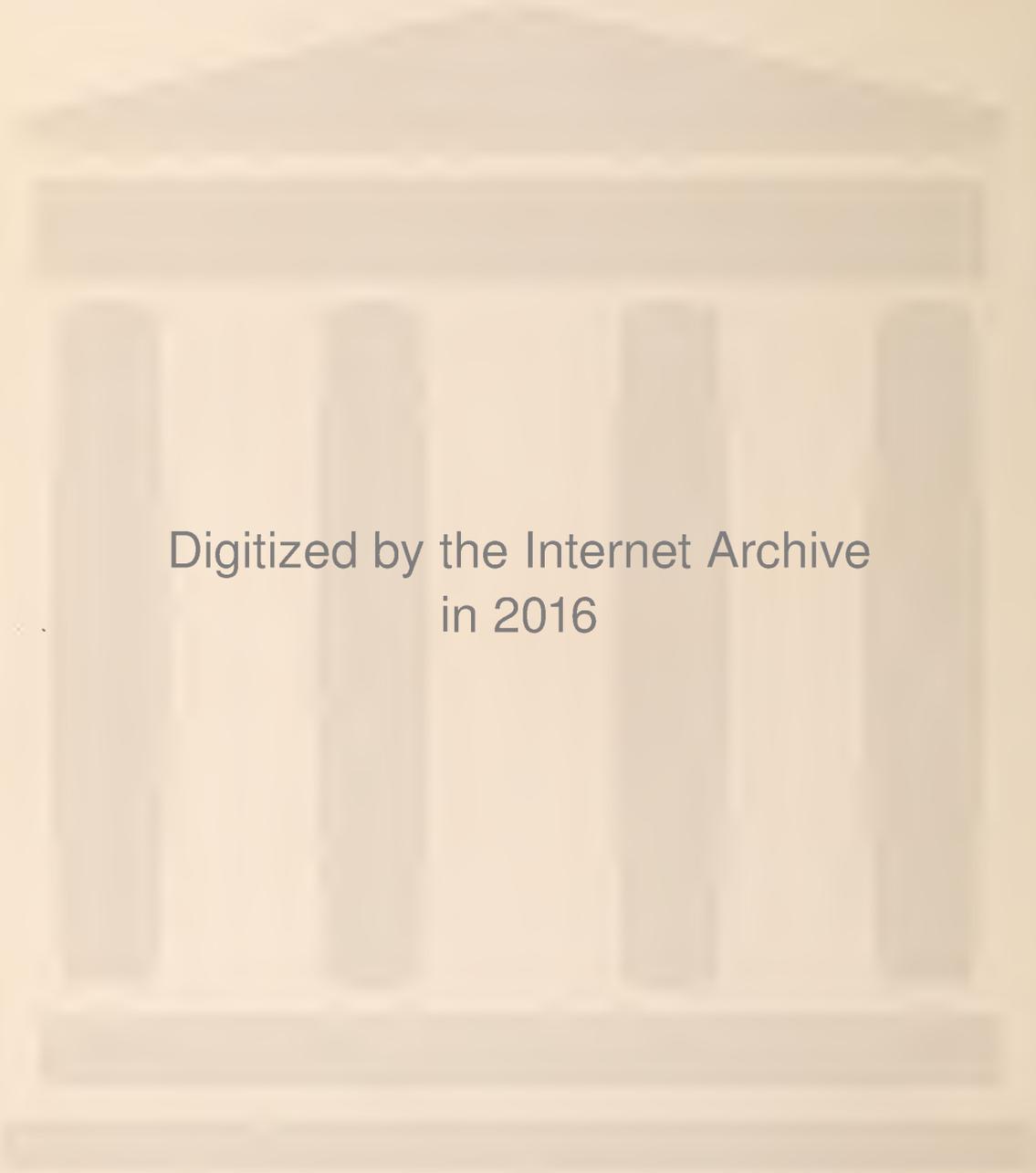
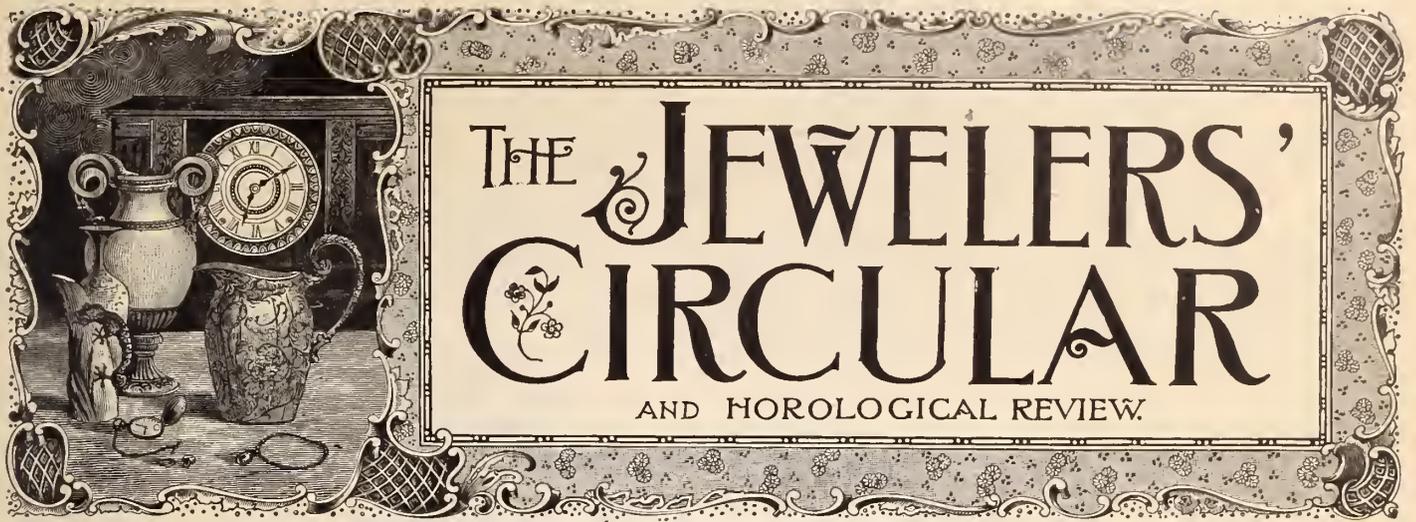


Staatliche Uhrmacherschule

IV 1136



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VOL. XXXVII.

NEW YORK, WEDNESDAY, AUG. 3, 1898.

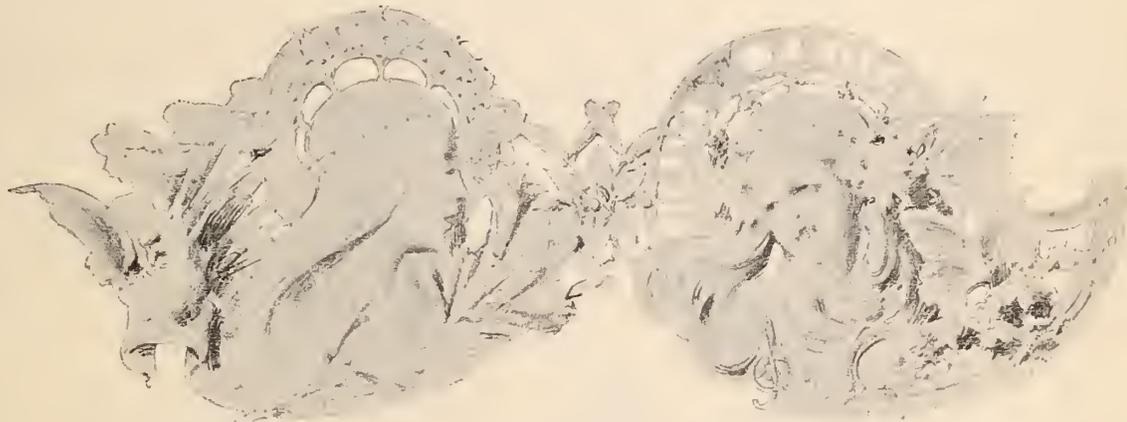
NO. 1:

COMPETITION IN BUCKLE DESIGNING.

PARIS, France, July 15.—It is a well attested fact that in the last few years there has been a steady attempt in the industrial arts to abandon the present over-

composition to its young pupils and these courses are completed by special instruction in which the ablest masters in these industries initiate their future successors

instruction in these schools and by the technical competition have encouraged the Syndical Chamber to still enlarge its field of action; it has recently, for the first time,



1st Prize.

BECKER.

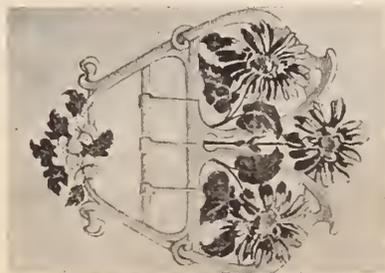
loaded forms and styles. The precious metal industries were the first to respond and to cast off the shackles of tradition and the tyranny of conventional styles. The Syndi-

in the secrets of their different arts. Each year the Syndical Chamber invites professional competitions by the workmen in the several industries it represents; for instance, bijoutiers, jewelers, goldsmiths, ciseleurs, enamellers, etc., who vie with one another to gain the large prizes offered

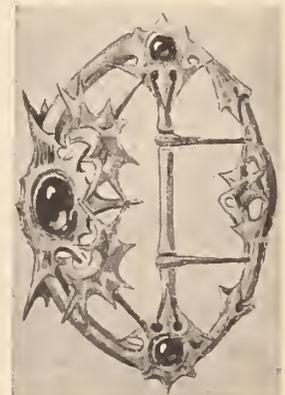
also invited the co-operation of designers belonging to all professions. Competition was free to all; the only condition required was that the contestant should be a French-



3d Prize. CHARDON.



2d Prize. LANDOY.



3d Prize. CHARDON.

cal Chamber of Bijouterie, Jewelry and Goldsmithing has in its professional school taught courses of design, modeling and

through the munificence of the corporation. The very remarkable results obtained recently by means of the methods of

man. This innovation also met with encouraging success, and we are happy to learn that this competition will be repeated

Three Great Names! Three Great Patterns!!

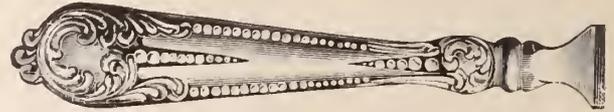
WASHINGTON JEFFERSON VICTORIA

Mirrors
Brushes
Combs
Cut Glass
Novelties
Manicure Things
Everything
That is Useful
and Pretty in
Sterling Silver

FINE QUALITY
BEAUTIFUL FINISH
LOW PRICES

SEND FOR CATALOGUE

The Washington and Jefferson Patterns are with and without Jewels.



WASHINGTON



JEFFERSON



VICTORIA

GOLD FILLED JEWELRY,
LOCKETS and CHARMS,
VEST CHAINS,
BRACELETS, GOLD FILLED and
STERLING,
SILK VEST CHAINS,
HAIR CHAIN MOUNTS,
SMALL GOLD FRONT DROPS.

Theodore W. Foster & Bro. Co.,

JEWELERS AND SILVERSMITHS,

100 RICHMOND STREET,

PROVIDENCE, R. I.

SUCCESSORS TO
FOSTER & BAILEY.

ROGERS, SMITH & Co.

MADISON SQUARE,
NEW YORK.



CHAFING DISH

MERIDEN,
CONN.

GOLD AND SILVER PLATE.

THERE'LL BE A HOT TIME HERE

...from **July 25th to
August 25th,**

During which time we have our annual clearing sale. The following list of items are rare bargains. Every article is guaranteed to be perfect or we will refund the money.

100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to **\$14.00.**

50 Solid Oak, Plain Top, Work Benches, **\$8.00.**

50 6-Drawer Oak Glass Cabinets, **\$2.78.**

100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, **\$1.10.**

200 bottles Hardening Compound, regular price 25c., reduced to **10c.**

1000 pairs P. R. Tweezers, N. P., **14c.** each.

20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price **\$1.75.**

500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to **\$9.90.** (After this lot is gone we will sell no more at this figure.)

1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, **\$7.50.** Why pay \$12.00?

The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

*WE PACK THE GOODS CAREFULLY, BUT
DO NOT PAY FREIGHT OR EX-
PRESS CHARGES.*

**KEEP YOUR EYE ON THIS PAGE;
IT WILL PAY YOU.**

L. C. REISNER & CO.,
LANCASTER, PA.

*IMPORTERS, EXPORTERS, MANUFACTURERS AND
JOBBER, WATCHMAKERS' TOOLS
AND SUPPLIES.*

A Warning....

Appreciating the fact that the Trade-Mark stamp of

The Brooklyn Watch Case Co.



is the most favorably known Trade-Mark for Solid Gold Cases in the Country, some unscrupulous person or persons are making unlawful use of it upon inferior Cases, in plate or base metal. Detectives are now endeavoring to run down the offenders; and until their names become known, the trade is warned to be particularly careful when purchasing goods bearing the

....Brooklyn Watch Case Co. Stamp....

Many instances of swindling in this connection have already been reported.

The Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

General Agents,

Fahys Building, New York.

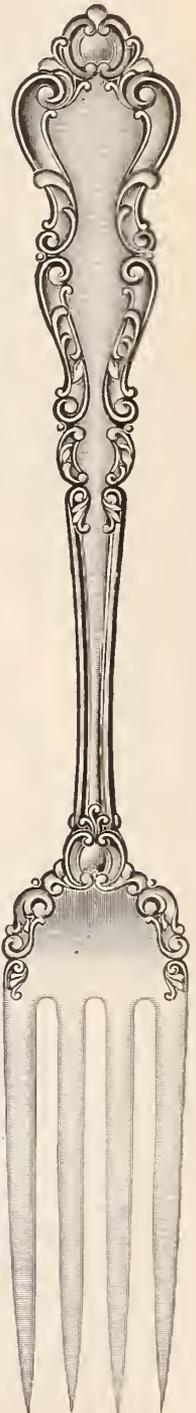
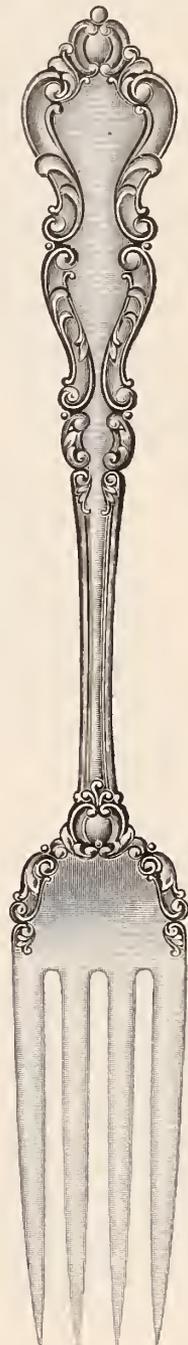
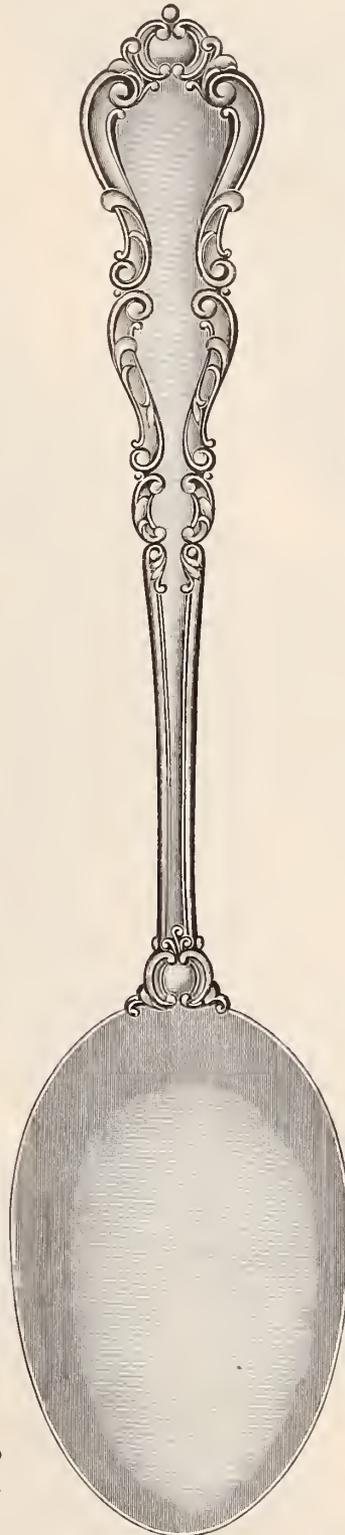
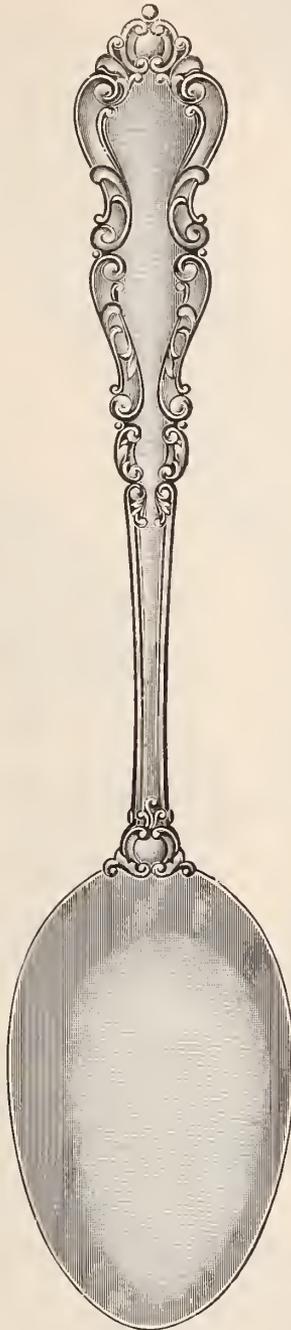
The Warwick



Our new pattern in

STERLING SILVER.

These pieces are now ready.



Simpson,
Hall, Miller & Co.,
SILVERSMITHS,
Wallingford, Conn., U. S. A.

Manufacturers of Sterling Silver and fine Electro
Plated Ware; also Wm. Rogers Eagle Brand
of Flat Ware.

NEW YORK CITY—36 East 14th Street,⁵/₁ Union Square.
CHICAGO, ILL.—131-137 Wabash⁷/₁ Avenue.
MONTREAL, CANADA—1794 Notre Dame⁷/₁ Street.

Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

SEND FOR
PRICE-LIST



**R. Wallace & Sons
Mfg. Co.**

Silversmiths

WALLINGFORD, CONN.

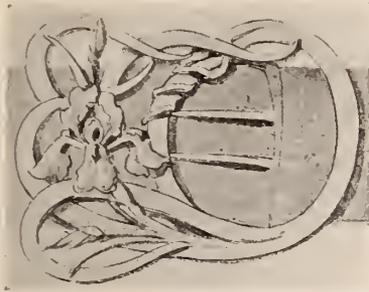
BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

annually. An effort of this kind, by which the decorative art must profit so largely, is worthy of all praise and appeals forcibly to the artisans of the different industries,



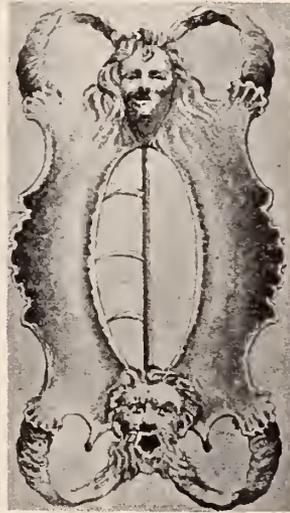
Mention. VALERY-BIZOUARD.

for by it a greater variety of ideas and styles are obtained. If, by reason of the difficulties of technical executions, not all the ideas concocted on paper are practicable for the purposes of bijouterie, there is at least room for the hope that other professions will profit by them.

Before entering upon a review of this year's competitive exhibition the startling fact is worth stating that among the various competitors, the bijoutiers by profession were in the minority and that a wood sculptor received the first prize; this is strange, as the subject of competition was within the sphere of the designers for bijouterie; the proposition was to sketch in natural size "a buckle or clasp for a waist belt, to be executed in gold or silver, without any jewel motif." Forty-four con-



BECKER.



Mention. P. GILLOT.



BECKER.



Mention. MLE. VIMONT.

est. Want of space obliges us to simply pick out a few of the most meritorious compositions.

We reproduce in engravings in slightly reduced sizes, except the winning design which is natural size, those to which were awarded prizes, which dispenses with elaborate descriptions. It is presumable that no one will be surprised at the statement that the vegetable has furnished the greatest number of inspirations of the contestants. For several years past the different art industries have evinced a palpable tendency to turn to the vegetable kingdom for their motifs of decoration, and the excellent results obtained are such as to encourage artists to persevere in this effort. Whether it be the flower, the leaf, the stem, or the bud, and even the root, which serves as theme to the artist, the plant furnishes an inexhaustible variety of groupings and forms. We have remained too long in a hypnotic state, we have too long adhered to the past, obstinately borrowing our motifs of decoration from sa-

of which the sides of the buckle are formed, is certainly an original conception.



Mention. ROSENSTOCK.

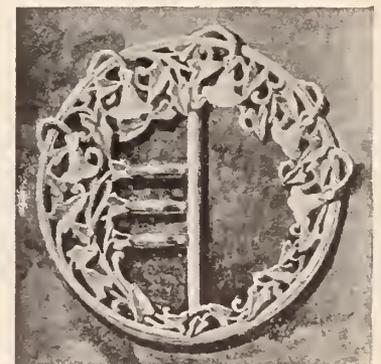
A few simple modifications only would be required to adapt the double clasp [1st prize] for a charming device. It is of modern style and original conception; one of the sides represents Sacred song, the other Profane song. The lilies, the doves, the clouds of incense arising on high, the square notes of the old ecclesiastical charts form a happy contrast with the butterflies, the flowers and the tripping notes of an Offenbach or Lecoq air. The grouping together of these several details certainly betrays much taste, and the only thing to be regretted is that the artist did

not show where he wanted the embellishments placed; for this, however, he cannot be blamed, as he is entirely unacquainted with the precious metal industries and knows nothing of the resources

cred styles—very venerable without doubt, but nevertheless exhausted and sterile; too long have we been content to follow in the steps of our predecessors, without seeking to explore new paths, and owing to this torpor, we were on the eve of losing our reputation for invention. Before us, the American and the English had recognized this dangerous stagnation.

The first prize of 200 francs was awarded unhesitatingly to a wood sculptor, Mr. Becker, whose seven very eminent designs were passed as high class productions without a dissentient vote. We here reproduce three of them. The designs, however, betray that the artist is neither a *ciseleur*, nor a worker with metals. As a buckle for a girl's belt, the angel whose folded wings blend most gracefully with the lily, appears to us to be eminently appropriate and of charming taste. The other design, the head of an old man with a long beard, recalls, it is true, the designs of the 18th century; still the rejuvenation of the form is quite pleasing, and this old Saturn with the parental look, who appears to be dreaming of the numerous hearts pierced by the steeled arrow heads of Cupid,

not show where he wanted the embellishments placed; for this, however, he cannot be blamed, as he is entirely unacquainted with the precious metal industries and knows nothing of the resources



Mention. MLE. MILESI.

testants, of whom 13 were women, presented 115 designs, many of which were very inter-

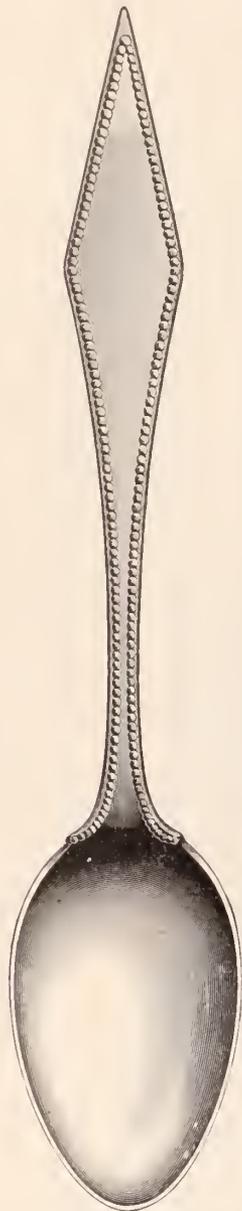
at command. The choice at the disposition of the bijoutier is greater than is generally supposed; gold and silver

A Catchy Pattern

UNIQUE AND ORIGINAL

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Howard Sterling Co.,
PROVIDENCE, R. I.
New York, 860 BROADWAY.

ESTABLISHED, 1876.

E. J. GREGORY
JEWELER'S
AUCTIONEER.

JEWELERS BUILDING,
ROOM 63—BOSTON, MASS.

ESTABLISHED 1840

MONS BRO AND CO

PHILA. NEW YORK CHICAGO

SILVERSMITHS,
JEWELERS.

MAKERS OF GOLD AND SILVER THIMBLES.

are adapted to the most varied combinations of shadings, and lend themselves to a scale of interesting tints, part of which are new and important enough to be utilized in the alloying of the precious metals, which would thereby add great charm to and complete to advantage, the bijou or jewel.

The design of Mr. Landoy, who obtained the second prize, is wanting neither in gracefulness nor taste. The flowers and foliage which, in the original design are indicated in cloisonné enamel, seems to us, however, a little too natural and not sufficiently decorative for an object intended to be wrought in metal. It might also be feared that this buckle will be apt to be entirely too fragile. But these are criticisms of detail which detract nothing from the merits of the composition.

Mr. Chardon, to whom has been awarded the third prize, is apparently accustomed to bijouterie designing; he has drawn two very interesting buckles, the elements of which are furnished by the plant; the disposition of the flowers and foliage is very happy. Here the enamel of the flowers covers only small spaces and does not spread over a wavy ground. It adds a delicate charm to the harmony of the gold. These remarks also apply to the large drops of enamel cabochonné, set in the thistle leaves of his other design. The competitive concourse was so interesting to the jury that the Syndical Chamber added five "mentions" to the three prizes originally intended. It is indeed to be regretted that no awards could be given to Messrs. Gillot, Rosenstock, Valery-Bizouard and Misses Vimont and Milesi for their very remarkable designs.

We might have cited other designs; for instance, those of Messrs. Legrand, Contreau, Poidevin, etc., but our space is limited, and we were therefore compelled to only mention the most prominent. It is indeed rejoicing that these concours are to be repeated each year, and we ardently wish that the number of contestants will be still larger next year than they were this, and if possible still more skilful.

W. W. Spaulding, Jr., Solomon, Kan., has given a chattel mortgage on his stock of jewelry for \$800.

"THE DYKES" Bicycle Name Plate



Simplest.
Safest.
Best. ✖

Made in Silver.

Locks on.

Removable only by Owner.

ARTHUR R. GEOFFROY,
Silversmith,
860 Broadway, New York.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

The variety and number of articles for personal adornment to be seen at any of the highest class establishments conclusively proves the fact that modern etiquette never permitted a more indiscriminate and extensive use of jewelry than at the present day.

Brilliants or pearls furnish the decoration on the finest shell and amber pompadour and side combs.

Shades of green and brown, enlivened with touches of gold, produce fine effects in tall vases and urns of Austrian pottery.

Among other revivals of old fashions, one sometimes meets with a bit of hair jewelry. It is quite the thing just now to have a strand of hair, tied in a true lover's knot, set in one of the crystal lockets or charms so greatly in vogue.

Elephant skin card cases and pocket books, dyed in color to match the costume, furnish one of the costly accessories of an elegant toilette.

The marquise ring, once so great a fad, appears to be slipping quietly back into somewhat of its old time popularity.

One of the newer styles of rings that please consists of two stones, two diamonds or a diamond and ruby for instance, set obliquely in a floriated "split head."

Fine diamond ornaments are ingeniously contrived to shine in more than one capacity; necklaces and tiaras are generally convertible, and frequently the central portion can be detached and worn as a brooch or pendant.

If we are not superstitious, we undoubtedly like to play at superstition, hence the four leafed clover, the horse shoe and the bean continue to be standard charms for "good luck," while the pig has recently been added as a hostage to "riches."

A charming flexible collar in Renaissance design is of brilliants in a knife edge gold setting, which admirably accentuates the luster of the stones and gives them almost the appearance of resting unsupported on the skin.

For country house and informal table furnishing come reproductions in Bohemian glass of quaint old German and Flemish wares—drinking mugs, flagons, loving cups, tobacco jars, etc.—with comic and caricature decoration.

Quite new is an amber bracelet around which extends a single row of pearls between two lines of gold.

A silver mustard pot in the form of a tomato and a preserve dish modeled after a blackberry indicate that even in standard table ware a taste for oddity makes itself apparent.

ELSIE BEE.

Hamilton AND Hamilton, Jr.

Providence, R. I., U. S. A.

...MAKERS OF...

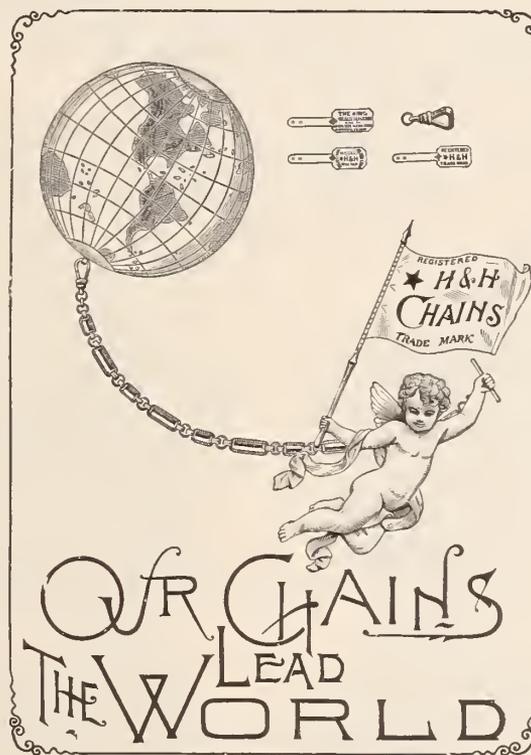
The King and ★ H. & H. Gold Filled Chains

..ALSO..

STERLING SILVER NOVELTIES



**Prices
Talk...**



**Satisfac-
tion to
All...**



“Busiest Jewelry Plant in 45 States.”

