success of the parade to-day, testify to the deep interest the St. Louis jewelers have taken in politics this year.

In the parade to-day the jewelry contingent occupied the van in the second division. It was headed by the First Regiment Band of 35 pieces, one of the finest in the city, and was under the charge of Herman Mauch. Geo. J. Hess was captain commanding, and had as aides Edwin Massa, Louis P. Aloe, David Aloe, H. W. Phelps, H. C. Schmitz, Thos. D. Witt, Samuel Eisenstadt, F. A. Durgin, C. L. Bates, H. P. L. Jones, A. Kurtzeborn, Louis Kurtzeborn, F. W. Hoyt, F. W. Arosten, S. O. Merrill, A. L. Steinmeyer, Geo. Stifel, and F. Broner-Ancher.

Every man in the jewelry division carried a raised yellow umbrella, a large yellow chrysanthemum, and a red, white, and blue badge. The officers and aides carried canes, with red, white and blue streamers attached thereon. Two handsome banners, and a very large "Old Glory" were also part of the paraphernalia. The expense of getting up this part of the parade is borne by the St. Louis jewelers and

represents an outlay of \$500. All of the stores of the trade, to the number of about 200, were closed, so that every one could have a chance to participate in or view the parade, and whenever the jewelry contingent came into view it was greeted with great enthusiasm and applause by the thousands that crowded the line of march.

Samuel Eisenstadt, in speaking to THE CIRCULAR man about this, said a careful canvass revealed the fact that, of 800 men, employers and employes in the trade here, fully 750 were in accord with the financial sentiments of the paraders.

Too much credit cannot be given to Gerhard Eckhardt, president of the Missouri Retail Jewelers' Association; to Geo. R. Stumpf, secretary; and to W. F. Kemper, who, while they were not on the list of officers of the demonstration, still took an active part in it, and to whose efforts in great part the conspicuous success of the parade was due.

### J. C. Dueber's Views on Silver in its Relation to the Industrial Arts.

In the course of a letter to George M. Atterhatt, Akron, O., John C. Dueber, of the Dueber Watch Case Mfg. Co., said:

"George M. Atterhatt, Esq., Akron, O.—Dear Sir: I am in receipt of your favor of the 17th instant, and in reply would say that formerly nearly all watch cases were made out of silver, but since silver is so cheap no one wants them. This is also true with silver watch chains. They are now but seldom used, where formerly everyone wore a silver watch chain.

"We made in round numbers 227,990 watch cases in one year, weighing three ounces each, out of a composition metal which we called 'silverine,' which is stronger than silver, wears better than silver, and looks as well as silver, which is made from nickel and other metals, and not an ounce of silver is used in same. These watch cases might as well have been made from silver if silver had not lost its place in the arts, as far as watch case making

is concerned (and if it had not been so reduced in price), because when an article is cheap and common no one wants it."

### The C. R. Smith Plating Co. Sold at Mortgagee's Sales.

PROVIDENCE, R. I., Oct. 30.—The entire plant, stock, tools, fixtures and machinery belonging to the C. R. Smith Plating Co., 21 Eddy St., were sold at noon yesterday at public auction under foreclosure of a mortgage of \$5,000 executed about a year ago. There were only a few present at the sale and but little disposition was shown even by these to bid upon the plant. Certain rumors have been floating about since the sale was advertised that do not place the management of the concern in an enviable light and there are threats of litigations in the near future. Mr. Smith was represented by Mr. Potter, Richard B. Comstock represented the interests of the offers of the corporation, and John E. Cammey those of the mortgagee, William P. Wessenhoef, Boston, Mass. The only bid was that of David F. Goff of \$1,000, to whom it was struck off, being bid in by the mortgagee.

It is understood that the stockholders will reorganize under a new charter and name, and will combine the manufacture of seamless plated wire and tubing. W. M. Dailey, who has been the manager for the past few months, will remain in charge for the present.

The report has been made that Mr. Smith, who invented and patented the process under which this work is made, assigned an interest in these patents to this corporation under certain conditions, which, he claims, have been violated, and that consequently, if they attempt to use this process, he will bring a suit of infringement.

The John Holland Co. are having a very good trade. Jas. Haslan has just returned from a trip south and he said he sold just as many pens as he did last year, and he was in a new territory. He takes his old route after the election, going as far as the coast.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

**The Rogers & Hamilton Co., WATERBURY, CONN.**

**Fall Fashions in Jewelry, Silver-ware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

An attractive addition to the furnishings for a lady's escritoire and likely to prove popular for the holiday trade, is the sterling silver postal scale.

\*

Dripless tea strainers are a boon to careful housewives.

\*

Two constrasting stones, as an opal and a diamond, are employed with artistic effect in finger rings with overlapping ends.

\*

Photograph frames of shells with silver gilt mountings divide favor with the enameled Russian silver frames.

\*

The sapphire, which is all the time increasing in popularity, is attractively used in the making of necklaces.

\*

The watch chatelaine proudly holds its own and tempts buyers with a bewildering variety of designs.

\*

Among conspicuous objects likely to please opulent patrons are toilet articles in rich combination of gold and glass, incrusting with jewels and inlaid with miniatures.

\*

Ospreys afford the most charming of hair ornaments when tipped with diamonds.

\*

Bracelets are in increased demand, the gem-set ones being, of course, the coveted possessions.

\*

Among holiday goods are numbered Dutch bottles with indented sides. These bottles are of crystal and are set in silver stands.

\*

Very attractive are the crescents of alternate diamonds and sapphires.

\*

Of English origin is a gem coronet in the form of antlers.

\*

There is a demand for cut glass dishes in small sizes and odd shapes, for holding butter balls, olives, salted almonds and bon-bons.

\*

Sunbursts are worn in the hair with resplendent effect.

\*

Water and wine glasses engraved with gilt are in roocco style, and have a space left in the decoration for a monogram.

\*

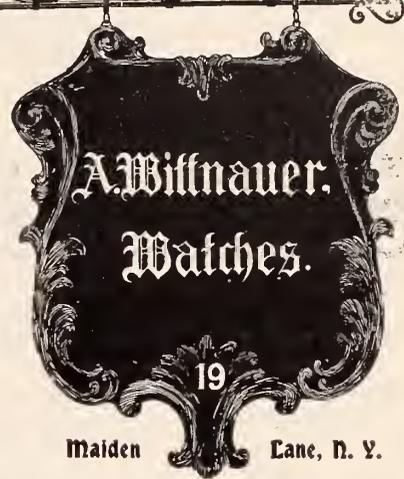
Lunch cups and trays in decorated Dresden china continue to please.

ELSIE BEE.



SOLE AGENT FOR  
AUDEMARS, PIGUET & CO.,  
JULES MONARD,  
AGASSIZ WATCH CO.,  
LONGINES WATCH CO.,

SPECIALTY  
OF  
COMPLICATED  
WATCHES.



Malden Kane, N. Y.

OFFICE OF  
**BAY STATE OPTICAL CO.,**  
ATTLEBORO, MASS.

**...Keep This Before You...**

READ CAREFULLY AND REMEMBER.

Whereas it has come to our knowledge that some of the trade are expressing a doubt about the reliability of the guarantee printed on the Tags attached to our goods.

We hereby notify the trade that all goods manufactured by us having this tag



attached and are stamped **B. S. O.** on the goods themselves are warranted as this tag reads, and we stand ready to make that warrantee good.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

**HOLIDAY ANNOUNCEMENT, 1896.**

...NEW LINE OF...

**Pocket Books, Chatelaine Bags, Ladies' Belts.**

...A COMPLETE LINE OF...

**Sterling Silver Mountings,**

In oxidized and EGYPTIAN GOLD  
Designs. NEW AND EXCLUSIVE.

**P. W. LAMBERT & CO.**

(Established 1867.)

64 and 66 Lispenard St., New York.

Manufacturers of STANDARD GOODS  
and introducers of NOVELTIES.



NO. 153.



NO. 646-12.

### The Attleboros.

Packard & Swift are making a little thing which is a seller, namely, a silver saltspoon with a gold handle. It, with other novelties, keeping the firm fairly busy.

A great fair in aid of army nurses will be held in Boston in November, and nearly every manufacturer in Attleboro has contributed jewelry for it, to be sent by Streeter Post, G. A. R.

Horton, Angell & Co.'s new factory is fast assuming completion. It will probably be dedicated by the Attleboro Light Infantry, of which H. A. Clark, of the firm, is commander, early in December.

The novelty makers continue busy, and all the shops are running. One manufacturer who has always been a stalwart Democrat till this year, says all he is waiting for is for McKinley's success, and then he will push things.

The failure of Casperfeld & Co., New York, affects this section more generally than any failure for some time. Firms all along the line, in Plainville, North Attleboro, and Attleboro, are creditors, none, however, to such an extent as to affect it seriously.

Business would be excellent if all the orders received were absolute, or if the manufacturers chose to fill those which were so. But many orders are conditional upon the election which is to be decided by the time this number of THE CIRCULAR is issued; and many orders are received which the manufacturers hesitate about filling at once, not so much through doubt of their customers as on account of anxiety as to the outcome of business in general.

### Boston.

The Boston jewelers closed at noon Saturday on account of the big parade.

Buyers in town the past week included: D. F. Sexton, Brandon, Vt.; W. B. Studley, Rockland, Mass.; H. M. Quimby, Exeter, N. H.

A. H. Scholey, of the Roslindale district, this city, has been missing from his home since July 8th, at which time he was out of work and despondent. He was about 31 years of age and had a wife and boy. Scholey was an expert watchmaker.

Benjamin Melvin, alias Benjamin Moore, was arrested last Wednesday in a pawnshop in this city, and has been identified as the sneak thief who snatched a couple of watches in T. J. Cronin's jewelry store about a fortnight ago. Melvin was also concerned in other robberies of a similar character.

### Pittsburgh.

J. R. Andrews, lately of California, and one time prominent in McDonald, Pa., has started up in business at Homestead.

D. F. Rosen, who was recently engaged in business in McKeesport, has opened a new store in Bellwood, Pa.

A local jeweler, having returned from a trip to Steubenville, O., reports that William G. Spies, a leading jeweler there, has removed to his new store, at 419 Market St.

A brilliant wedding in which Miss Minnie Joseph, of Allegheny City, and Jerome Sulzbacker, New York, were the principals, was celebrated at the Concordia Club on Oct. 29th.

The great Republican demonstration last Saturday was participated in by the jewelers, who made an excellent showing. W. Warren Wattles was instrumental in forming the jewelers' club.

John D. Miller, an Oakland jeweler, who has always borne an excellent reputation, was convicted of and given 18 months on four charges of larceny, preferred by patrons who had given Miller jewelry for repairs.

Out-of-town buyers who registered in the city last week were: H. Janowitz, Johnstown, Pa.; L. Schroder, Niles, O.; W. J. Lowry, East Palestine, O.; J. R. Andrews, Homestead, Pa.; L. Schmidt, Braddock, Pa.; H. R. Brown, New Brighton, Pa.; George V. Brady, Washington,

Pa.; A. V. Johnson, Evans City, Pa.; J. W. Caler, Beaver, Pa.

### The Last of the Jewelers' Campaign Meetings.

The last three noon-day meetings held at 41 Maiden Lane, New York, under the auspices of the Jewelers' McKinley & Hobart Club, were even more successful than their predecessors. Wednesday, J. B. Bowden presided over a meeting addressed by Abram Gruber, the "little giant," and R. Reinhart, of the "Lane." Mr. Gruber's clever speech was roundly applauded.

Edward R. Crippen, of Bates & Bacon, presided Tuesday when Ernest Seehusen, Gilbert R. Hawes, and Hon. Oscar Hale, the "Wisconsin farmer," spoke.

The last meeting, which took place Friday, was one of the most interesting held by the club. An able address from the banking standpoint was delivered by Alexander Gilbert, cashier of the Fulton and Market National Bank, and speeches were also made by Col. Jno. L. Shepherd and Wm. L. Ives. Fred. W. Lewis, of Lewis, Kaiser & Luthy, presided.

In a letter to President Bowden, of the Jewelers' McKinley & Hobart Club, under date of October 27 Major McKinley expresses pleasure at the active and enthusiastic interest of the jewelry trade in the campaign, and shows appreciation of the club's work in his behalf.

A strikingly attractive and salable novelty is the "Gorham" postal scale shown by the Gorham Mfg. Co., 19th St. and Broadway, New York. Finely wrought in sterling silver, the scale combines an attractive appearance with absolute accuracy, and not only indicates weight up to one pound, but also the amount of postage required, including rates for letters, books, newspapers, etc. The article is made in two decorations.

## Of Interest to Jewelers Wanting an Exclusive Line

We are showing exceptionally fine Louis XIV, XV, XVI, Empire and Vernis-Martin painted

### CABINETS AND CABINET TABLES

in Mahogany and Gilt. Also Hand Painted Solid Leather Screens.

### INLAID FURNITURE OF ALL DESCRIPTIONS

Reproductions in Exquisitely Hand Carved Flemish Oak.

**E. KAHN & CO., Limited** - - - -

Manufacturers and Importers - - - Oak and Mahogany Furniture, Novelties in Art Furniture and Odd Pieces.

6 WEST 15th ST., NEW YORK. | PARIS: 6, 8 and 10 St. Andrews St., Holborn Circus, E. C., 117 Boulevard Voltaire. | LONDON: 6, 8 and 10 St. Andrews St., Holborn Circus, E. C., 117 Curtin Road and 57, 58, 59 and 60 Charlotte St., E. C.

ROPE CHAIN A SPECIALTY.  
CABLE CHAIN,  
KNOT QUADRUPLE,  
WOVEN CURB,  
&c., &c.

**ZIRUTH & CO.,**  
MANUFACTURERS OF  
**Fine Gold Chains and Chain Purses,**  
60 & 62 ARLINGTON STREET,  
NEWARK, N. J.

HIGH GRADE VICTORIAS,  
FANCY VESTS.  
LORNETTES NECKS,  
&c., &c.

## A Word To The Jobbing Trade.

### 16 TO 1 IS BAD ENOUGH....

But should you want 16 of our HANDSOME STERLING SILVER GATE PURSES, and we would only send you one, this would be just as bad, simply because you had failed to place your order early enough to enable us to get out your goods.

Remember that we have not been carrying any more stock than you have in face of the past political question. However, present indications lead us to believe that it is important for you to place your orders at once, if you care to supply the demand of your trade.

A WORD TO THE WISE IS SUFFICIENT.



THE  
**F. Kroeber Clock Co.,**  
360 BROADWAY,  
NEW YORK.  
NEW DESIGNS IN  
**CHINA CLOCKS,**  
**BRONZE CLOCKS,**  
**GILT CLOCKS.**

### Connecticut.

Jeweler J. H. Brown, Meriden, began daily auction sales at his store Oct. 31.

L. I. Knoek & Co., Hartford, have dissolved, L. I. Knoek retiring. H. P. Levy will continue the business after refitting the store throughout. He will re-open on or about Nov. 18.

O. V. Berry, refracting optician and jeweler, who is to open a store on Chapel St. in a few days, comes here from the west. He was formerly with J. H. G. Durant, the New Haven jeweler.

F. L. Tibbals, secretary of the George H. Ford Co., New Haven, is one of the projectors of a new electric railway to run from Naugatuck Junction, through Milford and along shore to Woodmont.

Jeweler G. S. Moshier, Norwich, has bought the art goods and stationery stock and business of C. H. Trafton, who occupied part of Mr. Moshier's store, and will unite the two departments.

C. H. Tibbitts, of Simpson, Hall, Miller & Co., has just returned from a week's business trip to Chicago. Simpson, Hall, Miller & Co. have further increased the running time of their employes, and are operating their entire plant again Saturdays.

Conductor Merriam, of the Consolidated Road, Meriden, is making his annual visit to inspect the eyes of the engineers and firemen of the road. The visit is called the color-blind test. Each of the trainmen is obliged to dis-

tinguish colors at a certain distance in order to pass the examination.

R. O. Johnquest, for several years Ansonia's leading jeweler and optician, but who retired from the management of a store several months ago, is now negotiating for the lease of a store in the Colburn block, Main St. A. Spiro, jeweler and watchmaker, has removed his place of business from Elwood's barber shop in Phelps & Bartholomew's building, Main St., to the south side of the Sperry Building, corner of Main and Water Sts.

Nearly all the business houses in Meriden, in answer to the request of Chairman Hanna, displayed Old Glory Saturday. Some of the factories decorated in addition to hanging out the flag. Among these were the C. F. Monroe company, whose showrooms were open during the day; the Meriden Britannia Company, Meriden Silver Plate Company, and the Chapman Manufacturing Company. Among the companies which displayed the flag were: Bradley & Hubbard, E. Miller & Co., Miller Brothers & Co., Manning & Bowman Company, Meriden Bronze Company, Charles Parker Company, C. Rogers & Brothers, M. B. Schenck & Co.

### Bangor, Me.

Harry T. Hayes, representing the Howard Sterling Co., was here last week.

W. H. Blacar, on Kenduskeag Bridge, has been on a hunting trip in the Maine woods.

Bangor jewelers report business to be pick-

ing up. Several of them have been buying quite large bills of goods for the Fall trade.

R. J. Cushing, eye specialist, who has occupied part of the drugstore of Curtis B. Tupper, has sold out to Stacy L. Rogers, formerly with Bernard Pol.

### Canada and the Provinces.

W. W. Shore has obtained a judgment summons against Edward McKenny, jeweler, Manito, Man.

W. A. Laskey, Toronto, has taken charge of Walton's jewelry establishment, Paris, Ont. The stock is being sold off.

Balfour Brown has opened a jewelry store in Clark's Harbor, Yarmouth, Nova Scotia.

J. Jacobson & Co., peddlers' supplies, St. John, N. B., have compromised at 40 cents.

An epidemic of burglaries seems prevalent in Montreal just at present, as hardly a day passes that some citizen does not awake to find that he has been the victim of thieves. The latest victim is Joseph Gurd, jeweler, of St. Catherine St. Every year for the past three years has his place been visited by thieves. Between midnight and four o'clock one morning last week the grating on a window in the rear of the establishment was forced off and the window smashed in with an axe. Next a step ladder was procured and the marauders climbed over a wooden partition and were in the store proper. Forty-one rings, said to be valued at \$1,000, were stolen. The safe was forced open.

## A Profitable Side Line.

### The Most Desirable

goods for Jewelers to handle in connection with other lines are

### Rogers Statuette Groups.

We desire to correspond with an enterprising dealer in every town, in regard to an agency for these groups. If rightly conducted it is sure to prove profitable.



**ROGERS  
STATUETTE CO.,**  
440 PEARL ST.,  
NEW YORK.



—POLITICS.—

The topic of the day:—A gouty old gentleman has been entertaining a friend, but they have become excited over a political discussion. The lady is trying to act as a peace-maker by playfully covering the mouth of one of the disputants with her hand, and holding her fan before the face of the other. This group would be a timely and attractive feature in any Jeweler's window. The workmanship and artistic execution is of the highest possible order. Height, 18 inches; length of base 18 inches; depth from front of base, 14 inches; weight when packed for shipment, 125 pounds; Retail Price, \$15.00.

### “ROGERS GROUPS.”

A term synonymous with “Perfect Art.”

“Rogers Groups,” says *The New England Magazine*, “is a term which has long been synonymous for art as perfect as the most costly marbles of foreign galleries, yet in available and satisfactory forms, bringing them within the reach of those whose appreciation of beauty is not diminished by limited means.”

The Art Goods Co., of Toronto, are applying for a charter.

F. S. Schneider, Peterborough, Ont., was married last week.

A. Chatfield, Guelph, Ont., has advertised his stock for sale by auction.

D. R. Dingwall, Winnipeg, Man., has refitted and remodeled his store in the latest style.

Ed. Buchanan, jeweler, Coldwater, Ont., is seriously ill with hemorrhage of the lungs.

The stock of A. V. Galbraith, Shelburne, Ont., is advertised to be sold by auction on Nov. 4.

Ernest L. Weiss has given a chattel mortgage to H. H. O'Flynn, jeweler, Madoc, Ont.; amount, \$436.

Recent visitors to Toronto included: J. Miller, Port Hope; George Hynds, Acton, and Charles A. Fox, Walkerton.

Louisa E. Nettleton has given a chattel mortgage to J. H. Carrique, jeweler, Collingwood, Ont.; amount, \$110.

William Henderson, jeweler, Lancaster, Ont., has completed a fine brick block, which he is using for a jeweler's shop and residence.

A burglar broke into the branch store of R. H. Jupp & Co., French River, one night last week, and stole over \$600 worth of watches, rings, dress goods, etc. Mr. Jupp is Mayor of Orillia, Ont.

C. D. Maughan, representing the Goldsmiths' Stock Co., Toronto, who returned Oct. 29 from a lengthy trip to the Pacific Coast, states that trade in British Columbia is about up to the average, the watch department being, perhaps, the most active. The high prices recently obtained for wheat have had a decidedly stimulating effect upon business in those parts of Manitoba where the harvest has been good, and there is every prospect of a brisk Christmas trade in that province. Mr. Maughan leaves in a few days for a trip to Halifax and the Eastern Provinces.

#### Heavy Taxpayers in Cranston, R. I.

PROVIDENCE, R. I., Oct. 29.—The Board of Assessors of the town of Cranston has completed the assessment of taxes for the present year, and among the heavier taxpayers are the

following jewelers: Dewey F. Adams, *et ux*, \$24,890; Arthur E. Austin, \$17,665; John Austin, \$104,230; George N. Babbington, \$12,300; John S. Beattie, *et ux*, \$14,740; Gustavus Bender, \$6,300; Oscar N. Bender, \$5,000; Charles G. Bloomer, \$8,825; Charles G. Bloomer, *et ux*, \$14,500; William W. Bloomer, \$6,200; Frank L. Budlong, \$9,920; Ernest W. Campbell, \$6,500; Horace F. Carpenter, \$30,920; Waity A. Champlin, \$13,235; Thomas Davis, estate, \$16,000; Walker A. Griffith, \$5,480; Henry A. Hidden, \$6,450; Henry C. Lindol, \$11,790; Philip and Andrew Linton, \$6,650; Sylvester K. Merrill, \$7,530; Isaac M. Potter, \$10,725; Lorenzo A. Vaughn, \$11,300; George L. Vose, \$17,100.

#### Jewelers Actively Participate in Providence's Sound Money Parade.

PROVIDENCE, R. I., Oct. 31.—To-night the National campaign practically came to a close by a mammoth torchlight and citizens' parade in this city, fully 5,000 marching men being in line. One of the noticeable features of the demonstration was the standing in the social, commercial and financial world of many of those participating. The manufacturing jewelers of this vicinity manifested considerable interest in the parade, and many of them were to be noticed in the ranks. Col. Theo. A. Barton was marshal of the second division. Among the aides were: Hoffman S. Dorchester, David Burton, Eugene F. Lawton, Howard D. Wilcox, Martin S. Fanning, Louis Schmidt, Charles E. Hancock.

The great feature of the monster parade, which occupied nearly two hours in passing a given point, was the trades procession, in which were represented several concerns interested in the jewelry industry. Among these were the following:

Three heavy teams of the Gorham Mfg. Co., escorted by nearly 500 employes.

Tilden-Thurber Co., three handsome delivery wagons.

Wood, Bicknell & Potter, three wagons, attractively decorated.

Large team, bearing transparency "Patriotism," escorted by about 100 men, represented the Kent & Stanley Co., Limited.

## ..Receiver's Sale..

—OF—

## FINE CLOCKS.

Chas. Jacques  
Clock Co.

22 Cortlandt Street,  
New York.

ALBERT C. WALL, Receiver.

## Harris & Harrington,

Formerly President and Treasurer of

Chas. Jacques  
Clock Co.,

Are now offering their new line of

Fine Clocks,

Bronzes and

Vases.

HARRIS & HARRINGTON,

22 Cortlandt Street,

NEW YORK.

## MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland.

21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

HOLIDAY GOODS

A FINE LINE OF SMALL LEVER

JEWELLED WATCHES.

## 5,500 JEWELERS MARCH AND SHOUT FOR McKINLEY, SOUND MONEY AND PROSPERITY.

The active participation by the New York jewelers in the political campaign culminated Saturday in the outpouring of 5,500 men iden-

parade was an unqualified success, a success that has never been approached. A fairer day could not be imagined than that which smiled upon the marching thousands from dawn to sunset. There was not a single cloud to mar the soft blue of the sky, and the air was just cool enough to suit both the paraders and the spectators, while a brisk breeze blew from the west that filled the folds of the myriads of banners and flung them out against the sky.

The parade has been fully and eloquently described by numerous writers of the press, and perhaps there is hardly a newspaper reader throughout the country who has not by this time a vivid idea of the beauty and impressiveness of this momentous occasion. But for the benefit of our readers we will enter somewhat particularly into the jewelers' portion of the parade. Though the jewelers were not to fall into line until nearly 3 o'clock, the intending paraders in this division foregathered in Maiden Lane and vicinity very early in the day in such large numbers that it was a difficult matter for one to push his way from one end

the street to the other. Such a gathering of the craft was never seen in the history of the country. But the turning out of the jewelers was undoubtedly greater in proportion than that of any other industry. It was John St. which was the first street to become conspicuous during the campaign by reason of its display of the American flag, and Maiden Lane soon followed. Hanging out from hundreds of windows above the heads of the gathering host of jewelers were flags and banners and mottoes in various devices, all indicating one common purpose. In the crowds that gathered in the road, the gray-haired head of the firm elbowed his porter or his messenger. Strict disciplinarian employers hobnobbed with their clerks, and upon the faces of all was reflected the same sentiment—the love of country and the determination to preserve its honored position. Here were 6,000 men, forming but a part of an aggregation of over 100,000 men, who were gathering with one end in view—presidents of companies, heads of famous business houses, diamond importers, expert silversmiths, traveling salesman, bookkeepers, clerks, artisans, janitors, porters, office boys, messengers—all gathered in one cause, a cause negative rather than positive in its character, for if the cause triumphed things would be just as they were. In the words of Shakespeare, they had decided to

“—rather bear those ills we have  
Than fly to others that we know not of.”

Or, in other words, they were satisfied with

the country's present institutions, hoping that the gradual mutability of affairs, rather than speedy revolution, will bring about a more prosperous condition of the country as a whole and of themselves as individuals.

The jewelers' part of the parade was designated as Twentieth Division, and the following were the officers: Marshal, O. G. Fessenden; chief aide, Henry E. Ide; aides, A. S. Pitt, C. F. Brinck, Percy I. Loud,



J. B. BOWDEN.

President, Jewelers' McKinley & Hobart Club. tified with the jewelry industry, to form a part of the monster demonstration of the Business Men's Sound Money Association of



O. G. FESSENDEN.

Marshal, Jewelers' Division of Parade. E. J. Deitsch, Wm. I. Rosenfeld, W. H. Brown, W. N. Walker, W. A. Wightman, E.



CHAS. L. TIFFANY.

1st Vice-Pres., Jewelers' McKinley & Hobart Club. New York, in which over 100,000 men marched for nearly eight and one-half hours. In every respect that can possibly be thought of the



DAVID C. DODD.

2d Vice-Pres., Jewelers' McKinley & Hobart Club. Untermeyer, Fred. Clapp, C. L. Powers, E. B. Eaton, M. L. Bowden, Julian Sternberger, A. F. Pfeiffer, Frank T. Sloan, D. Mygatt, G. E.

Wells, W. A. Bryant, Wm. Bardel, Hugh Dalziel, Jr., S. G. Walmsley, C. E. Maxfield, Robert Loch.

The jewelers wheeled into Broadway at 2:50 o'clock promptly, and a mighty cheer went up from the surrounding spectators. Following Marshal Fessenden came a broad banner of the Jewelers' Legion, illustrated on next page.

The Legion is composed of Tiffany & Co.'s employes exclusively. They were accorded the right of line of the Jewelers' Division, and reported 625 men, all from the New York salesrooms and factories, none of the firm's employes in the Forest Hills Works (Newark) being included. Tiffany & Co.'s employes or-



A. J. G. HODENPYL,  
3d VICE-PRES., JEWELERS' MCKINLEY & HOBART CLUB.

ganized for this parade entirely of their own volition; the firm neither contributed a cent toward the two flags raised by their employes nor in any other way influenced their united action in the cause of sound money, further than agreeing to close for the day to permit them to parade. Heretofore the Le-



HENRY E. IDE,  
CHIEF AIDE, JEWELERS' DIVISION OF PARADE.

gion seemed to be about equally divided between Democrats and Republicans; this year there appeared to be only one sentiment among them.

Behind the first banner came a couple of lines of such prominent men in the trade as Alfred H. Smith, Charles E. Bulkley, A. J. G. Hodenpyl, Louis Kahn, Moses Kahn, George W. Shiebler, Charles F. Wood, S.

Frankel, and others. Then came the Tiffany & Co representation, and a second banner like the first, except that the date of organization was 1896. Every man wore great showy yellow badges, which was a grateful variation from the sea of chrysanthemums that had



D. V. P. CADMUS,  
MEMBER OF EXECUTIVE COMMITTEE.

gone before. Most of the men's flags which they carried were trimmed with yellow.

The silversmithing industry formed a prominent part of the Jewelers' Division, the representation numbering fully 800, besides the silversmiths included in the Tiffany & Co. delegation. These representatives of one of America's greatest industries carried several banners, some of which are here shown in drawing, and others of which read as follows:

SILVERSMITHS' LEAGUE.  
SOUND MONEY  
AND AN HONEST DOLLAR.  
MCKINLEY AND HOBART,  
1896.

STERLING  
REPUBLICAN LEAGUE.  
ORGANIZED 1892.

The first banner was of yellow material and was carried by four men. The silversmiths carried little blue flags, in the center of which was a picture of the Republican candidate. The Sterling Republican League, composed of jewelers, brought with them a company of colored men, at the head of which marched a strapping big fellow, as black as coal. He wore a plug hat, and he fairly filled Broadway as he marched up with his tremendous swagger.

With the second division came an old banner that set the crowd along the line of march wild. It had been carried by the jewelers in several Presidential campaigns.

In the forepart of the division came the penmakers of Aikin, Lambert & Co., and they formed an individual lot. They wore large golden pens, about eight inches long, in their hats. The gold-beaters were out in force, and carried a simple yellow banner reading:

GOLD  
BEATERS.

One company of marchers wore great big sunflowers, the centers of which were occupied by pictures of McKinley. Others wore, hanging from their buttonholes, gold cups and



CHAS. F. WOOD,  
TREASURER, JEWELERS' MCKINLEY & HOBART CLUB.

pitchers. In one portion of the division was carried a purely political banner, reading:

JEWELERS' REPUBLICAN  
CLUB.



JOHN L. SHEPHERD,  
COMMERCIAL TRAVELERS' MCKINLEY & HOBART CLUB.

The Jewelers' Division wound up with some gorgeous companies, which had yellow over various parts of their clothing, not only in their hats and on their coats, but down the sides of their trousers. Along the line of march the jewelers gave vent to their musical talents, whole battalions singing:

"We'll hang Bill Bryan on a sour-apple tree."

As the marching host of jewelers passed the reviewing stand, some of the companies stopped and yelled:

"We are jewelers formed in line  
For McKinley and Hobart every time.

For William  
And Garret

Rickety—at—a—rat—tat  
Rickety—at—a—rat—tat

For William! Garret! and Gold" (The last screamed).

Another cry they had went as follows:

"We are for McKinley and Hobart too,  
Yes—yes—yes—yes!

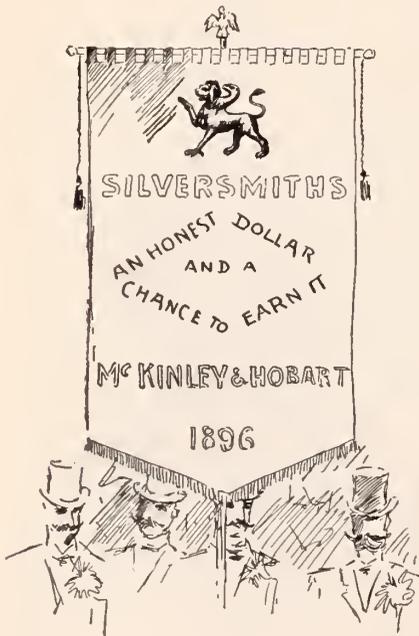
We know its best, and so do you:  
We're bound to put them through!  
They are bound to run all right,  
They'll beat the little boy out of sight  
And surely win the day!"

The Jewelers' Division was generally voted one of the finest parts of this remarkable demonstration, many of the lines, notable the first two, also the diamond men, led by B. F. Rees, all in high silk hats, and the beginning of second division, headed by W. N. Walker and W. A. Wightman.

The jewelers had two bands and four drum corps. Shortly before the marching order was given, the first band, Rogers' Seventh Regt. Band, played the "Doxology," and as the lines swung into Broadway the band broke forth into the strains of "America," and the refrain was caught up and answered by thousands of sight-seers who blocked the sidewalks and roads in the immediate vicinity.

THE CAPTAINS.

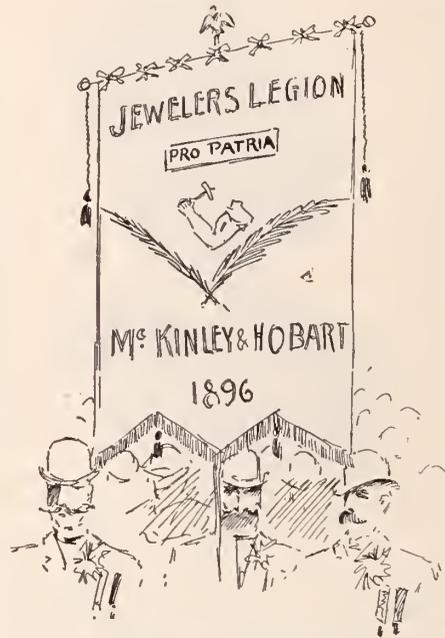
Geo. C. Austin, Jules Ascheim, Henry Altman, Geo. R. Andrews, J. C. Aikin, H. S. Aikin, J. T. Ashley, Geo. Alexander, C. Allen, J. L. Bowden, Chas. H. Burton, Jos. W. Beacham, Chas. H. Bent, H. G. Bailey, F. A.



WHITING MFG. CO., SILVERSMITHS' BANNER.

Burnham, Chas. H. Brintzinger, A. R. Brook, Wm. Becker, Daniel C. Bauer, E. D. Bird, A. J. Barrett, Geo. E. Baker, Oscar W. Brown, Thos. B. Benschel, Julius Bonner, J. Betzer, G. Brown, W. E. Blewett, C. H. Barnum, Jos. N. Barnes, C. B. Bartlett, H. B.

Britton, C. Breiner, H. A. Bliss, C. A. Borneman, Geo. T. Bynner, E. M. Blake, Milton P. Bagg, Lawrence Bender, H. S. Clark, Jno. Cairnes, H. R. Conklin, A. R. L. Chilton, Wm. Cooper, Andrus Cowen, W. F. Chambers, G. E. Clayton, Daniel Cochrane, I. W. Cokefair, W. C. Collins, C. Cuttin, F. W. Colwell, Chas. E. Deitsch, F. W. Druding, A.



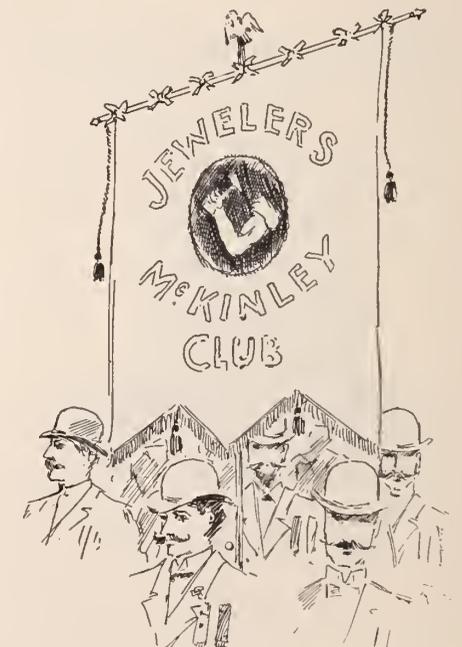
JEWELERS' LEGION BANNER

A. Dearden, Harry Diamond, Wm. Dreyfus, J. R. Deen, A. Durieux, P. Dunn, P. Dooley, L. Dennert, J. D. Doane, Peter Dammer, Nat. I. Durlach, A. J. Englert, Frederick Eheke, I. L. Flatow, Ferd. Fuchs, Henry Fuchs, A. T. Francis, P. H. Ferry, B. F. Fort, J. H. Fink, D. P. Fitzgerald, Aug. Goldsmith, Joseph Gott, L. W. Greiman, P. W. Gilcher, Jno R. Greason, Jno. R. Greason, Jr., Max Grossman, F. Gallagher, J. Gable, A. J. Grinberg, Jos. Hennessy, Chas. Hasselmeyer, J. Houghery, Geo. Hampton, Thos. E. Harper, Chas. C. Haensler, Chas. E. Hamma, E. Henbrant, G. A. Hollis, W. Hopfensack, L. W. Hraba, Jos. J. Hoffman, R. S. Hayes, G. Hoffman, C. Henbaut, W. W. Hayden, D. B. Hunt, H. J. Hall, C. E. Hastings, A. Wardner Harrington, Chas. R. Jung, W. H. Jones, J. H. Jacobs, L. H. Keller, Jno. R. Keim, Rudolph Kishner, Chas. W. Kruger, Jno. Keeler, Arthur J. Kahn, L. Katzenberg, A. M. Kirkwood, W. G. King, Julius King, Stephen B. King, Max Klein, Paul H. Oppenheimer, H. Z. Oppenheimer, Chas. E. Lansing, M. Lichtenauer, Chas. Lightstone, Frank A. Lewis, Jno. Lamont, Jno. Lindauer, Sol. Lindenborn, D. J. Larkin, Jas. E. Linwood, H. S. Leggett, H. A. Lagrin, Sr., H. Lipfirt, Hy. Levy, Albert F. Mayer, David Mayer, H. D. Mix, A. W. Woodhull, M. M. de Marsellus, E. S. Miller, W. H. Moest, H. J. McGrath, C. H. Morloch, Jno. J. McGuire, W. W. Middlebrook, C. G. Malliet, J. H. Mabie, Geo. W. Mabie, S. W. McDonald, R. G. Monroe, G. W. Manz, A. A. Noble, Geo. Nennenger, J. A. T. Obrig, Jno. H. Price, Alex. Powell, Wm. Payne, A. Patterson, Geo. W. Parks, H.

C. Parker, Henry Price, Jno. Rydell, Alfred Renshaw, M. A. Rogers, J. Robbins, W. D. Reeder, A. Rutherford, C. J. Roehr, B. F. Rees, J. F. Simmons, F. W. Sayermann, Hy. Solomon, Louis Schonmann, Geo. A. Schroen, Geo. W. Shiebler, W. H. Simmonson, F. W. Spengler, Godfrey Swanby, Henry Seibert, J. N. Sinnock, W. D. Sinnock, Jno. B. Shea, A. M. Shiebler, Isidor Stern, Arthur Simmons, C. F. Simmons, L. H. Stern, W. P. Smith, T. S. Smith, W. H. Stead, J. Sheridan, Jno. D. Sypher, Chas. Silverstein, E. G. Swinney, F. S. Sherry, H. L. Schraeder, A. J. Schmidt, R. B. Sanderson, A. J. Sutton, Sigmund Stern, D. C. Townsend, M. F. Tipper, H. H. Treadwell, H. Triebel, H. A. Todd, Wm. Town, C. Tieler, Geo. V. Tucker, Wm. Thomas, L. D. Urbana, Geo. Viemeister, Geo. Van Cleff, J. J. Van Neu, E. Vatie, H. W. Wheeler, D. W. Webster, Louis Weber, Robt. Winslow, A. Walter, M. L. Ward, Robt. Welch, Hy. Wiener, Fred. Wheeler, F. Walker, P. J. White, F. B. Yerrington, W. F. Yanss, A. Yates, Jas. C. Duguid, Wm. Scheer, Nate Harrison, J. T. Curran, Claude Berrand, Geo. Little, W. L. Rich, B. Friedman, Jacob Pohn, M. J. Phelps, Chas. M. Levy, C. F. Olpp, F. L. Marshal, J. H. Adams, Louis Marks, Geo. Straut, H. M. Larter, H. Van Brusholba, W. T. Hoyt, A. McKeon, C. J. Cook, J. V. Peltz, T. M. Francke, A. H. Augi, L. E. Hulbert.

As nearly complete list of the jewelry firms represented in the parade as is obtainable is as follows:

- |                               |                        |
|-------------------------------|------------------------|
| Tiffany & Co., 500            | Gorham Mfg. Co., 360   |
| Whiting Mfg. Co., 400         | Stern Bros. & Co., 160 |
| Aikin-Lambert Jewelry Co., 50 | Thomas W. Adams & Co.  |
| Alling & Co.                  | L. Adler & Son         |
| J. Asher                      | Arnold & Steere        |
| Barber Jewelry Mfg. Co.       | Wm. H. Ball & Co.      |
|                               | H. F. Barrows & Co.    |



JEWELERS' MCKINLEY & HOBART CLUB BANNER.

- |                        |                    |
|------------------------|--------------------|
| Barstow & Williams     | William Barthman   |
| Baslein & Oseroff      | E. S. Bass & Co.   |
| Bassett Jewelry Co     | Battin & Co.       |
| E. Bayot               | Bergstein & Son    |
| Bernheim, Cohen & Beer | H. C. Bidwell      |
| R. Blackinton & Co.    | W. & S. Blackinton |

Block & Bergfels  
 M. V. Booth  
 J. B. Bowden & Co.  
 Bride & Tinckler  
 Thomas F. Brogan Co.  
 H. Brunner & Sons  
 Bugbee & Niles  
 George H. Cahoon & Co.  
 Champenois & Co.  
 G. W. Cheever & Co.  
 W. G. Clark & Co.  
 C. K. Colby  
 Edward R. Cohen  
 R. F. Cooke  
 Cooper & Forman  
 D. R. Corbin  
 S. Cottle Co.  
 James L. Crandall  
 Luther H. Crockett  
 Cutler & Lull,  
 A. Davidoff  
 B. H. Davis & Co.  
 G. A. Deau & Co.  
 O. C. Devereux & Co.  
 Thomas J. Dow  
 Downing & Keller  
 Duryea Co.  
 Falkenau, Oppenheimer  
 & Co.  
 H. Finklestein  
 R. Fleig & Co.  
 Fint, Blood & Co.  
 Stephen L. Folger  
 Fowler Bros.  
 E. I. Franklin & Co.  
 Eugene Freiberger  
 French & Franklin Mfg Co.  
 M. Freudenberg  
 T. G. Frothingham & Co.  
 Robert S. Gatler  
 Gini & Schenck  
 Henry Glorieux  
 J. Goldberg  
 M. Goldman  
 C. P. Goldsmith & Co.  
 Goldsmith & Frank  
 Chas Gosling  
 H. Grabowski  
 John R. Greason & Son  
 L. Greenstein  
 Alfred Gumbiner  
 Hamilton & Hamilton, Jr.  
 Groeschel & Harrison  
 Henry C. Haskell  
 A. J. Hedges & Co.  
 A. Held & Co.  
 Henry Henze & Co.  
 H. Heinrich  
 Lindley J. Highan  
 Holmes & Lucas  
 George H. Horth  
 Howard & Cockshaw  
 Hubbard & Co.  
 Hunt & Fuller  
 Hurd Bros.  
 Hutchison & Huetis  
 V. Jansky  
 Paul Jeanne  
 Jung, Staiger & Klitz  
 N. Kaplan  
 A. R. Katz & Co.  
 Frederick Kaffeman  
 John R. Keim  
 John Keller  
 Kent & Stanley Co., Ltd.  
 Ketcham & McDougall  
 Kipper, Vogel & Co.  
 M. Klugherz  
 John A. Knoeller  
 Kremenz & Co.  
 John W. F. Ellers  
 Empire Jewelry Mfg. Co.  
 Freeman, Engley & Co.  
 G. E. Luther & Co.  
 H. Ludwig Co.  
 E. L. Logee & Co.  
 Link, Agnell & Weiss  
 H. C. Linfol  
 Leys, Trout & Co.

Bonner, Rich & Co.  
 Louis Bornemann  
 Charles G. Braxmar  
 D. F. Briggs Co.  
 Maurice Brower  
 Herman Bub  
 J. Bulova  
 Carter, Hastings & Howe  
 Joseph L. Chatellier  
 D. R. Child & Co.  
 Cohen & Darlacher  
 Clarke & Co.  
 Isaac Cole  
 J. R. Cooper  
 Ed. Coppersmith  
 Cohn & Bro.  
 Cox, Cooper, Ward & Young  
 Cross & Beguelin,  
 Daggett & Clap  
 Salomon Davidson  
 Day, Clark & Co.  
 August F. De Jonge  
 Dominick & Hafl,  
 H. Didi-hem & Bro.  
 William Downey  
 Durand & Co  
 William R. Dutemple &  
 Co.  
 Joseph H. Fink & Co.  
 S. E. Fisher & Co.  
 Fletcher, Burrows & Co.  
 J. A. Flomerfelt & Co.  
 Foster & Bailey  
 Martin, Frank & Co.  
 B. S. Freeman & Co.  
 Freeman Bros.  
 Albert Freund  
 L. Friedberger & Co.  
 A. S. Gardiner & Co.  
 Geoffrey & Co.  
 Globe Jewelry Co.  
 Ira Goddard  
 Goldberg & Refes  
 Adolph Goldsmith & Son  
 M. & T. Goldsmith  
 C. Goldstein  
 S. Graboff  
 J. L. Granbery  
 Wm. C. Greene & Co.  
 Griffith Brothers  
 Hafner & Kohart  
 Hancock, Becker & Co.  
 P. Hartmann  
 Eldin B. Hayden  
 Heilbronner, Brandt & Stern  
 Heller & Bardel  
 Henderson & Winter  
 J. Herzog & Co.  
 J. Frank Hill  
 Geo. W. Holske & Co.  
 Joseph H. Horton  
 Hoyt, Geiger & Co.  
 George Hulter  
 Hunter Bros.  
 W. O. Hutchins & Co.  
 R. H. Ingersoll & Bro.  
 Leon P. Jeanne  
 Joseph A. Jergen  
 Chas. Kahn  
 Henry Karsch  
 Katzin & Baskin  
 William A. Keckel  
 Chas. Keller & Co.  
 R. Keller  
 Wm. B. Kerr & Co.  
 Wm. Kincherf  
 C. H. Kirby Co.  
 Charles Knapp  
 F. Kohn  
 H. Kroll & Co.  
 B. Eckstein & Co.  
 Engelfried, Braun & Weld-  
 man  
 William H. Luther & Son  
 A. Lounsbury & Son  
 P. & A. Linton  
 Lincoln, Bacon & Co.  
 Leberfreund & Weinreb  
 Lewis, Wessel & Leward

S. M. Lewis & Co.  
 Martin D. Levy  
 G. H. Leonhardt  
 The Lenat Co.  
 I. L. Lehwess  
 H. Lederer & Bro.  
 Laubheim Bros.  
 Mayers & Mueller  
 John B. Murphy  
 R. Monterosa  
 M. Miller  
 George J. Miller  
 Carl Mezger  
 S. K. Merrill & Co.  
 Meerbott Mfg. Co.  
 Maxheimer & Beresford  
 Marx Kosuth Jewelry Co.  
 Marden & Kettlety  
 W. A. Malliet  
 Joseph C. Maigne  
 J. F. Newman  
 A. Neuman  
 Nordt & Heppding  
 W. Nicholson  
 Ostby & Barton Co.  
 Richard Oliver & Bloom-  
 field  
 Obermeyer & Laing  
 Saul Prager  
 Potter & Buffinton  
 W. L. Pollack & Co.  
 A. Pinover & Co.  
 Pearce, Kursh & Co.  
 Palmer & Capron  
 J. N. Provenzano  
 Providence Stock Co.  
 Rudolph Ruetiman.  
 Rothschild Bros.  
 George H. Rosenblatt  
 Charles Rose  
 Ripley, Howland Mfg. Co.  
 J. W. Richardson & Co.  
 E. Ira Richards & Co.  
 D. I. Reynolds & Son  
 Regnell, Bigney & Co.  
 Read & Lincoln  
 Rainess Bros.  
 F. Shuldenfrei  
 Shafer & Douglas  
 Sexton Brothers  
 Charles Seidel  
 O. Schwenke  
 Schroder & Granboru  
 James G. Scholefield  
 L. Schoenberg  
 M. Schiff  
 Robert Schoefer  
 Meyer Sampson  
 Jacob Strauss & Sons  
 Stites Jewelry Co.  
 Louis Stern  
 Springer & Hacker  
 M. Spindler & Co.  
 W. C. Spaulding  
 Snow & Westcott  
 Warren G. Smith & Co.  
 H. L. Smith  
 Sloan & Co.  
 R. F. Simmons & Co.  
 Trier Bros.,  
 E. B. Thornton & Co.,  
 Philip Thoma,  
 Taylor & Son,  
 B. A. Ballou & Co.,  
 Jules Ascheim,  
 G. L. Voss & Co.,  
 Wortz & Voorhis,  
 Gilbert A. Woglom,  
 Williams & Payton,

Lewis Bros.  
 Charles M. Levy  
 John D. Lennon  
 H. Lebr Co.  
 E. A. Lehmann & Co.  
 Samuel Lawson  
 Larter, Elcox & Co.  
 S. F. Myers & Co.  
 R. L. Moorhead & Co.  
 Mckridge Mfg. Co.  
 James M. Miller  
 Carl Moller  
 H. D. Merritt & Co.  
 Albert Meute  
 Mayhew & Carrington  
 John T. Mauran Mfg. Co.  
 Martin, Copeland & Co.  
 Marcus & Co.  
 C. G. Malliet & Co.  
 Magerhaus & Brokaw  
 Newwitter & Rosenheim  
 Bernard Netz  
 Ludwig Nissen & Co.  
 New York Watch Co.  
 H. Z. & H. Oppenheimer  
 Odenheimer, Zimmern &  
 Co.  
 F. A. Prince & Co.  
 S. C. Powell  
 F. Porzer  
 Plainville Stock Co.  
 Clarence L. Pierce  
 Parks Bros. & Rogers  
 A. A. Pace  
 L. Quenzer  
 T. Quayle & Co.  
 Rubenstein Bros.  
 J. M. Rossi  
 D. Rosenbaum  
 E. E. Robert  
 Riley, French & Heffron  
 Enos Richardson & Co.  
 Bernard Rice & Son  
 Renomme Mfg. Co.  
 Reeves & Sillocks  
 Rees & Yankauer  
 Simons, Brother & Co.  
 N. M. Shepard & Co.  
 Seyd & Co.  
 R. Seidel  
 C. W. Sedgwick  
 R. H. Schweichert & Co.  
 Schroder, Grabhorn & Co  
 D. M. Schonefeld  
 Schmitt & Frey  
 E. Scheller  
 Edward F. Sanford  
 George O. Street & Sons  
 Stone Bros.  
 J. Sterscher  
 Sterling Mfg. Co.  
 Isaac Spiner  
 Spier & Forheim  
 D. S. Spaulding  
 Wm. Smith & Co.  
 T. I. Smith & Co.  
 C. Sidney Smith  
 Simcock & Sherrill  
 Totten & Sommer Co.,  
 Thornton Bros.,  
 Tenner & Baum,  
 Tarrant & Grismond,  
 Averbek & Averbek,  
 Isaac Bach,  
 Unger Bros.,  
 Woodside Sterling Co.,  
 Louis Witsenhausen,  
 C. B. Wilkinson,  
 C. B. Wilkinson,

# The Genuine Rogers Electro Silver Plate.

THE name of Rogers wrongly used on Silver Plated Goods of inferior quality by those who have no moral right to it, is **not** a guarantee of high quality of goods; but the

ORIGINAL AND GENUINE

## STAR ★ BRAND,

STAMPED

## ★ ROGERS & BRO. A-I.

which has been made continuously for

## HALF A CENTURY

and made the name of Rogers celebrated, has been during that period, and still continues to be

## THE GUARANTEE

of the best quality.

IT IS MANUFACTURED EXCLUSIVELY BY

# Rogers & Brother,

16 CORTLANDT ST., N. Y. WATERBURY, CONN.

## A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS. WHITE FOR PARTICULARS.

James C. Wilkins,  
D. Wilcox & Co.,  
Wiener Brothers,  
Hayden W. Wheeler & Co.,  
Wendell & Co.,  
F. H. Weinberg,  
W. E. Webster & Co.,  
G. K. Webster,  
Thomas M. Ward,  
Whiting & Davis,  
H. Zeitner,  
Jewelers' Tool Dealers,  
Jewelry and Morocco Case  
Dealers,  
Retail Jewelers,

Charles Wild,  
Wightman & Hough Co.,  
Sidney T. White,  
H. Wexel & Co.,  
Charles Weller & Co.,  
Leopold Weil & Co.,  
Watson & Newell Co.,  
Edwin D. Washburne & Co.,  
Waite, Thresher Co.,  
Wm. Zimmermann,  
Young & Stern,  
Jewelry Polishers,  
Dealers in Jewelers' Sup-  
plies.

Randel, Barmore & Billings, J. H. Knapp, Rogers &  
Bro., The Bailey Co., Meriden Britannia Co., M. Fox  
& Co., Miller P. Bigg, Dennison Mfg. Co., Spencer  
Optical Mfg. Co., Deitch Bros., Ferd. Fuchs & Bro.,  
T. B. Starr, J. H. Fink & Co., Levy, Dreyfus & Co., A.  
J. Grinberg & Co., Biny, Dreyfus & Co., Lewis,  
Kaiser & Luthy, Hayden Mfg. Co., Hodenpyl & Sons,  
Chas. Haensler, L. H. Keller & Co., Ludwig Lehman  
Arthur Kahn, Mabie, Todd & Bard, Julius King  
Optical Co., M. B. Bryant & Co., C. W. Schumann,  
Jno. Lamont, Robbins & Appleton, Simpson, Hall  
Miller & Co., Marsellus & Pitt, Wm. Moir, American  
Watch Case Co., R. C. Hahn, Bassett Jewelry Co.,  
New Haven Clock Co., Rees, Zimmern & Rees, E.  
Aug. Neresheimer & Co., Geo. W. Shiebler & Co.,  
Ehrlich & Simnock, Jos. Fahys & Co., Lissauer & Co.,  
N. H. White & Co.

About 5,500 persons turned out in the  
parade, over 5,300 being recorded on the  
books of the Jewelers' McKinley & Hobart  
Club. Tiffany & Co. had 33 companies;  
Whiting Mfg. Co., 23; Gorham Mfg. Co., 18;  
Stern Bros. & Co., 10; Carter, Hastings &  
Howe, 7; Benedict Bros., 4; gold beaters, 6;  
J. B. Bowden & Co., 4; Dennison Mfg. Co., 3.

Among the aides to General Horace Porter

the jewelry industry was represented by Ira  
H. Barrows, George E. Fahys and Max J.  
Lissauer.

The officers of the Jewelers' McKinley &  
Hobart Club are as follows:

J. B. Bowden, president; Chas. L. Tiffany, 1st vice-  
president; David C. Dodd, Jr., 2d vice-president;  
A. J. G. Hodenpyl, 3d vice president; Chas. F. Wood,  
reasurer; A. Birker Snow, secretary. Executive  
Committee: O. G. Fessenden, chairman; Byron W.  
Greene, J. C. Mount, E. V. Clergue, D. V. P. Cad-  
mus, Chas. F. Brinck, Jno. J. Fuller, W. H. Brown,  
George Fahys, Appleton Smith, Jno. L. Shepherd,  
H. A. Scofield, Jno. C. Day, Robert Loch, Henry E.  
Ide, Wm. D. Carrow, A. S. Pitt, Harry B. Thorn-  
bury, Ludwig Nissen, John Frick.

VICE-PRESIDENTS.

Henry Randel, Daniel F. Appleton, Aaron Carter,  
Jr., Enos Richardson, Thomas G. Brown, Hayden W.  
Wheeler, William R. Alling, Chester Billings, A. K.  
Sloan, Edward Holbrook, Read Benedict, J. C. Aikin,  
Jas. Hedges, A. H. Smith, M. B. Bryant, C. T. Cook,  
Charles E. Bulkeley, James P. Snow, Julius Leb-  
kuecher, L. Lilienthal, M. J. Lissauer, H. K. Dyer,  
William Riker, Jr., John C. Downing, A. K. Shiebler,  
Stephen Avery, James E. Spencer, Charles Pickslay,  
R. S. Hamilton, Jr., Ira Goddard, George C. White,  
A. W. Sexton, F. H. Larter, C. E. Breckenridge,  
W. B. Durand, Leopold Stern, Joseph Fahys, David  
Untermeyer, George H. Fish, Louis Kahn, M. Good-  
friend, Henry Abbott, C. G. Alford, W. R. Alling,  
D. F. Appleton, C. F. A. Bartens, Mr. Rice, R. S.  
Ferguson, Robt C. Black, J. W. Block, C. G. Brax-  
mar, Thos. G. Brown, T. B. Bynner, Henry  
Carter, S. Cottle, H. B. Dominick, Frank Cook,  
O. M. Farrand, Mr. Fink, C. J. Fox, J. F. Fradley,  
S. Frankel, H. Freund, M. Freund, E. M. Gattle,  
F. Simmons, Wm. Ginnel, G. and F. Goldsmith, J.  
R. Greason, W. T. Gregg, H. C. Haskell, Thos. W.  
Winter, Mr. Howard, A. K. Shiebler, E. S. John-  
son, J. H. Johnston, B. Karsch, J. R. Keim, David

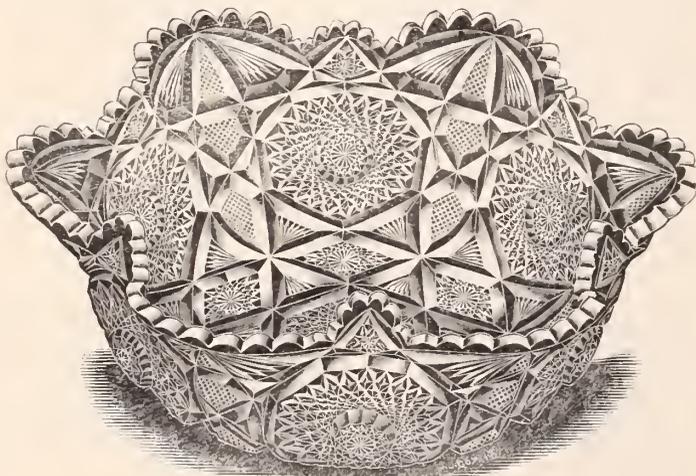
Keller, Mr. McDougall, Julius King, F. Kroeber, Mr.  
Lambert, E. S. Dreyfus, J. A. Linherr, A. Lorsch, Al-  
lan Lounsbury, Geo. E. Marcus, W. H. Copeland, E.  
Aug. Neresheimer, Mr. Bloomfield, August Oppen-  
heimer, Morris Prager, C. Perret, Frank Rich-  
ardson, J. F. Saunders, F. L. Douglas, Moses  
Kahn, Julius L. Oppenheimer, Luther Hyde, Mr. Moore,  
Mr. Farnum, G. W. Shiebler, H. S. Sherrill, David  
Smith, John Spencer, L. Strasburger, Geo. Street, A.  
J. Hedges, A. Wallach & Co., Wallach & Schiele, E.  
G. Webster, Mr. Weiss, Chas. Welsh, H. H. Butts,  
N. H. White, J. R. Wood, G. T. Woglom, A. F. Wise,  
A. A. Webster, S. Blackinton, J. Hamerschlag, G.  
Hamlin, P. H. Savory, J. M. Goddard, A. Cross.

HOW THE JEWELRY DISTRICT WAS DECORATED.

The jewelry trade evidently contributed  
with a lavish hand toward the \$1,000,000 said  
to have been spent in New York for flags and  
other decorations in honor of the big parade.  
Hundreds of flags and hundreds of yards of  
bunting displayed along Maiden Lane, John  
and Nassau Sts. and Broadway, between Fulton  
and Liberty Sts., bore evidence of the enthu-  
siasm with which the jewelers joined in the  
colossal demonstration.

One of the most handsomely decorated  
buildings was the Sheldon Building, 68 and 70  
Nassau St. Broad streamers of red, white and  
blue hung from the twelfth to the ground  
floors, while similar streamers were used in  
draping the door. The windows of Stern  
Bros. & Co.'s office, on the first floor, were pre-  
tinely decorated. Hardly less gay in appear-  
ance was the Prescott Building, 65 Nassau  
St.

# ..The Straus American Cut Glass



SALAD BOWL.—GOLDEN ROD.

BECAUSE OF ITS  
EXQUISITE FINISH and  
LASTING BRILLIANCY

Is the most popular glass  
with jewelers.

All Straus Cut Glass is finished and pol-  
ished by hand only—no chemicals used.

We have never attempted to lower the  
standard of quality to compete with the  
cheap imported cut glass. The result  
speaks for itself. Our cutting factory  
is running full handed until 9 o'clock  
every night to cope with orders.

12 NEW CUTTINGS THIS YEAR.

The Straus Cut Glass is the first and only American  
Cut Glass used by H. I. M. the Czar of Russia.

**L. STRAUS & SONS,** 42, 44, 46 and 48 Warren  
and 116 Chambers Streets,

FACTORY, HOBOKEN, N. J.

NEW YORK.



OUR POSITION PROVED UNASSAILABLE BY THE  
**DECISION OF THE COURT.**

PRESENT.

HON. ALFRED C. COXE,

*Judge.*

WILLIAM B. KERR AND PAUL L. V. THIERY, CO-  
 PARTNERS, TRADING AS WILLIAM B. KERR  
 AND COMPANY.

*Complainants.*

AGAINST

CHARLES DEITSCH AND EDWARD J. DEITSCH, CO-  
 PARTNERS, TRADING AS DEITSCH BROTHERS,  
 ET AL.

*Defendants.*

At a Stated Term of the Circuit Court of the United States, for the Southern District of New York, held in the Post Office Building in the City of New York, on the 23d day of October, in the year of Our Lord, one thousand eight hundred and ninety-six.

This cause having come on to be heard upon the bill of complaint, the answer thereto and the replication of the plaintiffs to such answer, and after hearing Hugo S. Mack, Esq., Counsel for defendants, in favor of a motion for dismissal of the plaintiffs' bill of complaint, and no one opposing;

**NOW, THEREFORE**, on consideration thereof, it is **ORDERED, ADJUDGED** and **DECREED**, and the Court doth hereby **ORDER, ADJUDGE AND DECREE**;

That the complainants' said bill of complaint be and the same hereby is **DISMISSED** upon the **MERITS** in all respects **WITH COSTS** to be paid by the **PLAINTIFFS** to the defendants and to be taxed, and that **DEFENDANTS** have **JUDGMENT** and **EXECUTION** for said **COSTS** as taxed.

Signed, ALFRED C. COXE.



**DEITSCH BROS.,** 7 East 17th Street,  
 NEW YORK.

Makers of Leather, Ivory, Tortoise Shell and Ebony Goods, and Sterling Silver Novelties.

Our designs have been noted in the past for their originality, and this season is no exception to the rule. We also show an abundance of **NEW LEATHERS**.

The Lorsch Building, 37 and 39 Maiden Lane, was covered with flags, as was, indeed, nearly every building on the Lane. L. & M. Kahn & Co., occupying the first floor of 170 Broadway, with a frontage also on Maiden Lane, showed a flag in every window. J. B. Bowden & Co., 1 and 3 Maiden Lane, made an equally strong display.

### Pearl Fisheries and the Pearl Supply.

[Commenced Sept. 2, 1896.]

SINGAPORE.

I have the honor to report that, in reply to my requests for information relative to pearls and pearl fisheries, I have received, on the part of the Government here, a communication from the honorable Colonial Secretary, of which I submit a copy, and, on the part of the mercantile community, a letter from Messrs. McAlister & Co., one from Mr. D. Brandt, of Messrs. D. Brandt & Co., and one from Messrs. Grünberg Bros., copies of which I also attach.

E. SPENCER PRATT,  
Consul-General.

SINGAPORE, March 4, 1896.

THE COLONIAL SECRETARY TO CONSUL-GENERAL PRATT.  
COLONIAL SECRETARY'S OFFICE,  
Singapore, February 25, 1896.

E. SPENCER PRATT, Esq.  
Consul-General of the United States, Singapore.

SIR: In reply to your letter of the 10th instant, I am directed to inform you that there is no regular fishery for pearls in the territorial waters of this colony or in the neighborhood thereof.

The pearls in the market here are believed to be obtained from the fisheries off Australia and Thursday Island, from off the Mergui Archipelago, the Gulf of Manaar, and Tamblagan Bay, in Indian waters, and from the Persian Gulf.

An American agent in the Persian Gulf or at Thursday Island would most likely be able to obtain all the pearls that may be required if he were prepared to pay the market price for them.

I am informed that in Singapore, Messrs. McAlister & Co. and Grünberg Bros. have pearls for sale.

I have the honor to be, sir, your obedient servant,  
J. A. SWETTENHAM,  
Colonial Secretary.

MESSRS. MCALISTER & CO. TO CONSUL-GENERAL PRATT.  
SINGAPORE, March 5, 1896.

E. SPENCER PRATT, Esq.  
United States Consul-General, Singapore.

DEAR SIR: We are in receipt of your favor of the 28th ultimo, regarding small pearls for manufacturing jewelers.

As interested largely in pearling and acting as agents for a large number of the pearl fisheries and having \$100,000 to \$150,000 of pearls going through our hands annually, we have to inform you that the

greater part of these are forwarded to London for sale while of those sold here, the small or seed pearls, such as are used by manufacturing jewelers, are never picked out or sold separately. As a rule, we never split up a consignment by selling any one lot therein separately.

If American dealers would give us an idea of the exact class of pearls inquired for, with probable requirements, we have no doubt we could procure a considerable quantity in this market.

We receive pearls here from Lower Burmah, Western Australia, Sooloo, and, in small quantities, from Queensland.

We are, dear sir, yours faithfully,  
MCALISTER & Co.

MR. BRANDT TO CONSUL-GENERAL PRATT.  
SINGAPORE, February 25, 1896.

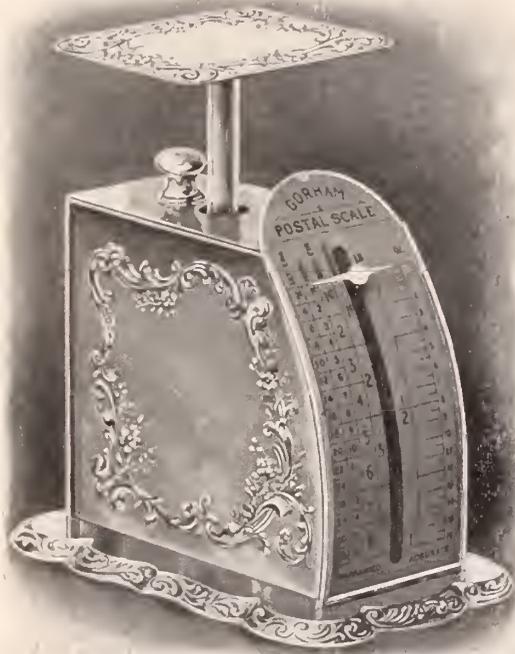
DEAR MR. PRATT: In reply to your note of the 21st instant, there is very little import and trade here in small pearls, which I take to be pearls of from one-fourth of 1 grain to 4 grains weight. These small pearls arrive here from the fisheries in Mergui, Sooloo, and Western Australia in very small quantities, and are chiefly exported to China, the better ones for jewelry and the inferior ones for medicinal purposes. In fact, small pearls are often imported here for sale from Madras, Colombo, and Bombay, which are the places which could supply you the desired information.

The trade hence to Europe is mostly in the large sizes, "baroques" and regular shapes.

Yours, faithfully,  
D. BRANDT.

(To be Continued.)

An attractive addition to the furnishings for a lady's writing table.



The "Gorham" Postal Scale No. 20.  
Sterling Silver, Actual Size, Patents Pending.  
Warranted Absolutely Accurate.



# The "Gorham" Postal Scale.

## TO THE TRADE:

Your attention is called to our Sterling Silver Postal Scale. It indicates instantly and accurately the amount of postage—in cents—required for letters, books, newspapers, circulars and merchandise, to the limit of one pound in weight. The Scale is made in two styles of decoration. As it will be extensively advertised in November and December issues of the leading magazines as "on sale by the better class of jewelers," we advise that orders be immediately placed to meet the demands which may reasonably be expected.

Yours very truly,

**Gorham Mfg. Co.,**  
SILVERSMITHS.

NEW YORK:  
Broadway & 10th St.  
23, Maiden Lane.

CHICAGO:  
137 & 139 State St.

SAN FRANCISCO:  
118 & 120 Sutter St.

WORKS: Providence, R. I.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXIII. Nov. 4, 1896. No. 14.

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## Wrongful Use of the Word "Quadruple."

IT is a deplorable circumstance in the world of industry that as soon as an article becomes noted throughout the country as possessing certain desirable qualities, a flood of imitation merchandise masquerading as the genuine is produced by manufacturers, who, while in all other respects honest and God-fearing men, have no scruples in producing false and lying goods. There is, no doubt, a large demand for fraudulent merchandise, that is merchandise designated by stamp, label, print, or box as being something far superior to what it is. There is, no doubt, a part of the population who want their fire gilt brass rings stamped with the symbol "18 k"; their tin plated iron spoons stamped with the legend "Sterling 925-1000 fine." Manufacturers of such goods can hardly be blamed for making them to supply this demand, though it is difficult for the philosopher to understand how any one with an acute conscience can engage in their manufacture. There can be little moral satisfaction to one in the knowledge that he is perpetuating a falsehood and affording opportunities to the unscrupulous to palm off false as genuine goods. But perhaps these manufacturers care little for moral satisfaction so long as the financial satisfaction is forthcoming.

Perhaps no class of goods has been more bastardized than silver plated ware, until to-day qualitative terms used in connection with this class of manufacture and which at one time had definite significance, now have no meaning, or, if any, just the reverse of that they possessed when initially used. The term "quadruple" applied to a piece of silver plated ware, which, while it may never have definitely meant that the piece was covered with a thickness of silver equal to four times that of single plate, at least meant that the piece was of the highest grade of silver plated ware produced by reputable manufacturers, has of late years been stamped on and used in connection with so much worthless goods that the older manufacturers of silver plated ware, the manufacturers who founded and established this essentially American industry, have decided to discontinue entirely the use of the word, and will hereafter rely upon the guarantee afforded by their name. The letters from these concerns bearing upon this subject, published in another portion of this issue of THE CIRCULAR, are fraught with interest to the entire jewelry trade. The opinions set forth in them will be endorsed by all jewelers who believe that the preservation of their business depends upon the honest qualities of the merchandise they handle, as opposed to the base imitations that are disposed of by the average department store.

DURING the period of business depression which many think is about to come to a close perhaps no other industry has suffered to as great extent as the American watch manufacture. But now a hopeful feeling seems to exist in the watch trade, and com-

ments such as the following from President Eaton, of the United States Watch Co., in his paper, the *Waltham News*, are not infrequently heard:

"With the return of prosperity to the land the old rate of wages must inevitably come back, inasmuch as the price of all commodities will be increased per force of a stimulated demand. Watches, which are sold for almost next to nothing now, will advance in price with all other articles, and then we shall expect to see the wages of watch factory employes restored at the earliest moment."

## The Death of Herman Levison.

A dispatch from San Francisco, Cal., Oct. 30, announced the death of Herman Levison, of the California Jewelry Co. (Levison Bros & Co.), the largest jewelry jobbers of that city.

Herman Levison was the head of the California Jewelry Co., 134 Sutter St., San Francisco. He was born in Germany and came to this country about 35 years ago. He first settled in New York, where he was employed as a watchmaker, but later went to California and became a salesman for R. B. Gray, jeweler, San Francisco. About 30 years ago Herman Levison and his brother, Louis, bought out Mr. Gray's business, which they continued under the style of Levison Bros. Louis Levison retired, but the name was retained when Herman Levison continued. The business is also known as the California Jewelry Co.

Mr. Levison did the largest jewelry business on the Pacific slope, and was reputed to be worth about \$3,000,000.

## W. W. Stewart Wins His Suit Against the American News Co.

Judge Lacombe, in the United States Circuit Court, Wednesday, handed down a final decree in the second suit brought by Wm. W. Stewart against the American News Co., involving four patents on fountain pens granted to Mr. Stewart. The decree, which is entered by consent, is to the effect that Stewart's patents are good and valid in law, and that he is entitled to the exclusive rights under them and to the inventions and improvements secured thereby.

The decree states that the American News Co. have infringed upon the letters patent and upon the exclusive rights of the Stewart patents by selling fountain pens bearing the name "Paul E. Wirt" and made according to and containing the inventions and improvements described in these letters patent.

It is also decreed that a perpetual injunction be issued, restraining the American News Co. from directly or indirectly making, selling or using the fountain pens which they control bearing the name "Paul E. Wirt," or any other "Paul E. Wirt" fountain pen like or similar to those which the defendants have heretofore made, used or sold, containing the inventions or improvements described in Stewart's patents; also from counterfeiting or imitating these inventions and improvements by making, using or selling "Paul E. Wirt" pens.

### New York Notes.

H. E. Oppenheimer & Co. have filed a judgment for \$154.54 against Julia F. Morton.

C. L. Tiffany has filed a judgment for costs amounting to \$111.76 against Thos. W. Draper.

The National City Bank has entered a judgment for \$3,005.38 against Henry A. Casperfeld.

The Fahys Watch Case Co. have entered a judgment for \$12,279.87 against Allan C. Daltzell.

A judgment for \$221.97 has been filed against Alfred E. Paillard by the Regina Music Box Co.

Henry Oehl, watchmaker, formerly of 41 Maiden Lane, is now connected with Schulz & Rudolph, 65 Nassau St.

A. Eugene Hemmendinger, diamond setter, 5 Maiden Lane, assigned Monday to N. A. Alexander. He gave no preferences.

The last meeting of the executive committee of the Jewelers' McKinley & Hobart Club will be held to-day, Wednesday, at 3 o'clock P. M.

The formal notice for creditors of Henry A. Casperfeld to present their verified claims to the assignee appeared Friday. The claims are to be in the hands of the assignee, Morris J. Hirsch, 309 Broadway, by Jan. 15, 1897.

Lewis Sunderlin, of L Sunderlin & Co., jewelers, Rochester, N.Y., was married in this city, Oct. 27th, to Julia S. Nelson, widow of H. Leo Nelson. The ceremony was performed at St. Thomas Church by the Rev. J. Wesley Brown.

Judgments against S. F. Myers & Co. have been filed by the H. A. Kirby Co. for \$400.26; by H. F. Barrows & Co. for \$1,247.34; by the Third National Bank, \$2,255.77; by J. Heilbronn & S. Marchand for \$2,433.62; by Sinnock & Sherrill, \$148.67. Judgment against the same and the Meerbott Mfg. Co. has been

entered by the Third National Bank for \$2,884.02.

A familiar face will be missed by the merchants of the jewelry district owing to the death of Thos. Edmund Aitken, who for the past 30 years has collected and delivered packages in the jewelry district for the Adams Express Co. Mr. Aitken died Wednesday, after suffering with lung trouble for about eight months. He was born in 1842 and was one of the oldest employes of the Adams Express Co. During the entire time he was connected with the company he was employed on the "jewelry route" and became known to all firms in the vicinity of the "Lane." Funeral services were held Saturday at his residence, 396 Sixth St., Brooklyn.

Henry Maddock, for 26 years the faithful superintendent of the delivery department of Tiffany & Co., reached three-score years and ten on Oct. 30, and the many employes in his department took the opportunity to express their high esteem for him by the presentation of a beautiful Delft vase from Tiffany & Co.'s stock, filled to overflowing with the choicest American Beauty roses. The gift was accompanied by the following address:

Dear Mr. MADDOCK: On this, your seventieth birthday, please accept this gift of flowers as a token of the high esteem in which you are held by those who have been most intimately associated with you during all these happy years.

That you may never grow old, and that happiness and prosperity may ever be yours, is the sincere wish of

Yours very sincerely,

The address was signed by the 52 men in his department. Mr. Maddock carries his 70 years lightly, and, while he has grown gray in the service, few would take him to be over 60. Mr. Maddock enjoys the good-will and esteem of everyone in the big Union Square

establishment, and congratulations were the order of the day in his department:

### Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: H. M. Eliassof, Albany, N. Y., Imperial H.; A. T. Maynard, A. Stowell & Co., Boston, Mass., Holland H.; L. Emery, Jr., Bradford, Pa., Imperial H.; C. Wendell, Oswego, N. Y., St. Denis H.; D. N. Lathrop, Syracuse, N. Y., Continental H.; S. B. Leonardi, Tampa, Fla., St. Denis H.; G. A. Disque, Erie, Pa., Murray Hill H.; S. F. Roberts, Pittsburgh, Pa., Imperial H.; L. Manheimer, Chicago, Ill., Astor H.; F. S. Ayres, Elmira, N. Y., Continental H.; F. B. Savage, Columbus, O., Sturtevant H.; S. Caro, San Francisco, Cal., Imperial H.

**To Drill Glass.**—A French watchmaker recommends that a three cornered saw file be sharpened in the usual way, but with one corner taken off, so that the cross section of the drill near the point is that of a truncated cone and the end of the drill is of a narrow chisel edge.

**Paste for Paper Labels.**—It is said that the following preparation is very useful for making a first class mucilage for gumming large sheets of paper, which may be kept on hand ready for use; when wet they will stick well on glass: Starch, two drachms; white sugar, one ounce; gum arabic, two drachms; to be boiled with a sufficient quantity of water.

# DORFLINGER'S

# AMERICAN

# CUT GLASS.



Now that the election is over, trade should revive. In preparation for the Holidays, look up Cut Glass. We have a large, well selected stock that can be shipped at short notice.

## C. DORFLINGER & SONS,

36 MURRAY STREET.

NEW YORK.

915 BROADWAY.

### Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

### Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**POSITION WANTED** in wholesale jewelry house; 25 years' experience as traveler and in office; best references. Address A. W. S., care **JEWELERS' CIRCULAR**.

**A FIRST-CLASS** manufacturing jeweler, with tools, wants position with first-class western or southern house; retail or wholesale. Address W., care **JEWELERS' CIRCULAR**.

**SITUATION WANTED**—Southern traveler, diamonds and jewelry, with old established trade, will be open for engagement January 1. Address A. B., care **JEWELERS' CIRCULAR**.

**WANTED**—Position as traveling salesman; has had 13 years' experience commanding considerable trade; watches, diamonds, and jewelry, or to represent any one branch; best of references or bond to any amount. Address H. H. H., care **JEWELERS' CIRCULAR**.

**WATCHMAKER**—First-class, thorough, competent workman, having 20 years' experience, fine references, speaking German and English, desires situation with first-class, responsible firm; can go at once; large city preferred. Address "Watchmaker," 715½ Walnut St., Chattanooga, Tenn.

**PRACTICAL WATCHMAKER AND ENGRAVER** desires a position with first-class establishment, having eighteen years' experience on fine railway watches, first-class engraving, monograms, cyphers; inscriptions, fine script and ornamental work; would prefer situation with firm who employ a manufacturing jeweler. Address R. F. Q., care **JEWELERS' CIRCULAR**.

**POSITION WANTED** by an all-round business man of experience in the watch and jewelry trade; is an excellent accountant and office man; also a good salesman with an exceptional acquaintance among the jobbers, and qualified to represent one or more manufacturers, who desire to sell the best trade; refers to **THE JEWELERS' CIRCULAR** and others. Address L. J. M., care **JEWELERS' CIRCULAR**.

### Help Wanted.

**WANTED**—An entry clerk, by a wholesale watch and jewelry house; one with some knowledge of the business preferred. Address Box 531, N. Y. P. O.

### Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

### Business Opportunities.

**FOR SALE**, in New York city, an old established business in a good location; stock and fixtures about \$4,000; repair work about \$300 month; retiring from business; an unusual opportunity. Address S. R., care **JEWELERS' CIRCULAR**.

**FOR SALE** in Philadelphia, a desirable business in a fine locality; clean stock about \$8,000, which can be reduced if desired; walnut fixtures, fine regulator, safes, etc; good run of work; established 12 years. Address O. E., care **JEWELERS' CIRCULAR**.

### FOR RENT.

Large Office, **5th Floor - - Corbin Building.**

Will let very low for **Three Years.**

APPLY, - - -

### JOSEPH FAHYS & CO.,

NO. 54 MAIDEN LANE, N. Y.

**WANTED**—a young man thoroughly acquainted with silver plated ware and experienced at selling to the trade. Address, **PLATE**, care of **JEWELERS' CIRCULAR**.

### TO THE TRADE.

I take this occasion to inform my friends in the jewelry and kindred trades that I am not interested in or connected with the "Gordon Jewelry Company, Limited," of this city. I am closing out my entire stock of goods and store fixtures by private sale and will retire from the jewelry business by the close of this year. Respectfully,

Sept. 4th, 1896.

**S. F. GORDON,**  
SHREVEPORT, LA.

### FOR SALE

**HIGH GRADE JEWELERS' LATHES** with chucks, etc., at a price that practically gives them away.

Great opportunity to secure a bargain, as this offer is made to close an estate.

**SAWYER TOOL CO.,**  
Athol, Mass.

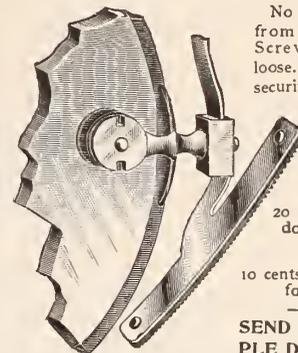
**SPECIAL**  
IN  
**THE JEWELERS' CIRCULAR**  
Produce the  
results desired.

**NOTICES**

### OPTICIANS...

### AT LAST FAVORED.

No more trouble from Frameless Screws working loose. A positive security lies in the



### "Kirstein" SCREW LOCK.

20 cents buys 1 dozen German Silver.

10 cents buys a Key for same.

SEND FOR SAMPLE DOZEN TO...

**E. KIRSTEIN'S SONS CO.,**  
ROCHESTER, N. Y.

### BOOKS

—FOR—

### JEWELERS.



**THE JEWELERS' CIRCULAR PUB. CO.**

189 BROADWAY, N. Y.

### IT IS A FACT THAT

The Jewelers' Circular

publishes all the news and represents every branch of the Jewelry industry.

\$2 Per Year. 4 cts. Per Week.



### BLAIR'S SECURITY FOUNTAIN PENS.

Non-Leakable. No Weak Internal Mechanism. Reversible Feed Bars. Regular Shape Gold Pens. Perfect Action. Moderate Prices. **SEND FOR PRICES NOW.**

**BLAIR'S FOUNTAIN PEN CO., 141 BROADWAY, NEW YORK, U. S. A.**



2/3 OF FULL SIZE OPEN.

MANUFACTURE FOR THE TRADE

Gold Pen, Pearl and Silver Holder Assortments, Gold and Silver Pencils, &c.

**Providence.**

The Mossberg & Granville Mfg. Co., recently removed to this city from Attleboro, Mass., have a new representative, C. D. Mackaye, of New York.

W. S. Luther, formerly of W. S. Luther & Co., has re-engaged in the jewelry business at 61 Peck St., where he will manufacture a line of novelties.

J. J. White has started in the jobbing trade at 31 Chestnut St., this city. He will also engage in the manufacture of plated stick pins and similar goods.

The Minerva Mfg. Co., A. Marshall, manager, have purchased the machinery and business of F. A. Dunnell, who is going to Colorado for the benefit of his health. The new concern will continue the old line with new lines at the old location, 59 Page St.

Charles H. George and James A. George, composing the firm of C. H. George & Co.,

have been granted their individual discharge of relief in insolvency by the Appellate Court.

Henry T. Smith, of the Standard Seamless Wire Co., Pawtucket, has returned from Colorado, where he has been attending to business connected with the Taylor Park Mining Co.

Delmont E. Kirby, formerly of Kirby, Mowry & Co., now The H. A. Kirby Co., has opened an office at 174 Weybosset St. for the retail sale of mounted diamonds and other precious stones.

Two men who acted as though they had designs on the manufacturing establishment of Foster & Bailey, 100 Richmond St., were seen loitering about the place Monday afternoon, Oct. 26. One of them was in the yard at the rear of the building at about 2:30 o'clock p. m. He walked about, looking over the place, and when accosted by the watchman said he was "Looking for Johnson," whom he described

as an engineer. There is no such man about the works. Three hours later another man was seen at the place. He was ordered out by the watchman and swore at the latter, also saying, "You will hear from me again." The police have good descriptions of the men.

The firm of Byrne & Rhodes, toolmakers and manufacturers of button posts, 193 Richmond St., dissolved partnership on Oct. 20 according to the announcement of Robert E. Byrne, who also announced that he would continue the business at the old place. On Friday James S. Rhodes filed a bill in equity in the Supreme Court, asking for the appointment of a receiver of the copartnership funds, and also for an injunction restraining Robert E. Byrne from interfering with the copartnership property, he claiming that Mr. Byrne illegally dissolved the copartnership. The hearing on the motion for an injunction will be held on Saturday, the 7th inst.

# Sterling Silver Toilet Wares.

OUR Fall line is one of the most complete ever shown, and while we have maintained our high standard of work, we have arranged our price list with the idea of enabling the JEWELER to meet any legitimate competition. We call especial attention to two new sets, mounted with GRADUATED BEADING, which are decided departures from stereotyped patterns of this kind. Correspondence solicited from JEWELERS only. . . .



19



20



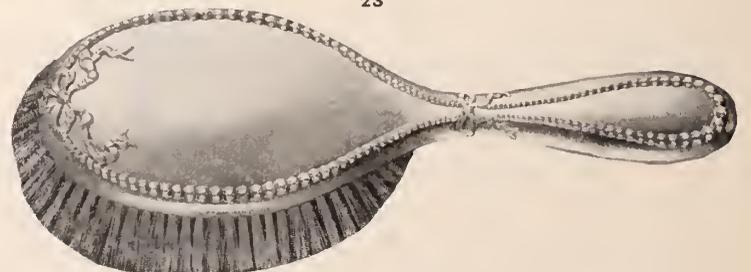
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23



30



31X

The above illustrations show the decorative treatment of only six patterns from our line of eighteen complete sets.

## THE TENNANT COMPANY, SILVERSMITHS

33 UNION SQUARE,



NEW YORK.



**News Gleanings.**

R. D. Henderson has just opened up in Prescott, Ariz.

Herman Farcher has discontinued his business in St. George, Utah.

L. W. Swem is closing out his stock of jewelry in West Liberty, Ia.

Geo. C. Hause, Williamsburg, Ia., has given a chattel mortgage for \$1,000.

M. B. Smith has moved his stock of jewelry from Hale, Mo., to Laclede, Mo.

Louis Selig, Elizabeth City, N. C., is in New York, buying holiday goods.

D. T. Prichard, Medford, Ore., has given a chattel mortgage for \$200 on his safe.

A. L. Hyde has given a chattel mortgage on his jewelry store in Fonda, Ia., for \$945.

Amanda A. Sibert has given a bill of sale on her jewelry store in Reinbeck, Ia., for \$2,239.

Howard Dutcher and Guy Caldwell will open a jewelry store in the *Herald* office, Cortland, O.

T. M. Bolton, of the Bolton Jewelry Co., Fulton, Mo., has sold real estate valued at \$900.

J. J. Stott has paid off a mortgage on his jewelry store in Paola, Kan., amounting to \$600.

F. C. Wittenberry has sold out his jewelry store in Parkston, S. Dak., to H. J. Van Houton.

Davidheiser & Bower, Furnace St., Reading, Pa., have dissolved partnership, Mr. Bower retiring.

T. W. Roe, Pratt, Kan., has been on an eastern buying trip for his jewelry store in that city.

It is reported that the jewelry firm of Geo. McLagan & Co., Denison, Tex., have dissolved partnership.

A. S. Gilson reports that his store in Peculiar, Mo., has been robbed of about \$100 worth of jewelry.

Thieves broke into Sigmund Huppert's jewelry store, Paterson, N. J., early on the morning of Oct. 28, and stole goods valued at \$75.

I. V. Gmelich, Booneville, Mo., has just

paid the Kansas City market a visit for the purpose of laying in a new stock of jewelry.

The jewelry store of Thomas W. Martin, Joliet, Ill., was closed on the night of Oct. 24 by the sheriff on executions amounting to over \$5,000.

In the window of R. P. Thorn & Sons, jewelers, Albany, N. Y., is exhibited a valuable collection of silver trowels presented to M. W. James Ten Eyck, P. G. M. of the State of New York, at different Masonic Temple corner stone ceremonies at which he took part.

A watch fakir who attempted to defraud citizens in Woodbury, Pa., last Monday night was nearly mobbed. He secured a lot of money from the gullible country people and then he said he would be around again. A policeman locked him up and he returned the money.

L. S. Hopkins and Joseph Witty, two young men well known in Dubuque, Ia., have decided to engage in the jewelry business, at 976 Main St., about Nov. 1. Mr. Hopkins had done the watch work at A. R. Knights & Co.'s jewelry house for the past three and a half years. Mr. Witty is a practical jeweler.

On Oct. 27 a runaway team with a load of lumber was dashing across Main St., Wyalusing, Pa., when a wheel struck the curb, suddenly stopping the wagon, but sending a plank crashing through a plate glass show window in Hallock's jewelry store. A clerk, seeing the missile, jumped out of its path, broken glass, clocks and other articles being scattered about the place he had just occupied.

Frank Heintz, a watchmaker employed by Goldsmith & Co., Washington, D. C., took an overdose of medicine containing opium and came near meeting an untimely death. He had been suffering from cramps and took the medicine to relieve the pain. Some of the men in the store noticed that Heintz was acting strangely and with great difficulty aroused him. He was hurried to the hospital and after several hours' hard work on the part of the doctors was restored to consciousness.

**Queries by Circular Readers.**

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

PROVIDENCE, R. I., Oct. 26, 1896.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly send us the names of all the good authorities on designing of goods, and where these publications may be obtained, that you know. By doing so you will greatly oblige.

WM. H. LUTHER & SON.

**ANSWER:**—The only publication devoted to the designing of jewelry that we know of is *Paris Joaillerie*, published in Paris. We are not sure that this publication is still in existence, as it is some time since we last heard from it. THE JEWELERS' CIRCULAR used to regularly publish plates of designs, and has in recent years published an occasional plate. The yearly subscription to *Paris Joaillerie* is 55 francs or \$11.

AVON, N. Y., Oct. 27, 1896.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me where I can get a stamp made for stamping letters in bowl of spoon, letters to be depressed in stamp.

J. A. KELLY

**ANSWER:**—W. F. Bartholomew, 183 Broadway, New York, can furnish you stamps such as you refer to.

In a recent political article the Boston *Globe* quoted the Pairpoint Mfg. Co., New Bedford, Mass., with a promise to put 900 men at work in their works at once if Major McKinley was elected. Treasurer T. A. Tripp denies the report and says that so far as his company are concerned no such statement was authorized, and while the company look for a great boom under McKinley, they do not harbor any such lurid dreams.

The book accounts of the estate of J. P. Slattery, Manchester, N. H., will be sold at public auction at the office of Drury & Peaslee, 614 The Kennard, Manchester, N. H., Nov. 14, at 2 o'clock P. M.

**It's all Because of the Post, the Shape and the Finish**

That they're so popular. We have reference to our

**DUMB BELL LINK BUTTONS,**

of which we are showing the finest line ever submitted to the jobbing trade.

Made in 10k. gold; rigid posts; new and novel shapes, round or oval; plain and fancy designs; best finish and color. For the jobbing trade only.



TRADE-MARK

**LAWTON, SPENCER & SHERMAN,**

Manufacturers of Gold Jewelry,

62 Page Street, PROVIDENCE, R. I.

"NEW HOUSE,"  
"NEW GOODS."

**WATCH CASES**

**GOLD FILLED**

*Fahys* | 4K

**MONARCH**

**THE BEST**

**CHAS. ROSE**

**MINIATURES**

ON WATCHES - \$1.00

ON IVORY - \$1.50 (COLORED)

NOTE - LOW PRICES

STUDIO 192 WATER ST. OFFICE 202 BROADWAY NEW YORK CITY

**Large Profits===Quick Sales**

Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from I. BREMER, 44-46 Duane St., N. Y.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, NOV. 4, 1896.

NO. 14.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

L. O. Gale, Mitchell, S. Dak., spent the first days of the past week on a buying trip.

Mr. Everson, of Everson & Todd, Madison, Ind., prejudged the election and made his purchases last week.

A. L. Fuller, city salesman for Towle Mfg. Co., has been promoted to traveler and left this week for his initial trip to Indiana, Wisconsin and Illinois cities.

A recent dispatch mentions the failure, Oct. 25, of Thomas W. Martin, Joliet. His store was closed by the sheriff on executions amounting to over \$5,000.

Will H. Beck, Sioux City, Ia., likes the Chicago way of doing business, and Chicago likes Mr. Beck's methods. The result of this mutual satisfaction was a purchasing trip of Mr. Beck to this city, the past week.

The factory of A. H. Revell & Co., showcase and store fixture manufacturers, was shut down Friday for necessary overhauling of machinery, and was closed till Wednesday for this purpose and also for the convenience of voting employes.

None of the houses were closed Tuesday, but every firm gave its employes ample time to vote, either by coming to the store late or going home early. The many small orders, especially catalogue orders, now being received make it inconvenient for many of the firms to give a full holiday.

Buyers are beginning to come in stronger force and are making fair purchases. The past week was broken into by the election, making the first three days extremely dull. Jobbing stocks are now in the best condition for a good selection and buyers are advised to place their orders at the earliest possible moment, as by so doing they will avoid disappointment both to themselves and their customers. Trade shows a good improvement.

A. H. Revell & Co. have just completed for Trusk & Plain, Galesburg, Ill., one of the finest stores in this country. The finishes are in solid mahogany and polished plate glass throughout, with rosewood and plate glass show cases. This store with the recent finishings for James K. Lemon & Sons, Louisville,

Ky., and C. D. Peacock, Chicago, forms a trinity of work of which any showcase or furniture firm may well be proud.

In the death of John W. Young, only son of Otto Young, Chicago loses a citizen of great promise. Mr. Young was compelled to leave Harvard College during his sophomore year on account of pulmonary trouble and two years ago went to Colorado for relief. Three months ago he returned to Chicago, when his complaint became aggravated and resulted in his death on Oct. 27, at his parents' home, 2032 Calumet Ave. The wholesale house of Otto Young & Co. was closed Oct. 28, the day of the funeral. Mr. Young was held in high esteem by his hosts of social friends, by all of whom he was regarded as one of the best hearted and brightest of our city youth.

### St. Louis.

John F. Gmelich, Boonville, Mo., candidate on the Republican ticket for State Treasurer, was in the city for several days last week.

Lowenstein, Weis & Co. manufacturing jewelers, 614 Pine St., had a small blaze on the 28th ult. The loss amounted to about \$100.

Advices have been received from Kansas City that A. M. Rebman, a former bookkeeper for Bernard Corrigan, has been cleared of all suspicion in the bogus \$500 check matter reported in THE CIRCULAR last week, by Mr. Corrigan. It is said that a letter purporting to be from Rebman was received by Mr. Corrigan last week, in which he asked that any package sent him be forwarded to Pittsburgh, Pa. The letter was not in Rebman's handwriting, and furthermore Rebman was not in Pittsburgh but in Kentucky at the time it was sent.

Fred. Lomberg, who lost \$600 last July through misplaced confidence, called on Assistant Prosecuting Attorney Johnson on the 26th ult. to have a warrant issued against James Johnson, who had obtained the money, and whom he claimed to have located at Mount Vernon, O. He was referred to the grand jury. Lomberg came here last July from Washington, Mo., with a certified check on a bank in that town for \$600. He deposited the check with M. Eisenstadt Jewelry Co. for them to hold until he decided what he would do with it. He met the man Johnson, and they concluded to go into business together. They rented a store on Vanderwater

Ave., this city, and Lomberg turned over the \$600 to Johnson with which to buy a jewelry stock and fixtures. This is the last, so Lomberg claims, that he saw of Mr. Johnson.

### Syracuse.

A. C. Healy, Norwood; C. J. Fuller Phoenix; W. P. Hillick, Fulton, were among the buyers in town last week.

T. M. Fisher, formerly of Clayville, will open a new store in Auburn next week with a full stock of jewelry.

The New York State Association of Opticians will soon open a school of instruction, which will continue for a few days under the supervision of some able optician.

Among the few traveling men who favored the Syracuse trade with a call the past week were: Mr. Lamb, T. I. Smith & Co.; Bradford H. Knapp; Clarence McMurray, Averbeck & Averbeck; Charles Barber, Gorham Mfg. Co.; J. Goldberg; R. T. Supple; Arthur Lape, Simpson, Hall, Miller & Co.; A. D. Miller, Pairpoint Mfg. Co.; M. Gattle, Gattle Bros.; I. Guntzburger.

G. H. P. Stone, Hion, locked up his stock in his safe one night last week, according to his usual custom, but the next morning he was unable to open it. After two or three days of suspense a New York expert who had been telegraphed for appeared on the scene. He succeeded in opening the safe and restoring to Mr. Stone his own, who was thus enabled to again transact business at the old stand.

By a vote taken at the silverware works of the M. S. Benedict Mfg. Co., East Syracuse, the other day, it was shown that 80 per cent of the voting employes are for McKinley and sound money. At noon the employes were given a plain envelope and two cards, on which were printed the names of the Republican and Democratic presidential nominees, with instructions to destroy one card and place the other in the envelope and deposit it through a slot in a sealed box when leaving the factory at night. In this way every employe in all of the departments was afforded an opportunity to express his choice for President by secret ballot without any constraint whatever, and the result was as stated above.

**San Francisco.**

TRADE CONDITIONS.

Trade is beginning to look up; collections are much better and both retailers and jobbers believe the prospects for the Fall trade to be much better than usual. All this comes somewhat from the rise in wheat, dried fruits and other California staples. Some of the jobbers have already received payments from the interior as a consequence of these good conditions.

W. Manning will hold an auction sale at his Market St. store in the near future.

R. G. Bonestell, of the California Jewelry Co., has returned from southern California.

W. P. Morgan has returned from the east. R. F. Allen is back from his trip to Puget Sound

William Frank, Colusa, Cal., who has been ill in a hospital in this city, is reported improving.

Herman Isaacs, formerly with the California Jewelry Co., has accepted a position with Henry Kahn & Co.

Among the country visitors in town recently on business and pleasure were: George H. Smith and wife, Madera; C. J. Noack, Sacramento; Charles Haas, Stockton, and G. C. Wilkins, Red Bluff.

Among the eastern travelers recently in San Francisco were: R. Carpenter; George H. Pierce, the Bay State Optical Co.; Wade W. Williams, J. T. Manran Mfg. Co.; Ernest Block, W. & S. Blackinton; Fred. Roth, L. & M. Kahn & Co.

**Pacific Coast Items.**

M. Barborcka has opened a jewelry store in Everett, Wash.

A new store has been opened by H. P. Kirmse in Belt, Mon.

I. T. Mason, Dallas, Ore., executed a realty mortgage for \$1,500 recently.

C. F. Douglass, Lompoc, Cal., has sold his jewelry store to R. E. Miller.

L. H. Dewey, Yreka, Cal., is the nominee for the office of assemblyman.

A. Kaiser, Sonoma, Cal., has made a settlement with his creditors at 50 cents.

F. Pedroni, a Swiss watchmaker and jeweler, has begun business in Redwood City, Cal.

Leo Orschel & Co. have bought out the business of W. P. Waters, Miles City, Mon., and will assume charge Nov. 1.

Jeweler Cochran, Brownsville, Ore., has purchased a building in that town, and is fitting it up for his business.

A. W. Kirke, optician, Redlands, Cal., has severed his connection with George Jordan's establishment and has accepted a position with the California Optical Co., San Francisco.

C. A. Burger, Los Angeles, Cal., who sold out and went to Portland, Ore., some months ago, has returned, and will go into business in Los Angeles again.

Moritz Rosenburg a jeweler, formerly of San Francisco, but recently of Los Angeles, committed suicide on Oct. 16 by shooting himself. He had lately embarked in business and had been losing money. He leaves a widow, two sons and a daughter.

**Columbus, O.**

Business men are looking over their goods and rearranging their stock, with the expectation that there will be considerable activity during this month.

J. C. Barnitz has been ill for several days, and has been unable to be at his place of business.

The Hofman Supply Co. have moved into their new quarters in the Dunn building, N. High St.

F. R. Cross, of F. R. Cross & Co., has been indisposed and unable to look after business for a few days.

Jewelers have decorated their windows with stars and stripes. They observed Flag Day Saturday, in obedience to M. A. Hanna's request.

W. E. Curran, member of Curran Bros., jewelers, New Lexington, O., died suddenly last Tuesday. He was a man of sterling worth and was highly esteemed.

Monday last, a man giving his name as John Smith was arrested in a sporting house at Dayton, O. He had with him a case containing \$50,000 worth of diamonds. He claims to sell only to actresses and to keepers of houses of ill repute. The authorities of that city are investigating the case.

The Globe Tea Co., who operated in this city for some time, are now located in Dayton, O. They sell a very poor quality of tea and advertise to give away valuable watches and jewelry with it. Many people here bit at the bait, and were badly taken in, and it is pre-

**"ATLAS" WATCH**



**6 SIZE ATLAS.**  
7 jewel, stem-wind, quick train, damaskened, PENDANT SET.  
Price, \$4.00. Catalogue discount.

THE  
WONDER  
OF THE  
AGE...

WRITE YOUR JOBBER  
FOR SAMPLES.



TRADE MARK.

**MOVEMENTS**

AMERICAN

MANUFACTURE.

GREATEST  
VALUE FOR  
THE MONEY  
EVER  
OFFERED.



**18 SIZE ATLAS.**  
7 jewel, stem wind, HUNTING, lever set, quick train, nickel, damaskened.  
18 size. O. F. is PENDANT SET.  
Price, \$3.50  
Catalogue discount.

**ATLAS WATCH COMPANY (Incorporated),**

Columbus Memorial Building.

103 State Street, CHICAGO, ILL.

**TOWLE**

MANUFACTURING COMPANY, NEWBURYPORT, MASS.  
SILVERSMITHS,

CHICAGO.

SOLD ONLY  
TO  
JEWELERS.



LEMONADE SPOON.

ICED TEA,  
ICED COFFEE,  
LEMONADE,

**Colonial**

TABLE WARE IN  
STERLING  
SILVER



sumed that Dayton people will fare likewise, as they are using considerable newspaper space. Very few articles of any value are given, and most people get for a dollar a worthless pin or something of the kind and a pound of tea that they cannot use.

The jewelry store of Alfred King, Massillon, O., was robbed Tuesday last in broad day light. The proprietor was away, and during his absence burglars entered his store, and secured 20 valuable watches, most of which had been left for repairs. The thieves made good their escape.

### Detroit.

Joseph Lachmann has started a retail jewelry store on Gratiot Ave.

Edward F. Roehm, of Roehm & Son, was in Chicago on a brief business trip.

William Gribben, jeweler, Carsonville, Mich., was married last week. The couple



**H. J. HOOPER,**  
JEWELERS' AUCTIONEER,

220 SUTTER ST. SAN FRANCISCO, CAL.

Indorsed by all the leading Wholesale Jewelers of San Francisco. Results Guaranteed. Write for Particulars. All Correspondence Confidential.

**JOHN F. TURNER,**  
Jewelers' Auctioneer,

126 STATE ST., CHICAGO, ILL.

Write for Particulars.

visited Detroit, combining business with pleasure.

A number of Canadian jewelers were in the city last week purchasing goods. Among the Michigan country jewelers here were: C. E. Montford and S. A. Cleveland, both of Utica.

The employes of Wright, Kay & Co. turned out in a body to attend the big Sound Money parade on Saturday. Other jewelers represented were: Smith, Sturgeon & Co. and F. Rolshoven & Co.

Bradley Bros., Windsor, Ont., just across the river from Detroit, offered to wager their entire stock against \$10,000 that W. J. Bryan would be elected president. They found no takers, although several wanted small bets of from \$50 to \$200.

### Minneapolis and St. Paul.

J. R. Port, Grand Forks, N. Dak., has given a chattel mortgage for \$433.

C. Wahlberg, Minneapolis, has discontinued business, and gone to Stillwater, Minn., to reside.

E. O. Grunt, Audubon, Minn., died suddenly on Oct. 26, from an attack of pneumonia, brought on by a severe cold.

D. S. Jones, Independent, Ia., passed through Minneapolis last week on his way home from a hunting trip in northern Minnesota.

Paul Farrell, Turtle Lake, Wis., has gone out of business there and accepted a position as watchmaker with Rentz Bros., Minneapolis.

P. G. Lindblum, Minneapolis, who left this city two years ago on a visit to his native home in Sweden, recently returned, and has opened in business again at his former stand, 246 Cedar Ave.

S. C. Gjadde, the jeweler who committed suicide a week ago, a short time before his death pawned all the watches and jewelry left with him by customers for repairs. The pawn tickets were found on his person when searched at the morgue.

Out-of-town jewelers visiting the Twin Cities the past week were: C. B. Adams, Lakota, N. Dak.; G. W. Staacke, St. Peter, Minn.; John Morton, Northfield, Minn.; T.

J. Thompson, Amery, Wis.; Peter Justus, Watertown, Minn.; D. S. Jones, Independent, Iowa.

Disarranged mechanism in the Court House clock, Minneapolis, on last Monday morning at 4 o'clock, caused a tolling of the bells, which greatly surprised and startled the whole community. It was soon discovered that a pin in the mechanism controlling the striking apparatus became loose and dropped out of place.

### Cincinnati.

Business is reviving with some of the jobbers already. The travelers all came home to vote.

H. A. Emrie, manager of the optical department of Oskamp, Nolting & Co., has had a steady increase in sales in his department since the days have grown shorter. As long as people have long daylight hours for reading they will try to get along without glasses, but the dull, dark evenings bring them to the opticians.

Nearly a thousand jewelers, manufacturers, jobbers, and the retail dealers and the forces of the same, fell into line in the great parade for Sound Money Saturday. All the jewelry stores closed that day. All the window decorations the past week were of a truly patriotic color. Flags and bunting were in evidence in everything.

There was no attempt at business last week, every one giving his attention to politics. The great parade was the all-absorbing topic. There were expected to be about 1,000 jewelers in line, the factories turning out their entire forces. Wadsworth Watch Case Co. had 250 men in line, the Herman Keck Mfg Co., 85; Jos. Noterman Co., 90; John Holland Gold Pen Co., 40; Fox Bros. & Co., 35; the Duhme Co., 32; O. E. Bell Co., 20; Oskamp, Nolting Co., 35. Every retail jeweler in Cincinnati with the exception of two joined in the parade.

### Indianapolis.

Silas Baldwin has returned from a trip to New York.

P. C. Plasterer, recently from Michigan, has taken charge of the optical department of Gardner Bros. & Ross.

F. M. Herron has occupied the quiet times just before the election by having his entire stock thoroughly gone over and new goods unpacked.

The Indianapolis jewelers turned out in large numbers Saturday night to take part in the big Republican and Sound Money parade. John Gardner acted as grand marshal.

Jeweler J. C. Sipe has leased a piece of property in Capitol Ave. and will immediately bore for gas or oil. For several weeks this property has attracted much attention and speculation as to the cause of the numerous earthquake-like shocks felt and the rumbling noises heard. The house on the property has been abandoned as unsafe, and great alarm caused in the neighborhood. Mr. Sipe is confident that all the agitation of the ground is caused by gas or oil, and expects to reap much profit from his venture.

THE OLDEST  
THE BEST... **Parson's Horological Institute.**

School for Watchmakers  
Designing and  
Engraving . . .



Largest Facilities.  
Best Instructors.  
Finest Equipment.

HUNDREDS OF PROSPERING GRADUATES SPEAK FOR US.  
SEND FOR CATALOGUE. ❀❀❀

**PARSON'S HOROLOGICAL INSTITUTE,**  
19 FREDONIA AVE., PEORIA, ILL.

The recent fire in our school has in no way interfered with the school's regular sessions.

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**E**ASTERN jobbers and manufacturers represented in the Twin Cities the past week were: Dueber Watch Case Mfg. Co., by Max Loebnitz; S.

& B. Lederer, by G. Rodenberg; Providence Stock Co., by M. L. Jacoby.

The following traveling salesmen recently passed through Detroit: W. J. Schiele, New Jersey Lamp & Bronze Works; Mark Franklin, L. Kaufman & Co.; Mr. Moorhead, R. L. Moorhead & Co.; Mr. Smith, Smith & North; C. M. Dillon, Meriden Cutlery Co.; Thomas E. Rogers, Hayes Bros.; J. N. Beckwith, Jos. H. Fink & Co.; L. E. Smith, M. B. Bryant & Co.

Travelers in St. Louis, Mo., last week were: Geo. Paine, E. I. Franklin & Co., Geo. A. Bleeker, Bassett Jewelry Co.; F. A. Holman, H. L. Judd & Co.; Louis Bernheim, Bernheim Cohen & Beer.

Traveling men in New Haven, Conn., last week were: Mr. Peckham, Peckham & Palmer; Max Freund; representatives of D. Wilcox & Co., Simpson, Hall, Miller & Co., Meriden Silver Plate Co., Silver City Plate Co. and Globe Optical Co.

W. A. Taylor, representing Blair's Fountain Pen Co., 141 Broadway, New York, will visit the trade in New England this week with a complete sample line of fountain pens, gold pens and pearl holders. The goods are high class.

Traveling men in Indianapolis, Ind., the last week in October were: Geo. Paine, E. I. Franklin & Co.; H. A. Scofield, Bennett, Melcher & Co.; J. S. Beatty, S. B. Champlin Co.; Chas. Roe, The E. Ingraham Co.; Louis Bernheim, Bernheim, Cohen & Beer; W. P. Hanford, Roseman & Levy; Mr. Smith, Bippart & Co.; W. Bleeker, Bassett Jewelry Co.

Traveling men visiting the "Hub" the past week included: Chris. Morgan, Rogers & Bro.; William H. Jones, Jones & Woodland; W. H. Tarlton, Wightman & Hough Co.; I. M. Berinstein; L. S. Lewis, Randel, Baremore & Billings; A. A. Wood, Howard Sterling Co.; George B. Osborn, William Smith & Co.; Mr. Stearns, Roy Watch Case Co.; I. L. Russell, L. Tannenbaum & Co.; D. C. Townsend, E. Aug. Neresheimer & Co.; E. Eckfeldt, Eckfeldt & Ackley; Eugene H. Cox, Sussfeld, Lorsch & Co.; William C. Wales, Waterbury Watch Co.

The New England Jewelry Travelers' Association members are looking forward with pleasurable anticipations to their annual mid-Winter banquet, which will probably be scheduled for the Tuesday following Christmas, the date being Dec. 29. The new book,

containing a list of members, constitution, by-laws and other features of interest to the fraternity, will be out in about another week. A first edition of 1,000 is now on the press, and 500 more are likely to be wanted. The executive committee has been rounded out to five members, namely: E. W. Martin, Harry F. Hayes, A. A. Wood, G. A. Felber and F. L. Bennett.

Travelers in Pittsburgh, Pa., last week were: Charles B. Bartlett, Whiting Mfg. Co.; J. Williams, for G. Armeny; M. Meeres, Peck Bros., & Co.; Mr. Kennon, John T. Mauran Mfg. Co.; Edwin L. Mumford, Waite, Thresher Co.; Frank Laurence, Spencer Optical Mfg. Co.; H. B. Richardson, G. A. Dean & Co.; Jos. Van Veen, Bradley & Hubbard Mfg. Co.; R. L. Moorhead; B. Simms, Simms & Co.; H. Cummings, Fontneau, Cummings & Co.; H. Sandman, Trenton Watch Co.

The travelers in Kansas City, Mo., last week were: J. D. Underwood, Champeois & Co., Arthur Pinover, A. Pinover & Co.; M. Stratton, Jr., Jno. W. Reddall & Co.; David Beer, Bernheim, Cohen & Beer; M. D. Fielding, American Watch Case Co.; H. H. Jacobson, Jacobson Bros.; Lawrence H. Smith, Bippart & Co.; De Lancey Stone, Shafer & Douglas; H. D. Mix, Wightman & Hough Co.; C. W. Battey, Waite, Mathewson & Co.

### Kansas City.

J. B. Hayden, Topeka, Kan., has remodeled and generally improved his store.

M. Robinson has opened a jewelry store at 718 Walnut St., A. L. Hosmer's old stand.

M. Benjamin has just returned from a very extended western trip and gives very encouraging reports of prospects for Fall trade.

Among the out-of-town buyers here last week were: A. W. Whitesides, Liberty, Mo.; J. B. Lowe, Independence, Mo.; E. A. Tupton, Ottawa, Kan.; W. Woodward, Olathe, Kan.; L. Megede, Jr., Norbourne, Mo.; R. G. Peek, Anderson, Mo.; S. R. Hall, Osborn, Kan.; G. W. Rowley, McPherson, Kan.

National Time-Repeater Co., of Chicago, have incorporated; capital stock, \$50,000; to manufacture time repeaters; incorporators, Jacob J. Busenbenz, James L. Clark, and George F. Robenson.

H. H. Haeberly Co., of Philadelphia, Pa., to manufacture silver and plated ware, have incorporated with a capital of \$12,000; directors, H. H. Haeberly, Chester P. Ray, and Harry G. McCaunaghy.

Parsons Horological Institute, Peoria, Ill., is progressing nicely since the fire. The dormitory is heated and ventilated and lighted with electric lights. A gas engine furnishes power for the school. It was remarkable how soon the school was in progress after the fire. In about one and one-half weeks the school was running as well as before the fire. All students remained except those who lived near-by. The new arrivals since the fire are: J. A. Dent, Sherron, Tenn.; J. H. Baker, New York; Oscar L. Morris, Dago, W. Va. A few of the students returned home to vote for "sound money, protection, and prosperity."

## The Greatest Seller of the Season.

Porcelain Back Mirror and Brush, with Silver and Gold Plated Mounting; Comb included.

Price Per Set, \$2.25



CUT IS 1-2 SIZE.

## Levy, Dreyfus & Co.

Manufacturers and Importers of  
ART NOVELTIES FOR JEWELERS

9 & 11 Maiden Lane,  
NEW YORK.

As the buildings we are in are to be torn down, our removal is necessary. Previous to same we shall close out all the goods possible at LOW PRICES.

# NEARLY 1800 MARKS

ARE INCLUDED IN

## “TRADE-MARKS OF THE \_\_\_\_\_ Jewelry and Kindred Trades.”

Copyright, 1896, by the JEWELERS' CIRCULAR PUB. CO.

### COVERING

Gold Jewelry, } 181	Medals, 13	Art Pottery, 135
Plated Jewelry, }	Sterling Silverware, 175	Cut Glass, 15
Gold Rings, } 76	Plated Silverware, 121	Leather Goods, 5
Plated Rings, }	American Watches, 144	Tortoise Shell Goods, 4
Precious Stones, 10	Imported Watches, 258	Souvenir Goods, 40
Plated Chains, 67	Watch Cases, 167	Jobbers' Marks, 47
Buttons, Studs, Etc., 21	Optical Goods, 116	Art Stationery, 7
Gold Chains, 8	Materials and Tools, 56	Fountain Pens, Etc., 14
Imitation Diamonds, 28	Clocks, 46	Miscellaneous and Retailers, 35

**TOTAL 1789.**

In Addition to Marks in Historical Articles, Numbering 130.

### Some Features.

**THE MARKS** are of large size, plainly showing all the details of their design. They are designated as being either **registered** or **unregistered**.

**NATIONAL TRADE MARK LAW.** The national trade-mark law with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries.

**EXHAUSTIVE ESSAYS** by authoritative writers on the stamping systems among early workers of gold and silver wares.

**OLD MARKS OF CURRENT FIRMS** form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks.

**GOLD AND SILVER STAMPING LAWS.** A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

\$1.00 PER COPY (POSTAGE PREPAID),

Until January 1, 1897 at which time the price of the book will be advanced.

The Jewelers' Circular Pub. Co.,  
189 Broadway, New York.

# ANOTHER PAGE OF TESTIMONIALS.

The following testimonials, received during the past week, together with those published in the last issue show the opinion of the trade regarding "TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES:"

BOSTON, Oct. 28th, 1896.

Your volume of "Trade-Marks" is a very welcome addition to the library that has been collecting in my office for years and which has become a necessity to my daily work. Years ago we carried all the information in our heads, and the man whose memory was the best was the one with power and authority; but in these days no man can know it all, and so he knows where to lay his hand on the necessary information, whether it be a trade-mark or an act of the legislature, if by using the aids furnished by others he can keep at the head of the procession, it will be with greater ease than if he attempted to walk alone. Therefore, I hail your book and others of its kind as helps to the present generation and instructors for our successors.

W. M. P. SHREVE.  
Shreve, Crump & Low Co.

CHICAGO, Oct. 27, 1896.

Your book of "Trade-Marks" has been examined by us, and we consider it an excellent thing for reference.

THE HOLMES & EDWARDS SILVER CO.

MARION, Ind., Oct. 26, 1896.

Your book on "Trade-Marks" is exactly what we have long wanted, and cannot speak too highly of it.

J. L. WHISLER & CO.

HOLLY SPRINGS, Miss., Oct. 26, 1896.

My copy of "Trade-Marks," just received, is a treasure of its kind.

HARRY L. DIX.

PHILADELPHIA, Oct. 28, 1896.

We take pleasure in acknowledging the receipt of your book of "Trade-Marks," with which we are much pleased. We think it will prove very valuable and convenient for reference.

THE BAILEY, BANKS & BIDDLE CO.

DETROIT, Oct. 26, 1896.

Glad to get it, and we find our mark properly inserted. It will be one of the handiest books in our catalogue cabinet.

ROEHM & SON.

CHICAGO, Oct. 26, 1896.

We want to compliment you doubly: First, for the reason that you put the book, "Trade-Marks," out at so nominal a price, when a book of no greater size nor better make up in other lines costs from \$5 to \$10. Second, we have looked the book over very carefully, and we think that you are entitled to considerable credit for the careful manner in which you have handled the subject. We shall retain the book as a volume of reference, and think it will be in value many times its cost.

S. D. CHILDS & CO.

HARTFORD, Oct. 27, 1896.

Received book of "Trade-Marks," and prize it highly. It was what I have been wanting for some time, and no jeweler should be without it.

L. S. KNOCK & CO.

AMERICUS, Ga., Oct. 27, 1896.

After looking it ("Trade-Marks") through carefully, we are glad to say that we consider it one of the best, if not the very best publication ever issued in the interest of our trade. It is certainly very complete, and is just what we have felt the need of many times. We think the most remarkable thing about it is the price, as we consider the book worth many, many times what you charge for it. We are certain it will be appreciated by the trade at large and congratulate you upon the success you have obtained in getting it up, which is characteristic of everything the JEWELERS' CIRCULAR undertakes.

JAMES FRICKER & BRO.

NEW YORK, Oct. 27, 1896.

"Trade-Marks of Jewelry and Kindred Trades" is certainly very complete, and will prove useful for a long time in the retail trade.

HAYDEN W. WHEELER & CO.

NEW YORK, Oct. 27, 1896.

I have examined the book ("Trade-Marks") carefully, and I congratulate you upon the result of your work. The book appears to me to be very carefully compiled, and its general make-up is excellent. I have no doubt that it will prove of great value to the trade.

GEO. H. BENJAMIN.

NEW YORK, Oct. 27, 1896.

We have examined "Trade-Marks" and find it a very creditable work. It should be indispensable to anyone in the trade.

C. DORFLINGER & SONS.

NEW YORK, Oct. 27, 1896.

\*\*\* We consider the book too valuable to be without it. \*\*\*

THE TENNANT CO.

GARDNER, Mass., Oct. 28, 1896.

"Trade-Marks" surpasses anything of the kind I have seen, and I hope to find it useful.

FRANK W. SMITH.

TROY, N. Y., Oct. 28, 1896.

Have not had time to examine the book "Trade-Marks" thoroughly, but have no doubt that it will be fully appreciated by the trade and be found very useful.

TAPPINS DIAMOND PALACE.

NEWARK, N. J., Oct. 30, 1896.

As far as we can judge "Trade-Marks" will be useful to us, and we think well of the idea, and hope it will be generally successful.

L. S. PLAUT & CO.

MONTREAL, Oct. 29, 1896.

We beg to acknowledge receipt of your new publication, "Trade-Marks, &c.," at which we are very much pleased, especially the article on "Marks of Gold and Silversmiths," by F. W. Fairholt, which is of great value.

HENRY BIRKS & SONS.

COLUMBUS, Ohio, Oct. 29, 1896.

\*\*\* This book ("Trade-Marks") will prove itself invaluable to the jewelry and kindred trades, and you deserve a great deal of credit for the interest you have taken in getting it out.

F. F. BONNET.

TOLEDO, Ohio, Oct. 28, 1896.

Your book of "Trade-Marks, etc.," has been received, and upon examination found it both interesting and instructive. The information in regard to trade-marks and the law which governs the subject will make the book invaluable. Infringement is always the plague of patents. The book throws light upon the subject for parties concerned, and should be welcomed alike by persons directly interested in trade-marks.

CRESCENT TOOL WORKS.

CINCINNATI, O., Oct. 29, 1896.

We are in receipt of your "Trade-Mark" book and consider it the best article of the kind that we have ever had the pleasure of reviewing. We consider it invaluable, and we believe a copy of same should be in the hands of every jeweler.

OSKAMP, NOLTING & CO.

TAUNTON, Mass., Oct. 29, 1896.

We are more than pleased with "Trade-Marks" and think the jewelers will appreciate your enterprise in issuing such a valuable publication.

E. D. TISDALE & SON.

FORT DODGE, Ia., Oct. 25, 1896.

"Trade-Marks" is a fine work. Just what the jewelers have been wanting for years.

STROW BROS.

LOUISVILLE, Oct. 29, 1896.

We think "Trade-Marks" a very good book and use it quite often.

W. KENDRICKS' SONS.

RICHMOND, Va., Oct. 30, 1896.

"Trade-Marks" is very valuable for reference, and will be greatly appreciated by the whole trade.

JOHN F. KOHLER.

UTICA, Oct. 29, 1896.

\*\*\* I am much pleased with it ("Trade-Marks"). I consider it a very useful book.

C. C. SHAVER.

PROVIDENCE, Oct. 29, 1896.

\*\*\* It ("Trade-Marks") is very interesting and will prove of great value to us.

TILDEN-THURBER CO.

NEW HAVEN, Ct., Oct. 29, 1896.

\*\*\* "Trade-Marks of Jewelry and Kindred Trades," a most useful reference publication for manufacturers or retail jewelers and worth five times the cost.

THE GEO. H. FORD CO.

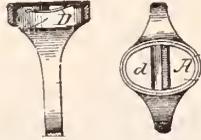
THERE WILL BE MORE NEXT WEEK.

SEE OPPOSITE PAGE.

**The Latest Patents.**

ISSUE OF OCTOBER 27, 1896.

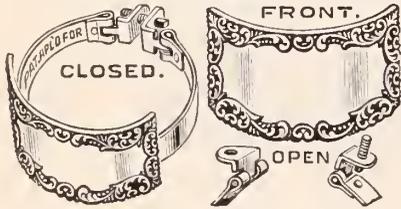
**569,998. RING.** SAMUEL BUCHSBAUM, Chicago, Ill.—Filed March 11, 1896. Serial No. 582,747. No model.



A finger-ring having a bezel with a rabbeted seat in its face and a cross bar extending from side to side thereof, in combination with a setting, the outlines of which conform to the contours of said seat, having a flat spring secured to its under side which engages said bar.

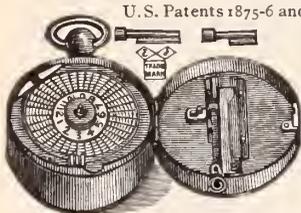
**570,189. MICROMETER GAGE.** JOHN STROMBERG, Kenosha, Wis.—Filed May 14, 1896. Serial No. 591,468. No model.

**...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT  
BICYCLE NAME PLATE.**



All Metal, No Straps, Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to  
**GEO. E. WHEELHOUSE CO.,**  
Cor. Bleecker and Charlotte Sts., **Utica, N. Y.**

**Watchman's Improved Time Detector  
12 and 24 Different Keys with  
Safety Lock Attachments.**



U. S. Patents 1875-6 and 7. Reissued, 1880  
This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular

**E. IMHAUSER,** 206 B'way, New York, U. S. A.

**CROUCH & FITZGERALD.**



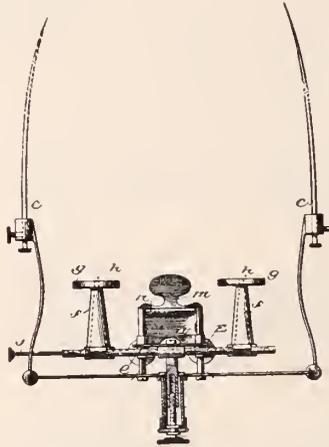
**Jewelry Trunks and Cases,**

161 Broadway,  
Bet. Cortlandt and Liberty Sts.,  
688 B'way,  
723 6th Ave.,  
NEW YORK

**SECURITY PIN GUARD**  
PAT'D DEC. 25, 1894  
MANFD BY SECURITY MFG CO. **25¢**  
**7 ASTOR HOUSE (BROADWAY) N.Y.**  
85c. doz. Net Cash. Discount to Jobbers

**570,241. WORKMAN'S TIME-RECORDER.** EDWARD G. WATKINS, Gardiner, Mass., assignor of one-half to Heywood Bros. & Co., same place.—Filed Aug. 17, 1895. Serial No. 559,630. No model.

**570,279. DEVICE FOR TREATING NEAR-SIGHTEDNESS.** CHARLES DION, Paris, France, assignor of one-fourth to Cliver D. Barrett, Washington, D. C.—Filed July 10, 1893. Serial No. 598,758. No model. Patented in France June 1 1895, No. 247,859, and March 31, 1896, No. 255,197; in Germany, Sept. 17, 1895, No. 87,422; in England, Nov. 13 1895, No. 21,563, and in Belgium May 2, 1896 No. 121,152.



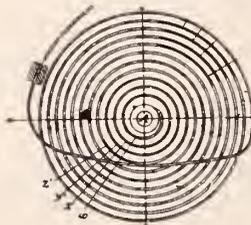
An instrument for the cure of short-sightedness, which consists of a pair of eye pads, adjustable by screw mechanism to and from the eyes, and to and from a point between the eyes.

**570,371. COLLAR-BUTTON.** BERRY A. BROWN, Franklin, Ohio, assignor of one-half to Rudolph J. Meiser, Cincinnati, Ohio—Filed Feb. 24, 1896. Serial No. 580,418. No model.



A button-stud formed of two pieces, one piece bearing a button-plate and a stem having an enlarged head fitting with a screw thread in the hollow stem of the other piece, the other piece having a bottom plate and a head and a depending sleeve about the entrance to such hollow stem below the plate, adapted to be turned up after the insertion of the first piece, to prevent their separation while leaving them free to move by means of the screw to bring the two plates together or apart.

**570,394. HAIR-SPRING FOR WATCHES.** WILLIAM W. GIBSON, Haverford, Pa.—Filed Oct 9, 1895. Serial No. 565,183. No model.

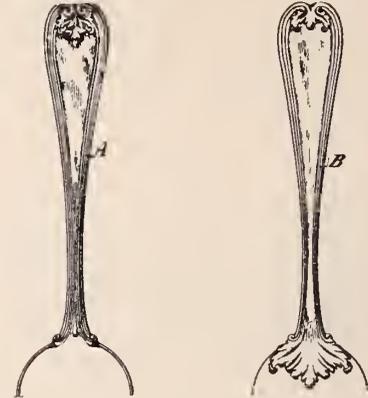


A balance-spring for a watch or analogous instrument, a portion of whose metal has been removed thereby bringing the resultants of its pendulum and metronome effects to or toward zero.

FOR RELIABLE OPTICAL R WORK

SEND TO  
**JOS. FRIEDLANDER & BRO.,**  
OPTICAL LENS GRINDERS,  
MAIDEN LANE, - - NEW YORK  
SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET.

**DESIGN 26,212. SPOON.** PAULDING FARNHAM, New York, N. Y., assignor to the Tiffany & Co.,



same place.—Filed June 15, 1895. Serial No. 552,957. Term of patent 7 years.

**DESIGN 26,216. BACK FOR BRUSHES OR SIMILAR ARTICLES.** CHARLES D. GAFF, New York, N. Y., assignor to Redlich & Co., same



place.—Filed Sept. 11, 1896. Serial No. 605,540. Term of patent 3½ years.

**DESIGN 26,217. PIN TRAY.** CORINNA THACHER ROGERS, Ansonia, Conn.—Filed July 11, 1896. Serial No. 583,404. Term of patent 3½ years.

**DESIGN 26,233. BADGE.** GEORGE W. MACKENZIE,



BEAVER, Pa.—Filed Aug. 31, 1896. Serial No. 604,473. Term of patent 3½ years.

**DESIGN 26,214. HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES.** THEODORE W.



FOSTER, Providence, R. I.—Filed June 11, 1896. Serial No. 595,219. Term of patent 7 years.

**TRADEMARK 29,056. LENSES AND LENSE-CASES AND ALL OPTICAL GOODS USING LENSES.** JAMES W. PATTERSON, New York, N. Y.—Filed March 31, 1896.

**XRAY**

Essential feature.—The word "XRAY." Used since March 30, 1896.

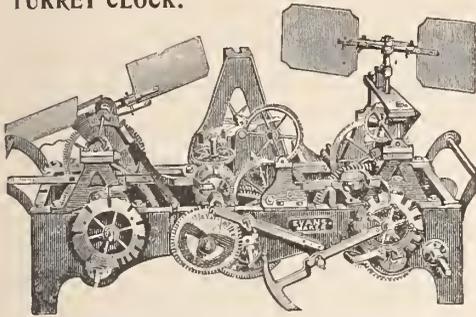
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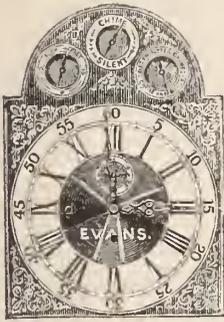
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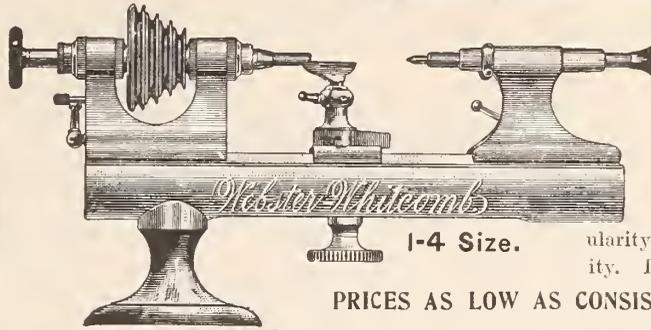
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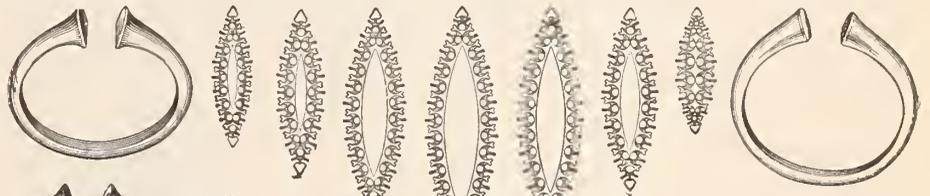
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## A Scientific Chronograph.

THE CIRCULAR clips the accompanying illustration with description from the *Deutsche Uhrm. Ztg.* In the principal group of the Berlin Exposition, "Scientific Instruments," we find a remarkable piece of workmanship in the branch of horology, to wit, a seconds pendulum clock with seconds contact device, together with the drum chronograph, constructed by the mechanic, Hans Heele, Berlin. Both the pieces were made about eight years ago, on the order of the Physico-Technical Institute at Charlottensburg. It was kindly loaned to its maker, Mr. Heele, during the time of the Exposition.

The clock movement is very strong, corresponding to a long going time; in fact, the clock goes with a weight of  $5\frac{1}{2}$  kilograms for the two months. The gridiron pendulum (steel-brass compensation) is fairly antiquated, but very handsomely made; especially the steel shoe which carries the bob, over 40 kilos in weight, shows by its fine work the finished workman. The scape wheel is strongly cut in,

for determining the vibrations of the tuning fork.

When the chronograph was ordered it was stipulated that the drum should be capable of making three different circumferential speeds, to wit, one revolution in either 5, 10, or 30 seconds, and that it should preserve the highest possible uniformity of rate; in consequence of these stipulations, extraordinary care was devoted to the construction of the regulator. The actuating movement is, in the illustration, visible to the right; over it is the regulator separately protected by a glass case; the regulator takes here the place of the flywheel. It is in principle an imitation of Foucault's regulator, with some modifications.

The circumferential velocity is naturally regulated; it is a variable one, however, corresponding to the temperature, etc. According to the terms of the order, a special device had to be provided with which the most exquisite regulating could be effected with the greatest precision, and this at the same time without much trouble.

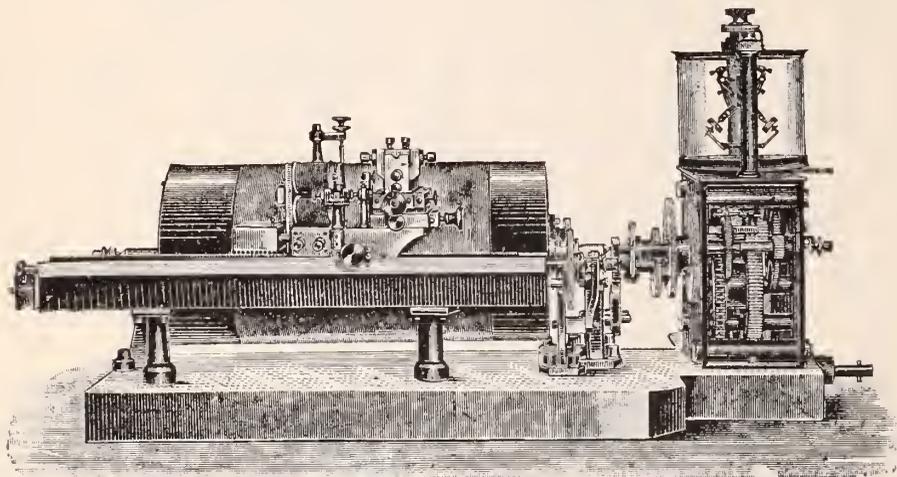
This device, now, consists of the above

This regulation, by altering the friction, distinguishes this regulator from that of Foucault, which, as is known, effects the regulation by displacing the regulating weights. The approximate setting of the three different velocities can be made in a moment. A prolongation to the right, beyond the bearing of the drum, of the drum axis, has at distances, of about 30 millimeters [1.18 inches] three different actuating wheels, which we will designate as A, B, and C; they are not visible in the illustration. The one to the left (A) is the smallest, that to the right (C) the largest. Upon the staff projecting from the actuating movement and parallel with the drum axis, is a shell slidable in the direction of the axis, with which three other actuating wheels—let us call them *a, b, c*—are firmly connected at distances of about 20 millimeters [0.79 inch]; of these, *a* is the largest, *c* the smallest.

The staff of the actuating movement with the three wheels *a, b, c*, have a never-varying speed—one turn every 10 seconds. When, now, by sliding the shell, the two middle wheels, B and *b*, the size and number of teeth of which are the same, are placed into depthing, the actuating movement of the drum imparts this middle velocity. The wheels *a* and *c* rotate meanwhile, their distance from *b* being smaller than that of the wheels A and C from B, freely within the spaces AB and BC. By sliding the shell to the left, the wheels A and *a*, the number of teeth of which are proportioned one to the other as 1 : 2, it imparts thereby to the drum the highest velocity—one turn in five seconds; but by sliding the shell to the right, the wheels C and *c* are placed into depthing; their size and number of teeth are proportioned as 3 : 1, and retard thereby the drum's speed to one rotation in 30 seconds. By means of an adjusting screw, the shell with the three actuating wheels *a, b, c*, may be set in any desired position.

Parallel to the drum axis (in the illustration, in front of the drum, moves upon a cast-iron bed, the slide and support with the writing and the already described seconds registering apparatus. The writing device, that is, the apparatus for marking the vibrations of the tuning fork, consists of a heavy bracket, in which is fastened the handle of the tuning fork to be examined. Upon one arm of the fork is placed a small shell with a delicate elastic glass thread, and the whole is placed in such a way that this glass bristle—if it may be called so—rests very lightly upon the drum with the blackened paper. The chronograph is started next, and the tuning fork is set into vibration with a violin bow, whereby the co-vibrating glass bristle removes an uninterrupted wave line out of the smoked deposit, while on the side of this wave line are at the same time marked the seconds in short, straight strokes.

While the drum rotates and the tuning fork vibrates, the slide carrying the latter is moved laterally, so that the marked wave line describes spiral windings around the drum. The long screw spindle effecting this motion and which lies in bearing upon anti-friction rollers, to prevent friction, is by a motion



PENDULUM CLOCK WITH SECONDS, CONTACT DEVICE AND DRUM CHRONOGRAPH.

we were told, to have the teeth work only on their extreme points. The whole movement, including the pinions, was made in the workshop of the exhibitor; the jewel pallets and holes only were bought. In front of the pendulum is located a movable slide with two small cups, over which swings together with the pendulum and fastened to the rod, a bracket shaped platinum wire. This is a contact arrangement which unites the clock with the drum chronograph shown in accompanying illustration. When the cups are filled with mercury, the two ends of the bracket pass at each pendulum oscillation through the meniscus of the mercury projecting over the mouths of the two cups, and thereby effect the closing of the current, which actuates the electro-magnet on the drum chronograph (front, immediately to the left, alongside the center), so that this attracts its armature, and thereby marks the seconds upon the drum covered with blackened paper. A condenser prevents the oxidation of the mercury planes, which condition would make them nonconductive. The apparatus serves

mentioned Foucault regulator (centrifugal pendulum). The two regulating weights of the centrifugal pendulum are visible in the illustration—in a locked condition, that is, lying at right angles upon their supports. So soon as the actuating movement is set in motion, the two regulating weights, in consequence of the centrifugal force, leave their support and oscillate freely. Now, the two lever arms of the centrifugal pendulums are prolonged upward and furnished at these prolongations with steel pins, in which ebonite studs are inserted. The ebonite pins lay themselves against a very gradually tapering steel cone, which is movable in a vertical direction by a micrometer screw. When the steel cone is screwed downward, the ebonite pins grind on a larger plane; in a reverse case on a smaller. By the friction increasing in the first case, or decreasing in the second, the circumferential velocity of the drum is either retarded or accelerated correspondingly. It requires no further explanation that in this manner exceedingly small errors can be regulated.

work connected with the clock movement, and invariably revolves together with the drum. The several wave lines corresponding to the fork vibrations are subsequently counted by using a suitable microscope.

The drum also lies in bearing upon anti-friction rolls, in consequence of which its pivots show almost no signs of wear, although the apparatus has been in use already for the past eight years.

### The Errors of Superstition.

**H**ERE is a story showing how to account for bad luck :

A man was shaking dice in a box. He lost. "No wonder," said a bystander. "You're wearing an opal. You never will have luck."

This set the man to thinking. Four days later he slipped in getting off a street car and sprained his ankle.

This decided him. He gave the pin to a friend who was on the Board of Trade, and who was too hard headed to entertain any fool notions about the number 13, or black cats, or cross eyed girls with red hair.

Nevertheless, when this Board of Trade man lost over \$10,000 on wheat he began to worry. He didn't care much for the pin, anyway, and so one day when a young man in his office admired the "fire" in the stone, he said, "Take it along, if you like it."

The young man overwhelmed him with thanks. Then he waited, with guilty knowledge, to see what would happen to the young man. He did not have to wait long. The very next week the employe was taken ill, and he missed four days at the office.

The Board of Trade man was troubled in conscience, so he told his young friend about the opal pin and the superstition attaching to it, and the employe, after deliberation, decided that he would give the pin to his girl.

The opal did very rapid and effective work after it became the property of the young woman. On the second day after she began to wear it she ignited a curtain in attempting to light the gas. The curtain was destroyed and the young woman burned both of her hands in attempting to extinguish the blaze.

The young man who had given the stone to her felt called upon to apologize.

"Perhaps it was that opal I gave you," said he, "You know, an opal is supposed to carry bad luck with it. I didn't tell you, because I'm not superstitious."

"I'll not wear the dreadful thing a day longer," said she.

So she didn't. She gave it to her brother, who scoffed at the suggestion that a little stone could wield any influence, good or bad. Nevertheless, when he started for Cincinnati and the train ran off the track and he was tossed half the length of the car, he became converted.

"I'll not give it to anybody else to be a Jonah," said he. "I'll sell it to a jeweler."

So he went to the jeweler and said: "What'll you give me for this opal?"

The jeweler looked at it, and said: "That isn't an opal; that's a cat's-eye."—Chicago Record.

### Workshop Notes.

**Equipoise.**—It is worth mentioning that a balance should not be equipoised in the double caliper, but in a good equipoising tool with well polished jaws.

**To Remove Gold.**—Gold is taken from the surface of silver by spreading over it a paste consisting of pulverized sal-ammoniac with aquafortis, and heating till the matter smokes and is nearly dry. The gold may then be separated by rubbing with a scratch brush.

**Blue Gold.**—Blue gold is difficult to compose. It has a very pleasing effect, however, when used in conjunction with other shades of colored gold in the making of artistic work. Blue gold is a mixture of iron and gold. The formula for 18 karat is: Fine gold, 15 dwts.; charcoal iron, 5 dwts.

**Soldering Fluid.**—The ordinary "soldering fluid" or "acid" used by tanners and others answers a very good purpose in preparing small articles to be electroplated or plated. In spite of the best efforts of the amateur, the work will sometimes "strip" or peel off. But if the article, after having been thoroughly secured, is washed over or dipped into this "acid," the coating deposited will be found to stick effectually.

**Tempering Cutting Instruments.**—When tempering cutting instruments, etc., it is necessary to thoroughly free the steel from the crust formed by forging. By this precautionary rule a very high degree of temper can be imparted, and this with a degree of heat inferior to that necessary if said rule has not been observed, because the hardening operates stronger and more uniformly on the bright steel than on the crust.

**Flexible Ivory.**—To make ivory flexible, immerse it in a solution of phosphoric acid (specific gravity 1:13) until it loses its opacity partly or entirely, then wash it in clean, cold water and dry. In this condition it will become as flexible as leather, but gradually hardens when exposed to dry air. An immersion in hot water also destroys its softness and flexibility. The following recipe may also be used: Lay the ivory in three ounces of nitric acid diluted with 15 ounces of water. The ivory will be soft in three or four days.

**Etching on Steel.**—The following receipt is recommended for making an excellent etching fluid for steel: Mix one ounce sulphate of copper, one-half ounce alum, and one-half teaspoonful of salt with one liter (about one quart) vinegar, and 20 drops nitric acid. This liquid may be used in two ways, either for etching the steel deeply, or else by giving it only a nice, full appearance, according to the time left for it to act upon the metal. Parts to be protected against corrosion must be covered either with beeswax, tallow or some other similar substance.

**Fictitious Gold.**—In these piping times of 16:1, it is well to know how to compound a yellow metal, fictitious though it be, as a reminder that "once upon a time" there was such a thing as a genuine yellow metal. It is said that the following recipe will produce alloys of metal so nearly resembling genuine

gold as to almost baffle goldsmiths without resorting to thorough tests. These, together with saltpeter, sal-ammoniac, and powdered charcoal, 4 parts platinum, 2½ parts pure copper, 1 pure zinc, 2 parts block tin, and 1½ parts pure lead. Another good recipe calls for 2 parts platinum, 1 part silver, 3 parts copper.

### Scapewheels of Swiss Watches.

**S**HOULD the scapewheel of a Swiss watch be very bad, it would be much easier to change than attempt to correct it; there is now such facility for doing this; wheels of very good quality can be had for such a low price and of such a variety of sizes and heights that it is rarely a difficult matter to get one of a correct size. If the country watchmaker has no large stock on hand and must send for a new wheel, it is always best to turn in the mandrel a nick in a piece of brass, as a gauge for size; and if the wheel itself is not sent a notch cut for the height also. The removal of the wheel from the pinion should be done in a pinion riveting stake, in a hole that just fits the pinion loosely; a pointed hollow punch, preferably of brass, fitting freely over the pivot or in the hollow of the rivets, should be used, and a light hammer. The size of the hole in the wheel is the next consideration; it will most probably be considerably smaller than the old. The common way of opening this hole is to broach it, and as the wheel is generally too hard to broach, as obtained from the material dealer, it is usually put on a wire, and the wire in the frame of a lamp, until sufficiently softened.

This is rather a risky way of proceeding; the wheel is liable to be got out of flat, or broken in the operation; a far safer and better plan is to grind out the hole without softening the boss. A long and soft arbor is filed lengthways; it should not be too taper, and used with either fine emery or oilstone dust, the wheel having previously been cemented with its back to either an old fourth wheel or some light circular piece of brass, to protect the teeth and handle it by. Particular care should be taken not to run the arbor dry while grinding, but to keep it liberally supplied with oil so that it does not stick. Should the boss be too thick, leaving insufficient rivet, it can be turned down with a hard graver. To turn down the seat, if the watch is flat, would be rather a difficult matter; but if it is at all high, it can be done, supposing that the slot in the cylinder will admit of it. The hole having been ground out until it fits firmly on to the pinion, it should be riveted lightly with a hollow steel punch, revolving the wheel a little between each blow of the hammer, which should be very light. Its truth in flat should be examined from time to time by means of the brass calipers and straight edge; if the riveting is carefully done, the wheel will be true. It will rarely be necessary to bump the arms of the wheel, if carefully riveted. The size of the punch should be such that it just goes easily over the shoulder of the pinion, and its face should be perfectly polished.

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— SEE PAGE 11. —



### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE ROYAL BONN VASES.

THE beautiful Royal Bonn vases opened last week by C. L. Dwenger, 35 Park Place, New York, show many novel shapes and decorations. The tall and slender vases now coming into vogue for holding winter flowers are here to be found in the most pronounced types and contain some of the most graceful shapes ever introduced into Bonn ware. The decorations this season are thoroughly artistic and show coloring and floral treatment that a few years ago could be had only in the most expensive English pottery. Attractive decorations in brown Delft and Danish blue may also be seen; the former contains large portraits of musicians and the latter blue and white figures and subjects founded on mythology.

A LINE OF

SMALL BRONZE BUSTS.

A CREDITABLE production by the Bradley & Hubbard Mfg. Co. is the new line of small busts in imitation bronze, showing all the leading French finishes. In size these bronzes range from the small pedestal bust down to the minute three-inch paper weight. The male subjects are mostly portraits, such as Mozart, Beethoven, Napoleon, etc., while the female subjects include copies of the most popular pieces in real bronze. The perfect manner in which the features are delineated is worthy of particular notice. The line may now be seen at the company's salesrooms, 21 Barclay St. and 26 Park place, New York.

C. AHRENFELDT & SON'S NEW LINES.

THE first output of Chas. Ahrenfeldt & Son's new factory, Limoges, France, will shortly be seen at the firm's New York warerooms, 52 Murray St., New York. Special efforts will now be made to display for import a larger and finer line of French china than this firm have ever before offered the trade. Manager Max O. Doering, who returned recently on the *Saale* after a three months' trip through Europe, selecting novelties for next Spring, reports that the firm's

import samples will begin to arrive next month, and will be offered to the trade at an early date.

NEW PRODUCTIONS IN CUT GLASS.

OWING to the increased demand for the finer grades of cut glass, which dealers state has been greater this season than ever before, the Empire Cut

DRESDEN CHINA

MINIATURE FURNITURE.

THE demand for goods suitable for holiday presents will, no doubt, soon deplete the new line of small Dresden china furniture for cabinet ornaments, just opened by Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York. All the old pieces common to this ware, such as dainty chairs, sofas, settees, carriages, grand and upright pianos, organs, desks, tables, etc., etc., are here to be found, as well as new pieces, in the form of lamps, bicycles, blotter holders, etc. All have the raised flower decoration, while some show also painted sprays of Dresden flowers.

THE RAMBLER.

### Jewelers' Art Furniture.

FOR the past few years, fine art furniture, particularly rich cabinets, have entered more and more into the trade of the large jewelers throughout the country until to-day with many merchants they are an absolutely essential line. With the jeweler the cabinets serve a two-fold purpose; first as an ornament to his store and second as a medium to display such small *articles de vertu* as he may wish to show to advantage. The development in the art of home decoration among Americans and the growing custom among the rich of fitting up their rooms in distinct styles have given rise to a wide demand for art furniture from the public at large, a demand of which the jewelers are now beginning to reap the profit.

While the general styles of the old French furniture are adhered to by the manufacturers, new ideas and improvements are constantly being introduced in the furniture which is now coming into the market. This fact is evidenced in a new line of cabinets to be found in the warerooms of E. Kahn & Co., Ltd., 6 W. 15th St., New York, brought out by the firm for this season. The line includes glass or all-wood cabinets with heavy ornate mountings, showing either mirror or plush backs, some having handsome Watteau panels. Louis XV. and Louis XVI. are the prevailing styles.

Beautiful additions were made last week to the Vernis-Martin and inlaid desks and the hand painted reproductions of the old Cordova leather screens.



ART CABINET. E. KAHN & CO., LTD.

Glass Co., 35 Warren St., New York, report that they have produced some new effects in prism and bead and other rich styles of cutting. These designs will be shown in a full line of their glassware, and also in new shapes in vases and jugs.

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE:—Official Report furnished by David T. Day, Chief of Division, Department of Interior, United States Geological Survey.

(Commenced in issue of Oct. 28, 1896.)

### DIAMONDS (Continued.)

A Dutch syndicate is now working the Kafirfontein mine, the former owners having sold out their interest. The shaft is down 400 feet, and work is being pushed forward, the mine having yielded 3,750 carats of diamonds in November, 1895. At Klerksdorp the colored diamonds keep turning up in the batteries, and a green one was found recently in a new spot by a Kaffir.

Colored diamonds have never been found in any considerable numbers in South Africa, though amber and green stones have been obtained occasionally from the same ground yielding the ordinary white and yellow gems. The largest green diamond ever found at Kimberley weighed seven carats. In 1894 an amber colored diamond of very fine form was found at Kimberley at the river diggings. It weighed 11 carats and was sold for £350.

Recent discoveries in the northern part of the Orange Free State are naturally causing much interest, and great activity is noticeable in these districts, where no stone is being left unturned to develop the hidden treasures. In the Winburg district, where Mr. J. B. Robinson has taken in hand Winter's discovery, known as the Kall Vallei mine, now established as the Robinson Diamond Mining Co., machinery, buildings and surface works are being erected on a scale said to be unprecedented in the country. The mine is situated within an area of 600 acres. There are about 50 whites and 500 natives employed. Water is plentiful, and the stones found are remarkable for pureness and quality. Another discovery within a thousand yards of this mine (for the half-interest of which Mr. Winter received £150,000 cash) has also excited great interest. At 75 to 80 feet down, blue has been struck of remarkable quality, pulverizing more easily in the open air than any diamantiferous soil in South Africa, and some splendid stones have been found. Digging is being extensively prosecuted, and it is reported that the diggers have discovered a third "crater" closely adjacent. If this latest account proves to be genuine, the triangle thus formed will compose the largest diamond mine in the world.

Passing to other aspects of the diamond resources of Africa, it may be noted that not only is the great group of mines controlled by the De Beers company increasing its yield, but indications point to a wide extension of the diamond-bearing area. In Bechuanaland reports are continually coming in of the discovery of the precious gems. The formation is said to be exactly similar to that of the Colesberg Kopje, and one of the diamonds recently found weighs 40 carats. Prospecting is going on in all the adjacent parts of South

Africa, and work is being done at many points where favorable indications are thought to exist. Two old pioneers have lately succeeded, after several years of search through the Transvaal and Swaziland, in locating the source of the garnets and rubies (so-called) found on the Lebombo flats, which they regarded as indications of a diamond field, because products from the decomposition of peridotite. They have found the spot at Mahasha, at the exact meeting place of the Portuguese, Transvaal, and Swaziland boundaries. Here diamantiferous ground is reported, and the indications are thought to be highly promising, though it may be found that the locality lies within Portuguese territory.

Among various items of interest connected with the diamond region of Africa, the following may be noted: A correspondent of the Leeds *Mercury* states that exploration in what appears to have been a prehistoric diamond mine, recently discovered near Winburg, in the Orange Free State, has disclosed some curious and interesting facts. The shaft is almost perpendicular; and at the bottom, 100 feet from the surface, workings or tunnels branch out for several hundred feet, much after the fashion of an English coal mine. The ground in the workings is diamantiferous, and many small gems have been found in the recovered débris. Appearances indicate that the mine was secretly worked and that the miners were armed, for old fashioned spears and battle-axes have been found side by side with primitive tools and skeletons of men who seem to have been above the average stature of any race of the present day. Stones bearing inscriptions in curious characters have also been found. It is yet a matter of conjecture as to what race worked these old mines. The natives of the country have not even a legend or tradition regarding them. They may be connected with a search for gold by the Arabians, who are said to have explored this region over one thousand years ago, and to whom the wonderful African gold work may owe its origin.

The Cape of Good Hope government is contemplating the bestowal of a pension upon Mr. Leonard Jacobs, who found the first diamond in the colony. Mr. Jacobs is a Koranna who settled in Peniel, now known as Barkly, in 1866. A German missionary, Kallenberg, told him to look out for diamonds, explaining to him their value and appearance. Mr. Jacobs's children soon after found several glittering stones, one of which proved to be a real diamond; the other were quartz crystals. His wife, not knowing that any particular value attached to it, exchanged the stone for calico. Mr. Jacobs set out on the trail of the lucky trader, and, finding him, forced him to return the gem. It was afterward forwarded to Port Elizabeth, where Sir Philip Wodehouse, the governor, purchased it for £500. He named it the "Star of South Africa," and it still remains in his family. Mr. Jacobs, after a lapse of two years, received a horse, a wagon, and some sheep as payment. The man is now an octogenarian and still in hearty health.

The diamond fields at Bingura, in New South Wales, have been visited and examined by Mr.

A. G. Stonier, on behalf of the Geological Survey of that province, with a view to ascertain whether they resemble the South African deposits at Kimberley. The result is interesting as proving marked differences, though in somewhat similar conditions. The diamonds are found in an alluvial deposit which is thought to be of Tertiary age, and are derived, as Mr. Stonier suggests, from an intrusive mass of peridotite (as in Africa), but now altered to serpentine, and especially from a jaspery rock produced by the metamorphic action of the peridotite in breaking through Carboniferous rocks of the vicinity. The diamonds themselves are claimed to be of a quality superior to that of the African, but are extremely hard and do not polish so readily. This may be imaginary. The jasper may be derived from a sandy shale which has been jasperized by the heat action of the peridotite with which it came in contact.

(To be Continued.)

## THE BOGUS DIAMOND.

DELILAH JONES was passing fair,  
Her form divine, her voice a song.  
Like molten sunbeams was her hair,  
Her list of virtues very long.  
But gems have flaws, and I've been told  
Delilah was too fond of gold.

A handsome clerk was Clement Leigh,  
His salary and he were slim.  
He loved Delilah Jones and she  
Was really very fond of him.  
So when he urged that they be wed,  
A tender "yes" was what she said.

As he was poor, he bought a ring  
Whose diamond was made of paste—  
A gorgeously prismatic thing.  
She warmly praised his rare good taste,  
"When I am rich," he thought, "I'll get  
A gem and have her ring reset."

Next morn the sun shone on the stone,  
Like splintered rainbows it became.  
"To think it's all my very own!  
It's like a multicolored flame,  
It must have cost a heap of mun.  
I'll ask a jeweler, for fun."

She took it down to Maiden Lane  
And asked a jeweler its worth.  
He answered her in merry vein  
("He seemed to think it cause for mirth):  
"If seven dollars bought the ring,  
You're out six-fifty on the thing."

Next evening, when her lover called:  
"Take back the bauble, 'tis but paste!"  
He tried to plead, but she was galled;  
He took the ring and left in haste.

\* \* \* \* \*  
Delilah Jones a nun became  
And never breathed the fellow's name.

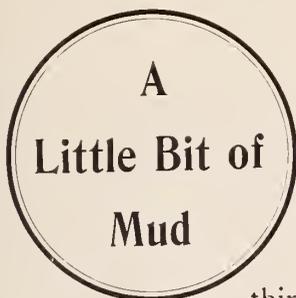
He pawned the ring for dollars three,  
Then bought a bull-dog pistol, and  
A ticket in the lottery;  
"She longed for money, not my hand.  
Now if I win the biggest prize,  
It shall be hers—her lover dies."

He won the 50,000 prize,  
And willed it to the heartless jade,  
Then shot himself—death closed his eyes.

\* \* \* \* \*  
Delilah was of course dismayed;  
Her vows all wealth to her denied,  
And of ebagrin she quickly died.

—The Balladist, in Town Topics

\*Report to the U. S. Geological Survey, 1895.



rolled into a ball is the first step—the potter's deft fingers form it into lines of grace and symmetry; a second step—the artist applies his brush; a third—'tis finished in the kiln. A thing of beauty is ready for the market, and the quality makes the price. Many such things are now at your disposal in our showrooms, and your Holiday Display is not complete without them. Remember, as trade-bringers, they fascinate far more than a jeweler's regular stock in trade.

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1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1½	.20	.25	.25	.25	.30	.30	.35	.40	.45	.50	.55	.60	.65	.70	.75	.90	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.65	.70	.75	.85	.90	11000	
2½	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	8800	
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	7400	
3½	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	6300	
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	5500	
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	4400	
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	3700	
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	3160	
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	2770	
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	2460	
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	2210	
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	1850	
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	1580	
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	1380	
18						14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	1230	
20							17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	1100	

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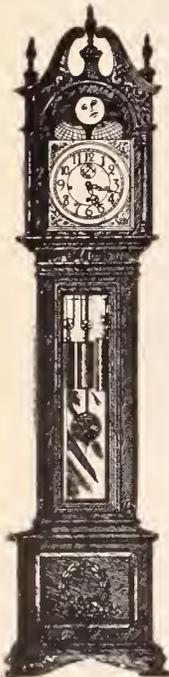
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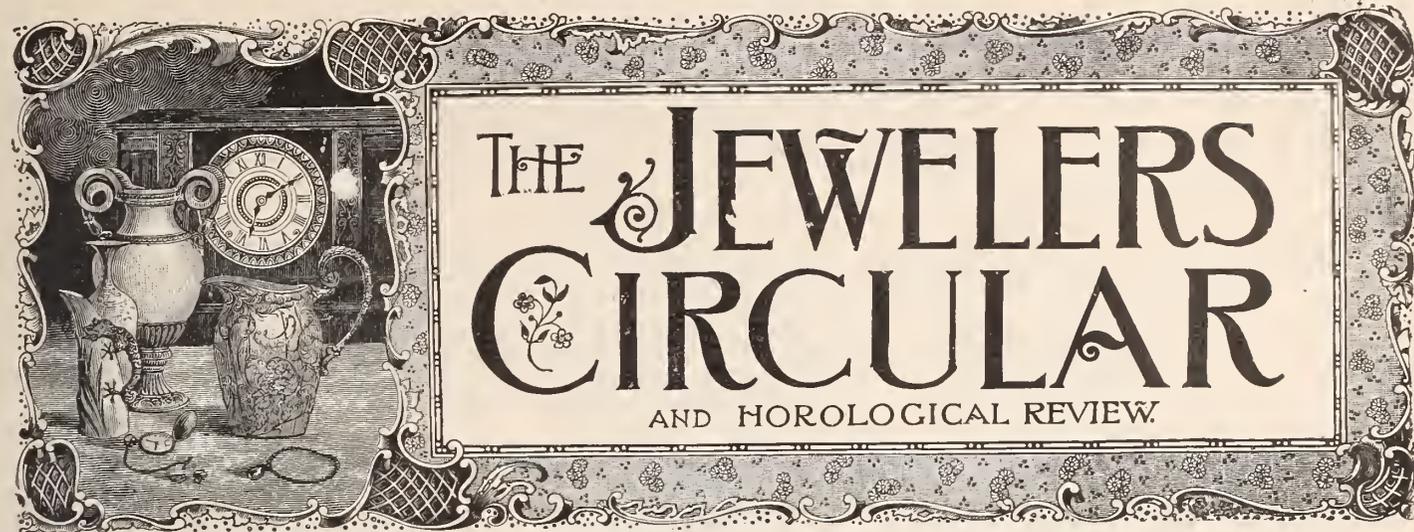
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VOL. XXXIII.

NEW YORK, WEDNESDAY, NOV. 11, 1896.

No 15.

## GREEK ART PERPETUATED IN SILVER.

ONE of the several fine trophies to win which is the aim of golfers is the Lenox cup, which is here illustrated. This cup, which is the chief prize of the tourney of the United States Golf Association, is classical in form, and was designed and manufactured by Theodore B. Starr, 206 Fifth Ave., New York. The cup has an etched scene of a golf game in progress on the Lenox links on one side, with the inscription: "The Lenox Cup," in applied letters, on the other. The places for engraving the names of winners are marked off by applied golf sticks, arranged in the form of a diamond, these being connected by branches of laurel. Around the top of the neck the ornamentation is composed of thistles and field flowers in relief. The finish of the cup is of French gray oxidizing. The height of the piece is 24 inches, the weight 153 ounces, and the cost \$500.

The contest for the cup is open to all golfers belonging to clubs which are members of the United States Golf Association. The cup will be held by the club of which the successful player is a member, for one year. The trophy is to be played for in September of each year, on the links of the Lenox Golf Club, until some player [shall win it twice in successive years.

## Registry of Old American Plate.

HEIRLOOMS are not a specialty in the United States, but a considerable bulk of Colonial plate has survived in the Eastern States, and Theodore S. Woolsey, in September *Harper's*, urges the

registry and preservation of such articles as remain in the possession of American families.



THE LENOX GOLF CUP.

His paper is illustrated with pictures of many examples of old silver. He relates how an old lady who lived on Long Island during the

first half of the last century made it her practice—and an admirable practice it was—to put her surplus of butter into one piece of silver each year. That this taste is not uncommon the old inventories will show. Here are a few items picked almost at random from a couple of town histories in Connecticut:

John Allyn, of New London, died in 1709, leaving a silver tankard, a cup and a tumbler.

The estate of Ensign Lefingwell, who died at Norwich in 1724, included three tankards, two dram cups, four silver cups, one with two handles.

The Widow White, of Norwich, 1757, left—reluctantly, no doubt—behind her, a silver hair peg, silver cloak clasps, a large silver tankard, a silver cup with two handles, another with one handle and a large silver spoon.

At his death in 1670 Rev. John Davenport owned £50 worth of plate.

One of his successors, Rev. Mr. Street, in 1674, left a silver drinking bowl and a silver wine bowl.

And Governor Eaton's estate in 1656 lists £107 11s. of plate, together with a silver gile basin and ewer of Mrs. Eaton's.

These worthies went to their reward, but their treasures remained in a world where moth and rust do corrupt and where thieves too often break through and steal. The temperance movement brought cups and tankards into disrepute; silver forks then became the fashion and the housewife, seizing the opportunity, turned the one into the other, a conversion afterwards bitterly regretted. An unconverted percentage survives to a generation so appreciative as to insist, if

it fails to get the real antique, upon at least the semblance of it. Mr. Woolsey's suggestion of a registry is worthy of heed.

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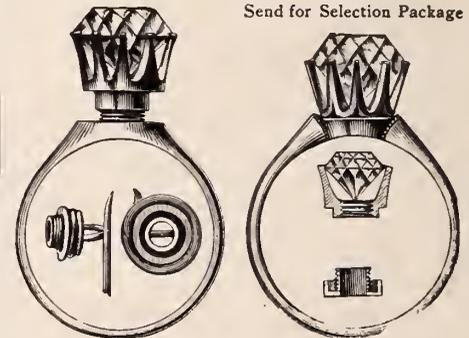
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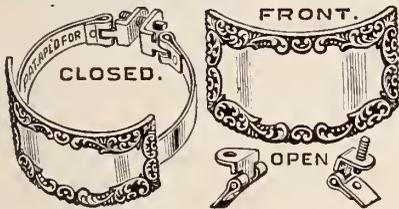
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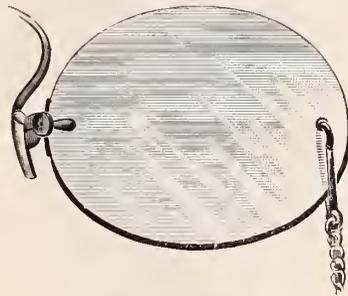
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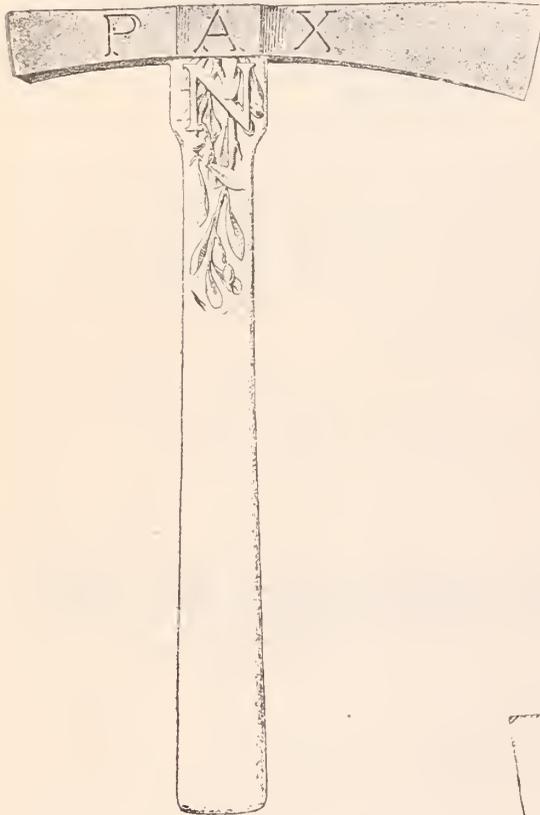
## Some Souvenirs of the Czar's Visit to France.

PARIS, France, Oct. 29.—During the magnificent fêtes given in honor of the Czar and Czaretza's visit to Paris, their Imperial Majesties were presented with various souvenirs.

Nicholas the Second, Emperor of all the Russians; her Majesty, the Empress, Alexandra Fordorovna; Felix Faure, President of the French Republic, laid in Paris the first stone of the Bridge Alexander the Third, Meline being President of the Council of Ministers, Henri Boucher, Minister of Commerce and Industry, and A. Picard, General Commissioner of the Universal Exhibition of Nineteen Hundred.

After the ceremony, 16 young women, dressed in white, stepped out of a

acanthus leaves and a large escutcheon flanked with lions, in the middle of which is set a beautiful cameo, engraved by Allard, showing *France, Protectress of Arts*, and the inscription, "Robur-Pax." The handles are formed of laurel branches. Enormous agates in cabochon adorn the top and the foot of the vase. This artistic work was designed by Paul



HAMMER USED BY THE CZAR IN THE LAYING OF THE FOUNDATION STONE FOR THE NEW BRIDGE OVER THE SEINE.

At the mint, while Nicholas II. received from the hands of President Faure, a gold medal, engraved by Chaplain, to commemorate the event, the Empress was offered 20 gold counters just stamped by well preserved dies of the eighteenth century, including one of the counters used by Queen Marie Antoinette. The hammer used by the Czar in the ceremony of laying the foundation stone of a new bridge over the Seine is a real work of art. It is of polished steel, with an ivory handle fastened to the metal by means of two branches of worked gold, one representing an olive bough, on which the letter N is engraved and the other an oak sprig with the letters R F. Above these pacific emblems is the inscription "*Pax Robur.*"

The gold trowel is also a masterpiece of its kind, with its wooden handle beautifully carved, representing the

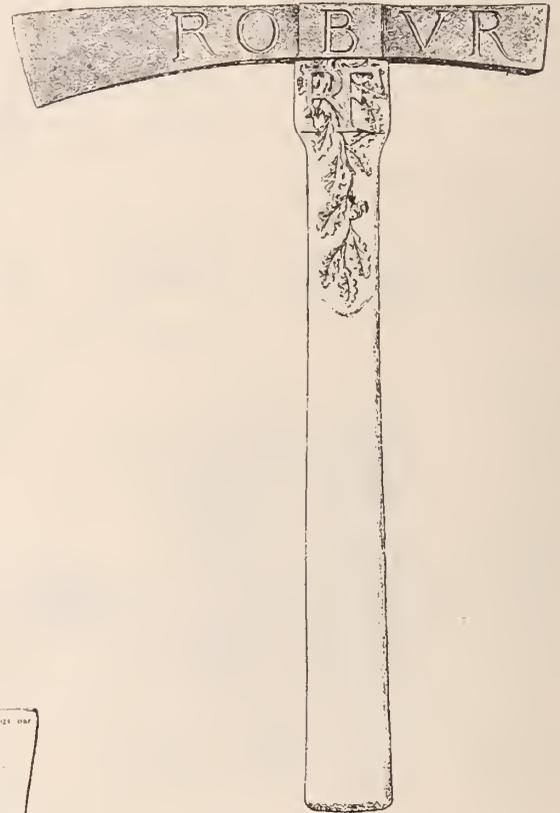
Seine. The inscription on the trowel is as follows: "On the seventh of October, eighteen hundred and ninety-six, his Majesty,

borne decorated with flowers and flags, and presented the Czaretza with a splendid bouquet of



THE GOLD TROWEL USED BY THE CZAR IN LAYING THE FOUNDATION STONE FOR THE NEW BRIDGE OVER THE SEINE.

orchids contained in a silver vase, one meter high, daintly chased. This vase, ovoidal in shape, is adorned with a wide frieze of



HAMMER USED BY THE CZAR IN THE LAYING OF THE FOUNDATION STONE FOR THE NEW BRIDGE OVER THE SEINE.

Sedille, and executed at Froment Meurice's.

At Sèvres, two handsome bonbonnières were offered to the Imperial guests, together with a reproduction (40 centimeters high), in *pâte de biscuit*, of Deloye's remarkable statue of Empress Catherine the Second, which is two meters in height and was placed in the garden of the Russian Embassy in Paris. [This reproduction was illustrated and described in THE CIRCULAR of Oct. 28.—ED.]

The penholder, illustrated here, used by the Czar and President Faure to sign the official report of the foundation stone ceremony, reproduces a reed from the Seine, in green gold, 27 centimeters long, with an ant, symbolizing patience and labor, and the dates 1896-1900 inscribed across the reed.

In the course of their visit to Versailles the Czar and Czaretza were presented with a gold *plaque*, reproducing

the commemorative plaque made by Roty, which will be preserved at the *Chateau*. This plaque shows on one side a youthful winged



PEN USED BY THE CZAR AND PRESIDENT FAURE TO SIGN THE OFFICIAL REPORT OF THE FOUNDATION STONE CEREMONY.

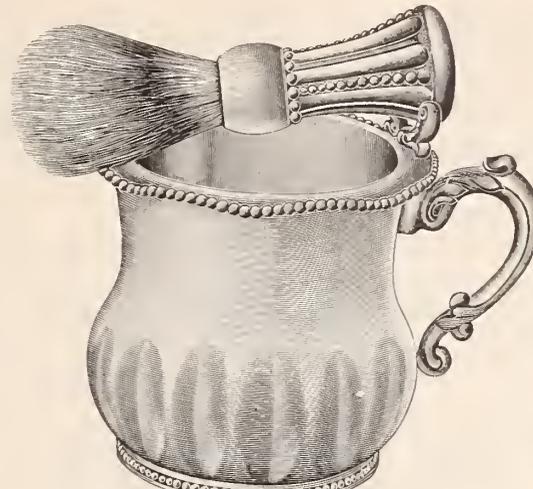
**S**ilver  
...Ware.

**F**ine  
...China.

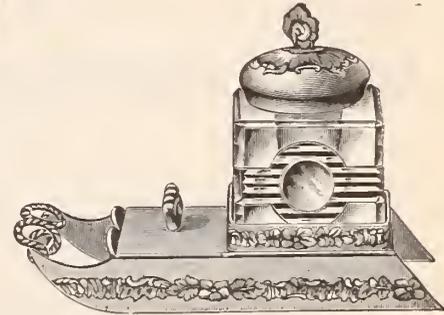
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Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives.  
Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary

**Price List of Carborundum Wheels.**

ACHESON'S PATENT, February 23th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.
	1/4	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1 1/2	.20	.25	.25	.25	.30	.30	.35	.40	.45	.50	.50	.55	.55	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2 1/2	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8000
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3 1/2	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.69	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1550
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18						11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	1230
20							17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	66.00	1100

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

Hones, Slabs, Files.

CUT THIS OUT.

**THE CARBORUNDUM CO.**

WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

Venetian Building. **34 & 36 Washington St**

**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

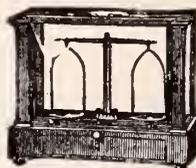
**65 Nassau Street,**

**NEW YORK.**

Cutting Works: **45 John Street.**

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**



Established 1850  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor.  
 Malden La. N. Y.  
 Repairs (any make)  
 promptly made.



**SCHULZ & RUDOLPH,**

Importers and Cutters of **DIAMONDS AND OTHER PRECIOUS STONES,**

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

**The Celebrated Jules Jurgensen Watches.**

**28 JOHN ST. and 65 NASSAU ST., NEW YORK.**

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS.

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

figure carried up on clouds. The word Russia appears in the center of the sun, whose rays spread above the head of the genius. On the other side is a prospective view of Versailles Castle, showing an important part of the gardens. An inscription engraved at the top mentions the date of their Imperial Majesties' visit.

JASEUR.

**The Stock of William A. Wander Sold by the Sheriff.**

BUFFALO, N. Y., Nov. 4.—The jewelry stock of William A. Wander, 237 Main St., was sold at auction by Sheriff Lamy Monday morning to satisfy executions. Several jewelers attended the sale and the bidding was lively. The sheriff sold the stock to attorney Henry L. Swartz, who represented certain creditors, for \$5,000.

The stock is inventoried at \$10,000. The sheriff does not know whether the business will be continued or not. Henry L. Swartz appeared for Mrs. Wander.

**The Seliger-Toothill Co. Become the Anchor Silverware Co.**

OSWEGO, N. Y., Nov. 5.—The company formerly known as the Seliger-Toothill Novelty Co. will hereafter be known as the Anchor Silverware Co. The change in the nature of the company has been under consideration for some time, but the matter has but recently been settled. The Seliger-Toothill Novelty Co. were a stock company incorporated under the laws of the State of New Jersey, the head office being understood to be in Newark, N. J., and the factory in Oswego.

About five weeks ago, after the factory burned out, the company leased the large brick building in W. 1st St., formerly used by the Oswego Indurated Fibre Co., and entirely refitted it, and are now running night and day, with a day force of 75 men.

**Death of Lieutenant William Reynolds.**

WESTCHESTER, Pa., Nov. 5.—Lieutenant William Reynolds, formerly of Oxford, died at his residence in Philadelphia, on Wednesday morning last. Deceased was an old soldier and served in the Signal Corps during the War of Rebellion. He resided in Oxford many years, being engaged in the watch and jewelry business. He moved to Philadelphia about five years ago. His health had been poor for a long time. Lieutenant Reynolds was a member of Thompson Post, G. A. R.

The argument for a new trial and the issue of a writ of *habeas corpus* in the case of Frank Sutton, who robbed Jeweler Aird, Troy, N. Y., was to be argued before Justice Fursman on Nov. 9. Sutton was convicted of grand larceny, second degree, charged as a second offence, and was sentenced to Dannemora for nine years. The commitment was alleged to be defective in that it said that Sutton was convicted of grand larceny, second degree. On such conviction the punishment could not be nine years.

**Fight for the Stock of the Empire Jewelry Co.**

SEATTLE, Wash., Nov. 1.—When M. O. Barnes, receiver of the Empire Jewelry Co., appeared in the equity department of the Superior Court, Oct. 27, he asked Judge Langley's permission to take back stock pledged with the Seattle National Bank and the National Bank of Commerce, and to issue receiver's certificates and give them to the two banks and President Andrews, of the first named bank. These certificates, the receiver said, would cover the entire stock of the company, valued at about \$35,000. Judge Langley said he couldn't see things that way and refused to do as Receiver Barnes requested. Receiver Barnes used to be employed in the Seattle National Bank, and he was backed up in his petition by his bank, also by Mr. Andrews and the National Bank of Commerce. If the petition had been granted the banks and Mr. Andrews would have had a mortgage on all of the stock of the company, but as it is they have a mortgage on but one-fourth of it. The banks loaned the Empire Jewelry Co. \$6,000, and the company put up \$8,000 worth of their stock to secure the loan.

It looked from the facts that came out before Judge Langley as though the creditors of the jewelry company are fighting among themselves, but one thing is certain and that is that if the petition of Receiver Barnes had been granted the two banks and Mr. Andrews would have greatly benefited. The receiver said that the holiday season is approaching and if he could get possession of the pledged stock he could make a better showing and do a better business. The banks and Mr. Andrews wanted to surrender the stock, if they were given receiver's certificates covering the entire stock.

Dan Bass and Alfred Battle, who represent over \$10,000 worth of claims against the jewelry company, fought the petition. They said that the entire stock of the company is worth \$35,000; that their debts amount to \$25,000, and their expenses are \$1,000 a month. They argued that it would be a great injustice to their clients if the courts gave the banks and Mr. Andrews a mortgage on the entire stock of goods to secure their little \$6,000 claim, when, as it is, they have \$8,000 worth of stock to secure them.

**Green Bros. Will Protect Their Trade-Mark on Mainsprings.**

Green Bros., material dealers, 6 Maiden Lane, New York, are calling the attention of the trade to the fact that they intend to protect themselves from all infringements of their trade-mark, "G. B.," applied to mainsprings. Green Bros. registered the letters "G. B." as a trade-mark some time ago and have used it continuously on their mainsprings. They allege that recently when they decided to use the word "Imperial" for the same purpose, Goldberg Bros., who had headquarters at 17 Maiden Lane, advertised to sell mainsprings stamped with the letters "G. B." The latter firm had formerly sold a "D.G." mainspring and the change of the name to

ESTABLISHED 1840.

**RANDEL, BAREMORE & BILLINGS**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY**

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. O.

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

MANUFACTURERS OF

**GOLD JEWELRY,**

**15 MAIDEN LANE. NEW YORK.**

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. COUGH.

FACTORY, NEWARK, N. J.



**The STATIONERS' ENGRAVING CO.,**

98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Jewelers of recognized standing only.  
Trade Mark "SILVER WHITE," registered.

# Progressive Buyers!!!

—Will not place any orders before examining our line . . . .

Novelties.



Novelties.

**SILVER MOUNTED CUT GLASS,**  
 JEWELLED MINIATURES (Plain and with Border).  
 and REPOUSSÉ STYLE.

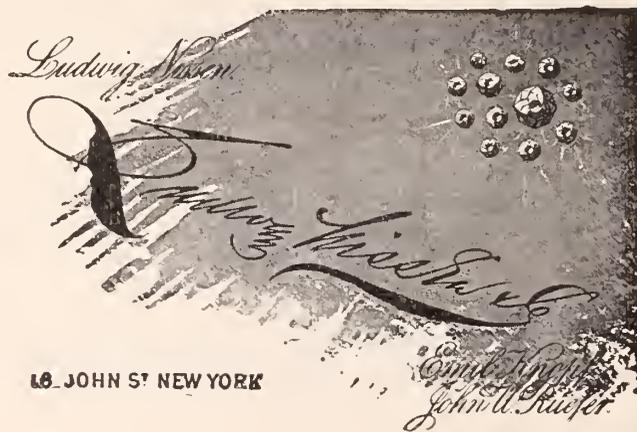
STUNNING HOLLOW WARE IN NEW DESIGNS,  
 CLARET CUPS, CRACKER JARS,  
 SMELLING SALT BOTTLES, and a large  
 variety of SALVE BOTTLES.

TOILET GOODS in elaborate patterns.  
 NOVELTIES for the WRITING DESK, DRESSER,  
 SMOKER'S TABLE.

## THE MAUSER MFG. CO.,

14 EAST 15th STREET, NEW YORK. OFFICES:  
 CHICAGO, ST. LOUIS, SAN FRANCISCO.

We carry the largest,  
 finest and most complete  
 line of Mounted Diamond  
 Jewelry of any house in  
 America.



THE PATENT PIVOT EARRINGS  
 PRODUCE GREATLY INCREASED SCINTILLATING EFFECT.

MADE ONLY BY  
**GOLDSMITH & FRANK,**

Importers of DIAMONDS and PRECIOUS STONES.

MANUFACTURERS OF

DIAMOND MOUNTINGS AND FINE JEWELRY.

Orders for Selection Packages particularly solicited, goods in transit being insured by us.

NEW YORK, 14 Maiden Lane. LONDON, 105 Hatton Garden, E. C.

**UNIVERSUM CLOCK CO.,**  
 1 BEACON ST., BOSTON, MASS.  
 MANUFACTURERS OF  
**THE UNIVERSUM CLOCK**  
 AND THE  
**NORTHERN HEMISPHERE CLOCK.**

**JOHN P. CAMPBELL,**  
 MANUFACTURER OF  
**WATCH CASES.**  
 ALL KINDS OF SPECIAL CASE WORK.  
 REPAIRING A SPECIALTY.  
 43 John Street, New York.  
 Royal Arcanum and Maltique Ladies' Enamel Cases

**A. J. COMRIE,**  
 AUCTIONEER,  
 22 John St., N. Y.  
 SPECIAL SALESMAN OF WATCHES, DIAMONDS  
 BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
 WRITE FOR PARTICULARS.

**SECURITY PIN GUARD**  
 PAT'D DEC. 25, 1894  
 MANFD BY SECURITY MFG CO. **25¢**  
 7 ASTOR HOUSE (BROADWAY) N.Y.  
 85c. doz. Net Cash Discount to Jobbers

**JACOT & SON,**  
 Importers and Manufacturers of  
**Musical Boxes,**  
 39 Union Square. New York.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**  
 MAKERS OF STERLING SILVERWARE,  
 808-810 Greenwich St.. - New York.

**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
 New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE**  
 No. 16 JOHN STREET, NEW YORK.  
 206 Kearney St., San Francisco, Cal.  
**HASKELL & MUEGGE, Agents**

**CAMPBELL-METCALF SILVER CO.,**  
 SILVERSMITHS,



ALL GOODS 925/1000 FINE.  
 Factory, Providence, R. I. Offices, New York and San Francisco.

**H. M. RICH & CO.,**  
**Jewelry - Auctioneers,**  
 21 School Street,  
 BOSTON, MASS.



**REGINA**  
 MUSIC BOXES  
 LINCOLN BLDG., 14th  
 St. & Union Sq. W., N.Y.  
**A. WOLFF,**  
 General Agent.

"G. B.," Green Bros. claim, was an infringement of their trade-mark.

Goldberg Bros. were notified to discontinue the use of the letters "G. B.," and after correspondence, it is said, they agreed to do so. Green Bros. state that they are the sole dealers in the "G. B." mainspring and intend to prosecute all infringers of that mark.

#### The Suit of Gorham Mfg. Co. Against Jordan, Marsh & Co.

BOSTON, Mass., Nov. 6.—Pursuant to the order of notice issued last week by the Supreme Court in proceedings brought by the Gorham Mfg. Co. for an injunction to restrain Jordan, Marsh & Co., of this city, from selling goods purporting to be manufactured by the plaintiffs, but which are held to be spurious by said plaintiffs, counsel for both parties appeared in court to-day.

In brief, the bill of complaint set forth that the plaintiff corporation's established reputation in connection with the words "Gorham" or "Gorham Manufacturing Co.," in conjunction with the sale of silver or silver plated goods entitles them to the benefits arising therefrom. It was alleged that on the blades of certain knives advertised and sold by the defendants were stamped the words "Gorham Mfg. Co., quadruple plate," and that the knives so advertised, sold and offered for sale by the defendants were not made by the plaintiffs, as the defendants well know, but are very inferior in quality to any knives made by the plaintiffs; also that the price of \$3.50 a dozen, for which said knives were sold, and the price of \$6 a dozen, which was advertised as the real value of said knives, were far below the price for which knives of the same general appearance and pattern made by the plaintiffs could be bought at wholesale at the factory of the plaintiffs; further, that the plaintiffs and their agents have refused to sell and have not sold the defendants any of the goods made by them, nor authorized the defendants to use their name or patterns in

any way. The plaintiffs pray for an injunction restraining the defendants from advertising or selling any articles as Gorham's or as Gorham Mfg. Co.'s which were not made by the plaintiffs, and for such further relief as equity and the circumstances of the case shall require.

Counsel for Jordan, Marsh & Co. practically admitted the facts specified, but stated that the firm had no more of the goods referred to in the bill of complaint now on hand, and guaranteed cessation of advertisements and sales such as had led to proceedings against them. Counsel for the defendants made no dispute of the allegations contained in the bill of complaint, basing their answer to the application for an injunction upon the implied lack of necessity therefor, in view of their guaranty as above stated.

The following is the text of the Judge's decision: "Nov. 6th, 1896. The defendants disclaiming the intent to sell any more of the knives in question, and the court being satisfied that there is no such intent, a preliminary injunction is refused. Liberty to apply in case of any change of circumstance. O. W. H."

#### A Systematic Scheme to Rob F. A. Hubbard Comes to Light.

SPRINGFIELD, Mass., Nov. 9.—Something of a sensation was caused last week by the arrest of Joseph Griggs and Rowland W. White on the charge of larceny, the charge being preferred by F. A. Hubbard, for whom the young men worked for some time. The case has been under investigation for more than a year, but sufficient evidence to warrant an arrest was not secured until last week. The men were held for trial next Friday under bonds of \$500 each.

White and Griggs were employed by Mr. Hubbard for a year or more, and while he knew that his store was being robbed he could not attach the responsibility. Failing to secure the desired evidence he discharged White and sometime later released Griggs, and then quietly set watch. The result was

that Griggs was caught in the act of selling a diamond valued at \$250, which he offered to a local man for \$25. The latter suspected something crooked and informed the police. Griggs was interviewed and the stone was found in his possession, as was also a fine diamond locket, both of which were identified by Mr. Hubbard as his property. When Griggs was confronted by the officer, he said that he had received the goods from White, and the latter was immediately arrested. The police believe that he is the more guilty of the two and so have preferred a charge of larceny against him and one of receiving stolen property against Griggs.

How much the pair have managed to secure from Mr. Hubbard's stock is a matter of conjecture. The detective who has charge of the case says it will amount to several thousand dollars, and he has already discovered that a third party has been disposing of considerable jewelry which came from the same source. The police have no doubt but that they will be able to convict both. After White was discharged from Hubbard's he went into the employ of Charles Hall, but remained there only a short time, and lately has been running a small store or repairing department at his home in Chester.

#### The L. Burnett Jewelry Co. in Financial Straits.

ST. JOSEPH, Mo., Nov. 5.—The L. Burnett Jewelry Co., 405 Felix St., gave a deed of trust to Samuel H. Smith yesterday. The company's indebtedness is about \$28,000, and the stock, fixtures and accounts transferred to the trustee are valued at \$40,000.

The only local creditor whose claim is of any consequence is J. F. Hartwell, who holds notes of the company's for \$15,000. Trustee Smith began an inventory yesterday, and it is expected that business will be resumed in a few days. The belief is expressed that the company will pay all their obligations in full.

## SPECIAL LINES

... OF ...

# Holiday Novelties

Ready for November Delivery.



## BACHRACH & FREEDMAN,

SILVERSMITHS,

I and 3 Union Square, New York.



## Suicide of Frederick I. Marcy.

PROVIDENCE, R. I., Nov. 4.—At an early hour this morning the community was startled by the sad news of the death of Frederick I. Marcy, for a number of years one of the most prominent manufacturing jewelers of this city. His inanimate body was found in his office at 59 Page St., where for more than a year his



THE LATE FREDERICK I. MARCY.

factory has been located, at 2 o'clock this morning. He had committed suicide by inhaling the gas which came from four gas jets turned on full force. Despondency is attributed as the cause of the deed.

Mr. Marcy left his home on Portland St. yesterday morning about 8 o'clock, as usual, to go to his business, although his shop on Page St., in common with others, was shut down for the day, on account of election. Though it had been his custom to come home to dinner, no alarm was felt when he did not return at noon, as he was greatly interested in politics. When he had not returned at night his family began to be alarmed. Their fears were due to the fact that he had talked very despondently about his business lately and had mentioned death as the only solution of his troubles. About 10 o'clock last night his two sons, Harry and Fred., went down street looking for him. They visited a number of places where he was well known, but did not find him. Their fears increased and they went to Mr. Marcy's office, on the fourth floor of the building at 59 Page St., accompanied by an officer from the Central Police Station. They noticed that the odor of gas was very strong in the hallway and when they found the office door locked they were afraid that their worst fears had been confirmed. They burst open the door to find that such was the case.

Mr. Marcy was found sitting in a chair dead. The cocks of all four of the gas jets were turned on as far as possible. He had wheeled the chair around until his back was against a roll-top desk, and the left hand was resting on the rest board. His head had dropped over on the right side. His hat lay on a table near him, and from his position it looked as though he had deliberately turned on the gas and then seated himself in the chair to die. Medical Examiner Palmer was

notified, and, after viewing the remains, allowed the grief-stricken family to take possession of them. Mr. Marcy leaves a widow and three sons, two of whom, Harry and Fred., are bank clerks, while the third is a schoolboy.

The sudden taking off of Mr. Marcy removes from the community a man who has been closely allied with the jewelry industry of the State for more than a quarter of a century. No better known or more congenial artisan than he has participated in the business life of this city, and the ending of his career is deeply commiserated by all who knew him. As has been the business experience of several of our manufacturing jewelers during the past few years, Mr. Marcy suffered from the depression of the trade, and undoubtedly the rash act that caused his death was the result of, perhaps, imaginary further depression yet to come in the business community. Those knowing the deceased intimately cannot but believe that his hand was raised against himself in a moment of mental aberration, and all who enjoyed his confidence and friendship will ever hold his memory in loving consideration.

Like a majority of the leading men of Rhode Island, Mr. Marcy was country-born and bred. He was born May 13, 1838, at Hartland, Windsor county, Vermont, and was educated in the district schools of his native town. Until he was 21 years of age he remained with his father, working on the farm. Having attained his majority he went to Medfield, Mass., where for four years he was employed by a dealer in tinware, named D. Hoisington. In 1863 he accepted a position as traveling salesman with James H. Sturdy, then a manufacturing jeweler in Attleboro, Mass. At the expiration of one year he purchased an interest in the business, becoming Mr. Sturdy's partner, and the firm name was changed to Sturdy & Marcy. This copartnership remained in force only a few months, when the senior member disposed of his interest to W. A. Sturdy, and for two years the business was continued without change of firm name. In 1867 Mr. Sturdy became the sole owner of the business, Mr. Marcy retiring, and, with his first partner, James H. Sturdy, removed to this city and located at 95 Pine St., and began the manufacture of jewelry under the firm name of Sturdy & Marcy. Mr. Marcy represented the firm on the road, and Mr. Sturdy superintended the factory until his retirement in 1877.

In 1878 Charles H. Smith, who had been Mr. Marcy's salesman, was given an interest in the concern under the firm name of F. I. Marcy & Co., and remained a partner until 1882, when he retired. Mr. Marcy then continued the business alone, manufacturing a general line of jewelry, such as the Acme lever button, which he turned out in immense quantities every day, the line including about 6,000 different designs and patterns. It was at this time Mr. Marcy was at the zenith of his business power. The New York office was at 1½ Maiden Lane, and several salesmen were employed in traveling to attend to the wants

of the customers of the house throughout the United States. The trade of the concern extended to Canada, Mexico, South America, Europe and Australia, and the goods manufactured by the firm enjoyed a high reputation in the market and had the full confidence of the trade.

After a few years the button business began to wane, cut prices ruined the profits and the market began to drop. In hopes to revive the trade, Mr. Marcy spent thousands of dollars, but all to no purpose, and with a number of other concerns that had backed jobbing and retail houses throughout the country heavily, he was, about six years ago, forced to succumb before the waves of business depression. He engaged in the insurance business for two or three years, and finally, about a year ago, by the assistance of friends, he re-entered the manufacturing jewelry business at 59 Page St., but the times were unpropitious for a successful trade, and he had simply plodded hopelessly along, patiently awaiting a turn of the tide that would bring his renewed prosperity. But the fates were seemingly against him, for from being a staunch lifelong Republican, he became, a few months ago, a pronounced Free Silver Democrat, a policy embraced by him, it is believed, in the same spirit that a drowning man clutches a straw, in hopes that it would, if accepted by the country at the polls, bring him a revival of business. When the returns began to come in and it became evident that the Sound Money platform was certain of winning he is thought to have given way entirely to his despondency and committed his rash act.

Mr. Marcy was one of the original members of the New England Manufacturing Jewelers' Association, and was always active and prominent in its festivities. When the Manufacturing Jewelers' Board of Trade was first spoken of, he was one of its staunchest advocates, and upon its organization was elected its first vice-president. He entered public life in 1878, and for several years, up to the time when he met with business reverses, he was very prominent, and he was known to the citizens of this community as a busy, useful and influential man. In 1878 he was elected a member of the City Council from the Sixth Ward, and continued to represent that ward for a number of years. In 1879 he was chosen chairman of the committee on education.

In the same year he was appointed a member of the committee on parks and reappointed Jan. 1, 1880. In 1878 he was chosen one of the managers of the Old Men's Home, and on June 30, 1879, was elected a director of the Rhode Island National Bank. He was at one time president of the Retort Gas Stove Co.

Mr. Marcy, in April, 1865, became identified with the Masonic fraternity, and was elected a member of Bristol Lodge at North Attleboro. In 1871 he withdrew from Bristol Lodge and became identified with Ezekiel Bates Lodge, at Attleboro, and in 1876 became a charter member of Adelphi Lodge No. 33, of this city. He was exalted in Providence Royal Arch Chapter, No. 1, and in 1870 became a member of St. John's Commandery, No. 1, K.

T. On Oct. 18, 1871, he married Miss Mary Jane Woodward. The family regularly attended the Union Congregational Church.

That there is a very loving and tender consideration in this community for the memory of Mr. Marcy is apparent from the expressions of love which have been uttered by his friends and companions with whom his life was more closely associated. Probably no man in the trade has held a higher position in the estimation of the business world than the deceased.

PROVIDENCE, Nov. 7—The funeral of the late Frederick I. Marcy was solemnized from his late residence at 11 o'clock this morning and was strictly private, none but the members of his immediate family being present. Among the mourners was Mr. Marcy's mother, now in the 84th year of her age, who was nearly prostrated by the sad ending of her

son. Conspicuous among the floral tributes were handsome offerings from the Manufacturing Jewelers' Board of Trade, St. John's Commandery, and the various branches of the Masonic fraternity. The services were very impressive and were conducted by Rev. Dr. Nutting, pastor of the Union Congregational Church, where for many years the deceased and his family were constant attendants. The bearers were: Ex-Mayor William S. Hayward; John M. Buffinton, of Potter & Buffinton; Albert W. Smith, and Charles H. Baker, of Gorham Mfg. Co. The burial was at Swan Point Cemetery.

**Connecticut.**

F. A. Clark, secretary of the Winsted Optical Co., West Winsted, contemplates the erection of a business block in Winsted.

S. B. Leonardi, Tampa, Fla., has been the

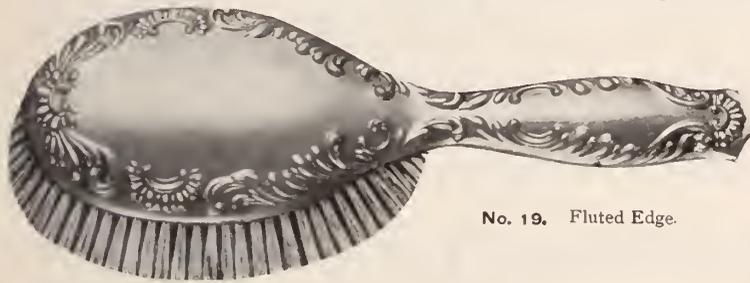
guest of jeweler M. L. Carter, of Danbury.

The Meriden Britannia Co. last week completed an order for 5,000 very handsome silver pin trays, which will be given out as souvenirs by Fanny Davenport to her lady admirers at the Boston Theatre, Nov. 7.

Col. W. J. Leavenworth, of R. Wallace & Sons Mfg. Co., was most triumphantly elected one of Wallingford's representatives to the State Legislature at Tuesday's election. In speaking of his nomination a local paper said: "Colonel Walter J. Leavenworth, coming here as he did over twenty-five years ago and working himself up from almost a boy among the townspeople of Wallingford, until now he stands as one of the heads of one of the leading manufacturing industries of the town, is expressly acknowledged in his own town and throughout the State as one of the ablest and most intelligent business men in Connecticut."

# Sterling Silver Toilet Wares.

OUR Fall line is one of the most complete ever shown, and while we have maintained our high standard of work, we have arranged our price list with the idea of enabling the JEWELER to meet any legitimate competition. We call especial attention to two new sets, mounted with GRADUATED BEADING, which are decided departures from stereotyped patterns of this kind. Correspondence solicited from JEWELERS only. . . .



No. 19. Fluted Edge.



No. 20. Rococco.



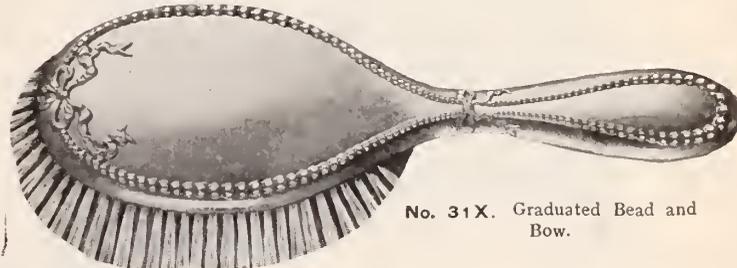
No. 21. Full Chased.



No. 28. Chrysanthemum.



No. 30. Heraldic.



No. 31X. Graduated Bead and Bow.

The above illustrations show the decorative treatment of only six patterns from our line of eighteen complete sets.



**THE TENNANT COMPANY,**

**SILVERSMITHS**

33 UNION SQUARE,



NEW YORK.

### Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, PA., Nov. 8.—The regular meeting of the Philadelphia Horological Society was held at Bank Hall, Broad St. and Columbia Ave., on the evening of Nov. 5, President Lewis being in the chair. The meeting was very well attended, as all have been during the present season, and was plainly indicated by the marked increase in the presence of members and visitors.

The following applications for membership were received and submitted to the meeting: For active membership, Chas. Veach, Philadelphia; J. B. Buzby, Philadelphia; for associate membership, W. Lutz, Sharpsburg, Ia.; Fred. C. Dwyer, Media, Pa.; Adolf Naundorf, Fred. C. Lingg, and W. L. Berry, Philadelphia. They were unanimously elected.

Ferdinand T. Haschka was elected by acclamation as a member of the executive committee for the unexpired term of F. C. Beck, the latter's resignation having been accepted at a previous meeting.

During the past month donations have been received for the library and museum from J. B. Bechtel, United Typewriter Co.; J. Krueger, pivot straightening tweezers; W. T. Lewis, finely made key-winding independent-seconds movement; A. Naundorf, a large wooden working model of the lever escapement, and three publications, viz.: Zwölf Uhrmacher, by Schmidt-Weissenfels, Pendel u. Taschenuhren, by F. Berthoud, and vol. 56 of A. Hartleben's Chemische-

Technische Bibliothek; C. L. Conrad, old wooden clock movement; L. C. Gropengiesser, vols. 7-21 of THE JEWELERS' CIRCULAR; Henry J. Hood, a silver open face verge repeater in an excellent state of preservation, and made by Fres. Esquivillon, Geneva, Switzerland. The thanks of the society were given to the generous donors.

The lecture of the evening was by Isaac Herzberg, president of the Pennsylvania Retail Jewelers' Association, and was entitled "Sympathetic Strikes, or, Antics and Ailings of the Watch Movement and the Watchmaker."

The lecture was as follows:

*Gentlemen of the Craft:* In accordance with my promise, given to our retiring president Lewis some months ago, to deliver an address at one of the meetings of our Horological Society, I propose to give you to-night a humorous talk, rather than one of the usual weighty and serious technical themes you are accustomed to listen to at these meetings.

My subject, "The Antics and Ailings of the Watch Movement and the Watchmaker," concluding with "Sympathetic Strikes," I hope will interest and amuse you for a brief space of time.

You all, fellow craftsmen, are well aware that if a watchmaker wants to build a good watch he must see to it that his foundation-plate consists of good sound metal; and that the pillars are placed in a good position, and are well and firmly riveted and stand upright and true. But alas! how many watchmakers try to build up a business or shop of their own on a poor foundation, with rickety pillars of long-winded, or rather, long-winding, credit; in fact, on tick, personal magnetism and plenty of brass and soft-solder. While they well know that the barrel should be placed perfectly upright and slowly make its three-and-one-half revolutions, they often pay more attention to the barrel of hard cider or lager beer down in the cellar, and have even the notion to place *this*

barrel in a leaning position, if the contents run slow. We may feel sorry for and pity him if he is thus so "set" in his ways and so weak and ill tempered like an old, soft mauspring. He neglects his work, and when the customer calls for his watch, left for repairs three months previously, "it is not quite finished yet."

When trials come he should brace up and show his elasticity and good-temper, and not fly up like the front-lid of a watchcase, actuated by a double-power, thick lift-spring. When, for instance, a person brings a watch for repair and states that it was a good time-piece before he took it to Snickelfritz, the watchmaker on X St.; and, as it has been "no good ever since," thinks he must have taken some of the jewels out of it, and swears that it was all right until he took it there. Now comes the question: *Why* did he take it there, then, if it was all right? I will give you five seconds for reflection. After a careful examination, pointing out some of the imperfections of the watch, he tells the owner that it *was* only a seven-jeweled movement, and that all the jewels are still in it so that he had taken it to an honest watchmaker, after all, remarking quietly, "they are not all rogues. You find occasionally an honest one. You know Barnum once had a couple of white elephants." The customer looks at him in utter astonishment, and thinks *he* must be a white raven for not running down his fellow craftsmen—a wonder of this century—a miracle—a pleasant surprise, indeed!

But it is excusable in case some one brings him a gold watch with rusty works to be cleaned and put in order, which for safe-keeping had been deposited in a certain vessel, if he loses his good temper, and thunders and swears at such an imposition. This time I give you fifteen seconds to dispel the thought that any watchmaker would undertake the job. I would not envy him.

But, to go back to hardening and tempering. Mr. Watchmaker should use the alcohol bottle right and reasonably, simply to fill his lamp so that he can color and temper his screws a nice purple or blue, and not pour the contents down his throat and get those brilliant hues indelibly on his nose—it looks better on the steel screws, anyway.

# Our Fall Importations



## NOW ON EXHIBITION.

Messrs. Mermod Frères, Ste. Croix, Switzerland, in this country represented by us, have received for their exhibit of Musical Boxes at the Swiss National Exposition

# A Gold Medal

This honor, conferred in the home of the Music Box industry, is merely corroboration of what the trade already knows :

THE EXCELLENCE OF MERMOD FRÈRES' GOODS.

JACOT & SON, 39 Union Square, New York.

— SEND FOR ILLUSTRATED CATALOGUE. —

# Imported Cut Glass Vases



3 PATTERNS, EACH STYLE IS 5 1-2 INCHES HIGH.  
SOLD ONLY IN BOXES OF 3 PAIRS.

**Per Box, \$2.25 Net Cash.**

**Levy, Dreyfus & Co.,**

Importers and Manufacturers of

**ART NOVELTIES FOR JEWELERS,**

9 and 11 Maiden Lane, New York.

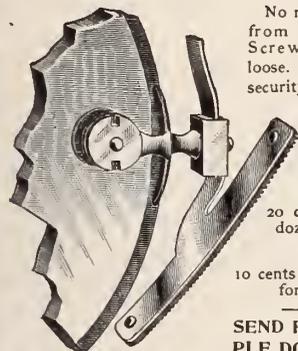


As the buildings we are in are to be torn down, our removal is necessary. Previous to same we shall close out all the goods possible at **LOW PRICES.**

Every Jeweler should try our \$25 Assortment of Hand Decorated China Novelties to sell from \$1.00 to \$4.00 each at good profits.

## OPTICIANS ...

AT LAST FAVORED.



No more trouble from Frameless Screws working loose. A positive security lies in the

**"Kirstein" SCREW LOCK.**

20 cents buys 1 dozen German Silver.

10 cents buys a Key for same.

SEND FOR SAMPLE DOZEN TO...

**E. KIRSTEIN'S SONS CO.,**  
ROCHESTER, N. Y.

## ELECTION ...OVER.



## BUSINESS BOOMING.

**A WARNING.**

....Send in your orders at once for the....



We'll take them as they come—first come, first served, and we'd advise you to be one of the first.

New, smart designs now ready in this unrivalled brand of Silver Plated Ware.

Made only by us

**WM ROGERS MAN'F'G. CO.**

Market St., HARTFORD, CONN.

FACTORIES:

Hartford, Conn.      Norwich, Conn.  
Wallingford, Conn.      Taunton, Mass.

## FOR SALE

HIGH GRADE JEWELERS' LATHES with chucks, etc., at a price that practically gives them away.

Great opportunity to secure a bargain, as this offer is made to close an estate.

**SAWYER TOOL CO.,**  
Athol, Mass.

**Q**RE always of Standard Quality, of Newest Styles and Best Finish.

They will always sell when anything will, and cost no more than those of doubtful reputation.

Don't wait for our travelers, but send direct to



**Oldest Ring Makers in America.**

**M. B. BRYANT & CO.,** 10 Maiden Lane, N. Y.

Oiling is a good thing, a little at a time, but only where there is friction. If he persistently takes too much, the mainspring of his prosperity will snap, and the recoil will throw him in the depths of despair, where he will be ground to pieces by the irregular teeth of misery and friction—yes, bring him to the verge of starvation, in spite of all his maintaining power and all his safety devices. (Patent applied for.)

Of course, if not too far gone, he may turn around, get his bearing, straighten up his bridges, put a new shoulder to the wheel, a new train of wheels in his head, set his finely polished silk cylinder over it at an angle of 45°, and while he tries to stand erect on his two steady pins (meanwhile putting on an Arabic face, illuminated with excitement), he crows out: "What's the matter with you? I'm alright. I've got lots of fine jewels in gold settings. I'm a regular cuckoo! I'll beat you all yet."

Now "there's the rub"—a screw loose somewhere. He is getting proud, irregular, overbearing and over-banking; in fact, hardened and tempered in form. Sorry, as he has a nice wife, a regular belle, a perfect high-grade, finely polished ruby jewel. But there is no chance to hold him when the anchor of his morals get loose, as he escapes in spite of his ruby jewel wife and all his little ruby jewels and patent micrometer regulator, and he becomes a high roller and dead beat. Oh! what antics he cuts up, what trouble he makes, what a sad plight he is in, if he is thus magnetized with sin and corruption! Imagine what twists and turns it requires to withdraw him slowly from his revolting, sinful magnet, to get the magnetism out of him and reclaim him for a life of regularity and usefulness.

If he regains his equilibrium and isochronism, takes care of his loose pallet (which he has found by previous experience has wrought him mischief many a time before), and adjusts his banking so that he swings around all right, he can fork over and still have a nice balance left to stand the expansion and contraction of the times and of the two metals (gold or silver, he need not care which, so long as they both circulate), and his bank-book will show a good expansion balance.

Then after he has had a bath in the right solution

(in place of the old way of brushing himself clean, right and left, with powder and chalk, he may consider himself a new man. He will be regular in his habits like the old grandfather's clock. He will make good use of his hands, of his hours, minutes and seconds; will overcome all of his funny antics and irregularities; will give thereafter perfect satisfaction, and will have his work done on *time*. He will be compensated by the confidence of his customers and the esteem of his fellow-craftsmen. He will do and be all this, and more too—provided he does not turn and become one of those old, difficult, troublesome repeaters which require but a slight push to repeat their antics any hour or quarter; worse even—any minute.

So little wife should be careful in pushing him on the right or left side (or on the crown of his head if he happens to be one of those up-to-date dudes, else he may repeat all his old antics.

If he proves to be no repeater nor double-tongued perplexing duplex, and if he repairs his alarm-clock properly so that it will go off at 6.30 A. M., and not in the middle of the night, or of the forenoon, he may safely go, even in the darkest evenings, to oil up at the near-by tavern, wherein stands that fine English chiming-clock; and when he hears that clock strike ten, hears the quarter and half hour's melodious chimes at their regular intervals, they remind him of his sweet children's prayers before he left them, "God bless papa and bring him safely back home right soon again." These "sympathetic strikes" touch his now even-beating heart, arousing him. He departs before the eleventh hour—full of love and good-will toward all, and ready for all the antics and ailings of the various watch-movements the next day.

At the meeting on Dec. 3, Wesley Fenimore, an experienced watch case maker, will give a lecture on "Practical Watch Case Repairing", at which he will exhibit some tools and appliances as useful illustrations of his subject.

There is a limited demand for house thermometers with silver mountings.

## Boston.

A petition in insolvency against the E. A. Whitney Co. was filed Oct. 30th by S. E. Fisher & Co., Attleboro.

President Nathaniel L. Ripley, of the Ripley-Howland Mfg. Co., is in New York this week on a business trip.

Manager Rufus B. Carr, of the E. Howard Watch & Clock Co., has been enjoying a brief hunting trip to Chatham, Mass.

George H. Lloyd and A. J. Landry, of the optical trade, have just returned from a hunting trip to western Massachusetts.

Treasurer George W. Wells, of the American Optical Co., was in town during the past week calling on his friends in the optical trade.

Buyers in town the past week included: H. F. Burgess, Fairfield, Me.; Mr. Dora, of Dora Bros., Gardiner, Mass.; L. F. Gurney, Brockton, Mass.

The Suffolk County Insolvency Court has appointed Frederick T. Morcombe, of Malden, and Walter Whittlesey, of Chelsea, assignees of the Eastman Clock Co.

The deeds for the clock factory in Chelsea, purchased by H. W. Bates on foreclosure sale, have passed to the Boston Clock Co. The directors of the company are H. W. Bates, president; Walter F. Baker, treasurer; Peter H. Crowell.

The E. Howard Watch & Clock Co. have just completed an immense special marble clock for the grand corridor of the new Boston court house and placed a watchman's clock in the city hall.



THE....

# BICYCLE FLASK.

A DESIRABLE HOLIDAY GIFT.

One of the many quick selling Novelties  
manufactured in Sterling Silver by

The Meriden Britannia Co.,



STERLING 925 FINE

Main Factory:

MERIDEN, CONN.

Branch Factory:

HAMILTON, ONT.

NEW YORK:  
1130 Broadway,  
208 Fifth Avenue.

CHICAGO: 177  
147 State Street.

SAN FRANCISCO:  
134 Sutton Street.

STERLING SILVER.

ACTUAL SIZE.

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# ★ ROGERS & BRO., A1.

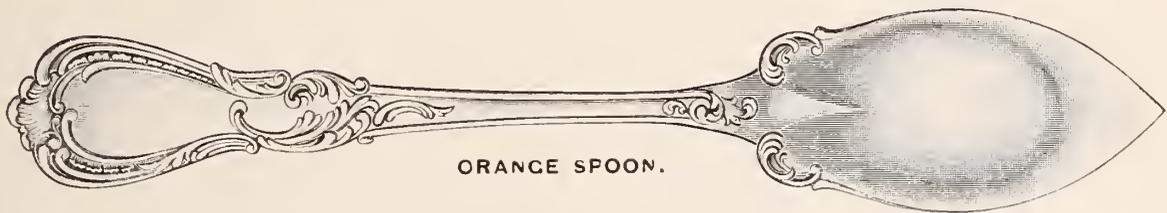
NEW PATTERN

NEW  
CATALOGUE.

## The Navarre

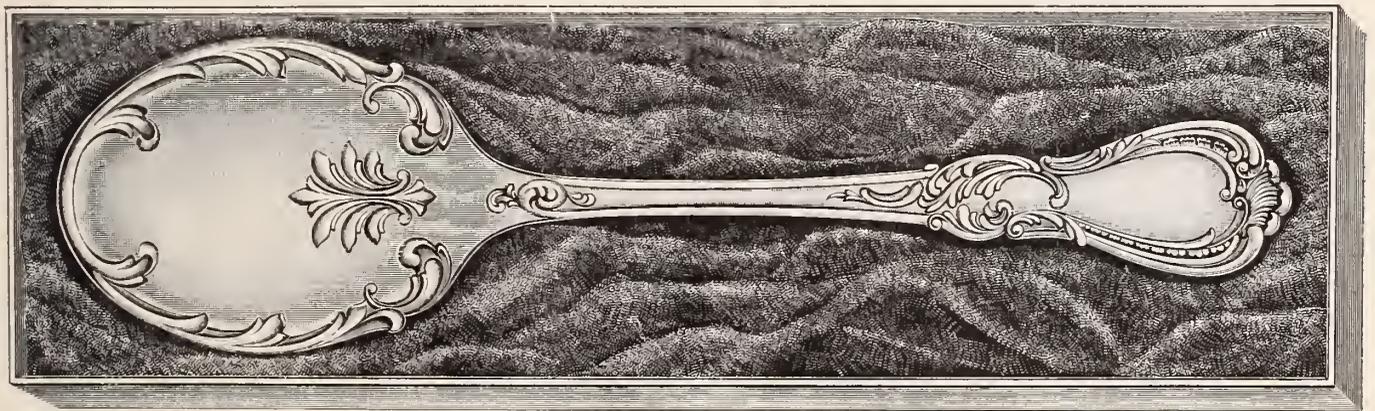
NEW  
DISCOUNTS.

A complete line of Novelties and Fancy Pieces suitable for  
Wedding and Holiday Gifts.



ORANGE SPOON.

The name of ROGERS wrongly used on silver plated goods of inferior quality by some who have no moral right to it, is NOT a guarantee of high quality of goods.



BERRY SPOON. LENGTH 9 INCHES.

The original and genuine **STAR ★ BRAND**, stamped **★ ROGERS & BRO., A-1.**, which has been manufactured continuously for **HALF A CENTURY** and made the name of ROGERS celebrated, has been during that period, and still continues to be **THE GUARANTEE** of the best quality.



COLD MEAT FORK.  
LENGTH 8 1/4 INCHES.

Any reputable dealer who has not received our New Catalogue and Discounts  
will be supplied on application.

**ROGERS & BROTHER,**

16 CORTLANDT ST., NEW YORK.  
WATERBURY, CONN.



## Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**W**HAT is the ultimate career of the traveling salesman has been a perplexing problem to those who meditate on the mutability of human affairs.

Frank Van O'Linda, who for 14 years traveled for the Wm. L. Gilbert Clock Co., New York, furnishes a solution to the problem. He has been appointed chief of police of Schenectady, N. Y., and the appointment is announced as being received with satisfaction by the public. Mr. Van O'Linda was one of the several applicants for the position who took the examination before the civil service examining board. That he passed a



FRANK VAN O'LINDA.

most satisfactory examination will be understood when it is stated that his percentage was 100.

Mr. Van O'Linda was the Gilbert company's head traveler, and in this position he has visited all of the principal cities of the United States and has had an intimate business and social acquaintance with some of the most prominent jewelers and merchants of the country. His long trips on the road prevented him from passing as much time as he could wish with his family in Schenectady, and this caused him to resign his position and led him to accept the offer of the position of chief of police. For some time past he has been visiting neighboring cities studying the methods and familiarizing himself with the workings of the police department of the several cities, in order that when he takes the helm of the police ship in Schenectady he will be able to steer it properly. Physically and as regards personal appearance Mr. Van O'Linda

is all that could be asked for in a chief of police. He stands 6 feet 2 inches, weighs 220 pounds, and is magnificently proportioned. He hasn't an ounce of superfluous flesh, is as straight as an arrow, and is built like an athlete. He is 42 years of age.

George Gubbins, Courvoisier-Wilcox Mfg. Co., is on his trip to central western cities.

Joseph Buerkle, representative for Heeren Bros. & Co., Pittsburgh, Pa., who has been on the sick list, started out on the road on Monday last. Robert Hardy, for the same firm, went east on his initial trip this fall, on Nov. 5.

Among the travelers who visited the trade in Philadelphia, Pa., last week were: Mr. Reed, Wm. B. Kerr & Co.; Mr. Pettingill, Derby Silver Co.; Mr. Beiderhase, Alvin Mfg. Co.; Mr. Osborne, Wm. Smith & Co.; Mr. Midlen, Gorham Mfg. Co.

Among the traveling men recently in Springfield, Mass., were: J. P. Ward, Wendell Mfg. Co.; E. C. McCarter, Whiting Mfg. Co.; D. G. Stiles, Aikin-Lambert Jewelry Co.; Mr. Squire, E. Ira Richards & Co.; H. E. Bleecker, Bassett Jewelry Co.

The Ripley-Howland Mfg. Co., Boston, Mass., started their men out promptly when the election returns indicated a triumph for Sound Money, J. F. Townley, of the New York office, going west, and E. H. Litch and J. C. Donnell, of the Boston office, starting Monday on their routes in the east.

Travelers in Chicago from the east included: George Caldwell, Plainville Stock Co.; Mr. Richardson, G. A. Dean & Co.; Mr. Kennon, J. T. Mauran Mfg. Co.; Mr. Heffron, Riley, French & Heffron; Mr. Mumford, Waite, Thresher Co.; Herbert Bliss, Bliss Bros., and George Whiting, S. E. Fisher & Co.

The travelers in Kansas City, Mo., last week were: Fred. M. Wheeler, Dominick & Haff; Fred. J. Foster, Unger Bros.; Herman Kind, Graef & Schmidt; J. D. Underwood, Champenois & Co.; David Beer, Bernheim, Cohen & Beer; M. D. Fielding, American Watch Case Co.; Lawrence H. Smith, Bippart & Co.; De Lancey Stone, Shafer & Douglas.

Traveling men in the Hub the past week included: Samuel Levy, L. & M. Kahn & Co.; B. W. Ellison, Parks Bros. & Rogers; F. C. Allen, for A. Wittnauer; Henry G. Thresher, Waite, Thresher Co.; Mr. Hayward, Hayward & Sweet; A. Kaufman; S. E. Fisher; Charles E. Medbury, F. M. Whiting Co.; E. W. Martin, Martin, Copeland & Co.; Mr. Ballou, R. Blackinton & Co.; John A. Abel, Lewis, Kaiser & Luthy.

Traveling men in Indianapolis, Ind., since the election include: E. A. Tyler, Ansonia Clock Co.; H. D. Richardson, G. A. Dean & Co.; E. A. Porter, R. Wallace & Sons Mfg. Co.; Louis Smith, W. B. Bryant & Co.; C. F. Willemin, T. G. Frothingham & Co.; A. H. Oakley, Thornton Bros.; M. L. Jacoby, Providence Stock Co.; H. C. Bliss, Bliss Bros.; H. E. Vincent, Simpson, Hall, Miller & Co.; F. W. Collom, W. O. Hutchins & Co.; Jack Fuller, J. G. Fuller & Co.

Among the salesmen who have called on Cleveland, O., firms recently are: J. R. Goodwin, Carter, Hastings & Howe; S. E. Vansant, Simons, Bro. & Co.; J. B. Beach, Wilcox Silver Plate Co.; Mr. Davis, Middletown Plate Co.; C. E. Dorr, Gorham Mfg. Co.; Mr. Wheeler, Dominick & Haff; J. J. Heiser, H. C. Hardy & Co.; Mr. Brown, Riker Bros.; J. L. Cook, J. F. Fradley & Co., A. E. Alexander, for Frank W. Smith.

The following traveling salesmen passed through Detroit recently: E. C. Ellis, Totten & Sommer Co.; Mr. Tinker, for William B. Durgin; Louis P. Cook, J. F. Fradley & Co.; J. N. Beckwith, Jos. H. Fink & Co.; J. R. Goodwin, Carter, Hastings & Howe; Fred. M. Wheeler, Dominick & Haff; W. H. Gregory, Strobel & Crane; Mr. Barry, Larter, Elcox & Co.; Mr. Bristol, C. Rogers & Brother, and Mr. Arnstein, Arnstein Bros. & Co.

Traveling men in St. Louis, Mo., last week were: J. H. Friedlander, H. Z. & H. Oppenheimer; S. W. Frohlichstein, Henry Froehlich & Co.; Frank F. Gibson, for Wm. Kinschiff; Louis Bernheim, Bernheim, Cohen & Beer; W. S. Willis, Chas. E. Dorr, Gorham Mfg. Co.; Chas. B. Bartlett, Whiting Mfg. Co.; J. Heiser, H. C. Hardy & Co.; John Lunn, Snow & Westcott; Herman Kind, Graef & Schmidt; J. Brown Beach, Wilcox Silver Plate Co.; C. B. Burgess, F. M. Whiting Co.; Samuel Heller, L. Heller & Son; Stephen Woods, Battin & Co.; Lawrence H. Smith, Bippart & Co.; J. L. Herzog, Louis Kaufman & Co.

Among the travelers who visited Pittsburgh, Pa., last week were: H. B. Kennon, H. D. Merritt & Co.; Sam. H. Fink, Fink, Bodenheimer & Co.; A. W. Atwater, Joseph Fahys & Co.; F. W. Collom, W. O. Hutchins & Co.; H. C. Rowbotham, J. Muhr & Bro.; Mr. Platt, Foster & Bailey; C. A. Boynton, Wm. B. Kerr & Co.; Mr. Wightman, R. F. Simmons & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; A. J. Sherrard, Enos Richardson & Co.; Mr. Tappan, D. F. Briggs Co.; B. F. Hodgins, George H. Cahoon & Co.; J. F. Townley, Ripley-Howland Mfg. Co.; H. C. Bliss, Bliss Bros.; H. J. Hildebrand, for H. C. Lindol; W. H. Gregory, Strobel & Crane; J. D. Underwood, Champenois & Co.; Mr. Schwab, New Haven Clock Co.; Emil Lang, P. W. Lambert & Co.; Charles Boss, American Cuckoo Clock Co.; Mr. Oakley, Thornton Bros.; C. F. Willemin, T. G. Frothingham & Co.; J. G. Fuller, J. G. Fuller & Co.; G. Cheever Hudson, H. F. Barrows & Co.

As soon as the result of the national election became assured, there was a perfect exodus of the salesmen and representatives of manufacturing jewelry concerns in Providence, and already a majority of them are sending in very encouraging orders. Among those who are out are: G. Rodenberg, S. & B. Lederer; Max L. Jacoby, Providence Stock Co.; Edwin E. Mumford, Waite, Thresher Co.; Fred. V. Kennon, John T. Mauran Mfg. Co.; Robert L. Moorhead, R. L. Moorhead & Co.; H. J. Hildebrand, for H. C. Lindol; Isaac M. Potter, Potter & Buffinton; Everett I. Rogers, Parks Bros. & Rogers; George H. Kettlety, Albro & Co.;

H. A. Schofield, Bennett, Melcher & Co.; W. H. Tarlton, Wightman & Hough Co.; Charles W. Battey, Waite, Mathewson & Co.; Clark P. Tillinghast, Tillinghast & Albro; Sigmond Lederer, S. & B. Lederer; J. P. Ford and Samuel Baldwin, Baldwin, Ford & Co.; E. D. Hodgkins and Mr. Brown, George H. Cahoon & Co.; John M. Chandler, J. M. Chandler & Co.; Samuel A. Otis, Harvey & Otis; John G. Fuller, J. G. Fuller & Co.; Sylvester M. Lewis, S. M. Lewis & Co.; Frank B. Lawton, Lawton, Spencer & Sherman; J. T. Quayle, T. Quayle & Co.

#### The E. Ingraham Co. to Make Marine Clocks.

NEW HAVEN, Conn., Nov. 9.—The E. Ingraham Co., Bristol, have decided to begin the manufacture of marine clocks. A new factory to accommodate the extra men to be engaged in making the movements, will be erected soon. The building will be 80 x 40,

two-stories high, situated at right angles to the case shop, between the boiler house and the storehouse. The contracts have not yet been placed.

The Bristol Brass & Clock Co. will, on Nov. 9, start some of its departments to run nights. The E. Ingraham Co. are now running eight hours and hope to start on full time soon.

#### Death of Charles Langschmidt.

Chas. Langschmidt, a well known retail jeweler of the west side of New York, died Thursday of dropsy at his home, 552 Eighth Ave. He had suffered with the disease for 12 weeks.

Chas. Frederick Langschmidt was born in Osnabrueck, Hanover, Dec. 29, 1826. He learned the trade of watchmaking in his native town, and when 29 years old came to America and settled in New York. After serving as watchmaker for Geo. W. Welch for some years he started in business for himself in 1860, as a retail jeweler, at 552 Eighth Ave.

For the past 36 years he continued the business alone at the same place, and at the time of his death was one of the best known retail jewelers in that part of New York.

Deceased leaves a widow, a son and a daughter. The son, Fred'k C. Langschmidt, will continue the business. Funeral services were held at Mr. Langschmidt's late residence Sunday afternoon. Interment was at Greenwood cemetery.

#### The Government Case Against Coettermans-Henrichs-Keck Co.

CINCINNATI, O., Nov. 7.—The case of the United States against the Coettermans-Henrichs-Keck Diamond Cutting Co., charged with having imported foreign labor to this country in violation of the statutes, began last week in the United States District Court. Judge Hammond overruled the motion of the defendants to strike out the testimony of several witnesses whose depositions have been taken. The case will consume several days of the court

## OUR POSITION PROVED UNASSAILABLE BY THE DECISION OF THE COURT.

PRESENT.

HON. ALFRED C. COXE,

*Judge.*

WILLIAM B. KERR AND PAUL L. V. THIERY, CO-PARTNERS, TRADING AS WILLIAM B. KERR AND COMPANY. *Complainants.*

AGAINST

CHARLES DEITSCH AND EDWARD J. DEITSCH, CO-PARTNERS, TRADING AS DEITSCH BROTHERS, ET AL. *Defendants.*

At a Stated Term of the Circuit Court of the United States, for the Southern District of New York, held in the Post Office Building in the City of New York, on the 23d day of October, in the year of Our Lord, one thousand eight hundred and ninety-six.

This cause having come on to be heard upon the bill of complaint, the answer thereto and the replication of the plaintiffs to such answer, and after hearing Hugo S. Mack, Esq., Counsel for defendants, in favor of a motion for dismissal of the plaintiffs' bill of complaint, and no one opposing;

**NOW, THEREFORE**, on consideration thereof, it is **ORDERED, ADJUDGED** and **DECREED**, and the Court doth hereby **ORDER, ADJUDGE AND DECREE**;

That the complainants' said bill of complaint be and the same hereby is **DISMISSED** upon the **MERITS** in all respects **WITH COSTS** to be paid by the **PLAINTIFFS** to the defendants and to be taxed, and that **DEFENDANTS** have **JUDGMENT** and **EXECUTION** for said **COSTS** as taxed.

Signed, ALFRED C. COXE.



# DEITSCH BROS., 7 East 17th Street, NEW YORK.

Makers of Leather, Ivory, Tortoise Shell and Ebony Goods, and Sterling Silver Novelties.

Our designs have been noted in the past for their originality, and this season is no exception to the rule. We also show an abundance of **NEW LEATHERS**.

## FACTORY WHEELS TURNING MERRILY.

**As a Result of the Election, Factories are running full time with large forces, and Business promises a Boom.**

From every industry come reports of an increase, more or less great, of business consequent upon the result of last Tuesday's election. The telegraph reports from all over the country have the same encouraging story to tell. Among the factories producing jewelry and kindred lines of merchandise there is a general awakening. The whirring of factory wheels is again pleasant music throughout the country.

### Meriden Assumes its Bee-Hive-like Active Aspect.

MERIDEN, CONN., Nov. 6.—President George H. Wilcox, of the Meriden Britannia Co., said to-day that the company had a number of orders conditioned on McKinley's election, and that they should at once work upon these. He expects a return of business, and thinks we should have a decided improvement here. The factory is at present running on full time.

The Meriden Silver Plate Co. also had on hand a number of conditional orders, and these would be worked up at once. The shop is running on full time.

The Edward Miller Co. are at present working on an average of nearly 10 hours a day. While the coming season is usually a dull one for the company, it is thought that the help will be kept busy the most of the winter.

One of the busiest shops in the city, as a result of the election, is the J. D. Bergen Co. Mr. Bergen said to a reporter that McKinley being elected would most decidedly improve the business. The company had received a number of conditional orders which would be canceled if Bryan was elected. The force is being enlarged and it is probable within a short time the factory will be working overtime.

The Meriden Bronze Co. are now working 59 hours a week, which is considered full time. The company have held no conditional orders, but anticipate an increase. Large customers have notified them to be ready for big orders if McKinley was elected.

The Bradley & Hubbard Mfg. Co. are quite busy at present.

On the day after election the victory was splendidly celebrated by the McKinley employees at the Meriden Britannia Co.'s factory. The employees—gold Democrats as well as Republicans—sent out and bought a lot of small flags which they fastened outside their windows. Even the girls in the spoon room got out their national colors, while one yellow flag had the words on it: "McKinley Forever." One man put out a white flag with the words: "Gold—McKinley—A Clean Sweep." Another employe hung out a piece of bag with "McKinley For-ever" on it. Flags were on all sides of the buildings, while the

company's flags flew to the November breezes aloft. Hosts of employes wore brass roosters pinned on their coats.

### Joy Begins to Reign Throughout Connecticut.

NEW HAVEN, CONN., Nov. 6.—Joy reigns among the manufacturers of Connecticut and their employes, irrespective of party, over the reopening of factories that have been closed, and the large increases of hands in others. In the silverware and clock factories the increase of orders is very notable, and nearly every silverware factory and clock factory is proceeding to execute orders that were given contingent on the election of McKinley.

President Galpin, of the New Haven Clock Co., said to-day that this concern have orders amounting to several thousands of dollars which were contingent on the election of McKinley.

### The Derby Silver Co. and Silver Plate Cutlery Co. Busy.

BIRMINGHAM, CONN., Nov. 7.—The Derby Silver Co. paid their employes in gold Wednesday, as a celebration of the victory of Sound Money. At the Derby Silver Co.'s works there are unmistakable signs of the revival of business, and a large number of orders received some time ago, to be filled on condition of McKinley's election, are being rushed through and shipped as quickly as possible.

At the Silver Plate Cutlery Co.'s works, Shelton, there seems to be a general feeling of confidence in increased business as the result of the election. This company absolutely refused to take any conditional orders previous to election, but have received orders since Tuesday which were practically the same as those refused, being wired at once after the result of the election was known.

### The Waterbury Watch Co. Sanguine of a Booming Business.

WATERBURY, CONN., Nov. 6.—Secretary Jennings, of the Waterbury Watch Co., said this morning that he expected business with his company would begin to improve as a direct result of the present election.

The company are running full time, and will soon put on a full complement of hands.

### The Holmes & Edwards Factory to Run to Its Fullest Capacity.

BRIDGEPORT, CONN., Nov. 7.—The factory of the Holmes & Edwards Silver Co. has been running on short time lately, but yesterday the shipment of orders was commenced which were handed in some time ago, but conditioned upon the election of the Republican

ticket. From their traveling men all over the country the tidings for two weeks past have been that in the event of Republican success there would be no lack of orders. Dealers have been buying in only small quantities, as the demand made necessary, but now they will commence to stock up and the factory will soon be running to its utmost capacity.

The company received yesterday from one of their customers a telegram of which the following is the text: "Contract with you stands. Would like to double orders for next three months."

### Business Brisk at R. Wallace & Sons Mfg. Co.

WALLINGFORD, CONN., Nov. 6.—Treasurer W. J. Leavenworth, of the R. Wallace & Sons Mfg. Co., said to-day that his company have already received several letters from customers asking to have shipments hurried up, and orders are beginning to pour in. Monday he expects to see business much improved.

The outlook in the steel industry, with which he is also connected, Mr. Leavenworth says, is especially encouraging.

### Bristol Manufacturers Banking on an Era of Prosperity.

BRISTOL, CONN., Nov. 7.—The spoon department of the Bristol Brass and Clock Co. is running full time, and may be working overtime within a few weeks. All the manufacturers in Bristol report an improved feeling in business, and feel confident that an era of prosperity is at hand.

The Ingraham Co., manufacturers of clocks, say that they have orders enough to keep all their hands at work for a year. The orders were given to the company conditionally on McKinley being elected.

### Gilbert Clock Factory Running Nights.

WINSTED, CONN., Nov. 7.—The Wm. L. Gilbert Clock Co.'s factory is running nights to keep up with orders. The company will increase their force within a fortnight.

### Binghamton Industries Enter Upon a Boom.

BINGHAMTON, N. Y., Nov. 7.—The election of McKinley has had a magical effect upon business in this city. Among the factories that have been running on part time or which have been closed altogether, and will start at once on full time, are those of Crandall, Stone & Co., silver platers, 100 hands; Bundy Mfg. Co., workmen's time recorders.

### Hamilton Watch Co. and Follmer, Clogg & Co. Start on Full Time.

LANCASTER, PA., Nov. 6.—The Hamilton Watch Co., who had been running irregularly,

have started up on full time. The company's force of over 200 employees will be increased.

Follmer, Clogg & Co., umbrella manufacturers, employing nearly 500 hands, who have been working on short time, have started up on full time. The company had large orders conditional on McKinley's election.

### Providence Factories Active.

PROVIDENCE, R. I., Nov. 7.—J. B. & S. M. Knowles Co say that the company look for an immediate revival of business on a firm and secure basis. Many retailers and manufacturers would, as it were, "make haste slowly," but there would be a steady and sure betterment of conditions in the silver trade as well as in all other commercial branches. The firm have about all the orders they can fill at present. Expressions were coming in from all their correspondents of thanksgiving that the principles of Sound Money had triumphed and everybody was predicting better times. The concern are looking for an almost unprecedented rush of business for the next six weeks, and after that, though the holiday trade will then be over, it is hoped that there will be a sure and safe revival of industrial activity. Every mail is bringing in orders that require almost immediate execution and the outputting power of the firm is in a fair way of being taxed to its utmost.

A representative of the Howard Sterling Co. said that there had been even this early, an increase of orders. During the months just passed when the firm's business had been dull there had come in a number of orders conditionally and not to be executed if Bryan should be elected. These orders would now be filled and they of themselves would be no small increase in the output of the concern. Mr. Howard said he did not anticipate that his books would be filled within three days after the election, but what he did look for was a steady growth of business interest along all lines.

J. P. Ford, of Baldwin, Ford & Co., left Wednesday for a western trip and his letters received by his house are very encouraging. He reports finding a better feeling in the towns visited and, best of all, a number of good orders have accompanied his letters. S. A. Baldwin told THE CIRCULAR correspondent: "I do not expect a boom in business in the sense that it is generally spoken of. There has been a great uncertainty prevailing throughout the country for weeks past, more so in fact than ever before known at a presidential election. Now that the election is settled, everyone will rush their orders in, expecting to have them filled immediately, and this will drive the shops night and day. After the 1st of January, however, there will be a good, healthy business, that will continue for quite a period. I anticipate the best business during 1897 that has been experienced in many years. I shall go to New York next week and look for an unusual trade."

Horace F. Carpenter, refiner, is smiling and in the best of humor over the election, and well he might be, for on the day following the battle he received seven large barrels of

sweeps from nearly as many concerns, and every mail brings him notice from firms who have sent him more work. An interesting feature of these orders is that a majority of them are from the west, and he now has business enough on hand to insure steady work for some time to come.

Charles E. Spencer, of Lawton, Spencer & Sherman, returned last week from a western trip with a very nice book of orders, a number of which were conditional upon the success of the Sound Money platform. Since the election they have received several very nice orders by mail and the prospects are very bright for the coming year.

Harvey & Otis had more orders on hand Saturday than at any one time previously in more than a year and the outlook is very encouraging.

"It is too soon after the battle," said Marcus W. Morton, secretary of the Manufacturing Jewelers' Board of Trade, "to say much, but there is confidence everywhere that the future looks bright. The general tenor of the letters that have been received by members of the Board for the past few weeks has indicated that in the event of the election of McKinley there would be given out many orders which in case of his defeat would be held at least for a time. Since election day orders have been received by the manufacturing jewelers which indicate the confidence which business men have in the outcome. The people have been practicing economy now for a long time and there will be less likelihood of great extravagance, but the starting up of the mills, factories and shops, which has already begun, will place a purchasing power in the hands of the consumers and in due time will bring prosperity to the whole country. Everything is ready now for good business and I feel certain that we are to en-

joy an era of great prosperity from now on."

And so it is throughout the jewelry district. Everywhere expressions of thanksgiving that the country had vindicated itself at the polls are heard. Everywhere the indications of better times are met with and the tone of hope and confidence is most reassuring.

### Boston Trade Assumes a Lively Complexion.

BOSTON, Mass., Nov. 8.—Election results give a great deal of satisfaction to the Boston trade, and there are evidences on every hand that, throughout the old Bay State, wherever there is a jewelry manufacturing plant, preparations have been made to go ahead with more activity and energy than have characterized operations before for many months.

One of the first signs of the times is the large number of notifications received by business houses from the traveling representatives who take in Boston on their route maps. More cards have been sent out by jewelry salesmen, stating that they will be in the Hub during the current week, than the jobbers have been able to keep track of. "Just say in THE CIRCULAR that all the travelers who ever get to Boston expect to call on us this week," said one dealer, "and you'll hit it about right."

A representative of the Ripley-Howland Mfg. Co. said Saturday: "Our salesmen will start out Monday morning with better prospects of booking good orders than they have had before in several weeks. We have kept our force of workmen through the dull times as a rule, storing surplus goods with a view to meeting the demand consequent upon a favorable result, so that we shall not put any extra help at work immediately, but see no reason why we may not expect sufficient expansion of business to warrant increasing our force in the near future."

# OUR ENTIRE STOCK

is offered at a

## Reduction of 20%

from

## Regular Prices

on account of a change in our business, January 1st.

## Importation Samples

for the

### Spring of 1897

are now arriving and being placed on view.

# LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of Seventeenth St.,

NEW YORK.

Mr. Robbins, of the American Waltham Watch Co., states that the factory is now running six days each week, instead of four, as was the case during the Summer, and has about 1,900 hands at work. Although there has been a disposition on the part of the buyers to order more freely since election day, there is as yet no necessity for an increase in the number of employes indicated. The missionaries may go on the road again later, but have been home since mid-Summer, and will remain in a while longer.

H. W. Bates, president of the newly organized Boston Clock Co., is pleased with the changed outlook, and considers conditions favorable for the start they are to make next week at the plant formerly occupied by the Eastman Clock Co., in Chelsea. Mr. Bates says that they will have a New York office and probably a Chicago office also. The Boston business will be handled from the factory, on account of its nearness to the city.

**The Election Produces a Magical Effect in the Attleboros.**

ATTLEBORO, MASS., Nov. 7.—The Attleboros, as has been anticipated, went strongly Republican in the late election. The two towns have had a respectably sized opposition party in years gone by, but the complications of this year have, for the time at least, demoralized it. Attleboro gave 969 for McKinley and 158 for Bryan; North Attleboro, McKinley, 818; Bryan, 178. Alfred R. Crosby, of Smith & Crosby, was elected representative to the General Court by a very handsome vote, there being practically no opposition.

The effect on business has been magical. A person would not believe there could be such a difference in the line of business sentiment in one week. The jewelers are seldom blue except during prolonged depression, but there was a feeling of doubt, anxiety and dissatisfaction. This has changed. There is

a spirit of confidence, a preparation for more business, the salesmen are being hurried off, facilities are being increased, orders are better and more frequent, and a general tone, which promises good results, is prevalent in all places.

It is too close to the change for a radical increase in the volume of business, yet the reports from different manufacturers show more eagerness on the buyers' part, and more alacrity in filling orders. The election has wrought a great change.

**Newark Enters Upon an Era of Prosperity.**

NEWARK, N. J., Nov. 7.—As by the touch of a wand of magic, McKinley's election has already caused a revival in business activity to spring up in this and every other manufacturing city in the land. Few have felt more than Newark the inspiration of the triumph of protection and honest money.

Shoemaker, Pickering & Co. said: "We did not have any contingent orders. We did not get the orders, that was all. Our customers simply withheld orders and informed us that if Bryan was elected they would not make orders, or at least not important orders, but if McKinley was elected, they would order."

**New York Manufacturers and Dealers Joyful.**

The uncertainty which attended the Presidential election having disappeared, New York jewelers are once more rejoicing in not alone the prospects, but the realization of a good Fall trade. A visit to the prominent retailers in the vicinity of Maiden Lane and of upper Broadway elicited very encouraging information. The reports of those who deal in very expensive diamond lines were especially good. The following are examples of many opinions expressed to a CIRCULAR reporter:

Read Benedict, of Benedict Bros.: "A great change for the better has already taken place in our business, and we are having all the trade we can attend to. Everything looks bright. Our orders are larger and for greater amounts. We did a fair trade through the Fall, but a great improvement is now manifest."

Marcus & Co.: "Yes, there is a big boom with us. We are already making heavier sales than we have done for the past six months. Customers are not afraid now to buy what they want."

J. H. Johnston, of J. H. Johnston & Co.: "Trade is very much better. We began to feel the improvement the first fine day after the election."

Superintendent R. H. Hyde, of Tiffany & Co.: "We already notice among our customers a buoyant feeling and a general expression of confidence. While there has been as yet no immediate rush to purchase goods, we see



THIS TRADE MARK MEANS THAT EVERY ARTICLE UPON WHICH IT IS STAMPED, IS **925-1000 PURE SILVER.**

IT ALSO MEANS THAT GOODS SO STAMPED ARE NOT SOLD TO DRY GOODS OR DEPARTMENT STORES, BUT ARE CONFINED TO THE LEGITIMATE JEWELRY TRADE.

NEW YORK,  
CHICAGO,  
SAN FRANCISCO.  
WORKS, PROVIDENCE.

**Gorham Mfg. Co.,**

SILVERSMITHS.

**HOLIDAY ANNOUNCEMENT, 1896.**

...NEW LINE OF...

**Pocket Books, Chatelaine Bags, Ladies' Belts.**

...A COMPLETE LINE OF...

**Sterling Silver Mountings,**

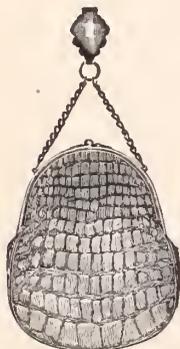
In oxidized and EGYPTIAN GOLD  
Designs. NEW AND EXCLUSIVE.

**P. W. LAMBERT & CO**

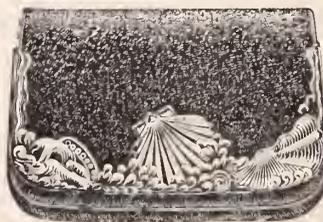
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64 and 66 Lispenard St., New York.

Manufacturers of STANDARD GOODS  
and introducers of NOVELTIES.



NO. 153.



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**BLAIR'S**

**SECURITY FOUNTAIN PENS.**

Non-Leakable. No Weak Internal Mechanism. Reversible Feed Bars. Regular Shape Gold Pens. Perfect Action. Moderate Prices, SEND FOR PRICES NOW.

BLAIR'S FOUNTAIN PEN CO., 141 BROADWAY, NEW YORK, U. S. A.



2/3 OF FULL SIZE OPEN.

MANUFACTURE FOR THE TRADE

Gold Pen, Pearl and Silver Holder Assortments Gold and Silver Pencils, &c.

that people do not hesitate to buy what suits their fancy. The hesitation about purchasing expensive goods which for some time has been noticeable among all customers seems now to have completely disappeared."

The following expressions of opinion from a few of many manufacturers seen by a reporter show that others besides the retailers are feeling or looking for an improvement in business:

E. R. Crippen, Bates & Bacon: "There is more confidence in the trade, and watch jobs are buying more goods."

A. K. Sloan, of Sloan & Co.: "We have noticed a big improvement in business during the past month. The only thing we fear is that we will be short of goods."

Mr. Cross, of Cross & Beguelin: "A noticeable improvement is to be found in the fact that dealers whom we sell are now paying up better than before. No doubt many have been holding back until after election."

C. E. Hastings, Carter, Hastings & Howe: "We feel indications of an improvement. Our factory is running on full time."

J. B. Bowden, J. B. Bowden & Co.: "While we expect no immediate boom in business we find money is now easier and customers are buying more freely. The improvement in business must necessarily come gradually."

Another indication of an improvement in business among the manufacturing jewelers is the increase in the withdrawal of jewelers' bars from the Sub-Treasury. The increase,

said Deputy-Assistant Treasurer Muhlemann to a CIRCULAR reporter Saturday, has already commenced, and will continue for some time yet. The amount of gold taken out by manufacturing jewelers, he said, was always a good indication of the condition of their business; therefore, by examining a table of the withdrawal of jewelers' bars by months, it was easy to trace the increase or decline in the manufacture of gold jewelry, etc. In former years an increase in withdrawals commenced about August and continued until November, when a decrease set in. For example, in 1894 the withdrawals were: August, \$299,819; September, \$506,080; October, \$641,491; November, \$591,464; December, \$381,934. This year, however, Mr. Muhlemann explained, the jewelers seem to have manufactured but slightly, no decided increase in withdrawals appearing until the latter part of last week, when the amount of bars withdrawn each day was double that the average during the previous months.

The item published in THE CIRCULAR of Oct. 21, announcing the temporary shut-down of the Fahys Watch Case Co.'s factory, Sag Harbor, N. Y., was erroneous. The factory has not been closed one week-day since Oct. 1, except in some departments. In fact the silverware department, run under the name, Alvin Mfg. Co., and the watch case department have been and are running their usual forces full time. The company report a great deal better feeling as to business. They do not expect a boom, but a good trade, and feel

assured that trade next year will be the best for many years past.

**Greatly Increased Demand for Jewelers' Bars to be Worked Up.**

WASHINGTON, D. C., Nov. 6.—Arrangements are being made by the Treasury Department to accommodate all who desire to exchange gold for currency. It is estimated that not less than \$25,000,000 in gold is waiting in New York alone to be changed into currency, while an equal amount is believed to be available at various other points.

To-day withdrawals were \$86,400, of which \$42,000 was in jewelers' bars. The net gain to the reserve to-day was \$915,000, all of which came from New York. Since Wednesday morning there has been a net gain to the reserve of \$4,600,000.

Assistant Treasurer Meline pointed out to-day that for months during the silver agitation the value of jewelers' bars taken out of the treasury averaged only about \$10,000 a day, but that during the last three days the value of these bars has reached \$109,000. Assistant Treasurer Jordan says the jewelers had many orders made contingent upon the result of the election, and are now going to work to fill them.

Joseph F. Whipple, formerly watchmaker for Woods & Hosley, Springfield, Mass., has opened a shop of his own at 521 Main St.

**• A Profitable Side Line. •**

**The Most Desirable**

goods for Jewelers to handle in connection with other lines are

**Rogers Statuette Groups.**

We desire to correspond with an enterprising dealer in every town, in regard to an agency for these groups. Write for catalogue and terms.



**ROGERS STATUETTE CO.,**

440 PEARL ST.,  
NEW YORK.



**OTHELLO.**

Height, 23 inches. Length of Base, 19 1/2 inches. Depth, from Front of Base, 12 3/4 inches. Retail Price, \$20.00.

**"ROGERS GROUPS."**

A term synonymous with "Perfect Art."

"Rogers Groups," says *The New England Magazine*, "is a term which has long been synonymous for art as perfect as the most costly marbles of foreign galleries, yet in available and satisfactory forms, bringing them within the reach of those whose appreciation of beauty is not diminished by limited means."

Over 40 Subjects. Retail prices, \$6.00 to \$20.00 each.



FALL EDITION No: 1



Vol: XXXIII

No: 16.

THIS IS THE DESIGN OF THE COVER OF THE  
SPECIAL FALL NUMBER OF THE JEWELERS' CIRCULAR.

ISSUED NOV. 18 AND 25, 1896.

IT WILL BE PRINTED IN TWO BEAUTIFUL COLORS ON FINE PAPER.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

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United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
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New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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Liability. The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athéné, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXIII. Nov. 11, 1896. No. 15.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

## ANNOUNCEMENT.

On Nov. 18 and 25 the issues of THE JEWELERS' CIRCULAR will be SPECIAL FALL NUMBERS.

The four Special Fall Numbers of THE JEWELERS' CIRCULAR, issued in 1894, proved a great stimulus to the Jewelry trade, and it is our intention to repeat the plan this Fall, devoting our energies, however, to two numbers instead of four.

The Fall Season of 1896 promises to be active, though unprecedentedly brief. Advertisers, therefore, should "take the tide at the flood."

In these Special Numbers will be printed the Prize Essays, Drawings, Windows, Exteriors, and other matters pertinent to the Retailers' Fall Season, which were received in the competition advertised extensively in THE CIRCULAR.

These Fall Numbers will prove manuals of Fall business—bringing information to the entire Retail trade, and will be prized as such.

Advertising rates the same in these Special Numbers as in the regular issues.

THE JEWELERS' CIRCULAR PUBLISHING CO.,

Improvement in the **A** FRIEND of THE CIRCULAR and a believer in honest Quality of Silver Goods. goods writes this journal as follows:

ST. PAUL, MINN., NOV. 7, 1896.

Editor of THE JEWELERS' CIRCULAR:

Please send a copy of the best form of Sterling law in force in any of the States, with suggestions of such change as its practical working has demonstrated would be of advantage. Our Legislature meets soon and we shall try again, provided a trial of the law in other States has demonstrated the advantage of such a statute. Yours truly,

THEO. B. MYERS.

In reply to this letter we wrote Mr. Myers that the law, as it exists in New Jersey and Rhode Island, covers the matter of silver stamping more thoroughly than the laws existing in nine other States, and advised him to urge its passage by the Minnesota Legislature. The law referred to provides specifically for wares composed of coverings or mountings of sterling silver, with working or essential parts of base metal or various other materials, as wood, leather, iron, etc.

In reply to the implied query in the closing clause of Mr. Myers' letter, we will say that the existence of the Sterling Silver Stamping law in 13 States of the Union has had a pronouncedly good effect upon the silverware manufacturing industry in its relation to the jewelry business. Though of the firms that have been brought to court charged with infraction of the provisions of the law, only a few have been convicted, this small number of convictions has been due to defects in the indictments and to the prominence in the city business life of the firms indicted. The law has been recognized and upheld, and has at length won the respect of its original enemies. Even though no convictions were made, the law has been thoroughly effective in its primary object, namely: to stop the making and selling of falsely stamped goods of white metal. To-day the general quality of silverware and novelties in the market is far higher than before the stamping agitation. Decidedly "a trial of the law in other States has demonstrated the advantage of such a statute." However, the greater the number of legislatures that pass the law, the greater is the advantage to the jewelry trade. Therefore we urge jewelers in those States which have not yet adopted

it, to push the passage by their respective legislatures of the law as it exists in New Jersey and Rhode Island. The exact text of the law may be obtained from "Trade-marks of the Jewelry and Kindred Trades," published by THE JEWELERS' CIRCULAR PUB. CO., or in separate form from this journal upon application.

Peculiar Law **T**HE Gorham Mfg. Co. brought suit for injunction against Jordan, Marsh & Co.,

Boston, Mass., charging the dry goods firm with selling bogus goods stamped with the name of the silversmithing company. The Gorham Mfg. Co. disclaimed having any dealings whatsoever with Jordan, Marsh & Co. The dry goods firm admitted the truth of all the statements in the plaintiff corporation's bill of complaint.

After the presentation of the facts the Judge handed down his decision of which the following is a text:

"Nov. 6, 1896. The defendants disclaiming the intent to sell any more of the knives in question, and the court being satisfied that there is no such intent, a preliminary injunction is refused. Liberty to apply in case of any change of circumstances. O. W. H."

This is a funny decision, and a peculiar dispensation of justice. Jordan, Marsh & Co. disposed to the public knowingly, a lot of bogus Gorham goods calculated to strike at the very foundation of the high reputation the silversmithing company have worked hard for many years to obtain; but because the dry goods firm said they will not do so again, an injunction is refused the plaintiffs. If there is anything in precedent in law, what is to prevent the several hundreds of dry goods or other firms in Boston, from disposing each with impunity, of a lot of bogus Gorham or other reputable goods, so long as they "will not do so again?" Are they not entitled to as much protection from the law as Jordan, Marsh & Co.? Or are Jordan, Marsh & Co., like the old South Church, the Common and Faneuil Hall, so sacred to the Bostonian heart, that they can do no wrong, and are specially protected by the courts? If the Judge's decree is allowed to stand as justful, we can see no reason why any law-breaker, no matter howsoever heinous his crime, is not safe from punishment so long as he promises not to do so again.

**New York Notes.**

Battin & Co. have filed a judgment for \$312.40 against Bartens & Rice.

The Bradley & Hubbard Mfg. Co. have filed a judgment for \$200 against Edward Meyer.

A judgment for \$723.18 against Leopold Weil & Co. has been entered by H. Schulder and others.

The New York Standard Watch Co. have entered a judgment for \$1,313 against S. F. Myers & Co.

A judgment against Newwitter & Rosenheim for \$1,129.60 has been entered in favor of T. Lambert and others.

John F. Stratton, dealer in musical instruments, 811 E. Ninth St., assigned Thursday without preferences, to Bernard F. Schmeckpeper.

Creditors of Marcus & Co., 26 John St., are notified to present their claims to the assignee, Eugene Cohn, 99 Nassau St., on or before Jan. 21st, 1897.

Abe Harris, representative of R., L. & M. Friedlander, New York, visited the following cities the past week: Boston, Mass.; Lynn, Mass.; Rockland, Me., and Portland, Me.

Wm. H. Ball, of Wm. H. Ball & Co., has been confined to his home in Newark some 10 days with an attack of laryngitis, but is on the improve, and hopes to be around in a few days.

The United States Diamond Cutting & Polishing Co. and L. Adler & Son, New York, and A. C. Becken, Chicago, Ill., have applied for membership in the New York Jewelers' Board of Trade.

Judgments against S. F. Myers & Co. have been filed by the Courvoisier-Wilcox Mfg. Co. for \$1,337.08; by the New York Standard Watch Co. for \$1,378.90 and \$1,942.06; by Keller & Untermeyer Mfg. Co. for \$1,901.74.

Geo. E. Homer, 45 Winter St., Boston, Mass., has been supplying the silver-plated souvenir spoons for the World's Food Fair, held in his city. Four hundred spoons per day have been distributed by the management to the first 400 ladies purchasing tickets.

John Allen, at one time in the jewelry business at Sixth Ave. and 29th St., died Friday at the New York Cancer Hospital, where he had been under treatment for a few days. Allen was 65 years old, and he leaves a widow and three children. The body was sent to Bnffalo for interment.

L. Lilienthal, of the United States Diamond Cutting & Polishing Co., who was recently made chairman of the committee appointed by S. F. Myers & Co.'s largest merchandise creditors, has resigned from the committee and has been succeeded as chairman by treasurer Lutz, of the New York Standard Watch Co. Mr. Lilienthal says ill health caused him to resign from the committee.

Several large seizures of jewelry were made by customs inspectors last week. From R. Nicoli, a passenger on *La Touraine*, they took a necklace composed of strings of diamonds and pearls valued at \$2,500; a pair of diamond earrings, eight diamond studs, two pairs of diamond sleeve buttons, a gold chain and locket, and a gold watch chain. On Lang Lemann, another passenger, a dozen finger rings, a gold watch and a chain and locket were found. Both men insisted that they intended to bond the gems, as they came here on business and intended to return shortly to Spain. From Victor Zelaya, a merchant, who arrived on the *Augusta Victoria*, the customs inspectors took three medallion gold brooches set with diamonds and pearls. Zelaya said that he was bound for Nicaragua, and did not know that the laws of this country required him to declare the jewels.

**Last Week's Arrivals.**

***THE CIRCULAR*** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: H. A. Osgood, Lewiston, Me., Astor H.; L. Emery, Jr., Bradford, Pa., Imperial H.; F. A. Robbins, Pittsfield, Mass., Gilsey H.; F. R. Biedler, Baltimore, Md., Imperial H.; H. Tilden, Providence, R. I., Murray Hill H.; H. R. Dawley, Washington, D. C., Sturtevant H.; C. S. Gill, Lancaster, Pa., Astor H.; T. J. Mooney, jewelry buyer for J. Wanamaker, Philadelphia, Pa., St. Denis, H.; B. Sheldon, jewelry buyer for Miles, Bancraft & Sheldon, Columbus, O., Imperial H.; L. Lewis, jewelry buyer for R. H. White & Co., Boston, Mass., 70 Greene St.; M. Solomon, Frank & Co., Savannah, Ga., Metropole H.; S. K. Zook, Lancaster, Pa., Grand Union, H.; A. A. Horne, jewelry buyer for Horne & Ward, Pittsburgh, Pa., St. Denis H.; M. Lyon, of Russell & Lyon, Jacksonville, Ill.; W. C. Kendrick, Louisville, Ky., Bartholdi, H.; J. E. Bell, Ogdensburgh, N. Y., Cosmopolitan H.; W. Cobb, Jr., Brockton, Mass., Astor H.; G. D. Rosengarten, Philadelphia, Pa., Astor H.; H. E. Adams, Sanford, Fla.; J. F. Ellis, Toronto, Can., St. Denis H.; J. F. Rand, Portland, Me., Union Square H.; J. Goldsoll, Cleveland; G. C. Allis, Derby, Conn., St. Cloud H.; E. C. Sherwood, Portsmouth, Va., Sturtevant H.; A. M. and E. P. Kohn, Hartford, Conn., Imperial H.; P. Birtwistle, London, Ont., St. Denis H.; S. F. Sipe, Pittsburgh, Pa.; Imperial H.

# DORFLINGER'S



THIS  
LABEL  
ON EVERY  
PIECE.

## AMERICAN

## CUT GLASS.

Now that the election is over, trade should revive. In preparation for the Holidays, look up Cut Glass. We have a large, well selected stock that can be shipped at short notice.

### C. DORFLINGER & SONS,

36 MURRAY STREET.

NEW YORK.

915 BROADWAY.

**The Affairs of the Empire Jewelry Co.**

The following statement has been sent to creditors of the Empire Jewelry Co., Seattle, Wash.:

SEATTLE, Wash., Nov. 2, 1896.

To Messrs R. M. Simmons & Co. and other creditors of the Empire Jewelry Co.,

Dear Sirs: We submit to you herein a copy of the receiver's report of this company, and desire also to add hereto a proposition, which, if found practicable and acceptable to you, will lead to an immediate settlement of this company's affairs and the discharge of the receiver.

The attorneys for the New York banks holding the notice specified in statement sent herewith have agreed to sell to us all of the shares of stock held in this company by S. F. Myers & Co., New York, and to cancel the trust deed and mortgage which they now hold on property belonging individually to Jos. Mayer for the sum of \$8,000.00, to be paid one-half in cash and the balance of \$4,000.00 in monthly installments of \$333.33, without interest.

In order to resume business it is now necessary for all of the merchandise creditors of this company to agree to the extension of time as herematter asked for, and to the discharge of the receiver. We believe that it will be to the interest of each and every one of our creditors to grant the extension asked for and to agree to the terms of the proposition herein made, as it will result in the payment of the claims of every merchandise creditor agreeing hereto in full, which cannot be otherwise accomplished.

The stock consists of watch materials, watchmakers' tools, the machinery, etc., in our repair shop, and the merchandise on hand, consisting of jewelry, silverware, etc. From the statement inclosed herewith, showing the assets, it will be seen that the greater part of the stock on hand is watch material and watchmakers' tools, and such goods as will only be useful, providing the business is continued, and will, if sold at a forced sale, bring only a small part of their cost.

The accounts which are due the company can be generally collected and considered good, providing the business is continued; otherwise a great portion of them will become valueless, for the reason that small dealers, who form the majority of our customers, remain in debt practically for the same amount from one year's end to the other, and a number of them are very slow pay, caused mainly by the hard times and lack of activity in all lines of business in this section of the country.

We think that the entire business if sold at a forced sale will not bring much in excess of \$13,000 or \$14,000. We, ourselves, would not be able to buy this business at such a sale, as we are unable to obtain the above amount of cash.

Now, assuming that the business was sold for cash and the receiver would realize \$14,000; therefore, there would not be sufficient money to pay the creditors of this company in full, even if the claims of all the New York banks for notes issued by Mr. Blumauer, were defeated, and there would result a long, bitterly fought legal contest in the courts of this State, which you could not hope to have ended in less than one year, as an appeal to the State Supreme Court would undoubtedly be necessary to decide the

suit, and which would consume thousands of dollars of the estate for legal expenses, attorney's fees, etc.; and then, taking the most hopeful view, you would be able to realize only about 75 cents on the dollar, which you could not get in less than a year, and which might dwindle down to 50 cents on the dollar. And in the event of the notes issued by Mr. Blumauer, of New York, becoming a legal obligation of this company, you would, of course, be obliged to share with the banks, and the amount received by you would be trifling.

Our statement that you would receive about 75 cents of the face value of your claims, provided you defeated the notes issued by Mr. Blumauer and held by New York banks, is based on the fact that the Seattle National Bank of Seattle, E. W. Andrews and the National Bank of Commerce would share for such an amount only as their collateral when sold would not satisfy.

We make the following proposition to the creditors of this company:

Within ten days from the time that the receiver of this company is discharged, to pay all claims in the amount of \$26 and under in full; all amounts above \$26 and not exceeding \$100, we propose to pay as follows: One-third in thirty days, one-third in ninety days and the remaining third in six months. To pay the labor claims of E. Van Norman, G. Van Norman, L. Garfinkle and M. Phillip in cash within ten days from the time the receiver is discharged; and the claims for labor of Albert Mayer and Markus Mayer immediately upon the discharge of the receiver, as they will take an interest in the business to the amount of their respective claims.

The claims that exceed \$100 each we propose to pay as follows:

One-tenth of the total amount on February 15, 1897; a second installment of one-tenth on August 15, 1897; third installment of one-tenth of the total amount, January 2, 1898, and the balance in installments of the same amount, \$1,000, one to be paid every three months thereafter until the entire amount is discharged.

Further, Jos. Mayer offers to deed in trust to any trust company or individual agreed upon by the creditors, the two-thirds interest held by him in 320 acres of land located in Kits county, this State. This land is close to the Port Orchard Naval Station and Dry Dock, lately constructed by the United States Government, and is free from incumbrances of any kind, but now held by S. F. Myers & Co.; also 150 acres of land on Lake Washington, close to this city, now held by S. F. Myers & Co., and subject to an incumbrance of \$1,400; also Lot 1, Block 1, of Walla Walla Addition, now held by S. F. Myers & Co., subject to a \$600 incumbrance; also mortgage of \$700 held by said Jos. Mayer on real estate located in this county, and should it become necessary to foreclose this mortgage (the mortgagee being unable to pay same at present) said Jos. Mayer will endeavor to sell this land as soon as possible, and to turn all money realized from sale of such land into such trustee as may have been agreed upon, said money to be divided among the creditors *pro rata*.

The above-mentioned land is worth fully \$4,000 over and above the \$2,000 of incumbrances that are now upon it, and this figure is below the assessed valuation, and we will undoubtedly be able to dispose of the same

during the coming year, as times improve, and in that way will be able to pay the claims much sooner. The real estate to be deeded to the trustee named by you as soon as a settlement with the New York banks, or S. F. Myers & Co., can be completed, which will be in a short time.

We sincerely hope that all of the creditors will approve of the proposition herein made as it is the best we can possibly offer, and we think it a fair one. If this proposition is favorably considered, we will immediately send blanks to be signed by all the creditors agreeing to the same, and an obligation to pay, as specified herein.

If we succeed in effecting the proposed settlement, we will at once reduce our expenses, both in our retail and wholesale departments, to \$700 a month, which is considerably less than it formerly cost to run the business.

We are sure of being able to do a retail business of \$15,000 per year, and a wholesale business of at least \$35,000, and the profits from our jewelry repairing department are from \$75 to \$150 per month, and from our watch repairing department profits average \$125 per month. This will clearly show you that we will be able to comply with the terms of the proposition here submitted; and we would also call your attention to the fact that all of your claims will be further secured by the placing of the said real estate in your hands, as before mentioned.

Hoping that our proposition will meet with your approval, we are, respectfully yours,

JOS. & AL. MAYER.

From the receiver's statement the following figures are gleaned:

The statement of the assets and liabilities to be filed by the receiver of the Empire Jewelry Co., Seattle, Wash., shows nominal assets of \$35,272, with direct liabilities of \$20,952. There is also a list of notes signed by Simon Blumauer, as president of the company, and discounted by S. F. Myers & Co., which amount to \$37,448. Deducting the notes not used and renewals they amount to \$31,487.

The liabilities are: For merchandise, \$11,861.34; money borrowed and notes discounted, \$7,050; expense bills, \$574; due for labor, \$1,466. Among the assets are included: Accounts receivable of \$9,911, from which \$1,400 should be deducted; stock, \$20,298; fixtures, \$4,000; machinery, \$750; gold, \$145, and bills receivable, \$142.



# Miniatures on Ivory

WITH AND WITHOUT FRAMES.

We have in stock a large assortment of fine Miniatures on Ivory in all sizes, carefully selected from the best Paris Ateliers, and very stylish for cabinet ornaments. Also many suitable for mounting in Gold and Sterling Silver.

## L. STRAUS & SONS,

42, 44, 46 & 48 Warren St.  
and 116 Chambers St.,

NEW YORK.

### Hemmendingers' Creditors Doubt His Story of Loss.

The creditors of M. E. Hemmendinger, diamond setter, 5 Maiden Lane, New York, whose assignment was chronicled last week, seem to put little faith in the statement by the insolvent that his failure was due to the loss of a wallet containing \$1,000 in French money, \$500 in American money and about \$5,000 worth of diamonds. Mr. Hemmendinger claims that the wallet was either stolen or was lost from his pocket Oct. 30.

At a meeting of his creditors held the day of his assignment, the creditors were in no

amiable mood and showed clearly that they doubted Mr. Hemmendinger's story. Nester A. Alexander, the assignee, however, assured a CIRCULAR reporter that there was no doubt that his client's story of his loss was genuine, and that he was making every effort possible to discover who found or stole the wallet.

Hemmendinger's liabilities are about \$5,000. Among his creditors are: J. M. Lyon, \$756; Max Freund, \$1,100; Goldsmith & Frank, \$497; L. Langer, \$487; Henry Fera, \$379; F. E. Leimbach, \$370; Gilman & Johnson, \$272; H. A. Groen & Bro., \$238; J. Horwitz, \$171; S. Lindenborn, \$111; H. Winse-

man \$540; Mr. Bernstein, \$100; and L. Tellenne-Bontoux, \$272. The assets amount to about \$543, and include jewelry, \$373; cash balance, \$100; safe \$20; and miscellaneous \$50.

### Death of George Mayer.

OSHKOSH, Wis., Nov. 5.—Yesterday the death occurred of George Mayer. He had been sick for the past two years. Mr. Mayer was one of the pioneers of Oshkosh, coming here in 1850, and establishing a jewelry business, which he carried on until two years ago. He was born in Germany, April 24, 1826, and was therefore 70 years and six months of age. His wife died several years ago and he leaves a daughter and three sons, Geo. J., Jr., Albert and Robert, and one brother, Leonard Mayer.

### A. Wendover's Store Robbed While He Watched a Parade.

ST. JOSEPH, Mo., Nov. 4.—Some time during the parade here Saturday night thieves entered the jewelry store of A. Wendover & Co., 542 Francis St., and stole several hundred dollars' worth of diamonds and jewelry. The proprietor and his assistant had been watching the parade and talking to some friends near the entrance of the store. Mr. Wendover was left alone and was accosted by a stranger on some trivial matter, and while thus engaged pals are supposed to have stolen four trays of jewelry and other valuables.

Sloan & Co., 21 Maiden Lane, New York, call attention to a fine line of medium priced goods, particularly salable at this time. The assortment contains more new patterns than ever before shown by this firm.

Jewelers who have found the handling of fashionable stationery a profitable venture will be interested in the line of papers placed on the market by W. H. Hasbrouck & Co., 536 Pearl St., New York. Among the brands which would appear most suitable for the jewelry trade are the Empress Note, a paper of ivory or glazed finish and The New Style, a heavy paper of velvety finish and to be had in the shades of amethyst, topaz, sapphire, seashell, and, of course, cream. Without further enumeration it may be said that the firm's whole line is both varied and rich. Very pleasing is an assortment of ladies' papers of various tints, neatly put up in attractive boxes.

A line of sterling silver toilet ware, consisting of 18 complete sets, has won for the Tenant Co., 33 Union Square, New York, much hearty approval. Probably one of the most attractive designs is a graduated bead and bow combination, certain to appeal strongly to refined taste. In designs of a richer nature, patterns No. 21 and 28 are splendid specimens of the silversmith's art, being chaste in appearance though sumptuously ornamented. The goods are thoroughly satisfactory in every respect and their successful introduction is well merited.

## OUR NEW CATALOGUE

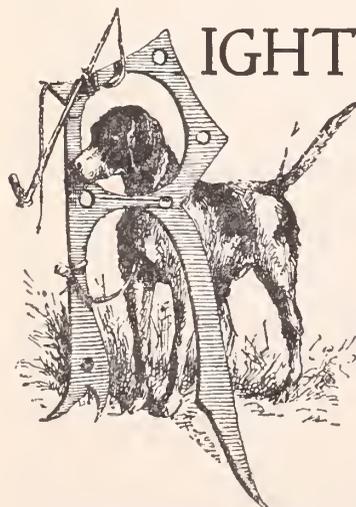
for the Fall Trade has just been issued. It comprises 336 pages, and illustrates a large variety of New Goods in **Diamonds, Watches, Jewelry, Silver Novelties, Silver-Plated and Solid Silver Ware, Cut Glass, Clocks, Canes, Pens, Emblem Goods, Medals, Badges, etc.**

If you have not received a copy, please send your name and address, with business card.

## J. T. SCOTT & CO.,

4 MAIDEN LANE, N. Y.

WHOLESALE AGENTS FOR THE  
STANDARD CUT GLASS CO.



# RIGHT IN IT!

"Quick Sales;  
Large Profits."

JEWELERS  
WHO HANDLE

STERLING SILVER MOUNTED **Dog Collars.**

Millions of Dog Collars are sold every year. Jewelers can sell some of these millions and make big money. For **Fine Dog Collars** people look to the Jewelry Store. Write to

I. BREMER,  
Dog Outfitter,

44-46 Duane St., New York.

Dog Collars Mounted in Every Metal.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**POSITION WANTED** in whole-sale jewelry house; 25 years' experience as traveler and in office; best references. Address A. W. S., care **JEWELERS' CIRCULAR**.

**SITUATION**, by young man as clerk, watchmaker or jeweler; good all round man; ten years' experience; best references. Address H. W., care **JEWELERS' CIRCULAR**.

**STOCKKEEPER**.—An experienced, capable and thorough stock keeper desires position with first-class jewelry house. Address Practical, care **JEWELERS' CIRCULAR**.

**A FIRST-CLASS MAN**, ten years' experience, wants position now or Jan. 1st as salesman for manufacturers' line, gold or silver goods. Address G. L. F., care **JEWELERS' CIRCULAR**.

**A FIRST-CLASS** manufacturing jeweler, with tools, wants position with first-class western or southern house; retail or wholesale. Address W., care **JEWELERS' CIRCULAR**.

**BY SINGLE MAN** of 22, 4 years' experience at bench; can do all kinds of watch, clock and jewelry repairing; good habits; good references; wages reasonable. Address F. A. W., Box 7, Sutherland, Iowa.

**HIGH-GRADE WORKING JEWELER** and engraver competent to take charge of general work in store, desires a permanent position; can furnish A1 references. Address M. H., care **JEWELERS' CIRCULAR**.

**POSITION WANTED**, by first-class watchmaker, jeweler, optician and salesman, 26 years of age; single, with 7 years' experience; can furnish A1 references. Address Pa. X., care **JEWELERS' CIRCULAR**.

**SITUATION WANTED**—By a watchmaker of first class abilities; no bad habits; excellent to do; has some knowledge of optics; undoubted references; New York or vicinity preferred. Address J. W., care **JEWELERS' CIRCULAR**.

**PRACTICAL WATCHMAKER AND ENGRAVER** desires a position with first-class establishment, having eighteen years' experience on fine railway watches, first-class engraving, monograms, cyphers; inscriptions, fine script and ornamental work; would prefer situation with firm who employ a manufacturing jeweler. Address R. F. Q., care **JEWELERS' CIRCULAR**.

**POSITION WANTED** by an all-round business man of experience in the watch and jewelry trade; is an excellent accountant and office man; also a good salesman with an exceptional acquaintance among the jobbers, and qualified to represent one or more manufacturers, who desire to sell the best trade; refers to **THE JEWELERS' CIRCULAR** and others. Address L. J. M., care **JEWELERS' CIRCULAR**.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

## Business Opportunities.

**THE RIGHT PARTY** can buy a well-established business in a prosperous Kentucky town of 2,500 population; \$1,000 cash will close the deal; this is a splendid opening. Address A. L. T. Bros., Wholesale Jewelers, Cincinnati, Ohio.

**FOR SALE**, in New York city, an old established business in a good location; stock and fixtures about \$4,000; repair work about \$300 month; retiring from business; an unusual opportunity. Address S. R., care **JEWELERS' CIRCULAR**.

**FOR SALE**—A well-established jewelry business with A1 reputation; best location in Columbus, O.; bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**PARTNER WANTED**—Salesman with capital to join me in manufacturing diamond mountings, and gold and silver novelties; am practical jeweler with long experience and perfectly equipped factory. Address Partner, care **JEWELERS' CIRCULAR**.

**FOR SALE** in Philadelphia, a desirable business in a fine locality; clean stock about \$8,000, which can be reduced if desired; walnut fixtures, fine regulator, safes, etc.; good run of work; established 12 years. Address O. E., care **JEWELERS' CIRCULAR**.

**\$1000** (one thousand dollars) reward.—Lost or stolen along line of Lexington cable, between 86th St. and Maiden Lane, or on Maiden Lane, Friday, October 30, 1896, between 10:30 A. M. and 1:30 P. M., a wallet, containing \$1,500, mostly French paper money; also Jewelry, consisting of rings, pins and earrings, both loose and set; no questions asked. Apply to N. A. ALEXANDER Assignee, 46 Cedar St., city.

## FOR RENT.

Large Office, 5th Floor - - **Corbin Building.**

Will let very low for Three Years.

APPLY, - - - -

**JOSEPH FAHYS & CO.,**  
NO. 54 MAIDEN LANE, N. Y.

## BAND RING MOUNTING



3351.

DESIGN  
PATENTED  
Sept. 24,  
1895.



3350.

**CHARLES KNAPP,**  
MANUFACTURING JEWELER,

41 & 43 Maiden Lane, New York.

SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

## Casperfeld & Co. Settling With Their Creditors.

The proposition to continue the business of Casperfeld & Co., 144 Bowery, and 859 Broadway, New York, as a corporation, it would appear, has been abandoned. Mr. Casperfeld, a **CIRCULAR** reporter is informed, will probably settle with all his creditors, some on a basis of 100 cents in unsecured notes, and others at 70 per cent., partly secured by indorsement.

The stores, it is expected, will open for business within a few days.

## J. T. Scott & Co.'s Renovated Salesrooms.

The salesrooms of J. T. Scott & Co., jobbers of watches, diamonds and jewelry, 4 Maiden Lane, New York, have recently been renovated and decorated, and now are not only more cheerful but afford to patrons many conveniences not heretofore possible. The store is now divided so that the new prominent lines handled by this firm compose departments by themselves. Silver plated ware occupies a large part of one side of the front of the store, while other parts are given over to cut glass and to sterling silverware. The wallcases, showcases and counters, with which these departments are fitted out, are of cherry, and are handsome ornaments to the store.

A complete conception of the various lines of watches, diamonds, diamond jewelry, silver-plated ware, sterling silver ware and novelties, clocks, canes, pens, emblem goods, cut glass, etc., handled by J. T. Scott & Co., may be had from the firm's new catalogue, just issued, which will be sent to the trade upon application. The book contains 336 large pages containing thousands of illustrations with descriptions of all the articles carried by the firm for the jewelry trade. A feature here found, but seldom contained in jobbers' catalogues, is the part devoted to the beautiful cut glass productions of the Standard Cut Glass Co., for whom J. T. Scott & Co. are wholesale agents.

## TO THE TRADE.

I take this occasion to inform my friends in the jewelry and kindred trades that I am not interested in or connected with the "Gordon Jewelry Company, Limited," of this city. I am closing out my entire stock of goods and store fixtures by private sale and will retire from the jewelry business by the close of this year.

Respectfully,  
S. F. GORDON,  
SHREVEPORT, LA.  
Sept. 4th, 1896.

Headquarters for Up-to-Date



Wm. K. POTTER,  
TORTOISE SHELL WORKS PROV. R. I.  
TRADE MARK.

**NOVELTIES,**  
TORTOISE SHELL  
Combs, Pins, &c.  
Providence Shell Works,  
PROVIDENCE, - R. I.

SEND FOR CATALOGUE of books for the jewelry and kindred trades. Just issued. **THE JEWELERS' CIRCULAR PUB. CO.,** 189 B'way, N. Y.

"THE GREAT WESTWARD TAKE ITS WAY"

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, NOV. 11, 1896.

No. 15.

### Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

Joseph Sandman, Trenton Watch Co., is visiting jobbers here.

E. A. Dorrance, Simons, Bro. & Co., is on a trip to Minnesota and northwestern cities.

H. C. Rowbotham, J. Muhr & Bro., is at the Palmer House with a line of rings and fine silver mounted cut glass, the latter a handsome new line of the firm.

Wm. R. Smith, charged with the theft of diamonds valued at \$800, from Rich & Allen Co., had his case continued Nov. 4, when it was called in Judge Brentano's court.

J. R. Davidson, for seven years past associated with Chicago's jobbing interests, went east Tuesday last to look after some good lines to represent as manufacturers' agent here.

The Morck Jewelry Co. have been authorized to incorporate, to deal in jewelry in this city, with a capital stock of \$2,500. John Morck, Christian Morck and L. F. Minzenheimer are the incorporators.

Buyers here last week included F. T. Burnett, Camp Point, Ill.; C. C. Thoma, Kalamazoo, Mich.; J. R. Mercer, Kansas City Mo.; Geo. Hay, Attica, Ind.; E. E. Chaddler, Boone, Ia.; Mr. Camp, A. K. Camp Co., Milwaukee, Wis.; Will H. Beck, Sioux City, Ia.

"Quite a few orders promised in the event of McKinley's election have been secured and others are sure," said S. K. Huston, representing New Columbus Watch Co. "These are orders that would have been countermanded in the event of Bryan's election."

Two men, supposedly in a spirit of malicious mischief, a week ago Sunday seized two iron weights from a fruit stand near the corner of State and Jackson Sts., and deliberately hurled them through the plate glass windows of Spaulding & Co.'s store, causing \$150 damage. The miscreants escaped.

Tuesday night last Mr. Furber gave over the entire seventh floor of the Columbus Memorial building that the tenants of the building and members of the Chicago Jewelers' Association and their friends might receive the election returns by special wire. The

occasion was one of joyful demonstration by the several hundred present. Lunch was served by Kinsley.

Wednesday the regular monthly meeting of the Chicago Jewelers' Association was held at the association's rooms, Columbus Memorial building, at which it was decided to hold a banquet some time in January. President Hardy will name the proper committees this week and the occasion promises to be a jollification and thanksgiving of more than the usual fervor by reason of the escape from dangers through which the business world has recently passed.

### St. Louis.

Edwin Massa, of the Bauman-Massa Jewelry Co., left for a southern trip on the 9th.

Morris Bauman, of the L. Bauman Jewelry Co., arrived home on the 31st ult., in time to take part in the Sound Money parade.

Among out-of-town jewelers here last week were: W. T. Woolford, Potosi, Mo.; J. Luecke, Joplin, Mo.; M. Zeigler, Kimmswick, Mo., and E. H. Goulding, Alton, Ill.

The store of Samuel L. Dowling, 210 N. 7th St., is again open for business and is being run for the present by the administrator, Paul H. Bierman. The prospects are that the business will be continued by Mr. Dowling's widow.

### Cincinnati.

Business is looking up in Cincinnati, and all the jewelers are hopeful of some good trade for the holidays.

Albert Bros. have brought out as an after-math a mammoth circular illustrating the big bargains they are offering the trade.

The factories are busy this week in their engraving departments, which shows there is a revival of business in the retail stores.

Adolph Muehlmann is working on a catalogue which will be out this month. He is daily receiving orders for his engraving outfit.

Eli Gutman is sick with pneumonia, but is convalescent and hopes to be out in a short time. Dave Gutman is on the road this week.

Jos. Noterman & Co. received Friday over \$1,000 worth of work in their factory, which shows that much of it was held back until after the election.

Among the best echoes of the election was a \$1,600 order which O. E. Bell & Co. received Saturday. Their men are all out and in the last two days have been gaining ground at a tremendous rate.

Among the buyers in town last week were: George Garretson, Garretson & Richards, Russellville, Ky.; H. Diehl, Newark; N. Adler, Lexington, Ky. Many buyers are expected here this week. It is the early bird that catches the worm, as there is bound to be a scarcity of goods in certain lines. The wise jeweler will take time by the forelock and secure his stock at once while he may.

Among the early arrivals from the east Saturday were: E. I. Rogers, Parks Bros. & Rogers; H. Kennion, H. D. Merritt & Co.; Ernest Block, W. & S. Blackinton; C. F. Willem, T. G. Frothingham & Co.; Samuel Fink, Fink, Bodenheimer & Co.; A. H. Oakley, Thornton Bros.; Wm. Wightman, R. F. Simmons & Co.; Frank Collum, W. O. Hutchins & Co.; R. G. Schutz, Fisher & Co. They are on their way west, and say they are having splendid trade.

### Pittsburgh.

Conrad Beiter, with Heeren Bros. & Co., returned last week from Europe.

Wm. G. Dunseath, watchmaker and jeweler, is established at 67 Fifth Ave.

Dr. J. F. Little, optician, is taking the course of medicine at the West Penn Hospital.

E. J. Bubb, Jr., is now located at Cape Town, South Africa, in the jewelry business.

Frederick Stieren, the Wood St. optician, returned last week from a three months' tour of Europe.

Charles Shuldice, general manager for Heeren Bros. & Co., has recovered from a three weeks' illness.

The death of Dr. Richard Bibby on Nov. 3 was a sad shock to the people of Wilkinsburg, where Dr. Bibby resided for many years. He was the oldest jeweler in that borough, and was universally esteemed for personal and business qualities.

Among the out-of-town jewelers who visited the city last week were: H. B. Cubbison, New Castle, Pa.; E. H. Kennerdell, Tarentum, Pa.; H. C. Morrison, Mt. Pleasant, Pa.; W. W. and L. B. Mather, New Castle, Pa.

**Pacific Coast Notes.**

A. Katz has opened a jewelry store at 1508 Park St., Alameda, Cal.

D. T. Pritchard, Medford, Ore., has given a chattel mortgage for \$200.

V. E. Campbell, Sisson, Cal., has left for a short visit to Washington State.

The jewelers of Sonora, Cal., have asked the supervisors to raise the jewelry peddlers' license.

A. B. Wilson, lately of Sonora, Cal., has fitted up a jewelry store in the Rankin block, Martinez, Cal.

George Powell, of the California Jewelry Co., San Francisco, is traveling north and was in Portland Nov. 1.

Ike Eisenbach is touring the Pacific north-west with a full line of samples from Mauser Mfg. Co., Engelfried, Braun & Weidmann, and Bonner, Rich & Co.

Paul A. J. Flassig, a jeweler of San Diego, Cal., and C. W. Ernsting, Cincinnati, O., have formed a partnership and are established in the store formerly occupied by M. German, San Diego.

W. H. Grant, formerly of Portland, Ore., who for some time has been at Lake Port, Cal., in business for himself, has returned to Oregon's metropolis and will again be associated with G. Heitkemper Co.

A. Feldenheimer, Portland, Ore., furnished the beautiful silver service, consisting of 10 pieces and costing \$700, which was presented to Capt. Frederick Bolles, of the Pacific Coast steamer *Columbia*, by some of his friends in Portland.

**San Francisco.**

R. R. Haskell has returned from his southern trip.

James W. Hagan, of Bippart & Co., was a recent eastern arrival.

So far silverware has the lead among the dealers, and there is considerable demand for watches.

Among the out-of-town dealers who recently visited the city are: John Hood, Santa Rosa; Charles Haas, Stockton; B. Hoisholt, Oakdale, and G. C. Wilkins, Red Bluff.

J. L. Thal, a salesman, has been arrested and charged with embezzlement by M. M. Boder, jeweler, who alleges that Thal failed to return a case of samples given him.

The manufacturers, jobbers, and the majority of the retailers of the trade turned out *en masse* in the great Sound Money parade held

Saturday afternoon, Oct. 31. Messrs. Bonestell and Holden circulated the petition for this movement, and secured a practically unanimous co-operation.

A contest has sprung up in the Superior Court of Oakland over the guardianship of the four children of the late Archibald Marr. The children are ranged against the mother, now Mrs. George O. Brown, wife of a prominent diamond merchant of San Francisco. The present Mrs. Brown was divorced from her late husband and married Brown on the same day. The children are opposed to her guardianship.

The Standard Optical Co. are settled in their new quarters at 217 Kearny St. The counters, cases, and all other fittings are in natural solid oak, with four 12-foot show cases in the retail department. The office is in the center of the store, and, together with the wholesale department, is separated from the front by an oak and clouded glass partition. In the extreme rear, and raised above the floor, is the factory. The display of opera and field glasses, lorgnettes, eyeglasses, etc., is large and attractive. Two graduates for testing are employed—one A. W. Kirk, of the Chicago Ophthalmic Institute, and the other, William R. Johnson, of the Philadelphia Optical Institute.

**Indianapolis.**

**TRADE CONDITIONS.**

With one or two exceptions the jewelers of Indianapolis are rejoicing over the defeat of Bryan and free silver. They are confidently expecting trade to improve, and lead up to a good old-time holiday season. The retail dealers are making preparations to display holiday lines, while the jobbers sent out their travelers Nov. 5 with full confidence that orders were waiting for them.

Silas Baldwin, who has been on the sick list, is again attending to business.

R. R. Ellis, formerly of Shelbyville, Ind., has opened a new store in Greenfield, Ind.

Chas. Mayer & Co.'s jewelry and silverware departments have been enlarged and improved in every way.

Mr. Potter, of Potter & Buffinton, Providence, R. I., spent a few days in the city last week on his way home, and was entertained by old friends.

On Nov. 4, J. C. Walk & Son had in their window two large bisque busts, one representing a happy old man, all smiles, the

other a cross, disappointed fellow. They were tagged "I Feel Happy" and "I Feel Bad." Appearing at that time they were very expressive of the different feelings existing over the result of the election and they attracted much attention.

**Detroit.**

E. H. Pudrith, with Eugene Deimel, jobber, started last week for a month's trip in Michigan

Among the Michigan jewelers in town last week were: A. W. Kludt, Lennox, and G. W. Stevens, Port Huron.

Frank Mathauer, representing H. Koester & Co., is in Ohio taking orders promised in case McKinley was elected.

Joseph Paul Reiff, who has been connected with Traub Brothers for 18 years, died here on Nov. 4. He came from Germany in 1865 and located in Fremont, O. Seven years later Mr. Reiff came to Detroit, and since then had been identified with the jewelry trade of the city. He was a prominent Mason and Knight Templar. He leaves a widow and one grown daughter.

Frank, Laubach & Nutt Co., Akron, O., have just moved into new and commodious quarters in the Odd Fellows Temple, Main St. The business was commenced in 1875 under the name of Foltz & Frank. The beginning was modest, but now the concern is one of the most important of its kind in northern Ohio. In 1892 the present company were incorporated, with a capital stock of \$30,000. Art pottery, fine glassware and jewels are special departments of the firm's business.

"While we were in the country we went to the theatre. The play was 'The Robbers,' and it was so naturally given that when we came out my wife missed her bracelet!"—*eliegende Blaetter.*

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
—GEORGIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
126 STATE ST., CHICAGO, ILL.

Write for Particulars.

EST. 1870. **DR. PETER HENRY,**  
SPECIALIST IN  
**Watch Case Diseases**



Key Winders changed to Stem Winders

Hunting Case changed to O. Fs

English Cases changed to American movements

Can be cured at

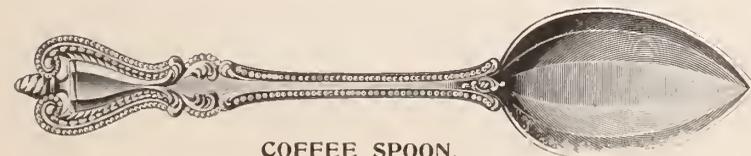
53  
**LONGWORTH ST.,**  
Cincinnati, Ohio.

**TOWLE MANUFACTURING COMPANY,**

••• SILVERSMITHS •••

**COLONIAL.**

**NEWBURYPORT, MASS.**



COFFEE SPOON.

149-153  
**STATE ST.,**  
**CHICAGO.**

# "Most Profitable"

IS THE VERDICT OF  
JEWELERS WHO HANDLE OUR

## Exclusive Lines.

INLAID FURNITURE OF ALL DESCRIPTIONS. NOVELTIES  
IN ART FURNITURE REPRODUCTIONS IN EXQUISITE-  
LY HAND CARVED FLEMISH OAK. ODD PIECES. OAK  
AND MAHOGANY FURNITURE. HAND PAINTED SOLID  
LEATHER SCREENS. THE BEST, THE FINEST.



Art Cabinets AND IN  
Cabinet Tables MAHOGANY OR GILT.

# E. KAHN & CO., L'T'D,

MANUFACTURERS AND IMPORTERS,

6 West 15th Street, New York.

LONDON: 6, 8 and 10 St. Andrews St., Holborn Circus, E. C.,  
117 Curtin Road and 57, 58, 59 and 60 Charlotte St., E. C.

PARIS:  
6 Boulevard Voltaire.

### Fall Fashions in Jewelry, Silver- ware and Art Goods.

#### A LADY'S RAMBLES AMONG THE JEWELERS.

Very graceful are the gold chain bracelets with alternate pearls and turquoises set at intervals in the gold links.

\*

The latest novelty in wedding cake boxes takes the shape of a heart, and is of silver, with the combined monograms of bride and bridegroom in gold letters.

\*

New muff chains are out in both gold and silver. A pleasing style is represented in a fine gold chain punctuated with turquoises, pearls or other chosen stone.

\*

An enameled acorn set in a diamond cup affords a pretty scarf pin.

\*

Photograph frames of golden tortoise shell, inlaid with silver, attract attention.

\*

Richly chased prayer-book holders are fastened to the wrist by a chain. The same idea is applied to memorandum books.

\*

Little work tables and etageres represent the elegance of Louis XVI. time. In some of this art furniture are inserted plaques of Sèvres or Wedgwood, framed with arabesques in relief.

\*

With Marie Antoinette fans and jeweled bonbonnières the shop windows substantiate the announcement that Marie Antoinette styles are being revived.

\*

Silver plated pudding and pie dishes are standard articles in modern homes; the same may be said for baking cups in Dresden ware.

\*

Popular seal charms are sardonyx, topaz and amethyst mounted in gold.

\*

Miniature furniture is not only reproduced in gold and silver, but in fine china for cabinet ornaments.

\*

For the safe keeping of *articles de vertu* are art cabinets with ormolu mountings and Watteau panels.

\*

It is claimed that Louis XVI. bronzes are in increased demand.

\*

Some of the new cracker jars of cut glass are sumptuous affairs with thin richly chased silver covers.

\*

Silver gilt and colored enamels afford gorgeous effects in bonbon, dessert and coffee spoons.

\*

Bracelets of fine gold chain, set with opals at intervals, are a pleasing phase of the now fashionable chain bracelet.

ELSIE BEE.

**News Gleanings.**

A. H. Peacock, Dallas, Tex., has been sued on a note for \$154.

E. A. Tharnish, Exira, Ia., has given a chattel mortgage for \$1,940.

T. W. Warren, Helena, Mon., has given a chattel mortgage for \$95.

L. Perrenoud, Humboldt, Kan., has given a realty mortgage for \$400.

R. W. Woodley, Norfolk, Va., has been north buying holiday stock.

W. H. Watkins, Afton, I. T., has been east, making purchases of jewelry.

W. H. Kelley & Co., Altoona, Pa., have opened a branch store in Tyrone, Pa.

J. Hempstead has purchased the jewelry business of E. P. Smith, Fordyce, Ark.

W. A. Fisher, jeweler, Franklin, Pa., was married to Lenora E. Alexander, on Nov. 11.

H. J. Van Houton has moved his stock from Bridgewater, S. Dak., to Parkston, S. Dak.

On Oct. 27 occurred the death of William Elmer Curran, of Curran Bros., New Lexington, O.

A clock is wanted for the tower in the church at Jennings, La. Address Rev. Chas. K. Woodson.

Frank C. Whittenberg has sold out the jewelry store he has been conducting in Parkston, S. Dak.

William Stone, jeweler, Pottstown, Pa., and Miss Annie R. Emack, of Reading, were married last week.

It is reported that S. Nathan has sold out the jewelry store he has been conducting in Cripple Creek, Col.

F. E. Davis, Northampton, Mass., has removed his business from the Mansion House block to the Columbian block.

To close the estate of the late David Rosenberg, Rochester, N. Y., an auction sale of the stock was commenced Nov. 5 at 15 State St.

A. Elliott, jeweler, Union, N. Y., has purchased the old post-office stand at Chenango Forks of John Kenyon. Consideration, \$1,200.

At Mattawa, Can. last Friday night burglars broke into Hogarth Bros.' store and carried off a quantity of jewelry and the cash register.

B. E. Byrd, optican and jeweler, Edenton, N. C., has moved his shop from the Hattrick building to the store next to his residence, on Broad St.

It is announced that Mrs. Thomas Martin, Joliet, Ill., has arranged business so that she has taken possession of the jewelry store of her husband, who recently failed, and will operate it hereafter.

F. H. Sartorius, Elizabeth City, N. C., while preparing to go out of the State, Oct. 28, had his property attached. He was at the depot when the deputy sheriff served the warrant upon him.

Thomas H. McKinley, watchmaker for C. W. Bixler, Easton, Pa., for the past nine years, has started in the repairing business at 337 Northampton St.

The assignee of the Speck Jewelry Co., Mil-

waukee, Wis., values the assets at \$9,048 and the liabilities at \$19,792.43. The principal creditors are the Milwaukee National Bank, \$2,100, and William Speck, \$12,296.

At 4 o'clock, on the morning of Nov. 1, a fire supposed to be of incendiary origin was discovered in the meat market of S. S. Green, Manilla, Ind. Many stores were burned out, among them that of Jeweler Heaton. Loss, \$2,200; insurance, \$650.

On the night of Oct. 30, burglars entered the jewelry store of F. T. Muth, Hummels-town, Pa., and relieved him of about \$900 worth of jewelry and other articles. They gained an entrance at the front door by breaking in one of the panels.

Ferdinand Schroeder, a jeweler of Amsterdam, N. Y., was stricken blind by a partial paralysis of the optic nerve while at work in his store, over 3 Main St., on Oct. 28. The physician believes that Mr. Schroeder will eventually recover his sight.

Jeweler H. E. Kline, formerly of Phoenixville, Pa., has removed to Richmond, Va. Mr. Kline possesses natural gifts as a trainer and driver of trotting horses, and brought his talents to bear in placing a record of 2:07 1/4 on "William Penn" last season.

When Sigmond Huppert reached his jewelry store, 90 Market St., Paterson, N. J., on the morning of Oct. 27, he found a hole in the window and four dozen gold plated rings and four pair of spectacles missing. The goods were worth \$90. The glass had been cut with a diamond.

The house of Jeweler Spence, Duncannon, Pa., was damaged to the extent of \$500 by fire, caused by incendiary, recently. The store had evidently been entered by thieves, as the doors show marks of forcible entry, and silverware and jewelry were scattered through the yard and along the river bank.

C. R. Boas' jewelry store, located at 7 N. Market Sq., Harrisburgh, Pa., for over 41 years, and recently removed to 214 and 216 Wyeth building, Market St., was formally opened in its magnificent new quarters Oct. 29. The building is newly painted and remodeled inside and out. The walls and ceilings are covered with embossed paper in blue and silver, and the furniture is of mahogany and rosewood, highly finished. French plate glass is used in the shelving and cases, and the repairing department and offices are separated from the sales department by neat partitions.

**FINE CASES . . . . .**

for Jewelry, Silverware, etc.  
Hardwood Chests, Trays and  
sample cases. Business estab-  
lished in 1870.

Samuel C. Jackson's Son, 180 B'way, N. Y.

**CUT GLASS FOR SILVERSMITHS**



STANDARD CUT GLASS CO.,  
545 to 549 West 22nd Street,  
NEW YORK.

**The Three Graces**



MR. A. E. WOOD, will be at  
HOTEL BARTHOLDI,

Broadway & 23d St. - NEW YORK CITY

November 16th to 21st.

With a complete line of samples including the  
ANGELO our latest pattern.

The three patterns ready in a complete  
line including cutlery.

**J. B. & S. M. KNOWLES CO.,**  
SILVERSMITHS,  
PROVIDENCE, R. I.

### The Attleboros.

D. E. Makepeace reports business as very good.

G. O. Sweet, of Hayward & Sweet, has gone west.

Sims & Co. say their telegraph orders are much more flattering.

The makers of novelties are busy, and others are either busy or preparing for more business.

Regnell, Bigney & Co. report the demand for their unique campaign flag badge as still good.

Charles H. Allen, with L. J. Lamb, made an early start after election to catch all trade possible.

R. Blackinton & Co. say they "are expecting a good business and are greatly encouraged by the outlook."

J. F. Sturdy's Sons say: "times are looking better." J. F. Sturdy and wife will celebrate their golden wedding Thanksgiving Day.

John Anthony and C. M. Robbins are full of good cheer and grit. They say the boom has not hit very hard yet, but they can feel the effects of it, and can see prosperity ahead.

W. A. Bigelow, with W. H. Bell & Co., has started out. This firm are fairly busy on attractive silver novelties, and expect a demand for their chains and staple goods shortly.

F. S. Gilbert has more hands working at present than ever before, and will add to his force. He will run his shop its full capacity. His salesmen are out and showing good results.

At Plainville the same spirit of confidence as exists here was found, and the same preparation is for the future. At Robinsonville and North Attleboro most of the shops are running full time.

Codding Bros. & Heilborn are busy. Thomas R. Bride, their foreman for many years, died suddenly, of apoplexy, Nov. 6. He was nearly 60 years old, and leaves a widow, two daughters, and two sons. He was a member of the Jewelers' League.

D. F. Briggs Co are expecting a good future

trade. W. C. Tappan has gone west, and all things in the shop indicate activity anticipated.

The Mossberg Mfg. Co. will be all moved some time this month into their new quarters, in Providence. Mr. Bates has had several applications for the shop, and it is probable that a similar business will occupy it.

The tragic death of Fred I. Marcy touches us here severely. Mr. Marcy was not only popular as a business and social connection, but he was for a long time closely identified with Attleboro, and Attleboro people watched his career with interest and sympathy.

E. D. Gilmore & Co. are not looking just at present for great things in their line, but their goods are surety for future trade. They say "there's no special change with us, but we find a good deal better feeling all round, and there's going to be some business."

Election has not made any great changes at J. E. Blake & Co.'s, because they have been very busy, and are continuing so. There has been a lot of new improved machinery put in, and the shop is in excellent condition to increase business. The line of silver novelties is large and elegant.

### Philadelphia.

The second smoker of the season of the Philadelphia Jewelers' Club was given on Tuesday evening, Nov. 10.

W. J. & C. H. Barber write: "It may interest you to know that this subscriber to your paper, owing to the fact that your paper is a weekly visitant to our office, or to increase of business in an exceptionally dull season, has been obliged to enlarge our facilities. We have accordingly moved to suite No. 500, rooms adjoining our old quarters and hope, with the prospect of a McKinley administration and diligence to double our business of the past two years."

The funeral of Joseph H. Oliver took place on Wednesday from his home, 7th above Master Sts. Mr. Oliver was in his 60th year, and his death was due to internal stomach troubles, from which he had been a sufferer for years. Mr. Oliver had been in the jewelry busi-

ness from boyhood. He had been employed by several firms as a salesman, and at one time conducted a jewelry business of his own. In 1876 he entered the service of Simons, Bro. & Co., as an inside salesman, in which position he continued until his death. He had charge of the jewelry department in the store, and by his courteous manners won the esteem of all with whom he came in contact.

At no other place in Philadelphia were the election returns received with more rejoicing and enthusiasm than at the headquarters of the Philadelphia Jewelers' Club, 924 Chestnut St. As the returns were flashed over the private wire President Sackett read them out to the ladies and gentlemen who had availed themselves of the hospitality of the club. Among those who came to the club to hear the good news were Fred. K. N. Thomas, Samuel Jaquette, Henry W. Chambers, J. H. Kelly, George W. Scherr, Harry Schimpf, William H. Long, George W. Reed, Edward Eckfeldt, M. E. Midlen, Stephen C. Howard, Paul P. Souder, and H. Warner Jenkins.

### Kansas City

Jno. Gillis, Fort Scott, Kan., spent most of last week in town.

Henry Norton has severed his connection with J. A. Norton & Son.

Fred Eyssell, of Eyssell & Hickman, is home again from a protracted stay at Emporia, Kan.

Among the country buyers here last week were: J. H. Miller, Newark, Okla.; J. S. Kelley, Marshall, Mo.; Jno. Gillis, Fort Scott, Kan.; Jas. Potts, Marceline, Mo.

"Jaccards" had a very unique window decoration last week which attracted considerable attention; in the center of one of their largest windows was an immense wedding ring in the center of which stood a bride and groom with the officiating clergyman in front. In the back ground was a simple sign: "We furnish the ring." This idea was suggested by the float of Jacobs & Co., Minneapolis, illustrated in THE CIRCULAR of Sept. 30.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

The Rogers & Hamilton Co., WATERBURY, CONN.

**Providence.**

*All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

Arthur E. Austin is building a handsome residence on Fort Ave. and Ocean St., Pawtucket, to cost \$3,000.

Jacob Abrish, retailer, has temporarily discontinued business at 187 Mathewson St., on account of the tearing down of his building.

Stephen T. Lincoln and Francis W. Lincoln, who for a number of years have carried on the electro-plating business at 19 Page St., as S. T. Lincoln & Co. have retired.

Mary J. Marcy, widow of the late Fred. I. Marcy, has petitioned the Municipal Court to be appointed administratrix of the estate of her late husband, and the petition has been referred to the 24th inst.

The entire stock of J. M. Graham has been closed out by the administrator, George Hunter. Mr. Graham's son, Joseph, has purchased a portion of the stock and started in business on Taunton Ave., East Providence.

On Oct. 28, Arthur F. Browne, who for the past six or more years has been manager of the Pawtucket Loan Co., Pawtucket, attached the property of Alvin F. Jenks and Lilla F. Browne, the proprietors of the company, for \$10,000 which he claims is due him on book accounts.

The Mossberg & Granville Mfg. Co., Attleboro, have awarded the contract for the wiring of the Kent & Stanley building, in this city, which the company will soon occupy, to Fred. M. Armstrong & Co., Pawtucket. The contract is a large one, as the entire plant is to be fitted with electric lights, the power for which will be generated on the premises. It is expected that there will be about 1,200 incandescent, in addition to many arc lights.

The political campaign which culminated in the exciting election of yesterday was an important one in many respects and was actively participated in by the following, who are identified with the manufacturing jewelry and kindred trades: Republicans—William Blakely, Councilman, Ward 4; Edwin Lowe, Alderman, Ward 8; Hoffman S. Dorchester, School Committee, Ward 6; Silas H. Manchester, School Committee, Ward 7, all being elected. Howard O. Sturgiss, elected Councilman, Ward 1, on Democratic ticket. Myron H. Fuller, Alderman, Ward 6, Democratic; Ansel L. Sweet, Councilman, Ward 6, Prohibitionist; William G. Lawton, Councilman, Ward 7, Prohibitionist, were all defeated. Henry G. Thresher was defeated on the Republican ticket for Mayor of Central Falls.

Lawton, Spencer & Sherman, 62 Page St., Providence, R. I., have manufactured a line of dumb bell link buttons which is enjoying great popularity. Novel shapes and designs and unusual excellence of finish and color render the assortment desirable and attractive. The firm solicit the jobbing trade only.

Ferd. Fuchs & Bros.' second exhibition of sterling silverware at the Bartholdi Hotel, New York, proved as successful as their first held early in the season.

# OPPENHEIMER BROS. & VEITH,

## CUTTERS OF DIAMONDS.

## DEALERS IN WATCHES,

55 NASSAU STREET (PRESCOTT BUILDING), NEW YORK

**It's all Because of the Post, the Shape and the Finish**

That they're so popular. We have reference to our

**DUMB BELL LINK BUTTONS,**

of which we are showing the finest line ever submitted to the jobbing trade.

Made in 10k. gold; rigid posts; new and novel shapes, round or oval; plain and fancy designs; best finish and color. For the jobbing trade only.



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"NEW HOUSE."  
"NEW GOODS."

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Manufacturers of Gold Jewelry,

62 Page Street, PROVIDENCE, R. I.

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**LOCKETETS THAT SELL.**



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All our energies are devoted towards the perfection of Locketets. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketets.



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OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

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# PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND.

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## Fine, Plain, Complicated

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IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

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The GOOD NEWS of the Glorious Election has restored

## CONFIDENCE, AND PROSPERITY

is now assured.

In view of the DEMAND FOR GOODS already felt, we would urge that orders be placed early, that they may be filled in due season for the Holiday trade.

See our extensive lines of SOLID GOLD NOVELTIES, especially adapted for the late trade, made only

FOR THE JOBBING TRADE.

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NEW YORK OFFICES: 3 MAIDEN LANE.  
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.....PROVIDENCE, R. I.

#### Canada and the Provinces.

P. Crews has opened a jewelry store in Clinton, Ont.

S. B. Windrum, Toronto, has advertised his business for sale.

W. A. Parker has opened a new jewelry store in Manitou, N. W. T.

Fred. R. Baker, formerly of Parry Sound, has removed to Southampton, Ont.

J. M. Parkinson has taken out a Canadian patent for detachable fastenings for cuff links, etc.

The executors of the late J. C. Fox, Orangeville, Ont., have advertised the stock for sale by tender.

John Wanless, Sr., of Wanless & Co., Toronto returned a few days since from a business trip through western Ontario.

Burglars stole a quantity of goods from Hogarth's jewelry store, Mattawa, Ont., on the night of Oct. 30. No arrests were made.

H. E. Clark, who succeeded E. C. Magee in the jewelry business in Arthur, Ont., about 18 months ago, has sold out to A. W. Humphries, Mount Forest.

Two men, giving the names of Frank Nolan and John Gleason, have been arrested in Fort William, charged with the recent robbery of Andrews' jewelry store, Winnipeg, Man.

A. J. Grey, of the Bank of Nova Scotia, has resigned his position in the branch office at Woodstock, N. B., to go into the wholesale jewelry business in Biddeford, Me.

Mrs. C. Spanner, who has for some years conducted a jewelry business at 344 Yonge St., Toronto, has assigned to W. H. Andrews, of P. W. Ellis & Co. The liabilities are estimated at \$5,000 and assets nominally the same.

The officers of the Canadian Secret Service have arrested a young man named Jake Harris as being implicated in the robbery of J. L. Gurd's jewelry store, 2383 St. Catherine St., Montreal. The store was broken into on the morning of Oct. 25, when the safe was opened by means of duplicate keys, and goods to the value of about \$1,000 stolen. In Harris' room a quantity of jewelry was found in a valise.

Business in Toronto continues rather quiet, the principal demand being for sterling silver goods and novelties. Diamonds are also selling well. The J. E. Ellis Co. note a demand for watches and expensive jewelry by successful Rossland miners, and a steady call for wedding presents, mainly of silver. Ambrose Kent & Sons are busy with large orders for society medals. B. & B. H. Kent find sterling silver table goods selling well, and also ebony goods. Among other novelties, they have introduced a large line of handsome walking canes with fancy gold and silver heads, the "golf" stick, the latest design, being very popular. The Goldsmiths' Stock Co. have put on the market a fine line of sterling silver mounted cut glassware for table and toilet use, which is taking well.

J. H. Danforth, secretary and treasurer of The Cowell & Hubbard Co., Cleveland, O., has been confined to the house for a few days on account of illness.



**Moroccine Watch Box**

NEATER AND CHEAPER THAN ANY BOX YOU EVER BOUGHT.





MOROCCINE COVERED, VELV. LINED, SHAPED, SOLID BLOCK FOR WATCH

PRICE: \$3.50 a doz.

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ESTABLISHED 1854. MANUFACTURER OF



**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

**The Latest Patents.**

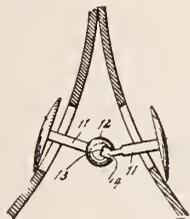
ISSUE OF NOVEMBER 3, 1896.

**570,442. KEY-RING OR THE LIKE.** GEORGE B. ADAMS, Newark, N. J., assignor to the Whitehead & Hoag Company, of New Jersey.—Filed June 4, 1896. Serial No. 594,260. No model.



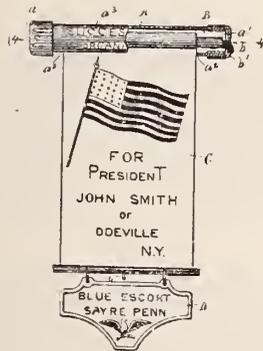
A shell or casing, having an inwardly projecting marginal rim or bead *a'* forming a chambered part in the back thereof, in combination with a bar *e* having one end bent to form a holding portion adapted to be secured in said chambered part and beneath said rim or bead *a'* of the shell or casing, and a hook on the other end of said bar.

**570,457. CUFF-LINK.** OSBORN CONGELTON, New York, N. Y.—Filed Feb. 18, 1896. Serial No. 579,777. No model.



An improved cuff-link, comprising oppositely-arranged buttons having rigid shanks, the shank of one terminating in a hollow slotted ball and the shank of the other terminating in a head adapted to enter the slot, but of a width greater than the width of the slot.

**570,515. BADGE.** NATHAN F. STARTZEL, Sayre, Pa., assignor to Lavinia Van-Be-Dora-Startzel, same place.—Filed Sept. 21, 1895. Serial No. 563,213. No model.



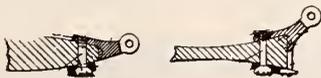
In a badge, a slotted inclosing case, and a spring-actuated roller placed therein, combined with a banner attached at its upper edge to said roller and provided at its lower one with a catch or hook to engage the wearer's garment for the purpose of keeping the banner extended.

**570,554. ELECTRODEPOSITION.** EDUARD JORDIS, Munich, Germany.—Filed June 29, 1896. Serial No. 597,462. No specimens. Patented in England June 8, 1895, No. 11,298, and in France June 8, 1895, No. 248,008.

In the art of electrolysis, the process which consists in preparing a bath containing a compound of the metal to be deposited with an acid radical of the series  $C H_2 O_3$  excepting carbonic acid, and then precipitating the metal from said bath by an electric current.

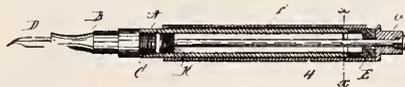
**570,625. FRAMELESS SPECTACLES OR EYE-GLASSES.** WALTER S. ESSICK, Reading, Pa., and CHARLES S. REES, Selma, Ala., assignors, by mesne assignments, to the Interchangeable Frameless Spectacle Co., Limited, Reading, Pa.—Filed May 4, 1896. Serial No. 590,995. No model.

In spectacles or eyeglasses, a frameless lens and a metallic fitting thereto having one clamping-ear only contacting with one face of the lens and a clamping-



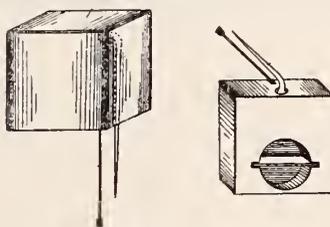
screw passing through a perforation in the lens and engaging said ear.

**570,717. FOUNTAIN-PEN.** WILLIAM C. SHER-



MAN, Orlando, Fla.—Filed Feb. 20, 1896. Serial No. 580,097. No model.

**DESIGN 26,234. CAMPAIGN PIN OR BUTTON.** FREDERICK W. COYNE, Toronto, Canada.—Filed



Sept. 8, 1896. Serial No. 605,200. Term of patent  $3\frac{1}{2}$  years.

**TRADEMARK 29,066. WATCHES.** LOUIS MANHEIMER, Chicago, Ill.—Filed July 27, 1896.

ATLAS

*Essential feature.*—The word "ATLAS." Used since July 25, 1896.

**TRADEMARK 29,089. BADGES.** MILWAUKEE NOVELTY CO., Milwaukee, Wis.—Filed June 4, 1896.

RUBBER NECK.

*Essential feature.*—The words "RUBBER NECK." Used since May 2, 1896.

The return of good times has already begun with Rogers & Bro., Waterbury, Conn., and 16 Cortlandt St., New York. For the larger part of the last month the works have been running full time every day and even running nights to catch up with their orders, and to accumulate sufficient stock for the Christmas demand. One of their large orders is the new outfit for the Royal Palm Hotel, one of the numerous magnificent Florida hotels built and owned by the millionaire, Mr. Flagler, of the Standard Oil Co. This order comprises 7,000 pieces of Rogers & Bro.'s new and beautiful Flemish pattern. Their latest pattern, the Navarre, has proved a great success, and the demand for it is another cause for the present activity at the company's works. Since the election they have had a perfect avalanche of orders from late comers, and it is absolutely certain that very many dealers, who do not get into line early, will get left on account of the physical inability to handle the business.

**Trade Gossip.**

A very satisfactory line of jewelry boxes is that of Louis Ettlinger & Sons, 65 Nassau St., New York. Their statement to the effect that "they have all that they can do" is therefore not surprising.

The Standard Cut Glass Co., 545-549 W. 22d St., New York, have turned out two particularly bright cuttings for this season. They have been christened "Rosemary" and "Mercury," the former being seen to best advantage in heavy jugs. The "Romola" is another handsome new cutting in elaborate design.

A new line of flower goods has been placed on the market by Williams & Payton, Providence, R. I., which ought to win many orders for that enterprising firm. The line, which consists of stick pins, brooches, etc., mostly in the attractive wreath pattern, appears to be one of the most salable ever shown by the firm. Williams & Payton have also prepared a large assortment of Dresden enamel lever link buttons fitted with the double action lever. This device prevents the bending of the arm or breaking of the top. Moderate prices mark both lines.

Henry E. Oppenheimer & Co., 14 Maiden Lane, New York, have found that at all times there are many jewelers throughout the country who have room in their stock for goods and money to pay for them if sufficient inducements are offered. Having concluded to discontinue the manufacture of mountings, they placed their entire stock, which had grown to unusually large proportions before the trade at greatly reduced cash prices. To their surprise and gratification they found that the goods could be sold on these terms to many whose tale of hard times had been backed by a determined effort to stretch the accommodations of credit to their full limit. Mr. Oppenheimer says that he, consequently, confidently expects a good substantial trade with the settlement of the political question.

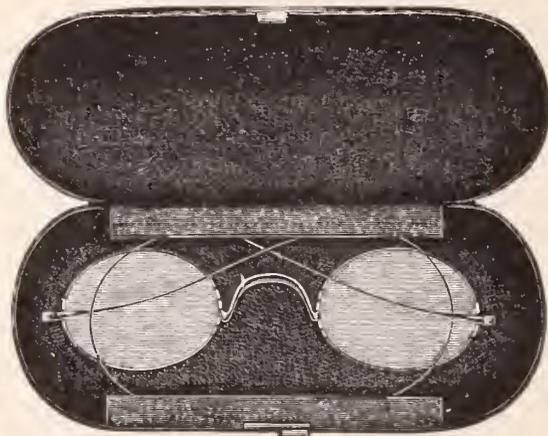
The stock list of the Whiting Paper Company, 148-152 Duane St., New York, is replete with many new papers, seemingly equal to any demand the jeweler may be called upon to meet. Particular attention has been given to what may be called holiday goods, namely, an assortment of fine note paper put up in tastefully designed papeteries, which, while not very expensive, form a most acceptable gift. Among the new papers so put up are Whiting's Renaissance Notes, in delicate tints and Angora finish; Whiting's White Laid Notes, a paper of a peculiar pearly shade of white, and shown in medium weight and antique finish; and Whiting's Escritoire. The boxes, or papeteries, are of novel construction and proportions, and vary in size to accommodate two, three or four quires. In appearance they are thoroughly artistic. A unique feature is a box containing two quires of Whiting's Escritoire, and in a drawer-like arrangement two small tapers and two sticks of sealing wax. The packages of paper and envelopes are neatly tied with silk ribbon of appropriate shade. Mention should also be made of Whiting's Lakewood and Levant, two very fashionable lines.

# The "Safety Case" FOR Riding Specs.

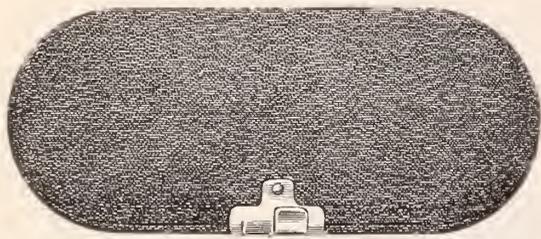
SOMETHING NEW.....

THIS INGENUOUSLY MADE CASE FILLS A LONG FELT WANT. IT IS STRONG, COMPACT, DURABLE AND CONVENIENT.

Ask Your Jobber for Them.



(PATENT APPLIED FOR.)



OUR REGULAR "SAFETY CASE," OF SIMILAR PATTERN, BUT SMALLER, IS THE BEST CASE EVER MADE FOR FRAMELESS, OFFSET EYEGLASSES.

For Sale by all Jobbers

**SUSSFELD, LORSCH & CO.,**

37 and 39 Maiden Lane, N. Y.

OFFICE OF  
**BAY STATE OPTICAL CO.,**  
ATTLEBORO, MASS.

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READ CAREFULLY AND REMEMBER.

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We hereby notify the trade that all goods manufactured by us having this tag



attached and are stamped **B. S. O.** on the goods themselves are warranted as this tag reads, and we stand ready to make that warrantee good.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

## WE GIVE COMPOUND INTEREST TO EACH INDIVIDUAL

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**FINE GOODS**  
HELP YOU.  
**LOW PRICES**  
SELL THEM.



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COMPREHENSIVE AND FREE  
**TO OUR PATRONS**  
EACH MONTH.

— Write for NEW CATALOGUE or particulars of how we can help every Jeweler in the country. —

**SPENCER OPTICAL MANUFACTURING CO., 15 Maiden Lane, N. Y.**

**WATCH**

GOLD FILLED



**CASES**

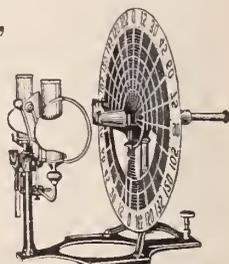
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SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET.

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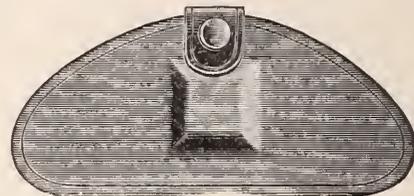
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IN TWO SIZES.

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FOR OFFSET EYEGLASSES.

THE LATEST AND BEST. THIN AND STRONG.

Manufactured and Patented by

**A. KOENEN & BRO.,** 81 Nassau St., N.Y.  
SOLD BY JOBBING TRADE.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

# OPTICAL DEPARTMENT.

## Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS \*

BY R. H. KNOWLES, M. D.

**NOTE.**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

### XLIII.

(Commenced Feb. 27 1895.)

#### CHAPTER IX.

##### AMBLYOPIA (Continued.)

**H**AVING discussed the several varieties of dull sight, we will consider at this point some of the conditions analogous to that of amblyopia, in which there is also a diminution of sight with and without any anomaly to account for the same.

Many of the conditions about to be considered might be looked upon as symptomatic of other states of the eye, but as they are usually treated to a considerable length we will also enter upon each topic and treat it in detail.

The following are the seven terms which are usually considered at this point:

1. Nyctalopia.
2. Hemeralopia.
3. Entoptic Phenomenon.
4. Hemianopsia.
5. Achromatopsia.
6. Anæsthesia.
7. Hyperæsthesia.

1. Nyctalopia is a term derived from the Greek and means night-eye. This applies to that condition of the eye in which there is a faculty of seeing in the dark with a diminution of vision during the daytime or in a very bright light.

Whenever this condition takes place in the eye neither symptomatic nor dependent upon any other disease of the eyes it will affect both eyes together and will run a shorter or longer course, according to the cause, and this should be removed. Irritation by means of a Spanish-fly blister behind the ears should be employed and the eyes gradually allowed to become accustomed to the irritating light.

Whenever this condition is due to malnutrition, as it is in the strumous, the consumptive and those who suffer from an impoverishment of blood, a liberal diet such as the several conditions demand, together with tonics and treatment such as the family physician should prescribe should be provided. In the strumous, the syrup of the iodide of iron is indicated together with cod liver oil. The consumptive demands liberal support along the line usually adopted in such cases, cod liver oil, a dry, resinous atmosphere, and

such other treatment as each individual patient may need. The anæmic patient in addition to the tincture of the chloride of iron and other tonics required in special instances should also follow out regular habits of living with a view of overcoming the dyscrasia and establishing the constitution up to a normal and healthy standard.

Nyctalopia occurs in sailors after a long sea voyage and in addition to a diminution of vision during the day-time, due to the dazzling light, there is a well pronounced condition of ophthalmia also established. Scurvy is coincident with this state, due to eating salted meats without vegetables. This condition is observable after the long fast during Lent, especially among the peasants in Russia.

Snow-blindness and moon-blindness are terms employed to indicate the dazzling effect upon an over-sensitive retina, and are synonymous with nyctalopia.

Nyctalopia is sometimes a symptom of some other condition, such as we find in central opacities of the cornea and of the crystalline lens. Patients affected from the above cause see better at night, for the simple reason that the pupils are dilated.

Another instance in which nyctalopia is a symptom is in amblyopia-nicotinica, or toxic amblyopia, due to nicotine poisoning. The patient may see apparently very well at night-time, as the dazzling sunlight is removed, and objects appear plainer in consequence.

Idiopathic nyctalopia and nyctalopia due to some one of the diseases already enumerated, should receive the treatment which each individual case requires. Smoked glasses may be prescribed with a view of reducing the intensity of the sunlight. The kind of smoked glasses should be plain instead of the co-quiller, as the latter kind are an indifferent concave lens, and never should be prescribed in any instance.

(To be continued.)

### Lacquering Yankee Clocks.

**A**LMOST everybody knows that Yankee clock movements are lacquered to protect them from corroding, but how it is done is a mystery to them. The art, and it is quite an art to lacquer well, is one not hard to learn; the proper material and a little practice will soon do it. The lacquer is a solution of gum lac in alcohol; to this is generally added some resinous coloring matter to imitate certain colors of metals. These coloring matters are generally gamboge or saffron for yellow or gold colored and dragon's blood for red. A very little experimenting with the substances named will do more to give practical ideas than a volume of receipts. The best way to make good lac varnish is by dissolving shellac in alcohol and adding to this such coloring of gamboge and dragon's blood as best suits the work in hand.

The qualities of gum lac vary somewhat, but you take as a rule two ozs. of shellac to one quart of alcohol; these proportions are a little too much shellac, but if you make your alcoholic solutions of gamboge and dragon's blood separate in alcohol, the proportions will be found about right. If a mixture of alcohol and shellac is left to stand for some time, a clear, dark colored liquid will rise to the top and a muddy precipitate settle to the bottom; these will usually be about in equal proportions; that is, there will be about as much of the clear liquid on top as there is of the turbid at the bottom. The clear liquid at the top makes the best work, but for ordinary jobs the whole fluid shaken up together does very well.

Aloes and turmeric root decoctions are also used for yellow coloring matter, but gamboge gives a harder lacquer, while dragon's blood, if added in any quantity, makes a lacquer very difficult to dry hard. Mix a little of the shellac varnish (shellac and alcohol given above) with a little of the gamboge and dragon's blood (dissolved in alcohol) and try it on some brass work until the color suits, and you will soon know how to mix for color.

Now comes the putting on: this is done with a very soft camel's hair brush proportionate to the work, but one about the size of one's little finger will be about the right size for clock work. The plates of the clocks are dipped in the lacquer. A good deal of care and skill is required to make the coat even in this way, but dipping quickly and drawing out a little slowly will do it.

If lacquer is applied with a brush, the article should be heated up to about as hot as one can bear when touching it with the lips. A quick, flowing touch with a full brush is the way to insure an even coat.

Pendulum bobs for clocks should be burnished to get a mirror polish; the same method of burnishing is used as for silver plated work—that is, a steel burnisher used with a solution of yellow resin soap in water. No polish for lacquering looks as well as a burnish polish. Pendulum bobs are generally polished in a lathe arranged purposely for the job.

For removing old, dried-on lacquer boil the article in borax water, repolish and lacquer again.

**To Recover the Gold.**—To recover the gold from contact gilding baths, add hydrochloric acid to the gold solution, evaporate the whole to dryness, treat the residue with nitromutiatic acid, and precipitate the gold with sulphate of iron from the obtained solution. The precipitate, consisting of fine gold powder, is washed and then dried.

**Cement for Rubber and Metal.**—For cementing rubber or gutta-percha to metal, M. Grossman recommends to take pulverized shellac, dissolved in 10 times its weight of pure ammonia. In this way the mixture will be of the required consistency. The ammonia penetrates the rubber and enables the shellac to take firm hold; but as it all evaporates in time, the rubber is immovably fastened to the metal, and neither gas nor water will remove it.

## Workshop Notes.

**Gold Tinge.**—A bright gold tinge may be given to silver by steeping it for a suitable length of time in a weak solution of sulphuric acid and water, strongly impregnated with iron rust.

**Finish of Lenses.**—For giving the final or black finish to lenses, use the finest jewelers' rouge on a pitchlap. Vienna lime is used by some for the last finish in the same manner as the rouge.

**Coloring Gold.**—Gold articles may be colored by immersing them in the following mixture: Alum, 3 ounces; saltpeter, 6 ounces; sulphate of zinc, 3 ounces; common salt, 3 ounces. This mixture should be placed in a common pipkin and allowed to stand.

**Screws in Fine Watches.**—A broken screw in a fine watch should invariably be replaced by a new one, and not only must its head be polished, but its thread should also be ground. This latter operation is not to be done in such a manner as to make the surface bright, but to remove every trace of burr from within the thread.

**Oscillations per Hour.**—Multiply the number of scape teeth by 2 and the product by 120. This gives the number of oscillations which the pendulum should make in one hour. Then deduce the number it should make in two minutes; or the number per minute can be obtained by multiplying the pivot product by 2, and it only remains to count the number actually performed in any definite interval.

**The Lever**—The lever is a bar of metal fitted by its holes on the pallet axis, and fastened at a certain angle to the longitudinal direction of the pallet. This angle is quite arbitrary, and depends entirely upon the intended arrangement of the escapement. If there are two arms on the lever, one of them serves merely to establish equipoise, while the other is the acting arm. This latter has in the greater number of lever escapements a notch cut into its extremity, wherefore it has been called a fork.

### Washable Coating for Gypsum Figures.

According to C. Pusher, three parts potash are dissolved in 36 parts hot water, nine parts stearic acid are added, and the obtained soap paste is diluted with the like quantity of water and 95 per cent. alcohol. The warm solution is applied upon the warmed gypsum coat, and this, after a few hours, is repeated with a wet sponge. The coating becomes still handsomer if, in place of potash, a corresponding quantity of ammonia is used. Old coatings are first cleaned with a 3 per cent. caustic potash solution.

**Repairing Jewelry.**—There is probably nothing which builds up the reputation of a jeweler more readily than the neat and substantial repairing of jewelry of his customers. The intrinsic value of a filled ring may be almost nothing, but to the owner it is surrounded by a halo of associations which make it priceless, and if broken by accident, its repairing is very highly appreciated. So, also,

the cleaning of jewelry, which, through discoloration, has lost its beauty, is often looked upon with delight as marvelous, and for this reason the repairer should do his utmost to satisfy his customers.

### Reducing Coin Gold to Lower Karat.

A correspondent asks how to figure in order to reduce gold coin to a lower karat. We presume he means United States coin, which is 21 3-5 karats fine; multiply these figures by the number of ounces or pennyweights in the coin used, divide by the karat you wish to reduce to, and the difference between the result and the number of ounces or pennyweights of gold gives the number of ounces of copper to be mixed with your gold. For example: Given 100 ounces of coin to reduce to 10 karats fine. Multiply  $100 \times 21 \frac{3}{5}$ , and the result is 2,160. This, divided by 10, the karat desired, equals 216, which, minus 100, gives 116 ounces of copper or other alloy to be mixed with the 100 ounces of coin.