IF YOU WANT PROMPT DELIVERY PUT ORDERS IN AS
EARLY AS POSSIBLE

N. Y. OFFICE: 11 JOHN STREET.	CHICAGO OFFICE: 131 WABASH AVE.	SAN FRANCISCO OFFICE: CLAUS SPRECKELS BLDG.	LONDON OFFICE: 94 HATTON GARDEN.
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The Names "Waltham" and "Waltham, Mass.," Protected by the Courts.

Last month the American Waltham Watch Co. commenced three actions in the United States Circuit Court in New York City to protect their trade-mark from infringement. The suits were brought against Irving and Joseph Charig, composing the firm of Charig Bros., against Albert Uhse and against Gertrude, Edward and Morris Hirshfield, all of whom are alleged to have sold watches or movements bearing infringements of the complainant company's trade-mark. The bills of complaint, which are alike in all cases, after reciting in brief the history and development of the American Waltham Watch Co. and their trade-marks since 1854, the millions of dollars spent in advertising their product as Waltham watches, etc., go on to allege that certain persons have sold and are selling watches made in imitation of the American Waltham Watch Co.'s productions and bearing on the plates and cases the words, "Columbia Watch Co., Waltham, Mass., U. S. A." There is no corporation, the complaint states, named Columbia Watch Co. in Waltham, Mass., but the movements in question are made by one E. A. Locke, whom the complainants state assumed that name for the purpose of deceiving the public by inducing them to buy his watches in the belief that they were made by the American Waltham Watch Co.

E. A. Locke, they allege, was formerly in business in Waterbury, Conn., and about 1894 moved to Waltham for the sole purpose of inscribing "Waltham" and "Waltham, Mass." on his watches, words which have become associated in the minds of the buying public with the American Waltham Watch Co.'s productions. Many dealers, it is alleged, taking advantage of the fact that Locke's product bore the word "Waltham," and because of the similarity in meaning between the words, "Col-

umbia" and "American," have, by representing them as Waltham watches, induced innocent purchasers to buy watches made by Locke, in the belief that they were purchasing the American Waltham Watch Co.'s movements. These infringements, they claim, are inferior to similar watches of the complainant company, and by reason of the infringements and unfair competition, etc., the complainants' business has suffered. They ask that an injunction be granted restraining the dealers aforementioned from selling, advertising or representing any watches as Waltham watches except those made by the American Waltham Watch Co.

Judge Lacombe, of the United States Circuit Court in New York, Wednesday handed down a decree in the action brought by the American Waltham Watch Co. against Albert Uhse. The decree, which is entered by consent, grants a perpetual injunction restraining the defendant, his agents, etc., from

(1) Further selling, advertising or giving away watch movements inscribed with the words "Waltham" or "Waltham, Mass.," unless such movements shall have been made by the American Waltham Watch Co.

(2) Further selling, advertising or representing as Waltham watches any movements except they be made by the complainant company.

(3) Using the phrase Waltham watches or the word Waltham, with or without the prefix Columbia or any other prefix whatever, in connection with or describing, advertising or selling watches or watch movements, except as to movements made by the American Waltham Watch Co. No profits, damages or costs are awarded by the decree, which is made final.

George Porth, Jefferson City, Mo., has given a trust deed on realty amounting to \$1,500.

Jeweler A. B. Remy's Safe Cracked and Looted of its Valuables.

DETROIT, Mich., July 29.—Burglars last night broke into the jewelry store of A. B. Remy, 1473 Woodward Ave., and looted the safe, taking \$300 worth of goods. As the store was not well stocked he has but little left. Entrance was effected by breaking a pane of glass in the rear window. The safe was found wide open when Detective Brooks visited the place. A revolver and some valuable papers had been taken from it. Twenty gold and silver watches, five rolled plate gold chains, eight silver mounted briar pipes were taken besides some money and novelties in the show cases.

Remy told THE CIRCULAR representative that he always locked the safe and believed some one opened it who knew the combination. The police, however, think otherwise, that it was the work of professionals and had not been forced in any way.

The Ways of the Trading Stamp Concerns.

FORT SCOTT, Kan., July 30.—The City Council of Fort Scott have passed an ordinance licensing premium stamp concerns for \$200 per year. The stamp concern already located here announced that they would continue in business two days, in order to meet outstanding obligations, and the street was packed with women, trying to get some value for the stamps they had been saving. Prices were advanced on all their goods and finally it required a policeman to secure protection for the people who were presenting stamps for goods.

C. L. Porter has sold his jewelry store in Cedarvale, Kan., and is opening an entirely new stock in Moline, Kan.

The drug and jewelry firm of Wittmar & Derby, Hamilton, N. Dak., have sold out their stock of drugs and will hereafter give attention to the jewelry line only.



A. WITTNAUER,

9 MAIDEN LANE, NEW YORK.

Manufacturer of

Complicated Watches

CHRONOGRAPHS,

SPLITS,

SPLIT REPEATERS,

REPEATERS,

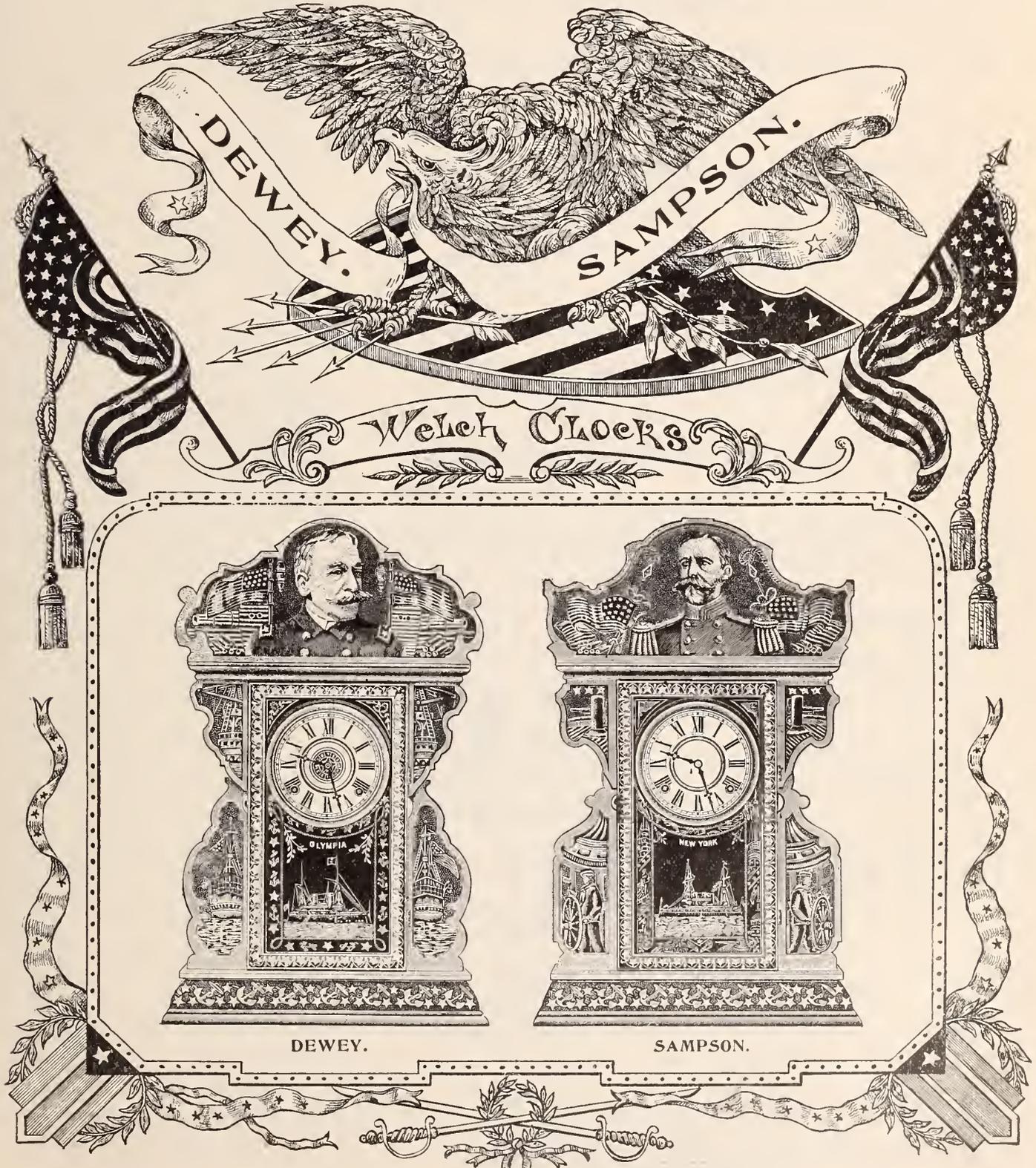
ABSOLUTELY PERFECT.



E. N. WELCH MFG. CO., Forestville, Conn.

New Patterns Just Out.

Our Navy....



Eight Day, Half Hour Strike, Turn-Back Movement. Dial, 6 Inches. Height, 24 Inches. All Oak. Packed Six in a case; three of each pattern; either Wire Bell, Wire Bell Alarm, Cathedral Bell or Cathedral Bell Alarm.

These Clocks are now ready for the Market and are selling rapidly. Send orders to your Jobber early to secure prompt delivery. Every one wants them.

DIAMONDS.
Wm. S. Hedges & Co.,

IMPORTERS OF
Diamonds and Precious Stones.

DIAMOND JEWELRY.
170 Broadway, New York.
26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
RANDEL, BAREMORE & BILLINGS,
Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE **DIAMOND JEWELRY,**

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT,

ADDISON W. WOODHULL.

FOX & CO.,
Lapidaries and Importers of
Precious Stones
Now at 22 John Street,
New York.
...Cutters of American Gems
and Fine Miniature Glasses.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.

CHAS. ROSE,

MINIATURES,
THE BEST.

On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water St. Office, 202 Broadway, NEW YORK



The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
IN QUALITY AND PERFECT IN FINISH.
WE MAKE EVERY VARIETY OF FINGER
RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Importations at the Port of New York.

Weeks Ended July 30, 1897, and July 29, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	\$99,066	\$74,013
Earthenware	27,739	15,226
Glass ware.....	29,725	30,585
Instruments:		
Musical	24,259	19,836
Optical	6,933	2,623
Philosophical	1,408	1,943
Jewelry, etc.:		
Jewelry	2,972	3,909
Precious stones	52,015	509,807
Watches	17,440	9,668
Metals, etc.:		
Bronzes	3,490	28
Cutlery	27,960	25,360
Dutch metal	2,483	3,143
Platina	818	2,551
Silver ware	289	31
Miscellaneous:		
Alabaster ornaments	407	581
Amber	97	3,860
Beads	982	860
Clocks	7,791	3,301
Fans	2,947	2,161
Fancy goods	6,742	7,279
Ivory, manufactures of	247	354
Marble, manufactures of....	15,786	6,466
Statuary	2,629	772
Shells, manufactures of....	27,026	7,144

Importers Claim Reappraisements on French China too High.

The decisions of United States General Appraiser Shurtleff on the reappraisal of French china, which were published in full in THE CIRCULAR two weeks ago, have been appealed from by the principal French china importers affected thereby, which appeal will be heard Aug. 10 by the full Board of General Appraisers, consisting of Messrs. Lunt, Jewell and Sharretts. The decision of Appraiser Shurtleff advanced almost all the French china consigned by French manufacturers to their American agents to the extent of practically 20 per cent. on decorated china and 12½ per cent. on white china. In other cases where the goods were purchased by American firms the advances were not large, and in some cases as little as 5 per cent.

The principal china firms affected materially by the recent decisions who will join in the appeal to the full board are: Haviland & Co., Theo. Haviland, Gérard, Dufrasseix & Abbot, Société la Céramique, J. Pouyat, and Wm. Guérin & Co.

Proceedings of the Retail Jewelers' Association of Missouri.

St. Louis, Mo., July 28.—The Retail Jewelers' Association of Missouri held their regular quarterly meeting yesterday. Considering the warm weather, the meeting was very well attended. After routine business had been disposed of, the report of the entertainment committee was received relative to the annual outing to be given on Aug. 28. One of the recommendations passed was that all out-of-town jewelers and traveling men in the city at that time be cordially invited to attend.

Appropriate resolutions were presented and passed relative to the late Simon Morris, of Warrenton, Mo., a member of many years' standing.

The battleship goods of Joseph Fahys & Co. are great sellers in the west. Joseph Becker, Cincinnati agent, reports business very good in the case line.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
July 23, 1898.

"The woods are thick with American buyers," to use the expressive phrase of a distinguished member of that fraternity whom THE CIRCULAR representative has just interviewed. Dealers generally deny that there is any appreciable rise in prices of polished diamonds, although roughs have been reported higher, off and on, for some months. The "proof of the pudding is in the eating" and the buyer referred to tells me very stiff prices are being asked for good stuff. The buyers are keen for it in order to supply the New York jewelers and the dealers are trying to "make hay whilst the sun shines." Jewelers must be prepared to pay more for fine stones until the present rush is over.

The Ottos Kopje Diamond Mines, Ltd., had a somewhat stormy meeting in London this week. Ultimately reconstruction resolutions involving the raising of £70,000 additional capital were passed. The best results so far have only averaged 7½ karats per 100 loads of ground. R. F.

License for the Sale of Eyeglasses and Spectacles.

BALTIMORE, Md., July 28.—A license for the sale of eyeglasses is being agitated, owing to the operation of eyeglass swindlers. The scheme is being worked in West Baltimore. A man, ostensibly selling peaches, showed a pair of gilded rimmed eyeglasses to a lady. He said he had found them on Calhoun St. and would sell them for \$2. The lady thought that they were gold rimmed glasses, refused to buy them, and told the man to advertise them. The man said he lived in the country and could not bother with the advertisement. The lady then bought them for 95 cents and read the "Lost" advertisements in the newspapers to find the owner. Not seeing the advertisement, she took the glasses to a jeweler, who told her the rims were not gold and the glasses were worth about 50 cents.

Lightning Plays Pranks in Jeweler Krause's Store and House.

NORRISTOWN, Pa., July 26.—The thunder storm on Thursday was very severe and played some curious pranks in and about North Wales. At the residence of jeweler D. H. Krause, on Main St., a ball of fire seemed to run into the house over the electric light wire, burning out the fuse box and tearing off a piece of moulding. Balls of fire raced around a table in the room where Mrs. Krause was sitting and it seemed as though the entire house was ablaze. The electric lights in Mr. Krause's store were extinguished by the shock. A portion of the cornice was also torn off on the outside of the building where the electric wires enter. The experience was one which Mr. and Mrs. Krause do not care to again pass through.

Davis & Smythe are successors to George H. Quaid, 111 Monroe St., Lynn, Mass. They have an attractive store.

The leading jewelers of Utica, N. Y., have signed a paper to close their stores at 6:30 o'clock during the Summer months.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

❖ **DIAMOND JEWELRY.** ❖

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER

G. E. HASTINGS,
W. T. CARTER,

G. R. HOWE,
W. T. GOUGH.

FACTORY, NEWARK, N. J.

John F. Saunders, Gutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

WE CARRY A COMPLETE LINE OF MOUNTED DIAMONDS.

Tariff Decisions.

Duty on Glass Blanks.

WASHINGTON, D. C., July 30.—The Treasury Department has given the following decision as to duty on glass blanks:

TREASURY DEPARTMENT, July 26, 1898.

Sir:—The Department is informed that there is a lack of uniformity at the various ports in the classification for duty of so-called "glass blanks" imported under the provision of the tariff act of July 24, 1897, and similar to those passed upon in G. A. 4121. I, therefore, enclose for your information and guidance a copy of a letter addressed to the collector of customs at New York, under date of May 9 last, from which you will perceive that the Department holds that the provisions for "blown glassware" as appearing in paragraph 100 of the act of July 24, 1897, is a specific enumeration and narrower than the provision for "manufactures of glass not specifically provided for," as appearing in paragraph 112 of said act.

Respectfully yours,

W. B. HOWELL,
Assistant Secretary.

(388 i.)

Collector of Customs, New York, N. Y.

The instructions to the collector of customs at New York, dated May 9 last, are as follows:

TREASURY DEPARTMENT, May 9, 1898.

Sir:—The Department is in receipt of your letter of the 30th ultimo, inviting attention to a decision of the Board of General Appraisers (not published), dated the 15th ultimo, on protest, No. 26,693-f-9,407, of the Louis Hinsberger Cut Glass Co., wherein it is held that certain merchandise described on the invoice as "bowls No. 35 blank," of different sizes and prices, returned by the appraiser as "blown glass ware" under paragraph 100 of the tariff act of July 24, 1897, is properly dutiable as manufactures of glass, not otherwise provided for at the rate of 45 per cent. ad valorem under paragraph 112 of the same act.

You state that it would appear that the Board of General Appraisers has overlooked the fact that there has been a material change in the statutes, and while similar merchandise was not chargeable with duty under paragraph 88 of the act of August

28, 1894, as "bottle glassware," it seems to be specifically covered by the enumeration for "blown glassware" in paragraph 100 of the act of July 24, 1897, and dutiable at 60 per cent. ad valorem.

In reply, I have to inform you that it is the opinion of this Department that the enumeration for "blown glass ware" in paragraph 100 of the act of July 24, 1897, is a specific enumeration, and is narrower and more direct than the provision for "manufactures of glass not specifically provided for," as appearing in paragraph 112 of said act. As the merchandise under consideration is reported by you to be "blown glass ware," you are hereby directed to file an application for review of the said decision of the Board of General Appraisers, in so far as it relates to protest No. 26,693-f-9,407, in accordance with the provisions of section 15 of the act of June 10, 1890.

Respectfully yours,

W. B. HOWELL,
Assistant Secretary.

(388 i.)
Collector of Customs, New York, N. Y.

Duty on Thermometers.

The Board of United States General Appraisers, in a recent decision on the protest of R. Hoehn & Co., decided that certain clinical and ordinary thermometers in which glass was the component material of chief value were dutiable under the Wilson bill as manufactures of glass, and not as articles of glass cut, engraved, etc. In a decision handed down Thursday on the protest of several importers, the Board show this reasoning does not apply to articles imported under the present tariff law. The articles covered in the last protest consist of clinical and other thermometers which do not essentially differ from the articles in the Hoehn case, but were imported under the present tariff law, whose provisions do not allow the same reasoning in their classification. The goods were assessed at 60 per cent. under paragraph 100, which contains the words: ". . . Ar-

ticles of glass . . . etched . . . and any articles of which such glass is the component material of chief value. . . ." The importers claimed them to be dutiable at 45 per cent. as manufactures of glass not specially provided for. The Board decide that the words in paragraph 100, "and any article of which such glass is the component material of chief value" clearly include the thermometers and are more specific than paragraph 112, providing for manufactures of glass. The protests are all overruled.

Duty on "Pearl Scales."

The protest of the United States Express Co. in the matter of goods invoiced as "pearl scales" and returned by the local appraiser as "pocket knife handles," was decided some days ago by General Appraiser Wilkinson in favor of the United States Express Co. In his decision Appraiser Wilkinson points out that although the articles are commercially known as "knife scales" and are kept in stock by manufacturers as parts of pocket knives, owing to the fact that the scales in question bear no resemblance to the form in which they will appear as a finished part of a pocket knife, squaring, shaping, drilling, etc., being necessary, and also, as they have been cut into such a shape as to preclude their use otherwise, they are simply material for parts of pocket knives and not parts of pocket knives. Hence they are subject to duty as manufactures of mother-of-pearl at 35 per cent. ad valorem, under paragraph 450 of the act of July 24, 1897.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

The Express War Tax.

Judge Tuley Decides That the Express Companies Must Pay for the Revenue Stamps.

CHICAGO, Ill., July 29.—A decision of great importance to shippers was rendered yesterday by Judge Tuley in the test suit brought by the Illinois Manufacturers' Association to determine whether the war tax imposed upon bills of lading must be paid by the shipper or by the express company. Judge Tuley's ruling is to the effect that the express companies must bear the burden of the tax, and that they are required by law to issue to the shipper a stamped bill of lading without extra charge. While admitting the right of common carriers to fix prices for the transportation of merchandise, the decision declares that such companies have no right to arbitrarily make a horizontal increase in rates with the plain intent to force the public to pay a tax which the law making power aimed to place on them.

The suit in question was brought by the Western Wheel Works against the United States Express Co., and a writ of mandamus was asked for compelling the express company to accept a package that had been tendered to them, without prepayment of the war tax by the shippers. Judge Tuley not only granted the writ, but made it apply to all future shipments tendered to the express company by the same concern. Although the local representatives of the express companies seek to belittle the importance of the decision and say that the case will be carried to the United States Supreme Court, shippers are jubilant and declare that they have no fear that Judge Tuley's ruling will be reversed. Judge Tuley's decision is in part as follows:

It would be an absurd conclusion to say that the company is required to issue to the shipper an unstamped bill of lading or receipt, the issuing of which is made a penal offense by section 7 of the act. It is not the intention of the statute to place the express company under any obligation to do an illegal act. The bill of lading that the express company is to issue must be a complete bill of lading, a legal instrument, and this can only be a legal instrument (I mean legal bill of lading), and this can only be a stamped bill of lading.

It is contended that the section quoted does not expressly state that the express company shall attach and cancel the stamp. It is, however, a necessary inference that it shall do so. It is made its duty to issue the bill of lading; it can only issue a legal bill of lading, and that is one duly stamped. The shipper has nothing to do with the issuing or the sending forth of the bill of lading. The stamps must not only be affixed, but must be canceled as in the act provided.

It is, however, contended by the defense that a common carrier may stipulate as to the terms of its contract, and the court cannot prescribe the terms or price of transportation of the carrier; that in demanding the payment of the tax in addition to the fixed rate it has only exercised its right to make and fix reasonable rates.

It must be admitted that, when the increased cost of handling and transportation demands it, the common carrier has the right to increase his rate, but he cannot arbitrarily do so in order to make his customers or the public pay a tax imposed by law on such carriers or upon the business transacted by him.

An express company is a common carrier, carrying on a business affected with a public interest. It cannot arbitrarily fix its own rate or make such contracts with each shipper as it pleases. It must treat all alike, and must carry for all at a reasonable rate or charge. The power to revise its rates and fix a reasonable charge or rate does not authorize it to arbitrarily increase all its rates by a horizontal increase thereof without regard

to whether such increase leaves the rate as to any particular shipment a reasonable or an unreasonable one.

John M. Glenn, secretary of the Illinois Manufacturers' Association, said: "The decision means a great deal to the members of our association and to the manufacturers and shippers of the country. It is in matters of this kind that the united action of a powerful association can accomplish much good. It would have been too expensive for an individual to have borne the expense of such a proceeding. The express companies presented a united defense, and only after this litigation was instituted did the Northern Pacific Express Co. and the Denver and Rio Grande Express Co. withdraw and agree to themselves pay the tax."

L. W. Fargo, assistant general manager of the American Express Co., said: "We do not attach especial importance to Judge Tuley's decision, as it is the intention of the United States Express Co. to appeal the case, and we expect that the ruling of the lower court will be reversed. We have been assured by eminent lawyers that the statute under which the war tax is levied certainly leaves the question of who shall bear the tax an open one, and we claim the right to advance our rates to meet increased expense in conducting our business." Representatives of other express companies expressed similar views.

Merchants' Association of New York Fighting the Express Companies.

The papers have been prepared in the suit being brought under the direction of the Merchants' Association of New York against the express companies for the purpose of testing in the broadest possible manner the question as to where the responsibility lies for the payment of the war stamp tax on express receipts, as provided for in the War Revenue bill. James B. Dill, of the law firm of Dill, Seymour & Kellogg, is the counsel for the Merchants' Association. The Hon. Joseph H. Choate was retained as special counsel in the matter. A number of legal questions arose as to the best method of bringing the contemplated suit; but these have finally been settled, and the papers have been submitted to the counsel for the express companies, who have agreed to expedite the matter as much as possible. The suit will be pushed to a speedy hearing.

Referring to the position of the express companies in this matter, President William F. King, of the Merchants' Association, said:

"The letter of Internal Revenue Commissioner Scott, addressed to United States Quartermaster General Ludington, which was recently published in the newspapers, reads as follows:

"In case of persistence by agents of the Adams Express Co. in their refusal to accept Government goods offered for transportation by express, I suggest that stamps be affixed to the receipts by those who offer the goods and that accurate account be kept of all stamps applied; also that the facts be reported to the auditor for the War Department, with the request that no more payments be made on account to the Adams Express Co., for services performed by it on behalf of the Government, until an agreement shall be reached for the fu-

ture discharge of its obligations in this respect."

"This is additional evidence confirming the opinion of the officers of the Merchants' Association of New York that it was the intent and purpose of the War Revenue law that the express companies should pay for, as well as affix and cancel the one cent stamp on express receipts and bills of lading, as provided for under that law and that the officers of the Merchants' Association were right in commencing legal proceedings for the purpose of compelling the express companies thus to pay for, as well as affix and cancel these stamps, instead of throwing the burden of such payment upon the merchants and shippers.

"There are in New York to-day five legitimate packing companies. Their business is entirely the packing of bundles of goods into large packages, and the shipment of them by freight and express. A meeting of these packing companies has been held at the rooms of the Merchants' Association for the purpose of considering the advisability of giving bonds for the faithful performance of their work, as a guarantee that in case of loss or damage all claims would be paid promptly. One of the largest of these packing companies has agreed to give a bond of \$25,000. Consultations are now being held with the other companies to see if they will do likewise. In case they will agree to furnish the bonds required, a circular will be mailed to every merchant in the United States calling attention to the facts in the case and advising them that freight thus shipped will be shipped promptly."

Commissioner Peck Gives Some Details of the Coming Paris Exposition.

Ferdinand W. Peck, United States Commissioner to the Paris Exposition of 1900, arrived in New York Saturday and has established his headquarters at the Waldorf-Astoria. Mr. Peck will remain in New York until the first week in September, when he will go to Paris and take personal charge of the work appertaining to the American exhibits in the exposition. To a reporter Mr. Peck said:

"It is too early yet to speak even comprehensively of what the United States is likely to accomplish. In a week, possibly, I shall be better able to speak of the work that has already been done, and of the display which the United States is likely to make in Paris in 1900. My plans necessarily depend upon circumstances, and as yet I have appointed only one assistant—Paul Blackburn—who, will be my chief aid. I am sorry I am unable to say more now, but you may depend upon it that, notwithstanding the limited amount of money and the limited space which have been placed at our disposal, the manufactures and industries of the United States will be better represented in Paris than at any other exhibition in which American products have been previously shown in Europe."

At present the space allotted to this country is but 150,000 square feet, and the indications already are that 500,000 square feet could be easily filled. The appropriation made by Congress for the use of the commission is \$650,000, and Mr. Peck hopes to see this increased by at least \$400,000.

FRED. W. LEWIS & CO.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS..AND OTHER....
PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



18-JOHN ST. NEW YORK

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.

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1854



MANUFACTURERS
OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

PATEK, PHILIPPE & CO., GENEVA,
SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

These Men Had a Liking for E. Kirstein's Sons Co.'s Stock.

ROCHESTER, N. Y., July 27.—John Cavanaugh and Fred Mosher were arraigned yesterday in court on a charge of burglary in breaking into E. Kirstein's Sons Co.'s optical works, 206 Court St., and after pleading not guilty asked that the case be put over until Friday morning to allow them an opportunity to consult counsel. The request was granted.

The two men were arrested at 1.30 o'clock A. M. in the alley at the rear of Kirstein Co.'s factory. The attention of officers was attracted by the sound of breaking glass, and they started to investigate. The officers closed in on the men and after a sharp struggle succeeded in overpowering them. The two gave their ages as 30 and 25 respectively. Both men were taken over to the jail and locked up to await trial.

Sheriff's Sale of the Thayer Jewelry Co.'s Stock.

MEMPHIS, Tenn., July 31.—Public notice is given that by virtue of an order of sale directed from the Chancery Court of Shelby county, in cases of Herman Keck Mfg. Co. *et al. vs. V. B. Thayer et al.*, and Champenois & Co. *vs. V. B. Thayer et al.*, consolidated causes, judgment rendered on April 3, 1897, for the sum of \$18,407.88, with interest and costs of suits, to satisfy said judgments, etc., which were affirmed by the Supreme Court at the April term, 1898, the Sheriff will, on Wednesday, Aug. 3, proceed to sell, to the highest bidder, for cash, the stock of jewelry of V. B. Thayer and the Thayer Jewelry Co. in bulk.

Assignment of John A. Geise.

BALTIMORE, Md., July 28.—John A. Geise, jeweler, 827 Madison Ave., made an assignment yesterday for the benefit of his creditors. John Thomas Shen was appointed trustee, and gave bond in the sum of \$500.

The Harbor Jewelry Co., Astabula, O., will move to 101 Bridge St.

The Poole Silver Co., Taunton, Mass., commenced 10 hour time last week.

E. F. Harrington, Sheldon, Ia., has moved his jewelry store into his new building.

C. Arvison will soon begin the erection of a brick jewelry store building in Bird Island, Minn.

Peter Gubion, a jeweler, of Covington, O., aged 24, was found dead in the cellar of a livery stable in Covington last Monday morning. Gubion was a hard drinker and never staid at home, but was in the habit of sleeping in the stable. He leaves a wife and three children.

A peculiar accident caused a blaze in F. A. Bills' jewelry store, Monson, Mass., a few days ago. Smoke was seen coming from behind the front door, which was open, and an umbrella standing there was discovered to be on fire. In extinguishing the blaze Mr. Bills burned his hands painfully but not seriously. The fire is supposed to have caught from the head of a match, which snapped off when the match was struck. The burning head must have passed through the crack in the door, and lodged in the folds of the umbrella.

The Federal Bankruptcy Law.

Referees to be Appointed Till Forms and Rules are Provided by U. S. Supreme Court--State Laws Decided to be Inoperative.

The new Federal Bankruptcy law has already given rise to a legal tangle which is causing lawyers generally worry and annoyance. Its provisions in regard to voluntary bankruptcy, according to the bill, went into effect yesterday (Aug. 2), but as no form of petitions has yet been prescribed by the United States Supreme Court, the petitioners have for a while to take their chances on the validity of their applications. Petitions will be received by the United States District Court, but only for what they may be worth when the new rules are prescribed, and in the meantime no action can be taken on these petitions until their regularity is ascertained, which cannot be prior to the latter part of October, owing to the adjournment of the Supreme Court.