**Timing a Watch Quickly.**—When the movement of a watch has been mounted and is in going order, arrest the balance and make a mark with rouge on one arm of the scape-wheel. Release the balance when the second-hand of the regulator crosses 6, observing the number of revolutions that shall be made by the scape-wheel in a given time (it would be six turns in a minute with an ordinary 18,000 train); count its revolutions while the fourth wheel makes one complete turn; indeed, even this counting may be avoided by making a rouge mark on its edge where it corresponds with the mark already made on the scape-wheel. If after two or other minutes these two marks are found to occupy similar positions at the instant the second-hand of the regulator hand crosses 60 the watch is to time. If there is any difference it is easy to ascertain whether this indicates a gain or loss, and the index is moved accordingly.

**To Regulate a Clock.**—The timing of timepieces by counting oscillations is much easier than that of a watch. Before removing the pendulum, count the number of oscillations during two or three minutes. This time will be sufficient to afford a guide in regulating the clock after it has been repaired. If the suspension has been damaged, estimate the length of the pendulum and then its number of vibrations; but this will only afford an open approximation. In modern timepieces the escape wheel makes 120 revolutions per hour, or two in a minute. There is also another way. Multiply together the number of teeth of the wheels, starting with the one that carries the minute-hand, which, therefore, makes one revolution in an hour, but exclude the escape wheel. Then multiply together the number of pinion leaves, commencing with the one that engages the center wheel. If the first product is divided by the second, the number obtained gives the number of revolutions of the escape wheel in one hour. Multiply this figure by twice the number of teeth of the escape wheel, and the product is the number of single vibrations performed by the balance or pendulum in one hour.

## Commercial Law Points.

(Carefully compiled from the latest decisions of the highest Courts.)

A verbal acceptance of a written order to pay money is sufficient.

The inter-State commerce commission is not clothed with power to fix rates of freight.

Parol evidence is admissible to show a modification of a written contract after its execution.

A mortgage is a mere incident to the debt it secures and passes with the transfer of the debt.

The receipt of money due on a judgment by an officer authorized to receive it will satisfy the debt.

A note given for money advanced for use in speculating in "futures" is void, as growing out of a gambling transaction.

An employe is not bound to inspect premises for latent defects which render the place where he is working dangerous.

In legal contemplation a merchant is insolvent when he is unable to pay his debts as they fall due in the usual course of business.

An agent intrusted with the collection of a debt can receive payment in money only, unless authorized to receive payment in some other mode.

A principal is not liable for the act of his agent who in endeavoring to collect a debt makes a willful and malicious assault on the debtor.

Damages recoverable for breach of a contract of shipment must be such as might reasonably have been contemplated by the parties when the contract was made.

A machine which contains all the essential elements, or their equivalents, of a patented machine, infringes the latter, regardless of mere differences of form.

A partner cannot recover of the firm for the value of services rendered to it in excess of those rendered by the other partners, in the absence of special agreement.

A regulation of a carrier requiring consignees, on notice of the arrival of a car, to unload it within four days, or pay a certain rate, is a valid regulation.

A railroad company is bound to accept goods destined to a point beyond its line, consigned to or routed over a particular connecting carrier, and to deliver them to the second carrier.

A principal must disaffirm the authorized act of his agent within a reasonable time after such act comes to his knowledge, or he will be bound by it. And he cannot adopt the beneficial part of such contract and reject the remainder or it; he must ratify all or none.

It is negligence to allow a doorway into an elevator shaft from the hallway of an office building to remain open and unguarded, and a party injured by walking into the same can recover damages for his injuries from the landlord or owner of the building.

(Titles of cases from which above are taken furnished free; or full copies of the opinions, which are authorities in any court, for fifty cents.)

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

### An Economically Arranged McKinley Window.

WATERTOWN, N. Y., Oct., 1896.

Editor of THE JEWELERS' CIRCULAR:

Noticing the attention to window decoration you are giving in your excellent paper, and particularly, at the present time, to those of a political construction, I take the liberty of forwarding to you a photograph of a McKinley window, which for two weeks engaged the attention of passing pedestrians, called forth flattering press notices, and caused wide-

While expressing undisputed admiration, the reporter is evidently astray regarding the material of which the "trim" is composed.

When I say that instead of the reporter's "puffed white satin" there is really naught but common tissue paper about 2x3 feet and that the large flag is made of two pieces of blue and white trimming plush tacked on a box, the white stripes being folded stripes of white tissue paper, and the stars cut from calling cards, some idea may be gained of the cheapness of the design.

The flags on the side are 10 cents per

all have to be coated with white wax to keep them stiff and natural in color and shape.

The knack once acquired however, it is wonderful what beautiful results may be attained with the paper I aim always to display a quantity of stock in every "trim," thus advertising the goods in detail as well as the store in general. Economy is also observed, my yearly expenditures for window dressing scarcely exceeding *five dollars*,

ROYAL DARBY.

As McKinley has been elected President, the window dressing above described and illustrated here can be used with profitable results for several weeks to come. The dressing is cleverly arranged, and its cost is within the means of any jeweler.

### Wasn't D. T., but a Fashion.

A FAT, smooth faced man, with a left-over jag, sat gloomily in the corner of a Wabash Ave. car, and viewed his surroundings with a hazy and blood-shot eye.

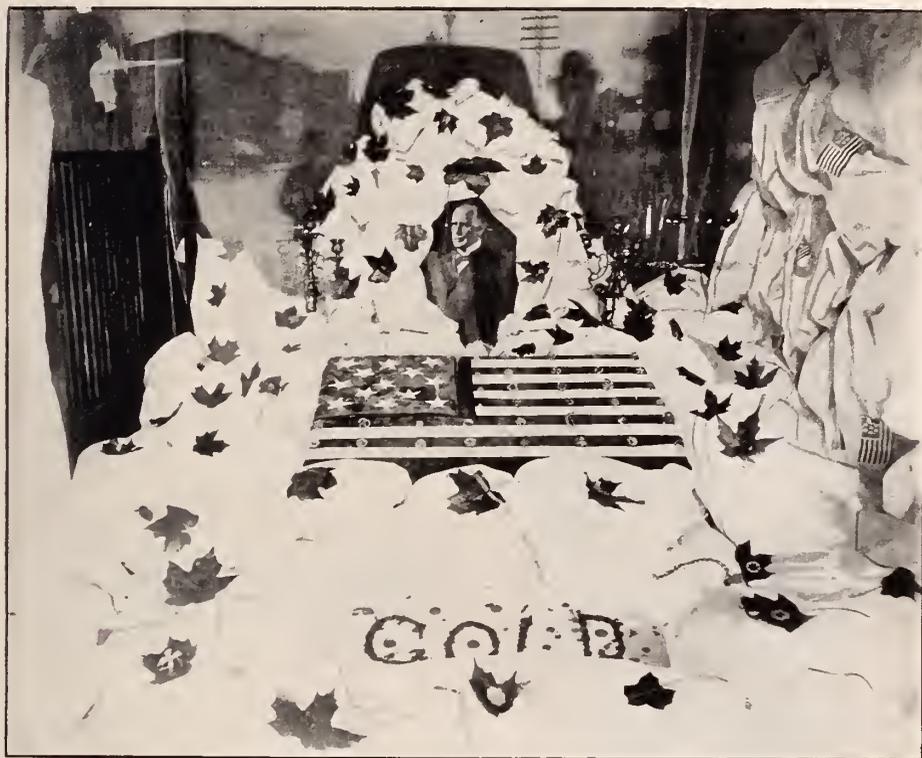
A good looking young woman, whose attire betokened familiarity with fashionable society, got on the car at Congress St., and took a seat opposite. The fat man apparently did not notice her entrance, but in a few moments he suddenly fixed his eyes upon her in a frozen stare, while a look of doubt, fear, and hope in contorted combination crept over his countenance.

He tried to take his gaze from the young woman, but seemed to be fascinated by something. After a prolonged stare of half a minute or so he suddenly bolted for the door, and without waiting for the car to stop jumped off and rapidly disappeared down a side street.

At that moment the object of the fat man's alarm became apparent to the other occupants of the car. It was a harmless little terrapin attached to a gold chain, and was crawling about over the young woman's bosom in its efforts to escape. The fat man evidently could not believe his eyes, but the thing was alive.

This little creature is simply the forerunner of a fad that has been taken up by ultra-fashionable people. It bids fair to become more popular than the chameleon, because the terrapin is less repulsive to women, and is not so delicate. All it requires is a bowl of water at night, and a few flies for its breakfast and supper. On this treatment it will live a long time.

His shell is capable of taking on a high polish, and when attached to a gold chain makes an ornament that is very much admired by some people. Some ladies find it difficult to overcome their squeamishness when the cold and clammy pet attempts to warm its feet on their bare skin, but when fashion dictates that it shall be worn a little thing like this is not allowed to count.—Chicago Tribune.



THE MCKINLEY WINDOW OF J. S. BAIRD, WATERTOWN, N. Y.

spread comment.

I enclose a clipping from one of the papers, as follows:

#### A MCKINLEY WINDOW.

John S. Baird, the popular jeweler, has one of the finest "McKinley" show windows in Northern New York, and no one passes it without stopping. The idea is startling in its originality and is that of Royal Darby, the window trimmer of the establishment. The spectator gazes through the window upon a gradually rising pyramid of puffed white satin. Surmounting this and framed in it the face of McKinley looks forth. The satin is studded with Autumn leaves, with gold glints in them, while on the side small flags appear at intervals. Articles of golden jewelry, including all the latest conceits, lie scattered about; and to finish the pleasing picture, there is a national flag formed of red, white and blue velvet, stripes and all. The field of stars is filled in with white tissue paper, cut with care, and held in position with golden pins.

dozen, of which I used about two doz-n, distributing them about the puffs of tissue paper on the side, which reaches to the ceiling, but does not show in the picture.

The picture of McKinley is one in colors and for sale by Judge for 10 cents. The reddish background, along with the many tinted Autumn leaves which I selected and prepared with much care, makes a very effective picture as a whole.

On an open spot in the foreground will be noticed the word GOLD, spelled with gold bronze worth 15 cents. Scattered about it are a quantity of gold coins.

The jewelry display is all of gold.

No idea can be formed of the amount of work and patience which is required to arrange the paper in this way and have no pins, tacks, or raw edges show. The leaves

Jacob C. Luden, 742 Penn St., Reading, Pa., will retire from the jewelry business on Jan. 1.

# Fall Opening, 1896.

10 Washington Place  
NEW YORK

43 Rue de Paradis  
PARIS

## Ferdinand Bing & Co.

...IMPORTERS OF...

FRENCH CRYSTAL REGULATORS  
TRAVELING CLOCKS  
GILT AND BRONZE MANTEL SETS  
CHIME CLOCKS  
CHINA AND OTHER FANCY CLOCKS

FRENCH BRONZES  
VIENNA BRONZES  
RUSSIAN BRONZES



...MARBLE STATUARY...

SEVRES VASES  
VIENNA VASES  
AND OTHER ARTISTIC PORCELAINS  
OF WELL KNOWN MARKS

MINIATURES  
ENAMELED GOODS  
IVORY STATUARY

FRENCH CABINETS AND CURIO-TABLES. MARBLE AND  
ONYX PEDESTALS

10 Washington Place  
New York



### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A FINE LINE OF MARBLES.

AMONG the largest of the many beautiful subjects in the new marbles opened by Glaeuzer Frères & Rheinboldt, 26 Washington Place, New York, are three seated girl figures by Rigi Fausto that will please the eye of the most careful buyer. One, "Parole d'Amour," is very large, and shows Cupid whispering into a maiden's ear. The other two are slightly and are known as "Seashore" and "Rest." "Venus Bathing," by Mercanti Gittano, and "Ballerina," a dancing girl, by Prof. Biggi, are among the finest new pieces in the nude. Beautiful busts in many subjects are also displayed, among which should be mentioned "Star of the Morning." In this line are included some large busts of Schiller, Beethoven, Mozart, Wagner and Shakespeare.

THE POPULAR SILVER-MOUNTED CUT GLASS.

AT THIS season of the year there is probably no more salable line handled by jewelers than articles of silver mounted cut glass suitable for holiday presents. This is, no doubt, the reason why the assortment shown at the warerooms of L. Straus & Sons, 42-48 Warren St., New York, has now been greatly increased by the addition of many new, rich and handsome pieces. The popular tobacco and cigar jars with silver tops may now be had in many shapes and in about a dozen sizes, and come ornamented with all the rich cuttings produced in the firm's factory within the past few years. Numerous additions have also been made to the jugs ornamented at the top with deep silver bands. Many large and thick sizes have been introduced as well as a few varieties in cut ruby glass.

LARGE LINE OF SEVRES.

ONE of the largest assortments of articles decorated in Sèvres style ever offered to the trade by Ba wo & Dotter is now displayed in their art pottery salesrooms, 26-32 Barclay St., New York. The vases and urns are in all sizes and styles common to this ware, but it is in the smaller articles, such as candelabra, candlesticks, footed trays, letter racks, jewel cases, bon-bon boxes, desk appointments, etc., that the

greatest variety is to be found. In trays particularly are the shapes numerous, showing heart, square, clover, fleur-de-lis and many fancy and rococco styles. The pieces are almost all richly mounted in gilt and have all the decorations common to Sèvres ware.

A PLEASING INNOVATION IN GERMAN CHINA.

A MOST pleasing innovation in German china novelties is to be found in the line of "Medallion"



VASE PRODUCED BY THE CERAMIC ART CO.

ware which has just been opened by Hinrichs & Co., 29-31 Park Place, New York. The ware is artistic in character and is beautifully finished. In color it is a grey blue with just a touch of cobalt in the narrow gilt border. The decoration consists of a cobalt and white panel containing heads after Rembrandt and Franz Hals and busts from prominent paintings in the galleries of Dresden and the Louvre. The pieces contained in this line, which include the novelties now so common to fine china, have shapes that are very

graceful yet distinctly different from those shown in the other china lines now on the market.

THE RAMBLER.

### High Art in American Ceramics.

AMONG the productions of the American art potters there is no ware more conspicuous for genuine artistic quality than that of the Ceramic Art Co., Trenton, N. J. It is within the bounds of conservatism to say that among the pieces exhibited in the company's showrooms are to be found works of the modern potter's art well worthy to be classed as "art treasures." Substantiation of this statement resides in the fact that several art museums have given standing orders for the company's best work each year. The accompanying illustration will give some idea of the character of this company's product. In speaking of the collection of which the illustrated vase is a part, the *Crockery and Glass Journal* says:

"It is such a radical departure from the beaten path of artistic effort that there is nothing in the past by which it can be compared, and the high degree of excellence manifested in the execution of the work marks it a production of distinct originality. We are glad to be able to express such a pronounced opinion regarding this superb class of ceramic painting, as it will silence the sneer of certain self-appointed critics who are continually asserting that nothing worthy of recognition is made in America."

The exceedingly fine coloring of the Ceramic Art Co.'s pottery is worthy of mention. The work of producing rich colors is no less important, though more mechanical, than the drawing of the figures. Particularly handsome are the rich blues and the multi-colored effects. Mr. Lenox, secretary of the company and himself an artist, has experimented until he has perfected the process for producing such admirable color work. A staff of able artists is employed to do all the original paintings on the tankards, vases, loving cups, and other pieces.

She—Charlie, the engagement ring you gave me has E. C. engraved on it. I hope you never were engaged before.

He—Never, darling. E. C. stands for—um—er—well, that means—eighteen carat.—*Baltimore American.*

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE:—Official Report furnished by David T. Day, Chief of Division, Department of Interior, United States Geological Survey.

(Commenced in issue of Oct. 28, 1896.)

### DIAMONDS (Continued.)

A movement is on foot in Cape Colony to place an export duty on diamonds; and, as before, it has been strongly opposed by the mine owners. It has lately been adopted, however, by the opposition party in the colony as a definite part of their platform, and recent changes would suggest that this policy may very probably prevail. The proposed tax of 10 per cent. on exported diamonds would furnish a considerable revenue to the colony, which is now claimed to be bearing a pretty heavy burden of taxation, and the amount would come wholly from non-residents. The De Beers Co. would reimburse itself by adding the tax to the prices of rough stones, and thus the difference would fall entirely on purchasers and stockholders in foreign lands. In this way the immense diamond treasures of the Cape Colony would be made to serve the general interests of that country. This policy is urged by its promoters under the plea that nearly all of the shareholders of the De Beers are residents of Europe and do not contribute to the mines in any other way.

The year 1895 has, in many ways, been the most remarkable ever known in the history of the diamond trade in the United States. Important changes have occurred in the importation of diamonds, and another serious attempt has been made to establish diamond cutting as a permanent industry in this country. The late Henry D. Morse, of Boston, first taught pupils to cut diamonds here, and after much effort and with great ingenuity and skill he succeeded in teaching the art to young American women as well as men, and established diamond cutting in Boston about 1860. It has never become important or extensive, however, on this side of the Atlantic. The art has been so long established and so thoroughly systematized in Holland that it is more economically carried on there; and moreover, all the rough diamonds from Africa, India and Brazil are taken to Europe, principally to London, and hence large supplies cannot be readily obtained here. Furthermore, American banks do not make advances on uncut diamonds, as do the English and Dutch banks, which make loans on the rough stones, knowing that the cutting enhances the value of the material on which advances are made.

In the latter part of 1894, however, a movement was begun looking toward the establishment of diamond cutting in this country. In August and September of that year foreign cutters began to visit the United States with a view to the possibility of beginning a business here. Very soon a Dutch firm, with large capital, arrived with more cutters and

announced the intention of establishing in New York. In November a number of firms were incorporated in the same city, and from this time an influx of diamond cutters began and large prospects were entertained. Establishments were opened in New York, Brooklyn, Cincinnati and elsewhere. In December, 1894, the report of United States Consul Downes, at Amsterdam, announced a serious falling off in the cutting industry at that place, which had been the most important center of that art, and the emigration of many diamond cutters to the United States, where work was being commenced in view of the high tariff on cut stones as compared with uncut. By the Spring of 1895 the new industry was in a thriving condition in New York, and the immigration of cutters began to attract attention in connection with the contract-labor law. Question and opposition were aroused, and strong efforts made to procure the exclusion of the diamond workers under that statute.

About the same time (April, 1895,) a question arose which produced much discussion and agitation. A semicolon in paragraph 467 of the tariff law led to a claim that diamonds cut, but not set, were really on the free list; and such was the decision of the appraisers at the New York Custom House. The question was carried to the United States Circuit Court and the decision of the appraisers was reversed. An appeal was taken, and a further decision was obtained in behalf of the Treasury Department from the Circuit Court of Appeals, March 9, 1896. This question is now to be brought before the Supreme Court early in 1896. Partly, however, in consequence of this litigation, and partly from other causes, among which smuggling was largely suspected, the diamond-cutting enterprise speedily began to decline, and has gone down as rapidly as it arose. By September, 1895, many establishments were either closing down for lack of business or were involved in strikes of the workmen against lower rates of pay. A return movement now set in among the cutters, and by November hundreds of them had returned to Holland. The English cutters, and those who could speak English readily, remained to some extent, but the others left for their European homes. At the present time the industry is greatly depressed.\* Some large stones are cut in this country, but the smaller ones are principally finished abroad.

Fourteen diamond-cutting establishments in New York and vicinity report a total of about 490 employes. Of these, three have stated only their entire number of work people, without specifying the particular branches in which they were engaged. The remaining eleven firms employ 313 persons, whose occupations are classified as follows: Cleavers, 6; polishers, 230; cutters, 32; setters, 45. An approximate estimate of the total number of diamond workers would be 500, of whom there would be about 10 cleavers, 370 polishers, 50 cutters, and 70 setters. Several of the establishments report having employed a larger number before than at present, and

four others have closed altogether. Three of these latter employed about 36 workmen in all; as to the fourth, the number is not known.

With regard to importation, the last year has witnessed an extraordinary falling off. In 1894 the declared value of diamonds brought into the United States, as indicated by the revenue derived through the custom house, was: Rough and uncut, \$839,836; precious stones, \$6,710,472; while in 1895 it was: Uncut, \$1,051,203, and precious stones, \$6,623,669, although a greater trade was apparently done.

Carbon, carbonado, or bort, has greatly increased in value during the past year and a half. This is the amorphous variety, generally called black carbon, but in reality often brown, though frequently stained black, with graphite or some other cheap material, to increase its weight. As the hardest substance known, it has been greatly in request for diamond drills, and the vast amount of prospecting carried on in the South African gold fields and in the new gold regions of Colorado and elsewhere has increased the demand beyond the supply. The only source has been Bahia, Brazil, and it has been exported thence to the amount of 50,000 karats per year. But such has been the demand that the price has trebled in the past eighteen months. From \$10.50 a karat in 1894, it rose to \$12, and then to \$18; in 1895 it advanced to \$25, and in the latter part of the year to \$28; and it has now reached \$36, with no definite promise of filling orders even at that price.

The scarcity and increased cost have led to a search for substitutes, among which are the varieties of carbon known as round bort, from Brazil. This is a rounded semicrystalline and sometimes semitransparent form of carbon, somewhat intermediate between bort or carbonado and diamond. For the Brazilian bort, when in crystals with rounded edges, it is claimed that 2 karats, selling at \$5 or \$10 per karat, are equivalent in doing work to 1 karat of carbonado, worth perhaps \$30. Much depends, however, on the care and use of the tools in which the diamonds are secured. It was formerly the custom to put a very great pressure on the carbon tools, so that frequently even carbonado has been crushed. Bort, or in other words diamond too impure for cutting, has not the same resistance, and consequently is more liable to break, but by using less pressure in feeding the tools, it has been found possible to saw through a block of sandstone 8 feet long and 3 feet in depth in one hour's time with selected bort, and a granite block 72 inches in depth in a day of eight hours. African bort is occasionally very hard, and well selected crystals sell for from \$3 to \$10 per karat. The octahedral crystals usually cleave too readily, but even these are used by some of the marble workers.

(To be Continued.)

Where goods are purchased with an agreement to pay in certain specified goods, on failure to deliver the latter the price is payable in money.

\*Report to the U. S. Geological Survey, 1895.

[\*This report was written several months ago. Ed.]

A  
Little Bit of  
Mud

rolled into a ball is the first step—the potter's deft fingers form it into lines of grace and symmetry; a second step—the artist applies his brush; a third—'tis finished in the kiln. A thing of beauty is ready for the market, and the quality makes the price. Many such things are now at your disposal in our showrooms, and your Holiday Display is not complete without them. Remember, as trade-bringers, they fascinate far more than a jeweler's regular stock in trade.

**Hinrichs & Co.,**

Makers and Dealers,

29, 31, 33 Park Place, N. Y.

LEADING MAKES:

HINRICHS,  
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**KETCHAM & McDOUGALL,**

MANUFACTURERS OF

GOLD AND SILVER

**THIMBLES**

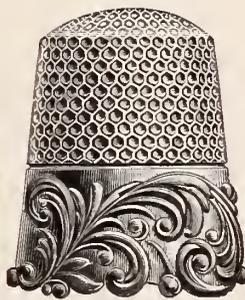
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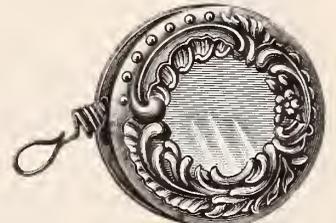
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**Automatic Eye-Glass Reel.**



No. 149



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MANUFACTURERS OF

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TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

**AIKIN-LAMBERT JEWELRY CO.,**

IMPORTERS OF

**DIAMONDS.**

JOBBER IN

**WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.**

LATEST DESIGNS.

LOWEST PRICES

**19 MAIDEN LANE, NEW YORK.**

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Fourteen diamond-cutting establishments in New York and vicinity report a total of about 490 employes. Of these, three have stated only their entire number of work people, without specifying the particular branches in which they were engaged. The remaining eleven firms employ 313 persons, whose occupations are classified as follows: Cleavers, 6; polishers, 230; cutters, 32; setters, 45. An approximate estimate of the total number of diamond workers would be 500, of whom there would be about 10 cleavers, 370 polishers, 50 cutters, and 70 setters. Several of the establishments report having employed a larger number before than at present, and

four others have closed altogether. Three of these latter employed about 36 workmen in all; as to the fourth, the number is not known.

With regard to importation, the last year has witnessed an extraordinary falling off. In 1894 the declared value of diamonds brought into the United States, as indicated by the revenue derived through the custom house, was: Rough and uncut, \$839,836; precious stones, \$6,710,472; while in 1895 it was: Uncut, \$1,051,203, and precious stones, \$6,623,669, although a greater trade was apparently done.

Carbon, carbonado, or bort, has greatly increased in value during the past year and a half. This is the amorphous variety, generally called black carbon, but in reality often brown, though frequently stained black, with graphite or some other cheap material, to increase its weight. As the hardest substance known, it has been greatly in request for diamond drills, and the vast amount of prospecting carried on in the South African gold fields and in the new gold regions of Colorado and elsewhere has increased the demand beyond the supply. The only source has been Bahia, Brazil, and it has been exported thence to the amount of 50,000 karats per year. But such has been the demand that the price has trebled in the past eighteen months. From \$10.50 a karat in 1894, it rose to \$12, and then to \$18; in 1895 it advanced to \$25, and in the latter part of the year to \$28; and it has now reached \$36, with no definite promise of falling orders even at that price.

The scarcity and increased cost have led to a search for substitutes, among which are the varieties of carbon known as round bort, from Brazil. This is a rounded semicrystalline and sometimes semitransparent form of carbon, somewhat intermediate between bort or carbonado and diamond. For the Brazilian bort, when in crystals with rounded edges, it is claimed that 2 karats, selling at \$5 or \$10 per karat, are equivalent in doing work to 1 karat of carbonado, worth perhaps \$30. Much depends, however, on the care and use of the tools in which the diamonds are secured. It was formerly the custom to put a very great pressure on the carbon tools, so that frequently even carbonado has been crushed. Bort, or in other words diamond too impure for cutting, has not the same resistance, and consequently is more liable to break, but by using less pressure in feeding the tools, it has been found possible to saw through a block of sandstone 8 feet long and 3 feet in depth in one hour's time with selected bort, and a granite block 72 inches in depth in a day of eight hours. African bort is occasionally very hard, and well selected crystals sell for from \$3 to \$10 per karat. The octahedral crystals usually cleave too readily, but even these are used by some of the marble workers.

(To be Continued.)

Where goods are purchased with an agreement to pay in certain specified goods, on failure to deliver the latter the price is payable in money.

\*Report to the U. S. Geological Survey, 1895.

[\*This report was written several months ago. Ed.]

**A  
Little Bit of  
Mud**

rolled into a ball is the first step—the potter's deft fingers form it into lines of grace and symmetry; a second step—the artist applies his brush; a third—'tis finished in the kiln. A thing of beauty is ready for the market, and the quality makes the price. Many such things are now at your disposal in our showrooms, and your Holiday Display is not complete without them. Remember, as trade-bringers, they fascinate far more than a jeweler's regular stock in trade.

**Hinrichs & Co.,**

Makers and Dealers,

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**LEADING MAKES:**

HINRICHS,  
DOULTON,  
SEVRES,  
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COPELAND  
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SUPERFINE OILS.**

Special grades for

CHRONOMETERS,  
WATCHES,  
CLOCKS,  
JEWELERS'  
LATHES,  
ETC., ETC.



NYE'S OILS  
acknowledged  
SUPERIOR TO  
ALL OTHERS.

**WM. F. NYE,**  
Manufacturer,  
New Bedford,  
Mass.

**KETCHAM & McDOUGALL,**

MANUFACTURERS OF

GOLD AND SILVER

**THIMBLES**

ESTABLISHED 1832.



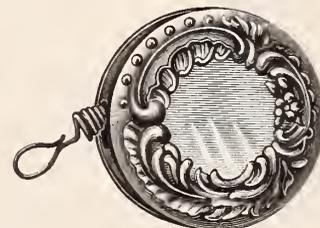
TRADE-MARK.

And the improved

**Automatic Eye-Glass Reel.**



No. 149



Pat'd Nov. 20, '94.

SEND FOR  
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198 BROADWAY,

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**AIKIN, LAMBERT & CO.,**

MANUFACTURERS OF

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TOOTH PICKS, and NOVELTIES.

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MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

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**DIAMONDS.**

JOBBER'S IN

**WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.**

LATEST DESIGNS.

LOWEST PRICES

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Send your business card and we will forward to you,

**FREE**

of express, our large

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**No. 53.**

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FINE HAND MADE  
**SOLID GOLD CASES.**

A PRIDE TO THE MAKER,  
DEALER & WEARER.

**Large Profits---Quick Sales**

Are reasons why JEWELERS should handle Sterling  
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**DOG COLLARS.**

Particulars from **I. BREMER,**  
44-46 Duane St., N. Y.

**BAWO & DOTTER,**

26-32 BARCLAY ST.

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P. O. Box 1872.

NO LARGER STOCK

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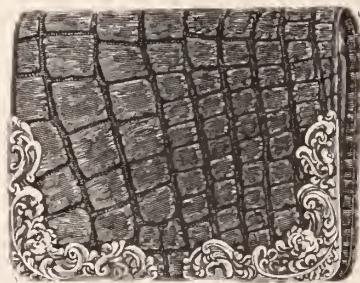
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**CLOCKS**

IS SHOWN IN  
THIS CITY.

Large Stock  
OF  
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NEW DESIGNS  
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Combination Pocket Book, Q5981 Gold

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Send for Special Lists of Sterling Mounted Goods.

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Gold and Silver

**REFINERS,  
ASSAYERS and  
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Southwest Corner of  
HALSEY and MARSHALL STREETS,

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**Sweepings a Specialty.**

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Gold, Silver and Platinum Refiners.

29 John Street, N. Y.

ESTABLISHED 1849.

INCORPORATED 1890

**J. BRIGGS & SONS CO.,**

MANUFACTURERS OF

**Gold and Silver Plate and Seamless Wire.**

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE

STOCK FOR

CANE HEADS,  
UMBRELLA MOUNTINGS,  
PENCIL-CASES,  
WATCH-CASES,  
WATCH-CROWNS,  
THIMBLES,  
SPECTACLE AND  
EYE-GLASS BOWS,  
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&c., &c., &c.

ALBERT LORSCH.

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**ALBERT LORSCH & Co.,**

LORSCH BUILDING:

37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET STREET,

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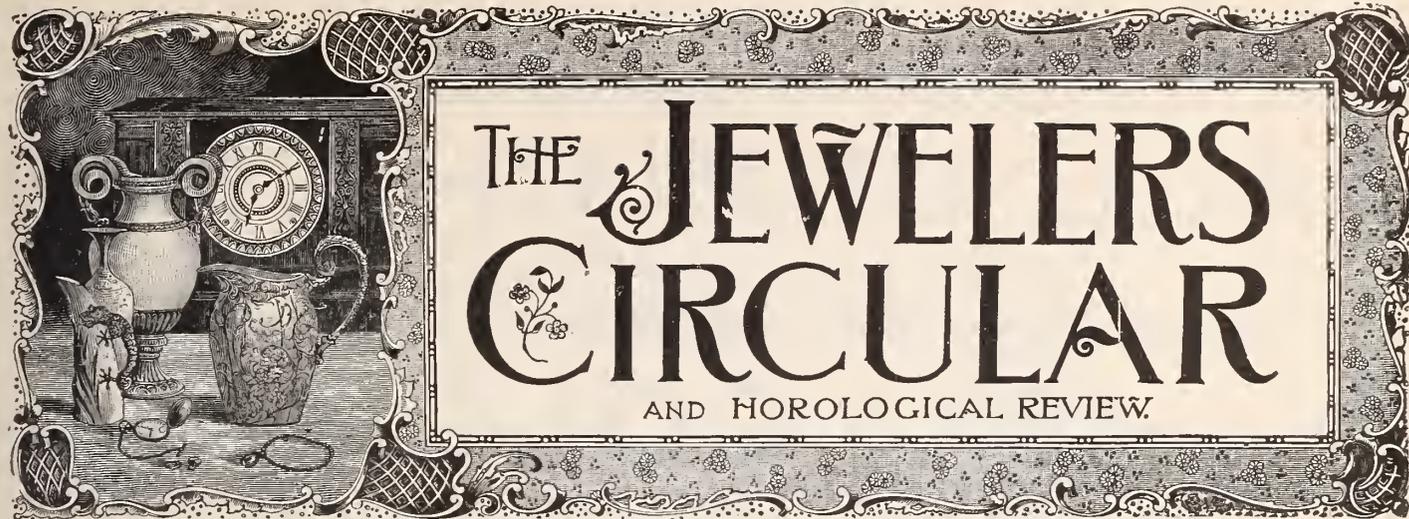
IMPORTERS OF

**Diamonds, Rose Diamonds, Pearls, Rubies, Emeralds, Etc.**

**SPECIALTY THIS SEASON:**

**BRILLIANT CUT and CARBUNCLE AMETHYSTS, TOPAZ and GARNETS.**

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y., **DIAMONDS**



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189 Broadway, New York.

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NEW YORK, WEDNESDAY, NOV. 18, 1896.

NO 16.

## "How to Successfully Conduct a Jewelry Business."

PRIZE ESSAY.

TWO PRIZES WERE OFFERED FOR THE BEST AND THE SECOND BEST ESSAYS ON THIS SUBJECT, THE COMPETITION BEING OPEN ONLY TO EMPLOYEES OF FIRMS

### Essay No. 1.

By F. B. ROSS,

WITH FRANK F. BONNET, COLUMBUS, O.

"HOW to successfully conduct a jewelry business?" is a question subject to so many local conditions that it is next to impossible to outline any general plan, but my experience has shown some things which seem absolutely essential to a fairly moderate degree of success; so I set them forth.

In the establishment of a business, location, while not everything, is very important. Don't locate your store so near any undesirable business or locality that it will keep ladies unattended, away, as they will be among your best customers. Once located, arrange the room so as to get the best possible light, and don't be afraid of getting too much artificial light for use evenings and dark days. The more light you have, the more attractive your store will be, the more people you will get in it, and the more people you get in, the more business you will do.

In the selection of fixtures, wall cases, floor cases etc., no matter if they cost little or cost much, first see that they are as nearly dust-proof and as tight as possible, and next, that the exterior finish is plain enough to prevent a "cheap look" and enable you to keep them thoroughly clean. It is usually advisable to have floor cases placed on tables so that they are entirely open underneath, affording no place for the accumulation of dust and other undesirable debris, for the successful jewelry business must be conducted in an eminently clean store.

In buying your stock, use great care to get the best goods in the various lines that can be had at the price; many lines will be offered you, but examine carefully and intelligently the merits of each, their style and beauty of finish, quality of material and workmanship

and their durability, and satisfy yourself that your customer can get no better goods of their class, whether it be a plated brooch or chain or a dainty, minute watch for a lady or a gent's repeater.

Be honest; don't deceive your customers about the quality of goods sold, and don't allow him to deceive himself; if you are selling a pair of plated buttons and if he asks if they are "good," tell him they are; tell him they are not solid gold, but that he can buy no better plated ones, etc.; see that your clerks do the same. Your customer will soon place absolute confidence in you and your clerks, and you will benefit immensely thereby.

Talk with your employes about the stock and the general conduct of the business; they all have ideas, perhaps some very practical ones, and you cannot know too much. A sort of school of instruction one or two nights a month would not be a bad thing, where the employer and employe would meet and discuss the points of advantage in the construction and desirability of goods. Many valuable points might thus be gained, which would aid very materially in the sale of the articles thus studied.

Keep your store and your stock clean; work at it all the time when not otherwise employed, and don't consider it too much trouble to wipe the finger marks off a piece of silver before putting it away, or to recard a piece of jewelry, the card of which has been soiled in showing; don't consider it time wasted if your clerk spends half an hour re-arranging goods which have gotten into disorder. Make your store cheerful, and see to it that no customer has just cause of complaint. If any purchase proves unsatisfactory make it right, willingly and immediately. See that every piece of watch-work and every piece of job-work are in the the best manner possible; be obliging to your customer. Don't "make a price" lower than you allow your clerk to make, for

by so doing you destroy his usefulness; you may miss a sale now and then by exercising this principle, but your business will grow much more by reason of the greater confidence the community will have in your entire force. Advertise in the manner you talk to your customers, intelligently and sensibly, and don't be too modest to "blow your own horn" a little. People like to buy from a busy man.

Read the trade journals; you will get ideas from every copy: ideas on the general conduct of business and lots of points on advertising, and they will assist materially in keeping you up-to-date, and unless you are thoroughly alive and up-to-date, your stock won't be.

Make your windows and the artistic arrangement of goods inside an active agent in the advertising and sale of goods, and do not let all the new, choice, desirable goods pass you and go to your competitors, for in dull times it is the dainty, pretty, choice article, a little nicer than you find in most stocks, that sells most readily and enables you to hold prestige with the best class of your patrons.

Give the traveling salesman due consideration and courtesy; his time is as valuable as your own, and his house sees you through his eyes; some time you may want a favor.

Go into society and become identified with current events as much as possible without allowing your interest to interfere with business; but stay out of active politics. If your business does not thrive your reflections need not be tinged with remorse.

### Essay No. 2.

By DAVID C. KAY,

WITH WRIGHT, KAY &amp; CO., DETROIT, MICH.

THE most potent factor in the successful management of any business, is a natural aptitude for that particular vocation.

The history of mercantile life proves this

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



BOSTON OFFICE,  
403 Washington Street,

**KENT & STANLEY CO., LTD.,** PROVIDENCE, R. I.

### WE GIVE COMPOUND INTEREST TO EACH INDIVIDUAL

Who will buy OPTICAL GOODS of any sort from us.

**FINE GOODS**  
HELP YOU.  
**LOW PRICES**  
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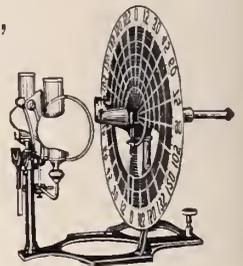


**COURSE IN OPTICS**  
COMPREHENSIVE AND FREE  
**TO OUR PATRONS**  
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### Fox & Stendicke,

Manufacturing  
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61 Fulton St.,  
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Send for Price List.

— Write for NEW CATALOGUE or particulars of how we can help every Jeweler in the country. —  
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### Our New Fancy Boxes of Stationery....

FOR HOLIDAY TRADE ARE BEAUTIES.  
OUR REAM GOODS ARE JUST THE THING  
FOR JEWELERS' FINE TRADE.  
THE MOST ELEGANT LINE OF GOODS, MORE  
HANDSOMELY BANDED AND BOXED THAN  
ANY MADE.

**PARSONS & GREENE CO.,**

MANUFACTURING STATIONERS FOR LEGITIMATE  
JEWELRY AND STATIONERY TRADES,

HOLYOKE, MASS.

# ★ ROGERS & BRO., A1.

NEW PATTERN

NEW  
CATALOGUE.

## The Navarre

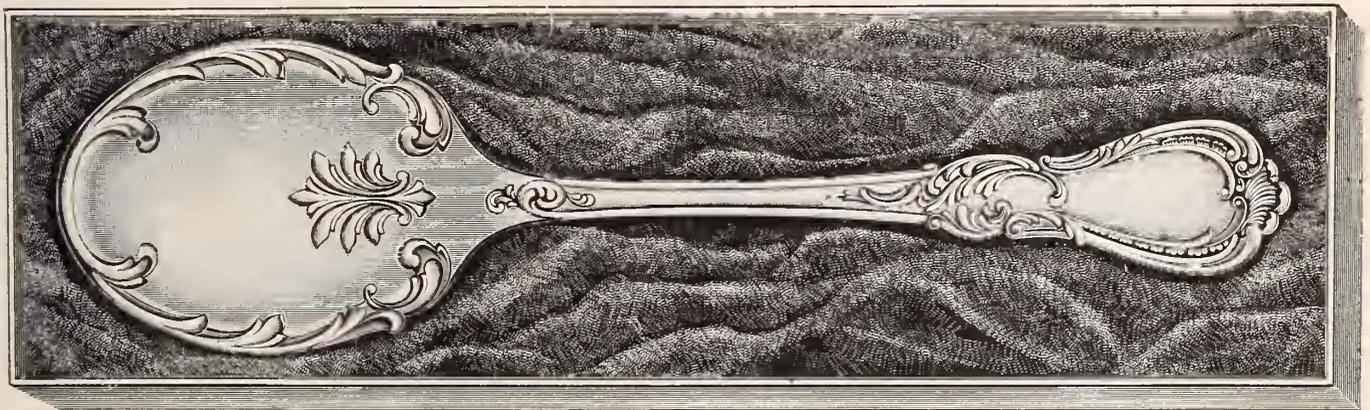
NEW  
DISCOUNTS.

A complete line of Novelties and Fancy Pieces suitable for  
Wedding and Holiday Gifts.



ORANGE SPOON.

The name of ROGERS wrongly used on silver plated goods of inferior quality by some who have no moral right to it, is NOT a guarantee of high quality of goods.



BERRY SPOON. LENGTH 9 INCHES.

The original and genuine **STAR ★ BRAND**, stamped **★ ROGERS & BRO., A-1.**, which has been manufactured continuously for **HALF A CENTURY** and made the name of ROGERS celebrated, has been during that period, and still continues to be the **GUARANTEE** of the best quality.



COLD MEAT FORK.  
LENGTH 8 1/4 INCHES.

MANUFACTURED EXCLUSIVELY BY

## ROGERS & BROTHER,

16 CORTLANDT ST., NEW YORK.  
WATERBURY, CONN.

Any reputable dealer who has not received our New Catalogue and Discounts  
will be supplied on application.

conclusively. It is conceded that men having no special qualifications for the business in which they are engaged, have, by hard work and industry, been in a measure successful, but these exceptions are extremely rare.

To be successful, in the broad interpretation of the term, one must necessarily be in love with his business; in fact, it must be his very life. When this is the case, all his best energies are concentrated upon his work, and success is more than a possibility. But native ability is not the only requisite needed in building up a business and in its successful management. A thorough, practical knowledge is also required. This is possibly more necessary in the jewelry business than in any other.

Without a practical knowledge of the different departments constituting an up-to-date jewelry establishment, the proprietor or manager labors under a great disadvantage. One must, indeed, be very versatile to command the details in all branches, but this appears to be essential. There are instances where a business, having been mismanaged, has been resuscitated and placed upon a paying basis by securing the aid of an able financier; but we waive discussion in this article of that particular phase of business management.

No jewelry business ever was, or ever can be, operated successfully without a system controlling every department, and each department should be under the guidance not only of the proprietor, but of a well equipped employe.

A correct system of registering and taking the stock should be adopted, so that an inventory can be taken at any time without the laborious work incident to the old-time annual stocktaking. Such a system is in vogue in the most progressive jewelry houses in this country. No jeweler can ever hope to make a success of his business without being thoroughly conversant with the markets. He should also understand the character of the firms with whom he is dealing. He should know and be known.

Overstocking is an egregious mistake that is too common. The assistance of the telegraph and express companies should be solicited more frequently. The character and style of goods change so often to satisfy the caprice of fashion, that the stock must be changed quickly, otherwise an accumulation of old goods is the reward of bad management.

Too much attention cannot be given to window displays. This is a remunerative medium of advertising that is apparently not appreciated by the average jeweler. The windows should at all times be tastefully dressed. It is a mistake, however, to constantly exhibit fine goods; elegant and expensively decorated windows may possibly prevent the middle class of people from entering the store. Satisfactory results are frequently obtained by marking certain lines of goods in plain figures and placing them in the window.

It is almost impossible to conceive of a successful business without a judicious system of advertising. No media promise more satisfac-

tory results than newspapers, trade journals and magazines. Advertisements, to be effective, must be at once concise and readable. The prime object should be to acquaint the public with the goods carried in stock, and prices should be given when practicable. Badly written advertisements are a waste of valuable newspaper space and printer's ink.

Jewelers cannot claim immunity from the inexorable law bearing upon indiscriminate credit. Disaster is inevitable when laxity is shown in this most important part of the business. Good accounts are easily collected and can be counted as assets.

A stock, clean and well kept, is indicative of good management. This is a salient feature in business that is well understood by the successful jeweler.

An employer should maintain a courteous demeanor toward his clerks. Employes operate as a large factor in the prosperity or decline of a business.

Success and hard work do not admit of divorce; they are inseparable. The indolent man never prospered in any line of life, and the jewelry business offers no harbor for such craft. Arbitrary rules cannot be formulated for any jeweler by which he may conduct his business; there are broad principles, however, upon which every well managed business is established. Honesty and integrity constitute the foundation, and if the jeweler builds aright a beautiful and well proportioned superstructure must necessarily follow.

### Essay No. 3.

BY FRANK F. HENDRY,

WITH C. KIBBLE & Co., PHILADELPHIA, PA.

**H**OW to successfully conduct a jewelry business is something we would all like to know, but I think the five great principles which are necessary to success are: politeness, honesty, cleanliness, promptness, confidence.

Politeness is as necessary as any point. Be polite and attentive to your customers, and make them feel comfortable in making their selections, acting as if it were a pleasure to you to show them your stock, and never showing any impatience, even should they be a little fussy. Even though no sale is probable, be just as polite as though there was. This courtesy may not count in dollars and cents at the time, but it may in the future. Politeness makes a deep impression upon sound thinking people.

Honesty is positively necessary to success; dishonesty very often will make a sale, but only once to the same person. It is sure to come back on you in some form sooner or later, and the sting it leaves may be the means of your losing many sales, with just as many dollars of profit as from the dishonest sale. Honesty leaves a monument behind: success.

Cleanliness, which is the third point, is just as important as any.

"Cleanliness is next to godliness." It plays a double part in a jewelry store—one in the personal appearance of the people employed

therein. What is more disgusting to a customer than to see a clerk or an employer dirty in appearance, with soiled hands, unkempt hair and soiled linen? He cannot command the respect from anyone; neither does he feel comfortable himself, because when he meets one who is clean, he is very much embarrassed, in fact, loses interest in what he is doing, and wishes for the departure of his customer. On the other hand, a customer will think your goods must be like yourself, dirty. The first impression you make on your customer is always the most lasting and telling. The other point in cleanliness refers to the stock. How many sales have been lost through untidiness of stock can never be counted. How easy it is to miss a sale on account of one soiled piece in a lot? A customer will be afraid that any piece he buys will look like the soiled piece with a little wear, if the goods look that way in stock. How embarrassing to the jeweler must it be in showing a nice piece of goods to a customer and explaining its construction, to find when he turns it over that it is in a state of decay? A little of the time you have wasted would have remedied all this.

Promptness is my fourth point, but not last. My definition of this word is "on time." What an important part it plays in success has been demonstrated all through life. Recently, in New York, as published in the daily papers, two lawyers started at the same time, in opposition to one another, to accomplish the same object. One stopped to see some boys fighting; the other attended to his business and succeeded. This is an object lesson which we should take to ourselves. When a customer asks "When may I have it?" consider that your reputation is at stake and don't say Tuesday unless you mean Tuesday, and when Tuesday comes see you are ready. If you are not ready, think of the disappointment you have brought to your customer and harm to yourself; and if you disappoint the customer once you will twice, but the question is, will you have the chance the third time? No. He can't trust you. And then you will say, "I wonder what is the matter with Mr. Brown, or Mrs. Jones? They don't come here any more." Of course; you have forgotten all about the disappointment, but they have not.

Confidence is the fifth point or keystone of all. Confidence! The very word means success. Where is the person who will do business without confidence in the person they buy of? Your first great aim should be to gain confidence, and the rest will follow in turn. In fact, confidence will win the battle; it may take time, but victory is bound to come. And when you have obtained the public's confidence, keep it. Remember that the confidence of the person is easier to lose than to regain; when once lost it never can be regained. There is nothing more satisfactory between employer and employe than confidence.

The jeweler's success in business hinges on all of the foregoing points, and he cannot afford to strike any one of them from his motto. If he has missed some faces from

# No. 10.

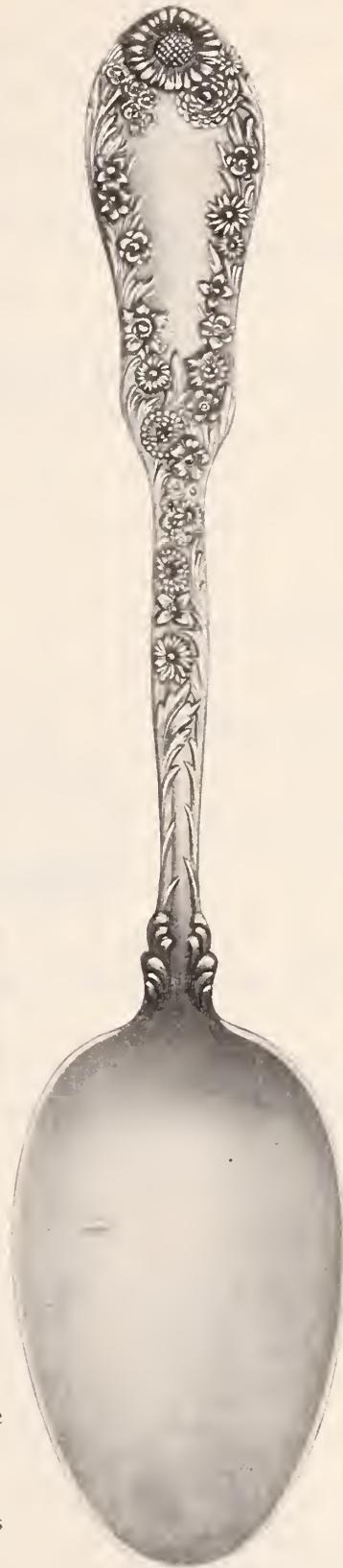
Tea Spoon

Dessert Spoon ( Reversed )

Dessert Fork

Table Spoon

Table Fork



THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks and also the designs upon the back of handles.

This pattern can be made in all weights.

Tea Spoons from 6 oz. up.  
Dessert Spoons and Forks from 16 oz. up.

Table Spoons and Forks from 24 oz. up.

A Full Line of Fancy Pieces with most attractive bowls and blades.

Goods of this Pattern now ready for Delivery.

**DOMINICK & HAFF, MAKERS OF WARES IN STERLING SILVER,**

FOR THE TRADE ONLY,

ESTABLISHED 1821.

Broadway and Seventeenth Street, Union Square, N. Y.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES.

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

**Venetian Building, 34 & 36 Washington St.**

**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

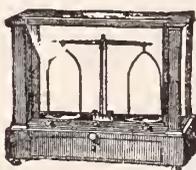
**65 Nassau Street,**

**NEW YORK.**

Cutting Works: 45 John Street.

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor.  
 Maiden La. N. Y.

Repairs (any make)  
 promptly made



**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

MANUFACTURERS OF  
**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

his counter, stop to think if the trouble is not due from the breach of one of the five principles, and remedy it at once. Practice these five principles and success will be your reward.

Stagnation in general business is something we cannot guard against; the jeweler is the first to feel its effects and the last to recover. Then is the time the jeweler must keep up his principles; don't let dry rot set in. Business won't always be dull, and when it does change the live jeweler will be ready.

Great care should be exercised in selecting stock; buy cautiously, so that when bills become due, you will be able to meet them.

Now I have contributed my little say, and if it ever should reach the eye of any jeweler or other merchant, I hope it will be of use to him. I am only an employe, but have tried to live up to my doctrine. My employer, of course, is the judge of my success in the jewelry business. Anyone living up to these five points, with confidence between employer and employe, can conduct a jewelry business successfully.

(To be continued.)

## Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held Nov. 6. There were present President Hayes, Vice-Presidents Greason Bardel and Bowden, Chairman Van Deventer, Messrs. Fessenden, Street, Karsch and Beacham, and L. Stevens, Jr., secretary.

The following applicants were admitted to membership: J. N. Rutishauser, Aurora, Ill., recommended by A. Fink and W. G. Rattray; A. J. Braswell, Pensacola, Fla., recommended by W. F. Williams and W. K. Robinson.

The next meeting will be held Dec. 4.

## Death of a Pioneer Jeweler.

PROVIDENCE, R. I., Nov. 8.—The ranks of the old guard of the pioneer jewelry manufacturers of this country was invaded on the 30th ult., and there was removed therefrom one who, as an individual and by family connections, was a prominent factor in this industry. Charles H. Bassett was born in this city three-quarters of a century ago, the son of Massa Bassett, who is claimed to have been the first gold refiner in this city. He worked for Frederick Fuller, a brass founder, several years, but when about 30 years of age he went to New York. Shortly after he became a partner of the firm of Bassett, Gardner & Co., who then conducted a large jewelry business in that city. Mr. Bassett continued with this concern until they gave up business in 1856.

After settling up the affairs of this concern he returned to this city in 1857, and was soon engaged as cashier in the old Elmwood Bank, with which institution he remained until it went out of existence about 30 years ago. He occupied a similar responsible position in the High Street Bank until 1875, when he retired from active business. For several years past he has assisted in the office of his son, Stephen W. Bassett, of S. W. Bassett & Co., manufac-

turing jewelers, 102 Friendship St. He leaves a widow and five children, three of whom, Stephen W. Bassett, William Bassett and Isaac Bassett, are well known in jewelry circles.

#### Death of Charles C. Shannon.

ALTOONA, Pa., Nov. 12.—The death occurred Monday night of Charles C. Shannon, at his home in this city. Mr. Shannon ate a hearty supper and afterward went to his jewelry store on 16th St. and Eleventh Ave. At 9 o'clock he returned to his home, and was still in good health and spirits. He chatted and joked with his family until 10 o'clock, when he went upstairs to go to bed. A few minutes afterward he called for his son and wife. They hastened to him and found him in a dying condition. The only thing he was able to say was, "I'm sick." At 10:10 o'clock he was dead. The doctor pronounced the cause of death to be apoplexy.

The deceased was born in Harrisburgh, March 6, 1832. When a young man he went to Philadelphia and learned the jeweler's trade. He became an expert workman and in 1852 went to Keokuk, Ia., where he remained a short time. From that place he returned to Harrisburgh, where he opened a store. In 1855 he married Miss Phoebe Haines, daughter of Joshua Haines, of Piqua, Pa. In 1856 he removed to this city where he opened the finest jewelry store the town then possessed, and where he had ever since followed his calling. In 1865 he erected the large brick building on Eleventh Ave. and 14th St. now occupied by the St. Lawrence Hotel. Business reverses caused him to lose it later on.

The deceased is survived by his wife and five sons, all of this city and vicinity. Mr. Shannon was one of the most generally respected residents of our city. He was strictly honest and upright in business and in private life was a whole souled gentleman.

#### The C. R. Smith Plating Co. to be Re-organized.

PROVIDENCE, R. I., Nov. 12.—Since the mortgagee's sale of the plant, etc., of the C. R. Smith Plating Co., a meeting of a majority of the directors has been held, and it was voted that a meeting of the stockholders of the company be called at Newport, Ky., at an early date, for the purpose of reorganizing under a new charter and to elect new officers under the organization. The date of this meeting has not yet been announced. In the meanwhile the business of the concern is being conducted by W. H. Dailey, who is custodian for the mortgagee, William P. Wesselhoeft, of Boston.

Oliver Courtney, son of the late Henry Courtney, member of Swift & Courtney, Wilmington, Del., was killed last Monday night while driving the engine of the Phoenix volunteer firemen to a fire on the edge of the town.

M. T. Clancy, formerly with H. W. Deans, Wolburn, Mass., is about to start in business on his own account in that city.

ESTABLISHED 1840.

## RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

# DIAMONDS,

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

# DIAMOND JEWELRY

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
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ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

# GOLD JEWELRY,

**15 MAIDEN LANE. NEW YORK.**

A. CARTER:

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. COUGH.

FACTORY, NEWARK, N. J.

## FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

## WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE

No. 16 JOHN STREET, - NEW YORK.

206 Kearney St., San Francisco, Cal

HASKELL & MUEGGE, Agents.

## ENCOURAGING TRADE REPORTS FROM DISTRIBUTING CENTERS.

**Jobbers are receiving many mail orders, while travelers are making satisfactory sales—Shops running full time—Retailers satisfied and hopeful.**

### Chicago Jobbers to Whoop Up Business.

CHICAGO, Ill., Nov. 10.—Business is better, take it all in all, though bad weather after the election tended to temporary quietness. A greater desire has been shown to look at stocks, and country dealers who have been here in person have made larger selections. The growth of trade will be gradual from now on, with indications of a good business up to the first of the year. Moneyed institutions are beginning to loosen their purse-strings, and new enterprises are starting up, which will put money into circulation, and the trade will shortly feel the good results. That trade has been stimulated by the result of the Presidential election is an unquestioned fact.

There was a complete exodus of commercial travelers from this city within 48 hours from election day to take advantage of the trade revival in the western country consequent on the results of the Presidential election. It is universally regarded as the "tide which, taken at its flood, leads on to fortune," and the boys are one and all prepared to whoop it up.

Gen. Pass. Agent Ruggles, of the Wisconsin Central, announced his road on Nov. 5 checked more commercial baggage than on any other day in 1896. The same statement was made by Gen. Pass. Agent Eustis, of the Burlington. The road men say that the departure of the traveling men indicated the revival of business, which all railroad men believed would follow the election of McKinley. Traveling men of all commercial houses of Chicago are starting out by hundreds. Gen. Pass. Agent Hoafford, of the St. Paul, estimates that 10,000 men left Chicago last week.

### Business Booming in the Quaker City.

PHILADELPHIA, Pa., Nov. 9.—No better evidence of the revival of business activity which has taken place since the election can be had than the wonderful improvement noted in the jewelry trade in Philadelphia. Retailers, manufacturers, and jobbers report the outlook to be good. Careful inquiry in the retail district showed a marked improvement since Tuesday. Sales were reported to be heavier than at any period during the past six months. Wholesalers reported the receipt of increased orders from their outside representatives. Here is what some of the larger firms have to say about the prospects:

Edward Simons, of Simons, Bro. & Co.: "The outlook for the trade is good. I have notified our New York agent to make heavy purchases of material for the factory. We are running full time and constantly increasing our force of workmen. Since Tuesday we have secured several large orders. I expect

to start the factory on overtime in a week or two."

President William Sackett, of Sackett & Co., said: "Orders are coming in in a way that is very encouraging. Ever since the result of the election was known business has taken a boom. We have increased the force in our factory and will go right along manufacturing as we feel confident that we can find a market for all our goods."

Henry Schimpf, representing H. Muhr's Sons: "The indications point to a brisk trade. In the past few days orders have taken a jump upwards. We are running the factory on full time, and may have to increase our force."

Hamilton & Diesinger, D. F. Conover & Co., S. Kind & Son, I. Bedichmer, and other manufacturers expressed similar views.

### Confidence in a Good Trade Among St. Louis Jewelers.

ST. LOUIS, Mo., Nov. 9.—The outlook for a good Fall and Winter trade is decidedly improved. It cannot be said that the jewelers have noticed much improvement last week, but they all look for it, and have good reasons for doing so. Mills, factories, etc., are starting up, and when the butcher, baker and grocery man have been paid up, the great mass of the working people will commence to apply their earnings in other directions. But the jewelers do not rely only on this. They know that the feeling of confidence has permeated all classes and those who tied up their belongings in expectation of a financial squall are now ready to loosen up again.

The St. Louis Silver Co. are working overtime. This is a good straw as to what business confidence does.

### Pittsburgh Dealers Already Receiving Large Orders.

PITTSBURGH, Pa., Nov. 10.—The intense strain under which the jewelers of Pittsburgh have been trying to keep up the appearance of doing ever so little business for months prior to the election, has finally been lifted, and the relaxation has been great. In THE CIRCULAR correspondent's quest after news it appeared as though a general sigh of relief was being indulged in. An animation, long dormant, and an unusual drive in trade were manifest, and the jewelers are as a man satisfied and encouraged.

Many large sales in diamonds, watches and high-grade bric-à-brac were reported. As yet, no new shops have been opened, but the expectation is that several will be in operation by Jan. 1. All jewelry salesmen in the city started out on their respective routes imme-

diately after the election, and already large bills have been received by prominent wholesalers. The city salesmen have been kept busy re-filling cases. With glowing furnaces, smoking stacks, and the busy whirr of machinery in motion through the election of McKinley, the jewelers of Pittsburgh anticipate a holiday trade sufficient to counteract the late depression.

H. B. Kennion and E. I. Rogers, well known jewelry salesmen, were registered here last week. They stated that the result of the election has boomed business to such an extent that 104 jewelry salesmen left New York Nov. 4 to go on the road.

### The Canadian Jewelry Trade Jubilant Over McKinley's Election.

MONTREAL, Can., Nov. 10.—It goes without saying that Montreal jewelers are, to a man, McKinleyites on the currency question. Every member of the trade interviewed up to the time of the election gave strong expression to the same opinion, and when the overwhelming majority in favor of sound money was flashed over the wires, everyone was jubilant. Even as it is, the trade considers that the silver agitation has injured the jewelry business materially, because what injures America hurts Canada too, although the reverse proposition is not so apparent. Generally, numbers of Americans visit our city on pleasure bent and are among our very best customers; but this year the tourist traffic has been lessened to the vanishing point, and we have suffered accordingly. Then, again, our trade is guided toward prosperity or adversity by what Americans are doing, and it is an undoubted fact that Canadians in general have been suffering from an attack of nervousness pending the sequel of the election, have refrained from buying *articles de luxe*, and that the jewelry trade has been dull to the point of stagnation in consequence. But Montreal jewelers are wearing a broad, glad smile now, and the universal chorus is: "Hurrah for McKinley and good times!"

### Columbus Jewelers Having a Demand for High-Priced Goods.

COLUMBUS, O., Nov. 10.—The result of the election is having the desired effect in Columbus. Not less than 20 manufacturing companies have resumed operations or increased their forces, which have been very small for almost four years now. Not the least joyous among merchants and manufacturers are the jewelers. The last few days have witnessed a call for good goods, diamonds, watches, solid gold goods, and expensive plate and cut glass. "Friday was the first day," said a prominent



THE....

# BICYCLE FLASK.

A DESIRABLE HOLIDAY GIFT.

One of the many quick selling Novelties manufactured in Sterling Silver by

## The Meriden Britannia Co.,



STERLING <sup>925</sup> FINE

Main Factory:

MERIDEN, CONN.

Branch Factory:

HAMILTON, ONT.

NEW YORK:

1130 Broadway,  
208 Fifth Avenue.

CHICAGO:

147 State Street.

SAN FRANCISCO:

134 Sutter Street.

STERLING SILVER.

ACTUAL SIZE.

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# CARBORUNDUM

THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary.

## Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.		
	1/8	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4			
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000		
1 1/2	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.55	.60	.70	.75	14000		
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000		
2 1/2	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800		
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400		
3 1/2	.40	.60	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300		
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500		
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.40	3.65	3.95	4.25	4.90	5.55	4400		
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.50	4.15	4.80	5.40	6.00	6.60	7.20	8.00	7.70	3700		
7	1.25	1.45	1.65	1.95	2.30	2.95	3.70	4.70	5.60	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770		
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	7.25	8.20	9.15	10.10	11.10	12.05	14.00	2460		
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210	
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.95	11.30	12.60	13.90	15.20	17.75	19.30	22.45	25.50	1850
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	32.80	32.80	1580
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	42.50	42.50	1380
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	53.50	53.50	1230
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	66.00	66.00	1100
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00			

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

Hones, Slabs, Files.

CUT THIS OUT.

## THE CARBORUNDUM CO.

WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.

# Our Story to the Trade.

If you look for "ART IN JEWELERS' TRIMMINGS,"—Art, Beauty and Style—call on us to supply it; for you will find our line "seldom equalled, never surpassed."

## ...It Includes...

Settings, Galleries, Pins, Balls, Joints, Catches, Umbrella Mounts, Key Tags, Cane Head Trimmings, Brooch Pins, Cupids, Book Marks, Stud and Link Buttons, Hat Pin Ornaments, Belt Pins, Trimmings for Side Combs, Box Ornaments, Buckle Tongues, Belt Slides, Hooks-eyes, Belt Buckles, Belt Fasteners, Garter Buckles, Etc., Etc. Also: Ornaments suitable for Canes, Umbrellas, Pipes, Purses and other similar articles.

NEW DESIGNS CONSTANTLY PRODUCED.  
SPECIAL DESIGNS MADE TO ORDER.

## THOS. W. LIND,

MANUFACTURER OF

# JEWELERS' FINDINGS,

67 FRIENDSHIP STREET,

PROVIDENCE, R. I.

optician, "that marked the change." There was only one silver man among the jewelers of Columbus, but he went with the tide. All are fully confident and are buying from the swarm of traveling men now on the road. The holiday trade will find some splendid goods on the shelves this time—better than for years.

### Providence Retailers and Manufacturers Confident.

PROVIDENCE R. I., Nov. 9.—Tilden-Thurber Co. say that the firm had already sent in some very extensive orders to manufacturing houses since election, realizing that in the return of brisk trade unless they lodged their orders immediately, when the briskness in business came, as it was certain to do, the house would experience great difficulty in obtaining the desired goods. The Tilden-Thurber Co. have been confident for many months of McKinley's election, and feel that they have reason to be rejoiced, for their recent removal to new and larger quarters has enabled them to be better prepared for the anticipated rush of trade.

Joseph H. Potter, of the Wood, Bicknell & Potter Co., stated that business had an opportunity to adjust itself in accordance with the new order of things. He said: "We do a big trade throughout the villages and towns of New England and already we notice a remarkable difference in the volume of orders sent in by our traveling men. In the past few days our wholesale orders have practically trebled, which all goes to prove that the country storekeepers have been holding back their orders until the election had been decided. In the retail city trade we look for a corresponding increase, although in the natural order of things we expect to hear from our wholesale trade first."

Tillinghast & Albro had enjoyed a fair business for several weeks previous to election, but since the result became known their orders have increased, and the indications are that they will be driven to their capacity with a boom until after the holidays, when they expect that business will settle down to a steady trade that will require full time to keep pace with the increasing orders.

"It is a little late in the season to have much effect upon our business," said George L. Vose, of the George L. Vose Mfg. Co., "but we will undoubtedly receive some of the favors that have commenced to be distributed since the election. Next year will, if all indications come true, be a record-breaker with manufacturing jewelers, at least as compared with anything that we have had during the past decade. I am making preparations for a big business, not as a boom, but a healthy revival, in the Spring."

### Detroit Jewelers Sanguine of an Era of Good Business.

DETROIT, Mich., Nov. 7.—A trip among the trade of Detroit reveals the fact that Detroit jewelers are sanguine of an era of good busi-

# ROGERS, SMITH & Co.

MADISON SQUARE,  
NEW YORK.



NO. 201 BAKING DISH.

MERIDEN,  
CONN.

## GOLD AND SILVER PLATE.

### Our Fall Importations



NOW ON EXHIBITION.

Messrs. Mermod Frères, Ste. Croix, Switzerland, in this country represented by us, have received for their exhibit of Musical Boxes at the Swiss National Exposition

### A Gold Medal

This honor, conferred in the home of the Music Box industry, is merely corroboration of what the trade already knows :

THE EXCELLENCE OF MERMOD FRÈRES' GOODS.

JACOT & SON, 39 Union Square, New York.

— SEND FOR ILLUSTRATED CATALOGUE. —

## OUR NEW CATALOGUE

for the Fall Trade has just been issued. It comprises 336 pages, and illustrates a large variety of New Goods in **Diamonds, Watches, Jewelry, Silver Novelties, Silver-Plated and Solid Silver Ware, Cut Glass, Clocks, Canes, Pens, Emblem Goods, Medals, Badges, etc.**

If you have not received a copy, please send your name and address, with business card.

### J. T. SCOTT & CO.,

4 MAIDEN LANE, N. Y.

WHOLESALE AGENTS FOR THE  
STANDARD CUT GLASS CO.

# Progressive Buyers!!!

—Will not place any  
orders before examin-  
ing our line . . . .

## Novelties.



## Novelties.

**SILVER MOUNTED CUT GLASS,**  
JEWELLED MINIATURES (Plain and with Border),  
and REPOUSSÉ STYLE.

STUNNING HOLLOW WARE IN NEW DESIGNS,  
CLARET CUPS, CRACKER JARS,  
SMELLING SALT BOTTLES, and a large  
variety of SALVE BOTTLES.

TOILET GOODS in elaborate patterns.  
NOVELTIES for the WRITING DESK, DRESSER,  
SMOKER'S TABLE.

### THE MAUSER MFG. CO.,

14 EAST 15th STREET,  
NEW YORK.

OFFICES:  
CHICAGO, ST. LOUIS, SAN FRANCISCO.

ness from this time on. The election of McKinley has inspired them with confidence and if an improvement does not take place in all lines, it will be a disappointment.

#### Louisville Jewelers Already Feel the Revival.

LOUISVILLE, Ky., Nov. 9.—The Louisville jewelers are anticipating a big increase in trade now that the election is over and confidence is restored by the installation of a "gold bug" President. Several jewelers say there has been a decided improvement already. There are said to be only two free silver jewelers in the city.

#### The Jewelry Business in the Northwest Will Boom.

MINNEAPOLIS, Minn., Nov. 10.—Trade is expected to increase from now on. A great many jewelers were on the side of Sound Money and were awaiting the results of election before making their holiday purchases. Trade in the Northwest, especially in this immediate vicinity, will be better from now on.

#### A Fine Trade Expected in Syracuse.

SYRACUSE, N. Y., Nov. 10.—Syracuse jewelers are looking confidently forward to a fine holiday trade. Reports are encouraging, trade is looking up, and many jewelers report an apparent increase of trade since election. One jobbing house reports that in addition to several orders since election, they are also filling orders taken provisionally before election, and a first-class holiday trade is expected. Lots of goods are being added to already large stocks.

#### Marked Improvement in Business in Indianapolis.

INDIANAPOLIS, Ind., Nov. 14.—Trade showed a marked improvement the past week. Mail orders were plentiful, collections better and travelers sent in very fair orders, manufacturers and material dealers were encouraged, and an air of cheerfulness has supplanted the uncertain feeling so long manifest.

#### The American Waltham Watch Factory Enters Upon a Boom.

WALTHAM, Mass., Nov. 14.—This week the employes of the American Waltham Watch Co. were paid in gold, and the announcement was also posted up that hereafter the factory will run on full time, 10 hours daily, except Saturdays, when 4 o'clock P. M. is the closing hour.

Just before election the factory started up on short time, and increased the hours a little later to nine daily, President Fitch stating that in the event of Republican success the company would resume their ten-hour day.

On some of the more recent styles of movements the company have orders away ahead. Jobbers have received extra inquiries since election, and one Boston dealer, who handles Waltham goods exclusively, says he has not seen trade better for a year than it has been thus far this month.

**Fall Fashions in Jewelry, Silver-ware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

A pretty idea is a heart of brilliants depending from an opal brooch.

\*

Fascinating lizards in olivines and pearls find a place among coveted brooches.

\*

Coin-purses, so convenient for travelers, are out in all the fashionable leathers, and are supplied with gold clasps.

\*

Art novelties likely to prove popular for the holiday trade are porcelain backed mirrors and brushes, with silver mountings.

\*

Opera glasses and lorgnettes are decidedly in evidence. This is their season, and they are resplendent with enameling and gems

\*

There is authority for the statement that small diamonds and Roman pearls were never in greater demand than at the present time.

\*

There is a choice assortment of ebony paper weights, paper knives, brush backs and the like, with inlaid monograms of gold or silver.

\*

With a revival of Marie Antoinette modes gem jewelry assumes increased importance, and is already being worn in great profusion.

\*

The newest tiaras are capable of division, the pieces forming, respectively and severally, an aigrette, a brooch and a corsage ornament.

\*

American women have at last discovered that pearls are decidedly becoming, hence the unusual demand for necklaces of pearls, real and imitation.

\*

The newest horse whips have their handles covered with monkey or snake skins, and elaborately decorated with filagree work in gold or silver.

\*

Pattie sets are suggested as acceptable gifts for housewives. Six silver mounted dishes, with forks to match the silver standards, are usually included in a set.

\*

Some of the women at the Horse Show wore leather bracelets, mounted with a watch, and further ornamented with whip spurs, etc., outlined in precious metal.

\*

Gems and enameling are features of the season. Color and glitter are the rule, whether the object be personal adornment, bric-à-brac or toilet accessories.

\*

This season's Horse Show jewelry is attractive. It is destined to outlive the occasion for which it was especially designed, and will hereafter be classed as "lucky" jewelry.

ELSIE BEE.

SOLE AGENT FOR  
 AUDEMARS PIGUET & CO.,  
 JULES MONARD,  
 AGASSIZ WATCH CO.,  
 LONGINES WATCH CO.

SPECIALTY  
 OF  
 COMPLICATED  
 WATCHES.

Maiden Lane, N. Y.

**Quick Sellers and Money Makers.**

FOR  
 HOLIDAY  
 TRADE.

Beaded Bonnet Brush,  
 4104,  
 \$11.25 per Doz.  
 Chased Bonnet Brush,  
 4107,  
 \$11.25 per Doz.



Just look at this Bonnet Brush for style and price.

All up-to-date jewelers are using our goods and making money.

**THEY MOVE OUT OF STOCK.**

Write for Discounts.

**CODDING BROS. & HEILBORN,**  
 North Attleboro, Mass.

NEW YORK OFFICE,  
 C. A. Vanderbilt, 178 Broadway.

CHICAGO OFFICE,  
 F. A. Buck, 805 Masonic Temple.

PHILADELPHIA OFFICE,  
 J. C. Buck, 15 North Sixth Street.

SAN FRANCISCO OFFICE,  
 Stanley Gidden, 120 Sutter Street.

**Meier & Berkele Obtain a Judgment Against R. G. Dun & Co.**

ATLANTA, Ga., Nov. 12.—The suit of Maier & Berkele, retail jewelers, this city, against R. G. Dun & Co., New York, which has been on trial since Nov. 6, before Judge Newman, in the United States Circuit Court, has resulted in a verdict for \$2,500 in favor of the jewelry firm. The plaintiffs sought to recover damages amounting to \$5,000.

The suit arose from the fact that Dun & Co. published a statement that a mortgage deed had been filed against Maier & Berkele. M. Berkele, who was mentioned in the article as a member of the firm of Maier & Berkele, the plaintiffs claim, was in no way connected with the firm, and that Dun's agent, who printed the statement, knew it at the time, and that the facts were misrepresented for the purpose of injuring the firm of jewelers. The plaintiffs also allege that Mr. Kirk, of Dun's

local agency in Atlanta, had malice toward John Berkele, of the firm of Maier & Berkele, and had once threatened to "do him up."

Dun & Co. endeavored to prove that Mr. Kirk had nothing to do with the publication, but that Mr. Brady, the local manager, transmitted the information to the New York office. They also introduced testimony to prove that they corrected the report as soon as the error was discovered, before any suit was entered, and that there was no injury to Maier & Berkele. Maier & Berkele were represented by Judge Marshall J. Clarke. Dun & Co. were represented by Judge John L. Hopkins and Walter R. Brown.

Richard Dun Douglas, of R. G. Dun & Co., who was seen by a CIRCULAR reporter at the New York office, Friday, in reference to the suit, stated that they intended to appeal from the judgment rendered against the firm.

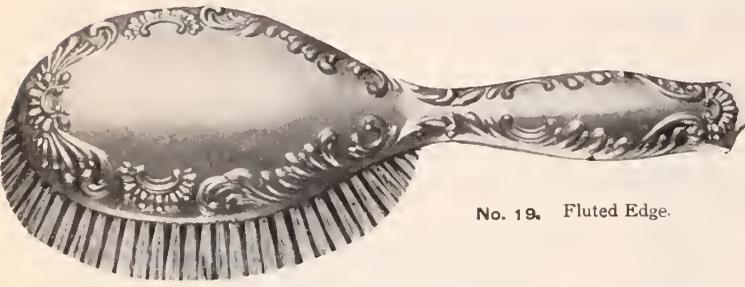
**The Death of Charles J. Cooke.**

PHILADELPHIA, Pa., Nov. 13.—Charles J. Cooke, a member of the firm of B. J. Cooke's Sons, wholesale dealers in clocks and bronzes, of this city, died on Saturday, 7th inst., at his home, 1507 S. 13th St., of pneumonia. He had suffered from various ailments for several years, but the sudden ending of his life was unlooked for. He was in the 43d year of his age, having been born in Philadelphia on Dec. 24, 1853. He leaves a widow and six children—two sons and four daughters. The second son, his namesake, is in his 18th year and in the employ of the firm.

Mr. Cooke was well known to the trade throughout Pennsylvania and adjoining States, having, when quite young, entered the store of his father, whom he succeeded. He had numerous friends in both business and social life. He was a member of the Masonic order, Knights Templar; Knights of Birmingham;

**Sterling Silver Toilet Wares.**

OUR Fall line is one of the most complete ever shown, and while we have maintained our high standard of work, we have arranged our price list with the idea of enabling the JEWELER to meet any legitimate competition. We call especial attention to two new sets, mounted with GRADUATED BEADING, which are decided departures from stereotyped patterns of this kind. Correspondence solicited from JEWELERS only. . . .



No. 19. Fluted Edge.



No. 20. Rococco.



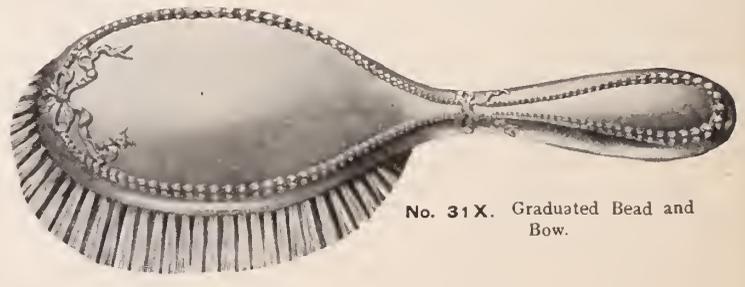
No. 21. Full Chased.



No. 28. Chrysanthemum.



No. 30. Heraldic.



No. 31 X. Graduated Bead and Bow.

The above illustrations show the decorative treatment of only six patterns from our line of eighteen complete sets.

**THE TENNANT COMPANY,**  
SILVERSMITHS

33 UNION SQUARE,



NEW YORK.



Lu Lu Temple; Odd Fellows and Golden Eagles, in all of which he was prominent and highly esteemed.

The funeral took place Wednesday from his late residence and was the largest gathering of its kind in that locality for a long time. Cut flowers and designs of all kinds filled the room, some of them coming from as far as Washington. The religious service was conducted by Rev. W. M. Paden, D.D., and Rev. J. R. Miller, D.D., pastors of Holland Memorial Presbyterian church, after which. Kadosh Commandery, 29, K. T., took charge of the service with their solemn and very impressive ritual, this service lasting about three-quarters of an hour. The singing was by the Mozart Quartette. The interment took place in Mount Moriah Cemetery. The funeral procession consisted of over 50 carriages filled with sincere mourners.

Mr. Cooke died in the prime of manhood and his mourners are many and sincere.

**An Imitator of the Gorham Mfg. Co. Name Convicted.**

The arrest and conviction in New York of a young man calling himself Richard Elsworth for selling a silver polish bearing the name of the Gorham Mfg. Co., will, it is expected, put a stop to an annoyance from which the Gorham Co. and many of their patrons have suffered for over two years. For some time past complaints have been coming from patrons of the company about a silver polish sold by an alleged agent, and a determined effort was made to stop the swindle.

Chief Detective Larkin, employed by the Gorham Mfg. Co., succeeded three weeks ago in running down a young man who represented himself as the sole agent for Gorham Mfg. Co. silver polish, and captured him while selling a polish bearing the company's name. Several moulds and 2,000 labels were found among his possessions. When arrested the swindler gave his name as Richard Elsworth, but later admitted that his real name is J. E. Gatchell.

When arraigned in the Court of Special Sessions, Nov. 10, he pleaded guilty to a charge of imitating a trade-mark, and was sentenced to thirty days' imprisonment.

**Proceedings of the Jewelers' Security Alliance.**

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office on the 13th inst. There were present: J. B. Bowden, president; Henry Hayes, David Untermeyer, and N. H. White, vice-presidents; Bernard Karsch, treasurer; H. H. Butts, chairman; Messrs. Abbott, Kroeber, Sloan, and Ball, and Geo. H. Hodenpyl, secretary.

The following firms were admitted to membership: Gillespie Bros., Fifth Ave. and Smithfield St., Pittsburgh, Pa.; W. H. Mortimer, 3 N. Centre St., Pottsville, Pa.; Jacob W. Grubb, 1306 Market St., Wheeling, W. Va.; Chas. B. Guth, Brookville, Pa.; Henry C. F. Nockin, 667-669 Columbus Ave., New York.

# “Most Profitable”

IS THE VERDICT OF  
JEWELERS WHO HANDLE OUR

## Exclusive Lines.

**INLAID FURNITURE OF ALL DESCRIPTIONS. NOVELTIES IN ART FURNITURE REPRODUCTIONS IN EXQUISITELY HAND CARVED FLEMISH OAK. ODD PIECES, OAK AND MAHOGANY FURNITURE. HAND PAINTED SOLID LEATHER SCREENS. THE BEST, THE FINEST.**



**Art Cabinets AND Cabinet Tables** IN MAHOGANY OR GILT.

# E. KAHN & CO., L'T'D,

MANUFACTURERS AND IMPORTERS

**6 West 15th Street, New York.**

LONDON: 6, 8 and 10 St. Andrews St., Holborn Circus, E. C., 117 Curtin Road and 57, 58, 59 and 60 Charlotte St., E. C.

PARIS: 6 Boulevard Voltaire.

### The Schedules of the L. Burnett Jewelry Co.

ST. JOSEPH, MO., NOV. 12.—In the assignment of the L. Burnett Jewelry Co., of this city, mentioned in THE CIRCULAR of last week, the following list of creditors has been filed, showing the following preferences and the order in which they are to be paid:

First—Paying all expenses of executing this trust.

Second—Salaries (amounting to \$806.64.)

Third—J. F. Hartwell (note dated Nov. 2, 1896, payable one day after date from March 14, 1896, at 6½ per cent.), \$13,000; J. F. Hartwell, open account, \$2,535.25.

Fourth—Leys, Trout & Co., \$75.90; Edgerton Art Clay Works, \$36.25; Daily News Publishing Co., \$39.10; Gazette Publishing Co., \$41.05.

Fifth—W. C. Cole, rents, \$187.50; Comb. Printing Co., \$80.

Sixth—Spier & Forsheim, \$289.83; B. F. Norris, Alister & Co., \$17.25; C. F. Rump & Sons, \$22.21; Quincy S. & C. Works, \$125.00; L. Bauman Jewelry Co., \$257.11; Herman Keck Mfg. Co., \$181.40; D. F. Briggs Co., \$127.06; M. C. Eppenstein & Co., \$80.10; S. Lindborn, \$160; I. W. Friedman, \$160. (J. F. Hartwell is security for above preferences.)

Seventh—Streicher W. & J. Co., \$124.25; Baum & Oppenheim, \$68.82; T. I. Smith & Co., \$139.15; Wildspratt & Saacke, \$91.08; E. S. Johnson, \$28.55; The Tennant Co., \$48.55.

Eighth—Meriden Britannia Co., \$142.88; Wm. Rogers Mfg. Co., \$110.63; J. Hoare & Co., \$83.25.

Ninth—Herring, Hall, Marvin Co., \$266.80.

The following claims are to be pro-rated:

Dennison Mfg. Co., \$44.63; G. E. White, \$4.55; New Columbus Watch Co., \$9.65; Meyer Jewelry Co., 50c; Clark & Coombs, \$100.91; S. Core, \$11.35; C. C. Darling & Co., \$331.64; Criterion Watch Case Co., \$182.90; S. O. Bigney & Co., \$63.14; S. O. Bigney & Co., \$92.86; Herman & Co., \$3.32; Daggett & Clap, \$74.25; J. T. Inman & Co., \$163.40; P. W. & M. Co., \$56.85; Unger Bros., \$30.55; D. R. Childs & Co., \$43.19; St. Louis Clock & Silver Co., 29c.; M. W. Carr & Co., \$6.73; M. W. Carr & Co., \$66.12; Fisher & Co., \$15.40; Fisher & Co., \$54.63; Regnell, Bigney & Co., \$18.00; Derby Silver Co., \$22.86; Hampden Watch Co., \$2.08; Stone Bros., \$164.72; M. S. Benedict Mfg. Co., \$118.75; J. A. Norton & Son, \$2.17; Edwards & Sloane Jewelry Co., \$316; F. A. Hardy & Co., \$6.92; W. B. Dennison & Co., \$30.50; Wendell Mfg. Co., 38c.; Irving Co., \$40.50; Seimans Mfg. Co., 50c.; Aikin Lambert & Co., \$61.53; Aikin Lambert & Co., \$152; Dattelbaum & Friedman, \$27; R. Guntzberg, \$13.43; R. Guntzberg, \$120.55; Brooks, Bonnell & Co., \$97.41; J. W. Tufts & Co., \$360.39; Regnell, Bigney & Co., \$218.02; T. I. Smith & Co., \$72.03; Williams & Payton, \$1.16; Meriden Britannia Co., \$31.82; D. F. Briggs Co., \$5.50; Flint, Blood & Co., \$11.47; R. L. Griffith & Son, \$27.69; R. L. Moorhead & Co., \$62.78; Jennings Bros. Mfg. Co., \$54.25; W. & S. Blackinton, \$141.94; Spencer Opt. Mfg. Co., \$6.40; Spencer Opt. Mfg. Co., \$192.84; Eros Richardson & Co., \$10.75; Shafer & Douglas, 40c.; W. H. Wilmarth & Co., 69.25; Hammel, Riglander & Co., \$25.59; Lord & Case, \$50.30; L. Block & Co., \$132; Trenton Watch Co., \$44.20; Dupal-Young Optical Co., \$11.13; Oskamp, Nolting Co., \$4.56; J. F. Sturdy's Sons, \$25.05; Geneva Optical Co., 49c.; Rockford Watch Co., \$20.15; Illinois Watch Co., \$18.76; Illinois Watch Co., \$51; S. E. Fisher & Co., \$60.02; N. Y. Standard Watch Co., \$85.73; O. M. Draper & Co., \$139.74; Chicago Music Co., \$246.75; Seth Thomas Clock Co., \$64.80; Geo. L. Vose Mfg. Co., \$9.49; C. H. Knights & Co., \$19.20; Ledos Mfg. Co., \$38.62; Anthony Eisler, \$10.50; Poole Silver Co. (a ct.), \$155.30; Poole Silver Co. (note), \$221.99; Holmes & Edwards Silver Co., \$36.90; McCormick Co., \$10; Nicholas Muller's Son & Co., \$32.60; E. E. Page (acct.), \$152; E. E. Page

(note), \$20; Madson & Buck Co., \$90; D. K. Smith & Co., \$107.86; W. H. Mortimer, \$72.00; Horton-Angell & Co., \$35.17; Raymond & Co., \$76.50; Bausch & Lomb Optical Co., \$150.73; Earl Pearl Works, \$12.75; Moxey, Gill & Howlett, \$43.10; Western Clock Mfg. Co., \$13.06; Doman & Berns Co., \$79.38; Keystone Watch Case Co., \$34.75; C. F. Munroe Co., \$76.56; Fishel, Nessler & Co., \$22.80; William B. Stewart, \$32.40; City Pearl Works, \$9.60; Wightman & Hough Co., \$14.45; Williamsville Mfg. Co., \$36.84; Aikin-Lambert Jewelry Co., \$32.01; H. Wolf & Co., \$12.89; The Lenau Co., \$71.25; Faneuil Watch Tool Co., \$5.50; J. H. Purdy & Co., \$5.87; P. E. Witherall, \$92.49; Harvey & Otis, \$56.14; Silver Metal Mfg. Co., \$720; G. H. Fuller & Sons, \$61.46; Robert Barton, \$72.18; J. J. Cohn, \$257.50; Bugbee & Niles (note), \$241.73; Albro & Co. (note), \$241.91; Ithaca Calendar Clock Co., \$50; Silberstein, La Port & Co., \$113.48; Waterbury Watch Co. (note), \$161.35.

### Marselis & Dechert Give Chattel Mortgages.

PATERSON, N. J., Nov. 12.—Chattel mortgages aggregating \$1,976 on the stock of Marselis & Dechert, retail jewelers, 85 Van Houten St., have been filed in favor of three creditors: Julius Dechert, for \$1,150; Ralph A. Van Houten, for \$344.66, and to Winestein Bros. & Co., for \$482.12.

Burglars effected an entrance to Robert Walsh's jewelry and book store, Port Huron, Mich., on the night of Nov. 6, but were evidently frightened away before getting much booty. Next morning the back door of the place was found open, while outside on the ground a saw, sledge and other crude burglar tools were found.

# Our Toilet Wares



We show the  
Largest  
and  
Best

**COMB**  
AND.....  
**BRUSH**

at the Price.

MADE IN STERLING .925 ONLY,  
ARE CONCEDED TO BE THE

## ...STANDARD GOODS...

In WEIGHT, FINISH and DESIGN,  
By all the PROMINENT BUYERS in this line.



**W. J. BRAITSCH & CO.,**  
SILVERSMITHS,

Manufactory—PROVIDENCE, R. I.

SALESROOMS:

NEW YORK,  
415 Broadway.

BOSTON,  
164A Tremont St.

CHICAGO,  
704 Columbus Bldg.

**Diamond Merchant Hermann and His Clerk Held Up in Their Office.**

CHICAGO, Ill., Nov. 14—A young man stepped into the office of Hermann & Co., dealers in precious stones, tenth floor Masonic Temple, at 3.45 o'clock p. m. on the 9 inst., and asked for a Mr. Wallace, showing a letter addressed to that name. Mr. Hermann and a clerk, C. A. McGurty, were in the office, but said no Mr. Wallace was employed there. The young man went out, but in 10 minutes returned with another young man, and as Mr. Hermann and his clerk turned toward the two, they looked down the barrels of three revolvers and were ordered to throw up their hands. The command was immediately complied with, and while one kept guard with two revolvers the other bound and gagged Hermann and McGurty, and proceeded to rifle the safe.

After pulling out drawer after drawer of semi-precious stones and not finding what he wanted, the robber observed the diamond compartment, which was locked. He demanded the keys, at which Hermann feebly protested that they were with another clerk who was then out. A search of Hermann's clothes by the robbers brought forth the keys, however, and hastily opening the compartment the robbers transferred the entire contents to their overcoat pockets, stopping only long enough thereafter to take Hermann's watch and chain, ring and loose cash. Then cautioning the bound and gagged men to make no noise, the strangers departed. Her-

mann and his clerk, in their struggles to release themselves, soon attracted the attention of occupants of the adjoining office, and were released by them, but the robbers had escaped.

Mr. Hermann gave the following account of the robbery: "I was sitting in my office at my desk about 3:50 o'clock, when the two men entered. They immediately ordered me to hold up my hands and covered both McGurty and myself with revolvers, and ordered us to throw up our hands. After they had bound and gagged us, they rifled the safe of the valuable stones and took my watch, ring and chain. They threatened to kill us if we made any noise, and left. I suppose it was about five minutes before we were released, and by that time it was impossible to follow them.

"Some of the stones that they took were mounted, and some were just as we had received them from abroad. The diamonds were of average size, about the weight that we usually carry in stock, and those that were unset I could not identify. Some of the others I would know if I saw them ten years from to-day.

"Our stock was no larger or no more valuable than usual, and I cannot see why they should have robbed us at this time more than at any other. They cleaned us out completely, for when we looked through the safe later in the day every stone in that compartment was gone. Among the stones that were taken was a very peculiar black pearl. They also took a pink pearl that is different from any other that I

ever saw, and I have seen many of them. It was mottled with yellow spots, and I had just been offered \$100 for it, and refused. There were a couple of other pearls that are perfectly familiar to me.

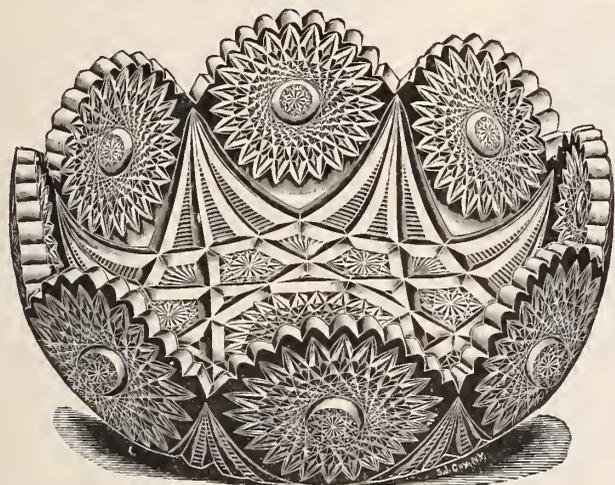
"We know the weight of the mounted diamonds down to the sixty-fourth of a karat, and we shall furnish descriptions of them to all the prominent merchants in this country."

The stones secured by the thieves were loose diamonds, diamond rings, fancy stone rings, diamond studs and earrings, various mountings both loose and with imitation stones, and a regular line of rose diamonds running from \$14 to \$200 per karat. There were also a mixed lot of opals, emeralds, sapphires, rubies, turquoise, tourmaline, aquamarines, cats-eyes and pearls. Two pearls were particularly noticeable. One was a black round pearl weighing  $3\frac{1}{2}$  less 1-16 grains and a pink round pearl with yellow spots, weighing  $12\frac{3}{4}$  grains. Mr. Hermann's watch was an 18 size hunting case, Blauer 14 k. No. 150,319, and an Elgin movement No. 1,902,578.

When seen late in the week by THE CIRCULAR correspondent, the firm had not figured out the loss, but thought it would be about \$3,000. It would have considerably exceeded this had the firm not sent out a traveler that same morning, who drew largely on the stock of made-up goods to complete his sample line.

China picture frames reproduce Louis XVI. designs.

# ..The Straus American Cut Glass



SALAD BOWL.—UNIVERSITY.

Cheapness alone in Cut Glass is of no advantage to dealers. If the quality is inferior, no matter how low the price, it will not give satisfaction to your customers.



Exquisite workmanship, tasty designs and highest brilliancy combined with moderate prices are features characteristic of the Straus Cut Glass.



Every piece hand polished. No chemicals.

12 ENTIRELY NEW CUTTINGS THIS YEAR.

The Straus Cut Glass is the first and only American Cut Glass used by H. I. M. the Czar of Russia, and greatly admired by his court.



**L. STRAUS & SONS,**

42, 44, 46 and 48 Warren and 116 Chambers Streets,

FACTORY, HOBOKEN, N. J.

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# OUR CELEBRATED \$13.50 14-K SOLID GOLD WATCHES,

Five Different Patterns.



2081 1/2

# \$13.50



PAT. 1163 1/2

These Cases are 14-K, and made by the Brooklyn Watch Case Company, and fitted with either Waltham or Elgin Seven-Jewel, Gilt Movements.

**ONLY \$13.50, COMPLETE, NET CASH.**

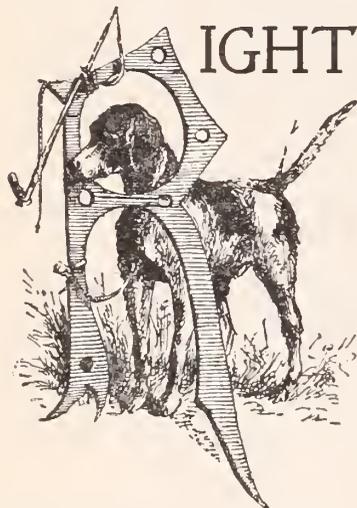
## ALBERT BROS.,

Exclusive Wholesale Jewelers and Watchmakers,

PIKE BUILDING,

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A COMPLETE LINE OF EVERYTHING FOR THE HOLIDAYS.



# RIGHT IN IT!

“Quick Sales; Large Profits.”

JEWELERS WHO HANDLE

STERLING SILVER MOUNTED

## Dog Collars.

Millions of Dog Collars are sold every year. Jewelers can sell some of these millions and make big money. For **Fine Dog Collars** people look to the Jewelry Store. Write to

### I. BREMER,

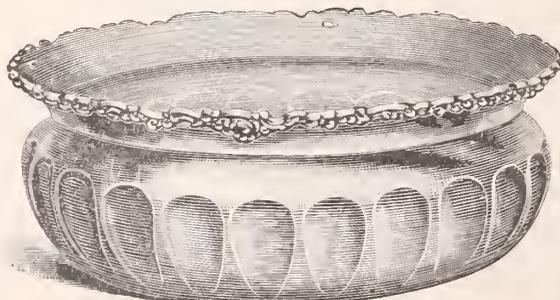
Dog Outfitter,

44-46 Duane St., New York.

Dog Collars Mounted in Every Metal.

# FOR HOLIDAY TRADE.

NEW AND ATTRACTIVE LINES.



QUICK AND PROFITABLE SELLERS.

## ADELPHI SILVER PLATE CO.,

62 JOHN STREET, NEW YORK.

Branch Office, 34 Monroe St., Chicago.

FACTORY, 124-130 PEARL STREET, BROOKLYN.

Electro Silver and Gold Plated Ware.

SEND FOR CATALOGUE.

### The Third Assignment of H. Silverthorn's Sons.

LYNCHBURG, Va., Nov. 13.—A deed of assignment was recorded at the office of the clerk of the Corporation Court to-day by H. Silverthorn's Sons, of this city. W. J. Johnson is named as trustee. The deed sets forth that on Oct. 13 the firm filed a deed conveying to the said trustee their stock of goods, to secure N. H. White & Co. The amount of their indebtedness to N. H. White & Co., as mentioned in that deed, is \$5,421.81. A second deed was filed on Oct. 20 to secure Fink, Bodenheimer & Co., in three notes aggregating \$314.50.

Desiring to secure their other creditors, H. Silverthorn's Sons, composed of H. T. and W. C. Silverthorn, filed a deed to-day, as above stated, conveying to the said trustee all the stock of goods and merchandise in their store 912 Main St., all office and store furniture, including iron safe, all debts and claims due said firm, all money in hand or in bank, lease on said store and all property of every description owned by them.

The trustee is directed to convert the property into money, make collection of all debts due the firm with all practical dispatch, and to apply the proceeds, first, to the paying of the costs of the deed and executing the trust, rent of the storehouse, insurance, wages of employes, and to apply the balance to the payment of the debts of the firm in the following classes:

Class First—An accommodation note and interest of Clara D. Silverthorn, for \$500, discounted at the Lynchburg National Bank; \$283.92 due the Holmes & Edwards Silver Co.; \$105 due the Derby Silver Co.; \$365.25 due Koch, Dreyfus & Co.; \$40.15 due C. Sydney Smith; \$97 due G. L. Lovell Clock Co.; \$135.55 due Cooper & Forman; \$78.19 due Jones, McDuffee & Co.

Second Class—All other debts due by the said firm.

The trustee is directed to take immediate possession of the stock and to dispose of same to the best advantage. He is authorized to purchase such goods as may be necessary ancillary to winding up this trust, and the amount due for the purchase of said goods shall be a lien along with the first class of creditors.

### Wilbur C. Abbott Wants 1,800 Damages from the Southern Pacific R. R. Co.

BIRMINGHAM, Ala., Nov. 13.—Wilbur C. Abbott, of the jewelry firm of Abbott Bros., has filed suit against the Southern Pacific Railway Co. for \$1,800 damages for being ejected from one of their trains. The suit alleges:

That last month he was a holder of a round trip ticket from Birmingham to Sanderson, Tex. He claims that on the 21st day of October, while on a train of the Southern Pacific Co. in the parish of St. Mary, the conductor, train agent and brakeman assaulted him with violence and the threats of violence, and illegally ejected him from the train. He claims that at the time he was en route home from Sanderson, and that the defendant company re-

# JOS. NOTERMAN & CO.,

509-511-513 Race Street, Cincinnati, O.,

Manufacturers of  
Fine Diamond Mountings...

ALWAYS HAVE A FULL STOCK OF  
MOUNTINGS ON HAND.

YOUR ORDERS WILL RECEIVE PROMPT ATTENTION.  
SATISFACTION GUARANTEED.

HENRY FERA,

IMPORTER AND CUTTER OF

## DIAMONDS

PRESCOTT BUILDING,

65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

### ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,  
Enameled, Plain and in Colors

ALSO OF  
SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS  
All Varieties of Painted Enamel Work.

### S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.

### DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doc-  
tor will send in their application.  
Students received at any time.

CORRESPONDENCE COURSE PERFECTED.

The Key to the Study of Refraction.  
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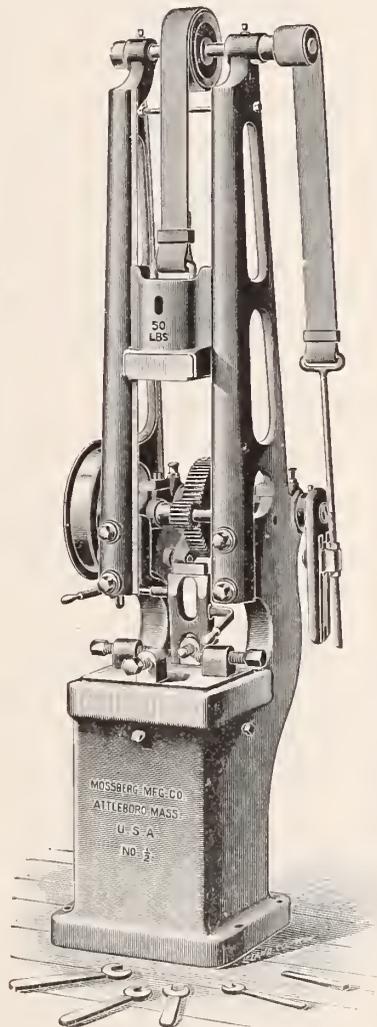
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189 Broadway, NEW YORK  
Care of JEWELERS' CIRCULAR.

SEND FOR CATALOGUE of books for  
the jewelry and kindred trades. Just  
issued. THE JEWELERS' CIRCULAR PUB. CO.,  
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# Did You Hear about That Drop

press?

This is a cut of it, but  
it doesn't show one-  
half of its good points.  
Come in and see us, or  
send for a Catalogue  
which will tell you the  
rest. It will increase  
your output twenty-  
five to fifty per cent.



## Mossberg & Granville Mfg. Co.,

101 Sabin St., Providence, R. I.

OFFICE OF  
**BAY STATE OPTICAL CO.,**  
 ATTLEBORO, MASS.

**...Keep This Before You...**

READ CAREFULLY AND REMEMBER.

Whereas it has come to our knowledge that some of the trade are expressing a doubt about the reliability of the guarantee printed on the Tags attached to our goods.

We hereby notify the trade that all goods manufactured by us having this tag



attached and are stamped **B. S. O.** on the goods themselves are warranted as this tag reads, and we stand ready to make that warrantee good.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

**It's all Because of the Post, the Shape and the Finish**

That they're so popular. We have reference to our

**DUMB BELL LINK BUTTONS,**

of which we are showing the finest line ever submitted to the jobbing trade.

Made in 10k. gold; rigid posts; new and novel shapes, round or oval; plain and fancy designs; best finish and color. For the jobbing trade only.



**LAWTON, SPENCER & SHERMAN,**

Manufacturers of Gold Jewelry,

62 Page Street, PROVIDENCE, R. I.

"NEW HOUSE."  
 "NEW GOODS."



**NO SOLDER.**

**NO SEAM.**

**SAVE TIME AND MONEY.**

Superior to Anything Ever Shown.  
 Apply for Catalogue to

**CHAS. BACHEM,** 249-251 N. J. R. R. AVE.,  
 NEWARK, N. J.

Manufacturer of  
 Marquise Heads, Clusters, Ring Shanks, Gypsy Rings, Etc.

fused to accept his ticket, claiming that he was not the rightful owner thereof, although they had accepted and allowed him passage over their line when he was going to Sanderson.

He further relates that on the same day, when the train was between Lafayette and Morgan City, he was subjected to humiliation and contumely, and annoyed and assaulted by a train agent, who still persisted that he was not the rightful owner of the ticket, and took it from him.

He was ejected, it is said, at Morgan City, and there he had to stay over night, although he was hurrying home to his family at Birmingham when put off the train, and had telegraphed them the hour of his arrival, as he had an important engagement with them. In Morgan City and in New Orleans, including railroad fare and other incidentals, he incurred an expense to himself of \$30.

**The Dueber-Hampden Factories to Start on Full Time.**

COLUMBUS, O., Nov. 12.—In a conversation Tuesday, John C. Dueber, proprietor of the big watch plant at Canton, said to a CIRCULAR correspondent:

"We have received more orders for watches in the last three days than we have heretofore in the preceding six months. I can not say whether we will open up the factory in full soon or not."

Afterward, however, Mr. Dueber said that the indications at present point to the expectation that they would be justified in starting the plant with a full force of employes. It has not been in operation on full time for over two years. In prosperous times the company employ over 2,800 people.

**Missouri Retail Jewelers Discuss Various Matters.**

St. Louis, Mo., Nov. 14.—The regular monthly meeting of the board of directors of the Missouri Retail Jewelers' Association took place on Wednesday evening, Nov. 11. The meeting was called to order at 9:15 o'clock, President Eckhardt presiding and 14 members being present.

The grievance committee asked for further time in the matter of the watch sale recently conducted by the Famous Clothing Co., mention of which has already been made in these columns.

It was decided to postpone all further entertainments until after the holidays.

Motion was made and seconded that a special committee consult an attorney in regard to issuing a circular cautioning the public against "fake" auction sales liable to spring up during the holiday season, a special meeting to be called after said consultation with attorney.

The meeting endorsed the policy of the Gorham Mfg. Co. as manifested in their action against Jordan, Marsh & Co., Boston, Mass. They appreciate the position taken by the Gorham Co., and urge them to prosecute the dry goods firm with all energy as an object lesson to all who might attempt a similar offence. Secretary Geo. R. Stumpf was in-

structed to notify the Gorham Mfg. Co. of the action of the association.

A committee was appointed to get up a circular cautioning city jobbers against retailing during the holidays.

After the meeting an adjournment was taken to the Broadway Café, and the members, for an hour or more, narrated various experiences they have had with thieves, tricksters, and others who at various times have made life a burden to the jewelers.

**The Mysterious Death of William J. Knowlton.**

Boston, Mass., Nov. 14.—A brief announcement in the death column of a morning daily conveyed the information to-day to his friends and acquaintances in this city that William J. Knowlton, formerly a prominent dealer in gems, having his place of business on Tremont St., had passed away Nov. 12.

Inquiry in Rockport, Mass., where he has resided for a number of years, disclosed the fact that for some time past Mr. Knowlton had complained of pains in his head, brought on presumably by the worry incident to his failure and litigation in connection therewith about two years ago.

Mr. Knowlton was a spiritualist, and is said to have declared that the only way to banish evil spirits, to whose influence the pains were attributed by him, was by taking gas. It is surmised that in a moment of aberration, under an impulse of this sort, he asphyxiated himself, his death having occurred in a Boston hotel on the date named. Details, however, regarding the sad affair have not been made public. It is not imagined that death followed a suicidal attempt, but that it was accidental in character.

Mr. Knowlton's business in this city has been conducted of late by his sister. His wife and three children survive him. He was 45 years of age.

**Jeweler Pequignot Thinks he Has the Man Who Robbed Him.**

PHILADELPHIA, Pa., Nov. 14.—Z. J. Pequignot, 906 Chestnut St., whose store was robbed of \$1,500 worth of diamonds and jewelry in August last, has through his attorney asked the Governor of Illinois for requisition papers for Barney Birch, alias Adam Crouse, whom he charges with complicity in the theft. Crouse, who is said to have a police record, was arrested in Chicago about 10 days ago through information furnished by the Philadelphia Police Department.

After Crouse had been in prison a short time he managed to secure a bondsman and was released on bail. Subsequently when Mr. Pequignot, accompanied by an officer, went to Chicago for the purpose of conveying the accused back to Philadelphia, Crouse through his attorney claimed the benefit of an Illinois law which prohibits the extradition of persons who have furnished bonds. Mr. Pequignot was informed that before he could secure the extradition of Crouse, he would have to convince the Chicago magistrate of Crouse's guilt.

# Diamonds

AND

# Diamond Jewelry

FOR THE

# Holidays.

## CROSS & BEGUELIN,

43 Rue Meslay,  
PARIS.

17 Maiden Lane,  
NEW YORK.

# Sterling Silver Novelties

Largest Line. Latest Styles. Lowest Prices.

## THE PRESS BUTTON KNIFE

Can be opened with one hand by slightly pressing the Button.

INDORSED BY LEADING RETAILERS.

EXACT SIZE.



IN STERLING SILVER.

This is the Button

If you want the best selling Sterling Silver Novelty on the market, write for some of these knives. The handles are extra heavy Sterling Silver and the blades are the best steel fully warranted.

When the button shown at the right hand end of the handle is pressed, the larger blade springs open. The smaller blade is opened by means of a similar button on the other side and end of the handle. The blades may thus be opened by the use of one hand and without the usual damage to finger nails, or without removing the gloves. Write for samples and prices.

## CROSS & BEGUELIN, (A CORPORATION)

Importers and Cutters of Diamonds,

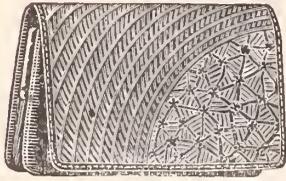
Manufacturers and Jobbers of . . . . Jewelry and Silver Novelties,

Wholesale Dealers in all grades of . . . . Swiss and American Watches,

17 MAIDEN LANE, = = = = = NEW YORK.

# You Don't Have To

order. Just look at our Goods and see what you think of them: They do all our talking for us.



LEVANT.

## FALL LEATHER GOODS

COMPRISING

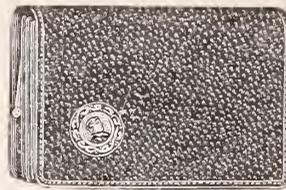
ALSO  
**WRITING TABLETS**  
**COLLAR and CUFF BOXES.**

**POCKETBOOKS**  
**CARD CASES**  
**BILL BOOKS**  
**CHATELAINE BAGS**  
Mounted in either Gold or Silver.

RICH AND VARIED ASSORTMENTS.

SPECIAL FACILITIES FOR MAIL ORDERS.

*J. J. Cohn.*



CREPON.

65 Nassau Street, = = New York.

Through his lawyer Mr. Pequignot will make every effort to bring Crouse to justice. Several persons, including a woman, are said to have been implicated with Crouse in the robbery.

### A New Semi-Precious Stone.

A new semi-precious stone has been discovered by Edward J. Smith, the diamond expert of Spaulding & Co., Chicago. It is not yet known whether or not the stones will be found in sufficient quantity to place them on the market. About a year ago an opal miner in Mexico sent a handful of peculiar, rough little stones to Mr. Smith for examination. In the rough some of them looked like little snailshells and some like tiny rosettes, varying in size from a very small pea to a small hickory nut. Most of them approached more or less a half sphere in shape. The rounded part was generally of the appearance of clear quartz, while in the center of the flat side there was a prettily colored little nodule. The substance of the stone seemed to be laid in strata over this little colored kernel.

A number of the stones were polished at once, and it was found they made most beautiful settings for rings, scarf pins, and other jewelry. The upper side was given a smooth, polished surface, through which the imbedded nodule distinctly showed. In most cases the nodule was of a dusky red color. In some of the stones the eye-like center was not well defined, but the coloring matter was clouded across the entire stone. The vast majority of the stones, however, bore such a remarkable resemblance to an eye that it gave rise to the name "Cyclops," with which name the stone has been christened. George F. Kunz, the New York mineralogist, said that since Mr. Smith had discovered the stone it was right that he should name it, so Mr. Smith gave it the name Cyclops.

Last Summer Mr. Smith took the stone to Europe, and the experts there said that no stone like it had ever before been known. It was highly praised and at once classed as a

**DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST** when in want of any technical book in the Jewelry or Kindred Trades.



**REGINA**  
MUSIC BOXES  
LINCOLN BLDG., 14th  
St. & Union Sq. W., N.Y.  
**A. WOLFF,**  
General Agent.

**FOR SALE**   
HIGH GRADE JEWELERS' LATHES with chucks, etc., at a price that practically gives them away.  
Great opportunity to secure a bargain, as this offer is made to close an estate.  
**SAWYER TOOL CO.,**  
Athol, Mass.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

**The Rogers & Hamilton Co.,** WATERBURY, CONN.

gem fitted to set in any kind of jewelry. The stone approaches the opal in value, and will no doubt prove a popular stone if enough of them should ever be found to make them find a place in the market. This point is as yet entirely problematical. Because of the rarity of the Cyclops Mr. Smith does not yet care to make known the name of the miner who found the first ones or the location of the mine where they were first cracked out of the rocks by the searcher after opals. The substance composing the Cyclops is chalcedony in an entirely new arrangement, dissimilar to any form in which it has ever before been found.

**Philadelphia.**

William G. Earle, of William G. Earle & Co., is on a business trip through the east.

Sackett & Co. have received an order for 1,500 pairs of ladies' garters from a local theatrical manager, who will distribute them as souvenirs on Thanksgiving Day.

The second smoker of the season which was given by the Philadelphia Jewelers' Club on the evening of Nov. 10, was voted one of the most enjoyable events ever held in the club rooms. The music for the occasion was furnished by Prof. Lilly's orchestra. Among those who took part in the entertainment were: Roland Reed, Frank Daniels, John Newton Herrman, brilliant expert; Lotus quartette, Anthony Hoover, Augustus Kildare, Joseph McKowin, Vincent P. Tommens, Robert Gordon, William McRoby and Sylvester

Deehan. The committee having charge of the smoker was composed of the following: William H. Long, Samuel Jacquett, William F. Harry, Jr., L. P. White, William G. Earle, A. G. Lee, William Linker, Harry Schimpf, T. J. Mooney, A. Lejambre and E. H. Eckfeldt. Some of the persons present were: L. S. Lewis, Henry B. Chambers, Frank Kursh, F. X. Zirnelton, J. Warner Hutchins, George Scherr, C. F. Duffy, William P. Hammatt, Frank P. Woomey, William H. Long, Frank I. Locklin, Mr. Laird, N. J. Foy, Thomas Rogers, Robert W. Adams, E. B. Midlen.

**The Attleboros.**

Daggett & Clap are very busy, having the best business they have had for four years.

The personal property of the late G. H. Bugbee, of Bugbee & Niles, was probated at \$13,000.

Horton, Angell & Co.'s new factory is almost ready for occupancy, and is very roomy and convenient.

H. G. Bacon, Plainville, lately underwent an operation for appendicitis, and is doing very well, though feeling ill.

Novelties makers are rushing to get out Christmas goods as speedily as possible in the remaining time available.

Streeter & Bennett have dissolved, and Willis J. Streeter will continue the business, which is the making of gold plated chains.

George Salter, lately succeeding Mr. Sanford, is in fine shape to take advantage of the

business which he feels sure is coming.

Seymour-Knapp-Warren Co. are busier. Mr. Knapp was in New York at the time of the call, but there was a fine feeling at their shop.

The Plainville Stock Co. are very busy. Things "started with a rush." They have about 20 more hands than formerly and will work evenings.

Company C has appointed a committee to wait on Hon. W. C. Lovering, Congressman-elect, to get him to use his influence to have instituted the old tariff rates on jewelry.

Business steadily looks better, not that the volume of business increases largely, but everyone's hopes are enlarged, their confidence strengthened, and there are many orders being filled which would not be had the election gone the other way.

Wednesday, the 18th, the Attleboro Light Infantry has its annual banquet, which is always a notable affair. Capt. Clause, of Horton, Angell & Co.; Lieut. Lykes, with Smith & Crosby, as well as Lieut. Richardson, and many of the men are jewelers.

The manufacturers in both the Attleboros are looking at the present situation wisely, taking advantage of the increase, but are not carried away by an enthusiasm which might be unwise. They realize that for the thorough return of former prosperity the people must first get money to spend, but they are confident this state of affairs is coming.

**\$50 OR \$100**



**New Shapes, New Colors, New Decorations.**

**Liqueur Sets, Tableware, Rose Bowls, Decanters, Jewel Boxes, every conceivable article in Ornamental Glass.**

will procure an assortment of

**Bohemian Glass**

specially imported for the exclusive jewelry trade, which will

**Beautify Your Store.**

It will sell readily at double the cost! Be sure to see our lines of

**CROWN GREEN AND WHITE AND GOLD.**

We show the largest line of Cut and Decorated Bohemian Glass in this country.

NO CATALOGUES.

**OSCAR MOSER,**

MANUFACTURER,

**23 Union Square, New York.**

FACTORY: CARLSBAD, BOHEMIA.

# The Three Graces



MR. A. E. WOOD, will be at  
HOTEL BARTHOLDI,  
Broadway & 23d St.. - NEW YORK CITY

November 16th to 21st.

With a complete line of samples including the  
ANGELO our latest pattern.

The three patterns ready in a complete  
line including cutlery.

**J. B. & S. M. KNOWLES CO.,**  
SILVERSMITHS,  
PROVIDENCE, R. I.

## Providence.

*All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.*

### BUSINESS CONDITIONS.

Already the manufacturing jewelers in this vicinity are feeling the beneficial reaction that has set in since the result of the recent Presidential election became known. Travelers were immediately sent out and, while few have sent in any large single orders, the numerous small ones have amounted to quite a considerable aggregate, and in consequence the manufactories are running full time and with a full complement of men. This fact has been especially emphasized the past week by the large number of advertisements that have appeared in the local dailies for help wanted in jewelry shops. So sharp has been the competition among the manufacturers in their efforts to obtain skilled journeymen that in a number of instances that have come to THE CIRCULAR'S notice men that a month, or even a fortnight, ago would have gladly accepted \$2 per day are now commanding and getting \$3 and \$3.25 per day.

The monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held at their rooms at 11 o'clock, 20th inst.

The Mossberg & Granville Mfg. Co. have purchased the plant and good will of the Mossberg Mfg. Co., and will continue the business of the latter company with greatly increased facilities.

George H. Robinson and Edward Holbrook,

of the Gorham Mfg. Co., donated the following prizes to be given at the New England Whist Association competition, held at the Providence Athletic Association: Four silver mounted memoranda books, four silver mounted match safes, four penknives, four hat brushes, two buckhorn and silver cork screws, and two buckhorn and silver cheese scoops.

John Anderson, of this city, an optician, was arraigned in the district court at Uxbridge, Mass., last week, on a charge of obtaining money under false pretenses and selling optical goods without a license. The case was brought by George Abbott, stating that Anderson sold goods to his wife under the false representation that the goods were ordered by Abbott. Several witnesses were called and testified that Anderson had sold goods to them without a license. Anderson was found guilty and fined \$15 in each case.

Frank B. Rhodes' petition for the appointment of a temporary receiver of the property of Byrne & Rhodes was heard Nov. 7 by the Appellate Court. Mr. Rhodes formed a partnership with Robert E. Byrne, Nov. 18, 1895. He claims that on Oct. 21, 1896, his partner refused to allow him to enter the premises, or to have a voice in the business. He says that he had expended large sums of money on the business, which is that of making tools, findings and settings for manufacturing jewelers, and that Mr. Byrne has placed all the assets in his own name. The court decided that Mr. Byrne should be made a temporary receiver, as he already had possession, and should give bond in \$3,000 for faithful performance.

## AMERICAN WATCH CASE CO.,

11 JOHN STREET, NEW YORK.

Manufacturers of **FINE SOLID GOLD CASES.**

Sold **DIRECT** to  
the **RETAIL TRADE** only.

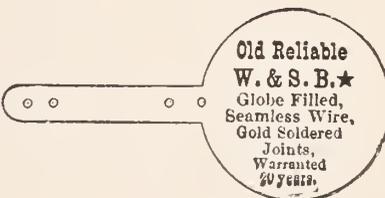
**A.W.C.CO**

# CAUTION!



WE TAKE THIS MEANS OF NOTIFYING THE TRADE THAT WE MANUFACTURE THREE GRADES OF ROLLED GOLD PLATED CHAINS:

Extra Quality, Globe Filled.



First Quality, W. & S. B. ★



Second Quality, Star and Crescent.



ALL PARTIES ARE HEREBY NOTIFIED TO INSPECT CAREFULLY THE TAGS UPON THE GOODS THEY PURCHASE, IN ORDER TO MAKE SURE THAT THEY OBTAIN THE QUALITY THEY DESIRE.

## W. & S. BLACKINTON,

FACTORY:  
Attleboro, Mass.

New York Office: 14 Maiden Lane.

**New York State Opticians to Seek Legislation on the Practice of Optometry.**

The proposed bill for the regulation of the practice of Optometry, to be introduced at the next session of the New York Legislature, January, 1897, was decided on and approved at the last annual meeting of the Optical Society of the State of New York, held at the Fifth Avenue Hotel, Oct. 6.

Copies of the bill are now being submitted to not only the members of the society but to all opticians in the State of New York. The bill, it will be noticed, while drafted and advocated by the Society, has no provision relating to the Society, but is simply a measure designed to elevate the standard of the optician's profession, and to define his status under the law. It will also be noticed that none of the features in the former bills, to which objection was made, appear in the act now proposed.

The bill is as follows:

**AN ACT**

TO REGULATE THE PRACTICE OF OPTOMETRY IN THE STATE OF NEW YORK.

*The People of the State of New York, represented in Senate and Assembly, do enact as follows:*

SECTION 1. It shall be the duty of the Board of Regents of the State of New York, on or before the first Tuesday in May of each year, to appoint four persons versed in optometry, who shall compose the State Board of Examiners in Optometry.

§ 2. It shall be the duty of the Board of Examiners to examine all persons who engage in the practice of optometry in the State of New York, and to keep record of all such qualified persons.

§ 3. Certificates shall be issued by said Board of Examiners to such duly qualified persons who shall pass the examination, and who shall pay a fee of (fifteen) dollars before taking the examination, and a fee of (ten) dollars upon the issuance of a certificate.

§ 4. The said Board of Examiners shall confine its examinations to such knowledge as is essential to the practice of optometry.

§ 5. Every person before beginning to practice optometry in this State, after the passage of this act, shall pass an examination before the Board of Examiners.

§ 6. Every person who is engaged in the practice of optometry at the time of the passage of this act, shall, within ninety days thereafter, file an affidavit in proof thereof, with the Board of Regents, who shall make

and keep record of such person, and shall, in consideration of the sum of (five) dollars, issue to him or her a certificate of registration.

§ 7. All persons entitled to a certificate of registration under the full provisions of Section 6, shall be exempt from the provisions of Sections 1 to 5, inclusive, of this act.

§ 8. Any person entitled to a certificate as provided for in Section 6 of this act, who shall not within ninety days after the passage thereof make written application to the Board of Regents for a Certificate of Registration, accompanied by a written statement, signed by him or her, and duly verified before an officer authorized to administer oaths within this State, fully setting forth the grounds upon which he or she claims such certificate, shall be deemed to have waived his or her rights to a certificate under the provisions of said section.

§ 9. Every person to whom a certificate of examination or registration is granted shall display the same in a conspicuous part of his or her office wherein the practice of optometry is conducted.

§ 10. Every person authorized to practice optometry in this State shall, on receipt of his or her certificate, and before beginning to practice, register at the County Clerk's office of the County wherein he or she intends to practice, in a book to be kept for that purpose, his or her name, office and post-office address.

§ 11. The Clerk of the County shall, upon the payment to him of one dollar, make registry of any person provided for in Sections 3 and 6 of this act.

§ 12. All fees not otherwise provided for in this act shall be paid to the Board of Regents, who shall pay out of the same all proper expenses incurred under the provisions of this act.

§ 13. It shall be unlawful for any person, on and after the first day of August, 1897, to practice optometry in this State, unless he or she shall have been granted a certificate as provided in Sections 3 or 6.

§ 14. Nothing in the preceding sections of this act shall be construed to be applied to persons who sell spectacles or eyeglasses, without making pretensions to scientific knowledge in adapting them to the eye.

§ 15. All physicians who have been registered and in practice in this State prior to the passage of this act shall be exempt from all of its provisions.

§ 16. All violations of the provisions of this act shall be deemed misdemeanors, and shall be punished as such.

§ 17. The practice of optometry is defined as follows, namely: The employment of subjective and objective mechanical means to determine the accommodative and refractive states of the eye, and the scope of its functions in general, or the act of adapting glasses to the eye by using such skilled means as will de-

termine their choice.

§ 18. This act shall take effect immediately.

A letter, a copy of the bill, and an explanatory sheet were mailed to the retail opticians Monday.

The letter is as follows:

TO ALL OPTICIANS. Greeting:—Although the Optical Society of the State of New York has been the principal mover in the effort to secure State legislation regulating the practice of optometry, yet it is felt that all who are engaged in this calling, either directly or indirectly, should feel an equal interest with their co-laborers in furthering the success of such impartial legislation as will tend toward elevating the practice of optometry to a higher plane. With that end in view, the above-named Society begs to inclose a copy of a proposed bill which is intended to be presented at the forthcoming session of the Legislature; also to inclose two petition blanks, which are self-explanatory, and which, it is hoped, will be reported upon to our Secretary before December 15, 1896.

A good word to local Senators and Assemblymen regarding the merits of this bill will also be highly appreciated. It has been the aim of the Society to so draft a bill that it would not injure the business of any person who is at present engaged in the fitting or sale of spectacles and eye-glasses—see section 14 of the bill. Those, however, who enter the field of optometry in the future, will be expected to qualify before being permitted to practice. Respectfully,

CHAS. F. PRENTICE, President.  
H. W. APPLETON, Secretary.  
(1361 Third Ave., New York City.)

J. J. MACKEOWN, New York,	} Executive Committee of the Optical Society of the State of New York.
GEO. R. BAUSCH, Rochester,	
M. E. KINNEY, Utica,	
W. W. BISSELL, Rochester,	
E. R. MASON, Binghamton,	
A. JAY CROSS, Treas., N. Y.,	

New York, Nov. 16, 1896.

The explanatory sheet is as follows:

The word Optometry is used in preference to Ophthalmology, as opticians are at present lawfully engaged in the practice of optometry, without being ophthalmologists. Besides, optometry is a branch of science which involves a knowledge of theoretical, practical and applied optics, and which this Act is intended to compel qualification in.

This bill would put an end to the present abuse of superficially instructing inadequately prepared persons in the science of optometry, and should ultimately encourage the incorporation and character of a college of optometry.

The bill should become a law, because the act of scientifically adapting technically correct spectacles to the sight involves a knowledge of theoretical, practical and applied optics, which is absolutely independent of all other knowledge and fitness, and because the medical degree alone does not qualify or guarantee a knowledge in optics.

The bill provides that all physicians and opticians now in practice should be permitted to thus continue, because under the existing law both classes of men have equal rights in the premises; and because the same right was awarded to the dental and medical practitioners who practiced prior to the enactment of the Dental and Medical Laws.

The principal object of this bill is to protect the public against incompetent and designing persons who may in the future attempt to traffic upon postulate skill in adapting glasses to the sight.

Harry Mercer, Birmingham, Ala., is selling his stock of jewelry at auction, preparatory to putting in a handsome new stock.

**HOLIDAY ANNOUNCEMENT, 1896.**

...NEW LINE OF...

**Pocket Books, Chatelaine Bags, Ladies' Belts.**

...A COMPLETE LINE OF...

**Sterling Silver Mountings,**

In oxidized and EGYPTIAN GOLD  
Designs. NEW AND EXCLUSIVE.

**P. W. LAMBERT & CO.**

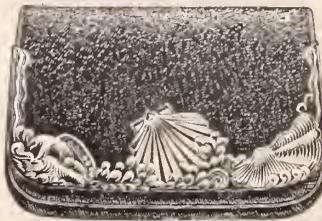
(Established 1837.)

64 and 66 Lispenard St., New York.

Manufacturers of STANDARD GOODS  
and introducers of NOVELTIES.



NO. 153.



NO. 646-12.

**New Members of the New York Jewelers' Board of Trade.**

The following firms were elected members of the New York Jewelers' Board of Trade at the regular meeting of the board of directors held Thursday: Powers & Mayer, E. S. Johnson, Eichberg & Co., Fink, Bodenheimer & Co., New York; Moore & Evans, Chicago, Ill.; Dennison Mfg. Co., Chicago, Ill.; N. Y. Standard Watch Co., New York; J. W. Forsinger, Chicago, Ill.; Engelfried, Braun & Weidmann, J. Bulova, I. Michelson, F. M. Van Ethen, Louis Ettinger & Sons, S. C. Powell, L. Adler & Son, H. Henrich and U. S. Diamond Cutting and Polishing Co., New York.

The Chicago branch of the Wm. L. Gilbert Clock Co. have applied for membership in the board.

**Two Large Failures in Galveston, Tex.**

GALVESTON, Tex., Nov. 16.—The failure of two large houses of this city, having liabilities in the jewelry trade, occurred Saturday.

One is J. Rosenfield & Co., wholesale millinery and jewelry, who made a general assignment to M. Lasker. The liabilities are placed at \$130,000, and the nominal assets at a few thousand less. The other is Marx & Blum, composed of Marx Marx and Aaron Blum, dealers in shoes hats, jewelry, etc. They filed a deed of trust and chattel mortgage to B. F. Maston and Joseph Mussbaum. Total liabilities aggregate \$513,628, and probable assets \$750,000. The Mercantile National Bank of New York is a creditor to the amount of \$30,000.

**Syracuse.**

Calvin S. Ball is laying a new hardwood floor in his store, and putting in additional electric lights.

F. S. Barrett, Louisville, formerly of Smith & Barrett, will open a repair shop in that town next week.

George W. Wells, president and treasurer of the American Optical Co., accompanied by his wife, was in town Saturday, making a friendly call on the trade.

Traveling men are numerous everywhere since election. Those noticed in Syracuse the past week were: Alfred G. Stein; Mr. Heyman, Stern Bros. & Co.; E. H. Smith, the Holmes & Edwards Silver Co.; Harry C. Larter, Larter, Elcox & Co.; F. C. Allen, for A. Wittnauer; D. Wile, Buffalo Jewelry Case Co.; H. E. Kingman, Arnold & Steere; T. T. Barton, S. O. Bigney & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; Mr. Smith, H. M. Smith & Co.; A. L. Woodland, Hayden W. Wheeler & Co.; S. Glenn Walmsley, Tenner & Baum; F. G. Burgess, John Scheidig & Co.; Mr. Standinger, E. A. Lehmann & Co.; L. F. Clark, W. F. Cory & Bro.; A. Weidman, Hamilton Watch Co.; G. B. Osborn, Wm. Smith & Co.; Theo. L. Parker, Martin, Copeland & Co.; Joseph T. Brennan, the Buffalo Watch Co.; E. M. Bliss, Bliss Bros.; R. A. Thompson, Sinnock & Sherrill; B. W. Ellison, Parks Bros. & Rogers; O. S. Clark, C. G. Alford & Co.; C. E. Thomas,

Manhattan Silver Plate Co.; W. R. Washburne; W. S. Dudley, Rogers, Smith & Co.; Fred. S. Eason, J. T. Scott & Co.; L. E. Waterman, Jr., L. E. Waterman Co.; A. L. Halstead, the Barbour Silver Co.; E. Horton, J. B. Bowden & Co.; Edmond E. Robert; Gay L. Feldman, the Hanson & Van Winkle Co.;

J. C. Wolstenholme; M. Rosenbaum, B. H. Davis & Co.; Mr. Simonson, A. J. Hedges & Co.; Mr. Nordlinger, L. & M. Kahn & Co.; Mr. Miller, Seth Thomas Clock Co.; George R. Angus, Goodnow & Jenks; Mr. Gardiner, Gripsack Umbrella Co.; James Panton, Mabbie, Todd & Bard.

**LUDEKE & POWER,**

IMPORTERS OF

**Diamonds**

AND OTHER PRECIOUS STONES.

Exceptionally Fine Brilliants, Rubies, Emeralds, Sapphires and Pearls

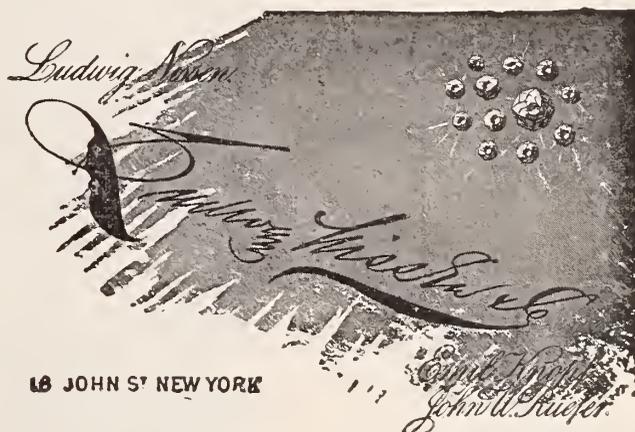
A SPECIALTY.

23 John Street, New York.

ADOLPH LUDEKE.

CHAS. L. POWER.

**NISSEN**



## Interior Arrangements of Jewelry Stores.

TWO PRIZES WERE OFFERED FOR PHOTOGRAPHS OF THE BEST AND THE SECOND BEST ARRANGED JEWELRY STORE.

### PART I.

THE store of Marks & Krank, Schenectady, N. Y., is divided into three parts. The first part is 80 feet long and 20 feet wide. The second part has a massive Moorish ceiling, with palasters and statuary, all finished in cream white. The ceiling is also illum-

inated by 35 opal balloon lights. Samuel S. Hayden, an erstwhile jeweler in this city, died in Somersville, Mass., and was buried at his old home in Windsor, Conn., last Tuesday. The deceased formerly worked in one of New York's large diamond houses and about five years ago came to this city and

the venture was not a success and he was forced into insolvency. Immediately after his business reverses he moved from Springfield, and for a time was employed in the electrical business in the eastern part of the State. He married a Miss Anna Noyes, of Nashua, N. H., who survives him.

Charles Rogers, now an alderman, has been prominently mentioned as the Democratic candidate for mayor and could readily have the nomination were he so disposed, but Mr. Rogers declines the honor and says that he will not even be a candidate for re-election to the board of aldermen this year.

### San Francisco.

#### TRADE CONDITIONS.

A. I. Hall & Sons: "Our trade is picking up and we have now all that we can attend to."

Standard Optical Co.: "We have certainly noticed an increase in business since the election."

Phelps & Miller: "Our business has been very good the last few days and the prospects for its continuance are promising."

Shreve & Co.: "Our business is very satisfactory and since the election the tendency toward improvement is marked. We expect a heavy business next month."

Rothschild & Hadenfeldt: "We find a greater demand for our goods and money is easier. We now have more men at work in the factory than in three years."

Each day since election has shown marked indications of improvement in the jewelry



INTERIOR OF STORE OF MARKS & KRANK, SCHENECTADY, N. Y.

inated by 35 opal balloon lights. The store has a side wall case on one side which is 30 feet in length, 8 feet in width, and has plate glass balanced doors. The case is also 30 inches deep, the interior being decorated with royal purple plush. The opposite side contains a very fine cabinet, where are tastefully arranged clocks, bronzes, etc.; also on each side of the store are four 8-ft. plate glass show cases; the cases rest on massive tables. Between each case is a newel post with four branch electric lights, which are arranged to good advantage, as the lights can be used as the firm desire.

The photograph does not do full justice to the massive French plate mirror partition with statuary and tower clock in the center. For this reason is shown a photographic view of the rear, also a photo of the optical department. The partition is located in the extreme rear and the whole store's interior reflects in the mirror partition, which has a very pretty effect, arousing remarks of admiration from many customers. Back of the partition is located the optical department.

### Springfield, Mass.

The case against White and Griggs, for stealing from Hubbard's jewelry store, comes up for trial in the police court Friday.

became a partner of Charles S. Saxton. This partnership was dissolved after a few months,



INTERIOR OF STORE OF MARKS & KRANK, SCHENECTADY, N. Y.

and Mr. Hayden opened a store of his own where Eldredge & Penny are now located, but trade and from now until the holidays business promises to be lively. The condition

may be summarized from the foregoing expressions.

The leading houses are making attractive Thanksgiving displays of cut glass, etc.



INTERIOR OF STORE OF MARKS & KRANK, SCHENECTADY, N. Y.

Among the men who visited the trade last week were: E. I. McManus, San Luis Obispo; H. C. Ray, Visalia, and G. W. Hill, Lodi.

The contract has been let for the construction of the new municipal building, to cost \$275,000, and among the items of appropriations is \$3,000 for a tower clock.

Burr W. Frear, traveling salesman for the Waterbury Watch Co., returned last week from a several months' trip through Utah, Montana, and other northwestern States.

### Pacific Northwest.

W. Friedlander, Portland, Ore., formerly in the jewelry business, had judgment entered against him for \$331 last week.

J. G. Griffin, Chicago, solicitor for the Western Union Observatory Clock Co., is interviewing the trade throughout Oregon.

August Wagner, Astoria, Ore., has sold his establishment to S. K. Stanley, Jr., for \$1 800, and Mr. Stanley has given a chattel mortgage on the stock for \$165 and on the showcases and fixtures for \$300.

The South Bend Jewelry Co., South Bend, Wash., have engaged the services of H. J. Hooper, an auctioneer of San Francisco, and will conduct a 10 days' sale of their stock prior to restocking for the holiday trade.

F. E. Adams, Keene, N. H., has removed to Worcester, Mass., where he will engage in business as an optical specialist.

Secretary William Rosenstihl, of the Alabama Retail Jewelers' Association, has moved into his elegant new store on 20th St., between First and Second Aves., Birmingham, Ala.

### The "Elgin Watch Co." Cannot File Their Trade-mark.

WASHINGTON, D. C., Nov. 16.—Acting Secretary of the Treasury Curtis has informed the Collector of Customs at New York that

### Canada Notes.

S. Fitzsimmons, St. Catharine's, has given a chattel mortgage for \$220 to Harry Ellis, Toronto.

Harry Elton, jeweler, 394 Queen St. W., Toronto, is in trouble in connection with a charge of receiving stolen goods. Samuel Belts, a burglar, was, Nov. 13, convicted and sentenced to 18 months' imprisonment. Nearly 30 burglaries committed in Toronto are attributed to him. He got off with a light sentence owing to his having given the police information as to how the stolen property was disposed of. His story incriminated Elton, to whom he states that he sold two diamond rings and a gold watch stolen from the house of Mrs. Jenny Brown. Belts alleges that after buying the jewelry Elton melted the gold so as to leave no trace of the transaction. Elton was remanded for a week.

From the Towle Mfg. Co., Newburyport, Mass., and Chicago, Ill., comes a beautiful pamphlet illustrating their new flatware pattern, the Rustic. Fifteen pages, 11x7 inches, are devoted to illustrations of the pattern in plain and fancy pieces and in cutlery. The engravings are in fine half tone, and bring out the delicacy and richness of the design. The Rustic has already been extendedly described in THE CIRCULAR. It is only necessary to repeat that its pleasing appearance, combined with great strength and moderate weight due to an exceptionally economical and satisfactory distribution of metal, are noticeable features. These facts enable the company to offer meritorious goods at a reasonable price, allowing dealers to handle this pattern successfully in competition with other patterns.

## FOX TAIL CHAINS.

Orders filled promptly in Gold, Silver, German Silver.

Settings, Galleries, Ornamental Designs, Rich Borders in Rococco and Renaissance.

SEND FOR CATALOGUE

## BLANCARD & CO.,

45 & 47 John Street, - - - New York.



## Fine Rings for Holidays

EXCLUSIVE DESIGNS.

Special Orders Receive Prompt Attention.

## HENRY C. HASKELL,

11 John Street,

NEW YORK.



Dealers not receiving our new design plates will be furnished upon request.

## The Death of Claudius Saunier.

It is with deep regret that the news is received from Paris of the death of Claudius Saunier, the noted horologist. Mr. Saunier



THE LATE CLAUDIUS SAUNIER.

was ex-director of the School of Horology at Macon, and author of the great work known as Saunier's Modern Horology; Saunier's Watchmakers' Handbook, and numerous other contributions to horological literature. Indeed, at the present moment, it is hard to either enumerate or estimate the work done by this great master horologist. A fuller account of the life and work of Claudius Saunier will shortly appear in these columns.

### Canadian Pacific Railroad Co. Adopt Watch Inspection.

TORONTO, Can., Nov. 14.—On Nov. 20 an order will be issued by the Canadian Pacific Railway Co., to the effect that all employes must be supplied with watches of a certain grade. George Chillas, of Montreal, has received the appointment of time inspector, with a commission to appoint sub-inspectors in the different divisions of the system, to see that the order is duly carried into effect.

This appointment has caused some dissatisfaction among the trade on the ground that Mr. Chillas is the traveling representative of a large electro-plate house. The rivals of this firm point out that, in addition to his being enabled to travel free of expense, his new position will give him special facilities to push business at their expense, as the sub-inspectors at the various points, most of them actively engaged in the trade, will naturally be amenable to pressure on the part of their official superior. Those firms who have obtained intelligence of the move are making great efforts to secure a share of the trade resulting from the demand for watches which will be created by this order.

### The Illinois Watch Co. Start on Full Time.

SPRINGFIELD, Ill., Nov. 14.—The Illinois Watch Co. resumed operations yesterday and announced that their factory would run on full time. All of the company's traveling men have been ordered to take the road.

## Some Features of This Number.

COVER—Emblematic of Coming Prosperity and Plenty.	
“HOW TO SUCCESSFULLY CONDUCT A JEWELRY BUSINESS”—Three Competitive Essays.	pages 3-8
THE REVIVAL OF INDUSTRIAL ACTIVITY.	pages 10-14
FALL FASHIONS IN JEWELRY, SILVERWARE AND ART GOODS.	page 15
INTERIOR ARRANGEMENTS OF JEWELRY STORES—Competitive Illustrations and Descriptions.	pages 28-b-28-c
PAGE OF EFFECTIVE AND ADAPTABLE RETAIL JEWELERS' ADS.	page 29
JEWELERS' ART STATIONERY	page 41
ORIGINAL WINDOW DRESSING COMPETITION—Competitive Original Drawings and Descriptions.	pages 42-43
UP-TO-DATE JEWELRY STORES—Descriptions of Modern Jewelry Stores.	page 44
PRIZE WINDOW DECORATIONS—Photographic Reproductions and Descriptions of Jewelers' Windows.	page 45
JEWELERS' PUBLICATIONS—Books and Pamphlets for Public Distribution.	page 45
ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.	page 47
THE CONNOISSEUR—Illustration of Sèvres Vase presented to the Czar—Rambler's Notes among the Bric-à-Brac Importers.	pages 51-52

### INDEX TO ADVERTISEMENTS, PAGE 28-H.

#### Changes in the Dominion Tariff Desired by the Jewelry Trade.

TORONTO, Can., Nov. 13.—Three of the Canadian Ministers who are about to make a trip through the country to obtain the opinions of business men, as a guide in framing a new tariff, will be in Toronto Tuesday. In view of their visit, the jewelers' and silversmiths' section of the Toronto Board of Trade held a meeting this afternoon to consider the representations to be made to them as to changes affecting their interests. W. K. McNaught, of the American Watch Case Co., occupied the chair. Those present comprised members representing both the manufacturing and importing interests, including A. C. Anderson, of A. C. Anderson & Co.; Edmund Scheuer, Mr. George, manager of the Standard Silver Plate Co.; E. G. Gooderham, general manager of the Toronto Silver Plate Co.; P. W. Ellis and M. C. Ellis, of P. W. Ellis & Co.; T. H. Lee and Sydney Lee, of T. H. Lee & Sons, and others.

All the items of the tariff affecting the jewelry trade directly or indirectly were discussed and the meeting appointed M. C. Ellis and Edmund Scheuer to represent the views of the section in accordance with a presentation of the case which will be placed in their hands. This document practically endorses the existing rates of duty with the following exceptions: It recommends that all precious stones, as well as diamonds, be placed on the free list; that the duty on clock material, now 25 per cent., be reduced to 10 per cent., the same as watch material; that a similar reduction be made in the case of watch glasses; that the rate on silver novelties be fixed at 25 per cent. in place of 30.

Subsequently the Council of the Board of Trade held a meeting to discuss the circular issued by the Minister of Trade and Commerce desiring such information as would lead to the extension of Canada's foreign trade, a representative of each section of the Board being present in addition to the members of the Council, so as to secure a full representation of all interests. The jewelry trade had two efficient representatives in M. C. Ellis, a member of the Council, and W. K.

McNaught, specially appointed by the jewelers' section for the occasion.

Speaking as to the likelihood of tariff changes, P. W. Ellis said to THE CIRCULAR representative: ‘ My opinion, formed after opportunities of speaking upon the subject with many leading business men from all quarters, is that the Government do not intend materially to alter the tariff list as it affects the great bulk of industries. Combines and trusts, however, will probably be treated as they deserve, as will also the class of manufacturers who use the tariff solely for their individual advantage by keeping prices up to a point but little below the cost of foreign goods with the duty added—a direct disadvantage to the purchasing public and a perversion of the purpose for which Protection was established, viz.—to encourage home manufactures rather than to increase the cost to the consumer.’

#### New York Notes.

(Continued from page 28-f.)

A small unset diamond of good quality was found in John St., near Nassau St., last week by an employe of a Maiden Lane firm. The loser may obtain particulars by calling at the office of THE CIRCULAR.

Ludwig Nissen, of Ludwig Nissen & Co., delivered an interesting illustrated lecture Monday evening on “Gems and Jewels” before the Manufacturers' Association of Kings and Queens Counties. The lecture was delivered at the Pouch Mansion, Clinton Ave., near Green Ave., Brooklyn, and was largely attended by members of this association which corresponds in Brooklyn to the Chamber of Commerce in New York. The lecture was accompanied by stereoptical views, among the most interesting of which were photographs of the diamond mines of Africa, the machinery there employed, and the methods taken to search natives for concealed stones. Mr. Nissen touched on the history of famous diamonds of to-day, and concluded by giving a summary of the condition of the trade and revenue resulting from the present tariff on precious stones.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada, - - -	PER ANNUM.	\$2.00
Foreign Countries in Postal Union, - - -		4.00
Single Copies, - - - - -		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athéné, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamt Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Nov. 18, 1896. No. 16.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

## ANNOUNCEMENT.

This issue of THE JEWELERS' CIRCULAR is and that of Nov. 25 will be SPECIAL FALL NUMBERS.

The four Special Fall Numbers of THE JEWELERS' CIRCULAR, issued in 1894, proved a great stimulus to the Jewelry trade, and it is our intention to repeat the plan this Fall, devoting our energies, however, to two numbers instead of four.

The Fall Season of 1896 promises to be active. Advertisers, therefore, should "take the tide at the flood."

In these Special Numbers are and will be printed the Prize Essays, Drawings, Windows, Exteriors, and other matters pertinent to the Retailers' Fall Season, which were received in the competition advertised extensively in THE CIRCULAR.

These Fall Numbers will prove manuals of Fall business-bringing information to the entire Retail trade, and will be prized as such.

Advertising rates the same in these Special Numbers as in the regular issues.

THE JEWELERS' CIRCULAR PUBLISHING CO.

## NOTICE TO PRIZE COMPETITORS.

The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published from this issue onward, until all such matter is used, when the names of the successful competitors will be announced.

Figures Indicative of the Return of Commercial Vigor.

A TRUSTWORTHY barometer showing the state of the jewelry manufacturing business re-

sides in the withdrawal of jewelers' gold bars from the Sub-Treasury. The increase or decline in the value of the withdrawals of these bars, it is safe to say, indicates a commensurate increase or decline in the production of

in that part of the entire jewelry industry in which gold enters. The accompanying tables, kindly compiled for and furnished to THE JEWELERS' CIRCULAR by Deputy Assistant Treasurer Muhlemann, therefore, are full of interest at this time.

It cannot be said that 1895 was a prosperous year for the jewelry industry, but 1896 up till Nov. 1, has been worse than 1895, for, while the opening months of 1896 compared well with the same months of 1895, there was an enormous falling off in July, August, September and October. However, it will be seen that one-half of the month of November shows up well, the withdrawals for 11 days being nearly \$267,000. At this rate of withdrawal, November, 1896, will equal or nearly equal November, 1895. This is not a showing that indicates a "boom." But the jewelers, as well as others in the business world,

## GOLD BARS EXCHANGED FOR GOLD COIN FOR JEWELERS' USE.

	1895.	1896.
January .....	\$579,426.45	\$560,426.03
February .....	457,784.65	547,417.13
March .....	349,107.84	591,195.32
April .....	327,048.72	416,702.31
May .....	334,011.42	382,430.67
June .....	390,406.60	380,210.07
July .....	440,895.40	375,722.31
August .....	528,480.49	319,720.22
September .....	760,158.90	407,427.14
October .....	784,356.20	602,981.75
November .....	605,461.67	
December .....	323,334.90	

## GOLD BARS EXCHANGED FOR GOLD COIN.

Nov.	\$16,139
2 .....	44,705
4 .....	21,187
5 .....	42,735
6 .....	20,475
7 .....	21,240
9 .....	42,630
10 .....	5,085
11 .....	10,538
12 .....	25,923
13 .....	16,247
14 .....	
Total .....	\$266,904

jewelry by the manufacturers; and, as their production is governed by the demand from the retailers, this increase or decline of withdrawals indicates a commensurate increase or decline in the volume of business transacted

want no artificial booms that are certain to end in collapse and reaction, but a conservative and gradual restoration of commercial vigor; and thus the tables here indicate is at hand in the jewelry industry.

**The Coming of the Goddess Prosperity.**

PERHAPS there is no branch of his art that taxes the designer's talent so greatly as the production of book and pamphlet covers. When purely decorative effect is desired, no matter howsoever elaborate and intricate it may be, his task is comparatively an easy one; but where it is demanded that the design be both decorative and symbolical, the difficultness of the task is more than doubled. The two requisites battle with each other, and unless

the designer has some of the temperament and feeling of the poet, the result is apt to show a predominance of the one with the sacrifice of the other. But where the designer has the mind of the poet as well as the deftness of the artist, his productions will be remarkable specimens of decorative art. Such a work, we unhesitatingly assert, is the front cover design of this Fall edition of THE CIRCULAR. Here we see Prosperity, personified by a perfectly modeled woman, firm in muscle and healthy in contour, emerging in a blaze of light from the darkness of past industrial depression. This figure is a perfect work of art in itself. She brings hope and joy to the American people who are emblemized in the suggestion of Old Glory that forms the background. The season of holidays is suggested in the border work of holly and in the wreath that Prosperity carries. The necessary lettering has been subordinated to the main purpose of the design. Thus the design represents the coming of prosperous times, or rather, with the inauguration of the Fall and holiday season, the coming of prosperous times in the United States after a period of depression, through the expression of non-partisan patriotism in the recent election. All the details of design necessary to bring out the story have been blended with notable skill, no redundancy nor overburdening being visible or interfering with the salient feature of the *ensemble*, the goddess Prosperity. She is a welcome figure, handsome, strong, firm and healthy, and in her very tread life and joy seem to follow.

### New York Notes.

Averbeck & Averbeck have entered a judgment for \$90.09 against Max Appel.

Charles F. Wood, of Charles F. Wood & Co., was confined to his home last week with a sprained ankle, the result of a fall from his bicycle.

The receiver's sale of the stock, plant, machinery, tools, etc., of Thornton & Co., silversmiths, was postponed Nov. 10, until Friday next. The sale will take place at 111 Broadway.

Application was made to Judge Smyth, in the Supreme Court, Monday, for the appointment of a referee to determine the indebtedness existing between Casperfeld & Co. and S. F. Myers & Co. There was no opposition to the motion.

The trial of J. Dennaker, the jeweler of Hoboken indicted for swindling Chas. F. Wood & Co., N. H. White & Co., Jno. R. Wood & Sons, and other wholesale jewelers was to have come up Thursday in the Court of General Sessions, but was postponed until to-day.

A second dividend, amounting to 25 per cent. of the indebtedness, is now in the hands of the receiver of the Chas. Jacques Clock Co., and will soon be distributed to the creditors. This, with the former dividend, makes the aggregate amount to creditors, so far, 75 per cent. of all claims.

Judgments against S. F. Myers & Co. have been filed by the Keystone Watch Case Co. for \$3,802.04; by the First National Bank, of

Milwaukee, for \$5,811.33. Judgment against the same and Henry A. Casperfeld has been filed by the Merchants' Exchange National Bank for \$1,435.77.

A new firm of diamond importers and manufacturing jewelers has been formed by William Matschke and Geo. A. Gerlach, under the name of Geo. A. Gerlach & Co. Both partners have been heretofore connected with Kuhn, Doerflinger & Co. for the past 15 years. Their office is at 18 John St.

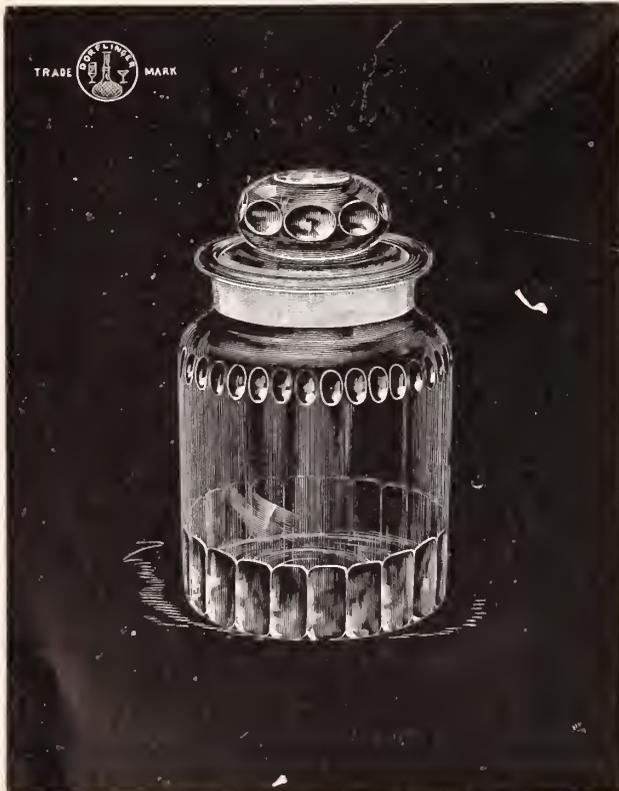
The Grand Jury, Friday, indicted Samuel Hoffman, 25 years old, 222 E. 84th St., for grand larceny. Hoffman, who had sold goods for Jacob Pohn, jeweler, 104 Fulton St., was accused by Mr. Pohn of pawning sample watches worth \$90, which he held on memorandum. Hoffman was committed to the Tombs under \$1,000 bail.

R., L. & M. Friedlander, 30 Maiden Lane, are among those who through good business judgment escaped being victimized by the syndicate of robbers known as the "Valentine gang." C. H. McLaughlin, believed to be one of the gang's leaders, called on Messrs. Friedlander and placed an order for 100 "Regent" bicycles, giving, as in all cases, the firm of J. H. Baker & Co. as reference. Though the latter appeared satisfactory, Messrs. Friedlander were suspicious and declined to fill the order.

Goldsmith & Weil have entered a judgment for \$511.67 against M. Eugene Hemmendinger.

(New York Notes continued on page 28d.)

# DORFLINGER'S AMERICAN CUT GLASS.



\*\*\*

This shows shape and style of our celebrated Cigar or Tobacco Jars. They are made in a number of sizes, plain and in various cuttings.

\*\*\*

## C. Dorflinger & Sons,

36 MURRAY STREET,  
915 BROADWAY,

New York.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WATCH, CLOCK AND JEWELRY REPAIRER**; single; 12 years' experience; good reference. Ed. S., Watchmaker, Sidney, O.

**RINGMAKER**, first-class, desires steady position; capable of taking charge of factory. Address X. X., care JEWELERS' CIRCULAR.

**SITUATION**, by a skillful watchmaker and engraver, 18 years' experience, sober and reliable; A1 reference. Dan. C. Lawrence, Quincy, Ill.

**POSITION WANTED** in wholesale jewelry house; 25 years' experience as traveler and in office; best references. Address A. W. S., care JEWELERS' CIRCULAR.

**YOUNG MAN**, 25, desires position with manufacturing jeweler, silversmith or precious stone house; unquestioned reference. Address H., care JEWELERS' CIRCULAR.

**EXPERIENCED YOUNG MAN** wants to represent manufacturing jewelry concern in New York or on the road. Address Experienced, care JEWELERS' CIRCULAR.

**A GOOD DIE SINKER**, cutter, maker, chaser, etc., acquainted with all the work in a silver or jewelry factory, wants position. Address D. C. 37, care JEWELERS' CIRCULAR.

**A FIRST-CLASS MAN**, ten years' experience, wants position now or Jan. 1st as salesman for manufacturers' line, gold or silver goods. Address G. L. F., care JEWELERS' CIRCULAR.

**POSITION WANTED**, by first-class watchmaker, jeweler, optician and salesman, 26 years of age; single, with 7 years' experience; can furnish A1 references. Address Pa. X., care JEWELERS' CIRCULAR.

**SITUATION WANTED**—By a watchmaker of first-class abilities; no bad habits; excellent tools; has some knowledge of optics; undoubted references; New York or vicinity preferred. Address J. W., care JEWELERS' CIRCULAR.

**A TRAVELER** of 20 years' experience, and who commands an excellent southern trade, desires to make a change; watches, diamonds, or jewelry, either manufacturing or jobbing line; highest references. Box 255, care JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—An optical workman; one who is first-class on perfection in focal work and surface grinding; position permanent. Address, giving age, experience and salary expected, P. O. Box 358, Richmond, Va.

## Business Opportunities.

**IN CENTRAL MICHIGAN**, town of 1,800 inhabitants, a well-established jewelry and optical business at a sacrifice; no competition. Address L. T. W., care JEWELERS' CIRCULAR.

**THE RIGHT PARTY** can buy a well-established business in a prosperous Kentucky town of 2,500 population; \$1,000 cash will close the deal; this is a splendid opening. Address Albert Bros., Wholesale Jewelers, Cincinnati, Ohio.

**FOR SALE**—A well-established jewelry business with A1 reputation; best location in Columbus, O.; bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**FOR SALE** in Philadelphia, a desirable business in a fine locality; clean stock about \$8,000, which can be reduced if desired; walnut fixtures, fine regulator, safes, etc.; good run of work; established 12 years. Address O. E., care JEWELERS' CIRCULAR.

**FOR SALE**—The old and well-established jewelry store, located in Harvard Square, Cambridge, Mass., widely known as the "Holyoke store," including the stock, fixtures and good will; a bargain and a rare chance. Inquire of H. L. Parker, Jr., Worcester, Mass., or on the premises.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

## For Sale.

**ONE MARINE CHRONOMETER**, one universal lathe with slide rest, and one rounding-up tool, all in perfect condition, for sale cheap. Levinson, 33 Division St., New York.

## FOR RENT.

Large Office, **5th Floor - - Corbin Building.**

Will let very low for **Three Years.**

APPLY, - - - -

**JOSEPH FAHYS & CO.,**  
NO. 54 MAIDEN LANE, N. Y.

## FINE CASES . . . . .

for Jewelry, Silverware, etc.  
Hardwood Chests, Trays and  
sample cases. Business established in 1870.

**Samuel C. Jackson's Son,**  
180 Broadway, N. Y.

## CROUCH & FITZGERALD.



Jewelry Trunks  
and Cases,

161  
Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
723 6th Ave.,  
NEW YORK

**A. J. COMRIE,**  
AUCTIONEER,  
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS.

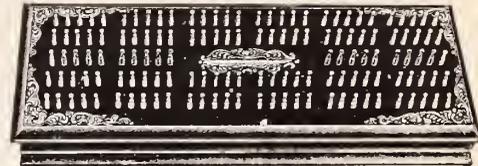
**WATCH** **GOLD FILLED** **CASES**

**Fahys 4K**  
**MONARCH**

THE PERFECTION  
"PULL UP"

## CRIBBAGE BOARD

AND GENERAL  
GAME COUNTER.



The "PULL UP" is the best Cribbage Board on the market and is equally desirable for all games requiring a high count, as Pinochle, Bezique, etc., etc. When once seen players will use no other counter.

It is very suitable for presents and prizes, is made in ebony finish or real Burmah mahogany and has fine Sterling trimmings.

Retails at \$5.00 and pays good profit.  
Manufactured by the Specialty Co., Cortland, N.Y.

**J. T. SCOTT & CO.,**

GENERAL AGENTS,  
4 MAIDEN LANE, - - NEW YORK

? **WHY** DO PEOPLE DO BUSINESS WITH ME?

IT'S VERY SIMPLE. EVERYTHING I MAKE HAS ART IN IT AND SHOWS ORIGINALITY.

**G. W. DOVER,**

MANUFACTURER OF

Jewel Settings, Ornaments,

Etc., In All Metals.

235 Eddy St., - PROVIDENCE, R. I.

**JOHN P. CAMPBELL,**

MANUFACTURER OF

## WATCH CASES.

ALL KINDS OF SPECIAL CASE WORK.  
REPAIRING A SPECIALTY.

43 John Street, New York.

Royal Arcanum and Maltique Ladies' Enamel Cases

Send for  
New Catalogue  
of 200 Books

pertaining to the Jewelry, Watchmaking, Assaying, Engraving, Optical and Kindred lines, published or for sale by the Jewelers' Circular Publishing Co. The only complete Catalogue published for these trades.

Sent Free upon Application.

The Jewelers' Circular Pub. Co.,

189 BROADWAY, N. Y.

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### The Contract Labor Law Case Against Coetermans-Henrichs-Keck Co.

CINCINNATI, O., Nov. 14.—The trial of the alien contract labor law case brought against the Coetermans-Henrichs-Keck Diamond Cutting Co., Herman Keck and M. Von Reith, by the Government, begun Nov. 7, in the United States Circuit Court, before District Judge Eli S. Hammond, of Memphis, Tenn., is over. United States District Attorney Harlan Cleveland and Wm. H. Cochran, of New York, counsel for the Immigration Bureau of the United States, looked after the case for the Government, while attorneys Rankin D. Jones and Francis B. James represented the defendants. About 60 witnesses were examined, and their testimony taken by depositions.

Mr. Cochran made the opening remarks to the jurors. He said that in May of 1895 Von

Reith, one of the defendants, who was a diamond cutter from Amsterdam, made a contract with 13 workmen of his town, to come to America and enter into the employ of the Keck Co. of this city. The emigrants, upon being examined at Ellis Island, told this to the inspectors, and, as a result, the men were ordered deported. Mr. Cochran said that upon Mr. Keck hearing of this the latter rushed to the men while they were still aboard the vessel and told them to make application to the inspectors for a rehearing of their cases, and to swear that their first testimony was all false, and that they were all skilled artisans, and that they had not come to this country under contract. The men were given a rehearing, but it did not satisfy the Inspectors, who ordered the men sent back to their own country. Mr. Cochran

further told how Mr. Keck again appeared before the men secretly and told them to go back quietly, and that he would take a swift ocean steamer on the next day and follow them over the sea and arrive there a short time after they did. Once there, so Mr. Cochran said, Mr. Keck told the men that he would get them into America all right.

In presenting his statement of the case to the jury Mr. Jones, on behalf of the defendants, said that it could be shown that there was no established diamond-cutting industry in this country at the time that the men were brought to this country, and that that business is still in its infancy here. Besides, he heard that people employed in such occupations must be skilled in order to carry the industry on at all. Mr. Jones devoted fully three-quarters of an hour to telling about the business.

A large number of prominent local jewelers were placed on the stand and it was endeavored to bring out from them an admission that diamond cutting was engaged in in this country before the bringing here of the cutters from Europe, or previous to 1885. None had any recollection of ever hearing of an American diamond cutter until the local firm introduced the foreigners to the trade.

The case will go to the jury Monday. Mr. Keck is sure of a verdict in his favor.

Among the traveling men in Springfield, Mass., the past week were: W. H. Carroll, Rest Fenner Smith Co; V. W. Henderson, Enos Richardson & Co.; B. F. Griscom, Bip-part & Co.; Joseph A. Cheney, Ludwig Nissen & Co.; Max Z. Stein, the Metzger & Stein Co.; William Fenton, Jr.; E. Horton, J. B. Bowden & Co.; C. H. Buxton, Dennison Mfg. Co.; I. J. A. Coog, Louis Kaufman & Co.; Mr. Codding, Codding Bros. & Heilborn; E. S. Shepherd, R. F. Simmons & Co.; R. F. Wilkinson, for Nelson H. Brown; E. A. Bigelow, Hayden Mfg. Co.; R. B. Wallace, R. Wallace & Sons Mfg. Co.

Commercial travelers are thronging the Chicago hotels again in large numbers. The election of McKinley seems to have had the result of ordering them all out, and the fields that have been barren of the grip-carrying brigade for many months are once more peopled with the men of the smile and the new joke. Among those met the past week were: Mr. Brower, R. L. Griffith & Son; Herbert Bliss, Bliss Bros.; Mr. Collum, Hutchison & Huestis; Mr. Platt, Foster & Bailey; Mr. Whiting, S. E. Fisher & Co.; Mr. Weeks, Wightman & Hough Co.; Mr. Richardson, G. A. Dean & Co.; C. H. Higbee, Potter & Buffinton; J. W. Armbruster, Illinois Watch Co.; Harry Scofield, Lincoln, Bacon & Co.; G. C. Hudson, H. F. Barrows & Co.; Mr. Levy, L. & M. Kahn & Co.

Travelers in New Haven, Conn., last week were: Mr. Bioren, Bioren Bros.; Mr. Medbury, F. M. Whiting Co.; Mr. Wilcox, Pair-point Mfg. Co.; representative of Meriden Silver Plate Co.; representative of Sandland, Capron & Co.; Mr. Harmon, M. B. Bryant & Co.

# Effective Retail Jewelers' Advertisements.

WELL WORDED, WELL ARRANGED AND BUSINESS-BRINGING ADS. THAT CAN BE ADAPTED BY ALL JEWELERS.

## THEODORE A. KOHN & SON Jewelers

56 WEST TWENTY-THIRD STREET

Direct attention to their assortment of

### STERLING SILVER NOVELTIES

#### TOILET WARES

Floral Pattern

Adequate Weight and Superior Finish

- Nail Files and Hooks, \$1.50
- Nail Polishers, . . . 2.00
- Bonnet Brushes, . . . 2.25
- Velvet Brushes, . . . 3.00
- Large Cloth Brushes, 4.50
- Hair Brushes, . . . 4.25
- Large Hair Brushes, 5.00
- Mirrors, . . . . . 9.00
- Large Mirrors, . . . 10.00

#### CHAIN PURSES

A Remarkable Variety

- Flat Purses,  
\$2.50 \$3.00 \$3.50
- Extension Purses,  
\$7.75 \$8.50 \$12.00
- Set with Amethysts and Topaz,  
\$15.00 \$20.00 \$25.00  
\$35.00 \$45.00 \$60.00

## Knowing How

Very necessary it is for the public to have their Watches, Clocks and Jewelry promptly and correctly repaired; we have added to this department of our business the service of Mr. S. H. Fuhrman, a young man of marked ability as a watch-maker, thoroughly conversant with every part of the trade. We think we can safely say without misrepresentation that we have the best repair department in Southern Kansas. It shall be our aim in the future as in the past to do all in our power to deserve your good will and confidence.

### Truby's,

Established  
1871.

The Great Jewelers of  
Independence.

## A CLOSE



## STUDENT

Of current events must know that it is not necessary to hold your newspaper next to your nose to read it. Nearsightedness can be corrected by the use of a pair of eyeglasses we will show you on application. We have them of the best grades—all styles of rims. An expert optician will examine your eyes and fit you properly.

### A. Claus

Springfield's Jeweler  
And Optician.  
210 South Sixth.



### TWO RINGS

Always travel with Cupid, and two rings travel with the rings we sell—the ring itself and the ring of Honesty—Honesty in Material, Workmanship and price.

THE machinery that runs this Jewelry Business is honesty. If you buy a baby pin here it will be a good baby pin—it will be good when baby is a woman. If you buy a watch here it will be a good watch. Buy something and see if this isn't so.

A. R. VANDERBILT,  
Reliable Jeweler.



## This is the Month of Weddings.

The month when every diamond ring seems to reflect a masculine face. This is the store to buy wedding presents or any other kind of a present for that matter.

Here are a few just to start you thinking:

- A Single Stone Diamond Ring.
- An 18 karat Flat Band or Oval Ring.
- Silverware, Knives, Forks and Spoons, Etc.

H. F. YERGEY,  
JEWELER,  
225 Locust St., Columbia, Pa.

## Do You Appreciate

This combination? Best quality of workmanship and lowest possible prices.

Our stock of watches is modern and attractive. Not a shopworn one among them. We sell ladies' gold filled watches from \$8.00 to \$17.00. Gold watches, \$20.00 to \$30.00, your choice of movements. Gentlemen's gold filled from \$14.00 to \$25.00; \$22.50 buys a modern full jeweled nickel Waltham movement in the best gold filled case made.

R. A. & F. P. Davis,  
—JEWELERS—

273 Main Street,  
Opp. Academy of Music,  
Northampton, Mass.



### BRIDAL GIFTS In Precious-Stone Jewelry

There is a daintiness of treatment—an entire absence of the commonplace in all our Precious-Stone Jewelry. For the Fall season we have prepared a superb stock of Jeweled Pendants, Brooches, Finger Rings, Necklaces and

Ornaments for the Hair.

J. E. Caldwell & Co.

Diamond Merchants  
Jewelers  
Silversmiths  
Importers of Art  
Objects

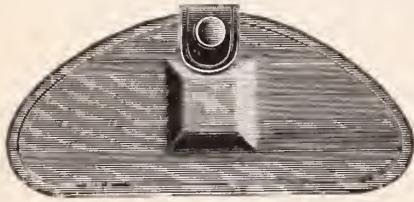
902  
Chestnut St.,  
Philadelphia.

Trade Gossip.

A. N. Clark, manufacturer of watch keys and watchmakers' and jewelers' tools, Plainville, Conn., has obtained a design patent on a match-box.

An interesting window display, attracting considerable attention, is that of Jacot & Son, 39 Union Square, New York. It consists of a collection of interchangeable cylinders for musical boxes of various sizes. The cylinders represent 200,000 pins.

Albert Bros., Cincinnati, O., are making a specialty this season of clocks and watches, in which they are prepared to fill all orders, large or small. Every dealer should consult them if they are interested in bronzes, as they have



EXTRA THIN.



IN TWO SIZES.

KOENEN'S NEW SHELL CASE

FOR OFFSET EYEGLASSES.

THE LATEST AND BEST. THIN AND STRONG.

Manufactured and Patented by

A. KOENEN & BRO., 81 Nassau St., N. Y.

SOLD BY JOBBING TRADE.

one of the largest and cheapest lines in the market.

"The Morocco," the new watch box imported exclusively by S. & A. Borgzinner, 82-84 Nassau St., New York, is establishing records for big sales. Mr. Borgzinner said: "The success of the moroccine is surpassing our expectations. We are glad to say, however, that we were sanguine enough to order a large stock of this box at once, which now enables us to fill all orders promptly."

Jos. Noterman & Co., manufacturing jewelers, Cincinnati, O., are having a boom in business this week. They have put on their full force and are working full time, and expect to keep up this rate the rest of the year. The trade know that this house have one of the best equipped factories in the west and the facilities for turning out all ordered work promptly and with dispatch. They kept their regular force at work on stock all Summer, and while many are short on many lines they have a full stock and can accommodate the trade at short notice. They have one of the largest stocks of mountings in the west and are taking large orders.

The Towle Mfg. Co., Newburyport, Mass., and Chicago, Ill., have put in the market a remarkably interesting souvenir spoon entitled "Ye Olde Kentucky Home." The souvenir portion of the design is embodied in the bowl, which is combined with the handles of three of the company's beautiful patterns, Old English, Princess, and Rustic. The design in the bowl consists of a characteristic Kentuckian scene, in which an old negro sits on a bench before the door of a cottage playing a fiddle, while an old negress stands in the doorway listening. A dog is seen playing in the path, while chickens are feeding on the grass plot. The sun is setting behind the cottage and lights up a few bars from the famous ballad, "My Old Kentucky Home, Good Night." The whole picture is one of simple happiness and peace. The die work is of the finest character, and altogether this one of the

best and most interesting souvenir spoons ever produced. It will have a large and continued sale. The spoon is made in silver, .925 fine.

The 21st annual catalogue issued by Lapp & Flershem, Chicago, Ill., "The Busiest House in America," has just been sent to the trade. Like their catalogue of last year, it is in an enlarged size, containing 512 pages, 9x12 inches, and gives more and better illustrations and descriptions of the leading goods handled by this firm than did any former list. The catalogue of Lapp & Flershem is so well known to the trade at large that a description of this issue, which in general arrangement and appearance is similar to former editions, is superfluous. Suffice to say that the firm still continue the policy adhered to for the past 16 years of letting neither their name nor address appear anywhere in or on the volume. The jeweler may, therefore, freely use the catalogue before his customers, in taking orders, particularly as the prices stated in the book are all subject to a uniform rate of discount. An idea of the completeness of the catalogue may be had from the number of pages used to illustrate the following prominent lines: Silver plated hollowware, novelties, etc., 115 pages; plated spoons, forks, cutlery, etc., 25 pages; sterling silver tableware and novelties, 57 pages; optical goods, 20 pages; clocks, 46 pages; watches and movements, 55 pages; diamond and gold jewelry, 31 pages; emblems and badges, 29 pages, etc. The tools and materials supplied by Lapp & Flershem are not enumerated in this catalogue, but are published in a separate volume.

CADIZ, Ky., Nov. 11, 1896.

Editor of THE JEWELERS' CIRCULAR:

Sample copy to hand to-day. I am well pleased with THE CIRCULAR, as it abounds with fresh and useful information. I therefore show my appreciation for it by enclosing my subscription. Please start me with November.

T. B. RANDOLPH.

American Watches...

All Makes and Grades of Movements in Gold, Gold Filled and Silver Cases, also Gold Cases Mounted with Diamonds.

New Varieties and Large Assortment of

Diamond and Gold Jewelry

KOCH, DREYFUS & Co.,

IMPORTERS AND DEALERS IN

EVERYTHING FOR THE RETAIL JEWELER,

22 John Street, = = = = = = = = = = New York.

**Canada and other Provinces.**

William E. Mahoney, Halifax, has assigned. James McDougall, Richbucto, N. B., has sold out.

J. D. Brokenshire, Halifax, has retired from business.

E. G. Sadler, Maxville, Ont., has retired from business.

Chas. Loup, late of Kentville, N. S., has removed to Lunenburg, N. S.

Wm. Fairall intends to open up a jewelry store in Fort William shortly.

Edward Jordan has given a chattel mortgage to G. Jordan, Chatham, Ont.

A judgment summons has been taken out against P. G. Melanson, Middleton. Amount \$68.

William A. Short, Iroquois, Ont., has given a chattel mortgage to G. Serviss, jeweler. Amount \$98.

The Toronto Silver Plate Co. have issued a writ against the Gananoque Hotel Co., Ltd. Amount \$859.

S. Fitzsimmons has given a chattel mortgage to H. Ellis, jeweler, St. Catherines, Ont. Amount, \$220.

The real estate of Foucher, Fils & Co., jewelers, etc., Montreal, is advertised for sale by auction on Nov. 30.

B. Tippett has returned to North Bay, Nipissing District, and will open a jewelry business for himself.

Mrs. T. F. Fawkes, Ingersoll, Ont., is winding up her jewelry business and has removed the stock to her residence.

A chattel mortgage against L. B. Blasdell, Winnipeg, has been foreclosed and the stock sold to D. R. Dingwell.

Adams & Co., Quebec, furnishers of high class church ornaments, have registered Michael D. Brochu and Amadee H. Adams as proprietors.

Two further arrests have been made in connection with the Andrew's jewelry store burglary in Winnipeg. The parties are Michael and Tony Egan. A large quantity of the missing goods was found in their possession.

The *Hamilton Evening Times* under date Nov. 11, says: "Mr. Thomas F. Howell, a well known young man of this city, and manager of the American National Watch Company, called on Chief of Police Smith to-day, and showed him a box of samples of the gold plated watches which the company is selling for \$3.75, on presentation of a card representing purchases to the amount of \$5, made at any of the stores where the watches have been introduced for advertising purposes. The only reason why Mr. Howell has not been at the head office in Toronto lately is that he has been in the hands of a physician. Chief Smith was satisfied that the business he is in is quite legitimate. Mr. Howell says he has distributed 15,000 cards already, and that 500 have been given out to customers by one prominent city merchant. Each card with \$3.75 will represent a watch, when card shows purchases amounting to \$5."

Ministers who are to conduct the tariff inquiry began their work on Tuesday morning, Nov. 17. The Board of Trade rooms, Toronto,

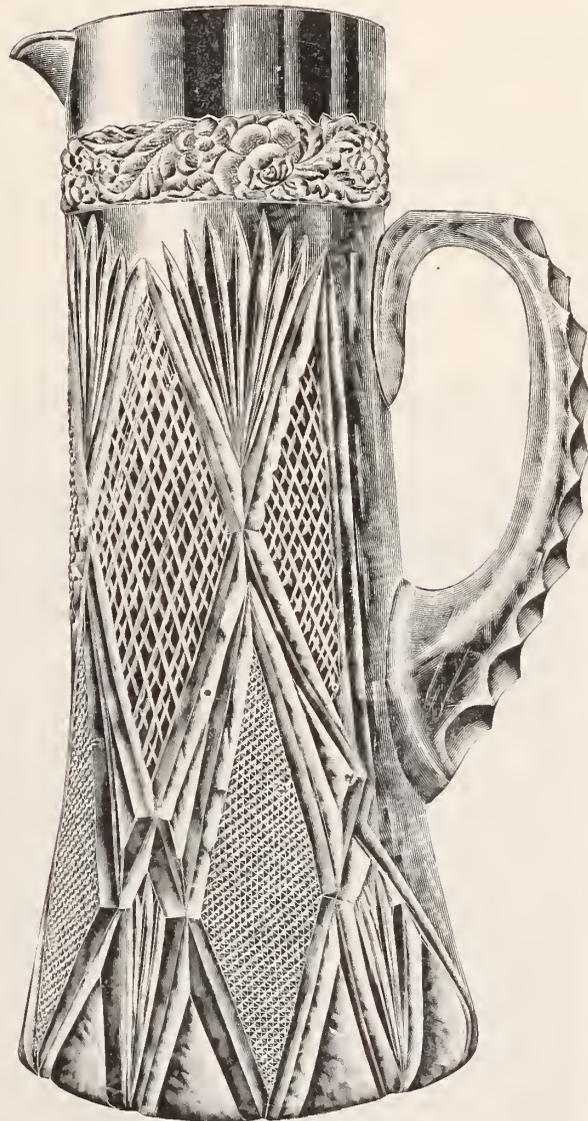
**OPPENHEIMER BROS. & VEITH,**

CUTTERS OF DIAMONDS,

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

**Your Holiday Wants....**



in Sterling Silver Mounted Cut Glass and Sterling Silver Wares. No finer lines shown. . . .



**Decanters,  
Jugs,  
Loving Cups, Etc.**



**Hollow Ware.**



**Toilet Ware.**



**Sterling Silver  
and Sterling Silver Gilt and Jewel  
Combinations.**



**Canes,  
Umbrellas and  
Opera Glasses.**

**J. F. FRADLEY & CO.,  
SILVERSMITHS,**

114 East 14th Street, - - - - New York.

have been placed at their disposal and parties who desire to be heard are requested to give early notice to Edgar A. Wills, secretary of the Board of Trade, Toronto, who will make the necessary arrangements. While the Ministers will endeavor to receive all who have views to present, it is hoped that representatives of the different lines of industry may be chosen, so that as much ground as possible may be covered in the time available. The Ministers will subsequently visit Hamilton, London, and possibly other points in Ontario. Dates for these visits will be announced hereafter. As this is a matter highly important to the future of the Canadian jewelry and allied trades, it is expected that whatever representations are made will be as nearly unanimous as possible.

### St. Louis.

Edward H. Pelton, secretary of the Pelton Bros. Silver Plate Co., left on a business trip on the 10th inst.

A visitor in town this week was Chas. J. Rausch, who is now with L. H. Keller & Co., New York. He was formerly connected with Geo. H. Kettmann & Co.

Out-of-town jewelers here last week were: John Roark, Winchester, Ill.; John Koetting, St. Genevieve, Mo.; J. L. Wolff, Red Bud, Ill.; Fred. Simon, Collinsville, Ill.; Jos. Linz, of J. Linz & Bro., Dallas, Tex.; F. W. Steadley, Steadley Bros., Carthage Mo.; Aug. Winkler, Poplar Bluff, Mo.; John G. Weber, Marine, Ill.

A. S. Aloe Co. moved last week to their elegant new store, 517 Olive St. The new building is a four-story buff brick structure with finished basement, and has been specially constructed for the firm. The ground floor is devoted to the optical department, where all appliances for fitting and adjusting glasses are shown. On the same floor is also the photographic department, with cameras, kodaks and all necessary adjuncts in these lines. The second floor is devoted entirely to surgical implements and the necessary auxiliaries of this branch of the trade. The third floor is given over to all sorts of mathematical instruments used in architecture, mining, draughting, civil engineering, etc. The fourth floor, the internal arrangements of which are as yet not complete, will be devoted entirely to an optical factory. Altogether the entire establishment is a great credit to the city, and the firm are to be congratulated for their enterprise in giving this city one of the most complete stores of the kind in the country.

### Pittsburgh.

Harry B. Hayes and Mrs. Hayes are in New York.

G. B. Barrett, who has just returned from Kansas, will leave this week for New York.

William Petty, for the past 20 years a prominent jeweler of this city, is now with West, White & Hartman.

Marjorie, the 10-year-old daughter of J. F. Nichol-on, Mayor and jeweler of Monongahela

City, died of diphtheria on the evening of Nov. 14.

Visiting jewelers in this city last week were: R. B. Fisher, Greensburg, Pa.; Adam Fisher, Greensburg, Pa.; Thomas Maher, Clarksville, Pa.; L. C. Brehm, West Newton, Pa.; J. W. Caler, Beaver, Pa.; D. L. Cleland, Butler, Pa.; J. G. Buckheit, McDonald, Pa.

C. F. Gillis and A. W. Crostley, clerks of the Adams Express Co., in this city, were arrested on Nov. 11, on a charge of embezzlement preferred by S. W. Terry, an official of the company. The men are accused of stealing packages and money intrusted to their care by the company. A decoy package was successfully used. The majority of jewelers in the city are losers. Hardy & Hayes lost a diamond ring valued at \$155, which was the highest priced one of three which were being returned to the firm. Frank A. Land lost a valuable diamond and several fine repair jobs from Sistrerville. The men are held for court.

For the accommodation of out-of-town jewelers who desire to register when visiting New York, the Jewelers' League has placed in its office, 170 Broadway, a registration book, and extends to all a cordial invitation to avail themselves of it. "Whether members of the League or not," said Mr. Stevens, the secretary, "we want all jewelers to come in and make themselves at home. We want them all, and their friends, too."

## A Profitable Side Line.

### The Most Desirable

goods for Jewelers to handle in connection with other lines are

### Rogers Statuette Groups.

We desire to correspond with an enterprising dealer in every town, in regard to an agency for these groups. Write for catalogue and terms.



**ROGERS  
STATUETTE CO.,**

440 PEARL ST.,  
NEW YORK.



**OTHELLO.**

Height, 23 inches. Length of Base, 19½ inches. Depth, from Front of Base, 13¼ inches. Retail Price, \$20.00.

### "ROGERS GROUPS."

A term synonymous  
with "Perfect Art."

"Rogers Groups," says *The New England Magazine*, "is a term which has long been synonymous for art as perfect as the most costly marbles of foreign galleries, yet in available and satisfactory forms, bringing them within the reach of those whose appreciation of beauty is not diminished by limited means."

Over 40 Subjects. Retail  
prices, \$6.00 to \$20.00 each.

**Boston.**

D. Glodt & Co. have purchased the Raymond establishment at 35 Beach St., this city.

J. B. McCloskey, of Nelson H. Brown's, has been elected a member of the executive committee of the William E. Russell Club, so named in honor of the late lamented ex-Governor of Massachusetts.

Charles D. Tucker, formerly with Nelson H. Brown, has bought out E. W. Mitchell, Medford Square, Medford, Mass., and added an optical department, having taken a preparatory course of study in the science of fitting glasses to the eye.

In the Superior Court, Thursday, the case of ex-Superintendent W. B. Learned vs. the E. Howard Watch & Clock Co. came to trial. Suit was on a contract, and was brought to recover \$1,100 alleged to be due the plaintiff as superintendent for services. The verdict was an award of \$89, virtually sustaining the contention of the defendants.

Joshua Burton, a man of 24 years, discouraged because he was out of work and homeless, broke a plate glass window in the store of George E. Homer last Wednesday night by throwing a brick through it. He gave himself up, saying that he wanted to be arrested and sentenced for the Winter, and was booked on the charge of malicious mischief.

B. L. Bogle, of Bogle Bros., formerly in the jobbing trade on Summer St., this city, was here from White River Junction during the week. He was welcomed heartily by his friends in the trade. C. C. Bogle, whose impaired health was the immediate cause of the firm's return to Vermont, is much improved since their removal from Boston.

Mr. Woodman, of the Woodman-Cook Co., manufacturers of silver plated ware, with an office in this city and factory in Portland, Me., says that their plant is running to its full capacity on orders and with extra men added to the force, the majority of the employes being kept at work overtime until 10 o'clock p. m., daily, except on Saturday.

Commodore Charles F. Morrill states that since election he has secured leases for portions of the new building to be erected by him at the corner of Bromfield and Washington Sts., and negotiations, which were in abeyance on account of the uncertainties of the campaign, have been resumed with a view to a speedy carrying out of the plans for the building of the structure.

Buyers have been more numerous in town the past week, and the sale of holiday novelties has improved. Among the visitors were: W. E. Lackey, Milford; A. B. Bruneau, Fall River; Phoebe Clisby, Nantucket; Edward Moulton, Worcester, Mass.; George H. Tilton, Rochester; D. E. Gordon, Hillsboro Bridge, N. H.; J. R. Ferguson, Ferguson & Page, St. John, N. B.; Col. C. H. Osgood, Lewiston; O. F. Hall, Norridgewock; George E. Twombly, Saco, Me.; F. H. Joslyn, West Randolph; N. C. Dodge, Springfield; Harry A. Holton and B. L. Bogle, of Bogle Bros., White River Junction, Vt.

**To the Retail Jewelry Trade...**

Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

**RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

**The Great Boom**

in business has not caught us napping. Expecting the favorable result of the election and noticing the rapidly increasing popularity of

**THE STANDARD CUT GLASS,**

we have increased our facilities and actual floor space by one-half. Still it is necessary to

**ORDER AT ONCE**

to assure prompt delivery. No richer, more beautiful or in any way more desirable Cut Glass in the market.

**STANDARD CUT GLASS CO.,**

545 to 549 WEST 22d STREET,  
NEW YORK.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**T**RAVELING men in Indianapolis, Ind., last week included: G. C. Hudson, H. F. Barrows & Co.; Robt. Moorhead, R. L. Moorhead & Co.;

F. E. Jack, Queen City Silver Co.; H. A. Scofield, Bennett, Melcher & Co.; J. F. Townley, Ripley-Howland Mfg. Co.; G. Rodenberg, S. & B. Lederer; H. E. Cobb, Daggett & Clap; Wm. W. Middlebrook, B. A. Ballou & Co.; J. P. Creal, Warner Silver Mfg. Co.; Geo. Whiting, S. E. Fisher & Co.; Ed. A. Manheimer, Illinois Watch Case Co.; Herbert W. Van Houten, for C. Sydney Smith; Chas. Marsh, C. A. Marsh & Co.; Frank W. Trewin, Keystone Watch Case Co.; Albert L. Stearns, Roy Watch Case Co.; Jos. Becker, Joseph Fahys & Co.; A. B. Chace, G. W. Cheever & Co.; Geo. C. Booth, Hutchison & Huestis; J. M. Morrow, American Watch Case Co.; J. T. Metcalf, R. Blackinton & Co.; F. V. Kennion, John T. Mauran Mfg. Co.; Mr. Jewett, Gorham Mfg. Co.; J. M. Beckwith, Jos. H. Fink & Co.; Mr. Payson, Seth Thomas Clock Co.; and representatives of C. H. Allen & Co., Frank W. Smith, Alvin Mfg. Co., and Sloan & Co.

L. P. Cook, representing J. F. Fradley & Co., 114 E. 14 St., New York, left for the west, Monday, Nov. 16. F. W. Cook left on the same date for New England in the interest of the same firm.

W. A. Elliot left on Monday last for Boston and the east in the interest of the Adelphi Silver Plate Co., 62 John St., New York. L. Seligsberger, the concern's western man, reports very fair business from Chicago.

During the past week Abe Harris, of R., L. & M. Friedlander, New York, visited Buffalo, Rochester and Syracuse, while Louis Moss, of the same firm, made a trip through Pennsylvania, stopping at Scranton, Wilkesbarre and Allentown.

The following travelers were seen in Philadelphia, Pa., last week: J. Lane, Geoffroy & Co.; Mr. Morss, R. Blackinton & Co.; Mr. Fehn, Bawo & Dotter; A. D. Giannini, Wilcox Silver Plate Co.; C. F. Duffy, Enos Richardson & Co.; C. P. Braitsch, W. J. Braitsch & Co.; G. B. Osborn, William Smith & Co.; James R. Viall, Louis Hinsberger Cut Glass Co.; W. P. Hammatt, Whiting Mfg. Co.; W. Frank Purdy, Le Roy W. Fairchild & Co.; E. B. Midlen, Gorham Mfg. Co.

The travelers in Kansas City, Mo., last week were: H. W. Stanley, Meriden Silver Plate Co.; M. S. Strauss, Jacob Strauss & Sons; A. D. Engelsman, Goodfriend Bros.;

J. Williams, for G. Armeny; J. A. Stein, S. & A. Borgzinner; E. R. Kant, L. H. Keller & Co.; C. F. Livermore, Middletown Plate Co.; Lawrence H. Smith, Bippart & Co.; David Beer, Bernheim, Cohen & Beer; J. D. Underwood, Champenois & Co.; R. H. Schwarzkopf, Day, Clark & Co.; Jno. W. Bleecker, Bassett Jewelry Co.; Fred J. Foster, Unger Bros.; Fred. M. Wheeler, Dominick & Haff.

The traveling men who have visited Columbus, O., recently were: Chas. Boss, American Cuskoo Clock Co.; B. E. Osgood, F. L. Shephardson & Co.; J. B. Ettinger, Keller, Ettinger & Fink; I. R. Theise, for I. M. Berinstein; Mr. Schwab, New Haven Clock Co.; Mr. Skutch, Waterbury Clock Co.; Mr. Sickles; Thomas Davis, Middletown Plate Co.; E. F. Straw, Goddard, Hill & Co.; A. J. Brech, Bawo & Dotter; M. Gattle, Gatt e Bros.; E. H. Pelletreau, Shafer & Douglas; J. N. Beckwith, Jos. H. Fink & Co.; H. S. Dinkelspiel, Koch, Dreyfus & Co.; A. N. Dorchester, G. E. Luther & Co.; H. B. Berkett, Dennison Mfg. Co.

The following traveling salesmen passed through Detroit last week: W. R. Wearn, for William A. Rogers; H. H. Willes, the Asbury-Paine Mfg. Co.; S. A. S. Merriam, Eugene H. Richards & Co.; B. J. Mosier, the Niagara Silver Co.; Ed. A. Manheimer, the Illinois Watch Case Co.; H. L. Stanton, H. L. Stanton & Co.; Mr. Heyman, Stern Bros. & Co.; Mr. Beattie, S. B. Champlin Co.; Nate Wolf, for S. Lindenborn; Mr. Russell, Irons & Russell; E. K. Bennett, Hamilton Watch Co.; Charles B. Bartlett, Whiting Mfg. Co.; W. H. Bryant, T. G. Hawkes & Co.; W. H. Gregory, Strobell & Crane; Fred. M. Wheeler, Dominick & Haff; Mr. Tinker, for W. B. Durgin, J. F. Townley, Ripley-Howland Mfg. Co.; Mr. Cook, Bergstein & Son; A. Kingsland, Reeves & Sillocks; Mr. Pierce, Harrison Bros. & Howson; A. J. Sherrard, Enos Richardson & Co.; Robert Welch, Welch & Miller; A. Rhode, Bawo & Potter; Mr. Brooks, Brooks & Pike; W. S. Dudley, Rogers, Smith & Co., and a representative of Earl & Co.

Travelers in St. Louis, Mo., last week: A. Marschutz, Julius King Optical Co.; Henry Freund, Henry Freund & Bro.; M. D. Fielding, American Watch Case Co.; Louis Barnett, E. M. Bracher & Co.; Geo. Patterson, E. Howard Watch & Clock Co.; Wm. A. Wightman, R. F. Simmons & Co.; A. L. Stearns, Roy Watch Case Co.; Mr. Sommer, Totten & Sommer Co.; A. J. Hildebrand, for H. C. Lindol; Otto Schneider, Hammel, Riglander & Co.; Geo. Southwick, Union Braiding Co.; Frank H. Dana, G. E. Luther & Co.; C. A. Cuppia, Redlich & Co.; M. Baum, Rothschild Bros.; H. W. Van Houten, for C. Sydney Smith; Wm. W. Middlebrook, B. A. Ballou & Co.; C. A. Boynton, Wm. B. Kerr & Co.; C. N. Perley, Alling & Co.; J. Williams, for G. Armeny; J. F. Townley, Ripley-Howland Mfg. Co.; Harry Osborne, Howard Sterling Co.; H. J. Rolfe, Wilcox Silver Plate Co.; H. A. Bliss, Kremenz & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; F. R. Horton, Carter, Hastings & Howe; Mr. Lassner, Lassner & Nordlinger; Mr. Sowade, Glauber & Co.

Traveling men in Louisville, Ky., since the election were: John E. Bucher, Rogers, Smith & Co.; C. B. Burgess, F. M. Whiting Co.; Mr. Parker, Osmun-Parker Mfg. Co.; Frank L. Gibson, for William Kinscherf; Leo Henle, Sussfeld, Lorsch & Co.; George W. Birnbaum, Ehrlich & Sunnock; J. M. Morrow, American Watch Case Co.; Hugh Jonas; Jonas, Dorst & Co.; A. Kingsland, Reeves & Sillocks; Henry Freund, H. Freund & Bro., Fred Hellebush, for Clemens Hellebush; A. J. Bush, Bawo & Dotter; Mr. Herman, D. Schoder & Co.; Jacob Marx, Kossuth Marx Jewelry Co.; Fred L. Baker, Hayden W. Wheeler & Co.; D. Skutch, Waterbury Clock Co.; C. W. Edwards, W. J. Braitsch & Co.; Frank Dana, G. E. Luther & Co.; Ed. J. Myer, Julius King Optical Co.; Ferd. Phillips, A. & J. Plaut; Herbert Van Houten, for C. Sydney Smith; W. C. Barry, Larter, Elcox & Co.; W. K. Gregory, Strobell & Crane; H. S. Dinkelspiel, Koch, Dreyfus & Co.; J. R. Palmer, Palmer & Peckham; Charles Boss, American Cuckoo Clock Co.; Harry Osborn, Howard Sterling Co.; George Kettmann, Geo. H. Kettmann & Co.; Arthur Totten, Rogers & Bro.; J. D. Underwood, Champenois & Co.

Travelers in Pittsburgh, Pa., last week were as "thick as leaves of Vallambrosa." Among them were: Arthur Bradshaw, Meriden Britannia Co.; E. P. Tiffany, F. H. Sadler & Co.; Mortimer C. Adler, Byron L. Strasburger & Co.; Veit Hirsh, Hirsh & Hyman; George Southwick, Union Braiding Co.; H. E. Cobb, Daggett & Clap; George Goldberg, W. & S. Blackinton; A. Kaufman, H. Z. & H. Oppenheimer; F. B. Lawton, Lawton, Spencer & Sherman; I. R. Theise, for I. M. Berinstein; J. D. Barber, Landers, Frary & Clark; Geo. C. Booth, Hutchison & Huestis; F. D. Heffron, Riley, French & Haffron; Louis E. Fay, H. A. Kirby Co.; Charles Roe, E. Ingraham Co.; Sol Sichel, Eichberg & Co.; F. F. Barton, S. O. Bigney & Co.; C. W. Battey, Waite, Mathewson & Co.; Thos. H. B. Davis, Middletown Plate Co.; Mr. Brooks, Brooks & Pike; C. M. Dillon, Meriden Cutlery Co.; Charles J. Jacobs, Homan Silver Plate Co.; Richard Robinson, Mansfield & Co.; F. B. Brigham, for F. S. Gilbert; Charles F. Langhaar, Hancock, Becker & Co.; E. Pick, Hammel, Ringlander & Co.; Mr. Posner, Wallach & Shiele; Mr. Heyman, Stern Bros. & Co.; J. S. Frank, Goldsmith & Frank; Mr. Dorchester, Fessenden & Co.; Mr. Oakley, Thornton Bros.; E. A. Reed, Reed & Barton; H. V. Lenau, G. W. Cheever & Co.; Charles B. Trewin, A. F. Towle & Son Co.; E. T. Hopkins, Meriden Silver Plate Co.; W. L. Washburne, Redlich & Co.; Robert Weidmann, Engelfield, Braum & Weidmann; M. E. O'Donnell, Courvoisier-Wilcox Mfg. Co.; C. A. Whiting, Whiting & Davis; A. Peabody, and W. B. Durgin.

Traveling salesmen visiting Boston, Mass., during the week included: T. B. Wilcox, Jr., Pairpoint Mfg. Co.; W. D. Elcox, Larter, Elcox & Co.; Mr. Ballou, R. Blackinton & Co.; Charles L. Power, Ludeke & Power; Charles S. Isabel, L. Strasburger's Son & Co.; George Reed, William B. Kerr & Co.

The Sound-Money Parade of October 31, 1896.



Master of GEO. BORGFELDT & CO., 18, 20 & 22 Washington Place, New York.

## News Gleanings.

Thos. P. Holt has opened a jewelry store in Dixfield, Me.

S. B. Lemmon has sold out his jewelry store in Eddyville, Ia.

N. C. Clark has moved his jewelry business from Lone Oak, Tex.

M. L. Coovert, Vancouver, Wash., has given a realty mortgage for \$828.

The firm of Carruth & Coleman, Denver, Col., have been dissolved.

Geo. S. Duly, optician, Ashland, Neb., has a chattel mortgage for \$30.

R. L. Marsh, Fort Dodge, Ia., has given a realty mortgage for \$8,800.

L. B. Thompson, Portland, Ore., has given a chattel mortgage for \$77.

E. R. Moses, Great Bend, Kan., has gone on a trip east to buy jewelry for his store.

Nov. 7, H. B. DeWolf opened a new jewelry store at 150 Union St., New Bedford, Mass.

W. L. Riles has given up his jewelry business in Miami, Fla., removing to Palatka, Fla.

William L. Stone, jeweler, Pottstown, Pa., and Miss Annie Remack were married on Nov. 4.

A. C. Campbell has opened a jewelry store in the Lukens Opera House building, Topeka, Kan.

V. E. Campbell has temporarily taken charge of the jewelry store of E. W. Tilly, Mount Vernon, Wash.

Aug. Wagner has given a bill of sale on his jewelry business in Astoria, Ore., to S. K. Stanley, Jr., for \$1,800.

H. E. Leasure, jeweler and optician, Lebanon, Mo., has had a mortgage foreclosed on his stock for \$3,568.

Dodge & Steurwald, Brookings, S. Dak., are reported to contemplate opening a branch store in Elkton, S. Dak.

Chas. E. Rose, El Reno, Okla., has been visiting the eastern markets, buying jewelry for his store in that city.

Stephen H. Scallan, Mitchell, S. Dak., has advertised that he will sell out his stock of jewelry and fancy goods.

Walter Fuernstein, jeweler, Middletown, Pa., was married a few days ago to Miss Minerva F. Reiff, of Manheim, Pa.

F. F. Bartlett has improved the appearance of his jewelry store in Rumford Falls, Me., by a hardwood floor and other changes.

Burglars smashed in the front plate window in Sherwood & Son's store, Bangor, Mich., a few days ago, and stole \$125 worth of jewelry.

Albert Bristol, employed by Jeweler Davison, Schuylerville, N. Y., for some months past, has resigned, and will open a jewelry store on his own account in Ellenville, N. Y.

R. L. Morehous, formerly of Morehous & McBride, Ft. Worth, Tex., who for nine years superintended the repairing of that firm, has reopened for business at the old stand, 507 Main St.

The jewelry department of Wakefield & Gatlin's drug store, Lane, Kan., was broken into on the night of Nov. 6, and several hundred dollars' worth of gold jewelry was secured by the robbers, who departed leaving no trail or clue.

Herman C. Kachlein, jeweler, Lafayette, Ind., has just completed, at the southwest corner of South and 8th Sts., that city, a handsome two-story brick apartment house. It is one of the most commodious residential structures in the city.

The Silver Metal Mfg. Co., Oswego, N. Y., sold Nov. 11, at public auction, 4,000 pieces of hollowware, considerable flatware and 1,100 sets of nutpicks, which were purchased by the Oswego Hardware Co. The Seliger-Toothill Co. purchased 113 fancy fruit dishes.

Brown & Wolf, Norfolk, Va., have assigned to Robert W. Shultice, trustee. The deed transfers all the stock of jewelry, silverware, etc., to the trustee for the benefit of creditors, only one of whom, Mrs. Annie Smith, is preferred. The liabilities are about \$1,000; assets, not stated.

Miss Maggie E. Davern has instituted suit in the City Court, Baltimore, Md., against Welsh & Bro., for injuries caused by the falling of a cellar door in front of the firm's premises, E. Baltimore St. The accident happened Oct. 20, while Miss Davern was looking in the firm's show window.

Joseph Carpenter and William Owens, both colored, were convicted Nov. 6th of stealing a tray of diamond rings from Charles Volckman, 644 W. Baltimore St., on Aug. 12th, and each was sentenced to three years in the House of Correction. Carpenter and Owens entered Mr. Volckman's store and grabbed the tray of rings from behind the counter. They obtained rings, valued at \$575. A number of the rings were dropped by them in making their escape, but only two were recovered.

## Connecticut.

F. A. Wallace, Wallingford, left on the 10th for a business trip to Chicago.

Among the taxpayers of Bristol whose list exceeds \$25,000 are: E. Ingraham Co., \$147,500; Helen W. Atkins, \$49,100; Bristol Brass & Clock Co., \$43,600; Joseph Gridley, \$32,102.

The Rogers Silver Plate Co., Danbury, have commenced the manufacture of onyx piano tables in many different varieties, as well as clocks finished in silver, gold, polished brass, etc. The company will remove their New York office shortly from 398 Broadway to more spacious quarters almost across the way. The company now employ over 150 hands, with prospects of increasing the force a score in a very short time.

The report that Col. W. J. Leavenworth, of R. Wallace & Sons Mfg. Co., Wallingford, is slated for the adjutant generalship of Connecticut on Governor-elect Lorrin A. Cooke's staff meets with the heartiest commendation of his fellow-townsmen, both Republicans and Democrats. Colonel Leavenworth's past career, both in military and business circles, is convincing proof of his ability to discharge the duties which are entailed in the office in connection with which his name has been mentioned.

## Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: C. H. Place, St. Albans, Vt., Astor H.; J. D. Wyman, Burlington, Vt., New Amsterdam H.; A. M. Jewett, Cortlandt, N. Y., St. George H.; W. H. Reisner, Hagerstown, Md., Astor H.; C. A. Trefethen, Manchester, N. H., Gilsey H.; J. Goldsoll, Cleveland, O., Astor H.; F. J. Goldsoll, Cleveland, O., Astor H.; A. Bigelow, Boston, Mass., Grand H.; E. D. Vosburg, Binghamton, N. Y., Grand H.; M. L. Carter, Danbury, Conn., St. Denis H.; O. B. Rudd, Iliou, N. Y., Grand Union H.; M. DuBois, Little Falls, N. Y., St. Denis H.; Geo. W. Biggs, Pittsburgh, Pa., Imperial H.; O. C. Graf, Pittsburgh, Pa., St. Denis H.; C. C. Shaver, Utica, N. Y., Imperial H.; S. Engle, Jr., Hazleton, Pa., Imperial H.; B. Lemon, Louisville, Ky., St. Denis H.; S. Goodman, New Haven, Conn., St. Cloud H.; J. C. Dueber, Canton, O., Murray Hill H.; J. Hyman, Chicago, Ill., Hoffman H.; F. F. Bonnet, Columbus, O., Gilsey H.; W. H. Frost, Elmira, N. Y., Gilsey H.; C. A. Gaudette, Fall River, Mass., New Amsterdam H.; O. H. Osgood, Lewiston, Me., Astor H.; M. S. Liberman, Syracuse, N. Y., Union Square H.; J. W. Grubb, Wheeling, W. Va., Gilsey H.; H. G. Metzger, jewelry buyer for Kline & Eppheimer, Reading, Pa., Morton H.; Miss A. M. Haule, jewelry buyer for R. Wilcox, Cohoes, N. Y.; T. J. Mooney, jewelry buyer for John Wanamaker, Philadelphia, Pa., St. Denis H.; F. Greenwood, Norfolk, Va., St. Denis H.; J. E. Bell, Ogdensburg, N. Y., Cosmopolitan H.; J. W. Field, Galveston, Tex., Everett H.; L. N. Rodgers, Louisville, Ky., Sturtevant H.; W. R. Davis, Hamilton, Ont., Astor H.; D. A. Hibbard, J. B. Storer & Co., Akron, O., St. Denis H.; L. Swope, Terre Haute, Ind., Albert H.; T. Boyd, Toronto, Can., Gilsey H.; J. B. Levison, San Francisco, Cal., Holland H.; H. W. Phelps, St. Louis, Mo., Holland H.; T. E. Ladd, Springfield, Mass., Broadway Central H.; J. C. Wilson, Boston, Mass., Marlborough H.; T. J. Goldsoll, Cleveland, O., St. Cloud H.; I. G. Dillon, Dillon, Wheat & Hancher Co., Wheeling, W. Va., Marlborough H.; F. Eynatten, Peoria, Ill., Sinclair H.; A. Dunn, Ft. Plain, N. Y., Park Ave. H.; W. P. Shreve, Shreve, Crump & Low Co., Boston, Mass., Holland H.; G. B. Barrett, Pittsburgh, Pa., H. Normandic; D. R. Rylard, Lynchburg, Va., Marlborough H.

W. H. Pullman, with Chas. Knapp, 41 Maiden Lane, N. Y., who has been confined to his home for the past five weeks with pleurisy, will not be able to visit his customers during this season. Jas. Block, with the same firm, will take Mr. Pullman's place and visit his patrons.

# A Great After Election Snap.

This is a splendid time to consider the advisability of carrying a line of these famous Non-Magnetic Watches. Don't put it off, but anticipate your wants and order now at cut-in-two prices. PRICES NET CASH.



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. A A Extra.** Nickel; 15 fine ruby jewels in gold settings; adjusted to temperature, isochronism and five positions; Breguet hair spring; patent micrometer regulator; double sunk dial; handsomely damaskeened and finely mished throughout.

Regular price..... \$25 00  
Cut price..... \$15 00



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. A.** Nickel; 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial.

Regular price..... \$18 00  
Cut price..... \$10 00



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. B.** Nickel; 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial.

Regular price..... \$14 00  
Cut price..... \$8 00



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. C.** Gilded; 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial.

Regular price..... \$12 00  
Cut Price..... \$6 00

We can furnish the above 18 sizes Non-Magnetic Movements in Hunting style with second sunk at figure 9. The hour 9 is not used as frequently as 6 o'clock, therefore it makes it a desirable dial for Hunting Movement.



**16 Size, 3-4 Plate, Paillard Non-Magnetic.**

Hunting and Open Face.

**No. 71.** Nickel; 20 finest quality red ruby jewels in gold settings; jeweled center; full cap jeweled escapement; Breguet hair spring; accurately adjusted to temperature, isochronism and all positions; micrometer regulator; double sunk dial; finely damaskeened and finished throughout.

Regular price..... \$50 00  
Cut price..... \$25 00



**16 Size, 3-4 Plate, Paillard Non-Magnetic.**

Hunting and Open Face

**No. 72.** Nickel; 18 fine ruby jewels in gold settings; center jeweled; cap jeweled escape wheel; Breguet hair spring; accurately adjusted to temperature, isochronism and six positions; micrometer regulator; double sunk dial.

Regular price..... \$35 00  
Cut price..... \$17 50



**16 Size, 3-4 Plate, Paillard Non-Magnetic.**

Hunting and Open Face.

**No. 73.** Nickel; 16 ruby jewels in gold settings; jeweled center; Breguet hair spring; adjusted to temperature, isochronism and four positions; micrometer regulator.

Regular price..... \$25 00  
Cut price..... \$12 50



**16 Size, Paillard Non-Magnetic.**

Hunting only.

**No. 61.** Nickel; 20 finest ruby jewels; center jeweled in gold setting; full cap jeweled escapement; adjusted to temperature, isochronism and six positions; micrometer regulator; Breguet hair spring; double sunk dial.

Regular price..... \$60 00  
Cut price..... \$30 00



**16 Size, Paillard Non-Magnetic.**

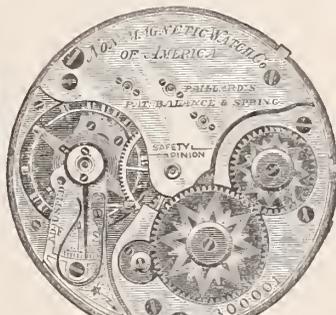
Hunting only.

**No. 62.** Nickel; 18 fine ruby jewels; center jeweled in gold setting; cap jeweled escape wheel; adjusted to temperature, isochronism and four positions; micrometer regulator; Breguet hair spring.

Regular price..... \$50 00  
Cut price..... \$25 00

**No. 63.** Nickel; 16 ruby jewels; center jeweled; adjusted to temperature, isochronism and four positions; micrometer regulator; Breguet hair spring.

Regular price..... \$40 00  
Cut price..... \$20 00



**16 Size, Paillard Non-Magnetic.**

Open Face only.

**No. 82.** Gilt; 15 jewels in settings; adjusted to heat and cold; Breguet hair spring; patent micrometer regulator.

Regular price..... \$12 00  
Cut price..... \$5 75

**No. 83.** Gilt; 11 jewels (top plate) in settings; exposed pallets; flat spring; straight regulator.

Regular price..... \$7 50  
Cut price..... \$4 00



**Monard Model, Paillard Non-Magnetic.**

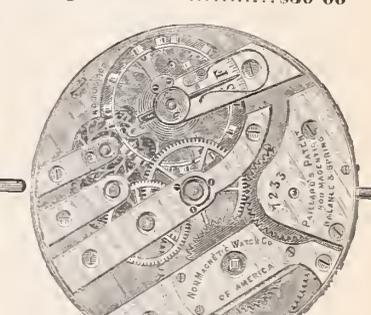
Hunting only.

**No. 520.** 20 jewels.

**No. 525.** 17 jewels.

These movements are all finely finished throughout; come in gold, filled or silver cases.

Write for our confidential net cash price.



**Duret Model, Paillard Non-Magnetic.**

FOR SPECIAL CASING.

Hunting only.

**No. 625.** 17 fine jewels; finely finished throughout; come complete in gold, filled or silver cases.

Write for our confidential net cash price.

**PAILLARD NON-MAGNETIC WATCH CO.,**

**A. C. BECKEN, Proprietor.**  
177 Broadway, NEW YORK.

103 State St., CHICAGO.

"THE WESTWARD TAKE ITS WAY"

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, NOV. 18, 1896.

NO. 16.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

#### TRADE CONDITIONS.

A great improvement in trade is noted, with more buyers represented than for many months. Sales are very satisfactory, taking recent months into the comparison, but a boom or any remarkable growth in business, outside of orders for the holiday season, is not to be looked for. Such a growth to be healthy must be gradual. The purchasing power of the people is small and must continue to be so for some time to come. Mills are starting, the employment of labor is largely increased as the result of the elections, and money is easier, but the first money received by wage-earners must go towards debts contracted during a long idleness, toward clothing and the more material comforts before the increased amount of money in circulation will be appreciable in a general way. The west looks for a good Fall business, though limited to a few weeks, which will be followed by a fair January to March trade. Next season will be better than the one just drawing to a close; 1898 will exceed 1897, and the same will hold good for several successive seasons, providing no contingencies occur which cannot now be foreshadowed. We are in the dawn of an era of business improvement in which each month will compare favorably with the month preceding.

N. B. Barton, of Ostby & Barton Co., has been paying a visit to the firm's Chicago office and visiting friends in the trade. This is his first visit here since the World's Fair.

The Coles were in town last week. This applies to three members of this well known jewelry family, viz., H. E. Cole, Mt. Carroll, Ill.; C. A. Cole, Winterset, Ia., and Mr. Connoran, of Cole & Connoran, Indianola, Ia.

E. A. Dorrance, Simons, Bro. & Co., started out immediately after the election, going to Minneapolis and northwestern cities. He says: "Never before in my trade history have I made a trip when all were so full of good feeling. From leading merchant to bellboy at the hotel, not a person was met who was not happy."

E. Kirchberg, Jr., has again assumed charge of the optical department in his father's store. Mr. Kirchberg is well fitted for the duty, being a graduate of the Chicago Ophthalmic Institute. Mr. Kirchberg speaking of his new South Side location says: "I am well pleased with my move from the West side. Trade has been very satisfactory and the promise is good for a large holiday trade on State St."

Buyers of substantial amounts the past week included: W. R. Bell, Murfreesboro, Tenn.; F. J. Barlow, Williamston, Mich.; G. C. Ridings, Morris, Ill.; Mrs. Spencer, of John Spencer & Daughter, Edgerton, Wis.; C. C. Thoma, Battle Creek, Mich.; C. M. Hunnicutt, Rockville, Ind.; C. A. Cole, Winterset, Ia.; Mr. Connoran, of Cole & Connoran, Indianola, Ia.; H. E. Cole, Mt. Carroll, Ill.; J. R. Mercer, Kansas City, Mo.; Mr. Hastings, of Hasting Bros., Winona, Minn.; Mr. Rosenbaum, of D. & J. Rosenbaum, Anderson, Ind.; E. Lines, Mount Pleasant, Ia.; Mr. Trask, Trask & Plain, Aurora, Ill.; S. H. Clausen, Minneapolis, Minn., and Clint Smith, Emmetsburg, Ia.

### Cincinnati.

The Queen City Watch Case Co. are busy on special cases.

Peter Henry says his business is opening up very fair, and he expects "regular McKinley business the rest of the year."

Fox Bros. & Co. are preparing for a lively season in diamonds. George and I. N. Fox are out on the road and Bert will leave this week.

Chas. Becker, of the Jos. Fahys & Co., has gone on a trip south, having fully recovered from his accident, which laid him up a few weeks.

Mr. Reeme says they never had such fine orders as they have been receiving this month. Their cases are all made in 14-karat gold, and the workmanship is the finest.

Among the visiting trade in Cincinnati last week were: A. J. Winters, Paris, Ky.; M. Russell, of Lyon & Russell, Jacksonville, Ill.; H. H. Everslage, Ripley, O.; Frank Ausman and wife, St. Mary's, O.

The holidays are coming on and, as usual, the annual auction will take a front seat. This time it will be A. & J. Plaut, who, it is said,

have secured the services of the irrepressible Burroughs, from Chicago.

A. G. Schwab & Bro. received last week \$1,100 in \$5 gold pieces from one of their customers in payment of a bill. Evidently the jeweler had been saving up gold, thinking that free coinage was a sure thing and gold would go to a premium.

A. G. Schwab has just returned from a trip out on the road and says that all his customers bought goods. They told him if he had come before the election they would not have looked at a thing. This is an indication that business is good for those who look after it.

N. B. Barton, of Ostby & Barton Co., New York, stopped over in Cincinnati a day last week to call on his numerous friends. Mr. Barton went as far as Chicago for a prospective view of trade and is satisfied that a revival is sure to come. S. H. Keane, who represents this house, was also in Cincinnati last week.

Among the eastern men in Cincinnati Saturday were: R. H. Harris, Ansonia Clock Co.; H. S. Noyes, Bates & Bacon; Fred Brigham, for F. S. Gilbert; C. A. Whiting, Whiting & Davis; S. H. Keane, Ostby & Barton Co.; H. C. Bliss, Bliss Bros.; C. Hudson, H. F. Barrows & Co.; B. F. Hodgins, Geo. H. Cahoon & Co.; Chas. Boss, H. Tappan, and H. L. Sherman.

A Cincinnati jobber has, by the assistance of the jobbers here and in Chicago, compiled a list of names of the dead-beats in the trade, and it mounts up to 1,200, who systematically rob the jobbers by getting goods and never paying for them. Some of these dead-beats have gone almost the whole round of the jobbers in the entire west and are on their black list. This Cincinnati list will be consulted by all the jobbers.

Ernst Gundlach's action against the Gundlach Optical Co., Rochester, N. Y., has been discontinued by stipulation. Mr. Gundlach wanted the optical company restrained from using his name.

L. O. Stevens & Bro., 366 2d St., Macon, Ga., opened to the public last Tuesday evening. The proprietors have spared no pains or expense in the equipment of the establishment, and it is one of the handsomest in the State.

**Pacific Coast Notes.**

It is said that Harry Frutig will again open in business in Gilroy, Cal.

Anderson Bros., Auburn, Cal., have added an optical room to their business.

S. J. Smith has returned to Quincy, Cal., from a month's visit to San Francisco.

George Cook, of Cook & Bell, jewelers, Prescott, Ariz., has returned from a business trip east.

Letters received in Phoenix, Ariz., from Theodore B. Starr, New York, convey the information that Mr. Starr is thinking of spending the coming Winter in Phoenix.

V. E. Campbell, jeweler, Sissons, Cal., and E. W. Tilley, jeweler, Mount Vernon, Wash., have exchanged positions, the latter seeking the change of climate for relief from rheumatism.

**Minneapolis and St. Paul.**

John Lindquist, La Crosse, Wis., has sold out to O. J. Ness.

J. J. Bjerklie has started in the jewelry business in Kenyon, Minn.

Christian Challand has opened a repair shop at 2400 Riverside Ave., Minneapolis.

C. F. Sischo, of Sischo & Beard, St. Paul, returned from a six weeks' trip last week.

J. L. Egleston, Hillsboro, N. Dak., was married last week to Miss Venon Hershey.

G. E. Taylor, of the St. Paul Electro Plating Works, has given a chattel mortgage for \$156.

Ole Brattvet, Kenyon, Minn., last week voluntarily assigned for the benefit of creditors.

C. A. Vergho, formerly of Minneapolis, has gone to La Moure, N. Dak., and will start in the jewelry business there.

Mr. Hamlin, until recently with W. S. Lindsey, Casselton, N. Dak., has gone to Phoenix, Ariz., to start in business there.

W. P. Walters, Miles City, Mon., has sold out to F. W. Stein and Leo Orschel, who will continue business at the old stand.

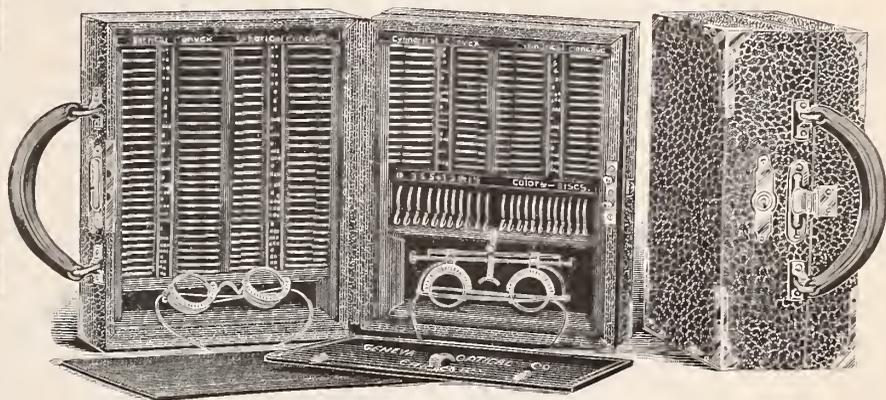
The I. B. Miller Jewelry Co.'s store, 405 Nicollett Ave, Minneapolis, is vacated, the stock having been removed by the owners.

H. D. Pierce, representing the Winsted Optical Co., and Mr. Heller, of Heller & Son, were eastern representatives calling on the Twin City jobbers a few days ago.

Out-of-town jewelers visiting the Twin Cities the past week were: L. P. Sandberg, Red Wing, Minn.; E. C. Bennett, Pine Island, Minn.; Eric Anderson, Hector, Minn.

# Geneva Optical Co.,

67 Washington St., Chicago, Ill.



Nos. 1045D, 1045E and 1049L. 1049M.

PATENT APPLIED FOR.

The popularity of our Folding Trial Cases having lenses 1 1/8 inch in diameter led us to construct a compact Folding Case to contain only those lenses from .25D to 20.D necessary for accurate work. The Cases Nos. 1045E, 1049M, are 9x7 1/2x4 inches, outside measure, covered with seal grain leather with handle and trimmings as shown in cut.

Lenses mounted in heavy gold and nickel plated rim + and - signs with numbers in Dioptics stamped in handles. Jointed on span rings at same price.

The case contains the following lenses :

- 23 pairs each + and - spherical lenses. 1 opaque disc.
- 16 pairs each + and - cylindrical lenses. 1 half opaque disc.
- 10 prisms 1/2 to 10°.
- 1 Maddox muscle test. 1 pin hole, 1 stenoptic and 1 solid disc.
- 1 Ridgway muscle test. 1 graduated trial frame Nos. 1055D or 1055E.
- 1 Ridgway chromatic test. 1 Fairie trial frame Nos. 1050D or 1050E.

The spherical lenses are assorted by .25D from .25 to 3.50 by .50D to 7.00 by 1D to 11. 13. 16. and 20.

The cylindrical lenses are assorted by .25D from .25 to 3.50 by .50D to 6 00.

No. 1045.D.	Silk Velvet Lining.	Style D rims, 1 1/8 inch.....	Price, }	\$62 00
No. 1045.E.	" "	" E rims, 1 1/8 inch.....	Price, }	
No. 1049.L.	Velvet Lining,	Style L rims, 1 1/8 inch.....	Price, }	\$53 00
No. 1049.M.	" "	" M rims, 1 1/8 inch.....	Price, }	

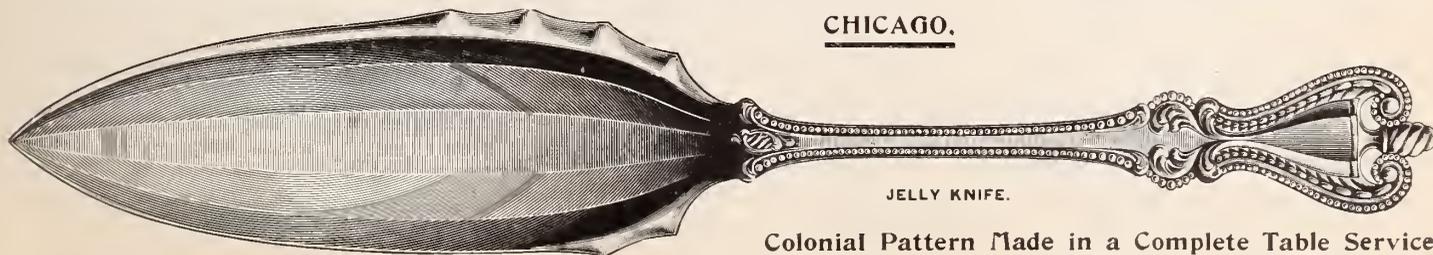
NEW CATALOGUE NOW READY.

**ANY BOOK** pertaining to the Jewelry, Horological, Optical or kindred Trades can be obtained through the Jewelers' Circular Publishing Co., 189 B'way, N. Y. Send for new catalogue, just issued. It is free.

**COLONIAL.**  
STERLING SILVER.

**TOWLE** MANUFACTURING CO.,  
NEWBURYPORT, MASS.

CHICAGO.



JELLY KNIFE.

Colonial Pattern Made in a Complete Table Service

C. G. Conyne has opened a jewelry store in Mandan, N. Dak.

Topliff & Co., St. Paul, had judgment entered against them recently for \$1,569.

M. Shapiro, St. Paul, was arrested last week, charged with receiving stolen goods. He was held in bail under \$2,300 bonds, which were furnished by friends.

A. N. Wetzel, formerly watchmaker for H. L. Weaver & Co., Minneapolis, has gone to Sacred Heart, Minn., where he has opened up a business of his own.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Waite, Thresher Co. by Edwin L. Mumford; H. & A. Borgzinner by Mr. Stein; Geneva Optical Co. by T. R. Wall; Waterbury Clock Co. by Fred L. Pettee.

Out-of-town jewelers visiting the Twin Cities the past week were: L. O. Krohn, Rothsay, Minn.; M. S. Jones, Baton Lake, Minn.; H. W. Counter, Graceville, Minn.; C. Hendricksen, Grafton, N. Dak.; John Vasalie, Waconia, Minn.; J. N. Nelson, Buffalo, Minn.

Two of the large dials in the tower clock of the City Hall and Court House in Minneapolis were recently broken by the wind. The damage is said to be in the neighborhood of \$800 to \$1,000. The two entire dials must be removed and replaced with new glass. The damage is fully covered by insurance.

### Detroit.

D. McFarland has purchased the jewelry and drug business of Harlow K. Pino, at Bessemer, Mich.

W. F. Guile, formerly a jeweler at Shboygan, Mich., has removed his stock to St. Ignace, Mich.

H. H. Hollister, for many years jeweler on Woodward and Grand River Aves., has retired from the business.

Shane & Taber, jewelers and stationers Grand Ledge, Mich., recently assigned with liabilities \$3,000 above assets. They were formerly in business at Holly, Mich.

A better feeling appears to pervade the jewelry trade. Some of the big retail jewelers report sales of diamonds and watches that would not have been made if Bryan had been elected. Among the Michigan country jewelers in the city last week were: J. M. Farnsworth, Inlay City, and S. A. Cleveland, Utica.

A silver loving cup, designed by Smith, Sturgeon & Co., was presented to Senator James McMillan, last week, by his neighbors in Grosse Point. It is 14 inches high and is

**PARSONS : SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
126 STATE ST., CHICAGO, ILL.  
Write for Particulars.

lined with gold. A design of relief scroll work bordering the upper and lower edges together with the inscription is the only ornamentations.

Gardner F. Williams, general manager of the De Beers consolidated mines, was in the city last week visiting Hiram Walker and family, relatives. Mr. Williams made the statement that \$22,000,000 worth of diamonds was taken from the mines in one year. Mr. Williams was born at Saginaw, Mich., and once resided in Pontiac, a few miles from Detroit. For 12 years, however, he has lived in South Africa. When in the United States he makes his home in California.

### Indianapolis.

George Hay, Attica, Ind., is seeking health in Colorado.

Frank Haseltine, Kokomo, Ind., has returned from a hunting trip in northern Wisconsin.

Herman Lodde's handsome new quarters in Lafayette, Ind., make a model jewelry store in every particular.

Dr. H. A. Thomas, president of the South Bend (Ind.) College of Optics, has published a book entitled "How to Become a Good Optician."

### Kansas City.

A. F. Zimmerman, Warrensburg, Mo., was in town most all of last week.

J. B. Lowe, Independence, Mo., has generally remodeled and repaired his store, making a decided improvement.

The mortgagee in charge of the stock of Herman Oppenheimer, 916 Walnut St., has discontinued selling the stock at retail, and will close out the remainder of the stock in one lot at special sale.

Among the out-of-town buyers here last week were: L. D. Willit, Olathe, Kan.; Chas. E. Rose, El Reno, Okla.; H. W. W. Starcke, Junction City, Kan.; E. B. Van Ness, Mound City, Kan.; J. B. Lowe, Independence, Mo.

F. W. Meyer has recently completed some very handsome gold medals for the Kansas City Bowling Tournament which convenes shortly. One of them the "F. W. Meyer" medal for best individual score, is of exquisite workmanship; it is made of solid gold with the bowling symbols, the pins and balls, shown in prominence.

### Louisville.

W. C. Kendrick has been in New York to select winter stock.

E. W. Brown has returned from a trip through western Kentucky.

Edward Brown is traveling in western Kentucky for the Lorch Jewelry Co.

Victor Lorch is remodeling his store. He has added new fixtures and is putting in a new front.

George R. Caspari, who has been with William Kendrick's Sons for 22 years, entertained his associates at the store with a banquet at his sister's home, 2125 Brook St., Friday evening. Mr. Caspari's friends pre-

sented him with a handsome individual cut glass set.

George H. Kettmann, who recently moved to St. Louis, was here last week calling on his old friends and taking orders for his new house.

Miss Dora Mann, who has been with L. Huber, a Market St. jeweler, for a number of years, was married Nov. 11 to James Wahl, a prominent jeweler of Paducah, Ky.

### Columbus, O.

C. A. Graves was married last Monday to Miss Nettie Thatcher.

J. C. Barnitz, of Barnitz & Nunnemacher, is able to look after business again.

Frank F. Bonnet is in New York laying in a stock of new goods for the holiday trade.

I. C. Coim, formerly with Sheff Bros., Wheeling, W. Va., has accepted a position with E. M. Blauvelt.

Bourquin & Co. are advertising a dissolution sale. It is understood that they will go out of business the first of the year.

Albert H. Bonnet, wholesale jeweler, is enthusiastic over the result of the election. He reports his business increasing steadily, and thinks the outlook for the future very bright.

Business among the retail dealers has improved quite perceptibly since the election. Inquiries for first-class goods and cut glass are reported from many of the local houses. Traveling men report a good sale throughout the State, and think that business will improve steadily with the restoration of confidence due to the election of Major McKinley.

The Columbus Silver Co. have sent out a full force of traveling men. They report business very good. During the depressed times they worked principally in the south, and say they never have suffered so much as others, who continued to work in the northern part of the country. Their goods are principally tableware and other goods in that line.

While D. L. White, jeweler, Newark, O., was absent at supper Wednesday evening robbers entered his place of business in the Hukele block and secured a lady's gold watch and five gents' gold watches, besides a number of valuable chains. The thieves are supposed to be local crooks, as they seemed to be well acquainted with Mr. White's movements. They used a skeleton key to enter the room. Mr. White is a relative of Jeweler J. B. White, of this city.

A rather costly fire occurred in the jewelry store of Charles Riebe, Lancaster, O., south of this city, Wednesday morning. When discovered the entire front part of the room, which is situated in the Hotel Mithoff block, was in a blaze. The department succeeded in quenching the flames, but not before they had damaged Mr. Riebe's property to the amount of \$1,500. All the goods in the show window, the workbench, a quantity of valuable tools, a portion of a showcase, and a number of clocks were destroyed. The plate-glass window was ruined. He held \$600 insurance in the Germania Ins. Co.

## Jewelers' Art Stationery.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

### The Stationery Department of Tilden-Thurber Co.

**A**N elegant stationery department is that at the Tilden-Thurber Co.'s new store, corner Westminster and Mathewson Sts., Providence, R. I. One of the most important features in connection therewith is their engraved wedding stationery. Here are employed those all-essential factors in producing perfect and satisfactory results—a delicate and refined appreciation of the demands of fashionable etiquette, the choice of papers and envelopes, together with faultless execution in engraving and printing. Patrons are assured that they are receiving the correct styles.

The display of new stationery is very attractive, over 400 examples in exclusive designs, being shown, representing the stocks of leading stationers of Regent St. and Bond St., London; the Boulevard of Paris, and Unter der Linden, Berlin. There are many new colors, the celestial, bleu du roi, royal red, French grey, beryl, heliotrope, azure, vert, etc. A beautiful effect

is shown in the Medallion paper, the miniature being quite as well executed as if done on ivory. There are special designs for the hunt, races, and other sports, unique and effective.

The menus and guest cards are in choice designs, and will be appreciated as a dainty table ornament. There are Empire, Sèvres, Dresden, and Delft designs; also most unique menus in the form of a swan, to hold the boutonniere, with the feathers for guest cards—a carnation, with petals for guest cards; also orchids, doves, filberts, etc. The great assortment of hand painted menus is imported from England, France, and Germany. Many of the choicest designs were selected from the great Berlin Exhibition held this year. Heraldic designs are given the care and study required for correctness in every detail.

### Art Stationery Notes.

Whiting's juvenile stationery of the Whiting Paper Company, 148-152 Duane St., New York, forms a department by itself. Enough

designs are shown to satisfy Young America's every whim as to the particular paper to be used in sending out invitations for birthday parties and similar social functions. About 50 designs are shown, probably the cleverest being Brownie Juniors, for which the Whiting Paper Company have obtained absolute control from Palmer Cox, originator of the famous Brownies. Whiting's juvenile stationery has become exceedingly popular.

Wedding stationery is, of course, well represented in the stock of the Whiting Paper Company. The tendency of the day is toward the oblong envelope, and this style is accordingly predominant in the Whiting Company's display, both for ordinary as well as wedding stationery. All Whiting's brands are to be had in all sizes, in bulk or box, and with a different finish to suit every hand or pen.

The line of goods made for the holiday trade by Parsons & Greene Co., Holyoke, Mass., surpasses anything this company have yet placed before the jewelry trade. Their new fancy boxes of stationery are beautiful in all regards. Their ream goods are admirably adapted for the jewelers fine trade. Their line of elegant art stationery goods is banded and boxed in the highest conceivable style.

## MOROCCINE BOXES.

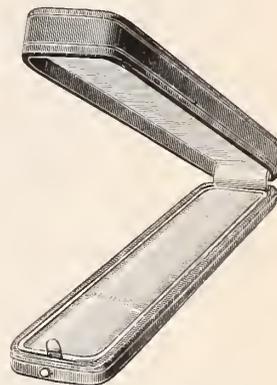


\$3.50 PER DOZEN

ORDER NOW!



ORDER NOW!



\$3.50 PER DOZEN.

82 And 84 NASSAU ST. S. & A. BORGZINNER,

NEW YORK.



# Vacheron & Constantin,

... GENEVA ...

Manufacturers of **HIGHEST CLASS WATCHES** of all sizes, adjusted to Heat, Cold, and Positions.

**FIRST PRIZE** FOR SERIES, AND 6 other Prizes, GENEVA OBSERVATORY, 1895.

**FIRST PRIZE**, INTERNATIONAL CONTEST FOR WATCHES, GENEVA, 1896.

**HIGHEST AWARD (GOLD MEDAL)**, SWISS NATIONAL EXHIBITION, 1896.

EDMOND E. ROBERT, Agent, 3 Maiden Lane, N. Y.

# Original Window Dressing Competition.

TWO PRIZES WERE OFFERED FOR THE DRAWING AND DESCRIPTION OF THE BEST AND OF THE SECOND BEST ORIGINAL WINDOW DESIGN FOR A JEWELRY STORE.

## PART I.

### Window Design.

BY CHAS. I. FREEMAN,  
WITH GEO. C. ALLIS, BIRMINGHAM, CONN.

THE design for a window decoration represents a crystal palace, with fountains, garden, boat-landing, etc. The base of the window should be covered with white or marbled table oilcloth, and that part of it contain-

waste pipe to receive the overflow from the fountains. Water is carried to the fountain by small rubber tubing, either from water main or siphon. The stream must be very fine.

The frame for the palace is made of boxes covered with white paper or cloth, to which are fastened suitable pieces of cut glass, using large ice-cream trays for panels each

decanter. The Gothic roof is formed of long celery trays resting against suitable support, topped off by small perfume bottle. The door to this room is formed by two tall vases supporting a tray, and the side walls are covered with plates of different sizes.

The highest tower is composed of a small punch bowl, on which rest a rose bowl, plate and decanter, the whole being supported by six decanters or four water bottles, resting on top of a box a little higher than the one supporting the large dome, and like that one covered with large trays. The next highest tower is a large prism vase supporting small tray, sugar sifter, inverted vase and pepper box, while the small tower is a pitcher, tray, sugar bowl, tray and cruet. On each side of main entrance are two inverted spoon trays, on which rest gilt lions or suitable figures. The boat is made of wood, painted in suitable color, and is moored to the bank with watch chain. On the steps is a small dip-net just drawn out of the water, on which may be displayed pearl goods, i. e.: penholders, cuff buttons, paper knives, etc. Small Japanese figures are in the act of loading the boat with baskets containing jewelry, etc.

The guard is made of cut-glass paper weights supporting watch chains. At the entrance to the garden are two tall Bohemian vases; the base of the garden is covered with marble dust or white sand, and is backed by porcelain clocks. Small bronze or gilt figures, such as deer, horses, dogs, etc., or white bisque statues, may be placed in the garden. Palms and begonias are used, but there must be no crowding. The interior of the two rooms should be lined on three sides with mirrors, and a single piece of glass should be placed in the center. An incandescent light is put in each room, one under the large dome, one hanging from center of highest dome and one back of each bowl of the fountains, underneath the base. After all these details have been attended to, turn on the current, light the gas and pull up the curtains.



WINDOW ARRANGEMENT OF CUT GLASS AND JEWELRY — BY C. I. FREEMAN.

ing the water to float the boat or boats should be painted a dark green. Large holes cut in the base are to receive the two cut glass orange bowls which hold the water from the fountain. The tops of these bowls should be level with the top of the base, and should set in pans, with a

side of main entrance, while tall, straight prism vases, resting on rose bowls, support the corners. The largest dome is formed by a very large punch bowl surmounted by a decanter. At each corner of the platform supporting the dome is an inverted bowl with

## A MOVING DISPLAY

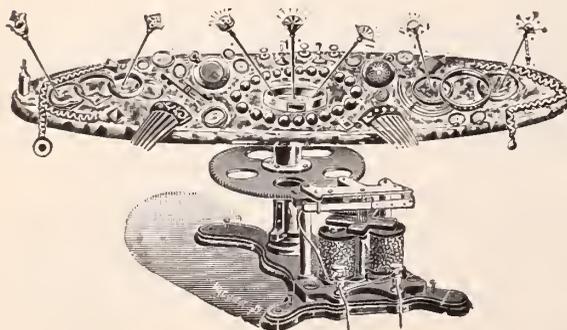
FOR THE HOLIDAYS.

The Best Attraction in the World—a Moving Advertisement in a Window.

### OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of show window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current.

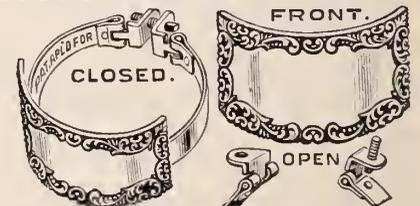
Send for Circular of Illustrations.



FREDERICK PEARCE,

77 & 79 John St., N. Y.

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WHEELHOUSE PATENT  
BICYCLE NAME PLATE.



All Metal. No Straps, Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

GEO. E. WHEELHOUSE CO.,  
Cor. Bleeker and Charlotte Sts., Utica, N. Y.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

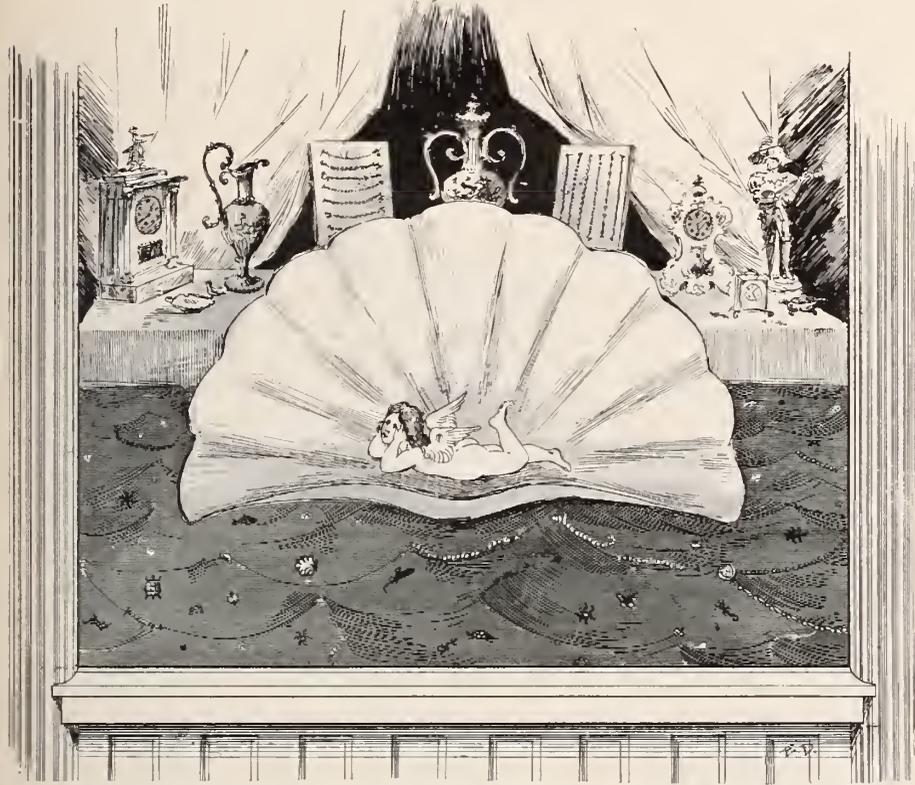
**Window Design.**

BY E. C. EDWARDS,

WITH R. HARRIS & Co., WASHINGTON, D. C.

**T**HIS window, which the designer christened "Cupid in a Boat," is arranged as follows: The bottom is of green velvet folded to look like waves; in the center is set a shell to represent a boat, while in the shell is a Cupid.

in the shell. Place the shell in the center of the window and set the Cupid in, as in a boat. This window is decorated with jewelry as follows: In the shell are diamond pins, such as snakes, chameleons, crabs, turtles, etc.; around the edge diamond necklaces; on the waves jewelry of all kinds to look as though the pieces were floating on water. The Cupid must be in size of proportion to size of shell.



WINDOW DESIGN, "CUPID IN A BOAT"—BY E. C. EDWARDS.

In the back of the window is arranged a step on which can be placed clocks or other ornaments. The shell is arranged to set at an angle to the floor. The shell can be made of pasteboard cut into strips in the shape of a sector of a circle, wetted and allowed to dry in a curved shape, thus . Eleven pieces pasted together with strips of paper will give a curved form like a shell. Cover with white silk, drawing silk in tight to show the curves

The Vine St. window of Oskamp, Nolting & Co. is one of the most magnificent ever seen in Cincinnati. It is dressed in royal purple velvet and the daintiest of diamond novelties are artistically arranged on the folds. A diamond bird for the hair attracts an admiring crowd.

W. A. Smith has opened a jewelry store in Melrose, Mass.

**Queries by Circular Readers.**

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

NEW YORK, NOV. 12, 1896.

Editor of THE JEWELERS' CIRCULAR:

We want a cheap clock mechanism which will revolve a shaft carrying a dial, weighing about three ounces, the shaft to revolve from 30 to 50 times per second. Also a mechanism which will revolve two of these in opposite directions. Kindly let us know where anything of this kind can be obtained, and much oblige,  
FOX & STENDICKE.

**ANSWER:—**There is no clock mechanism on the market such as you desire. It will be necessary to take an American movement and adapt it to your purposes by the addition of certain wheels. A. Sirois, 66 Nassau St., New York, can do this work for you. He is an expert wheel and pinion cutter, and it is a part of his business to adapt clock movements for special purposes.

CLINTON, Mass., Oct. 11, 1896.

Editor of THE JEWELERS' CIRCULAR:

Will you please tell me where I could buy a large gear, say about five or six inches width and about two-eighths of an inch thick, and where can I get a clock spring about three-quarters of an inch width, longer than a common 14-day spring. Where can I get one made to order?  
EDWARD T. FOX.

**ANSWER:—**A. Cary, 240 W. 29th St., New York, makes clock springs to order, and undoubtedly can furnish one such as you desire. Wallace Barnes, and Dunbar Bros., Bristol, Conn., are extensive manufacturers of clock springs. Your description of the gear is not definite. The Chas. Jacques Clock Co., 22 Cortlandt St., New York, say they can make any style of gear desired.

**Elmira, N. Y.**

William H. Frost has been in New York purchasing holiday goods.

Frank Ballard, of Hill & Ballard, jewelers, Troy, Pa., was wedded Nov. 11 to Miss Lucella Kenyon, of the same place.

Herman Bong, of Bong Bros., Corning, N. Y., died at Beaver Dams, N. Y., Nov. 10, aged 27 years. He is survived by a wife, four brothers and one sister.

**SCHULZ & RUDOLPH,**

Importers and Cutters of **DIAMONDS AND OTHER PRECIOUS STONES,**

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

**The Celebrated Jules Jurgensen Watches.**

28 JOHN ST. and 65 NASSAU ST., NEW YORK.

Headquarters for Up-to-Date



W. K. POTTER,  
TORTOISE SHELL WORKS PROV. R. I.  
TRADE MARK.

**NOVELTIES,**

TORTOISE SHELL  
Combs, Pins, &c.  
Providence Shell Works,  
PROVIDENCE, - R. I.

**OPTICAL BOOKS.**

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING CO., 18, B'way N. Y.

**BLAIR'S**

**1895**  
SECURITY FOUNTAIN PENS.

Non-Leakable. No Weak Internal Mechanism. Reversible Feed Bars. Regular Shape Gold Pens. Perfect Action. Moderate Prices. SEND FOR PRICES NOW.



2/3 OF FULL SIZE OPEN.

MANUFACTURE FOR THE TRADE

Gold Pen, Pearl and Silver Holder Assortments, Gold and Silver Pencils, &c.

BLAIR'S FOUNTAIN PEN CO., 141 BROADWAY, NEW YORK, U. S. A.

## Up-to-Date Jewelry Stores.

A. FELDENHEIMER,  
PORTLAND, ORE.

THE beautiful jewelry palace of A. Feldenheimer, corner 3d and Washington Sts., Portland, Ore., was opened Oct. 17, and for hours the public were entertained while they admired one of the handsomest jewelry stores on the Pacific coast. The general effect is rich and exceedingly artistic. The treatment of ceiling and side wall is in exquisite taste, in pale blue hues, livened up with relief work touched with gold and dotted here and there with electric lights, the whole being in harmony with the handsome mahogany shelving and counters, clever arrangements of glass and fixtures.

The floor is of small tiles in drab and blue effects. Two sides of the store being of glass, the others are made to be as effective by the liberal use of French plate mirrors between the wall cases, which add light and depth appearances. The stereotype wardrobe cases have been abandoned, and in their stead individual glass cases extend into the main aisle, thus better and more conveniently displaying the magnificent assortment of novelties. The glass front facing Washington St. presents a new feature, namely: Show windows and cases combined, extending half way to the ceiling, leaving six plate glass windows above which flood the room with light.

A special department, with a large window in the street, is set apart for the display of cut glass, ceramic works and statuary. On the other side of this is the business office, inclosed in beautiful bronze grill work and connected by speaking tubes and elevator with the repair department and factory upstairs.

FRANK E. DAVIS,  
NORTHAMPTON, MASS.

THE new jewelry and optical store just opened in Northampton, Mass., by Frank E. Davis is one of the handsomest in New England. The store occupies the large corner room in the Columbian building. The 17-foot curved plate glass display window is the finest in the city, and Mr. Davis, who traveled for several years for Wheeler, Parsons & Hayes, New York, and who is known by retailers in the Eastern States and in New York State, declares that in all his travels he has never seen a window giving better advantages for the display of jewelry and silverware. It can be seen from any point on Main St. between the First church and the Academy of Music.

The exterior finish and panel work are aluminium. The interior wood finish is ivory white with blue tinted walls and ceiling, giving a very pleasing effect. When illuminated by the numerous electric bulbs whose light is reflected from jewelry, precious stones and silverware, the view from the street is truly a magnificent one. At the right of the entrance is the display window set off by a high oxidized bronze railing which extends further back and around Mr. Davis's private office.

Directly facing the entrance is a display case for jewelry. Extending back on both sides are large cases for the display, respectively, of jewelry, silver novelties, silver and gold mounted pocket-books, canes and combs, single pieces of wedding silverware in individual cases, large pieces of silverware and silver mounted glassware and opera glasses. At the rear is another large case for jewelry. At the left and built high against the wall is a long side case filled with silverware. The entire left side of the store is given up to silverware. The rear portion of the main store is set off by an English muffle for the optical department. The two entrances to this department are hung with portières, and at the right is another private office for diamond selling or consultation. Midway of the muffle is cased the large steel vault, and along the top is displayed a line of mantel clocks. Partitioned off in the rear is a spacious stock room and repair department. The watchmakers' desks are located in the main store at two of the windows facing South St.

The electric lighting of the store is a feature, all the fixtures being specially designed. The front window is illuminated from an artistic wrought iron cluster chandelier close to the ceiling, containing 28 bulbs. On the corner of the display case at the left of the entrance is a handsome five-light wrought iron standard, with colored flower-like globes, and above the larger mirror at the left is a two-light bracket. The main store is lighted by seven three-bulb chandeliers, and 12 bulbs illuminate the interior of the wall case.

### The Artificial Production of Diamonds a Dream.

The following letter to the London edition of the New York *Herald* from the gem expert, Edwin W. Streeter, is interesting in view of the ridiculous stories of artificial diamond production which have been current in the newspapers for some time past:

TO THE EDITOR OF THE *Herald*:

I have been interested in reading an article in your issue of September 22 on producing real diamonds by artificial means. Permit me to say that for the last forty years I have known of diamonds being artificially produced. About fifteen years ago Mr. J. B. Hannay, of Glasgow, made a diamond, which he submitted at one of the Royal Society's meetings in London, but he admitted to me that when placed on the wheel for cutting it crumbled to pieces.

Since that time several attempts have been made, but no one has yet been successful in manufacturing a diamond of sufficient size to be of any commercial value, and consequently the De Beers and other diamond mines can well laugh at the diminutive objects produced by man at a fearful cost compared with those found in Nature's laboratory, and, therefore, those who are fortunate enough to possess fine jewels may feel quite satisfied that man will never be able to make the same beautiful stones as those of the Creator's work. Believe me, yours faithfully,

EDWIN W. STREETER.

## New Books of Interest.

WATCH AND CLOCKMAKERS' HANDBOOK, DICTIONARY AND GUIDE. By F. J. Britten. Ninth Edition, 1896. Published by E. F. & N. Spon, 125 Strand, W. C. London; Spon & Chamberlain, 12 Cortlandt St., New York.

This work, which has become a very necessary adjunct of the watchmaker's library, comes in bulkier form with each edition. It now comprises 460 pages, and seems to contain full and particular definitions of every technical term used in watch and clock making. The fund of information bearing upon the subject which the book contains must prove of inestimable value to young workmen and to students. For the various terms in English, the French and German equivalents are given, the author acknowledging his debt for such knowledge to Mr. Mariet for the French and Mr. Immisch for the German. The *Watch and Clockmakers' Handbook*, etc., is veritably a complete encyclopædia of horology, being illustrated with all necessary engravings to make the text entirely comprehensible to the reader. That it should have reached a ninth edition is a guarantee of its great value in its special field of knowledge.

### Relation of Impulse Pin, &c.

WHEN you examine an escapement for its correctness, see that the impulse pin is in a line with an arm of the balance, and proceed to try if the lever is fixed in the correct position with relation to the pallets. Gently move the balance round till the tooth drops off the pallets. Observe the position of the balance arm, and see if it comes the same distance on the other side of the pallet hole when the other pallet drops off. If not, the pin connecting the pallet and lever are generally high enough to allow of the lever being twisted. To do this successfully a clamp to grasp the back and belly of the pallets is necessary.

R. Bridge has introduced a spring for releasing the pallet from the clamp, and Mr. Curzon has improved on this by making a tool. There is a spring for keeping the slide in contact with the pallets when they are placed in position and until they are gripped tight by the screw, and a lever under the body of the tool, by means of which the spring is overcome and the pallets released when the operation is ended. When the lever is right with relation to the pallets, see that the pallets are quite firmly fixed to the lever, and that the lever and pallets are perfectly in poise. This latter is an essential point in a fine watch to be timed in positions, but it is often neglected.

See that the escapement is in beat. When the balance spring is at rest, the impulse pin should be on the line of centres, that is, in the middle of its motion. If this is not so, the spring should be drawn through or let cut from the steel, if the position of the index allows; if it does not, the roller may be twisted round on the staff in the direction required.

## Window Dressing Competition.

PRIZES WERE OFFERED FOR THE PHOTOGRAPH OF THE BEST AND OF THE SECOND BEST DISPLAYED JEWELER'S WINDOW.

### PART I.

#### Window Dressing.

BY P. L. BUXBAUM,

WITH S. GOODMAN & CO., NEW HAVEN, CONN.

THE ground of the window is covered with a dark green billiard cloth, divided into halves by a lorgnette chain. On one-half of the surface are placed all gold American watches, ranging from 0 to 18 size. In the front row between the watches, are laid out at

holding the pictures of the two candidates, McKinley and Bryan, on their respective sides of the window.

#### Jewelers' Publications

"WEDDING SUPERSTITIONS" is the title of a pretty little brochure issued by the New York store of R. Wallace & Sons

"We have the pleasure in sending you a copy of our Birthday Book, and trust it will be found useful to record the anniversaries of your relations, friends and acquaintances, so that you may not forget to send them a friendly greeting on their birthday, an attention of good-will always appreciated.

"We shall esteem it a favor if you will acknowledge its receipt, and as this little booklet has found such a hearty reception, we intend to issue another edition, and we shall be happy to receive from you suggestions for improvements, or appropriate quotations on the flowers and gems of the month."

In the foregoing is a suggestion of a clever plan to arouse correspondence between the public and the jeweler. The pamphlet contains 36 pages,  $8\frac{1}{2} \times 5$  inches, tied at the shorter side within a heavier paper cover which displays in gold letters the title: "The Birthday Book." One page is devoted to the introduction, the first paragraph of which serves as the keynote to the entire pamphlet. It reads as follows: "The Birthday Spoons, illustrated, originated with our American cousins and appeal at once to a refined and cultivated taste. What more appropriate birthday offering could be made to a babe, a child, or even a grown-up person, than this beautiful production of the silversmiths' art." Each of 12 pages is devoted to an illustration of a birthday spoon, with quotations in verse and prose of sentiments referring to the flower appropriate to the individual month. Opposite each of these pages is a page for memoranda. Following these pages is one giving the following poem:

#### MEMORIAL NAMES.

The High Priest stands before the Mercy-seat.  
And on his breast bright mingling Jewel-flames  
Reflect Shelemaah light: twelve Patriarch names  
Flash where the Emerald and the Sapphire meet  
Sardius and Diamond. With softer beam  
From mystic Onyx on his shoulders placed,  
Deep graven, never altered or erased,  
The same great names, in Birthday order, gleam.  
May each name written here be thus engraved,  
Set in the place of power, the place of love,  
And borne in sweet memorial above  
By Him who loved and chose, redeemed and saved,  
Be each dear name, the greatest and the least,  
Always upon the heart of our High Priest.

Then follow pages of illustrations of souvenirs and gift jewelry and silverware, while the last page gives the table of Birthday Gems of Various Nations and Ages, which already has been published in THE CIRCULAR.

Clerk—"Lady out there with a flashy paste necklace wants to know whether it's pure diamond or not."

Jeweler—"Look like a married woman?"

"Yes."

"Tell her it is. No use makin' trouble for poor husbands these hard times."—New York Weekly.



PRIZE WINDOW BY P. L. BUXBAUM.—From Photograph.

equal intervals gold dollars, and in the rear is a gold nugget, while further back are strung ladies' and gentlemen's gold chains. On the other half of the surface are silver watches ranging also from 0 to 18 size; in the front row, between the watches, are placed silver dollars, and at the back a nugget of silver, while further back are strung ladies' and gentlemen's silver chains.

In the front of the window in a slanting position are hung gold and silver chatelaine watches in their respective places, divided by a placard which reads in gold and silver letters: "The question of the Day, Are You For Gold or Silver?" At the back of the window hangs a large silk American flag

Mfg. Co. The book consists of 12 pages  $4\frac{1}{2} \times 3\frac{1}{2}$  inches, of heavy corrugated paper of lavender hue, tied within a cover of heavier paper. The letter press is printed in violet, while the pertinent illustrations are of silver. The reading matter consists of stanzas, proverbs, maxims and superstitions anent weddings, brides and bridegrooms. Such a publication as this is a very acceptable mode of advertising jewelry and silverware.

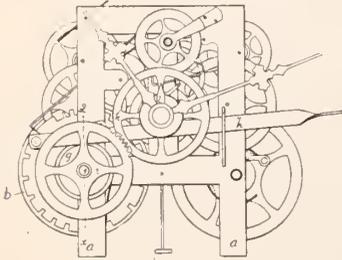
"THE BIRTHDAY BOOK" comes from a foreign subscriber, J. C. Bechtler, Son & Co., of Allahabad and Mussoorie, India. Inclosed in the book is a circular letter which reads as follows:

The Latest Patents.

ISSUE OF NOVEMBER 10, 1896.

571,178. MICROMETER-GAGE. GEO. THOMPSON, Cleveland, Ohio.—Filed Feb. 17, 1888. Renewed Apr. 10, 1896. Serial No. 587,035. No model.

571,198. CALENDAR-CLOCK MECHANISM. THOMAS W. R. McCABE, Winsted Conn., assignor to the William L. Gilbert Clock Company, same place.—Filed Apr. 15, 1896. Serial No. 587,718. No model.

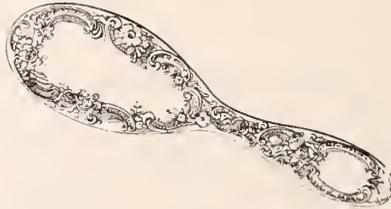


In combination, the striking mechanism of the clock, including the count-wheel *b* carrying pawl stops *c* *c* the pawl *e* co-operating with said stops, the calendar, operating lever *h*, and the rotary cam *g* connected to pawl *e*.

571,268. KEY FOR TIME-RECORDERS EDWARD G. HEENE, Cleveland, Ohio, assignor to George W. Heene, same place.—Filed Apr. 6, 1896. Serial No. 586,352. No model.

571,319. STOP MECHANISM FOR TIME-LOCKS. WILLIAM H. HOLLAR, Philadelphia, Pa., and HARRY W. PIDGEON, Boston, Mass.; said Pidgeon assignor to said Hollar.—Filed Dec 27, 1895. Serial No. 573,453. No model.

DESIGN 26,250. BRUSH-BACK OR SIMILAR



ARTICLE WILLIAM C. CODMAN, Providence, R. I., assignor to the Gorham Manufacturing Company, same place.—Filed Sept. 23, 1896. Serial No. 607,793. Term of patent 7 years.

One who claims that an order was received in full payment of an antecedent indebtedness must establish the fact that it was expressly agreed that it should be so accepted, or that the order has been paid.

Polishing a Screwhead.

THE simple process of polishing and bluing a screwhead the writer has often seen bungled to what one would think an impossible extent. A screw with the head finished simply with the burnishing file will never take an even and fine blue tint. To get a good, even color, the entire head must be ground and polished; in hardening, a scale is formed which must be entirely removed before even a good polish can be obtained. With the ordinary screwhead tool the best way is to harden the screw by heating and dropping into oil.

Take a piece of binding wire and twist it so as to form a loop; the screw is inserted into the loop and held in the lamp until red hot, when it is plunged into oil; water will do, but oil makes a tougher temper, and serves a double purpose. Twist a convenient little handle to it; we take the handle in our hand, and insert the screw to be hardened into the loop, and, when red hot, plunge it in as described above. A little oil will cling to the screw and also fill in the loop; if we now hold the screw in the lamp until the oil catches fire and then hold it away until the oil burns off, we shall have a screw of a perfect spring temper. Put the screw into your screwhead tool, and with a strip of oo emery paper glued on a piece of thin board brighten up the head, grinding the face of the screw enough to remove the scale mentioned before; a fine file acts a little quicker, but the emery paper must be used to obliterate the file marks.

A strip of hardwood and a little Vienna lime or diamantine, with alcohol, gives an almost instantaneous polish. A piece of engraver's boxwood about one inch wide and three or four inches long, using the end of the grain to do the polishing—that is, to hold the diamantine and alcohol—stands a good deal of use before it gets worn out of shape. The above process makes a good, fair screwhead, but a fine screw should be finished dead flat, and polished with a triangle on a tin lap.

Vibrations of a Balance.—To show how small a variation will vitiate timing, we will state that in an ordinary watch the balance vibrates five times per second, 300 times per minute, 18,000 per hour, 432,000 per day. This is the exact work the balance has to perform in order to comply with the requirements of perfect timekeeping. Now, if we bring any influence to bear upon this balance or interfere with the vibrations of the balance to the extent of 1-1000 part, it will make a difference of 15 minutes per day; if the variation is only 1-10,000 part, it will make a difference of one and one-half minutes per day; and if 1-90,000 part (a much smaller part can be measured) it will vary one second per day, and this is about the time when we begin to time a watch. If the average watch owner will stop to think a moment, he will see that he has to give his watch fairly good treatment, at least, so as to get fairly good time out of it.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

HOLIDAY GOODS

A FINE LINE OF SMALL LEVER

JEWELLED WATCHES.

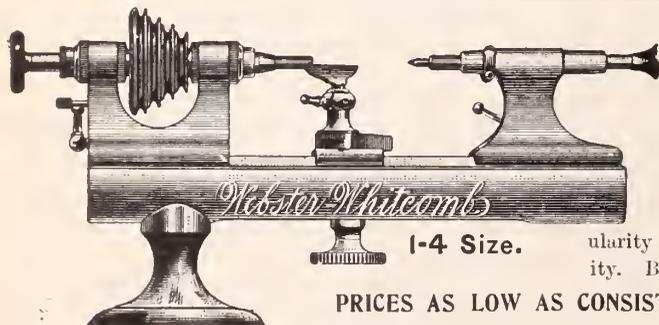
It's Quality that Counts

IN A LATHE.

There's no doubt about the quality of the . . . . .

Webster=Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.



PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO AMERICAN WATCH TOOL COMPANY, Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872. INCORPORATED 1894.

WALTHAM, MASS.

DEPARTMENT OF  
ADVICE AND CRITICISM

ON  
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 169 Broadway, New York.]

PART XXXI.

WE showed under this department, a few weeks ago, an effective ad. of J. C. Klaholt, Springfield, Ill. We here present another; in the light of the currency agitation, which should be over but undoubtedly is not, it is interesting. The ad. occupied in its original form 9 inches, single column. If Mr. Klaholt had worked in descriptions of goods with attractive prices, the ad. would have been A1. in every particular.

**GOLD**

**G**old and Silver Goods of all kinds cheaper than ever.

**O**ur line of Jewelry is the best and most complete we have ever shown.

**L**ow prices, good goods and best of terms the rule observed toward all.

**D**on't fail to call and see us when looking for bargains in Jewelry.

**AND**

**S**ilver and Gold Plated goods of superiority and great variety.

**I**njustice to no one and fair dealing with all is our motto.

**L**ease your orders for repairing and same will receive prompt attention.

**V**ery great caution should be exercised in the selection of Jewelry.

**E**very article selected from my stock guaranteed as represented.

**R**emember, we guarantee best value for your investment.

**SILVER**

Come and Examine My Stock, Get Prices, and You Will Be a Permanent Customer.

**J. C. KLAHOLT**

The South Side Jeweler.

Chas. E. Rose, El Reno, Okla., is one of the cleverest advertisers

in the jewelry trade, and his ads. and schemes are worthy of being copied or adapted by jewelers in towns and small cities. We have published many specimens of his

terest the people generally with my ads. and window displays, and have succeeded fairly well, but the ladies are in the majority, not in politics, but in noticing anything new, either in goods or display.

CHAS. E. ROSE.

**Shakespeare**

**Said:=-**

"What's in a name?  
That which we call a rose  
By any other name  
Would smell as sweet!"

The rose is a standard of excellence.

This is also true of the jewelry  
Sold and guaranteed by CHARLES E. ROSE  
Of El Reno. His name guarantees

Excellence in quality seldom found elsewhere.

Every purchaser receives full value for his money.

**See**

**That:=-**

The name "Charles E. Rose,"  
Is on your jewelry.  
Watches repaired by him  
Keep correct time.

Prize advt.—Written by MRS. DICKSON.

advertising, and present another batch here. They were received with the following letter:

**The Wee Babies**

are the ones that need greatest care, and deserve all the comfort possible. Fasten their little dresses with one of our dress pin sets—three pins and chains, seamless gold filled wire, at \$1.00 the set.

CHAS. E. ROSE,  
"The Jeweler."

Opera House Block,  
Rock Island Avenue.

EL RENO, Okla., Oct. 21, 1896.

Editor of THE JEWELERS' CIRCULAR:

I inclose quite a number of ads. and newspaper clippings. We have more politicians now than anything else, but hope that prosperity will strike us soon after Nov. 3. Have endeavored to in-

In addition to a prize ad. we present five ads. seeking trade from the babies of the town.

**Gifts For Baby**

- FINGER RINGS,
  - BBB PINS,
  - DRESS PIN SETS,
  - EAR RINGS,
  - NECKLACES,
  - BRACELETS,
  - COFFEE SPOONS,
  - TEA SPOONS,
  - THREE BUTTONS AND CHAINS,
  - STERLING
- 75 CTS.**

CHAS. E. ROSE,  
"The Jeweler."

Opera House Block,  
Rock Island Avenue.

These ads. will appeal to every woman who reads them, and are calculated to make many sales. Babies are always being born, or christened, or birthdayed, or par-

ried, and a large business can, therefore, be worked up in the sale of baby presents.

**Does Your Baby**

have a birthday soon? If so, make it a present of a Sterling Silver spoon. A spoon is always useful, and ours, being Sterling, will last a lifetime. A coffee spoon, gold bowl. \$1.00.

CHAS. E. ROSE,  
"The Jeweler."

Opera House Block,  
Rock Island Avenue.

**A Jointless Baby**

ring, is the kind we have to sell you—you can have your choice of a plain gold ring, an engraved band ring, or one with a set—your choice for \$1.00.

CHAS. E. ROSE,  
"The Jeweler."

Opera House Block,  
Rock Island Avenue.

**All Babies**

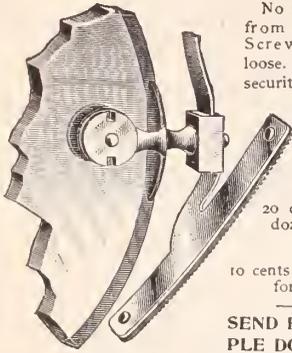
are good babies when they are brought in to have a ring fitted. If your baby is fretful, bring it in, and see how quick he will brighten up when you buy one of my \$1 solid gold, baby rings.

CHAS. E. ROSE,  
"The Jeweler."

Opera House Block,  
Rock Island Avenue.

## OPTICIANS ...

AT LAST FAVORED.



No more trouble from Frameless Screws working loose. A positive security lies in the

"Kirstein"  
SCREW  
LOCK.

20 cents buys 1  
dozen German  
Silver.

10 cents buys a Key  
for same.

SEND FOR SAM-  
PLE DOZEN TO...

E. KIRSTEIN'S SONS CO.,  
ROCHESTER, N. Y.

## Workshop Notes.

**Casting in Charcoal.**—In casting many articles of gold the charcoal method is superior to any other, as the charcoal can be carved into almost any form. The kind used is willowcoal; it is soft, close grained, and does not split and snap like many coals; the next best is basswood.

**Laying a Balance Spring.**—Many watchmakers generally do this upon a sheet of white paper. The shadow of the spring will hereby be invariably right underneath the spring and assist in confusing the watchmaker. A far better plan is to take a flat watch glass and lay the spring upon this. The shadow will hereby fall to one side and the contours of the spring will be clearly visible. The writer has used this method for some time and is fully satisfied with it.

**Bronzing Liquid.**—A fluid for bronzing paper, glass, leather, etc., is prepared as follows: Diamond fuchsine 10 parts and methyl-violet 5 parts are dissolved with the aid of heat in 95 per cent. alcohol. To the solution 5 parts benzoic acid are added and the whole boiled from five to ten minutes until its green color has changed to a lustrous golden bronze. This is very brilliant, durable and adhesive, easily laid on with a brush, and dries in a few minutes.

**To Remove Solder Stains.**—The removal of solder stains depends to a certain extent on the nature of the article soldered. If gilt metal, German silver, or silver, the stains may be scraped off. If a pickle is used, a stain will be left that will require to be polished off. If soldering bright gold, it can be rubbed off with a cork dipped in pickle. With colored gold it would be better to use a little color. Pickle is merely nitric acid and water in proportion of half a gill of acid to a pint of water.

**Hardening Punches**—When punches are to be hardened which are intended for being driven into steel matrices, they must be hardened until annealed blue, then rubbed with the fatty part of a beef sinew until covered with a thick coat, which excludes the air from the steel and conveys it to the carbon instead of withdrawing it. For the same purpose either small pieces of carpet or wool are to be laid upon the fire. The gases covering the body are permitted to develop fully, and when it has become sufficiently red it is dipped into cold water which has previously been boiled and cooled again.

**To Flatten Screwheads.**—To make the head of a long screw flat, get a good screw-head tool; the polishing disc, which is a part of it, has two or three segments of metal for grinding and polishing the heads flat. While the screw is revolved with one hand, the polishing or grinding disc is oscillated or "wiggled" back and forth with the other, so that the abrading material shall not grind wider upon the screwhead. It is impossible to produce a perfectly flat head on the lathe without some appliance by which a flat surface can be oscillated across the head in a place that remains constant at right angles to the axis of the screw.

**The Banking Pins.**—The banking pins must be so placed as to allow of an equal run on each side. If they are not they should not be bent. The banking pin allowing of the most run should be removed and the hole brouched out to receive a larger pin. The banking pins keep the motion of the lever within the desired vicinity. They should be placed at the spots where any blow from the impulse pin on to the outside of the lever is received direct. They are sometimes placed at the tail of the lever, but in that position the banking pins receive the blow through the pallet staff pivots, which are liable to be broken in consequence. A fault rather difficult to detect, which is sometimes met with in the double roller escapement, is the end of the impulse pin slightly touching the safety finger, caused by excessive end shake or from a longer impulse pin than was originally intended having been put in.

**The Barrel.**—When it is necessary to take down and repair the barrel, take notice of the following points: The side spring, which must not be too strong, should reach with certainty to the bottom of the space between the teeth of the ratchet, and this latter should be held steadily in position by the cap. The barrel may be made straight and then on its axis by the methods well known to repairers, the arbor having been previously put in order, if required. It is a good plan, after making extensive repairs, to again test the barrel and center pinion depth, either by touch or by drilling a hole for observation. The screw of the female stop (star-wheel, maltese cross, etc.) must not project within the cover nor rub against the dial; it must be reduced, if either case presents itself. The action of the stop-work must be well assured. It is a good plan to, as it were, "round up" the star-wheel and finger piece with an emery stick, supporting them on arbors. There must be no possibility of friction between the finger and bottom of the sink.

**Putting in a Mainspring.**—If there is no spring winder on hand the repairer will have to put in the spring with his fingers. Holding the barrel with one hand, put the outer coil into it, and see that the end is properly hooked and fastened in place; then hold it so with one thumb, while with the other thumb you work in the next half coil; then hold it there, and with the opposite thumb work in another half coil, and so on, the opposite coil working in a half coil at a time, till all is in. This is a good way with thin and narrow springs; but when they are wide or very thick and soft, it is liable to twist the spring out of flat and make the center stand up. When the spring is in, always be sure that the center lies flat in the barrel, that the point does not dig into either head, but stands face between them when on the arbor hook, and see that the hook is sound, well shaped and fits the hole properly; for if the spring slips off, when you wind it, it will probably snap and break. In handling the barrel it is, of course, to be held with clean tissue paper to keep the skin from soiling it.

Made by Merritt, Caspell & Co. Springfield, Mass.

**COMFORT AND SECURITY ARE COMBINED IN MERRITT'S PATENT EYE GLASS HOLDERS.**

GOODS ON APPROVAL. CORRESPONDENCE SOLICITED.

THE BEST

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**SECURITY PIN GUARD**

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7 ASTOR HOUSE (BROADWAY) N.Y.

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FOR RELIABLE OPTICAL & WORK  
SEND TO  
JOS. FRIEDLANDER & BRO.,  
OPTICAL LENS GRINDERS,  
9 MAIDEN LANE, - - NEW YORK  
SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET

**QUICK SELLERS.....**  
IN STERLING SILVER  
ARE MADE BY  
**CODDING BROS. & HELLBORN,**  
North Attleboro, Mass.

# NEARLY 1800 MARKS

ARE INCLUDED IN

## "TRADE-MARKS OF THE \_\_\_\_\_" Jewelry and Kindred Trades.

Copyright, 1896, by the JEWELERS' CIRCULAR PUB. CO.

### COVERING

Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

### SOME FEATURES.

**THE MARKS** are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. **THE NATIONAL TRADE-MARK LAW** with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. **EXHAUSTIVE ESSAYS** by authoritative writers on the stamping systems among early workers of gold and silver wares. **OLD MARKS OF CURRENT FIRMS** form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. **GOLD AND SILVER STAMPING LAWS.** A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

### MORE TESTIMONIALS.

The following testimonials were received during the past week. These are additional to the two pages of endorsements already published.

CEDAR RAPIDS, Iowa, Nov. 1, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
I must say that it is the best thing of the kind I ever saw, and is more than worth the price you ask for it.  
CHAS. F. BILLAU.

NASHVILLE, Tenn., Nov. 5, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
We very cordially endorse this work (Trade-Marks) as a medium for the trade, through and by which, not only protection, but information can be had, that is not at present to be had from any other source that we know of.

B. H. STIEF JEWELRY CO.

WOODVILLE, Miss., Nov. 2, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
I am in receipt of your book of Trade Marks. Found it very convenient. It cannot fail to be of value to those who are interested in the jewelry business and its branches. Please accept my thanks.

JOS. SARRIE.

CHICAGO, Ill., Nov. 4, 1896.  
THE JEWELERS' CIRCULAR PUB. CO.:  
Your new book on Trade-Marks to hand and will be given as good a notice as we know how to write. It is worthy of a place in every jeweler's library. I wish you success.

GEO. H. HAZLITT,  
Publisher American Jeweler.

NEW ORLEANS, La., Oct. 31, 1896.  
THE JEWELERS' CIRCULAR PUB. CO.:  
Sorry your book did not come a little sooner, as we have two now but yours certainly has the preference.

FRANZ & OPITZ.

NEW ORLEANS, La., Oct. 31, 1896.  
THE JEWELERS' CIRCULAR PUB. CO.:  
It is something that I have long wished for and be-

lieve that it will be of great use to the jewelry and kindred trades. The artistic manner in which the book is gotten up is in keeping with the JEWELERS' CIRCULAR.

A. M. HILL.

NORFOLK, Va., Nov. 5, 1896.  
THE JEWELERS' CIRCULAR PUB. CO.:  
There can be but one opinion expressed in reference to the work, even by the most casual observer, "most valuable." It must necessarily prove of much interest and value to all who handle to any extent watches, jewelry and all legitimate goods sold by jewelers. It is a work we have long desired, hence appreciate the move.

C. F. GREENWOOD & BRO.

The Jewelers' Circular Publishing Co have performed an excellent service for the jewelry business by producing a book of "Trade-Marks of the Jewelry and Kindred Trades." "Being a complete collection of illustrations and representations of the marks, registered and unregistered, used by manufacturers and dealers of jewelry, American watches, foreign watches, watch cases, silverware, silverware plated, souvenir silverware, imitation and precious stones, clocks, optical goods, tools, materials, pottery, and porcelain, cut glass and cognate lines;" to which are added the text of the national trade-mark law and various information along the same line, together with a "Historical Sketch of Makers' Marks," by J. H. Buck, and "Marks of Gold and Silver Smelting," by F. W. Fairholt. It must have been a task requiring much labor and patience to procure the 1800 trade-marks, which are illustrated in this volume. These trade-marks are also indexed, so that it is easy to find the trade-mark of any given firm. As it is, of course, impossible for any jeweler to carry 1800 trade-marks in his head, such a volume as this becomes a work of great value and convenience.—*Manufacturing Jeweler*, Nov. 5, 1896.

COLUMBUS, O., Nov. 7, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
We think the book ("Trade-Marks") worth the price to anyone.

HARRINGTON & CO.

We have to thank the New York JEWELERS' CIRCULAR for a copy of their new work on "Trade-Marks of the Jewelry and Kindred Trades" just issued. Such a work as this has long been needed and the trade will find it very useful in many ways. In addition to 1300 trade-marks contained in the historical articles, this work gives trade-marks of American and Canadian manufacturers of jewelry and kindred goods. In fact, in this respect it is an epitome of the jewelry trade and its connections on this continent. \* \* \* \* It is artistically printed on fine paper and substantially bound in handsome cloth binding.—*The Tracer*, Toronto, Nov., 1896.  
A very valuable work.—*Optical Journal*, Nov. 1896.

BATON ROUGE, La., Nov. 9, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
"Trade-Marks" is something that an up-to-date jewelry house cannot dispense with. It is worth its weight in gold to a jeweler who wishes to know whose and what kind of goods he is handling.

ROUMAIN BROS.

BATAVIA, N. Y., Nov. 7, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
"Trade-Marks" is the most convenient book in the trade.

AUSTIN & PRESCOTT.

SUTHERLAND, Iowa, Nov. 10, 1896.  
JEWELERS' CIRCULAR PUB. CO.:  
"Trade-Marks" I esteem very highly as a ready reference-book and for its many good articles. I hope you will have good success in the sale of it.

F. A. WOERTENDYBE.

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

\$1.00 PER COPY (EXPRESS PREPAID),

Until January 1, 1897, at which time the price of the book will be advanced.

The Jewelers' Circular Pub. Co., 189 Broadway, New York.

# A "BIG THING" FOR JEWELERS.



....WILLETS' ART BELLEEK CHINA....

\*\*\*

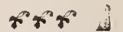
**This Assortment**

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INCLUDING CHARGES FOR PACKING....

Understanding that these goods must be seen to be appreciated, we have arranged this assortment of . . .

**Small Pieces** enabling you to become acquainted with the ware without incurring either a great expense or risk . . .



Send on your order for the above at once, so that we can ship your LARGER order, which is SURE TO FOLLOW, in time for the Holiday trade.

**Wicke & Pye, 32 to 36 Park Place,**

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**P. H. LEONARD,**

**76 and 78 Reade Street,**

**New York.**



**Jewelry Trade:**

We are offering this week an elegant line of **Teplitz Art Pottery and Etruscan Glass.** Just the goods for Holiday attractions for a jewelry store.

....Come and see them, or write for sample assortments.



### A Sevres Vase for the Czar.

**D**URING the visit of the Czar and Czaretza to France, many valuable works of art were presented to the Imperial couple. Besides the works already illustrated in THE CIRCULAR might be mentioned the magnificent Sevres vase here illustrated.

### History of Glass Mirrors.

**T**HE first reliable mention of glass mirrors covered with tin or lead occurs in the thirteenth century, in a treatise on optics by Peccan, an English Franciscan monk. The writer speaks of iron, steel, polished marble, and glass mirrors, and says that the last named were "covered on the back with lead, and that no image was reflected when the lead was scraped off." Bellovacensis, about the same period, also says that the "lead was poured over the glass plate while hot." That this invention was introduced about the end of the thirteenth century is confirmed by the fact that glass mirrors were exceedingly scarce in France in the following century, while mirrors of metal were in common use, that of Anne de Bretagne, consort of Louis XII., being of the latter description. Glass mirrors were not known in Persia and the East until Europeans traded with those remote regions, and metal mirrors were long afterwards preferred, being more durable in the dry, hot climate than the amalgam of the glass mirrors, also being less liable to break.

The next step in the progress of this art was the application of an amalgam of tin, instead of pouring melted metal over the glass plates. The tin, hammered into thin sheets, was spread out smoothly; quicksilver was then poured over it, and rubbed into it, either with the hand or a hare's foot, and the tin covered with paper when thoroughly saturated. The glass was then laid upon it, and

while the operator pressed it with his left hand, he carefully drew out the paper lying between the tin and the glass with his right, weights then being placed upon the glass. The process of covering with tinfoil was

this period the glass houses of other countries came into notice, and many new ones were established. The discovery made in France that glass, like metal, could be cast into much larger plates than by blowing and rolling, proved prejudicial to the mirrors made at Venice.

In 1634 glass houses were established in France for manufacturing mirrors- Grandmont obtaining a patent to this end; the undertaking, however, was not successful. Riviere, valet-de-chambre to the king, then proposed the manufacture of mirrors according to the Venetian method, and having obtained the royal permission, sold it for a considerable sum to De Noyer, who in 1665, received a confirmation of the patent, and an advance of 12,000 livres for four years, conditionally upon his procuring workmen from Venice, who, after serving eight years in the kingdom, were to be naturalized. De Noyer was joined by Poquelin, who had previously carried on the largest business in Venetian mirrors, and who brought his own workmen from Murano. Glass houses were then built at Tournavilles near Cherbourg, where the manufacture was continued till 1864, when the charter of the company was renewed for another 30 years, De Bagneaux then being at the head of it.

Five years later (1689) Thevart suggested to the Court the casting of glass mirrors of much larger dimensions, which after consideration was approved, and in the same year obtained the royal permission and a patent for thirty years. The first plates were cast at Paris, and created universal astonishment, being eighty-four inches in height and fifty inches in breadth. The cost of a furnace for casting

the large plates was 3,500*l*; it seldom lasted more than three years, and even in that period had to be repaired every six months. It took six months to rebuild it and three months to repair. The melting pots were about the size of a hogshead.



VASE PRESENTED TO THE CZAR DURING HIS VISIT TO FRANCE.

known at Murano in the sixteenth century, but whether the invention belongs to the Venetians has not been satisfactorily proved; at any rate, their mirrors were obtainable throughout Europe and in both the Indies till the end of the seventeenth century. After

## The Connoisseur.

(Continued from page 51.)

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

#### TEPLITZ VASES

AND

#### VIENNA NOVELTIES.

TWO of the many new lines that will interest jewelers visiting the warerooms of P. H. Leonard, 76 Reade St., New York, are the Teplitz vases and the assortment of his own Vienna novelties, which have just been opened. The former contains the usual number of new and graceful shapes, the decorations of which show a delicacy of treatment not often found on wares of this character. The Vienna china this year includes an extensive assortment of tall vases, flagons, lamps and novelties decorated in a rich Delft style. The novelties contain, among other articles, cuff boxes, tobacco boxes, hanging vases, not usually common to this line, but which are now introduced especially for the holiday trade.

#### NEW CARRARA

MARBLES.

IN the new Carrara marble statues and busts just opened by Levy, Dreyfus & Co., 9 and 11 Maiden Lane, New York, are many beautiful subjects not heretofore seen in this market. They are to

be found among the handsome female busts, the children figures, and the nude subjects. Among the largest and most notable pieces exhibited by this firm are "After the Masquerade," and "Carmen," the life sized statue of a nude dancing girl mentioned in this column some time ago.

#### FRENCH GILT CLOCKS AND REGULATORS.

SELDOM has a richer line of fine clocks been offered to the jewelry trade than is to be seen in the assortments of French gilt clocks and clock sets, and gilt and crystal regulators, now gracing the shelves of L. Straus & Sons' warerooms, 42-48 Warren St., New York. The gilt clocks are of many sizes, and come in many new variations of the Louis XV and rococo styles. The decorations on the clocks and the candelabra sidepieces are both rich and beautiful. The gilt regulators, which are in square, round, oval and polygonal shapes, have some innovations in ornamentation. The gilt frame, the border of the dial, and in many, the pendulum bob, are richly studded, some with Rhinestones, others with pearls, and still others with large turquoises. Cloisonné and other handsome styles of enamel are also used for ornamenting clock frames.

#### DEMAND FOR PAIRPOINT NOVELTIES.

THE approaching Christmas trade has again given rise to the demand for the artistically decorated jewel boxes, trinket caskets, and similar nov-

elties manufactured by the Pairpoint Mfg. Co., in their Crown Pairpoint, Crown Milano and Colonial wares. Among the pieces shown at the company's New York warerooms, 46 Murray St., the Van Dyke and Delft styles of decoration are the most prominent at present and seem most popular with the jewelry buyers. The successful decorations of former seasons may also be found among these beautiful American productions.

#### DELFT DECORATIONS IN

WILLETS' BELLEEK

THE delicate Delft decoration has never been brought into more effective relief than in the shapely pieces of Willets' Belleek. A large assortment of these goods, which, by the way, are entirely hand painted, is now on exhibition at the show rooms of Wicke & Pye, 32 Park Place, New York. Among the ware in regular Belleek decoration, toilet and writing table sets are particularly dainty.

#### FINE PHOENIX LAMPS.

CONTRARY to a report circulated recently, the Phoenix Glass Co. are now working night and day to supply the demand for their large and richly decorated banquet lamps. The company intend to limit the production of these fine lamps, and with that end in view are negotiating with one first class jewelry firm in each large town or city, giving the firm the exclusive sale of their goods for its section of the country. THE RAMBLER.

## CHARLES FIELD HAVILAND CHINA

ESPECIALLY SELECTED FOR

## JEWELERS.

CHOCOLATE POTS, COMPORTS, TETE-A-TETE SETS, TEAS, A. D. COFFEES, CLARET JUGS, BON BON TRAYS, CAKE PLATES, ROLL TRAYS, BREAD AND BUTTER PLATES, SALAD SETS, CHOCOLATE SETS, &c., &c.

HAVILAND & ABBOT,

29 BARCLAY ST., NEW YORK.

If you are not coming to New York, we have made up carefully selected assortments for \$25 00, \$50.00, \$75.00 and \$100 00. We guarantee to send **ONLY GOODS OF THIS SEASON'S MAKE**, and at prices as low as if order was given in person.

# All Over But the Shouting

in the world of finance and in the arena of politics. The merry hum of business awhirl is again heard throughout the land, tempting the broker of merchandise to invest his "panic" hoardings in wares of the kind that return a good profit on his investment.

# To These Money Earning

things that interest the jeweler in particular we wish to attract your attention—now! Rare bits of ceramic art from every country across the pond have been picked up by the buyers of the house of Hinrichs, and are here in quantities and at prices to enable you to please your most fastidious trade and round up the year with good results.

Choice Line of  
Sèvres Vases and  
Novelties Just In.

## HINRICHS & CO.,

MAKERS AND DEALERS,

29, 31, 33 Park Place, N. Y.

### THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.

### This Talk is About Locketts....

#### LOCKETS THAT SELL.



TRADE-MARK.

All our energies are devoted towards the perfection of Locketts. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketts.



THAT'S WHY THEY SELL.

OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

**WIGHTMAN & HOUGH CO.,** ∴ PROVIDENCE, R. I.  
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## AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

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### DIAMONDS.

JOBBERS IN

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NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES

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No. 53.

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WHOLESALE JEWELERS,

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**UNIVERSUM CLOCK CO.,**  
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MANUFACTURERS OF  
**THE UNIVERSUM CLOCK**  
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NORTHERN HEMISPHERE CLOCK.

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Sheet and Wire Supplied. All Sizes.

**J. SCHAWEL & CO.,**

Gold, Silver and Platinum Refiners,

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**CAMPBELL-METCALF SILVER CO.,**  
SILVERSMITHS,



ALL GOODS 925/1000 FINE.

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26-32 BARCLAY ST.

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NO LARGER STOCK

OF

**HALL  
CLOCKS**

IS SHOWN IN  
THIS CITY.

Large Stock  
OF  
MOVEMENTS.

NEW DESIGNS  
IN CASES.



**Edward N. Cook,**



and Plated Seamless Wire.

REMOVED TO 144 PINE ST., PROVIDENCE, R. I.



**34 YEARS OF  
HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**

ASSAYERS, REFINERS AND SMELTERS,

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98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

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Trade Mark "SILVER WHITE," registered.

**H. M. RICH & CO.,**  
Jewelry - Auctioneers,

21 School Street,

BOSTON, MASS.

**Fine Leather Goods.**

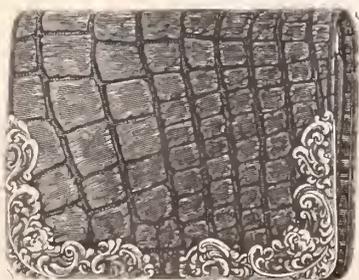
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Boxes, Stick Pin Cases, Photo  
Frames, Cigar Cases, &c. : : :

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Send for Special Lists of Sterling Mounted Goods.



Combination Pocket Book, Q5981 Gold.

**DUBOIS WATCH CASE CO.**

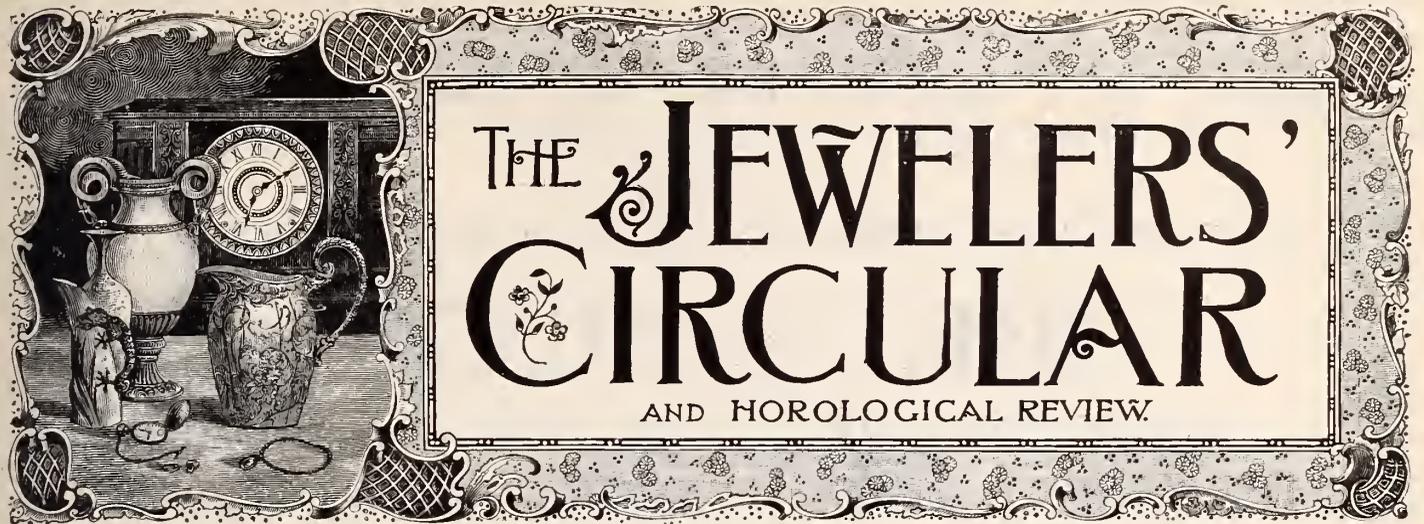


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**FINE HAND MADE  
SOLID GOLD CASES.**

A PRIDE TO THE MAKER,  
DEALER & WEARER.

**DIAMONDS** Importers and Cutters.  
**L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**



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189 Broadway, New York.

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VOL. XXXIII.

NEW YORK, WEDNESDAY, NOV. 25, 1896

No 17.

## “How to Successfully Conduct a Jewelry Business.”

PRIZE ESSAY.

TWO PRIZES WERE OFFERED FOR THE BEST AND THE SECOND BEST ESSAYS ON THIS SUBJECT, THE COMPETITION BEING OPEN ONLY TO EMPLOYEES OF FIRMS.

### Essay No. 4.

By GUSTAVE A. LOCHMAN,

WITH AUGUSTUS CLAU, SPRINGFIELD, ILL.

**T**O conduct a jewelry business with success, the head should work more than the hands. To succeed, one must keep posted. No one knows this better than an up-to-date jeweler, and he reads carefully all trade journals appertaining to his calling, thereby keeping in sympathy with the trade in general and in touch with the new methods. Only “hustlers” are succeeding now. Success to-day means grit, energy and a progressive spirit above everything else.

A merchant jeweler's ideas should be too broad and his ambition too high to be confined within the cramped limits of any one set line of business. He must have room to grow. If he sees he can add another line profitably that will harmonize with his business, he does so regardless of the criticisms of his narrow minded competitors. One of these additions is an optical department. It is of the utmost importance that every jeweler should be well versed in optics. There is no higher profession nor more necessary branch of the trade. When spectacles and eyeglasses are sold as merchandise, the margin of profit is fair; but when fitted to the eyes in a scientific way the profits are five times greater. A year's advertising does not compare with the advertising your customers do for you, provided you have given them a perfect fit.

A skilled business man studies the art of drawing custom. He works hard to get trade and knows how to hold it. His store is a model of neatness and good management. He notices carefully the arrangement of his stock and it is sure to present a good appearance. In a well regulated store there are no places where goods are stuck away out of sight.

Many sales are lost because of hidden stock which cannot be found when wanted. “Stickers” should be brought from their hiding places and arranged on a table or counter where they can be seen. They will be sold at some time at some price to somebody. Too much attention cannot be paid to the show-window. It should be a true index of the interior. It cannot be made attractive unless it is immaculate in all its appointments. Clean paint, fresh floor coverings and brilliant glass are all necessary to give the best effect. The newest and most attractive goods should always adorn it and the display changed at least once a week.

A successful jeweler knows the value of judicious advertising and is as liberal an advertiser as his means will allow. The local newspapers are his best mediums. He advertises constantly and only one thing at a time. His ads. are only effective when they attract attention, and if he is unable to prepare such ads. he will wisely pay some one to do the work for him. When an advertisement attracts the people to his store, its work is then done. Good salesmen, fair prices, good styles and courteous treatment must do the rest. Here we see the importance of employing only good men. By good men we mean good salesmen, skilled workmen, energetic young men up to the times and anxious to advance. Of course the jeweler must pay them well, but he can afford to do so when the laborer is worth his hire. A poor salesman is good only to drive away customers and a poor watchmaker or jeweler means death to a business.

When a thing is well done, the employer should say so. Some merchants are afraid to express pleasure in the work and efforts of their help lest some of their dignity be lost. They see efforts being made along the line of

decorations both in store and window yet they never express a word of commendation. Of course, some people cannot digest praise; it makes them conceited and sometimes impudent; but these persons are of the empty headed minority who ought not to be considered. It is only natural that a good clerk will use every effort to please his employer when he finds that his services are appreciated and his interests considered. Again, it will be of great advantage in the community and a good advertisement to the proprietor's business if his clerks speak well of him.

A successful merchant must be a shrewd buyer. Goods that are well bought are half sold. He makes it the rule to discount all bills. By securing his discounts he saves enough in the course of a year to pay his rent or clerk hire. In buying he does not stick everlastingly to the same wholesale houses, but is always looking around for new goods. Another advantage in discounting bills is that the cash customer is shown all the latest novelties. The merchant who takes the full limit of time is very apt to buy recklessly, and we all know that overstocking is one of the prime causes of failure. One is so ready to buy when inducements in the way of long dated bills are offered that, before he knows it, the careless merchant has far more goods on hand than he can pay for. Statements pour in; he is not able to meet the demands. The report is quickly started that he is “hard up,” and all who have claims against him howl for settlement.

Marshall Field's recent declaration that a retail business should be a cash business is founded upon wide experience and expresses a marked tendency of modern trade. But it also has its modifications and exceptions, and these grow largely out of the nature of the

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



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403 Washington Street,

**KENT & STANLEY CO., LTD.,** PROVIDENCE,  
R. I.

## AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case ;  
THEY Protect from all Ordinary Magnetic Influences

Perfect in  
Action.  
Convenient  
in Use.



MADE IN ALL SIZES, OPEN FACE AND HUNTING.  
FOR SALE BY JOBBERS.  
MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

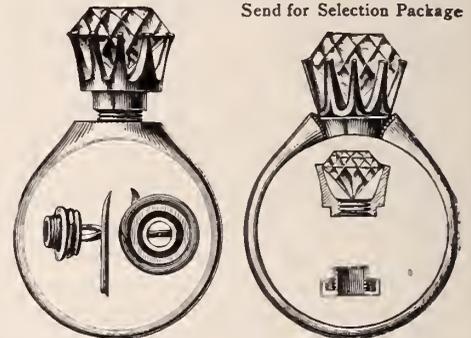
Sole Agent, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
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## The Bonner Combination

RING, STUD and SCARF PIN.  
A Long Screw and a Round Bezel.

Send for Selection Package



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CROUCH & FITZGERALD.

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# The Genuine Rogers Electro Silver Plate.

The name of ROGERS wrongly used on silver plated goods of inferior quality by some who have no moral right to it, is NOT a guarantee of high quality of goods. The original and genuine **STAR ★ BRAND**, stamped

**★ ROGERS & BRO. A.-1.**

which has been manufactured continuously for **HALF A CENTURY** and made the name of ROGERS celebrated, has been during that period, and still continues to be a **GUARANTEE** of the best quality.

**NEW PATTERN**

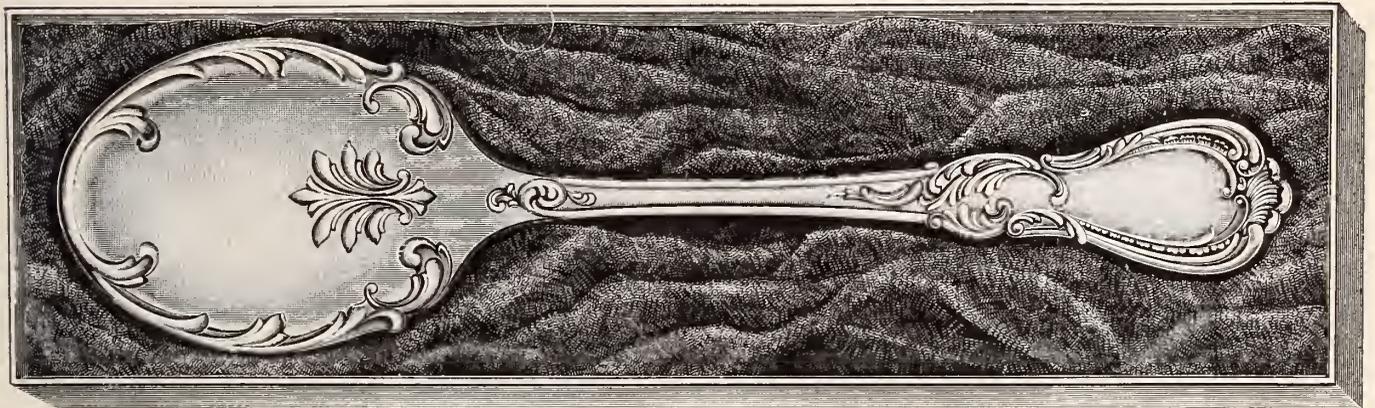
**NEW  
CATALOGUE.**

## The Navarre

**NEW  
DISCOUNTS.**



**ORANGE SPOON.**



**BERRY SPOON. LENGTH 9 INCHES.**



**COLD MEAT FORK.  
LENGTH 8 1/4 INCHES.**

**A complete line of Novelties and Fancy Pieces suitable for  
Wedding and Holiday Gifts.**

MANUFACTURED EXCLUSIVELY BY

**ROGERS & BROTHER,**

**16 CORTLANDT ST., NEW YORK.  
WATERBURY, CONN.**

Any reputable dealer who has not received our New Catalogue and Discounts will be supplied on application.

community in which the merchant does business. In extending credit the retail jeweler has but one thing to guide him—his judgment. It is well to remember the old saying: "It is better to cry over one's goods than after them." Always have an understanding with the customer as to terms of credit when goods are bought. A good business man will present his bill at certain set times to parties having a running account with him. This will accustom them to his terms and lead to prompt payment.

A well appointed jewelry store should have as many conveniences as can reasonably be expected. A few easy chairs, a writing desk, and a pitcher of ice water do not cost much and are greatly appreciated by the public. Treat your customers well and they will reciprocate by treating you well.

### Essay No. 5.

By W. T. LEWIS,

WITH JAS. B. HAYDEN, TOPEKA, KAN.

**T**HE first thing necessary is a thorough knowledge of the jewelry business; not a few months' experience in a store or at the bench, and an opinion that you know all about it, but years of hard study and close application, so that you may know good goods when you see them, know who makes the best goods, and also know their value. Having this knowledge you will need a good location. To do business you must go where people congregate, or, where there is business done; not on a side street, because rent is cheap. Rent does not amount to much if you are located where you can get business. Therefore pay the necessary rent for the best location possible.

After you have selected your location, you will need good, up-to-date furniture. The best furniture in my judgment is plain, substantial fixtures. Make your store look as rich as possible.

You should exercise sound judgment in buying your stock; buy good goods that you can recommend and the kind and style the community can use. This rule will hold equally good after your business is under way. Study to know your trade, so that you may the better know what kind of goods to select.

Having bought your stock, mark everything in plain figures; mark neatly and plainly—not in characters, but in plain figures—not with a price that you can afford to cut one-third, but the price you ought to get for the article. There are two reasons for this: first, one man's money is worth just as much as another's; second, marking goods in plain figures inspires confidence and your customers will buy easier, feeling that you treat all alike. I might add still one more reason: in busy times your trade is much easier handled if people can see for themselves just what any article in your stock is worth.

Have your store well lighted. A well lighted room sells your stock much more easily than a dark room. Most necessary things are a clean store and a clean stock. Keep your

jewelry on clean cards, neatly marked; keep your silverware bright and allow no tarnish on it; keep showcases and windows clean; keep yourself clean, with clean linen, clean hands, clean nails, and clean mouth with no stain of tobacco.

Treat politely every person that enters your store, no matter what his or her color, or dress, or social standing may be. Politeness is cheap, and you can make friends and money by using it. Get acquainted with your trade; learn their names and remember them, so that you may be able to call people by name when you meet them. Form the habit of telling people plainly just what they are buying. Don't call 10k., 14k. or 16k., 18k., or have 14k. goods stamped 18k. Be truthful and honest; guarantee your goods to be just what you say they are, and make anything good that turns out to be bad.

Be conservative in your buying. Don't buy all of your stock in one house, but take the choice of a great many manufacturers. Never buy a job lot of anything just because you can get it cheap. Don't take one dozen of an article of which you need but one-half dozen, just because you can buy cheaper by the dozen. Better pay full price for what you can sell than one-half price for what you cannot sell. Be careful in the employment of help; employ good workmen at good wages rather than poor workmen at low wages. Insist that all work be done in workmanlike manner, and charge for the work what it is worth, no more. Don't tell your customer his watch needs cleaning just to get a job from him; if it does not need it tell him so. Most people will appreciate your honesty, and you will get the work to do when the watch does need it.

Dress your windows tastefully. Don't try to put your whole stock into your show windows, but have your display selected to look as neat as possible without crowding; change the display often, and keep the people looking at the window.

Don't get into a rut and think there is nothing more to learn. Read the trade journals. Not only read them, but study them; get up-to-date ideas from them, see what the rest of the world are doing, and insist that your help read them also.

Buy the latest goods. You will get enough old stock without buying it. Get rid of your "chestnuts" at any price, rather than keep a lot of unsalable stock on hand. Advertise judiciously. Don't advertise as "David Blank, Jeweler." The people probably know that you are a jeweler. Call their attention to something you have to sell, and do it in such a way that the ad. will be read.

Keep a bright, pleasant face, get the confidence of the people by right dealing and you will succeed.

### Essay No. 6.

By ROBT. A. BRUNNER,

WITH F. BRUNNER, RUTHERFORD, N. J.

**O**PEN store early; be sure that your store is always kept clean and inviting; see that your stock is always bright and clean;

never show a soiled article to an intending buyer, but if you should, by chance, say that when it is clean it will look better. Re-card your goods, and do not allow them to become tarnished and soiled. Have a system of arrangement; know where to find things; keep articles of a kind together; keep a stock book, and when you find you are out of a certain article do not trust to memory, but jot it down.

Dress neat and be pleasant to all who come in your store; show particular attention to children who have been sent to your place on an errand, and don't keep them waiting, for you should bear in mind that an anxious mother is worrying about her child, and she will appreciate any little attention with which you favor her loved one. Be honest and upright in all your dealings; when you make a statement be firm and yet polite. Know what you are talking about; be liberal. Do not be too anxious to do it all, and do not show any malice towards your competitor, even if he does say things about you that hurt. "Silence is golden." Gain a good name for yourself by honest, polite dealings. Treat salesmen with the utmost courtesy; look over what they have to show, for it will cost you nothing and you will be well paid for your time in the amount of information you get. Traveling salesmen are an intelligent lot of fellows, and you can learn something from each one on every visit he makes. They get around and see things the jeweler doesn't see; they give you new ideas, they carry the best sample line of goods with them and always the latest novelties, and can tell you from experience what will sell best.

One of the most important features in conducting a jewelry store successfully is to discount your bills. Look out for your 6 per cent. discount, and remember that it is far better to have a small bank balance and your stock all paid for by taking advantage of your discounts, than it is to have a large balance and your stock unpaid for. It will give you a better standing in the trade, even though you may not be rated very high, and you will soon get a reputation as "a man who pays his way." A large bank balance looks well, but a lot of bills running four months is a sure road to ruin. You are enriching the bank and robbing yourself by doing business on the four months' basis.

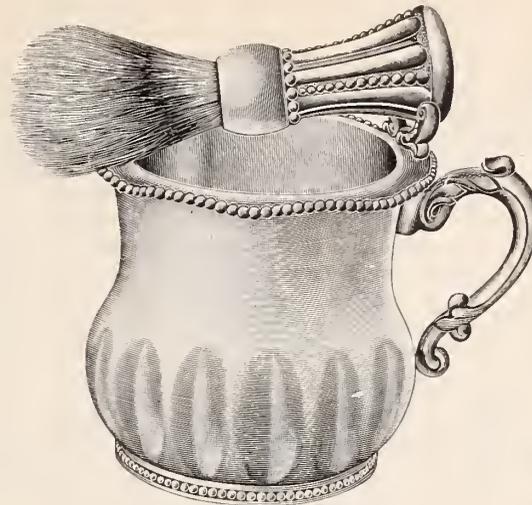
Advertise judiciously. Use your windows, which will cost you little money and bring best returns; trim them daily, and make changes that will attract attention. Keep your name before the public, and your success in conducting a jewelry business will be assured.

(To be Continued.)

The New York Jewelers' Board of Trade, who control claims aggregating \$2,000 against the L. Burnett Jewelry Co., St. Joseph, Mo., have given their attorneys in that city full power to bring such proceedings as will be to the interest of all their clients.

**S**ilver  
...Ware.

**C**ut...  
Glass.

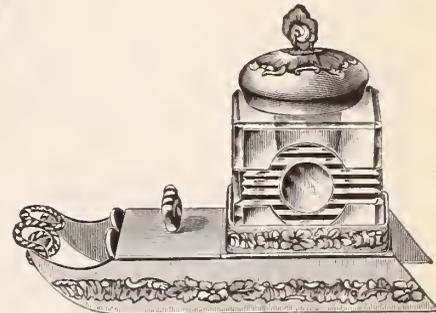


No. 3510. SHAVING CUP.  
" 2848. " BRUSH.

**F**ine  
...China.



No. 3767 TOOTH PICK,  
GOLD LINED.



No. 5417. INK STAND and  
STAMP BOX.

◆ ——— PAIRPOINT MFG. CO., ——— ◆

NEW BEDFORD, MASS.

224 WABASH AVENUE, CHICAGO,  
46 MURRAY STREET, NEW YORK,

220 SUTTER STREET, SAN FRANCISCO;  
TEMPLE BUILDING, MONTREAL.

◆ ——— OUR BOOK "NICE APPOINTMENTS" WOULD BE OF SERVICE—SEND FOR ONE. ——— ◆

# Our Fall Importations

NOW ON EXHIBITION.

Messrs. Mermod Frères, Ste. Croix, Switzerland, in this country represented by us, have received for their exhibit of Musical Boxes at the Swiss National Exposition

## A Gold Medal

This honor, conferred in the home of the Music Box industry, is merely corroboration of what the trade already knows :



THE EXCELLENCE OF MERMOD FRÈRES' GOODS.

JACOT & SON,

39 Union Square, New York.

— SEND FOR ILLUSTRATED CATALOGUE. —

### A Receiver Petitioned for for Toppliff & Co.

ST. PAUL, Minn., Nov. 16.—An application for the appointment of a receiver for the jewelry firm of Toppliff & Co., filed by Richard G. DePuy, was heard before Judge Kelly in Special Term of the District Court, Saturday. The petitioner alleges that Toppliff & Co., conducting a jewelry business in this city with a stock valued at \$40,000, including store fixtures and book accounts, were insolvent, and should have made an assignment prior to April, 1896. It is further claimed that instead of doing so, for the benefit of their creditors, they delayed the payment of debts, and entered into a fraudulent scheme by which the entire stock of the firm was transferred to outside parties without any monetary consideration.

The petition sets forth that L. B. Booker, who is said to be a relative of Frederick Toppliff, and who was at the time a State University student, received a bill of sale for the jewelry of the Toppliff company. In payment he gave eight promissory notes for \$2,242.44 each, signed by L. E. Booker, his father. It is alleged that George R. Toppliff then indorsed the notes and turned them over to John Fitzpatrick, his attorney, who, later on, told the creditors what had been done, but assured them he would hold the notes for collection, as they matured, and the money thus realized would be divided *pro rata* among the creditors. It is now claimed that the attorney returned the notes to George R. Toppliff, who has since left the State.

L. E. Booker has bought claims against

Toppliff & Co., aggregating \$15,000, for 25 per cent. of their value, which he now proposes to collect at their full value for the alleged indebtedness of the firm to him on the notes indorsed by him in payment for the transfer of stock to his son. This course, it is alleged, simply means that the other creditors will realize nothing on the payment of notes, and that L. E. Booker will be constituted a preferred creditor. The petitioner alleges further that the firm are still doing business the same as before the alleged fraudulent transaction, except that Frederick Toppliff, who is in charge, claims to be in Booker's employ. Frederick Toppliff and L. E. Booker were examined in court. Toppliff denied there was a conspiracy and that he was a member of the firm at the time the transaction was made. Booker denied having attempted to buy out the claims against the firm, but admitted having controlled \$35,000 worth of claims which he purchased after the alleged fraudulent sale of stock.

The court took the matter under advisement.

### Heirlooms of Eli Terry sold at Auction.

TERRYVILLE, Conn., Nov. 19.—The personal property of the late James Terry, Terryville's leading citizen, was sold by auction yesterday by Richard Baldwin, administrator, by order of the Probate Court of Plymouth. The settlement of this estate has been several times obstructed by complications and the outcome of this sale determines the ownership of heirlooms left by Eli Terry, the pioneer clock-

maker of the United States, who first made clocks in Watertown in 1793. A year or two afterwards he moved to Plymouth, of which Terryville is a part.

The first tall clock made by him belonged to the estate of his grandson, and it was placed on sale yesterday. The bidding upon it was confined to James Terry, of New Haven, who, when a boy, discovered the old timepiece in his father's attic, and restored it to its old time usefulness, and E. Clinton Terry, of Hartford, manager of the Farmington River Water Power Co. The handsome old timepiece was started at \$100, and the bids were raised by the brothers (Mr. Terry's only sons) until \$1,000 was reached, at which figure it was secured by E. C. Terry.

An oil portrait of Eli Terry and the first shelf clock made by him were bought by E. C. Terry at \$260, while smaller mementoes were secured by his brother.

J. P. Kelly, a jeweler doing business at 116 Santa Clara St., San Jose, Cal., under the firm name of Kelly & Mack, has been arrested on a charge of felony embezzlement preferred by Annie Pitty, with whom he has been living. The arrest is the sequel to an elopement which took place in Australia eight years ago. Kelly met Miss Pitty in Melbourne and left his wife to come with her to this country. The girl inherited some money and two years ago she and Kelly opened a jewelry store. They have quarreled lately and she accuses him of taking a gold watch and ring.

# Our Toilet Wares



We show the  
Largest  
and  
Best

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AND.....

**BRUSH**

at the Price.

MADE IN STERLING .925 ONLY,  
ARE CONCEDED TO BE THE

**...STANDARD GOODS...**

In WEIGHT, FINISH and DESIGN,  
By all the PROMINENT BUYERS in this line.



**W. J. BRAITSCH & CO.,**  
SILVERSMITHS,

Manufactory—PROVIDENCE, R. I.

SALESROOMS:

NEW YORK,  
415 Broadway.

BOSTON,  
164A Tremont St.

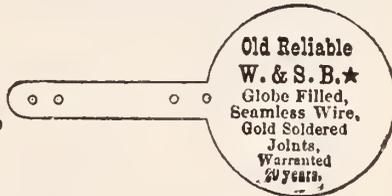
CHICAGO,  
704 Columbus Bldg.

# CAUTION!



WE TAKE THIS MEANS OF NOTIFYING THE TRADE THAT WE MANUFACTURE THREE GRADES OF ROLLED GOLD PLATED CHAINS:

Extra Quality, Globe Filled.



First Quality, W. & S. B. ★



Second Quality, Star and Crescent.



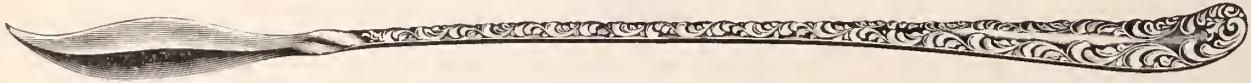
ALL PARTIES ARE HEREBY NOTIFIED TO INSPECT CAREFULLY THE TAGS UPON THE GOODS THEY PURCHASE, IN ORDER TO MAKE SURE THAT THEY OBTAIN THE QUALITY THEY DESIRE.

## W. & S. BLACKINTON,

FACTORY:  
Attleboro, Mass.

New York Office: 14 Maiden Lane.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

The Rogers & Hamilton Co., WATERBURY, CONN.

**MATHEY BROS., MATHEZ & CO.,**

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

**CHAS. MEYLAN**

PLAIN AND COMPLICATED WATCHES.

**HOLIDAY GOODS**

A FINE LINE OF SMALL LEVER

**JEWELLED WATCHES.**



355 Mulberry Street.

IN GOLD AND SILVER.

Newark N. J.

**NYE'S SUPERFINE OILS.**

Special grades for

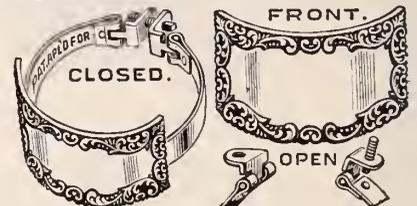
CHRONOMETERS,  
WATCHES,  
CLOCKS,  
JEWELERS'  
LATHES,  
ETC., ETC.



NYE'S OILS  
acknowledged  
SUPERIOR TO  
ALL OTHERS.

**WM. F. NYE,**  
Manufacturer,  
New Bedford,  
Mass.

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT  
**BICYCLE NAME PLATE.**



All Metal. No Straps, Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**  
Cor. Bleecker and Charlotte Sts., Utica, N. Y.

**AIKIN, LAMBERT & CO.,**

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

**AIKIN-LAMBERT JEWELRY CO.,**

IMPORTERS OF

**DIAMONDS.**

JOBBERS IN

WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES

19 MAIDEN LANE, NEW YORK.

**The Swiss National Exposition Not a Financial Success.**

WASHINGTON, D. C., Nov. 20.—United States Consul Ridgely, at Geneva, has reported to the State Department that the recent Swiss National Exposition, which was held at Geneva, was conducted at a great financial loss, owing to the unfavorable weather during the entire season. In all other particulars, however, the Exposition was a splendid success. The displays were thoroughly representative of the mechanical industries of the country, and were made on a scale of lavishness that would have done credit to a much larger and richer nation.

**Contest Over the Will of Jeweler David P. Smyth.**

WILMINGTON, Del., Nov. 19.—An attempt to break the will of David P. Smyth, jeweler, who recently died, leaving an estate of \$20,000, will be made in Court next Tuesday by Samuel E. Smyth, of Denver, one of his sons. By his first wife Smyth left five children, Samuel E. Smyth, John Smyth and Mrs. Mattie Chiquoine, of Philadelphia; Mrs. Charles A. Fell and Miss Lizzie A. Smyth, of Wilmington. Two years ago last August the first Mrs. Smyth died. Last January he married again, bringing a wife from New York. Family friction followed the second marriage, and it is alleged that while Mr. Smyth was dying his wife refused his children admission to the house.

In his will Smyth left all his property to his second wife with the exception of these legacies: Miss Lizzie Smyth, \$1,000; Samuel E. Smyth, \$500; Mrs. Mattie Chuquoine, \$500; Miss Nannie Fell, a granddaughter, \$200. Mrs. Fell was cut off with \$1.

**Capture of a Jewelry Thief.**

BALTIMORE, Md., Nov. 20.—George W. Pelham, alias Frank Wilson, who locked jeweler August E. Groneberg in his store, 1,010 E. Baltimore St., Saturday night, and ran away with three diamond rings, was arrested Wednesday morning trying to sell one of the rings to jeweler A. Strauss, 1,026 S. Charles St. He was taken to the southern station and committed for court.

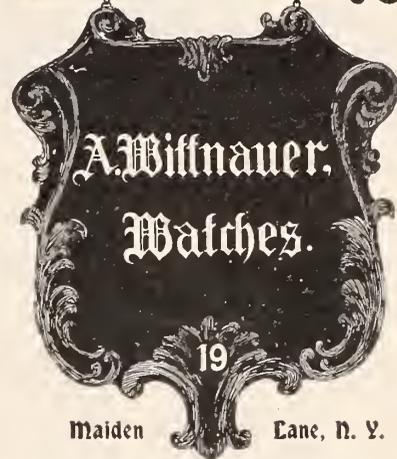
Pelham attempted to sell the ring to a jeweler on Light St., but the latter was suspicious and told two officers, who followed him to Strauss' store and arrested him just as the jeweler was paying him \$15 for a ring worth \$50. Sergeant Riley searched his home, at 512 Parkin St., and found the other rings. He says he is from New York, and has been here but a month.

Last July the jewelry store of B. M. Polley, Norwood, N. Y., was robbed. Last Sunday morning, Harry Cassidy, a boy, was poking in the rear of the Phelps block in that village when he found a package done up in a rubber blanket. It contained 61 watches, gold and silver, besides several cases. The find was placed in the vault of the bank, and Mr. Polley, who is now traveling for a Syracuse house, will be notified.



SOLE AGENT FOR  
AUDEMARS PIGUET & CO.,  
JULES MONARD,  
AGASSIZ WATCH CO.,  
LONGINES WATCH CO..

SPECIALTY  
OF  
COMPLICATED  
WATCHES.



Maiden Lane, N. Y.



**“ Most Profitable ”**

IS THE VERDICT  
OF JEWELERS  
WHO HANDLE OUR

**Exclusive Lines.**

- INLAID FURNITURE  
OF ALL DESCRIPTIONS.
- NOVELTIES IN  
ART FURNITURE.
- REPRODUCTIONS IN  
EXQUISITELY HAND  
CARVED FLEMISH OAK.
- ART CABINETS  
AND CABINET TABLES  
IN MAHOGANY OR GILT.
- ODD PIECES.
- OAK AND MAHOGANY  
FURNITURE.
- HAND PAINTED  
SOLID LEATHER SCREENS.
- THE BEST.
- THE FINEST.

**E. KAHN & CO., LTD.,**

Manufacturers and Importers,  
6 W. 15th STREET, NEW YORK.

LONDON: 6, 8 and 10 St. Andrews St., Holborn Circus, E. C.  
117 Curtin Road and 57, 58, 59 and 60 Charlotte St., E. C.

PARIS:  
6 Boulevard Voltaire.

## To the Retail Jewelry Trade...

Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

### RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

### Dennaker Convicted of Robbing New York Jewelers.

John Dennaker, the barber-jeweler of Hoboken, N. J., who decamped Sept. 8 after obtaining about \$5,000 worth of diamonds and jewelry from Chas. F. Wood & Co., A. Peabody, Jno. R. Wood & Sons, N. H. White & Co., Ludeke & Power, and other merchants, was convicted of grand larceny last Friday and is to be sentenced to-day. Dennaker, as has been previously told in THE CIRCULAR, left his store at 123 Washington St., Hoboken, and went to Philadelphia, where he was located by detectives employed by his creditors. He was taken to New York on a warrant, the creditors having previously obtained indictments against him.

His trial, which came up Thursday before Judge McMahon, in the Court of General Sessions, was on but one of 15 indictments, which charged him with stealing two pairs of diamond earrings from A. Peabody, 37 Maiden Lane. Mr. Lissauer, a salesman for the firm, was the principal witness, and told how the goods were obtained. Senator Wm. D. Daly, of New Jersey, who defended Dennaker, asked for his client's dismissal on the novel ground that all parts of the transaction which took place in New York were legitimate and, if there was any appropriation of the property, it took place in New Jersey, and, therefore, out of the Court's jurisdiction. Dennaker took the stand and tried to show that it was an ordinary credit sale, and he did not intend to keep the goods.

The jury found that Dennaker intended to swindle his creditors when the goods were bought, and Friday brought in a verdict of guilty. Dennaker was remanded until to-day for sentence. The other indictments will be pressed should he escape punishment on the first one.

### Committees of the Banquet of the Chicago Jewelers' Association.

CHICAGO, Ill., Nov. 21.—President Hardy, of the Chicago Jewelers' Association, has appointed the following committees for the forthcoming banquet of the association: Banquet committee—A. L. Sercomb, Meriden Britannia Co., chairman, and Lem. W. Fler-shem, of Lapp & Fler-sham; T. Y. Midlen, Gorham Mfg. Co.; Max Ellbogen, of Stein & Ellbogen Co.; J. F. Talbot, Dennison Mfg. Co.; and President Hardy, ex-officio. Reception committee—J. P. Byrne, Lyon & Healy, chairman, and H. F. Hahn, H. F. Hahn & Co.; Julius Schnering, Otto Young & Co.; Paul Juergens, Juergens & Andersen Co.; R. L. Hogarth, Geneva Optical Co.; George B. Kelley, Rockford Silver Plate Co.; M. N. Burchard, Simpson, Hall, Miller & Co.; O. W. Wallis, O. W. Wallis & Co.; E. F. Strickland, Waterbury Watch Co.; and George A. Jewett, New Haven Clock Co.

To judge from the *personnel* of the above committees the banquet promises to be fully up to the high standard set by its predecessors, which have been voted as the best given in this city.

## Progressive Buyers !!!

—Will not place any orders before examining our line . . . .

Novelties.



Novelties.

SILVER MOUNTED CUT GLASS,

JEWELED MINIATURES (Plain and with Border),  
and REPOUSSE' STYLE.

STUNNING HOLLOW WARE IN NEW DESIGNS,  
CLARET CUPS, CRACKER JARS,

SMELLING SALT BOTTLES, and a large  
variety of SALVE BOTTLES.

TOILET GOODS in elaborate patterns.

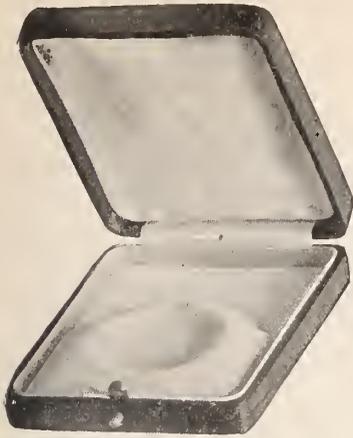
NOVELTIES for the WRITING DESK, DRESSER,  
SMOKER'S TABLE.

**THE MAUSER MFG. CO.,**

14 EAST 15th STREET,  
NEW YORK.

OFFICES:  
CHICAGO, ST. LOUIS, SAN FRANCISCO.

# MOROCCINE BOXES.

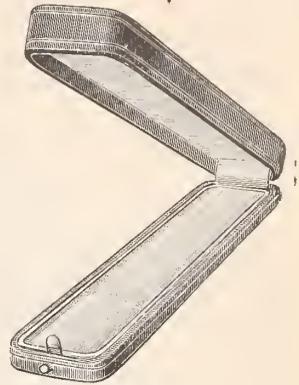


\$3.50 PER DOZEN.

ORDER NOW!



ORDER NOW!



\$3.50 PER DOZEN.

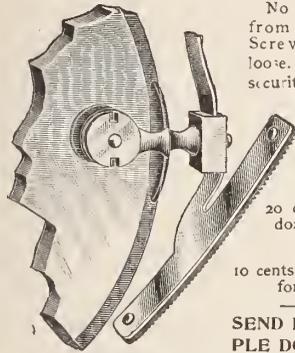
## J. A. Bergfinner,

82 & 84 NASSAU ST.

NEW YORK.

### OPTICIANS ...

AT LAST FAVORED.



No more trouble from Frameless Screws working loose. A positive security lies in the

**"Kirstein" SCREW LOCK.**

20 cents buys 1 dozen German Silver.

10 cents buys a Key for same.

SEND FOR SAMPLE DOZEN TO...

E. KIRSTEIN'S SONS CO.,  
ROCHESTER, N. Y.!

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



## Fine Rings for Holidays

EXCLUSIVE DESIGNS.

Special Orders Receive Prompt Attention.

### HENRY C. HASKELL,

11 John Street,

NEW YORK.

Dealers not receiving our new design plates will be furnished upon request.



## WM. SMITH & CO.,

 5 and 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

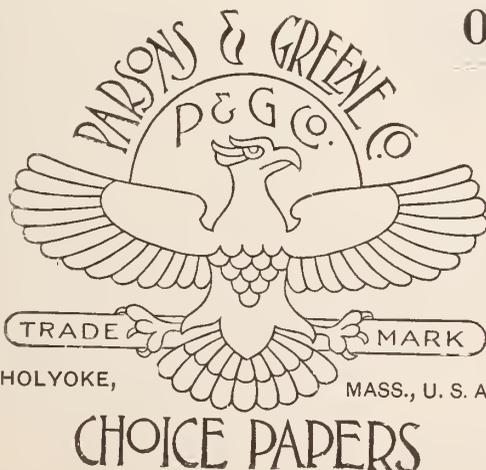
ESTABLISHED 1854.



MANUFACTURERS OF

## Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.



## Our New Fancy Boxes of Stationery...

FOR HOLIDAY TRADE ARE BEAUTIES. OUR REAM GOODS ARE JUST THE THING FOR JEWELERS' FINE TRADE. THE MOST ELEGANT LINE OF GOODS, MORE HANDSOMELY BANNED AND BOXED THAN ANY MADE.

### PARSONS & GREENE CO.,

MANUFACTURING STATIONERS FOR LEGITIMATE JEWELRY AND STATIONERY TRADES,

HOLYOKE, MASS.

# Diamonds

AND

# Diamond Jewelry

FOR THE

# Holidays.

## CROSS & BEGUELIN,

43 Rue Meslay,  17 Maiden Lane,  
PARIS. NEW YORK.

# Sterling Silver Novelties

Largest Line. Latest Styles. Lowest Prices.

## THE PRESS BUTTON KNIFE

Can be opened with one hand by slightly pressing the Button.

INDORSED BY LEADING RETAILERS.

EXACT SIZE.



IN STERLING SILVER.

This is the Button 

If you want the best selling Sterling Silver Novelty on the market, write for some of these knives. The handles are extra heavy Sterling Silver and the blades are the best steel fully warranted.

When the button shown at the right hand end of the handle is pressed, the larger blade springs open. The smaller blade is opened by means of a similar button on the other side and end of the handle. The blades may thus be opened by the use of one hand and without the usual damage to finger nails, or without removing the gloves. Write for samples and prices.

## CROSS & BEGUELIN, (A CORPORATION)

Importers and Cutters of Diamonds,  
Manufacturers and Jobbers of Jewelry and Silver Novelties,  
Wholesale Dealers in all grades of Swiss and American Watches,

17 MAIDEN LANE, = = = = = NEW YORK.

### An Arcade Building from Maiden Lane to John St.

Announcement has been made that the three buildings at 9, 11 and 13 Maiden Lane, New York, will be torn down about May 1 and will be replaced by a sky scraping edifice especially built for and devoted to jewelers. The new building will be 15 stories high, of the modern skeleton fireproof construction. It will have a frontage of 57 feet on Maiden Lane, and a depth of 87 feet. The ground floor will be divided into two stories, with an entrance to the upper floors in the center. The floors will be fitted up especially for the jewelry trade.

Flake & Dowling, the owners, purchased Nos. 9 and 13 Maiden Lane in March last, paying \$320,000 for the two lots and the old buildings upon them. No. 11 they bought at about the same time. In May, 1894, Mrs. Laura A. Fellows was the purchaser of No. 11 at \$128,000.

A statement by Robert E. Dowling was to the effect that they had not gone far enough in the matter to give out full details as to the building, but have instructed the architect to provide for a full limestone front and to put extra heavy material in the building throughout. The floors will be constructed to carry 250 pounds "live load" to the square foot. The building will have its own electric plant, which will furnish the light and the power for running the elevators.

In speaking about the building to a CIRCULAR reporter recently, the architect, who is also architect for the new edifice which will be erected at the same time on 12, 14 and 19 John St., said that the proposition for an arcade through the two buildings, from John St. to Maiden Lane, had been practically agreed upon. He expected to draw the plans with that idea in view. One of the features of the Maiden Lane building, he said, would probably be a safe deposit vault in the basement, available to tenants at all hours of the day or night, and where travelers could deposit their goods immediately on their return from the road. He could give no detailed information until the plans were drawn.

### The Town of Shelbyville, Ind., the Prey of Burglars.

INDIANAPOLIS, Ind., Nov. 19.—The town of Shelbyville, Ind., has suffered much from burglars within the past six months. The fact that the town has no police force has made it an easy prey for thieves. Much valuable jewelry has been stolen. John Oldfield, who has a jewelry shop in the eastern part of the city, in connection with his residence, claims that during the night of Nov. 18 he was aroused by a noise and soon became aware that some person on the outside was throwing chloroform into the house by means of a small syringe. Rushing to the door Mr. Oldfield made an unsuccessful attempt to catch the burglar. Several members of the Oldfield family were overcome by the drug.

Evidence points to local talent and several arrests will soon be made.

## Proposed Changes in the Dominion Jewelry Tariff Schedules.

TORONTO, Can., Nov. 20.—On Wednesday, the 18th inst, the Tariff Commission, composed of members of the Canadian Government, including Sir Richard Cartwright, Sir Oliver Mowat, Hon. W. S. Fielding and Hon. Wm. Paterson, received a deputation of the jewelers' and silversmiths' section of the Board of Trade, to hear their views as to proposed alterations in the tariff. The proceeding took place in the council room of the Board of Trade.

The deputation, which was a particularly large and influential one, included M. C. Ellis, the representative of the section of the Board Trade Council; Edmund Schener, James Ryrie, of Ryrie Bros., T. H. Lee; H. E. Anderson, H. R. Playtner, principal of the Horological Institute, Ambrose Kent, Benjamin Kent, E. Gunther, J. Davis, John Wanless, E. M. Morphy, W. K. McNaught, secretary of the American Watch Case Co., Walter J. Barr, of the Goldsmiths' Stock Co., P. W. Ellis, J. E. Ellis, E. G. Gooderman, of the Toronto Silver Plate Co., W. K. George, Standard Silver Co., Roden Brothers, manufacturers of silverware, Mr. Saunders, of Saunders & Ryrie, Julius Saunders, of H. & A. Saunders, A. H. Dewdney, of Dewdney Bros., and E. Cohen, of Cohen Bros., spectacle manufacturers.

M. C. Ellis, who acted as chief spokesman, introduced the deputation, explaining that it comprised not only jewelers and silversmiths who belonged to the Board of Trade, but other leading members of the trade, as they wished it to be as thoroughly representative as possible. The recommendations they were prepared to make were the outcome of a meeting held last week, at which all the questions relating to their several lines of business arising out of the tariff list had been thoroughly discussed. He asserted that no combinations and no restrictions existed in the trade, competition being free and untrammelled. Mr. Ellis then proceeded to read a type-written statement, setting forth the views of the deputation in regard to various items in the tariff as affecting their interests:

It was recommended that the present *ad valorem* duties be maintained on the following articles: Clocks, 25 per cent.; tower clocks, 30 per cent.; gold, silver, and plated jewelry, 25 per cent.; watch movements, 10 per cent.; watch cases, 35 per cent.; watches, complete, 25 per cent.; watch and clock materials, 10 per cent.; electro-plated flat and hollow ware, 30 per cent.; sterling silver flat and hollow ware, 30 per cent. It was recommended that watch and clock materials be rated at 10 per cent. *ad valorem*, and that gold and silver thimbles be rated alike, at 25 per cent. *ad valorem*. Another recommendation was that miscellaneous articles mounted with sterling silver, and known to the jewelry trade as sterling silver mounted novelties, be classified at a duty of 25 per cent. *ad valorem*.

Upon the subject of watch movements the following remarks were made: "Watch

movements have never been made in Canada, and owing to the difficulties in their construction and the large amount of capital required for their manufacture, we do not see any prospect for their being made here for many years to come. The duty on watch movements was formerly 20 per cent. *ad valorem*, but in 1887, in answer to petitions from the jewelry trade, wholesale and retail, the duty was lowered to its present rate of 10 per cent. *ad valorem*. The reasons which brought about these petitions for a change of duty were that large quantities of watch movements being smuggled into Canada by dishonest dealers, to the detriment of the jewelers who paid the duty. This duty of 20 per cent. made the prices of watches considerably higher in Canada than in the United States (from which country we drew our main supply of watches) and many Canadians who visited that country bought watches when there and brought them home in their pockets, thus saving the duty. This trade was, of course, lost to the Canadian retail jewelers, and especially all along the United States border this was most keenly felt by the trade. Since the duty on movements has been reduced to 10 per cent., an agreement has been entered into between the Canadian watch case manufacturers and the American movement manufacturers, whereby the latter agree to give Canadian wholesale jewelers on watch movements shipped through by express to a Canadian port an extra discount of 5 per cent. over and above that given to United States wholesale jewelers purchasing the same goods. This arrangement makes the difference in prices between Canada and the United States only 5 per cent., and by practically putting an end to smuggling has enabled the Government to collect as much revenue from this line as before the duty was reduced."

In asking that diamonds and other precious stones unset be placed upon the free list, it was pointed out that "diamonds unset" are at present upon the free list. "Other precious and imitation stones, unset," are dutiable at 10 per cent. *ad valorem*. This section are unanimously of the opinion that all of these articles should be placed upon the free list for the following reasons: They are so small in bulk that they are easily smuggled, and so valuable that the incentive to smuggle is very great. If duty were levied upon them the honest importer who paid it would be at a great disadvantage as against those who smuggled. These goods are imported exclusively for the purpose of mounting them in articles of jewelry, and are therefore "raw materials" to the manufacturing jewelers and large retail jewelers, who employ a great deal of highly skilled labor in mounting them. The duty on diamonds imported into the United States is at present 25 per cent. *ad valorem*, and has been protested against by almost the entire jewelry trade of that country without exception, as it has handicapped the honest importer who pays the duty. It has also had the effect of making American citizens purchase large quantities of diamond jewelry abroad, and wear it home on their person, to the loss of the revenue and jewelry trade of their own country. Canadian jewelers have benefited very largely by this duty levied upon unset diamonds entering into the United States, and are doing a large and increasing trade with American tourists in diamond jewelry. A duty on unset diamonds would kill this trade, and seriously handicap the manufacturing jewelers of Canada who mount these stones.

Gold, Silver and Plated Jewelry.—The duty on gold and silver articles commonly known as jewelry is at present 25 per cent. *ad valorem*, and this section recommends that this duty be continued as heretofore. Canada has quite a large number of expert jewelers engaged in this line of manufacture and prices of gold and silver jewelry made in Canada are as low

as in other countries where similar classes and styles of goods are made.

Watch Cases.—Have for the past ten years been largely manufactured in Canada, and our home-made cases are at present as good in quality and as low in price as in the United States; the country from which we formerly drew our supplies. Their manufacture has been of great advantage to the Canadian jewelry trade generally, inasmuch as while fully maintaining the highest standard of excellence and almost entirely doing away with smuggling, it has materially reduced the price of these goods to the Canadian public. With American movements almost as cheap as in the United States and home-made cases as low in prices as American cases in the United States, watches are to-day sold in Canada to the public at as low prices as they are sold to the public of the United States by American jewelers, and our own revenue and our retail jewelers receive much benefit thereby.

The present arrangement of duties on "Watch Movements," 10 per cent. *ad valorem*; "Watch Cases," 35 per cent. *ad valorem*, and "Watches Complete," 25 per cent. *ad valorem*, has been so satisfactory, and has proved of such advantage to the trade and the public generally that this section are unanimous in recommending its continuation.

Watch and Clock Materials, including Clock Springs, Watch Glasses or Crystals, Watch Crowns, Winding Bars and Sleeves.—The present duty on watch materials (which includes watch hair and main springs) is 10 per cent. *ad valorem*. The duty on clock materials, including clock springs, watch glasses, watch crowns of all kinds, and sleeves and winding bars is 20 per cent.

As all of these articles are either imported for manufacturing purposes or for the repairing of watches and clocks now in use in Canada, by retail watchmakers throughout the Dominion, they are regarded by the entire trade as their raw materials, and as different ratings have caused considerable trouble in passing these goods, this section recommends that all of these articles be placed in the tariff at a duty of 10 per cent. *ad valorem*.

Gold and Silver Thimbles—These articles have always been rated separately, silver thimbles at 30 per cent. and gold thimbles at 25 per cent. *ad valorem*. They are not made in Canada, and as silver thimbles are the most commonly used by our people, we think that it would simplify customs entries and make it fairer to the public generally if they were both rated alike in future at 25 per cent. *ad valorem*.

Electro-plated Flat and Hollow Ware—The present duty on electro-plated flat or hollow ware is 30 per cent. *ad valorem*. These goods are largely manufactured in Canada, the quality being fully equal to that made in the United States, from which country the bulk of these goods were formerly imported, and prices are fully as low as obtained in that country. This section therefore recommends that the present rate of duty levied upon electro-plated flat and hollow ware of all kinds, viz., 50 per cent. *ad valorem*, be maintained.

Sterling Silver Flat and Hollow Ware.—The present duty on these goods is 30 per cent. *ad valorem*. They are made in Canada in large quantities, of first-class design and finish, and quality as high as in Great Britain or the United States. The prices of domestic sterling silverware are as low as, and in many cases lower than, they are in the United States, which country formerly supplied Canada with nearly all of these goods we required. This section, therefore, recommends that the present duty of 30 per cent. *ad valorem* on "sterling silver flat and hollow ware" be maintained.

Miscellaneous Articles Mounted with Sterling Silver and Known to the Jewelry Trade as Sterling Silver Mounted Novelties.—There has been much confusion and many complaints in regard to the duty levied upon this

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

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PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

**Venetian Building, 34 & 36 Washington St.**

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IMPORTERS AND CUTTERS OF

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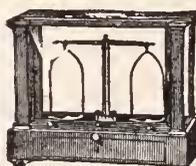
**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
**FINE BALANCES  
 AND WEIGHTS** for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
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Repairs (and make)  
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**DIAMONDS,**

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**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

class of goods, they being miscellaneous in character and made dutiable according to the classification of the appraisers of the various ports at which they have been entered. Thus some are rated as combs, brushes, manicure sets, tooth brushes, scissors, nail files, blotter pads, etc., at rates ranging from 20 to 35 per cent. *ad valorem*. This section is of the opinion that fully as much duty would be collected and a great deal of trouble saved both to the customs department and the importers if they were all enumerated and classified under as above, viz.: "Miscellaneous articles mounted with sterling silver and known to the jewelry trade as sterling silver mounted novelties," at a duty of 25 per cent. *ad valorem*.

After the reading of the memorandum had concluded many questions were put by the Ministers, and several points raised fully discussed. In answer to a question put by Sir Richard Cartwright, Mr. Ryrie stated that a comparison of prices showed that jewelry and silverware were cheaper in Canada than in England.

W. K. McNaught, in reply to questions put by Mr. Fielding, stated that the prices of watch cases here was the same as in the United States. The market of Canada was, however, limited, and if they had to divide it with Americans they would do a much smaller business. On being asked if he could sell goods in the United States, provided he could lay them down there free of duty, Mr. McNaught replied that there was a strong prejudice against Canadian goods in the States and that it would require both money and time to build up a reputation there.

M. C. Ellis opposed the idea of reciprocity on the ground that if American goods were admitted free of duty, the American manufacturers would be the only ones benefited, as at present they have to reduce their prices by the amount of the duty to get access to the Canadian market. He contended that, were the duty removed, they would compete on equal terms with the Canadian manufacturer without any advantage to the consumer.

E. M. Morphy complained that the Canadian Custom House took no notice of the trade discounts granted by American silver plated ware exporters to Canadian buyers and that the latter had to pay duty on the trade prices prevailing in the United States.

Several others spoke on the subject of special discounts given to obtain a market in Canada for surplus American stocks, urging this tendency as a reason for maintaining the tariff.

Mr. Roden argued in favor of a lower rate of duty on raw material for manufacturing purposes, such, for instance, as steel required for manicure sets. He also spoke in favor of the free admission of enamel and glassware, which enter into the manufacture of novelties.

M. C. Ellis promised that the jewelers' and silversmiths' section would consider the matters alluded to by Mr. Roden, which had escaped their attention, and communicate with the Ministers on the matter at a later date.

The deputation then thanked the commission and withdrew.

J. S. Russell, importer, in his own interests asked that the duty on spar goods, which was now on a 35 per cent. *ad valorem* basis, be reduced to the same as that in the American tariff, namely, 25 per cent.

**Holiday Fashions in Jewelry,  
Silverware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

There is a craze for gold mounted objects, and when this cannot be gratified silver gilt is substituted.

\*

Jeweled side and top combs are necessary to a correct construction of the Marie Antoinette coiffure.

\*

A horse shoe nail of gold with a jeweled head furnishes a popular scarf pin.

\*

Tortoise shell lorgnettes have their value enhanced by jewels.

\*

Some of the new match boxes are enameled with horses' heads and jockey caps in colors.

• \*

Toilet sets out for the holiday trade receive their decoration in colored enamels; others are mounted in gold, with jeweled decoration.

\*

Collars formed of graduated rows of pearls, and held in shape by diamond slides, are in great request for evening wear.

\*

An imported trefoil brooch has stones of different colors in each leaf.

\*

Card cases are fashionably decorated with a coat-of-arms outlined in brilliants, or, this lacking, one's favorite flower is substituted.

\*

A novelty likely to please holiday patrons is the silver flask which represents a bicycle wheel in form and decoration.

\*

Jewels have not only invaded buckles and clasps, but the belts as well.

\*

A jeweled watch depending from a bow of diamonds represents a pleasing style.

\*

Silver candelabra in Louis XVI. design show a triangular base and fluted stems.

\*

Many removes from the primitive biscuit jar are luxurious modern affairs in cut glass, with silver gilt tops set with a miniature framed in jewels.

\*

A silver handled knife, which recommends itself to patrons in search of novelties, is readily opened by pressing on a button in the end of the handle.

\*

Very handsome are the stained pigskin hand bags with dull gilt trimmings and gold mounted furnishings.

\*

With the growing demand for Marie Antoinette fashions come clocks with side pieces, said to be exact reproductions.

\*

Three handled loving cups in cut glass afford a very effective receptacle for flowers.

ELSIE BEE.

ESTABLISHED 1840.

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IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY**

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

**Diamonds Cut, Recut and Repaired.**

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NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

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**GOLD JEWELRY,**

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MAKERS OF STERLING SILVERWARE,  
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Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**T**HE Jewelry Travelers' Association of New England have issued a well printed little pamphlet giving the constitution and by-laws, and the names of

the officers and members of the organization. The officers of the Association for 1896 are: President, E. W. Merrill; vice-president, R. M. Hamilton; secretary and treasurer, W. C. Wales; executive committee, E. W. Martin, H. F. Hayes, A. A. Wood, G. A. Felber, and F. L. Bennett; auditing committee, J. C. Donnell, C. W. Finley and F. H. Elliott.

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All Makes and Grades of Movements in Gold,  
Gold Filled and Silver Cases, also Gold Cases  
Mounted with Diamonds.

New Varieties and Large Assortment of

## Diamond and Gold Jewelry

# KOCH, DREYFUS & Co.,

IMPORTERS AND DEALERS IN

EVERYTHING FOR THE RETAIL JEWELER,

22 John Street, = = = = = = = = = = New York.

I; W. O. Thiery, Illinois Watch Co., Springfield, Ill.; W. S. Tiffany, Kent & Stanley Co., Ltd., Providence, R. I.; C. H. Van Pelt, S. Lindernborn, New York; W. C. Wales, Waterbury Watch Co., Waterbury, Conn.; W. F. Weeks, W. W. Mansfield & Co., Portland, Me.; S. P. Weare, A. F. Towle & Son Co., Greenfield, Mass.; G. A. Whiting, S. E. Fisher & Co., No. Attleboro, Mass.; W. W. Williams, Arnold & Steere, Providence, R. I.; A. A. Wood, Howard Sterling Co., Providence, R. I.; F. H. Woodman, Woodman-Cook Co., Portland, Me.; E. A. Woodmancy, Potter & Buffinton, Providence, R. I.; P. W. Zellenka, P. Zellenka & Son, New York.

HONORARY MEMBER.

Chas. F. Morrill, Boston.

A. Green, Green Bros., 6 Maiden Lane, New York, left on his regular eastern trip, Nov. 19.

John J. Hawkes, formerly with Hayden W. Wheeler & Co., New York, has engaged as salesman with D. C. Percival & Co., Boston, Mass.

During the past week Abe Harris, of R. L. & M. Friedlander, New York, visited the following cities: Toledo, Cleveland, Detroit and Bay City; while Albert Oppenheimer, of the same firm, made a trip through Connecticut and Massachusetts, stopping at New Haven and Springfield. Louis Moss, the eastern representative of the firm, has just returned from a successful trip, and reports business as very good.

The travelers in Kansas City, Mo., last week were: L. E. Smith, M. B. Bryant & Co.; Herbert Gunzberger, H. Gunzberger & Co.; S. R.

Jonas, Imperial Optical Co.; E. Brooks, Brooks & Pike; Henry Jacobson, Jacobson Bros.; M. Baum, Rothschild Bros.; E. A. Reed, Reed & Barton; Fred M. Wheeler, Dominick & Haff; W. Royal Berth, Gorham Mfg Co.; W. H. Gregory, Strobell & Crane; Henry Freund, H. Freund & Bro.; T. L. Carrow, Mandeville, Carrow & Crane.

Among the travelers who visited the trade in Indianapolis, Ind., last week were: Ernest Block, W. & S. Blackinton; H. C. Rowbotham, J. Muhr & Bro; W. C. Barry, Larter, Elcox & Co; Mr. Tibbals, Wilcox Silver Plate Co.; J. C. Goodwin, Carter, Hastings & Howe; C. C. Offerman, Wm. Smith & Co.; Sol. Kaiser, Louis Strasburger's Son & Co.; Chas. Roe, E. Ingraham Co.; Jas. D. Underwood, Champenois & Co.; Mr. Keane, Ostby & Barton Co., and representatives of Wayne Silver Co. and French & Franklin Mfg. Co.

Traveling salesmen visiting the Hub the past week included: W. S. Campbell, Day, Clark & Co.; John W. Shewood; A. L. Stearns, Roy Watch Case Co.; Fred. Dunham, New England Silver Plate Co.; E. Stanley Freeman, E. S. Freeman & Co.; Charles Perret, Jules Racine & Co.; John L. Shepherd, Keystone Watch Case Co.; H. D. Sherrill, Sinnock & Sherrill; Mr. Trafton, Wheaton, Richards & Co.; George H. Howard, H. Wexel & Co.; Mr. Tift, A. H. Bliss & Co.; Herbert Slater, Champenois & Co.; G. B. Osborn, William Smith & Co.; A. Rutherford, H. A. Kirby Co.; A. W. Atwater, Brooklyn Watch Case Co.; C. H. Drown, Ostby & Bar-

ton Co.; W. H. Jones, Jones & Woodland; W. O. Hutchins.

Travelers in St. Louis, Mo., last week were: C. W. Edwards, W. J. Braitsch & Co.; Chas. A. Gallagher, Sinnock & Sherrill; Geo. S. Pollitz, Rice & Hochster; O. H. Hull, Pairpoint Mfg. Co.; G. W. Townsend, Rest Fenner Smith Co.; H. S. Dinkenspiel, Koch, Dreyfus & Co.; I. R. Theise, for I. M. Berinstein; Hugo Jonas, Jonas, Dorst & Co.; J. D. Underwood, Champenois & Co.; Sol. Kaiser, L. Strasburger's Son & Co.; C. C. Offerman, Wm. Smith & Co.; J. B. Ettinger, Keller, Ettinger & Fink; Chas. Boss, American Cuckoo Clock Co.; Max Freund, Max Freund & Co.; Ernest A. Rose, Jos. H. Fink & Co.; Geo. W. White, W. S. Hicks' Sons; John Lamb, T. I. Smith & Co.; Wm. Morris, Richardson Mfg. Co.; Sigmund Stern, Stern Bros. & Co.; Sam. H. Levy, L. & M. Kahn & Co.; C. B. Brown, Riker Bros.; Rudolph Noel, Albert Lorsch & Co.; Mr. Peabody; I. Guntzburger, Dattelbaum & Friedman; Leon Sichel, Spier & Forsheim; W. H. Gregory, Strobell & Crane; DeLancey Stone, Shafer & Douglas; W. C. Barry, Larter, Elcox & Co.

The following traveling salesmen passed through Detroit, Mich., last week: E. T. Hopkins, Meriden Silver Plate Co.; H. H. Bradley, the E. A. Bliss Co.; W. D. Port, Codging Bros. & Heilborn; R. Rhede, Bawo & Dotter; Mr. Pierce, Harrison Bros. & Howson; Frank Badoux, the Spencer Optical Mfg. Co.; Fred L. Pettee, the Waterbury Clock Co.; A. Kingsland, Reeves & Sillocks; Mr.

# Ceramic Jewels....

They are far from the ordinary, for we produce them in special designs

For **Exclusive Trade**

You would enjoy a visit to our pottery to inspect our full line, and then let us model and decorate a collection of fine specimens for your exclusive use.



**Ceramic Art Co.**

TRENTON,  
N. J.



Cook, Bergstein & Son.; J. F. Townley, the Ripley-Howland Mfg. Co.; Mr. Earl, Earl & Co.; Charles B. Bartlett, Whiting Mfg. Co.; W. J. Lane, Geoffroy & Co.; A. F. Carter, Sloan & Co.; J. F. Dean, Reed & Barton; L. F. Clark, W. F. Cory & Bro.; George R. Angus, Goodnow & Jenks; Louis E. Fay, the H. A. Kirby Co.; J. E. Simonson, A. J. Hedges & Co.; H. B. Bliss, Gorham Mfg. Co.; Mr. Parker, Osmun-Parker Mfg. Co.; F. C. Allen, for A. Wittnauer; Mr. Mathey, for Edmond E. Robert; William Matschke, Geo. A. Gerlach & Co., and representative of the Julius King Optical Co.

Among the traveling men in Springfield, Mass., the past week were: A. M. Connett, Unger Bros.; Charles Van Ness, Reeves & Sillocks; Charles K. Wadham, George B. Hurd & Co.; W. F. Cushman, the Spencer Optical Mfg. Co.; William Guiler, Carter, Hastings & Howe; Joseph J. Sideman, Ferd. Fuchs & Bros.; P. M. Layman, Riker Bros.; Mr. Schwartz, Kremenz & Co.; J. D. Beaucham, Rogers & Bro.; F. R. Hollister, G. E. Luther & Co.

Among the takers of holiday orders in Syracuse, N. Y., the past week were: Milton L. Rodenberg, S. & B. Lederer; A. F. Carter, Sloan & Co.; Mr. Morss, R. Blackinton & Co.; Mr. Cook, Bergstein & Son.; Benj. Westervelt, Waterbury Watch Co.; Fred. W. Cook, J. F. Fradley & Co.; R. J. Marsh, C. A. Marsh & Co.; N. I. Durlach, Durlach Bros.; Henry E. Oppenheimer, Henry E. Oppenheimer & Co.; Fred. Clarkson, Snow & Westcott; J. P. Ward, Wendell Mfg. Co.; A. J. Lasher, Whiting Mfg. Co.; C. B. Lawton, Dennison Mfg. Co.; T. Wagner for R. A. Breidenbach; Jos. J. Sideman, Ferd. Fuchs & Bros.; Mr. Wightman-R. F. Simmons & Co.; J. F. Townley, Ripley-Howland Mfg. Co.; Mr. Harris for J. Goldberg; Mr. Parker, Osmun-Parker Mfg. Co.; E. T. Hopkins, Meriden Silver Plate Co.; Mr. Platt, Foster & Bailey; Bert Noble, Payton & Kelley; Mr. Ripley, Watson, Newell Co.; M. L. Jacoby, Providence Stock Co.; C. T. Dougherty; Mr. Mumford, Waite Thresher Co.; J. T. Inman, J. T. Inman & Co.; L. Van Allen.

### Attleboro Jewelers Want the Jewelry Tariff Schedule Revised.

ATTLEBORO, Mass., Nov. 21.—The manufacturers of Attleboro are agitated over the tariff question more at present than their neighbors at North Attleboro, but all are nearly agreed that the present tariff is too low for successful business and that the tariff should be readjusted and a higher rate made. Of course, there are extremists, but both Republicans and others unite in this idea.

The committee at Attleboro to consider the tariff has chosen S. O. Bigney, chairman, and H. P. Kent, secretary, the other members being E. B. Bullock, E. S. Horton and Albert Busbee. They are sending out circulars and holding meetings, and will soon call a meeting of the manufacturers of both Attleboros, Plainville and Mansfield, and have some definite plan of action adopted, which all, it is hoped and believed, will work to make successful.

S. O. Bigney is a strong protectionist. He said: "The whole industry suffers under the present tariff. Previous to the McKinley Act the duty was 25 per cent. only, but there was very little foreign competition, comparatively speaking. Under the McKinley Act the rate was increased to 50, and under the last act reduced to 30. With the increasing competition this reduction has been enough to prevent successful business.

"The tariff can be wisely classified aside from the adjustment of a general rate. Many articles are imported as 'notions' at a low rate which justly should pay a larger duty as 'jewelry.' If the present conditions should prevail for a few years, many of the manufacturers would move across the water, for they could make more than in England in 10 years than in 40 or 50 years here. But with competition removed, as it would be under a judicious tariff, success is sure. This country excels all others in designs and quality of work, but our workmen expect and are used to much better style of living than workmen abroad are accustomed to. German manufacturers are already contemplating coming here if they

are protected by a tariff. To sum up the matter, I am in favor of a tariff on all metallic goods, sufficient to protect the labor which is necessary to produce them."

J. A. Bigney, of Regnell, Bigney & Co., "wants protection so as to stand some show on our class of goods. We can't compete under the tariff now. If it should continue, we must pay less or not make the jewelry."

F. H. Sadler thinks the present tariff "is ruinous to the jewelry business. We cannot compete and have living prices. I know of articles which were bringing \$12 a gross, being sold by foreign makers, at \$1 and \$2 a gross. I am heartily in favor of a higher rate."

### The World's Famous Diamonds.

Around the diamond is woven an extensive tissue of romance, adventure and narrative. The history of the famous diamonds of the world read like stories of wild adventure. The great wealth represented in large diamonds offers unlimited opportunity for an exposition in story of the extreme passions and impulses in human nature, and many writers, among them Stevenson, Aïd and Fenn, have taken advantage of it for the production of exciting tales. This fact and the almost universal desire among the people to possess diamonds are the forces that cause crowds of persons to congregate around any exhibit of these gems. Perhaps nothing would attract larger concourses of persons than an exhibit of the Koh-i-noor, Regent, or Imperial diamond. These gems being not readily obtainable, pictures of them in exact size and shape will prove great window attractions in jewelers' stores. A sheet illustrating all the famous diamonds of the world, a duplicate of the opposite page of this issue of THE CIRCULAR, but on heavier paper, will be sent free to the trade upon application, with the compliments of Oppenheimer Bros. & Veith, 65 Nassau St., New York. Every jeweler should send for one of these sheets, as it will not only serve as a work of interest and reference for himself, but will form an admirable and legitimate window attraction.

## SPECIAL LINES

... OF ...

# Holiday Novelties

Ready for November Delivery.



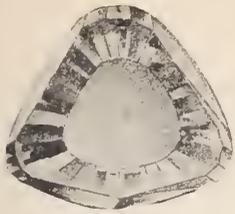
## BACHRACH & FREEDMAN,

SILVERSMITHS,

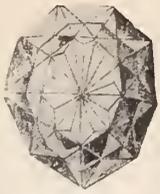
1 and 3 Union Square, New York.



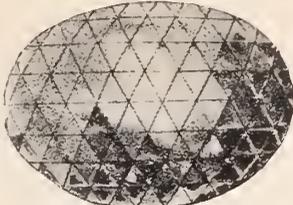
# THE FAMOUS DIAMONDS OF THE WORLD.



NASSAC DIAMOND  
50 $\frac{3}{4}$  Karats.



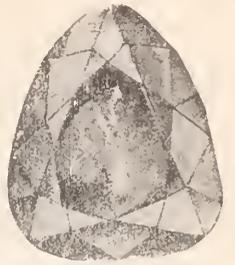
THE SANCY.  
53 $\frac{1}{2}$  Karats.



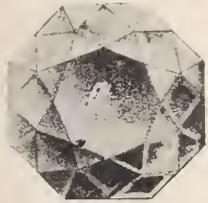
AUSTRIAN YELLOW  
BRILLIANT



DRESDEN GREEN  
BRILLIANT.



DROP SHAPED BRILLIANT.  
70 $\frac{1}{2}$  Karats.



THE POLAR STAR.



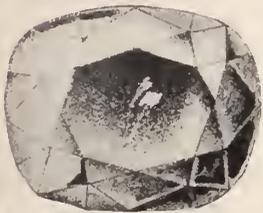
THE REGENT OR PITT  
136 Karats.



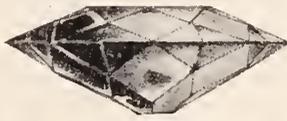
THE REGENT.  
Side View.



THE ORLOFF.  
194 $\frac{1}{2}$  Karats.



STAR OF THE SOUTH  
Front View. 125 Karats.



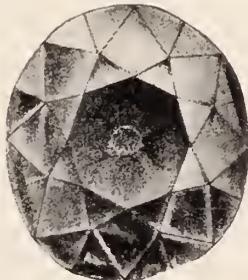
THE KOH-I-NOOR.  
Side View



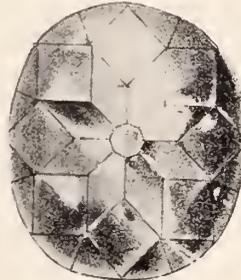
THE SHAH.  
86 Karats.



STAR OF THE SOUTH.  
Side View.



THE KOH-I-NOOR.  
102 $\frac{1}{4}$  Karats Front View.



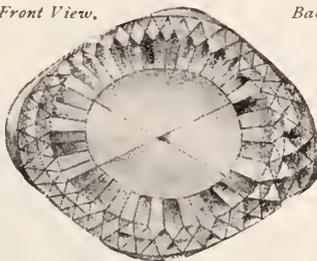
THE KOH-I-NOOR.  
Back View.



THE  
FLORENTINE BRILLIANT.  
139 $\frac{1}{2}$  Karats.



THE  
EUGENIE BRILLIANT.  
151 Karats.



THE KOH-I-NOOR, BEFORE CUTTING.  
186 Karats.



THE PIGOTT DIAMOND.  
82 $\frac{1}{4}$  Karats.



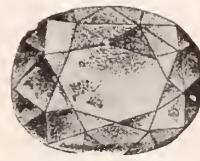
THE JAGERSFONTEIN EXCELSIOR.  
(Rough.) 971 $\frac{3}{4}$  Karats.



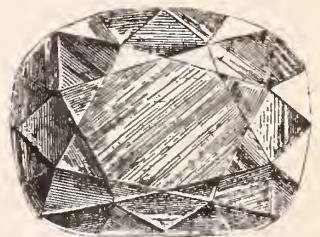
THE CUMBERLAND  
DIAMOND.



THE MATTAM DIAMOND.  
367 Karats.



THE HOPE BLUE  
DIAMOND.  
44 $\frac{1}{2}$  Karats.



THE IMPERIAL DIAMOND.  
180 Karats.

COMPLIMENTS OF  
**OPPENHEIMER BROS. & VEITH,**  
IMPORTERS AND CUTTERS OF  
...DIAMONDS...

65 Nassau St., (Prescott Building), New York.

**Imports and Exports for September, 1896, and the Preceding Nine Months.**

WASHINGTON, D. C., Nov. 21.—The summary statement of imports and exports for the month ended Sept. 30, 1896, and the nine months ended the same date, compared with the corresponding periods of 1895, has been issued, and contains the accompanying figures relative to the jewelry trade :

plate glass window to secure the plunder he fastened the front door by slipping a long piece of wood through the handle of the door, thus imprisoning the jeweler and his family.

Jeweler Kubat was making preparations to close his store at 9 o'clock when the robbery occurred. He was engaged in the rear of the establishment when the thief walked to the front of the store and fastened the front door in a manner that indicated he had studied his

**Capture of the Men Who Robbed Hermann & Co.**

BUFFALO, N. Y., Nov. 22.—George and Arthur Hawkins were arrested last night for the robbery of Hermann & Co.'s jewelry office in Chicago on Nov. 9, a full account of which was published in THE CIRCULAR last week. They have confessed that they committed the crime, and all of the property, with the exception of about a hundred dollars' worth, has been recovered. The booty consists of diamonds, rubies, sapphires and opals. Some of the stones are set, but the greater part are loose.

The brothers came to Buffalo early yesterday morning on a boat from Cleveland. They went in search of a room and found what they wanted at 128 Eagle St. They remained in the room most of the day, and in the evening went to the post office to get their mail, where they were captured. The detectives had been looking for them all day. The men put up a hard fight, and were badly used up before they were landed in cells.

The prisoners were kept apart during the night, and this morning they confessed. They went to their rooms with the detectives, and there valuables were found hidden beneath the carpet and in the mattress. Pawn tickets for \$51 worth of rings were found in their valise. The articles were pawned in Detroit and Cleveland. When the goods had been found and the men saw that there was no escape, they decided to tell all they knew. The prisoners have signified their willingness to return to Chicago without trouble. They will also stop over in Cleveland and Detroit with the officers and aid in the recovery of the goods that were pawned.

George Hawkins said that he was 32 years old and a printer by trade. His family lives at 15 Charles Place, Chicago. He says that this is his first crime. He was hard up, his wife was sick and he could not get work. He needed money and took the desperate chance of holding up Hermann's place. Arthur is only 20 years old but he has already "served time" for robbery. Only a few weeks before the "job" at Hermann's was done he was liberated from the reformatory at Pontiac, where he had served 12 months for burglary committed at Englewood.

IMPORTS OF MERCHANDISE.

ARTICLES.	SEPTEMBER.		NINE MONTHS ENDING AUGUST—	
	1895	1896	1895	1896
	Values.	Values.	Values.	Values.
CLOCKS AND WATCHES, AND PARTS OF :				
Clocks and parts of.....dut...	73,142	71,875	290,718	298,396
Watches, watch materials, and movements.dut...	109,972	83,712	788,427	679,894
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES :				
Diamonds, not elsewhere specified, cut or uncut, but not set.....	17,931	2,343	81,032	67,505
Diamonds and other precious stones rough or uncut, etc.....free...		115,817		985,403
Jewelry, and manuf'r's of gold and silver...dut...	136,464	31,364	745,420	3,225,590
Precious stones, and imitations of, not set...dut...	628 880	41,637	5,598 423	782,186
Imported from—				
United Kingdom.....	12,946	331	39,065	11,506
France .....	142	165	2,136	1,161
Netherlands .....	175		2 073	16,788
Other Europe.....	4,668	1,847	35,511	38,047
Brazil .....			1,426	
Other countries.....			821	3
Total diamonds, etc.....free..	17 931	2,343	81,032	67,505
United Kingdom.....	236,813	33,844	2,052 200	1 912,245
France .....	188,255	40,414	1,276,278	1,041,515
Germany.....	40,902	20 426	307,384	282,866
Netherlands .....	200,538	52,324	1,715,650	825,448
Other Europe.....	93,572	40,685	954,246	893,218
British North America.....free..	4,807	149	5,787	14,892
Mexico .....	142	134	21,187	10,970
East Indies .....			6 422	2,230
Other countries.....	315	842	4 689	9,975
Total jewelry, precious stones, etc.....dut..	765,344	188,818	6,343,843	4,993,174

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES :				
Clocks, and parts of.....	65,018	80,290	623,261	728,466
Watches, and parts of.....	36,552	63,866	318,175	431,632
Total.....	101,750	144,090	941 436	1,160 098
Jewelry, and manufactures of gold and silver..	79,653	54,170	597,205	527 601
Plated ware .....	42,320	29,725	260,019	252 914

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF :				
Clocks and parts of.....dut...		101	106	306
Watches, and watch materials, etc.....dut...	95		1,550	9,189
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES :				
Diamonds and other precious stones, rough or uncut.....free.....			2,141	
Jewelry, and manuf'r's of gold and silver...dut...	296	6,138	35,775	25,248
Precious stones, and imitations of, not set...dut..		5,734	14,796	15,860

**Locked the Jeweler in his Store and Then Smashed the Window.**

CHICAGO, Ill., Nov. 21.—A middle aged thief, wearing a long, black overcoat and a slouch hat, committed a cleverly planned burglary this week at the jewelry store of Alois Kubat, 518 W. 18th St., and secured \$500 worth of jewelry, consisting of solid gold rings, pins and watches. He took no chances of being followed, and before breaking the

scheme well. Then he smashed the window and darted east in 18th St. with three trays of jewelry in his arms. After running about 50 feet the thief turned into an alley and disappeared.

Edward Klezenesky, a shoe dealer across the street from the jewelry store, noticed the thief lifting the jewelry out through the window and gave chase, but was frightened back by the display of a revolver.

**Pacific Northwest.**

J. S. Boyd, Grant's Falls, Wash., has given a realty mortgage for \$700.

A mortgagee sale of the jewelry stock of L. C. Henrichsen, Portland, Ore., is now being held.

H. J. Caldwell, of Caldwell & Thorn, Waitsburg, Wash., has conveyed realty to the amount of \$400.

A motion for the sale of the stock in the case of the Seattle National Bank against the Empire Jewelry Co., Seattle, Wash., which came up in court Nov. 13, was continued until Nov. 20.

T. M. Fisher, Auburn, N.Y., opened his new store Tuesday.

H. N. Skidmore, the veteran jeweler of Northville, N. Y., was married Nov. 11.

### Philadelphia.

Victar Freisinger, 1013 Chestnut St., has opened a branch establishment at 904 Chestnut St.

The new building being erected by Hamilton & Diesinger, Chestnut St. above 12 St., is rapidly nearing completion, and the firm expect to be in occupation for the Christmas trade.

On the charge of obtaining a pair of diamond earrings from T. S. Mitchell, 9th and Chestnut Sts., Lawrence Edmonds, aged 24 years, giving his residence as Jersey City, was arrested in Camden, N. J., last week.

At the meeting Nov. 18 of the Franklin Institute, Wm. T. Lewis, president of the Horological Society of Philadelphia presented a communication on some observations on magnetized watches, with experimental demonstrations of certain new and interesting phenomena connected therewith.

Barney Birch, said to be a western crook, arrived from Chicago on Wednesday last in the custody of Detective Hamm, and was locked up in the City Hall. He was arrested several days ago in Chicago upon the charge of having stolen \$1,500 worth of diamonds from the store of Zephiin Pequinot, 806 Chestnut St., in August last. The capture was due to tracing some of the stolen jewels to Birch, who corresponded to the description of one of the men seen by the jeweler.

Looking cautiously up and down and seeing no one within a square, Charles Street, who gives New York as his home, hurled a brick

through the plate glass window of S. Kind & Son's silverware window, on Chestnut St., below 10th, a few minutes after midnight, Nov. 17. While Street had his arms through the window picking up packages of knives and forks, he was grabbed by a policeman, who, unseen, had watched the whole affair from the shadow of a doorway directly across the street. About midnight the arc lamps that burn the fore part of the night are extinguished, and the all-night lights take their place. It was while this transformation was in progress and a shadow had fallen over Chestnut St. that Street came up that thoroughfare from 9th, and threw the brick through the window. He made no resistance when arrested.

### Boston.

W. D. Merrill, formerly salesman for the E. A. Whitney Co., has returned to the establishment of Smith, Patterson & Co., by whom he was employed for a number of years prior to being with the Whitney company.

The finance committee of the Sound Money organization among the jewelers, which had charge of the ante-election parade, has presented the handsome banner carried in the procession to the Boston Jewelers' Club.

Buyers in town during the past week included: Mr. Fifield, of Davis & Fifield, Conway, N. H.; E. S. Brooks, Palmer, Mass.; Robinson & Hilton, Worcester, Mass.; Mr. Flint, of Flint Bros., St. Johnsbury, Vt.; C. H. Place, St. Albans, Vt.; J. F. Ruggles, West

Burke, Vt.; George T. Springer, Westbrook, Me.; L. B. Wilder, Machias, Me.; Mrs. H. E. Jones, Caribou, Me.; V. W. Hills, Norway, Me.; E. R. Bumps, Thomaston, Me.

Boston's subway and the conditions which shall govern the running of cars therein give the business men of Boston considerable concern, and they have petitioned for a hearing regarding the period that leases shall run to railroads wishing to operate in it. Among the prominent signers are: Shreve, Crump & Low Co., treasurer Charles S. Dennison, of Dennison Mfg. Co.; Nelson H. Brown, Daniel Pratt's Son. Shreve, Crump & Low Co. are especially interested, as their big retail establishment is opposite one of the proposed subway stations on Tremont St.

John F. McKay, who styles himself an attorney and has had an office for some time in the Equitable Building, in this city, was arrested last Thursday in Rockland, Mass., where he resided, being held on the charge of embezzlement. McKay was formerly in the employ of W. B. Studley, a Rockland jeweler, and since his arrest it has come out that his relations with Boston jewelry jobbers have caused them some uneasiness. Last Summer a police inspector served a warrant on McKay in connection with a diamond deal, but the case was settled out of court. Several diamond concerns in the Washington building recovered stock from McKay by promising to make it lively for him if he did not come to time

# \$50 OR \$100



**New Shapes, New Colors, New Decorations.**

**Liqueur Sets, Tableware, Rose Bowls, Decanters, Jewel Boxes, every conceivable article in Ornamental Glass.**

will procure an assortment of

## Bohemian Glass

specially imported for the exclusive jewelry trade, which will

## Beautify Your Store.

It will sell readily at double the cost! Be sure to see our lines of

**CROWN GREEN AND WHITE AND GOLD.**

We show the largest line of Cut and Decorated Bohemian Glass in this country.  
**NO CATALOGUES.**

# OSCAR MOSER,

MANUFACTURER,

**23 Union Square, New York.**

FACTORY: CARLSBAD, BOHEMIA.

# Our Story to the Trade.

If you look for "ART IN JEWELERS' TRIMMINGS,"—Art, Beauty and Style—call on us to supply it; for you will find our line "seldom equalled, never surpassed."

## ...It Includes...

Settings, Galleries, Pins, Balls, Joints, Catches, Umbrella Mounts, Key Tags, Cane Head Trimmings, Brooch Pins, Cupids, Book Marks, Stud and Link Buttons, Hat Pin Ornaments, Belt Pins, Trimmings for Side Combs, Box Ornaments, Buckle Tongues, Belt Slides, Hooks-eyes, Belt Buckles, Belt Fasteners, Garter Buckles, Etc., Etc. Also: Ornaments suitable for Canes, Umbrellas, Pipes, Purse and other similar articles.

NEW DESIGNS CONSTANTLY PRODUCED.  
SPECIAL DESIGNS MADE TO ORDER.

## THOS. W. LIND,

MANUFACTURER OF

# JEWELERS' FINDINGS,

67 FRIENDSHIP STREET,

PROVIDENCE, R. I.

## Connecticut.

The New Haven Clock Co. are very busy filling orders in all departments.

The rolling mill of the Bristol Brass & Clock Co. is running till 9 o'clock nights to keep up with orders.

The Middletown Plate Co. have resumed full time and employed a large number of new workmen last week.

R. Randall Davidson, the Ansonia jeweler and optician, has removed his family and household goods from Seymour, where he has lived for two years, to Ansonia.

Samuel Dodd, of the Wilcox Silver Plate Co., Meriden, who has been confined to his home with illness for some time, is able to be out again.

Gen. George H. Ford, New Haven, president of New Haven's Chamber of Commerce, presided and was toastmaster at the annual banquet of the Chamber, held Nov. 19.

In the Bridgeport Probate Court the commissioners on the insolvent estate of George F. Stevenson have just reported that the preferred claims amount to \$259.55 and the general claims \$6,144.38. The total assets of the estate is over \$5,000.

C. B. Rogers, of C. Rogers & Bros., Meriden, said Nov. 18 that it was wonderful how business had picked up at their works and everywhere else, since McKinley was elected. The factory began last week to run 12 and 13 hours a day, and the outlook for a good holiday trade is very bright.

Jeweler and optician O. V. Berry, New Haven, is now settled in his new store, on Chapel St., after having well equipped it for both branches of his business. He came to New Haven from the west. He was formerly from Chicago, and in recent years was connected with jewelry stores in Michigan and in New York.

S. Goodman & Co., New Haven, conducted their auction sale campaign for three days only. They had intended to continue it for several weeks; but cheap goods auction sales have been numerous in New Haven and the selling of high grade goods at auction was found to be unprofitable, nothing like the value of the goods being offered by the bidders.

## Canada and the Provinces.

H. B. Ingraham, Woodstock, Ont., has left his business.

W. F. Doll is leaving Montreal to reside permanently in New York.

R. H. Giese, London, Ont., has given a chattel mortgage to W. Ellis & Co.

F. S. Sherry, of Jos. Fahys & Co., New York, paid a visit to Montreal last week.

Mr. Robinson, of the Gorham Mfg. Co., New York, was in Montreal last week.

Jos. Wolfe, jeweler, Toronto, has given a chattel mortgage to A. Wolfe; amount, \$307.

A meeting of the creditors of G. W. Swatman, jeweler, Arnprior, was called for the 18th inst.

The store of Asseltine & Co., Carleton Place, Gananoque, Ont., formerly of Calgary, has been destroyed by fire.

Robert F. Davey and wife, Toronto, have given a chattel mortgage to T. Robinson, Jr., jeweler; amount, \$123.

Adjoutor Viallancourt and Jos. E. Larschelle have registered as proprietors of Viallancourt & Co., jewelers, Quebec.

A. D. Morrison, jeweler, baker, etc., Beaverton, Ont., has advertised his bakery, grocery and confectionery business for sale.

E. Jacot, Quebec, was in Montreal last week on his way to New York, whither he went to make purchases for the Christmas trade.

Chas. Green, traveler for Simpson, Hall, Miller & Co., was in Montreal the past week, and reports a brisk trade in the Lower Provinces.

E. Ross, formerly with L. G. Pequegnat, New Hamburg, Ont., has bought the jewelry business of Chas. Alteman, Waterloo, who is retiring, owing to ill-health.

The handsome cup offered for competition among Canadian regiments by Simpson, Hall, Miller & Co. was won by the Second Regiment, Canadian Artillery, Montreal, and was presented to the winners November 13, by Col. Cole.

Among the retailers in Montreal recently were: E. N. Shaw, Waterloo; J. A. Paquin, St. Eustache; J. P. Meunier, St. Johns; J. A. Letellier, St. Hyacinthe; E. Lemarche, St. Hyacinthe; J. Pilgrim, Richmond; J. Wyatt, Sutton; G. Armstrong, Acton; A. H. Robertson, Maxville.

The late J. C. Fox, jeweler, Orangeville, Ont., left an estate consisting entirely of personality, valued at \$17,640, bequeathed in trust to Edward Fox, of Kincardine, and Frederick Clare, of Preston, brother and brother-in-law of deceased, respectively, for the testator's eight-year-old daughter.

B. & B. H. Kent, Toronto, have been appointed local time inspectors for Toronto and Toronto Junction, under the new system inaugurated by the Canadian Pacific Railroad Co. They will in consequence open a branch establishment at Toronto Junction, a suburban town some seven miles west from the business center of the city.

C. H. A. Grant, of the Montreal Watch Case Co., is touring the Lower Provinces. In this connection, Schwab Bros. have removed their place of business to the watch case company's premises, and the two businesses will be merged and carried on under the latter title. M. S. Brown & Co., of Halifax, will, it is understood, join forces with the above at the beginning of the year, and the combination promises to be a very strong one.

The following travelers have visited Montreal during the past few days: Jacob Levy, Levy, Dreyfus & Co., New York; Mr. Birchall, Toronto Silver Plate Co.; Walter Barr, Goldsmiths' Stock Co., Toronto; George Kenrick, Reed & Barton, Taunton, Mass.; Tom Parte, of T. H. Lee, Son & Co., Toronto, Can.; Mr. Cole, of Hemming Bros. Mfg. Co., Toronto; Mr. Reed, of the Meriden Britannia Co. E. M. McCarter, Whiting Mfg. Co., New York, was also in the city, in place of traveler Clark, who has taken a journey in the Southern States in the interest of the company.

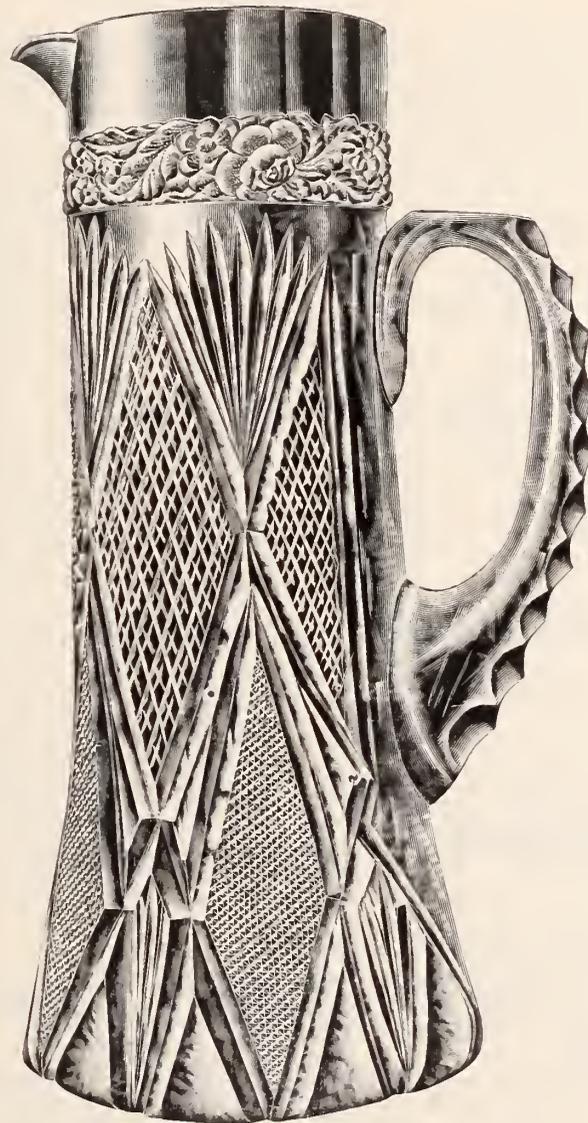
**As to the Interest of Henry C. Kirk, Jr., in the Firm of S. Kirk & Son.**

BALTIMORE, Md., Nov. 21 —In the case of the National Mechanics' Bank against Henry C. Kirk and Henry C. Kirk, Jr., in which the complainant asked for an accounting between the two defendants, in order to establish the interest of Henry C. Kirk, Jr., in the firm of S. Kirk & Son at the time of his retirement from the firm, Henry C. Kirk filed an answer in the Circuit Court yesterday, in which he denies that at the time of the institution of the suit against his son in the Superior Court there was any partnership existing between them, it having been dissolved on Aug. 1, 1895, although the paper to that effect was not filed until Nov. 7, 1895.

The answer further states that as Henry C. Kirk, Jr., never contributed any capital to the business, he never had any interest or title in its property, but was allowed his living expenses and one-fourth part of the net profits, if any; and at the last accounting between himself and his son the latter was indebted for money overdrawn, etc., in a large sum of money, no part whereof has ever been paid.

R. J. Davies will leave for the west this week in the interest of N. E. Whiteside & Co., Newark, N. J. The firm's new lines comprise some strikingly handsome assortments of chatelaines. Mr. Davies takes with him a full line of samples.

**Your Holiday Wants....**



in Sterling Silver Mounted Cut Glass and Sterling Silver Wares. No finer lines shown. . . .



**Decanters,  
Jugs,  
Loving Cups, Etc.**



**Hollow Ware.**



**Toilet Ware.**



**Sterling Silver  
and Sterling Silver Gilt and Jewel  
Combinations.**



**Canes,  
Umbrellas and  
Opera Glasses.**

**J. F. FRADLEY & CO.,  
SILVERSMITHS,**

114 East 14th Street, - - - - - New York.

## AMERICAN WATCH CASE CO.,

11 JOHN STREET, NEW YORK.

Manufacturers of **FINE SOLID GOLD CASES.**

Sold **DIRECT** to  
the **RETAIL TRADE** only.

**A.W.C.CO**

### It's all Because of the Post, the Shape and the Finish

That they're so popular. We have reference to our

#### DUMB BELL LINK BUTTONS,

of which we are showing the finest line ever submitted to the jobbing trade.

Made in 10k. gold; rigid posts; new and novel shapes, round or oval; plain and fancy designs; best finish and color. For the jobbing trade only.



TRADE-MARK

"NEW HOUSE."  
"NEW GOODS."

### LAWTON, SPENCER & SHERMAN,

Manufacturers of Gold Jewelry,

62 Page Street, PROVIDENCE, R. I.

## PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND.

MAKERS IN THE HIGHEST QUALITY OF

### Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

### Springfield, Mass.

Joseph F. Whipple, formerly in the employ of Woods & Hosley as watch repairer, has opened a shop for himself at 521 Main St.

W. L. Quinnell has decided to abandon his retail art business and devote himself entirely to the manufacture of art glass and stained windows.

F. S. Jervis has been appointed a special commissioner of the Commercial Travelers' Home fair, to be held in New York, Dec. 15 to 18, and has season tickets for sale.

Forbes & Wallace, who run a big department store here, have begun selling a large consignment of watches, offering Waltham and Elgin movements in gold filled cases for \$5.98 and the New York Standard movement at \$1 less. The sale is likely to hurt local jewelers.

The improvements in the Hollister jewelry store at Greenfield are nearing completion, and the store will be opened in a few days. Among the improvements are a steel ceiling, new cases for silverware arranged in the center of the store, and large wall cases lighted by electricity. The windows will also have special electrical features.

The cases against Rolanú W. White and Joseph W. Griggs, the first for larceny and the other for receiving stolen goods from F. A. Hubbard's store, came up for trial in police court Friday. The only witness against White was Griggs, and though he told a straightforward story implicating White when arrested, his story on the witness stand was of such a character that the Judge considered it no evidence and discharged White. Griggs was held for the grand jury in \$500 bonds. He was the only witness who testified in police court, and he maintained that he bought the stolen property found in his possession from White, but his stories did not hang together. White did not go on the stand.

### New Bedford, Mass.

George S. Kelley, jeweler, of this city, and Miss Isabella Turpie, of Harwich, were quietly married in this city by Rev. Paul R. Frothingham, Nov. 5. They started immediately on a carriage drive to Harwich. Mr. Kelley does business at 240 Acushnet Ave., and is better known to the trade as the son of the late Ezra Kelley, and one of the proprietors of the famous watch and clock oil business established by the late Mr. Kelley.

The Pairpoint Manufacturing Co. opened their new display of goods at their handsome warerooms last week and made the occasion one of considerable importance. Invitations were issued to the elite of the city and were very generally responded to. The Pairpoint line this season is one of the best in the

ESTABLISHED 1849.

INCORPORATED 1890.

## J. BRIGGS & SONS CO.,

MANUFACTURERS OF

### Gold and Silver Plate and Seamless Wire.

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE



STOCK FOR

CANE HEADS,  
UMBRELLA MOUNTINGS,  
PENCIL-CASES,  
WATCH-CASES,  
WATCH-CROWNS,  
THIMBLES,  
SPECTACLE AND  
EYE-GLASS BOWS,  
DIAMOND MOUNTINGS  
&c., &c., &c.

# NEARLY 1800 MARKS

ARE INCLUDED IN

## “TRADE-MARKS OF THE \_\_\_\_\_” Jewelry and Kindred Trades.”

Copyright, 1896, by the JEWELERS' CIRCULAR PUB. CO.

### COVERING

Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

### SOME FEATURES.

**THE MARKS** are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. **THE NATIONAL TRADE-MARK LAW** with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. **EXHAUSTIVE ESSAYS** by authoritative writers on the stamping systems among early workers of gold and silver wares. **OLD MARKS OF CURRENT FIRMS** form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. **GOLD AND SILVER STAMPING LAWS.** A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

### PRAISE FROM OUR CONTEMPORARIES.

“Trade-Marks of the Jewelry and Kindred Trades,” is the title of a neatly printed and bound volume, published by THE JEWELERS' CIRCULAR PUBLISHING CO., 189 Broadway, New York. Nearly 1,800 trade-marks are included in this book, covering gold and plated jewelry, gold and plated rings, precious stones, gold and plated chains, buttons, studs, medals, sterling and plated silverware, watches and watch cases, optical goods, materials and tools, clocks and kindred goods carried in stock by the jeweler. There is a chapter on the national trade mark law, and instructions in regard to obtaining trade marks at home and abroad. There is a very complete list of old marks of current firms, and a chapter on the gold and silver stamping laws existing in thirteen states. The whole forms a handsome volume of 220 pages, 7x10 inches, and bound in cloth. Every jeweler should have a copy in his library, as it will be found very handy when you wish to know the name and address of the manufacturer of goods bearing a certain trade mark.  
—*The American Jeweler*, Nov. 1896.

The JEWELERS' CIRCULAR PUBLISHING CO. have performed an excellent service for the jewelry business by producing a book of “Trade-Marks of the Jewelry and Kindred Trades,” “Being a complete collection of illustrations and representations of the marks, registered and unregistered, used by manufacturers and dealers of jewelry, American watches, foreign watches, watch cases, silverware, silverware plated, souvenir silverware, imitation and precious stones, clocks, optical goods, tools, materials, pottery, and porcelain, cut glass and cognate lines;” to which are added the text of the national trade-mark law and various information along the same line, together with a “Historical Sketch of Makers' Marks,” by J. H. Buck, and “Marks of Gold and Silver Smiths,” by F. W. Fairholt. It must have been a task requiring much labor and patience to procure the 1,800 trade-marks, which are illustrated in this volume. These trade-marks are also indexed, so that it is easy to find the trade-mark of any given firm. As it is, of course, impossible for any jeweler to carry 1,800 trade-marks in his head, such a volume as

this becomes a work of great value and convenience.—*Manufacturing Jeweler*, Nov. 5, 1896.

We have to thank the New York JEWELERS' CIRCULAR for a copy of their new work on “Trade-Marks of the Jewelry and Kindred Trades” just issued. Such a work as this has long been needed and the trade will find it very useful in many ways. In addition to 139 trade-marks contained in the historical articles, this work gives trade-marks of American and Canadian manufacturers of jewelry and kindred goods. In fact, in this respect, it is an epitome of the jewelry trade and its connections on this continent. \* \* \* \* It is artistically printed on fine paper and substantially bound in handsome cloth binding.—*The Trader*, Toronto, Nov., 1896.

A very valuable work.—*Optical Journal*, Nov. 1896.

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

\$1.00 PER COPY (EXPRESS PREPAID),

Until January 1, 1897, at which time the price of the book will be advanced.

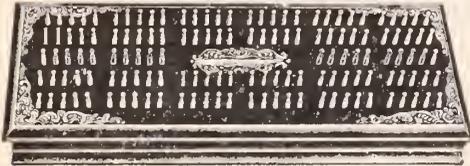
The Jewelers' Circular Pub. Co., 189 Broadway, New York.

history of the concern. The twenty or more big display tables were beautifully set with specimens of the company's wares, fine silver plate, cut glass and decorated china. Notable in the line was a special display of a suite in cut glass made to order of Mrs. A. Jenness Miller, of Washington. It comprises some 98 pieces, valued at something over \$700. In the display the line of lamps is remarkably fine. Huge affairs with china bases set with Roman gold ornamentation and beautifully decorated were generally admired.

Gerome Desio, 1107 F. St., N. W., Washington, D. C., has announced his intention to retire from business. Mr. Desio has successfully conducted the jewelry business in Washington for 23 years, and is supposed to have amassed a competence. Since the announcement that Mr. Desio intended to retire has been made, there has been considerable confusion from the fact that S. Desio, who is also a jeweler, is located but a few doors from his competitor. There is no relationship between the gentlemen, it is said, and many people have supposed that S. Desio was about to retire, which is not the case.

THE PERFECTION  
"PULL UP"

**CRIBBAGE BOARD**  
AND GENERAL  
GAME COUNTER.



The "PULL UP" is the best Cribbage Board on the market and is equally desirable for all games requiring a high count, as Pinochle, Bezique, etc., etc. When once seen players will use no other counter. It is very suitable for presents and prizes, is made in ebony finish or real Burmah mahogany and has fine Sterling trimmings.

Retails at \$5.00 and pays good profit.

Manufactured by the Specialty Co., Cortland, N.Y.

**J. T. SCOTT & CO.,**  
GENERAL AGENTS,  
4 MAIDEN LANE, - - NEW YORK

**The Case of Whiting Mfg. Co.  
vs. F. M. Whiting Co.**

The action by the Whiting Mfg. Co., New York, against the F. M. Whiting Co., North Attleboro, Mass., to restrain the latter from using their corporate name and also from using a trade-mark, said now to be abandoned, came up Monday, before Judge Pryor, in Part IV., Special Term of the New York Supreme Court. The action was commenced last May, when an application was made before Judge Pryor for a preliminary injunction, which he denied.

Ralph S. Rounds, of Rounds & Dillingham, counsel for the plaintiffs, opened for the Whiting Mfg. Co., by stating that the trade-mark of the Whiting Mfg. Co. was adopted in 1866 and had been made valuable through the reputation established by the goods it has been stamped on. In 1890 he said another silversmith, the defendant company, adopted the mark which the plaintiffs now seek to stop the use of, and which closely resembles the plaintiffs' mark.

In 1866, Wm. D. Whiting was one of the incorporators of the Whiting Mfg. Co. Frank M. Whiting, son of this gentleman, who had also been connected with the Whiting Mfg. Co., left that concern about 1878, and established himself in business as a silversmith. In 1883, he was joined by his father, Wm. D. Whiting, and for a number of years did business as Frank M. Whiting & Co. and F. M. Whiting & Co. After the deaths of Wm. D. and F. M. Whiting, in 1891 and 1892, the widow, mother and sisters of F. M. Whiting carried on the business, and in 1895, incorporated it as the F. M. Whiting Co.

Since the incorporation of the F. M. Whiting Co., the attorney claimed, there has been much confusion between the name of the Whiting Mfg. Co. and the defendants' name, owing to the fact that the Whiting Mfg. Co. are generally known as "The Whiting Co." Before the incorporation, the defendant concern was known as "Frank Whiting." The public generally, he said, does not know that there are to-day two Whiting corporations in the trade. Counsel did not go much into the question of intent.

The Whiting Mfg. Co., he continued, are suffering injuries from similarity of names and trade-marks in various ways, which confuse dealers and the public. Large dry goods stores, he said, are every day representing to the public the F. M. Whiting Co.'s goods as the Whiting Mfg. Co.'s goods; also that the impression that Whiting goods were sold by dry goods stores prejudiced the reputable retailers in the jewelry trade against the Whiting Mfg. Co.'s product.

The first witness called by the plaintiffs was Benjamin Stern, of Stern Bros., dry goods merchants, of W. 23d St. He identified two letters, the contents of which were put in evidence. The letters were between Stern Bros. and the Whiting Mfg. Co., in which the former called attention to similarity between the two Whiting trade-marks and names.

Geo. W. Fairchild, a jeweler of Bridgeport, Conn., was the next witness. Customers, he said, often asked for Whiting Mfg. Co.'s goods and looked for their mark. A considerable portion of the sterling silver purchasing public knew the plaintiffs' goods as Whiting Co.'s goods. He could easily distinguish the two marks, but the public at large might fail to distinguish them. His own name was stamped on all flat ware.

THE JEWELERS' CIRCULAR's book, "Trade-Marks of the Jewelry and Kindred Trades," was admitted in evidence, and Mr. Fairchild was questioned on some silver marks therein contained.

Miss Marie G. Murphy, a saleswoman for Ovington Bros., testified that she was acquainted with some trade-mark stamps of silversmiths. She identified a tag which she had mistaken last year as belonging to the Whiting Mfg. Co., and sent to them with an order. The tag was not theirs.

Chas. E. Bulkley, president of the Whiting Mfg. Co., was then called as a witness. He testified that the company were chartered in 1866 and purchased the tools and machinery of the firm of which W. D. Whiting was a member. The Whiting Mfg. Co. adopted the trade-mark immediately after organization, and there was no other trade-mark similar to it used in the silverware trade at that time. The trade-mark was adopted out of a necessity for marking the goods in such a manner as would be a guarantee of their quality, and also as an identification mark. It has always been stamped on all their silverware, and they have spent hundreds of thousands of dollars to identify the trade-mark with their name.

Mr. Bulkley gave detailed information about his advertising and methods of calling attention to the company's name and trade-mark. He also told of the establishment of their retail department and their work on prize cups. A large proportion of the silver purchasing public, he testified, knew and depended on their mark. The good-will of their business, he asserted, lay almost wholly in their trade-mark.

Adjournment was then taken until yesterday morning.

# ORDER NOW!

If your stock of  
**DIAMONDS, DIAMOND JEWELRY**  
and **DIAMOND MOUNTINGS**  
needs filling up.

## SELECTION PACKAGES

sent upon receipt of references. Large facilities to fill special orders for all grades of Gold and Diamond Jewelry.

*The new Firm  
at the old Stand.*

**WILLIAM BARDEL,**  
**198 Broadway New York.**

Tuesday morning, President Bulkley of the Whiting Mfg. Co., again took the stand and resumed his testimony, touching on the quality of the goods his company manufacture, and said the public had come to recognize that they made only sterling silver ware. The business done by his company amounted to between one and two million dollars a year. Frank M. Whiting, he said, was employed by the company from 1872 to 1878. He knew Mrs. F. M. Whiting, Florence Whiting and Josephine Whiting, the incorporators of F. M. Whiting Co.

He first knew of the corporation of the F. M. Whiting Co. in 1895, when he saw it on a billhead. He identified letters addressed to "Whiting Co." and other sobriquets which were intended for his company. The plaintiff company, he said, were injured in their business by the use of the name F. M. Whiting Co. by the defendants, by reason of the confusion of the names. Their name was more widely known and their reputation higher than that of the F. M. Whiting Co. He cited an instance where a newspaper had confused the two names.

The policy of the Whiting Mfg. Co., he testified, was to refuse to sell to department stores and he explained the injury resulting to dealer and manufacturer by reason of the department store selling goods. Customers of the Whiting Mfg. Co. had become convinced that they were selling to department stores by the confusion of the two names, to the injury of the plaintiffs.

The defendants' use of the griffin mark had also caused injury to the plaintiffs. The total damage by the confusion of the name and mark amounted, said Mr. Bulkley, to hundreds of thousands of dollars. The name was worth \$500,000 to the plaintiffs.

On cross-examination Mr. Bulkley said he purchased goods from the concern of which F. M. Whiting was a member from 1879 up to the present time. The relations between the firms were always friendly. The purchases amounted to about \$1,000 per year. In 1866 at the time the name Whiting Mfg. Co. was adopted, there were many Whitings in the city and country.

Mr. Bulkley testified that he had learned from THE JEWELERS' CIRCULAR trade-mark book that the griffin mark had been discontinued.

The principal grievance against the F. M. Whiting Co. was owing to the fact that the plaintiffs were believed by many to sell to department stores, owing to the confusion of names. Mr. Bulkley testified to the custom in the silver and jewelry trade relating to the stamping of silver goods.

Counsel read from the introduction of THE JEWELERS' CIRCULAR trade-mark book that part which refers to the desirability in such a work of reproducing the trade-marks in enlarged form, and questioned Mr. Bulkley upon the views there expressed.

Recess was then taken.

Mr. Bulkley's examination was continued Tuesday afternoon along the same line as during the morning. He was questioned on

marks similar to that of the Whiting Mfg. Co. and asked to identify by the mark some pieces shown to him.

Following Mr. Bulkley, Wm. S. Shaffer, Jr., salesman for Wm. Wise & Sons, Brooklyn, N. Y., was the next witness. He had been in the silverware trade for nearly six years. He testified that the silver purchasing public knew and recognized the plaintiff company's mark. The better class of customers look for the mark, and in the case of the Whiting Mfg. Co. mark, it is considered a guarantee of perfect quality. The company's goods are known as Whiting goods. He had never had a customer ask for F. M. Whiting goods. On cross examination he said that in the houses in which he was employed, the goods of Whiting Mfg. Co. and F. M. Whiting Co. were carried side by side. He knew of but one mistake by reason of the mark during his time with Wm. Wise & Sons. He knew of no other two marks as near alike as the two Whiting marks.

Charles E. Barber, salesman for the Gorham Mfg. Co., testified that, when the maker of goods is a well known house, the mark has great value in helping sales. The retailers do not object to a good maker's stamp, but on the contrary, buy the goods more readily when it is on them.

The plaintiffs, he said, were more widely known than the defendants. He said the plaintiffs were known as the Whiting people, or Whiting Mfg. Co.

Geo. W. Shiebler followed Mr. Barber to the witness chair. Mr. Shiebler testified that he had been a manufacturing silversmith for 20 years. He testified that the trade-mark of a well known manufacturer is of great benefit to him, as the public are beginning to look at the mark back of the retailer's name to see if the goods are of standard quality. He estimated his trade-mark to be worth more than \$50,000 to him. He said that it is desirable to stamp marks legibly, as indistinct marks are liable to be confused. The plaintiffs' reputation, he said, was of the highest character. The plaintiffs were known as Whiting or Whiting Co., while defendants were known in the trade as Frank Whiting. About 75 per cent. of all marks are distinct, and about 25 per cent. are indistinct.

The case was still on when THE CIRCULAR went to press.

Two colored women accomplished a daring theft at Carl Croneberg's jewelry store, New Orleans, La., a few days ago. About 9:30 o'clock the women entered Croneberg's place and asked to be shown some rings. A tray of plated and gold rings was placed on the counter, and while they were examining the jewels the attention of the proprietor was attracted to something in the rear of the place. As Croneberg turned away the negroes stole three rings and left in haste. They were pursued by policemen, who caught the pair. The three rings were found in a slipper worn by one of the women.

# Harris & Harrington

22 CORTLANDT ST.,

NEW YORK.

A Large Stock of

## ELLIOTT'S CHIME CLOCKS

Just Arrived.

•••

On steamer LA BRETAGNE, due here November 29th, is our full line of

## Fine Clocks and Sets,

in Enamel, Gilt, Porcelain, etc.

## Sevrès Vases, Bronzes, Traveling Clocks,

## Gilt and Cloisonné Enamel- Regulators, etc.

All the latest designs, many of which are controlled by us and especially imported for the

## Holiday Season.

•••

HARRIS & HARRINGTON,

22 Cortlandt St., New York.

**Robbery and Recovery of Traveler Klipper's Case of Watches.**

A dispatch from Columbus, O., Wednesday, stated that Morris Klipper, a salesman for Hipp, D. Disheim & Bro., watch importers, 83 Nassau St., New York, had been robbed in that city of a sample case containing \$1,000 worth of watches. The robbery is said to have taken place in the Union station, which was very crowded at the time. Mr. Klipper had boarded a train bound for Dayton, and stepped from the car to go to the lunch counter, leaving the case in the seat. When he returned the case was gone, and a vigorous search failed to find it or the thieves.

The police were informed immediately, and every effort made to find the missing jewelry. The case contained nearly 100 gold watches of the finest pattern, some of which were set with diamonds and especially valuable. Hipp, D. Disheim & Bro. received a telegram Friday,

stating that the lost goods had all been recovered with the exception of four cheap watches. The case of goods was found at the head of a flight of stairs in the building occupied by the Hofman Supply Co., Elm St.

The theory advanced is that the thief, fearing to retain the grip, saw the sign of the Hofman Supply Co., and knowing that it would reach the owner if left so that any person about the house got hold of it, set it on the steps at the head of the stairs. The Supply Co.'s offices are on the third floor, but one not acquainted with the city would imagine the offices to be on the second floor, by reading the signs. The grip evidently set on the step for at least 10 hours before it was picked up by a member of the firm.

An execution has been issued by E. C. Koons, in trust, to the amount of \$2,123, against jeweler Frank Koons, Allentown, Pa.

**Sub-Committees of the Banquet of the Chicago Jewelers' Association.**

CHICAGO, Ill., Nov. 23.—A. L. Sercomb, chairman of the banquet committee of the Chicago Jewelers' Association, appointed the following sub-committees Saturday:

Arrangements, Messrs. Sercomb and Midden; printing and souvenir, Messrs. Flershem and Talbot; speakers and toasts, Messrs. Ellbogen and Flershem.

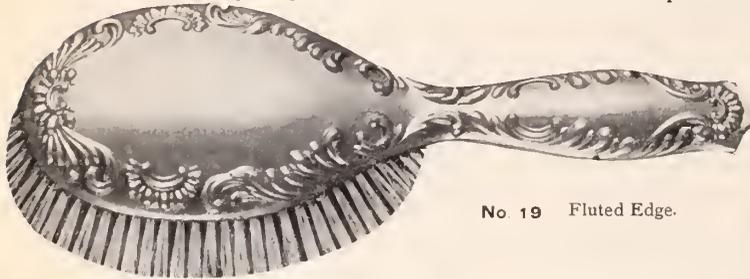
The date of the banquet has not been definitely decided upon. It will probably be Jan. 7.

**Bold Theft and Quick Recovery of a Tray of Diamond Rings.**

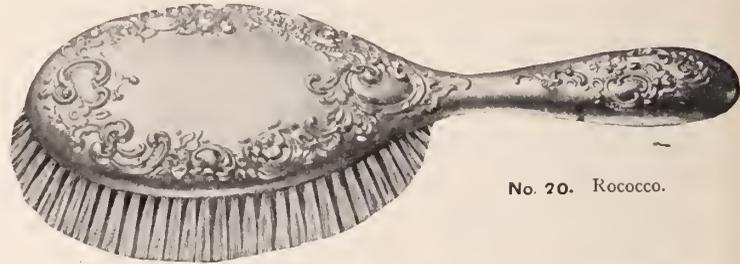
CINCINNATI, O., Nov. 23.—A stranger at noon to-day stole a tray of diamond rings from Clemens Oskamp's store, Vine St. He was closely pursued and dodged into an adjoining building, where the thief left his overcoat and the diamonds in a wash room and escaped. The diamonds were worth \$8,000.

# Sterling Silver Toilet Wares.

OUR Fall line is one of the most complete ever shown, and while we have maintained our high standard of work, we have arranged our price list with the idea of enabling the JEWELER to meet any legitimate competition. We call especial attention to two new sets, mounted with GRADUATED BEADING, which are decided departures from stereotyped patterns of this kind. Correspondence solicited from JEWELERS only. . . .



No. 19 Fluted Edge.



No. 20. Rococco.



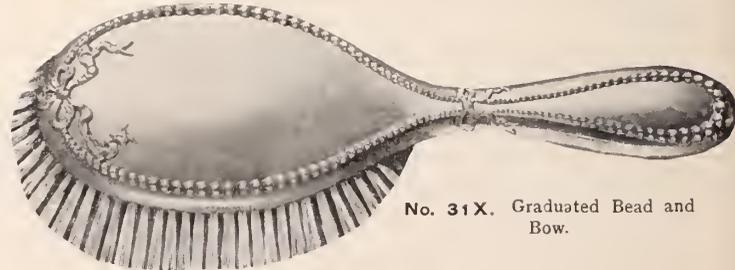
No. 21. Full Chased.



No. 28. Chrysanthemum.



No. 30. Heraldic.



No. 31 X. Graduated Bead and Bow.

The above illustrations show the decorative treatment of only six patterns from our line of eighteen complete sets.]



THE TENNANT COMPANY,  
SILVERSMITHS

33 UNION SQUARE,



NEW YORK.

## THE PROMISE OF AN ACTIVE FALL BEING REALIZED.

### Increase in Sales and Betterment in Collections in Indianapolis.

INDIANAPOLIS, Ind., Nov. 20.—Last week was a busy one with the manufacturers, a number of orders, especially for plain gold rings, being received from country dealers. Retail dealers report some advance in the number of sales, while collections have been very good.

### Columbus Jewelers Report an Increase in Business.

COLUMBUS, O., Nov. 19.—Jewelers of Columbus are starting up on a different class of goods from what they have been accustomed to for the last four years. In making the rounds, THE CIRCULAR representative found them all marking and placing goods on exhibition. It was noticeable that all were putting in a good supply of diamonds and solid gold and silver novelties. Although business has not been very brisk, many dealers reported inquiries for diamonds, and they think the prospects for holiday trade is very good. One man said that if he did not have implicit faith in the return of prosperity, he would not risk his money in stocking up on costly goods.

Harrington & Co., F. F. Bonnet, F. R. Cross & Co., Barnitz & Nunemacher, T. T. Tress & Co., Haines & Oberer, J. B. White, E. M. Blauvelt, C. A. Graves, P. C. Krouse & Co., and many others, report an increase in business, and express themselves as satisfied with prospects for the future.

### Elmira Jewelers Hope to Reap a Holiday Harvest.

ELMIRA, N. Y., Nov. 20.—Since election trade has taken on a brighter aspect, and dealers are rejoicing in the satisfactory outlook of affairs and are hopeful for continuous good times. The hotels, too, show a large registry of traveling jewelers, all seeming to find a market for their wares. Jewelers have no fear but what they will reap a harvest during the holidays, and are selecting their stocks with that expectation in view. The recent election having promoted confidence the people are not so close with their money, and factories, mills, etc., are now running on full time.

### Montreal Jewelers Adding Largely to their Stocks.

MONTREAL, Can., Nov. 21.—Retailers in Montreal are now adding largely to their stocks, in anticipation of a good Xmas trade, and jobbers are keeping fairly busy in fancy lines of jewelry.

### Activity Among the Providence Shops.

PROVIDENCE, R. I., Nov. 21.—Business has been good the past week and it is expected that it will continue so until after the holi-

days. The present improvement has been brought about by the confidence established as the result of the National election, and the orders now being received are those for holiday trade. The majority of the shops are working full time and some of them evenings.

### Improved Conditions in St. Louis.

ST. LOUIS, Mo., Nov. 21.—Jewelers generally report somewhat improved conditions, but no rush is apparent as yet. It is hoped that the holidays will bring forth something better than has prevailed for the last several years.

John Lamb, with T. I. Smith & Co., North Attleboro, Mass., was in town last week. He expressed the universal opinion of those qualified to know when he said business has shown marked and decided improvement from Pittsburgh east, but west of that point the same cannot be said, except in a measure.

### A Heavy Christmas Trade Expected in Canada.

TORONTO, Ont., Nov. 21.—Merchants are preparing for the holidays and look confidently forward to a heavy Christmas trade. Silverware and silver novelties are at present the lines which show most activity. A lively demand for ebony toilet goods is noted. Better grades of watches are selling well. A taking novelty is a genuine rabbit's foot, with sterling silver mountings, in various articles of stationery, such as paper knives, letter seals and erasers.

### Syracuse.

Dr. C. Griffin Lewis has invented a prisoptometer, which is being put on the market by Meyrowitz, New York.

C. E. Eager has added to his store furnishings a handsome new table for the display of cut glass, which in design matches the show cases.

John McCall, who is accused of burglary at the jewelry store of Abraham Techner, and who was found by the police authorities at the County House, Tuesday, was arraigned in police court Wednesday morning, charged with burglary in the third degree. He pleaded not guilty and secured an adjournment until he could consult counsel.

Marcus Marks was arraigned in the Oneida County Court at Rome on Nov. 14, on an indictment charging him with stealing \$84 from Well's jewelry store in Utica. When arraigned he asked permission to consult with his attorney, D. Frank Searle, after which he asked for a few days' time before he entered his plea. His request was granted. The crime of which Marks is accused was committed about the same time that Marks and Lane are alleged to have robbed Becker & Lathrop's store in this city.

### Providence.

All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.

Daniel H. Child, son of C. E. Child, Warren, R. I., was married recently to Miss Fanny H. Pearce.

The stock of the Crowell & Worthington Co., hardware and jewelers' tools and supplies, was sold at auction Monday.

William B. Hay has assumed the management of Tilden-Thurber Co.'s art department, vice D. Charles Preyer, resigned.

Real estate on Swan St., belonging to Bernard F. Crossin, will be sold at public auction under foreclosure of mortgage on Dec. 10.

Frederick V. Kennon, traveling salesman for the John T. Mauran Mfg. Co., has the sympathy of the trade in the recent death of his wife.

Ernest W. Campbell has given a \$5,600 mortgage to Connecticut Building & Loan Association on real estate on Pavilion Ave., subject to a prior mortgage of \$1,400.

D. C. & H. S. Fink, 272 Westminster St., are offering their creditors 50 cents on the dollar. There have been all kinds of rumors floating about concerning this firm the past week or so, but it is thought that their offer will be accepted, and with a good holiday trade they will weather the storm.

The will of the late Harriet Wilkinson was admitted to probate in the Municipal Court, Tuesday, and John F. P. Lawton and William F. Wilkinson were named executors; bonds, \$100,000, to pay funeral charges, debts and legacies. In the will the entire property is to be divided among her children.

The figure of Victory, by Bela M. Pratt, recently cast at the Gorham Mfg. Co.'s bronze foundry, and intended as the gift of the people of Massachusetts to the battleship of that name, has been shipped from the foundry to the Brooklyn Navy Yard, where it will be placed in position on the vessel.

The plant of J. Rathbone, including machinery and business, Mathewson St., has been purchased by Patrick Connelly and John A. Straight, and will be removed to rear of 225 Dyer St., where a refinery business will be commenced. The name of the new concern will probably be the Providence Refining and Assaying Works. The members of the firm were formerly in the employ of Horace Remington & Son, as melter and chemist, respectively.

### The Attleboros.

J. T. Inman & Co. are busy, as they have been for some time.

W. B. Allen, of Allen, Smith & Thurston, has been chosen a trustee of the new council of Daughters of Liberty.

G. A. Warren, W. M. Brite and J. G. Platner, of the Democratic town committee at North Attleboro, are all jewelers.

W. C. Tappan, of D. F. Briggs Co., has just returned from a very successful trip. The firm have 110 hands at work, and are rushing things.

# The Three Graces



## The Angelo

(latest production) for finest trade.

## The Apollo and Lexington

with reputation already established in use.

The three patterns ready in a complete line including cutlery.

**J. B. & S. M. KNOWLES CO.,**

SILVERSMITHS,

PROVIDENCE, R. I.

The Mossberg Mfg. Co. have at last moved in toto to Providence.

David E. Makepeace has been installed master of Ezekiel Bates Lodge of Masons. Mr. Makepeace is also useful as a member of Orient Lodge, I. O. O. F.

The Bay State Optical Co., founded a few months ago by Short, Nerney & Co., are rapidly becoming a prominent factor in the business of the town and of the trade. Their work is excellent in every way. The members of the company are: Messrs. B. Short, Peter Nerney, Jas. J. Horton, S. J. Clevice and G. W. Pierce.

The large F. M. Whiting Co. factory at North Attleboro narrowly escaped destruction by fire last week. Mrs. Niles was walking along the street near the shop when she discovered sparks dropping in the interior of the building. She called the watchman, and an investigation followed quickly. It was found that a pan of charcoal had been left on the floor and that the heat had burned a hole through the floor. The charred wood had taken fire and sparks were falling into the shop below when the discovery was made. Had not Mrs. Niles made the discovery, it is very probable that a fire of large proportions, with large loss, would have resulted.

### Silversmiths' Building Projected in Chicago.

CHICAGO, Ill., Nov. 23.—The Silversmiths' Building Co., of Chicago, have incorporated; capital stock, \$100,000; to operate safety deposit vaults. Incorporators, Benjamin Allen, Otto Young, and George H. Robinson.

### TO AN OLD SUN-DIAL.

By WILL HILL.

"Non numero horas, nisi serenas."

**O** DIAL, in my garden trim,  
'Tis wise, indeed,  
To pay no heed

To hours gray-girt in garment grim,  
And number none save such as fly  
Merrily sunshine-laden by!

Thou wait'st from morn till mellow eve,  
Grudging to miss  
One sunbeam's kiss.

Yet unrecorded still dost leave  
Each darksome hour that dims the day  
To frown its sullen life away.

The red-flushed hours of morning's pride,  
The strong in might  
Of noonday light,

The yellow-clad at vespertide,  
Ere fleeting hence beyond recall,  
Thou lov'st, and chroniclest them all.

I would thy prudence I could match,  
And always wise  
Ere yet it flies

Life's every sunny moment catch,  
Happy like thee, like thee serene,  
Ignoring somber shades between.

How blest would be this mortal lot,  
Could we but view  
The present blue,

And let past shadows be forgot,  
Nor deem each distant cloud would rise,  
A future tempest in our skies!

—The Cosmopolitan.

### Diamond Cutting Decided to be a New Industry in America.

CINCINNATI, O., Nov. 21.—The Government case against the Coettermans-Henrichs-Keck Co. is ended, and a verdict was returned Friday night to the effect that the company were not guilty of importing foreign labor to this country on contract. The case has attracted considerable attention from the jewelry as well as other trades, and was watched with interest. The court room where the case was tried was crowded daily, and this seemed to impress the jury that the case was an important matter, for instead of deciding at once as instructed by the Judge, they held off four days, and were finally forced by the Judge to decide, by being kept in the jury room until they did.

Judge Hammond, of Nashville, Tenn., tried the case and gave an impartial hearing, which was approved by all. The case occupied more time than any recently in the United States Court. This decision, it is said here, will settle a number of similar cases pending in the east, and will also give peace of mind to those who have diamond cutters in their employ.

The jury, under the instructions of the Court, found for the defendants, holding that the cutting of diamonds was a new industry, and that the manufacturers had the right to contract for and bring over the skilled laborers needed for it.

United States District Attorney Cleveland, of Cincinnati, and Ullo, Rubsamen, Cochrane & Baldwin, of New York, represented the Government in the case, and the defence was conducted by Jones & James, of Cincinnati, and Francis Lawton, of New York.

William H. Cochrane, of counsel for the Immigration Bureau, was seen at his office Monday on his return from Cincinnati. To a CIRCULAR reporter he said:

"The verdict in the Keck suit in no way settles the question and will not have any effect on the future action of the immigration authorities in their attempts to prevent the importation of diamond cutters who are brought here under contract. This suit has not settled the industrial question at issue and an appeal will now be taken to the United States Circuit Court of Appeals in order to get a judicial interpretation of "new" and "established" industries as provided for in the Contract Labor Law. We will continue to bring action against firms importing diamond cutters wherever there is clear evidence of contract and the necessity of preventing an injustice is apparent. Keck's suit, however, will be made the test case on appeal."

The firm name of A. F. Hall & Co., Janesville, Wis., was changed Nov. 13, 1896, by mutual consent, to Hall, Sayles & Fifield. A. F. Hall, Wm. P. Sayles, and Edwin Fifield constitute the new partnership.

Messrs. Kennan and Wagner are in their respective territories for the S. M. Sigler Son Co., Cleveland, and are meeting with success.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada, . . . . .	PER ANNUM.	\$2.00
Foreign Countries in Postal Union, . . . . .		4.00
Single Copies, . . . . .		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Nov. 25, 1896. No. 17.

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## Some Features of This Number.

COVER—Emblematic of Coming Prosperity and Plenty.

“HOW TO SUCCESSFULLY CONDUCT A JEWELRY BUSINESS”—Three Competitive Essays. pages 3-6

HOLIDAY FASHIONS IN JEWELRY, SILVERWARE AND ART GOODS. page 17

PAGE OF COMPETITIVE RETAIL JEWELERS' ADS. page 38

GOLD WREATH FROM THE CZAR TO MME. CARNOT. page 40

THE WORLD OF INVENTION. page 48

ORIGINAL WINDOW DRESSING COMPETITION—Competitive Original Drawings and Descriptions. pages 50-51

“GEMS AND JEWELS”—A lecture by Ludwig Nissen, before the Manufacturers' Association of Kings and Queens Counties. pages 54-55

PRIZE WINDOW DECORATIONS—Photographic Reproductions and Descriptions of Jewelers' Windows. pages 56-57

THE CONNOISSEUR—Rambler's Notes among the Bric-à-Brac Importers. page 59

## INDEX TO ADVERTISEMENTS, PAGE 36.

### NOTICE TO PRIZE COMPETITORS.

The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published in each issue onward, until all such matter is used, when the names of the successful competitors will be announced.

### A Warning.

EVERY year, just during the last few days before Christmas, there is an army of procrastinating and pessimistic jewelers who “don't believe that we are going to have any Christmas this year,” and who “don't think they will want any goods,” but who finally discover that there is going to be a Christmas after all and that they are short of goods. These jewelers have little of the merchant in their make-up. If they had they would look ahead far enough to provide for their wants. The true merchant goes early into the market, sees many lines of goods, purchases what he wants, goes home, gets his goods in ample time to mark and display them, and strives to obtain business; while the procrastinator finds the assortments broken and the manufacturers up to their eyes in orders they have yet to fill. He is, therefore, provoked because the manufacturer's have not what he wants, and is doubly so because the goods cannot be shipped “right away.” Every one of this army wants his goods shipped first, in precedence of orders that are one or two weeks older than his. These jewelers would appreciate their unreasonableness if their own customers refrained from making any Christmas purchases until the day before Christmas, then pack the jewelry stores to the doors, each clamoring to be waited on first, every one howling for something that the jeweler has not in stock, and then becoming angry because the jeweler has not the article desired.

To all this class it is only fair to say that stocks this year will be shorter than ever before, because, on account of the uncertainty of the election, no prudent manufacturer has dared to make up and carry such large stocks as are usual in normal times. A great many people will certainly be disappointed this year in getting what they want, and also disgruntled at the necessary waiting, of their turn for shipments. Every jeweler, therefore, who

reads this article, should sit right down and lose not a moment in ordering or purchasing anything and everything he wants for the holiday trade.

THE movement among the manufacturing jewelers of Attleboro to obtain a revision of the tariff on jewelry should have the indorsement and co-operation of every member of the trade. THE CIRCULAR has on several occasions proven by means of Treasury Department figures that the European manufacturers of jewelry, especially those of Germany, are, favored by the existing ridiculously low United States duty on jewelry, rapidly winning enormous trade in this country to the exclusion of home manufacturers and to the demoralization of the American jewelry manufacturing industry. The movement of the Attleboro manufacturers is in the right direction.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Nov. 21, 1896.

Nov. 16 . . . . .	\$37,739.
17 . . . . .	36,835.
18 . . . . .	26,853.
19 . . . . .	25,879.
20 . . . . .	36,092.
21 . . . . .	10,106.
Total . . . . .	\$173,504.

TORONTO, Nov. 17, 1896.

THE JEWELERS' CIRCULAR Pub. Co.:

We inclose you the amount of your invoice for Trade-Marks, a very valuable book for reference and information. Such enterprise will be appreciated by the trade. The price is very low for so substantial a book, containing information that must have cost considerable to gather together. The book will prove more valuable the older it becomes, and in disputes that may arise regarding trade-marks will be valuable as evidence.

We cannot praise too highly the progressive manner in which your paper, “THE JEWELERS' CIRCULAR,” is conducted; the information it contains from week to week is of exceptional value. The present current articles upon “Pearls,” and upon “Diamonds” are worth many times the subscription price.

With best wishes for its continued prosperity, we are, yours truly,

P. W. ELLIS & Co.

### New York Notes.

Judgment against Alter Gotlieb for \$269.60 has been entered by V. Nivois.

Johonnot Bros. have filed a judgment against Jno. J. O'Brien for \$155.03.

A judgment against the New York Watch & Jewelry Co. for \$252.14, has been entered by M. L. O'Rourke.

S. Lyons, of S. Lyons & Son, started Wednesday on a three months' trip to the Pacific Coast and the west.

Trier Bros., New York, and Theo. Schrader & Co., Chicago, Ill., have applied for membership in the New York Jewelers' Board of Trade.

Monroe Engelsman is receiving the congratulations of his friends since the announcement of his engagement to Miss Annie White, of this city.

A. Kiersky & Co. are the successors to the firm of Roeder & Kiersky, 527 Broadway. This change was occasioned by the death of L. Roeder, already reported.

E. V. Clergue, of the E. Howard Watch & Clock Co., is now in Europe where he will spend the next two months visiting London, Paris, Brussels, Antwerp, Berlin, Cologne, and other cities of the Continent.

Certificate of the incorporation of J. Sternberger & Co., importers of novelties, was filed Nov. 18. The capital stock is \$20,000 and the directors are Julian Sternberger, Julius Eschwege and Matilda Sternberger.

The dissolution by mutual consent of the firm of Heller & Bardel, importers of diamonds and manufacturers of jewelry, 198 Broadway,

occurred Nov. 1. Wm. Bardel is now in the same line of business at the old address.

Judgments against S. F. Myers & Co. have been entered by J. Luxemburg and others for \$719.82, by T. Zurbrugg for \$546.10, by M. Hartley and others for \$279.45, by the Meriden Britannia Co. for \$9,431.55, by the Roy Watch Case Co. for \$2,470.87, by the Third National Bank for \$8,584.94.

Judge Smyth, of the Supreme Court, Saturday, denied an application by Horace Remington & Son, Providence, to compel the receiver of Thornton & Co., silversmiths, of this city, to satisfy certain judgments obtained against the firm. The receiver's sale of the stock and plant of the firm has again been postponed, this time until Dec. 1.

Ephraim Wolbach, 84 years old, who was at one time a jeweler of this city, died Nov. 14, of apoplexy, at 42 W. 119 St. Mr. Wolbach was born at Altenmuhr, Bavaria, on Sept. 15, 1812, and came to this country in 1839. He was for many years engaged in the jewelry business and retired 25 years ago. He was the founder of the German-Hebrew congregation, Rodof Scholom, and was a member of a number of societies.

An attachment was granted in the Supreme Court, Friday, against A. Accetti & Co., jewelers, 61 Main St., Brooklyn, for \$712, in favor of A. M. Bachrach, of this city, on several notes of the firm. It was stated in the papers that the store was cleaned out on the night of November 10, and all the stock removed. There were four partners in the firm—Angelo

Accetti, Michele Accetti, Michael Punzo and Gaetano Gallo. Mr. Bachrach states that he has been unable to find any of them since, except Michele Accetti, who has a banking business in part of the store. Mr. Bachrach had been negotiating with them some days prior to Nov. 10 for an extension of his claim, and they represented that they had assets of \$2,500 on stock and \$5,000 in accounts, and owed only \$1,600.

### Last Week's Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: L. C. Reisner, Lancaster, Pa., Astor H.; H. A. Heath, Newport, R. I., Everett H.; J. J. Lucas, Chicago, Ill., Astor H.; L. R. Keck, Cincinnati, O., Astor H.; I. D. Landis, Coatesville, Pa., Astor H.; G. E. Homer, Boston, Mass., Union Square H.; E. C. Kimball, Haverhill, Mass., Park Avenue H.; J. O. Hoare, Corning, N. Y., Hoffman H.; C. F. Hammond, Detroit, Mich., Murray Hill H.; A. Rhoads, Lancaster, Pa., Imperial H.; E. Schertzinger, Mahanoy City, Pa., Morton H.; H. M. Yeager, Philadelphia, Pa., Warwick H.; J. H. Wattles, Pittsburgh, Pa., Imperial H.; T. Kaufman, Pittsburgh, Pa., Imperial H.

# DORFLINGER'S

## AMERICAN CUT GLASS.



THIS represents one of our new lines of Table Service. The shape is light and graceful, the style refined and the cutting a new intaglio pattern.

### C. Dorflinger & Sons,

36 MURRAY STREET,  
915 BROADWAY,

New York.

**Pearl Fisheries and the Pearl Supply.**

[Commenced Sept. 2, 1896.]

SINGAPORE—(continued.)

MESSRS. GRÜNBERG BROS. TO CONSUL-GENERAL PRATT  
SINGAPORE, March 2, 1896.

E. SPENCER PRATT, Esq.,  
Consul-General of the United States.

DEAR SIR: We have much pleasure in giving you what information we can with regard to the pearl fisheries in our neighborhood.

So far as our experience goes, there has been very little done to improve upon the present system of pearl fishing in the Moluccas. The trade is entirely in the hands of a few Chinese, and the bulk of the pearls imported from there for sale here, which in themselves do not amount to much, are of the cheaper and inferior kinds; and, in our humble opinion, your Government would gain no advantage in looking upon Singapore as a direct market. From time to time some pearls come up from Western Australia in rather large quantities, but from this quarter also the quality imported is not what is termed "pearls" in the trade, but "baroques."

As to the Mergui pearling grounds, there was a company established locally, but, if we are right, we think it has been wound up, and there are at present some private fisheries there, but we understand all the pearls found are sent to the European market direct.

We are, dear sir, yours truly.

GRÜNBERG BROS.

SPAIN.

The demand for pearls in Spain is not very great, and I am informed by several leading jewelers that the entire supply at present in the market is not worth more than \$1,000,000. They are imported from London, Paris, Antwerp, and a few directly from India, and they are to be found in Madrid, Barcelona and Seville. As a rule, they are small and not of the best or most expensive kinds. The wealthier class of Spaniards buy their pearls in Paris or London, and there are some fine collections owned by several old Castilian and Catalan families.

HERBERT W. BOWEN,

Consul-General.

BARCELONA, January 22, 1896.

SWEDEN.

No pearls are found in Sweden, and the import of mounted pearls in 1894 amounted to only \$800. None of the jewelers of Stockholm keep pearls in stock.

THOS. B. O'NEIL,

Consul.

STOCKHOLM, February 5, 1896.

VENEZUELA.

Pearl collecting, as an industry, does not exist in this consular district.

Before the independence of the Spanish colonies in South America, the pearl fisheries of the island of Margarita and the adjacent islets, now a part of the consular district of La Guayra, were exceedingly important and profitable. They were, however, practically exhausted before the revolt of the colonies, but after a long rest were again worked profitably between, I think, 1840 and 1850. Less than two years ago, it was said that the fisheries would be again operated by parties holding concessions from the National Government, but little or nothing has been done, and although I have not at the moment sources of accurate information, I have no reason to believe that this industry has assumed any importance.

I shall endeavor to obtain any data of interest which may exist as to present conditions.

E. H. PLUMACHER,

Consul.]

MARACAIBO, January 24, 1896.

(To be Continued.)



Cake Dish, \$2.25.



Sugar and Cream, \$2.50 Set.

ALL OF THESE CUTS ARE 1-4 SIZE.



Plates, \$1.50.



Cracker Jar, \$2.75.

These cuts represent a few of our line of hand painted china novelties. Useful goods. No little, useless trinkets, but practical, every day articles of value, both for service and for decoration. Our package of \$25 worth will contain such goods. Every article different from the other in shape or decoration.

Prices ranging from 75c. each to \$2.00, or more expensive if desired, all worth what is charged for them, and nothing old or out of date, and all different from any goods sold by others.



Pin Tray, 75 Cents.

BUY OF THE MAKER.

LEVY, DREYFUS & CO., 9 and 11 MAIDEN LANE, ... NEW YORK CITY.

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## Claudius Saunier.

IN our last issue, THE CIRCULAR briefly mentioned the demise of one of the most noted watchmakers and fertile writers on horology, Claudius Saunier. To-day it enlarges the mention by translating a letter by one of his life friends, Alfred Beillard, director of the School of Horology of Anet. In this, its brief mention of Saunier, THE CIRCULAR ejaculates: "May the earth rest lightly on him." Horology has lost the ablest exponent of this century. Who will take his place?

Horology has just lost one of its greatest celebrities, writes Mr. Beillard; one of the men who have rendered it the ablest services of this century. Claudius Saunier, the scientific horological writer, died Oct. 25 last, in the house he occupied at 152 St. Honore St. [Paris], where we have visited him so frequently.

He was born at Macon, in 1816, and entered the horological school of that city. This school, however, ceased to exist soon after, and he went to Switzerland, where he finished his apprenticeship. He returned in 1848 to his native town, and attempted to open a horological school, but was compelled to abandon this enterprise through lack of assistance on the part of the members of its municipality.

He worked at his calling, and in 1854 wrote his first essay, entitled, "Treatise of Escapements and Depthings," a work which was highly esteemed by Winnerl, the celebrated watchmaker of the marine, and by the illustrious Baron Seguiet. In 1855, Claudius Saunier started the *Revue Chronométrique*, which he edited up to the time of his death. It is of great compass and of itself constitutes a large library.

In 1858 he published the work, "Time and its Measurement, in Ancient and Modern Epochs." From 1859 to 1870 he issued the *Almanach des Horologers*. In 1870 he issued his "Guide-Manual of the Watchmaker," and his "Collection of Workshop Notes," works which were accompanied with numerous plates, and which passed through several editions; as well as his "Large Treatise on Modern Horology," which has been translated into various languages. The preparation of this most able work required fifteen years, and for it he received the cross of the Legion of Honor.

For more than 50 years, Claudius Saunier was in the vanguard of horology, devoting his great intelligence and information to the progress of our art and industry. He was possessed of a subtle spirit and of a dignified character, and shunned noise and ostentation; he was modest and of austere morals; it may be said that all his life, up to the last moment, was employed in study and work.

We saw him in succession as one of the principal founders of the Society of Watchmakers and Syndical Chambers of Horology of Paris and of Lyons; member of the jury of installation of the Exposition of 1867; of the juries of admission and recompense in 1878 and 1889; reporter of the scientific commission of horology of the city of Paris, co-editor of the *Grand Dictionary of Industry*, etc., etc.

And this eminent confrère, this distinguished disseminator, who honored so highly our corporation, and whose numerous publications, both instructive and scientific, are known the world over—this man whose long life was one of nothing but work, disinterested devotion and services rendered, died in a state almost bordering on want, left abandoned by the very same persons who were his most ardent admirers at a time when his services could contribute to the realization of their ambition.

"I am old," he wrote me; "I am almost 80 years old, and have no longer the force to defend myself, nor to repair the losses which I have sustained. I am therefore compelled to accept the hard condition or experience a still greater humiliation—that of being supported or hospitalized by the care of those of whom I complain most."

The above extract he wrote me about two years ago, and then, being profoundly touched by his situation, I resolved on starting a subscription in his favor, the results of which, as well as the numerous expressions of sympathy received on the occasion, brought some ease to his old days, and lessened his grief.

To-day, when Claudius Saunier is no more, all the world, even his adversaries, are willing to render homage to his merits; this is one of the results generally produced by death. But it remained especially to one of the friends of his unhappy as well as happy days, of the confidant of his mental anguish, to honor his memory; and for this purpose we consecrate to him these lines, written under the painful impression caused by the announcement of his death.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WANTED.**—A young man to repair jewelry and clocks. Address or call, E. W. V.erguson, 524½ Fifth Ave., Brooklyn, N. Y.

**SITUATION**, by a skillful watchmaker and engraver, 18 years' experience, sober and reliable; A1 reference. Dan. C. Lawrence, Quincy, Ill.

**POSITION WANTED** in wholesale jewelry house; 25 years' experience as traveler and in office; best references. Address A. W. S., care JEWELERS' CIRCULAR.

**YOUNG MAN**, 25, desires position with manufacturing jeweler, silversmith or precious stone house; unquestioned reference. Address H., care JEWELERS' CIRCULAR.

**WANTED.**—Position by watchmaker and engraver; have all tools; also an optician; can come second week in December; correspondence solicited. A. G. Rugh, 708 Pine St., Philadelphia, Pa.

**EXPERIENCED SALESMAN**, age 30; 13 years in first-class retail jewelry and silverware business, desires to make a change in New York City. Address Capable, care JEWELERS' CIRCULAR.

**POSITION WANTED**, by first-class watchmaker, jeweler, optician and salesman, 26 years of age; single, with 7 years' experience; can furnish A1 references. Address Pa. X., care JEWELERS' CIRCULAR.

**FIRST-CLASS WATCHMAKER** and plain engraver; age 24; single; 8 years at bench, good salesman; best of reference as to character and ability, desires situation Jan. 1. Address A. B. Correll, Concord, N. C.

**SITUATION WANTED**—By a watchmaker of first-class abilities; no bad habits; excellent tools; has some knowledge of optics; undoubted references; New York or vicinity preferred. Address J. W., care JEWELERS' CIRCULAR.

**AN EXPERIENCED TRAVELER** commanding an excellent southern trade desires to make a change; watches, diamonds or jewelry, either in manufacturing or jobbing line; highest references. Address B. G., care JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED.**—Competent jeweler, who understands engraving; steady job to good man; state wages wanted, and address K. F., care JEWELERS' CIRCULAR.

**WANTED.**—Watchmaker and engraver, steady position for right man. Send sample of engraving and reference to A. James & Son, Youngstown, O.

## Business Opportunities.

**FOR SALE**—A well-established jewelry business with A1 reputation; best location in Columbus, O.; bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**FOR SALE** in Philadelphia, a desirable business in a fine locality; clean stock about \$3,000, which can be reduced if desired; walnut fixtures, fine regulator, safes, etc.; good run of work; established 12 years. Address O. E., care JEWELERS' CIRCULAR.

**FOR SALE**, in Jersey City, N. J., an old-established business in good location; stock and fixtures about \$7,000; can be reduced; will sell fixtures and safe alone, or will exchange for income property near New York with some cash; cause, retiring from business. Address At Chance, care JEWELERS' CIRCULAR.

**SILVER SHOP FOR SALE**, with power, shafting, lathes, patterns and tools of all kinds, in running order and ready for immediate use; benches for 25 men and good light; adapted for silverware or any similar goods. Can be seen between 10 and 4 at 220 4th Ave., eighth floor.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

Headquarters for Up-to-Date



**NOVELTIES**, IN TORTOISE SHELL Combs, Pins, &c. Providence Shell Works, PROVIDENCE, - R. I.

## GUT GLASS FOR SILVERSMITHS



**STANDARD CUT GLASS CO.**, 545 to 549 West 22nd Street, NEW YORK.



**W. F. EVANS & SONS**, SOHO CLOCK FACTORY, Handsworth, Birmingham, ENGLAND.

Established 1805.

## Workshop Notes.

200 PAGES BOUND IN CLOTH.

The most complete book of the kind ever published.

A perfect encyclopedia of information.

With a copy of Workshop Notes and 52 numbers of The Jewelers' Circular (a year's subscription price,

\$2.00), any jeweler will have all the trade literature he needs.

SEND \$2.50 AND GET BOTH.

BOOKS

— FOR —

JEWELERS.

THE  
JEWELERS' CIRCULAR  
PUB. CO.

189 BROADWAY, N. Y.

## Send for New Catalogue of 200 Books

pertaining to the Jewelry, Watchmaking, Assaying, Engraving, Optical and Kindred lines, published or for sale by the Jewelers' Circular Publishing Co. The only complete Catalogue published for these trades.

Sent Free upon Application.

The Jewelers' Circular Pub. Co.,  
189 BROADWAY, N. Y.

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NOTICES

SPECIAL  
IN  
THE JEWELERS'  
CIRCULAR

Produce the results desired.



### A Loving Wife's Advice.

She urges her worrying husband, in order to increase his business, to read from week to week

THE 20 DEPARTMENTS

IN THE JEWELERS' CIRCULAR \$2.00 PER YEAR.

## Suggestions for Retail Jewelers' Ads.

A PRIZE WAS OFFERED FOR THE MOST EFFECTIVELY WRITTEN ADVERTISEMENT OF A JEWELER'S HOLIDAY LINE.

### Pointers for Up-to-Date Christmas Shoppers.

#### C. I. JOSEPHSON

...MAKES A SPECIALTY OF...

#### ▲ PRESENTATION GOODS. ▲

##### WATCHES...

In Gold—Gold Filled,  
Silver and Silverine.  
An Extraordinary  
Large Assortment.

Cut of Ring.

##### DIAMONDS...

At Popular Prices.  
Opals, Emeralds,  
Rubies, Sapphires,  
Pearls and all other  
Precious Stones set in  
tasteful and novel  
combinations.

.....DON'T FAIL TO EXAMINE OUR LINE.....

Large and Complete Assortment in Rings, Scarf Pins,  
Brooches, Studs, etc., at prices to suit everyone's Purse.  
The Latest Sterling Silver Novelties, Pocket Books and Card  
Cases, with Fine Sterling Mountings.

We will try to treat you Better than anyone else. Beautiful Hand-Engraving on  
all goods bought of us FREE OF CHARGE.

C. I. JOSEPHSON, THE PEOPLE'S JEWELER, Deere Block, MOLINE, ILL.

### "Things of Beauty," "Joys Forever."

Christmas is just around the corner, and we are ready to meet it. A first-class jewelry store, with its big variety of gift-suggestions for personal and home adornment and use, with articles bearing the impress of genuineness, of taste, of work, of durability, with prices as well as qualities that sustain reputation and build trade, is a safe place for Holiday shopping.

This is such a store. Its beauty enhanced by the newest and best; its advantages increased with values adapted to present conditions. It's an Art Exhibition as well as a store; a display to which buyers and lookers-on alike are invited to.

"Walk in and look around."

JONES & BROWN,  
Corner State and Main Streets.

#### A FEW.....

#### HOLIDAY SUGGESTIONS

You don't know with what to present your father, your mother, your brother or your sister, your friend or some one else you want to remember, now that the holidays are almost on us.

Let us see now if we can help you.

Is your father's watch in good condition? If not, why not get him a new one? Make him happy this Christmas.

Watches are cheap now, very cheap. A good timekeeper, gold, for \$4.75.

Your mother will be delighted with a pair of Diamond Earrings.

Our stock is complete; as low as \$23.50 a pair.

Possibly your brother wants a Scarf Pin or a Knife.

Our new designs in Scarf Pins are in every way up-to-date. Gold ones with stones. 79c.

A pearl-handle Knife with sterling silver trimmings, our own make, a specialty, for \$1.00.

Your sister may want a Ring or a Breast Pin; we have them both. Prices within reach of all.

Baby Rings for \$1.25, in gold or silver.

Your friend, your niece, your cousin, all expect something. What? Perhaps a gold pen, a charm, a new belt, or a thimble, or anyone of the thousand appropriate gifts in our stock.

### NOT SO DIFFICULT

As you thought.

What? To find a suitable  
Xmas present.

An appropriate gift is one of  
our pearl-handle knives, best  
Sheffield steel, 4 blades, \$1.00

The same with sterling silver  
name-plate and initials, \$1.50

### GIVE HER ONE

of our enameled watches,  
with her initials or name  
on the case. Perfect time-  
keepers and very pretty.

A useful gift, and one  
likely to be appreciated \$7.50

### You Can't Afford

to be always behind time,  
To always miss your  
trains. To be late to  
your appointments.

It is annoying and  
creates a bad impression.

Abate that nuisance,  
treat yourself this Christ-  
mas, make yourself a  
present of a new gold  
watch guaranteed to keep  
perfect time, to give  
eternal satisfaction, and  
all for \$18.00

**News Gleanings.**

W. J. Pierce & Co., Pasadena, Cal., have dissolved.

Stein & Oschel are a new jewelry firm in Miles City, Mon.

W. C. Brinkley has gone out of the jewelry business in Rusk, Tex.

E. Gumm is removing his stock from Bonham, Tex., to Durant, I. T.

Fred. Jensen, West Bend, Ia., has given a chattel mortgage for \$103.

Tournquist & Co., Boone, Ia., has given a chattel mortgage for \$110.

Edward H. Fretz has opened a shop adjoining the post-office, Emaus, Pa.

W. H. Landmesser, Cherokee, Ia., has given a chattel mortgage for \$130.

J. H. Baker, Butler, Mo., has been in Kansas City buying holiday goods.

E. A. Tarnish, Exira, Ia., has given a chattel mortgage amounting to \$1,945.

N. G. Clark has decided to discontinue his jewelry business in Lone Oak, Tex.

J. H. Helfrich & Son, Hooper, Neb., have paid off a chattel mortgage for \$1,150.

I. P. Riley has closed up the jewelry store he has been operating in Montpelier, Idaho.

M. C. Bren has given a bill of sale to his jewelry store in Little Rock, Ark., for \$1,000.

Thos. Lahey, jeweler and pawnbroker, Fort Scott, Kan., has purchased realty valued at \$200.

H. J. Caldwell, of Caldwell & Thorne, Waitsburg, Wash., has sold real estate valued at \$400.

The jewelry store of George W. Kates, Florence, Kan., has been burglarized, a considerable quantity of stock being taken.

The jewelry establishment of W. P. Cruchman, Fort Worth, Tex., has been damaged by water to the extent of \$1,000. It is fully covered by insurance.

C. H. Robie, jeweler, 135 Union St., Olean, N. Y., advertises an auction of his entire stock. J. H. Mitchell is the auctioneer.

The store of Walker Bros., Texarkana, Tex., was entered by burglars one night recently, and about \$250 worth of gold watches and jewelry taken. No clew to the perpetrators.

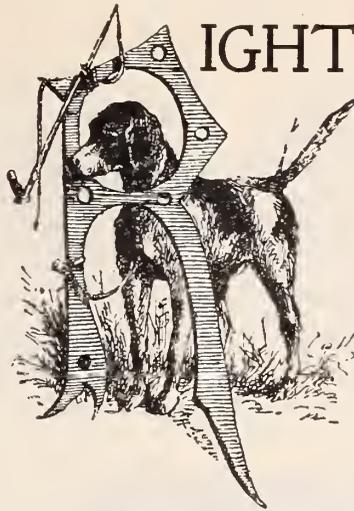
Mrs. S. A. Adams, the mother of Hugh E. Adams, jeweler, Sanford, Fla., died recently. She was the widow of Dr. Adams, an old citizen of Sanford, and universally respected.

Werf Evans' jewelry store, Lineville, Ia., was broken into on the night of Nov. 15 and about \$500 worth of jewelry taken. There is no trace of the thieves.

Richbourg's jewelry store, Columbia, S. C., was burned out on the evening of Nov. 14. The stock was valued at \$5,000, and the fixtures were insured for \$1,000. The origin of the fire is not yet known.

Henry Weinberg, jeweler, 16th St. and Capitol Ave., Omaha, Neb., was fined \$25 and costs last week on the charge of larceny as bailee. The complainant in the case left a watch with Weinberg for repairs. Weinberg sold the watch.

At Parsons, Kan., Marshall Mason caught one of the three men who recently robbed a



**RIGHT IN IT!**



"Quick Sales; Large Profits."

JEWELERS WHO HANDLE

STERLING SILVER MOUNTED **Dog Collars.**

Millions of Dog Collars are sold every year. Jewelers can sell some of these millions and make big money. For **Fine Dog Collars** people look to the Jewelry Store. Write to

**I. BREMER,**

Dog Outfitter,

44-46 Duane St., New York.

Dog Collars Mounted in Every Metal.

**FOR HOLIDAY TRADE.**

NEW AND ATTRACTIVE LINES.



QUICK AND PROFITABLE SELLERS.

**ADELPHI SILVER PLATE CO.,**

Electro Silver and Gold Plated Ware. SEND FOR CATALOGUE.

62 JOHN STREET, NEW YORK. Branch Office, 34 Monroe St., Chicago. FACTORY, 124-130 PEARL STREET, BROOKLYN.

**Fine Leather Goods.**

Pocket Books, Card Cases, Jewel Boxes, Stick Pin Cases, Photo Frames, Cigar Cases, &c. : : :

**C. F. RUMPP & SONS,**  
Fifth and Cherry Sts., Philadelphia.  
New York Office: 621 Broadway.

Send for Special Lists of Sterling Mounted Goods.

Combination Pocket Book, Q5981 Gold.

**FOX TAIL CHAINS.**

Orders filled promptly in Gold, Silver, German Silver and Composition.

Settings, Galleries, Ornamental Designs, Rich Borders in Rococco and Renaissance.

SEND FOR CATALOGUE

**BLANCARD & CO.,**

45 & 47 John Street, New York.

jewelry store in Lawrence, Kan., and secured a satchel containing the jewelry and \$50 in money. The thief is in jail and his pals have skipped the town.

Charles Keeney has opened a jewelry and silverware store in South Manchester, Conn.

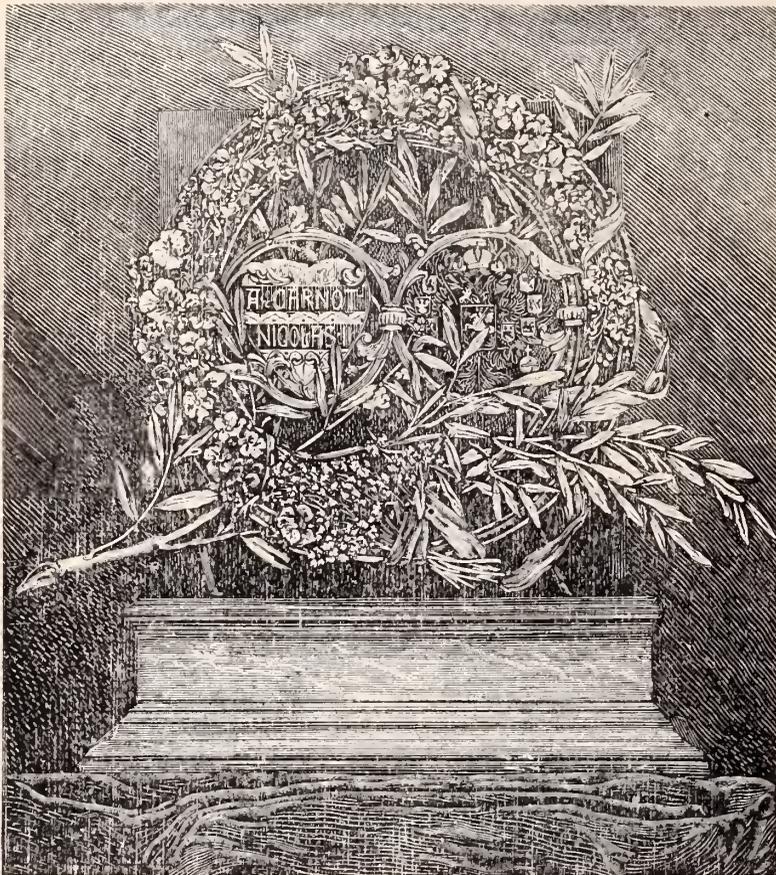
Stuern & Hoffner, jewelers, 562 N. Clinton St., Rochester, N. Y., were robbed of a small amount of jewelry last Wednesday night by a thief who broke a hole in the front window, stuck his hand through, grabbed a fistful of rings and pins and escaped.

Work on the alterations in Higley's jewelry store, North Adams, Mass., is being finished. Among other improvements electric lights will be put in. Mr. Higley will have much

### Gold Wreath from the Czar to Mme. Carnot.

PARIS, France, Nov. 1.—Gifts from the Emperor of Russia have not ceased to come in. The latest is the golden wreath presented in memory of President Carnot, who was held in high esteem by the Czar, and with whom the first preparations for the new alliance were made. The wreath, which was designed and executed in 18 days by two Russian sculptors, M. Antokolsky and Falize, was placed upon the tomb of the President in the Panthéon, where Mme. Carnot and her two sons assisted at the unveiling.

This costly gift, which is made entirely of



GOLD WREATH PRESENTED BY THE CZAR TO MME. CARNOT.

more room when the store is finished and will stock up for the holidays at once.

The trial of Henry B. Lowery, accused of being connected with Frank Sutton in the diamond robbery at the store of Andrew Aird, Troy, N. Y., Feb. 6 last, was moved last Wednesday morning soon after the reconvening of the county court, with County Judge Levi F. Longley, of Columbia county, presiding.

The Southern Loan and Jewelry Co. have been organized in Tampa, Fla. The officers are: W. J. Dombrowsky, president and general manager; J. E. Anderson, treasurer; Theodore Rust, secretary. The board of directors is: W. J. Dombrowsky, W. B. Henderson, J. B. Anderson, E. K. H. Daeth, and Theodore Rust. The capital stock of the company is \$50,000, and the paid up capital is \$16,000, all of which is non-assessable.

gold and enamel and mounted upon a plate which sets it off to advantage, consists of two large concentric circles entwined and bound together by olive branches combined with bunches of pansies, or, as the French say, "thoughts." Between the circles, and spreading its leaves beyond, is a double branch of laurel, mingling with which and passing in and out among the pansies and the olive branches are the dainty flowers of the forget-me-not, in blue enamel. The central part of the wreath is occupied by two figures of which the one at the left forms a heart on which is written in enameled letters the words:

À Carnot.  
Nicolas II.

The figure at the right consists of the armorial bearings of Russia, likewise in

enamel, the whole forming a beautiful and tasteful combination, emblematic of the attachment of the Czar for the lamented statesman who was the author of the present alliance, which, in the eyes of the French, is to bring so much happiness and prosperity to their land.

The height of the wreath is 48 inches, the width being in proportion.

### The Filed Schedules of Diamond Setter Hemmendinger.

The schedules of M. Eugene Hemmendinger, diamond setter, 3 Maiden Lane, New York, filed Friday, are practically the same as already published in THE CIRCULAR. The exact liabilities are \$5,088.53, with nominal assets of \$7,225.94 and actual assets of \$600. The bulk of the difference between the nominal and actual assets is the value of jewelry and money contained in a wallet which Hemmendinger claims he lost or had stolen from him Oct. 30.

The tangible assets consist of stock, \$375; one pair of diamond earrings and 12 rings; cash, \$100; safe, \$50; goods on memorandum, \$55; good accounts, \$60. The liabilities are: F. E. Leimbach, \$370; H. A. Groen & Bro., \$238; J. W. Lyon, \$756; Goldsmith & Weil, \$511; Goldsmith & Frank, \$497; J. Horwitz, \$171; Max Freund, \$1,100; S. Lindenborn, \$111; L. Tellene Bontoux, \$272; Hy. Fera, \$379; I. M. Berinstein, \$88; H. Winsemann, \$540; and E. J. Ludwig, \$50.

Some nights ago as jeweler E. A. Russell, Leesburg, Fla., was preparing to close up, two young negro men came in and one of them asked to see some fish hooks. While Mr. Russell was showing the hooks, the other negro slipped a fine double case gold watch off the work bench in front and sneaked away with it. After the negroes were gone, Mr. Russell missed the watch from his bench, but thought that he had put it in the safe, and so he did not actually discover the loss until next morning. The watch was worth about \$100.

An attempt at burglary in Southbridge, Mass., was discovered at an early hour last Wednesday morning in Frank Proutlx's jewelry store. The lock had been tampered with, and when this method failed to gain an admittance a chisel or some other implement was inserted between the door and casing, and had the door not been one of uncommon weight it would probably have given way to the pressure.

Big Springs, Tex., Nov. 11, 1896.

The Jewelers' Circular Pub. Co.

Gentlemen: Your new book of "Trade-Marks," etc., received. After careful examination must say I consider it a most valuable reference book of everyday use for jewelers. Have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how anyone can afford to be without it, and certainly think the trade at large will appreciate it.

I. H. Park.

# A Great After Election Snap.

This is a splendid time to consider the advisability of carrying a line of these famous Non-Magnetic Watches. Don't put it off, but anticipate your wants and order now at cut-in-two prices. PRICES NET CASH.



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. A A Extra.** Nickel; 15 fine ruby jewels in gold settings; adjusted to temperature, isochronism and five positions; Breguet hair spring; patent micrometer regulator; double sunk dial; handsomely damaskeened and finely finished throughout.

Regular price..... \$25 00  
**Cut price..... \$15 00**



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. A.** Nickel; 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; gold screws; double sunk dial.

Regular price..... \$18 00  
**Cut price..... \$10 00**



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. B.** Nickel; 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial.

Regular price..... \$14 00  
**Cut price..... \$8 00**



**18 Size, Paillard Non-Magnetic.**

Open Face only.

**No. C.** Gilded; 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial.

Regular price..... \$12 00  
**Cut Price..... \$6 00**

We can furnish the above 18 sizes Non-Magnetic Movements in Hunting style with second sunk at figure 9. The hour 9 is not used as frequently as 6 o'clock, therefore it makes it a desirable dial for Hunting Movement.



**16 Size, 3-4 Plate, Paillard Non-Magnetic.**

Hunting and Open Face.

**No. 71.** Nickel; 20 finest quality red ruby jewels in gold settings; jeweled center; full cap jeweled escapement; Breguet hair spring; accurately adjusted to temperature, isochronism and all positions; micrometer regulator; double sunk dial; finely damaskeened and finished throughout.

Regular price..... \$50 00  
**Cut price..... \$25 00**



**16 Size, 3-4 Plate, Paillard Non-Magnetic.**

Hunting and Open Face.

**No. 72.** Nickel; 18 fine ruby jewels in gold settings; center jeweled; cap jeweled escape wheel; Breguet hair spring; accurately adjusted to temperature, isochronism and six positions; micrometer regulator; double sunk dial.

Regular price..... \$35 00  
**Cut price..... \$17 50**

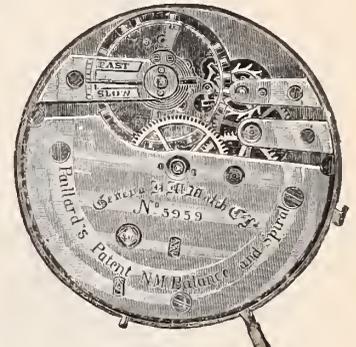


**16 Size, 3-4 Plate, Paillard Non-Magnetic.**

Hunting and Open Face.

**No. 73.** Nickel; 16 ruby jewels in gold settings; jeweled center; Breguet hair spring; adjusted to temperature, isochronism and four positions; micrometer regulator.

Regular price..... \$25 00  
**Cut price..... \$12 50**

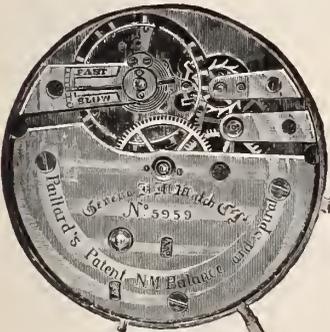


**16 Size, Paillard Non-Magnetic.**

Hunting only.

**No. 61.** Nickel; 20 finest ruby jewels; center jeweled in gold setting; full cap jeweled escapement; adjusted to temperature, isochronism and six positions; micrometer regulator; Breguet hair spring; double sunk dial.

Regular price..... \$60 00  
**Cut price..... \$30 00**



**16 Size, Paillard Non-Magnetic.**

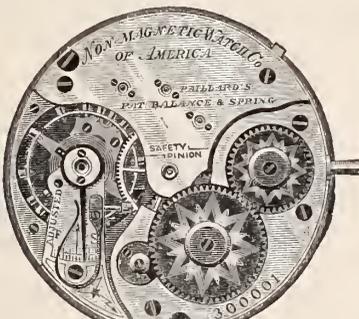
Hunting only.

**No. 62.** Nickel; 18 fine ruby jewels; center jeweled in gold setting; cap jeweled escape wheel; adjusted to temperature, isochronism and four positions; micrometer regulator; Breguet hair spring.

Regular price..... \$50 00  
**Cut price..... \$25 00**

**No. 63.** Nickel; 16 ruby jewels; center jeweled; adjusted to temperature, isochronism and four positions; micrometer regulator; Breguet hair spring.

Regular price..... \$40 00  
**Cut price..... \$20 00**



**16 Size, Paillard Non-Magnetic.**

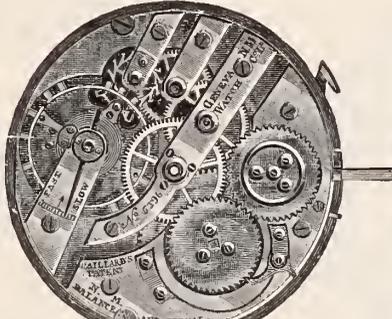
Open Face only.

**No. 82.** Gilt; 15 jewels in settings; adjusted to heat and cold; Breguet hair spring; patent micrometer regulator.

Regular price..... \$12 00  
**Cut price..... \$5.75**

**No. 83.** Gilt; 11 jewels (top plate) in settings; exposed pallets; flat spring; straight regulator.

Regular price..... \$7 50  
**Cut price..... \$4 00**



**Monard Model, Paillard Non-Magnetic.**

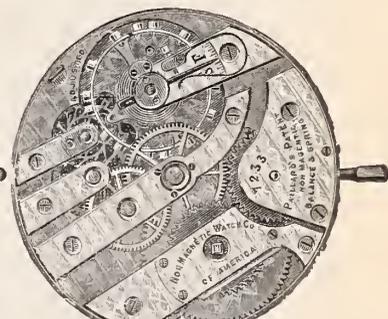
Hunting only.

**No. 520.** 20 jewels.

**No. 525.** 17 jewels.

These movements are all finely finished throughout, come in gold, filled or silver cases.

Write for our confidential net cash price.



**Doret Model, Paillard Non-Magnetic.**

FOR SPECIAL CASING.

Hunting only.

**No. 625.** 17 fine jewels; finely finished throughout; come complete in gold, filled or silver cases.

Write for our confidential net cash price.

**PAILLARD NON-MAGNETIC WATCH CO.,**

**A. C. BECKEN, Proprietor.**  
 177 Broadway, NEW YORK. 103 State St., CHICAGO.



**Chicago Notes.**

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

C. S. Hubbert has opened in business in Buchanan, Mich., and bought his first stock here last week.

George H. Robinson, vice-president of the Gorham Mfg. Co., was in this city from Monday to Thursday, inclusive.

Otto Young & Co. worked two nights the past week—till 11 o'clock P. M. Monday, and 10:30 o'clock P. M. Thursday.

"The character of orders is quite different from a month ago, both in bulk of sales and in money value."—Lapp & Flershem.

"We have had more customers the past week than for any week in three years before and more bills have been sold," report Benj. Allen & Co.

Mr. Williams, representing Sam Swarzwald, Deadwood, S. Dak., made his Fall purchases for the jewelry, clock and silverware departments of his store last week.

J. Muhr & Bro. have decided to continue their Chicago office at their present location, third floor, 34 Washington St., with J. R. Davidson in charge, as formerly.

President George C. Edwards, Holmes & Edwards Silver Co., spent the week at the Chicago office on his usual annual tour, and visited the company's St. Louis office on his return east.

W. S. Sparrow, Stern Bros. & Co., returned from an absence of nine days west and south, reports the best trade he has had since 1892. All dealers bought something, and things throughout those districts showed a distinct improvement.

Mr. Buckley, tower clock man for the Seth Thomas Clock Co., is back from Cincinnati, where he superintended the erection of a clock in the tower of the street railway company's new offices. The Seth Thomas Co. have contracts to erect an 8-foot dial, 2,500 lb. bell clock for the new high school, Muscatine, Ia., the dials to face four ways.

Among buyers of importance noted in Chicago last week were: J. W. Neasham, Ottumwa, Ia.; B. Garrettsen, Kenton, O.; Mr.

Adamson, of Adamson Bros., Tecumseh, Mich.; J. L. Nichols, Trenton, Mo.; E. C. Pawley, Clifton, Ill.; J. E. Micks, of J. Micks & Co., Elkhart, Ind.; Alf. Guinard, of Guinard Bros., Ashland, Wis.; Frank Le Bron, Keokuk, Ia.; Mr. Haseltine, of E. A. Haseltine & Son, Kokomo, Ind.; W. H. Morrison, Topeka, Kan.; D. S. Stafford, Morrison, Ill.; W. A. Huff, Rensselaer, Ind.; Mr. Edholm, of Edholm & Co., Omaha, Neb.; Mr. Williams, buyer for Sam Swarzwald, Deadwood, S. D.; N. P. Peterson, Gibson City, Ill.; Mr. Poole, J. J. Poole & Son, Earlville, Ill.; D. Powell Johnson, Muscatine, Ia.; Chas. H. Barber, Antioch, Ill.; A. J. Cox, Tyler, Minn.; H. James, Herscher, Ill.; Matt Valerius, Harper, Ia.; Kunz & Hamilton, Milwaukee, Wis.; F. M. Towner, Viroqua, Wis.; Geo. S. Smith, Liberal, Kan.; Mr. Eaton, of Wheeler & Eaton, Lamont, Ia.; Adam Bolender, Rockford, Ill.; R. E. Brackett, Lansing, Mich.; M. M. McMillan, Des Moines, Ia.; C. S. Hubbert, Buchanan, Mich.; J. R. Parsons, Peoria, Ill. The buyers coming are in good spirits over the holiday outlook and this feeling is reflected in their purchases.

**Cincinnati.**

L. B. Eaton, of D. Wilcox & Co., Providence, was in Cincinnati Saturday with his line of pearls.

F. E. Wittlig, Marietta, O., who was married a year ago, has returned from a tour of Switzerland with his wife.

E. L. Beer, Versailles, Ind., was in town last week buying goods. He has been one of the biggest customers the trade has had this year.

Mr. Fowler, of Fowler Bros., Providence, was a visitor in town last week. He has not been in Cincinnati for years, as his brother, who is ill, visited the western field.

W. Bristol, representing C. Rogers & Bros., Meriden, Conn., was in town last week, looking up the trade. He says there are many lines that the trade will be short on when the rush comes in December.

Jonas, Dorst & Co. have put on their full force, and are now working on full time. The factory work is picking up, while the jobbers' goods are slow. It is said that the

Cincinnati jobbers do not intend to send out memorandum packages this year as formerly.

W. A. Davidson, the Arcade jeweler, has assigned to E. B. Ratchiff, A. G. Schwab & Bro. are among the creditors, who are principally eastern firms. The doors were closed Saturday with a notice that they would be open Monday.

Albert Bros. say the trade this week has been principally in novelties and silver goods, with a few clocks sandwiched in. Watches have not taken a start yet, nor has jewelry, which they hoped would form the Christmas trade. The travelers are selling lots of little novelties.

The jewelers say it is impossible to supply the demand for the left hind foot of the graveyard rabbit. They come mounted in the form of pen holders, paper cutters, watch charms, button hooks and various other fancy articles. Oskamp, Nolting & Co. had a windowful one day and in a short time they were all gone.

The Queen City Watch Case Co. have been unusually busy the past month making special cases in solid gold of unusual weight. In their alteration department they have an old-time watch case nearly one inch in thickness which they will melt over into a modern case.

**St. Louis.**

Another continuous auction sale is in town, this time at 608 N. Broadway.

Geo. H. Kettmann, of Geo. H. Kettmann & Co., arrived home on the 16th from Louisville, Ky., his old home.

Leon. Longuet will open a jewelry store in a short time at 904 N. Taylor Ave. He is now buying his stock for the proposed venture.

Albert Chenne, Cape Girardeau, Mo., and Philip Herbert, Murphysboro, Ill., were among the out-of-town jewelers here last week.

Henry Estinghausen, of the Attleboro Jewelry Co., arrived home on the 20th, after a successful business trip of a month to Florida, Georgia, North Carolina and South Carolina.

Wedding cake-boxes for November brides are, in some instances, of white silk with the bride's favorite flower painted on the top.

**Pacific Coast Notes.**

P. Johnson, Angels, Cal., has established a branch store with Davis & Davis, San Andreas, Cal.

W. F. Hudson, representing E. Ira Richards & Co., New York, was in Albuquerque, N. M., and El Paso, Tex., recently.

H. R. Bell, Prescott., Ariz., has gone to Phoenix to supervise the interest of the jewelry firm of Cook & Bell.

**Minneapolis and St. Paul.**

Fred. Jensen, West Bend, Ia., has given a chattel mortgage for \$106.

M. T. Morrison, Winona, Minn., has sold out his business there to R. J. Thierstein.

Carl Larson, formerly with H. Jorgenson, West Superior, Wis., has started in business there for himself.

W. H. Claris, formerly with F. C. Smith, Madison, S. Dak., has recently started in business there for himself.

Charles Folkers, West Superior, passed through the Twin Cities last week on his return trip from an extended visit east.

L. S. Weller, who a short time ago opened up in the jewelry business at 241 Nicollet Ave., Minneapolis, has started an auction sale.

Edward Olson, for the past five years with M. L. Cohen, Minneapolis, as watchmaker, has resigned and contemplates starting in business for himself.

Eastern jobbers and manufacturers represented in the Twin Cities last week were: Meriden Britannia Co., W. C. Wood; Goodfriend Bros., A. D. Engelsman; W. F. Main Co., F. R. Winship; M. A. Mead & Co., Mr. Hoefler; Martin, Copeland & Co. and New Columbus Watch Co., S. K. Huston.

Out-of-town jewelers visiting the Twin Cities on business the past week were: J. C. Marx, Shakopee, Minn.; R. Edelman, Duluth, Minn.; A. Stone, Barnum, Minn.; A. Ham-

**OUR CELEBRATED \$13.50 14-K SOLID GOLD WATCHES,**

Five Different Patterns.



2081 1/2

**\$13.50**



PAT. 1163 1/2

These Cases are 14-K, and made by the Brooklyn Watch Case Company, and fitted with either Waltham or Elgin Seven-Jewel, Gilt Movements.

**ONLY \$13.50, COMPLETE, NET CASH.**

**ALBERT BROS.,**

Exclusive Wholesale Jewelers and Watchmakers,

PIKE BUILDING,

CINCINNATI, O.

A COMPLETE LINE OF EVERYTHING FOR THE HOLIDAYS.

**PARSONS & SCHOOL**

—FOR—

**WATCHMAKERS,**

PEORIA, ILL.

Send for Circular and Terms.

**PARSONS & CO.**

**JOHN F. TURNER, Jewelers' Auctioneer,**

126 STATE ST., CHICAGO, ILL.

Write for Particulars.

EST. 1870.



DR. PETER HENRY,

SPECIALIST IN

Watch Case Diseases

Key Winders changed to Stem Winders

Hunting Case changed to O. F.s

English Cases changed to fit American movements

Can be cured at

53

LONGWORTH ST., Cincinnati, Ohio.



**STERLING SILVER.**

**Colonial**

JEWELERS ONLY.



CONFECTION SPOON.

**TOWLE**

MANUFACTURING COMPANY,

CHICAGO.

NEWBURYPORT,

MASS.

L. BLESCH, Secretary.

C. A. REYNE, Manager.

H. DUNWOODIE, Treasurer.

Manufacturers of HIGH GRADE GOLD AND SILVER WATCH CASES.

REPAIRERS AND RECONSTRUCTORS.

**THE QUEEN CITY WATCH CASE MFG. CO.,**

123 East Fourth Street, (Keck Building) Cincinnati, Ohio.

We are prepared to fill your order for any style of Special Watch Cases. Quality and Workmanship guaranteed. Send your Watch Case Repairs, Alterations, etc., to Headquarters. Our Repairing Department is unsurpassed. Our Aim, Best Satisfaction in the Shortest Time. Give us a Trial.

marsten, Cokato, Minn.; A. L. Mealey, Delano, Minn.; J. F. Young, Owatona, Minn.; P. W. Smith, Hastings, Minn.; M. E. Kubat, Austin, Minn.; F. Willman, Stillwater, Minn.; John Fredell, Center City, Minn.; H. P. Marx, Shakopee, Minn.; H. L. Waldron, Staples, Minn.

### Columbus, O.

F. F. Bonnet has just returned from New York, where he purchased a large bill of goods for holiday trade.

Thos. E. Rogers, Hayes Brothers, and H. B. Bliss, Gorham Mfg. Co., visited the trade here Friday and Saturday.

Mr. Shumacher, recently of Bourquin & Co., is now in the employ of J. B. White as a manufacturing jeweler.

A. G. Schwab, of A. G. Schwab & Bro., Cincinnati, called on the trade here last week. He reports dealers all over the State as well satisfied with the condition of affairs, and says they are now buying very liberally.

Wilson B. Cannon, Akron, O., died at St Paul, Minn., Wednesday. He had gone there hoping the climate would benefit his health. He was a prominent citizen and was secretary and treasurer of the Akron Silver Plate Co. He had served the city several terms as president of the council. He was also interested in several other enterprises. His age was 55 years.

The Globe Tea Co., operating at Dayton, have been closed by officials and the manager placed under arrest. This company have operated at different places in the State. They

advertised solid gold watches, diamond rings, solid band rings, watch chains and other articles as presents with the tea. The tea is worthless and the jewelry little better, except now and then a piece which is used as a bait. The company operated here a few months since.

### Indianapolis.

Gardner Bros. & Ross have recently added a large line of cut glass to their stock.

Brookes & Dodd, Madison, Ind., lost no time after the election in selecting their holiday lines.

Mr. Everson, of Everson & Todd, Madison, Ind., was in the city last week on his way home from Chicago.

Wm. Beatty, West Lebanon, Ind., and Jos. Hummel, Dunkirk, Ind., were purchasers seen here at the jobbers last week.

Judging from the very noticeable number of opals to be found in the jewelers' stocks, Indianapolis people have lost all fear of that popular stone.

J. C. Walk & Son have their wall cases of silver ware and cut glass brilliantly lighted with electric lights, making the display very beautiful at all times.

### Detroit.

Edward Buttolph, jeweler, Pontiac, Mich., was married last week to Miss Marion Browne.

Rowland Owen, for many years with F. G. Smith, Sons & Co., has entered the employ of Smith, Sturgeon & Co.

W. J. Bottomley, of Brown City, and George H. Chappell, were among the Michigan country jewelers here last week.

The medals and trophies won by the Mutual Boat Club during the season just past, are on exhibition in the show windows of Wright, Kay & Co.

The demand for a better class of goods than usual has been strong during the past week. One jeweler said that more high grade watches, principally for Christmas, had been sold so far this month than during any previous month for a year. Collections are reported as tight.

### Kansas City.

E. T. Atwell has opened a new jewelry store at 606 Walnut St.

Sam H. Smith, St. Joseph, Mo., is selling out his entire stock at auction.

J. S. Kelley, Marshall, Mo., John Gillis, Fort Scott, Kan., and W. Rowley McPherson, Kan., were in town last week.

Two suspects were arrested in Hanover, Kan., last Monday, who are wanted in this city for a diamond robbery committed a few weeks ago.

M. Streicher has entered suit against E. C. Findley, in this city, which will prove interesting. Findley some time ago ordered some jewelry made in special design, and when the work was done would not take it. Streicher is now suing for the entire cost of the goods made.

The jewelry store of G. W. Kates, Florence

## A Word to the Wise.

If you have old gold or silver to dispose of, you will want, 1st, an accurate valuation; 2d, prompt returns.

In order to test gold accurately, the requisite experience and facilities are absolutely necessary.

### Back of our promises

is the certainty of our fulfillment of each and every one of them.

### We Say

We will give you prompt and accurate returns for old gold.

### We Say

We will return consignment intact, at our expense, if our offer should not prove satisfactory.

### ... A Trial ...

will convince you that it will be to your interest to ship your old gold, silver and sweepings, etc., to

## Goldsmith Bros.

Refiners, Assayers and Sweep Smelters,

63-65 Washington Street, Chicago, Ill.

Kan., was entered by burglars last Tuesday night. They effected an entrance by cutting out a rear sash in one of the windows. The safe was blown open and over \$4,000 worth of watches and diamonds taken; also some private papers of value. A few cheap watches were found later in some weeds, but no clues to the thieves have yet been found.

The chief of police of Hastings, Neb., has unearthed one of the most daring bands of robbers which ever operated in this part of the country. Their den proved to be what is known as a "hole in the wall," and the man who ran it circulated all the stolen property. In the den was found several thousand dollars' worth of jewelry and diamonds which have all been identified by dealers in Missouri and Kansas who have been robbed lately.

### San Francisco.

The jobbers and manufacturers report that the holiday trade, though late in beginning, has started off in a lively manner.

A. I. Hall & Sons are working nights and are getting out a lot of goods.

W. R. Landrum, of Haskell & Muegge, left for his southern trip last week.

Mrs. Belle Rothschild, widow of the late Moses B. Rothschild, has filed a petition for letters of administration on the estate, which is valued at \$15,000.

Among the visitors in town last week were: H. H. Wiendieck, Red Bluff; Peter Engle,

Marysville; P. Johnson, Angel's Camp; H. J. Whitely, Los Angeles, and H. W. B. Bernheim, Napa.

Arthur Heine, of Phelps & Adams, has returned from his southern trip. He says the feeling is improving there and that good business is to be had but must be hustled for. The trade is being looked after, according to his report, as he met eight jewelry drummers in San José and four in Santa Cruz.

### Pacific Coast Notes.

A. Kaiser, Sonora, Cal., is advertising an auction sale.

C. G. Bartlett, Ventura, Cal., has gone to San Francisco to buy a holiday stock.

John D. Maxfield has put a regulator operated by telegraph in his store in Perris, Cal.

C. H. Tully is building a photograph gallery adjoining his jewelry store in Middletown, Cal.

Sam Boukofsky, Oakland, Cal., will offer his entire stock, valued at \$20,000, at public auction.

J. S. Baker, Riverside, Cal., has removed to 863 Main St., securing thereby a larger store for his business.

T. Hollwedel, for 10 years with J. T. Scott & Co., 4 Maiden Lane, New York, has accepted a position with O. G. Tullis, Santa Monica, Cal.

W. J. Pierce has purchased the interest of Fred H. Fernald in the jewelry store known under the name of W. J. Pierce & Co., Riverside, Cal.

### Cleveland.

J. H. Danforth, secretary and treasurer the Cowell & Hubbard Co., who has been ill for two weeks, was at his desk again last week.

Frank O'Neil, the notorious robber who was captured in Pittsburgh and convicted of robbing H. M. Jacoby, the Superior St. jeweler, of \$300 worth of jewelry and money, was sentenced to 15 years in the penitentiary, Nov. 21. Judge Logue scored O'Neil severely, and imposed upon him sentence to the full limit. When he heard his fate, he turned fiercely on the Judge and said: "It's one thing to sentence me, Judge, but it is another to make me serve. I'll never serve a day." A motion for a new trial was overruled.

Since election Cleveland has been swarming with visiting salesmen among whom have been: J. B. Beach, Wilcox Silver Plate Co.; Tom Davis, Middletown Plate Co.; J. R. Berth, leather goods department, Gorham Mfg. Co.; Mr. Snedecker, Falkenau, Oppenheimer Co.; David Kaiser, Lewis, Kaiser & Luthy; J. R. Goodwin, Carter, Hastings & Hone; Harry Bliss, Krementz & Co.; W. F. Clark, W. F. Cory & Bro.; Mr. Allen, for A. Wittnauer; Lewis Fay, the H. A. Kirby Co.; Mr. Rose, Durand & Co.; James Pearce, Pearce, Kursch & Co.; S. E. Vansant, Simons, Bro. & Co.; A. G. Stein, American agent for Patek, Philippe & Co.; Mr. Jarchow, C. F. Rumpp & Sons; and representatives of I. Bedichimer, Goodnow & Jenks, E. Kirstein's Sons Co., and others.

# C. H. KNIGHTS & CO.

Importers  
of

## DIAMONDS

Columbus Memorial Building

## CHICAGO

Goods sent  
on approval  
to responsible  
dealers.



# EMERIES AND WAXES.

EVERYBODY USES THEM.

They are good sellers for Fall and Holiday Trade. We make a nice line, including all the latest styles, in Strawberry and Rosebud Emeries, with or without handles.

Send us \$3.70 and we will send you an assorted dozen of the prettiest Emeries you ever saw.

REMEMBER WE MAKE EVERYTHING AT POPULAR PRICES.

**CODDING BROS. & HEILBORN,**  
NORTH ATTLEBORO, MASS.

New York. Chicago. Philadelphia. San Francisco.

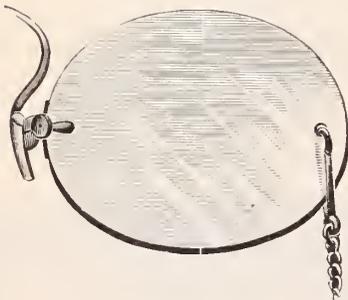


No. 3068.



No. 3069.

## The Ballou Snap Hook.



PATENT APPLIED FOR.

This eye glass snap, the bow of which is made of round wire with the shank flattened in an oval shape, giving it a perfect spring temper, is possessed of this

### ADVANTAGE :

Greater strength in bow with a spring in the snap that will not set.

Specially adapted for glasses without rims.

Made in any quality of gold and plate.

**B. A. Ballou & Co.,** Manufacturing Jewelers,  
Providence, R. I.

## This Talk is About Locketes....

### LOCKETS THAT SELL.



TRADE-MARK.

All our energies are devoted towards the perfection of Locketes. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketes.

THAT'S WHY THEY SELL.

OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

**WIGHTMAN & HOUGH CO.,** PROVIDENCE, R. I.  
NEW YORK.



## Trade Gossip.

Fred. Kaufman, 41 and 43 Maiden Lane, New York, is showing a very satisfactory line of silver novelties at popular prices. Large orders signify the trade's approval of this line.

A splendid assortment of sterling silver mounted dog collars for the holiday trade has been prepared by I. Bremer, 44-46 Duane St., New York. It will pay the trade to examine the goods.

Brown & Ward, 127 W. 32d St., New York, report very satisfactory business in their line of sterling silver novelties, with or without enamel ornamentation. The enamel work executed by this firm, especially that in Delft decorations, is worthy of the highest praise.

R., L. & M. Friedlander, 30 Maiden Lane, New York, have just closed a large deal with the Brooklyn Watch Case Co., for a quantity of Os. 14k. gold cases. Having purchased these at an extremely low figure, they are enabled to sell them much below the price usually asked for these goods. The line includes plain as well as engraved and diamond set cases.

A new 12-size watch, exceling in many points of merit, is shown by the Trenton Watch Co., Trenton, N. J. The present indications are that the watch will attain a great popularity, large runs on it being already recorded by the company. The movement is stem winding and lever set. The cases, held most desirable by buyers, are five-year guarantee, gold filled and silver, both resembling in appearance far more expensive goods.

One of the most attractive lines shown to the trade this season is the assortment of sterling silver mounted penholders in china, tortoise shell, pearl and ivory from the factory of Edward Todd & Co., 9 E. 16 St., New York. Particularly noteworthy are the china holders showing real Delft decorations and sterling silver gilt tops. The goods in tortoise shell are also very rich; in fact, the whole line is marked by a degree of uniform excellence. So large has been the firm's trade up to date that their factory can hardly produce fast enough. Especially is the run large on gold pens.

Providence, R. I., Nov. 14, 1896.

Jewelers' Circular Pub. Co.

Gentlemen: Your book on "Trade-Marks" is at hand, and I have carefully examined it.

Allow me to particularly commend the compilation of trade-mark laws, which is clear, concise, and accurate. Respectfully yours,

Horatio E. Bellows,

Counsellor-at-Law.

Albany, N. Y., Nov. 13, 1896.

Jewelers' Circular Pub. Co., New York.

Gentlemen: Inclosed please find \$1 in payment for "Trade-Marks." There are times when a single reference will more than pay for cost of same.

Very truly,

James Mix.

# JOS. NOTERMAN & CO.,

509-511-513 Race Street, Cincinnati, O.,

## Manufacturers of Fine Diamond Mountings...

ALWAYS HAVE A FULL STOCK OF  
MOUNTINGS ON HAND.

YOUR ORDERS WILL RECEIVE PROMPT ATTENTION.  
SATISFACTION GUARANTEED.

### THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
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**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.

FINE CASES . . . . .

for Jewelry, Silverware, etc.  
Hardwood Chests, Trays and  
sample cases. Business estab-  
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ON WATCHES: \$1.00  
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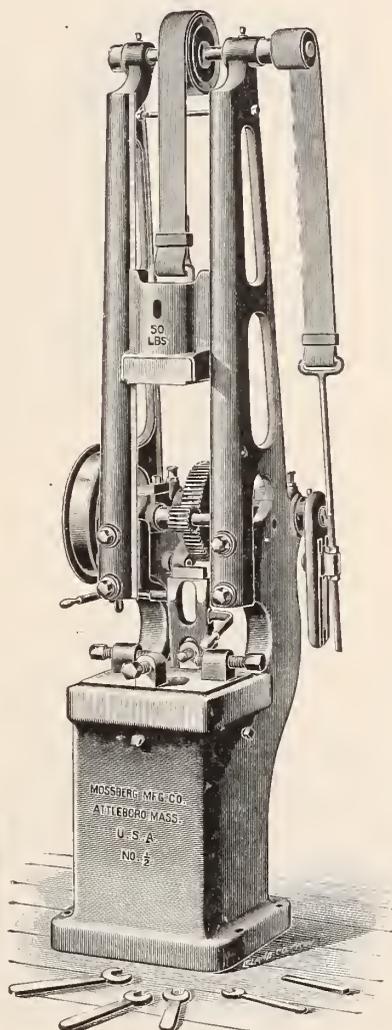



**REGINA**  
MUSIC BOXES  
LINCOLN BLDG., 14th  
St. & Union Sq. W., N.Y.  
A. WOLFF,  
General Agent.

## Did You Hear about That Drop

press?

This is a cut of it, but  
it doesn't show one-  
half of its good points.  
Come in and see us, or  
send for a Catalogue  
which will tell you the  
rest. It will increase  
your output twenty-  
five to fifty per cent.



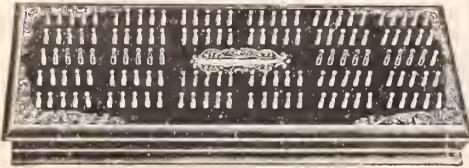
## Mossberg & Granville Mfg. Co.,

101 Sabin St., Providence, R. I.

**World Of Invention.**

**THE PERFECTION "PULL UP" CRIBBAGE BOARD.**

Devotees of the game of cribbage, and they are many, will appreciate the advantages of the "Pull Up" Cribbage Board, herewith illustrated. This board is manufactured by the Specialty Co., Cortland, N. Y., and can also be obtained from J. T. Scott & Co., 4 Maiden Lane, New York. It is adapted for all games requiring a high count. It is made

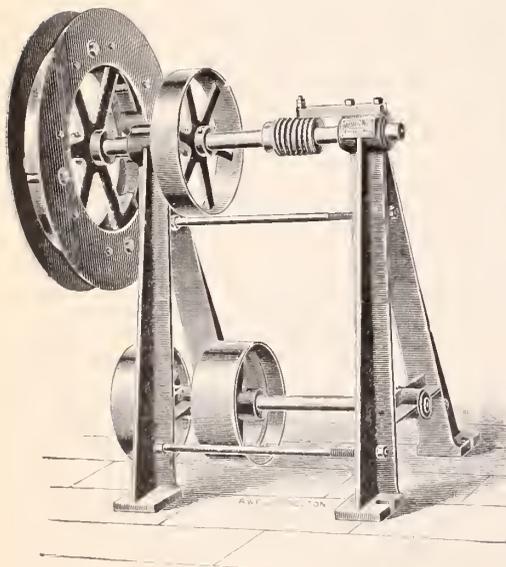


"PULL UP" CRIBBAGE BOARD.

in two styles of finish, namely: Burmah mahogany, a new cabinet wood of very rich appearance, in deep natural colors, and in an ebony finish. Both styles are trimmed with five pieces of sterling silver, in fine designs. They are highly finished, and make desirable presents, and are sold generally by the best jewelers. The company make a fine small board on the same lines for scoring whist and all short games. These goods pay a good profit and are very popular.

**MOSSBERG WIRE FLATTENING MILLS.**

The accompanying illustration shows a new wire flattening mill, intended for rolling steel wire for springs or other work, with automatic winding attachment for the same. The machine is especially intended for steel springs, but is adapted for any work of this class. The rolls are 6½ inches in diameter by 2¼ inches long, made of Crescent Special Steel, hardened



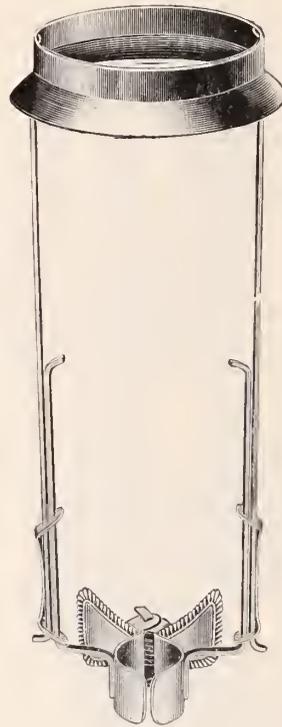
IMPROVED WIRE FLATTENING MILL.

and ground, are geared three to one, and are both adjusted by the worm gears and the hand wheel shown at the righthand side of the engraving. The screws have micrometer graduations, reading to thousandths,

for adjusting the same. The rolls are run in the celebrated Mossberg roller bearings, thus doing away with the water arrangement usually necessary while doing work of this kind, as, whatever the pressure on the rolls may be, no heat is generated by the bearings. This, of course, makes a far neater machine by doing away with the common water nuisance. The use of this bearing reduces the amount of power from 30 per cent. to 50 per cent. over that required with the plain bearings. The reel is belt driven with an endless worm on the shaft, cut to the proper pitch to lay the wire evenly on the reel. This is of the greatest value when putting up wire for the trade, or when it is desirable to put a certain weight on each reel. These mills are made by the Mossberg & Granville Mfg. Co., 101 Sabin St., Providence, R. I.

**IMPROVED CANDLE SHADE HOLDER.**

An entirely new and original design of a candle shade holder is here illustrated. By its construction the shade is prevented from



IMPROVED CANDLE SHADE HOLDER.

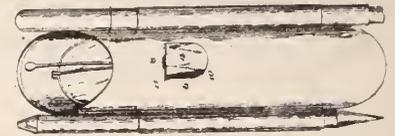
falling over, a fault in common holders, distressing as well as dangerous. The holder here depicted steadies the shade on both sides. A special feature of this device is the sliding bars, which allow the shade to be raised and lowered, the adjustment being easily performed. This candle shade holder has been placed on the market by Charles Ahrenfeldt & Son, 50-54 Murray St., New York, who should have a large sale in it, for it fills a distinct, long felt want.

J. H. Reiner, Glencoe, Minn., at the recent election, was elected Representative of State of the 40th district, on the Republican ticket.

**The Latest Patents.**

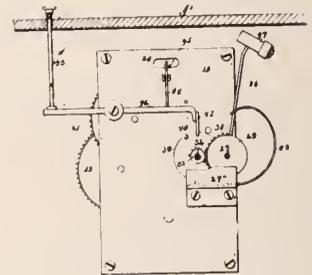
ISSUE OF NOVEMBER 17, 1896.

**571,373. SPECTACLE CASE AND HOLDER FOR PENCILS, PENS, Etc.** WILLIAM A. JOHNSTON, Homer, La.—Filed Nov. 21, 1895. Serial No. 569,728. No model.



In a device of the class described the combination of a spectacle case having a cover, and provided on the exterior of its body with projections or enlargements located beneath the cover, and a clasp, adapted to engage a pocket, interposed between the covering and the body of the spectacle case, and provided with openings interlocking with the projections or enlargements.

**571,615. CLOCK STRIKING MECHANISM.** HENRY HALL, Portsmouth, Ohio.—Filed May 19, 1896. Serial No. 592,127. No model.



In a bell-ringing device, a clock motor, a shaft driven from said motor and provided with a mutilated pinion, a spring-controlled shaft, a hammer operated by said spring-controlled shaft, and a mutilated gear on the said spring-controlled shaft and meshing with the teeth of the said mutilated pinion.

**571,716. STEREOSCOPE.** HAWLEY C. WHITE, Bennington, Vt., assignor to the H. C. White Co., same place.—Filed Feb. 19, 1896. Serial No. 579,830. No model.

**DESIGN 26,264. CAMPAIGN BADGE.** WILLIAM



WALLACE, New York, N. Y.—Filed Sept. 17, 1896. Serial No. 656,181. Term of patent 3½ years.

**DESIGN 26,265. ORNAMENTAL-CHAIN.** PHILIP



J. DEERB, Buffalo, N. Y.—Filed May 4, 1896. Serial No. 190,231. Term of patent 7 years.

**DESIGN 26,266. WATCH-PLATE.** ROSCOE M.



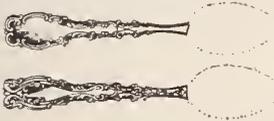
FLOYD, Boston, Mass.—Filed July 2, 1895. Serial No. 554,776. Term of patent 7 years.

DESIGN 26,267. WATCH-PLATE. WEBSTER C. BALL, Cleveland, Ohio.—Filed Sept. 8, 1896.



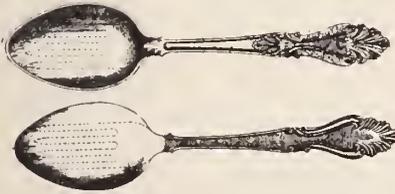
Serial No. 605,194. Term of patent 14 years.

DESIGN 26,268. HANDLE FOR SPOONS, &c. JOHN W. MAILLOT, North Attleborough, Mass.,



assignor to the F. M. Whiting Co., same place.—Filed Sept. 15, 1896. Serial No. 605,948. Term of patent 3½ years.

DESIGN 26,269. HANDLE FOR SPOONS. FREDERICK E. PRETAT, Waterbury, Conn.,



assignor to the Rogers & Hamilton Co., same place.—Filed Sept. 14, 1896. Serial No. 605,831. Term of patent 14 years.

DESIGN 26,270. BORDER FOR COMB-BACKS. PHILEMON O. DICKINSON, Newark, N. J., assignor



to Unger Brothers, same place.—Filed Oct. 10, 1896. Serial No. 608,529. Term of patent 3½ years.

DESIGN 26,271. BACK FOR BRUSHES, &c. PHILEMON O. DICKINSON, Newark, N. J., assignor to



Unger Brothers, same place.—Filed Oct. 10, 1896. Serial No. 608,526. Term of patent 3½ years.

DESIGN 26,272. BACK FOR BRUSHES, &c. PHILEMON O. DICKINSON, Newark, N. J., assignor



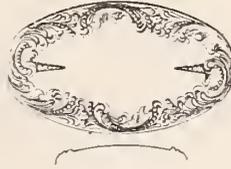
to Unger Brothers, same place.—Filed Oct. 10, 1896. Serial No. 608,526. Term of patent 3½ years.

DESIGN 26,273. BACK FOR BRUSHES, &c. PHILEMON O. DICKINSON, Newark, N. J., assignor



to Unger Brothers, same place.—Filed Oct. 10, 1896. Serial No. 608,527. Term of patent 3½ years.

DESIGN 26,274. METAL BRUSH-BACK, &c. THEODORE W. FOSTER, Providence, R. I.—Filed



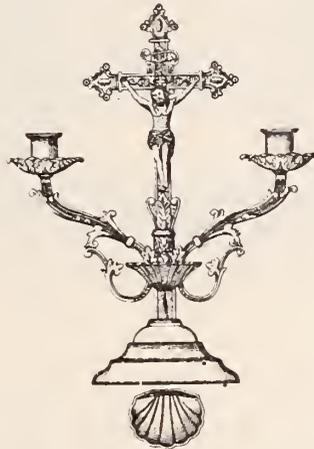
Oct. 9, 1896. Serial No. 608,416. Term of patent 3½ years.

DESIGN 26,275. METAL MIRROR BACK, &c. THEODORE W. FOSTER, Providence, R. I.—Filed



Oct. 9, 1896. Serial No. 608,415. Term of patent 3½ years.

DESIGN 26,277. CANDELABRUM. SETH H. LEAVENWORTH and JOSEPH T. HOMAN, Cincinnati,



Ohio, assignors to the Homan Silver Plate Co., same place.—Filed July 20, 1896. Serial No. 599,977. Term of patent 14 years.

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A big and immedi-  
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tograph of Mrs.  
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BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

## Original Window Dressing Competition.

TWO PRIZES WERE OFFERED FOR THE DRAWING AND DESCRIPTION OF THE BEST AND OF THE SECOND BEST ORIGINAL WINDOW DESIGN FOR A JEWELRY STORE.

### PART II.

#### Window Design.

By E. C. EDWARDS,

WITH R. HARRIS & CO., WASHINGTON, D. C.

THIS dressing which Mr. Edwards calls "Temple of Diamonds," was composed as follows: A stand with five steps on three sides, leading to a flat top about 15 inches square; on this square were three pillars sup-

porting a dome, on top of which was a gold ball. The entire exhibit was set on a white silk base or bottom.

The jewelry display was as follows: On the steps were diamond brooches, link bracelets, lockets, etc., arranged with effect. At the bottom of the pillars were arranged diamond bracelets; around the pillars, from top to bottom, were arranged gold necklaces; around the edge

of the window on the bottom were clocks; around the bust, laid loose, were diamond pendants. The effect was heightened by 25 electric lights arranged around the top edge of the window.

#### Window Design.

By E. C. EDWARDS,

WITH R. HARRIS & CO., WASHINGTON, D. C.

THIS exhibit was called by the designer, Mr. Edwards, "Cupid and Psyche." The window was arranged as follows: Three small circular steps were set in the window, the top one being large enough to give place to the statuette group of Cupid and Psyche. Laid at the bottom of the window was puffed figured white silk, the puffs being made by arranging small pasteboard jewelry boxes under the silk. On top of the puffs were arranged cherry red velvet jewelry boxes, showing rings, pendants, earrings, bracelets and scarf pins.

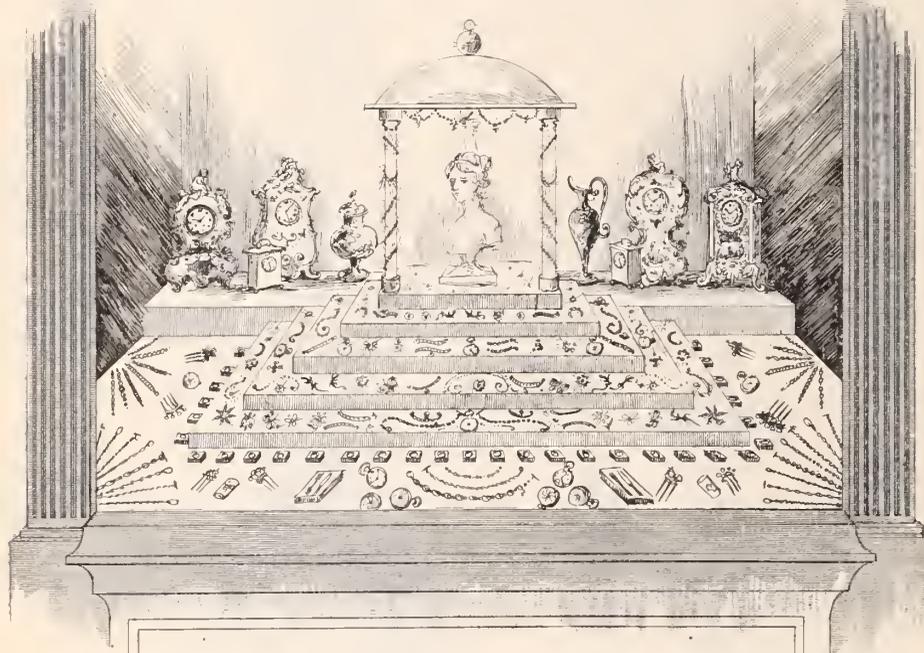
On the second step were rows of ring boxes, containing diamond rings. The silk puff effect was brought out best by laying over the jewelry boxes, a layer of jewelers' cotton. Across the back of the window was placed a large mirror, wide enough to be three inches above the head of the statuette. The one used by the designer was 18 inches wide and 6 feet long—the width of window. The mirror across the back caused the window to appear twice its size, and showed the circular steps as a full circle. It also showed the back of the statuette, so that it appeared to stand on a round base in the center of the window. A few large diamond pendants laid loose in front and around the base of the statuette had a good finishing effect.

(To be Continued.)

#### Nishapur Turquoise Mines.

(From the London Times)

THE famous turquoise mines of Nishapur, in Northern Persia, are believed to be the only turquoise mines in the world which have been worked extensively or which have



ORIGINAL WINDOW DESIGN "TEMPLE OF DIAMONDS."—BY E. C. EDWARDS.

porting a dome, on top of which was a gold ball. The entire temple, except the top ball, was covered with white felt; on the inside of the dome puffed white silk was arranged around the edge; while out of sight was a row of small electric lights. On the top, inside the pillars and directly under the center of the dome was a marble bust of "Day." The

of the dome were hung in festoon fashion diamond necklaces; the gold ball on top of the dome was set with large diamonds in wax. The bottom of the window was arranged with jewelry as follows: in each corner was spray of bracelets; on each side sprays of gold mounted hairpins; around the base of the steps leading to the temple was arranged a row of blue silk

## A MOVING DISPLAY

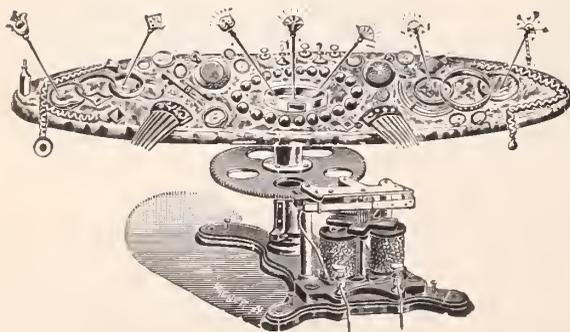
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OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current.

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G. W. DOVER,

MANUFACTURER OF

Jewel Settings, Ornaments,

Etc., in All Metals.

235 Eddy St., - PROVIDENCE, R. I.

produced the turquoise of perfect shape and color. On approaching the mines from Nishapur, after entering the low hills and gradually ascending, one arrives first at the villages inhabited by the miners, which are on undulating ground about 5,000 feet above sea level. After another gradual ascent for about a mile by a very good road the foot of a hill about 1,000 feet in height is reached. All the mines

in diameter. Two men were reclining at the mouth of this shaft with their backs against the wall of the cave, and turning with their bare feet a rickety wooden wheel, which brought up the débris from below in a small sheepskin bag holding no more than a peck perhaps. This was received by a third man, who unhooked, emptied and reattached it. The other two men removed their feet, and

they were brought up from below. When a turquoise was discovered it was placed on one side in its rough state, encased in rock, and sent to Meshed. Unfortunately, though the mine is very productive, and the turquoises of good shape, their color soon goes. Since the Abdur Rezai mine fell in it may be said that the stones of perfect shape and color are very rarely found. But, though really good turquoises are rare, there is abundance of imperfect and bad stones, which are eagerly bought, for all Orientals prize them, and the very poorest like to possess even a green and spotted one set in a tin ring. It is more than likely, however, that the hill contains an abundance of good stones. Some of those now found look excellent at first, but the color in most cases soon fades, or a green tinge is developed, or spots appear on them. Some of these white spots can only be detected at first with a glass, and then as a mere speck, but in time they may expand and spread right across the stone. The color of most faded turquoises can be temporarily revived by dampness. In Meshed no one would dream of buying a turquoise of good color without possessing it first for some days, for it is the most treacherous of all precious stones. The turquoises, as soon as they are cut in Meshed, are nearly all sold at once for export, and their price in the town rises at least 1,000 per cent. Some years ago one could obtain in Meshed good turquoises of perfect shape, fine color, fair size, and without a flaw for a few shillings each. Turquoises are at present far cheaper at Tiflis and Constantinople than at Meshed, and at those towns one might perhaps find some of good color which have been in stock for years.



ORIGINAL WINDOW DESIGN "CUPID AND PSYCHE."—BY E. C. EDWARDS.—SEE PAGE 50.

are on the south face of this hill, and from the first to the last the distance as the crow flies is not more than half a mile. The Reish mine, which is the only one worked on a large scale or with vigor, produces the greater part of the turquoises at present sent to market. It is near the top of one of the highest ridges, at an altitude of about 6,000 feet above the sea level. The entrance is a hollowed-out cave, about twelve yards across, with a vertical shaft some five yards

the bag went down with a run some forty feet where three other men were similarly engaged on a ledge in the shaft. The mine itself is eighty feet or ninety feet from the surface. The miners first descended by means of a narrow diagonal tunnel, and then scrambled down the rough sides of the shaft.

At the mouth of the cave, which is on the precipitous hillside, half a dozen men were seated close together on a ledge, breaking with small hammers the fragments of rock as

The store of Brown & Kubey, dealers in watches and jewelry, at Honolulu, H. I., is under an attachment for rent. Brown, the traveling man of the firm, left the Islands for America some time ago, to liquidate the debts of the firm, amounting to \$3,000. The only word Mr. Kubey has received from him was information that he had left San Francisco for New York. The firm were considered good in commercial circles.

## SCHULZ & RUDOLPH,

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DESIGN  
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3350.

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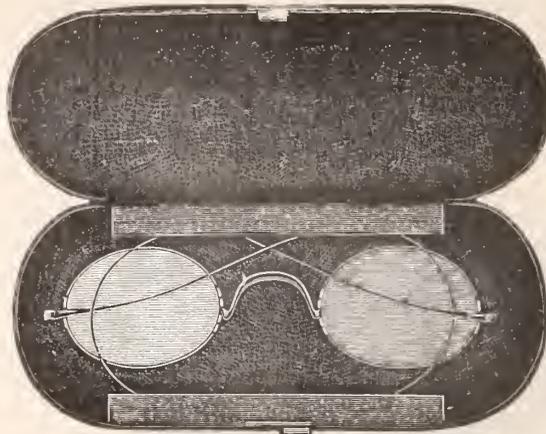
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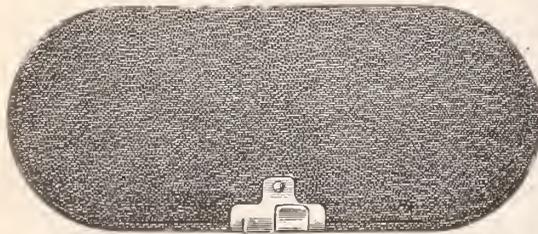
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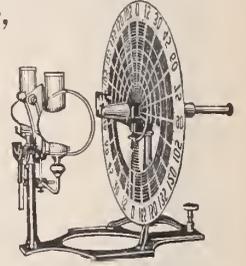
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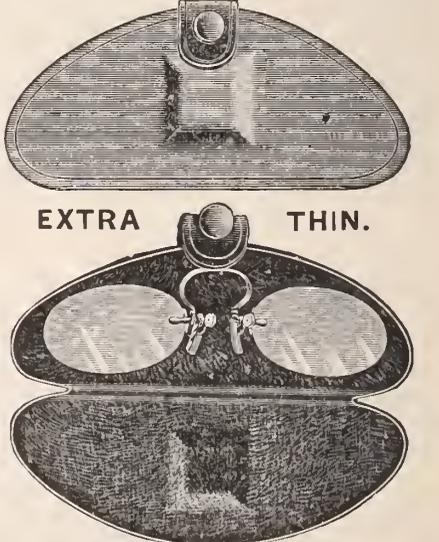
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THE LATEST AND BEST. THIN AND STRONG.  
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AS RELATES TO THE CORRECTION OF VISUAL DEFECTS \*

BY R. H. KNOWLES, M. D.

**NOTE.**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XLIV.

(Commenced Feb. 27, 1895.)

### CHAPTER IX.

AMBLYOPIA (Continued.)

**H**EMERALOPIA, the derivation of which means a day eye, appertains to that state of the eye either idiopathically or as a symptom of a disease of either the cornea, crystalline lens, or of the choroid coat or of actina, in consequence of which the patient perceives an object comparatively very well during the day-time, but during the night he undergoes a marked diminution of vision.

Hemeralopia, pure and simple, that is when it is not a symptom of some one of the diseases already enumerated, depends upon a stimulus of the waves of light, in order that the perceptive apparatus may perform their work, but as soon as this is withdrawn there is too great a loss of vision as compared with those whose visual acuity approximates the normal standard. In such an eye there are no changes discoverable by means of the ophthalmoscope, nor by any other means, but it is supposed that as there is a dryness of the cornea, it is due to a want of nutrition which properly belongs to the eyes. As a cause of this want of nutrition, is the dazzling of light during the early months of the year, and for a similar reason sailors are among the class who suffer most from hemeralopia, especially those who are found in the southern seas, in the Gulf of Mexico and in the Mediterranean Sea and in that latitude. Another cause for the want of nutrition to the eyes is due to want of nourishment generally, so that people who live in poverty and are insufficiently fed are particularly the ones who suffer with this form of night-blindness. During the period of child-bearing in some women, and in diseases such as miasmatic fevers and jaundice, there is a marked diminution of vision during the night or even in darkened rooms.

Hemeralopia may also be a symptom of other conditions, such as opacities of the cornea and of the crystalline lens. Whenever it is due to either of these states the opacity is found located at the periphery of the cornea; if the opacity is found upon this part of the eye, and if the opacity is located in the lens, it is around the border and not in the center,

and the opacity is one that is generally known as a lamellar cataract.

The reason why a patient sees better during the day-time, with opacities of the periphery of either the cornea or of the crystalline lens is due to the fact that during the day-time the pupil is contracted and the light does not fall upon the opacities, so that these are covered, but during the night-time the pupil is dilated and the opacities appear to be in or nearer the pupil and interfere with the necessary amount of light which the eyes demand at this time in order to perceive the surrounding objects.

Hemeralopia when due to a disease requires treatment along rational lines; locally, the wearing of smoked glasses is in order, together with a liberal diet, which each case demands. If hemeralopia is due to either a disease of the choroid coat or the retina, they should receive that treatment which especially falls within the province of the specialist along the lines which he alone lays down.

(To be continued.)

### Optical Correspondence.

Will you kindly inform me what dictionary I can buy that is particularly applicable to the wants of a non-medical graduate? B. B.

**ANSWER:**—The dictionary that will give you the greatest satisfaction is Gould's Medical Dictionary. Dr. Gould is an ophthalmologist and his work is peculiarly rich in terms relative to refraction.

I have a patient who puzzles me exceedingly. At first the glasses which I gave him did splendidly, but after wearing them continuously, as he was advised to do, he complains that his eyes feel strained and ache so that he is obliged to take them off. His vision is as follows. Please assist me with a suggestion:

Robert J. Brown, age 20 years.

R. E. V.  $\frac{20}{30}$ : $\frac{30}{30}$  + W.—I. D<sup>s</sup>

L. E. V.  $\frac{20}{30}$ : $\frac{30}{30}$  + W.—I. D<sup>s</sup>

C. J. P.

**ANSWER:**—There is so little data to work upon in this case that we are largely left to follow out our conclusions as best we may. In the first place, the dazzling or strained effect is undoubtedly produced by giving concave lenses when perhaps either a convex sphere or convex cylinder is required. Very often patients come to us suffering with spasm of the accommodation, especially those who are of the same age as the above, from close application of the eyes in reading, etc., who either are normal as to vision or hyperopic so that we request them to give up their study for a certain period, and after that time use a mydriatic and make an examination.

The above case is evidently not myopic, as the sphere given is out of proportion to the vision with and without the correction. I would suggest that you examine the eyes subjectively and objectively (objectively especially with the skiascope), and you will find the case requiring convex cylinders for hyperopic astigmatism.

### Optical Publications.

"How to Become a Good Optician" is the title of a 60-page pamphlet issued by the South Bend College of Optics, South Bend, Ind. Dr. H. A. Thomson is president of the college. He started his course of instruction to private pupils in 1893. From a private school it came to be known as the South Bend Optical Institute. Early in 1896, the institute was incorporated under the laws of Indiana as the South Bend College of Optics. The pamphlet outlines the course of instruction, the method of teaching, the books required, the provision granted by the Secretary of State investing the college with "power and authority to confer such degrees as are in accordance with the institution," the time required for finishing the course. The pamphlet gives full details of the college's correspondence course, its terms of tuition, etc. A list of testimonials from graduates is also furnished.

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The "One-Fifth Century" edition of the catalogue of the Johnston Optical Co., Detroit, Mich., is an illustrated volume which reflects credit on its issuers. It contains 176 pages filled with complete descriptions and cuts of the company's productions, and will prove a handy aid to the jewelers and opticians into whose hands it comes. As the name suggests it was issued on the twentieth anniversary of the concern, which was founded by Geo. Johnston, the present president, on Oct. 1, 1876. An idea of the magnitude to which the business has since grown may be had from a survey of the half-tone illustrations of the building, offices, salesrooms, stockrooms, counting house and various other departments at the front of the volume. Seventy pages are given over to descriptions and illustrations of the various lines of spectacles and eye-glasses. Their leather cases also hold a prominent place, the subject occupying 25 pages, while 20 pages are devoted to opera glasses and holders. The remainder of the book is given up to all the other lines of optical goods, materials, machines, etc., which the company supply. Several pages illustrate cuts adapted to opticians' advertising purposes.

Thomas Apryle, North Wales, Pa., has removed his quarters from the post-office building to another location in that town.

Made by Merritt's Patent Eye Glass Holders. Goggles & Co. Springfield, Mass.

**COMFORT AND SECURITY ARE COMBINED IN MERRITT'S PATENT EYE GLASS HOLDERS.**

GOODS ON APPROVAL. CORRESPONDENCE SOLICITED.

## Gems and Jewels.

### An Address by Ludwig Nissen Before the Manufacturers' Association of Kings and Queens Counties.

IN addressing you upon the subject of "Gems and Jewels" I am entering upon a theme of wide scope and variety. I shall, of course, endeavor to make the objects of my talk appear as bright as possible, but it need not necessarily be assumed that I am trying to make them outshine the brilliant "gems and jewels" of this association.

*Toil is the price wherewith such things are bought,  
Such mighty blessings are not given for naught,  
Unless by toil thou pierce the mountain rude,  
Its gold shall scape thee, and thy grasp elude;  
To seek the gem we cross the world so wide,  
To seek the pearl we plunge beneath the tide.*

These lines represent a great truth—not only in referring to those who, as miners and divers, bring these most precious of God's creations out of the bowels of mother earth to the surface, but to those as well who, for the purpose of enhancing personal beauty, or for any other reason, acquire them as articles of ornamentation or usefulness.

Of the great variety of stones which are classified as gems, there are only a few which rank among lovers of gems in the first order of preciousness. These might be named in the following order: diamond, ruby, sapphire, emerald, opal and pearl, followed in the second order by spinelle, alexandrite and cat's eye. Of these the diamond is the hardest, in fact, it is the hardest of all known substances in the universe; the ruby and sapphire, both being corundum, following the diamond in hardness. The emerald, though when found with a rich, green, velvety hue, and not too imperfect, is next to the ruby the most expensive of all gems, is a comparatively soft stone and will easily scratch. The pearl is the only gem that does not require the lapidary's touch to bring out its beauty—the lustre given to it by nature cannot be improved by human hands. It is likewise the only gem for which we are not indebted to mother earth, for it is born to us by mother oyster. All of the above-named gems, with the exception of one, have been known to the world for centuries, only that the spinelle was formerly confounded with corundum. The exception is the alexandrite; the first specimen of which was discovered in the Ural mountains in Siberia on the day that Emperor Alexander attained his majority. This stone is green by daylight, but artificial light changes its color into a beautiful red. As green and red are the national colors of Russia and the stone was discovered on the birthday and the attainment of his majority of its emperor, the name Alexandrite was given to this rare and beautiful gem.

There is no imaginable color that is not represented by one or the other of these precious gems. While the ruby is always red, from the lightest to the darkest shades, and the

emerald always green, and the cat's eye either of grayish, yellowish, or greenish hue—the perfect honey color being the best—with a streak of light running through it, the diamond, the sapphire, the spinelle, and the pearl are found in almost every conceivable color ever seen by human eyes, and the opal sometimes embodies every color of the rainbow within one single stone. Of the so-called semi-precious gems, the most popular are the turquoise, the beryl, the garnet, the topaz, and the amethyst. Specimens of these stones are found in nearly every corner of the globe; our own country furnishes quite a number of them; in fact, all the known varieties of precious stones are found in the United States, though in only a few States have systematic searches been made for them. These States are Montana, Washington, Maine, North Carolina, and New Mexico. This, however, is no reason for believing that we may not have rich deposits of valuable minerals undiscovered. These discoveries generally being made by accident, we may yet awake some morning and find ourselves reading in the newspapers that diamond fields as rich as those of India and Brazil have been, and those of South Africa now are, have been found and thrown open to the public. The latter, of course, is not likely to occur, for they would unquestionably soon fall into the hands of the few, and if the mines were prolific enough to produce more gems than could readily be marketed, we might some day have to fight the introduction of a diamond standard, just as we have lately battled over the introduction of another standard.

The foregoing statement is not entirely based upon imagination, for diamonds have been found in many parts of the United States, as for instance, Virginia, North Carolina, Georgia, California, Idaho, Arizona, and Indiana. They have been found in loose material, among deposits of gravel and earth, associated with garnets, zircons, and particularly with gold, in the search for which they have generally been discovered. We have already had one diamond craze in this country; but it was based upon misrepresentations, in other words, a swindle. I refer to the once well known but now almost forgotten "Arizona diamond swindle," which was the subject of much discussion and considerable gnashing of teeth about the year 1870. A few individuals in California started the story that diamonds and other precious stones had been found in great quantities in a certain territory. They exhibited specimens of their rich find, among which was a supposed diamond, weighing 108 karats. Companies with high-sounding names were organized. They succeeded in selling stock certificates to the amount of \$750,000, and they even went so far as to have a bill introduced in Congress, which passed May 10, 1872, in the interest of the diamond miner. After the innocent lambs had been fleeced to the extent of three-quarters of a million, it struck them that it would be a good idea to investigate the miners. They did this with the result of finding that they had been thoroughly roasted, for the 108-karat diamond proved to be a piece of quartz, and the immense and

beautiful rubies were nothing but ordinary garnets.

At the present time 95 per cent. of the diamonds mined are obtained from the Kimberley mines, South Africa. The remainder come from Brazil, India and Borneo. Since the discovery of the South African mines in 1867, and the opening within a short time of 3,143 claims, which are now almost all consolidated into one large company that controls the price of the diamond output of the world, more diamonds have been found than during all the preceding centuries. Over 50,000,000 karats, valued in the rough at over \$300,000,000 and after cutting at over \$600,000,000, have been taken from these mines.

The mines are worked by free negro labor—that is, free in the sense that they are not the slaves of white men. The superintendents of the mines contract with the chiefs of different negro tribes for the supply of a certain number of able bodied men to work for a specified period. During this period of employment the men are virtually prisoners, for they are assigned to quarters within the limits of the mine in which they are employed, and are under no circumstances permitted to leave the jurisdiction of their employers. Neither are they allowed to have visitors from outside of this jurisdiction. The old Brazilian mines, which are now almost exhausted, were principally worked by slave labor. As a premium upon honesty, these miners were rewarded by being given their freedom for finding a stone above a certain size and value. Other presents, such as suits of clothes or shirts, were made to them for smaller but valuable finds.

Of the scenes surrounding the mining of diamonds, and of the searches made for the discovery of possible thefts and concealments by the miners while at work, I shall treat you to a few views by the stereopticon at the close of my reading. It is claimed that through the extensiveness and thoroughness of these searches the thieving by the miners is almost entirely prevented. Before the introduction of this thorough system, many of the rich finds were never reported until after they had changed hands several times, and no one knew where they originally came from. It so happens that some of the most famous of the world's great diamonds have never had the distinction of having history record their origin or birthplace, while of one of them, namely the "Pitt," afterwards called the "Regent," the following interesting and condensed narrative may be accepted as authentic: It was found by a slave in the Partaal mines, on the Kistua, in India, in the year of 1701. The story goes that to secure his treasure he cut a hole in the calf of his leg and concealed it, one account says, in the wound itself, another in the bandages. As the stone weighed 410 karats before it was cut, the last version of the method of concealment is no doubt the correct one. The slave escaped with his property to the coast. Unfortunately for himself, and also for the peace of mind of his confidant, he met with an English skipper whom he trusted with his secret. It is said he of-

ferred the diamond to the mariner in return for his liberty, which was to be secured by the skipper carrying him to a free country. But it seems probable that he supplemented this with a money condition as well, otherwise the skipper's treatment of the poor creature is as devoid of reason as it is of humanity. The English skipper, professing to accept the slave's proposals, took him on board his ship, and, having obtained possession of the gem, flung the slave into the sea. He afterwards sold the diamond to a prominent dealer for £1,000, squandered the money in dissipation, and finally, in a fit of delirium tremens and remorse, hanged himself. The dealer sold it in February, 1702, to Thomas Pitt, Governor of Fort St. George, and great-grandfather of the illustrious English statesman, William Pitt, for the sum of £20,400. Pitt had the stone cut and polished at the cost of £5,000, but the cleavage and dust obtained in the cutting returned to him the handsome sum of £15,000. In 1717 he sold it to the Duke of Orleans, Regent of France, during the minority of King Louis XV., for the sum of £125,000; so that he must have netted a profit of nearly £125,000 on his venture. Later, in the inventory of the French crown jewels, drawn up in 1791, it was valued at 12,000,000 francs, or \$2,400,000. Soon afterwards, during the "Paris Commune," it was, with other valuable jewels, stolen and buried in a ditch to prevent its finding. One of the robbers, however, on the promise of a full pardon, later revealed its hiding place, and it was recovered. All of the criminals were sent to the scaffold except the one who had turned informer. The recovery of the "Regent" is claimed to have helped to put the first Napoleon upon the throne of France, by having enabled him, through pledging it to the Dutch Government, to raise sufficient funds to make success of the Mayengo campaign. Since its redemption from the Dutch Government, it has served as an ornament in the pommel in the first Emperor's sword, and has ever been the most conspicuous gem of the crown jewels of France. It now quietly rests to meet the wondering eyes of the world's tourists in the Galerie d'Apollon in the Louvre, Paris. Though a rich and valuable treasure, the "Pitt" or "Regent" has unquestionably been the cause of more misery than joy. It sent the first dishonest holder to a watery grave, the second to the rope, and the third, which consisted of several, to the guillotine, though it also restored the fortunes of an ancient English family, which subsequently gave to England her most distinguished statesman, and is said to have helped along in the creation of an empire and the making of one of the world's most famous characters.

(To be Continued.)

No consideration is essential to the rescission of a simple executory contract (one which has not been acted upon) other than a mutual agreement of the parties that it shall no longer bind either of them. The consideration on the part of each is the other's renunciation.

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IMPORTERS OF

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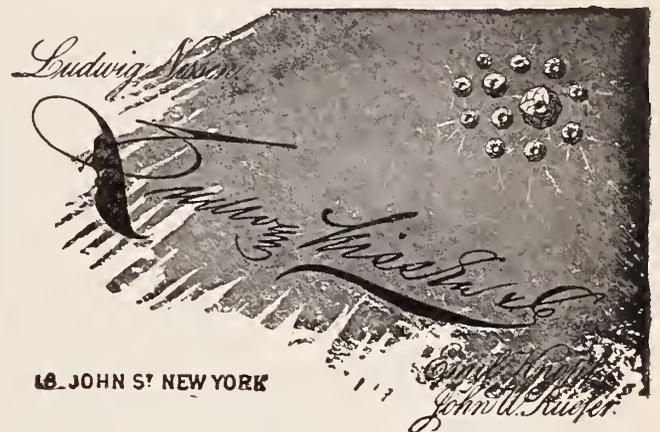
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## Window Dressing Competition.

PRIZES WERE OFFERED FOR THE PHOTO GRAPH OF THE BEST AND OF THE SECOND BEST DISPLAYED JEWELER'S WINDOW.

### PART II.

#### Window Dressing.

By A. F. FOX, GREENTOWNS, IND.

**T**HIS window arrangement represents a merry-go-round, two feet in diameter, with 10 pairs of assorted animals on which are mounted dolls dressed for the occasion. A Brownie band is in the center. There is a street car which passes the window back and forth about every three minutes. At the bottom of the window the boards are covered



COMPETITIVE WINDOW DESIGN OFFERED BY A. F. FOX.

with moss. A small can of water is let through the bottom board flush with the top. Strips of mirror partly covered by the moss run each way from the can and make a good representation of a creek or river. In the can is real water. The "new woman," in bloomer costume and accompanied by her "bike," is fishing on one side of the pool. The poorly clad husband is fishing on the other side of the pool, and has to take care of the children. Each one is made to give a vigorous jerk every three or four minutes. The entire exhibit is made to run by a clockwork of three wheels hidden from view.

The advantage of this display is claimed to be that it has motion. Mr. Fox says this life or motion is one of the main essentials to attract attention, which is the prime object sought. With this arrangement the jeweler can display all the goods desired on the dolls, wheel, car, etc. The exhibit occupies the whole window.

#### Window Dressing.

By GEO. M. TRIPP, ADRIAN, MICH.

**M**R. Tripp says he does not expect a prize, as it is impossible to take a photo of his window, the store being on the north side of the street, and the reflection making it impossible to get a picture in the daytime. He made a number of trials and thought, as long as he had been to all the trouble, he would send the best and let it "go at that." The bottom

#### Commercial Law Points.

*(Carefully compiled from the latest decisions of the highest Courts.)*

A person having a general account against another has the right to apply moneys received, without specified directions, to the oldest items of the account.

It matters not whether the intention of parties to a voluntary conveyance is to hinder and delay creditors when such hindrance and delay are the result of such a conveyance.

A traveling agent, who transmits an order for goods to his house, the latter shipping the goods and sending the bill direct to the customer, has no authority to collect payment.

When an employer has furnished reasonably safe tools, and a latent defect exists of which he has no knowledge, and the employe is injured thereby, the employe is not liable.

A purchaser of goods from a seller who disposes of them with intent to defraud his creditors is not chargeable with notice of such intent merely because he suspected the seller's bad faith.

A purchaser for value is not chargeable with constructive notice that the conveyance to him was made with intent to defraud creditors; but actual notice of fraud is required to affect his title.

The managing partner of a commercial partnership has no authority, without the consent of the other members of the firm, to assume the debt of a third party, and bind the firm to its payment.

Where a collecting agent compromises, without authority, a claim in his hands for collection, the principal cannot recover damages against him, unless he proves that he has suffered loss by the unauthorized act.

Where leased premises are vacated by a tenant before the expiration of his term, the fact that they were relet by the landlord will not relieve the tenant from liability for damages, unless it is shown that the landlord consented to the surrender.

*(Titles of cases from which above are taken furnished free; or full copies of the opinions which are authorities in any court, for fifty cents.)*

One of the most notable features of the recent semi-annual dinner of the Sons of the American Revolution held in Newburyport, Mass. was the address of Hon. Albert C. Titcomb, who welcomed the guests. Mr. Titcomb will be remembered as being formerly one of most prominent jewelers of San Francisco, Cal.

of the window is covered with pink crêpe cloth with a large black velvet center, on which is set the figure "Greek Slave Girl." The bottom at the left is arranged with watches and movements, at the right with orange and fancy gold teaspoons, also five cases with sterling pieces. The tray which the figure holds is covered with a garnet velvet mat trimmed with white silk cord, on which rests a tray of 12 diamond rings, also a few pretty lace pins. The shelf holds five porcelain clocks and two large cases of sterling silver. The large incandescent lamp in the center of the window has a pink shade. The window is lighted with five lights, and has five French plate mirrors at the back and end. Fancy leather belts are arranged around on the edge of the pink silk. The photo was taken by flash light at night.

P. H. Holm, Warren, Minn., was elected Judge of Probate at the last election.

## Workshop Notes.

**White-metal Polishes for Steel.**—If the steel is of moderately good temper, use a zinc polisher with diamantine; for safe steel a tin polisher is better. The diamantine should be mixed on glass, using a beater also of glass, with very little watch oil. Diamantine mixed with ordinary oil becomes gummy and quite unfit for use in a day or two, and if brought into contact with metal turns black in mixing.

**To Take off Solder Stains.**—The matter of taking off solder stains depends to a certain extent on the nature of the article you are soldering. If it is gilt metal, German silver, or silver, you may scrape it off. If you use pickle, you will leave a stain that will require

solution, composed of one part nitrate of mercury in one hundred water, clarified with a little sulphuric acid; the article is to be finally washed in water. The quickening solution makes the article white; very little of this is required, as too much is the cause of stripping.

**To Prepare Chalk.**—Pulverize the chalk thoroughly, then mix with it clean rainwater, in the proportion of two pounds to the gallon. Stir well and then let it stand about two minutes. In this time the gritty matter will have settled to the bottom. Pour the water slowly into another vessel, so as not to stir up the sediment. Let stand until entirely settled, and then pour off as before. The settlings in the second vessel will be prepared chalk, ready



COMPETITIVE WINDOW DESIGN OFFERED BY GEO. M. TRIPP. SEE PAGE 56.

to be polished off. If you are soldering bright gold, you may use pickle, rubbed on with a cork. With colored gold, it would be better to use a little color. Pickle is merely nitric acid and water in the proportion of one-half gill acid to one pint water.

**Defective Plating.**—The question is often asked, especially by beginners. "What is the cause of stripping after replating metal spoons?" Presuming that the bath, preferably composed of the double cyanide of silver and potassium, is in good working order, he must pay attention to the mode of preparing articles previous to their immersion in the solution. Their surfaces must be chemically clean: First, by mechanical means, if necessary, next by dipping in a solution of caustic potash to remove grease and finger-marks. Then rinse well in water, dip in weak solution of sulphuric acid, rinse again, then dip in a solution composed of one part common salt, twenty-five nitric acid, and one sulphuric acid. The final dipping is in the quickening

for use as dried. Spanish whiting, treated in the same way, makes a very good cleaning or polishing powder. Some workmen add a little crocus, and we think it quite an improvement; it gives the powder a nice color at least, and, therefore adds to its importance in the eyes of the layman.

## The Case Screws.

**T**HE fastening of the movement in Swiss watches is generally effected by three pins on the plate rim, and by a casing or dog screw. In most watches only one locking screw is found; two would be better, however, because in case the head of one should burst off, the other would offer sufficient resistance against the dropping out of the movement. The heads of the locking screws will fly off when the watch drops accidentally; the case will often be indented thereby, the balance pivot break, or the crystal break; the movement will generally be injured least, as the crystal breaks the blow.

The location of the case screws underneath the dial offers no advantages: it is only inconvenient, because every time the movement is taken out, the dial together with the heads must be taken off. This arrangement is sometimes found in fine Swiss stemwinders, in which two screws are located at proper distances apart; when fastening the movement they are turned to the left and operate in the usual manner. Beside this, two pins are generally located at the edge of the plate; one pin seizes under the rim, while the other prevents the turning of the movement.

## Regulator Pins.

BY PXX.

**O**NE very often meets with the idea, which many watchmakers have, that the regulator pins must be open, so that the hair-spring has a good beat between them.

If these watchmakers do not want a good adjusted watch they may open the regulator pins, but if they expect to obtain a good adjustment in this manner they are certainly mistaken. That would be trying to correct one evil with another.

Good adjusting needs as a rule, closed pins in all watches. Exceptions to this rule are very few, and then the opening is so small that it can hardly be seen with an ordinary eye-glass.

Any watch with open regulator pins must be suspected not to be well adjusted, and if accidentally it keeps good time it will not be of long duration. This good running would be due to different other faults or defects.

The regulator pins must be closed. However, the hair-spring must be free between, so as to be able to move up and down; it dare not be pinched. This, together with a well poised balance, will save the repairer much trouble. Even with cylinder escapement watches it is not so difficult to bend the first coil of the hair-spring from the stud to the regulator pins, so as to follow the course of the regulator pins. In this way you may also have closed pins in cylinder watches. By closing the regulator pins the watch will certainly run faster, but it is easy to make the balance a little heavier or to give a little more length to the hair-spring in cylinder watches.

Very often watches are sold by the manufacturers with open regulator pins. To them watches are merchandise, to be sold the same as other goods, but to the repairer who is obliged to guarantee the watch it is not so indifferent. By doing as above stated and making your observations very close (exact), it will give you much satisfaction with ordinary as well as fine watches.

It is not the intention of the writer to give long theoretical explanations; they can be read in treatises on watchmaking. I am writing for those who don't like or who have not much time to read. To them I offer the result of my long experience and that of the first class artists in this line.

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BOOKS

The catalogue of books recently issued by THE JEWELERS' CIRCULAR PUBLISHING CO., 189 BROADWAY, NEW YORK, contains the titles of over 200 books pertaining to the Jewelry and Kindred Trades.

SEND FOR IT. IT'S FREE.



## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**THE POPULARITY OF BOHEMIAN DECORATED GLASSWARE AS A HOLIDAY LINE FOR JEWELERS IS INCREASING EVERY SEASON.** Not only are the rich articles of this ware quick sellers and moneymakers for the retailer, but while in stock, they serve to beautify his store and show window. Fine assortments of articles particularly suited to the jewelers' trade are now being made a specialty of by Oscar Moser, 23 Union Square, New York, whose stock of art and decorated Bohemian glass is one of the largest to be found in the American market. Among the articles in which the greatest variety of new shapes, colors and decorations are to be found are liquor sets, jewel boxes, rose bowls and vases.

**AN odd, yet attractive ware, is the SWISS POTTERY.** Swiss pottery opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York. While it is not a line common to the jewelers' stock of art pottery, it will, no doubt, by reason of its elaborate decorations and the harmonious combinations of strong shades displayed, find favor among buyers of ceramics. The decoration in most instances covers the entire piece and shows a mass of small designs, which together, form one perfect ornamental figure. Plaques are the principal articles in the line and come in many sizes. Among other pieces are vases, tea pots, chocolate pots, cups and bowls.

**NO more dainty and pleasing articles for holiday presents are to be found in china than the writing sets and desk appointments opened by C. L. Dwenger, in his A. K. Limoges china.** The sets include all the way from seven to fourteen pieces, among which are letter and paper racks, pen racks, pen holders, pad corners, blotters, seals, rubbers, pen trays, stamp boxes, spindle inkstands, paper knives, calendars, thermometers, etc., in fact every article used on desk or writing table is here to be found in or mounted with decorated French china. About half a dozen decorations showing delicate effects in gilt on white, violet and salmon and cream,

ornament a full assortment of the articles mentioned.

ART GOODS FOR JEWELERS.

**THE** art goods department of Lazarus, Rosenfeld & Lehmann's warerooms, 60 Murray St., New York, now contains a new line of rich gilt mounted porcelain clocks for jewelers, just opened. The clocks are in the graceful shapes of this season, with body colors of pink, turquoise, cobalt, Vienna red and robin's egg blue, with artistic figure paintings. Large mantel clocks of the same style with decorated Corinthian columns are also here to be found. All are richly mounted in gilt and may be had with either vase or candelabra side pieces.

SMALL BOUDOIR LAMPS.

**THE** small boudoir bronze clocks now displayed in the warerooms of the F. Kroeber Clock Co., are among the most dainty productions of this company in many years. They are an easel style, the front or frame being solid gilt bronze backed by celluloid, prettily decorated, in which is set the clock movement. As holiday gifts, these clocks are proving to be extremely popular with the shopping public, and are sought after by the careful buyers in the jewelry trade.

THE RAMBLER.

## Regarding the Tea Cup.

**THE** delicate cup from which we drink our tea or coffee is the youngest member of the ceramic family, and the ancient Greek cyanthus is probably its ancestor. Although the cyanthus had a single handle it was not so much used to drink from as a pitcher. Even after tea was introduced into Europe and had come into general use tea cups were scarce. At the same time coffee was introduced, but apart from Constantinople the first coffee cups in Europe date back only as far as 1645 in Venice, 1659 in Paris, 1652 in London, and 1694 in Leipsic. From the first, however, the conventional Oriental coffee cup, without stem or handle, was little used, and in Germany not at all. The Chinese tea cup was used for tea, coffee and chocolate as well. Specimens of porcelain were undoubtedly introduced into Europe in the middle ages, yet not till the sixteenth century were cups imported from China in any great quantities, and even then it was as articles of vertu,

## The Glass Tumbler Past and Present.

**HOW** changeable are our tastes as to tumblers! exclaims an old contributor in the *Pottery Gazette* (London). When this generation was young, tumblers were shorter and wider, not as they are now, narrow and tall, almost resembling a part of a straight gas chimney. Why is this? Have our hands ceased to grasp the wider variety from deterioration of our muscle, or have we given way to the idea that a thing to be elegant should be tall and thin?

The Dutch tumblers over half a century ago were very much shorter than the English; indeed, so much so as to be an oddity in glass; but even they, in spite of their love of old things and objection to change, have made them taller.

Why has our tumbler become taller? The glassmaker in the past advanced the price for this change in form, why, no one ever knew, for it is not more difficult to make than is the "bumper" or eight-ounce general old shape, nor is it so far round to shear.

A few days ago we had occasion to sit at a well filled board, and we were regaled with our liquid, be it water or "three X," in one of these old cut tumblers, and we confess we were more astonished why this tall tumbler ever came in, and we promised ourselves the pleasure of calling the attention of our manufacturers to this grand old tumbler, asking them to get up patterns in the old style instead of the modern flimsy substitute; it will bear the cutting better, and look more solid and brilliant. And so we leave it with our Stourbridge friends to try and resuscitate the old "ship tumbler" to our tables and our homes, giving us plenty of glass—fine English crystal—and good deep cutting.

If even old baby bottles have come in again, and even big sleeves for the ladies, yes, and fifty other things which were admired by our grandmothers, why should not the olds haped tumbler, which was so easy to clean and so handy to use, come in again and remind us of a time not to be despised?

Worcester, Eng., Nov. 10, 1896.

Jewelers' Circular Pub. Co.

Dear Sirs: We congratulate you upon the care and good taste with which the volume [*Trade-marks, Etc.*] has been got up. Upon a first glance through it, it appears to us to be a work likely to prove very useful to the jewelry and allied trades.

The Worcester Royal Porcelain Co., Ltd.

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE:—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geographical Survey.

(Commenced in issue of Oct. 28, 1896.)

### DIAMONDS (Continued.)

**D**URING this year the largest piece of carbonado or bort known, or, indeed, the largest mass of diamond substance of any kind, was found in Bahia. This was a mass of carbon weighing 3,973 karats; it was underestimated at the quoted rate of 52s. per karat, which would have given it a value of £8,000. It was taken to Paris, and a strong effort has been made on the part of the Brazilian Government to obtain it for the national museum at Rio Janeiro.

It is now some years since a prize of \$10,000 was offered by the French Academy for the discovery of a substance to take the place of black diamond carbon in the diamond drill. Mine exploration has been immensely facilitated by this wonderful aid, which has been known for only half a century. Such a substitute is now said to have been found by Dr. Moissan, who has recently experimented in producing artificial diamonds by means of a high-tension electric current. He employs a combination of boric acid and carbonized

\*Report to the U. S. Geological Survey, 1895.

sugar, which results in a new material asserted to be superior to the diamond in hardness, and even to cut it without difficulty, and which can be made in any size or shape. The combination of boron with carbon occurs when the mixture of boric acid and carbonized sugar is heated in an electric furnace to a temperature of about 3,000 degrees C. The result is a black mass, similar in appearance to graphite. Such a stone would be of considerable importance, where heretofore the expensive and much softer black diamond has been used.

The luminous properties of gems have been referred to from the earliest times. The phosphorescence of the diamond was treated at some length by Robert Boyle in 1666, and Du Fay in 1751. Only certain diamonds emit light or phosphorescence on exposure for a time to the rays of the sun, or of electric, calcium or other intense light. The various colors of the diamond are evidently due to the presence of hydrocarbons, similar to those which are artificially made in such endless variety and of all known colors, and which often fluoresce and phosphoresce. After an examination by the writer of a great number of diamonds, it appears that only certain ones fluoresce on exposure to the ultra-violet rays of an electric or other strong light, and from the observations made it is very evident that this fluorescence and phosphorescence is a property of only those diamonds that contain a certain bluish-white substance, and it is this substance that fluoresces and phosphoresces and

not the diamond. This is undoubtedly a hydrocarbon, for, as stated above, this property of fluorescence and phosphorescence is marked in many hydrocarbons, notably anthracene. I therefore think it would not be inappropriate to give this substance a definite name, and I propose that of *Tiffanyite*. It is only the bluish-white diamonds, containing this hydrocarbon, that possess the property of storing up sunlight, electric light or other strong artificial light, and emitting it for a continued period in the dark.

(To be Continued.)

The rising city of Guelph, Ont., has an industrious jeweler in the person of G. D. Pringle. He says in the columns of the *Guelph Daily Herald*: "In looking over my books I find that since coming to Guelph, in 1870, I have cleaned or repaired in some way 60,428 watches, 13,672 clocks, and about 46,700 articles of jewelry, and although I have not been able to do all these personally, still, I have done a very large part of them, and all work on them has been overseen and critically examined by me personally, except in cases where the job was done while I was away and taken out before my return."

The measure of damages for the non-delivery of goods, where there is no market from which the merchant can supply himself with the goods contracted for, is the actual damages which he has suffered.

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CHOCOLATE POTS, COMPORTS, TETE-A-TETE SETS, TEAS, A. D. COFFEES, CLARET JUGS, BON BON TRAYS, CAKE PLATES, ROLL TRAYS, BREAD AND BUTTER PLATES, SALAD SETS, CHOCOLATE SETS, &c., &c.

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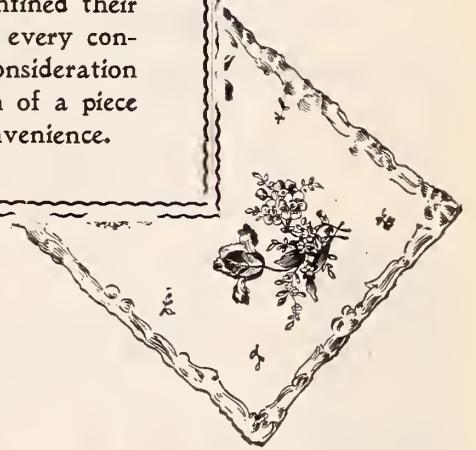
☞ If you are not coming to New York, we have made up carefully selected assortments for \$25.00, \$50.00, \$75.00 and \$100.00. We guarantee to send **ONLY GOODS OF THIS SEASON'S MAKE**, and at prices as low as if order was given in person.



# THE HOLIDAYS OF '96.

## DELFT AND DRESDEN

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## Holiday Specialties for the Jewelry Trade.



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### Candle Shades in China...

shown in assorted colors with gold decorations. These shades replace the old silk and paper shades, with the advantage that there is **no danger of fire**. For Holder, see "World of Invention," page 48 of this paper.

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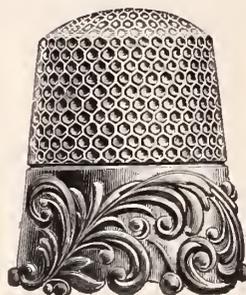
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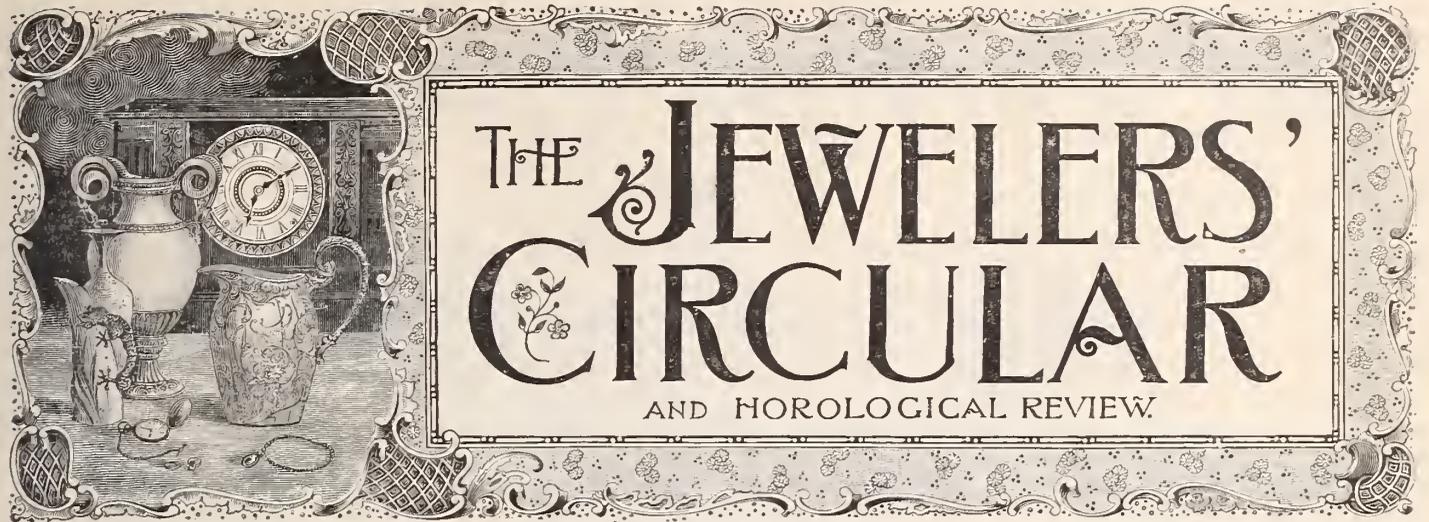
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**DIAMONDS** Importers and Cutters. **L. & M. KAHN & Co.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**



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NEW YORK, WEDNESDAY, DEC. 2, 1896.

NO 18.

## LOVING CUP OF THE GOLDSMITHS' COMPANY OF LONDON.

BY F. J. BRITTEN.

ONE of the most treasured possessions of the Worshipful Company of Goldsmiths, which occupies a very high position among the ancient city guilds of London, is the "Bowes" Loving Cup, of which a sketch is appended. But even the best of pictures would fail to give an accurate idea of this magnificent specimen of the goldsmith's art, which is, moreover, valued for its associations as well as for its artistic merit.

Of the many more or less honorary offices held *ex-officio* by the Lord Mayor of London is the somewhat peculiar one of chief butler to the reigning sovereign of Britain, and it is the privilege of the city magnate to present to the monarch at his or her coronation a draught of wine from a loving cup. It has for centuries been customary on such occasions to provide a new cup, which, after the ceremony, reverts to the Lord Mayor. It happened that, in 1547, when Edward VI. ascended the throne of England, Martin Bowes, a worthy goldsmith, was prime warden or chief of the Goldsmiths' Company, and also Lord Mayor of London. He determined to manufacture a cup which should be an example of the finest goldsmith's work of the period, and in the opinion of experts he succeeded in a very high degree. The Bowes cup is studded with precious stones, and every detail of it exhibits the master-hand of the craft. Martin was knighted by the King, and on his death in 1566 bequeathed the cup to the Goldsmiths' Co.

This day the officials of the company repair on the 5th of November in every year, to the Church of St. Mary, Woolwith, where a sermon is preached in honor of Sir Martin, and afterwards dine together at Goldsmiths' Hall, where, in one of the dining rooms of that palatial structure, a toast is drunk to the pious memory of the maker of the cup. Formerly the precious Bowes Cup was handed round, but now it reposes in state behind the chair of the prime warden and a less valued relic contains the nectar which solaces the gold-

smiths and perpetuates the memory of the master craftsman. In fact, the Bowes Cup is not now used on any occasion, for a few years



THE FAMOUS BOWES LOVING CUP.

ago, in handing it from guest to guest so that each, in turn, could quaff from its contents, one released it before the next in turn held it

securely, and it slipped, though safely grasped, before it reached the floor. The wardens took warning from the accident, and resolved to secure their unique possession from the possibility of more serious disaster by ordaining that future diners must be content with a view of the treasure, for which, I am told, as much as \$20,000 has been offered in vain. It may be of interest to state that Sir Martin Bowes had a mansion in the Isle of Wight on the spot where now stands Osborne House, the residence of her Majesty the Queen, who, it is said, takes great interest in the history of her predecessor, and has collected many items relating to his personality.

A very large and handsome painting which adorns the walls of Goldsmiths' Hall shows Sir Martin and other convivial spirits at table.

The Goldsmiths' Company was incorporated by statute in 1300, and is charged with the assaying and marking of gold and silver-smiths' work. Their marks are accepted throughout the world as a guarantee of the quality of the precious metals. If anyone examines a piece of plate or a watch case which has been through their hands he will find their certificate in several different impressions. There is first what is called the standard mark, which, for sterling silver is a lion passant; the lion passant was formerly also the standard mark for 22 karat gold, but in 1845 a crown and the figures 22 were substituted, because silver gilt should not be mistaken for gold by people who were not experts. The other qualities of gold marked are 18 karat, 15 karat, 12 karat and 9 karat; the quality of each being distinguished by figures. Then there is the Hall Mark, a leopard's head, which, prior to 1823, was represented as wearing a crown. Then there is the date-mark which is a letter from which, by reference to a table of date letters, the year of manufacture can be deduced. On most plate manufactured from 1784 up to 1890, when the plate duty was abolished, and

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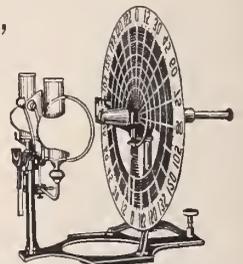
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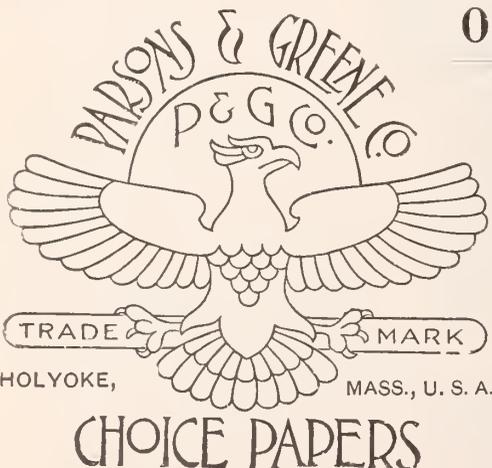
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FOR HOLIDAY TRADE ARE BEAUTIES.  
OUR REAM GOODS ARE JUST THE THING  
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THE MOST ELEGANT LINE OF GOODS, MORE  
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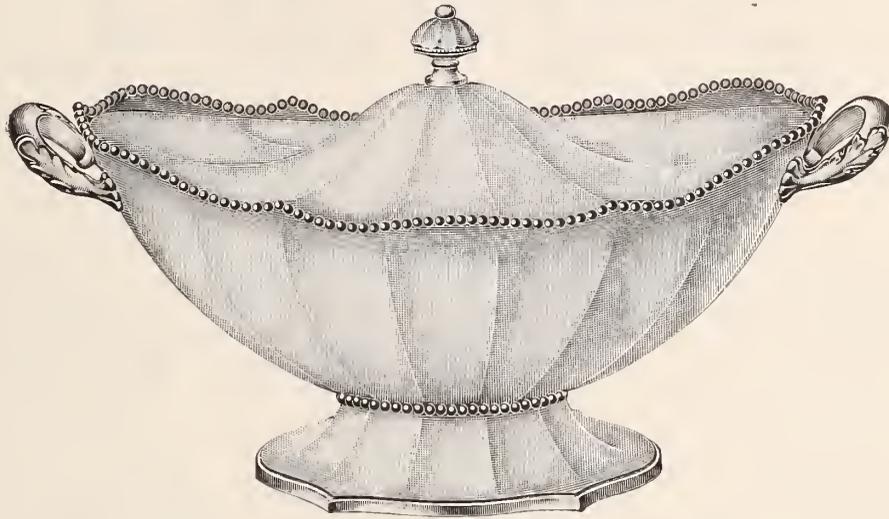
**PARSONS & GREENE CO.,**

MANUFACTURING STATIONERS FOR LEGITIMATE  
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NO. 1721, SOUP TUREEN.

## GOLD AND SILVER PLATE.

### Our Fall Importations



NOW ON EXHIBITION.

Messrs. Mermod Frères, Ste. Croix, Switzerland, in this country represented by us, have received for their exhibit of Musical Boxes at the Swiss National Exposition:

### A Gold Medal

This honor, conferred in the home of the Music Box industry, is merely corroboration of what the trade already knows :

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on watch cases made between 1784 and 1797 there is also the duty mark which consists of the head of the reigning sovereign.

Besides the Assay Offices, residential apartments and magnificent suites of rooms for the purposes of the guilds, the present Goldsmiths' Hall, which is a comparatively modern edifice, an boast of probably the finest, certainly one of the finest marble staircases in the world. This feature was added about 25 years ago. The imposing bottom step was wrought from the largest block of marble obtainable, a vessel being specially chartered to take it from Italy to England.

#### The Assignment of Frank H. Gale.

NORFOLK, Va., Nov. 25.—A deed of assignment has been filed from Frank H. Gale, jeweler, to Edward Spalding, trustee, by which Mr. Gale transferred his residence on the north side of Willoughby St., between Reeves and Rose Aves., also his jewelry stock and all other personal property at his store at 152 Main St., including all credits due him, notes, etc., to second party, in trust. It also transfers all certificates of stock owned by the grantor and the store lease. The property is to go to meet claims as follows:

First, expenses incident to the trust, clerks, rent, etc., as is usual.

Second, to Mrs. Mary S. Winston, \$306.50; to Arabelle and Blanche Winston, \$700; to Blanche Winston, \$50; to Frank H. Gale, guardian of Louise and Blanche Gale, \$332.85;

to H. Wright, \$1,063.23; to T. C. Gale, agent, \$544.32; to Mrs. M. E. Gale, \$190.16; to Russell & Simcoe, \$66.82; to Odednthal, Vicar & Gilbert, \$35; to Col. A. P. Pifer, \$250; to C. D. Cake & Son, \$75; to L. G. Day, \$366; to T. C. Backland, \$86, to N. Burruss, payment of a note for \$1,200 made by grantor on Dec. 26, 1895, payable one year, and also to secure Burruss, Son & Co. the payment of notes made by M. Winston and indorsed by F. E. Gale for \$80, and a note made by F. H. Gale and indorsed by Jos. A. Gale for \$125; another by same maker and indorsor for \$275; another by same for \$360; also to secure Burruss, Son & Co. for all notes made by F. H. Gale and discounted by them; also a note made by F. H. Gale for \$100, indorsed by Jos. A. Gale and discounted by the Citizens' Bank; also to secure the Savings Bank of Norfolk, Va., the payment of a note made by M. Winston and endorsed by F. H. Gale for \$75, and one for \$20; also one made by M. Winston to Mrs. S. C. Wise for \$50 and endorsed by F. H. Gale; also to secure to Keller, Ettinger & Fink, New York, for the payment of \$500.

Third—The following debts: \$175.85 to J. W. Sherwood, \$750 to Keller, Ettinger & Fink, \$6,341.80 to David Keller, trustee, \$180.75 to C. G. Alford & Co., \$257 to J. W. Tufts, \$460 to Bippart & Co., \$357 to E. A. Cowan & Co., \$1,040.57 to the Supplee Hardware Co., \$490.35 to Simpson, Hall, Miller & Co., \$141.26 to M. Freudenburg, \$267.18 to James Allan & Co., \$343 to Skillman, Vanderveer & Williams, \$155.67 to Wood & Hughes, \$87 to Riker Bros.,

\$69.95 to the Hayden Mfg. Co., \$250.14 to the Meriden Britannia Co., \$150 to the Merchants Sterling Co., \$173.40 to A. Rosenthal, \$144.50 to the Waterbury Watch Co., \$244 to the Wilcox Silver Plate Co., \$86.83 to the American Watch Case Co., \$106.45 to G. W. Quarles & Co., and such other creditors as prove claims within 60 days. If there are not funds enough to pay all in the last class in full they are to be paid *pro rata*. The property may be sold as a whole or in parcels. The trustee may carry on the business and purchase new goods if he sees fit. All moneys obtained are to be deposited in trust in the banking house of Burruss, Son & Co. to the credit of the trustee.

Judge Spalding, the trustee, filed a bill in the court of law and chancery, asking instructions as to how to administer the trust, whereupon he was appointed receiver of the concern under a bond of \$15,000, with W. H. Collins as surety.

Frank Gale is the successor of Chapman & Gale, Mr. Chapman retiring from the firm several years ago. It is an old house and has always stood well, and Mr. Gale has the general sympathy of the public in his present business troubles. The liabilities are about \$16,000, and assets are not stated.

I. Davidson, Gilmore City, Ia., has given a chattel mortgage for \$125.

Judgment on foreclosure has been entered against N. B. Hale, jeweler, San Bernardino, Cal., for \$382.

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Novelties.



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—Will not place any orders before examining our line . . . .

SILVER MOUNTED CUT GLASS,

JEWELLED MINIATURES (Plain and with Border) and REPOUSSÉ STYLE.

STUNNING HOLLOW WARE IN NEW DESIGNS,

CLARET CUPS, CRACKER JARS,

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TOILET GOODS in elaborate patterns.

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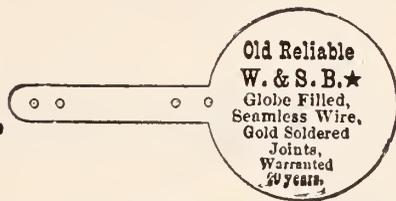


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**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

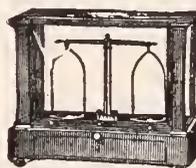
**65 Nassau Street,**

**NEW YORK.**

Cutting Works: 45 John Street.

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor.  
 Maiden La. N. Y.

Repairs (any make)  
 promptly made



**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

MANUFACTURERS OF  
**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

## Among the African Diamond Mines.

THE DE BEERS CO. TO WORK THE WESSELTON  
 MINE—DUTOITSPAN AND BULTFONTEIN STILL  
 SHUT DOWN—FINE FINDS AT JAGERS-  
 FONTEIN—GREEN DIAMONDS  
 FROM KLERKSDORP.

KIMBERLEY, Nov. 1, 1896.—Steady produc-  
 tion at De Beers and an eager quest for new  
 diamondiferous ground are the features of  
 the period. The vigilant searchers, who are  
 supported by strong London syndicates, seem  
 to find little worth recording, and for the  
 thousandth time it may be stated that up to  
 this date De Beers has no rival in any part of  
 the world.

The company have now completed prepara-  
 tions for working the Wesselton Mine, which  
 they acquired by purchase some years ago,  
 but which they have allowed to rest. The  
 object of acquiring the mine was to preserve  
 their monopoly of diamond production, as it  
 is one of the very few concerns discovered  
 during the last 10 years likely to prove any-  
 thing of a competitor. As showing some of  
 the features of a modern diamond mine it  
 may be stated here that in the lowest level,  
 which is 140 feet from the surface, a large  
 reservoir has been excavated, from which the  
 mine water will be pumped by machinery  
 capable of dealing with 50,000 gallons per  
 hour, which is the estimated average make of  
 the mine. On the surface the compounds are  
 designed to accommodate 2,100 native laborers  
 and the stables 100 horses. The "floor" room  
 provides for 2,000,000 loads of "blue ground,"  
 and 14 rotary washing machines have  
 been erected capable of dealing with 7,000  
 loads per day. The buildings for the Euro-  
 pean staff are of such a substantial character  
 that it is evident the company are calculating  
 upon many years of steady work.

Dutoitspan and Bultfontein mines, which  
 have yielded so famously in the past, are still  
 shut down. It is computed that many million  
 karats can be obtained from these mines  
 whenever the company decide to work them.  
 At present the cost of working De Beers mine  
 is much smaller than would be the case at  
 Dutoitspan or Bultfontein.

There have not been many specially fine dia-  
 monds found lately. At the Jagersfontein  
 mine this week a splendid stone of 147 karats  
 was discovered by a native. As is customary,  
 he received a bonus as encouragement for zeal  
 and as a reward for honesty. In his case the  
 amount was 50 pounds, and, as this is quite a  
 small fortune to an African native, he left for  
 his home in great rejoicing. At Klerksdorp,  
 in the Transvaal, green diamonds are occasion-  
 ally found, and, as they are in great demand  
 for Europe, high prices are realized. Only  
 small stones have as yet been found, the larg-  
 est not exceeding six karats. One little  
 beauty of five karats was sold here to-day for  
 30 pounds. At the Rand the unusual  
 spectacle is presented from time to time of  
 diamonds in gold quartz, and one gold mine  
 has produced several hundred karats during  
 the last two years. The diamonds are all small

in size, but of good quality, and their presence in the gold quartz is regarded by many persons as a very curious circumstance.

Remarkable success continues to attend the expeditions which have been sent to acquire diamonds from the native chiefs in the interior of Africa. Many of these potentates have valuable collections of stones, but only a certain portion of them are prepared to part with them for guns, liquor, cash or other commodities of barter. Most of the diamonds were originally stolen from the claims or mines on these fields in the days when supervision was very lax. The natives used to purloin them and take them as presents to their chiefs, who often valued them more as charms than as ornaments. One party has brought back to Kimberley, after a six months' tour, diamonds of the value of 40,000 pounds. They say the work is risky and not so profitable as it appears.

ST. GEORGE.

#### Duty on Small Articles of Glass or Paste made into Jewelry Forms.

WASHINGTON, D. C., Nov. 23.—The Treasury Department is in receipt of a decision of the Board of General Appraisers (G. A. 3658), on the protests of Albert Lorsch & Co., wherein it is held that various small articles of glass or paste made into forms for sleeve buttons, studs, scarf pins, rings, etc., and nearly completed in manufacture, are properly dutiable as imitation stones unset, at the rate of 10 per cent. ad valorem, under paragraph 338, of the act of Aug. 28, 1894, thereby overruling the decision of the Collector of Customs, at New York, that the said merchandise was dutiable at the rate of 25 per cent. ad valorem, under paragraph 351 of the said act, as manufactures of paste.

Following the Department's instructions of Aug. 10 last, directing an appeal from a somewhat similar decision of the Board of General Appraisers (G. A. 3590) the Collector of Customs at New York has been directed to file an application for review from the decision of the Board in the present case.

#### Watchmaker W. E. Hitt Killed by the Cars.

BIG SPRINGS, Tex., Nov. 20.—I. H. Park, jeweler, of this place, received a few days ago the sad intelligence of the death of his brother-in-law, W. E. Hitt, of Chillicothe, Mo. Mr. Hitt was killed by the cars at Mooresville, Mo. There were no witnesses to the accident, but it is believed to have resulted from an effort on his part to board a moving freight train. Deceased was well known here, having been employed for nearly two years in Mr. Park's jewelry establishment. He was also well known in the jewelry trade of Chicago, St. Louis, and Kansas City.

Mr. Hitt was brother-in-law of I. H. Park, of this place, and of Dan. S. Park, Colorado, Tex., having married their sister. He leaves a wife and a two months' old child.

E. D. Bradley, with A. E. Rogers, Scranton, Pa., will open a store in Deposit, N. Y., Dec. 1.

ESTABLISHED 1840.

## RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

# DIAMONDS,

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

# DIAMOND JEWELRY

A Large Stock of Fine Mounted Goods Constantly on Hand.

Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

# GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK.

A CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. GOUGH.

FACTORY, NEWARK, N. J.

## FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

## WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE

No. 16 JOHN STREET, - - - NEW YORK.

206 Kearney St., San Francisco, Cal.

HASKELL & MUEGGE, Agents.

# The Genuine Rogers Electro Silver Plate.

The name of ROGERS wrongly used on silver plated goods of inferior quality by some who have no moral right to it, is not a guarantee of high quality of goods. The original and genuine **STAR ★ BRAND**, stamped

**★ ROGERS & BRO. A.-1.**

which has been manufactured continuously for **HALF A CENTURY** and made the name of ROGERS celebrated, has been during that period, and still continues to be a **GUARANTEE** of the best quality.

**NEW PATTERN**

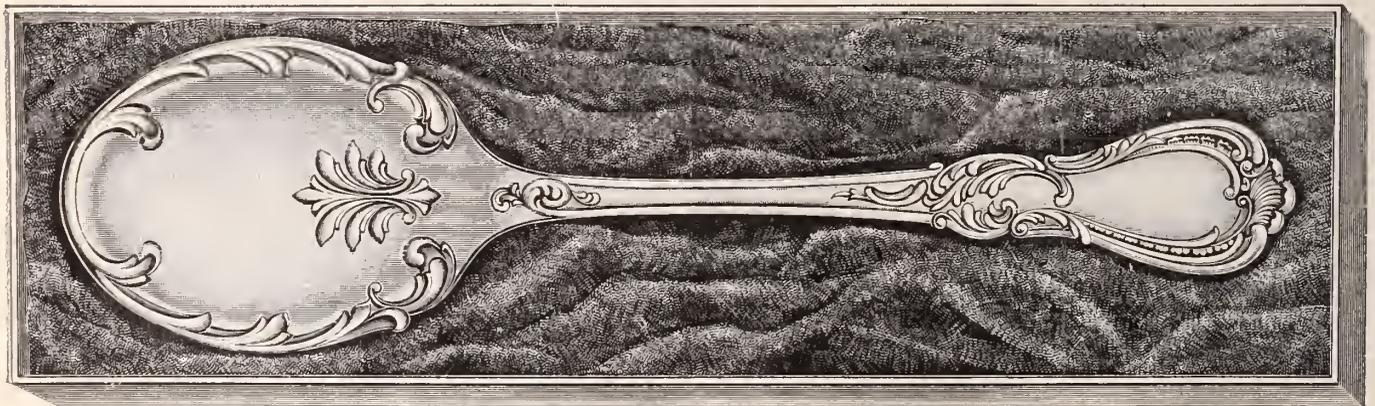
**NEW  
CATALOGUE.**

## The Navarre

**NEW  
DISCOUNTS.**



**ORANGE SPOON.**



**BERRY SPOON. LENGTH 9 INCHES.**



**COLD MEAT FORK.  
LENGTH 8 1/4 INCHES.**

**A complete line of Novelties and Fancy Pieces suitable for  
Wedding and Holiday Gifts.**

MANUFACTURED EXCLUSIVELY BY

**ROGERS & BROTHER,**

**16 CORTLANDT ST., NEW YORK.  
WATERBURY, CONN.**

Any reputable dealer who has not received our New Catalogue and Discounts will be supplied on application.

**Fight to Get Salesman Belknap to Cleveland.**

CLEVELAND, O., Nov. 28.—During September an indictment was handed down by the grand jury against Frank Belknap, on the complaint of Arnstine Bros. & Mier, wholesale jewelers, 50 Euclid Ave. Mr. Arnstine alleged that Belknap, who was a traveling salesman for the firm, had embezzled goods valued at \$621.18. These goods Belknap carried as samples, and it is charged he told Mr. Arnstine that they had been stolen from him while on the road. He was then discharged and he went to his home in Birmingham, N. Y., where he kept up a correspondence with his former employers.

In the meantime the latter secured the indictment and informed the police of Belknap's whereabouts. The police in turn notified the Birmingham authorities, who placed Belknap under arrest on the charge of embezzlement. Requisition papers were secured, and Detective McMillan went to Birmingham, but before he arrived the salesman had been discharged on the ground that a mere telegram saying he was guilty of embezzlement was not sufficient grounds on which to hold him. Then the Cleveland police forwarded a copy of the indictment, and Belknap was again arrested, but was set free on a writ of habeas corpus. Before he left the court room he was re-arrested. The indictment had arrived, and a warrant had been issued on which he was held. He was released on bail in the sum of \$300, his father becoming his security. Yesterday his counsel appeared before Judge

Arms, in the county court, and made a motion for the prisoner's discharge on the ground that the indictment was insufficient to hold him, as it did not specify any crime. The motion was denied, and at the direction of the court the prisoner was turned over to Detective McMillan, of Cleveland. The latter hired a cab and hurried his prisoner to the depot.

Before the arrival of the train, Belknap's counsel secured a writ of *certiorari*, returnable before Judge Lyon, of the Supreme Court. Belknap was again released, and this afternoon gave \$500 bail for his appearance at the Appellate Division of the Supreme Court, Dec. 2. The efforts of Belknap's friends are directed with the view of holding the prisoner until he is wanted in Ohio.

Detective McMillan arrived in Cleveland, Wednesday, but will return to Birmingham for his prisoner. The case has aroused a great deal of interest among the trade here as the parties are well known.

**Latest Development in the Conrad Robbery Case.**

KANSAS CITY, MO., Nov. 26.—A verdict of the jury in the Circuit Court last week was to the effect that the Metropolitan National Bank must pay to Mrs. Christina Harsch \$1,919, the part value of a tray of diamonds which Herman Conrad stole from the jewelry store of Charles Harsch, E. 11 St., some time ago. Herman Conrad was a clerk in the store. One night the bank's representative called Conrad

to hold a light while he opened the safe. Conrad learned the combination, and afterward opened the safe, and, stealing the tray of diamonds, fled to Texas, where he was captured later. When the stock was sold it brought enough to pay off the bank's first mortgage, but not enough to pay a second mortgage held by Christina Harsch. Mrs. Harsch sued the bank for allowing the safe combination to be found out, and the verdict was rendered as above.

**Cleveland Jewelers the Prey of Maudraiders and Thieves.**

CLEVELAND, O., Nov. 28.—Several Cleveland jewelers have been victims of robbers lately. Charles J. Roseberry, whose store is at 365 Detroit St., but four doors from the West Side police station, was startled by crashing glass while reading the evening paper. He looked up to see a hand thrust through a hole in the front window. The hand grabbed a gold watch, and with the prize the thief fled down the street and made good his escape.

W. P. Heimrick, 1621 Woodland Ave., suffered the loss of several watches and some small pieces of jewelry. William Hall, a young man from St. Louis, was arrested with the jewelry in his possession. There was also stolen \$50 worth of jewelry from Joseph Schuster, 997 Pearl St., by breaking a plate-glass window. In a similar Burt Ramsey's jewelry store, Pearl St., was robbed. The thieves were caught and the jewelry recovered.

# Don't Delay

If your stock of "Rogers Groups" is low, you should replenish same at once. The Holiday demand exhausts our stock on many of the best selling subjects during December.

If you have never handled these goods, send for catalogue and terms, and order a few for trial, put two or three in the window (they invariably attract attention and admiration, hence are a great help to a window display), and scatter the others in sundry and divers places about the store (they show to best advantage when not clustered together).



**GOING FOR THE COWS.**

The boy has ridden to the pasture for the cows, and the horse is grazing, while the boy and his dog are too much interested in a woodchuck's hole to think of the cows. Height, 11 1/4 inches. Length of Base, 14 1/2 inches. Depth, from Front of Base, 9 1/2 inches. Price, \$10.00.

**"Rogers Groups,"**

says *The New England Magazine*, "is a term which has long been synonymous for art as perfect as the most costly marbles of foreign galleries, yet in available and satisfactory forms, bringing them within the reach of those whose appreciation of beauty is not diminished by limited means."

Over 40 Subjects.

Retail at \$6.00 to \$20.00 each.

**The Rogers Statuette Co.,**  
440 Pearl Street,  
New York



**RIP VAN WINKLE AT HOME.**

Rip is resting against a fence, and watching a little fellow who is straining to raise and aim his gun, while a little girl has put his hat on, and is pulling his hair to attract his attention. As Washington Irving says, in his story: "The children of the village would shout with joy whenever he approached. He assisted at their sports, made their playthings, taught them to fly kites and shoot marbles, and told them long stories of ghosts, witches, and Indians."

Height, 18 1/2 inches. Length of Base, 10 inches. Depth, from Front of Base, 10 inches. Price, \$10.00.

### The Proposition of Settlement of Henry C. Whittier & Son.

PROVIDENCE, R. I., Nov. 28.—Robert W. Burbank, trustee for Henry C. Whittier & Son, 327 Westminster St., has sent out the following circular to all the creditors under date of Nov. 27, 1896:

A friend of Messrs. Henry C. Whittier & Son, of this city, who, on Sept. 2, 1896, made a deed of trust to me for the benefit of their creditors, offers 25 per cent. cash for all claims against said firm. The claims so to be purchased are to be assigned to this party as it will be necessary for him to carry on the business through the month of December to make himself whole for what money he will advance for such purpose.

The assets of the concern at present would probably not be sufficient to pay over 15 per cent. if the business were immediately suspended and the stock sold at auction.

I hand you herewith a blank assignment of claim for you to sign and mail at once to me, filling out the amount of your claim if you desire and accept this proposition. Immediately upon receipt of such assignment a check for the proper amount will be sent you.

A large part of the creditors have already accepted this proposition, and a prompt answer from you is requested. Very respectfully,

ROBERT W. BURBANK,  
Trustee.

### Extension Granted D. C. & H. S. Fink.

PROVIDENCE, R. I., Nov. 28.—For several weeks past rumors have been in circulation in this city concerning the large retail concern of D. C. & H. S. Fink, 272 Westminster St., which culminated in the announcement last week that a compromise settlement had been

offered their creditors on the basis of 50 cents upon the dollar.

A few days ago Deputy Sheriff W. O. Coates levied ten attachments upon this concern at the instance of attorney Frank H. Jackson in behalf of the following creditors: Bassett Jewelry Co., New York, \$60.14; Dirksen Silver Filagree Co., Freeport, Ill., \$14.17; Hamilton Watch Co., Lancaster, Pa., \$50.50; Kent & Stanley Co. (Ltd.), Providence, R. I., two notes of \$133.34 each; Charles Knapp, New York, \$84.31; William Link, Newark, N. J., \$50.60; Manhattan Silver Plate Co., Lyons, N. Y., \$73.38; Meriden Britannia Co., Meriden, Conn., \$152; Oppenheimer Bros. & Veith, New York, \$300; Waterbury Clock Co., New York, \$2.12, an aggregate of \$1,093.90. The total liabilities of this concern are estimated at \$5,000.

All of the above writs of attachment are returnable to the Sixth District Court on December 3, but they will probably be continued at that time as the concern has been granted by these creditors an extension of time until March, 1897.

### Committed Suicide Because He Could Not Attend a Horological Institute.

DETROIT, Mich., Nov. 27.—James A. West, Ann Arbor, Mich., a student, died this morning from an overdose of morphine. He was 18 years old and had a well-to-do father in Sicking, Mo. West was desirous of attending the horological institute at La Porte, Ind., but his father objected, but young West de-

termined to go anyway. He ran away, but could not earn enough money to carry through the project. He became despondent and was heard to say yesterday that he would probably be better off out of the world than in it. He prepared for death by burning all letters, giving away his property and asked a little girl present last night to play "Rock of Ages" on the piano.

### Jeweler Niednikow's Brave Fight With Four Armed Men.

MILWAUKEE, Wis., Nov. 27.—Late last evening, four men entered Jacob Niednikow's jewelry store, 160 Reed St., and attempted to rob the place. Two covered the proprietor with revolvers and ordered him to open the safe. He grappled with the men, who opened fire on him, shooting him in the hand. Niednikow's wife entered and several shots were fired at her and her child.

The men fled, pursued by Niednikow and a crowd, who finally overtook one of the men. After a fight the man was captured. He gave his name as Wm. Weltin. Subsequently, 19 others were taken into custody.

### Will of Late Thomas Davis in Court.

PROVIDENCE, R. I., Nov. 28.—A petition was presented to the Appellate Court to-day asking for the opinion of the court as to the construction of a certain clause in the will of the late Hon. Thomas Davis, of this city. The point raised is an interesting one. Mr. Davis was one of the pioneer manufacturing jewelers of this city, being a member of the well known concern of Sackett & Davis, and during his lifetime introduced into the business several inventions of great importance. His death occurred something over a year ago, July 26, 1895. The executors of his will are George L. Vose and Louis L. Angell. They have submitted the whole matter in controversy to the court.

The clause about which the question has been raised reads as follows: "I give and bequeath \$1,000 each, to such of my three nieces (the daughters of my deceased sister, Mrs. Mary Fitzgerald, late of Dublin, Ireland) as survive me, and their respective heirs, executors and administrators." It appears that, in fact, the sister of the testator, Mrs. Mary Fitzgerald, left no daughters surviving her, and hence that Mr. Davis had no nieces surviving in her family. There were, however, three granddaughters of Mrs. Mary Fitzgerald, who did survive, and it is suspected that the writer of the will meant to leave the money to them, and by a mistake spoke of them as nieces. These grandnieces are respectively Alice Mary Peard, Henrietta Louise Fitzgerald and Maud Hope Fitzgerald, and they have put in a claim for the property that they believe was really left to them.

A finely printed hanger, adapted to be displayed in window or store, showing the famous diamonds of the world, and being a duplicate of the page opposite, will be sent free upon application to any jeweler with the compliments of Oppenheimer Bros. & Veith, 68 Nassau St., New York.

## To the Retail Jewelry Trade...

Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

## RETAIL JEWELERS

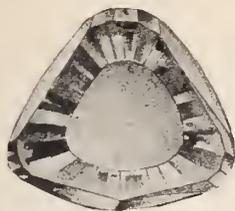
will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

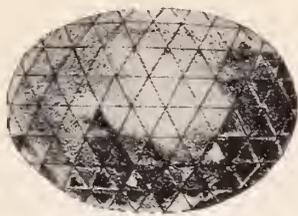
THE FAMOUS DIAMONDS OF THE WORLD.



NASSAC DIAMOND  
89 3/4 Karats.



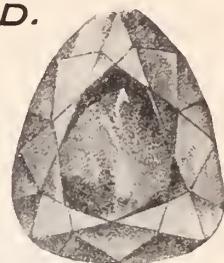
THE SANCY.  
53 1/2 Karats.



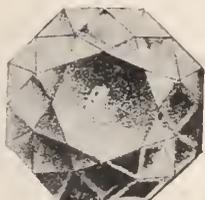
AUSTRIAN YELLOW  
BRILLIANT



DRESDEN GREEN  
BRILLIANT.



DROP SHAPED BRILLIANT.  
176 1/2 Karats.



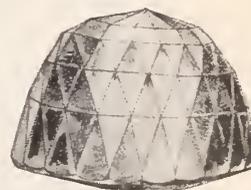
THE POLAR STAR.



THE REGENT OR PITT  
136 Karats.



THE REGENT.  
Side View.



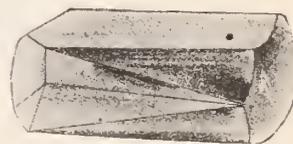
THE ORLOFF.  
194 1/2 Karats.



STAR OF THE SOUTH  
Front View. 125 Karats.



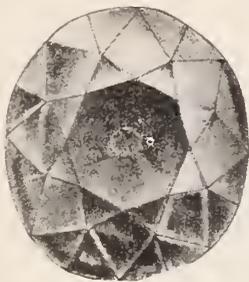
THE KOH-I-NOOR.  
Side View



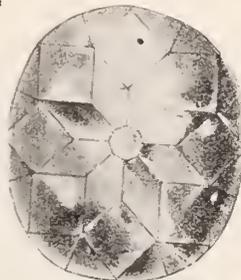
THE SHAH.  
86 Karats.



STAR OF THE SOUTH.  
Side View.



THE KOH-I-NOOR.  
102 1/2 Karats. Front View.



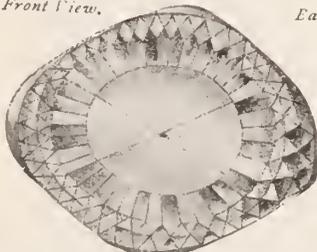
THE KOH-I-NOOR.  
Each View.



THE  
FLORENTINE BRILLIANT  
139 1/2 Karats.



THE  
EUGENIE BRILLIANT.  
51 Karats.



THE KOH-I-NOOR, BEFORE CUTTING.  
186 Karats.



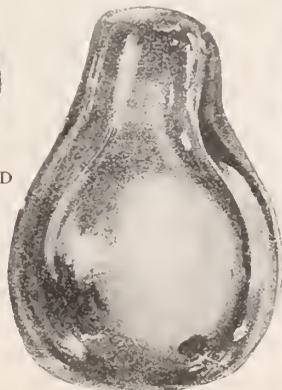
THE PIGOTT DIAMOND.  
82 1/2 Karats.



THE JAGERSFONTEIN EXCELSIOR.  
(Koughl.) 971 3/4 Karats.



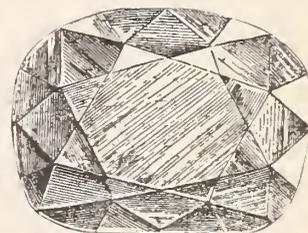
THE CUMBERLAND  
DIAMOND.



THE MATTAM DIAMOND.  
367 Karats.



THE HOPE BLUE  
DIAMOND.  
44 1/2 Karats.



THE IMPERIAL DIAMOND.  
180 Karats.

COMPLIMENTS OF  
OPPENHEIMER BROS. & VEITH,  
IMPORTERS AND CUTTERS OF  
...DIAMONDS...

65 Nassau St.

(Prescott Building)

## The Case of Whiting Mfg. Co. vs. F. M. Whiting Co.

The trial of the suit of the Whiting Mfg. Co., New York, against the F. M. Whiting Co., North Attleboro, Mass., which was begun Monday morning, November 23, was ended late Wednesday afternoon, November 25. The proceedings of the trial up to the time of THE CIRCULAR'S going to press, Tuesday afternoon, were reported in full in THE CIRCULAR last week. We now continue the report from the point where we left off. No decision will be given for several months, as briefs will not be submitted to the Judge until January next.

The first witness called after THE CIRCULAR went to press was Wm. T. Hammatt, a traveling salesman for the Whiting Mfg. Co. He said that the Whiting Mfg. Co.'s trade-mark on goods increased their sale, owing to the reputation of the house. The more prominent retailers all recognize that there are two Whitings, while the smaller ones do not. Many dealers, he said, were confused by the similarity of names and marks. The larger purchasers of silver among the public at large knew and recognized the standard marks. The Whiting Mfg. Co., he believed, had the higher reputation of the two firms. Retail jewelers object to buying goods which are for sale in dry goods stores.

Aaron V. Frost, of Black, Starr & Frost, retail jewelers, New York, testified that he had been in business for 40 years. It injured the trade of the retailer if his goods are handled by dry goods stores. It did not, he testified, injure the reputation of the retailers or the goods. He did not buy or sell goods sold to department stores.

H. S. Farrell, a salesman for Whiting Mfg. Co., testified that the public knew their mark and it helped the sale of goods. He knew of mistakes made by people who returned F. M. Whiting's goods to them for repair. He also said that similar mistakes were made by buyers for department stores.

William D. Carroe, manager of the retail department of the Whiting Mfg. Co., gave testimony to the same effect.

After an unsuccessful attempt to introduce evidence of people to whom had been sold F. M. Whiting goods for Whiting Mfg. Co.'s make, the plaintiffs' case was closed, subject to the introduction of further witnesses later.

Alexander P. Browne, of Boston, and Louis C. Raeger, of New York, attorneys for the F. M. Whiting Co., then took up the defence. After the formal motion to dismiss had been made and denied, their first witness, Mrs. Florence L. Whiting, was called to the stand. Mrs. Whiting, who is the widow of F. M. Whiting, said that she was the president of the defendant corporation, and that she and her two sisters-in-law owned all the stock of the concern. She was married to F. M. Whiting in 1882, at which time he was conducting business under the style of F. M. Whiting & Co. Mr. Whiting died May 28, 1892, and after his death his mother, two sisters and herself carried on the business under the old firm name. Adjournment was then taken until Wednesday morning, when Mrs. Whiting

again took the stand and told the reasons why the business was incorporated.

During a discussion by the attorneys the Judge's attention was called to the fact that the defendants had offered to settle the suit and had discontinued the use of the trade-mark complained of. The attorneys offered in court to agree to discontinue the mark and change the name back to Frank M. Whiting & Co. if the suit was discontinued without costs.

The plaintiffs' attorneys desired the defendant company to pay about \$700, the amount actually expended on the suit outside of counsel fees, but, as this was refused, the case went on. The question of settlement came up several times during the session and, though argument waxed hot, no proposition from either side was agreed to.

Florence Whiting Gerold, a sister of F. M. Whiting and treasurer of the defendant company, testified that at the time of the incorporation she desired the name left as it was, but on advice of counsel the "and" in the name was left out, making it the F. M. Whiting Co. In adopting the trade-mark before the corporation was formed, it was the intention, she said, to select a mark dissimilar from other silver marks.

Manager Wilcox, of the New York store of the Meriden Britannia Co., said he knew both plaintiffs and defendants; the reputation of both was very high. He said that it was his experience that the ordinary purchaser seldom looks at the trade-mark in buying silver, but looks for the word "sterling." He, personally, had not sold much sterling ware. He thought the plaintiffs were more widely known than the defendants. He could not identify the mark on a small piece of silver shown him, owing to the indistinctness of the stamp.

Charles W. Cary, salesman for J. B. & S. M. Knowles Co., followed Mr. Wilcox. He had sold silverware for 30 years or more. The reputation of both companies, he said, was good. He testified that his firm placed their trade-mark on articles for the use of the dealer, so that he might identify the goods. Other firms did the same. Silver makers, as a rule, he thought, were not interested in the public's direct knowledge of their marks. All trade-marks as stamped on small articles were generally similar in appearance.

He further testified that it is difficult to distinguish any of the small marks on silver flat ware and novelties.

Arthur J. Crowley, a salesman and buyer for the Meriden Britannia Co., claimed that he had bought goods from all silversmiths and knew the stamps of the plaintiffs and the defendants. The public at large, he said, paid no attention to the trade-mark, but the dealer used it as a means to order duplicates. The word "sterling" was enough to satisfy the ordinary purchaser. He did not think the marks of plaintiffs and defendants were similar. He admitted that marks on pieces made by plaintiffs and defendants that were shown him were somewhat alike.

Geo. S. Noyes, buyer for Simpson, Crawford & Simpson, said that he had bought goods for them

15 years, and before that had been a salesman of silverware. He gave details of the silver and jewelry business of his firm, saying that in the retail jewelry and silverware department they employed 100 hands. They had purchased thousands of dollars' worth of silverware. The public, he said, simply look for the "sterling" mark and never care about the maker's mark. According to his testimony, the saleswomen were instructed as to the fact that there are two Whiting companies, but as a rule the name of no manufacturer is permitted to be mentioned.

Lester M. Brooks, the New York representative of the F. M. Whiting Co., testified that his company sell to retail jewelers and department stores, the prices to both being the same. They sold goods to the Whiting Mfg. Co. for about 10 years before the incorporation of their company. The sign on the office, he testified, had never been changed from Frank M. Whiting & Co. He identified a number of pieces of silver articles as being made by the defendants, which were sent to the Whiting Mfg. Co. by mistake. The griffin mark, he said, had been used continuously for several years before the incorporation. They had two trade-marks, the old one, a sunburst, which was placed on small articles, and the griffin which was stamped on large articles.

John M. Lakin, a former employe, of the Duhme Co., Cincinnati, who sold silverware for that firm for a long time, told the court that the usual procedure of purchasers was to look for the word "sterling" and nothing more. The goods of both Whiting companies were sold side by side by his employers. He thought silver sold no more readily by reason of the maker's mark.

The defendants then rested, and the plaintiffs again called their remaining witnesses.

Charles L. Beckwith, with J. H. Johnston & Co., 17 Union Square, a silver buyer for that firm, said he was familiar with the marks of both Whiting companies. He identified goods made by F. M. Whiting as having been mistaken as Whiting Mfg. Co.'s goods. Both makes of goods were sold side by side in Johnston & Co.'s store for years. That was the only instance where a confusion occurred. He found plaintiffs' goods the more salable.

Henry D. Christman, a salesman for Howard & Co., 264 Fifth Ave., identified a brush made by F. M. Whiting & Co., which he sent by mistake to Whiting Mfg. Co. for repairs.

Fannie T. Johnson, employed by Theo. A. Kohn & Son, 56 W. 23d St., testified that she had sent goods made by the defendants to the plaintiffs by reason of the similarity of the marks.

Annie A. Allen, buyer for the Liebman Co., of Brooklyn, testified that the firm never bought any goods from the Whiting Mfg. Co. Herman Liebman, of the same firm, was put on the stand and shown an advertisement in which his firm claimed to offer Whiting Mfg. Co.'s goods. He could not say whether the advertisement was authorized.

Chas. H. Fish, a salesman for the Whiting Mfg. Co., said that he had received several parcels of goods evidently intended for the defendants.

Several witnesses were called whose testimony was not admitted. Among these were employes of stores where F. M. Whiting Co.'s goods had been sold.

Wm. C. Collins, clerk with Whiting Mfg. Co., testified that a parcel of articles from Abraham & Straus was delivered to the Whiting Mfg. Co. that was intended for the F. M. Whiting Co.

The plaintiffs attempted to introduce evidence to the effect that the F. M. Whiting Co.'s goods were sold as "Whiting Co.'s" goods having all been ruled out by Judge Pryor, the evidence was closed. Before counsel summed up Judge Pryor announced that he thought there was an infringement of the trade-mark and perhaps of the trade-name, but said the question in the latter case was whether or not the defendants had the right to infringe and asked counsel to go into that point.

The summing up was not long. Louis C. Raegener, for the defendants, dwelt principally on the following points: That the Whiting Mfg. Co.'s mark was not a trade-mark, but a private mark; that the marks of the two firms were admittedly not the same, but only resemble each other when stamped in small size; that when knowledge of confusion from this fact was known to the defendant company, they discontinued the mark. It was not a "trade-mark case, but one of unfair competition;" but as no fraud had been shown the plaintiffs' case had no standing. He said there was no testimony to show that anyone had ever purchased the F. M. Whiting Co.'s goods under the impression that he was getting the product of the Whiting Mfg. Co. He said they would consent to an injunction against the mark without an accounting.

Ralph S. Rounds, for the Whiting Mfg. Co., presented a long argument on the question of damages. He also contended that while the widow and sisters of F. M. Whiting had the right to carry on the old name as a partnership, this did not give them the right to incorporate under it or adopt any name with "Whiting Co." in it for a corporate name, or permit them to change the old name to the F. M. Whiting Co. Judge Pryor said that it was his opinion then that the plaintiffs were entitled to an injunction against the griffin trade-mark, but were not entitled to an accounting. He did not think an injunction should issue against the defendants' use of the name, F. M. Whiting Co. He reserved decision, however, giving until Jan. 1, 1897, for counsel to submit briefs. He strongly advised that the case be settled out of court before it was submitted to him.

**Inability to Collect Causes Charles Harper to Assign.**

SALISBURY, Md., Nov. 26.—Charles Harper, jeweler, executed a deed of trust Monday to H. L. D. Standiford, of the law firm of Miles & Standiford, Princess Anne's. Harper's liabilities are about \$2,000, with assets about that amount. Inability to make collections rendered it impossible to meet pressing obligations.

SOLE AGENT FOR  
 AUDEMARS PIGUET & CO.,  
 JULES MONARD,  
 AGASSIZ WATCH CO.,  
 LONGINES WATCH CO.,

SPECIALTY  
 OF  
 COMPLICATED  
 WATCHES.

19

Maiden Lane, N. Y.



**"Most Profitable"**

IS THE VERDICT  
 OF JEWELERS  
 WHO HANDLE OUR

**Exclusive Lines.**

INLAID FURNITURE  
 OF ALL DESCRIPTIONS.

NOVELTIES IN  
 ART FURNITURE.

REPRODUCTIONS IN  
 EXQUISITELY HAND  
 CARVED FLEMISH OAK.

ART CABINETS  
 AND CABINET TABLES  
 IN MAHOGANY OR GILT.

ODD PIECES.

OAK AND MAHOGANY  
 FURNITURE.

HAND PAINTED  
 SOLID LEATHER SCREENS.

THE BEST.

THE FINEST.

**E. KAHN & CO., LTD.,** Manufacturers and Importers,  
 6 W. 15th STREET, NEW YORK.

LONDON: 6, 8 and 10 St. Andrews St., Holborn Circus, E. C.  
 117 Curtin Road and 57, 58, 59 and 60 Charlotte St., E. C.

PARIS:  
 6 Boulevard Voltaire.

# LUDEKE & POWER,

IMPORTERS OF

## Diamonds

AND OTHER PRECIOUS STONES.

Exceptionally Fine Brilliants, Rubies, Emeralds, Sapphires and Pearls

A SPECIALTY

23 John Street, New York.

ADOLPH LUDEKE.

CHAS. L. POWER.

## Holiday Fashions in Jewelry, Silverware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

Enameling is of frequent occurrence on odd and small pieces for the table.

\*

Card cases of Russian enamel are studded with small colored gems.

\*

Christmas gifts at small prices are afforded in a bewildering assortment of card and pin trays in bronze, silver, Russian gilt and fine porcelains.

\*

Ornate silver bowls are seasonable for the dining table, and are appropriately used for punch or as a centerpiece for flowers.

\*

Silver gilt and enameled calendar frames are in demand, so are all articles pertaining to the writing desk.

\*

Card cases and purses in snake skin and monkey skin are mounted in gold, in the red gold finish.

\*

Jeweled watches are attached to a short chatelaine composed of gems to match.

\*

A novelty in chatelaines is a linked gold chain about eight inches in length, to which is attached a crosspiece having five pendant short chains, on which are hung the usual articles.

\*

Very artistic are the Russian belt buckles with their colored enameling and colored jewels.

\*

Gold purses are still worn hung from a long neck chain.

\*

Coveted vinaigrettes have an open top of gold, in the center of which is set an amethyst or other colored stone.

\*

This is the season for bon-bon boxes and they are provided in a bewildering assortment in silver, gold, leather, and in fine china and glass.

\*

The sapphire, engraved with crest or monogram and mounted in massive gold setting, affords a desirable finger ring for men.

ELSIE BEE.

### Sheriff in Charge of W. J. Weichel's Store.

SCRANTON, Pa., Nov. 25.—William J. Weichel, who conducted a large jewelry store on Spruce St., failed Monday. The following executions were filed against him: Fred. Weichel, Jr., \$1,100; Gattle Brothers, New York, \$2,691.30; John Benore & Son, \$325; E. P. Weichel, \$1,500; Charles Robinson, trustee, \$334.34; M. J. Paillard & Co., New York, \$60.95; Miller & Peck, \$71.89; J. G. Bailey, \$63.38; John J. Fahey, \$2,000; Kate A. Weichel, \$1,164.

On these executions Weichel's store was closed, Monday night, by the sheriff, and his stock levied upon.

## ORDER NOW!

If your stock of  
DIAMONDS, DIAMOND JEWELRY  
and DIAMOND MOUNTINGS  
needs filling up.

## SELECTION PACKAGES

sent upon receipt of references. Large facilities to fill special orders for all grades of Gold and Diamond Jewelry.

The new Firm  
at the old Stand.

WILLIAM BARDEL,  
198 Broadway New York.

Always  
Something  
New

IN

Findings  
and Metal  
Ornaments

FOR

## JEWELERS.

SETTINGS, GALLERIES, RICH ORNAMENTAL DESIGNS, LINK  
BUTTONS, BELT PINS, ETC., ETC.

THOS. W. LIND,

67 Friendship Street,  
PROVIDENCE, R. I.

**J. F. Sturdy Celebrates his Golden Wedding.**

NORTH ATTLEBORO, Mass., Nov. 28.—The golden wedding of J. F. Sturdy and wife which took place on Thanksgiving Day was notable for more reasons than one. Mr. Sturdy is a pioneer of the jewelry business, and has been for nearly half a century a useful and respected citizen of the town.

Mr. Sturdy was the son of William Sturdy, whose history reads like romance. The real name of the father was John Jenkins. He was a Welshman who deserted from the British Navy at Palermo, Italy, and bought the papers of an American seaman who died shortly after. A little later he sailed for America and under the name of the American, William Sturdy, landed at Beverly, Mass., in 1809. From this place he made several voyages. He married a Miss Whittemore, of that town. Later when he gave up following the sea he joined her father in Attleboro. He died of typhoid fever in 1834, at the age of 41 years. He had 14 children, nine of whom are living, six sons and three daughters.

J. F. Sturdy is the oldest living son but one, and several of the boys have been prominent in the jewelry business. Mr Sturdy, in his boyhood resided on the Wilcox farm, but when he was eight years old his father moved to Blackstone, where he lived 18 years. In 1848 he joined his brother James in Providence in the manufacture of dies, and later of jewelry. In 1849 the firm of Draper, Sturdy & Co. was formed at Robinsonville, now part of

North Attleboro. It was composed of Herbert Draper, now dead, and J. F. and J. H. Sturdy. They introduced the manufacture of rolled plated jewelry into the town. Previous to their coming, the goods were cumbersome and heavy, but they revolutionized the trade by methods familiar now to every jeweler. In 1851 J. A. Mason, and later J. H. Perry and F. Doll were admitted to the firm. A year later Mr. Sturdy was in business alone. In 1879 his sons, H. K. and J. H. Sturdy, were admitted to the firm, and after an unusually honorable and successful career Mr. Sturdy retired three years ago. His sons continued the business as J. F. Sturdy's Sons. Ten years ago the fine shop which they now occupy in Falls village was built for them.

Fifty years ago Mr. Sturdy married Miss Elizabeth Knapp, at Cumberland Hill, R. I. Thanksgiving Day they gave a dinner party at Tillinghast's, in Providence, to 26 friends and relations, and kept open house in the evening. Numerous friends and relatives embraced the opportunity to grasp them by the hand and extend congratulations. The house was liberally decorated with beautiful chrysanthemums, refreshments were served and many useful presents received. The happy couple look back with just pride upon their long and useful wedded life, and forward with radiant hope to years of happy friendship and tender memories.

O. J. Shaw, of Ashley, Ind., has opened a jewelry store in Hamilton, Ind.

**The Case Against John Nelson Dismissed.**

PROVIDENCE, R. I., Nov. 28.—John Nelson, the North Main St. jeweler, was released from arrest to-day by Judge Douglas and the charge against him has at last been dismissed after having been more than two years in the courts.

The accusation against Nelson was that he bought some scrap gold that had been stolen from the shop of Waite, Thresher Co. by an employe, the purchaser knowing the same to have been stolen. There was unusual interest manifested in this case among the manufacturing jewelers from the fact that at about that time numerous concerns were losing scrap gold and silver of which the police authorities could obtain no clue, until Nelson's arrest. It was then stated that he was undoubtedly the fence where these stolen scraps were being handled.

At the time of his arrest Nelson was a member of the State Legislature from the Second Ward of this city but was defeated for re-election shortly afterwards on account of this stigma. Coincidental, Henry G. Thresher of the concern from which the gold was stolen, was also a member of the same branch of the General Assembly with Nelson, being elected from Lincoln.

R. W. Chamberlain, Marshalltown, Ia., has put a new plate glass front in his store and otherwise improved his establishment. He has the only exclusive jewelry store in that town, has a very large stock and does a large business.

**The Straus American Cut Glass.**

**"Sterling."**

THE word "Sterling" when designating quality stands for highest excellence and in this sense it most accurately describes the Straus Cut Glass.

In connection with Silver "Sterling" signifies a standard of 925 1000 fine. This is guaranteed on every piece of Silver Mounted Cut Glass sold by us.



Silver Mounted Cracker Jar. "Duchesse" Cutting.

All our Cut Glass is hand polished. No chemicals used.

**12  
New  
Cuttings  
This  
Year.**

The Straus Cut Glass is the first and only American Cut Glass used by H. I. M., the Czar of Russia, and greatly admired by his court.



TRADE-MARK.

**L. STRAUS & SONS,**

42, 44, 46 and 48 Warren and 116 Chambers Sts., NEW YORK.

Factory, Hoboken, N. J.

### Three Months' Exports to the United States of Jewelry and Kindred Lines.

WASHINGTON, D. C., Nov. 26.—The exports of jewelry and kindred lines declared for the United States as reported from Consular districts for the quarter ended June 30, 1896, are as follows:

#### ARGENTINE REPUBLIC.

*Buenos Ayres:* Ouyx, \$262.00

#### AUSTRALASIA.

*Brisbane:* Opals, \$2,434.80

#### AUSTRIA HUNGARY.

*Broom:* Glassware, \$1,569.02.

*Budapest:* Glassware, \$5,138.38; jewelry, \$11.37.

*Ilaid:* Glassware, \$117,854.95; porcelain and pottery, \$66,634.73.

*Prague:* Glassware, \$38,804.10; porcelain and pottery, \$12,109.74.

*Reichenberg:* Glassware, \$32,675.97; jewelry, \$77,106.17; porcelain ware, \$1,646.85

*Trieste:* Polishing earth, \$963.66.

*Venna:* Fans, \$7,776.72; glassware, \$40,446.74.

#### BELGIUM.

*Antwerp:* Diamonds, \$2,66,975.12; ivory, \$19,161.34.

*Brussels:* Earthenware, \$1,073.75.

#### BRITISH INDIA.

*Bombay:* Agra stoneware, \$72.00; curios, \$578.85; ivory ware, pottery, etc., \$198.90; mother-of-pearl shells, \$2,981.36.

*Karachi:* Ivory inlaid tables, \$110.75.

#### CANADA.

*Clifton:* Diamond ring, \$250.00.

*Toronto:* Curios, \$709.72; jewelers' sweepings, \$1,720.01.

*Montreal:* Clocks, \$459.23; jewelry, \$769.10; jewelers' sweepings, \$1,350.01.

#### CHINA.

*Canton:* Chinaware, \$3,630.06.

#### COLOMBIA.

*Panama:* Mother-of-pearl, \$9,431.88; tortoise shell, \$629.31.

#### DENMARK.

*Copenhagen:* Porcelain and terra cotta, \$2,457.82; silverware, \$135.87.

#### DOMINICAN REPUBLIC.

*Macoris:* Tortoise shell, \$403.39.

#### FRANCE.

*Bordeaux:* Earthen jugs, \$117.30.

*Boulogne-sur-mer:* Flint pebbles, \$854.77.

*Cannes:* Pottery, \$359.53.

*Caudry:* Fairy ceramic paving, \$233.42.

*Dieppe:* Pebbles, \$561.00.

*Limoges:* China, \$238,887.25.

*Marseilles:* Mosaics, \$2,987.45.

*Paris:* Art, works of (paintings, bronzes, statuary, and antiquities,) \$208,137.42; clocks and watches and materials for, \$28,495.87; glassware, china, earthenware, and files, \$65,643.67; jewelry and precious stones, \$331,674.53; optical and scientific instruments, \$83,602.58; Platinum, \$78,586.03.

*Rheims:* Chinaware, \$6,826.11; statuary, \$2,998.81.

#### GERMANY.

*Augsburg:* Watch mainsprings, \$2,676.72; glassware, \$16,004; statuary, \$1,421.24.

*Bamberg:* Chinaware, \$48,641.11.

*Berlin and Guben:* China and earthenware, \$9,638.30; glassware, \$9,784.70; optical and scientific inst \$25,699.60.

*Brake and Nordenheim:* Glassware, \$914.87.

*Bremen:* Glass and earthenware, \$4,775.57.

*Cologne:* Earthenware, \$28,420.80.

*Frankfort:* China, porcelain, and glassware, \$4,41.03; jewelry and silverware, \$1,713.83.

*Freiburg:* Clocks and parts of, \$4,054.95.

*Furth:* Mathematical and optical goods, \$4,450.82.

*Gera:* Chinaware, \$17,602.91.

*Glauchau:* China, \$8,823.25.

*Glauchau:* China, \$18,634.77.

*Hamburg:* Ivory raw, \$46,325.

*Ahl:* China, glass, porcelain, stone and earthen-

ware, \$13,416.68; glassware, watch and spectacles, \$9,517.37.

*Konigsberg:* Amber and ambroid, \$28,637.08.

*Leipzig:* Chinaware, \$1,176.20; instruments (musical, scientific, optical, surgical, etc.), \$16,695.68.

*Magdeburg:* Earthen and hollowware, \$2,084.03.

*Mayence:* Agate ware, jewelry and imitation jewelry, \$69,205.86; earthen and glassware, \$8,897.39

*Munich:* Porcelain paintings, \$804.73; statuary, \$1,782.38.

*Stuttgart:* Jewelry, \$2,666.73; watchmen's detectors, \$831.93.

*Weimar:* Optical goods, \$5,031.90; watches, \$1,349.37.

#### ITALY.

*Carrara:* Statuary, \$19,238.45.

*Florence:* Alabaster statuary, \$5,327; antiquities, \$3,474; bronzes, \$1,255; majolica ware, \$1,556; marble statuary, \$6,182; mosaics, \$1,022; porcelain ware, \$411.

*Genoa:* Earthenware, \$120.57; filigree, \$1,075.93; marble, works of \$145.27.

*Leghorn:* Statuary, \$721.43.

*Naples:* Antiquities, \$480.00; bronzes, \$737.54; eameos, \$409.95; jewelry, \$91.07; majolica, \$404.97; tortoise shell, \$568.93.

*Rome:* Bronzes, \$5,590.32; marble and terra cotta, \$2,867.96; bric-a-brac and curios, \$5,137.98; bronzes, \$856.50; marble statuary and pedestals, \$11,883.75; mosaics, \$624.12; porcelain and silver, \$114.65; silverware, \$27.81.

*Venice:* Antiquities, \$2,688.11; bronzes, \$746; carved wood, \$474.00; earthenware, \$365.76; furniture, \$7,096.65; ware, \$3,164.82; for mosaic, \$114.18; majolica, \$69.83; marble carved, \$131.81; shell work, \$105.29.

#### JAPAN.

*Kanagawa:* Curios, \$130,130.60.

*Osaka and Hiogo:* Curios lacquer ware, toys, bead screens and blinds, metal ware, ivory ware, cloisonne, etc., \$48,366.58; porcelain and earthenware, \$64,764.22.

#### MEXICO.

*Mezico City:* Antiquities, \$200.00; porcelain, \$106.00.

*Nogales:* Jewelry (returned), \$75.00.

*Paso de Norte:* Antiquities, \$107.00; earthenware \$5.00; opals, \$54.00.

#### NETHERLANDS.

*Amsterdam:* Antiquities, \$2,812.20; Delftware, \$966.94; diamonds, polished, \$30,108.16; diamonds, rough, \$156,429.82.

*Rotterdam:* Church symbols, \$1,521.92; earthenware, \$3,241.39; emery stone, \$1,756.08; silverware, \$1,832.

#### RUSSIA.

*Moscow:* Silverware, \$861.65.

*Riga:* Objects for divine service, \$503.18.

#### SPAIN.

*Seville:* Antiquities, \$218; earthenware, \$252

#### STRAITS SETTLEMENTS.

*Singapore:* Tortoise shell, \$1,823.1

#### SWITZERLAND.

*Aarau:* Scientific instruments, \$455.13.

*Berne:* Watches and watch material, \$2,490.12.

*Chaux-de-fonds:* Watches and watch materials, \$188,323.58.

*Geneva:* Watches and watch materials, \$25,740.90; music boxes, \$22,381.58.

*Urgue:* Catholic devotional articles, \$4,739.57.

*S. Gall:* Church articles, \$504.38.

*Winterthur:* Scientific instruments, \$803.06.

*Zurich:* Scientific instruments, \$143.20.

#### TURKEY IN ASIA.

*Beirut:* Antiquities, \$307.58.

*Jerusalem:* Mother-of-pearl articles, \$3,274.52; mother-of-pearl, \$109.16.

*Smyrna:* Emery stone, \$34,235.34.

#### UNITED KINGDOM.

*Birmingham:* Earthenware, \$3,697.46.

*Leip:* Polishing powder, \$2,044.66.

*Dublin:* Silverware, \$82.97.

*Glasgow:* Glass and glassware, \$325.20

*Huddersfield:* Clocks, antique, \$233.96.

*Kidderminster:* China and porcelain, \$1,049.08.

*Leeds:* Earthenware and bricks, \$8,073.95.

*Leith (Edinburgh):* Glassware, \$237.56.

*Liverpool:* Earthenware and glass, \$13,806.24.

*London:* Clocks and watches, \$12,622.22; glass, china and earthenware, \$41,664.72; precious stones, \$397,972.90; scientific and optical instruments, \$25,450.44.

*London:* Clocks and watches, \$11,547.01; emery, \$4,552.41; glass, china and earthenware, \$31,116.97; ivory, \$20,325.22; precious stones, \$585,302.51; scientific and optical instruments, \$21,215.56.

*Nottingham:* Earthenware, \$430.35.

*St. Helen's:* Earthenware and Glass, \$34,163.50.

*Sheffield:* German silver and silver, manufactures of, \$307.08; jewelry, \$161.93; pearl manufactures, \$2,436.78.

*Tunstall:* China, \$24,376.50; earthenware, \$945,859.47; parian, \$163.38.

### Who was the Indianapolis Jeweler who was Swindled?

INDIANAPOLIS, Ind., Nov. 27.—Nov. 23 word was received of the arrest in Pittsburgh of Jacob Donohue, alias William Thompson, for a swindle alleged to have been committed in Indianapolis, but as neither the Superintendent of Police nor any of the prominent jewelers had heard of the swindle, it is believed some mistake was made in locating the crime in this city. The story that came from Pittsburgh is as follows:

A man purchased a \$200 diamond ring, gave his check for the amount and left the ring to be reset. This gave the jeweler an opportunity to send it to the bank, after he had indorsed it, where he was told there were no funds to the credit of the drawer, William Thompson. Upon returning for his purchase Thompson was told that the bank had refused to cash his check. He expressed great surprise until, on looking at the check, he explained that he had carelessly drawn a check on the wrong bank.

Paying the \$200 from a large roll of bills, he left the store with the diamond ring and the check, which was no longer worthless since it bore the indorsement of a prominent jeweler, and it is claimed Thompson easily got it cashed at one of the large dry goods stores.

F. M. Herron and Julius Walk, two of the largest jewelers, had heard nothing of the affair and discredited the story, both believing that the jewelers are too friendly not to protect one another from such crooks. If the fraud was worked in this city neither the jeweler nor the dry goods dealer has acknowledged it.

### The Death of Louis F. Kiefer.

INDIANAPOLIS, Ind., Nov. 25.—Nov. 22 Louis F. Kiefer, one of the oldest jewelers in the city, died at his home on N. Delaware St. He was born 79 years ago in Bavaria, where he learned the watchmakers' and jewelers' trades. In 1837 he came to America and located in Ohio, first in Miamisburg and then in Dayton. Thirty years later he removed to Indianapolis and opened a jewelry shop on Washington St. His two sons, Louis A. and Charles J. Kiefer, learned the trade from their father, and under the firm name of L. F. Kiefer & Sons, have carried on the business at 95 N. Delaware St., although some years ago the senior member of the firm retired from active business on account of failing health. Mr. Kiefer leaves a wife, two sons and a daughter.

F. M. Crain, of the jewelry and drug firm of Crain Bros., Redfield, S. Dak., has paid off two real estate mortgages.

**Revisions of The Jewelry Tariff Desired by Eastern Manufacturers.**

NORTH ATTLEBORO, MASS., Nov. 28.—Business continues good, and while the manufacturers are doing all they can to reap the benefit of the increased trade the tariff question is the most prominent with the jewelers and bids fair to be until settled. The committee met on the evening of the 24th. The committee have been gathering specimens of all the articles which compete with our manufactures under the present tariff. They have also been investigating the subject of wages, and find that at the American rate it costs double to manufacture what it does in Europe. A few more facts will be collected, and then the manufacturers will be called together for action. The tariff committee aim:—

- 1st. To secure a proper classification.
- 2d. To determine a protective rate based on the difference in the cost of labor.
- 3d. To have the classification so explicit that the custom officers appointed to administer the tariff law cannot err in classifying the goods.
- 4th. To secure the incorporation of this classification and rate in any tariff bill that may be enacted by the coming Congress.

The traveling salesmen of all the manufacturing houses in the country will have the above sent to them and be kept informed of future action.

**Fuller Details of the Bold Robbery at Clemens Oskamp's.**

CINCINNATI, O., Nov. 28.—The robbery of the store of Clemens Oskamp was one of the most daring perpetrated in this city for some time. The theory of the police is that the thief was a novice or he would have got away with the goods. He evidently lost his nerve and seemed to want to get rid of them as soon as he got them. Thirty minutes after they were stolen they were brought back to the store.

The arrangement of the showcases in Oskamp's store gives every opportunity for a sneak job, as there is a space between the front crescent and the long cases that run back to the rear of the store, and only a silver bar divides the way. It was the noon hour and only two clerks were in the store, and these were engaged with customers in the back part. They noticed the man as he came in, but he seemed to be waiting, and they paid no further attention; he watched them and when the chance came it was the work of a moment to reach over the bar and let down the slide and grab the tray of diamond rings nearest. He then silently walked away. The nearest clerk looked up and noticed the slide was down and came forward to find a tray gone. He ran out and gave the alarm, but the man mixed in the great crowd that thronged the thoroughfare and was lost to sight.

The police department was immediately notified and a great clamor raised and in the midst of the excitement a clerk of the Western Union Co. entered the store with the tray of rings intact. The man had run in the building to the third floor and, throwing his mackintosh over the tray on the floor of the toilet

room, ran down stairs and got away. So many people are in the building that he was not noticed and no one could give any description of him. It is thought if he had been a professional he would have taken the rings from the tray, for every thief knows how the rings are fastened in, but it was evident he could not get them out and threw them down in desperation.

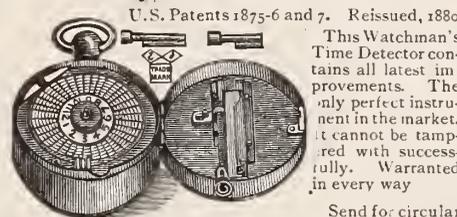
The police have followed every clue, but have not struck the right one yet, and the man is still at large. The young man who returned the tray was presented by the firm with a gold watch and chain and a check for \$50.

**Smashed Jeweler Welf's Window So as to be Arrested.**

CLEVELAND, O., Nov. 26.—At three o'clock yesterday morning a patrolman met George Campbell, aged 23 years, who claimed Detroit as his home. Campbell surprised the patrolman by saying that he wanted to be placed under arrest and sent to the penitentiary for three years. He explained that he had no friends and could not obtain work of any kind. The patrolman considered this a peculiar request but advised the young man to not give up hope. Campbell, however, was determined to be arrested, so he left and turned down Bond St. He picked up a stone and hurled it through the show window of Henry Welf's jewelry store, and then awaited his arrest. The policeman hearing the crash hastened to the scene and placed Campbell under arrest on the charge of destroying property.

In police court he told Judge Fridler that he wanted to be sent to the workhouse for several years—as he could not obtain work. The Judge informed him that he could not give him a workhouse sentence on that charge and fined him \$15 and costs. Campbell, however, gained his point for, having no money to pay his fine, he will have to work it out in the institution to which he wanted to be sent. Mr. Welf received no loss aside from the glass.

**Watchman's Improved Time Detector  
12 and 24 Different Keys with  
Safety Lock Attachments.**



U. S. Patents 1875-6 and 7. Reissued, 1880  
This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.  
Send for circular  
**E. IMHAUSER, 206 B'way, New York, U. S. A.**



**The New 12 Size Trenton Watches,  
IN 5 YEAR FILLED OR SILVER CASES,**

**Sell at sight. Ask your jobber for them.**

We make other sizes also, containing the greatest value for the least money.

**TRENTON WATCH CO., TRENTON, N. J.**

**Last Week's Arrivals.**

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: E. D. Mix, Albany, N. Y., New Amsterdam H.; A. L. De Roy, Pittsburgh, Pa., Colonnade H.; J. Shaefer, Pittsburgh, Pa., Westminster H.; J. D. Ryan, Middletown, Conn., Normandie H.; J. S. MacDonald, Baltimore, Md., St. Denis H.; T. J. Mooney, jewelry buyer for John Wanamaker, Philadelphia, Pa., St. Denis H.; J. Gansl, Grand Folks, N. Dak., Sturtevant H.; F. M. Sproehle, Chicago, Ill., Park Ave. H.; D. Rosenstock, Baltimore, Md., Sturtevant H.; F. C. Ross, Bay City, Mich., St. Denis H.; M. Timpone, Troy, N. Y., Grand Union H.

A general assignment for the benefit of creditors, whether valid or not, is not ground for attachment against the assignor, unless it is executed with a specific intent to defraud.

An agent selling on commission cannot recover damages for failure to fill his orders, unless he shows the orders were for sales to persons to whom, under his contract, he had a right to sell.



**QUICK SELLERS.....  
IN STERLING SILVER  
ARE MADE BY  
CODDING BROS. & HEILBORN,  
North Attleboro, Mass.**

**Providence.**

All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.

**BUSINESS CONDITIONS.**

Most of the manufacturers in this vicinity are enjoying a sufficient revival of business to necessitate running full time, and all are correspondingly happy. The orders are generally in small quantities for the holidays, but in the aggregate they make a very satisfactory showing on the day books. Collections are reported as being difficult although there now appears to be golden linings to the threatening clouds of adversity that have overshadowed the jewelry trade for so many months. Everything seems to point to a prosperous year during 1897, and all the manufacturers are making preparations.

Robert E. Budlong has given a mortgage of \$1,000 upon real estate in Cranston to Harriet A. Salisbury.

James Dickerson has been appointed by the Municipal Court as administrator of the estate of his late brother, Alfred E. Dickerson.

Mary J. Marcy has been appointed by the Municipal Court as administratrix of the estate of Frederick I. Marcy; bonds, \$2,500, Albert W. Smith becoming the surety; appraisers, John W. Williams, John M. Buffinton and Charles H. Baker.

The firm of Place, Peterson & Co., having been dissolved by the death of Louis Vaughn, the surviving partners, Oscar E. Place and

John P. Peterson, have formed a new partnership and will continue the business at the old location, 144 Pine St., under the same firm name.

During the past week the following called upon the retail trade in Providence: Mr. Barnum, Shafer & Douglas; Mr. Cohen, for David Marx; Mr. Buffum, D. C. Percival & Co.; Mr. Ellott, Smith & Patterson; Mr. Meyers, Ollendorff Bros.; and representatives of Robert Gatter and Joseph H. Fink & Co.

Thanksgiving Day was generally observed here. All of the shops were closed down for the day, and many firms presented their employes with turkeys to the married ones and greenbacks to the unmarried. Heading the list in this joyous annual custom were J. W. Richardson & Co., who were among the pioneers of the custom, and have followed it for 33 successive years. Among other firms making similar gifts were Fletcher, Burrows & Co., Tillinghast & Albro, John Austin & Son, Fessenden & Co., A. Holt & Co., George W. Dover, S. K. Merrill & Co., and Hutchison & Huestis.

John H. Bens thinks that his brother, William, with whom he is associated in the manufacturing jewelry business at 107 Friendship St., this city, is not doing the square thing by him, and he wants William to be made to give an account of his transactions. To that end John has filed in the Appellate Court, through Judge Rueckert, a bill in equity, praying that a receiver of the concern be appointed and its affairs searched into. The trouble, it is said, has been brewing for a good while. John

claims that William has arrogated to himself the control of the works, and has not rendered a satisfactory explanation of his dealings in that position. William's version is as yet withheld by him.

**Philadelphia.**

John Ripplee, who formerly conducted a jewelry store in Philadelphia, has written to his friends from Washington State.

Upwards of 10,000 souvenirs were given away last week by the managers of the Pure Food Exposition. The souvenirs were manufactured by Sackett & Co.

The co-partnership existing between Messrs. Beath and Joralemon, lapidists and jewelers, was dissolved by mutual consent on Nov. 23. The business will be continued at 129 S. 12th St. by James W. Beath.

In Quarter Sessions Court No. 1, Nov. 23, Charles Street was convicted of attempted larceny and entering the store of S. Kind & Co., with intent to steal. Sentence was deferred pending an investigation into the defendant's previous life. The prisoner admitted breaking the bulk window in the store, but said he did so, not with any intent to steal, but with the sole aim of being arrested and committed to prison for a few months.

**Springfield, Mass.**

J. Edward Pope, an eye specialist from Boston, has opened an office in the Evans House block.

**Artistic Novelties in Sterling Silver ...FOR THE HOLIDAYS... AT POPULAR PRICES.**



These are only a few of our leading "Sellers" for the Live Jeweler. A complete line of Sterling Silver Novelties. A TRIAL ORDER SOLICITED.

**S. C. POWELL,**  
51 Maiden Lane, - - NEW YORK.

Charles Rogers has re-considered his decision not to again be a candidate for the Board of Aldermen and was renominated at the recent Democratic municipal convention.

A. A. Bush, who keeps a jewelry store on Worthington St., was arrested one night recently while trying to dispose of some old jewelry. It was thought that the jewelry might have been stolen and as Bush was drunk at the time he was taken into custody. He was arraigned on the charge of drunkenness and although he protested that he was sober, the Judge told him that he thought that the officer was more competent to judge than the prisoner, but as it was Bush's first appearance in court, his case was continued for sentence. The officers were unable to discover where the jewelry came from.

**Canada and the Provinces.**

C. A. Wismer, Pictou, Ont., is commencing business.

J. J. Bart & Co., curios, etc., Victoria, B. C., have discontinued business.

Jas. McDougall, who recently sold out at Richibucto, N. S., has removed to Greenville, Me.

The wife of S. T. Vanstone, Palmerston, Ont., has presented that happy jeweler with a daughter.

Geo. W. Swatman, Arnprior, Ont., has assigned to J. E. Thomson after having been in business since 1889.

N. Courtmanche, jeweler, of Waterloo, Que., has decided to remove to Lake Megantic, after Jan. 1, where he intends to start business.

Robt. Woodrooffe, jeweler, Woodstock, Ont., died Nov. 19, from paralysis. He was 77 years of age, and had resided in Woodstock since 1864.

Alfred Eaves, wholesale jeweler, Notre Dame St., Montreal, Que., is a creditor of the estate of Nelson Laviolette, assigned. Amount \$200.

Salem Elias, Jos. Horrik, Naif Abohaim and Canaan de Cazon have registered as proprietors of the firm of Elias, Salem & Co., fancy goods, etc., Quebec.

Mrs. C. W. Attwood, trading as J. Attwood, jeweler, Hamilton, Ont., has had the bailiff in possession. Her removal of the stock to her residence was noted Nov. 18.

Wm. E. Mahoney, whose assignment was noted Nov. 18, has assigned to his father, W. G. Mahoney, Halifax, for benefit of creditors. The assignment covers his stock in trade and personal property.

It is stated on good authority that when the trunk of Enoch Arms, an itinerant clock repairer, who was killed by a train while walking on the track near Ingersoll, Ont., last July, was opened, \$1,400 in cash was found in it.

The fire that broke out at the residence of W. H. Asselstine, Carleton Place, agent C. P. R. Telegraph Co., whose jewelry store is in connection with the house, occurred about five o'clock, Nov. 14. The dining room and kitchen furniture were burnt, and his jewelry, and telephone and telegraph instruments were badly damaged.



THIS TRADE MARK MEANS THAT EVERY ARTICLE UPON WHICH IT IS STAMPED, IS **925-1000 PURE SILVER.**

IT ALSO MEANS THAT GOODS SO STAMPED ARE NOT SOLD TO DRY GOODS OR DEPARTMENT STORES, BUT ARE CONFINED TO THE LEGITIMATE JEWELRY TRADE.

NEW YORK,  
CHICAGO,  
SAN FRANCISCO.  
WORKS, PROVIDENCE.

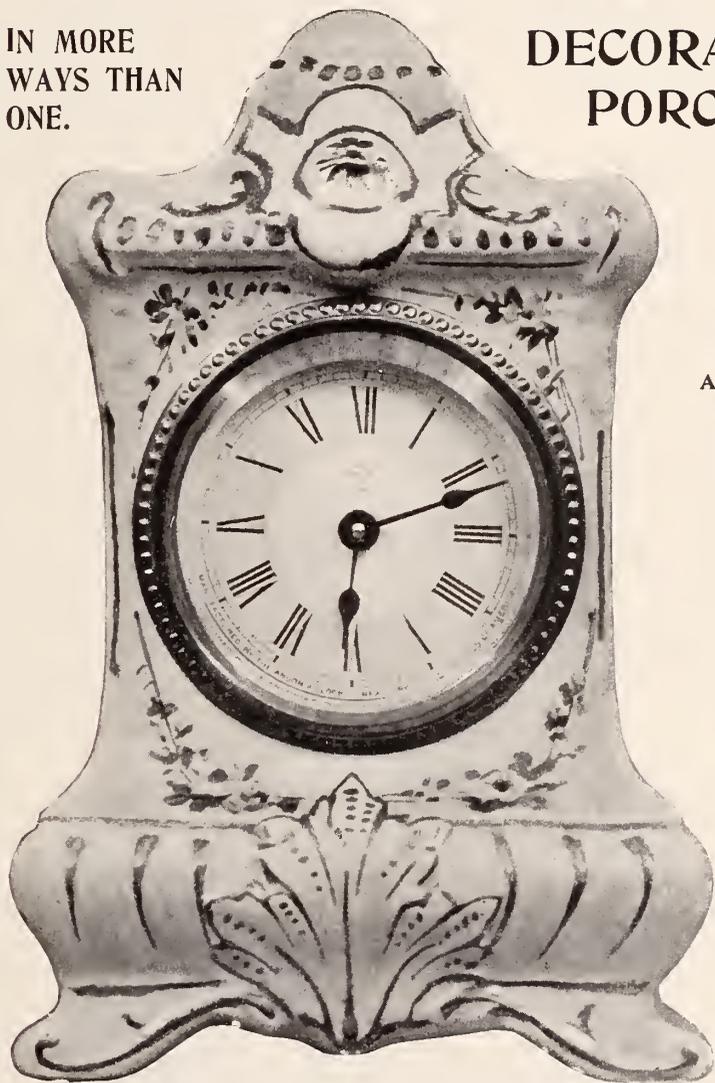
**Gorham Mfg. Co.,**

SILVERSMITHS.

**...SOMETHING THAT GOES**

IN MORE  
WAYS THAN  
ONE.

DECORATED  
PORCELAIN  
CLOCKS.



SIZES,  
5 1/2 to 6 1/2 inches.

SIX  
Assorted Shapes and  
Decorations for  
**\$6.00 CASH**  
For the Lot.

Good One-Day  
Movement.

Send Cash with  
Order.

Send \$25.00 for a package of our Art China Hand Painted Novelties. Sure sellers. Prices range from 75 cents each to \$2.00 in this assortment. Inquiries cheerfully answered.

**Levy, Dreyfus & Co.,**

9 and 11 Maiden Lane,

NEW YORK CITY.

• • BUY OF THE MAKERS • •



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**T**RAVELING men in Indianapolis, Ind., just prior to Thanksgiving were: Daniel Weil, Buffalo Jewelry Co.; B. J. Mosier, Niagara Silver

Co.; W. M. Price, Bates Bros.; Harry Bliss, Gorham Mfg. Co.; Mr. Jenks, for A. Zahn; Alfred Varian, Dennison Mfg. Co.; J. J. Sommer, Totten & Sommer Co.; Wm. J. McQuillin, Hodenpyl & Sons; Geo. Fox, Fox Bros. & Co.; Mr. Carpenter, F. M. Whiting Co.; I. R. Theise, for I. M. Berinstein.

S. Glenn Walmsley, representative of Tenner & Baum, New York, who was in a Baltimore sleeper in the wreck last week near New Brunswick, on the Pennsylvania Railroad, escaped unharmed.

The travelers in Kansas City last week were: Frank F. Gibson, for Wm. Kinscherf; I. R. Theise, for I. M. Berinstein; L. E. Smith, M. B. Bryant & Co.; L. F. Clark, W. F. Cory & Bro.; A. J. Sherrard, Enos Richardson & Co.; Clarence Pettit, Hayden Mfg. Co.; Steve Smith, Henry Williams & Co.

In Philadelphia, Pa., the following representatives of the trade were seen last week: W. J. Lane, Geoffroy & Co.; W. A. Wiechmann, Wood & Hughes; Mr. Morss, R. Blackinton & Co.; Mr. Squire, E. Ira Richards & Co.; G. B. Osborn, William Smith & Co.; Arthur Lape, Simpson, Hall, Miller & Co.; Frank I. Locklin, Unger Bros.

Eddy C. Barnes, aged 34 years, of Southington, Conn., a well known traveling salesman for E. Miller & Co, Meriden, died Saturday night in a hospital in Philadelphia, of malignant diphtheria. His case was so violent and terminated so quickly that his friends were unaware of his illness. His father went to Philadelphia Sunday to bring the body home for burial. Barnes was a member of one of the most prominent and respected families of Southington. He leaves a widow and one child.

Traveling representatives in Boston, Mass., the past week included: E. A. Woodmaney, Potter & Buffinton; Mr. Crippen, Bates & Bacon; Charles Keller, Keller & Untermeyer Mfg. Co.; Charles Ripley, Watson, Newell Co.; E. H. Cox, Sussfeld, Lorsch & Co.; F. S. Gillert; Mr. Sturdy, J. F. Sturdy's Sons; C. H. Peckham, E. Aug. Nereshheimer & Co.; Mr. Steere, Arnold & Steere; L. S. Lewis, Randel, Baremore & Billings; Benjamin Griscom, Bipart & Co.; Mr. Henderson, Enos Richardson & Co.; Edward B. Frandly, Elgin National Watch Co.; A. L. Stearns, Roy Watch Case Co.; A. R. Weisz, Illinois Watch Case Co.; A. W. Pierce, Winsted Optical Co.

Traveling men who have recently visited Louisville, Ky., have been: L. F. Clark, W. F. Cory & Bro.; W. S. Strauss, Jacob Strauss & Sons; Thomas E. Rogers, Hayes Brothers; L. J. Hendricks, Jewelers' Mfg. Co.; Charles J. Rauch, L. H. Keller & Co.; W. D. Port; Coddling Bros. & Heilborn; M. W. Smith, Kent & Stanley Co., Ltd.; Mr. Foster, Unger Bros.; Mr. Crane, Mandeville, Carrow & Crane; M. Stein, Wendell Mfg. Co.; Frank Stanborough, Carter, Hastings & Howe; William Pfeuger, Jos. Noterman & Co.; C. L. Joralemon, Joralemon & Ingraham; Marx Arnstein, Arnstein Bros. & Co.; C. Hoffman, Ansonia Clock Co.; Robert Welch, Welch & Miller; Mr. Martin, Eichberg & Co.; I. Guntzberger, Dattelbaum & Friedman; Maurice Rosenbaum, B. H. Davis & Co.

The following traveling salesmen recently passed through Detroit, Mich.: Frederick J. Essig; Theodore Wagner, for R. A. Breidenbach; Mr. Gallagher, Sinnock & Sherrill; Herbert Bliss, Bliss Brothers; Joseph Fowler, Fowler Brothers; Mr. Moorhead, R. L. Moorhead & Co.; Mr. Bergen, Edward Todd & Co.; H. B. Bliss, Gorham Mfg. Co.; F. H. Carpenter, Alfred H. Smith & Co.; Harry Osborne, Howard Sterling Co.; William W. Middlebraok, B. A. Ballou & Co.; L. Harry Wilcox, Wilcox & Evertsen; George W. Bleecker, the Bassett Jewelry Co.; B. E. Osgood, F. L. Shepardson & Co., New York Mutual Optical Co. and Peckham Seamless Ring Mfg. Co.; J. E. Simonson, A. J. Hedges & Co.; H. S. Dinkelspiel, Koch, Dreyfus & Co.; and A. D. Engelsman, Goodfriend Brothers.

Travelers in St. Louis, Mo., last week were: S. C. Eppenstein, M. C. Eppenstein & Co.; Thos. E. Rogers, Hayes Bros.; Simon Sichel, Eichberg & Co.; Fred. Kaufman; S. K. Jonas; Clarence Pettit, Hayden Mfg. Co.; John A. Abel, Lewis, Kaiser & Luthy; Louis E. Fay, H. A. Kirby Co.; R. G. Monroe, for Wm. Scheer; Mr. Bennett, J. Bennett & Son; C. O. Hartung, Sussfeld, Lorsch & Co.; H. Rowbotham, J. Muhr & Bro.; F. Heffron, Riley, French & Heffron; Mr. Hammel, Bausch & Lomb Optical Co.; Mr. Adler, B. L. Strasburger & Co.; Ad. Rosenthal, for Wm. Link; Chas. Perret, Jules Racine & Co.; Mr. Sommer, Totten & Sommer Co.; Thos. H. B. Davis, Middletown Plate Co.; Albert Block, for Philipp Thoma; J. E. Simonson, A. J. Hedges & Co.; A. Kingsland, Reeves & Silcocks; Lewis P. Cook, J. F. Fradley & Co.; J. Bernstein; A. J. Sherrard, Enos Richardson & Co.; R. Merker, Merker Pocket Book Co.; Fred. M. Wheeler, Dominick & Haff.

Traveling men in Pittsburgh, Pa., last week were: Frank E. Whitmarsh, Derby Silver Co.; Nathan I. Durlach, Durlach Bros.; S. Heller, L. Heller & Son; Adolph Engelsman, Goodfriend Bros.; Moe Gattle, Gattle Bros.; James E. Blake, James E. Blake & Co.; Wm. Schloss, Follmer, Clogg & Co.; C. A. Boynton, Wm. B. Kerr & Co.; Sam H. Fink, Fink, Bodenheimer & Co.; S. L. Barbour, Barbour Silver Co.; Charles A. Gallagher, Sinnock & Sherrill; C. H. Higbee, Potter & Buffinton; Gus Hofman, Ansonia Clock Co.; H. C. Kingman, Arnold & Steere; C. A. Russell, Irons & Russell;

Mr. Greene, A. A. Greene Co.; Ed. A. Manheimer, Illinois Watch Case Co.; Fred. Crane, Mandeville, Carrow & Crane; E. Biny, Biny, Dreyfus & Co.; F. H. Carpenter, Alfred H. Smith & Co.; A. H. Vorster, Glaenger Frères & Rheinbolt; Mr. Smith, Holmes & Edwards Silver Co.; George Goldberg, W. & S. Blackinton; I. C. Nicholson, Flint, Blood & Co.; L. Bedichimer, for I. Bedichimer; J. E. Simonson, A. J. Hedges & Co.; C. B. Burgess, F. M. Whiting Co.; E. S. Goodwin, Clogg, Butts & Co.; H. B. Bliss, Gorham Mfg. Co.; Mr. Foster, Unger Bros.; John A. Abel, Lewis, Kaiser & Luthy; John Sisson, R. Wallace & Sons Mfg. Co.; Lewis P. Cook, J. F. Fradley & Co.; Charles Perret, Jules Racine & Co.; A. D. Giannini, Wilcox Silver Plate Co.; A. S. Holly, Towle Mfg. Co.; C. N. Perley, Alling & Co.; W. J. Lane, Geoffroy & Co.; E. P. Tiffany, F. H. Sadler & Co.; R. J. Marsh, C. A. Marsh & Co.; Harry Wilcox, Wilcox & Evertsen; L. F. Clark, W. F. Cory & Bro.; Thomas E. Rogers, Hayes Bros.; George W. White, William S. Hicks' Sons; Jos. J. Sideman, Ferd. Fuchs & Bros.; Robert Welch, Welch & Miller; Edgar L. Brown, Riker Bros.; Geo. R. Angus, Goodnow & Jenks; John H. Thompson, for William Link; Frank L. Wood, Carter, Hastings & Howe; Charles E. Dorr, Gorham Mfg. Co.; C. M. Dillon, Meriden Cutlery Co.; M. L. Jacoby, Providence Stock Co.; Ernest Block, W. & S. Blackinton; Mr. Krugler, H. H. Curtis & Co.; Mr. Klipper, Hipp, Didisheim & Bro.; H. B. Richardson, G. A. Dean & Co.; Stephen Kent, Wm. H. Ball & Co.; John Lunn, Snow & Westcott; A. W. Atwater, Jos. Fahys & Co.; W. J. Miller, Seth Thomas Clock Co.; representative of Earl & Co.; Max Freund, Monroe Engelsman and Wm. Matschke, a trio of importers.

The 5,000-mile book is dead. That is, for the time being. The Chicago Central Passenger Committee conference recently also killed the 3,000-mile book scheme, but the Big Four, the Monon, the B. & O. west of Pittsburgh, the B. & O. S. W., the C. & O., and some smaller lines will take independent action and issue a 3,000-mile book good over their lines. The Committee on Organization declined to have anything to do with the 5,000-mile project. The question now asked is, where was Mr. Ford, of the Pennsylvania, in this fight? Was he for the 5,000-mile book or did he jump in and try to get what the Big Four has been calling for? The Big Four, it can be stated, was in favor of a book of less than 5,000 miles. The C., H. & D. people were not in love with the "long and costly book," and the B. & O. S. W. has been in about the same position as the C., H. & D. The compromise proposed probably would have been acceptable all around, but the "powers that be" in Chicago declined to "lengthen" the 1,000-mile book, and so the roads first named above, it is given out, will do a little issuing on their own account. The Cincinnati contingent of passenger men returned last week, with an exception or two. General Passenger Agent J. M. Chesbrough, of the B. & O. S. W., having gone to St. Louis. The much-talked-of mileage question seems

in statu quo for a time at least. The committee decided to place the power of issuing clergymen tickets for the next year in the hands of Commissioner Donald. The same method of handling the business has been in vogue with the Western Passenger Association during this year.

Among the travelers favoring Syracuse, N. Y., trade with a call the past week were: Dayton F. Reed, Follmer, Clogg & Co.; W. H. Carroll, Rest Fenner Smith Co.; A. D. Fichenor, Kremantz & Co.; P. M. Layman, Riker Bros.; James A. Cheney, Ludwig Nissen & Co.; Anson D. Manning, D. Wilcox & Co.; W. K. Shute, Day, Clark & Co.; H. A. Broad, The Townsend, Desmond & Voorhis Co.; Tom Burke, Hunt & Sullivan; W. J. Carrow, Mandeville, Carrow & Crane; M. Kohn, Woodside Sterling Co.; Harry W. Frohlichstein, Henry Froehlich & Co.; Frank G. Moyer, American Watch Case Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; C. W. Battey, Waite, Mathewson & Co.; Charles S. Isabel, L. Strasburger's, Son & Co.; Leon Schwab, New Haven Clock Co.; Mr. Jacoby, Providence Stock Co.; M. Hammel, Keller, Ettinger & Fink; Mr. Van Pelt, for S. Lindenborn; Dan. F. Pickering, Pickering & Quintard; Mr. Caldwell, Plainville Stock Co.

#### Salesman Drury's Story of a Lost Diamond Case.

WHEELING, W. Va., Nov. 28.—Quite an excitement was occasioned this afternoon at the McClure house when it was announced that Edwin Drury, a traveling representative of the Non-Retailing Co., Lancaster, Pa., had lost or been robbed of his sample case containing some small diamonds. Every one about the hotel instituted a rigid search, and an hour or so later the case was found in the billiard room by Frank Delaplain.

Mr. Drury writes THE CIRCULAR as follows:  
WHEELING, W. Va., Nov. 28, 1896.

Editor of THE JEWELERS' CIRCULAR:

After dinner I sat in the billiard parlor (which is part of the office), smoking my pipe and watching a game of billiards. A collie dog was trying to scratch its back, and I assisted it; in so doing, a small case worked out of my pocket containing a few small diamond rings. I arose and went to J. W. Grubb's jewelry store, meeting on the way the gentleman who went to where I had been sitting and found the case. About the time he opened it I was back and claimed the goods, gave him a five and the case was settled.

EDWIN W. DRURY.

A. H. Martin, Endfield, N. H., has been sold out by assignee for 32 cents on the dollar.

The first meeting of creditors of D. Suter & Son, jewelers, Swanton, Vt., was held at St. Albans, Nov. 18, and Henry A. Burr, Jr., was elected assignee.

The wholesale and retail stock of Henry Welf, Cleveland, O., who assigned in October, is being sold at administrator's sale, and the business will be closed up.

#### The Failure of Jos. Seymour, Sons & Co.

SYRACUSE, N. Y., Nov. 28.—Papers filed in the County Clerk's office yesterday and to-day indicate the failure of one of the oldest houses in the city, that of Joseph Seymour, Sons & Co., manufacturers of silverware. The first important document to find place in the Clerk's office was a bill of sale from the firm to the Salt Springs National Bank, covering all machinery, boilers, engines, etc., contained in the factory in Montgomery St., and all accounts, notes and bills receivable. The bill is signed by George D. Cowles, as president of the concern. The consideration named is \$2,500. The bill is dated Nov. 17, but was not filed until yesterday afternoon.

There was also filed a mortgage from the company to the bank for \$10,500 covering the factory property, described as lots 12 and 13, block 112, subject to a prior mortgage of \$3,500.

That there is to be some trouble in the company's affairs between creditors was indicated to-day when there was placed in the hands of the sheriff attachment papers in behalf of the State Bank of Syracuse. By these papers the sheriff was directed to attach the real estate of George D. Cowles and Mrs. Frank Comstock, both of whom are stockholders, and the former president of the Seymour company. It is understood that Mr. Cowles's interest in the concern is about \$5,000 and Mrs. Comstock's somewhat less than that amount. The grounds of the attachment cannot be learned.

It was learned later that the ground for the attachment in the case of President Cowles was set forth in the papers as misrepresentation and the further allegation that he is about to transfer his real estate. The property attached is the Cowles homestead in Court St. and the farm in Bellevue Ave. Mrs. Comstock's property is attached on the ground that she is a non-resident, now living at Dresden. Her dwelling in the Third Ward is attached. The indebtedness of the Seymours to the State Bank is about \$20,000.

The business conducted by Joseph Seymour, Sons & Co. was founded in 1848 by

Joseph Seymour, who began the manufacture of silverware at that time in this city. He was successful in his business and later took his three sons into partnership. In 1879 the firm bought out the retail jewelry business of D. Valentine in the White Memorial building, where ever since and until last May the leading jewelry business in the city was conducted by the firm. Then the stock was removed to the Kirk building, where it has been closed out slowly. Joseph Seymour, the senior member of the firm, died eight years ago, and after his death the business was reorganized. Besides his three sons—Edwin G., Charles H., and Joseph Seymour, Jr.—George F. Comstock, Jr., was a partner. Upon the reorganization into a joint stock corporation with a capital of \$80,000, George D. Cowles, a son-in-law of the elder Seymour, became a partner. Later, on the death of Mr. Comstock, Mrs. Comstock assumed the latter's interest.

Last July the firm represented that their liabilities were \$6,200 for merchandise and that they owed \$13,000 to banks secured by indorsements. They had, they claimed, stock worth \$30,000 and accounts of \$7,000, besides real estate for which they had refused \$27,000.

#### Syracuse.

E. S. Labberdee, Gouveneur, and T. W. Rowe, Earlville, were in town replenishing stocks last week.

Deputy Sheriff Whittie Friday afternoon sold the stock of Abram Lewis. Elizabeth Cohen, who is a judgment creditor, bid in the property for \$5,300.

In Special Term on Friday morning there was a discussion in regard to the order to be entered in the case of John Dunfee against Abram Lewis, jeweler, in which Justice McLennan decided that the judgment of Max Rubenstein should be set aside. The Court thought that the order would have no effect as to the other judgment creditors; in other words, that the Rubenstein judgment was just as good, as far as any one save Dunfee was concerned, as it ever was. The order was not entered and will be disscussed further.



## RIGHT IN IT!



"Quick Sales;  
Large Profits."

JEWELERS  
WHO HANDLE

STERLING SILVER  
MOUNTED

## Dog Collars.

Millions of Dog Collars are sold every year. Jewelers can sell some of these millions and make big money. For **Fine Dog Collars** people look to the Jewelry Store. Write to

I. BREMER,

Dog Outfitter,

Dog Collars Mounted in Every Metal.

44-46 Duane St., New York.

**Trade Gossip.**

E. A. Wood, representing the J. B. & S. M. Knowles Co., Providence, R. I., is still in New York. His headquarters are at the Bartholdi hotel, 23d St. and Broadway.

An order for a gold chain purse, valued at \$300 has just been filled by S. C. Powell, 51 Maiden Lane, New York. The purse is a very fine piece of work, designed by Mr. Powell himself. A 1½ karat diamond is set in the cap.

Geo. H. Rosenblatt, 202 Broadway, New York, shows a novel line of goods consisting of pins and lapel and cuff buttons, decorated either with the pictures of prominent Cuban patriots or merely the Cuban flag. The goods are made in both silver and plate.

An International Sunday-School pin is a novelty shown by C. W. Little & Co., 32 Cortlandt St., New York. The pin is cleverly designed, showing, encircled by a wreath, a cross, crown and Bible, with the initials "S. S." (Sunday-School). It is to be had in both gold and plate.

"The Snow White" is a new paper to which the attention of the jewelry trade is called by the Parsons & Greene Co., Holyoke, Mass. The paper is attractive in finish and is adapted for both weddings and correspondence. It is shown in the latest and most fashionable shade for society uses.

G. W. Dover, manufacturer of jewelry settings, ornaments, etc., 235 Eddy St., Providence, R. I., prides himself on the fact that he "creates rather than imitates" his designs.

His work shows great originality and is satisfactory in every respect. Jewelry settings and ornaments in all metals are his specialties.

Asked if his company had already felt the effects of the much heralded wave of prosperity, Mr. Kroeber, of the F. Kroeber Clock Co., 360 Broadway, New York, said: "We have had more customers in our store since election, than during any period of like length since 1891. They have not, however, bought heavily, but merely in a small way."

J. J. Cohn, 65 Nassau St., New York, is giving away to his customers a handsome present, consisting of a hand painted plaque, tastefully designed and intended for wall decoration. On a pale blue background and within a flower wreath is shown a brightly colored picture of a pair of lovers. Turned-over edges painted in gilt add to the pleasing color effect. On the back of the plaque is pasted a card of the donor.

Fred. Pearce, 77 and 79 John St., New York, calls the trade's attention to the fact that his electric revolving show stand, advertised in another part of THE CIRCULAR, can be used on any direct electric light current at very little expense. In this way the cost of the battery, however slight, can be saved. Jewelers desiring a striking window display are recommended to communicate with the manufacturer of this show stand.

Alford & Eakins, art engravers and printers, 73 Nassau St., New York, are introducing a pleasing novelty which they call "initial stickers." These stickers, which are made of

thin paper and show an embossed monogram or initial, are to take the place of the bothersome sealing wax stamp. They are made in a bright shade of red and in unique shapes, with broken edges to imitate the wax stamp perfectly. The idea is a sensible one and the stickers will doubtless become popular.

The "Eaton-Engle" engraving machine, described as "a marvel of simplicity and at the head of the procession," is an instrument which, according to its makers, will enable anyone, no matter howsoever slightly acquainted with the art of engraving he may be, to execute satisfactory work in this line. To all appearances the claim is borne out by facts, especially as all the objections which have heretofore rendered engraving machines impracticable seem to have been removed by the inventor, or to be correct, the improver of the "Eaton-Engle." The Engle machine had been manufactured in this country for 14 years without attaining any degree of perfection, until Mr. Eaton, of Eaton & Glover, invented and applied such improvements as seemed likely to make the machine absolutely efficient and reliable. An enumeration of the improvements is unnecessary, when it can be stated that they will permit the jeweler to engrave with utmost accuracy almost anything that may be brought to him for such decoration. The utility of the "Eaton-Engle" also extends to the engraving of copper plates for fine stationery. Eaton & Glover, 111 Nassau St., New York, are the manufacturers, Mr. Eaton being the patentee.

# Sterling Silver Novelties

Largest Line. Latest Styles. Lowest Prices.

## THE PRESS BUTTON KNIFE

Can be opened with one hand by slightly pressing the Button.

INDORSED BY LEADING RETAILERS.

EXACT SIZE.



Price, \$3.00 [according to Jewelers' Circular Key] less cash discount.

SEE OPPOSITE PAGE.

If you want the best selling Sterling Silver Novelty on the market, write for some of these knives. The handles are extra heavy Sterling Silver and the blades are the best steel fully warranted.

When the button shown at the right hand end of the handle is pressed, the larger blade springs open. The smaller blade is opened by means of a similar button on the other side and end of the handle. The blades may thus be opened by the use of one hand and without the usual damage to finger nails, or without removing the gloves. Write for samples and prices.

## CROSS & BEGUELIN, (A CORPORATION)

Importers and Cutters of Diamonds,

Manufacturers and Jobbers of Jewelry and Silver Novelties,

Wholesale Dealers in all grades of Swiss and American Watches,

17 MAIDEN LANE, = = = = = NEW YORK.

### New Members of the New York Jewelers' Board of Trade.

The following firms were elected members of the New York Jewelers' Board of Trade at a special meeting of the board of directors held Nov. 30:

Sloan & Co., New York; Henry Ginnel & Co., New York; Schulz & Rudolph, New York; C. H. Knights & Co., Chicago, Ill.; Theo. Schrader & Co., Chicago, Ill.; Wm. L. Gilbert Clock Co., Chicago branch; Hipp. Didisheim & Bro., Chicago branch; Riley, French & Heffron, No. Attleboro, Mass.; R. A. Breidenbach, New York; C. G. Malliet & Co., New York; J. R. Wood & Sons, New York.

### Death of An Old-Time Maiden Lane Jeweler.

Stephen Pell, at one time a prominent merchant of Maiden Lane and John St., New York, and for many years a jewelry appraiser, passed away suddenly Friday at his home, 148 Macon St., Brooklyn.

Mr. Pell was 78 years old. He was many years ago in the employ of Sill & Thompson, importers of French novelties, 23 Maiden Lane, and when Mr. Thompson retired he was admitted as a partner, the firm name being changed to Sill & Pell. The business of Sill & Pell was succeeded by J. J. Griffin & Co. Mr. Pell later engaged in business with his sons in John St. For some years back he had been appraiser of jewelry for several fire insurance companies.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada.	PER ANNUM.	\$2.00
Foreign Countries in Postal Union.		4.00
Single Copies,		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid, but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athéné, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Dec. 2, 1896. No. 18.

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## NOTICE TO BUYERS.

THE JEWELERS' CIRCULAR has ever exercised every endeavor to prevent copies of this journal from reaching the eye of the general public. Even requests for exchange from magazines, newspapers and other publications not representing the jewelry or kindred trades, as well as requests from ordinary public libraries have been refused. This policy has been followed in order to prevent the public from learning the net prices of goods published in the advertisements.

As a further precaution THE JEWELERS' CIRCULAR has adopted a price-key, which will allow advertisers to quote prices without the least fear that the public will understand them or profit by them. Hereafter all prices quoted in THE CIRCULAR with the clause, "According to THE JEWELERS' CIRCULAR key," appended, will represent DOUBLE the net prices; or in other words the goods will cost the jeweler one-half the prices quoted.

*The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published in each issue onward, until all such matter is used, when the names of the successful competitors will be announced.*

### Effective Way to Obtain Holiday Business.

Full and holiday business as evidenced in their advertisements in the daily press and in the periodical press. We note that the Mermod & Jacard Jewelry Co. are advertising their lines in the St. Louis newspapers, occupying full-page spaces; that Lambert Bros., New York, occupy two columns of space in the New York papers, while J. H. Johnston & Co. Mrs. T. Lynch and other New York houses are engaging extensive daily newspaper space; and that Tiffany & Co., New York; Spaulding & Co., Chicago. R. Harris & Co., Washington, D. C., F. W. Sim & Co., Troy, N. Y., and other retail jewelers are advertising in page and half-page spaces in the magazines. In these advertisements the fundamental formula of effective advertising is carried out, namely: specification and illustrations of goods, descriptions and prices. These advertisements meet those of the department stores on the latter's own ground and go them one better; for the prices quoted in the jewelers' advertisements are just as low, if not lower than those in the department store advertisements, while the goods have greater appearance of reliability and substantiality. We have always believed that the general stock of a jewelry store can be advertised to the public as attractively and as commercially as that of the department store. Ordinary jewelry, watches, sterling silver articles, silver plated ware, clocks, and bric-à-brac are merchandise and must be handled by the merchant as such. The "slow-going" London jewelers have appreciated this fact for some years past, and have advertised their lines as merchandise. The higher expressions of the goldsmith's and silversmith's crafts are worthy to be classified as works of the lesser arts, and many are true works of fine art; but

with the multiplication of manufacturing enterprises, the vast improvements in mechanical processes, and the consequent universal institution of the division of labor system, the stock of the general jeweler is composed of articles that are merchandise pure and simple. The department store conductors appreciated this fact before the jewelers and have so far reaped good harvests. There could be no stronger advocate of the policy of increasing and maintaining the artistic character of gold and silver manufactures than THE JEWELERS' CIRCULAR, but the rigid competition of large stores and the demand for certain commonplace lines of goods are bound to cause to be produced large quantities of machine-made and quasi-artistic articles, which must be advertised, spoken of and sold as merchandise. When the jeweler fully appreciates these facts he will be more able to meet competition.

### Revival in Jewelry Manufacturing.

THE table of withdrawals of jewelers' gold bars from the Sub-Treasury, at New York, during the past week, as presented on this page, carries out the prediction that the withdrawals for November, this year, would show up well in comparison with those of last year. The withdrawals for the first two weeks in November, this year, aggregated \$266,904; for the third week, \$173,504; fourth week, \$80,431; and for the last day of November, \$27,431; the total for the month being \$548,270. The aggregate for the same month of 1895 was \$605,461. The falling off was, therefore, only 6 per cent., while the falling off of October, from \$784,356 to \$602,981, was almost 21 per cent.; September, from \$760,158 to \$407,427, or over 46 per cent.; August, from \$528,480 to \$319,720, or almost, 40 per cent. These figures undeniably prove that there has been a marked revival in jewelry manufacture as the result of the recent national elections.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Nov. 28, 1896.	
Nov. 23	\$18,973
" 24	10,204
" 25	32,218
" 27	14,009
" 28	5,027
Total	\$80,431

### New York Notes.

The Spencer Optical Mfg. Co. have filed a judgment for \$351.58 against E. H. Baker.

Judgments against Ernest Adler have been filed by H. Oppenheim for \$1,590 and for \$1,636.

Judgments against S. F. Myers & Co. have been filed by T. F. Arnold and others for \$1,265.67; by J. Muhr & Bro. for \$1,345.62.

Robert Stoeckel, a diamond setter at 42 John St., assigned Monday to Frederick Lebert giving preferences for \$800. The preferred creditors are: August Stoeckel, \$350, and Josephine Kaiser, \$150. Depression in trade the past year is given as the cause of the failure.

Judge Lawrence, of the Supreme Court, last week appointed Joseph C. Corn receiver in supplementary proceedings for David Rosenheim, of Newwitter & Rosenheim, wholesale dealers in jewelry, formerly at 513 Broadway, on the application of the Mechanics' & Traders' Bank. The firm went into the hands of a receiver last Spring.

John Dennaker, a former Hoboken jeweler who as told in THE CIRCULAR last week was convicted of grand larceny before Judge McMahon, in General Sessions, was to have been sentenced Wednesday, but was remanded until Dec. 7. Dennaker's conviction was on a charge of appropriating two pairs of diamond earrings obtained on memorandum from A. Peabody.

An important seizure was made Nov. 24 by Customs Inspectors Brown and Donohue, at

the Hamburg pier, Hoboken. Among the passengers from the steamship *Columbia* was August Bello, who said he came from Gibraltar. Something about his action caused Inspector Donohue to decide to search him, and he and Inspector Brown found in Bello's overcoat pocket twelve diamond earrings, six rings and four bracelets, and in his baggage a quantity of silk. Bello was allowed to go after the goods had been confiscated.

Judgments against William F. Baab, retail jeweler, 405 Sixth Ave., were entered last week by J. Q. Stevens for \$557.39 and by Hodenpyl & Sons for \$329.75. An execution was issued on the former judgment and Deputy Sheriff Loub, Wednesday, went to the store to make a levy but was informed that Mr. Baab had given a bill of sale of the business. Mr. Baab started in business in 1887 at 270 Grand St. It was said at the time that he had just married his mother-in-law, who lived in Hoboken. He moved from Grand St. to Sixth Ave. in 1894. A bill of sale, it is reported, was given last July to his son, John Baab, for \$1,200.

Simpson, Hall, Miller & Co. have given up their jewelry department which they have been conducting at their New York salesrooms, 14th St. and University Place. Wednesday they sold their entire stock of diamonds and jewelry to R. H. Macy & Co. In speaking of the transaction Albert F. Mayer, manager of the New York branch, said Monday: "Yes, we have given up our jewelry department—an act we have contemplated for the

past year. We had the opportunity to dispose of our stock of diamonds and jewelry in bulk, and we did so. The sale was made Wednesday and the goods delivered Saturday. Our object in doing this was to gain room for our own lines of sterling and silver plated ware, to which we now intend to give our undivided attention."

The State's special prizes for marksmanship in the National Guard, competed for at Creedmoor during the Summer were recently selected from Tiffany & Co.'s art rooms and just shipped to their destination by that firm. The special State prize which has gone to the Twelfth Regiment, is a superb Watteau group in bronze, by A. Gaudet. The bronze stands thirty-three inches high and pictures the artist studying one of his favorite subjects, a beautiful young woman posing gracefully at his side. The First Brigade prize, a fine bronze of a "regular" in ambush, with his musket ready for action, which was captured by the Seventh Regiment, stands twenty-five inches high, and will prove an appropriate acquisition to their large collection of bronze trophies. To the winners of the Second, Third and Fourth Brigade prizes, the Twenty-third Regiment, of Brooklyn, the Twentieth Separate Company, of Binghamton, and the Thirteenth Separate Company, of James town, were shipped handsome oak hall clocks.

The Watchmakers' and Jewelers' Benevolent Association, No. 1, gave a masquerade and civic ball Thursday night at Terrace Garden. The affair was a successful and enjoyable one,

# DORFLINGER'S

## AMERICAN CUT GLASS.



THIS represents one of our new lines of Table Service. The shape is light and graceful, the style refined and the cutting a new intaglio pattern.



### C. Dorflinger & Sons,

36 MURRAY STREET,  
915 BROADWAY,

New York.



and the hall, with its artistic decorations, presented a pretty scene. Two prizes were offered to the ones wearing the most grotesque costume. The officers of the association are: L. Lewis, president; M. Jaffe, first vice-president; A. Pasch, second vice-president; B. Rainess, treasurer; P. Salias, recording secretary; I. Boorer, financial secretary; M. Berish, sergeant-at-arms; M. Rainess, P. Krukin and S. Disraelly, trustees.

Fritz Kohn, 37 Maiden Lane, and Miss Sophie Cahn were married Thanksgiving Day, at Vienna Hall, by the Rev. Dr. Silverman. Mr. and Mrs. Kohn are now on their wedding tour through the south.

W. G. Pollack Co., of New York, have incorporated to manufacture and sell mounted jewelry and ornaments, with a capital of \$2,500. The directors are: Matilda Blott, Jacob Pfann and Joseph Pollack, all of New York.

Auctioneer J. H. French is conducting a sale of the stock of Indian art ware and antiques of S. J. Tellery & Co., at their store, Fifth Ave. and 22nd St. The sale commenced Monday and will be continued until the entire stock is sold.

The following judgments were entered Monday against S. F. Myers & Co.: By S. A. Baldwin and others, \$128.89; H. S. Capron, \$595.36; D. H. Corey and others, \$141.85; W. R. Dutemple, \$126.13; W. T. Chase and others, \$414.30; N. Barstow and others, \$200.34; C. E. Hancock and others, \$389.55; M. B. Short and others, \$252.96; E. I. Franklin & Co., \$641.58; W. E. Webster \$595.85; C. E. Bliss, \$80.88, and George H. Cahoon & Co., \$587.81. A judgment against Samuel F. Myers for \$248.83 was entered by G. L. Vose Mfg. Co.

#### Executions Against Isaac Swope & Co.

Judgments aggregating \$7,390 were confessed Monday by Isaac Swope & Co., importers and jobbers of watches, 11 John St., New York, to creditors for money loaned. The judgments number five, and are to Alfred Cohn, \$7,390; Schwab Clothing Co., St. Louis, \$1,047; Drey & Kahn, St. Louis, \$786; Jonathan Rice, \$525; and Wm. Wetstein, \$623. Executions on the judgments were immediately issued.

Isaac Swope & Co. are composed of Isaac Swope and Max G. Cohn. They have offices in New York and an office and factory at 118 N. 3d St., St. Louis, Mo. Mr. Swope has had charge generally of the St. Louis end of the business and Mr. Cohn of the New York office. Otto Horwitz, of Horwitz & Hirschfeld, attorneys for the judgment creditors, stated that the failure was due to the general dulness of business in the watch trade. The judgments, he said, were confessed for borrowed money and notes discounted. He estimated the total liabilities at about \$75,000, but could give no definite idea of the assets. He thought the nominal value might be about \$50,000. Mr. Horwitz said he thought a creditors' meeting would soon be called and an attempt made to settle claims and assume business. The principal creditors, he said, were watch houses in Europe and New York.

Isaac Swope started in the jewelry business in St. Louis about 20 years ago. He did a wholesale jewelry business for several years, but later became an importer and jobber in cheap watches and a manufacturer of watch cases.

Max G. Cohn, his partner, was formerly manager of the New York office, and was admitted to partnership in January, 1893.

Among the creditors are the New York Standard Watch Co., the Keystone Watch Case Co., the Wadsworth Watch Case Co., and others.

#### Death of Jay Frederic Lutz.

One of the youngest among the prominent figures in the watch trade passed away Sunday in the death of Jay Frederic Lutz, vice-president and treasurer of the New York



THE LATE JAY F. LUTZ.

Standard Watch Co. His death occurred at his residence, 208 W. 70th St., where he had been confined for the past two weeks with typhoid fever. The disease is believed to have been contracted during a hunting excursion which Mr. Lutz and two friends took in Maryland from Nov. 1 to Nov. 3. Though a young man, Mr. Lutz had already acquired a prominent position in the watch trade, and his death will be a severe blow to his host of friends.

The deceased was but little more than 33 years old, having been born in New York, May 30, 1863. During his early childhood his parents moved to Freehold, N. J., where Mr. Lutz received his education. His business career commenced in the jewelry trade at the age of sixteen years, when he became an office boy for Schneider, Campbell & Co., dealers in fine clocks and bronzes, at 7 and 9 Union Square. Here, by reason of his hard work and natural aptitude for business, he rapidly rose until five years later he was given an interest in the firm.

Mr. Lutz sold out his interest in Schneider, Campbell & Co. before the fire which destroyed their business. He then went to Chicago, where he spent a number of years, and was one of the organizers of the Western Trading Co. Coming to New York about 1891, he became employed as selling agent for the New York Standard Watch Co., and in 1893

was elected treasurer. Up to the time of his death he had charge of the "sales" end of the company's business, in which position he showed his energetic qualities.

Mr. Lutz was a man of keen judgment and high executive ability. Methodical in his business, he was notably generous in his personal life. He belonged to no fraternities and but one club, the Colonial. A widow and no children survive him. The funeral services were held last evening at his late residence.

#### Seizure of a Trunk of L. H. Keller & Co.'s Goods to Satisfy a Traveler's Claim.

CLEVELAND, O., Nov. 26.—Tuesday there was enough jewelry in the sheriff's office to stock a small store. Deputy Gorham levied on an attachment, and succeeded in getting a trunk and valise full of jewelry at the store of William G. Hilderbrand, 279 Pearl St. The jewelry was left at the store by a traveling man. The seizure was the result of a suit commenced in the Common Pleas Court by Julius B. Hammer against Adolph and Hugo Keller, partners, doing business under the name of L. H. Keller & Co.