In regard to the rules for filing and the forms of petitions in bankruptcy, a lawyer of Auburn, N. Y., wrote to Judge Brown, of the United States District Court, which is designated as the court of bankruptcy in this district, the following letter soliciting information on the subject:

AUBURN, N. Y., July 18, 1898.

Hon. Addison Brown,
New York, N. Y.:

Dear Sir:—May I trouble you to ask if you have taken any steps towards prescribing rules and forms for practice in bankruptcy, to be used until the U. S. Supreme Court, pursuant to section 30 of the new bankruptcy law, shall prescribe such rules and forms? I am informed by the clerk of that court that it has adjourned until October 10 next, and that such rules and forms cannot be promulgated by them until some time after that date.

I am preparing a book on the new bankruptcy law, which will issue from the press about August 5. Thinking that possibly you might prescribe rules and forms for use in your own court until the Supreme Court shall have prescribed its rules and forms, I write to you on the subject. If you have done so or intend to do so, I would be greatly obliged if you would have a copy forwarded to me that I might insert them in the book.

Thanking you in advance for any courtesies that you may extend, I am

Respectfully yours,

To this letter Judge Brown sent the following reply:

July 26, 1898.

Dear Sir:—Sec. 30 of the Bankruptcy act provides that "all necessary rules, forms and orders as to procedure and for carrying this act into effect shall be prescribed by the Supreme Court."

The evident purpose of the act is to have uniform rules and uniform modes of procedure throughout the country. By providing that the Supreme Court shall provide these rules and forms, all other courts are impliedly prohibited from doing so. And as cases cannot progress without some form and mode of procedure other than is to be found in the act itself, it follows that nothing can be done until the Supreme Court has promulgated its rules and forms. No one can say what form shall be observed in the petition, nor what may be required to be stated in it; and hence in my court if any person offers to the clerk, or files, a petition, no action will be taken upon it until it be seen whether it conforms to the requirements to be prescribed by the Supreme Court.

A note just received from the clerk of the Supreme Court states that no rules and forms can be promulgated by the Supreme Court until it meets in October next. Nothing will be done by me before that, except to appoint referees who may become familiar with the act in the meantime.

(signed) Yours truly,
ADDISON BROWN.

Opinion That Under the New Federal Bankruptcy Law State Laws are Inoperative.

MILWAUKEE, Wis., July 29.—Judge Johnson, in the United States Circuit Court, has

handed down an opinion to the effect that the new Federal bankruptcy law has deprived the State courts of jurisdiction in bankruptcy cases. One, William Gerhard, who went into voluntary assignment a year ago, asked for an order discharging him as an insolvent debtor. This the Judge refused, and in his opinion said that a cursory study of the bankruptcy law convinced him that the State laws were now inoperative and had been since July 1, informing the attorneys that they would have to wait until Aug. 1, when a petition might be filed in bankruptcy in the United States Court. The papers were withdrawn, and the discharge will be asked of the Federal court.

G. H. Curtis has succeeded Geo. Rickman, Kalamazoo, Mich.

Fred. L. Hosmer Attempts to Commit Suicide.

PROVIDENCE, R. I., Aug. 1.—Fred L. Hosmer, son of A. L. Hosmer, jeweler, 72 N. Main St., attempted suicide in a saloon last Monday evening by drinking laudanum. He was carried to the Rhode Island Hospital, where it was found he had taken an overdose and unless something unexpected develops he would recover. A few days later he was sufficiently recovered to return home but little worse for the unfortunate affair.

At the time the affair occurred Hosmer was without occupation. He has been at various times a jewelry salesman and a member of Primrose & West's Minstrels, in which he took the name of the celebrated Billy Christy.

"Hand-Made"

The term "hand-made," in this age of machine made merchandise, is a guarantee of merit; in fact, at the present day objects that are hand-made are invariably well-made.

"Wheeler's" Hand-Made Gold Watch Cases

are emphatic verifications of this statement.

1800K They are superlatively well-made—none better!

1400K They cost a little more than the regular machine-made goods, but are worth all of the extra charge.

The customer who buys of you a "Wheeler's" Hand-made Gold Watch Case will buy of you again.

We case to order Swiss movements, and stamp cases with dealer's name when desired.

Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

Novel Ruse of William Gridley to Rob a Jewelry Store.

SAN FRANCISCO, Cal., July 25.—It took William Gridley, aged 59, just three days to make up his mind to walk out of Glindemann & Schweitzer's jewelry store, 5 3d St., with two gold watches.

Gridley, with the air and manner of a prosperous farmer, walked leisurely into the jewelry establishment last Saturday morning and asked to be shown some watches. He was very critical and fastidious in his selection and finally narrowed down his choice to one of two handsome watches. His deliberate consideration was punctured by apologies for expectorations of tobacco juice. He would leave the counter every two minutes, go to the entrance and then color the contiguous sidewalk a deep, red brown. This over the watches would again absorb his attention. The same thing happened Saturday afternoon and yet no selection was made. It was a difficult matter for Mr. Gridley to satisfy his mind as to the watch which his fancy preferred. The expectorations went on with undeviating regularity during this second visit as before. On Monday morning there was a second repetition of both the close examination of the watches and the intermittent expectorations.

The climax came Monday evening. Mr. Schweitzer was patiently waiting on Gridley when the latter, weighing the pair of those much-looked-at watches, one in each hand, suddenly remembered that the time for an expectoration had arrived. He forgot that he had the watches in his hands and started to run out of the store. C. M.

Daiss, a clerk, rushed out after the thief and caught him. One watch was recovered on 3d St. The other was found on the thief's person.

Contest Over the Will of the Late Mary A. Oskamp.

CINCINNATI, O., July 30.—Notice was given in the Probate Court this week that a contest will be made over the will of the late Mary A. Oskamp, relict of Clemens Oskamp, Sr. The will was left for probate Wednesday. It disposes of an estate valued at \$375,000 in personalty and \$75,000 realty. The property was left in trust for 20 years with John C. Daller, a son-in-law, after which time it is to be divided between the eight heirs or their descendants. Alired Oskamp, John Daller and Anna Oskamp are named as executors.

The heirs are: Henry Oskamp, of Avondale; Clemens Oskamp, of Chicago; William Oskamp, of Westwood; Alired Oskamp, of Wyoming; Anna Hageman, of Brooklyn; Eleanor O'Brien, of Pasadena, Cal.; Margaret Oskamp, of W. 5th St., and Amelia Daller, of Westwood.

The will was dated 1888. A codicil names as executors Margaret Oskamp, John Daller and Jacob Dorst. A later codicil names John Daller alone as executor without bond. He is given 20 years in which to purchase the jewelry store which he is now running as Clemens Oskamp, and is not to furnish an accounting. The other heirs are unwilling to allow this long period for the use of the money invested in the business and claim undue influence by Daller

over their mother. The appraisers named for the business are Jacob Dorst, Wm. Michie and Aaron Herman. There will be a hearing next week.

Here is a Colored Bogus Parson Among Southern Jewelers.

BIRMINGHAM, Ala., July 27.—Jeweler W. A. Parrish, who recently came here from Atlanta, Ala., and opened a stock of goods on Second Ave., in the heart of the city, has not, it would seem, gotten fully onto the ways of the colored man in his dealings around the city. The other day a good-looking negro accosted Mr. Parrish at his place of business and said he wanted to purchase some things to be used as prizes at a church fair to be given in the suburbs. Mr. Parrish asked a few questions, among them if the speaker was responsible and what part he was to take. "I'm the preacher," he said, "that is going to conduct the affair." Mr. Parrish finally allowed the negro to take out a lot of things with the understanding that they would be returned or paid for.

It turned out that the negro was no preacher and had no idea of church fairs. The police got on his track and recovered most of the jewelry, only two rings escaping along with the con. Mr. Parrish will, he says, look more closely into the next colored parson wishing to do business with him.

Theo. Schotte, formerly of New Madrid, Mo., has opened his new store in Metrople, Ill.

The Progress of Diamond Cutting in America.

THIS
ANNOUNCEMENT
MEANS
EXACTLY WHAT
IT SAYS.

QUR DIAMOND CUTTING WORKS, the most extensive and best equipped in this country, and equal to any in Europe, continue in full operation.

Our recent large purchases of rough, and other special facilities at our command, enable us to offer Diamonds of our own Cutting in **ORIGINAL LOTS** to Importers and Large Dealers at prices equal to those of any European Market, **SAVING A DUTY OF 10 PER CENT.**

Stern Bros. & Co.,

Factory:
138-142 West 14th Street.

68 NASSAU STREET, NEW YORK.

Chicago: 149 State Street.

London: 29 Ely Place.

\$112,500 of Stones Held.

Invoice of Precious Stones to Bonner, Grinberg, Rich & Co. Held Owing to Alleged Undervaluation of a Part of it.

The report of a large seizure of diamonds given exclusively in THE CIRCULAR last week arose from the fact that the Appraiser's office in New York claimed to have discovered undervaluations in a large consignment of precious stones which arrived on the *Umbria* July 14. These goods were consigned to Bonner, Grinberg, Rich & Co., diamond importers and manufacturing jewelers, 54 Maiden Lane, and were invoiced at about £22,500, or \$112,500. They consisted principally of diamonds and a large number of pearls and sapphires.

When the goods came to the Appraiser's office, jewelry examiner Geo. W. Mindil advanced the value on something over \$20,000 worth of the goods, including some diamonds and the bulk of the pearls and sapphires. In all he advanced about 67 items, 27 of which he claimed were undervalued beyond the seizure penalty point, namely 50 per cent., and one of these to the extent of 500 per cent. Bonner, Grinberg, Rich & Co. immediately appealed from this appraisement and a hearing took place yesterday before General Appraiser Sharretts. Should General Appraiser Sharretts sustain the Appraiser's office, the entire consignment may be seized by the Collector under the present Tariff law.

The question as to how much of an invoice can be seized for the undervaluation of a part thereof to the extent of 50 per cent. or over is one which has never been settled by the courts, but which may be tested in the present instance. Section 7 of the Tariff act of June 10, 1890, as amended by Section 32 of the act of July 24, 1897, the present Tariff law, after providing for the entry, valuation and undervaluation of merchandise, etc., reads in part:

"* * * Provided, That if the appraised value of any merchandise shall exceed the value declared in the entry by more than fifty per centum, except when arising from a manifest clerical error, such entry shall be held to be presumptively fraudulent, and the collector of customs shall seize such merchandise and proceed as in case of forfeiture for violation of the customs laws, and in any legal proceeding that may result from such seizure the undervaluation as shown by the appraisal shall be presumptive evidence of fraud, and the burden of proof shall be on the claimant to rebut the same and forfeiture shall be adjudged unless he shall rebut such presumption of fraudulent intent by sufficient evidence.

"The forfeiture provided for in this section shall apply to the whole of the merchandise or the value thereof in the case or package containing the particular article or articles in each invoice, which are undervalued:

It will be seen from this that in case the Appraisers find the goods to be undervalued to the extent of 50 per cent. or over, the Collector has no option but to confiscate, as the act is mandatory and the question now open is whether the words "case or package" in the act will apply to the package containing all the diamonds of an invoice, or simply to such individual packages as may contain the goods alleged to be undervalued. This point is one that will be probably raised by ex-Judge Dittenhoeffer, counsel for Bonner, Grinberg, Rich & Co., should the case go to the courts.

In speaking of the legal point which he will probably raise, should the goods be confiscated by the Government, ex-Judge Dittenhoeffer, counsel for Bonner, Grinberg, Rich & Co., stated Monday to THE CIRCULAR reporter that he believed the courts would not fail to consider the law in the manner which he has pointed out.

"In considering the law," said Judge Dittenhoeffer, "the fundamental rule of the construction of all statutes of the penal nature or relating to forfeiture is strictly against the Government and literally in favor of the citizen. Considering the law according to this rule, it clearly means that when there are a number of separate packages in one outside package, and there are 'guilty' contained in one of the inside packages, and 'innocent' goods in the others, only the packages containing the 'guilty' are meant to be confiscated.

"It should be noted that in the Dingley act, the power of remitting for forfeiture which all previous acts gave to the Secretary of the Treasury is absent. It cannot therefore be possible that Congress intended that a condition should exist where a million dollars' worth of goods in an invoice should be confiscated because some small package of a few hundred dollars might contain goods that were undervalued more than 50 per cent. without giving the importer any chance of redress. This could not for a moment be the intent of Congress in this act. The President has power to pardon even a murderer, but this law allows no chance of remitting in a case such as I pointed out, no matter what the injustice to the importer is; therefore all these facts should lead the court to the construction before mentioned in favor of the importer."

In speaking of the invoice of goods itself, the ex-Judge said that the statement that one item was undervalued to the extent of 500 per cent. was clearly erroneous, and further, that from all he can learn of the facts in the case, the importers should be sustained by the General Appraisers on the question of value; in that case the legal question in regard to the construction of the clause relating to confiscation cannot come up.

The interpretation of Section 32 of the Dingley act, as made by Judge Dittenhoeffer, it will be noted is an entirely new one, and although many cases or controversies have arisen under the clause, Judge Dittenhoeffer's point will here be raised for the first time.

Mysterious Robbery of Diamonds in John Wanamaker's Store.

PHILADELPHIA, Pa., July 31.—For some time detectives have been quietly investigating a queer circumstance in the jewelry department of John Wanamaker's store. Seventy-two diamonds, weighing altogether about five karats and worth \$295, were lost or stolen. They were missed on June 20, and the store detectives worked on the case for a while, but finally handed it over to the city detective department. Diamond peddlers and brokers, as well as pawnbrokers, were notified. The stones were very small—chips and fragments mostly—and it is believed that they were carelessly swept to the floor and so lost.

Firms Who Filed Bonds During July With New York Secretary of State.

ALBANY, N. Y., July 26.—During the month of July the following firms have filed bonds of \$5,000 for compliance with the provisions of the Sterling Silver Stamping law, with the Secretary of State as shown by his report:

Simons, Bro. & Co., New York; A. H. Bliss & Co., North Attleboro, Mass.; Cutler & Granbery, North Attleboro, Mass.; Solomon Bros., New York; Charles M. Robbins, Attleboro, Mass.; Bernard Rice's Sons, New York; H. H. Curtis & Co., North Attleboro, Mass.; T. I. Smith & Co., North Attleboro, Mass.; Mauser Mfg. Co., New York; Sturtevant, Whiting & Bigelow, North Attleboro, Mass.; Grover & Gleason, Providence, R. I.; Lehman & Raudnitz, Hoboken, N. J.

H. Janowitz Charged With Obtaining Goods Under False Pretenses.

PITTSBURGH, Pa., July 30.—A. Grafner, of Grafner Bros., wholesale jewelers, has entered suit before Alderman S. J. Toole, charging H. Janowitz, Johnstown, Pa., with obtaining goods under false pretences. According to the statement filed in the case, on Sept. 17, 1897, the defendant came into their store, and displaying a good sized roll of money, asked about a note of his which the firm held. He did not offer to pay the note, but said that his affairs were in such good shape at that time and business was so prosperous with him that he did not need to depend on any of his relatives, and it would be only a short time before he would be able to discount all his bills and thus effect a considerable saving. He also informed them that he had no paper in the bank and that his standing was A No. 1 in every respect.

On the strength of these representations, the plaintiff alleges, a bill of goods amounting to \$470.34 was sold to Janowitz, which bill as yet remains unpaid. An investigation afterward made by the firm developed the fact that Janowitz's standing at the banks was not as represented to be, and accordingly the information was made. Janowitz was arrested at his place of business in Johnstown, and gave bail for a hearing before 'Squire Toole, but the latter says that as the bail bond has not been returned to him, he has no knowledge when the hearing will take place.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended July 30, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin.....\$109,428.13
Gold bars paid depositors..... 26,357.31

Total	\$135,785.44
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:	
July 25.....	\$32,664
" 26.....	26,374
" 27.....	18,703
" 28.....	15,963
" 29.....	5,179
" 30.....	10,537
Total	\$109,420

Physicians Incorporate a Jewelry Business.

SPARTANBURG, S. C., July 27.—A syndicate of physicians composed of Drs. G. R. Dean, G. W. Heinitsh and L. J. Blake will shortly embark in the jewelry business.

here. The Henneman Jewelry Co. store has been purchased and will be ready for business in a few days. Jno. Hill has been employed as manager and Mr. Gaggslatter as engraver. The corporation will do business under the name of the Henneman Jewelry Co.

Springfield, Mass.

E. C. Burnham, of Smith & Burnham, Holyoke, Mass., will sever his connection with that firm and take a needed rest. He has not fully decided upon his future.

Jeweler D. F. Leary, of this city, who sailed from Boston with his wife on the *Catalonia* June 29, passed through an exciting experience while at sea. When the steamer was some distance out a fire was

discovered in the after-hold, just under Mr. Leary's stateroom. The matter was quite serious for a time, as the fire was burning fiercely in bales of cotton, and it took a hard fight of three hours before all danger was over.

Plans have recently been consummated whereby the jewelry business of F. A. Hubbard will not be discontinued, as was expected. For the present at least the business will be known as the Hubbard Jewelry and Diamond Co. and will be conducted by J. B. Spruill as manager. The concern will occupy one-half of the present store on Main St. The auction sale which was in progress for some time was considered successful, but owing to death in the family of the auctioneer the sale was given up.

Trans-Atlantic Voyagers.

TO EUROPE.

Max O. Doering, of Chas. Ahrenfeldt & Son, New York, accompanied by his wife, sailed yesterday on the *Saale*.

S. C. Eppenstein, Chicago, Ill., accompanied by his wife, sailed Thursday on the *Friedrich der Grosse*.

FROM EUROPE.

J. G. C. Cottier, of C. Cottier & Son, arrived last week on *La Touraine*.

A. S. Mermod, of the Mermod & Jaccard Jewelry Co., St. Louis, Mo., arrived last week on the *Saale*.

H. R. Benedict, of Benedict & Warner, New York; E. A. Bliss, of the E. A. Bliss Co., Meriden, Conn.; B. F. Griscom, of Bippart & Co., Newark, N. J.; Wm. Kleinschmidt, of Kleinschmidt & Howland, New York; Morris Kollender, New York; Geo. E. Marcus, of Marcus & Co., New York; W. P. Sackett, of John Wanamaker, Philadelphia, Pa.; Geo. H. Squire, of H. N. Squire's Son, New York, and D. De Sola Mendes, New York, returned last week on the *Lucania*.

Emanuel Arnstein, of Arnstein Bros. & Co., New York; H. H. Jacobson, of Jacobson Bros., New York; Clement Weaver, of Bailey, Banks & Biddle Co., Philadelphia, Pa.; M. Ellbogen, of the Stein & Ellbogen Co., Chicago; I. Baum, New York; R. Friedlander, of R. L. & M. Friedlander, New York; H. B. Houston and E. T. Chase, of J. E. Caldwell & Co., Philadelphia, Pa., returned last week on the *Teutonic*.

Opticians in Massachusetts May Use the Title "Dr."

NORTH ADAMS, Mass., July 31.—Some two years ago Geo. W. Bradley, a graduate of the Philadelphia College of Optics, located in North Adams and opened an office as an eye specialist. He displayed in his office window and at the entrance signs bearing the inscription, "Dr. Geo. W. Bradley, Eye Specialist," had printed and distributed cards with the same words thereon and carried advertisements in the local papers with the same import. From the first Mr. Bradley was very successful, but on March 23 complaint was made by a local physician to the District Court and Bradley was arrested charged with the wrongful use of the title of "Doctor," a statute of Massachusetts providing that whoever uses the title of "Doctor," meaning thereby a doctor of medicine, unless he be a physician, shall be punished.

Lawyer C. P. Niles appeared for the defendant, who was convicted on two counts in the local court and sentenced to pay a fine of \$200. From this conviction the lawyer appealed to the Superior Court. Upon trial there the facts above were conceded by Lawyer Niles and the further fact that Bradley was not a practicing physician and that he was not registered as such in the commonwealth. Lawyer Niles' defence was that the statute in question was unconstitutional and that the facts in the Bradley case were not intended by the Legislature to be prohibited.

Lawyer Niles argued the case with such skill that he was successful in his defence and the court, Judge Gaskell presiding, directed a verdict for defendant, sustaining his contention. The many friends of Dr. Bradley and Lawyer Niles are congratulating them on their success.

TO SECURE A

Contented Customer

Sell him a Kremenz One-Piece Collar Button,
for dress shirts, as represented by cut.

Kremenz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Kremenz & Co.,

49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Stephen C. Howard, formerly of the Howard Sterling Co., Providence, R. I., is now with Dominick & Haff, New York.

Among the travelers in Kansas City, Mo., last week were: Mr. Baum, Rothschild Bros.; G. W. Whiting, Suplee, Reeves & Whiting; M. R. Stanley, Meriden Silver Plate Co.; Richard Merker, Bates Bros.

B. G. Cuthbert, Otto Young & Co., Chicago, is back in Chicago for a short stay.

R. W. Barlow, for C. H. Knights & Co., Chicago, left for the west and south last Monday, and on the same day C. A. Garlick took his trunks to the northwest.

Two of the men of G. W. Marquardt & Sons, Chicago, are on the road, P. M. Vermaas in Iowa, Nebraska and Kansas, and C. Dominick in Wisconsin, Michigan, Iowa and Nebraska.

Two of the Towle Mfg. Co.'s travelers started on the road Monday from the Chicago house, A. L. Fuller for Ohio and Michigan and G. W. Shepardson for Illi-

nois, Indiana and Missouri. George Lunt is on his Pacific coast trip.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: New Haven Clock Co., by G. A. Jewett; A. Glatz & Co., by A. Glatz; C. G. Alford & Co., by H. C. McConnell; Leys, Trout & Co., by Chas. Trout; Illinois Watch Co., by J. W. Armbruster; Hamilton & Hamilton, Jr., by G. A. Jewett; Meriden Britannia Co., by W. C. Wood.

Travelers in St. Louis, Mo., last week were: W. A. Moore, F. W. Gesswein Co.; W. R. Cobb, W. R. Cobb & Co.; C. A. Blank, Hammel, Riglander & Co.; Mr. Heffron, National Optical Co.; H. W. Raymond, F. C. Steimann & Co.; Robert Kehl, F. H. Noble & Co.; A. W. Wagner, Glaenzer Frères & Rheinboldt; F. R. Horton, Carter, Hastings & Howe; Fred. Roth, L. & M. Kahn & Co.; Mr. Baum, Rothschild Bros.

Travelers visiting the Hub the past week included: Samuel Howland, Joseph Frankel's Sons; Otto D. Wormser, A. J. Grinberg & Co.; M. Klipper, Hipp. Didisheim & Bro.; A. R. Weiss, for Adolphe Schwob; Mr. Sherman, S. K. Merrill & Co.; A. L. Blackmer; Maj. H. S. Tanner; George A. Whiting, Sturtevant, Whiting & Bigelow; John L. Shepherd, Keystone Watch Case Co.; Gus. Strandberg, Cheever, Twedy & Co.; J. Parker Ford, Ford & Carpenter; F. L. Camm, Dubois Watch Case Co.

The following traveling salesmen passed through Detroit last week: Samuel Lawson; J. Milliman, Convoisier-Wilcox Mfg. Co.; H. H. Williamson, for William A.

Rogers; B. J. Motic, the Niagara Silver Co.; Abel King, I. Emrich & Co.; Mr. Parker, R. Wallace & Sons Mfg. Co.; Fred J. Foster, Unger Bros.; M. L. Mcrrieles, Manning, Bowman & Co.; L. E. Smith, M. B. Bryant & Co.; J. R. Goodwin, Carter, Hastings & Howe; A. J. Sherrard, Enos Richardson & Co., and E. E. Orvis and William Hanniford.

Traveling men in Pittsburgh, Pa., the past week were: G. Hofmann, Ansonia Clock Co.; C. P. Young, Wm. B. Kerr & Co.; F. S. Sherry, Joseph Fahys & Co.; Sidney H. Joseph, Engelfried, Braun & Weidman; A. Kiersky, A. Kiersky & Co.; W. S. Dudley, Rogers, Smith & Co.; J. R. Goodwin, Carter, Hastings & Howe; D. Schwab, L. Adler & Son; A. J. Sherrard, Enos Richardson & Co.; S. L. Barbour, Barbour Silver Co.; Arthur Bradshaw, Meriden Britannia Co.; R. J. Marsh, C. A. Marsh & Co.; Wm. Hoiman, Eichberg & Co.; Jos. W. McClannin, Wilcox Silver Plate Co.; Fred. J. Foster, Unger Bros.; H. L. Sherman, Simpson, Hall, Miller & Co.; L. E. Fay, H. A. Kirby Co.; E. Lange, P. W. Lambert & Co.; W. R. Bristol, C. Rogers & Bros.; Emil Herbech, for J. S. O'Connor.

The business of Wm. Wetzel & Son, Tomah, Wis., will be sold out. Wm. Wetzel recently died.

W. W. Letson, Phillips, Wis., has removed to Sparta, Wis.

O. C. Kennedy, Bellefontaine, O., has sold out.

William Calkins, Viola, Wis., has gone to La Farge to open a jewelry store.

To the Trade...

We are now completely settled in our new and commodious quarters at

34 East 29th Street, (Just East of 5th Ave.)

and cordially invite visiting members of the trade to call upon us. Our superb new lines of **ARTISTIC SILVERWARE** have been placed on view.

Ferd. Fuchs & Bros.,

34 EAST 29th STREET, NEW YORK.



HEADQUARTERS

FOR

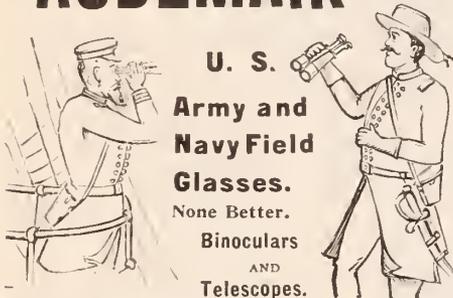
Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

AUDEMIR

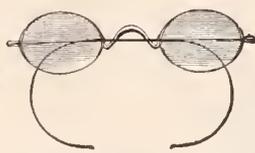


U. S. Army and Navy Field Glasses.
None Better.
Binoculars AND Telescopes.

Import Line of... **Opera Glasses.**
Now ready for inspection.

ASK TO SEE

NEW DEPARTURE PATENT NEVER-BREAK STRAPS ON ALL



NON-CORRO-SIVE, NICKEL SILVER MOUNTINGS.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.

DOWN IN FRONT.



Cut 1/2 size.

PRICES.

Gold Plate, \$7.50 per gross.
62 1/2c. per dozen.
Gold Wire, \$18.00 per gross.
\$1.50 per dozen.

C. EVERETTE SMITH MFG. CO.,
43 Exchange Place, New York.

That's where the little

"KETCHIT"

keeps your tie. Can't slip. The only retainer that can be used in every style of tie. Simple, unique, perfect, practical, ornamental. Order sample dozen. Try it.

The Proposed New Home of the Mermod & Jaccard Jewelry Co.

St. Louis, Mo., July 25.—The cut is an excellent representation of the new fire proof office and store building of the Mermod & Jaccard Jewelry Co., now being erected at the corner of Broadway and Locust St., on the former site of the jewelry firm's building destroyed by fire in December, 1897. The structure will be eight stories in height, fronting 100 feet on Broadway by 127 feet on Locust St., and will be of steel construction, the exterior

basement will be fitted up as an elegant salesroom. The jewelry, stationery and silver ware factories will all be located on the eight floor of the building. Specially designed facilities for communication will enable the main establishment to have instant communication with all the different factories. Three passenger elevators will give ready access to all of the office floors, besides a freight elevator in the rear, provided for the convenience of the offices.

A. S. Mermod landed in St. Louis in 1845, two years later than D. C. Jaccard,



NEW BUILDING OF THE MERMOD & JACCARD JEWELRY CO. BEING ERECTED.

being a combination of red brick and gray terra cotta. The store front will be finished in electro-galvano copper. The floors of all the interior will be of marble, as well as the wainscoting of all the hallways. The vestibules and lobbies of the office and store building will be finished entirely in marble and tobacco mahogany. The vestibule entrances of both office and store building will be inlaid with mosaic. There will be 170 offices, which will be large, well lighted and ventilated.

The main floor will be occupied by the Mermod & Jaccard Jewelry Co., in which will be placed a Mezzanine gallery. The

both relatives of the pioneer Louis Jaccard, who came to St. Louis in 1829. Messrs. Mermod and Jaccard have been continuously in business since that time, Mr. Jaccard being the only one of that name who has been in business in St. Louis since the death of Eugene Jaccard in 1871. The career of prosperity that these gentlemen have enjoyed has resulted in the culmination of the grand establishment now being constructed.

Death of Charles P. Lindley.

St. Louis, Mo., July 30.—News has been received here of the death of Charles P. Lindley, formerly the St. Louis manager of the Hartford Silver Co. (now Barbour Silver Co.) and the Holmes & Edwards Silver Co. He left here five years ago and since then had been living at Bridgeport, Conn., where the obsequies occurred on July 18. He was well known and universally esteemed by the trade here.

Jewelers Visiting New York

are cordially invited to call and see our sample lines.

AVERBECK & AVERBECK,

16 and 18 Maiden Lane, N. Y.

Imports and Exports of June, 1898, and the Preceding Twelve Months.

WASHINGTON, D. C., Aug. 1.—The summary statement of imports and exports for

the month ended June 30, 1898, and the 12 months ended the same date, compared with the corresponding periods of 1897, has been issued, and contains these figures relative to the jewelry trade:

IMPORTS OF MERCHANDISE.