Hammer claims that the Kellers made a contract with Edward R. Kant on Jan. 1, 1896, in the capacity of traveling salesman, to sell merchandise purchased by the firm at a salary of \$1,200 per year. He claims that Kant was in the employ of the Kellers until Nov. 20, when he was discharged, as he claims, without cause. He claims that the firm paid Kant but \$400, and now owes him \$800. Hammer says that he purchased Kant's rights in the above action, and wants damages.

The jewelry was secured on the attachment. The accounts of the Webb C. Ball Co. and the Cowell & Hubbard Co. with L. H. Keller & Co. were garnisheed to protect Hammer's claim. Edward R. Kant is the man who for many years conducted a jewelry store in Pearl St.

A member of the firm of L. H. Keller & Co., who was shown the above dispatch, said that the action had been brought on misrepresentations. In the first place, they had not discharged Kant, neither had they refused to pay him his salary. The facts were as follows: Owing to the heavy expenses incurred by Kant, he was taken off the road just before election. When they sent him out again it was with the distinct understanding that he follow a certain schedule, which he had agreed to.

Before he had been out 12 days he was behind time, and had gone beyond the limit of expenses agreed upon. He was notified to return unless he could conform to his agreement. On Nov. 23 the firm received word from Kant that he was about to return to his home in Cleveland, and he demanded his salary to Jan. 1. He was wired to return to New York by the following Wednesday, when a statement would be furnished him and his salary to that date, less the \$665 which he had already drawn, would be paid him. He refused to come, and the next thing heard by the firm was that the samples had been attached.

# "How to Successfully Conduct a Jewelry Business."

PRIZE ESSAY.

TWO PRIZES WERE OFFERED FOR THE BEST AND THE SECOND BEST ESSAYS ON THIS SUBJECT, THE COMPETITION BEING OPEN ONLY TO EMPLOYEES OF FIRMS.

## Essay No. 7.

BY D. ROTHSCHILD, NEW YORK.

IN considering the qualities essential to an employer, namely the proprietor of a jewelry establishment, to make his business a successful one, it will be found that to a large extent much the same factors are necessary as would be required in any branch of mercantile life. To drift for a moment from the subject it may not be out of place to say, that were this paper not limited under the general rules governing the contest, to a discussion of a "jewelry" business by an employe of a "jewelry" house, or were the term "jewelry" entirely eliminated, the general scope and treatment would be largely similar; however, there are naturally some methods and customs as peculiar to it as there no doubt are to any other line, and which only one who is connected with it can be sufficiently conversant with to treat intelligently.

To my mind, nothing tends so much to increase an employer's business and therefore, almost necessarily, his success, as the relations existing between him and his assistants, in the selection of whom he, in a large measure, is responsible; it is, therefore, upon this relationship that I propose to deal. In selecting his employes, the employer should use the same care in learning the character, habits, intelligence and connections with all that the last may imply, as would be equally applicable to any other class of merchants. There should be absolute harmony between the employer and employe, and as much of it as the different grades of position will permit of among the employes; and it should be as much of the employer's prerogative to ascertain this as it is the employe's to inform his employer of a breach.

Without detracting any from his dignity, which a certain superiority of his position may permit him to have or assume, the employer should, as far as practicable, act in a pleasant manner during business hours; in this way the employe is more apt to make his employer's interest his own; this is far more practicable in our business than in any other, on account of the comparatively smaller number of help that is required than is usual in almost any other line, and the manner in which the jeweler comes into closer touch with his employes.

Honesty, that attribute in an employe which is of the first importance and which should always receive its due, is, it seems to me, insufficiently regarded by our trade; the opportunities of a disregard of the eighth mandate imposed upon us by God through Moses are far greater than any other trade offers; other things being equal

the responsibilities attached to one who is connected with a jewelry firm are, it must be admitted, invariably greater than are imposed upon any other class of employes; yet how small an attention is paid to them. To be sure a man is supposed to be honest without being paid for it; yet I doubt not but that a man, or boy for the matter of that, would unconsciously endeavor to give better service if he were aware that his honesty, without a premium being put thereon, were properly appreciated. Boys who have in them the making of our greatest merchants, and from whose ranks the latter are to a large extent graduated, receive and distribute packages and messages of great moment, and for no more remuneration than that particular branch of help receives for doing the most menial duty. Responsibility is fitly rewarded by our express companies, who pay their "money order department" far more liberally for the same kind of work than they do any other.

Employers should remember that they are such only through circumstances, accident of birth or their own energy; they should treat their help with the same consideration as they would expect shown to them if they were placed in a similar position; every person in the establishment should work for the common good, as if each and everyone were part of a machine, with a specific duty to perform; in short as though he had a pecuniary and individual interest and a pride in being responsible for a certain measure of the success which the business may obtain. Business connection is only a matter of trying to make money for both owner and operator with this distinction, that the former does more to increase the supply that he already has and the latter rather more, in this age of American progressiveness, because he is not in a position to do likewise.

Lift your help and your help will lift you.

(To be Continued.)

## Up-to-Date Jewelry Stores.

H. P. LEVY, HARTFORD, CONN.

THE new store of H. P. Levy, at the Knoeek stand, Main St., Hartford, Conn., was opened last week. The store is a model of arrangement. On the south side is a line of glass front cabinets in which are exhibited articles of bric-a-brac. Along the fronts of these cabinets are electric lights in handsome fixtures and very close together. On the other side of the store are the plate glass shelves on which is shown cut glass. A line of show cases is set down the left center of the show rooms. These are almost entirely of glass and are divided horizontally by plate glass shelves. Within these cases are set, in various concealed spots, a large number of incandescence lamps whose rays are caught up and flashed back by the precious stones upon which they fall. The shelves are full of trays of diamonds and gold jewelry.

## A Clever Swindler in Jail.

St. Louis, Mo., Nov. 28.—There is a man in jail by the name of Joyce. When taken into custody he had a fine mustache and wore an elegant derby hat. Since being incarcerated, the jail authorities have permitted him to shave off his mustache, and he has dispensed with his derby, no one knows whither, and substituted a bicycle cap. He was taken in on complaint of several jewelers, who say he would enter their stores and ask for Knights of Pythias charms. When a trayful was shown him for inspection he would ask for something else, and when the jeweler's back was turned he would appropriate one of the charms, and leave as fast as he could. In the first case against him, the Judge discharged him on the plea of insufficient evidence, but he was immediately re-arrested on a similar charge and he now languishes in jail awaiting trial. He is a fine proportioned man, rather light haired, and weighs about 200 lbs., but since shaving off his mustache several members of the trade are not as positive as to his identification as they were before.

# A MOVING DISPLAY

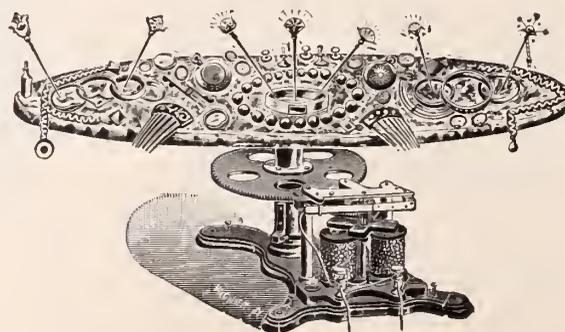
FOR THE HOLIDAYS.

The Best Attraction in the World—a Moving Advertisement in a Window.

OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current.

Send for Circular of Illustrations.



FREDERICK PEARCE,

77 & 79 John St., N. Y.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed:*

**SITUATION**, by a skillful watchmaker and engraver, 18 years' experience, sober and reliable; A1 reference. Dan. C. Lawrence, Quincy, Ill.

**WATCH AND CLOCKMAKER**, reliable and industrious wants position; best references. Address M. M. M., 251 Clinton St., Brooklyn, N. Y.

**POSITION WANTED** in wholesale jewelry house; 25 years' experience as traveler and in office; best references. Address A. W. S., care JEWELERS' CIRCULAR.

**TRAVELING SALESMAN** wants position with manufacturing silversmith or jeweler; 10 years' experience; best reference. Address G. M., care JEWELERS' CIRCULAR.

**EXPERIENCED SALESMAN**, age 30; 13 years in first-class retail jewelry and silverware business, desires to make a change in New York City. Address Capable, care JEWELERS' CIRCULAR.

**WANTED**—A position as salesman in diamond, precious stone or jewelry house well acquainted in trade, or would take a staple line on commission. Best of references. Address Salesman, care JEWELERS' CIRCULAR.

**YOUNG MAN**, late with Tiffany, wants position with reliable house as first-class die-cutter; has some knowledge of designing and modeling; steady; best references. Die-Sinker, care JEWELERS' CIRCULAR.

**SITUATION WANTED**—By a watchmaker of first-class abilities; no bad habits; excellent tools; has some knowledge of optics; undoubted references; New York or vicinity preferred. Address J. W., care JEWELERS' CIRCULAR.

**POSITION WANTED**—Watchmaker and engraver, long experience; have fine set of tools; can come at once on trial; fast workman; sample and photo; send first letter B. Duwrenbeck, Catharine St., Utica, N. Y.

**WATCHMAKER**, first-class, thoroughly competent workman, expert in fine adjusting and complicated watches, having 20 years' experience, A1 references, desires situation with A1 responsible firm; can go at once. South or west; city preferred. Address Watchmaker, 641 North 7th St., Philadelphia, Pa.

**A MAN** holding position of confidential and assistant credit man the past five years with prominent wholesale jewelry house on State St., Chicago, desires similar position January 1 with leading firm or factory anywhere between New York and San Francisco; is especially familiar with trade of Iowa, Nebraska, Kansas and Illinois; reference the best and plenty of it. Address 1 to 16, 270 Garfield Ave., Chicago, Ill.

## Help Wanted.

**DIAMOND POLISHERS WANTED**—Apply to Coetermans, Henrichs, Keck Diamond Cutting Co., Cincinnati, O.

**WANTED**—A young man to repair jewelry and clocks. Address or call, E. W. Verguson, 524½ Fifth Ave., Brooklyn, N. Y.

## Business Opportunities.

**FOR SALE**—To close the business of the late G. A. Harrington, the stock of goods is offered for sale at a great bargain; established 19 years; good trade and small expenses. Address F. B. Harrington, Rome, N. Y.

**FOR SALE**—A well-established jewelry business with A1 reputation; best location in Columbus, O. bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**FOR SALE** in Philadelphia, a desirable business in a fine locality; clean stock about \$8,000, which can be reduced if desired; walnut fixtures, fine regulator, safes, etc.; good run of work; established 12 years. Address O. E., care JEWELERS' CIRCULAR.

**FOR SALE**—One of the finest jewelry stores in southeast Massachusetts; stock fresh and clean, will inventory about \$2,000; will sell cheap for cash and give the purchaser any time free till after the holidays; have other business. Address "Snap," care JEWELERS' CIRCULAR.

**FOR SALE**, in Jersey City, N. J., an old-established business in good location; stock and fixtures about \$7,000; can be reduced; will sell fixtures and safe alone, or will exchange for income property near New York with some cash; cause, retiring from business. Address A1 Chance, care JEWELERS' CIRCULAR.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

## TO LET! Immediate Possession!

**A Large, Light Top Floor**, 42x48, at 96 and 98 Maiden Lane, suitable for manufacturing purposes, with use of 5-horse power motor, lately occupied by Messrs. Sexton Bros., manufacturing jewelers. Suitable for

**Manufacturing Jewelers,  
Gold Pen Makers,  
Diamond Setters, etc.**

The above is offered for rent by the undersigned with the privilege, if desired, of hiring or purchasing the machinery therein, which will be sold cheap. Same can be seen at any time. All questions will be answered and rent named by

**ESTATE OF C. JOURGENSEN,  
98 Maiden Lane, New York.**

The above is a splendid location.

Also a few desirable offices and lofts to rent at 96, 98 and 100 Maiden Lane and 54 and 55 South Street.

**Sells For Established Jewelers Only.**  
**MAJOR BELL, Auctioneer,**

P. O. Box, 317, New York City.

Makes a specialty of the sale of

**WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.**

**SEND FOR CATALOGUE** of books for the jewelry and kindred trades. Just issued, THE JEWELERS' CIRCULAR PUB. CO., 189 B'way, N. Y.

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OF THE EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## OF THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, DEC. 2, 1896.

NO. 18.

### Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

H. G. Missmann, of Athens, Ill., who bought goods here the past week, is just starting in business.

"Trade shows a decided improvement over last month and all our men on the road are doing well," report C. H. Knights & Co.

The Middletown Plate Co. have leased suite 502, Masonic Temple, and will have a Chicago headquarters established there by Jan. 1.

"We had a fair November last year," say Stein & Ellbogen Co., "and the sales of this November will fully equal if not exceed those of 1895."

Bausch & Lomb Optical Co., Rochester, N. Y., opened a Chicago headquarters, Dec. 1, on the fourth floor, Masonic Temple, and show a full line of their products.

Henry Copley has recently opened a store in Omaha, Neb., and bought stock here last week. Mr. Copley was for many years with John Baumer, of that city.

George S. Anderson, for six years with Simons, Bro. & Co., has returned from a two weeks' trip through Illinois and Iowa. This was Mr. Anderson's second road trip, and was a very satisfactory one.

Mr. Burton, Gorham Mfg. Co., just back from three weeks in Montana and northwest, reports a very fair business. That section was strongly in favor of silver, politically, but the trade there is confident that business is all right.

"Business is improving rapidly with us" said A. C. Becken. "I notice some alarm is felt as to a shortage of goods on account of light stocks in the hands of both manufacturer and jobber, but we anticipated this and are making every effort possible to keep our lines complete."

The engagement was announced on the 22d of J. R. Davidson and Miss Minnie Strause. The groom-elect is one of the best known men in the Chicago trade, having been connected with H. Muhr's Sons and their successors, J. Muhr & Bro., for 22 years, the last seven years as Chicago manager.

George and Arthur Hawkins, the youths who held up jeweler Hermann and a clerk and

secured \$2,000 worth of precious stones, were brought from Buffalo, N. Y., Saturday. "We have had no direct information yet," said Mr. Hermann, Friday, "as to the amount of goods recovered, but I understand nearly all are now in the possession of the police here."

Charles A. Borman, Nov. 26, was appointed receiver for the business of William Hiles, Sioux City, Ia., and is now in possession. Mr. Hiles says he does not owe many bills in Chicago. He has total liabilities of about \$12,000, and assets consist of a stock of \$18,000 and other property worth perhaps \$8,000 to \$10,000 more which would be difficult to realize on immediately.

The fourth quarterly reports of watch inspection on the Louisville & Nashville and the Eastern Illinois Railways have been completed by General Inspector J. W. Forsinger, Columbus Memorial building, and show the following results: Louisville & Nashville—Number watches examined, 1,224; compared with standard time weekly, 1,028; average days' run for rated watches, 26; average daily variation in seconds, 7; rejected as unsafe, 1. On the Eastern Illinois—Watches examined, 420; compared, 277. daily run, 26; variation, .9; rejected, 1.

Buyers last week were more numerous and purchasers were made more freely than for some time. Among those who availed of complete stock to select from, were: Will Gamm, of Smith & Gamm, Madison, Wis.; W. H. Gates, Milton Junction, Wis.; W. H. Gattlin, Paoli, Kan.; H. W. Hicks, representing Co-operative Store Co., Lehigh, Ind. Ter.; D. P. Johnson, Muscatine, Ia.; M. Lux, Wadsworth, Ill.; H. G. Missmann, Athens, Ill.; J. G. Laupus, Seymour, Ind.; B. Garrettson, Kenton, O.; F. Bosecker, Jr., Guttenburg, Ia.; D. W. Bratton, Brazil, Ind.; G. P. Pettee, Seatonville, Ill.; E. M. Campbell, Shelbyville, Ill.; E. C. Pawley, Clifton, Ill.; J. E. Micks, Elkhart, Ind.; S. B. Seybold, Seaton, Ill.; S. S. Dickinson, Kansas City, Mo.; Guinard Bros., Ashland, Wis.; C. C. Kennedy, Hinkle, Ill.; R. Eisele, Sterling, Ill.; H. T. Bodine, Billings, Mont.; Aug. Bruder, Fort Wayne, Ind.; C. H. Morrison, Topeka, Kan.; T. C. Richardson, Evansville, Ind.; G. L. Pittenger, Centralia, Ill.; J. J. Leach, Kasson, Minn.; Mr. Trask, of Trask & Plain, Aurora, Ill.; Mr. Plain, of Trask & Plain, Galesburg, Ill.

### St. Louis.

There is a decided improvement in the general condition of trade. Wholesale dealers have much more cheerful countenances than they have been wearing for many months past. The retail trade has not as yet felt the impetus in so marked a degree; still there is an improvement in this branch also.

Theodore A. Ebeling, 2520 N. 14 St., has recently joined the ranks of the benedicts.

Edwin Massa is down in "Dixie." When last heard from he was in Alabama and is having good trade.

Wm. Manheimer, representing Louis Manheimer, Chicago, was in town last week, introducing the "Atlas" watch to the jobbing trade.

David Kaiser, of Lewis Kaiser & Luthy, New York, was in town last week, and expresses himself as being well pleased with the way he finds trade.

Among out-of-town jewelers here last week were: Jos. Knapp, of Knapp Bros., Belleville, Ill.; L. A. Holdener, Greenville, Ill.; Wm. Brazeale, Pacific, Mo.; Chas. Norman, Alton, Ill.; E. H. Goulding, Alton, Ill.

J. Bolland Jewelry Co. have on exhibition at their store a beautiful display of imported Italian statuary. It does not look like hard times to see the quantity on hand and the number of sales that have been recently made, many of the pieces going for considerably over \$100 each.

Sidney Bauman, of L. Bauman Jewelry Co., met with a serious accident in the Capitol hotel, Houston, Tex., Nov. 21. He was showing a customer some goods. He opened up his sample cases and laid them for better inspection on his bed. He had previously put his revolver on the same article of furniture. When the customer had gone he gathered up his sample cases, and in doing so accidentally dropped the revolver on the floor. It exploded and the ball entered his knee. The ball has not yet been extracted, and how serious the result will be cannot be told at last time. Morris Bauman left for Houston last week to look after him.

H. Henochsberg, Memphis, Tenn., has assigned.

**Indianapolis.**

L. Swope, Terre Haute, Ind., has returned from a purchasing trip to New York.

"The White Topaz Palace" has opened up in a vacant storeroom on Washington St.

Robert Heaton, of Heaton, Sims & Co., has returned from a trip to Knightstown, Ind.

W. F. Kattman, Poland, Ind., and A. Hawkins, Noblesville, Ind., were in the city last week.

A fire in the Sentinel building, N. Meridian St., one night last week, caused J. C. Sipe much alarm and a small loss.

Leo Lando, optician, and Carl Walk, of J. C. Walk & Son, were active members of the committee for the charity ball given Nov. 24 by the German Ladies' Aid Society.

**Minneapolis and St. Paul.**

Wm. Wetzel, Jr., Tomah, Wis., is succeeded by Wm. Wetzel & Son.

A. L. Norberg, Bessemer, Mich., has given a chattel mortgage for \$418.

Eliza J. Meachan, mother of J. C. Meacham, Prescott, Wis., died last week.

W. S. Lindsey, Castleton, N. Dak., has started a branch store at Oneida, N. Dak.

Pease & Steffens, Bozeman, Mont., have dissolved partnership. H. A. Pease is the successor and will continue business at the old stand.

H. L. Bucks, Grinnell, Ia., and formerly with H. P. Proctor, of that city, has accepted a position as watchmaker with W. M. Stone, Minneapolis.

N. P. Peterson, Minneapolis, who has been on the sick list for the past month suffering with stomach troubles has gone to West Baden, Ind., for treatment.

Out-of-town jewelers visiting the Twin Cities on business the past week were: Lucien Diacon, Chaska, Minn.; Peter Eustis, Wauertown, Minn.; Haldor Anderson, Fessenden, N. Dak.; W. G. Gould, Glencoe, Minn.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were:

Louis Manheimer, by W. S. Manheimer; Spencer Optical Mfg. Co., by James C. Hutson; E. G. Webster & Son, by C. F. Coutts; R. L. Moorhead & Co., by R. L. Moorhead.

S. Jacobs, of S. Jacobs & Co., Minneapolis, met with a serious accident a few days ago. While walking, carrying a large bottle under his arm, he slipped on the icy walk and fell towards the side on which he carried the bottle, falling directly on it and breaking several of his ribs. Mr. Jacobs is far advanced in years and for some time past has been in poor health. It is expected that he will soon recover sufficiently to attend to his business again.

**Kansas City.**

M. Benjamin has left on an extended northern trip to be gone several weeks.

Fred. C. Merry, with C. L. Merry, has just returned from a very successful trip through northern Missouri.

H. E. Walls has just entered the employ of J. R. Mercer. Mr. Walls was, until lately, in the jewelry business in Sioux City, Ia.

J. M. Hind's jewelry store, Mound Valley, Kan., was broken into last Saturday night, and a quantity of jewelry was stolen.

Edward Villiamore, who has been a salesman for H. Oppenheimer for some years and is one of the best known men on the road, has resigned his position to become secretary of the police board of this city.

The out-of-town buyers here last week were: S. T. Huey, Excelsior Springs, Mo.; F. A. Beem, Pleasant Hill, Mo.; F. W. Bartlett, Leavenworth, Kan.; S. J. Stricklen, Salina, Kan.; J. B. Lowe, Independence, Mo.; D. D. Williams, Emporia, Kan.; Amos Plank, Hutchinson, Kan.; W. W. Whitesides, Liberty, Mo.; W. H. Meyer, Lanson, Mo.; C. L. Frost, Odessa, Mo.

**Detroit.**

C. F. Hammond, of Smith, Sturgeon & Co., is in the east on business for the firm.

G. W. French & Co., Belding, Mich., have started a new jewelry business in Ionia, Mich.

Will Hardie and William Brayman have started a new jewelry business in Holland, Mich.

George L. Lowe, representing H. Koester & Co., started out last week for a trip to the trade in the Upper Peninsula.

Burglars broke into the store of A. N. Jones, Crapo, Mich., and stole two boxes of spectacles. Several other business places were also looted.

On Thanksgiving Day, Hugh Connolly, the Detroit Opera House jeweler, threw 1,000 new pennies to the 300 newsboys who scrambled for them. The unusual sight attracted a large crowd of people who watched the fun.

Harry Aitken was last week arrested on the charge of obtaining a watch valued at \$32 from jeweler Eugene Parker, Durand, Mich., under false pretenses. He was bound over for trial under \$500 bail bonds.

Burglars entered the store of Walker & Sons, druggists and jewelers, Grass Lake, Mich., last week and carried off the entire stock of jewelry, besides rifling the cash drawer. The store was closed at the time for the week on account of the death of the senior member of the firm.

Jobbers report an increase in the volume of trade last week. Mail orders were also better. The following Michigan country jewelers purchased goods here: Eugene Campbell, Pinckney; George Hamilton, South Lyons; G. W. Stevens, Port Huron; M. D. Walton, Armada; S. A. Cleveland, Utica; C. Danger, Port Huron; Jacob Kessler, Fenton; and W. J. Bottomley, Brown City.

**Louisville.**

S. E. Ledman, who has been ill for some time, is now convalescing.

S. Lieberman has opened his auction room again on Market St., between Brook and Floyd Sts.

Brainard Lemon, of J. K. Lemon & Son, has returned from New York, where he had been to purchase holiday goods.

L. BLESCH, Secretary.

C. A. REITHE, Manager.

H. DUNWOODIE, Treasurer.

Manufacturers of

**HIGH GRADE GOLD AND SILVER WATCH CASES.**

REPAIRERS AND RECONSTRUCTORS.

**THE QUEEN CITY WATCH CASE MFG. CO.,**

**123 East Fourth Street, (Keck Building) Cincinnati, Ohio.**

We are prepared to fill your order for any style of Special Watch Cases. Quality and Workmanship guaranteed. Send your Watch Case Repairs, Alterations, etc., to Headquarters. Our Repairing Department is unsurpassed. **Our Aim, Best Satisfaction in the Shortest Time. Give us a Trial.**

**STERLING SILVER TABLE WARE.**

JEWELERS ONLY.



RUSTIC ALMOND SCOOP.

**TOWLE** MANUFACTURING COMPANY,

CHICAGO,

NEWBURYPORT, MASS.

**PARSONS & SCHOOL**

—FOR—

**WATCHMAKERS,**

PEORIA, ILL.

Send for Circular and Terms.

**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**

126 STATE ST., CHICAGO, ILL.

Write for Particulars.

Some of the jewelers report trade as very much improved. They are all expecting a decided change early in December.

### Columbus, O.

The Supreme Court of Ohio has decided that foreign companies doing business in this State through salesmen must submit to the law requiring companies to pay taxes according to the capital employed in the business. This decision will be of interest to jewelry companies as well as others that have a good line of trade in this State.

The opening of J. B. White's jewelry store last Monday, notwithstanding the bad weather, was a decided success, the store being thronged with visitors all day. The store was tastefully decorated with potted plants. The Odean orchestra furnished the music. Many compliments were tendered the proprietor on account of the magnificent display of goods and the courteous treatment extended to the visitors.

The thief who robbed the jewelry salesman, Mr. Klipper, representing Hipp, Didsheim & Bro., New York, has not yet been discovered. The officers have been working on the case, but it seems to be a rather mysterious affair. The person who did the work must have wanted to get rid of his booty and put it where he knew it would be returned to the owner. More than likely the theft was committed by inexperienced local talent who feared detection if he kept it

### Pittsburgh.

Morris Boggs, Wellsburg, W. Va., is a well known jeweler who has recently started in business.

S. B. Craig, Noblestown, Pa., was in the city last week buying goods. Mr. Craig intends carrying a more extensive stock than heretofore.

Ed Biggs, of George W. Biggs & Co., who has been ill at his home in Allegheny the past three months, made his first appearance at the store last week.

The death of Mrs. E. J. Bubb, wife of the prominent manufacturing jeweler, was a sad shock to her many friends. Mrs. Bubb died on Nov. 27 at her home in Fremont St., Allegheny City.

Harry Heeren and George Schairer, manager of Heeren Bros. & Co.'s optical department, spent a week among the wilds of West Virginia on a hunting expedition, and met with considerable success, likewise game.

Frank D. Hartman attended the sale of O. K. Taylor's store and effects at Salem, O., on the 18th and 19th inst. West, White & Hartman held a chattel mortgage for \$468 which claim and others were fully satisfied.

R. Siedle & Sons had a fine diamond display in their windows of over \$100,000 worth of the sparklers before Thanksgiving Day. One of O'Mara's finest kept guard over the exhibition, which attracted considerable attention.

Black & Gloninger, real estate agents, are said to be negotiating with a leading wholesale and retail jewelry firm of Cleveland for

the leasing of a prominent Smithfield St. building, the lease to take effect from Jan. 1, and run five years.

The Phoenix Glass Co., who operate in New Brighton and in Monaca, Pa., have put their entire Monaca plant in operation, and have employed about 150 extra hands. By the move some of their employes who have been idle for three years will again be put to work.

Murray M. Henry, a popular young jeweler, who disappeared from his home in McKeesport about five months ago, has just been heard from. After his disappearance it was discovered that Henry was deeply involved, and his goods were sold by the sheriff. It was thought at the time that he had gone to Cuba to help the Cubans battle for their independence. Henry left a wife and child behind. Mrs. Henry has just heard from her husband who is in Chicago, working in a jewelry store. He has been in that city all the time, but this is the first heard of him.

Out-of-town jewelers who visited this city the past week were: R. Merrill, Jeannette, Pa.; B. Neville, Dawson, Pa.; A. V. Johnston, Evans City, Pa.; Will Hayes, Morgantown, W. Va.; N. C. Cochran, Fairmount, W. Va.; George V. Brady, Washington, Pa.; Harvey Fleming, Beaver Falls, Pa.; Mr. Jelliff, Pickering & Jelliff, Mansfield, O.; H. C. Morrison, Mt. Pleasant, Pa.; W. E. Ralston, Butler, Pa.; D. L. Cleland, Butler, Pa.; M. T. Kesselmirre, Salem, O. R. A. Noble, Wellsville, O.; John T. Roberts, East Liverpool, O.; M. Boggs, Wellsburg, W. Va.; Wm. G. Spies, Steubenville, O.

### Cincinnati.

There are rumors of two auctions to begin on the 15th of the month.

The Duhme Co. are displaying a magnificent line of Rookwood pottery in quaint designs.

John Bollinger, jeweler, Maysville, Ky., was married last Tuesday and passed through Cincinnati on his wedding tour.

W. A. Davidson, who assigned last week, thinks some arrangement will be made for him to continue the business. He will continue selling goods till the holidays.

Bloom & Phillips' salesmen are all home, having sold up to their limit for this year. They will now entertain their out-of-town customers who come in for holiday goods.

Another auction is announced for December by Bernard Plaut, who has been conducting a wholesale and retail store in Elm St. He gives notice that he will retire from the retail business.

The Queen City Watch Case Co. received an order last week for a lot of special cases for a German movement. Their work has increased so much that they have been obliged to put on extra force.

The O. E. Bell Co. are having a good trade. They say if there is a rush for goods next month many will get left, as some of the lines are short. The wise dealer will buy now while he can.

The factories are all busy this week and orders continue to flock in. Jos. Noterman &

Co. have all they can do. This firm have had a large demand for mountings and their diamond sales the past week have been very gratifying.

Quite a number of retail jewelers were in Cincinnati last week buying goods, among them being George Greyer, Anderson, Ind.; John T. Murray, Polaska, Tenn.; John Zelly, Eden, O.; W. H. Howe, Carlisle, Ky.; Thos. A. Anderson, Bedford, Ind.; E. W. Morrow, Lancaster, Ky.

Clemens Hellebush is showing in one of his windows a beautiful silver menu card, 4x6 inches. It consists of solid silver cards, two plates, tied with white ribbon. It was gotten up to be presented to Wm. Gibson by his friends. Besides the menu engraved on one side there are over a hundred names of the guests in script lettering. It will cost \$75.

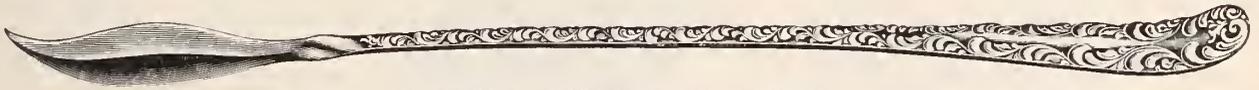
The auction sale of A. & J. Plaut has been publicly announced to begin Tuesday, Dec. 1, at 2 o'clock. Beautiful tin'd announcements were sent out to the leading citizens. The firm give as a reason for the sale that they are going to retire permanently from the retail business, and will hereafter confine themselves to wholesale business. Messrs. Burroughs and Dods, from Chicago, will conduct the auction.

A young man has been going around among factory hands showing an attractive selection of what he called "the very finest gold watches," and has offered them at \$7 each. He did a good business while they lasted, and started out the second day with a new stock, when he was run in by an officer. When arrested he had a big stock of the cheap watches in his valise, and they were found to be the cheapest brass stock. He was fined \$10 and costs.

The Commercial Telegraph Co. won their suit against the H. Keck Mfg. Co. to recover \$60 for connecting the store with their burglar alarm system. Thos. Clohesy, a former secretary of the Telegraph Co., bought a diamond valued at \$138 while he was with the company, and when the contract was made for the service he owed a balance on the ring of \$63. Mr. Keck filed a counter-suit to recover same. Clohesy testified to the contract of the Keck Co. with the company and said that his purchase had nothing to do with it, and that he intended to pay the balance. The Judge gave a judgment to plaintiff. The Keck Co. will appeal.

J. P. Kelley, jeweler, San Jose, Cal., who lived in the rear of his store, in the heart of the city, with his wife and her two little children by a former husband, locked the door of the store at 9.30 o'clock on the morning of Nov. 28, and began shooting at his wife. The firing attracted a great crowd, who could see through the glass doors. Officers broke the glass and fired repeatedly at Kelley, finally bringing him down with a bullet in the head. The woman was fatally shot through the head, and both her babies were drenched with blood, but were uninjured. The shooting lasted 15 minutes.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

The Rogers & Hamilton Co., WATERBURY, CONN.

**THE SWAN FOUNTAIN PEN.**

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.

**ENAMELERS**

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

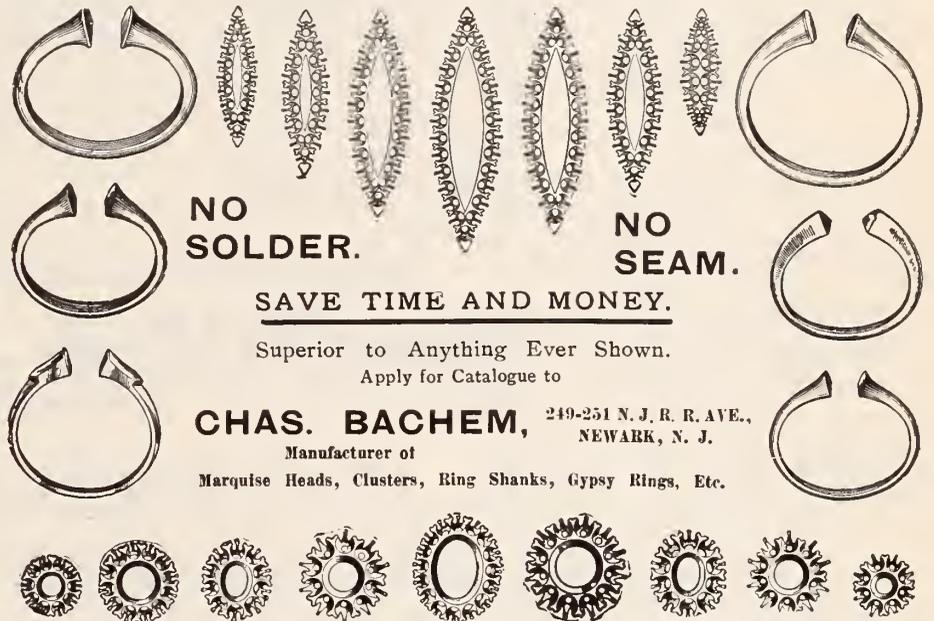
**SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS**

All Varieties of Painted Enamel Work.

**S. S. WILD & SON,**

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.



NO  
SOLDER.

NO  
SEAM.

SAVE TIME AND MONEY.

Superior to Anything Ever Shown.  
Apply for Catalogue to

**CHAS. BACHEM,** 249-251 N. J. R. AVE.,  
NEWARK, N. J.

Manufacturer of

Marquise Heads, Clusters, Ring Shanks, Gypsy Rings, Etc.

**SCHULZ & RUDOLPH,**

Importers and Cutters of **DIAMONDS AND OTHER PRECIOUS STONES,**

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

**The Celebrated Jules Jurgensen Watches.**

28 JOHN ST. and 65 NASSAU ST., NEW YORK.

**AIKIN, LAMBERT & CO.,**

MANUFACTURERS OF

**FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.**

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

**AIKIN-LAMBERT JEWELRY CO.,**

IMPORTERS OF

**DIAMONDS.**

JOBBER IN

**WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.**

LATEST DESIGNS

LOWEST PRICES

**19 MAIDEN LANE, NEW YORK.**

DEPARTMENT OF  
**ADVICE AND CRITICISM**  
 ON  
**RETAIL JEWELERS' ADVERTISING.**

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

PART XXXII.

THE following is a sample of what a Canadian jeweler can do in the way of advertisement when he gives his mind to poetic flights:

**HAVE YOU BEEN AT  
 BOYD'S!**

6 YEARS IN OSHAWA,  
 KING ST. WEST.

I let a youth on our town line,  
 With watch and chain, he looked so fine,  
 "My lad," said I, you cut a shine,  
 And must have been at **BOYD'S**.

Yes, that's the store, well known by all,  
 For pretty things, both large and small,  
 When next in town, give them a call,  
 Fair dealing is at **BOYD'S**.

'T is there good watches you will find,  
 In gold and silver, all "stem wind,"  
 Reliable of every kind—  
 Both good and cheap at **BOYD'S**.

Gold buttons, pins and diamond rings,  
 And lots of other lovely things,  
 With costly jewels, fit for kings,  
 You're sure to find at **BOYD'S**.

Young men about to throw the loop  
 O'er maidens fair they'd like to "scoop,"  
 Select at once the **ENGAGEMENT HOOP**,  
 Real gems you'll find at **BOYD'S**.

So when "the daisy" you have caught,  
 The lovely presents will be brought.  
 Then comes the ring to tie "THE KNOT,"  
 Pure gold you'll find at **BOYD'S**.

The next in order is "a trip"  
 On railroad car or fine steamship,  
 Then mind your watch, don't let it slip,  
 Good watch chains are at **BOYD'S**.

Then comes the time for "settling down,"  
 The old folks slyly drive to town  
 To purchase, and a good look round  
 For needful things at **BOYD'S**.

They choose a clock that's always right,  
 To strike the hour both day and night,  
 And rouse the whole at morning light,  
 Real beauties find at **BOYD'S**.

The well-filled purse is then cut loose  
 To purchase silverware for use,  
 And "Rodgers' knives" to carve the  
 goose—

Good forks and spoons at **BOYD'S**.

A word to persons growing old,  
 Our pebble speck "as good as gold,"  
 The cross-st folk will never scold,  
 When sight's renewed at **BOYD'S**.

So now our ad. is at an end,  
 Don't doubt our word, but come or send;  
 Our wares are good you may depend,  
 You'll be well used at **BOYD'S**.

If doggerel were a good form of advertising, perhaps the above would be satisfactory; but we

doubt the effectiveness of doggerel. In publications from which immediate returns are not expected, such as the catalogue of a teachers' institute referred to in a previous

be more probable. Such an announcement might stir dilatory swains.

For advertising in daily newspapers to produce immediate tangi-

when one of the prices is very low, as \$15 seems to be for a diamond marquise ring, the results usually possible from quoting a single very low figure on an article are here also possible, while the quotation of the high figure gives tone to the entire line. In other words, the line appears to be within the reach of those with limited means, while it satisfies the demands of those with wealth or expensive tastes.

\* \* \*  
**Recent Good Ads.**

[Under this heading will be reproduced good ads. culled from various sources.]

BROADWAY, COR. LOCUST.

# Always Buy a Diamond

Of a reliable house. Selecting a Diamond is a matter few people are competent to undertake, and in no other business are customers so dependent on the knowledge and integrity of the dealer as in purchasing precious stones. The careful buyer will obtain the best results in price and quality by purchasing from us, because of our responsibility, fair dealing and low prices, for which we have obtained a national reputation, earned during over 50 years of business. We take pleasure in giving our patrons full information regarding any article and take special care to fill all orders satisfactorily.

Marquise Diamond Rings \$15.00 to \$350.00.

**MERMOD & JACCARD'S,**  
 BROADWAY, COR. LOCUST.

WRITE FOR CATALOG  
 MAILED FREE.

chapter of this department, an advertisement in the form of poetry may not be out of place, but in general advertising, especially newspaper advertising, doggerel is a waste of time and money. The above is only an enumeration of some goods in the jeweler's stock, couched in commonplace rhymes. No prices are mentioned and no logical and strong reasons are given why the public should buy at Boyd's in preference to other jewelry stores. Take for instance the stanza beginning "Young men about to throw the loop." This stanza is but a strained, roundabout way of saying that the young man about to be engaged should buy his engagement ring at Boyd's. Now such a statement, even in plain terms, is not calculated to bring trade. The advertiser must give reasons why the public should buy goods at his store. Every jeweler sells engagement rings. The public know this. If Mr. Boyd described the rings, quoted seemingly low figures, and brought out in the ad. some features unique to his line of rings, sales would

ble returns, there is only one formula to be followed: Goods, descriptions, prices. This information is susceptible of being put before the public in an infinite variety of forms.

\* \* \*  
 Compare the ad. of the Mermod & Jaccard Jewelry Co. with that of Mr. Boyd. They occupy in their original forms about the same amount of newspaper space; yet putting aside all considerations of the difference between the two cities, St. Louis and Oshawa, we feel convinced that the Mermod & Jaccard ad. brought many times the number of sales the other did. First, it is well and attractively set; second, it gives logical and sound reasons why the public should, in buying diamonds, visit the Mermod & Jaccard store; third, it gives prices of an individual and popular line of diamond jewelry. The only feature of the ad. which is open to question is the quotation of prices "\$15 to \$350." The public know that a line of goods is "from \$— to \$—;" and such a statement is usually as ineffective as no quotation whatsoever. But

"The Quickest Mail Order  
 House in Canada."

**What  
 Do We  
 Sell?**

Our illustrated paper will answer that question—16 pages—contains 325 illustrations—tells our prices for

**Watches, Clocks,  
 Jewelry AND  
 Silverware.**

You should see a copy—practically everything you should wish for personal and home decoration at **money-saving prices**, and it will cost you nothing. Ask for a copy. Your name and address is all we require,—then regularly you will receive the illustrated paper of

Canada's Greatest Jewelry Store.

**AMBROSE KENT  
 & SONS,**

156 YONGE ST., and 5 and 7  
 RICHMOND ST. W., Toronto.

**Connecticut.**

R. N. Johnquest, optician and jeweler, Ansonia, has moved into his new store in the Colburn block.

Breckbill & Benedict, Bridgeport, have dissolved partnership, F. T. Benedict retiring. Hereafter the firm will be the F. J. Breckbill Co. Mr. Breckbill, who was the senior of the old firm, will be the manager of the new concern.

Warren A. Cobb, Thompsonville, was found dead in bed early last Tuesday morning. His death was undoubtedly due to neuralgia of the heart, from which he had quite often suffered. Mr. Cobb was about 35, and leaves a wife and two children. He was a jeweler by trade, and a member of Winthrop Council, O. U. A. M.

The Meriden Silver Plate Co., Meriden, are so rushed with orders that they are compelled to run nights. The overtime began Monday evening, Nov. 23, the employes working until 8 o'clock, and will continue on the same schedule until further notice. Many of the other factories in Meriden report that business is constantly improving.

Rider, Bryant & Co., jewelers, Danbury, filed a notice of assignment with Judge Hopkins, Nov. 24, naming attorney Samuel A. Davis as trustee. The firm have one of the largest jewelry stores in Danbury, and were supposed to be doing a profitable business. The assignment is attributed to the past season of business depression.

The J. B. Williams Co., of Glastonbury, a part of whose business is the manufacture of silverware, are very busy since the election, although this firm have not lost any time during the last two years of business stagnation in many other industries. The Eagle Sterling Co., of Glastonbury, are enjoying an increase in the demand for sterling silver wares.

The Wilcox Silver Plate Co., Meriden, are now running 11 hours daily except Saturdays. The company have large orders in hand for the holiday trade. At the Parker Clock Works some of the departments are running on 60 hours a week and others on 48 hours' time. A general improvement in the trade is noted, and the company are expecting to increase their force soon.

Toronto, Nov. 17, 1896.

The Jewelers' Circular Pub. Co.

Dear Sirs: We inclose you the amount of your invoice for "Trade-Marks," a very valuable book for reference and information. Such enterprise will be appreciated by the trade. The price is very low for so substantial a book, containing information that must have cost considerable to gather together. The book will prove more valuable the older it becomes, and in disputes that may arise regarding trade-marks it will be valuable as evidence.

We cannot praise too highly the progressive manner in which your paper, "The Jewelers' Circular," is conducted; the information it contains from week to week is of exceptional value. The present current articles upon "Pearls" and upon "Diamonds" are worth many times the subscription price.

With best wishes for its continued prosperity, we are, yours truly,  
P. W. Ellis & Co.

**MOROCCINE BOXES.**



\$3.50 PER DOZEN

ORDER NOW!



*J. A. Birginner,*

82 & 84 NASSAU ST.

NEW YORK.

**MATHEY BROS., MATHEZ & CO.,**

Brassus, Switzerland.

21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

**CHAS. MEYLAN**

PLAIN AND COMPLICATED WATCHES.

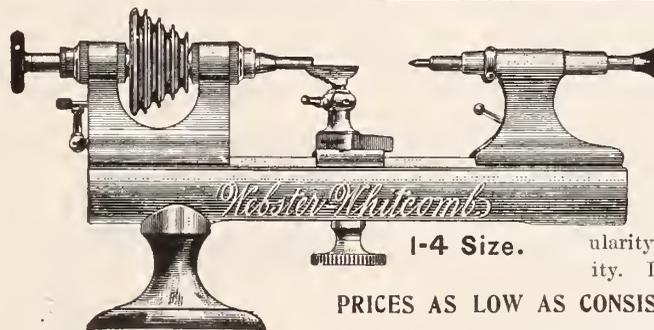
**HOLIDAY GOODS**

A FINE LINE OF SMALL LEVER

**JEWELLED WATCHES.**

It's Quality that Counts

IN A LATHE.



There's no doubt about the quality of the . . . . .

**Webster-Whitcomb.**

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
**AMERICAN WATCH TOOL COMPANY,**

Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED 1894.

WALTHAM, MASS.



**The STATIONERS' ENGRAVING CO.,**

98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Jewelers of recognized standing only.  
Trade Mark "SILVER WHITE," registered.

WATCH

GOLD FILLED

CASES



**DR. KNOWLES' PRIVATE COURSE IN OPTICS.**

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

CORRESPONDENCE COURSE PERFECTED.

*The Key to the Study of Refraction.* 50c. per copy.

For Sale by

**R. H. KNOWLES, M. D.,**  
189 Broadway, NEW YORK  
Care of JEWELERS' CIRCULAR.



**REGINA**  
MUSIC BOXES.  
LINCOLN BLDG., 14th  
St. & Union Sq. W., N.Y.

**A. WOLFF,**  
General Agent.

FOR RELIABLE OPTICAL & WORK

SEND TO

JOS. FRIEDLANDER & BRO.,

OPTICAL LENS GRINDERS,

9 MAIDEN LANE, - - NEW YORK.

SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET

**CUT GLASS FOR SILVERSMITHS**



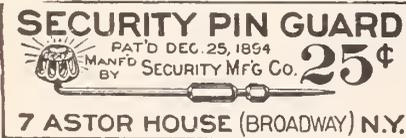
**STANDARD CUT GLASS CO.,**  
545 to 549 West 22nd Street,  
NEW YORK.

**JOHN P. CAMPBELL,**  
MANUFACTURER OF

**WATCH CASES.**

ALL KINDS OF SPECIAL CASE WORK.  
REPAIRING A SPECIALTY.

43 John Street, New York.  
Royal Arcanum and Maltique Ladies' Enamel Cases



75c. doz. Net Cash. Discount to Jobbers

**J. R. WOOD & SONS,**  
21 & 23 MAIDEN LANE, NEW YORK.



**PLAIN SOLID GOLD RINGS.**  
**SEAMLESS PLAIN SOLID GOLD RINGS.**  
**ENGRAVED AND CHILD'S RINGS.**  
No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on; if amount allowed does not give satisfaction, notify at once and will return at our expense in same condition as received.

**News Gleanings.**

Pease & Steffins, Bozeman, Mont., have dissolved.

The death is reported of T. H. Williams, Dexter, Tex.

D. Clavind has opened a new jewelry store in Cleo, Okla.

Gordon & Co., Houston, Tex., have been sued for \$665.

A. Straus, San Francisco, Cal., has been attached for \$98.

F. S. McKee, Stuart, Ia., has given a chattel mortgage for \$500.

Soren Jonasen, Omaha, Neb., has been sued on a lease for \$245.

J. M. Swanson, Marathon, Ia., has given a chattel mortgage for \$175.

William Spry recently opened a jewelry store in Edwarsville, Pa.

J. B. Gaylord, Tecumseh, Okla., has given a realty mortgage for \$900.

W. H. Landmesser, Cherokee, Ia., has given a chattel mortgage for \$136.

Chas. Locke has gone out of the jewelry business in Lander, Wyo.

A chattel mortgage for \$3,945 has been paid by E. A. Tharnish, Ekira, Ia.

Judgment has been entered against Dudley E. Fisher, York, Neb., for \$264.

Mary C. Brubaker *et. al.*, Moline, Kan., have received a sheriff's deed for \$2,433.

Saml. Boukofsky, Oakland, Cal., is selling out his stock of jewelry at auction.

Jeweler James, Swedesboro, N. J., has opened a branch store in Clarksboro.

S. J. Strickler, Salina, Kan., has been east buying holiday goods for his jewelry store.

Frank Maxwell has closed up the jewelry store he has been operating in Loveland, Col.

Levi Sproul's jewelry store, in Dundee, N. Y., was recently destroyed by fire. Nearly all the contents were saved.

Samuel L. Taylor, for several years past a jeweler in Tallahania, Tenn., has sold out his

business to W. R. Hirshberger, late of Eskridge, Kan.

A bill of sale has been filed by Nathan Kahn, Des Moines, Ia., transferring to A. Bernstein, for a consideration of \$1,350, the stock of jewelry and musical goods at 309 Walnut St.

T. Zurbrugg has had the wires of the Cinnamonson Electric Light Co. extended to his watch case factory, Riverside, N. J., so as to have light in the evening, after the power of the factory has shut down.

A. W. Cornelius, jeweler, Asbury Park, N. J., has bought 25 feet front on Cookman Ave. and a three-story brick store will be erected on the site. The consideration paid was \$6,000, while the new building will cost about \$12,000.

The jewelry store of Henry Hart, Rochester, N. Y., was closed on the afternoon of Nov. 23 by Deputy Hawley on an execution for \$430.93 in favor of Elam Thomas. Hart had offices in the Reynold Arcade. It is not thought that his stock in trade will more than satisfy the Thomas judgment.

William Nicklas, jeweler, 1117 W. Baltimore St., Baltimore, Md., is required by an order signed in the Court of Common Pleas, Nov. 24, to show cause by Dec. 3 why he should not be adjudicated an insolvent debtor. The application was filed by Minna Klugherz, through Steiner & Putzel, attorneys. It is based on an alleged indebtedness of \$356 54 on overdue promissory notes.

The death occurred some days ago of John W. Wood, at Phoenix, N. Y. Mr. Wood was a young man full of health and energy engaged in the jewelry business in Galva, Ill., till his health failed him something over a year ago. Last May he was compelled to give up business and on the 17th of that month started for northern Georgia in the hope that the climate of the pine hills of that region might benefit him.

Kappes & Diehl, jewelers, Shippenburg, Pa., have contracted to put in repair the town

OFFICE OF  
**BAY STATE OPTICAL CO.,**  
ATTLEBORO, MASS.

**...Keep This Before You...**

READ CAREFULLY AND REMEMBER.

Whereas it has come to our knowledge that some of the trade are expressing a doubt about the reliability of the guarantee printed on the Tags attached to our goods.

We hereby notify the trade that all goods manufactured by us having this tag



attached and stamped **B. S. O.** on the goods themselves are warranted as this tag reads, and we stand ready to make that warrantee good

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

clock of Waynesboro, which has been out of service for several years. Mr. Kappes will give it a complete overhauling, replacing a number of worn out parts.

The store of J. Foerchner, White Haven, Pa., was destroyed by fire last week. Mr. Foerchner saved nearly all his stock.

Chas H. Kelley, who has been in the employ of H. B. Beeuwkes, Paterson, N. J., for the past two years, has succeeded the latter and will continue the business at the same place, in N. Main St.

**Boston.**

W. H. Doleman, formerly with George H. Lloyd & Co., has removed to New York State.

President Samuel Little, of the E. Howard Watch & Clock Co., has been re-elected to the presidency of the West End street railway of this city.

John F. Whelan, of Howard & Whelan, has been ill since Tuesday of last week with typhoid-pneumonia.

As treasurer of the Jewelers' Building Co. Charles F. Morrill is fitting up an office over the establishment of A. Paul & Co., in the building adjoining the site of the proposed new structure.

The November meeting of the New England Association of Opticians was devoted to the discussion of the proposed new constitution, which will come up for final adoption at the December meeting.

O. E. Burdick, a South Boston jeweler, was victimized by a couple of sneak thieves Friday afternoon, one of them inducing him to step outside on the pretext that he represented a prominent watch manufacturing concern, and wanted to put up a small sign as an advertisement on the exterior of the store, while his accomplice rifled the cash drawer.

Alexander Keith, who had been employed by the E. Howard Watch & Clock Co., upward of 20 years, died Friday morning at a private hospital, after about two months' illness with a complication of diseases. Mr. Keith was 46 years of age and leaves a wife and two sons. He had been employed of late years as special repairer for the company at the Boston office, being a skilled workman from the company's factory, where he learned his trade.

William H. Maynard, jeweler, 16 Brattle Sq., was visited by a thief last Wednesday afternoon, who tried to make off with a watch. Mr. Maynard has had a number of experiences with the light fingered gentry and took the precaution some time ago of putting an attachment on his door enabling him to lock it by pushing a button behind the counter. It came in handy on this occasion, and the proprietor covered his visitor with a revolver while he brought back the watch to the counter. The fellow begged to be allowed to depart, but Mr. Maynard held him prisoner, hoping that some one might come along whom he could send for a policeman. The thief took chances, meanwhile, and broke through the window, Mr. Maynard refraining from shooting, and the rascal made his escape.

**This Talk is About Locketets....**

**LOCKETS THAT SELL.**



TRADE-MARK.

All our energies are devoted towards the perfection of Locketets. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketets.



THAT'S WHY THEY SELL.

OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

**WIGHTMAN & HOUGH CO.,** PROVIDENCE, R. I. NEW YORK.

**FOX TAIL CHAINS.**

Orders filled promptly in Gold, Silver, German Silver and Composition.

Settings, Galleries, Ornamental Designs, Rich Borders in Rococco and Renaissance.

SEND FOR CATALOGUE

**BLANCARD & CO.,**

45 & 47 John Street, New York.

**Fine Rings for Holidays**

EXCLUSIVE DESIGNS.



Special Orders Receive Prompt Attention.

**HENRY C. HASKELL,**

11 John Street,

NEW YORK.

Dealers not receiving our new design plates will be furnished upon request.



**AMERICAN WATCH CASE CO.,**

11 JOHN STREET, NEW YORK.

Manufacturers of **FINE SOLID GOLD CASES.**

Sold DIRECT to the RETAIL TRADE only.



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MANUFACTURED BY

**John Bliss & Co., 129 Front St., New York.**

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

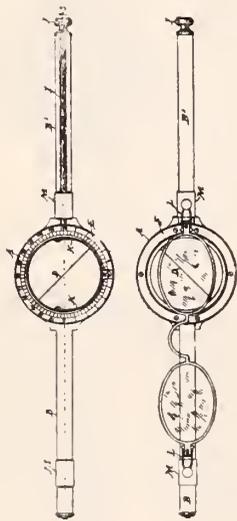


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**The Latest Patents.**

ISSUE OF NOVEMBER 24, 1896.

571,781. AXIOMETER. JAMES N. MAYHEW, Indianapolis, Ind. Filed Aug. 8, 1895. Serial No. 558,659. No model.



In an axiometer, the combination with the main frame of a ring mounted so as to rotate therein and provided with an indicator extending across the opening therein, a pair of slides mounted on the main frame and adapted to be moved toward and from the center of said ring, and means carried by said slides for engaging with and holding a spectacle-frame.

Trade-Mark, 29,218. WOODEN CLOCK-CASES. SETH THOMAS CLOCK COMPANY, New York, N. Y. Filed Aug. 13, 1896.

**ADAMANTINE**

Essential Feature.—The word "ADAMANTINE." Used since July 1, 1896.

**COMFORT AND SECURITY ARE COMBINED IN MERRITT'S PATENT EYE GLASS HOLDERS.**

Made by Merritt, G. & Co. Springfield, Mass.

GOODS ON APPROVAL. CORRESPONDENCE SOLICITED.

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**AUCTIONEER,**  
 22 John St., N. Y.  
 SPECIAL SALESMAN OF WATCHES, DIAMONDS  
 BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
 WRITE FOR PARTICULARS

**Workshop Notes.**

**Good Alloy.**—The following alloy is said to be a good substitute for silver; it resembles old silver and works like it: Tin, 4.03; lead, 3.54; copper, 55.78; nickel, 13.41; zinc, 23.20; iron, a trace.

**Cleaning Brushes.**—The best method of cleaning jewelers' and watchmakers' brushes is to wash them in a strong soda water. If the backs are of wood, you must favor that part as much as possible, for, being glued, the water may injure them.

**Pinning the Balance Spring.**—When you pin in the balance spring take special care to have it in such a position that when pinned it is just as free from any twist or cramping as it would be if lying flat and free upon a smooth piece of glass before it was pinned at either end.

**Pendulum Jars.**—It is well known that not all glass jars are true, and I have no doubt they often cause errors in the rate of regulators. The advantage of the iron jar is that it can be bored out perfectly smooth and true, thus getting rid of all equalities. No errors from that cause can, therefore, arise.

**Washing Silverware.**—Never use a particle of soap on your silverware, as it dulls the lustre, giving the article more the appearance of pewter than of silver. When it needs cleaning, rub it with a piece of soft leather and prepared chalk, the latter made into a kind of paste with pure water, as water not pure may contain gritty particles.

**Composition Files.**—These files, which are frequently used by watchmakers and other metal workers for grinding and polishing, and the color of which resembles silver, are composed of 8 parts copper, 2 parts tin, 1 part zinc, 1 part lead. They are cast in forms and treated upon the grindstone; the metal is very hard, and, therefore, difficult to work with the file.

**Reducing Diameter of Crystal.**—The diameter of a watch glass can be reduced by centering in a lathe, chucking it between two pieces of cork, or a pair of cork arbors, and applying a moistened piece of glass to the edge, or an emery stick. When the desired diameter is attained, polish the edge with pumice stone, followed by putty powder applied on a wet cork.

**Tempering Small Steel Parts.**—I temper my pinions and other small, steel parts in the following simple way: I take a thin piece of copper, say from an old dial, scrape soap upon it, bend it, and lay the article between; I then hold the sheet and article firmly together, make it red hot upon a coal, and afterward anneal it in oil. Not even the most delicate object will warp in this manner.

**Burnishing Steel.**—Probably the best mixture for a white metal polisher, used for putting on a good black color on steel is as follows: If the steel is of moderately good temper, use a zinc polisher with diamantine; for soft steel, a tin polisher is better. The diamantine should be mixed in a glass, with

very little watch oil. Diamantine mixed with ordinary oil becomes quite gummy and unfit for use in a day or two, and if brought into contact with metals in the mixing, it will turn black.

**Pointers on Cleaning.**—Handle all parts of a watch with tweezers and tissue paper to avoid staining the gilded parts. Do not use a brush on the plates or the wheels. Take off the balance spring and hold the balance in tissue paper, dip the point of a medium soft brush in the alcohol and brush the balance well. Do it quickly or the alcohol will soften the shellac that holds the roller jewel if allowed to remain on the roller table too long. Dry, and then put the lever through the same process, being careful not to touch it with your fingers. Take out the mainspring and clean it by running a soft cloth moistened with alcohol around through the coils. Clean the barrel the same as the other parts. Put back the mainspring and lubricate. The watch is then ready to be put up.

**To Repair a Broken Pivot.**—When I meet with a broken pivot, I place the arbor in a split chuck, and, if true, drill into the shaft with a drill made from a nice piece of steel wire, giving the old and ordinary shape of a drill, which is a trifle larger at the cutting point than it is back of the point; and I make these as needed, and harden simply by holding the wire in a flame till red hot, and then dash into an apple, potato, soap, or pure rubber. Which is best, I have as yet been unable to determine, so I use any as the most handy. I take a good, tough and small pointed graver, and turn a slight center in the end of the arbor I am to drill, and then by giving my lathe a back and forward motion I begin to drill, and by the sense of feeling I can tell whether my drill is cutting or not, and if not, I have a small, smooth oilstone at hand and sharpen the drill as often as it refuses to cut, and if that drill won't cut, I make another. When I have drilled sufficiently to hold a plug firmly, I have a piece of steel of spring temper filed so as to fit closely, and so straight that it will not act too much like a wedge and split the arbor; drive it in, cut it off, and turn down, finishing with an oilstone slip, and polish by running the lathe rapidly, and with a piece of thin boxwood (or hard pegwood) charged with diamantine, being sure that the end of the pivot has no burr, thrown either way, over end, or on side, for such a burr will cause lack of freedom of a balance pivot particularly.

Keeping pace with, and at times almost outstripping the opera glass, the lorgnette has become a fashionable adjunct of the play. A very handsome line is shown by the Spencer Optical Mfg. Co., 15 Maiden Lane, New York, in gold, silver, silver gilt, enameled and jeweled, with folding eyes that are released and fly in position by touching a tiny spring. The company publish a complete catalogue, handsomely illustrated, of lorgnettes, holders, chatelaines and opera glasses, a copy of which will be sent upon application.

# NEARLY 1800 MARKS

ARE INCLUDED IN

## “TRADE-MARKS OF THE \_\_\_\_\_” Jewelry and Kindred Trades.

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### COVERING

Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

IN ADDITION TO WHICH THERE ARE 120 MARKS IN HISTORICAL ARTICLES.

### SOME FEATURES.

**THE MARKS** are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. **THE NATIONAL TRADE-MARK LAW** with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. **EXHAUSTIVE ESSAYS** by authoritative writers on the stamping systems among early workers of gold and silver wares. **OLD MARKS OF CURRENT FIRMS** form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. **GOLD AND SILVER STAMPING LAWS.** A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

### PRAISE FROM OUR CONTEMPORARIES.

The JEWELERS' CIRCULAR PUBLISHING Co. have performed an excellent service for the jewelry business by producing a book of "Trade-Marks of the Jewelry and Kindred Trades," "Being a complete collection of illustrations and representations of the marks, registered and unregistered, used by manufacturers and dealers of jewelry, American watches, foreign watches, watch cases, silverware, silverware plated, souvenir silverware, imitation and precious-stones, clocks, optical goods, tools, materials, pottery, and porcelain, cut glass and cognate lines;" to which are added the text of the national trade-mark law and various information along the same line, together with a "Historical Sketch of Makers' Marks," by J. H. Buck, and "Marks of Gold and Silver Smiths," by F. W. Fairholt. It must have been a task requiring much labor and patience to procure the 1800 trade-marks, which are illustrated in this volume. These trade-marks are also indexed, so that it is easy to find the trade-mark of any given firm. As it is, of course, impossible for any jeweler to carry 1,800 trade-marks in his head, such a volume as this becomes a work of great value and convenience.—*Manufacturing Jeweler*, Nov. 5, 1896.

"Trade-Marks of the Jewelry and Kindred Trades," is the title of a neatly printed and bound volume, published by THE JEWELERS' CIRCULAR PUBLISHING Co. 189 Broadway, New York. Nearly 1,800 trade-marks are included in this book, covering gold and plated jewelry, gold and plated rings, precious stones, gold and plated chains, buttons, studs, medals, sterling and plated silverware, watches and watch cases, optical goods, materials and tools, clocks and kindred goods carried in stock by the jeweler. There is a chapter on the national trade mark law, and instructions in regard to obtaining trade marks at home and abroad. There is a very complete list of old marks of current firms, and a chapter on the gold and silver stamping laws existing in thirteen states. The whole forms a handsome volume of 220 pages, 7x10 inches, and bound in cloth. Every jeweler should have a copy in his library, as it will be found very handy when you wish to know the name and address of the manufacturer of goods bearing a certain trade mark.—*The American Jeweler*, Nov. 1896.

A very valuable work.—*Optical Journal*, Nov. 1896.

We have to thank the New York JEWELERS' CIRCULAR for a copy of their new work on "Trade-Marks of the Jewelry and Kindred Trades" just issued. Such a work as this has long been needed and the trade will find it very useful in many ways. In addition to 130 trade-marks contained in the historical articles, this work gives trade-marks of American and Canadian manufacturers of jewelry and kindred goods. In fact, in this respect, it is an epitome of the jewelry trade and its connections on this continent. \* \* \* \* It is artistically printed on fine paper and substantially bound in handsome cloth binding.—*The Trailer*, Toronto, Nov., 1896.

We are indebted to the JEWELERS' CIRCULAR Company, of New York, for a copy of their unique volume entitled "Trade-Marks of the Jewelry and Kindred Trades." This work surpasses in beauty and completeness anything of the kind heretofore issued. It reproduces and describes nearly eighteen hundred trade-marks, nicely printed, on over two-hundred pages, substantially bound in cloth.—*The Jewelers' Journal*, Chicago, Ills., Nov., 1896.

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The Jewelers' Circular Pub. Co., 189 Broadway, New York.

## Gems and Jewels.

### An Address by Ludwig Nissen Before the Manufacturers' Association of Kings and Queens Counties.

*Continued from page 55, Nov. 25, 1896.*

**O**THERS of the world's great diamonds have had careers as eventful as this one, and have been the instruments of shaping the fortunes of men and nations. America owes its discovery to gems and jewels. For, when Columbus had finally convinced Ferdinand V and Isabella, King and Queen of Castile, that it would be practicable to find India by a waterway, Isabella sold her jewels and with the proceeds equipped the expedition of Columbus. He did not reach India, but landed after a long and trying voyage on one of the Bahama Islands, and subsequently discovered Cuba and Hayti. He believed all the time that he had found India though in reality he had discovered a hitherto unknown country. But if our country owes so much to "gems and jewels," they in turn owe a great deal to our country. It is perhaps not generally known that the man who attained the greatest proficiency in bringing out the beauties of a diamond, and who, above all others, has shown diamond cutting to be an art, and not an industry, was an American—Henry D. Morse, of Boston, who died only a few years ago, one of the most respected and honored men among the jewelers of the United States. To his labors and teachings we owe the fact that some of the best diamond cutters of the world are Americans. But this must only be taken to indicate that we have among us artists who can treat a diamond scientifically and bring out the full measure of its brilliant character, for, as a trade, diamond cutting is almost monopolized by the Hollanders, though there is also some cutting done in Germany and in the Jura mountains of Switzerland.

To return to the practice of stealing and concealing diamonds by the miners, it may be of interest to know that one of the richest men in the world is said to have laid the foundation of his immense wealth by buying diamonds from the miners who stole them. It is said of him that in the early history of the Kimberley mines, he and another went there, and between them acquired the questionable ownership of a large stock of these ill-gotten goods. Finally they decided to return to Europe to market their treasures. They left Kimberley together and started on foot to reach the coast. When the coast was reached there was only one with the diamonds of the two. Many inferences may be drawn from this story, which is printed in book form in London, without mentioning the name of its subject—but all England knows who it is aimed at.

Next to the diamond, the most popular of gems is the pearl, especially so in Europe. The pearl is not a mineral but an animal product, a lustrous concretion taken from the

shells of certain mollusks, which are found in differing varieties in most all parts of the world. In 1857 a very fine specimen weighing 93 grains was found at Notch Brook, near Paterson, N. J. It was sold by a New York firm to Empress Eugenie, of France, for \$2,500, and became known as the "Queen Pearl." To-day it would be worth eight to ten times that amount. The news of this sale stimulated the search for pearls all over this country, and near the spot where the "Queen Pearl" had been found was discovered another, weighing 400 grains and absolutely round. This would unquestionably have been the finest pearl of modern times, but in the eagerness to get at it, it was ruined by boiling open the shell.

The most important pearl fishery on the American continent is that of Lower California. The beds were first discovered some three centuries ago by Hernando Cortez, when he crossed to the Pacific and discovered the lower portion of what is now California—named by the same Cortez. Had he been an Englishman he would have named it Hot Earth, for that is what California means. These fisheries have been operated ever since the discovery of the beds, and have yielded many pearls to the divers, while also many divers have yielded to the pearls.

The opal is also a conspicuously popular gem at the present time. For many years there has existed a wide-spread superstition of the unluckiness of the opal which may perhaps be traced to Sir Walter Scott's "Anne of Geierstein." It is known, however, that opal was the favorite gem of the Romans in their palmiest days, and since the world has gained knowledge of the fact that Queen Victoria, who certainly has never been accused of suffering from bad luck, is very partial to it, and has made wedding gifts of opal jewelry to her own children, the old notion is gradually yielding and giving way to great public favor. It is principally found in Mexico, Honduras, Hungary and Australia, although some very fine specimens have also been found in Oregon and others of our western States.

Another of the favored stones of to-day is the turquoise, which in the language of gems denotes prosperity. "Whilst you are prosperous you can number many friends; but let prosperity depart, and all their friendship ends." The finest variety of turquoise have for centuries been found in Persia; they are the finest in color, and do not generally lose their color very easily. Egypt has furnished large quantities of them, but this variety, though when found is often of the most beautiful blue, rarely keeps its color, but changes in a very short time—sometimes over night—into a verdigris green. America also has extensive turquoise mines, from which of late years many beautiful stones have been derived. These are in Arizona, Nevada, Colorado, California and New Mexico. Those in New Mexico have been worked for centuries past. The Indians, who have a natural barbaric taste for extensive personal adornment, used to make beautiful jewelry out of this mineral more than 300 years ago. They had by the

year 1680 so thoroughly undermined a large portion of the mountains at Los Cerillos that a large section of them fell in and killed many of the miners. It was this action that was the immediate cause of the rising of the Pueblos, which resulted in the expulsion of the Spaniards from that country.

The ruby, sapphire and emerald, the rarest, richest and most valuable of all gems, are principally found in Oriental countries, Burmah and Ceylon furnishing the greatest quantities of them. The emerald, however, is also extensively found in Siberia, Egypt, Brazil and New Granada, the last place furnishing the finest. While specimens of each of these minerals have also been discovered in many parts of the United States they have rarely attained the dignity of gems, with the exception, perhaps, of some fairly good emeralds, found in Alexander Co., N. C.

Having thus a short description and history of the best known and most popular of gems, with some idea of the immense wealth invested in them, it may be proper to ask, What has been the effect of their influence upon society? Their actual usefulness is very much restricted and it is only the most inferior that are ever made to serve any really useful purpose—such as the glazier's diamond, the watch jewel and diamond-bort for rock-drilling, stone saws and other manufacturing purposes. Bort is also crushed into powder or dust and used for polishing diamonds and other precious stones.

What, then, are the uses to which gems are put? Mainly to satisfy people's vanity by using them as personal adornments and decorations. And in some cases to gratify the intense admiration of their owners, not because of their intrinsic value, but because of their unequalled beauty. Of the misuses to which they are put it may be said that the world's history is replete with instances in which persons of the purest motives and intentions have been lured from the path of virtue and righteousness by the glittering and dazzling brilliancy of these tiny bits of mineral, which are hardly ever put to better use than to appeal to the vanity, extravagance and baser passions of man—and woman—kind, except that they have also been instrumental in the development of fine art and in the establishment of the indisputable doctrine that in the creation of the planet we live upon, the Almighty has provided for the beautiful and pleasurable as well as for the useful and indispensable, the emotional as well as the commonplace. And to this may be added their great medicinal qualities. It has, for instance, frequently come under my personal observation that the only salve that would heal the wounded heart of a wife or sweetheart would be a gem or jewel of some sort. It is claimed, however, that the use of jewelry as articles of ornamentation was first called into being by necessity, as, for instance, in the case of cylinders and seals which were used in the earliest stages of civilization in the place of our present method of procuring one's signature to private or public documents. The signets worn on the

hands of the ancient Babylonians, Assyrians and Phœnicians were also used to indicate rank—the larger the jewel the higher the rank. But in this, as in many other things, the ideas of propriety of the human race have been completely reversed. To-day none but the vulgar will adhere to the notion that it adds to their dignity to wear extremely heavy, showy and flashy jewelry, while, on the other hand, the degree of refinement of people might readily be judged by the quality of their jewels. There are occasions, of course, when a judicious display of fine jewels is not only very magnificent, but also eminently appropriate. During the last decade the finest gems of all kinds have been bought by Americans and imported into this country to satisfy the extravagance and the development of good taste of our money making people. Likewise is it true that our factories excel all the rest of the world in the manufacture of fine jewelry and silverware. The noted jewels of the royal families of Europe and Oriental countries, with the exception of the few great historic diamonds which now serve as crown jewels, are as nothing compared to those owned by many of the rich families of America.

The importation of diamonds and other precious stones into this country has easily kept pace with the progress and development of the country itself. From an importation of a little over \$5,000,000 worth in 1885, we increased to nearly \$15,000,000 in 1893, dropping back to less than \$5,000,000 in 1894, and leaving it absolutely to guesswork as to what it has been since. The responsibility for this latter condition of things rests with the framers of the Wilson Tariff Bill. Up to the framing of that bill the duty on precious stones, cut and unset was 10 per cent. and the uncut were admitted free. There had been numerous attempts made in former revisions of the tariff to increase the duties on precious stones, because they were luxuries. But as it could not be claimed that there was an industry to protect, and as the government wanted to derive as much revenue as possible from this class of importations, it had constantly and consistently accepted the advice of the honorable men engaged in this line of business that "the higher the duty, the lower the revenue." Even Mr. Wm. McKinley who, during the framing of the McKinley bill and for some time after that, was by many accused of wishing to build a wall around this country and destroy every legitimate business interest within it, was not deaf to the arguments of common sense. But with the gentlemen who supplanted those who had acquired practice in the art of government, and who set out to give us a government in accordance with college theories, these arguments were of no avail, and the duty on precious stones, cut and unset, was raised to 25 per cent., while the uncut material was placed under a duty of 10 per cent. The direct result of this legislation was as foretold by the men who knew—entirely contrary to the expectations of the legislators. Instead of tripling the revenue as they expected, the collection of duty of \$1,474,092.95 in the fiscal year of 1893, fell off to

\$773,716.20 in 1895—just a trifle over one-half, showing conclusively that the government itself had put a premium upon dishonesty by encouraging smuggling, which in the case of precious stones is so easily accomplished. In the most important of the European countries the national laws require all manufactures of gold and silver to be stamped as to quality, while in the United States the class of manufacturers and dealers who prefer to do business on the theory of P. T. Barnum, that "the American people like to be humbugged," have so far succeeded in withholding such legislation. There is, therefore, no other guarantee as to quality than the name of the individual or firm from whom purchased. And, though it is painful to admit the truth, not all of our dealers are like Cæsar's wife—above suspicion.

The largest jewelry manufactories are in the United States. This is also true of the manufactories of watches and watch cases, silverware, plated ware and clocks, all of which articles are dispensed to the public through our jewelry stores. Few people have any idea of the immensity of these industries, and I will risk, at the expense of my popularity as a reader, to give you a few dry and cold statistics from the census of 1890, showing the number of establishments, the capital employed, the number of employes, the wages paid, the cost of materials used and the value of the finished products.

Taking the above mentioned industries all together, we find the number of manufacturing establishments to be ..... 5,534  
 The capital employed .....\$68,449,100  
 The average number of employes . . . 48,671  
 The wages paid .....\$29,488,297  
 The cost of materials used .....\$33,119,949  
 and the value of products, including receipts from custom work and repairing .....\$83,133,944

These figures merely represent the concerns actually reporting to the census takers, which, according to the more modern and up-to-date estimates taken from the mercantile agencies, do not, probably, take in one-half of the manufacturing enterprises really in operation. But they are sufficient to show that it is not too much to claim that these industries, turning out what is popularly included in the term "jewelry," are of at least some importance, and can claim title to a small degree of credit for having helped to establish the reputation of the United States of being the greatest manufacturing country in the world.

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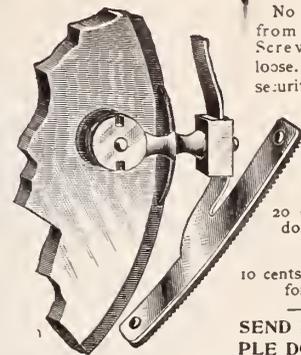


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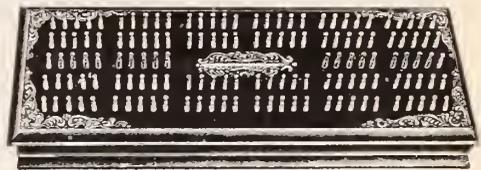
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**CRIBBAGE BOARD**

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It is very suitable for presents and prizes. is made in ebony finish or real Burmah mahogany and has fine Sterling trimmings.

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IT'S VERY SIMPLE. EVERYTHING I MAKE HAS ART IN IT AND SHOWS ORIGINALITY.

**G. W. DOVER,**

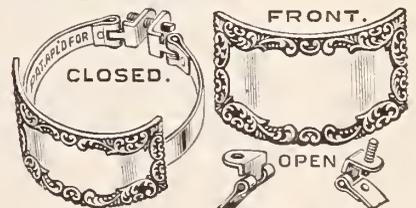
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PUBLISHING CO., 189 BROADWAY, NEW YORK, contains the titles of over  
200 books pertaining to the Jewelry and Kindred Trades.

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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

IMPROVED TEA STRAINER.

A TABLE article no less dainty than useful is the tea strainer with drip bowl produced by the Ceramic Art Co., Trenton, N. J. The advantages of the drip bowl, which has a base so broad that it cannot tip over, will be obvious to any one who has experienced "the sense of utter helplessness that comes when the cup is full and you have no place for the dripping strainer." Both strainer and bowl are made in Belleek china exquisitely decorated.

FINE BRIC-A-BRAC FOR HOLIDAY TRADE.

HARRIS & HARRINGTON have just received by the steamer *La Bretagne* a large consignment of entirely new French clocks and clock sets, Sèvres vases, bronzes and similar articles which they have imported especially for the holiday season. These goods, which contain all the latest styles of this year, as well as many designs exclusively controlled by this house, will be displayed at the firm's temporary quarters, 22 Cortlandt St., New York.

FINE ENGLISH POTTERY.

HANDSOME pieces are to be found among the many lines of fine English pottery which Hinrichs & Co.'s ware-rooms, 29-31 Park Place, New York, now display. The firm's Doulton ware contains a very fine assortment of large vases, bowls, flagons, etc., in the Doulton Company's now famous Delft decoration, while other styles, spray and flower designs, are to be seen on some small, graceful loving cups. Among other wares should be mentioned the Teck vases, the small pitchers, vases, cigar holders and other pieces in Royal Worcester, and the full line of Wedgwood jasper ware.

FINE PRODUCTIONS IN CH. FIELD HAVILAND CHINA.

PRETTIER than ever before are the decorations to be found on the Fall lines of Chas. Field Haviland china shown by Haviland & Abbot, 29 Barclay St., New York. Not only is there a wide range in style and variety, but all the decorations are shown on a full line of chocolate pots, comports, tête-à-

tête sets, teas, after dinner coffees, claret jugs, bonbon trays, cake plates, roll trays, bread and butter plates, salad sets, chocolate sets, toilet sets, desk sets and all other novelties common in French china. Some of the new articles introduced by this firm have made a decided "hit" with the jewelry trade; notably the chafing dishes, in which dish, cover, stand and even alcohol lamp are of decorated china. The hardness of this porcelain permits it to be heated without danger. Tobacco jars, having tops made to contain small sponges, are among other articles now popular.

REAL AND IMITATION BRONZES.

PROBABLY the largest line of real and imitation bronzes ever carried by Bawo & Dotter now graces the art department of their buildings at 26-32 Barclay St., New York. The assortment of imitation bronzes is especially extensive, too large, in fact, to enumerate so as to give an adequate idea of the variety contained. Suffice to say that the line includes everything in the way of figures, groups and busts, in subjects of all classes, ranging in size from the petite bust forming the handle of a letter seal to the three-foot statues. The line of real bronzes, while not as extensive as the former, contains an assortment of very fine subjects, large and small. Among the largest busts are several specimens of the three now popular subjects: *Fille d' Eve*, *Tanagra* and *La Sibylle*.

THE RAMBLER.

## Pottery and Glass of the Cave Dwellers.

AMONG some relics recently found about sixty miles from Thompson Springs, Utah, by Edward Turner, of Telluride, Col., broken pottery was very plentiful and covered the floor of the cave-house. Some of it was very beautifully enameled in the grotesque and fanciful manner that is characteristic of the cliff dwellers. Mr. Turner will endeavor to restore some of the pottery, though it will entail a great amount of labor. The material used was some sort of refined clay, and it is very hard; and it is only conjectural as to what composes the glittering enamel. Rum-maging further into the recesses of the room, the fireplace was encountered. A white, fleecy substance was seen protruding from the fine ashes. It was pulled out and was found to resemble a mass of woolen strings. It had

been used as a stopper to a large earthen vessel, perfect in condition and of native workmanship. Scraping aside the ashes, the vessel was lifted out and its contents deposited on the floor of the cavern.

But the most valuable find in the jar was a string of black and red beads about 16 feet long. The beads were of different lengths, but all of the same size in circumference. The material of which they were manufactured is as brittle as glass and shines like ebony. After a careful comparison of the beads with the enamel on the outside of the pottery, the writer is convinced that they are of one and the same material. The method of their manufacture can only be guessed at, though taking into consideration the crude means at command of the natives, it is barely possible that the clay or substance of which they were made was rolled around a string or grass stem.

—Pottery and Glass Journal.

## Popular Styles in Bric-a-Brac.

BY ELSIE BEE.

Jeweled effects and colored enameling are conspicuous features of the bric-à-brac in gold and in silver, introduced under the head of holiday goods.

Semi-precious stones are to the fore; the fittings of dressing tables are bejeweled with them to the last degree.

Entirely new, and therefore of especial interest at this time, are candle shades in china, with gilt decorations.

Cabinet tables in mahogany and in gilt attract desired attention.

Novelties introduced for the holiday season in Delft, Dresden and other popular wares, are too numerous to mention in detail.

Recent productions in china and glassware show rococco, Louis XVI. and Empire styles of decoration.

John Wimmer, optician, Indianapolis, Ind., owns a full blooded pug dog, "Sphex," that wears a glass eye. About a year ago "Sphex" got into a fight with a visiting Cog and had his right eye torn out. As soon as the wound healed Mr. Wimmer adjusted a glass eye to the cavity, and since then the dog has worn it with evident pride and comfort, as he shows great distress when it is taken out for any length of time.

## Window Dressing Competition.

PRIZES WERE OFFERED FOR THE PHOTO GRAPH OF THE BEST AND OF THE SECOND BEST DISPLAYED JEWELER'S WINDOW.

### PART III.

#### Window Dressing.

By G. A. SCHLECHTER, READING, PA.

THE window exhibits here illustrated are claimed by the designer to be unequalled

which the United States has minted gold. The show window is the center of attraction of all sightseers who visit the town.

The window of S. C. Luden's jewelry store,

are 10 genuine diamonds. Any person can choose from the lot by selecting a number and paying \$1 at the counter. The idea is attracting much attention and the window is crowded from morning to night. Among the lucky ones to secure a diamond are Dr J. A. Thomas, Reading, \$25 diamond ring; Bert. Van Kirk, traveling salesman, two studs and one ring; Wm. Nein, Reading, diamond earring; Wm. Watson, two pins valued at \$45; L. Moyer, diamond stick pin. Besides, many unknown people secured solid gold rings and studs. Every article in the window is said to be worth \$1 and the chance of securing a diamond is thrown in as an advertisement.

A novel invention in the way of an electric clock has just been perfected by William E. Shaw, Brookline, Mass. The mechanism is such that the clock is susceptible to certain vibrations in the air such as may be produced by the ring of a door bell, the disturbance of a window or door, or atmospheric changes which come from an incipient or incendiary fire. Thus the clock can be used as indicator of danger as well as a sort of burglar alarm. The most astonishing claim for this electric clock is that by it the deaf can be awakened at any time or can hear its peculiar alarm or hour stroke. Mr. Shaw is an electrician who has been the father of many electric toys.



COMPETITIVE WINDOW DRESSING OF G. A. SCHLECHTER—EAST WINDOW.

in originality of conception. The east window was devoted to an immense display of Fahys gold watch cases, in the center being a four-leaf clover of gold chains. Everything was of gold and included watch cases, chains, charms and novelties. As a background, were shown draped American flags with a portrait of the Republican nominee, Hon. Wm. McKinley. The west window was devoted to a display of silver watch cases, chains and novelties. In the center was a daisy composed of 16 silver petals of chains, and a gold watch in the center representing the idea, 16 to 1. The background was the same as that in the east window with the exception that the portrait was that of Wm. J. Bryan. The person who guessed the nearest to the electoral vote of the winning candidate for President was to receive free a Fahys watch case.

#### Window Attractions.

Jeweler W. H. Mortimer, Pottsville, Ba., has displayed in his window at his store on Centre St. a cabinet of gold coins from the lowest to the greatest denomination, among which are found coins of every year in



COMPETITIVE WINDOW DRESSING OF G. A. SCHLECHTER—WEST WINDOW.

742 Penn St., Reading, Pa., contains a number of Brazilian diamonds, and among them

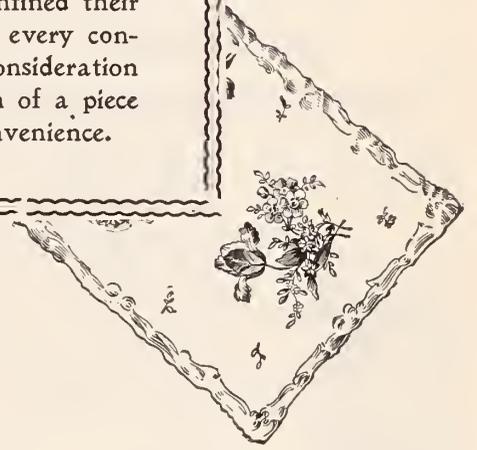
J. H. Helfrich & Son, Hooper, Neb., have paid off a chattel mortgage for \$1,150.

# THE HOLIDAYS OF '96.



## DELFT AND DRESDEN

Supply more novelties suitable for Christmas, German or Birthday favors than any foreign productions. They cost little—for so much beauty of design and decoration—and the makers have not confined their efforts to make one spot bright or effective, but every conceivable corner of the house comes in for special consideration and is made the more attractive by the addition of a piece or two. Complete assortments now at your convenience.



**HINRICHS & CO.,**

MAKERS AND DEALERS,

29, 31, 33 PARK PLACE, N. Y.

## Holiday Specialties for the Jewelry Trade.

... Bric-à-Brac and Glassware ...

IN GREAT PROFUSION.

Attractive Goods at Popular Prices.

FOR IMPORT ONLY

The **L. A. W. Souvenir Mug** ...

Useful as well as Ornamental. Very appropriate for the Side Board, Dining Room or Cycle Club.



**CHAS. AHRENFELDT & SON,**

50, 52 and 54 Murray Street,

NEW YORK.



Send your business card and we will forward to you,

**FREE**

of express, our large

**ILLUSTRATED CATALOGUE**

known as Monarch Catalogue

No. 52.

**R., L. & M. FRIEDLANDER**

WHOLESALE JEWELERS,

30 MAIDEN LANE, NEW YORK.

**UNIVERSUM CLOCK CO.,**  
1 BEACON ST., BOSTON, MASS.  
MANUFACTURERS OF  
**THE UNIVERSUM CLOCK**  
AND THE  
**NORTHERN HEMISPHERE CLOCK.**

**STERLING**

Sheet and Wire Supplied. All Sizes.

**J. SCHAWEL & CO.,**

Gold, Silver and Platinum Refiners,

29 JOHN STREET, NEW YORK.

**CAMPBELL-METCALF SILVER CO.,**  
SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

**BAWO & DOTTER,**

26-32 BARCLAY ST.

NEW YORK.

P. O. Box 1872.

NO LARGER STOCK

OF

**HALL  
CLOCKS**

IS SHOWN IN  
THIS CITY.

Large Stock

OF

MOVEMENTS.

NEW DESIGNS  
IN CASES.

**H. M. RICH & CO.,**  
Jewelry - Auctioneers,

21 School Street,  
BOSTON, MASS.

**UNITED STATES SMELTING AND REFINING WORKS.**  
**M. WOLLSTEIN,**

SWEEP SMELTERS AND ASSAYERS, OFFICE, 25 JOHN STREET, NEW YORK.

Works:—3, 5 & 7 Oliver St., Newark, N. J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX.

Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.



REMOVED TO 144 PINE ST., PROVIDENCE, R. I.



**34 YEARS OF  
HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**

ASSAYERS, REFINERS AND SMELTERS,

74 & 76 Clifford St., Providence, R. I.

**Fine Leather Goods.**

Pocket Books, Card Cases, Jewel  
Boxes, Stick Pin Cases, Photo  
Frames, Cigar Cases, &c. : : :

**C. F. RUMPP & SONS,**

Fifth and Cherry Sts., Philadelphia.

New York Office: 621 Broadway.

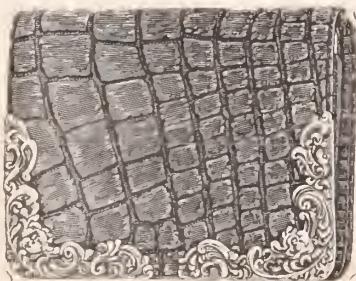
Send for Special Lists of Sterling Mounted Goods.

**DUBOIS WATCH CASE CO.**



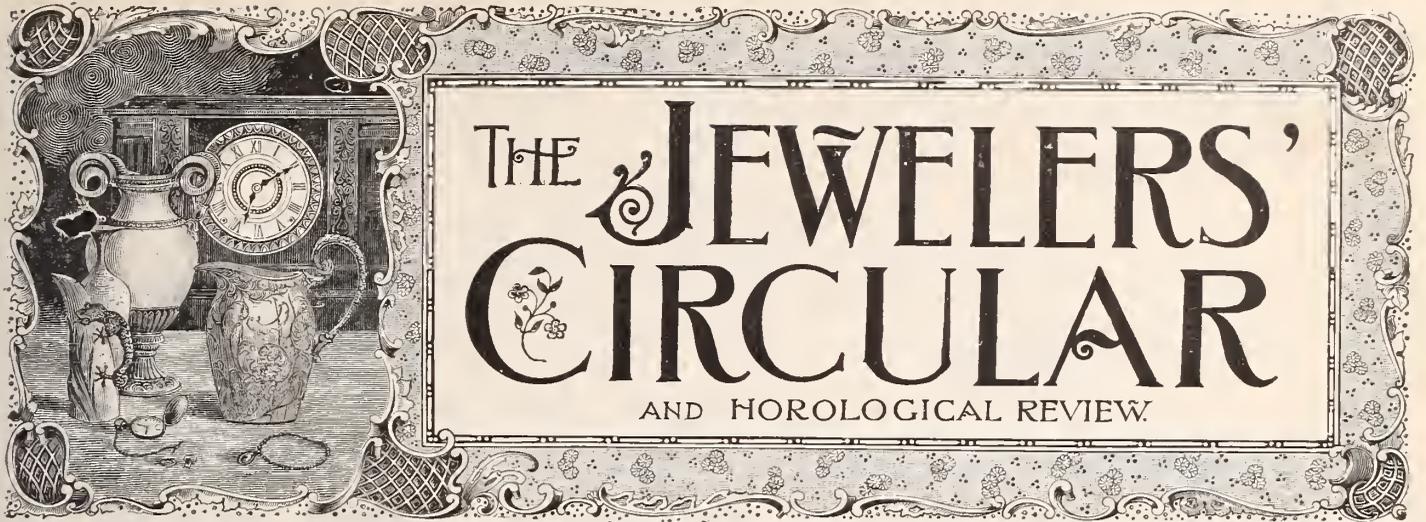
FINE HAND MADE  
**SOLID GOLD CASES.**

A PRIDE TO THE MAKER,  
DEALER & WEARER.



Combination Pocket Book, Q5981 Gold.

DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS



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VOL. XXXIII.

NEW YORK, WEDNESDAY, DEC. 9, 1896.

NO 19.

## WEDDING PRESENTS AMONG THE FRENCH ARISTOCRACY.

PARIS, France, Nov. 20—Foremost among the costly presents sent from France to the Archduchess Marie Dorothea of Austria, on the occasion of her marriage with the Duc d'Orleans, were a magnificent necklace consisting of 38 perfect pearls with a diamond clasp, three large brilliant brooches of a clear yet elaborate Renaissance design with a good sized pear shaped pearl depending from each brooch, and a pair of large diamond solitaire earrings, also with pearls pendant, from the Duke of Anmale. The Countess de Paris, mother of the Duc d'Orleans, and Queen Amelia, of Portugal, his sister, gave a most artistic service in Renaissance style, and the young Princesses Maria and Louise a reduced size bronze statue of Joan of Arc by Paul Dubois. The Duchess of Montpensier sent a very handsome ancient clock and a silver dessert set, comprising a most elegant surtout with a large mirror stand, a silver basket, two graceful candelabra and four dessert dishes in the Louis XVI. style. Prince Ferdinand, of Bulgaria, gave a beautiful fleur-de-lis brooch, consisting entirely of rubies. The Zouaves de Charette offered a diamond and ruby sword brooch; a delegation of the *Dames de France*, well known for their loyal attachment to the old Régime, presented the bride with a splendid diamond diadem in the shape of a crown almost entirely formed of *fleur-de-lis de France*, and surmounted by a large one like that which stood on the crown worn by Queen Marie Leczinska.

The royal diadem (see page 4) offered by the *Femmes de France* to Archduchess Marie Dorothea consists of a band formed of large dia-

monds set on a pierced ground, from which rise eight fleur-de-lis applied on firm *arceaux*. The latter, curving gracefully upwards, meet at the summit to support a large fleur-de-lis, the top part of which consists of an enormous diamond, measuring with its setting seven centimeters in circumference. This master-

his sword to France. This work, executed with remarkable spirit combined with great artistic taste, was on view at Aucoc's, Rue de la Paix, for a few days. The Duc gave to each one of his loyal followers a medal delicately engraved by F. Vernon, the obverse of which showed a very life-like portrait of the royal couple, whereas the reverse exhibited the crown of the Bourbons surmounting two escutcheons partly wrapped with roses de France. Underneath was the following inscription: "Souvenir of the marriage of Monseigneur Louis Philippe Robert Duc d'Orléans with H. A. I. R. the Archduchess Marie Dorothee Amélie of Austria, Vienna, 5 November, 1896."

## The Count's Trick.

A DISTINGUISHED foreigner, who has recently attracted considerable attention of a not altogether pleasant character here, is the hero of a story told the other day by one of his countrymen. It seems that this titled gentleman went into a jeweler's shop in one of the large towns of his own country, and informed the proprietor of his intention to buy as handsome a diamond tiara as the establishment afforded. The negotiations were finally concluded, and the titled patron settled upon the piece of jewelry he wanted, and the

price he was willing to pay. When it came to paying, the Count found to his apparent astonishment that about one-third of the amount needed was lacking. His arm was in a sling, and he suggested to the jeweler that the matter could be settled if the jeweler would write a few lines for him, as he could not use a pen with



GROUP IN SILVER REPRESENTING THE DUC D'ORLEANS OFFERING HIS SWORD TO FRANCE.

piece of *jouaillerie* was executed at Chaumet's.

The royalist body called *La Poule au Pot* (in remembrance of Henri IV. of France's saying concerning the good fare of his people) presented the bride and bridegroom with a group in silver which represents the Duc d'Orleans, clad as an ancient warrior, offering

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



BOSTON OFFICE,  
403 Washington Street,

**KENT & STANLEY CO., LTD.,** PROVIDENCE,  
R. I.

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.



VACHERON &  
CONSTANTIN

# Vacheron & Constantin,

... GENEVA ...

Manufacturers of **HIGHEST CLASS WATCHES** of all sizes, adjusted to  
Heat, Cold, and Positions.

**FIRST PRIZE** FOR SERIES, AND 6 other Prizes, GENEVA OBSERVATORY, 1895.

**FIRST PRIZE,** INTERNATIONAL CONTEST FOR WATCHES, GENEVA, 1896.

**HIGHEST AWARD (GOLD MEDAL),** SWISS NATIONAL EXHIBITION, 1896.

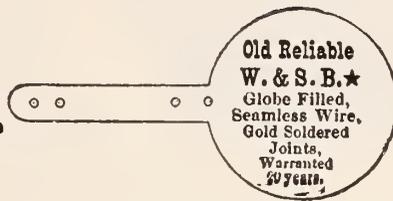
EDMOND E. ROBERT, Agent, 3 Maiden Lane, N. Y.

# CAUTION!



WE TAKE THIS MEANS OF NOTIFYING THE TRADE THAT WE MANUFACTURE THREE GRADES OF ROLLED GOLD PLATED CHAINS:

Extra Quality, Globe Filled.



First Quality, W. & S. B. ★



Second Quality, Star and Crescent.



ALL PARTIES ARE HEREBY NOTIFIED TO INSPECT CAREFULLY THE TAGS UPON THE GOODS THEY PURCHASE, IN ORDER TO MAKE SURE THAT THEY OBTAIN THE QUALITY THEY DESIRE.

## W. & S. BLACKINTON,

FACTORY:  
Attleboro, Mass.

New York Office: 14 Maiden Lane.

his injured arm. The shopkeeper readily complied. The purchaser said he wanted him to write to his wife, for whom the tiara was intended, telling her to send him back the amount that was lacking. The jeweler wrote the letter at the Count's dictation, and the servant of the count delivered it. In a short time he returned with the money, and the Count paid for the tiara and retired. That night the jeweler's wife asked him why he

Marie." Marie was the storekeeper's wife, and it became clear to him after a while that he had been made the victim of a trick by which his patron had secured the jewelry at about two-thirds the regular price.—New York Sun.

**"The Engel National Watch Co." Enjoined from Using that Name.**

CHICAGO, Ill., Dec. 1.—Following is a copy of the decree handed down, Nov. 30, by Judge Grosscup, in the United States Circuit Court, in the trade-mark suit brought by the Elgin National Watch Co. against the Engel National Watch Co. and Albert W. Engel:

UNITED STATES CIRCUIT COURT, NORTHERN DISTRICT OF ILLINOIS, NORTHERN DIVISION.

MONDAY, November 30, 1896.

Present: HON. PETER S. GROSSCUP, District Judge.

ELGIN NATIONAL WATCH CO. }  
 vs. } In Chancery,  
 ENGEL NATIONAL WATCH CO. } 23,983.  
 AND ALBERT W. ENGEL. }

This cause having come on for hearing this 30th day of November, 1896, upon the pleadings and the evidence taken on behalf of complainant, and the complainant and the defendants having this day appeared by their respective counsel in open court and agreed to the entry of the following decree, it is hereby, with the consent and at the direction of the counsel for the respective parties, ordered, adjudged and decreed that the complainant is the owner of the trade-mark for watches and watch movements consisting in the words "Elgin Natl. Watch Co." marked upon its watches and watch movements or upon the boxes and cases in which they are packed for transportation and sale, and has used and still continues to use said trade-mark both in connection with goods manufactured by it in this country

and in connection with those exported by it and sold by it in foreign countries, and that no other person or persons have a right to use such trade-mark upon watches or watch movements or upon boxes or cases in which they may be packed for transportation or sale; that the defendants, the Engel National Watch Co. and Albert W. Engel, have infringed said trade-mark by the use upon watches and watch movements of the words "Engel Natl. Watch Co." which words are liable to be mistaken by customers for the complainant's trade-mark, and that the complainant is entitled to the relief prayed for in the bill of complaint.

It is further ordered, adjudged and decreed that the defendants, the Engel National Watch Co. and Albert W. Engel, and each of them, be perpetually enjoined and restrained from using on or in connection with watches and watch movements the words "Engel Natl. Watch Co." and also from using, as aforesaid, the word "Engel" in any form, style, combination or association simulating the marks "Elgin" or "Elgin Natl. Watch Co." as said marks are employed on or in connection with the complainant's watches and watch movements, but this decree is not to be considered as prohibiting broadly the use by the defendants, or either of them, of the family name "Engel" on or in connection with watches or watch movements, provided that the same is used in such form, style, or association with other words or devices, as not to simulate the marks "Elgin" or "Elgin Natl. Watch Co." as said marks are used by the complainant; and that a writ of injunction issue against the defendants, and each of them accordingly.

The complainant, by its counsel, having waived damages and costs, this decree is made final.

The town clock on the new city hall, Elmira, N. Y., was started Nov. 30. Jeweler James E. Swarthout will have charge of the regulation of the new clock.



A CROWN TO ARCHDUCHESS DOROTHEA. See page 1. had sent to her for a thousand roubles during the afternoon. The man was thunderstruck, and denied that he had done anything of the kind.

"Why, here's a note in your own handwriting," she said, producing the letter the man had written at his customer's dictation, asking for the money and addressed to "Dear

**SCHULZ & RUDOLPH,**

Importers and Cutters of

**DIAMONDS AND OTHER PRECIOUS STONES,**

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

**The Celebrated Jules Jurgensen Watches.**

28 JOHN ST. and 65 NASSAU ST., NEW YORK.

**This Talk is About Locketts...**

**LOCKETS THAT SELL.**



TRADE-MARK.

All our energies are devoted towards the perfection of Locketts. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketts.

THAT'S WHY THEY SELL.

OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

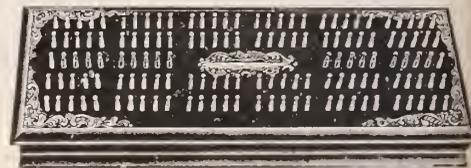
**WIGHTMAN & HOUGH CO.,** PROVIDENCE, R. I. NEW YORK.



**THE PERFECTION "PULL UP"**

**CRIBBAGE BOARD**

AND GENERAL GAME COUNTER.



The "PULL UP" is the best Cribbage Board on the market and is equally desirable for all games requiring a high count, as Pinochle, Bezique, etc., etc. When once seen players will use no other counter.

It is very suitable for presents and prizes. is made in ebony finish or real Burmah mahogany and has fine Sterling trimmings.

Retails at \$5.00 and pays good profit. Manufactured by the Specialty Co., Cortland, N.Y.

**J. T. SCOTT & CO.,**

GENERAL AGENTS,

4 MAIDEN LANE, - - NEW YORK

**BAND RING MOUNTING**



3351.

DESIGN PATENTED Sept. 24, 1895.



3350.

**CHARLES KNAPP,**

MANUFACTURING JEWELER,

41 & 43 Maiden Lane, New York.

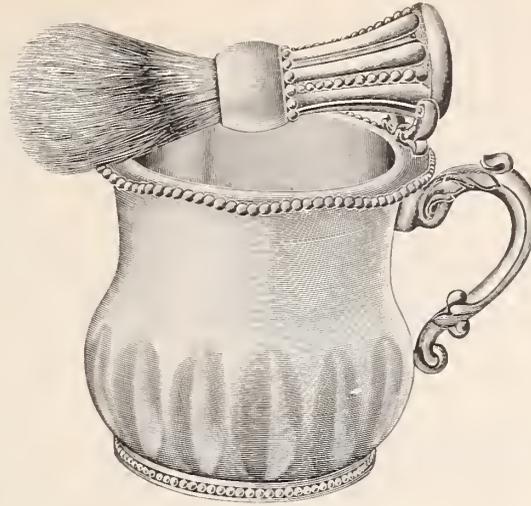
SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

**S**ilver  
...Ware.

**C**ut...  
Glass.

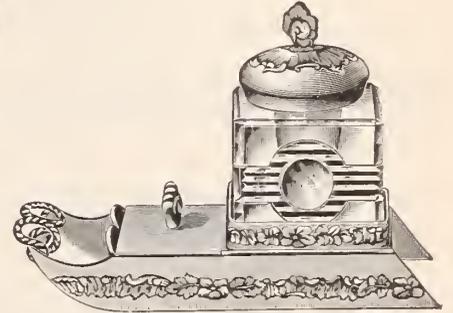


No. 3767 TOOTH PICK,  
GOLD LINED.



No. 3510. SHAVING CUP.  
" 2848. " BRUSH.

**F**ine  
...China.



No. 5417. INK STAND and  
STAMP BOX.

**PAIRPOINT MFG. CO.,**

NEW BEDFORD, MASS.

224 WABASH AVENUE, CHICAGO,  
46 MURRAY STREET, NEW YORK,

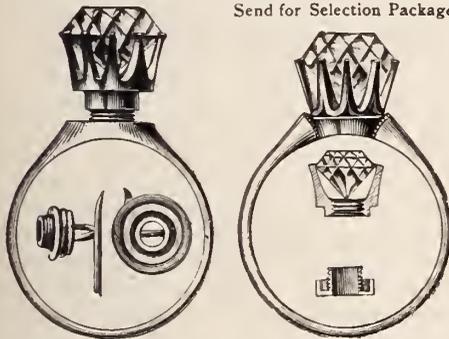
220 SUTTER STREET, SAN FRANCISCO  
TEMPLE BUILDING, MONTREAL.

◆ OUR BOOK "NICE APPOINTMENTS" WOULD BE OF SERVICE—SEND FOR ONE. ◆

**The Bonner Combination**

RING, STUD and SCARF PIN.  
A Long Screw and a Round Bezel.

Send for Selection Package

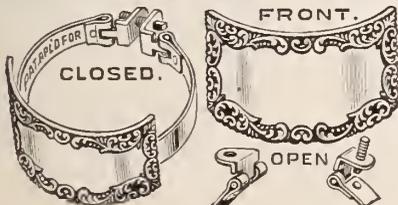


**BONNER, RICH & CO.,**

41 & 43 Maiden Lane, NEW YORK,  
604 Champlain Building, CHICAGO.

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT

**BICYCLE NAME PLATE.**



All Metal. No Straps. Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**

Cor. Bleecker and Charlotte Sts., Utica, N. Y.

**To the Retail Jewelry Trade...**

Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

**RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES.

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

Venetian Building. **34 & 36 Washington St.**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

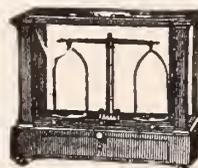
**65 Nassau Street,**

**NEW YORK.**

Cutting Works: 45 John Street.

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden Ls. N. Y.



Repairs (any make)  
 promptly made.

**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

MANUFACTURERS OF  
**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

**Decrees Regarding Priority of Invention  
 of Jewel-Setting Machines.**

CHICAGO, Ill., Dec. 2.—Below are copies of two decrees which have just been granted by the United States Circuit Court to the Elgin National Watch Co. against William Rundquist. The matter in dispute was a jewel-setting machine, and the decrees are of interest to the trade at large. The first is as follows:

IN THE CIRCUIT COURT OF THE UNITED STATES,  
 IN AND FOR THE NORTHERN DISTRICT OF ILLINOIS,  
 NORTHERN DIVISION.

MONDAY, NOV. 30, A.D. 1896.

Present: HON. PETER S. GROSSCUP, District Judge.

ELGIN NATIONAL WATCH CO.  
 vs.

WILLIAM RUNDQUIST.

In Chancery, 24,024.

This cause having come on to be heard upon the 7th day of September, 1896, upon the bill of complaint and the defendant having appeared in open Court by his counsel, Charles C. Bulkley, Esq., and informed the Court that he should file no answer to the bill of complaint, and make no defense against the entering of a decree therein for the relief prayed in said bill, it is hereby adjudged, ordered and decreed that the letters patent for jewel-setting machines granted to William Rundquist of Elgin, Illinois, dated July 4, 1893, No. 500,954, as to the sixth claim thereof, interferes with the letters patent granted to the Elgin National Watch Co., assignee of Curtis A. Smith of said Elgin, No. 555,468, dated October 13, 1893, for improvement in revolving cutters, within the meaning and intent of Section 4,918 of the Revised Statutes of the United States; that said William Rundquist, was not the original and first inventor of the interfering subject matter covered by his said sixth claim, and was not entitled to a patent therefor; but that Curtis A. Smith was the original and first inventor thereof, and was entitled to the letters patent therefor which were granted to his assignee by said Letters Patent No. 555,468 hereinabove referred to; that the said letters patent granted to William Rundquist, 500,944, dated July 4, 1893, is invalid and void as to the sixth claim thereof, throughout the United States and the Territories thereof; that the complainant recover of the defendant the costs of this suit taxed at \$38.77 and have execution therefor; and that this decree is final.

The second decree is as follows:

UNITED STATES CIRCUIT COURT, NORTHERN DISTRICT OF ILLINOIS, NORTHERN DIVISION.

MONDAY, NOV. 30, 1896.

Present: HON. PETER S. GROSSCUP, District Judge.

ELGIN NATIONAL WATCH CO.  
 vs.

WILLIAM RUNDQUIST.

In Chancery, 24,025.

This cause having come on to be heard upon the 7th day of September, 1896, upon the bill of complaint, and the defendant having appeared in open court by his counsel, Charles C. Bulkley, Esq., and informed the Court that he should file no answer to the bill of complaint and make no defense against the entering of a decree therein for the relief prayed in said bill, it is hereby adjudged, ordered and decreed that the letters patent for jewel-setting machine granted to William Rundquist, of Elgin, Ill., dated July 4, 1893, No. 500,954, as to the first, second and third claims thereof, interferes with the letters patent granted to the Elgin National Watch Co., assignee of George E. Hunter, of said Elgin, No. 555,447, dated Feb. 25, 1896, for jewel-setting machine, within the meaning and intent of section 4,918 of the Revised Statutes of the United

States; that said William Rundquist was not the original and first inventor of the interfering subject matter covered by his said first, second and third claims, and was not entitled to a patent therefor; but that George E. Hunter was the original and first inventor thereof, and was entitled to the letters patent therefor, which were granted to his assignee by said Letters Patent No. 553,417, hereinabove referred to; that the said letters patent granted to William Rundquist, 500,954, dated July 4, 1893, is invalid and void, as to the first, second and third claims thereof, throughout the United States and the Territories thereof; that the complainant recover of the defendant the costs of this suit, taxed at \$36.25, and have execution therefor; and that this decree is final.

#### Albert Lorsch & Co.'s Protest Anent Duty on Certain Imitation Precious Stones.

WASHINGTON, D. C., Dec. 3.—The Collector of Customs at New York has been notified that an appeal has been taken under the provisions of section 15 of the act of June 10, 1890, from the decision of the Board of General Appraisers at New York, on the protest of Albert Lorsch & Co. (G. A. 3658, Oct. 22, 1896), which involves the question of the proper rate duty on certain small articles of glass or paste made into forms for sleeve buttons, studs, scarf pins rings, etc., and nearly completed in manufacture. The Collector has been directed to take no official action under and by virtue of said decision until the question shall be judicially determined.

#### Petition to Set Aside the Assignment of the L. Burnett Jewelry Co.

ST. JOSEPH, Mo., Dec. 2.—The Chicago Music Co. and the other creditors of the L. Burnett Jewelry Co. not in the preferred class filed a suit in the Circuit Court, Monday afternoon, to set aside the assignment made some time ago to Samuel H. Smith, alleging fraud and a conspiracy to defraud them.

It is alleged in the petition filed that James F. Hartwell is and has been at all times a member of the L. Burnett Jewelry Co.; that the company are incorporated for \$5,000, and the capital stock has not been paid up, but a pretense was made of paying it by the transfer of jewelry stock by Hartwell not exceeding \$3,100. While the company had a president and other officers, it is alleged that the company are controlled by Hartwell alone. The details of the transactions by which Hartwell was relieved of the indebtedness against him are recited in the petition, and it is charged that he entered into a conspiracy with the Burnetts. It is also charged that they planned to incur other indebtedness fraudulently. When the stock of jewelry was transferred to the Burnetts, it is alleged that Hartwell kept the most valuable part of it—namely, diamonds worth about \$1,000, and afterwards placed them in with the stock to be sold. The petition alleges that Hartwell represented to the mercantile agencies that the stock of the company was worth about \$11,000, and that the whole statement was false.

On Nov. 4 the company assigned to Samuel H. Smith, naming a number of preferred

ESTABLISHED 1840.

## RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

# DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

# DIAMOND JEWELRY

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

# GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. GOUGH.

FACTORY, NEWARK, N. J.

## FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

## WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

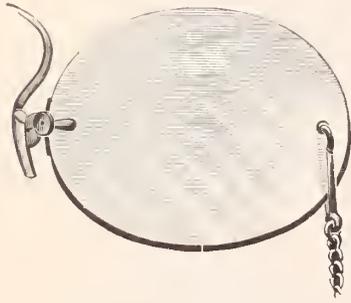
FINE QUADRUPLE PLATED WARE

No. 16 JOHN STREET, - - - NEW YORK.

206 Kearney St., San Francisco, Cal.

HASKELL &amp; MUEGGGE, Agents.

# The Ballou Snap Hook.



PATENT APPLIED FOR.

This eye glass snap, the bow of which is made of round wire with the shank flattened in an oval shape, giving it a perfect spring temper, is possessed of this

**ADVANTAGE :**

Greater strength in bow with a spring in the snap that will not set.

Specially adapted for glasses without rims.

Made in any quality of gold and plate.

**B. A. Ballou & Co.,** Manufacturing Jewelers, Providence, R. I.

## MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

### CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

## HOLIDAY GOODS

A FINE LINE OF SMALL LEVER

## JEWELLED WATCHES.

Always  
Something  
New

IN

Findings  
and Metal  
Ornaments

FOR

### JEWELERS.

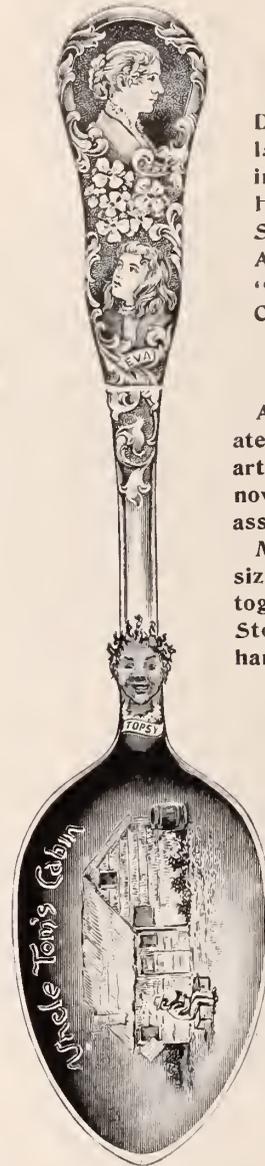
SETTINGS, GALLERIES, RICH ORNAMENTAL DESIGNS, LINK BUTTONS, BELT PINS, ETC., ETC.

**THOS. W. LIND,** 67 Friendship Street, PROVIDENCE, R. I.

## UNCLE TOM'S CABIN

STERLING SILVER SOUVENIR POON

$\frac{025}{1000}$  FINE.



Designed by Isabella Hooker in memory of Harriet Beecher Stowe, Author of "Uncle Tom's Cabin."

A big and immediate demand for this artistic and historic novelty is already assured.

Made in teaspoon size only, with autograph of Mrs. Stowe on back of handle.

Send for book containing illustrations, prices, and sketch of Mrs. Stowe's career.

**Wm. Rogers Mfg. Co.,**

HARTFORD, CONN.

Makers of the Unrivaled

Rogers "ANCHOR" Brand Silver Plated Ware.

**SECURITY PIN GUARD**  
PAT'D DEC. 23, 1894  
BY SECURITY MFG CO. **25¢**

7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash Discount to Jobbers

**A. J. COMRIE,**  
AUCTIONEER,  
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS.

creditors, among them being J. F. Hartwell, whose claim is for \$13,000, with an additional claim for \$2,535.25 for the diamonds, which is alleged to be fictitious and fraudulent. It is claimed that the assets are not sufficient to pay the debts in the preferred class, and the plaintiffs ask that the deed of trust be set aside, and another receiver appointed. Samuel H. Smith is a member of the law and collection firm of Smith, Sipple & Rose, and it is alleged that he sent telegrams to the creditors after the assignment telling that the law firm could collect their claims. It is also alleged that he wrote letters to the creditors telling them that he had made an investigation, and found that all the indebtedness was *bona fide*.

#### Interesting Decision as to the Robbery of Memorandum Goods.

DETROIT, Mich., Dec. 3.—The Supreme Court rendered a decision this week which will be of interest to jewelers all over the country. The plaintiffs were C. H. Knights & Co., wholesale jewelers, Chicago, and the defendant Charles A. Piella, a prominent jeweler of Lansing, Mich. In June, 1893, the firm, at Mr. Piella's request, forwarded him seven diamonds, the aggregate value of which was \$1,033.19, from which he was to have selected one or more for customers. The stones were received and placed in his show windows from which they were stolen the same day during a parade of Forepaugh's circus, as chronicled in THE CIRCULAR at the time.

On the same day Mr. Piella advised the firm of the loss and told them not to be alarmed, as he would make good the loss even if he had to sell his home. The Chicago firm eventually sued to recover, and the question arose in the trial as to the liability created by the above letter, and its admission as evidence. The Circuit Judge charged the jury that the defendant was not an insurer of the safety of the goods, and was held to the exercise of ordinary care only, and that the owner of the title, the plaintiffs, must bear the loss unless the defendant was negligent.

The defense of Mr. Piella was that the goods were in his hands only as agent, while the counsel for C. H. Knights & Co. contended that Piella's letter was an acknowledgment of his liability. The court below gave Piella the verdict and the Supreme Court affirmed it. The Chicago firm have no redress.

#### Bugbee & Niles Co. Incorporated.

PROVIDENCE, R. I., Dec. 3.—The articles of association of the Bugbee & Niles Co. have been filed with the Secretary of State and a certificate of corporation under the laws of Rhode Island issued. The purpose of the corporation is to manufacture jewelry, and the capital stock is to be common stock to the amount of \$33,000, which is divided in shares of a par value of \$100. The members of the concern are: Gardner H. Niles, North Attleboro, Mass.; Ann E. Bugbee, North Attleboro, Mass.; William J. Luther, Attleboro, Mass., and Robert C. Metcalf, Boston.

## LUDEKE & POWER,

IMPORTERS OF

### Diamonds

AND OTHER PRECIOUS STONES.

Exceptionally Fine Brilliants, Rubies, Emeralds, Sapphires and Pearls

A SPECIALTY

23 John Street, New York.

ADOLPH LUDEKE.

CHAS. L. POWER.

## ORDER NOW!

If your stock of  
DIAMONDS, DIAMOND JEWELRY  
and DIAMOND MOUNTINGS  
needs filling up.

### SELECTION PACKAGES

sent upon receipt of references. Large facilities to fill special orders for all grades of Gold and Diamond Jewelry.

*The new Firm  
at the old Stand.*

**WILLIAM BARDEL,  
198 Broadway, New York.**

## KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

### THIMBLES

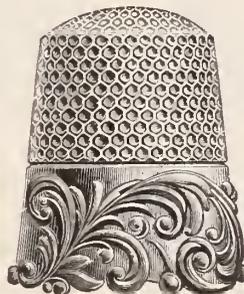
ESTABLISHED 1832.

**M&D**

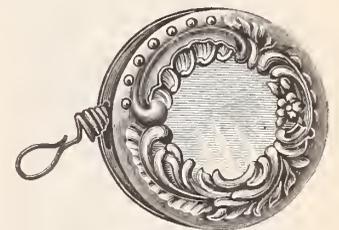
TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.



No. 149



Pat'd Nov. 20, '94.

SEND FOR  
CATALOGUE C.

198 BROADWAY, NEW YORK.

**Letters to the Editor:**

**EXPERT ADVERTISING CRITICISM AT FAULT.**

NEW YORK, Dec. 3, 1896.

Editor of THE JEWELERS' CIRCULAR:

In the current number of *Printers' Ink* is published a criticism, from a correspondent, on one of our ads., which appeared in your paper of Oct. 28, headed, "A Little Bit of Mud," and describing the evolution of any piece of china or pottery. The correspondent inquires "What do they advertise?" A reprint of the ad. in full is accompanied by a further criticism by the *Printers' Ink* "Schoolmaster," coinciding in part with criticism No. 1.

We would ask both what either would naturally suppose a *potter* could turn up from a bit of *clay*? Surely not a tin wash boiler nor a wooden jumping-jack! Then we would inform them that our ads. are written, not for the benefit of the general public, but for the trade only; yet we think if the one in question was submitted to general readers, and they were divided into blocks of one thousand, perhaps one in that number might fail to grasp the idea intended, and we are compelled to jump at the conclusion that the "Schoolmaster" would be the one-thousandth man in his block.

"Take all the advice on advertising you can get; but don't act on it unless it appeals to your own judgment."—*Printer's Ink*.

Enough said.

Very truly yours,  
JOSEPH F. O. GORMAN,  
Advertiser for Hinrichs & Co.

**THE JEWELERS' CIRCULAR TRADE-MARK BOOK IN THE WHITING MFG. CO. VS F. M. WHITING CO. SUIT.**

NEW YORK, Nov. 30, 1896.

Editor of THE JEWELERS' CIRCULAR:

I take pleasure in testifying my appreciation of your handsome publication "Trade-Marks of the Jewelry and Kindred Trades." I have indeed for some years seen the advantage, almost the necessity, of such publications, and have myself actively assisted in

the compilation of a similar work relating to brewers' trade-marks. I also desire to state that in the case of Whiting Mfg. Co. vs. F. M. Whiting Co., tried before Judge Pryor, of the Supreme Court, a few days since, I found your work of great assistance.

Very sincerely yours,

LOUIS RAEGENER.

**Sale of 377 Shares of the Stock of the J. T. Mauran Mfg. Co.**

PROVIDENCE, R. I., Dec. 3.—One of the largest and most important auction sales of stocks in this city in recent years was held at noon to-day at the office of George H. Burnham. The second offering consisted of a block of 377 shares of the John T. Mauran Mfg. Co., a local manufacturing jewelry concern, the shares having been hypothecated to secure a note for \$35,000, made payable to the late Henry C. Cranston, personally. John T. Mauran, Jr., administrator *de bonis* now of the estate of John T. Mauran, read, in legal form, a protest against the sale of the shares in question, which, he claimed to belong to him as administrator, asserting that the sale was unauthorized.

Attorney Rathbone Gardner, acting for other interested persons, declared that the shares in question were entered upon the books in the name of William Mauran, pledged to the estate of Henry Cranston. They were here offered for sale by Attorney Baker, administrator of the Cranston estate. Thereupon the auctioneer announced that he would take no cognizance of the protest, and the bidding commenced. The shares were finally knocked down to Rathbone Gardner, who acted for Administrator Baker, of the Cranston estate, his bid being \$14 a share, par value \$100. The 377 shares brought \$5,278.

Numbered with ornamental objects in glass and silver are jugs, vases and toilet pieces, in which the decorative scheme, begun in the glass, is continued and finished in the silver-gilt mounting.

**Holiday Fashions in Jewelry, Silverware and Art Goods.**

**A LADY'S RAMBLES AMONG THE JEWELERS.**

The newest opera glass bag is beaded and has a toggle top of silver gilt or gold, set with a colored stone.

\*

The latest card cases are of elephant's hide mounted in gold; size, medium to large.

\*

Bracelets and bangles are shown in all the shops, and represent styles identical with those so fashionable abroad.

\*

Silver tableware shows a bright finish, with forms and styles of ornamentation borrowed either from the Colonial or the French designs of Louis XV. and Louis XVI. times.

\*

In Minton china come old fashioned shapes and attractive new edgings.

\*

A novelty introduced for writing tables is a little clock imbedded in a crystal ball. In addition to noting time it serves as a paper weight.

\*

Elephant's hide and black monkey skin are represented in the very newest leather goods.

\*

Jeweled and gold-mounted combs are out in many styles, the most recent of which is a combination affair, including a top comb and two side combs in one.

\*

Delft ware has found a place in silver mounted toilet articles, being introduced as a sort of a medallion on the backs of brushes, hand mirrors and the like.

ELSIE BEE.

Oppenheimer Bros. & Veith, 68 Nassau St., New York, have prepared fine duplicates of the opposite page, in the form of hangers made of heavy card-board. They will send one of these hangers to any jeweler upon application, free of expense to him.

**IF** you are in want of someone to make any special thing in the jewelry finding line, why not consult G. W. Dover and let him name you a price for the production of the article?

**IF** you have an exclusive design and wish someone to make it for you, why not send it to me and let me make it for you? I can make the tools and produce any article in the jewelry business. I carry a full line of jewel settings for the medium grade of articles in jewelry, ornaments for picture frame houses, cane heads, link button fronts, and hundreds of other articles.

**GEO. W. DOVER,**

JEWELERS' FINDINGS. 235 Eddy St., Providence, R. I.

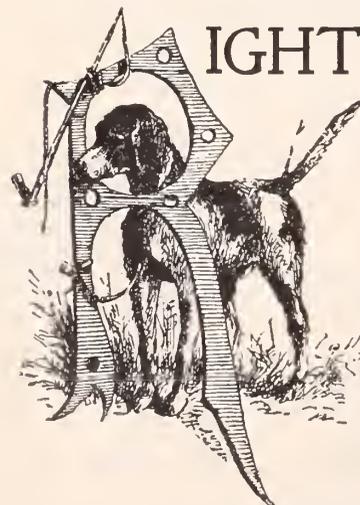
Headquarters for Up-to-Date

Wm. K. POTTER, TORTOISE SHELL WORKS PROV. R. I.



**NOVELTIES,**  
IN TORTOISE SHELL  
**Combs, Pins, &c.**

Providence Shell Works,  
PROVIDENCE, - R. I.



**RIGHT IN IT!**



"Quick Sales;  
Large Profits."

JEWELERS  
WHO HANDLE

STERLING SILVER MOUNTED **Dog Collars.**

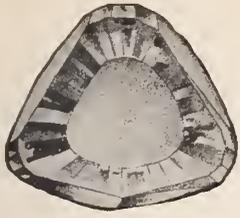
Millions of Dog Collars are sold every year. Jewelers can sell some of these millions and make big money. For **Fine Dog Collars** people look to the Jewelry Store. Write to

**I. BREMER,**  
Dog Outfitter,

44-46 Duane St., New York.

Dog Collars Mounted in Every Metal.

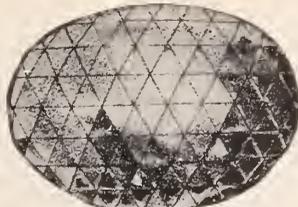
THE FAMOUS DIAMONDS OF THE WORLD.



NASSAC DIAMOND.  
89 1/4 Karats.



THE SANCY.  
53 1/2 Karats.



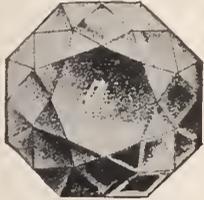
AUSTRIAN YELLOW  
BRILLIANT



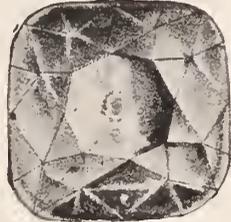
DRESDEN GREEN  
BRILLIANT.



DROP SHAPED BRILLIANT.  
76 1/2 Karats.



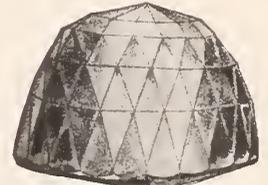
THE POLAR STAR.



THE REGENT OR PITT.  
136 Karats.



THE REGENT.  
Side View.



THE ORLOFF.  
194 1/2 Karats.



STAR OF THE SOUTH.  
Front View. 125 Karats.



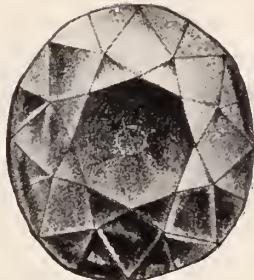
THE KOH-I-NOOR.  
Side View.



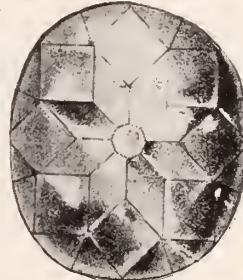
THE SHAH.  
80 Karats.



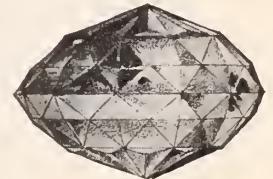
STAR OF THE SOUTH  
Side View.



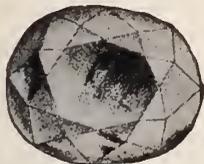
THE KOH-I-NOOR.  
102 1/2 Karats Front View.



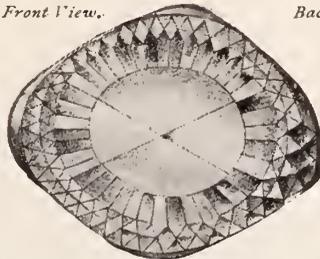
THE KOH-I-NOOR.  
Back View.



THE  
FLORENTINE BRILLIANT.  
130 1/2 Karats.



THE  
EUGENIE BRILLIANT.  
51 Karats.



THE KOH-I-NOOR, BEFORE CUTTING.  
186 Karats.



THE PIGOTT DIAMOND.  
82 1/2 Karats.



THE JAGERSFONTEIN EXCELSIOR.  
(Rough.) 971 3/4 Karats.



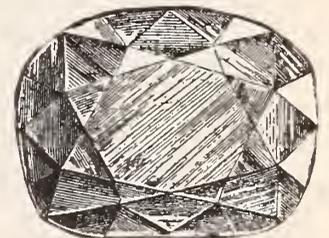
THE CUMBERLAND  
DIAMOND.



THE MATTAM DIAMOND.  
307 Karats



THE HOPE BLUE  
DIAMOND.  
44 1/2 Karats.



THE IMPERIAL DIAMOND.  
180 Karats.

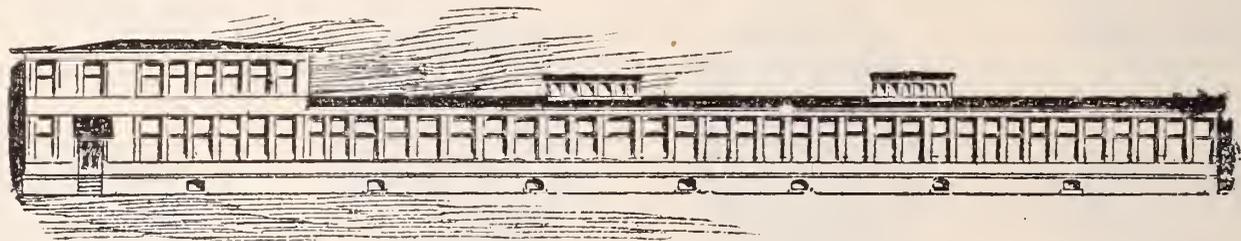
COMPLIMENTS OF  
**OPPENHEIMER BROS. & VEITH,**  
IMPORTERS AND CUTTERS OF  
...DIAMONDS....

65 Nassau St., (Prescott Building), New York.

### The New Factory of Horton, Angell & Co.

NORTH ATTLEBORO, MASS., Dec. 5.—The firm of Horton, Angell & Co. were founded in 1870, and have been one of the most successful in the Attleboros, although the original members are all dead. Edwin J. Horton was a man of great force of character and good business attainments; he was drowned in Long Island Sound, a few years ago, in an accident to a New York steamer. His brother and partner, also a man of much force, Gideon M. Horton, died later of consumption. Benjamin Angell was thrown from his team and received injuries from which he never rallied. Fortunately Everett S. Horton, another brother, who had the family push, was ready to take up the business of the deceased men, and has been eminently successful with the help of younger partners later admitted, Herbert A. Clark, Thomas S. Carpenter, and Mark E. Rowe.

Mr. Horton is better known as Major, a title gained by honorable service in the civil war. He has also served as Representative to the Legislature and as State Senator, and has held



NEW FACTORY IN ATTLEBORO OF HORTON, ANGELL & CO. TO BE DEVOTED ENTIRELY TO THE MANUFACTURE OF COLLAR AND SLEEVE BUTTONS.

all the town offices within the public gift. The Major is prominent in Grand Army matters and in the Masonic fraternity; and until lately every procession which did not have him at the head has not looked right. His partners are public spirited young men. The principal production of the firm is a separable button which has found favor in this and several other countries. The firm have occupied quarters in A. Bushee's factory, County St., but they are now moving into their new building, just completed, on Bank St., which is built of Georgia pine, and is one of the most convenient, light and comfortable shops of its kind in the country.

The building is 250 feet long and 36 feet wide. It is one story in height, except in front; this front section is 50 by 36 feet, two stories high, fitted for office, stock and packing rooms, with handsome and modern improvements. On the north side are three Ls, each 35 by 36 feet, one of which will be used as a tool-room, another fitted for polishing and coloring. The basement is large, light and airy, and furnishes another excellent floor for whatever use it may be needed. There is a 60 horse-power steam engine; the shop will have its own electric-light plant and water supply. There will be 15,000 square feet of floor room devoted to manufacturing. The grounds about the building, and, in fact, every detail inside and outside are up to date.

### The Assignment of the Providence Jewelry Co.

PROVIDENCE, R. I., Dec. 3.—The following dispatch, received this morning, was of great interest to quite a number of the manufacturing jewelers of this city, and it came in the nature of a *bona fide* surprise, as it was generally supposed that the concern was doing a good business, and that previous financial difficulties were in a fair way of straightening themselves out. The dispatch read:

St. Louis, Dec. 2.—The Providence Jewelry Co., 409 North Broadway, has made an assignment. No schedule of assets or liabilities are given."

#### THE LIABILITIES AND ASSETS OF THE COMPANY.

St. Louis, Mo., Dec. 2.—On Dec. 1, the Providence Jewelry Co., doing business on the second floor of 409 N. Broadway, made an assignment. The assets will aggregate \$15,000. The preferred liabilities are \$2,697.03. The unsecured liabilities are thought to be safe. The failure was caused by bad business and poor collections. The concern gave a deed of

### Boston.

The residence in Brookline of Arthur H. Pray, was burglarized while the family were at dinner a few days ago, and a watch and purse with a sum of money were secured by the thief.

The petition in insolvency brought against E. A. Whitney Co. was dismissed last Friday in the Insolvency Court, a settlement satisfactory to the creditors concerned having been agreed upon.

The E. Howard Watch & Clock Co. are making a large and handsome tower clock for the new armory of the famous Boston Cadets. It will have a skeleton wrought-iron dial eight feet in diameter.

Frank W. Berry, a salesman for the Goddard Credit Co., is wanted by Mr. Goddard on the charge of embezzlement. His whereabouts are unknown and it is alleged that he has pawned and otherwise disposed of jewelry of the company to the value of several hundreds of dollars.

Buyers of holiday goods have been in evidence recently, among the visitors in town being: George H. Corbett, Worcester; F. M.

trust to W. Blelock, trustee for the following creditors: Commercial Bank \$1,281.95; Mechanics' Bank \$528.08; M. Eisenstadt Jewelry Co., \$577; Blelock Mfg. Co. \$310. The greater part of the liabilities is said to be due eastern jewelry and silverware houses.

### An Assignment Follows Executions Against Isaac Swope & Co.

St. Louis, Mo., Dec. 2.—On Nov. 30 Isaac Swope & Co. made an assignment. They have assets of about \$50,000, and liabilities of \$75,000. The failure of several New York and Chicago firms who owed the firm large accounts started the financial difficulties. They made watch cases of various kinds, but chiefly of a cheap variety.

The firm have filed a chattel deed of trust covering the entire stock of watches, cases, etc., in favor of A. J. Hellman, trustee for the State bank of St. Louis and Joel Swope for \$7,203. This deed was given to cover an indebtedness on a note given the bank and endorsed by Joel Swope.

Lavender salt bottles, luxuriously encased in precious metal wrought in ornate patterns, have open worked tops set with a colored stone.

The traveler's miniature case is of leather; folded, it accommodates itself to a small side pocket; open, it stands easel fashion, exposing the picture to view.

Nichols, Taunton; John P. Farrington, Kingston; C. E. Powers, Webster; William Moulton, Newburyport; R. C. Eldridge, G. H. Whittemore, E. F. Lilley and C. W. Wilcox Milford; S. A. Clark, North Brookfield; H. P. Lowell, Augusta, Me.; A. F. Grimes, Peterboro, N. H.; J. R. Connell, Portsmouth, N. H.

It transpires that during the last hours of the late Mr. Whelan he was unconscious and that the secret of the combination of one of the three safes was not learned from him, this particular safe not being in daily use. It became necessary, therefore, to take action to have the safe opened, and an expert safe-breaker was set at work thereon. In the absence of Mr. Howard, of the firm, his son, G. T. Howard, has taken charge temporarily of the establishment.

John Carter, Southbridge, a member of the Monroe-Carter Co., optical goods, was in Boston Nov. 30 on business, and on that date disappeared, occasioning his partner and family considerable uneasiness regarding him. Mr. Monroe came to Boston and instituted a search for his partner, but unavailingly, his whereabouts after 5 o'clock P. M. of that day not coming to light. Dec. 5, however, a dispatch was received here from Southbridge stating that word had been received from the missing man, and that he had gone to Tampa, Fla. No reason is assigned for his mysterious absence.

**H. Kirk & Son win Their Case Against Their Employe Garrett.**

ANNAPOLIS, Md., Dec. 3.—The interesting case concerning the arrest of one Garrett, an employe of Henry Kirk & Son, Baltimore, was decided to-day by the Court of Appeals. The opinion is written by Chief Justice McSherry:

This is an action of trespass for assault and false imprisonment. There are five bills of exception in the record. Two relate to rulings of the Superior Court on prayers for instructions to the jury, and three to the admisibility of proffered but rejected evidence. About some of the facts there is dispute and conflict.

Two of the defendants, Henry C. Kirk and Henry C. Kirk, Jr., constitute the firm of Samuel Kirk & Son, manufacturers and dealers in silverware. The equitable plaintiff, a youth of some seventeen or eighteen years of age, was one of the employes, and his duty was to polish the finished work. The other two defendants, Miller and Hardesty, were members of a detective agency, one of them, Hardesty, being a constable. The Messrs. Kirk, discovering that they were being subjected to repeated losses by larcenies, believed to have been committed by persons in their service, the junior member of the firm engaged Miller and Hardesty to investigate and to ascertain, if possible, the culprits. On the last day of July, 1894, it is alleged, the equitable plaintiff took from the shop of Kirk & Son a half dozen silver tablespoons, concealed in his pocket, and, on the corner of St. Paul and Fayette Streets, handed them to a co-employe to be engraved, the engraver having previously refused to take them from the plaintiff whilst in the defendant's shop. The detectives saw plaintiff leave the shop with something hidden in the inside pocket of his coat, and they also saw him give the package to the engraver on the street corner. The next day the plaintiff, on leaving the shop, again took with him six tablespoons, which he carried, as before, in the inside pocket of his coat. As he proceeded up the street on his bicycle he heard a whistle, and, on looking around, saw Hardesty, who motioned to him to stop. He did stop, and Hardesty

went up to him, showed him his badge as a constable, and requested him to accompany him to his (Hardesty's) office, Miller joining them. When the three had reached the office the door was locked, and the plaintiff was asked whether he had any spoons in his possession. He replied that he had, and produced a half dozen tablespoons from his inside pocket, whereupon the detectives charged him with having stolen them, which charge he denied, and claimed that, though the spoons were stamped with the name of Samuel Kirk & Son and were Kirk's silver, he had exchanged for them, without the knowledge of his employers, an equal amount in weight of silver. Mr. Kirk, Jr., was then sent for, and, upon his arrival, made inquiries as to whether other employes had been guilty of stealing, and the plaintiff informed Mr. Kirk that five others had exchanged old silver for manufactured silver, just as the plaintiff said he had done. When placed under arrest Garrett was taken to Brawnner's Hotel, instead of to the station-house, having pleaded, it is alleged, that the publicity to his arrest might cause the death of his mother, who was an invalid.

The grand jury having lodged no accusation against him he was reinstated by the firm in his position as an employe, where he remained until a day or two before the suit was instituted, on the following 21st of September. Henry C. Kirk, Sr. had no knowledge of the arrest of the plaintiff when it was made, and according to the undisputed evidence, Judge McSherry says, had nothing to do with it, nor does he appear to have known what was done with the plaintiff when he was taken into custody.

"The illegality of the arrest and the unlawfulness of the detention are indispensable elements in this form of action, and if, therefore, the arrest were lawful and the detention were reasonable, there was and could be in the very nature of the case no false arrest or false imprisonment. From the earliest dawn of the common law a constable could arrest without warrant when he had reasonable grounds to suspect that a felony had been committed, and he was authorized to detain the suspected party such a reasonable length of time as would enable him to carry the accused before a magistrate. And this is still the law of the land. It

is wholly immaterial whether the suspicion arises out of information imparted to the constable by some one else or whether it is founded on the officer's own knowledge. In either event, what amounts to a sufficient ground of suspicion to justify an arrest by a constable without a warrant is for the court and not for the jury to determine. It is a matter of judicial discretion, such as is familiar enough in the classes of cases which are disposed of by a judge sitting alone, but this sort of discretion does not find a natural place in a system which assigns the decision of facts to the jury and the determination of the law to the judge. The anomalous character of the rule has been more than once pointed out and regretted by the highest judicial authority. If a constable has reasonable ground to suspect that a felony has been committed and that the plaintiff was the guilty party, the arrest, though made without a warrant, was lawful," says Judge McSherry.

Continuing, he said: "Here was a case where the plaintiff had actually stolen his employer's property, and he was found with the stolen property in his possession. There was, therefore, not only reasonable ground to suspect that a felony had been committed but there was clear and conclusive evidence of the fact that the plaintiff was guilty, and had the officer taken the accused in a reasonable time before a magistrate to be committed or bailed for his appearance to answer the charge, the case would, on the plaintiff's own showing, have been at an end." For the errors in rejecting the defendant's second, third, fourth and fifth prayers, and in granting the plaintiff's first and second, and in his restricting and qualifying the third, as also for the error in excluding the evidence proposed to be given, as noted in the third bill of exceptions, the judgment in favor of the plaintiff is reversed, and a new trial awarded.

**Receiver for the Business of William Hiles.**

SIoux CITY, Ia., Dec. 2.—Judge Wakefield, in the District Court, has appointed a receiver

**Artistic Novelties in Sterling Silver**

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SEE PRICES UNDER EACH ARTICLE.

These are only a few of our leading "Sellers" for the Live Jeweler. A complete line of Sterling Silver Novelties. A TRIAL ORDER SOLICITED.

**S. C. POWELL,**  
51 Maiden Lane, - - NEW YORK.

for William Hiles, a prominent jeweler of the city, Charles Borman was named. The application was made by A. Hirsch & Co., Chicago, who represented that Mr. Hiles could not pay his debts and that there was danger of small creditors attaching the goods. The stock is valued at about \$20,000, and Mr. Hiles owes about \$12,000.

#### A Grip of Watches Stolen from a Busy Building.

INDIANAPOLIS, Ind., Dec. 4.—A sample case filled with \$800 worth of cases and movements was stolen from the storeroom of the Columbia Jewelry Co., 17½ S. Meridian St., Dec. 3. Late Wednesday evening Louis Hasse, manager of the company, packed his grip with goods and placed it under the safe, where he could get it without delay on his way to the train early the next morning, as he intended starting on a trip over the State. Thursday morning he had some difficulty in opening the store door as the lock worked very hard. The first thing that caught his eye was his macintosh lying on the floor and the showcase doors opened. He at once thought of his sample case, and looking under the safe found it gone. From the show case filled with silverware nothing was missing, although there was evidence that the contents had been examined.

After securing the sample case the burglar evidently turned his attention to the adjoining room of Ikko Matsumoto, a manufacturing jeweler. He fitted a key into the lock of Matsumoto's door and threw the bolt, but a spring lock above held the door firmly. A chisel was used on the doorjamb in a vain attempt to cut out the bolt of the spring lock. He departed with Hasse's sample case, leaving no clew behind him. The rooms of these firms are on the second floor of the building occupied by the Western Union Telegraph Co., where there are people passing in and out almost all night long.

#### Death of an Old-Time Boston Jeweler.

BOSTON, Mass., Dec. 5.—Edward Crosby, of Newton, died this afternoon at his residence in that suburb, having rounded out 81 years, a large portion of that long period being passed in the jewelry business in this city. Mr. Crosby was known very prominently in the trade in the '60's, being then at the head of the well known firm of Crosby, Morse & Foss. Of late years he had been out of active business on account of his advancing age. He leaves a wife and three children.

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LETTERS**  
YOU CAN  
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Illustrated Price List with samples and full particulars  
for 2c. stamp.

**FLEXIBLE SIGN LETTER CO.,**  
34 CHURCH STREET, NEW YORK.

#### Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Dec. 5.—The Philadelphia Horological Society held its regular monthly meeting at Bank Hall, southeast corner Broad St. and Columbia Ave., on Thursday evening, Dec. 3, with President Lewis in the chair. After the reading and approval of the minutes of the previous meeting, the following gentlemen were elected to membership: As active member, Gustav Kunz; as associate members, Louis A. Breitingger and Chas. Lindhorst, all of Philadelphia.

During the past month the following donations for the museum and library have been received: From A. Møller, closing-hole tool with a large assortment of punches, a screw extractor, and a balance arbor; from Frederick Speller, calendar center seconds watch having a virgule escapement, made by Romilly, of Paris; and "A Treatise on Gearing" from the author, Geo. B. Grant. The thanks of the society were tendered the donors.

F. T. Haschka, a member of the executive committee, called attention to the fact that as the society was organized for the purpose of creating a greater interest in horology and methods of doing work, and also for giving to its members the latest information in regard to inventions and tools, it would be advisable for manufacturers or others to send copies of any printed matter, catalogues, price lists of tools, etc. Many members would then read them at their leisure and become better acquainted as to what tools were on the market and where they could be procured, thus creating a livelier interest among the craft and fostering invention. He hoped that such printed matter would be sent to the secretary in sufficient amount for distribution to the members, and also to be kept on file in the society's rooms.

The lecture of the evening was delivered by Wesley Fenimore on "Practical Watch Case Repairing." After a vote of thanks was given to the lecturer, a general discussion took place on case repairing, which brought out many points of considerable interest to these members present.

As the death had been recently announced of that eminent horologist and distinguished writer, Claudius Saunier, whose writings have conferred such great and lasting benefit to the craft, President Lewis had appointed Ferdinand Haschka and Georges Kerth as a committee to draw up a resolution regarding the great loss the art of horology had sustained. After a brief review of the life and writings of M. Saunier, Mr. Haschka presented the following resolutions:

PHILADELPHIA, Pa., Dec. 3, 1896.

*Whereas:* In the death of CLAUDIUS SAUNIER, editor of *La Revue Chronométrique*, which occurred in Paris, France, on Oct. 25, 1896, the science and art of horology has suffered the loss of one of its foremost exponents, and;

*Whereas:* It is justly due the memory of this eminent horologist that proper action be taken by "The Philadelphia Horological Society of Philadelphia, Pa., U. S. A.," in recognition of his untiring efforts in behalf of the craft, and as an expression of our great sorrow at his death;

*Therefore, be it Resolved:* That it is the sense of this society that in the death of CLAUDIUS SAUNIER "The

Philadelphia Horological Society" and the profession at large sustain the loss of an able and untiringly zealous colleague, the best and constant efforts of whose life have been devoted to educate his fellow-craftsmen for their common good by his excellent writings on the theory and practice of horology.

*Be it further Resolved:* That a page in our minutes be set aside to his memory; that we ever strive to emulate that noble example of self-sacrifice, broad-minded liberality, virtue and love for his fellowman, which have marked his life and deeds.

*Be it further Resolved:* That a copy of these resolutions be furnished the American and European trade journals with a request that they be published.

(Signed)

FERD. T. HASCHKA, } *Committee*  
GEORGES KERTH, }

W. T. LEWIS, *President.*

CHARLES MURSET, *Secretary.*

The resolutions were unanimously carried. The rest of the evening was taken up with the discussion of quite a number of queries from the "Question Box."

President Lewis will at the regular meeting on Jan. 7, 1897, repeat his lecture on "Observations on Magnetized Watches," which he recently delivered before the Franklin Institute of Philadelphia.

#### The Death of John F. Whelan.

BOSTON, Mass., Dec. 4.—John F. Whelan, of Howard & Whelan, jewelers, Washington Building, whose serious illness from typhoid-pneumonia was reported a week ago in THE CIRCULAR, passed away on Tuesday at his home in South Boston. The funeral took place to-day, and was attended by a number of his associates in the trade. Among the pallbearers was Maurice D. Connor, of George H. Richards, Jr., & Co., a long time friend of the deceased. Floral tributes from friends of Mr. Whelan in the building, where are located a number of jewelry concerns, were sent to the family. Mr. Howard, partner of Mr. Whelan, was unable to attend the funeral, being also on the sick list at the time the latter was taken ill.

Mr. Whelan was born in London 37 years ago, but came to this country when quite young. He was in the employ of the late J. M. Longstreet, for about 20 years, and succeeded to the business in company with Horace P. Howard on the death of Mr. Longstreet, nearly three years ago. Among his intimates he was very popular and all who knew him regret the untimely death of a true hearted friend and genial companion. He was unmarried and resided with his parents in South Boston.

The jewelry store of G. Zackheim, 820 W. Camden St., Baltimore, Md., was entered by thieves on the morning of Nov. 29, and more than \$100 worth of silver watches and plated chains was stolen. The plunderers got into the store by cutting a panel of glass out of the front door. Edward Wesley, colored, was committed for court Dec. 1 on the charge of breaking into the store. Round Sergeant Riley, who arrested Wesley, recovered 14 watches and several cases. The watches and cases were all found wrapped in muslin and newspapers in a lot of rubbish in the rear of 925 Peach alley, where Wesley lived. Wesley acknowledged that he had stolen the goods.

# The Genuine Rogers Electro Silver Plate.

The name of ROGERS wrongly used on silver plated goods of inferior quality by some who have no moral right to it, is NOT a guarantee of high quality of goods. The original and genuine **STAR ★ BRAND**, stamped

**★ ROGERS & BRO. A.-I.**

which has been manufactured continuously for **HALF A CENTURY** and made the name of ROGERS celebrated, has been during that period, and still continues to be a **GUARANTEE** of the best quality.

NEW PATTERN

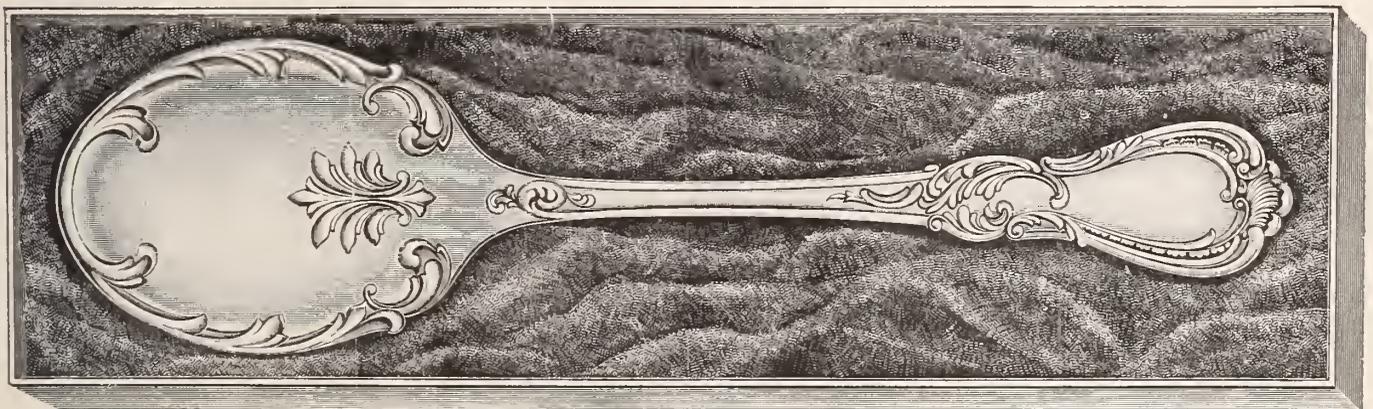
## The Navarre

NEW  
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NEW  
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BERRY SPOON. LENGTH 9 INCHES.



COLD MEAT FORK.  
LENGTH 8 1/4 INCHES.

A complete line of Novelties and Fancy Pieces suitable for  
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WATERBURY, CONN.

Any reputable dealer who has not received our New Catalogue and Discounts will be supplied on application.

### Proposed Amendments to the Constitution of the New York Jewelers' Board of Trade.

With the addition of the 20 firms below named, whose applications for membership have been received by the New York Jewelers' Board of Trade, the total membership of the board now reaches 204, which is larger than that of any other board of trade in the United States, devoted to a single industry. The latest applicants are: Hayward & Sweet, Attleboro, Mass.; Pairpoint Mfg. Co., (Chicago branch); Waterbury Clock Co., (Chicago branch); H. F. Hahn & Co., Chicago, Ill.; A. Wallach & Co., New York; Globe Optical Co., Boston, Mass.; A. Wolff, New York; R. L. & M. Friedlander, New York; J. W. Richardson & Co., New York; Pfaelzer Bros. & Co., Philadelphia, Pa.; M. A. Mead & Co., Chicago, Ill.; Robbins & Appleton, (Chicago branch); The Barber Jewelry Co., (Jas. F. Quinn, Prop.), New York; Lonis Kaufman & Co., New York; Turant & Gismond, New York; F. A. Hardy & Co., Chicago, Ill.; the Meriden Silver Plate Co., Meriden, Conn.; Juergens & Andersen Co., Chicago, The Towle Mfg. Co., Newburyport, Mass., and also the Chicago branch of the same company; D. C. Percival & Co., Boston; D. Wilcox & Co., Providence; U. S. Smelting & Refining Co., New York.

Owing to the prosperous condition of the organization, the board of directors have unanimously voted to change the constitution, reducing the annual dues from \$125 to \$100 per annum, payable quarterly in advance. This will entitle the member to the board's book of ratings, issued January and July, and to 300 reports. The special meeting to ratify the action of the board of directors and to consider this and other amendments to the constitution to enlarge the number of directors, etc., was held at the board rooms in the Fahys building, 54 Maiden Lane, yesterday.

The amendments acted on were as follows:

#### ARTICLE IV.

##### OFFICERS.

Figure 13 in third line changed to 19.

##### BY-LAWS.

##### ARTICLE I.

##### MEMBERSHIP.

SECTION 1.—Changed so as to read: any person, firm or corporation engaged in the Manufacturing or Jobbing business, in the Watch, Jewelry or kindred trades, in good standing, throughout the United States, may become a member of this Board of Trade in conformity with the By-Laws as hereinafter provided.

SECTION 4.—Each person, firm or corporation upon receiving notice of such election from the secretary

and remitting one-quarter of the Annual dues in advance, and signing the Constitution and By Laws, shall be entitled to all privileges of membership.

Section 5 shall be omitted.

#### ARTICLE II.

##### DUTIES AND PENALTIES.

SECTION 1.—Annual dues shall be \$100 payable quarterly in advance.

#### ARTICLE III.

##### RIGHTS AND PRIVILEGES.

SECTION 2.—Every member is entitled to a copy of Book of Ratings semi-annually, and to 300 written reports annually, and for all in excess of that number 25 cents each shall be charged. Extra copies of the Book of Ratings will be furnished at \$10 per annum. Pocket Edition of Book of Ratings will be furnished at \$10 per annum, and sectional copies at \$5 per annum.

SECTION 3.—Members having branch houses, upon application in writing, and the payment of \$50 per annum, quarterly in advance, are entitled to one copy of Book of Ratings semi-annually, and 150 reports annually at such branch office, and to all other privileges of membership.

Section 2 shall be numbered section 4, and read—

Every member is entitled to obtain from the Secretary any information received concerning the standing and commercial credit of any person with whom such member has business relations, and also such general reports as may from time to time be received by the Secretary; but such information, whether contained in the Book of Ratings or received by written or verbal reports, must not be communicated to any person or persons outside of this organization.

Section 3 shall be numbered section 5 and read:

Every member is entitled to send all his accounts, coming due or past due, to the office for collection under such rules as are hereinafter stated.

#### ARTICLE IV.

##### GOVERNMENT.

SECTION 1.—The government of this Board of Trade is vested in a Board of Directors of 10 members of the organization, who shall hereafter be elected by ballot and by a plurality vote of the New York Jewelers' Board of Trade at the annual meeting to be held in the City of New York on the last Thursday in January of each year, and the nomination for Directors shall be made in the following manner:

At each annual meeting after the election of Directors, there shall be nominated by the members and elected by ballot a Nominating Committee of seven members (not members of the Board of Directors) and the President shall fill by appointment any vacancy occurring in the committee at least thirty days prior to the annual election.

No less than twenty days previous to the annual election this committee, or a majority of it, shall send out to the members of the Board of Trade the names of nineteen members as their nominees for the board of directors for the next ensuing year; three of whom shall be resident members of the City of Chicago, Ill., and three of whom shall be resident members of the City of Providence, R. I., and vicinity.

(Balance of this section to remain unchanged.)

#### DUTIES OF CHICAGO AND PROVIDENCE DIRECTORS.

NEW SECTION 15.—The directors in the cities of Chicago and Providence shall exercise a general supervision over the affairs of the office in their respective cities and shall hold a meeting the first Tuesday of each month, and shall make a monthly report to the president of this association.

L. G. York, Bonham, Tex., has filed a general assignment; indebtedness \$1,400; assets not stated; E. B. Spotts, assignee.

John Parrior, Charlotte, N. C., has been sued, and has assigned; liabilities about \$7,000. A meeting of his creditors will be held at noon, Dec. 14, in his store room.

Early on the morning of Dec. 4, robbers demolished a large plate glass window in the jewelry store of Leoper Bros., Ashland, Pa., securing over \$200 worth of jewelry.

### Trade Gossip.

Edmond E. Robert, 3 Maiden Lane, New York, has just received a consignment of fine enameled and jeweled ladies' watches, fitted with complicated movements. The line is very high class throughout.

The O. E. Bell Co., Cincinnati, O., have issued another catalogue which they claim has more good values to the square inch than a bonanza gold mine. This is the third edition this year, and is fully as interesting as any.

Among the novelties shown by Leys, Trout & Co., 68 Nassau St., New York, is a sterling silver button-hook ornamented with a handsome miniature on the handle. Others are made with a plain frame, in place of the miniature, to hold a small photograph.

The daring burglary to which A. Bourgois, jeweler, Jackson, Miss., fell victim, is again recalled by a letter received some days ago by Mr. Pinkerton, of the Pinkerton Detective Bureau, Chicago, Ill. The letter is from Wm. Connors, who is now serving a term for participation in the crime. In it Connors says that he knew Mr. Bourgois was a member of the Jewelers' Security Alliance, and would, therefore, at first have nothing to do with the store. He was later driven to commit the crime by sheer want and "dead against my own judgment." It is not an unusual occurrence for the Alliance to receive such compliments from criminals.

John Eggers, Atlantic, Ia., and Alanzo Thomas, Topeka, Kan., former students of Parsons' Horological Institute, Peoria, Ill., were visitors at the school last week. The new arrivals at the institute are: Joseph Kemmy, New York; Robert Schelen, Sauk City, Wis.; K. P. Crandall, West Hallock, Ill.; Frank Coolidge, Bonaparte, Ia.; W. C. Menhardt, Maquokata, Ia., and E. Van Winkle, Caro, Mich. The following students of the institute, who have accepted positions the past week are as follows: C. A. Chenoweth, with J. J. Ferguson, Alexandria, La.; Marshall Kime, with J. W. Eddy, Kewanee, Ill.; Walter Little, with W. E. Counter, Three Rivers, Mich.; F. T. McLaughlin, with Tenny McKinney, Silverton, Col.

Jewelers having an immediate demand for cheap special or permanent window signs, will find an article that has been long desired in the flexible metal letters made by the Flexible Letter Co., 34 Church St., New York. These letters are the latest and best made for lettering glass signs, windows, transoms, etc., being made of solid metal with non-corrosive back. When properly applied they are positively guaranteed against water, steam or frost and are perfect imitations of fine hand work. They are made with both gold and silver facing and shaded with either red or black. The silver letters are shaded with blue only. Three special styles of letters are made: plain, full block and fancy. The plain letters are best adapted to small or narrow windows, but look well anywhere. Block letters are the most attractive for large windows. The fancy letters are used for initials and words requiring prominence.

## ART CABINETS.

**E. KAHN & Co., LTD.,**

Manufacturers and Importers,

6 WEST 15TH STREET, NEW YORK.

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**W. F. EVANS & SONS,**

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Handsworth, Birmingham,  
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# To the Trade....

“There is Nothing Like Leather,”

*If only it is leather, and not pasteboard or papier mache.  
We have made special efforts in the manufacture of  
leather goods for the **Holiday** season and our stock is  
unusually interesting and complete, comprising many  
beautiful and artistic novelties, in addition to our regular  
stock of **Pocket Books, Card Cases, Chatelaines and Traveling  
Bags** (the latter with complete equipment), **Prayer Books,  
Hymnals, etc.** : : : : : : : : :*

*Our goods are manufactured in genuine leathers, and  
our rare lines of **Elephant and Monkey skin** goods are of  
the finest grain and color; and mounted in **Gold or  
Silver** trimmings. We also desire to call attention to  
our line of **Beaded Work**, which is very complete, in **Opera  
and Handkerchief Bags, Belts, etc.** : : : : :*



## GORHAM M'F'G CO.,

SILVERSMITHS,



NEW YORK,  
Broadway and 19th Street,  
23 Maiden Lane.

CHICAGO,  
137 and 139 State Street.

SAN FRANCISCO,  
118 and 120 Sutter Street.

WORKS: PROVIDENCE, R. I.

## Banquet of the Jewelers' McKinley and Hobart Club.

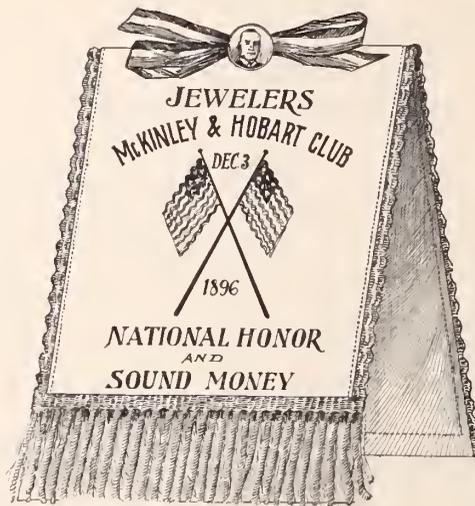
It was a large and representative gathering of New York jewelers that on the evening of Thursday, December 3, sat down in the banquet hall of the Hotel Marlborough to a congratulatory dinner over the results of the late election. The banqueters were members of the Jewelers' McKinley and Hobart Club, which played an important part in the presidential campaign. The gathering numbered many of the most prominent members of the trade, men whose endeavors tend to maintain and perpetuate the active interest in public matters with which the jewelry industry is credited. It will be remembered that in the gigantic Sound Money parade of October 31, nearly 6,000 men identified with the jewelry industry were in line, a number exceeding that representing many industries of far greater magnitude. In this expression of political views, party barriers were torn down, and Republican marched shoulder to shoulder with Democrat. So at the banquet many men who till 1896 had been confirmed partisans sat down and ate and drank and made merry



LEOPOLD STERN,  
CHAIRMAN OF THE JEWELERS' BANQUET.

with others whose political views till this year had been diametrically opposed to theirs. In a word the gathering was of men who had placed their desire for the preservation of the country's best interests, as they saw them, above their conception of advantageous party principles.

The long banqueting-room had been prepared especially for the occasion. At the head of the hall the Stars and Stripes were tastefully arranged over the speakers' table. The center of this ornamental design of flags was occupied by a gold eagle with wide spreading



FAC-SIMILE OF THE MENU SOUVENIR.

wings, while to the right and left stood the large blue banners of the Jewelers' Legion which had been carried in the parade. It was about 7:30 o'clock when the company sat down. At each plate was a bontonniere of red and white carnations and blue violets, representing the national colors; a yellow silk badge with the legend, "Jewelers' McKinley and Hobart Club, Oct. 31, 1896," and a handsome souvenir menu. This menu souvenir was an elaborate affair of yellow silk sewn to pasteboard arranged in easel fashion. The front at the top showed a portrait of McKinley, while the bottom was decorated with a gold fringe. One side of the easel contained the menu, and the other two minute Old Glories crossed, and the wording as represented on this page. During the discussion of the excellent menu an orchestra played contemporaneously popular music.

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"It is a time honored custom of established political societies to give public expression of satisfaction at the result of the election. Our most sacred institutions have been jeopardized, the very existence of the government has been at stake. The jewelers even were not excepted from the nervousness [Applause]. But now America will continue to keep its place among the nations. Never has a danger of such magnitude

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"He's a jeweler" answered the audience.

"Yes, and as consistency is a jewel, he will be consistent" quickly responded the speaker. "We thank God for Stern, we thank God for the organization of the jewelers and other trades which all came together as one man for the country's good." Here followed a long harangue on patriotism, during which one of the auditors asked the speaker to read the motto on the jewelers' banner above him.

"Pro patria" read Mr. Lauterbach and the assemblage echoed "Forever."

"Your President," continued the speaker, "has referred to my part in the making of the platform. This was my greatest honor. I seek no other. I ask for no preferment. None would be given to me that I would take, and none that I would take would be given me (laughter), and therefore my greatest honor was when I was entrusted by my State to be its member on the Committee on Platform and then on the sub-committee of nine which drafted that plank. I was then under the instruction of my delegation and under the instruction of the great organization of my State, and if this organization had not been as stern and as great and as rigid, and" —turning to Mr. Quigg—"if this delegate had not been backed by the delegation, if the machine had not existed, as against the Pacific coast and the south, do you think that the drafting of that plank could have been accomplished? But this was not due to one man, not even to the prestige of our leader, Thomas C. Platt, great as I think him to be. All this prestige would have been of no consequence had it not been for the organization. All of it was due to the great Republican organization. When we had this frank expression of our views in the platform Chicago had to be equally frank. It became a question of honor on one side and repudiation on the other, and the result might have been expected.

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M. Mason.  
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Ludwig Nissen.	M. J. Lissauer.
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C. G. Alford,	Hy. Untermeyer.
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THE BANQUETERS AND WHERE THEY SAT.

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## Banquet of the Jewelers' McKinley and Hobart Club.

It was a large and representative gathering of New York jewelers that on the evening of Thursday, December 3, sat down in the banquet hall of the Hotel Marlborough to a congratulatory dinner over the results of the late election. The banqueters were members of the Jewelers' McKinley and Hobart Club, which played an important part in the presidential campaign. The gathering numbered many of the most prominent members of the trade, men whose endeavors tend to maintain and perpetuate the active interest in public matters with which the jewelry industry is credited. It will be remembered that in the gigantic Sound Money parade of October 31, nearly 6,000 men identified with the jewelry industry were in line, a number exceeding that representing many industries of far greater magnitude. In this expression of political views, party barriers were torn down, and Republican marched shoulder to shoulder with Democrat. So at the banquet many men who till 1896 had been confirmed partisans sat down and ate and drank and made merry



LEOPOLD STERN,  
CHAIRMAN OF THE JEWELERS' BANQUET.

with others whose political views till this year had been diametrically opposed to theirs. In a word the gathering was of men who had placed their desire for the preservation of the country's best interests, as they saw them, above their conception of advantageous party principles.

The long banqueting-room had been prepared especially for the occasion. At the head of the hall the Stars and Stripes were tastefully arranged over the speakers' table. The center of this ornamental design of flags was occupied by a gold eagle with wide spreading



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wings, while to the right and left stood the large blue banners of the Jewelers' Legion which had been carried in the parade. It was about 7:30 o'clock when the company sat down. At each plate was a bontonniere of red and white carnations and blue violets, representing the national colors; a yellow silk badge with the legend, "Jewelers' McKinley and Hobart Club, Oct. 31, 1896," and a handsome souvenir menu. This menu souvenir was an elaborate affair of yellow silk sewn to paste-board arranged in easel fashion. The front at the top showed a portrait of McKinley, while the bottom was decorated with a gold fringe. One side of the easel contained the menu, and the other two minute Old Glories crossed, and the wording as represented on this page. During the discussion of the excellent menu an orchestra played contemporaneously popular music.

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"Is it 24 karats?" asked the speaker.

"Fourteen is good enough," answered one, amid general laughter.

Three cheers were given for Mr. Lauterbach. Just as Mr. Lauterbach finished his speech ex-Governor Flower entered the room and took his place between the Chairman and Mr. Bowden. The Chairman introduced him as a gentleman who has occupied the greatest position in the greatest State in the Union, and incidentally called attention to the fact that Mr. Flower was a jeweler.

The ex-Governor said he had voted for Palmer in this McKinley community. "I believe," said Mr. Flower, "in maintaining my country for my children and for yours, and when in Chicago they sought to foist that platform on us, I was against them. I would rather be right with my principles than right with my party. I have always been proud of the Democratic Party because it was nearer the masses, but when it stood on a platform that threatened the people, I was much in the same position as the negro who had started out to hunt for coons. This fellow had treed the animal, and when he poked at it he found it wasn't a coon, but a polecat.

"And what did you do, Rastus?"

"Why I just bolted."

The ex-Governor reviewed his early hard life as an illustration of the unbounded opportunities for advancement open in this country to earnest and ambitious youth. His father died when he was seven years of age, and the family was so poor that going barefooted was necessary to save the cost of shoes. He wore his elder brother's old clothes cut down to fit him, and his life was that of the very poor boy of our cities. He, however, undertook any work, so as to obtain enough to get some education, and at the age of 18 years went to learn the jewelers' trade at the bench.

The next speaker was Congressman-elect Lemuel Ely Quigg, whom the Chairman dubbed "the jewelers' representative." Mr. Quigg has often addressed gatherings of jewelers, at political meetings and at banquets. The speaker made a long speech on the tariff, the money question and the Republican principles. As to the tariff he said that the Republican creed is "that foreign manufacturers of goods be compelled to lay down at the Custom House a sum representing the difference between the cost of those goods made by cheap European labor, and the cost of

similar goods made by the well paid and intelligent labor of the United States—without cutting down United States wages." These words were received with unanimous applause from the audience. Mr. Quigg offered it as his opinion that the Dingley bill will not be passed this session of Congress.

Col. John L. Shepherd was the next speaker. He said in part:

"Mr. Chairman and Gentlemen: I am sure that you will all agree with me that it requires some nerve for an amateur speaker to speak here to-night after the eloquent gentlemen that you have just had the pleasure of hearing, and it is only the nerve of a traveling man that enables me to do so.

"We who have met here to-night to celebrate the recent sound money victory are in the happy position of that man who says, 'well I told you so,' and in looking around me to-night it is a difficult matter for me to tell Democrats from Republicans, and I am reminded of a story told of General Porter who in his early days was paying court to twins, who so closely resembled each other that it was impossible to tell one from the other, and when he was asked how he told them apart, he said he did not try. And so it is with us, we are not going to tell you apart. We are American citizens and that is sufficient. This story reminds me of one of a similar nature but more pointed. It is said that an Irish gentleman was paying court to two ladies, one of whom was most beautiful, and as Pat put it, an 'angel's dream of beauty,' the other was one of the ladies whose ugliness it is said would stop a clock. But Pat argued that beauty was only skin deep and that it would soon fade away, while the ugly woman was a sweet singer, in fact, as Pat said, could outsing a nightingale, and thought when he was in trouble her sweet songs would drive away his sorrow; so he married the ugly lady. Shortly after they were married he came home one evening and saw her lying on the sofa asleep; her mouth was wide open and she was snoring to beat the band. He was appalled at her homeliness and cried out, 'Mary Ann, wake up, and for the love of Heaven sing something.'

"Now I assure you that there is nothing personal in this, and we are not going to ask our Democratic friends to sing anything here to-night. When the history of this campaign comes to be written, it will, I am sure, be a source of wonder and amazement not only to the historian, but to the public at large that any considerable body of the people could be so lacking in patriotism and intelligence to give their support to that wonderful platform at Chicago, and those bolting Democrats, who left the convention voluntarily and enlisted in the sound money ranks remind me of a story told during the War, showing the antipathy that existed between the men of the regular army and the volunteers. An Irish volunteer was taken ill, and when he was told that the only

doctor in the camp was a regular army doctor, he declared that he would die before he would let him attend to his case, but he became so sick that he finally consented. When the doctor came he looked at his patient's tongue, asked him several questions, and then said: 'Well, your pulse seems to be regular.' 'Not by a d—d sight,' said Pat, 'it's volunteer.' And so, gentlemen, I want to remind you that our Democratic friends who are here to-night are not regulars, but only volunteers; but I most sincerely trust that they shall be so pleased with us and that our conduct shall be such that they may become regulars. I trust that the good sense and the patriotism of the Republican and Democratic parties of this country has come together for all time.

"It is not only right, but the duty of every person here to-night who contributed time or money to this campaign to see to it as far as lies in his power that the promises made in this campaign are fulfilled, lest when we again cry wolf that the people heed us not. I believe these promises will be kept. I believe they will be fulfilled; and, while a campaign such as we have just passed through is to some extent a source of regret it is also one of congratulation, for it is such openings as we have just passed through that the American people rise to the supreme test, and justify the belief of that immortal man, Abraham Lincoln, who said, 'Trust the people,' and it is by reason of the verification of this belief that we are assembled here to-night regardless of party, and have listened with delight to a gentleman whose party has honored him with the highest gift of honor that this great State can bestow, and who by his patriotism and statesmanship in this campaign has proven himself not only worthy of the highest honors of his party, but of the nation, a man who would confer honor upon any honor that might be conferred upon him, ex-Gov. Roswell P. Flower. (Great applause.)

"Therefore, as I said, let us see that the promises we have made be kept, not in a partisan guise, but in the broadest and deepest patriotism. Let us stand with our faces to the future that is all ablaze with the light of that prosperity of which the poet sings:

"I can hear the hammer ringing  
On a thousand smoking hills,  
I can see the spindles flying  
By a thousand crystal rills,  
I can hear of smiling faces  
In the toiler's humble home,  
And the humming wheels of labor  
Say: 'Prosperity has come.'

"Now the furnace fires are glowing  
And the shuttles flash and fly,  
I can see a starry banner  
Flazing 'gainst an Autumn sky,  
And beneath it stands the victor  
Loved in every loyal home,  
And the ballots of the nation  
Say: 'Prosperity has come.'

Mr. Sheppard then spoke of the prosperity of the nation and what its many men of genius had accomplished in the past, showing that our nation was the leader in all the great inventions for the benefit of mankind. He closed with an eulogy to the American flag. At the conclusion ex-Governor Flower proposed three cheers for Col. Shepherd, after which Mr. Lauterbach declared that Mr. Shepherd was not a jeweler but a poet.

David C. Dodd Jr also addressed the assemblage.

The committee of arrangements, to whom much credit is due for the great success of the dinner, were composed of John L. Shepherd, C. L. Brinck and A. Barker Snow.

A. P. Hendrix, Nashua, N. H., has recovered from his recent indisposition, and is able to return to business.



## HOLIDAY GOODS....

CHOICE ASSORTMENT OF  
STERLING MOUNTED POCKET BOOKS, CARD CASES,  
PHOTO-FRAMES, CIGAR CASES, JEWEL BOXES,  
EYE GLASS CASES, ETC., ETC.

**C. F. RUMPP & SONS,**  
FINE LEATHER GOODS,

Fifth and Cherry Sts., - Philadelphia.  
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# To the New England Jewelers.

We call your attention to the unusual display of goods in each of our many departments. During the long period of depression preceding the election we availed ourselves of many

## Chances to Get Desirable Goods

at prices unprecedented. We now offer you the advantages gained by our foresight in preparing for the present boom.

## Our Diamond Department

was never as well stocked. Loose and Mounted Diamonds in every variety, weight and size. Fancy combinations in Rings and Brooches a specialty.

## Our Watch Department

has never shown such complete lines of all WALTHAM and ELGIN Movements. No jeweler can afford to be without our 6 and 16 size RIVERSIDE WALTHAM (gilt and damaskeened movements) at \$11.50 and \$22.00 respectively (according to THE JEWELERS' CIRCULAR Key and regular watch discounts) We control these two grades exclusively. REGARDING WATCH CASES we needn't say much, as we always carry the largest stock of Gold, Gold Filled, and Silver Cases in New England.

## Our Jewelry Department

is replete with salable goods. The newest and most desirable designs carefully selected from all the reliable manufacturers.

**Sterling Silver Novelties, Cut Glass, Opera Glasses,  
Leather Goods.**

**EVERYTHING BUT CLOCKS FOR THE JEWELRY TRADE, AND NOTHING FOR  
DEPARTMENT OR DRY GOODS STORES. NO GOODS SOLD AT RETAIL.**

Selection packages carefully prepared and sent on approval (except Silver Novelties and Cut Glass).

## D. C. PERCIVAL & CO.

(ESTABLISHED OVER 30 YEARS),

WATCHES, DIAMONDS, JEWELRY,  
OPTICAL GOODS, TOOLS AND MATERIALS.

..... BOSTON, MASS.

TELEPHONE, BOSTON 331.  
P. O. Box, 5259.

NEW ENGLAND AGENTS FOR

Rogers & Brother's Flatware, Pairpoint Mfg. Co.'s Silverware, and  
The A. F. Towle & Son Co.'s Goods.

**Providence.**

*All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.*

**BUSINESS CONDITIONS.**

As a rule, all the manufacturers in this vicinity are running full time and with full complements of help. One thing that is very noticeable is the reduced number of bench hands that are now seen loafing about the streets or in search of employment. On the contrary, manufacturers are advertising for help, and during the past week no less than 14 different concerns had notices of help wanted published in the local papers. Most of the shops are busy on holiday orders, but many concerns already have their designers and pattern makers engaged in getting out a new line for next season. There have been several buyers as well as sellers in town recently, and everybody appears encouraged and prophesies a prosperous trade during the coming year. But slight improvement is as yet reported in collections, and until there is some signs of betterment in this direction, no very great increase or improvement in business is to be looked for.

The silver novelty manufacturers are enjoying a brisk run of trade at the present time and nearly every shop where silver goods are manufactured is running nights until 9 and 10 o'clock. In one or two shops the help have hardly time to partake of dinner and supper, so pressed are the firms with

orders. One manufacturer of fine gold goods told the THE CIRCULAR representative Saturday that he was refusing any further holiday orders and that it would be impossible to finish what he has on his books before Christmas.

Among last week's importations into this port were three cases of imitation stones from Havre.

Abiel F. Davis, formerly in the gold and silver refining business, has entered the stock broking business.

It is estimated that eastern manufacturers are interested in the failure of Isaac Swope & Co., for less than \$5,000.

Ira Holden, superintendent of the shop of his brother, Edwin W. Holden, 38 Friendship St., died suddenly on the 30th ult., in the 47th year of his age.

Hoffman S. Dorchester, formerly a well known manufacturing jewelers, has been appointed superintendent of supplies for public schools at an annual salary of \$1,200.

Ostby & Barton Co., of this city, have brought suit in trover and conversion against Frank T. Barton, for goods to the amount of \$116.13, taken on selection July 17, 1896.

An electric wire set fire to the woodwork in William L. Ballou's jewelry manufactory, 17 Warren St., early Friday evening. The slight blaze was extinguished by a water sprinkler.

William H. Loeb, of William Loeb & Co., returned last week from a successful western trip, bringing with him a large amount of

orders, especially for aluminium goods. This shop is working three nights a week.

The 13th annual meeting and election of directors of the Manufacturing Jewelers' Board of Trade will be held in the rooms, Wilcox Building, Dec. 26. The last meeting of the present directors will be held Friday, the 18th inst.

Charles B. Donle has fitted up a fine new shop at 109 Friendship St. Mr. Donle recently conceived the idea of purchasing second-hand dies, cutters, etc., and opening a room in which to display this stock for sale, becoming in reality an exchange.

Among the buyers and sellers in town the past week the following were noticed: Joe Goldsoll, of the Goldsoll Co., Cleveland, O.; V. Guggenheim, New York; Mr. Cohen, Cohen & Neisser, Milwaukee; H. Weber, Boston; Abe Stone, Stone Bros., New York; Eugene Freudenberg, of M. Freudenberg & Co., New York.

A Philadelphian has made copies of the shields of the more prominent colleges of the country, and these are now being executed by the Gorham Mfg. Co. These shields themselves are of bronze enameled in the college colors and a perfect reproduction of the shield. The bronze is backed by an oak shield of the same shape, but of larger size, and the combination of oak, bronze and colored enamel and lettering is very handsome and novel.

**The Attleboros.**

Business continues good, the salesmen are getting orders, and the shops are running full time.

Victor Guggenheim and Victor Davido, New York, M. Cohen, of Cohen & Neisser, Milwaukee, and M. Stone, Chicago, were in town last week making purchases.

The firm of Packard & Swift have dissolved partnership, Hiram R. Packard withdrawing. The business will be continued by Mr. Swift under the name of H. C. Swift & Co.

The failures of M. Strauss, and of the Providence Jewelry Co., both of St. Louis, Mo., caused a ripple of excitement last week, but our manufacturers are not seriously affected by either.

On Jan. 1 Chas. Kurtz will sever his connection with Sandland, Capron & Co. He has been their foreman since 1882, but will now assume the position of assistant foreman for E. Ira Richards & Co., under his father, who has been foreman for the latter firm for many years.

The tariff committee is busy with the work of classifying those imported goods which compete with and drive from the market the goods of the American manufacturer. They are hampered in their work by the fact that such a thing has never been tried before, and no data of any kind exists. Feeling their way, step by step, they hope to complete their labors in about two months, when they will be ready to open a more active campaign.

**Sterling Silver Novelties**

**Largest Line. Latest Styles. Lowest Prices.**

**THE PRESS BUTTON KNIFE**

Can be opened with one hand by slightly pressing the Button.

INDORSED BY LEADING RETAILERS.

EXACT SIZE.

Price, \$3.00 [according to Jewelers' Circular Key] less cash discount.

SEE OPPOSITE PAGE.



If you want the best selling Sterling Silver Novelty on the market, write for some of these knives. The handles are extra heavy Sterling Silver and the blades are the best steel fully warranted.

When the button shown at the right hand end of the handle is pressed, the larger blade springs open. The smaller blade is opened by means of a similar button on the other side and end of the handle. The blades may thus be opened by the use of one hand and without the usual damage to finger nails, or without removing the gloves. Write for samples and prices.

**CROSS & BEGUELIN, (A CORPORATION)**

**Importers and Cutters of Diamonds,**

Manufacturers and Jobbers of Jewelry and Silver Novelties,

Wholesale Dealers in all grades of Swiss and American Watches,

17 MAIDEN LANE, = = = = = NEW YORK.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

### INFORMATION FOR SUBSCRIBERS.

#### Terms of Subscription, Postage Prepaid.

United States and Canada, - - -	PER ANNUM.	\$2.00
Foreign Countries in Postal Union, - - -		4.00
Single Copies, - - - - -		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamoud Club, Rue de Pelican.

Vol XXXIII. Dec. 9, 1896. No. 19.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

## NOTICE TO BUYERS.

THE JEWELERS' CIRCULAR has ever exercised every endeavor to prevent copies of this journal from reaching the eye of the general public. Even requests for exchange from magazines, newspapers and other publications not representing the jewelry or kindred trades, as well as requests from ordinary public libraries have been refused. This policy has been followed in order to prevent the public from learning the net prices of goods published in the advertisements.

As a further precaution THE JEWELERS' CIRCULAR has adopted a price-key, which will allow advertisers to quote prices without the least fear that the public will understand them or profit by them. Hereafter all prices quoted in THE CIRCULAR with the clause, "According to THE JEWELERS' CIRCULAR key," appended, will represent DOUBLE the net prices; or in other words the goods will cost the jeweler one-half the prices quoted.

*The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published in each issue onward, until all such matter is used, when the names of the successful competitors will be announced.*

### Retailing Jobbers A DISTURBING element of the times, from the view-point of the

retail jeweler's interests, is the extensive advertising in daily newspapers, soliciting trade from the general public, of firms which have heretofore claimed to be jobbers of jewelry. These advertisements are notably prominent in the newspapers of Chicago, Pittsburgh and Philadelphia. The prices quoted are, to our appreciation, lower than those that can be offered by the retail jeweler, and this the advertiser is enabled to do because he as a jobber gets the goods at lower figures from the manufacturers than are the retailers. We do not doubt that these jobbers have sold quantities of goods to retailers for the holiday demand and it does seem to us like double-dealing for them to enter into the retail business themselves, just at the time when the retailer hopes to counterbalance the losses sustained during the earlier part of the year. Whether this practice on the part of some jewelry jobbers is a manifestation of their determination to do, at all hazards, some profitable business after the long spell of depression, or whether it is a palpable commencement of the breaking up of the jewelry jobbing branch of the trade, the usefulness of which many have doubted for several years, it is as yet hard to decide. What is certain, however, is that the retailing jobber of long career is an impossibility.

### As to Copy- rights of Cuts and Prints.

THE issuing of catalogues being a portion of the business machinery of the jewelry industry, a recent decision rendered by Judge Lacombe, in the United States Circuit Court for the Southern District of New York, bearing upon an alleged infringement of copyright, will prove of interest. The case was that of William J. Rigney vs. E. P. Dutton & Co. The opinion in part is as follows: "As to the first three causes of action the an-

swer admits that defendants had prepared (before copyright was secured) a cut with the words inscribed thereon 'Copyright, E. Nister, 1896,' and caused prints taken from said cut to be published as part of an advertising page of a trade paper. In view of this admission, the contention that they did not 'insert or impress' a copyright notice on the uncopyrighted cut is wholly without merit. The proposition that the cuts in question are not of the class which are subject of copyright is sufficiently refuted by inspection of the exhibit which contains them. The statute provides for the insertion of copyright notice on every copy of a book, map, chart, musical composition, print, cut, engraving, or photograph, painting, drawing, chromo, statue, statuary or model or design intended to be perfected, etc. Manifestly, these may properly be described as 'cuts' and as 'prints.' As such they are properly 'subjects of copyright under Section 4,952, which expressly enumerates both 'cut' and 'print.' That some particular individual was not entitled to copyright them, because he is not himself a designer, but has borrowed or copied the ideas of others, is an entirely different question, with which the case at bar has no concern. There is no merit in the contention that the cuts were not 'published,' a proposition which is based on the circumstance that they appear as an advertisement in a so-called trade paper. \* \* \* The demurrer to the second and third paragraphs of the answer is therefore sustained. The demurrer to the fourth paragraph of the answer, where the original picture was in fact copyrighted, is overruled."

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Dec. 5, 1896.

Nov. 30 .....	\$27,431
Dec. 1 .....	25,919
" 2 .....	31,912
" 3 .....	10,279
" 4 .....	21,886
" 5 .....	21,215
Total .....	\$138,642

Sinnock & Sherrill obtained an order from Judge Pryor, of the Supreme Court, Monday, directing Louis Clark, Jr., receiver of S. F. Myers & Co., to return certain articles given to Myers & Co., by Sinnock & Sherrill, on memorandum.

### New York Notes.

Barbour Bros. & Co. have filed a judgment for \$2,152.64 against John H. Tissot, Jr.

The Spencer Optical Mfg. Co. have filed a judgment for \$520.07 against Calvin J. Wells.

A judgment against Samuel F. Myers for \$113.94 has been entered by the Garvin Safe Co.

Herman Siegel, manager of the cut glass department of L. Straus & Sons, sailed for Europe Saturday on the *Compania*.

The new diamond cutting factory of Jacques Kryn and Wouters Bros., at Washington and Water Sts. Brooklyn, was opened and commenced running Monday.

A judgment for \$791.11 against Gyula De Festetics, enameler, 220 Fourth Ave., has been entered by E. M. Hennessy and D. J. Bradley. Execution was issued to the Sheriff.

Judgments against S. F. Myers & Co. have been filed by the J. E. Linde Paper Co. for \$331.80; by P. Knauth and others for \$2,348, and by the National City Bank for \$2,535.06.

Judgments against Adolph and Henry Abrahams have been filed by H. Silverstone for \$320.72 and \$2,027.65; M. Silverstone for \$520.72, and by T. Silverstone for \$1,620.72. Another judgment against Adolph Abrahams has been filed by M. Silverstone for \$1,377.16.

The sheriff's sale of the stock in the New York office of Isaac Swope & Co., 11 John St., seized under executions for \$7,390, took place Monday afternoon. As told in THE CIRCULAR last week, Swope & Co. confessed judgments

for that amount to creditors for money loaned. Their total liabilities are said to be about \$75,000. At the sale Monday about \$4,400 was realized. Kleinan, Lutz & Co. were the auctioneers.

Judge Beekman, of the Supreme Court, Thursday, granted a motion to vacate an attachment obtained by L. Tannenbaum & Co. against Alter Gottlieb. The attachment was issued on the ground that Gottlieb disposed of his property with the intent to cheat and defraud creditors. Judge Beekman stated that the plaintiffs' proofs fall short of the required standard and vacates the attachment with \$10 costs.

Nelson Burton Smith, superintendent of the factory of Richard Oliver & Bloomfield, died Dec. 2, of consumption, at his residence, 57 W. 105th St. Mr. Smith had suffered from the disease for about a year. He was a native of Bungay, England, and was born in 1840. He came to America as a young lad and obtained employment in the factory of Richard Oliver & Bloomfield, of this city. Here he remained during the past 38 years, advancing until he had entire charge of the shop. His death was a severe loss to his employers, by whom he was highly esteemed for his modest, conscientious, and faithful qualities. He was a member of the Royal Arcanum, and a widow and three children survive him.

Jno. M. Gardner, assignee of Carlo and Louis La Maida, doing business as La Maida Bros. & Co., jewelers, 124 Mulberry St., filed his schedules in the Supreme Court, Thursday.

La Maida Bros. assigned Aug. 31. The assignee's schedules show the firm's liabilities to be \$14,779.25, and the normal assets \$13,090.75. The actual value of the assets is not known, as they consist of jewelry nominally worth \$500, actually \$438.56, and accounts of \$12,590.70, the value of which cannot be ascertained. These accounts are all for small amounts, and are due from Italian laborers. The liabilities are but to two firms: L. Tannenbaum & Co., \$14,525.25 and to Alois Kohn & Co., \$254. The assignee states in the schedules that both partners have left New York and he does not know where they are.

Henry A. Casperfeld, retail jeweler, 144 Bowery and 859 Broadway, who assigned Aug. 13, to Morris J. Hirsch, has settled with his creditors and the property was transferred to him last week. The amount of the liabilities was \$600,000, involving a large amount of accommodation paper, which caused considerable complications, but everything has been adjusted and settled, so far as Mr. Casperfeld is concerned, to the satisfaction of the creditors, and he is now in charge and possession of all the property which he transferred under the general assignment. The basis of the settlement varied, so a CIRCULAR reporter was informed, some creditors taking 70 cents, others 100 cents, some being given indorsed notes, while others were content without security. At the office of Chairman Stern, of the creditors' committee, it was stated that all the creditors had

# DORFLINGER'S

## AMERICAN CUT GLASS.



\*\*\*  
**I**N stock—LOVING CUPS in many styles and sizes, covering a great range of prices.

\*\*\*  
**C. Dorflinger & Sons,**  
 36 MURRAY STREET,  
 915 BROADWAY,  
 New York.

given a release of their claims to the assignee. The great majority of the merchandise creditors settled without security.

Bonner, Rich & Co., manufacturing jewelers, 41 Maiden Lane, emphatically deny the report that the firm are to dissolve Jan. 1. The rumor, they say, is without foundation and was erroneously started by an employe. Bonner, Rich & Co. are composed of J. Bonner, Wm. S. Rich, I. Eisler and M. Abraham.

John Dennaker, the Hoboken jeweler, recently convicted of larceny, was to have been sentenced Monday, but, owing to the fact that Judge McMahon was not sitting, the sentence was postponed. Dennaker's creditors have been fortunate enough to recover pawntickets representing what they believe to be all the goods appropriated.

H. P. Keller, of L. H. Keller & Co., returned from Cleveland, O., Saturday, where he rebounded and obtained the trunk of samples attached by Edward Kant, a salesman of the firm, on an alleged claim for salary. The details of the case were published in full in THE CIRCULAR last week. L. H. Keller & Co. have commenced proceedings attacking the attachment on the ground that the goods were brought into the State of Ohio for the purpose of attaching them. The firm have offered Kant the actual amount due him, but intend to fight all his further claims.

A young man, about 26 years old, called at the store of R., E. & M. Friedlander, 30 Maiden Lane, early last week and asked for \$1,000 worth of jewelry on credit. He said that his name was Rosenbaum and that his father was a responsible merchant. Messrs. Friedlander refused his request, but the man kept on calling for several days, acting more strangely each time. Once, when asked his full name, he replied: "Oh! I am Almighty God." The jewelers, realizing he was not in his right mind, got rid of him as quickly as possible. He said he would send them a check, and Wednesday the firm received by mail a check for \$5,000 written on a receipt blank, and signed "Almighty God." They have since learned that their visitor was arrested in an uptown dry goods store and sent to an asylum.

A story which appeared in two sensational Sunday newspapers about the theft and recovery of \$10,000 worth of diamonds from Mrs. T. Lynch and their recovery by a plumber proved, on investigation, to be a pure and simple "fake" without a scintilla of truth. C. T. Barrett, a plumber, of 109 John St., who is supposed to have found the jewels, denies the truth of the report, and says he was asked for permission to use his name in what he thought was a paid reading notice. He consented, and was horrified Sunday to find himself the hero of an improbable yarn. A Maiden Lane merchant told a CIRCULAR reporter that he was approached on the subject of becoming (for advertising purposes) the imaginary victim of a \$40,000 diamond loss, the goods to be returned by some plumber. He refused what Mrs. Lynch, it would seem, accepted.

### A Clever Flim-Flam Game Played on George E. Gail.

NEW ORLEANS, La., Dec. 4.—Two thousand dollars reward has been offered for the capture of the three Italians who flim-flammed jeweler George E. Gail and the recovery of the diamonds stolen from him, which are valued at \$6,500.

The report of the robbery is to the effect that Mr. Gail, who is official time-inspector of the Illinois Central Railroad, while stopping in New Orleans, made the acquaintance of an Italian, who represented himself as quite wealthy. In some manner the Italian won the confidence of Mr. Gail, and when the former said he wished to purchase \$10,000 worth of diamonds, Mr. Gail expressed a desire to make a deal with him. Not having that amount of diamonds in his possession, Mr. Gail is said to have secured them from Mr. Peabody, a New York diamond dealer.

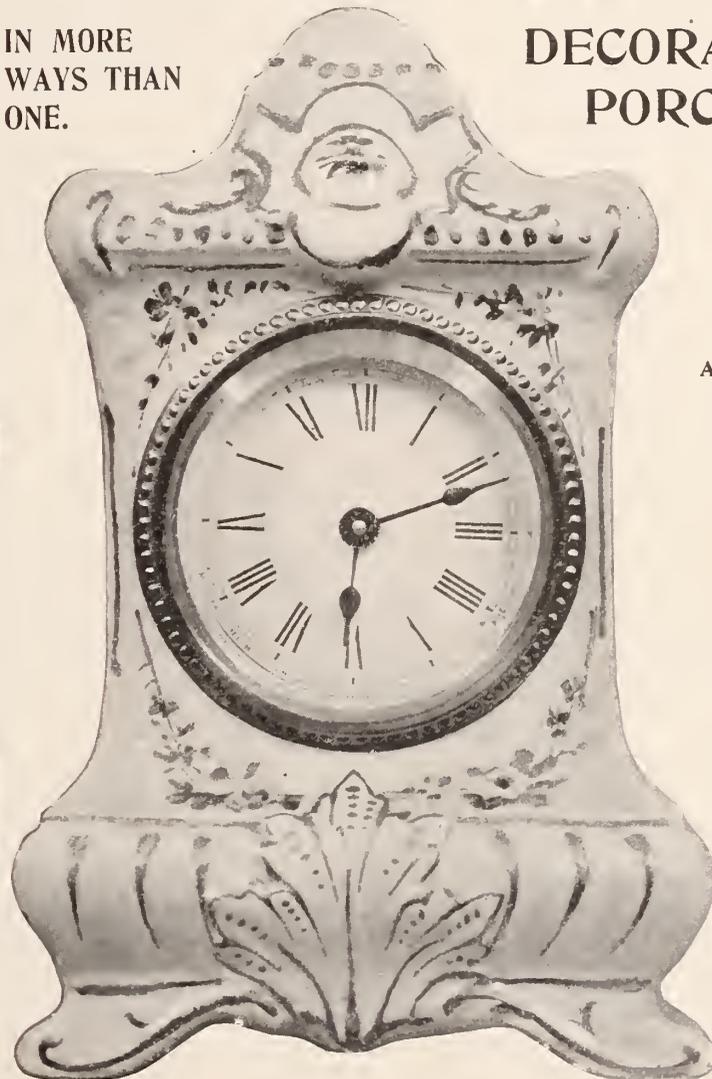
The Italian and a friend called for the diamonds, bringing with them a bank box, in which the diamonds were placed by Mr. Gail. The foreigners thereupon left the place, asking Mr. Gail to guard the box until their return. An hour after Mr. Gail is said to have opened the box, in which he found a \$2 bill and a silk handkerchief.

Mr. Peabody, the diamond importer, who owned the stones, and the victimized jeweler were in each other's company the greater part of yesterday, and their business was in relation to the settlement for the gems.

The Mr. Peabody referred to in the dispatch is Adolph Peabody, diamond importer, 37 Maiden Lane, New York. J. M. Lissauer, Peabody's representative, stated to a CIRCULAR reporter Monday that the goods were obtained on memorandum, and Mr. Peabody was fully secured.

## ...SOMETHING THAT GOES

IN MORE  
WAYS THAN  
ONE.



DECORATED  
PORCELAIN  
CLOCKS.

SIZES,  
5½ to 6½ inches.

SIX  
Assorted Shapes and  
Decorations for  
\$1.00 EACH  
NET CASH.

Good One-Day  
Movement.

Send Cash with  
Order, or N. Y.  
Reference.

Send \$25.00 for a package of four Art China Hand Painted Novelties. Sure sellers. Prices range from 75 cents each to \$2.00 in this assortment. Inquiries cheerfully answered.

## Levy, Dreyfus & Co.,

9 and 11 Maiden Lane,

NEW YORK CITY.

•• BUY OF THE MAKERS ••

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**T**HE travelers in Kansas City, Mo., last week were: C. N. Perley, Alling & Co.; Otto Sinauer, Oppenheim Bros. & Veith; Louis E. Fay, H. A.

Kirby Co.; Jacob W. Nevins, J. B. Bowden Co.; S. F. Clark, W. F. Cory & Bro.; O. R. Ryan, Towle Mfg. Co.; Frank F. Gibson, for Wm. Kinscherf; H. H. Bradley; I. W. Friedman.

Josh Mayer, of Powers & Mayer, 208 Fifth Ave., New York, left for the west on Thursday, Dec. 2.

The many friends of C. O. E. Hartung, of Sussfeld, Lorsch & Co., learn with regret that he will shortly retire from the road.

Walter S. Strauss and Edward S. Strauss, both of Jacob Strauss & Sons, 51 Maiden Lane, New York, report very fair business from the west and south respectively.

Travelers in New Haven, Conn., last week were: Mr. Harmon, J. B. Bowden & Co.; J. J. Redmond, Simpson, Hall, Miller & Co.; Mr. Hall, Wilcox Silver Plate Co.; Mr. Bleecker, Bassett Jewelry Co.; Mr. Tiffany, Kent & Stanley Co., Ltd.; Mr. Dillingham, N. H. White & Co.; Mr. Harris, B. Harris & Co.; H. Hyman, Hyman & Kramer; Mr. Eastman, Spencer Optical Mfg. Co.; Mr. Griscom, Bippart & Co.; Mr. Cook, Bergstein & Son; Mr. Clarkson, Snow & Westcott.

Travelers in St. Louis, Mo., last week were: Mr. Sanborn, A. Berger & Co.; Leony P. Biller, Heintz Bros.; A. F. Carter, Sloan & Co.; J. Brown Beach, Wilcox Silver Plate Co.; F. R. Horton, Carter, Hastings & Howe; Stephen Wood, Battin & Co.; C. B. Bartlett, Whiting Mfg. Co.; A. D. Giannini, Wilcox Silver Plate Co.; L. F. Clark, W. F. Cory & Bro.; J. Rothschild, Bonner, Rich & Co.; M. Foster, Unger Bros.; F. H. Carpenter, A. H. Smith & Co.; Mr. Kent, W. H. Ball & Co.

The Jewelry Travelers' Association of New England will hold their seventh annual meeting at the United States Hotel, Boston, Mass., Dec. 22, 1896. Following the business meeting there will be a banquet, and a post-prandial entertainment is also down on the program. This is the association's anniversary, the formation of the organization having taken place Dec. 22, 1890, and the gathering this year promises to be the largest in its history, as a large number of new members have been added during the past six months.

Eastern firms recently represented in Louisville, Ky., were: Wilcox Silver Plate Co., by A. D. Giannini; L. H. Keller & Co., by J. Rauch; Alfred H. Smith & Co., F. H. Carpen-



CASSIUS W. SEYMOUR.

During the many years that Cassius W. Seymour has acted as New York representative and traveling salesman successively for eight years for the Plainville Stock Co., three years for the Seymour-Knapp-Warren Co., and the past year for Bennett, Melcher & Co., he has won a wide circle of friends not only among the jobbing jewelers throughout the country but among the traveling fraternity as well. These many friends will be grieved to learn that a series of sad domestic and personal misfortunes have befallen him, leaving him to-day practically helpless. Sickness with his wife and child has been almost constant since his marriage eight years ago, and now fate crowns his misery by making him nearly blind. Expert ophthalmologists have been consulted, but they unanimously say that it is only a matter of time when Mr. Seymour will be entirely sightless. His contract with Bennett, Melcher & Co., as representative, expires this month, and it is more than doubtful if he will ever be able to do any work again.

Two of Mr. Seymour's friends, W. C. Parks, of Parks Bros. & Rogers, and J. A. Keane, of Ostby & Barton Co., have started a subscription for Mr. Seymour, and are going among his friends seeking contributions. It is to be sincerely hoped that their endeavors will result in the obtaining of a sum sufficient to ease the hard lot of their friend. It is in hearty co-operation with the movement of Messrs. Keane and Parks to arouse sympathy in Mr. Seymour's many friends, that this notice is here published. All are asked to give what they can spare; no sum is too small to contribute. Contributions may be sent to any of the following addresses:

J. A. Keane, care of Ostby & Barton Co., 176 Broadway, New York.

W. C. Parks, care of Parks Bros. & Rogers, 20 Maiden Lane, New York.

The Jewelers' Circular Publishing Co., 189 Broadway, New York.

The following sums have already been contributed:

Parks Bros. & Rogers.....	\$25
A. Friend.....	25
Manufacturer.....	25
Bennett, Melcher & Co.....	25

W. & S. Blackinton.....	\$20
John A. Keane.....	25
A. Barton, Jr.....	10
J. Parker Ford.....	5
Charles Russell.....	5
Ernest Block.....	5

ter; Spier & Forsheim, Ben Spier; Buffalo Jewelry Case Co., D. Wile; S. Sternau & Co., John Nathan; William H. Ball & Co., Mr. Kent; Wood & Hughes, W. A. Wiechmann; W. F. Cory & Bro., L. F. Clark; Battin & Co., Stephen Woods; A. Wittnauer, by F. C. Allen; Hayden W. Wheeler & Co., Fred L. Baker; and representatives of Rudolph Wurlitzer Co., Wendell Mfg. Co., and Norbert Gunzberger & Co.

Traveling salesmen in the Hub the past week included: George B. Osborn, William Smith & Co.; Frank Sherry, Joseph Fahys & Co.; Charles H. Barney, Middletown Plate Co.; Arthur Lape, Simpson, Hall, Miller & Co.; George Read, William B. Kerr & Co.; Mr. Miller, Shoemaker, Pickering & Co.; Herbert Barker, John W. Reddall & Co.; Frank Wood, Carter, Hastings & Howe; Mr. Simons, Stern Bros. & Co.; Chris. Morgan, Rogers & Bro.; Henry G. Thresher, Waite-Thresher Co.; Mr. Hutchison, Hutchison & Huestis; Paul Gesswein, F. W. Gesswein Est.; Mr. Whittaker, R. Wallace & Sons Mfg. Co.

Among the traveling men in Pittsburgh, Pa., last week were: C. L. Bleecker, Wm. S. Hedges & Co.; A. W. Atwater, Jos. Fahys & Co.; A. Kingsland, Reeves & Sillocks; Mr. Parker, Osmun-Parker Mfg. Co.; W. H.

Gregory, Strobell & Crane; H. L. Sherman, Simpson, Hall, Miller & Co.; Mr. Brooks, Brooks & Pike; Arthur Bradshaw, Meriden Britannia Co.; Arthur Moore, Moore & Co.; Frank W. Trewin, Keystone Watch Case Co.; J. Williams, for G. Armeny; Mr. Untermyer; H. B. Bliss and Charles Dorr, for the Gorham Mfg. Co., who have been in the city for the past few days, will return and have a sample room at the Monongahela House from the 16th to the 23d inst.

The following traveling salesmen passed through Detroit, Mich., last week: Mr. Hooper, M. A. Mead & Co.; Mr. Battie, S. B. Champlin Co.; Mr. Pettit, Waterbury Clock Co.; W. H. Bryant, T. G. Hawkes & Co.; Thomas E. Rogers, Hayes Bros.; S. W. Abbey, E. Ira Richards & Co.; Louis P. Cook, J. F. Fradley & Co.; Charles Pettit, Hayden Mfg. Co.; H. L. Sherman, Sirupson, Hall, Miller & Co.; J. R. Goodwin, Carter, Hastings & Howe; John Lunn, Snow & Westcott; Mr. Smith, Smith & North; W. H. Gregory, Strobell & Crane; A. D. Engelsman, Goodfriend Bros.; H. S. Dinkelspiel, Koch, Dreyfus & Co.; Walter R. Shute, Day, Clark & Co.; L. Harry Wilcox, Wilcox & Evertsen; Mr. Bergen, Edward Todd & Co.; A. H. Vorster, Glanzer Frères & Rheinbolt; W. J. Carrow, Mandeville, Carrow & Crane.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word each insertion, no discount.** This offer refers to **Situations Wanted only.** Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**SALESMAN**, thoroughly acquainted with the jobbing trade, desires position. S. W., care JEWELERS' CIRCULAR.

**A FIRST-CLASS SILVERWARE DESIGNER**, experienced in all branches, would like a position. Address Designer, care JEWELERS' CIRCULAR.

**SALESMAN** desires engagement January 1; acquainted with jewelry trade through New York and eastern States. Traveler, care JEWELERS' CIRCULAR.

**POSITION WANTED** in wholesale jewelry house; 25 years' experience as traveler and in office; best references. Address A. W. S., care JEWELERS' CIRCULAR.

**BY RELIABLE YOUNG MAN** with knowledge of clock and jewelry repairing and ordinary watch repairing; set of tools; A1 references. Experience. care JEWELERS' CIRCULAR.

**POSITION WANTED** by first-class watchmaker, clockmaker and jeweler; English; 14 years' experience; good salesman; A1 reference. Address E. N. G., care JEWELERS' CIRCULAR.

**WATCHMAKER AND ENGRAVER**; over 20 years' experience on fine and complicated watches; has fine set of tools; can come on trial at once. B. Durrenbeck, 65 Catharine St., Utica, N. Y.

**EXPERIENCED TRAVELING SALESMAN**, well acquainted south and west, desires to make a change; first-class lines only; references the best. Address S. E. D., care JEWELERS' CIRCULAR.

**YOUNG MAN**, late with Tiffany, wants position with reliable house as first class die-cutter; has some knowledge of designing and modeling; steady; best references. Die-sinker, care JEWELERS' CIRCULAR.

**TRAVELER**—Ten years' acquaintance with trade in New York, Pennsylvania, Ohio and Indiana; open for position Jan. 1; experience with watch and jewelry line. Address Drummer, care JEWELERS' CIRCULAR.

**AN EXPERIENCED TRAVELER**, commanding an excellent southern trade, desires to make a change; watches, diamonds or jewelry, either in manufacturing or jobbing line; highest references. Address B. G., care JEWELERS' CIRCULAR.

**CREDIT MAN**.—A young energetic man, 31, seven years' experience as confidential manager; credits, collections, books, financier, advertising; formerly traveled successfully in every section of United States. Can add to your profits; change Jan. 1 to 15. Address 1897, care JEWELERS' CIRCULAR.

**SALESMAN** with established trade with best retail jewelers in New England, New York, Michigan and northern Ohio, is open for engagement Jan. 1, 1897. A list of customers furnished if desired; highest reference from present employers; correspondence confidential. Address Z., care JEWELERS' CIRCULAR.

## Help Wanted.

**DIAMOND POLISHERS WANTED**—Apply to Coetmans, Henrichs, Keck Diamond Cutting Co., Cincinnati, O.

**WANTED**.—First-class designer and die sinker by manufacturer of sterling and plated flat ware. Address Manufacturer, care JEWELERS' CIRCULAR.

**SALESMAN WANTED** January 1st to call on manufacturing jewelers in Providence, etc. Apply by letter to Treibs Bros., importers of Precious Stones, 68 Nassau Street, New York.

## Business Opportunities.

**JEWELRY FACTORY** for sale; everything complete; cheap to quick buyer. Address Mountings, care JEWELERS' CIRCULAR.

**FOR SALE**—To close the business of the late G. A. Harrington, the stock of goods is offered for sale at a great bargain; established 19 years; good trade and small expenses. Address F. B. Harrington, Rome, N. Y.

**FOR SALE**—A well-established jewelry business with A1 reputation; best location in Columbus, O. bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**FOR SALE** in Philadelphia, a desirable business in a fine locality; clean stock about \$8,000, which can be reduced if desired; walnut fixtures, fine regulator, safes, etc; good run of work; established 12 years. Address O. E., care JEWELERS' CIRCULAR.

**FOR SALE**—One of the finest jewelry stores in southeast Massachusetts; stock fresh and clean, will inventory about \$2,000; will sell cheap for cash and give the purchaser my time free till after the holidays; have other business. Address "Snap," care JEWELERS' CIRCULAR.

**FOR SALE**, in Jersey City, N. J., an old-established business in good location; stock and fixtures about \$7,000; can be reduced; will sell fixtures and safe alone, or will exchange for income property near New York with some cash; cause, retiring from business. Address At Chance, care JEWELERS' CIRCULAR.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

**WANTED**.—A second-hand, first-class chronometer, 5 to 10 seconds; write lowest net cash price to D. Powell Johnson, Jr., Muscatine, Iowa.

**WELL-ESTABLISHED JEWELER** in Brooklyn would like a consignment of silver novelties "on sale" for the holidays; good opportunity for a reliable manufacturer to dispose of his surplus stock. Address "Silver," care JEWELERS' CIRCULAR.

## TO LET! Immediate Possession!

**A Large, Light Top Floor**, 42x48, at 96 and 98 Maiden Lane, suitable for manufacturing purposes, with use of 5-horse power motor, lately occupied by Messrs. Sexton Bros., manufacturing jewelers. Suitable for

**Manufacturing Jewelers,  
Gold Pen Makers,  
Diamond Setters, etc.**

The above is offered for rent by the undersigned with the privilege, if desired, of hiring or purchasing the machinery therein, which will be sold cheap. Same can be seen at any time. All questions will be answered and rent named by

**ESTATE OF C. JOURGENSEN,  
98 Maiden Lane, New York.**  
The above is a splendid location.

Also a few desirable offices and lofts to rent at 96, 98 and 100 Maiden Lane and 54 and 55 South Street.

**Sells For Established Jewelers Only.**  
**MAJOR BELL, Auctioneer,**

P. O. Box, 317, New York City.

Makes a specialty of the sale of  
**WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.**

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## Trade-Mark Information.

**Note**—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades" containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

Greenville, S. C., Dec. 3, 1896.

Editor of THE JEWELERS' CIRCULAR:

Please tell us who manufactures sterling bearing trade-mark, of which this is a proof: A shield with a mark between an S and a pound sterling mark. We find nothing like it in your trade-mark book.

Yours truly,

GILREATH-DURHAM CO.

ANSWER:—That the correspondents did not find this mark in "Trade-Marks of the Jewelry and Kindred Trades" was merely because they overlooked it. It is plainly reproduced on page 48, under the Sterling Silver marks. It is the trade-mark of Simons, Bro. & Co., 618 Chestnut St., Philadelphia, Pa.

—o—

Big Springs, Tex., Nov. 24, 1896.

Editor of THE JEWELERS' CIRCULAR:

Presuming you desire the trade to call your attention to omissions in your book of "Trade-Marks" permit me to say that I fail to find record of "clover-leaf" trade-mark for watch cases manufactured by E. W. C. Co.

Very respectfully yours,

I. H. Fork.

ANSWER.—We thank Mr. Park for calling our attention to this mark. We inferred that the initials E. W. C. Co. stood for Elgin Watch Case Co., the precursors of the present Illinois Watch Case Co., Chicago. Inquiry to this company, all of whose marks are reproduced in "Trade-Marks of the Jewelry and Kindred Trades," elicited the information that the mark does not belong to them, but to another watch case company bearing the name Elgin Watch Case Co., in which Benj. Allen, of Chicago, was said to be interested. A letter to Mr. Allen brought the following reply:

Chicago, Dec. 2, 1896.

Editor of THE JEWELERS' CIRCULAR.

Yours of 30th received. The Elgin National Watch Co. can give you the information asked for in regard to the clover leaf, I think.

Yours truly,

BENJ. ALLEN.

The Elgin National Watch Co. inform us that E. W. C. Co. stands for Elgin Watch Case Co. back of which were the Elgin National Watch Co. This corporate name was adopted by the Elgin National Watch Co. at the time of the litigation between the Elgin National Watch Co. and the Illinois Watch Case Co. who had removed their factory from Chicago to Elgin and had adopted the name, Elgin Watch Case Co. The defendants lost the suit and had to change their business name to the present one, Illinois Watch Case Co. The E. W. C. Co., or Elgin Watch Case Co., founded by the Elgin National Watch Co. never had a

watch case factory in Elgin, but after the company formed, a few cases were made in order to legalize the company standing. These few cases were stamped with a clover leaf. At the present time, we understand, there is no factory conducted under the name, Elgin Watch Case Co., and no cases made bearing the clover leaf stamp.

## Syracuse.

The Oneida Silverware Co., Oneida, are working their men until 9 o'clock each night, to fill orders for the holiday trade.

Deputy Sheriff Cahill last Wednesday morning levied upon the stock of jewelry in the store of Andrew Backer, 138 N. Salina St. The levy was made upon the order of the Surrogate in the matter of a decree directing Backer, as administrator of the estate of Jacob Backer, to pay to heirs of the deceased their shares of the estate. If the money is not paid, the stock, which is worth \$2,500, will be sold.

An important purchase was made last Thursday, whereby the Syracuse Silver Mfg. Co., of this city, became the owners of the manufacturing plant of E. B. Thornton & Co., 420 E. 144th St., New York. The plant is valued at about \$10,000, and the purchase was made Thursday at a receiver's sale. The entire plant will be transferred to this city, to 314 W. Jefferson St., where the present plant is located, and the works will be enlarged. The new company will make flat and hollow ware. The Syracuse Silver Mfg. Co. consist of M. Rheinauer, formerly of Ocala, Fla.; Benjamin Lesser, and A. Lesser's Sons. Simon Lesser said that the company will remove the Thornton plant to Syracuse during January, and commence operations on a large scale early in the Spring.

In the Municipal Court on Monday, Nov. 30, Bell Brothers Co. were granted a judgment against Charles H. Seymour, promissory note and interest, for \$46.94. The jewelry store of Joseph Seymour, Sons & Co., Kirk building, was closed by the Sheriff last Monday morning upon executions as follows: Meriden Britannia Co., \$124.99; Waterbury Clock Co., \$189.77; Meriden Britannia Co., \$223.62; William Ritter, Jr., and others, \$190.47; Middletown Plate Co., \$121 and \$98.05; Henry E. Oppenheimer & Co., \$78.86; August J. Ehrlich and others, \$127; Aaron Carter and others, \$270.61. Most of the judgments were taken against "Charles H. Seymour, as treasurer, and others." A judgment for \$442.71 against George D. Cowles and in favor of E. W. Edwards & Co. was filed in the clerk's office.

T. A. Ellis, formerly of Hyde Park, Mass., has entered the employ of George H. Howland, New Bedford, Mass.

The jewelry store of A. D. Foucart, 125 Pine St., Williamsport, Pa., has been purchased by Augustus F. Diener, formerly with C. C. Musina, of that city, but late with Henry Remppe, Danville. The business will be conducted by Diener & Co.

## Business Troubles Thought to Have Driven William Nicklas to Suicide.

BALTIMORE, Md., Dec. 5.—William Nicklas, jeweler, who was in business at 1117 W. Baltimore St., committed suicide yesterday morning in his home, over his store, by sending a bullet through his brain. Despondency over business difficulties is said to have been the cause of his taking his life. On Nov. 24 Minna Klugherz filed a petition in the Court of Common Pleas to have Mr. Nicklas declared an insolvent debtor because of his failure to pay her a promissory note of \$356.54. This, his family say, seemed to prey on his mind.

Mr. Nicklas was born in Wiesbaden, Germany, 51 years ago. When 12 years old he came to America and became an apprentice to his uncle, Conrad Nicklas, a jeweler. Later he associated himself with his cousin, John Nicklas, who was in the jewelry business at the corner of Baltimore and Paca Sts. For the past 12 years he had been engaged in business on his own account at 1117 W. Baltimore St. A widow and five children survive him.

## The Jeweler Watched the Robber Carry off His Stock.

BELVIDERE, Ill., Dec. 3.—The village of Genoa, eight miles south of this city, had a sensational hold-up yesterday afternoon. At 4:30 o'clock P. M. a man entered the jewelry store of E. H. Lane and, leveling a revolver at the proprietor, demanded that he permit the store to be rifled.

The jeweler stood and watched the caller help himself to 75 watches, rings, chains, and other articles to the value of between \$800 and \$1,000. The thief then left, taking practically the whole stock with him.

## Suicide of R. P. Roberts.

BEDFORD, Ia., Dec. 4.—R. P. Roberts, a prominent jeweler and well-to-do citizen of Bedford, committed suicide Tuesday by taking 10 grains of strychnine. He was supposed to be quite wealthy and was a prominent member of the G. A. R. and K. of P., and a most highly respected citizen. Poor health is assigned as the cause.

Theodore P. Ford, Lynn, Mass., has assigned.

In a fire in Ravenna, O., last week, the stock of jeweler F. C. Park was damaged to the extent of \$600.

The safe in the jewelry store of H. Hirschburg, Omaha, Neb., was blown open on the morning of Dec. 2, and several hundred dollars' worth of jewelry stolen. The place is in the heart of the business district.

The present quarters of W. F. Antemann, 8 and 10 S. Pearl St., Albany, N. Y., having become too small, he has leased the premises 21 N. Pearl St., to which location he will remove early next year, when the firm name will be changed to W. F. Antemann & Son, William F. Antemann, Jr., having been admitted as a partner. Mr. Antemann has announced a general clearance sale.

We received the book of "Trade Marks" Oct. 24th. Having used it just one month we find it a very valuable book for reference and would not part with it for many times its cost, if it could not be replaced, and consider every Jeweler should have one.

FRED L. MERRILL & Co.,  
Portland, Me.

I hail your book and others of its kind as helps to the present generation and instructors for our successors.

WM. P. SHREVE, of  
Shreve, Crump & Low  
Co., Boston Mass

"Trade-Marks of Jewelry and Kindred Trades" is certainly very complete, and will prove useful for a long time in the retail trade.

HAYDEN W. WHEELER  
& Co., New York.

Received book of "Trade-Marks" and prize it highly. It was what I have been wanting for some time, and no jeweler should be without it.

L. S. KNOCK & Co.,  
Hartford, Conn.

"Trade-Marks" will be of great use to the trade, and so far as we can judge it is quite complete.

R. WALLACE & SONS  
Mfg. Co.,  
Wallingford, Conn.

I congratulate you upon its richness and general dignified appearance, and have no doubt but it will be of great value to the jewelry trade at large.

GEO. E. FAHNS,  
Pres. Alvin Mfg. Co.,  
New York

"Trade-Marks" cannot help being a very valuable book to every jeweler in the United States and Canada, and is certainly a beautiful work of art.

SNOW & WESTCOTT,  
New York

We are very much pleased with your book, especially the article on "Marks of Gold and Silversmiths," by F. W. Fairholt, which is of great value.

HENRY BIRK & SONS,  
Montreal, Can.

We are more than pleased with "Trade-Marks," and think the jewelers will appreciate your enterprise in issuing such a valuable publication.

E. D. TISDALE & SON,  
Taunton, Mass.

I consider "Trade-Marks" a most invaluable book for the trade, as we are so often called upon to determine what goods came from, in order to duplicate and what they are. It should be owned by every jeweler in the country.

GEO. H. ELSON, Boston.

"Trade Marks" is very interesting and will prove of great value to us.

VILLEN-THURBER Co.,  
Providence.

"Trade-Marks" is an elegant production of the trade marks of the trade, and you deserve great credit for its production.

THE MIDDLETOWN PLATE Co., Middletown, Conn.

"Trade-marks" is a revelation. Such a mass of unique and interesting information is a valuable addition to current trade literature. We congratulate you on having achieved a distinct success in a new field, and the whole trade is debtor to your enterprise.

THE NON-RETAILING Co.,  
Lancaster, Pa.

I am much pleased with "Trade-Marks." I consider it a very useful book.

C. C. SHAVER,  
Utica.

"Trade-Marks" a most useful reference publication for manufacturers or retail jewelers and worth five times the cost.

THE GEO. H. FORD Co.,  
New Haven, Conn.

"Trade-Marks" will prove itself invaluable to the jewelry and kindred trades.

F. F. BONNET,  
Columbus, Ohio.

Your book on "Trade-Marks" is exactly what we have long wanted, and cannot speak too highly of it.

J. L. WHISLER & Co.,  
Marion, Ind.

We think "Trade Marks" a very good book and use it quite often.

W. KENDRICKS SONS,  
Louisville.

"Trade-Marks" is very valuable for reference, and will be greatly appreciated by the whole trade.

JOHN F. KOHLER,  
Richmond, Va.

"Trade Marks" is a fine work. Just what the jewelers have been wanting for years.

SIR W. BROS.,  
Fort Dodge, Ia.

"Trade Marks" will be a work of greatest value to the trade in traucing goods.

A. STOWELL & Co.,  
Boston.

There can be but one opinion expressed in reference to the work even by the most casual observer, "most valuable." It must necessarily prove of much interest and value to all who handle to any extent watches, jewelry and all legitimate goods sold by jewelers. It is a work we have long desired, hence appreciate the move.

C. F. GREENWOOD & Bro., Norfolk, Va.

"Trade Marks" is the most complete book of the sort that has ever been published, and bears evidence of the most careful and arduous labor. Such a book is almost a *sine qua non* for every jeweler in the country. Aside from the trade-marks, the information given in the way of historical sketches, trade-mark law and legislation, is highly interesting and of great value.

ROGERS & BROTHER, N. Y.

We are highly pleased with the excellent appearance and superior typographical work of "Trade-Marks," and are greatly gratified in acknowledging that the contents are far ahead of our rather sanguine expectations. This book cannot fail to be desired by every intelligent dealer in jewelry, watches, silverware etc. It will prove to be the only aid to ascertain the maker of an article when such article is to be duplicated or matched. Besides this it contains much valuable information pertaining to the trade.

E. A. LEHMANN & Co.,  
New York.

After looking "Trade-Marks" through carefully, we are glad to say that we consider it one of the best, if not the very best publication ever issued in the interest of our trade. It is certainly very complete, and is just what we have felt the need of many times. We think the most remarkable thing about it is the price, as we consider the book worth many, many times what you charge for it. We are certain it will be appreciated by the trade at large, and congratulate you upon the success you have obtained in getting it up, which is characteristic of everything the JEWELERS' CIRCULAR undertakes.

JAMES FRICKER & BRO.,  
Americus, Ga.

"Trademarks" is a most valuable reference book of everyday use for jewelers. Have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how anyone can afford to be without it.

I. H. PARK,  
Big Springs, Tex.

**"A Most Valuable Book,"**  
...IS THE CONCENSUS OF OPINION REGARDING...

# TRADE-MARKS

## OF THE JEWELRY AND KINDRED TRADES.

Copyright, 1896, by the JEWELERS' CIRCULAR PUBLISHING Co.

IT CONTAINS NEARLY

# 1800

MARKS covering Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

IN ADDITION TO WHICH THERE ARE 120 MARKS IN HISTORICAL ARTICLES.

SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

## \$1.00 PER COPY

(Express Prepaid), until January 1, 1897, after which the price of the book will be \$3.00.

The Jewelers' Circular Pub. Co., 189 Broadway, N. Y.

"Trade - Marks" is something that I have long wished for, and believe that it will be of great use to the jewelry and kindred trades. The artistic manner in which the book is gotten up is in keeping with THE JEWELERS' CIRCULAR.

A. M. HILL,  
New Orleans, La.

"Trade Marks" is certainly a very complete work, and will be of great service to every jeweler. We have long felt the need of just such a book in our own business, and do not see how any jeweler can get along without it.

CROSS & BIGUELIN,  
New York.

We congratulate you upon the care and good taste with which the volume [Trade-Marks, Etc.] has been gotten up. Upon a first glance through it, it appears to us to be a work likely to prove very useful to the jewelry and allied trades.

THE WORCESTER ROYAL PORCELAIN Co. LTD.,  
Worcester, Eng.

Your book on "Trade-Marks" is at hand, and I have carefully examined it. Allow me to particularly commend the compilation of trade-mark laws, which is clear, concise and accurate.

HORATIO E. BELLOWES,  
Counselor-at-Law,  
Providence, R. I.

THEIR WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, DEC. 9, 1896.

NO. 19.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

President Thomas, of the Manhattan Silver Plate Co., came to town Monday of last week.

The Riley Jewelry Co., Champaign, Ill., are closing out their business at auction. J. T. Anderson is conducting the sale.

"Every night means night work now," is the statement made by Otto Young & Co., and reflects the condition of trade there.

Edward Holbrook, president of the Graham Mfg. Co., was here Thursday, arriving in the morning and leaving for New York the same evening.

The Cosmopolitan Jewelry Co. have leased from the Chicago Gun & Cutlery Co. the store and basement, 235 State St., for a term of years at a yearly rental of \$1,500.

Lapp & Flershem put in the entire past week at night work. "Business is much better than last year and a better class of goods is asked for," said Mr. Flershem.

C. F. Livermore will have charge of the Chicago office of the Middletown Plate Co. 502 Masonic Temple. The room is a light one, facing south, and will be occupied before Jan 1.

The Seth Thomas Clock Co. have secured contracts for a tower clock for St. Peter's Church, Troy, N. Y.—a large Westminster ¼-hour strike; also one for the court house in Madisonville, Tenn.

W. T. Woodruff, president of the Seth Thomas Clock Co., and G. W. Payson called on the trade for a social chat, Mr. Woodruff returning east Thursday. Mr. Payson left for St. Paul Thursday night.

Bausch & Lomb Optical Co., Rochester and New York, opened Chicago headquarters the past week at suite 408 Masonic Temple, in charge of W. H. Knap. They will carry at the Chicago office a complete line of their goods for western trade.

"We sold considerably more goods last month than we did a year ago," said Manager Barnum, of the Ansonia Clock Co. "Porcelains, irons and gold novelties are all good sellers. Our entire line is much improved over the previous year."

"We all worked till 11 o'clock last night,"

said Manager Barnes, of the Holmes & Edwards Silver and Manhattan Silver Plate Co.'s Thursday, "and we are already far ahead of last year's business. Business is good, the outlook is good, and the prospects for next year, so far as I can judge from our own business, are exceedingly good."

The report of inspection of watches on the Chicago Great Western Ry. for the fourth quarter of 1896, as made by General Inspector Forsinger, is as follows: Watches examined, 814; compared with standard time weekly, 323; average number of days' run since setting, 23; average daily variation in seconds, .7; watches rejected as unsafe for railway service, 4.

A showcase in front of A. G. Rothschild & Co.'s establishment was forced open by burglars Sunday week and property valued at more than \$100 taken. Pinkerton watchman Joseph Malloy discovered the burglary at 6 o'clock Sunday morning. He found that a staple holding the door of the showcase had been forced. A number of field glasses, lorgnettes and other optical goods were secured.

The youthful robbers of Hermann & Co. have been bound over to the grand jury in bonds of \$10,000 on charges of burglary and robbery. They were unable to give bonds and are in the county jail. Most of the goods have been recovered, but they were badly mixed up and some time will be required to sort them out and ascertain the exact loss, which, however, will be light.

The Pairpoint Mfg. Co. are closing out their retail stock of silverware, decorated ware and cut glass, and after Jan. 1 will confine their business to wholesale and dealing entirely with the jewelry trade. The company have another year's lease on their present quarters and will retain them for their wholesale business. Speaking of their jewelry trade, Manager Corey says: "Our shipping room is snowed under and we are working every night."

When Fred Blauer reached his jewelry factory last Monday morning, on the sixth floor of the building, 182 State St., he found his rooms in a state of disorder. A battered safe told him burglars had made an attempt to crack it. The combination had been hammered and the burglars had begun to make preparations to use explosives by boring

a hole near the lock. It is thought they were frightened away before they could execute their plans. Some jewelry that had been left in the room had been taken.

Buyers noted in Chicago last week were: Ezra Nuckolls, Eldora, Ia.; H. P. Holmes, Des Moines, Ia.; E. H. Remmele, Sheboygan, Wis.; Geo. O. Warren, Sycamore, Ill.; N. V. Cole, Michigan City, Ind.; G. C. Ridings, Morris, Ill.; E. Homringhous, Shelbyville, Ill.; Albert Miller, Dundee, Ill.; Julius Kahn, Appleton, Wis.; Mr. Giddings, of Clark, Giddings & Co., Sterling, Ill.; Aug. Bruder, Fort Wayne, Ind.; Mr. Ferguson, of Ferguson & Craig, Champaign, Ill.; Henry Copley, Omaha, Neb.; W. P. Ballou, DeKalb, Ill.; Mr. Volkman, of Volkman & Wanbach, Kankakee, Ill.; C. C. Lovell, Racine, Wis.; J. W. Spence, Racine, Wis.; L. D. Merrill, Sparta, Wis. D. S. Hewitt, Tolono, Ill.; Chas. Nerbovig, St. Charles, Minn.; Foskett & Gaffner, Olney, Ill.; S. C. J. Peterson, Morris, Ill.; O. Bilstad, Cambridge, Wis.; C. B. Ford, Shelburne, Mo.; L. S. Beckley, Brazil, Ind.; E. Cleise, South Bend, Ind.; Short & Gilmore, Troy Grove, Ill.; Frank Smith, Pontiac, Ill., and Mrs. Smith; J. E. Frantz, Marion, Ia.; G. P. Benezet, Peoria, Ill.; Ben Martin, Logansport, Ind.; A. J. Leach, Kasson, Minn.; George Menefee, Ambia, Ind.; W. A. Johnson, Tuscola, Ill.; L. H. Miller, Streator, Ill.; R. P. Kiep, Joliet, Ill.

## Indianapolis

Wisner Bros., Fort Wayne, Ind., have retired from the jewelry business.

A recent addition to the list of benedicts was jeweler A. J. Limpus, Shelbyville, Ind.

Orwin & Son, Rushville, Ind., recently changed the style of their firm to Orwin Co.

A. Percell, Noblesville, Ind., and E. M. Wilhite, Danville, Ind., were in the city last week.

Silver novelties promise to be as popular as they were last year with the holiday purchasers.

Local jobbers have all their traveling men on the road and are kept very busy filling the orders sent in within the past 10 days.

A novel glass sign in a gold frame has just been erected in the Pembroke Arcade; \$82 worth of 22 karat fine gold was used on the sign.

**Pacific Coast Notes.**

Bob Watkins has opened a jewelry store in Arlington, Ore.

I. P. Riley, Montpelier, Idaho, closed out his business, Nov. 15.

Harry Rawson, Moscow, Idaho, has advertised his jewelry business for sale.

Amos Howard, a pioneer jeweler of Oroville, Cal., has moved into new quarters.

Judgment on foreclosure for \$382 has been rendered against N. B. Hale, San Bernardino, Cal.

A. Ducommon, Porterville, Cal., will shortly open in the watch making business in Bakersfield, Cal.

B. M. Stevenson, a San Francisco optician, has taken charge of the optical department at George Jordan's, Redlands, Cal.

James O'Connor has been sentenced to San Quentin Penitentiary for three years for burglarizing Harry Heerd's jewelry store, Salinas, Cal., on Aug. 23.

Johnson's jewelry store, Salem, Ore., was burglarized recently. The thief was subsequently captured, and is now in jail awaiting trial. The loss was trivial.

H. E. Carrington, formerly of Sacramento, has taken up his residence in Santa Rosa, Cal., and opened a jewelry and watch repairing establishment at 217 Exchange Ave.

Nealy Young, representing Wm. B. Kerr & Co., New York, spent several days in Portland, Ore., recently, as did also Mr. Hagan, traveling for Bippart & Co., Newark, N. J.

H. C. Van Ness, traveler for Unger Bros., was in Portland, Ore., recently, on his way from California to the Sound country. He reports good sales in novelties and glass goods.

Diamantine has been discovered in the Madeira-Gray mine, near Healdsburg, Cal. It is used for polishing jewelry and retails at about \$1.50 per pound. A sample lot of 500 pounds has been sent to San Francisco for a test.

John O'Neal, the man who smashed in the window of H. Wachhorst's jewelry store, Sacramento, on the evening of Sept. 18, and stole a tray of diamonds has been found guilty, and will be sentenced for burglary in the first degree.

**San Francisco.**

Arthur Heine, of Phelps & Miller, is north on a short trip.

Mr. Goodman, of Goodman Bros., New York diamond dealers, visited this city recently.

Fred. Roth, of L. & M. Kahn & Co., was in San Francisco recently and left for Chicago.

M. Carrau, assignee of P. P. Schmidt, insolvent, has distributed a dividend to the creditors at 21 cents on the dollar.

A. Straus, 207 Montgomery St., has been attached by Carrau & Green, representing the remainder of the creditors. His total liabilities are about \$2,500. Messrs. Carrau, Phelps and Julius, as a committee of the creditors, are investigating the condition of the business.

**Detroit.**

G. R. Custer has started a new jewelry store at 213 Gratiot Ave., this city.

Fire did about \$100 worth of damage in Ellerston's jewelry store, East Tawas, Mich.

Wright, Kay & Co. have just finished a new show window on the Campus Martius side of their Woodward Ave. store.

Charles S. Graves, Vassar, has opened a new jewelry store in Mayville, Mich. He was formerly in business in Brown City.

The following Michigan country jewelers purchased goods here last week: G. D. Turk, Wayne, and C. H. Baxter, Birmingham,

Porch climbers last week entered the residence of Charles Wright, of Wright, Kay & Co., and stole \$18 in money and about \$200 worth of jewelry.

George W. French has sold part of his jewelry stock in Belding, Mich., to A. B. Hull, who will continue the business there. Mr. French has started a new business in Ionia, Mich.

William Gordon and Charles Davis were arrested last week on suspicion. They had several new watches and chains in their possession which could not be accounted for. No owners have as yet been found.

A. M. Pereir & Son last week gave a chattel mortgage on their stock of jewelry at 209 Gratiot Ave., for \$950, to Nathan Shellfish. A bill of sale was also given. Mr. Pereira's son recently married a daughter of Mr. Shellfish.

**Minneapolis and St. Paul.**

S. V. Hume, Detroit, Minn., last week removed into a new store.

W. H. Cook, Wellman, Ia., has given a chattel mortgage for \$56.

Ryon-Wells Jewelry Co., New Hampton, Ia., are succeeded by F. W. Terhune, formerly of Barron, Wis.

Ed. M. Manheimer, representing the Illinois Watch Case Co., called on the Twin City jobbers the past week, showing a fine line of cases.

Out-of-town jewelers visiting the Twin Cities the past week were: William Krohn, Annandale, Minn.; C. R. Holman, Cannon Falls, Minn.; Mr. Johnson, New London, Minn.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: E. L. Logee & Co., by Mr. Todd; Kent & Stanley Co., Ltd., by M. C. Fish; Dennison Mfg. Co., by C. A. Osgood.

B. Van Sickle, jeweler, Mason City, Ia., has given a chattel mortgage on his restaurant for \$166.

Judgment has been entered for \$240 against G. C. Beringer, Ogden, Utah.

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
126 STATE ST., CHICAGO, ILL.  
Write for Particulars.

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases

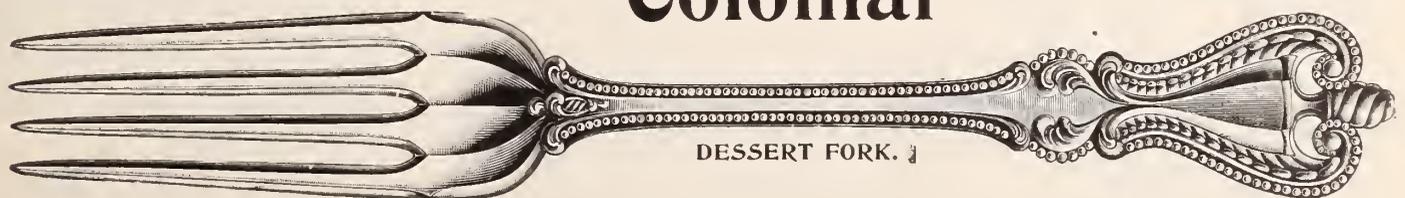


Key Winders changed to Stem Winders  
Hunting Case changed to O. F.  
English Cases changed to fit American movements  
Can be cured at  
53 LONGWORTH ST., Cincinnati, Ohio.

SOLD EXCLUSIVELY THROUGH THE JEWELRY TRADE.

**Colonial**

STERLING SILVER TABLE WARE.



DESSERT FORK.

CHICAGO, 149-153 STATE ST.

**TOWLE MANUFACTURING COMPANY,**  
NEWBURYPORT, MASS.

### St. Louis.

On the 2d inst. the M. Straus Jewelry Co., doing business on the second floor of the Commercial Building, gave a bill of sale to B. Silverberg for \$2,100.

Hy. Loewenstein, 1230 S. Broadway, has had a Howard St. tower clock put in front of his place of business. It is a beauty, pedestal and all being 15 feet high.

Arnold Zerwick, of Zerwick Bros., an financial secretary of the Missouri Retail Jewelers' Association, will be married on Dec. 15 to Miss Anna Marie Brockman.

S. Buder, 2118 S. Broadway, has been devoting his time since the late tornado in beautifying his store and replacing his stock. He has now a better assortment than he ever had. He was a heavy loser by the catastrophe of May 27.

Out-of-town jewelers visiting the trade last week included: W. J. Krug, Staunton, Ill.; J. P. Gardner, Sparta, Ill.; E. Meyer, St. Charles, Mo.; Fred. Herold, Jerseyville, Ill.; Chas. F. Miller, Cairo, Ill.; Mr. Donaldson, of Donaldson & Beard, DeSoto, Mo.; J. B. Huddle, Caseyville, Ill.

Recent arrivals and departures among the St. Louis traveling contingent were as follows: Edwin Massa arrived home on the 3d inst.; J. F. Garland, of Geo. H. Kettmann & Co., has gone on a trip to southern Illinois, and Ed. Lang, of J. W. Cary & Co., has arrived home from a business trip through Missouri.

### Louisville.

M. Lorch returned last Wednesday from a southern trip in the interest of the Lorch Jewelry Co. Mr. Brown, the other representative of the house, is in Indiana.

The leading jewelers formed an association here some time ago for mutual protection and advancement. They met last Tuesday evening in the *Courier-Journal* building, and found that one of the firms who had been most anxious for the association to be formed had accepted the agency for the exclusive handling of the goods of a certain eastern manufacturer, which had been rejected by several members of the association. At present a number of jewelers are handling the goods of the manufacturing establishment in question. It is said that the exclusive agent will cut prices and that the other jewelers will meet the reduction, so that a lively fight may be anticipated. After a full discussion of the affair, the association decided to adjourn *sine die*. The secretary, Mr. Sherrard, thinks they will meet again the first of January, after the holiday trade is over.

### Pittsburgh.

B. E. Arons returned Friday from a business trip to New York after special stock.

The store of W. H. Stowasser, Barboursville, W. Va., was entered on the night of Dec. 5 and several watches and \$140 in money were taken.

M. S. Neiman, 129 Fifth Ave., McKeesport, is having an auction sale of his stock. The sale is being conducted by Harry Moore, jewelers' auctioneer, and began on Nov. 28.

The matrimonial engagement of Emil Bieler, of this city, and Miss Emile Lohse, Wheeling, W. Va., is announced. Mr. Bieler is of a prominent local family, and was for many years connected with Heckel, Bieler & Co.

Captain O. C. Coon, McKeesport, received a letter from Lawyer Starkey, of Chicago, stating that jeweler M. M. Henry has been taken into custody as an insane man. Captain Coon left for Chicago last week to see what can be done for Henry.

The "Maiden Lane" of Pittsburgh, which includes Market St. and Fifth Ave., was considerably stirred up last Monday week by an explosion of gas in the sewer in Market St. Plate glass windows and at least 20 square feet of asphalt were laid waste. The explosion occurred at 1:30 o'clock A. M., when the enormous manhole plate at the corner of Fifth Ave. and Market St. was lifted four feet in the air and came down with a crash. At the same instant the manhole plate at the southwest corner of Market and Diamond blew out in the same manner. J. C. Grogan, jeweler, Fifth and Market, had a heavy plate door and two side windows shattered; John M. Roberts, adjoining on Market St., large plate window; J. R. Reed & Co., next to Roberts, had a plate window cracked through the middle. All the jewelers, with their usual enterprise, had the damages fully repaired the next day, and their windows are brilliant with attractive displays. The torn-up street is the only evidence of the explosion.

Many visiting jewelers were in the city last week, and included: J. W. Caler, Beaver, Pa.; Ben Robinson, Clarksbury, W. Va.; C. C. Marsh, Sistersville, W. Va.; H. S. Johnston, Apollo, Pa.; John Linnenbrink, Rochester, Pa.; W. Wade, East Liverpool, O.; J. F. Murphy, Derry Sta., Pa.; F. H. Hayes, Washington, Va.; E. H. Schaefer, Beaver Falls, Pa.; F. W. Koehler, Sharon, Pa.; Frank Weylman, Kittanning, Pa.; J. R. Grieb, Butler, Pa.; E. Grieb, Butler, Pa.; L. Furtwangler, Greensburg, Pa.; Adam Fisher, Greensburg, Pa.; F. E. Leitzell, Scottsdale,

Pa.; M. J. Samuels, Youngstown, O.; H. Ulrich, Etna, Pa.; P. J. Manson, Jeannette, Pa.; W. F. Brehm, Rochester, Pa.; George Eckert, Jeannette, Pa.; L. Schmidt, Braddock, Pa.; John Z. Simpson, Mt. Pleasant, Pa.; C. M. Hyatt, Cornellsville, Pa.; H. Wubbler, Beaver Falls, Pa.; J. P. Barger, Benwood, W. Va.; H. H. Bissett, Moundsville, W. Va.; W. Sparling, Monaca, Pa.; E. A. Blosser, New Kensington, Pa.; Max Rudert, McKeesport, Pa.; J. M. Roland, Greenville, Pa.; R. A. Cunningham, Leechburg, Pa.; M. R. Shingler, Wellsville, O.; Charles Springer, New Castle, Pa.

### Cincinnati.

The auction of A. & J. Plaut has opened under very encouraging auspices, if crowds count for anything.

News reached Cincinnati Saturday of a find of a lot of jewelry, watches and silverware by some workmen in the car shops, at Portsmouth, O. The goods were carefully stored between the siding and ceiling and were in good condition. No one claimed them from that point.

A demented man from Lebanon, O., created quite a sensation last week by calling at police headquarters and stating he was the man who stole the diamond rings from Clemens Oskamp's store recently. An investigation proved that he in no way resembled the thief and his friends from Lebanon came after him, saying he was demented.

The Queen City Watch Case Co. are still putting on new force and are running long hours to fill orders. They are daily getting new customers for the best class of work. They are now making 18k. fine gold cases for special, fine movements and added several new men last week on this class of work.

Since the bold robbery at Clemens Oskamp's two weeks ago, there has been extra means taken by all the leading jewelers to keep under surveillance all who come in the stores; and since the holiday buyers are becoming so numerous, they will use every precaution to prevent a repetition of the last case.

The Cincinnati Wholesale Jewelers' Association held their regular meeting which will be the last one this year, on Dec. 1, and decided to have a banquet in January at the election of the new officers. The committee appointed to take charge of affairs are M. Schwab, H. Walton and J. Dorst, who promise a very interesting time. A committee was also appointed on nomination of officers for the ensuing year, J. Frohman, Peter Henry and Harry Walton. They hope to have a full representation at the next meeting which will be held the first Tuesday in January.

L. BLESCH, Secretary.

C. A. REITHE, Manager.

H. DUNWOODIE, Treasurer.

Manufacturers of

HIGH GRADE GOLD AND SILVER WATCH CASES.

REPAIRERS AND RECONSTRUCTORS.

**THE QUEEN CITY WATCH CASE MFG. CO.,**

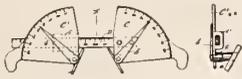
**123 East Fourth Street, (Keck Building) Cincinnati, Ohio.**

We are prepared to fill your order for any style of Special Watch Cases. Quality and Workmanship guaranteed. Send your Watch Case Repairs, Alterations, etc., to Headquarters. Our Repairing Department is unsurpassed. **Our Aim, Best Satisfaction in the Shortest Time. Give us a Trial.**

The Latest Patents.

ISSUE OF DECEMBER 1, 1896.

572,106. NOSE-PIECE GAGE FOR EYE-GLASSES. WALTER S. ESSICK, Reading, Pa.—Filed June 1, 1896. Serial No. 593,714. No model.



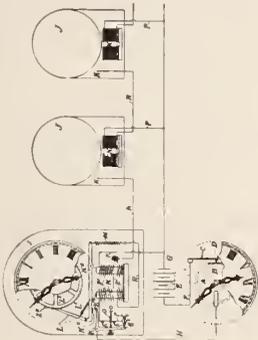
In a nose-piece gage the combination of a protractor and a nose-piece rotatably mounted at the center thereof and provided with an index finger arranged approximately at right angles to the nose-piece.

572,107. FRAMELESS SPECTACLES OR EYE-GLASSES. WALTER S. ESSICK, Reading, Pa., assignor, by direct and mesne assignments, to the Interchangeable Frameless Spectacle Company, Limited, same place.—Filed Sep. 16, 1896. Serial No. 605,996. No model.



A perforated spectacle-lens having a fitting clamped thereto by means of a clamping-screw engaging a perforated ear of said fitting, the inner face of which ear is recessed to form an outer bearing against the lens and to leave a portion of the lens immediately surrounding the perforation free from pressure.

572,131. ELECTRIC CLOCK. JOSEPH A. SCHULTE, Arcadia, Iowa.—Filed Aug. 12, 1895. Serial No. 559,086. No model.



In an electric clock the combination of a primary clock and generator, a series of electrically-actuated clocks connected together by a single circuit, each having setting-circuit successively closed and each having a holding circuit, all such holding-circuits being in series when current is traversing them.

572,237. STAMP ON COIN CASE. GEORGE B. ADAMS, Irvington, N. J., assignor to the White head & Hoag Co., of New Jersey.—Filed Aug. 8, 1896. Serial No. 662,142. No model.

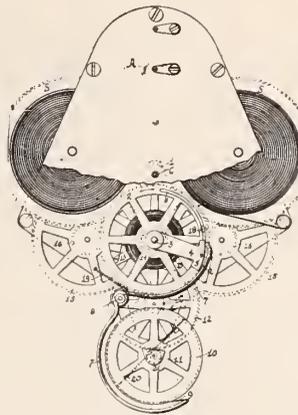


In a stamp or coin case, the combination, with a shell a having a marginal rim or bead a', forming a chamber in the back of said shell, of a ring b having an inwardly-projecting edge b', said ring being held in said shell in contact with said rim or bead a', and a lid or cover pivotally connected with said ring, having a holding catch adapted to engage in spring-contact with said inwardly-projecting edge b' of said ring.

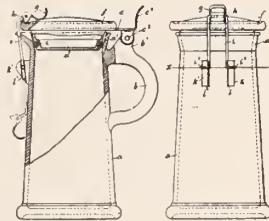
572,274. SELF-WINDING CLOCK. HENRY S. PRENTISS, Elizabeth, N. J., assignor to the Prentiss Clock Improvement Co., of New Jersey.—Filed Jan. 7, 1895. Serial No. 534,018. No model.

A mechanical self-winding clock, comprising in its structure a driving-spring, a winding spring for winding the driving-spring, a great wheel mounted loosely on its arbor, a detent restraining the motion of the winding spring, an arm 4 engaged by the great wheel

and adapted to engage with the detent, a gear arranged in line with the great wheel and provided with a pin adapted to engage arm 4, and a connection between said gear and the winding-spring.



572,257. HERMETICALLY-CLOSING JUG. ALBERT HEINEMANN, Berlin, Germany.—Filed April 30, 1896. Serial No. 589,745. No model. Patented in England March 18, 1895, No. 5,655.



In combination, the jug, the cover and a closing-bow, having spring arms with laterally-bent ends, said jug having bearing-openings for the said bent ends with grooves adjacent to the said openings for engaging the closing-bow for holding the same in either its upper or lower position.

572,306. EYEGLASS NOSEGUARD. EMIL B. MEYROWITZ, Ridgfield, N. J., assignor to the Meyrowitz Mfg. Co., same place.—Filed July 18, 1895. Serial number 556,417. No model.



An eyeglass nose-guard adjustable edgewise upon a pivot at or near its middle, and a metallic connection having an attaching-arm and an adjusting-arm in one part and united with said nose-piece by said pivot at the intersection of said arms, said adjusting-arm being further attached to the nose-piece by a rivet at its extremity, and being pliable edgewise to adjust the nose-piece, and of greater effective length than the distance between said pivot and said rivet to permit such adjustment.

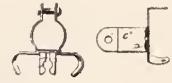
572,307. EYEGLASS NOSEGUARD. EMIL B. MEYROWITZ, Ridgfield, N. J., assignor to the Meyrowitz Mfg. Co., same place.—Filed Feb. 14, 1896. Serial No. 579,194. No model.



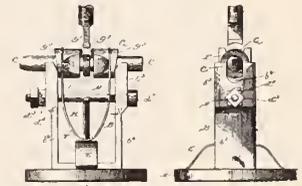
An eyeglass nose-guard comprising two parts united with each other by rivets, one of which forms a pivot one of the parts having an adjusting arm which is pliable edgewise between said rivets to adjust the nose-guard, and is of greater effective length than the distance between said rivets to permit such adjustment.

572,368. WATCH-CARRIER. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., same place.—Filed May 13, 1895. Serial No. 549,130. No model.

In a watch-carrier the combination with a carrier-plate flat in its body portion and having three forwardly extending integral holding-arms, two of which are located below its horizontal center, and on opposite sides of its verticle center, and the other of which is located centrally above them and comprising two laterally spreading pendant gripping fingers for receiving and gripping the pendant of a watch and separated at their bases by a vertical slit formed in the body portion of the plate; of a clip attached to the rear face of the said carrier-plate, which is rotatable with respect to the clip in a plane at a right angle thereto.



572,442. MEANS FOR SQUARING EDGES OF ANJ FINISHING FINGER-RINGS. JOHN S. PALMER, Providence, R. I.—Filed Aug. 10, 1896. Serial No. 602,331. No model.



In a machine for squaring the edges of finger-rings, the combination of a vertically-movable arbor, a frame or standard having upright spring-bars serving to support said arbor, collars movable on the arbor and adapted to contact with the frame, and means for varying the distance between the uprights of the frame.

572,482. TEA-STRAINER. RALPH S. HAMILTON, Providence, R. I.—Filed June 30, 1896. Serial No. 597,604. No model.



The herein described article of manufacture, comprising a spouted and handled vessel provided with a perforated cup-shaped strainer hinged by its outer edge to the outer edge of said vessel and adapted to lie within the same.

TRADEMARK 29,220. WATCH-MOVEMENTS. NEW YORK STANDARD WATCH CO., Jersey City, N. J.—Filed Oct. 22, 1896.

AJAX

Essential feature.—The word "AJAX." Used since Oct. 19, 1896.



REGINA MUSIC BOXES. LINCOLN BLDG., 14th St. & Union Sq. W., N.Y. A. WOLFF, General Agent.

GUT GLASS FOR SILVERSMITHS



STANDARD CUT GLASS CO., 545 to 549 West 22nd Street, NEW YORK.

FINE CASES . . . . .

for Jewelry, Silverware, etc. Hardwood Chests, Trays and sample cases Business established in 1870.

Samuel C. Jackson's Son, 180 B'way, N. Y.

**Queries by Circular Readers.**

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. **THE CIRCULAR** desires every jeweler to take advantage of this department.

NEW YORK, Dec. 2, 1896.

Editor of **THE JEWELERS' CIRCULAR**:

Will you kindly answer the following question, through **THE CIRCULAR**? 1st. Would there be any demand for a bottle that cannot be refilled? 2d. If so, who would be the most likely to use it? An answer through **THE CIRCULAR** will be deeply appreciated.

A. B.

**ANSWER:**—We understand that there is a large and positive demand for a bottle that cannot be refilled, and many inventors are exercising all their ingenuity to conceive such an article. This demand is caused by the fact that numbers of unscrupulous dealers in liquors of various character retain the original bottles with the labels attached, and refill them, when the initial contents have been disposed of, with imitation and inferior liquors of the same class. Manufacturers of spirits, beers and cordials are the principal complainants, and endeavor, in order to prevent the illegitimate practice, to have the bottles returned to them as soon as emptied. Numbers of ingenious devices to prevent refilling of bottles have been produced, but it seems that no entirely successful article has been

devised, and it is said that a fortune awaits the person who will provide a practical and effective device.

CUMBERLAND, Md., Nov. 27, 1896.

Editor of **THE JEWELERS' CIRCULAR**:

I saw an article in **THE JEWELER'S CIRCULAR** stating that if a watch varies 1-1,000 of a part it will vary 15 minutes per day. I think it would only vary 1 minute 26 2/5 seconds per day, or 15 minutes per day if it varied 1-100 of a part. I am an apprentice working with my father—P. J. Smith. I saw the article and thought it was wrong, so I write to find out.

FRANK F. SMITH

**ANSWER:**—Our youthful thinking correspondent is perfectly right, and **THE CIRCULAR'S** statement is wrong. However, the error was caused by one of those occasional tricks of the types over which it seems to be impossible to have absolute control. We would thank our readers generally if they would call our attention to similar errors whenever they detect them.

COLUMBUS, MISS., Nov. 23, 1896.

Editor of **THE JEWELERS' CIRCULAR**:

We have an order for a ladies' umbrella, and we do not know who keeps or makes that special design, which is as follows: The handle is a piece of pearl flat or oval, about 1 1/4 inch wide, about 10 inches long mounted on each end with filagree gold or silver mountings, and in the center of the pearl handle is a cameo. We write to you because we are under the impression that we saw that same handle among the patents published in your **CIRCULAR**, but don't remem-

ber whether it was this year or last. A customer of ours saw this umbrella and wants one like it.

Will be very much obliged to you if you will kindly give us the address of the house who has these goods for sale. Hoping to hear from you soon, we are, very truly yours,

BUDER BROTHERS.

**ANSWER:**—The umbrella handle correspondents refer to is made by the Follmer-Clogg Co., 414 Broadway, New York.

RALEIGH N. C., Nov. 23, 1896

Editor of **THE JEWELERS' CIRCULAR**:

Have a spoon pattern, new one this Fall I think, but don't know the make. If you know the design kindly oblige us by asking them to send us a sample teaspoon with table of weights of spoons and forks.

By so doing you will greatly oblige,

Yours truly,

H. MAHLER'S SONS.

**ANSWER:**—The pattern referred to is the last pattern produced by Wm. B. Durgin, Concord, N. H. It is called "Empire."

**Connecticut**

Mr. and Mrs. Irving Ingraham, of Bristol, have gone to spend the Winter in southern California.

Samuel A. Davis has been appointed trustee of the insolvent estate of Rider, Bryant & Co., Danbury.

The Bridgeport Silver Plate Co., situated on Railroad Ave., Bridgeport, have felt the effects of returning confidence, and will soon begin the work of erecting a large addition to their plant.

Munson Hoyt, an esteemed citizen of Norwalk, aged 63, died Nov. 30. Mr. Hoyt was a jeweler by trade. He served in the war for the Union, and was promoted to be sergeant-major.

There is hardly a shop in Bristol that is not running on full time and there is a fair chance of the Welch clock factory, in Forrestville, starting up by the beginning of the new year.

The F. J. Breckbill Co., of Bridgeport, jewelers, opened their doors for business again at 511 Main St., with a large new stock. Their store is very handsomely furnished and equipped.

Henry Kohn & Sons, Hartford, have added largely to their stock, and on both floors of their fine store are making a fine display. The firm's store is now open evenings, and will be so until after Christmas.

Walter S. Porter, New Haven, has invented a watch clip which may be attached to the handle-bar of a bicycle. The device is very simple and will hold a watch securely. The inventor has been granted a patent, which he has assigned to the New Haven Clock Co.

Governor-elect Cooke has appointed his staff, all but Surgeon-General, and the appointments on the whole have been favorably received, particularly among military men. Major Case, the Hartford jeweler, is appointed one of the aides. He is an old and valued personal friend of the Governor-elect.

Strauss & Macomber, the New London jewelers, have designed and completed for delivery 75 very neat badges for the local branch of the Daughters of the American Revolution. The design is one originated by

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Mr. Macomber. It is in the form of a shield with scroll outlines, made of gold, with the "Lucretia Shaw Chapter," in blue enamel, and the words, "D. A. R., New London, Conn.," set in gold in background of white enamel.

President Andrew Andrews, of Simpson, Hall, Miller & Co., Wallingford, paid a visit Thursday to the New York branch.

A project is on foot among moneyed men of Middletown to buy the old and long unused Cromwell Silver Plate factory and establish a business there again.

Evidence in the suit of the William Rogers Mfg. Co., Hartford, against R. A. Rogers Co., New York, was taken by notary public James Carroll in the United States Circuit Court at Hartford, Dec. 3.

The F. J. Breckbill Co. have been organized in Bridgeport, to conduct a retail jewelry and notion business with a capital of \$5,000 in 200 shares of \$25 each. The subscribers are Margaret A. Stapleton, 19 shares; William H. Flynn and Thoms C. Hall, one share each.

W. T. Steven, of Hartford, who for the past 16 years has managed and conducted the business known as the Hartford Optical Co., will enter upon his 17th year by conducting the same business under his own name. Over a year ago Mr. Steven removed the business from the Allyn House block to his present location, 4 State St., where he purchased and added to the optical business the stock of watches and jewelry belonging to Pitkin & Cameron.

### Kansas City.

E. B. Rall & Sons, Kimball, Kan., were robbed last Friday night of several watches and some cheap jewelry.

H. M. Heckart, Springfield, Mo., assigned the first of last week. His liabilities are \$6,000; assets, \$8,000. John O'Day has been appointed assignee.

The store of M. C. Hubbard, of Belleville, Kan., was broken into last week and several valuable diamonds were stolen. No clues to the robbers have been found.

The stock of H. Oppenheimer, who failed some time ago, has again been placed on sale at 914 Walnut St. The assignee, M. B. Wright, is in full charge now.

Joseph Selbee, Wm. Straley and Ed. Huddshot were arrested last week in Pueblo, Col., for shoplifting. They have carried this work on extensively for some time and have been shipping all their spoils to Kansas City. Several hundred dollars' worth of diamonds has been found at one place.

Among the out-of-town buyers here last week were: E. A. Tipton, Ottawa, Kan.; S. R. Hull, Osborn, Kan.; R. T. Peek, Anderson, Mo.; A. Burnham, Clay Center, Kan.; Jas. Potts, Marceline, Mo.; W. W. Whitesides, Liberty, Mo.; W. Woolard, Olathe, Kan.; L. Megede, Jr., Norborne, Mo.

The store of Morck & Kirberger, successors to Morck Bros., Warren, Pa., has been renovated and enlarged.

### News Gleanings.

Mack Hurlbut has opened a jewelry shop in Fort Dodge, Ia.

W. J. Rowe, Marion, Ind., has considerably enlarged his store.

Fred. L. Hall will open a new jewelry store in Carthage, N. Y.

In a fire in Ligonier, Pa., Murdock's jewelry store was destroyed.

A. E. Colburn, Argenta, Ark., has sold real estate valued at \$450.

W. H. Cook, Wellman, Ia., has given a chattel mortgage for \$58.

J. S. Boyd, Granite Falls, Wash., has given a realty mortgage for \$700.

O. H. Johnson, Garfield, Wash., has given a chattel mortgage for \$200.

John Hollywood has just opened a new jewelry store in Burlington, Kan.

Charles A. Hayes, Morgantown, Pa., died recently at the age of 37 years.

A realty mortgage for \$2,000 has been given by Edward Vail, Wichita, Kan.

L. G. York, Bonham, Tex., has given a trust deed with preferred creditors.

Myers & Co. will succeed to the jewelry business of L. V. Myers, Clearfield, Ia.

Lee Markham has purchased the jewelry business of Richardson & Co., Mt. Ayr, Ia.

A. J. Carruth has purchased the jewelry business of C. E. Abbott, Herrington, Kan.

S. G. Kelley, Knob Noster, Mo., has been in Kansas City lately, buying holiday goods.

J. Truby has been making an eastern trip, buying jewelry for his store in Coffeyville, Kan.

A. Ziemoteck has succeeded to the jewelry business of H. Klockenkemper, San Antonio, Tex.

J. R. Evans, of J. R. Evans & Sons, Lineville, Ia., has given a chattel mortgage for \$340.

C. A. Clement recently went to Kansas City, Mo., to purchase holiday goods for his store in Springfield, Mo.

Geo. Osgood, Bradford, Mass., has moved from the Durgin building, on the corner of Pleasant St., to 73 Main St.

L. O. Markham has purchased Richardson & Co.'s jewelry business, Mt. Ayr, Ia., and has moved it to the old post-office.

Additional attachments for \$1,086 have been placed on A. Straus, San Francisco, Cal., and he has filed a voluntary petition in insolvency.

The stock of the late Henry C. Graffe, Fort Wayne, Ind., is advertised at auction sale by order of the court. The sale will begin Dec. 10.

Owing to the rising of the waters of the Chippewa, many business stores of Chippewa Falls, Wis., have been inundated, among them that of C. B. Morse, jeweler.

The stock of W. J. Weichel, Scranton, Pa., was Nov. 30 sold at sheriff's sale. It brought \$1,028.75, and was bid in by George S. Horn, attorney for the execution creditors.

The sheriff a few days ago sold the stock of Frank T. Koon's jewelry store, Hamilton and Fountain Sts., Allentown, Pa., the amount realized being \$443.70. Edwin C. Koons, the execution creditor, was the purchaser.

Fire started in the Kratze block, Gladstone, Mich., on the evening of Nov. 26, and did several hundred dollars' worth of damage. The building was occupied by the Gladstone *Tribune* and Jeweler Ellerston.

By an electric-light wire becoming crossed by a wire connecting the synchronized clocks operated by the Western Union Co. at Jackson, Mich., with the large one in the main office, eight of the clocks were destroyed by being burned out. Loss, \$600.

Herman Oppenheimer, wholesale jeweler, Kansas City, Mo., who made an assignment some months ago, has been able to get his business affairs into shape, and has filed articles of incorporation for the Oppenheimer Jewelry Co., with a capital stock of \$10,000.

I. M. Hutchings and Frank E. Mincher have organized a co-partnership under the firm name of I. M. Hutchings & Co. to carry on the jewelry business in Bangor, Me. They have purchased the business of W. H. Edmunds, deceased, and will conduct it in the future.

On the morning of Nov. 26, just before day, fire was discovered in the business house of R. W. Lane, Celeste, Tex. It was soon extinguished when it was found that all of the watches and jewelry had been stolen. The stock was insured for \$2,000 and was damaged about one-fourth the value.

Fourteen and a half dozens of silver spoons, the larger part of the silverware stolen from W. H. Howe's store, Franklin, Mass., last January, were found by William Johnson in the water under the bridge at the old reservoir recently. The spoons were in the water, where they had evidently been thrown by the thief.

Benjamin Scott, negro, charged with having robbed the jewelry store of E. T. Willis, Chestertown, Md., was put on trial last week and convicted. Since Scott's conviction it is expected that he will turn State's evidence and give the full particulars of several robberies and the names of those who were implicated with him. He has already served a term in the penitentiary from Kent county.

George A. Wheeler, a jeweler of Bunkio, La., was a few days ago taken to Shreveport, La., by Deputy United States Marshal Alex. Bernstein. Wheeler is charged with opening registered letters and robbing the United States mail. He had a preliminary hearing before Commissioner J. B. Beatty and waived examination and was released on \$300 bond to appear when called at the term of the United States Court at Opelousas.

The large plate-glass window in the front of Tanke's jewelry store, corner of Main and Eagle Sts., Buffalo, N. Y., was shattered on the morning of Nov. 30, by a runaway horse. The horse, which was attached to a heavy delivery wagon, became frightened at some unknown cause. The driver was thrown from the box, and the horse ran to Main St. He was frightened by a man who ran into the street, and then swerved. The rear wheels of the wagon struck Mr. Tanke's window.

A luxurious convenience for travelers is represented in shawl straps with silver handles and buckles.

### Workshop Notes.

**To Take Spots From Gilding.**—Boil common alum in soft pure water and immerse the article in the solution, or rub the spot with it and dry with sawdust.

**Silver From Waste Products.**—The refuse is to be mixed with an equal quantity of charcoal, placed in a crucible, and subjected to a bright red heat, and in a short time a silver button will be found at the bottom. Carbonate of soda is another good flux.

**Varnish for Brass Instruments.**—An excellent gold varnish for brass objects, surgical or optical instruments, etc., is prepared as follows: Pulverized gum lac in grains, 30 parts; dragon's blood, 1 part; red sanders wood, 1 part; pounded glass, 10 parts.; strong alcohol, 600 parts; after sufficient maceration, filter. The powdered glass simply serves for accelerating the dissolving, by interposing between the particles of gum lac and opal.

**A New Cement**—Take 2 ounces of clear gum Arabic, 1½ ounces of fine starch, and half an ounce of white sugar. Pulverize the gum Arabic and dissolve it in as much water as the laundress would use for the quantity of starch indicated. Dissolve the starch and sugar in the gum solution. Then cook the mixture in a vessel suspended in boiling water, until the starch becomes clear. The cement should be as thick as tar and kept so. It can be kept from spoiling by dropping in a lump of gum camphor or a little oil of cloves or sassafras. This cement is very strong, indeed, and will stick perfectly to glazed surfaces, and is good to repair broken rocks, minerals or fossils.

**Tarnish on Electro-Plate Goods.**—This tarnish can be removed by dipping the article from 1 to 15 minutes—that is, until the tarnish shall have been removed—in a pickle of the following composition: Rainwater, 2 gallons, and potassa cyanide, ½ pound. Dissolve together, and fill into a stone jar or jug and close tightly. The article, after having been immersed, must be taken out and thoroughly rinsed in several waters, then dried with fine, clean sawdust. Tarnish on

jewelry can be speedily removed by this process; but be careful to thoroughly remove the alkali, otherwise it will corrode the goods.

**To Clean Watch Chains.**—Gold or silver watch chains can be cleaned with excellent results, no matter whether they be matt or lustrous, by laying them for a few seconds in pure aqua ammonia; they are then rinsed in alcohol, and finally shaken in clean sawdust free from sand. Imitation and plated chains are first cleaned in benzine, then rinsed in alcohol, and afterwards shaken in dry sawdust. Ordinary chains are first to be dipped in the following pickle: Pure nitric acid is mixed with concentrated sulphuric acid, at the rate of 10 parts of the former to 2 parts of the latter; a little table salt is mixed to this. The chains are boiled in this mixture, then rinsed several times in water, afterwards in alcohol, and finally dried in sawdust.

### To Silverplate Thinly.

**T**HERE are two ways by which a film of silver may be precipitated on an article, viz., by boiling and by the cold way.

*To Silverplate by Boiling.*—Dissolve six parts of tartar and six parts of table salt in water, heat to a boil, and add to this liquor one part freshly precipitated chloride of silver; when this has dissolved, enter the article to be silverplated into the boiling hot bath, and connect it with a piece of zinc corresponding to its size. The galvanic current engendered in this manner causes the rapid precipitation of a uniformly thick silver film, which is almost as handsome as that obtained by the electro-chemical way. The articles may also be silverplated in this bath without the contact (touch with the piece of zinc); the time required in this case, however, is from 15 to 20 minutes, while by the use of the contact, somewhat less than one-half of the time only is necessary.

In place of the above detailed silver plating fluid the operator may also use one prepared for the electro-chemical way of silvering, to wit, a solution of cyanide of potash and silver, using also in this instance the contact with

zinc. The principle of the two is identical, the difference consisting only in the circumstance that for the latter the electric current is produced specially, while with the contact the current is produced by the combination of the two metals.

Although the silver plating is uniform, it is of a matt lustre; if desired to be of a peculiar gray, the so-called lustre, enter the article coming immediately from the silver plating bath into another, a solution of 10 parts hypo-sulphite of soda in 100 parts of water, to which liquor was added a solution of 3 parts acetate of lead in 50 parts water, and heat to from 155° to 175° F. Sulphide of lead hereby precipitates upon the surface, which assumes an agreeable gray color.

A more durable film is obtained by dissolving one part chloride of silver in 8 parts caustic ammonia, to which solution is poured another of 5 parts cyanide of potash, 5 parts crystallized soda, 2 parts table salt, dissolved in 144 parts distilled water, boiling the whole for 15 minutes in a porcelain dish and filtering the liquor. Make the articles desired to be silver plated as clean as you can by pickling, scouring in a strong soda lye, rubbing with bright silver sand, etc. Next, after having cleaned them, never handle them with your fingers, but make use of a pair of boxwood pliers.

*Silverplating by the Cold Way.*—A heavily diluted solution of nitrate of silver in the proportion of one part of this to at least 50 or 60 parts water may be used for silver plating by the cold way; in fact, the greater the dilution the slower the precipitation of the film, and at the same time the more tenacious it becomes. By wrapping the bright pickled article with a zinc wire and setting or hanging it into the fluid, the precipitation of the silver takes place quicker in consequence of the contact. The silver film forming at first is very thin, but soon increases in thickness, if the bath is kept at the same strength by occasionally pouring in a small quantity of a concentrated silver solution. When the film comes to be burnished, polish the well rinsed article first with prepared chalk, and next with the blood-stone.



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# Original Window Dressing Competition.

TWO PRIZES WERE OFFERED FOR THE DRAWING AND DESCRIPTION OF THE BEST AND OF THE SECOND BEST ORIGINAL WINDOW DESIGN FOR A JEWELRY STORE.

## PART III.

### Window Design.

By JOHN P. PLOVER,

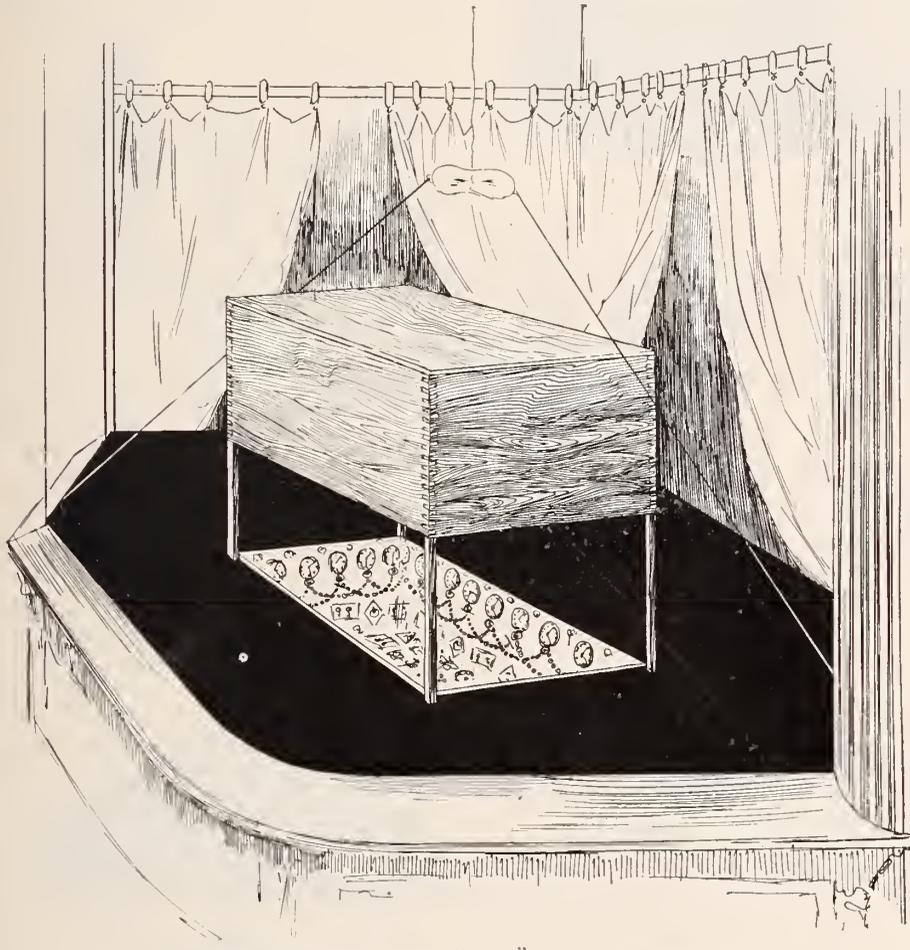
With JOHN HOOD, SANTA ROSA, CAL.

**M**R. PLOVER says that a very neat scheme for decoration can be gotten up in the

it and line it with card jewelry on all sides, the cards being fastened to the inside of the box with small pins; next cover the floor of the window with some light cloth, and set a large mirror, the size of the box, on the cloth; then get four rods and attach one to each of the corners of the box, and place the box over the

light wires up over the box and attach them to a glass tube that is suspended above the box.

People passing by will see the old box standing in the window and will wonder what it means, and in looking around will see the reflection in the glass and will go away satisfied. This idea was displayed in John Hood's window and the press of the town commented very favorably on it.



ORIGINAL WINDOW DESIGN, "X-RAY"—BY J. P. PLOVER.

following manner to represent the X-ray process: Get an old wooden box with the top off of

mirror, when the reflection of the jewelry in the box can be easily seen. Run two electric

### Production of Colors in Glass.

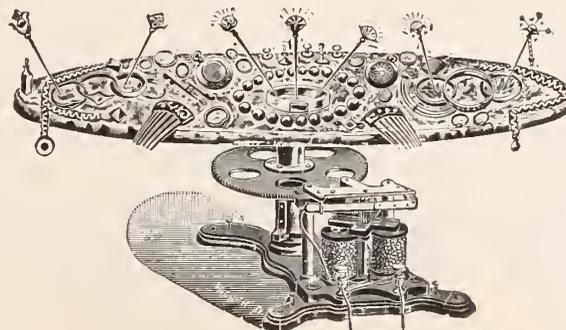
**T**HE *American Manufacturer* says: "The beautiful coloring of certain varieties of glass now produced in Germany is an art practiced by the glassblowers at the furnace by means of an apparatus consisting of a sheet iron cylinder, twenty inches long and eight inches in diameter, standing vertically, and having a similar cylinder riveted across the top, thus forming a T-shaped muffle. In the lower cylinder is an opening into which an iron ladle can pass; and the horizontal cylinder is provided with doors at each end, the one nearest the operator being so arranged that the blowpipes can be supported when the door is closed in a horizontal split running to its middle, the object to be treated being held inside. While the glassblower is reheating his work for the last time in the furnace, an attendant takes the long handled iron ladle, which has been heated red-hot, shakes into it about a spoonful of a specially prepared chemical mixture, and places the bowl of the ladle quickly in the opening provided for it in the vertical cylinder. The mixture immediately gives off vapor, which rises to the horizontal cylinders, where, meanwhile, the blower has placed his work, supported by the blowpipe, and heated to an even red, turning it rapidly in the vapor; in a short time the object, covered with a changeable luster, is removed from the pipe and tempered like other ware in any ordinary oven, then cut, engraved, painted, or gilded, as desired."

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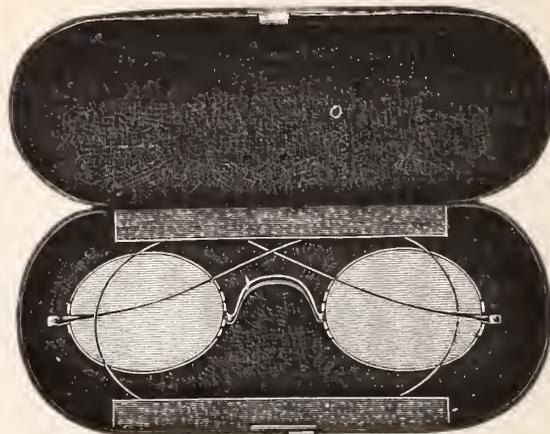
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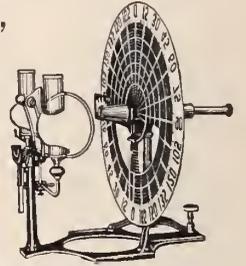
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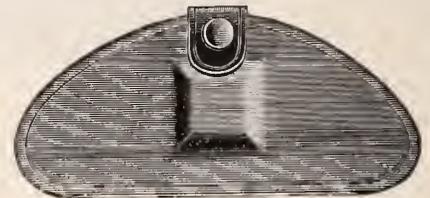
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# OPTICAL DEPARTMENT.

## Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS \*

BY R. H. KNOWLES, M. D.

**NOTE.**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XLV.

(Commenced Feb. 27, 1895.)

### CHAPTER IX.

AMBLYOPIA (Continued.)

**E**NTOPTIC Phenomenon derivatively means peculiarities within the eye itself, and applies to those conditions in which there are specks, floating bodies and scintillating substances seen darting across the field of vision; also to those conditions in which the image is either smaller, larger or distorted.

For the convenience of study the subject is divided under four headings:

- Entoptic Phenomenon
1. Muscae Volitantes
  2. Micropsia.
  3. Megalopsia.
  4. Metamorphopsia.

Muscae Volitantes, or floating bodies, may or may not be of any importance other than perhaps the monomania they produce by their annoying presence. These floating bodies are usually broken-down vitreous cells, leaving the vitreous-humour in a liquified state, and the solid particles may be seen having the appearance of debris by the ophthalmoscopist by simply having the patient gently move the head forward and backward a few times.

These floating bodies look to the patient like cobwebs, large and small sticks of irregular shape, portions of insect wings, etc. Sometimes these floating bodies annoy the patient while reading, as they appear to float in space before their eyes and create considerable distress by their constant presence. The patient frequently attempts to remove them by rubbing the eyes, changing the position, and closing the eyelids. Sometimes the annoyance is greatest when the eyes are shut.

These floating bodies may be discovered to be in the form of myolin and cholesterol crystals and their scintillation may be seen by means of the ophthalmoscope. Whenever these crystals are present they are better known by the name of scintillens.

These floating bodies may occupy a central position; in addition to the annoyance they produce there is always a diminution of vision.

It must not be understood that in every case of muscae volitantes the floating particles can be seen by means of the ophthalmoscope; on the contrary, they are seldom, if ever seen. It is only in a very fluid vitreous when the

broken-down vitreous cells can be seen, and in the case of myolin and cholesterol crystals these crystals may be seen having the appearance of stars scintillating in sudden flashes of light into the eye of the examiner.

Nothing can be done for these floating bodies; in some cases they disappear altogether, either having settled by means of gravitation or by absorption.

### Optical Correspondence.

Will you help me out, as I have a case of undoubted heterophoria?

A young lady, aged 25 years. Her form of heterophoria is esophoria.

$$R. E. V. \frac{20}{10} : \frac{20}{20} u + 1, D^s$$

$$L. E. V. \frac{20}{10} : \frac{20}{20} u + 1, D^s$$

With the double prism with ruby glass over the left eye, the middle white light is seen about four inches to the right. It takes a four-degree prism to bring the white light in line with the two ruby lights in the vertical planes. It is all right in the horizontal meridian. Now, what shall I do? Prescribe the 1° prism in addition to the correction, or just give the correction? There are headaches and pains in the eyes. She has never worn glasses before. W. R.

**ANSWER:**—There can be no mistake in this case, as the history and the order of the examination are all faithfully carried out. The rule relative to prisms is to give the correction only, and, if that is not sufficient to give the necessary relief, orthoptic exercises are in order. If prisms or decentered lenses are to be prescribed, the nicest balanced judgment is required in the rule for of this kind. Divide the amount by two and apportion the result over both eyes. Then in this case divide the four degrees by two and two degrees remain; now apportion one degree over each eye, base out, over the weakened external rectus muscle. By decentering the +1, D<sup>s</sup> ¼ inch out, nearly the same result can be obtained. In this case we would give the +1, D<sup>s</sup> alone for the correction, as undoubtedly the hyperopia is the cause of the esophoria. The cause being removed, the tendency of the eye will be toward equilibrium.

*Dear Doctor:* As you were so kind to take an interest in me while I pursued my studies under your directions to which I owe my present success, I take the liberty of asking your opinion as to the relative value of the several objective optometric tests after the subjective test has been made. I desire to pursue my studies further and I would like to learn of your view as to the most valuable adjunct to the test-case. H. R.

**ANSWER:**—All of the objective tests were considered in the course of lectures with drill at the time you were preparing yourself for the optical field. You will remember that skiascopy and ophthalmoscopy were considered in detail and that during the time astigmatism was considered the ophthalmometer was brought into play in addition to the two instruments enumerated above. The use of the phorometer was brought in at the time the subject of asthenopia was considered as we

feel that an examination cannot be considered a thorough one until vision subjectively and objectively has been taken in addition to which the muscles controlling the movements of the eye should receive attention before the examination is considered conclusive.

The objective test which is of the greatest value, all things considered, is the examination by means of the skiascope but the crucial test is and always will be the trial case. It is the third degree in our examination as we open and close with this subjective test.

### Optical Notes.

S. A. Merer, 165 Myrtle Ave., Brooklyn, N. Y.; Henri P. Alexander, 518 Flatbush Ave., Brooklyn, N. Y.; Emanuel Lindeman, 343 E. 15th St., New York; John Freeman, 180 Broadway, New York, have been pursuing a course in optometry recently, under the direction of R. H. Knowles, M.D.

The Spencer Optical Mfg. Co., 15 Maiden Lane, New York, have just received notice of the allowance of patent for their feather-weight offset eyeglass case. The mould is made from tempered steel, back and front, which makes the case well nigh impossible to crush, while it is extremely light. It is lined with black velvet, covered with the highest grade of black leather, and finished on the outside with neat nickel or gold clasp of entirely new design. The device for holding the eyeglass securely in the case consists of a small lip with the end turned up, forming a sort of hook on which the eyeglass is suspended, and to which it may be quickly attached or as easily removed. The practical construction of the article may be readily appreciated, and, as it will hold the most extreme heights of offset guards, it is destined to be a most acceptable case.

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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NOVEL EFFECT IN FINE CUT GLASS.

A NOVEL effect in cut glassware is to be seen in some cylinder vases of various sizes recently introduced by C. Dorflinger & Sons, 36 Murray St., New York. The ornamentation consists of a bright scroll figure cutting on the order of decorations of silverware. A feature of this cutting lies in the fact that the cutting does not mar the transparent properties of the crystal.

ARTISTIC HAND PAINTED LEATHER SCREENS.

A NEW consignment of artistic, hand painted leather screens was recently received at the warerooms of E. Kahn & Co. Ltd., 6 W. 15th St., New York. The screens are reproductions of old Cordova leather productions and the paintings are fac-similes of Watteau and other decorations.

GILT AND PORCELAIN CLOCKS.

LEVY, DREYFUS & Co. are calling the attention of buyers to the extensive assortment of gilt and porcelain clocks now on display in their warerooms, 9 and 11 Maiden Lane, New York. Beautiful varieties of the styles of Louis XV. and Louis XI., Empire and Marie Antoinette may be found among these clocks and clock sets, with decorations as pretty as any the market affords. Many sizes and varieties are shown ornamented with from two to six decorated Corinthian pillars. Almost all styles have ivory or gilt dials with or without a border of Rhinestones.

L. STRAUS & SONS' CHRISTMAS SETS.

FOR the Christmas trade, L. Straus & Sons are showing in the annex to their warerooms at 116 Chambers St., New York, a fine collection of sets, encased in silk lined boxes. Dresden china tête-à-tête sets, French china game, fish and ice cream sets, toilet sets for men and women, shaving and manicure sets, and Bohemian decorated glass vases, wine glasses, etc., are but a few of the articles which the line includes. The French china sets contain all the latest shapes and decorations in the firm's Limoges ware, while the Bohemian

glassware includes all styles of coloring and gilt ornamentation.

POPULAR PAIRPOINT LAMPS.

RICHLY decorated lamps have been this season one of the most successful of the many lines made by the Pairpoint Mfg. Co. for the jewelry trade. Among the elements which have greatly contributed to the jewelers' success with this line are the beautiful decorations, the reduced prices and the great variety of styles to satisfy the demand from all classes of trade. Among the most prominent pieces at the company's salesrooms, 46 Murray St., New York, are the large, rich vase shaped banquet lamps with panels containing hand painted reproductions of celebrated paintings, the many specimens in Van Dyke brown, the Empire, Delft and old English blue and white banquet and table lamps, and the assortment of dainty Princess lamps. All have globes decorated to match.

THE RAMBLER.

## Pottery Worship.

M. L. SOLON, the celebrated pottery decorator, read a paper on "Pottery Worship" at a meeting of the North Staffordshire Literary and Philosophical Society, at Stoke, England, on Oct. 23. Among other things, Mr. Solon said:

"My intention is to take you along with me through some dusty volumes in which I have discovered some strange, and now forgotten, information respecting the departed glories of the potter's art. They descend upon the merits of certain earthen vessels, then considered as priceless treasures, and of which nothing remains to us but an empty name. In some instances the narrative seems so wonderful that I would fain open my account as though it were a nursery tale, and say, Once upon a time there was a species of pots very different from our ones; and those pots were fairies, for people could never have expected from mortal pots such prodigious virtues as those with which pots of that species were thought to be endowed by the true believers.

"I could not find a more befitting sentence to enter into the short sketch of which the Buccaros, the noble Buccaros, as they were called, will form the subject. Let us bear in mind from the first that, notwithstanding the precise and accurate description given by the old writers from whom I have borrowed my materials, an actual example of Buccaro could

scarcely be singled out with absolute certainty from amongst the fictile curiosities preserved in our collections. They seem to have gone the way of many other transient glories of this world. For a time the value placed upon a rare vessel of common earth has outshone that of many a vessel made of the most precious material; then, as it happened with the enigmatic Murrin vases of the Romans, the idol of an hour vanishes and sinks into the depths of obscure traditions. After having read all that which contemporary writings tell us about the noble Buccaros, the mystery in which they remain enshrouded will sharpen rather than blunt the keen edge of our curiosity. We hear that they came from the heart of Central America, from parts into which few travelers dared to penetrate, and, consequently, were of extreme rarity in Europe. As works of art they were as commendable as objects of curiosity. Their form and their ornamentation, of pure style and highly imaginative conception, spoke of the advanced state of an art which had hardly anything in common with those of our old countries. But it was on account of their constitutive substance that they were particularly appreciated. The clay they were made of was said to be naturally impregnated with the most subtle perfume; and it was to this incomparable and inimitable perfume that they chiefly owed their high repute in which they were held.

"The wealthiest in the land could alone aspire to possess whole specimens of the costly exotic pottery; for their less fortunate followers it was still an envied luxury to obtain odd fragments of broken pieces. We shall see, hereafter, to what an infinity of purposes these valued fragments used to be converted; we may, however, enumerate a few of their most singular applications.

"Set in gold or silver, cuttings of broken Buccaros took, in the works of the jeweler, the place of precious stones; ground into powder, the highly scented clay was introduced in the confection of certain cakes and sweets, of which the ladies of the period had become passionately fond; the apothecary dispensed that powder into medicinal preparations, warranted to allay all bodily pains, and cure many of the illnesses to which flesh is heir. Lastly, the belief had accredited itself that by a systematic treatment and through the action of the clay, taken internally, a negro could gradually lose his color and become a white man."

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE.—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geographical Survey.

(Commenced in issue of Oct. 28, 1896.)

### RUBY.

IN addition to what appeared in the last volume of "Mineral Resources," it may be stated that rubies have been found "in place" near Franklin, Macon county, N. C., associated with garnets and chlorite in decomposed gneiss, and in gravel beds associated with cyanite, garnet, staurolite, small quantities of gold, and arsenide of platinum (sperylite).

By far the most complete and accurate account of the Burmese ruby mines that has yet been given to the world has recently appeared in the elaborate paper of Mr. C. Barrington Brown and Prof. John W. Judd.† The ruby district proper, apart from a few small outliers, occupies a country variously estimated at from 45 to 66 square miles in area, and consists of a range of gneiss hills with extensive beds of crystalline limestone, some 96 miles northeast of Mandalay. These mountains extend from a few miles east of the Irrawaddy River, northeastward to the limits of the British territory, beyond which they pass into the Shan States of Siam, and have not been examined, but probably extend quite far. In the Burman territory the heights rise in going eastward, and reach 7,700 feet near Mogok. From the main range spurs run off toward the northwest and southeast, and in the valleys between and extending from these are many streams draining respectively toward the Irrawaddy and the Mobaychoung. The rubies, and also the red spinels and the rubellites, which have rendered this region celebrated, are chiefly found in the valleys of these streams where they have been washed out of the disintegrated rocks of the hills around. It soon appeared that the two former came from the crystalline limestone belts, while the rubellite does not occur in the limestone, but in certain acid members of the gneissic series, known as aplites. The rocks of the region include a little granite, a large body of gneisses and mica-schists, and the belts of crystalline limestone interbedded and interlaminated with the gneisses. A supposed tertiary sandstone appears at some points, and large areas are covered in the broader valleys with river-alluvium,

\* Report to the U. S. Geological Survey, 1895.

† The rubies of Burmah and associated minerals; their mode of occurrence, origin, and metamorphoses; a contribution to the history of Corundum; Philos. Trans. Royal Soc. of London. vol. 187, A, pp. 151-228. In this paper the authors, after a brief introduction, proceed to describe, first, the geographical distribution of the ruby-bearing rocks of Burmah; second, the physical features of the district; and third, its geological structure. This is treated of for each of the rocks composing it, and then follows, fourth, the methods of mining; fifth, the petrology; and sixth, the mineralogy, closing with a general summary of results.

and in the smaller valleys and mountain slopes with what the authors called "hill-wash." The gems are obtained either from these two latter deposits or from the limestone rock. The methods of mining are four, and are fully described in the report. First, in the river-alluvium pits are sunk below the level of the valley to the gem-bearing layer. These pits, called "twinlones" by the natives, were formerly made round and of all sizes; they are now made larger and square. They are carefully and ingeniously timbered, but when a pit is worked out the timbers are removed and used for another "twinlone." The gem-bearing earth and gravel is taken out in baskets and then washed and picked over. Second, in the hill-wash, cuts and drifts are made, known as "hmyandwins" (water mines). Into these, water is led through bamboo conduits, and made to play against the sides and undermine them, causing the walls to cave in; and the same water is used farther on to wash and disintegrate the clay. This is a curious approach, on a small scale, to our system of hydraulic mining for gold. Third, in the limestone rocks there are many caverns, gorges, and pockets of erosion, more or less filled with a hard, red clay, which appears to be a result of decay of the limestone, and contains many fine rubies. The natives climb into and through these rugged caves and passages, using no ladders, but provided with lamps, baskets, and a few simple tools; occasionally they use (Burman) gunpowder; and much fine gem material is obtained from these "loodwin" mines, as they are called. Fourth, regular quarry mining in the limestone rock has been carried on but little, and is now hardly employed at all, owing to British restrictions upon native use of powder. The blasts, moreover, and the use of hammers in breaking up the rock, cause injury to the ruby crystals by fracture; and the authors suggest that quarry mining can not be advantageously employed until some process is adopted for cutting out blocks without concussion, and dissolving or decomposing them by chemical means.

The mode of occurrence in Burma is found to be most closely similar to that in Orange county, New York, and Sussex county, New Jersey, where corundum appears in crystalline limestone interstratified with gneisses in the same way, and with an almost identical body of associated minerals.

This portion of the report has great scientific interest, and presents some novel and rather startling conclusions. Whether these are fully accepted or not, it is certainly a very able piece of work, and marks an important stage in our knowledge of the occurrence of this most valuable of the gem minerals. The authors announce that, contrary to all the ordinary geological views, they can find no evidence that the limestones are altered organic sediments, but that rather they and their contained minerals are products of extensive alteration from originally igneous rocks. In seeking to trace the origin of the corundum, they argue strongly for the following course of events:

Much of the gneissic rock consists of basic rocks made up of pyroxene with lime feldspars (anorthite and labradorite, etc.). These last, under the action of even small amounts of hydrochloric acid under pressure, are altered readily into scapolites—a well known process, for which Lacroix proposed the name of "Werneritization." These latter are again unstable minerals, readily breaking up under the influence of carbonic and other acids and yielding lime-carbonate and hydrated aluminum compounds, such as bauxite, gibbsite, and the like. Then, reviewing some twenty processes whereby anhydrous alumina has been artificially obtained in several cases from such compounds as the last, they advocate some such origin for the rubies and spinels as found in the Burma limestone. All the steps in this series of changes are compared with well established facts from various localities, tending to suggest, illustrate, or confirm the remarkable views here presented.

A very interesting section follows on the alterations, both physical and chemical, which the corundum has itself undergone. Here handsome recognition is given to the two eminent American mineralogists who have so largely and ably contributed to this subject, the late Profs. F. A. Genth and J. Lawrence Smith. One very singular point is brought out in this discussion, *i. e.*, the age of these alterations, the facts appearing to indicate that some of the changes took place before the inclusion of the crystals in the limestone, and others afterwards. Another very interesting conclusion, which is further discussed by Professor Judd in a separate paper,\* is that pure corundum, like quartz, has really no cleavage, but only a conchoidal fracture, and that all the apparent cleavages which it displays are due to alteration or pressure. The rhombohedral cleavages are gliding planes such as are produced by pressure in calcite, etc., and the basal and prismatic cleavages are caused by incipient hydration and formation of diaspor, etc., along the planes of structure. These then become planes of weakened adhesion and so of parting; and the same may occur as a secondary result on the rhombohedral gliding planes. The films of diaspor thus present give rise to the beautiful phenomena of asterism, while a further advance in the process will result in the partial or entire alteration of the crystal into various minerals, whose origin was first shown by the late Dr. Genth and has since become familiar to mineralogists.

(To be Continued.)

We acknowledge the following compliment in the *Amerikanische Schweizer Zeitung*:

"Das in New York erscheinende Fachblatt 'THE JEWELERS' CIRCULAR' hat eine Reihe von Artikeln über 'Die Uhrmacherkunst auf der Schweiz, Landesausstellung in Genf' veröffentlicht, welche sehr interessant und geliegt geschrieben sind."

\* On the structure planes of corundum. Mineralogical Mag., Vol. XI, No. 50.

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VOL. XXXIII.

NEW YORK, WEDNESDAY, DEC. 16, 1896.

NO 20.

## REVIVAL OF THE MARIE ANTOINETTE STYLE IN ART.

ABOUT two years ago,—simultaneously with the production in Paris of the drama, "Le Collier de la Reine"—the world of fashion received the mandate that its modes were to draw the inspiration of their being from the extravagance of dress and ornamentation affected by Marie Antoinette and her court. What may be termed the Marie Antoinette style has been prominent in jewelry and silver ware since and promises to continue to be so for some time. A number of original variations of this style are presented on page 8, and below are presented descriptions of some noted art treasures of the Queen.

On the chimney-piece in the chamber of Marie Antoinette in 1782 were placed three magnificent works of art. The first, here illustrated, was a fine vase of lapis, in the form of a boat, with godroons engraved over the body. At the stern of the boat was a figure of Neptune seated on a shell resting on a masque from whose mouth began festoons of flowers fastened with ribbons which circled the body and united at the prow of the nef, representing a dragon's head. These ornamentations were of gold, enameled with various colors. The stem of the vase was enriched with masques, festoons, and other ornaments of enameled gold, the stem uniting with a vase supported by four sphinxes. The height of the piece, including the figure of Neptune, was 14 inches.

The second work of art was a ewer of Oriental agate engraved to emblemize the sea, with vessels, marine monsters and dolphins and other sea animals; the handle, the neck and

The third piece was a grand vase of Oriental agate, the body being composed of two pieces adorned at the middle by a circle of enameled gold encircled with small rubies.

The figure of a woman, forming the principal detail of the piece, ended in a cartouche and two masques, one over the other. All of these decorative portions were of enameled gold enriched with rubies, and were supported on a pedestal of agate, decorated with a circle of gold also enameled and enriched with rubies. The height of the piece, including the handle, was 12 inches. These three objects are to be seen in the national collection at the Louvre.



VASE OF LAPIS IN THE CHAMBER OF MARIE ANTOINETTE.

the feet were of enameled gold, enriched with rubies. At the top of the handle was a figure of a woman with wings. The ewer was four inches in diameter and 12 inches in height.

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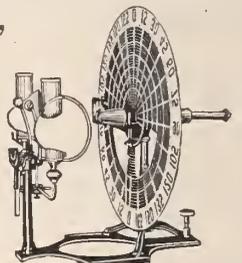
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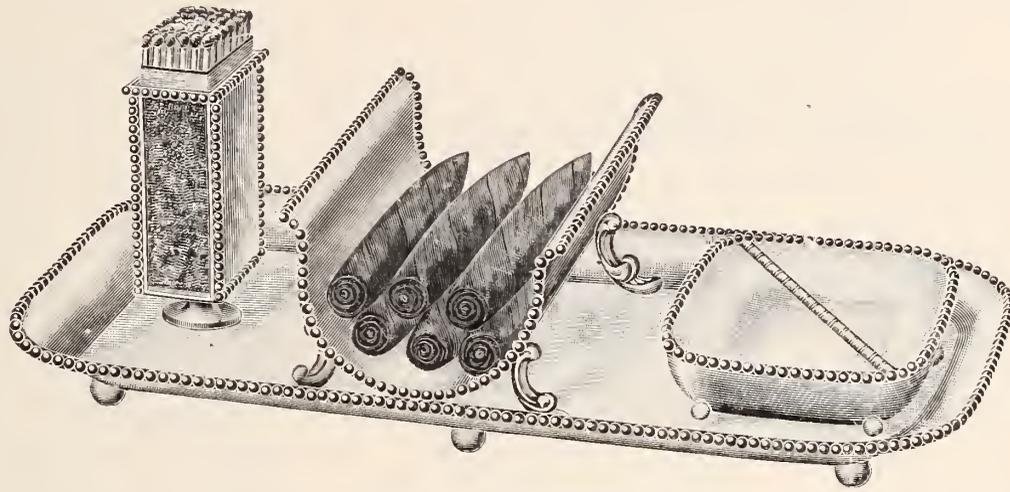
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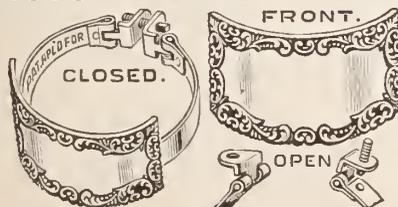
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WHEELHOUSE PATENT

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All Metal. No Straps. Fastens to any Wheel. Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**

Cor. Bleecker and Charlotte Sts., Utica, N. Y.

### To the Retail Jewelry Trade...

Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

### RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

Venetian Building, **34 & 36 Washington St.**

**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

**65 Nassau Street,**

**NEW YORK.**

Cutting Works: **45 John Street.**

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor.  
 Maiden La. N. Y.

Repairs (any make)  
 promptly made.

**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

MANUFACTURERS OF  
**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.  
 DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.  
 CHICAGO OFFICE, 149 STATE ST.

## The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

being then boiled for 30 minutes in a closed iron vessel, jacketed to insure uniformity of heating. At this stage about 20 kilograms of water are added and about two kilograms more potassium cyanide, and the whole is left boiling for about 15 minutes. The liquid is then filtered from the precipitate, and is ready for use in the electrolytic bath.

### President Price of the Rockford Watch Co. Calls a Creditors' Meeting.

ROCKFORD, Ill., Dec. 9.—H. W. Price, a prominent local capitalist and president of the Rockford Watch Co., which is now in the hands of a receiver, has called a meeting of his creditors for Dec. 15, when he will ask for extensions on his outstanding paper. Mr. Price is at the head of several large concerns and has been accredited with being one of the wealthiest men in the city. He is also noted for his generosity and public spirit. His financial troubles date back to the real estate boom here several years ago in which he lost considerable money. He lost \$50,000 in the Rockford Watch Co. and has \$31,000 tied up in the Rockford City Railway Co., a concern which has never made any money.

To secure his home creditors Mr. Price has paid out \$60,000 since Nov. 1. In the last week he has given mortgages aggregating \$32,000 on his city property. If his outside creditors do not press him he is confident he can weather the storm.

### Meriden's Industries Busy and Hopeful of Continued Prosperity.

MERIDEN, Conn., Dec. 10.—There is an encouraging prospect for good business this winter in the various manufacturing industries of Meriden. The employes of the Meriden Britannia Co. are well pleased with the hours they are getting. Full time is reported from that factory. The future is encouraging. Some departments of the shops are running overtime.

Cephas B. Rogers, of C. Rogers & Bros., said this morning: "Our factory is running on full time. All men are at work."

The Charles Parker Co. works are running full time.

Bradley & Hubbard Mfg. Co. and Edward Miller Co. are doing a good business. Some departments in these factories are on eight hours, but six days a week are given.

The E. A. Bliss Co. are not rushed with orders, yet there is considerable work to be done.

The Meriden and Wilcox Silver Plate companies are keeping the men in their employ on full time.

The Parker Clock Co. are getting out some new ware, which in all probability means a good Spring trade.

### The Passing of the old Clockmakers of Connecticut.

MERIDEN, Conn., Dec. 8.—J. M. Breckenridge, who died Sunday night, aged 86 years, was, it is believed, the last of the original Connecticut clockmakers, with the exception of the father of H. L. B. Pond, Meriden. The elder Mr. Pond is still living and in good

health. Mr. Breckenridge began work in a clock shop in Bristol when he was 19. He followed the clock trade for a good many years. He made a great many improvements in tools for clockmaking, among some of them being the punch box, or, as some call it, prick-off die, which punched the pivot holes in the brass frame. All this had to be drilled in by what was called a drill jig, which made a great many changes of drills, as the pivot holes were of different sizes. Mr. Breckenridge was the inventor of the wire bell, and the original is still in use on the old clock in the house of his brother, W. L. Breckenridge, in Ware, Mass.

In 1850 Mr. Breckenridge left the clock business and went into the powder flask business for himself in Springfield, Mass. J. D. Frary, of this city, seeing it was a good business, bought him out and moved the works to Meriden under the name of Frary, Benham & Co. The factory used to stand where M. B. Schenck's shop now is. Having outgrown their plant they moved to Waterbury in 1856. Mr. Breckenridge was with this company about 20 years. Having a love for clockmaking he went to work for the New Haven Clock Co. and was with them working at the bench till May 1 last. Up to the time of leaving the shop he made the cutting dies for the clock hands, both large and small.

**The Opticians' Victory Over the Oculists in Syracuse.**

SYRACUSE, N. Y., Dec. 10.—Offers of oculists and opticians to test school children's eyes and to furnish glasses free of charge brought out a clashing of contending interests at the meeting of the Board of Education last week. A communication presented by Commissioner Flint, of the hygiene committee, from Drs. Marlow and Craton offered their services free in examining the children's eyes. It was proposed first by the committee that oculists instruct the teachers in the use of test cards to determine defects in sight; second, that each school should be furnished with blanks upon which facts could be recorded; and, third, that pupils suffering from defective sight should be sent to a dispensary for treatment, where they might also secure proper glasses free of charge.

Then Commissioner Walch presented a communication from opticians George Bausch and William D. Oertel, offering to test the children's eyes and furnish glasses free of charge.

Commissioner Cherry said that the communication offered by Dr. Walch was only an effort to block an offer made by N. M. Shimberg, the optician, at a former meeting. The choice, he said, should be left to the full board and not to the hygiene committee. During the discussion that followed Commissioner Reynolds said that all parties had an object in volunteering their services. In his opinion none of them proposed to give something for nothing to the city.

Dr. Cherry finally moved the adoption of the report, with the amendment that the Board should select the opticians. The motion was adopted, and selection will be made later.

ESTABLISHED 1840.

**RANDEL, BAREMORE & BILLINGS**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY**

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

MANUFACTURERS OF

**GOLD JEWELRY,**

**15 MAIDEN LANE, NEW YORK.**

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. COUGH.

FACTORY, NEWARK, N. J.

**FERD. FUCHS & BROS.  
SILVERSMITHS,**

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

**WOOD & HUGHES,  
STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE**  
No. 16 JOHN STREET, - NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

## TARIFF DECISIONS AND CUSTOMS RULINGS.

Reported from Washington expressly to The Jewelers' Circular.

### As to Duty on Royalties.

A question of importance to importers of articles patented in this country but made abroad has been decided by the United States Board of General Appraisers. The case came up Dec. 4 before Judge Henderson M. Somerville, Chas. H. Ham and Geo. C. Tichenor, composing Board A, on a question of re-appraisal of focusing opera glasses with holders, imported by the Julius King Optical Co., New York, which the Collector held were to be appraised at the cost of manufacture abroad, plus the royalty paid to the inventor here.

The Board held, reversing the decision of the local appraiser of New York, that the royalty paid under the following circumstances could not be added to the market value of the goods in France as a part of the dutiable value of the merchandise. The opera glasses in question were imported with a detachable handle and a patent screw attachment, the patent being an American one, owned by a man in Chicago. The article was also patented in France and Germany. The importers had an arrangement with the patentee whereby they were to have the sole right to use this patent in manufacturing opera glasses, and they accordingly made an arrangement with Le Maire, of Paris, by which the latter was to manufacture the opera glasses in question, using this patent. The goods were billed to the importer with no extra charge or royalty for the use of the screw attachment. The royalty was paid, however, by the importers to the patentee, at Chicago, after the arrival of the goods in this country. The Board of Appraisers held that the price paid at Paris, without any addition of the royalty, was the marketable value of the goods upon which duty should be assessed under the existing Tariff law. This decision, it will be seen, may readily cover many other importations in various kinds of merchandise, where the royalty is paid under like circumstances.

Judge Somerville, in speaking of the case to a CIRCULAR reporter last week, said that this was the first time the question had come before the Board since it was established six years ago. The principle, he said, on which they based their decision was settled by the case of *United States vs. Lee*, decided by Judge Colt, of the United States Circuit Court, in Massachusetts, in September, 1889. The case came up in an action brought by the United States for additional duties upon certain machinery imported into Boston. Parts of the machinery at the time of the importation were the subject of letters patent issued by the governments of Great Britain and the United States, the owners being the same in both countries. The Government contended that the royalty fee paid by the purchaser in the United States to the defendant for the right to use the machinery in

question was a part of the dutiable value of the machinery.

"The sole question presented in this case," said Judge Colt, "is whether such a fee, under these circumstances, should enter into the dutiable value of the importation. Section 2906 of the Revised Statutes provides that, when an *ad valorem* duty is imposed on any imported merchandise, the Collector shall cause the actual market value or wholesale price thereof at the period of the exportation to the United States, in the principal markets of the country from which the same has been imported, to be appraised, and such appraised value shall be considered the value upon which the duty shall be assessed. The machinery in question was subject to a duty *ad valorem*, and if the Collector is right his justification must be found under this provision of the law. The question, therefore, which arises is whether, under this statute, the wholesale price or market value of a machine in England includes a fee paid by a purchaser from the importer in this country to the owners of patents applicable to parts of the machine, for the right to use the machine in the United States. It is agreed that in the purchase by the defendant in England of the machine the royalty fee formed no part of the purchase price paid by him.

"It is difficult, therefore, to see how it can be held to be a part of the market value or wholesale price there simply because the purchaser from the defendant was obliged to pay a royalty fee for its use in this country. Suppose a machine had been purchased in England for use in some country where there was no patent upon it, could it be held that the royalty fee exacted for its use in the country where it was patented should be added in estimating the market price? A royalty fee paid for the right to make and the right to sell might be considered as a part of the market value for the reason that it is a part of the cost to the maker or vender, and therefore becomes a factor in the selling price of the article; but a fee paid for use which in this case, it is agreed, did not form any part of the price paid by the defendant cannot, it seems to me, be any part of the wholesale price or market value of the import in the country from which it was imported, because it is a fee accruing only after manufacture and sale in that country and payable after importation into the United States. Judgment for defendant."

### The Duty on Imitation Diamond Dust.

On Dec. 26, 1894, Schorestine Frères imported through the port of New York certain merchandise, the English translation of the invoice description of which was "polishing powder." As such, the Collector of the Port assessed duty at 20

per cent., under the provisions of Sec. 3, of the Act of August, 1894. Against this the importers entered protest, claiming that the merchandise should be exempt from duty as diamond dust or bort, as provided for in paragraph 467 of the same Act.

An analysis by the United States chemist revealed the fact that the material was a powder, consisting of a mixture of silica and lime. The importer testified that the article is commercially known as diamond dust or bort, and is used in the polishing of works of watches, etc. Even admitting that this testimony is correct, the Board was still of the opinion that the diamond dust or bort provided for in paragraph 467 must be such in fact, and not be an imitation. As the merchandise imported was not diamond dust or bort, the decision of the Collector of the Port was affirmed.

### The Duty on Ni-Coquelle Lenses.

The Treasury Department has been informed that the case of the Spencer Optical Mfg. Co. vs. The United States (Suit No. 2028), has been decided in the United States Circuit Court for the Southern District of New York in favor of the Government. The merchandise in suit consisted of certain glass discs or so-called ni-coquelle lenses, which were assessed for duty at the rate of 45 per cent. *ad valorem* under paragraph 122 of the Act of Oct. 1, 1890, as "lenses of glass or pebble." The importers protested, claiming that the merchandise was properly entitled to free entry under paragraph 591 of the said Act, as "glass plates or discs, rough, cut or unwrought for use in the manufacture of optical instruments, spectacles or eyeglasses, etc."

The weight of testimony taken in this case showed that while the articles were not true lenses in a scientific sense (having no focus), they were commonly and commercially known and designated as lenses. The decision of the Board of General Appraisers sustaining the Collector's classification was affirmed by the Court.

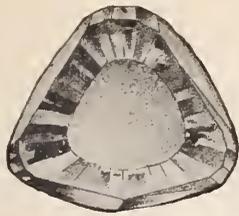
### Duty on Plaster of Paris Statuettes.

Some time since the Board of General Appraisers decided that certain plaster of Paris casts imported by F. C. Gerard should be classified for duty at 55 per cent. *ad valorem*, under paragraph 100 of the Act of 1890; and, in a protest, decided that the Collector of the Port of New York was correct when he so assessed them.

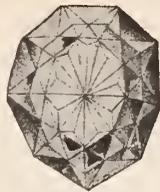
From this decision an appeal was taken to the United States Circuit Court for the Southern District of New York, but the Court has affirmed the Board's decision sustaining the Collector's action in the matter.

Any jeweler upon application to Oppenheimer Bros. & Veith, 65 Nassau St., New York, can obtain free of charge a handsome hanger duplicating "The Famous Diamonds of the World" page opposite.

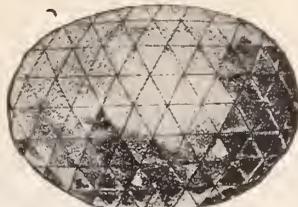
**THE FAMOUS DIAMONDS OF THE WORLD.**



**NASSAC DIAMOND.**  
89 3/4 Karats.



**THE SANCY.**  
53 1/2 Karats.



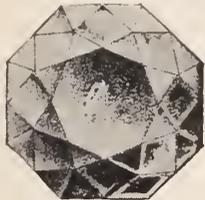
**AUSTRIAN YELLOW BRILLIANT**



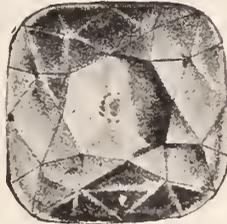
**DRESDEN GREEN BRILLIANT.**



**DROP SHAPED BRILLIANT.**  
76 1/2 Karats.



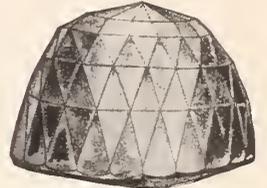
**THE POLAR STAR.**



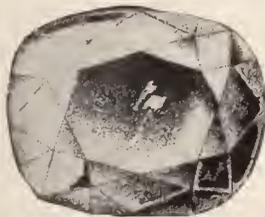
**THE REGENT OR PITT.**  
136 Karats.



**THE REGENT.**  
*Side View.*



**THE ORLOFF.**  
194 1/2 Karats.



**STAR OF THE SOUTH.**  
*Front View.* 125 Karats.



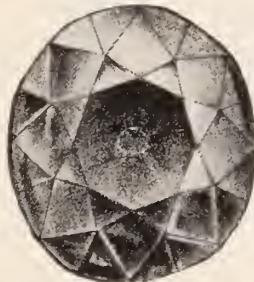
**THE KOH-I-NOOR.**  
*Side View.*



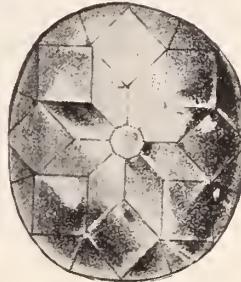
**THE SHAH.**  
86 Karats.



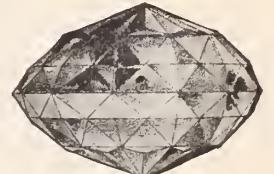
**STAR OF THE SOUTH**  
*Side View.*



**THE KOH-I-NOOR.**  
*102 1/2 Karats Front View.*



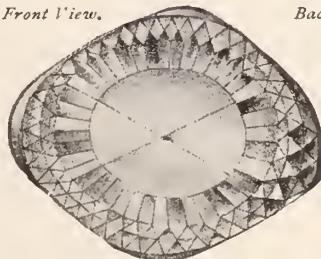
**THE KOH-I NOOR.**  
*Back View.*



**THE FLORENTINE BRILLIANT.**  
139 1/2 Karats.



**THE EUGENIE BRILLIANT.**  
51 Karats.



**THE KOH-I-NOOR, BEFORE CUTTING.**  
186 Karats.



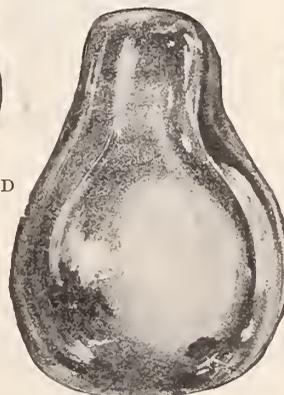
**THE PIGOTT DIAMOND.**  
82 1/4 Karats.



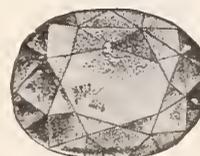
**THE JAGERSFONTEIN EXCELSIOR.**  
*(Rough.)* 971 1/4 Karats.



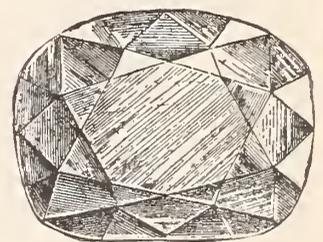
**THE CUMBERLAND DIAMOND.**



**THE MATTAM DIAMOND.**  
367 Karats.



**THE HOPE BLUE DIAMOND.**  
44 1/2 Karats.



**THE IMPERIAL DIAMOND.**  
180 Karats.

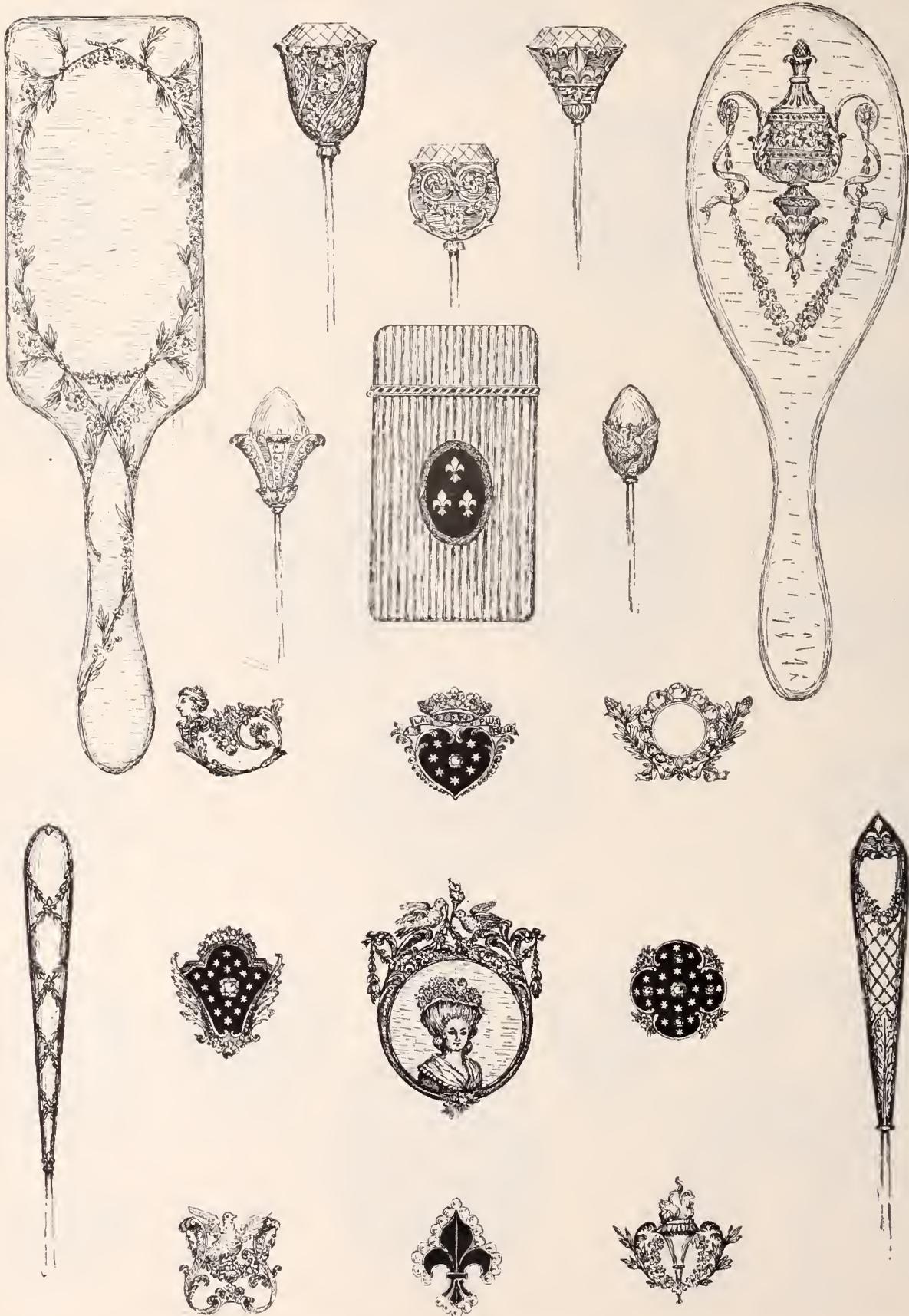
COMPLIMENTS OF  
**OPPENHEIMER BROS. & VEITH,**

IMPORTERS AND CUTTERS OF

....DIAMONDS....

65 Nassau St., (Prescott Building), New York.

PLATE OF ORIGINAL DESIGNS, NO. 10—THE MARIE ANTIONETTE STYLE.



Designed and drawn specially for *The Jewelers' Circular*  
BY A. BONNIOL & SON, DIE SINKERS AND DESIGNERS, 157 ORANGE ST., PROVIDENCE, R. I.  
See Page 1.

### Holiday Fashions in Jewelry, Silverware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

The new university mugs represent the different college colors and shields in their decoration.

There is quite a fad now for silver articles which stand on feet, such as jewel boxes, cord baskets and the like.

Travelers' bags built of pig skin is the correct thing.

The bright finish leads in silverware, but not to the exclusion of other modes.

Diamond and pearl necklaces, brooches and bracelets are a conspicuous feature of evening dress this season.

Umbrellas with leather handles finished with Dresden, Doulton or Coalport ware are novelties in this direction.

The new postal case consists of a little booklet of leaves bound in a silver cover; the stamps are placed between the leaves.

Cut glass claret jugs are gracefully shaped and receive their enrichment in silver bands and closely fitting lids.

The fashion of wearing a fanciful collar of jewels is growing.

The variety in belt buckles is bewildering. The most recent conceit in this line is a center of Delft ware framed in gold.

University shields enameled in correct colors on polished wood plaques, afford a novel decoration for students' rooms.

Cut glass jars for cigars have their covers decorated with a university shield.

Black monkey skin check book covers are mounted in silver, showing the rose gold finish.

Corinthian column candlesticks in silver continue to please.

A travelers' bag which commends itself opens in half, exposing an upright center-piece, on either side of which are receptacles for all necessary toilet appurtenances.

Twin jugs in cut glass are the newest things out for cordials. These hold two kinds of liquors, and are connected at the top by a glass handle.

Handled tea tables, as the name indicates, have handles on either end, same as a tray, and can be shifted from place to place without removing the tea service.

ELSIE BEE.

FOR anything you may need in a hurry in the line of

## Jewelry and Silverware Cases



NEW YORK.

*J. B. Birginner,*



82 & 84 NASSAU ST.,

We have a complete stock of our **MOROCCINE**, also Velvet, Brocade and Plush **WATCH AND JEWELRY CASES** on hand, and we can fill all orders immediately.

### This Talk is About Locket....

LOCKETS THAT SELL.



TRADE-MARK.

All our energies are devoted towards the perfection of Locketts. Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver Locketts.



THAT'S WHY THEY SELL.

OUR NEW FALL LINE WILL BE SHOWN BY YOUR JOBBER.

WIGHTMAN & HOUGH CO.,

PROVIDENCE, R. I. NEW YORK.

Always  
Something  
New

IN

Findings  
and Metal  
Ornaments

FOR

## JEWELERS.

SETTINGS, GALLERIES, RICH ORNAMENTAL DESIGNS, LINK BUTTONS, BELT PINS, ETC., ETC.

THOS. W. LIND,

67 Friendship Street, PROVIDENCE, R. I.



The STATIONERS' ENGRAVING CO.,

98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Jewelers of recognized standing only, Trade Mark "SILVER WHITE," registered,

### The Death of Major W. W. Barker.

PITTSBURGH, Pa., Dec. 10. — Major William W. Barker, one of the best known of the Civil War veterans in this vicinity, died at 4 o'clock this morning at his home in Pittsburgh. He had been in bad health for some years past, and spent some time in North Carolina two years ago in the effort to recuperate his failing health.

Major Barker was born in Pittsburgh, in 1839. He was a son of Robert Barker, a merchant tailor, who was killed at his place of business on Liberty st., by the Wallace boiler explosion, about the close of the War. Major Barker was educated at the city schools and the Western University. He was one of seven children. When about 18 years of age, he entered the commission business with D. C. Herbst, on Liberty Ave., and continued in it until the Civil War broke out. He enlisted and went out with General James S. Negley's brigade, which joined the Army of the Cumberland. Major Barker was a commissary general and aide-de-camp to General Thomas. He was in all the battles of the Army of the Cumberland, and especially distinguished himself at the Battle of Chickamauga, receiving high praise for his gallant conduct from his superior officers.



### The Patent Feather-weight Eye Glass Case...

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

**SPENCER OPTICAL MAN'F'G CO.,**  
PATENTEES AND MAKERS,  
15 Maiden Lane, - New York City.

After the war he was for some time engaged in the picture business on Fifth Ave. In 1880, he accepted a position with the jewelry house of E. P. Roberts & Sons, and had been with them as their head salesman ever since. He was a valuable man to his employers, and was widely known and very popular. He had a host of friends among the traveling fraternity, being the buyer for the cut glass and silverware department of the store. He married Miss Caroline Roberts, a sister of the late E. P. Roberts, in 1867. Five children, all boys, survive him: Redman, of S. D. Arche & Co.; John and Robert, with J. D. Bernd & Co.; William, of the National Bank of Commerce, and Herron, a student at the Shadyside Academy.

### Jeweler Ward Greeted With Rotten Eggs By a Former Competitor.

DETROIT, Mich., Dec 11.—A. T. Ward, a prominent jeweler and banker of Saginaw, Mich., was rotten-egged this afternoon in his store by W. S. Mitts, formerly a pawnbroker. It appears that Mr. Ward was a witness in the case of Mitts vs. Wylie, recently tried, and gave some testimony damaging to the pawnbroker. Mitts has been revengeful ever since.

To-day the climax was reached. An altercation took place in Ward's store and Mitts left after getting the worst of it, returning with a supply of eggs which he hurled at his opponent. An arrest will probably follow.

### Canadian Opticians Want to Have a Professional Status.

TORONTO, Can., Dec. 10.—A meeting of the Canadian Association of Opticians was held at the Rossin House, Toronto, on Nov. 26, to consider the advisability of applying to the legislature for an act conferring upon them a professional status and rendering it necessary that all engaged in the business should pass an examination as to competency. The meeting was a large and representative one, members from all parts of the Province being in attendance. The president, J. H. H. Jury, of Bowmanville, occupied the chair.

After a full discussion a resolution was adopted in favor of the proposed legislation and authorizing the executive committee to ask the co-operation of influential men in a deputation to interview the members of the Provincial Government. It was resolved to hold another meeting at the call of the executive committee. Meanwhile, Frank Ellis, the secretary, is in correspondence with the secretary of the Optical Society of the State of New York with the object of obtaining full information

as to the laws of that State on the subject. The Canadian Association has been steadily gaining ground since its organization last September and has now 60 members in good standing.

### Rubies, Natural and Artificial.

AT the Imperial Institute in London, recently, Professor J. W. Judd delivered a lecture on "Rubies, Natural and Artificial," with special reference to their occurrence in the British Empire. Professor Judd, in his opening remarks, said the ruby maintained its position still as the material which embodied the highest money value in the smallest possible compass. There was a prevalent belief that this distinction belonged to the diamond, but such was certainly not the case. He had the best authority for stating that a ruby of five karats was from 10 to 12 times the value of a diamond of the same size, even though the latter were of the first water. Still larger rubies showed even greater excess in value as compared with diamonds of their own size.

The true ruby was a red variety of crystallized oxide of aluminium. What was commonly spoken of as "the great ruby in the British crown" was no ruby at all, but really a spinel. Some of the localities in which small forms of the gem were found were next described, the lecturer stating that but little was known as to the truth of the assertion that they were found in Afghanistan and Tibet. Upper Burma, he said, had long been known as the source of the finest rubies, also of that wonderful red stone, the rubellite, which was not highly prized by jewelers in the western world, but which was regarded by the Chinese as the most precious of all stones. With the aid of sketches and photographs shown upon a screen, he gave a description of the general character of a mining district and the methods of obtaining the gems, remarking that the most wonderful ingenuity was shown by the Burmese in a way in which they employed the most primitive appliances in carrying on mining operations, and that the question of abolishing primitive methods of working and substituting hydraulic methods needed a great deal of consideration. Rubies were found scattered through the rock of the limestone itself, and it was impossible to remove these gems by blasting owing to the danger of shattering them, and other means were unknown. He dealt, in conclusion, with rubies made artificially, and the tests for distinguishing them from the natural gem.—*The Engineering and Mining Journal*.

M. H. Allnut is reported to be selling out his jewelry business in Trenton, Mo.

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Importers and Cutters of DIAMONDS AND OTHER PRECIOUS STONES,

(Successors to JOHN E. HYDE'S SONS.)

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28 JOHN ST. and 65 NASSAU ST., NEW YORK,

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**CHAS. ROSE**

**MINIATURES**

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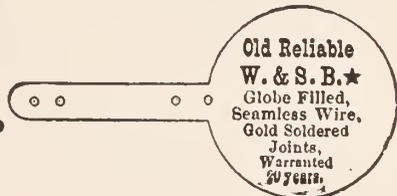
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## W. & S. BLACKINTON,

FACTORY:  
Attleboro, Mass.

New York Office: 14 Maiden Lane.

### Demise of a Noted One-Time Baltimore Jeweler.

BALTIMORE, Md., Dec. 12.—Gabriel D. Clark, formerly a well-known jeweler, died Tuesday at his home, 705 St. Paul St. Mr. Clark had been ill since last July with bladder trouble.

Mr. Clark was born in Prince George's county, March 25, 1813. He was a son of Benjamin Clark, who was a farmer. The father died when he was still a small child, and Judge Gabriel Duval, of the United States Supreme Court, and a life-long friend of Benjamin Clark, became the guardian of Gabriel Clark. His early education was gained at the county schools and through tuition at home. Shortly after Judge Duval became his guardian he was placed in St. John's College, at Annapolis, but, becoming weary of study and having a longing to see the world, he left school and came to Baltimore, where he was taken into the employ of Watchmaker Foxcroft, who taught him the trade.

The place of business conducted by Mr. Foxcroft was on Water St. near Calvert St., and here the young man soon mastered the complete details of the trade. His employer and benefactor died in 1829, and Mr. Clark, then but 17 years old, bought the place and started into business for himself. He acquired a reputation for skill in repairing timekeepers, and this brought him a profitable trade. Mr. Clark remained at the Water St. store until about 1850, when he removed to a more pretentious store at the corner of Calvert and Water Sts. He remained there until about three years ago, when he permanently retired from active mercantile pursuits.

Mr. Clark subsequently acquired much wealth in several investments, among them in the Baltimore City Passenger Railway, of which at the time of his death he held 13,000 shares of stock, being the largest individual stockholder in the company and the oldest director.