ARTICLES.	JUNE.		TWELVE MONTHS ENDING JUNE.	
	1897.	1898.	1897.	1898.
	Values.	Values.	Values.	Values.
	Dollars.	Dollars.	Dollars.	Dollars.
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..	46,006	11,400	448,600	279,766
Watches, watch materials, and movements.....dut..	169,407	51,032	1,118,399	689,656
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s., not set.....dut..	39,634	310,294	1,937,044	4,438,070
Diamonds, rough, etc., not set.....free..	3,812	623	47,865	2,517,759
Precious stones, rough or uncut, etc.....free..				22,502
Jewelry, and manufactures of gold and silver.....dut..	76,312	75,026	886,969	1,434,728
Other precious stones, and imitations of, not set.....dut..	40,474	53,472	686,789	1,982,445
Imported from—				
United Kingdom.....	194		6,802	1,108,661
France.....	108		1,908	124,454
Netherlands.....			649	1,227,387
Other Europe.....	2,649		36,785	71,660
Brazil.....	861		2,318	1,303
Other countries.....		623	3	7,096
Total diamonds, etc.....free..	3,812	623	47,865	2,540,561
United Kingdom.....	49,426	112,762	799,478	1,958,613
France.....	61,203	103,429	1,074,729	2,546,292
Germany.....	17,538	36,010	319,412	536,041
Netherlands.....	252	143,552	590,571	2,122,257
Other Europe.....	27,082	37,995	707,059	583,186
British North America.....	247	47	4,378	92,111
Mexico.....	196	855	3,737	6,747
East Indies.....		2,609	3,542	3,914
Other countries.....	476	1,533	8,796	5,905
Total jewelry, precious stones, etc.....dut..	156,420	438,792	3,511,702	7,855,204

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of.....	75,729	78,619	968,911	955,557
Watches and parts of.....	68,155	56,341	8,1491	771,912
Total.....	143,884	134,960	1,770,402	1,727,469
Jewelry ..	33,661	39,779	658,676	555,719
Other manufactures of gold and silver.....		11,349		192,061
Total.....	33,661	51,118	658,676	747,780
Plated Ware.....	42,000	32,935	443,032	417,824

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..			730	702
Watches, and watch materials, etc.....dut..	8,403	3	17,541	1,279
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s.....free..			7,079	802
Diamonds.....dut..		802	4,054	309
Other precious stones and imitations of, not set.....dut..			22,966	7,221
Jewelry and manufactures of gold and silver.....dut..	87	512	18,073	11,492

War Revenue Decisions.

Among recent decisions by Internal Revenue Collector Scott are the following:

A person has to place a stamp on an order for cash drawn on a merchant by one of his customers.

Certificates of deposit drawing interest, if left a certain time, are taxable the same as promissory notes.

The withdrawal of funds by a depositor on the presentation of his deposit book at the savings bank does not require a stamp if there is nothing accompanying it in the shape of an order for money. Receipts given for the withdrawal of savings account do not require a stamp.

Real estate mortgage notes require to be stamped in addition to the stamp placed on the mortgage.

In cases of loans on real estate, where promissory notes are given, which are not paid at maturity, but on which an extension of time is granted, without the taking of a new note, it is held that every such extension is a renewal of the note within the meaning of the statute, and that the requisite stamp must be affixed for every such renewal or extension.

All checks drawn by officers of States, counties and municipalities for the discharge of the obligations

of the States, counties and municipalities are exempt from stamp taxes.

The person who signs and issues a bank check without affixing the proper stamp becomes involved in liability unless it is shown that he had no design to evade the payment of the stamp tax, and that the stamp was affixed and canceled at the bank before payment.

A bank may remedy the effect of an unstamped check by affixing the stamp itself, otherwise it becomes liable to the penalty under the law.

The term, "certificates of any description not otherwise specified in this act, but which are required by law," has caused more inquiries than any other one matter. It is ruled that in order to subject any given certificate to tax it must be a certificate required by some municipal, State, or national law. Certificates in the exercise of State, municipal or government functions are exempt, but when an officer gives a certificate on his own private business it is subject to tax.

Baggage forwarded by railroad company or express, subject to extra charges, comes within the law requiring a stamp on bill of lading.

As to mortgages, it is the general principle that a mortgage is not valid unless admitted to registration. No mortgage should be admitted to registration without the proper stamp affixed.

A policy of insurance does not require the stamp until it is issued, or is offered as an insurance policy. The local agent can affix the stamp when the policy is presented to the customer just as well as the general agent. A stamp must be attached to premium notes as well as to policies.

Only purely co-operative or mutual fire insurance companies carried on by the members for the protection of their own property and not for profit are exempt from taxation. Assessment beneficiary life associations insuring their own members and not for profit come within the exemption provision. Exemption given to fraternal beneficiary life associations applies also to fraternal beneficiary accident associations.

An original lease requires a stamp. No stamp is required for copies of the lease issued at the same time as the lease.

Reports of earnings and dividends do not require stamps.

Bonds given by persons appointed by the court, such as guardians, receivers, assignees, executors, are taxable.

In regard to the cancellation of stamps, which is required by law, it is held that cancellation by initials and the date is sufficient. This cancellation may be by writing or imprinting with a hand stamp.

Old stamps issued under repealed acts cannot be used in lieu of stamps required by the present law.

Death of John Federhen.

BOSTON, Mass., Aug. 2.—John Federhen, one of the old-time retail jewelers of Boston, died Sunday at his home in Quincy, where he had resided during the past 30 years. He was born in Boston on the last day of August, 1812, his span of life extending to within one month of 86 years. In 1830, at the age of 18, he started in business as a dealer in combs and shell goods, being located on Washington St. near the present site of the Adams House. Afterward he removed to Court St., his business meanwhile broadening into that of a jeweler, and for more than half a century he was one of the best known retailers in his line in this city.

Branch stores were established, one on Tremont St., under Tremont Temple, another on Temple Pl., and a third on Washington St. His three sons, as they came of age, were admitted to partnership, the firm name being John Federhen & Sons. Mr. Federhen also acquired real estate in Boston and Quincy and was accounted one of the wealthiest residents of the latter city, with a sterling reputation for character and business integrity.

About two years ago the jewelry establishments of the Federhens were disposed of and father and sons had an office on Court St. for their real estate business. Here the elder Federhen put in an appearance daily until last October, just as he had been wont to do in the jewelry business, and it was said of him that he had never lost a day from sickness. His advanced age, however, kept him inactive through the Winter and he gradually grew more feeble until the end came. The funeral took place this afternoon from his late residence in Quincy.

S. C. Morgan has removed from Girard, Kan., to Longmont, Col.

Murchison Bros. have removed from Cloverdale, Cal., to Florence, Col.

Ike Orkin's jewelry store, Shendoah, Pa., was closed July 26 by the sheriff.

J. S. Smithson and H. C. McDonald have formed a partnership and will open up a combination racket and jewelry store in Anthony, Kan.

The Sea Water Gold Swindle.

Flight of the Promoter of the "Process" for the Extraction of Gold from Sea Water.

Boston, Mass., July 31.—Gold bricks are temporarily at a discount in New England and the people of this section are wondering whether all the farmers live in the rural districts.

It is only a few brief months since the scientific world was amused by the announcement that a new and secret process for extracting the gold and silver known to exist in sea water had been discovered by Rev. Prescott F. Jernegan, organizer of a stock company known as the Electrolytic Marine Salts Co. for the purpose of starting and operating plants on the seaboard, and obtaining these precious metals from the boundless deep. Credulous people were induced to invest in the stock of the company, and that it might be the more readily sold it was offered in \$1 shares. Rev. Mr. Jernegan did not divulge his "secret" to any of the earlier promoters of the company. They took their faith in matters temporal as unquestioningly from him as they would have taken it in matters spiritual from a minister of the gospel. The officers are men of standing in the various communities to which they are accredited, and their connection with the company has given it character such as it could not otherwise have obtained. Some of the shares on the start had to be marketed at one-third their par value, but late sales were made above par, the scheme having caught on, so that upwards of 2,000,000 shares, it is said, have been floated. Estimates of the sum realized by the sales of shares vary, but it is thought that about \$1,000,000 has been taken in.

On the shores of Passamaquoddy Bay, North Lubec, Me., where the accumulators are located, the tides have a rise and fall of 18 to 20 feet, and chiefly on this account, it is said, the plant was there established. North Lubec is a long way from business centers, too, and it is just possible that the idea of working "a secret process" more successfully at the jumping-off place of the Atlantic coast had something to do with its selection. However that may be, the Boston office of the concern, in the Exchange building on State St., which was most assuredly in touch with the financial world of the east, for the stock was floated therefrom principally, was in receipt each week, after the machinery had been installed and the accumulators were said to be at work, of about \$2,000 worth of gold and silver, a nice, neat little gold brick arriving with due regularity for the inspection of stockholders and would-be stockholders in the company.

Descriptions of that part of the process which has been on view show that each accumulator used up about 20 tons of sea water hourly for 16 hours out of the 24. The accumulators were connected with a sluice box outside a dam, and as the tide on the oceanward side of the dam fell, the water within the dam passed through the accumulators. In this flow the water was said to be mixed with chemicals and treated electrically, thence passing to waste in the ocean, after parting with the gold and silver that was intercepted by the "process." There was no fault to be found

with the gold bricks. There could be no question of their genuineness. Rev. Mr. Jernegan certainly was not palming off any veneered or "filled" article on his confiding clients. The United States assay office knows a genuine gold brick when it sees one, and the specimens it received from the Electrolytic Marine Salts Co. were always genuine. Quite a number of these gold bricks found their way to the assay office, too. The accumulators were kept at work steadily, and the chemicals were supplied to them according to inventor Jernegan's "secret" formula, and everybody concerned appeared to be as happy as a clam at high tide on the flats of Passamaquoddy Bay.

Last week a cloud appeared upon the Massachusetts and Maine horizon. Like the Biblical cloud, it was at first no bigger than a man's hand, but the knowing ones jumped at the conclusion that Rev. Mr. Jernegan was showing his hand. It began to be noised abroad that the ministerial promoter had sailed for Havre from New York on *La Navarre* rather unexpectedly. The officers of the company ceased issuing stock pending further information as to the whys and wherefores of his departure, and finally the works closed down and the help were laid off. Next it came out that C. E. Fisher, who had been Jernegan's right hand man for a long time in the business, acting as chemist, had disappeared. Finally it transpired that the bookkeeper at the works, named Firmer, had sailed for Europe prior to the departure of the inventor. These things were calculated to disturb the confidence of the directors and stockholders. Mr. Jernegan had received as his royalties on the sale of shares and his part of the proceeds of the accumulators, about \$300,000, and if the secret and the \$300,000 have gone to climes unknown together, what is to become of the home guard? But the last straw which showed the wind blowing strongly in from the silver crested waves of the golden sea, bringing a dense fog and an exceedingly cold day to the stockholders of the company, was news from North Lubec that the accumulators had been examined and found to contain no glittering gold or shining silver this week. In justice to the officials, however, it should be said that they have not confirmed this report. In fact, it is asserted that they still expect the contents of the accumulators to pan out the customary amount of wealth.

Certain stockholders, moreover, believing that they have been duped by a clever swindle, have taken legal steps to have Rev. Mr. Jernegan arrested upon his arrival in France. His brother, Marcus W. Jernegan, who was found by detectives and shadowed to Fall River on the boat, and who had been in New York converting cash into bonds, is under surveillance. Numerous attachments have been placed on property, money and other assets of the Jernegans and others who may be held liable if a swindle be proven, and the outcome will be awaited with much interest by the scientific world. Meanwhile, the process of extracting gold from sea water remains locked up securely in the innermost recesses of the inventor's brain. Possibly the trial, if he is captured and extradited, will show that it consisted simply in squeezing the owners of the stock, and that

the stock had previously been thoroughly watered.

Promoter, vice-president and general manager were the relations in which Jernegan stood to the company. He was born at Edgartown, Mass., educated at Brown University, and settled over a Baptist church at Middletown, Conn. Later he was located as a preacher in Florida. The next that was heard of him was when it was proclaimed to a wondering world that he had discovered an immensely profitable way of deriving wealth from the inexhaustible storehouse of the sea.

The president of the company is Arthur B. Ryan, formerly of Ryan, Barrows & Parker, jewelers, of Middletown, Conn., whom he interested in the scheme among the earliest investors. Mr. Ryan was superintendent in the Sunday-school of the church at Middletown of which Mr. Jernegan was pastor. The treasurer is W. R. Usher, of Newburyport, who is holding on to the cash still on hand, and says that in case he and his associates have been defrauded, the company will be able to return about \$400,000 to the shareholders. Levi Turner, of Portland, Me., is clerk; A. P. Sawyer, of Newburyport, is assistant clerk, and A. N. Pierson, of Cromwell, Conn., is the manager of construction. The directors are Messrs. Ryan, Jernegan, Usher, Pierson and Sawyer. Newburyport and Boston people have been induced to go into the scheme, and there are scores of New England people of Baptist faith and small means who would like new light on the subject.

OFFICERS OF THE COMPANY THINK THERE HAS BEEN A SWINDLE.

NEWBURYPORT, Mass., July 31.—The officers of the Electrolytic Marine Salts Co., aside from the much wanted trio who sat inside the game, have arrived at the decision that the great Jernegan process is a colossal fraud. Very quietly to-day at the Salisbury beach cottage, where Treasurer Usher has been confined by sickness, a meeting of the directors was held. The result of their deliberations was the drawing up of the following address to the stockholders:

At a meeting of the directors of the Electrolytic Marine Salts Co., at Salisbury Beach, it was voted to issue the following statement to the stockholders:

"The story printed by the New York Herald of July 31 is, in the minds of the directors, conclusive evidence of a conspiracy on the part of P. F. Jernegan, general manager, and C. E. Fisher, assistant manager, to defraud the stockholders of the company.

"They have undoubtedly left the country and disabled the electrical apparatus at plant No. 1.

"As soon as our suspicions were aroused we took the most active measures to apprehend the criminals and protect the interests of the stockholders. A considerable sum of money has already been received and there is a good prospect of a further large amount.

"All bills have been paid on presentation, and the outstanding liabilities are small. Only a small amount of contract work was awarded. All contract work has been suspended.

"Touching the secret process of the company, it should be said that it is yet to be ascertained that it is fully lacking in merit.

"It is the wish of the directors to meet the stockholders, and a call for such a meeting will soon be issued.

(Signed)

"ARTHUR B. RYAN, President.
"WILLIAM R. USHER, Treasurer.
"ALBERT P. SAWYER, Director."

Canada and the Provinces.

A. McMillan, jeweler, Ottawa, has presented to St. Luke's Hospital a fine hall clock.

S. Frankel, wholesale jeweler, Toronto, who has been laid up for some time with liver complaint, is convalescent.

M. C. Ellis, of P. W. Ellis & Co., Toronto, is spending his vacation with his family at Jackson's Point, Ont.

H. Ball, Thornton, Ont., accompanied by his wife, passed through Toronto a few days since on a holiday trip to the United States.

Abraham Aronsberg, optician, formerly of Toronto but laterly of Montreal, has given notice of application for a divorce from his wife, Lottie Hurrion, now residing in Toronto, on the ground of adultery.

The insolvent estate of J. B. Rumball, jeweler, Clinton, Ont., has been handed over to Frederick Rumball, father of the insolvent, who holds a chattel mortgage for \$2,000. As upon attempting to realize, it was found that the stock would not bring sufficient to pay the mortgage, the creditors will receive no dividends.

Pittsburgh.

W. G. Roden, of the East End, has just finished a course of optical instruction with the Rodney Pierce Optical Co.

John Pfaff, formerly of Queen & Co., Philadelphia, Pa., is now in the employ of the Rodney Pierce Optical Co.

H. Schwartz has opened a new store at Connellsville, Pa. This is Mr. Schwartz's first venture in business for himself.

Miss Maud Beacom, the popular entry clerk for Geo. B. Barrett & Co., is sojourning at Blanket Hill P. O., Armstrong Co., Pa.

Henry Dotzenroth, manager of L. Vilsack & Co.'s manufacturing department, is home from a vacation spent at Atlantic City.

The store of C. E. Holcomb, Warren, O., was robbed on July 24 during the night and many gold watches taken. The thieves were tracked to Huntsbury.

W. H. Spangler has leased additional rooms in the Curry University building, thereby adding new electric light plant, new grinding machinery and counter shafting.

Local jewelers enjoying their vacations are: Harry Mahler, at Emerald Lake, O.; Louis DeRoy, New York; E. C. Heine-man, Lake Erie; F. A. Braddock, Medford, N. J.

Harry H. Weylman, Kittanning, has the skin of a black snake in his display window, the longest ever seen in Armstrong county. It measures 9½ feet and attracted considerable attention as a unique exhibit.

Edward J. Bubb sued the American Bonding and Trust Co. to recover \$5,000 on a bond given for W. H. Bard, the Pittsburgh agent of the United States Life Insurance Co., of New York, who absconded last year.

The store of Jenkins & Co., Exeter, Pa., was entered on the morning of July 27 by five masked men. They went to the room occupied by Benjamin Jenkins and Samuel Troder, asleep, whom they covered with revolvers, bound and gagged them. Then they blew open the safe with dynamite and relieved it of \$200 in cash, six gold and silver watches and a lot of jewelry. They then fled, and, it is ascertained, took a train to Elmira, N. Y.

Among the out-of-town jewelers here last week were: Frank B. Hayes, Washington, Pa.; Frank McKinley, Washington, Pa.; A. French Poole, Washington, Pa.; Geo. V. Brady, Washington, Pa.; John Linnenbrink, Rochester, Pa.; A. W. Alt, Church, Pa.; Harvey C. Morrison, Mt. Pleasant, Pa.; Harvey Wallace, Smith's Ferry, Pa.; James McKean, Charleroi, Pa.; Abt Teplitz, McKeesport, Pa.; Ed. Ken-

nerdell, Tarentum, Pa., and H. Shoendorf, New Castle, Pa.

Birmingham, Ala.

Rosenstihl Bros. have erected a handsome street clock in front of their place of business.

W. B. Abbott, of Abbott Bros., has moved to a handsome home on the South Highlands.

Alston & Raiford, at Tuscaloosa, have become inspectors of watches for the railroads centering there.

Charles Conning, a white man, was arrested last week and locked up in the city prison. On his person was found a lot of jewelry, including rings, charms, etc., valued at over \$200. The arrest was made three hours after the robbery was committed. The man was caught just as he got off the cars. Later in the day a Deputy Sheriff with a warrant came up from Calera and carried Conning back. The goods were stolen from the store of Mrs. Finley, at Calera.

Minneapolis and St. Paul.

W. H. Creveling and wife, Minneapolis, have gone to New York on a visiting trip.

A. A. Enke, who has been ill with typhoid fever at Ft. Wrangel, Alaska, has recovered and gone to San Francisco, Cal.

A. U. Wetzel has discontinued his store in Minneapolis and has accepted a position as watchmaker for William Donaldson & Co., that city.

Out-of-town jewelers visiting the Twin Cities the past week were: E. C. Bennett, Zumbrota, Minn.; W. G. Gould, Glencoe, Minn.; C. Arveson, Bird Island, Minn.; H. F. Alden, Sauk Centre, Minn.; Herman Schleuder, New Ulm, Minn.

A. Mr. Kingsbury has opened a jewelry department in K. Aldemas & Co.'s store, Milan, Mich.

“There's Something in It.”

You cannot do better than make it your business to



We cannot do better than make it our business to see that it pays you to do so.

The developments will be timely and interesting.

Our New Price Lists of “Specials” will go out this month.

Chapman & Co.

195 & 197 Broadway, NEW YORK.

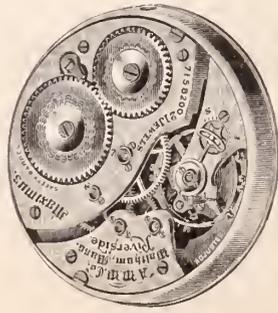
Waltham 12 Size Movements

HUNTING OR OPEN FACE, PENDANT SETTING

SEVEN GRADES NOW ON THE MARKET

RIVERSIDE MAXIMUS, NICKEL:

21 Diamond and Ruby Jewels; 2 Pairs Diamond Caps; both Balance Pivots running on Diamonds; Raised Gold Settings; Gold Train; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Accurately Adjusted to Temperature, Isochronism and Position, and Carefully Timed; patent Breguet Hairspring, Hardened and Tempered in Form; Fine Glass Hand Painted Dial of most Modern and Artistic Design. The Superior Construction of this Movement adapts it to the most exacting service.



RIVERSIDE, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted to Temperature and Position; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 250, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted



Tempered in Form.

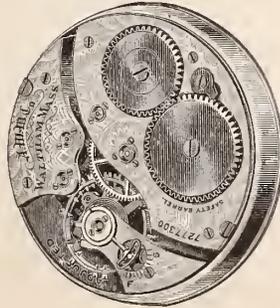
ROYAL NICKEL:

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 240, NICKEL:

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 220, NICKEL:

15 Jewels; Settings; patent Micrometric Regulator; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 210, NICKEL:

7 Jewels; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.



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August 7th to August 10th inclusive,	} Tickets good for 30 days from date of sale.
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J. B. BOWDEN & CO., 3 Maiden Lane.	CROSS & BEGUELIN, 17 Maiden Lane.	HARRIS & HARRINGTON, 32-34 Vesey Street.
LUDWIG NISSEN & CO., 18 John Street.	N. H. WHITE & CO., 21-23 Maiden Lane.	SPENCER OPTICAL MFG. CO., 15 Maiden Lane.
MOUNT & WOODHULL, 26 Maiden Lane.	JOHN R. WOOD & SONS, 21-23 Maiden Lane.	CHAS. AHRENFELDT & SON, 5c-52 Murray Street.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN S., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athene, Rue Scribe.
- LEIPZIG—Handels-Zeitung, für die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

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The Use of "Dr." by Opticians.

MANY opticians have had qualms of doubt as to the propriety of their prefixing to their name the title Dr., commonly employed by medical doctors or physicians. Now, however, according to a decision by the Superior Court of Massachusetts, they legally need have no hesitation in employing it in their business. A clear account of the case in which the right to the use of the word by an optician as an indication of his avocation is given in another portion of this issue. The optician concerned is a graduate from a college of optics so-called. He opened an office in a Massachusetts town, displayed in the windows and over the entrance of his office signs bearing the legend, "Dr. Geo. W. Bradley, Eye Specialist," had printed and distributed cards bearing the same inscription, and embodied the abbreviated title in his newspaper advertisements. As a Massachusetts statute provides for punishment to be meted out to him who uses the title "Doctor," meaning doctor of medicine, without his being veritably such, the optician was sentenced by the District Court to pay a fine of \$200. From this sentence he appealed, and while his counsel conceded that his client was not a practicing physician and was not registered as such in the commonwealth, he argued that the statute in question was unconstitutional and that the facts in the Bradley case were not intended by the Legislature to be prohibited. These contentions were sustained by the Superior Court and the previous judgment was quashed. This termination is a great victory for the attorney for the optician, but we doubt whether many opticians will take advantage of the decision. The use by any one of such titles as "Dr.," "Prof." and the like is undeniably permissible, and it is idle for Legislatures to try to prevent it; but the individual will consider it a matter of expediency to use such titles or not. The title Dr. is understood almost universally by the public to signify doctor of medicine, and when they learn that he who uses it is not a doctor of medicine, they will deem him a quack, no matter howsoever able in his work he may be. At first the use of the word may be a source of money making, but when it becomes widely known that the optician is not a physician we feel his income will be precarious. The extended employment of the term among opticians will also undoubtedly more deeply and lastingly root the antagonism of the physicians against the opticians, an antagonism which we do not consider it wise for the opticians to accentuate, for it may yet, notwithstanding the opticians' victory over the physicians in the latter's legislative campaigns, destroy many of the opticians' privileges.

Operation of the Federal Bankruptcy Law.

WHILE the commercial world is gratified at the enactment July 1 of the Federal Bankruptcy law, it is somewhat regrettable that this enactment did not take place in time to give the United States Supreme Court the opportunity to prescribe the necessary rules, forms and orders as to the procedure in

During the seven months of 1898, January to July, inclusive, THE JEWELERS' CIRCULAR published 8,360 more inches of advertising, and 3 864 more inches of original reading matter than any other weekly jewelry journal.

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If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

bankruptcy cases, pursuant to Sec. 30 of the act. As the Supreme Court will not convene till October next, no rules and forms can be promulgated till then. As to what will be done in the meantime by the courts of bankruptcy, a letter by Judge Brown, of the United States District Court, designated as the court of bankruptcy in the district in which the city of New York is located, is pertinent and very interesting. In his letter in reply to a correspondent writing on the subject, both inquiry and reply in full being printed in another portion of this issue of THE CIRCULAR, he says he will do nothing before the formulating of the rules and forms by the Supreme Court, except to appoint referees, who, as he says, "may become familiar with the act in the meantime," which may be a desirable result of the hiatus after all. Another important decision bearing upon the Federal Bankruptcy law comes from the court of Judge Johnson, United States District Judge at Milwaukee, Wis. Judge Johnson decides that the new Federal law has deprived the State courts of jurisdiction in bankruptcy cases, and that State laws are now inoperative. This was generally understood to be the effect of the enactment of the Federal law, but it is well to have a judicial opinion on the subject.

The Death of Joseph Banigan.

PROVIDENCE, R. I., Aug. 1.—Joseph Banigan, reputed to be the wealthiest man in Rhode Island, and often called the "Rubber King," died at his residence in this city early Thursday morning. When but a young man Mr. Banigan served an apprenticeship to the jewelry trade and for several years worked as a journeyman in Providence and Attleboro.

Mr. Banigan was interested in many business concerns beyond the rubber industry, among them being the Howard Sterling Co. of which he was president.

Some of the New York newspapers in reporting the death of Mr. Banigan said that he was a director of the Gorham Mfg. Co. This company in refuting this statement said:

"Mr. Banigan was not a director of the Gorham Mfg. Co. and had not, at the time of his death and never had had any interest in the company named."

On A Golden Arrow Fastening the Bonnet of a Short Maiden Lady.

'Tis Cupid's dart! How came it there?
Perplexed I pondered much upon it;
Then gasped. The blind god, aiming where
He thought the heart lay, hit the bonnet.
—Spectator.

Letters to the Editor.

THE BOGUS "QUADRUPLE PLATE" EVIL
CONNECTICUT, July 28, 1898.

Editor of THE JEWELERS' CIRCULAR:

We desire to thank you for the very able manner in which you enlarged upon the subject of our letters.

Yours very truly,
SILVER PLATE MANUFACTURERS.

ANGLO-SAXON SENTIMENT

TORONTO, July 8, 1898.

Editor of THE JEWELERS' CIRCULAR:

This is a new card which I have just is-



DEVICE IN NATURAL COLORS ON POSTAL CARD REFERRED TO

sued. Anglo-Saxon, two hearts which beat for liberty. This is a popular sentiment at present. Yours respectfully,

L. HERBERT LUKE,
Ambrose Kent & Sons.

Providence.

Mr. Elwell, traveling for Evans, Munzer & Pickering, Minneapolis, called upon the trade here last week.

The factory of M. F. Williams, manufacturer of pearl and plated jewelry, 226 Eddy St., will close from Aug. 13 to 22.

J. Wittum, 129 Eddy St., has sold his machinery for the manufacture of small findings to Marden & Kettley, 7 Beverly St. Mr. Wittum has entered the employ of the latter firm for one year.

Edwin Lowe will carry on the manufacture of gold rings and other jewelry, formerly conducted by W. E. Webster & Co., at 116 Chestnut St. The style will be Edwin Lowe & Co. Mr. Lee will continue to represent the business on the road.

The firm of Gladding & Coombs Bros., manufacturing jewelers, have dissolved partnership, F. H. Gladding retiring. The business will be conducted by Oscar M. Coombs and Edgar I. Coombs under the same name and style of Gladding & Coombs Bros.

Treibs Bros., New York, last week began a suit for \$1,500 against the H. A. Kirby Co., this city, and have entered their case in the office of the Common Pleas Court. The suit is on an ordinary book account and is for merchandise that Treibs Bros. claim to have furnished, for which they have not received pay.

Silver Plated Ware Combine.

Extensive Combination of Silver Plated Ware Manufacturers Proposed to Decrease Expenses — Interview With One of the Movers.

Negotiations are on foot in the silver plated ware industry for the organization of a stock company, to include practically all manufacturers of silver plated ware except some of the larger concerns, which also do a large business in solid silver goods. Several meetings have been held, the last one taking place at the Hotel Waldorf, New York, only a short time ago. The project is as yet, however, said to be a long way from consummation, although several companies are reported to have submitted options upon their properties. The Holmes & Edwards Silver Co., Bridgeport, Conn., and the Manhattan Silver Plate Co., Lyons, N. Y., are understood to be the leading promoters of the proposed new company. A report from Connecticut states that enough manufacturers have agreed to go into the deal to control 85 per cent. of the trade, and that experts are now visiting various plants with a view to verifying statements of values said to have been submitted at the last meeting.

New York representatives of the companies interested appear to have but little information on the subject, and many seem to doubt whether anything positive will result from the current negotiations. While it is admitted that options have been submitted, it is thought that many of these are merely tentative offers and that considerable more negotiation will be necessary before the deal is put through, if at all. The diversity of goods, as well as of interest, is said to be a serious obstacle to consolidation. The object of the proposed consolidation is said to be not so much an advance in prices as a decrease in expenses both of production and distribution.

An Interview on the Subject.

MERIDEN, Conn., July 30.—One of the prominent members of the Meriden Britannia Co. was seen to-day in regard to the proposed scheme of a combination of the silver plated interests of the United States for the purpose of improving the business of the trade. The gentleman in question is interested in nearly all of the silver plate companies in this city and is authority on the matter. He stated that meetings had been going on for two or three years with the combine in view, and lately had been held nearly every week. Continuing, he spoke as follows:

"Our factory favors anything that means a better business. I would not care to state that we will go into the deal, and, for that matter, the plan has not taken any definite shape as yet. There is absolutely nothing tangible reached so far. If anything had been consummated we would speak of it, and if anything was consummated I would know it. I will say that meetings are being held with the combine in view, and it is getting down to a finer point every day. I don't know what the capital stock is, but the report that it will be \$10,000,000 or \$20,000,000 is entirely wrong.

"Nobody knows how many concerns will be asked to join the combine or how many

will enter, and, to sum the whole matter up, the absolute formation is a long way off."

In response to letters addressed to those companies said to be prime movers in the plan, the following letters were received:

LYONS, N. Y., Aug. 1, 1898.

Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of the 29th regarding a combination among the silver plated ware manufacturers, this matter is not yet in shape to have it published, but I may be able to send you some definite news regarding it a little later on.

Very truly yours,
O. F. THOMAS.

Manhattan Silver Plate Co.

BRIDGEPORT, Conn., Aug. 1, 1898.

Editor of THE JEWELERS' CIRCULAR:

Replying to yours of the 29th ult., while there is some talk, as yet a combination of the silver plated ware manufacturers has not been effected. When the combination is made, the writer will be glad to forward such particulars as will be of interest to the trade.

Very respectfully,
THE HOLMES & EDWARDS SILVER CO.
Dictated by Mr. Edwards.

The Dingley Diamond Tariff Schedule Just flies Itself.

A valuable and interesting report submitted to Appraiser Wakeman yesterday by the Jewelry Examiner at the New York Public Stores proves finally and beyond dispute the truth of the contention so long made by the jewelry trade that an increase of the tariff on precious stones above 10 per cent. means a decrease in revenue to the Government. The report shows first the imports of precious stones for the month of July, 1898, as compared with those of July, 1897, and then gives the total imports for the year ending July 31, 1898, as compared with those of the year ending July 31, 1897. The former, it will be noticed, is the first year of the present Tariff law with its 10 per cent. duty, while the latter is the last year of the Wilson tariff, with its 25 and 10 per cent. duties.

In brief, the report shows that at 10 per cent. the Government collected in duty twice what it did at 25 per cent. with the additional 10 per cent. duty on rough, viz.: \$806,612 under the first year of the Dingley law, as compared with \$402,967 under the last year of the Wilson law, the total amounts imported being about \$12,100,000 under the Dingley law and about \$2,400,000 under the Wilson.

In full, the Jewelry Examiner's figures are as follows:

Precious stones imported for month of July:		
	Cut.	Rough.
July, 1898.....	\$1,640,598.60	\$491,525.99
July, 1897.....	129,373.52	76,506.92
Imports of precious stones for the year ended July 31, 1898, under Dingley law: Cut, \$8,066,125.19; uncut, \$4,077,270.32. Duty collected on cut at 10 per cent., \$806,612.52.		
Imports of precious stones for year ending July 31, 1897, under Wilson law: Cut, \$1,064,997.10; uncut, \$1,367,179.10.		
Duty collected on cut at 25 per cent.... \$266,249.25		
Duty collected on uncut at 10 per cent.... 135,717.91		
Duty collected on total..... \$402,967.16		

New York Notes.

A. Wallach & Co. have entered a judgment for \$665.42 against Henry Alkau, Buffalo, N. Y.

L. & M. Kahn & Co. have entered a judgment in this city for \$2,662.69 against Moses S. Fleischman, Chicago.

Whiting & Davis, manufacturers of silver novelties, Plainville, Mass., have removed their New York office from 3 Maiden Lane to the Anderson building, 12-16 John St.

Secretary DeL. Safford, of the New York Jewelers' Board of Trade, returned Saturday from a convention of lawyers at Put-in Bay and is on his vacation at Schooley Mountain, N. J.

Theo. G. Walpuski, founder and manager of the American Morocco Case Co. since 1875, who now continues the business under the old style, Monday removed the factory and office of the concern from 40 E. 19th St. to the new modern building at 34 E. 29th St.

An early Autumn wedding will be that of Miss Ethel Webster, president of the class of '96, Packer Institute, and William Harrison Corbett. The ceremony will probably take place early in October. Miss Webster is the daughter of A. A. Webster, the prominent Brooklyn jeweler.

In the proceedings to confirm the report of the referee in the accounting of Adolph Ludeke as assignee of E. A. Thrall, Judge MacLean, of the Supreme Court, last week signed an order overruling the exceptions to the report. The assignee, after deducting the \$500 to be paid to the lawyer for defending Mr. Thrall's divorce action, is directed to pay the balance in his hands, amounting to \$2,319, to Mr. Thrall, and on complying with these directions, is to be discharged and his sureties released.

Peter Strack, 45 years old, said to have been a jeweler who formerly worked in Maiden Lane, jumped from the Pennsylvania Railroad ferryboat *Chicago* while it was on its 12:30 A. M. trip from Cortlandt St. Wednesday. The body has not been recovered. The suicide is described as about 5 feet 8 inches tall, 225 pounds in weight, and 45 years old. He was dressed in dark clothes, negligee shirt and white straw hat. He was identified from his description and also by the hat he left behind.

A report reached New York Monday from New Rochelle that between Saturday and Monday morning James Jensen, jeweler, North St., New Rochelle, was robbed by burglars of over \$1,000 worth of diamonds and jewelry. Saturday night Mr. Jensen is said to have left a large quantity of jewelry in the show case, but when he entered the store Monday morning he found the show case empty. Mr. Jensen put up a sign announcing that he was ruined and compelled to close up by reason of the robbery.

Samuel Firuski, auctioneer, well known to the jewelry trade with whom he did considerable business, died suddenly on Sunday night at Sharon Springs. Mr. Firuski was about 56 years old. For about 25 years he conducted an auctioneer's room at 70 and 72 Bowery, recently under the style of S. Firuski & Sons. Mr. Firuski was prominently identified with many charitable organizations and enterprises, was a member of the Unity Club and the Con-

stitution Club of Brooklyn. He belonged to the Royal Arcanum and was a Freemason.

Stern, Cohn & Co., jobbers in jewelry, 508 Broadway, last week caused the arrest of Benjamin A. Kaiser, an employe, living at 1775 Lexington Ave., on the charge of grand larceny. Kaiser is 20 years old and was stock clerk for the concern. He is said to have confessed having systematically robbed his employers for a period of four years and said that an actress named Bertha Meyers was the cause of his ruin. Some of the jewelry was found in her apartments. He is believed to have purloined about \$75 worth of jewelry a day. In the Centre St. Police Court, where Kaiser was arraigned, Magistrate Kudlich held him for trial in \$3,000 bail.

A brochure just issued by the Meriden Britannia Co. for the use of their patrons is entitled "Before and After Dinner Beverages and a Few Sandwiches." It is an illustrated booklet of valuable recipes that will be treasured by its recipients. It contains 36 pages of handsomely printed, raw edge paper, illustrated with line marginal drawings, and is filled with information that will gladden the heart of the seeker after cooling beverages and dainty and tempting "bites." As may be inferred from the name, cocktails, cups, punches and mixed drinks of every description are dissected in a way that the least initiated can understand and follow successfully the recipes given as well as understand the articles most appropriate and necessary for brewing the same.

Jesse Barnes, a well dressed man of 30 years, was taken to the Lee Ave. Police Court, Brooklyn, Saturday, after being arrested on suspicion at the instance of Chas. Wiegleb, jeweler, 984 Broadway, Brooklyn. Barnes had called at the jeweler's store several times without buying anything and after his last visit, the jeweler becoming suspicious, followed him, but without discovering anything. Wiegleb then saw no more of Barnes until Friday night, when he found the man in front of his store. Barnes, according to the jeweler, acted so suspiciously that he called a policeman, who arrested Barnes, notwithstanding his declaration of innocence. Barnes declared his arrest an outrage and said he had always been honest. He was remanded in order to give the police an opportunity to look up his record.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

C. M. Roehm, of Roehm & Son, Detroit, Mich., Park Ave. H.; J. L. Straub, Lancaster, Pa., Astor H.; W. L. Armiger, Baltimore, Md., Park Ave. H.; J. W. F. Podmore, Troy, N. Y., Park Ave. H.; A. S. Mermod, of the Mermod & Jaccard Jewelry Co., St. Louis, Mo., Westminster H.; A. M. Kohn, Hartford, Conn., Park Ave. H.; O. W. Kohn, Hartford, Conn., Park Ave. H.; G. M. Kuhn, Portland, Ore., Normandie H.; H. M. Brennecke (B. H. Stief Jewelry Co.), Nashville, Tenn., Hoffman H.; A. Krower, New Orleans, La., at Albert Lorsch & Co., 37-39 Maiden Lane; J. T. Homan, Cincinnati, O., Holland H.; M. S. Liberman, Utica, N. Y., Union Sq. H.; S. A. Liberman, Syracuse, N. Y., Union Sq. H.

**J. B. & S. M. Knowles Co.,
Silversmiths,**

PROVIDENCE, R. I.

Complete Lines of Tableware
a Specialty.



TRADE MARK.
Sterling
925-1000.

STERLING QUALITY ONLY.

SEND FOR PRICE LIST.

DIAMOND BAND RINGS AND MOUNTINGS.



Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897.



3350.

3351.



919.

947.

Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.

Specialty: Superior Ladies' and Children's Rings.

DEALERS visiting NEW YORK

during the Summer are invited to call and see what we have to show for the

...Fall Trade...

Uptown: 915 Broadway, near 21st St.
Downtown; 36 Murray St.

C. DORFLINGER & SONS.

The Attleboros.

Henry Starkey, son of an old resident of Attleboro, and for many years with Horton, Angell & Co., died last week in Chelsea.

Frank B. Culver, of the recently dissolved firm of Culver & White, lost his eldest son, Charles, last week in a drowning accident.

William C. Tappan, of the D. F. Briggs Co., and David E. Makepeace, of D. E. Makepeace & Co., have been enjoying an outing at Quonset Point, R. I.

George H. Herrick, retailer, who was a considerable loser by a fire mentioned last week, has inaugurated a sale of his goods which keeps the store night and day full of customers.

Walter T. Mason, a member of the recently dissolved firm of H. Wexel & Co., has given up the manufacture of jewelry as a business and has gone into the grocery and supply business in Providence.

Through the copying of a CIRCULAR story into the local papers, the jewelers have become more than ever interested in the conquests of the American army as fields for further activity in their lines.

The shops are busy preparing the new samples for the Fall trade. There is still trade in Summer goods, and some of the shops are quite active, but the majority have ample time to get the samples into excellent shape.

Daggett & Clap are practically fitted up in their new quarters in the Bates steam power building so called, recently vacated by the James E. Blake Co. They have now in the building the second floor above the basement and the southern half of the basement.

The report is given credence by local papers and even by Providence papers, that Joseph M. Bates, of Bates & Bacon, has had prepared plans for two new buildings. Beyond question, Mr. Bates intends to erect a three story brick building on the

burned district now cleared off. There will also be another building near his new factory on County St., but it is said by Mr. Bates that this will not be for jewelry purposes at all. The report that he has decided to build has been received with great joy among the jewelers, and in fact by the town, for in past years Mr. Bates has been invariably the man to whom all looked for large building enterprises.

Boston.

David C. Percival, Jr., of D. C. Percival & Co., is in New York on a business trip.

Reginald C. Robbins, of the Boston office of Robbins, Appleton & Co., has returned from a trip to Mt. Desert.

Buyers in town the past week included: J. P. Farrington, Kingston; G. L. Smith, Brockton; A. E. Whiting, Andover.

Tiffany & Wales, who forwarded a Hobson souvenir spoon a few days ago to the family of Lieut. Hobson, at Greensboro, Ala., have received from J. M. Hobson, father of the hero of Santiago Bay, an acknowledgment of the receipt of their remembrance.

The Woodman-Cook Co., who were the first tenants to enter the Jewelers building, removed last Saturday to larger and more commodious quarters at 364 Washington St., nearly opposite, taking rooms on the third floor front above the cutlery house of Dame, Stoddard & Kendall.

Inspectors arrived from San Francisco last Saturday with John F. Waters, wanted for a number of months on the charge of embezzlement from A. D. Cairns & Co., this city. He is alleged to have taken about \$1,000 worth of jewelry from the firm, by whom he was employed.

John F. McKay, the lawyer who robbed a number of Boston firms, adding forgery to his misdeeds, and caught several jewelry concerns among his victims, is in ill health in confinement and a pardon is sought on his behalf, among the signers being some

of those who suffered loss by his acts. A hearing was given one day last week on the petition by the Governor and Council, and the matter is now under advisement.

Among the returns last month to the State House regarding expenditures for lobbying, said returns being required by law, the New England Association of Opticians report the payment to their counsel, S. L. Powers, of \$75 for watching legislation and attending hearings on the Medical Registration bill. This money was wisely expended, resulting in fruitful opposition by the association to an inimical measure.

Washington, D. C.

TRADE CONDITIONS.

Business is reported to be decidedly better than it was at the same period last year.

The Castleberg National Jewelry Co., who recently moved into their new store on Pennsylvania Ave., are making a specialty of advertising special articles for sale each week at reduced prices.

Moore & Leding will remove from Pennsylvania Ave. to the store at present occupied by W. C. Shaw & Co., 1105 F St., about Aug. 15, and the two businesses, those of Moore & Leding and W. C. Shaw & Co., will be amalgamated.

The announcement has been made of the engagement of L. Cohen, formerly of New York but at present a member of the firm of L. Cohen & Co., importers and jobbers of watch materials, tools, supplies, etc., this city, to Miss Cora Kaufman.

A small jewelry store owned by Henry Ansley, Jr., 217 Pennsylvania Ave., on Wednesday night was broken into. The thief threw a brick into the window and abstracted some rings, pins and brooches of low value. Total loss is about \$100.

Chas. H. Wood, an optician, of Oakland, Cal., wants to sell out his business.

Established 1879.



LOUIS W. HRABABA,

MANUFACTURER OF

Artistic Leather Goods of Every Description

IN

RARE AND STAPLE LEATHERS.

Mounted in

GOLD AND SILVER.

29 East 19th Street,

NEW YORK.

FOR JEWELRY TRADE ONLY.

Connecticut.

The jewelry store of Homer B. Hoyt, Norwalk, is being renovated.

A. R. Wrisley, Ansonia, has changed his place of business from 46 to 56 Main St.

D. A. Parker, the jeweler, of Danbury, has returned from a month's visit in Vermont.

F. Feinberg, jeweler and pawnbroker, Norwalk, has purchased a lot on the north side of the bridge and intends to erect a building there.

Charles Parker, H. S. Wilcox and Walter Hubbard, prominent men of Meriden, were elected directors of the Meriden Savings Bank July 25.

John A. Ferguson, Ferguson & Charboneau, of Norwich, has been appointed watch inspector for the New York, New Haven & Hartford Railroad.

Adela A., wife of George A. Graham, secretary of the Silver City Plate Co., aged 38 years, died at her home in Meriden, July 30, after a few days' illness.

Robert Morris, who represents the R. Wallace & Sons Mfg. Co. at Chicago, has returned to that place after a brief visit at the home of his parents in Wallingford.

In 1832, at his shop in Norwich, H. C. Bridgham took a job of 1,000 clocks to make. He cut all the wheels, fitted pinions and delivered the clocks ready for use. Mr. Bridgham now has a shop in Mystic River and is an expert clock and watch repairer.

Edward M. Agard died at his home, in Glastonbury, last Wednesday morning, aged 68 years. Deceased was for a num-

ber of years in the employ of Rogers, Smith & Co., Meriden, as an engraver. He was considered one of the best engravers in the State.

The annual meeting of the stockholders of the E. N. Welch Mfg. Co., Forestville, was held at the office of the company July 28. The directors elected were: E. H. Truman, H. H. Condell, Hobart H. Booth, John H. Sessions, Jr., J. B. Minor, O. F. Strunz and George W. Mitchell. The officers elected were the same as last year.

The stockholders of the Southington Cutlery Co., Southington, at their annual meeting last week elected the following directors: C. D. Barnes, M. C. Ogden, J. H. Baldwin, W. R. Walkley, George Munson, C. L. Campbell and C. H. Clark. M. C. Ogden was elected president and treasurer and J. H. Baldwin secretary. No dividend was declared.

The annual meeting of the Meriden Cutlery Co., Meriden, was held July 27, when the directors and officers were re-elected as follows: President, A. L. Collins; treasurer, George M. Howell; secretary, H. A. Curtiss; directors, A. L. Collins, John Allen, Walter Hubbard, A. Chamberlain, J. L. Billard, F. P. Wilcox, J. M. Gildersleeve, G. M. Howell, H. A. Curtiss.

At the meeting of the stockholders of the Bristol Brass and Clock Co., Bristol, July 28, the following directors were elected: James Hart Welch, J. R. Mitchell, Pierce N. Welch, of New Haven; George S. Brown, H. F. English, Julian R. Holley and Charles S. Treadway. This is the

old board of directors with the exception of Mr. Treadway, who was elected in place of Judge Fenn, of Winsted, deceased. The directors elected the following officers: President, J. H. Welch; secretary and treasurer, Julian R. Holley; assistant secretary and treasurer, G. S. Brown.

Philadelphia.

Robert Sanders, 21 S. 8th St., has left on a vacation trip to Boston.

R. G. Porter, Woodbury, N. J., has left for Denver, Col., where he will spend the remainder of the Summer.

John A. Lehman, who has for a number of years conducted a jewelry establishment at 167 S. 13th St., is about to move to 1126 Walnut St.

H. B. Houston and Edward T. Chase, of J. E. Caldwell & Co., arrived home on the *Teutonic* from Europe last week. Messrs. Houston and Chase made extensive and important purchases while abroad for their establishment.

The fixings of the bulk window of Herman Donath's jewelry store, 1420 Germantown Ave., along with some of its contents, were damaged to the amount of \$250 by a fire last Monday. The blaze was occasioned by an unprotected gas jet.

The Board of Highway Supervisors have referred to a committee with power to act an application from H. Muhr's Sons for permission to erect a clock in front of the firm's store at 1110 Chestnut St. The committee will no doubt grant the desired permission and the clock stand will be erected forthwith.

"Our Heroes."



The portraits of five War Heroes—an exquisite piece of die work—upon a heavy sterling silver match safe is our latest

Novelty Leader.

The portraits are those of President McKinley, Admiral Dewey, Captain Sigsbee, General Miles and the Hon. Fitzhugh Lee. The match safe is magnificently decorated and is the most attractive war novelty produced.

Price: White Inside, - \$21 per doz.
 " Gift " - - 24 " "

The Mauser Mfg. Co., Silversmiths...



"Watch our Ads."

14 East 15th Street, New York.

Articles of Jade Must Pay Duty at 45 Per Cent.

The Board of United States General Appraisers last week handed down their decision on the protest of Tiffany & Co., of New York, against the assessment of 45 per cent. duty on bowls, vases, trays, wine pitchers, tea cups, altar sets, flower stands and other completed articles made of jade. The duty assessed was under par. 97 of the present Tariff act, providing for articles composed of mineral substances, decorated. The importers claimed they should be dutiable only at 10 per cent., under par. 435, providing for "precious stones advanced in condition or value from the natural state by cleaving, splitting, cutting or other process, and not set," or at 20 per cent. under Sec. 6 as non-enumerated manufactured articles. An account of the testimony at the hearing has already been published in THE CIRCULAR.

In the opinion by General Appraiser Tichenor, the Board, referring to a former decision, say: "Jade is not in strictly commercial or scientific parlance a precious stone, but may be included with those known as semi-precious stones. It is described in the Standard Dictionary as 'a hard, tough, greenish silicate used for making ornaments, etc.; a name given to jadeite and nephrite, a variety of amphibole, called also axstone.' It is highly valued in China, where it is said to have been used for some thousands of years in making articles such as are here in question (which come from there), as well as smaller articles, either for ornamental or decorative use, including jewelry. It differs essentially in formation and appearance from diamonds and the few other gems known as precious stones which have a natural cleavage and to which the trade terms cleaving, splitting particularly apply. It assimilates more closely in appearance and character to agate, garnet, jasper, onyx and the other so-called semi-precious stones, manufactures of what are provided for in Par. 115 of the Tariff act. Even though it were conceded that jade is in commercial sense a precious stone the protestants' claim would still be inadmissible, as the articles here in question are no longer 'precious stones' or 'stones' of any kind in commercial sense. They are bowls, vases, tea cups, pitchers, etc., etc., known in the trade by these names, and are completed articles of utility. . . . We think the term (precious stones) as used in Schedule N applies to all stones known as precious, whether in their original condition or advanced beyond it by cutting, polishing, etc., so long as they remain stones in the commercial sense of the word. Being manufactured articles composed of a mineral substance, they cannot be made dutiable under Sec. 6 of the Tariff act, since they are especially provided for in Par. 97 of the act. . . ."

The appraisers find the goods to be completed articles of utility, such as vases, wine pitchers, tea cups, altar sets, etc., etc., and that the articles are manufactured from the

mineral substance known as jade, which is sometimes designated in commerce as a precious stone. They distinguish the case from one recently decided which involved handles for pen holders and other small articles of agate, which were held to be dutiable as precious stones by virtue of the similitude clause. This clause is not applicable in the present case, say the appraisers, since it applies only to articles not enumerated, whereas the articles in the present protest are enumerated as articles composed of mineral substances. The protest is overruled.

Sam. Stern Retires from the Watch Business.

Sam. Stern, of Sam. Stern & Co., importers of Swiss watches, New York, is liquidating that business and will retire completely from the watch trade. Mr. Stern recently started in the electrical business, becoming president and treasurer of the American Electrical Novelty Mfg. Co., 353 Broadway, and in this new business his energies in the future will be spent. Mr. Stern has been connected with the watch trade for about 25 years, having learned it in Switzerland, beginning about 1874. Five years later he came to this country and was employed in the watch importing part of the business of his uncle, Samuel Eichberg, then at 39 Maiden Lane, until 1892. After Mr. Eichberg died, seven years ago, Mr. Stern, in partnership with his cousin, Benj. Eichberg, continued this watch business under the style of Sam. Stern & Co. until the present date. In his new venture in the electrical line Mr. Stern expects to handle many novelties that will be suitable for sale by jewelers.

The Wadsworth Watch Case Co., Newport, Ky., have finished one of the prettiest lines of cases turned out this season. The company have been so busy that Harry Walton, the secretary, who makes regular trips to various sections, has not been able to get away.

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which contains over 2,000 marks, covering every line handled by jewelers, besides other interesting and valuable information.

PRICE \$3.00; TO SUBSCRIBERS, \$2.00,

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AIMED AGAINST JEWELERS'
MEMORANDUM SALES.

FIGHT AGAINST SPECIAL
LEGISLATION
FAVORING PAWNBROKERS
AND AGAINST JEWELERS.
FIGHT AGAINST SULLIVAN
MEMORANDUM BILL.

GETTING STERLING
SILVER STAMPING
LAWS PASSED IN 10
STATES OF THE
UNION.

CAPTURE OF
CLEVER SWINDLERS
ROTHSCHILD,
LODTMAN, ETC.

CONTINUOUS
AND SUCCESSFUL
FIGHT FOR THE
PROPER DUTY ON DIAMONDS
AND PRECIOUS
STONES.

DETECTION OF
EVIDENCES OF DIAMOND
SMUGGLING ACROSS THE
CANADIAN BORDER.

FIGHT AGAINST THE SPECIAL
BILLS IN THE NEW YORK
LEGISLATURE AIMED
TO INVALIDATE THE STERLING
SILVER STAMPING LAW, AND
OPEN THE ROAD FOR THE SALE
OF SPURIOUS GOODS.

SUBSCRIPTION, \$2 PER YEAR.

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A PYRAMIDICAL SUCCESS

AS A NEWSPAPER IS

The Jewelers' Circular.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

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Situations Wanted.

WATCHMAKER. 40. first-class. wants situation; good appearance and salesman; speaks English and German. C. E., care JEWELERS' CIRCULAR.

BY WATCHMAKER, jeweler and good salesman of 20 years' experience, own tools, good references. Address Watchmaker, care JEWELERS' CIRCULAR.

STOCK, ENTRY OR SHIPPING CLERK; young man, four years' experience; best of reference; small salary to start. Address T. F. H., care JEWELERS' CIRCULAR.

FIRST-CLASS setter and jeweler wants situation; 14 years' experience and references from present employer; Western States preferred. J. T. D., General Delivery, Denver, Col.

SALESMAN—Jewelry, silverware or novelties, 15 years' experience, is open for a situation; salary or commission; A1 references. Address O. N. T., care JEWELERS' CIRCULAR.

JEWELER, DIAMOND SETTER, A1 SALESMAN, desires first-class position at once in the South; best references; 20 years' experience. W., 216 West 114th St., New York.

OPTICIAN, thoroughly posted in refraction and with 10 years' experience, desires position with good optical house; no objection to the road. Address Optics, care JEWELERS' CIRCULAR.

A YOUNG MAN of 18 wishes position in jewelry store or wholesale house; can repair clocks and jewelry, also dress windows; best of references; salary moderate. R. R., care JEWELERS' CIRCULAR.

AMERICAN MAN with 12 years' experience in jewelry business would like position as watchmaker and salesman; capable of taking full charge of store. Address B. J. Banks, White Plains, N. Y.

POSITION WANTED by thoroughly competent watchmaker and engraver; A1 in both branches; samples of engraving on application; state salary. Address X. Y. Z., care of JEWELERS' CIRCULAR.

POSITION WANTED with a manufacturer or jobber; well acquainted with the jobbing trade in New York city; thoroughly experienced in handling watch cases; would engage in any line. Right Man, care JEWELERS' CIRCULAR.

A YOUNG GENTLEMAN—A practical optician and all around jewelry man is open for engagement; can take full charge of an optical department, either wholesale or retail; references and further particulars on interview. Address, "Thoroughbred," care of JEWELERS' CIRCULAR.

WATCHES, DIAMONDS, JEWELRY or kindred lines. A salesman of ability and reputation, commanding an excellent trade, Southern States, is desirous of obtaining a position with an A1 jobbing house; moderate expectations; 18 years with one house; best references. Address "S," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—A young man with some experience in the office of a manufacturing jeweler; one who is acquainted with the New York city retail trade preferred; must have good references. Address, stating wages expected, "K. L. W.," care J. Frank Beers, 607 Broad St., Newark, N. J.

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Business Opportunities.

FOR SALE—Jewelry and optical store in leading summer resort in Catskill Mountains; fast growing town with all modern improvements; fine farming section to draw from; fine chance for a young man. Address M. F. E., care JEWELERS' CIRCULAR.

WANTED TO SELL—On easy terms the best located jewelry store in western Kentucky; reason for selling, other business; if you have some cash and want a good location this is the chance of a lifetime; investigate quick. Address J. L. & T. H. Williams, Clinton, Ky.

To Let.

STORE AND OFFICES: rent \$150 and up. 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 34 E. 29th St., N. Y.

Miscellaneous.

WANTED—WALL CASES for silverware. Apply to M. R. Co., care JEWELERS' CIRCULAR.

WANTED—OPHTHALMOMETER in A1 condition; cheap for cash. Ophthal, care JEWELERS' CIRCULAR.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

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327 Washington St., BUFFALO, N. Y.



Manufacturers of
Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y.

SPECIAL NOTICES

...IN...

THE JEWELERS' CIRCULAR

Produce the results desired.

THE WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, AUG. 3, 1898.

NO. 1.

Chicago Notes.

All communications in reference to the Chicago Department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Distribution the last week of July was less than that for each of the three preceding weeks. Fewer buyers were here in person and fewer orders received. The exception was that men who were already on the road were reporting a fair business. July as a whole was not up to June, neither was it expected to be. August is expected to show a material gain over July by reason of most of the travelers being in their territories. The feeling as to Fall trade is remarkably strong and growing stronger with each passing week.

R. A. Kettle, Chicago manager for the American Waltham Watch Co., says: "Indications point to prosperity such as we have not known since 1892. Our factory output has increased about 25 per cent. since last January, and even at that we can't come anywhere near meeting the demand."

"Things are looking very bright for us," says Mr. Carle, manager Keystone Watch Case Co. "The catalogue orders are the heavy ones and the trade are a little late in getting out their books, but all indications lead us to look for a very nice business."

"The prospects seem to be immense," says G. W. Marquardt, Jr., "based on large crops in corn States and the general prosperity. Iowa will raise more corn than any other of the seven corn States, and prospects in my home State are exceptionally good."

Mr. Neely, Alfred H. Smith & Co., reports: "We had one of the best Junes we ever had at the Chicago office. The sales were mostly for smaller stones, partly for the reason that stocks of larger stuff were then low, but inquiries for larger stones were quite numerous."

Sebastian Rielcy, West Liberty, Ia., was among the trade last week.

C. G. Marquardt got back Friday from a five weeks' visit at Des Moines.

Mr. Breder, watch department A. C. Becken, is enjoying himself at Silver Lake, Wis.

J. C. Dick, Manteno, Ill., and L. H. Bauer, Elgin, were both in town again last week.

Mr. McKean, optician with Fleming Bros., Eau Claire, Wis., was a visitor here last week.

Charlie Spencer, Stein & Ellbogen Co., left last week for a couple weeks off at Antioch, Ill.

Paul Shordiche, Lapp & Flershem, left Friday for Reese, Mich., Mrs. Shordiche's former home.

Goldsmith Bros. have started up their new 30 ton smelter for a three weeks' run night and day.

R. E. Kehl, of F. H. Noble & Co., is taking a vacation with his mother and brothers at Houghton, Mich.

L. P. Biller, Heintz & Co.'s Chicago ring man, enjoyed Saengerfest week at Davenport, Ia., his old home.

Mr. Bard, diamond man for Otto Young & Co., is again in charge of the department after his Summer outing.

James Ogden, with J. J. Johnston, Pittsfield, Ill., began a course of engraving last week with J. B. Wiggins, 42-44 Madison St.

Mr. Vogell, Alfred H. Smith & Co., accompanied by his wife and son, returned Tuesday last from the Dells of the Wisconsin.

H. F. Fix, with Otto Young & Co., is spending his vacation at Indianapolis and Ambia, Ind., the latter place being his old home.

Miss Anna McNaughton, stenographer at the Chicago Jewelers' Association headquarters, is on a two weeks' visit in Minnesota.

N. B. Bradleigh, floor man for Lapp & Flershem, has taken a position as "missionary" for Armour & Co., of the Chicago stock yards.

H. C. Van Pelt, manager for F. H. Noble & Co., leaves the latter part of this week for a visit with his family, who are sojourning in Iowa.

C. A. Wilkins, Ostby & Barton Co.'s Chicago manager, is improving from his malarial attack, but will not be back at the office for a week or more.

J. B. Wiggins, the Madison St. engraver, has reached the third edition of his "Engraved Letter Monograms," including instructions for engravers. It is a practical work, valuable to every engraver.

George Yott, Otto Young & Co.'s material department, early last week was struck in the eye by a spring he was removing from a case and seriously injured. It is not yet known if the injury will be permanent.

A. C. Becken last week received an order from Geneva, Switzerland, for seven Belmont bicycles, with an intimation of further orders in the near future; also a phonograph order from Japan. Some good business has lately been received by the house from British Columbia.

Cincinnati.

TRADE CONDITIONS.

This is the mid-Summer season and Summer goods have seen their best markets. The travelers who are out now and who start out this week have new lines of

Fall goods. Some of these are very attractive and will find sales where the staple lines will not. Those houses who have yet not sent out their men are getting their stock ready and all travelers will be out by the second week in August. Some say it is a little early yet to begin the season, as the harvest is not over.

Joseph Noterman, Jr., is spending a few weeks at French Lick Springs with his family.