### Tiffany & Co. Invited to Assist In a Jewelry Robbery Fake.

[From the New York Sun, Dec. 13.]

A bedraggled man with a bandage on his right hand called on Friday last on George F. Heydt, an advertising agent for Tiffany & Co., and introduced himself as the representative of a news agency.

"I'm the man that got up that jewelry story for the papers last Sunday," he said.

"What jewelry story?" asked Mr. Heydt.

"Why, that one about Mrs. Lynch losing \$10,000 worth of diamonds."

"Oh, you mean that fake that the Sun exposed?"

"That's the one; only it wasn't exposed, because our people stood for it all right."

"Well, what can I do for you?" asked Mr. Heydt, wearily.

"Why, we want you to stand for a story like that. We've got a beauty on the ice, and it will be a big 'ad' for the Tiffanys. All you people have got to do is to stand up and swear to the things we tell you."

Then he was invited to go away.

### Richmond Merchants' "Circle Check" System.

RICHMOND, Va., Dec. 12.—The regular semi-monthly meeting of the Central Trades and Labor Council was held this week, John T. Chappell presiding. The organizing committee, through its chairman, Mr. Dornin, reported the "circle check" system now in operation, and hoped the members of the labor organizations throughout the city would make an especial effort to live up to its requirements. This system consists of a number of merchants in various lines, who agree to handle "union-made" goods and issue a circle check for the amount of purchase, this check to be good for three per cent. rebate on the amount.

Among the firms of this city that have adopted the system are: J. T. Allen & Co. and C. Lumsden & Son, jewelers.

### The Sheriff in Possession of the Store of Jas. G. Wilkins.

The store of Jas. G. Wilkins, wholesale dealer in low grade jewelry, 441 Broadway, New York, was closed last week by the sheriff on an execution for \$2,567, in favor of Lafayette Lillianstern, for money loaned. Herman Joseph, attorney for the judgment creditor, stated that Mr. Wilkins had transferred his book accounts and part of his stock to creditors for \$3,500 or \$4,000. There remained other liabilities of about \$18,000.

A meeting of the creditors, the attorney said, would be called this week, and an offer of settlement made. Dulness in trade is given as the cause of the failure. The liabilities are principally to firms in Providence and the Attleboros. The deputy sheriff in charge of the store told a CIRCULAR reporter that in his opinion the stock seized, including safe and fixtures, would not bring at a sheriff's sale more than \$1,200 or \$1,400. No date for the sale had then been set.

### Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office, on the 11th inst. There were present: J. B. Bowden, president; N. H. White, vice-president; H.

H. Butts, chairman; Messrs. Sloan, Ball and George H. Hodenpyl, secretary.

The following were admitted to membership: Adolph Staib, 668 W. Lexington St., Baltimore, Md.; Phineas T. Ives, 6 Colony St., Meriden, Conn.; A. B. Phinney & Co., Overbrook, Kan.; A. Stankiewicz, Hallettsville, Tex.

### Assignee of Hermann A. Ockel Wants a New Trial.

PROVIDENCE, R. I., Dec. 12.—Arguments were made in the Appellate Division of the Supreme Court, yesterday afternoon, on the petition of Hermann A. Ockel, through his assignee, William Fitch, for a new trial in the replevin suit of N. H. White & Co., New York, that was decided last February in favor of the New York firm.

In December, 1894, Ockel assigned to Mr. Fitch, and almost immediately afterwards N. H. White & Co. instituted proceedings to recover nearly \$3,000 worth of goods furnished by them. The goods seized were in the possession of the assignee, but the action is based upon certain statements said to have been made by Mr. Ockel to the representative of a mercantile agency as to his financial standing previous to the assignment, which induced the wholesale house to give him credit for watch cases to the value of \$4,795.80. It is alleged that in October, 1892, Mr. Ockel made the statement to the representative of the mercantile agency that he was worth \$19,300; a year later that he was worth \$15,000; and June 30, 1894, that he was worth \$15,900. The assignment six months later showed him to be very much in debt.

A new trial is asked by Assignee Fitch on exception to the rulings of the presiding Judge at the former trial.

### Herman S. Streicher Charged with Receiving Stolen Property.

KANSAS CITY, Mo., Dec. 12.—Herman S. Streicher, president of the Streicher Watch & Jewelry Co., has been arrested for receiving stolen property. On the night of Oct. 25, Matthew Shepard, a bookkeeper for F. Menom, of this city, was held up by two highwaymen and his gold watch valued at \$75 was taken. Last week Shepard went into Streicher's store to have a watch repaired. In the show case he saw the watch which had been stolen from him. After examining it he told Streicher it belonged to him, and was ordered by Streicher to leave the store.

In answer to an inquiry Streicher said he purchased the watch from a Kansas City, Kan., jeweler. Shepard informed a detective, who, finding that the Kansas jeweler mentioned was a myth, put Streicher under arrest for receiving stolen property. Bond was given for appearance in court next week.

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**BEST AND CHEAPEST.**

41 MAIDEN LANE, N. Y.

**SECURITY PIN GUARD**  
 PAT'D DEC. 25, 1894  
 MANFD BY SECURITY MFG CO. **25¢**  
**7 ASTOR HOUSE (BROADWAY) N.Y.**

85c. doz. Net Cash. Discount to Jobbers

**The Treasury Department Calls Attention to the Increased Diamond "muggling."**

WASHINGTON, D. C., Dec. 10.—A special report of the Treasury Department, submitted last week, calls attention to the fact that there has been a noticeable increase in the smuggling of diamonds since the duty on precious stones was advanced by the Tariff Act of 1894. Importers complain that legitimate importations of this class of merchandise have been seriously interfered with. Officers under the Supervising Special Agent have been active in their efforts to detect frauds upon the revenue in this direction, and their labor, in instances, has been successful.

The facility with which large quantities of these valuable goods may be secreted upon the person of the smuggler makes detection very difficult. The further fact that there is no duty upon diamonds in Canada has made that country on several occasions a distributing point whence the stones are smuggled into this country, and the long line of frontier unprotected at many points is made available by the smugglers for the carrying on of their illegitimate traffic.

The Supervising Special Agent of the Department suggests that a return to the duty of 1890, in his opinion, would be in the interest of the revenue and of the legitimate trade.

**The Death of Samuel L. Monell.**

Samuel L. Monell, a retired jeweler, at one time well known in New York and in the west, died Wednesday from heart failure at his home, 865 Union St., Brooklyn. The deceased was the father of S. Howard Monell, for many years credit man for Hayden W. Wheeler & Co. and now a professor of electro-therapeutics and Roentgen photography.

Samuel L. Monell was born in Orange county, New York, March 4, 1824. He belonged to the old Monell Huguenot family, who were among the first settlers in Orange county, several members of whom figured conspicuously in the war of the Revolution. In early life Mr. Monell went to New York and was employed by Squire & Bro. and their successors, Squire & Lander, then retail jewelers of Fulton St.

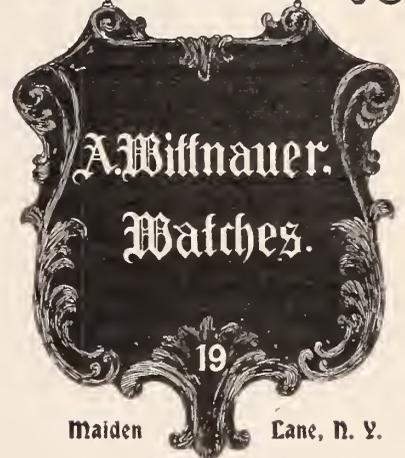
During the early 50's he went to Montgomery, Ala., and was in business with a jeweler named Owens. Later he went into the jewelry business for himself in Wilmington, Ill., and remained in business in that State for many years. He retired from business about 15 years ago. Mr. Monell was married about 44 years ago to Miss Pollard, a daughter of the well known architect of that time, and a cousin of Chester Billings, of Randel, Baremore & Billings. Mrs. Monell, three sons and a daughter survive the deceased.

The Eastman Clock Co., formerly of Boston and Chelsea, Mass., have been merged with the Busby Bell & Tool Co., of Fairhaven, Vt., and the concern will hereafter be known as the Fairhaven Mfg. Co.

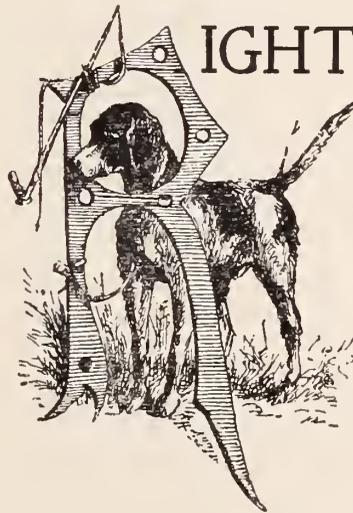


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MOUNTED **Dog Collars.**

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**ORDER NOW!**

If your stock of  
**DIAMONDS, DIAMOND JEWELRY**  
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**SELECTION PACKAGES**

sent upon receipt of references. Large facilities to fill special orders for all grades of Gold and Diamond Jewelry.

*The new Firm  
at the old Stand.*

**WILLIAM BARDEL,**  
**198 Broadway, New York.**

### A Big Fight Over the Use of the Carborundum Producing Furnace.

PITTSBURGH, Pa., Dec. 12.—One of the most bitter legal fights waged for some time is now on in the United States District Court. The present trial is the climax of a controversy that has lasted for two years. The dispute has already become of international interest. The suit alleges infringement of the patent on the Cowles electric furnace, and was brought by the Cowles Electric Smelting and Aluminum Co., of Lockport, N. Y., and Alonson T. Osburn, trustee, against the Carborundum Co., of Niagara Falls. The argument was begun last week before Judge Joseph Buffington, of the United States District Court.

The case is a very important one, and the sale of the carborundum patents in foreign countries by E. G. Acheson, the inventor, depends upon the result of the suit. The dispute is also being watched by the 40 emery wheel manufacturers of the country, whose business is being encroached upon by the new discovery. 1,400 pages of expert testimony have been taken since the suit was entered in 1894.

Alfred H. Cowles claims that the electric furnace used was his discovery, and that he had made carborundum in 1895. This he did not know, however, it is claimed, until 1894, when specimens containing carborundum, which had been placed in the Boston Museum, were produced. The entire part of electric furnaces in electro-metallurgy was claimed. The present suit asks for an injunction restraining the Carborundum Company from using the furnace. The defense bases its claim on non-interference, and will produce expert testimony. Attorneys George H. Christy and Thomas and William Bakewell represent the defense, and E. N. Dickerson, the New York attorney of the Bell Telephone Co., and C. M. Vorce, of Cleveland, are counsel for the plaintiff.

The Carborundum Company are a Pittsburgh concern, started at Monogahela City several years ago, but the business grew so rapidly that a larger plant was built last year at Niagara Falls, and use was made of the cataract power. Pittsburgh capital controls the business, and Andrew W. Mellon and R. B. Mellon, of this city, are principal directors.

### Indiana Opticians Seek Protection by Organization.

INDIANAPOLIS, Ind., Dec. 11.—For some time the opticians of the State have had in contemplation the organization of a society for the improvement and protection of their business. Dec. 10 about 20 opticians from various parts of the State met at the English Hotel and organized the Indiana Optical Society, with the following officers: John Wimmer, city, president; W. E. Houston, Greenfield, vice-president; I. M. Rowe, city, treasurer; Charles Connor, city, secretary. The general purpose of the society is to improve the financial condition of the members and to raise the standard of their profession.

The society expects to present to the next State Legislature a bill for the purpose of pre-

venting many of the frauds now practised upon the public by quacks and so-called opticians, who have absolutely no knowledge of the eye, and who pose as opticians in all parts of the State. A draft of a bill covering the points was submitted and approved by the society. It provides for the appointment of a board of examiners by the State to examine applicants to practice optometry. Every applicant must pay \$15 upon making application and \$10 more when he receives his certificate. This law will not apply to any who are now in the optical business, but all such must register with the State Board within 90 days after the passage of the bill or they will be held to have waived their rights.

The bill provides that the proposed law shall not affect any one who merely sells spectacles without examining the eyes and who does not pretend to prescribe, but allows the purchaser to make his own selection. The practice of what is called "optometry" is defined in the last section of the law as "the employment of subjective and objective mechanical means to determine the accommodative and refractive states of the eye and the scope of its functions in general, or the act of adapting glasses to the eye by using such skilled means as will determine their choice."

### Horological Students Give a Banquet to Their Principal.

PEORIA, Ill., Dec. 10.—The students of Parsons Horological Institute held their tenth annual banquet on Thanksgiving eve, in the dining hall of the new dormitory of the institute. Music was furnished by the institute orchestra, composed of the following gentlemen: B. M. Burch, Jay Lanning, E. O. Arnold, Guy Eberly, A. B. Macdonald, M. J. Abbott and O. N. Willams. The tables fairly groaned under the good things to eat.

After all had satisfied their appetites, Prof. W. L. Delacy, who was chosen toastmaster for the evening, called on the following gentlemen to speak: L. E. Goodell, J. G. Gardner, H. M. Cary, Will Marvin, T. B. Phillips, Crawford Phillips, H. T. Schlegel, Henry Miller, A. B. Macdonald, J. R. Parsons.

The principal toast was responded to by A. B. Macdonald, who said in substance: "Ten years ago the Parsons Horological Institute was launched upon the sea of progress, and as she glided gracefully out among her sister ships of enterprise, she at once commanded their respect and admiration, for her construction was one of originality, her motive to elevate the mechanical ingenuity of mankind never before attempted in the United States of America. Upon her banner at the top of the mast was written the word success. And at the helm to safely guide her against the winds of adversity stood that steady sailor of the horological sea, our guest this evening, Mr. J. R. Parsons. And after 10 years upon the hurricane deck of the gallant bark, during which time he has safely steered her through the breakers of competition, the icebergs of financial panic, and the gales of fierce fire, and while now just emerging from the depths of a tempest that would have swamped many

a good ship, he is still at the helm and soon will guide her safely within that beautiful brownstone harbor, where she will drop anchor and rest secure upon the silvery wave of peace—an everlasting monument to the untiring efforts of J. R. Parsons, the originator of the first horological institute in America."

Mr. Parsons was called upon and responded as follows:

"Mr. Toastmaster and Students: This seems almost the wrong time to call on me. The past 10 years have been one continued struggle, and to feel that my feeble efforts are appreciated by my students and associates, and to receive such high honors from my friend, Mr. Macdonald, makes my heart too full to talk. I had not expected to say anything to-night, and thought that I was only to be your guest, and had nothing else to do; but I find there is always something to do. This is so near the time set apart by the President of our United States for thanksgiving and prayer that I feel like giving thanks for the many blessings we are now enjoying. I am thankful that while we have passed through fiery afflictions we are still able to make you comfortable and happy. I am thankful that we are able to secure and retain so many, not only competent assistants, but men who are ever ready and willing to assist you in your chosen profession."

### Louisville.

William Kendrick's Sons had a novel window attraction last week in the shape of a big slouch hat decorated with jewels of all kinds. The hat was a sponge of Florida growth, and would fit on an average size man's head.

The cut rate among the jewelers, mentioned last week, has about come to an end. The factory concerning which the controversy arose has been unable to supply the demand for goods and consequently the bone of contention has been removed.

Last Friday morning a well dressed young man went into Tafel's jewelry store on Market St. and asked to look at some diamonds. After looking at several trays he left, saying he would call again. He had been gone but a short time when it was discovered that a diamond ring valued at \$125 was missing. Mr. Tafel immediately notified the detectives, and they soon arrested the man coming out of a prominent 4th St. jeweler's. It is thought that the young man, who gives his name as Albert Thompson, belongs to an organized gang here. There have been several more men and one woman arrested, said to be accomplices.

### Rochester, N. Y.

Mrs. Ellery A. Handy, wife of a Rochester jeweler, is dead.

The Reynolds Library Association has taken judgment against Henry Hart, the Arcade jeweler, for \$251.81, for rent and notes.

Patrick Kennedy is suing McAllister & Humburch Bros., jewelers, for \$5,000 damages received in getting some ashes out of their cellar. On Mar. 7, 1895, before the jewelers had removed from their old location on State

St., Kennedy, who is an ash collector, came to their store to get the ashes. These were lifted out of the cellar in barrels by means of an elevator, which ran from the bottom of the cellar to the sidewalk. While the third barrel was being hoisted up, and Kennedy had bent down to roll it off the elevator, the elevator collapsed and went to the bottom, Kennedy following closely after with his head immersed in the barrel. For the injuries received in this accident, which he claims was due to the faulty construction of the elevator, Kennedy is now demanding compensation in the courts.

#### Resolutions Favoring a Reduction in the Diamond Tariff.

The amendments to the constitution of the New York Jewelers' Board of Trade, reducing the annual dues to \$100, and enlarging the Board of Directors, as published in full in THE CIRCULAR last week, were unanimously adopted at the special meeting held at the board's rooms, 54 Maiden Lane, New York, after THE CIRCULAR went to press, Dec. 8.

It was also decided that a committee be appointed to draw up resolutions favoring a reduction in the tariff on diamonds. The committee consists of Leopold Stern, of Stern Bros. & Co.; Chas. F. Wood, of C. F. Wood & Co.; S. Frankel, of Jos. Frankel's Sons, and president A. J. G. Hodenpyl, *ex-officio*. The resolutions have not yet been drawn up.

New members elected to the Board of Trade include Ostby & Barton Co., Providence, R. I.; Lawton, Spencer & Sherman, Providence, R. I., and Rothschild Bros., 51 Maiden Lane, New York.

#### A. Neuman's Mind Unbalanced by a Mining Failure.

SAN FRANCISCO, Cal., Dec. 9.—A. Neuman, a pioneer and successful merchant, who has long held the controlling interest in the Pacific Jewelry Co., San Francisco, has been walking the streets of Oakland for two weeks past, telling people that he was the owner of an imposing Jackson St. home and ordering at random fittings for the same well worth a fortune. In his wild fancy he has purchased more than \$10,000 worth of goods in Oakland to be placed in a home to which he has no claim.

Neuman's mind failed him about two years ago, and he was placed in an asylum at Livermore. A mining deal which never panned out was the cause of his insanity, and no improvement in his case was noted. Two weeks ago he slipped away from his guardians and went to Oakland. The Neuman family in San Francisco learned of it, but resolved that he should be permitted to remain at large for a time, if only to permit them to note what improvement, if any, had been effected in his case.

#### Incorporation of the L. C. Henrichsen Co.

PORTLAND, Ore., Dec. 9.—The L. C. Henrichsen Co., with a capital stock of \$25,000, have been incorporated to carry on a general

jewelry business in Portland. The incorporators are Joseph Simon, a leading lawyer; E. O. Matern, an optician, and L. C. Henrichsen, who has recently been sold out by a mortgage sale.

#### The Affairs of the Empire Jewelry Co. to be Wound Up.

SEATTLE, Wash., Dec. 9.—The affairs of the Empire Jewelry Co., Seattle, Wash., which have been in the hands of a receiver for several months are finally to be wound up and the stock sold for the benefit of the creditors. The receiver has been directed by order of the court to begin selling the stock on Dec. 20 and to continue the sale until the property is disposed of.

The receiver was appointed originally at the request of the firm in order to prevent certain New York creditors, holding large notes, which the firm claimed were irregular, from coming in and closing their establishment. During the receivership the business has been run at a loss.

#### Watch Inspection on the Illinois Central Lines.

CHICAGO, Ill., Dec. 12.—Chief Inspector J. W. Forsinger makes the following report of watches on the Illinois Central lines, including the Yazoo and Mississippi lines, for the 4th quarter, 1896:

Watches examined.....	5,144
Compared weekly.....	2,599
Average number of days run....	25
Average daily variation in seconds.....	.5
Rejected as unsafe.....	33

The variation for rated watches is exceptionally small considering the large number examined.

#### Second Application for a Receiver for Topliff & Co. Denied.

ST. PAUL, Minn., Dec. 9.—A second application for the appointment of a receiver for the firm of George R. Topliff and Frederick L. Topliff, co-partners as Topliff & Co., was denied by Judge Kelly last Friday. The petition was made by Jacobson Brothers, New York, to prevent the Gorham Mfg. Co. from entering into possession of the stock of the Topliff firm, alleged to have been received by preference which debarred other creditors. The allegations were the same as in the application in the De Puy case which Judge Kelly denied the previous day, and he based his action of Friday on the same grounds then stated that the petition had been filed too late.

#### Terre Haute Jewelers' War Against Auctioneers.

TERRE HAUTE, Ind., Dec. 10.—A jury returned a verdict of guilty against one of the jewelry auctioneers on whom the regular merchants are making war and the other cases will be tried at once, the desire being to drive the auctioneers out of business before the holiday trade is fairly on.

#### The Attleboros.

##### TRADE CONDITIONS.

Business is very good for this time of year, when usually the orders for Christmas goods are over. In some shops there are signs that the lull expected is near, but as a whole it looks as if the trade would have a fair business clear up to January. Buyers are beginning to make purchases for next year's stocks, and those manufacturers who are not busy on orders—and they are few—are making samples for the trade they feel sure is coming.

F. A. Newell, of Watson, Newell & Co., with his wife has gone on a trip to Florida.

R. F. Simmons & Co. have inaugurated the gift season by presenting the post office clerks with souvenirs.

J. C. Trafton, of Wheaton, Richards & Co., has met with a great loss in the death of his wife, Annie F., a most estimable woman.

The failure of Jas. G. Wilkins, New York, affects several firms in this vicinity, some much more than they care to have known. But the bright outlook for the future takes off much of the sting of such losses.

On the 17th there will occur the annual reunion of ex-prisoners of war. The committee of arrangements are: E. S. Horton, of Horton, Angell & Co.; E. C. Martin, a veteran jeweler, E. O. Guild, of W. H. Wilmarth Co. The affair is always a notable one, and includes a banquet.

A good criterion of the state of trade is the demand on the gold and silver plated stock manufacturers. D. E. Makepeace says there has not been such a demand at this season for a long time, and it looks as though the Winter would be a busy one. He has been working till 9 o'clock every evening.

The tariff committee are busy on their first idea, which is to get an accurate schedule of how the Government treats different kinds of jewelry at present. They expect the work will take a month or two to accomplish, but they think the work of agreeing upon what is wise for the future will be easy when this is done. They hope to be prepared with a definite plan, acceptable to the trade as a whole, by the time the new administration comes in, and then if an extra session is called, they will present it through their Congressmen and be prepared to back it vigorously.

Clarence P. Elliot, for 10 years a representative in New York of E. I. Franklin & Co., will enter the firm of Maintien Bros., Jan. 1, 1897. Mr. Elliot will have a third interest in the business, the other partners being William F. and George H. Maintien. These last two purchased the plant of J. I. & J. M. Richards in July, and, considering the state of general business, have made great progress in establishing their position. Mr. Elliot will look after the New York end, with an office at 194 Broadway. Both the Maintien brothers are practical jewelers and hustlers of the first order, and they have already accomplished wonders in the way of rejuvenating a business that had suffered a steady decline. With the addition of a partner such as Mr. Elliot the prospects of the firm are rosy.

# Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**T**HE travelers in Kansas City, Mo., last week were: Edgar L. Brown, Riker Bros.; Isidor Elbe, L. Adler & Son; Jacob A. Nevins, J. B. Bowden & Co.; Otto Sinauer, Oppenheimer Bros. & Veith; O. R. Ryan, Towle Mfg. Co.; J. D. Underwood, Champenois & Co.

Eastern jobbers and manufactureere represented in the Twin Cities the past week were: Streicher & Co. by I. Schwartz; Arnstine Bros. & Mier by H. W. Arnstine; Seth Thomas Clock Co., by Mr. Payson; King & Eisele by A. Sheppard; H. F. Carpenter, by J. W. Case; F. M. Whiting Co. by F. L. Carpenter; C. Rogers & Bros. by W. A. Conklin; Rockford Watch Co. by Mr. Sovereign.

Traveling men in Indianapolis, Ind., last week included: M. Stein, Wendell Mfg. Co.; J. Rothschild, Bonner, Rich & Co., J. T. Metcalf, R. Blackinton & Co.; Mr. Jewett, Gorham Mfg. Co.; Frank W. Trewin, Keystone Watch Case Co.; Jos. Becker, Joseph Fahys & Co.; Daniel Earl, Earl & Co.; and representatives of A. Peabody, Wm. L. Gilbert Clock Co., Moore & Co. and Potter & Buffinton.

The following traveling salesmen passed through Detroit last week: J. M. Morrow, American Watch Case Co.; A. J. Sherrard, Enos Richardson & Co.; Mr. Smith, Smith & North; Mr. Brooks, Brooks & Pike; J. R. Goodwin, Carter, Hastings & Howe; Alfred R. Varian, Dennison Mfg. Co.; Mr. Foster, Unger Bros.; A. J. Holly, Towle Mfg. Co.; W. H. Bryant, T. G. Hawkes & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Nate Wolf, for S. Lindenborn.

Travelers in St. Louis, Mo., last week were: Al. Weinberg, Low, Weinberg & Co.; Mr. Cohen, Louis Kaufman & Co.; Louis Hirsch, Lissauer & Co.; Mr. Harris, R. L. & M. Friedlander; Kossuth Marx, Kossuth Marx Jewelry Co.; H. W. Van Houten, for C. Sydney Smith; L. H. Smith, Bippart & Co.; T. L. Carrow, Mandeville, Carrow & Crane; W. H. Gregory, Strobell & Crane; M. W. Smith, Kent & Stanley Co., Ltd.; Mr. Phillips, A. & J. Plaut; Mr. Hofer, M. A. Mead & Co.; W. S. Willis, Gorham Mfg. Co.

Traveling men in Boston, Mass., the past week included: John L. Shephard, Keystone Watch Case Co.; Charles Perret, Jules Racine & Co.; M. Klipper, Hipp. Didisheim & Bro.; Mr. Munn, C. Rogers & Bros.; Fred H. Carpenter, R. F. Simmons & Co.; John A. Abel, Lewis, Kaiser & Luthy; Albert L. Stearns, Roy Watch Case Co.; W. H. Tarlton, Wightman & Hough Co.; I. R. Theise, for I. M. Bernstein; A. Newman, Newman Mfg. Co.



CASSIUS W. SEYMOUR.

Response to the appeal from the friends of Cassius W. Seymour has been quite liberal. Some details of Mr. Seymour's unfortunate condition were given on this page in the issue of Dec. 9. Contributions may be sent to any of the following addresses:

J. A. Keane, care of Ostby & Barton Co., 176 Broadway, New York.

W. C. Parks, care of Parks Bros. & Rogers, 20 Maiden Lane, New York.

The Jewelers' Circular Publishing Co., 189 Broadway, New York.

The following sums have already been contributed:

Parks Bros. & Rogers.....	\$25.
A Friend.....	25.
Manufacturer.....	25.
Bennett, Melcher & Co.....	25.
W. & S. Blackinton.....	20.
John A. Keane.....	25.
A. Barton, Jr.....	10.
J. Parker Ford.....	5.
Charles Russell.....	5.
Ernest Block.....	5.
Cash (L. J. M.).....	5.
W. W. Stewart.....	5.
E. Stein.....	1.
Geo. H. Coggsill.....	5.
H. E. Krugman.....	5.
Cash.....	1.
W. V. Rosedale.....	5.
Cash.....	3.
W. H. Williams.....	10.
S. A. Baldwin.....	5.
A. Kiersky.....	1.
G. W. Strandberg.....	5.
E. H. Fordham.....	5.
J. B. Freeman.....	5.
Wm. Nicholson.....	5.
Thomas E. Smith.....	1.
Cash.....	1.
E. J. Jones.....	5.
L. W. K.....	1.
C. A. Whiting.....	5.
H. W. Sowade.....	1.
Geo. G.....	1.
Harry Kemion.....	5.
J. F. Townley.....	5.
James R. Palmer.....	2.
Alfred Krower.....	10.
E. B. Eaton.....	5.
Trier Bros.....	1.
Jewelers' Relief Association.....	25.
Low, Weinberg & Co.....	25.
E. R. Crippin.....	2.
L. W. Sweet.....	5.
C. F. Brinck.....	5.
J. B. Bowden.....	5.
M. L. Bowden.....	5.
L. M. Sachs.....	5.
Cash.....	1.
J. S. Beatty.....	5.
J. T. Scott & Co.....	5.
Henry S. Oppenheimer.....	5.
August Oppenheimer.....	5.
Charles Clark.....	1.
A. A. Oakley.....	5.
P. Zelenka & Son.....	20.
J. R. Wood & Sons.....	5.

Cash.....	\$1.
D. O. Scofield.....	5.
H. A. Scofield.....	5.
G. C. Hudson.....	5.
G. A. Schaefer.....	2.
A. Lorsch & Co.....	5.
W. W. Middlebrook.....	5.
P. E. Malone.....	5.
R. Mason, Jr.....	10.
R. A. Thompson.....	5.
Gus. T. Veith.....	5.
Henry Veith.....	5.
F. P. Scofield.....	2.
W. H. Dougherty.....	10.
W. A. Wightman.....	5.
Goodfriend Bros.....	5.
John Frick.....	5.
W. A. Copeland.....	5.
Ira Barrows.....	5.
L. Solomon.....	1.
R. M. Friedlander.....	2.
M. Traub.....	1.
H. Z. Oppenheimer.....	5.
David Marx.....	3.
S. Zimmern.....	1.
M. Limport.....	1.
F. W. Colhom.....	5.
J. R. Morss.....	5.
I. C. Nicholson.....	2.
Ed. Simmons.....	2.
W. H. Brown.....	5.
Marcel Marabeau.....	1.
J. B. Haskin.....	5.
Averbeck & Averbeck.....	5.
Harrison Bros.....	5.
W. F. Chambers.....	5.
Aikin Lambert Jewelry Co.....	5.
W. S. Tarlton.....	5.
F. H. Dana.....	5.
Cash.....	50c.

Travelers in Pittsburgh, Pa., during the week of Dec. 7, were: Louis E. Fay, H. A. Kirby Co.; J. M. Morrow, American Watch Case Co.; Thos. H. B. Davis, Middletown Plate Co.; C. A. Boynton, Wm. B. Kerr & Son; Max H. Kling, for David Marx; J. D. Barber, Landers, Frary & Clark; Fred. M. Wheeler, Dominick & Haff; Charles Perret, Jules Racine & Co.; T. L. Carrow, Mandeville, Carrow & Crane; Edwin L. Mumford, Waite, Thresher Co.; A. J. Sherrard, Enos Richardson & Co.; W. J. Lane, Geoffroy & Co.; Mr. Brooks, Brooks & Pike; J. Rothschild, Bonner, Rich & Co.; E. T. Hopkins, Meriden Silver Plate Co.

Salesmen calling on Louisville, Ky., recently were: George W. Birnbaum, Ehrlich & Sinnock; Mr. Gregory, Strobell & Crane; Frank Stanborough, Carter, Hastings & Howe; Mr. Untermeyer, Charles Keller & Co.; Mr. Herbert, M. A. Mead & Co.; B. Sinauer, Oppenheimer Bros. & Veith; Herbert Van Houten, for C. Sydney Smith; Mr. Pflueger, Jos. Noterman & Co.; Capt. Stowé, W. H. Wilmarth & Co.; Mr. Phillips, Hamilton & Hamilton, Jr.; Mr. Hanford, Roseman & Levy; W. C. Barry, Larter, Elcox & Co.; E. H. Pelletreau, Shafer & Douglas; H. B. Beckett, Dennison Mfg. Co.; Louis Hirsch, Lissauer & Co.; Theo. Wagner, R. A. Breidnbach.

Representatives in the jewelry line visiting Syracuse, N. Y., the past week: Mr. Meyer, Hayden Mfg. Co.; A. Kingsland, Reeves & Sillocks; S. E. Coggins, Towle Mfg. Co.; Mr. Smith, the Holmes & Edwards Silver Co.; A. Frank, Goldsmith & Frank; Emanuel Jacobson, Jacobson Bros.; M. Gattle, Gattle Bros.; Fred. W. Cook, J. F. Fradley & Co.; S. Glenn Walmsley, Tenner & Baum.

## Providence.

All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.

### BUSINESS CONDITIONS.

Business still continues good among the manufacturers. Many of the salesmen have returned well satisfied with their trips and prophesying big business the coming season. No large orders are now being received, nothing but the usual holiday orders, but in the aggregate these amount to quite a considerable. Collections show but little improvement.

Mr. Tarbox, proprietor of the Baltimore Jewelry Co., Baltimore, was in town the past week.

Thomas Lambert, of Lambert, Scofield & Co., is recovering from a protracted attack of inflammatory rheumatism.

Fred Bingham, traveling salesman for F. S. Gilbert & Co., Attleboro, has accepted a position with Bennett, Melcher & Co., this city.

Word was received in this city last week that James G. Wilkins New York, had confessed judgment to L. Lillianstern for \$2,567. Eastern manufacturers are creditors for between \$25,000 and \$30,000.

The display window of John Nelson's jewelry store, N. Main St., was smashed in about midnight last Monday, but nothing was missed. It was reported that a drunken man fell through it, but Mr. Nelson thinks differently.

The Mechanics' Instalment Co. is the name of a new concern that has started in the business of selling diamonds, jewelry, watches and bric-à-brac on the plan of paying \$1 per week in instalments. They are located at 114 Westminster St.

Martin L. Read, formerly M. L. Read & Co., is preparing to re-enter the manufacturing business. He and his son have engaged bench room on Dorrance St., where they are getting out a handsome line of silver novelties. They will begin business in the Spring, although at present they are doing a considerable holiday business.

The Supreme Court handed down a rescript Saturday interpreting a certain section in the will of the late Thomas Davis, formerly of the pioneer firm of Sackett & Davis. The testator left \$1,000 each to his nieces, daughters of his sister, Mary Fitzgerald, in Ireland. Mary Fitzgerald had no daughters, but she had a son, who is the father of the three young women—Alice May Peard, married, and Harriet and Mary Fitzgerald. The court concludes that it was the intention of Mr. Davis to bequeath the money to his grand-nieces, he knowing that he had no nieces, and the will is construed and sustained accordingly.

Isaac Steinau, of Steinau Bros., jewelers, New York, submitted to a decision for the Watson, Newell Co., Attleboro, Mass., in the Court of Common Pleas in Providence, Saturday for \$4,549.99 and costs. Steinau was arrested some time ago in this city while passing through on a journey, and in lieu of going to jail as a debtor was compelled to furnish \$20,000 bail, which bail is still in force. The case rested on a debt of Steinau Bros. to

Watson, Newell Co., contracted years ago, and on which judgment was obtained in New York State. Steinau, it is said, is at present representing a lumber company in New York, and Watson, Newell Co. will insist on payment in full on the obligation.

## Newark.

Albert J. Littlewood, aged 57 years, died at his home on the evening of Dec. 5 of paralysis. He was a manufacturer of jewelry. An adult son and daughter survive him.

N. E. Whiteside testified, Dec. 10, in his suit for the recovery of some of the money paid to his partner, J. W. Fahr, at the time of the settlement of the firm's business. He alleges he paid Fahr more than was due the latter.

The plated ware factory of Tiffany & Co., on the third floor of the building Nos. 37 and 39 Railroad Ave., was damaged by fire on the night of Dec. 1 to the extent of \$4,000. The fire department had a hard fight to prevent the spread of the flames. The second floor, occupied by August Buermann, owner of the building, and the first floor occupied by William Ray as nickel works and file-makers, respectively, were damaged about \$1,000. The cause of the fire was not known.

## St. Louis.

W. E. Chilton has sold his jewelry store at 1902 Market St. to a Mr. Coleman.

F. H. Niehaus Jewelry Co. are having a large street clock put up in front of their store.

Among visiting jewelers last week were: Chas. Norman and P. Duenman, Alton, Ill.

Herman Mauch will remove from his present quarters, 408 Franklin Ave., to a larger and more commodious store at 507 Franklin Ave. The change will be made March 1, 1897.

## Syracuse.

The jewelry store of W. E. Collins, Malone, N. Y., was closed by the sheriff on Saturday.

The Syracuse Optical Co. are closing out their stock of diamonds, jewelry, silverware, etc., at auction sale.

A. Lesser's Sons, wholesale dealers, have decided to close out that business. This firm recently bought the silversmithing plant of Thornton & Co., New York, and they are arranging to move the plant to this city. The name of the Syracuse Silver Mfg. Co., conducted by the Lessers and M. Rheinauer, will be changed Jan. 1 to Lesser & Rheinauer.

Stevens & Stevens, attorneys for Joseph P. Kremp, issued an execution against James M. Burkhart, jeweler, Reading, Pa., for \$8,481.27, last week. The store was closed by the sheriff. Mr. Burkhart says his failure is due to the inability to collect outstanding debts.

The silver statue of Ada Reban, which attracted much attention at the World's Fair and has since been used chiefly for advertising purposes, has gone into the hands of a receiver at Kansas City. It is the property of Montana stockholders, who seem to have a white elephant on their hands. Silverites are in hard luck all along the line.

## A Bold Thief's Clever Scheme to rob a Jeweler.

PROVIDENCE, R. I., Dec. 11.—Armed with a diamond or a glass-cutter, a would-be jewelry thief at some hour during last night attacked a window in C. W. Kelley's jewelry store, 82 Westminster St., with the evident intention of securing a large amount of booty. The two display windows at either side of the main entrance just at this time are filled with a valuable assortment of goods and several rare coins.

When he leased this store some months ago, Mr. Kelley decided to use every precaution against thieves, and every door and window was connected with a burglar alarm system, save the front windows. The large window being directly on Westminster St. where persons are passing at all hours of the day and night. The main door of the store is not on the line of the face of the building but sets in about three feet and on either side of the entrance is a narrow window of common glass, while the front windows are of heavy plate.

The would-be robber did not molest the door, but with a glass-cutter the side window was cut on a level with the shelving upon which was displayed a considerable amount of coin and jewelry. The upper mark which extended through the pane, was about three inches in length and a mark running parallel with it was cut two inches below. These two lines were joined by vertical lines, making an irregular square. A slight rap in the center of this square would have made a hole in the window through which an arm could be extended, and with a crooked cane or stick the contents of the window could have been taken possession of.

About the time the would-be robber was ready to reap the harvest something frightened him away. Detective Parker was notified but failed to discover any clue that would lead to the apprehension of the bold but unsuccessful robber.

## A Receiver for Jos. Seymour, Sons & Co.

SYRACUSE, N. Y., Dec. 12.—Edward H. Burdick has been appointed receiver of property of Joseph Seymour, Sons & Co., by Justice McLennan. The application was made, accompanied by a statement of the condition of the concern's affairs, which shows assets of between \$16,000 and \$17,000 and liabilities amounting to more than \$66,000; A majority of the directors joined in the application for a receivership. The stock has been advertised for sale by the sheriff, but will now be taken into possession by the receiver.

The State Bank, principal creditor of the firm of Joseph Seymour, Sons & Co., has filed a petition for the sale of the Emily M. Seymour homestead in W. Onondaga St., corner of Midland Ave. Mrs. Seymour, it appears, indorsed notes for the firm for a long time before her death. The homestead is valued at about \$20,000, the bank's claim being \$14,420. There is a mortgage on the property for \$2,000, held by the Safety Investment and Loan Association.

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## Trade Gossip.

The United States Smelting & Refining Works, 17 John St., New York, having through years of conscientious work convinced the trade of their efficiency, are now in a position to report, "we are always busy."

"The Holdfast" is a new nose guard for eye-glasses, shown by the New York Mutual Optical Co., 59 Maiden Lane, New York. The advantage claimed for it is that it holds the glasses firmly to the nose without pinching or disfiguring the latter.

Baum & Oppenheim, 41-43 Maiden Lane, New York, who have established a reputation for cheap 14 kt. mountings, will, in order to accommodate their customers, execute special orders during Christmas week without extra charge.

A sterling silver pencil holder with pencil sharpener attached is one of the many attractive articles shown by Edward Todd & Co., 9 E. 16 St., New York. Another feature of the concern's display is a patent clutch pencil made in sterling silver and in sterling silver gilt.

Marcus Ward & Co., 310-318 Sixth Ave., New York, call attention to their new "Calendar of the American Revolution" for 1897. On every page of the calendar is mentioned some event connected with the struggle for independence. The frontispiece is handsomely printed in gold and colors.

The line of sterling silver novelties shown by Averbeck & Averbeck, 16 and 18 Maiden Lane, New York, has proved a "trade winner" as was predicted in these columns early

in the season. Silver chain purses, either plain or with jewel ornamentations, are another of this firm's desirable lines.

It is a great compliment to the officers of the Jewelers' League that the greatest satisfaction seems to prevail among the members regarding the company's methods of doing business. With most assessment companies strife and discontent are troubles only too common. The entire absence of either, in the case of the Jewelers' League, is, therefore, highly commendable to the officers.

One of the most important purchases in the diamond trade recently was made by Oppenheimer Bros. & Veith, the well-known diamond importers and cutters, 65 Nassau St., New York. This firm have purchased from Falkenau, Oppenheimer & Co. the latter's entire stock of rich mounted diamond jewelry and unset stones, which they are now in a position to offer to jewelers at special prices. The mounted jewelry is of the highest grade and the unmounted goods include large assortments of choice rubies, emeralds, sapphires, pearls and other precious stones. But for the fact that these goods were bought in lump and at a large discount from their value, it would be impossible to sell them at the advantageous terms at which they are now offered to the trade.

Where a chattel mortgage authorizes the mortgagee, on default, to take possession and sell at public sale, a sale by the mortgagee at a private sale is a conversion, and renders him liable for any damages by reason of the change.

## Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Dec. 12, 1896.

Dec. 7. ....	\$15,889
" 8. ....	35,010
" 9. ....	25,960
" 10. ....	15,414
" 11. ....	10,565
" 12. ....	20,881
Total. ....	\$123,719

## Importations at the Port of New York.

Week ended Dec. 11, 1896.

## China, Glass and Earthenware:

China. ....	\$58,764
Earthenware. ....	33,654
Glassware. ....	35,897

## Instruments:

Musical. ....	13,699
Optical. ....	4,021
Philosophical. ....	1,873

## Jewelry, etc.:

Jewelry. ....	7,167
Precious stones. ....	36,163
Watches. ....	21,471

## Metals, etc.:

Bronzes. ....	327
Cutlery. ....	33,312
Platina. ....	9,124
Silverware. ....	1,045

## Miscellaneous:

Alabaster ornaments. ....	5
Amber. ....	1,818
Carbon. ....	5,461
Clocks. ....	6,305
Fans. ....	3,115
Ivory. ....	12,055
Marble, manufactures of. ....	3,715
Statuary. ....	5,759

## Mock Auctioneers Come to Grief in St. Louis.

ST. LOUIS, Mo., Dec. 12.—The police arrested to-day Joseph Mark and John L. Rankin, auctioneers, on a charge of failing to secure licenses for carrying on their business. The former operates at 706 Olive St., the latter at 602 Olive St., and the specialty in both cases is jewelry.

These are two of the places that have been run in the past few months on the continuous auction plan, resulting in a considerable degree to the demoralization of the legitimate retail trade. The regular auctioneer's license costs \$750 a year.

It is said that this is only the beginning of the crusade against these "jewelers," and that every one engaged in similar practices will be prosecuted in the same way.

In Brooklyn, N. Y., Wednesday, the suit of Nicola S. Iverson, jeweler, of Glen Cove, to recover \$2,000 damages against Dr. Joseph D. Sayer for malicious prosecution, resulted in a mistrial. The jury failed to agree after being out five hours, and were discharged by Judge Garrettsen. The suit was the outcome of the arrest of Iverson at the instigation of Dr. Sayer last spring. The Grand Jury failed to indict Iverson, who then began an action against Sayer.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada.	\$2.00
Foreign Countries in Postal Union.	4.00
Single Copies.	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athénée, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

## NOTICE TO BUYERS.

THE JEWELERS' CIRCULAR has ever exercised every endeavor to prevent copies of this journal from reaching the eye of the general public. Even requests for exchange from magazines, newspapers and other publications not representing the jewelry or kindred trades, as well as requests from ordinary public libraries have been refused. This policy has been followed in order to prevent the public from learning the net prices of goods published in the advertisements.

As a further precaution THE JEWELERS' CIRCULAR has adopted a price-key, which will allow advertisers to quote prices without the least fear that the public will understand them or profit by them. Hereafter all prices quoted in THE CIRCULAR with the clause, "According to THE JEWELERS' CIRCULAR key," appended, will represent DOUBLE the net prices; or in other words the goods will cost the jeweler one-half the prices quoted.

*The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published in each issue onward, until all such matter is used, when the names of the successful competitors will be announced.*

The Population of **D**URING the year ended June 30, Jewelers and Watchmakers. 1896, 126 immigrants arrived at our shores, who reported themselves as being jewelers, and 275 gave their occupation as watch and clockmakers.

It is to be hoped that these additions to an already largely populated industry found a field for the exercise of their acquirements. Perhaps, taking into consideration the natural decrease in the number of persons engaged in the several branches of the jewelry business due to death, there is room for engagement, during normally prosperous business years, of the large numbers of foreign craftsmen that come to these shores. We fear, however, that during 1895-96 they served only to swell the ranks of the unemployed in the trade and thereby to increase the proportions of the industrial demoralization. Similar conditions existing in a greater or lesser degree in every industry, the people are faced by the momentous question: Shall immigration be continuously or intermittently unrestricted?

November's **F**ailures in the Trade. If bankruptcy statistics form a reliable source from which deductions as to industrial conditions

may be drawn, encouragement and hope may be obtained from the figures representing the failures in the jewelry trade during the past month, when compared with those of the same month of 1895 and 1894. In November, 1896, the number of failures were 13, with liabilities amounting to \$93,680; November, 1895, 14 failures, with liabilities of \$79,548; and 1894, 25 failures, with liabilities of \$115,340. From these figures it will be seen that November of the present year brought less failures in the jewelry trade than did the same month of either of the other years. Whether this small number of failures was due to the leniency of creditors to debtors through the hope that the election of Mc-

Kinley would bring such prosperity to the country as would result in the debtors' being able soon to meet their obligations, or to the actuality of improved business conditions and of sounder financial standings among the jewelers, it is yet too early to determine. However, until the time comes when a more conclusive deduction may be made, the foregoing figures may afford considerable gratification to that large number of persons—the majority of the voters in the United States—who claimed that the election of William McKinley had a most welcome corollary, namely, renewed prosperity.

To Regulate the **O**ptometry. **N**ew York Legislature enters upon its annual session. Among the many measures

that will be presented for its consideration is one entitled "An Act to Regulate the Practice of Optometry in the State of New York," the full text of which was published in THE JEWELERS' CIRCULAR of Nov. 18. The main object of the bill is to protect the public against incompetent and designing persons who may in the future attempt to traffic upon postulate skill in adapting glasses to the sight. Its passage will not interfere with the interests of those already engaged in fitting glasses to the sight, as the bill provides that all physicians and opticians now in practice shall be permitted to thus continue, because, under the existing law, both classes of men have equal rights in the premises, and because the same right was given to dental and medical practitioners who practiced prior to the enactment of the Dental and Medical laws.

The bill, if it becomes a law, will put an end to the present abuse of superficially instructing inadequately prepared persons in the science of optometry, and will encourage the incorporation and charter of a College of Optometry. In the title of the act the word optometry is used in preference to ophthalmology, as, at present, opticians are lawfully engaged in the practice of optometry without their being ophthalmologists; besides optometry is a branch of science which involves a knowledge of theoretical, practical and applied optics, and it is to compel qualification in this knowledge before one can practice as an optician that is the purpose of the act. Because of the foregoing reasons the act should be placed on the statute books of the State as soon as possible.

### New York Notes.

B. Cohen has filed a judgment for \$1,703.54 against Adolph and Henry Abrahams.

Louis Strasburger's Son & Co. have filed a judgment for \$389.12 against Wallis H. Dunham.

A judgment against the Silver Metal Mfg. Co. for \$122.98 has been filed by the Tucker & Levett & Loeb Co.

The New York Watch and Jewelry Co. have satisfied the judgment for \$252.14, entered Nov. 20 by M. L. O'Rourke.

The judgment for \$2,022.81 against Leopold Weil & Co., entered by the National Park Bank, Aug. 31, was satisfied last week.

B. T. Rees, of Rees, Zimmern & Rees, 65 Nassau St., has been appointed a grand juror for this county upon Judge J. E. Newburger's recommendation.

Judgments against S. F. Myers & Co. have been filed by W. H. Terhune, for \$10,220.87, and by A. Wallach & Co., for \$3,465.90.

Judgments against Adolph and Henry Abrahams have been filed by the German Exchange Bank for \$1,029.20 and \$7,634.81.

An order vacating with \$10 costs the attachment attained by L. Tannenbaum against Alter Gottlieb, issued Aug. 31, was signed by Judge Beekman, of the Supreme Court, Thursday.

A dispatch states that two receivers have been appointed for the Commercial Travelers' Life Association, of Syracuse, N. Y. The assets are placed at \$60,000 and the liabilities at \$100,000. The association was first organized in 1872.

Judge Pryor, of the Supreme Court, last week handed down an opinion in the suit brought by Henry Dreyfus against Chas. Seale & Co. (a corporation), for goods claimed to have been sold the company. Judge Pryor gives judgment for the plaintiff with costs.

Wm. Smith & Co., chain manufacturers, obtained from Judge Pryor, of the Supreme Court, Wednesday, an order directing Louis Clark, Jr., receiver of S. F. Myers & Co., to deliver to Smith & Co. a number of chains sent to the insolvent firm on approval.

The schedules of J. F. Stratton, manufacturer of guitars, mandolins and musical instruments, at 811 E. 9th St., show liabilities, \$74,320; nominal assets, \$14,050; actual assets, \$19,601. He owes \$36,000 in Germany, \$24,000 to Katie Sidwell, of Shohola, Pa., and \$8,000 to F. Machlin, of this city.

Judge Conlan, of the City Court, Friday, appointed H. L. Toplitz, receiver in supplementary proceedings for Adolph Zadig and Robert Palmer, composing the firm of A. Zadig & Co., dealers in jewelry and fancy goods, Third Ave. and 143d St. The appointment was made on the application of Leopold and Jeannette Kramer, judgment creditors.

Judge Pryor, of the Supreme Court, has granted Louis Clark, jr., receiver of S. F. Myers & Co. permission to sign an agreement with B. L. Strasburger, relating to certain notes made by Hy. A. Casperfeld to S. F. Myers & Co. and endorsed by the latter to Strasburger. The receiver consents that these notes may be restored to Casperfeld by Strasburger without the latter losing his claim on the receiver for S. F. Myers & Co.'s liability on the notes.

Edwin Grant House, retail jeweler, 437 Bedford Ave., Brooklyn, is being sued by A. S. Rennie, an insurance broker, in the Supreme Court, of this city, for \$20,000 for alleged alienation of the affections of the plaintiff's wife. House retaliated on Dec. 4 by serving an answer demanding damages of \$25,000 by way of counter-claim, and charging, among other things, hypnotism, conspiracy and blackmail on the part of Rennie and Mrs.

Rennie. He denies the allegations of Rennie's complaint.

An attachment for \$128.02 was issued to the sheriff Thursday against the Prentiss Clock Improvement Co., 49 Dey St., in favor of Owen Walsh. The attachment was granted by the Supreme Court on the ground that the debtor is a foreign corporation. The amount is alleged to be due since July 14 for materials supplied to the company. The action was immediately compromised and settled, and an order vacating the attachment and discontinuing the suit without costs, was entered Saturday.

A. Wittnauer has entered a judgment for \$277.06 against Wm. F. Baab.

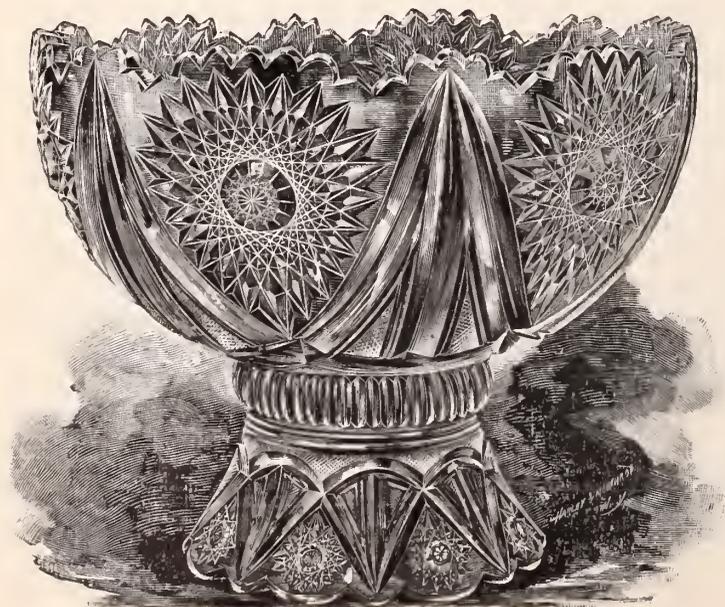
A citation has been issued to the creditors of B. Eckstein, requiring them to appear at Special Term, Part I., of the Supreme Court, Jan. 25, 1897, and show cause why the accounts of W. S. Keiley, the assignee, should not be settled.

The following firms have applied for membership in the New York Jewelers' Board of Trade: E. & J. Swigart, Cincinnati, O.; Fontnean, Cummings & Fagain, Attleboro Falls, Mass.; Totten & Sommer Co., North Attleboro, Mass.; B. F. Norris, Alister & Co., Chicago, Ill.; Simpson, Hall, Miller & Co., Chicago, Ill.

In response to a letter signed by Stern Bros. & Co., representatives of a number of diamond cutting firms met at their office, 68 Nassau St., Monday afternoon, to confer with a committee of the diamond workers. The diamond tariff question and certain changes demanded by the cutters were among the subjects discussed at the conference.

J. B. Mace, with jewelry stores in Suligent, Ala., and Fayette, Ala., has erected attractive stores and put in stocks at both places.

# DORFLINGER'S AMERICAN CUT GLASS.



## Punch Bowls

with and without base. One shape, but several cuttings.

## C. Dorflinger & Sons,

36 MURRAY STREET,  
915 BROADWAY,

New York.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at One Cent a Word, payable, strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.*

**WATCH AND CLOCKMAKER** wants position; best references; speaks English and Spanish. Address M. M., 251 Clinton St., Brooklyn, N. Y.

**JEWELER AND ENGRAVER** wants situation Jan. 1 or later. Good references from first-class houses. Address Reliable, care JEWELERS' CIRCULAR.

**WANTED.**—Position as salesman in retail or wholesale jewelry houses; moderate salary; good references; experienced. F. O. Sebring, 124 Flatbush Ave., Brooklyn, N. Y.

**YOUNG MAN**, five years' experience with large manufacturer in New York City, thoroughly acquainted with trade, desires position. Address S. E., care JEWELERS' CIRCULAR.

**A GOOD DIE SINKER**, cutter, maker, chaser, etc., acquainted with all the work in a silver or jewelry factory, wants position. Address D. C. 37, care JEWELERS' CIRCULAR.

**SALESMAN** having a good line of customers wants situation with diamond importers carrying large line of loose and mounted goods. Address Diamond Goods, care JEWELERS' CIRCULAR.

**TRAVELING SALESMAN**, well acquainted south and west, desires to make a change; gold jewelry or sterling silver preferred; best references. Address S. E. D., care JEWELERS' CIRCULAR.

**POSITION WANTED** by first-class watchmaker, clockmaker and jeweler; English; 14 years' experience; good salesman; AI reference. Address Robert Martin, 232 East 32d St., New York City.

**WATCHMAKER** wants situation; first-class in every particular; experienced in taking charge of department; highest references; will go anywhere. Address Watchmaker, care 940 West Madison St., Chicago, Ill.

**SITUATION WANTED** by a traveling salesman in Illinois, Iowa, Missouri, Nebraska, Colorado, Minnesota and Wisconsin; sterling silver line; best of references; trade assured. Address D. H. Raymond, 216 Morgan St., Elgin, Ill.

**AN EXPERIENCED TRAVELER**, commanding an excellent southern trade, desires to make a change; watches, diamonds or jewelry, either in manufacturing or jobbing line; highest references. Address E. S., care JEWELERS' CIRCULAR.

**WATCHMAKER**, single man, 6 years with last dealer, wishes permanent position. Own tools, etc.; understands French clock and jewelry repairing; sober and honest; best of references furnished. Address Frederick A. Pickett, Danbury, Conn.

**POSITION WANTED** by a thoroughly reliable man with exceptional references; have had factory experience as foreman and alloying; also office experience; useful in either place; salary moderate. Address M. J. L., care JEWELERS' CIRCULAR.

**TRAVELING SALESMAN.**—Position wanted by man of 10 years' experience on the road in clocks and silverware; have established trade in Pennsylvania, Ohio, Kentucky, Tennessee, Mississippi, Louisiana, Arkansas and Texas; best of reference. Address "C," care JEWELERS' CIRCULAR.

**WANTED.**—Position as watchmakers' assistant; fine salesman; keep stock and store in perfect order; can repair French and American clocks, and ordinary watch and jewelry repairing, and engrave coffin plates; \$10 per week; A No. 1 references. Address Richard Fay Lee, Station E., Boston, Mass.

**SALESMAN** with established trade with best retail jewelers in New England, New York, Michigan and northern Ohio, is open for engagement Jan. 1, 1897. A list of customers furnished if desired; highest reference from present employers; correspondence confidential. Address Z., care JEWELERS' CIRCULAR.

**POSITION WANTED** by an all-round business man of experience in the watch and jewelry trade; is an excellent office man and salesman, extensive traveler with exceptional acquaintance among jobbers and fine retailers, and qualified to represent manufacturers who want to sell best trade; highest references and credentials. Address "Experience," care JEWELERS' CIRCULAR.

## Help Wanted

**WANTED.**—First-class watchmaker and jeweler; steady employment; good references. Address H. F., care JEWELERS' CIRCULAR.

**WANTED.**—First-class designer and die sinker by manufacturer of sterling and plated flat ware. Address Manufacturer, care JEWELERS' CIRCULAR.

**WANTED.**—Good engraver, who can also do watch and clock repairing, to go south; good salary and references. F. & B., care JEWELERS' CIRCULAR.

**HELP WANTED.**—Watchmaker, who can also engrave; must be a good workman; can commence January 1. Address with references, Chas. S. Stiff, Little Rock, Ark.

**SALESMAN WANTED** January 1st to call on manufacturing jewelers in Providence, etc. Apply by letter to Treib Bros., importers of Precious Stones 68 Nassau Street, New York.

**IMPORTERS OF PRECIOUS STONES** and pearls want a young, energetic salesman for city and Newark; offers treated confidentially. Address N. N., 22, care JEWELERS' CIRCULAR.

**WANTED.**—Correspondent, fluent English, German and French; must be shorthand writer, and, if possible, operate typewriter; state full particulars, age, nationality, salary, etc. L. M. S., care JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELRY FACTORY** for sale; everything complete; cheap to quick buyer. Address Mountings, care JEWELERS' CIRCULAR.

**WANTED.**—Ring maker with small capital as partner with salesman having good line of customers on children's and ladies' colored stone rings. Address "V," care JEWELERS' CIRCULAR.

**FOR SALE.**—A well-established jewelry business with AI reputation; best location in Columbus, O. bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**FOR SALE.**—One of the finest jewelry stores in southeast Massachusetts; stock fresh and clean, will inventory about \$2,000; will sell cheap for cash and give the purchaser my time free till after the holidays; have other business. Address "Snap," care JEWELERS' CIRCULAR.

**FOR SALE.**—A nice jewelry business established 11 years in Delaware, 29 miles south of Wilmington; only one in town of 500 population; large country trade; invoice 1,500, together with large, double door safe and fixtures; good reasons for selling. Address Jeweler, care JEWELERS' CIRCULAR.

**FOR SALE**, in Jersey City, N. J., an old-established business in good location; stock and fixtures about \$7,000; can be reduced; will sell fixtures and safe alone, or will exchange for income property near New York with some cash; cause, retiring from business. Address AI Chance, care JEWELERS' CIRCULAR.

## To Let.

**TO LET.**—One-half of a more or less hand some office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers' Association, 146 Broadway, New York.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

**TWO ENTERPRISING SALESMEN**, well acquainted with the dry goods department store and scheme trade in Chicago, contemplate going into business there, and would like to obtain the agency on commission of a good cheap line of hollowware, flat ware, jewelry and imported cutlery. Address Salesman, 270 Garfield Ave., Chicago.

**THE "CRAFT," ADDRESSED.**—A watchmaker who has lost his eyesight and is very poor will send for \$1.00 four valuable receipts, any one of which will save many times that sum. This is a call for charity wherein the giver is blessed more than the receiver; poverty is a hard condition at best, but, added to the affliction of blindness, it is a burden indeed. Address "Jack" No. 9, Harvard Row, Cambridge, Mass.

## TO LET! Immediate Possession!

**A Large, Light Top Floor**, 42x48, at 96 and 98 Maiden Lane, suitable for manufacturing purposes, with use of 5-horse power motor, lately occupied by Messrs. Sexton Bros., a manufacturing jewelers. Suitable for

**Manufacturing Jewelers,  
Gold Pen Makers,  
Diamond Setters, etc.**

The above is offered for rent by the undersigned with the privilege, if desired, of hiring or purchasing the machinery therein, which will be sold cheap. Same can be seen at any time. All questions will be answered and rent named by

**ESTATE OF C. JOURGENSEN,  
98 Maiden Lane, New York.**

The above is a splendid location.

Also a few desirable offices and lofts to rent at 96, 98 and 100 Maiden Lane and 54 and 55 South Street.

**Sells For Established Jewelers Only.**

**MAJOR BELL, Auctioneer,**

P. O. Box, 317, New York City.

Makes a specialty of the sale of  
**WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.**

## Send for New Catalogue of 200 Books

pertaining to the Jewelry, Watchmaking, Assaying, Engraving, Optical and Kindred lines, published or for sale by the Jewelers' Circular Publishing Co. The only complete Catalogue published for these trades.

Sent Free upon Application.

**The Jewelers' Circular Pub. Co.,  
189 BROADWAY, N. Y.**

**SPECIAL  
IN  
THE JEWELERS'  
CIRCULAR  
Produce the  
results desired.**

**NOTICES**

EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, DEC. 16, 1896.

No. 20.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

Mr. Dungan, Meriden Britannia Co., has returned from an extended business trip in the far west.

George Gubbins, Courvoisier-Wilcox Mfg. Co., is teaching elocution, the occasion being the advent into the family circle of a wee bit of a cousin.

Charles J. Jacobs, of the Homan Silver Plate Co., returned Wednesday from a visit to St. Louis and Kansas City with very satisfactory results.

A. C. Becken has outgrown his present quarters and must seek new quarters, where the floor space will be commensurate with the firm's growth in business.

H. C. Rowbotham, of J. Muhr & Bro., is at the Palmer House with samples and stock of the firm's line of decorated cut glass, of which he shows many beautiful pieces.

The New Haven Clock Co. the last two weeks have been working nights in filling orders, the sales covering the entire line. They have been unable to fill their orders on their popular priced  $\frac{1}{4}$ -strike new chime clock.

M. Goldsmith, of Goldsmith Bros., spent the week east on business. The firm report receipts of old gold are booming. The refinery is running to its full capacity, and the demand for fine gold by manufacturing jewelers compelled them to extend their operations last week far into the night.

The banquet committee of the Chicago Jewelers' Association decided Friday on the Chicago Athletic Association's club house, Michigan Ave., as the place and Jan. 7, 1897, as the time for holding the Jewelers' Annual Banquet. The sub-committees are now actively engaged furthering the interest in and pleasure of the tradesmen's yearly festal night.

Louis Homan, of the Homan Silver Plate Co., last week spent a couple of days at the Chicago office with Manager Jacobs. Mr. Homan reports the factory swamped with orders and running till 10 o'clock p. m. Mr. Homan says the prospects for next year indicate a demand for better goods and more of them.

John C. Mann, for 20 years bookkeeper for Lapp & Flershem, died on the 8th inst., of rheumatism of the heart. Mr. Mann left the office Saturday night in his usual health and Monday word was received of his serious illness, ending in death the following day. Mr. Mann was a most capable bookkeeper and a man of valued qualities of both heart and mind. Deceased leaves a wife and a married daughter.

Bush & Wilkinson is the name of a firm of manufacturers' agents who formed a partnership the past week and will open salesrooms in the Masonic Temple, as soon as they have decided on the lines to be carried. Mr. Bush was a Chicago manufacturer. Mr. Wilkinson—Tom Wilkinson—is one of the best known traveling men who leave Chicago, and has spent years among the jewelry trade of the west.

"The Victor, our new Fall pattern, is meeting with marked success," says Mr. Morris, manager for C. Rogers & Bros., at their western department salesrooms, seventh floor Masonic Temple. The design is simple and pretty, parallel grooves bordering the handles, with slight scroll work at swells on sides of handles and at tips, leaving the center a bright polished surface. The wares are graceful in design and smooth in finish.

"We are pretty well cleaned out of watches," reports Manager Kettle, of the American Waltham Watch Co., "and there is a scarcity, particularly in ladies' line, of which none are left. A remarkable feature is that the pressing demand is for the higher grades and not for the cheaper ones. We have advanced prices twice since McKinley's election, an advance of from  $7\frac{1}{2}$  to 25 per cent. on our most important lines and we can't make enough to supply the demand." Prices of watches have fallen for a score of years, due to improved machinery and methods of manufacture. It is believed the present advance is the first in the history of the trade for a generation past. A rising market in watches, as in grain or provisions, is productive of increased sales, and heralds a new activity in the watch industry.

### Cincinnati.

Quite a number of the retail trade were in town last week buying goods. Among them

were: J. Jones, Lexington; J. Bavard, New Castle, Ky.; Chas. Sieglitz, Vevay, Ind.; A. W. Romanwaven, Oldenburg, Ind.; Spencer & Co., Richmond, Ind.; L. Arzeno, Georgetown; Joseph Embry, Richwood, O.; J. M. Embry, North Lewisberg, O.

Albert Bros. are having a large sale in clocks and novelties, of which they have the largest stock in the city.

The Homan Silver Plate Co. have been working day and night and will do so up to Christmas in order to fill their orders. The Jos. Noterman Co. are also working a full force up to 9 o'clock every night. It is surprising how many diamonds are mounted to order by this firm in one week. The Queen City Watch Case Co. will be busy on special work up to Christmas. They received an order last week for several diamond decorated cases for a special movement. This is the kind of work for which they are especially fitted and which they solicit.

Charles Frey, a Spring Grove Ave. jeweler, has skipped out with his stock and leaves a number of creditors. His not opening his store last Monday caused comment, and when it was not opened Tuesday and Wednesday the news got out, and several constables effected an entrance to find the bird flown with everything. It was rumored that he owed Oskamp, Nolting & Co. \$500, but Mr. Nolting denies this, and said he was a customer, but he paid cash for everything. He took watches and jewelry left for repairs. The police are looking in the pawnshops for the jewelry. Goldberg Bros. are also reported to be interested for a small amount.

The Cincinnati jewelers are especially alive this year, and have made their places bowers of beauty. The most enticing items are displayed. Oskamp, Nolting & Co., in their Vine St. window, have a miniature grotto in black and silver with tiny skeletons carrying diamond rings. Their 5th St. windows are in white and green and black. Loring Andrews & Co. have beautiful windows. Besides the magnificent silver pieces they show, they add fine porcelains, and in one window display unique mugs and tobacco jars in college colors. The Duhme windows are always marvels of beauty, and this year hold their former prestige. Their Rookwood display is gorgeous.

**Detroit.**

L. F. Limpert, Sheboygan, Mich., has returned to his old location at Ann Arbor, Mich.

The jewelry store of J. J. Sibbald, Sault de Ste. Marie, Mich., was closed last week on an execution.

Thieves last week stole a quantity of jewelry from a show-case in the store of Clapp & Weber, 518 Gratiot Ave.

The jewelry store of O. Davis, Battle Creek, Mich., was broken into recently, and a number of clocks and jewelry stolen.

O. W. Hill, traveling representative of Roehm & Son in the south and west, has returned to assist in the holiday work.

L. P. Durkee, formerly with Wright, Kay & Co., and W. F. Blythe, formerly with Roehm & Son, last week entered the employ of Traub Brothers.

W. B. Nicholls, jeweler, Dowagiac, Mich., has traded his stock to Henry A. Byers, Decatur, for 10 acres of land, a saw-mill and a threshing machine.

Frederick Rolshoven last week received a cablegram from his son Jules, the artist, stating that the latter's wife had died in London, Eng., of pneumonia. Mrs. Rolshoven was a daughter of Chickering, the piano manufacturer.

Harry Lockwood, concerned with Ollie Lemming in the burglary of Al. Schaub's jewelry store, 105 Gratiot Ave., was last week re-arrested on a capias. He was out on bail and heard of the arrest of Lemming. He was about to leave town when detained.

The holiday trade opened up a few days earlier here this season than last year, and retail dealers say a comparison with the same period last year is very favorable. The stores are well filled with customers and the demand is for a better class of goods than formerly. Among the Michigan buyers here last week were: George Chappell, Howell; George Chambers, Mount Clemens; C. E. Montford, Utica, and C. E. Baxter, Birmingham.

**Pacific Coast Notes.**

J. S. Baker is settled in his new quarters in Riverside, Cal.

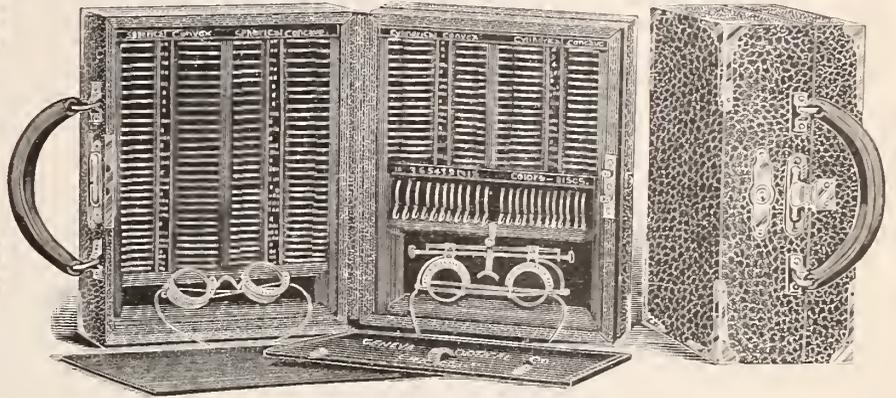
M. H. Osgood, San Jose, began an auction sale at his place last week.

Harry Frutig is gradually getting his new store in Gilroy, Cal., into shape.

The new town clock for Santa Barbara has arrived from the Seth Thomas Clock Co. It will be placed in the Fithian Block and is said to be the finest clock in the west.

# Geneva Optical Co.,

67 Washington St., Chicago, Ill.



Nos. 1045D, 1045E and 1049L, 1049M.

PATENT APPLIED FOR.

The popularity of our Folding Trial Cases having lenses  $1\frac{1}{8}$  inch in diameter led us to construct a compact Folding Case to contain only those lenses from .25D to 20.D necessary for accurate work. The Cases Nos. 1045E, 1049M, are  $9 \times 7\frac{1}{2} \times 4$  inches, outside measure, covered with seal grain leather with handle and trimmings as shown in cut.

Lenses mounted in heavy gold and nickel plated rim + and — signs with numbers in Dioptries stamped in handles. Jointed on span rings at same price.

The case contains the following lenses :

- |   |  |
|---|--|
| 23 pairs each + and — spherical lenses.   | 1 opaque disc.                               |
| 16 pairs each + and — cylindrical lenses. | 1 half opaque disc.                          |
| 10 prisms $\frac{1}{2}$ to $10^\circ$ .   | 3 smoked discs shades, 1, 3 and 5.           |
| 1 Maddox muscle test.                     | 1 pin hole, 1 stenoptic and 1 solid disc.    |
| 1 Ridgway muscle test.                    | 1 graduated trial frame Nos. 1055D or 1055E. |
| 1 Ridgway chromatic test.                 | 1 Fairie trial frame Nos. 1050D or 1050E.    |

The spherical lenses are assorted by .25D from .25 to 3.50 by .50D to 7.00 by 1D to 11. 13. 16. and 20.

The cylindrical lenses are assorted by .25D from .25 to 3.50 by .50D to 6.00.

No. 1045.D. Silk Velvet Lining. Style D rims, $1\frac{1}{4}$ inch.....	Price, }	<b>\$62 00</b>
No. 1045.E. " " " E rims, $1\frac{1}{8}$ inch.....	Price, }	
No. 1049.L. Velvet Lining, Style L rims, $1\frac{1}{4}$ inch.....	Price, }	<b>\$53 00</b>
No. 1049.M. " " " M rims, $1\frac{1}{8}$ inch.....	Price, }	

— NEW CATALOGUE NOW READY. —

**ANY BOOK** pertaining to the Jewelry, Horological, Optical or kindred Trades can be obtained through the Jewelers' Circular Publishing Co., 189 B'way, N. Y. Send for new catalogue, just issued. It is free.

# TOWLE MANUFACTURING COMPANY,

## SILVERSMITHS.

NEWBURYPORT,  
MASS.

CHICAGO.

JEWELERS ONLY.



# Colonial.



Ed. N. Radke, San Francisco, has taken charge of the Frank Golden jewelry establishment, Nevada City, Cal.

The Supreme Court of Oregon has affirmed judgment in the case of R. Wallace & Sons Mfg. Co. vs. Empire Jewelry Co., Portland, appellant, appealed from Pierce County.

Arthur Jack, arrested for burglarizing Harry Heerd's jewelry store, Salinas, Cal., pleaded guilty in the Superior Court and was sentenced to two years and six months in San Quentin.

Miss Nellie Heath, aged 18 years, daughter of J. R. Heath, a jeweler, Sacramento, Cal., retired to her room on the evening of Dec. 3, and killed herself by firing a bullet into her heart. She was permanently crippled and had to use crutches, and it is supposed she became despondent and was suddenly seized by the impulse to end her life. The girl had never hinted at suicide.

A daylight robbery of diamonds took place Dec. 1 from the store of W. B. Greenbaum, Oakland. He was at lunch, the store being in charge R. King, a watchmaker. A colored man about 30 years of age entered and asked to be shown some diamond rings. He had been there several days previously and talked about the diamonds and said his name was Watson. He called again Dec. 1 and after he had left, a large solitaire and a cluster ring were missing.

### Rockford.

G. E. Knight, formerly secretary of the Rockford Watch Co., is president of the Star Accident Insurance Co., of Chicago.

The stock of the Freeport Nickel Plating



**JOHN F. TURNER,**  
Jewelers' Auctioneer,  
126 STATE ST., CHICAGO, ILL.

Write for Particulars.

**PARSONS & SCHOOL**

—FOR—

**WATCHMAKERS,**

PEORIA, ILL.

Send for Circular and Terms.

**PARSONS & CO.**

Co., who recently failed, has been purchased by L. L. Munn, Sr., and J. H. Snyder, of that city, for \$17,000.

### San Francisco.

Sam Bonkofsky, Oakland, is holding an auction sale.

George D. Lunt, of the Towle Mfg. Co., Newburyport, Mass., is traveling on the coast. He expects to be here until Christmas.

E. V. Saunders, of A. I. Hall & Sons, has returned from his trip through the Bay counties. The Hall force is now working nights.

Shreve & Co. are displaying the Shreve trophy to be awarded at the races of the Pacific Coast Jockey Club on New Year's Day. It is an elegant cut glass punch bowl of generous proportions, with a rim of burnished silver.

John Serex has resigned his position as San Francisco manager of Jos. Fahys & Co., and has gone to Arizona to spend the Winter for his health. He was very popular here and his numerous friends hope that his trip will benefit him.

Among the country members of the trade who visited the city recently on business and pleasure were: C. J. Noack, Sacramento; Charles Daunt and wife, Modesto; Ed. Praet, of Keller & Praet, Woodland; H. D. Burroughs, Chico; Oscar Fromer, Livermore; C. H. Leggett, Merced; L. H. Dewet, Yreka; and Charles Bartlett, Ventura.

Arthur Heine, of Phelps & Adams, though late in reaching the mountain districts, did a fair business and reports that those who preceded him secured some good orders. Mr. Heine says that the season's business will not come up to that of last year. There is so much cheap silver goods such as pen holders, nail files, button hooks, etc., and cheap toilet articles demanded by the customers, that fancy goods do not sell.

### Minneapolis and St. Paul.

Emil Geist, St. Paul, has given a real estate mortgage for \$235.

Harry Aicher, of Aicher Brothers, Minneapolis, returned from his last trip for the season last week and reports satisfactory trade.

The sales are running mostly to staples. Watches and clocks are in good demand. Silverware and novelties are not moving nearly as fast as last season. Collections are fair.

Out-of-town jewelers visiting the Twin Cities on business the past week were: E. J. Swedlund, Atwater, Minn.; W. F. Rust, Milbank, S. Dak.; A. J. Arneson, Wegdahl, Minn.; B. E. Grinnell, Hammond, Wis.; C. L. Eeberg, Red Wing, Minn.; F. F. Biglow,

New Richmond, Wis.; N. Block, New Germany, Minn.

### Indianapolis.

C. M. Hunnicutt, Rockville, Ind., has returned from a purchasing trip to Chicago.

J. C. Sipe has commenced to drill for gas on the "Newport" property, which he leased some weeks ago.

Ed. H. Hollis, of C. J. Hollis & Son, Indianapolis, will represent a Chicago house on the road after the first of the year.

W. H. Craft, who has been very ill with inflammatory rheumatism for several weeks, is beginning to show signs of improvement.

Buyers in town last week included: Allen & Co., Hagerstown, Ind.; J. W. Hudson, Fortville, Ind.; L. J. Savage, Macy, Ind., and L. J. Small, Carmel, Ind.

"The button-hole watch," displayed in H. C. Comstock's window, has attracted much attention. It remains to be seen if the button-watch will fill the hole so recently occupied by campaign buttons.

There has been some rivalry between W. T. Marcy and "The White Topaz Palace" which has temporarily rented the adjoining store-room. "The Palace" has a window full of white imitation stones mounted in rings, studs and scarfpins, selling for \$1. Mr. Marcy shows some in his window marked: "See Our White Topaz, 75c."

### Kansas City.

TRADE CONDITIONS.

Every retail jeweler in the city, without exception, reports business about 50 per cent. better than last year at this time. Holiday trade opened up late, but made up for the lateness when started. There seems to be a general demand for the more expensive articles, and there have been more diamonds sold or contracted for in the past two weeks than in the past year. The manufacturers are rushed and have all they can do to keep ahead of orders.

Fire at Weston, Mo., totally destroyed the jewelry store of M. V. Schindler. There was no insurance on building or stock.

M. Benjamin, who has been on a western trip for some weeks, returned last week with encouraging reports from trade in that locality.

The remaining stock at 908 Walnut St., recently owned by H. Oppenheimer, is being sold at public auction, and will continue to be sold until entirely disposed of.

The out-of-town buyers here last week were: C. A. Clement, Springfield, Mo.; Chas. E. Wardin, Topeka, Kan.; J.

L. BLESCH, Secretary.

C. A. РЕПЛЕ, Manager.

H. DUNWOODIE, Treasurer.

Manufacturers of

**HIGH GRADE GOLD AND SILVER WATCH CASES.**

REPAIRERS AND RECONSTRUCTORS.

**THE QUEEN CITY WATCH CASE MFG. CO.,**

**123 East Fourth Street, (Keck Building) Cincinnati, Ohio.**

We are prepared to fill your order for any style of Special Watch Cases. Quality and Workmanship guaranteed. Send your Watch Case Repairs, Alterations, etc., to Headquarters. Our Repairing Department is unsurpassed. Our Aim, Best Satisfaction in the Shortest Time. Give us a Trial.

A. Hart, Oskaloosa, Kan.; H. D. Burdick Nortonville, Kan.; J. B. Lowe, Independence, Mo.; L. D. Willitt, Olathe, Kan.; A. M. Woolard, Olathe, Kan.; J. E. Mitchell, Fort Worth, Tex.; W. W. Whitesides, Liberty, Mo.; S. W. Belt, Columbus, Kan.; E. H. Tipton, Ottawa, Kan.; J. Essig, Plattsburg, Mo.; Sol. Marks, Lawrence, Kan.; W. T. Brown, Nickerson, Kan.

The Oppenheimer Jewelry Co., of Kansas City, recently incorporated, have a capital stock of \$10,000; incorporators, B. B. Taffe, I. Rider and H. Oppenheimer.

### Columbus, O.

F. F. Bonnet has put on three additional salesmen for the holiday rush.

W. H. Grosbeck, Plain City, O., was in town last week laying in a large stock of holiday goods.

The New Columbus Watch Co. are putting out some very handsome movements and are pushing their sale.

E. M. Blauvelt is closing out his stock at auction. Col. Frank Winchell, of New York, is conducting the sale.

The building where D. L. Auld, manufacturing jeweler, is located, which was recently damaged by fire, is being rebuilt. Mr. Auld has not decided yet whether he will remain in his old quarters or not.

The thief who picked up M. Klipper's sample case at the Union station, a few days ago has not been apprehended. As he put the goods where they would be returned, the officers have not made much of an effort to find him.

Barnitz & Nunnemacher have decided to dissolve partnership and are closing out their stock. Mr. Barnitz said to a CIRCULAR representative that they had not decided as yet what they would do, but that the business would be continued by one or the other of the firm.

C. E. Radebaugh, 605 N. High St., has been making some extensive improvements in his storeroom. He has put in a long cherry wal case and a number of pretty counter cases. Besides these he has ordered a long work bench and optical cabinet combined at which three persons can work. He has employed two additional watchmakers and is now prepared to do an extensive business.

The holiday trade is showing up. In his rounds last week THE CIRCULAR representative found crowds in every store. The salesmen were all busy. People are not only looking at goods now, but they are buying. All dealers say the last few days have been the best they have known for four years. They anticipate a still better trade as Christmas approaches, and feel that they will be able to dispose of the large stock of special goods they have placed upon their shelves for the holiday trade.

Judgment for \$40 has been entered against Morehous & McBride, Fort Worth, Tex.

J. B. Gaylord, Tecumseh, Okla., has given a realty mortgage for \$300.

Warrington & Cockrill Bros. have sold out their business in Jefferson, Ia.

### Canada and the Provinces.

J. T. Manier, Coldwater, Ont., has assigned to R. Montgomery.

A. Ross, jeweler, Palmerston, Ont., has sold out to S. Flenty.

J. M. Beatler, Stratford, Ont., is recommencing business.

T. H. Gunning has taken out a Canadian patent for a sleeve link.

A. McMillan, Ottawa, announces that he will retire from business.

Fieldhouse & Adams, fancy goods, Nerpaw, have dissolved partnership.

Geo. L. Flower, fancy goods, has commenced business in Belleville, Ont.

L. Auerbach & Co., importers of cutlery, etc., Montreal, have been burnt out.

E. M. Blakely, jeweler, Wellington, Ont., has added grocery stock to his business.

P. B. Crews, Clinton, Ont., has his new jewelry store fitted and ready for business.

Michael Bros., jewelers, opticians, etc., Toronto, have advertised their stock for sale by auction.

Fred. W. Drake, Halifax, has given a bill of sale on his house furniture and tools; amount, \$500.

James McDougall, jeweler of Richibucto, N. B., has returned to his home from the United States.

D. Kerr, jeweler, Cowansville, has fitted up an optician's parlor in the rear of his handsome store.

W. A. Laskey, Toronto, has taken charge of Walton's watchmaking and jewelry establishment, Paris, Ont.

Adolphe Aron, jewelry and small ware, Montreal, is offering to compromise at 35 cents on the dollar cash.

William H. Wyatt, fancy goods, G. derich, Ont., has given a chattel mortgage to J. C. Woods; amount, \$2,000.

Jos. H. Dubois, fancy goods, Montreal, has assigned to C. Deemarteau. The liabilities are not expected to be large.

George W. Sharp, watch case springer, Toronto Junction, has given a chattel mortgage, value \$100, to C. A. Ryerson.

J. T. Mainer, Coldwater, Ont., has assigned to R. H. Montgomery, Orillia. A meeting of creditors took place on the 14th inst.

Maria Amanda Coderre, wife of Napoleon Leclerc, is registered proprietress of the firm of Napoleon Leclerc & Co., jewelers, Montreal.

The mortgagees have taken possession of the stock of L. B. Blasdel, Winnipeg. A year ago he claimed to have a surplus of \$4,400.

G. W. Swatman, Amprior, Ont., whose insolvency was noted Nov. 25, is reported to have compromised at 40 cents on the dollar several years ago.

Among provincial buyers in Toronto last week were: M. Forhan, Owen Sound; I. W. Stacey, Smith's Falls; W. T. Maybee, St. Catharines; T. M. Ferguson, Niagara; M. Clark, Tweed.

Lefort & Cie, fancy goods, Montreal, have registered a partnership composed of Louis Adwin Lefort as general partner, and Philias Vanier as special partner for \$1,000 until Nov. 26, 1901.

Charles Stark, Toronto; Chas. Green, representing Simpson, Hall, Miller & Co.; Frank Stanley, representing P. W. Ellis & Co., Toronto, were in North Sydney, Cape Breton, recently.

Robert Wylie, with the Meriden Britannia Co., Hamilton, has returned from a trip to the Pacific Coast. He has secured a controlling interest in two gold mines in Rossland, and has brought a valise full of valuable specimens of ore.

A regular curiosity in the shape of a small wooden clock is to be seen hanging up in the Russell House, Smith's Falls, Ont. It was made by Tom Marks, in odd moments, during the past year. It has not the ordinary pendulum, but an oscillating device on top which serves the same purpose.

The report of the Trade and Commerce Department, of Canada, for the quarter ending Sept. 30, 1896, is just to hand. Compared with the same quarter last year, the imports of "jewelry, watches and manufactures of gold and silver" show a decrease of nearly \$50,000, the exact figures being, 1895, \$230,536; 1896, \$181,513.

Mr. Comstock, a member of the U. S. Special Treasury Committee on customs matters, on Monday, Dec. 7, was in Montreal to investigate the extent to which packages of merchandise from point to point in the States are shipped through Canada. It is understood that he will endeavor to get the railways to furnish the United States Government with statistics affecting this matter.

The president of the Montreal Board of Trade received a telegram from the Minister of Finance last week, appointing Wednesday Dec. 16, for the first meeting of the Tariff Commissioners in Montreal. The commission will continue to sit until Saturday if necessary. As the jewelry and watchmaking interests in Montreal are by no means unanimous, the discussion promises to be of lively interest to the many firms in the United States who are doing business in the Dominion.

The demand for watches caused by the order of the Canadian Pacific Railway authorities to their employes to provide themselves with those of a certain grade has been of very little advantage to any branch of the trade. Competition among jobbers in the "C. P. R. special" grade has been so intense that finally the Hamilton firm of Levy Bros. Co. capped the climax by offering them to the trade at cost. The same spirit prevails among the retailers who are disposing of them at little or no profit.

Trade in Toronto is exceedingly lively. Buyers are largely demanding a better grade of goods than last year. Silver novelties and diamonds are much in requisition, and ebony toilet goods are going off well. One dealer reports a run on pearls, the great increase in the price of half-pearls in Europe not having as yet affected the trade in mounted goods in Canada. Solid silver tableware in enameled designs is also in requisition. Dealers are generally jubilant over the prospect of a very brisk and remunerative holiday season.

**W**  
**A**  
**T**  
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**H**

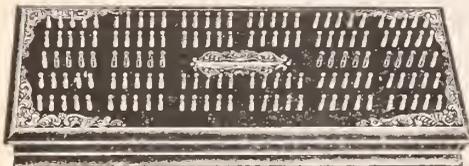
**GOLD FILLED**

*Fahys* | 4K  
**MONARCH**

**C**  
**A**  
**S**  
**E**  
**S**

THE PERFECTION  
"PULL UP"

**CRIBBAGE BOARD**  
AND GENERAL  
GAME COUNTER.



The "PULL UP" is the best Cribbage Board on the market and is equally desirable for all games requiring a high count, as Pinochle, Bezique, etc., etc. When once seen players will use no other counter.

It is very suitable for presents and prizes, is made in ebony finish or real Burmah mahogany and has fine Sterling trimmings.

Retails at \$5.00 and pays good profit.  
Manufactured by the Specialty Co., Cortland, N.Y.

**J. T. SCOTT & CO.,**  
GENERAL AGENTS,  
4 MAIDEN LANE, - - NEW YORK

**IF** you are in want of someone to make any special thing in the jewelry finding line, why not consult G. W. Dover and let him name you a price for the production of the article?

**IF** you have an exclusive design and wish someone to make it for you, why not send it to me and let me make it for you? I can make the tools and produce any article in the jewelry business. I carry a full line of jewel settings for the medium grade of articles in jewelry, ornaments for picture frame houses, cane heads, link button fronts, and hundreds of other articles.

**GEO. W. DOVER,**  
JEWELERS' FINDINGS. 235 Eddy St., Providence, R. I.

Headquarters for Up-to-Date



**NOVELTIES,**  
IN TORTOISE SHELL  
Combs, Pins, &c.  
Providence Shell Works,  
PROVIDENCE, - R. I.

**JACOT & SON,**  
Importers and Manufacturers of  
**Musical Boxes,**  
39 Union Square, New York.

**A. J. COMRIE,**  
AUCTIONEER,  
22 John St., N. Y.

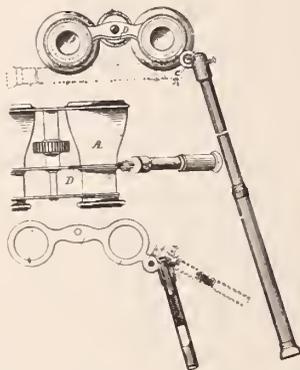
SPECIAL SALESMAN OF WATCHES, DIAMONDS  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS.

FOR RELIABLE OPTICAL & WORK  
SEND TO  
**JOS. FRIEDLANDER & BRO.,**  
OPTICAL LENS GRINDERS,  
9 MAIDEN LANE, - - NEW YORK.  
SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET.

**The Latest Patents.**

ISSUE OF DECEMBER 8, 1896.

**572,510. OPERA GLASSES.** FRANCIS A. HARDY, Evanston, Ill.—Filed Apr. 7, 1896. Serial No. 585,496. No model.



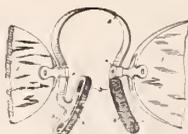
The combination with an opera-glass having an ear projecting downward from the right-hand ring of the intermediate cross-bar and lying in the plane thereof, of a handle hinge jointed to said ear and adapted to fold against the under side of the glass, and means for locking the handle and glass when brought to the relative positions necessary for use.

**572,617. OPERA GLASS SHIELD.** SABINA HEYN, Omaha, Neb.—Filed Sept. 10, 1894. Renewed Apr. 11, 1896. Serial No. 587,234. No model.



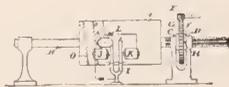
The combination with an opera-glass of a shield comprising a spring-strap D having the central spring-bow E and terminating in outwardly-extending dished integral eye shades F formed to partly encompass the lens-holders B of said opera-glass, said shield being removably held upon said opera-glass.

**572,670. EYEGLASSES AND SPECTACLES.** WILLIAM BAUSCH, Rochester, N. Y., assignor to the Bausch & Lomb Optical Co., same place.—Filed Aug. 1, 1896. Serial No. 601,348. No model.



A nose-piece for eyeglasses embodying a supporting-plate and a covering of woven netting or gauze adapted to contact with the nose of the wearer.

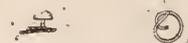
**572,699. CHRONOMETRIC APPARATUS.** BEVERLY W. DENN, U. S. Army.—Filed Jan. 25, 1892. Serial No. 419,136. No model.



The combination with a photographic receiver of means indicating thereon absolute divisions of time such as are made by a vibrating body, and a recording apparatus consisting of a tube, electric terminals therein in connection with secondaries of an induction-coil, and circuit-controllers corresponding to the beginning and end of an interval of time to be measured, whereby an electric spark is produced in said recording apparatus at the said periods.

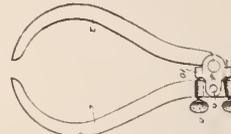
**572,865. DETACHABLE FASTENINGS.** EVERETT D. CHADWICK, Boston, Mass.—Filed Feb. 19, 1896. Serial No. 579,882. No model.

A detachable fastening for shirt-studs and similar articles, consisting of a shank 3 prolonged to form a flat coil 2 disposed substantially at right angles to the



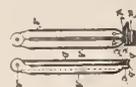
said shank and having its free end 5 arranged to normally lie across a portion of the said coil 2 and project slightly beyond the same.

**572,827. CALIPERS.** AUGUST F. RADANT.



Wausan, Wis.—Filed June 15, 1896. Serial No. 595,586. No model.

**572,931. POCKET-BOOK FRAME AND CATCH.** GEORGE HAVELL, Newark, N. J., assignor to the Havell Manufacturing Co., same



place.—Filed April 17, 1896. Serial No. 587,908. No model.

**DESIGN 26,375. BADGE.** FREDERICK M. OEHLEY,



Yonkers, N. Y.—Filed Sept. 18, 1896. Serial No. 506,305. Term of patent 3 1/2 years.

**DESIGN 26,376. BADGE.** RICHARD FRENCH STONE,



Indianapolis, Ind.—Filed March 2, 1896. Serial No. 581,587. Term of patent 3 1/2 years.

**TRADEMARK 29,246. WATCHES, MOVEMENTS AND PARTS OF WATCHES.** AMERICAN WALTHAM WATCH CO., Boston and Waltham, Mass.—Filed Nov. 6, 1896.

**MAXIM**

Essential feature.—The word "MAXIM." Used since Oct. 14, 1896.

"Don't be caught napping. Holiday present giving is born and bred in the American people, and they will want lots of them, so be prepared to supply them by having a good stock." Thus say Lapp & Flershem, Chicago, in presenting their latest circular to the trade, circular No. 828. The work contains illustrations and prices of such articles as are specially desirable for holiday gift giving, and includes toilet wares, silver mounted pipes, silver plated hollow and flat wares, silver novelties, fancy clocks, spectacles and gold chains. The circular gives net prices, and is sent in sealed envelope to any reputable jeweler.

Fire and water early last Wednesday morning damaged the building on the corner of Washington and Norman Sts., Salem, Mass., occupied by John T. Hurley, jeweler, and half a dozen smaller firms. The fire started in the third story from a defective flue, and owing to the dangerous locality a general alarm was ordered soon after the fire was discovered. The total loss is about \$5,000.

## Queries by Circular Readers.

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department

NEW YORK, Dec. 9, 1896.

Editor of THE JEWELERS' CIRCULAR:—

Would a pendulum, after having been set going on our globe, oscillate for eternity, if it were possible to comply with two conditions, viz., to let it swing in a perfect vacuum, and, next, to use a suspension which causes no friction? Yours truly, A. Z.

**ANSWER:**—THE CIRCULAR thinks that a pendulum upon our earth to oscillate for eternity—no matter whether in an absolute vacuum and without loss of energy by friction in the suspension—can never be possible. A "sufficiently long pendulum" upon our earth would oscillate of itself, in consequence of the rotation of our planet, even without vacuum and loss of energy. Although it may not swing for eternity, at any rate it would do so for untold millions of years. The oscillation of the pendulum would diminish according to well determined natural laws, with the lessening of the rotating velocity of our planet. But when our planet has arrived at a state in which it will occupy an entirely different place in our planetary system, or when our atmosphere has disappeared gradually—become concreted into rock—then no organic being will any longer inhabit our mother earth. An eternity upon this globe is therefore out of the question, and an eternally swinging pendulum is still more so; nevertheless, the oscillation may continue for an untold number of years, according to the above mentioned natural laws, until all energy has ceased—and what, then?

MADISON, N. J., Dec. 5, 1896.

Editor of THE JEWELERS' CIRCULAR:—

I have seen a wooden clock, imitation of the first clock made in Germany. Could you tell me if they can be bought in this country, and what, about, will be the price of it? It had the figures 1492 on dial. Yours respectfully

C. SCHEUERMANN.

**ANSWER:**—We infer correspondent refers to the Columbus clock, produced as a souvenir during the World's Columbian Exposition. It is claimed to be an authentic reproduction of the first clock ever made. It had the date "Anno 1492" on the dial. The manufacturers of the clock were the Bostwick & Burgess Mfg. Co., Norwalk, O., and it was sold at \$1 each, we think.

LOUISVILLE, KY., Dec. 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

Would you please send us correct address of the Courvoisier-Wilcox Mfg. Co.

Mrs. K. Boegerhausen.

**ANSWER:**—The address of the factory of the Courvoisier-Wilcox Mfg. Co. is Sixth Ave. and 13th St., Newark, N. J.; the New York office is at 21-23 Maiden Lane.

MUNCIE, Ind., Dec. 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

Please give me the names of firms manufacturing

silverware in Rochester, N. Y., and greatly oblige.

Yours truly,

E. F. Tyler

**ANSWER:**—The only firm of manufacturers of silverware in Rochester, N. Y., are the Vanburgh Silver Plate Co., Graves St.

HORNELLSVILLE, N. Y., Dec. 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

Can you give me the address of the Silver Plate Cutlery Co.; if so, please send it to me as soon as possible and oblige.

Yours, &c.,

G. A. Waldorf.

**ANSWER:**—The address of the Silver Plate Cutlery Co. is Derby, Conn.

## Connecticut.

George E. Flint, assistant treasurer of the Wilcox Silver Plate Co., Meriden, stated positively last week that he had not at any time been in the Fifth Ward race for alderman, and would not be a candidate, under any circumstances.

Plans have been finished for an addition to the Simpson Nickel Co. factory, Wallingford. For the present the addition will be one story in height, but so arranged that three stories may be added later.

A. R. Wisley, the Ansonia jeweler, has decided to close out his stock of goods and give up that portion of his business.

The case of the Waterbury Clock Co. vs. Albert A. Irion was tried before the Superior Court with Judge Elmer on the bench last week. Mr. Irion owns land on both sides of Great Brook from Cherry St. for about 100 feet northerly. He claims therefore to own the bed of the brook. The Clock Co. hold a deed of the bed of the brook which they claim is valid. Some time ago Mr. Irion began to cover over the brook with planks where it runs through his land. The Clock Co. opposed this as it would prevent free access to the brook to clean it out. They finally stopped Mr. Irion with a suit from covering it over any further. Judge Elmer took the papers in the case and reserved his decision.

## Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held Dec. 4. There were present: President Hayes, Vice-Presidents Greason and Bardel, Chairman Van Deventer, Messrs. Street, Beacham and Karsch and L. Stevens, Jr., secretary.

Six requests for change of beneficiary were received and, upon motion, granted, and the following applicants were admitted to membership:

S. McMurtrie, Scranton, Pa., recommended by L. Orchard and H. A. Connell; H. J. Riles, Palatka, Fla., recommended by H. H. Kayton and L. Stevens, Jr. The next meeting will be held Jan. 8, 1897.

Black monkey skin bags with gold or silver mounts are the latest thing out for shoppers.

A diamond solitaire is the popular gem for an engagement ring, but the English fashion of employing a ruby for the purpose is gaining ground here.

## Workshop Notes.

**To Lay a Balance-Spring.**—Many a watchmaker has lost his patience when laying a balance-spring—a piece of work generally done upon a sheet of white paper. The shadow of the spring will hereby be invariably right underneath the spring and assist in confusing the watchmaker. A far better plan is to take a flat watch glass and lay the spring upon this. The shadow will hereby fall to one side, and the contours of the spring will be clearly visible. I have used this method for some time, and am fully satisfied with it.

**Duplex Into Beat.**—A duplex may be gotten into beat by noticing, when the balance is at rest, that the notch in the ruby is about half-way between the line of centers and the locking-tooth. I say about half-way between, because the duplex, like all other escapements, varies considerably in construction; but this rule is near enough for most kinds, as the operator may soon tell by listening closely to the ticking of the watch and altering the balance-spring either way. When the balance is started from its rest it will have to move about 10 degrees before the locking-tooth is brought into action.

**Old Silvering.**—To imitate old artistic productions made of solid silver, the groundwork and hollow portions not subject to friction are covered with a blackish red earthy coat, the parts in relief remaining with a bright lead luster. Mix a paste of finely powdered plumbago with essence of turpentine, to which a small portion of red ochre may be added to imitate the copper tinge of certain old silverware; smear this over every part of the article. After drying, gently rub with a soft brush; the reliefs are set off by cleaning with a rag dipped in spirits of wine. To give the old silver tinge to small articles, such as buttons and rings, throw them into the above paste, rub in a bag with a large quantity of dry box-wood sawdust until the desired shade is obtained.

**To Select a Balance-Spring.**—Many workmen do not use the gauge when selecting a balance spring. They pick out one the coils of which have the proper width and openness, or distance apart, spring the center coil over the balance collet, clasp with the tweezers the coil which would naturally fall between the pins of the regulator if pinned in the watch, then raising the tweezers till the balance pivots rest only lightly on some hard surface, say the top of a watch crystal, the balance is caused to vibrate, and the vibrations are counted for one minute or half a minute. The spring is of course so held as to keep the balance level while vibrating. The number of vibrations is known for the common kinds of watches, or is easily found in any special case by counting the teeth and leaves of the train, calculating for the escapement, etc. If the vibrations of the spring on trial are but a few more or less than desired, it can be corrected by clasp the spring a little to one side or the other, to lengthen or shorten it. But if there is a difference of quite a number of vibrations, it is better to select another spring.

## Pittsburgh.

John Zugschwert, Carnegie, Pa., is lying dangerously ill at his home.

Schmidt & Langendorf is the name of a new firm recently starting in business in Mt. Pleasant, Pa.

News was received in the city of the serious illness of Frank Marshall, a well known buyer from Derry Station, Pa.

Mr. Wheat, until lately of the Dillon, Wheat & Hancher Co., Wheeling, W. Va., is now with Hardy & Hayes, Fifth Ave.

Early on the evening of Dec. 7, two men carrying revolvers, entered the jewelry store of G. W. Landis, Newville, Pa., and pointing them at Mrs. Landis and son, robbed the store of 18 gold watches and other jewelry. One of the men is said to be colored. The police are on their track.

M. M. Henry, the McKeesport jeweler, who suddenly disappeared from that city several months ago, and who was recently located in Chicago, returned last week to McKeesport. Mr. Henry claims to have been in London, Cape Town, San Francisco and other cities. He says he is agent for a San Francisco gold mining company.

C. T. Gillis and A. W. Crossley, the Adams Express employes arrested several weeks ago for robbing packages, several of which belonged to jewelers here, were tried on Saturday last, and pleaded guilty to all the indictments against them. The value of the goods taken aggregated \$1,300, and included diamonds belonging to Hardy & Hayes, Frank Land and other jewelers. Part of the stolen property was recovered through information from the defendants, which fact mitigated their sentence, which was concurrently for two years each, on each of the five indictments.

The sympathy of the jewelers of this city is extended to the family of E. J. Bubb, the prominent manufacturing jeweler. Mrs. Bubb died about two weeks ago at the family residence in Fremont St., Allegheny City, while Mr. Bubb lay ill with fever in the same house, and George, a son, still in ignorance of his mother's death, has been ill at the Allegheny Hospital for many weeks. E. J. Bubb, Jr., returned last week from Cape Town, Africa, knowing that his mother was ill, but little dreaming of the sad state of affairs at home. Mr. Bubb will return to his jewelry business in Cape Town, as soon as his father's health will permit.

Visitors from out-of-town during the week ended were: A. A. Poole, Washington, Pa.; R. Merrill, Jeannette, Pa.; A. V. Johnson, Evans City, Pa.; J. W. Caler, Beaver, Pa.; E. H. Shafer, Beaver Falls, Pa.; L. C. Brehm, West Newton, Pa.; G. W. Schmidt, McDonald, Pa.; Frank Worrell, Washington, Pa.; J. D. McAnlis, Beaver Falls, Pa.; W. P. Boggs, Wellsburg, W. Va.; R. A. Noble, Wellsville, O.; J. Browdy, Connellsville, Pa.; A. Winter, Zelienople, Pa.; M. E. Shutterly, Mt. Pleasant, Pa.; James Cochran, Vanderbilt, Pa.; E. H. Kennerdell, Tarentum, Pa.; C. Kennerdell, Freeport, Pa.; H. C. Cubbison, New Castle, Pa.; George V. Brady, Washington, Pa.; E. S. Hutchison, Kittanning, Pa.

## Boston.

### TRADE CONDITIONS.

The holiday season finds the jobbers with a fair demand for goods in progress. On a number of lines of desirable character it is observed that there is delay in obtaining stock ordered, showing that the manufacturers did not care to run the risk of making up goods speculatively, and are therefore rushed on articles which might have been supplied in ample volume if they had pursued a less conservative course earlier in the season. On some of the popular sizes, including works for chatelaines, the American Waltham Watch Co.'s factory is exceedingly busy.

George Mansfield, who has been in the employ of the Globe Optical Co., has engaged with George H. Lloyd as salesman.

Mr. Johnson, formerly manager for the Galeski Optical Co., Richmond, Va., has entered the employ of the Globe Optical Co., this city.

John C. Shevlin, recently tried on the charge of stealing from his employers, Smith, Patterson & Co., has been sentenced to the State reformatory.

Jeweler William W. Gill, 313 Broadway, So. Boston, is minus a pair of solid gold link buttons and a stick-pin set with brilliants, a clever, light fingered caller having lifted them from the trays shown to him by the proprietor last Wednesday afternoon.

James W. Tufts began a sale on the 7th inst. at the warerooms in Portland St., of plated goods and other manufactures of the concern, to close out surplus stock prior to removal to the new factory now building on Congress St., near Atlantic Ave.

Buyers in town during the past week included: Freeman Daniels, Hartland, C. A. Harriman, Bath, F. A. Harriman, Waterville, Me.; W. E. Wright, Keene, N. H.; M. D. Fletcher, Springfield, F. D. Barton, Palmer, J. L. Hicks, Fall River, F. W. Hayden, Middleboro, Maj. A. M. Mossman, Hudson, Mass.

The December meeting of the New England Association of Opticians was held last evening at Young's Hotel, in this city. Among the topics of the evening was "Retinoscopy," with Dr. John Morgan for the speaker, and constitutional amendments also came up for further discussion. The revised edition will be issued in handy form for the members.

John N. Leach, formerly manager for the Davis Sewing Machine Co.'s Boston agency, has accepted a position with Smith, Patterson & Co., and will have charge of the latter concern's bicycle department during the ensuing year. They have enlarged the scope of their bicycle business very materially, and will hereafter have the New England agency for the Monarch and New Haven wheels, which they handled as Boston agents last year.

In a fire in Napa, Cal., Dec. 5, the jewelry store of H. W. Bernheim was affected.

J. L. Turner has opened a new jewelry store in Cedartown, Ga. He comes from Cartersville.

## News Gleanings.

J. S. Bower has opened a jewelry business in Douglassville, Pa.

G. L. Marsh, Plattsburgh, Mo., has given a chattel mortgage for \$60.

Henry Copley, Omaha, Neb., has given a realty mortgage for \$1,100.

A. A. Ditter has gone out of the jewelry business in Creighton, Mo.

I. L. Grady & Co., Slater, Mo., will close their business there by Jan. 1.

Estelle T. Smith, optician, has moved from Des Moines, Ia., to Sedalia, Mo.

F. A. Garnier, of Kansas City, Kan., has given a chattel mortgage for \$500.

J. E. Mitchell, Fort Worth, Tex., has been east buying holiday goods for his store.

The Clock, Jewelry and Furniture Co. are selling out their business in Burlington, Kan.

P. Reeger, Fredonia, Kan., has been making an eastern trip to buy goods for his store.

Jesse Collom has given a chattel mortgage on his jewelry store in Great Falls, Mont., for \$356.

M. C. Boice, Aberdeen, S. Dak., has given a chattel mortgage on household goods for \$200.

Mr. Dodge, of Dodge & Stenerwald, Brookings, S. Dak., has given a chattel mortgage for \$100.

M. E. Campbell has sold out the jewelry store he has been conducting in Santa Barbara, Cal.

W. D. Tusten & Co., Houston, Tex., have dissolved, and W. D. Tusten has succeeded to the business,

An auction sale of the stock of Betz's jewelry store, 4517 Main St., Frankford, Pa., is now in progress.

A jewelry store is to be opened in the Dunbar block, Eaton, N. Y., by H. R. Hamilton and F. H. Burchard.

Sands & Fellows have advertised that they will close out their entire stock of jewelry in Cedar Rapids, Ia., at auction.

J. L. Galation & Co. have opened a jewelry store at 410½ N. Main St., Elmira, N. Y., with an entirely new stock of goods.

The store of C. W. Evans, 351-351½ Penn St., Reading, Pa., has been entirely remodeled and is now one of the finest in the city.

P. F. Valentine, Dunkirk, N. Y., has been succeeded by D. Valentine & Co. P. F. Valentine has charge of the optical department.

A disastrous fire occurred in Jamestown, N. Y., about 1 o'clock, Dec. 8. Among the buildings destroyed was that occupied by S. A. Carlson, jeweler. A portion of his stock was saved in a badly damaged condition.

The store window of Lewis J. Henise, jeweler, W. Market St., York, Pa., was an object of great attraction last week. An exquisitely dressed large doll, in a swing, was the cause. There was also a profuse display of palms.

Mr. Hall, for several years a prominent jeweler of Anniston, Ala., has moved with his mother to Galveston, Tex. Mr. Hall goes to the Lone Star State to take a high position with one of the leading houses of Galveston. Mr. Hall's business in Anniston was sold to M. F. Doering.

We received the book of "Trade-Marks" Oct. 24th. Having used it just one month, we find it a very valuable book for reference and would not part with it for many times its cost, if it could not be replaced, and consider every Jeweler should have one.  
**FRED L. MERRILL & Co.,**  
 Portland, Me.

I hail your book and others of its kind as helps to the present generation and instructs for our successors.  
**W. P. SHREVE, of**  
 Shreve, Crump & Low  
 Co., Boston, Mass

"Trade-Marks of Jewelry and Kindred Trades" is certainly very complete, and will prove useful for a long time in the retail trade.  
**HAYDEN W. WHEELER**  
 & Co., New York

Received book of "Trade-Marks" and prize it highly. It was what I have been wanting for some time, and no jeweler should be without it.  
**L. S. KNOX & Co.,**  
 Hartford, Conn.

"Trade-Marks" will be of great use to the trade, and so far as we can judge it is quite complete.  
**R. WALLACE & SONS**  
 Mfg. Co.,  
 Wallingford, Conn.

I congratulate you upon its richness and general dignified appearance, and have no doubt but it will be of great value to the jewelry trade at large.  
**GEO. E. FAHYS,**  
 Pres. Alvin Mfg. Co.,  
 New York

"Trade-Marks" cannot help being a very valuable book to every jeweler in the United States and Canada, and is certainly a beautiful work of art.  
**SNOW & WESTCOTT,**  
 New York

We are very much pleased with your book, especially the article on "Marks of Gold and Silvermiths," by F. W. Fairholt, which is of great value.  
**HENRY BIRKS & SONS,**  
 Montreal, Can.

We are more than pleased with "Trade-Marks," and think the jewelers will appreciate your enterprise in issuing such a valuable publication.  
**E. D. TISDALE & SON,**  
 Taunton, Mass.

I consider "Trade-Marks" a most invaluable book for the trade, as we are so often called upon to determine where goods came from, in order to duplicate and what they are. It should be owned by every jeweler in the country.  
**GEO. H. ELSON, Boston.**

"Trade Marks" is very interesting and will prove of great value to us.  
**TILDEN-THURBER Co.,**  
 Providence.

"Trade Marks" is an elegant production of the trade-marks of the trade, and you deserve great credit for its production.  
**THE MIDDLETOWN PLATE Co., Middletown, Conn.**

"Trade-marks" is a revelation. Such a mass of unique and interesting information is a valuable addition to current trade literature. We congratulate you on having achieved a distinct success in a new field, and the whole trade is debtor to your enterprise.  
**THE NON-RETAILING Co.,**  
 Lancaster, Pa.

I am much pleased with "Trade-Marks." I consider it a very useful book.  
**C. C. SHAVER,**  
 Utica.

"Trade-Marks" a most useful reference publication for manufacturers or retail jewelers and worth five times the cost.  
**THE GEO. H. FORD Co.,**  
 New Haven, Conn.

"Trade-Marks" will prove itself invaluable to the jewelry and kindred trades.  
**F. F. BONNET,**  
 Columbus, Ohio.

Your book on "Trade-Marks" is exactly what we have long wanted, and cannot speak too highly of it.  
**J. L. WHISTLER & Co.,**  
 Marion, Ind.

We think "Trade-Marks" a very good book and use it quite often.  
**W. KENDRICKS' SONS,**  
 Louisville.

"Trade-Marks" is very valuable for reference, and will be greatly appreciated by the whole trade.  
**JOHN F. KOHLER,**  
 Richmond, Va.

"Trade-Marks" is a fine work. Just what the jewelers have been wanting for years.  
**STROW BROS.,**  
 Fort Dodge, Ia.

"Trade Marks" will be a work of greatest value to the trade in tracing goods.  
**A. STOWELL & Co.,**  
 Boston.

There can be but one opinion expressed in reference to the work even by the most casual observer, "most valuable." It must necessarily prove of much interest and value to all who handle to any extent watches, jewelry and all legitimate goods sold by jewelers. It is a work we have long desired, hence appreciate the move.  
**C. F. GREENWOOD & Bro., Norfolk, Va.**

"Trade Marks" is the most complete book of the sort that has ever been published, and bears evidence of the most careful and arduous labor. Such a book is almost a *sine qua non* for every jeweler in the country. Aside from the trade-marks, the information given in the way of historical sketches, trade-mark law and legislation, is highly interesting and of great value.  
**ROGERS & BROTHER, N. Y.**

We are highly pleased with the excellent appearance and superior typographical work of "Trade-Marks," and are greatly gratified in acknowledging that the contents are far ahead of our rather sanguine expectations. This book cannot fail to be desired by every intelligent dealer in jewelry, watches, silverware, etc. It will prove to be the only aid to ascertain the maker of an article when such article is to be duplicated or matched. Besides this it contains much valuable information pertaining to the trade.  
**E. A. LEHMANN & Co.,**  
 New York.

After looking "Trade-Marks" through carefully, we are glad to say that we consider it one of the best, if not the very best publication ever issued in the interest of our trade. It is certainly very complete, and is just what we have felt the need of many times. We think the most remarkable thing about it is the price, as we consider the book worth many, many times what you charge for it. We are certain it will be appreciated by the trade at large, and congratulate you upon the success you have obtained in getting it up, which is characteristic of everything the JEWELERS' CIRCULAR undertakes.  
**JAMES FRICKER & BRO.,**  
 Americus, Ga.

"Trademarks" is a most valuable reference book of everyday use for jewelers. Have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how anyone can afford to be without it.  
**I. H. PARK,**  
 Big Springs, Tex.

# "A Most Valuable Book,"

...IS THE CONSENSUS OF OPINION REGARDING...

## TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES.

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IT CONTAINS NEARLY

**1800** MARKS covering Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

IN ADDITION TO WHICH THERE ARE 120 MARKS IN HISTORICAL ARTICLES.

SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF  
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The Jewelers' Circular Pub. Co., 189 Broadway, N. Y.

"Trade Marks" is very interesting and will prove of great value to us.  
**TILDEN-THURBER Co.,**  
 Providence.

"Trade Marks" is an elegant production of the trade-marks of the trade, and you deserve great credit for its production.  
**THE MIDDLETOWN PLATE Co., Middletown, Conn.**

"Trade - Marks" is something that I have long wished for, and believe that it will be of great use to the jewelry and kindred trades. The artistic manner in which the book is gotten up is in keeping with THE JEWELERS' CIRCULAR.  
**A. M. HILL,**  
 New Orleans, La.

"Trade-Marks" is certainly a very complete work, and will be of great service to every jeweler. We have long felt the need of just such a book in our own business, and do not see how any jeweler can get along without it.  
**CROSS & BEQUELIN,**  
 New York.

We congratulate you upon the care and good taste with which the volume [Trade-Marks, Etc.] has been gotten up. Upon a first glance through it, it appears to us to be a work likely to prove very useful to the jewelry and allied trades.  
**THE WORCESTER ROYAL PORCELAIN Co., LTD.,**  
 Worcester, Eng.

Your book on "Trade-Marks" is at hand, and I have carefully examined it. Allow me to particularly commend the compilation of trade-mark laws, which is clear, concise and accurate.  
**HORATIO E. BELLOWES,**  
 Counselor-at-Law,  
 Providence, R. I.

"Trademarks" is a most valuable reference book of everyday use for jewelers. Have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how anyone can afford to be without it.  
**I. H. PARK,**  
 Big Springs, Tex.

# "How to Successfully Conduct a Jewelry Business."

## PRIZE ESSAY.

TWO PRIZES WERE OFFERED FOR THE BEST AND THE SECOND BEST ESSAYS ON THIS SUBJECT, THE COMPETITION BEING OPEN ONLY TO EMPLOYEES OF FIRMS.

### Essay No. 8.

By HARL S. KITTLE,

WITH C. I. JOSEPHSON, MOLINE, ILL.

**M**Y opinions in regard to conducting a retail jewelry business successfully are as follows: First of all, one should take great care of his personal appearance, and should always look neat and tasty. Be friendly to all. By this I do not mean intimately so, but rather to treat every one alike. When a customer enters your store make him at once feel at home. Don't be afraid to show your wares; study him unobserved, for we all know that frequently our customers are looking for presents on the quiet. In case the customer does not buy, it is all right, and actually make him think you are just as pleased before he leaves your store, and invite him to call again. Keep on the friendly side of him. Don't make him think that because he came into your store he has to buy of you and that you have a mortgage on him. This is a free country, and the majority of the American people are aware of this fact.

Always speak kindly of your competitors; never try to run them down, even if your customer or anyone tries to lead you to do so. I believe that it is one of the best advertisements for your competitor to have you talk ill of him. Have as little as possible to say of him, but whatever you do say let it always be in his favor. Do not give the public to understand you are in business to run everyone else in your line out of business, but lead them to think you are in business to "live and let live."

In regard to watch and jewelry repairing, I believe a person can build up a good reputation in this department that will be a great drawing card for his business. Be particular with every job; take as much pains with a 10-cent pin job and see that it is as nicely finished and cleaned as you would with a \$1.50 job; in other words, make it a point to come just as near pleasing every one as it is possible. Do not be afraid to aim too high in this particular. Try not to give anyone an opportunity for "kicking," and, if the public do, make it right at once. They will later. One in our line can very often make a thing right that seems a very large matter to a customer, with but a nominal cost, and by so doing stand the chance of gaining a lifetime customer. By this means the jeweler can often draw a number of new customers. Is this not as good as or better than the paying out of the same small amount for advertising for new customers?

In regard to the store and stock, always have the store look bright and attractive inside as well as outside; be careful that your counters are free from dust and the glass in the showcases kept clean, the side cases as

well as the counter cases. Take care in the arrangement of the goods in your cases; keep your card goods nicely arranged in the trays; don't have the last three or four trays in one of your back cases piled in with old style jewelry on dirty cards, etc. Keep all your stock clean all the time. Don't throw a dirty piece of stock down and say, "I'll clean that to-morrow." The consequences will be that to-morrow is a long time coming, and just such pieces spoil the whole appearance of the case of goods. Change frequently the arrangement of the goods in the wall case. With a little expense one can change the lining of the wall case to some different color. White makes a nice background for silverware, and is a good change from black. White helps to lighten up the store too.

I think that one cannot be too particular with the window dressing. With a little study one can make some very attractive windows and in this way arrest a great deal of attention to the business and line. Make changes in the window displays often. I don't think it a bad idea to change the display three or four times a week.

Advertising is a hard subject for all to handle. I believe in it. I believe the more you keep your name before the people, the better it is for you. Something catchy and new takes as well as anything for our business. I think too often advertisers put too much matter in their ads. The public, these days, do not stop to read lengthy advertisements, as a rule. I am a firm believer in a neat business card of some description to hand your customer. I believe it is a good thing and I don't think a person can hand them over the counter too often. I don't believe in making a bill poster of one's customer, a practice I have noticed in some stores, in which the dealer gives a customer a whole pocketful of cards and tells him to give them to his friends. Don't be overbearing with your customers.

In buying one has to exercise all the taste possible. Of course, one, by continually studying the demand of his customers, can govern his buying to a great extent. I do not think it a wise plan to buy from too many lines. While it is a good idea to keep well posted in the most prominent lines, use great care to get the right quality, and always tell your customer just what he is getting and never hesitate to make an article good that proves otherwise. It is, of course, always best to buy for cash; always meet your obligations promptly, and if impossible, never fail, as soon as you find out you cannot meet an obligation, to at once go to or correspond with your creditor, explaining why you are unable to do so. Be careful of your credit.

Don't be afraid to branch out and take hold of the new things that come in the market.

Of course one has to be careful, but when you do buy new lines "push" them and get them before the people.

Watch the smaller things in your business as well as the larger ones, and they will help to take care of the larger ones. Keep your business under control, and don't let it get the best of you. Don't be stingy. Be liberal to local entertainments; the 25 or 50 cents is always well invested, in patronizing these affairs. Go to these entertainments, and be interested yourself. I think there is such a thing as staying too close to the store.

A successful business in every particular is a rare thing; what might be the rule in one place might not be in another, but I think if the above ideas were followed out they would not come far from causing one to be crowned with success. I might add a word in regard to prices. I believe it is the duty of every jeweler to keep up the prices of the staple goods; by this I do not mean that he should get unreasonable prices, but get the right prices for the right goods. The price you give to one give to all.

### Essay No. 9.

By MAX METZER,

WITH W. D. SPROESSER, WATERTOWN, WIS.

**S**ELECT a well lighted store in what is considered the best thoroughfare of the city. Care should be taken not to over-stock, and to buy only such goods as are salable.

Be prompt in all your dealings with your houses, and buy for cash if possible, so as to get your discount and insure a good financial rating.

The store should be neat and clean, with a place for everything and everything should be kept in its place. Card goods should be put on clean cards, and the stock kept well cleaned, so that the customer has no fault to find when goods are sold.

Work up all odds and ends so that they can be sold, and thus avoid accumulations which would prove to be dead stock.

When customers or prospective customers come in, try to make them feel at home; never be overbearing, and always be pleased to show goods. If parties desire goods that you have not in stock, express pleasure at getting a selection package, or otherwise accommodate them in every way possible.

In taking in jobs and work always make clear to the people what the trouble is with the article, and what the repairing will cost. Be sure and have work done when promised. Treat all patrons alike.

(To be continued.)

**To Hold the Graver.**—Irregular and sudden depression of the graver point, or engaging it too deeply, causes its frequent rupture. This also arises sometimes from the fact that the point is not reversed with sufficient rapidity, so that on raising the bow the metal catches it while traveling in the reverse direction; the graver is thus drawn slightly toward the work, and its point will be found too close in when the bow again descends.

DEPARTMENT OF  
ADVICE AND CRITICISM  
ON  
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to 'The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

PART XXXIII.

MONTREAL, Can., Nov. 23, 1896.  
Editor of THE JEWELERS' CIRCULAR:  
Under separate cover we send you a copy of our illustrated paper issued for

"mail order department." Awaiting your criticism I remain,

Yours sincerely,  
L. H. LUKE.



You don't want **A Cheap Watch,**

"The Quickest Mail Or. or House in Canada."

You want a **Watch Cheap,**

That's different

We have the best low-priced watch. It's Waltham—stem wind—pendant set—coin silver case—open face—Gent's,

SIX DOLLARS

Another—also Waltham—stem wind—pendant set—coin silver case—open face—Ladies',

EIGHT DOLLARS

Special values from "Our Illustrated Paper," which will be sent free to your address upon request.

**Ambrose Kent & Sons**

DEALERS IN FINE WATCHES

156 Yonge Street, and 5 and 7 Richmond St. W. ...TORONTO.

the benefit of our many customers residing in different parts of Canada. In this number size of paper is increased from 16 pages to 24 pages, giving such a number

The publication referred to in the above letter contains 24 pages, 14x10 inches, and has the super-

WHAT

"The Quickest Mail Order House in Canada."

DO WE SELL?

OUR illustrated paper will answer that question—It is a paper of 16 pages—Contains 315 illustrations—Tells what we sell Watches, Clocks, Jewelry and Silverware for—You should just see one—Such an array for personal and home decorations—Practically everything you would wish at money-saving prices—And it will cost you NOTHING—Ask us for a copy—Your name and address is all we require—Then, regularly, you will receive the Illustrated paper of "CANADA'S GREATEST JEWELRY STORE."

Cut of Trade Mark.

**AMBROSE KENT**

**156** & SONS,  
YONGE ST. AND

5 AND 7 RICHMOND ST. W., TORONTO.

of illustrations as to enable a customer to make as suitable a selection as if he or she stood in front of our counter. Look to his issue for increased business in our

official appearance of a literary periodical. The front page contains interesting literary matter,

clock department of a jewelry store can be advertised less conservatively than the diamond, jewelry and silverware departments. A palpably jocular cut

OUR  
Illustrated  
Paper....

Affords such facilities to out-of-town patrons as to place them on an equal footing with resident purchasers—making the ordering of a watch, diamond, an article of jewelry, or a piece of silverware for the table, etc., simple and pleasing—in result equal to personal selection.

Send for a paper—it is free—from its pages make selections of Christmas favors—no matter how large or small the transaction you will obtain unqualified satisfaction.

Cut of Trade Mark

Trade-Mark

**AMBROSE KENT & SONS**

Jewelers and Silversmiths

156 Yonge Street.

And 5 & 7 Richmond St. W., Toronto.

while on the second and third pages are scattered many comic paragraphs among advertising matter. Two columns of this advertising matter are devoted to an enumeration of precious stones, with some details of their characteristics. Pages 4 to 21 inclusive are devoted entirely to illustrations, descriptions and prices of watches, jewelry, silverware, etc., arranged in catalogue form. Two entire pages, 22 and 23, are devoted to suggestions for presents, with prices, etc.

Such a publication judiciously circulated should prove very profitable, especially when it is backed by well written newspaper advertising, specimens of which are presented on this page. Ambrose Kent & Sons are firm believers in the efficacy of printer's ink as a commercial force, and they have, evidently, an able and painstaking

such as "ahead of time" is here not out of place. The propriety of giving premiums is a matter that is dependent upon many conditions among which are locality and public. Perhaps in Butte, the practice is productive of good results.



We worked for the Silver Cause all summer. Now for business. We want to wake you up, and have an

**ALARM CLOCK FOR \$1**

That is a rattler. We warrant it.

**FANCY BEDROOM CLOCKS**

Worth \$4, for \$3.25.

Here are bargains.

**8-Day Strike and Alarm Clocks,** cheap at \$6, used to be \$10, we sell for \$4.50.

A new invoice of Clocks just opened. Prices the lowest.

**J. H. LEYSON,** OPTICIAN AND JEWELER,  
221 Upper Main Street,  
BUTTE, MONT.

PREMIUMS \$200.

Gold Watch to be Given away. Every customer gets a ticket on work or merchandise.

STREET CAR TICKETS Given to customers. Sheet Music from Stewart Music House given to customers.

advertising man in Mr. Luke.

The ad. of J. H. Leyson is a business-bringer. The introduction will appeal to the people of a silver town as Butte is. The ad. is all about clocks. The descriptions are telling and the prices attractive. The cut is appropriate besides being humorous. The

August Claus, Springfield, Ill., in his newspaper ad. is using a big picture of Santa Claus, who holds a card reading "Here I am again with my nephew, August Claus." This is a fairly good ad. for Mr. Claus, but as everyone's name is not Claus, the ad. is of narrow application.



# CHAS. BACHEM,

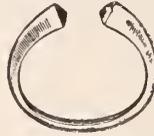
249-251 N. J. R. R. Avenue, NEWARK, N. J.

MANUFACTURER OF

*Marquise Heads, Clusters, Ring Shanks, Gypsy Rings, Etc.*



**NO SOLDER! NO SEAM!**  
**SAVE TIME AND MONEY.**



Superior to Anything Ever Shown.

SEND FOR CATALOGUE.



For the convenience of the New York trade, Messrs. **NORDT & HEPDING**, 17 Maiden Lane, will carry a complete line of my **Cluster Heads**.



**DON'T FORGET**  
— THAT —  
**Willet's' American Art Belleek**

— IS A —  
**TRADE WINNER.**

SEND FOR ILLUSTRATIONS.

**WICKE & PYE,**

32-36 PARK PLACE, N. Y.

**COMFORT AND SECURITY**  
ARE COMBINED IN **MERRITT'S PATENT EYE GLASS HOLDERS.**

Made by Merritt, Gavigill & Co. Springfield, Mass.

GOODS ON APPROVAL.  
CORRESPONDENCE SOLICITED.

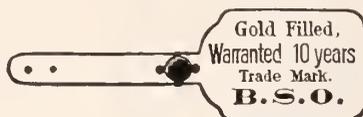
OFFICE OF  
**BAY STATE OPTICAL CO.,**  
ATTLEBORO, MASS.

## ...Keep This Before You...

READ CAREFULLY AND REMEMBER.

Whereas it has come to our knowledge that some of the trade are expressing a doubt about the **reliability** of the **guarantee** printed on the **Tags** attached to our goods.

We hereby **notify the trade** that all goods manufactured by us having this tag



attached and stamped **B. S. O.** on the goods themselves are **warranted** as this tag reads, and we stand ready to make that **warrantee** good

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

**CROUCH & FITZGERALD.**



**Jewelry Trunks and Cases,**

161  
**Broadway,**  
Bet. Cortlandt and  
Liberty Sts.,  
**688 B'way,**  
**723 6th Ave.**  
NEW YORK.

**ENAMELERS** \* \*

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

**SOCIETY EMBLEMS,**  
**YACHT AND COLLEGE FLAGS**

All Varieties of Painted Enamel Work.

**S. S. WILD & SON,**

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.

**JOHN P. CAMPBELL,**

MANUFACTURER OF

**WATCH CASES.**

ALL KINDS OF SPECIAL CASE WORK.  
REPAIRING A SPECIALTY.

43 John Street, New York.

Royal Arcanum and Maltique Ladies' Enamel Cases

# MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland,

21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

## CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

# HOLIDAY GOODS

A FINE LINE OF SMALL LEVER

# JEWELLED WATCHES.



## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE UNIVERSAL DEMAND FOR ROGERS' STATUETTES.

THOUGH years have brought no change in the subjects of the artistic Rogers' groups, their sale has constantly increased until to-day the Rogers' statuettes have an international reputation. The steady and uniform demand for these goods has made them a most desirable line for the jewelry trade, particularly as dealers find that the call for the statuettes comes from persons in all classes and circumstances. The Rogers' groups, it has been truly said, are as appropriate in the sitting rooms of the poor as in the salons of the rich. The illustrated catalogue issued by the Rogers Statuette Co., containing descriptions and large photo-engravings of the various subjects, should be in the hands of every jeweler.

THE BEAUTIES OF THE BALERIC FINISH.

BALERIC, the beautiful new finish introduced this year in the art metal goods of the Bradley & Hubbard Mfg. Co., has proven one of the most effective and successful decorations the manufacturers have ever brought before the public. The beautiful soft tints and brilliant luster of this finish have made the lamps and decorative pieces on which it appears a most successful line for the holiday trade. A full line is still to be seen in the company's New York sales-rooms, 26 Park Place and 21 Barclay St.

ALFRED O. JAEGER MAKES A CHANGE.

ALFRED O. JAEGER who for the past 18 years has been with L. Straus & Sons, New York, has severed his connection with that firm and is now with Chas. Ahrenfeldt & Son, 50-54 Murray St., New York. Mr. Jaeger will start on the road with an extensive line of import samples of art pottery, china, etc., early in 1897.

SPRING LINES OF AUSTRIAN AND GERMAN WARES.

W. T. NEWEL returned from Europe recently where he spent over two months visiting the pottery manufacturers in Austria and

Germany, and arranging for the import lines which C. L. Dwenger will open in his sales-rooms, 35 Park Place, New York, about Jan. 1.

In addition to his own A. K. Limoges and Austrian china in which the assortment will be notably large, Mr. Dwenger will show a larger variety of the well known German and Austrian art pottery lines than he has ever before carried.

ROYAL COPENHAGEN WARE.

SIMPLICITY of design is one of the chief characteristics of the Royal Copenhagen ware. The quiet, yet thoroughly artistic decoration is shown undoubtedly to best advantage on the pieces in underglazed effect. The ware is strictly hand painted and possesses distinct individuality. A well assorted line is on exhibition at the Royal Copenhagen Porcelain Co.'s New York office, 96 Church St.

THE RAMBLER.

## The Success of Willets' Belleek.

WILLET'S AMERICAN ART Belleek China having practically this season been introduced to the jewelry trade for the first time, a CIRCULAR representative called upon Wicke & Pye, 32-36 Park Place, New York, to ascertain what degree of success rewarded the effort. Mr. Wicke said in substance: "We never should have believed it possible for a line to achieve such great success within so short a time as did Willets' Art Belleek. We were really not prepared for the rush, not expecting so much of it. All I can say is that both we and the factory are surprised."

"To what do you attribute this rapid and, as you say, great success?"

"Firstly, the real merit of the goods and their popular prices. Secondly, our judicious advertising. We are convinced that we could not possibly have selected a better medium than THE JEWELERS' CIRCULAR. The results from our advertisement in your paper are indeed most gratifying." In conclusion Mr. Wicke said: "We are making special preparations for next year. We will have a most extensive line, especially in larger pieces, and will also increase our facilities for filling orders more promptly."

China bric-a-brac follows the present fashion of reproducing old time designs.

## Commercial Law Points.

(Carefully compiled from the latest decisions of the highest courts.)

The wrongful use of a trade name may be enjoined without proof of actual deception.

Where the seizure of goods is wrongful replevin lies without making demand for their return.

Where part of the consideration for a chattel mortgage is fraudulent, the whole mortgage is void.

A note transferred to a bank for collection gives such ownership that the bank can sue on the note in its own name.

A bank has a right to set off a note owing to it by an insolvent depositor, though not due, against his account.

A buyer cannot rescind for breach of warranty, not intended as a condition precedent; he should sue for damages sustained.

Verbal testimony is not admissible to prove the contents of a letter until its absence has been properly accounted for to the court.

Where the consignee refuses to accept goods the carrier may place them in storage and relieve itself of further responsibility for same.

The fact that property was destroyed through the negligence of the owner is not a defense to an action to recover insurance upon it.

A buyer cannot avoid liability for the price on the ground of breach of warranty, without proving that he relied on the warranty in making the purchase.

A merchant is entitled to interest from the time of suing for the price of the goods, in the absence of an agreement to pay at a specified date.

Where the insolvency of a consignee occurs and is known to the consignor before he ships the goods, he cannot exercise the right of stoppage *in transitu*.

Sales and purchases by deposit of margins and settling of differences on the rise and fall of the market are void, by the common law and the statutes of many of the States.

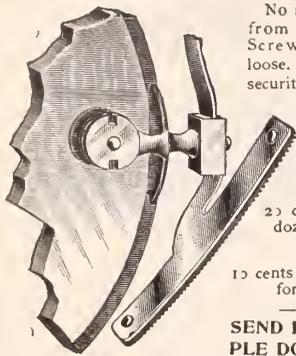
The title of merchandise sold will pass to the purchaser at the time of sale where such is the clear intention of both parties, though the amount to be paid for same is left to be determined by the price at which it is resold by the purchaser.

(The titles of the cases whence above are taken will be furnished free of charge; or full copies of the opinions for 50 cents each.)

## OPTICIANS ...

AT LAST FAVORED.

No more trouble from Frameless Screws working loose. A positive security lies in the



"Kirstein"  
SCREW  
LOCK.

25 cents buys 1  
dozen German  
Silver.

15 cents buys a Key  
for same.

SEND FOR SAM-  
PLE DOZEN TO...

E. KIRSTEIN'S SONS CO.,  
ROCHESTER, N. Y.

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE.—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geographical Survey.

(Commenced in issue of Oct. 28, 1896.)

RUBY (Continued.)

WITH regard to the ruby mines of Siam, there seems to be no very definite information as to the extension into that country of the gem-bearing district of Upper Burma, as suggested by Messrs. Brown and Judd in their report on the latter country. The rubies and sapphires of Siam are obtained from a region some 800 miles to the southeast in the Mounng Klung district, which lies between the provinces of Krat and Chantabun, on the western side of the latter. The gems are said to come from the Chantabun mines, because they are brought to the little port of that name, on the Gulf of Siam. A few years ago it was only a fishing village, but the mines have given it some business activity, and it has now a population of 5,000 inhabitants.

The gem district lies about 50 miles inland, and consists really of two areas on the flanks of a high wooded range, the Patat Hills, running northwest and southeast, or about parallel to the coast. On the seaboard slope the gems are principally rubies, with a few sapphires; on the inland slope is the Pailin district, where sapphires predominate. The hills are about midway between Chantabun and Battambang, and the mines are a little east of a line joining the two towns. The Pailin district is at present the most important. It occupies an area about six miles long and two miles wide, in which are several little mining villages. The region has lately been visited and described by a correspondent of the *London Times*, who started from Battambang. For some distance southward from that place the country is low, barren, and desolate, parched in the dry season and half drowned in the rainy, with scarcely any villages or roads. On entering the hilly country, however, all is changed, with thriving villages, good roads cut through the forests and bridges over the streams. In the mining portion the whole country is filled with the holes or pits ("twinlones" of Burma) which have been sunk in the red soil to the gem-bearing layer. Formerly they were only a few feet deep, but these have been exhausted, and they are now sunk to another and lower layer 15 or 25 feet from the surface and consisting of a stratum of reddish gravel a foot and a half in thickness. The Burmese gem-diggers, who have come into Siam in considerable numbers of late years, still work over the material thrown out from the old pits, in the belief that the stones grow. The methods are those of the Burmese "twinlone" mining; the pit may be either round or square, is usually some five feet across, and the soil is raised in bamboo bas-

kets balanced at the end of a lever like a well sweep. When the gem layer is reached the material is washed at the nearest stream and carefully examined in bamboo sieves. Only about one-third of the pits sunk pay for the labor; but when they strike a rich spot they pay largely. The digging and working of one pit usually occupies two or three men for a month; usually a partnership is formed between two or three Burmese, who hire Laos workmen to sink the shaft at the rate of about 1s. 10d. per foot. There is already formed and in operation a Siam exploring company, which has obtained the right of working some of the Chantabun mines, and was at recent accounts proposing to lease the privilege to the highest bidder. Among several applicants the company was disposed to favor the previous lessee, one Mounng Khime, as most likely to conduct operations successfully in the face of native jealousies and various obstacles that impede the enterprise in that country. The latest advices, however, state that a new lessee, Mounng Sia, has obtained control and was about to begin work; but that there was much controversy and dissatisfaction, and a general unsettled state of affairs in the district.

In comparing these mines, from which many fine gems are said to be obtained, with those of Burma, it is not difficult to recognize some marked resemblance to the alluvium and "hill-wash" deposits so fully described by Messrs. Brown and Judd. The "twinlone" working is almost identical; but the other methods of exploitation used in Burma do not seem, from present accounts, to have been yet employed in Siam. The lack of definite geological information regarding the Patat Hills, however, prevents any detailed comparison as to the source of the gems.

Mr. G. H. F. Ulrich, of the Dunedin University in New Zealand, mentions the occurrence of ruby crystals in small prisms from 2 to 6 mm. in length and from 1 to 2 mm. in thickness. The color is sometimes a fine rose red, approaching carmine, but is generally of a deep purple red and rather dull. The prisms are closely striated horizontally, the planes of the rhombohedra having alternate basal replacement, as in rubies of some other localities. These were observed in large boulders found in the gold drift of a claim at Back Creek, near Rimu, Westland, New Zealand. Transparent finely colored grains of ruby were also observed in moderate abundance embedded in a green mineral which proved to be margarite.

(To be continued.)

Where goods are not of the quality guaranteed by the seller, the buyer may reject them, or he may accept them and recover the damages sustained by the breach of the contract.

The removal of a tenant's property from the premises does not affect the rights of the landlord, unless it has been obtained by a *bona fide* purchaser for value, without notice of the existence of the lien.

\* Report to the U. S. Geological Survey, 1895.

# B

Y USING OUR  
NEW FLEXIBLE GOLD  
SIGN...  
LETTERS

YOU CAN

## MAKE YOUR OWN SIGNS,

Letter your Windows, Transoms, Doors,  
Glass Window Signs, Show Cards, Etc.  
Illustrated Price List with samples and full particulars  
for 2c. stamp.

FLEXIBLE SIGN LETTER CO.,  
34 CHURCH STREET, NEW YORK.

## ART CABINETS.

## E. KAHN &amp; CO., LTD.,

Manufacturers and Importers,

6 WEST 15TH STREET, NEW YORK.  
LONDON. PARIS.



## W. F. EVANS &amp; SONS,

## SOHO CLOCK FACTORY,

Handsworth, Birmingham,  
ENGLAND.

Established 1805.

## QUICK SELLERS.....

IN STERLING SILVER  
ARE MADE BY

## CODDING BROS. &amp; HEILBORN,

North Attleboro, Mass.



## REGINA

MUSIC BOXES

LINCOLN BLDG., 14th  
St. & Union Sq. W., N.Y.

A. WOLFF,  
General Agent.

## CUT GLASS FOR SILVERSMITHS



STANDARD CUT GLASS CO.,

545 to 549 West 22nd Street,  
NEW YORK.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

The Rogers & Hamilton Co., WATERBURY,  
CONN.

### THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

### MABIE, TODD & BARD,

NEW YORK AND LONDON.

### DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00  
Those who desire to study with the Doctor will send in their application.  
Students received at any time.  
CORRESPONDENCE COURSE PERFECTED.  
*The Key to the Study of Refraction.*  
50c. per copy,  
For Sale by  
R. H. KNOWLES, M. D.,  
189 Broadway, NEW YORK  
Care of JEWELERS' CIRCULAR.



### Fine Rings for Holidays

EXCLUSIVE DESIGNS.

Special Orders Receive  
Prompt Attention.

HENRY C. HASKELL,

11 John Street,

NEW YORK.

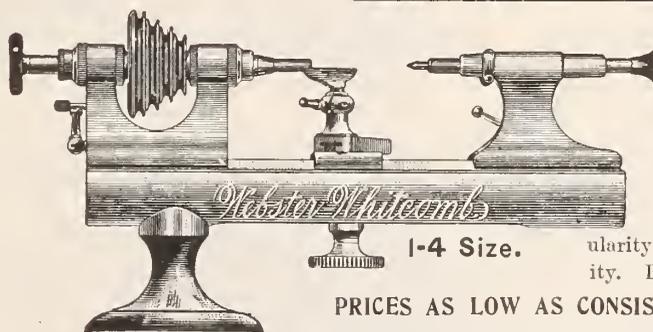


Dealers not receiving our new design plates will be furnished upon request.

### It's Quality that Counts

IN A LATHE.

There's no doubt about the quality of the . . . . .



### Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
AMERICAN WATCH TOOL COMPANY,  
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED '894.

WALTHAM, MASS.

### AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

### AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

### DIAMONDS.

JOBBER IN

### WATCHES, JEWERY, CHAINS NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

Send your business card and we will forward to you,

**FREE**

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**ILLUSTRATED CATALOGUE**

known as Monarch Catalogue

No. 52.

**R., L. & M. FRIEDLANDER**

WHOLESALE JEWELERS,

30 MAIDEN LANE, NEW YORK.

**UNIVERSUM CLOCK CO.,**  
1 BEACON ST., BOSTON, MASS.  
MANUFACTURERS OF  
**THE UNIVERSUM CLOCK**  
AND THE  
NORTHERN HEMISPHERE CLOCK.

**STERLING**

Sheet and Wire Supplied. All Sizes.

**J. SCHAWEL & CO.,**

Gold, Silver and Platinum Refiners,

29 JOHN STREET, NEW YORK.

**CAMPBELL-METCALF SILVER CO.,**  
SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

**BAWO & DOTTER,**

26-32 BARCLAY ST.

NEW YORK.

P. O. Box 1872.

NO LARGER STOCK

OF

**HALL  
CLOCKS**

IS SHOWN IN  
THIS CITY.

Large Stock

OF

MOVEMENTS.

NEW DESIGNS  
IN CASES.

**H. M. RICH & CO.,**  
Jewelry - Auctioneers,  
21 School Street,  
BOSTON, MASS.



**UNITED STATES SMELTING AND REFINING WORKS.**  
**M. WOLLSTEIN,**

SWEEP SMELTERS AND ASSAYERS, OFFICE, 25 JOHN STREET, NEW YORK

Works:—3, 5 & 7 Oliver St., Newark, N. J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX.  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.



REMOVED TO 144 PINE ST., PROVIDENCE, R. I.



**34 YEARS OF  
HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**  
ASSAYERS, REFINERS AND SMELTERS,  
74 & 76 Clifford St., Providence, R. I.

**HOLIDAY GOODS...**

CHOICE ASSORTMENT OF  
STERLING MOUNTED POCKET BOOKS, CARD CASES,  
PHOTO-FRAMES, CIGAR CASES, JEWEL BOXES,  
EYE GLASS CASES, ETC., ETC.

**C. F. RUMPP & SONS,**  
FINE LEATHER GOODS,

Fifth and Cherry Sts., Philadelphia.  
New York Salesroom, 621 Broadway.

Send for Illustrated Catalogue.



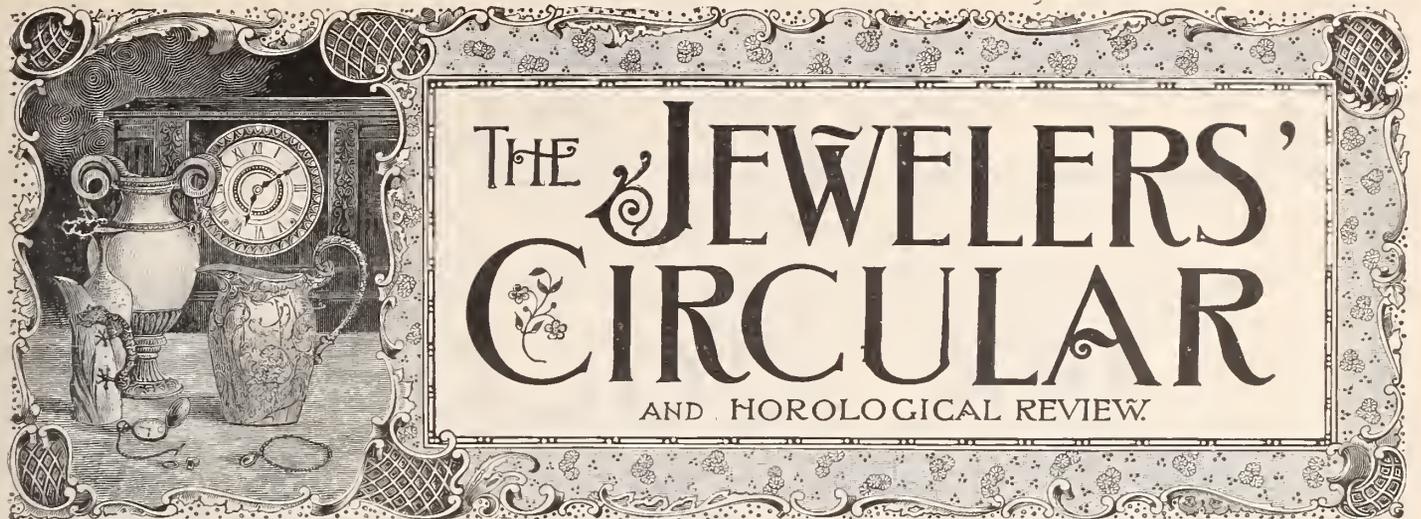
**DUBOIS WATCH CASE CO.**



FINE HAND MADE  
**SOLID GOLD CASES.**

A PRIDE TO THE MAKER,  
DEALER & WEARER.

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**



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VOL. XXXIII. NEW YORK, WEDNESDAY, DEC. 23, 1896. NO 21.

THE LONDESBOROUGH COLLECTION OF ANTIQUE SILVER PLATE.

WRITTEN BY F. W. FAIRHOLT IN 1860.

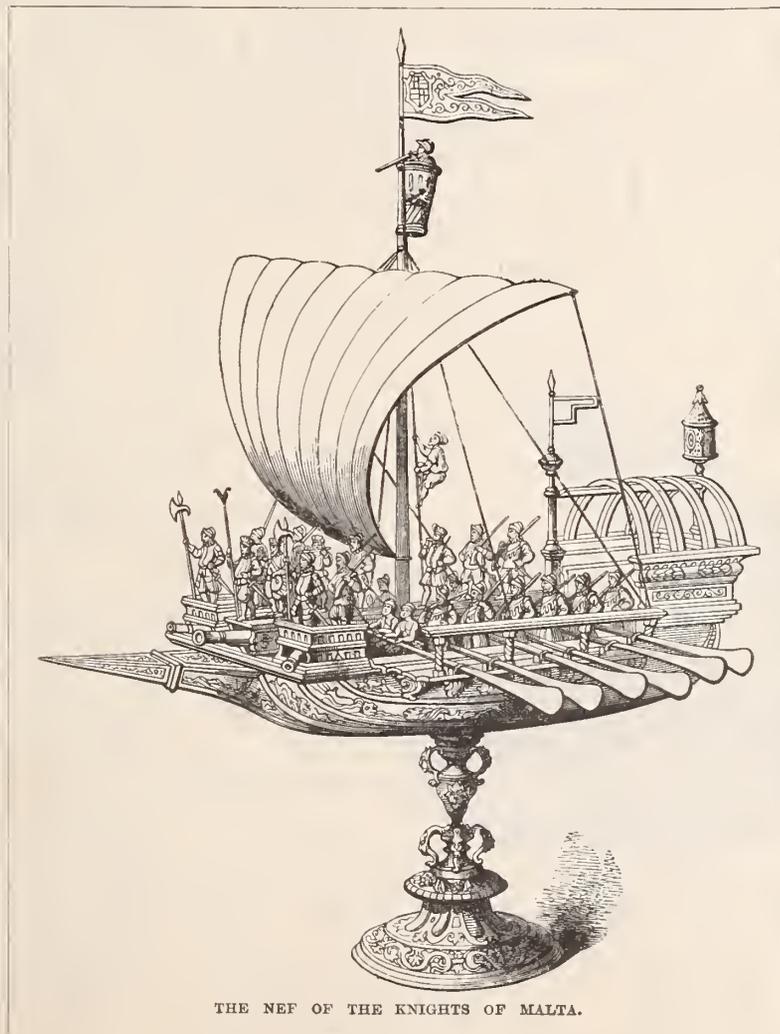
THE abundance of fine household plate owned by the nobles of the middle ages served a triple purpose; it enabled them to display their wealth and consolidate it in this portable form, at a time when property was insecure and banking unknown; it served for domestic use and the decoration of the dining hall; or it might again be converted into specie by pledging or melting. The greatest of the land did not thus disdain to turn their plate to money when it was needed. Our King Henry III obtained the dower of his daughter Margaret by this means, and there is a record of Henry V having placed in the hands of John Cliff, a minstrel, various articles of the kind, as security for a sum he had lent the king.

Originally the finer kinds of gold and silver work were consecrated to the church; when they were afterwards indulged in as luxuries for wealthy tables, it was considered necessary to restrict them by sumptuary laws. An ordinance of King John of France, issued in 1356, forbids any goldsmith from using more than the value of a mark of gold or silver, for any vessel, except it be for the use of the church. Such ordinances were ultimately disregarded, and from the fourteenth until the middle

of the seventeenth century the houses of the noble and wealthy displayed in great

profusion plate in large quantity, of much value and great artistic beauty.

nobles, were constructed of the precious metals, or crystal, and occasionally of colored stones or marbles, to which some mystic virtue was attached. To these vessels were sometimes given most grotesque forms, and we hear of *aiguères* in the form of a cock, or a man, a rose, or a dolphin. Salt cellers in the fashion of flying serpents, etc., were common, and exercised the utmost inventive faculty of the artists who constructed them. The most remarkable vessels for the table were the *nef*, the *drageoir*, the *fountain*, and the *almsdish*. The *nef* had also the name of the *cadenas* in the reign of Henry III of France, and was formed like a ship, the hull being large enough to contain smaller vases, cups and knives for the use of the table, but at other times it held wine. The inventory of Charles V of France mentions twenty *nefs* of silver, and two of gold, supported by lions. The *drageoir* was devoted to sweetmeats and confectionery (*dragées*), being divided into compartments. The *fountain* occupied the center of the table, and was supplied with odoriferous waters, or sometimes flowed with wine. Philip-le-bon, Duke of Burgundy, possessed one representing a fortress with towers, from which orange-



THE NEF OF THE KNIGHTS OF MALTA.

ade flowed upon the summit stood a female

The cups which, during the fourteenth century, decorated the tables of sovereigns and

(Continued on page 6.)

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



BOSTON OFFICE,  
403 Washington Street.

**KENT & STANLEY CO., LTD.,** PROVIDENCE, R. I.

# AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;  
THEY Protect from all Ordinary Magnetic Influences

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING,  
FOR SALE BY JOBBERS.

MANUFACTURED BY

**The Newark Watch Case Material Co.,**

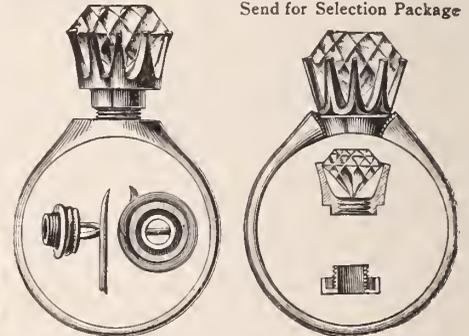
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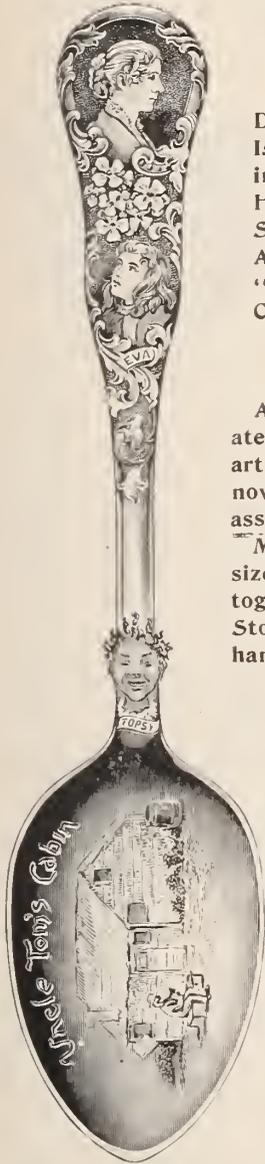
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TARIFF DECISIONS AND CUSTOMS RULINGS.

Reported from Washington expressly to The Jewelers' Circular.

**Duty on Ivory Blocks.** On July 18, 1895, Reed & Barton, Taunton, Mass., imported through the port of Boston certain merchandise found to consist of blocks of ivory, which were assessed for duty under paragraph 354 as "manufactures of ivory," at 35 per cent. *ad valorem*. Against this the importers entered protest, claiming that the merchandise was entitled to free entry under paragraph 519 as ivory sawed or cut into logs, but not otherwise manufactured. The case was docketed for hearing on Dec. 11, 1895; was duly heard on that day, and was submitted for decision on the record, verified samples of the merchandise and the testimony of a witness, who was a member of the importing firm. An inspection showed that the merchandise consisted of small blocks of ivory, varying in size from 1/2-inch thick, 3/4-inch wide by 3/4-inch long, to 1/2-inch thick, 5/8-inch wide and 5/8-inch long, all sides presenting plain, sawed surfaces.

The importing witness claimed the ivory was sawed into blocks, and was designed to be finished into non-heat-conducting tea pot handles. The Board in a former decision maintained that the clause under which free entry was claimed has three provisions, one for the free admission of ivory sawed or cut into logs, the second for the free admission of all vegetable ivory, while the third is a restrictive provision expressed in the phrase "but not otherwise manufactured." This would seem to indicate that the only condition under which the clocks would be entitled to free entry is that described as "sawed or cut into logs." It was the opinion of the Board that the ivory blocks in question were not "logs," and as only "logs" are provided for in said paragraph the claim of the appellant is without authority of law. The protest was accordingly overruled.

**Pearl Fisheries off the Coast of Mozambique.**

WASHINGTON, D. C., Dec. 16.—A report was received at the State Department some time ago from Vice-Consul Wilber, at Lisbon, in which he said: "Some years ago a concession was granted by the Portuguese Government for a company of pearl divers to operate off the coast of Mozambique."

This was called to the attention of U. S. Consul Hollis, of Mozambique, who says he is of the opinion that the concession referred to was one granted some six or seven years ago to an American and was to exploit the pearl fisheries off the Bazaruti Islands, which are situated a few miles from the coast. This enterprise, however, was killed by a combination consisting of bad management, lack of funds, heavy expenses, and political difficulties.

The Bazaruti Kaffirs fish for these pearls,

but as they roast the oysters instead of allowing them to rot, the pearls are always more or less damaged by the heat. These pearls, as well as those obtained near the mouth of the

**Imports and Exports for October, 1896, and the Preceding Ten Months.**

WASHINGTON, D. C., Dec. 18.—The summary statement of imports and exports for the month ended Oct. 31, 1896, and the 10 months ended the same date, compared with the corresponding periods of 1895, has been issued, and contains the accompanying figures relative to the jewelry trade:

ARTICLES.	OCTOBER.		TEN MONTHS ENDING OCTOBER—	
	1895	1896	1895	1896
	Values.	Values.	Values.	Values.
CLOCKS AND WATCHES, AND PARTS OF:	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>
Clocks and parts of.....dut...	114,737	67,548	405,455	365,944
Watches, watch materials, and movements.dut...	116,472	80,769	904,899	760,663
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds, not elsewhere specified, cut or uncut, but not set.....	14,193	4,891	95,225	72,396
Diamonds and other precious stones rough or uncut, etc.....free.....		73,157		1,058,303
Jewelry, and manuf'r's of gold and silver...dut...	122,438	59,647	867,908	842,090
Precious stones, and imitations of, not set...dut...	531,845	66,802	6,130,268	3,292,392
Imported from—				
United Kingdom.....	7,369	331	46,434	11,837
France.....	4		2,140	1,161
Netherlands.....			2,073	16,788
Other Europe.....	5,820	4,557	41,331	42,607
Brazil.....			1,426	
Other countries.....	1,000	3	1,821	3
Total diamonds, etc.....free..	14,193	4,891	95,225	72,396
United Kingdom.....	160,440	26,070	2,212,640	19,38,315
France.....	184,691	101,457	1,460,969	1,142,972
Germany.....	44,459	22,864	351,843	305,730
Netherlands.....	69,261	33,600	1,784,911	859,048
Other Europe.....	193,652	13,145	1,147,898	906,363
British North America.....	244	560	6,031	15,452
Mexico.....	220	285	21,407	11,255
East Indies.....	146		6,568	2,230
Other countries.....	1,220	1,625	5,909	11,420
Total jewelry, precious stones, etc.....dut..	654,333	199,606	6,998,176	5,192,785

EXPORTS OF DOMESTIC MERCHANDISE.			
CLOCKS AND WATCHES:			
Clocks, and parts of.....	78,351	101,300	701,612
Watches, and parts of.....	38,953	48,556	357,128
Total.....	117,304	149,856	1,058,740
Jewelry, and manufactures of gold and silver..	89,956	58,409	687,161
Plated ware.....	46,187	43,886	306,206
			296,800

EXPORTS OF FOREIGN MERCHANDISE.			
CLOCKS AND WATCHES, AND PARTS OF:			
Clocks and parts of.....dut.....		22	104
Watches, and watch materials, etc.....dut.....	40	195	1,590
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:			
Diamonds and other precious stones, rough or uncut.....free.....			2,141
Jewelry, and manuf'r's of gold and silver...dut...	1,483	751	37,238
Precious stones, and imitations of, not set...dut..	1,026	2,703	15,822
			18,563

Roouma, are shipped by the Indian traders to Bombay and Zanzibar. But the industry is very inconsiderable and there is no local market for the pearls at Mozambique.

Very chic are the new beaded handkerchief pockets to wear with house dresses. These come in colors to suit the gown and are fastened on the side with a peculiarly shaped chatelaine.

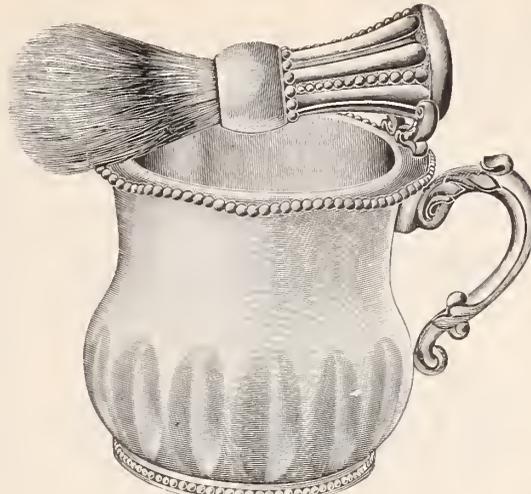
Letters patent have been issued for the incorporation of the Southern Loan and Jewelry Co. of Tampa, Fla., with a capital stock of \$50,000. The general nature of the business of the new company will be the buying and selling of jewelry, loaning money on personal property, lands, and other security. The stockholders are William J. Dombrowsky, J. B. Anderson, Theodore Rust, W. B. Henderson, E. K. H. Daith, G. C. Warren, and V. W. Horton.

**S**ilver  
...Ware.

**C**ut...  
Glass.

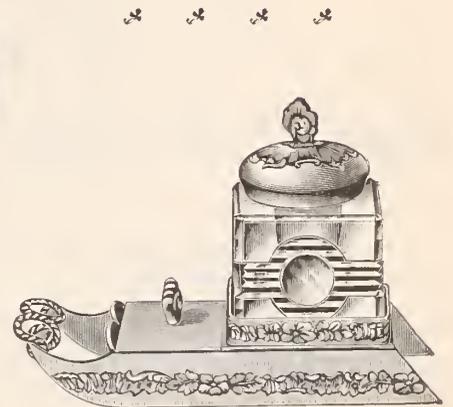


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GOLD LINED.



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**F**ine  
...China.



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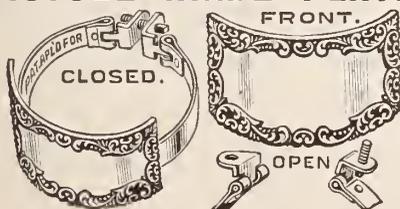
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WATCHES,  
CLOCKS,  
JEWELERS'  
LATHES,  
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ALL OTHERS.

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Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

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will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



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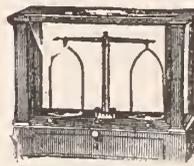
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ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS.

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3 MAIDEN LANE,

**NEW YORK.**

## The Londesborough Collection.

(Continued from page 1.)

from whose breasts poured a stream of ypo-cras, and beside whom was placed a statue of an infant who dispensed rose-water. The old voyager Rubruquis discovered in the thirteenth century a fountain of this kind at the court of the Khan of Tartary, which had been manufactured by a Parisian goldsmith, and was valued at 3,000 marks of gold. The *alms-dish* was generally formed of silver, sometimes decorated with enamel, and was placed near the fountain in the center of the table; in it were deposited such morsels of viands as were destined to be distributed among the poor.

The other vessels of the table consisted of *hanaps, cups, gobelets, godets, aiguïères, biberons, salières, etc.*, which are sometimes made of gold, more frequently of silver gilt, and most generally plain, the two kinds being distinguished in old inventories as "argent doré" and "argent blanc." Ultimately "parcel-gilt" cups became fashionable, and were more artistically decorated by using the gilding as a relief to certain portions of the design only.

The inventories of Charles V of France, and of his brother, the Duke of Anjou, King of Naples and Provence, are full of curious details of enriched plate, part of the table furniture of their palaces. That of the Duke is very voluminous, enumerating nearly eight hundred articles, half the number being cups and ornamental vessels for the table. It was commenced in 1360, that of the king in 1379. They regarded their treasures as objects of art, and had them minutely described with the passion of an amateur, signing each sheet of the inventory with their own hands. Both are now in the *Bibliothèque Nationale*, Paris, and are invaluable as records of the taste and fancy of the French metal workers, whose products were highly esteemed, and were only successfully rivalled in the succeeding century by the German artists, particularly the goldsmiths of Augsburg and Nuremberg.

For the due display of these treasures, dressers or sideboards were used, having a series of receding steps on the summit, upon which the plate could be arranged. The number of these steps was regulated by the rank of the person who used them. Persons of royal blood only were allowed to use dressers of five "degrès" or stages. Those of four steps were appropriated to nobles of the highest rank; those of three, to nobles under the rank of dukes; those of two, to knight bannerets, and those of one step to persons of gentle descent.

In illuminated manuscripts we frequently meet with representations of these articles of furniture and their piles of plate, and the curious volumes descriptive of public festivities, of a more recent date, occasionally furnish others. In 1587 a quarto volume was published at Dillingen, descriptive of the ceremonies at Prague when the Grand Duke Ferdinand of Austria invested the Emperor and the Grand Dukes Carl and Ernest with the order of the Golden Fleece.

(To be continued.)

**Holiday Fashions in Jewelry,  
Silverware and Art Goods.**

**A LADY'S RAMBLES AMONG THE JEWELERS.**

Table silverware in quaint Colonial patterns, with beaded edge, continues to please.

\*

There is a fad of the moment for tiny bits of Delft ware, which are employed in the decoration of silver match boxes, cigarette cases, belt buckles, etc.

\*

The engaged young woman now requires a ruby ring to act as guard to the diamond engagement ring.

\*

Numbered with new things in silver are a cracker spoon, a honey knife, and individual asparagus tongs.

\*

Jeweled watches lead, but enameled ones are equally fashionable.

\*

An old style revived is that of gold penholders and pencil cases with gem set tops.

\*

Small medallions of Delft china have appeared on some of the newer gold lorgnettes.

\*

There are French enameled vases that afford choice reproductions of a very early period.

\*

Old fashioned, open worked silver baskets are again to the fore.

\*

The long gold neck chains are fashionably worn with tailor-made street costumes.

\*

Very attractive are the little bags of white leather with gold clasp and chain.

\*

On many of the handsome evening gowns appear jeweled and enameled buttons which are veritable *objets d'art*.

\*

Watches are growing smaller and smaller.

\*

There are complete toilet sets mounted in gold and enameled in blue or set with turquoises for modern babies.

\*

The popular amethyst is mounted as the seal of flexible gold watch fobs.

\*

Open work bonbon baskets in silver and mounted on tiny feet are popular.

\*

The fashionable hunting crop copies the English style and is consequently plain with a gold or silver handle.

\*

Articles mounted in gold or silver gilt are in great demand.

\*

There are two ways of finishing gold surfaces: the bright yellow satin finish and the dull rose finish.

ELSIE BEE.

ESTABLISHED 1840.

**RANDEL, BAREMORE & BILLINGS.**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

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SILVERSMITHS.**

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New York Agents for the Derby Silver Co.,

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206 Kearney St., San Francisco, Cal.

HASKELL & MUEGGE, Agents.

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Portland, Me.

I hail your book and others of its kind as helps to the present generation and instructors for our successors.

WM. P. SHREVE, of  
Shreve, Crump & Low  
Co., Boston, Mass.

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HAYDEN W. WHEELER  
& Co., New York.

Received book of "Trade-Marks" and prize it highly. It was what I have been wanting for some time, and no jeweler should be without it.

L. S. KNOEK & Co.,  
Hartford, Conn.

"Trade-Marks" will be of great use to the trade, and so far as we can judge it is quite complete.

R. WALLACE & SONS  
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Wallingford, Conn.

I congratulate you upon its richness and general dignified appearance, and have no doubt but it will be of great value to the jewelry trade at large.

Geo. E. FARNS,  
Pres. Alvin Mfg. Co.,  
New York.

"Trade-Marks" cannot help being a very valuable book to every jeweler in the United States and Canada, and is certainly a beautiful work of art.

SNOW & WESTCOTT,  
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We are very much pleased with your book, especially the article on "Marks of Gold and Silversmiths," by F. W. Fairholt, which is of great value.

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Montreal, Can.

We are more than pleased with "Trade-Marks," and think the jewelers will appreciate your enterprise in issuing such a valuable publication.

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Boston.

There can be but one opinion expressed in reference to the work even by the most casual observer, "most valuable." It must necessarily prove of much interest and value to all who handle to any extent watches, jewelry and all legitimate goods sold by jewelers. It is a work we have long desired, hence appreciate the move.

C. F. GREENWOOD & Bro., Norfolk, Va.

"Trade-Marks" is the most complete book of the sort that has ever been published, and bears evidence of the most careful and arduous labor. Such a book is almost a *sine qua non* for every jeweler in the country. Aside from the trade-marks, the information given in the way of historical sketches, trade-mark law and legislation, is highly interesting and of great value.

ROGERS & BROTHER, N. Y.

We are highly pleased with the excellent appearance and superior typographical work of "Trade-Marks," and are greatly gratified in acknowledging that the contents are far ahead of our rather sanguine expectations. This book cannot fail to be desired by every intelligent dealer in jewelry, watches, silverware, etc. It will prove to be the only aid to ascertain the maker of an article when such article is to be duplicated or matched. Besides this it contains much valuable information pertaining to the trade.

E. A. LERMAN & Co.,  
New York.

After looking "Trade-Marks" through carefully, we are glad to say that we consider it one of the best, if not the very best publication ever issued in the interest of our trade. It is certainly very complete, and is just what we have felt the need of many times. We think the most remarkable thing about it is the price, as we consider the book worth many, many times what you charge for it. We are certain it will be appreciated by the trade at large, and congratulate you upon the success you have obtained in getting it up, which is characteristic of everything the JEWELERS' CIRCULAR undertakes.

JAMES FRICKER & BRO.,  
Americus, Ga.

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SOME FEATURES.

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"Trade-Marks" is certainly a very complete work, and will be of great service to every jeweler. We have long felt the need of just such a book in our own business, and do not see how any jeweler can get along without it.

CROSS & BZQUELIN,  
New York.

We congratulate you upon the care and good taste with which the volume ["Trade-Marks, Etc."] has been gotten up. Upon a first glance through it, it appears to us to be a work likely to prove very useful to the jewelry and allied trades.

THE WORCESTER ROYAL PORCELAIN CO., LTD.,  
Worcester, Eng.

Your book on "Trade-Marks" is at hand, and I have carefully examined it. Allow me to particularly commend the compilation of trade-mark laws, which is clear, concise and accurate.

HORATIO E. BELLOWES,  
Counselor-at-Law,  
Providence,  
R. I.

"Trade-marks" is a most valuable reference book of everyday use for jewelers. I have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how any one can afford to be without it.

I. H. PARK,  
Big Springs, Tex.

## Tariff Schedules Demanded by the Canadian Jewelry Trade.

MONTREAL, CAN., Dec. 18.—A large and influential deputation of the jewelry and allied interests of Canada waited upon the commissioners appointed by the Dominion Government to amend the tariff. The deputation was received in the council chamber of the Board of Trade at 10 o'clock A. M. Those present were: M. Schwob and C. H. A. Grant, of the Montreal Watch Case Co.; J. Duthie and W. G. Palmer, of the Canadian Watch Case Co.; H. Birks, of H. Birks & Sons; R. Hemsley, of R. Hemsley & Co.; J. H. Jones, of J. H. Jones & Co.; A. A. Abbott, of Smith, Patterson & Co.; W. Barr, of the Goldsmith's Stock Co.; A. R. Harmon, of the American Waltham Watch Co.; W. Bramley, A. Eaves, J. A. Pitts, W. Sharpley, J. M. Inglis, J. Silver, J. T. Bolt, J. J. Soly, D. Beatty, T. Allen, J. L. Gurd, and P. Deeary.

The following memorandum, drawn up at a previous meeting, was read to the commissioners, who were: Hon. W. S. Fielding, Sir Richard Cartwright, Hon. Israel Tante and Hon. Wm. Patterson:

"To the honorable members of the Tariff Commissioners, we, the jewelry and allied interests of Montreal, beg to lay before you our views respecting the customs duties, as follows:

"(1) Clocks.—We recommend that 20 per cent be collected on all clocks, tower or otherwise, instead of 30 per cent. on tower clocks and 25 per cent on all others.

"(2) Watch Cases.—The merchants representing the retail and jobbing trade consider 25 per cent. ad valorem sufficient protection, but the watch case manufacturers hold that, considering the limited consumption of this country, that their interests would be greatly imperilled from the competition of manufacturers on the other side, who would use this country as a slaughter market for their surplus output, if less than 35 per cent. ad val. was imposed; it being a well known fact that in any manufacturing enterprise where the price of labor is a factor in its production, quantity reduces cost very considerably. (On being put to the vote at the preliminary meeting where this memorandum was drawn up the 25 per cent. ad val. carried with one majority). We also recommend that watches complete remain as at present, viz., 25 per cent. Also, that watch movements remain at 10 per cent.

"Diamonds, Unset.—Considering the large number of skilled and artistic workmen who are employed in diamond setting and kindred ornamental work, also the great difficulty that exists in properly enforcing the collection of a customs duty on these goods, it being a well known fact that diamonds can be purchased in Canada at as low a price as in Europe, precludes the desire of our own people purchasing these goods in a foreign market, we recommend that diamonds be continued on the free list and also that all other precious stones, also imitation stones, be added to the free list.

"Jewelry, Gold, Silver and Plated.—The

present duty, viz., 25 per cent. ad val., is satisfactory to most of us, but some manufacturers hold that 35 per cent., the same as collected by the United States, is necessary to protect their trade, it being a fact that a large amount of jewelry is still being imported into Canada.

"Gold and Silver Thimbles.—We recommend that both these articles should pay the same duty, viz., 25 per cent.; instead of, as now, silver thimbles paying 30 per cent. and gold 25 per cent.

"Electro-Plated Flat and Hollow and also Sterling Silver Flat and Hollow Ware.—Jobbers and retailers favor a reduction from 30 per cent. to 20 per cent. while the manufacturers hold that the present duty barely gives them the necessary protection; but the recommendation to reduce to 20 per cent. has a small majority in its favor.

"Watch and Clock Materials, including Clock Springs, Watch Glasses or Crystals, Watch Crowns, Winding Bars and Sleeves.—The present duty on watch materials (which includes watch hair and main springs) is 10 per cent. ad val. The duty on clock materials, including clock springs, watch glasses, watch crowns of all kinds, and sleeves, winding bars, is 25 per cent. As all of these articles are either imported for manufacturing purposes or for the repairing of watches and clocks now in use in Canada, by retail watch-makers throughout the Dominion, they are regarded by the entire trade as their raw materials, and as different ratings have caused considerable trouble in passing these goods, this section recommends that all these articles be placed in the tariff at a duty of 10 per cent. ad val.

"Miscellaneous Articles Mounted with Sterling Silver, and known to the trade as Silver Mounted Novelties.—It is recommended that in order to avoid confusion in regard to the duty upon this class of goods, that a uniform tariff of 25 per cent be levied on all goods known to the trade as silver mounted novelties. It is held that these various goods are classified differently by the appraisers of the various ports of entry, and thus, some are rated as combs, brushes, manicure sets, tooth brushes, scissors, nail files, blotter pads, &c., at rates ranging from 25 per cent. to 35 per cent. It is maintained that as much duty would be collected under the 25 per cent. clause, and a great deal of trouble saved."

The above memorandum was presented and spoken on by the following: H. Birks, W. Sharpley, M. Schwob, R. Hemsley, J. H. Jones, J. A. Pitts, W. Bramley, C. H. A. Grant, W. G. Palmer, J. Duthie and A. A. Abbott.

## The Mystery of the Disappearance of Fred. P. Carter.

WORCESTER, MASS., Dec. 18.—Fred. P. Carter, one of the most prominent business men of Southbridge, left his home two weeks ago to go to Boston. Nothing was heard from him until a week ago when his wife received a dispatch from him dated Tampa, Fla. The dispatch told nothing except that Mr. Carter was at Tampa at the time it was sent.

Mr. Carter is 35 years of age and is a member of Monroe, Carter & Co., jewelers and opticians. The firm have a store in the Y. M. C. A. block, corner of Main and Elm Sts. This is considered the leading store of the kind in Southbridge, carrying in addition to the lines above mentioned a large variety of stationery and blank and account books. So far as can be learned the business of the firm is in excellent condition and Mr. Monroe says there is no reason for the disappearance of his partner. Mr. Carter lived with his wife at Hillside Park. They have no children. They came to Southbridge from Winchenden, eight years ago. Mrs. Carter says her husband left home Monday morning, Nov. 30, for Boston, taking the train at the Southbridge depot. She did not begin to worry about him until the following Tuesday night. She feared foul play and told of her husband's absence to a number of her friends. She fears her husband may be deranged on account of ill health. About a year ago he was ill with pleurisy. He was very sick all Winter with a complication of diseases.

Jos. Sutter, jeweler, Plattsburg, Mo., has sold real estate valued at \$500.

## CAMPBELL-METCALF SILVER CO., SILVERSMITHS,



ALL GOODS 925/1000 FINE.  
Factory, Providence, R. I. Offices, New York and San Francisco.



## W. F. EVANS & SONS,

SOHO CLOCK FACTORY,  
Handsworth, Birmingham,  
ENGLAND.

Established 1805.

## JACOT & SON,

Importers and Manufacturers of  
**Musical Boxes,**  
39 Union Square. New York.

## AMERICAN WATCH CASE CO.,

11 JOHN STREET, NEW YORK.

Manufacturers of **FINE SOLID GOLD CASES.**

Sold DIRECT to  
the RETAIL TRADE only.

**A.W.C.CO**

### Brunner Bros. Succumb to Various Adverse Forces.

CLEVELAND, O., Dec. 19.—Brunner Bros., jewelers, 57 Euclid Ave., assigned Wednesday to E. J. Pinney. The assets of the firm are placed at \$10,000 and the liabilities at \$30,000. Nothing was reserved and the failure is complete. Stringency of the times, slow collections, and falling off in business are the causes given. A mortgage in favor of Sophia Brunner, for \$8,261.81, covering the stock of the firm, was filed in the county recorder's office Thursday. The assignment was made both as a firm and as individuals.

Brunner Bros. have been in business for 25 years, and stood high as an enterprising and reliable firm. The members of the firm were Louis H. and Arnold H. Brunner.

Regarding the failure, Assignee Pinney said: "It is a sad affair. The Brunner boys have been left without a cent or a second suit of clothes. Both being single men, they could exempt nothing. They had some local paper coming due and called me into consultation. I examined into their affairs and soon discovered that they were doing business at a great loss. Comparing daily receipts with former years, I found that cash was decidedly slower in coming in than it had ever been. Jewelry is a luxury, not a necessity, and people are doing without luxuries. When I told the boys that they were bankrupt, they broke down and cried like children. It was a shock to them. Although they had been worried over paper about due, it had not occurred to them that they would be forced to suspend business."

The assignee has placed the stock on sale and is endeavoring to realize as much as possible upon it during the holiday trading.

### The Common Flim-Flam Game Again Successfully Worked.

WILKESBARRE, Pa., Dec. 16.—A slick swindler entered Heyer's jewelry store Monday afternoon and asked to see some diamonds. He was well dressed and was promptly waited on. After he had selected a stone valued at \$200, he took out his pocket-book and discovered that he had only \$5 with him. This he handed over to the proprietor as part payment and told him to put the diamond in an envelope, mark it and he would call later. In about half an hour he returned to the store and said he was ready to take the diamond. He pulled out a roll of bills and began counting them. It appeared as though he had more than the purchase money and the envelope containing the diamond was handed him.

When he had finished counting the money, however, it was discovered that he was \$75 short. He offered a check for the balance, but it was refused. He then said he would have to go to the bank and get the check cashed, but would return in a few minutes. He took an envelope from his overcoat pocket and handed it to the jeweler. The latter did not notice the deception, but the stranger not returning in 10 minutes he opened the envelope and found he had been swindled. It contained a paste ring valued at about five cents. The police are looking for the swindler.

### Recovery of a Supposed Stolen Envelope of Gems.

The envelope containing \$2,500 worth of gems, consisting of pearls and an emerald, which was believed to have dropped or to have been stolen from the pocket of Clayton L. Moak, Sept. 11, was found Saturday morning. Mr. Moak is city salesman for Eisenmann Bros., importers of diamonds and precious stones, 23 Maiden Lane, New York. On Sept. 11 he visited E. M. Gattle, retail jeweler, 1161 Broadway, to submit to him some precious stones. Mr. Gattle did not wish to buy anything, and the salesman put the goods submitted, which included the lost package, in his inside pocket and returned to the office by the way of the Sixth Ave. "L."

It being about closing time Mr. Moak returned the package from his pocket to the safe without verifying the goods. Tuesday, Sept. 15, it was discovered that an envelope containing five papers of pearls, viz.: 19 fine round pearls, 78½ grains; 12 fine round pearls, 60½ grains; one fine round pearl, 7½ grains; three fine round pearls, 20¼ grains; three fine round pearls, 24¾ grains; and one fine emerald, 3⅝ kts., was missing.

A thorough search of the safe and office was made but the missing package was not to be found and it was concluded that it had been lost or stolen by a pickpocket. The police and pawnbrokers were notified to look out for the missing jewels. Saturday morning about 9:30 o'clock A. M., G. F. Eisenmann, of the firm, went to the safe and from the inner compartment removed a small box which was kept near the frame into which the bolts set. When he went to replace it, he noticed it did not go fully back and putting in his hand to discover the obstruction, pulled out the missing package of jewels. An investigation disclosed a hollow behind the steel frame containing the bolt holes, which had never before been noticed. It was evident from the appearance of the envelope, which showed marks where the bolt had struck it, that it had in some way been shoved behind the frame and had fallen from that position when the box was removed. Upon Mr. Moak's return he was informed of the discovery, and he was overjoyed at the news.

### Louis Clark, Jr., Permanent Receiver of S. F. Myers & Co.

Judge Pryor, of the New York Supreme Court, last week appointed Louis Clark, Jr., permanent receiver for S. F. Myers & Co. in the suit brought by S. F. Myers against his partners, M. A. Myers and Simon Blumauer, for a dissolution of the partnership. Mr. Clark has been temporary receiver of the firm since the action was commenced Aug. 13.

Judge Pryor's decree, signed Dec. 15, dissolves the partnership and appoints Mr. Clark receiver with the usual powers, and fixes his bond at \$200,000. Donald McLean is appointed referee to take and state the firm's accounts.

C. L. Budd, in the jewelry business in Hillsdale, Mich., over 20 years, is dead.

### Proceedings of Jewelers' Council, No. 316, of the National Union.

CHICAGO, Ill., Dec. 19.—Jewelers' Council No. 316, of the National Union, which has among its members a great many prominent jewelers in both the retail and wholesale trade of this city, held their 10th annual election of officers in their Council Chamber Hall, 210 Masonic Temple, on Saturday evening, Dec. 5. A goodly number of the members were present and the following staff of officers were elected for the ensuing year:

Fred. McGredy, president; B. Volk, vice-president; A. H. D. Wedeking, ex-president; Charles E. Hodge, secretary; C. A. Barnes, financial secretary; Harry Sax, treasurer; C. Foss, chaplain; N. Bernhardt, usher; John Kain, doorkeeper. A. H. D. Wedeking and W. J. Meyer were also re-elected to represent the Council in the Cook County Cabinet.

Friends McGredy, Volk and Wedeking were unanimously re-elected to fill their respective offices for another year. The past year, taken as a whole, has been a very successful one with this council. The staff of officers will be duly installed at the first meeting in January, 1897. Jewelers' Council is always ready to welcome within its fold any member of the jewelry or kindred trades who desires to protect his family against what should death overtake him. The cost is nominal. At the same meeting Financial Secretary Barnes was presented with a handsome diamond watch charm for bringing in 10 new members, after which he treated a few of the Friends to an elaborate menu at Kinsley's.

### Jeweler Elton Not Guilty of Receiving Stolen Goods.

TORONTO, Can., Dec. 20.—The trial of Harry Elton, jeweler, on the charge of receiving stolen jewelry from the convicted burglar, Samuel Betts, was concluded at the County Court last week, after having lasted several days. Betts repeated the story he told at the preliminary examination as to his having sold diamond rings and other articles stolen by him to Elton. A number of witnesses testified to the prisoner's good character.

Elton gave evidence on his own behalf, stating that he had been 18 years in the jewelry business, and had never been in trouble of such a kind before. He admitted the purchase from Betts of a quantity of gold jewelry partly broken up, Betts's story at the time being that his sister's little girl had broken the jewelry. Upon another occasion he bought diamond rings of a man whom he thinks was the convict Betts, though his appearance was different from that presented at his first visit, as he had let his moustache grow. He denied having any knowledge or suspicion that the goods were stolen.

Miss Elton, the prisoner's daughter, and two other witnesses corroborated his evidence as to what occurred at the time of the sales. The jury, after an hour and a half's deliberation, returned a verdict of "not guilty."

N. L. Fowler, of DeRuyter, N. Y., has opened a repair shop in Delphi, N. Y.

## News Gleanings.

H. C. Sellers has opened up a new jewelry store in Paola, Kan.

J. P. Foss, Oconomowoc, Wis., is selling out his stock at auction.

R. H. Paar, Carthage, Mo., has sold real estate valued at \$2,800.

S. F. McKee, Stuart, Ia., has given a chattel mortgage for \$680.

Wm. F. Taylor has gone out of the jewelry business in Moberly, Mo.

C. S. Hayes, Norfolk, Neb., has given a realty mortgage for \$1,300.

O. H. Johnson, Garfield, Wash., has given a chattel mortgage for \$200.

Judgment has been entered against Wesley D. Fisher, York, Neb., for \$818.

Ramsey & Co. have gone out of the jewelry business in Grand Junction, Col.

A. E. Colburn, Argenta, Ark., has given a trust deed on real estate for \$500.

The Van Cott Jewelry Co., Omaha, Neb., have been sued on a note for \$1,300.

E. W. Beyer, Amsterdam, N. Y., will discontinue his jewelry store on Jan. 1.

The jewelry stock of C. L. Taylor & Co., Sedalia, Mo., is being sold out at auction.

Goldberg Bros., have paid off a chattel mortgage on their jewelry store in Seattle, Wash.

The chattel mortgage for \$100, given by W. A. Potter, of Salem, Neb., has been released.

The death is reported of John P. Kelly, of the jewelry firm of Kelly & Mack, San Jose, Cal.

W. S. Conard has given a chattel mortgage on his jewelry store in Hastings, Neb., for \$230.

Philip Schwartz, jeweler and pawnbroker, Salt Lake City, Utah, has sold real estate for \$500.

B. & H. A. Deckelman, Leavenworth, Kan., have given a chattel mortgage for \$1,000.

D. D. Knapp, Waverly, N. Y., has accepted a position with Johnson Bros., jewelers, New York, as salesman.

Burglars entered the jewelry store of M Hulshouser, Lohrville, Iowa, and took about \$700 worth of goods.

Daniels Bros., Kearney, Neb., have been sued for foreclosure of a realty mortgage amounting to \$1,600.

The mortgagees are reported to now be in possession of the jewelry business of H. J. Nesper, Denver, Col.

The stock of jewelry of A. E. Bocks, San Jose, Cal., is being sold out at auction, by order of the creditors.

Prior Tinsley, of Tinsley Bros., Harlan, Ia., has given a chattel mortgage for \$4,000 and the firm have assigned.

J. M. Emerson & Co., San Antonio, Tex., have dissolved, G. A. Mauer buying out the interest of J. M. Emerson.

The store of C. C. Stevens, Ladonia, Mo., was entered last week by burglars, and about \$400 worth of goods taken.

A receiver has been appointed to take charge of the affairs of the Burnett-Ansley Jewelry Co., Sherman, Tex.

Morrell & Collins, San Francisco, Cal., better known as the U. S. Watch Co., have dissolved partnership. Mr. Collins continues alone.

J. H. Hales, jeweler, Little Rock, Ark., has left for Nashville, Tenn., where he will accept the position of manager of the E. E. Wiggers jewelry house.

The mortgagees are in possession of the business of the S. S. Blitz Jewelry Co., Denver, Col., under a chattel mortgage for \$7,046, and a trust deed for \$4,400.

A. J. Comrie, jewelers' auctioneer, has just finished closing out the stock of F. M. Harrington, Rome, N. Y. The entire stock and fixtures were sold and the business has been closed.

Samuel W. Parker, Newport, Vt., will make the county of Orleans a present of a clock that will cost \$1,000. It will be placed in the tower of the County Court House by Christmas.

Fire broke out on the afternoon of Dec. 16 in Lamb's jewelry store, Bristol, Pa., caused by an explosion of a lamp. The flames destroyed a display of holiday goods in a large bulk window.

The clothing store of Eckland & Anderson, J. G. Sparks' jewelry store, and the shoe store of G. H. Mount, Fultonville, N. Y., were entered by burglars last Saturday night. A quantity of silverware was taken from Mr. Sparks' store.

Greenleaf & Crosby Co. have added a fascinating little boudoir to their Alcazar bazar, St. Augustine, Fla., in the former private entrance to the Cordova, on King St., for the sale of their souvenirs. Miss L. Bertha Brubaker, of Jacksonville, is in charge.

S. S. Blitz, doing business as the S. S. Blitz Jewelry Co., 1115 16th St., Denver, Col., has given a chattel mortgage on his goods to Louis Blitz, of Wayne county, Mich., and Bernard Beer, of Denver. This action was taken on account of an indebtedness of \$6,478.

Burglars during the night recently entered the store occupied by T. C. Clements, jeweler, 91 Beal St., Memphis, Tenn. A lot of watches were stolen, but the loss is not great, as the watches were not very valuable. The more valuable jewelry was not touched.

George Schmidt, a watchmaker, who, within the past year has been located in Milford,

Matamoras and Stroudsburg, Pa., and in Newton and Branchville, N. J., was arrested in Port Jervis, recently, charged with stealing watches entrusted to him for repair by Milford people. It is also said that he removed valuable works from watches and replaced them by inferior movements. He was locked up in the Milford jail.

A tramp went into A. J. Pierson's jewelry store, Wesley, Ia., a few days ago, and asked the prices of watches. He was shown several worth \$10 or more. He picked up one and said he would take that, and threw down a penny and walked out. Mr. Pierson followed and demanded his watch, but the tramp kept on going. Finally a posse of men took after him and caught him just outside of town. He gave up the watch after a tussle with the men. He was taken before the Mayor, but was let go on condition that he leave town, which he did.

## Worcester, Mass.

Jacob P. Weixler is confined to his home with a severe illness and the family and friends are greatly concerned regarding his recovery.

Levi Johnson, the oldest jeweler in Worcester, is confined to his home with a broken leg. He was crossing Main St. when he was run down by a bicyclist.

A. B. Hall's jewelry store, corner Front and Canal Sts., was broken into last Saturday night and a number of small articles taken. The police think boys did the job, as it was a bungling affair, and the articles taken were of the little value.

The police last week found a jewelers' sample case by the side of the railroad, a short distance north of the city, on the outskirts. The lock was twisted off. The case had been ransacked, but no reports have been received by police of a robbery in the vicinity.

Edward Moulton, at Main and Mechanic Sts. for several years, has been leased out, and is disposing of his stock at a reduction. It is understood that Mr. Moulton intends disposing of the stock and fixtures before February, and will go into the real estate business.

# The "Benedict" Collar Button.

Enos Richardson & Co., 23 Maiden Lane, New York,

SOLE MANUFACTURERS.

## Caution to the Trade.

All genuine Buttons are stamped "Benedict," all others are imitations.

THE GREAT SUCCESS of the "BENEDICT" COLLAR BUTTONS has induced several Manufacturers to place upon the market various worthless imitations possessing no merit of their own, but which they expect to sell upon the reputation of the "BENEDICT."

NOTICE IS HEREBY GIVEN TO THE TRADE, Manufacturers, Jobbers and Dealers that any infringement of the "Benedict" Patent will be prosecuted to the full extent of the Law.

READ BENEDICT, PATENTEE.



END VIEW.



SIDE VIEW.

DEPARTMENT OF  
ADVICE AND CRITICISM

ON

RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

PART XXXIII.

THE Webb C. Ball Co., Cleveland, O., sent the ad. here reproduced. In its original form Why could not the Webb C. Ball Co. specify some popular diamond goods with attractive prices? A profitable during the holiday season. The public want to know what to buy as presents, and want

those of his competitor, and this he can do by advertising in such manner as Mr. Feagans and some other jewelers have done this season.

\* \* \*

The ad. of W. G. Earle, Philadelphia, Pa., here printed in a reduced form—the original occupying five inches, double column—is A1. Typographically it is neat, and its arrangement permits of the ad. being easily read. The little cut—larger in the original

Diamonds Always as Good as Gold.

"A gem should be a real possession, capable of affording pleasure to the wearer and the spectator, and retaining an intrinsic and marketable value, undiminished by lapse of time."

Thus says Streeter, the great authority on gold, precious stones and gems.

There is a world of sense and truth in his observation.

There would be much more money invested in diamonds if people took time to investigate. Leaving out the question of adornment entirely, the diamond is the safest investment in the world. If selected with care and bought right the cash value is there always.

Too many people feel that in buying diamonds they have to take everything on trust and leave their personal judgment out of the question.

This is all a mistake.

With the proper attention on the part of the dealer any buyer may get a fair personal knowledge of the relative value of precious stones.

Yet in no commodity are there more uncertain methods for judging values. The rare worth of the Diamond has effected the closest and most careful tests for distinguishing the various degrees of excellence. The novice may soon be able to judge between the pure and the bogus, but it takes years of experience to become an expert, and then only those who have an exceptionally fine eye for detecting colors and imperfections can attain that place.

It is therefore very essential to have the assistance of an expert and reputable dealer when buying diamonds. If he has a personal pride and integrity in his business he will take pains to assist you in making selections to your advantage. OPEN EVENINGS.

The Webb C. Ball Co.,

Experts in Diamonds and Watches,

Ball Building, Cor. Superior and Seneca Sts.

it occupied five inches, four columns, a goodly space for such an announcement. The ad. is a well-written composition, and its five-inch, four column space would admit of all the arguments set forth in the present ad. and a number of descriptions and prices

to know their prices. All other considerations are secondary. Specification, description and price—these are primary. One of the best jewelers' holiday ads. we have seen was that of G. E. Feagans, Joliet, Ill. The ad. occupied a full newspaper page and was filled with cuts, descriptions and prices of goods suitable as presents.

than here seen—lends artistic effect to the whole. The business policy set forth is impressive and the specification of goods effective. We believe, in opposition to the single-price theorist, that the formula, "Diamond Rings, \$5.00 to \$1,000," is more likely to produce results that "Diamond Rings \$5.00." While every one may

ALMOST EVERYBODY KNOWS

W. G. EARLE'S Jewelry Establishment—knows it to be the best of the kind. Reliability, fair dealing and low prices have ever been his motto.

Everything guaranteed. Money refunded if desired.

- Diamond Rings, \$5.00 to \$1,000
- Earrings, \$5.00 to \$1,000
- Diamond Brooches, \$7.00 to \$2,500

All the new and richest combinations of Colored Gems are here in profusion. As to Watches, we have anything that could possibly be wanted and just at the prices you want to pay—from \$1.50 to \$650.00.

Silverware, Clocks, Bronzes, Etc., in fact everything that first-class jewelry stores should have.

Come see what we have to show you.  
Accounts opened with responsible people.  
Open evenings until Christmas.

W. G. EARLE

11 AND 13 NORTH NINTH ST. (SECOND FLOOR.)



TWO EYES	TWO EYES	TWO EYES
TWO EYES	<p>A DIFFERENT REFRACTION in the two eyes of the same person is quite common. One eye may be correct and the other long-sighted or far-sighted, or they may have different degrees of same defect or one eye may be far-sighted and the other near-sighted. No charge for testing eyes.</p>	TWO EYES
<p><b>J. B. Trickey &amp; Co.</b> 1035 O Street, Lincoln, Neb.</p>		
TWO EYES	TWO EYES	TWO EYES

statements will be accepted by all reasonable persons. But as a holiday ad. it lacks business-drawing powers. It is the introduction to an ad. rather than a complete ad.

of goods as well. While it is good policy at all times for the jeweler to assert his ability as a judge of jewelry and precious stones, there is but one system of advertising

The prices were low, perhaps as low, if not lower, than the prices on the same goods quoted by the local department stores. When prices are the same in both the jewelry and department stores, the average person much prefers to patronize the former. But the jeweler must prove that his prices are as low as

know that a diamond ring may be bought for \$1,000, the use of the figure lends what may be termed tone to the lower priced goods. The \$5 diamond rings included in the line "\$5 to \$1,000" appear both cheap and reliable; whereas the mere specification "Diamond Rings \$5.00" appears

only to be cheap. There is no suggestion of reliability.

\* \* \*

The ad. of J. B. Trickey & Co., Lincoln, Neb., here accurately reproduced, is a striking optician's announcement. The statements contained therein are facts, and will affect every reader.

\* \* \*

From the Bell Jewelry Co., San Antonio, Tex., comes a 10-page booklet of "Several Things You Often Wish to Know, Birth Stones, Wedding Anniversaries, etc." One page is devoted to the stanzas of the birth-stone poem, another to the list of wedding anniversaries, another to folk lore, while interspersed is information regarding jewelry, sterling silver, watches, clocks, fancy goods, diamonds and gems and the optical department. The outside cover gives instructions for shopping by mail. The little book must have served as an effective holiday advertisement.

\* \* \*

Hardy & Hayes, Pittsburgh, Pa., issued this year, as they did last year, a convenient pocket catalogue of suggestions for holiday presents, prettily printed in a book of 60 pages, tied within a tasty, appropriate cover. The book was made upon the general plan of that described last year, and must have proved a profitable enterprise.

\* \* \*

P. M. Childress, Valdosta, Ga., issued as a holiday advertisement a card, eight by five inches, on which an announcement was printed on the reverse side. The front contained a picture of a howling swell, with the legend, "Sensible people don't throw money away." Mr. Childress sent the announcement through the mails.

#### The Death of an Old Clockmaker.

WATERBURY, Conn., Dec. 18.—Bernard Mahler, one of the best known clockmakers in the State, died yesterday afternoon, aged 65 years. The deceased was born at St. Blasien, in the Black Forest, Germany, July 4, 1831. While yet a young man in Germany he learned the clockmaker's trade. When he was 21 years of age he came to this country and went to work for the Ansonia Clock Co. He stayed there but a short time and then went to work for the Morse Clock Co., at Thomaston. His stay there was short and he then went to work for the Seth Thomas Clock Co., Thomaston. He was employed there between 25 and 30 years. In 1879 he went to Brooklyn, N. Y., to take charge of a department in the factory of the Ansonia Clock Co. He subsequently went to Winsted, where he was for a year employed by the Wm. L. Gilbert Clock Co.

In the Spring of 1881 he came to Waterbury and became a foreman for the Waterbury Clock Co., which position he held up to the time he was obliged to give it up on account of the failure of his health. In July, 1894, he went to Germany for his health, but returned in September slightly improved. While abroad he visited his birthplace at St. Blasien. Two of his sons are with the Waterbury Clock Co.

#### Up-to-Date Jewelry Stores.

WEBB C. BALL CO., CLEVELAND, O.

The Webb C. Ball Co., Cleveland, O., have extensively remodeled and entirely refitted their store and offices, and have added a new room for the display of sterling silverware. The new fixtures are finished in solid mahogany and fitted with electro bronze work. The diamond office, bookkeeper's desk, cashier's desk and engraving department are each separated into private compartments, thus resembling a banking institution. In fact the application of every form of modern convenience to facilitate their business and further contribute to the comfort and convenience of the public is taken advantage of in these late improvements. The

tain lines of goods which should have been on his shelves. He has at last solved the problem, and his basement annex recently completed, is filled with pretty things. As one enters the store he sees a short staircase leading to the basement. This basement has a tiled floor, and is fitted up with long lines of shelves, fairly groaning with their loads of handsome goods. The room is well lighted with many incandescent lamps, whose lights are reflected many times from the beautiful cut glassware and articles of crystal.

The stock in this department consists of full sets of beautiful china table services, plain and decorated, cut glass dishes, goblets and ornaments, clocks of rare workmanship in wood, bisque and china, bric-à-brac and lamps.



INTERIOR OF NEW STORE OF A. FELDENHEIMER, PORTLAND, ORE.  
DESCRIBED IN THE JEWELERS' CIRCULAR OF NOV. 18.

delicate tints from the artistic decoration of the new steel ceiling lend an enchanting effect to the whole, while the old difficulty of shopping on dark days is practically solved by the careful arrangement of a series of electric lights, making the darker nooks and corners as light as the brightest day.

Mr. Ball shows the true spirit of progression, and fully appreciates the importance of furnishing expert service in the craft he pursues. The judicious business man gains his knowledge through his zeal to please his patrons, because through his zealous work he places himself in a position to know. A visit to the new sterling silver department will convince one that he is in the right place to see wares that have the proper ring; timely wares for the season.

W. H. MORTIMER, POTTSVILLE, PA.

W. H. Mortimer, Pottsville, Pa., has often been taxed to devise means for displaying cer-

#### Assignment of Tinsley Bros.

CHICAGO, Ill., Dec. 19.—Tinsley Bros., Harlan, Ia., assigned on the 14th inst. The creditors are as follows: Bank of Harlan, \$4,200; mortgage on homestead, \$1,080. These items are secured by mortgages of long standing. There were also claims against the firm for personal loans of \$1,805, which were unsecured.

The merchandise creditors are: C. H. Knights & Co., \$365; M. F. Barger & Co., \$180; Juergens & Andersen Co., \$140; Otto Young & Co., \$45; Glickauf & Newhouse, \$80; N. H. White & Co., \$60; Woodstock, Hofer & Co., \$45; Boyington & McCune, Manchester, Ia., \$102; sundry small accounts, \$100.

Summary: Secured \$5,280; unsecured, (personal loans), \$1,805; unsecured merchandise creditors, \$1,117; grand total, \$8,202. Stock is estimated at \$1,500. With the surplus from real estate, the firm will probably pay 50 cents on the dollar.

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

### The Commercial Travelers' Fair.

One of the principal events in New York last week was the opening Tuesday evening, Dec. 15, of the Commercial Travelers' Fair, at the Madison Square Garden. The fair, which was in charge of A. B. DeFreece, was arranged to raise money to complete the National Home for Commercial Travelers, now in course of construction at Binghamton, N. Y. An illustration of the proposed home here appears.

The Commercial Travelers' Home Association of America was formally organized at a meeting in March, 1892, attended by over 400 travelers, permission to erect a home hav-



THE COMMERCIAL TRAVELERS' HOME.

ing been given by the New York Legislature. A committee on sites was appointed, and the first annual meeting was set down for Oct. 9, 1892, at Rochester. The charter provided that the building must be located somewhere in the State of New York, and as the citizens of Binghamton had guaranteed 100 acres of land and \$15,000 the offer was accepted. The site is about a mile outside the city of Binghamton, and is situated on South Mountain.

The fair to raise \$150,000 necessary to complete the home has many features which attracted New Yorkers. The floor and first gallery of the Garden are tastefully filled with booths of all descriptions, and also contain the Gondola Carousal and Travelers' Retreat. In the cellar is the Subway Plaisance, which combines on a smaller scale the features of Chicago's "Midway" and of Coney Island. Probably the most attractive features of the fair are the *café chantant* and the ceramic exhibit of the National League of Mineral Painters.

Among the exhibitors from the jewelry trade are: H. C. Holter & Co., Russian enameled silverware and samovars; the Bundy Time Recording Co.; Blair's Fountain Pen Co.; L. G. Rosenthal, optical booth; B. T. Ash & Co.,

jewelers, Binghamton, N. Y., official souvenir spoon; the Electric Cutlery Co., Newark, N. J., and others.

Contributions received for the fair included a double cluster diamond ring from B. H. Davis & Co., 68 Nassau St.; clocks from the Ithaca Calendar Clock Co.; silver toilet set from George Greene, 178 Broadway; fountain pens from L. E. Waterman & Co., 175 Broadway; field glass from R. Fisher; silver plated ware from Toothill Silver Co., Oswego, N. Y.; fountain pen from Wm. H. Woglom, 239 Greenwich St.; thermometers and gold and silver plaques from Taylor Bros. & Co., Rochester, N. Y.; chafing dish from Jno C. Jewett Mfg. Co., Buffalo, N. Y.; silver plated napkin rings from Jos. Siegel, Grand Rapids, Mich.; cut glass from T. B. Clark & Co., Honesdale, Pa.; and pottery from Globe Pottery Co., East Liverpool, O.

The eastern representative of Rogers & Brother has returned to New York and reports very good trade.

C. A. Cromwell, for many years the sales man for John F. Hopkinson, and later with Marden & Kettley, has entered the employ of Williams & Payton as salesman.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Meriden Britannia Co., by W. C. Wood; F. Kaufman, by Mr. Wolf; A. Pinover & Co., by Arthur Pinover; Carter, Hastings & Howe, by Frank Horton; Bassett Jewelry Co., by E. E. Spaulding; Herman & Co., by Chas. J. Mann.

The following traveling salesmen passed through Detroit, Mich., last week: George W. Hander, Osborn & Co.; Fred. Kaufman; J. N. Beckwith, Jos. H. Fink & Co.; W. J. Carrow, Mandeville, Carrow & Crane; J. R. Goodwin, Carter, Hastings & Howe; W. H. Gregory, Strobel & Crane; Fred. M. Wheeler, Dominick & Haff.

The following salesmen have recently visited Columbus, O.: Thos. E. Rogers, Hayes Brothers; Arthur Totten, Rogers & Brother; H. A. Tibballs, Wilcox Silver Plate Co.; E. H. Pelletreau, Shafer & Douglas; W. S. Strauss, Jacob Strauss & Sons; Louis Bernheim, Bernheim, Cohen & Beer; Henry Hyman, Hyman & Kramer; D. E. Parson, Totten & Sommer Co.; Adolph Rosenthal; E. B. Downs, Waterbury Watch Co.; Geo. W. Birnbaum, Ehrlich & Sinnock; Mr. Brooks, Brooks & Pike; F. L. Carpenter, F. M. Whiting Co.; W. S. Dudley, Rogers, Smith & Co.; J. C. Miller, Herman Keck Mfg. Co.; Mr. Crane, Mandeville, Carrow & Crane; A. Kingsland, Reeves & Sillocks; Max Arnstein, Arnstein Bros. & Co.; Mr. Herzog, Louis Kaufman & Co.; Mr. Goodwin, Carter, Hastings & Howe.

There were comparatively few traveling men in Boston, Mass., the past week, and nearly all the Boston wholesalers and jobbers had called their men in from the road for home work. The annual dinner of the New England Jewelry Travelers' Association was scheduled for last evening, bringing together a large number of commercial travelers from the various manufacturing and jobbing centers who cover New England territory.

Although the event took place after THE CIRCULAR had gone to press, it is safe to assert that nothing short of an earthquake can have prevented the members from having a most enjoyable banquet and entertainment. Treasurer Wales assured THE CIRCULAR correspondent a few days ago that his report, with its showing of ample funds in the treasury, would be one of the pleasantest features of the occasion. A report in detail of the happenings at the banquet, which was held at the United States Hotel, will be given in the next issue of THE CIRCULAR.

Delancey Stone, Shafer & Douglas' man, returned home after a three months' visit west, closing his Fall season.

R. Hahn, representing Stone Bros., 535 Broadway, New York, was compelled to abandon a successful trip through the south on account of the fire which recently occurred in the firm's place of business.

"My recent trip was much on the order of 1892," said W. F. Adams, traveler for Simpson, Hall, Miller & Co. "My customers all anticipated a nice holiday business and were confident trade was on the up grade." H. E. Vincent has returned to Chicago from Cincinnati, Louisville and other central west points, where he found good trade and expectations high for the holidays.

Traveling salesmen calling on Syracuse jewelers the past week included: V. W. Henderson, Enos Richardson & Co.; T. Guntzburger, Dattlebaum & Friedman; Mr. Cook, Bergstein & Son; Wm. Guiler, Carter, Hastings & Howe; Mr. Tichenor, Krentz & Co., E. F. Manuel, Drueding Bros.; M. Rosenbaum, B. H. Davis & Co.; Charles Dougherty, Sexton Bros.; D. F. Pickering, Pickering & Quintard.

Travelers in Pittsburgh, Pa., last week were: Frank L. Wood, Carter, Hastings & Howe; J. M. Morrow, American Watch Case Co.; Mr. Brooks, Brooks & Pike; L. E. Smith, M. B. Bryant & Co.; Louis E. Fay, H. A. Kirby Co.; W. J. Lane, Geoffroy & Co.; Fred. L. Baker, Hayden W. Wheeler & Co.; E. H. Pelletreau, Shafer & Douglas; A. J. Sherrard, Enos Richardson & Co.; T. L. Carrow, Mandeville, Carrow & Crane; Fred M. Wheeler, Dominick & Haff; Mr. Rhoads, Simons, Bro. & Co.; L. F. Clark, W. F. Cory & Bro.; J. E. Simonson, A. J. Hedges & Co.; Lawrence H. Smith, Bippart & Co.; A. Kingsland, Reeves & Sillocks; T. E. Rogers, Hayes Bros; J. F. Granbery, Cutler & Granbery; C. N. Perley, Alling & Co.; W. C. Barry, Larter, Elcox & Co.; F. N. Miller, Shoemaker, Pickering & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Veit Hirsh, Hirsh & Hyman; F. H. Carpenter, Alfred H. Smith & Co.; Mr. Mayer, Powers & Mayer; Mr. Freund, Henry Freund & Bro.; Jacob Strauss, Jacob Strauss & Sons; J. N. Beckwith, Jos. H. Fink & Co.; Frank Whitmarsh, Derby Silver Co.; H. B. Bliss, Gorham Mfg. Co.; Lewis P. Cook, J. F. Fradley & Co.

Travelers in St. Louis, Mo., last week were: J. B. Ettinger, Keller, Ettinger & Fink; Henry H. Jacobson, Jacobson Bros.; Louis Bernheim, Bernheim, Cohen & Beer; Isidor Elbe, L. Adler & Son; A. F. Carter, Sloan & Co.



CASSIUS W. SEYMOUR.

Response to the appeal from the friends of Cassius W. Seymour has been very prompt and liberal. Some details of Mr. Seymour's unfortunate condition were given on this page in the issue of Dec. 9. Contributions may be sent to any of the following addresses:

J. A. Keane, care of Ostby & Barton Co., 176 Broadway, New York.

W. C. Parks, care of Parks Bros. & Rogers, 20 Maiden Lane, New York.

The Jewelers' Circular Publishing Co., 189 Broadway, New York.

The following sums have already been contributed:

Already acknowledged .....	\$552.50
Plainville Stock Co.....	\$50.00
W. A. Merrill.....	1.00
C. E. Horn.....	1.00
Morris Vogel & Bro, Philadelphia, Pa.....	5.00
Cash.....	2.00
J. Seasey.....	5.00
S. K.....	2.00
Rees, Zimmer & Rees.....	5.00
Odenheimer, Zimmer & Co.....	5.00
Cash.....	1.00
Cash.....	5.00
Zach. A. Oppenheimer.....	5.00
G. C. White.....	10.00
C. H. Van Beesen.....	2.00
John W. Block.....	5.00
No. 2 Maiden Lane.....	20.00
Laubheim Bros.....	2.00
W. N. Dutemple.....	5.00
H. Harrison.....	2.00
S. F. Myers & Co.....	1.00
Miss U. W.....	1.00
Fred. Mockridge.....	5.00
Smock & Sherrill.....	1.00
I. Keeble.....	3.00
Chas. Willemire.....	5.00
John Lamb.....	5.00
Chas. F. Langhaas.....	5.00
L. T. Field.....	5.00
C. G. Alford & Co.....	10.00
J. J. Cohn.....	5.00
George Green.....	5.00
Cash.....	1.00
Geo. C. Booth.....	2.00
E. T. C. Theurer.....	1.00
J. Goldberg.....	5.00
Gus Dorchester.....	5.00
Julius Mambeck.....	2.00
Cash.....	.50
Wm. Morris & Co.....	5.00
E. M. Bracher & Co.....	5.00

**Jeweler Doyle Pursued the Thief and got back his Property.**

LYNN, Mass., Dec. 19.—A bold case of stealing and a subsequent recovery of the property taken occurred at E. A. Doyle's jewelry store, Munroe St., early this afternoon. A stranger entered and asked to see some diamond scarf-pins. After he had examined the different ones in a tray which was set out on the show-

case, he decided not to make a purchase and left the store. He had hardly got outside when Mr. Doyle discovered that one of the pins was missing, and he sent two clerks in pursuit of the man.

Mr. Doyle took part in the chase himself and soon spotted his man on Union St., in company with another, evidently a confederate. The two were apparently looking on the ground for something, and walking up to them Mr. Doyle saw that the one who had been in his store had something in his hand. He pluckily grabbed him by the collar, seeing no policeman in sight, and the other man ran. The jeweler had no difficulty in getting back his property, beside another pin which was stolen from some other store. After being released the man ran in the direction of the depot and got out of town. The police have a description of the thief.

**Watchmaker Harmes Confesses to Robbing His Employer.**

NEWARK, N. J., Dec. 14.—For several months Henry G. Harmes has, by his own admission, been robbing the jewelry house of Gaven Spence & Co., 895 Broad St., by whom he was employed as a watchmaker for nearly three years. Diamonds, watches and jewelry would mysteriously disappear from the stock, and despite the vigilance of the firm, the pilfering continued. By accident John S. Rutan saw some of the jewelry in a pawn shop and identified it as that bearing the private mark of the jewelry firm.

Detective Murphy finally saw Harmes enter the pawn shop, where he left a gold watch. Monday morning the detective arrested Harmes at the firm's store and took him to Police Headquarters, where he confessed to systematic stealing. Some of the stolen property has been recovered. A diamond, worth \$150, was sold by Harmes for \$20. The prisoner is 30 years old and has a wife.

**Philadelphia.**

A man calling himself Ray Hutchinson, of Boston, who was arrested several days ago, charged with passing bogus checks in return for jewelry upon a number of jewelers in this city, was last Monday given a partial hearing by Magistrate South and held in \$1,000 bail for a further hearing.

Arthur C. White, aged 34 years, who kept a jewelry store at 34 N. 15th St., committed suicide Dec. 16 by taking cyanide of potassium. Bad business led him to take his life. White roomed over his store, with James H. Bathgate, who formerly had an interest in the place. When the latter got up Wednesday he found White on the floor in convulsions, and summoned Dr. Elder, a near-by physician. All efforts to revive White were unavailing, and he died half an hour afterwards. On a table was a flask partly filled with poison, and beneath the bottle was a piece of paper on which was written the following: "I have taken cyanide of potassium on account of business troubles." White, who formerly worked for the former

owner of the store, bought out his interest some time ago.

**The St. Louis' Jewelers' War Against Fake Auctions.**

ST. LOUIS, Mo., Dec. 19.—As stated in THE CIRCULAR last week the crusade of the Missouri Retail Jewelers' Association against fake jewelry concerns is bearing good fruit. On the 12th inst. Joseph Marx and John L. Rankin were arrested for selling goods without a license. They were released on bond. Their cases came up in the police Court Monday, and were continued to a future date. Subsequently they both took out licenses and no doubt their cases, on this count, will be nolleprossed when called for trial. The stores at which they hold forth have discontinued, however, the continuous auction system, and are now selling goods at "50 cents on the dollar," so the signs say.

The Association, however, will not stop with the work they have done. If any graver abuses exist than simply selling at auction they intend to ferret them out.

**Mrs. Neresheimer Boldly Fights Masked Robbers.**

A daring hold-up was committed near Flushing, L. I., Monday, by masked robbers, who stopped Mrs. E. Aug. Neresheimer while driving from that town to her home, and robbed her of her diamond earrings and brooch and her pocket-book. Mrs. Neresheimer is the wife of E. Aug. Neresheimer, of the well known diamond firm of E. Aug. Neresheimer & Co., 20 Maiden Lane, New York.

The men stopped Mrs. Neresheimer in a lonely part of the Bayside road and, after a parley, grabbed her brooch, tore an earring from her ear, and stole the bag containing her money, at the same time striking her savagely. During the struggle Mrs. Neresheimer felled one of the robbers with a bottle, whipped up her horses and escaped. She first drove to Flushing and notified the police and was then taken to her home, and a doctor summoned. The violence of her assailants and the shock to her nerves prostrated her for a time.

The police of Flushing, College Point, New York and vicinity are searching for the robbers.

**The Recoil Escapement.**—This escapement receives its name from the peculiar action of the pendulum. There is no rest or locking for the pallets, but directly the pendulum in its vibration allows a tooth, after giving impulse, to escape from the impulse face of one pallet, the course of the wheel is checked by the impulse face of the other pallet receiving the tooth. The pendulum, however, still continues its swing to the right, and, in consequence, the pallet pushes the wheel back, thus causing the recoil which gives the name to the escapement. It is only after the pendulum comes to rest and begins its excursion to the other side that it gets any assistance from the wheel, and the difference between the forward motion of the wheel and its recoil forms its impulse.

**Mayer Herzog's Story of His Loss of \$16,000 Worth of Diamonds.**

BOSTON, Mass., Dec. 19.—Mayer Herzog, who represents on the road his father, A. S. Herzog, Maiden Lane, New York, reported to the Boston police late last Thursday evening that a pocketbook containing diamonds valued at \$16,000 had been lost by him or was stolen from his overcoat pocket during the evening. He also notified his father of the affair in a telegram reading thus: "Have lost pocket-book with \$16,000 diamonds." To this message he received the response: "Offer reward \$2,000. Notify police."

The story told by the young man is remarkable for its admissions of carelessness on his own part. It set forth in substance that, having visited Horace Partridge & Co., 55 Hanover St., Thursday afternoon and sold some diamonds there, placing the pocket-book containing the gems in an inside pocket of his overcoat after the transaction, he went up town to the Adams House, where he was stopping. He rode from the store to the hotel on the platform of a crowded electric car. He further stated that he was in the habit of checking his valise, which that night contained \$4,000 in diamonds additional, and the pocketbook when his sales for the day were over. On this occasion he checked the valise, but forgot to check the book. He went out to a neighboring cafe for lunch and later turned his steps to a nearby theatre.

In the former place he left his coat hanging beside the table while he was away from it temporarily, and at the theatre he hung the coat over the back of his chair, leaving it there while he went out between the acts. In short, he was entirely forgetful of the fact that he had the diamonds with him, according to his story, from the time that he left the store of Partridge & Co. About 10 o'clock he suddenly thought of them and looked for them in the coat pocket only to discover that they were gone.

Herzog left here to-day on the 1 o'clock P. M. train for New York in response to a telegram from his father summoning him home. The Adams House people say that there has been no clew discovered in connection with the lost diamonds since they disappeared, and the police consider the case a very peculiar one, although Chief Inspector Watts took sufficient interest in the details to go over the route traveled by young Herzog Thursday evening, but without discovering any light on the subject.

A. S. Herzog, dealer in diamond jewelry, 45 Maiden Lane, New York, is the Abraham Herzog referred to in the dispatch. In speaking of the loss to a CIRCULAR reporter, he said that the wallet contained packages of small loose diamonds the value of which aggregated about \$15,000. The goods were not insured, nor was the loss covered in any way.

Mr. Herzog said that he had just telegraphed to his son to notify the police and offer a reward of \$2,000 for the recovery of the gems. This was the first loss of any kind he had ever suffered since starting in business, 30 years ago.

Dputy Sheriff Whoriskey, Monday, received an attachment for \$2,450 against Abraham S. Herzog, 45 Maiden Lane, in favor of J. Heilbronn & S. Marchand for unset diamonds sold to Herzog on Aug. 6, and a levy was made at his office. The plaintiffs do not put any faith in the story of Mayer Herzog, and declare their belief that it is part of a scheme to keep them out of their money. Mr. Herzog was engaged in the jewelry trade for many years, was out of active business for several years and resumed two years ago.

**Bold Safe Burglary in the Heart of the Providence Jewelry Trade.**

PROVIDENCE, R. I., Dec. 19.—The jewelry district was invaded by expert safe breakers last night, and the first extensive job in nearly two years was done. Two safes were cracked, one of them being blown open with dynamite and wrecked, and goods to the value of more than \$1,000 taken. The thieves did their work unmolested, and got away with several hours' start before the affair was discovered. The place visited was the factory of S. W. Bassett & Co., 102 Friendship St., in the Sackett & Davis building, a yard separating it from Foster & Bailey's building. One of the two safes in the office was emptied of everything of value. The other, containing goods of greater value, the thieves were unable to loot, owing to an accident in the operation of their work.

While the Bassett place was the only one from which anything was taken, it is certain that the robbers also had their eyes on Foster & Bailey's place. In fact, the only description of any of the men who were in the job that the police have was furnished by the superintendent of Foster & Bailey's shops, who talked last evening with a man who, beyond doubt, was one of the safe blowers. This fellow had got into the Foster & Bailey building and was met by the superintendent. He left the place, and was evidently satisfied, after looking it over, that he did not want to try a job in it. Foster & Bailey's building is thoroughly protected by burglar alarms and otherwise, and it would be practically impossible to do any extensive job in it. After the inspection of Foster & Bailey's shop, attention was evidently transferred to the next building, where they had no interference.

The men who did the trick were experts in their line, with a thorough knowledge of the art of safe smashing. Several times of late there have been reports made of suspicious characters who had been seen about the yard at the rear of Foster & Bailey's, which is also the yard of the building in which Bassett's is located. In each of these cases there were three men, strangers, and rather rough looking. It is now believed that these are the fellows who put up last night's job. There were two in it, anyway, and there may have been three.

Two Pinkerton detectives from Boston are already at work on the case, the firm being a member of the Jewelers' Security Alliance, and hopes are entertained of the recovery of the goods. The thieves are thought to be already far away from the city.

**Jewelers' Gold Bars Exchanged for Gold Coin**

*Week Ended Dec. 19, 1896.*

Dec. 14.....	\$10,350
“ 15.....	21,925
“ 16.....	28,810
“ 17.....	20,958
“ 18.....	5,104
“ 19.....	5,104
Total.....	\$87,147

**Importations at the Port of New York.**

*Week ended Dec. 18, 1896.*

<b>China, Glass and Earthenware :</b>	
China.....	\$34,266
Earthenware.....	15,137
Glassware.....	8,075
<b>Instruments :</b>	
Musical.....	11,112
Optical.....	3,561
Philosophical.....	599
<b>Jewelry, etc.:</b>	
Jewelry.....	2,296
Precious stones.....	103,166
Watches.....	28,511
<b>Metals, etc.:</b>	
Bronzes.....	476
Cutlery.....	27,476
Platina.....	25,911
Plated ware.....	607
Silverware.....	1,874
<b>Miscellaneous :</b>	
Alabaster ornaments.....	56
Beads.....	1,007
Clocks.....	2,629
Fans.....	8,618
Ivory.....	15,255
Marble, manufacturers of.....	1,457
Polishing powder.....	8,365
Statuary.....	6,494

**Chas. Seale's Failure Still in the Courts.**

The suit of Edw. B. LeFetra as assignee of Chas. Seale, against Geo. G. Goodrich, which resulted in a verdict for \$800 for the plaintiff, ended Monday after a trial, before Judge Daly and a jury in Part II of the N. Y. Supreme Court, lasting three days. Seale, who was then a jeweler in upper Broadway, three years prior to his failure in 1893, sold jewelry to Geo. G. Goodrich and his wife, now deceased, amounting to \$5,005. Of this there remained unpaid when the assignee took possession, about \$3,003. In response to his demands, the assignee was offered a large 16-pointed diamond star worth \$2,100, which Seale had sold Mrs. Goodrich and \$903 in cash. He accepted, and claims that when the star was received the outer rim consisting of eight large diamonds had been removed and what remained of the pin was worth but \$500. He then brought this suit for the difference of \$1,600. Goodrich's defense was that the debt was not jointly incurred and he was not responsible for his wife's account. The jury thought otherwise, however, and gave a verdict for \$800 to the assignee.

The silver-plating establishment of J. Walter Miller, Lancaster, Pa., was gutted by fire early on the morning of Dec. 18th. Loss, \$8,000; insurance, \$3,000.

# "How to Successfully Conduct a Jewelry Business."

## PRIZE ESSAY.

TWO PRIZES WERE OFFERED FOR THE BEST AND THE SECOND BEST ESSAYS ON THIS SUBJECT, THE COMPETITION BEING OPEN ONLY TO EMPLOYEES OF FIRMS.

### Essay No. 10.

By SOLOMON KATZ,

WITH M. ADLER, NEW YORK.

THE appearance of the store upon entering it should make a good impression on the customer. The retail jeweler should make his store a cool, pleasant and comfortable place. There is nothing so pleasing as to go from the hot street in Summer into a nice, cool, shady store. The jeweler can make his so.

Do not stint 50 cents a week on ice, always have a glass of cold water handy to the customer. One or two electric fans judiciously placed are productive of good results. A few fresh plants, such as rubber or palm plants, will enhance the looks of the store.

Always have chairs in your store. A tired customer will become still more tired standing at the counter, shifting from one foot to the other, and, perhaps, finally becoming impatient, will walk out, having made no purchases. If the store is cool, pleasant, furnished with ice water and a comfortable seat, the customer will be glad to stay, and the chances are that the jeweler will sell more goods.

The clerks must be gentlemen and must treat the patrons with respect and politeness. They must be obliging, as the jeweler must also be himself. Set an example yourself, and your clerks will follow you. Do not walk around in your shirt sleeves, always be dressed neat and clean; above all, clean. Make cleanliness your maxim and impress the necessity of it on your clerks. A dirty clerk and a dirty store inspire no confidence.

In the jewelry business more than in any other business, must you gain the confidence of your customer. Prove to him that when he buys from you he will be satisfied with his purchase. Do not prove it by talking him deaf, dumb and blind, but by the wares you sell him. Your best advertisement is a satisfied customer.

Another very important consideration is advertising. The plentiful use of printers' ink will bring business; not spasmodic advertising, but a consistent, steady method, continuing all the year through. Always adopt a form of advertisement and stick to it; have a different item every day and have it seasonable; don't advertise ice cream spoons in January, but advertise Summer ware in Summer and Winter ware in Winter.

Your advertisements should be well written; if you can't write them yourself pay some one to write them for you. Never mention 10 or 15 different articles in a two-inch space. Mention one thing; something in demand at that season; demonstrate why the reader needs it, and you will make business. Advertise in the daily paper of your town; in the

one most read. If there are two or three with large circulation, use them all every day in the year. Keep yourself continually before the public.

Don't throw away handbills; it is a waste of time and money. Do not use any scheme, except after you have given it thorough consideration, and have noted its probable effect.

Make your windows models of neatness and attractiveness. Don't put half your stock into them, because then nothing will be seen; put in a few articles but make everyone of them show off to its best advantage. One dozen pieces well placed are better than 500 piled in pell-mell, without taste or order.

### The Shop of a Chinese Jeweler.

THE Chinese jeweler is a creature of method, but the methods are entirely his own, says the *New York Times*. There are two jewelers in Chinatown, but their establishments do not resemble the ordinary places known as jewelry shops. The Chinese jeweler is a manufacturer as well as a shopkeeper. His establishment is a tiny room up one or two narrow flights of stairs. The room in one place is divided by an open-work iron partition, with an arch and a counter near the window, where the jeweler stands at work. He is an elderly Chinaman, wearing glasses, and he works over a tiny fire in the window.

All his work is done by hand, and some of it is beautiful. There are heavy silver bracelets which open with a hinge and fasten with an odd little staple. The fine raised pattern is cut out, every bit of it, by hand. There are gold rings made in the same way. They are fine rings, made of 24 karat gold. Almost nothing is kept in stock. There may chance to be a few rings and bracelets, which are taken from a small safe. Most of the goods are made to order. When the manufacturer is asked the price of a ring he weighs it before he answers. His scales consist of a slender stick of ivory, perhaps a third of a yard long, covered with Chinese characters. At one end is a small brass plate suspended from the stick by fine threads, and a very small weight, also hanging by a thread, is moved along to the balancing point by the jeweler as he holds the little machine in his hand. The front part of the little shop is filled with a stove, table, dishpan, dishes—as many things as can be well crowded into it.

### Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE:—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geographical Survey.

(Commenced in issue of Oct. 28, 1896.)

#### SAPPHIRE.

FURTHER discoveries of sapphires have been made in Montana, and the outlook is promising. It is over a year since sapphires were first found in Fergus county, near the upper waters of the Judith River, on the eastern slope of the Little Belt Mountains. The town of Utica, Fergus county, is about 15 miles to the northwest. A large tract of country has been explored and claims staked out. The gems occur in a deposit of what is reported as a decomposed limestone, and are separated by water, the pulverized material being sluiced in the same manner as for gold, the heavy crystals gathering at the bottom of the sluices. This mode of occurrence bears an interesting resemblance to that of the Burman and Siamese corundum, elsewhere described in this report. The Fergus county sapphires present a variety of forms, from a simple rhombohedron of 1 to 8 mm. in diameter to low flat rhombohedrons 2 mm. thick and 12 or 14 mm. in diameter. In color they vary greatly; many are pale blue, some peacock blue, and there are some fine cornflower sapphires; some show dichroism, lighter blue in one direction and deeper in the other; and a few are amethystine. Several thousand karats of all grades were obtained from a preliminary washing of 100 loads of material; of these there were 200 karats that cut into 60 karats of fine gems worth from \$5 to \$25 a karat.

For information on these points acknowledgments are due to Mr. T. E. Crutcher, of Helena, and Messrs. M. Dimon and S. S. Holson, of Lewiston, Mont.

Mr. W. E. Knuth, of Helena, writes of other Montana localities. He refers to the blue and purple sapphires of Fergus county as perhaps the best thus far obtained, and to the stones, already described in former reports, from the Missouri River, Canyon Ferry to the Bear Tooth, on Emerald bar, French bar, Eldorado bar and others. He then mentioned other points, as Yogo Gulch, Fergus county, for blue sapphires; Rock Creek, Granite county, 30 miles from Phillipsburg, very good blue, with other tints, and some pale rubies; and on Cottonwood Creek, some 18 miles from Deer Lodge, all colors—red, pink, yellow, and occasionally blue.

(To be Continued.)

\* Report to the U. S. Geological Survey, 1895.



## The STATIONERS' ENGRAVING CO.,

98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Jewelers of recognized standing only.

Trade Mark "SILVER WHITE," registered.

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New York Notes.

A judgment for \$1,819.96 against Solomon Belais has been entered by the Bank of the Metropolis.

An execution for \$2,321 was recently issued to the sheriff against Wm. F. Meeks, installment watch dealer, 9 Murray St., in favor of H. R. Hutcheson.

Marx & Brod, for many years with Falkenau, Oppenheimer & Co., will on Jan. 1897, form a copartnership to continue in the same line as handled by Falkenau, Oppenheimer & Co.

Applications for membership have been received by the New Jewelers' Board of Trade from Day, Clark & Co., Leon Hirsch, and Osborne Bros. & Co., New York; Plainville Stock Co., Plainville, Mass., and George H. Cooke & Co., Providence, R. I.

Leon Kantor, 205 Bowery, is reported to have been held up Friday night by two thieves whom he surprised while trying to rob his store. The men are said to have escaped with a ring worth \$12. No report of the robbery was given to the police.

The final decree confirming the report of C. H. Zellers as assignee of Sexton Bros., and allowing his accounts, was signed by Judge Pryor, of the Supreme Court, last week. Sexton Bros. assigned July 22nd, but shortly afterwards made a satisfactory settlement with the creditors and resumed business.

In the Adams St. Police Court, Brooklyn, Saturday, Joseph Andrews, 98 Nassau St., that city, was held on a charge of attempted burglary preferred by Henry J. Bridger, jeweler, 478 Fulton St. The jeweler found the prisoner in the cellar under his store acting suspiciously and caused his arrest.

Magistrate Mott, in the Essex Market Court, Saturday, dismissed the complaint against Elias Stone, jeweler, 239 Third Ave. who appeared to answer a summons to explain his possession of a pair of diamond earrings which a Mrs. Hackell claimed were stolen from her. Stone had bought the jewels and refused to give them up. There being no evidence that these earrings were the ones stolen, the case was dismissed.

A decree entered by default in a suit brought by Read Benedict, as patentee of the "Benedict" collar button, to restrain an alleged infringement by T. W. Adams & Co., has just been opened by the United States Circuit Court, at Philadelphia, Pa. The defendants claim to manufacture under a patent prior to that of Benedict, which Mr. Benedict alleges does not cover the button in dispute. A motion for a preliminary injunction, pending the suit, was recently denied by Judge Dallas, of the United States Circuit Court, at Philadelphia, but a decree for the plaintiff was entered by default Thursday. The case has now been reopened, and a CIRCULAR reporter was informed Monday that negotiations for a settlement satisfactory to both parties are pending.

(New York Notes continued on page 40.)

BAUM & OPPENHEIM,  
 TRY US ON  
**SPECIAL ORDER WORK.**  
 BEST AND CHEAPEST.  
 41 MAIDEN LANE, N. Y.

**PATEK, PHILIPPE & CO.,** GENEVA, SWITZERLAND.  
 MAKERS IN THE HIGHEST QUALITY OF  
**Fine, Plain, Complicated**  
**And Decorated Watches**  
 IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.  
 NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.



**FINE POLISHING**  
 CAN ONLY BE SECURED BY  
**Using Good Buffs.**  
**...THE A 1 IS THE BEST...**  
 — Send for Prices to —  
**WILLIAMSVILLE MFG. CO.**  
 KILLINGLY (WILLIAMSVILLE), CONN.

TRADE-MARK ON EACH BUFF.

OR 19 SOUTH WATER ST. PROVIDENCE, R. I.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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### Terms of Subscription, Postage Prepaid.

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Foreign Countries in Postal Union, - - -		4.00
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Pay money only to authorized collectors having proper credentials.

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## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Contiental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Dec. 23, 1896. No. 21.

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## NOTICE TO BUYERS.

THE JEWELERS' CIRCULAR has ever exercised every endeavor to prevent copies of this journal from reaching the eye of the general public. Even requests for exchange from magazines, newspapers and other publications not representing the jewelry or kindred trades, as well as requests from ordinary public libraries have been refused. This policy has been followed in order to prevent the public from learning the net prices of goods published in the advertisements.

As a further precaution THE JEWELERS' CIRCULAR has adopted a price-key, which will allow advertisers to quote prices without the least fear that the public will understand them or profit by them. Hereafter all prices quoted in THE CIRCULAR with the clause, "According to THE JEWELERS' CIRCULAR key," appended, will represent DOUBLE the net prices; or in other words the goods will cost the jeweler one-half the prices quoted.

*The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published in each issue onward, until all such matter is used, when the names of the successful competitors will be announced.*

Work for Local  
Jewelers'  
Organizations.

WE are pleased to detect some evidences of their existence among the retail jewelers' associations. These organizations for so long periods seem to forget the objects for which they were conceived, that, when they bestir themselves, their actions are bound to arouse notice. Two of the associations, within the past fortnight, have done effective work against illegitimate enterprises which menace the jeweler's rightful interests. The Retail Jewelers' Association of Missouri, one of the most active and effective of the retail jewelers' organizations, caused the arrest, in St. Louis, Mo., of two conductors of "fake" auction enterprises. These arrests mark the inauguration of a crusade against the fake auction evil, not only in St. Louis, but in other cities in Missouri. In Philadelphia, Pa., the Pennsylvania Retail Jewelers' Association caused the arrest of a conductor of a "topaz diamond" store, whose *modus operandi* is to display a large quantity of spurious imitation diamond jewelry, in which are interspersed a few pieces of jewelry with genuine gems. The customer is allowed to select any article for 75 cents or \$1.00, as the case may be, and if he is lucky he will become the possessor of a genuine diamond. The drawing power of such a scheme is the same as resides in a common lottery, and it was upon the charge of conducting a lottery that the retail jewelers caused the "topaz diamond" man's arrest. This variety of schemer is abroad in the land. His enterprise casts discredit upon the jewelry industry, for his shop has somewhat the aspect of a jewelry store, whereas in reality it is a catchpenny device. To a reasonable person it would appear that the game would prove a losing one, for he would reason that a diamond expert could go into the store and "break the bank." But as no one seems to "break the bank," there must be a hitch somewhere. Is it that by some process the imitations are made to appear so like the genuine stones in appearance

that even an expert cannot detect their difference? Or is it that by some process the genuine stones are made to appear so like the imitations that none has the appearance of genuineness? Or is it that there are no genuine diamonds at all in the display? The true nature of the scheme may be exposed in the trial of the case in Philadelphia; therefore, the outcome will be watched with interest. It is in the destruction of mock auctions, gift enterprises, lotteries, etc., that retail jewelers' organizations will find their greatest usefulness. It, therefore, is almost axiomatic to say that the legitimate jewelers in every community should join forces to battle their common enemies. Prosecutions such as mentioned above may be properly in the province of the police, but there are many duties the police leave unperformed, and mercantile protective organizations can serve as great stimulators to activity on their part.

### A "Topaz Diamond Store" to be Investigated by the Courts.

PHILADELPHIA, Pa., Dec. 19.—L. B. Goldsoll, who said he resided at a Chestnut St. hotel, was arrested Wednesday by Detectives Geyer and Gallagher on a warrant sworn out by Charles A. Hamer, 2323 Frankford Ave., secretary of the Pennsylvania Retail Jewelers' Association, charging Goldsoll with setting up a device in the nature of a lottery at 13th and Chestnut Sts. and on 8th St. above Market.

The arrest was the outcome of a complaint which Superintendent Linden said was made to him several days ago by Mr. Hamer, that the defendant was violating the law by offering "prizes" in the nature of a lottery distribution by means of placards and advertisements setting forth that every tenth purchaser of a so-called diamond pin or ring would have a chance to draw a valuable diamond. Superintendent Linden, in consequence of the complaint, gave instructions to Detective Captain Miller, who detailed Detectives Geyer and Gallagher to make an investigation and to purchase samples of the alleged diamonds and to report on the method of carrying on the business. Following their report the warrant was sworn out by Secretary Hamer. Magistrate South held Goldsoll under \$800 bail for a further hearing yesterday owing to the non-appearance of the attorney for the prosecutor.

Goldsoll waived a hearing yesterday, and was held under \$1,200 bail for court.

### New York Notes.

(Continued from page 18.)

F. Kaffeman has filed a judgment for \$572.76 against Alter Gottlieb.

I. M. Berinstein has entered a judgment against Julia Dietz for \$136.14.

A judgment against A. Zadig & Co., for \$379.67 has been entered by L. Straus & Sons.

The State Bank has filed a judgment for \$524.35 against Abraham, Ida, and Alter Gottlieb.

E. Aug. Neresheimer & Co. have entered a judgment for \$133.41 against Gyula De Festetics and W. B. Durand.

Smoke caused by a fire in the adjoining building did considerable damage to the stock of A. A. Webster & Co., jewelers, 410 Fulton St., Brooklyn, Thursday night.

A judgment for \$1,400 entered Jan. 26, 1888, by L. W. Fairchild, as president, against the Fairchild Pen Co., E. S. Johnson and Charles R. Fairchild was recorded as satisfied last week.

The showcase of C. W. Little & Co., 32 Cortlandt St., was broken into by some unknown person at about 6:30 o'clock P. M. on Thursday. Only three inexpensive watches were taken.

An action for separation has been commenced by Mrs. John Jarvis, of Mount Vernon, against her husband, who is the junior member of Jno. F. Jarvis & Son, jewelers of that city. The couple have been married 14 years and have one child. The suit is brought on the ground of alleged cruelty.

Simon Harris, jeweler, 382 Grand St., reported to the police that an ingenious attempt was made to rob his show window Friday night. The thieves tried to fish up rings by means of a hook, a lath and a string, which they had passed through ventilating holes in the window. The attempt was discovered before any goods were stolen, but the

thieves escaped, leaving their device behind.

In a suit before Judge Geldersleeve and a jury in the Supreme Court, Thursday, Robert J. Mackly recovered a judgment for \$4,000 against the Mauser Mfg. Co., silversmiths. Mackly was an employe of the company and in June, 1893, while working in their factory lost the tip of his thumb and finger by the accidental fall of a drop hammer. He brought suit for \$10,000 damages with the result noted above. The Mauser Mfg. Co. will probably appeal the case.

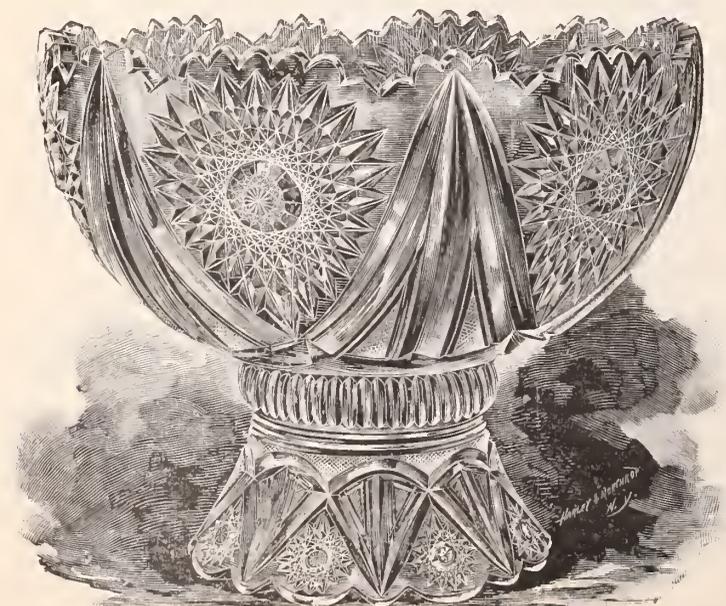
The Red Cross bazaar held last week at the Hotel Waldorf contained, among other features, a fine display of rich jewelry, pottery and bric-à-brac. The jewelry was contributed by Maurice Brower, 9 Maiden Lane, and C. W. Schumann's Sons, 22nd St. and Broadway. Mr. Brower had charge of the sale of jewelry in the booth presided over by Mrs. Chas. H. Raymond, president of the New York Red Cross Society. The bric-à-brac, miniatures and art pottery were sent by D. Lindborn, and were exhibited in pretty booths in charge of Mrs. A. E. Olarooksky.

J. S. Sorley petitioned Judge Brown, of the United States District Court, last week to certify to the Secretary of the Treasury the value of his services in the seizure of 22 unset diamonds last March. Sorley, who is a resident of Montreal, Canada, states that on March 26 he supplied to the Treasury officers the information which led to the seizure of the goods from Jas. Baxter, of Montreal, who, it is claimed, smuggled them from Canada to New York. The goods were taken from Baxter by Deputy Collector Heffernan. Baxter was not arrested, but the stones were seized and later sold by the government for \$1,183. Judge Brown appointed S. H. Lyman referee to make an investigation of the facts stated in Mr. Sorley's petition.

The store and stock of Stone Bros., wholesale jewelers, were badly burned by an early morning fire in the five-story building at 535 Broadway, which did about \$25,000 damage, Friday. The blaze started in the cellar, and was put out after an hour's work by the firemen, who succeeded in confining the damage chiefly to the cellar, in which were stored amber ware and novelties in jewelry belonging to the firm. Smoke and water also spoiled a good deal of jewelry in the store, but the most valuable articles, which were in the safes, were unharmed. It will cost about \$3,000 to repair the building, which is owned by the Stokes estate. Stone Bros. could give no definite idea of the amount of their loss but said they were fully insured. It will take nearly a month before the store will be in condition to permit business to be carried on as before.

Magistrate Flammer, in the Centre Street Police Court, Wednesday, remanded for a further examination George Wilson, 29 years old, of Philadelphia, and John Palmer, 26 years old, who said he was a jeweler, and lived at 250 E. 10th St. They were arrested on Dec. 15th. R. Simpson, the complainant, a pawnbroker at 175 Bowery, has recently been swindled out of considerable money. Simpson had noticed that a number of watches, which appeared to be the same, were being pledged at his shop. They seemed to be of excellent make and were stamped 14-karat gold. The men pledging them had no trouble in securing loans. An examination of the watches in Simpson's establishment showed that those pledged there as gold were plated affairs of little value. The police were then informed, and on Tuesday night arrested Palmer and Wilson. It was then learned that the men were wanted in other cities for the same offense.

# DORFLINGER'S AMERICAN CUT GLASS.



## Punch Bowls

with and without base. One shape, but several cuttings.

## C. Dorflinger & Sons,

36 MURRAY STREET,  
915 BROADWAY,

New York.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at One Cent a Word, payable, strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.*

**POSITION**, by reliable young man at clock, jewelry and ordinary watch work; A1 reference; tools. W. A. Dean, Coxsackie, N. Y.

**JEWELER AND ENGRAVER** wants situation Jan. 1 or later. Good references from first-class houses. Address Reliable, care JEWELERS' CIRCULAR.

**SITUATION WANTED**, in jewelry office or factory by man who thoroughly understands both office and factory work. Address W., care JEWELERS' CIRCULAR.

**SALESMAN** having a good line of customers wants situation with diamond importers carrying large line of loose and mounted goods. Address Diamond Goods, care JEWELERS' CIRCULAR.

**TRAVELING SALESMAN**, well acquainted south and west, desires to make a change; gold jewelry or sterling silver preferred; best references. Address S. E. D., care JEWELERS' CIRCULAR.

**SITUATION WANTED**, by an experienced man; capable of managing factory, and an expert caster on diamond mountings; best city references furnished. Address Manager, care JEWELERS' CIRCULAR.

**YOUNG MAN**, late with Tiffany, wants position with reliable house as first-class die-cutter; has some knowledge of designing and modeling; steady; best references. Die-sinker, care JEWELERS' CIRCULAR.

**WATCHMAKER** wants situation; first-class in every part of the art; experienced in taking charge of department; highest references; will go anywhere. Address Watchmaker, care 940 West Madison St., Chicago, Ill.

**SITUATION WANTED** by a traveling salesman in Illinois, Iowa, Missouri, Nebraska, Colorado, Minnesota and Wisconsin; sterling silver line; best of references; trade assured. Address D. H. Raymond, 216 Morgan St., Elgin, Ill.

**POSITION WANTED** by a thoroughly reliable man with exceptional references; have had factory experience as foreman and alloying; also office experience; useful in either place; salary moderate. Address M. J. L., care JEWELERS' CIRCULAR.

**A DESIRABLE PARTY**, with 16 years' experience in one place, desires a position as working jeweler or salesman; is a good diamond moulder and setter; can take charge of store or factory; California preferred; references. Address X., care JEWELERS' CIRCULAR.

**SALESMAN** with established trade with best retail jewelers in New England, New York, Michigan and northern Ohio, is open for engagement Jan. 1, 1897. A list of customers furnished if desired; highest reference from present employers; correspondence confidential. Address Z., care JEWELERS' CIRCULAR.

**POSITION WANTED** by an all-round business man of experience in the watch and jewelry trade; is an excellent office man and salesman, extensive traveler with exceptional acquaintance among jobbers and line retailers, and qualified to represent manufacturers who want to sell best trade; highest references and credentials. Address "Experience," care JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**.—First-class designer and die sinker by manufacturer of sterling and plated flat ware. Address Manufacturer, care JEWELERS' CIRCULAR.

**WANTED**.—Manager for a small concern manufacturing sterling hollowware, novelties and specialties; must be competent to manage office, salesmen and factory, and know the trade requirements; business already established; no investment required unless desired; answers confidential. Address, giving age, experience, salary expected, etc. G. M. W., care JEWELERS' CIRCULAR.

## Business Opportunities.

**JEWELRY FACTORY** for sale, either complete or in parts, at a bargain. Address Bargain, care JEWELERS' CIRCULAR.

**WANTED**.—Ring maker with small capital, as partner with salesman having good line of customers on children's and ladies' colored stone rings. Address "V," care JEWELERS' CIRCULAR.

**\$3,000 JEWELRY BUSINESS**; established 8 years; clean, up-to-date stock and fixtures, invoicing about \$3,000; located in northwestern Ohio, in oil and gas belt. Address Frank H., care JEWELERS' CIRCULAR.

**WANTED**.—A partner with capital to join me in manufacturing gold and silver novelties and diamond mountings; have a complete factory ready to start at an hour's notice. Address Partner, care JEWELERS' CIRCULAR.

**FOR SALE**.—A well-established jewelry business with A1 reputation; best location in Columbus, O. bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

**FOR SALE**.—Jewelry store; established 1871; big money to the right man; a fortune made in 10 years; finest safe and fixtures in the world; location finest in New York City; will reduce stock to \$10,000. Address J. L., care JEWELERS' CIRCULAR.

## To Let.

**TO LET**.—One-half, more or less, of a handsome office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers Association, 146 Broadway, New York.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

**SALESMAN** wants a line to go with clocks in Ohio, Kentucky, Tennessee, Mississippi and Louisiana; salary and expenses divided. Address "C." 6 Murray St., New York City.

**WANTED**.—You to know that we have succeeded to the business of Moseley & Co., and will continue the manufacture of the Moseley lathe, and it will continue to be one of the best of the very best. When interested write to your jobber or to the manufacturers, Moseley Lathe Co., Elgin, Ill.

**THE "CRAFT," ADDRESSED**.—A watchmaker who has lost his eyesight and is very poor will send for \$1.00 four valuable receipts, any one of which will save many times that sum. This is a call for charity wherein the giver is blessed more than the receiver; poverty is a hard condition at best, but, added to the affliction of blindness, it is a burden indeed. Address "Jack" No. 9, Harvard Row, Cambridge, Mass.

## TO LET! Immediate Possession!

**A Large, Light Top Floor**, 42x48, at 96 and 98, Maiden Lane, suitable for manufacturing purposes, with use of 5-horse power motor, lately occupied by Messrs. Sexton Bros., manufacturing jewelers. Suitable for

**Manufacturing Jewelers,  
Gold Pen Makers,  
Diamond Setters, etc.**

The above is offered for rent by the undersigned with the privilege, if desired, of hiring or purchasing the machinery therein, which will be sold cheap. Same can be seen at any time. All questions will be answered and rent named by

**ESTATE OF C. JOURGENSEN,  
98 Maiden Lane, New York.**

The above is a splendid location.

Also a few desirable offices and lofts to rent at 96, 98 and 100 Maiden Lane and 54 and 55 South Street.

Sells For Established Jewelers Only.

## MAJOR BELL, Auctioneer,

P. O. Box, 317, New York City.

Makes a specialty of the sale of

**WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.**

Send your name for a Souvenir  
of the Works of Eugene Field,

## FIELD & FLOWERS

The Eugene Field Monument Souvenir

The most beautiful Art Production of the century. "A small bunch of the most fragrant of blossoms gathered from the broad acres of Eugene Field's Farm of Love." Contains a selection of the most beautiful of the poems of Eugene Field. Handsomely illustrated by thirty-five of the world's greatest artists as their contribution to the Monument Fund. But for the noble contributions of the great artists this book could not have been manufactured for \$7.00. For sale at book stores, or sent prepaid on receipt of \$1.00. The love offering to the Child's Poet Laureate, published by the Committee to create a fund to build the Monument and to care for the family of the beloved poet.

Eugene Field Monument Souvenir Fund,  
180 Monroe Street, Chicago, Ill.

...We Offer For Sale...

## Shop Fully Equipped.

## Office with Fixtures and Safes.

## Falkenau, Oppenheimer & Co.,

40 Maiden Lane, New York.

THE EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, DEC. 23, 1896.

No. 21.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

"Bryon the jeweler" has opened a new store at 635 N. Clark St.

The travelers from Chicago are all now in and their stocks have been added to the house stocks.

A. L. Sercomb spent the latter part of the week at the factory at Meriden, returning here Monday.

John Gardner, of Gardner Bros. & Ross, Indianapolis, Ind., was in town Friday buying silver novelties.

C. F. Coutts, E. G. Webster & Sons, spent the week at Clarksville, Tenn., where his father is seriously ill.

Invitations for the Chicago Jewelers' Association banquet were issued Saturday and everything is in smooth working shape to make it "the" banquet of the organization.

W. J. Miller, formerly New York representative of the Seth Thomas Clock Co., has been appointed manager of that company's Chicago office. Mr. Miller came here Thursday and left for the east Tuesday of this week. He will return about Jan. 7, and take active charge.

Mr. Jacobs, manager for Homan Silver Plate Co., has been invited to spend a week squirrel hunting at Louis Homan's country place on Walnut Hills, a suburb of Cincinnati. To insure success for his guest Mr. Homan has inclosed with wire a circular space in his grove so that none of the squirrels can get away and a profitless tramp through the woods avoided.

Letters have been received at the Central Police Station from Omaha asking the Chicago police to watch the pawnshops for a quantity of diamonds and jewelry that was stolen from the store of E. Hirschberg, the night of Dec. 1st. The letters state that the safe was blown open and \$10,000 worth of jewelry secured by the thieves. It is thought that an attempt will be made to dispose of at least a part of the booty in this city.

Buyers were fewer in number last week and included: G. L. Pittinger, Centralia, Ill.; J. Schmelzer, Centralia, Ill.; A. V. Hart, Freeport, Ill.; John Becks, Michigan City,

Ind.; N. V. Coles, Michigan City, Ind.; G. F. Schmermund, Greenville, O.; Mr. Goldschmidt, manager for T. Kircher, Davenport, Ia.; Mr. Trask, Trask & Plain, Galesburg, Ill.; J. C. Lewis, Dwight, Ill. Quite a number of others were present, but owing to the crowded condition of business houses the past week their names could not be ascertained.

B. F. Norris, Alister & Co. will return to their old home next May. It is not now generally remembered that immediately after the fire this firm renewed business at the southeast corner of State and Washington Sts., where they remained 10 years on the second floor of the building that was afterwards occupied by Giles, Bro. & Co. and O. W. Wallis & Co. While the papers still lack the signatures of the contracting parties, the arrangement is completed for B. F. Norris, Alister & Co. to take the entire second floor of the Columbus Memorial building May 1. The floor is 100 x 95 feet, and will be put in such shape as to make the rooms second to no wholesale rooms in the world.

### Cincinnati.

The Homan Silver Plate Co. are working late at night filling orders.

Oskamp, Nolting & Co. sold over 100 Waterbury watches the past week.

The Queen City Watch Case Co. are humming with work this week.

The O. E. Bell Co. have sold more watches this Fall than ever before in their history.

Jonas, Dorst & Co. are rushed with orders which will keep them busy to the end of the year.

The Cincinnati jewelers have had a very satisfactory holiday trade so far. Every store is crowded with customers.

Peter Henry has received his share of work this year. Whatever goes out of his factory carries a guaranty and new customers always come back again.

The Wadsworth Watch Case Co. have had a great run on their new diamond decorated cases and initials. The whole force is working on full time.

Jos. Noterman & Co. are not only working at night, but have been obliged to work the bench men on Sundays to get off order work for Christmas. Mr. Noterman says they have enough work to keep them busy a month.

The visiting trade last week were: S. S. Ballard, Wilmington, W. Va.; Tanner Bros., McKinney, Ky; John A. Spurrier, Rushville, Ind.; Edward Israel, Lawrenceburg, Ind.; J. D. Ward, Rising Sun, Ind.; W. B. Bond, New Liberty, Ky.

Cincinnati never was so holly covered. Almost every store downtown is festooned and garlanded with holly branches and berries. Thomas Lovell has in his window a small Christmas tree laden with diamond and pearl ornaments.

The auction of A. & J. Plaut is not proving such a financial success as Hellebush's of last season. Many of the fine silver pieces have been slaughtered during the past week. The opinion of the jewelers is that this will be the last auction in Cincinnati during the holidays for a long time.

The Torrens law, which does away with preferred creditors in assignments, is being pushed this year. The principal agitators are the real estate men, but all the trades are interested and hope the law will be passed, not only in Ohio, but in every State. In the late Cincinnati assignments the preferred creditors got the spoils and the others held the bag.

### Suit for \$15,000 Against the Hampden Watch Co.

CLEVELAND, O., Dec. 16. —An action was commenced in the United States Circuit Court yesterday by "Société Anonyme Joaillerie, D'Horlogerie et Bijouterie Junod, Luceus" against the Hampden Watch Co., a corporation organized under the laws of Massachusetts, but having their office and principal place of business at Canton. The Société say in its petition that they are a corporation organized under the laws of Switzerland. The claim against the Hampden Co., the sum \$15,032.32, is said to be due on a bill of goods shipped from Switzerland, Sept. 24, 1895.

One of the prettiest souvenirs of the season is the calendar for 1897 presented to customers with the compliments of Simpson, Hall, Miller & Co. It consists of six pieces of heavy card of irregular outline, but about 1½ x 5 inches in size, each showing two months, with pretty floral designs. The pieces are linked with ribbon and inclosed in a box.

**Pacific Coast Notes.**

Swain & Haight, Roslyn, Wash., have sold out. Dixon & Winters, Spokane, Wash., have dissolved.

L. Feibush has opened a jewelry store in Shasta, Cal.

Some realty was recently conveyed by Walter Jones, Seattle, Wash.

Goldberg Bros., Seattle, Wash., have released a chattel mortgage.

Peter Hoy has taken out a license to sell jewelry in Jamestown, Cal.

A. F. Radke, San Jose, Cal., will open a repairing shop in Calistoga, Cal.

Robert Collingwood has removed his stock from Pasadena, to Los Angeles, Cal.

G. E. Slaughter, Colton, Cal., will move into a new store in the Union block, that city.

The stock of the late J. B. Brown, Iowa Hill, Cal., is being sold at auction in Colfax, Cal.

Geo. H. Snell, Walla Walla, Wash., is closing out his stock, preparatory to retiring from business.

A. E. Springborg, San Francisco, has opened a jewelry and optical establishment in Redlands, Cal.

Schwab & Irwin have purchased Otis Whitaker's aluminium novelties and quite a stock of new jewelry in Alturas, Cal.

J. Feishmann, Vancouver, B. C., was in Trail, B. C., recently looking over the field in that city for a branch jewelry store.

W. J. Hiff, formerly doing business in Livingston, Mont., has moved to Red Lodge, Mont., and will resume business there.

T. V. Cummings, a jewelry auctioneer, was arrested in Sonora, Cal., last week for selling without a license, and was fined \$12.50.

The stock in Sweaney's jewelry store, Santa Barbara, Cal., has been sold to a Decatur, Ill., man, and will be moved to that city.

George H. Cook has returned from Prescott to Phoenix, Ariz., to spend the Winter, and his partner, Mr. Bell, has gone to look after the Prescott store.

Theodore B. Starr, New York, with his wife and two sons has arrived in Phoenix, Ariz., and has rented the Ainsworth residence, paying a rental for the Winter of \$350 a month.

The explosion of a lamp in the Palace Jewelry Store, Napa, Cal., owned by H. W. Bernheim, resulted in a serious fire recently. The damage will reach about \$4,000 and is fully insured.

In the case of L. & M. Kahn & Co. vs. Dr. J. Eugene Jordan, plaintiffs enter their second

amended complaint, alleging nonpayment for goods delivered to the amount of \$805.63, while Dr. Jordan was a resident of Kansas, and in the jewelry business under the name of John E. Jordan.

**San Francisco.**

The holiday trade has been very lively, all classes of goods being sold.

The plate glass window of the store occupied by the Pacific Jewelry Co., 512 Market St., was shattered one night recently by two drunken men bent on mischief.

Among the out-of-town members of the trade who visited the city recently were: H. L. Amstutz, Napa; L. Machefert and Charles E. Graebe, San Jose; William Hibbard, Marysville; Y. H. Beaudreau, Modesto; John Hood, Santa Rosa; J. P. Klune, Sacramento, and John Fry, Vallejo.

Proposals have been received for a clock to be set in the tower of the new Hall of Justice now being built. The specifications include a dial 8½ feet in diameter of the heaviest French plate glass ground on both sides. The clock must be furnished with a Graham escapement, guaranteed to maintain a variation of not more than 30 seconds per month. It must be provided with a bell weighing not less than 2000 pounds.

**Rockford.**

L. T. Fenning has entered the employ of N. E. Benoit.

M. R. Wolcott has opened a jewelry business at 1102 S. Main St.

H. W. Price, president of the Rockford Watch Co., has made a settlement with his Eastern creditors, paying them 40 cents on the dollar. A stock company will be organized to carry on his glove manufacturing business, and Mr. Price expects to be on his feet again in a short time and ultimately pay off every dollar of his indebtedness.

**Columbus, O.**

Four jewelers in this city are closing out their stocks at auction or at reduced price sales.

The Columbus Silver Plate Co., 85 N. 3d St., are moving one door north of their present location.

The loss recently sustained by D. L. Auld, manufacturing jeweler, has been satisfactorily adjusted by the Scottish Union Insurance Co.

The merchants of this city sent a petition

to the director of law, asking him to prepare an ordinance prohibiting migratory bankrupt stores from locating in the city and damaging their business, while the city receives no returns in the way of taxes, etc. The director has prepared a law requiring such persons to pay a licence, and will present it to the council for consideration.

Joseph Turanto, an Italian jeweler of Youngstown, O., was arrested a few days ago on the charge of smuggling a large amount of jewelry from Italy through the port at Cleveland. It is stated that a brother was also arrested in Cleveland. Their method was to place the articles in jugs of olive oil and secrete them in old clothing. About \$2,000 worth of goods has been brought in in this way. Turanto had his hearing before United States Commissioner Jones, and was bound over to the United States Court in the sum of \$1,000. Being unable to furnish bond, he was sent to Cleveland for safe keeping. It is thought that he belongs to an organized band who have been working the scheme for years.

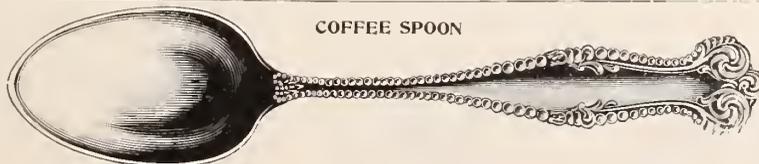
A round of the jewelry stores last week disclosed the fact that all were busy. Most of the dealers expressed their satisfaction with the condition of trade, as it was far ahead of any holiday season for several years past. The demand was mostly for small articles and novelties. There have been a few calls for diamonds and other high priced goods, more by a good deal than last year, but most people have been purchasing numerous lower priced articles. The jewelers anticipated this, however, and their holiday stocks were mainly in the line of novelties. They anticipate a better sale in standard and high priced goods just at the close of the holiday season, however, because at that time people who have put off buying, become

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders  
Hunting Cases changed to O. F.  
English Cases changed to fit American movement  
Can be cured at  
53 LONGWORTH ST., Cincinnati, Ohio.

Correspondence solicited from the Jewelry Trade only



COFFEE SPOON

STERLING SILVER

**TOWLE** MANUFACTURING CO.

SILVERSMITHS

NEWBURYPORT, MASS.

CHICAGO 149-153 STATE ST.

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
126 STATE ST., CHICAGO, ILL.  
Write for Particulars.

more liberal with the approach of the last days. THE CIRCULAR representative found crowds of buyers in the stores of F. F. Bonnet, Harrington & Co., J. B. White, F. R. Cross & Co., Harris & Oberer, T. T. Tress & Co., Barnitz & Nunemacher, P. C. Krouse & Co., H. J. Heimberger and other places which he visited.

### Kansas City.

S. M. Walcher has opened a new jewelry store at 1602 N. 5th St., Kansas City, Kan.

Chas. E. Manor, jewelers' auctioneer, is conducting a sale at 908 Walnut St., for M. B. Wright, the mortgagee of the Oppenheimer stock.

Luckin's jewelry store, Joplin, Mo., was robbed last week of over \$1,500 worth of watches and jewelry. No traces of the thieves have been found as yet.

The Oppenheimer Jewelry Co., recently incorporated, have opened for business in rooms 219 and 220, Keith and Perry building, 9th and Walnut Sts. They will carry on a wholesale business only.

The Spencer Optical Mfg. Co. have filed an attachment for \$327.24 against Ben. Levin, wholesale jeweler. Levin subsequently filed a chattel deed of trust on his stock, accounts, etc., to protect a large number of creditors, in an amount aggregating \$5,500.

A new jewelry firm has been formed in Kansas City by Benjamin Warner, who was for many years with Cady & Olmstead, of this city, and F. A. Schaak, of Kansas City, Kan., and they have located in room 200, New Ridge building, under the firm name of Benjamin Warner & Co.

Among the out-of-town buyers here last week were: W. M. Rowe, Lawrence, Kan.; W. E. Fiegelbaum, Oregon, Mo.; C. A. Clement, Springfield, Mo.; C. E. Wardin, Topeka, Kan.; W. E. Crellin, Chillicothe, Mo.; Geo. E. McCoy, Polo, Mo.; W. H. Myer, Lawson, Mo.; B. Hoffman, Leavenworth, Kan.; O. Kolstad, Pleasant Hill, Mo.; J. A. Hart, Oskaloosa, Kan.; H. S. Montgomery, Independence, Kan.; M. J. Schneider, Weston, Mo.

### Detroit.

W. F. Blyth, formerly with Roehm & Son and Traub Bros., has entered the employ of Smith, Sturgeon & Co.

G. R. Ellsworth, Marshall, Mich., has closed up his interests there and opened an optical goods store in Fitchburg, Mass.

Horace W. Steere, of Arnold & Steere, Providence, R. I., is in the city looking after his branch jewelry store at 68 Woodward Ave.

C. L. Budd, for many years the leading jeweler at Hillsdale, Mich., died last week of heart disease. He was in his usual health when overtaken.

On December 5 R. J. F. Roehm celebrated the 47th year of his career in Detroit as a jeweler. His ripening age shows little effect upon him, and he is as active as his two sons, Edward and Frank, who are associated with him.

Detroit jewelry stores have been crowded all the past week with Christmas shoppers, and the prospects are that the trade for 1896

will be more satisfactory than any for the last three years. The demand is for a better class of goods at the big stores, but the rest say that the middle classes still ask for the medium priced and cheaper goods, such as silver novelties, etc. Among out-of-town dealers from Michigan here last week were: M. D. Walton, Armada, and Mr. Begrow, Meade.

### Canada and the Provinces.

F. G. Shumway, assignee of John A. Flint & Co., Chatfield, Minn., recently assigned, has filed his bond in the District Court of Fillmore County, and has sent notices to creditors to file claims.

Fire destroyed the stock of J. C. Hamil, Farnington, Minn., on the 15th inst., entailing a loss of \$14,500, which was covered by \$3,500 insurance. Part of the stock was saved, but the entire building was ruined.

George R. Topliff and Frederick G. Topliff, doing business as Topliff & Co., retail jewelers, assigned Dec. 12 to J. D. O'Brien for the benefit of their creditors. Complainants in several actions which have been pending against the Topliff firm in the district court for the past few months have charged that the firm was insolvent and incapable of meeting its obligations, and in an application made by Jacobson Brothers, of New York, for the appointment of a receiver for the firm, it was alleged that there had been an illegal transfer of a valuable stock. While this action was recently in progress papers of garnishment were served by Jacobson Brothers upon the German-American bank, as having funds of the Topliff firm in its possession, and the assignment to Mr. O'Brien followed.

### Indianapolis.

Mr. Bernheim, for Bernheim, Cohen & Beer, and Herbert W. Van Houten, for C. Sidney Smith, were in the city last week.

During the holiday rush L. L. Norton is assisting J. C. Walk & Son, and James Comstock is serving his old friends at Horace A. Comstock's.

John Gardner has finished up his road business for the season, and will give his attention to the retail business of Gardner Bros. & Ross until the end of the year.

During the meeting of the Indiana Optical Society, in the city, last week, many of the members visited the workrooms of president John Wimmer, and pronounced them models in every respect.

The sons, Louis A. and Charles F., of Louis F. Kiefer, deceased, will, about the first of the year, remove their business from 95 N. Delaware St. to N. Penn St. The firm name of L. F. Kiefer & Son will remain.

The jewelry store of Julius Schaub, Hope, Ind., was entered by thieves on the night of Dec. 9 and robbed of a number of watches and many articles of jewelry. Bloodhounds were put on the trail, but soon lost the scent.

F. M. Herron's window deserves special mention. It is all pure white except the curtain extending across the back, which is white linen beautifully embroidered with sprigs of

green holly with red berries. This curtain is wonderfully effective and makes a very seasonable decoration. Holiday trade has been very good.

The retail stores have on their holiday attire. Gardner Bros. & Ross, H. A. Comstock and Lon R. Mauzy have their windows and doors handsomely trimmed with green wreathings and holly. J. C. Walk & Son's window is outlined with laurel, while heavy festoons of laurel extend from the tops of the doors and windows across the sidewalk to the tall street clock.

About 2 o'clock on the night of Dec. 16 the window of Henry C. Schergen's jewelry store, corner of Alabama and Washington Sts., was broken and two clocks stolen. The police were informed and shortly after arrested two young men. After denying the charge, one of the young men broke down, and showing his bleeding hand said that he had smashed the window and stolen one of the clocks, and his companion had also helped himself to a clock. They had intended trading the clocks for a night's lodging. The charges of burglary and petty larceny were placed against both boys.

### St. Louis.

Gus Hoffman, Lebanon, Ill., was a visitor here last week.

Zerwek Bros. have issued to their customers a handsome 12-page catalogue.

Notwithstanding hard times the holiday trade this year bids fair to be as good as that of recent years.

R. W. Richard, New Haven, Mo., is in town purchasing a stock with which to start in business at that place.

Among out-of-town jewelers here last week were: Al. J. Kelling, Pinkneyville, Ill.; John H. Booth, Alton, Ill.; J. Knapp, Belleville, Ill.; L. J. Appel, Highland, Ill.

Large street clocks are becoming the order of the day here now, and within the past two weeks fully a dozen of our jewelers have had these very attractive appendages placed in position.

One of the busy places in town these times is the new emporium of the A. S. Aløe Co., 517 Olive St. It does not look like hard times to see the mass of purchasers who throng their store.

Geo. H. Kettmann & Co. are well satisfied with their business so far. They removed here from Louisville, Ky., on July 1, and their trade has shown a steady expansion since that time. They expect to put another man on the road Jan. 1.

Sigmund Goldsmith, of A. Goldsmith & Son, New York, met with a painful accident last Wednesday in this city. While alighting from a street car he slipped and badly sprained his foot, and is now laid up in his room at the Lanterns' Hotel.

Geo. R. Stumpf's store, 523 Franklin Ave., is a bower of beauty in its Christmas dress. Mistletoe, holly and other holiday decorations are lavishly spread over the interior of the store, and his show window is so attractively arranged that it calls the attention of the passerby whether he will or no.

**The Latest Patents.**

ISSUE OF DECEMBER 15, 1896.

**573,018. MUSIC-BOX.** OSKAR P. LOCHMANN, Leipsic, Germany.—Filed May 20, 1896 Serial No. 592,360 No model.



In a music-box, a driving-disk located back of the playing mechanism and placed in connection with the operating motor, and an attaching device adapted to retain the note-disk, located in front of the playing mechanism and placed in operative connection with the driving-disk; whereby the note-disk can be removed and exchanged without removing the driving-disk.

**573,036. DIAMOND-TWEEZERS.** LOUIS A. PIAGET, Paterson, N. J.—Filed Nov. 25, 1895. Serial No. 570,013. No model.



As an improved article of manufacture a jeweler's tweezers, having the tongs A and B, the elaws C and D secured to said tongs at right angles thereto and near the ends thereof, a sliding loop encircling said tongs and stops secured to said tongs to limit the backward and forward movement of said sliding loops.

**573,087. LENS, SPECTACLES, OR EYE-GLASSES.** ANDREW H. HART, Brooklyn, N. Y.—Filed Aug. 4, 1896. Serial No. 601,583. No model.



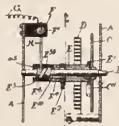
A frameless lens or eyeglass having an edge partially or wholly beveled to form part of a truncated cone whose apex will be substantially at the eye of the wearer when the glass is in use.

**73,139. GEM-SETTING.** DENNIS W. COSTIGAN, Providence, R. I.—Filed Apr. 13, 1896. Serial No. 587,409. No model.



The improved cluster gem-setting herein described, consisting of a series of circular cups made from one piece of sheet metal and each united integrally with the next adjacent member of the group or series by a neck or connecting portion and provided with prongs projecting outwardly between said neck or connecting portions.

**573,430. SELF-WINDING MECHANISM FOR**



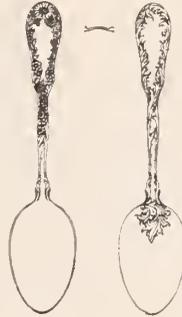
**ELECTRIC CLOCKS.** CHARLES M. CROOK, Elgin, Ill.—Filed Apr. 29 1896. Serial No. 588 267. No model.

**DESIGN 26,392. RING.** CHARLES KNAPP, Brook-



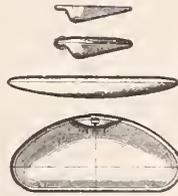
lyn, N. Y.—Filed Sept. 18, 1896. Serial No. 606,304. Term of patent 3½ years.

**DESIGN 26,393. SPOON, &C.** GILBERT L. CROW-ELL, Jr., Arlington, N. J., assignor to Dominick &



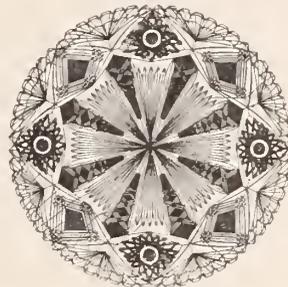
Haff, New York, N. Y.—Filed Aug. 30, 1896. Serial No. 604,355. Term of patent 14 years.

**DESIGN 26,394. EYEGGLASS-CASE.** JOHN S



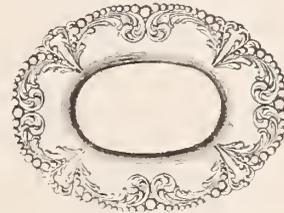
SPENCER, New York, N. Y.—Filed Nov. 4, 1896. Serial No. 611,083. Term of patent 14 years.

**DESIGN 26,396. GLASS DISH.** JOSEPH B. HILL, Philadelphia, Pa., assignor to the Imperial Cut



Glass Co. of Pennsylvania.—Filed Mar. 28, 1896. Serial No. 585,289. Term of patent 7 years.

**DESIGN 26,397. DISH.** ALBERT A. SOUTHWICK,



Providence, R. I.—Filed Nov. 6, 1896. Serial No. 611,300. Term of patent 7 years.

**BAND RING MOUNTING**



**CHARLES KNAPP,** MANUFACTURING JEWELER, 41 & 43 Maiden Lane, New York. SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

**Trade-Mark Information.**

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades" containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

A subscriber brought into THE CIRCULAR office the back of a hair brush in which was stamped the mark of which the illustration below is a duplicate.



This mark is seen on page 42 of "Trade-Marks of the Jewelry and Kindred Trades." It was the mark used by Fuchs & Beiderhase, New York, who some time ago were bought out by the Alvin Mfg. Co., 54 Maiden Lane, New York.

A subscriber brought in a ring containing a mark as follows:



The ring was of foreign manufacture, as it is always safe to infer when a mark stamped in a piece of goods contains three devices. In this case the ring was of English manufacture. The three devices, as seen in the above mark, refer to the quality, the city which stamped the Hall-mark and the date of such stamping. The 18 is the Hall-mark on gold of the two higher standards; the Anchor is the Birmingham Hall-mark, and the F is the date letter used at Birmingham in the year 1880.

**CHAS. ROSE, MINIATURES, THE BEST.**



On Watches - \$1.00  
On Ivory, Colored - 7.50  
NOTE LOW PRICES.  
Studio, 192 Water Street,  
Office, 202 Broadway.  
NEW YORK.

**Large Profits===Quick Sales**

Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from I, BREMER, 44-46 Duane St., N. Y.

Headquarters for Up-to-Date



**NOVELTIES,** IN TORTOISE SHELL Combs, Pins, &c. Providence Shell Works, PROVIDENCE, - R. I.

### Connecticut.

Louis Hahn has opened a jewelry store at 134 Bank St., New London.

The Bristol Brass and Clock Co. began running nights in all departments of the spoon shop, Tuesday evening, Dec. 15.

The new building of the E. Ingraham Co., Bristol, for the manufacture of marine movements will be ready and operations will be begun by July 1.

All of the larger factories of Wallingford have found it necessary to begin this week running nights. Among them are Simpson, Hall, Miller & Co., and the R. Wallace & Sons Mfg. Co.

A pretty Winter scene, with Santa Claus astride a bike, is shown in jeweler D. R. Merritt's window, in New Canaan. The background is a representation of a country home-stead, hidden among snow covered pines.

The attachment for \$1,000 to secure \$700 rent due placed on the goods of Samuel and Mrs. Annie Yudkin, jewelers, of Ansonia, has been removed as the result of a settlement, and the store is opened for business again.

The Bridgeport Silver Plate Co., Bridgeport, are making arrangements for a new building, 50x50 feet, as an addition to their factory at West End. The new building will be used for the manufacture of a line of goods that have heretofore been made outside of the city.

Gen. George H. Ford, New Haven, reports sure indications of returning business confidence, stability and prosperity as evidenced by the call from his patrons to a larger extent than for three or four years past, for the more costly and elegant articles for Christmas gifts, and nearly all the jewelers and other merchants report an increased buying this season.

It can now be stated as almost a surety that the plant of the E. N. Welch Mfg. Co., Forestville, after a shut-down of nearly four years, will resume about Jan. 1, 1897. The steam-fitters have been busily engaged about the plant for some time past, overhauling the heating apparatus. New machinery has been set up and last week it was given a trial. The works, when running full, employ over 300 hands, but it is understood that that number will not be employed at first.

### Birmingham, Ala.

W. A. Parrish, Attolla, Ala., has resigned his place as a member of the City Board of Aldermen.

Otto Stoelker, for many years the leading jeweler of Montgomery, Ala., will assist E. Gluck here during the holidays.

J. L. Chalifaux & Co., one of the largest clothing stores in the city, with branches in Lowell, Mass., have stirred up the local jewelry world by putting into the market 3,000 gold filled watches, which they are selling at \$4.90.

F. M. Jobson, who conducts a jewelry store on the South Side, the oldest establishment in the city, has added a plating apparatus to his business. He is doing a fine business in gold and silver plating, having invested nearly \$1,200 in machinery.

### Boston.

George A. Barron & Co. have added an optical department to their business.

James A. Donald, of Donald & McPherson, Glasgow, Scotland, has been one of the visitors in town the past week.

W. C. Phinney & Co. is the name of a firm that started in business last Monday at 304 Dudley St., Boston Highlands.

Frank S. Hickey & Co. have started in business in room 906 in the new Tremont building, corner Beacon and Tremont Sts.

All the large jobbing houses in the jewelry trade have been open evenings since the 15th of the month. Most of them report a brisk trade the past week.

Bastian R. Lockwood, formerly with Kettell & Blake, has started in business on his own account in room 3, 406 Washington St., occupying part of the room with A. T. Sylvester.

Charles F. Morrill has withdrawn from the house of Morrill Bros. Co. on account of the demands upon his time in connection with his building projects. Alvin T. Morrill, of the concern, has associated with himself John B. Humphrey, the diamond dealer, and the business will be continued as the Morrill Bros. Co. (incorporated), as heretofore.

Albert W. Rounds, formerly of the firm of Floyd, Pratt & Rounds, who has been president of the Suffolk Electric Co. since his retirement from his former connection with the jewelry business, has again taken a financial interest in the concern, which will be known after Jan. 1 as Floyd, Rounds & Co. (incorporated), successors to E. B. Floyd & Co. They will also remove to 419 Washington St. from their present location on Summer St., having leased second floor quarters very convenient for the business. Mr. Rounds will be personally connected with the business, and his many friends will heartily welcome him back to the ranks of Boston's wholesalers.

### Pittsburgh.

Harry Helms, a well known jeweler of Steubenville, O., is now with G. B. Barrett & Co.

Miss A. Kornblum, daughter of the Fifth Ave. optician, was one of the lucky 11 out of 35 applicants who were registered as lawyers.

The failure of John Farrior, Charlotte, N. C., was of interest to several wholesale firms of this city who are involved in this failure.

Murray Henry, the McKeesport jeweler, who has been the cause of considerable sensation for the past six months, has been adjudged insane, and is now confined at Dixmont, Pa.

Mrs. Augusta Heeren, wife of Herman Heeren, died last week at the family residence in McKeesport. Mr. Heeren is a bookkeeper for Heeren Bros. & Co., and is a brother to William and Otto Heeren.

Edward J. Ross, a jeweler of Connellsville, Pa., was before Judge White, of this city, charged by his wife, Susan, with desertion. The case was dismissed by Judge White, who declared he had no jurisdiction, as the defendant lived in another county.

Spiridon J. Jeha, a Syrian importer and

jeweler, has entered suit against J. B. Phillips and W. H. Muncey, superintendent of the National Detective Agency, to recover \$10,000 damages, and another similar suit against Muncey alone for false arrest and imprisonment.

The jewelry store of Mrs. Mary Devlin, 543 Fifth Ave., McKeesport, was almost totally destroyed last week by fire. The loss on stock alone will amount to \$1,500. Mrs. Devlin was sick in bed, and was removed by the firemen. She was taken to the hospital, where she is now suffering from nervous prostration.

Additional clerks in great numbers have been put on the staff in all the jewelry stores in the city. Travelers are in from the road, and have been pressed into service. All stores are kept open until almost midnight, and wholesalers are so busy filling out orders that it is 2 o'clock and 3 o'clock in the morning when their labors cease. Notwithstanding the rush, the show windows are not neglected, but are temptingly arrayed with a constant change of display.

Out-of-town buyers in the city last week were: W. W. Mather, New Castle, Pa.; John Linnenbrink, Rochester, Pa.; George V. Brady, Washington, Pa.; F. H. Hayes, Washington, Pa.; R. J. Harding, New Comerstown, O.; W. Hunt, Uniontown, Pa.; B. Neville, Dawson, Pa.; J. W. Caler, Beaver, Pa.; H. H. Weyhman, Kittanning, Pa.; J. B. Bruce, Burgettstown, Pa.; E. H. Schaefer, Beaver Falls, Pa.; J. Taylor, Apollo, Pa.; E. P. Kuntz, Natrona, Pa.; J. W. Hull, Grafton, W. Va.; T. N. Smith, Mt. Morris, Pa.; John Z. Simpson, Greensburg, Pa.; Mr. Rist, buyer for James Cochran & Co., Vandergrift, Pa.; J. R. Grieb., Butler, Pa.; E. Grieb, Butler, Pa.; Mr. Kerr, Kerr & Son, Mars, Pa.; Robert Wolfe, Merrittton, Pa.; H. H. Leitzell, and G. W. Pipes.

### Canada and the Provinces.

J. H. Plaskett, fancy goods, Toronto, is dead.

S. Mathers, Hepworth, has removed to Palmerston, Ont.

G. S. Washthall has a watch repairing business in Durham, Ont.

J. H. Nickerson, Moncton, N. B., is about to commence business.

R. Sharpley & Sons, jewelry and fancy goods, Montreal, are advertising a dissolution sale.

John W. Armstrong, Lucknow, Ont., has given a bill of sale to G. W. Berry; amount, \$786.

A judgment for debt has been given against F. W. Drake, jeweler, Halifax; amount, \$84.

Mayor Steacy, Smith's Falls, is the official watch inspector of the C. P. R., appointed between Montreal and Havelock.

Among the retail jewelers in Montreal, recently, were: L. D. Frizalt, St. Guillaume; J. A. Trother, Valleyfield; J. McGowan & Son, St. Martin's; E. Seguin, Hull; J. E. Renee, Nicolet; G. M. Badeau, and A. E. Peitti, Sorel.

George Chillas, Canadian representative of

the Pairpoint Mfg. Co. and head time inspector of the Canadian Pacific Railway, has been in the northwest appointing sub-inspectors. At Schriber Station Mr. Chillas says he struck the worst blizzard known in that region for 25 years, and that the temperature during the three weeks he was away ranged between 20 and 40 degrees below zero.

S. Mathers has removed from Hepworth to Palmerston, Ont.

Martha Elliott, Moncton, N. B., has sold out to J. H. Nickerson.

R. B. Brown, Barrington Passage, N. S., is about commencing business.

Mrs. Mary Alteman, wife of Henry Alteman, jeweler, Wellesley, Ont., died on the 15th inst.

B. Strauss, representing Edmund Scheuer, Toronto, has returned from an extended business trip through eastern Ontario and reports trade generally good and dealers showing more confidence than for some time past.

Recent arrivals in Toronto of Provincial buyers included: A. McFee Belleville; B. Savage, Guelph; A. Grubin, Houffville; F. C. Davey, Deseronto; E. Marchand, Milton; J. F. Maynard, Campbellford; J. M. Beutter, Stratford; T. N. Rickard, Bowmanville; Charles Wendt, Mildmay; J. S. Barnard, Whitby, and A. V. Galbraith, Shelburne.

Joseph Biddlecombe, one of the pioneer merchants of Clinton, Ont., where he had been in the jewelry and watchmaking business since 1855, died on the 1st inst, aged 66 years. He was born in Bristol, England, where he learned his trade, and came to Canada in 1854. He had built up a large and profitable business and was a much esteemed citizen. He leaves a widow but no family.

The holiday trade in Toronto has been exceedingly good, much larger in volume than is usually the case at this stage. The bulk of the demand is for silver novelties and sterling silver goods. For the more expensive class of presents diamonds are largely called for in rings, rays and pendants. The J. E. Ellis Co. report a large demand for ordered goods in diamonds, frequently in combination with pearls. Among the novelties of the season, which they show, are diamond crescent brooches and pins and three-leaved clover work in diamonds and pearls, also ruby and diamond rings of a very taking design. Ryrie Bros. find chain bracelets in gold and sterling silver a good deal sought for. Toilet sets in sterling silver in many handsome designs are also popular.

C. W. Rump & Sons, Philadelphia, Pa., have placed upon the market a new ladies' bicycle bag in leather. Though large enough to accommodate a mirror, hair brush, comb, towel and other necessary toilet articles, it can conveniently be strapped to any bicycle. The goods are handsomely finished.

H. E. Oppenheimer & Co., 14 Maiden Lane, New York, last week sold a pendant valued at about \$5,000. The ornament has an 8k. emerald worth nearly \$350 per karat, within a circle of ten 7k. diamonds. A three-stone diamond ring, representing a total of 7½k., was included in the same order. The diamonds in both pendant and ring are perfect blue stones.

## Providence.

*All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

### BUSINESS CONDITIONS.

This week virtually finishes up the holiday trade, which in the aggregate has been generally a satisfactory one among the manufacturers, especially the silver novelty makers. As a rule, all the shops have been running full time, while many have been working overtime. Some concerns have a considerable number of orders still on hand, and everybody is looking for a good business the coming season.

E. M. Stern, Philadelphia, and W. Stone, Chicago, were in town the past week.

Thornton Bros., 51 Page St., are preparing to remove about Jan. 1st to the Jesse Metcalf building.

Edward N. Cook, the refiner, is introducing a new aluminium solder that is receiving flattering recommendations.

Frank Johnson has occupied a position as salesman for Robert Barton. He was formerly salesman for Phil. Riley & Co.

Eastern manufacturers are interested in the recent failure of Benjamin Levin, Kansas City, Mo., for between \$10,000 and \$12,000.

A quarterly dividend of 1½ per cent. upon the preferred and common capital stock of the Gorham Mfg. Co. has been declared, payable Jan. 1.

Local manufacturers are creditors of the Burnett-Ansley Jewelry Co., Sherman, Tex., recently assigned, to the amount of about \$8,000 to \$10,000.

W. B. Taylor, lately with Williams & Payton, is now with E. Brown & Co. and will have charge of their New York office. Mr. Jerauld will look out for the western trade as formerly.

At the annual meeting of the Sons of Vermont, Rhode Island, held last week, a suitable memorial upon the death of the president of the association, the late Frederick I. Marcy was presented.

At 1 o'clock Wednesday morning, 16th inst., Albert Greene died at his home in Auburn. Only two weeks ago he gave up work and was stricken with typhoid fever. He was for a number of years foreman for Charles Wilkinson, manufacturer of optical goods, corner of Aborn and Washington Sts.

The record of the assignment of Wood, Bicknell & Potter to James M. Scott last June was filed last week at the Recorder of Deeds office by Lorin M. Cook, registrar in insolvency. There was also placed on record a mortgage given by the reorganized Wood, Bicknell & Potter Co. to the John Carter Brown estate for \$2,000 on real estate located on Walker St. This mortgage is made subject to a previous one on the same property given by George H. Wood to the John Carter Brown estate for \$3,000 and executed Dec. 3, 1883.

There came near being another serious fire at the Calender building, Mathewson and Sabin Sts., early Thursday afternoon, and the probable suffocation by smoke of several young women employed in the structure was

only narrowly averted. The building is one of the oldest manufacturing buildings in the center of the city and is of brick four stories high. It is partially occupied by H. H. White & Co., manufacturing jewelers on the second floor, Howard Sterling Co., silversmiths, first floor, and Capron & Co. on the top floor. In the shop of the Howard Sterling Co., which is a branch establishment where heavy machine work is done, the water flooded the machinery; the heavy drops, presses, and tools and expensive dies are damaged at from \$3,000 to \$5,000. The loss to Capron & Co. and H. H. White & Co. is about \$500 to \$1,000 each.

## The Attleboros.

The state of business verifies the predictions made in previous correspondence. The novelty makers are all very busy, makers of staple goods report a fair business and all an encouraging state of affairs which needs, however, the proposed revision of the tariff to make permanent and reliable trade. S. O. Bigney, chairman of the tariff committee, says it will be but a few weeks before plans are matured. The committee are working zealously and find their plans seconded on all sides. When the meeting of the manufacturers is called, the response will be general and harmonious.

J. T. Inman & Co. are having a rushing business on holiday goods.

Mr. Kinstader, of Florsheim, Kinstader & Co., Chicago, has been in town.

Fontneau, Cummings & Fagan are making a fine line of chains, and are seeking more help.

J. E. Blake is hustling, trying to keep up with the demand, hardly taking time for meals.

Smith & Crosby have had a fine run on holiday trade, and report the outlook as extremely encouraging.

L. A. Heilborn, of Coddling Bros. & Heilborn, has just been elected Illustrious Master of Attleboro Council Royal and Select Masters. Arthur Coddling was chosen chaplain and E. S. Horton, treasurer. A. R. Crosby, of Smith & Crosby, the retiring master, was presented a beautiful jewel.

The annual gathering and banquet of the ex-prisoners of war was held in G. A. R. Hall, on the evening of the 17th, and was a grand success. E. S. Horton presided. The company included the town officials, Mayor Tichke, of Pawtucket; G. A. R. dignitaries, representative A. R. Crosby, E. C. Martin, E. D. Guild, C. O. Sweet, A. A. Bushee, D. E. Makepeace and others.

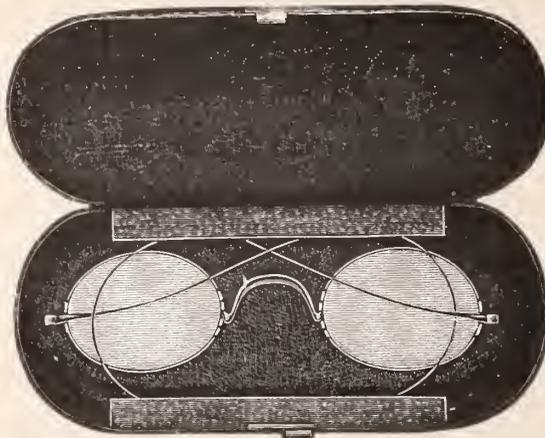
It is proposed to hold a centennial of the jewelry business about a year from now. The first manufacturer in the Attleboros was a Frenchman, in the last years of the last century. The towns will undoubtedly aid the project. The plans at present are only in embryo, but in all probability will include a parade, possibly a banquet, and a great exhibition of the advance made in styles and methods.

The "Safety Case" <sup>FOR</sup> Riding Specs.

SOMETHING NEW . . . .

THIS INGENUOUSLY MADE CASE FILLS A LONG FELT WANT. IT IS STRONG, COMPACT, DURABLE AND CONVENIENT.

Ask Your Jobber for Them.



(PATENT APPLIED FOR.)



OUR REGULAR "SAFETY CASE," OF SIMILAR PATTERN, BUT SMALLER, IS THE BEST CASE EVER MADE FOR FRAMELESS, OFFSET EYEGLASSES.

For Sale by all Jobbers

**SUSSFELD, LORSCH & CO.,**  
37 and 39 Maiden Lane, N. Y.

OFFICE OF  
**BAY STATE OPTICAL CO.,**  
ATTLEBORO, MASS.

**...Keep This Before You...**

READ CAREFULLY AND REMEMBER.

Whereas it has come to our knowledge that some of the trade are expressing a doubt about the reliability of the guarantee printed on the Tags attached to our goods.

We hereby notify the trade that all goods manufactured by us having this tag



attached and stamped **B. S. O.** on the goods themselves are warranted as this tag reads, and we stand ready to make that warrantee good

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

**WM. SMITH & CO.,** 5 AND 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854.



MANUFACTURERS  
OF

**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

**WATCH**

GOLD FILLED



**CASES**

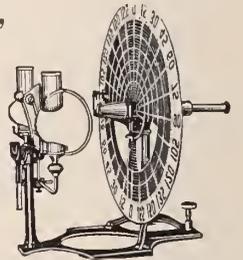
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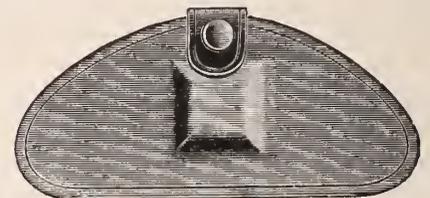
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Lectures with Diploma \$25.00

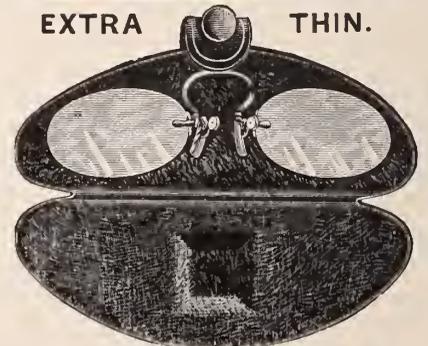
Those who desire to study with the Doctor will send in their application. Students received at any time.

CORRESPONDENCE COURSE PERFECTED.  
*The Key to the Study of Refraction.*  
50c. per copy,

For Sale by  
**R. H. KNOWLES, M. D.,**  
189 Broadway, NEW YORK  
Care of JEWELERS' CIRCULAR.



**EXTRA THIN.**



IN TWO SIZES.

**KOENEN'S NEW SHELL CASE**

FOR OFFSET EYEGLASSES.  
THE LATEST AND BEST. THIN AND STRONG.  
Manufactured and Patented by  
**A. KOENEN & BRO.,** 81 Nassau St., N. Y.  
SOLD BY JOBBING TRADE.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

# OPTICAL DEPARTMENT.

## Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS \*

BY R. H. KNOWLES, M. D.

**NOTE.**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XLVI.

(Commenced Feb. 27, 1895.)

CHAPTER IX.

AMBLYOPIA (Continued.)

**MICROPSIA** is a term derived from the Greek, meaning seeing things small. It alludes to that state or condition of the eyes in which the surrounding objects appear smaller than they really are.

The chief cause of this phenomenon is due to the fact that at some period there has been an old inflammation located in the retina near the sight area, so that adhesive bands of lymph have contracted the percipient layers at this point, causing the object to appear smaller. The above statement applies only when the object appears permanently smaller. Instances occur where objects appear smaller temporarily, and this is either due to paralysis of the accommodation, the sequella of diphtheria, and usually is of several months' duration or earlier, and disappears as the patient gains strength, and his health is regained. Temporary paralysis of the accommodation may follow in the wake of the grip, and in addition to micropsia, we may discover myopia, myopic astigmatism, and in consequence of the layers of the cornea becoming weakened, pressure from the intraocular fluid may result even in conical cornea.

Micropsia caused by paralysis of the accommodation may also result from poisoning either from drugs, spoiled meats (ptomaines), etc. The drug which is the most common cause of paralysis of the accommodation in which micropsia will result is the mydriatic atropine. Among other causes of this condition, either temporary or permanent, we may mention syphilis, diabetes, tabes dorsalis and blows made upon the eye ball.

In syphilis the paralysis of the accommodation is due to a gummy tumor which locates itself along the path of the motor oculi nerve and in addition to paralysis of the accommodation the function of convergence will also be interfered with. This may occur in one eye only and is recognizable from the fact that one pupil is larger and responds fully to the stimulus of light, while the pupil of the other eye appears to be normal and smaller, especially so when the light is thrown into both eyes alike.

In diabetes the paralysis of the accommodation is due to the poisonous effect of that disease.

In tabes dorsalis the paralysis and consequent micropsia are due to the profound depressing effect made upon the central nervous system.

After a prolonged illness the muscle of accommodation is weakened during convalescence so that the usual phenomenon of micropsia is noticed. As the strength of the patient is regained the phenomenon gradually disappears.

Micropsia may temporarily take place in children while gazing upon any one object until the eyes take on a fixed stare and then suddenly everything appears smaller so that in church the minister and members of the choir look like dwarfs. By removing the gaze and performing massage upon the eyes while the lids are closed the phenomenon will disappear.

Glasses will not remove the unpleasant phenomenon of micropsia due to whatever cause, and the only means that may be applied is to remove the cause and treat each case upon its individual merits.

(To be continued.)

## Optical Correspondence.

Can you inform me of the book which treats of lenses and the filling of prescriptions, etc.? I have been studying refraction for some time. I have a trial case, but I had not thought of this subject until I noticed one of your articles, and I know that such works must be in existence, so I write to you for information. I have Hartridge's, Valk's, and Tiffany's Anomalies, but none of my books mentions one word about spectacle frames or filling prescriptions, etc. Will you give me proper directions what to get and where to go for them? J. B. O.

**ANSWER:**—Phillips' "Spectacles and Eyeglasses, their Forms, Mounting and Proper Adjustment," is an excellent work and costs \$1; but Bohné's "Handbook for Opticians" will give you just the information you require, besides giving you valuable advice relative to prescription work, etc. Bohné's handbook is readable and any one who reads it carefully will feel refreshed and better. Get both of these books, as they should be found in every optician's library. The Jewelers' Circular, 189 Broadway, will fill your order for the books, or any other work you may want in your line.

What should I do with a case who suffers from myopic astigmatism and requires presbyopic lenses for reading?

The following case will explain itself:  
Mr. A. P. B., age 50 years.

R. E. V.  $\frac{20}{0}$ ;  $\frac{20}{15}$  w—1.50 D.<sup>c</sup> ax. 180°.

L. E. V.  $\frac{20}{0}$ ;  $\frac{20}{15}$  w—1.50 D.<sup>c</sup> ax. 180°.

R  
O. D. } + 2. D.<sup>c</sup> — 1.50 D.<sup>c</sup> ax 180°. Reading.  
O. S. }

Shall I prescribe the above and let the dispensing optician fill it or will he reduce it if he does not have the combination as it is written? How is it reduced?

Kindly give the above your attention and oblige.

**ANSWER:**—The dispensing optician very likely will give you the reduction although,

perhaps, the above formula will be a pleasanter lens to wear than the reduction as it is periscopic in effect to a certain extent. The reduction is as follows: The — cylinder will neutralize the sphere out in one meridian leaving the +.50 D<sup>s</sup> with the meridian at right angles, non-neutralized. When reduced it will read as follows:

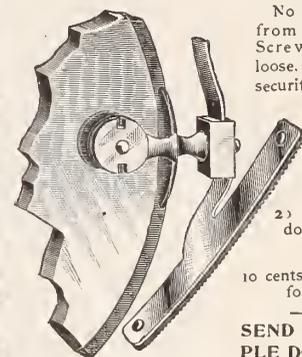
$$\begin{matrix} R \\ O. D. \} + .50 D. S. \ominus + 1.50 D. C. ax. 90^\circ \\ O. S. \} \end{matrix}$$

**Carbolic Acid as Lubricant.**—Carbolic acid is recommended for moistening the tool with which hardened steel is worked. The effect of the grindstone is said to be even increased by the use of the acid. The dark and impure acid can be used for this purpose.

A stockholder is liable for assessments on his shares in a corporation, though his subscription agreement contains no express promise to pay for such shares.

## OPTICIANS ...

AT LAST FAVORED.



No more trouble from Frameless Screws working loose. A positive security lies in the

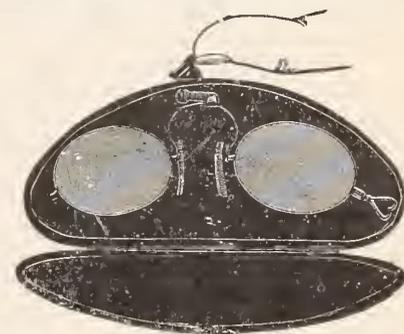
"Kirstein" SCREW LOCK.

25 cents buys 1 dozen German Silver.

10 cents buys a Key for same.

SEND FOR SAMPLE DOZEN TO...

E. KIRSTEIN'S SONS CO., ROCHESTER, N. Y.



## The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'G CO., PATENTEES AND MAKERS, 15 Maiden Lane, New York City

## On Decimal Time and Timekeeping.

It is well known that our almanac is a highly defective and antiquated arrangement. We Christians count our years since the birth of Our Lord Jesus Christ, having arrived now at the 1896th after this event, although it is fairly well established that Our Saviour was not born in the year 754, but 750 or 751 after the founding of the city of Rome. Still more whimsical are our months; the number of their days differ in a most arbitrary manner. Quite as great a freak is the mobility of Easter, which at the earliest date falls on March 23, and at the latest on April 25—a difference of 34 days. Another great objection is that the days of the week change their date not only in every month, but also in every year; if the date of any week day of the past is to be ascertained, it becomes necessary to enter into a complicated calculation. Unpracticable is also the division of the day. The decimal division is being introduced everywhere and for everything and is well liked on account of its simplicity and clearness, but we retain the ancient Phœnician duodecimal system—worse still, we take it double, so that the division, *ante meridian* or *post meridian*, must be stated invariably. Just as whimsical and inconvenient is next the division of the hour into 60 minutes, the minute into 60 seconds. How simple it would be, in this the age of electricity, if the division of time were made according to the decimal system, as is the case, especially in Europe, with money, weight and measure, etc.

The necessity of reform in this particular is being recognized more and more, and suitable propositions are not wanting. The latest is by the Hungarian diplomate, Otto v. Petenyi. He proposes that the year shall commence with its natural initial point, the shortest day, when the days begin to lengthen again, therefore with the 21st of December. This day is to be considered the New Year day, and would be a day of itself—not to be counted in the week's series. There would then be no further difference between the week day and date. If one day is deducted from the 365, the year would consist of 52 weeks, each of 7 days, and the date would then in each year fall upon the same week day. The bisextile day, which is to be intercalated every four years, is to be counted in at the close of the year, simply as extra day, not to be counted in the week's series; in this manner no disarrangements would occur in the plain serial progression.

In order to also simplify the calculation of months so as to consist exactly of four weeks, he proposes to introduce another month, so as to make the number 13, and to call them "first month," "second month," etc., *à la* Quaker. This arrangement of the month would also possess the preferable feature that it would be international, and therefore intelligible for the whole civilized world. Every month is to commence with Monday and end with Sunday. Every Monday would fall on

the 8th, 15th and 22d; every Tuesday on the 2d, 9th, 16th, 23d, etc. As these dates remain equal not only in the current year, but also in all future years, the coming historian may know at once on what day of the week an event took place. The calculation of the several phases of the moon would also be easier.

Mr. v. Petenyi next specifies the plan of his decimal clock, although this part is not new. It is well known that in Italy the division of twice 12 hours of the day has been abandoned, and that nation keeps on counting 13 o'clock, 20 o'clock, 24 o'clock, etc. Mr. v. Petenyi, of course, counts the day from midnight to midnight, because in counting from noon to noon the afternoon would have another date. The proposition next is as follows: Each day is to be divided into 10 hours, each hour into 10 tenth-parts of hours, each tenth-part hour into 10 one-hundredth hours, each one-hundredth part of one hour into 100 pendulum beats (seconds). According to this calculation, the one-tenth hour would be about equal to the present hour. The new way of counting, in comparison to that customary hitherto, would about be zero (or 10) hour (until now 12 o'clock midnight); 2.5 o'clock (6 o'clock morning); 5 o'clock (12 o'clock noon); 7.5 o'clock (6 o'clock evening); 10 o'clock (12 o'clock midnight). The usual designations, before and after noon, morning, evening, etc., would not be used, as an equivocation would no longer be possible. The statement of time would be the simplest imaginable. What we express at present with, for instance, 4 hours 47 minutes 14 seconds would henceforth be stated shortly as 4.4714 o'clock. It is unnecessary to enlarge upon the ease with which factors of this kind might be used in calculations. It is finally necessary to state that Mr. v. Petenyi has also discovered an easy way for facilitating the conversion of time, should his proposition be accepted.

The director of the Berlin Observatory, Professor Forster, has taken a position adverse to above proposition, and says in a letter: "If I am permitted to speak a word about the proposition of Mr. O. v. Petenyi, it would be to enjoin the public not to take the introduction of the decimal system in a serious way. Before small matters of this kind are corrected, it would be well to remedy first a number of much more glaring irregularities and graver inconveniences."

THE CIRCULAR thinks that the Italian way of counting time is all right enough, but then imagine a person being awake for nearly one hour and anxious to know the time, which is finally doled out to him by a slowly striking tower clock, 21 o'clock, with 10 seconds between every stroke!

### Peculiarities of Adjustment.

THE adjustment of any watch, says C. A. Paillard in his interesting pamphlet on the magnetism of watches, is worthless when in the presence of magnetism. Electric and magnetic influences have a much greater ef-

fect on the rate of a watch than either temperature, position, or isochronism. Watchmakers and horologists have given their attention to the adjustment of watches to positions; and to show how unreliable this adjustment may become, we will note that as the cross-bar and circle of the balance is partly of steel, it is unavoidably affected by the earth's magnetic force. It has been proven that the tendency of the balance is to stand north and south, when placed horizontally, and that it will act the same as the dipping-needle when it is placed perpendicularly; the lower side or end of the balance-bar will be charged with north polarity and the upper side with south polarity.

Now, as the three positions of rating a watch may be viz.: first, pendant north; second, pendant east; and third, pendant up; and in each of these three positions the lines of the magnetic forces are exerted on the watch or balance at right angles to each other, it would be impossible for a watch to keep the same time in each of these three positions, everything else being equal. Another effect of the earth's magnetic force is seen in the varying timekeeping of watches in different latitudes, longitudes, and altitudes. The watch which is rated to run well in England will not run the same in the United States. One rated in this section will not run the same on the equator or in Australia. The reason for this is the different degree of magnetic forces exerted upon the steel parts of the watch in the different latitudes. A watch which will do very nicely in a valley, will "go to pieces," as the miner expresses it, when taken up a high mountain. The cause of this is that the forces of electricity and magnetism to which the watch is subjected varies in intensity. In high latitudes a certain amount of atmospheric pressure on the balance is removed, which gives the magnetic force freer play.

One more point to show how easily a watch is affected by outside influences. We will take a floating balance, and bring in its neighborhood a piece of soft iron (a spike or a piece of nail-rod) which is free from magnetism, and you will note that this iron, according to the position in which it is held, will correspondingly vibrate the balance. Take a small piece of magnetized steel (like a steel pen) and it will rapidly revolve the balance; bring a small magnet in the neighborhood and it will set it revolving rapidly. Now it is the vibrations of this balance which produced time. These vibrations must be equal through the 24 hours, or we will have unequal time.

**New Method of Annealing.**—In the oil bath in which the annealing of the tempered utensils is to be performed, lay a ball of about the size of a pea and consisting of an alloy two parts lead and one part tin. This alloy melts at 450° F., and therefore indicates the correct time when the small tools are to be taken out of the bath. Alloys of three parts lead and one part tin, and four parts lead and one part tin, melt at 498° to 500° F., at which temperature the tool becomes softer.

## Workshop Notes.

**To Use the Bow.**—Alas! the use of the time honored old bow is becoming obsolete, being crowded out by the lathe. Still, there are watchmakers who teach their apprentices how to use it, and to such THE CIRCULAR addresses the following: The bow should be used through its entire length, and with a motion that is progressive, not jerky. The knack of turning with the bow consists mainly in keeping the simultaneous actions of the two hands quite distinct, one drawing the bow downward while the other depresses the point of the graver supported on the T rest, and these two movements of the hands must be performed at the same time, but quite independently.

**Screw Stand.**—There is only one way to clean a watch, and that is by taking off the stem-wind wheels, removing the cap jewels, winding arbor, as well as taking down the watch and removing the train. Anything less than this is slighting botchwork, and the makeshift of quacks and lazy men. A screw stand is an indispensable article. It can be made of wood, or the corner of a tin box, by making as many holes as are needed for the screws of a watch; make the holes large enough to let the threaded parts fall through, and let the head of the screw project. Keep the screws for the upper cap jewels separate from the lower. If these were countersinks made in the block for the cap and hole jewels to lie in, it would be more convenient, as the jewels and screws must be kept from getting mixed up together, which will save a great deal of time and trouble.

**To Patch Silver Plate.**—In order to patch silver plate worn off from an article, without having to strip and re-plate the whole article, the operator may use the following process: Have a solution of cyanide of potash and silver of a fairly good concentration prepared, and heat to 175° to 195° F., and beside this have a vessel with very fine zinc filing. The spot to be silver plated is pickled with soda lye and diluted sulphuric acid; a small brush with medium stiff bristles is dipped into the cyanide of potash and silver solution, and the spot to be re-silvered is wetted with it. Zinc dust is then strewn upon it and rubbed with the brush. A really nice coating is obtained at once, which can be made heavier by repeating the operation. When the work is finished the silvered zinc dust is rinsed off and laid away, to be used at some future time.

A contract for the sale of goods shipped to the buyer in another State, pursuant to an order sent by mail, is completed on acceptance of the order, and is, therefore, completed in the State where accepted.

A railroad company is not relieved from the duty to provide cars that are reasonably fit for transporting merchandise over its own line in the car of the connecting carrier in which it had received the same.

## Window Dressing Competition.

PRIZES WERE OFFERED FOR THE PHOTOGRAPH OF THE BEST AND OF THE SECOND BEST DISPLAYED JEWELER'S WINDOW.

### PART IV.

#### Window Dressing.

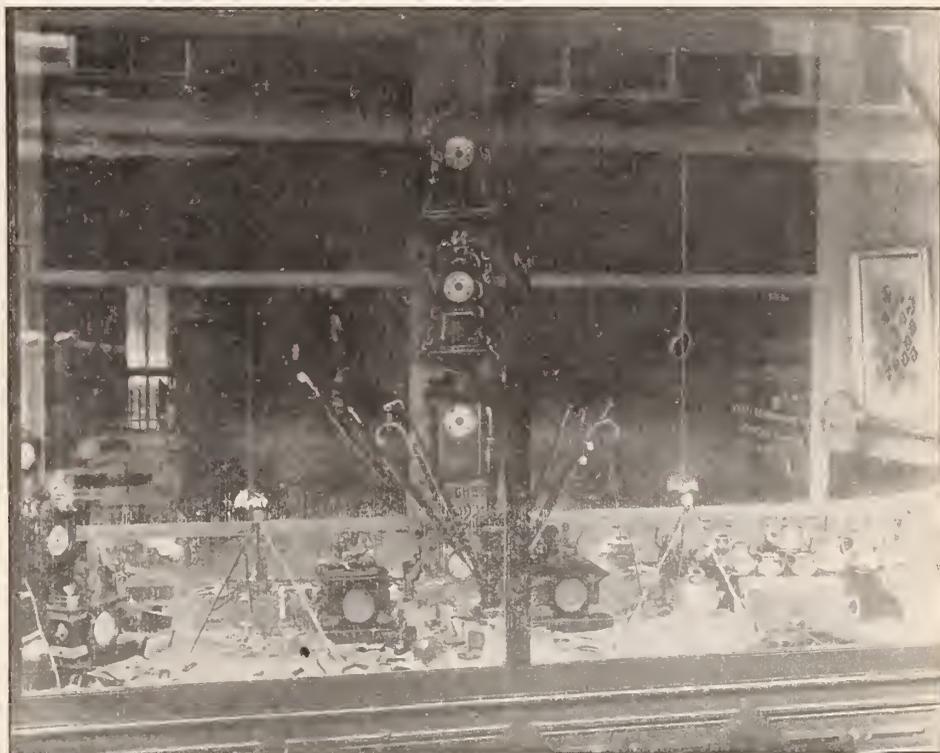
BY A. FISCHER, WHITE HALL, ILL.

THE window design here illustrated was submitted by A. Fischer, White Hall, Ill., in competition for the second prize. No details descriptive of the arrangement accompanied the photograph. By a careful scrutiny of the engraving, the reader can discern the salient features of the exhibit.

ably not have glanced at the window if they had not been there.

As the experiment does not cost very much, and the benefit gained is so great, it will be well for every jeweler to protect his windows in such a manner.

**Grinding Glass.**—Provide two pieces of cork, one concave and the other convex, which may be cut to shape after fitting to the lathe. Take a copper cent or other



WINDOW DESIGN SUBMITTED BY A. FISCHER, WHITE HALL, ILL.—From Photograph.

#### No Frosty Windows.

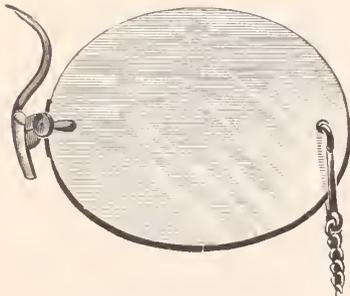
A KANSAS City jeweler has hit upon a scheme to prevent his windows from becoming frosty, and they remain clear and bright all day long, no matter how cold it is.

He took a piece of  $\frac{1}{4}$ -inch brass pipe and drilled it with small holes about an inch apart, then he bent the pipe to the shape of the floor of his show window, made it fast to the sash at the bottom of the glass, attached a flexible tube from one end to the gas fixture, turned on the gas, lit up the many little holes in the pipe, and had a stream of heat pouring out of the little jets right up the face of the window. The stream soon dried off the window completely, and so far from hurting the effect of his display, it added to it, as the row of little lights attracted the attention of the passer-by when he would prob-

ably not have glanced at the window if they had not been there. suitable article and soft-solder a screw to fit the lathe, and then wax it to the cork; then get a 25-cent emery wheel, such as is used on sewing machines, and you have a complete outfit for cutting your watch glasses. Polish the edge on the zinc collar of the emery wheel, or use a piece of zinc to do it. The other cork should be waxed to a penny and centered. The spectacle lenses may be cut on the same emery wheel if the wheel is attached to the lathe so as to revolve. Another method is to take a common piece of window glass (green glass is the best) and make a grindstone of that, the glass being from 2 to  $2\frac{1}{2}$  inches in diameter.

The factory of Louis Kaufman & Co., 54 Maiden Lane, New York, has been working from four to five hours over-time every week. It has not worked less than full time since July 4.

# The Ballou Snap Hook.



PATENT APPLIED FOR.

This eye glass snap, the bow of which is made of round wire with the shank flattened in an oval shape, giving it a perfect spring temper, is possessed of this

**ADVANTAGE :**

Greater strength in bow with a spring in the snap that will not set. Specially adapted for glasses without rims.

Made in any quality of gold and plate.

**B. A. Ballou & Co.,** Manufacturing Jewelers, Providence, R. I.

## MATHEY BROS., MATHEZ & CO.

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

### CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

## HOLIDAY GOODS

A FINE LINE OF SMALL LEVER

## JEWELLED WATCHES.

Always  
Something  
New

IN

Findings  
and Metal  
Ornaments

FOR

### JEWELERS.

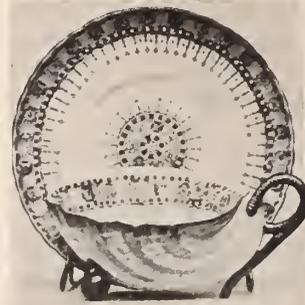
SETTINGS, GALLERIES, RICH ORNAMENTAL DESIGNS, LINK BUTTONS, BELT PINS, ETC., ETC.

**THOS. W. LIND,** 67 Friendship Street, PROVIDENCE, R. I.

## Willetts' American Art Belleek

— IS A —

Trade  
Winner.



211

Send for  
Illustrations.

Wicke & Pye, 32-36 Park Place, N. Y.

**COMFORT AND SECURITY**

ARE COMBINED IN MERRITT'S PATENT EYE GLASS HOLDERS.

MADE BY MERRITT CASELL & CO. SPRINGFIELD, MASS.

GOODS ON APPROVAL. CORRESPONDENCE SOLICITED.

## ART CABINETS.

**E. KAHN & CO., LTD.**

Manufacturers and Importers,  
6 WEST 15TH STREET, NEW YORK.  
LONDON. PARIS.



**REGINA**  
MUSIC BOXES  
LINCOLN BLDG., 14th  
St. & Union Sq. W., N.Y.  
**A. WOLFF,**  
General Agent.

**SECURITY PIN GUARD**

PAT'D DEC. 25, 1894  
BY SECURITY MFG CO. **25¢**

7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash. Discount to Jobbers

**A. J. COMRIE,**  
AUCTIONEER,  
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.  
WRITE FOR PARTICULARS.

**QUICK SELLERS.....**  
IN STERLING SILVER  
ARE MADE BY  
**CODDING BROS. & HEILBORN,**  
North Attleboro, Mass.



## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**HINRICHS & CO'S** **ITALIAN POTTERY.** NEXT year will see large additions to the many lines of art pottery, bric-à-brac, etc., imported by Hinrichs & Co., 29 and 31 Park Place, New York. One of several wares of which the firm will make a specialty for the first time will be Italian pottery. Louis Hinrichs, who recently returned from Italy, made arrangements, while in that country, for a large and representative assortment of all the famous varieties of Italian pottery and faience known to the jewelry trade. Samples of these goods are now being shipped to this country and will be shown by Hinrichs & Co. early next year. Marble statuary and Vienna terracotta figures are among other lines which this firm will display more extensively than ever before.

**BAWO & DOTTER'S** **LINE OF CUT GLASS FOR MOUNTING.** ABOUT the first week in January Bawo & Dotter will commence to show their new lines of imported cut glass novelties suitable for mounting in silver. The assortment, which is now arriving at their ware-rooms, 26 34 Barclay St., New York, is a most extensive one, and in the variety of pieces and the number of beautiful cuttings will eclipse even the fine display made by this firm last year. The line, while particularly notable in the smaller pieces for the table and in articles for the toilet, will contain a large variety of vases, bowls, loving cups, trays, etc.

**EASEL PORTRAIT PLAQUES.** AMONG the many distinctive novelties produced this Fall by the Art China Decorating Co., which will be continued in their new Spring lines, are the easel portrait plaques which are proving so salable the present holiday trade. The plaques are of the finest English china and are decorated in a single color, such as yellow, brown or green, with a portrait of a well known actress, or a reproduction of a famous painting of a celebrated beauty. They are in cabinet size and are arranged to stand easel fashion. A narrow border of

gilt sprays forms a pretty frame for the photograph. These, as well as many entirely new novelties, will be found among the samples of the Art China Decorating Co.'s products which Levy, Dreyfus & Co. will soon show at their ware-rooms, 9 and 11 Maiden Lane, New York.

**HARRIS & HARRINGTON'S** **NEW QUARTERS.** HARRIS & Harrington, importers of fine French clocks, bronzes and pottery, will about Jan. 1 remove from their present quarters, 22 Cortlandt St., to 32 and 34 Vesey St., N. W. cor. of Church St., New York. Their salesrooms, which will be on the first floor, will be ready for inspection about the middle of January, when the new samples, now on the way from Europe, will be displayed.

**EXHIBIT OF ARTISTIC KERAMICS.** THE beauties of American ceramic art were never more potently shown than by the exhibit of the National League of Mineral Painters at the Commercial Travelers' Fair, held in New York, last week. The exhibit was under the especial charge of the New York Society of Ceramic Arts and contained handiwork of nearly all the clubs enrolled in the League. The exhibit contained specimens of every style of china decoration practiced in America. The prices at which these pieces were sold, while commensurate with their beauty and artistic perfection were such as to cause no fear of competition among jewelers who handle the imported art china of commerce. The exhibit was one of which Americans may feel justly proud and reflects great credit on the League and its members.

THE RAMBLER.

## New Productions in Crown Derby.

THE Royal Crown Derby Porcelain Co. are constantly sending up to their London representative novelties in both useful and ornamental ware. A new Bristol green is a very neat and pleasing accessory to the decoration of dinner ware. In this and other colors they are showing some beautiful specimens of freehand painting, on purely conventional lines, but full of detail. Their selection of teas, etc., is very good, and extensive;

indeed, in teas, breakfasts, dessert, and dinner services, they seem to be as energetic as some firms who limit their attentions to these lines. The high class decoration which always presents itself to our mind at the mere mention of Royal Crown Derby is no mean embellishment to dinner plates and tea cups and saucers. Yet this is now obtainable, and at prices that are not extravagant.

The company continue to reproduce some of the rich Old Crown Derby patterns and shapes. Among some beautifully decorated dinner sets is a very choice scale blue ornamentation. There are patterns of a more fanciful and even more gorgeous character, but for rich effect few of their colors are better than the Derby Blue. Some of their Japanese patterns are exquisitely rich in their blendings of red, blue and gold. A tea set thus decorated is a very handsome present. There are many superb vases among the ornamental.

There are some new vases, tall, slightly tapering, and with stripes lengthwise, in three or four colors alternating. These were very pleasing and not very expensive. Also are some rich decorations applied to loving cups, and a very large number of smaller pieces highly ornamented. There are luncheon trays, caddies, bells, ash trays, a large assortment of menus, serviette rings, moustache cups and saucers, and miniature vases of all, or nearly all, their best shapes. Plant pots, jardinières, and table decorations in abundance add largely to an already extensive and elaborate display.

**Treatment of a Screw.**—When a screw has been turned to size in the lathe, to receive a perfectly cut thread, it will generally fit tightly in the hole after the thread has been cut in. To prevent this, dip the screw in dilute nitric acid (four parts water to one part acid), and move it about in it, so that it is corroded equally in all parts. The operator will understand the strength of the acid after one trial or two. The screw must next be ground with oilstone dust and oil: to do this, take a pegwood, split it in the middle, and place some of the powder and oil in the split; then insert the screw and turn it with the screw-driver, and it will quickly become smooth.

Declarations of one that he is the agent of another are not admissible to prove the agency, nor to bind the alleged principal, until proof of the agency has first been made.

## Pearl Fisheries and the Pearl Supply.

[Commenced Sept. 2, 1896.]

### SWITZERLAND.

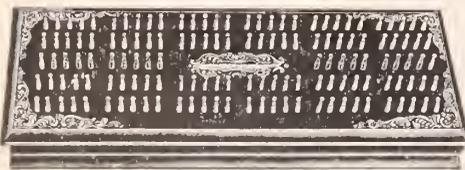
PRIMARLY, I may state that Geneva, although not one of the most important wholesale markets for pearls in Europe, is none the less a great jewelers' workshop, and pearls are largely used here in the manufacture of jewelry of many varieties, but none of the several manufacturers import pearls directly from the fisheries. As a matter of fact, the pearl market is unique. There appears to be no particular headquarters for it. Pearls are sold here by agents representing large houses in London, Paris, Berlin, Bremen, Frankfort and Florence. There is one large establishment that buys pearls occasionally from Russia, but since there is no considerable pearl market in any of the large cities of the Russian Empire, it is thought that the pearls which come from Russia are taken out of old jewelry that has been bought there second-hand and broken up. In fact, the manufacturers here buy pearls whenever and wherever they can do so advantageously. They get them occasionally from traveling agents representing jewelry houses in Vienna, Turin, Frankfort and Amsterdam, who, in presenting other goods for sale, frequently have a few pearls to offer. It is probable, however, that the bulk of the pearls used here come directly or indirectly from London, Paris and Bremen, to which centers they are imported directly from the fisheries. The London and Paris importers get their pearls principally from Ceylon and the Persian Gulf, where they keep agents constantly on hand. There are some Bremen houses that have fisheries on the Gulf of Mexico, and import very fine black and gray pearls from there. The London houses also have agents at the Australian fisheries.

\* Consular Report, August, 1896.

THE PERFECTION  
"PULL UP"

## CRIBBAGE BOARD

AND GENERAL  
GAME COUNTER.



The "PULL UP" is the best Cribbage Board on the market and is equally desirable for all games requiring a high count, as Pinochle, Bezique, etc., etc. When once seen players will use no other counter.

It is very suitable for presents and prizes. is made in ebony finish or real Burmah mahogany and has fine Sterling trimmings.

Retails at \$5.00 and pays good profit.  
Manufactured by the Specialty Co., Cortland, N.Y.

J. T. SCOTT & CO.,

GENERAL AGENTS,

4 MAIDEN LANE, - - NEW YORK

In making the inquiries directed by your communication, the persons to whom I addressed myself were the directing heads of the important jewelry manufacturing establishments in Geneva, and these gentlemen were unanimous in the statement that there has been, during the past several years, a steadily increasing demand for pearls, and particularly for small pearls ranging from one-half of 1 grain to 4 grains in weight. In the presence of this increased demand, there has been no increase in the supply, and naturally the price has also steadily increased. A notable increase in the average price of pearls began 10 years ago, since which time it has increased 30 per cent. But the great increase in the prices of small pearls of good quality has occurred within the past 18 months, during which time it has increased from 12 to 15 per cent. This, the jewelers declare here, is due to the great demand for small pearls in the manufacture of long necklaces, disrespectfully called "dog chains," for ladies, in the fabrication of each of which from 150 to 300 pearls of from half a grain to one grain are used. The demand for these necklaces is particularly large in Italy, where life is regarded as a sort of empty dream or starless blank to the ladies who do not possess them. The larger American demand for small pearls in the growing manufacture of jewelry has also had considerable influence in increasing the price. Manufacturers of jewelry here, however, have not suffered from an "insufficient and tardy market," as is complained of in the United States. They have easily been able to obtain all the pearls they needed, but have been compelled to pay increased prices, of which they do not complain, but which, they say, is natural, in view of the increased demand. They point to the fact, however, that the pearl market has never been glutted, and unless many new and productive fisheries are discovered, they contend that it never will be. They regard the increased demand for pearls as an evidence of the growing good taste of the world, and they believe this will not be diminished, no matter how popular fancy may fluctuate in the matter of diamonds and other precious stones.

That, however, which most concerns American jewelers is to know how they may establish more direct relations with the original markets. In reply to this, I have to report that the dealers here do not appear to have direct relations with the original markets at all; that is to say, they do not often buy directly either from the fisheries or from the importers, but more frequently from the dealers in London, Paris, Florence, Frankfort and Bremen, and, as before stated, from traveling agents, who come selling other goods, but who frequently have pearls to offer. I asked the manager of the large establishment of Messrs. Golay, Leresche & Co. how he would undertake to fill an emergency order for 5,000 grains of small pearls of good quality, ranging in weight from 4 grains down. His reply was that he would fill it by placing immediate telegraphic orders with dealers in London, Paris, Florence and Frank-

fort. He also said if the order were for a considerably larger quantity than 5,000 grains he would not now undertake to fill it at all, nor would he in any event seek to buy directly from the importers, a statement which was concurred in by other manufacturers of jewelry and dealers in precious stones and pearls. This would seem to indicate that the jewelers here do not consider it important to be in more direct relations with the so-called original markets than they are placed by buying directly from the various large dealers. They also say that as long as all the important pearl fisheries are controlled, as they are now and have always been, by a comparatively small number of European importers, they do not see how the manufacturing jewelers of America or of Europe can establish any closer relations with the original markets than at present exist. Some of them believe that there is a syndicate or trust among those who control the fisheries, but the majority do not think so.

In the course of my inquiries, I found that American buyers of pearls occasionally appear here and make purchases which they carry away in their pockets, and which, since they are not invoiced for shipment at this consulate, I might remark incidentally, are possibly smuggled into the United States.

It may interest American jewelers to know something of the prices of pearls in the Geneva market, and I therefore add some information on that point. Four-grain pearls of the best quality most in demand for the manufacture of fine jewelry are worth 20 francs (\$3.86) a grain. These are generally the most brilliant of the Persian Gulf pearls. A quality a little whiter, but not so brilliant, brings from 15 to 18 francs (\$2.89½ to \$3.47½) a grain, while the commonest grades of 4-grain pearls are worth from 4 to 6 francs (77.2 cents to \$1.15,8) a grain. The best qualities of 2-grain pearls bring from 10 to 12 francs (\$1.93 to \$2.31,6) a grain; 1-grain pearls, from 7 to 8 francs (\$1.35,1 to \$1.54,4) a grain; and half-grain pearls, from 2 to 3 francs (38.6 to 57.9 cents) a grain. Fine large pearls are becoming more and more rare and are worth from 400 to 500 francs (\$77.20 to \$96.80) a grain; the black and gray Mexican pearls are worth from 50 to 125 francs (\$9.65 to \$24.12,5) a grain, unless very large and rare, when they bring enormous prices.