Loring Andrews is in Paris and will make a tour of Germany before returning home. He is not expected to sail before October.

S. Lindenberg, of Bene, Lindenberg & Co., is home from Europe. He says he had a delightful tour and met with cordiality from both Frenchmen and Germans.

Fred Reisinger, for a number of years with Michie Bros., has gone to Seymour, Ind., and will be associated as an optician and watchmaker with S. V. Harding, jeweler, of that place.

Mrs. Fred Goosman, wife of the Central Ave. jeweler, died at her residence last week. They recently celebrated their golden wedding. Fred Goosman, Jr., of Somerville, Tenn., was home to attend the funeral. He was in Cincinnati a few weeks ago buying goods.

Notwithstanding previous reports, there is yet nothing definite about the location of the Duhme Bros.' business. They are figuring on two places. They have settled about their goods and are now looking around for the best place to locate. They seem desirous of going into the Carlisle building, which is two doors from the old Duhme Co.

Sol. Fox is still in Europe buying rough diamonds. Their cutting establishment is still running and they expect this Fall to have a full force working. They anticipate a big business in diamonds this year. Henry Fox has just returned home from Europe and he said the German merchants were in sympathy with America in the war and were anxious to have us win. They have too great a trade with America to endanger it by false sentiment.

Wadsworth Watch Case Co. Sue L. Gutman.

CINCINNATI, O., July 30.—The Wadsworth Watch Case Co. have filed suit against L. Gutman to recover \$760, which they claim is due them. Mr. Gutman wanted to settle for \$151 less than the amount, claiming extra discounts which the Wadsworth company say they never allow to any one and refused in this case.

Cleveland.

TRADE CONDITIONS.

Wholesalers report a substantial and growing increase in trade, which is being participated in by all branches of the retail line. As far as the section covered by Cleveland merchants is concerned, there is no sign of depression on account of the war. Scribner & Loehr say that their men on the road are doing better than they had reason to expect, and the mail orders for goods are surprisingly large and continuous. Burt Ramsay & Co., who recently moved into the new Colonial Arcade, say that trade is finding its way to their new quarters in a most encouraging manner, and their business has grown perceptibly.

Scribner & Loehr were recently made inspectors of watches by the Cleveland Terminal and Valley Railway. They have established a grade in watches of standard make, and an order, which went into effect Aug. 1, requires all employes to obtain timepieces approved by the inspectors. Cleveland jewelers have captured a large part of the trade under the new order.

The Alaska expedition in which R. L. Goldbach, jeweler, of Chagin Falls, is interested, met with disaster off Dutch Bay, Alaska, recently; a river steamer which was being towed to St. Michaels for the Yukon trade foundered and sank. All on board were saved. Mr. Goldbach is with the expedition.

Detroit.

P. J. Walsh, the Woodward Ave. jeweler, has just recovered from a severe siege of sickness.

E. H. Pudrith, formerly with Eugene Deimel but now representing Scribner & Loehr, Cleveland, O., visited the trade here last week.

Herman Rolshoven, who recently left Detroit to go into business in New York, has returned, remarried and is again in the jewelry firm of Rolshoven & Co.

George Shafter, jeweler, 210 Woodward Ave., will shortly have the whole of the store now occupied by himself and another tenant who will shortly move out.

It is suggested to the owner of the building occupied by Wright, Kay & Co. that he raise the structure 12 feet, making the line of buildings symmetrical. The new opera house is just that much higher.

Edward Renaud, who formed a partnership with jeweler Hugh Connolly, but which partnership was dissolved because a suitable location could not be obtained, has gone into the art business with Edgar Marshall.

A. V. Chylowski has started a jewelry and repair store at 325 Woodward Ave. Six months ago that part of the city had no jewelers. Now there are three there. Chylowski, Hugh Connolly and Trebilcock Bros. Connolly will shortly remove further down town.

Indianapolis.

Jos. E. Reagan, of Baldwin, Miller & Co., is ill with typhoid fever.

William J. Eisele has removed from the Pembroke Arcade to 7 N. Meridian St.

Julius C. Walk & Son advertised one week's sale of "Dewey plates, Old Glory

loving cups and patriotic souvenirs."

R. H. Sailer, the E. N. Welch Mfg. Co.; Ed. A. Manheimer, the Illinois Watch Case Co., and J. J. Cohn were in the city taking orders last week.

Columbus, O.

Mr. Dudley, of Rogers, Smith & Co., called on his customers here last week.

Charles E. Burt, of E. Burt & Son, Car-dington, O., bought goods here Friday.

F. F. Bonnet, who is at Indian River, Mich., will return home for a few days in August.

Albert H. Bonnet, wholesale jeweler, will start his traveling men on the road about Aug. 15.

George H. Bonnet reports a good business at his Zanesville store. As a general

rule, business in all lines is better in the smaller towns at present than in the larger cities.

D. Gruen & Sons, manufacturers and importers from Glashütte by Dresden, Germany, have removed their main American office and branch works from Columbus to Cincinnati, corner 5th and Elm Sts., occupying spacious offices on the first floor. They have also at the same time connected themselves with the Queen City Watch Case Co., for whom they will be general distributors of the entire product of hand made cases. All their business will be transacted from Cincinnati, O.

Kansas City.

Jaccards have begun work on their new building, which is being thoroughly re-

Sterling Silverand.... **Essex 14k. Gold Filled.**
⁹²⁵/₁₀₀₀ **Fine.** "Made like a Watch Case."



American Beauty Design.

NO. 420. PUFF, \$3.00.

IN GOLD FILLED (ROSE FINISH) OR SILVER, WITH EXTRA QUALITY CUT GLASS.

Also made in Pomades, Salves, Small Puffs and Cigar Jars.

For Sale by all leading Jobbers.

HAYDEN MFG. CO.,

NEW YORK.

CHICAGO.

BOSTON.

modeled and overhauled. The new quarters are expected to be ready by the middle or last of September.

Wm. M. Duck has entered the employ of C. L. Merry to take full charge of the shop work.

Amos Plank, Hutchinson, Kan., and C. N. Crosby, Brookfield, Mo., were in town last week visiting the jobbers.

"Bill" Jones, who was arrested in this city a month ago for selling fake rings on the street and who was released through a technicality of the law, was caught in the act of entering a building for the purpose of robbery last week and will probably not escape the penitentiary this time.

Wm. Hammond, alias Wm. Hamilton, alias Wm. Mitchell, is the name of a staid, elderly looking individual who is proving an enigma to the police in this city. He was acting queerly on the street last week and was arrested for investigation.

Wrapped in a piece of newspaper were a magnificent gold watch worth \$300, purchased from Roehm & Wright, of Detroit, a pawn ticket showing he had parted with a gold chain in Chicago a week ago, a pawn ticket for a diamond and another pawn ticket for a gold watch pawned in this city a year ago. He takes his arrest philosophically, but acts as if demented at times. All efforts to find the owners of the watches or diamonds have so far failed.

St. Louis

Carl Phillips, formerly of Poplar Bluff, Mo., has moved to this city and will open a store at 6400 Michigan Ave.

Simon Morris, a jeweler for 30 years in Warrenton, Mo., and a member of the Retail Jewelers' Association of Missouri, died on July 18.

The engagement is announced of Miss May Jenkins, for five years past stenographer with the Eisenstadt Mfg. Co., to Joseph Hartman, of the L. Bauman Jewelry Co.

The Sempire Clock Co., this city, are building a beautiful master clock for the residence of Harrison J. Drummond, the millionaire tobacco manufacturer. There will be 10 dials in as many different rooms.

Among the out-of-town jewelers here last week were: F. Heitkamp, Hoyleton, Ill.; Mr. Miller, of Goodman & Miller, Navasota, Tex.; Chas. Noyes, of Noyes & Huber, Paris, Tex.; G. A. Donaldson, Girard, Mo.; B. H. Rounds, Owensboro, Ky., and J. H. Booth, Alton, Ill.

Pacific Coast Notes.

Max Salzman, Roseberg, Ore., wants to sell out.

Klune & Floberg, Sacramento, Cal., have removed to a fine new store on K St.

A. L. Brough, Orting, Wash., has gone back to his old location at Puyallup, Wash.

O. A. Fairman and George Crane will shortly open a jewelry store at North Ontario, Cal.

L. P. Zahn, of Los Angeles, Cal., representing the Seth Thomas Clock Co., was in Santa Barbara, Cal., recently on business.

J. C. Wahlen, Petaluma, Cal., has recovered from a very painful accident. He was thrown from a buggy while on a business trip in the interior.

F. C. Chinn, Sacramento, Cal., has removed to an elegant new store in the same building in which he was located. He has put in a first class optical plant.

Bloch Bros., the late proprietors of the Iturbide jewelry store, in the City of Mex-

ico, Mexico, have left that city for Paris. They will not return to Mexico.

H. E. Fox, official watch inspector for the Santa Fé R. R. Co., was in The Needles, Cal., recently, looking after the watches of the railroad employes there.

San Francisco.

F. F. Daunt, Merced, Cal., was in town a few days last week.

Fred Heffron, of Riley, French & Heffron, Attleboro, Mass., is visiting the coast trade.

H. Sterling, Leredo, Mexico, was recently in the city purchasing a general line of goods.

H. C. Ray, Visalia, Cal., and Bert. Anderson, of Anderson Bros., Auburn, Cal., are in the city.

King, Moss & Co., silversmiths and jewelers, are preparing for their Fall trade. One of the partners is soon to leave for the east on a business trip.

Fritz Graf, son of Jacob Graf, St. Helena, Cal., has arrived safely at Dawson City, Alaska, after a very hazardous journey, and reports doing a fine business.

Chas. Weinschenk, of Armer & Weinschenk, has just returned from a trip through the northwest. He was successful in obtaining a good number of orders.

The California Optical Co. have the general Pacific coast agency for the Hardy ophthalmometer and anatomical eyeglass guards, also for the belt eye protectors.

Hammersmith & Field have an elegant display of new and stylish goods. They know how to show them to advantage, too. Their windows are unique. The Standard Optical Co. also have a very prettily arranged window. A bust of Rear Admiral Dewey is in the center, surrounded with beautiful silk flags, and with their attractive display of goods the whole makes a very pretty window indeed. Shreve & Co., King, Moss & Co., W. K. Vanderslice Co. and many others have very attractive windows.

A fine shipment of rough diamonds was received Thursday by Stein & Ellbogen Co., Chicago, Ill., containing upward of 1,500 karats of goods. The stones are very choice in color and in all sizes from 1/2 to 4 karats. A shipment of small stones will be in this week and also some emeralds, the latter reported to be very scarce. A large package of bortz for mechanical purposes at their diamond cutting works in Chicago was a part of the shipment. All were selected by Mr. Ellbogen on his recent visit abroad.

GORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY
AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mail free on application.

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THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

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ESTABLISHED 1869.

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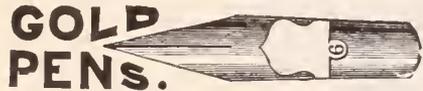
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Send me your work. Repairs of all kinds.

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Canterbury



**STERLING SILVER
TABLE WARE.**

TOWLE

MANUFACTURING
COMPANY,

CHICAGO, 149-153 STATE STREET.

JELLY KNIFE.
NEWBURYPORT, MASS.

News Gleanings.

J. H. Barr, Kansas City, Mo., has been sued on a note.

E. A. Douglas has gone into the jewelry business in Guthrie, Okla.

A. E. Kaufman, Carlisle, Pa., has gone out of the jewelry business.

J. A. Hauerbach has discontinued his jewelry business in Eureka, Utah.

F. A. Marcher has discontinued his jewelry business in Los Angeles, Cal.

F. C. Mayworm, Hancock, Mich., has an optical apartment fitted up in his store.

A. M. Treadgill has sold out his jewelry store in Palestine, Tex., to John Wyche.

Judgment for \$125 has been entered against Melvin C. Boice, Aberdeen, S. Dak.

The jewelry store of Mr. McClure, Willets, Cal., was destroyed by fire on July 25.

Fred W. Carlyon has removed from Olympia, Wash., to Fort Wrangel, Alaska.

George W. Ford, jeweler, who located in Spring City, Pa., several weeks ago, will close up business.

J. Pickard has opened an optical office with Harry Havener, jeweler, 198 Merrimack St., Haverhill, Mass.

On the night of July 25 the sheriff levied on the stock of J. L. Weaver, Gettysburg, Pa. The sale was set for Aug. 4.

A. H. Rose, jeweler and optician, Auburn, N. Y., is moving from 40 State St. to 140 Genesee St., Columbus block.

J. A. James, engaged in the jewelry business in Merchantville, N. J., has moved back to his old home in Swedesboro, N. J.

The store of Theodore Schelle, 280 3d St., Milwaukee, Wis., has been closed on an execution for James Gilowski for \$10,808.

John B. Goff, jeweler, Supper Lake, N. Y., has embarked in a new profession. He is now giving instructions in the art of dancing.

Jeweler Robie, Olean, N. Y., has opened a branch store at Shindle house, Ceres, N. Y. He is there on Wednesday and Thursday of each week.

L. Phillips' jewelry store, Hawley, Pa., will undergo extensive alterations. A large plate glass return show window will be among other improvements.

John Bong, jeweler, Corning, N. Y., has leased the whole lower front of the Democrat building. Mr. Bong will occupy the additional space before Sept. 1.

The American Optical Co., Southbridge, Mass., have installed an ice making machine in their factory. The machine is capable of making five tons of ice daily.

C. E. Stewart, who has disposed of his jewelry business at Minier, Ill., will move to Saybrook, Ill., where he will soon commence the publication of a literary journal.

James Allan, Jr., of Jas. Allan & Co., Charleston, S. C., has just returned home from the north, where he went on business connected with the wholesale department of his house.

R. G. Porter, Woodbury, N. J., who recently disposed of his business, will soon start for the west. He will be succeeded in business by Horace Thoman, a young business man of Glassboro.

W. W. Boyer, South Bethlehem, Pa., has moved his family from Pawnee St. into a house on Wyandotte St. The firm of Boyer & Hemmerly will hereafter do business in the new store room connected with the house.

At noon on July 27 a pretty wedding ceremony took place at the home of Mr. and Mrs. W. H. Writer, West Fairview, Pa., the contracting parties being their daughter, Miss Irene Writer, and Frederick H. Menger, a jeweler of Baltimore, Md.

W. E. Fenstermacher has sold his entire business interests in Solomon, Kan., together with his residence property, to G. M. and A. D. Spaulding. Mr. Fenstermacher has been in business there for nine years. He has not yet decided on a new location.

The Trade Edition of the Somerville, Tenn., *Journal*, published July 15, contained a likeness of Fred Goosmann, jeweler, with a sketch of his life. Mr. Goosmann went to Somerville in 1870, and three years later started in the jewelry business.

The movement among the jewelers of New Bedford, Mass., to close on Friday afternoons has failed, as one house refused to go into such an agreement. However, H. B. Howland has decided to give

his clerks a half holiday once a week during August.

On July 21 Dan F. Wyse's jewelry store and bicycle repair shop, Archbold, O., had a very narrow escape from fire. Mr. Wyse was in the act of starting a new gasoline engine when the gasoline tank sprung a leak, soon exploding a lamp standing close by. Mr. Wyse was burned badly on the right arm and gave the alarm of fire which was put out before the department reached the scene.

While George Van Vranken, jeweler, 217 S. Pearl St., Albany, N. Y., was eating his breakfast on the morning of July 26 some one entered his store and carried away a gold ring and part of a locket. Recently two young boys entered the place and stole two gold watches, but Mr. Van Vranken refused to prosecute when the boys were arrested.

On July 28 Ernest E. Muller, jeweler, Malone, N. Y., and Miss Sabra J. Delong, youngest daughter of Robert A. Delong, were joined in matrimony at the home of the bride. Mr. Muller is one of Malone's most popular young business men and Miss Delong one of the town's most highly respected young ladies. The wedding was a quiet one, only the immediate relatives and friends being invited.

An attempt was made some nights ago by burglars to enter the building on Hamilton St., Southbridge, Mass., occupied by Joseph Ominette, Jr., wholesale optician. Mr. Ominette has the building fitted with burglar alarms, connected with his residence. He got to the office in time to see a man leaving for the railroad track at the back. The man had forced open a window, but had not had time to make an entrance.

The foundations of a house on the farm of John Miller, Northampton Co., Pa., gave way last week and the building sank into the ground to the depth of 10 feet. It was occupied by G. C. Deats, jeweler, of Seigfrieds Bridge. A few days before it commenced to sink subterranean rumblings were heard in the cellar. As soon as the occupants of the house saw that their dwelling was sinking they removed the furniture, which was done through a window in the second story. What caused the structure to sink is not known.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....At Popular Prices,

an extensive line of Hollow Ware and Mounted Glass in effective, artistic and handsome patterns.



REDLICH & CO.,

860 Broadway, New York.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines ready August 1.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."



J. S. ADLER & CO., ...RINGS...

Factory, NEWARK, N. J. 37 & 39 Maiden Lane, New York.

C. G. MALLIET & CO., DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

BOOKS

The catalogue of books issued by THE JEWELERS' CIRCULAR PUBLISHING Co., 192 BROADWAY, NEW YORK, contains the titles of over 200 books pertaining to the Jewelry and Kindred Trades. **Send for it. It's free.**

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

NEWARK, Ohio, July 26, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you inform us who is the maker of the watch case which bears the trade-mark shown below? We



have tried some time to find out who the maker is.

Yours truly,

HAYNES BROS.

ANSWER:—The owner of the watch case trade-mark referred to above is T. Zurbrugg & Co., successors to J. Muhr & Bro., 19th and Hamilton Sts., Philadelphia, Pa., and is found on page 77 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

Trade Gossip.

Jules H. Lacroix, 37-39 Maiden Lane, New York, selling agent for the New England Watch Co. who succeed in name to the Waterbury Watch Co., is reporting great success with the new 14 size nickel watches, and is ready to deliver them, as well as the new line of silver, gold filled, enamelled and solid gold ladies' watches made by this company.

One of the neatest and most desirable of the useful advertising souvenirs presented to the trade this season is the combination card and memorandum book sent by Chester Billings & Son, 58 Nassau St., New York, to their patrons. The case is of seal leather mounted, and in addition to the usual compartment for cards and bills, contains a detachable memorandum book and pencil.

A flagrant instance of trade-mark infringement is reported by the Brooklyn Watch Case Co., Joseph Fahys & Co. agents. The company have in their possession a number of cheap brass cases, some with silver backs, which are stamped with the trade-mark of the Brooklyn Watch Case Co. Detectives have been employed to ferret out the guilty parties and if caught they will be punished to the full extent of the law.

Averbeck & Averbeck, 16 and 18 Maiden Lane, New York, have prepared a rarely fine line of silver mounted ebony toilet ware and brushes. The firm have imported the ebony in large quantities, the mountings being from their own workshops. The goods are of a high grade, though moderate in price. The firm expect so great a sale of these goods that their customers are advised to send in their orders early.

Sampson's Ships

that sank the Spanish Squadron
artistically engraved in Gold
upon

...Fahys Ore Silver Cases...

Open Face, Screw Bezel and Back, are Novelties that sell "on sight."



The same applies to the cases upon which appear portraits of the Heroes

Dewey
and...
Hobson.



Price \$3.00, Subject to Catalogue Discount.

NOTE: Made to order in Fahys "Honest" 14Fk. Gold Filled and Fahys Montauk Screw Cases without extra charge.

Telegraph or Write your
Jobber for Samples.

Established 1857.

JOSEPH FAHYS & CO.,

Fahys Building, New York.

Let Us Get Acquainted.

IN ORDER TO INTRODUCE SILVER CREAM TO NEW CUSTOMERS WE ARE MAKING THIS EXTREMELY LIBERAL OFFER:



Send us an order for half a gross of half pint bottles, the 25 cent. size. The price is \$9. With the order we will send you **free** one gross of 1-ounce sample bottles with **your name and address on the labels**, also a **nickled display stand** (see cut) for displaying the polish on the counter, together with circulars and show cards.

These sample bottles are an exact fac-simile of the regular package with a nickel screw cap and handsomely lithographed label.

Up-to-date jewelers are beginning to realize that a stock of reliable silver polish is an essential feature in their business, and with a little effort one can establish both a permanent and paying line of customers in this article. We are ready to assist them, and an offer of this kind ought to help us get acquainted. Now is a good time to begin.

SILVER CREAM is made from the purest materials that can be obtained by a reliable firm of over 25 years' experience in the business, and is **guaranteed the best silver polish made anywhere**. It is perfectly harmless, and cleans silver as no other polish can. It is a **cleaner—not a scourer**. Dealers need not hesitate to recommend it to their customers. Send for catalogue and samples to

J. A. WRIGHT & CO., Keene, N. H.

Makers of the famous Red Star Cleaning Powder.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

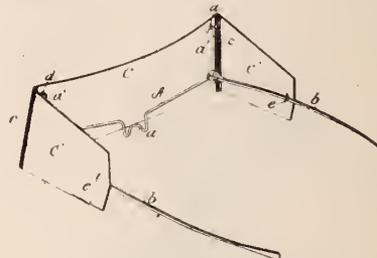
S. F. MYERS CO.,

48-50 MAIDEN LANE,
33-35 Liberty St.

The Latest Patents.

ISSUE OF JULY 26, 1898.

- 607,898.** MICROMETER-GAGE. VERNON C. TODD, St. Louis, Mo., assignor of one-half to Edwin H. Ehrler, same place. Filed Oct. 27, 1897. Serial No. 656,524. (No model.)
- 608,005.** EYE-SHADE. EMMELINE W. PHILBROOK, Boston, Mass. Filed Dec. 2, 1897. Serial No. 660,514. (No model.)



A collapsible eye-shade consisting of a supporting frame composed of a middle section and side bars hinged to the ends of said middle section and adapted to engage over the ears respectively, and a shade proper consisting of a middle section of an opaque material—such as buckram—and of such length as to extend entirely across the forehead of the wearer, and side sections of similar material hinged to the ends of said middle section and secured to the side bars, whereby the side sections and side bars may be folded down against the middle section.

DESIGN **29,088.** HANDLE FOR BUTTON-



- HOOKS OR SIMILAR ARTICLES.** WILLIAM BENS, Providence, R. I., assignor to Wiener Bros., New York, N. Y. Filed July 1, 1898. Serial No. 684,993. Term of patent 3½ years.
- DESIGN **29,091.** MATCH-BOX. JOHN M. RIEDEL



and FERDINAND F. METZGER, Philadelphia, Pa. Filed June 28, 1898. Serial No. 684,695. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring July 26, 1898.

- 244,867.** BUTTON. WELLINGTON P. DOLLOFF, Providence, R. I., assignor to Fred. I. Marcy & Co., same place.
- 244,885.** SEPARABLE BUTTON. CHARLES A. GILCHRIST, Somerville, Mass.
- 244,891.** FINGER NAIL TRIMMER. EUGENE HEIM and CELESTIN MATZ, Cincinnati, Ohio.
- 244,901.** HANDLE FOR POCKET, TABLE AND OTHER KNIVES. GEORGE KAY and JOSEPH KAY, Esopus, N. Y.

James Ingram, Savannah, Ga., has chattel mortgaged his stock for \$1,150.
B. F. Humphrey recently removed from Bonaparte, Ia., to Centerville, Ia., where he bought out O. H. Sharp.

WALTER E. HAYWARD,

SUCCESSOR TO HAYWARD & SWEET

...MANUFACTURING JEWELER...

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS.

NEW YORK OFFICE,
21 Maiden Lane.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by THE JEWELERS' CIRCULAR PUB. CO

By R. H. KNOWLES, M. D.

[Commenced in issue July 6, 1898.—Continued from
page 38, July 20, 1898.]

PART III.

Amblyopiatrics (*am-ble-o-pe-ah'-riks*). [*Amblyus* = dull + *ops* = eye + *iatrikos* = drugs.] Medicines employed or indicated as a cure for the various causes of amblyopia.

Ametrometer (*ah-met-rom'-e-ter*). [Greek, *a* = lacking + *metron* = measure + *ops* = eye.] Any instrument which is employed for the purpose of measuring errors of refraction. The trial set of lenses, skiascope, ophthalmoscope, ophthalmometer and the various optometers and refractometers.

Ametropia (*ah-met-ro'-pe-ah*). [Greek, *a* = lacking + *metron* = measure + *ops* = eye.] A state or condition of the eye in which rays of light traveling from 20 feet or infinity will pass through the dioptric media or transparent parts of the eye, and will not focus upon the retina with the muscle of accommodation at rest. The reason why the rays of light do not focus upon the retina, thereby producing a clear image, is that the eyeball is either too short or too long in its axial diameter, or the eyeball is misshapen. In making an examination of the eye with the view of taking a patient's vision, it will be found whether the eyes are perfect or imperfect, normal or abnormal, and if there is or is not an error of refraction. In other words, the vision will be either in emmetropia or ametropia, leaving aside diseases and amblyopia. The terms which are synonymous with ametropia are Imperfect Sight, Abnormal Vision, Errors of Refraction. The various kinds of errors of refraction or degrees of ametropia are three in number:

1. Hypermetropia.
2. Myopia.
3. Astigmatism.

which come under the heading of ametropia are considered ametropic.

Amici, G. B. Born in 1784, and died in his 79th year. An Italian astronomer who made improvements in reflectors and in microscopes by rendering them achromatic.

Ammon's Posterior Synechia (*Am-onz post-e'-ri-or sin-e'-ki-ah*). [Proper name *Ammon* + Greek, *synecheia* = holding together.] A bulging backward of the back part of the eye, described by Ammon, as in one of the varieties of posterior staphaloma in posterior ectasia, which particularly involves the sclerotic coat, caused by an inflammation of considerable duration of the elements within the eyeball, in consequence of which the coats of the eye-ball, including the more tenacious, unyielding sclerotic coat, bulges out in that direction where it meets the least resistance, usually in the direction of and involving the sight area.

Amotio-retinae (*am-o'-she-ah + ret'-in-ah*). [Latin, *amotio* = I separate. *Retina* = rete = a sieve or net.] A separation of the retina away from the choroid coat of the eye. Synonymous with ablatio-retina. Detachment of the retina.

Amphodiplopia (*am-fo-dip-lo'-pe-ah*). [Greek, *ampho* = both + *diploos* = double + *ops* = eye.] A state or condition in which the corresponding muscles of both eyes are weakened to such an extent that double vision results; sometimes the muscle or even the muscles of only one eye may be so weakened that diplopia results; but in amphodiplopia the corresponding muscles of both eyes are weakened, producing the diplopia. Ametropia of same kind and amount for both eyes and neuresthenia are the causes

Amplification (*am-pli-fi-ka'-shun*). Latin, *amplificare* = to make large.] In the application of the term to instruments, such as the microscope and Dr. Zeng's refractometer, it means that the area of vision, is increased or enlarged. Thus Dr. Zeng's refractometer has an amplification of 2-1.3 times.

Amplifier (*am'-pl-i-fi-er*). [Latin, *amplificare* = to make larger.] That part of the microscope employed for the purpose of greater magnifying power. Robert B.

consisted of a combination of lenses arranged in such a manner that the diverging one situated between the objective and ocular multiplied the size of the image.

Amplitude (*am'-ple-tude*). [Latin, *amplitude* = *amplus* = full, complete.] Applied to the accommodation, it refers to the range of accommodation secured by the necessary power of the ciliary body in making the changes from the distance point called the punctum-remotum to the near point or punctum-proximum.

Anaclasis (*an-ak'-las-is*). [Greek, *anaklasis* = bending backward.] Applied to rays of light traveling in oblique paths and which in passing from a rare to a denser media, will bend toward the perpendicular. Synonymous with Refraction. That which is related to anaclasis is, therefore, **anaclastic**.

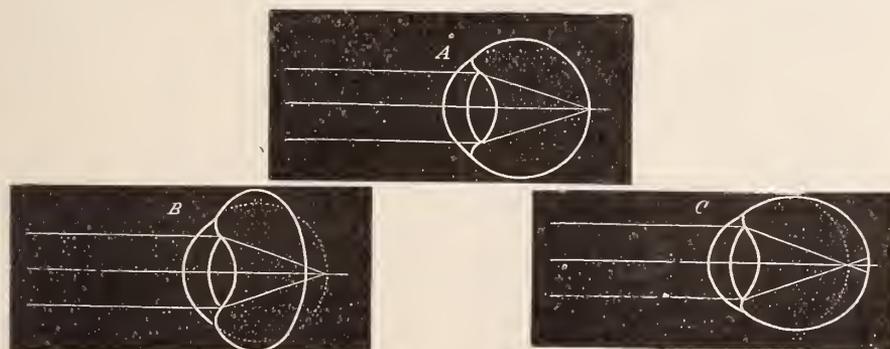
Analogue (*an'-al-og*). [Greek, *analogos* = to correspond, to be similar.] Applied to technical terms, it means that one term has a similar or same meaning as another and entirely different term.

Analysis (*an-al'-is-is*). [Greek, *analyseis* = to unbind, to set loose.] Separating the whole into its constituent elements. In analyzing the whole subject of optometry it will be found to consist of various parts. The putting of the parts together and the building them up in line of continuity call for a term with opposite meaning; therefore the term **synthesis** is employed. **Spectral-analysis** is the process of discovering the elements of which a body is composed, and of measuring each part of which it is composed. The analyzer of a polariscope consists of a prism, which reveals the kinds of rays of light after being polarized. The polariscope also consists of two chambers of tourmaline, the analyzer and polarizer. The analyzer controls only such rays of light which pass through in the vertical meridian, and if the substance is pebble the second chamber will polarize the rays of light or separate the rays of light into their seven constituent parts by bending the rays of light which travel in the horizontal meridian.

(To be continued.)

Selective Refractors.

SOME time ago, says the London *Optician*, a form of eyeglass was suggested which may be without refractive effect for light of some one color, but which as to light of other colors does exercise refraction, so that it becomes possible to more or less completely correct the chromatic aberration of the eye in any given circumstances. The plan proposed was to cement together a positive and a negative lens of nearly equal foci, but of different dispersive properties. One of the objects aimed at was to annul the distinction between "advancing" and "retiring" colors. Thus of red and violet on a plane, the former seems to be nearer to the eye than the latter, because it demands a greater effort of accommodation. But with the aid of the color corrective spectacles, if they are of suitable construction, any such effects are susceptible of being diminished or even reversed.



B. HYPERMETROPIC EYE.

A. EMMETROPIC EYE.

C. MYOPIC EYE.

These three states of ametropia are considered separately in their alphabetical order. Only those conditions of the eye

Tolles, who died in 1888 at Boston, Mass., was the first optician who was successful in making a microscopical amplifier. This

Optical Department.

The Development of Optics During the Present Century.

A LECTURE DELIVERED BY GEORGE LINDS Y JOHNSON, M.A., M.D., F.R.C.S., AT THE MANSION HOUSE, LONDON, ENG., APRIL 21, 1898.

THE dawn of optics lies in immemorial antiquity. As soon as man began to think he must have been struck by the fact that he was able to see; and light, which he naturally associated with the sun, moon, and stars, must have seemed to him an impenetrable mystery. He noticed the colors of things around him—the flowers, the trees, and the blue sky—the rosy tints accompanying the rising and setting sun, and the many colored rainbow, which he could only associate with divine manifestation. He saw his image in the water, and his staff seemed bent when he thrust it in the stream.

The earliest historical records furnish evidences of some optical knowledge. The long, straight passage in the great pyramid pointing towards the polar star, formed a primitive transit instrument. The Greek philosophers theorized on light, and had the library of Alexandria not been destroyed, we should doubtless know what optics were taught in the Agora and the Museum. The ancients seem to have believed that sight was due to something emitted from the eye which lit up the object. Euclid already was aware that light traveled in straight lines or rays. Lucretius (100 B. C.) propounded the theory of *simulacra*, which seems to have prevailed for a considerable time. According to him every object throws off an impalpable skin or *simulacrum*, having its form and color, whereby we are not only able to see it, but also to dream of it. Lenses are said to be of great antiquity, but they were unknown to the Greeks and Romans, who, at an early date, however, made metal mirrors not only plane, but also convex and concave. Pliny at the commencement of our era mentions mirrors made of glass backed with lead and tin, and Seneca about the same time discusses the similarity of the colors of the rainbow to those seen when sunlight is reflected by water spray or corrugated glass.

During the Middle Ages science was pronounced profane knowledge in all Christian countries, but the Mohammedans devoted themselves assiduously to experimental inquiry, and made surprising discoveries in all branches. Among the brilliant intellects of this Mohammedan golden age, the colossal genius of Al Hazan, who lived in Spain in the 11th century, towers above all. He may fitly be called the father of optics. He found that light existed independently of the eye, discovered refraction, explained the mirage, made a simple microscope, found the relation of conjugate foci, and described the effect of lenses when placed before the eyes.

Two hundred years later spectacles were invented. According to Dr. Plott, the honor falls to our illustrious countryman, Roger Bacon. He was a diligent student of Al Hazan's works and first applied his theories to spectacle making in the year

1280. The invention is usually, however, ascribed to Silvanus Amatus, and the date given is 1285. On his tomb in Florence may be seen the inscription, typical of the times: "Here lies Silvanus Amatus, the inventor of spectacles—May God pardon his sins." Who can say whether these men knew of each other, or whether they worked independently. This great discovery, which has contributed to the happiness and comfort of millions of human beings, attracted considerable attention, and spectacles were made in a number of places; but it took centuries before lenses were applied to any other purpose.

In 1560 a boy, only fifteen years of age, Battista Porta, in Naples, made a tiny hole in a shutter and noticed pictures of objects outside appearing on the wall of the darkened room. He had invented a camera obscura. Later on he placed a convex lens in the shutter, thus improving his camera, and further experiments led him very near to the discovery of the magic lantern. A knowledge of Al Hazan's works enabled him to account correctly for the phenomena he had discovered, and he was struck by the similarity between his camera and the eye.

In the beginning of the 17th century, a Dutch spectacle maker, Hans Lippershey, by fixing a lens at each end of a tube, constructed an instrument which made distant objects look larger and nearer. Galileo heard of this in Venice, then already since three centuries renowned for its glass factories, in which silvered glass mirrors were first made. By means of a piece of an old organ pipe, a convex objective and a concave eyepiece, he contrived to make a telescope which magnified eight times. With this wretched instrument, which could not even be adjusted, he scanned the heavens and made his startling discoveries. Kepler, by replacing the concave by a convex lens, constructed the first astronomical telescope, and obtained greater magnifying power. He also worked out Porta's comparison between the camera and the eye, and obtained a fairly accurate idea of the purpose of the retina and the optic nerve.

In 1621 Snellius, a Dutch mathematician, expounded the law of refraction and his countryman, Drehelius, made the first compound microscope. About the same time a French philosopher, Descartes, discovered that color was an innate property of light, and that by means of a prism the colors of the rainbow could be reproduced.

But it was reserved to Isaac Newton, the greatest master mind of his age, to crystallize into a scientific method that which had been done during the first half of the century. To describe Newton's work in optics and the convincing experiments he made, would lead me far beyond the scope of this lecture. He constructed a reflecting telescope, by substituting a mirror for the receiving lens, thus removing the colored fringes which Kepler had observed in objects seen through his telescope. He took Descartes' prism, determined the behavior of colored rays, and by means of a second prism collected them, so as to form the original beam of white light. Notwithstanding repeated experiments however, he could not get rid of the colored fringes around objects seen

through lenses, which led him to the conclusion that this could not be accomplished.

Contemporaneously with Newton, Bartholinus, a Danish physician, discovered the double refraction of light when seen through a crystal of Iceland spar. Newton examined this phenomenon, and called the altered condition of the rays *polarization*. The astronomers Roemer and Bradley, by independent methods, determined the velocity of light, and Huyghens, of The Hague, who greatly advanced the knowledge of refraction, first attributed light to wave vibrations in an all-present medium which he termed *ether*. Newton declined to accept this theory, being convinced that light was due to the emission of a continuous flow of infinitesimal particles of matter.

Newton's ideas prevailed for over a century, and the work he had done, more especially for the advancement of the mathematics of optics, so dazzled the minds of men, that very little progress was made during the 18th century. The only discovery to record is that made independently by Chester Hall, of Essex, and Dolland, of London, who found a method of correcting the colored fringes produced by lenses, with which Newton had battled in vain. They made so-called *achromatic* lenses by combining two lenses of different kinds of glass.

Thus, although at the beginning of the present century achromatic lenses were made, and reflecting telescopes of considerable power were constructed, the microscope was very primitive indeed; spectacles were made with spherical glasses only, and for want of the necessary physiological knowledge, they were fitted in quite an empirical manner; prisms and cameras were used as toys; the large majority of our present optical appliances were unknown; though sextants were used they were wanting in precision, and torch or coal beacons or at best oil lamps with parabolic reflectors protected by a dome of glass, warned the mariner on his approach to land.

Before the 17th century, discoveries were made by a few isolated investigators; gradually communications improved, and the work of the one assisted the other. In the present century the number of workers has steadily increased, and with them the number of scientific societies, each publishing its proceedings. Whenever a new idea is originated it is at once placed at the disposal of the scientific world—the thought of the one engendering thought in thousands of others. Every advance made in one science assists the other, and technology, active in all its branches, is constantly placing new or more perfected material at our disposal.

(To be continued.)

A beautiful gold locket chain shows pink coral beads of unusually fine tint at intervals, and the same pink coral is introduced, together with diamonds, on the locket case.

Eaton & Glover, 111 Nassau St., New York, makers of the Eaton-Engle engraving machine, have justifiable expectations of a very large Fall trade. The Eaton-Engle, the firm report, has been steadily gaining in demand, its thorough efficiency having been satisfactorily demonstrated.

Workshop Notes.

Diamantine.—Diamantine should not be used for polishing the acting surfaces of pivots, the pallets of escapements, etc., since this material as well as emery is liable to leave particles embedded in the steel which occasion rapid wear.

Gold.—Gold is insoluble except in aqua regia (a mixture of one part nitric and 4 parts hydrochloric acid, alkaline persulphides and selenic acid). Chlorine, phosphorus and a few other substances can be made to combine with it by the aid of heat.

Bronze.—An impediment to the use of bronze is its want of malleability; but an expert metal worker has recently pointed out that such alloys may be rendered perfectly ductile and malleable by adding from 1/2 to 2 per cent. of mercury. These alloys are said to be less oxidizable than ordinary bronzes, and at the same time more hard, elastic, resisting and sonorous.

Polishing Sinks or Oil Cups.—A piece of pegwood rounded at the end is used for this purpose, rotating it with the hand or in a lathe; the watch plate or cock should be inclined in varying directions to the stick in order to remove scratches. If a very high polish is required it may be given by following with a stick the end of which is covered with wash leather charged with rouge.

Polishing Stones.—Carefully select a blue stone; after dressing its surface, smooth it with emery paper of gradually increasing fineness. Saturate the surface with oil and rub it with a common piece of rough sapphire, one face of which is flat and partly smoothed, until the surface of the stone is hardened. Such a stone is used dry. The wheels must previously have been carefully smoothed, since the stone does not abrade the metal. If care is taken to avoid scratches the surface will last for a long time, although, of course, it is only serviceable for gold, brass, nickel or metals of a similar degree of hardness.

The Physical Properties of Gold.

As regards the density, fusibility, etc., of gold, THE CIRCULAR translates from the *Moniteur de la bijouterie* etc., the following:

The density of gold is very great, and the following table shows it to be the heaviest metal after iridium and platinum:

Iridium 22.4	Copper 8.9
Platinum 21.5	Nickel 8.9
Gold 19.3	Iron 7.8
Mercury 13.6	Tin 7.3
Lead 11.3	Zinc 7.1
Silver 10.5	Antimony 6.7
Bismuth 9.8	Aluminium 2.6

When gold is chemically pure it is almost as soft as lead; its elasticity is very feeble and it is little sonorous. Its malleability and ductility are superior to those of other metals; it may be reduced into foil of the thickness of only 1-12,000 of one millimeter, and one gram (18.83 grains) may be drawn into a wire 3,000 meters long. Traces of lead, tin or zinc render it extremely brittle; only silver and copper may be alloyed with it without noticeably diminishing its malleability and ductility

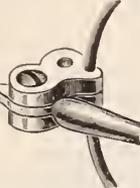
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat. applied for.



Can remove temple without disturbing lens.

Pat. applied for.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

A striking feature of the optical goods market is the increasing demand for gold filled spectacles and eye glasses.—KEYSTONE, May, 1898.

The P. O. Gold Filled Frames

MADE BY THE...

PROVIDENCE OPTICAL CO.

Will positively SATISFY YOU.

Complete Line. All Jobbers.

7 Beverly St., PROVIDENCE, R. I.
NEW YORK:
9 MAIDEN LANE, GILL BUILDING.

DR. KNOWLES' ...PRIVATE COURSE IN... Optometry.

SPECIAL SUMMER RATES IN THE CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

A New Book. - PRICE, \$1.00.

For terms and important particulars, write to

R. H. KNOWLES, M. D.,
11 John St., care Jewelers' Circular, N. Y.

H. M. RICH & CO., Jewelry - Auctioneers, 21 School Street, BOSTON, MASS.



\$24 GROSS. \$24 GROSS. \$18 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made SOLID GOLD CASES STAMPED.

MADE WITH SOLID GOLD OR STEEL SPRINGS.



18 K.



14 K.

ALSO WITH SOLID GOLD OR REGULAR CROWNS.

Constructed in the Old Reliable Way, Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

DEPARTMENT OF
ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXVI.

LANCASTER, Pa., July 20, 1898.
Editor of THE JEWELERS' CIRCULAR:
GENTS:—A few years ago a lady came into my store and I sold her two watches. She said: "Mr. Appel, I have read your advertisements for a long time, and I wanted to come before, but was afraid I could not find your store, as you only say Lancaster, Pa., and never have street or number in your advertisements." Thus a lady from the country taught me a lesson, and since I have never forgot to put street and number in my ads. Think it would be well if all advertisers do the same. For example, I wrote to a firm whose advertisement I found in THE CIRCULAR. The only address was "New York, Boston and Chicago." Of course the post office officials in those small villages have plenty of time to look up the full address to accommodate the writer and the firm to whom the letter is addressed, with name of the city only.

Respectfully yours,
W. W. APPEL.

We have on many occasions pointed out in this department the advantage of the advertiser, no matter howsoever small or large the city, town or village in which he is located, of always

as well as the name of the community in which he is located. Surely no harm can be produced

minds of the newspaper readers, and this can be done only by putting distinctly the street name

WAR ON PRICES.

We must close out our entire stock of watches, diamonds, jewelry and silverware at cost before we move to our new store, No. 249 High street. Note prices. Rogers 12 div't knives, best quality, \$1.48 a set. Rogers 12 div't forks, best quality, \$1.48 a set. Rogers tea spoons, best quality, 97c. a set. Rogers dessert spoons, best quality, \$1.75 a set. Rogers table spoons, best quality, \$1.95 a set. Alarm clocks, \$1.25 for \$1.00; \$1 for 75c. 8 day kitchen clocks \$5 for \$3.50 and \$4 for \$2.50. 8 day parlor clocks, \$7.50 for 5, and \$6 for 4. Opera glasses, \$5 for 3, and \$4 for 2. Ladies' gold filled watches, \$15 for 10. Ladies' gold filled watches, \$17 for 12. Ladies' solid gold watches, \$25 for 18. Gents' gold filled watches, \$15 for \$9.50. Gents' solid gold filled watches \$17 for \$11. Gents' solid gold watches, \$27 for 20. Gents' solid gold watches \$40 for \$30.
Remember the only reason we are selling goods at the above low price is we intend having a new stock and fixtures when we move into our new store opposite City Hall, No. 249 High street.



HORRIGAN BROS., 165 HIGH ST., HOLYOKE.

Remember the Maine

and remember Lee's Jewelry store when wanting fine watches, chains, jewelry, fine watch repairing, spectacles and eyeglasses, fitting and repairing.
A. E. LEE,
JEWELER AND OPTICIAN,
282 HIGH ST.

If you want the best that cash can buy, if you want the cheapest that cash can corral, come and see

A. J. RAND,
Jeweler and Optician,
Hotel Hamilton Block, Holyoke, Mass.
I make a specialty of fine gems.

A Group of Holyoke, Mass., Jewelers' Ads. in one Newspaper.

SEE THE WINDOW

Graduation gifts for the ladies and gents of the class of '98.
A nice assortment of suitable gifts is shown. We sell each year a great amount of gifts, useful as well as ornamental.
Rings, gold pens, china pieces, gold watches, in fact we show a fine assortment.

Look for Big Sign.
BLACKMOND,
Leading Jeweler and Optician
Dowagiac, Mich.

giving in his announcements his street number and name of street

by following out this rule and there is opportunity for profit, for in every community there are many persons who, just like the lady referred to by Mr. Appel, do not know how to hunt up an address or do not care to go to such trouble, especially when the cause is not imperative. Every paper of any consequence has a circulation outside the confines of the community in which it is published, even though it be only in the suburbs. People in such suburbs and in outside places where the newspaper is circulated, are not as well acquainted with the topography of the city as are its denizens; and this consideration and the fact that the population is always changing make it necessary that, if the jeweler or other advertiser desires to get the fullest returns from his advertising, he must adopt every means calculated to locate his place of business in the

and number and the name of the city or other community in his advertisements.

Fred Blackmond sends us for criticism an advertisement which we reproduce here. This is a good advertisement, except for the word "gents" and at the time it was published, just before the graduation exercises in the schools and colleges, it undoubtedly appealed to a large number of people and was the means of selling goods advertised.

Another subscriber sends to us a copy of a Holyoke, Mass., newspaper in which appeared five advertisements of jewelers, which are here reproduced in proportionate sizes. They offer a diversity of ideas in jewelers' advertising. They are all good, with the exception of Mr. Rand's,

which is not calculated to produce tangible results as an advertisement. The platitudinous statement in the heading of his advertisement is in this day of grace not calculated to produce any response. Horrigan Bros.' advertisement, undoubtedly, sold a quantity of goods, while Mr. England's and Mr. Taber's ads. were timely in announcing presents adapted to June weddings, though Mr. England endeavors to say too much in a small space. The

JUNE
Is the month of Weddings.

If you are to be married, or have any friends who are to be, we can surely interest you. Newest styles and kinds of Wedding Rings, including that little beauty, the Tiffany. As for presents—if you want to see Cut Glass, we can show you the finest assortment at the lowest prices. Or perhaps you would be interested in silverware, either sterling or plated. Can show the argest variety and most exclusive designs shown in this vicinity. All watchwork guaranteed. Eyes tested free by an expert.

GEO. H. ENGLAND,
Opposite City Hall. 253 High Street.

WEDDING PRESENTS
SOLID SILVER,
CUT GLASS.

F. L. TABER, 281 High St.

headlines of Horrigan Bros.' and Mr. Lee's ads. are striking at this particular time. Bearing in mind the point which Mr. Appel makes, these advertisements of Holyoke jewelers are interesting, in illustrating the diversity of ideas in the giving of addresses in advertisements. The best of all of them is that of Horrigan Bros., who carry out our rule. The next best is that of Mr. England, who more definitely locates his store by saying it is "Opposite City Hall." The addresses of Lee and Taber are essentially alike; both omit the name of the city, while Mr. Rand, by just saying "Hotel Hamilton Block," leaves open the question to the reader as to where the store actually is. He could just as well have put the street, name and number in connection with this, and he would then have had the best address of all.

1898
Skirmishers of...
The New England
Watch Co.

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio, Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the southwest; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

The New England
Watch Co.

WATERBURY, CONN.

BOSTON, NEW YORK,
 Jewelers' Building. Lorsch Building.
 CHICAGO,
 Silversmiths' Building.
 ST. LOUIS, SAN FRANCISCO,
 Fullerton Building. Spreckel's Building.

ALL KINDS OF
Fancy
Wood
Chests

FOR.....
TEA SETS and
FLAT WARE...



Silk
 and
 Brocade
 Cases
 for
 Silver-
 ware
 and
 Jewelry.

—••—
 Canton
 Flannel
 Bags
 and
 Rolls.

Hebbard and Brother,
860 Broadway, New York.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;
 THEY Protect from all Ordinary Magnetic Influences.

Perfect in
 Action.
 Convenient
 in Use.



Educate
 Your Customers
 by Talking
 up
 Ajax Watch
 Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
 FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

Fine Lamps for Jewelers.



Lamps that you jewelers can sell with profit must first of all be high-class in every respect—form, decoration and finish. Then they must be exclusive.

We have studied your interests while getting up our line for this Fall, and we bid you to the exhibition now on—Fourth Floor. “Encrusted Decorations” are ours alone. They are swell lamps for swell people.

Bawo & Dotter,

MANUFACTURERS
AND IMPORTERS

26 to 32 Barclay Street, New York.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.

NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps,
Fine Decorated Jewel Boxes, Toilet Articles, Etc.

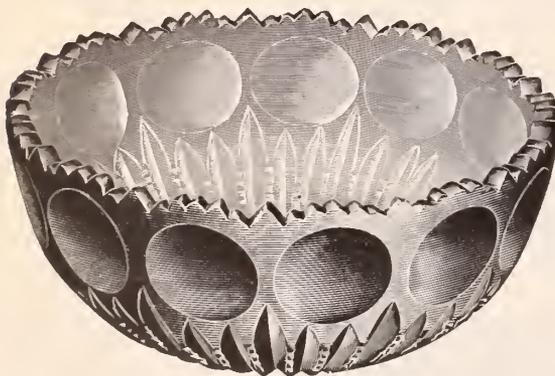
Owning and Operating the
Celebrated

Mount Washington
Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's-Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.



THE REPUTATION

of any sort of merchandise, if good, does half towards selling it. It's easy to sell

ROGERS “ANCHOR” BRAND SILVER PLATED WARE,

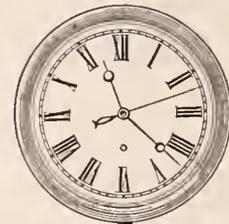
because it has a well earned reputation. Look for the “Anchor” symbol. It suits the world over. Made only by

**Wm. Rogers
Mfg. Co.**

HARTFORD, CONN.

New York Office:
149 Church Street.
Philadelphia Office:
Commerce Street.

..Swiss Regulators



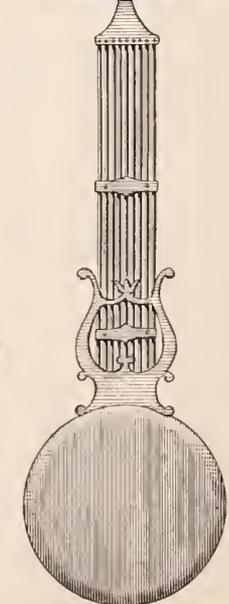
A large stock just received.



..All Sizes..



Ready for immediate delivery.



**Bawo &
Dotter,**

26 to 32
Barclay Street,
New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE LAMPS FOR THE JEWELRY TRADE.

NO better selected or more beautiful assortment of finely decorated lamps has been shown to the trade this season than that now on exhibition on the fourth floor of Bawo & Dotter's warerooms, 26-32 Barclay St., New York. These lamps are in large sizes, and in form, decoration and finish are of a character suitable especially for jewelers having a trade for exclusive products. The shapes in many instances are both original and unique, and the decorations include not only the deep, rich colorings with large floral designs now in vogue, but also a new style controlled by this firm, known as encrusted. The latter are somewhat on the order of Nancy glass, but richer and more striking in effect. The colorings include some especially pretty hues in green, pink, blue, red and cobalt.

ARTISTIC TERRA COTTA BUSTS AND FIGURES.

TERRA COTTA busts and figures of a more purely artistic character than commonly shown in this market form a new line in the warerooms of the Levy & Dreyfus Co., 41 Barclay St. and 46 Park Place, New York. The pieces consist almost exclusively of busts and figures of women, in which the utmost care has been taken to produce life-like expression both in feature and in pose, and at the same time make ideally beautiful the types representing the various subjects. Examples to which particular attention may be called are the full length nude figure entitled "The Pearl" and the large bust, "Ivy." In the less expensive figures, this firm are now showing a distinctly timely subject, appropriate as a souvenir of the present war. It is in the form of a United States sailor in action, entitled, "He Remembered the Maine." The figure, which is in natural colors, stands with drawn cutlas in the midst of the débris of a warship. The expression and pose are excellent.

NEW LINE OF A. K. LIMOGES WARE.

TO the line of decorated vases, urns, etc., of A. K. Limoges china which C. L. Dwenger, 35 Park Place, New York, recently introduced, has just been added a number of new samples showing a distinct departure in decoration. These new pieces,

which include champagne jugs as well as the former shapes of vases and pitchers, are in deep, heavy body colorings, with large floral decorations outlined in gold. The body colors are principally dark olive and salmon in combination, and the flower decorations are conventionalized clematis or lily blossoms in bright lake.

THE RAMBLER.

Icelandic Art Work.

IN the Gold and Silver room of the Metropolitan Museum of Art is a collection of Icelandic jewelry. The main part of the collection is devoted to the ornaments with which the women of Iceland adorn their dresses, the workmanship of which is of the most exquisite character. They comprise filigree of delicate design and manufacture, hammered schemes in repoussé, medallions and various sorts of artistic novelties, all showing the nicest feeling for the decorative, in the best taste, and worthy of skilled artisans of any country. There are belts here that might be worn by a duchess, and clasps fit for a queen. There are necklaces, chains, buttons, even rings and personal ornaments, that are exquisite. The dates of some are simply amazing, for they go back into time before the Christian era came into its teens. The first white man known to have been born in America was one Snorri Thorfinnson, who came into this world in 1004, when the Norsemen were in Massachusetts, and his grandson, the great Norse historian, Snorri Sturluson, owned and wore a gold and silver chain shown here. He himself dated back to 1178, and he was an ancestor of Thorvaldsen, the sculptor.

The Metropolitan Museum does not own these interesting objects, though it is proposed to get together a fund for their purchase, for which is needed the sum of \$15,000. The collection belongs to Mrs. Sigrid E. Magnusson, an Icelander, devoted to her land. Her husband is sub-librarian at Cambridge University, and she makes her home in that delightful English town, going back to Reykjavik every Summer to advance the interests of the education of her sex in Iceland. Mr. Magnusson is well known as the collaborator of the late William Morris in Englishing many of the Icelandic sagas. His wife holds the majority of the articles in the collection as a trust for the nation, so to speak, for their acquisition was due mainly to the misfortunes caused by flood, volcanic eruption and famine consequent upon these disasters.

The "B. & D." Bulletin.

NO. 1, Vol. 1, of "The 'B. & D.' Bulletin" has appeared, and a very attractive publication it is. It consists of 12 pages, every one of which is interesting. The "Bulletin" is published by Bawo & Dotter, 26-32 Barclay St., New York, in the interest of china, glass and house furnishing goods buyers, among whom are numbered the jewelers generally. The journal, as announced in its address to readers, is primarily an advertising medium, but besides the beautiful advertisements in multi-color work and in single tints, the reading columns contain much information of value to those persons for whom the journal is particularly designed. We doubt not that Bawo & Dotter will meet with success in their undertaking, as the sightly and well constructed "Bulletin" will be carefully read and examined by its recipients.

Various Notes.

Among the new combination goods seen in London, Eng., is a handsome ebonite jug, in dull polished earthenware. The color resembles the ebonite elephants emanating from Japan. Mounted in silver or electro plate the contrast between the metal and the earthenware is marked, and adds to the beauty of the jug. A large sale is sure to follow, as the jug can be put to so many different uses, besides being a striking ornament for sideboard or bracket. By way of decoration, which rather spoils the effect, is a highly colored picture of a pet terrier in a frame.

We are prone to call every vessel made to hold a pot of flowers or living plants a jardiniere. Strictly speaking, a jardiniere is a long, square, or oval vessel in which a small garden may be made. The round article made for the reception of potted plants is known as a potische, and is so named in the French lists. It is not such a pretty name as jardiniere, and there is no hope that it will ever become popular.

Vert ware, or hard porcelain, is the name of a ware which claims to be new. In character it much reminds one of the "parian" of 40 years ago. "Vert" ware claims to be of English manufacture. Some of the patterns are nicely modeled, especially the lily series and some of the green colored vases.

G. W. Merrill, Moline, Kan., has sold out his goods and left for the front as captain of a Kansas company of volunteers.

Art Pottery for.. Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at..

TRENTON, N. J.

It will pay you to come out and ..inspect them..

The Ceramic
..Art Co.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ATLANTA, Ga., July 15, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly give us the name of a firm manufacturing sterling silver champagne tops and oblige, yours respectfully,

MAIER & BERKELE.

ANSWER:—We can find nobody who makes sterling silver champagne tops, but John Schimpf & Sons, 20 John St., New York, say that they will make them upon order.

CONCORD, N. H., July 28, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you please send me address of the Horton Pen Co. Yours,

N. C. NELSON & Co.

ANSWER:—The address of the Horton Pen Co. is New Haven, Conn. We do not know the street address, but a letter written to New Haven, we think, will be received by the parties addressed.

GRAND FORKS, N. Dak., July 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly send me the address of some party in your city who deals in second hand tools for jewelers' use? Awaiting your pleasure, I remain,

Very respectfully,

C. E. FULLER.

ANSWER:—There is nobody who makes a business of selling second-hand tools for jewelers. These goods must be picked up by chance. Perhaps by advertising correspondent may get such tools as he wants.

HUTCHINSON, Kan., July 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you kindly give address of some manufacturers or jobbers making or handling fine fans, suitable for the jewelry trade? The favor will be greatly appreciated. Yours truly,

B. MANTELE.

ANSWER:—Among importers of fine fans we give the following: Steiner, Blum & Co., 596 Broadway, New York; Calhoun, Robbins & Co., 408 Broadway, New York; Ignaz Strauss, 641 Broadway, New York; Japanese Fan Co., 519 Broadway, New York.

NORFOLK, Va., July 19, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please send me a list of manufacturers of souvenir spoons. Yours very truly,

M. G. NUSBAUM.

ANSWER:—This is a very hard question to reply to, as almost every silversmithing house and numerous retail jewelers have produced one or more souvenir spoons. Our work, "Souvenir Spoons of America," published a few years ago, was quite complete at the time, but since it was published many other spoons have been produced. Among extensive dealers in souvenir spoons we may mention the following houses: Gorham Mfg. Co., Broadway and 19th St., New York; Howard Sterling Co., 860 Broadway, New York; Geo. E. Homer, 45 Winter St., Boston, Mass.

An Echo of the Visit of the Latin-Americans to the United States.

NEW HAVEN, Conn., July 23.—THE CIRCULAR readers will remember the visit to the United States in 1897 of the distinguished delegation from South American countries. Since its return one of the

members, Antonio E. Delfino, from Caracas, Venezuela, has published an interesting report on the trip. The pamphlet is printed in Spanish, but that portion in which the city of New Haven is described, together with Signor Delfino's comments, has been translated by W. S. Ryan, of the Philadelphia Commercial Museum.

Through the courtesy of Gen. George H. Ford, president of the New Haven Chamber of Commerce, THE CIRCULAR is enabled to publish the section of the report relative to the New Haven Clock Co., which is as follows: "The New Haven Clock Co. is a proof of how cheaply wares can be produced by automatic machinery. In one of its rooms we saw some 12 machines attended by a boy. These machines appeared to have intelligence, their steel arms reach out and pick up the piece of metal, do the required work and wait for the other steel arm of the adjacent machine to come and take up and continue the work. This factory makes nickel watches, that are retailed at \$1.25; it also makes cheap table and alarm clocks. It seems to me that these articles would be very suitable for our country. It also makes wall clocks of wood, one and one-half yards long, costing from \$9 to \$10; these require winding only once in 30 days. It employs 500 to 1,000 workmen as needed. It exports to England, South America, etc., etc."

Foreign News Notes.

In Shantung, China, there is reported to be an unlimited demand for cheap watches and clocks. A German report gives it that the importation of watches into China increased from 16,029 during 1895 to 37,220 in 1896. Beside watches in running order, several firms in Shanghai import large quantities of parts of watches, which they put together themselves after importation, and as these are entered free of duty there is really very little opportunity to estimate the volume of this trade by the customs statistics. German watches are being driven from the market by American watches.

*

It is reported by a member of one of the largest firms in Sheffield, England, that the South American market for silver goods is looking up, good orders being received recently from Peru, Chili, the Argentine Republic and Brazil.