As an instance of the largely increased price and the rarity of fine pearls, a jeweler here told me of a necklace, composed of about 80 pearls, which he sold about three years ago for 30,000 francs (\$5,790). Recently the owner of this necklace desired to add three pearls a little larger than the largest of those which already composed it, and it was found that the three pearls would cost alone 30,000 francs, or as much as the entire necklace had cost three years previously.

Jewelers here regard the pearls of the Persian Gulf as the finest.

BENJ. H. RIDGELY,

Consul.

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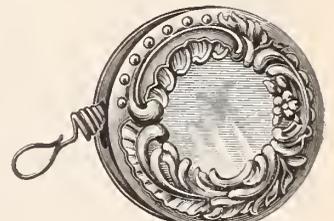
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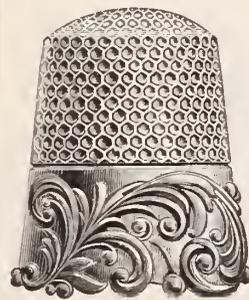
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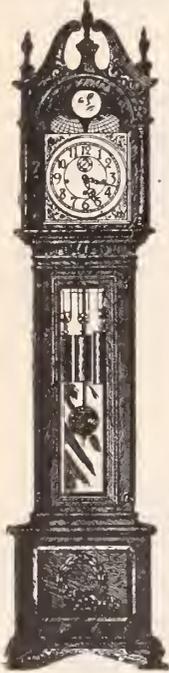
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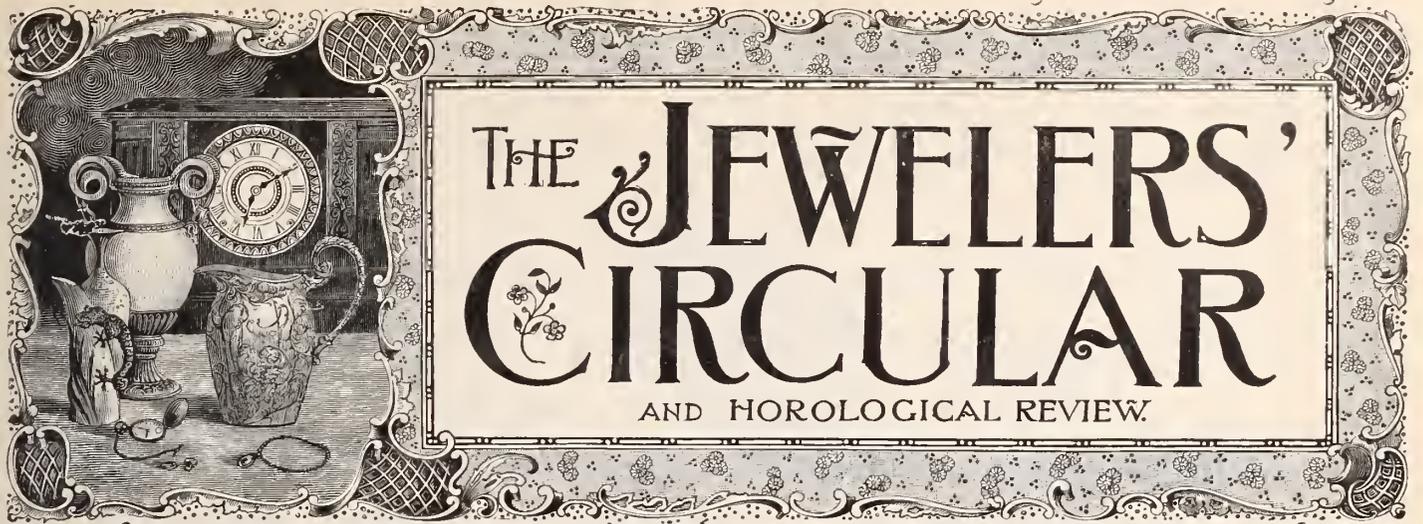
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VOL. XXXIII.

NEW YORK, WEDNESDAY, DEC. 30, 1896.

No 22.

## THE LONDESBOROUGH COLLECTION OF ANTIQUE SILVER PLATE.

WRITTEN BY F. W. FAIRHOLT IN 1860.

(Continued from page 6, Dec. 23, 1896.)

THE representation of the banquet held in the palace afterwards furnishes us with the picture of a royal dresser, here copied. [page 5] It is valuable for the examples it presents of the chief forms of plate then in use. The *nef* and the large double cups, made to shut upon the rims of each other, are the most noticeable; each of the cups formed two goblets for the table.

pick, etc. The *nef* mentioned in the inventory of Charles V of France is said to hold "his essay, his spoon, knife and fork." The essay was a piece of horn, believed to be that of the unicorn, but really obtained from the narwhal, and which which was supposed to be an antidote to poison, and to detect its presence by becoming agitated when plunged in liquor containing it, for which reason it was attached

etiquette of the court of France maintained the use of the *nef* until the end of the eighteenth century. Long before this they had become comparatively common as vessels for confections and wines; the merchantmen of the Low Countries naturally patronized their use. By far the finest and most important specimen is that which forms the frontispiece to this catalogue. [Illustrated on the front page of THE



SOME SILVER PIECES IN THE LONDESBOROUGH COLLECTION.

Ultimately it became to make half a dozen or more of these cups fit into each other—"a nest of cups"—as they were termed, and to cover their surfaces with quaint inscriptions and allegorical engravings.

The *nef*, or ship, was a very important piece of plate. It was originally destined to contain the articles used by the noble at his banquet. Millin says the royal *nef* was made to hold the knife, spoon, drinking-cup, napkin, tooth-

to a chain of gold for the greater convenience of dipping it in the cup, and it was the butler's duty to make trial or *essay* of the wine when presenting it to his lord. The inventory just quoted enumerates five *nefs* of gold enameled, as being for the king's use, valued at 250 marks of gold, and twenty-one *nefs* of silver. At the banquet held on occasion of the marriage of Charles the Bold, thirty "grandes *nefs*" were brought upon the table. The

JEWELERS' CIRCULAR, Dec. 23 [1896.] It is a work of the latter half of the sixteenth century, and is stated to have been a present from the King of France to the Knights of Malta, in whose treasury it was preserved until the island was captured by the French under Napoleon, and this, among other things, carried off in a French vessel. The vessel in its turn was captured by an English man-of-war, whose captain preserved this *nef* as a mark of his

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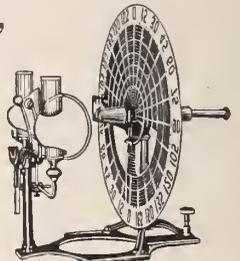
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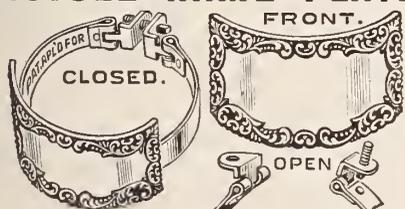
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proress. His family, at his death, parted with it to Messrs. Garrard, the silversmiths, from whom Lord Londesborough obtained it. This beautiful vessel is executed throughout in the best style of art, is 21 inches high and 16 in length. It is entirely of silver, gilt all over, the small figures being cast in gold, chased and enameled. The deck is covered with soldiers; in front are three cannons, the cannoneer standing in the center with his linstock ready to fire them; behind him stand a drummer and fifer, and behind and on each side, soldiers fully armed with arquebus and halbard. The



CHIFFONIER—16TH AND 17TH CENTURIES.

boatswain stands in the midst with his whistle at his mouth; sailors are ascending the rigging, and a row of galley-slaves are propelling the vessel with oars. The hull is chased all over with figures of mermaids and tritons playing upon musical instruments and accompanied by whales and sea-monsters.

A sideboard of four stages is represented in the engraving on opposite page, copied from one of the large plates in the *Thurnier-buch*, published at Vienna in 1561, descriptive of tourneys and other solemnities held in that city in the previous year, under the patronage of the Emperor Ferdinand. The plate from which our cut is copied represents the Emperor and his noble guests dining in state. This sideboard is opposite the royal table, and is loaded with cups of various forms, valuable as showing the prevailing taste of the day, and aiding us in dating pieces of plate when other means fail, by their general resemblance. The Londesborough collection contains many of similar design.

The taste for ornamental plate increased during the latter part of this century and the beginning of the next, and appears to have been first checked by the wars which devastated the Low Countries, Germany and France. The profusion with which it was used on great occasions may be understood from the fact that at the election and coronation of the Emperor Matthias at Frankfort-on-the-Main, in 1612, the Emperor's table, at the grand banquet given on the occasion, was supplied with two large sideboards of plate, one on each side his table, while each of the seven electors of the empire had a separate table, and a sideboard of five stages to each. Our cut represents the table of the Elector of Saxony. Two servants attend to the distribution of the plate, and the butler hands the cups to the table, in front of which stand three other attendants. It is copied from a plate in the

small quarto volume published at Frankfort in the same year, describing the ceremonies observed on the occasion. It is on too small a scale to do more than indicate the stately character of the fittings for the banquet, but this it does in a manner sufficiently clear.

We have already alluded to the *assay* made by butlers of the lord's wine before he drank it, and to the presumed power of the unicorn's horn in detecting any poison. One of the cups in Lord Londesborough's collection, here engraved, is entirely cut from the horn of the narwhal, which passed for that of the unicorn. It is mounted in silver gilt, and from the inscription beneath the foot, "Hunyadi Janos 1444," would appear to have once belonged to



LOVING CUP (1647) GERMAN COMPANY OF CLOTHWORKERS.

a member of the royal house of Bohemia. Round the foot is set a small circle of turquoises, which were also believed to have a power of detecting poisons by turning of a

paler hue. Colonel Gwatkin possesses a cup which formerly belonged to Queen Elizabeth; it is quite encrusted with amethyst, the interstices filled with small turquoises. The amethyst was believed to possess the power of subduing intoxication. Crystal was thought to become cloudy or discolored on contact with poison, and the delicate Venetian glass, it was believed, would crack if it were placed in it. At Clare Hall, Cambridge, is still preserved "the poison-cup" given by William Butler, an eminent physician of the time of James I. The body of the cup is of glass; in the lid is inserted a large crystal. The Londesborough collection possesses one early German example of a poison-cup in which pieces of crystal are inserted, so that they might touch, and "assay" the liquor.



CHIFFONIER—16TH AND 17TH CENTURIES.

The wealthy companies of merchantmen frequently rivaled the nobility in the display of plate upon the sideboards of their palatial *hotels-de-ville*, and it became the custom for members of the fraternity to give, or bequeath, plate to the general stock. The records of the ancient guilds at home and abroad, contain many notices of such gifts, and several of the civic companies of London still possess curious pieces of early plate, the gifts of members or of the sovereign. The cup given by Camden, the great antiquary and historian, to the Paint Stainers' Company is still preserved by them, and the Barber-Surgeons' Company also show the curious one given to them by Charles II. It is made in imitation of the oak which concealed him at Boscobel. The stem forms the handle, the tree the cup, from which hang gilt acorns, which ring as bells when the cup is filled; the cover is shaped like the royal crown.

In addition to the Continental trade-guilds, there were also companies of cross-bowmen and arquebusiers, who met to practice shooting, and who had their banqueting halls well furnished with plate. The finest cups in Lord Londesborough's collection originally did duty at Gorichem, in Holland, for such a society; specimens of others once appertaining to guilds are also in the collection, and the cut on this page represents one of the largest in the series, which appears, from an inscription upon it, to have belonged to a German company of clothworkers, and also further informs us that it was the work of a certain goldsmith named Michael Klæmet, in the year 1647. It is formed of silver, and is nearly 3 feet in height;

it is hung all round with small silver shields, containing the arms, badges, or "merchant-marks" of various members of the fraternity, who were probably thus commemorated for benefactions to the company, when these "loving-cups" passed round the table on pub-



ANCIENT PLATE DRESSER OR SIDEBOARD FOR NOBLES OF THE HIGHEST RANK—C. 1561.

lic occasions. The dates on these escutcheons range between the years 1653 and 1693.

In Switzerland it was a common custom in the thirteenth and fourteenth centuries, to establish in the principal towns places of social meeting called *Trinkstuben*, or drinking rooms. This led to the accumulation of plate, by purchase or gift. The custom was not confined to the laity; the canons of Zurich had their *Trinkstube* also, to which each member contributed some piece of plate on his admission. In the year 1653 the number of such drinking vessels amounted to as many as 142; among them were three cups presented in the year 1563 by the English bishops Jewel, Horn and Parkhurst, in grateful memory of the hospitality and kindness shown to them by the fraternity when they were resident at Zurich, to escape the persecution of the Protestants during the reign of our Queen Mary. These interesting cups, as well as one presented by Queen Elizabeth to Bullinger, in testimony of



TABLE AND DRESSER OF THE ELECTOR OF SAXONY—C. 1612.

kindness shown to the Protestants in their days of utmost need, are still preserved in the library at Zurich, and have been engraved and described in the *Journal* of the Archaeological Institute, vol. xvi, together with a curious account of these old social clubs by Dr. Ferdinand Keller, president of the Society of Antiquaries of Zurich.

The fantastic forms given to many drinking vessels, and of which the plates to this vol-

ume give abundant examples, although originating much earlier, do not appear to have been in very common use until the sixteenth century, when they crowded the tables in the form of animals and birds, real and imaginary, which must have had a singularly grotesque effect. As early as the eleventh century we meet with the description of a drinking cup in the form of a stag. Others in the form of lions and mounted knights were made of bronze in the fourteenth century, and imitated in pottery; specimens may be seen in the British Museum. The inventory of Charles V mentions "a cock pheasant, decorated with enamel, and used as an *aiguïere*, having on its back a fox who has seized it by the crest." It stood on a foot, or mound, like others represented in our plates, which was covered with blue enamel, upon which were painted groups of children at play. The Swiss and Germans seem chiefly to have patronized these quaint drinking vessels.

There was another kind of table ornament in very general use in the sixteenth and seventeenth centuries, consisting of figures in metal or wood, representing *chiffonniers*, or basket-bearers, whose baskets held conserves, sweetmeats, or spoons, etc., for use at the dessert. When formed of silver they were occasionally enameled, and when cut in wood they were painted of their natural colors. Two specimens are illustrated on the opposite page. The first represents a countryman in the act of trudging to market, bearing a weighty basket, and carrying a small pig beneath one arm. Our second example represents a vine-grower, who bears a bunch of grapes on his arm, carries a sieve in his right hand, and a small wine-vat at his back; on his breast is a silver badge, showing him to be the retainer of a noble house. The badge bears the arms of the Grand Duke of Wurtemberg (*circa* 1590). Both figures are carved in wood and

painted in natural colors; the baskets of both are of silver.

The quaint drinking customs of the Germans led to the use of such vessels as windmills and their love of deep potations to such as required emptying at a draught. In addition to those given in this volume,



ANCIENT PLATE DRESSER OR SIDEBOARD FOR PERSONS OF ROYAL BLOOD.

Lord Londesborough possesses a richly engraved glass tumbler of capacious dimensions entirely without a foot, and having in place of it a dog seated, which is only in proper position when the glass is turned down upon the metal stand, consisting of an open *corona*, supported by three scrolls attached to a spreading foot. This curious vessel is almost unique.

The best artistic ability was at the service of the goldsmiths at this period. Andrea Mantegna, Hans Holbein, Jean Meutung, Aldegraver and a host of the "smaller masters" of the German school aided them, and very numerous are the engravings devoted to designs for decorative objects which emanated from the studios of that land. Cellini was the

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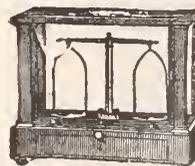
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greatest worker in his day, and at Vienna is still preserved the golden *salière* he made for Francis I, and has described so vividly in his autobiography. The cabinet of gems in the gallery at Florence possesses the cups he made for the Medici. In the Louvre are some exquisite specimens of the goldsmith's art in the sixteenth century; but by far the largest and finest collection of antique plate is preserved in the palace at Dresden, and which is without a rival in Europe. It was the *tesor* of the old Electors of Saxony who delighted in thus adding to their state.

The more humble tankards and cups, generally formed from maple wood, were in use by the middle classes during the whole of this period, and were more or less enriched with carving in relief, or else with incised ornament, according to the wealth of their possessors. These works are even rarer than those in the more valuable metal. Lord Lonsborough's collection contains the three specimens in the center of the group in the first page. The tankard is of German workmanship, coated with rosin inside, to preserve the freshness and froth on beer, a custom still in use there. The wooden cup in the center (which is 14 inches in height), has on the lid incised figures of the elephant, salamander, eagle and porcupine. On the bowl is an ostrich, unicorn, wyvern with a human hand in its mouth, and a stag; above the latter the date 1620. The knob below is decorated with the flowers of the pink in compartments; the foot has gadrooned ornament, below which is the following inscription arranged in two lines:

"Such as love pleasures more then they love God,  
 Shall feele his wrath, and heavy scourging rod;  
 Ye cursed that have followed vayne desire,  
 Are in great danger of that fearefull sentence, which  
 saith, 'Depart unto eternal fire.'"

The bowl has, in various compartments, the royal arms of England, supported by the lion and unicorn, the letters I. R. and date 1610. The other figures are the phoenix, boar, porcupine, griffin, stag, ostrich and wyvern. Above and below are three lines of inscription in rude rhyme, but in continuous line, as follows:

"To faithfull Soules Christ giveth drinke right good;  
 from all Sinne they are censed by his blood;  
 they feele the Power of Christes death and passion:  
 working in them a true death of all Sinne:  
 and the power of his Glorious resurrection  
 raising them up a new Lyfe to beginne:  
 of God's children it is a certaine token  
 Being graffe in Christ shall neuer of be broken:  
 for hauing faith working by sincere lone  
 their names are written in heauen above."

(To be Continued.)

**Some Characteristics of the Late James M. Breckenridge.**

NEW HAVEN, CONN., Dec. 23.—S. Bryan Jerome, of New York, formerly of this city, a son of the late Chauncey Jerome, one of the famous old Connecticut clock manufacturers, writes as follows to the New Britain *Herald* regarding the late James M. Breckenridge, of Meriden, an account of whose life appeared in THE CIRCULAR two weeks ago:

"A brief notice in last week's *Herald* of the death of James M. Breckenridge at Meriden,

who sixty years ago was well and favorably known in Bristol, brings to my mind many pleasant recollections of him as a man; also revives an always cherished admiration for him as a skilled mechanic, a genius in his line of work.

"He was a machinist and tool maker, and worked (first) in the old weather stained shop which stood on the west bank of the little stream, and back of the present location of the Dunbar spring factory. The Jerome company were then making wooden clock movements there. It was in an upstairs north room that he thought out and completed the first 'wire bell' ever made. Strictly speaking, it was not a wire bell, but was made from a long slender bar of tool steel, such as small lathe drills were then made of. The bar, or rod, was about six feet long, by three thirty-seconds or one-eighth of an inch square, and was of tempered, very hard steel. It could not be bent or coiled without first bringing it to a red heat, which could be done only for four or five inches at each heating. Mr. Breckenridge used a pair of flat thong pliers for the coiling (his first experiment I mean). Then another few inches of the rod was heated and coiled, and so on until the whole length of the bar had been worked.

"Then came the difficult problem of hardening and tempering the coil, so as to obtain the clear, prolonged and desired musical tone, but after many trials he was successful. His smile of satisfaction at that moment is well remembered. The bell, or gong was mounted upon a block of cast iron three and a half or four inches square, by three quarters thick, and must have been of three or four pounds weight. That first bell probably cost ten dollars and perhaps more. It was a year or two before wire suitable for the gongs could be obtained, and then only by importing it from England. Mr. Breckenridge was quiet, gentle, and pleasing in manner and disposition. He was willing to, and did teach 'our small boy' how to hammer jack knife blades into shape, and properly temper them, so that they would do good service when fixed in handles, for knife handles, with broken blades, were not at all uncommon in those days with boys having a fondness for whittling and 'making things.' Mr. Breckenridge afterwards worked at the old red shops on Main street and later in the new movement shop south of the bridge.

"Some of his contemporaries and shop-mates were David Matthews, Major Case, Hiram Camp, Alfred and Charles Grant, Jarel Carter, Burton Hoadley, Phineas Curtiss, John Woodruff, Henry Porter, Dennis Prosser, Edwin Matthews, Lemuel Munson, Ezra Baldwin, John Wheeler, Chester Woolworth, and many more. Mr. Breckenridge, I think, outlived them all. I have often met Mr. Breckenridge since the old, old days in Bristol, and always he has manifested the same cordial, friendly feeling and pleasing manner as in the 'thirties' and 'forties,' so long ago.

S. B. J.

"New York, Dec. 14, 1896."

ESTABLISHED 1840.

# RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

## DIAMONDS,

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

## DIAMOND JEWELRY

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane.  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



# CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

## GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE  
W. T. COUCH.

FACTORY, NEWARK, N. J.

## FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

## WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE

No. 16 JOHN STREET, - - - NEW YORK.

206 Kearney St., San Francisco, Cal.

HASKELL & MUEGGE, Agents.

ESTABLISHED 1849.

INCORPORATED 1890.

**J. BRIGGS & SONS CO.,**

MANUFACTURERS OF

**Gold and Silver Plate and Seamless Wire.**

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE { CANE HEADS, UMBRELLA MOUNTINGS, PENCIL-CASES, WATCH-CASES,  
STOCK FOR { WATCH-CROWNS, THIMBLES, SPECTACLE AND EYE-GLASS BOWS,  
DIAMOND MOUNTINGS, &c., &c., &c

**OPPENHEIMER BROS. & VEITH,**

CUTTERS OF DIAMONDS,

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

**The "Benedict" Collar Button.**

Enos Richardson &amp; Co., 23 Maiden Lane, New York,

SOLE MANUFACTURERS.

**Caution to the Trade.**

All genuine Buttons are stamped "Benedict," all others are imitations.

THE GREAT SUCCESS of the "BENEDICT" COLLAR BUTTONS has induced several Manufacturers to place upon the market various worthless imitations possessing no merit of their own, but which they expect to sell upon the reputation of the "BENEDICT."

NOTICE IS HEREBY GIVEN TO THE TRADE, Manufacturers, Jobbers and Dealers that any infringement of the "Benedict" Patent will be prosecuted to the full extent of the Law.

READ BENEDICT, PATENTEE.



END VIEW



SIDE VIEW

**AMERICAN WATCH CASE CO.,**

11 JOHN STREET, NEW YORK.

Manufacturers of **FINE SOLID GOLD CASES.**Sold DIRECT to  
the RETAIL TRADE only.**A.W.C.CO**

**SECURITY PIN GUARD**  
PAT'D DEC. 25, 1894  
MANFD BY SECURITY MFG CO. **25¢**  
7 ASTOR HOUSE (BROADWAY) N.Y.  
85c. doz. Net Cash. Discount to Jobbers

**JACOT & SON,**  
Importers and Manufacturers of  
**Musical Boxes,**  
39 Union Square, New York.

**Jewelry Fashions in Paris.**

LIGHT OPEN WORK JEWELRY—COSTLY JEWELLED  
HATBUCKLES—TURQUOISES VERY FASHIONABLE  
—SMALL JEWELRY IN PALE GOLD.

PARIS, France, Dec. 18.—Jewelry is made lighter and lighter, chiefly exhibiting designs in open-work, the various parts of which seem wonderfully supple. Some hair comb heads consist of diamond flowers whose stems are bent and whose leaves are arranged so as to give a harmonious yet unconventional effect. It seems like a dainty work of nature crystallized by magic; others show a delicate floral design of diamond or colored stones entwined with rippling ribbons in green enamel. A pretty bracelet is formed of a succession of violin shaped rings divided by a pearl lozenge; the clasp shows a curious ornament resembling a broken *rosace*, one of the rings which form the band partly filling the empty space on each side. An original hat pin head has the appearance of a fleur-de-lis fashioned into a dagger hilt; the side parts in diamond are curled downwards and the top consists of a pear shaped pearl. A diamond buckle of a very free Louis XVI. style, is framed with *rin-ceaux* in the shape of birds' claws, holding a sapphire.

Fashionable hats, trimmed with colored velvet bow-knots or feathers, are adorned with a costly jeweled buckle from which a handsome aigrette shoots upwards, or slantingly or in a drooping manner, as best suits the style of the hat. A pretty brooch to fasten on a hat, like the *enseignes* in the 16th century, consists of two heart shaped escutcheons overlapping each other, through which runs zig-zag a snake formed of closely set emeralds and brilliants, a most sparkling mosaic-work giving the effect of translucent cloisonné enamel. A cupid's head with two wings, in very pale frosted gold, held on a fine platina wire, seems to hover above the escutcheons.

Bicycle bells in oxidized silver are decorated with scenes or arabesques in *repoussé* or in aqua-fortis *ramolagé*.

Turquoises are more and more fashionable. The milky blue stones are used not only with a view to oppose, here and there, a subdued color to the dazzling effect of diamonds, but also to adorn a great variety of articles. Bonbon offerers, card receivers, jewel caskets, glove boxes, cigarette cases and pocketbooks, in precious metal or costly leather, exhibit floral ornaments and insects introducing turquoises half sunk in the ground. Elegant fans with tortoise shell, mother-of-pearl, or chased gold handles are soberly inlaid with jewels arranged so as to form sprigs of flowers, in which the delicate blue tint is predominant. It is also the case for the silver or gold mountings in pierced work of toilet sets, inkstands, etc.

Small articles in pale gold daintily chased, sparingly adorned with jewels, still occupy a prominent place in the best jewelry stores. Many exhibit shooting scenes. Some gentlemen's studs and cravat pins show the vision of St. Hubert, viz., a stag faintly chased, with a cross in tiny diamonds standing above his head

BAUM &amp; OPPENHEIM,

— TRY US ON —

**SPECIAL ORDER WORK.**

BEST AND CHEAPEST.

41 MAIDEN LANE, N. Y.

MOUNTINGS

MANUFACTURERS

Among original low candlesticks in silver let me mention a graceful female seated on a rock, that emerges from shallow waves, holding up a nenuphar which is the candle holder.  
 JASEUR.

**"Too Much Pratt" in This Suit.**

COLUMBUS, O., Dec. 24.—Suit was brought last Saturday by Albert H. Bonnet, Miss Ella Crawford and Mrs. Pratt against Edward A. Pratt to collect claims amounting to \$800. It was alleged that Pratt was the real owner of the jewelry stock of Curtis A. Graves, and a receiver was applied for. Pratt filed an affidavit in support of this claim, saying that he was the owner of the store, and that the sale made to Graves last May was not in good faith, but was done for the purpose of hoodwinking creditors.

Mr. Graves filed an answer and a number of affidavits and a bill of sale, showing that the sale was bona fide, and rendered an account of the money paid to Pratt for the stock, which amounted in all to almost \$200, leaving a balance which, according to contract, is not yet due.

Judge Badger passed upon the matter, and refused to appoint a receiver, and dissolved the injunction which had been granted Saturday to prevent Graves from conducting the business. The court in passing judgment said that there was "entirely too much Pratt about the matter."

**Jeweler McDougall Suffers for his Friendly act.**

PITTSBURGH, Pa., Dec. 24.—W. L. McDougall, jeweler, has placed himself in a sorry plight by becoming bondsman for B. F. Cutler, a former Pittston resident. Butler deserted his wife and the court sentenced him to pay her \$20 a month for her support. In order to keep Cutler out of jail, Mr. McDougall went on his bond for \$1 000 for the faithful performance of the sentence. After paying for three months Cutler refused to give his wife any more money and McDougall was forced to pay her \$20 a month for the past three months. He had Cutler brought into court to surrender him and be released from further liability. This the court refused to do.

Mr. McDougall, who is a married man with a family, said he should not be compelled to support another man's abandoned wife. It was a punishment and an injustice to him, who had done no wrong, and would also injure his family, as he felt unable to pay such a sum monthly. He said when he signed the bond that he believed he could surrender it at any time. Cutler said he was unable to pay any money to his wife, as he had been sick and idle during the Summer. He admitted, however, that he had received a salary. The Judge said he could not interfere in the matter, but with the consent of the attorneys for McDougall and Mrs. Cutler, he had Cutler put in the custody of the sheriff. McDougall, however, is still responsible for the payment of the money until Cutler secures another bondsman or pays it himself.

**A Gang of Safe Breakers Raid Conshohocken, Pa.**

CONSHOHOCKEN, Pa., Dec. 22.—Conshohocken was yesterday morning visited by burglars, who perpetrated a series of the most daring robberies ever known in this vicinity. Frederick B. Righter, jeweler, 25 Fayette St., was the principal sufferer, and said his loss would amount to over \$1,300. Entrance was effected by prying open the two front doors with a heavy chisel or a "jimmy." Cases of watches, trays of diamonds and jewelry of every description were taken from the cases, including \$600 worth of solid gold chains. Articles of minor value were either broken or thrown on the floor, and the place was literally ransacked. The large safe in Mr. Righter's store escaped the notice of the robbers.

At the office of the Schuylkill Boiler & Machine Works, the large safe was blown literally apart, apparently with dynamite. The outer door of the safe had been completely demolished and the inner door wedged in so tightly that it could not be pried out. At the feed store of Thomas J. Quigley, too, the safe had been blown. Other places were visited by the burglars.

**Difficulty in Deciding Who Owns S. H. Joseph Agent's Stock.**

ATLANTA, Ga., Dec. 23.—The jewelry store of S. H. Joseph's agent, formerly S. H. Joseph & Co., has been closed by an attachment issued at the instance of Byron L. Strasburger and Mortimer Adler for \$153.25. They allege that the defendant has made a fictitious sale of the stock of goods to his wife, and is now selling out the stock at auction, regardless of cost. They claim that the business was run in the name of S. H. Joseph & Co. until the sale to his wife, but they have been unable to find out who represents the firm.

It is an equitable attachment and the writ was issued by Judge Lumpkin. The writ was turned over to Sheriff Barnes, and he went down and closed out the business. As the sheriff walked in a watch was being auctioned off. He waited until it was knocked off to the highest bidder, and took charge of the balance.

The defendant claims that his wife will file a claim and bond will be given, and the business will be again opened.

**Litigation in the Failure of S. S. Blitz Jewelry Co.**

DENVER, Col., Dec. 23.—Bernard Beer and Louis Blitz filed a replevin suit in the District court Saturday against Lehman, Hamilton & Co. They also filed a suit for \$763 damages. Blitz is the jeweler who was foreclosed upon a mortgage by the defendants on Dec. 14. They claim that the attachment of Lehman, Hamilton & Co. upon certain jewelry was already covered by a mortgage held by Limer S. Blitz, being security upon a promissory note of \$6,478.95. Sheriff Webb is also made a defendant to the suit, he having the disputed goods in his possession.

In a fire in the Jewett building, Washington St., Buffalo, N. Y., on the morning of Dec. 22, the jewelry stock of Youngman & Flierl, on the second floor, was damaged. The stock was valued at \$10,000 and insured for \$5,000. Warner & Warner's jewelry stock on the third floor was valued at \$1,000. Insurance covers the damage done by water to the stock.

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**FINE SMALL ROUND**

**Rubies**  
**Emeralds**  
**Sapphires**

**ROUND BRILLIANT CUT**

**Amethysts**  
**Topaz**  
**Garnets**

**OF FINEST QUALITY**

**We Hold The Key To The Locket**



TRADE-MARK.

situation. It's because we study Locketts, think of Locketts, dream of Locketts and . . .

**MAKE LOCKETS THAT SELL**

Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver.

**BE SURE TO SEE OUR LINES FOR 1897. YOUR JOBBER HAS THEM.**

**WIGHTMAN & HOUGH CO.,**

— PROVIDENCE AND NEW YORK. —



## The Death of Henri Robert Ekegrèn.

Horology recently sustained another severe loss in the death of H. R. Ekegrèn, who died in Geneva, Switzerland, Nov. 7, 1896. He was born in Copenhagen, Denmark, in November, 1823. His father was of Swedish birth



THE LATE HENRI ROBERT EKEGRÈN.

and kept a watchmaker's store in Copenhagen.

H. R. Ekegrèn commenced at an early age to interest himself in the art of horology and could truly be styled a watchmaker from love of the calling. When not studying at school, he was to be found in his father's shop, and at twelve years of age could already render efficient service to his father. His mother being Danish, he naturally learned the mother tongue, also Swedish, German, and subsequently English and French. Being gifted with intelligence and manual dexterity, his services now became of great aid to his father, who permitted him to choose a line of work most to his liking. He thereupon devoted himself principally to the art of engraving, at that time but poorly represented in Copenhagen, and soon became such an expert that the colleagues of Daniel Ekegrèn, his father, frequently sought the services of his son to engrave inscriptions, monograms, &c., for them, and he would in the course of time have doubtless become as famous an engraver as he was subsequently a watchmaker.

But the years of apprenticeship were nearing their end, and H. R. Ekegrèn, feeling that there must still be another world beyond the narrow limits of the Danish capital, and being desirous of perfecting himself in horology, solicited and obtained a subsidy from the government enabling him to visit different countries where watch factories are located. His first voyage was directed to the Mecca of horology, Switzerland; he visited the Neuchâtel Mountains, and stopped for one Winter in Locle, where he worked for his fellow-countryman, Jules Jürgensen, who was already celebrated for his excellent watches. From there he went to London, where he also worked for a celebrated firm, and at the same time acquired the English language.

But Geneva was his center of attraction, and H. R. Ekegrèn left London to never return to it. He stopped several months in

Paris, and worked for a while for the celebrated Winnerl, an ingenious watchmaker, but, to use a short word, a crank. He had there as colleague a man who has since then earned an undying name in horology by introducing watchmaking into Glasshütte, Adolph Lange, frequently mentioned in the columns of THE CIRCULAR. Ekegrèn often spoke of his sojourn with Winnerl, and recited occurrences with him.

Finally, in 1847, Ekegrèn arrived in Geneva, where he ended his earthly career after 50 years of almost uninterrupted labor. He first engaged with a famous watchmaker, Henri Golay, where he acquired the adjustment of watches, both simple and complicated. He then found work in another house, Golay-Leresche, where he remained ten years, devoting himself to several branches, adjustment, repairs, timing, etc., and finally the sale of timepieces.

Ekegrèn next associated in business with a retired jeweler, Ferdinand Westermann, and in 1857 founded the firm of Westermann & Ekegrèn, but the death of his wife in 1872 and three years later of his son, who died at the age of twenty, proved terrible shocks to him. Beside this, a panic had broken out in the horological markets of the world, and at the expiration of the time of partnership the firm was dissolved. Ekegrèn then engaged in the adjustment of timepieces of precision, and on the approach of the Exposition of 1867 he prepared a collection of thirty-six handsome watches, which he exhibited and was awarded with the first prize—a gold medal. This success fired his ambition, and in 1873 he received the medal of progress in Vienna; in 1875, in Paris, a gold medal; in 1876, a medal at the Philadelphia Exposition; 1878 a gold medal in Paris, and in 1883, a diploma at the Zurich Exposition.

These successes established his reputation in Europe and America, and he was honored by all who knew him. Horology was his great predilection, and he was never so happy as when grappling with some obtruse, complicated piece of mechanism. It has been said of him that he was not sufficient of a merchant; it might with equal truth be said that he was not sufficient of a manufacturer. All this may be true, but he was above all a watchmaker of great merit; his principal aim was to conscientiously serve his customers with the best he could produce, and no one, either employer or employe, ever spoke of Ekegrèn except in terms of praise.

The mortal has passed to "that country from whose borne no traveler returns," but his deeds will live after him, and his name will be engraved on the roll of honor, not only of Switzerland, but of the world. Not only Switzerland mourns for the deceased, but also America, and all countries where a watchmaker's bench is set up.

### Two Cases Against Henry C. Whittier & Son.

PROVIDENCE, R. I., Dec. 26.—Two cases have been brought against the retail jewelry firm of Henry C. Whittier & Son, 323 Westminste

St., this city. In the first, the claimant is Andrew K. Shiebler, surviving partner of Jeannot & Shiebler, New York, and in the second case, Albert Wittnauer, New York, is the plaintiff.

The Jeannot & Shiebler suit is on promissory notes amounting to \$226.92. Whittier & Son on June 15, 1896, gave the plaintiffs a note for \$40, payable in three months, and on July 17, 1896, issued two more of \$93.46 each. None of these notes has been paid, and, being overdue, suit is now brought to recover. The action of A. Wittnauer is for trover and conversion, a lot of goods valued at \$166.85 being the property which Wittnauer alleges Whittier & Son have converted to their own use wrongfully.

These cases will be tried in the Sixth District Court on the 4th and 7th of January respectively.

### Death of One of Providence's Oldest Jewelers.

PROVIDENCE, R. I., Dec. 25.—Silas W. Sawin, one of the oldest jewelers of this city, was called to his final rest yesterday afternoon at 3 o'clock. He was 73 years of age, but enjoyed good health until about a fortnight ago when he contracted a severe cold which developed into pneumonia.

Mr. Sawin was born in Boston, Mass., in 1823, and obtained a liberal education in the public schools of that city. In 1843 he removed to this city and at once set about to learn the jewelers' trade. He devoted himself assiduously to his work and became a skilled artisan. In 1854 he entered the business for himself, occupying a shop at the corner of Courtland and Penn Sts. After a couple of years, however, he gave up the business and entered the employ of the old time manufacturing concern of Hunt & Owen, at that time and for many years afterwards one of the leading concerns in this city. For more than a quarter of a century he remained with this concern. After giving up his position Mr. Sawin retired from active work.

### Miss Hurst Buying Jewelry for a Church with Bogus Checks.

PROVIDENCE, R. I., Dec. 26.—About a week ago, a well dressed woman entered the manufactory of Irons & Russell, 102 Friendship St., and after looking at a sample line of goods, selected some jewelry which she wanted to have expressed to Hinsdale, Mass. She represented that she was commissioned to obtain the articles for the church at that place, and presented a check signed by "Nugent," payable to the order of Miss C. Hurst, for \$75. The firm were at first not inclined to cash the check, take \$63 for their goods, and turn over the balance, some \$12, to Miss Hurst, but all seemed right and proper, and they did so.

Later on they decided not to ship the goods until they heard from the check, which was duly deposited to their account in their bank in this city. In the regular course of business it was presented at the Massachusetts bank, on which it was drawn, and they returned it with the statement that there were no funds there to meet it.

# BAWO & DOTTER

For Silversmiths and Manufacturing Jewelers.

**W**E are showing samples of an entirely new line of articles for mounting purposes in silver as well as gold, in combination with miniatures and semi-precious stones. This line will be the hit of the coming season, as it deviates entirely from anything before seen. It is controlled exclusively by us and we will give to customers the sole right to certain decorations.

Come and see samples, wait for our representative,  
or write for particulars. : : : : :

Also Cut Glass for Mounting in Silver and Gold.

Scent Bottles for the Toilet Table  
Scent Bottles for the Pocket  
Scent Bottles for Chatelaines  
Scent Bottles for the Glove  
Pungents  
Salve Boxes  
Nail Polishing Powder Boxes  
Face Powder Boxes  
Puff Boxes

Collar-Button Boxes  
Soap Boxes  
Tooth Powder Boxes  
Pomade Boxes  
Cold Cream Boxes  
Ink Wells  
Pocket Flasks  
Tobasco Sauce Bottles  
Mucilages

Alcohol Lamps for lighting Cigars  
Peppers and Salts  
Syrup Cruets  
Sugar Sifters  
Mustards  
Match Stands  
Toothpick Stands  
Atomizers  
Etc., Etc.

**BAWO & DOTTER,** Manufacturers, Importers and Commission Merchants,

26, 28, 30 and 32 Barclay Street, New York.

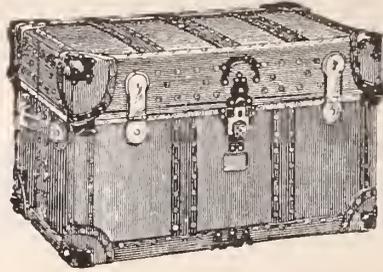
## Banquet of the Jewelry Travelers Association of New England.

BOSTON, Mass., Dec. 22.—The mid-Winter banquet of the Jewelry Travelers Association of New England comes, like Christmas, but once a year, and that may be one of the reasons why it is always an occasion brimful of mirth and merriment. The announcement mailed to each member prior to the event promised all who should attend an 18-karat time, and the goods were delivered in fine condition at the United States hotel to-night.

The seventh annual meeting of the association preceded the dinner. This was presided over by President E. W. Merrill, and the principal business of the session was the election of officers. Only one change was made in the list, F. L. Bennett declining to serve another term on the executive committee and his place being filled by Wade W. Williams. Following are the names of the officers for 1897: President, E. W. Merrill; vice-president, R. M. Hamilton; secretary-treasurer, William C. Wales; executive committee, E. W. Martin, Harry F. Hayes, A. A. Wood, G. A. Felber, W. W. Williams; auditing committee, J. C. Donnell, C. W. Finley, F. H. Elliott. In his capacity as secretary Mr. Wales reported a largely augmented membership during the year just closed, upward of 60 new names having been added to the roll. As treasurer he also gave a gratifying exhibit of the funds available, the assets including a fat purse with which to liquidate the expense incurred for the banquet of the evening and a bank book whose deposits footed up a reserve of some \$300 additional. It was voted that the mid-Summer meeting and banquet be held the second Saturday in July.

In the banquet hall covers were laid for 40 participants. At the head of the tables sat President Merrill and his official family, and the guests, including Commodore Charles F. Morrill, honorary member of the association; V. S. Mulford, advertising manager of THE JEWELERS' CIRCULAR; E. E. Richardson, George N. Kingsbury, Jr., and representatives of the press. The following menu was thoroughly enjoyed by the entire party:

|                                         |                   |
|-----------------------------------------|-------------------|
| Oysters on deep shell.                  |                   |
| Green Turtle.                           | Clear Consommé.   |
| Spanish Olives.                         |                   |
| Broiled Salmon Trout, lemon butter.     |                   |
| Plain Celery.                           | Potato Rolls.     |
| Native Turkey, cranberry sauce.         |                   |
| Fillet of Beef larded, mushroom sauce.  |                   |
| Victoria Potatoes.                      | Green Peas.       |
| Cutlets of Chicken, with haricot verts. |                   |
| Banana Fritters, claret sauce.          |                   |
| Brandy Punch.                           |                   |
| Peach Bavarian Cream.                   |                   |
| Harlequin Ice Cream.                    | Wine Jelly.       |
| Frozen Pudding.                         |                   |
| Assorted Cake.                          | Fruits.           |
| Water Wafers.                           | Pineapple Cheese. |
| Coffee.                                 |                   |



THE NEW ENGLAND JEWELRY TRAVELERS' EMBLEM.

There was no formal speechmaking after the cigars had been lighted, but President Merrill, before calling upon the executive committee to announce the program prepared for the further delectation of the assemblage, took occasion to congratulate the members upon the prosperity of their association: "We little thought when the association was formed seven years ago this very date that it would grow to number 127 jewelry salesmen among its members. The growth of the past year, it is only just to add, is due in large measure to the untiring efforts of our secretary, William C. Wales, who has secured by far the larger proportion



E. W. MERRILL,

PRESIDENT, JEWELRY TRAVELERS ASSOCIATION OF NEW ENGLAND.

of our additional membership as the direct result of his personal endeavors in that direction. (Cries of "What's the matter with Wales? He's all right!") If each member of the association will try to add one of his associates to the list during the coming year we ought to have a strong and vigorous organization at the mid-Winter meeting of 1897. The secretary will mail application blanks to each member for this purpose shortly and we hope to receive large returns therefrom. We not only need new members, but we need an increased revenue to enable us to carry out the idea of having permanent quarters, an idea which it is hoped will materialize before many years, so that we can have a place in which to welcome our friends and make it our association home."

Ex-president John L. Shepherd was then called upon and recited an original poem in praise of the fair women whom the drummers adore, giving due praise to the Boston maiden

## At United States Hotel, Boston, Mass., on the Evening of Dec. 22, 1896.

and the fair New Yorkers, as well as the sweet charmers of other cities and climes.

An entertainment followed by the Lyceum Vaudeville Company, a group of pleasing dancers, singers and reciters, which proved a very agreeable finale to the evening's diversions.

Before dispersing the President called the gathering to order and Vice-President Hamilton, taking from his pocket a copy of THE JEWELERS' CIRCULAR, called the attention of the assemblage to the fact that he had noticed in this journal that a fund was being collected for a brother traveler, Cassius W. Seymour, who has become practically blind; he suggested that a contribution to this fund, be made by those present and voluntary donations amounting to \$25.50 were handed to the treasurer in a very few moments. The amount was handed to Mr. Mulford, of THE JEWELERS' CIRCULAR, to be added to the Seymour fund.

Commodore Morrill also had a word to say. He stated that he expected to have the new Jewelers' Building, at the corner of Bromfield and Washington Sts., finished by a year from this time, and he extended an invitation to the association's members to be present at a reception and lunch in the new building on the date of their next annual meeting, previous to assembling at the hotel for the evening session and banquet.

Among the participants in this evening's exercises were: E. W. Merrill, R. M. Hamilton, W. C. Wales, E. W. Martin, H. F. Hayes, A. A. Wood, W. W. Williams, F. H. Elliott, Charles F. Morrill, V. S. Mulford, E. E. Richardson, George N. Kingsbury, Jr., H. R. Arnold, H. Barber, Jr., D. D. Burns, C. H. Buxton, W. S. Campbell, F. H. Carpenter, F. M. Drisko, G. W. Frost, T. G. Frothingham, Edward Horton, Ira B. Hudson, Oscar C. Lane, Eugene Lombard, G. E. Morrill, H. B. Pearson, H. E. Pitcher, John L. Shepherd, G. L. Swett, W. S. Tiffany, C. H. Van Pelt, G. A. Whiting, Fred J. Wilds, F. H. Woodman, E. A. Woodmancy, THE CIRCULAR correspondent and other press representatives.

The report of the tax committee of the Board of Aldermen of Atlanta, Ga., fixing the retail jewelry license at \$100 per year, brought on a lengthy discussion last week. Alderman Colvin filed an adverse report. Alderman Howell supported the adverse report, declaring the law class legislation and therefore unjust. Councilman Day, chairman of the committee, said the street jewelry fakirs, when they came to the city, should be given protection. Councilmen Maddox and Morris agreed with Mr. Day.

## Providence, R. I.

*All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.*

### BUSINESS CONDITIONS.

The Christmas holidays occasioned an increase in business among the retailers of this vicinity. None report having been driven too hard, but all seem satisfied and are expecting better business in the Spring. Silver novelties had the call on all sides, while those carrying cut glass goods did a good business. Manufacturers on the whole have had a good trade ever since election. Shops have run on full time, and although shut down for a week or 10 days at present to allow of overhauling and repairing of machinery, engines and boilers, cleaning up shop and taking account of stock, will resume early in January with encouraging prospects.

C. M. Raymond announces that he will remove from 205 Westminster St. about Feb. 1.

H. W. Marcy has offered the manufacturing plant, tools, machinery, office furnishings, etc., belonging to his father, the late Fred I. Marcy, for sale.

J. C. L. Shabeck is now representing T. W. Lind on the market. He will show an entirely new line of designs in galleries, trimmings and findings for jewelers and silversmiths on his next trip.

Henry A. Kirby, treasurer of the H. A. Kirby Co., has filed with the City Clerk a certificate that the company were organized Sept. 14 and Nov. 24, 1896, and that the amount of capital actually paid in upon organization was \$150,000.

The partnership heretofore existing between J. F. Bassett and S. W. Bassett, under the firm name of S. W. Bassett & Co., at 102 Friendship St., has been dissolved by mutual consent, the former withdrawing. The business will be continued under the old name and at the same locality by S. W. Bassett.

The copartnership that has existed between Jason L. Fenimore and Lorenzo P. Sturtevant, who have been doing a manufacturing business under the firm name of D. R. Child & Co., at Swansea, Mass., has been dissolved, by the withdrawal of Jason L. Fenimore. Mr. Sturtevant will continue the business under the old name and settle all accounts.

The annual certificate of the Nelson Seamless Filled Wire Co., just filed at the city clerk's office, gives the condition of the concern to Oct. 1, 1896, as follows; Capital stock paid in, \$62,200; personal assets, \$39,000; debts and liabilities, \$5,000. The returns are signed by Myron H. Fuller, treasurer; Edward Nelson, president, and Thomas F. Carlisle, director.

On April 2, 1895, R. D. Currier, of Haverhill, N. H., purchased a bill of goods from Rockford Watch Co., Rockford, Ill., amounting to \$49.41. No payment has since been made and a few days ago, locating property in the hands of the Tilden-Thurber Co. belonging to Currier, Deputy Sheriff Albert O. Coates levied an attachment thereon. On Thursday the case was called in the Sixth District Court and defaulted.

George V. Martin, who during the last few years has received considerable attention from the police of this section, was arrested Saturday by Deputy Sheriff Viall on a warrant issued from Boston. The arrest occurred at the jail, from which Martin was discharged from a six months' sentence. A few years ago Martin converted jewelry owned by Potter & Gray, Herman Ockel and H. C. Whittier & Son to his own use and was sentenced to jail. After leaving jail he went to Boston, where it is alleged that he appropriated jewelry belonging to a local concern. From Boston the young man went to Newport and early in the Summer season cut a wide swath. He posed as the son of a New York banker, got clothing and other things on credit, and incidentally gave Herreshoff an order for a yacht. He was finally sentenced to jail from Newport. He is wanted in Boston for the jewelry theft.

## The Attleboros.

### TRADE CONDITIONS.

After the experience of the last few years it seems very queer to have the help in our shops eager for a rest. But they have had an unusual rush and are quite ready for a vacation before beginning the work of the new year, which they anticipate will be a prosperous one.

The expected lull has come, but it will be short. The year which began so dubiously has ended gloriously, and all are either preparing or waiting for the coming season. The manufacturers are proceeding with great caution but with considerable confidence.

A few firms here were caught by the failure of L. D. Dilleber, New York.

McRae & Keeler's salesmen have gone out with a fine new line of samples.

Staple lines of buttons and chains have begun to be called for for the Spring trade.

Albert Totton has been chosen one of the trustees of Howard Encampment, I. O. O. F.

H. M. Williams & Co., the new seamless wire firm in the Hayward shop, will start up this week.

The Bugbee, Niles Co. have been taking stock and getting ready to go ahead under their new charter.

The operatives of Ellis, Livsey & Brown presented Fred. Ellis, of the firm, a few days ago, with an elegant oak easy chair.

The Plainville Stock Co. report matters in their village moving very serenely. Their samples are nearly ready and they expect a good trade.

James McClatchy, a veteran jeweler, employed many years by W. & S. Blackinton, died on the 22nd inst., at the age of 65 years. He was born in Ireland, but had lived in Attleboro since his 16th year.

The following buyers have been here the past few days: A. E. Ziehme, Chicago; Mr. Oppenheimer, Baltimore; representatives of Weimer Bros., Nessler & Co., and A. J. Conn & Bros., New York and J. Mitchell, Kingston, Can.

A. W. Brown, chaser, is making an elegant piece of work. It is a sterling silver cover for

a cracker jar, and is 5½ inches in diameter. The outer rim has a wreath of buttercups, daisies and wild roses, next a conventional scroll, leaving a plain center about 2 inches in diameter for a monogram.

Chas. Bushee, of A. Bushee & Co., had a narrow escape from serious injury a few days ago. The main pulley in the shop broke, and the belting, becoming slack, struck him quite a blow. The next instant a fragment of the pulley struck where he had just been standing. Work was delayed a few days while repairs were being made.

A number of business men inspected the new motors placed in Horton, Angell & Co.'s new factory by invitation of E. P. Coleman, manager of the Electric Co. There are three of the very latest induction motors of 15, 10 and 5 h.p. which furnish power for the entire shop and two 30 h.p. transformers which reduce the power from 2,000 volts to 110 volts.

## Pittsburgh.

James Keller, the well known traveling man, severed his connection with the firm of G. B. Barrett & Co. last week.

The store of William Black, 5 Federal St., Allegheny, was closed by Mrs. Delp, Dec. 21, for rent amounting to \$530. Mr. Black was sold out last week on landlord's warrant.

W. W. Wattles and Mrs. Wattles will spend the New Year week in New York, where they went to meet their son-in-law, Dr. R. Horner, and sons, who have been abroad for over a year.

The holiday trade in the city was exceptionally brisk, and business is perceptibly relapsing into ordinary lines. Silver novelties were in demand in excess of supply, while there was a fair call for watches and diamonds, and a tremendous run on music boxes.

Very few out-of-town buyers came in the city last week, as most orders were transmitted over telephone or by wire. Among those who came in were: M. T. Kessel mire, Salem, O.; W. F. Hasinger, Blairsville, Pa.; E. P. Kuntz, Natrona, Pa.; S. Brauchler, Greensburg, Pa.

Traveling representatives in Pittsburgh, last week were: S. Arnstein, Arnstein Bros. & Co.; Mr. Brooks, Brooks & Pike; A. Kingsland, Reeves & Sillocks; W. C. Barry, Larter, Elcox & Co.; Mr. Foster, Unger Bros.; J. Rothschild, Bonner, Rich & Co.; Mr. Heyman, Stern Bros. & Co.; W. H. Gregory, Strobell & Crane; Lawrence H. Smith, Bippart & Co.; Rudolph Cony, for Max Nathan; Frank F. Gibson, for William Kinscherf; J. R. Goodwin, Carter, Hastings & Howe; Mr. Winship, T. B. Clark & Co., Inc.; J. C. Underwood, Champenois & Co.; J. Fred Crane, Mandeville, Carrow & Crane.

Ernest Kaufman, until recently office manager for his brother, L. Kaufman, 41 and 43 Maiden Lane, New York, will henceforth represent the firm on the road. His territory includes all the nearby towns and cities. The firm's lines for next year are said to be particularly satisfactory.

**A Receiver Wanted for the Duhme Co.**

CINCINNATI, O., Dec. 29.—A receiver has been petitioned for the Duhme Co. by the sons, who claim that the company are insolvent. The other stockholders, representing four-fifths of the stock, will resist the request, on the ground that there is no occasion for a receiver.

**George Kriechbaum and his Wife Burned to Death.**

PROVIDENCE, R. I., Dec. 28.—George Kriechbaum, one of the best known retail jewelers and watchmakers in this city, and his wife were burned to death at an early hour this morning, by the destruction of their home on Plainville St. They were asleep in their apartments at the time of the fire, and when awakened escape was cut off and both were burned to death.

An attractive souvenir presented by Aikin, Lambert & Co., manufacturers of pens, 19 Maiden Lane, New York, consists of a small aluminum thermometer mounted on a celluloid easel cut to represent a gold pen. The article makes a neat desk ornament that will no doubt be prized by the recipient. The firm's name and address appear on the celluloid above and below the thermometer.



**The Patent Feather-Weight Eyeglass Case.**

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,  
PATENTEES AND MAKERS,  
15 Maiden Lane, - - - New York City.

**CHAS. ROSE, MINIATURES, THE BEST.**



On Watches - \$1.00  
On Ivory, Colored - 7.50  
NOTE LOW PRICES.  
Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK

**OPTICAL BOOKS.**

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING CO., 189 B'way, N. Y.

**News Gleanings.**

Henry Mohr, Exeter, Neb., has sold real estate valued at \$400.

L. A. Clough has opened a new watch repair shop in Freeman, Mo.

Mr. Jones, a jeweler from Eustis, will locate in Daytona, Fla.

W. W. Ward, Dayton, Wash., has given a chattel mortgage for \$1,242.

J. H. Hales, Little Rock, Ark., has sold out his business and moved away.

L. S. & M. E. Kimm, Rosalia, Wash., have given a chattel mortgage for \$586.

In a fire in Spencer, Ind., the jewelry store of T. E. Cahill was badly damaged.

W. D. Mackrill, Chictaw City, Okla., will add a stock of groceries after Jan. 1.

A clock for the tower of the post office in Saginaw, Mich., has been proposed.

A. M. Reeves has purchased the jewelry store of J. J. Reed, Fayetteville, Ark.

E. S. Sisk has sold out the jewelry store he has been operating in Wellsville, Mo.

Andrew Texley has gone out of the jewelry and drug business in St. Edwards, Neb.

The stock of A. W. Davis, Kane, Pa., is being sold out at auction by the assignee.

D. T. Pritchard has given a bill of sale on his jewelry store, in Medford, Ore., for \$825.

Arthur Jones & Co. have moved their stock of jewelry from Victor, Ia., to Oswego, Ill.

S. Libak, Portland, Ore., has given a chattel mortgage on his machinery and tools for \$155.

Theodore Burkhardt has given a chattel mortgage on his jewelry store in Trenton, Mo., for \$410.

J. C. Frederick, Sioux Falls, S. Dak., is reported to have given a chattel mortgage on his store.

Fred T. Baker, Aurora, S. Dak., has paid off a realty mortgage for \$150, and given a new one of \$200.

W. A. Potter, confectionery and jewelry dealer, Salem, Neb., has paid off a chattel mortgage for \$100.

The Nathan Jewelry Co. have been incorporated in Cripple Creek, Col., with a capital stock of \$5,000.

J. Harry Sensenig, New Holland, Pa., is bereaved in the death of his only child, a boy a little over one year old.

Kohlhausen's jewelry store and Clark's jewelry store were damaged last week in a fire in East Radford, Va.

Charles R. Blake, a prominent jeweler of Marion, Ind., died Dec. 20, after a prolonged illness of typhoid fever.

E. E. Schofield has advertised that he will close out his stock of jewelry in Aberdeen, Wash., and will quit business.

E. J. Peck, Braidwood, Ill., will in a few days open a jewelry store at the corner of Jefferson and Chicago Sts., Joliet, Ill.

A jewelry store will soon be opened in Hathaway block, Norway, Me., by H. H. Burnham. Mr. Burnham has just closed his business at Fryeburg.

For some weeks past Reed & Barton, Taunton, Mass., have been working overtime in some of their branches, as have also the Poole Co. and Eldridge Plate Works, same city.

Samuel Benner, Kutztown, Pa., who went out of business last Spring owing to ill health, has regained his health and will resume business at the old stand next Spring.

Simeon Walton was the first jeweler optician and his apprentice, Samuel Richards, the first graduate optician of Oxford County. This is a matter of history and cannot be controverted.—South Paris (Me.) Democrat.

A slight fire occurred in Williams' jewelry store, Remsen St., Cohoes, N. Y., Dec. 20. The fire was caused by the explosion of an oil stove. The fire was quickly extinguished. The loss of about \$300 was covered by insurance.

The Manhattan Silver Plate Co., Lyons, N. Y., on Dec. 21, distributed over \$2,000 among their employes, a result of a system adopted by President Thomas, by which 10 per cent. of all employes' wages is retained and invested to be paid to them at the end of the year. The system is said to be in high favor with the employed.

Police Sergeant Henry, of St Joseph, Mo. has under surveillance a lot of jewelry which he believes is stolen property. Investigation is now in progress and developments of an interesting nature are expected to come soon. Some of the jewelry in question is of more than ordinary value. Among other things is a lot of gauge rings of various sizes, with the name of O. W. Bullock as manufacturer. In addition there is a variegated assortment of watch charms, rings and many other articles of value.

George F. Hussey, jeweler, 63 Merrimack St., Haverhill, Mass., is erecting on the sidewalk before his store what is said to be the largest sidewalk clock in New England. The clock will be illumined and controled by electricity. The entire work, even to the drilling of the glasses, has been done by Mr. Hussey. The center pin of the dials, which are 40 inches in diameter, is 15 feet from the sidewalk, while the entire clock is about 18 feet in height. The clock is of handsome design, and can be seen from Washington and Water Sts. The clockworks are controled by an electric arrangement from the big office regulator, which will not vary five seconds per month.

**Large Profits===Quick Sales**

Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from I. BREMER, 44-46 Duane St., N. Y.

WATCH



CASES

### Annual Meeting of the Manufacturing Jewelers' Board of Trade.

PROVIDENCE, R. I., Dec. 26.—The thirteenth annual meeting of the Manufacturing Jewelers' Board of Trade was held in their rooms in the Wilcox building, this afternoon. The meeting was called to order at 2:30 o'clock by president Dutee Wilcox with a large number of the members in attendance.

The minutes of the last annual meeting and of the regular monthly meetings of the board of directors were read. The latter proved very interesting, and among the recent acts of the directors that are of most importance was the appointment of a committee consisting of William R. Dutemple, of William R. Dutemple & Co., Providence; Henry G. Thresher, of the Waite, Thresher Co., Providence, and George E. Luther, of G. E. Luther & Co., Providence, to co-operate with the committee appointed by the manufacturing jewelers of Attleboro in endeavoring to have a revision of tariff duties. These two committees will meet in Attleboro on Tuesday next to formulate some plan of action to be presented to either the Ways and Means or Tariff Committee of Congress for consideration at an early date. It is claimed that under the existing tariff laws, articles of jewelry manufactured by child or cheap labor of England, Germany and other European countries are allowed to enter this country as unfinished goods, either free or at a small duty; then by a few hours work here are placed upon the market completed at prices with which home manufacturers are unable to compete. This city and the Attleboros are especially interested in this matter, and every possible influence will be brought to bear upon Congress for some relief in this direction. In this city alone there are about 206 manufacturing jewelry concerns giving employment directly and indirectly to upwards of 10,000 men and women at an average daily compensation of \$2.

A committee consisting of Maj. Everett S. Horton, of Horton, Angell & Co., Attleboro, and Marcus W. Morton, secretary of the Board, was appointed to draft a letter of condolence to Mrs. Samuel H. Bugbee, of North Attleboro, upon the recent death of her husband, who was one of the directors of the Board, and the following was forwarded to her:

MRS. SAMUEL H. BUGBEE. *Dear Madam:*—As representative of the Board of Directors of the Manufacturing Jewelers' Board of Trade, we are assigned the duty of conveying to you, in behalf of the board, our condolence in your bereavement, also our expression of esteem for your late husband and our friend and associate.

The hand of Him who is too good to err, too wise to be unkind, has been laid upon you, removing the companion of your home, your counsel and your life, and yet, like the Good Shepherd He is. He will continue to lead you in green pastures and by still waters, comforting your soul until the day dawns and you behold Him face to face.

During the entire period of his connection with us as a member and director, he endeared himself to us by all those excellent qualities which were the make-up of his personality, which spoke out through his soul, finding utterance in words which, clothed with purity and simplicity, never fell unheeded in counsel with his associates.

Again, in behalf of our association, we extend to

you our deepest sympathy. Very respectfully,  
E. S. HORTON,  
M. W. MORTON.

Secretary Marcus W. Morton read his annual report which contained in detail the statement of 67 failures during the year. As compared with previous years the aggregate loss is somewhat smaller, but when it is considered that a more limited amount of business was transacted during 1896, the aggregate brings the comparisons up to a large average.

Treasurer George E. Luther's report shows a good financial condition with a handsome balance in hand. Dutee Wilcox, chairman of the trustees of the special fund, reported that the fund amounted to about \$6,000.

The following directors were unanimously elected: Dutee Wilcox, of D. Wilcox & Co., Providence; Major Everett S. Horton, of Horton, Angell & Co., Attleboro; William R. Dutemple, of William R. Dutemple & Co., Providence; Nathan B. Barton, of the Ostby & Barton Co., Providence; George E. Luther, of G. E. Luther & Co., Providence; Robert E. Barton, of S. K. Merrill & Co., Providence; Charles E. Hancock, of Hancock, Becker & Co., Providence; Henry G. Thresher, of the Waite, Thresher Co., Providence; Henry Fletcher, of Fletcher, Burrows & Co., Providence; Gardiner H. Niles, of the Bugbee & Niles Co., North Attleboro; Edwin B. Bullock, of the W. H. Wilmarth Co., Attleboro; George W. Parks, of Parks Bros & Rogers, Providence; R. Mason, Jr., of Potter & Buffinton, Providence; Samuel E. Fisher, of S. E. Fisher & Co., North Attleboro; James J. Horton, of Short, Nerney & Co., Attleboro; W. S. Metcalf, of the Plainville Stock Co., Plainville, Mass.; George H. Holmes, of G. H. Holmes & Co., Providence; George K. Webster, North Attleboro; William L. Mauran, of the John T. Mauran Mfg. Co., Providence;

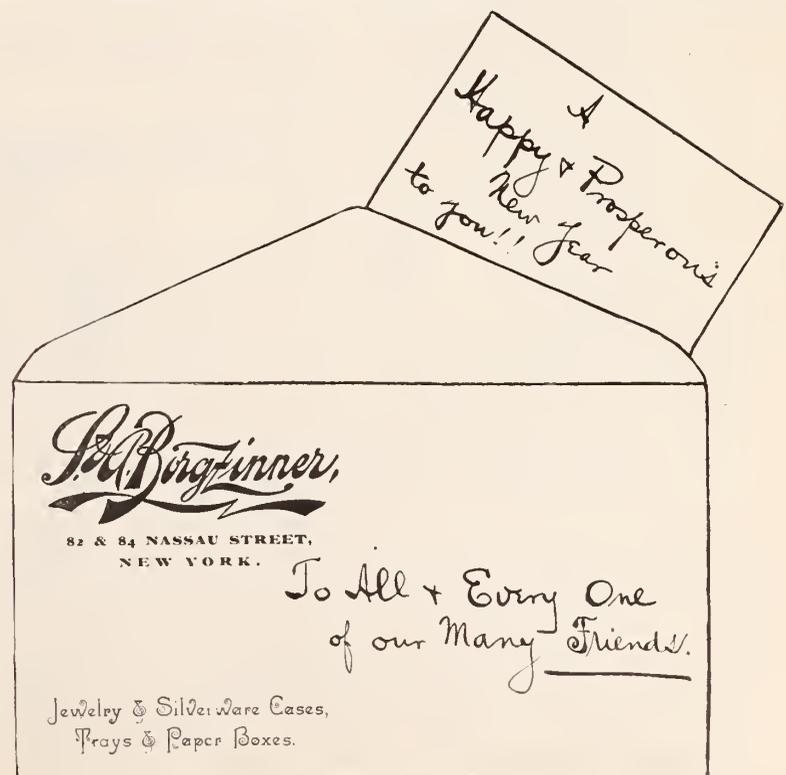
Edward A. Potter, of E. A. Potter & Co., Providence; and Henry Wexel, of H. Wexel & Co., Attleboro. Trustees of the Special Fund: Dutee Wilcox, Everett S. Horton and John M. Buffinton.

The Board of Directors will hold a meeting next Friday afternoon for organization, at which time the officers of the Association will be elected.

### As to Claims Against the Empire Jewelry Co.

SEATTLE, Wash., Dec. 23.—An order has been made in the case of the Empire Jewelry Co., by Judge Langley, wherein the Merchants' Exchange National Bank of New York, Third National Bank of New York, Market and Fulton Bank of New York, Commercial National Bank of New York, Germania National Bank of New York, New York Life Insurance and Trust Co. of New York, and S. F. Myers & Co. must file on or before Dec. 30, 1896, a formal complaint for the establishment of their claims. A failure to do this by any of the claimants will cause their claim to be rejected by the court. Three days' time is allowed for filing of contest to any claim thus filed, and if there be none their claims will be allowed. The receiver is now auctioning the stock by order of the court.

About 10 o'clock on the night of Dec. 21, a portion of the decoration in the show window of Frank H. Hayes' jewelry store, Williamsport, Pa. became detached and fell on the gas burners underneath, and instantly there was a blaze there. Water was promptly thrown on the fire and the flames extinguished. Some of the display in the window was damaged by fire and water. The proprietor had his right hand painfully but not seriously burned.



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Importations at the Port of New York.

Week ended Dec. 25, 1896.

China, Glass and Earthenware :

China ..... \$30,408  
 Earthenware ..... 15,234  
 Glassware ..... 111,775

Instruments :

Musical ..... 13,088  
 Optical ..... 3,087  
 Philosophical ..... 1,135

Jewelry, etc.:

Jewelry..... 2,137  
 Precious stones..... 82,435  
 Watches..... 37,573

Metals, etc.:

Bronzes ..... 407  
 Cutlery..... 12,450  
 Platina..... 9,904  
 Plated ware..... 2,550  
 Silverware..... 1,553

Miscellaneous :

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 Beads..... 258  
 Carbon..... 7,250  
 Clocks..... 8,625  
 Emery ..... 6  
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 Ivory ..... 379  
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 Statuary..... 3,847

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Dec. 26, 1896.

Dec. 21 ..... \$ 5,492  
 " 22 ..... 5,400  
 " 23 ..... 5,060  
 " 24 .....  
 " 26 .....  
 Total..... \$15,952

It was stated in THE CIRCULAR last week that the following mark



was that used by Fuchs & Beiderhase, New York, who were succeeded by the Alvin Mfg. Co., 54 Maiden Lane, New York. The first part of this statement is true, but the Tennant Co., 33 Union Sq., New York, are the successors of Fuchs & Beiderhase, and not the Alvin Mfg. Co. The Tennant Co. own every die and pattern of the old firm of Fuchs & Beiderhase, and all inquiries for pieces bearing the above trade-mark should be referred to the Tennant Co. The confusion was caused by the fact that Mr. Beiderhase is now connected with the Alvin Mfg. Co.

A Boston creditor of Walter Cobb, Jr., Brockton, Mass., has petitioned him into insolvency. He has also asked for an injunction against Dr. H. W. Atwood, of this city, who is mortgagee, to the end that there may not be any more mortgagee's auction sales. The Judge has granted a temporary injunction, and the case so far as it has reference to the insolvency matter will be heard later.

Forthcoming Annual Banquet of the Cincinnati Wholesale Jewelers' Association.

CINCINNATI, O., Dec. 26.—The Cincinnati Wholesale Jewelers' Association will hold their annual meeting and banquet at the Gibson House on Jan. 5. The committee, consisting of Jonas Dorst, Jos. Becker, Moses Schwab and Harry Walton, have been untiring in their efforts to make this the most brilliant affair in the history of the association and it will, no doubt, not only bring out a full representation of the firms, but more than one member of the firms will be glad to avail themselves of the invitation to attend.

Handsome invitation cards have been printed and will be sent out early next week. The menus will also be striking and worthy of being retained as souvenirs. The banquet will be presided over by Toast-master Dorst and the following toasts will be answered: "Our President," "Our Association," "Our Field," and "The Future," which will probably be responded to by Messrs. Peck, Schwab, Pflueger and Walton.

The principal business matter to come up for final action will be the organization of a Board of Trade. The plan is indorsed by the leading firms and would be loyally supported if made unanimous, but there are some opposed to it on account of the expense. One of the prominent jobbers said a Board of Trade is a necessity and Cincinnati should no

longer stand against her own interests; every city in the country has one and it was wrong that Cincinnati could not afford one.

Boston.

D. C. Percival, Jr., was in Bangor, Monday, where he was best man at the wedding of his former college chum.

Alfred H. Griswold succeeds Cushing & Griswold, Mr. Cushing retiring with the intention of engaging later in business on his own account.

Willard K. DeLue, who has been with the house of Kettell & Blake, as salesman for 22 years, will go south after New Year's for rest and recuperation and on his return intends to engage in other business.

There has been considerable interest here and elsewhere in New England in the contest for first place as the most popular drummer in any line of business in this section, conducted by the Boston Record. The prize was a gold watch, to be furnished by the jewelry firm receiving the most votes as the popular concern of the business. Edward E. Hardy, widely known as traveler for D. C. Percival & Co., won with a total of 235,390 votes attesting his popularity. Large quantities of votes for him came from customers on his route and his friends in the Boston trade. C. A. W. Crosby & Son furnished the watch, which is valued at \$150, receiving 191,369 votes.

**Maurice Hirshfield Confesses Judgments.**

Maurice Hirshfield, retail jeweler, 16 W. 14th St., New York, confessed judgments Monday amounting to \$5,790, to the following creditors: Max Weil, \$2,115.83; Gertrude Hirshfield, \$1,157.02, and Leopold Eppstein, \$2,517.50. Executions were issued to the sheriff who took charge of Hirshfield's place of business.

Mr. Wise, of Wise & Levy, attorneys for the judgment creditors, stated that the judgments were for money loaned. The failure, he said, is due to poor holiday trade and general bad business. The failure of a dry goods store in which Hirshfield had a jewelry department, tied up money due him and also helped to precipitate his insolvency. Hirshfield, the attorney says, owes but about \$4,000 or \$5,000 to merchandise creditors.

The stock and assets seized are hardly sufficient to cover the executions, said Mr. Wise, but he thought the judgment creditors might help Hirshfield if he succeeded in making a satisfactory arrangement with his creditors. There are no accounts or other assets besides those held under the executions. Hirshfield has been in business about three years.

**Precious Stones in Tasmania.**

WASHINGTON, D. C., Dec. 28.—The State Department has received a report from Consul-General Maratta, of Melbourne, in which he states that among the many valuable discoveries that have lately been made in Tasmania have been one of zircon, allied with other gems and rare earth. The gems to which attention is called are zircons, sapphires and cinnamon rubies.

Zircons are found in the largest quantities and in every variety of color. Quite a number have been cut and polished with gratifying results. They are hard and have a good lustre. The specific gravity of the zircon is 4.7 while a diamond is only 3.75; while for hardness it stands 10 to diamond's 7. The composition of pure zircon is 64 per cent. zirconia and 36 per cent. of silica. An analysis of two samples from this newly discovered deposit show 63 and 64 per cent. of zirconia.

This deposit covers 105 acres, and is 80 acres reward claim granted by the government of Tasmania and 25 acres freehold. It is situated on the northwest coast of Tasmania and is easy of access.

**Failure of Negley & Co.**

CHICAGO, Ill., Dec. 28.—Negley & Co., jewelers, of Chicago, have made an assignment. They succeeded the Negley Illinois Watch Co. in 1893.

Last week Sheriff Melching, of Ft. Wayne, Ind., received a telegram from Maples, Ind., that three suspicious looking strangers were selling valuable pieces of jewelry for almost nothing. After leaving Maples they walked to Hoagland. The sheriff followed the trail for a while, then sent a deputy in pursuit. A few days ago jewelry stores were robbed at Bellevue and also at Cleveland.

Always Something New

THOMAS W. LIND.

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Jewelers Findings

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PROVIDENCE,  
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LINES  
IN  
10K.  
GOLD.

Rings,  
Drops,  
Studs,  
Scarf Pins,  
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Also a line of extra heavy rolled plated drops, studs and scarf pins, mounted with the celebrated Jagersfontein Brilliant.

It's Business to see our line before buying.

E. L. SPENCER & CO.,

62 PAGE STREET, - - PROVIDENCE, R. I.



CASSIUS W. SEYMOUR.

Response to the appeal from the friends of Cassius W. Seymour has been very prompt and liberal. Some details of Mr. Seymour's unfortunate condition were given on this page in the issue of Dec. 9. Contributions may be sent to any of the following addresses:

J. A. Keane, care of Ostby & Barton Co., 176 Broadway, New York.

W. C. Parks, care of Parks Bros. & Rogers, 20 Maiden Lane, New York.

The Jewelers' Circular Publishing Co., 189 Broadway, New York.

The following sums have already been contributed:

Already acknowledged.....\$763.50

Received by THE JEWELERS' CIRCULAR during the past week:

|                              |       |
|------------------------------|-------|
| R. F. Simmons & Co.....      | 25 00 |
| N. E. Travelers' Dinner..... | 25 50 |
| G. H. Rosenblatt.....        | 5 00  |
| Cash (V. P.).....            | 2 00  |
| F. H. Carpenter.....         | 2 00  |

Other contributions last week were :

|                                            |        |
|--------------------------------------------|--------|
| B. Veit.....                               | \$5 00 |
| H. D. Mix.....                             | 1 00   |
| Weinmann Bros & Co., Philadelphia, Pa..... | 5 00   |
| Pfaelzer Bros. & Co. " ".....              | 5 00   |
| M. Sickles & Sons " ".....                 | 10 00  |
| Eugene Stern " ".....                      | 5 00   |
| S. Kind & Son " ".....                     | 5 00   |
| F. D. Heffron.....                         | 5 00   |
| Herbert French.....                        | 5 00   |
| J. H. Sandman.....                         | 2 00   |
| R. Fleig & Co.....                         | 1 00   |
| W. J. Smith.....                           | 1 00   |
| Wiener Bros.....                           | 5 00   |
| Stone Bros.....                            | 5 00   |
| E. W. Spier.....                           | 1 00   |
| Heilbronner, Brandt & Stern.....           | 5 00   |
| Cash.....                                  | 5 00   |
| Lewis, Kaiser & Luthy.....                 | 5 00   |
| J. W. Mager.....                           | 2 00   |
| Mr. Dreyfus.....                           | 2 00   |
| Cash.....                                  | .50    |
| Crouch & Fitzgerald.....                   | 5 00   |
| L. E. Bliss.....                           | 2 00   |
| W. R. Alling.....                          | 5 00   |
| L. & M. Kahn & Co.....                     | 5 00   |
| M. Levy.....                               | 2 00   |
| John W. F. Ehlers.....                     | 5 00   |
| F. Weigel.....                             | 1 00   |
| Samuel Harris.....                         | 5 00   |
| S. C. Powell.....                          | 5 00   |
| M. Freudenberg.....                        | 2 00   |
| Walter Shute.....                          | 5 00   |
| F. A. Lewis.....                           | 2 00   |
| Cash.....                                  | 1 00   |
| Cash.....                                  | 2 00   |
| S. Valfer & Co.....                        | 2 00   |
| Ray Randall.....                           | 5 00   |
| Bernheim, Cohen & Beer.....                | 5 00   |
| Wiggers & Froelick.....                    | 5 00   |
| Stern Bros. & Co.....                      | 5 00   |
| Keller & Untermeyer.....                   | 10 00  |
| Cash.....                                  | 1 00   |
| M. Klingherz.....                          | 10 00  |

|                                     |       |
|-------------------------------------|-------|
| F. B. Byrnes.....                   | 5 00  |
| John A. Platt.....                  | 5 00  |
| A. L. Michaels, Halifax, N. S.....  | 5 00  |
| Harvey & Otis.....                  | 5 00  |
| Cash.....                           | .50   |
| Fred. Kaufman.....                  | 5 00  |
| Fishel, Nessler & Co.....           | 10 00 |
| Harry Hilderbrandt.....             | 2 00  |
| J. Strauss & Sons.....              | 5 00  |
| Cash.....                           | 1 00  |
| Cash.....                           | 1 00  |
| Arnstein Bros. & Co.....            | 2 00  |
| Henry Freund.....                   | 1 00  |
| Charles Altschul.....               | 1 00  |
| M. Goldschmid.....                  | .50   |
| Keller, Ettmger & Fink.....         | 5 00  |
| Cash.....                           | 1 00  |
| A. R. Katz & Co.....                | 2 00  |
| Cash.....                           | 1 00  |
| W. Colyer.....                      | 1 00  |
| O. S. Clark.....                    | 1 00  |
| P. E. Robbins.....                  | 1 00  |
| Cash.....                           | 1 00  |
| A. Colby.....                       | 1 00  |
| Ira Goddard.....                    | 5 00  |
| Cash.....                           | 1 00  |
| W. Reichenburg.....                 | .75   |
| Cash.....                           | 1 00  |
| R. S. Gatter.....                   | 5 00  |
| C. W. Thomas, Philadelphia, Pa..... | 1 00  |
| Hamilton & Hamilton, Jr.....        | 10 00 |
| C. M. Robbins.....                  | 2 00  |

**A Receiver for the C. C. Adams Co.**

The C. C. Adams Co., one of the largest and most prominent retail jewelry houses of Brooklyn, N. Y., have gone into the hands of a receiver. Judge Osborne, of the Supreme Court, Brooklyn, Monday, appointed John A. H. Dressel, receiver of the property in New York State with the usual powers, under a bond of \$50,000. Mr. Dressel had been appointed receiver by the Circuit Court in West Virginia, where the company are incorporated.

The appointment in Brooklyn was made in an action brought by Cushing Adams, president of the company, on behalf of all the stockholders and creditors, the holders of the entire capital stock being desirous that the property should be equitably divided among all the creditors. In his complaint, Mr. Adams alleges that there are many outstanding obligations due by the company, none of which can be paid.

The value of the company's property in New York State is inventoried at \$43,000, the actual of which, if sold at forced sale, being placed at \$30,000. The company's liabilities are over \$35,000. Actions are now pending against the company, and, as they are a foreign corporation, the property is liable to be attached. Therefore an auxiliary receiver is asked for in this State.

John A. H. Dressel, who was appointed receiver Dec. 24 by the Circuit Court of Ohio County, West Virginia, in an action brought by Sarah F. Adams, is suggested by the stockholders as the receiver in New York State.

The C. C. Adams Co. have a capital stock of \$20,000, divided into 200 shares of \$100 each. The stockholders are: Sarah F. Adams, 180 shares; Cushing Adams, 10 shares; and Geo. S. Adams, 10 shares. The business was founded by the late Caleb Cushing Adams in 1887. He died Dec. 13, 1893, and since then the business was in charge of his son, Cushing Adams.

**New York Notes.**

A judgment against S. F. Myers & Co. for \$13,889.28 has been entered by E. J. Lindsay and others.

Ernest Adler recently opened an office as a broker in diamonds, precious stones and jewelry on the ninth floor of the Fahy's building, 54 Maiden Lane.

J. Lambert, jeweler, 1,442 Third Ave., is reported to have suffered \$3,500 damages from a fire which broke out in the cellar under his store, Sunday night.

Judge Truax, of the Supreme Court, last week granted the motion of Chas. O. Sinclair for an order directing Louis Clark, Jr., receiver of S. F. Myers & Co., to return certain property held by Myers & Co. on memorandum.

At a special meeting of the New York Jewelers' Board of Trade yesterday the following firms were elected members: Riker Bros., Newark, N. J.; R. F. Simmons & Co., Attleboro, Mass.; Australian Optical Co., New York; Webster Co. North Attleboro, Mass.; Averbeck & Averbeck, New York; Earl & Co., Chicago, Ill.; Smith & North, New York; I Ollendorff, New York; W. K. Potter, New York. The directors decided that the Board of Trade hold their annual banquet some time in January. The exact date was not set.

Magistrate Wentworth, in the Yorkville Police Court, last week, held for trial Arthur Faulkner and Thomas Carson, who were arrested Dec. 22 on a charge of breaking the show window of a jewelry store at 1580 Third Ave. and stealing jewelry rings, watches and eyeglasses. When arrested by Central Office detectives much of the stolen jewelry was found on the prisoners.

Simpson, Hall, Miller & Co., for 20 years past occupying one of the most prominent retail corners on Union Square, will retire from the retail business in New York, and offer for lease their quarters, 36 E. 14th St., to be used only for plated ware, jewelry and cognate lines. The firm are of the opinion that manufacturers should not compete in the retail business, and hereafter they will confine themselves exclusively to the jobbing business as manufacturers. Simpson, Hall, Miller & Co. have built up a great business for that locality and the opportunity for a good firm to secure an excellent location is an exceptional one.

Saturday afternoon a man entered the jewelry store of David Bick, 360 Third Ave., and asked to see some rings. A trayful was shown him, when under pretense of searching for a paper containing the size he desired, he produced a small package and suddenly threw the contents, which proved to be tobacco, into the jeweler's face. Bick, though blinded for a minute, recovered soon enough to pursue the thief who had seized the tray of rings and skipped. The fleeing man was finally caught in a saloon and taken to the E. 22nd St. Station House where he gave his name as Wm. Jones, of 519 First Ave.

(New York Notes continued on page 20.)

Weinmann Bros. & Co., Philadelphia, Pa., have confessed judgments for \$15,000.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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|----------------------------------------------|------------|
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| Foreign Countries in Postal Union, . . . . . | 4.00       |
| Single Copies, . . . . .                     | .10        |

New Subscribers can commence at any time.

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**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Dec. 30, 1896. No. 22.

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The essays, photographs, designs, etc., received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published in each issue onward, until all such matter is used, when the names of the successful competitors will be announced.

## American Clocks and Watches in England.

If the city of Bradford can be taken as a measure of the popularity of American manufactures in England, American horological products are assuming a front position in that conservative country, which gave birth to many of the greatest of horologists, such as Graham, Harrison, Mudge, Tompion, and which has had for many years an extensive and distinct horological industry of its own. Consul Meeker, at Bradford, sends a report which gives interesting detail in regard to the introduction of American manufactured goods in Great Britain, and especially in Bradford. As to watches, clocks, etc., he says:

"One Bradford firm of jewelers alone (Fattorini & Sons) has a stock of 20,000 Waltham watches. In addition, it has watches of the Elgin and other makes and sells great numbers of them. The general run of customers ask for watches with the Waltham works. The small American clocks and alarm clocks of the Seth Thomas make are also in great repute. These are imitated by German makers with an inferior article, which is sold cheaper. The jewelry salesman shows both the American clock and the German imitation and remarks: 'These American clocks are the best that are made and sell at \$1.75 and \$2; this German clock, which looks much the same, sells for \$1.25 and \$1.50. You can take whichever you like, but the American clock is much superior.' Unless the buyer be very poor, the American clock has the preference. Many articles of American origin are also sold."

As to obtaining a market in foreign lands for American-made goods, Consul Meeker makes several remarks which should prove as interesting to the manufacturers of jewelry, watches, clocks, etc., as to those who produce other merchandise. He says:

"For the past two or three years, United States consuls have been pointing out to manufacturers and exporters at home that in order to obtain a foreign market they must work for it—compete for it as do the Germans and, in a lesser degree, the English. Time and again, it has been made plain that the duty of consular representatives was to point out the opportunity, the needs and requirements of a country—the chance, in other words, to sell goods of whatsoever character, and that it was then the exporter's or manufacturer's duty to embrace the opportunity. Some enterprising American firms have grasped the idea and the results have been most gratifying. Hitherto large wholesale importing firms in London or Liverpool have generally been solicited to take agencies for American specialties in manufacture or in certain products. The older and wealthier these firms, the more conserva-

tive they have been. Operating on recognized lines, they have hesitated to take up new commodities, and have been slow in pushing them when they did. For this reason many an enterprising American firm has found itself with very respectable agents in England, but without trade. Recently some United States houses have discarded this old-time method, and have sent over their own agents and their own travelers and called upon large retailers, directly soliciting import orders. If the result has been as beneficial in other parts of England as it has been in Bradford, such firms have reaped a rich harvest, and have inaugurated a business that will continually grow."

## Liability of Express Companies.

THE latest development in the swindling cases against Abe Rothchild, whose capture in Canada was directly caused by the complete exposition of his methods and performances in the columns of THE CIRCULAR, is of deep interest to the entire trade. It will be remembered that Rothchild, using the name of a reputable citizen of some town, sent express orders for goods from that place to other cities. He would then call at the express company's office and claim himself to be the party whose name he had assumed, showing stationery, etc., bearing that name. He was always successful in obtaining the goods. Among his victims were the Cincinnati house of Oskamp, Nolting & Co., who brought suit for the value of the goods forwarded against the Southern Express Co., who carried the package of jewelry and delivered it to Rothchild. In this suit the decision was given to the plaintiffs, the Judge holding that an express company must deliver the property carried to the person rightfully entitled to it, or else be liable for the value of the property. This decision, if it stands, will have far-reaching application. While it places a heavy burden upon express companies, the decision is a just one. It will exact great vigilance upon the part of the companies' employes; but this exaction is only what it should be. When the forwarder leaves his property with an express company, he pays for its safe delivery. If a clever swindler should hoodwink the company's agents and get possession of this property, surely the forwarder should not stand the loss. Because Rothchild was a cleverer swindler than the ordinary "bunco steerer" it does not follow that the express companies should be exempt from responsibility.

Last Monday evening the final arrangements were made in the organization of a new stock company to succeed to the shoe knife and optical business formerly carried on by Stephen Richards & Son, Worcester, Mass. The new company will be known as the Richards Optical and Cutlery Co., incorporated, and have a capital stock of \$15,000. The officers elected are: President, John W. Ellam; treasurer, Geo. H. Hartwell; directors, J. W. Ellam, G. H. Hartwell, Stephen Richards, Stephen Richards, Jr., and Horace L. Geer.

### New York Notes.

(Continued from page 18.)

The Ansonia Clock Co have entered a judgment for \$300.29 against A. Zadig & Co.

A judgment against S. F. Myers & Co. has been filed by Ames & Frost Co. for \$250.11.

Judgment against Adolph and Henry Abrahams has been entered by E. Hershfeld for \$5,217.99.

Bennett, Melcher & Co., Providence, R. I., have entered judgments for \$93.74 and \$142.04 against L. F. Dilleber.

A fire which started early Dec. 22 at 222 W. 116th St. did considerable damage to the jewelry store of Max Stein, on the ground floor of the five-story flat at that address. Stein estimates his loss to the stock and store at \$1,500, which is partly covered by an insurance of \$900.

Henry Kennell, who is said to be a jewelry broker in this city, living at 414 Malone St., West Hoboken, was knocked down and robbed early Christmas morning near his home. When he alighted from the trolley car, he says he found the two men, whom he had met in Hoboken, standing on the corner. They attacked him, and, after knocking him down, beat him and then cut out his pockets and fled.

H. Lehr, manufacturing jeweler, fourth floor of the Myers' building, 48-50 Maiden Lane, discovered smoke issuing from the office of Marcus Crohn, maker of diamond mountings, on the same floor, on arriving at his place about 4 A. M., Wednesday. He called an officer and a fire alarm was sent in. The policeman burst in the door and found a smouldering fire in a pile of sweepings near a gas stove. When the engines arrived the flames were out.

John N. Golding, of Golding & Whitehouse, has sold for Louis Strasburger the

four-story store and office building at lot, 22.10x83.5 and 80 at 15 Maiden Lane, to Flake & Dowling (The New York Realty Co.), who, it will be recalled, acquired last Spring the adjoining property, Nos. 9 to 13 Maiden Lane, on which they are about to erect a fine building for jewelers. The property purchased from Mr. Strasburger is 22.10x83.5 feet, and makes the total frontage now owned by its purchasers about 80 feet on Maiden Lane.

An order of Judge Lacombe, of the United States Circuit Court, Thursday, extended for 20 days the time in which Eichberg & Co. may answer the complaint of Albert C. Cobb, the assignee of J. R. Elliott, Minneapolis, Minn. The action is brought by assignee Cobb to recover about \$800 worth of diamonds which Eichberg & Co. claimed to have held as security for a loan to Elliott. The goods, they say, are no longer in their possession, as they were attached after the assignment on a claim of Sam Stern for about \$1,000. The defendants have made and have argued a motion before Judge Lacombe to compel Mr. Cobb to make his complaint more explicit.

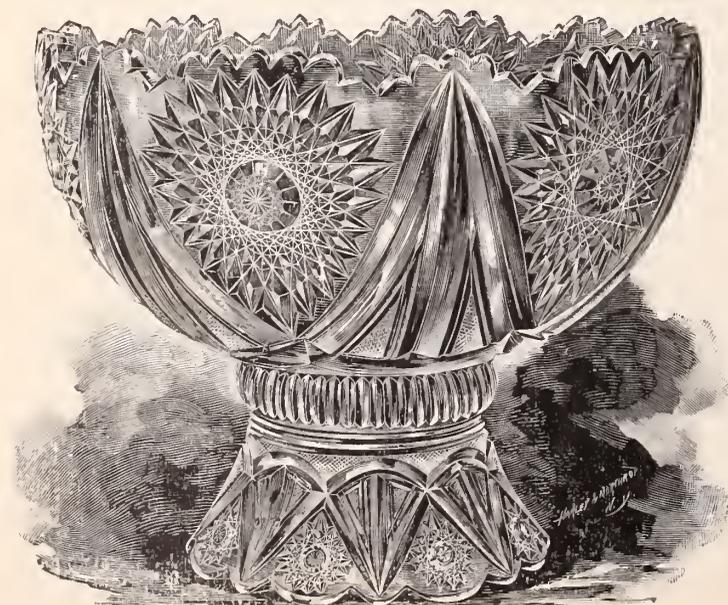
Herman J. Muller and Max Schirmacher composing the firm of Nicholas Muller's Son & Co., manufacturers of art metal work, bronzes, &c., at 232 W. 26th St., made an assignment on Dec. 22 to Max Mayer, giving preferences to Max Mayer and Ferdinand Westphal, the amounts not being mentioned. The business is one of the oldest in this line in the city, having been established in 1849 by the late Nicholas Muller. Wolf, Kohn & Ullman, attorneys for the firm, said that the failure was due to the general depression in trade, poor collections, etc. The liabilities are about \$30,000, and they were unable to give any estimate of the value of the assets.

John G. Mittman, retail dealer in jewelry,

143½ Eighth Ave., has transferred all his property through Max Altmayer to Sebastian Spinner, to secure a debt of \$1,225. Mr. Altmayer said the trouble was due to bad holiday trade, and he estimated the liabilities at \$4,000 due to about 25 creditors. Mr. Spinner, he said, was the only creditor for borrowed money, the remainder holding claims for merchandise. If he can get backing, said the attorney, he will try and make a settlement. Mittman began business in November, 1892, with Alfred C. Minner as Mittman & Minner, succeeding A. H. Binns. The partnership was dissolved in May, 1893.

On Friday evening, Dec. 11, the committee on the Grant Monument Dedication Medal met at the American Numismatic & Archaeological Society's rooms, Academy of Medicine building, 17 W. 43d St., for the purpose of discussing the designing and striking of a medal, to be issued in April of the coming year, to commemorate the dedication of the Grant Monument. The committee consists of: Baumann L. Belden, chairman; P. H. Barhydt, and George F. Kunz, secretary. The committee have in hand the designing of a medal, and the consideration and striking of a die. The obverse of the medal is to be a fine reproduction of the Grant Monument, and the reverse a small portrait of General Ulysses S. Grant above, and the seal of the American Numismatic & Archaeological Society, and between that and the portrait appropriate lettering. The committee are also considering the better portraits of General Grant to be used in this connection, and will confer with die-sinkers, medallists and others to ascertain how the best medal can be obtained. They will report at a meeting of the society to be held on Jan. 18, at which time all proposals and terms from those who wish to compete for the medal will be considered.

# DORFLINGER'S AMERICAN CUT GLASS.



## Punch Bowls

with and without base. One shape, but several cuttings.

## C. Dorflinger & Sons,

36 MURRAY STREET,  
915 BROADWAY,

New York.

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Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading ONLY are charged at One Cent a Word, payable, strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.

READY FOR POSITION Jan. 1, A1 watchmaker and engraver, 29; moderate wages for good piece. M., care JEWELERS' CIRCULAR.

SITUATION WANTED, in jewelry office or factory by man who thoroughly understands both office and factory work. Address W., care JEWELERS' CIRCULAR.

SALESMAN having a good line of customers wants situation with diamond importers carrying large line of loose and mounted goods. Address Diamond Goods, care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, well acquainted south and west, desires to make a change; gold jewelry or sterling silver preferred; best references. Address S. E. D., care JEWELERS' CIRCULAR.

YOUNG MAN, late with Tiffany, wants position with reliable house as first-class die-cutter; has some knowledge of designing and modeling; steady; best references. Die-sinker, care JEWELERS' CIRCULAR.

WATCHMAKER wants situation; first-class in every particular; experienced in taking charge of department; highest references; will go anywhere. Address Watchmaker, care 940 West Madison St., Chicago, Ill.

POSITION WANTED by a thoroughly reliable man with exceptional references; have had factory experience as foreman and alloying; also office experience; useful in either place; salary moderate. Address M. J. L., care JEWELERS' CIRCULAR.

A YOUNG MAN, single, having 5 years' experience at watch repairing and plain engraving; also optician; have full set of tools, including lathe and trial case; desires a position by Jan. 20, 1897. Byron J. Churchill, 1213-1215 Filbert St., Philadelphia, Pa.

POSITION WANTED by an all-round business man of experience in the watch and jewelry trade; is an excellent office man and salesman, extensive traveler with exceptional acquaintance among jobbers and fine retailers, and qualified to represent manufacturers who want to sell best trade; highest references and credentials. Address "Experience," care JEWELERS' CIRCULAR.

## Help Wanted.

WANTED.—First-class watchmaker and jeweler; steady employment; good references. Address H. F., care JEWELERS' CIRCULAR.

WANTED.—Watch material salesman to sell on commission; New York City, Brooklyn and suburbs. R. B. D., care JEWELERS' CIRCULAR.

REFINER AND ASSAYER WANTED; thoroughly competent and reliable; A1 references with full particulars; communications strictly confidential; good opportunity for capable man. Address S. F., care JEWELERS' CIRCULAR.

WANTED.—Manager for a small concern manufacturing sterling hollowware, novelties and specialties; must be competent to manage office, salesman and factory, and know the trade requirements; business already established; no investment required unless desired; answers confidential. Address, giving age, experience, salary expected, etc. G. M. W., care JEWELERS' CIRCULAR.

WANTED.—A1 traveler for the east and New York State, Pennsylvania and Ohio, to call on the retail jewelry trade with a full line of watches, diamonds and solid and plated jewelry; liberal ar-

rangements made with the right party; only single men, who have traveled in this line exclusively for a number of years need apply, stating age, references and full particulars. Lissauer & Co., 12 Maiden Lane. P. O. box 2516, New York.

## Business Opportunities.

JEWELRY FACTORY for sale, either complete or in parts, at a bargain. Address Bargain, care JEWELERS' CIRCULAR.

WANTED.—Ring maker with small capital, as partner with salesman having good line of customers on children's and ladies' colored stone rings. Address "V," care JEWELERS' CIRCULAR.

FOR SALE—A well-established jewelry business with A1 reputation; best location in Columbus, O. bench work average \$200 a month; fine opportunity for an enterprising man; good reasons for selling. Bourquin & Co., Jewelers, Columbus, O.

FOR SALE—Jewelry store; established 1871; big money to the right man; a fortune made in 10 years; finest safe and fixtures in the world; location finest in New York City; will reduce stock to \$10,000. Address J. L., care JEWELERS' CIRCULAR.

## To Let.

TO LET.—One-half, more or less, of a handsome office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers' Association, 146 Broadway, New York.

## Miscellaneous.

DIAMONDS, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

GENTLEMAN RETURNING TO MEXICO, desires to make arrangements with manufacturing jewelers to represent or purchase outright. Inquire Scott & Coleman, 95 Wall St., New York.

WANTED—You to know that we have succeeded to the business of Moseley & Co., and will continue the manufacture of the Moseley lathe, and it will continue to be one of the best of the very best. When interested write to your jobber or to the manufacturers, Moseley Lathe Co., Elgin, Ill.

THE "CRAFT," ADDRESSED.—A watchmaker who has lost his eyesight and is very poor will send for \$1.00 four valuable receipts, any one of which will save many times that sum. This is a call for charity wherein the giver is blessed more than the receiver;

poverty is a hard condition at best, but, added to the affliction of blindness, it is a burden indeed. Address "Jack" No. 9, Harvard Row, Cambridge, Mass.

For Rent.—An offer wanted for either the whole or part of our office floor; 1½ years' lease from Jan. 1st, with privilege of renewal. With or without safes and fixtures for sale. Goldsmith & Frank, 14 Maiden Lane, New York.

## TO LET! Immediate Possession!

A Large, Light Top Floor, 42x48, at 96 and 98 Maiden Lane, suitable for manufacturing purposes, with use of 5-horse power motor, lately occupied by Messrs. Sexton Bros., manufacturing jewelers. Suitable for

Manufacturing Jewelers,  
Gold Pen Makers,  
Diamond Setters, etc.

The above is offered for rent by the undersigned with the privilege, if desired, of hiring or purchasing the machinery therein, which will be sold cheap. Same can be seen at any time. All questions will be answered and rent named by

ESTATE OF C. JOURGENSEN,  
98 Maiden Lane, New York.

The above is a splendid location.

Also a few desirable offices and lofts to rent at 96, 98 and 100 Maiden Lane and 54 and 55 South Street.

Sells For Established Jewelers Only.

MAJOR BELL, Auctioneer,

P. O. Box, 317, New York City.

Makes a specialty of the sale of

WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

...We Offer For Sale...

Shop Fully Equipped.

Office with Fixtures and Safes.

Falkenau, Oppenheimer & Co.,

40 Maiden Lane, New York.

STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, DEC. 30, 1896.

NO. 22

### Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

#### CONDITIONS.

The week previous to Christmas was the most remarkable one the jobbing trade of Chicago ever experienced. In a money valuation there have been seasons that exceeded this one, but in the number of orders and the amount of work required to fill orders, for, say, \$1,000 worth of goods, the present holiday season will be ever memorable. The recovery from the depression of the past four years is necessarily slow, as dealers are naturally cautious and order only the amount of goods they consider absolutely necessary for holiday requirements. If the outside dealer has misjudged the necessities of his trade he rushes in an order the last week before Christmas and only regrets that goods cannot be sent by telegraph. As a consequence the December orders have been small but as plentiful as snow flakes in a heavy storm. Chicago houses were buried under the avalanche and worked nights the entire week, in some instances until 4 o'clock in the morning. Despite this, the number of orders that were only partially filled, and of those that were not reached at all, will never be known. Customers who would have received the greatest consideration a month earlier were necessarily given scant recognition. The year, however, has been an exceptional one in many respects. The restoration to commercial health is certain and not far off, and greater prosperity than has yet been the dealer's lot awaits him.

The banquet of the Chicago Jewelers' Association Jan. 7, at the rooms of the Chicago Athletic Association, will be a patriotic affair. The speeches, souvenir and the occasion as a whole, will be stamped with patriotism in every line.

Charles Lester, for 12 years with the New Haven Clock Co., will on Jan. 4 take charge of the city trade for the Waterbury Watch Co. Mr. Lester takes to his new position the best wishes of the entire trade, with whom he has had a long and intimate acquaintance.

E. J. Peck, Braidwood, has leased the most prominent corner in Joliet, Ill., and will open a fine retail store in that city early in January. Mr. Peck has been one of Braidwood's most progressive business men and his new store in Joliet will undoubtedly be a reflex of his past business success.

"Our sales of silver have considerably exceeded those of last year," says President Murner, of Spaulding & Co. "The average customer has shown a tendency to purchase cheaper goods in general lines than a year ago. This we think is only a temporary condition and trade will soon return to normal conditions."

A beautiful piece of raised gold work was seen Tuesday in the office of R. M. Johnson, manufacturing jeweler, 63 and 65 Washington St. On a Keystone antique 18 size watch case was a raised emblem for an illustrious potentate of the Ancient Arabic Order of Nobles of the Mystic Shrine. The crescent and scimitar were of platinum, the latter with green gold handle. At the top of the crescent was a sphinx head of chrysolite crowned with a gold band containing a single diamond. The head was surrounded by a rectangular frame of small diamonds set in bright gold, and suspended from this was a large, pure white solitaire. On the back of the case was the following inscription: "Presented to Illustrious Potentate Chester T. Drake by Medinah Temple, A. A. O. N. M. S., Chicago, Dec. 26, 1896," Mr. Drake having on that date completed his term of office. The case inclosed a Vanguard movement.

### Cincinnati.

The John Holland Gold Pen Co. had a large holiday trade.

Francis B. James, attorney for Herman Keck in the smuggling case, is in Washington this week in the interest of his client.

R. L. Gilfillan, manager of retail department of Oskamp, Nolting & Co., left for Philadelphia and the east, Saturday evening, for a rest after the heavy Christmas trade.

The auction of A & J. Plaut will run until the first of the year, when the firm will vacate their store and move into other quarters. They will retire from the retail business entirely, and give their whole attention to the wholesale trade.

The O. E. Bell Co. have increased their capital to \$50,000, an increase of \$20,000 over the original corporate stock. The firm have had an unexceptional trade especially in the Bell watch case of which they could not get enough to supply the trade.

Very few memorandum packages were sent out by Cincinnati jobbers this season, and the result was that all those who intended to depend on them for a holiday display were obliged to buy, and this caused a rush of orders on the jobbers the last week.

Fox Bros. & Co. report a handsome Christmas trade, 50 per cent. better than last year, and they look for a good year in '97. Burton Fox who is one of the popular travelers of this firm, was married to Miss Stella Fox, daughter of Henry Fox, of the firm of Fox Bros. & Co., last week, and after a brilliant wedding reception at the home of the bride, they left for a trip through the east.

All the retail trade in Cincinnati had a very satisfactory trade the past week. There had not been such a demand upon the jewelers' stock in years, and their stores were crowded for many days. The interior of the stores were especially attractively decorated this year. Oskamp, Nolting & Co.'s store was a bower of beauty; garlands of evergreens with strands of ribbons were festooned with wreaths of holly at intervals all around the big store.

There is another watch scheme in Cincinnati that outshines all former efforts to sell watches. An agent is located in the Johnston building, room 212, who is giving out printed cards to the small grocers, butchers and confectioners who distribute them among their customers as prizes. The cards announce that a fine watch can be purchased for \$3.50, by presenting the card. The watch is described as an elegant, 5 years guaranteed, gold filled case, ladies' or gents', stem-wind, stem-set watch with Norwich movement, guaranteed a perfect timepiece, handsomely engraved in different styles, equal in appearance to any \$100 watch, and of which anyone should feel proud. It is announced as being made by the Stonington Watch Co. The agent, when seen at his room last week said that he had sold a great many, and he expected to sell out his big stock before the first of the year.

**Pacific Coast Notes.**

A. E. Lake is preparing to open a jewelry shop in the Cullom Building, Selma, Cal.

J. S. Baker, Riverside, Cal., has opened in a fine new store in the Waite-Simms block.

Frank Eldridge will open a branch jewelry store in Weaverville, for A. Dobrowsky, of Redding, Cal.

Julius Straus, Eureka, Nev., has taken a stock of goods to De Lamar, where he has opened a store.

The corner store in the I. O. O. F. building, Suisun, Cal., has been prepared for occupancy by jeweler C. H. Steinmetz.

John O'Neil, alias Frank Hilden, has been sentenced to 30 years in the penitentiary for smashing the plate glass window in Wachhorst's jewelry store, at Sacramento, and running away with \$2,000 worth of diamonds.

A. O. Gott, jeweler, Alameda, Cal., has offered two silver medals for the best dissertation on the subject "Public Libraries and Their Connection With the Public Schools," to be contested for by the pupils of the eighth and ninth grades of the Alameda schools.

S. F. Hollander, Salinas, Cal., is being sued by the District Attorney for \$116 for a refusal to pay the county license. He believes it unjust to have to pay a city and county tax on his property, and a city and county business tax. He won a similar suit a year ago, and compelled a revision of the tax ordinance.

**San Francisco.**

Charles Haas, of Stockton, and C. J. Noack, of Sacramento, were in the city recently.

R. G. Bonestell, of the California Jewelry Co., is home again from a visit to the south.

Assignee Lang, of A. Strauss, sold the stock at auction to Carrau & Green for \$825, and the fixtures to Mr. Strauss for \$47.50.

William K. Barmor, resident representative of the Keystone Watch Case Co., says that his season is over and has proved satisfactory. He looks forward to a good trade for the coming year.

The Berteling Optical Co. have been incorporated to succeed the old established and well known business of L. A. Berteling. The personnel of the new company includes L. A. Berteling, president; H. Nordman, formerly of the Standard Optical Co., vice-president; A. W. Kirk, who came here from the east to fill an engagement with the Standard Optical Co., secretary; and Joseph Nordman, of Nordman Bros., treasurer. The new com-

pany will conduct a manufacturing, jobbing and retail business and H. Nordman will travel for the house. They will begin their advertising with a closing out sale and will follow up from time to time with sales of special lines at jobbing prices. They will doubtless cut a large figure in the local trade.

**Detroit.**

Among the Michigan country jewelers who purchased goods here last week were: Mr. Mitts, of Mitts Bros., Saginaw; George Chappell, Howell; and E. H. Dolle, Northville.

Mack & Co., department store at Ann Arbor, Mich., have added a jewelry department, which is in charge of L. T. Limpert, formerly a jeweler at Cheboygan, and Ann Arbor, Mich.

Charles Kumrow, an express company driver, fell three stories with the elevator last week in the works of the Royal Silverware Co., 87 Congress St., W. His spine was injured, but he will recover.

Burglars last week entered the jewelry store of Edward Girzi, Ishpeming, Mich., and carried off considerable booty. Most of the valuable articles were locked up in the safe. Several other stores were also entered during the same night.

In striking contrast with last year, jewelers of this city did a surprisingly good holiday business. The stores were crowded for two weeks previous to Christmas and most of the visitors were buyers. The demand was principally for the medium priced goods and novelties were prime favorites. However, a large number of sales of watches and diamonds are reported. Among those who are particularly pleased with the season's work are: Wright, Kay & Co., Traub Brothers, Smith, Sturgeon & Co., Hugh Connolly, Roehm & Son. Jobbers report the trade in the country as being a trifle light.

**Minneapolis and St. Paul.**

William Alstad succeeds Ole Brattvet, Kenyon, Minn.

Collections continue fair and staples have been in fair demand.

U. F. Lemire, Barnesville, Minn., recently removed his business to St. Paul.

The jewelry store of J. A. Eckern, Black River Falls, Wis., was robbed on the night of Dec. 18. Gold pens and light jewelry were carried off amounting to \$50. It was the second robbery there this year.

Out-of-town jewelers visiting the Twin

Cities on business the past week were: John Vasalie, Waconia, Minn.; A. H. Bareson, Ellsworth, Wis.; E. A. Sawyer, Faribault, Minn.; E. P. Long, St. Cloud, Minn.; T. J. Thompson, Amery, Wis.; N. Loecken, Bird Island, Minn.

Eustis Bros., S. Jacobs & Son, J. B. Hudson, R. G. Winter, M. L. Cohen, F. O. Fiske & Co., Minneapolis; A. H. Simon, R. G. Holmes, H. Arosin, St. Paul, the Twin Cities' leading jewelers, were all heavy advertisers during the holiday season, and, to judge from the crowds in their stores, the advertising proved a success.

**Indianapolis.**

In a recently published list of persons assessed for taxation on over \$10,000 in Center Township were the following jewelers: Baldwin, Miller & Co., Heaton, Sims & Co., Wm. T. Marcy, Frederick M. Herron, Enrique C. Miller and Julius C. Walk & Son.

Washington St., for four blocks, from Illinois to Alabama Sts., has laid aside its prosaic business appearance and put on holiday attire. On both sides of the street, at intervals of 20 feet, are erected poles twined with laurel and evergreens. From the tops of each of these poles falls a connecting loop twined with laurel. Along the tops of the poles stretches a wire, from which, at intervals of a few feet, are hung electric lights, red, white and blue, which are lighted every night, converting the street into fairyland. The handsomely decorated windows of jewelers Wm. T. Marcy, F. M. Herron, J. C. Walk & Son, H. A. Comstock and Wm. J. Eisele blaze with jewels, silver and cut glass, adding very materially to the brilliancy of the street.

The city council has passed an ordinance requiring all pawnbrokers and second-hand dealers to send to the police station a list of

**PARSONS & SCHOOL**

—FOR—

**WATCHMAKERS,**

PEORIA, ILL.

Send for Circular and Terms,

**PARSONS & CO.**

**JOHN F. TURNER,  
Jewelers' Auctioneer,**

126 STATE ST., CHICAGO, ILL.

Write for Particulars.

SOLD EXCLUSIVELY TO JEWELERS.

**Colonial**

STERLING SILVER  
TABLE WARE.

BUTTER KNIFE.



**TOWLE MANUFACTURING COMPANY,**

NEWBURYPORT, MASS.

CHICAGO,  
149-153 STATE ST.

all goods received by them. Goods must be kept at least 24 hours, and the books must contain a description of persons leaving the goods and the exact time of leaving them, as well as the full name of the person. The books are to be subject to the inspection of the police force. This ordinance, it is thought, will be of great value in tracing watches and jewelry stolen from dealers, as well as from private residences and individuals.

Charles R. Blake, a well known jeweler of Marion, Ind., died Dec. 20, after a severe attack of typhoid fever.

P. F. Costello was arrested in Kokomo, Ind., Dec. 21, for stealing a valise from the Clinton Hotel. Stopping at the same hotel was a commercial traveler with a grip full of diamond and gold jewelry. Costello watched his opportunity and made away with what he supposed was the valuable valise, but it proved to contain only a few engraving tools and articles of clothing. Costello was shortly afterwards arrested in a very disgusted frame of mind.

### Columbus, O.

A handsome, half-tone print shows the Dueber-Hampden Escort Club, in the factory grounds in Canton, O., Flag Day, Oct. 31 last. A fine view of the extensive works forms the background. A large number of men are seen in line.

Frank Revord and William Williams were arrested last Wednesday night and slated at the city prison on suspicion. Revord was trying to pawn a fine diamond ring which he could not account for. He said he was from Cincinnati, and as there has been so many robberies in that city and in Cleveland, the men will be held pending an investigation.

The past was a hard week for salesmen. One prominent jeweler remarked that the persons employed in his store had been getting on an average about two hours' sleep per night. While the jewelers welcome the advent of business, they will be glad of a day of rest. All the stores were filled with buyers from early dawn until late at night, every day in the week.

The office of the Grove Company, Salem, O., was burglarized last Tuesday night. There were two large safes in the office. One was blown with dynamite and several thousand dollars in notes and checks taken. The other was unlocked and from this the burglars secured 50 gold watches and other valuable articles. Officers are on the track of four suspicious crooks.

### Kansas City.

Flint Bowen, with M. Benjamin, has returned from a several months' trip through Colorado and the west.

M. Benjamin who has been out on the road for some weeks has come in for the holidays. He reports business as very good all through Kansas.

J. R. Mercer's window decorations last week drew many compliments from the holiday shoppers. The large front window was filled with cut flowers with diamonds studded in each; in the background were several plaques and odd pieces of silverware secured by Mr. Mercer while in Europe last Summer.

Among the out-of-town buyers last week were: M. F. Kohler, Parsons, Kan.; Otto Burkland, Osawatomie, Kan.; L. L. Lindsey, Clay, Kan.; J. B. Hayden, Topeka, Kan.; L. Megerde, Jr., Norborne, Mo.; E. E. Bell, Falls City, Mo.; Chas. Hayes, Lawrence, Kan.; Jos. Potts, Marceline, Mo.; E. H. Tipton, Ottawa, Kan.; V. Powell, Fort Scott, Kan.

G. O. Jaccard has opened a jewelry store at 706 Main St. Mr. Jaccard was located at 1107 Main St. five years ago, but sold out to associate himself with the Jaccard Watch & Jewelry Co. as treasurer. After two years with them he withdrew and went east. Being one of the "old timers" in Kansas City, many old friends will welcome him back at his new location.

### St. Louis.

Edwin Massa arrived home on the 23d.

Henry Estinghausen, of the Attleboro Jewelry Co., has left for a two months' trip to Mexico.

Isaac N. Hahn, one of S. A. Rider Jewelry Co.'s salesmen, arrived home on the 23d. He has been on a far western trip.

S. A. Rider Jewelry Co. will remove shortly from 7th St. and Washington Ave. They have not decided, as yet, on their new location.

Traveling men have been very scarce in St. Louis during the present week. Among the few here were: J. H. Friedlander, H. Z. & H. Oppenheimer; and F. R. Horton, Carter, Hastings & Howe.

J. H. Booth, Alton, Ill., is one of the most enterprising jewelers in any of our suburban towns. During the past week he has had a full page in the Alton *Sentinel-Democrat*, a leading local publication.

L. Bauman Jewelry Co. have bought for cash the entire stock of watches of the late firm of Isaac Swope & Co. They purchased them from M. Hellmann, trustee, and they numbered between 8,000 and 10,000.

Sidney Bauman, of the L. Bauman Jewelry Co., who was badly injured some weeks since by the accidental discharge of a revolver, was brought to this city last week. He is still unable to walk, and it will be some time before he is fully recovered.

A \$50 fire occurred at the Phil. Freck Watch & Jewelry Co., 616 N. Broadway, early on the morning of the 21st. With prompt and energetic work everything was gotten in ship-shape order and a large business was done the balance of the week.

Gerhard Eckhardt, during the past week, has advertised his new location by means of two giants. These men, mounted on stilts, were 12 feet high, but so skilful were they in locomotion that no one could detect where their legs left off and the stilts began. They were habited in gorgeous costumes.

Traveling salesmen in Detroit, Mich., last week were scarce. A few, however, visited the city, among whom were: F. M. Wheeler, Domnick & Haff; Mr. Houston, Martin, Copeland & Co.; W. J. Carrow, Mandeville, Carrow & Crane; and J. C. Goodwin, Carter, Hastings & Howe.

### More Testimonials.

OLNEYVILLE, PROVIDENCE, R. I., Dec. 18, 1896.

Your book, "Trade-marks of the Jewelry and Kindred Trades" received in good order. I find it a much better work than I expected. Think every jeweler should own a copy whether they are doing a large or small business. Very respectfully,  
E. A. MITCHELL.

GUTHRIE CENTER, IOWA, Dec. 15, 1896.

"Trade-Mark Book" came to hand several days ago. It is a valuable book and every jeweler should have one. Yours respectfully,  
OTTO KNAUL.

PROVIDENCE, R. I., Dec. 9, 1896.

The book "Trade-Marks" which you kindly sent us arrived by express O. K. It is fully up to expectations. It is a book which has long been needed and ought to be well received by the trade. Please accept our sincere thanks for same.

Very truly yours,  
Mfg. Jewelers' Board of Trade,  
M. W. MORTON, Secretary.

OTSEGO, Mich., Dec. 4, 1896.

"Trade-Marks" was received all right. It is just what is needed by the trade, and its value cannot be estimated in dollars and cents. Yours truly,  
C. R. RATHBUN.

### Canada and the Provinces.

C. B. Routley, fancy goods, Peterboro, Ont., is quitting business.

C. A. Wismer, jeweler, London, Ont., is about to remove to Norwich.

R. D. Conder, fancy goods, Peterboro, Ont., advertises that he is selling out.

Davidson Bros., jewelers, Victoria, B. C., are selling out their stock by auction.

The stock of F. W. Drake, jeweler, Halifax, N. S., is advertised for sale by the assignee.

Michael Bros., optical goods, Toronto, advertise that they are retiring from business.

Sarah J. Adams, fancy goods, Almonte, Ont., has assigned to Margaret J. Kirkland.

The stock of W. E. Mahoney, jeweler, Halifax, N. S., is advertised for sale by auction.

J. D. Lowrie, fancy goods, Parry Sound, is seeking to compromise with his creditors at 30 cents on the dollar.

The executors of Richard Keeler, jeweler, Teeswater, Ont., have given a chattel mortgage to A. B. Reed; amount, \$306. This is a renewal.

Porter, Teskey & Co., wholesale fancy goods, Montreal, have assigned with liabilities amounting to \$50,000. Among the many creditors are the Goldsmiths Stock Co., Toronto, \$268.

Silversmiths will be pleased to learn that the Ceramic Art Co., Trenton, N. J., are prepared to furnish the exclusive trade with fine specimens of their products, namely, art pottery, in special shapes for mounting with sterling silver.

The Holmes & Edwards Silver Co., Chicago, are very busily at work on fancy pieces of the "Marina" pattern, a design that has had large sales in teas, tables, and forks. A line of ladles put on the market last week is exceedingly pretty and is a decided addition to the pieces heretofore issued. The bowls of the fancy pieces are an evolute spiral scroll of graceful design and come in both bright polished and gilt.

**Connecticut.**

Charles S. Lewis, for many years designer for the Waterbury Clock Co., died Dec. 22.

The Biggins-Rodgers Co., Wallingford, are running overtime and will continue to do so until Jan. 1.

The commissioners on the estate of George F. Stevenson, Bridgeport, have filed their report with the Probate Court. The estate will be able to pay the creditors 8 per cent. of its indebtedness.

Judge Shumway, in the Superior Court, at New Haven, Dec. 17, decided for the defendant in the suit of Stanley Botsford, of Wallingford, to prevent Frank A. Wallace from building over a passageway to property owned by the plaintiff on Main St. in Wallingford.

The Phelps & Bartholomew Co., Ansonia, and the New Haven Clock Co. are closed for a week for inventory. Work has been very brisk at the shops, more so than at any time previous in many months. Some departments have been working 11½ hours a day.

Two prominent Hartford jewelry firms will be obliged to vacate their respective stores probably before March 1, as the building in which their stores are located is to be torn down to make way for the erection of a new and large structure by the owner of the property. The firms in question are Hansel, Sloan & Co. and Mayer, Grace & Mayer. The firms received notice Wednesday last. Mayer, Grace & Mayer have begun a marked down sale preparatory to moving.

John F. McDonald, treasurer of the New Haven Watch Co., 42 Church St., New Haven, was arrested last week on a charge of obtaining money under false pretences. James T. Dunn, proprietor of the Hotel Monopole, cashed two checks of \$25 and \$10 for McDonald, drawn by him upon the Union Trust Co. When Mr. Dunn presented the checks at the bank, payment was refused upon the grounds of "no funds." He thereupon caused McDonald's arrest. McDonald was released on a bond of \$50.

Thomas T. Sinclair, who is confined in the New Haven county jail on fraud writs, gave notice last week that on Dec. 28 he would apply to Justice Jacobs to have the poor debtor's oath administered to him. In 1894 Sinclair bought a watch of Charles E. Katsch, jeweler, on approval. He failed to make a return of the watch or to arrange for paying the amount of money the jeweler wished to secure for the timepiece. Mr. Katsch secured the arrest of Sinclair on a fraud writ. The officer brought the young man to Katsch's place and he promised to pay the jeweler \$2, the condition upon which Mr. Katsch promised to take the watch back. In the meantime Sinclair managed to elude the officers and make his escape. Sinclair stayed out of the city and the State during the remainder of 1894.

H. M. Rebert, jeweler, York, Pa., offered a handsome diamond ring to the young lady who should write the best Christmas ad. for his business.

**Original Window Dressing Competition.**

TWO PRIZES WERE OFFERED FOR THE DRAWING AND DESCRIPTION OF THE BEST AND OF THE SECOND BEST ORIGINAL WINDOW DESIGN FOR A JEWELRY STORE.

**PART IV.**

**Window Dressing.**

By W. H. BRADSHAW, WOOSTER, O.

THE drawing below represents a non-partisan campaign window. The pumpkin is the largest Mr. Bradshaw could find, as are also the turnips. The 16 silver watches are O. F., 16 size, and are all set at 16 minutes of

they sent goods to the amount of several hundreds of dollars on consignment.

Rothchild presented himself at the express office and secured the goods and skipped out. Oskamp, Nolting & Co. sued the express company and the verdict was in their favor. The Judge held that the express company shall deliver to the person rightfully entitled to the property or else be liable for the amount at



NON-PARTISAN 16 TO 1 WINDOW—BY W. H. BRADSHAW, WOOSTER, O.

one. The gold watch in the center is 18 size, box joint. There are 16 pairs of silver spectacles and one pair of gold spectacles in the middle of the window. In the upper corners are large, fine photographs of McKinley and Bryan, while a nicely printed cardboard is set above the pumpkin, with the announcement:

16 TO 1.  
THEY ARE ALL GOOD.

**The Southern Express Co. Must Pay for Abe Rothchild's Swindles.**

CINCINNATI, O., Dec. 26.—Oskamp, Nolting & Co. won their suit to-day against the Southern Express Co. Abe Rothchild, the swindler, who was captured in Canada through the complete exposition of his methods in the columns of THE JEWELERS' CIRCULAR, victimized Oskamp, Nolting & Co. among others.

He was at Hopkinsville, Ky., and wrote to this firm representing himself to be T. M. Jones, a reputable citizen of that place, and

stake. This suit will be of interest to the other victims in the great swindle which Rothchild practiced in various places.

George Wilson and John Palmer, the two men who, as told in THE CIRCULAR last week, were arrested for swindling pawnbrokers by pledging watches which had been doctored to stand tests for solid gold, were discharged in Special Sessions, New York. Palmer was first placed on trial. The witnesses appearing against him testified that the men did not represent the watches as solid gold, and that each pawnbroker depended on his own test to determine that fact. In view of this, the counsel for the two men insisted no larceny was shown. The Court discharged Palmer and the evidence against Wilson being identical he was freed without a trial.

Adolph Nasher, a jeweler of West Hoboken, N. J., reported last week that his show window had been robbed of 12 gold watches and 21 gold rings. He had left the goods in his window over night and thieves had profited by his folly.

DEPARTMENT OF  
ADVICE AND CRITICISM  
ON  
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to 'The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

## PART XXXIV.

BUTTE, MONTANA, Dec. 20, 1896.  
Editor of THE JEWELERS' CIRCULAR:  
We flounder about a great deal in our advertising with the hope of catching the eyes of would-be buyers. As you have been so kind as to notice one effort and you invite others we send you by this mail copies of the Anaconda Standard and the Inter-Mountain with a full page ad. What is your opinion of them? Thanking you and wishing you a very Merry Christmas and prosperous 1897, I am  
Yours truly,  
J. H. LEYSON.

The advertisement in the *Inter-Mountain* occupied an entire page. It was a portion of the colored Christmas supplement of the journal and was printed in purple ink. Such an engagement of space presupposes a desire to accept the fullest advantages offered by newspaper advertising. We do not know the measure of success with which Mr. Leyson met, but we feel convinced that if the beneficial results of the advertisement could be summed up, the total would far exceed the outlay. We are aware that the cost of so much space in a colored supplement of a daily newspaper is large, and that there is a difference of opinion among advertising experts as to the advantages of advertising in such supplements. But as some of the shrewdest advertisers in the country engage space in such supplements—it is said that Siegel, Cooper & Co. paid \$5,000 to the *New York Herald* for the back page space of that journal's recent holiday supplement—perhaps the preponderance of argument is in favor of this method of advertising.

The ignorant novice in advertising believes that if he expends \$500 in advertising, he should receive in return an amount of business that should yield him more than \$500 profit, else his time and money are wasted. Of course this conviction of the novice is fallacious, and as he becomes more and more experienced in the matter, his field of vision as to the advantages of advertising will greatly extend. Were newspaper and periodical advertising considered solely as a medium for exploiting one's name and business before the public, it would be the greatest of commercial forces. But it does far more

than this. It gives the merchant the opportunity and right to describe his wares in fulsome and flattering terms, and to quote attractive prices; in a word it gives him the opportunity to present a comprehensive bird's eye view of his establishment and to introduce himself to a large part of the public of his community in a very brief space of time. One customer obtained by a \$1000 ad. may ultimately pay the cost.

However, there are times when it is desired that the results of advertising, especially that done by the retailing merchant, shall be immediate and positive. Such a time is that just preceding the Christmas holidays. The merchant has laid in a large stock of goods and he must dispose of it, or a large part of it, in a short space of time. Hence his advertising must be immediately productive of customers. And as this advertising, if properly done, usually achieves the end desired, is any further argument necessary to prove the truth of the aphorism, "advertising pays"? So we will infer that Mr. Leyson prepared his advertisement with the hope of immediate returns.

The page ad. was finely written and admirably arranged and set. It was too large to be reproduced here, but we will try to give a summary of it. The page is divided into six columns. In the upper left-hand corner is a card occupying an inch single column space, containing the firm name and address: J. H. Leyson, 221 N. Main St., Butte, Mont.; and in the right-hand corner one reading: J. H. Leyson Company, 128 Main St., Salt Lake. Occupying a space between these cards, and across the four middle columns, is the announcement of a prize of a "\$200 watch to be given away Jan 1. Every customer gets a ticket. Also, for immediate use, an order on the Stewart Music House for sheet music or street car tickets." We have already expressed our ideas on this scheme. The advantages of utilizing it is dependent upon the community in which the jeweler is located, and

the class of trade he seeks. As a rule we are opposed to all gift schemes in connection with the

and a successful jeweler without a reputation for reliability is a paradox. Still the scheme may be all right in Butte, where to slightly paraphrase Cap'n. Cuttle, "the policy of this scheme lies in the application on it." To return to our resume of the ad. The first column contains descriptions, illustrations and prices of diamonds, men's watches, boys' watches, ladies' gold watches and misses' watches and chatelaines. Across four

**Walter D. Tustien,**  
SUCCESSION TO W. D. TUSTEN & CO.  
SOLID RULERS, SELF CUT GLASS AND DIAMONTE GROUP

**Walter D. Tustien,**  
SUCCESSION TO W. D. TUSTEN & CO.  
DIAMOND WATCHES, GOLD JEWELRY, ETC.

**Walter D. Tustien,**  
SUCCESSION TO W. D. TUSTEN & CO.  
DIAMOND WATCHES, GOLD JEWELRY, ETC.

**Walter D. Tustien,**  
SUCCESSION TO W. D. TUSTEN & CO.  
DIAMOND WATCHES, GOLD JEWELRY, ETC.

SINGLE STONE DIAMOND RINGS, STUPE AND BAR FINE FROM \$10 TO \$500

WE HANDLE A FINE QUALITY OF DIAMONDS AND CARRY ONE OF THE LARGEST STOCKS IN THE SOUTH. YOU SHOULD GO ELSEWHERE AND BUY THE SAME GOODS AS CHEAP, BUT YOU CAN NOT POSSIBLY DO BETTER. AS WE GUARANTEE QUALITY AND PRICE ON EVERY ARTICLE WE SELL, I THINK YOU WILL FIND IT TO YOUR INTEREST TO SEE WHAT WE HAVE BEFORE MAKING YOUR PURCHASES

HAVE YOU SEEN OUR ASSORTMENT OF FINE DIAMOND PENDANTS AND CLUSTER RINGS? THEY ARE ATTRACTING MORE ATTENTION THAN ANY LINE OF GOODS WE HAVE AND THE EMERALDS, RUBIES, SAPPHIRES OPALS, ETC., USED IN THEM ARE THE FINEST THAT CAN BE FOUND

SEND ME YOUR MAIL ORDERS FOR ANYTHING YOU DESIRE AND IF YOU ARE NOT SUITED, GET YOUR MONEY BACK

conducting of a jewelry store. There are at least just enough persons who believe that the dealer has advanced the prices or

columns and three inches deep, under the prize announcement, is the general heading to the ad. In large type running across the space



**HESS & CULBERTSON'S,** NORTHEAST COR. SIXTH AND LOCUST STS.,  
And you'll be happy. GIFTS FROM 15c TO \$600.00.

reduced the quality of his wares sufficiently to pay for the cost of the prize, to make the scheme unprofitable. The dealer, in addition, suffers by the depreciation of his reputation for reliability,

is the line; "Our Holiday Stock is Superb." The sub-heading reads: "It is a collection of beautiful articles at an incomparably low price. We confine ourselves strictly to the jewelry

trade, buying direct from manufacturers for both houses. We can assure you the greatest value for your money. We want you to come and see gifts for from 50c. to \$500.00. You will save money by selecting from the largest jewelry stock in the West." These sentences are strong and have the ring of truth and sincerity. Occupying a space six inches deep at the top of the third and fourth columns, under the general headings, is a fine half-tone engraving showing a beautiful girl holding to her eyes, by a patent holder, a pair of opera glasses. This engraving serves not only as an attractive ornament to the page, but also as a good symbol of the firm's optical department. Besides it advertises a taking holiday gift in the operaglasses and holder. The rest of the third and fourth columns is devoted to cuts, descriptions and prices of "The Genuine Rogers' Silver-plated Ware." Mr. Leyson says in reference to this line: "The quality of goods that has given a reputation to silver-plated ware. \* \* \* These goods are plated on the best of metal, and are finished in the finest manner. Nothing gives such brilliancy to the table as fine silverware, and is always considered the choicest of Christmas presents." These sentences evince a thorough knowledge of the line by the advertiser, and contain no catch-penny claims as seen in the ads. of the department stores. The prices quoted are reductions, "5 piece tea sets, regular price \$10, our price \$28; water sets, \$30 to \$20; chocolate sets, \$25 to \$18; nut bowls, \$15 to \$12; casters, \$8 to \$5; cake baskets, \$6 to \$4; berry bowls, \$6 to \$4." Such reductions are generally believed, and it

is well to quote them. In this case the reduced prices are not so low as to cast doubt on their truth. The second column is devoted to diamond rings, chains and lockets, miscellaneous rings, babies', childrens', etc., high grade umbrellas, and silver novelties. The heading of the last-mentioned division is: "This is the age of silver novelties," a very neatly turned sentence. It introduces a list of goods from 50c to \$5. The fifth column is given over to sterling silverware, scarf pins and stick pins, and gold and silver canes. As to the silverware the ad. says: "These goods are from the best makers, and their guarantee of quality is equal to the Hall mark of England." It is such sentences as this that stamp the entire ad. as an effusion of a well-versed and experienced jeweler, as opposed to the exaggerated and flim-flammy worded emanations of the average departmental store. The optical goods and clocks get their due attention in the sixth column. Among the optical goods is specified the lorgnette opera glass as "the very latest improvement," and as an inducement to introduce them, Mr. Leyson offers to give till Jan. 1, a discount of 25 per cent. off regular prices.

The ad. winds up with this paragraph:

"For 16 years we have been supplying the wants of so many of you in our line of business, we wish to thank you for your liberal and loyal patronage. We assure you that our efforts to do the fair thing between man and man has our most earnest endeavor to-day just as it had 16 years ago, when we laid the foundation for the splendid business you have given

us. If there ever is cause for complaint against the house I am thankful to know it, that I may remove the cause. If ever a thing goes away from here and is unsatisfactory it is because I don't know it and am happier in making it right than in selling the goods. Above all things I want to be fair to my patrons, as I would not knowingly abuse their confidence. In this season of joy let me express my gratitude to you all in wishing you a merry Christmas and a happy and prosperous year;" which will strike almost any reader as a very graceful and honest acknowledgement for past favors.

The whole advertisement is an admirable composition and should have proved fruitful of desired results.

The ad. in the *Standard* occupied one quarter of the page backing the colored front page of the Christmas edition supplement of that journal. The heading was essentially the same as that of the large ad. The principal part of the ad. referred to the optical department of the store in the same language and with the same illustration as in the other. The prize was also announced. This ad. was quite good, that part devoted to optical goods being particularly effective.

\* \* \*

Among the jewelers who advertised with courage during this holiday season was T. Jones Williams, who conducts the Telephone Jewelry Store, in Uniontown, Ky. His holiday ad. occupied an entire page in the *Telegram*, of that place. A highly metaphorical local accompanied the ad. It was headed "Wedding Bells" and read as follows:

"One of the most fashionable weddings ever consummated in our pretty little city occurred a few days ago to the surprise and astonishment of a very few of our citizens, who have discovered it by accident. The highly contracting parties were the very brilliant Miss 'Pearl Stone,' of New Granada, and Mr. 'Morocco Case,' of this city, the ceremony being performed at the home of the groom. Those present from a distance were Misses 'Garnet Stone' and 'Ruby Stone,' sisters of the bride, and Mrs. 'Emerald Stone,' the sable 'mother of Pearl,' all of New Granada, and Miss 'Rose Diamond' and Mr. 'Chio Diamond,' of Brazil, relatives of the bride, Mr. and Mrs. 'Sateen Case' and their charming daughters Misses Chamois and Velvet Case. The presents were very numerous and elaborate and we only have space for a few. Among the presents were a handsome silver service of seven pieces, a gift from Boston, one handsome berry bowl from far distant Bohemia. And among other things were several handsome diamond rings, ladies' and gentlemen's watches, and other articles, making a most gorgeous and brilliant display of beauty and taste. The doors are already open to their many friends and they have secured the Telephone Jewelry Store for their residence and all of their friends are invited to call.

\* \* \*

We reproduce under this department, two attractive holiday advertisements. They occupied much more space than indicated here. The ad. of Walter D. Tusten, Houston, Tex., occupied 11 inches across four columns and that of Hess & Culbertson, St. Louis, Mo., 4 inches across four columns. The former made a very striking display while the later was very artistic for a newspaper ad.

In a fire in Putnam, Conn., Wright's jewelry store was damaged. His loss was \$500; no insurance.

The jewelry stock of Wm. Sproul, Watkins, N. Y., has been sold to satisfy a chattel mortgage claim of \$650.

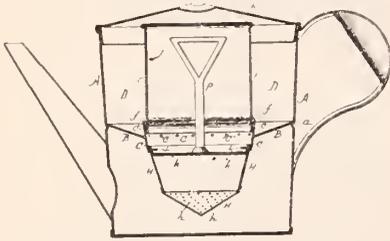
We desire to give in New York City exclusive attention to our wholesale trade and accordingly offer now for rent for the remainder of our lease the premises now occupied by us as a retail store at No 36 East 14th St., New York City, said premises to be used only for plated ware, jewelry, etc., etc., as in the past. Special inducement to the right party.

SIMPSON, HALL, MILLER & CO.

The Latest Patents.

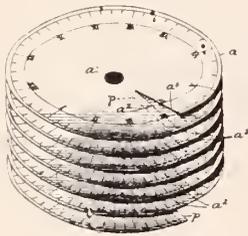
ISSUE OF DECEMBER 22, 1896.

573,110. COFFEE-POT. CHARLES H. CHASE, Newport, R. I.—Filed July 15, 1896. Serial No. 599,275. No model.



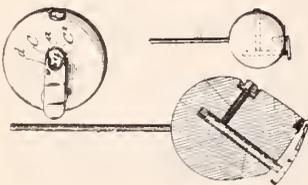
The herein-described improved coffee-pot, comprising the ordinary sides A; the downwardly inclined inward partition B provided on its inner edges with the tapered perforated ring C and supported by said sides; the cylinder F supported by said ring, said cylinder, ring and partition constituting, with the sides of the coffee-pot, a separate water chamber; the cone-shaped coffee-holder H supported in and by the lower portion of the ring C and provided with the perforated bottom H; and the perforated disk K resting in and supported by the upper portion of the sides of the coffee-holder H and provided with the handle P extending into the central cylinder.

573,606. DIAL FOR RECORDING APPARATUS. FREDERICK G. LOUGEE, Providence, R. I.—Filed March 4, 1896. Serial No 581,822. No model.



The record sheet or dial hereinbefore described, the same consisting of a series of suitable superposed disks a joined together and forming a continuous spiral or helix, and having the top and bottom disks thereof cut so as to form free ends.

573,672. DIAMOND POLISHING DOP. EDWARD LOESSER and ERNEST LOESSER, New York, N. Y., assignors of four-ninths to Leon Dreyfus, same place, and Richard Loesser, Brooklyn N. Y.—Filed July 24, 1896. Serial No. 600,429. No model.



A diamond polishing dop, comprising a head having a recess and provided with means for application to a diamond polishing-tool, a removable shoe having a flange fitting said recess and provided with a cavity and means for engaging the diamond and holding the same in the cavity of said shoe.

Headquarters for Up-to-Date



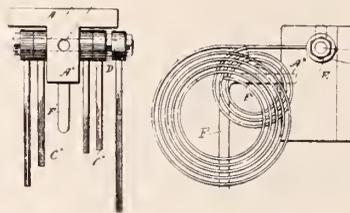
NOVELTIES, IN TORTOISE SHELL Combs, Pins, &c. Providence Shell Works, PROVIDENCE, - R. I.

573,734. BUFFING OR POLISHING DEVICE. HAROLD A. WEBSTER, Haverhill, Mass., assignor to George H. P. Flagg, trustee, Boston, Mass.—Filed Oct. 16, 1895. Serial No. 565,845. No model.



An appliance of the character specified, comprising a rotary holder having at its end portions two series of bearings, and a continuous cord or strip of flexible material engaged with said bearings and extending lengthwise of the holder from one series of bearings to the other, said continuous strip forming a series of parallel strips collectively constituting a cushion or support adapted to be distended by centrifugal force.

573,778. CLOCK-BELL. SAMUEL A. GALPIN, New Haven, Conn., assignor to the New Haven Clock Company, same place—Filed May 18, 1896. Serial No. 591,920. No model.



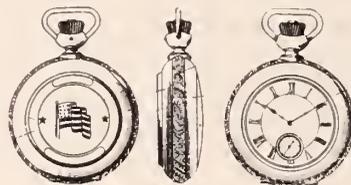
In a clock-bell, the combination with a base or sounder having a heavy rib, of a shaft mounted in the said rib and projecting beyond the opposite faces thereof, and a plurality of wire bells connected with the projecting ends of the said shaft, and standing in parallel planes.

DESIGN 26,420. BADGE. THEODORE A. GERBIG,



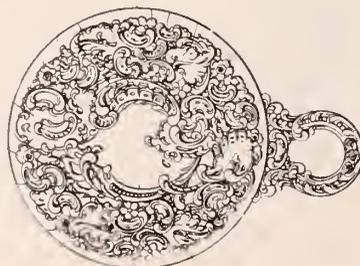
Archibald, Pa.—Filed Oct. 21, 1896. Serial No. 609,620. Term of patent 14 years.

DESIGN 26,421. WATCHCASE. JOHN C. DUEBER,



Canton, Ohio.—Filed Nov. 9, 1896. Serial No. 611,567. Term of patent 7 years.

DESIGN 26,422. BACK AND HANDLE FOR MIRRORS, &c. PHILEMON O. DICKINSON, New-



ark, N. J., assignor to Unger Brothers, same place—Filed Oct. 10, 1896. Serial No. 608,528. Term of patent 3 1/2 years.

DESIGN 26,431. CHAFING-DISH. LOUIS WOJDKOW, Brooklyn N. Y.—Filed Nov. 13, 1896.



Serial No. 612,036. Term of patent 3 1/2 years.

DESIGN 26,432. STAND FOR CHAFING-DISHES. LOUIS WOJDKOW, Brooklyn, N. Y.—



Filed Nov. 13, 1896. Serial No. 612,032. Term of patent 3 1/2 years.

DESIGN 26,433. STAND FOR CHAFING-DISHES. LOUIS WOJDKOW, Brooklyn, N. Y.



—Filed Nov. 13, 1896. Serial No. 612,033. Term of patent 3 1/2 years.

DESIGN 26,434. STAND FOR CHAFING-DISHES. LOUIS WOJDKOW, Brooklyn, N. Y.—



Filed Nov. 13, 1896. Serial No. 612,034. Term of patent 3 1/2 years.

DESIGN 26,435. STAND FOR CHAFING-DISHES. LOUIS WOJDKOW, Brooklyn, N. Y.—



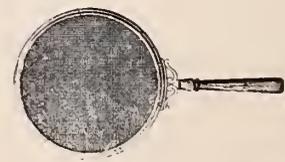
Filed Nov. 13, 1896. Serial No. 612,035. Term of patent 3 1/2 years.

DESIGN 26,436. COFFEE-POT. LOUIS WOJDKOW, Brooklyn, N. Y.—Filed Nov. 13, 1896. Serial



No. 612,031. Term of patent 3 1/2 years.

DESIGN 26,437. TOASTER. LOUIS WOJDKOW,



Brooklyn, N. Y.—Filed Nov. 13, 1896. Serial No. 612,037. Term of patent 3 1/2 years.

We received the book of "Trade-Marks" Oct. 24th. Having used it just one month, we find it a very valuable book for reference and would not part with it for many times its cost, it could not be replaced, and consider every Jeweler should have one.  
**FRED L. MERRILL & Co.,**  
 Portland, Me.

I hail your book and others of its kind as helps to the present generation and instructors for our successors.  
**WM P. SHREVE, of**  
 Shreve, Crump & Low  
 Co., Boston, Mass

"Trade-Marks of Jewelry and Kindred Trades" is certainly very complete, and will prove useful for a long time in the retail trade.  
**HAYDEN W. WHEELER & Co.,** New York.

Received book of "Trade-Marks" and prize it highly. It was what I have been wanting for some time, and no jeweler should be without it.  
**L. S. KNOEK & Co.,**  
 Hartford, Conn.

"Trade-Marks" will be of great use to the trade, and so far as we can judge it is quite complete.  
**R. WALLACE & SONS**  
 Mfg. Co., Wallingford, Conn.

I congratulate you upon its richness and general dignified appearance, and have no doubt but it will be of great value to the jewelry trade at large.  
**Geo. E. FARTS,**  
 Pres. Alvin Mfg. Co., New York.

"Trade-Marks" cannot help being a very valuable book to every jeweler in the United States and Canada, and is certainly a beautiful work of art.  
**SNOW & WESTCOTT,**  
 New York.

We are very much pleased with your book, especially the article on "Marks of Gold and Silversmiths," by F. W. Fairholt, which is of great value.  
**HENRY BIRKS & SONS,**  
 Montreal, Can.

We are more than pleased with "Trade-Marks," and think the jewelers will appreciate your enterprise in issuing such a valuable publication.  
**E. D. TISDALE & SON,**  
 Taunton, Mass.

I consider "Trade-Marks" a most invaluable book for the trade as we are so often called upon to determine where goods came from, in order to duplicate, and what they are. It should be owned by every jeweler in the country.  
**Geo H. ELSON,** Boston.

"Trade Marks" is very interesting and will prove of great value to us.  
**TILDEN-THURBER Co.,**  
 Providence.

"Trade Marks" is an elegant production of the trade marks of the trade and you deserve great credit for its production.  
**THE MIDDLETOWN PLATE Co.,** Middletown, Conn.

"Trade-marks" is a revelation. Such a mass of unique and interesting information is a valuable addition to current trade literature. We congratulate you on having achieved a distinct success in a new field, and the whole trade is debtor to your enterprise.  
**THE NON-RETAILING Co.,**  
 Lancaster, Pa.

I am much pleased with "Trade-Marks." I consider it a very useful book.  
**C. C. SHAYER,**  
 Utica.

"Trade-Marks" a most useful reference publication for manufacturers or retail jewelers and worth five times the cost.  
**THE GEO. H. FORD Co.,**  
 New Haven, Conn.

"Trade-Marks" will prove itself invaluable to the jewelry and kindred trades.  
**F. F. BONNET,**  
 Columbus, Ohio.

Your book on "Trade-Marks" is exactly what we have long wanted, and cannot speak too highly of it.  
**J. L. WHISLER & Co.,**  
 Marion, Ind.

We think "Trade Marks" a very good book and use it quite often.  
**W. KENDRICKS' SONS,**  
 Louisville.

"Trade-Marks" is very valuable for reference, and will be greatly appreciated by the whole trade.  
**JOHN F. KOHLER,**  
 Richmond, Va.

"Trade-Marks" is a fine work. Just what the jewelers have been wanting for years.  
**STROW BROS.,**  
 Fort Dodge, Ia.

"Trade Marks" will be a work of greatest value to the trade in tracing goods.  
**A. STOWELL & Co.,**  
 Boston.

There can be but one opinion expressed in reference to the work even by the most casual observer, "most valuable." It must necessarily prove of much interest and value to all who handle to any extent watches, jewelry and all legitimate goods sold by jewelers. It is a work we have long desired, hence appreciate the move.  
**C. F. GREENWOOD & Bro.,** Norfolk, Va.

"Trade Marks" is the most complete book of the sort that has ever been published, and bears evidence of the most careful and arduous labor. Such a book is almost a *sine qua non* for every jeweler in the country. Aside from the trade-marks, the information given in the way of historical sketches, trademark law and legislation, is highly interesting and of great value.  
**ROGERS & BROTHER, N. Y.**

We are highly pleased with the excellent appearance and superior typographical work of "Trade-Marks," and are greatly gratified in acknowledging that the contents are far ahead of our rather sanguine expectations. This book cannot fail to be desired by every intelligent dealer in jewelry, watches, silverware etc. It will prove to be the only aid to ascertain the maker of an article when such article is to be duplicated or matched. Besides this it contains much valuable information pertaining to the trade.  
**E. A. LEHMANN & Co.,**  
 New York.

After looking "Trade-Marks" through carefully, we are glad to say that we consider it one of the best, if not the very best publication ever issued in the interest of our trade. It is certainly very complete, and is just what we have felt the need of many times. We think the most remarkable thing about it is the price, as we consider the book worth many, many times what you charge for it. We are certain it will be appreciated by the trade at large, and congratulate you upon the success you have obtained in getting it up, which is characteristic of everything the **JEWELERS' CIRCULAR** undertakes.  
**JANE, FRICKER & Bro.,**  
 Americus, Ga.

"Trademarks" is a most valuable reference book of everyday use for jewelers. Have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how any one can afford to be without it.  
**I. H. PARK,**  
 Big Springs, Tex.

# "A Most Valuable Book,"

...IS THE CONSENSUS OF OPINION REGARDING...

## TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES.

Copyright, 1896, by the JEWELERS' CIRCULAR PUBLISHING Co.

IT CONTAINS NEARLY

# 1800

MARKS covering Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

IN ADDITION TO WHICH THERE ARE 120 MARKS IN HISTORICAL ARTICLES.

SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

### \$3.00 PER COPY

The Jewelers' Circular Pub. Co., 189 Broadway, N. Y.

"Trade - Marks" is something that I have long wished for and believe that it will be of great use to the jewelry and kindred trades. The artistic manner in which the book is gotten up is in keeping with THE JEWELERS' CIRCULAR.  
**A. M. HILL,**  
 New Orleans, La.

"Trade Marks" is certainly a very complete work, and will be of great service to every jeweler. We have long felt the need of just such a book in our own business, and do not see how any jeweler can get along without it.  
**CROSS & BEGUELIN,**  
 New York

We congratulate you upon the care and good taste with which the volume [Trade-Marks, Etc.] has been gotten up. Upon a first glance through it, it appears to us to be a work likely to prove very useful to the jewelry and allied trades.  
**THE WORCESTER ROYAL PORCELAIN Co., LTD.,**  
 Worcester, Eng.

Your book on "Trade-Marks" is at hand and I have carefully examined it. Allow me to particularly commend the compilation of trade-mark laws which is clear, concise and accurate.  
**HORATIO E. BELLOWES,**  
 Counselor-at-Law,  
 Providence, R. I.

### Workshop Notes.

**Too Much End Shake.**—We frequently find too much end shake to the crown wheel which while resting upon one shoulder, puts the depth too deep, and on the other shoulder the depth is too shallow. Now, when the train is running rapidly this crown wheel is so jumping about in the escape wheel pinion, that the roughness of the running helps to break off the escape wheel pivots.

**Pickling Silver Watch Cases, &c.**—A pickle for whitening a silver watch case, silver filigree, &c., after soldering, is made as follows: One ounce nitric acid, two ounces sulphuric acid, eight ounces rainwater. If the articles can be boiled in the pickle it is all the better, and is the only way to clean silver filigree work. Watch cases, spoons, &c., can be heated until quite warm, and then immersed in the pickle.

**Crucibles.**—Experiments have shown that plumbago crucibles are the best for all practical purposes of melting, and with care they will last from twenty to fifty times. If new, a very small quantity of charcoal powder should be put into the pot with the mixture of alloy. This coats its surface, and prevents the metal from adhering to it. When the gold is at the point of fusion, fling on to it about a tablespoonful of pure and perfectly fine vegetable charcoal. The layer of charcoal which forms upon the surface of the gold in the crucible protects the mixture from the action of the air.

**Fusee Chain of English Lever.**—The fusee chain of an English lever will sometimes be found to work too stiff, and on close examination this will be found to be caused by rust. To correct this defect, place the chain in oil and leave it immersed for several hours at least. Next, round off the edge of a boxwood block, cut a groove across this ledge, and fasten the block in a vise; then place the chain in the groove so that it hangs down on either side. Apply plenty of oil to the wood, take an end of the chain in each hand; and pull it backward and forward in the groove, reserving the supply of oil whenever necessary. This manipulation makes the chain thoroughly flexible; after this wash clean with benzine or soap and hot water. Rinse thoroughly in water, and immerse it for a few minutes in alcohol. After having been dried, dip it in fine oil, and dry in a clean linen rag free from fiber.

**Exhausted Color Baths.**—It is reasonable to presume that the corroding bath used for coloring will, beside eating off the base metal used for alloy from the surface of the gold article, also take off more or less gold, and, indeed, experience has established this as a fact. If the establishment of the goldsmith is not sufficiently large to warrant the setting up of tubs for saving washwater, &c., it is advisable to dissolve a handful of sulphate of iron (green copperas) in boiling water and add it to the exhausted coloring bath; it precipitates the small particles of gold. Then draw off the supernatant water with, say, a syphon, being very careful not to disturb the

auriferous sediment at the bottom. Then proceed to wash the sediment with plenty of boiling water to remove any traces of acid; this will require three or four separate washings, allowing sufficient time between each to permit the water to cool and the sediment to settle before decanting the water. Then dry in an iron vessel by the fire, and fuse with flux in a covered crucible.

**Good Cylinder Pivots for Timing**—Good cylinder pivots facilitate timing. To insure a sufficiently free motion of the cylinder, the pivots, with flat set stones, must have two degrees shake. Timing in vertical and horizontal positions is facilitated if the pivot ends are flattened in the burnishing tool; then simply round off the sharp edge produced thereby. In a horizontal position only the pivot ends are exposed to friction, while in a vertical position both pivots rub with their entire lengths in the jewel holes. The difference of these two frictions is quite important, and great care must be bestowed on the jewels. They must unconditionally be replaced if they are cracked, rough, oblique or unduly thick, if anything like correct timing is expected. Unduly wide jewel holes also render timing difficult, and either they or the cylinder plugs must be replaced according to the quality of the one or the other. The best thickness of cylinder pivots in medium sized watches is  $10^\circ$ .

**To Correct Depth.**—The best way to correct an oblique depth is to notice how the screws fit in the cylinder plate, for these screws have to act as steady pins as well. If the holes where the screws go through are at all large, we then notice which would be the most convenient side to screw it secure in order to put a collet upon the shoulder of crown wheel so that the depth will be right by making the end shake right with only fixing a collet to one shoulder. This depth, when correct, will also cause a more uniform pressure upon the escapement, and help to make the clock keep better time. We are supposing that this crown wheel is perfectly true, else it is not much use trying to correct the depth as mentioned, for even if the end shake be ever so exact and the wheel teeth are out of tone, we shall never get the depth to act as it ought, neither can the clock be depended upon for keeping going, regardless of keeping time. When this crown wheel is out of truth it is best to rivet it true, and not as some do it, tapped true, and then the teeth are rounded up by hand.

### The Impulse Angle of the Pallets.

WHAT is the average magnitude of a pallet impulse angle? It is  $10^\circ$ , says I. Hermann. He continues: It is a matter which depends greatly on the quality of the work. If a pallet with an impulse angle of  $7\frac{1}{2}^\circ$  has much side shake on its pivots, then the ruby becomes the center of motion where the impulse should commence, and hence greater part of the moment would be lost. Though a large impulse angle gives less moment, as we have shown, nevertheless it will neutralize the evil of badly fitting holes;

hence pallets with small impulse angles should always have jeweled holes, and brass pallet holes require larger impulse angles. This appears so self-evident that diagrams are not necessary to prove it.

With a given lever and balance impulse angle, their radii are approximately inversely as their angles (really inversely as the lines of their angles); this gives the ratio sufficiently near for practical purposes, and hence we have the exact condition of the duplex pallet and impulse radius of wheel. The ratio of impulse and radii is still further influenced by the conditions which distinguish between impulse angle and angles of impulse contact.

The object of the locking is to hold the lever in its position of rest against the backing during the detached vibration of the balance. Since, then, it is necessary that the tooth should arrest the pallet entering its periphery safely, it follows that this safety requires that the edge of the locking plane should have passed the periphery before the delivery edge of the corresponding pallet has passed out of it. That being the case, it is evident that the pallet cannot occupy the same angular position on its return motion, or where the impulse action commences and where it ended. There is an angular difference which is proportionate to the angular position of the locking edge when the opposite pallet becomes disengaged, or is proportionate to the depth. We call this the angle of locking penetration.

Suppose there was no locking angle; then the angular impulse motion of the lever would be equal on each side of the line of center; but assuming it at  $1^\circ$ , then it must be reduced before the line of centers, and increased past it. That is with a driving angle of  $10^\circ$ , and angle of penetration  $1^\circ$ , the pallet angle of impulse contact =  $10^\circ$  equal to  $5\frac{1}{2}^\circ$  on either side of the line of centers. But  $11^\circ$  are lost in unlocking. Therefore the impulse angle before the line of centers =  $5\frac{1}{2}^\circ - 1^\circ = 4\frac{1}{2}^\circ$ , and the impulse angle past the line of centers =  $11^\circ - 5\frac{1}{2}^\circ = 5\frac{1}{2}^\circ$ , and  $5\frac{1}{2}^\circ + 4\frac{1}{2}^\circ = 10^\circ$  impulse angle. This fact has to be taken into account in determining the impulse radii of lever and roller.

The ratio of joint magnitude of lever and roller to size of wheel and pallet depends again on the quality of the fittings and the principle of inertia of matter given in Newton's "First Laws of Motion," p. 115, volume VI. It is evident that the same amount of freedom or clearance is sufficient and necessary, whether we have large or small radii, but with a constant quantity we shall have much greater angular errors in small radii than large ones. Hence again, short lever and roller radii require closer fittings or are suitable only to best work.

But also when we increase the magnitude of lever and roller we increase the mass, and, therefore, according to the first law of motion, the resistance is increased by its inertia. From this, then, we gather that it is necessary to get rid of all superfluous mass in all sections of the moving parts of trains and escapements. This, of course, does not apply to the balance in the same sense.

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE.—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geographical Survey.

(Commenced in issue of Oct. 28, 1896.)

### ANDALUSITE.

**A**NDALUSITE, in unaltered crystals with black crosses, is reported from Vallen-cita, San Juan Mountains, Col., by Prof. Horace B. Patton, Golden, Col.

### CYANITE.

Mr. H. S. Durden, curator of the State Mining Bureau, San Francisco, Cal., writes that Mr. W. H. Storms, M. E., field assistant of the Bureau, has discovered cyanite in large quantity in the Carga Muchacha District, San Diego County, but the crystals are small and of no value.

### TOURMALINE.

During the year 1895 a remarkable discovery of rich green tourmaline was made at the historic Mount Mica, Paris, Oxford County, Me. In a single pocket was found material that was cut into wonderful gems weighing respectively, 57, 34, 17, 12 and 5 karats. The largest of these was presented to the Isaac Lea collection in the United States National Museum. The one weighing 34 karats is now in the Tiffany-Morgan collection in the American Museum of Natural History, New York. For size and great depth of rich green color, these gems are quite equal to any tourmaline found at any known locality.

In the Flint and Spar Co.'s mines, Haddam Neck, opposite Haddam, Middlesex County, Conn., a large number of green, pink and multi-colored tourmaline crystals, from 1 to 9 inches long, together valued at over \$500, were found in mining for feldspar and quartz for pottery uses. This locality promises to produce more interesting material.

### TURQUOISE.

Mr. John F. Blandy, of Prescott, Ariz., writes that half a peck of turquoise, valued at \$2,000, was found with a mummy in a tomb near that city, the value evidently being largely for its archaeological interest.

Turquoise in limited quantity has been found in the Cripple Creek Camp, Colorado, as stated by Mr. Don Maguire, of Ogden, Utah. Turquoise is also reported from near Castle Rock Spring, Platte County, Col., by Mr. J. M. Leader, of Los Angeles, Cal.

Prosopite, a bluish-green mineral, at first believed to be turquoise, was found by Mr. Josiah Beck, of Provo, Utah, near that place. Dr. W. F. Hillebrand, of the United States Geological Survey, by chemical analysis, identified this for me as prosopite mixed with quartz, almost turquoise-like in appearance, the blue color being due to the presence of a small quantity of copper.

### GARNET.

Almandite garnet in large loose crystals, much decomposed, has been found on the sur-

face near Thomaston, Upson County, Ga., by Prof. W. S. Yeates.

Almandite fragments, one-half pound in weight, have been noticed in the gold washings at Alamo Canyon, Cal., by Mr. Dwight Whiting, of Los Angeles.

The almandite garnets found 9 miles east of Franklin, North Carolina, possess wonderful transparency, and when cut into gems are of exceptional beauty and brilliancy, many of them showing something like fire. Gems up to 5 karats each in weight have been found here.

Mr. C. M. Cotton, of Gallup, N. Mex., writes: "There have been no garnets (pyrope) or peridots brought in by the Indians during the past year, for the reason that there is no market for them."

Mr. M. Braverman, of Visalia, reports upon three varieties of garnet in that vicinity, as follows: Essonite, on Three Rivers, Tulare County; value of those found about \$50. Pyrope, on Rattlesnake Creek, also at Mineral King, Tulare County; value obtained (for specimens only), \$100. Topazolite, at the chrysoptase locality, 12 miles northeast of Visalia; value of those found, \$150.

Andradite specimens, associated with copper ores, have been brought from a locality in the Wasatch Mountains, some 65 miles south of Salt Lake City, and a brown garnet that has been mistaken for corundum occurs near Clifton, Utah. A yellowish-green garnet is found at the Carissa mine, in the Tintic District, Utah. These are reported by Mr. Maynard Bixby in the *Mineral Collector* for June, 1896. He also refers to a reddish-brown garnet at Copper Gulch, near Frisco, Utah, and also near Park City.

Mr. George F. Becker says: "The fact is little known that garnets are also found in gold-quartz veins, and that the garnets, both in the veins and in the schists, at some little distance from quartz, sometimes carry gold in notable quantities. The only district in which such occurrences have been discovered, so far as I know, is northern Georgia, where they have long been familiar to miners, although until lately only one brief allusion to them seems to have been published."

### QUARTZ (ROCK CRYSTAL)

Prof. Edward Orton, State geologist, Columbus, Ohio, writes: "A few specimens of quartz are collected from time to time in the drift and are brought to the lapidary, but the only value is in the labor bestowed upon them."

Rock crystal is reported by Mr. M. Braverman, of Visalia, Cal., as occurring at Three Rivers, Yokohol, and Drum Valley, all in Tulare County. The value obtained is probably \$50.

A bowlder of sagenite (rutile in quartz) is reported from Jefferson County, Mont., by Mr. Don Maguire, of Ogden, Utah.

Inclusions of fluid with movable bubbles in quartz have been found in beautiful specimens on the land of Mr. John Chapman, South Fork Run, Burke County, N. C., by Mr. E. H. Harn.

## New Books of Interest.

### Friction, Lubrication and the Lubricants in Horology.

BY W. T. LEWIS, PRESIDENT, PHILADELPHIA HOROLOGICAL SOCIETY. GEO. K. HAZLITT & CO., CHICAGO, 1896. ILLUSTRATED WITH HALF-TONES AND DRAWINGS, PP. 95, 8VO. BOUND IN LINEN.

The above is the name of a handy little volume devoted to the subjects named in its title. The volume is a compilation of the series of lectures by Mr. Lewis before the Philadelphia Horological Society. The matter of lubrication and lubricants is still too little understood by watchmakers and while one "oils a watch all to death," the other sins in an opposite way, and criminally neglects to provide against wear of the different parts. Horological works, however excellent and prolix they are as other subjects, hardly ever touch on one of the very vital principles of the timepiece—its lubrication. This little volume is peculiarly well adapted both as a text-book for technical classes and as a book of reference for the practical workman. Its contents briefly are: Chapter I, Lubricants in horology—their source and methods of refinement; chapter II, Elementary physics relating to friction and lubrication; chapter III, Friction—its nature and theory; chapter IV, Application of the laws of friction and lubrication in horology; chapter V, The properties and relative values of lubricants in horology. The book can be obtained by addressing the publishers, Geo. K. Hazlitt & Co., Chicago, Ill.

### Deutscher Uhrmacherkalender für Das

Jahr 1897. [GERMAN WATCHMAKERS' ALMANAC FOR THE YEAR 1897.] BERLIN, W. H. KÜHL, 12MO., PP. 340 ILL. BOUND IN FLEXIBLE LEATHER.

This excellent annual, which is now in its 20th year, comes again to this table like all its predecessors, filled with valuable, instructive matter. It is really a very handy practical business and workshop manual for watchmakers, and cannot fail but prove of great help to them in questions of abstruse nature. THE CIRCULAR has for so many years sung the praises of this almanac that it can add really nothing to its opinion heretofore expressed, and takes pleasure in recommending it to all those conversant with the German language.

### Brightening Electro-Plated Silverware.

—The tarnish on electro-plate goods may be removed by immersing the article from one to ten or fifteen minutes, or until the tarnish has been removed, but no longer, in the following solution: Rainwater, 2 gallons; cyanide of potash,  $\frac{1}{2}$  pound; dissolve, put into a stone jug or jar, which label "deadly poison," and closely cork. After immersion, the article must be taken out and thoroughly rinsed in two or three waters, then dried with a soft linen cloth, or, if frosted or chased work, with fine, clean sawdust. Tarnished jewelry may be speedily restored by this process; but make sure work of removing the alkali, otherwise it will corrode the goods,

\* Report to the U. S. Geological Survey, 1895.

(To be Continued.)



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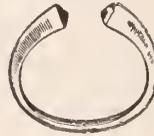
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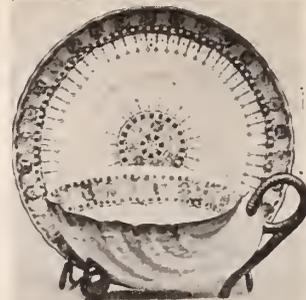
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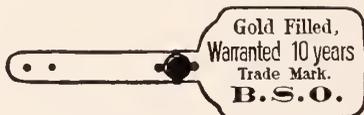
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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**J. S. O'CONNOR'S**  
NEW YORK STORE.  
A NEW YORK store and office have been opened by J. S. O'Connor, Hawley, Pa., at 51 E. 9th St. The store is handsomely fitted with solid oak furniture, and presents an inviting, cheery appearance. The firm's complete line of cut glass is exhibited.

**TWO POPULAR GLASS CUTTINGS.**  
"ROMOLA" and "Ros emary" are among the most popular cuttings brought out the past season by the Standard Cut Glass Co., 545 W. 22d St., New York. Both patterns are particularly bright and deep cut and have proven especially adaptable as a holiday line. The heavy pieces especially have found favor with lovers of rich glassware.

**J. POUYAT'S**  
NEW STORE.  
A NEW store will be opened Jan. 1, by the Société la Céramique, J. Pouyat, Limoges, at 50 West Broadway, New York, where the firm's import samples will be shown. The firm will also continue their present store at 56 Murray St. until May 1, 1897. Alfred Lindsay, the present agent for the United States, severs his connection with the concern this week, and will be succeeded by Frank Haviland.

**EXTENSION OF THE BUSINESS OF CHAS. AHRENFELDT & SON.**  
CHAS. Ahrenfeldt & Son, manufacturers and importers of fine china and glassware, have greatly extended their business and recently opened, in addition to their present establishments, branch houses in Berlin and Leipzig. The firm's new factory in Limoges is now in operation and working to its fullest capacity on china for the American market. The first samples of this china are now on the way and will be displayed at their New York warerooms, 50-54 Murray St., early next month. A number of new lines imported especially for the jewelry trade will be shown at the same time.

THE RAMBLER.

## Aluminium Glass.

LEON APPERT has contributed to the *Moniteur de la Céramique et de la Verrerie* an able article, in which he discusses the prominent part which, he thinks, alumina is destined to play in the manufacture of glass. "After having made numerous analytical tests of ancient window glass," says Mr. Appert, "I have arrived at the following conclusions, which appear to be of practical industrial value. The introduction of alumina into glass prevents, or, at least, retards, devitrification, which will occur always by the slow and repeated lowering of the temperature. The presence of alumina makes it possible that a part of the alkaline bases, soda or potash, may be replaced advantageously by an equal quantity of lime. Glass thus modified in its composition is more solid, less changeable and more elastic. The alumina can be added to the silica without any inconvenience in a proportion not exceeding 7 to 8 per cent. The fusibility of glass is slightly increased thereby, while its ductility is not sensibly diminished.

"The only inconvenience that can arise from the use of aluminium is that it will color the glass to some extent. This coloring does not result from the alumina itself, but from the action of the iron oxide, which is always found in it when in an impure condition. To sum up, the use of alumina, which permits its introduction only into bottle glass containing larger proportions of sand bases, should be extended equally to glass destined for other purposes, such as mirror glass, window glass, and especially drinking glasses. The quality of such glass would be greatly improved thereby. In the latter case the addition of alumina could best be accomplished if pure clay, or, still better, if feldspar is used, which can be obtained at a low price. For the batch the purest materials possible should be selected among those destined to furnish the silica, soda, and lime bases."

Parol evidence is admissible to show a bill of sale, absolute on its face, was intended as security for debt—no innocent third person being involved.

It is competent for a carrier to stipulate that the standard of damages for failure to deliver goods shipped shall be their value at the place of shipment.

## Popular Styles in Fancy Goods.

BY ELSIE BEE.

Dress buttons of Dresden and Delft in antique silver frames are demanded by women of fashion.

In French enameled glass come cabinet pieces, vases, jugs and the like.

Visiting books come bound in assorted leathers, with gold and silver mountings.

Tortoise-shell stationery racks, with silver gilt mountings, continue to find favor.

Russian vinaigrettes are popular just now. These jade bottles receive their enrichment sometimes in silver gilt and sometimes in Russian enamel.

## Commercial Law Points.

(Carefully compiled from the latest decisions of the highest courts.)

A consignment does not vest title in the consignee, unless it is accepted by him.

A verbal contract will not merge in a subsequent written contract, obtained by fraud.

A modification of a contract is invalid, unless supported by a new consideration.

A reasonable time is presumed to be intended in a contract silent as to the time of performance.

The indorsement and delivery of a note which is secured by a chattel mortgage carries the mortgage with it.

A carrier may limit its liability to its own line in a contract for a through shipment to a point on another line.

To render a series of telegrams a contract of sale, an absolute acceptance of an offer in its exact terms is indispensable.

Where shipments are made in due time as stipulated by the contract of sale, the shipper is not responsible for delay in the arrival.

A railroad cannot stipulate to relieve itself of damages for injuries to goods when the loss is caused by its own negligence.

The correct thing in wedding rings is a plain circlet with inside beveled, made in 18 or 22 karat gold.

## Pearl Fisheries and the Pearl Supply.\*

[Commenced Sept. 2, 1896.]

### TURKEY.

#### BAGDAD AND THE PERSIAN GULF.

THE fisheries of the Persian Gulf yield a great quantity of small pearls. As the Gulf, with the principal point of pearl fisheries (Bahrein), is in our neighborhood, there is in Bagdad always a pretty large market for this article.

My firm, established here over twenty-five years, will execute orders at the behest of American jewelers, provided they give the necessary details as to quality, size, etc., of the pearls which they desire.

I beg to forward herewith to the Department a small collection of pearls from Bahrein. If these kinds are in demand in the United States I will try to persuade our exporters to make shipments thither.

RUD. HURNER,  
Vice-Consul.

BAGDAD, February 23, 1896.

#### BAGDAD.—SUPPLEMENTARY.

I have the honor to transmit herewith, to the Department, a collection of pearls 000,00,0, and Nos. 1-6, which one of my friends, a great exporter of these articles, has kindly confided to me for remittance to you for American jewelers, in order to try and enter into business relations with them.

The duplicate of this collection is kept here, so that it will be only necessary, in ordering, to refer to the number desired.

As to price, I can not fix it yet, as it depends upon the quantity required, but American jewelers are invited to note me the price they will pay.

If the demands are of any importance, I would stand ready to instruct a man at the Persian Gulf to make purchases direct.

RUD. HURNER,  
Vice-Consul.

BAGDAD, February 23, 1896.

#### CONSTANTINOPLE.

I find that the pearls used in Constantinople are received, principally, from London and Paris. I also learn that there are no pearl

\* Consular Report, August, 1896.

fisheries in the Ottoman Empire. The nearest are in the Persian Gulf, and the pearls taken there are shipped chiefly to Bombay, being sold by the divers to agents of firms in that city.

LUTHER SHORT,  
Consul-General.

CONSTANTINOPLE, March 6, 1896.

### THE UNITED KINGDOM.

#### LONDON.

London is, beyond question, the chief market and distributing point in the world for pearls.

About 85 per cent. of all the pearls handled in London come from Bombay, which is the great eastern mart for the commodity. The principal sources of supply to Bombay are the fisheries of the Persian Gulf, but some pearls reach that market from the Eastern Archipelago and Australia. When the Ceylon fisheries are open, a considerable portion of the product also reaches Bombay. Pearls also come to London direct from Australia and the Eastern Archipelago, and occasionally from the Pacific coast of Central America.

It is estimated that an average year's importation of pearls from Bombay to London would amount to some £600,000 (\$2,919,600), cost price; from Australia direct, £50,000 to £60,000 (\$243,300 to \$291,960), and from all other sources of direct supply, about £40,000 (\$194,640). In this estimate no account is taken of the pearls consigned to London from Calcutta and Madras, as those consist for the most part of pearls that have been in use, nor of pearls which are daily passing through the post office to and from London and continental towns, as these are sent backward and forward according to market demands. The estimate is therefore confined to the movement to London of the pearls of the year's fishery.

The supply from Bombay in the year 1895 is considered to have been about 40 per cent. below the average in quantity, but owing to the rise in price, the aggregate value is estimated to have been fully 75 per cent. of the value of an average year's arrival stock.

The reduced stock in Bombay (and the consequent diminution in the exports from that place), is attributed to the falling off in the productiveness of the Persian Gulf fisheries. The diminished supply naturally results in higher prices.

There is no information available here as to the prospects of the fisheries during the coming year.

PATRICK A. COLLINS,  
Consul-General.

LONDON, February 28, 1896.

#### DUBLIN.

I am indebted to Mr. Edmund Johnson, a leading jeweler of Dublin for the statements following:

The great market for Oriental pearls is London.

In Hatton Gardens, London, are numerous dealers in small pearls, from whom supplies can be gotten without difficulty, and without much limit as to quantity. There is no monopoly, and any dealer can buy of these houses at first hand. They are supplied chiefly from India, Ceylon, and the Persian Gulf.

There are fisheries in Ireland, in the Armagh River, County Tyrone, and in the Slaney River, County Wexford, the pearls being found in mussels in small quantities. They are inferior in luster.

NEWTON B. ASHBY,  
Consul.

DUBLIN, January 23, 1896.

#### GLASGOW.

There are no importers of small pearls within this consular district. The leading jewelers here inform me that they obtain their supply of such pearls from London.

The source of supply of these London dealers is supposed to be principally from the fisheries about Ceylon and other points in the East Indian Ocean.

ALLEN B. MORSE,  
Consul.

GLASGOW, February 6, 1896.

#### LIVERPOOL.

Liverpool, I find, does not encourage the pearl market, the sale being very limited. The supply for manufacturing purposes is obtained entirely from London and Paris.

JAMES E. NEAL,  
Consul.

LIVERPOOL, March 26, 1896.

[THE END.]

A letter from a manufacturer to his agent, acknowledging receipt of an order for goods, does not constitute an acceptance, where no notice of same is given to the maker of the order before he revokes it.



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A variety of Styles and Prices

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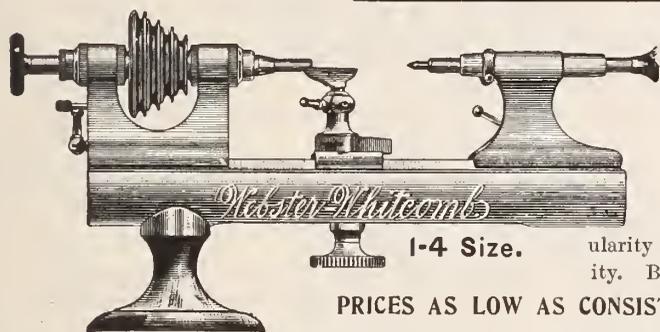
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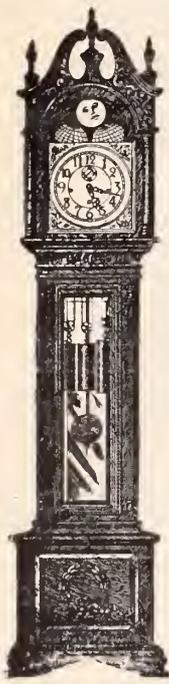
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IS SHOWN IN  
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*NEW DESIGNS  
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of the Best Quality, which are offered to Jewelers of recognized standing only  
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Plated Seamless Wire  
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**34 YEARS OF  
HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
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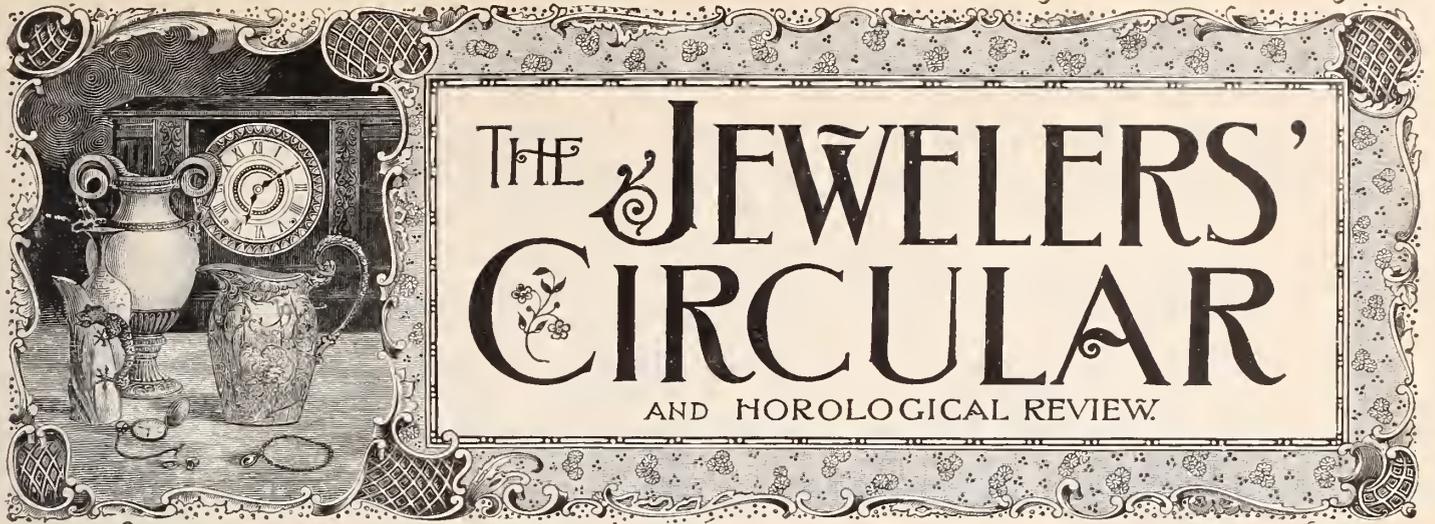
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# THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW

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189 Broadway, New York.

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VOL. XXXIII.

NEW YORK, WEDNESDAY, JAN. 6, 1897

NO 23.

## ART IN WATCH CASE DECORATION.

MANY interesting artistic as well as horological works were exhibited at the Swiss National Exposition. Among the former was the watch here illustrated. The original piece is 10 millimeters larger than the engraving. The watch is of the style called *carrosse*. The case is of silver chased, pierced and *ciselé* and is of superior workmanship. The style is Louis XV. The movement has a verge escapement, with hour gong and alarm. The date of the watch is 18th century, and it was made by Francis Hekkel, at Fridberg.

### A Silver Wreath to Bernhardt.

DURING her recent engagement in Providence, R. I., Miss Olga Nethersole ordered from the Gorham Mfg. Co. through the Tilden-Thurber Co., a silver laurel wreath as a remembrance to the great French tragedienne, Sarah Bernhardt, in commemoration of the feast and festival at which the famous Frenchwoman was recently crowned queen of the stage. This wreath has just been completed and sent to New York. It is a handsome product of the silversmith's art—dainty and beautiful as anything produced by the art loving nation

of which its recipient is one of the most famous members and greatest actresses.

was, therefore, in the highest degree fitting that the testimonial should have taken the form

of a laurel wreath of sterling silver. Of an oval shape it is about nine inches broad, the two sprays of laurel hardly meeting at the top. The berries relieve any suggestion of monotony, and, with oxidized finish, the darkness of the silver contrasts beautifully with the white velvet lining of the case. At the bottom of the wreath the laurel branches are held together by a ribbon on which is the inscription, in French: "A Sarah Bernhardt, Tragedienne, Avec l'Amitié de Olga Nethersole, December 9, 1896," which, being translated, means, "To Sarah Bernhardt, tragedienne, with the friendship of Olga Nethersole." The wreath is enclosed in a blue velvet case, lined with white velvet, and is of exceedingly fine workmanship. It will be sent across the water at once, the gift of the most promising English speaking actress to one whose fame has been imperishable for many years.



CARROSSE WATCH, 18TH CENTURY—ORIGINAL 10 MM. LARGER THAN THE ENGRAVING.

Louis XIV. had no less than 18 boxes for the toilette in porcelain. This number was, later on, far surpassed by many private persons, and even in the beginning of the century

for other uses was still more marked.

Sarah Bernhardt's fame is world-wide, unconfined by strange tongues or countries. It

for other uses was still more marked.

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# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

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# ROGERS, SMITH & Co.

MADISON SQUARE,  
NEW YORK.



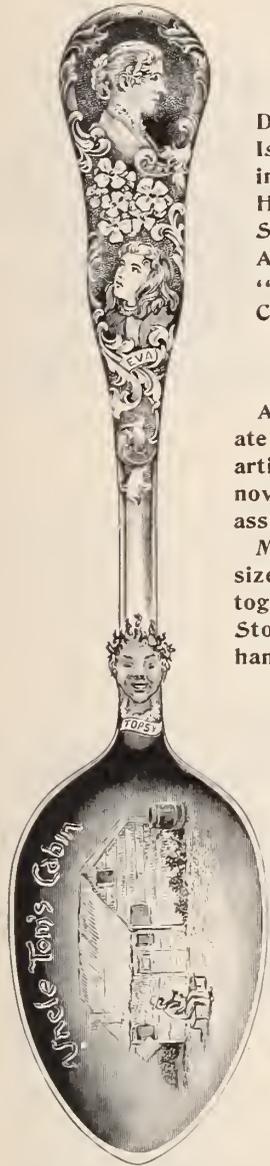
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MERIDEN,  
CONN.

# GOLD AND SILVER PLATE.

# UNCLE TOM'S CABIN

# STERLING SILVER SOUVENIR SPOON



025 FINE.  
1000

Designed by Isabella Hooker in memory of Harriet Beecher Stowe, Author of "Uncle Tom's Cabin."

A big and immediate demand for this artistic and historic novelty is already assured.

Made in teaspoon size only, with autograph of Mrs. Stowe on back of handle.

Send for book containing illustrations, prices, and sketch of Mrs. Stowe's career.

Wm. Rogers Mfg. Co.,

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Makers of the Unrivalled

## Rogers "ANCHOR" Brand Silver Plated Ware.

IF you are in want of someone to make any special thing in the jewelry finding line, why not consult G. W. Dover and let him name you a price for the production of the article?

IF you have an exclusive design and wish someone to make it for you, why not send it to me and let me make it? I can make the tools and produce any article in the jewelry business. I carry a full line of jewel settings for the medium grade of articles in jewelry, ornaments for picture frame houses, cane heads, link button fronts, and hundreds of other articles.

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# SPRING SEASON

# 5 LINES IN 10K. GOLD.

## Rings, Drops, Studs, Scarf Pins, Brooches.

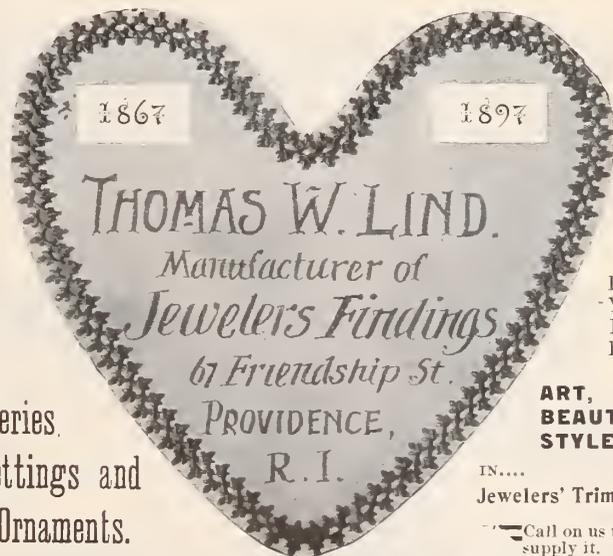
Also a line of extra heavy rolled plated drops, studs and scarf pins, mounted with the celebrated Jagersfontein Brilliant.

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IF YOU LOOK FOR

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Call on us to supply it.

NEW DESIGNS CONSTANTLY PRODUCED. SPECIAL PATTERNS MADE TO ORDER.



# The Alvin Manufacturing Company

wishes a very Happy and Prosperous New Year to all its customers, and takes this opportunity of thanking them for all the orders received during the past season. We will be represented as before by....

Mr. G. B. Beiderhase,  
Mr. Wm. H. Jamouneau,

who will give special attention to the "Fine Jewelry Trade" and will carry a line of samples adapted to that particular trade. We ask your careful inspection to our "New Things in Hollowware" for the year 1897. . . . .



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**Silversmiths,**

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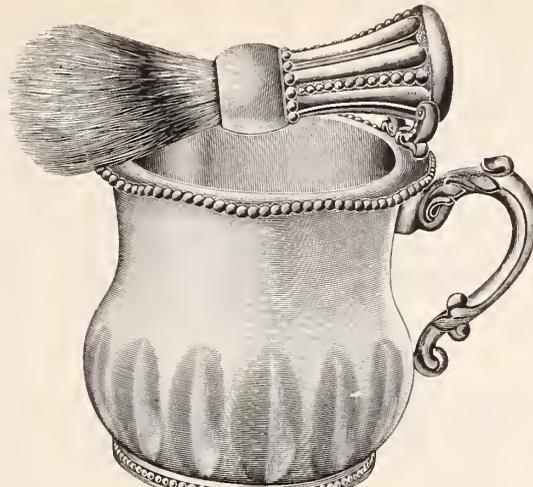


Silver  
...Ware.

Cut...  
Glass.

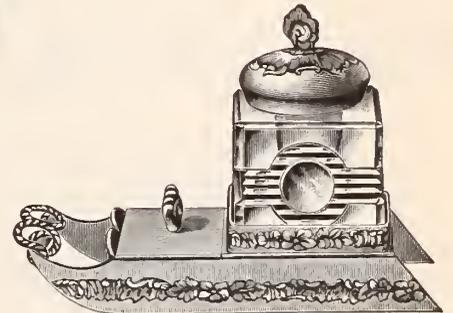


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GOLD LINED.



No. 3510. SHAVING CUP.  
" 2848. " BRUSH.

Fine  
...China.



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Special grades for

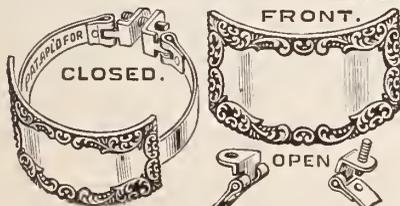


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WHEELHOUSE PATENT  
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so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



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OLDEST RING MAKERS IN AMERICA.

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**Diamonds and Precious Stones.****DIAMOND JEWELRY.****170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**IMPORTERSDIAMONDS

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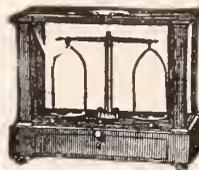
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AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**

Established 1859  
Manufacturer of  
FINE BALANCES  
AND WEIGHTS for  
every purpose  
where accuracy is  
required. 59 Nassau  
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Malden Ln. N. Y.  
Repairs (any make)  
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**Stern Bros. & Co.**

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**Gold Rings and Thimbles,****68 NASSAU STREET, NEW YORK.**

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DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

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# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
IN QUALITY AND PERFECT IN FINISH  
WE MAKE EVERY VARIETY OF FINGER  
RINGS

**J. B. BOWDEN & Co.,****3 MAIDEN LANE,****NEW YORK.****Eastern Manufacturers Discuss the  
Tariff Question.**

ATTLEBORO, Mass., Dec. 30.—The jewelers' tariff committee have at last completed their preliminary work, and the manufacturers are to be called to their aid at once. The committee met with a committee from the Manufacturing Jewelers' Board of Trade, last evening, in Company C Association parlors, and went over their work, and made plans to submit to the manufacturers. The visiting gentlemen were: W. R. Dutemple and H. G. Thresher, of Providence, and C. H. Fuller, of Pawtucket. S. O. Bigney, of Attleboro, presided.

The committee decline to make their conclusions public at present, but state that they have a complete classification of the business, and have agreed upon a rate, which, of course, is subject to approval. They find that, as a whole, there is comparatively little difference in cost of stock, but that the main trouble is in the difference in wages between this country and others, and they hint that the rate recommended will be just about enough to cover this difference.

The manufacturers of Attleboro, North Attleboro, Plainville, Chartley and Mansfield will meet in Company C's parlor Tuesday evening, Jan. 5, when a report will be made to them, and it is expected some agreement will be reached and committees appointed to carry it into effect, if possible. The manufacturers seem in dead earnest for a change. They have suffered greatly, they claim, under the present tariff. At the same time there seems to be a disposition to be fair in their demands, and to ask for such legislation as will protect their business without affecting radically any other branch.

**Amicable Termination of the Suit over  
the Benedict Button.**

The suit in the United States Courts in regard to the Benedict collar button—Enos Richardson & Co. and Read Benedict against Thos. W. F. Smitten—has been amicably settled and all litigation stopped. Read Benedict becomes the owner of the Thos. W. F. Smitten patent. The following letter explains the situation:

In reference to the settlement of the differences between us in regard to your patent for button No. 312,770, February 24th, 1885, and to the purchase of this patent by me, I beg to state that no proceedings will be taken by me against Potter, Buffington & Co., or Thomas W. Adams & Co., prior to July 30th, 1897, the date at which your licenses to said companies expire, provided the said Potter, Buffington & Co. and Thomas W. Adams make the form of button which they have heretofore made, like the specimen hereto attached. I do not, however, waive my contention that said button is an infringement of my rights under my patent, or my right to proceed against said Potter, Buffington & Co. and Thomas W. Adams, after the 30th of July, 1897, or at any time prior to that date, in case they should fail to pay the royalties, or make a different form of button in further infringement of my patent.

I also agree that no taxable costs will be made in the New Jersey suit against Thomas W. Adams & Co., prior to July 30th, 1897.

Yours truly,

READ BENEDICT.

## Fashions in Jewelry, Silver-ware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

Quite new are the lorgnettes with short gold sticks wrought in open-work pattern, after antique designs.

\*

Christmas shoppers have made it evident that bangle bracelets are again in fashion.

\*

Fancy watches will remain popular so long as the fashion continues of wearing them on the outside of the corsage. Watches are small in size, open faced, and receive their ornamentation chiefly on the back of the case, though the dial is often encircled with gems.

\*

Muff chains are in evidence. When of gold, with gems set at intervals, they become coveted treasures.

\*

Silver toys for collectors are out in new designs and are notable for fine workmanship.

\*

The French gray finish continues to appear on silver match boxes, cigarette cases and the like.

\*

The leading style in fans is the small Empire or Marie Antoinette affair. The sticks are of pearl, amber, tortoise shell or horn.

\*

Bonbonnieres of crystal, covered with gold filigree in Louis XIV style, will continue to please long after the holidays are forgotten.

\*

There have been many demands for standard goods.

\*

Cigarette cases of gold and jeweled, amber holders, made expressly for the fair sex, find, it is told, numerous patrons.

\*

Gem jewelry is worn in greater profusion than before in many years.

\*

Flexible bracelets set with jewels are a popular style.

ELSIE BEE.

Jeweler W. L. Smith, of Seymour, Conn., well says in a trade note: "If you want a stone fence laid, you employ a stone mason to do the work; if a tooth drawn you go to a dentist, not blacksmith; if a house painted, to a journeyman painter, not to a photographer. Here is a set axioms that are indisputable; why not carry the reasoning a bit further, and apply it to your purchases of jewelry and silverware? Do not look for the jewel of value or the newest designs in silver on the bargain counter of a great 'Department Store' but in a store devoted to the wares of the legitimate jewelry trade, precious stones, watches, gold and silverware."

The sale of the Graffe jewelry store, Fort Wayne, Ind., at auction is over. The conductors of the sale claim to be closing out to quit business.

ESTABLISHED 1840.

LANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
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1 Tulp Straat,  
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1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



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GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE  
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FACTORY, NEWARK, N. J.

FERD. FUCHS & BROS.  
SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

WOOD & HUGHES,  
STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,  
FINE QUADRUPLE PLATED WARE  
No. 16 JOHN STREET, - NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

# OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS,

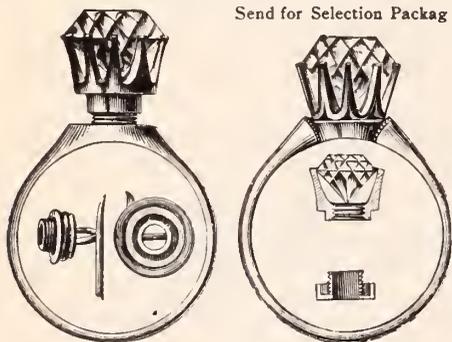
DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK

## The Bonner Combination

RING, STUD and SCARF PIN.  
A Long Screw and a Round Bezel.

Send for Selection Packag



BONNER, RICH & CO.,

41 & 43 Maiden Lane, NEW YORK,  
604 Champlain Building, CHICAGO.

## QUICK SELLERS.....

IN STERLING SILVER  
ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

S L A T E

LASSNER & NORDLINGER

# L & N

68 & 70 NASSAU ST. N.Y.

S L A T E

FINE SMALL ROUND

Rubies  
Emeralds  
Sapphires

ROUND BRILLIANT CUT

Amethysts  
Topaz  
Garnets

OF FINEST QUALITY

CAMPBELL-METOALF SILVER CO.  
SILVERSMITHS,



ALL GOODS 925/1000 FINE.  
Factory, Providence, R. I.      Offices, New York and San Francisco.

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.



## The STATIONERS' ENGRAVING CO..

98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Jewelers of recognized standing only.  
Trade Mark "SILVER WHITE," registered.



## Pinkerton's Men at Work on the Bassett Safe Robbery.

PROVIDENCE, R. I., Dec. 31.—The detectives are working hard upon the S. W. Bassett & Co. safe robbery, but as yet nothing new regarding the crime has been made public. There are a number of new clues, but the police do not care to make them public. The local detective force has help in the case, and Pinkerton detectives are investigating the robbery as agents of the Jewelers' Security Alliance of New York. In five hours after the robbery was discovered, representatives of the Jewelers' Alliance were at the scene of the robbery. The agents were Pinkerton men, and with them they brought to this city a complete rogue's gallery. The men who saw the two suspicious characters roaming about the jewelry district for a month previous to the break were given an opportunity to look at the pictures in the collection with the idea of picking out the faces of the suspected characters. It is not known that the faces of the two men were found in the Pinkerton gallery.

The Pinkerton detectives assure the members of S. W. Bassett & Co. that the safe robbers would be captured sooner or later. The general supposition is that the robbers immediately left this city after doing their work. It has been learned that at the time of the robbery an officer was doing special duty in the jewelry district.

Yesterday morning the manufacturing jewelers of this section were given another big scare, by what was supposed to be an explosion close by the scene of the Bassett robbery. The supposed explosion was about 11 o'clock Tuesday night, and appeared to come from within the square bounded by Richmond, Clifford, Eddy and Friendship Sts., and was heard by many citizens. Word was telephoned to police headquarters, and a squad of men quickly responded. Nearly every jewelry shop in the vicinity was looked into, owners of a number being sent for. The police surrounded the square to hold up any suspicious ones. Nothing out of the way was found and those who hoped to be in at the discovery of a big safe robbery were disappointed. It is now believed, that an immense icicle dropped from one of the large buildings, striking a box, or concrete walk, and making the report heard.

## The Sad Obsequies of George Kriechbaum and his Wife.

PROVIDENCE, R. I., Dec 31.—The obsequies of George Kriechbaum and his wife, who lost their lives in the fire on Plainfield St., Monday morning, as reported in last week's CIRCULAR, were held at 2 o'clock yesterday afternoon at the Church of the Messiah. The double funeral attracted a great deal of interest among the citizens throughout this city, and many remarks were heard which showed the deep feeling of sympathy that was felt, as the sad cortege passed from the undertaker's rooms to the church. Rev. T. H. Cocroft read the impressive burial service of the Episcopal Church.

At the conclusion of the services the remains of Mr. Kriechbaum were taken to Grace Church Cemetery to be interred beside his first wife, in accordance with the wishes of his sons, while the remains of Mrs. Kriechbaum were conveyed to Rumford. H. A. Hosmer, George C. McCormick, Ulysses Racine and J. H. McLaughlin, all of whom were associates of Mr. Kriechbaum in the jewelry business, acted as bearers for Mr. Kriechbaum, and Rana C Jones, George W. Amison, Robert G. Walsh and Horace P. Martin acted in a similar capacity for Mrs. Kriechbaum.

Mr. Kriechbaum and his wife came from Germany to this country about 30 years ago, and he was one of the best known jewelers in this State. His stock and tools in one of the rooms of the house were destroyed. They were valued at about \$800. Their household effects, worth several hundred dollars, were also destroyed. There is not known to have been any insurance upon either. Mr. Kriechbaum was about 59 years of age. The woman who shared his fate was his second wife, and was about the same age. He had four sons by his first marriage.

One of the greatest conflagrations that has occurred in Worcester County, Mass., in many years broke out in the heart of the business section of Uxbridge, at an early hour of the morning of Dec. 20, and before it could be controled four large business blocks and three other buildings had been reduced to ashes, entailing a loss of over \$100,000. Among the losers is F. W. Barnes, jeweler, \$300; insured.

### Fills a Long Felt Want.

[From the *Journal Suisse d'Horlogerie*.]

"TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES." Edited by THE JEWELERS' CIRCULAR Publishing Co., 189 Broadway, New York, 1896.

"The editors of the most widely read horological journal in the United States, THE JEWELERS' CIRCULAR, have just issued a work thoroughly adapted to the wants of parties engaged in the business of horology, jewelry, goldsmithing, and kindred branches. In it they give the facsimiles and necessary details of the trade-marks used by firms, the products of which are included within any of the industries mentioned. This volume fills a want long felt in the United States, whereby parties may be protected in the purchase of bonâ-fide goods, although imitations or counterfeits may be numerous.

"In fact, the editors have not confined themselves to American marks; they also intro-

duced those of a certain number of foreign houses, especially of Swiss watchmaking firms, whose products rank high in the markets of the United States.

"Several interesting chapters are also devoted to the history of trade-marks, not only of the United States but also of the principal countries of Europe, especially England and France.

"The American laws on trade-marks, as well as the forms and regulations adopted for their record in the United States, naturally received due attention in this review, which forms a compendium of 160 pages, comprising more than 1,800 marks, besides a considerable number of pages of advertisements. The work is printed on excellent paper, and shows a careful treatment of the subject.

"We sincerely felicitate the editors upon the result of their labors."

The jewelry store of J. Chamberlain, Phoenix, Ariz., has been burglarized of a small amount of goods.

**Something New For The Spring!**

**The Bow=Knot Bulb Pin=Stem!**

(PATENT APPLIED FOR.)

NEW  
SPRING  
STYLES

They are worth your attention.

**HANCOCK, BECKER & CO.,**  
PROVIDENCE, R. I.

We desire to give in New York City exclusive attention to our wholesale trade and accordingly offer now for rent for the remainder of our lease the premises now occupied by us as a retail store at No 36 East 14th St., New York City, said premises to be used only for plated ware, jewelry, etc., etc., as in the past. Special inducement to the right party.

SIMPSON, HALL, MILLER & CO.

## SCHULZ & RUDOLPH,

Importers and Cutters of DIAMONDS AND OTHER PRECIOUS STONES,

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

## The Celebrated Jules Jurgensen Watches.

28 JOHN ST. and 65 NASSAU ST., NEW YORK,

**SECURITY PIN GUARD**

PAT'D DEC. 25, 1894  
MANFD BY SECURITY MFG CO. **25¢**

**7 ASTOR HOUSE (BROADWAY) N.Y.**

85c. doz. Net Cash Discount to Jobbers

### OPTICAL BOOKS.

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING Co., 18, B'way, N. Y.

**How J. W. Putts' Store Was Robbed of \$3,000 Worth of Rings.**

BALTIMORE, Md., Jan. 1.—The fancy and art goods store of J. W. Putts, Fayette and Charles Sts., was robbed of about \$3,000 worth of gold rings and jewelry early Christmas morning. The robbery occurred after the store closed at midnight Christmas Eve, but was not discovered until the store was reopened Saturday morning. Ten trays of gold rings and jewelry were taken from a showcase near the front of the store on Charles St. and emptied. The empty trays were found thrown in a dark corner of the store. They had evidently been removed before the rings were taken from them.

Another showcase near that robbed contained about \$1,000 worth of jewelry, but this was not touched, probably because it is nearer the front of the store and more likely to be seen by any one looking inside from the street. The thieves were also surrounded by thousands of dollars' worth of solid gold and silverware, but they only took the 960 rings in the 10 trays. An effort had been made to break into the safe, but this was unsuccessful. After trying, but without success, to cut their way into the store by boring auger holes in the floor of the third story of the building, which is old-fashioned and is occupied by several firms, the thieves made their way to the roof and then proceeded to the roof of the adjoining building, occupied by Mr. Putts as an annex. The trap-door of the annex roof was forced open with a jimmy, and the thieves had free access to all parts of the store.

Their first attempt was evidently on the safe and three holes were bored into the door of it. Had the safe been of modern make, it is said, it would have been forced open. As it happened, the inside plate was too weak to resist the pressure against it and by giving way frustrated the attempt to force the door. After the robbery the thieves escaped by entering the adjoining store of the Brunswick, Balke & Col-

ender Co. by means of the trap-door. The door of this store was found open Christmas morning.

**Failure After a Business Career of 36 Years.**

ROME, N. Y., Dec. 31.—N. P. Rudd, a well known hatter and for 36 years a merchant of this city, has made a general assignment for the benefit of his creditors. The assignment was made to John R. Edwards and the jewelry store owned by Mr. Rudd and managed by W. N. Rudd has been closed. Mr. Rudd sold his hat, cap and men's furnishing goods business to his son, C. H. Rudd, about a month ago.

**The Failure of B. J. Bear.**

RICHMOND, Va., Dec. 31.—B. J. Bear, jeweler, 1411 E. Main St., has filed a deed of assignment in the office of the Clerk of the Chancery Court, naming W. G. Neal, trustee. The liabilities are about \$15,000, but the value of the assets is not estimated. The trustee is authorized to take immediate charge of and settle the affairs at once.

After the payment of costs of deed and attorney's fee the creditors in the first class are: Note for \$900, discounted by the State Bank; note for \$750, discounted by same; note for \$300, discounted by the Metropolitan Bank; F. Weidenfeld, \$200; Koch, Dreyfus & Co., \$300; Mrs. Julius Bear, \$7,895.65; Julius Straus & Son, \$94.95; Dispatch Co., \$68 and \$69.25; Julius Bear, \$100; William Reinheimer, \$1,250. Four notes on State Bank for \$850, \$1,275, \$500, and \$1,575, respectively, are secured by \$3,500 of Richmond Perpetual Building and Loan stock, of which \$1,500 is the property of Amelia Bear.

In the second class are debts owed local merchants.

The Richards Optical and Cutlery Co., whose incorporation was reported in these columns last week, are located in Mauchaug, R. I., not Worcester, Mass., as reported.

**The Store of Chas. Bachman Closed by the Sheriff.**

ORTUMWA, Ia., Dec. 30.—Chas. Bachman's jewelry establishment was closed by the sheriff Saturday on a number of small attachments. The attachments followed chattel mortgages in favor of the Iowa National Bank and other creditors to the amount of \$7,000, which were filed that morning. The place was locked up by the sheriff pending developments.

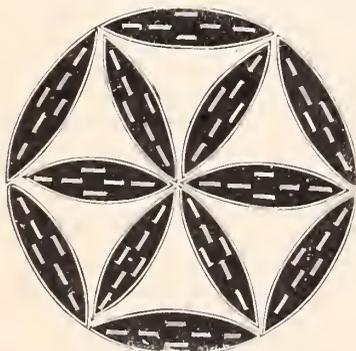
The liabilities are figured at \$8,000 or \$9,000, while the assets, consisting of stock and book accounts, will hardly reach those figure.

**G. A. Bahn Secures Eastern Creditors With Real Estate.**

AUSTIN, Tex., Dec. 30.—G. A. Bahn, a leading jeweler of this city, made an assignment this morning with preferences to the amount of \$30,000, of which \$6,000 is to eastern creditors, and the balance is distributed here, three national banks being caught for some \$10,000. The eastern creditors are secured by real estate to the full amount.

O. A. Knights closed out his jewelry business in Ludlow, Vt., Jan. 1, to go to work as traveling salesman for a western bicycle company.

The jewelry store of A. H. Landis, Lansdale, Pa., was entered by thieves on the night of Dec. 25 and robbed of six trays of jewelry, some gold pens, a gun and a number of boxes of cartridges. Entrance was gained by removing the transom over the door. The large safe filled with jewelry was not opened and a large case of silverware was undisturbed. The thieves had taken the precaution to load one of Mr. Landis' Winchester repeating rifles and a large calibre revolver for use in case they were disturbed, but did not take the weapons with them. Mr. Landis was robbed in a similar way about three and a half years ago.



COMPLETE SET OF 12 TRAYS.

**JUST OUT!! THE WOLFSHEIM RING DISPLAY TRAY.**

(Patented; All Infringements will be prosecuted.)  
The only tray giving unlimited opportunities for display. It will beautify any store window or interior. It will help you sell rings.

Price, \$12.00 per set. Write for Particulars.

L. WOLFSHEIM,  
Manufacturer of Fine  
Jewelry and Silverware Cases,  
44 MAIDEN LANE, N. Y. SINGLE TRAY.



**The Patent Feather-Weight Eyeglass Case.**

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'G CO.,  
PATENTEES AND MAKERS,  
15 Maiden Lane, - - - New York City.

**PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND.**

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated And Decorated Watches**

IN 15 DIFFERENT SIZES.  
NEW YORK OFFICE, 68 NASSAU ST.

INTERCHANGEABLE PARTS.  
ALFRED G. STEIN, Representative.

**Election of Officers and Secretary's Report of the Manufacturing Jewelers' Board of Trade.**

PROVIDENCE, R. I., Jan. 1.—The directors elected at the annual meeting of the Manufacturing Jewelers' Board of Trade, held on Saturday last, met this morning at 10 o'clock, in the rooms of the association, in the Wilcox building, organized and formulated plans for the ensuing year.

The following officers were unanimously elected: President, Dutee Wilcox, of D. Wilcox & Co., Providence; Vice-Presidents, Maj. Everett S. Horton, of Horton, Angell & Co., Attleboro, and William R. Dutemple, of W. R. Dutemple & Co., Providence; Secretary, Marcus W. Morton, Providence; Treasurer, George E. Luther, of G. E. Luther & Co., Providence; Finance Committee, Robert E. Budlong, of S. K. Merrill & Co., Providence, Henry G. Thresher, of the Waite, Thresher Co., Providence, and Henry Fletcher, of Fletcher, Burrows & Co., Providence.

Henry Wexel, of H. Wexel & Co., Attleboro, who was elected a director at the annual meeting, tendered his resignation and Charles H. Tappan, of D. F. Briggs Co., Attleboro, was elected to fill the vacancy.

After the regular routine business had been disposed of the subject of securing a favorable rate of tariff in the new bill which is being formed in Congress was taken up and quite thoroughly discussed. Henry G. Thresher, a member of the committee appointed to represent the board in co-operation with the Attleboro manufacturers, gave a report of what had been done to the present time. In the discussion which took place it came out that it would be necessary to send some one to Washington and that this would require an appropriation. It was voted that Mr. Thresher should be authorized to go to Washington as the representative of the Board of Trade.

It may be said in connection with the action of the board here that the Attleboros committee has selected Harry P. Kent and Edwin B. Bullock to go to Washington, and these two gentlemen, with Mr. Thresher, will immediately put themselves in communication with members of Congress in order to secure all the advantages possible.

The annual report of Secretary Morton follows:

PROVIDENCE, R. I., December 26, 1896.

To the Officers and Members of the Manufacturing Jewelers' Board of Trade:

GENTLEMEN—I have the honor to submit herewith the Thirteenth Annual Report of the transactions of the Board.

The following named persons, firms and corporations, indebted to members, have met with business reverses since the last annual report:

|                                                           |           |
|-----------------------------------------------------------|-----------|
| Baker, Edward H., Boston, Mass., 2 creditors.....         | \$ 389 07 |
| Floyd, E. B. & Co., Boston, Mass., 35 creditors.....      | 7,743 34  |
| Howard & Whelan, Boston, Mass., 3 creditors.....          | 98 07     |
| Newman, L. & Co., Boston, Mass., 21 creditors.....        | 2,008 52  |
| Parker Bros. Co., Boston, Mass., 9 creditors.....         | 1,962 27  |
| Ladd Co., H. W., Providence, R. I., 3 creditors.....      | 400 03    |
| H. C. Whittier & Son, Providence, R. I., 5 creditors..... | 532 84    |
| Booth, Mary V., New York City, 15 creditors.....          | 5,999 30  |
| Casperfeld & Co., New York City, 2 creditors.....         | 1,240 67  |
| Dilleber, L. F., New York City, 14 creditors.....         | 2,288 87  |
| Freudenberg, M., New York City, 39 creditors.....         | 14,007 92 |

|                                                                       |           |
|-----------------------------------------------------------------------|-----------|
| Hilton, Hughes & Co., New York City, 2 creditors.....                 | 123 91    |
| Myers, S. F. & Co., New York City, 62 creditors.....                  | 50,932 72 |
| Marcus & Co., New York City, 7 creditors.....                         | 328 03    |
| Newwitter & Rosenheim, New York City, 46 creditors.....               | 41,688 59 |
| Pollack, W. L. & Co., New York City, 1 creditor.....                  | 502 30    |
| Rosenbush, Quitman & Aronson, New York City, 6 creditors.....         | 629 47    |
| Schofield, George R., New York City, 6 creditors.....                 | 490 05    |
| Smith, H. M. & Co., New York City, 3 creditors.....                   | 2,548 35  |
| Stone, Elkan, New York City, 12 creditors.....                        | 484 15    |
| Sulzbacher, Jerome, New York City, 17 creditors.....                  | 2,832 78  |
| Weil, Leopold, & Co., New York City, 23 creditors.....                | 4,236 05  |
| Wilkins, James G., New York City, 40 creditors.....                   | 13,138 45 |
| Zadig, A. & Co., New York City, 6 creditors.....                      | 375 50    |
| Dreyfus, Ralph, Buffalo, N. Y., 9 creditors.....                      | 3,258 09  |
| Interstate Mfg. & Importing Co., Syracuse, N. Y., 3 creditors.....    | 569 58    |
| Lewis, A. & Co., Syracuse, N. Y., 19 creditors.....                   | 3,189 88  |
| Seymour, Jos. & Sons Co., Syracuse, N. Y., 2 creditors.....           | 135 11    |
| McKenney, S. A. & Co., Rochester, N. Y., 6 creditors.....             | 458 00    |
| Vosbury, E. D. & Co., Binghamton, N. Y., 8 creditors.....             | 977 20    |
| Murray, H. L. & Son, Philadelphia, Pa., 1 creditor.....               | 654 00    |
| Biggs, George W. & Co., Pittsburg, Pa., 4 creditors.....              | 918 00    |
| Bowman, Ezra F., Lancaster, Pa., 3 creditors.....                     | 129 57    |
| Burnett-Ansley Jewelry Co., Sherman, Texas, 9 creditors.....          | 2,990 08  |
| Rosenfield, J., Galveston, Texas, 1 creditor.....                     | 85 81     |
| Davidson, C. H., Washington, D. C., 4 creditors.....                  | 2,524 77  |
| Evreitt, Adelaide, Washington D. C., 3 creditors.....                 | 927 51    |
| Mertz, Edward P., Washington, D. C., 1 creditor.....                  | 354 91    |
| Lewis, Morris, New Orleans, La., 6 creditors.....                     | 542 92    |
| Kettman, Geo. H. & Co., Louisville, Ky., 11 creditors.....            | 1,988 67  |
| Stilson & Collins Jewelry Co., Atlanta, Ga., 11 creditors.....        | 2,282 10  |
| Barnes, H. B., Chicago, Ill., 25 creditors.....                       | 8,111 37  |
| Burrows & Co., Chicago, Ill., 3 creditors.....                        | 904 50    |
| Tilley, T. E. & Co., Chicago, Ill., 12 creditors.....                 | 730 65    |
| Tyler, John W., Chicago, Ill., 2 creditors.....                       | 284 31    |
| Brunner Bros., Cleveland, Ohio, 1 creditor.....                       | 3 66      |
| Rothman, E. M., Cleveland, O., 21 creditors.....                      | 1,785 49  |
| Welf, Henry, Cleveland, O., 7 creditors.....                          | 379 62    |
| Davidson, W. A., Cincinnati, O., 1 creditor.....                      | 491 97    |
| Fox, Gustave, & Co., Cincinnati, O., 2 creditors.....                 | 232 92    |
| Russell Bros., Cincinnati, O., 2 creditors.....                       | 169 59    |
| Burgheim, Henry D., Indianapolis, Ind., 2 creditors.....              | 232 76    |
| Eisele, W. J., Indianapolis, Ind., 1 creditor.....                    | 129 13    |
| Bochner Jewelry Co., St. Louis, Mo., 3 creditors.....                 | 363 45    |
| Providence Jewelry Co., St. Louis, Mo., 14 creditors.....             | 1,754 88  |
| Strauss Jewelry Co., M., St. Louis, Mo., 25 creditors.....            | 4,331 48  |
| Levin, Ben., Kansas City, Mo., 17 creditors.....                      | 4,249 23  |
| Oppenheimer H. & Co., Kansas City, Mo., 26 creditors.....             | 5,434 82  |
| Burnett Jewelry Co., L., St. Joseph, Mo., 12 creditors.....           | 1,328 14  |
| Elliott J. R., Minneapolis, Minn., 2 creditors.....                   | 240 57    |
| Reed & DeMars Jewelry Mfg. Co., Minneapolis, Minn., 29 creditors..... | 10,668 20 |
| Simon A. H., St. Paul, Minn., 15 creditors.....                       | 1,634 33  |
| Knox, John W., Denver, Col., 2 creditors.....                         | 595 83    |
| Greenzweig, George & Co., San Francisco, Cal., 31 creditors.....      | 10,153 51 |
| Empire Jewelry Co., Seattle, Wash., 6 creditors.....                  | 3,016 46  |

Composition settlement has been effected in the following cases:

|                                                     |             |
|-----------------------------------------------------|-------------|
| E. B. Floyd & Co., 20 per cent.....                 | \$ 7,743 34 |
| H. W. Ladd Co., 50 per cent.....                    | 400 03      |
| M. Freudenberg, 25 per cent.....                    | 14,007 92   |
| H. M. Smith & Co., 25 per cent.....                 | 2,548 35    |
| Jerome Sulzbacher, 10 per cent in part.....         | 2,832 78    |
| Inter State Mfg. and Imp. Co., 50 per cent.....     | 569 58      |
| E. D. Vosbury & Co., 33-1/3 per cent.....           | 977 20      |
| George W. Biggs & Co., 75 per cent.....             | 918 00      |
| E. F. Bowman & Co., 50 per cent.....                | 129 57      |
| C. H. Davidson 33 1/3 per cent.....                 | 2,524 77    |
| Adelaide Everett, 30 per cent in part.....          | 947 51      |
| George H. Kettmann & Co., 33 1/3 per cent.....      | 1,988 67    |
| Stilson & Collins Jewelry Co., 36 1/3 per cent..... | 2,282 10    |
| H. B. Barnes, 20 per cent.....                      | 8,111 37    |
| Bochner Jewelry Co., 27 per cent.....               | 363 45      |
| Reed & DeMars Jewelry Mfg. Co., 27 per cent.....    | 10,668 20   |
| A. H. Simon 50 per cent.....                        | 1,634 33    |
| George Greenzweig & Co., 25 per cent.....           | 10,153 51   |
| E. H. Baker, 10 per cent (in insolvency).....       | 389 07      |

Dividends and settlements in previously reported cases have been received as follows:

|                                          |  |
|------------------------------------------|--|
| Freudenheim & Abramson, 25 per cent..... |  |
| Manheimer & Bibas, 18 2/3 per cent.....  |  |
| S. R. Kamp & Co., 30 per cent.....       |  |

|                                             |  |
|---------------------------------------------|--|
| J. G. Rosengarten & Co., 0542 per cent..... |  |
| O. W. Wallis & Co., 15 per cent.....        |  |
| J. R. Gleason, 25 per cent.....             |  |
| G. Heitkemper, 21 per cent.....             |  |
| W. F. & W. M. Wurzburg, 25 per cent.....    |  |
| Harry Leon, 15 per cent.....                |  |

Composition statements are pending in the following:

|                                        |  |
|----------------------------------------|--|
| H. C. Whittier & Son, 25 per cent..... |  |
| L. Newman & Co., 20 per cent.....      |  |
| M. V. Booth, 20 per cent.....          |  |
| E. P. Mertz, 25 per cent.....          |  |

The E. A. Whitney Co., Boston, Mass., are in liquidation by vote of the company. They are offering 20 per cent cash and 80 per cent in merchandise.

Casperfeld & Co. have arranged with creditors to settle in full; accounts of \$200 and under to be paid in cash, those of greater amount in three notes, 30 per cent, payable January 15, 1897, 20 per cent, July 15, 1897; 50 per cent, January 15, 1898.

Of the remaining cases reported, Howard & Whelan, the junior member of the firm died, and an assignment followed.

Parker Bros. Co., assigned to William H. Coolidge. Liabilities about \$95,000. Assets (nom.) about \$50,000.

L. F. Dilleber gave bill of sale to Mrs. D. P. Dilleber, consideration being \$2,800.

Hilton, Hughes & Co., assigned to George M. Wright. Liabilities \$1,891,576.18. Assets (nom.), \$1,600,242.47.

S. F. Myers & Co., application for a receiver was made by S. F. Myers, and L. Clark, Jr., was appointed temporary receiver. An attachment was made in behalf of the New York Life Insurance and Trust Co. for \$70,409. The hour of the order appointing the receiver, and that of service by the sheriff in the interest of attaching creditors, was so nearly simultaneous that resort was had to the courts to determine the true status. A decision was given sustaining the receiver in his position. Later, application was made by the Insurance and Trust Co. for leave to file an indemnity bond with the sheriff. On the 15th inst, an order was granted dissolving the firm, and Mr. Clark was made permanent receiver. On the 18th inst. the motion of the New York Life Insurance and Trust Co. was denied. So far as are obtainable the total liabilities are about \$800,000, of which \$300,000 was contingent. Assets (nom.), \$500,000. A committee of creditors has held several meetings, which thus far have been barren of results.

Marcus & Co. assigned to Eugene Cohen, giving preference for \$500. Assets were estimated at \$2,500. Liabilities, direct, \$500. It was stated all creditors would be paid in full; as yet this has not been done.

Newwitter & Rosenheim, a motion for a receiver was filed by Morris J. Newwitter, who stated that the firm should be dissolved, but we cannot agree as to the manner of liquidation, nor can we agree upon the manner of disposing of said assets, and there are a large number of debts which the firm will be unable to pay.

The motion was granted and Philip Rosenheim appointed receiver.

The condition of the firm January 1, 1896, was as follows:

|                   |             |                            |
|-------------------|-------------|----------------------------|
|                   | Assets.     | Liabilities.               |
| Mdse. (net cost), | \$12,136 50 | Bills payable, \$25,372 10 |
| Accounts,         | 21,066 53   | Open accounts, 51,311 67   |
| Fixtures,         | 1,554 63    |                            |
| Cash,             | 3,669 02    |                            |
|                   | \$38,397 00 | \$76,683 77                |

Upon the appointment of the receiver the showing was:

|                             |                     |              |
|-----------------------------|---------------------|--------------|
|                             | Assets (appraised). | Liabilities. |
| Stock and fixtures,         | \$ 5,011 36         | \$82,822 47  |
| Book accounts (face value), | 19,222 72           |              |
|                             | \$24,234 08         |              |

Of the liabilities, \$13,513.47 was for borrowed money and salaries which amount was secured by the transfer of \$17,757.23 book accounts, leaving unsecured indebtedness of \$9,309, of which \$66,309 was for merchandise. At receiver's sale the stock and fixtures on hand brought \$2,873.18. An offer of 20 per cent, in composition settlement was made and declined by creditors, and subsequently withdrawn; the receiver as yet, we are informed, has made no report or accounting.

W. L. Pollack & Co., was found by the committee who investigated their affairs to have apparently been insolvent for some time. The composition offer of 25 per cent, made in their behalf, was refused.

Rosenbush, Quitman & Aronson, closed by the sheriff on a contested judgment of \$170.

George R. Schofield informed his creditors of his inability to continue in business, and had nothing to satisfy their claims.

Elkan Stone gave bill of sale to Herman Sherink to secure a claim of \$1,500. Liabilities are stated at \$2,500.

Leopold Weil & Co gave bill of sale to Joseph Franke's Sons, and later judgments were entered by various parties aggregating about \$16,000. Liabilities estimated at about \$125,000. Value of assets not given. On January 1, 1896, it is said the assets showed \$354,000, and liabilities about \$130,000. It had been stated a proposition of settlement would be made, but as yet none has been.

James G. Wilkins, closed by sheriff on judgment amounting to \$2,567 50, and at sale to satisfy the execution the property brought \$2,618. It is stated to be the intention of Mr. Wilkins to meet his creditors soon for the purpose of submitting an offer in composition settlement.

A. Zadig & Co., closed by the sheriff on executions for about \$1 500. In several instances of recent shipment, replevin proceedings were entered.

Ralph Dreyfus, confessed judgment on two notes. One for \$4,045, in favor of the Metropolitan Bank, the other for \$3,428, in favor of Henry Weill; and the Sheriff took possession. Liabilities are stated at \$15,000. Assets (nom.) about \$10,000. Stock and fixtures at Sheriff's sale brought \$1,500. The book accounts, we are informed, were transferred to the bank, Henry Weill and Shire & Jelinek.

A. Lewis & Co., closed by sheriff on two executions in favor of Third National Bank and Max Rubinstein, for \$3,216.38 and \$4,633.15 respectively.

Joseph Seymour, Sons & Co. gave bill of sale to two banks, but upon application of a majority of the directors of the company the court appointed E. H. Burdick receiver. Assets are stated at \$16,000, with liabilities of about \$65,000.

S. A. McKenney & Co. gave bill of sale to Charles W. Bourne for \$4,596.50. A mortgage to the Alliance Bank for \$4,000, and in addition confessed judgment to the Alliance Bank for \$2,517.13, to Henry B. McKenney, his son, \$627.26, and a deed for certain real estate to his wife. The stock was levied upon under the executions and sold for about \$2,600.

H. L. Murray & Son, closed by sheriff on executions for about \$8,000. The sale of stock did not realize sufficient to satisfy the levy.

J. Rosenfield & Co. assigned to M. Lasker; the stock and fixtures were sold for \$16,000. The liabilities are \$126,293.72, of which \$103,293.72 is insured. Assets (nom.) \$168,431.02.

Burnett-Ansley Jewelry Co. was sued, and on application for a receiver the Court appointed John Summerfield, with bond of \$1,000.

Morris Lewis, applied for a "respite" of ten, seventeen and twenty-four months in which to pay his debts, stated as \$1,900, which was not granted; he then made a surrender of his property for benefit of his creditors.

Burrows & Co. confessed judgment on two executions, aggregating \$700. At the sheriff's sale the property did not bring sufficient to satisfy the executions.

T. E. Tilley & Co. were sold out under a chattel mortgage; the sale realized about \$200.

John W. Tyler, closed by sheriff on confessed judgments aggregating \$10,000. The stock was sold for considerably less than the judgments. An effort to obtain help and settle with his creditors was futile, and he could do nothing for general creditors.

Brunner Bros., assigned to E. J. Pinney. Assets (nom.), stated at \$40,000, with liabilities of \$30,000. Prior to the assignment they gave a chattel mortgage to their sister, Sophia Brunner, covering their stock of jewelry, etc., for \$8,261, the consideration for this preference being for service covering a period of years. The assignee has secured an order to sell the goods at retail during the holiday season.

E. M. Rothman, assigned to Emil Joseph. Assets stated at \$10,000; liabilities about \$16,000. Before assigning he gave two chattel mortgages, one to Eva Rothman for \$750, the other to L. M. Rothman, for \$3,500. The appraisal filed showed assets of \$5,933.86, and the sale realized \$2,900. We were successful in several instances in reviving proceedings, and there is reason to believe that the contest relative to the mortgages will result favorably to creditors.

Henry Weill gave chattel mortgages aggregating \$6,308, and immediately thereafter assigned for benefit of his creditors. Assets (nom.), \$1,400; liabilities about the same. M. P. Mooney is assignee. The property was subsequently sold, and did not realize sufficient to satisfy the mortgages.

W. A. Davidson, assigned to E. B. Ratcliffe, who was permitted by order of Court to continue the business for the present.

G. Fox & Co., assigned to G. May. Assets stated at \$25,000; liabilities, \$35,000. Five chattel mortgages were filed prior to assignment, aggregating \$9,227. The stock and fixtures were sold for \$7,900.

Russell Bros., application for receiver was granted and F. J. Andrews appointed. Assets stated at \$50,000; liabilities somewhat in excess of that amount. Preferences amounting to \$48,000 were filed prior to appointment of receiver.

Henry D. Burghelm gave chattel mortgages amounting to \$4,300. Assets (no. n.), \$6,300; liabilities, \$5,300. An offer of 33 1/3 per cent. in composition settlement was made but not carried out.

W. J. Eisele fixed two chattel mortgages amounting to \$8,765, and the following day assigned to W. H. Craft, who subsequently sold the property for \$8,500.

Providence Jewelry Co., incorporated under laws of Illinois, assigned to F. W. Blelock, preferring local creditors to the amount of \$2,700. It is stated that creditors will realize nearly the full amount of their claims. Nov. 1, 1896, the company reported assets (nom.) \$29,755, with liabilities of \$10,217.

M. Strauss Jewelry Co. gave bill of sale to B. Silverberg for \$2,100. Mr. Strauss states it to be his intention to pay all his debts in full if given time to do so.

Ben. Levin gave two chattel mortgages. One for \$500, on fixtures only, the other for \$5,600 to E. Bateman, as trustee for creditors.

Herman Oppenheimer & Co., closed on two chattel mortgages, amounting to about \$20,000. The next day gave a deed of trust to E. A. Krauthoff, to secure merchandise creditors for amounts aggregating \$24,233. The statement of the firm after inventory of February 1, 1896, showed assets of \$83,202.32, with liabilities of \$47,463.

It is not believed the property will satisfy the mortgages, or even one of them, that of the Citizens National Bank, which is \$15,000.

L. Burnett Jewelry Co., executed deed of trust to S. H. Smith for benefit of creditors, the enumeration embracing ten classes, merchandise creditors principally being in the tenth class. Concerted action on the part

of creditors is being had for the appointment of a receiver.

J. R. Elliott, assigned to A. C. Cobb. The schedules when filed showed liabilities of \$44,673. Assets (nom.) \$82,051.

J. W. Knox, closed on chattel mortgages amounting to \$30,400. Attachment proceedings were had, and proceedings instituted to set aside transfers of property made prior to the giving of the mortgages. These proceedings have just terminated in a case regarded as a test case to the effect that the deeds were given with intent to defraud creditors.

Empire Jewelry Co., applied for a receiver, and the court appointed M. D. Barnes. Many complications have developed since, and quite a contest is being made of the affairs of the company.

| COLLECTIONS.                   |             |
|--------------------------------|-------------|
| Claims received.....           | 427         |
| " collected.....               | 294         |
| " withdrawn.....               | 19          |
| " uncollectible, returned..... | 33          |
| " reduced to judgment.....     | 1           |
| " pending.....                 | 80          |
|                                | 427         |
| Representing.....              | \$46,989.44 |
| 294 collected.....             | \$31,225.77 |
| 19 withdrawn.....              | 1,768.75    |
| 33 uncollectible.....          | 1,452.51    |
| 1 in judgment.....             | 897.23      |
| 80 pending.....                | 11,635.28   |
|                                | \$46,989.44 |

Of the amount collected \$15,589.32 was without expense to members.

#### REPORTS.

There were 509 regular numbered and 393 incidental reports issued, and 2,278 inquiries answered during the year.

| MEMBERSHIP.                        |     |
|------------------------------------|-----|
| Number of members last report..... | 104 |
| Admitted.....                      | 2   |
|                                    | 106 |
| From which deduct, resigned.....   | 7   |
| Out of business.....               | 3   |
|                                    | 10  |
| Present membership.....            | 96  |

The year just closing has been one of the most trying, in very many respects, that is within the experience of the oldest of those engaged in the manufacture of jewelry. Not only has the depression been of longer continuance, thus reducing largely the output of goods, but the corresponding relation has accompanied it, of the inability of the purchaser to promptly meet his obligation for even the limited amount bought.

Review the past decade, and the year finds scarcely a parallel with conditions such as have existed during the past twelve months. Notwithstanding the large number of failures, in which all have been interested to a greater or less degree, the very few cases of manufacturers who have succumbed to the stringency of the times is an evidence of that conservatism in business methods which denotes stability, and is indicative of ultimate success.

Certainly not for the past thirty-five years has the nation been called to meet such a crisis as has developed during the year; and yet with that complacency with which, as a people, we are wont to look upon and review the result attained, strife and discord cease, and attention is once more turned into channels of improvement of trade interests.

Through all the varied conditions incident to our business relations, there should be garnered and stored rich experiences, enabling one and all to strengthen and build up their several methods, until they shall have at least attained toward perfection.

Appearances seem strongly to indicate that not for years has the time been so favorable to the establishment of sound business methods, and a successful application of the same, than the present; when practically the entire business world is abolishing old ways and customs, and from the very force of circumstances adopting more modern up-to-date ones.

Take for example the limit of time on which goods are sold, say four or six months as in many, if not the majority, of instances is granted. Of a necessity from such a procedure, bill after bill is the consequence, rapidly accumulating in number and amount; no payments are made, no steps can ordinarily be taken to collect, as the account is not due, and no right for demand exists.

Grant, if you please, the argument that the various cash discounts are offered and available to the buyer and are his option; does not the fact that the length of time extended him militate against this to the degree that he becomes indifferent to the offer, and knowing the day of settlement is far distant, consoles himself with the delusion which is a forerunner to possible disaster, perhaps ruin.

Success is plainly apparent where individuals and firms are "with the advance" rather than with the followers. To those who have long since established a name and rank among men, as well as to the youngest firm just starting, is this applicable in its fullest sense. It is a wonderful age in which we are living actors, and he who lives his part well, even in a business sense and point of view, will not only win the commendations of his fellow-men, but success will surely crown his efforts. Respectfully submitted,

MARCUS W. MORTON, Secretary.

Charles Heaton, a retired jeweler, aged 55 years, died of paralysis, brought on by excitement during a fire recently in Potsdam, N. Y.

## Providence Manufacturers Interested in Recent Failures.

PROVIDENCE, R. I., Jan. 1.—Three embarrassments have been reported the past few days in which the manufacturers in this section are interested: Duhme Co., Cincinnati, Weinmann Bros. & Co., Philadelphia, and George H. Richards, Jr., & Co., Boston.

The application for a receiver for the Duhme Co. was more or less of a surprise to the trade hereabouts. It was an old house and had survived the financial storms for nearly two decades. They are in the retail line, and have a large number of creditors in this city and the east, the Gorham Mfg. Co. being largely interested. This firm was started way back in the '60s, and was known as the "Tiffany" of Cincinnati. They prospered for many years. The head of the house has passed away, and it is confidently asserted that dissensions in the family were the prime cause of the trouble. In other words, the receivership is sought for the purpose of closing up the estate. It is thought that the creditors will suffer but little. For years they did a jobbing trade, but for the last three years did a retail trade only.

Weinmann Bros. & Co. have confessed judgment for \$17,386.99, among the creditors who are on the judgment list being S. & B. Lederer, of this city, for \$660. A conservative estimate places some \$10,000 to \$12,000 indebtedness in this city and the jewelry section of the east. This crash was entirely unexpected, as they paid bills held in this vicinity the past week. The firm succeeded David Wolf & Co. in January, 1887. The two partners were old traveling men, familiar with the jewelry houses throughout the country. They were reported to have a fair trade in their wholesale department, but their retail stores had not been so successful.

George H. Richards, Jr., & Co. also bought a limited quantity of goods in this market. The firm was started by the father and the failure is announced to be due to the hard times.

Frank P. Woomer, the first representative of the Mauser Mfg. Co. and their predecessors, Frank Mauser & Co., with whom he has been connected six years, is now associated with Lebkuecher & Co., silversmiths, 28 Prospect St., Newark, N. J. The factory is under the immediate supervision of C. C. Wientge, a member of the firm and former superintendent of the Howard Sterling Co. This firm's line consists of hollow wares, novelties, manicure and toilet articles, mounted cut glass, etc., and will be constantly increased with desirable goods. Lebkuecher & Co. say they will not sell their goods to department stores. Patronage will be solicited from the jewelers and silversmiths exclusively. Their goods are nicely constructed and elegantly finished, while popular prices prevail.

J. M. Lucey, Troy, N. Y., has given a bill of sale to his wife for \$975.

The Birmingham Loan Co., Birmingham, Ala., have assigned to I. Phillips.

**News Gleanings.**

Isaac Prayer & Sons, Parkesburgh, W. Va., have assigned.

J. P. Murphy has opened a jewelry store in Whitefield, N. H.

C. Beringer, Ogden, Utah, has been sued for the sum of \$240.

The St. Louis Optical Co., St. Louis, Mo., have given a deed of trust for \$23,000.

Robert Sexauer has given a bill of sale on his jewelry business in Newell, Ia., for \$400.

G. W. Kates has been in the east buying jewelry and drugs for his store in Florence, Kansas.

An attachment suit has been brought against D. T. Prichard, Medford, Ore., for \$150.

E. N. Soule & Co., Berlin, N. H., closed business there on Jan. 1 and moved to Portland, Me.

Humphrey & Page have succeeded to the jewelry business of B. F. Humphrey, Bonaparte, Ia.

Benedict & Wardell, Maxwell, Ia., have dissolved, and C. H. Wardell will continue the business.

The stock of jewelry of N. B. Hale, San Bernardino, Cal., has been sold at commissioner's sale.

E. M. Campbell & Co., Shelbyville, Ill., have assigned. They have eastern liabilities amounting to \$2,000.

Mrs. M. F. Work has purchased the jewelry business formerly owned by Fred. N. Rix & Co., Hot Springs, Ark.

Samuel Roberts jewelry store, Milton, W. Va., was robbed of \$60 in money and \$400 worth of goods last week.

F. A. Beeler has purchased the interest of his partner in the jewelry business of Rowe & Beeler, Pleasant Hill, Mo.

The marriage of William Vonder Linden, jeweler, Rhinebeck, N. Y., to Miss Lena Hitchcock, took place on Christmas day.

A. J. Sugar, who formerly conducted a jewelry store in Bel Air, Md., was last week appointed a bailiff of the Baltimore city tax collector.

The jewelry establishment of J. G. Watts, Osceola, Ia., was badly damaged by the fire which recently swept part of the business district.

W. J. Lawton, a jeweler, living at 425 W. Bridge St., Grand Rapids, Mich., was taken to Eaton Rapids last week to answer a charge of assaulting a young lady of that place.

Executions were issued Dec. 28 against William H. Wright, jeweler, Lackawanna Ave., Scranton, Pa., in favor of John O. Scoville, \$1,000; N. B. Levy & Bro., \$200; N. B. Levy & Bro., \$391.20; Roscoe Dale, \$445.08; C. S. Jennings, \$113.21.

A few days ago a fire occurred in the Furman building, State and Gerry Sts., Schenectady, N. Y. Among the occupants on the ground floor are Rubenstein Bros., who escaped with but very slight damage.

The Philadelphia Watch Case Beneficial Association, of Riverside, N. J., have filed articles of incorporation in the county clerk's office. The incorporators are: President,

Harry R. Gaul; secretary, James Neilson; treasurer, Theodore Zurbrugg.

A. M. Greer has taken possession of the Weber Building, Iowa City, Ia., and has opened a stock of jewelry, silverware, etc. Mr. Greer is close to the scene of his former business activity, and is nearer to the center of town than he has been the past couple of years.

In October, 1894, the Bowers' jewelry store, Bristow, Ia., was robbed of \$750 worth of jewelry and valuable papers taken from the safe, which was cracked. Last week the safe-drawer with the papers intact was discovered under a corn-crib near the depot.

James J. Ernesse, jeweler, 124 State St., Rochester, N. Y., on Dec. 30 gave a chattel mortgage covering all his stock, book accounts and fixtures to Frederick W. Morris and E. Van Bergh, of the Van Bergh Silver Plate Co. The mortgage is given to secure the Van Bergh for goods sold the jeweler on account. The amount named is \$7,100.

M. M. McMillen, proprietor of the jewelry stores in the Kirkwood House and in the Harris-Emercy department store, Des Moines, Ia., has given chattel mortgages amounting to \$5,770. The first one was filed at 9:40 a. m. for \$1,250, in favor of C. W. Johnston. One minute later another was filed for \$1,500 to Mary C. Whaley, and at 9:42 a third one was filed for \$3,000, in favor of W. E. McMillen. The mortgages cover the entire stock of jewelry and fixtures in both stores.

The fire in the show window at M. Blumberg's store recently was much more serious

than supposed at first. There was about \$2,000 worth of jewelry in the window which caught fire from the electric motor. As the window was lined with cotton the flames spread instantly and though a large quantity of goods was taken out what remained after it was too hot was badly damaged. There was no insurance on the stock, according to the statement of Mr. Blumberg. The net loss will be over \$400.

John Rourke and Michael J. Dailey are held in \$1,000 in Worcester, Mass., for appearance before the grand jury in January, because of suspected connection with one of the most daring burglaries attempted in that city for many years. About 11:15 o'clock on the night of Dec. 21, three men went to the jewelry store of James M. Odie, 200 Front St., and pried open the front door by means of a large chisel. The men worked rapidly and were soon in the store filling their pockets with watches, chains and other jewelry.

A painful if not serious accident happened to D. F. Fero, jeweler, Corning, N. Y., on the evening of Dec. 28. A customer brought in a gun which he said held fire. So the two went out. A shell was placed on the barrel and the purchaser tried it first. It would not discharge and then Mr. Fero tried it. The charge was a heavy one and the gun rather light. The charge went off, but the recoil was so heavy that the lock for throwing out the shell was displaced, and driven into Mr. Fero's hand between the thumb and forefinger for nearly an inch.

**A HAPPY NEW YEAR.**

**A HAPPY NEW YEAR.**

**Any Way  
You Put  
it The**



**is the  
Best Offset  
Guard Out.**

**DON'T FORGET TO SEND A TRIAL ORDER TO  
E. Kirstein's Sons Co., Rochester, N. Y.**

**A HAPPY NEW YEAR.**

**A HAPPY NEW YEAR.**

## Connecticut.

### TRADE CONDITIONS.

The New Haven jewelers report on the whole a more profitable trade for the holiday season just past than in the previous year. Among other features there has been a larger call for the more expensive articles than for several years past.

R. Wallace & Sons Mfg Co. resumed work at their factory Jan. 4.

The New Haven Clock Co. are closed for two weeks for inventory, to reopen Jan 11.

# Sterling Building,

14 E. 17th St.,  
Near Union Square.



Fire Proof. Steam Heat, Electric Power, Light and Elevator Service. Specially adapted for Silversmiths and Jewelers. Drop Hammer Space. Ready May 1st, 1897.

For further particulars apply to

**DEITSCH BROS.,**  
7 E. 17th St., N. Y.

The remainder of the stock of jewelry in Louis Hahn's store, New London, is being closed out.

Commencing with the first of the year Chas. Rider, of the late jewelry firm of Rider, Bryant & Co., of Danbury, will engage in the dairy business.

D. H. Blinn & Co., jewelers, Hartford, announce an auction sale of their stock which began Saturday, Jan. 2, and is to continue daily until all their stock is sold.

At the quarterly conference of the Methodist Church, New Haven district, just held, Gilbert Rogers, the silver plate goods manufacturer, was elected district steward, W. F. Rogers, steward, and C. B. Rogers and W. F. Rockwell were elected trustees.

The Williams Brothers Mfg. Co., Glastonbury, have closed the factory for about two weeks to have an inventory of the stock, including their silver goods factory, and make some repairs. The J. B. Williams Co. will soon commence the erection of a new factory building to be three or four stories high, 40x182 feet.

Among the persons and corporations in Hartford paying taxes on \$15,000 or over, as shown by the list published Jan. 1, 1897, are the following, with the amounts on which they are taxed: Lucius A. Barbour and wife, \$70,957; The Barbour Silver Co., \$29,000; David Mayer, jeweler, \$22,750; estate of Hannah Knock, \$25,500; Rogers Cutlery Co., \$18,000; William Rogers Mfg. Co., \$18,000; Wm. H. Watrous, \$23,200.

## Canada and the Provinces.

Henry Sanders, optician, Montreal, is dead.

D. C. Watson, Sherbrooke, Que., is offering to compromise at 25c. on the dollar.

Chas. Loup, Lunenburg, N. S., has given a bill of sale on his effects for \$700.

F. C. Parker, jeweler, etc., Fredericton, N. B., is about commencing business.

Sarah J. Adams, fancy goods, Almonte, Ont., has assigned to Margaret J. Kirkland.

A meeting of the creditors of Porter, Teskey & Co., Montreal, took place on the 3d inst.

John I. Vongunton, Tilbury, Ont., has given a chattel mortgage to P. Garroch; amount, \$415.

The executor of Richard Keeler, Teeswater, Ont., has given a chattel mortgage to A. B. Reed; amount, \$306.

W. H. and Hannah Asselstine, jeweler and married woman, Carleton Place, Ont., have given a chattel mortgage to G. W. Asselstine; amount, \$100.

Among recent provincial buyers in Toronto were: W. B. Webb, Allandale; N. F. Willmott, London; R. J. Orr, Belleville; J. Wilson, Georgetown, and John McFee, Belleville.

The store of Decary & Son, jewelers, 1927 Notre Dame St., Montreal, was broken into on Christmas night and about \$200 worth of jewelry, spectacles, eye-glasses, &c., stolen. The thieves have not been captured.

F. F. and B. B. Kelly, fancy goods, Montreal, have dissolved. A new partnership has

been registered consisting of Frederick F. Kelly, Charles B. Kelly, and William M. Kelly; style of firm to remain the same.

At the annual meeting of the Commercial Travelers' Association of Canada, held in Toronto on Dec. 30, M. C. Ellis, of P. W. Ellis & Co., Toronto, was elected second vice-president, receiving 1,090 votes, while his opponent, J. H. Devaney, got 621.

The employes of Harris H. Fudger, fancy goods, and the Goldsmiths' Stock Co., silverware and jewelry, Toronto, held their third annual dinner at the Board of Trade café on Tuesday evening. C. D. Maughan, of the latter firm, occupied the chair and a very enjoyable evening was spent.

When the Tariff Commission resumed its sittings in Montreal, Dec 30, R. H. Holland, F. Nelson and Jonathan Hodgson appeared before it and asked for a reduction of duty upon fancy goods, jewel cases, etc. The deputation considered that the duties should be reduced to 25 per cent. so as to give the importers a chance.

"The best holiday season we ever had," is the general verdict of the Toronto retail trade regarding the Christmas and New Year's business. Though the rush commenced unusually early trade continued very brisk all thorough the holiday week. The exceptional mildness of the weather gave the jewelers a larger share of the trade than usual.

## Springfield, Mass.

W. L. Quinnell has given up his Main St. store, which he has occupied for years, and has taken quarters on Worthington St.

The case of Joseph Griggs, who was indicted for the larceny of about \$250 worth of jewelry from F. A. Hubbard's store, has been disposed of. Griggs was released on probation at the suggestion of Mr. Hubbard.

One of the State St. blocks of jeweler D. F. Leary was considerably damaged by fire one night last week, but Mr. Leary carries sufficient insurance to cover. The loss on the building will be in the neighborhood of \$1,000.

C. W. Skiff, who conducted a jewelry store in Westfield, and whose retirement some months ago was noted in THE CIRCULAR, has been visiting his aged father and mother in Athens, Ga. The elder Skiff was once a resident of Northampton, but about 10 or 12 years ago he moved to Athens, where he has since conducted a jewelry store. It is not improbable that he will close out his business in that city and return north, as his health is not good, owing to his age.

## Failure of the Old House of Barrett & Sherwood.

SAN FRANCISCO, Cal., Jan. 2.—Barrett & Sherwood, among the oldest firms in the city and at one time perhaps the largest retail jewelry firm in California, have failed. It was started about 40 years ago by Robert Sherwood and J. S. Barrett, both of whom became rich. Sherwood's nephew, W. J. Sherwood, has conducted the business. Liabilities will not exceed \$1,000, most of which is due to eastern firms.

# HAND MADE

**SOLID 14K. GOLD WATCH CASES.**

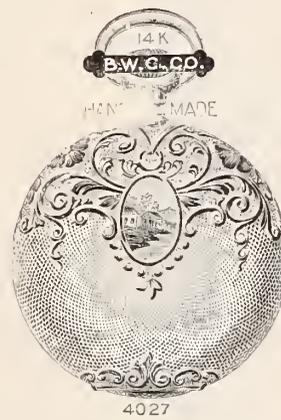


These cases are fitted with light steel springs (Swiss head) and gold dustbands and are stamped in the cap with a star ★ and in the back with the trade-mark:

→14K←



They are adapted for the "Finest Trade," being perfect in style and finish. They will recommend themselves to all first-class jewelers.



MADE BY THE

## BROOKLYN WATCH CASE CO.,

JOSEPH FAHYS & CO., GEN'L AGENTS,

FAHYS BUILDING,

NEW YORK.

## Providence, R. I.

*All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention*

George W. Dover was the happy recipient of a Christmas present from his wife in the shape of a bouncing 10 pound boy.

William T. Lewis, who has been in the electro-plating business at 165 Eddy St., for a great many years, is offering all the machinery, tools, fixtures and furniture for sale.

The co-partnership heretofore existing between Timothy D. Pratt and William E. Burrows under the firm name of Pratt & Co., 127 Summer St., has been dissolved by mutual consent.

Dutee Wilcox and Walter S. Hough are among the incorporators of the National Fibre Ware Co. organized in this city. Monday. The capital stock, all common, is \$100,000, divided into shares of \$100 each.

Among the buyers in this city recently were: D. Prentke, Prentke Bros., Cleveland, O.; A. E. Ziehme, Chicago; M. Webber, New York; J. Mitchell, Kingston, Can.; J. A. Flomerfelt, New York; M. Pfaelzer, Philadelphia; J. Stern, New York; J. A. Schwarz, Philadelphia; Mr. Oppenheimer, Baltimore.

M. Smith, watchmaker with S. Eastman, Dorrance St., commenced last week upon the examination and repair of the watches of the conductors and engineers of the Boston, Worcester, Taunton and Stonington divisions of the New York, New Haven & Hartford Railroad. Last July he handled more than 150 of these watches, and he will have more than that number on this occasion.

A non-suit was entered in the Common Pleas Court, Saturday, in the case of Alfred Whitehead against Edward N. Cook and decision given for the defendant for costs. Whitehead claimed that acids leaked from Cook's refinery premises into those occupied by him in the jewelry business and caused a great amount of damage. In the Sixth District Court, Whitehead was awarded compensation of \$20 and costs, Cook appealing to the upper tribunal.

## The Attleboros.

### TRADE CONDITIONS.

This is an off season, but there are many signs of early business. Some of the salesmen have gone off and others will shortly follow. Those firms who have not orders to fill are busy with their samples, so that while there is not the volume of business there was a little while ago, the shops are busy for the time of year.

There is an endeavor all round to produce attractive goods, which shall facilitate quick sales. With the tariff adjusted satisfactorily there is every reason to expect an early and good trade.

The plant of J. G. Cheever & Co. is for sale.

H. H. Curtis is reported quite sick with pneumonia.

The advertisements for help indicate that business is expected.

S. O. Bigney has just been chosen a trustee of Orient Lodge, I. O. O. F.

The engagement is announced of W. H. Blake, with J. E. Blake, and Miss Florence Sweet.

The Bates factories were shut down for a few days the past week on account of repairs on the shafting.

J. M. Bates has given the use of the factory, lately vacated by the Mossberg Mfg. Co., to the Odd Fellows for their fair.

Nearly every manufacturing jeweler in the Attleboros, it is reported, is caught for a larger or smaller sum by the failure of Weinmann Bros. & Co., Philadelphia, Pa.

The following buyers have been in town: J. A. Schwartz, Philadelphia, Pa.; J. H. Stern, New York; Prentke Bros., Cleveland, O.; Mr. Webber, of Pischel & Webber.

C. H. Williams, of the Mossberg Wrench Co., lately returned from an extended trip, has a glowing report of future business, and has orders enough to keep him busy well into the Summer.

E. B. Bullock, of the W. H. Wilmarth Co., and A. R. Crosby, of Smith & Crosby, with others, are very much interested in pushing the American gas machine, for which they claim great things for house or shop use.

## Boston.

E. M. Poulin, jewelry auctioneer, is conducting a sale in the Carter Building.

In the insolvency court last Friday the second meeting was held in the case of the Eastman Clock Co. and April 9 was assigned as the date for the third meeting.

James S. Blake, of Kettell & Blake, is one of the popular Masons of the Hub, and at the last meeting of Aleppo Temple Mystic Shriner, he was made Oriental Guide by his associates.

The Globe Optical Co. closed Saturday on account of stock-taking and some of the jewelry jobbers have begun their annual inventory of stock, but without barring the doors.

A. B. Sly, watchmaker to the trade and official inspector of watches and clocks on the New England railroad, who occupied a portion of Floyd, Rounds & Co.'s quarters, Summer St., has accompanied the firm to the new location at 417 Washington St.

G. T. Howard, who has been ill ever since the death of his partner, is reported somewhat more comfortable, although still confined to his home. His son, H. P. Howard, is still in charge of the business of Howard & Whelan.

George F. Blake, well known as a watchmaker, died suddenly last Thursday morning of apoplexy, at his place of business, 15 Cornhill. Mr. Blake resided in Winthrop. He was 60 years of age and had been in the watchmaking business a number of years, formerly on Court St. and of late on Cornhill. The funeral took place Sunday afternoon, services being held at the residence near Winthrop Beach.

President Samuel Little, of Boston's big railway corporation, who distinguished himself by his cool and dignified manner of handling the affairs of the West End, as the company is named, during the Christmas week strike of the employes of the road, is known to the watch, clock and jewelry trade as the president also of the E. Howard Watch & Clock Co., which he manages with the same regard for important details that he has shown since accepting the presidency of the largest street railway corporation in the world.

A meeting of the directors of the Waltham Clock Co., Waltham, was held Thursday to consider the question of dissolving the corporation and going out of business. The company have been doing a losing business for a long time, and the directors are unwilling to take upon themselves any further obligations. John Stark, a stockholder and director in several business enterprises, and himself an inventor of considerable note, is desirous of purchasing the appliances of the company. He will run it as a private enterprise. The meeting adjourned without acting, pending the solution of certain legal points by its attorney.

## Mystery of the Disappearance of \$2,000 Worth of Diamonds.

AKRON, O., Dec. 31.—B. Wingerter, jeweler, 135 S. Howard St., reported at police headquarters on the night of Dec. 24 that diamonds worth \$5,000 had been stolen from his show window. The diamonds were in charge of W. S. Bickart, the agent of a New York house, and had been brought and placed on sale by him. The theft is supposed to have taken place about 5 o'clock. Wingerter had stepped out for a few minutes, leaving his daughter, with Bickart and Chas. Kenyon, in charge. There were no customers in the store at the time. When he returned Bickart reported the loss. The diamonds were all right 30 minutes before. Very few customers had called in that time, and no one had been noticed about the show window. Bickart said the stolen diamonds consisted of five pairs of earrings, seven studs and three unset stones.

The list of missing jewels furnished to the police department corresponds exactly to the list first given out by W. S. Bickart. There are missing five pairs of earrings, seven studs and three loose stones. The value was first put at \$5,000, but these figures were cut down to \$2,000. Whatever may be the opinion of different people about the affair, the one fact remains that stones worth \$2,000 have disappeared. The robbery seems to present all the elements of a first class mystery, although the Akron police have refused to recognize it as such.

Winner & Hecht, jewelers, Palestine, Tex., filed a deed of trust Dec. 28, naming Charles Jacobs trustee, to secure creditors. Assets, \$2,100; liabilities, \$2,000.

William E. Starkey, at one time engaged in the jewelry business in Sharon, Pa., died last Thursday at his home in Milwaukee from cancer of the throat. Deceased was aged 48 years.

**Trade Gossip.**

S. & A. Borgzinner, 82 and 84 Nassau St., New York, have just received a new consignment of their "Morocaine" and velvet boxes and are, therefore, in a position to fill those orders which in the rush before the holidays had to be neglected.

Louis Wolfsheim, 44 Maiden Lane, New York, has obtained a patent on his new double-pointed display tray, and through his attorney, E. L. Kalish, is warning manufacturers of similar trays that he intends to prosecute all infringements of his patent.

Chas. Rose, 202 Broadway, New York, the successful miniature artist, announces that he has increased his facilities for the reproduction of photographs upon watch cases, dials, ivory, porcelain, etc. Ivory miniatures also will henceforth be one of his specialties.

E. L. Spencer & Co., 62 Page St., Providence, R. I., have prepared for the Spring season five lines of 10k. gold goods, comprising rings, drops, studs, scarfpins and brooches. Considering this firm's reputation for placing upon the market none but attractive goods, it may safely be assumed that the new lines will justify the most sanguine ex-

pectations. In rolled plated goods the concern will show drops, studs and scarfpins, mounted with the famous "Jagersfontein Brilliant."

An attractive monthly calendar has been sent to the trade with the compliments of Stern Bros. & Co., cutters of diamonds, 68 Nassau St., New York. The calendar is mounted on a large and finely colored card, showing three pretty short-skirted soubrettes.

The firm name of S. A. Rudisill, Arkadelphia, Ark., has been changed to S. A. Rudisill & Co., which went into effect Dec. 28, 1896.

**UNGER BROS**  
**MANUFACTURING JEWELERS**

**..Announcement..**  
 Jan. 1st, 1897.  
 WE have discontinued our New York office from this date.  
 We will be pleased to see our friends at Newark, where we can show to better advantage our extensive line of samples.

**UNGER BROS.,**  
 414-416 Halsey St.,  
 Near Clinton Ave.

**FACTORY**  
 412-418  
**HALSEY &**  
 26-36  
**BEECHERS ST.**  
**NEWARK**  
**N.J.**

**ESTABLISHED**  
 1870

**STERLING**  
**TRADE MARK**  
**1870**

### Eastern Manufacturers Express Their Wants as to the Tariff.

PROVIDENCE, R. I., Jan. 4.—The damp, dismal weather of to-night no doubt mitigated against the assembling of a large crowd at the rooms of the Manufacturing Jewelers' Board of Trade, in pursuance of the call issued by the committee in the interest of a tariff reform. As it was, about 25 manufacturers from this vicinity were in attendance when the meeting was called to order at 8:15 o'clock by William R. Dutemple, vice-president of the Board of Trade. E. B. Bullock nominated Mr. Dutemple as chairman, and he was duly elected, and Henry G. Thresher was chosen as secretary.

The joint committee from the Attleboro manufacturers and the Board of Trade submitted the following circular, which was generally discussed:

#### TO THE HONORABLE COMMITTEE ON WAYS AND MEANS:

WHEREAS, We believe, after careful examination into the matter, and from our experience, that the existing classification of Jewelry is faulty, and the rate of duty much too low to protect the wage earners; we petition your Honorable Body that the following changes in classification and rate be made by you and for the following reasons:

The present duties are wholly inadequate to protect either our labor or our products. Prior to the passage of the Wilson bill, the McKinley rate was protective, but to-day the foreign manufacturers having got a foothold through the low duties of the Wilson bill, are entrenched in this market so strongly that the restoration of the McKinley rate would not be sufficient to protect us.

They are started in a direction which, prior to the

passage of the Wilson bill, their attention had never been turned.

They have begun the manufacture of rolled plate goods, a branch of the jewelry business invented and perfected in this country, and with the cheap European labor at their command are making ready to drive us out of our home markets, as they have already done in the South American, Mexican and other foreign markets.

The importers have bought our samples and copied our goods, having them made in Europe at prices so low that we cannot compete.

Formerly the large exporting houses purchased large quantities of domestic jewelry for export. To-day they own and run factories in Germany and France, and with their underpaid labor they can sell us our own designs in our home market at 50 per cent. and duty paid less than we can turn out the goods.

To-day there is in Europe one of the finest plants in the world for the manufacture of rolled plated and seamless gold filled wire, and under existing rates, as shown by the figures accompanying this statement, they can flood our markets with chain of every description and grade.

To-day a flood of foreign novelties, really jewelry, and made by our manufacturers for such, are pouring in upon us in the shape of fancy metal dress buttons, hat pins, stick pins, etc., many of them entering under that clause in schedule C under the head of "Nickel," which provides that "Pins—metallic, with solid or glass heads, hair pins, safety pins, and hat, bonnet, shawl and belt pins not commercially known as jewelry, ad valorem 25 per cent."

Although some kinds of these articles are not commercially known as jewelry they are really a part of the jewelry business, all of the articles being made in this country and styled and sold as jewelry by the manufacturers thereof, and entitled to protection even more than the higher grades, as the proportion of labor to material is very much greater in the cheap goods than in the more expensive.

To illustrate the difference in labor cost we respectfully refer you to samples and bills submitted, and to assure you that the average wages paid in our factor-

ies are not too high we submit the average rate, which is about nine dollars per week.

We have, after careful study, arrived at a classification which we herewith submit and which we earnestly ask you to adopt for the best interests of all concerned.

#### CLASSIFICATION.

All articles commonly called Jewelry, made of Gold, Silver, Platinum, or rolled plate in Gold, Silver or Platinum, and seamless wire in either or each of these metals or imitations thereof; Brass, German Silver, Oreide, White Metal, Aluminum, Nickel or any other base metal or imitation thereof, either in a natural finish or electroplated with either Gold, Silver or Nickel, including Chains, Chain Trimmings; B rs, Swivels, Hooks, Charms, Lockets, Pendants, Seals, Watch-case Trimmings, Finger Rings set with stones or unset; also goods known as Jewelers' Findings, Settings, Stampings and all Ornamental trimmings in plain or figured stock; Sleeve Buttons, Cuff-Buttons, Studs, Collar Buttons; Dress Buttons made of metal, either enamelled, set with stones or imitation stones, or plain; Hat Pins, Safety Pins, Veil Pins, Bonnet Pins, Shawl Pins, Belt Pins, Brooch Pins, Lace Pins, Stick Pins, Scarf Pins, Hair Pins, Hair Ornaments; All goods known as Millinery Ornaments and parts of any of the foregoing, together with all articles not specially provided for in this act, commonly known as Jewelry.

We therefore petition your Honorable Committee to change the classification and increase the present rate to protect our labor and industry.

|                 |              |
|-----------------|--------------|
| S. O. BIGNEY,   | } Committee. |
| E. B. BULLOCK,  |              |
| H. G. THRESHER, |              |
| A. A. BUSHEE,   |              |
| W. R. DUTEMPLE, |              |
| E. S. HORTON,   |              |
| G. E. LUTHER,   |              |
| H. P. KENT,     |              |

Orren Devereux stated that he did not consider an advance of 15 per cent. on the present rate sufficient protection; in view of the excellent plants that are represented to be found in Europe. He remarked that all the older manufacturers could remember how the lapidaries were driven out some years ago until now there was not more than one, strictly speaking, in this city.

Mr. Bullock, on behalf of the Attleboro committee, reported that when this committee voted upon the late the majority was in favor of 75 per cent., but later the secretary of the committee waited upon Congressman Morse, of Massachusetts, and he advised a rate not higher than 50 per cent. Therefore the committee thought that a new classification would obviate this matter.

S. O. Bigney stated that it was the practice of the European manufacturers to make their goods in portions, ship them to New York, where they are collected and put upon the market at a lower price than American manufacturers can make them for. An instance illustrating this fact is at hand: A certain pearl button was put on the market at \$12 per gross and had a good run. Later he went upon the market and found the identical article imported so that they could be purchased for \$5 per gross, and by the jobbers they are sold for \$7.50. Another instance cited is that of a new manufacturer, who a few months ago started at Pawtucket, R. I., to make what is called the "fox-tailed" chain. Since he started there has been a concerted action on the part of European makers to reduce the price so far below that of this local concern that this firm must be driven out if some protection is not given.

Mr. Bigney gave a comparison of the wages paid in Europe and in this country. The

# AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

## The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

machines used in manufacturing these chains are very intricate, and a man to operate this would obtain not less than \$3, while in Europe he can be hired for 70 to 80 cents per day. Take the instance of the "fox tail" concern mentioned above; girls are paid 30 cents per day in Germany, while here they are paid \$1.50. Fully three-quarters of the cost of goods is for labor, the balance being for stock. There are several importers in New York city who seize all the choice patterns, send them to their factories in Germany, make them up and then flood this market at prices much less than we can make the same goods for. These firms have already shut us out from the South American markets, and are now giving us a hard rub in our own country.

W. M. Simmonds, with Josiah Walsham, of this city, gave instances of his experience in competition with imported goods. He showed a beautiful series of French settings which were sold at about 20 cents per meter, containing 1872 galleries; while his concern made the same gallery in a single strip containing 156 settings which he sold for four cents per meter. In England and this country labor compares as follows:

| ENGLAND.                      | AMERICA.         |
|-------------------------------|------------------|
| Stampers, 10 to 14 shillings, | \$12 to \$14     |
| Tool makers, 30 "             | \$20             |
| Expert die sinkers, 40 "      | \$25 to \$30     |
| Press girls, 3 to 7 "         | boys, \$4 to \$9 |

who cannot begin to do the work of these girls.

The matter was discussed very generally and the consensus of opinion was in favor of 75 per cent. at least.

Mr. Thresher reported that he had interviewed Senator Aldrich, who thought that a specific duty was what should be asked for and the manufacturers would be the more liable to get even 150 per cent. with less opposition than if it was made a high rate.

The meeting at 9:45 o'clock adjourned. The committee will leave here Friday, and will meet the committee on Ways and Means on Saturday and Monday. They will be armed with the following petitions, which have been circulated among the manufacturers and employes, and been liberally signed:

**Manufacturers—**

*The undersigned, citizens of the United States and manufacturers of Jewelry, fully believing the change in classification and tariff rate suggested by the committee are for the best interests of all concerned, respectfully request the adoption of the recommendations as presented.*

**Employes—**

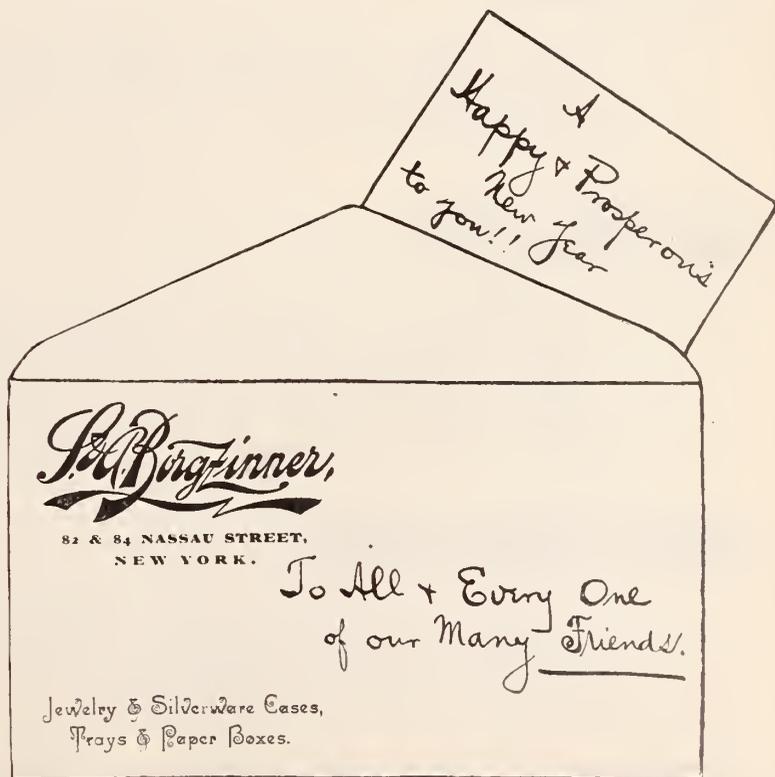
*The undersigned, citizens of the United States and wage-earners employed in the manufacture of Jewelry, fully believing the change in classification and tariff rate suggested by the committee are for the best interests of all concerned, respectfully request the adoption of the recommendations as presented.*

**The St. Louis Optical Co. Give a Deed of Trust.**

ST. LOUIS, Mo., Jan. 5.—On Jan. 2 Arthur Koch, comprising the St. Louis Optical Co., filed a deed of trust for \$22,917.25 to secure Mrs. Elise Klein and 72 creditors. There are said to be many eastern creditors.

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**Jewelers' Gold Bars Exchanged for Gold Coin.***Week Ended Jan. 2, 1897.*

|                     |          |
|---------------------|----------|
| Dec. 28.....\$..... |          |
| " 29.....           | 5,275    |
| " 30.....           | 20,492   |
| " 31.....           |          |
| Jan. 2.....         | 5,058    |
| Total.....          | \$30,825 |

**Importations at the Port of New York.***Week ended Jan. 2, 1897.*

|                                       |          |
|---------------------------------------|----------|
| <b>China, Glass and Earthenware :</b> |          |
| China.....                            | \$21,623 |
| Earthenware.....                      | 16,296   |
| Glassware.....                        | 12,859   |
| <b>Instruments :</b>                  |          |
| Musical.....                          | 12,052   |
| Optical.....                          | 6,615    |
| Philosophical.....                    | 645      |
| <b>Jewelry, etc.:</b>                 |          |
| Jewelry.....                          | 978      |
| Precious stones.....                  | 86,872   |
| Watches.....                          | 15,036   |
| <b>Metals, etc.:</b>                  |          |
| Bronzes.....                          | 719      |
| Cutlery.....                          | 19,741   |
| Platina.....                          | 6,273    |
| Silverware.....                       | 2,023    |
| <b>Miscellaneous :</b>                |          |
| Alabaster ornaments.....              | 213      |
| Amber.....                            | 8,132    |
| Beads.....                            | 473      |
| Carbon.....                           | 94       |
| Clocks.....                           | 1,590    |
| Emery.....                            | 142      |

|                              |        |
|------------------------------|--------|
| Fans.....                    | 3,988  |
| Ivory.....                   | 30,072 |
| Ivory, manufactures of.....  | 270    |
| Marble, manufactures of..... | 1,381  |
| Polishing powder.....        | 18     |
| Statuary.....                | 2,580  |

**The Failure of the Old House of Sypher & Co.**

Obadiah L. Sypher, dealer in antique silver, bric-à-brac, etc., 246 and 400 Fifth Ave., New York, under the name of Sypher & Co., last week confessed judgment for \$83,404.23 to H. Lesinsky for money loaned. Executions were at once issued and Deputy Sheriff Mulvaney took charge of both stores. Another execution in favor of C. M. Foulke for \$10,137.87 was received by the sheriff Saturday. In addition to confessing judgment for cash loaned, Mr. Sypher assigned his outstanding accounts to Mr. Lesinsky, who also indorsed his notes to the amount of \$30,000.

Mr. Sypher's failure is attributed to the general depression in trade for the past year. The business was founded many years ago by D. Morley, who in 1865 was succeeded by Mr. Sypher, who had been in his employ for a long while, and by H. H. Treadwell, under the firm name of Sypher & Co. They merged the business into a corporation in 1884, with a capital stock of \$300,000, but in 1887 the business was again carried on as a firm. Mr. Treadwell withdrew in June, 1891, and Mr. Sypher has since carried on the business alone. He generally claimed a capital of

\$150,000. His inventory of May 1, 1894, showed: Assets, \$287,000; liabilities, \$135,000. The liabilities are now estimated at \$200,000.

**Geo. H. Richards, Jr., & Co. File a Voluntary Petition in Insolvency.**

Boston, Mass., Jan. 1.—George H. Richards, Jr., & Co., jobbers and retailers of jewelry, watches and silverware, in the Washington Building, 383 Washington St., have filed a voluntary petition in insolvency with the court.

Since the death of George H. Richards, Jr., the business has been carried on by Herbert W. Richards, son of the deceased, who found the affairs of the concern involved in financial difficulties when he took charge of them, but secured an extension of time from the creditors. Payment of these accounts necessarily crippled the resources of the firm. The house formerly ranked among the leaders in the Boston trade, but of late years young Richards has felt the depression in business and the burden of indebtedness which he assumed with the liabilities of the old firm too heavily to continue.

Mr. Richards is preparing a statement, but says that he is not now prepared to give out any estimate of the liabilities and assets. The indebtedness is mostly to New York, Newark and Providence houses, and to some of the silver and silver plate manufacturers, very little of the liabilities affecting Boston dealers. The statement will be presented to the court on the 15th of this month. Last Tuesday the store was closed for stock-taking.

## Toilet Ware

We have recently introduced a handsome and artistic pattern of Sterling Silver Toilet Ware at prices to meet the present demand. This line met with great success last Fall.

## Cut Glassware

In addition to the rich and very choice Silver Mounted Glassware, shown in the Fall, we have completed another series of very effective and showy mounts at popular prices for the Spring trade, and have just added a number of new Samples thereto.

## Silver Hollow Ware

To meet present needs, we have added to our well-known rich and high-grade Hollow Ware a line equally as effective but less expensive, to be within the reach of the average purchaser.



# REDLICH & CO.,



SILVERSMITHS,  
860 BROADWAY,  
NEW YORK.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

|                                          | PER ANNUM. |
|------------------------------------------|------------|
| United States and Canada, - - -          | \$2.00     |
| Foreign Countries in Postal Union, - - - | 4.00       |
| Single Copies, - - - - -                 | .10        |

New Subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamt Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Jan. 6, 1897. No. 23.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

The essays, photographs, designs, etc. received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published until all such matter is used, when the names of the successful competitors will be announced.

### Reigning Fashions in Paris.

TO recapitulate the advices as to the latest fashions in jewelry reigning in Paris, we may say that the popularity of turquoises, widespread for some time past, is still on the increase, these stones being used not only in jewelry, but also in trinkets and pocket articles, and fans and other articles of use; that the general tendency is to make jewelry lighter, open work being extensively employed; and that fashionable hats are bejeweled. These are the more salient features of the reigning fashions, and the summary will prove of interest to the shrewd American manufacturer, for Paris still holds her sway as arbiter of fashion, at least in woman's apparel and personal decoration. Some of her extreme fads may not reach our shores, but the ordinary adoptions and decrees of her society leaders are bound to be ultimately accepted by America. Therefore the manufacturer should ever be alert to detect the signs of coming Parisian fashions. It is to aid him in his investigations that Jaseur's letters from Paris are published in the columns of THE CIRCULAR from time to time.

**Ways to Attract Customers.** THE following item, headed, "Compromised on Boots," is quoted from the Times, published in Hornellsville, N. Y.:

Last evening some young men were standing in front of McHenry's jewelry store, looking at the brilliant display of holiday goods in the show window. The longer they looked the harder they found it to make a choice, and finally one of them was heard to say: "Oh, gee! I'll buy her a pair of rubber boots and call it square."

This was published as a flattering local, but we fear it sent away more business than it gained. It reflects a condition of affairs that offers a lesson to the jewelry trade, especially the retail branch. The subject of window display admits of unending discussion. Perhaps no rules can be set down which will serve advantageously at all times. A rule which applies with beneficial results during the Summer and early Fall months may, in its application during the holiday season, produce results just opposite to those intended. No matter howsoever desirable it may be at some seasons of the year for the jeweler to display his richest goods, so as to attract the higher class of trade and to maintain his reputation as a dealer in fine, precious and artistic wares, he should, during the pre-holiday season, display his medium and low priced as well as his high priced goods, for it is then that he must appeal to that large portion of the public who never think of a jewelry store except just before Christmas. Rich, expensive gems and jewelry frighten such people

away from the jewelry store to the departmental house. Everyone knows that the jeweler handles such wares, but everyone does not know that he has in stock the numerous small articles of use and ornament now in vogue, or the lower grades of jewelry seen in large quantities in the department stores. These possible customers should be enlightened by window displays of goods within their capability of purchase. Their gaze should not always be met with glittering displays of diamonds. A dozen pieces of profitable, attractive looking but inexpensive goods, representing the same number of lines, admit of easier selection than an apparently unlimited congregation of such articles.

### The Big Establishment of Theo. B. Starr Damaged by Fire and Water.

One of the most disastrous fires which has occurred in the jewelry trade of New York for many years broke out, early Wednesday morning, in the building occupied by Theodore B. Starr, the widely known dealer in jewelry, pottery, art ware and bronzes, at 206 Fifth Ave. and 1126 Broadway. The building is of brick; four stories high, and extends through from Fifth Ave. to Broadway. The floors above the salesroom are used for the storage of vases and statuary, and as a sort of workshop. The fire which started on the second floor, probably in a closet under the stairs where a quantity of oil and polishing materials was stored, is believed to have been caused by an electric wire. It spread with great rapidity, and Chief Bonner ordered a second alarm. For a while it seemed as though the whole structure would have to go, but the firemen succeeded in subduing the flames after an hour's work.

Eli Fuller, the watchman, and William J. Wilson and George H. Mewtel, two employes, who were sleeping on the fourth floor, were the only ones in the building when the fire broke out. Watchman Fuller awoke the others, and they were escorted to the sidewalk down an eighty-five foot ladder by firemen. Mr. Wilson was fatally burned on the face and hands and in the lungs.

Superintendent James Cary, in speaking of the fire to a CIRCULAR reporter Thursday, said that he could give no definite estimate of the loss, but believed it was between \$75,000 and \$100,000. The damage, which resulted as much from water as from the conflagration, was principally to silverware, pottery and bronzes, which were kept on the tables and in the wall cases of the upper floors. The diamonds and jewelry were all in the vaults built in the solid rock below the building and were unharmed. It would probably be several months, said Mr. Cary, before the building could be put in condition to resume business. In the meantime the firm will occupy temporary quarters in the store at the northeast corner of 26th St. and Fifth Ave., which was used until Jan 1 as a branch of the Gorham Mfg. Co.

Mr. Starr was in Colorado when the fire broke out, but immediately returned to New York in response to a telegram.

### New York Notes.

J. B. Bowden & Co. have filed a judgment for \$179.07 against Wm. F. Baab.

Wm. A. Keddie has satisfied the judgment for \$535.29 entered by C. S. Loder, Dec. 13, 1895.

Harris & Harrington, clock importers, have moved from 22 Cortlandt St. to 34 Vesey St.

A judgment for \$198.51 has been entered by F. W. Gesswein Estate against Gyula de Festetics.

A judgment against A. Zadig & Co. has been entered by J. C. Wilmerding and others, for \$343.10.

Edw. A. Capon has satisfied a judgment for \$184.89 entered by the Dennison Mfg. Co., Feb. 14, 1896.

Edward C. North, of Smith & North, jobbers of watches, 14 Maiden Lane, was married Dec. 29 to Miss Anne Marion Cooke, of Whitehall, N. Y.

Robert Robonobitch, jeweler, 65 Moore St., Brooklyn, was taken last week to Albany, N. Y., where he is wanted to answer for the theft of a \$75 watch.

The regular annual meeting of the stockholders of the New York Standard Watch Co. will be held to-morrow at 11 o'clock A. M. in room 75, 271 Broadway.

The annual meeting of the stockholders of the Gustave Walter Optical Co., Limited, is called for 2 o'clock P. M., Jan. 12, at the company's office, 12 John St.

Creditors of Albert Feigl are notified to present their claims to Wm. Bien, the substituted assignee, at the office of Franklin Bien, 317 Broadway, on or before March 15, 1897.

James White, an old man who is said to have been a jeweler, committed suicide Dec. 29 at 124 Willoughby St., Brooklyn, by cutting his throat. His reason for the act is not known.

An auction sale of diamonds and diamond jewelry commenced Wednesday, at 51

Maiden Lane, by order of the Mendes Diamond Cutting Works. Chas. E. Smith was the auctioneer.

Creditors of B. Eckstein & Co. are cited to appear in Part I., Special Term, of the Supreme Court, Jan. 25, and show cause why the accounts of Wm. S. Keiley, the assignee, should not be settled.

C. A. Cooper, retail jeweler, 217 Sixth Ave., is offering to compromise with his creditors on a basis of 25 per cent. A chattel mortgage for \$2,569.50 to Mary J. Cooper was filed Dec. 28. The mortgage bears the date of June 24, 1896.

It was reported Wednesday that the house of Henry Carpenter, a jeweler on Broadway, Flushing, L. I., was entered by burglars, who failed in their attempt to break into his store, and left after making a raid upon the family's ice-box.

The Sheriff last week received an execution against Frank Kaufman, jeweler, 202 W. 125th St., for \$2,560, in favor of Veuve L. B. Citroen & Co. Kaufman has also given a chattel mortgage to Adolph Kaufman for \$4,370. He has been in business eight years.

On Jan. 1 F. A. Averbeck retired from the firm of Averbeck & Averbeck, 14 Maiden Lane, to start a wholesale and retail jewelry business on his own account in Clarksville, Tenn. M. J. Averbeck will continue business under the old firm name of Averbeck & Averbeck at the same address.

The time to submit briefs in the action by the Whiting Mfg. Co. for an injunction against the name and trade-mark of the F. M. Whiting Co., which was tried in November before Judge Pryor, of the Supreme Court, has been extended to Saturday next. Efforts to settle the suit before it is submitted to the court are now being made.

The New York Jewelers' Board of Trade

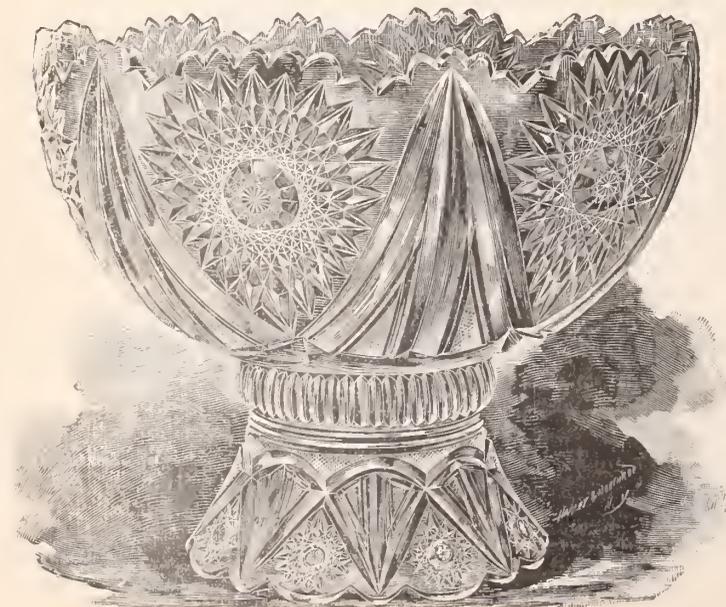
have received applications for membership from the following firms: Otto Young & Co., F. C. Happel & Co., and Glickauf & Newhouse, Chicago, Ill.; D. F. Briggs Co. and Bliss Bros., Attleboro, Mass.; King & Eisele, Buffalo, N. Y.; Moore & Co., Newark, N. J., and Jno. W. Sherwood, New York.

Anne Belle Dubois Bennett, widow of the late James M. Bennett, died Dec. 30, at her residence, 203 Prospect St., East Orange, N. J. Her late husband was vice-president of the Jno. A. Riley & Sloan Co., and died Aug. 20, 1895. Funeral services over the body of Mrs. Bennett were held at her residence, Saturday morning. The interment was in Rosedale cemetery, Orange.

An attachment for \$6,000 was issued in this city last week against the defunct Columbia National Bank of Minnesota, in favor of A. Peabody, diamond dealer, 37 and 39 Maiden Lane. The sheriff attached the money held for the defendant by its New York correspondent, the Hanover National Bank. The attachment was issued on the ground that the Columbia Bank was a non-resident.

Wm. Reiman, retail jeweler, 1255 Broadway, made a general assignment Monday without preferences to Geo. W. Galinger, a lawyer of Temple Court. Assignee Galinger, when seen by a CIRCULAR reporter Monday, said he had no idea what the assets and liabilities were, but would immediately get to work on the books. When asked about the schedules, he said he hoped to obtain a settlement before the time to file them had expired. Mr. Mr. Reiman, he said, had but few creditors—a about a dozen—the principal ones being L. & M. Kahn & Co. Jos. Frankel's Sons, Sig. Hirshberg, L. Tannenbaum & Co., and a few watch houses. These would all be seen individually, so it was probable that no creditors' meeting would be called. Reiman began

# DORFLINGER'S AMERICAN CUT GLASS.



## Punch Bowls

with and without base. One shape, but several cuttings.

**C. Dorflinger & Sons,**  
36 MURRAY STREET,  
915 BROADWAY,  
New York.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading ONLY are charged at One Cent a Word, payable, strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.

WANTED.—A position as traveling salesman, 17 years with present firm. Address Thos. E. Rogers, care Hayes Bros., 922 Broad St., Newark, N. J.

YOUNG MAN with 5 years' experience in jewelry business, wishes position as traveling salesman; can furnish A1 references. Address C., care JEWELERS' CIRCULAR.

SITUATION WANTED.—Experienced watchmaker and optician of ability; fair engraver; city or country; A1 references. Address M. E. F., care JEWELERS' CIRCULAR.

WANTED.—Position by a watchmaker, jeweler and optician; I am a single man, 27 years of age; a hustler with 8 years experience. Address O. Pa., care JEWELERS' CIRCULAR.

SITUATION WANTED by traveling salesman with trade, jewelry or kindred branches, or will take samples on commission. Good references and security. Address Samples, care JEWELERS' CIRCULAR.

YOUNG MAN, late with Tiffany, wants position with reliable house as first-class die-cutter; has some knowledge of designing and modeling; steady; best references. Die-sinker, care JEWELERS' CIRCULAR.

WATCHMAKER wants situation; first-class in every particular; experienced in taking charge of department; highest references; will go anywhere. Address Watchmaker, care 940 West Madison St., Chicago, Ill.

WATCHMAKER.—A young man with 6 years' experience, wishes a position by the 16th; can also do engraving; have a lathe and full set of tools; Pennsylvania preferred. Address Charles Schlack, 929 Dakota St., Philadelphia, Pa.

YOUNG MAN of good appearance, desires a position as watchmaker and jeweler; in business for himself at present; good salesman; full set of tools; capable of running store; A1 references as to character and ability. Address H. M., care JEWELERS' CIRCULAR.

SALESMAN with established trade, with best retail jewelers in New England, New York, Michigan and northern Ohio, is open for engagement. A list of customers furnished if desired; highest reference from present employers; correspondence confidential. Address Z., care JEWELERS' CIRCULAR.

POSITION WANTED by an all-round business man of experience in the watch and jewelry trade; is an excellent office man and salesman, extensive traveler with exceptional acquaintance among jobbers and fine retailers, and qualified to represent manufacturers who want to sell best trade; highest references and credentials. Address "Experience," care JEWELERS' CIRCULAR.

## FOR SALE... MANUFACTURING PLANT

Suitable for Jewelers' and Silversmiths' work. Machinery comprising Lathes, Presses, Rolls, Dies, Dynamo, all in operation, Benches, Safe, etc., with competent Foreman.

Death of partner reason for sale. An opportunity for one with limited capital having a knowledge of the business.

For further particulars address S. B. C. care of Jewelers' Circular.

## Help Wanted.

WANTED.—At once, all-round man for a month or more; send sample of engraving; state wages wanted and full particulars. J. F. Butler, Potsdam, N. Y.

AN ENERGETIC YOUNG MAN WANTED, who understands watch and clock work; must be one of good address, and understand how to take in work; want a "Pusher." Address Merchant, care JEWELERS' CIRCULAR.

WANTED.—A good watchmaker and engraver; desirable and permanent position to right party; location Maine; city, 20,000 inhabitants. Address with photograph and samples of engraving, Maine, care JEWELERS' CIRCULAR.

WANTED.—A traveler for the East to call on the retail jewelry trade with a full line of watches, diamonds and solid and plated jewelry; liberal arrangements made with the right party; only single me, who have traveled in this line exclusively for a number of years need apply, stating age, references and full particulars. Lissauer & Co., 12 Maiden Lane. P. O. box 2516, New York.

## Business Opportunities.

CHANCE FOR WATCHMAKER with small capital; repairs \$1,600 last year. Address New York State, care JEWELERS' CIRCULAR.

## To Let.

TO LET.—One-half, more or less, of a handsome office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers' Association, 146 Broadway, New York.

## Miscellaneous.

DIAMONDS, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

BUY JEWELRY STOCKS; manufacturers, jobbers and retailers desiring to dispose of jobs, surplus or entire stock of diamonds, watches and jewelry. Address Quick Cash Buyer, care JEWELERS' CIRCULAR.

WANTED—You to know that we have succeeded to the business of Moseley & Co., and will continue the manufacture of the Moseley lathe, and it will continue to be one of the best of the very best. When interested write to your jobber or to the manufacturers, Moseley Lathe Co., Elgin, Ill.

THE "CRAFT," ADDRESSED.—A watchmaker who has lost his eyesight and is very poor will send for \$1.00 four valuable receipts, any one of which will save many times that sum. This is a call for charity wherein the giver is blessed more than the receiver; poverty is a hard condition at best, but added to the affliction of blindness, it is a burden indeed. Address "Jack" No. 9, Harvard Row, Cambridge, Mass.

Sells For Established Jewelers Only.

## MAJOR BELL, Auctioneer,

P. O. Box, 317, New York City.

Makes a specialty of the sale of  
WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.

## CHAS. ROSE, MINIATURES,

THE BEST.



On Watches - \$1.00

On Ivory, Colored - 7.50

NOTE LOW PRICES.

Studio, 192 Water Street,

Office, 202 Broadway,

NEW YORK.

business in a small way in 1881 in William St. He then moved to Park Row and Ann St., and later to his present address.

E. R. Poerschke has filed a judgment for \$545.25 against O. L. Sypher.

Sam. Wolff and Benj. Wyman are now salesmen for Treibs Bros., 68 Nassau St.

E. C. Williams has entered a judgment for \$10,325.94 against S. F. Myers & Co.

L. Kaufman & Co. have entered a judgment for \$190.51 against Pauline Ginsberg.

A judgment for \$120.50 has been entered against Frank Kaufman in favor of P. T. Tunison.

W. & S. Blackinton have entered a judgment for \$2,725.70 against Emanuel Wertheimer.

Mayer & Grant is the name of a new firm of manufacturing jewelers at 17 Maiden Lane, which started Jan. 1. The partners are Emil Mayer, who was for eight years with Max Freund & Co., and Louis T. Grant, who has spent about 17 years in the jewelry trade with J. Woodiska, Levy, Dreyfus & Co. and C. G. Malliet.

Judge Beckman, of the Supreme Court, Thursday signed orders denying with \$10 costs the applications of the New York Life Insurance and Trust Co. and Jos. Fahys & Co., attaching creditors of S. F. Myers & Co., for an order permitting the Sheriff to levy under the attachments and directing the receiver to allow the removal of the goods.

S. F. Myers & Co. are offering to settle with their creditors on a basis of 20 per cent. In a circular letter to their creditors, dated Dec. 29, they mention the decision of the Supreme Court denying the application of the attaching creditors for leave to take the assets from the receiver, and state that since Aug. 13 both sheriff and receiver have been in possession of the property. The terms of payment are to be as follows: All accounts which do not exceed five hundred dollars (\$500) in cash, all accounts which exceed \$500, one-fourth in cash;  $\frac{1}{4}$  in four months;  $\frac{1}{4}$  in eight months, and  $\frac{1}{4}$  in twelve months; the last three payments in notes with interest added.

The Banquet Committee of the New York Jewelers' Board of Trade.

The committee which will have charge of the forthcoming banquet of the New York Jewelers' Board of Trade will be composed of the following gentlemen: Ira Barrows, of H. F. Barrows & Co., chairman; A. J. G. Hodenpyl, of Hodenpyl & Sons, *ex-officio*; C. F. Wood, of C. F. Wood & Co.; Leo Wormser, of the Julius King Optical Co.; S. H. Levy, of L. & M. Kahn & Co.; Aug. Oppenheimer, of Oppenheimer Bros. & Veith; D. C. Townsend, of E. Aug. Neresheimer Co.; Geo. E. Fahys, of Jos. Fahys & Co.; Jno. L. Shepherd, of the Keystone Watch Case Co.; A. K. Sloan, of Sloan & Co.; Simon Sichel, of Eichberg & Co.; Leopold Stern, of Stern Bros. & Co.; J. C. Mount, with Randel, Baremore & Billings; Sol Lindenborn and W. I. Rosenfeld.

THE MORE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, JAN. 6, 1897.

NO. 23.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

Jacob Bunn, of the Illinois Watch Co., called on friends here the past week.

"The past month was the best we ever had, not even excepting 1892."—Towle Mfg. Co.

"December was a good month," says Mr. Schnering, of Otto Young & Co. "We received fully one-third more orders than a year ago."

"If orders keep up as well as they have started, the coming year will be all right," said Mr. Smith, of the Geneva Optical Co.

"A pile of orders are coming in and we have been very busy the past week," report Lapp & Flershem.

"Our sales are figuring up beautifully," says Manager Barnum, "and we have had lots of business since Christmas. We feel very much encouraged."

Mr. Kettle, manager of the American Waltham Watch Co. here, returned in time for the banquet from a couple of weeks spent in New York and Philadelphia.

A. C. Becken moved into his large new sales-rooms on the third floor of the Columbus Memorial building, Sunday. Description of the new quarters will be given later.

Besides the chattel mortgage for \$7,500 on the stock of M. M. McMillen, Des Moines, Ia., his landlord has a lien of \$900 for rent. Mortgagees are expected to get about 50 cents on the dollar; others will likely get nothing.

Manager Dorrance, of Simons, Bro. & Co., goes east on the 15th to attend the annual factory meeting of the firm the week of the 18th. Speaking of the outlook he said: "We are very hopeful for the coming season. Everything indicates that the year ahead will be a prosperous one."

President S. A. Galpin, of the New Haven Clock Co., spent a part of the past week in Chicago. "For some time," said he, "we have been running extra hours till 9 P. M., and turned out more movements in the factory last week than ever before in the same length of time. The cheaper lines were in strong demand. Our only difficulty has been in getting our import orders for cases filled, due to rush of business among German and French potters."

Reports are at hand of the following trade troubles: Henry Paul, Evansville, Ind., chattel mortgage for \$2,700; G. A. Bahn, Austin, Tex., assigned; H. R. Boving, Lancaster, O., receiver; John C. Yingling, Defiance, O., assigned; M. M. McMillen, Des Moines, Ia., chattel mortgage \$7,500; B. Garretson, Kenton, O., assigned; Chas. Bachman, Ottumwa, Ia., chattel mortgage \$7,000 and attachment for \$1,300. Considering the wide territory over which the failures are scattered the showing is not at all unusual for the time of year.

### Cincinnati.

Jos. Noterman & Co. are working on dies for a new line, which will be introduced to the trade as a Spring item.

Among the changes in Cincinnati the first of the year are: Russell Bros. will move to 523 Race St., and the American Jewelry Co. will move to 514 Race St.

The O. E. Bell Co. have engaged Chas. A. Berkey, formerly of Chicago, but lately representing an Attleboro house, to travel for them this year.

The show window of Dave Pollack, 634 Vine St., was broken Friday by some boys leaning against the glass front, but no goods were damaged or taken.

Of the 87 failures in Cincinnati in 1896, four were jewelers, viz.: In January, Gustave Fox & Co.; assets, \$16,000; liabilities, \$35,000. February, Sol. Moers; assets, \$4,000; liabilities, \$5,000. September, Louis F. E. Hummel; assets, \$8,937; liabilities, \$10,000. November, W. D. Davidson & Co.; assets, \$12,000; liabilities, \$15,000.

The store of D. Jacobs, Race St., was burglarized last Monday evening by a former clerk, who is the son of a well known West End physician. He had retained a key to the rear store and with other boys effected an entrance and took what he could find of value in the outside cases, which, being locked, the boys cut with a glass cutter. The young man was suspected and afterwards arrested, the key and cutter being found on him. He then confessed and was placed in jail. The family being well known, they pleaded with Mr. Jacobs not to prosecute and said they would secure him for his loss. Mr. Jacobs could not withstand the pleadings of the mother and agreed to withdraw suit.

### St. Louis.

Sam Bauman, of the Bauman-Massa Jewelry Co., has left on an eastern trip.

Morris Bauman, vice-president of the L. Bauman Jewelry Co., went east on the 4th to make Spring purchases.

L. Bauman Jewelry Co. report a splendid December business, and considerable increase over the past three years. They say the holiday trade showed a decided demand for small goods, but in great quantities.

Mrs. M. Rohny, 2128 Franklin Ave., desires to dispose of her store. The business was established by her husband 27 years ago, being one of the oldest jewelry stores on this prominent thoroughfare. Mr. Rohny died about one year ago.

The magnificent new 13-story Holland building, 7th St., between Pine and Olive Sts., will be occupied, when completed, by a number of wholesale jewelers. Who they are THE CIRCULAR correspondent is unable to state at this time, beyond M. Eisenstadt Jewelry Co. and the Barbour Silver Co., both of whom have decided definitely to take quarters there. The building will probably be completed in July.

A peculiar incident occurred in the store of Herman Mauch during the holidays. A young man came in and asked Mr. Mauch to sell him several empty ring boxes. After some roundabout questioning the information was elicited that the young man had bought some cheap rings at a department store and wanted to obtain the boxes from a reputable jeweler to deceive the person to whom they were to be given. Mr. Mauch promptly declined to sell the boxes, and told THE CIRCULAR correspondent of the incident, so that other jewelers who have similar requests may know what they are made for.

The case of the Missouri Retail Jewelers' Association against the jewelry auctioneers came up on the 29th ult. Only one defendant appeared, the other forfeiting his bond. The case that came up was decided by the Judge in favor of the defendant. This was not entirely unexpected, as both defendants, immediately after being arrested, took out licenses. The association, however, feel they have accomplished a good work, as they have put a stop to the jewelry auction sales. They are now going ahead to form a sinking fund with which to prosecute similar cases in the future.

**Kansas City.**

TRADE CONDITIONS.

The holiday season just closed has been the best, as far as the sale of high priced goods is concerned, for some years, and the actual number of sales was about on a par with last year. Although at first it was thought McKinley's election would hurt Kansas and Missouri, all travelers report very good orders in these States during the holidays and for Spring delivery. The wholesalers in Kansas City all feel very hopeful of a very big boom in the Spring.

J. B. Lowe, Independence, Mo., has remodelled his store and put in new fixtures.

J. R. Mercer has gone to New York for a few weeks' vacation at a family reunion.

C. L. Taylor, Sedalia, Mo., is selling out his entire stock of jewelry at auction and has decided to quit the business.

Among jewelers in town last week were: W. Calvet, Washington, Kan.; Sol. Marks, Lawrence, Kan.; U. H. Meyer, Lawson, Mo.; G. W. Belt, Columbus, Kan.; R. C. Libby, Weir City, Kan.

The "Topaz" store which was run on Main St. for over two months has suddenly closed and gone to other fields. The store was run on the same principle as the numerous other fake stores of its class in the country. The jewelers of Kansas City are preparing to wage war against all fake jewelry auctions.

**Detroit.**

Fred. Hollander, Ludington, Mich., was closed up on Wednesday on a chattel mortgage for \$350.

Mr. England, of Lissauer & Co., New York, was the last commercial traveler through Detroit last week.

The Woodward Ave. jewelers are more than satisfied with the trade. The total number of sales will undoubtedly exceed those of 1895.

Among the out-of-town jewelers who purchased goods here last week were: J. A. Konetzka, North Baltimore, O., and F. Grimm, Mt. Clemens, Mich.

Edward Roehm, of Roehm & Son, was in St. Louis, Mo., last week, attending the Sigma Alpha Epsilon convention, in the interests of the firm's fraternity badge business.

C. W. Danger, Port Huron, Mich., who has been employed by the Government during the last season on the great lakes, will start a jewelry and repair business in Port Huron.

The Sibbald jewelry stock at Saulte Ste. Marie, Mich., was last week bid in by W. F. Lipsett for \$30.25, subject to certain mortgages. Later the mortgagees took possession of the stock, but the three interested parties were brought together, and Mr. Sibbald has been allowed to continue business. The store was closed three days.

Frank P. Matthauer, who for the last 10 years has represented H. Koester & Co., Detroit, Mich., in Ohio and Indiana, will hereafter cover the same territory, besides Michigan, for Henry Hahn & Co., Cincinnati, O. George L. Lowe will take Mr. Matthauer's territory for Mr. Koester, besides his present territory in Upper Michigan.

**Pacific Coast Notes.**

H. Knox has opened a jewelry store in Kaslo, B. C.

Swain & Haight have sold out their jewelry business in Roslyn, Wash.

Julius Wolter, Los Angeles, Cal., is advertising that he is retiring from business.

The stock of the late firm of Fussy & Blair, Missoula, Mont., is being auctioned off.

Ike N. Hahn, traveling salesman for the S. A. Rider Jewelry Co., St. Louis, Mo., arrived in Salt Lake last week.

A. N. Henry, White Sulphur Springs, Mont., has returned from a visit to St. Louis and Chicago, where he purchased large additions to his stock.

A. G. Bartlett, of Bartlett Bros., jewelers, Los Angeles and Ventura, Cal., has been elected member of the Los Angeles Board of Education.

The store of J. P. Gotsky, Wallace, Idaho, was recently robbed of watches and jewelry to the amount of \$1,000. Among the goods taken were 47 watches.

Harry Thomas, Salem, Ore., has sent his son, Albert, to Chicago, to attend a school of engraving, where he will fit himself for the business of manufacturing jewelry.

Davidson Bros., Victoria, B. C., are closing out their entire business by auction, Col. E. P. Moody conducting the sale. They announce that all outstanding accounts not settled by Dec. 31 will be placed in the hands of a lawyer for collection.

At San Jose, Cal., Annie Kelly has begun a contest of the alleged will of jeweler J. P. Kelly, who attempted to kill his wife and then inflicted fatal wounds on himself. Before

dying he made a will giving his property to his two daughters. The estate is worth at least \$5,000.

Dr. Thomas Powell, a jeweler who recently went to Los Angeles, Cal., from Columbia, Mo., is said to be financially backed by a California syndicate in experiments to establish the claim he makes of discovering a way to immure the system against predisposition to disease. He has inoculated himself with the germs of consumption, diphtheria and typhoid fever, and is still perfectly healthy. He believes he has discovered the secret of obtaining and continuing the enjoyment of perfect health.

**San Francisco.**

George Greenzweig, wholesaler, 2 and 4 Sutter St., will move on the first of the year to 220 Sutter St.

Among the jobbers who report busy times are: Phelps & Adams, Rothschild & Hadenfeldt and A. I. Hall & Sons.

The week before Christmas was brightened by an encouraging spurt in the holiday trade, and both the retailers and jobbers were overwhelmed with business.

Edward Dillon, of Dillon & Co., chronometer makers, was a passenger on the steamer *Mari-posita*, from Australia, last week. He went down to Sydney several weeks ago as a passenger on the British bark *Falcon*.

L. E. Sanborn has given a bill of sale to his jewelry store in Cedar Rapids, Ia., for \$700.

M. Brainard, optician, Elbert, Col., has sold out his business to F. E. Bean.

Mr. Dodge gave a bill of sale to his interest in the jewelry business of Dodge & Steuerwald, Brookings, S. Dak., for \$800.

Judgment for \$500 has been entered against M. C. Boice, Aberdeen, S. Dak.

**PARSONS & SCHOOL**

—FOR—

**WATCHMAKERS,**

PEORIA, ILL

Send for Circular and Terms,

**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
126 STATE ST., CHICAGO, ILL.

Write for Particulars.

STERLING SILVER

**Colonial**

TABLE  
WARE.



COLD MEAT FORK.

**TOWLE MANUFACTURING COMPANY,**  
NEWBURYPORT, MASS.

CHICAGO.



### Columbus, O.

L. Lesquereaux, 116 S. High St., is closing out his stock of jewelry at auction.

Bourquin & Co. are advertising their entire stock of goods for sale. They have been conducting a dissolution sale for some time.

Ellis D. Lush, jeweler and optician, Martin's Ferry, O., assigned Wednesday to Edward E. McCombs. Liabilities and assets about \$1000.

Shannon & Co., jewelers, West Carrollton, O., were robbed of \$500 worth of jewelry on New Year's day. The thieves escaped and there is no clue to their whereabouts.

Forty-three rings, twenty-five scarf pins and one dozen knives were stolen from the Kack-t store at Johnstown, Wednesday. The goods amounted in value to about \$150.

F. R. Cross says his largest holiday sale amounted to \$366. Nearly all other sales were on smaller scale. All other jewelers report the same thing. The trade has continued fair since Christmas.

A number of persons have been arrested at Canton on the suspicion that they were implicated in stealing 60 watches from the Grove Co., Salem, O. They had sold some of them to a theatrical man.

Quite a surprise was caused in business circles of Defiance, O., last Tuesday, by the announcement that jeweler J. C. Yingling had filed a deed of assignment. He had one of the finest stores in northwestern Ohio.

Ben Garretson, Kenton, O., assigned to J. C. Hoever last Monday. The assets will reach \$1,000, while the liabilities will greatly exceed that amount. General depression in business is given as the cause of the failure.

H. R. Boving, Lancaster, O., assigned to George E. Martin, of that place, Wednesday. The deed conveys land in Fairfield county valued at \$7,000 and personal property worth \$5,000. The liabilities and assets are about the same.

G. G. Boehm & Co., Middletown, O., filed a deed of assignment to R. B. Edson, Thursday. The liabilities are estimated at \$5,000, with assets of about the same amount. Slow collections are given, as the cause for the assignment.

It is reported that the management of the Ohio penitentiary is contemplating the discontinuance of the novelty department, organized some months since, as it has not paid expenses so far. Fancy canes, watch chains and charms, gold and silver novelties, and many different kinds of fancy articles were made in this department.

Among the applications for incorporation presented to the Secretary of State last Tuesday was one proposing a queer combination

of enterprises. It was from the Independence Co., Cincinnati, composed of Herman Duhme, the jeweler, Mayor John A. Caldwell and others, with a capital stock of \$1,000. They give as their object the fostering and promoting of a love of independence and liberty, and the manufacture of buttons, badges and regalia. It is supposed to be an outgrowth of the button craze.

Barnitz & Nunnemacher, the Neil House jewelers, are rather at a loss to know where to locate. The proprietor of the hotel, Henry Neil, has rented the room they occupy to other parties without consulting them, at a little higher rate than they have been paying. They have been selling part of their goods with the intention of dissolving partnership; but it has been the understanding all along that one of them would continue the business at the same place. They are rather non-plussed at Mr. Neil's action, as they have occupied the room for the past 10 years.

### Minneapolis and St. Paul.

E. E. Spaulding, western representative of the Bassett Jewelry Co., Newark, N. J., with headquarters in Minneapolis, has gone on a business trip east.

G. S. Greenleaf, Minneapolis, has removed from 424 Nicollet Ave., into room 521, Bank of Minneapolis building, Nicollet Ave. and 3d St.

Out-of-town jewelers visiting the Twin Cities on business the past week were: C. Luhman, Howard Lake, Minn.; A. N. Wetzel, Sacred Heart, Minn.; F. F. Nelson, Willmar, Minn.; F. H. Eickmeier, North Branch, Minn.

S. Gittelson has secured a lease of the store room now occupied by the Minnesota Jewelry Co., and will remove from his present location, in Temple Court building, to his new location at 255 Nicollet Ave., the present month. The Minnesota Jewelry Co. have closed up their business here.

### Pittsburgh.

W. J. Lowrie, East Palestine, O., was a visitor in the city last week.

E. H. Kennerdell, Tarentum, Pa., and his brother, Charles Kennerdell, Freeport, Pa., both leading jewelers, were here last week buying stock.

A failure in this territory within the past week is that of Ben Garretson, Kenton, O., in which Goddard, Hill & Co., *et al.*, are interested.

John M. Roberts and Otto Heeren were two of our prominent jewelers whose names were placed in the wheel by Jury-Commissioner Moore, and who are expected to serve sometime in 1897.

J. R. Reed, the Market St. jeweler, was re-elected for the 51st time as vice-president of Western Pennsylvania Prison Board at its semi-annual meeting. Mr. Reed has served consecutively for the past 25 years.

S. Brauchler, who was in the city last week from Greensburg, Pa., announced that he will shortly inaugurate an auction sale of stock and fixtures as, owing to continued ill-health, he will quit the business.

The marriage of Lieut. Francis Siviter, formerly an engraver with Joseph Shaefer, and a brother of A. E. Siviter, took place on Dec. 31, to Miss Mary Breed, who belongs to one of the oldest families of this city. Over 1,000 invitations were issued, and as Lieut. Siviter is a West Point man, the wedding was very much of a military one.

Among the early buyers of the new year were: Frank H. Hayes, Washington, Pa.; H. J. Taylor, Apollo, Pa.; Gus Spies, Irwin, Pa.; J. R. Brown, New Brighton, Pa.; J. R. Andrews, Homestead, Pa.; A. Winter, Zelienople, Pa.; E. A. Blosser, Kensington, Pa.; D. L. Cleland, Butler, Pa.; W. W. Titley, Chicora, Pa.

Knights of the dark lantern and the dill made a good haul at the jewelry store of Henry Zoffer, 710 Main St., Sharpsburg. They were undisturbed and unnoticed while at work, and succeeded in carrying away probably \$1,000 worth of jewelry and clothing. Watches, chains, rings, charms and scarf-pins are included in the booty. There is a slight clue on which the police are working.

### Indianapolis.

#### TRADE CONDITIONS.

The holiday trade was, on the whole, very satisfactory. Jobbers all did a good business, manufacturers were busy, but not rushed, while the retail dealers all feel very well satisfied, a number reporting sales far ahead of last year. Sales were numerous but mostly of the smaller and more inexpensive articles, with silver novelties far in the lead, almost every dealer selling out his entire stock of these goods. A fair number of diamonds and watches, mostly chatelaines, were disposed of.

The Indiana Optical Society will hold a meeting shortly after the first of the year.

T. J. McGann, Russellville, Ind., has opened a branch store in Waveland, Ind.

F. M. Herron has been elected president of the Indianapolis Whist Club for the ensuing year.

H. A. Comstock, after the holidays, departed for the southern part of the State with his dog and gun for a little recreation.

Julius C. Walk & Son have designed and made a very handsome gold police badge set with five large diamonds. The badge is to be presented to the Superintendent by the members of the city police force.

Charles L. Forgey, Shelbyville, Ind., was married Dec. 30 to Miss Whitesides, of Franklin, Ind. After a wedding trip Mr. and Mrs. Forgey went to housekeeping in Shelbyville, where the former is settled in the jewelry business.

**10,000. WATCHES. 10,000.**

**L. BAUMAN JEWELRY CO.,**

**316 N. Eighth Street,  
ST. LOUIS, MO.**

The entire stock of ISAAC SWOPE & CO., consisting of over 10,000 WATCHES, having been purchased by us, the same is now on sale at our store at greatly reduced prices to the trade.



E113



E114½



E111½



E112



E112½



E114



E113½

We predict for the year 1897 a revival of Silver Cases for Ladies' Watches. Your Jobber should have our goods in his stock; if not, send to

**JOSEPH FAHYS & CO.,**  
 Fahys Building, New York.

# Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**E**ASTERN jobbers and manufacturers represented in the Twin Cities the past week were: M. C. Eppenstein & Co., by Sol. Eppenstein; A. Peabody &

Co., by A. Peabody; Geneva Optical Co., by Tom Wall.

I. L. Lehweiss, for many years with D. R. Corbin, is now connected with Hamilton & Hamilton, Jr., Providence, R. I., and will have charge of their New York office.

Travelers are still very few in St. Louis. Among those there the past week were: A. H. Armstrong, Armstrong Braiding Co.; Fred Heffron, Riley, French & Heffron; and H. H. Joseph, manufacturers' agent.

Traveling men in Indianapolis, Ind., since Christmas included the following: H. E. Cobb, Daggett & Clap; G. C. Hudson, H. F. Barrows & Co.; Fred. B. Brigham, Bennett, Melcher & Co.; F. C. Somes, S. O. Bigney & Co.; Geo. L. Paine, E. I. Franklin & Co.; H. C. Bliss, Bliss Bros.; H. B. Richardson, G. A. Dean & Co.

Harry Osborne, formerly with the Whiting Mfg. Co., New York, and recently with the Howard Sterling Co., Providence, R. I., has accepted a position with the R. Wallace & Sons Mfg. Co., Wallingford, Conn., as western salesman. Mr. Osborne is one of the best known salesmen in the sterling silver trade, having had 24 years' experience in this line of goods.

Max Traub, late with Falkenau, Oppenheimer & Co., and formerly with Goldsmith & Frank, New York, is now connected with Lissaner & Co., New York, for whom he will travel through New York, Ohio, and Pennsylvania. Jake Engel, whom Mr. Traub succeeds, will be married early in February to Miss Mary E. Oppenheim, of Baltimore, Md., and will go into business in that city.

Among the travelers in Pittsburgh, Pa., last week were: G. Choever Hudson, H. F. Barrows & Co.; H. C. Bliss, Bliss Bros.; H. B. Kennion, H. D. Merritt & Co.; Mr. Tappan, D. F. Briggs Co.; H. B. Richardson, G. A. Dean & Co.; Mr. Allen, C. H. Allen & Co.; B. F. Hodgins, George H. Cahoon & Co.; H. A. Scofield, Lincoln, Bacon & Co.; John Marsh, C. A. Marsh & Co.; Mr. Whiting, S. E. Fisher & Co.

The Commercial Travelers' Club of Springfield, Mass., will hold their annual banquet Friday evening and after the spread Rev. B. D. Hahn will deliver an address on "The Merchant as the Agent of Civilization." There will also be short addresses by A. S.

Kneil and D. E. Webster and Francis W. Taylor will represent the club. Other gentlemen will contrilute stories to make the evening enjoyable: and there will be plenty of good music.

Austin G. Brown, formerly of T. G. Brown & Sons, is now connected with the firm of Redlich & Co., 860 Broadway, New York, and is taking C. A. Cuppia's route throughout the west. He will leave for the road on Saturday next with a complete sample line of the firm's new goods, which are unusually attractive. Wm. Washburne will leave on the 15th of this month for a trip through New York State in the interest of the same firm. The trade will also be glad to learn that Ludwig Redlich, for some time critically ill, is rapidly recovering, and will soon be in a condition to fully resume his business duties.

## The Death of Augustus Kingsland.

Augustus Kingsland, traveler for Reeves & Sillocks, manufacturing jewelers, Newark, N. J., died Tuesday, Dec. 29, of typhoid malaria, at his residence, Beach St., Arlington, N. J. Mr. Kingsland traveled between New York and St. Louis, and was taken ill in the latter city about Dec. 10. He pluckily kept up his trip as far as Pittsburgh, Pa., where he consulted a physician, who advised his immediate return. His did so, but gradually grew worse and died eight days later.

Mr. Kingsland was born in Keyport, N. J., in February, 1863. He was an expert book-keeper for many years, and entered the employ of Reeves & Sillocks two years ago. Funeral services were held at his late residence Thursday. The burial was at Keyport.

## Philadelphia.

J. Muhr & Bro. have dissolved partnership, and the business will be continued by Jacob Muhr under the same style.

James Bartlett was held under \$1,000 bail last week on the charge of receiving stolen goods, consisting of a pair of diamond earrings valued at \$90, the property of T. S. Mitchell, jeweler, 56 N. 8th St. Mr. Mitchell testified that he had sent the earrings "C.O.D." to an address given by Lawrence Eaton, alias Lawrence Edmunds, who had since been arrested, and who had stolen and disposed of the earrings. The witness said he had not since seen them.

The judgments and executions against Weinmann Bros. & Co. are as follows: By Goldsmith & Frank, \$845.16, note dated Dec. 26, 1896, payable on demand; S. & B. Lederer, \$600, note dated same, at same; A. Humbert, \$375, note dated same, at same; Philadelphia Watch Case Co., \$350, note dated same, at same; H. Muhr's Sons, \$311.03, note dated same, at same; Joseph Deschamp, \$175, note dated same, at same; H. B. Sommers, \$150, note dated the same, at same; Stern Bros. & Co., \$1,000.19, note dated same, at same; M. Weinmann & Bro., \$2,000, note dated the same, at same; Market St. National Bank, \$10,000, note dated the same, at same. The sheriff's sale was set down for Monday, at 9 o'clock A. M.



CASSIUS W. SEYMOUR.

Response to the appeal from the friends of Cassius W. Seymour has been very prompt and liberal. Some details of Mr. Seymour's unfortunate condition were given on this page in the issue of Dec. 9. Contributions may be sent to any of the following addresses:

J. A. Keane, care of Ostby & Barton Co., 176 Broadway, New York.

W. C. Parks, care of Parks Bros. & Rogers, 20 Maiden Lane, New York.

The Jewelers' Circular Publishing Co., 189 Broadway, New York.

|                                                           |            |
|-----------------------------------------------------------|------------|
| Already acknowledged.....                                 | \$1,073.25 |
| W. J. W.....                                              | .50        |
| Rees & Yankauer.....                                      | 5.00       |
| C. P. Elliott.....                                        | 2.00       |
| L. Rosenberger.....                                       | 2.00       |
| Solomon Bros.....                                         | 1.00       |
| L. W. Rubenstein.....                                     | 1.00       |
| Charity.....                                              | 1.00       |
| A. K. Shiebler.....                                       | 5.00       |
| J. W. Sherwood.....                                       | 1.00       |
| Cash.....                                                 | 1.00       |
| Cash.....                                                 | 1.00       |
| J. M. M.....                                              | 2.00       |
| D. B.....                                                 | 1.00       |
| H. Froehlich & Co.....                                    | 5.00       |
| Geo. L. Paine.....                                        | 5.00       |
| W. F. McGown.....                                         | 1.00       |
| J. M. Lake.....                                           | 5.00       |
| Levy Bros. Co., Hamilton, Ont.....                        | 5.00       |
| W. A. Young, London, Ont.....                             | 1.00       |
| American Watch Case Co. (through Jewelers' Circular)..... | 5.00       |
| Cash.....                                                 | .50        |
| Leys, Trout & Co.....                                     | 2.00       |
| Cash.....                                                 | 1.00       |
| Heyman & Kramer.....                                      | 3.00       |
| Wallach & Schiele.....                                    | 2.00       |
| Wm. C. Solomon.....                                       | 2.00       |
| Hills & Whitbeck.....                                     | 5.00       |
| Pickering & Quintard.....                                 | 5.00       |
| Henry Karsch.....                                         | 2.00       |
| A. Goldsmith & Sons.....                                  | 5.00       |
| Gattle Bros.....                                          | 5.00       |
| Theo. Waldenberg.....                                     | 5.00       |
| F. A. Pierce.....                                         | 2.00       |
| J. A. Lane.....                                           | 1.00       |
| Hubbard & Co.....                                         | 5.00       |
| E. A. Lehmann & Co.....                                   | 3.00       |
| Biny, Dreyfus & Co.....                                   | 1.00       |
| Cash.....                                                 | 1.00       |
| C. F. Wood & Co.....                                      | 5.00       |
| A. Frank.....                                             | 5.00       |
| Cash.....                                                 | 2.00       |
| Cash.....                                                 | 1.00       |
| Richard Robinson.....                                     | 2.00       |
| Cash.....                                                 | 1.00       |
| Rubenstein Bros.....                                      | 1.00       |
| J. C. Wakefield.....                                      | \$2.00     |
| F. D. Ilgen.....                                          | 2.00       |
| E. L. Pitcher.....                                        | 1.00       |
| C. C. Wakefield.....                                      | 1.00       |
| D. A. Ainley.....                                         | 1.00       |
| C. G. Megrue.....                                         | 1.00       |
| A. S. Riley.....                                          | 1.00       |
| R. W. Hunt.....                                           | 1.00       |
| W. S. Benjamin.....                                       | 1.00       |
| D. C. Stewart.....                                        | 1.00       |
| J. B. Shea.....                                           | 2.00       |

### The Application for a Receiver for the Duhme Co.

CINCINNATI, O., Jan. 2.—The situation of the Duhme Co. affairs was not changed on Tuesday except by the filing of two motions by the attorneys for Frank and Herman Duhme. One is for a temporary receiver, the other for the filing of an account and inventory under Section 5652 of the Revised Statutes. Counsel for plaintiffs claim the right to have an exact statement of the financial condition of the company, and take this step as a means to secure it.

The petition for receiver, filed late on Monday evening, alleges that the petitioners are owners of more than one-fifth of all the paid-up stock of the company, that the company are insolvent and unable to meet maturing debts, and have allowed their paper to go to protest; that they have hypothecated valuable assets from their stock to borrow funds to meet current expenses; that the company are unable to pay salaries of operatives and employes, to whom they are now indebted in large amounts. It is also charged that the firm have abandoned the principal object of their incorporation, which was the manufacture of gold and silver ware and watch cases; that they can not be profitably conducted, as now managed by the majority in interest, who refuse to give the minority stockholders any participation in the management. They say the business has been losing every year since its organization as a joint stock company, and that they declared a dividend of 7½ per cent. in February, 1896, to deceive the stockholders, when there were no earnings out of which to pay it, and when the minority discovered the credit on the books discharged the credit previously given from the books. They believe a dissolution will be for the benefit of the stockholders. John A. and H. M. Caldwell are the attorneys.

In an interview Frank Duhme says the business has been unprofitable since its incorporation, though it was successful before. He said he hoped to put the concern on a paying basis by his move, or go out of business.

R. H. Galbreath, manager of the Duhme Co., said that the proceedings were a great surprise to him, and that he had not anticipated such a step. Said he: "The Duhme business has been one of the most successful in this country, and we have been doing a good amount of business, but for the past two or three years, on account of the hard times, we have not been making quite so much money as we formerly did."

In answer to a question regarding their not paying dividends, he said: "We have not been making money. Certainly we have been doing a very good volume of business, but, like almost every other line of trade, we have been unable to make the margin which we formerly did. This is why we have not been paying the dividends of the old days."

Attorney H. M. Caldwell, who filed the petition on behalf of the minority stockholders, said: "We represent the minority stockholders, the sons of Mr. Duhme. They have been

dissatisfied for some time with the management of affairs, and while it is a matter of regret that such an institution should be brought into the courts, there was absolutely nothing left for us to do. The business has been a losing one almost ever since Mr. Galbreath assumed the management, and the credit has run down so that papers have gone to protest, and I am informed that the company now has diamonds on deposit with some of the local banks as collateral security for money advanced. The house did a fairly good holiday business, but nothing like it should have been had their credit been good in New York, so that they could have had a good stock to offer. A year ago there was dissatisfaction. Mr. Herman Duhme then tried to have a change of management, but failed. Last February the stockholders were surprised on receiving notice that a 7½ per cent. dividend had been declared. All went quietly until recently Mr. Duhme wanted a number of changes made which would involve the expenditure of some money, and when told by Mr. Galbreath that the house could not afford it, he came to us to know why this could be possible when only a few months before a large dividend had been declared.

"We began a correspondence with the management, and had conferences in our office here. Mr. Galbreath presented figures to show that the capital stock was worth 55½ cents on the dollar. Our clients thought the stock worth at least 70, and offered to sell for that. Finally, we insisted on the right to examine the books for ourselves, and threatened to go into court if refused. The books were submitted, and the result was we found the capital stock greatly reduced in value. But we found something else. The examination had revealed the fact that the February dividend was declared in a peculiar manner. A minor son of Mrs. Duhme had been allotted a \$65,000 interest in the concern. This had been divided in half, and \$32,500 of it used to make the 7½ per cent. dividend. It was then we decided to apply for a receiver. I understand that on the advice of the attorneys of Mrs. Duhme and Mr. Galbreath the dividend had been declared off, and returned to its original position by charging the same off the books."

The two sons of the elder Duhme, constituting Mr. Caldwell's clients, hold \$60,000 worth of the stock. Mr. Caldwell thought that the rest was divided as follows: Mrs. Duhme, \$100,000; Mr. Galbreath, \$30,000; Mrs. Eustis, \$30,000, and another daughter the same amount. Mrs. Duhme is represented by E. W. Kirtledge, Mr. Galbreath by Judge Robertson and Mrs. Eustis by Thornton M. Hinkle.

Mr. Hinkle expresses confidence in the ability of all persons concerned to satisfactorily and speedily adjust the matter, and says

he regrets that the application for the receiver has been filed in court; that he thinks the matter could and should have been adjusted out of court. He says that the application for a receiver was a surprise to all the persons interested in the Duhme Co., except the ones who pray for a receiver.

The application for the receiver of the Duhme Co., made by Herman and Frank Duhme, was denied Saturday afternoon. The motion was opposed by a majority of the stockholders and creditors to the amount of \$40,000. These included the largest creditors, Carter, Hastings & Howe, Gorham Mfg. Co., and H. C. Hardy & Co. Another petition for a receiver has been filed.

Louis W. Abt & Co., Chicago, Ill., have failed.

A. H. Peacock, Galveston, Tex., has failed.

G. G. Boehm & Co., Middletown, O., have given three eastern creditors deeds of trust on real estate aggregating \$2,487.31. Chattel mortgages for \$22,755 have been given to local creditors.



ARE MADE BY

**LAWTON, SPENCER  
& SHERMAN,**

— MANUFACTURING JEWELERS, —

PROVIDENCE, RHODE ISLAND.

The most popular Link Cuff Button in the market.

**10 Karat Quality.**

Rigid posts, novel shapes, large variety of fancy and staple patterns.

ASK YOUR JOBBER FOR THEM;

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**Mossberg & Granville Mfg. Co.**

101 SABIN STREET, PROVIDENCE, R. I.

**JEWELERS' TOOLS OF EVERY DESCRIPTION.  
HEADQUARTERS FOR PRESSES.**

**OBSERVATIONS ON MAGNETIZED WATCHES.**

Paper read before the Franklin Institute, Nov. 18, 1896. Reproduced by arrangement, from the *Journal of the Franklin Institute*.

BY WILLIAM T. LEWIS,

MEMBER OF THE INSTITUTE, PRESIDENT OF THE HOROLOGICAL SOCIETY OF PHILADELPHIA.

IN this age of electricity and electrically propelled machinery, the wearers of watches are constantly coming in contact with sources of danger to the fine timekeeping qualities of their vest pocket companions.

Non-magnetic watches are those in which the balance-wheel, hair-spring, roller-table, lever and 'scape-wheel are made of metals which are neither magnetic nor diamagnetic; and such watches have been brought to a high degree of perfection, some having been produced which have had nearly as close a rate as the best of those which are not non-magnetic. In addition to this, several varieties of anti-magnetic shields have been placed on the market, which are said to be more or less effectual in preventing magnetism in watches.

However, it is of the ordinary watch (which is not non-magnetic) that I wish to speak tonight. In such a watch the hair-spring, roller-table, lever and 'scape-wheel are made of steel, either wholly or in part. A watch of this kind will become magnetized by being brought into too close proximity to a powerful magnetic field, such as is developed in a dynamo or a motor; or by coming in contact with, or by being brought near to, an ordinary magnet, and there are also other sources of magnetic and electro-magnetic influence which will act injuriously upon a watch.

It will be seen that as all the steel parts of the watch become permanent magnets under the conditions mentioned, each steel part thus assumes definite polarity and tends to place itself in a north-and-south position like a compass. Moreover, each steel part attracts and is attracted by, and repels and is repelled by, every other steel part in the watch.

The influence of these magnets, one on the other, and the influence of the earth's magnetism on the several parts, seriously impede their freedom of motion, thereby affecting the rate of the watch, sometimes even causing it to stop.

A simple method to detect the presence of magnetism in a watch is to place a small compass (one with a very fine sensitive needle about 0.8 centimeters in length) directly over the balance-wheel and upon the "bridge" which supports it. If the needle oscillates it is evident that the watch is magnetized. However, this test is not conclusive, as the hair-spring may be magnetized, and, under certain conditions, the needle will not show it.

I am not aware that any one has yet called attention to the fact that the hair-spring or the main-spring of a magnetized watch contains "consequent magnetic poles," and I will endeavor to show that such is a fact by means of

the following experiments which I have made:

A hair-spring, which was placed in a powerful electro-magnetic field, was afterwards dipped in iron filings and photographed. The result is shown in Fig. 1.

On testing its polarity (to do which

iron filings grouping themselves in a different manner.

The polarity was found, on testing, to be as shown in Fig. 4, the dotted lines passing through the poles, forming geometric curves.



Fig. 1.



Fig. 3.

it was necessary to straighten the hair-spring out into a long riband, similar to its condition before it was coiled into shape) it was found to contain numerous consequent poles, as shown in Fig. 2.

In a watch the outer end of the hair-spring

Fig. 5 shows a form of demagnetizer in common use, which consists, essentially, of a helix *F*, switch or key *C*, the commutator *A*, which serves the purpose of changing the polarity of the helix, and the flexible cord *E* to connect the machine with a battery or with

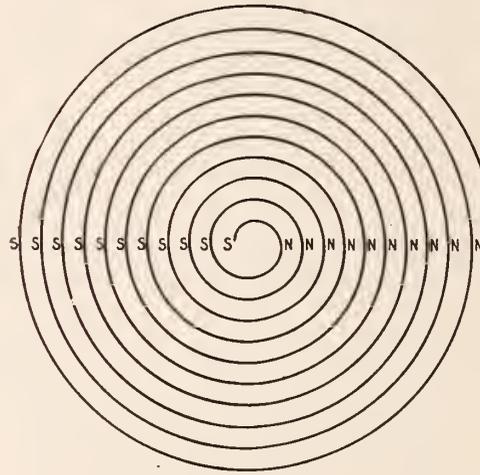


Fig. 2.

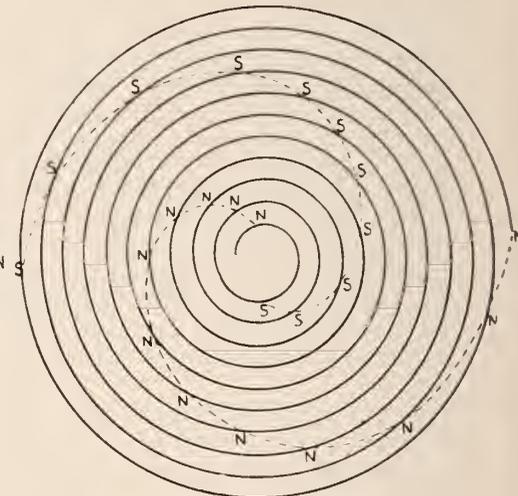


Fig. 4.

is stationary, while the inner end is fastened to a collet which vibrates with the balance-wheel. As the balance-wheel makes approximately one and one-half revolutions at each vibration (i. e., 270° on each side of the "dead center"), it is evident that at the moment when a watch becomes magnetized, the hair-spring will probably be at some other position than that of rest.

Fig. 3 shows a hair-spring which was magnetized when the balance-wheel had arrived at the end of its arc of vibration, and photographed (having been dipped in iron filings) after it had returned to its position of rest. The poles are not in the same straight line as in Figs. 1 and 2, as is shown by the

an electric light circuit. If the current be alternating, the commutator can, of course, be dispensed with.

In operating with this machine the key is pressed down, and the commutator is turned by means of the crank *D* at a speed of about 150 revolutions per minute. The watch is then passed slowly through the helix, the speed of the crank being kept uniform in the meantime.

With the ordinary demagnetizer the hair-spring of a watch is very difficult (if not impossible) to demagnetize without treating it separately, as it possesses about four times as many magnetic poles as it contains coils. The poles are difficult to locate, as the coils are not

more than 0.15 millimeters to 0.25 millimeters apart in watches of the usual size. The whole diameter of the spring may be from five millimeters to eight millimeters.

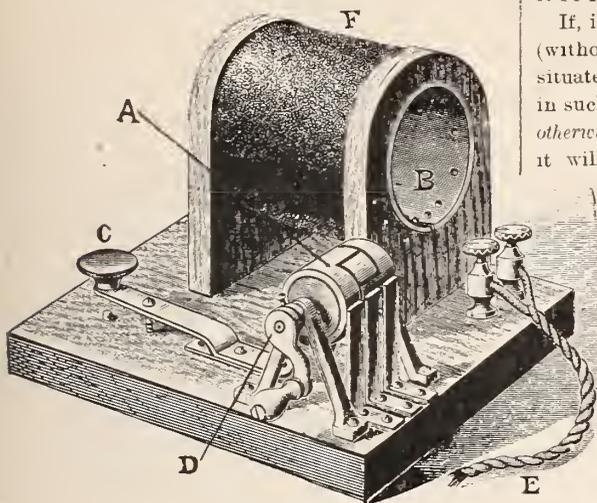


Fig. 5.

Then, also, the vibration of the hair spring under the action of the demagnetizer seems to prevent the proper demagnetizing effect from being produced.

Good results, however, can be secured by placing the hair-spring on a watch-glass and covering it with very viscous oil or with a drop of melted beeswax, and placing it in that condition under the action of the demagnetizer, keeping the watch-glass horizontal and, at the same time, causing it to revolve about its center. The oil or wax can afterwards be dissolved in benzine and the hair-spring cleaned.

Demagnetizers of various construction have been contrived; but I do not know of any which will thoroughly demagnetize all the

piece each time it is passed through the machine in order to ascertain to what extent the magnetism has been removed and again passing it through the helix in another position if it be found to still contain magnetism.

If, in passing the watch through the helix (without taking it apart), any steel part be so situated in the watch, and be also magnetized in such a manner that its magnetic axis be otherwise than parallel to the axis of the helix, it will be seen that such part will not be thoroughly demagnetized.

Fig. 6 shows a view of the helix in section. The hands of the watch denote the hour of 9 o'clock. If, before the watch has passed through the demagnetizer, one end of the minute-hand was a north-seeking pole, and the other end a south-seeking pole, it is evident that the minute-hand will now be demagnetized.

But to demagnetize the hour-hand, the watch would need to be turned so that the magnetic axis of the hour-hand would be parallel to the axis of the helix. There is also the steel arbor which carries the hands, the axis of which is at right angles to the planes in which the hands lie. Then there are other steel parts which lie in other planes; so that it would seem necessary to cause the watch to revolve in such a manner that every plane shall be subsequently brought into a position parallel to the axis of the helix.

To this end I am now constructing a demagnetizer, which I may have the opportunity of exhibiting at some future meeting; but which I will now describe in order that I may have the advice of others better versed in the mysteries of electricity and magnetism than myself.

In Fig. 7, *A* is a watch to be demagnetized, mounted on a circular disk *B*, being held in position by the clutches *C C*, and a third clutch which is not shown. The disk is caused to revolve by the bevel gears *E E'*, which receive their motive power from the

turn is caused to revolve by a belt from a pulley *N*, on the shaft *O*, to the pulley *P*, on the shaft *Q*, of the small motor *R*, which is

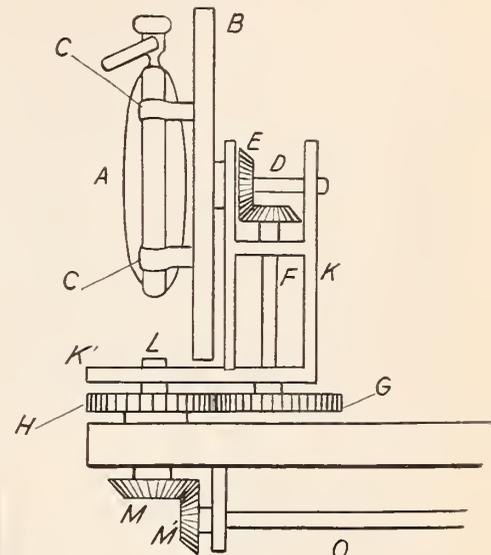


Fig. 8.

driven by the battery *S*. This motor will be enclosed in an iron cylinder to insulate it magnetically, and so prevent its influence on the watch. A clock-work could, of course, be used instead of the motor. The head of the carriage is shown separately in Fig. 8.

It will be seen that the revolving of the frame *K K^1* around the axis of the shaft *L* will cause the gear *G* to revolve around the gear *H*. At the same time the revolving of the gear *G* on its own axis will cause the disk *B* to revolve around its own center.

Thus the watch will revolve around its vertical axis (*i. e.*, the axis of the shaft *L*) and around its horizontal axis (the axis of the shaft *D*) at the same time. By having one tooth more (or less) in the gear *G* than in the gear *H*, the watch will be continually placed in new and different positions, until the gears *G* and *H* arrive in the same relative positions in which they were at the start.

The carriage *T* is mounted on wheels *U U^1*,

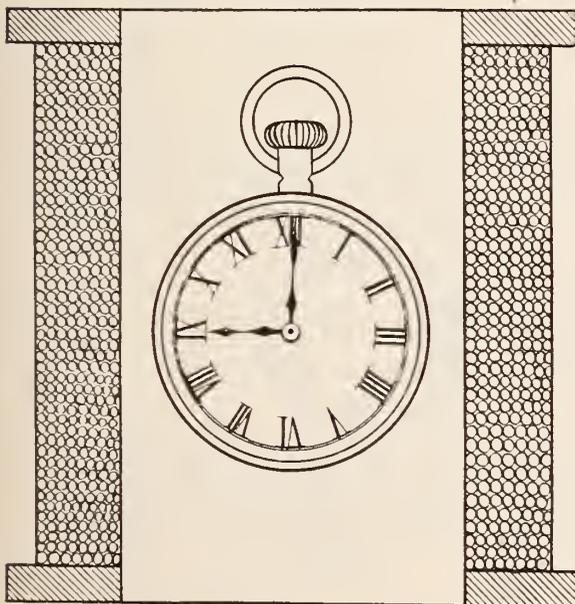


Fig. 6.

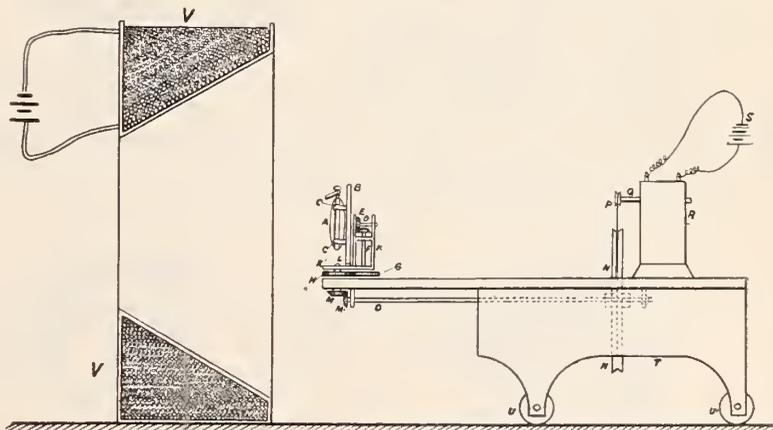


Fig. 7.

parts of a watch unless the watch be taken apart and each steel piece submitted separately to the action of the demagnetizer, testing each

gear *G*. The gear *H* is stationary; while the frame *K K^1* is mounted on the revolving shaft *L*, driven by the bevel gear *M M^1*, which in

order that the watch may be slowly advanced into the helix *V* to its smaller end, and again slowly withdrawn. It should be

withdrawn to a distance of several feet from the helix.

The helix, as shown in section, is given this form in order that the electro-magnetic effect of the current on the watch may be gradually increased and diminished as the watch is advanced into the helix and withdrawn. When the watch has reached the smaller end of the helix, there are more lines of magnetism passing through it for the reason that there are more coils of wire around and about it, and the coils are also nearer to it. Thus the polarity of each steel part of the watch is successively changed with a gradually diminishing force as the watch is slowly withdrawn, until every piece of steel in it is brought back to its normal condition. Such is my theory, and I hope my machine will be successful. In the meantime I will be glad to receive any suggestions.

**The Latest Patents.**

ISSUE OF DECEMBER 29, 1896.

**573,870. NAME-PLATE FOR BICYCLES, &c.** ARTHUR R. GEOFFROY, New York, N. Y.—Filed May 9, 1896. Serial No. 590,816. No model.



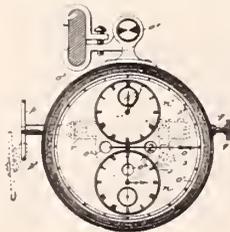
The combination with a curved plate adapted to receive on its outer surface a name or inscription, and having a slot a, of a curved and somewhat flexible or elastic yoke which is passed through said slot, a spiral spring placed within the concavity of the plate with one end attached thereto and with its opposite end connected with the inner end of the yoke, and a fastening device for connecting and disconnecting the free end of the yoke to and from the opposite end of the plate.

**573,967. ART OF ENGRAVING.** WILLIAM S. EATON, Sag Harbor, N. Y.—Filed Jan. 9, 1896. Serial No. 574,894. No specimens.



An improvement in the art of engraving, consisting in taking a plate having lines upon its surface, placing a stencil over said lined plate and transferring by means of a pantograph engraver the lines exposed through the stencil and finishing the work by the use of an engraved plate.

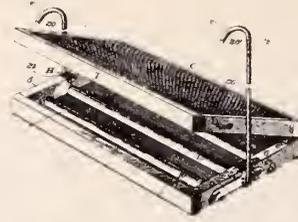
**574,022. INDICATING DEVICE FOR BICYCLES, &c.** ROLAND CONROW, Cinnaminson, N. J.—Filed April 9, 1895. Serial No. 545,052. No model.



The combination of a bicycle or vehicle, an instrument comprising a time indicator having a set of continuously-moving hands or pointers, and a second set of hands or pointers adapted to be moved with the continuously-moving hands, a distance-indicator, means for imparting motion to the distance-indicator

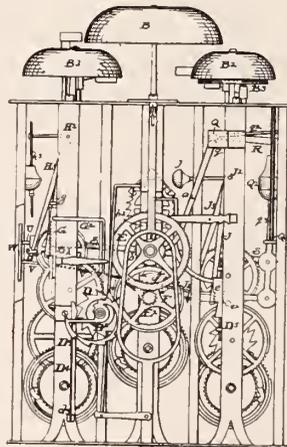
from one of the wheels or other moving part of the machine, and means for putting the distance-indicator and the second set of hands of the time-indicator into and out of action.

**574,038. ELECTROPLATING APPARATUS.**

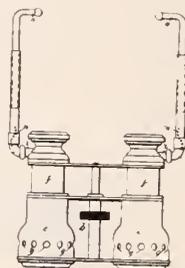


RICHARD J. MARKS, Hartford, Conn., assignor of one-half to William P. O'Toole, same place.—Filed Oct. 12, 1896. Serial No. 608,545. No model.

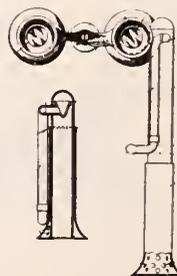
**574,114. REPEATING MECHANISM FOR CLOCKS.** CHARLES M. SAFFORD and WILLIAM M. ROSS, Cleveland, Ohio.—Filed Sept. 11, 1895. Serial No. 562,220. No model.



**574,124. COMBINED OPERA GLASS AND PHONE.** GEORGE J. WAINWRIGHT, New York, N. Y., assignor to Walter James Wainwright, same place.—Filed Dec. 16, 1895. Serial No. 572,268. No model. Patented in France Feb. 7, 1896, No. 253,777.



**574,125. HANDLE AND PHONE ATTACHMENT FOR OPERA GLASSES.** GEORGE J. WAINWRIGHT, New York, N. Y., assignor to



Walter James Wainwright, same place.—Filed Dec. 16, 1895. Serial No. 572,269. No model. Patented in France Feb. 7, 1896, No. 253,778.

**574,248. SKIRT-SUPPORTER.** GEORGE KIERSKI, New York, N. Y., assignor to Dora Kierski, same



place.—Filed March 6, 1896. Renewed Nov. 12, 1896. Serial No. 611,907. No model.

**574,299. MUSIC-BOX.** JOSEPH BORNAND, New



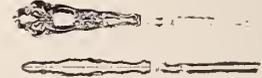
York, N. Y.—Filed May 22, 1896. Serial No. 592,618. No model.

**DESIGN 26,453. BADGE OR BUTTON.** THOMAS GHOLSON VIVIAN, Columbia, Mo.—Filed Oct. 3, 1896. Serial No. 607,805. Term of patent, 3½ years.

**DESIGN 26,454. BADGE.** THOMAS P. HALPIN, Chicago, Ill.—Filed June 22, 1896. Serial No. 596,542. Term of patent, 7 years.

**DESIGN 26,455. BADGE.** JOSEPH H. MISHLER, FRANK B. STUMPF and MICHAEL E. DONAHAY, Eureka, Ill.—Filed Sept. 2, 1896. Serial No. 604,687. Term of patent, 3½ years.

**DESIGN 26,456. HANDLE FOR BUTTON HOOKS.** FERDINAND THIELKE, Brooklyn, N.



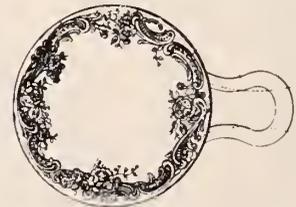
Y., assignor to the Woodside Sterling Co., New York, N. Y.—Filed Nov. 27, 1896. Serial No. 613,704. Term of patent, 7 years.

**DESIGN 26,457. BRUSH-BACK.** HENRY A. WEI-

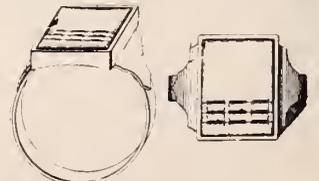


MAN, Philadelphia, Pa.—Filed Oct. 16, 1896. Serial No. 609,154. Term of patent, 7 years.

**DESIGN 26,458. MIRROR-RACK.** WILLIAM C. GODMAN, Providence, R. I., assignor to the Gor-



ham Mfg. Co., same place.—Filed Sept. 23, 1896. Serial No. 606,795. Term of patent, 7 years.



**DESIGN 26,459. JEWELRY-TRAY.** FRANK H. SADLER, Attleborough, Mass.—Filed Nov. 6, 1896. Serial No. 611,301. Term of patent, 3½ years.

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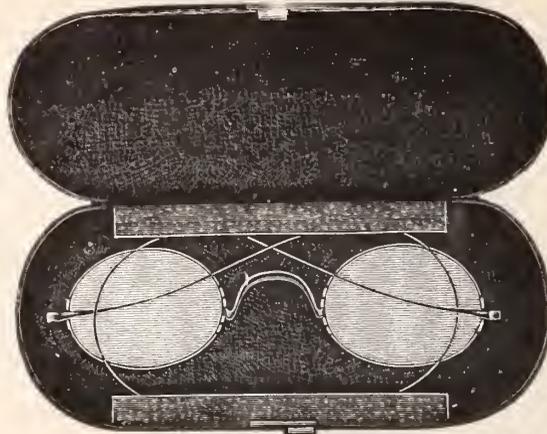
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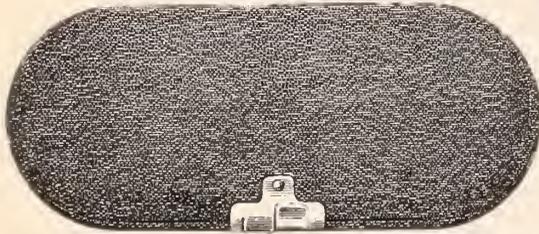
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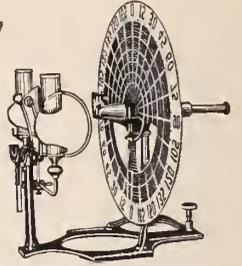
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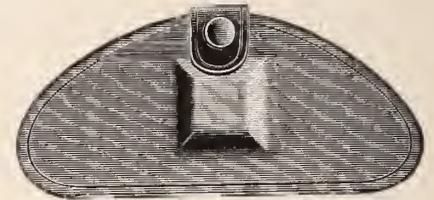
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# OPTICAL DEPARTMENT.

## Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS \*

BY R. H. KNOWLES, M. D.

**NOTE.**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XLVII.

(Commenced Feb. 27, 1895.)

CHAPTER IX.

AMBLYOPIA (Continued.)

**M**EGALOPSIA derivatively means seeing things large; it comes from the Greek word meaning a large eye, and refers to that state or condition of the eye in which everything appears larger than normal. Macropsia is a term synonymous with Megalopsia and is employed in preference to the latter by some authorities. Micropsia:—this phenomenon is due to an old inflammation which has located itself in the retina, near or in the sight area, so that adhesive bands of lymph instead of contracting down the rods and cones at this point have proportionately put them upon the stretch and thus surrounding objects appear proportionately larger than they are. This applies only in cases where the object appears permanently larger. There are instances where the object seems larger temporarily; this is due chiefly to spasm of accommodation, especially in accommodative or False Myopia, as the object seen at the distance not only appears larger but not as distinct. Usually persons with this complaint are run down in health or inherit a broken-down constitution, due to syphilis, struma and with a soil suitable for tuberculosis to thrive upon. Each case should be treated according to its cause and in addition to perfect rest as to the eyes, the family physician will prescribe remedies in the way of tonics and restoratives, and urge observance of the rules usually laid down in the way of diet, clothing, &c.

Certain drugs, like morphine, which render the pupil smaller in addition to obscuration of vision, will cause an object not only to appear indistinct but larger.

In Tabes-dorsalis, a disease due to central nervous origin, sometimes is the cause of Micropsia and in other cases again there is a decided Megalopsia.

Metamorphopsia derivatively means that the object seen is distorted, and is the last variety of Entoptic-Phenomena due as the result of an old inflammation situated near or in the sight area and the adhesive band of lymph instead of limiting the size of the rods and cones, or rendering them larger may and does in the majority of cases, distort the percipient layers at this point, in consequence of which everything seen is distorted.

Glasses will not benefit a patient who suffers with Metamorphopsia. In Micropsia and

Megalopsia, if temporary, from whatever cause, the phenomena will disappear upon the cause being removed

(To be continued.)

## Optical Correspondence.

Will you assist me with the information of what I can do for a patient, who, after the correction is given, that is, what I prescribed, the object appears like an inverted key-stone?

The following patient's history will, perhaps, throw a little light as to what I mean:

Mr. B. M. P., age 58 years, date, Nov. 26, '96.

R. E. V.  $\frac{20}{70} : \frac{20}{15}$ , w. + .75° ax. 120°

L. E. V.  $\frac{20}{70} : \frac{20}{15}$ , w. + .75° ax. 60°

R

O<sup>p</sup> L + 2.75 D<sup>s</sup> = + .75° ax. 120°

R. S. + 2.75 D<sup>s</sup> = + .75° ax. 60°

The ophthalmometer gives the axis of the cylinder just as I have it in the prescription for Mr. P.'s reading glasses, but he came back the next day, and although he can see to read beautifully, what puzzles him, and puzzles me, is why the book or the reading card looks like an inverted key-stone.

**ANSWER:**—There is no doubt in my mind but that your correction is right and that the additional sphere is also the proper one for the relief of your patient's Presbyopic. The apparent distortion is due to the fact that the axes of the cylinders are placed at just the angle that would cause this secondary phenomenon. The only thing to do in this instance, is to wait patiently, and in time this difficulty will be overcome. Let him wear the glasses as you have prescribed and have him visit you several times and you will see this difficulty gradually overcome.

I see in THE JEWELERS' CIRCULAR of Dec. 23, 1896 that you have given us a lens reduced when the axis is at 180° reduced to an axis placed at 90°.

What I mean is this, suppose a compound lens read as follows:

R 0. D } O.D.+1. D =1 D° ax. 150°  
 . 0. S } + O.S.+1. D =1 D° ax. 30°

How would you reduce this prescription.

**ANSWER:**—The reduction in a former number, using the horizontal and the vertical meridians, was given in order that the student might get the idea without confusion. Now, in this instance, the same principle applies, as 90° in right angles from 150° would place the axis when reduced to 60°. This for the lens prescribed for the right eye. Now 90° at right angles to 30° is 120° for the lens prescribed for the left eye. The reduction reads as follows:

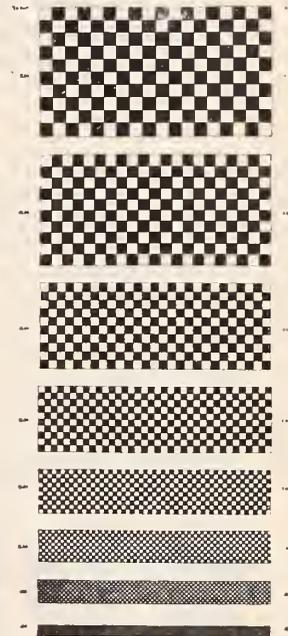
R 0. D +1. D.° ax. 60°  
 0. S 1. D.° ax. 120°

## A New Optical Chart.

**A** NEW chart has just been issued by Julius King Optical Co., in which opticians will be interested. It was designed by L. L. Ferguson, who has put it to practical use with very satisfactory results.

The motive which is responsible for the use of Roman letters, or in fact any kind of let-

ters, in designing test cards, seems to have been to procure something which the layman could easily recognize. The familiarity of the people with the alphabet naturally made letters the most acceptable conveyance, despite the fact that the alphabetical signs are of different geometrical shapes, which undoubtedly make different letters of the same size more or less distinguishable. Is not an "N" harder to distinguish than an "L?" Is not there quite a geometrical affinity between "P"



and "F?" These circumstances tend to prove the necessity of eschewing alphabetical signs and substituting therefor a method which is built upon scientific lines.

The light which emerges from the optical center of the eye is transmitted regardless of the nature or amount of refractive error; but in all its meridians, starting from the exact optical center to its periphery, the emergent light is disturbed or refracted; the greater the angle of deviation the greater the subacuity of vision. Such being the case it seems that test case testing can be made more simple by the use of this "Decimetric" chart, the arrangement of which will at least deter the not over-expert operator from giving too strong a glass to an amblyoptic client, for in his anxiety to sharpen up the ametropes' vision, he frequently gives a glass whose angle of depression or contraction more than accomplishes the desired equation. Furthermore, where the angle of aberrancy is equal in all meridians the tests should be of equal measurement on all sides. Also the black should occupy the same area as the white—no more, no less. This certainly cannot be accomplished by the use of letters or figures, and can only be obtained by arranging a set of cubes, alternately black and white. When the ametropes' angle of refractive error renders indistinguishable the checker formation, the number of the corrective lens necessary will be found on the side of the largest form that so appears.

In hyperopia the eye must be rendered artificially myopic by the interposition of a

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camera lens (a + 5.00 D could be generally used); then proceed as though it actually was myopic, finding the largest strip wherein the checker formation cannot be differentiated; then deduct the dioptric number on the left from the 5.00 D and the result will be the amount of hyperopia.

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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

BY the end of next week the importers of fine china and art pottery will have their samples of this year's goods ready for inspection by the trade; particularly in the Limoges china such as Chas. Ahrenfeldt & Son's, L. Strars & Sons', the A. K. china of C. L. Dwenger, the Chas. Field Haviland ware of Gérard, Dufraisseix & Abbot, the Elite china of Bawo & Dotter, Hinrich & Co.'s, Lazarus, Rosenfeld & Lehmann's, P. H. Leonard's and similar wares, will the displays be full of entirely new shapes and decorations, and contain a greater variety than ever before of articles suited to the class of trade jewelers obtain. These manufacturers have for many years carefully studied the demands of the American market and their import samples, now being opened, contain styles which are distinctly in accord with the taste of an artistic and progressive race.

LAZARUS, ROSENFELD  
& LEHMANN'S  
SPRING SAMPLES.

FIRST among the many lines of import samples to be opened by Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, is an assortment of decorated Bohemian glass vases which in extent surpasses all former glass lines carried by the firm. Among others the many varieties showing new effects in rainbow and shaded glass will no doubt be novelties that will find favor with the jewelers. The many rich lines of gold mounted and studded glass articles for table, toilet and cabinet, will be detailed in a subsequent note. The firm expect to have all their Spring samples ready for inspection about Jan. 15.

HARRIS & HARRINGTON'S  
SPRING LINES.  
MONTAGUE F. Harris, of Harris & Harrington, importers of clocks, bronzes, etc., 34 Vesey St., New York, sailed Saturday on the *Campania* for Europe, where he will spend the next two months visiting the clock and pottery markets and selecting the goods which his firm will display this Spring.

H. SIEGEL IN  
EUROPE.

H. SIEGEL, manager of the cut glass department of L. Straus & Sons, New York, is now on a three months' trip through Europe. Mr. Siegel is expected home in the early part of February.

THE RAMBLER.

## Glass and Crockery Stamps the Gentleman.

DRAWING-ROOM decoration, costly, grand, elaborate it may be, counts for nothing. Furniture may mean wealth, but nothing more; carved furniture and gilding—yes, even your pictures mean only the power to buy them. A parvenu from a successful diggings may have the wealth and the ostentation to purchase them; the picture dealer will keep you right and in the former, Hampden or Gillow will see there is nothing but the proper form in the selection and arranging.

Your liveries may be right, and the tailor will see that they fit and are *de rigueur*. Your wine merchant will see that the wines are right and of the proper *cuve*; and then your horses and carriages can be done and arranged by deputy; the color of both may be the correct thing, and in the park pass current; your wife may drive and your daughters may ride, your sons be dressed by Stults, and your daughters by Redfern—still there is a skeleton in the cupboard, and there may be this horror in such a home as we have described.

"Let me see a man's china and glass closet, and I will tell you a man's character," says someone whom we forget. And how true it is! A man may get all his household into form, and yet the one thing needful, his glass and china, spoils it, degrades it and its owner too. "I like nice, plain glass"; "I like my china just with my monogram"; "Give me a glass which shows the wine properly," and the like explanations, do not serve. Are they in taste? Are they suitable to the surroundings? Are they costly as your purse can buy, but not expressed in fancy, as Shakespeare says of jewelry? No, often not even fit for a genteel bar. No, many homes we have visited are spoiled by the glass and degraded by the china.

Really, a house should be furnished, carpeted, painted—indeed, finished entirely, and then an expert called in to add this finishing to make it perfect, supposing its possessor

felt himself incapable of putting in this finishing touch; for, like the Royal Academicians, it is the varnishing day, is this addition of glass and china; well selected, it is the comfort in the house, it keeps your friends as well as the household happy, does your glass and china, and this is why in this short dissertation we would call attention to what is so much neglected, viz.: slovenly buying of cheap, out-of-taste crockery and glass; it is often hurried, when it requires a careful selection to arrive at what is needed, and should be bought where taste is the specialty of the dealer, for a well selected glass and china stock means art, and wants an artist to select it.—*English Exchange*.

## The "Phosphorescent Five O'Clock."

ONE of the latest fads of fashionable Paris is called the "phosphorescent five o'clock." Candles or lamps are not used for illumination. The walls and ceilings as well as the floor of the room and the furniture are covered with a phosphorescent mixture which absorbs light during the day and becomes luminous at dusk. Even the flowers with which the room is decorated, and the pictures which hang on the wall, and the cups and saucers and plates used at these entertainments, are subjected to a phosphorescent treatment, so that everything is bathed in a mystic glow. Not to be out of harmony with their surroundings, the ladies bidden to these functions wear "phosphorescent gowns," which gleam with a strange unearthly glow.

## The Value of Trade-Marks.

PHILADELPHIA, Dec. 28, 1896.

Editor of THE JEWELERS' CIRCULAR:

I have received the four copies of "Trade-Marks." Allow me to congratulate you on the fine style of make-up of the book; it far surpasses my expectations. It is as necessary a book to the retail jeweler as a dictionary is to the professional writer. However, I cannot agree with Mr. Nissen's idea about a trade-mark. It may not be necessary for his establishment to have one, but the storekeeper finds it often to his advantage to be able to trace the goods back to their maker by this kind of a passport.

FERD. T. HASCHKA.

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE:—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geographical Survey.

(Commenced in issue of Oct. 28, 1896.)

### QUARTZ (ROCK CRYSTAL.)—(Continued.)

**S**MOKY quartz in fine specimens is reported at the tourmaline locality in the San Jacinto Mountains, Riverside County, Cal., by Mr. Dwight Whiting.

Rose quartz occurs at Theresa, Jefferson County, N. Y., and 50 tons were mined in 1895, according to Mr. C. D. Nimms, of Philadelphia, N. Y.

Rose quartz is also noted by Mr. E. H. Saitiel, of Denver, occurring at a mica mine in Park County, Colo., at the head waters of Currant Creek; Mr. M. Braverman, of Visalia, Cal., reports that about \$150 worth have been obtained on the Yokohol River, in Tulare County, near that place; and Prof. W. H. Smith, also of Visalia, states that it is found of beautiful pink color at many points in the neighborhood.

### AMETHYST.

Prof. F. W. Clarke, of the United States National Museum, reports rich purple amethyst from Anderson County, N. C., in large crystals and groupings, in many respects rivaling those from any other American locality. Some of these crystals would cut into good stones. With them were found large coarse beryls.

A single great crystal of amethyst, 9 inches long and 5 wide, and weighing 12 pounds, was found at Granite Creek, Montana, over a year ago, according to the Montana Mining and Market Reporter, but nothing was said of its color or quality.

Mr. E. H. Saitiel, of Denver, reports amethyst likewise at the Last Chance mine, Creede, Mineral County, Colo., and in various parts of Park County, but gives no particulars.

New Zealand is now coming into notice as a promising field for mineralogical discovery, and many interesting things are brought to light by the indefatigable German agate hunters from Oberstein, who are searching that country, Queensland, and New South Wales as diligently as they have Brazil and Uruguay.

\* Report to the U. S. Geological Survey, 1895.

Among minerals recently found are some rolled masses of sagenite (rutilated quartz) of many pounds in weight. The penetrating crystals of rutile, red, brown, and yellow, are several inches long and vary from hair-like fineness to 2 mm. in diameter. Sometimes they are very sparsely distributed, and at other times in such profusion as to give the appearance of a matted mass of hair. One piece weighing 30 pounds was entirely of this character. Another of 15 pounds contained a dozen or more rutile crystals from 1 mm. to 2 mm. thick and nine inches long.

Among other quartz minerals, magnificent crystals of amethyst have been found; one of these is entirely of gem quality, and weighs 550 pennyweights (27½ ounces troy); also in the same vicinity many fine specimens of smoky quartz.

### CHRYSOPRASE.

This mineral occurs at several localities on the Pacific Coast, and may prove a valuable addition to American semi-precious stones. Small amounts have been found at several points in the East, but not sufficient to be important. A fine vein has lately become known at Riddles, Douglas county, Ore., and now two or three promising localities are found in Tulare county, Cal., near Visalia. The first discovery here dates from 1878, when Mr. George W. Smith, a surveyor, found pieces of it and brought them to the notice of experts. Mr. M. Braverman, of Visalia, tested the material, which at first had been thought to be colored by copper, and finding nickel oxide present, identified it as chrysoprase. This opinion was confirmed by the State mining bureau, and from that time specimens have been sent to the various museums and collections in this country and abroad. Of late it has been attracting attention for jewelry, and two other localities have been discovered.

The principal point of occurrence is about 12 miles northeast of Visalia, where the chrysoprase forms small veins of 2 or 3 inches in thickness in a jaspery rock. It is much flawed, and good pieces for cutting are scarce, but the color is excellent and some handsome articles of small size have been made from it.

Another locality is on Stokes Mountain, and a third on the Tule River, all in Tulare County. It is estimated that about \$550 worth has been taken out during the year, about half of which has been used for cutting and half for cabinet specimens. The locating

of the principal vein is due to Mr. C. P. Wilcomb, curator of the Golden Gate Park Museum, at San Francisco. Mr. Braverman has been working and exploring for it actively, and information has also been given by Prof. W. H. Smith, of Visalia.

Of allied varieties, the following may be further noted: Plasma, prase, chalcedony, and chrysoprase are reported in good specimens from near Joseph, Socorro County, N. Mex., by Mr. F. G. Hillman, of New Bedford, Mass., and prase at Stone Corral, Millard County, Utah, by Mr. Don Maguire.

Chalcedony, blue (saphirine), occurs in fine specimens in Santa Barbara County, Cal., according to Mr. Dwight Whiting.

Agate and plain chalcedony, coated with drusy quartz, have been found near Thomaston, Upson County, Ga., by Prof. W. S. Yeates.

### PLASMA.

Among archaeologists the name plasma has always been applied with some uncertainty, generally to any green substance that is hard and resembles quartz. From a careful study of many hundreds of antique green gems, I am inclined to believe that among them there are a number that are true jade ("nephrite"), which from its appearance and hardness was called plasma from the unfamiliarity of the glyptological archaeologists with jade. This as yet has not been definitely identified as being a material that antique gems were engraved on, although Prof. F. W. Rudler mentions as such a reputed seal of Egyptian origin.

(To be continued.)

To the many persons, particularly the younger generation, who are desirous of obtaining or completing a course in watchmaking, engraving, diamond setting, etc., the illustrated prospectus issued by the Parsons Horological Institute, Peoria, Ill., will prove a volume of considerable interest. It is a neat 70 page pamphlet, setting forth the history and object of the school, with detailed information about its various courses, what the instruction consists of, requirements of students, etc., etc. The book contains half tone illustrations of the various departments and rooms of the institute, examples of work done by the students in watchmaking, engraving and stone setting, together with photographs of the instructors and of many classes of students of the school.



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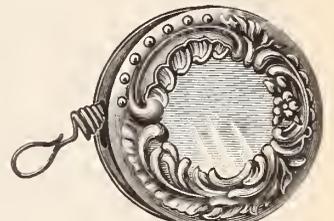
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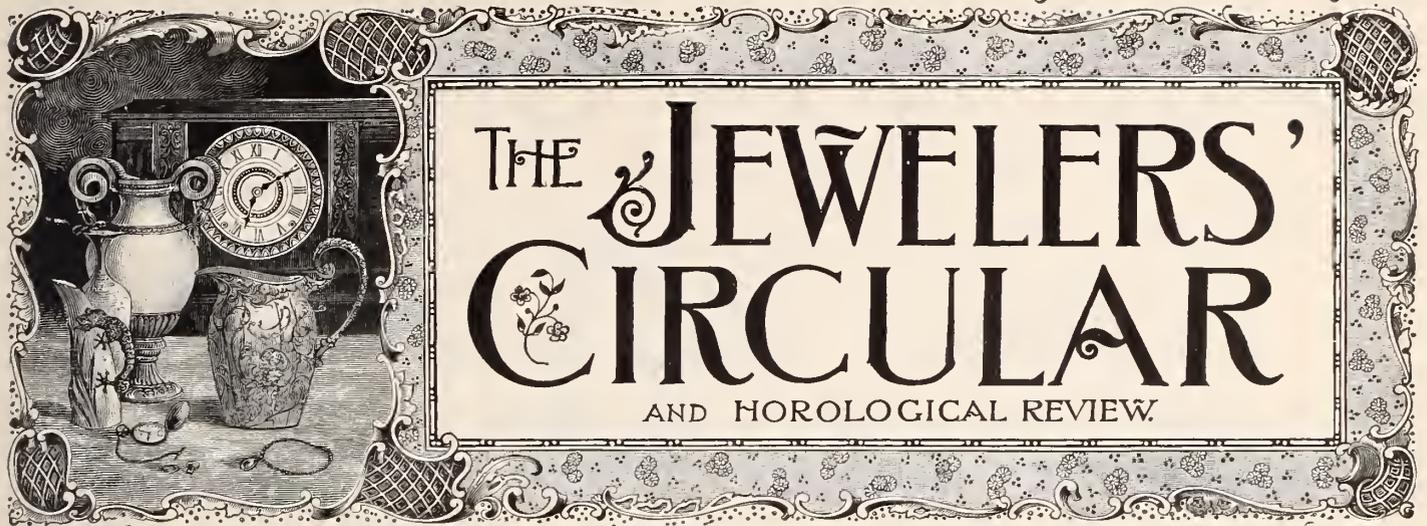
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VOL. XXXIII

NEW YORK, WEDNESDAY, JAN. 13, 1897.

NO 24.

## Review of Chicago Trade for the Year 1896.

### Jewelry Jobbers.

THE year 1896 was heralded by a poor January business, followed by a satisfactory Spring, in which sales kept well up to the corresponding months for two years past. The Summer was very quiet, and the early Fall months of September and October and well on into November, were affected adversely by politics. From the middle of November on to Christmas it was difficult to handle the flood of orders. The month of November was ahead of November, '95, and December was all that could be asked for in volume of orders, though they ran small. Up to Nov. 1 it looked as though the year would be most unsatisfactory, but the last two months pulled up the average, and the year closed with little, if any, change from the previous year in the volume of goods sold, although there was a slight decrease in cash value of sales, probably not to exceed 5 per cent.

### Watches.

The year opened reasonably satisfactory but decreased from the opening month right up to Oct. 1, the business of one month never indicating what the business of the next month would be. The holiday orders to be expected by the manufacturers about Aug. 1 were not received until the first of October. The showing the last three months was perfectly satisfactory. November was the best month of the year with manufacturers, as they then had good stocks and were able to supply the demand, whereas this could not be done in December, because of lessened stocks, thus decreasing the last month's output by reason of many orders going unfilled. The increase in prices in December of 7 per cent. to 20 per cent. on the 7 and 15 jeweled movements met with the general approval of the trade at large. It resulted in no diminution of orders and created a stronger feeling in the watch trade. The 12 months, as a whole, showed a decrease

of some 15 per cent. with a good feeling at the close of the year.

### Watch Cases.

Trade was fair in the Spring and dull for three months preceding the Fall elections. After election the sales picked up and trade the closing two months of the year were fairly good. A decrease is shown for the year, in which job lots placed on the market cut quite a figure. Various estimates are given of the decrease, ranging from slight to an estimate of 33½ per cent.

### Diamonds.

Fair business in the Spring and very quiet in Summer. From Sept. 15 there was fair demand. November was a good month and December first class. The demand was for small stones which affected the value of sales, the year closing with a full 15 per cent. decrease.

### Sterling Silverware.

Sales from January to May fell off just a trifle; the months of June to September showed a substantial gain and the year at the close of September was ahead of '95. October and November showed a slight decrease, possibly on account of politics disturbing general trade. December showed a marked gain, and the year closed with no variation from the year preceding as far as regards flatware and all hollowware except toilet wares. In toilet wares the trade bought sparingly early and the Summer was quiet. Improvement was manifest about Sept. 1 and for the closing four months of the year trade was brisk with a general increase, conservatively stated to be fully 15 per cent. In hollowware many large pieces were sold in May and June, principally the latter month, on account of weddings, and in September many big orders were taken. December was a big month in small goods. Novelties for the year in-

creased from 20 to 25 per cent.; toilet ware, 15 per cent., while flat and regular hollowware showed no material gains over the previous year.

### Plated Wares.

The first three months were fairly good. Business commenced dropping off in March and never quit declining till November, the Summer months being very dull and unsatisfactory, more so than before known in the history of the trade here. In November business picked up nicely, and December was all that could be asked for, but the losses of the seven previous months could not be regained, and the year showed a decrease approximating 25 per cent.

### Optical Goods.

With the exception of October and November every month of 1896 exceeded the corresponding month of 1895. The excitement attendant on the Presidential election is assigned as a reason for the decline in those months. The tendency of the trade is toward a still further increase in prescription business. The year has been a very satisfactory one, with an increase of about 15 per cent. over last year.

### Gold Pens.

Manufacturers say they have had business this year they never had before, and have held all of last year's business. Trade is better than a year ago.

### Refining.

The year opened well in both sweeps and old gold and continued good for every month. The refineries and sweep smelters have been busy throughout the year.

### Jewelers' Findings.

Started the year poorly and a little behind the year '95. February was fairly good and

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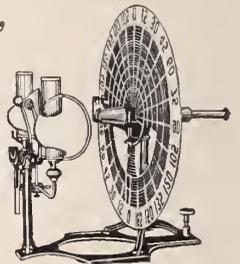
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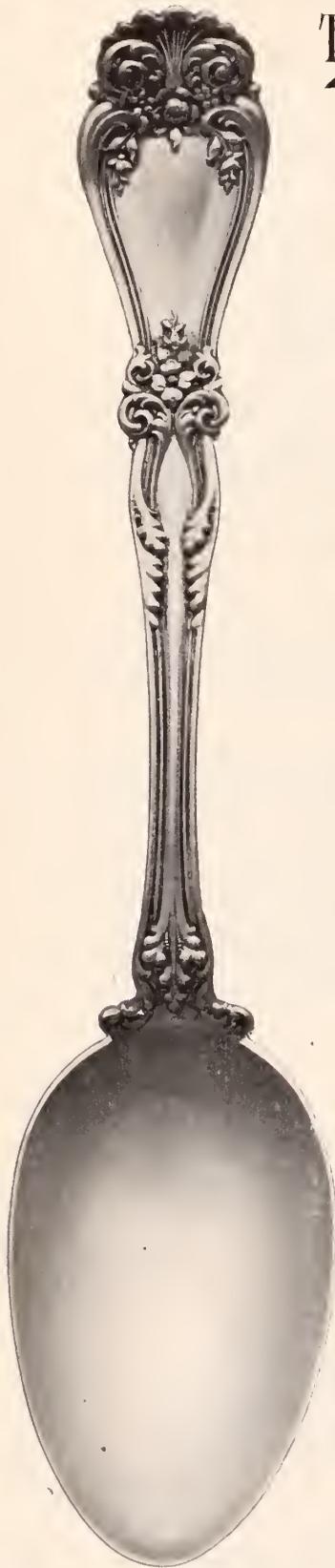


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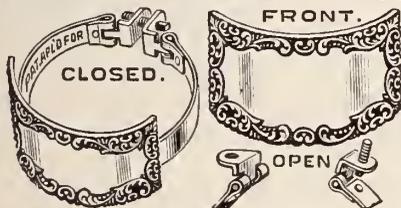
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Any Way  
You Put  
it The

A HAPPY NEW YEAR.

is the  
Best Offset  
Guard Out.

DON'T FORGET TO SEND A TRIAL ORDER TO  
**E. Kirstein's Sons Co., Rochester, N. Y.**

A HAPPY NEW YEAR.

A HAPPY NEW YEAR.

To the Retail Jewelry Trade...

Our extensive advertising and long experience have made

so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

**RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.

**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.  
OLDEST RING MAKERS IN AMERICA.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**  
IMPORTERS  
**DIAMONDS**  
 AND  
PRECIOUS STONES,  
**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**  
 Venetian Building, **34 & 36 Washington St**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**  
 IMPORTERS AND CUTTERS OF  
**DIAMONDS,**  
**65 Nassau Street,**  
**NEW YORK.**  
 Cutting Works: 45 John Street.

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**

Established 1859  
 Manufacturer of  
**FINE BALANCES**  
**AND WEIGHTS** for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor.  
 Mulden La. N. Y.



Repairs (any make)  
 promptly made.

**Stern Bros. & Co.**  
 Cutters of . . . **MANUFACTURERS OF**  
**DIAMONDS, Gold Rings and Thimbles,**  
**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK. LONDON OFFICE, 29 ELY PLACE  
 DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK. CHICAGO OFFICE, 149 STATE ST

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**  
**3 MAIDEN LANE, NEW YORK.**

ahead of the previous year. The following months showed a slight decrease, but nearly holding their own. June and July were quiet and from July on the trade grew gradually less, closing the year with a decrease of 10 to 15 per cent.

**Imports of Precious Stones, Jewelry, Watches and Clocks, for the Years 1884-1896.**

WASHINGTON, D. C., Jan. 4.—The imports of jewelry and kindred lines for consumption for the following years are from the latest official figures compiled by the Treasury Department.

Jewelry and precious stones dutiable:

|           | Value of Imports. | Duties.        |
|-----------|-------------------|----------------|
| 1884..... | \$9,377,545.56    | \$1,034,246.49 |
| 1885..... | 6,114,561.11      | 682,231.78     |
| 1886..... | 8,967,838.14      | 9 0 474.36     |
| 1887..... | 10,981,191.66     | 1,162,309.19   |
| 1888..... | 11,032,310.74     | 1,182,334.34   |
| 1889..... | 11,389,189.81     | 1,232,310.69   |
| 1890..... | 12,952,423.32     | 1,466,130.56   |
| 1891..... | 13,127,372.84     | 1,505,803.07   |
| 1892..... | 12,561,870.56     | 1,336,226.23   |
| 1893..... | 15,203,563.15     | 1,646,479.35   |
| 1894..... | 4,856,985.25      | 610,878.24     |
| 1895..... | 7,302,556.31      | 1 110,101.91   |
| 1896..... | 7,408,008.43      | 1 215 015.09   |

Diamonds and other precious stones, rough or uncut, glaziers', engravers' and dust and bort, etc., free of duty:

|           | Value of Imports. | Duties. |
|-----------|-------------------|---------|
| 1884..... | \$427,145.00      |         |
| 1885..... | 412,631.00        |         |
| 1886..... | 344,087.00        |         |
| 1887..... | 304,882.00        |         |
| 1888..... | 369,584.00        |         |
| 1889..... | 290,478.00        |         |
| 1890..... | 338,512.00        |         |
| 1891..... | 99,040.00         |         |
| 1892..... | 1,252,369.00      |         |
| 1893..... | 1,211,420.00      |         |
| 1894..... | 612,709.00        |         |
| 1895..... | 654,156.00        |         |
| 1896..... | 222,613.00        |         |

**Manufactures of gold and silver, dutiable:**

|           | Value of Imports. | Duties.      |
|-----------|-------------------|--------------|
| 1884..... | \$164,270.34      | \$101,073.48 |
| 1885..... | 640,259.00        | 169,165.42   |
| 1886..... | 612,787.62        | 167,575.86   |
| 1887..... | 440,707.99        | 132,067.87   |
| 1888..... | 632,296.23        | 181,904.56   |
| 1889..... | 589,370.30        | 165,180.81   |
| 1890..... | 504,037.13        | 146,724.20   |
| 1891..... | 613,909.50        | 199,863.88   |
| 1892..... | 340,008.46        | 129,330.56   |
| 1893..... | 296,549.65        | 113,571.24   |
| 1894..... | 129,304.55        | 52,111.59    |
| 1895..... | 164,640.56        | 52,897.05    |
| 1896..... | 280,007.81        | 90,635.54    |

**Clocks and watches, dutiable:**

|           | Value of Imports. | Duties.      |
|-----------|-------------------|--------------|
| 1884..... | \$2,466,853.75    | \$637,405.59 |
| 1885..... | 1,515,944.67      | 398,037.99   |
| 1886..... | 1,362,540.81      | 3 6 504.72   |
| 1887..... | 1,882,561.05      | 489,325.83   |
| 1888..... | 2,046,056.24      | 530,166.12   |
| 1889..... | 2,075,860.60      | 539,275.10   |
| 1890..... | 2,104,364.60      | 547,901.45   |
| 1891..... | 2,284,324.42      | 604,326.43   |
| 1892..... | 1,920,058.43      | 518,146.13   |
| 1893..... | 1,960,797.45      | 535,591.87   |
| 1894..... | 1,194,181.52      | 317,526.48   |
| 1895..... | 1,315,531.82      | 329,448.15   |
| 1896..... | 1,605,924.58      |              |

The shop of Joseph Wenz, Riverdale, O., was burglarized recently and the place ransacked. Three watches and a lot of rings and jewelry were stolen. The burglars got into the place by prying open a back door.

## Fashions in Jewelry, Silver-ware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

There is a preponderance of enameled ornaments.

A feature of the season is the long strings of pearls that adorn women of fashion.

The demand for diamonds, especially medium and small sized stones, is very great.

Acceptable articles in tortoise shell are the new glove and handkerchief boxes with gold corners.

Brooches represent this season popular bridesmaids' presents.

Admirably adapted for showing off bric-à-brac are the Chippendale mahogany tables with glass top and sides.

Diamond tipped aigrettes are in demand for finishing off a fashionable coiffure.

Fanciful ornaments are decidedly popular.

A novelty in silver toddy kettles is in form of an ordinary watering pot.

When money is no object, prospective brides order wedding cake boxes of silver, in oblong or heart shape and with entwined monograms on the cover.

Up-to-date driving whips have silver mounted English holly sticks.

Housewives on the alert for something new will be pleased with the silver potato rings for serving this very commonplace tuber.

The gallery trays, with polished wood centers and silver nails, are always in demand.

For medicines are provided leather cases, fitted with cut glass bottles, having silver tops.

Flexible gold bracelets, with jeweled enrichment, have returned to stay.

The latest fashion in glass jugs exhibits quaintly pointed lips and stoppers of silver.

Gold golf sticks, with pearl ball, afford a popular scarf pin.

College men continue to be pleased with the tobacco jars and beer mugs made in college colors with the coat-of-arms stamped on the side.

A suggestive combination is the silver cork-screw and medicine measure in one.

ELISE BEE.

ESTABLISHED 1840

# RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

## DIAMONDS,

AND OTHER PRECIOUS STONES.

### FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

# DIAMOND JEWELRY

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



# CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

## GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A. CARTER

G. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE  
W. T. GOUGH.

FACTORY, NEWARK, N. J.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

**WOOD & HUGHES.**  
**STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE**  
No. 16 JOHN STREET, - NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

### The New Manager of Seth Thomas Clock Co.'s Chicago House.

CHICAGO, Ill., Jan. 7.—William J. Miller, the new manager of the Seth Thomas Clock Co.'s Chicago house, is a welcome addition to the ranks of enterprising business men whom the east has contributed to the great west. While a native of the south and long associated with the jewelry interests of that



WILLIAM J. MILLER,  
WESTERN MANAGER, SETH THOMAS CLOCK CO.

section, Mr. Miller in later years has largely been identified with the east and the north. In his long acquaintance as traveler with the largest jobbing centers, an opportunity has been given him to acquire a full knowledge of the requirements of the various sections, an opportunity which he has improved in fullest measure.

In 1874 Mr. Miller became associated with Hennegen, Bates & Co., of Wheeling, W. Va., his native city. When the firm sold out to J. W. Grubb and moved to Baltimore, Mr. Miller remained with their successors at Wheeling, and in 1880 went into business for himself by organizing the firm of Miller & Franzheim, with a fine retail store at Wheeling. In 1883 he sold his business interests there to Mr. Franzheim and shortly after went on the road for the Hampden Watch Co., for whom he traveled until 1886, when he went to the Seth Thomas Clock Co., and has since looked after their interests with the jobbing trade.

Mr. Miller is a successful man of affairs, one of those wide-awake, energetic, clear headed men of hustle that the west delights in. There is opportunity here for such men, and Mr. Miller seems the man for the opportunity. He assumed active charge of the western house of the Seth Thomas Clock Co. on his return from the east, Jan. 4.

### Suicide of an Old Baltimore Jeweler.

BALTIMORE, Md., Jan. 2.—John Christopher C. Hughes, one of the oldest watchmakers and jewelers of Baltimore, committed suicide Thursday, by shooting himself in the right temple at the home of his brother-in-law, William S. Justis, 1317 Madison Ave. The reason for the suicide was evidently ill-

health, as the deceased, who was 75 years of age, had nothing else to worry him.

Mr. Hughes about two years ago was stricken with internal disorders, which at times gave him great pain and made him very morose. The members of the Justis family, in whose home he had resided for the past 10 years, made every effort to cheer the old gentleman, but his disabled condition kept him in almost a continued state of melancholia. About two weeks ago he complained of increased sufferings. Since last Sunday he had mingled with the family but little, and his generally depressed condition was seriously regarded.

Mr. Hughes was a bachelor, and was born in this city. For many years he conducted a watchmaking and jewelry store on E. Pratt St., near Commerce, but retired from business about 10 years ago, and since that time has not been actively engaged in any line.

### Important Changes in the Business of the Bristol Brass & Clock Co.

BRISTOL, Conn., Jan. 2.—Rumors were current this morning that owing to a \$35,000 defalcation in the New York office of the Bristol Clock & Brass Co. the spoon and burner shops and the rolling mill of the company were to be shut down indefinitely and the employes discharged. In response to inquiries at the mills, Julian R. Holley, the secretary-treasurer and general manager of the company, denied emphatically that there was a word of truth in the story. The accounts of the concern are audited every two months and no shortage existed or could exist without immediate discovery.

Mr. Holley further stated that important changes in the business methods of the company were about to be made, and the system of bookkeeping is to be entirely changed, necessitating the stoppage and inventory of the works, it being six months since the last inventory was taken. The Warren St. warerooms in New York are to be closed and only an office and show room will be maintained in that city, as the principal business hereafter will be transacted from the Bristol office. George S. Brown, who has charge of the warerooms, will be retained as manager of the New York office.

Wright's jewelry store, with other business houses, was burned out in a fire last week in North Grosvenordale, Conn.

Simons, Bro. & Co., Philadelphia, Pa., have brought suit to recover certain goods held by E. J. Pinney, assignee of Brunner Bros., Cleveland, O., who recently assigned. The plaintiffs allege that the property belongs to their firm and is wrongfully detained.

The Law and Equity Court in Richmond, Va., Dec. 29 awarded to Sophia Bear and Wm. Reisenheim an injunction to enjoin and restrain W. G. Neal, trustee, in the two deeds of trust from B. J. Bear, from acting as such trustee, and also to enjoin Marx Nelson from levying any distress warrant or attachment for rent upon the trust, until the further order of the court. The plaintiffs have, as provided by law, entered bond to the amount of \$500.

### An Interesting Incident in the Life of J. R. Davidson.

CHICAGO, Ill., Jan. 2.—“Can you tell me where I will find the marriage license clerk?” rather timidly asked an embarrassed looking, well dressed man of one of the elevator men in the City Hall, Thursday.

“Third floor; to the left,” was the mechanical response.

Approaching the license window of Mar-



J. R. DAVIDSON,  
WESTERN MANAGER, J. MUHR & BRO.

riage Clerk Salmonson's office with some hesitation the stranger was about to make other inquiries when the clerk brusquely interrupted: “What's your name?” “J. R. Davidson,” replied the newcomer. “Age?” The reply was inaudible to others than the clerk. “Who is the lady?” “Miss Minnie Strauss.” “Three dollars, please,” concluded Clerk Salmonson, and Mr. Davidson walked away with a bit of paper carefully deposited in his coat pocket—a smiling, happy man.

The sequel occurred at 6:30 o'clock p. m. Thursday, when J. R. Davidson and Miss Minnie Strauss were united in marriage at the home of the bride's parents, 4549 Vincennes Ave., the occasion being a strictly family affair. The presents were numerous and costly.

Mr. Davidson has been widely known in western trade circles as the western representative of J. Muhr & Bro. and that firm's predecessor for many years, and is a popular, well liked man. Congratulations have showered upon him and his fair bride the past week from all quarters.

The collection of testimonials and complimentary letters sent to the Jewelers' League has grown to such respectable proportions that the officers have decided to publish it. To this end a booklet will be issued early in the year. The first few pages will be devoted to a list of the officers for 1897 and an enumeration of the advantages which membership in the organization affords. Following these will be the array of “Convincing arguments in favor of the League,” as the collection of testimonials has been named.

**Field Glasses for the War Department.**

WASHINGTON, D. C., Jan. 8.—The War Department, through the Signal Office, is inviting proposals until 2 p. m., Thursday, Feb. 4, 1897, for furnishing the Signal Office with 50 aluminium frame field glasses, to be delivered at that office free of all expense, including duty if imported.

**Ivory Market of Antwerp.**

Under date of Oct. 7, Consul Johnson, of Antwerp, supplies the following statistics:

The statistics for the year 1895 show that Antwerp has taken the first place in the world

as a market for the importation and sale of ivory, the figures having passed those of London for the first time. The following are the importations since 1890:

|           | Kilograms. |
|-----------|------------|
| 1890..... | 77,500     |
| 1891..... | 59,500     |
| 1892..... | 118,000    |
| 1893..... | 224,000    |
| 1894..... | 264,500    |
| 1895..... | 362,000    |

With the exception of 2,000 kilograms, the entire importation for the year 1895 came from the Belgian Kongo.

**Time Inspection on the Canadian Pacific Railway.**

MONTREAL, Can., Jan. 9.—The Canadian Pacific Railway Co. have issued a circular to all their conductors, engineers, train baggage-men, brakemen, firemen, yard masters and yard foremen, requiring them to submit their watches, as often as may be deemed necessary, to local watch inspectors, for purposes of comparison and unity of time. Every six months they must obtain a certificate from the inspector. These inspectors have also arranged with the company to supply nickel-cased standard watches at a low figure to employes who do not possess a reliable timekeeper.

**UNGER BROS**  
MANUFACTURING  
**JEWELERS**

**STERLING FINE**  
TRADE MARK

**ESTABLISHED**  
1870

**..Announcement..**  
Jan. 1st, 1897.  
WE have discontinued our New York office from this date.  
We will be pleased to see our friends at Newark, where we can show to better advantage our extensive line of samples.  
UNGER BROS.,  
414-416 Halsey St.,  
Near Clinton Ave.

**FACTORY**  
412 - 418  
**HALSEY &**  
26 - 36  
**BEECHER S<sup>†</sup>**  
**NEWARK**  
N.J.

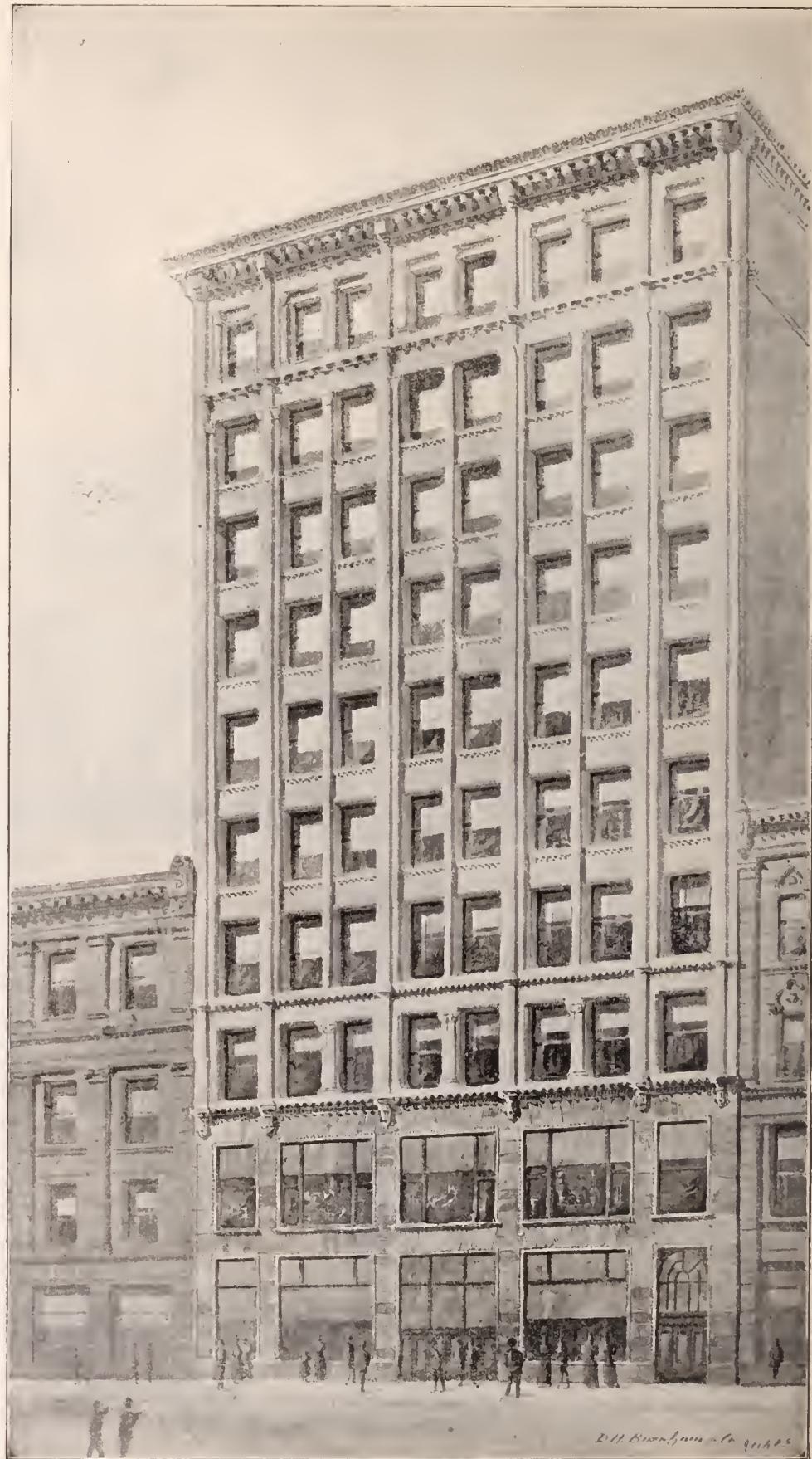
## The Silversmiths' Building of Chicago.

IN convenience for the purpose for which it was designed the Silversmiths' Building, Wabash Ave., near Madison St., is a notable addition to Chicago's commercial structures. Unlike the usual office skyscrapers the building herewith illustrated will be used for commercial purposes only. As an imposing structure it is unrivaled by any in the city and has been many times complimented as having the finest front in Chicago. Ground was broken June 15 last and construction began July 11. The building is 10 stories high, covering a ground surface of 81½x160 feet, is of steel frame, and thoroughly fireproof. The front of the first two stories is of glazed, dark green terra-cotta and the upper stories are of Baltimore pressed brick. The entrance hall and vestibule are wainscoted with white Italian marble to a height of eight feet and off these are three of the latest modern electric passenger elevators. Throughout the building is equipped with the most modern appliances in steam heating and plumbing.

The owners are now negotiating for the occupancy of the first four floors by a large business firm. The fifth floor will be occupied by Benj. Allen & Co., the sixth by the Gorham Mfg. Co., the seventh by F. A. Hardy & Co. and the eighth by Simpson, Hall, Miller & Co. The ninth and tenth floors will be subdivided to suit tenants, as will the fourth and third if the pending deal for these floors is not carried through.

The fifth floor, the future home of Benj. Allen & Co., covers 10,500 square feet of floor space. A battery of six safes will be placed along the south wall near the front and next the front will be the diamond department. Adjoining this will be the jewelry sample office, and next the private office of Mr. Allen. Along the north wall in front will be the tool and material department, and in center at front the optical department. Watches will be at the east end of the light well, and adjoining light shaft, in center of building, the credit and cashier's offices. Next to the hall partition will be displayed silver and plated wares. The center of the rear of the building will be given to clock samples. The watchmakers' department will be at the west end of light well. Facing the alley will be the charging and shipping departments and the stock-room, separated by a wall and the latter cut off from the salesroom by a glass topped partition. The shipping facilities are excellent. A large electric freight elevator, 7x8 feet, is reached from each floor through a 10-foot shipping hall and opens at the ground floor onto a 39-foot alley. Each floor is provided with closets, and in addition a men's lavatory on the 7th is equipped with 18 closets and even barber chairs and there is also a lavatory for ladies only on the third, all in marble and mosaic floors.

The building has been put up under the personal supervision of Mr. Allen and is owned by the Silversmiths' Building Co., of



THE SILVERSMITHS' BUILDING, CHICAGO, ILL.

which Mr. Allen is president. The total value in building and ground is \$650,000. It is in the very heart of the South Side business

district, and in it are concentrated the oldest established and most conservative houses of the city of Chicago.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

The Rogers & Hamilton Co., WATERBURY, CONN.

**CROUCH & FITZGERALD.**



Jewelry Trunks  
and Cases,  
161  
Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way  
723 6th Ave.  
NEW YORK.



**FINE POLISHING**

CAN ONLY BE SECURED BY

Using Good Buffs.

...THE A 1 IS THE BEST...

—Send for Prices to—

WILLIAMSVILLE MFG. CO.  
KILLINGLY (WILLIAMSVILLE), CONN.

TRADE-MARK ON EACH BUFF. OR 19 SOUTH WATER ST. PROVIDENCE, R. I.



**REGINA**  
MUSIC BOXES  
LINCOLN BLDG., 14th  
St. & Union Sq. W., N. Y.  
**A. WOLFF,**  
General Agent.

**We Hold The Key  
To The Locket**



TRADE-MARK.

situation. It's because we study Locketts, think of Locketts, dream of Locketts and . . .

**MAKE LOCKETS THAT SELL**

Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver.

BE SURE TO SEE OUR LINES FOR 1897. YOUR  
JOBBER HAS THEM.

**WIGHTMAN & HOUGH CO.,**

— PROVIDENCE AND NEW YORK. —

**Large Profits===Quick Sales**

Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from **I. BREMER,**  
44-46 Duane St., N. Y



**JACOT & SON,**

Importers and Manufacturers of

**Musical Boxes,**

39 Union Square. New York.

**AIKIN, LAMBERT & CO.,**

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

**AIKIN-LAMBERT JEWELRY CO.,**

IMPORTERS OF

**DIAMONDS.**

JOBBERS IN

WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.

LOWEST PRICES

## Letters to the Editor.

### DEFECTIVE FILLING OF ORDERS BY WESTERN JOBBERS.

KINGMAN, Kan., Dec. 28, 1896.

Editor of THE JEWELERS' CIRCULAR:

Can you explain to me why the filling of mail orders of nearly all the houses that we western people deal with is filled with defective and rejected goods and sent to those living a long distance away? My holiday orders were filled in St. Louis and Chicago, where I buy all our goods. Every order had some defective article, which plainly showed that the goods had been opened and rejected by others. Of course we have the privilege of returning. This causes trouble and expense.

The jobbing houses will destroy their mail order trade. I am not the only one, but the jewelers in Wichita and Hutchinson complain in the same manner. While I am remitting to-day for my subscription I thought it well enough to write. Very truly,

PETER MILLER.

### PREPARATIONS FOR THE ANNUAL CONVENTION OF THE NATIONAL ASSOCIATION OF MANUFACTURERS.

CINCINNATI, O., Dec. 24, 1896.

Editor of THE JEWELERS' CIRCULAR:

The Executive Committee of the National Association of Manufacturers met in Philadelphia, on December 18, inst. Their proceedings were preparatory to the annual convention which will occur in Philadelphia on January 26, 27 and 28, 1897. The convention

will be held in the new Horticultural Hall, which will provide ample accommodation for a large assembly.

The Executive Committee extends a cordial invitation to all manufacturers of the United States, members or non-members, to attend this convention. Those holding certificates of membership will be entitled to the privileges of debate and voting.

Another important matter dealt with by the Executive Committee was the adoption of the following resolutions:

"Resolved, That it is the sense of this Executive Committee that the tariff laws should be revised at the earliest possible moment, in order that uncertainty be removed, confidence restored and business permitted to revive.

"That rates of duties should be made as low as possible, consistent with the fair protection of our industries and the labor they employ."

During the convention a number of interesting addresses will be delivered by men of high standing.

The Executive Committee holds in high appreciation the friendly offices of the press throughout the country, and extends a cordial invitation to its representatives to be present at the convention.

Very respectfully,

E. P. WILSON, Secretary.

### REGARDING FREE HOROLOGICAL INSTRUCTION.

LA PORTE, IND., Dec. 14, 1896.

Editor of THE JEWELERS' CIRCULAR:

We notice in your issue of Dec. 2 that Jas. A. West, of Ann Arbor, had committed suicide

because he could not attend a horological school at La Porte. We were in correspondence with the young man and he had set the date as Nov. 15 for entering our school. He did not arrive and we wrote him on two occasions after that date and received no response to either letter. We regret very much that the young man did not let us know the difficulty under which he was laboring. None of his letters to us gave any intimation that he contemplated the act committed; if he had we would gladly have given him instructions for any length of time if it would have prevented the rash act. It is a pity that we could not have known his determination beforehand and prevented it, or if we could know of any similar case that may come up; but I do not know how we can learn of them in time to prevent them. I wish we were able to provide instruction for all young men desiring but not able to purchase instruction with us. That we hope to be so able some day is our earnest wish.

Very truly yours,

LA PORTE WATCH SCHOOL,  
J. D. Hutchinson, Supt.

R. J. Riles, Palatka, Fla., has opened a large branch jewelry store corner Bay and Hogan Sts., Jacksonville, Fla.

E. R. Sheldon, a blacksmith, has been arrested charged with stealing \$1,000 worth of jewelry and watches from the jewelry store of G. Oetzhy, Wallace, Idaho. A part of the stolen goods was recovered.

## Toilet Ware

We have recently introduced a handsome and artistic pattern of Sterling Silver Toilet Ware at prices to meet the present demand. This line met with great success last Fall.

## Cut Glassware

In addition to the rich and very choice Silver Mounted Glassware, shown in the Fall, we have completed another series of very effective and showy mounts at popular prices for the Spring trade, and have just added a number of new Samples thereto.

## Silver Hollow Ware

To meet present needs, we have added to our well-known rich and high-grade Hollow Ware a line equally as effective but less expensive, to be within the reach of the average purchaser.



# REDLICH & CO.,



SILVERSMITHS,  
860 BROADWAY,  
NEW YORK.

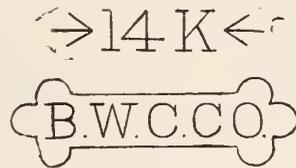


# HAND MADE

## SOLID 14K. GOLD WATCH CASES.



These cases are fitted with light steel springs (Swiss head) and gold dustbands and are stamped in the cap with a star ★ and in the back with the trade-mark:



They are adapted for the "Finest Trade," being perfect in style and finish. They will recommend themselves to all first-class jewelers.



MADE BY THE

# BROOKLYN WATCH CASE CO.,

JOSEPH FAHYS & CO., GEN'L AGENTS,

FAHYS BUILDING,

NEW YORK.

# 1897

With the advent of each recurring year it has been our policy to review the field of our labors and adopt such plans and improvements as we deem will tend to make **THE JEWELERS' CIRCULAR** pre-eminently the journal of the jewelry industry in all its branches. Neither expense nor endeavor is spared to achieve this result. We act on the broad principle that by producing a thoroughly representative journal, one of value from its first to its last word, we best subserve our own interests. This is the actuating policy of the famous magazines and newspapers of the world. It has been for 27 years and will continue to be the policy of **THE JEWELERS' CIRCULAR**.

....A FEATURE OF MUCH INTEREST....



**THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW** has always been essentially the Horological Periodical of our industry. In the rapid issuing of a weekly publication, there is a tendency to allow the news of the industry to overshadow the more permanent features; notwithstanding this, we have endeavored to publish from week to week sterling technical matter which appeals to the fundamental part of the jewelry trade, namely, the watchmakers and watch dealers. However, with the new volume, we intend to make more prominent the horological portions of this publication, and with this in view have arranged with expert writers on Horology for special contributions, and intend to set apart a certain number of pages in each issue with the distinct and appropriate headpiece above, which will form practically a complete Horological journal bound in with our regular publication.

## DEPARTMENTS AND FEATURES.

In addition to the foregoing the following departments will be contained in **THE CIRCULAR**:

**THE CONNOISSEUR.** As *The Horological Review* is essentially a horological journal bound in with the regular publication, so is the *Connoisseur* a weekly journal of news, fashions and matters of interest pertaining to the art and kindred lines handled by jewelers.

**OPTICAL DEPARTMENT.** Dr. R. H. Knowles will continue to supervise this department, supplying his series of practical optical articles, solving such problems as are presented to him and making this department a valuable accessory to the jewelers' optical business.

**CURRENT FASHIONS.** Elsie Bee's weekly rambles among the jewelers will, as for years past, give a comprehensive review of the fashions in jewelry, silverware, art goods, etc.

**ADVERTISING CRITICISM.** This department of Advice and Criticism on Retailers' Advertising was heartily welcomed and has been taken advantage of by some of the most progressive firms in America. It is a manual on advertising published in instalments. It is conducted by a careful observer and a student in advertising, and his opinions are unbiased, and not dictated in the interest of so-called "advertising experts."

**WORKSHOP NOTES.** This column will be still conducted by the experienced and gifted writer who has made it for many years one of the most valuable features of *THE CIRCULAR*. The practical workman, the head of the repairing department, the foreman, the superintendent have long felt the value of "Workshop Notes."

**STOREKEEPING MATTERS.** Under this department are published articles on store arrangement, store management, and on ways and means, plans and schemes which will prove advantageous to the jewelers' interests. This department will retain its position of importance.

**WINDOW DECORATIONS.** Hundreds of unique and attractive jewelers windows have been described and illustrated in these columns. We will continue to describe and depict such window dressings as contain a lesson. Effective window dressing is an element of prime importance in the conducting of a jewelry store. *THE CIRCULAR* furnishes a constant flow of ideas on this subject.

NEWS OF THE TRADE.

NEWS OF THE TRADE.

NEWS OF THE TRADE.

VOL. XXXIV.—BEGINS FEB. 3, 1897—28th YEAR - - - SUBSCRIPTION \$2. PER YEAR.

*THE JEWELERS' CIRCULAR PUB. CO., 189 BROADWAY, NEW YORK.*

**The Failure of J. H. Johnston & Co.**

J. H. Johnston & Co., a corporation carrying on one of the oldest retail jewelry businesses in New York, are insolvent, and Thursday assigned without preferences to Arthur H. Masten, lawyer, 49 Wall St., and John R. Keim, manufacturing jeweler, 208 Fifth Ave.

The announcement of the firm's insolvent condition was made Wednesday afternoon at a meeting of their largest creditors, called at the office of Masten & Nichols, 49 Wall St. The 18 creditors present held merchandise claims for \$116,289. The firms represented were: the Gorham Mfg. Co., \$17,333; Towle Mfg. Co., \$13,266; Enos Richardson & Co., \$10,981; J. A. Browne, \$9,892; Alvin Mfg. Co., \$9,278; H. A. Kirby Co., \$8,001; La Pierre Mfg. Co., \$7,846; Bippart & Co., \$6,636; J. R. Keim, \$5,653; N. H. White & Co., \$4,512; Wm. B. Kerr & Co., \$3,863; Larter, Elcox & Co., \$3,415; F. E. Leimbach, \$3,353; Simons, Bro. & Co., \$3,025; Riker Bros., \$2,716; Dennison Mfg. Co., \$2,208; Meriden Britannia Co., \$2,223, and Wm. Smith & Co., \$2,120. The other merchandise creditors, numbering 108 and holding claims for about \$55,000 were not represented.

After Attorney Masten had called the meeting to order, A. E. Johnson informed the creditors that the company were insolvent, the liabilities being \$219,000 and assets \$200,300. The liabilities are: For merchandise, \$171,000; rent and taxes in arrears, \$15,000; due bank, \$10,000; due individuals, \$23,000. The assets consist of: Stock, \$165,000; book accounts, \$18,000; cash, \$1,400; due from tenants, \$510; furniture and fixtures, \$15,390. Total sales for the year were \$285,000, the largest ever made by the company, but the expenses were about equal to the gross profit of \$60,000. The company purchased goods to the amount of \$125,000 during the last three months and had made sales of \$143,000.

Mr. Johnston was questioned by creditors about the discrepancies between his schedules and statements he had previously given to creditors, particularly those given within the past few months. When asked what proposition he had to offer, he said he thought he could pay 70 cents, 10 cents cash Feb. 1, 10 cents May 1, and the remaining 50 cents in instalments extending over a period of two years. The creditors asked Mr. Johnston and his attorneys to withdraw, and elected F. H. Larter chairman and Frank La Pierre secretary of the meeting.

Mr. Johnston's proposition and his ability to carry it out were then warmly discussed. Owing to the fact that there were aggressive creditors who would push their claims, it was decided that the best thing the company could do was to assign. Mr. Johnston and his attorneys were informed of this decision, and the assignment was filed early Thursday morning. Within a few hours later, attachments against the company began to come to the sheriff. The first was for \$8,977.94, in favor of the Alvin Mfg. Co., who had made Johnston & Co. a loan on Jan. 31, 1896, of \$5,000, taking a note on the strength of a statement signed, it is alleged

by A. E. Johnston, showing the company's condition in September, 1895, and representing assets of \$187,807, and liabilities of \$74,316. The loan was twice renewed, and on the strength of a statement made on Sept. 1, 1896, showing assets of \$203,765, and liabilities of \$124,640, the Alvin Mfg. Co. sold the Johnston Co. goods to the amount of \$3,977.

Other attachments were by the Gorham Mfg. Co. for \$12,424.79 and \$5,000.

Assignee Masten who was seen Friday by a CIRCULAR reporter stated that he and his co-assignee, Mr. Keim, has started on the inventory and schedules and were going over the books. The company's books, he said, were not accurate and he believed that any misstatement of the firm's condition that Mr. Johnston may have made, arose wholly from errors in the statements furnished by the bookkeeper and not from any desire on Mr. Johnston's part to misinform or deceive creditors.

He had found errors both ways in the assets, but believed that the amounts would approximate the figures furnished to the creditors at the meeting. When the exact condition of the firm's affairs was known he thought it probable that the firm would attempt to make some kind of a settlement. The mail order business (amounting to about \$75,000 per annum) which the firm had built up is too valuable to be allowed to die out. Mr. Masten could not say when the schedules would be filed.

J. H. Johnston, the president of the company, started in business about 1860 at 150 Bowery, succeeding Many & Lewis. About 1888 he opened the present store at 15th St. and Union Square, which he conducted, while Albert E. Johnston conducted the Bowery store. The latter store was given up about 1892, and the same year the business was in-

corporated as J. H. Johnston & Co., J. H. Johnston becoming president and A. E. Johnston, treasurer. The capital stock is \$150,000.

**Proceedings of Jewelers' Security Alliance.**

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office on the 8th inst. There were present: J. B. Bowden, president; Henry Hayes, David Untermeyer and N. H. White, vice-presidents; Bernard Karsch, treasurer; H. H. Butts, chairman, and Messrs. Abbott, Sloan and Wood and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: Ignatius Zeller, Durango, Col., Geo. Wellstein, Cedar Rapids, Ia., William L. Smith, Seymour, Conn., Roumain Bros., Baton Rouge, La., S. B. Millard, Litchfield, Minn., James Jones, Lexington, Ky., Irons & Russell, 102 Friendship St., Providence, R. I., Martin T. Haggerty, Phillipsburgh, N. J., C. A. Gosard & Co., Washington, C. H., O., and Albert Edholm, Omaha, Neb.

**The Affairs of Henry Welf Settled and a Corporation Effected.**

CLEVELAND, O., Jan. 9.—Since the assignment of Henry Welf, two months ago, the stock has been in the hands of a receiver. This week a reorganization was effected, and yesterday the Harry Welf Co. were incorporated with the Secretary of State at Columbus.

As soon as the necessary preliminaries are effected the new firm will take charge of affairs and conduct a general jewelry business. The members of the firm are: Henry Welf, H. J. Weitz, E. Welf, N. P. Mooney and E. S. Myer. The capital stock is \$10,000.

SOLE AGENT FOR  
**AUDEMARS, PIGUET & CO.,**  
 JULES MONARD,  
 AGASSIZ WATCH CO.,  
 LONGINES WATCH CO.

**A. Wiffnauer.**  
**Watches.**

19

SPECIALTY  
 OF  
 COMPLICATED  
 WATCHES.

Maiden Lane, N. Y.

### News Gleanings.

Coffin & Locke, Salida, Col., have dissolved. Geo. A. Drew, Lewiston, Me., is holding an auction sale.

W. M. Ragland & Son, Waco, Tex., have given a trust deed.

Mrs. R. L. Martin will close up her jewelry business in Gowrie, Ia.

W. C. Patterson, Fraser, Ia., has given a chattel mortgage for \$50.

W. O. Carpenter, Oskaloosa, Kan., has sold real estate valued at \$225.

Thos. W. Roe, Pratt, Kan., has given a chattel mortgage for \$779.

Cook Bros. have gone out of the jewelry business in Burlington, Kan.

Arthur Koch, optician, St. Louis, Mo., has given a chattel deed of trust.

R. E. Moseby has made an assignment of his jewelry store in Searcy, Ark.

C. N. Rumsey has made an assignment of his jewelry store in Salisbury, Mo.

E. Steler, Ogden, Utah, has given a chattel mortgage on his jewelry business for \$800.

W. A. Freeberg, Los Angeles, Cal., has filed a voluntary petition in insolvency.

B. B. Pollock, Oklahoma City, Okla., has given chattel mortgages for \$2,893.

Winner & Hecht, Palestine, Tex., have given a trust deed to secure creditors.

Laura Winner has given a deed of trust on her jewelry business in Palestine, Tex.

Henry Oemisch has opened his new store at East Ave. and Main St., Rochester, N. Y.

D. E. Graves has given a bill of sale to his jewelry business in Wilber, Neb., for \$300.

Sam Levin, wholesale jeweler, Kansas City, Mo., has given a chattel mortgage for \$400.

Jeff Carlson has purchased the jewelry store heretofore operated by Chas. F. Carlson, Tina, Mo.

H. M. Peterie has purchased the jewelry and drug business of A. C. Stroms, Laredo, Mo.

W. G. Brown & Co. have purchased the jewelry business of J. R. Skiles, Sterling, Kan.

E. H. Shepherd has given a chattel mortgage on his jewelry store in Brookfield, Mo., for \$116.

Cutting & Wilson are successors to Geo. A. Cutting in the jewelry business in Winona, Minn.

E. M. Metcalf has given a bill of sale to a stock of jewelry in Kansas City, Mo., for \$500.

Geo. E. Wiseman is reported to be about to discontinue his jewelry business in Park City, Utah.

J. E. McKee's store, Waddington, N. Y., was last week burned out, the contents being saved.

The chattel mortgage given by J. U. Treadwell, Pittsburg, Kan., for \$636, has been released.

Warrington & Cockrill Bros. have sold out their jewelry business in Jefferson, Ia., to A. B. Martin.

A. H. Peacock has given a trust deed to his jewelry business in Dallas, Tex., to secure creditors.

A. B. Huberman has advertised that he will sell out his entire stock of jewelry in Omaha, Neb.

Sards & Fellows, Cedar Rapids, Ia., have given a chattel mortgage on their jewelry store for \$150.

The jewelry store of G. W. Rowley, McPherson, Kan., has been closed under a chattel mortgage for \$1,500.

R. H. Morehouse has transferred his stock of jewelry and musical instruments in Council Grove, Kan., to his creditors.

Walter K. Sherman has sold his interest in the jewelry store of Wheeler & Sherman, Penn Yan., N. Y., to his partner.

William Dudley, of Canisteo, who formerly conducted a jeweler's shop in Hornellsville, N. Y., will open a store again soon.

Geo. W. Chatterton, Springfield, Ill., began an auction sale of his stock Jan. 6. Col. J. F. Turner, of Chicago, is conducting the sale.

Miss Nellie Beryl Griswald, daughter of jeweler Charles W. Griswald, Hornellsville, N. Y., was married a few days ago to John J. Gress.

R. Kleinsmith, in the jewelry business in Eagle Pass, Tex., for the past eight years, has closed out his business and left for his old home in Luling.

The store of Charles W. Miller, Bloomington, Ill., was closed Jan. 4, on judgments taken in the Circuit court. Liabilities, \$1,000; assets about one-half.

The jewelry store of Shannon & Co., West Carrollton, O., was broken into by burglars on the night of Jan. 1, and a quantity of watches and jewelry stolen.

A. H. Peacock, Dallas, Tex., has filed a trust deed. J. A. Waller is named as trustee. The creditors are mostly eastern firms. The liabilities amount to nearly \$3,000.

The firm of Schleuter Bros., manufacturers of jewelry cases, Middleboro, Mass., have been dissolved, and the business is hereafter to be conducted by Herman G. Schleuter.

Thieves broke into the store of W. P. Shaw, Ellwood City, Pa., on the night of Sunday, Jan. 3, and succeeded in getting about \$160 worth of jewelry, consisting chiefly of watches and chains.

Geo. M. Comer, alias Horner, Lewis Murphy and Frank Miller were arrested in Kansas City, Mo., last week, and taken to Leavenworth, Kan., where they will be tried for stealing jewelry in that city.

S. A. Kauffman, of Sunbury, Pa., father of jeweler S. R. Kauffman, Millersburg, Pa., bought the latter's stock at sheriff's sale Jan. 4 for \$411.95. He will continue the business, with his son in charge.

The jewelry store of Daniel Dannebaum, Wilkesbarre, Pa., was entered some time early on the morning of Jan. 2, and a lot of valuables taken. A large section of the window in front was cut out, and the operators reached in.

C. P. Morse, a jeweler, has arrived at La Plata, Md., after having driven overland from Alma, Mich., a distance of nearly 1,000 miles. He drove in a one horse covered wagon, in which were his wife and two children. He was 31 days traveling.

Percy E. Hope, Fond du Lac, Wis., has made a voluntary assignment to John E. Reeves. The claims against Mr. Pope are held by eastern firms. The liabilities are \$1,600 and the assets are estimated at \$2,000.

Thieves made an attempt to rob the jewelry store of Charles M. Banks, 615 Market St., Wilmington, Del., on Saturday morning, Jan. 2. The men gained an entrance through a rear door, but did not take anything. It is supposed that they were frightened off.

The jewelry store of W. J. Howard, Sealy, Tex., was burglarized one night recently, during a heavy rainstorm. The thieves secured only half a dozen knives and forks, and a few pocket knives, as Mr. Howard removes his jewelry to a place of safekeeping every night.

Isaiah Brown, colored, 22 years old, was Dec. 30 committed for a hearing in Baltimore, Md., on the charge of feloniously entering the store of George Sackheim, 298 W. Camden St., with intent to steal. About two months ago 24 silver, nickel and plated watches, valued at \$106, and a gold plated chain, valued at \$5, were stolen from Mr. Sackheim's store.

A bold robbery was committed at East Randolph, Vt., a few nights ago. The store of Representative A. Osgood was broken into and robbed of about \$300 worth of watches, chains and other jewelry. The robbers gained entrance by smashing in the front doors. No noise was heard by those living near, and there seems to be no clue to the robbers.

Some time near midnight, Jan. 1, several shots were heard by different persons in the village of North Java, N. Y., but no investigation was made. Next morning it was discovered that the windows of Adams' jewelry store had been fired into, and all the glass on one side broken. The store had been entered, but so far as could be discovered only a 50-cent mouth organ had been stolen.

James Blair and Charles Brooks, both colored, were, Jan. 3, committed for court, charged with the larceny of 38 rings and several scarfpins from August Schneider, who keeps a jewelry store at 128 N. Schroeder St. Baltimore, Md. The robbery was committed Christmas Eve. Mr. Schneider was in a room back of the store when he heard a slight noise. He examined the show window and found that a tray containing 38 rings and several scarfpins was gone. The robbers had raised the window from the outside.

W. H. Beckley, jeweler, Fort Dodge, Ia., a few days ago had a narrow escape from drifting into eternity under the influence of morphine. Mr. Beckley had not gone home the previous evening. His absence naturally alarmed his wife and in the morning she started out to look him up. She found him at his place of business unconscious and nearly dead. A physician was called and prompt work succeeded in restoring the unconscious man to life. Mr. Beckley said that he had been troubled with neuralgia the evening before and had taken a big dose of morphine.

W. L. Pierce, Stoughton, Mass., has assigned.

D. E. Grames, Wilber, Neb., has given a bill of sale for \$300.

Walter Cobb, Jr., Brockton, Mass., has been forced into insolvency.

Ralston & Kessler, Goshen, Ind., have given a chattel mortgage for \$3,950.

Thomas K. Rife has opened a repair shop at his home in Middletown, Pa.

B. B. Pollock, Oklaboma, Okla., has given a chattel mortgage for \$575. The L. Bauman Jewelry Co., St. Louis, Mo., hold a mortgage for \$2,300.

John F. Reed died last week at his home, 814 Columbia Ave., Lancaster, Pa. Mr. Reed was one of Lancaster's best known business men. He was born in Lancaster 42 years ago. He was at one time employed in H. Z. Rhoads' jewelry store as a clerk. Here he gained a thorough knowledge of the business, and some years later he and Augustus Rhoads formed a partnership and opened a jewelry store. Finally Mr. Reed closed out his interest in the jewelry business, and about 12 years ago, under the firm name of John F. Reea & Co., he and Hiram Stamm opened a factory for the wholesale manufacture of cigars.

A stranger entered the jewelry store of A. H. Rose, 40 State St., Auburn, N. Y., shortly before 10 o'clock on the evening of Jan. 3 and asked to be shown a watch and an imitation diamond shirt stud. His request was complied with, and picking up a gold filled watch, valued at \$8, and the stud, worth about \$1.50, put them in his pocket and started for the door. The proprietor of the store asked him if he was not going to settle for the goods. The thief replied that he had and said: "Don't you remember changing that bill for me?" Mr. Rose stepped from behind the counter and took hold of the man. At the same time the fellow reached as if to draw a revolver. A telephone message was sent to police headquarters and a policeman soon arrived and took the man into custody. He gave his name as Daly and was found to be drunk.

**Newark.**

The New York office of Unger Bros., of 414-416 Halsey St., this city, has been discontinued, as announced elsewhere in this issue. The firm's extensive lines can now be seen only at the Newark address, where, by reason of superior facilities, the visitor will find every possible convenience and will receive every possible attention.

On Jan. 6, J. G. Schwarzkopf retired from the firm of Huger & Schwarzkopf, having sold out his interest to Wm. Huger. The latter will continue business at the old address, 211 and 213 Mulberry St., under the firm name of Wm. Huger & Co.

The firm of Ziruth & Co., of this city, consisting of Gustave A. and Henry Ziruth, dissolved by mutual consent on Jan. 6, Henry Ziruth selling out his interests to John N. Moore, of Newark. The business will be continued at 60 and 62 Arlington St. by Gustave

A. Ziruth and John N. Moore, under the firm name of Ziruth & Moore, and they will pay all debts, assume all contracts and collect all outstanding accounts due Ziruth & Co

**The Attleboros.**

M. Bonn, Pittsburgh, Pa., has been in town. H. H. Curtis is recovering from his recent illness.

C. A. Marsh & Co. have been one of the busiest firms, employing nearly 60 men.

D. E. Makepeace, gold and silver worker, reports a very active demand for his goods.

W. F. Fitch, for several years with E. T. Bright, has started in the enameling business for himself.

C. L. Watson, of Watson, Newell Co., lately bought a large tract of land near their factory, at Mechanics, and will build several houses upon it.

Frohman, Wise & Newman, Cincinnati, O., have touched nearly all here by their failure, but fortunately there are no heavy creditors among them.

David Stone and William Stone have withdrawn from the firm of C. A. Wetherell & Co. Mr. Wetherell and Wm. Nerny will continue under the same firm name.

Help is in more demand. Staple goods are looking up. Novelty makers have had their run and still have a good outlook. Enamellers and others are fairly busy, showing a healthy state of affairs.

Edwin Whitney, a long time manufacturer, has been instated Commander of Prentiss M. Whiting Post, G. A. R. J. F. Mackinson is senior vice-commander, and T. G. Sandland representative to the department convention.

A. M. Richards and Irwin Sinclair have associated as A. M. Richards & Co. to do chasing, engraving and hub-cutting. Mr. Richards has been several years with Smith & Crosby, and Mr. Sinclair has also had considerable experience.

Ebenezer Hiron, a veteran jeweler, died on the 6th inst., at the Massachusetts General Hospital. He was born in England, lived some years in Australia, but had been for a long time in Attleboro, where he was highly respected. He was 68 years of age.

On Jan. 4th Young & Stern, composed of Charles P. Young and Louis Stern dissolved, Mr. Stern having purchased the interest of Mr. Young. Mr. Stern will continue the manufacture of high grade chains and other goods made by the old firm, under the name of Louis Stern & Co. E. B. Eaton, for three years with Young & Stern, will have charge of the New York office.

**Importations at the Port of New York.**

*Week ended Jan. 9, 1897.*

|                               |          |
|-------------------------------|----------|
| China, Glass and Earthenware: |          |
| China.....                    | \$62,214 |
| Earthenware.....              | 15,694   |
| Glassware.....                | 18,300   |
| Instruments:                  |          |
| Musical.....                  | 11,546   |
| Optical.....                  | 4,410    |
| Philosophical.....            | 15,037   |
| Jewelry, etc.:                |          |
| Jewelry.....                  | 3,925    |
| Precious stones.....          | 17,825   |
| Watches.....                  | 7,702    |
| Metals, etc.:                 |          |
| Bronzes.....                  | 221      |
| Cutlery.....                  | 14,236   |
| Platina.....                  | 23,730   |
| Silverware.....               | 1,456    |
| Miscellaneous:                |          |
| Alabaster ornaments.....      | 164      |
| Beads.....                    | 1,887    |
| Carbon.....                   | 3,758    |
| Clocks.....                   | 3,881    |
| Fans.....                     | 8,452    |
| Ivory.....                    | 47,835   |
| Ivory, manufactures of.....   | 3,612    |
| Marble, manufactures of.....  | 11,637   |
| Polishing powder.....         | 720      |
| Statuary.....                 | 2,585    |

**Jewelers' Gold Bars Exchanged for Gold Coin.**

*Week Ended Jan. 8, 1897.*

|             |          |
|-------------|----------|
| Jan. 4..... | \$.....  |
| " 5.....    | 16,318   |
| " 6.....    | 25,553   |
| " 7.....    | 5,097    |
| " 8.....    | 5,606    |
| Total.....  | \$52,574 |

There is no abatement in the popularity of the "Golconda Gem." This stone has, by reason of its true merit, been permanently installed in high favor in the trade, making its success as lasting as it is pronounced. R. L. Griffith & Son, Metcalf Building, Providence, R. I., are the sole importers of the "Golconda."

Speaking of their preparations for 1897, Mr. Eaton, of Eaton & Glover, 111 Nassau St., New York, said: "We have considerably enlarged our factory at Sayre, Pa., so that we may fill all orders for our engraving machine, the Eaton-Engel, with utmost promptness. In addition, we have prepared several new styles of type such as have never before been thought of in connection with an engraving machine. The machine itself has also been slightly improved in appearance, all bright parts being now nickel plated."

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

**David Kaiser & Co.,**

SUCCESSORS TO THE BUSINESS OF

**Manufacturing Fine Diamond Mountings**

FORMERLY CONDUCTED BY

**Lewis, Kaiser & Luthy,**

35 Ann St., Cor. Nassau St.

New York.

Particular attention given to special order work. Designs and Estimates furnished.



THE BANQUETERS, GROUPED AFTER THE BANQUET.—FROM PHOTOGRAPH.

## The 20th Annual Banquet of the Chicago Jewelers' Association,

AT THE CHICAGO ATHLETIC ASSOCIATION, JAN. 7, 1897.

CHICAGO, Ill., Jan. 8.—For the twentieth time the members of the Chicago Jewelers' Association and their invited guests met in annual banquet last evening. There have been other banquets, more or less elaborate, more or less characterized by that *bonhomie* that should pervade the trade to a greater extent throughout the year, but in wealth of reasoning and thoughtful attention given, the banquet of Jan. 7 exceeded them all. It was a patriotic occasion. Patriotism was shown in the mural and table decorations, in the souvenir and in the subjects of the speakers. It was not the first banquet held in the Chicago Athletic Association's beautiful banqueting hall, but Manager Nichols, of the athletic club, made it pre-eminently the most satisfying, both to the inner man and to the senses that give pleasure, and put each guest at ease with himself and all the world. Many, if not all, the houses included in the Chicago Jewelers' Association are represented in the membership of the C. A. A.; thus, it was the effort of one friend to give pleasure to another, and right royally was it done.

The banquet was the twentieth in the 21 years of lusty manhood of the Chicago Jewelers' Association, that of 1894 having been passed owing to the destitution in the city that Winter, a subscription for charity being taken up instead. The subject of the present banquet was taken up at the regular November meeting of the jewelers and the following

committee was shortly afterward appointed by President Hardy:

### TO WHOM HONOR IS DUE.

#### BANQUET COMMITTEE

A. L. Sercomb, Meriden Britannia Co., chairman.

Lem W. Flershem, Lapp & Flershem.

Max Ellbogen, Stein & Ellbogen Co.

J. F. Talbot, Dennison Mfg. Co.

T. Y. Midlen, Gorham Mfg. Co.

President Hardy, *ex-officio*.

The members of the committee at once entered actively in the discharge of their duties by the appointment, Nov. 21, by Chairman Sercomb of the following sub-committees:

Arrangements—Messrs. Sercomb and Midlen.

Printing and Souvenir—Messrs. Flershem and Talbot.

Speakers and Toasts—Messrs. Ellbogen and Flershem.

Work by these sub-committees was held in abeyance pending the decision of the full committee as to time and place. The C. A. A. banquet hall, Jan. 7, was decided upon and then the full machinery of committee organization was set at work which achieved such splendid results.

"The world do move" and the Chicago Jewelers' Association is no anchor to the world's progress, but, rather, an active agent in pushing it along. The present officers of the association are typical of Chicago's growth and

influence, as a glance at their names will show.

#### OFFICERS AND MEMBERSHIP.

President—F. A. Hardy, of F. A. Hardy & Co., opticians.

Vice-President—Benjamin Allen, Benj. Allen & Co., jobbers.

Secretary and Treasurer—James A. Todd, Towle Mfg. Co., silversmiths.

Directors—M. N. Burchard, Simpson, Hall, Miller & Co.; L. W. Flershem, Lapp & Flershem; C. H. Knights, C. H. Knights & Co.; A. L. Sercomb, Meriden Britannia Co.; Wm. G. Prall, Elgin National Watch Co., and T. Y. Midlen, Gorham Mfg. Co.

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The benefits of membership are duly appreciated by these houses and the association has become an absolute necessity to the trade for the safe conduction of a credit business.

At the time for assembling, 7 o'clock, the banqueters were promptly on hand to enjoy the social chats and introductions which are so pleasing a part of these annual affairs. After a brief reception in the club parlors the march to the hall began, President Hardy leading with Toastmaster Moses P. Handy. The great hall was admired by all. Back of the speaker's table was a huge 80-foot United States flag looped up at the center and other flags about the hall added to the patriotic display. Extending at right angles from the speakers' table were four long tables lettered A, B, C and D, at the heads of which Messrs. Midlen, Flershem, Sercomb and Talbot, respectively, presided. Screened from view at the rear of the hall was a string orchestra, and the Imperial Quartette during the evening rendered the following selections: "Out on the Deep," "Alabama," "Davy Jones," "Serenade," "Speed our Republic," "Song of 1,000 years," "Flag of 100 years," and "Loyal Legion Song."

Those present arranged in house parties were as follows:

Benj. Allen & Co.—Benj. Allen, John A. Cox, Samuel W. Dripps, John R. Lilja, Alexander B. Adam, Calvin K. Clauer, Fred. D. Heffron, E. H. Goodrich.



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Waterbury Watch Co.—E. F. Strickland.

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M. A. Mead & Co.—M. A. Mead, Thomas J. Hoefler.

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Guests of Association.—Toastmaster Maj. Moses P. Handy, Frank H. Scott, Hon. Washington Hesing, Edgar A. Bancroft, Joseph B. Mann, Abner Hurd.

Press—Stephen Parlin, THE JEWELERS' CIRCULAR; Loren L. Boyle, *Keystone*; W. W. Wilcox, *Jewelers' Journal*; Frank T. Wyant, Milton H. Hackes.

At the speakers table sat President Hardy and Toastmaster Handy at the seats of honor; to their right, H. F. Hahn, Washington Hesing, M. A. Mead, Jos. B. Mann, Curtis H. Remy, Paul Juergens, Max Ellbogen, C. J. Dodgshun and E. W. Holden; to their left, Frank H. Scott, M. N. Burchard, Edgar A. Bancroft, Grove Sackett, Benjamin Allen, Alex. B. Adam, G. J. Corey, Jacob Levi, Abraham Hart and Holmes Hoge.

The tables were prettily decorated with ferns, roses and carnations, and at each plate was a pretty and patriotic souvenir—a silk United States flag, about 12x18 inches, bordered all around by heavy gold fringe and bearing in gilt letters the inscription, "C. J. A., 1876-1897" This was draped over a tripod of knife, fork and spoon with pretty effect.

The banqueters immediately fell to and partook of an excellent menu. At the close of the repast for the inner man the mental feast began.

#### THE TOASTS :

##### I. PATRIOTISM AND TRUTH.

Truth may perhaps come to the price of a pearl, that showest best by day, but it will not rise to the price of a diamond or carbuncle, that showest best in varied lights.

*Bacon's Essay on Truth.*

Mr. Frank H. Scott.

##### II. PATRIOTISM AND PARTY.

It is often seen that a few that are stiff, do tire out a great number that are more moderate.

*Bacon's Essay on Factions.*

Hon. Washington Hesing.



J. A. TODD, SECRETARY-TREASURER.

##### III. PATRIOTISM AND WAR.

I labor for peace, but when I speak to them thereof, they make them ready for battle.

*Psalms of David.*

Mr. Edgar A. Bancroft.

##### IV. PATRIOTISM AND EDUCATION.

Let us make our education brave and preventive. Politics is an after-work, a poor patching. We shall one day learn to supercede politics by education.

*Emerson's Essay on Culture.*

Mr. G. J. Corey.

##### V. PATRIOTISM AND THE BALLOT.

By suffrage universal it was built, Each vote a block of stone securely laid.

*Lowell, "The Cathedral."*

Mr. Joseph B. Mann.

At the close of the dinner President Hardy called the banqueters to order and in a few, well chosen words introduced the Toastmaster, Major Moses P. Handy, who at once assumed the gavel.

WHAT WAS SAID.

THE TOASTMASTER: *Gentlemen:* I think I have to-night one of the hardest duties ever left to a toastmaster, the duty of presenting himself. In other years, the toastmaster was expected to get his cues from the first speech that was made, giving a history and eulogy of this time honored association, an association which, I believe, has now become of full age, twenty-one years old. [Applause.] Those of us who have been in the habit of attending the reunions of this association, or have even attended it occasionally, I am sure will miss the interesting speech which has been generally prepared by Mr. Flershem. [Applause.] On this occasion Mr. Flershem has not provided me with any such speech, and therefore I will not present it.

The one thing that seems most apparent to me is the thickness of the atmosphere as to patriotism. I have wondered from time to time whether I was at a meeting of the Grand Army of the Republic, or at a meeting of the Sons of the Revolution. [Applause.] I never saw quite so much patriotism so early in the campaign, and if it is to continue all the evening at this rate I shall begin to feel like a fellow that my old friend, Gen. Porter, tells about. He says he was riding one day with Gen. Grant through the wilderness when they came upon an old soldier trudging along, grumb-

American people. [Applause.] It means that there has been a time once more, after a lapse of thirty odd years, when the people could come together on one common platform, and when, as only once or twice in a hundred years, the whole people could rejoice in the same victory at the ballot-box. The prosperity of which we are assured Major McKinley was the advance agent has not come along yet in quite the full measure that we anticipated—

MR. MANN: He is ahead of his show.

THE TOASTMASTER: It is remarked by one distinguished gentleman that Mr. McKinley was a good ways ahead of his show. [Laughter.] Mr. Reed, the dis-

*"Truth may perhaps come to the price of a pearl, that showest best by day, but it will not rise to the price of a diamond or carbuncle, that showest best in varied lights"* (Bacon's Essay on Truth.)

You see the peculiar applicability of this toast to the trade. Its other applicability to this occasion, and to the spirit of every gentleman at this board, will be illustrated by the distinguished gentleman whom I will now introduce to you. Mr. Frank H. Scott. [Applause.]

PATRIOTISM AND TRUTH.

ADDRESS BY MR. FRANK H. SCOTT.

One of my friends called at my office a day or two ago and told me that this was going to be a very serious occasion. I didn't appreciate how serious until now. The seriousness of it, however, has been growing on me throughout the evening, and when Mr. Handy, our toastmaster, told that story about the poor soldier, who said he would be damned if he ever loved another country, I felt that he had reached the climax for it took the only thing that I was sure of out of my mouth. I said to your president that I came here without any formal speech prepared—the notice came too late, the opportunity was too brief. Well, he said I didn't need to say much about truth,



T. Y. MIDLEN.



A. L. SERCOMB, CHAIRMAN.



MAX ELLBOGEN.

Members of  
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J. F. TALBOT.



L. W. FLERSHEM.

ling to himself. They stopped to listen to what he said, and they heard him say to himself: 'Well, I love my country; I am willing to fight for my country; I am willing to die for my country, but I have been trudging through the mud six days, six days it has been raining, six days it has been fighting, and I swear I begin to doubt whether I will ever love another country.' [Laughter.] If you can stand the patriotic speeches which will be made to-night in response to toast after toast on the same subject, I am sure you will begin to feel somewhat like that veteran. Every toast is the same, but none of us can too fully appreciate the spirit of patriotism. The year just closed has been one that will be memorable in the annals of our history, memorable for a single season, memorable because of the splendid outburst of patriotism which swept over this country as fully and fairly that year of 1893 as it did in 1861. In both cases the honor of the country was at stake; in both cases the flag was assailed. In both cases victory perched upon the flag; in both cases the country was united at the last in victory. [Applause.] It would not be becoming, perhaps, on an occasion like this, where people of all parties may be present, to refer more particularly to the incidents of the past year, which no doubt suggested the idea of the committee, yet I look upon it as a remarkable circumstance that at all the dinners held within the last two months, here, New York, Boston, San Francisco, in the South—where not—the keynote of the occasion has been patriotism. It means that patriotism has been revived; it means that the flag has taken a new hold upon the feelings of the

distinguished speaker, but it a little differently, but with his usual brilliancy, when he said that Mark Hanna might be the advance agent of prosperity, but so far he had only opened his sample case. [Laughter.] But, gentlemen, prosperity is coming; if, like the jocund day spoken of by the poet, we can only see it tiptoe on the misty mountain top, and if the spirit of that people, and in the spirit of patriotism which has characterized the whole American people of late, the committee has assigned the toastmaster a very restricted duty to-night, that is, to call up a half-dozen speakers, all to speak apparently to the same toast. That naturally makes my work light, but I am sorry for the speakers; but I will try to the best of my ability to shield you from them. [Laughter.]

I begin with the first toast of patriotism—the toast to "Patriotism and Truth."

because he said there was no body of men in the world who so fully exemplified the spirit of truth as the wholesale jewelers. [Laughter.]

It might be asked why a man should come to a dinner where he was to speak and yet have no speech. I will tell you why. I was once before invited to speak at a dinner of this association, and it would be difficult for me properly to characterize the man who had been invited to one of your dinners and refused on any ground. Robert Hervey told me once that years ago he was engaged in trying a horse case, and a witness was called as an expert against him. When the direct examination was over and the witness was turned over to Hervey to cross-examine, Hervey said: "I understand, Mr. Witness, that you know a great

deal about horses." "That I do." "How much do you know?" "How much do I know, is it?" "Yes, how much do you know?" "Well, I really couldn't say how much I know about horses, but I know a great deal about them." "You know a great deal about them?" "That I do." "How did you acquire your information?" "How did I which?" "How did you get your knowledge?" "Oh, get my knowledge, is it? I was brought up with it." "You were brought up with horses?" "Yes, sir." "Do you know enough to tell the difference between a horse and a jackass?" "Oh, a horse and a jackass, is it?" "Yes, the difference between a horse and a jackass, that is the question." "Oh, yes, I can tell that." "Well, what is the difference?" "Well, the difference is that I should never take you for a horse!" [Laughter.]

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Now, I don't want to call names, but I wouldn't want to call the man's name who was once invited to dinner with you, gentlemen, and refused the second occasion. I might go on and tell stories about Major Hardy here, but a man has to be very careful about the character of the stories and their age when the Major is presiding. [Laughter.]

MAJOR HARDY: They would stand anything.



WM. G. PRALL, MEMBER BOARD OF DIRECTORS.

MR. SCOTT: I know they would. I will just try them. It reminds me of a daughter of mine who had a great fancy for wearing boys' clothes. This is all in the line of patriotism. Well, she didn't mind her friends referring to that peculiarity, but she didn't like to have strangers finding fault with it. One day the mother was told that the child had taken an egg and thrown it at another little child, and she expostulated with her and says: "Mary, I understand you threw an egg at a little girl." "Well, mamma, she was a stranger; she had no business to make fun of my clothes. I threw it at her—but it wasn't a very fresh one!" [Laughter.] That is why I mentioned about stories in the presence of the Major.

But patriotism is our subject to-night, and to me is assigned the subject of patriotism and truth. It sounds pleasant to the ear; it is grateful to the eye, and yet it must be admitted that patriotism—or that which has gone by the name of patriotism in the past, has not had very much to do with truth. In history it has been the part of patriotism to defy truth in the ages past, and whatever definition we may have in our dictionaries to-day, whatever patriotism we have in our blood

or life, is what we have inherited from our ancestors, and that had nothing to do with truth or justice. That had only one idea. The idea was, "My country, right or wrong." The explanation is easy; it is not far to seek. Popular government is as yet new-born; it has hardly passed its infancy. In monarchies, in oligarchies, the officers of the government were charged with the duty, and the only duty of the individual was to support the government and defend it against attacks. It was not his concern, except so far as concerned its external relations, and so it was that individuals did not stop to inquire as to the right or wrong. It was like the principle of self-defense, it was my country at all times. But we live in a different day; we have a right to ask whether we have any patriotism which does not recognize truth, and I say to-night that in a popular government, where we are willing to exemplify our theory that all men are born equal and have a right to share in the government, it is essential, it is vital, it is the basis of our national life, that no appeal should be hearkened to but patriotism which will not stand the truth. [Applause.] This is not platitude, this is present, immediate, deep concern for every American. You have only to look about, you have only to know the things that are in our papers and in the popular mind, to know that it is very important that we throw off the tinsel of patriotism and come down to the practical fact; the old prejudice remains.

To-day he who lifts up his voice for peace is sneered at as not being a patriot. Within the last few weeks there has been thrown broadcast by the press and by politicians, I believe not from any demand from the people, the idea that we should go to war. It is time to stop and question, Is there any true patriotic demand for war? Have we a right to go to war?—that we stop to ask that question, and, if we do, the answer comes, "Oh, you are no patriot." There is a confusion in the public mind as to what patriotism is. We say it is love of country. Yes, it is more than that; it is keen, deep, and ever-present interest in the defense of the institutions of our country and in the development of them to their proper perfection. [Great applause.] It does not consist in readiness to die for your country; that is a remote contingency in our day. We have a right to believe that if we attend to our own affairs we will not be entangled with foreign wars, but we do have every day questions arising that call for the real, genuine, true patriotism. Why? Because we say the people should govern. If the people should govern, then patriotism demands that they should care for and develop the institutions of a free people. It does not mean that we shall wrangle with Spain; it does not mean that we shall wrangle with England. No, the basis of self-government is local self-government. It means that right in our city here to-day we shall determine whether or not the people are capable of self-government. If we find defects in

the institutions we have built up, or in the way we have been operating them, then patriotism demands that we shall cure those defects; but if unworthy people and base primaries and elections are to select our senators, then patriotism has a duty to perform. [Great applause.] Patriotism: that does not consider that glory consists in the beat of the drum, the glint of the sabre and the bayonet, but does consist in every-day attention to everyday duties! [Applause.]



C. H. KNIGHTS, MEMBER BOARD OF DIRECTORS.

THE TOASTMASTER: I think everyone must have thought as he heard the last eloquent speaker that it was a great pity that he was not running for Senator or something. [Applause.] A dinner like this brings out these fellows, and we see what they are.

Now, gentlemen, the next toast is "Patriotism and Party."

"It is often seen that a few that are stiff do tire out a great number that are more moderate." [From Bacon's Essay on Factions.]

The committee had a great deal of trouble to find some one to respond to this toast. The illusion to party might be misinterpreted, and the committee felt that it was hardly fair to take a man from any particular party, any one who was identified with any particular party. It has therefore hit upon a man who has been identified with all [Great laughter and applause,] and who, not being satisfied with any of them, is on the eve of starting a party of his own. [Applause.]

A VOICE: Our next Mayor! [Applause.]

THE TOASTMASTER: I promised I wouldn't say anything about that until after he spoke. Mr. Hesing is a man without whom no dinner whatever in these days would be complete. [Applause.] I have heard him within the last three or four months address many gatherings of his "fellow-citizens;" I have heard him speak to his "fellow-bookbinders."

A VOICE: Not "spell-binders?"

THE TOASTMASTER: Spell-binders, yes; to his "fellow saddle-makers," almost his fellow bootblacks! And I have no doubt he will address you now as "fellow jewelers," because you are not supposed to go around to other dinners, as some of you have come here, but I have never seen him at any dinner where he was not "hail fellow, well met," and the most popular man at the board. [Applause.] This may or may not have its significance, but I don't know a man better qualified to respond to the toast of "Patriotism" or less fitly to respond to the toast of "Party." [Laughter.] Standing with his back to the post-office, and also to the parties that he has belonged to in the past, and waving aloft his great newspaper, and waving at the side his great whiskers, [Laughter]—the only particular, I believe, in which he is eclipsed at this table—[Great laughter], he will now rise and declare the platform upon which he will stand in the coming campaign. [Great applause and cries of "He's all right."]

#### PATRIOTISM AND PARTY.

ADDRESS BY HONORABLE WASHINGTON HESING.

Mr. Toastmaster and Gentlemen: Patriotism has been defined as a pure unselfish love of country, an eager devotion to her laws and institutions, and ardent desire to promote her interests and to further the welfare of her people.

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True patriotism is one of the noblest and most elevating of sentiments.

It is the one requiring most courage, perseverance, self-sacrifice and endurance.

It is the noblest of all virtues; it is the most powerful incentive to human action. It is the keynote in the history of our past, the inspiration of our present and the hope of our future. It is the cornerstone of American liberty.

Patriotism is the making of a nation. It was love of country that made Joan of Arc the brave woman that she was; that urged her to take into her hands the sword and shield and win that never-to-be-forgotten battle of Orleans. That was patriotism, and there is not a Frenchman but loves the name of Joan of Arc.

Patriotism ought to rise above everything. The duty the citizen owes to his country ought to be paramount to all else. It is true in this country, under our form of government, we must have parties. They are the safeguard of the Republic; they are a check upon one another, and, when directed by disinterested and unselfish men, are for the best interests of the Nation and do much to purify political life. Unfortunately of late years partisanship has too often taken the place of patriotism and the American patriot is now usurping the position of the American patriot.

Patriotism and partisanship ought to go hand in hand, their interests should be identical, their relationship be mutual. One can be a good patriot being a good partisan; but one cannot be a good partisan without being a good patriot.

Selfish interests and personal aggrandizement have in many cases, made the American forget his patriotism and remember only his partisanship. A partisan cannot be disinterestedly patriotic, a citizen can. Citizenship without patriotism is inconceivable. Partisanship without patriotism is most unnatural.

There never was a time when there was greater need of true American patriotism than to-day. Political demands upon the individual, demands which are for the greatest good for the greatest number, were never so great as to-day. Although there is no war raging to draw us from our homes, there are many calls upon every true American patriot. The country must now

be saved by talking, working and voting as conscience dictates, which means a manifestation of true allegiance to the government. There are many great questions to be settled which we must think over.

In these days of moral disorder and uncertainty, when, amid the confusion of contending elements, one hardly knows his ground, it is good to be firm and know where right ceases and wrong begins. No right without responsibility, no true liberty without regard for the corresponding rights of one's fellowman. Every laboring man has the sacred right of honest reward for his labor. The laborer is worthy of his hire. His brawny hands and hardened muscle are his capital. Whenever this is taken from him by a remuneration which is not only not sufficient, but is even unworthy the designation of pay, then he deserves and finds the sympathy and honest support of all well-affected people in his protest. His exalted idea of true American patriotism prompts him to rise against an oppression sanctioned neither by the law of God or of man.

We live in an organized community in which, in the eyes of the law, every citizen is on equal standing with every other citizen and is equally responsible.

Law and order must be maintained. Disorder and anarchy are inconsistent with the duties of a true patriot. Individual liberty, when it attacks no institution of the country, when it degenerates into no license, when it encroaches upon none of the liberties of other people, when it leaves the public peace undisturbed, when it is attended by simple habits and moderation, is a sacred thing. The mob law that undertakes to suppress it, the moment that it takes to itself such unwonted prerogative will be denounced and will surely fail.

The true American patriot, regardless of nationality or origin, manifests a wholesome desire to attend to his own business, exhibits no prurient desire to interfere with the affairs or habits of other people. In this respect he challenges comparison with any other citizen of the world. He is industrious, economical, attracted by all the sober and domestic virtues, and not given to any of those practices which tend to introduce into the State enervating luxuries, wild extrava-

gance and degeneracy, which bankrupt the nation, corrupt society and sap the foundation of the state.

Patriotism and honesty, in my opinion, in national and municipal affairs, are synonymous. The republican form of government, as exemplified in our country, is most conducive to absolute religious equality, and as nowhere in the world is religion so thoroughly at home as in this country, so does it follow that nowhere is patriotism so pronounced. Infidels and agnostics may be good patriots. Ethan Allen and Thomas Paine were patriots. Robert G. Ingersoll is an agnostic and a patriot. True American patriotism discards distinction between sects and regards fellow-countrymen as brothers and friends.

No event has so thoroughly impressed itself upon the tablets of my memory with characters so indelible as, when a mere boy, I heard the great Stephen A. Douglas proclaim from the veranda of the old Tremont House, at the breaking out of the war, these words: "We are neither Democrats nor Republicans, we are patriots." And so to-day, in this hour of political uncertainty, the true citizen will forget that he is a Democrat or a Republican and will be only mindful of the fact of his duty to the republic.

He is the best patriot who serves his country truest, who bears in mind one fact: "The greatest good to the greatest number."

One great fact must never be lost sight of, that we are all citizens of the United States, all lovers of one country and ought all to be patriots. Patriots not from motives of selfishness, but patriots who believe in the love of country, in the allegiance of government, who are interested in the perpetuity of our institutions, and who, in a brave and comprehensive manner, can dispassionately view the situation.

Let us not indulge in the fond hope that because we are in times of peace the exercise of the rights and duties of the patriot is no longer necessary. New questions are daily arising, new ideas daily suggest themselves. To these we must adapt ourselves.

A perfect system of government can never exist so long as men are men; but we certainly can do better than we are doing. No one says, for instance, that any one business is so much better conducted than

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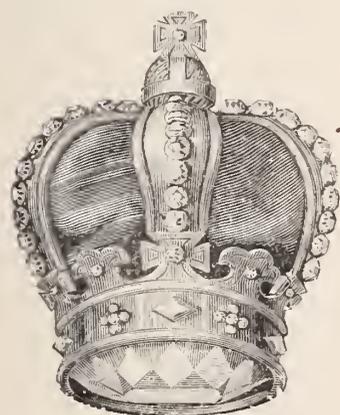


**SEE PAGE 16.**



## The Crown Brand of Filled Cases

manufactured by J. MUHR & BRO., of Philadelphia, Pa., are guaranteed to be the **BEST**. They have stood the test of many years' trial and are today, as always, without a rival. They are fully abreast of the times in all of the



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another as to merit the term perfect. It is generally felt, however, that any business to be successful must be conducted on certain well-known principles. When a house departs from those principles suspicion is aroused and the commercial agency send out their reports. There are degrees in government just as there are in business houses; but when a government begins to be a subject for the reports of the political commercial agencies, then we have either got to reform its operations or call in a receiver.

Old Glory, so beautifully and so tastily arrayed around this festive hall, testified loudly to the patriotism of this Association. Interlinked and interwoven is the red, which represents the blood that flows in the veins of every true American citizen and stands for his fervor and enthusiasm and willingness to die for his country; is the white which stands for pure citizenship and for honesty in governmental affairs; is the blue, which stands for the vaulted sky above from which all blessings come, for fidelity to duty and devotion to country.

The many different heterogeneous elements that came here seeking refuge from oppression and hoping to establish a home for liberty will mingle and commingle until out of them all will come one great and grand homogeneous nation whose mission shall be to work out for future generations and to solve correctly the great question of true American patriotism.

**THE TOASTMASTER:** The next toast was assigned to the distinguished and eloquent gentleman who is unavoidably detained. We have therefore divided that toast between two gentlemen who are here. We have selected them out of a great many volunteers [laughter], and in order to accommodate them fully, I changed the toast a little, and instead of "Patriotism and Education," "Patriotism and Peace," this toast will be responded to jointly by General Wheeler, of this brigade, the Illinois National Guard, whose motto is, "We Will Have Peace if We Have to Fight for It." And also by Mr. Corey, who has been connected with a certain campaign of education, who will speak from the text, "In Time of Peace Prepare for War." Those gentlemen will now speak, and I call, first, for General Wheeler, and his health I propose [Applause.]

ADDRESS BY GENERAL H. A. WHEELER.

*Mr. Toastmaster and Gentlemen:* As far as coming here with the intention or expectation of making any remarks to entertain you is concerned, that is farthest from my mind; in fact I had no intention of paying for my lunch. [Laughter.] They say there is no inducement or provocation for a man that sits at this end of the table to talk against those who sit at that end of the table. I sat at that end of the table myself once, and was called upon for remarks, and one of the guests was asked about it, and said of me that I made a good talk. He was asked how long I spoke (I thought it was about ten minutes) and he said about twenty-five minutes. [Laughter.] But actually I am interested in the subject; I could really talk for an hour and a half. [Laughter.] Don't get afraid, gentlemen. I will say as a tribute to those gentlemen who have spoken that if I could have a half an hour, with the feeling that has got possession of me [Laughter] from the remarks they have made I would be able to make a most patriotic address, the most patriotic that was ever made in America. [Laughter.] I would have more original ideas in my mind, brought out by what I have heard. [Laughter.] I am like the man—I think it was a man, yes—he said he had three reasons, in the first place he couldn't make a speech, and—they said, "Never mind the other two reasons." [Laughter and applause.]

**THE TOASTMASTER:** Gentlemen: I am very glad I overruled the objection to Mr. Wheeler's appearance. He has vindicated himself very thoroughly. Mr. Corey will now respond to General Wheeler's attack upon this end of the table, and incidentally will reply to all the other speakers. [Laughter.]

ADDRESS BY MR. G. J. COREY.

Mr. Corey, who was greeted with applause and cries of "Our next Postmaster," spoke as follows:

*Mr. Toastmaster and Members of the Chicago Jewelers' Association:* As far as Moses is concerned he is abundantly able to take care of himself, but as to this question

under discussion, "Patriotism and Peace," I don't like to change it. I would prefer to have it remain "Patriotism and Education," because I believe we have just finished one of the most remarkable campaigns of education ever known by the members of the Chicago Jewelers' Association or by the citizens of the United States. [Applause.] And I am happy to say that the Chicago Jewelers' Association never were out in better shape than they were on Chicago Day. [Applause.] And the citizens of Chicago were never more proud of this redoubtable association than they were at that time. [Laughter.] The Chicago Jewelers' Association has always been waiting a campaign of education, and it has always been at peace with other associations as well as political parties in our midst. I know you are all very sorry that the gentleman is not here to night who was to respond to this toast. He has done more for the higher education of the citizen in the politics of our city than any other one man. His voice has always been heard with delight in this association, at all its banquets, and no man has ever listened to it without leaving the room the better citizen, with higher aspirations. [Applause.]

Education, what does it mean? We have seen a country turned upside down in a political agitation. In our late campaign business men were aroused as they never were aroused before. What for? To save this country of ours from national dishonor. And, with the campaign closed and victory won, there are thousands—millions, we may say in America, who think their entire duty done. But let me say to you that the battle has but just begun, and your enthusiasm to night for the distinguished gentleman who is to be the next Mayor of Chicago—[Applause and cry of "Ment on his name."] It is not necessary to mention the name of our great leader. It shows you and it shows me that the campaign of education has but just begun, and you, gentlemen, who are here to night have a duty to perform, not only in the spring campaign, but in all the campaigns of the future. Politicians make a mistake when they try to force an issue, when they try to force a man from an Alderman into a seat in the United States Senate. [Great applause.] It shows us that education is necessary, and if there is anything that the young men should seek in this country, it is to know the value of the education of patriotism.

It is not enough that the flag floats from our school-houses throughout our country, it is necessary that the lesson should be taught in the school-room, to the boys and girls of our country, to the clerks in our stores; our business men should study the very idea that Rabbi Hirsch is continually speaking of, the higher education. Yes, patriotism, love of country, love of the flag, love of home, and when the American people are aroused to that idea of patriotism, they will seek education, they will study along those lines, and then you will have no fear from the machine politicians of this country, because you will have an educated citizenship ready to grasp the situation in any political campaign.

This association—I represent it for the time being to-night—when the toastmaster complained because the President of the Association hadn't told him more of the history of the association, the President didn't because he knew that every one knows the history of this grand organization in the center of our great city. It knows the avenues extending out from this association, and those who have attended the banquets and have seen these intelligent business men around these tables, are satisfied that this association stands for something more than eating and drinking; it stands for a principle, and when the Johnstown sufferers needed assistance, the Jewelers' Association spoke, and when the Charleston sufferers appealed for assistance, and were in dire distress, this association was one of the first to speak. It has always been on the right side; it has always stood for patriotism, that kind of patriotism which maintains such an organization as this, which stands for the best kind of business character, education in business, education in politics, being the higher citizenship. And I want to say to you to-night, gentlemen, let not the words which fell from our distinguished citizen, Postmaster Hiesing, go unheeded, but seek the higher, seek the more sublime, which comes from a higher patriotism, a higher love for the flag, and everything that goes with it. In this past political campaign, which will go down into history as one

of the most remarkable in the century, people became educated, they found for the first time that partisanship was brushed aside—for what? For Patriotism, and that we had speakers in political meetings for the first time, Democrats and Republicans, for the first time sat side by side, upholding the principles of the national honor. [Applause.] That education must be continued, it is not enough; it is done for the present, but let that education go on step by step, higher; as we ascend the ladder we shall wipe away all the mysteries connected with what is known now in this country as "Bimetallism." And if any other question shall come up, as we believe this question will be settled within the next four years, the administration of the President elect will be made more successful if these men who have stood together in the last campaign shall stand together in the future.

It behooves us in the interest of our country to dismiss partisanship and accept patriotism as our watchword, and if we do Old Glory shall continue to wave over these States, and we shall never blush for our union. [Great applause.]

*The Toastmaster:* Gentlemen, in view of the mention from time to time of certain officers here to night, I think we ought to congratulate ourselves that we are in no immediate danger of being called upon to choose between the two distinguished gentlemen who have been spoken of for the same office. It reminds one of the language of the poet, "The course of true love has come to a hitch, we can't have both and we can't tell which." [Laughter.] Or, you might say of that other poet, "How happy could we be with either were't our dear charmer away." [Laughter.] But we will consider all claims as endorsed. Now, gentlemen, I will present No. 3 of the regular toasts: "Patriotism and War." To that toast will respond a gentleman who worthily wears a name indelibly associated with American history, Mr. Edgar A. Bancroft. [Applause.]

#### PATRIOTISM AND WAR.

ADDRESS BY MR. EDGAR A. BANCROFT.

*Mr. Toastmaster and Gentlemen:* Coming after these eloquent speeches and eloquent speakers each of whom has considered every phase of patriotism as his proper subject, and has yet directed in every case, I believe, your minds to the higher and the more aspiring side of the subject, I hesitate to detain you longer with it, or to hazard suggestions that have come to me since yesterday, when my friend Scott in some way prevailed upon your president to give me an opportunity to enjoy this dinner with you. They have all earned the encomium which a story of my friend Scott illustrates. On a monument erected to a very popular miner in the far west, the question was what should be the epitaph upon this monument which the boys in the mining camp had erected to "Jim." After considerable cogitation the committee reported, and the report was unanimously adopted, the following sentiment, which was carved upon the shaft: "He done his darndest and angels can't do no more." [Laughter.]

Every human heart thrills to the thought of the patriotic purpose, the forgetfulness of self, that have led men in our history in '76 to go out and battle and battle—what for? Because it was war, and war was noble! Because they were fighting for an idea; they were fighting for the creation and the preservation of their homes and the nation, and it was the purpose they were fighting for, and the unselfishness with which they fought, that ennobled them; and so in 1861, any man who views the Rebellion as a matter for congratulation as an American patriot except as it showed how spontaneously the American heart expanded to a call from the nation for the protection of the nation, views it in a wrong light. He makes a mistake who does not distinguish those wars from the Mexican war, and we need to be reminded that aggression by a greater power upon a less, whether in order to raise a political issue that may distract attention from the matters that are of paramount importance, and demand the immediate attention of public servants, or whether it be to satisfy the ambition of a Taylor, who negotiated the treaty with the State of Texas, an offensive and defensive alliance, while the war was pending with Mexico, or whether it be a Polk, who wanted to take possession of territory to which we had not a shadow of a right, or whether it be in later times an attempt is made to stir up a false appeal to this genuine patriotism by making out of a brawl in the streets of a city of

Chili a matter of international concern; or whether it be a President who, within this very year mistakes the question of national policy with reference to Cuba for a principle of international law. Why, we remember in that delightful play of "Childhood" of a certain character, who came out and was repeatedly crying: "When I hollow, it is law."

Civil law is made just as much by the mouthing or the declarations—even when it is sincere—of a lawyer, as international law is made by the cry of a President. We can have a policy, but it is not law. The Monroe doctrine—not international law, it is a policy.

Patriotism and war! Patriotism requires that we shall understand not simply our personal relation and personal duty to the State, but shall understand also our relation to other nations, and shall assume that in the family of nations the other members are as intelligent, as honorable, as ready to recognize the demands of justice—in other words, that they are as complete and tall as we ourselves, and that they are no more likely to refuse the demand or suggestion of justice than we are ourselves; and we should be as slow to couple those suggestions with a threat as any gentleman is in discussing differences with another gentleman. [Applause.] There is no reason why we as a nation should fear or court or expect to be plunged in war. The only danger of any such thing—and it is a danger which the commercial interests of the country should be the first to watch and guard against—is this tendency in American politics, in American politicians, not to perform the duties they were sent to Congress, the Senate, the State legislature, to perform, but to turn their attention to some claptrap thing which shall distract the attention of the public from their non-performance. [Applause.] Talk about a campaign of education! The representatives of the nation assemble in the Congress of the United States, and for a number of months find so many other things to do that they have not time to consider any of these questions that have been discussed during all this campaign. They have not time to introduce and discuss any measure for relieving the distress which the whole nation said existed and called for immediate relief. They have not time to present or consider a measure that would prevent a recurrence of the critical period through which we have been passing, but they have abundant time to plan campaigns that may result in war between this and another nation [applause], still further exhausting an already depleted treasury; still further increasing an already enormous debt! You, you, you are the men to put a stop to that thing. You and the business interests of the country which you represent are the ones to put the brand on this trifling and this contempt which is shown for the intelligence of the American people. It is for you not to wait until we are almost in an international strife and war, and then cry out against it, when you can be charged with being merely devoted to your commercial interests and devoid of a sense of the national honor, which it is always said is offended and assaulted; it is for you to put the brand upon the man who brings forth these things and utters this talk, not in sincerity, but because he represents apparently the district of Buncombe.

The larger the man and the matter, the larger should be the brand, and it should not be for that occasion only, but it should be for the future, until when any leader or attempted leader of the American people, of whom, after all, he should be and is a representative and servant, attempts to confuse the interests of the Nation, which are domestic in the main, and to omit the performance of his duty towards them by embroiling us in strife with some other nation, will know that it is certain political death, and then that non-sense will cease as suddenly as I predict this talk about a war with Spain will cease now that Don Cameron is defeated. You know, as those men know, what injury all such talk inflicts upon the business interests of the country. And for what purpose? Why, for the purpose of nominating some man who by his very appeal shows that he is unfit for the position. Then, American patriotism is not bound up with any war that comes along. American patriotism is not bound up in any strife or dispute that anyone may start or wish to start with some other nation. It is bound up in the decent, honorable, quiet protection of our interests and our institutions, and devotion to those institutions and the spirit which prompted their foundation and forma-

tion, and love for them—not for what they may be to us personally, but for what they have been to those who have gone before us, and for what they may be to those who shall follow.

THE TOASTMASTER: The last toast, "Patriotism and the Ballot."

*"By suffrage universal it was built,  
Each vote a block of stone securely laid."*

The charge to the jury will be given and the benediction pronounced by Chicago's favorite after-dinner orator, Mr. Joseph R. Mann. [Applause.]

### PATRIOTISM AND THE BALLOT.

ADDRESS BY MR. JOSEPH R. MANN.

Mr. Toastmaster and Gentlemen: As a verification of the old adage that "Great minds run in the same channel," I want to say that it struck me that there was very much of a muchness about this program of toasts, and that by this time it appears to me that you are all full—of patriotism. [Laughter.] I am reminded by this list of toasts of a story I heard once. An old gentleman had been for many years captain of a Mississippi steamboat, and whose principal occupation had been avoiding snags and walloping the rustabouts and crew, an occupation which, like driving a mule, is associated with a great deal of necessary profanity, got what they call religion at a meeting down on the Mississippi one night; called for the purpose of relieving the poverty down there, he was asked to pray, and like many others who like to relieve the sufferings of their fellow-men by laying their burdens upon the Lord, he thought he could escape personal responsibility, and he prayed as follows: "Oh, dear God, give to each poor family in this community a barrel of flour, and a barrel of pork, and a barrel of salt, and a barrel of beans, and a barrel of pepper—Oh, hell I have got too much pepper." I don't know but that is the case with this matter of patriotism. [Laughter.] It is a good thing, but you can get too much of a good thing as I have found once or twice in my life. I don't want to criticize this program at all, because it was made by a friend of mine. I am satisfied they are friends of mine, or they never would have asked me; but it strikes me a little peculiar about the first toast which has application principally to truth, should be repoué to by a lawyer. [Laughter.] Now, while I may be said to belong somewhat in that band of gentlemen in this town who are engaged in exchanging gab for grub [Laughter.] yet I don't want to be accused or suspected of obtaining a meal under false pretenses. [Laughter.]

Now, my friend has spoken about the campaign of education. It was this kind of a campaign of education; there were two campaigns of education. Now you can't tell me anything about a campaign of education; I have been in it for thirty years, all kinds of campaigns of education, except—well, I never was very strongly in favor of prohibition. [Laughter.] But there are two campaigns of education, the campaign that my friend over here spoke about; this reverend gentleman here, who wants to be postmaster, is carrying on a campaign in his interest, that is all. He was looking out for the business interest, because he is a business man. Well, that is all right. Now, there was another campaign of education, and it was directed to those who either conceived, or an attempt was made to cause them to conceive, that their interests were antagonistic to the class that he was trying to educate; and each class went up and voted, not for the good of the country—Oh no, you can't fool me about that, that is old; that is washed out long ago. The good of the country! You were voting for the good of yourselves, and so were the other fellows, every time. Now, that is it; that is honest, that is the truth, and you didn't give a tinker's damn what became of the other fellow. [Laughter.] That is the kind of campaign of education, and one side won out. In four years from now, as sure as the sun rises, the other side will win out; then where will you be with your campaign of education? Oh, you can't carry on this country! It will run. Nobody can break it up; but don't think now that you are holding the world because you won once; four years ago my fellows won, and two years afterward you won, and two years afterwards you will go down, because you promised more than God Almighty could fulfill. That is the reason.

Now, my friends, here is where the great lack of patriotism is, in connection with the ballot. You are patriotic—and when I speak of "you" I speak of you

as a class—you are patriotic like old Peter Arkwright was sanctified, that is, in spots. [Laughter.] You get patriotic about once in four years. If you are so situated that a high tariff is in your interest, you are awful patriotic for a high tariff; if you are so situated that a low tariff is favorable to your interests, you are awful patriotic in favor of low tariff. [Laughter.] When it comes to matters of national importance, you are all more or less patriotic, but, as has been suggested, we need it in the everyday affairs of life, in the common elections that we have here in our local affairs, but you are too busy, you can't attend to it. The man who spoke loudest the business man who spoke loudest, the great big business man, I mean I don't mean any of us here—the high-mucky-muck, who probably has borrowed more than the capital of his bank will justify; last spring he probably went out and met a tough with a cigar in the corner of his mouth, and said, "Can you tell me where the polling-place is, sir?" "Right around the corner there." He didn't know where to go to vote! That is the chance now; that is the business man—that is when he takes an interest in politics—he is a patriot once in four years; he isn't like an almanac, that is good once a year, he is a patriot once in four years, with reference to the ballot. [Applause.]

Now, everybody knows who has studied this problem of our American government, it seems to me that we must know that the greatest threat that we now have hanging over this government, and indicating its final destruction, is the corruption that prevails in municipal politics. You elect men to represent you in this city whom you wouldn't hire to feed blind hogs if you had to pay for it yourself. [Applause.] You elect men whom you don't know. You make no effort to find out whether this man is a better man than that man. Your whole inquiry is: "Does he belong to my party?" And if he does, you vote for him. That is the way the representatives—your representative remember, for you voted for him—gets into the City Council, and the seductive street-car man comes to him and says: "I would like to have a franchise if you please. Go and see the boys, and you will see how much you will get for voting for it." And he does. He is your representative, you remember. He represents you, and you ought to be proud of him, you put him there. When he goes there, and you find that your streets have been given away, that your rights have been sacrificed, that valuable franchises belonging to you have been given away without due compensation, you sit back and whom do you blame? Why you blame him. Oh, no, you ought to go out in the backyard and kick yourself. That is the man you ought to blame. [Applause.]

At the close of the speaking a flash-light photo was taken of the jewelers yet remaining, a half-tone of which illustrates this article. The jewelers then, at midnight, dispersed.

In 1895 Mr. Sercomb was chairman of the banquet committee, and the affair was a success. In 1896 he was chairman of the same committee and the occasion was a memorable one. In 1897 he again officiated in that capacity and the function could not have been improved upon. The successive presidents of the association know a good thing when they see it and push it along.

### Assignment of Bazzett & Uhr.

CHICAGO, Ill., Jan. 12.—Bazzett & Uhr assigned yesterday. The assets and liabilities are each about \$7,000.

### Philadelphia.

The Sheriff sale of the stock of Weinmann Bros. & Co. realized \$10,885.

M. Zineman & Bro., 130 S. 9th St., have just opened in their own building, 33 S. 18th St., a branch store which will be devoted to the filling of prescriptions from oculists.

## A DIAMOND CUTTER'S IDEAS ON THE TARIFF.

NEW YORK, Jan. 12, 1897.

Editor of THE JEWELERS' CIRCULAR:

A word at this opportune moment, when we are again agitating the tariff question regarding the diamond industry, possibly a word from one who in spite of the many claimants for the distinction of being the pioneers of diamond cutting in this country is certainly not one of the last, but one that the Wilson bill has transferred from the top of the ladder (for we have cut for angels) to nigh the bottom rung, by taxing rough diamonds. It seems to me that the important question for our government to decide relative to our industry is which is most important, to protect or foster the diamond-cutting industry and the American mechanic or to obtain a revenue by taxing diamonds, an article of luxury that certainly should be of vast revenue to our government, if, I say, it were collectable. Why they cannot, any importer will answer, and any importer will verify the bold statement that half of our smaller goods are smuggled. Is there an importer to-day that can honestly pay his duties to this government and stand the competition of having goods thrust under his nose 25 per cent. less than he can land them for? Smuggled, smuggled, how, when or where, he knows not, but in his knowledge of his business he is positively correct. Is he not for his own protection tempted or forced to buy these goods or let his competitor get them? Where, then, is the revenue for the government, and how much for the protection of our citizen mechanic whose government has answered him on his clamoring for protection, part in words to this effect: "We will give you protection by charging 25 per cent. duty on polished diamonds, and give you only the smuggler to compete against, and, to make it all the easier, we will charge 10 per cent. duty on rough diamonds (for we must have revenue), losing sight, in their ignorance of diamond cutting, that a diamond loses 50 per cent. to 60 per cent in cutting and that the poor cutter is nearly paying the 25 per cent. duty himself.

The solution must be offered by brighter men than I, but with the co-operation of such as I, who have unfortunately been brought up in this art (for isn't diamond cutting an art, though in truth we have several who have degenerated our craft?). Let me hint what common sense suggests to me, and see if there are not others who coincide with me. First, give us free rough, and for revenue or protection put a 10 per cent. or 15 per cent. duty on polished diamonds. It is an acknowledged fact that we can with our modern ideas and American ingenuity cut as cheaply as they do in Europe, a fact that even our new diamond cutters and experimenters will testify to, a

fact that any mechanic will verify. Will this not at once do away with smuggling? If we produce here an article at the same price as it can be produced for in Europe, is not the smuggler's vocation gone? Those who prefer to import are a revenue for the government until their eyes are opened by our cutters showing them their productions at the same prices as the importers had to pay in Europe, and without the journey, loss of time and expenses.

There is revenue for the government, for it is some time before the American cutters could produce all that is needed by our merchants.

There is protection for the importer who will not be subject to the dishonorable competition of the smugglers.

There is protection for the cutter, who by producing his goods on an equal footing with his European competitor finds a ready market, is able to pay his mechanic a better wage by the protection afforded him by the duty on polished diamonds; and there is protection for his American mechanic by steady employment at good wages, for his employer, finding a ready market for his production, can well afford to keep his workmen steadily employed.

Trusting that you will give this letter space in your valuable CIRCULAR, and that our brothers in trade may read and discuss this all-important question I am,

Sincerely yours,

D. DE SOLA MENDES.

## Circular Letter From the St. Louis Optical Co. to Their Creditors.

ST. LOUIS, Mo., Jan. 9.—The St. Louis Optical Co. have issued a circular letter of which the following is a copy:

GENTLEMEN: You undoubtedly have heard through other sources already that I have given a Deed of Trust in favor of all my creditors, Mrs. Elise Klein heading the list as the only preferred one. The exceedingly dull times compelled me to take steps in this direction, in the hopes of thus getting placed in a position to do at least something for my creditors. There has been no inventory taken so far, but according to my judgment, the stock may possibly invoice \$9,000.00. As Mrs. Klein's claim alone is pretty near \$6,000.00, it is a great question if the trustee sale now going on will yield enough to pay her. Under such circumstances there is but an insignificant basis for a settlement.

There is only one way which holds out a prospect to my creditors of getting something, viz: If I incorporate and pay off my indebtedness with shares which I shall try to redeem later on. Of course, I cannot put myself under obligations to pay par value for them, or state at this moment how much I shall pay for them, but I promise to do the best I can, which, at any rate, will be far more than could be realized otherwise. The shares to be non-assessable.

Several of my principal creditors are satisfied with my proposition, and I would ask of you to let me know at an early date as possible if you will also accept this arrangement.

In order to show my good faith in this matter, I shall carry a life insurance policy to be proportionately divided among such shareholders of the St. Louis Optical Co. stock whose shares have not been redeemed in case of death. The policy to be held in trust by the St. Louis Trust Co.

ST. LOUIS OPTICAL CO. by Arthur Koch.

Mr. Koch says that Mrs. Klein and the Waterbury Clock Co., two of his largest creditors, have accepted the proposition.

## The Seymour Fund.

The following contributions were added to the Seymour Fund during the past week:

|                                              |      |
|----------------------------------------------|------|
| C. L. Drown.....                             | 1 00 |
| H. O. Hurlbut & Sons, Philadelphia, Pa. .... | 5 00 |
| George Southwick .....                       | 2 00 |
| Cash.....                                    | 1 00 |
| Cash.....                                    | 1 00 |
| George W. Shiebler.....                      | 7 00 |
| J. R. Green.....                             | 5 00 |
| Cutler & Granbery.....                       | 5 00 |
| W. C. Barry .....                            | 1 00 |
| Cash.....                                    | 2 00 |
| F. B. Lawton.....                            | 2 00 |
| Eliassof Bros. & Co., Albany, N. Y. ....     | 5 00 |
| Hancock, Becker & Co.....                    | 5 00 |
| T. H. Lee & Son Co., Toronto.....            | 5 00 |
| John Frick.....                              | 5 00 |
| Fred. S. Eason.....                          | 1 00 |
| C. B. Gu'h, Brockville, Pa.....              | 1 00 |

## Further Details of the Failure of Barrett &amp; Sherwood.

SAN FRANCISCO, Cal., Jan. 6.—After nearly thirty-seven years of business activity the jewelry establishment of Barrett & Sherwood, 7 Kearney St., has gone to the wall, as reported already. The stock is in custody of deputy sheriff J. M. Crane, by virtue of an attachment levied on two claims of A. Eisenberg & Co., 126 Kearney St., and Rothschild & Hadenfeldt, 207 Sutter St., aggregating \$1,057.39. These firms assigned their claims to J. E. Bien, a legal associate of Naphtaly, Freidenrich & Ackerman, by whom the action was commenced. Attorney C. F. Humphreys represents the Towle Mfg. Co., Wetmore & Co. and Hirsch & Heyman, eastern firms, whose claims will foot up about \$8,000.

George D. Lunt, of the Towle Mfg. Co., has been in the city several days investigating the condition of the firm. After satisfying himself that the difficulty could not be bridged by further extension he left the city.

Kremetz & Co., Newark, N. J., have applied for membership in the New York Jewelers' Board of Trade.

On the 9th inst. at his home in Rockville, Md., occurred the death of Henry Ansley, well and favorably known in the jewelry trade as a traveling salesman. He had been a traveling salesman for about 30 year, the past two with Bowman & Musser, and their successors, Ezra F. Bowman & Co.

The many friends of J. S. Frank will be pleased to learn that he has resumed his connection with Sussfeld, Lorsch & Co., 37-39 Maiden Lane, New York, and will henceforth represent them in Chicago and the principal cities of the west and northwest. L. Henle left last week in the interest of the same firm to visit his trade in the south and southwest.

It was reported in New York, Tuesday, that the Anderton & Eberhardt Co., Dayton, O., had failed.

At 7 o'clock on the night of Jan 6, two men threw a five-pound stone through the show window of N. C. Hall's jewelry store, Fort Worth, Tex., and grabbed a tray of diamond rings valued at \$1,000. Two hours later the police arrested Tom Emerson and Harry Glenn.

J. S. O'CONNOR,

Manufacturer of

American Rich Cut Glassware,

FACTORY,  
HAWLEY, PENN'A.N. Y. OFFICE,  
51 EAST 9TH ST.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVER-SMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol XXXIII. Jan. 13, 1897. No. 24.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

The essays, photographs, designs, etc. received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published until all such matter is used, when the names of the successful competitors will be announced.

### The Two Western Banquets.

WE give over a large part of this issue of THE CIRCULAR to the banquets of the two large western organizations of jewelers, the Chicago Jewelers' Association and the Wholesale Jewelers' Association of Cincinnati. The more magnitudinous function bore little upon the association as a body of jewelers, it reflecting patriotism in all its elements, while the other was strictly a trade function, its elements, outside of the banquet, being an annual business meeting and a discussion of trade interests. In the former case there was offered to speakers an opportunity for an unusual display of eloquence which was taken full advantage of. Postmaster Hering's speech was masterful and forceful, as one might expect from such a leader of men and affairs. The speech of Frank Scott is commended as worthy of thoughtful reading; it received the closest attention of the audience. Joseph B. Mann, a well known lawyer, exploded a bombshell in the camp by his self-evident truths and vicious stabs at business men for neglecting the ballot except once in four years. The other speeches were all profound in ideas and entertaining in treatment. The men who toiled for the success of the banquet must have retired at its close with the consciousness of work well done. The banquet could not have been the success it was without the constant and untiring labors of the men who constituted the banquet committee. All honor, therefore, to Messrs. Sereomb, Flershem, Ellbogen, Talbot, Midlen, and Hardy.

The meeting and banquet of the Cincinnati wholesale jewelers were a success in their particular way. They will, undoubtedly, lead to the development of a stronger organization in that city, namely a jewelers' board of trade such as exists in New York, Providence and Chicago. As the large majority of the members consider this "a consummation devoutly to be wished," and as the consummation now seems near, the function, besides affording an opportunity to the merchants to meet one another on the broad plain of fellowship, may be said to have produced lasting good in the direction of mutual benefit to the association's members.

### Status of the Affairs of the Duhme Co.

CINCINNATI, O., Jan. 9.—Judge Buchwalter denied the last motion of Frank and Herman Duhme, the minority stockholders in the Duhme Co., Tuesday morning. The motion was to compel the filing of an inventory. The concurrent motion for a temporary receiver was overruled on Saturday evening. The Court held that the vital question was whether the firm were insolvent or not. Judge Buchwalter held that, while there was some differ-

ence of opinion as to the exact value of assets, the weight was in favor of the solvency of the concern. While Mr. Galbreath's account was overdrawn about \$5,000, the plaintiffs had also been shown to have overdrawn their accounts, which deprived their complaint as to Mr. Galbreath's overdraft of much of its equity.

It appeared that creditors for over \$38,000 had protested against a receiver, and that none of the creditors had asked for one. While under the old law, stockholders for one-fifth could demand a dissolution where dividends had been suspended, that law had been modified to require proof of insolvency before the court would step in and interfere. The court thought the embarrassment of the firm was caused by the late business depression, and that the good-will of the Duhme Co. was so great that the company must recover under reasonably favorable conditions. A business built up as this had been for 50 years could not be dissolved, except for good cause.

Generally the Court found that there was no fraud or deception as to the 7½ per cent. dividend; that there was no exclusion of the minority; no excessive salary; that while there may have been a large indebtedness, and some difference of opinion as to the value of the assets, yet that there was a surplus as shown by the bookkeeper's statements; that there had been no manipulation or management of books by Mr. Galbreath or any one in his interest; that the debt of Mr. Galbreath was \$3,000 or less, exclusive of the 7½ per cent. dividend recently charged back, while the two plaintiffs were indebted for \$15,000 advanced to save their stock from sacrifice for their private debts; that there was no ground on which to find that Galbreath or the others had in any way combined against the interest of the plaintiffs, and that the plaintiffs had no right to complain.

Notice was given of exception to the Court's decision. As soon as the case was ended there was an offer made to the plaintiffs by the company to settle the trouble. The amount the Duhmes owe to the company is about 30 per cent. of the par value of their stock, and the offer made was to cancel that debt if they would surrender their stock on the basis of 30 per cent. The plaintiffs asked time to consider the matter.

The Duhme Co. are doing a little suing on their own account just now, and this morning lodged two interesting suits in court, one against Herman Duhme, Jr., to recover on a note for \$8,200, dated April 12, 1894, made by him to the Second National Bank of Lexington, Ky., but for which payment the Duhme Co. gave accommodation paper to the bank, and also on an account for \$4,118.77. The amount claimed due is \$10,932.39. They ask judgment and for the sale of 300 shares of stock pledged to secure the note and account.

The second suit was against Frank Duhme, and is also on a note for \$4,500 and an account for \$1,710.55. The total claimed is \$1-710.55. The sale of 90 shares of pledged stock is also asked in this case. The attorneys for plaintiffs are Kittridge & Wilby, Thornton M. Hinkle and C. D. Robertson.

### New York Notes.

A judgment against Adolph Zadig for \$181.80 was filed by S. Asher.

P. Hoehn has filed a judgment for \$50.11 against Frederick J. Kaldenberg.

John B. Murphy removed Friday from 45 Maiden Lane to the Lorsch Building, 37 and 39 Maiden Lane.

Ferdinand Bing & Co., 10 Washington Place, have been elected members of the New York Jewelers' Association.

Veto Di Dario, who did a small jewelry and banking business at 2198 First Ave., assigned last week to Nicolo Irona.

Herbert A. Reichman, formerly with Lisauer & Co., is now on the road in the interest of Jos. H. Fink & Co.

Bugbee & Niles, North Attleboro, Mass., have applied for membership in the New York Jewelers' Board of Trade.

Judgments against Obadiah L. Sypher have been filed by W. Smith for \$700, C. M. Foulke for \$1,975; C. R. Treadwell \$6,000 and \$15.-582 25.

James F. Barclay, formerly New York agent of the Stevens Silver Co., Portland, Me., is now connected with the Mauser Mfg. Co., silversmiths, 14 E. 15th St.

Louis Cohn, who has been credit man for Max Freund & Co. for many years, is now in charge of that end of the business of Henry Freund & Bro., 5 Maiden Lane.

The W. L. Gilbert Clock Co. have rented offices on the eighth floor of the Lorsch Building, 37 and 39 Maiden Lane, into which their New York branch, now at 6 Murray St., will be removed.

The sheriff has received two executions against Herman Kaufmann, manufacturer of art novelties, 43 Mercer St., in favor of Caroline Kaufmann, aggregating \$2,408. He has been in business for 13 years and claimed a capital of \$10,000.

The May Mfg. Co., of New York, have been incorporated to manufacture gold and silver jewelry, objects of art in brass, bronze, etc. The capital is \$5,000, and the directors are: John T. Howard, Herbert Cockshaw and Wm. G. Kirtland, of New York.

Deputy Sheriff Mulvaney Monday took charge of the store of Benoit Kahn & Sons, importers of optical goods, 32 Maiden Lane, on executions for \$6,327. The judgments were confessed by the firm to Eugene L. Louis for \$5,175, and to Sarah Kahn for \$1,152.

A receiver was appointed last week for the Alter Jewelry Co., 749 Broad St., Newark, on the application of John W. Reddall & Co., manufacturing jewelers. Reddall & Co. alleged that the Alter Co. had given chattel mortgages on their stock and had allowed their notes to go to protest.

Executions aggregating \$3,700 against Pauline Ginsberg, wife of Morris Ginsberg, who did a small jewelry business from her residence, 180 E. 120th St., were received by the sheriff last week. Among the judgment creditors are H. Lehr & Bro. for \$42.73 and \$50.15; Beatrice Lewis for \$3,017, and L. Kaufman & Co. for \$190 51.

Jules F. Schuman, employed by Wm. Kinscherf, manufacturing jeweler, 63 Maiden Lane, was married Wednesday evening to Miss Annie Kinscherf, daughter of his employer. The wedding took place at the home of the bride's parents, 233 Hewes St., Brooklyn. A woman calling herself Mabel C. Schuman, of this city, is now suing Schuman for abandonment and claims to have been married to him last Spring.

The sheriff Saturday put keepers in the stores of Eugene E. Orvis, jeweler, 294 and 694 Columbus Ave., on a claim for \$579 in favor of Samantha M. Buffet. The amount was due on a chattel mortgage and was paid Monday by Mr. Orvis, whose property was released by the sheriff. Mr. Orvis claims he was pushed for the amount unexpectedly and was caught at a moment when he was pinched for ready cash. His liabilities, he says, are practically nothing.

The sheriff last week received an attachment for \$120 against Mrs. Victoria Davidow, 51 Maiden Lane, wife of H. Davidow, who with his stock recently disappeared from that address. The attachment is in favor of Hamel, Riglander & Co., who allege that Mrs. Davidow has disposed of her stock and left the State. Davidow's liabilities are estimated from \$5,000 to \$20,000. Among the creditors are J. W. Block & Bro., J. W. Johnson, Ladd Watch Case Co., Cross & Beguelin, and Hamel, Riglander & Co.

The Sheriff has taken possession of the store of Harry Hailparn, jeweler, 1971 Second Ave., on an attachment from George C. Comstock for \$155 for watches and jewelry sold to him by three creditors. Creditors have been unable to find Mr. Hailparn at the store since Dec. 31, and his brother stated that he had gone away, and had sold the business to a Mr. Epstein. He generally carried a stock worth \$1,500. Mr. Comstock's attachment was on claims of L. S. Friedberger & Co., J. R. Wood & Sons, and Leopold Myer.

Henry A. Hartzell, 31 years old, an advertising agent, was arraigned in the Yorkville Police Court Thursday on a charge of forgery. Hartzell on Oct. 4 presented an order bearing the name Benedict Brothers, jewelers, Broadway and Cortlandt St., instructing the insertion in a publication of a \$34 advertisement. The advertisement was inserted, and he received his commission. When the order was presented at Benedict Brothers' store for payment it was pronounced a forgery. Hartzell waived examination and was held for trial in \$1,000 bail.

The firm of Lewis, Kaiser & Luthy, manufacturing jewelers and importers and cutters of diamonds, Ann and Nassau Sts., dissolved Saturday by limitation. Fred. W. Lewis and Herman A. Friese will continue the diamond cutting and importing part of the old firm's business under the style of Fred. W. Lewis & Co., and will sign in liquidation of Lewis, Kaiser & Luthy. David Kaiser, Fred. L. Smith and John A. Abel will continue the manufacturing of fine diamond mountings under the style of David Kaiser & Co. Both

firms will continue at the old stand, 35 Ann St., corner Nassau St.

The annual banquet of the New York Jewelers' Board of Trade is to be held this year on Feb. 8. Delmonico's is the place for the banquet decided upon by the banquet committee. This committee has now been divided up into sub-committees, each having a separate line of work to do. The sub-committees are: On speakers, Geo. E. Fahys, Aug. Oppenheimer, Leopold Stern and A. J. G. Hodenpyl; on dinner, A. K. Sloan, S. H. Levy and E. S. Johnson, Jr.; on the press, Jno. L. Shepherd, Jno. C. Mount and Simon Sichel; on souvenirs and printing, Leo. Wormser, Chas. F. Wood and D. C. Townsend; on decorations, A. J. G. Hodenpyl, Sol. Lindenborn and W. I. Rosenfeld.

The beautiful silver service made by the Alvin Mfg. Co., which is to be presented by the citizens of Brooklyn to the U. S. cruiser *Brooklyn*, was exhibited last week at the Brooklyn Art Association rooms, 174 Montague St., Brooklyn. The silver was displayed on a large stand erected in the center of the room in pyramid form. It was tastefully arranged, and everyone of the 341 pieces in the set was in view of every visitor. At each of the four corners of the railing which surrounded the stand was a sailor, while several other sailors and men from the Marine Corps were also in the room. Half a dozen bluecoats assisted in guarding the precious silverware. The room was decorated with streamers of red, white and blue, and music was furnished by an orchestra. The service was inspected by thousands of visitors.

Britton H. Tabor was appointed Thursday by Justice Lawrence, of the Supreme Court, receiver of the assets and property of Wise & Miller, dealers in jewelry and diamonds, 332 Fifth Ave., in proceeding for a dissolution of the partnership brought by Leonora Wise against George F. Miller. The partnership was formed Oct. 26, 1894, Mrs. Wise contributing \$5,000 in jewelry and Mr. Miller putting in \$500. The profits were to be equally divided. Benj. S. Wise, husband of the plaintiff, was to be employed by her at her expense to look after her interest. In her complaint Mrs. Wise states the business has been unprofitable, and she is unable to pay her husband the salary he is entitled to. The firm's liabilities are placed at between \$7,000 and \$8,000, and the assets at \$10,000, actually worth about \$9,000.

At a meeting of the nominating committee of the New York Jewelers' Board of Trade, held at the Board's rooms on Jan. 5, the following 19 gentlemen were nominated as directors for the ensuing year, to be voted upon at the annual meeting—New York: Ira Barrows, of H. F. Barrows & Co.; E. V. Clergue, of E. Howard Watch & Clock Co.; Wm. A. Copeland, of Martin, Copeland & Co.; Geo. E. Fahys, of Jos. Fahys & Co.; A. J. G. Hodenpyl, of Hodenpyl & Sons; David Keller, of Keller, Ettinger & Fink; Alfred Krower, of A. Lorsch & Co.; Sam'l H. Levy, of L. & M. Kahn & Co.; A. Lounsbury, of A. Lounsbury & Son; August

(Continued on page 33.)

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading ONLY are charged at One Cent a Word, payable, strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.

YOUNG MAN wants a position as salesman with wholesale or retail house; refers to Tiffany or Gorham. F. E., care JEWELERS' CIRCULAR.

YOUNG MAN wishes to work with good watchmaker; has some experience; will work for board. Address L. D., care JEWELERS' CIRCULAR.

POSITION WANTED at once by man capable of taking full charge of store; first-class watch repairer and salesman. J. E. McCourt, Ludington, Mich.

WATCH AND CLOCKMAKER; reliable, wants position; speaks Spanish and English; good references. Address M. M., 251 Clinton St., Brooklyn, N. Y.

YOUNG MAN with 5 years' experience in jewelry business, wishes position as traveling salesman; can furnish A1 references. Address C., care JEWELERS' CIRCULAR.

SITUATION WANTED.—Experienced watchmaker and optician of ability; fair engraver; city or country; A1 references. Address M. E. F., care JEWELERS' CIRCULAR.

SALESMAN WANTS POSITION to travel for manufacturing silversmith or jeweler; 10 years' experience; best reference. Address R. M., care JEWELERS' CIRCULAR.

WANTED.—Position by a watchmaker, jeweler and optician; I am a single man, 27 years of age; a hustler with 8 years' experience. Address Q. Pa., care JEWELERS' CIRCULAR.

WATCHMAKER AND ENGRAVER, "A1" workman, 12 years' experience; salary \$18 per week; own tools, and can give best of references. Address 26, care JEWELERS' CIRCULAR.

YOUNG MAN, late with Tiffany, wants position with reliable house as first-class die-cutter; has some knowledge of designing and modeling; steady; best references. Die-sinker, care JEWELERS' CIRCULAR.

WANTED, Feb. 1st, situation at watch, French clock and jewelry repairing by young man with tools; nearly six years' experience; fair salesman; best references. Address Chatney, care Box 666, Wallingford, Conn.

A WATCHMAKER, 18 years' experience on fine and complicated work, will be open for engagement soon; references as to ability, honesty, etc. best improved tools. Address Elgin, care JEWELERS' CIRCULAR.

WANTED.—Position as traveling salesman to represent manufacturer; six years' experience in New England States, Philadelphia, Baltimore and Washington; A1 references. Address "N," care JEWELERS' CIRCULAR.

WANTED.—Position as salesman, to represent first-class house in New York State and Pennsylvania or city, Philadelphia, Baltimore and Washington trade; 6 years' experience. Address Ability, care JEWELERS' CIRCULAR.

YOUNG AMERICAN (21) would like a position as salesman in a silverware or jewelry house; seven years' experience with the best of New York and Boston houses; best of references. Address R. I. S., 318 West 14th St., New York, N. Y.

POSITION WANTED by a thoroughly reliable man with exceptional references; have had factory experience as foreman and alloying; also office experience; useful in either place; salary moderate. Address M. J. L., care JEWELERS' CIRCULAR.

WANTED TO CORRESPOND with jeweler wanting a first-class watchmaker and engraver; 18 years' experience; first-class in both branches; fine script, cypher and monogram work; designer and finisher of raised monograms; experienced practical watchmaker; desires a change; good salary expected. Address L. Q. C., care JEWELERS' CIRCULAR.

## Help Wanted

AGENCIES.—Manufacturer of fine umbrellas and canes to jewelry trade wants jobbers or agents in Chicago, New Orleans and other distributing points. Umbrellas, care JEWELERS' CIRCULAR.

AN ENERGETIC YOUNG MAN WANTED, who understands watch and clock work; must be one of good address, and understand how to take in work; want a "Pusher." Address Merchant, care JEWELERS' CIRCULAR.

WHOLESALE OPTICAL HOUSE has a vacancy for a traveler with established trade among jewelers and opticians; Good opportunity for the right man. Address for particulars to Opticus, care JEWELERS' CIRCULAR.

YOUNG MAN who understands taking in repair work for our city trade; must be of good address, a rapid writer and correct at figures; city reference required. Wendell & Co., general repairer for the trade 95 William St., New York.

WANTED.—A1 traveler for the East to call on the retail jewelry trade with a full line of watches, diamonds and solid and plated jewelry; liberal arrangements made with the right party; only single man, who have traveled in this line exclusively for a number of years need apply, stating age, references and full particulars. Lissauer & Co., 12 Maiden Lane. P. O. box 2516, New York.

## Business Opportunities.

CHANCE FOR WATCHMAKER with small capital; repairs \$1,600 last year. Address New York State, care JEWELERS' CIRCULAR.

FOR SALE.—Have established jewelry business for sale cheap, in a town of about 12,000 inhabitants, where a practical watchmaker and optician can do well. Address 187 Main St., Fitchburg, Mass.

## To Let.

TO LET.—One-half, more or less, of a handsome office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers' Association, 146 Broadway, New York.

## Miscellaneous.

DIAMONDS, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

WANTED.—You to know that we have succeeded to the business of Moseley & Co., and will continue the manufacture of the Moseley lathe, and it will continue to be one of the best of the very best. When interested write to your jobber or to the manufacturers, Moseley Lathe Co., Elgin, Ill.

## Immediate Possession.

Fine Lofts with excellent Light, suitable for Silversmiths or Jewelers, with or without machinery in running order; also three fine Drop Hammers on the premises.

Apply

JOSEF SCHEINA,  
115-121 E. 13th Street,  
NEW YORK.

## A Grand Opportunity

IN CINCINNATI, O.

The best corner in the city; long established Jewelry store; clean and fresh stock; first-class reputation and a fine run of custom.

Business can be greatly increased. Reason for selling, failing health of the proprietor.

Will sell for cash or part secured notes.

No job lot man or auctioneer need apply.

Address "OPPORTUNITY,"  
Care THE JEWELERS' CIRCULAR, New York.

## New York Notes.

(Continued from page 32.)

Oppenheimer, of Oppenheimer Bros. & Veith; W. I. Rosenfeld; A. K. Sloan, of Sloan & Co.; Chas. F. Wood, of Chas. F. Wood & Co. Chicago, Ill.; J. A. Todd, of Towle Mfg. Co.; Grove Sackett, of W. L. Gilbert Clock Co.; J. F. Talbot, of Dennison Mfg. Co. Providence, R. I.; Theo. W. Foster, of Foster & Bailey; Nathaniel B. Barton, of Ostby & Barton Co.; and George K. Webster, North Attleboro, Mass.

A judgment for \$216.22 against S. F. Myers has been entered by P. Young and others.

The firm of Geo. W. Holske & Co., 10 Maiden Lane, dissolved by mutual consent Jan. 1, W. W. Holske retiring. The business will be continued at the same address by Geo. W. Holske under the old firm name.

Abraham S. Herzog, diamond dealer, 45 Maiden Lane, who was recently attached by J. Heilbronn & S. Marchand on a claim of \$2,450.12, Monday confessed judgments aggregating about \$4,600. The judgments are to the Nineteenth Ward Bank for \$1,613; Moses Sulzberger, \$1,295; Joseph Herzog, \$730; Louis Herzog, \$218; Carl T. Holder, \$217, and Rosenthal Bros., \$523. Herzog is the diamond dealer whose son claimed he either lost or was robbed of \$15,000 worth of diamonds in Boston on Dec. 17.

The Sheriff, Monday, received another attachment against J. H. Johnston & Co., in addition to those reported on page 17, \$10,755 in favor of Enos Richardson & Co., of which \$4,700 was for money loaned on Dec. 26, and the balance for merchandise. The Gorham Mfg. Co. have filed bonds for \$60,000 and the Alvin Mfg. Co. for \$25,000 to indemnify the Sheriff on the attachments they obtained against Johnston & Co.

We offer a prize of \$15 for the best design for a gold locket, length of pattern not to exceed 5½ inches. Design to be submitted not later than February first, at 12 o'clock noon. A competent committee will pass on the design, when the award will be made.

Spencer Optical Mfg Co.,  
15 Maiden Lane, New York.

## CHAS. ROSE, MINIATURES, THE BEST.



On Watches - \$1.00

On Ivory Colored - 7.50

NOTE LOW PRICES.

Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

Sells For Established Jewelers Only.  
**MAJOR BELL, Auctioneer,**

P. O. Box, 317, New York City.  
Makes a specialty of the sale of  
WATCHES, DIAMONDS, JEWELRY  
AND ART GOODS.

## Changes in the Tariff Demanded by the Trade.

### Chicago Jewelers Request the Return of the Old Diamond Schedule.

CHICAGO, Ill., Jan. 6.—At a meeting of the Chicago Jewelers' Association at the rooms in the Columbus Memorial building yesterday, the following resolution was unanimously adopted:

"Whereas, it has been demonstrated by experience that the present duty upon polished and rough diamonds has operated to the disadvantage of the legitimate importers and cutters of diamonds in the United States, and a loss to the United States Treasury.

"Therefore, Resolved, that Congress be memorialized to restore the former duty of 10 per cent. on polished diamonds and place the rough on the free list

"Resolved, That a copy of this resolution be forwarded to our representatives in Congress, and to the New York Jewelers' Board of Trade.

"F. A. HARDY, Pres't.

"JAMES A. TODD, Secy."

When the subject of the above resolutions was first brought up for discussion at the regular monthly meeting Mr. Ellbogen, of Stein & Ellbogen Co., the only firm of diamond cutters in this city, was absent. Not knowing his feelings toward the measures, Mr. Ellbogen was sent for and expressed his cordial approval of the resolutions as being a step in the direction of benefit to the entire diamond industry and the jewelry trade in general. The resolutions were passed without a dissenting voice and copies forwarded to Senators Palmer and Cullom, to the district representatives in Congress, and to the New York Jewelers' Board of Trade.

After the meeting Mr. Ellbogen said to THE CIRCULAR representative: "This action was taken for the reason that we have to compete with a class who pay no duty, and while we can come near doing it, it is hard work. We would prefer the old duty on cut stones and the rough admitted free. Smuggling has largely increased under the new tariff. The present system is all wrong and the 10 per cent. tariff on cut should be restored."

Said C. H. Knights, of C. H. Knights & Co., large importers of cut stones: "I have made a careful study of the diamond business and have a positive belief that 60 per cent. of all the goods worn in this country are smuggled in, or, at least, pay no duty. A large part of these are brought in by private individuals. The impression that has gone out to the masses that they can buy goods in Europe cheaper because of our high tariff has had a large influence in this direction. The restoration of the old duty would benefit all the trade and not only the trade but individuals as well. As soon as the old duty is restored goods will be bought here and money will remain here. There is no inducement for smuggling or wearing over diamonds with a 10 per cent. tariff; 25 per cent makes it quite an inducement. I opposed the present tariff previous to its passage and sent my protest to the committee sent from New York to repre-

sent the jewelry trade before Congress, but despite the committee's efforts the tariff of 25 per cent. was passed. The additional duty has destroyed millions of capital in this country by destroying trade, and the government has received no benefit."

### Eastern Jewelers Again Make Known Their Desires.

ATTLEBORO, Mass., Jan. 5.—The manufacturing jewelers of the Attleboros, Plainville, Norton, and Mansfield met this evening in Company C Association parlors, in response to a call from their tariff committee. S. O. Bigney presided and F. W. Weaver was secretary. Mr. Bigney told about the work the committee had done and gave several interesting and significant facts relative to the foreign jewelry which is competing with our own. Among other things he spoke of a light chain on which alone it would be necessary to put a duty of 100 per cent. in order to fully protect it. Certain pearl studs which cost \$7.50 a gross to produce here are being sold at \$4.50. The difference is mostly in the wages paid. Die cutters and tool makers get one-third abroad of what is paid here. It is probable that one half of the jewelry sold is now made across the water and the competition is constantly growing more serious.

John F. Streeter corroborated Mr. Bigney's remarks and exhibited some swivels and other articles formerly made in Attleboro, but now driven out by foreign makers.

G. H. Fuller, of Pawtucket, spoke forcibly, more particularly about findings, which were being driven from home production, and thought it was a question of but a short time when the jewelry business would be wholly ruined unless the tariff was adjusted.

E. S. Horton, of Horton, Angell & Co., endorsed what had been said and announced himself as a high tariff man. At the same time he cautioned the gentlemen to remember that the tariff was to be made in the interests of the whole United States and not for any particular locality. The jewelers are about the only class of men who had not united to look after their interests, and so the present emergency was partly their own fault. He hoped in the future they would act together.

M. E. Rowe, Mr. Horton's partner, A. R. Crosby, of Smith & Crosby, and E. B. Bullock, of the W. H. Wilmarth Co., spoke in a similar strain.

Henry Luther, of Providence, wanted action taken in regard to imitation and semi-precious stones. It was not thought wise to mingle this matter with the jewelry tariff principally on account of the difference in rates between the two. Mr. Luther was asked with H. G. Thresher to embody his idea of what was just and give it to the committee at once, and what could be done in aid of this branch would be done.

E. B. Bullock and Harry Kent will go to Washington on the 9th with some Providence men, and will be met by Congressman Morse who will aid them in presenting their case to the Ways and Means committee.

F. H. Sadler and M. E. Rowe were made a committee to obtain signatures in the Attleboro factories to petitions, and J. P. Bonnett and E. E. Sturtevant at North Attleboro.

One hundred and fifty dollars will be raised here and a like amount in Providence, which it is thought will cover all expenses. A large part of the sum was subscribed at the meeting.

[At the meeting the petition presented at the meeting in Providence, Jan. 4, and printed exclusively in THE CIRCULAR last week, was adopted.]

### Changes in Duty on Cut Glass.

WASHINGTON, D. C., Jan. 9.—On Friday the Ways and Means Committee discussed the earthenware, glassware, marble and stone industries. W. J. Smith, Pittsburgh, Pa., spoke for the workers in flint and lime glassware, the most important branch of the glass industry, employing the greatest number of laborers and having the largest capital. He asked for protection on lime and flint products in order that the industry might live, and employment be given the idle workmen. Bohemia, with the cheapest labor, was the greatest competitor; Germany, where the wages were only about one-third of what they were here, came next. The industry needed stimulation now more than ever before and in his opinion the duties given should exceed these in the McKinley law. He exhibited glassware which was being imported into this country at a price less than the labor on it would cost here. From 75 to 80 per cent. of the cost of making flint and lime glass was in the labor.

W. F. Dorffinger, of New York, representing the cut glass manufacturers, said a high tariff on cut glass was necessary in order to compete successfully with the ware produced by cheap foreign labor. In the United States the wages averaged \$18 per week; in England, \$8; in Belgium, \$5, and in other countries even lower. Foreign makers had resident agents in the United States to whom goods were consigned, and they always managed to undersell the domestic makers. The foreign price of these goods could not be obtained, but he was confident a system of under-valuation was being practiced. To check this fraud specific instead of *ad valorem* duties were necessary.

### Hearings on the Tariff on Jewelry and Diamonds.

WASHINGTON, D. C., Jan. 11.—The tariff hearings before the Ways and Means committee were concluded to-day, the schedules containing "sundries" and the "free list" being considered.

Representative Morse, of Massachusetts, on behalf of the jewelry manufacturers of New England, asked an increase in the duty on jewelry.

H. G. Thresher, of Providence, R. I., said the jewelry business was greatly depressed. Not only was a higher rate of duty required, but a new classification was needed, as the present law was being evaded, and jewelry was being imported under the metal schedule. A duty of 75 per cent. would be required.

A. Gompers, New York, representing the diamond workers of the United States, said that their business could not exist under present conditions, and asked for 15 per cent. on cut diamonds, with the stones in the rough on the free list. This was the lowest rate under which cutters and polishers could live, he said

**Proceedings of the Jewelers' League.**

The regular monthly meeting of the executive committee of the Jewelers' League was held Jan. 8, 1897. There were present President Hayes, Vice-Presidents, Greason, Bardel and Bowden; Chairman, Van Deventer, Messrs. Karsch, Street, Beacham and Untermeyer and secretary, L. Stevens, Jr. The minutes of the previous meeting were read and approved. Four requests for change of beneficiary were received, and upon motion, granted, and the following applicants were admitted to membership:

Henry E. Reiman, Houston, Tex., recommended by M. Lissauer and E. F. Lavonat; John McQuade, Brooklyn, N. Y., recommended by Geo. Courvoisier and N. E. Thill; Henry E. Carter, Marshall, Tex., recommended by D. Copeland and W. C. Pierce. The next meeting will be held on Feb. 5th. The twentieth annual meeting of the Jewelers' League of New York will be held at Masonic Hall, 23d St. and Sixth Ave., New York, on Tuesday, Jan. 19th, 1897.

**Annual Meeting of the Watrous Mfg. Co.**

NEW HAVEN, Conn., Jan. 11.—The Watrous Mfg. Co. held their annual meeting here this forenoon at the factory office, and elected the following directors: W. H. Watrous, Hartford; D. F. Maltby, Waterbury; F. Farrell and W. N. Clark, Ansonia; S. J. Bryant, West Haven; W. H. Wooster, Seymour; George D. Munson, Wallingford. The directors elected these officers: President, W. H. Watrous; vice-president, D. F. Maltby; secretary, F. M. Chambers; treasurer, George D. Munson.

By way of a suggestion, the Non-Retailing Co., Lancaster, Pa., have sent their patrons a pencil containing the company's advertisement with the suggestion that it be used by the recipient to note what he needs in any of the lines carried by the donors.

One of the most beautiful pieces of color printing to come to this office is shown in the figure of the trumpeter on the monthly calendar issued by Parks Bros. & Rogers, 22 Maiden Lane, New York. The calendar is artistic in its make-up and will be an ornament to any office.

**Items From Near and Far.**

The store of M. S. Pershall, Jamestown, N. Y., is closed.

G. W. Williams, Adams, N. Y., is financially embarrassed.

M. E. Peppemann Jewelry Co., Montgomery, Ala., have assigned.

Leopold Benecke has opened a repair shop at 110 S. Main St., Shenandoah, Pa.

A. F. Goodhue, Fort Fairfield, Me., has assigned. His liabilities are estimated at about \$8,000.

In a destructive fire in Nashville, Tenn., among the buildings damaged was that occupied by the Stief Jewelry Co.

In a fire in Longview, Tex., Jan. 5, the jewelry and drug store of C. W. Lawrence was burned out; loss said to be \$25,000; insured.

J. D. Lewis, Wellsburg, N. Y., has taken into the business Coley L. Collins as equal partner, the firm name becoming Lewis & Collins.

J. C. Manning, Springfield, Mass., has failed. His assets are \$1,400, and liabilities \$11,528.84. He offers 30 cents on the dollar in settlement.

W. M. Ragland & Son, Waco, Tex., have filed a deed of trust, naming John T. Walton as trustee. The list of creditors foots up total liabilities \$6,500.

A. J. Conrie will commence this week selling the stock of the C. C. Adams Co., Brooklyn, N. Y., continuing the sale until everything, including fixtures, is sold.

Judgment and execution for \$1,182.06 has been entered in favor of Abraham Saller, trustee, against S. J. Schless, Wilmington, Del., who has sold out to James W. Carroll.

L. S. Friedberger & Co., New York, say that among the stock in E. M. Rothman's store, Cleveland, O., at the time of his failure, were 130 watches and some other jewelry belonging to them. To recover this they have brought suit against Emil Joseph, the assignee.

The jewelry store of William D. McLean, 236 River St., Troy, N. Y., was closed Jan. 7, by the Sheriff, on an execution in favor of Mr. McLean's wife, Mrs. Anna M. McLean. The execution is for \$8,578.87. Mr. McLean had been in business for a number of years. The cause of the failure is assigned to hard times.

The jewelry store of Henry Zoffer, at 7710 Main St., Sharpsburg, Pa., was entered by thieves on the morning of Jan. 5, and \$1,000 worth of goods stolen. The burglars piled their booty in two large satchels which they found on the premises. Entrance to the store was gained by cutting out a panel of the rear door.

The stockholders of the Baltimore Sterling Silver Co., 17 N. Liberty St., Baltimore, Md., held their annual meeting on the night of Jan. 8. The corporation are four years old and have branches in Chicago and New York. The officers last year were: President, Fred. Bucher; vice-president, H. W. S. Wellener; secretary and treasurer, Joseph M. Smith; manager, Chas. C. Stieff. These, with A. D. Thompson, constitute the board of directors.

**Sterling Building,**

**14 E. 17th St.,  
Near Union Square.**



Fire Proof. Steam Heat, Electric Power, Light and Elevator Service. Specially adapted for Silversmiths and Jewelers. Drop Hammer Space.

Ready May 1st, 1897.

For further particulars apply to

**DEITSCH BROS.,**  
7 E. 17th St., N. Y.

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## Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Jan. 9.—The regular monthly meeting of the Philadelphia Horological Society was held at Bank Hall, Broad St. and Columbia Ave., on the evening of Jan. 7, with president W. T. Lewis in the chair. After the reading and approval of the minutes of the last meeting, the application for associate membership of John H. Townsend was acted upon. He was unanimously elected.

The following donations to the library and museum were received: A drawing of a three-fourths plate balance staff, and a jobbing box from the American Waltham Watch Co., and a copy of the "Watch Adjuster's Manual" from the author, C. E. Fritts (Excelsior). The thanks of the society were tendered the generous donors. The society's museum and library are growing at a rapid rate and now include many fine and rare specimens. Such contributions never fail to create a lively interest among the members and visitors of the society in the art of watchmaking and diffuse knowledge in a desirable way. Rare old movements, very little prized by the individual jeweler, are of incalculable value to a society whose principal aim it is to diffuse knowledge to the trade.

President W. T. Lewis then delivered his lecture, "Observations on Magnetized Watches," which he gave before the Franklin Institute of Philadelphia on Nov. 18, 1896, and which was published in full in THE CIRCULAR of Jan. 6. A vote of thanks was given to the lecturer and an animated discussion followed the lecture, bringing forward many interesting points on magnetized watches.

The next meeting of the society will be held on Feb. 4, when S. Goforth will deliver a lecture on the "Philosophy of Steel," which will be illustrated with lantern slides. Any watchmaker, clockmaker or storekeeper may attend the meetings, and the lectures are free to everybody. If the reader is interested in the society he should write for an application blank to the secretary, Chas. Murset, 830 Race St. He can become an active member by the payment of two dollars, or an associate member by paying one dollar a year, the only difference being that an associate member cannot hold office.

H. M. Rich & Co, auctioneers, 21 School St., Boston, Mass., have sent the trade an ingenious little advertising card containing a circular in which they explain to the jeweler the benefits of a reduction sale when conducted by them and on their methods.

## Suspension of Koch, Dreyfus &amp; Co.

It was learned in the trade Monday that the old firm of Koch, Dreyfus & Co., wholesale jewelers, 22 John St., New York, had suspended. The firm are composed of Nathan Koch, L. Dreyfus and Isaac Pforzheimer.

From Samuel Greenbaum, of Hayes & Greenbaum, attorneys for the firm, a CIRCULAR reporter learned that they had transferred stock and book accounts by bill of sale to Robbins & Appleton and other creditors for borrowed money, and had also given a chattel mortgage covering the fixtures and remaining property to the Elgin National Watch Co. for about \$3,600. Mr. Greenbaum said that the firm's business for the past two years had been so bad that they had been forced to borrow money from their friends. Their loss of business and their reverses had been such that they were now forced to take this action to protect those from whom they had borrowed money. All the goods transferred, he said, were for actual money loaned.

No provision had been made for the general merchandise creditors and Mr. Greenbaum said he had no definite idea what would be done. To estimate the liabilities or assets would, he said, at that time be simply guess work. A statement which will be issued in a few days is now being prepared.

The firm's liabilities are estimated generally at about \$200,000. Of this the greater part is said to be for money loaned and the lesser for merchandise.

The business was established in 1849 in New Orleans, La., by Nathan Koch, who, with Leon Dreyfus, formed the firm of Koch & Dreyfus, who built up a large trade in the north. Early in 1889 they closed their New Orleans house and removed to New York. Isaac Pforzheimer became a partner in March, 1890.

## Meeting of the Creditors of C. C. Adams &amp; Co.

A meeting of the creditors of C. C. Adams & Co., retail jewelers, Brooklyn, N. Y., was held at the rooms of the Sportman's Association, 377 Broadway, New York, Thursday afternoon. The company, as told in detail in THE CIRCULAR, Dec. 30th, are now in the hands of J. A. H. Dressel, as receiver. This meeting was called for the receiver to obtain the opinion of the creditors as to the best manner of winding up the business.

Chas. H. Luscomb, attorney for the receiver, presided, and the creditors who attended represented about 85 per cent. of the company's indebtedness. The creditors unanimously voted to request the receiver to dispose of the assets at auction. The statement presented to the meeting showed the actual value of the assets, with the stock inventoried at cost, to be about \$38,000. The liabilities amounted to \$35,000. There is also a doubtful claim for \$7,000 against the company.

A monthly calendar for 1897 on a large colored picture of three pretty women has been presented to the trade with the compliments of Geo. A. Boehm, wholesale jeweler, New Orleans, La.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

### The Brotherhood of Traveling Jewelers.

The Brotherhood of Traveling Jewelers held their seventh annual meeting in the Fahys Building, 54 Maiden

Lane, New York, Saturday afternoon. Owing to the absence of E. V. Clergue, the president, and of C. C. Offerman, the vice-president, D. V. P. Cadmus, chairman of the executive committee, presided at the meeting. After the minutes of the last meeting had been ordered read and approved, Mr. Cadmus made the annual address to the members as follows:

*Brother Traveling Jewelers:* It affords me very great pleasure to welcome you to-day to our seventh annual meeting. I am sorry the cheerful countenance of our worthy president, Mr. Clergue, is not seen with us to-day. He is no doubt with us in heart, and probably at this particular moment he is trying to master some foreign language sufficiently well to buy his transportation up the Rhine, or perhaps somewhere in Africa. He was to have sent his annual address to us, but it has failed to arrive, consequently we are minus the cheering words with which you were greeted at our last annual meeting. I will not infringe on your patience by any extended remarks. The pleasure of meeting so many of you here to-day is indeed great, and in no organization in this country can a more representative body of travelers be found than in our jewelry and kindred trade. The very fact that our brotherhood exists is sufficient evidence of the great good-will and big heartedness of those whom we love to call fellow travelers, and every member of our organization should feel justly proud to belong to such a body. Our brotherhood is a surprise to our trade when they learn the breadth of its usefulness, and there is not another like it in this country, and certainly none more liberal than its members.

Those of you who have never been associated with the executive part of the work do not and cannot realize the various ways outside of contributing money that we do good to our fellow travelers. I will cite one or two particular cases that occupied our attention the past year. A fellow member became unfortunate enough to ask our assistance and in conversation with him we learned that through some family entanglement he had not spoken to his two sons for fifteen years past. One of them had become a prosperous business man in a western city and the other occupied a confidential position with a large mercantile house. After several talks with our brother we finally induced him to write his sons and tell them of his unfortunate condition and in a few days he received one of the grandest letters in return that was possible to be written by sons to a father. In it they said "Come to us at once. Our home is yours as long as you live and we will do our best to make you comfortable and happy." Now this one incident is sufficient to make us all feel happy; and another case of one who stood at his post of duty until so weakened by that dread disease, consumption, that he had to give up his position and is now near death's door. We learned of his unfortunate condition and never were man and family assisted at a more opportune time, with their last dollar gone and not knowing where their next week's food was to come from. The gratitude that was expressed by that poor, unfortunate traveler when he learned that we were his friends would make any of you weep were you to have heard him.

Now, my fellow travelers, these cases are only a part of the noble work you are doing, and the great happiness you are giving others must surely make you all feel more than proud of our small but at the same time very large organization. The assistance you have rendered to our unfortunate brothers this year has been, without doubt, the most worthy in every case that has ever come before us. While we cannot mention the names of those assisted, the thankfulness expressed is sufficient for you to appreciate the happiness you have afforded them in their distress. We are very glad to welcome our worthy Wm. Harris to-day, and to find him so much improved in health and trust that his sight will be soon restored to him, so he may be able to greet us all as of old. I wish you all a very prosperous year and God speed our work.

The report of the secretary and treasurer was then read and approved, and was followed by the report of the executive committee, showing the work done the past year. This report was read by Mr. Cadmus amid much applause. The election of officers then came up and the chair named as nominating committee: C. L. White, J. F. Townley, and N. D.



D. V. P. CADMUS,  
PRESIDENT-ELECT, BROTHERHOOD OF TRAVELING  
JEWELERS.

Prentiss. A short recess was then taken. After recess the nominating committee reported the following ticket:

For president, D. V. P. Cadmus; vice-president, Jno. Jay Heiser; secretary and treasurer, C. A. Boynton; executive committee, Edgar L. Brown, chairman; S. B. Kent, W. W. Hayden, Wm. C. Parks and C. E. Settle. The ticket was elected unanimously. After the usual miscellaneous business, including a vote of thanks to Mr. Fahys for the use of the room, the meeting adjourned.

There is a proposition on foot for the holding of a banquet of the members of the Brotherhood about the latter part of June. As yet, however, nothing definite has been done in this matter.

L. C. Parker, of Meriden, Conn., started Jan. 4 on a two weeks' business trip for the Charles Parker Co.

Clarence Griswold, of Westfield, Conn., has recently taken a position with the Meriden Silver Plate Co. as traveling salesman.

C. W. Edwards, with Daggett & Robbins and W. J. Braitsch & Co. lines, left Chicago last week for western cities as far west as Denver, Col.

The following traveling salesmen passed through Detroit last week: D. I. Byers, Cincinnati Gold & Silver Refining Co.; Mr. Williamson, for William A. Rogers; and J. S. Manycox, for G. W. Seifried.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Foster & Bailey, by J. A. Limbach; Middletown Plate Co., by Fred. Livermore; Preusser Jewelry Co., by P. Alstad; Benj. Allen & Co., by Mr. Dorrance.

George B. Evans has severed his connection with the Boston jobbing house of D. C. Percival & Co. The route covered by him as salesman in northern New England will be "drummed" this year by John J. Hawkes, who recently entered the firm's employ, and is well known to the dealers all through that section.

Among the few traveling men in Syracuse, N. Y., since the holidays have been: W. H. Browne, Wilcox Silver Plate Co.; Alva J. Lasher, Whiting Mfg. Co.; B. W. Ellison, Parks Bros. & Rogers; Fred. W. Cook, J. F. Fradley & Co.; C. B. Lawton, Dennison Mfg. Co.; C. E. Barber, Gorham Mfg. Co.; Anson D. Manning, D. Wilcox & Co.

Travelers in Pittsburgh, Pa., were few in number last week. Among them were: C. E. Hancock, Hancock, Becker & Co.; George C. Booth, Hutchison & Huestis; George Southwick, Union Braiding Co.; George H. Coggsill, Geo. L. Vose Mfg. Co.; William W. Middlebrook, B. A. Ballou & Co.; Mr. Tiffany, F. H. Sadler & Co.; Mr. Oakley, Thornton Bros.; H. E. Cobb, Daggett & Clap; Ed. I. Rogers.

Since the first of the year the following traveling representatives have called on the trade in Indianapolis, Ind.:

S. A. Bennett, Foster & Bennett; A. H. Oakley, Thornton Bros.; C. Vaslett, E. B. Thornton & Co.; J. F. Ripley, Watson, Newell Co.; F. H. Gladding, Gladding & Coombs Bros.; G. C. Hudson, H. F. Barrows & Co.; Geo. C. Booth, Hutchison & Huestis; Geo. Whiting, S. E. Fisher & Co.; Gus. Rodenberg, S. & B. Lederer; George Southwick, Union Braiding Co.; Jack Fuller, J. G. Fuller & Co.; M. L. Jacoby, Providence Stock Co.; H. D. Mix, Wightman & Hough Co.; Ernest Block, W. & S. Blackinton; F. R. Sheridan, Horton, Angell & Co.; E. I. Rogers, Parks Bros. & Rogers; H. B. Kennion, H. D. Merritt & Co.

Traveling men visiting Boston, Mass., the past week included: Emil Pick, Hammel, Riglander & Co.; Mr. Hutchison, Hutchison & Huestis; Henry G. Thresher, Waite, Thresher Co.; W. E. Metcalf, Plainville Stock Co.; Robert Hamilton, Hamilton & Hamilton, Jr.; Col. John L. Shepherd, Keystone Watch Case Co.; B. S. Freeman, Sr., B. S. Freeman & Co.; Thomas G. Frothingham; Fred. S. Gilbert; Chas. E. Hancock, Hancock, Becker & Co.; Chas. E. Bliss, Bliss Bros.; E. W. Martin, Martin, Copeland & Co.; E. L. Spencer; Chris. Morgan, Rogers & Bro.; Edward Simons, Simons, Bro. & Co.; H. D. Sherrill, Sinnock & Sherrill; D. C. Townsend, E. A. Neresheimer & Co.; I. L. Russell, L. Tannenbaum & Co.; Samuel H. Levy, L. & M. Kahn & Co.; Walter Gardiner, D. Wilcox & Co.; A. A. Wood, Howard Sterling Co.

STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, JAN. 13, 1897.

NO. 24

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

#### CONDITIONS.

The past week was given over largely to the taking of inventories and arranging affairs for the year, so that business with wholesale houses and manufacturers was small. As to the future, interviews with leading jobbing jewelers and silver men, as well as cognate interests, show that they have confidence in the year bringing renewed activity in view of the fact that stocks are light all over the country with retailers, jobbers and manufacturers, and that stocks will soon need replenishing on a more liberal scale.

The New York Standard Watch Co., New York, will give up their Chicago office Feb. 1. Manager Todd, Towle Mfg. Co., is spending a few days at the factory in Newburyport, Mass.

Mr. Lapp, Lapp & Flershem, was called to Cincinnati the past week by the death of a sister.

Mr. Midlen, manager of the Gorham Mfg. Co., returned from a visit to the western trade Wednesday previous to the banquet, going as far west as Denver.

R. L. Hogarth, cashier of the Geneva Optical Co., has been seriously ill the past week and unable to attend the banquet, of which he was a member of the reception committee.

Goldsmith Bros. have recently put in new sweep smelting furnaces and the latest processes for refining silver, thus largely increasing their capacity, and enabling the firm to handle promptly any amount of business.

The Gorham Mfg. Co. report that they have had good trade since the first of the month. The travelers are not out yet, but mail orders are numerous. The company report the times much more encouraging than last January and feel the season will be a very satisfactory one.

A receiver for the American Silver Plate Co. was appointed in the Circuit Court, Jan. 4, upon the application of Lemi B. Cobb, one of the directors of the concern. Jacob S. Chne was selected to take charge of the affairs of the corporation, upon qualifying in bonds of \$7,000. The firm manufacture undertaking supplies, their assets being placed at \$7,000.

At the regular monthly meeting of the Chicago Jewelers' Association, Jan. 5, the subject of closing at 3 o'clock p. m. Saturdays till the first of May, and then for the Summer at 1 o'clock p. m., was suggested by Mr. Dodgshun, of the Waterbury Clock Co., and discussed. All the speakers favored it but no official action was taken at this meeting.

H. Wolf & Co. have been dissolved and the Lyon Bros., of the old firm, have formed a partnership which has assumed all the obligations of H. Wolf & Co., and which will, under the trade name, "Lyons Bros., successors to H. Wolf & Co.," continue the business at 246-252 Madison St. The new firm is composed of David T. Lyon, Mark T. Lyon and Abraham H. Lyon.

J. F. Priesmeyer & Bro., 112½ Clark St. were closed by the sheriff on the 5th, on a confession of judgment in favor of August Priesmeyer for \$1,596.25. Both the brothers were practical bench men and commenced business for themselves at 198 W. Madison St. in 1892. About two years ago they moved to the south side and opened in the Chicago Opera House block, Clark St. Assets will be sold at 112½ Clark St., Jan. 15.

### Cincinnati.

Ferd. Phillips, formerly of the A. & J. Plaut, is trying to organize a stock company. He owns the jewelry stock in the Fair department store in Cincinnati.

The business of Rudolph Jacobs & Co., wholesale jewelers, will be conducted under the same firm name as formerly before the death of Mr. Jacobs, which occurred on Dec. 20. Mr. Koch, one of the firm, is announcing this fact to the trade by a neat circular, with the death notice included.

One of the surprises to the trade is that Jos. Fahys & Co. will give up their Cincinnati office, which removes their agent, Joseph Becker, who has represented them here a number of years. Mr. Becker has been an efficient and faithful worker, but the watch trade the past two years has been on the decline, and last year was discouraging to the watch manufacturers. The jobbers regret to have the agency taken away from Cincinnati, as it was a great advantage to them.

Frohman, Wise & Newman who started in business for themselves three years ago, as-

signed Saturday; assets \$12,500 and liabilities \$25,000. Their principal creditors are in the east. They made only one preference, to the Ohio Valley Bank for \$2,000. The firm had a limited capital. They have the sympathy of everyone, and there is a universal hope that they may get on their feet soon again. Mr. Frohman was bookkeeper for L. Gutman for many years and laid by a goodly sum. Mr. Wise was the star salesman on the road for A. G. Schwab & Bro., while Mr. Newman was with the old firm of Strauss & Stern.

Clermont County farmers are in a high state of excitement owing to the diamond find of farmer Taylor, and every hillside is being thoroughly searched for the precious stone. Last week Mr. Jones a Clermont farmer, brought a small stone to Cincinnati jewelers, had it tested, and found it was a diamond. He had several offers from the jeweler and finally Herman Keck bought it for \$400. He pronounced it a pure white diamond and one of the most valuable he has ever seen. It weighs in the rough five and a half karats and is without a flaw. Mr. Keck visited the place where the diamond was found and carefully examined the locality, but nothing was discovered to lead him to a conviction that there was a diamond bed in the vicinity. Some of the clay was brought to Cincinnati to be analyzed.

### Failure of Two Chicago "Clothing District" Jobbers.

CHICAGO, Ill., Jan. 9.—There were two commercial disturbances among "Clothing district" jobbers the past week. L. W. Abt, 236 Fifth Ave., (formerly Abt & Funtl and years ago Kind & Abt) gave confession of judgment for \$779.10 to Samuel Kind, executor for Theresa Lowenstein vs. Louis W. Abt, and a confession of judgment to Samuel Kind for \$617.50. On the same day Abt & Co. made a voluntary assignment to Louis P. Stein.

The other case from the clothing district was that of Mark Streicker, a Madison St. jobber. Jan. 6, Streicker filed a bill in the Superior Court against Ignatz Schwartz, his partner, for a dissolution of partnership. On the 7th inst. Harry Cohn was appointed receiver due to the partnership disagreement. The condition of the above firms is not yet known.

**Detroit.**

Edward Roehm, of Roehm & Son, has returned from a trip to St. Louis, Mo.

Burglars last week stole seven watches, 100 rings and a quantity of other goods from the store of Burkhard Bros., St. Joseph, Mich.

Among the Michigan country jewelers who recently purchased goods here were: Fred-Grimm, Mt. Clemens, and Henry Staats, of Evart.

Lee Powelson, who has a jewelry store in Oxford, Mich., conducted an auction sale during the holidays at Mayville, Mich. Last week, while packing up his goods, he missed a satchel containing \$500 worth of watches. Diligent search failed to reveal it. The satchel was kept under the counter.

The loving cups, prizes for the winners of the International Bonspiel, held here last week, are handsome and were designed by Detroit jewelers. The Walker trophy, valued at \$300, and the Russell House trophy, at \$175, were obtained through Smith, Sturgeon & Co. The Cadillac Hotel trophy, valued at \$250, was designed by Wright, Kay & Co.

**Indianapolis.**

Mrs. B. Maier, Edinburgh, Ind., was in the city last week.

The following jewelers are members of the reception committee of the Monetary Conference to be held in this city, Jan. 12: Julius C. Walk, T. W. Gardner, E. C. Miller, Carl F. Walk and Silas Baldwin.

It was with surprise that the news of the failure of the jewelry house of Ritter & Ryan, Muncie, Ind., was received. The store was closed Dec. 31 on a chattel mortgage held by Lapp & Flershem, Chicago. The stock and fixtures will be sold at public auction.

Jobbers are all busy straightening up stock, invoicing and buying new lines from the eastern representatives. Travelers will not return to the road before Feb. 1. While no one is greatly enthusiastic over the business of '96, all concede that December trade was good, and look for a prosperous year during '97.

Person & Sigler, Hebron, Ind., were served with an attachment Jan. 6, for goods secured of a New York house. Jan. 7 the firm made an assignment, the preferred creditors being C. D. Peacock, Chicago, and a New York wholesale house whose name could not be learned. The assets are estimated at \$2,500; liabilities, \$3,000.

The executive committee of the Optical Society held a meeting Jan. 6 and issued a call for a general meeting for Jan. 11. The society's attorney, A. J. Beveridge, has prepared the bill to be presented to the State Legislature. Through his efforts the bill prepared by the State Medical Society has been modified, the clause regarded as a freeze-out for the opticians and giving undue privileges to the oculists having been struck out. The Optical Society is in earnest and is prepared to do hard fighting if necessary.

The sale of the jewelry stock of the late H. C. Graffe, Fort Wayne, Ind., was concluded Dec. 31 under the supervision of Col. J. F. Turner, of Chicago. The safes, show-cases and fixtures were bid in by Fred. Graffe, and

it is understood that he will continue the business at the old stand. W. P. Breen, who is looking after the legal affairs of the Graffe estate, said that the total receipts from the sale of the jewelry stock at auction were \$16,000. Mrs. Graffe may install her son, Harry Graffe, in the business with his uncle when the store is reopened. She will retain an interest in the house.

**Louisville.**

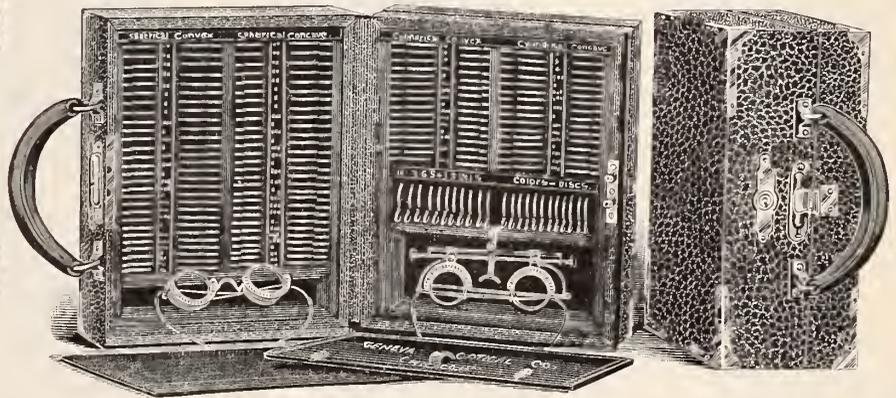
S. A. Ledman, after a protracted illness, is able to attend to business again.

M. Lorch, of the Lorch Jewelry Co., will leave for New York in a few days on a business trip. The concern is very busy this week taking stock.

Mrs. Joseph Kern was victimized out of a gold watch and \$10 in money during the holidays. A well dressed stranger called and asked to be shown some watches. He examined quite a number and finally selected one worth \$50. After examining his pocket-book he found he did not have enough money to pay for the watch, but told Mrs. Kern he had a check for \$60. It was duly indorsed, and \$10 turned over to the astute stranger. After he had been gone for some time Mrs. Kern looked at the check, and seeing it was dated Sunday suspected there was something wrong and immediately sent to the bank. She was informed that no such man had any money in the bank. The fact that the check was dated on Sunday will make it rather hard to prosecute the man if he is caught.

**Geneva Optical Co.,**

**67 Washington St., Chicago, Ill.**



Nos. 1045D, 1045E and 1049L, 1049M.

PATENT APPLIED FOR.

The popularity of our Folding Trial Cases having lenses 1 1/8 inch in diameter led us to construct a compact Folding Case to contain only those lenses from .25D to 20.D necessary for accurate work. The Cases Nos. 1045E, 1049M, are 9x7 1/2 x4 inches, outside measure, covered with seal grain leather with handle and trimmings as shown in cut.

Lenses mounted in heavy gold and nickel plated rim + and - signs with numbers in Dioptics stamped in handles. Jointed on span rings at same price.

The case contains the following lenses :

- 28 pairs each + and - spherical lenses. 1 opaque disc.
- 16 pairs each + and - cylindrical lenses. 1 half opaque disc.
- 10 prisms 1/2 to 10°.
- 1 Maddox muscle test.
- 1 Ridgway muscle test.
- 1 Ridgway chromatic test.
- 3 smoked discs shades, 1, 3 and 5
- 1 pin hole, 1 stenoptic and 1 solid disc.
- 1 graduated trial frame Nos. 1055D or 1055E.
- 1 Fairie trial frame Nos. 1050D or 1050E.

The spherical lenses are assorted by .25D from .25 to 3.50 by .50D to 7.00 by 1D to 11. 13. 16. and 20.

The cylindrical lenses are assorted by .25D from .25 to 3.50 by .50D to 6.00.

|                                                                       |           |
|-----------------------------------------------------------------------|-----------|
| No. 1045.D. Silk Velvet Lining. Style D rims, 1 1/8 inch.....Price, } | } \$62 00 |
| No. 1045.E. " " " " E rims, 1 1/8 inch.....Price, }                   |           |
| No. 1049.L. Velvet Lining, Style L rims, 1 1/4 inch.....Price, }      | } \$53 00 |
| No. 1049.M. " " " " M rims, 1 1/8 inch.....Price, }                   |           |

— NEW CATALOGUE NOW READY. —

The Louisville jewelers after a three weeks' brisk trade are relapsing into ordinary lines. They all seem to be very well pleased with their holiday trade. Several said they sold more than they did last year. Silver novelties, small bric-à-brac, ladies' enameled watches and medium priced goods generally were in demand.

### San Francisco.

Roland Allen, of W. P. Morgan's, is on a southern trip.

The holiday rush is over and the various houses are stock taking.

George Greenzweig, formerly of 2 and 4 Sutter St., has been busy getting located in his new quarters on the third floor of 220 Sutter St.

Glindeman & Schweitzer, 5 and 7 3d St., have been selling out their stock at auction, being compelled to give up their store by Jan. 7, as the building is to be remodeled. H. J. Hooper was the auctioneer.

L. Breitmeyer, head of the diamond department and a member of the firm of Wernher, Beit & Co., the English financiers and diamond importers, has just left this city for Europe. His presence here was not discovered until just before his departure, but in a local interview he said: "Twenty years ago I first went to the Cape to engage in diamond digging, since which time I have been promoted to the management of the diamond department of the firm at London. Wernher, Beit & Co. handle all of the diamond product of the De Beers Co., of South Africa, and this amounts yearly to \$20,000,000. During the score of years that I have been engaged in the business, there must have been \$300,000,000 of rough diamonds received in Europe from South Africa. Notwithstanding this enormous output the price of diamonds has doubled in that time. Diamonds are shipped in the rough from the Cape to London once a week. Upon arrival there they are assorted and placed on sale every Monday. The skill and work required to properly assort the stones may be in a measure imagined when I tell you there are 400 classes of South African diamonds, and in one collection there is a stone worth \$50,000."

### Pacific Coast Notes.

Burglars carried away three gold watches from Chamberlain's jewelry store, Phoenix, Ariz.

Thomas J. Comber, a Los Angeles jeweler, has just purchased a 10 acre tract of land in the Scott tract near that city, for \$1,000.

L. Meyer, Tucson, Ariz., left recently for Cape Town, South Africa, where he will engage in the business of a diamond broker.

S. B. Prowell, a recent arrival from Harley, Idaho, has opened a stock of jewelry in Santa Ana, Cal., with Charles Rubottom as manager.

Allen L. Alford was arrested in Los Angeles last week upon a charge of forgery. He succeeded in depositing a forged \$1,000 draft in the First National Bank and drew checks against it. At the jewelry store of M. Lissner & Co. he purchased a fine diamond stud, a solitaire ring, and diamond set watch charm, giving checks for \$195 and \$29. The jewelry was recovered.

### Kansas City.

Fred C. Merry has just returned from a very prosperous western trip in the interest of his father, C. L. Merry.

C. L. Merry, manufacturing and wholesale optician, has added new lathes and special machinery in his shop.

M. B. Rollins, Hastings, Neb., has confessed judgment on claims aggregating about \$17,000. His liabilities are \$26,000; assets \$35,000.

M. Walker, who has been connected with Wm. Woolard & Co., Olathe, Kan., was in town last week on his way to Michigan, where he will locate.

The case against Herman Streicher, president of the Streicher Watch & Jewelry Co., arrested on Dec. 9, on complaint of Matthew Shepard, for receiving stolen goods, was dismissed, it having been settled outside.

G. W. Rawley, who went from Webb City, Mo., to McPherson, Kan., two years ago and started in the jewelry business, has departed for parts unknown. On going to McPherson he secured credit for \$4,000 from wholesalers, borrowed \$500 from the Farmers' and Merchants' Bank, and contracted other debts. In his departure he took all his stock of any value, and all goods left on memorandum. No trace of him can be found. He previously gave a chattel mortgage for \$1,500.

### Minneapolis and St. Paul.

Fred Topliff, St. Paul, has gone to New York to reside there in the future.

John St. Clair, several years past representative of S. H. Clausin & Co., Minneapolis, has severed his connections with that firm.

Out-of-town jewelers visiting the Twin Cities on business the past week were: Lucien Diacon, Chaska, Minn.; H. G. Gilbertson, Hayfield, Minn.

J. W. Donelson, of Des Moines, Ia., a former resident of Minneapolis, arrived there last week with the remains of his oldest son, Joe Donelson, for burial in the family lot here.

Harry S. Aicher, representing the A. F. Towle & Son Co., Greenfield, Mass., has returned from the east, where he has been for the last month and where he spent a good part of the time at the factory. He will continue to represent this concern in this section, but his territory will be more extensive, being all west of the Mississippi and east of the Rockies, from Minnesota to Texas.

The police of St. Paul are looking for a young man who has been buying Christmas presents on worthless checks. The paper has been passed on the jewelry stores of A. H.

Simon, George R. Holmes and A. S. Weller. Purchases were made at each place and considerable change was given to the young man. The checks were signed by Lyons & Donovan, a firm which had made a \$60 deposit at the Allemania Bank about a week ago. When the jewelry firms presented their checks they found that all the funds of the firm had been withdrawn.

### Columbus, O.

F. R. Cross was in Cincinnati Thursday and Friday buying goods.

Chas. A. Oger, of Oger Bros., was in Cincinnati last week on business.

J. B. White received a New Year's present in the shape of a fine little boy.

E. M. Blauvelt has closed out his stock. He will go east this week to lay in a new stock of goods.

Jewelers report collections very fair. They have had but little trouble with their bills since the holidays. The trade also continues much better than before the Christmas trade began.

C. A. Graves is feeling rather hurt that his store was closed during the best part of the holiday season. The hearing before the Judge proved that he had a right to the possession of his store.

### St. Louis.

J. F. Garland, salesman for Geo. H. Kettmann & Co., leaves on a southern trip Jan. 11th.

F. U. Hugunin has removed from 914 Olive St. across the street to 915 Olive St., where he has made many improvements.

S. A. Rider Jewelry Co. have decided on their new location. It will be 705 Washington Ave., and the change will be effected about Jan. 15.

The following travelers were in St. Louis last week: John Fuller, of J. C. Fuller & Co.; Mr. Hodgens, Geo. H. Cahoon & Co.; and C. B. Bartlett, Whiting Mfg. Co.

Among out-of-town jewelers here last week were: R. L. Falk, Bowling Green, Mo.; John Roark, Winchester, Ill.; J. P. Gardner, Sparta, Ill.; V. Alfuser, Centralia, Ill.; and John A. Miller, Cairo, Ill.

Geo. R. Stumpf is highly pleased with the result of a canvass among the jewelers to form a fund to prosecute such cases as the Missouri Retail Jewelers' Association may wish to. So far they have not had a single refusal.

### Objection to a Loan to the Waterbury Watch Co.

BRIDGEPORT, Conn., Jan. 9.—Cornelius N. Wayland, of New York, this morning instituted suit against the Benedict & Burnham Mfg. Co., Waterbury, asking that that concern be restrained from loaning the Waterbury Watch Co. \$350,000. Mr. Wayland holds 160 shares of the Benedict & Burnham stock, and claims he would be injured by the proposed loan. The Waterbury Watch Co., he asserts, have already been loaned \$250,000 by the Benedict & Burnham Co., and there is danger of losing money if the obligation is increased.

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms.  
**PARSONS & CO.**



E113



E114½



E111½



E112



E112½



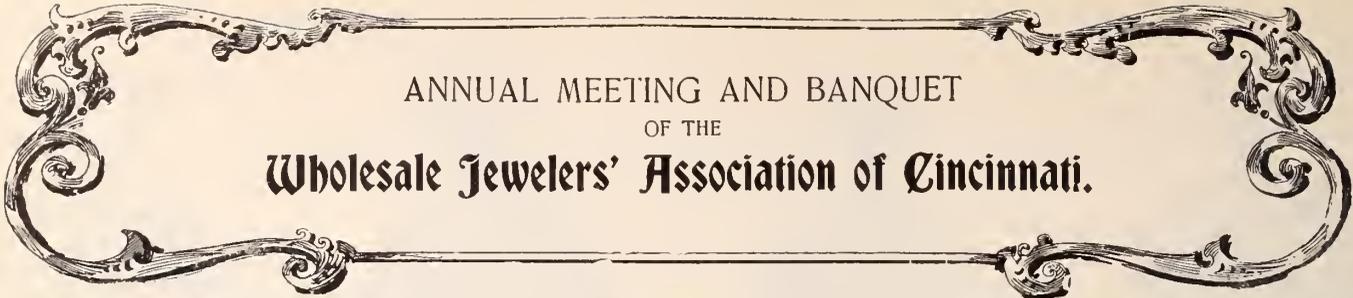
E114



E113½

We predict for the year 1897 a revival of Silver Cases for Ladies' Watches. Your Jobber should have our goods in his stock; if not, send to

**JOSEPH FAHYS & CO.,**  
Fahys Building, New York.



ANNUAL MEETING AND BANQUET  
OF THE  
**Wholesale Jewelers' Association of Cincinnati.**

CINCINNATI, O., Jan. 7.—The annual meeting and banquet of the Cincinnati Wholesale Jewelers' Association took place at the Gibson House Tuesday evening, with a full representation, the president, L. Gutman, presiding. The annual reports of the secretary and treasurer, Joseph Becker, were read and approved. The auditing committee, consisting of C. A. Sanders and John Holland, reported the accounts in excellent condition and commended the secretary for his faithful and efficient service.

The resignation of O. E. Bell & Co. was accepted. There being no other business, the association proceeded to the election of officers and the following were elected: President, Harry C. Walton, of the Wadsworth Watch Case Co.; vice-president, C. A. Sanders, of the Dennison Mfg. Co.; secretary and treasurer, Joseph Becker, unanimously re-elected; board of trustees, L. Gutman and A. G. Schwab.

The gentlemen then adjourned to the banquet hall preceded by the banquet committee, J. Dorst, H. C. Walton, M. Schwab, and Joseph Becker. The menu was unexceptionable and was regarded as the finest they have ever had in the history of the association. The retiring president, L. Gutman, was toastmaster of the evening, and in the opening address complimented the members of the great gathering of '97 and hoped it was the forerunner of an auspicious year. He congratulated the incoming president and hoped he would increase the usefulness of the body and stir up an enthusiasm for mutual benefit. He thanked the members for their loyal support during the last year and trusted they would rally to the aid of the new president on all important occasions.

H. C. Walton, the new president, was called upon for a speech. He thanked his fellow members for the honor conferred upon him as the chief executive of that distinguished body, and since they had chosen him he expected every member of the association to live up to his obligations and aid him in every possible way. He knew the success of the organization depended upon unity, and especially upon attendance, and he wanted them all to come to the meetings in foul as well as fair weather, feeling that it was a duty they owed to the mutual interests of the organization. He asked not only for the cordial support they had given preceding presidents, but he was enthusiastic for the good work they could do if they were a unit, and he hoped they would make sacrifices to meet once a month and deliberate on the questions for mutual advantage.

C. A. Sanders thanked the body for his election and indorsed the president's appeal for a better attendance the coming year. He said it was the only hope of making the association a great success and a power. He would give his pledge to do all he could to bring about more usefulness in the association and he hoped they would all give this matter of attendance their most serious consideration, as the future of the organization depended upon unanimous effort.

A. Herman responded to the toast "Our Association." He is one of the enthusiasts and one of the faithful, and is a loyal supporter of all matters for the good of the association. He was the first president, and feels a fatherly love for this offspring, and never loses an opportunity to display his affection for it. He complimented everybody, being in his usual urbane mood, and wound up by expressing an ardent hope that the association of this year would not stop until they had a board of trade.

John Holland prophesied a fruitful year in '97 and poured balm upon the jewelers for the off year they had just passed through.

Wm. Pfeuger, of Jos. Noterman & Co., responded to the toast "The Travelers" and in his usual good humor delighted the members with a recounting of the sorrows and joys of the "boys" who represented them on the road. Chas. Gebhardt, of Albert Bros., also put in a good word for the "boys."

Jos. Mehmert has a direct way of getting in facts that shoot home and he stirred up the audience when he called attention to the late indifference to taking an interest in making the association a success. He thought they had a wide field for usefulness and could accomplish a good deal if they all put their shoulders to the wheel. There were a good many things they could do for the betterment of future trade methods, and he hoped they would all wake up and get down to business. Peter Henry was happy as a lark, and as usual was glad they could all get together and be harmonious. He wished they could have just such jollifications every month the year round. He knew they would help everybody. S. M. Peck seconded this idea and went it one better; he wanted them every week.

Moses Schwab said he was not an orator, but he made a hit when he said he hoped they would accomplish something to mark this era as an eventful one. He was willing to give his support in abolishing such evils as seemed to be on the increase. Jacob Dorst declined speechmaking for fear the gas would be turned out, as he experienced last year, but

he managed to make clear that the success of the association did not depend upon fair speeches, but upon good, sound action, and he hoped to see some of the latter this year and then they all would have something to be proud of. He was glad to see the enthusiasm all manifested and hoped it would keep up the year round. They might then have business methods that would build up not only a sound basis for the organization but a solid business for themselves. Hugo Jonas delighted the members with several solos.

After several hours of social enjoyment the banqueters adjourned with the hope that ere another year rolled around they would have increased their membership and usefulness and be a power in the trade.

Those present were: A. Herman, L. Gutman, P. Henry, H. B. Beckett, M. Schwab, Jos. Mehmert, Jos. Becker, C. A. Sanders, Chas. Becker, Jacob Dorst, H. C. Walton, John Voss, John Holland, Henry Hahn, S. M. Peck, Wm. Pfeuger, John Osthoff, Arthur Jonas, Hugo Jonas, Chas. Gebhardt, Jos. Noterman, Ed. Croninger, and G. Y. Dickinson, of the Elgin-National Watch Co.

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**The Annual Meeting of the Jewelers' League.**

The twentieth annual meeting of the full membership of the Jewelers' League of New York will be held in Masonic Hall, corner of Sixth Ave. and 23d St., New York, on Tuesday evening, Jan. 19, 1897, at 7:30 o'clock P. M.

The annual reports of officers and of the executive committee will be presented, and an election held for president for one year; two vice-presidents (known as 3d and 4th) for two years; three members of the executive committee for the term of two years; and three members of the advisory board to serve two years. The following are the nominations for officers to be elected at this annual meeting:

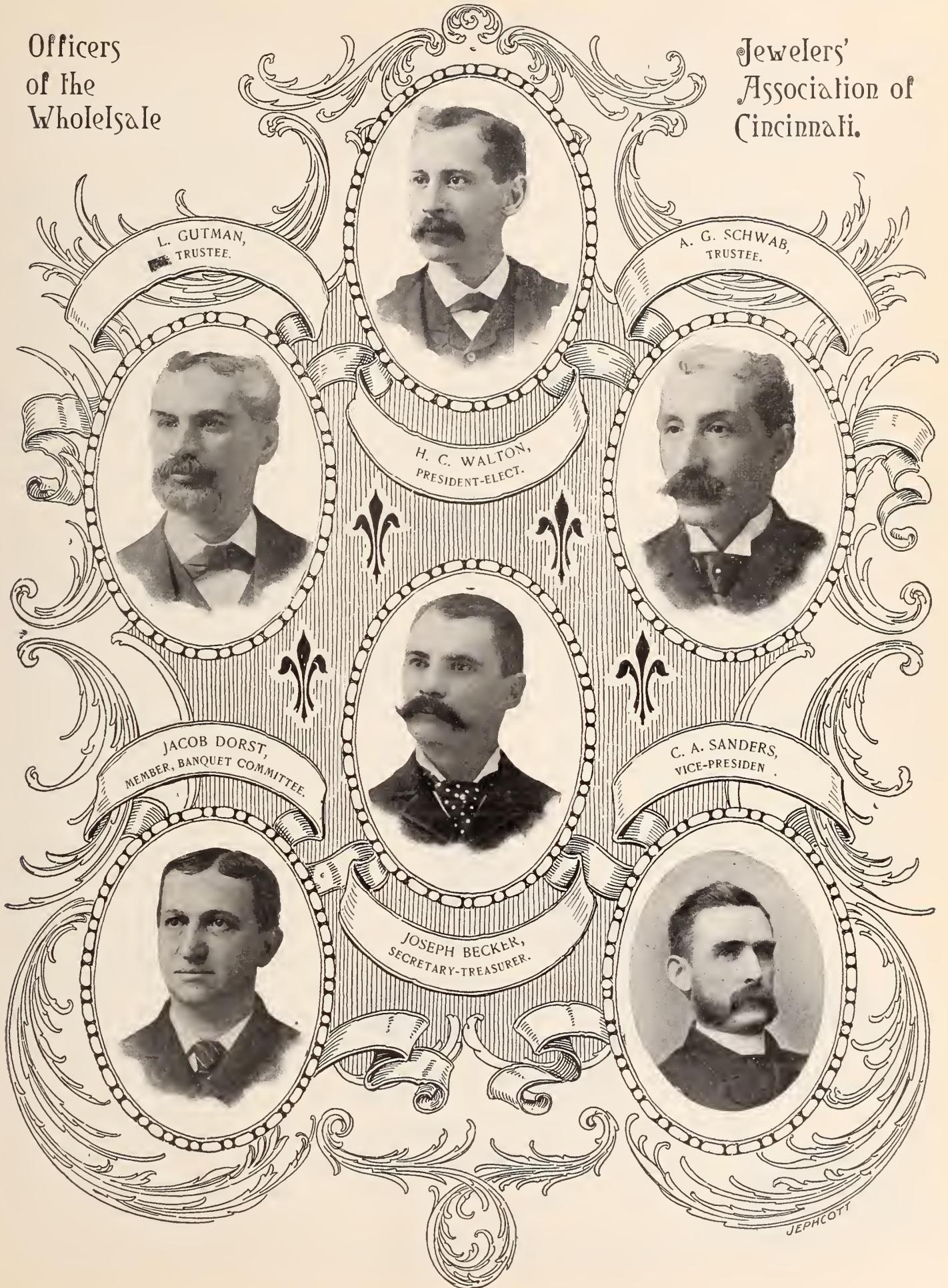
For president, Henry Hayes; 3d vice-president for two years, J. B. Bowden; 4th vice-president for two years, Wm. Bardel; executive committee for two years, G. M. Van Deventer, J. W. Beacham and G. W. Street; advisory committee for two years, G. W. Parks, C. L. White and J. W. Steele.

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The store of Morris & Co. was damaged by fire in Mt. Pleasant, Ia., recently. The show window caught fire from a gas jet and the contents and plate glass were destroyed.

Officers  
of the  
Wholesale

Jewelers'  
Association of  
Cincinnati.



L. GUTMAN,  
TRUSTEE.

A. G. SCHWAB,  
TRUSTEE.

H. C. WALTON,  
PRESIDENT-ELECT.

JACOB DORST,  
MEMBER, BANQUET COMMITTEE.

C. A. SANDERS,  
VICE-PRESIDENT.

JOSEPH BECKER,  
SECRETARY-TREASURER.

JEPHCOTT

ESTABLISHED 1849.

INCORPORATED 1890.

**J. BRIGGS & SONS CO.,**

MANUFACTURERS OF

**Gold and Silver Plate and Seamless Wire.**

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE  
STOCK FOR

CANE HEADS, UMBRELLA MOUNTINGS, PENCIL-CASES, WATCH-CASES,  
WATCH-CROWNS, THIMBLES, SPECTACLE AND EYE-GLASS BOWS,  
DIAMOND MOUNTINGS, &c., &c., &c.

**OPPENHEIMER BROS. & VEITH,**

CUTTERS OF DIAMONDS,

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

**The "Benedict" Collar Button.**

Enos Richardson & Co., 23 Maiden Lane, New York,

SOLE MANUFACTURERS.

**Caution to the Trade.**



All genuine Buttons are stamped "Benedict," all others are imitations.

THE GREAT SUCCESS of the "BENEDICT" COLLAR BUTTONS has induced several Manufacturers to place upon the market various worthless imitations possessing no merit of their own, but which they expect to sell upon the reputation of the "BENEDICT."

NOTICE IS HEREBY GIVEN TO THE TRADE, Manufacturers, Jobbers and Dealers that any infringement of the "Benedict" Patent will be prosecuted to the full extent of the Law.

READ BENEDICT, PATENTEE.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them, it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



**MATHEY BROS., MATHEZ & CO.,**

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.



**The STATIONERS' ENGRAVING CO.**

98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Jewelers of recognized standing only.

Trade Mark "SILVER WHITE," registered.

**Connecticut.**

Simpson, Hall, Miller & Co. and Simpson Nickel Co., Wallingford, started up their plants Jan. 11.

M. L. Carter & Co., Danbury, will move into the Rider, Bryant & Co.'s old store, Main St., that city.

The E. Ingraham Co., Bristol, will run their shops four days a week, eight hours a day, until further notice.

A. R. Wrisley, who for nearly a year has conducted a jewelry store in the Hotchkiss block, Ansonia, has gone out of business.

Col. W. J. Leavenworth, representative to the General Assembly from Wallingford, participated in the inauguration of Gov. Cooke of this State, Jan. 6.

N. L. Bradley, of Bradley & Hubbard, and C. L. Rockwell, also a Meriden manufacturer, have been appointed delegates from Meriden, to the monetary convention to be held in Indianapolis, Jan. 12.

In Bridgeport, E. Edwards pay taxes on \$28,800; E. and H. F. Edwards, \$24,000; Frank E. Edwards, \$11,500; George C. Edwards, \$27,050; Holmes & Edwards Silver Co., \$109,400; Isaac Brush, \$169,500. In Hartford, Hansel, Sloan & Co., \$12,000, the Ernest Schall Co., \$10,000.

The Derby Silver Co., Birmingham, have given notice to the salaried men in their employ, that during this year they will be paid according to the number of hours they work and that there are to be no more salaries. The plan is in line with a system of economy to be operated this year, and the salaried men have accepted the plan.

The following in Meriden pay taxes on the amounts as shown by the new reports of the assessors, just issued: I. C. Lewis, heirs, \$46,450; Manning, Bowman & Co., \$130,100; Walter Hubbard, of Bradley & Hubbard Mfg. Co., \$121,715; Chapman Mfg. Co., \$39,050; George M. Curtis, \$12,440; James A. Curtiss, \$30,900; Samuel Dodd, \$17,015; J. D. Bergen Co., \$15,000; Bradley & Hubbard, \$28,450; Bradley & Hubbard Mfg. Co., \$340,000; Bradley & Hubbard Mfg. Co. and Meriden Britannia Co., \$27,250; N. L. Bradley, \$60,250; C. B. Rogers, \$11,200; C. Rogers & Bros., \$77,100; M. B. Schenck & Co., \$11,350; Geo. H. Wilcox, \$15,205; H. C. Wilcox estate, \$200,250; H. S. Wilcox, \$36,900; Wilcox Silver Plate Co., \$241,100; Meriden Britannia Co., \$799,000; Meriden Bronze Co., \$61,500; Meriden Cutlery Co., \$196,050; Meriden Silver Plate Co., \$127,500; Edward Miller, \$61,230; Miller Bros. Cutlery Co., \$242,675; C. F. Monroe Co., \$15,000; Charles Parker, \$37,140; Charles Parker Co. \$418,967; Parker Clock Co., \$17,800.

SCHENECTADY, N. Y., Jan. 5, 1897.

Editor of THE JEWELERS' CIRCULAR:

We write to thank you for the fine illustrations you gave us in your November issue. Travelers who call on us say they heard of them in the extreme west. Well, THE CIRCULAR is a hustler and may it continue so, and we wish it a happy New Year.

MARKS & KRANK

## Providence.

All communications for this column addressed to P. O. Box 1093, Providence, R. I., will receive immediate attention.

### BUSINESS CONDITIONS.

During the past week a majority of the manufacturing in this vicinity have been closed down taking an account of stock, overhauling and repairing boilers, engines and machinery and cleaning up shop. This has given the usual impetus to the refinery business. Most of the salesmen have started out with their new samples and several buyers have been in town making purchases. As a whole the new business received during the week has been very satisfactory as indicating an encouraging activity during the Spring season. The tariff agitation has met with a very general endorsement and if the efforts of the committees are crowned with success and a revised schedule and rates are passed before the Summer adjournment of Congress, a big Fall trade is prophesied and already some concerns are making preparations therefore in joyful anticipations.

C. E. Settle has accepted a position with E. L. Logee & Co., and will represent that concern in New York.

Arthur Henius sailed from New York on the *Campania* for Europe last week in search of novelties for the coming season.

Edward F. Seery has the sympathy of his his acquaintances in the recent death of his wife, in the 57th year of her age.

Henry C. Luther has given a chattel mortgage of \$800 to John W. Luther, on stock and fixtures in lapidary shop, 227 Eddy St.

Henry C. Whittier & Sons' large stock will be sold at auction at 10:30 o'clock A.M., 2:30 and 7:30 o'clock P.M., daily, commencing Jan. 12, at 327 Westminster St. The sale will be conducted by Samuel Bernheim.

The Riverside Novelty Co. is the name of a new manufacturing concern starting in business at Riverside, R. I. The firm includes Martin L. Read, formerly of M. L. Read & Co., this city, and Levi S. Winchester. They will make a line of silver novelties, and Mr. Read was in New York last week showing samples.

Last Tuesday evening the gunboat *Newport* testimonial committee met at the office of the Mayor of Newport. It was voted to have the design made by one of the silversmithing firms of Rhode Island, and to purchase the same through one of the local jewelers. A sub-committee was elected to procure designs to be presented to the general committee on Jan. 19. The Howard Sterling Co. have already submitted a design.

Among the buyers in town the past week were: Frank Lewald, Chicago; J. H. Stern, New York; J. A. Silver, Montreal; M. Rosengarten, Albany, N. Y.; Henry Cohen, New York; E. Kingsbacher, Pittsburgh; M. A. Rudiskeil, Philadelphia; Mr. Skidmore, of C. B. Rouss, New York; Sol. Cerf, Pittsburgh; two representatives of R. H. Macy & Co., New York; M. Webber, of Pischel & Webber, New York; S. Davis, Pittsburgh.

## Boston.

George H. Lloyd has been chosen rear commodore of the Columbia Yacht Club.

Henry Cowan has taken the New England agency of the Mutual Optical Co., New York.

A. E. Myers, formerly with M. Myers, has entered the employ of E. A. Cowan as inside salesman.

Edward Howard, watchmaker, Hampden St., Boston Highlands, has assigned to Myron D. Brooks, and the first meeting in insolvency in the case was held Friday.

Arnott & Ogden have dissolved partnership, Harry J. Ogden continuing the business at 53 Summer St. John Arnott will hereafter be in the employ of the American Watch Repairing Co.

Robert W. Jamieson, who was with the J. W. Tufts Mfg. Co. for a number of years until failing health compelled him to give up his position, died of consumption at his home last Wednesday. His age was 48 years.

Invitations were issued Jan. 5 for a ladies' night entertainment to be given Jan. 12 by the Boston Jewelers' Club, the affair this year taking the form of a theater party at the Hollis Street Theatre, followed by a supper at the Hotel Vendome.

Buyers in town the past week included: J. C. Wood, Shelburne Falls; S. Abbott, Winchendon; E. C. Gifford, Fall River; H. B. Howland, William L. Kelley, New Bedford; J. P. Farrington, Kingston; T. R. Cushing, Rockland; Carl W. Anderson, Manchester, N. H.

Although no statement of the assets and liabilities of George H. Richards, Jr., & Co. has been given out, it is stated that more of the indebtedness is suffered by Boston parties than has been hitherto supposed. Mrs. Richards, widow of the late George H. Richards, Jr., is her son's heaviest creditor, it is reported.

Contracts have been awarded for the razing of the old buildings on the site of the proposed Jewelers' Building, corner of Bromfield and Washington Sts. Owing to changes made in the plans, increasing the cost of the structure, the stock has been increased accordingly from \$250,000 to \$300,000. There are 31 stockholders.

Another meeting of the Waltham Electric Clock Co. was held Jan. 5, at Waltham, and it was decided to dispose of the business to William Henry, formerly inspector at the American Waltham Watch Co.'s factory, who becomes the purchaser with a view to reorganizing it and forming a new stock company. John Stark, who was one of the largest stockholders in the old company, will be the president of the new corporation, it is understood, and Mr. Henry is to be the treasurer and manager. The plant has capacity for about 40 hands, and the new management will endeavor to increase the force to the full quota before another year has passed.

## Pittsburgh.

C. H. Weinhaus & Son have dissolved partnership, Samuel Weinhaus continuing.

R. B. Fischer, Greensburg, Pa., is confined to his home with a serious attack of pneumonia.

Bernard Arons will make an advantageous move on April 1, by taking the H. P. Ecker storerooms, about six doors above the present location on Fifth Ave.

W. W. Wattles & Sons will remove, April 1, to the large building now occupied by H. G. Hale, corner of Penn Ave. and 6th St. This removal is one for greater space, and the location is admirable.

## Syracuse.

Fred. J. Holister, of this city, has given a bill of sale on safe, etc., to Elizabeth S. Holister for \$500.

Chattel mortgages given by Charles R. Sutton, Johnstown, N. Y., one to John Jackson for \$1,060.95, and another to Robert S. Sutton for \$999.02, were filed on Jan. 6.

Geo. W. Williams, Adams, N. Y., is reported to have given a bill of sale of his stock to Calvin Williams, for a consideration of \$1,190. Also two chattel mortgages on his fixtures for about \$600.

The New York State Association of Opticians will hold a three days' school of instruction in Syracuse, beginning Monday afternoon, Feb. 8, open to all members of the association, and to all others who may desire to arrange with the committee in charge. The instructor will be L. L. Ferguson, New York. The next regular meeting of the association will be held Wednesday, Jan. 20, at which time applications for membership in this association will be acted upon. The association will be pleased to receive applications from any one in the optical business.

The controversy over the gratuitous examination and treatment of pupils' eyes has been settled by the Board of Education by the adoption of a resolution naming Dr. F. W. Marlow and George Bausch as oculist and optician respectively in the schools north of the canal, and Dr. U. H. Brown and the Syracuse Optical Co. as oculist and optician respectively in the schools south of the canal. They will work under the direction of the hygiene committee.

The Alvin Mfg. Co., silversmiths, 54 Maiden Lane, New York, have just placed on the market a new spoon pattern which they claim is the newest thing of the New Year. It is illustrated on another page of THE CIRCULAR. It is a design that will appeal particularly to persons of the most critical and discriminating artistic taste. It is modeled on the Romanesque style, and is exceedingly graceful in outline, the proportions being symmetrical, and the general design, while possessing strikingly original features, being conservative in character, as befits a pattern that is doubtless destined to become one of the standard patterns of the day. The modeling is in very high relief; hence the pattern can only be furnished in extra heavy weights. A full line of fancy pieces will be furnished in extra heavy weights only.

**The Latest Patents.**

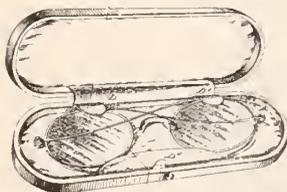
ISSUE OF JANUARY 5, 1897.

574,497. CAMPAIGN-BUTTON. HUGO I. SEIDEL,



Eureka Springs, Ark.—Filed Apr. 17, 1896. Serial No. 587,976. No model.

574,523. SPECTACLE-CASE. JAMES H. CARUSS, Stamford, Conn.—Filed May 27, 1895. Serial No. 550,805. No model.



As a new article of manufacture, a spectacle-case provided with keepers projecting inwardly from opposite sides of the case-body at or near the top thereof, said keepers being adapted to extend over opposite sides of the spectacles contained in the case and firmly hold them therein

574,588. OPTICAL INSTRUMENT FOR TESTING DIAMONDS. THOMAS THORP, Whitefield, England.—Filed July 20, 1895. Serial No. 556,573. No model.



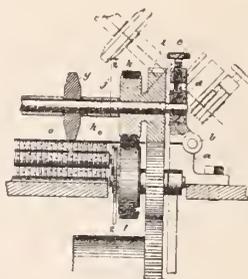
An optical instrument for testing diamonds, consisting of the combination of a totally-reflecting prism, a tube of opaque material extending from one of the side faces of the prism, and a magnifying lens within the tube.

574,615. CHALICE. VICTOR M. LAW, East Oakland, Cal.—Filed Aug. 23, 1895. Serial No. 560,202. No model.



A chalice consisting of a cup-section, and a reservoir-section located in the cup-section having a discharge and vent opening at or near its base, a fill-opening in its top, and a sealing-enclosure for the fill-opening.

574,758. MUSIC BOX. JOHN PAOLI, Rahway, N. J., assignor to the Regina Music Box Co. of New Jersey.—Filed Feb. 8, 1895. Serial No. 578,474. No model.



In a music-box, the combination of a music-disk, a lower positively-driven feed-roll with the periphery thereof bearing upon the disk only at or near the outer edge thereof, a gear-wheel formed integral with the feed-roll, means to rotate said gear, a second feed-roll of the same diameter as the first-mentioned feed-roll, and with the periphery thereof bearing upon the upper side of the disk only at or near the outer edge thereof, a second gear-wheel formed integral with the

upper feed-roll and adapted to mesh with the first-named gear-wheel and be operated thereby, a shaft for said upper feed-roll and gear wheel pivoted at one end, friction-rollers loosely carried by said shaft and means for adjusting said shaft at the pivoted end, and retaining it in the adjusted position, said feed-rolls and their gear-wheels being maintained against movement away from each other, whereby when the shaft is turned upon its pivot the upper feed-roll and gear therefor are thrown out of operation, and whereby the pressure of the rolls upon the disk or sheet can be regulated.

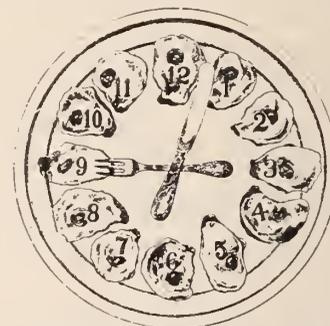
574,678. COLLAR-BUTTON. JOSEPH GOLD SMITH, Providence, R. I.—Filed Dec. 16, 1895. Serial No. 572,229. No model.



The combination in a collar-button of a stem-mounted on a foot and having a cap attached thereto containing a disc of zinc at the bottom, with a central stud of copper soldered to the disc on its top, and a face of soft cork on the outside of the zinc disk.

574,802. TIME-DETECTOR. ISAAC A. HERMANN, Cleveland, Ohio.—Filed Mar. 11, 1896. Serial No. 582,714. No model.

DESIGN 26,486. CLOCK FACE. CHARLES A. CORNI-



BERT, Woodside, N. Y.—Filed Dec. 1, 1896. Serial No. 614,136. Term of patent 3 1/2 years.

TRADEMARK 29,401. EYEGLASSES AND EYE-GLASS-GUARDS. JULIUS KING, New York, N. Y.—Filed Nov. 28, 1896.

Anchor.

Essential feature — The word "ANCHOR." Used since January, 1892.

A catalogue of interest to manufacturing jewelers is that just issued by the Cincinnati Milling Machine Co., Cincinnati, O., devoted to milling machines. For many years this company have made the manufacture of milling machines an exclusive specialty. The novel features they have embodied in their design for ease and convenience of manipulation insure the greatest possible productive capacity. The catalogue shows, besides other things, different grades of plain milling machines, universal milling machines and the numerous attachments and accessories. The manufacturing jeweler should send for a copy of this catalogue.

Oberlin Bros., jewelers, Columbia, Pa., have purchased a two-story brick house at 221 Locust St. The building will be remodeled into a handsome storeroom.

Chas. L. Forgey, a jeweler, Shelbyville, Ind., was married Jan. 4 to Miss Alice Whiteside. Jos. Denz has removed from Selinsgrove, Pa., to Lock Haven, Pa.

**Something New For The Spring!**

**The Bow=Knot Bulb Pin=Stem!**

NEW SPRING STYLES.



They are worth your attention.

**HANCOCK, BECKER & CO.,**  
PROVIDENCE, R. I.

JUST OUT!!

**THE WOLFSHEIM RING DISPLAY TRAY.**

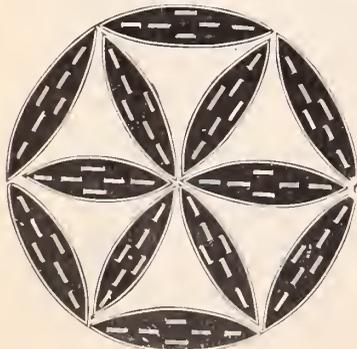
(Patented; All Infringements will be prosecuted.)  
The only tray giving unlimited opportunities for display. It will beautify any store window or interior. It will help you sell rings.

Price, \$12.00 per set. Write for Particulars.

L. WOLFSHEIM,  
Manufacturer of Fine  
Jewelry and Silverware Cases,  
44 MAIDEN LANE, N. Y.



SINGLE TRAY.



COMPLETE SET OF 12 TRAYS.

# Established 1857....



Every bond requires good security back of it. So does a Gold Filled Case. We only want to call your attention to the fact that our business was established forty years ago, in 1857, and that we are always ready to make our guarantee good—we offer as security a “successful business career of forty years.”

We shall place upon the market this year a line of Fahys Gold Filled Cases which will surpass anything ever made in style, finish and design. Your Jobber should have them; if not, send to

**JOSEPH FAHYS & CO.,**  
Fahys Building,  
New York.

# "How to Successfully Conduct a Jewelry Business."

## PRIZE ESSAY.

TWO PRIZES WERE OFFERED FOR THE BEST AND THE SECOND BEST ESSAYS ON THIS SUBJECT, THE COMPETITION BEING OPEN ONLY TO EMPLOYEES OF FIRMS.

### Essay No. II.

By MAUDE HARPER.

WITH GALT & BRO., WASHINGTON, D. C.

**N**O honest man embarks in a business enterprise courting failure. It is his desire to have a successful and prosperous career. He spends many hours hard at work, giving earnest and thoughtful attention to the details of his business, for it is the pleasing little things which go far to insure success in any undertaking.

To the end and aim that his efforts may result successfully, after a centrally located, well lighted and well ventilated building is chosen, the selection of the stock is given the greatest consideration. Only the best goods are kept. Traveling representatives are treated courteously, and when they come from reliable houses their goods are examined, if possible, whether a purchase is made or not. He thus acquires a knowledge of all lines of the business and is enabled to order at once from the factory any article desired. By this means a customer, giving a special order, can have it promptly filled.

The stock is kept clean, bright and attractive looking, there is always a good assortment on hand, and but few duplicates in the case at a time. In busy seasons when goods may and, indeed, must be ordered ahead, only a few duplicates are put on sale at once. Many customers refuse to buy an article when there are eight or ten like it in the case. The styles are kept abreast of, for they are ever changing, in jewelry and silverware as in more perishable things.

The clerks are prompt and polite, and are attentive to all the characteristics which tend to make good salesmen. They do not show one or two articles, and then consider their duty done, whether the customer is suited or not. The good clerk makes an effort to please, and an honest effort is frequently successful, and a customer gained for the house in which he is employed. Each man sees his duty and does it, is interested in his business and likes it. He takes an interest in the appearance of the stock, rearranges a tray of disordered jewelry, and keeps an eye on the silver to see that it is kept bright and attractive looking, without being told to do so. He makes his employer's interest his own. Surly or impolite clerks are banished, for customers avoid them, and the clerical force of a successful house does not lose customers.

The press is called upon to assist in building up the business, for all the largest and most successful business houses of the country, indeed of the world, advertise, not only in the leading local and trade papers, but in the best magazines which the country affords.

Window dressing is also made a medium

for advertising. The store window is not the place where sales are made; so it is not necessary to crowd it with a heterogeneous collection of all the different articles which the house contains. A few well chosen, representative pieces of several different lines will attract attention and be in themselves an invitation to enter and see what else the stock affords.

The best ordered and regulated business houses are governed by carefully made rules and regulations—written or unwritten as the case may be. No employer makes a rule for his clerks which he feels he may utterly disregard. In such a case it would appear that he considered his word of no value, and the clerks would soon so regard it. The fact that he makes a rule proves that he thinks it worthy of a trial at least. Competent managers are placed at heads of different departments, and their judgment in regard to its conduct and government is accepted if they are found to be the right men in the right place; not that the employer does not know what is going on and how matters stand in all departments; he does know, for this is not only his business, but his prerogative as a business man and an employer. He is interested in his employes, and they in him. Friction has no place in his establishment, but smoothly running machinery works and brings nearer and nearer the success for which he aims.

### Essay No. 12.

By W. O. GIANI.

WITH HUG & STRUNK, CINCINNATI, O.

**W**ATCHES and jewelry are commodities that do not sell like groceries or calicos; so it behooves a man before entering into the jewelry line to have a practical knowledge of the work bench, unless he has an unlimited capital and executive ability which enable him to barter in jewelry the same as any other merchandise. But as few have the latter two requisites we shall leave out of consideration those with unlimited capital and confine ourselves to the ordinary person.

The work bench is the bread and butter producing part of the jewelry business, and if one watches closely all the little details connected with it, he can successfully run a jewelry business. The hardest thing for a journeyman to do is to work for a man who is not practical or has no mechanical ideas. Let us begin with watch and clock repairs. What a source of revenue these are if one is only conscientious and does good work! The jeweler should never hand a customer his watch or clock with the movement in good repair, but the case dirty or in the same con-

dition in which it was left. The outward appearance of a job goes a great way. You can make a watch case look just as well as new with stale beer and a soft, brass scratch brush; I mean a circular brush to be used on the polishing lathe. Have a dish with the beer in it and keep the brush wet; then wash in ammonia water and rinse and you will please your customer. He is no judge of what you have done to the inside. Time tells him that. Give back a man his clock with the case nice and clean. A little coal oil and a soft rag do the business. Then the watch or clock will not look as if it had only been kept for a while in a pawnshop. This beer brushing receipt is a great thing for silverware and Etruscan goods. It makes them look like new. A cyanide dip is a good thing to have for tarnished stock; many odds and ends can be resurrected and put on sale again by going through the above operation.

Now for general repairs. Don't soft-solder gold goods; if you can't successfully repair them yourself, send them to some good job shop. The prices are so reasonable that they still leave you a fair profit aside from the satisfaction you give the customer, for there is no retail store can give the tone and finish to jewelry repairs as a job factory. So don't try to kill the goose which lays the golden eggs. If you require help don't get a Cheap John; get a skilled mechanic or none. Have on your bench separate boxes for the scraps of gold, silver and even rolled plate. Don't have the pieces scattered all over the place; keep the goods separate. They soon accumulate and make quite an item. Even the rolled plate will bring you 30 cents an ounce at the refiner's. The bench ought to be cleaned at least once a week and a place for everything should be provided.

Management is everything; don't have the show window looking like a junk shop; make it and the store attractive. A fresh bouquet here and there and the notes from a good music-box are trifles, but their influence go a long way. A comfortable chair for grandma when she comes to buy the long promised "gold glasses" will leave an impression that the general public are not slow to appreciate. Keep a notice always before the public; advertise yourself and stock continually; don't hide your light under a bushel, but let everybody know that "you are the people," and can do so-and-so right on the premises. Look through your stock all the time, and re-card and burnish up those goods which need it.

Have great respect for your customers' goods, and never run down your competitor. A frank confession always pays in the end; so always have the confidence of the public, and if a lady should bring in a washboiler to be soldered, don't hold up your hands in holy horror, but have a soldering iron in the back shop, and just show her how easy a genius like you can repair the leaks. She will bring something better next time.

A jeweler, like every one else engaged in business, is a public servant, and should never get into the pernicious habit of locking up the store during business hours,

even if you only have to step across the way. For it is a strange peculiarity that though you may not have had a customer all day, the moment your store is closed some one is sure to call, and, finding your place closed, will go somewhere else. You thereby lose, perhaps, a valuable customer. It is well, therefore, not to forget that eternal vigilance is the price of liberty, and the same can be applied to business success.

I will wind up my faint effort at trying to tell how to run a jewelry business successfully by saying that you must roll up your sleeves and work, for the kid glove days are past.

### To Pivot the Staff, Etc., of An American Watch.

IT becomes necessary occasionally to pivot the staff of an American watch. It is not always expedient to draw its temper, and in such a predicament the following process had better be followed: The drill must be of the best of steel, made strong so as to stand considerable pressure upon it, not pointed but rounded ovally on the end, the edge sharp but not thin. When drilling press hard but firmly and straight; work slowly, press the drill against the metal only in one direction while cutting and have patience. The cutting edge must, of course, be as hard as it can be made. Many workmen use fluids of different kinds to assist the cutting of the drill, but their use cannot be approved. The latest idea of the kind is to keep the tool wet with petroleum (kerosene oil), in which is dissolved one-half the quantity of turpentine. Others recommend spirits of turpentine in which a lump of camphor is left, and to roughen the bottom of the hole with dilute nitric acid, first cleaning off the oil or the turpentine before putting on the acid. Many other preparations are occasionally recommended, but the good workman will be able to do all that is necessary and proper to be done without such helps.

It must be remarked, in conclusion, however, that it is by no means necessary to drill without drawing the temper. Some staffs are soft enough to drill with but little trouble, while others are so hard that it would be almost impossible to drill them without drawing the temper. If drawing to a dark blue, a pivot carefully fitted, and the staff repolished equal to new, the job is in every respect as good as if drilled without drawing the temper, and very possibly an extra hard staff might split in driving a pivot into it. In drawing the temper of a staff the repairer must be careful not to heat other parts, such as balance, roller table, jewels, balance-spring, etc. They are easily damaged, but it is very seldom that a staff is injured by drawing its temper to a dark blue.

An action for breach of warranty will not lie, where the sale was conditional on payment of the full price due in instalments, and the last instalment has not been paid.

### Workshop Notes.

**Strong Mainsprings in Clocks.**—To my mind, when unduly strong mainsprings are used, as we generally see in timepieces of French or Swiss make, neither the jewel holes nor pivots should be so small as they usually are. Fancy such small pivots as are mostly seen upon the escape-wheel pinion being driven by such a strong mainspring! If we allow the clock to run down while the escape-wheel is in place, we are liable to find one or both pivots broken off before it gets run down. I think all such pivots ought to be sufficiently strong to stand the pressure of the mainspring through the train of wheels, without coming to grief. But there is another reason why these pivots are liable to get broken off while letting the train run down; that is, the badly pitched depth we often find in the crown (or contrate) wheel and escape-wheel pinion.

**The Guard Action.**—Very little experience with the lever escapement will demonstrate the mechanical provision or auxiliary arrangement by which the motion of the lever across the line of centers, before the ruby pin is in the notch, is prevented so that the pin will not come into contact with the back of the lever and make progress impossible. We will not here describe the arrangement, but only the conditions attached to it. When the lever is resting against the banking, there must necessarily be freedom between the guard pin and the circumference of the roller. If, however, this freedom is so great as to admit such an angular play to the guardpin that it allows the teeth to lose hold of the locking-plane and pass on to the impulse-plane, we obtain all the worst conditions generally found in connection with the roller contact in the duplex escapement. A little study of different conditions will bring out the fact that the decrease of the impulse is synonymous with an increase of the radius of the circumference of the roller; and, therefore, by the principle of the resolution of the force which applies here, we learn that if the above error occurred, the assistance to the roller would be in proportion to its magnitude and according to the direction in which the roller is made to move.

**Wrong Clock Escape Wheel.**—Sometimes the escape wheel has too much end shake. We must notice in the first place how the teeth are acting in the cylinder slot. Suppose, when the escape wheel is resting upon its bottom shoulder, the cylinder will ride upon the plan of the wheel, which will cause it to kick or give the wheel a trembling motion, then we know that the cylinder is too low for the wheel; therefore, we have not only to lower the escape top cock in order to correct the end shake, but we must also drive the bottom cylinder plug out a little in order to raise the cylinder sufficient to free it from the plane of the wheel. Now, if the end shake of cylinder is correct previous to this, we shall now either have to raise the cock or drive the top plug in a little. But suppose the end shake of the escape pinion is excessive, and is, when the bottom shoulder is

resting on the jewel, a little too low so that the bottom of the escape wheel runs foul of the cylinder shell; in this case we simply drive out the steady pins from the bottom escape wheel cock and file a piece off the cock, leaving it perfectly flat when we have enough off. We then insert the steady pins again, screw it down, and if the end shake is right, the escapement is mostly free and right also.

### The Balance Impulse Angle.

THIS question of the magnitude of the balance impulse angle has a twofold bearing, viz., in regard to timing, which does not come within our present course, and the mechanical provision against stoppage in the escapement. It is clear that the locking resistance is proportionate to the impulse force, or the circumferential force of the escape wheel. Likewise, the rotary energy of the balance is proportional to its mass and diameter, and therefore offers a proportionate resistance to the impulse. The question of time is one of dynamics, but that of provision against stoppage is one of statics. Now, suppose, with a large balance angle of impulse and heavy balance, if at the point near the end of this the balance is arrested, we have equilibrio, that is, if the impulse movement and resistance of balance spring are balanced; the latter always being proportionate to the magnitude of the balance in a definite ratio, it follows that it would be possible for the watch to get into this condition and stop.

Now, clearly, we shall get rid of this fault if we make the impulse movement in excess of the balance resistance, which can be done by either diminishing the latter or increasing the former. This would be done by a strong mainspring, or by reducing the impulse angle, which diminishes the resistance in the same ratio as it increases the moment. Again, if the balance is arrested at a point where the unlocking is effected, and where we have equilibrio, it also follows that the unlocking resistance is in excess of the elastic force of the balance-spring; hence, we overcome this fault by diminishing the latter or increasing the former. This can be done by a weaker mainspring, or heavy balance and stronger balance-spring; or, again, by increasing the impulse angle so that the locking is effected at a point where the elastic force of the spring is stronger.

Thus, in a lever escapement, in order that the watch should not stop, these ratios should be so adjusted that the watch can never be so stopped, no matter what force arrests the balance; that is, whenever the cause is removed, the watch starts off spontaneously, without any external impulse or shake.

In relation to unlocking, the unlocking inclines should be only of such an angle as to insure the safe rest of the lever against the banking. In the ordinary table-roller action, 10 degrees or 12 degrees are sufficient.

Morgan L. Michael, a jeweler of 40 years' standing in Milton, Ind., died Dec. 28, of Bright's disease.

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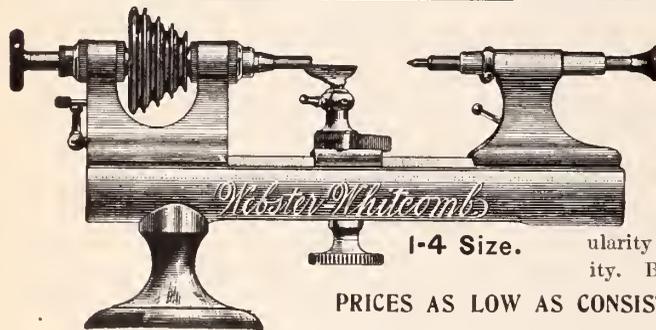


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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**BAWO & DOTTER'S** new department exclusively for the display of samples of fine china, pottery and novelties for the jewelry trade. These art rooms are situated on the top floor of the building recently purchased by the firm at 40 Vesey St., in the rear of their warerooms, 26-32 Barclay St., New York, and are directly connected with the firm's import department. Among the first china lines here to be shown, samples of which are now being opened, are some beautiful assortments of novelties in Rosenthal's ware, in Copenhagen blue flower designs and with a green figure on an ivory ground. The latter variety is designated as "Printemps."

**C. L. DWENGER'S**  
LINE OF DRESDEN  
CHINA.

An extensive line of rich Dresden china will this year be carried by C. L. Dwenger, 35 Park Place, New York. Samples which are now being opened show beautiful assortments of loving cups, tankards, writing sets, etc., decorated with Watteau panels, and a wide variety of all the novelties now common to china, ornamented with the conventional Dresden flower designs.

**HINRICHS & CO.'S**  
FRENCH CHINA.

Among the first samples of their own French china to be opened by Hinrichs & Co., 29-31 Park Place, New York, are many showing new, original and pleasing decorations. One pretty treatment in a full line has no design, the pieces being tinted in a shaded lavender, with a simple rococo gilt border. Another, of matt ivory and gilt scroll, makes a rich decoration for cups, trays, pots and other novelties. Many styles and varieties of green decorations are here to be found.

**TWO NEW CUT GLASS**  
PATTERNS.

Among the many attractive patterns in cut glass exhibited at J. S. O'Connor's New York store, 51 E. 9th St., is the new cutting known as "Special No. 1." Its highly elabor-

ate design and its artistic execution cannot fail to impress the fastidious connoisseur. The "Bloominggrove" is another new cutting prepared for the coming season, which, while less elaborate than the other, will, perhaps, be preferred by those whose tastes incline toward simplicity in things artistic.

**KROEBER'S 8-DAY MANTEL**  
CLOCKS.

New York, are about to make many additions to their line of handsome eight-day china mantel clocks that have proven so popular with the trade. Seven new styles will be introduced, each in many decorations, and all fitted with the company's half-hour strike Eclipse movement. Four of the seven new styles will be slightly smaller and lower in price than the former varieties. The cases, which are made in this country, are in shapes and styles exclusively controlled by Mr. Kroeber.

**THE F. KROEBER**  
CLOCK

Co., 360 Broadway,

THE RAMBLER.

## Late Products in Royal Worcester.

The Worcester Royal Porcelain Co., Limited, have always something new and artistic to submit whenever we look in at their London showrooms, No. 8 St. Andrew St., Holborn, says the *London Pottery Gazette*. A few days ago Mr. John Porter, courteously, as usual, disclosed to us some of his recently-acquired art treasures. If we had never known anything about art pottery in our lives, a few interviews with Mr. Porter, in the midst of his splendid specimens, would be more instructive than a month's book study and would initiate us into a refined enjoyment that is not met with apart from art. We have often said, and we repeat it, not only because it is true, but because we do not know how otherwise to express ourselves, that an intimate acquaintance with the productions, past and present, of our famous china manufactories, is in itself a very liberal education in high art. Mr. Porter showed us some new and charming pieces in blue and gold. There is such a combination of excellences in these superb specimens that it is no wonder that we, and others who have attempted it, lack superlatives to describe them. There is the body—the ware itself—of the nature and composi-

tion of which we will not presume to speak from personal knowledge, but which is acknowledged by those who can so speak to be as near perfection for its particular purposes as anything could be. Then there are the shapes. Of these we can speak with some confidence as being on the strict lines of true art. In this connection we refer to art as a combination of grace and beauty. In the Worcester shapes we have this combination.

No one with any taste could fail to appreciate these fine industrial products. Taste, apart from, or, perhaps in addition to, the numerous definitions given in our dictionaries, is the faculty which devises according to lines of beauty, executes according to lines of beauty, and judges according to lines of beauty. While many branches of British industry are still defective in the matter of beauty, we find it in its best development in our artistic china productions. Lastly, the decorations of Worcester ware complete the excellences we have referred to. Amongst all their decorations—and they are as numerous as they are superb—the Worcester Co. may still stake their reputation upon their beautiful combinations of blue and gold, new examples of which we have recently seen. How closely this style of decoration is identified with the Royal Porcelain Works, Worcester, will be understood when we call to mind that the earliest designs of the original Worcester Co. were nearly all painted in blue. Naturally, a company with such resources, and controlled by such minds as those of Mr. R. W. Binns and Mr. E. P. Evans, are not dependent upon their blue and gold (all sufficient as that combination, as they use it, would be to sustain any ordinary firm). Among other styles of ornamentation shown us were perforated porcelain, jeweled ware, and Worcester enamels—enamels on Royal blue. In perforated work Mr. Porter allowed us to look at—we dare not have touched it even if he would have permitted us, which we greatly doubt—a most beautiful vase—egg-shape, on foot—in the well known ivory tint, but pierced from top to bottom with countless perforations in the most perfect geometrical order.

The John Hoare & Co. glass cutting shops, Corning, N. Y., are being removed to the new building recently erected by the Corning Glass Works Co.

### Queries by Circular Readers.

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

PHILADELPHIA, Pa., Dec. 29, 1896

Editor of THE JEWELERS' CIRCULAR:

We have a customer who is anxious to obtain the following information: "Are there not more diamond cutters in Antwerp than in the whole of the United States? Have you any statistics showing the number of diamond cutters in either country?" Any information you may favor us with, will be greatly appreciated.

THE BAILEY, BANKS & BIDDLE CO.

**ANSWER:**—There are more diamond cutters in Antwerp than in the whole United States. In the official report of the United States Geological Survey for 1895-96, prepared by Geo. F. Kunz, we find that, at the time of the report, there were 14 diamond cutting establishments in New York and vicinity, with a total number of diamond workers of about 500. Besides this number, there are factories in Cincinnati, Chicago and Boston that may give employment to about 50 or 60 people. We do not think that this number has increased since the submitting of this report, but rather has decreased, as several cutters have returned to Europe. As regards the diamond cutting industry in Antwerp, we understand that there are from 10,000 to 12,000 people engaged as workers. Heretofore Amsterdam has been the center of the diamond cutting industry, but large numbers of workers have of late been removing to Antwerp. There is no publication that we know of in this country that gives the exact number of diamond workers in Antwerp. At the office of the Belgian Consul, in New York, there is a work published by the Secretary of the Interior of Belgium, giving labor statistics of the principal industries of that country but the diamond industry is not mentioned,

as it is confined almost entirely to the city of Antwerp. It may be safely said, however, that the number of diamond workers in that city is 10,000 to 12,000, these figures being supplied by observing members of the trade who have been recently in Antwerp.

YOAKUM, TEX., Dec. 19, 1896.

Editor of THE JEWELERS' CIRCULAR:

I am in possession of a hunting-case silver watch with the following engraved on top of inside back cap in this style:

"DE WITT C. UNDERWOOD, CO. G.,  
150th Regiment, N. Y. S., Vols."

JOHN C. JONES.

**ANSWER:** If you write Adjutant-General Tillinghast, Albany, N. Y., who is head of the National Guard of New York State, you may obtain some information regarding the 150th Regiment which will lead to your tracing the descendants of DeWitt C. Underwood.

BATAVIA, N. Y., Dec. 19.

Editor of THE JEWELERS' CIRCULAR:

Could you kindly inform me where I could buy beads made of glass, cut like amber and garnet, or crystal? I wish to make rosaries of them and would like to get them from manufacturer at a low price. I would also use mother-of-pearl beads.

A. J. DEMERS.

**ANSWER:**—Importers of beads, who can undoubtedly furnish what correspondent wants are: A. & H. Veith, 719 Broadway, New York; H. Schmallhausen, 32 Bond St., New York; and Veit, Son & Co., 629 Broadway, New York.

The "A1" polishing buff, made by the Williamsville Mfg. Co., Killingly, Conn., and Providence, R. I., has for years maintained its place as a leader in this class of manufacture. As good polishing depends largely on the quality of the buff used, jewelers and silversmiths, when in want of such an article, are advised to remember the "A1."

### An Old Wedding Ring.

WHAT a symbol of love is that circle of gold,  
By the token of which our devotion was told!  
How our youthful affection shines out, as it seems,  
In the light of the romance around it that gleams;  
And it knows no beginning or ending, or why  
Its continuing course should not run till we die.  
And a sign and a seal of our reverence, too  
Had a part in our creed, when that old ring was new.  
When a slender white hand was up raised to our lips  
And our kisses were pressed on its slim finger tips  
For that circle of gold seemed a hallowing pledge  
Of a homage profounder than words dared allege.  
But the metal that's purest wears quickest away,  
And that old wedding ring has grown thinner to-day;  
Yet the hand which it graced graces it in its turn  
With a magic the alchemist vainly would learn.  
For sweet eharit's touch has so filled it with gold  
That that hand never lacked to the hungry and cold.  
And the summers may come, and the summers may go,  
And the winters may whiten the hair with their snow,  
Still the hand which a lover delighted to kiss  
Wears the signet of half of a century's bliss,  
And no earnest of joy in the heavens above  
Is more sure than that ring and its cycle of love.

—W. D. Ellwaiger, in New York Sun

### Souvenirs of the Season.

A handsome memorandum book, finished in leather and containing a calendar for 1897, is being sent out by R. F. Simmons & Co., Attleboro, Mass., as an appropriate remembrance of their numerous business acquaintances.

Among the prettiest souvenirs of the season is a little desk calendar, with thermometer attached, distributed to their many friends throughout the country by Rees, Zimmerman & Itees, 65 Nassau St., New York. The firm have already received many graceful acknowledgements of it. One of their customers writes: "Thanks for calendar—very neat—characteristic of the givers."

B. A. BALLOU & CO.



B. A. Ballou.

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### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

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We received the book of "Trade-Marks" Oct. 24th. Having used it just one month, we find it a very valuable book for reference and would not part with it for many times its cost, if it could not be replaced, and consider every Jeweler should have one.  
 FRED L. MERRILL & Co.,  
 Portland, Me.

I hail your book and others of its kind as helps to the present generation and instructions for our successors.  
 WM. P. SHREVE, of  
 Shreve, Crump & Low  
 Boston, Mass.

"Trade-Marks of Jewelry and Kindred Trades" is certainly very complete, and will prove useful for a long time in the retail trade.  
 HAYDEN W. WHEELER  
 & Co., New York.

Received book of "Trade-Marks" and prize it highly. It was what I have been wanting for some time, and no jeweler should be without it.  
 L. S. KNOEK & Co.,  
 Hartford, Conn.

"Trade-Marks" will be of great use to the trade, and so far as we can judge it is quite complete.  
 R. WALLACE & SONS  
 MFG. Co.,  
 Wallingford, Conn.

I congratulate you upon its richness and general dignified appearance, and have no doubt but it will be of great value to the jewelry trade at large.  
 GEO. E. FAHYS,  
 Pres. Alvin Mfg. Co.,  
 New York.

"Trade-Marks" cannot help being a very valuable book to every jeweler in the United States and Canada, and is certainly a beautiful work of art.  
 SNOW & WESTCOTT,  
 New York.

We are very much pleased with your book, especially the article on "Marks of Gold and Silversmiths," by F. W. Fairholt, which is of great value.  
 HENRY BIRKS & SONS,  
 Montreal, Can.

We are more than pleased with "Trade-Marks," and think the jewelers will appreciate your enterprise in issuing such a valuable publication.  
 E. D. TINDALE & SON,  
 Taunton, Mass.

I consider "Trade-Marks" a most invaluable book for the trade, as we are so often called upon to determine where goods came from, in order to duplicate, and what they are. It should be owned by every jeweler in the country.  
 GEO. H. ELSON, Boston.

"Trade Marks" is very interesting and will prove of great value to us.  
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"Trade-Marks" is an elegant production of the trade-marks of the trade, and you deserve great credit for its production.  
 THE MIDDLETOWN PLATE Co., Middletown, Conn.

"Trade-marks" is a revelation. Such a mass of unique and interesting information is a valuable addition to current trade literature. We congratulate you on having achieved a distinct success in a new field, and the whole trade is debtor to your enterprise.  
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 Lancaster, Pa.

I am much pleased with "Trade-Marks." I consider it a very useful book.  
 C. C. SHAVER,  
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"Trade-Marks" a most useful reference publication for manufacturers or retail jewelers and worth five times the cost.  
 THE GEO. H. FORD Co.,  
 New Haven, Conn.

"Trade-Marks" will prove itself invaluable to the jewelry and kindred trades.  
 F. F. BONNET,  
 Columbus, Ohio.

Your book on "Trade-Marks" is exactly what we have long wanted, and cannot speak too highly of it.  
 J. L. WHISLER & Co.,  
 Marion, Ind.

We think "Trade Marks" a very good book and use it quite often.  
 W. KENDRICKS' SONS,  
 Louisville.

"Trade-Marks" is very valuable for reference, and will be greatly appreciated by the whole trade.  
 JOHN F. KOHLER,  
 Richmond, Va.

"Trade-Marks" is a fine work. Just what the jewelers have been wanting for years.  
 STROW BROS.,  
 Fort Dodge, Ia.

"Trade Marks" will be a work of greatest value to the trade in tracing goods.  
 A. STOWELL & Co.,  
 Boston.

There can be but one opinion expressed in reference to the work even by the most casual observer, "most valuable." It must necessarily prove of much interest and value to all who handle to any extent watches, jewelry and all legitimate goods sold by jewelers. It is a work we have long desired, hence appreciate the move.  
 C. F. GREENWOOD & Bro., Norfolk, Va.

"Trade Marks" is the most complete book of the sort that has ever been published, and bears evidence of the most careful and arduous labor. Such a book is almost a *sine qua non* for every jeweler in the country. Aside from the trade-marks, the information given in the way of historical sketches, trademark law and legislation, is highly interesting and of great value.  
 ROGERS & BROTHER, N. Y.

We are highly pleased with the excellent appearance and superior typographical work of "Trade-Marks," and are greatly gratified in acknowledging that the contents are far ahead of our rather sanguine expectations. This book cannot fail to be desired by every intelligent dealer in jewelry, watches, silverware, etc. It will prove to be the only aid to ascertain the maker of an article when such article is to be duplicated or matched. Besides this it contains much valuable information pertaining to the trade.  
 E. A. LEHMANN & Co.,  
 New York.

After looking "Trade-Marks" through carefully, we are glad to say that we consider it one of the best, if not the very best publication ever issued in the interest of our trade. It is certainly very complete, and is just what we have felt the need of many times. We think the most remarkable thing about it is the price, as we consider the book worth many, many times what you charge for it. We are certain it will be appreciated by the trade at large, and congratulate you upon the success you have obtained in getting it up, which is characteristic of everything the JEWELERS' CIRCULAR undertakes.  
 JAMES FRICKER & Bro.,  
 Americus, Ga.

"Trademarks" is a most valuable reference book of everyday use for jewelers. Have been often puzzled in regard to trade-marks, and right there would have given anything for the information this book supplies. Don't see how anyone can afford to be without it.  
 I. H. PARK,  
 Big Springs, Tex.

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THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark, forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

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"Trade - Marks" is something that I have long wished for and believe that it will be of great use to the jewelry and kindred trades. The artistic manner in which the book is gotten up is in keeping with THE JEWELERS' CIRCULAR.

A. M. HILL,  
 New Orleans, La.

"Trade-Marks" is certainly a very complete work, and will be of great service to every jeweler. We have long felt the need of just such a book in our own business, and do not see how any jeweler can get along without it.

CROSS & BEGUELIN,  
 New York.

We congratulate you upon the care and good taste with which the volume [Trade-Marks, Etc.] has been gotten up. Upon a first glance through it, it appears to us to be a work likely to prove very useful to the jewelry and allied trades.

THE WORCESTER ROYAL PORCELAIN Co., LTD.,  
 Worcester, Eng.

Your book on "Trade-Marks" is at hand, and I have carefully examined it. Allow me to particularly commend the compilation of trade-mark laws, which is clear, concise and accurate.

HORATIO E. BELLOWES,  
 Counselor-at-Law,  
 Providence,  
 R. I.

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Gents:—Please send me your Material Catalogue for '97. I am much pleased with you all, from what little business I have done with you, particularly your promptness, which is of great importance to country Jewelers. My brother James Ranson, of Ranson, Va., tells me that in his years of experience he finds you all have been the best all-round firm that he has dealt with. I want to start the New Year with some such house and stick to it.

I hope to become acquainted with you and perhaps gain your confidence.

Yours very truly,

B. A. RANSON.



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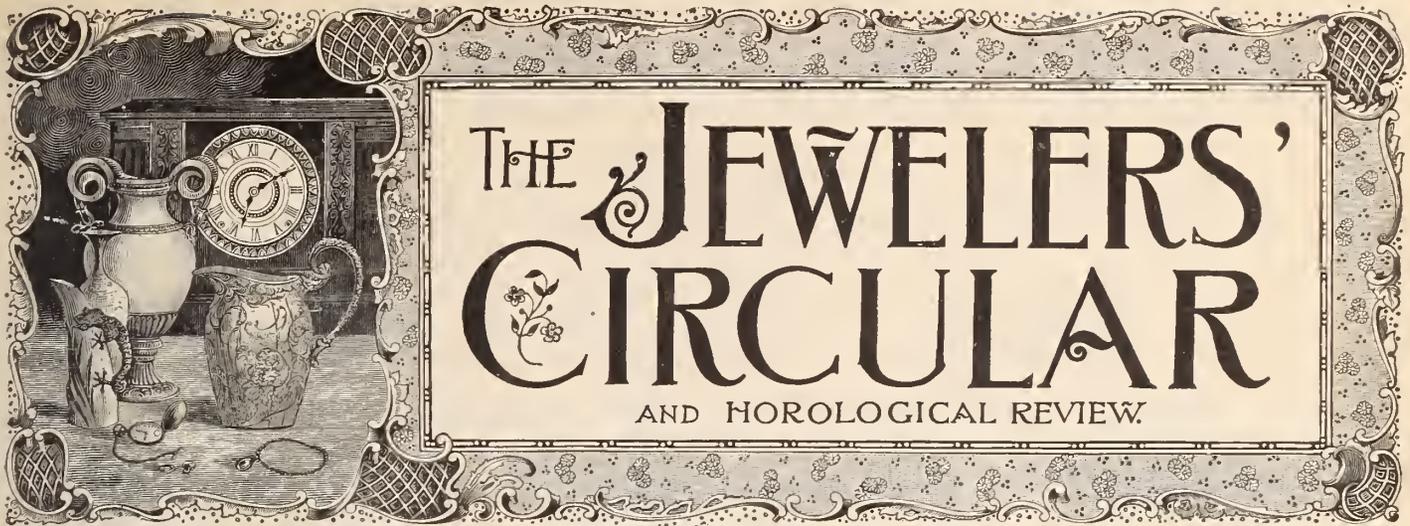
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**S. O. BIGNEY & CO.'S** high grade chains lead in style, finish

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, **DIAMONDS**





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189 Broadway, New York.

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VOL. XXXIII.

NEW YORK, WEDNESDAY, JAN. 20, 1897.

No. 25.

THE BOSCOREALE COLLECTION OF ANTIQUE SILVERWARE.

In artistic circles throughout Europe during the past year the treasure of Boscoreale has created much discussion. This treasure is composed of antique silverware, which Ed. De Rothschild donated to the Louvre Museum. Heron de Villeforse, conservator of the Louvre, gives the following account of the collection :

"The treasure of Boscoreale embraces 97 pieces : 95 were presented by Mr. de Rothschild, two by an American, Mr. E. P. Warren. It was found in the Spring of 1895, very close to Pompeii, in a rich villa, which, since the famous eruption in the year 1879, had rested hidden under the ashes of Vesuvius. This treasure contains only vases or utensils, the date of manufacture of which is certain: some belong to the last years of the Republic, others to the first years of the Empire. The larger part are works of inspiration and pieces of Greek workmanship of an absolutely marvelous style: two bear the signatures of artists entirely new in silversmithing: all are decorated by a fancy

vided into two groups: utensils for ordinary purpose and works of art. The former group includes a large round platter, the two ears of which are ornamented with dolphins and rosettes: several cups, the han-



CANTBARES IN THE BOSCOREALE COLLECTION.

dles of which are decorated with a very pure taste; one of them shows an amor riding upon a dolphin and tumbling in the midst of shells and crawfishes. There is also a large goblet with flaring rim and

tle tables, some round with three legs in the shape of lions' claws, others square with a single foot, etc.

"The second group is far more interesting. It is almost impossible to speak of it without entering into details on the subject of a greater part of these vases, the forms of which are infinitely varied and elegant." As we cannot quote the entire description of all the pieces given by Mr. de Villeforse, we confine ourselves to those which we reproduce in cuts.

"This admirable set of dishes which were displayed in the buffet of the dining-room of our ancient amateur was composed of odd pieces, which might be accredited as having been shaped by the hands of a Japanese artist. There are vases of a very elegant form, furnished with high handles and standing upon finely-shaped feet. They display birds engaged with their broods, or seeking nourishment. There are storks near their nest; at the sight of the approaching mother loaded with food the little storks grow restless



BOWL IN THE BOSCOREALE COLLECTION.



BOWL IN THE BOSCOREALE COLLECTION.

at once ingenious and distinguished. The liberty of imagination never exceeds bounds; the execution is perfect; the delicacy of work and the harmonious beauty of forms add to the charm of the composition.

"The articles of this collection may be di-

videdly decorated with shells, a vase in the shape of a long garden snail, round drinking vessels with long handles, small oval spoons with round handles, others with pointed handles, salt-cellars, pastry forms, plates, cups, saucers, and a quantity of lit-

and open their bills to seize the mouthful offered them. This little scene is treated by the hand of a master in a very lively manner and with really charming truth. The same remark applies to a combat going on in the vicinity of a nest, upon which the

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

**QUALITY AND FINISH THE BEST.**

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



BOSTON OFFICE,  
403 Washington Street.

**KENT & STANLEY CO., LTD.,** PROVIDENCE, R. I.

### To the Retail Jewelry Trade...

Our extensive advertising and long experience have made



so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

### RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.

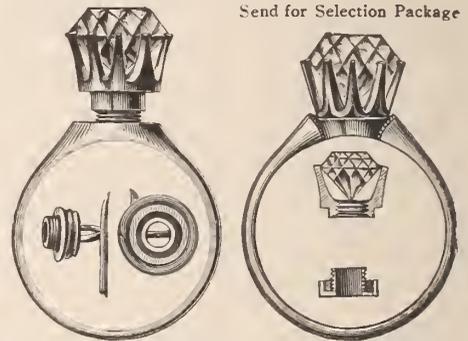


**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.  
OLDEST RING MAKERS IN AMERICA.

### The Bonner Combination

RING, STUD and SCARF PIN.  
A Long Screw and a Round Bezel.

Send for Selection Package



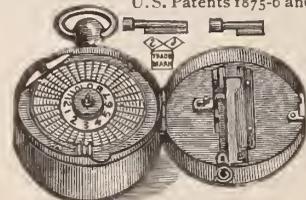
**BONNER, RICH & CO.,**

41 & 43 Maiden Lane, NEW YORK,  
604 Champlain Building, CHICAGO.

### Watchman's Improved Time Detector

12 and 24 Different Keys with  
Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular

**E. IMHAUSER,** 208 B'way, New York, U. S. A.

# NYE'S SUPERFINE OILS.

Special grades for



CHRONOMETERS,  
WATCHES,  
CLOCKS,  
JEWELERS'  
LATHES,  
ETC., ETC.

NYE'S OILS  
acknowledged  
SUPERIOR TO  
ALL OTHERS.

WM. F. NYE,  
Manufacturer,  
New Bedford,  
Mass.

IF you are in want of someone to make any special thing in the jewelry finding line, why not consult G. W. Dover and let him name you a price for the production of the article?

IF you have an exclusive design and wish someone to make it for you, why not send it to me and let me make it? I can make the tools and produce any article in the jewelry business. I carry a full line of jewel settings for the medium grade of articles in jewelry, ornaments for picture frame houses, cane heads, link button fronts, and hundreds of other articles.

GEO. W. DOVER,

JEWELER'S FINDINGS. 235 Eddy St., Providence, R. I.

## CHAS. ROSE, MINIATURES, THE BEST.



On Watches - \$1.00  
On Ivory Colored - 7.50

NOTE LOW PRICES.  
Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK



W. F. EVANS & SONS,

SOHO CLOCK FACTORY,  
Handsworth, Birmingham,  
ENGLAND.

Established 1805.

## QUICK SELLERS.....

IN STERLING SILVER  
ARE MADE BY

CODDING BROS. & HELLBORN,  
North Attleboro, Mass.

CAMPBELL-METOALF SILVER CO.,  
SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

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NOVELTIES,  
IN TORTOISE SHELL  
Combs, Pins, &c.  
Providence Shell Works,  
PROVIDENCE, - R. I.

We are making for the....

## SPRING SEASON

5 LINES  
IN  
10K.  
GOLD.



Rings,  
Drops,  
Studs,  
Scarf Pins,  
Brooches.

Also a line of extra heavy rolled plated drops, studs and scarf pins, mounted with the celebrated Jagersfontein Brilliant.

It's Business to see our line before buying.

## E. L. SPENCER & CO.,

62 PAGE STREET, - - PROVIDENCE, R. I.

1867....

....1897

## THOMAS W. LIND,

Manufacturer of Jewelers' Findings,

67 Friendship Street,  
PROVIDENCE, R. I.

ALWAYS  
SOMETHING  
NEW



Galleries,  
Settings and  
Ornaments.

IF YOU LOOK FOR  
ART, BEAUTY IN  
and STYLE Jewelers' Trimmings,  
CALL ON US TO SUPPLY IT.

NEW DESIGNS CONSTANTLY PRODUCED. SPECIAL  
PATTERNS MADE TO ORDER.

# THE "SORRENTO" (Romanesque).

THE NEW PATTERN OF THE NEW YEAR.

ITS LEADING QUALITIES....

- 1.—Gracefulness of outline ❁ ❁
- 2.—Symmetrical proportions ❁ ❁
- 3.—Bold High relief modeling ❁
- 4.—General refinement of design

A FULL LINE OF FANCY PIECES MADE IN EXTRA HEAVY WEIGHTS ONLY.

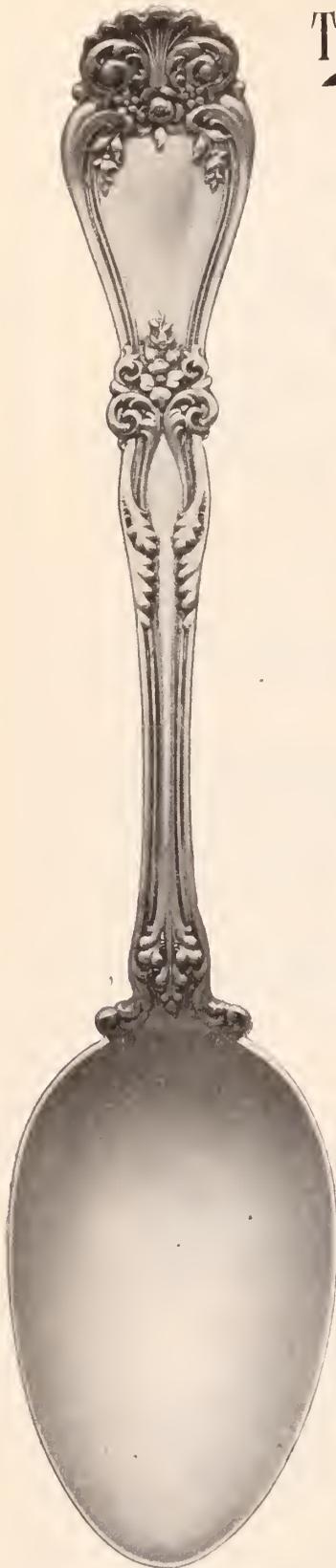


TABLE SPOON  
Weight 24 to 36 oz.

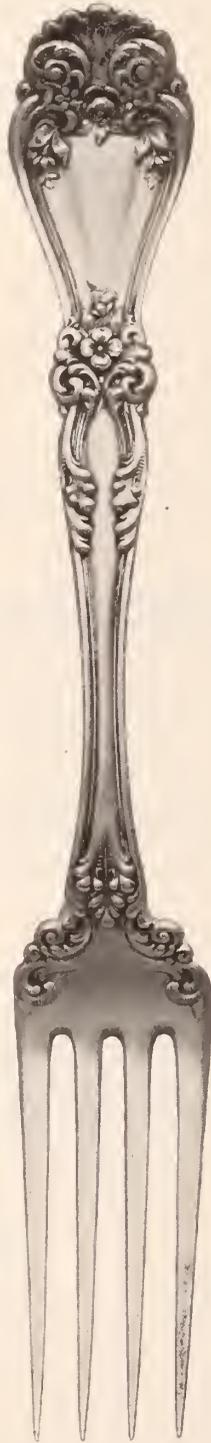


TABLE FORK  
Weight 24 to 36 oz



DESSERT SPOON.  
Weight 20 to 30 oz.



DESSERT FORK  
Weight 20 to 30 oz.



TEA SPOON.  
Weight 12 to 16 oz.



# Alvin Mfg. Co.,

Silversmiths,

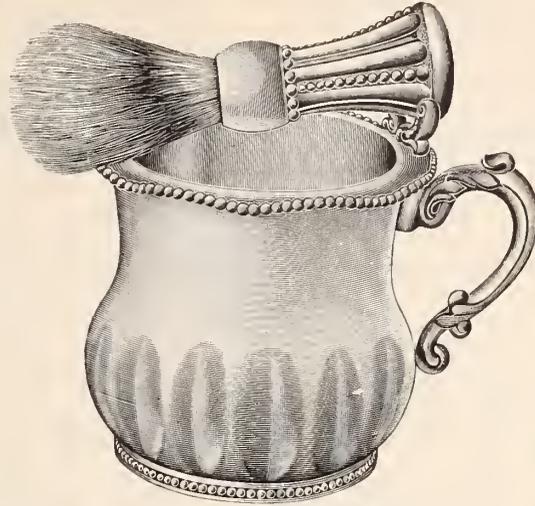
54 Maiden Lane, N. Y.

Silver ... Ware.

Cut ... Glass.

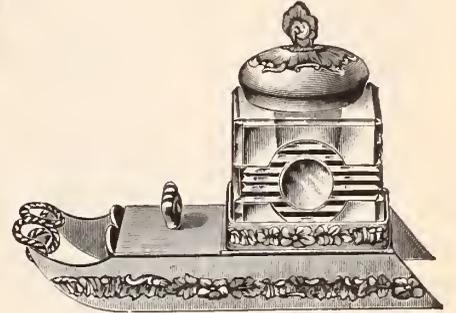


No. 3767 TOOTH PICK, GOLD LINED.



No. 3510. SHAVING CUP.  
" 2848. " BRUSH.

Fine ... China.



No. 5417. INK STAND and STAMP BOX.

PAIRPOINT MFG. CO.,

NEW BEDFORD, MASS.

224 WABASH AVENUE, CHICAGO,  
46 MURRAY STREET, NEW YORK,

220 SUTTER STREET, SAN FRANCISCO  
TEMPLE BUILDING, MONTREAL.

OUR BOOK "NICE APPOINTMENTS" WOULD BE OF SERVICE—SEND FOR ONE.

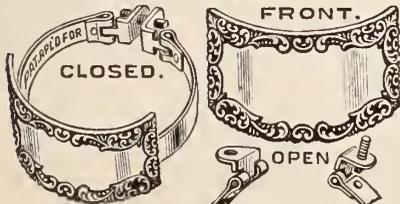
S L A T E

LASSNER & NORDLINGER  
**L & N**  
68 & 70 NASSAU ST. N.Y.

S L A T E

ROUND DIAMOND CUT  
**Doublets**  
OF THE  
**FINEST QUALITY**  
Seven Fancy Colors.

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT  
**BICYCLE NAME PLATE.**



All Metal, No Straps, Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to  
**GEO. E. WHEELHOUSE CO.,**  
Cor. Bleecker and Charlotte Sts., Utica, N. Y.

A HAPPY NEW YEAR.

Any Way  
You Put  
it The



is the  
Best Offset  
Guard Out.

DON'T FORGET TO SEND A TRIAL ORDER TO  
**E. Kirstein's Sons Co.,** Rochester, N. Y.

A HAPPY NEW YEAR.

A HAPPY NEW YEAR.

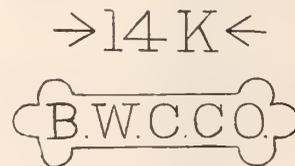
A HAPPY NEW YEAR.

# HAND MADE

## SOLID 14K. GOLD WATCH CASES.



These cases are fitted with light steel springs (Swiss head) and gold dustbands and are stamped in the cap with a star ★ and in the back with the trade-mark:



They are adapted for the "Finest Trade," being perfect in style and finish. They will recommend themselves to all first-class jewelers.



MADE BY THE

# BROOKLYN WATCH CASE CO.,

JOSEPH FAHYS & CO., GEN'L AGENTS,

FAHYS BUILDING,

NEW YORK.

mother is restfully seated with the most perfect tranquility, as if she were accustomed to this kind of thing and fairly certain that the defeat of one of the combatants would in no way injure her small family. Around the foot gambol various small animals; nothing could be more natural, simple and graceful.

"Two other vases of the same shape are ornamented each with four herons, either seeking insects on the ground, or else fighting with their bills. The haughty steps of these long legs, the beatings and movements of their wings, are rendered with a vividness not surpassed by any of our modern depictees of animal life.

"Two small cups are enveloped each with young plantain shoots without seeds, copied with extreme fidelity from the vegetable kingdom. The design represents Spring with all its freshness. Autumn appears to us with a more vigorous ornamentation in the shape of a *cantharus* surrounded by branches laden with fruit and knotted by their ends. The sombre foliage of the olive tree has in the hands of an able chaser become full of marvelous life. The fruit which drops in relief are of an unusual beauty. The simplicity of this model cannot fail but charm the observer, and modern industry will soon seize on to it.

"To the same order of ideas belong two large cups with hunting scenes. They are surrounded with light leafwork, in the midst of which the animals run. Each group forms a small, separate subject. This extremely original style of decoration is of an exquisite charm, and vividly recalls the treasure of Hildesheim."

(To be continued.)

**An Artistic Silver Wreath.**

AN evidence of the opportunity for artistic achievement in silversmithing is the "golden jubilee souvenir" for the Liederkranz, produced by the Mauser Mfg. Co., 14 E. 15th St., New York. The design, which is from the hands of Mr. Kolb and which possesses the congruity indicative of artistic conception, shows a finely wrought lyre encircled by a laurel wreath. Placed across the strings of the instrument is an open book, on one page of which is engraved the presentation address and on the other the music of a greeting song, composed specially for the occasion. Inscriptions are also to be found on the wreath, the name of a famous German song appearing, in blue enamel, on each leaf. The lyre and the wreath are of sterling silver gilt, while the book is finished in white and black enamel, producing, from the distance of a few paces, the effect of real paper. Immediately above the lyre is a floating ribbon, also of sterling silver gilt, having in the center, entwined by a small garland, the initials "L. K." and on either end the numbers of the years, "1847" and "1897." The whole piece is mounted on a shield of

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

**David Kaiser & Co.,**  
 SUCCESSORS TO THE MANUFACTURING OF  
**FINE DIAMOND MOUNTINGS,**  
 AS FORMERLY CONDUCTED BY  
**Lewis, Kaiser & Luthy,**  
 35 Ann St., Cor. Nassau St. New York.  
 Particular attention given to special order work. Designs and Estimates furnished.

**OPPENHEIMER BROS. & VEITH,**  
 CUTTERS OF DIAMONDS,  
 DEALERS IN WATCHES,  
 65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK

We carry the largest,  
 finest and most complete  
 line of Mounted Diamond  
 Jewelry of any house in  
 America.



**SCHULZ & RUDOLPH,**  
 DIAMONDS AND OTHER PRECIOUS STONES,  
 (Successors to JOHN E. HYDE'S SONS.)  
 —SOLE AGENTS FOR—

**The Celebrated Jules Jurgensen Watches.**  
 28 JOHN ST. and 65 NASSAU ST., NEW YORK.



**FINE POLISHING**  
 CAN ONLY BE SECURED BY  
**Using Good Buffs.**  
**...THE A 1 IS THE BEST...**

—Send for Prices to—  
**WILLIAMSVILLE MFG. CO.**  
 KILLINGLY (WILLIAMSVILLE), CONN.  
 TRADE-MARK ON EACH BUFF. OR 19 SOUTH WATER ST. PROVIDENCE, R. I.

black velvet, the dark background acting as a highly effective relief. Careful attention has evidently been paid in the manipulation of all details, so that from every standpoint the work elicits favorable criticism.

#### Platinum Discoveries.

According to *l'Echo des Mines*, of Paris, small veins carrying platinum have recently been found in syenitic rocks in Hungary. Platinum has also been found in veins of manganese ore existing in altered or decomposed syenites near Santa Rosa de Osos in Colombia.

It is reported from Paris that a noticeable feature of the fancy goods trade is the extent to which business is being created in jeweled pocket books, card cases, purses, etc. This has come about in this wise: The trend of fashion in gems is in favor of the colored stone, and, moreover, those shaped *en cabochon* are in vogue, and both the colored gem and this particular shape are eminently suitable for the ornamentation of pocket books, purses, card cases, blotting pads and all these sort of things.

Jade is found in the Bhamo, Chindwin and Katha districts, in Upper Burma. The workings are chiefly in the Bhamo district, from which in 1895 were obtained 254,000 lbs. Nearly all of this product goes to China, where jade stone is highly valued.

### Fashions in Jewelry, Silverware and Art Goods.

#### A LADY'S RAMBLES AMONG THE JEWELERS.

Conspicuous among souvenir spoons is the Uncle Tom's Cabin spoon, designed in memory of Mrs. Harriet Beecher Stowe.

Very compact and convenient to carry are the new pocket chess and checker sets bound in leather with silver mountings.

Silver photograph frames of oval form and beaded edges, surmounted by an Empire wreath accord with the present demand for Empire styles in decoration.

Link cuff buttons, still very popular among men, are out in a variety of fancy and staple patterns.

It is claimed by the jewelers who keep it in stock that fancy stationery handsomely banded and boxed finds willing patrons.

Dressing cases furnished with shell mounted implements are always in fashion.

Dog collars handled by the jewelers are made in the fashionable leathers, with applied silver decorations.

A lizard brooch in diamonds and jacinths has emerald eyes.

Belts and buckles received a fresh impetus with the advent of Summer shirt-waists in the show windows.

Flexible bracelets, with jeweled enrichment and gold chain ends, lead the style in this direction.

Black enameled pencils and pen holders are novelties.

The newest gowns are resplendent with embroideries, interspersed with jewels, rare and otherwise.

In gold and silver novelties there is a fad for feet: lamps, boxes, trays and dishes stand on tiny feet.

The combination of silver gilt with blue and white enamel in Delft designs, is to be seen on the newest buckles for belts and garters.

A desirable pearl necklace has each festoon caught by a diamond cluster.

Fans are in Empire and Louis Quinze shapes. The sticks are of ivory, tortoise shell, ebony or woad, enameled and inlaid with gold.

China baskets for fruits and bon-bons come in a variety of shapes and sizes, richly decorated in gilt and floral designs.

ELSIE BEE.

## Toilet Ware

We have recently introduced a handsome and artistic pattern of Sterling Silver Toilet Ware at prices to meet the present demand. This line met with great success last Fall.

## Cut Glassware

In addition to the rich and very choice Silver Mounted Glassware, shown in the Fall, we have completed another series of very effective and showy mounts at popular prices for the Spring trade, and have just added a number of new Samples thereto.

## Silver Hollow Ware

To meet present needs, we have added to our well-known rich and high-grade Hollow Ware a line equally as effective but less expensive, to be within the reach of the average purchaser.



# REDLICH & CO.,



SILVERSMITHS,  
860 BROADWAY,  
NEW YORK.



### The Death of George W. Church.

CHICAGO, Ill., Jan. 16.—George W. Church for many years manager for the Seth Thomas Clock Co., died at his home, 243 N. Central Ave., Austin, Ill., Thursday morning. Heart failure was the cause.

Mr. Church entered the employ of the



THE LATE GEO. W. CHURCH.

Seth Thomas Clock Co., then the American Clock Co., as a boy in knickerbockers over 25 years ago. Rising through the many grades he finally became manager of the company's western interests. For two years past he had suffered from nervous disorders and resigned his position with the company the middle of October to seek restored health in the west. His trip benefited him but little and he returned to this city. A week later his illness was further aggravated by heart trouble, resulting in death.

Mr. Church, besides a lifelong connection with the clock trade, was a leading member of the Oaks Club, of Austin, a western suburb of this city, and had a membership in the Royal Arcanum and the National Union. Deceased was 44 years of age and leaves a wife and son, Charles, 17 years old. A number of the members of the Chicago Jewelers' Association met at the association rooms, at 11 o'clock A. M. Saturday, and attended the funeral in a body. The floral offerings were numerous, noticeable among

them being a floral banner containing forty-four pink roses, the number of years of his life, the gift of Messrs. Sercomb and Flershem. The services were held at Mr. Church's Austin home, Saturday, at 1 o'clock.

### Condition of the Affairs of & Bazzett Uher.

CHICAGO, Ill., Jan. 16.—The statements of liabilities and assets of Bazzett & Uher that were current the day of their failure were wide of the mark. The firm assigned Monday, the 11th inst., without preferences. Assignee Charles H. Lane stated Saturday to THE CIRCULAR representative that the inventory would be taken the present week, and that he would probably be able to file his schedule of liabilities and assets by Thursday of this week. The books were in the hands of the courts and nothing definite could be given out until an examination of them was made. He was reliably informed that the liabilities would approximate \$20,000 and an inventory would disclose the assets.

Mr. Lane commented on the good will toward the firm shown by those creditors with whom he had come in contact. In an examination of Messrs. Bazzett and Uher before the court, the past week, nothing was found but what was perfectly regular. The firm did a mail order business, largely through express agents throughout the country. The failure was due to hard times and general depression.

### Jeweler Martin Arrested Charged with Selling Memorandum Goods.

CHICAGO, Ill., Jan. 16.—Thomas W. Martin, of Joliet, was arrested on the 13th on a warrant sworn out by C. K. Giles, charged with the larceny of \$600 of diamonds. "Mr. Martin came to me the middle of October," said Mr. Giles, of Giles, Bro. & Co., "and said he had a customer and wanted some stones on memorandum; that he would return them in two days. I told him in that case I would help him make the sale,

and let him have about \$800 worth of stones. A few days later I demanded their return, but did not get them. I went to Joliet and had Martin indicted before a grand jury on the charge of larceny as bailee, on the ground that the title to the goods did not pass from the consignor to the consignee."

Mr. Martin claims that he bought the stones outright in the regular way, and that his arrest was entirely unwarranted. He immediately gave bonds and will have a hearing next week.

### Annual Meeting of the Jewelers' Safety Fund Society.

At the annual meeting of the Jewelers' Safety Fund Society, held last Wednesday at the rooms of the New York Jewelers' Association, the following board of directors were re-elected to serve another year: Enos Richardson, of Enos Richardson & Co.; Henry Randel, of Randel, Barmore & Billings; Henry Hayes, of Brooklyn Watch Case Co.; Wm. R. Alling, of Alling & Co.; Ira Goddard; James C. Aikin, of Aikin, Lambert & Co.; S. C. Scott, of J. T. Scott & Co.; Chas. G. Alford, of C. G. Alford & Co.; Frederick S. Douglas, of Shafer & Douglas; Jas. P. Snow, of Snow & Westcott; and Louis Kahn, of L. & M. Kahn & Co.

The directors met yesterday and re-elected the following officers: President, Henry Hayse; vice-president, J. C. Aikin; secretary and treasurer, Ira Goddard; executive committee, Enos Richardson, Henry Randel, Wm. R. Alling, Samuel C. Scott and F. S. Douglas.

Jan. 15, the new time system was inaugurated on the Canadian Pacific Railway. At exactly 11.55 o'clock the time was flashed from Toronto over the wires of the road from St. John, N. B., to Vancouver, B. C., as will be done at the same minute every day in the future. All watches and clocks will have to be corrected daily by this time which is supplied from the Toronto Observatory. All employes of the road must regulate their watches according to it.

## Cigar Box Opener==WITH AND WITHOUT CIGAR CUTTERS.



A QUICK SELLER. SEND FOR PRICES.

Patent Applied from Patentees.

We have the **SOLE RIGHT** to make and sell these goods.

**Jno. W. Reddall & Co.,**

107 HAMILTON ST.

NEWARK, N. J.

**DIAMONDS,**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**  
IMPORTERS  
DIAMONDS  
 AND  
PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**  
 Venetian Building, **34 & 36 Washington St.**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**  
 IMPORTERS AND CUTTERS OF  
**DIAMONDS,**  
**65 Nassau Street,**  
**NEW YORK.**

Cutting Works: 45 John Street.

AMSTERDAM: 12 TULP STRAAT.

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 69 Nassau  
 Street, cor.  
 Malden La. N. Y.  
 Repairs (any make)  
 promptly made.

**Stern Bros. & Co.**

Cutters of . . . **DIAMONDS,** MANUFACTURERS OF **Gold Rings and Thimbles,**  
**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK. LONDON OFFICE, 29 ELY PLACE  
 DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK. CHICAGO OFFICE, 149 STATE ST

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE, NEW YORK.**

**Importations at the Port of New York.**  
*Week ended Jan. 14, 1897.*

|                               |          |
|-------------------------------|----------|
| China, Glass and Earthenware: |          |
| China .....                   | \$42,797 |
| Earthenware .....             | 18,506   |
| Glassware .....               | 14,037   |
| Instruments:                  |          |
| Musical .....                 | 10,169   |
| Optical .....                 | 2,246    |
| Philosophical .....           | 858      |
| Jewelry, etc.:                |          |
| Jewelry .....                 | 1,784    |
| Precious stones .....         | 27,281   |
| Watches .....                 | 11,011   |
| Metals, etc.:                 |          |
| Bronzes .....                 | 20       |
| Cutlery .....                 | 34,343   |
| Platina .....                 | 34,822   |
| Plated Ware .....             | 480      |
| Silverware .....              | 166      |
| Miscellaneous:                |          |
| Amber .....                   | 5,142    |
| Beads .....                   | 1,255    |
| Carbon .....                  | 1,808    |
| Clocks .....                  | 4,061    |
| Emery wheels .....            | 6        |
| Fans .....                    | 23,776   |
| Marble, manufactures of ..... | 13,611   |
| Polishing powder .....        | 15       |

**Boston's Foreign Trade for the Year 1896.**

BOSTON, Mass., Jan. 15.—Imports and exports of clocks, watches, jewelry and diamonds during the calendar year 1896 at the port of Boston are summarized as follows:

IMPORTS:

|                                                                                                                                |          |
|--------------------------------------------------------------------------------------------------------------------------------|----------|
| Clocks and parts .....                                                                                                         | \$23,313 |
| Watches and parts, watch materials and movements .....                                                                         | 3,616    |
| Jewelry and manufactures of gold and silver .....                                                                              | 39,498   |
| Diamonds and other precious stones, not elsewhere specified .....                                                              | 15,181   |
| Dutiable .....                                                                                                                 | \$81,608 |
| Diamonds, miners' glaziers' and engravers,' not set, and jewels to be used in the manufacture of watches or clocks, free ..... | \$6,192  |
| EXPORTS—DOMESTIC:                                                                                                              |          |
| Clocks and parts .....                                                                                                         | \$3,873  |
| Watches and parts, watches materials and movements .....                                                                       | 15,965   |
| Jewelry and manufactures of gold and silver .....                                                                              | 3,310    |
| Total .....                                                                                                                    | \$23,148 |
| EXPORTS—FOREIGN:                                                                                                               |          |
| Watches and parts, watch materials and movements .....                                                                         | \$3,407  |

**Further Details of the Assignment of the Anderton & Eberhardt Co.**

DAYTON, O., Jan. 14.—The Anderton & Eberhardt Co., jewelers and silversmiths, 22 N. Main St., made an assignment Monday evening to Samuel Weller. The firm were forced to assign by the cognovit judgments taken against them by the fol-

lowing parties: John E. Weisenbach, \$4,503-19; Adam Lessren, \$900.52; Oppenheimer Bros. & Veith, \$1,553; Winters National Bank, \$650; Gottlieb Eberhardt, \$264; total, \$7,670.71.

Mr. Weller gave bond in the sum of \$30,000. An application has been filed for an investigation by Rogers, Smith & Co., the Philadelphia Watch Case Co., and the Ansonia Clock Co., three of the heaviest creditors.

**The Charge of Fraud Against Hermann A. Ockel Not Sustained.**

PROVIDENCE, R. I., Jan. 16.—The Appellate Court yesterday decided that the charge of fraud made by N. H. White & Co., New York, against Hermann A. Ockel, of this city, was not sustained by the evidence introduced in a replevin suit that was tried last February, and a new trial of the replevin suit is accordingly granted. The suit was against William Fitch, the assignee of Mr. Ockel, the goods replevined consisting of 250 watches, valued at \$4,000 and 25 watches valued at \$250, the same having been purchased of N. H. White & Co. They claimed that Mr. Ockel misrepresented his financial condition to a mercantile agency before the assignment.

The Court in reviewing the case says: "The burden of establishing fraud, which is to be clearly proved, was on the plaintiffs. We fail to find in the evidence sufficient facts from which to draw a legitimate inference that the assignor had any fraudulent intent at the time of making the statements as to his pecuniary condition, claimed by the plaintiffs to be untrue, and relied on by them to rescind the sale. These statements are to be regarded merely as estimates of the value of his property, and were as far as appears, honestly made, and specified the property to which the estimates applied. Except in the case of a warranty, an intent to deceive is an essential element of fraud, and unless the estimate is so grossly excessive as to carry with it a legitimate influence of a fraudulent intent, or the intent appears by other testimony the estimate is a matter of opinion, and if honestly made affords no ground for rescision. We are of the opinion, therefore, that a new trial should be granted.

"As the case must go back to the Common Pleas Division for a new trial, we will further say that in our opinion the examination of the defendant with reference to his dealings with the assigned estate, which was excepted to, was pressed to an unwarrantable length, and was calculated to prejudice the jury. It should have been confined to the value of the assigned estate in the hands of the defendant, Fitch, at the time of the trial, and to the amount realized by him from the portions sold.

"New trial granted and case remitted to Common Pleas Division."

**Eastern Jewelers not Greatly Worried Regarding Recent Failures.**

PROVIDENCE, R. I., Jan. 16.—Eastern manufacturers are interested in the failure of Koch, Dreyfus & Co., New York, to the amount of about \$20,000. The Anderton & Eberhardt Co., Dayton, O., interest them for between \$3,000 and \$5,000. Bazzert & Uher, Chicago, struck them very lightly.

ESTABLISHED 1840.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY**

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

MANUFACTURERS OF

**GOLD JEWELRY,**

**15 MAIDEN LANE, NEW YORK.**

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

C. R. HOWE  
W. T. COUGH,

FACTORY, NEWARK, N. J.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**  
MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE**  
No. 16 JOHN STREET, - NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

J. H. Johnston & Co., New York, had but few creditors here, but these few were caught heavily, nearly \$40,000 being the aggregate. Claims amounting to about \$7,500 are held by eastern creditors in the affairs of Barrett & Sherwood, San Francisco. Interest in Keller, Ettinger & Fink, New York, is small.

There is no uneasiness in local trade on account of these failures, as at this season, after a house has figured up the Christmas trade and taken account of stock the weaker concerns generally close up. In point of numbers there have so far been fewer failures than usual.

#### Meeting of the Creditors of Geo. H. Richards, Jr., & Co.

BOSTON, Mass., Jan. 15.—A meeting of the creditors of Herbert W. Richards, doing business as George H. Richards, Jr., & Co., 383 Washington St., was held to-day in the Suffolk county insolvent court. The insolvent, having no composition offer to make, a vote of the representatives of proved claims was taken for assignees and E. A. Bigelow, Boston manager for the Courvoisier-Wileox Mfg. Co., and R. R. Gihman, attorney, of this city, were chosen. The liabilities as set forth in Mr. Richards' statement are placed at about \$48,000, and the assets, as nearly as can be approximated, amount to \$49,800.

#### A Reminiscence of the Firm of Morse, Mitchell & Williams.

HARTFORD, Conn., Jan. 15.—The case of Edward A. Freeman, trustee, appeal from

the commissioners on the estate of Mrs. Drucilla Mitchell, insolvent debtor, was argued yesterday in the Supreme Court by attorneys F. L. Hungerford and F. M. Maltbie for Mrs. Mitchell. Mrs. Mitchell is the widow of the late George H. Mitchell, of Bristol, who was a member of the firm of Morse, Mitchell & Williams, Chicago.

The firm had a note of \$20,000 with the First National Bank of Chicago, which they renewed from time to time. On the members of the firm and Mrs. Mitchell signing a guarantee that the amount would be paid, the credit of the firm with the bank was increased to \$30,000. The firm afterwards assigned, owing the bank \$28,000. In the meantime George H. Mitchell died. The bank sued Mrs. Mitchell for the amount of her liability.

#### Interesting Meeting of the Missouri Retail Jewelers' Association.

ST. LOUIS, Mo., Jan. 16.—The regular quarterly meeting of the Missouri Retail Jewelers' Association was called at 9 o'clock P. M., president Gerhard Eckhardt being in the chair, with good attendance present. The minutes of the previous meeting were read and approved. The application of C. W. Westphall, St. Charles, Mo., for membership was reported favorably and accepted.

A gold stamping bill was introduced by Chairman Mauch and on motion was adopted and committee urged to pass same in the Missouri Legislature now in session.

The report of the special committee on

"fake" auctions was read and on motion was adopted. It was ordered printed and sent to all members, as well as city jewelers and the trade journals. The introductory is:

"GENTS: We, the special committee appointed by your association to use our efforts in preventing certain parties from disposing of various so-called bankrupt stocks of watches, diamonds, jewelry, etc., by fake auction sales, respectfully submit to you the following report for your kind approval:

"Before entering into details, we are pleased to state we were entirely successful in our efforts, and have put a stop to this illegal practice. Thanks are due Lawrence Harrigan, chief of police; Wm. Desmond, chief of detectives; Ed. Flynn, detective; M. W. Kelly, special officer; also the city press, for their kind assistance. By their prompt action and investigation the whole plot was unearthed in one-fourth the time it would have taken us; in fact, the whole success is due the exertions of said parties, as without them we could have accomplished nothing.

"The committee was appointed Nov. 11, 1896. On Nov. 17, 1896, the committee, by the advice of their attorney, Chas. F. Krone, engaged Furlong's Secret Service Co. to gather information. Herewith you will find a copy of detailed report"

A committee consisting of Messrs. Mauch and Kemper were appointed to draft resolutions of thanks to the police department, daily papers and trade journals.

A special committee then presented a petition, which was signed by all the leading jewelers of the city, showing their willingness to aid the committee to defray the expenses incurred in the "fake" auction crusade. The meeting adjourned at 11 o'clock P. M.

WE ARE NOW

=== CUTTING ===

A SERIES OF

FINE CAPES,

RUNNING IN SIZES FROM

$\frac{3}{8}$  to 8 GRAINS

which will be finished early in February. We cordially invite an inspection of this product by parties in search of finely made goods.

EICHBERG & CO.,

Importers and Cutters of Diamonds,

Prescott Building,

65 Nassau St., New York.

### News Gleanings.

L. J. Korstad, Zambrota, Minn., has assigned.

G. E. Wiseman, Park City, Utah, has left that city.

The death of M. A. Boyer, Hiawatha, Kan., is reported.

Mark Pileher, Mexico, Mo., has been sued on a note for \$300.

D. E. Graves, Wilber, Neb., has given a bill of sale for \$317.

I. N. Collins, Cherokee, Kan., has been making an eastern trip.

M. C. Boice, Aberdeen, S. Dak., has satisfied a judgment for \$507.

M. J. W. Holt, Stillwater, Okla., has given a chattel mortgage for \$660.

D. R. Collins has discontinued his jewelry business in Los Angeles, Cal.

Samuel Boukofsky has gone out of the elry business in Oakland, Cal.

Wm. B. Crossman, Joplin, Mo., has paid off a realty mortgage for \$700.

The store of F. I. Bailey, Lisbon, N. H., has been closed under mortgages.

J. L. Hogle, Chadron, Neb., has recently given a chattel mortgage for \$300.

Goodman & Miller have succeeded Horlock & Shumacher, Navasota, Tex.

R. S. Hartman, Vancouver, Wash., has given a chattel mortgage for \$220.

Esther Lyons, Leavenworth, Kans., has purchased real estate valued at \$3,000.

Nathan Strouss, Louisiana, Mo., has covered his stock with chattel mortgages.

Robert M. Herre has given a bill of sale on his jewelry store in Dodge, Neb., for \$400.

T. S. Pillsbury has advertised his jewelry and notion business in Brownsville, Ore., for sale.

Frank H. Cross, Grand Rapids, Mich., has assigned, with preferences aggregating \$1,720.

Chas. Loohe has given a bill of sale on his jewelry business in Salida, Cal., for \$1,200.

The jewelry store of N. C. Hall, Fort Worth, Tex., is reported to have been robbed.

H. F. Stevenson has moved his stock to his father's block, 219 W. Long Ave., Du Bois, Pa.

Nathan Strouss, Louisiana, Mo., has given a chattel mortgage on his stock and fixtures for \$2,516.

G. A. Mensch has discontinued the jewelry business he has been conducting in Los Angeles, Cal.

W. S. Conrad has given a chattel mortgage on his stock of jewelry in Hastings, Neb., for \$500.

C. W. Nelson, of Chas W. Nelson & Co., Cameron, Mo., has given a trust deed on realty for \$200.

John Buckio has succeeded to the entire jewelry and stationery business of Simmons & Buckio, Mapleton, Ia.

W. W. Boyer, South Bethlehem, Pa., jeweler, will occupy a new store on Wyandotte St., about April 1.

E. B. Steele, jeweler, Phelps, N. Y., was married at Carthage, N. Y., a few days ago, to Miss Lillian May Happ.

C. D. Parnham, Brunswick, Mo., has been visiting the Kansas City market in the interest of his jewelry store.

Frank C. Kibby has left the employ of Nelson Bros. and started in business on his own account in Chelsea, Mass.

Barney Metzgar, Kansas City, Mo., has given a chattel mortgage on his interest in the estate of L. Metzgar for \$525.

A. Burton Chamberlain, jeweler, Walton, N. Y., was last week united in marriage to Miss Emma Sauvey, Elmira, N. Y.

Additional attachments have been filed against the jewelry firm of Barrett & Sherwood, San Francisco, Cal., for \$350.

F. Chapman has just returned to his home in Dodge City, Kan., from an eastern trip, buying goods for his jewelry store.

Several hundred dollars' worth of jewelry was recovered in Fort Scott, Kan., last week, which had been stolen from the store of Lee Moore, Joplin, Mo.

M. Rothschild, jeweler, Elmira, N. Y., has issued a warrant for the arrest of Dr. Henry Wuerzinger, now under indictment at Syracuse, N. Y., for obtaining goods of him under false pretenses.

Dodge & Steerwald have jewelry stores in Brookings and Elkton, S. Dak. E. J. Steerwald has given a bill of sale for \$600, and H. L. Dodge a bill of sale for \$800 and a chattel mortgage for \$584.

On an execution of \$2,400, by W. A. Kramer, of Carlisle, Pa., the sheriff has closed the jewelry store of E. L. Kramer, individually trading as E. L. Kramer & Co., 225 Market St., and will sell the stock on the morning of Jan. 19.

David Christman died Jan. 12, at the home of his daughter, Mrs. H. E. Staples, 420 Mifflin Ave., Anton, Pa. He was 76 years of age. For 30 years Mr. Christman conducted a jewelry store at Penn Ave. and Mulberry St. He is survived by six children.

W. J. Weeks, who has been engaged in the jewelry business in DuBois, Pa., for the past four years, has sold out his business to H. F. Stevenson, and will leave for Chicago where he will enter the Chicago Ophthalmic College and Hospital and take a thorough course in optics.

W. F. Main Co., Iowa City, Ia., announce that on and after Jan. 1, 1897, they will manufacture a line of rolled gold plate, gold filled and gold front jewelry of superior quality and finish, which they will sell exclusively to the jobbing trade. They say that they have discontinued selling goods to the retail trade.

Jan. 11 two diamond rings, one valued at \$400, the other at \$200, were stolen from J. J. Barborka's jewelry store, Iowa City, Ia. One of the robbers is under arrest, and confesses that himself and the one still at large met in Cedar Rapids and took the early train that day for Iowa City. The prisoner gives his name as Henry Black.

S. Vann, Albuquerque, N. M., has assigned to W. H. Hahn. He estimates his stock at about \$4,000, and preferred creditors, without his personal and private debts, at \$4,500. Mr. Vann states that he had a good holiday trade, and would have been able to pay out in time if he had not been pressed for immediate payment by one of his heaviest creditors.

The death occurred in Washington, D. C., last week of Rudolph Goldschmid, a well known merchant and dealer in real estate. He built up the first department store in that city. Mr. Goldschmid was born in Prague, Hungary, July 23, 1848. He came to this country when 15 years of age and sought employment as a watchmaker, which was the business of his father. He located in Chicago and later went to New Orleans, going to Washington upon arriving of age.

Henry J. Mignerey has bought the jewelry and stationery store and stock of Marcus E. Tobey, Great Barrington, Mass., and will take possession March 8. Mr. Tobey has been engaged in the jewelry business in that town for the past 43 years. His plans for the future are as yet undecided, but he will undoubtedly retire from active business. Mr. Mignerey is at present a wholesale and retail grocer, but on March 1 his brother, Jules L. Mignerey, will succeed him in that business.

Samuel C. Tappin reported to Superintendent of Police Willard, of Troy, N. Y., Jan 12, that a tray of diamond rings, valued at \$800, was missing from his store in the Keenan building. It is alleged by one of the employes of the store that he carried the tray of rings from the show case as the store was being prepared for closing for the night the evening before, and deposited it in the safe. Next morning the diamond rings were not to be found, and at 9 o'clock the police were notified.

All rights for the manufacture of the combination cigar box opener and cigar cutter, elsewhere illustrated in this issue, have been purchased from the patentee by J. W. Reddall & Co., 107 Hamilton St., Newark, N. J. The piece is made in sterling silver, in a variety of attractive patterns. Its usefulness, which every smoker will acknowledge to be great, should recommend it to the buyer as a most salable article.



J. B. & S. M. Knowles Co.,

Silversmiths,  
Providence, R. I.  
Makers of..

The Angelo,  
The Apollo,  
The Lexington.



### Boston Jewelers Honor Their Ladies.

BOSTON, Mass., Jan. 13.—“There's rosemary, that's for remembrance.”

So there was more than ordinary appropriateness in the selection of John Drew's play of that name at the Hollis last evening, as their entertainment for the Ladies' Night by the Boston Jewelers' Club. Nor was the theater party the only memorable feature of the evening. Carriages were in waiting at the exit after the performance to convey the party to the Hotel Vendome, where a dainty supper was spread in the handsome dining suite usually occupied by the club and their guests on similar banquet occasions. Covers for 33 persons were laid, wherefore they who were present were doubly fortunate, for there's luck in odd numbers, saith the adage.

At the theater center rows D, E and F were occupied by the ladies and their escorts, the performance being thoroughly appreciated. Every arrangement had been made for both parts of the program, at the Hollis and the Vendome, by the club's executive committee, M. N. Smith, E. W. Martin and E. A. Bigelow, and all the details were as perfect as clockwork. In the dining hall president Charles F. Morrill presided and an hour of pleasure without alloy passed quickly to the accompaniment of orchestral music, amid the perfume and beauty of choice blooms, with the auricola of woman's presence and bright influence as its crowning enjoyment.

The room was prettily decorated, conspicuous in the arrangement of its adornments being the handsome silk banner bearing the words, “The Jewelers of Boston,” which was presented to the club by the committee in charge of the jewelers' division in the Boston sound money parade just prior to the 1896 national election. Each of the ladies had beside her plate a souvenir of the event, a delicate cut glass and silver cream box,

the top having the club's monogram engraved thereon.

Midnight came and went as they were seated at the table, and the lateness of the hour when the last course had been served precluded any further exercises, such as toasts or postprandials of a literary character. President Morrill, therefore, briefly expressed the gratification of the members in being permitted to enjoy the society of



C. F. MORRILL,  
PRESIDENT, BOSTON JEWELERS' CLUB.

their fair guests, and to pay due homage to those whom all delighted to honor. “Tonight the ladies rule our hearts and thoughts,” said the president, “and our wishes are all for their pleasure.” After calling attention to the probability that the club would have a mid-summer outing this year, at which he hoped to see the ladies present also, he extended an invitation to the participants to the housewarming and reception which will take place in the Jewelers' building on its completion, and then declared the meeting adjourned.

The participants were: Charles F. Morrill and wife, Willard Harwood, Frederick E.

Harwood and wife, Charles Harwood, wife and daughter, D. C. Perival and wife, C. S. Cook and wife, M. N. Smith and wife, D. Carl Smith and wife, Henry W. Patterson and wife, Irving Smith, Arthur H. Pray and wife, E. A. Bigelow, Harry Vaughan and wife, John B. Humphrey, Chas. N. Allen and Mrs. Humphrey-Allen, G. W. Hutcheson and wife, Alvin T. Morrill and wife, James S. Blake and wife.

### Letters to the Editor.

CAUTION AGAINST THE OPERATIONS OF A WILY SWINDLER.

DENVER, Col., Jan. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Having been victimized by a smooth swindler and being convinced that that individual will try his game on some other fellow-tradesman in the near future, I deem it my duty to warn all of my brethren-in-trade through the columns of your widely circulated, valuable paper.

The facts in the case are as follows: About the middle of October of last year, there appeared in Denver a Dane calling himself Rasmus Johnson, claiming to be a jeweler, who, having sold out his business in the East, was looking for a location in Colorado.

The writer taking quite an interest in the man Johnson, who appeared to be a man of sterling character and high moral principles, besides being well versed in everything appertaining to watch-work and nearly a fellow-countryman, befriended him and tried to either help him find a location to start in business or a position as watch repairer.

The said Johnson, seeming very thankful for any hint given, corresponded with several parties, who were willing to sell their business, also had a work bench made and paid for it: by all these facts gaining the confidence of writer.

After having intrusted him with gold watches and other valuables at different times, writer let him have a pair of valuable diamonds weighing  $1\frac{1}{2}$  and 1 kar. respectively, also a heavy gold nugget weighing 6 ounces, 5 dwts. 6 grs., for which articles he claimed to have a customer. Johnson disappeared with these valuables the same day—Dec. 29, 1896—having apparently prepared everything beforehand for his departure.

Age, about 48 years; height, about 5 ft. 10 in.; weight, about 160 lbs.; gray hair, sandy mustache mixed with gray, high forehead, slight Scandinavian accent, has a big wart on right cheek near nose; his wife or the woman he travels with is a tall brunette with blue eyes, black rings under eyes; about 32 years old.

Johnson worked for R. E. Farnum at Flint, Michigan, for years as watch repairer, afterward for Sigler Bros. at Cleveland, Ohio, and at other places in that State, and claimed to have come from Plainville, Ohio, to Denver.

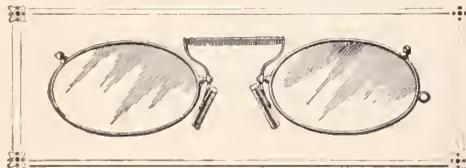
Anyone giving information to writer or the Chief of Police of Denver, Colorado, leading to the arrest of said Johnson or recovery of the valuables will be liberally rewarded by

W. F. PLAMBECK.

# Tubular Bar Spring

Our new Bar Spring, introduced in 1895, has been given a thorough trial, and has met the requirements of a

NEAT, SIMPLE, DURABLE BAR SPRING



RECENT IMPROVEMENTS in construction make it by far the Most Perfect Bar Spring on the market.

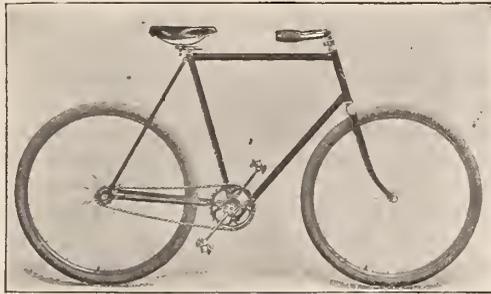
MADE IN GOLD AND STEEL.

It is JUST THE THING you have been looking for in a Bar Spring.  
The Least Conspicuous Bar Spring yet!  
MODERATE IN COST!

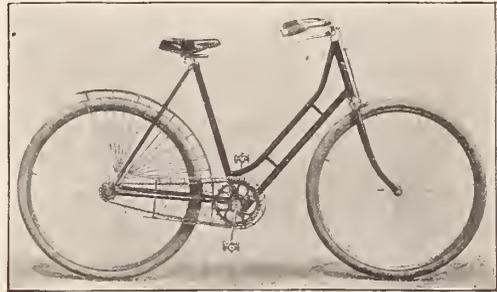
COMMENCE THE NEW YEAR WITH A TRIAL ORDER.

Yours for a profitable trade for '97,

GLOBE OPTICAL CO.,  
414 WASHINGTON ST., BOSTON, MASS.



MODEL 27.



MODEL 28.

# '97 Model HOWARD BICYCLES

**SINGLES \$100. \* TANDEMS \$150.**

“Up to date” in design, and of the very best quality and finish.

We are now appointing agents for the coming season, and advise all jewelers who wish to represent us to send in their orders for 1897 AT ONCE, as our production will be limited and we have received many orders.

The '97 **HOWARD BICYCLES** will maintain the reputation we have always held in our other lines of manufacture.

---

**THE E. HOWARD WATCH & CLOCK CO.**

Established 1842.

383 Washington St., Boston.

41 Maiden Lane, New York.

## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres

Will Hoefler, Kansas City, Mo., has accepted a position with H. S. Clausin & Co., Minneapolis, and will represent them on the road. He takes the

place made vacant by John Sinclair, who resigned the first of this year.

N. H. Herbert left Jan. 14 for an extended trip west in the interests of the Empire Cut Glass Co. and the Royal China Decorating Co., New York.

Among the traveling men in Springfield, Mass., the past week were: J. D. Beacham, Rogers & Bro.; C. H. Malin, Malvern Furniture Co.; Henry Fein, L. H. Keller & Co.; Mr. Klepper, Hipp, Didisheim & Bro.; Harry F. Hayes, Howard Sterling Co.

Travelers in St. Louis last week are still few: Mr. Lamb, T. I. Smith & Co.; Mr. Mumford, Waite, Thresher Co.; Stephen Woods, Battin & Co.; E. A. Reed, Reed & Barton; George Southwick, Union Braiding Co.; U. S. Stutermeyer, Chas. Keller & Co.

Eastern jobbers and manufacturers represented in the Twin Cities last week were: D. F. Briggs Co., by Mr. Sandfelder; W. H. Wilmarth Co., by Mr. Stowe; Meriden Britannia Co., by W. C. Wood; G. A. Marsh & Co., by C. A. Marsh; Wilcox Silver Plate Co., by Mr. Parmerlee; Rogers, Smith & Co., by L. R. Rowan; Sausty & Hilder Bros., by Ralph Worms.

The following traveling salesmen passed through Detroit last week: J. W. Morrow, American Watch Case Co.; Charles Bartlett, Whiting Mfg. Co.; H. B. Bliss, Gorham Mfg. Co.; L. W. Melchor, F. A. Hardy & Co.; Mr. Hopkins, Meriden Silver Plate Co.; E. H. Bennett, Hamilton Watch Co.; D. Wile, Buffalo Jewelry Case Co.; George F. Brown; C. M. Dillion, Meriden Cutlery Co.; Larry Osborne, R. Wallace & Sons Mfg. Co.; Mr. Heyman, Stern Bros. & Co.; B. F. Snow, C. C. Darling & Co.; Max Potter, J. M. Fisher & Co.; Mr. Nicholson, the Nicholson File Co.; and representatives of Sinnock & Sherrill and D. R. Childs & Co.

Traveling men in Indianapolis, Ind., last week included: H. E. Vincent, Simpson, Hall, Miller & Co.; Chas. Marsh, C. A. Marsh & Co.; F. W. Collom, W. O. Hutchins & Co.; S. H. Brower, R. L. Griffith & Son; E. A. Tyler, Ansonia Cloek Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; J. S. Platt, Foster & Bailey; Mr. Fowler, Fowler Bros.; Mr. Baldwin, Baldwin, Ford & Co.; Mr. Jewett, Gorham Mfg. Co.; Mr. Dillion, Meriden Cutlery Co.

Travelers in Pittsburgh, Pa., last week

were: C. E. Hancock, Hancock, Becker & Co.; C. W. Battey, Waite, Mathewson & Co.; F. S. Sherry, Joseph Fahys & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; C. F. Willemis, T. G. Frothingham & Co.; Mr. Foster, Unger Bros.; J. T. Inman; Mr. Kennion, John T. Mauran Mfg. Co.; I. C. Nicholson, Flint, Blood & Co.; Mr. Wightman, R. F. Simmons & Co.; George Goldberg, W. & S. Blackinton; S. E. Vansant, Simons, Bro. & Co.; John Marsh, C. A. Marsh & Co.; Mr. Allen, C. H. Allen & Co.; Mr. Whiting, S. E. Fisher & Co.; S. F. Bennett, Foster & Bennett; E. A. Reed, Reed & Barton; W. R. Eliot, J. D. Bergen Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Austin G. Brown, Redlich & Co.; C. D. Ferre, for E. N. Parker; A. S. Holly, Towle Mfg. Co.; D. Wile, Buffalo Jewelry Case Co.; W. R. Bristol, C. Rogers & Bros.; Fred Heffron, Riley, French & Heffron; Edwin L. Mumford, Waite, Thresher Co.; J. M. Torbert, Hall, Elton & Co.; H. B. Richardson, G. A. Dean & Co.

### Philadelphia.

Thieves broke into the jewelry store of John Reagan, Manayunk, last Monday, and stole gems valued at \$125.

George W. Seherr is being urged for Select Council in the 32d ward and Jules Levy for Common Council.

The optician's stock of William S. Yarnall, 1406 Chestnut St., has been purchased by Williams, Brown & Earle, 35 S. 10th St.

Bernard Levy, Jr., has gone on the road for his father's establishment. He is 22 years old, and one of the youngest salesmen in the business.

James Bartlett was held for trial last week on the charge of stealing a pair of diamond ear-rings from the store of Thomas S. Mitchell, 56 N. 8th St.

A. R. Kettle, representing the Chicago office of Robbins & Appleton, is in town on a 10-days' visit, mainly of a social character. Mr. Kettle says he looks for a vast improvement of business in the west.

The Jewelers' Club of Philadelphia at a meeting held last Wednesday decided to hold their annual banquet on March 10, at the Hotel Walton. The election of officers for the year was postponed until Jan. 23, the date of the next meeting of the club, in order that a notification might be sent to each member desiring to participate in the nominations.

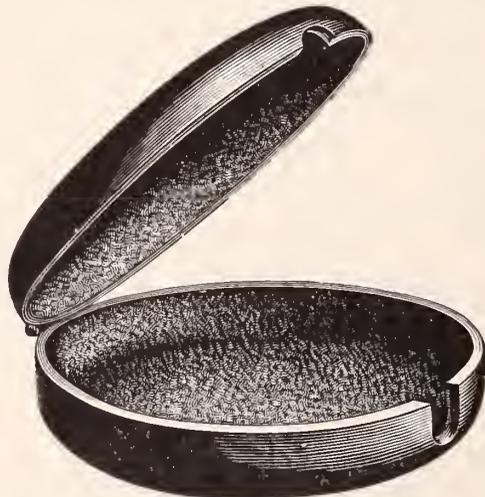
William Sackett has dissolved partnership with the firm of Sackett & Co., limited, silversmiths and jewelers, 924 Chestnut St. Mr. Sackett, who is president of the Philadelphia Jewelers' Club, has been connected with the firm for four years. He now has charge of the jewelry departments of John Wanamaker's New York and Philadelphia stores, dividing his attention equally between the two stores. On Mondays, Wednesdays and Fridays he is in Philadelphia, and on Tuesdays, Thursdays and Saturdays in New York. This practically makes Mr. Sackett the largest buyer in the United States. Mr. Wana-

# AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

## The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

maker has recently given more attention to the silverware and cut glass departments of his Philadelphia store and now has a sumptuous display of costly stock for the exhibition of which a vast amount of space on the second floor has been devoted.

J. Muhr & Bro., desirous of devoting their attention exclusively to the manufacture of watch cases, have discontinued their ring and thimble business, selling out the entire plant and stock to Howard C. Rowbotham, who has been identified with this part of their business since its inception. Mr. Rowbotham has been for 24 years traveler for J. Muhr & Bro. and their predecessors, H. Muhr's Sons. He will continue the factory under the title of H. C. Rowbotham & Co. Mr. Rowbotham is a very popular member of the trade.

**The Attleboros.**

Smith & Crosby are very busy.

C. A. Marsh & Co. are taking on new hands.

Lincoln, Bacon & Co. have taken on new hands lately.

E. A. Sweeney, of the W. H. Wilmarth Co., said they were hoping for a good Spring business; orders were fair in number, but ran small.

Many manufacturers take a bright view of the future, some of them confidently predicting an early Spring trade and steady increase, with "big trade - y fall."

Nine out of ten of the jewelers were caught by the failure of Koch, Dreyfus & Co., New York, and many have sad cause to remember Bazzett & Uher, Chicago.

S. O. Bigney will occupy a part of the Bates factory, lately occupied by the Mossberg Mfg. Co., in April. This move will give him much larger and pleasanter quarters.

Watson, Newell Co. keep nearly 250 hands busy, and do several thousand dollars' worth of business every day, and the shop is looked on as one of the most active in town.

James E. Blake is one of the hopeful kind. He says, "Christmas rush is over, but we're not dead yet by any means. We are working hard, and will have a brand new line of beautiful samples in a very short time."

Whiting, Davis & Co. have been doing a fairly satisfactory business since the readjustment last Summer. According to the agreement then made a settlement was effected on a certain basis. On Jan. 1, 1897, interest on outstanding claims included in that settlement was to begin, provided the volume of business reached a certain point. The business has held its own, and it is

probable that investors will realize a dividend this year.

**Details of the Fire in the Store of C. V. L. Pitts & Son.**

KINGSTON, N. Y., Jan. 9.—A fire recently burned out the store of C. V. L. Pitts & Son, of this city. It started in a cotton doll house in the window of a dry goods store next door. This store was fitted with Georgia pine and the ceilings were hung with light goods, causing the fire to spread with great rapidity. Messrs. Pitts & Son had about \$2,000 worth of goods in their window next to the store, the wind drove the flames against this plate glass, breaking out part of same before they had removed all the goods, but they succeeded in getting all the stock in the safe, which was moved into the street.

The fire was not gotten under control until after 9 o'clock, when the rear of the store was burned in the two upper floors (there being very little fire on the first floor) and the roof was almost entirely burned off. The dry goods store was a total wreck. The night of the fire Messrs. Pitts & Son hired a store a few doors up the street, and next morning moved safe and goods into their new quarters. On the 17th they were doing good business in the new store (with permission of insurance companies) and on Friday evening they settled satisfactorily with the insurance people. Next morning they were doing business in both stores, carrying on a fire sale in the old place and doing their regular holiday jewelry business in the new store.

Their stock amounted to about \$15,000 in all; insurance, \$9,500. About one-half the stock was composed of jewelry, most of which is kept in the safe.

**The Affairs of the Empire Jewelry Co. Settled.**

SEATTLE, Wash., Jan. 12.—The stock and fixtures of the Empire Jewelry Co. having been sold to A. Mayer, the affairs of that defunct concern have been settled. In the case of the Seattle National Bank, an order was made by Judge Langly allowing the following claims: National Bank of Commerce, \$8,502.36; Market and Fulton Nation-

al Bank, \$2,400; Merchants Exchange National Bank, \$9,519.36; New York Life Insurance and Trust Co., \$9,639.57; the Third National Bank, \$4,987.61; German Bank, \$908.90.

It is directed that all of the above be allowed to participate with the other claimants in the distribution of the assets of the company in the proportions to the amount of their respective claims as allowed. Receiver Barnes and his attorney were allowed \$1,000 for their services in winding up the affairs of the Empire Jewelry Co.

**Souvenirs of the Season.**

A small monthly calendar for 1897 on a colored lithograph, containing his advertisement, has been issued by Wm. D. Oertel, jeweler and optician, 600 N. Salina St., Syracuse, N. Y.

The small calendars presented annually by the Crescent Watch Case Co. to the retail jewelers, appear this year in an improved form. The calendars are made to be placed in the inside of watch cases, and now contain also a "repair guarantee" and blank for keeping a record of the time when the watch was set. These calendars are sent free to the trade in any quantities desired.

W. H. Glenny, Sons & Co., Buffalo, N. Y., published during the holiday season a 40-page book that proved a great help to their many customers and no doubt brought much business to the firm. The pages are divided into lists under headings of "Presents for Men," "Presents for Women," for "Children," for "Invalids," etc., etc., under each head appearing a list of suitable articles, with prices. Next come lists of articles between various prices, such as 25 to 50 cents, 50 to 75 cents and so on up to articles of \$200 and over. At the end of the volume is a blank shopping list with spaces for the names of the recipients-to-be, and value and name of the article desired.

The stock of jewelry in William D. McLean's jewelry store, 236 River St., Troy, N. Y., was sold last week at sheriff's sale to Mrs. Anna McLean, wife of Mr. McLean, for \$4,750.



**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

SOLD DIRECT TO THE RETAIL TRADE



**OVER 22 000,000**

Sunday-school scholars in the U. S. Our International Sunday-school Pin is the first one ever introduced. Price in Rolled Gold Plate warranted, \$2.40 per doz. Less regular catalogue discount.

COPYRIGHTED,

C. W. LITT, E & CO., 32 Cortlandt St., N. Y.

## BILLS IN THE NEW YORK LEGISLATURE OF INTEREST TO JEWELERS.

### An Amended Silver Stamping Bill.

ALBANY, N. Y., Jan. 13.—Assemblyman Laimbeer, of New York, to-day introduced the following bill into the Assembly, the same bill being introduced into the higher house by Senator Guy, of New York:

#### AN ACT

TO AMEND THE PENAL CODE IN RELATION TO STAMPING OR MARKING ARTICLES MANUFACTURED OF SILVER.

*The People of the State of New York, represented in Senate and Assembly, do enact as follows:*

SECTION 1. Section three hundred and sixty-four of the penal code is hereby amended to read as follows:

SECTION 364 A. Any manufacturer or dealer who makes or sells, or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article of merchandise marked, stamped or branded with the words "Sterling" or "Sterling Silver," or incased or inclosed in any box, package, cover or wrapper, or other thing in, by or with which the said article is packed, inclosed or otherwise prepared for sale or disposition, having thereupon any engraving or printed label, stamp, imprint, mark or trade-mark, indicating or denoting by such marking, stamping, branding, engraving or printing that such article is silver or sterling silver, unless 925-1000 of the component parts of the metal of which the said article is manufactured is pure silver, is guilty of a misdemeanor.

SECTION 2. Section three hundred and sixty-four *b* of the penal code is amended to read as follows:—

SECTION 364 B. Any manufacturer or dealer who makes or sells, or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article of merchandise marked, stamped, or branded with the words "Coin," or "Coin Silver," or incased or inclosed in any box, package, cover or wrapper or other thing in, by or with which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereupon any engraving or printed label, stamp, imprint, mark or trade-mark indicating or denoting by such marking, stamping, branding, engraving or printing that such article is coin or coin silver, unless 900-1000 of the component parts of the metal of which the said article is manufactured is pure silver, is guilty of a misdemeanor.

SECTION 3. The penal code is amended by incorporating therein additional sections between sections three hundred and sixty-four *b* and three hundred and sixty-five, to be known as three hundred and sixty-four *c* three hundred and sixty-four *d*, three hundred and sixty-four *e*, three hundred and sixty-four *f*, three hundred and sixty-four *g*, three hundred and sixty-four *h*, and to read as follows:

SECTION 364 C. Any manufacturer or dealer who makes or sells, or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article of merchandise whose component parts are made of the same metal soldered together, which article is marked, stamped or branded with the words "Sterling," or "Sterling Silver" unless all of the said component parts shall contain not less than 925-1000 parts of pure silver, is guilty of a misdemeanor.

SECTION 364 D. Any manufacturer or dealer who makes or sells or offers to sell or dispose of, or has in his or her possession

with intent to sell or dispose of any article of merchandise whose component parts are made of the same metal soldered together which article is marked, stamped or branded with the words "Coin" or "Coin Silver," unless all of the said component parts shall contain not less than 900-1000 parts of pure silver is guilty of a misdemeanor.

SECTION 364 E. Any manufacturer or dealer who makes or sells or offers to sell or dispose of or has in his or her possession with intent to sell or dispose of any article of merchandise comprised of leather, shell, ivory, celluloid, pearl, glass, porcelain, pottery steel or wood to which is applied or attached a metal mounting marked, stamped or branded with the words "Sterling" or "Sterling Silver" unless said applied or attached metal mounting shall contain not less than 925-1000 parts of pure silver is guilty of a misdemeanor.

SECTION 364 F. Any manufacturer or dealer who makes or sells or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article of merchandise comprised of leather, shell ivory, celluloid, pearl, glass, porcelain, pottery, steel or wood to which is applied or attached a metal mounting stamped or branded with the words "Coin" or "Coin Silver" unless said applied or attached metal mounting shall contain not less than 900-1000 parts of pure silver is guilty of a misdemeanor.

SECTION 364 G. Any manufacturer or dealer who makes or sells or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article of merchandise comprised of works or movements and a case or covering applied or attached thereto, wholly or partially concealing said works or movements, marked, stamped or branded with the words "Sterling" or "Sterling Silver" unless said case or covering shall contain not less than 925-1000 parts of pure silver is guilty of a misdemeanor.

SECTION 364 H. Any manufacturer or dealer who makes or sells, or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article of merchandise comprised of works or movements and a case or covering applied or attached thereto, wholly or partially concealing said movement marked, stamped or branded with the words "Coin" or "Coin Silver," unless said case or covering shall contain not less than 900-1000 parts of pure silver is guilty of a misdemeanor.

SECTION 4. This act shall take effect upon its passage.

This bill differs from the present law inasmuch that under the present law any article of silver must assay at 925-1000 fine when marked "Sterling" and 900-1000 fine when marked "Coin"; or in other words, strictly speaking, under the present law the whole article, whether leather or brass, or any other material, must assay at the above rates. Under this bill only the mountings containing the marking must assay at these rates. A law almost identical with this bill is at present in force in New Jersey and Rhode Island, and from all accounts is working very satisfactorily. When these laws were given a hearing before their passage in the above States, they were advocated by every reputable manufacturer of silver doing business in that territory.

Mr. Laimbeer, the introducer of the present

bill, was seen by THE CIRCULAR correspondent in reference to the bill. He said: "I, of course, anticipate some opposition to the bill; but I think that opposition will not come from a reputable source. The bill has been submitted to all the reputable silversmiths in this State and jewelers, and it is heartily endorsed by all. When the bill comes up for a hearing before the Codes Committee, of which I am a member, I expect there will be some amendments presented which will offer loopholes for the escape of offenders against the bill. These amendments will receive due consideration, but I hope they will be thrown out."

Mr. Laimbeer's attention has been called to the fact that some unscrupulous manufacturers mark an inferior quality of silver with the letters "sterling," omitting the letter "i" in the word sterling. This is, of course, done to deceive the purchaser. It is thought advisable at this time, however, to let this matter rest as to incorporate another section in the present bill would have the tendency of killing it.

Senator Guy, the introducer of the bill in the Senate, said: "I believe in doing everything in my power to break up this gang of deceivers who endeavor to sell innocent buyers an inferior quality of silver. I have been informed that this practice prevails most in department stores. Now, it is a matter of fact these department stores are grabbing everything in sight. We may soon expect to see only one large department store in a large city 25 years hence if this practice is not broken up, and I mean to start the ball rolling."

A hearing will be given on Mr. Laimbeer's bill in the near future.

### A Measure to Stop Fake Auctions.

ALBANY, N. Y., Jan 14.—One of the most important measures of the present session of interest to the jewelry trade was introduced in the Assembly by Mr. Austin, of New York, to-day. The bill is designed to stop "fake" auction sales which have been so prevalent throughout the cities of the State during the past few years. These "fake" auctions have been mostly in the jewelry and clothing business. The bill in detail is as follows:

#### AN ACT

TO AMEND AN ACT ENTITLED "AN ACT RELATING TO DOMESTIC COMMERCE LAW, CONSTITUTING CHAPTER THIRTY-FOUR OF THE GENERAL LAWS," BEING CHAPTER THREE HUNDRED AND SEVENTY-SIX OF THE LAWS OF EIGHTEEN HUNDRED AND NINETY-SIX, IN RELATION TO AUCTIONS AND AUCTIONEERS.

*The People of the State of New York, represented in Senate and Assembly, do enact as follows:*

SECTION 1. An act entitled "An act relating to domestic commerce law, constituting chapter thirty-four of the general laws, being chapter three hundred and seventy-six

of the laws of eighteen hundred and ninety-six, is hereby amended so as to read as follows:

**SECTION 53.** Bond and appointment of auctioneers in cities.—No person, except one whose auction business is confined to the sale of farm property, shall act as auctioneer on the sale at public auction of personal property in any city until he has entered into a bond to the people of the state, with at least two sufficient sureties, in the penalty of five thousand dollars, in a city having a population exceeding fifty thousand, and elsewhere in the penalty of one thousand dollars, conditioned that he will faithfully perform the duties as such auctioneer, (and obey the laws of the state in reference to the sales of personal property at auction,) and render such accounts and pay such duties as he may be required by law. Such bond must be approved in writing by the agent appointed by the comptroller, pursuant to this article (or if in a city where there is no such agent, by the mayor or recorder thereof) and must be filed with the comptroller of this state, who must thereon deliver to such person a written certificate of appointment stating the city for which appointed. Such certificate shall be recorded in a book kept by the comptroller for that purpose, and a certified copy thereof shall be delivered to such agent (or if there be none, filed in the office of the clerk of the county in which such city is located). Such undertaking and certificate shall be annually renewed on or before the first Monday of January. (Any person who acts as auctioneer on the sale of personal property at public auction in any city of this state until he has complied with the provisions of this act, or shall act as such auctioneer in any city other than that for which he is appointed, shall be guilty of a misdemeanor. This section does not repeal or supersede the provisions of any local statute or city charter, but such local statute or city charter shall not be construed as exempting any person of this state from the provisions of this act.)

**SECTION 54.** Agent [s] of comptroller.—The comptroller [may] (shall), [employ] (appoint) [such agent or agents as he deems necessary in any city to see that the provisions of this act are carried into effect] (an agent to supervise sales of personal property at auction in this state, whose duty shall be to see that the laws of this state in reference to such sales at auction and the penalties provided by law for violation of the same, are enforced; to take such proceedings as may be necessary to secure the revocation of licenses of auctioneers violating such laws, and to have their bonds given under the provisions of this act declared forfeited; and to secure the payment of the amount of such bonds by the principals or sureties thereof.) Such agent [s] [may] (shall) take and approve the bonds required by law, and shall transmit all bonds taken and approved by [them] (him) to the comptroller within ten days after the same are approved. The [fees of such agents] (fee) for taking and approving such bonds shall be [five] (ten) dollars (to be paid to the comptroller of the state. The salary of the agent appointed by the comptroller under the provisions of this act, shall be three thousand dollars, and such expenses incurred by him as may be approved by the comptroller, shall be paid by the comptroller to such agent, in addition to the amount of his salary.

**(SECTION 55.** Supervision of auction sales.—It shall be the duty of every district attorney in this state, as often as the public interests shall require, and in counties containing cities of the first and second class at least once in each year, to make an examination of the methods employed in the conduct of sales of personal property by

auctioneers holding sales in the respective counties of this state, and of matters connected therewith. Such examination shall be had under an order of a justice of the Supreme Court, or, except in the cities of New York and Brooklyn, a judge of a county court, requiring any auctioneer named in the application for such order, to appear before him at a time and upon such notice as is specified therein, to be examined under oath in reference to transactions at sales of personal property held by him in said county, and in reference to any matter connected therewith, and to produce upon such examination his book and other papers and documents relating to such sales. Upon the return of such order the court may appoint a referee to take the testimony upon such examination and report the same to the court with his opinion thereon. Upon such examination witnesses may be produced under subpoena and examined as upon the trial of an action, and all books and documents in their possession relating to such proceedings may be so produced, and neither such auctioneer nor a witness shall be excused from answering on the ground that his examination will tend to convict him of the commission of a fraud or crime; but an answer can not be used as evidence against the person so answering in a criminal action or criminal proceedings against him. At such examination the said agent of the comptroller may appear and examine the auctioneer and any witness, or any person who may have bid either on behalf of himself or another, at any sale of personal property by such auctioneer, or who may have otherwise been interested therein, may appear, either in person or by counsel, and examine the auctioneer and any witness, as to the transactions at the sale at which he was such bidder or in which he was otherwise interested and upon application to the district attorney is entitled to notice of the time and place appointed for the examination of the auctioneer who conducted such sale, and to be heard before any judge or court in relation to any matter connected therewith. The testimony taken upon such examination shall be reduced to writing and shall be submitted to the court, and if it shall appear therefrom to the satisfaction of the court, that at any sale of personal property in said county, conducted by any auctioneer or agent or representative of his, the law of this state has been violated, the court shall make an order directing the forfeiture of the bond of such auctioneer and the revocation of any license held by him, and forbidding such person from thereafter acting as an auctioneer in this state. Either the people, through the comptroller or the district attorney, or the auctioneer, may appeal from the final order in the proceedings authorized by this section, to the appellate division of the Supreme Court for the department in which such examination is held, and all provisions of law relating to appeals from final orders in special proceedings, shall apply to such appeals, except that the people are in no case to be chargeable with costs. The expenses of conducting the examinations authorized by this section shall be a county charge, and shall be provided for in the yearly estimates for the expenses of the district attorneys in the respective counties of the state.

**(SECTION 56.** Right of person interested to apply for an examination of auctioneer.—Whenever any person who may have made a bid, either for himself or on behalf of another, at any sale of personal property at auction in any county of this state, or who may have been otherwise interested therein, has reason to believe that at such auction sale his legal rights at such sale were violated by the auctioneer holding such sale,

his representative or agent, he shall be entitled to apply to any judge of the courts above designated, upon an affidavit setting forth the facts upon which his complaint is based, and if it shall appear therefrom to the judge to whom such application is made that there is reasonable ground to believe that the legal rights of such person have been violated at such sale, an order shall be made by such judge, directing the auctioneer referred to in the complaint of such person, to appear and be examined in reference to the transaction at such sale, as in this section provided. Such examination shall be conducted in the name of the people by the complainant, and all the provisions of this act in relation to such examinations of auctioneers hereinbefore authorized, and the proceedings in relation thereto, shall apply to the proceedings hereby authorized, except that in the case of an appeal by the complainant from the final order in the proceedings hereby authorized, it shall be necessary to perfect the appeal that the said complainant should enter into a bond to the auctioneer against whom the complaint is made, in the sum of two hundred and fifty dollars to secure to said auctioneer the costs of the appeal in the event of the final order in such proceedings being affirmed by the appellate division: and the said complainant shall not be otherwise responsible to such auctioneer for the proceedings authorized by this section.

**(SECTION 57.** Conduct of auction sales.—Any person or auctioneer who may desire to sell personal property at public auction, and to reserve the right to bid thereat or to withhold the property from sale unless it shall bring a certain price, shall, in all advertisements of such sale, and in all announcements in reference thereto, and on the front of all catalogues of the property to be offered for sale, characterize such sale as a reserved sale, together with the statement that the owner or auctioneer reserves the right to bid at such sale, and, when the price is reserved, with the additional statement that the personal property to be sold at such sale will not be sold under a price to be announced at the sale. Before the opening of any such sale the same statement shall be repeated orally by the auctioneer in the presence of the bidders thereat, and the price below which any article offered for sale will not be sold shall be stated by the auctioneer before the article is offered for sale; and no auctioneer or agent or representative of his, holding an auction sale of personal property at which the owner or auctioneer reserves the right to bid thereat, or at which a reserve price is put upon the articles to be offered at such sale, shall hold any other auction sale of personal property at the same time. When any person has made a bid upon any sale of personal property at auction in this state, and such property is not awarded to him, he shall have the right to demand the name and address of the person to whom such property is awarded, and if such name and address be not given by the auctioneer or the person to whom such property is awarded the sale of such property to such person shall be void and the property shall be forthwith again put up for sale at such auction sale. And any person who shall at any auction sale of personal property make a fictitious bid, or who shall at any such sale, except where the right to bid at such sale has been reserved and such reservation publicly declared as in this act provided, make a bid in the interest of the auctioneer or of the owner of the article put up for sale, is hereby declared guilty of a misdemeanor. Any person who has bid in personal property at an auction sale in this state, and gives a fictitious name or wrong address in response to the inquiry above authorized, or

to the auctioneer holding such sale, is guilty of a misdemeanor, and at every auction sale of personal property held in this state, the real name and address of each purchaser thereof shall be entered in the auctioneer's sale book, together with a description of the article purchased and the number, if any, used to designate the same at such sale, and the price at which such article is sold. Any auctioneer or any agent or representative of his who shall make any false entry relating to such particulars, is hereby declared to be guilty of forgery in the third degree; and any auctioneer and any agent or representative of his who shall make any false statement in reference to the name or address of any party making bids for or purchasing personal property put up for sale at auction is hereby declared guilty of a misdemeanor.)

SECTION 3. This act shall take effect immediately.

Explanation.—Matter enclosed in parenthesis ( ) is new; matter in [ ] is old law to be omitted.

### The Suspension of Keller, Ettinger & Fink.

Immediately following the failure of Koch, Dreyfus & Co., New York, announced last week, came the suspension, Wednesday, of Keller, Ettinger & Fink, jobbers of watches, diamonds and jewelry, 24 John St., New York. Heavy losses in outstanding accounts, poor business, continued large business expenses and small profits are the causes given for the failure. They were unable to stand the strain which has recently affected the jewelry and diamond trade. Platzek, Stroock & Herzog, their attorneys, said that the firm had transferred their book accounts and merchandise assets to several banks and merchandise creditors. The liabilities are about \$150,000, and are held by a few firms. The attorneys expected that a settlement would be speedily made with the creditors. The partners are David Keller, Isaac B. Ettinger and Henry J. Fink. They succeeded on Feb. 12, 1890, the firm of Pforzheimer, Keller & Co., in which they had all been partners, Mr. Keller for twenty years and the other two for ten years. When Mr. Pforzheimer withdrew he became a partner in Koch, Dreyfus & Co., who failed two days before.

A CIRCULAR reporter was unable to find any member of the firm at their office last week. The attorneys stated Monday that it was still too soon to give a correct statement of the firm's exact liabilities and assets. No creditors' meeting, they said, had yet been called.

### Demise of an Old Boston Jeweler.

BOSTON, Mass., Jan. 18.—The retail jewelry trade of Boston loses one of its oldest representatives in the death of William Pratt, which took place Jan. 13, at his residence in Winchester. Pneumonia was the cause of death, Mr. Pratt having been ill with the disease about one week.

Mr. Pratt was born in Boston, Oct. 9, 1814, being therefore in his 83d year at the time of his decease. He learned the trade of jeweler and watchmaker by an apprenticeship of five years in the store of William

Grant, then at 34 Hanover St., and in 1835 purchased the business. Six years later he formed a partnership with his brother Joseph. The firm was located on Hanover St. 16 years and then on Washington St. 25 years. In 1873, Mr. Pratt took his son into partnership with him, and subsequently they removed to Tremont St., their place of business for several years having been at No. 191, near the corner of Boylston St.

Deceased was a Mason, Odd Fellow, member of the Massachusetts Charitable Mechanic Association for over half a century, life member of the Horticultural Society, member of the Legion of Honor, Society of Sons of the Revolution, Ancient and Honorable Artillery Co., and Boston Veteran Firemen.

Beside Walter G. Pratt, his son, who was associated with him in business, he left two other sons, Frank S. and George E. Pratt, the latter with Bigelow, Kennard & Co.

### A Brighter Outlook for the Creditors of J. H. Johnston & Co.

In speaking to a CIRCULAR reporter Monday, Arthur H. Masten, one of the assignees of J. H. Johnston & Co., New York, stated that the inventory was almost complete and showed the firm's condition to be much better than was generally expected. It was, in fact, even better than shown by the statement to creditors made Jan 6, the day before the assignment.

The liabilities, he said, are about the same as then stated, \$219,000, the actual value of the assets being better than supposed. The stock had been found to be clean, salable, and in good condition. In their inventory the value of the stock is put at cost, with a liberal deduction for shrinkage in value.

The members of the firm now believe they can carry out the proposition of settlement first made, namely 70 cents, if accepted by the creditors. The majority of the larger creditors seen by the assignees, said Mr. Masten, favored the proposition. The attaching and judgment creditors, he said, would be seen this week and if they consented a speedy settlement was probable. If this is accomplished, the schedules will not be filed; if not, they may be filed about the end of the week. No general meeting of the creditors is contemplated, as all the firms will be seen individually.

### Some More Testimonials.

DURANGO, Colo., Jan. 5, '97.

"Trade-Marks" is a fine and useful book, and one we appreciate very much. Every jeweler should have one. You are to be congratulated in getting up such a book.

CHAS. TUCKER & SON.

HANNIBAL, Mo., Jan. 7, 1897.

Enclosed we send you P. O. money order for copy of "Trade-Marks of the Jewelry and Kindred Trades." The book certainly covers its ground well, and we consider it invaluable.

BROWN'S JEWELRY STORE.

### Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

#### BUSINESS CONDITIONS.

There is but little change in business conditions and interests in this city from last week, excepting that many of the firms have started up again after the annual cleaning up and taking of inventory. Nearly all of the salesmen are out and are sending in a few orders.

The Hatch Mfg. Co. are now finely quartered at 12 Beverly St., having recently removed from 139 Eddy St.

F. T. Higgins is removing his enameling business to 112 Dorraice St., taking the shop formerly occupied by Foster & Bennett.

C. B. Smith for the past seven years with the Kent & Stanley Co., Ltd., Providence, R. I., has resigned his position with that company.

The administrator of the estate of the late Frederiek I. Marcy is disposing of the stock, tools and fixtures in small lots at private sale.

Albert Vivada, formerly in charge of the watch repairing department at the Tilden, Thurber Co., is now similarly located with J. A. Foster & Co.

Charles E. Townley, salesman for J. Briggs & Co., and Edwin Lowe have the sympathy of a large circle of friends in the recent death of Mrs. Townley, their wife and sister, respectively.

S. C. Shurtleff and Henry W. Armstrong have formed a co-partnership as S. C. Shurtleff & Co., and at 109 Friendship St. will continue the manufacturing business formerly conducted by S. C. Shurtleff, at 59 Page St.

G. W. Pearee, with Bay State Optical Co., Attleboro, Mass., started west Jan. 14 on his usual trip. Besides a complete line of their regular goods he will show some new specialties which will interest the trade.

Last week the Supreme Court rendered a decision for the defendants in the case of William B. Jencks, against George W. Dover, of Dover & Pritchard, the Court holding that no negligence was shown on the part of the defendants. The suit was to recover \$5,500 for injuries received to his hands while at work on a drop press.

That the local manufacturing jewelers devote some time to financial matters is proven by the following list whose names appear among the recently elected bank directors of this city: Albert A. Remington, National Bank of North America; Isaac M. Potter, Rhode Island Safe Deposit Co.; John M. Buffinton, Stillman White and Charles Sydney Smith, Roger Williams National Bank; William T. Barton and Julius Palmar, Old National Bank; Dutee Wilcox, Beriah Wall and Sylvester G. Martin, of National Eagle Bank; Frank A. Chase, Rhode Island National Bank; Silvanus M. Lewis and Stephen M. Knowles, Fifth National Bank of Providence.

# Officers Elected

# At the Meeting.



J. W. BEACHAM,  
MEMBER EXECUTIVE COM.



WILLIAM BARDEJ,  
4TH VICE-PRESIDENT.



J. B. BOWDEN,  
3D VICE-PRESIDENT.



G. M. VAN DEVENTER,  
MEMBER EXECUTIVE COM.



GEO. W. STREET,  
MEMBER EXECUTIVE COM.

## Annual Meeting of the Jewelers' League.

For the twentieth time since the foundation of the Jewelers' League of New York, in 1877, the members gathered last night to participate at the annual meeting and election of officers for the ensuing year. The meeting place was the same as for many years past, namely, Masonic Hall, Sixth Ave. and 23d St., New York.

The usual motion to dispense with the reading of the minutes of the last meeting was carried immediately after the assemblage was called to order at 7 o'clock, and President Hayes read the following address:

### PRESIDENT HAYES' ADDRESS.

*Gentlemen, fellow members of the League:*

Nearly a fifth of a century has left its imprint on the scroll of time since the League commenced its infant life, and for almost twenty years has it been vigorous in childhood, robust in youth, and strong in its approaching manhood. The venture of faith has become a fruition of certainty, and we may well be proud of the object of our affection. As much in the loyalty of its members, as in the nurture and care rendered in all its years, and its prudent guidance, is the success of the League to-day, its more than normal condition. Look about you where you will, where do you find any institution of its kind possessing so proud a record? In spite of the adversities of commercial and financial distress and pressure, we have more than held our own. We are stronger in our inherent strength, in the ability of our members to meet their obligations, in the accretion of our financial resources. But why should we not be strong having in view the economy of administration, and in the extreme and constant care of our management? We have ever had most competent, able, and conservative Executive Committees, each succeeding one apparently excelling the predecessor, though not in reality, except that experience has continuously proved so good a teacher, and while we could not, if we would, reflect on the work of early days, yet it is mere justice to say that your present Executive Committee is equal to any who have previously done their full duty in conscientious labor, and that a pure labor of love.

We justly remunerate the exertion of our members who devote time and thought in procuring new members, but how do the members of our Executive Com-

mittee get consideration for the hours spent monthly in our service, save the consideration of discharging the duties laid upon them, so willingly and cheerfully accepted. The result of the past year's business will be laid before you in their report, which renders needless any reference of my own to our present prosperous state. Criticisms are made in the management of any association by an occasional unwise or uninformed member, but I have yet to hear of a single criticism



HENRY HAYES,  
PRESIDENT.

which will bear the slightest weight of cool or fair judgment, and so I must pass them by as of too insignificant proportions to merit our attention. The redress, if any, is in the hands of the members to elect such men as can or will manage our affairs in other ways.

It seems to me that a record of but 344 deaths since the inception of the League, and the payment to their beneficiaries of a million and three quarters of dollars, is most enviable and comparable with any that can be produced. Should we distribute our reserve fund? If so, why did we establish it? If it is desirable (as it most certainly is), ought we not to feel gratified at its increase during the past year, of \$13,000? If we should not compensate our associates for time and care in procuring new members, who are desirable acquisitions to our ranks, can a better method be suggested? Can

anyone inform us if a saving of sixteen per cent. can be considered extravagance? No, gentlemen, I do not fear to challenge contradiction in saying that the League is ably, properly, and economically managed in every respect. Why are we called upon to pay such light assessments (forty per cent. lower than it would cost us in any institution giving equal benefits), were it not for the exceedingly careful management of the League? If not below, it is as near cost as can be afforded by any prudent company. Our death losses during the past year have been abnormally small, only twenty-five, and we must not expect a continuance of so slight a percentage, for in our Constitution we have anticipated a death rate of one and a quarter per cent. of membership, and if we should have to meet a greater loss, we then would not have paid nearly as great a percentage as is imposed by any of our solvent neighbors. As each year rolls on, our comrades drop by the way, but they had been prudent in the past year in providing for the needs of those near and dear to them—needs that would otherwise have been trying privations. Let us, therefore, fellow-members, not only retain these benefits for those of our own who follow us, but use all effort in presenting to other men an equal opportunity of bequeathing to their heirs the aid so essential and comforting in the hour of distress. Let us make a united effort to have the record of the coming year fuller, higher, and more brilliant than any in the past.

As the treasurer's report and that of the examining finance committee were printed and in the hands of every member the reading of them was dispensed with. They will be found on page 20-b.

The principal report of the evening, that of the executive committee, was then in order, and was delivered by the committee's chairman, Geo. M. Van Deventer. It was as follows:

### REPORT OF EXECUTIVE COMMITTEE.

*Mr. President and Fellow Members:*

The Executive Committee of The Jewelers' League present to you to-night their twentieth annual report.

In doing so we take pleasure in calling your particular attention to these figures, which show our strength in numbers, our financial condition, the work done in the year 1896, and what we have accomplished during the twenty years of our existence:

Our membership is 2,431.



Jno. R. Greason and David Untermeyer, become respectively first and second vice-presidents. There were no communications and nothing reported under the head of new business.

The meeting then adjourned without electing the nominating committee.

Following the custom of many years' standing about 30 members of the Jewelers' League sat down to a delicious dinner at Oreutt's, 200 Broadway, at 5.30 o'clock P. M. last evening.

After the genial souls of the League had satisfied their annual appetites for the solid and liquid enjoyments of life they journeyed *en masse* to Masonic Hall.

**The Duhme Co. Obtain an Extension from Their Creditors.**

A meeting of the creditors of the Duhme Co., Cincinnati, O., called by a committee composed of the firm's largest merchandise creditors, was held yesterday morning in the rooms of the New York Jewelers' Association, 146 Broadway. A. K. Sloan, of Sloan & Co., presided, and P. J. Tunnison was secretary. About 40 gentlemen were present, all of whom represented creditors for large amounts and whose claims aggregated about \$120,000, or about two-thirds of the total liabilities.

The Duhme family and heirs were represented by Louis and Charles Duhme, and Mr. Ives, none of whom has an active connection with the company. Louis Duhme addressed the creditors and submitted an agreement for their consideration. By this agreement an extension is to be granted to the Duhme Co. for two years. The claims of creditors are to be paid in 20 instalments of 5 per cent. each, beginning March 1st, and payable every month thereafter, except July and August. The last instalment is to be paid Feb. 1st, 1899. R. H. Galbreath is to contribute \$10,000, and Franklin Ives, Louis Duhme and Charles Duhme, \$5,000 each. The \$25,000 is to be paid into the corporation within 60 days. During the two years' extension, Caleb Ives is to be treasurer and financial man of the company and all purchases shall be for cash. The Duhme heirs and family are to have no payment on their claims during the next two years.

The corrected inventory on which this proposition was based showed:

|                               |                     |
|-------------------------------|---------------------|
| <b>ASSETS.</b>                |                     |
| Merchandise .....             | \$161,089.62        |
| Safes and fixtures, etc.....  | 10,000.00           |
| Ledger and book accounts..... | 31,637.66           |
| Real Estate .....             | 4,095.00            |
| Machinery .....               | 5,000.00            |
| Factory materials.....        | 2,000.00            |
| <b>Total,</b>                 | <b>\$213,822.28</b> |
| <b>LIABILITIES.</b>           |                     |
| Bills payable .....           | \$59,615.92         |
| Purchase ledger.....          | 49,424.25           |
| Ohio Valley Nat. Bank.....    | 4,450.00            |
| H. H. Duhme Estate.....       | 9,760.00            |
| Duhme family accounts.....    | 7,195.41            |

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|                                   |           |
|-----------------------------------|-----------|
| Louis Duhme, (Administrator)...   | 25 254.39 |
| Louis Duhme, notes.....           | 12,000.00 |
| Due for salaries, taxes, etc..... | 8,000.00  |

\$175,699.97  
 Difference or equity .....

\$ 38,122.31  
 H. B. Dominick, C. E. Hastings, Geo. H. Robinson and D. F. Appleton addressed the meeting in favor of the proposition and the creditors present agreed to it without a dissenting vote. Among the merchandise creditors who immediately signed were: The Gorham Mfg. Co., Dominick & Hall, Carter, Hastings & Howe, H. C. Hardy & Co., Alfred H. Smith & Co., S. Cottle Co., Day, Clark & Co., Robbins & Appleton, Strobell & Crane, Woodside Sterling Co., Sloan & Co., Durand & Co., Glaenger, Frères & Rheinboldt, Geo. O. Street & Sons, J. F. Fradley & Co., Jules Racine & Co., Hipp. Didisheim & Bro., S. Klaber & Co., Ferd. Fuchs & Bros., Shoemaker, Pickering & Co., Kremenz & Co., American Morocco Case Co., Wilcox Silver Plate Co. and others.

A committee to obtain the signatures of the absent creditors to the agreement was appointed and consists of H. C. Hardy, H. B. Dominick, C. E. Hastings, Geo. H. Robinson, S. Cottle, A. H. Smith and D. F. Appleton.

**The Seymour Fund.**

The following contributions have been added to the Seymour Fund since the last publication:

|                                           |        |
|-------------------------------------------|--------|
| D. W. Cook.....                           | \$1.00 |
| P. F. Courvoisier.....                    | 1.00   |
| W. Smith.....                             | 1.00   |
| Martin Fingor.....                        | 1.00   |
| J. T. Thornton.....                       | 1.00   |
| G. W. Bullard.....                        | 1.00   |
| A. F. Gaw.....                            | 1.00   |
| C. J. Meyer.....                          | 1.00   |
| Henry May.....                            | 5.00   |
| Spier & Forsheim.....                     | 5.00   |
| W. H. Dougherty.....                      | 3.00   |
| Gus, American Exp .....                   | .25    |
| Cash, J. W. S.....                        | 1.00   |
| W. S. Dudley.....                         | 1.00   |
| M. Stein.....                             | 1.00   |
| A. H. Pond, Syracuse, N. Y.....           | 1.00   |
| L. Levy .....                             | 1.00   |
| G. S. Lovell Clock Co., Phila., Pa.....   | 2.00   |
| E. H. Eckfeldt.....                       | 1.00   |
| D. Oppenheimer & Bro., Baltimore, Md..... | 5.00   |
| M. E. O'Donnell.....                      | 5.00   |
| Cash .....                                | 1.00   |
| Geo. L. Sweet.....                        | 5.00   |
| Cash.....                                 | 1.00   |
| J. R. White, Rochester, N. Y.....         | 5.00   |

LENEX, Mass., Dec. 30, 1896.

I received book of "Trade-Marks" and I am more than pleased with it, as I think it will prove very useful.

ERNEST J. VOIGNIER.

# 1897

With the advent of each recurring year it has been our policy to review the field of our labors and adopt such plans and improvements as we deem will tend to make **THE JEWELERS' CIRCULAR** pre-eminently the journal of the jewelry industry in all its branches. Neither expense nor endeavor is spared to achieve this result. We act on the broad principle that by producing a thoroughly representative journal, one of value from its first to its last word, we best subserve our own interests. This is the actuating policy of the famous magazines and newspapers of the world. It has been for 27 years and will continue to be the policy of **THE JEWELERS' CIRCULAR**.

....A FEATURE OF MUCH INTEREST....



**THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW** has always been essentially the Horological Periodical of our industry. In the rapid issuing of a weekly publication, there is a tendency to allow the news of the industry to overshadow the more permanent features; notwithstanding this, we have endeavored to publish from week to week sterling technical matter which appeals to the fundamental part of the jewelry trade, namely, the watchmakers and watch dealers. However, with the new volume, we intend to make more prominent the horological portions of this publication, and with this in view have arranged with expert writers on Horology for special contributions, and intend to set apart a certain number of pages in each issue with the distinct and appropriate headpiece above, which will form practically a complete Horological journal bound in with our regular publication.

## DEPARTMENTS AND FEATURES.

In addition to the foregoing the following departments will be contained in **THE CIRCULAR**:

**THE CONNOISSEUR.** As *The Horological Review* is essentially a horological journal bound in with the regular publication, so is the *Connoisseur* a weekly journal of news, fashions and matters of interest pertaining to the art and kindred lines handled by jewelers.

**OPTICAL DEPARTMENT.** Dr. R. H. Knowles will continue to supervise this department, supplying his series of practical optical articles, solving such problems as are presented to him and making this department a valuable accessory to the jewelers' optical business.

**CURRENT FASHIONS.** Elsie Bee's weekly rambles among the jewelers will, as for years past, give a comprehensive review of the fashions in jewelry, silverware, art goods, etc.

**ADVERTISING CRITICISM.** This department of Advice and Criticism on Retailers' Advertising was heartily welcomed and has been taken advantage of by some of the most progressive firms in America. It is a manual on advertising published in instalments. It is conducted by a careful observer and a student in advertising, and his opinions are unbiased, and not dictated in the interest of so-called "advertising experts."

**WORKSHOP NOTES.** This column will be still conducted by the experienced and gifted writer who has made it for many years one of the most valuable features of *THE CIRCULAR*. The practical workman, the head of the repairing department, the foreman, the superintendent have long felt the value of "Workshop Notes."

**STOREKEEPING MATTERS.** Under this department are published articles on store arrangement, store management, and on ways and means, plans and schemes which will prove advantageous to the jewelers' interests. This department will retain its position of importance.

**WINDOW DECORATIONS.** Hundreds of unique and attractive jewelers' windows have been described and illustrated in these columns. We will continue to describe and depict such window dressings as contain a lesson. Effective window dressing is an element of prime importance in the conducting of a jewelry store. *THE CIRCULAR* furnishes a constant flow of ideas on this subject.

NEWS OF THE TRADE.

NEWS OF THE TRADE.

NEWS OF THE TRADE.

VOL. XXXIV.—BEGINS FEB. 3, 1897—28th YEAR - - - SUBSCRIPTION \$2. PER YEAR.

*THE JEWELERS' CIRCULAR PUB. CO., 189 BROADWAY, NEW YORK.*

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

|                                              |            |
|----------------------------------------------|------------|
|                                              | PER ANNUM. |
| United States and Canada, . . . . .          | \$2.00     |
| Foreign Countries in Postal Union, . . . . . | 4.00       |
| Single Copies, . . . . .                     | .10        |

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Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athénée, Rue Scribe.
- LEIPZIG—Handels-Zeitung für die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

Vol XXXIII. Jan. 20, 1897. No. 25.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications, if such quotations are properly credited.

*The essays, photographs, designs, etc. received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published until all such matter is used, when the names of the successful competitors will be announced.*

### The Battle for Honest Silverware Renewed.

THE makers and dealers of honest silverware, during the past five years, have had to contend with more obstacles to legitimate business than, perhaps, any other class of manufacturers. The great increase in the demand for articles made of silver, with the adoption of this line of manufacture by the department stores as a prominent element of their stocks led to the production of enormous quantities of merchandise having the superficial appearance of silver, but in reality made of base metals. We have no hesitation in saying that the production of this spurious stuff was fostered by the practices of department stores, and that the proprietors of these establishments, or their representatives, in numerous cases actually dictated such production. With no other than moral law to govern such business practices, manufacturers of honest goods and dealers of the same have had a hard fight with their unscrupulous competitors. The first great stroke for uniform honest goods in New York State, where are located many of the largest department stores of the country, was the passage by the Legislature, of the Sterling Silver Stamping law, in May, 1894. This law was in force for fully a year before the department stores seemed to give cognizance of its existence, and even then they would have carried out their business ideas were it not that the jewelers brought them to book in the courts, by indictments charging them with selling the veriest thrash as honest sterling silver productions. The passage of such a law was so opposed to the principles that actuate many department stores that from this time onward the proprietors of such enterprises have exercised all their influence upon certain legislators to have nullified the law's good purposes and benefits by the substitution of a bill which would take away all the restrictions calculated to prevent dishonest manufacturing, and leave the road for a continuation of the old methods free to them.

In three distinct attempts in this direction, during the last session of the Legislature, the department store proprietors, notwithstanding they had powerful political influence behind them, met signal defeat at the hands of the silversmiths and jewelers. The three so-called amended bills presented were so transparent that no one failed to see the impelling forces through them; and these forces were not to the credit to the fathers of the measures. A gratifying result from all this battling is that a far higher grade of silverware is

being handled by the department stores in general; and we do not doubt that the quality of the goods disposed of by these establishments approach, in the main, the standard indicated by their stamp. But whether they have found that the competition among themselves has been too keen for profit, or whether they have tired of being hampered by just and equitable laws, we cannot decide; but the department store proprietors have returned to the attack and are to have introduced in the New York Legislature, an amended Sterling Silver Stamping bill, which is designed to destroy the virtues of the existing law. There has been introduced by the other side also an amended bill which in many respects is better than that now on the statute books, in that it is more particular in its provisions. The obligation rests upon the members of the trade to fight against the passage of their opponent's measure, and to further the passage of the amended law as introduced by Senator Guy and Assemblyman Laimbeer. If they do not elect to assume the second part of this responsibility, they must at least earnestly exert themselves to preserve the law as it now is.

### The Keck Case to be Re-Argued.

WASHINGTON, D. C., Jan 19.—The government case against the Coetermans-Henrich-Keck Diamond Cutting Co., Cincinnati, O., has been returned to the docket by the United States Supreme Court for re-argument with leave to submit to the full bench on printed briefs at any time before March 1st. If the case is not argued prior to that time, it will go over to next term of court.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Jan. 16, 1897.

|            |       |          |
|------------|-------|----------|
| January 11 | ..... | \$10,749 |
| " 12       | ..... | 26,801   |
| " 13       | ..... | 10,810   |
| " 14       | ..... | 31,592   |
| " 15       | ..... | 5,000    |
| " 16       | ..... | 5,129    |
| Total,     |       | \$90,051 |

NEWPORT, R. I., Dec. 29, 1896.

Yours with "Trade-Mark Book" received. We have examined carefully this book and are satisfied that it will be very useful to us. Trade-marks cannot always be remembered, but to have them always before us in print is something that has been much needed and we prize the work as invaluable.

H. A. HEATH & Co.

ABILENE, Tex., Jan. 12, '97.

I received the "Trade-Mark Book" and am well pleased with it, and wouldn't be without it for twice what I paid for it. It is a book that should be in the hands of every retail jeweler, and will be instrumental in saving quite a lot of time and worry of every retail jeweler when passing on the quality of a piece of jewelry.

J. F. CLARK.

### New York Notes.

The Gorham Mfg. Co. have entered a judgment for \$92.24 against Edw. A. Abbot.

Sinnoek & Sherrill have entered a judgment against A. S. Herzog for \$427.19.

I. M. Berinstein has filed a judgment against Eugene Hemmendinger for \$128.15.

Judgments against B. Kahn & Sons have been entered by Hammel, Riglander & Co. for \$1,046.07.

Judgments against A. Zadig & Co. have been filed by J. B. Lock for \$346.87, and by J. S. Robertson for \$91.53.

In the City Court before Judge Conlin, Friday, G. W. Quintard recovered a judgment for \$750 against Leopold Weil.

The Meriden Britannia Co.'s Chicago branch has applied for membership in the New York Jewelers' Board of Trade.

Judgments against J. H. Johnston & Co. have been filed by J. A. Browne for \$1,359.62 and \$2,105.30, and by Chas. F. Wood for \$1,341.13.

H. Blanchard Dominick, of Dominick & Haff, silversmiths, 860 Broadway, has been elected a director of the Mercantile National Bank.

Alfred H. Smith & Co., New York, and Ehlich & Sinnoek, Newark, N. J., have applied for membership in the New York Jewelers' Board of Trade.

The H. B. Clafin Co. have satisfied the judgments for \$2,672.02 and \$92.20 entered against them four years ago by the New York Standard Watch Co.

Judgments against S. F. Myers & Co. have been entered by J. P. Cory and others for \$237.54; G. A. Dean, for \$4,949.99; M. B. Short and others for \$2,076.21.

Among the students now taking a course of lectures in optometry, under Dr. R. H. Knowles, is an ophthalmic surgeon of one of the leading New York hospitals.

Judgments against J. H. Johnston & Co. have been entered in favor of F. E. Knight for \$520; J. A. Brown for \$694.82, \$1,648.93, \$581.02 and \$2,090.30; A. A. Reeves for \$537.80.

Moses Straus, retail jeweler, 409 Fulton St., Brooklyn, is opening the store adjoining his quarters at No. 411, which he will use exclusively for the display of sterling silverware.

M. Eugene Hemmendinger, diamond setter, 3 Maiden Lane, who assigned November 2d, to N. A. Alexander, is offering to settle with his creditors at 25 cents each. The offer, it is said, has been generally accepted by the creditors.

M. D. Fielding, for some years past with the American Watch Case Co., 11 John St., has left that concern and sailed for London, Eng., on the *Lucania* Saturday last. Communications for him sent to THE JEWELERS' CIRCULAR will be forwarded.

Owing to the removal of the building at 13 Maiden Lane, the down-town branch of Reed & Barton, now situated there, will move about May 1 to the store at 8 Maiden Lane, formerly occupied by Max Freund & Co. The quarters here will be occupied

during the erection of the new building, 9-15 Maiden Lane, into which Reed & Barton will move when completed.

Reese P. Coughlin, for the past 18 months with the St. Louis Clock and Silver Co., returns to the Wm. L. Gilbert Clock Co., whom he formerly represented for eight years. Mr. Coughlin will again visit his old customers in Ohio, Kentucky and Tennessee in the interest of the Gilbert Co.

George W. Shiebler & Co., silversmiths, have leased the first office floor of the Decker building, Union Square, into which the business, now at 177 Broadway, will be removed about March 1. The new quarters are 30x138 feet and will be used exclusively for wholesale trade. The firm's retail business will be discontinued.

Maurice B. Blumenthal has been appointed by Judge Schuchman, of the City Court, receiver in supplementary proceedings for F. Volpe & Gallo Bros., formerly jewelers at 56 Mulberry St. The appointment was made on the application of Max Freund, a judgment creditor, for \$230, and Jules Racine & Co., judgment creditors for \$250.

Saturday night Alonzo Berry, colored, was arrested while standing at the doorway of the Aikin-Lambert Jewelry Co., 19 Maiden Lane. Knowing Berry to be a shoplifter and all-round crook, Detectives Nugent and Cain, who saw him there, took him to the station house. Nothing was found on the prisoner, but he was held awaiting evidence.

A Kiersky, formerly A. Kiersky & Co., removed last week from his old stand, 527 Broadway to 835 Broadway, corner 13th St. The new quarters are more comfortable and capacious and afford better manufacturing facilities. C. F. Pfingsten, formerly of Braillard & Pfingsten, is now connected with this firm, having complete charge of the factory.

N. F. Kanny, of Kanny & Co., Parsee merchants, of Bombay, India, who are among the largest watch and jewelry dealers of that city, spent about 10 days in New York recently, purchasing stock and samples of watches and clocks. Mr. Kanny made his headquarters with Max Freund, 8 Maiden Lane, whom he has known for many years. He sailed for Europe, Wednesday, on the *Majestic*.

As a result of an action of interpleader, tried in Scranton, Pa., before Judge Endlich last week, Gattle Bros., diamond dealers, 68 Nassau St., recovered about \$500 worth of diamonds sent to James M. Burkhart, jeweler, of that city. Burkhart recently confessed judgment to Jos. P. Kemp, for \$8,481, and the memorandum goods were seized with the other stock. The action was brought to determine the ownership of the goods.

It is reported that Black, Starr & Frost, retail jewelers, 28th St. and Fifth Ave., have leased the ground floor of the two buildings at 436 and 438 Fifth Ave., which are soon to undergo extensive alterations. The property at 436 was sold in July, 1895, to Boehm & Coon, who gave in trade for it

the Diamond Exchange Building, 14 Maiden Lane. Black, Starr & Frost, it is said, are to pay a rental of \$25,000 per annum for these new premises.

Miss Agnes Fera, daughter of Henry Fera, diamond importer and cutter, 68 Nassau St., will be married next Saturday evening, at the home of her parents, 206 W. 129th St., to Leon Schermerhorn, son of Howard Schermerhorn, of Jersey City. The bride's only attendant will be Miss Edith Servoss, while Julian Schermerhorn will be his brother's best man. The ushers will be another brother of the bridegroom, Alroy Schermerhorn, Patrick Henry Davis and W. E. Scudder, of Jersey City, and the bride's brother, Bruno Fera. There will be a reception after the ceremony.

After 20 years at 6 Murray St., the Wm. L. Gilbert Clock Co. are now installed in new quarters at 37 and 39 Maiden Lane. These new salesrooms are on the eighth floor of the Lorseh Building, taking up the entire Maiden Lane end of that floor. The rooms, which are larger and more convenient in every way than the former quarters, receive light from all four points of the compass, and command a fine view of Maiden Lane and John and Nassau Sts. These and the counting rooms and private offices are beautifully fitted up in hard oak. In addition to the full line of samples of all the company's productions, a stock of many of the principal clocks will here be carried and the warerooms will be connected by private telephone with the concern's storage, stock and shipping rooms which are located in the immediate vicinity.

The sheriff Wednesday took charge of the store of Henry Rogers, importer of fancy goods at 558 Broadway, on three judgments, aggregating \$27,154. The judgments are in favor of Hugh O'Neill, on demand notes dated Nov. 24, 1896, and Jan. 12, 1897. Mr. Rogers has been in business about thirty years. He imported most of his goods from Europe. Mr. Rogers moved to his present location about two weeks ago, having been at No. 435 Broome St. In July last his statement showed assets \$165,000 and liabilities \$41,000. His liabilities are not definitely known, but are currently reported to be from \$80,000 to \$100,000, a large part of which is due in Europe. Friday the Sheriff received an attachment against Mr. Rogers, for \$25,517, in favor of Jacob Ravene Sohne of Berlin, Germany, on a balance due for merchandise. They alleged that they have been trying to collect the claim for two years past, and begun suit against Mr. Rogers in June, 1895, but he has delayed it in every possible way, and just as it was about to come to a head he confessed judgment to Hugh O'Neill.

Frank H. Richardson, of Enos Richardson & Co., 21 Maiden Lane, is now vice-president of the Nassau Bank. He was elected Wednesday by the board of directors, to fill the vacancy caused by the death of Augustine Smith.

(Continued on page 23.)

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, an discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading ONLY are charged at One Cent a Word, payable strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.

**POSITION WANTED** by young lady, good at figures, willing to do anything; best references. Address E. Paris, 288 Baltic St., Brooklyn, N. Y.

**YOUNG MAN** wishes to work with good watchmaker; has some experience; will work for board. Address L. D., care JEWELERS' CIRCULAR.

**YOUNG GIRL** wishes a position in office; trustworthy and obliging; willing to do anything; best references. Address P. Rich, 110 Butler St., Brooklyn, N. Y.

**YOUNG MAN** with 5 years' experience in jewelry business, wishes position as traveling salesman; can furnish A1 references. Address C., care JEWELERS' CIRCULAR.

**WANTED**—Position by a watchmaker, jeweler and optician; I am a single man, 27 years of age; a hustler with 8 years' experience. Address Q. Pa., care JEWELERS' CIRCULAR.

**WATCHMAKER**.—Young man, six years' experience, wishes a steady position; have a lathe and full set of tools, and can do engraving. Address Chas. Schlack, 929 Dakota St., Philadelphia, Pa.

**SITUATION WANTED**.—Watchmaker, practical in all branches; compensation, position, and isochronism; also can take charge of jewelry department. Address R. C., care JEWELERS' CIRCULAR.

**SITUATION WANTED** by competent watchmaker, jeweler, engraver and salesman; single and sober; best references; have tools except lathe. Address "C. D. G.," 25 1/2 Lawrence St., Ann Arbor, Mich.

**A WATCHMAKER**, 18 years' experience on fine and complicated work, will be open for engagement soon; references as to ability, honesty, etc. best improved tools. Address Elgin, care JEWELERS' CIRCULAR.

**WATCHMAKER** wants situation; first-class in every particular; experienced in taking charge of department; highest references; will go anywhere. Address Watchmaker, care 940 West Madison St., Chicago, Ill.

**EXPERT ENGRAVER**, fine watchmaker, wants position; understands optics; gilt edge references; inspector for R. R.; will pay you to write me for samples of engraving. Address Inspector, care JEWELERS' CIRCULAR.

**SITUATION WANTED** by A1 watchmaker and jeweler; fourteen years' experience on all kinds of work, including complicated watches and clocks; also good jeweler; state wages paid. Address Hustler, care JEWELERS' CIRCULAR.

**POSITION WANTED** by a thoroughly reliable man with exceptional references; have had factory experience as foreman and alloying; also office experience; useful in either place; salary moderate. Address M. J. L., care JEWELERS' CIRCULAR.

**WANTED TO CORRESPOND** with jeweler wanting a first-class watchmaker and engraver; 18 years' experience; first-class in both branches; fine script, cypher and monogram work; designer and finisher of raised monograms; experienced practical watchmaker; desires a change; good salary expected. Address L. Q. C., care JEWELERS' CIRCULAR.

**I AM AN ATHLETE** and have no bad habits; this means plenty of energy and uninterrupted good health; exceptional address; practical watchmaker; precious stone expert; first-class correspondent and salesman with extended business experience; good window dresser and advertisement writer; capable of taking entire charge of any business or any part of a business handling watches and diamonds; best references; do you need a right hand man? Address "Expert," care L. B. Clark, 416 Main St., Buffalo, N. Y.

## Help Wanted.

**WANTED**.—Watchmaker and engraver to go to a prominent town in Virginia. Apply at office of Koch, Dreyfus & Co., 22 John St., New York.

**WANTED**—SALESMAN acquainted with the watchmaker's and tool lines for nearby New York trade, on commission. Address W. T. L., care JEWELERS' CIRCULAR.

**AGENCIES**.—Manufacturer of fine umbrellas and canes to jewelry trade wants jobbers or agents in Chicago, New Orleans and other distributing points. Umbrellas, care JEWELERS' CIRCULAR.

**WANTED**—EXPERIENCED WATCHMAKER willing to go south as far as Texas; good salary to a competent man; single preferred, between 28 and 40 years. Address South, care JEWELERS' CIRCULAR.

**WANTED**.—For New York city, first-class watchmaker to take our repairing department and payroll, or we will pay wages to right party; must have good references. Address P. O. box 1,368, New York city.

**WANTED**.—Good graduate optician for first class optical department; one that can trim a jewelry and optical window; must be a good salesman; salary must be low; permanent position. B. E. Arons, 303 Fifth avenue, Pittsburg, Pa.

**WANTED**.—A bicycle repairer who has had a thorough experience and knowledge of the business, to work the season of seven months at this; to one who is so understands clock and jewelry repairing I will give employment all the year around; to the right man here is a good position. Call, or address F. W. Hayden, Middleboro, Mass.

## Business Opportunities.

**AN OPPORTUNITY**; jewelry business in a manufacturing town of 1,500 in Indiana; big repair work; tight competition; no department stores. Address "D.," care JEWELERS' CIRCULAR.

**FOR SALE**.—Have established jewelry business for sale cheap, in a town of about 12,000 inhabitants, where a practical watchmaker and optician can do well. Address 187 Main St., Fitchburg, Mass.

**FOR SALE**.—A chance never offered before; a Broadway, New York city, small jewelry store; known everywhere; old established; repair pays expenses; retiring from business. Address Jeweler, No. 9, East 11th St., New York city.

**FOR SALE**.—Stock and fixtures of a nice clean jewelry, stationery and china business in Salem, Va., county seat of Roanoke county; population 5,000; also Roanoke College a large and flourishing institution, established in 1849; all new stock and in fine shape; no other book or stationery store in town; whole stock will invoice about \$1,500; will sell entire stock at a bargain for cash; a fine chance for the right man; good reasons for selling. Correspondence solicited. A. T. H. Rine & Co., box 338 Salem, Va.

## To Let.

**TO LET**.—One-half, more or less, of a handsome office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers' Association, 146 Broadway, New York.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

**WANTED**.—A line of silver novelties to sell on commission; good references. Address R. M., care JEWELERS' CIRCULAR.

**WANTED**.—You to know that we have succeeded to the business of Moseley & Co., and will continue the manufacture of the Moseley lathe, and it will continue to be one of the best of the very best. When interested write to your jobber or to the manufacturers, Moseley Lathe Co., Elgin, Ill.

Sells For Established Jewelers Only.

**MAJOR BELL, Auctioneer,**

P. O. Box 317, New York City.

Makes a specialty of the sale of

WATCHES, DIAMONDS, JEWELRY AND ART GOODS.

## New York Notes.

(Continued from page 22.)

An informal conference of the principal creditors of B. Kahn & Sons, wholesale opticians, 32 Maiden Lane, was held Saturday morning at the rooms of the New York Jewelers' Board of Trade. At the meeting Saturday were Adolph Kahn and his attorney, the American Optical Co., the largest creditor; Bausch & Lomb Optical Co., Sussfeld, Lorsch & Co., Hammel, Riglander & Co., Julius King Optical Co., Martin, Copeland & Co., and others, representing in all about \$15,000. W. A. Copeland presided. The firm's total liabilities were given as about \$23,000, about \$7,000 being held in Europe by Koch Bros. No definite action was taken and the firm stated that they could possibly pay about 25 per cent. The sheriff's sale took place at 32 Maiden Lane, Monday morning. The amount realized was about \$6,800, the principal purchaser being E. L. Louis, the judgment creditor.

Joseph Kdan, who is said to have kept a small jewelry store, committed suicide Saturday by shooting himself through the heart at his home, 404 W. 37th St.

The Meriden Britannia Co. have filed a judgment for \$116.08 against M. P. Hall.

The annual meeting of the stockholders of the Keystone Watch Case Co. of New York, for the election of officers for the ensuing year, will be held at the office of the company, 23 Maiden Lane, Feb. 2d, 1897, at 12 o'clock.

Judge Fitzsimons, of the City Court, has appointed Isidor Grayhead receiver for Adolph Zadig and Robert Palmer, who did business as A. Zadig & Co., on the application of Leopold Kramer. The firm dealt in fancy goods and jewelry at 2,735 3d Ave. and failed about a month ago.

We offer a prize of \$15 for the best design for a gold locket, length of pattern not to exceed 5 1/2 inches. Design to be submitted not later than February first, at 12 o'clock noon. A competent committee will pass on the design, when the award will be made.

Spencer Optical M'fg Co.,  
15 Maiden Lane, New York.

## A Grand Opportunity

IN CINCINNATI, O.

The best corner in the city; long established Jewelry store; clean and fresh stock; first-class reputation and a fine run of custom.

Business can be greatly increased. Reason for selling, failing health of the proprietor.

Will sell for cash or part secured notes.

No job lot man or auctioneer need apply.

Address "OPPORTUNITY,"  
Care THE JEWELERS' CIRCULAR, New York

THE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, JAN. 20, 1897.

NO. 25.

### Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

A. C. Becken returned from his New York and Boston visit Friday morning.

George Moore, of Moore & Evans, left Saturday for a month's pleasure trip in California.

Paul Arduson, manager of A. R. Knights' jewelry store, Dubuque, Ia., was in town Thursday.

John W. Tyler, formerly of this city and now of Dayton, O., was a visitor here the past week.

Sam E. Hall, Hampton, Ia., has sold out his stock completely and was in town last week buying an entire new line.

M. A. Lombard, jobber, Des Moines, Ia., and J. A. Norton, jobber, Kansas City, Mo., called on the trade here last week.

The death is reported of George H. Hewitt, Hartford, Mich. Mr. Hewitt married in 1892 and started in business in Hartford. He was a fine young man and very popular, with bright prospects.

Says A. L. Sercomb, manager of the Meriden Britannia Co.: "The indications in business are good, by reason of the number of small sorting up orders this early, showing that retailers did business in December and that stocks are low."

The Masonic Temple, cor. State and Randolph Sts., is building bay windows on the first floor on both State and Randolph Sts. This gives Giles, Bro. & Co., occupying the corner store, a handsome set of display windows and enhances the beauty of the store.

There have been so many requests for extra souvenirs of the last banquet of the Chicago Jewelers' Association, a beautiful silk flag, trimmed with gold fringe, that the committee has arranged to supply them at 75 cents each. Applications can be filed with Abner Hurd, office of the Chicago Jewelers' Association.

Col. John F. Turner, jewelers' auctioneer, has just closed out the entire stock and fixtures of the late Henry C. Graffe, Fort Wayne, Ind., netting \$16,000 in 18 days. He sold everything, not even a collar button being left. He is now conducting a

sale in Springfield, Ill., for George W. Chatterton, to raise money to liquidate maturing obligations.

M. Iralsen, of McVicker's Theatre block, who bought the assets of Kasper & Barnes, at the time of the latter's failure, are holding an auction sale preparatory to going out of business. The sale will include stock, safes and fixtures, and continue till all are sold. The firm bought cheaply by paying cash for large lines in the dullest season, but say there is no money in the business now.

### Cincinnati.

The failure of Anderton & Eberhardt Co., Dayton, O., caught a few Cincinnati jobbers.

Louis Homan, of the Homan Silver Plate Co., lost his only daughter and eldest child last week.

Albert Bros. have booked one of the largest orders for clocks for the Spring trade they ever had.

Frank Herschede is receiving his Spring hall clocks for this year's trade. They are mostly in the light woods.

L. B. Eaton, of D. Wileox & Co., was in Cincinnati Saturday, and reported a very fair business all the way through.

Joseph Homan left for the east last week for a few weeks' inspection tour regarding the eastern trade. The Homan Co. have already received enough orders to keep them busy for weeks. They anticipate a lively spring trade.

Joseph Noterman & Co. are just as busy in their factory as during the holiday week. Mr. Noterman says this fact impresses him that the jewelers out-of-town must be having some trade.

Frank Seinsheimer, assignee of Frohman, Wise & Newman, says he will be prepared to make an offer for settlement this week. It is thought the firm will be able to offer about 20 per cent.

Stern & Co. have dissolved by mutual consent. Chas. Stern has retired, and Chas. B. Goldsmith, who has been in business for himself for the past 20 years, will be associated in the new firm with Chas. Rauch, and his son, Louis Rauch, under the firm name of Rauch & Goldsmith. They will continue at the old stand in Race St. Mr.

Stern contemplates finishing his law studies, which he began some years ago, before he embarked in the jewelry business.

The appraisers of the Frohman, Wise & Newman stock, George Fox, L. Gutman and S. Lindenberg, have reported that the goods have been appraised at \$10,500. The H. Keck Mfg. Co. attached some diamonds to satisfy their claim of \$1,200 against the firm, but the assignee, Mr. Seinsheimer, replevied them again. There will probably be a suit to recover them. The eastern creditors are inclined to be lenient, and the probabilities are that the firm will get on their feet again.

### I. J. Sharick, Absconding Jeweler, Heard From.

TACOMA, Wash, Jan 13.—I. J. Sharick, the Tacoma jeweler, who about a year ago suddenly and sensationally left this city, leaving many creditors to mourn his departure, has been heard from, and is at Guatemala City, Central America. In December he addressed a postal card to a Murray St. manufacturer and importer, asking for their illustrated circular of jewelry novelties, and the firm knowing of his Tacoma escapades forwarded the card to this city.

A little over a year ago, I. J. Sharick was engaged in the jewelry business at 1112 Pacific Ave. and was supposed to be in good financial condition. On one Monday morning the store was not opened, and an investigation developed the fact that the stock had been removed and that Sharick's whereabouts were unknown. The goods were found hidden on the premises of a party who claimed to have purchased them for \$200. The goods were recovered and placed in the hands of the receiver who realized something over \$13,000 for the lot.

Arnstine Bros. & Mier, Cleveland, O., last August secured the arrest of Harry Levy, an employe, on the charge of embezzlement, it being alleged that he appropriated property of the firm. To make up evidence in the case a private detective was employed. He worked on the case for some time and succeeded in securing goods from the firm by various means to the amount and value of \$500. A detective agency is now trying to locate the detective.

# BENJ. ALLEN & CO.,

WHOLESALE \_\_\_\_\_

**American Watches,  
Diamonds, Jewelry,  
Watch Materials,**

**Tools,  
Optical Goods,  
Silverware.**

★  
Tool and Material Catalogue.  
Jewelry and Watch Catalogues.  
Issued Separately.

Will be sent on application to those who furnish us reference as being entitled to them.

Agents for the E. INGRAHAM CO.'S Clocks.

★  
141 and 143 State Street,  
CHICAGO.

**PARSONS & SCHOOL**  
—FOR—  
**WATCHMAKERS,**  
PEORIA, ILL.  
Send for Circular and Terms,  
**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
126 STATE ST., CHICAGO, ILL.  
Write for Particulars.



**A Loving Wife's Advice.**  
She urges her worrying husband, in order to increase his business, to read from week to week **THE 20 DEPARTMENTS** IN THE JEWELERS' CIRCULAR \$2 00 PER YEAR

**LAWTON, SPENCER & SHERMAN,**  
Manufacturing Jewelers, PROVIDENCE, R. I.  
MAKERS OF

The Most Popular  
**LINK CUFF  
BUTTON**  
In the Market.  
**10 KARAT  
QUALITY.**



RIGID POSTS,  
ROLL OVER EDGES.  
NEW AND NOVEL  
IDEAS IN SHAPES  
AND DESIGNS.

AND BEST OF ALL **THEY SELL.** Ask Your Jobbers for them.

**Mossberg & Granville Mfg. Co.**  
101 SABIN STREET, PROVIDENCE, R. I.  
**JEWELERS' TOOLS OF EVERY DESCRIPTION.**  
**HEADQUARTERS FOR PRESSES.**

**"The Benedict" Collar Button.**

Enos Richardson & Co.  
23 Maiden Lane,  
New York.  
Sole Manufacturers.

MADE IN  
Gold, Sterling Silver,  
Rolled Plate,  
Aluminum.



JELLY SPOON.

**TOWLE MANUFACTURING COMPANY,**  
NEWBURYPORT, MASS.

CHICAGO.

### Detroit.

J. Berger has started an engraving establishment at 339 Congress St., E.

N. Cary has sold his jewelry business in Portland, Mich., to John C. Campbell, of Sebawa. Mr. Cary will take an optical course in Philadelphia, Pa.

Supervising Architect W. M. Aitken, at Washington, has consented to place a clock in the new Government building in Saginaw, Mich., providing the appropriation holds out.

At the annual election of the Marshland club, the following jewelers were made officers: Eugene Deimel, treasurer; Henry Koester, financial secretary, and Albert Schaub, chairman of the house committee. The club is located at St. Clair Flats.

All the jewels and pottery owned by the Princess Pontiac, daughter of the old Indian chief who had so much to do with the early history of Michigan, may be placed in the Detroit Museum of Art. The collection is at present owned by B. F. Bush, of Grand Blanc, Mich. They are said to be quite extensive and valuable. One of the relics consists of a medal valued at \$100 sent to Pontiac by Prince Napoleon, nicknamed "Plon Plon." On one side is a medalion of the prince and on the other a French inscription.

### Columbus, O.

Harrington & Co. began their regular annual clearance sale last Monday.

F. F. Bonnet, one of the leading jewelers of this city, has been elected president of the board of directors of the Columbus workhouse.

H. B. Bliss, representing the Gorham Mfg. Co., is confined to his bed at the Chittenden Hotel, with tonsillitis. He has been unable to leave his room for several days.

The Columbus Silver Co. are now settled in their new quarters, 81 N. 3d St. They have placed an order for a number of new show cases, and will greatly improve their salesroom and show window.

The Grove Co., Salem, O., whose store was robbed of 60 watches and a lot of valuable papers on Dec. 22, Thursday, received a package by express containing all the notes to the amount of \$2,332, a number of insurance policies, mileage books, deeds and contracts. They were picked up by H. B. Hardy, of the Akron White Sand Co., in a freight car on the Lake Erie and Western road, while the car was standing on a siding at Coles, near Akron. The company secured 40 of the watches some time ago, in Canton.

### Pacific Coast Notes.

L. Feibush has opened a jewelry store in Shasta, Cal.

Palmer Bros., Baker City, Ore., recently suffered a small burglary loss.

Ed. E. Stowfield, Aberdeen, Wash., held an auction sale of his jewelry stock recently and has retired from the business.

Geo. H. Snell, formerly of Walla Walla, Wash., opened a store Jan. 15 in the First National Bank building, Pendleton, Ore.

B. P. Prowell, of Idaho, has arrived in Santa Ana, Cal., with a stock of jewelry. He goes to that city for a season of rest and recreation.

Lissner & Co., Broadway and 13th St., Oakland, Cal., have started a sale which they will continue they say until their stock is closed out.

The \$1,800 clock in the Clock Building, Santa Barbara, Cal., has been allowed to run down because the City Fathers cut off the appropriation of \$10 per month for its winding.

### Kansas City.

L. C. Buchman has succeeded to the business of A. Schmidt, Clay Center, Kan.

Flint Bowen has again gone on the road for M. Benjamin, and left the first of the week for an extended western trip.

Walter Stotts pleaded guilty to petit larceny in stealing jewelry from A. F. Zimmerman, of Warrensburg, Mo., last week.

W. E. Hofer, formerly with Edwards & Sloane Jewelry Co., has accepted a position with S. H. Clausin & Co., Minneapolis, Minn.

The jewelry store of Lee Moore, Joplin, Mo., was robbed last week of several hundred dollars' worth of watches and the cheaper grade of jewelry.

Among the out-of-town buyers last week were noted: J. H. Whitesides, Liberty, Mo.; B. Hoffman, Leavenworth, Kan.; W. H. Meyer, Lawson, Mo.; J. J. Stott, Paola, Kan.; J. O. Van Voorhes, Ossawatimie, Kan.; J. S. Monroe, Sweet Springs, Mo.

"Jaccards" have just completed two elegant jewels to be presented to the retiring Eminent Commanders of Kansas City, No. 10, and Oriental, No. 35; also a very handsome 33 deg. jewel for a Scottish Rite mason of the City of Mexico. "Jaccards" report of the season of 1896-97 far in excess of the previous season and trade holding up since Christmas better than usual.

### Indianapolis.

A branch store has been opened in Hamilton, Ind., by A. J. Shaw, Ashley, Ind.

Enrique C. Miller will leave early in February for a visit to his parents in Mexico.

Harding & Rinard, South Bend, Ind., have dissolved partnership. C. A. Rinard continues the business at the old stand.

The Mayor of the city has signed the pawnbrokers' ordinance recently outlined in THE CIRCULAR, and it will immediately go into effect.

THE CIRCULAR'S notice of the removal and change in the business of L. F. Kiefer & Son seems to be responsible for the avalanche of traveling men who have been calling on the firm.

Out-of-town dealers in the city last week included: E. O. Collins, Franklin, Ind.; Mr. Kyle, Gas City, Ind.; E. M. Wilhite, Danville, Ind.; J. W. Hudson, Fortville, Ind., and Chas. M. Hummeult, Rockville, Ind.

J. M. Seifert, Mulberry, Ind., wants the

trade to keep a sharp look-out for a 6 size, 7 jewel Waltham movement, No. 6440412 in a Crescent hunting case, No. 586742. Any information as to the whereabouts of the watch will be gratefully received by Mr. Seifert.

Hutchinson's Practical School for Watchmakers, La Porte, Ind., has been reorganized and is now called the La Porte Watch School. The year has opened most promisingly for the school with the faculty as follows: Dr. J. H. Wm. Meyer, president; C. F. McClung, vice-president; Chas. Bosserman, treasurer; N. H. Law, secretary, and J. L. Hutchinson, superintendent.

### St. Louis.

Sam. Bauman, of the Bauman-Massa Jewelry Co., arrived home on the 16th.

Morris Eisenstadt, of the M. Eisenstadt Jewelry Co., reports trade moving briskly for the first two weeks of 1897.

Business so far for 1897 has shown an improvement over last year, and dealers are thereby considerably encouraged.

Word has reached this city that M. A. Boyer, Hiawatha, Kan., who made his purchases in this market, recently died.

Gerhard Eckhardt, president of the Missouri Retail Jewelers' Association, is receiving the congratulations of his many friends over the advent of a 12-pound boy at his home.

Morris Bauman, of L. Bauman Jewelry Co., will arrive home on the 18th. Sidney Bauman, of the same firm, who met with quite an accident two months since in Houston, Tex., is out again.

The trial on all last week in the Circuit Court in which Mrs. Isabella Aloe was plaintiff and The Fidelity Mutual Life Insurance Co. defendants was decided Friday in favor of Mrs. Aloe and judgment rendered for \$6,093.33. The plaintiff sued on a \$5,000 policy on the life of her late husband, A. S. Aloe. This was the third trial, the jury disagreeing in the previous two.

### Minneapolis and St. Paul.

A. Hanson has opened a new jewelry store in Maynard, Minn.

S. E. Sanborn, one of Minneapolis' pioneer jewelers, has made an assignment.

M. H. Carpenter, president of the Minneapolis Jewelry Mfg. Co., has been re-elected director of the Security Bank of Minnesota.

Out-of-town jewelers visiting the Twin Cities on business the past week were: Lucien Diacon, Chaska, Minn.; Charles Vasalje, Waconia, Minn.; C. H. Todd, of New Richmond, Wis.; J. B. D. Wagner, Morton, Minn.; F. C. Stamm, Princeton, Minn.; E. H. Goodwin, Tracy, Minn.

A. E. Paegel, Minneapolis, who last Summer while out driving collided with an electric street car, sustaining a loss of a valuable horse and buggy, beside himself and wife being injured, made a settlement with the Street Railway Co. last week, receiving \$500 in full for all claims.

# Established 1857....



Every bond requires good security back of it. So does a Gold Filled Case. We only want to call your attention to the fact that our business was established forty years ago, in 1857, and that we are always ready to make our guarantee good—we offer as security a “**successful business career of forty years.**”

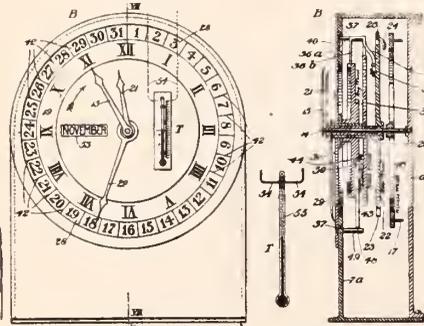
We shall place upon the market this year a line of Fahys Gold Filled Cases which will surpass anything ever made in style, finish and design. Your Jobber should have them; if not, send to

**JOSEPH FAHYS & CO.,**  
**Fahys Building,**  
**New York.**

The Latest Patents.

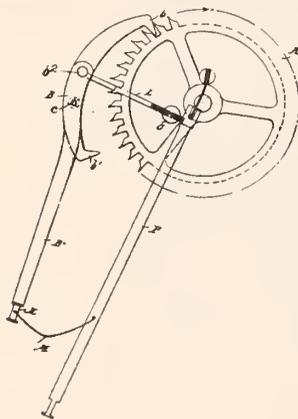
ISSUE OF JANUARY 12, 1897.

571,922. ELECTRIC CALENDER CLOCK. GEORGE W. MACKENZIE, Beaver, Pa.—Filed Dec. 28, 1895. Serial No. 573,684. No model.



In a secondary clock, in combination with an intermittently-electrically-actuated minute-wheel mounted on a shaft, carrying a minute-band, an hour-wheel intermittently actuated by a pawl attached to the minute-wheel mounted on a hollow sleeve surrounding the minute-wheel shaft and carrying the hour-hand, and a month wheel intermittently actuated by a pawl attached to the hour-wheel mounted on a hollow sleeve surrounding the hour-hand sleeve, and carrying the day-of-month hand; the regulator wheel 39 provided on the inside with ratchet-teeth, 47 designed to be engraved by the intermittently-actuated hooked pawl 43, pivotally attached to the month-wheel and designed to bear against a fixed pin 49 at one period of its revolution, the regulator-wheel bearing on its face the names of the months in rotation and having pockets in its periphery of varying depths.

574,984. PENDULUM ESCAPEMENT. AUGUSTE DARDENNE, Brussels, Belgium, assignor to La Societe Anonyme pour l'Exploitation des Brevets Dardenne, same place.—Filed Aug. 11, 1894. Serial No. 520,076. No model. Patented in Belgium June 30, 1894, No. 110,764; in France, July 9, 1894, No. 239,914; in England July 16, 1894, No. 13,690; in Germany July 17, 1894, No. 80,170; in Switzerland July 17, 1894, No. 8,696; in Italy July 17, 1894, No. 36,870,266, and in Austria July 27, 1894, No. 5,675.



An escapement for pendulum clocks comprising an escapement wheel, a pendulum, an escapement-anchor having an upper pallet, a lower pallet, and an anchor-arm provided with a rotatable stud at its lower end, a rock-shaft whereby the escapement-anchor is supported, having a laterally-extending arm provided with an adjustable counterpoise, and a flexible connection between the pendulum and the rotatable stud of the arm of the escapement-anchor.

575,075. WATCHMAKER'S LOUPE. PHILIP H. STEVENS, Bristol, Conn.—Filed Apr. 30, 1896. Serial No. 589,801. No model.

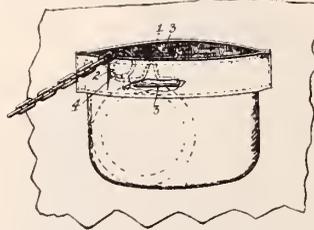
The watchmaker's loupe, consisting of a rim adapted to be held by the contraction of the muscles about the eye, a frame or frames containing lenses of suitable magnifying power, and a wire substantially at right

angles to the planes of said rim and frames, connecting them rigidly, and so constructed as that the glass may



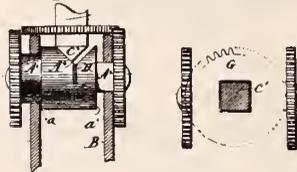
be used by an operator wearing eye-glasses without removing the same.

575,126. WATCH-POCKET GUARD. WILLIAM



N. OFFUTT KEYSER, W. Va.—Filed May 22, 1896. Serial No. 592,652. No model.

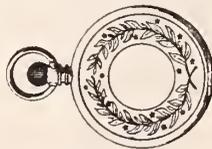
575,168. STEM WINDING AND SETTING WATCH. WILSON E. PORTER, New Haven, Conn., assignee to the New Haven Clock Co, same place.—Filed Oct. 15, 1894. Serial No. 525,922. No model



In a stem winding and stem setting watch, the combination with the movement plates thereof, of a non-rotatable sliding arbor mounted therein, an intermediate winding wheel loosely mounted upon one end of the said sliding arbor adjacent to the outer face of one of the said movement-plates and normally meshing into the main winding-wheel of the watch, an intermediate setting-wheel loosely mounted upon the other end of the said sliding arbor adjacent to the outer face of the other movement-plate, and adapted to mesh into the minute-wheel of the watch, a winding and setting wheel, and means for shifting the said sliding arbor so as to throw the wheels loosely mounted upon it into and out of engagement with the said winding and setting wheel.

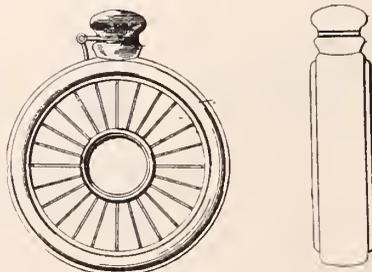
575,215. SOLAR AND TRANSIT INSTRUMENT. JOHN R. DAVIS, Cleveland, Ohio.—Filed Jan. 6, 1896. Serial No. 574,464. No model.

DESIGN 26,503. WATCHCASE. GEORGE PALMER.



Washington, Ga.—Filed Dec. 10, 1896. Serial No. 615,214. Term of patent 3 1/2 years.

DESIGN 26,510. FLASK. ROBERT M. WILCOX,



Meriden, Conn. Filed Dec. 7, 1896.—Serial No. 614,847. Term of patent 3 1/2 years.

TRADEMARK 29,431. WATCH-MOVEMENTS AND PARTS THE EOP. AMERICAN WALTHAM WATCH Co., Boston and Waltham, Mass. Filed Nov. 12, 1896.

Royal.

Essential feature.—The word "ROYAL." Used since July 1, 1878.

TRADEMARK 29,435. MUSICAL BOXES AND DISKS, MERMOD FRERES, Ste. Croix, Switzerland.—Filed Dec. 12, 1896.

Stella.

Essential feature.—The word "STELLA." Used since April 9 1896

TRADEMARK 29,472. PORCELAIN BUTTONS AND ORIENTAL PEARLS. The firm of FERD. SCHMETZ Aix-la-Chapelle and Herzogenrath, Germany. Filed Dec. 19, 1896.

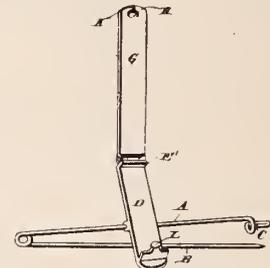


Essential feature.—A representation of an escutcheon bearing an anchor with the date "1851," the initials "F. S.," and a square, the anchor surmounted by a Mercury's hat. Used since May, 1893.

ISSUE OF DECEMBER 29, 1896.

(Omitted in list published January 6, 1897.)

574,084. COMBINED WAIST AND SKIRT PIN AND BELT SLIDE AND KEEPER. CHARLES DEITSCH and EDWARD J. DEITSCH, New York, N. Y.—Filed April 23, 1896. Serial No. 583,822. No model.



In combined waist and skirt pins, the combination of the waist and skirt pin, the belt slide and keeper, said pin secured at right angles to the front face of the principal member of the belt slide and keeper, about the center thereof, the backwardly projecting lugs upon the said principal member, the cover hinged to the lower lug, the said cover provided upon its end with the hole, H, and open slot, the said upper awkwardly-projecting lug, having a central lug, L, whereby the free end of the cover may be securely fastened to the principal member of the belt slide and keeper.

The Chicago office of the Adelphi Silver Plate Co. has been discontinued, consequently all of the concern's travelers will henceforth start on their business trips direct from the factory, 62 John St., New York. W. A. Elliot, representing the company for a number of years, will leave on Jan. 20 with a complete line of samples to visit his friends in New York State, Pennsylvania, New England and Virginia.

S. Conning, Fred. L. Bates, K. A. Lindstrom and Bessie A. Evans, creditors of W. J. Barrett, San Francisco, Cal., who conducted a jewelry business under the firm name of Barrett & Sherwood, have petitioned to have him declared insolvent.

The death occurred last week of Charles H. Carpenter, formerly in the jewelry business in Middleboro, Mass.

### Connecticut.

The Watrous Mfg. Co., Wallingford, started up on eight hours time Jan. 12.

Simpson, Hali, Miller & Co.'s works, Wallingford, started up Monday, Jan. 18.

The works of the Bristol Brass and Clock Co. that closed on Jan. 1 for inventory and repairs, resumed on Monday, Jan. 11.

The New Haven Clock Co. have shut down for two weeks since Jan. 12. At this season of the year there is generally a shut down. When the firm shut down two weeks ago it was understood that work was to begin Jan. 12, but when the employes returned to work they found a notice stating that there would be no work done at the factory indefinitely.

Gen. Geo. H. Ford, president of the Connecticut Jewelers' and Opticians' Association, reports, in an interview, his impressions that there is a distinct gain in confidence in business circles, a strong underlying undertone of stability in financial affairs, weak houses have been weeded out, and the outlook for trade in 1897 and for the next two or three years is much brighter.

### Canada and the Provinces.

Renben Blackmer, jeweler, Fredricton, N. B., is dead.

A. W. Cox, jeweler, Aylmer, Ont., has sold out to John Walker.

Fred. Davis, jeweler, Seaforth, Ont., has advertised his business for sale.

The store of A. Chatfield, jeweler, Guelph, Ont., has been damaged by fire.

The stock of Joseph Duessault, fancy goods, Montreal, has been damaged by fire.

A. W. Stevenson has been appointed curator of the estate of Porter, Teskey & Co., Montreal.

R. B. Brown, jeweler, has opened a store both at Clarke's Harbor and Barrington Passage, N. S.

A judgment has been obtained against Knowles & Co., silverware, etc., Windsor, Ont.; amount, \$2,630.

Wm. J. Baillie has registered as proprietor of the firm of Geo. Baillie & Co., manufacturing jewelers, Montreal.

D. J. Garrick, fancy goods, Hamilton, has assigned to W. F. McGiverin. Creditors will meet on the 13th inst.

Wesley & Co., fancy goods, etc., Peterboro, Ont., have assigned to J. P. Langley, Toronto. A meeting of creditors was called for the 8th inst.

James G. Blythe, of the New York Standard Watch Co., was in Toronto on the 6th inst., introducing the new barrel cyclometer for bicycles. P. W. Ellis & Co. have been appointed agents for Canada for these goods.

Provincial buyers in Toronto have not been very numerous since the holidays, but among them last week were: H. Davis, London; A. R. Watson, Newmarket; John Clarke, Peterborough; Geo. Macdonald, Tweed, and W. G. Maybee, St. Catharin's.

The gold and silver manufactures imported into Canada from Germany during 1895 amounted to \$13,514; the fancy goods to \$208,167.

Walker J. Barr, of the Goldsmiths' Stock Co., Toronto, started on his Spring purchasing trip to New York and the eastern jewelry centres on the 12th inst.

There is a run at present on silver mounted tartan belts. The prospects are that enameled silver souvenir goods will be even more extensively made this season than last year.

Ambrose Kent & Sons, Toronto, are adding a new department to their business, in undertaking the manufacture on an extensive scale of all kinds of society regalia. The regalia manufacture, which will employ a number of additional hands, will be carried on in the second and third flats of their Yonge St. establishment. George C. Mortimer will have charge of this department.

Dame Elizabeth Stephenson, widow of the late W. S. Walker, carrying on business under the name and style of W. S. Walker & Co., 2200 St. Catherine St., Montreal, has assigned by the demand of H. & A. Saunders, Toronto. The liabilities will amount to over \$15,000. The principal creditors are: Miss Stephenson, \$6,149; H. & A. Saunders, \$2,993; Schwob Bros., \$1,143; W. J. Walker, \$1,060; G. R. Lancefield, \$1,018; Levy Bros. Co., \$932. Dominion Rolled Plate Co., \$791; Robert Pollock, \$762; Goldsmiths' Stock Co., \$428; J. B. Willims Coy, \$590; Meriden Britannia Co., \$349; James A. Pitts, \$324.

## Notice of Removal.

**A**FTER twenty years at their old location, 6 Murray St., the **WM. L. GILBERT CLOCK CO.**, take pleasure in notifying the trade of their **REMOVAL** to the Lorsch Building, **37 AND 39 MAIDEN LANE, NEW YORK**, where they have secured larger and more attractive salesrooms and offices and better facilities in every way to display goods and conduct general business. The shipping department, while not in the same building, is located near-by, and will be connected by private telephone, enabling them to execute orders promptly and satisfactorily.

Branches at  
**CHICAGO,**  
**SAN FRANCISCO,**  
**MONTREAL.**

# Wm. L. Gilbert Clock Co.

37 and 39 Maiden Lane, New York.

S. H. Patterson, Waterford, has assigned to W. L. Jones.

J. P. Standish, jeweler, Toronto, is retiring from business.

The stock of Porter, Teskey & Co. is advertised for sale by tender.

S. H. Patterson, jeweler, Waterford, Ont., has assigned to W. M. E. Jones.

The stock of Ferdinand Hogue, jeweler, Montreal, has been damaged by fire.

John F. Harper, jeweler, Luther, Ont., has given a chattel mortgage to J. Philip.

The stock of H. Elton, jeweler, Toronto, was sold by the bailiff on the 14th inst.

J. R. Leggett, Parry Sound, Ontario, has given a chattel mortgage to Telfer Bros.

A. W. Ross & Co., jewelers, Port Arthur, Ont., have opened a branch at Fort William.

A meeting of the creditors of Alexander Stewart, jeweler, Richmond, Que., will take place on the 27th inst.

N. E. Haug, jeweler, Toronto, has assigned to Henry Barber. A meeting of creditors was held on the 20th inst.

The Beattie Block, Wallaceburg, Ont., has been burnt to the ground. Frank Smith, jeweler, was one of the sufferers.

A. Aronsberg & Co., opticians, 71 King St., W., Toronto, have assigned to E. R. C. Clarkson. Their liabilities are about \$2,500.

Harrison & Co., opticians, etc., Montreal, have dissolved partnership. Thomas L. Harrison continues the business, with style unchanged.

Jas. A. and Mary G. Goodsell, jewelers, Belleville, Ont., have given a chattel mortgage to W. H. Snyder; amount \$288. This is a renewal.

A meeting of the creditors of M. S. Walker & Co., jewelers, Montreal, took place on the 14th, A. W. Stevenson, Montreal, was appointed curator.

W. K. McNaught, secretary of the American Watch Case Co., Toronto, is a director of the Eastern Mining Syndicate, with capital of \$1,000,000; shares, par value, \$1.00 each.

The Montreal Watch Case Co., Montreal, have issued an execution against Geo. Chillas, agent of the Pairpoint Mfg. Co., and lately appointed head timepiece inspector of the Canadian Pacific railway; amount \$708. A bailiff's sale was advertised for Jan. 16.

According to Dunn's *Review* just issued the failures in the jewelry and clock making trades in Canada during the year ending December, 1896, numbered 294 and the amount of liabilities \$3,600,276. In 1895, the failures were 239 and the amount \$2,506,672. In 1894, the figures were 316 and \$2,457,373. For December, 1896, the failures were 38 and the amount \$482,100.

Louis Philippe Dufresne, manufacturer of jewelry, Montreal, has assigned on the demand of Joseph H. Mallette, accountant. The assets are his stock in trade and fixtures at 1973 Notre Dame St. The liabilities are about \$3,500. The largest creditors are: Wm. Eaves, \$1,226; J. B. R. Dufresne, \$400; James MeShane, \$425; Alf. Eaves, \$319; L. P. Dufresne, jr., \$330, and J. H. Mallette, \$200.

N. E. Haug, 456 Queen St., W., Toronto, has assigned to Henry Barber. The assets are about \$3,500 with liabilities something less. A meeting of creditors has been called for the 20th inst.

A disastrous fire took place at Wallaceburg, Ont., early on the morning of the 13th, resulting in the destruction of the Beatty block with the loss of two lives. Frank Smith's jewelry store was among the properties destroyed. The stock, which was valued at \$1,000, was insured for \$500.

Harry Elton, jeweler, 394 Queen St., W., Toronto, who a few weeks ago was tried on a charge of receiving stolen goods and acquitted, disappeared on the 8th inst. and has not been heard of since. On the morning of that day he opened the store as usual and later he left his daughter in charge, saying that he was going down-town. He said nothing about going away and took nothing with him. On the same day G. R. R. Cockburn, his landlord, put in the bailiff for \$120 rent and other creditors put in their claims. An examination into the stock shows that only a small percentage on the debts due will be paid, as the stock is comparatively small. Mrs. Elton states that she has no idea where her husband has gone.

### Pittsburgh.

M. Bonn has returned from a trip to eastern cities.

Otto Heeren left last week on a business trip to New York.

S. L. Ginsberg, McKeesport, has decided to discontinue the jewelry business.

Izetta Dunseath, wife of W. G. Dunseath, aged 56 years, died Jan. 15, at the family residence, Wylie ave.

Max S. Nieman, McKeesport, will remove from his present location to a better one on Fifth Ave. in that city.

A. Gillespie, Gillespie Bros., located in the Park building, left Tuesday last on a business journey to New York.

Abe De Roy, son of Emanuel De Roy, intends entering the jobbing business in New York with S. R. Goldsmith, of Leopold Weil & Co.

W. F. Bailey, now with B. E. Arons, will leave in a few days for Staunton, Va., where he will re-engage with H. L. Lang, jeweler of that city.

Eugene Seaman, of Lash's jewelry store, Wheeling, W. Va., has accepted a position as traveling salesman with E. A. Siviter & Co., wholesale jewelers of this city.

Out-of-town buyers were unusually few in numbers during the past week. Among these were: George V. Brady, Washington, Pa.; J. B. Bruce, Burgettstown, Pa.; Mr. Andrews, Homestead, Pa.; E. H. Kennerdell, Tarentum, Pa.

B. E. Arons, on his removal, will have 160 feet of floor space and will have one of the largest clock departments in the city. An assortment of brie-à-brie will form a portion of the large stock that Mr. Arons intends carrying.

F. S. McBurney, one of Heeren Bros. & Co.'s travelers, has quit the jewelry business to engage in other pursuits.

The E. Howard Watch and Clock Co. have erected a \$1,500 4-dial illuminated street clock on the corner of Fifth Ave. and Smithfield St. for a leading department store. The clock is a handsome affair, and very useful.

Mrs. Elizabeth Schmid, wife of Wilhelm Schmid, proprietor of the Excelsior Hotel, of New Castle, Pa., died at the West Penn Hospital a few days ago. She was the mother of a large family, among them being Charles Schmid, a Pittsburgh jeweler.

The store-rooms of Gillespie Bros., Park Building, are very attractive and are strictly up-to-date. The past year's business has been highly satisfactory, and on Feb. 1 Philip Gillespie will start on the road in the firm's interests, covering Pennsylvania and Ohio towns.

### Boston.

Eugene Sanger, salesman for Harwood Bros., has been on the sick list the past week.

W. Chester Miles, salesman for William Paul, was married Jan. 12 in the suburbs of Hyde Park to Miss Strachan, of that town.

L. I. Pendleton & Sons, wholesale jewelers, are now located in their new and commodious quarters, 44 Bedford St., room 300.

Edwin P. Wells and Albert G. Barber, of the Globe Optical Co., are in New York this week and will attend the meeting of the Optical Jobbers' Association, to be held in that city to-morrow.

John J. McNamara attempted a "grab robbery" last Wednesday at the store of C. A. W. Crosby & Son, where he asked that some gold watches be shown him. Seizing a gold Waltham timepiece, he ran from the store and made a bold dash for booty and freedom. A passing policeman heard the disturbance that followed his exit, however, and gave chase, overtaking the fellow speedily. Later he was arraigned in the municipal court and promptly sentenced to the house of correction for a year.

### Springfield, Mass.

J. B. Spruill, of F. A. Hubbard's staff of employees, is in North Carolina, where he was called to attend the funeral of his sister.

John C. Manning, who assigned to William F. Callendar, vice-president of the Chapin National Bank, it is understood, is trying to effect a settlement with his creditors on the basis of 30 cents on the dollar. Mr. Manning's liabilities are in the neighborhood of \$12,000, and his assets will not exceed a third of that amount. Readers of THE CIRCULAR will remember that about a year ago Mr. Manning was hard pressed for money, and advertised the fact in connection with the announcement that he would dispose of his stock at auction. He is now confined to his house by illness.

## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

CHICAGO, Ill., Jan. 3, 1897.

Editor of THE JEWELERS' CIRCULAR:

I am interested in the National Self-Winding Clock Co., of Elgin, Ill. We will soon be in the market for all kinds of clock cases. Will you kindly give me the addresses of manufacturers of iron, marble and porcelain clock cases? Thanking you for the information, I am, yours very truly,

PERCY L. CLARK.

ANSWER:—The great majority of marble and porcelain clock cases used in America are imported from Europe. You may obtain these through the following houses: Bawo & Dotter, 28-30 Barclay St.; Geo. Borgfeldt & Co., 18-22 Washington Place; L. Straus & Sons, 42-48 Warren St.; Harris & Harrington, 34 Vesey St.; F. Kroeber Clock Co., 360 Broadway, and other New York importers. There is a concern in Grand Rapids, Mich., which we think is known as the Rose Marble Clock Case Mfg. Co., organized to manufacture clock cases. S. Klaber & Co., 47 W. 42d St., New York, are manufacturers of fine marble and onyx clock cases. We do not know of any manufacturer who makes iron clock cases for the general market. The clock companies have their iron cases made from their own molds. The F. Kroeber Clock Co. before mentioned are the only people that we know of who would care to supply these iron cases to outside manufacturers.

NEW YORK, Jan. 5, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly send me the address of the Globe Nevada Silver Works? I have got an export order for the above firm and don't know where to find them.

M. ZIEGEN.

ANSWER:—We do not know of any concern of the name, Globe Nevada Silver Works. Many manufacturers use the names Nevada, Arizona, Mexican, etc., on their products to represent certain qualities of goods. S. F. Myers & Co., 48 Maiden Lane, New York, stamp their silver plated ware with the representation of a double globe and with the word Globe. This is a registered trade-mark, and we do not know of any other concern that

uses anything like it. If correspondent will give us some details as to the class of goods desired, we may be able to locate the manufacturer of them.

WESTMINSTER, Md., Jan. 8, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you tell me where I can buy the "Pilote" main-spring? It is a Swiss spring made for American watches. I have used them lately, having bought them from a traveling man who is out of business now. You will confer a favor if you can give me the information. Yours truly,

S. P. BLAIR.

ANSWER:—L. Combremont, 45 Maiden Lane, New York, imports a Swiss spring for American watches called "Pilote." It is undoubtedly the spring you desire.

PITTSBURGH, Pa., Jan. 11, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please give me the address of a few parties that handle black diamonds used in steam drills. One of our customers wishes to know where he may secure them.

J. M. ROBERTS.

ANSWER:—Among the principal dealers in black diamond for drilling purposes are: Theo. Lexow, Western Union Telegraph Co. Building, New York; Dessau Carbon Co., 39 Maiden Lane, New York; Victor Bishop & Co., 21 Maiden Lane, New York.

An entirely new toilet set in sterling silver is about to be placed upon the market by Unger Bros., 414-416 Halsey St., Newark, N. J. The pattern is rendered unique and novel by a clever combination of a design of rococo scrolls and well executed figure-work in relief. Perhaps the most novel feature of the set, however, is the handles. In this case, the conventional straight handle has been discarded for one irregular in shape and so constructed as to form slight grooves in which the fingers fit snugly. This innovation in handles is obviously advantageous. The goods are finished in an eminently satisfactory manner and will, undoubtedly, be well received by the trade.

## Workshop Notes.

**Ink Stains on Silver.**—The tops and other portions of silver inkstands frequently become deeply discolored with ink, which is difficult to remove by ordinary means. The stain may, however, be completely eradicated by rubbing it with a paste formed of a little chloride of lime and water.

**Gilding Without Battery.**—Articles which do not require much handling, may be quickly gilded without a battery as follows: One part of chloride of gold and four parts of cyanide of potash are dissolved in boiling distilled water; the articles are hung in this solution, tied with a fine copper wire to a strip of zinc scratched clean, and left in for a few minutes.

**To Clean Zinc Articles.**—To clean zinc articles, stir ordinary rye bran into a paste with boiling water and add a handful of silver sand and a little vitriol. Rub the article with the paste, rinse with water and rub dry with a cloth. A polish will thereby be obtained.

**Metal Casts.**—Metal casts of delicate natural objects, such as flowers, leaves, insects, etc., can be obtained in the following manner: The object, for instance a dead bug, is first placed in its natural position with feet fastened upon an oval rim of wax. It is next freely suspended within a pasteboard or wooden box by means of a few wires. A few thicker wires are led to the object from the side of the box, to form air escapes. A sharp pointed piece of wood is placed upon the back of the insect, and serves to form the hole for casting. The box is next filled with a paste of three parts pulverized plaster-of-Paris and one part of brick dust, stirred with a solution of alum and sal. ammoniac. It is best to previously coat the object with this mass, to avoid the formation of air bubbles. After the hardening of the form, it is slowly dried, next heated stronger and stronger, whereby the body within is reduced to ashes, and then left to cool slowly to prevent cracking. To remove the ashes, the cooled form is filled with mercury, which is well shaken and poured out again, and the operation is repeated until the interior is clean. The thick wires are withdrawn next, the form heated and filled with the molten metal. After cooling, the gypsum is carefully heated in water and broken away.

After a prolonged series of experiments, Chas. Rose, miniature artist, 192 Water St., New York, has devised a means whereby he can effectively reproduce colored photographs on watch cases. This class of work has never before been done satisfactorily. Mr. Rose charges the reasonable price of \$3.00.

Goodfriend Bros., 19 Maiden Lane, New York, have purchased abroad extensive assortments of novelties in stones for both jewelers and silversmiths. The goods are now en route to America.

Do your Engraving  
WITH THE  
**Eaton-Engle**  
Engraving  
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111 Nassau St. NEW YORK.

Buy the Machine that is Built for Business==The Eaton-Engle.

MENTION THE CIRCULAR WHEN YOU WRITE.

# OPTICAL DEPARTMENT.

## Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS \*

BY R. H. KNOWLES, M. D.

**NOTE.**—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XLVIII.

(Commenced Feb. 27, 1895.)

### CHAPTER IX.

#### AMBLYOPIA (Continued.)

**H**EMIANOPSIA denotes a state or condition of the eye where there is a contracted field of vision in which there is a considerable loss of the field, together with and without central scotoma due to retinal hemorrhage, also to a loss of continuity along the optic nerve due to disease of the nerve itself.

The loss of part of the field of vision may be due to a tumor usually specific in character, which locates itself near the point



M'HARDY'S PERIMETER.

where the optic nerves cross, or at the point usually known as the optic chiasm.

It will be seen that in hemianopsia little or nothing can be done in the way of relief either in the way of glasses or treatment. In hemianopsia, or hemiopia, which means depraved vision, or derivatively one-half the field of vision, the patient only sees one-half of the surrounding objects, and this may be due to a loss of perception of either the nasal or temporal sides of the retina, depending largely at what point the optic tract is involved.

It will readily be seen that a patient who suffers with hemianopsia has also considerable diminution of vision, and that in addition to taking the vision and following both subjective and objective methods, the field

of vision may be taken by means of the perimeter.

A simple means by which the field of vision can be taken is as follows: Cover the left eye of the patient and direct his attention to your cheek, then place your hand in such a position that the fingers may be seen up, down, right and left, and if the patient sees your fingers at what would correspond to 90 deg. away to the right and 45 deg. to the left, also 65 deg. above and below the head, his field will be normal; but if, on the other hand, it is less than the above, the field is contracted and he suffers from hemianopsia.

The perimeter is an instrument the purpose of which is to take the field of vision, and it is employed for that purpose in the following way: The patient's chin is placed in a support made for that purpose, and the attention is fixed at a point situated directly in front and the arc is then swung into place, so that either the vertical or horizontal meridians may be obtained; the wand is then carried along down the arc until it comes into view and then the point at which it first appears will measure the degree. A chart is then made out at what points the degrees are marked, and any blind spot also noted, and thus the field of vision can be accurately measured.

(To be Continued.)

#### Optical Correspondence.

I am intending to take a course in optometry and enter the optical field. I have been following the more pacific calling of preaching, and therefore feel conscientious in selecting a calling in which I believe there is a need of earnest, honest workers. Before entering the work I appeal to you as a candid man, and ask, is there a college which is empowered by law to grant a degree as Doctor of Refraction, or any degree which would be considered legal, and grant privileges, immunities and honors relative to this one little branch of what I believe belongs to the medical profession, or possibly to the optical trade.

A. B.

**ANSWER:**—Candidly, I do not believe that there is an institution in the world in which there is a charter given that is worth, legally speaking, or speaking in any other sense, the paper that it is written upon. There is a something in the whole business that savors of mere pretension, and no one understands better how to take in mere pretenders to greatness than these so-called colleges and institutions. If you want to know the principles of optometry and enter the calling as a conscientious man, you should go to the party who has a good, clean record and reputation as an instructor and spend a little time with him, and then enter the new field prepared to meet every emergency and benefit the people you wish to serve honestly.

Can one take a course in optics without personal attendance by correspondence? If

so, about what time does it take, and what would be the probable cost? A little information on this subject would be thankfully received and appreciated.

Respectfully yours,

R. L. SHANKS.

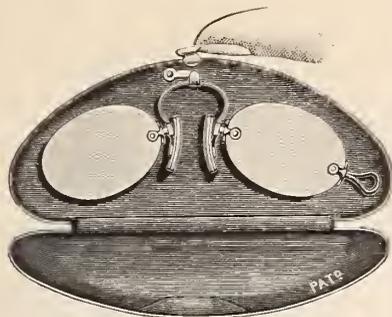
**ANSWER:**—R. H. Knowles, M. D., has established a school, the purpose of which is to teach the subject of optometry in all of its branches. In addition to teaching the subject by a systematic course of didactics, the doctor had the lectures taken down by a stenographer which are now typewritten and perfected, ready to be delivered in parts. There are twelve parts and each part is sent separately with questions for the student to answer before the following parts are sent. Three parts are sent weekly; thus it will take about four weeks or longer to complete the course. The cost of getting up this correspondence course is very heavy; consequently the student pays \$20 for the course, which will include several weeks' practice and drill in the doctor's school after the course is completed. This drill and practice can take place any time after the course is completed. The student pays \$10 in advance and \$10 for finals. Write to R. H. Knowles, M. D., 106 E. 23rd St., New York for full information and plan of teaching the method.

#### A Home of Spectacle Frames.

**A** HOME constructed of spectacle frames was taken possession of not very long ago and confiscated as stolen property. It was built at Bombay, and not one of the glittering frames used in its fashioning was procured by legitimate means. The story of the discovery of the dwelling is told and vouched for by a writer in the magazine of the Selborne society.

The manager in charge of the spectacle frame department of the business establishment of Messrs. Lawrence and Mayo, opticians, in Bombay, found that a number of gold, silver and steel spectacle cases had disappeared. His first thought was that some of the workmen had stolen them, and orders were given that none but himself should enter the room. Notwithstanding this precaution, the spectacle frames continued to disappear, the manager was at a loss to account for the thefts. But one day, while attending to his work, he was startled by the sound of flapping wings, and looking toward the window, he discovered the thief. This was no other than a crow, which, when it had picked up a frame in its beak, flew away in the direction of a building used by another business firm.

Permission having been obtained, the roof of this building was searched, and it was found that with its stolen property the bird had constructed for itself a singularly ingenious and beautiful nest. So cleverly had the gold and silver frames been woven in, and so glittering a structure had they made, that it was decided to keep the nest intact. —*The Youth's Companion.*



**The Patent Feather-Weight Eyeglass Case.**

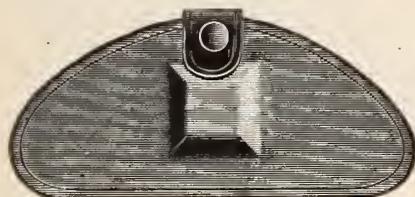
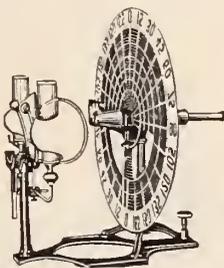
This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

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 etc., etc.  
 Send for Price List.



**EXTRA THIN.**



IN TWO SIZES.

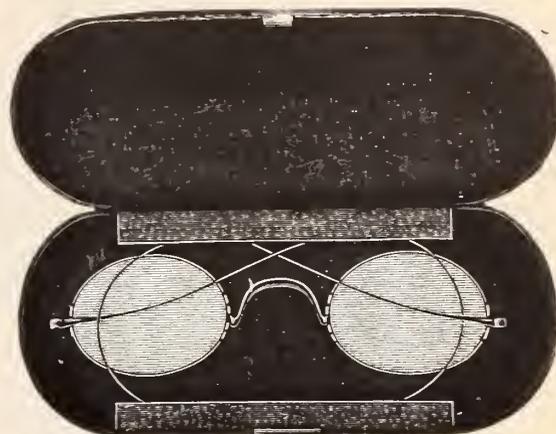
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(PATENT APPLIED FOR.)

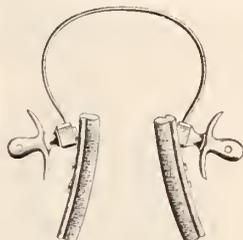


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**Optical Books.**

Any book pertaining to the subject of ophthalmology can be obtained through the Jewelers' Circular Publishing Company. Send for new catalogue just issued. It is free.



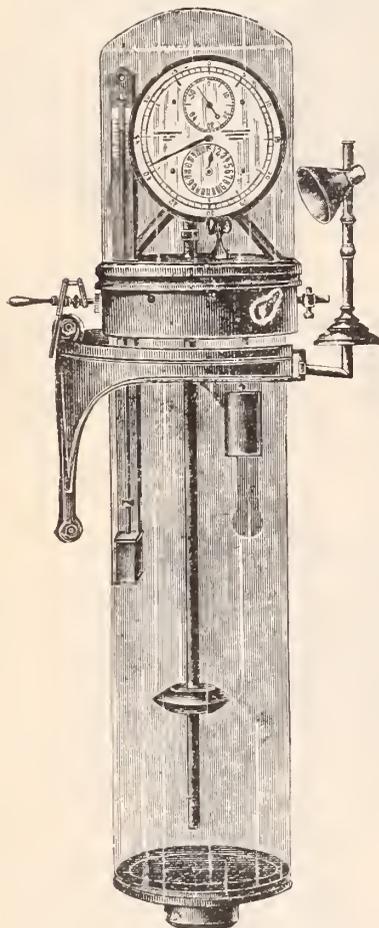
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## Riefler's New Precision Pendulum Clock.

THE engineer Sigm. Riefler, well known to the readers of THE CIRCULAR from former descriptions of his several valuable horological inventions—pendulum, escapements, etc.—exhibited also two precision clocks for astronomical purposes recently in the Bavarian National Exposition in Nuremberg. One is



RIEFLER'S NEW PRECISION PENDULUM CLOCK.

for showing mean time, with twelve-hour dial, in mahogany case; the other is inclosed in a glass cylinder, and shows sidereal time. Both clocks have the known Riefler's escapement, and his perfectly freely oscillating seconds' pendulum with mercury compensation, as well as with a perfectly operating electrical seconds' contact with minute indication for the transport of the time to the chronograph. THE CIRCULAR describes and illustrates the latter clock only.

This clock forms, with its novel arrangement, an entirely new "departure," which is meeting with undivided favorable reception by astronomers. The clock is placed in a hermetically closed glass case—that is, any quantity of air may be withdrawn with an air pump, whereby the effects of the constantly varying changes of air pressure upon the pendulum are neutralized and an exactness of rate is obtained that excels the results of the most precise astronomical clocks known.

A cast iron bracket, fastened to the wall with a circular bellying, on which a broad cast iron ring lies upon three points, serves as support for this clock. Hanging in this iron ring is the glass cylinder, furnished at the upper end with a flat rim; the glass cylinder rests with a flat india-rubber ring upon the upper edge of the cast iron ring. Upon the upper flat rim of the glass cylinder is cemented a broad, flat ring of crystal glass, upon which is located the correspondingly shaped clock support, together with the clock movement. The bottom of the glass cylinder is formed of a crystal glass plate with a metallic setting cemented on it. The latter ends in a square metallic bolt, not visible in the illustration, which facilitates the vertical placement of the glass cylinder by four screws turning in a ring in the wall.

Within the metallic ring of the clock support hangs between the brass bracket [of the back side of the clock frame the steel tube compensated pendulum, known to the readers of THE CIRCULAR from former descriptions. The tube is filled two-thirds with mercury and carries a horizontal cast steel disc as pendulum bob. This arrangement was utilized for the purpose, because in this manner the bob itself might be raised or lowered by screwing, and a separate regulating nut is thereby dispensed with. Experts know that in order to obtain as perfect a compensating effect as possible, the pendulum should consist of very few parts; beside this, only two metals—steel and mercury, become factors in the calculation.

In the glass cylinder are, partly to one side, partly behind the movement, three measuring instruments, barometer, thermometer and hygrometer. The closing of the glass cylinder above is formed by a heavy glass bell which is placed with a ground flat rim upon the crystal glass ring, after previously greasing the glass planes that were ground together. The air in the glass cylinder is rarified by an air cock, fitted in hermetically on the right side of the cylinder. The clock is wound by means of a conical depthing through a stuffing box on the left side of the glass cylinder.

The clock is started before it is closed with the glass bell; subsequent corrections of the pendulum can be effected in the most convenient manner by adding or subtracting trifling weights, by which the pendulum oscillations are retarded or accelerated; the air cock is opened to admit air into the interior, after which the glass bell is lifted off.

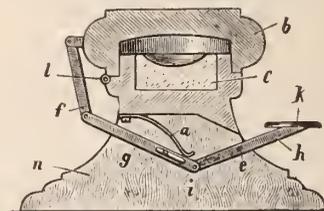
The arc of oscillation is measured by a peculiarly constructed microscope in the glass bell; its ocular has a glass scale in its focus, through which the oscillation gauge fastened on its pendulum, can be ascertained conveniently, with a precision of one-tenth of an arc minute.

### Self-closing Oil Cup.

NOT enough precaution can be taken to preserve the oil from getting mixed with dust. Many watchmakers find it too troublesome to replace the cover of the oil cup each

time they take some oil from it, and leave it off longer than necessary. In doing this the dust gets into the oil as well as on the edge of the cup where the cover rests. On replacing it this dust easily finds its way into the oil. C. Hammer, of Halle, has, therefore, devised an arrangement to prevent this evil to a great extent.

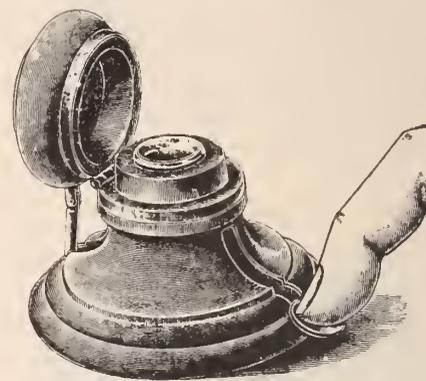
Fig 1 represents the oil cup cut through the center; *n* is the base, *c* the agate stone, which



SELF-CLOSING OIL CUP. FIG. 1.

is set in it; *b* the cover of the oil cup, fastened by a joint *l* to the base. A slot *i* is cut into the base from below, which holds three connected movable levers *f*, *g*, *h*; the last named turns round a point *e*, and has a round disk *k* at the end of it. The lever *f* is connected by a joint to the cover *b*. A spring *a* keeps the three levers in the position (shown in fig. 1) and the cover closed. It is only necessary to press down the key *k* in order to lift the cover, and by releasing it the spring *a* brings the same back again.

It is still better to press down the key with the little finger, instead of doing it with the



SELF-CLOSING OIL CUP. FIG. 2.

first as shown in fig. 2, and to hold the oiler between the thumb and the first finger of the same hand. The inventor has patented the device in Germany.—*Deutsche Uhrmacher-Zeitung*.

Two beautiful specimens of the silversmiths' art, in the form of loving cups, are on exhibition in Syracuse, N. Y. That at Eugene B. McClelland's is especially unique, being of sterling silver with horn handles, and was presented by the Salt Springs National Bank to its president, A. A. Howlett. In C. Edward Eager's show window is a loving cup especially designed by him. The armorial bearings of the families of Treadwell and Platt are engraved upon the cup, which was designed for a Syracuse descendant of these families. Both these cups are the work of the Gorham Mfg. Co.



E113



E114½



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E112



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We predict for the year 1897 a revival of Silver Cases for Ladies' Watches. Your Jobber should have our goods in his stock; if not, send to

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## Willets' Art Belleek China



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SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

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### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**JULIUS PALME**, IMPORTER AND COMMISSION MERCHANT. **JULIUS PALME** has started in business as an importer and commission merchant in pottery, china and decorated glassware, with quarters at 56 and 58 Murray street, New York. Mr. Palme has been in this trade for a number of years. He was formerly with the J. M. Young Importing Co.

**NEW EFFECTS IN CERAMIC DECORATION.** **I**N the new products of the Art China Decorating Co., Levy, Dreyfus & Co. are showing some of the most artistic flower decorations in French china ever offered to the trade. Particularly in the large designs, such as the moss rose, chrysanthemum, lilae and similar treatments, are the beauty and perfection of the artist's work most noticeable. Owing to the coming removal of this firm's ware-rooms from the present address, 9 and 11 Maiden Lane, jewelers have an opportunity to pick up assortments in art pottery, clocks, marbles, bronzes, etc., at very advantageous terms. Rather than carry their present large stock to the new quarters, Levy, Dreyfus & Co. intend to sell most of these lines at prices that buyers will be quick to accept.

**LARGE PIECES IN WILLET'S BELLEEK.** **L**ARGE ornamental pieces, such as vases, loving cups and tankards, will be prominent among the features of the new line of Willet's Belleek which Wieke & Pye, 32 Park Place, New York, will soon show. In loving cups, tankards and jugs will be seen a treatment new to this ware, but one that is now growing in popularity. This decoration consists of drinking scenes executed in tints of a single color, which covers the entire body of the piece as well. The usual line of small pieces for the toilet table, desk and cabinet will also be shown, with several new and distinctly pleasing decorations.

**L. STRAUS & SONS' SPRING STOCK.** **W**HEN L. Straus & Sons' import department on the fourth floor of 42-48 Warren St., New York, is opened to buyers of Spring goods this week, there will be found one of the finest assortments of pottery and fine china that has been carried for the jewelry trade by this firm. The new shapes in pottery, particularly in their own Ru-



OLD BERLIN VASE. From Pottery Gazette.

ldstadt ware, and the original decorations on the Limoges and Carlsbad china, have elements of beauty which potently show the constant advance in the perfection of Ceramic workmanship for which the factories of this firm have come to be noted.

**CUT GLASS FOR MOUNTING.** **T**HE most extensive assortment of articles in cut glass for mounting in silver ever carried by the Empire Cut Glass Co. may now be found in their sales-rooms, Para building, Warren and Church Sts., New York. Large and small articles of all kinds, from the two-inch salt shaker to the 25-inch champagne jug, may here be found in a multitude of cuttings. The pitchers, tankards, loving cups, tobacco and cigar

jars and some new vases are shown in a large number of sizes and shapes in the nine new cuttings just introduced by this company. Rosette and prismatic effects are the salient features of these new patterns. **THE RAMBLER.**

### Where Idols Are Made.

**I**T has recently been discovered that there is in Birmingham, in the very centre of Christian England, a factory where idols are made for heathen nations! Many attempts have been made to obtain admission to the factory, but a strict watch is kept upon outsiders anxious to pry into the secret chambers where the heathen gods are made, and journalists, especially, are prevented from entering the works.

A few facts were, however, to be gleaned concerning this extraordinary industry. Idols of all kinds are turned out, representing the gods of all heathen nations, from Tokio to Timbuctoo. The export trade to heathen countries is a fairly large one, although more gods are sent out to foreign dealers in curios in the bazars of Cairo, Damaseus, Columbo, etc., for sale to unsuspecting travelers anxious to take home some mementos of their stay abroad.

The price of gods varies greatly. You may get a Birmingham made one in a London curiosity shop for half a crown, or you may run up the pretty bill £20 for an especially ugly one, "stolen," according to the dealer, "by a sailor during the Chinese War." In the Cairo bazar, however, the price of a first-class god of this kind may run from £20 to anything. A traveler informed the writer that there was little difficulty in detecting a god of native make from one of Birmingham manufacture. The first generally displays some slight irregularity or change of design due to the native working by hand, whilst the Birmingham god is as superlatively correct in form as the West End masher is in dress.

The trade in idols is kept such a close secret that it is difficult to estimate the output, for in the Board of Trade returns the gods would doubtless be classed under the humiliating title of "works of art or curios." But there is no doubt the trade is a fairly large one, and that some cute Birmingham men do very well in the business.

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ON  
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[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

## PART XXXV.

YORK, Pa., Dec. 29, 1896.

Editor of THE JEWELERS' CIRCULAR:

I enclose as per your request the prize ad. It has attracted a great deal of attention not only at home, but abroad. I offered a diamond ring to the young lady writing the best Christmas ad. and I had a great many answers which were submitted to judges, and this is the one

The statements in the foregoing letter, it will be asserted by some readers of THE CIRCULAR, somewhat refute the arguments we have from time to time advanced that verse or doggerel advertising is a waste of time, energy and

would be. There is always marked curiosity upon the part of many persons to see what wins any prize. A prize winner is not necessarily a great work. In the higher branches of art and literature, this fact is eminently apparent. Prize

## THE PRIZE AD....

Where are you going, my pretty maid?  
I'm going to Rebert's, kind sir, she said.  
What's your errand at Rebert's, my pretty maid?  
You don't live in York, or you'd *know*, she said.

I'm going to look at his Christmas things,  
And buy for my friends some pins and some rings.  
His store is first class, and his goods up to date,  
No better around anywhere in the State.

His holiday wares are fine to behold,  
Before Christmas comes everything will be sold.  
If you want to buy something for sweetheart or wife,  
You can get it at Rebert's and be pleased all your life.

May I go with you, my pretty maid?  
I'll show you the way, kind sir, she said.  
It's on Market street, west, three hundred and eight,  
Please hurry along, I've no time to wait.

Just look at those watches, brooches and chains,  
This bric-a-brac, too, you'll be paid for your pains.  
Here are lamps, pitchers, spoons, and trinkets galore  
Of silver and gold, in this beautiful store.

You have told the truth, my pretty maid.  
Oh, I always do that, kind sir, she said.  
I know you'll be pleased with your purchases too,  
For the prices are lower than ever I knew.

I thank you kindly, my pretty maid,  
For bringing me here to this store, he said.  
Don't mention it, sir, 'twas no trouble at all,  
When next you're in town, give Rebert a call.

KATHARINE.

elected. The lady signed her name as "Katharine." Everyone wanted to know who "Katharine" was. So the day following that on which the ad. appeared I found out who she was. She is Mrs. W. H. Bassler, 118 N. Queen St. It certainly made a big hit and did me lots of good.

Enclosed find check for \$3.00 for subscription to THE JEWELERS' CIRCULAR and the book called "Trade-Marks of the Jewelry and Kindred Trades."

H. M. REBERT.

money. The circumstances surrounding the publication of the ad. herewith reproduced full size, are very different from those actuating the publication of the ordinary poetical ad. In the first place the ad. of Mr. Rebert is a prize ad. It is, therefore, highly effective in this regard alone as any prize-winning ad.

novels and prize operas have rapidly sunk into oblivion, an exception, perhaps, being the opera "Cavalleria Rusticana" of Mascagni, regarding whose merits there are widely divergent opinions. However, prize competitions bring out many works possessing great freshness of ideas, and, we repeat, the prize winner always arouses

interest. This, we think, is the principal reason why the ad. here present was so successful, as Mr. Rebert says. Again, as a poetical ad. it is uncommonly well written. Following the rhythm, meter, and basic idea of the universally known ballad, "Where Are You Going, My

"If You Get It at  
Webster's It's Good."

We earnestly advise early selections. Goods will be held and delivered at any time.

**CHRISTMAS STOCK COMPLETE.**

We have a thousand things to give a gentleman. A "Doulton" Cigar ash with sponge, in cover, \$5.00, for instance; not to be found elsewhere. Have you seen the "Webster Watch?"—a high grade American timepiece at a moderate price.

**DIAMONDS.**

Pure white and absolutely flawless. Five stone Hoop Rings, Topaz, Amethysts, Garnet and Almondine, 14 carat mountings, \$5.00.

**A. A. WEBSTER & CO.,**  
440 Fulton Street.

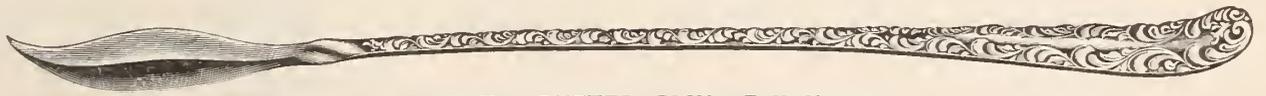
Pretty Maid?", the poem is easy reading and jingles in the memory. One good point is its briefness while the qualities of Rebert's stock are trenchantly stated and its make-up clearly particularized.

\* \* \*

The ad. of A. A. Webster & Co., Brooklyn, N. Y., occupied in its original form 3½ inches, single column, hardly enough space for the matter presented. In several respects the ad. is well made-up. The catch line or motto, "If You Get It at Webster's, It's Good," is an effective point. The constant use of a motto in advertising is recognized as being of value. "If You See It in the Sun, It's So," is a valuable trade-mark of the New York Sun, as are, "At the Sign of the Popular Shop," of J. P. McHugh & Co., New York; "Silver Plate that Wears," of the Meriden Britannia Co.; "Waite, Thresher's Goods Sell," of Waite Thresher Co., Providence, R. I.; "Children Cry for Castoria," of the Centaur Co. The constant recurrence of such sentences before the eye of the public produces the peculiar effect upon the mind to which the name echolalia has been given by modern psychologists; that is, the sentence is involuntarily and almost unconsciously repeated and echoed in the mind until it becomes thoroughly memorized and cannot be dislodged from the mind.

An imported novelty is the combination bread platter, in which the wooden platter lifts out of its silver rim to be replaced by three glass dishes for cheese, butter and biscuits.

**T**HERE are so many goods in the market bearing the word "Rogers" in some form or another, some of which are inferior goods, that the word "Rogers" is no longer a guarantee of quality. To be absolutely sure of the best in the market, see that your goods bear the name "**HAMILTON**" either **CROWN HAMILTON** or **ROGERS & HAMILTON**. They are the best in all respects, style, finish, and lasting qualities.



MAJESTIC BUTTER PICK. Full Size.

WRITE FOR  
NEW PRICE LIST.

The Rogers & Hamilton Co., WATERBURY,  
CONN.

### THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.

**CROUCH & FITZGERALD.**



Jewelry Trunks  
and Cases,  
161  
Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
723 6th Ave.  
NEW YORK

**WM. SMITH & CO.,** 5 AND 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854.



MANUFACTURERS  
OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

**ANY BOOK** pertaining to the Jewelry, Horological, Optical or kindred  
Trades can be obtained through the Jewelers' Circular  
Publishing Co., 189 B'way, N. Y. Send for new catalogue, just issued. It is free.

### KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER  
**THIMBLES**

ESTABLISHED 1832.



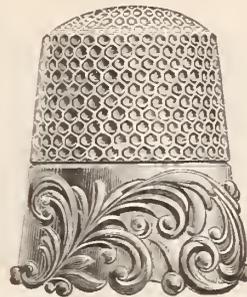
TRADE-MARK.

And the improved

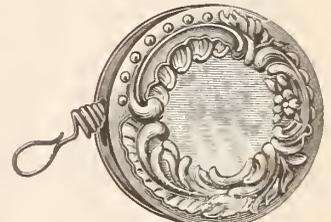
Automatic Eye-Glass Reel.

198 BROADWAY,

NEW YORK.



No. 149



Pat'd Nov. 20, '94

SEND FOR  
CATALOGUE C.

### AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

### AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

**DIAMONDS.**

JOBBERS IN

WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES

19 MAIDEN LANE, NEW YORK.

# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N. Y. ~  
103 STATE ST. CHICAGO.  
~ 25 BOULEVARD HAUSSMANN, PARIS!



OFFICE OF  
**B. A. RANSON,**  
DEALER IN ALL KINDS OF  
WATCHES, CLOCKS AND JEWELRY.

REPAIRING A SPECIALTY. DILLWYN, VA., DEC. 29, 1896.

**R., L. & M. FRIEDLANDER, New York.**

Gents:—Please send me your Material Catalogue for '97. I am much pleased with you all, from what little business I have done with you, particularly your promptness, which is of great importance to country Jewelers. My brother James Ranson, of Ranson, Va., tells me that in his years of experience he finds you all have been the best all-round firm that he has dealt with. I want to start the New Year with some such house and stick to it.

I hope to become acquainted with you and perhaps gain your confidence.

Yours very truly,

B. A. RANSON.



**HARRIS & HARRINGTON**

Formerly  
Chas Jacques Clock Co.  
22 Cortlandt St.,

**HAVE  
REMOVED**

TO  
32 & 34  
VESEY STREET,

FIRST FLOOR,  
COR. CHURCH ST., NEW YORK.

**UNIVERSUM CLOCK CO..**  
1 BEACON ST., BOSTON, MASS.  
MANUFACTURERS OF  
**THE UNIVERSUM CLOCK**  
AND THE  
NORTHERN HEMISPHERE CLOCK.

**BAWO & DOTTER,**  
26-32 BARCLAY ST.

NEW YORK.  
P. O. Box 1872.

NO LARGER STOCK  
OF

**HALL  
CLOCKS**

IS SHOWN IN  
THIS CITY.

Large Stock  
OF  
MOVEMENTS.

NEW DESIGNS  
IN CASES.

**H. M. RICH & CO.,**  
Jewelry - Auctioneers,  
21 School Street,  
BOSTON, MASS.

**DUBOIS WATCH CASE CO.**



FINE HAND MADE  
**SOLID GOLD CASES.**

A PRIDE TO THE MAKER,  
DEALER & WEARER.

**L. LELONG & BRO.,**

Gold and Silver  
**REFINERS,  
ASSAYERS and  
SWEEP SMELTERS.**

Southwest Corner of  
HALSEY and MARSHALL STREETS,  
**NEWARK, N. J.**

Sweepings a Specialty.

**PATEK, PHILIPPE & CO.,** GENEVA, SWITZERLAND.

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated  
And Decorated Watches

IN 15 DIFFERENT SIZES.  
NEW YORK OFFICE, 68 NASSAU ST.

INTERCHANGEABLE PARTS.  
ALFRED G. STEIN, Representative.

ALBERT LORSCH.

TELEPHONE CALL, 746 CORTLANDT, N. Y.

ALFRED KROWER.

**ALBERT LORSCH & Co.,**

LORSCH BUILDING:  
37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET STREET,  
PROVIDENCE, R. I.

— IMPORTERS OF —

Diamonds, Rose Diamonds, Pearls, Rubies, Emeralds, Etc.

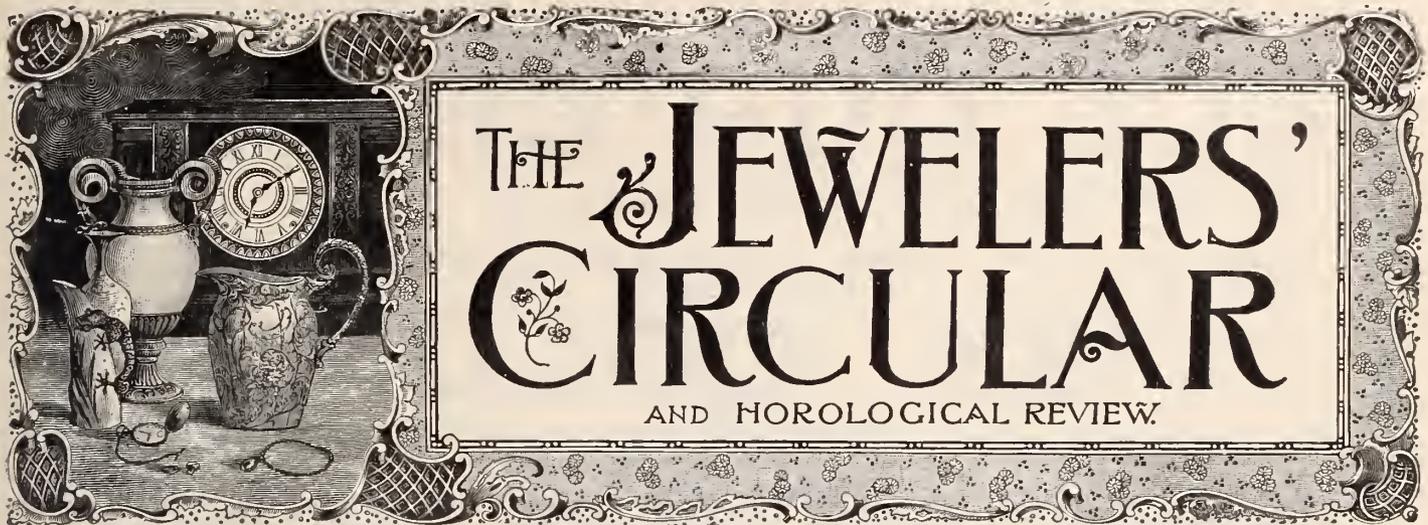
SPECIALTY THIS SEASON:

BRILLIANT CUT and CARBUNCLE AMETHYSTS, TOPAZ and GARNETS.



**S. O. BIGNNEY & CO.'S** high grade chains lead in style, finish  
and quality, and as quick sellers. Ask for them.

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y., **DIAMONDS**



Copyright by THE JEWELERS' CIRCULAR PUB. CO.

189 Broadway, New York.

Entered at the Post Office in N.Y. as second-class matter

VOL. XXXIII.

NEW YORK, WEDNESDAY, JAN. 27, 1897.

NO 26.

## THE BOSCOREALE COLLECTION OF ANTIQUE SILVERWARE.

PART II.—Continued from page 6, January 20, 1897.

“IT is time to speak of two pieces which, from an archaeological point of view, are certainly the most precious of the collection of Boscoreale. These are two curious goblets furnished with ring handles on one side and ornamented near the rim with rose garlands, below which are skeletons in various attitudes. Such goblets of baked clay have been found, heretofore, with an analogous ornamentation, but far less rich, the scenes of which, in the absence of descriptions have remained enigmatical. The present articles, however, leave no doubt of the artist's intentions; a series of Greek inscriptions traced with the point of a diamond never furnishes the key, and the meaning of these strange representations may be clearly understood. They represent the most celebrated poets and philosophers of Greece. In the midst of them, to fill the empty places, and to give more importance to the principal figures, are placed smaller skeletons bearing flowers, beating their hands, playing on the lyre or flute, becoming thereby simple figments.

Upon the first goblet is Euripides, leaning upon a thysus, with a glance turned toward a large tragic mask; Monimos, a celebrated Athenian actor, stands near him; Meander has in his right hand a lighted torch and in the left holds a female mask, which he regards with love;

Archilogue plays the lyre at his side. Upon the second goblet is Zenon, who, leaning upon a knotty club, bears a wallet, at which he points with a scornful gesture; Epicurus, accompanied by a little hog, is preparing a tasteful stew, which he heats over a tripod;



GREEK CUP IN THE BOSCOREALE COLLECTION.

Sophocles stands in an attitude full of majesty, while Moschion bears, like Meander, a lighted torch, and contemplates, like him, a female head with finely curled hair. A few words interspersed in the fields explain certain attributes or symbols relating to the

same order of ideas—the complete annihilation of man after his death. Of all these great men, who have made the glory of Greece, each one of whom was celebrated for his greatness and genius, nothing remains now but the naked skeleton. This is man!

He exclaims with disdain, before Hamlet, a great skeleton holding a skull in its left hand. Farther on is another verse about the odors of a half-budied corpse. ‘Be pious for this manure pile,’ ironically says the explaining inscription. Other phrases explain to us the bent of mind and the easy philosophy of the conviviais who drank out of these goblets.

“Voluptuousness is the supreme purpose of life,” exclaims Epicurus. ‘Enjoy thyself during life; enjoy thyself during the whole of life; enjoy life, because the tomorrow is uncertain,’ say other personages. Another exclamation, ‘Life is a comedy,’ makes us think of the celebrated question asked by Augustus of his friends, at the moment of dying, whether he had performed his role well on earth.

“But the recollection which will occur most naturally to all is that of the Banquet of Trimalcion. ‘Alas, alas! unhappy that we are! Man is nothing,’ said Trimalcion to his guests while examining a small silver skeleton which a slave had just placed upon the table. ‘How fragile is the thread of life!’

# ALL OUR CHAINS

... ARE MADE ...

FROM OUR NEW SEAMLESS GOLD FILLED

## 18K. COLOR.

NOTHING LIKE IT ON THE MARKET.

### QUALITY AND FINISH THE BEST.

A COMPLETE LINE OF ALL STYLES.

NEW YORK OFFICE,  
21 and 23 Maiden Lane.



BOSTON OFFICE,  
403 Washington Street.

## KENT & STANLEY CO., LTD., PROVIDENCE, R. I.

## SCHULZ & RUDOLPH,

Importers and  
Cutters of

DIAMONDS AND OTHER PRECIOUS STONES,

(Successors to JOHN E. HYDE'S SONS.)

—SOLE AGENTS FOR—

### The Celebrated Jules Jurgensen Watches.

28 JOHN ST and 65 NASSAU ST, NEW YORK.

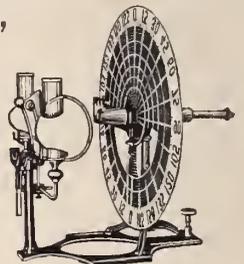
## Fox & Stendicke,

Manufacturing  
Opticians,

61 Fulton St.,  
New York.

Javal, Schiötz  
Ophthalmometers,  
Phorometers, Skia-  
scopic Appartus,  
etc., etc.

Send for Price List.



### CHOICE PAPERS

## Our New Fancy Boxes of Stationery....

FOR HIGH CLASS TRADE ARE BEAUTIES.  
OUR REAM GOODS ARE JUST THE THING  
FOR JEWELERS' FINE TRADE.  
THE MOST ELEGANT LINE OF GOODS, MORE  
HANDSOMELY BANDED AND BOXED THAN  
ANY MADE.

**PARSONS & GREENE Co.,**

MANUFACTURING STATIONERS FOR LEGITIMATE  
JEWELRY AND STATIONERY TRADES,

HOLYOKE, MASS.

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LASSNER & NORDLINGER

# L & N

68 & 70 NASSAU ST. N.Y.

**ROUND DIAMOND CUT**  
**Doublets**  
OF THE  
**FINEST QUALITY**  
 Seven Fancy Colors.

**IF** you are in want of someone to make any special thing in the jewelry finding line, why not consult G. W. Dover and let him name you a price for the production of the article?

**IF** you have an exclusive design and wish someone to make it for you, why not send it to me and let me make it? I can make the tools and produce any article in the jewelry business. I carry a full line of jewel settings for the medium grade of articles in jewelry, ornaments for picture frame houses, cane heads, link button fronts, and hundreds of other articles.

**GEO. W. DOVER,**

JEWELERS' FINDINGS. 235 Eddy St., Providence, R. I.

## ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,  
 Enameled, Plain and in Colors

ALSO OF  
**SOCIETY EMBLEMS,**  
**YACHT AND COLLEGE FLAGS**  
All Varieties of Painted Enamel Work

**S. S. WILD & SON,**  
 179 Eddy Street, PROVIDENCE, R. I.

*Correspondence Solicited.  
 Telephone Connection.*

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
 Made upon Distinct Principles.  
 Is a Compressed Air Pump.  
 Simply Wet the Insides to Provoke  
 an Energy.

**W. W. Stewart, Inventor and Patentee.**

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
 NEW YORK AND LONDON.

We are making for the....

## SPRING SEASON

# 5

**LINES**

**IN**

**10K.**

**GOLD.**

**Rings,**

**Drops,**

**Studs,**

**Scarf Pins,**

**Brooches.**

Also a line of extra heavy rolled plated drops, studs and scarf pins, mounted with the celebrated **Jagersfontein Brilliant.**

**It's Business to see our line before buying.**

## E. L. SPENCER & CO.,

62 PAGE STREET, - - PROVIDENCE, R. I.

1867 . . . . . 1897

## THOMAS W. LIND,

Manufacturer of **Jewelers' Findings,**  
 67 Friendship Street,  
 PROVIDENCE, R. I.

**ALWAYS** **Galleries,**

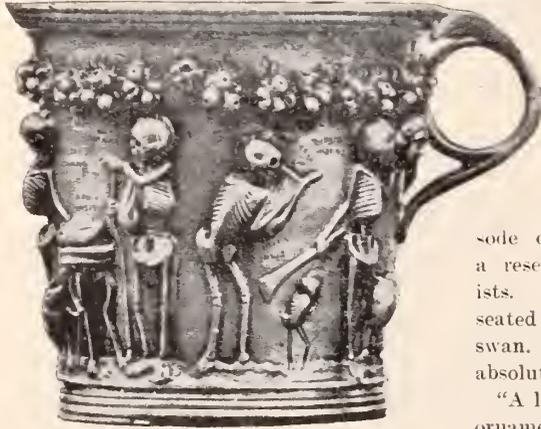
**SOMETHING** **IN** **Settings and**

**NEW** **Ornaments.**

*IF YOU LOOK FOR*  
 ART, BEAUTY IN \_\_\_\_\_  
 and STYLE **Jewelers' Trimmings,**  
*CALL ON US TO SUPPLY IT.*

NEW DESIGNS CONSTANTLY PRODUCED. SPECIAL  
 PATTERNS MADE TO ORDER.

"It is needless to state that the artistic value of these articles is beyond criticism; the physiognomies, if this expression is permitted to be used in the case of skeletons, are rendered with an astonishing effect; the attitude and the gesture of each figure have



GOBLET IN THE BOSCOREALE COLLECTION.

something of ease, of personality and characteristic which places them far beyond the ordinary quality of the vases of baked clay ornamented with the same representations.

"It would be a cause of regret if two mirrors with handles were not mentioned at this place; they are executed with rare artistic skill. These objects of feminine toilet are ordinarily ornamented with some amorous scene or a figure in keeping with this

order of ideas; these do not depart from the common rule. The first is decorated with a medalion in relief representing the episode of the swan and Leda; the second has in the center a charming head of Ariadne. The handle of the latter is formed by the entwining of two flexible rods ornamented with pointed leaves; it is fixed in a circular frame, cut outside in the form of a cross. This is, perhaps, a unique model, and therefore bears the name of its maker, M. Domitius Polyeros. It is very striking by reason of the originality of its decorations. As regards the episode of Leda, it has been treated with a reserve rarely observed by Roman artists. The young girl is represented as seated upon a rock and offers drink to the swan. This little scene, full of freshness, is absolutely decent and in good taste.

"A last word on the subject of little cups ornamented with rosaceae and foliage, veritable masterpieces of goldsmithing, and of four salt-cellars, each standing upon three lions' claws, and the decoration of which recalls the frieze on the silver pail of Montcornet; this decoration is composed of rosaceae in fairly high relief, alternating with palmettes more feebly indicated and united between them by scrollwork. Here is a model which will tempt our Parisian goldsmiths.

"This is a rapidly-traced sketch of the treasure of silverware added to the Louvre.

Several of these vases bear under their feet inscriptions traced with a point, the name of the owner and the weight of the piece. It was customary in antiquity to mark silverware in this way. The number of names under the pieces of Boscoreale proves conclusively that the majority were pieces belonging to collections, having already be-



SALT CELLAR IN THE BOSCOREALE COLLECTION.

longed to other amateurs, and acquired by them at different epochs. The *canthares* ornamented with olive branches bears the name of M. Attius Clarus, and the four salt-cellars that of Pamphilus, imperial freedman; other names still remain to be deciphered. Other indications, such as the unequal wear of the pieces, tend to confirm this supposition."

Hack and Hourdequin, goldsmiths, have with the most painstaking exactness restored the articles of the treasure of Boscoreale.

[This article is translated from "L'Art Decoratif Moderne."—ED.]

## Toilet Ware

We have recently introduced a handsome and artistic pattern of Sterling Silver Toilet Ware at prices to meet the present demand. This line met with great success last Fall.

## Cut Glassware

In addition to the rich and very choice Silver Mounted Glassware, shown in the Fall, we have completed another series of very effective and showy mounts at popular prices for the Spring trade, and have just added a number of new Samples thereto.

## Silver Hollow Ware

To meet present needs, we have added to our well-known rich and high-grade Hollow Ware a line equally as effective but less expensive, to be within the reach of the average purchaser.



**REDLICH  
& CO.,**



SILVERSMITHS,  
860 BROADWAY,  
NEW YORK.



# THE "SORRENTO" (Romanesque).

THE NEW PATTERN OF THE NEW YEAR.

ITS LEADING QUALITIES...

- 1.—Gracefulness of outline
- 2.—Symmetrical proportions
- 3.—Bold High relief modeling
- 4.—General refinement of design

A FULL LINE OF FANCY PIECES MADE IN EXTRA HEAVY WEIGHTS ONLY.



TABLE SPOON  
Weight 24 to 36 oz.



TABLE FORK.  
Weight 24 to 36 oz.



DESSERT SPOON.  
Weight 20 to 30 oz.]



DESSERT FORK  
Weight 20 to 30 oz.



TEA SPOON  
Weight 12 to 16 oz.



TRADE MARK

## ALVIN M'FG SILVERSMITHS



54 MAIDEN LANE,  
NEW YORK.

**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

**Venetian Building. 34 & 36 Washington St**

**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**HERMAN KOHLBUSCH, SR.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor.  
 Maiden La. N. Y.



Repairs (any make)

**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

**RING FACTORY, 33-43 GOLD STREET, NEW YORK.**

**DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.**

**LONDON OFFICE, 29 ELY PLACE.**

**CHICAGO OFFICE, 149 STATE ST.**

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

## The Bill to Regulate the Practice of Optometry.

ALBANY, N. Y., Jan. 22.—Through the efforts of the Optical Society of the State of New York, the following bill will be introduced into both branches of the Legislature in a few days, probably by P. J. Andrews, in the Assembly:—

SECTION 1. It shall be the duty of the Board of Regents of the State of New York, on or before the first Tuesday in May of each year, to appoint four persons versed in optometry, who shall compose the State Board of Examiners in Optometry.

SECTION 2. It shall be the duty of the Board of Examiners to examine all persons who engage in the practice of optometry in the State of New York, and to keep record of all such qualified persons.

SECTION 3. Certificates shall be issued by said Board of Examiners to such duly qualified persons who shall pass the examination, and who shall pay a fee of (fifteen) dollars before taking the examination, and a fee of (ten) dollars upon the issuance of a certificate.

SECTION 4. The said Board of Examiners shall confine its examinations to such knowledge as is essential to the practice of optometry.

SECTION 5. Every person before beginning to practice optometry in this State, after the passage of this act, shall pass an examination before the Board of Examiners.

SECTION 6. Every person who is engaged in the practice of optometry at the time of the passage of this act, shall, within ninety days thereafter, file an affidavit in proof thereof, with the Board of Regents, who shall make and keep record of such person, and shall, in consideration of the sum of (five) dollars, issue to him or her a certificate of registration.

SECTION 7. All persons entitled to a certificate of registration under the full provisions of Section 6, shall be exempt from the provisions of Sections 1 to 5, inclusive, of this act.

SECTION 8. Any person entitled to a certificate as provided for in Section 6 of this act, who shall not within ninety days after the passage thereof make written application to the Board of Regents for a Certificate of Registration, accompanied by a written statement, signed by him or her, and duly verified before an officer authorized to administer oaths within this State, fully setting forth the grounds upon which he or she claims such certificate shall be deemed to have waived his or her rights to a certificate under the provisions of said section.

SECTION 9. Every person to whom a certificate of examination or registration is granted shall display the same in a conspicuous part of his or her office wherein the practice of optometry is conducted.

SECTION 10. Every person authorized to practice optometry in this State shall, on receipt of his or her certificate, and before beginning to practice, register at the County Clerk's office of the County wherein he or she intends to practice, in a book to be kept for that purpose, his or her name, office and post office address.

SECTION 11. The Clerk of the County shall, upon the payment to him of one dollar, make registry of any person provided for in Sections 3 and 6 of this act.

SECTION 12. All fees not otherwise provided for in this act shall be paid to the Board of Regents, who shall pay out of the same all proper expenses incurred under the provisions of this act.

SECTION 13. It shall be unlawful for any person, on and after the first day of August, 1897, to practice optometry in this State,

unless he or she shall have been granted a certificate as provided in Sections 3 or 6.

SECTION 14. Nothing in the preceding sections of this act shall be construed to be applied to persons who sell spectacles or eye-glasses, without making pretensions to scientific knowledge or skill in adapting them to the eye.

SECTION 15. All physicians who have been registered and in practice in this State prior to the passage of this act shall be exempt from all of its provisions.

SECTION 16. All violations of the provisions of this act shall be deemed misdemeanors, and shall be punished as such.

SECTION 17. The practice of optometry is defined as follows, namely: The employment of subjective and objective mechanical means to determine the accommodative and refractive states of the eye and the scope of its functions in general, or the act of adapting glasses to the eye by using such skilled means as will determine their choice.

SECTION 18. This act shall take effect immediately.

The provisions of this bill are the same as those of a bill introduced by Assemblyman P. J. Andrews last year, with the exception that last year's bill provided for the incorporation of the Optical Society, and that all moneys derived from the act, after the expenses, were to be paid into the treasury of the Society. This bill was strenuously opposed by the oculists throughout the State, and was eventually defeated by a very small majority.

As will be seen by the provisions of the above act, all revenues, after expenses, are to be paid into the State Treasury. It has been estimated that the revenue derived will amount to about \$60,000. As the present Legislature wishes to go on record as an economical body it is likely that any bill from which the State will derive a revenue will be passed.

**Carborundum Production and Use.**

The Carborundum Company report that their works have produced during the year 1896, in round numbers, 1,191,000 lbs., or 595 1-4 tons of crystalline carborundum. Consideration at the present is given to the production in crystalline form only, but another important industry into which carbide of silicon promises to be a valuable adjunct, will naturally increase the usefulness of the material. Some mention has been made of the experiments showing that carborundum can be used, and will, in all probability, take the place of ferro-silicon in the manufacture of steel. Professor Luehrmann, of Germany, recently wrote an article on this subject, indicating that in the use of carborundum there will be in Germany alone, approximately, 2,500 tons consumed annually, provided its cost would not exceed 6c. per lb. It may be used for this purpose in an amorphous form, and the Carborundum Company are prepared to furnish it at a price slightly under this figure.

Curio cabinets decorated in the Vernis Martin style, with colored enamel or metal, are decidedly popular in the house beautiful.

ESTABLISHED 1840.

**RANDEL, BAREMORE & BILLINGS**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY**

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

**Diamonds Cut, Recut and Repaired.**

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrew's St.,  
Holborn Circus,  
LONDON E. C.

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

MANUFACTURERS OF

**GOLD JEWELRY,**

**15 MAIDEN LANE. NEW YORK.**

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

C. R. HOWE  
W. T. COUGH.

FACTORY, NEWARK, N. J.

**FERD. FUCHS & BROS.  
SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

**WOOD & HUGHES,  
STERLING SILVERWARE MANUFACTURERS**

New York Agents for the Derby Silver Co.,  
FINE QUADRUPLE PLATED WARE  
No. 16 JOHN STREET, - NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGEL, Agents.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

**David Kaiser & Co.,**

SUCCESSORS TO THE MANUFACTURING OF

**FINE DIAMOND MOUNTINGS,**

AS FORMERLY CONDUCTED BY

**Lewis, Kaiser & Luthy,****35 Ann St., Cor. Nassau St.****New York.**

Particular attention given to special order work. Designs and Estimates furnished.

**LAWTON, SPENCER & SHERMAN,**

Manufacturing Jewelers,

PROVIDENCE, R. I.

MAKERS OF

The Most Popular  
LINK CUFF  
BUTTON  
In the Market.  
  
**10 KARAT  
QUALITY.**



RIGID POSTS,  
ROLL OVER EDGES.  
NEW AND NOVEL  
IDEAS IN SHAPES  
AND DESIGNS.

**AND BEST OF ALL THEY SELL.** Ask Your Jobbers for them.

## We Hold The Key To The Locket

situation. It's because we study Locketts, think of Locketts, dream of Locketts and . . .

**MAKE LOCKETS THAT SELL**

Gold, Gold Filled, Gold Front, Platinum and Gold and Sterling Silver.



BE SURE TO SEE OUR LINES FOR 1897. YOUR  
JOBBER HAS THEM.

**WIGHTMAN & HOUGH CO.,**

PROVIDENCE AND NEW YORK.



TRADE-MARK.



ADE-MARK ON EACH BUFF.

**FINE POLISHING**

CAN ONLY BE SECURED BY

**Using Good Buffs.****...THE A 1 IS THE BEST...**

—Send for Prices to—

**WILLIAMSVILLE MFG. CO.**

KILLINGLY (WILLIAMSVILLE), CONN.

OR 19 SOUTH WATER ST. PROVIDENCE R. I.,

**Mossberg & Granville Mfg. Co.**

101 SABIN STREET, PROVIDENCE, R. I.

JEWELERS' TOOLS OF EVERY DESCRIPTION.  
HEADQUARTERS FOR PRESSES.

**Fashions in Jewelry, Silver-ware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

Among modern table requisites are silver sardine trays and sardine forks.

Bicycling, hunting, golfing and yachting all supplying *motifs* for brooches and scarf pins.

Silver handles are provided for holding sticks of sealing wax. Some of these sealing wax holders are surmounted with a seal.

No hats at theatres means an increased demand for hair ornaments.

Pocket knives with stag handles, silver mounted, afford a combination of blades and implements.

The glittering lizard, armored in diamonds and jacinths, with emerald eyes, continues to please.

Little gold pomade boxes take on the shape of the original cardboard package.

A simple but effective finger ring employs two contrasting stones, one placed slightly above the other in a coiled ring of gold.

Jeweled clasps for corsets are made to order for women of luxurious habits.

Low cut glass butter dishes are quite popular at the present time.

Numbered with costly novelties are jeweled cigarette cases for women.

Candles and shades, and candelabra, are included in dinner table decorations.

Jewelry boxes of Empire designs rest on four feet.

Amber, dark green and dark blue are favorite colors for hand bags of leather. The newest have square tops, and the lining varies from pigskin to watered silk.

There are new menu holders which show a fern leaf in silver and a butterfly in enamel.

Receptacles for cold cream come in cut glass and are of low, round form. The covers are ornate affairs in gold or silver, being frequently enriched with colored stones.

Cigar cases of crushed morocco, fitted with four silver corners, appear to suit the masculine mind.

Spirit cabinets or tantalus stands of polished wood, with silver mounts appeal to men who like to keep a portion of their wine cellar within easy reach.

ELSIE BEE.

**Wholesale Opticians in Convention.**

The third annual meeting of the American Association of Wholesale Opticians was held, Thursday, in Parlor L, of the Astor House, New York. When the meeting was called to order at 11 o'clock A. M. by the retiring president, Dr. Julius King, representatives of



GEORGE JOHNSTON,  
PRESIDENT, AMERICAN ASSOCIATION OF WHOLESALE  
OPTICIANS.

the following optical firms were gathered in the room: F. A. Hardy & Co., Chicago; Chambers, Inskip & Co., Chicago; McIntire, McGee & Brown, Philadelphia, Pa.; Globe Optical Co., Boston, Mass.; Geneva Optical Co., Geneva, N. Y.; Geneva Optical Co., Chicago; Spencer Optical Mfg. Co., New York; Johnston Optical Co., Detroit, Mich.; Julius King Optical Co., New York; D. V. Brown, Philadelphia, Pa.; Sussfeld, Lorsch & Co., New York, and E. Kirstein's Sons Co., Rochester, N. Y.

The morning session was occupied in making arrangements for a dinner at the Hotel

Martin, 9 University Pl., at 6.30 o'clock P. M., the reading of the secretary and treasurer's report and the election of officers for the coming year. The officers elected are: President, George Johnston, of the Johnston Optical Co.; vice-president, D. V. Brown; secretary and treasurer, F. H. Smith, of the Geneva Optical Co., Chicago.

The new directors are: E. P. Wells, of the Globe Optical Co.; David Chambers, of Chambers, Inskip & Co.; J. E. Brown, of the Geneva Optical Co., Geneva, and Henry Lorsch, of Sussfeld, Lorsch & Co.

The afternoon session was devoted to the confidential business of the association relating to the financial standing of customers, the names of known "beats," etc.

Among those who gathered around the festive board at the Hotel Martin, Thursday evening were: A. G. Barber, F. A. Hardy, H. E. Kirstein, David Chambers, H. B. Grancs, E. P. Wells, Henry Lorsch, J. E. Spencer, J. S. Spencer, J. E. Brown, D. V. Brown, Dr. Julius King, E. A. Brown and George Johnston.

**An Ingenious Scheme to Rob the American Waltham Watch Co. Discovered.**

BOSTON, Mass., Jan. 23.—An investigation of an ingenious method of pilfering from the American Waltham Watch Co. has resulted this week in the suspension of two of the employes, whose names are withheld because no legal measures have been taken in the case.

The irregularity was discovered by a girl in a department office, who noticed that a watch on one of the benches bore a number considerably higher than any thus far manufactured in the regular series. Careful scrutiny of the work in hand in the finishing department brought to light another watch similarly numbered. The operative on whose bench it was discovered gave no satisfactory explanation of the affair and was suspended. He implicated another employe, however, while the investigation was pending and his fellow workman was also suspended, upon failing to satisfactory answer queries put to him.

It is surmised that employes in different departments have abstracted extra parts of watch movements and conveyed them to one or more of their number who could put them together, the movements subsequently being sold outside and the profits shared by those in the scheme. Whether there have been few or many of these movements made, the company have been unable yet to learn, but the matter will be probed further. It is possible, as treasurer Royal E. Robbins is inclined to believe, that the plan has been nipped in the bud. He stated to THE CIRCULAR correspondent that the two watches alluded to were all of which the officials now have information, and unless more thefts come to light probably no action beyond a discharge of the guilty parties would be taken.

**The Diamond Cutters' and Importers' Association Compensated.**

PHILADELPHIA, Pa., Jan. 23.—Judge Butler heard argument on the petition of the Diamond Importers' and Cutters' Protective Association, of New York, for compensation in the matter of the U. S. vs 563 diamonds. The diamonds were confiscated in the case of the government against Herman Keek. The hearing, Wednesday, was as to the matter of compensation claimed by the association for giving the original information which resulted in the forfeiture of the diamonds.

Michael F. McCullen, Asst. U. S. Attorney, raised the objection that the Court had no jurisdiction in the matter, stating that the imposition on the Court of fixing compensation in such matters is extra-judicial, and had been so held by District Courts in other districts. This opinion was shared in by Judge Butler, who, however, stated that while he felt the Court was not obliged to do so, it would enter a decree fixing the amount of compensation in order to aid the Treasury Department and the petitioner. Under the statute governing this class of cases, the highest amount of compensation is \$5,000.

**Cigar Box Opener==WITH AND WITHOUT CIGAR CUTTERS**



**A QUICK SELLER. SEND FOR PRICES.**

*{Patent Applied from Patentees.*

*We have the SOLE RIGHT to make and sell these goods.*

**Jno. W. Reddall & Co.,**

107 HAM LTON ST.

NEWARK, N. J.

Judge Butler filed an opinion in the United States District Court yesterday, awarding \$300 compensation to the Diamond Importers' and Cutters' Protective Association of New York.

**Imports and Exports for November, 1896, and the Preceding Eleven Months.**

WASHINGTON, D. C., Jan. 18.—The summary statement of imports and exports for the month ended Nov. 30, 1896, and the 11 months ended the same date, compared with

J. H. Johnston & Co., New York, individual losses from failures have not been particularly heavy. It is understood that in this city and the Attleboros eight creditors were interested for about \$35,000, of which \$25,000 was divided between two concerns—one for \$17,000 and the other for \$8,000. Probably the heaviest loss of the past week was in the collapse of D. F. Conover & Co., Philadelphia. Local manufacturers hold claims for between \$20,000 and \$25,000.

M. Hendelman & Co., Towanda, Pa.,

**Importations at the Port of New York.**

Week ended Jan. 21, 1897.

|                               |          |
|-------------------------------|----------|
| China, Glass and Earthenware: |          |
| China.....                    | \$36,251 |
| Earthenware.....              | 13,188   |
| Glassware.....                | 12,811   |
| Instruments:                  |          |
| Musical.....                  | 11,299   |
| Optical.....                  | 2,081    |
| Philosophical.....            | 1,054    |
| Jewelry, etc.:                |          |
| Jewelry.....                  | 2,002    |
| Precious stones.....          | 96,966   |
| Watches.....                  | 7,702    |
| Metals, etc.:                 |          |
| Bronzes.....                  | 370      |
| Cutlery.....                  | 27,100   |
| Platina.....                  | 33,351   |
| Plated Ware.....              | 1,053    |
| Silverware.....               | 1,195    |
| Miscellaneous:                |          |
| Alabaster ornaments.....      | 1,482    |
| Beads.....                    | 720      |
| Carbon.....                   | 4,981    |
| Clocks.....                   | 7,429    |
| Fans.....                     | 16,035   |
| Ivory, manufactures of.....   | 101      |
| Marble, manufactures of.....  | 2,989    |
| Polishing powder.....         | 236      |
| Statuary.....                 | 2,655    |

IMPORTS OF MERCHANDISE.

| ARTICLES.                                                             | NOVEMBER. |         | ELEVEN MONTHS ENDING NOVEMBER |           |
|-----------------------------------------------------------------------|-----------|---------|-------------------------------|-----------|
|                                                                       | 1895      | 1896    | 1895                          | 1896      |
|                                                                       | Values.   | Values. | Values.                       | Values.   |
| <b>CLOCKS AND WATCHES, AND PARTS OF:</b>                              |           |         |                               |           |
| Clocks and parts of.....dut..                                         | 57,412    | 52,485  | 462,867                       | 418,429   |
| Watches, watch materials, and movements.....dut..                     | 119,349   | 111,003 | 1,024,248                     | 871,666   |
| <b>JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:</b> |           |         |                               |           |
| Diamonds and other precious stones, rough or uncut, etc.....free..    | 11,784    | 5,598   | 107,009                       | 77,994    |
| Diamonds, not elsewhere specified, cut or uncut, but not set.....     |           | 191,746 |                               | 1,250,049 |
| Jewelry, and manuf'r's of gold and silver.....dut..                   | 124,845   | 58,375  | 992,753                       | 900,415   |
| Other precious stones, and imitations of, not set.....dut..           | 240,146   | 40,975  | 6,370,414                     | 3,333,367 |
| <b>Imported from—</b>                                                 |           |         |                               |           |
| United Kingdom.....                                                   | 6,262     | 331     | 52,696                        | 12,168    |
| France.....                                                           | 692       | 88      | 2,832                         | 1,249     |
| Netherlands.....                                                      |           |         | 2,073                         | 16,788    |
| Other Europe.....                                                     | 4,830     | 4,382   | 46,161                        | 46,986    |
| Brazil.....                                                           |           | 797     | 1,426                         | 797       |
| Other countries.....                                                  |           |         | 1,821                         | 6         |
| Total diamonds, etc.....free..                                        | 11,784    | 5,598   | 107,009                       | 77,994    |
| United Kingdom.....                                                   | 51,393    | 41,968  | 2,264,033                     | 1,980,283 |
| France.....                                                           | 135,913   | 97,806  | 1,596,882                     | 1,240,778 |
| Germany.....                                                          | 36,445    | 22,248  | 388,288                       | 327,978   |
| Netherlands.....                                                      | 40,214    | 88,367  | 1,825,125                     | 947,415   |
| Other Europe.....                                                     | 82,691    | 37,260  | 1,230,589                     | 943,623   |
| British North America.....                                            | 1,276     | 557     | 7,307                         | 16,009    |
| Mexico.....                                                           | 16,725    | 110     | 38,132                        | 11,365    |
| East Indies.....                                                      | 90        |         | 3,658                         | 2,230     |
| Other countries.....                                                  | 244       | 2,780   | 6,153                         | 14,200    |
| Total jewelry, precious stones, etc.....dut..                         | 364,901   | 291,006 | 7,363,167                     | 5,483,881 |

EXPORTS OF DOMESTIC MERCHANDISE.

|                                                |         |         |           |           |
|------------------------------------------------|---------|---------|-----------|-----------|
| <b>CLOCKS AND WATCHES:</b>                     |         |         |           |           |
| Clocks, and parts of.....                      | 71,381  | 87,317  | 772,993   | 917,083   |
| Watches, and parts of.....                     | 53,131  | 92,372  | 410,259   | 572,560   |
| Total.....                                     | 124,512 | 179,689 | 1,183,252 | 1,489,643 |
| Jewelry, and manufactures of gold and silver.. | 75,392  | 46,934  | 762,553   | 633,004   |
| Plated ware.....                               | 43,147  | 43,577  | 349,353   | 340,677   |

EXPORTS OF FOREIGN MERCHANDISE.

|                                                                       |     |     |        |        |
|-----------------------------------------------------------------------|-----|-----|--------|--------|
| <b>CLOCKS AND WATCHES, AND PARTS OF:</b>                              |     |     |        |        |
| Clocks and parts of.....dut..                                         |     |     | 106    | 328    |
| Watches, and watch materials, etc.....dut..                           |     | 126 | 1,490  | 9,510  |
| <b>JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:</b> |     |     |        |        |
| Diamonds and other precious stones, rough or uncut.....free..         |     |     | 2,141  |        |
| Jewelry, and manuf'r's of gold and silver.....dut..                   | 64  | 246 | 37,302 | 26,245 |
| Precious stones, and imitations of, not set.....dut..                 | 157 | 33  | 16,972 | 18,596 |

the corresponding periods of 1895, has been issued, and contains the accompanying figures relative to the jewelry trade.

**Eastern Jewelers Interested in Recent Failures.**

PROVIDENCE, R. I., Jan. 23.—Aside from

against whom executions amounting to \$25,000 have been issued, has creditors here for about \$3,000 to \$5,000.

Davis Bros., San Francisco, who are reported as transferring all their assets, owe about \$5,000 to \$7,500 in the east.

**Philadelphia.**

The Pennsylvania Retail Jewelers' Association have removed their headquarters to the Bourse building. They will give a theater party and banquet next month.

A special meeting of the Jewelers' Club was held yesterday for the purpose of nominating candidates for office to be elected Feb. 16, to serve during the present year.

In the item published in this column last week regarding W. P. Sackett, it was stated that he now has charge of the jewelry department of John Wanamaker's stores. This was an error. He has charge of the silverware department. T. J. Mooney, for 16 years with Wanamaker, is still in charge of the jewelry department as heretofore.

At midnight on Jan. 18, a policeman overheard at 11th St. and Girard Ave., two rough looking characters conspiring to rob the jewelry store of Thomas Leggins, 1209 N. 11th St. They were immediately arrested and gave their names and addresses as George Meyers, 715 Wood St., and John Smith, of Norfolk, Va. It will be remembered that in 1889 Mr. Leggins' store was entered by burglars and robbed of goods valued at \$11,000.

The National Association of Manufacturers will hold their annual convention in Philadelphia, at the Hotel Walton on Jan. 26, 27 and 28. Representatives of nearly every manufacturing industry in the city have come forward to do honor to a worthy cause by donating freely of money and offering their services in the interest of the Association. The convention will be brought to a close on Thursday night by a grand banquet at the Bourse.

# To Silversmiths

**O**UR new lines of Rich American Cut Glass for mounting purposes are now ready and awaiting your inspection. The general air of "Newness" for which these lines are remarkable render them wholly unlike anything shown this season.

Particular attention is directed to our assortment of

## Engraved and Rock Crystal Cuttings

Which will henceforth be among our specialties. The same applies to a number of other **NOVELTIES** not to be found elsewhere.

No Silversmith or Manufacturing Jeweler should place his orders before seeing our lines.

## The Standard Cut Glass

Has ever been known for an exceptionally brilliant and lasting finish, produced positively by hand only.

We are also showing a superb new line of **TABLEWARE** abounding in new shapes and patterns.

*A Cordial Invitation is extended to the Trade.*

# Standard Cut Glass Co.

545 to 549 West 22d St.,

**NEW YORK.**



### Business for the Annual Meeting of the New York Jewelers' Board of Trade.

The annual meeting of the New York Jewelers' Board of Trade will take place at 2:30 o'clock P. M., to-morrow, in the front office of the fifth floor of the Fahys building, 54 Maiden Lane. Among the business to be transacted are the election of officers, directors, etc., and action on certain amendments to the by-laws recommended by the directors.

The directors who have been nominated by the nominating committee are: Ira Barrows, of H. F. Barrows & Co.; E. V. Clergue, of E. Howard Watch & Clock Co.; Wm. A. Copeland, of Martin, Copeland & Co.; Geo. E. Fahys, of Jos. Fahys & Co.; A. J. G. Hodenpyl, of Hodenpyl & Sons; Alfred Krower, of A. Lorsch & Co.; Sam'l H. Levy, of L. & M. Kahn & Co.; A. Lounsbury; August Oppenheimer, of Oppenheimer Bros. & Veith; W. I. Rosenfeld; A. K. Sloan, of Sloan & Co.; Chas. F. Wood, of Chas. F. Wood & Co., New York; J. A. Todd, of Towle Mfg. Co.; Grove Sackett, of W. L. Gilbert Clock Co.; J. F. Talbot, of Dennison Mfg. Co., Chicago; Theo. W. Foster, of Foster & Bailey; Nathaniel B. Barton, of Ostby & Barton Co., Providence; George K. Webster, North Attleboro, Mass., and Leo Wormser, of the Julius King Optical Co., New York.

The following are the amendments that will be voted upon at the meeting:

#### ARTICLE IV. GOVERNMENT.

SECTION 3. "The term of office of all these officers shall be for one year, or until the election of a successor, and the secretary only shall receive compensation."

Changed so as to read:

"The term of office of all these officers shall be for one year, or until the election of a successor and the president and secretary only shall receive compensation."

#### ARTICLE III. QUORUM.

"Seven members shall constitute a quorum of the Board of Directors, and fifteen members a quorum of the Board of Trade."

Changed so as to read:

"Seven members shall constitute a quorum of the Board of Directors, and twenty-five members a quorum of the Board of Trade."

Among the most recent applicants for membership in the Board are: W. F. Mowry, Providence, R. I.; Philadelphia Watch Case Co., Riverside, N. J.; O. M. Draper, North Attleboro, Mass.; Redlich & Co. and F. Kroeber Clock Co., New York; F. & F. Felger, Newark, N. J., and the Dueber Watch Case Mfg. Co., Canton, O.

The Board of Trade is in receipt of the following letter from Jay L. Torrey, in reference to the National Bankruptcy bill:

WASHINGTON, D. C., Jan. 14, '97.  
New York Jewelers' Board of Trade,  
New York City.

GENTLEMEN: The Senate has made the subject of bankruptcy legislation a special order, so that it seems certain that there will be a bill passed at this session.

A majority of the Senate Committee on the Judiciary recommended a substitute for our bill as passed by the House at the last session. A minority of the committee reported favorably our bill. The proposed substitute is a modification of the bill of Mr. Bailey, of Texas, which has been condemned by a number of commercial and industrial bodies, and never has been favorably considered by any such body nor petitioned for by any number of citizens, so far as I know.

Heretofore the controversy has been as to whether or not Congress should enact a bankruptcy law as provided by the Constitution, but the question now is whether or not there shall be enacted a complete equitable voluntary and involuntary law (the Torrey bill) or temporary bill recommended as above which many good people believe would be detrimental to the best interests of the debtors and creditors of the whole country.

### Sam Hensel Decamps After Robbing Hope Bros. & Co.

KNOXVILLE, Tenn., Jan. 20.—Sam Hensel, confidential man of Hope Bros. & Co.'s jewelry house and head of the stationery department of the same, has defaulted and left town. The firm think they have been systematically robbed of money and jewelry to the amount of nearly \$1,000. The discovery of the loss a few days ago caused Hensel to leave town. He is supposed to be in Virginia. Mr. Hope states that property left behind will cover the defalcation. Hensel was regarded as a model man. He was a leader in society and in the Episcopal church.

### New Arrivals at the Parsons' Horological Institute.

PEORIA, Ill., Jan. 21.—The late arrivals at the Parsons' Horological Institute are: H. H. Hovis, Butler, Pa.; A. S. Shamel, Almena, Kan.; Chas. Gautschi, Tell City, Ind.; Eugene Wick, Highland, Ill.; Murle M. Burdick, West Hallock, Ill.; T. Trower, Shelbyville, Ill.; M. Robinowitz, Peoria, Ill.; L. H. Deeny, Eau Claire, Wis.; A. Levy, Henderson, Ky.; W. H. Skeman, Brighton, Mich.; Edward Sutter, Edwards, Kan.; H. E. Sawert, Pittsburgh, Pa.; J. Jason, Lobingier, Pittsburgh, Pa.; W. P. Knauer, Carrol Bradshaw, of Wooster, O., a former student, has returned, accompanied by his brother, Edward, who will also take a course in the institute.

An important meeting of the building committee of the Bradley Polytechnic Institute, in which is the Parsons' Horological Institute, was held in this city a few days ago. All the buildings of the Institute will be fire-proof. They will be of stone, iron and steel.

Marks Hendleman, a prominent business man of Towanda, Pa., for the past 20 years, last week confessed judgment to the amount of \$25,000 in favor of Wm. Maxwell. The store was closed by the sheriff.

**A.W.C.CO**

## American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

SOLD DIRECT TO THE RETAIL TRADE ONLY.  
CASING OF SWISS MOVEMENTS A SPECIALTY.

New York.

### TO THE MANUFACTURING TRADE . . .

We make a specialty of the casing of **SILVER TOILET ARTICLES, MANICURE GOODS** and fine grade novelties.

We are in a position to offer original designs and will gladly submit sketches of combinations on receipt of sample sets, etc.

Cost of cases arranged to your own limitations; our prices the very lowest.

**S. & A. BORGZINNER,**

CORRESPONDENCE  
SOLICITED.

82 AND 84 NASSAU ST., NEW YORK.

### New York Down-town Retailers Organize Against the Department Stores.

A meeting of the Down-town Business Men's Association was held late Thursday afternoon at the United States Hotel, Fulton and Pearl Sts., New York. The organization, which was formed Jan. 6, embraces all trades and has the following objects:

To protect the down-town streets from the obstruction of push carts that occupy the sidewalks to the detriment of business.

To encourage the interchange of trade among its members.

To protect the interest of retail merchants of various branches of trade and to oppose all monopolies and trusts and for protection against the encroachment of the department stores upon all branches of business.

To enlist the co-operation of the manufacturers and wholesale dealers in discouraging the sale of staple merchandise at cost and less cost price for the purpose of misleading the public in the sale of other lines of goods.

At the meeting Thursday it was decided to appoint committees on literature, the press and membership. It was also decided to hereafter hold two meetings each month, namely, on the second and fourth Wednesdays. The next meeting will be a dinner to be held on Feb. 10, 7 o'clock P. M., at the United States Hotel.

Members of the jewelry trade, particularly those wishing to help in the movement

against the department stores, are requested to communicate with the secretary, C. W. Herdling, 87 Fulton St. The other officers are: President, Robert H. Milligan, Ph. G.; vice-president, J. D. Sypher; treasurer, P. J. Cannon.

### The Amount of Royalty Added to the Appraisalment.

WASHINGTON, D. C., Jan. 22.—On Oct. 11, 1896, an importation of opera glasses was received from Sussfeld, Lorsche & Co., Paris, entered at various prices. These prices were advanced by the appraiser, the amount of the royalty payable in America. Upon re-appraisalment the invoice value was sustained.

### The Assets and Liabilities of Wm. Reiman

Geo. W. Galinger, assignee of Wm. Reiman, retail jeweler, 1255 Broadway, New York, who assigned Jan. 14, filed his schedules and inventory in the Supreme Court Thursday. They show the total liabilities to be \$55,976.21, the nominal assets \$59,634.53 and the actual assets \$35,189.81.

The assets consist of merchandise nominally valued at \$40,681.66, actually at \$19,966.52; open accounts, nominally, \$18,661.87; actually, \$14,882.29; fixtures, safes, etc., \$500, and cash, \$391. The actual value of the stock is that which it is believed would be realized if the stock were sold at auction under forced sale.

Among Reiman's largest creditors are:

Joseph Frankel's Sons, \$20,079; L. & M. Kahn & Co., \$13,191; S. Hirschberg, \$2,168; L. Tannenbaum & Co., \$4,510; M. Engelman, \$1,538; Battin & Co., \$491; Carter, Hastings & Howe, \$754; H & E. O. Belais, \$645; C. E. Davidson, \$1,628; M. J. Lasar, \$1,911; Fred'k Keim, \$1,299; Alice Reiman, \$1,400; Wm. Schenck & Co., \$673.

### An Echo of the Presidential Campaign.

PROVIDENCE, R. I., Jan. 21.—An echo of the Presidential campaign came down in the suit of William R. Brown against the A. C. Messler Co., Pawtucket, last Thursday, for \$20 for stock furnished for the manufacture of the small gilt and silvered bug badges worn by "gold bug" and "silver bug" partisans during the campaign. These badges were made for T. S. Bellew by several concerns, including William Brown and the Messler Company. On one occasion a telephone message came to Brown from the Messler Co. asking if a quantity of certain wire used in the making of the goods could be spared. On receipt of a favorable reply a messenger was sent and he received the wire, which forms the basis of the present suit. The liability was repudiated by the Messler Co., the claim being set up that they were ordered by and for Bellew, who has since left town, indebted to several concerns, the Messler Co. among others. Judge Sweetland gave decision for the plaintiff for \$19.48 and costs.

## Notice of Removal.

**A**FTER twenty years at their old location, 6 Murray St., the **WM. L. GILBERT CLOCK CO.**, take pleasure in notifying the trade of their **REMOVAL** to the Lorsch Building, **37 AND 39 MAIDEN LANE, NEW YORK**, where they have secured larger and more attractive salesrooms and offices and better facilities in every way to display goods and conduct general business. The shipping department, while not in the same building, is located near-by, and will be connected by private telephone, enabling them to execute orders promptly and satisfactorily.

Branches at  
**CHICAGO,**  
**SAN FRANCISCO,**  
**MONTREAL.**

# Wm. L. Gilbert Clock Co.

37 and 39 Maiden Lane, New York.

**BUYERS' INFORMATION BUREAU.**

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

MONTREAL, Canada, Jan. 22, 1897.

Editor of THE JEWELERS' CIRCULAR :

Can you tell us who in New York represents Krusius Bros. of Germany, makers of steel pairs of manicure goods, etc.?

Yours truly,  
HENRY BIRKS & SONS.

ANSWER:—Krusius Bros., of Germany, have New York salesrooms at 373 Broadway. Here you can obtain steel skeletons for all classes of silverware.

NEW YORK, Jan. 22, 1897.

Editor of THE JEWELERS' CIRCULAR :

Where can I obtain materials for the Engle engraving machine?

Yours truly,  
A READER.

ANSWER:—The manufacturers of the Eaton-Engle engraving machine, to which we presume correspondent refers, are Eaton & Glover, 111 Nassau St., New York. Materials, attachments, etc., for the machine can be obtained direct from this firm.

NEW YORK, Jan. 20, 1897.

Editor of THE JEWELERS' CIRCULAR :

Can you tell me where I can get a price-list of the "Gerian (?) Watch Co.?"

RETAILER.

ANSWER:—We do not know of any concern of the name above stated. In Columbus, O., are the firm of D. Gruen & Son,

makers of precision watches. They are undoubtedly the firm correspondent refers to. The address of D. Gruen & Son is Wesley building, Columbus, O.

PENN YAN, N. Y., Jan. 15, 1897.

Editor of THE JEWELERS' CIRCULAR :

Will you be so kind as to send me the addresses of a few firms that manufacture or sell electro-plating outfits, and greatly oblige,

Very truly,  
L. R. McLEOD.

ANSWER:—The principal manufacturers of electro plating outfits are the Hanson & Van Winkle Co., 136 Liberty St., New York. They are extensive makers of nickel and electro plating materials, and we think correspondent can obtain anything in this line that he desires.

CHICAGO, Jan. 14, 1897.

Editor of THE JEWELERS' CIRCULAR :

As I am a silverware broker, and having been asked for cheap grades of collar and cuff buttons, I take the liberty of asking you to assist me in locating a few manufacturers of this line. By doing the above you will greatly oblige me. Yours very respectfully,

SAM. NIDDELHAM.

ANSWER:—Among manufacturers of cheap as well as high grades of collar and cuff buttons are: Parks Bros. & Rogers, 20 Maiden Lane, New York; S. & B. Lederer,

11 John St., New York; Horton, Angell & Co., 237 Broadway, New York; T. I. Smith & Co., 14 Maiden Lane, New York; Watson, Newell Co., 200 Broadway, New York.

OSWEGO, N. Y., Jan. 14, 1897.

Editor of THE JEWELERS CIRCULAR:

ESTABLISHED 1840



Please advise us whose trade-made the enclosed design may be. You will oblige.

JULES WENDELL & SON.

ANSWER:—The trade-mark is that of Simons, Bro. & Co., 618 Chestnut St., Philadelphia, Pa. You will find it illustrated on page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Publishing Co.

**Jewelers Petitioning for the Passage of a National Bankruptcy Law.**

CHICAGO, Ill., Jan. 23.—The following petition to Congress was circulated among the jobbers the past week and meets with their unanimous approval. The petition is self-explanatory and is as follows:

CHICAGO, Ill., Jan. 21, 1897.

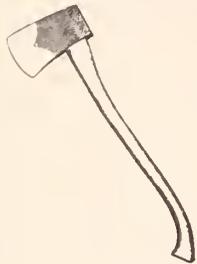
To CONGRESS:

We, whose names appear below, respectfully and urgently represent that in our judgment it is important for the commercial, professional and industrial interests of the country that you should enact a wise and just bankruptcy bill, such as that known as the Torrey bill.

The petition was signed by the following firms: Simpson, Hall, Miller & Co, by M. N. Burchard; Keystone Watch Case Co., by H. M. Carle; M. A. Mead & Co.; New York Standard Watch Co., by J. W. Tice; G. W. Marquardt & Sons, by W. B. Tompkins; Stein & Ellbogen Co., by S. A. Winkler; M. F. Barger & Co.; Louis Manheimer; Crescent Watch Case Co.; Western Watch Case Co., by Max Mayer; A. C. Becken; Jno. T. Edwards; Edward K. Boyd, agt.; Wm. L. Gilbert Clock Co., per Grove Sackett; J. W. Forsinger; C. H. Knights & Co.; Pairpoint Mfg. Co.; R. Wallace & Sons Mfg. Co.; Dennison Mfg. Co.; F. C. Happel Co.; Geneva Optical Co.; F. E. Morse Co.; Juergens & Andersen Co.; F. A. Hardy & Co., by E. B. Morse; Waterbury Clock Co., by C. J. Dodgshun; Seth Thomas Clock Co., by T. E. Miles; New Haven Clock Co., by G. A. Jewett; Lapp & Flershem; Towle Mfg. Co., by W. C. X. Hull; Otto Young & Co.

The above had signed up to Saturday noon. The paper will be presented to each house in the jewelry and cognate trades and then forwarded to one of this State's representatives at Washington for presentation to Congress.

The annual meeting of the Southbridge Optical Co., Southbridge, Mass., was held last Tuesday evening, and the old officers were re-elected.



**No Axe Needed**

TO CONVINCING A MAN  
THAT THE POPULAR

**Golconda Gem**

IS THE FINEST IMITATION  
DIAMOND IN THE WORLD.

**R. L. GRIFFITH & SON,**

METCALF BUILDING,

PROVIDENCE, R. I.

New York, 237 Broadway. St. Louis, 215 Commercial Building.

Solid Gold Scarf Pins, Rings and a Large Variety of Plated Goods.



TRADE MARK

J. B. & S. M. Knowles Co.,

Silversmiths,  
Providence, R. I.  
Makers of...

The Angelo,  
The Apollo,  
The Lexington.



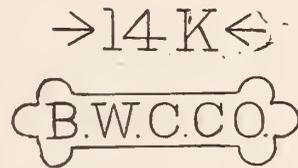
TRADE MARK

# HAND MADE

## SOLID 14K. GOLD WATCH CASES.



These cases are fitted with light steel springs (Swiss head) and gold dustbands and are stamped in the cap with a star ★ and in the back with the trade-mark:



They are adapted for the "Finest Trade," being perfect in style and finish. They will recommend themselves to all first-class jewelers.



MADE BY THE

# BROOKLYN WATCH CASE CO.,

JOSEPH FAHYS & CO., GEN'L AGENTS,

FAHYS BUILDING,

NEW YORK.

## Stamping Legislation at Albany.

### Senator Ford Introduces Two Bills in the Interests of the Department Stores.

ALBANY, N.Y., Jan. 20.—Senator Ford, of New York, to-day introduced into the Senate two bills of interest to manufacturers and dealers of silverware. The first of these bills is as follows:

#### AN ACT

TO AMEND THE PENAL CODE IN RELATION TO THE MANUFACTURE AND SALE OF SILVERWARE.

*The People of the State of New York, represented in Senate and Assembly do enact as follows:*

SECTION 1. Section three hundred and sixty-four a and three hundred and sixty-four b of the penal code, as added by chapter four hundred and seventy-four of the laws of eighteen hundred and ninety-four, is hereby amended to read as follows:

SEC. 364a. Any person who makes, sells, offers for sale, disposes of, or has in his possession for sale or disposition any article of merchandise marked, stamped, branded, tagged, labeled, or otherwise designated as held out to be "sterling" or "sterling silver," or any metal mounting applied or attached to an article of merchandise whose other parts are made of material containing no silver, so marked, stamped, branded, tagged, labeled, or otherwise designated as or held out to be "sterling" or "sterling silver," unless the component metal parts of such article of merchandise or mounting exclusive of works, movements, springs, hinges, clasps, solder, pins, posts or similar appliances actually necessary to render it useful or merchantable [or encased, or inclosed in any box, package, cover or wrapper, or other thing in, by or which the said article is packed, inclosed or otherwise prepared for sale or disposition, having thereupon any engraving, or printed label, stamp, imprint, mark or trade-mark, indicating or denoting by such marking, stamping, branding, engraving or printing that such article is silver, sterling silver or solid silver], are nine hundred and twenty-five one thousandths pure silver, is guilty of a misdemeanor.

SEC. 354b. Any person who makes, sells, offers for sale, disposes of, or has in possession for sale or disposition, any article of merchandise, marked, stamped, branded, tagged, labeled, or otherwise designated as or held out to be "coin" or "coin silver," or any metal mounting applied or attached to an article of merchandise whose other parts are made from material containing no silver, so marked, stamped, branded, tagged, labeled or otherwise designated as, or held out to be "coin" or "coin silver," unless the component parts of such article of merchandise or mounting exclusive of works, movements, springs, hinges, clasps, solder, pins, posts and similar appliances actually necessary to render it useful or merchantable [or encased or inclosed in any box, package, cover or wrapper, or other thing in, by or which the said article is packed, inclosed or otherwise prepared for sale or disposition, having thereupon any engraving, or printed label, stamp, imprint, mark or trade-mark, indicating or denoting by such marking, stamping, branding, engraving or printing that such article is coin or coin silver], are nine hundred one thousandths pure

silver, is guilty of a misdemeanor.

SEC. 2. This act shall take effect immediately.

Explanation: Matter underscored is new; matter in brackets [] to be left out.

The second bill also has "a nigger in the woodpile." This bill is clearly in the interest of the large department stores, and is as follows:

#### AN ACT

IN RELATION TO THE VIOLATIONS OF THE PROVISIONS OF THE PENAL CODE RELATING TO THE MANUFACTURE OR SALE OF SPURIOUS SILVERWARE.

*The People of the State of New York, represented in Senate and Assembly do enact as follows:*

SECTION 1. Whenever an information is laid before a magistrate of the violation of sections three hundred and sixty-four a or three hundred and sixty-four b of the penal code, the magistrate must issue a summons in substantially the form prescribed by section six hundred and seventy-six of the code of criminal procedure requiring the accused to appear before him at a specified time and place, not less than twenty and more than thirty days after the issuing of the summons.

SEC. 2. The summons must be served at least fifteen days before the date of appearance fixed therein by delivering a copy thereof and showing the original to the defendant, or, if the defendant be a corporation, by delivering a copy thereof and showing the original to the president or other head of the corporation or to the secretary, cashier or managing agent thereof.

SEC. 3. Upon the return of the summons the magistrate shall investigate the charge in substantially the manner provided by law for the examination of a person accused of the commission of a crime except as provided by the following sections of this act.

SEC. 4. If upon such examination it appears to the magistrate that the article of merchandise concerning which the charge is brought was not made or altered in any way by the defendant, and that it was acquired by him in good faith as an article of the standard or purity prescribed by sections three hundred and sixty-four a or three hundred and sixty-four b of the penal code, and without knowledge or information on the part of the defendant to the contrary, the charge must be dismissed and the defendant discharged, provided the person from whom the defendant acquired the article has filed a bond as required by section five of this act, and the defendant furnish to the magistrate an affidavit stating the name, residence and place of business of the person from whom the article was acquired by the defendant and the circumstances of its acquisition, together with an undertaking with two sufficient sureties, approved by the magistrate and in a sum to be fixed by him, for the appearance of the defendant to testify in any prosecution, action or proceeding against the person from whom the article was acquired, or in any action or proceeding upon the bond given by such person.

SEC. 5. Any manufacturer of silverware or any dealer therein, upon payment of a fee of fifteen dollars, may file in the office of the Secretary of State a bond, executed by himself as principal and by a fidelity or surety company authorized to transact business in this State, or by himself as principal and two sufficient sureties, one of whom must be a resident of this State and a freeholder therein, which bonds shall be approved by a justice of the Supreme Court, in the penal sum of five thousand dollars, conditioned for the faithful compliance with all the provisions of sections three hundred and sixty-four a and three hundred and

sixty-four b of the penal code. Such bond shall be subject to the provisions of chapter eight of title six, article five of the code of civil procedure, so far as the same are applicable.

SEC. 6. Upon satisfactory proof to the Attorney-General of the violation of any provisions of sections three hundred and sixty-four a or three hundred and sixty-four b of the penal code by a person who has filed a bond as provided in this act, he shall declare the bond forfeited, and proceed forthwith on behalf of the people of the State of New York to recover as liquidated damages, the whole of the sum specified therein, from the parties thereto against whom judgment for the entire amount must be rendered upon proof of the violation by the principal of any provision of the sections of the penal code above referred to, unless it appears that the principal has already been convicted criminally for the same violation, in which case the action by the Attorney-General shall be discontinued.

SEC. 7. Proof of the actual recovery by the people of the State of the whole amount named in the bond given pursuant to this act may be pleaded in the bar of any subsequent criminal prosecution for the same violation for which recovery upon the bond was had.

SEC. 8. This act shall take effect on the thirtieth after its passage.

THE CIRCULAR correspondent saw Senator Ford in reference to these bills. Mr. Ford stated on his word as a man that the bills had not been drawn up in the interest of any person; but that they had been drawn up by the Statutory Revision Committee at his solicitation. "I introduced those bills to protect the public," said Mr. Ford.

"But," I asked, "do you think it fair to protect the public at the expense of the manufacturer and not the dealer?"

"Most assuredly," was the answer, and he continued, "I propose to strike at the very root of the blame, and that is the manufacturer."

Senator Ford went on to state in reference to the section where it was necessary for the manufacturer to file a bond that he thought the reputable manufacturers would not file a bond, but would make a better article. Although these bills have not as yet been introduced in the Assembly they probably will be in a few days.

Assemblyman Robbins, a member of the Codes Committee to which these bills will be referred when they are introduced in the Assembly, said yesterday: "I am in favor of making the 'silver stamping law' as strict as possible, but I do not believe in punishing one man and not another. I believe that when a dealer is selling an inferior grade of silver he knows it and for that reason he should be punished."

The Assembly Codes Committee has decided to hold all hearings on Tuesdays; therefore, the hearing on the "silver stamping bills" will be heard on Tuesday some time during the session. The date has not been fixed as yet.

Senator Wray, of Brooklyn, who has made a study of the silverware business, when asked for his opinion of the Ford bill, said: "I am of the impression that this bill will do nothing at all. In the very first place the wording of the bill is bad and in places

hit the manufacturer and not the dealer. To make any silver stamping law effective it seems to me that not only should the manufacturer suffer the penalty for making an article of inferior quality, but the dealer who buys such an article to palm it off on the unsuspecting public should suffer also. Now when the retailer tries to tell the public that he does not know what he is buying, that he cannot tell the difference between an article containing 50 per cent. silver and one being 95 per cent. silver, he must think the public are fools, indeed. Those dealers are experienced and know what they are buying from the manufacturer; the public are not among the initiated and do not know what they are buying.

"Section five of Senator Ford's bill provides that any manufacturer of silverware, etc., may file in the office of the Secretary of State a bond for \$5,000. Then in another section of the bill it is provided that this bond shall be confiscated under certain conditions. There is not the slightest doubt but that no bond will be filed by the manufacturers if it is not mandatory on them to do so. Briefly speaking, I am not in favor of passing any bill that has no effect, and I am not in favor of letting up on the present silver stamping law."

SENATOR FORD THREATENS TO MAKE THE MATTER  
A POLITICAL ISSUE.

ALBANY, N. Y., Jan. 25.—From the remarks of a number of the gentlemen who comprise the Codes Committee, it would seem that the time for making radical changes in the law at present in force has passed. The members of the Codes Committee to which the bill was referred, with two exceptions, besides Mr. Ford, who is on the committee, are against the bill. This leaves the committee six against the bill and three in favor of it.

Right here it might be said that the department stores have a movement on foot to have a joint hearing on the Ford bills. At present this would be impossible, as the bills have not been introduced on the Assembly side as yet.

There are many reasons for this action of the department stores, the principal one being the fact that the advocates of the bills are of the impression that few facts can be brought out if the time is limited, as of course it must be, and if only one hearing is given on the bill.

Senator Guy, who also has a free silver bill which is advocated by all the reputable silverware dealers throughout the country, will probably see that there are four or five hearings on the Ford bills, "in order to bring out the bad points."

The opponents of the Ford bill have at least one thing to fight. For the last few days there has been a rumor around the Capitol to the effect that if Senator Ford could get the bill passed by no other method he would make it a party measure. His alleged plan for doing this is by introducing a bill

in connection with his "sterling silver" bills, providing for the appointment of a "State inspector of silver," whose duty it would be to make an inspection of the jewelry in department stores throughout the State. This, of course, would make some Republican patronage, and under the protection of this bill, the bills so obnoxious to the manufacturers of silverware might be passed.

Following are interesting expressions of opinion on the Ford bills:

Assemblyman Lambeer, of New York, the introducer of a "sterling silver" bill in the lower House, said: "I have looked over Senator Ford's bills very carefully, and would state that in my judgment they do not do what the people want. In my opinion a bill should be concise in form and cover as many contingencies as possible. Now this is just what Senator Ford's bills do not do. The present law is not so far out of the way, although in a few details it is not complete. Even as it is there is sufficient protection for the honest dealer and when the dealer and manufacturer are protected it is supposed that the buyer will be. The bills of Senator Ford open the way for placing on the market goods that may have a minimum of silver up to the required grade and yet bearing the stamp 'sterling silver.' The public will simply give attention to the stamp and think the article is genuine throughout."

THE TACTICS OF THE DEPARTMENT STORES.

The New York proprietors of department stores have been holding meetings daily, and have been working actively for the passage of the Ford bills, with methods that cannot bear the scrutiny of strict honesty. The following petition was sent out among the manufacturing silversmiths:

PETITION.

To the Honorable Members of the Legislature of the State of New York:

We, the undersigned, manufacturing silversmiths and jewelers, respectfully petition the Honorable Members of the Legislature of the State of New York to give their support to the bills introduced in the Senate by Hon. John Ford, amending Section 364a and Section 364b of the Penal Code and the Code of Criminal Procedure, relating to the manufacture and sale of silver wares.

"We ask that the present law be repealed, because it is unjust and designed to hamper and restrict honest competition, and because it has been shown that it cannot be enforced. We ask that Senator Ford's bills be passed because they will provide all the safeguards for the public which the Legislature intended to establish when it passed the present law, without interfering with legitimate trade or harassing honest merchants.

Accompanying this petition were copies of two fictitious bills of which the following are the texts:

AN ACT

TO AMEND THE CODE OF CRIMINAL PROCEDURE RELATING TO PUNISHMENT FOR VIOLATION OF THE LAW AGAINST THE MANUFACTURE OR SALE OF SPURIOUS SILVERWARE.

The Code of Criminal Procedure is hereby amended by adding after Section 221 thereof the following Sections, numbered 222, 223, 224, 225 and 226:

SECTION 1. Upon an information against a

## Sterling Building,

14 E. 17th St.,  
Near Union Square.



Fire Proof. Steam Heat, Electric Power, Light and Elevator Service. Specially adapted for Silversmiths and Jewelers. Drop Hammer Space.

Ready May 1st, 1897.

For further particulars apply to

## DEUTSCH BROS.,

7 E. 17th St., N. Y.

person, firm, corporation or association for violations of sections six hundred and four *a* of the penal code, the magistrate must issue a summons in substantially the form prescribed by section three hundred and seventy-six, signed by him with his name of office, requiring the accused to appear before him at a specified time and place to answer the charge; the time to be not less than twenty days after the issuing of the summons.

Sec. 2. The summons must be served at least fifteen days before the date of appearance fixed therein by delivering a copy thereof and showing the original to the defendant, or, if the defendant be a corporation, by delivering a copy thereof and showing the original to the president or other head of the corporation, or to the secretary, cashier or managing agent thereof.

Sec. 224. At the time appointed the magistrate must proceed to investigate the charge, in the manner provided by law for the investigation of a charge against any natural person or corporation brought before him, so far as those proceedings are applicable except as provided by sections 225, 226, 227 and 228.

Sec. 22. If it shall appear to the magistrate upon the investigation that the defendant has filed a bond as proposed in section 226, and that the article of merchandise concerning which the charge is brought was not made or altered in any way by the defendant, and that it was acquired by him in good faith as an article of the standard of purity prescribed by section three hundred and six-four *a* of the penal code, and without knowledge or information on the part of the defendant to the contrary, the charge must be dismissed and the defendant discharged, provided the person from whom the defendant acquired the article has likewise filed a similar bond and provided the defendant furnish to the magistrate an affidavit stating the name, residence and place of business of the person from whom the article was acquired by the defendant, and the circumstances of its acquisition, together with an undertaking with two sufficient sureties, in a sum to be fixed by the magistrate conditioned for the appearance of the defendant to testify in any prosecution, action or proceeding upon the bond given by such person.

Sec. 5. Any manufacturer of silverware or any wholesale or retail dealer in silverware, upon payment of a fee of fifteen dollars, may file in the office of the Secretary of State a bond, executed by himself as principal and by a fidelity or surety company authorized by the laws of this State to transact business, or by himself as principal, and two sufficient sureties, one of whom must be a resident of this State and a freeholder therein, which bond shall be approved by a justice of the Supreme Court, and to be subject to the provisions of chapter eight, title six, article five of the Code of Civil Procedure, so far as they are applicable, in the penal sum of five thousand dollars, conditioned for the faithful compliance with all the provisions of section three hundred and sixty-four *a*.

Sec. 6. Upon satisfactory proof by affidavit to the Attorney-General of the violation of any provision of section three hundred and sixty-four *a* of the penal code it shall be his duty to declare the bond forfeited, and to forthwith proceed on behalf of the people of the State of New York to recover, as liquidated damages, the whole of the sum specified therein, from the parties thereto, against whom judgment for the entire amount must be rendered upon proof duly made of the violation by the principal of any provision of said section of the penal code, unless the principal shall have already been convicted in a criminal prosecution for the same violation.

Sec. 7. Proof of the actual recovery by the people of the State of the whole amount named in a bond given pursuant to the provisions of section 226 may be pleaded in bar of any subsequent criminal prosecution for the same violation for which recovery upon the bond was had.

SEC. 8. This act shall take effect 30 days after its passage.

AN ACT

TO AMEND THE PENAL CODE IN RELATION TO THE MANUFACTURE AND SALE OF SILVERWARE.

*The People of the State of New York, represented in Senate and Assembly, do enact as follows:*

ARTICLE I.

SECTION 1. Section three hundred and sixty-four *a* of the penal code is hereby amended to read as follows:

Sec. 364a. Any person who makes, sells, offers for sale, disposes of, or has in possession for sale or disposition, any article of merchandise marked, stamped, brauded, tagged, labeled, or otherwise designated or held out to be "sterling" or "sterling silver," unless its component parts, exclusive of springs, hinges, clasps, solder, pins, posts and other appliances actually necessary to render it useful or merchantable, are 925-1000ths pure silver is guilty of a misdemeanor.

Sec. 354h. Any person who makes, sells, offers for sale, disposes of, or has in possession for sale or disposition, any article of merchandise, marked, stamped, branded, tagged, labeled, or otherwise designated as or held out to be "coin" or "coin silver," unless its component parts, exclusive of springs, hinges, clasps, solder, pins, posts and other appliances actually necessary to render it useful or merchantable, are 900-1000ths pure silver, is guilty of a misdemeanor.

ARTICLE II.

Sec. 364b of the penal code is hereby repealed.

ARTICLE III.

This act shall take effect thirty days after its passage.

Together with these there was also sent out another sheet giving the following synopsis:

SYNOPSIS OF THE PROPOSED STERLING SILVER LAW.

The possession or sale of any silver stamped "sterling" less than .925 pure is a misdemeanor.

(Springs, hinges, clasps, solder, pins, posts and other necessary appliances are exempted.)

The possession or sale of silver marked "coin" less than .900 pure, is a misdemeanor. (Exemptions same as above.)

Any manufacturer or dealer may file a bond of \$5,000 with the Secretary of State to insure compliance with the law. The charge for filing bond is \$15.

An accused person will have 20 days to answer charge of misdemeanor. Upon proof the Attorney-General must take action to have bond forfeited.

Forfeiture of bond acts as bar to criminal prosecution and vice versa.

Accused retail dealer will be relieved if he complied with the law and proves he bought goods from manufacturer or dealer who had complied with the law; must give name of seller and bond to testify. No dealer can claim immunity unless goods were obtained from manufacturer or dealer who had complied with the law.

The penalty for misdemeanor is imprisonment for not more than six months or a fine of \$500, or both.

These bills are grossly false and different from the real bills introduced by Mr. Ford, as may be seen by comparing them with copies of the Ford bills on page 16; but as the bills seem to be worded satisfactorily to the silversmiths and jewelers, and as they with the petition were circulated anonymously, many who received them inferred that they were being circulated by members

of the silversmithing and jewelry trade. Therefore, it is safe to say that those silversmiths and jewelers who signed the petition, presuming there are any, were tricked into doing so, and their names will be used in furthering the passage of the two unjust bills introduced by Mr. Ford last week.

**The Auction Bill in the New York Legislature Meets no Opposition.**

ALBANY, N. Y., Jan. 25.—There is no opposition whatever to Austin's "fake" bill and it will probably be reported favorably some time during the present week.

**C. S. Raymond's Store Taken Possession of by Eastern Creditors.**

OMAHA, Neb., Jan. 21.—C. S. Raymond's jewelry store is in the hands of a trustee for eastern creditors. The bill of sale is for \$70,000, and is in full satisfaction of all claims.

**Jewelers' Gold Bars Exchanged for Gold Coin.**

*Week Ended Jan. 23, 1897.*

|                 |          |
|-----------------|----------|
| January 18..... | \$14,179 |
| " 19 .....      | 21,465   |
| " 21 .....      | 11,322   |
| " 22 .....      | 18,424   |
| " 23 .....      | 10,567   |
| Total .....     | \$75,957 |

**Story of a Watch.**

*From the Poughkeepsie, N. Y., News-Press.*

A STORY of the old war days comes to light in Poughkeepsie through a letter recently received by Postmaster Hasbrouck. The letter comes from John C. Jones, of Yoakum, Texas, and he tells how he has in his possession a silver watch, on which is inscribed the following:

"DeWitt C. Underwood, Co. G, 150th Regiment, N. Y. S. Vols."

Jones keeps a jewelry store in Yoakum and one day this silver watch was brought to his store. He does not say who brought it nor does he give any history of it. It is clear, however, that the watch came into the possession of somebody in Texas through the experiences and vicissitudes of the civil war.

DeWitt C. Underwood went to the war with the 150th regiment from Poughkeepsie. The last known of him he was in the Soldiers' Home in Sandusky, Ohio. This was in 1893, and he is probably there now. The hunt on the part of Jones for an owner for this watch is interesting. He first advertised it in THE JEWELERS' CIRCULAR. Then he sent his correspondence on the subject to the office of the adjutant general of New York. Now he has located the starting point of the soldier and hence this story. Underwood is well-known in Poughkeepsie.

The business of Charles A. Veicht, Milwaukee, Wis., is in the hands of the sheriff on an execution for \$6,000.

## The Sheriff in Possession of the Business of D. F. Conover & Co.

PHILADELPHIA, Pa., Jan. 23.—Executions on judgments aggregating \$57,000 have been issued against David F. Conover & Co., wholesale jewelers, S. E. cor. of 7th and Chestnut Sts. The firm's store is now in the hands of the sheriff, though it is expected that business will be continued as usual.

The judgments are in favor of R. A. Kettle, trustee, with E. Edgar Righter a preferred creditor to the amount of \$10,000. An estimate made by B. Frank Williams, the surviving partner and only member of the firm, places the liabilities at about \$120,000 and the assets at about \$100,000. No general assignment has as yet been made, nor will any be made, except so far as the book accounts are concerned.

The news of the financial difficulties of Conover & Co. occasioned the widest surprise and general regret, when it became known in the trade last week. The firm have done business for almost two score years and enjoyed the reputation of being one of the most conservative and substantial houses in Philadelphia. They were among the largest firms of their class in the country. Last year their business amounted in the aggregate to \$200,000, and even this was said to be much less than their business for previous years.

The death of David F. Conover, two years ago, occasioned wide-spread regret, as he had been prominent in the affairs of the city for nearly two generations. After Mr. Conover's death, B. Frank Williams, the surviving partner, assumed the whole charge of the business. Creditors declared that the burden of debt forced upon him would be too great for mastery. For two years Mr. Williams struggled against the great burden of debt. At the end of last year, when the statement of the stock on hand, bills outstanding, etc., was made, the American Waltham Watch Co., for whom and for others Mr. Kettle, trustee, decided that it would be best for the interest of all concerned if action was taken which would relieve Mr. Williams of the debt handed down to him. They suggested that executions be issued and the sum realized to be divided *pro rata* among the creditors of the firm. The \$57,000 represents, among other things, a note made by the firm to the American Waltham Watch Co., as partial security. The note of \$10,000 to E. Edgar Righter represents money still owing to him from the settlement of his interests in the firm. He was a member of D. F. Conover & Co. previous to 1884.

The effect of the executions will be to clear off the burden which has been on the house for some time. A meeting of the creditors will be called for next Wednesday afternoon. It is thought that an agreement will then be reached to pay 40%, or 50% if given time.

The present firm of David F. Conover & Co. were established nearly 40 years ago, by

Edward A. Warne. He was succeeded by William B. Warne & Co., the co-partners being William B. Warue, a brother of the founder, and David F. Conover. The firm of William B. Warne & Co. continued until reorganized, in 1873, when Mr. Conover associated with him as partners B. Frank Williams and E. Edgar Righter. Mr. Righter

retired in 1884, and the two remaining partners continued until Mr. Conover's death, two years ago, when Mr. Williams became the sole member.

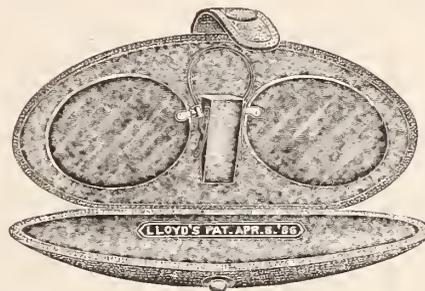
R. A. Young will open a jewelry store in the Hull building, Coalport, Pa., about Feb. 1.

SOLE AGENT FOR  
AUDEMARS PIGUET & CO.,  
JULES MONARD,  
AGASSIZ WATCH CO.,  
LONGINES WATCH CO.,

~~~~~

SPECIALTY  
OF  
COMPLICATED  
WATCHES.

Maiden Lane, N. Y.



The = = =  
Finest  
of Them  
All

## The "Baby Lloyd"

Smallest offset eyeglass case on the market, yet it holds a OO EYE-GLASS.

SEND 15 CENTS IN STAMPS  
FOR SAMPLE TO

H. E. KIRSTEIN & CO.,  
ROCHESTER, N. Y.

**Judge Fort Doles Out Justice Mixed with Injustice.**

NEWARK, N. J., Jan. 20.—In the Court of Common Pleas Monday, Judge Fort in-veighed in strong terms against the practice which he said was adopted by some persons of trying to use the court as a collection agency. The case that caused the Court's disapproval was that of William L. Webb, who pleaded guilty to pawning a pair of diamond earrings, which he had obtained by a conditional purchase or lease from C. G. Rochat, jeweler, 73 Montgomery St., Jersey City.

"I have investigated this case very thor-oughly," said the Judge. "According to the agreement it was no more nor less than a rental of the earrings with the provision that when so many dollars were paid they were to become the property of Webb. It was a conditional sale, under the statutes of this State, and if the sale had been recorded Rochat could get his property back again from the pawnbroker, who would have no legal claim on the property. I am con-vinced that this action was brought against Webb for the purpose of obtaining money. As a proof of this there has come into my possession a letter written by this man Rochat."

The Judge then read the letter, which was as follows:

"FRIEND HENRY: In regard to Webb, you will please seek to obtain a settlement if it can be done on reasonable terms. Will not, however, take less than 75, as much more as possible, of course. You can tele-phone to me Monday morning if you need me. Will be in all morning.

"Yours truly,  
"C. S. ROCHAT."

"In regard to the communication," con-tinued the Judge, "I am not sure but that I shall send it to the Grand Jury. I have spoken in regard to this matter, so that the public may understand that if persons put out goods in this way and fail to have it recorded, this Court will not permit itself to be used for the purpose of securing collec-tions. Now, Webb, I shall suspend sentence in your case for two reasons. One is because of your youth, and the hope I have that you will be careful in the future not to violate the law, and the other is that persons may thoroughly understand that this is a court of justice and not a collection agency."

Local jewelers and others who are ac-quainted with Mr. Rochat characterize the language of Judge Fort's decision as an injustice to Mr. Rochat, who, they say, is as honorable a man as there is in the State. The decision, itself, is looked upon as jeopardizing the interests of honest busi-ness men.

The circumstances which led to W. L. Webb's arrest were related by Mr. Rochat to a CIRCULAR reporter as follows: About 15 months ago Henry Lange, a salesman employed by Mr. Rochat, was introduced to Webb, who then kept a drug store at 376 Main St., East Orange. Shortly after-ward, on Nov. 22, 1895, Webb called on

Lange, at Rochat's store for the purpose, he said, of buying a pair of diamond ear-rings and a ring. After selecting articles worth \$250, he asked if he could not pay part down and the remainder in monthly instalments. Mr. Rochat consent-ed, provided \$50 was paid down. This Webb said he could not do, but paid \$15, and was allowed to take the earrings worth \$169. These were given Webb on the terms he proposed and he signed the usual in-stalment lease as follows:

I, the undersigned, hereby acknowledge having this day leased and received, of C. G. Rochat, a..... No..... valued at \$..... in good order and condition, for the use of which I have paid .....dollars and agree to pay rent hereafter at the rate of .....dollars per week, with the understanding that when I shall have fully and promptly paid rent amounting to the sum of \$..... the said ..... shall become my property, but in default of such payment as aforesaid, I hereby authorize said C. G. Rochat, or his Agents, to search for and remove said ..... with or without process of law, and I forfeit all money paid.

The ..... not to be removed from residence without sending notice. I have read this contract and made no verbal agreement contrary to above conditions.

First payment only made to Agent, subsequent pay-ments to authorized collectors only.

Signature..... Residence..... Business Address.....

Date..... 18..... gent.....

COLLECTIONS TO BE MADE AT

Before the first instalment had become due Mr. Rochat learned that the earrings had been pawned. He immediately report-ed the case to the police, who notified the pawnbrokers that the goods were stolen. Inquiry at Webb's home, in East Orange, showed that he had gone west and his drug business had disappeared and the store left vacant. About three weeks ago, Lange met Webb in Newark, and after telling him he was wanted handed him over to a de-tective. The Grand Jury promptly found an indictment charging Webb with grand larceny and the prisoner pleaded guilty.

Jan. 18 Webb came before Judge Fort to receive sentence, and Mr. Lange appeared as complainant. Lange, in response to the Judge's request, produced the lease signed by the prisoner when he obtained the goods and also a letter by Mr. Rochat in which the latter spoke of settling the case if nec-essary for a certain sum. The Judge be-came indignant at what he termed an at-tempt to use the courts to collect debts and discharged the prisoner.

**Newark.**

The Nagel Mfg. Co., of Newark, have filed articles of incorporation, with a total capi-tal stock of \$5,000 and a paid-up capital of \$2,100. The object of the company is to manufacture electro deposit work and other silverware novelties.

Henry Ziruth, who on Jan. 6 retired from the firm of Ziruth & Co., has just formed the Ziruth-Kaiser Co., for the manu-facture of gold and silver chains and purses. The company have established a New York office at 16 and 18 Maiden Lane, their fac-tory being at 428 Washington St., Newark.

A number of persons were in danger, Jan. 20, at a fire in a double frame building at

the corner of Springfield Ave. and Charlton St. The fire was discovered at 7 o'clock in a jewelry store owned by Samuel Harris, and quickly burned through the partition into Andrew Wolf's restaurant next door. The fire was extinguished after about \$3,000 damages had been done. Mr. Harris places the damages to the contents of his store at \$1,000.

**Pittsburgh.**

George W. Biggs is in New York on busi-

ness.

Otto Heeren has returned from New York, and will probably represent the firm in Eu-rope this Spring.

James R. Reed is at his home in Alle-gheny, so ill with pneumonia that fears are entertained for his recovery.

Henry Terheyden issued an execution at-tachment against W. R. Haslett, and Black and Gloninger are summoned as garnishees.

A midnight fire in Youngstown, O., on Jan. 20, damaged the stock of Dill Young to the amount of a couple of thousand dol-lars with small insurance.

E. M. Chessman has leased his storeroom at a good sized rental for a number of years. The store is suitably located at the corner of Fourth Ave. and Smithfield St.

Leopild Vilsack, wholesale jeweler in the Hussey building, will, in all likelihood, lo-cate on the ground floor somewhere on Fifth Ave. Mr. Vilsack carries a very large assortment of handsome stock and needs more spacious quarters.

Trade is very quiet these days in Pitts-burgh and vicinity, and out-of-town buyers are few. Among those who were in the city last week were: A. V. Johnston, Evans City, Pa.; Mr. Baughman, Jeannette, Pa.; P. J. Manson, Jeannette, Pa.; N. J. Taylor, Apollo, Pa.; G. W. Smith, McDonald, Pa.; L. C. Brehm, West Newton, Pa.; A. A. Poole, Washington, Pa.; John F. Zugschmert, Car-negie, Pa.; S. H. Schmidt, Manor, Pa.; W. W. Whitsett, Fayette City, Pa.; H. R. Brown, New Brighton, Pa.

The jewelry store of J. R. Merz, Hopewell, N. J., was broken into some time during last Monday night, and about \$30 worth of jewelry was taken.



## Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Traveling men in Indianapolis, Ind., last week included: G. W. Pearce, Bay State Optical Co.; Harry Bliss, Gorham Mfg. Co.; J. T. Metcalf, R. Blackington & Co.; B. H. Blank, Hammel, Riglander & Co.; C. A. Williams, the Criterion Watch Case Mfg. Co.; John Lamb, T. I. Smith & Co.; J. T. Inman, J. T. Inman & Co.; Jos. Becker, Jos. Fahys & Co.; H. C. Wilson, Crescent Watch Case Co., and a representative of L. H. Keller & Co.

Lissauer & Co.'s travelers, who are now beginning their trips, carrying the firm's new spring lines, are: Julius Klein, who covers the south; Louis Hirsch, the west; Fred H. England, the north, and Max Traub, the Middle States.

David D. Burns, traveler for A. Paul & Co., Boston, Mass., who has been confined to his home with bronchitis the past fortnight, is recovering and expects to resume his trips on the road shortly. He has a host of friends who will learn of his recovery with much pleasure.

Among the traveling salesmen who have called on Cleveland, O., recently are Mr. Tinker, for W. B. Durgin; J. B. Beach, Wilcox Silver Plate Co.; Stephen Young, Battin & Co.; Mr. Alexander, for Frank W. Smith; Mr. Cook, J. F. Fradley & Co.; Mr. Sowade, Adolph J. Grinberg & Co.

The travelers in Kansas City, Mo., last week, were: E. A. Reed, Reed & Barton; O. F. Ryan, Towle Mfg. Co.; E. O. Baumgarten, Pairpoint Mfg. Co.; S. Caro, Engel-feld, Braun & Weidmann; G. W. Whiting, Belknap, Johnson & Powell; M. Bachrach, Bachrach & Freedman.

Traveling men visiting the Hub the past week included: Robert Hamilton; George H. Hutchison; Mr. Steere, Arnold & Steere; John W. Reddall; W. H. Jones, Jones & Woodland; G. W. Read, William B. Kerr & Co.; Samuel Levy, L. & M. Kahn & Co.; H. E. Ide, H. C. Hardy & Co.; L. Lilienthal, United States Diamond Cutting & Polishing Co.

The following traveling representatives were seen in Philadelphia, Pa., the past week Frank J. Locklin, Unger Brothers; J. R. Morss, L. Blackinton & Co.; M. Hamilton, Meriden Britannia Co.; J. R. Palmer, Palmer & Peckman; John Sisson and R. W. White, Jr., R. Wallace & Sons Mfg. Co.; John Hopkins, the Meriden Silver Plate Co., and C. F. Langdon, Barstow & Williams.

Eastern jobbers and manufacturers repre-

sented in the Twin Cities the past week were: Simpson, Hall, Miller & Co., by W. F. Adams; Rogers, Smith & Co., by Mr. Daggett; Harvey & Otis, by S. Otis; G. H. Fuller & Son, by Wm. Lamb; E. I. Franklin & Co., by Geo. L. Paine; R. Wallace & Sons Mfg. Co., by Wm. Barker; Homan Silver Plate Co., by Chas. Jacobs; Nicholson File Co., by Mr. Tragle.

L. Weber, formerly with H. Weber & Co., Boston, Mass., is now connected with Green Bros., 6 Maiden Lane, New York. Mr. Weber will start on his first trip for that firm on or about Feb. 1 with a complete line of samples. His territory includes the northeast States and New York State. A. Green, of the firm, will leave about the same time for Pennsylvania and the south. Green Bros.' new line of gold and silver mounted and plain silk goods (such as chains, fobs, etc.), is among the most extensive ever shown.

Traveling men are beginning to put in their appearance again at Louisville, Ky. Among the recent arrivals were: Mr. Schwab, New Haven Clock Co.; Mr. Bartlett, Whiting Mfg. Co.; C. B. Burgess, F. M. Whiting Co.; Frank W. Smith; George W. White, William S. Hick's Sons; T. W. Floyd, Wil-hoyte, Barrett & Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; Austin G. Brown, Redlich & Co.; L. B. Ulman, Matthews & Willard Mfg. Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; John D. Rapelye, L. Straus & Sons; representatives of Water-town Thermometer Co., Ferdinand Bing & Co., Norbert Gunzburger & Co., and Unger Bros.

The following traveling salesmen recently passed through Detroit, Mich.: W. A. Peck, O. W. Bullock & Co.; E. K. Bennett, Hamilton Watch Co.; Joseph Becker, Jos. Fahys & Co.; A. O. Waterman, the Pairpoint Mfg. Co.; Mr. Jacoby, Providence Stock Co.; Mr. Kennion, H. D. Merritt & Co.; Mr. White, A. Bushee & Co.; David Wile, Buffalo Jewelry Case Co.; Mr. Richards, G. A. Dean & Co.; Mr. Cook, E. G. Webster & Sons; J. M. Morrow, American Watch Case Co.; Charles B. Bartlett, Whiting Mfg. Co.; H. B. Bliss, Gorham Mfg. Co.; George F. Brown; Mr. Heyman, Stern Bros. & Co.; Mr. Foster, Unger Brothers; A. D. Engelsman, Goodfriend Brothers; Louis P. Cook, J. F. Fradley & Co.; Robert Welch, Welch & Miller, and representatives of the Ansonia Clock Co., F. H. Noble & Co., and the Bradford Mfg. Co.

Travelers in Pittsburgh, Pa., last week were: A. H. Vorster, Glaenger Frères & Rheinboldt; Emile Laue, P. W. Laubert & Co.; Mr. Tinker, for W. B. Durgin; Fred L. Baker, Hayden W. Wheeler & Co.; L. V. Benson, La Pierre Mfg. Co.; Clarence Pettit, Hayden Mfg. Co.; L. Edelman, Matthews & Willard Mfg. Co.; Mr. Otis, Harvey & Otis; Max M. Kollmer, for Emannel Cohn; M. L. Jacoby, Providence Stock Co.; H. V. Lenau, G. W. Cheever & Co.; H. D. Mix, Wightman & Hough Co.; Louis E. Fay, H. A. Kirby Co.; B. Hyman, Hirsh & Hyman;

Jas. Blake, Jas. E. Blake & Co.; J. F. Dean, Reed & Barton; Gus Hofman, Ansonia Clock Co.; S. L. Barbour, Barbour Silver Co.; C. P. Young, William B. Kerr & Co.; A. A. Wood, Howard Sterling Co.; C. M. Dillon, Meriden Cutlery Co.; C. B. Burgess, F. M. Whiting Co.; A. D. Engelsman, Goodfriend Bros.; H. C. Bliss, Bliss Bros.; C. A. Marsh, C. A. Marsh & Co.; J. D. Barber, Landers, Frary & Clark; F. C. Somes, S. O. Bigney & Co.; representative for Ferdinand Bing & Co.; H. B. Kennion, H. D. Merritt Co.; Lewis P. Cook, J. F. Fradley & Co.

### Canada and the Provinces.

Henry Lorsch, of Sussfeld, Lorsch & Co., New York, was in Montreal recently.

S. Vanstone, formerly in business in Listowel, is opening a jewelry store in Palmerston, Ont.

On Jan. 16 W. Claringbowl, Hamilton, father of Fred Claringbowl, jeweler, of that city, died, aged 73 years.

Francis Groul, Alexandria, Ont., has assigned to G. Hearden. A meeting of creditors was called for the 25th.

A. G. Hamilton's jewelry store, Dunnville, Ont., was broken into by burglars on the night of the 20th inst. Rings and small jewelry to the value of \$200 were taken.

M. C. Ellis and T. D. Ellis, of P. W. Ellis & Co., Toronto, have just returned from a business trip to New York and the eastern jewelry centers, where they have made extensive purchases for the Spring trade.

G. G. Lafayette, jeweler, Brockville, Ont., who for some years held the fancy skating championship for the United States and Canada, will shortly start on an exhibition skating tour, having found the confinement of business prejudicial to his health.

The creditors of Noah E. Haug, Toronto, held a meeting on the 20th at the office of Henry Barber, the assignee. An offer of 20 cents on the dollar was made, but refused, and the meeting adjourned for a week to allow Mr. Haug an opportunity to make another offer. The statement showed assets \$8,600; liabilities \$7,500.

A meeting of the creditors of A. Aronsberg & Co., opticians, Toronto, was held on the 22d inst. at the office of the assignee, E. R. C. Clarkson. The statement showed a total of \$2,112 liabilities, of which \$794 is ordinary, and \$1,318 preferred, the latter including a chattel mortgage for \$1,176 held by the Montreal Optical Co. The assets are valued at \$3,781, of which \$3,314 is stock. This is considered a very favorable showing, and the creditors anticipate a good dividend if they do not get their claims paid in full.

Benjamin Lesser has left Syracuse for New York, where he will assume charge of the silver manufacturing plant at 420 E. 144th St., recently purchased by the Syracuse Silver Mfg. Co., of that city, of which he is a member.

French china card trays with Louis XVI and other decorations, afford a wide field for selection.

### Jewelers Burned Out in a Conflagration in Philadelphia.

PHILADELPHIA, Pa., Jan. 26.—A great fire such as has not been witnessed here for years threw the city into consternation this morning. At 6:45 o'clock smoke and flames burst out of Hanscom Brothers' large grocery store in the center of the block of buildings which runs from 13th St. to Juniper, on the north side of Market. An alarm was sounded, but before the first engine had arrived the smoke and flames burst through the upper windows. This building is a massive one, and extends from 1313 to 1317. The wind was from the northwest, and with incredible rapidity the flames spread, involving before 7:30 o'clock, the whole north front of Market St., Blum's cloak factory, Showell & Frier's and the smaller buildings, ending in a drug store and laboratory at the corner of 13th St.

Already the wind had shifted somewhat to the north, and the flames began to lick the cornice of the front of John Wanamaker's great store on the south side of Market St. and curl around the clock tower. By this time every available engine in the department was on the scene. The fire spread rapidly over the block in which it started. The firemen succeeded by the greatest effort in confining the blaze to this block. The block, however, was razed to the ground. By noon the fire was under control and the square was a mass of ruins. The engines continued pouring water on the

ruins, however, until late in the day.

The total loss, it was estimated at noon, would aggregate probably \$2,000,000. Among the various properties in the block that were either destroyed or badly damaged, no structure escaping injury, were as follows: Budd & Kite, jewelers, 22 N. 13th St.; Huber & Weber, opticians, 26 N. 13th St.; J. H. Stoll, jeweler, 28 N. 13th St.

### A Jeweler's Scheme that Promises Profit.

THE Chicago *Tribune* has discovered a jeweler's scheme which it treats in the following quizzical manner, under the head, "West Side Jeweler Baita a Hook for Cast-off Watches and Reaps a Rich Harvest."

WANTED—Men and boys to gather up for us old broken watches; 10 cents to \$2.00 each paid.—, No. — Sherman-st.

The gathering of broken and run down watches is a new industry, which has been started just one week. Already aged time-pieces are being brought by the basketful to the jeweler who advertised for them.

How the scheme came to be overlooked for so long is regarded as a mystery. For years and years troops of men, women, and children have wandered over Chicago gathering up rags, cigar ends, and waste paper, and have made a good living at the business, but the old and cast off watches have lain neglected. Men even have made a business of collecting run down street car horses and selling them, but nobody, apparently, ever

thought of run down watches as offering a living. So the watches have been thrown aside carelessly. Or, as the West Side urchins aver, have been swept into the streets and alleys along with broken bottles and other refuse, and the rag gatherer and waste paper collectors, the marvelous tale goes on to relate, have passed them by, until in the neighborhood of Madison St. the accumulation of watch cases and broken works have seriously impeded travel in the alleys. No appropriation ever has been made by the City Council for the removal of old watches from the streets.

Now everything is changed. The piles of old time-pieces that have infested the streets and alleys are being rapidly diminished, and it is expected that in a few weeks they will have disappeared altogether.

The jeweler who takes them, sends them to an assaying establishment, where the gold and silver is "rendered" out of them. The industry promises to become more profitable than the rendering of dead animals, and it is said the Health Department already is considering the feasibility of making a contract with some one for the removal of "dead" watches from the streets and alleys the next year.

### Interesting Heirlooms.

MRS. R. B. BOONE, of Westwood, a suburb of Cincinnati, O., has just returned from abroad and has brought some very valuable heirlooms that have been in her family for years. Many of these date back as far as the first crusade in which her ancestors were participants. One of the ancient mementos is a brass cross said to have been carried in the first crusade by Monk Picardy, known as Walter the Penniless. This cross has been in Mrs. Boone's family for over 300 years and one member was once arrested and cast into prison for wearing it, on the charge of being an aristocrat. Two brass candlesticks, which were used to light Napoleon to his room, and two pewter plates known as the "Lorraine Faence" in 1721, are in the list. There are also a heavily gold plated clock which was in the Noir family for 300 years and a golden rabbit's foot used as a per weight, this latter piece being said to have played a conspicuous part in the siege of Paris. Among the collection is a chocolate colored snuff vase 9 inches high with trailing vines of solid gold running around the body. It was formerly Napoleons, and came to the Noir family in the sixteenth century.

Owing to the amount of work required Assignee Lane, for Bazzett & Uher, Chicago, was unable to file his inventory the past week. In round figures he places the liabilities at \$28,000 to \$30,000 and the assets at about \$15,000. The firm have made an offer of 20 cents cash on the dollar, which, it is understood, has been recommended by the Jewelers' Board of Trade. Their liabilities in Chicago were very small.

C. G. ALFORD & COMPANY,  
(INCORPORATED)  
WATCHES, DIAMONDS AND JEWELRY,  
195 AND 197 BROADWAY, N. Y.  
WESTERN UNION BUILDING.

C. G. ALFORD, PRESIDENT.  
J. L. CLARK, VICE-PRESIDENT.  
J. W. ALFORD, TREASURER.  
H. B. THORNBURY, SECRETARY.

## Special Announcement.

Having purchased the entire stock of Downing & Keller (in liquidation) at a very low figure for cash, we are now prepared to offer these well known goods much below manufacturing cost.

We invite correspondence and will be pleased to quote prices and terms on them.

Very respectfully yours,



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS  
OF JEWELERS, WATCHMAKERS, SILVER-  
SMITHS, ELECTRO-PLATE MANUFACTURERS,  
AND ALL ENGAGED IN KINDRED BRANCHES  
OF INDUSTRY.

## Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

## THE JEWELERS' CIRCULAR IN EUROPE.

among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

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*The essays, photographs, designs, etc. received in the prize competitions opened by THE CIRCULAR, and recently advertised in these columns, will be published until all such matter is used, when the names of the successful competitors will be announced.*

## Two Stamping Bills **T**HE proprietors of New York department stores have

to be **Squelched.** entered the lists in their fight with the jewelry trade, with two bills in relation to stamping of wares of silver, each possessing features calculated to foster dishonest and fraudulent practices by its advocates. Upon casual reading, "the act to amend the penal code in relation to the manufacture and sale of silverware," seems to be an improved revision of the existing law; but when carefully examined it will be found that it furnishes an avenue through which unscrupulous dealers can dispose of spurious merchandise. Section 364a, minus the part proposed to be omitted and the new part introduced in italics, reads:

Sec. 364a. Any person who makes, sells, offers for sale, disposes of, or has in possession for sale or disposition, any article of merchandise marked, stamped, branded, tagged, labeled, or otherwise designated as held out to be "sterling" or "sterling silver," or any metal mounting applied or attached to an article of merchandise whose other parts are made of material containing no silver, so marked, stamped, branded, tagged, labeled, or otherwise designated as or held out to be "sterling" or "sterling silver," unless the component metal parts of such article of merchandise or mounting exclusive of works, movements, springs, hinges, clasps, solder, pins, posts, or similar appliances actually necessary to render it useful or merchantable, are nine hundred and twenty-five thousandths pure silver, is guilty of a misdemeanor.

The word "merchantable" sounds well and seems very inoffensive to the casual reader, but to the careful reader as also to the fathers of the bill, this word is fraught with meaning. The mounting on an umbrella, or a leather pocketbook stamped "sterling," presuming this mounting is of sterling silver, is all right. These goods to be useful and merchantable must have parts made of materials other than silver. But how about a candlestick? A candlestick made entirely of silver is a useful article. But an article that may cost \$100 cannot be said to be merchantable; to make it merchantable it must all or in major part be of base metal to bring it to a price which will permit it to be sold in quantities. If the above amended measure is passed it would be lawful to construct a candlestick entirely of German silver or of white metal, excepting a rim of sterling silver, which rim could be stamped "sterling." But this stamping of a part would convey to the average customer the impression that the whole article was sterling silver, and we would be where we were before any stamping legislation was adopted. The same thing would apply to all articles which can be made entirely of metal, for the word "merchantable" is elastic in its meaning, for

an article may be merchantable in one store and an incubus in another.

As to the act to amend the Code of Criminal Procedure, its discriminating intent warrants its death in committee. The dealer is exempted from liability even if the spurious goods were made upon his dictation, so long as he furnishes the name of the manufacturer. This is justice with a vengeance. No, these amendments won't do. If the present law can be improved, that fattered by Assemblyman Laimbeer and Senator Guy can improve it.

## The Status of **W**E devote considerable space in

**Instalment Sales.** this issue to a report of a trial in the Court of Common Pleas in Newark, N. J., the circumstances surrounding which are of unusual interest. A Jersey City jeweler made an instalment sale of an article of jewelry to a party who almost immediately pawned the jewel. The jeweler failed to record the sale, and at the trial there was introduced a letter written by the jeweler to his salesman who made the sale, in which he urged the latter to obtain a settlement. On these grounds—the failure to record the sale, and the existence of the letter which the Judge interpreted as evidence that the jeweler brought the action for the purpose of obtaining money—Judge Fort discharged the defendant after he had pleaded guilty. The dismissal of the defendant may, under the peculiar circumstances, have been a just termination of the action, but the denunciatory language of the decision placed the plaintiff, a man of acknowledged honesty, in a more equivocal position than that of the defendant, whose whole course of action after the purchase of the jewelry showed a preconceived scheme of chicanery. Judge Fort evidently accepted this case as a typical one, and took occasion to denounce an honorable business man as a representative of a class of unscrupulous dealers. Instead of being typical, the case was exceptional, for the jeweler is not in the instalment business, and the occasional sale of this character he has made he has not deemed it necessary to record; while the letter was written with no illegal intent, but rather to avoid the necessity of carrying the case into the courts. As to Judge Fort's grandiloquent epigram, "This is a court of justice and not a collection agency," many will fail to distinguish much difference between the two. It seems sometimes that for the mere sake of expounding such high sounding but meaningless utterances, men's characters are condemned and their reputable standing with the community jeopardized. The impulse which actuates such utterances causes bad books to be written around titles and dangerous political platforms to be built upon a catch phrase.

Samuel L. Howland, lately with Eisenmann Bros., New York, has engaged with Joseph Frankel's Sons, to commence Feb. 1.

### New York Notes.

J. Katzenberg has filed a judgment for \$170.03 against D. De Sola Mendes.

A judgment against Ephraim Grinspan for \$648.27 has been filed by L. Brand.

Eichberg & Co. have filed a judgment for \$340.34 against William Roseman.

H. Z. & H. Oppenheimer have entered a judgment for \$526.31 against Louis Mintz.

The engagement of Sigmund Borgzinner, of S. & A. Borgzinner, to Miss Emma Kaufner, has been announced.

The Meriden Britannia Co. have filed a judgment for \$180.37 against A. F. Henderson.

A judgment against Wickliffe B. Durand, for \$143.92, has been filed by S. Hass and others.

Judgment against A. Zadig & Co. has been entered by the Ives & Williams Mfg. Co. for \$180.69.

The Fisher Electric Clock Co., now at 20 Maiden Lane, are fitting up a factory in the Downing building, 104 Fulton St.

Early Saturday morning burglars broke into the store of John M. Peterson, optician, 100 Broadway, Brooklyn, and escaped with a small amount of booty.

Harris & Harrington, clock importers, 32-34 Vesey St., have been made sole agents in this country for the chiming movements of J. J. Elliott & Co., London, Eng.

Leo Wormser, of the Julius King Optical Co., has been nominated for director of the New York Jewelers' Board of Trade in place of David Keller, of Keller, Ettinger, & Fink.

The following judgments against Chas. I. Lightstone have been recorded satisfied: By S. W. Pattison for \$107.26, entered Oct. 1, 1895; by L. Adler, for \$10,328.24, entered Aug. 13, 1896, and by E. Steffens for \$82.34, entered Feb. 6, 1896.

The receiver of the C. C. Adams Co., Brooklyn, according to the suggestion of the creditors at a recent meeting, is disposing of the entire stock in the store at public auction. Auctioneer A. J. Comrie commenced the sale Wednesday morning.

William Lang, of the watchmaking firm of Lang & Co., died on Sunday at his home, 826 Lexington Ave., Brooklyn, of heart disease. He was the father-in-law of Police Justice Andrew Lemon, and leaves a widow, four sons and two daughters.

J. W. Anderton, of the Anderton & Eberhart Co., Dayton, O., is in town endeavoring to adjust the firm's affairs with their creditors. A meeting of the creditors has been called for 3 o'clock P. M. Wednesday, Jan. 27, to be held at the Jewelers' Board of Trade.

Max J. Lissauer, of Lissauer & Co., has, for the eighth time, been re-elected a director of the Columbia Bank, Fifth Ave. and 42d St. Mr. Lissauer has also been elected for a term of three years a director in the Mutual Fire Ins. Co., of which Aaron Carter, of Carter, Hastings & Howe, has been re-elected vice-president.

A window of Benedict Bros.' jewelry store, Broadway and Cortlandt St., attracted con-

siderable interest Monday. In it a card, announcing the annual reception of the Palestine Commandery Knights Templar, was used to display loose diamonds to the amount of \$15,000. The diamonds were laid on the black letters and formed an outline for the red cross.

R. H. Schwarzkopf, formerly for five years with Bippart & Co., and who for the past year has been representing Day, Clark & Co. in the south and Coast States, has left the latter firm to attend Leland Stanford University at Palo Alto, Cal. While attending the University, Mr. Schwarzkopf will act as agent for Day, Clark & Co.'s line in San Francisco.

Battin & Co., Newark, N. J., have commenced an action in replevin in the City Court for \$548 against J. H. Johnston & Co., of this city, who failed Jan. 7. The plaintiffs seek to recover goods, which they allege J. H. Johnston & Co. obtained under false and fraudulent pretenses. The action has been set down for trial on the first Monday of April.

In the Supreme Court, Brooklyn, Thursday, Justice Gaynor refused to open a default of a judgment for \$1,897.91, obtained by Nellie Caulfield against the Jewelers' and Tradesmen's Life Insurance Co., of New York, on a policy taken out by Robert J. Caulfield. It was the second default, and the excuse urged for postponement was that a physician to be called as a witness was in Europe.

The trial of John Dennaker, the barber-jeweler, of Hoboken, already convicted of grand larceny on another indictment, charging him with the conversion of a ring, valued at \$115, came up before Judge Newberger in the Court of General Sessions, Thursday and Friday. The article stolen was one of many obtained from Chas. F. Wood & Co. on memorandum. It was proven that Dennaker obtained the ring July 22 and pawned it in this city August 10. Dennaker denied that this was the ring he pawned, and his lawyer attacked the indictment on a question of jurisdiction. Jno. B. Wood testified as to Dennaker's flight to Philadelphia, his discovery, arrest and return to this city. D. V. P. Cadmus testified as to the particular transaction, for which Dennaker was tried. The jury rendered a verdict of guilty of grand larceny in the second degree, and he will be brought up for sentence to-morrow.

President Max J. Lissauer, of the Jewelers' Relief Association, recently sent checks for \$150, each, to the Association for the Improving of the Condition of the Poor and the United Hebrew Charities. The money, which is part of the residue of the Jewelers' Relief Association's fund, is to go the general fund of both these charities, but will be used particularly for helping destitute jewelers.

An important deal recently consummated was the purchase by C. G. Alford & Co., jobbers, 195 Broadway, of the entire remaining stock of the firm of Downing, Keller & Co., manufacturing jewelers in liquidation, 3 Maiden Lane. This stock consists of a var-

ety of rings, earrings, scarf pins, brooches and jewelry of a similar nature, all in 14 karat gold, together with some fine string pearl necklaces. Alford & Co. intend to sell this stock without respect to the cost of manufacture.

The Court of Appeals, last week, affirmed the decision of the Supreme Court declaring Annie B. De Forrest beneficiary of a policy in the Jewelers' League. The action was brought in May, 1893, by the Jewelers' League, which interpleaded to determine whether Annie B. De Forrest or Ellen B. De Forrest, the wife and mother of the insured, was entitled to be paid the \$5,000 insurance. The money was paid into court to be given to the legal beneficiary. The mother was the beneficiary named in the policy but she had assigned her claim to her daughter-in-law. She alleged the assignment was made under duress. When the case was tried in Brooklyn, the court decided that Annie B. De Forrest was the beneficiary and the Court of Appeals has now affirmed this decision.

A conference of the largest unsecured creditors of Koch, Dreyfus & Co., took place at the office of Hayes & Greenbaum, in the Syndicate building, Friday. The statement to the creditors showed the firm's liabilities to be generally about \$226,000, of which about \$150,000 was held by secured creditors and \$76,000 by unsecured creditors. The estimated value of the assets pledged, if disposed of by Koch, Dreyfus & Co., was given as \$171,000. The \$21,000 equity would only result if the firm were permitted to go on and sell the stock and collect the accounts in the regular way. It was finally agreed by the creditors present, who represented about \$30,000, that an offer of settlement of the unsecured claims at 25 per cent. be made, 20 per cent. to be cash and 5 per cent. on time. An agreement on this basis has been drawn up and is now being circulated among the creditors.

#### The Suit of L. Tannenbaum Against Alter Gottlieb.

The Appellate Division of the Supreme Court last week heard the appeal of Lippman Tannenbaum, from order vacating an attachment against Alter Gottlieb upon ground of the insufficiency of the papers on which it was granted.

Tannenbaum contends that it was shown that the property against which the attachment was granted had been fraudulently disposed of. On July 7, 1896, the defendant claimed he only owed \$800, and that his assets amounted to \$30,000, of which \$20,000 was merchandise, yet within a short time after, the defendant makes a general assignment for the benefit of creditors, with preferences amounting to \$2,500.

Gottlieb contends that the assertion of a fraudulent disposition of property is not supported by the facts stated in the affidavits upon which the attachment was granted. The affidavits do not show by satisfactory proof that the defendant ever possessed the property with the fraudulent disposal whereof he is charged.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at One Cent a Word, payable, strictly in advance, but no advertisement will be inserted for less than 25 cents. If answers are to be forwarded, postage must be enclosed.*

**POSITION WANTED** by young lady, good at figures, willing to do anything; best references. Address E. Paris, 288 Baltic St., Brooklyn, N. Y.

**YOUNG MAN** wishes to work with good watchmaker; has some experience; will work for board. Address L. D., care JEWELERS' CIRCULAR.

**SITUATION WANTED**.—Watchmaker, clock and jewelry repairer; single; twelve years' experience; have tools and reference. Address, Ed. S. Watchmaker, Sidney, O.

**SALESMAN** wants one or two lines on commission; well acquainted with the jobbing and retail trade; thoroughly competent and reliable. O. H. L., care JEWELERS' CIRCULAR.

**SITUATION WANTED**.—Young man, 2½ years' experience on watch, clock and jewelry repairing, desires position to finish trade; reference given. Address, A. Blckburn, Prattsburgh, N. Y.

**SITUATION WANTED**.—Experienced watchmaker and optician, 29 years old, good engraver; tools and trial case; city or country; A1 references. Address, M. E. F. care JEWELERS' CIRCULAR.

**SITUATION WANTED**.—Watchmaker, practical in all branches; compensation, position, and isochronism; also can take charge of jewelry department. Address R. C., care JEWELERS' CIRCULAR.

**WATCHMAKER** wants situation; first-class in every particular; experienced in taking charge of department; highest references; will go anywhere. Address Watchmaker, care 940 West Madison St., Chicago, Ill.

**PERMANENT POSITION WANTED** by a first-class watchmaker and good engraver, capable of taking charge of store; own tools, always reliable, exceptional reference. Address timer, care JEWELERS' CIRCULAR.

**SITUATION WANTED** by Art watchmaker and jeweler; fourteen years' experience on all kinds of work, including complicated watches and clocks; also good jeweler; state wages paid. Address Hustler, care JEWELERS' CIRCULAR.

**POSITION WANTED** by a thoroughly reliable man with exceptional references; have had factory experience as foreman and alloying; also office experience; useful in either place; salary moderate. Address M. J. L., care JEWELERS' CIRCULAR.

**WATCHMAKER AND SALESMAN**, good all around man, window dresser and able to manage store; will work on salary or commission or will take repairs for pay; steady man, age 29, married, good references. Address Jeweler, No. 1 Smith Court, Waltham, Mass.

## Help Wanted.

**WANTED**—Practical watchmaker, good salary, at San Antonio, Texas, by leading house; single man preferred; first class references as to ability and character required. Address, H. L., care JEWELERS' CIRCULAR.

**WANTED**.—**OPTICAL TRAVELING SALESMAN** for Middle and Western States; jobbing trade for gold filled frames; permanent position; only those thoroughly experienced in the optical trade need apply. Address, with references, stating experience and salary expected, E. S. P., care JEWELERS' CIRCULAR.

## Business Opportunities.

**FOR SALE**.—A chance never offered before; a Broadway, New York city, small jewelry store; known everywhere; old established; repairing pays expenses; retiring from business. Address Jeweler, No. 92 East 14th St., New York city.

## For Sale.

**CHEAP**. A fire and burglar proof safe, office fixtures, desks, &c.; also complete sets of jewelry trunks and miscellaneous trays, telescopes, &c. Max Freund & Co., 8 Maiden Lane, New York.

## To Let.

**TO LET**.—One-half, more or less, of a handsome office, affording a good light for diamonds, in the Hays Building, 21 and 23 Maiden Lane, New York. Address N. Y. Jewelers' Association, 146 Broadway, New York.

## Miscellaneous.

**DIAMONDS**, precious stones, jewelry bought for cash; any amount. H. A. Daniels, 3 Maiden Lane, New York.

**I BUY JEWELRY STOCK** Retailers and jobbers wishing to dispose of surplus or entire stocks of diamonds, watches and jewelry, can address, Quick Cash Buyer, care JEWELERS' CIRCULAR.

**WANTED**—You to know that we have succeeded to the business of Moseley & Co., and will continue the manufacture of the Moseley lathe, and it will continue to be one of the best of the very best. When interested write to your jobber or to the manufacturers, Moseley Lathe Co., Elgin, Ill.

## Fine Loft To Let

Suitable for Silversmith or Jeweler with or without machinery in running order. Three fine drop presses on premises. Will sell or rent. Immediate possession.

**JOSEF SCHEINA,**

115-121 E. 13th Street,

NEW YORK.



**WE HAVE ON HAND**

A Large Number of Small

## Advertising Cuts

Specially Designed for JEWELERS' ADVERTISING, such as above, at

75 Cents per Electrotyle.



SEND FOR PROOF SHEET



**THE JEWELERS' CIRCULAR PUB. CO.,**  
189 Broadway, New York.

## A BARGAIN.

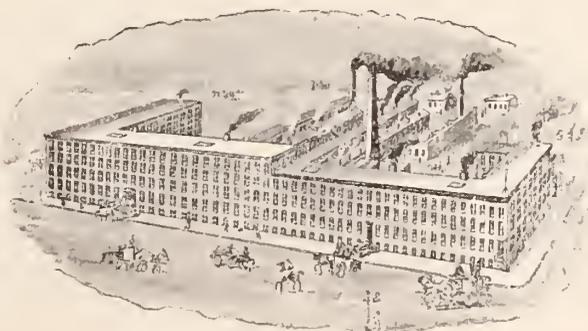
**FOR SALE**.—The entire stock and fixtures of the jewelry business lately conducted by N. P. Rudd in Rome, N. Y., at public or private sale. All enquiries should be addressed to the undersigned. If not disposed of at private sale before, the entire property will be sold at public auction on February 6, 1897, at 11 o'clock A. M., at the store premises in Rome. Stock fresh and in first class condition. Business an established one and the leading jewelry store in the city.

JOHN R. EDWARDS, Assignee,  
Rome, N. Y.

Sells For Established Jewelers Only.  
**MAJOR BELL, Auctioneer,**

P. O. Box, 317, New York City.  
Makes a specialty of the sale of  
**WATCHES, DIAMONDS, JEWELRY AND ART GOODS.**

## Several Floors for Rent.



**Very Desirable For Jewelers and Silversmiths. Good Power, Steam Heat, Artesian Well Water, Elevator and all Improvements.**

**E. N. CRANE,**

475 Broadway, N. Y., or  
20 Central Ave.,  
Newark, N. J.

**THE CRANE FACTORY BUILDING,**  
Oliver and McWhorter Sts., near Chestnut St. Station,  
P. R. R., NEWARK, N. J.

# LIVE AND WIN

BY TAKING ONE OF THE

NEW AND POPULAR

## CLUB TONTINE POLICIES

—ISSUED BY THE—

# JEWELERS' AND TRADESMEN'S CO.

(LIFE INSURANCE.)

INSURANCE  
AT COST.

INCREASING  
RESERVE  
FUND.

Legacy and not a Law  
suit to Beneficiaries.



BROADWAY AND MURRAY ST., N. Y.

S. W. SAXTON,  
President.

E. S. JOHNSON, Jr.,  
Secretary.

A. LYONS,  
Director of Agencies.

ONE of the most common though erroneous remarks made about Life Insurance is that a man must "die to win."

For the sake of argument let us admit the statement, though its truthfulness and logic can be knocked into a cocked hat in two minutes.

If you are honest in your objection about "dying to win," we'll meet you on your own ground and offer you an opportunity of LIVING to win.

THE JEWELERS' AND TRADESMEN'S COMPANY offers its members a plan of Club Insurance which is proving very attractive to a great many persons, and for several good reasons. The idea is to form classes or clubs of ten persons each, in which each person is insured for a like sum. On the death of the first one in the club, the amount of that policy is divided into ten equal parts, and one part is paid to the beneficiary and one part each to the remaining nine members. Thus not only does each surviving member receive a share of the policies of the ones who die, but that share is an ever-increasing amount, for the reason that there are fewer and still fewer surviving members among whom the division is to be made.

Send for a circular demonstrating a \$2,000 club and showing the various amounts paid to members as each death occurs. The rate for a Club Tontine Policy is exactly the same as Ordinary Life, and a policy issued on that plan will receive the same benefits regarding cash surrender value and paid-up insurance.

This shows at a glance just how much is paid to each member. A strong point on which we would like to focus your attention is the large aggregate amount which is paid to the longer-lived members of the club. Suppose there have been seven deaths in a club in which you are a member. Your own shares have ranged from two hundred dollars at the first to five hundred dollars at the seventh death, so that the grand total of \$2,191 has been handed over to you in cash.

Those who live longest reap the greatest profit; it must surely be conceded that it is a complete offset to the objection of having to "die to win."

It is the members who live who reap the large gains, while at the same time no possible injustice is done to those who may be first to go, for the reason that their share, even on the first dividend, is surely to be greatly in excess of premiums they may have paid in.

By this new and well-liked plan it is possible for a man to make his shares or his "profits," so to speak, carry other insurance or assist in a handy way his obligation in his Building and Loan Association.

### Trade Gossip.

R. J. Davis, representing N. E. Whiteside & Co., 93 Green St., Newark, N. J., commences his regular trip this week. Among the concern's Spring goods are enamel and stone hat-pins and enamel chatelaines.

Henry Cowan, Boston, Mass., has begun the manufacture of a patent demagnetizer, which has been received with marked approval by the Boston trade. He will put it on the market under his "Golden Lathe" trademark.

The yearly gift by Chas. T. Herrmann, manufacturing jeweler, Washington, D.C., which takes the form of a neat monthly calendar, has again been presented to the trade. This, as did former calendars, displays a half-tone portrait of Mr. Herrmann, with his advertisement.

Henry Freund, of Henry Freund & Bro., 5 Maiden Lane, New York, will leave town to visit his friends in the west on Feb. 1. The firm's new lines abound in new and attractive shapes and patterns. L. Freund, of the firm, starts on the same date for the south, east and a part of the west.

James S. Knowles, representing S. C. Powell, 51 Maiden Lane, New York, started last week for a lengthy trip through the south, a territory where he is well known and liked. He carries with him samples of his firm's lines of silver novelties and jewelry and a well assorted stock of diamonds.

C. L. Trout, of Leys, Trout & Co., 68 Nassau St., New York, will leave this week for a business trip throughout western Mississippi, and Wm. G. Andrews, in the interest of the same firm, for Pennsylvania and the Middle States. Leys, Trout & Co.'s line is replete with many attractive novelties at "right prices." Particularly fine and extensive are their assortments of gold filled guard chains.

A moss-agate, remarkable for its freakish character, is in the possession of Albert Wild, precious stone dealer, 68 Nassau St., New York. In the center of the stone, which is uncut and which is 1 1-3 inches in length, appears a rather well formed flower-pot poised on something closely resembling a barrel. Two hoops of a bright earmine extend around the pot, the body of which, like the barrel, is in a dull brick-red. Extending upward from the pot is a prettily branched, fern-like plant of a deep green color, producing a highly realistic effect. Mr. Wild asks \$250 for the stone.

The Sterling Building at 14 E. 17 St., New York, is rapidly nearing completion. Deitseh Bros., the owners, report that applications for floor space have already been received from many silversmiths and it may reasonably be expected that every loft of the building will be rented by the time it is ready for occupancy. The advantageous location of the building and the fact that there will be an abundance of light and power on every floor, combine to render the Sterling Building particularly adapted to firms desirous of having office and factory under one roof. The building will be ready to receive tenants on or about May 1.

**Meeting of the Creditors of Wm. Reiman.**

A meeting of the creditors of William Reiman, retail jeweler, 32d St. and Broadway, New York, whose schedules are published in another column, was held at the rooms of the New York Jewelers' Board of Trade, 54 Maiden Lane, Monday afternoon. There were present about fifteen of the largest creditors, who held the bulk of Reiman's indebtedness. Reiman's attorney, and Geo. W. Gallinger, the assignee, also attended, but Reiman did not appear. A. K. Sloan, of Sloan & Co., was made chairman, and H. M. Condit, secretary.

The statement read by the assignee did not differ materially from the schedules to be found in another column of this issue. The creditors seemed surprised at the low value put on the stock, \$19,000, and some expressed willingness to buy it at that sum. Representatives of the largest creditors, Jos. Frankel's Sons, L. & M. Kahn & Co., and L. Tannenbaum, who had called the meeting, stated that the assignee had refused their permission to examine the stock. They threatened, at the meeting, to carry the matter into court, but finally the assignee and creditors came to an agreement, the latter being granted the examination desired. The following committee were appointed to make a careful examination of Reiman's stock and report at a future meeting: Simon Frankel, Louis Kahn, L. Tannenbaum, Sig Hirschberg and M. Engelsman.

Reiman's attorney said he was authorized to make an offer of settlement at 30 per cent., 10 per cent. cash and 20 per cent. in notes, satisfactorily endorsed. The offer was not acted upon.

**Last Week's Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: F. A. Hardy, Chicago, Ill., Holland H.; R. A. Kettle, Chicago, Ill., Holland H.; J. T. Homan, Cincinnati, O., Holland H.; A. C. Lord, Tilton, N. H., Astor H.; J. W. Garner, buyer for J. W. Garner, Ottumwa, Ia., B'way Central H.; C. H. Davison, Washington, D. C., Continental H.; E. A. Eisele, Buffalo, N. Y., Imperial H.; F. R. Beidler, Baltimore, Md., Imperial H.; A. La France, Elmira, N. Y., Astor H.; A. A. Gillespie, Pittsburgh, Pa., Imperial H.; J. W. F. Podmore, Troy, N. Y., Astor H.; T. J. Mooney, J. Wanamaker, Phila., Pa., B'way and 10th St.; J. A. Pitt, Montreal, Can., New Amsterdam H.; J. J. Lucas, Chicago, Ill., Astor H.; J. Eichenberg, Providence, R. I., B'way Central H.; M. Eliassof, Albany, N. Y., Imperial H.; H. N. Eliassof, Albany, N. Y., Imperial H.; M. Hall, buyer for Lommon & Gale Dry Goods Co., Memphis, Tenn., Vendome H.

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Cook, Edward N.....	40	Schulz & Rudolph.....	2
Crane, E. N.....	21	Schwartz, W. H. & Co.....	39
Crouch & Fitzgerald.....	39	Smith, Alfred H., & Co.....	6
Deitsch Bros.....	17	Spencer, E. L. & Co.....	3
Dover, G. W.....	3	Spencer Optical Mfg. Co.....	31
Downing & Keller.....	23	Standard Cut Glass Co.....	11
Dubois Watch Case Co.....	40	Stationers' Engraving Co., The.....	27
Eaton & Glover.....	32	Stern Bros. & Co.....	6
Evans, W. F., & Sons.....	30	Strasburger's Son & Co., Louis.....	40
Fahys, Jos., & Co.....	25 & 33	Towle Mfg Co.....	27
Fox & Stendieck.....	2	Turner, John F.....	27
Friedlander, Jos., & Bro.....	38	Universum Clock Co.....	38
Friedlander, R., L. & M.....	40	Wheelhouse, Geo. E. Co.....	30
Fuchs, Ferd., & Bros.....	7	Wicke & Pye.....	30
Gilbert, Wm. L., Clock Co.....	13	Wightman & Hough Co.....	8
Griffith, R. L., & Son.....	14	Wild, S. S.....	3
Harris & Harrington.....	36 & 40	Williamsville Mfg. Co.....	8
Hedges, Wm. S., & Co.....	6	Wittnauer, A.....	19
Jacot & Son.....	30	Wolf, A.....	30
Jewelers' and Tradesmen's Company.....	22	Wood & Hughes.....	7
Kahn, L. & M., & Co.....	40		

**Letters to the Editor.**

**E. KIRSTEIN'S SONS CO DENY & REPORT.**  
 ROCHESTER, N. Y., Jan. 21, 1897.  
 Editor of THE JEWELERS' CIRCULAR:  
 We learn that a report is going the rounds of New York that we are interested in the business of W. T. Georgen, of E. 23d St., and would thank you to inform the trade in general through your journal that the only interest we have in Mr. Georgen is to see him do well and to make a good customer of him, the same as we do with all other retailers in New York or any other place. Thanking you in advance for this favor, we remain,

Yours truly,  
 E. KIRSTEIN'S SONS CO.

**The Seymour Fund.**

Additions to the Seymour Fund since the last publication are:

Albert Bros., Cincinnati, Ohio.....	\$2 00
A. & J. Plaut " ".....	2.00
A. Heuman " ".....	1.00
Henry Hahn " ".....	1.00
H. L. Joseph.....	1.00
Clarence Pettit.....	1.00

Stationary cabinets and racks of open-work silver continue to find admiring patrons.

**L. COMBREMONT**

IMPORTER AND JOBBER OF  
 Watch Materials and Tools,  
 Jewelers' Supplies,  
 Jean Richard Main Springs,  
 Pearl Main Springs,  
 Watch Glasses,  
 Swiss Watches and Optical Goods.

45 MAIDEN LANE, NEW YORK.

**For Sale.**

1 Terwilliger Steel Lined Safe,  
 1 Marvin Fire Proof Safe,  
 1 set of Office Table, Desks,  
 etc.,  
 Traveling Trunks and  
 Travelers' Outfits.

Apply to

**Downing & Keller,**

(Fifth Floor) 3 MAIDEN LANE, NEW YORK.

## Providence.

All communications intended for this column addressed to P. O. Box 1053, Providence, R. I., will receive prompt attention.

Stern Hutchins has been elected a director of the Industrial Trust Co.

The family of Charles H. Fuller, of George H. Fuller & Son, Pawtucket, will spend the remainder of the winter in Italy.

Wildprett & Saacke will remove from 107 Friendship St. to the new Jesse Metcalf building next month.

By the renumbering of Snow St. the address of Potter & Buffinton is changed from 19 to 118 and of Blake Bros., opticians, from 55 to 58.

The D. R. Child Novelty Co. announce that they are about to enlarge their business scope by selling direct to the retail trade, in addition to the jobbing trade.

J. J. White, who recently started in the manufacturing business at 193 Friendship St., has removed to 25 Calender St., where he will occupy a part of J. W. Grant & Co.'s shop.

Mrs. M. D. Weaver, who recently started in the jewelry jobbing business at 417 Market St., Philadelphia, was in this vicinity last week, with her husband, purchasing goods. They were accompanied by Mr. and Mrs. I. Mitchell, Kingston, Can., who are relatives of the Weavers.

The two men arrested last week while prowling around the jewelry district with dynamite and burglars' tools in their possession, were given a hearing in the Sixth District Court Friday, after which they were remanded to jail under bonds of \$2,000 each to await the action of the grand jury.

The following buyers have been visiting the manufacturers of Providence and the Attleboros: Oscar Becker, of the Empire Trading Co., New York; B. Rosenfeldt, of Montgomery Ward & Co., Chicago; B. Marx, of D. Marx & Son, St. Paul, Minn.; M. Cohen, New York; Samuel Spitz, Philadelphia, Pa.; J. A. Pitts, Montreal; H. B. De Wolf and L. H. Cohen, New York.

Henry C. Whittier has opened sales parlors at 335 Westminster St., room 10, where he will have a choice assortment of mounted and unmounted diamonds and other precious stones and odd pieces of fine jewelry. Mr. Whittier and his son formerly conducted a retail business at 327 Westminster St., but this business was closed out at auction by assignee's sale the past week.

The Miller Iron Co., jewelers' tools, hubs, dies, etc., have made the following corporation return at City Hall: Capital stock paid in, \$45,000; value of real estate as last assessed for city tax was \$13,360; liabilities, not yet due, \$1,889.02; contingent liabilities, \$241.52; value of personal assets was \$48,689.45; signed by Stern Hutchins and George O. Miller as directors.

John M. Buffinton has been elected vice-president of the Providence Gas Bureau Co.

The members of the committee appointed to represent the city of Newport in the selection of a testimonial from the citizens of the city to the United States gunboat

Newport arrived in this city Jan. 20, and spent the afternoon at the works of the Gorham Mfg. Co. In the competition for the presentation pieces of silver plate, to end last night, a number of designs have been submitted, among them several from the Gorham Co., embodying in their details references to the past history and the prominent features of the City-by-the-Sea. By their visit to the Gorham Co. they expected to get a knowledge of silverware sufficient to enable them to make a better selection.

## The Attleboros.

### TRADE CONDITIONS.

The state of business is very little changed, but active preparations for future trade are being made. The salesmen are being sent out in every direction, even to the Pacific coast, with large and attractive lines of samples. Now and then a manufacture talks discouragingly, but the general tone is one of confidence. This feeling is based more on the general situation than on the actual state of trade.

R. F. Simmons & Co. say that orders are of good size as well as in fair numbers.

J. T. Inman reports his western orders to be almost up to the standard of the good old times.

Will C. Tappan, of the D. F. Briggs Co., returned this week from a prosperous business trip in the west.

The principal failure that affected the local dealers the past week is that of D. F. Conover & Co., Philadelphia, Pa.

Mr. Rosenfeld, of Erlan, Rosenfeld & Co., Cleveland, O., and Eugene Frieberger, importer, New York, were among the shops the past week.

Codding Bros. & Heilborn have been one of the busiest concerns in town; at present they have slacked up a little, but they mean this to be of short duration.

H. P. Kent, of F. W. Weaver & Co., who went to Washington with E. B. Bullock as a member of the Co. C. Association Tariff Committee, left his colleague at the conclusion of their labors with the Ways and Means Committee, and made an extended business tour through New York and Pennsylvania, returning last week.

The Plainville Savings and Loan Association have chosen the following officers, most of whom are closely connected with the jewelry trade: President, W. E. Barden; vice-president, H. Alton Hall; directors, J. A. Barden, A. W. Burton, G. F. Cheever, F. G. Pate, W. S. Metcalf, H. E. Thompson, Gardner Warren, W. F. Maintien, Elmer I. Riley, Chas. E. Riley, E. P. Bennett.

The big Bates factory, recently vacated by the Mossberg Mfg. Co., will be occupied during the coming month by the Odd Fellows, who will hold a mammoth fair there. After the conclusion of the fair the place will be made ready for occupancy by S. O. Bigney & Co. It is probable that Regnell, Bigney & Co. and one or two other firms will make a change of quarters about that time.

## Boston.

Mrs. Nelson H. Brown was in New York on a business trip last week.

Herman Taylor, formerly with Nelson Bros., Chelsea, is now in the employ of T. S. Davis.

A. T. Sylvester, who has been suffering from an attack of pleurisy, is convalescent and able to be at his place of business once more.

A successful sale of watches, jewelry and diamonds, valued at about \$15,000, has just been concluded by E. M. Poulin, auctioneer, for the Commercial Loan & Trust Co., Carter building.

The New England office in this city of W. J. Braitsch & Co., silversmiths, of Providence, has been removed to 53 Summer St., where their new line of toilet ware will be shown by their representative, A. F. Elliott.

E. M. Poulin, diamond dealer, has established workrooms in the Studio building, Tremont St., with a partner, under the firm name of Poulin & Eaton, for the manufacture of a patent safety block attachment for gas-cocks.

H. R. Leighton & Co. will remove from 120 Tremont St. to 383 Washington St., having taken the quarters formerly occupied by Howard & Whelan, who are going out of business. It is understood that Leighton & Co. will take the stock now on hand of Howard & Whelan.

Peter A. Nelson, jeweler, 24 Albion St., shot himself in the head last Saturday night. His lifeless body was found lying on the bed in his room by members of his family, who heard the report of the revolver. He had been despondent for some time, and no other cause can be assigned for the deed. Deceased was 46 years of age.

The stock of George H. Richards, Jr., & Co. is offered by the assignees for ten days at private sale, goods remaining unsold at the expiration of that period to be closed out at auction. It is understood that Mr. Richards may make an offer to the creditors before the ten days are up, however, and continue in business.

William S. Baxter was arrested Jan. 20 at his home in Beachmont, charged with larceny from the Goddard Credit Co., of this city, being involved to the amount of \$5,000, it was claimed, on watches and jewelry received by him from the concern to sell on commission, for which he had made false returns of lease sales. Baxter confessed to pawning the goods and gave up about forty pawn tickets to the police.

William S. Tiffany and William C. Wales have formed a partnership under the firm name of Tiffany & Wales, and located in the heart of the jewelry district, occupying a handsomely fitted room at 433 Washington St., corner of Winter St. They will be the New England representatives of the Kent & Stanley Co., Limited, and the Waterbury Watch Co., as heretofore, each adding the other's line of samples to his own when calling upon the New England trade.

# Established 1857....



Every bond requires good security back of it. So does a Gold Filled Case. We only want to call your attention to the fact that our business was established forty years ago, in 1857, and that we are always ready to make our guarantee good—we offer as security a “successful business career of forty years.”

We shall place upon the market this year a line of Fahys Gold Filled Cases which will surpass anything ever made in style, finish and design. Your Jobber should have them; if not, send to

**JOSEPH FAHYS & CO.,**  
**Fahys Building,**  
**New York.**

STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXIII.

CHICAGO, WEDNESDAY, JAN. 27, 1897.

NO. 26.

### Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

Charles Veicht, Milwaukee, is reported here to be closed by the sheriff.

L. B. Eaton, representing D. Wilcox & Co., will leave for the Pacific coast this week.

Jo. Sandman, of Trenton Watch Co., is exhibiting the company's cyclometers at the cycle show.

Harry Wilson, representing the Crescent Watch Case Co., is in Cincinnati and doing a good business.

J. W. Neasham, Ottumwa, Ia., stopped over to make some purchases on his way home from the east.

Manager Kettle, American Waltham Watch Co., will not return from his eastern visit for another week.

Dealers generally are waiting for new goods before they send out travelers. There will be an exodus of the latter about Feb. 1.

Mr. Sehnering returned Friday from a visit to California since the 2d inst. Mr. Sehnering's family is wintering at Pasadena, Cal.

The Reliable Jewelry Co., of Chicago, have incorporated with a capital stock of \$50,000; incorporators, Albert W. Crawford, Brode B. Davis and Andrew L. Winters.

C. J. Mann left for the west the past week for Hermann & Co., 10th floor, Masonic Temple, and R. B. Jacobs will leave for Michigan, Indiana and Ohio this week.

Benj. Allen & Co. will finish stock taking this week. With such a mammoth establishment and a stock running into hundreds of thousands of pieces, the annual inventory is a big undertaking.

George and Arthur Hawkins, who held up Jeweler Hermann and his clerks, Nov. 9, were brought before Judge Neely, on the 19th inst., and pleaded guilty. The Judge reserved sentence for a few days.

The Waterbury Clock Co. the past week had their salesrooms beautifully redecorated. The walls have been repapered with a handsome blue-green ingrain paper, and the hardwood refinished throughout in oil. Manager Dodgshun now invites the trade to visit "the handsomest clock salesroom in the city."

Buyers for the week included: J. J. Ragatz, Prairie du Lac, Wis.; Albert Miller, Dundee, Ill.; J. W. Neasham, Ottumwa, Ia.; W. P. Yeoman, Waukegan, Ill.; J. F. Ingalls, Waukegan, Ill.; C. J. Peterson, St. Charles, Ill.; F. Lyon & Son, Evanston, Ill.; W. W. Denny, Aurora, Ill.; W. J. Spence, Racine, Wis.

General Manager Cutter, of the Elgin National Watch Co., in speaking of the year to come, remarked: "Our acquaintance with the new year doesn't warrant our indulging in predictions for the future. This is a season of settling up and finding out 'where we are at,' or, rather, where *they* are at. We certainly will share with others in the general prosperity that we expect will follow the restoration of confidence."

A handsome four-drawer antique oak chest of "Colonial" flatware, the Towle Mfg. Co.'s latest pattern, was presented to ex-Governor Altgeld Saturday, at a reception given in his honor at the Tremont House by the Democratic committee. The chest contained 200 pieces and was sterling silver trimmed, the plate being inscribed, "John P. Altgeld, January 23, 1897." There was also presented to the outgoing executive a five-piece solid silver tea set of "Colonial" design, with ebony handles, manufactured by the same company. This was enclosed in a handsome case and each piece engraved with an old English A.

### Cincinnati.

Clay Henry, Ironton, O., is calling on the trade this week.

Chas. Hewig, of Evansville, came to town Saturday and made a few purchases.

The assignee of the estate of Louis F. E. Hummel has filed his schedule, showing liabilities of \$25,483.74.

The Rudolph Jacobs Co. have two new travelers to go out on the road next week: Sam. Koch and S. A. Maxman.

X. C. Wilson, representing the Crescent Watch Case Co., and Chas. Keller, of Keller & Untermeyer Mfg. Co., were among the jobbers with some success Saturday.

Bloom & Phillips have returned from the east and are now remodeling and outfitting their salesroom getting ready for the new goods. They will handle a new line of mounted cut glass.

Almost every house will be represented on the road this week. No changes have been made excepting some new travelers have been added. Eastern men made short calls here the past week.

Joseph Morrison, indicted for grand larceny of a large lot of jewelry taken from the residence of Joseph Plaut, the Fourth St. jeweler, last Summer, was tried before a jury Friday. The jury rendered a verdict of guilty. Only a portion of the jewelry was recovered.

Herman Keek, of the Coetermans-Heinrich & Keek Co., starts for Europe on Jan. 25, to be gone several weeks. The attorneys for the Keek case at Washington are ready when summoned to argue the case, but they have not yet been notified.

The western office of Joseph Fahys & Co., at Cincinnati, will be continued with Jos. Beeker as manager as formerly. This arrangement is very satisfactory to the jobbers who regretted the loss of the office at Cincinnati. George E. Fahys was here the past week and left for Chicago en route home.

Frohman, Wise & Newman expect to get a settlement with their creditors by another week. Their assignee, Mr. Seinsheimer, has made an offer of 25 per cent. J. T. Harrison, attorney for the Manufacturing Jewelers' Board of Trade, and Lipman Levy, for the New York Jewelers' Board of Trade are in communication with their clients. The stock is advertised for sale Feb. 1, and will be sold to private bidders.

### Toledo.

At Wolcott's, the firm have been busy this month inspecting the watches of the employes of the Ohio Central and one or two other railroads.

The past week several travelers have put in appearance in Toledo, O. Among them were F. L. Carpenter, F. M. Whiting Co.; Mr. Porter, R. Wallace & Sons Mfg. Co.; Mr. Waterman, Pairpoint Mfg. Co.; I. Wile, Buffalo Jewelry Case Co.; David Skutch, Waterbury Clock Co., and H. B. Bliss, Gorham Mfg. Co.

The liabilities of G. G. Boehm, Middletown, O., who recently assigned, aggregate \$6-548.34. The assignee has been authorized to sell the stock at private sale.

# BENJ. ALLEN & CO.,

WHOLESALE

**American Watches, Tools,**  
**Diamonds, Jewelry, Optical Goods,**  
**Watch Materials, Silverware.**

Tool and Material Catalogue.  
 Jewelry and Watch Catalogues.  
 Issued Separately.

Will be sent on application to those who furnish us reference as being entitled to them.

Agents for the E. INGRAHAM CO.'S Clocks.

141 and 143 State Street,  
**CHICAGO.**

**PARSONS & SCHOOL**  
 —FOR—  
**WATCHMAKERS,**  
 PEORIA, ILL.  
 Send for Circular and Terms,  
**PARSONS & CO.**

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
 126 STATE ST., CHICAGO, ILL.  
 Write for Particulars.



**A Loving Wife's Advice.**  
 She urges her worrying husband, in order to increase his business, to read from week to week  
**THE 20 DEPARTMENTS**  
 IN THE JEWELERS' CIRCULAR  
 \$2.00 PER YEAR

These well-known Razors, the quality of which is warranted, possess the great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Stropps (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

## MATHEY BROS., MATHEZ & CO.,

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane N. Y.



**The STATIONERS' ENGRAVING CO.,**  
 98 TO 102 NASSAU STREET, NEW YORK.

MAKERS OF  
**WEDDING INVITATIONS, RECEPTION AND VISITING CARDS**  
 of the Best Quality, which are offered to Jewelers of recognized standing only.  
 Trade Mark "SILVER WHITE," registered.

# "The Benedict" Collar Button.

**Enos Richardson & Co.**  
 23 Maiden Lane,  
 New York.  
 Sole Manufacturers.

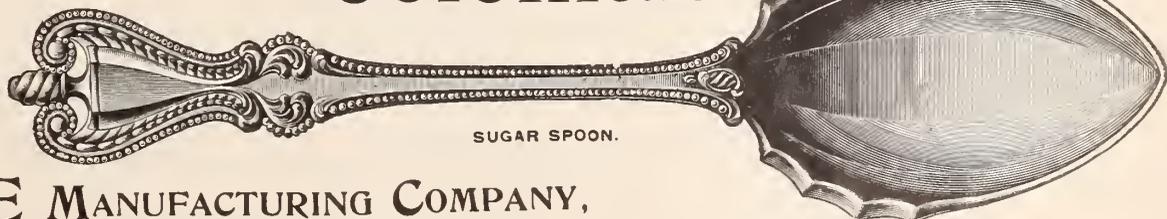
MADE IN  
 Gold, \* \*  
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**STERLING SILVER**

## Colonial.

JEWELERS ONLY.



SUGAR SPOON.

**TOWLE MANUFACTURING COMPANY,**  
 CHICAGO, 149-153 STATE STREET.

NEWBURYPORT, MASS.

### Pacific Coast Notes.

W. O. Harris, San Diego, Cal., was married recently to Miss Cora Cabler.

H. C. Downing, Salem, Ore., has gone out of business and moved to Matagalpa, Central America.

Burglars secured about \$100 worth of jewelry from the store of J. L. Clark & Sons, Ogden, Utah.

Chares S. Carnes has retired from the jewelry business in Healdsburg, Cal., and has gone to San Jose.

Chicago parties have formed a company for the purpose of mining opals in the vicinity of Burnt River, Ore.

E. Vallentine, the Juneau, Alaska, jeweler, has bid in the furnishings of the Juneau hotel to satisfy a chattel mortgage for \$750.

### San Francisco.

F. F. Daunt and wife, Merced, Cal., were visitors in the city a few days ago.

The financial difficulties of Barrett & Sherwood culminated in a petition by creditors to have the firm declared insolvent. The petitioners and the amounts claimed by each are as follows: Fred. L. Bates, \$600; S. Conning, \$67.65; Rudolph Barth, \$750; K. A. Lundstrom, \$800; Bessie A. Evans, \$200.

One of the prettiest weddings ever seen in San Francisco was that of Adolph Nordman and Miss Clemence Reiss, which took place on the evening of Jan. 12. The groom is a popular business man and member of the Standard Optical Co. The bride is the daughter of Bernard Reiss, of the wholesale firm of Newberger, Reiss & Co.

### Indianapolis.

L. L. Norton is now doing the collecting and other outside business for J. C. Walk & Son.

The bill licensing opticians was introduced in the State Legislature Jan. 21. The promoters of the bill are very hopeful of its passage.

Wm. H. Craft continues critically ill at his home in this city. He is a well-known jeweler and has been a resident of this city since 1854.

The new city directory for 1897 reports the jewelry trade as follows: Four wholesale dealers; four manufacturers; one dealer in watchmakers' tools and materials; 62 retail dealers and seven opticians.

The building occupied by the Big Four R. R. offices, Washington St., has been painted vivid orange and casts its yellow reflection right into F. M. Herron's store. The light is especially hard on diamonds and proves very annoying.

Manufacturers report January business very good. Local travelers are working on new lines, preparing to go on the road early next month. Few if any changes will be made in the force of traveling representatives.

### Detroit.

The following Michigan country jewelers were in the city last week: Daniel McCarthy, Marine City, and George Chambers, Mt. Clemens.

Grace E. Rolshoven has commenced a suppressed divorce suit against her husband, Herman, of F. Rolshoven & Co. She was last week granted an injunction restraining him from disposing of any of his property except in the regular course of business.

Roehm & Son have originated a new Masonic ring of costly design. On one side of a diamond is an image of the armor of the Knights Templar and the square and compass, on the other a likeness of the double eagle of the consistory and delta of the 14th degree. The workmanship on these is very fine. The firm do a large business with the Masons and secret organizations.

### Louisville.

A. Goldstein & Son, opticians, have moved their place of business from Jas. A. Sharrard's to the Avenue building on 4th St., a few doors below his old stand.

H. C. Montgomery, who has had charge of a bicycle store on Main St., is now clerking for Rodgers & Pottinger. He was with Wm. Kendrick's Sons for 16 years.

M. M. Lorch was called home from New York last Saturday by a telegram announcing the sudden death of his father, Max Lorch. Mr. Lorch was a noted book-keeper and had for years taught a popular system.

### Minneapolis and St. Paul.

D. Farrell, Warren, Minn., recently assigned.

S. E. Sanborn, Minneapolis, who assigned Jan. 12, has liabilities placed at \$3,500; assets, \$4,740.93.

W. M. Stone, Minneapolis, mourns the loss of his only son, aged four years, who died on the 14th inst.

The Reed, Bennett Co., Minneapolis, have rented several rooms adjoining their salesroom, in order to enlarge their place of business.

J. W. Segerstrom, formerly with the I. B. Miller Co., Minneapolis, has opened in the jewelry business for himself at 253 First Ave., S.

J. M. Sinclair, formerly with S. H. Clausin & Co., has accepted a position as traveling salesman with the Reed, Bennett Co., and will start out on the road Feb. 1, going north.

Out-of-town jewelers visiting the Twin Cities on business the past week were: A. L. Mealey, Delano, Minn.; S. B. Millard, Litchfield, Minn.; O. D. Leidel, Fergus Falls, Minn.; John Morton, Northfield, Minn.

### Kansas City.

G. W. Rowley, McPherson, Kan., has made an assignment.

G. Rushmer, Pueblo, Col., was in town all of last week while on his way east.

H. M. Wells has again gone on the road for Woodstock, Hoefer & Co., and left last week for the west.

Fred Dunn, formerly with C. L. Merry, Kansas City, will represent the Spencer Optical Mfg. Co. this year.

J. H. Cook, Burlington, Kan., has closed out all of his stock and gone out of business. He is at present undecided where to locate, if he engages in the jewelry business again.

### St. Louis.

Herman Mauch will remove to his new location, 507 Franklin Ave., on Feb. 20.

H. S. Parker, 308 N. 6th St., is selling out his jewelry stock, and in the future will devote himself exclusively to the manufacture and sale of umbrellas.

The annual election of the Bauman-Massa Jewelry Co. occurred on the 18th inst. The officers for 1897 are: S. H. Bauman, president; Edwin Massa, vice-president and treasurer and Wm. Felchner, secretary.

Henry Baier, father of F. W. Baier, died on the 19th inst. He was in his 69th year, and had been ill for the past fifteen months. Although private, the obsequies were attended by a number of F. W. Baier's conferees of the Missouri Retail Jewelers' Association, among them President Eckhardt, Secretary Stumpf, Ex-President Mauch, and Messrs. Kemper and Derleth.

### Cleveland.

G. H. Beattie is at present spending his vacation in New York. While there he intends buying a few goods for the Spring trade. He represents his brother, W. H. Beattie, who is established in the Arcade.

Dwight Young, Mt. Vernon, O., has bought out Mr. Ewalt, the optician, who has been associated with Max Forseheimer for some time. He will continue the business at the present location, 183 Superior St.

H. S. Adams, manager of the stationery department of the Cowell & Hubbard Co., made a tour of the east last week. He combined business with pleasure, and reports favorably as to his success in both directions. The Cowell & Hubbard Co. have enlarged their stationery department several times since opening in that line, and now have one of the most complete, if not the most complete plant between New York and Chicago.

One of the important news items from Cleveland is the closing of the Cleveland office of the Julius King Optical Co., and the opening of the Grant Whittlesay Optical Co. at 176 Euclid Ave. Grant Whittlesay has for a number of years been manager of Julius King Optical Co.'s office here, and is well and favorably known throughout the trade. The new company have the latest and best equipment that can be procured, and are prepared to the finest work. The Julius King Optical Co. have removed their office, machinery, etc., to Chicago, from which place they will take care of the business of the western section of the country.

## News Gleanings.

F. C. Holt, Alvin, Tex., has sold out.

J. K. Williamson, Rome, Ga., has assigned.

I. P. Riley, Preston, Idaho, has left that city.

John Hagland is a new jeweler in Costello, Pa.

S. S. Snyder will soon reopen his jewelry store in Dayton, Pa.

E. Elmore has succeeded Maurer & Elmore, Pilot Point, Tex.

It is reported that C. E. Jones, Buena Vista, Cal., has sold out.

J. H. Baker, Butler, Mo., has given a chattel mortgage for \$600.

The Colorado Optical Co. have been incorporated in Denver, Col.

Martin & Brunsen, Jefferson, Ia., have given a chattel mortgage for \$1,613.

L. H. Oatman has gone out of the jewelry business in Burlington, Kan.

O. R. Simenson, Olympia, Wash., has received a quit-claim deed for \$10.

Sands & Fellows, Cedar Rapids, Ia., have given a chattel mortgage for \$443.

Barney Metzger, Kansas City, Mo., has been sued on a statement for \$201.

H. C. Nichols has decided to go out of the jewelry business in Mitchell, S. Dak.

Hanson & Co. have purchased the jewelry store of A. Malmgren, Estherville, Ia.

A fire in Freeman's jewelry store, Coatesville, Pa., last week caused a loss of \$600.

Execution for \$25,000 was issued January 22 against M. Hendleman, Towanda, Pa.

F. H. Bradford has bought out the jewelry business of Bradley & Co., Windsor, Mo.

W. A. Potter has closed out the jewelry business he has been conducting in Salem, Neb.

C. L. Gilbert has given a bill of sale on his jewelry business in Monmouth, Ore., for \$350.

The Bliss Jewelry Co. have been incorporated in Atchison, Kan., with a capital stock of \$5,000.

L. D. C. Gray has been appointed receiver for the jewelry business of W. A. Freebur, Los Angeles, Cal.

An attachment has been issued against the jewelry store of A. Johnson, Rockwell City, Ia., for \$434.

D. Roach has succeeded to the jewelry and queensware business of Baxter & Roach, Carthage, Mo.

The Wallace-Schramm Co. have paid off a chattel mortgage on their jewelry business in Ogden, Utah, for \$6,777.

Wesley Downs has opened a pawnbroker shop and jewelry store on Eleventh Ave., near 12th St., Altoona, Pa.

The hardware and silverware establishment of M. I. Myhre & Son, Davenport, Ia., has been destroyed by fire.

George Adamson, of the jewelry firm of Adamson Bros., Tecumseh, Mich., who had been ill for many months, died Jan. 15.

The jewelry store of F. F. Prutzman, Woodhull, N. Y., was destroyed by fire Jan. 24th. Loss \$1,500, with no insurance.

Catharine Weber, the wife of S. J. Rivoire, jeweler, Monroe, Ia., died Jan. 17, in the thirtieth year of her age, of consumption.

O. J. Friend, Milan, Mo., recently sustained a fire loss of \$500. The best business block in the city was destroyed by fire.

The Sheriff, January 19, sold the stock of the jewelry establishment of E. L. Kramer & Co., 225 Market St., Harrisburg, Pa.

W. P. Glasgow, with A. M. Greer, Iowa City, Ia., was united in marriage Jan. 13, to Miss Minnie C. Cutler, in Worthington, Minn.

F. R. Vaughn has invented a demagnetizer for watches which Vaughan & Sargent, Brattleboro, Vt., are putting on the market. light.

Adam Baer, clerk in E. T. Fox's jewelry store, Clinton, Mass., and James Eustace are to open a jewelry store soon on High St., that town.

On January 19 occurred the marriage of Miss Edith E. Chappell, daughter of jeweler A. D. Chappell, Eau Claire, Wis., and Hugh E. Adams.

David L. Switzer and William A. Grubert, Staunton, Va., have formed a co-partnership under the name of Switzer & Grubert, and will engage in the jewelry business.

W. W. Hall has moved his stock of jewelry from Salt Lake City to Park City, Utah, where he has taken charge of the jewelry business of G. E. Wiseman.

The jewelry store of W. W. Crowell, Storm Lake, Ia., was recently burglarized. Besides a large amount of jewelry the robbers also took a lot of valuable papers.

Virgil Pekor's jewelry store, Broad St., Columbus, Ga., was completely gutted by fire Jan. 18, at 11:30 o'clock P. M. Origin unknown. Stock valued at about \$16,000; insurance known, \$8,000.

J. A. Babcock, jeweler, and for 50 years a resident of Painesville, O., was instantly killed on the night of Jan. 18, by falling on an icy pavement and rupturing a blood vessel. He was about 70 years old.

The Richards Mfg. Co., successors to Stephen Richards & Son, Southbridge, Mass., have decided to start up their optical and cutlery works there. George Ellam is president of the reorganized company.

Fred A. Field and Mrs. A. D. Rowell have formed a co-partnership under the firm name of Field & Rowell, and as successors to the A. D. Rowell Co., Lyndonville, Vt., will carry on the jewelry, book and stationery business at the old stand, cor. Main St. and Eastern Ave.

A water faucet left open on an upper floor of the Elwood building, northeast corner of Main and State Sts., Rochester, N. Y., was the cause of the flooding of the stores of E. S. Ettenheimer & Co., jewelers, and Bausch & Son, opticians, a few days ago.

Ed. Patterson, who on Jan. 9, in broad daylight, is said to have stolen a tray of diamonds from the jewelry store of T. J. Hines, Dallas, Tex., and escaped, was last week captured at Hico. The diamonds have not been recovered.

Dr. George D. Cross, formerly of Chester, Pa., who has been conducting an office in Philadelphia for some time, will return to Chester and give all his attention to the Cross Optical & Jewelry Co., of which he is now sole proprietor. Alban N. Peoples, who has been interested in this business, has withdrawn from the firm.

H. C. Eversole, jeweler and optician, formerly of Logansport, Ind., but now of Seattle, Wash., met with a distressing accident in that city recently. Mr. Eversole was on a street car that ran away down a steep hill on account of the breaking of the grip. He jumped and suffered a concussion of the brain. His condition is serious.

Doe Bros.' jewelry and clothing store, Bradford, Vt., was visited by burglars early on the morning of January 18, and a lot of cutlery, silverware, gold pens and clothing, valued at \$200, stolen. A hat left behind was recognized as belonging to Henry P. Burke. Burke and his accomplice, who gives the name of Carroll P. Glass, of Sanford, Me., were arrested at Lyme, N. H.

Morris Yost, jeweler, Omaha, Neb., was arrested Jan 15, upon the charge of resisting an officer, the complaint being preferred by constable J. A. Johnson. According to the complaint, Johnson went to serve a writ of attachment on some of the goods in Yost's store, and Yost interfered with and resisted him in the discharge of his duties. Judge Christmann released Yost on his own recognizance.

Frank H. Cross, Grand Rapids, Mich., has assigned for the benefit of his creditors whose claims aggregate \$1,737.12. The local creditors are G. W. Allen, agent, for rent of the store, to whom \$100 is due, and Mrs. Lucretia L. Sanborn, to whom \$130 is due for board. William P. Belden is the assignee. An inventory of the stock is being taken and it is thought that the assets will amount to about \$1,200.

P. B. King, in the drug and jewelry business, Hazelhurst, Miss., Jan. 15, sold his stock of goods for \$2,000 to O. H. Spencer, C. D. Rhymes and V. L. Terrell. He sold his telephone exchange and telephone outfit to his wife for \$750, his icehouse to T. E. Fugate for \$50, and his jewelry stock to I. L. Lyons for \$1,150. He executed a chattel deed of trust on his electrical apparatus outfit to secure a debt of \$250 due R. N. Miller. His debts, outside of those above enumerated, amount to about \$2,500.

A charter has been granted to the Harrisburg Electro-Plating and Mfg. Co., Harrisburg, Pa., with a capital of \$10,000, with the following incorporators: A. U. Zarker, Alfred Pancake, William N. Miller, William M. Hoerner, Frank L. Davis, D. M. Dull and Casper Dull. Mr. Zarker is the president of the company; Mr. Hoerner, treasurer, and D. M. Dull, secretary. The plant is located on South and Short Sts., where an extensive business has been built up under the able and careful management of Mr. Davis.

# OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS,

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

## B. A. BALLOU & CO.



B. A. Ballou.

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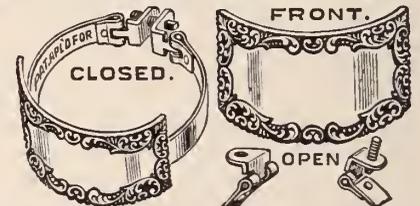
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Cor. Bleeker and Charlotte Sts., **Utica, N. Y.**

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## OPTICAL BOOKS.

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING Co., 189 B'way, N. Y.

**Connecticut.**

President Samuel A. Galpin, of the New Haven Clock Co., has been re-elected a director of the First National bank, New Haven

Jeweler Hobron, New London, gives every purchaser of an article of his stock participation in the benefits of \$100 in cash or merchandise.

The sterling silver and flat ware departments at Simpson, Hall, Miller & Co.'s, Wallingford, started up on 10 hours' time Jan. 18, and the hollowware on eight hours' time.

Jeweler Wrisley, Ansonia, who went out of business Jan. 1, has removed his goods from the store he occupied and has again entered the employ of jeweler and optician R. N. Johnquest.

Hansel, Sloan & Co., the Hartford jewelers, have bought the lease of Stern & Co., 358 Main St., north of Kinsley St., and will remove from their present location in the Catlin Building, April 1.

The Silver Plate Cutlery Co., Shelton, started up Jan. 15, after taking their annual inventory. They have received large orders for special work which will keep their entire force busy for some time.

Col. W. J. Leavenworth has been re-elected president of the Wallingford Gas Light Co., and Charles H. Tibbits was chosen a director. Col. Leavenworth has also been re-elected president of the First National bank of Wallingford.

Charles Parker, Walter Hubbard, C. L. Rockwell, George N. Curtis and N. L. Bradley have been elected trustees of the Meriden Safe and Deposit Co., and Mr. Hubbard was elected the company's president and Mr. Rockwell secretary and treasurer.

E. N. Welch Mfg. Co.'s factories, Forestville, which have been idle for the past three years, are to be started up soon. The stock of the Welch Company is all subscribed for, with the exception of \$10,000 worth. When this is taken there will, in all probability, be something done.

At the annual meeting of the Miller Bros.' Cutlery Co., Meriden, the old board of directors was re-elected, consisting of George W. Lyon, Henry J. Lewis, Charles L. Rockwell and W. F. Rockwell. The officers chosen were: President and treasurer, W. F. Rockwell; secretary, Charles L. Rockwell.

Dwight B. Hill, Plainville, is in correspondence with M. V. Richards, industrial agent of the Southern Railway, relative to the removal of his clock-works manufactory to Danville, Va. Mr. Hill proposes to contribute \$75,000 to the capital stock of a com-

pany to establish these works, provided local capitalists will contribute from \$50,000 to \$75,000

The Meriden Britannia Co. are now running on a full schedule, after a protracted period of short time. Nearly the full quota of hands are employed. C. Rogers & Bros. also started up on ten hours, six days a week, in all departments. Manning, Bowman & Co. started up on a ten-hour schedule and nearly all of the old employes were given work. Charles Parker Co. are running on full time.

The E. T. Burgess cut glass factory, Middletown, took on a large number of new hands, Jan. 18. The company are preparing to enlarge their building and to triple the capacity of their plant. The company have been there about six months, coming from Meriden. Articles of association of the E. T. Burgess Cut Glass Co., of Middletown, capitalized at \$8,000, have been filed with the Secretary of State.

Among those elected directors at the bank elections just held are: In Wallingford, Col. W. J. Leavenworth, J. A. Wallace and C. H. Tibbits, First National Bank; in Waterbury, Col. D. B. Hamilton, Manufacturers' National Bank; in Meriden, N. L. Bradley and C. B. Rogers, First National; Edward Miller, Walter Hubbard, Samuel Dodd, Home National; George H. Wilcox, Charles Parker, Meriden National; in Bridgeport, George C. Edwards, City National.

The Derby Silver Co. held their annual meeting Jan. 18, and elected the following directors: William E. Downs, Watson J. Miller, Charles E. Clark, Thomas Newcomb, A. R. Smith, C. H. Nettleton and H. J. Smith. The directors met at once and elected the following officers: President, Watson J. Miller; Secretary and Treasurer, Wesley L. Clark; Superintendent, Thomas H. Newcomb. The report for last year shows a very fair business considering the times, and the outlook for the coming year is fairly good. The agents are out and it is hoped to start the works up, in part at least, in a short time, and to gradually increase the force as business improves.

**Worcester, Mass.**

J. P. Weixler, who has been sick for several weeks, is able to be at his store.

Harry E. Daun, jeweler, was married Wednesday, in New York, to Miss Hannah Nathan.

Max Feiga, jeweler, Main St., held \$250 stakes in an election bet. The loser sued him to recover his portion of the bet, and

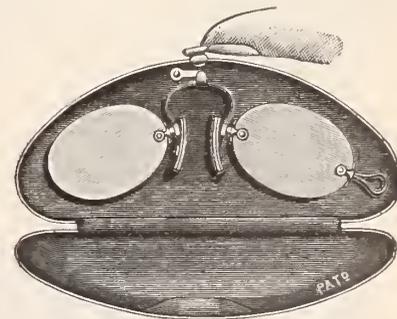
in the Central District Court last week, Judge Viley gave a decision in favor of the plaintiff. Feiga is obliged to pay back the money to the loser.

A small fire in J. P. Weixler's jewelry store, 634 Main St., last week, did slight damage. The fire caught from naphtha. Carl Weixler was cleaning a clock close to a stove.

A swinging sign over Edward Moulton's jewelry store, 399 Main St., broke away last Tuesday, breaking windows and nearly causing severe accident to pedestrians. The incident has started a lively agitation against swinging signs.

On the night of Dec. 12, A. B. Hall's jewelry store, cor. Front and Canal Sts., was broken into and \$200 worth of jewelry taken. A few days following the burglary \$50 worth of the property was found in local pawnshops, and last week the remainder was found in North Adams. Inspector O'Day went to Pittsfield, Monday, where he saw the burglars, who were sentenced to jail for a burglary committed at that place. They are James Cooper, Peter Howard, John Hannoek and Henry Ashton, alias Nicholas Nestor.

Frank J. Murphy, for 14 years a salesman in Frank A. Knowlton's jewelry store, died suddenly last Friday night. Heart failure is given as the cause of death. Frank Murphy was born in Worcester in 1868. He left school when 12 years old to go into Knowlton's jewelry store. He grew up in the business, and for many years had charge of the clock department. Mr. Murphy was popular among a wide circle of acquaintances and was much liked by Mr. Knowlton. He was a charter member of the local order of Knights of Columbus. At the funeral were representatives from Frank A. Knowlton's store and Knights of Columbus. Among the many floral tributes was a wreath from F. A. Knowlton and the employes of the store.



**The Patent Feather-Weight Eyeglass Case,**

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

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PATENTEES AND MAKERS,  
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WE MAKE STOCK FOR { CANE HEADS, UMBRELLA MOUNTINGS, PENCIL-CASES, WATCH-CASES, WATCH-CROWNS, THIMBLES, SPECTACLE AND EYE-GLASS BOWS, DIAMOND MOUNTINGS, &c., &c., &c.

**The Latest Patents.**

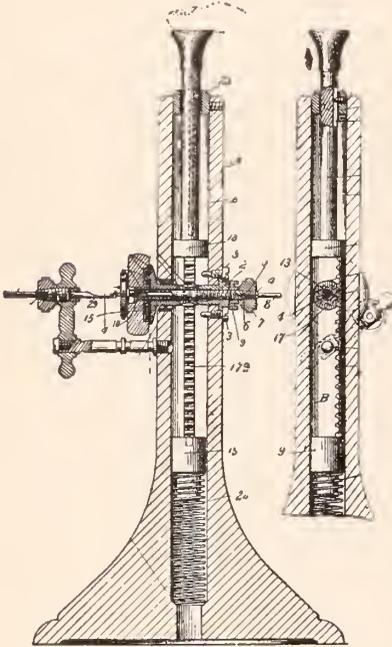
ISSUE OF JANUARY 19, 1897.

**575,357. EYEGLASS-CASE.** JOHN G. KOENEN, Mount Vernon, N. Y. Filed May 6, 1896. Serial No. 590,500. (No model.)



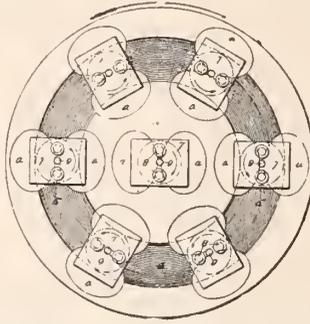
As an article of manufacture an eyeglass-case comprising a concave base-section A, and a convex cover B hinged at one edge to the base-section, said cover B being formed at the center with interior converging cam-surfaces *b, b'* to act on the eyeglass-guards for registering the glasses in the case and pinching the guards together in the act of closing the case.

**575,535. WATCHMAKER'S TOOL.** ALBERT F. ROBBINS, Orange Mass. Assignor of one-half to Kendrick & Davis, Lebanon, N. H. Filed June 25, 1896. Serial No. 596,869. (No model.)



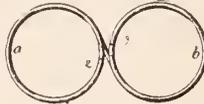
The within-described mechanism for turning the shafts of balance wheels for watches or analogous arts, consisting of a suitable standard, two adjustable members supported therein for revolvably holding a balance-wheel or other work, a hollow spindle within which one of said members is located, a face-plate which has an engagement with said balance wheel or other work, a revoluble member on said hollow spindle rotated by a vertically moving member, and means between said revoluble member and said face-plate for rotating the latter in one direction only.

**575,584. LENS-GRINDING APPARATUS.** CRAWFAY W. AYERS and JOHN G. DUNTON, Kansas City, Mo., assignors to B. G. Rhodes and A. J. Rhodes, same place. Filed Jan. 27, 1896. Serial No. 576,922. (No model.)



An apparatus for grinding lenses, comprising a rotating disk provided centrally with a circular opening or recess, and a lens-holder, provided with a circular disk or roller which fits within the opening or recess of the disk, and frictionally engages the wall of the same.

**575,604. FINGER-RING.** EDWARD P. HENDRICKSON, New York, N. Y. Filed June 22, 1896. Serial No. 596,361. (No model.)



As a new article of manufacture, a two-part ring for two fingers formed from a single continuous piece of spring wire doubly coiled with the respective ends in juxtaposition to each other at the center between the rings.

**575,658. GALVANIC ATTACHMENT FOR EYEGLASSES.** ABRAHAM MAYER, New York, N. Y. Filed June 3, 1896. Serial No. 594,067. (No model.)



In an eyeglass having a galvanic attachment, a means for producing a main therapeutic circuit through a portion of the body in combination with means for producing one or more local circuits at the metallic terminals of said main therapeutic circuit.

**TRADEMARK 29,473. WATCHES AND WATCH-MOVEMENTS.** AMERICAN WALTHAM WATCH CO., Waltham, Mass. Filed Dec. 23, 1896.

**TRAVELER**

*Essential feature.*—The word "TRAVELER." Used since August 6, 1896.

**Syracuse.**

The M. S. Benedict Mfg. Co. have removed their office and warerooms from Syracuse to East Syracuse, where they now occupy a section of the new building added to the company's factory.

In special term Saturday morning in the matter of the dissolution of the Joseph Seymour, Sons & Co., an order was granted allowing the receiver to sue Mrs. Caroline Comstock for between \$3,000 and \$4,000 unpaid stock.

Among travelers noticed in Syracuse, N. Y., the past week were: H. H. Bradley, the E. A. Bliss Co.; L. D. Smith, Bippart & Co.; Mr. Smith, Holmes & Edwards Silver Co.; A. N. Dorchester, G. E. Lutner & Co.; J. M. Morrow, American Watch Case Co.; H. C. Bliss, Bliss Bros.; Mr. Kenrick, Reed & Barton; J. Goldberg.

A largely attended and enthusiastic meeting of the New York State Association of Opticians was held last Wednesday. Final arrangements were made for the three days' school of instruction to be held in Syracuse, beginning Feb. 8, and the prospect is that a large number of opticians from central New York will be present.

The fire department was called out at 10:15 o'clock Friday night to Joseph Seymour, Sons & Co.'s silverware factory, Montgomery St. A fire was discovered in the second floor of the building. The blaze was confined to the rear of the shop on the upper floor. The origin of the fire is supposed to have been spontaneous combustion, as there had been no fire in that portion of the building. The damage was small.

The misfortunes of the Syracuse Silver Metal Co. have been revived by an action of merger brought by Fred Wycker, of Liverpool, against J. Barton French and E. E. Keeler, to recover a sum of money, which it is claimed the defendants obtained from the plaintiff through fraudulent representations. It is alleged that Mr. French and Dr. Keeler went to Liverpool and told the people that there were barrels of money in the Syracuse Silver Metal Co.; that they, the defendants, had invested \$10,000 in the company and expected it to pay largely. Through these representations, it is charged, the defendants induced the plaintiff and several others to invest in stock, about \$4,000 in all. Justice Hiscock granted Mr. Wycker's motion upon the condition that the defendants pay all of the costs that have been incurred in the justice's court.

E. A. Crittenden, formerly with Haskell & Brown, Rutland, Vt., has started in business on his own account in Poultney, Vt.

Morris Levee, jeweler, Carbondale, Pa., was united in marriage a few days ago to Miss Annie Oppenheimer, of Wilkes-barre, Pa.

At the depth of 350 feet, boring an artesian well, at the Stewart-Ralph Co.'s snuff factory, Clarksville, Tenn., a bed of opals is said to have been discovered. A few of the stones showed unusual fire and brilliancy, and have been sent east to be tested by lapidaries.

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Buy the Machine that is **Built for Business.** The above cut was made with the EATON-ENGLE ENGRAVING MACHINE. MENTION THE CIRCULAR WHEN YOU WRITE.



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We predict for the year 1897 a revival of Silver Cases for Ladies' Watches. Your Jobber should have our goods in his stock; if not, send to

**JOSEPH FAHYS & CO.,**  
 Fahys Building, New York.

**Duplex Watch With Independent Center Seconds.**

It is a well known fact that the duplex escapement has not met with extensive reception, partly on account of the great fragility of its several parts, partly also because no matter how carefully made, its rate is but slightly superior to that of a cylinder escapement. A Swiss inventor who modestly signs himself T. N., of Chaux-de-fonds, has modified the duplex, and obtained a Swiss patent,

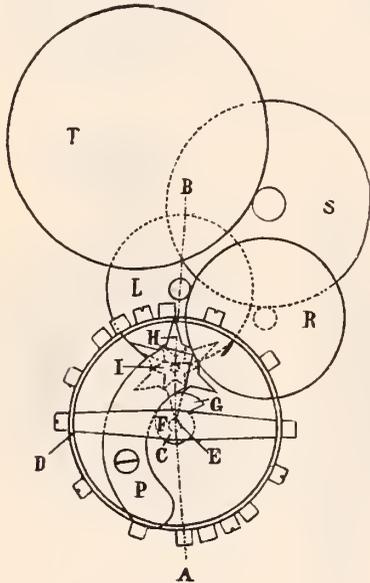


FIG. 1.

constructing it in such a way that there is an independent center second, without special seconds work and whip. THE CIRCULAR, although constantly striving to encourage inventors and, if at all possible, seeing all kinds of merits in their productions, must deplorably refrain from adding its full meed of praise in this instance. But "by their fruits ye shall know them." The following is a description:

The staff C of the balance D, fig. 1, has a length notch at its lower part, so that the notch E (similar to that in the Waterbury watches), makes a separate duplex roller superfluous, if no stress is laid on the more or less favorable friction. Between this notch E and the balance is located a snail shaped disc F, the extreme end of which is at G and which forms the impulse finger.

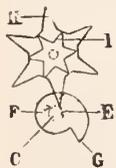


FIG. 2.



FIG. 3.

The star shaped scapewheel H has only six teeth; resting upon this wheel and fastened upon the same arbor is a second equally six-toothed, smaller wheel J mounted in such a way that its tooth points divide into halves the tooth spaces of the larger wheel. The common axis of these two wheels (locking

wheel and impulse wheel) is formed by the arbor of a pinion which stands in depth with the flat wheel L (the fourth wheel); next follow the usual train of third wheel R, center wheel S, barrel T, in a somewhat odd position of the axes of these wheels one to the other.

The positions shown in Figs. 2 and 3, of notch E and snail disc F to one another, are the same in every duplex escapement; in other words, the large star wheel H can at first not move freely (Fig. 2), because one of its teeth braces in frictional locking against the balance axis, and it is set in activity only at the moment when the point of this tooth can glide into the passing-by notch E of the balance staff C, Fig. 1; in this motion it carries along the wheel I, with which it is firmly united. But the balance-staff has on its part also carried along the snail-like disc, or, as it will be called henceforth, the impulse finger F, so that at the moment of the drop of the equally large star wheel tooth in action just then out of the notch E, the face of the impulse finger, designated by G, has assumed a position between two teeth of the small star wheel I. Since this now partakes in the rotation to the right of the large wheel, the tooth of I standing nearest to the center line must strike upon the impulse finger F at the moment of the liberation of H by G whereby this and with it the balance receives the necessary impulse for two vibrations, because the now succeeding rotation to the right, which after the impulse finger F has been abandoned by the just now actuating tooth of the impulse wheel S, begins with the drop upon locking of the next tooth of the locking wheel upon the balance axis, is a so-called "dead." The performance of this escapement is consequently just the same as that of the duplex.

Mr. N. says that the plan of the movement, as shown in accompanying figures, is simply a temporary one, and may, in the course of experiments, still be altered. THE CIRCULAR will wait until the fixed movement has appeared before expressing its full opinions.

**Beveling the Barrel Teeth.**

AN excessive end shake to a barrel will cause considerable trouble in more than one way, but with the Swiss barrel we mostly notice the effect by seeing where the center wheel has left its mark by coming into contact with the surface of the barrel in some cases, while in other cases the teeth of the barrel have been left in such a rough state that every barrel ought to have part of the teeth beveled off, which would insure freedom in this part, provided that the height of the center wheel was above the flat surface of the barrel; but, as it is, the barrel teeth are cut, and the burr is left in its rough state; hence so many failings of the center wheel, and all this would be avoided if the barrel teeth were properly beveled at the time of manufacture. Of course, some of the better class of

watches are correct in this respect, but, for the sake of so little extra trouble, we think the commonest watch might be treated so, as the job would not take a minute to put right; but if it is left for the repairer to bevel off, in order to free the center wheel after it has had considerable chafing, it not only spoils the appearance of the under side of the center wheel, but the gilding is taken from the edge of the barrel teeth; we therefore have an unsightly piece of patchwork. The job may, of course, be done without spoiling the appearance, if repairers are a little careful in the shape of the bevel and polish the part that has been in contact with the graver; but to do this, the graver should not go much beyond the bottom of the teeth, only just enough to make sure of removing all the burr; then it will look very well with its polished edges.

**Gold and Silver Plating.**

THE following is a very simple method for gold and silver plating: Take one ounce of nitrate of silver, which is made as follows: One ounce of fine silver, one ounce nitric acid, one-half ounce water. Put the silver into a Florence flask, then pour in the acid and water. Place the flask on the sand bath for a few moments, taking care not to apply too much heat, and as soon as chemical action becomes violent remove the flask to a cooler place and allow the action to go on until it nearly slacks, when, if there is any silver still remaining, the flask may be placed on the bath again until the silver disappears. If the acid employed is weak it may be necessary to add a little more. The red fumes formed when chemical action is going on disappear when the acid has done its work.

The nitrate of silver formed during the above operation should be poured into a porcelain capsule and heated until a pellicle appears on the surface, when it may be set aside to crystallize. The uncrystallized liquor should be poured from the crystals into another vessel, and heat applied until it has evaporated sufficiently to crystallize. Then you have nitrate of silver. Take one ounce of nitrate of silver, dissolve in one quart distilled rain water. When thoroughly dissolved, throw in a few crystals of hyposulphite of soda, which will at first form a brown precipitate, but which becomes re-dissolved if enough hyposulphite has been added. There must be present a slight excess of this salt. The solution is now complete. Take a sponge, dip it in the solution and rub it over the work to be plated.

A solution of gold may be made in the same way, and applied as described. A concentrated solution of either gold or silver may be used for work that has been worn off, by applying it with a camel's hair brush and touching it with a strip of zinc. The writer has used this method with the most satisfactory success. The gold or silver used in making must be perfectly fine.

## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

### A Ship of State in a Jeweler's Window.

A PRETTILY dressed jeweler's window was that recently of F. J. Breckbill Co., Bridgeport, Conn. The background was of white silk and dotted here and there were bits of jewelry arranged in most artistic designs. Elevated above the floor of the windows was a track on which flew a ship of state, a most elaborate affair with a canopy top from which streamers hung down on each side and held by two boys.

Under the canopy was seated a golden haired doll in a chair representing a queen. The ship was bedecked with variously colored ribbons and bunting, and here and there was an incandescent light which added much to the beauty of the affair, and when the ship glided backward and forward it formed a picture very pleasing to the eye. The ship was run by electricity.

### Oskamp, Nolting & Co's Pretty Window.

AMONG the most effective window dressers in the trade of Cincinnati, O., are Oskamp, Nolting & Co. Every week they introduce something new that attracts hundreds of passers-by. Last week they offered a display that was one of the prettiest designs yet seen. It was in their 5th St. window, which is about 10 feet long, which gave ample room for an arch which was trimmed in white crêpe paper beautifully ornamented. The top of the arch had steps on which were displayed porcelain and gilt clocks, while under the arch were fine pieces of silver and other novelties.

### Jewelers' Guessing Contests.

Geo. W. Gehman, jeweler, Terre Hille, Pa., recently had a bottle filled with corn and other grain. He allowed any person to guess the number of grains it contained, and gave three prizes for the three nearest guesses.

Several weeks ago C. H. Schwing, jeweler, Warren, Pa., offered two prizes, a diamond ring and an opal ring, to the two persons who would guess nearest to the exact number of beans contained in a jar. Each purchaser was entitled to a guess. When the beans were counted it was found that the jar contained 9907 beans. H. H. Baker won the first prize by guessing 9900 and A. J. Hutter won the other ring, his guess being 9878. There were 557 persons who took part in the contest.

The annual Christmas guessing contest of

M. H. Elbe, Niagara Falls, N. Y., was as to the number of pieces of silverware left in stock after the Christmas business. A committee met at Mr. Elbe's store and with Mr. Elbe carefully counted the stock. It was found that 2,561 articles were unsold, and that Mrs. McCartney, of Niagara Falls, Ont., had won the lady's first prize, a diamond and ruby ring, she guessing 2510, the nearest to the total number. Mrs. E. F. Readshaw was the winner of the lady's second prize, for her guess of 2535. She received a diamond scarfpin. The gentlemen's first prize, a diamond ring, was won by Henry Reeser, his guess being the second nearest to the total number, 2567. This contest opened on Dec. 1, and closed Christmas noon. The guessing this year was much larger than in previous years.

### Oxidizing Silverware.

THE so-called oxidized silver is silver which has been coated with a more or less heavy film of sulphide of silver. When a silver article is to be coated entirely with sulphide of silver, it is to be cleansed thoroughly from every trace of fat and dust, and dipped in a solution of sulphide of potassium (Germ. *Schwefelleber*). The adherence of the coating increases with the length of time consumed in forming, wherefore it is advisable to only employ very dilute solutions of this agent, and to avoid heat. A far more adhesive coating is obtained by exposing the silver for a length of time to the influence of moist sulphurated hydrogen gas. The article taken out of the bath is quickly rinsed with water and dried, and must appear colored equally gray.

The gray surface may be ornamented with devices, either by removing the layer of sulphur with a graver or by drawing upon it with a goose quill dipped in nitric acid. In this operation the sulphide of silver is at the spots oxidized into sulphate of silver, and then removed by boiling in water. Sharper and better defined designs are produced by writing upon the silver article with a very concentrated solution of sulphide of potassium, thickened with mucilage, leaving the article to stand for 24 hours and then heating it until the mucilage loosens by heating.

A nice bluish gray to black tone is in this manner produced upon pure silver. The tone will incline more into black if the alloy contains much copper. A very dark, almost velvety black coating, is produced by dipping the article in a solution of proto-nitrate of mercury, before it is entered into the sulphide of potassium bath.

### Workshop Notes.

**To Copy Drawings.**—According to the *Deutsche Baugewerbe Blatt* the following affords a simple means of copying a drawing on ordinary opaque drawing paper. Stretch the paper over the drawing in the usual manner and soak it with benzine by ing on ordinary opaque drawing paper: becomes completely transparent. On this the drawing can be traced either with India ink, pencil or water color. The benzine evaporates, on exposing the paper to the air, and leaves it in its normal condition.

**The Motion of the Balance.**—The complete or full vibration of the balance is a motion produced by several additions of the impelling force, the excursion of the balance emanating from the first impulse frequently being about 120 deg., by measurement on the circle of the balance, while the vibration at the ends of the additional impulse is perhaps 200 deg.; this, doubled for both sides of vibration, makes 400 deg. totally, so that the impulses, as we see them at the full vibration, are given when the balance is already in motion, and no mechanical power ever operated with its full energy when the impeded body is already in motion, and in this case the force of pressure of the escape wheel and the lever gradually decreases at the crank of the balance or roller, and recedes faster from these impulse agents. It is only at the first impulse that the energy of the main power is fully effective in impelling the balance; all after-impulses gradually decrease in intensity up to the full vibration.

**Jewels in Swiss Work.**—The condition of the jewels in Swiss work is of some importance, and if the repairer aspires to be a good jeweler, considerable practice with the lathe and mandril will be necessary. If it is only desired to replace holes from a stock kept for that purpose, the holes can generally be replaced without much trouble by raising the edge of the setting at one side, to allow the insertion of the jewel, and securing it in position by rubbing the setting over the stone with a well burnished rounding center in a handle; a strong and finely pointed arbor will do to raise the edge for the insertion of the stone. Where a setting is too badly injured to hold a stone properly, an English hole with a brass setting may be fitted in with a chamfer or soldered in. Loose jewels may always be tightened with a rounding arbor or center, and should always be tried for tightness, as troublesome variations in depth and freedom are caused, which often escape observation.

The up-to-date bicycle kit includes oil can, wrench and pump in silver.

Boar tusks, silver tipped, afford handsome and sensible handles to cork screws.

The demand continues for wooden shields emblazoned with the college coat of arms, for the decoration of bachelor apartments.

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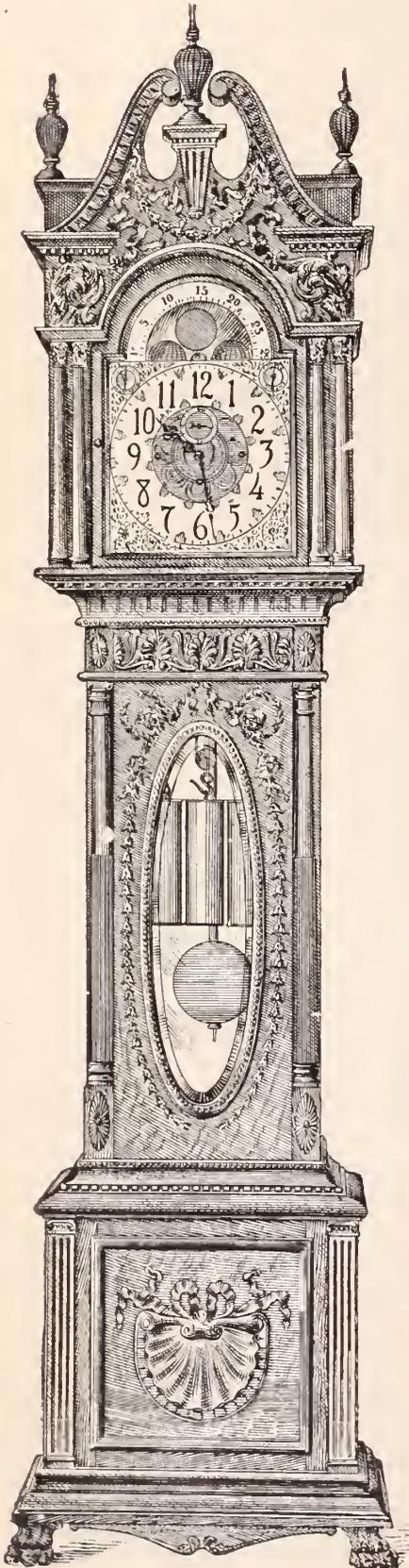
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### The Rambler's Notes.

**LEONARD'S LIMOGES CHINA.** FULL ground and tinted effects are among the distinguishing characteristics of the new decorations to be seen in the import samples of P. H. Leonard's Limoges china now opened at 76 and 78 Reade St., New York. The decorations also contain more massive combinations of large flowers than those of former years. Some new effects are produced by panels at the center formed by rings of applied gold. Among the most noticeable innovations in shapes are those contained in the chocolate pots, cracker, cigar, and tobacco jars, fern dishes and spoon trays.

**PAIRPOINT PORCELAIN.** ARTISTICALLY decorated porcelain tobacco jars, such as those shown by the Pairpoint Mfg. Co., 46 Murray St., New York, are destined to enjoy great popularity the coming year. They have already proved a success in cut glass and earthenware, which probably will be more than equaled in the French china specimens. The jars shown at the Pairpoint Mfg. Co.'s salesrooms are of various sizes with large tops, and are ornamented with Delft, Van Dyke, Moscow and other colorings. Many have handsome silver plated mountings. A fine assortment of cut glass jars of the same kind is also shown in many patterns.

**NEW LINES OF GERMAN AND BOHEMIAN WARES.** AMONG the samples of Royal Bonn and other German and Bohemian pottery opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York, are many new creations that are not only totally different from but are far superior in shape, style and decorations to any previous productions of the same class. The Bonn ware comes this year in many rich colorings and in a variety of round, graceful vases. One prominent decoration consists of a body of solid

green, with the exception at the top of a border of white panels containing Dresden flowers. Another shows combinations of dull shades of green, blue, red, brown and violet in designs after the styles of Oriental and Indian pottery; still

another in contrast to both of the aforesaid shows beautiful bunches of chrysanthemums on a body of matt ivory.

**DECORATED GLOBES.** THIS Spring, for the first time, there appears at the warerooms of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, an assortment of finely decorated imported globes. These globes are from the firm's own factory in Steingarten, Bohemia, and are of many sizes and styles. Some contain engraved gold figures after the styles of bacarrat glass, others panels with Berlin figures, while still others show all the various gold and color effects common to the lines of this factory's decorated glassware. An assortment of globes in Delft styles may also here be found.

THE RAMBLER.

### Fine Royal Worcester Ewer.

THE ewer illustrated on this page is a fine specimen of ivory porcelain and its treatment. The model is beautifully proportioned and the division of the panels is admirably suited for decoration. The panels themselves, are exquisitely framed and decorated with bronze and gold ornaments. The designs on the panels are hanging baskets of naturally colored flowers, the baskets being perfect studies of gold and bronze in relief and beautifully chased. The illustration first appeared in *The China Decorator*. It was kindly loaned to THE CIRCULAR by A. V. Rose, art critic and expert on modern ceramics, with H. T. Wilhelm, Fifth Ave., New York.

French china card trays with XVI and other decorations, afford a wide field for selection.

Stationary cabinets and racks of open-work silver continue to find admiring patrons.



RENAISSANCE EWER—ROYAL WORCESTER PORCELAIN.  
BY PERMISSION OF ARTHUR V. ROSE, ART CRITIC AND EXPERT ON MODERN CERAMICS.

## Precious Stones.\*

BY GEORGE F. KUNZ.

NOTE:—Official Report furnished by David T. Day Chief of Division, Department of Interior, United States Geological Survey.

(Commenced in issue of Oct. 28, 1896.)

### MOSS AGATE.

THE locality at Hartville, Wyo., referred to in previous reports, is further reported upon lately by Mr. H. A. Crain, of that place. The vein is from 8 to 10 inches wide, and pieces of 2 or 3 feet across can be obtained. Mr. Crain thinks that the indications are that yet larger slabs can be procured as the vein is worked farther down.

Mr. P. McGill, of Cheyenne, Wyo., writes that there are moss agate quarries about 75 miles northwest of that city, where the material is abundant and of good quality. Another extensive locality is 47 miles northwest of Cheyenne. He reports also onyx of good quality as existing in large amount in the same region.

A ledge of moss agate one inch in thickness is reported by Mr. Dwight Whiting in San Bernardino County, Cal.

Moss opal is also announced as occurring in Tulare County, Cal., near Visalia, on the same land with the chrysoprase elsewhere referred to.

### OPAL.

The igneous rocks of Idaho seem to promise well in reference to opals. Mr. R. Bell, of Salmon City, Idaho, gives interesting particulars of the occurrence of opal in that vicinity. Some years ago an old miner found a trachyte boulder about two tons in weight which attracted his attention from the rich gleams of color which it gave in the sunshine. He broke off specimens, but they were pronounced by parties to whom he showed them to be volcanic glass and of little value. For some years he and his sons broke off handsome pieces and gave them away from time to time to travelers and collectors, until Mr. Bell happened to find a piece in the miner's cabin and at once recognized it as fine opal. He was taken to the spot where the boulder lay, on the hillside a couple of miles from the cabin, and though a good deal of it had been broken and hammered off, he obtained from

\* Report to the U. S. Geological Survey, 1895.

the rest of it 200 karats of gem material. Some of this has been cut and sold at \$6 a karat. Mr. Bell found other bowlders of like character, though not so richly veined with opal, lying in a line for several miles, and finally traced them to the parent ledge, which he describes as a contact between two slightly different gray trachytes. One of these presents a thickness of from 30 to 50 feet, and is full of chalcedonic geodes, white striped agate, hyalite, white opal, etc.

The original boulder, which must have come from this ledge, contained material of the finest quality, some of it transparent, some milky, but both with brilliant fire showing rich and various colors, as beautiful as the opals of Queretaro and Guerrero, Mexico. The old miner declares that the pieces that he at first broke off were finer than any that Mr. Bell has obtained. With the true opal occur many varieties—brown, black, honey yellow, etc., and in some cases hydrophane, which, when wet, is as beautiful as the opal.

Other localities that are noted from Idaho are the following: Panther Creek, Lemhi County, where noble opal in fine specimens is reported by Mr. Don Maguire, of Ogden, Utah; Squaw Creek, the Benal Tiger Opal mine, where an opal weighing more than 500 karats was taken out at a depth of only three feet from the surface. In DeLamar County the prospects are reported as very good, but nothing was done during the year.

The opal excitement has brought a host of tramps and adventurers to Idaho, who have sold quantities of quartz and inferior opal material on the trains passing through the country, under the name of Idaho opals, to the detriment of the real industry.

In Washington State, hyaline opal, white and reddish, is reported from Walla Walla, by Mr. W. O. Donnell; and in Douglas County, a rich golden semiopal of great beauty is found, also red, olive green, and striking mingling of all three colors.

From Grass Valley, Oreg., Mr. George Perault reports semiopal, and Mr. S. F. Mackie, of Salt Lake City, opalized wood from a locality in Utah.

Mr. G. Rawls, of Phoenix, Ariz., has found an opal-like material of a turquoise blue color, in a vein 1 to 3 feet wide and 600 feet long.

In California, at the chrysoprase locality near Visalia, Tulare County, a beautiful yellow opal, resembling amber, is described by Mr. Braverman.

Opal and chalcedony in obsidian, and oligoclase in spherulites, have been noted at Ute Creek, Hinsdale County, Colo., by Prof. Horace B. Patton.

Hyalite on granite, but of poor quality, is reported at Stone Mountain, Ga., by Prof. W. S. Yeates.

The Australian opal fields are yielding largely and the material is very fine. A new region has been opened at Norseman, West Australia, where much beautiful opal is found in a conglomerate rock, the colors being white, blue, and light green, richly veined, occasionally dark blue to black. When struck they are said to be highly sonorous, yielding a bell-like ring. They are found just below the surface over an area thus far examined of about 100 acres.

The great recently developed locality at Fermoy, Queensland, 550 miles from Rockhampton, has been visited and described by Mr. P. G. Grant, mining commissioner. After leaving the railroad at Fermoy station, the country soon changes from fertile grassy downs to a barren sandy region, covered with sparse shrub and more or less sprinkled with ironstone. The diggings are shallow excavations, few of the shafts going as far down as 20 feet, and much of the opal being found quite near the surface. The matrix is a layer of hard ferruginous sandstone, found at varying depths a little below the general level of the ground; it is not continuous over any great area, being sometimes in very small patches, and again traceable for considerable distances. Beneath it is a stratum of hard clay; whether any more opal-bearing "bands" exist below this is not yet known. No wagemen are employed thus far; all the working is by individuals on their own account and apparently with good success. The great difficulty is that no water can be had within several miles, but otherwise the working is very easy, no washing, carting, or timbering being needful; food is easily procured and the opals have a ready market, so that profitable employment is found there by a large number of men. Over \$100,000 worth of Australian opals were sold in 1896.

(To be Continued.)

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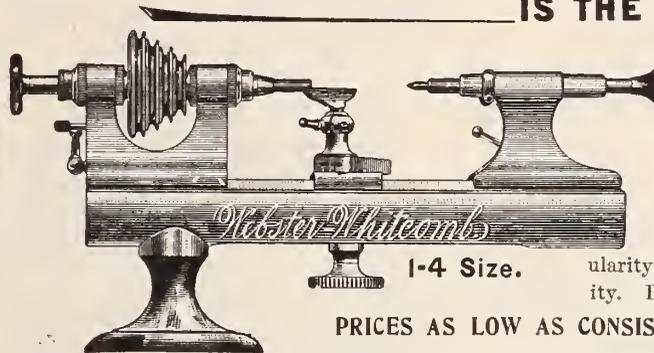
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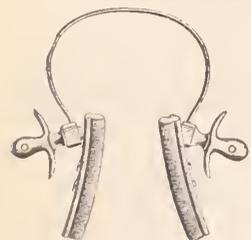


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