*

The use of ivory for handles in cutlery is largely on the increase, but this does not prevent the use of celluloid and zylonite to a remarkable extent in the commoner classes of cutlery. The recent Antwerp sales of ivory have been delivered; as a result, the well known firm of Joseph Rodgers & Sons are reported to have stored in their cellars ivory to the value of \$111,500, and other large firms are carrying exceptionally large stocks.

WILLETS' ART BELLEEK CHINA

Attracts Trade and Holds It.

Write for illustrations and particulars to **WICKE & CO, 32-36 Park Place, New York.**

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co., FINE QUADRUPLE PLATED WARE. No. 24 JOHN STREET, NEW YORK. 206 Kearney Street, San Francisco, Cal. HASKELL & MUEGGE, Agents.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The...

"Best" There Is.

WM. F. NYE,
New Bedford, - Mass.

J. R. WOOD & SONS,
21 MAIDEN LANE, NEW YORK.



Manufacturer of



SEAMLESS PLAIN SOLID GOLD RINGS,
Diamond Engraved Stone and Child's Rings,
No Rings Stamped Different from Quality.
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.



S. W. A. Borgzinner,
Manufacturers & Importers,
82 & 84 Nassau St.
New York.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK. Registered.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER THIMBLES

ESTABLISHED 1832.



TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.



Pat'd Nov. 20, '94

SEND FOR CATALOGUE C.



No. 149

37 MAIDEN LANE,

NEW YORK.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBER IN

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK.

IMPORTERS AND CUTTERS.

As a result of our MR. RICHARD FRIEDLANDER'S visit to the Diamond markets of Europe we are now receiving weekly shipments of

Mêlée

and stones varying from 1/2 to 3 carats each. We are also cutting a large quantity of

Rough

which will be ready for the market about Aug. 15, 1898.

R., L. & M. FRIEDLANDER

Importers and Cutters of Diamonds,
American Watches, Jewelry,

30 MAIDEN LANE . . . NEW YORK

Branch, 97 Hatton Garden, London.

ANGLO - AMERICAN ALLIANCE.



ELLIOTT'S JUSTLY CELEBRATED

ENGLISH

CHIME CLOCKS
FITTED UP IN

AMERICAN

HALL CLOCK
CASES,

OUR OWN MAKE
AND DESIGNS.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

W. C. A. WESTPHAL,
WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger. New York.
M. Rosenberger.

Established 1848.

L. LELONG & BRO.,

Gold and Silver

REFINERS,
ASSAYERS and
SWEEP SMELTERS.

Southwest Corner of
HALSEY and MARSHALL STREETS,
NEWARK, N. J.

Sweepings a Specialty.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I. BRACELETS, LORGNETTES. VEST, DICKENS, CHAINS.
11 JOHN ST., NEW YORK. PONY, BICYCLE

ALBERT LORSCH.

TELEPHONE CALL, 746 CORTLANDT, N. Y.

ALFRED KROWER.

ALBERT LORSCH & Co.,

LORSCH BUILDING.

37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST.,

PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
...IMITATION STONES, NOVELTIES...

WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH
FULL FORCE.
SEND IN YOUR ORDERS.

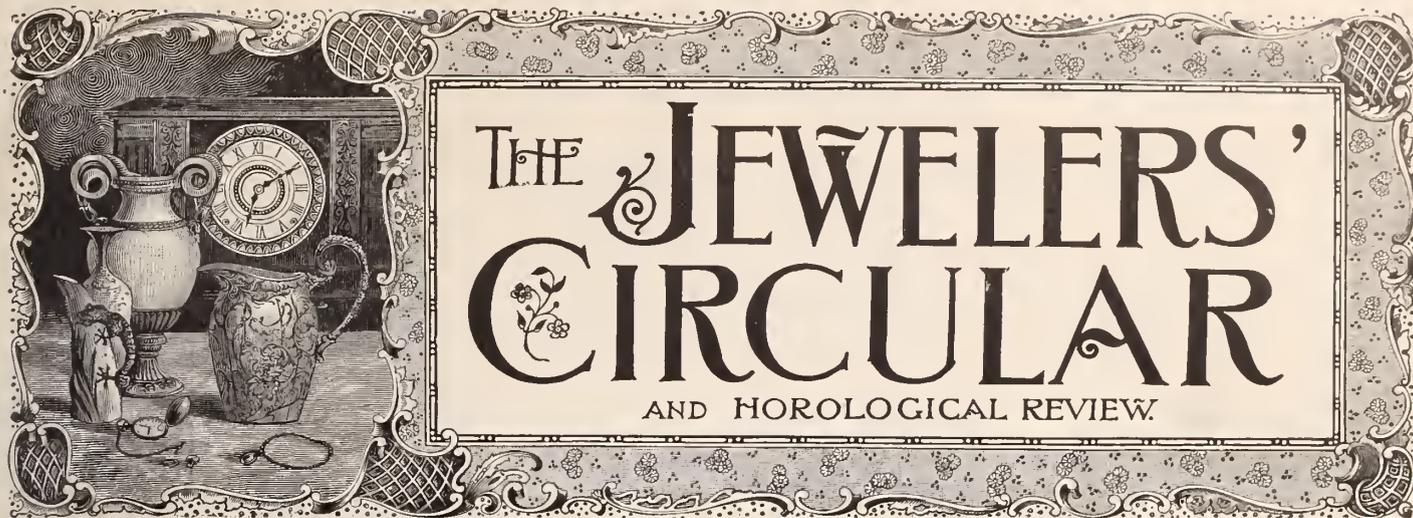
S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS AND
LEADERS IN
STYLE AND FINISH.



IMPORTERS AND CUTTERS OF DIAMONDS
65 Nassau St. NEW YORK.
Cor. John.
Arrnstein Bros. & Co.

DIAMONDS and Cutters.
L. & M. KAHN & CO., 172 Broadway, NEW YORK.
DIAMONDS



Corbin Building, 11 John St., Corner Broadway, New York.

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VOL. XXXVII.

NEW YORK, WEDNESDAY, AUG. 10, 1898.

NO. 2.

HIGHEST ART IN BRITISH MEDAL WORKING.

LONDON, July 27.—The annual report of the Deputy Master of the Mint just published contains an account of the medals issued to commemorate the Diamond Jubilee.

By special permission THE JEWELERS' CIRCULAR is enabled to reproduce the engravings accompanying the report. The following is a description of the designs which were drawn and engraved by Mr. De Saulles, the Engraver to the Mint:

Obverse: Her Majesty's effigy as delineated by Mr. Brock for the current coinage. Inscription: "VICTORIA ANNUM REGNI SEXAGESIMUM FELICITER CLAUDIT XXIVN. MDCC CXC VII."

Reverse: Her Majesty's effigy as portrayed by the late William Wyon for the coinage introduced at the commencement of the reign. Inscription from the Vulgate, Proverbs III., v. 16: "LONGITUDO

DIERVM IN DEXTERA EIVS ET IN SINISTRA GLORIA," conveying the idea of the young Queen ascending her throne, bearing in either hand the gifts of

Wisdom, gifts which during her reign have been so abundantly increased. At the base of the effigy are olive branches, denoting prosperity, and the date of acces-

large size was struck in three metals: fine gold (at £13), fine silver (10s.) and copper bronzed (4s. and 3s.), the small size in fine gold (at £2) and fine silver (1s). All

excepting the cheaper bronze ones were issued in red leather boxes stamped with the Imperial crown and dates 1837-1897.

They have no rimmed edge and as a rule the large medals required six blows each in gold and four in silver and copper. The small medals "burred" considerably. Polished dies were not used. The copper medals were bronzed by being immersed in a specially prepared bath. The silver medals were frosted by sandblasting and afterwards platinized, i. e., covered with a film of platinum. The whole process is interesting, but is too lengthy to describe in detail. The diamond shaped decorations were for presentation to the Mayors and Pro-

vosts of the United Kingdom. Of the large medal were ordered 3,735 in gold, 27,682 in silver and 41,982 in bronze. Of the small medal, 19,453 in gold and 245,944



THE QUEEN VICTORIA DIAMOND JUBILEE MEDALS.

sion, 1837.

The medals were struck in three forms: 2 3/16 inches and 1 inch in diameter and in diamond shaped form with a ring. The

Three Great Names! Three Great Patterns!!

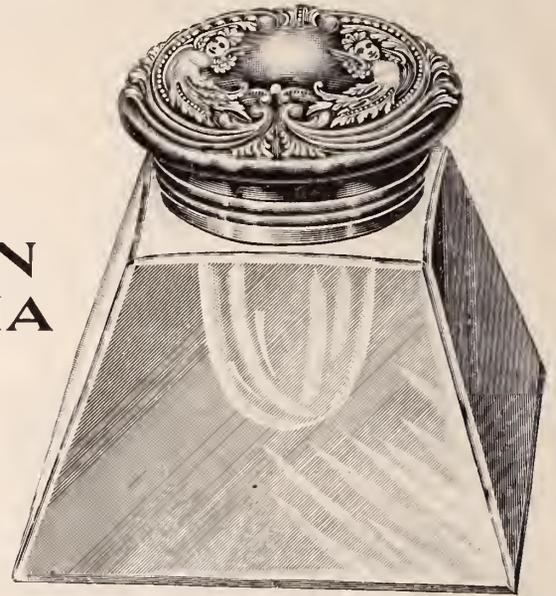
Mirrors
Brushes
Combs
Cut Glass
Novelties
Manicure Things
Everything
That is Useful
and Pretty in
Sterling Silver

WASHINGTON JEFFERSON VICTORIA

FINE QUALITY
BEAUTIFUL FINISH
LOW PRICES

...SEND FOR CATALOGUE...

The Washington and Jefferson Patterns are with and without Jewels.



VICTORIA PATTERN.

GOLD FILLED JEWELRY,
LOCKETS and CHARMS,
VEST CHAINS,
BRACELETS, GOLD FILLED and
STERLING,
SILK VEST CHAINS,
HAIR CHAIN MOUNTS,
SMALL GOLD FRONT DROPS.

Theodore W. Foster & Bro. Co.,

JEWELERS AND SILVERSMITHS,

100 RICHMOND STREET,

PROVIDENCE, R. I.

SUCCESSORS TO
FOSTER & BAILEY.

To the Trade...

We are now completely settled in our new and commodious quarters at

34 East 29th Street, (Just East of 5th Ave.)

and cordially invite visiting members of the trade to call upon us. Our superb new lines of ARTISTIC SILVERWARE have been placed on view.

Ferd. Fuchs & Bros.,

34 EAST 29th STREET, NEW YORK.



TRADE MARK.



TRADE MARK.

THERE'LL BE A HOT TIME HERE

...from **July 25th to
August 25th,**

During which time we have our annual clearing sale. The following list of items are rare bargains. Every article is guaranteed to be perfect or we will refund the money.

100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to **\$14.00.**

50 Solid Oak, Plain Top, Work Benches, **\$8.00.**

50 6-Drawer Oak Glass Cabinets, **\$2.78.**

100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, **\$1.10.**

200 bottles Hardening Compound, regular price 25c., reduced to **10c.**

1000 pairs P. R. Tweezers, N. P., **14c.** each.

20 gross extra large White Metal Curb Vest Chains, former price \$2 75, present price **\$1.75.**

500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18 00, reduced to **\$9.90.** (After this lot is gone we will sell no more at this figure.)

1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, **\$7.50.** Why pay \$12.00?

The above prices are **NET**, CASH to ACCOMPANY the ORDER unless you have an established credit with us.

WE PACK THE GOODS CAREFULLY, BUT
DO NOT PAY FREIGHT OR EX-
PRESS CHARGES.

KEEP YOUR EYE ON THIS PAGE;
IT WILL PAY YOU.

L. C. REISNER & CO.,
LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND
JOBBERs, WATCHMAKERS' TOOLS
AND SUPPLIES.



F 383



F 386



F 394



F 358

....THE NEW....

Gadroon Border

— ON —

Fahys Honest 14Fk. Gold Filled Cases.



F 390



F 432

JOS. FAHYS & CO.,

Established 1857,

FAHYS BLDG.,

NEW YORK.



F 407



F 357



F 372

Let's Get To Business.

We're in the Watch Case Business, not the prophet business; yet we're going to make one prophecy, the correctness of which we bank on. This is it: You are going to have as large a trade this Fall as you have had for many a year, if not a larger one; and if you have the right kind of goods your bank account will not require any "anti-lean" remedies.

Your stock of the "right kind of goods" is not complete unless you have a full line of

Fahys "Honest" 14Fk. Gold Filled Cases



showing the new "Gadroon" border decoration. They are irresistible! are these new Cases. Their chief points you are, of course, familiar with: Hand Engraved, Solid Gold Bows and Joints, style, beauty, value and appearance of thinness; and so far as that new border decoration is concerned, it's about the best we have shown yet. And that reminds us: Our new Engravings, hand-engravings, of course, are Works of Art, every one! When we say that, it means something. Put it down on your "memo. pad" to speak to your Jobber about these new cases. You will be sorry if you don't.

Joseph Fahys & Co.,

Fahys Building;

Established 1857.

New York.

Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

SEND FOR
PRICE-LIST



**R. Wallace & Sons
Mfg. Co.**
Silversmiths

WALLINGFORD, CONN.

BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

in silver. Grand total, 338,796. Nearly 11 tons of fine gold and silver bullion was melted into bars for these medals, the ac-

and the man was taken to the Old Slip station house, where he gave his name as James Jackson, living at Hester St. and



The Deputy Master of the Mint has no objection to the reproduction of the designs of the Commemorative Medals for the "Jewelers Circular" of New York, as mentioned by Mr. Foster in his letter of yesterday's date.

Royal Mint
22nd July 1898.

LETTER AUTHORIZING PUBLISHING ILLUSTRATIONS OF JUBILEE MEDALS.

tual weight of blanks required being respectively 22,096 and 193,042 ounces, troy.
R. F.

Daring Robbery and a Prompt Capture.

A large, stout man, who looked as if he might have been a truck driver, walked into the jewelry store of D. C. Van Riper, 10 Maiden Lane, New York, late Thursday afternoon and said he wanted to purchase a cheap, showy wedding ring. After displaying a few, Mr. Van Riper took out a tray containing 36 rings and started to lay it on the counter, when the customer quickly grabbed the tray out of the jeweler's hand and ran out of the door. Mr. Van Riper and his watch maker, Mr. Myers, immediately leaped over the counter and captured the thief before he had gone 50 feet. A policeman was called in

the Bowery, and said he was a peddler in razors and barbers' supplies.

In the Centre St. Court Friday morning Jackson told Magistrate Flammer that he had recently been released from a lunatic asylum and was not in exactly his right mind. He was held for the Grand Jury in \$1,000 bail. The rings, which were scattered over the sidewalk during Jackson's flight and capture, were all recovered with the exception of two.

Death of an Old Spoon Maker.

MERIDEN, Conn., Aug. 4.—James M. Perkins, superintendent of Parker's spoon shop, died Tuesday morning from the effects of a paralytic shock.

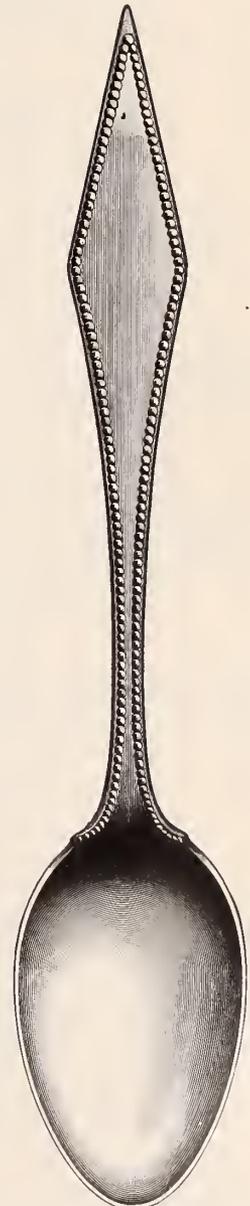
Mr. Perkins was born in Ludlow, Mass., in 1822, and came to this city about 50

years ago to take the position of foreman at the spoon shop which was then conducted by his brother, Russell Perkins, in company with Charles Parker. Twenty-seven years ago the partnership was dissolved, but Mr. Perkins was retained as superintendent of the new company which was then formed. In all the years that he has acted as superintendent he has had the confidence of all the men in his employ. He was well known throughout the city as a man of strict integrity and upright in all his dealings. He was a member of Center Lodge, F. and A. M., and was very popular among the Masons.

Deceased leaves, besides his widow, two sons, Edgar, foreman at the spoon shop, and Harvey J., who resides in the west.

A Catchy Pattern

UNIQUE AND ORIGINAL



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Howard Sterling Co.,
PROVIDENCE, R. I.
New York, 860 BROADWAY.

Hamilton AND Hamilton, Jr.

Providence, R. I., U. S. A.

...MAKERS OF...

The King and ★ H. & H. Gold Filled Chains

..ALSO..

STERLING SILVER NOVELTIES



**Prices
Talk...**



**Satisfac-
tion to
All...**



"Busiest Jewelry Plant in 45 States."

IF YOU WANT PROMPT DELIVERY PUT ORDERS IN AS
EARLY AS POSSIBLE

N. Y. OFFICE: 11 JOHN STREET. CHICAGO OFFICE: 131 WABASH AVE. SAN FRANCISCO OFFICE: CLAUD SPRECKELS BLDG. LONDON OFFICE: 94 HATTON GARDEN.

Philip Silverthau Wins His Case Against the City of Waterbury.

NEW HAVEN, Conn., Aug. 5.—The city of Waterbury has just paid to Philip Silverthau, jeweler, of this city, \$125, which amount includes \$100 with interest for several years, which he paid to that city a short time after the law was passed by the Legislature compelling all itinerant merchants to pay a license to do business in each city of the State where they operated or conducted business. This payment is the result of a stubbornly contested legal fight which has passed through five courts and been pending about three years. Mr. Silverthau has won an important victory.

For many years Mr. Silverthau, a member of the jewelry firm of S. Silverthau & Sons, this city, has carried on a personal trade with the residents of the Naugatuck valley. Shortly after the passage of this itinerant merchants' law the city of Waterbury ordered Mr. Silverthau to pay a license of \$100 or quit doing business there. He paid the same, but under protest, and decided, after a conference with others interested in a like manner, to make a test of the constitutionality of the law. He first brought suit in the City Court, Waterbury. This court gave judgment for the defendant, as did also the District and Superior Courts, to which the case was successively appealed. These successive defeats did not daunt Mr. Silverthau, and he carried the case to the Supreme Court of the State, which was his object at the start. This court declared the law unconstitutional. After this decision those who had been foremost in securing the passage of the law endeavored to have another law, which embodied the same idea expressed in a different manner, passed, but it failed to receive the approval of the legislative judiciary committee, and in consequence did not reach the Legislature. Everything seemed to be going Mr. Silverthau's way and he presented his claim for the refunding of his license money, with interest and costs of court. Payment being refused, he decided to sue the city of Waterbury to recover money paid for the license and the rest of his money claim. Mayor Kilduff was mayor of the city at that time and after a request was made upon him and a refusal received suit was brought in the City Court for Mr. Silverthau. This suit resulted in favor of Mr. Silverthau and Mayor Barlow and his city council have just refunded the license money, together with the interest. The costs of the suit have also been paid.

35,000 Kara's of Sapphires from the Mines at Yogo, Montana.

BUTTE, Mont., July 27.—Some 35,000 karats of sapphires, in the rough, were recently brought in from the sapphire mines at Yogo by Matthew Dunn, one of the owners. About three weeks ago, 20,000 karats of stones were shipped by this mine to London, where they readily find a market. The gems are distributed for cutting throughout Germany and Holland, the bulk of the shipment being cut in the Schwartz and Jura mountains. The color of the stone is a deep blue, and they are the only ones found in Montana which have a fixed market value, although there are plenty of sapphires found along the Missouri River.

E. N. Welch Mfg. Co. Increase Their Capital Stock.

FORESTVILLE, Conn., Aug. 4.—The E. N. Welch Mfg. Co. have filed in the office of the State Secretary a certificate of increase of capital. The company some time ago increased their capital from \$100,000 to \$300,000. Of the increase, \$100,000 has been subscribed, \$90,500 of which has been paid in cash.

The company are putting on the market a clock of a patriotic and up-to-date design. On the top of the clock are the heads of Dewey, Sampson, Schley, Sigsbee, Lee or Wheeler. On the face of the clock are engraved the ships of those who command on water, and there is a background of guns and munitions of war on those bearing the heads of the generals. The clocks are in

great demand, and the factory is running full time to fill the orders.

Chicago Detectives Looking for a Pendant Worth \$7,500.

CHICAGO, Ill., Aug. 6.—Capt. Colleran, Chief of Detectives, has received a letter from Thomas Carter, Chief Constable of Brighton, Eng., asking Chicago's Chief of Detectives to have his men search for a diamond pendant worth \$7,500, which was stolen July 21 from a jeweler's shop in Brighton. The center stone of the pendant, says Chief Constable Carter, is three-quarters of an inch long by five-eighths of an inch wide and weighs 75 karats. It is surrounded with 18 fine white stones—about three grains each—and has a loop set with six stones. The writer does not give

The Hand of Man

is the deftest instrument known to the human race. Take watch case making, for instance; machinery will go a long way toward making a good watch case, but it is the **hand made** case that attains perfection. This is shown in

1800K
1400K
"Wheeler's" Hand
Made Gold Cases.

These cases are turned by hand and engraved by hand. They are perfect specimens of the handiwork of skilled watch case makers.

*We case to order Swiss movements, and stamp cases with dealer's name when desired.
Cases in stock to fit all regular model American movements.*

HAYDEN W. WHEELER & Co.,
TWO MAIDEN LANE, N. Y.

the name of the person from whom the jewel was stolen, nor does he offer a reward. Nevertheless, the Chicago police would like to find it.

Further Details of the Career of the Late C. P. Lindsley.

CHICAGO, Ill., Aug. 6.—C. P. Lindsley, whose death at Bridgeport was announced in THE CIRCULAR of last week, was well known in Chicago. He was undoubtedly the oldest traveler in the United States, that is, had been more years on the road as traveling salesman than any other man who can now be called to mind. Mr. Lindsley started as peddler of Yankee notions, laying in supplies in New York City, one of the original bills of purchase bearing date of 1837. M. N. Burchard, of this city, retains a souvenir of that first purchase in an old fashioned pair of wooden pocket combs.

Previous to embarking in the silver plated line, Mr. Lindsley was for many years employed as commercial traveler by the Benedict & Burnham Mfg. Co., Waterbury, Conn. In 1883 he was the Chicago manager of the western salesroom of the Terry Clock Co. and Holmes & Edwards Silver Co. There was hardly a house in the western trade in those days to whom Mr. Lindsley and his fund of anecdotes were strangers.

The jewelry store of W. J. Wilkinson, Pendleton, Ore., was entered by burglars one night recently and \$50 to \$75 worth of jewelry was taken. There is no clew.

The Canada "Quad uple Plate" Case to be Placed Before the Grand jury.

TORONTO, Can., Aug. 3.—On Monday last Justice Rose, of the High Court, announced his decision as to the application made on behalf of the Timothy Eaton Co. for an order prohibiting the police magistrate from proceeding with the case brought against them by E. M. Trowern, of the Retail Merchants' Association, alleging fraud in the sale of a tea set advertised as "quadruple plate." The order was granted on the ground that a corporation cannot be proceeded against by information before a magistrate. The case has therefore been withdrawn from the police court and the Retail Merchants' Association will take steps to lay an indictment against the Eaton Co. on the same charge before the grand jury at the Assizes next month.

Market in Russia for American Watches and Clocks.

In a communication to a New York firm about to extend their business throughout Russia, their correspondent at Warsaw says that the commercial state of affairs is promising. The outlook for machinery is encouraging; the Russian Government is supporting industrial undertakings on the part of its Polish subjects, and relying upon this strong aid, factories of all kinds are being erected, and railroads laid down to run through the chief manufacturing and agricultural districts. In miscellaneous goods, such as cotton goods, boots, glass, glassware, cheap watches and clocks, and

iron goods, a very extensive trade could be developed if competition be possible.

In regard to clocks and watches, the writer adds: "A large but neglected opening in this as in every other part of the Russian Empire could be made. American timepieces at popular prices would find large sale. Clocks and watches are beginning to be considered as indispensable articles by the working classes, so that there is a practically unlimited demand for cheap watches and clocks. In order to enable them to be sold at a price that the workman can afford, they must be sent into the country in pieces and put together in Russia, in order to avoid the heavy duty on the completed article. The clocks should be as showy as possible. A real cheap and good watch would have an unlimited sale." In the articles above mentioned it is the general opinion that American manufacturers can compete with the European, who are to-day furnishing the Russian market. Let such manufacturers join the exporters who are endeavoring to introduce American goods and they will, it is argued, find that the demand will be sufficient to compensate them for their trouble.

Death of Charles L. Haupt.

WILLIAMSVILLE, N. Y., Aug. 3.—Postmaster Charles L. Haupt died July 29, aged 48, after a brief illness. Mr. Haupt was proprietor of the Williamsville jewelry store, postmaster, clerk of the Board of Education and Board of Trustees, secretary of the C. M. B. A., and held other offices of trust. He had been a resident of Williamsville since boyhood.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

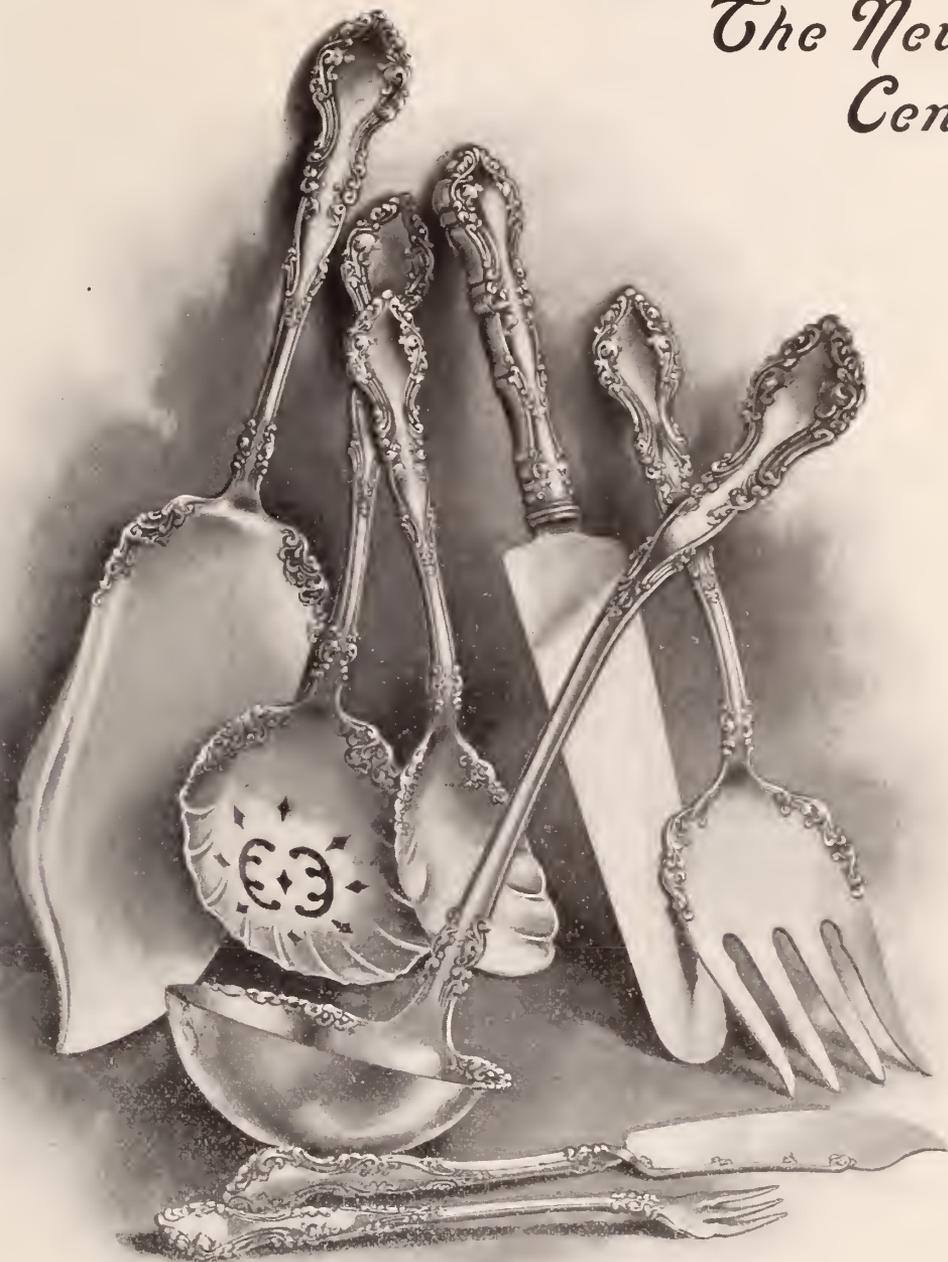
Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

*The New
Century...*



ROGERS & BROTHER,

OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the "NEW CENTURY," feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,

★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK,

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,
 IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**

OTHER PRECIOUS STONES, MAKERS OF FINE **DIAMOND JEWELRY,**
 PEARLS. ETC.,

26 MAIDEN LANE, (Southwest Corner
 Nassau Street.,) NEW YORK.

JOHN C. MOUNT,

ADDISON W. WOODHULL.

FOX & CO.,

Lapidaries and Importers
 of
Precious Stones
 Now at 22 John Street,
 New York.
Cutters of American Gems
 and Fine Miniature Glasses.

The Australian Opal Co.
 57 Maiden Lane, New York.
 Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
 and all kinds of FANCY STONES.

CHAS. ROSE,
MINIATURES,
 THE BEST.
 On Watches, - \$1.00
 On Ivory, Colored, 7.50



NOTE LOW PRICES.
 Studio, 192 Water St. Office, 202 Broadway, NEW YORK

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Turquoises and opals represent perhaps the most popular of gems worn with white and pale tinted Summer gowns.

*

Many fine strands of leather woven together into a flat band form the newest of the useful harness belts and are furnished with silver or silver gilt buckles.

*

Narrow jeweled bands will find a new field of usefulness in belting in the close fitting coat bodices of satin that promise to appear in early Autumn.

*

Coral jewelry has been taken up by the ultra-fashionables.

*

It has been said that "the aristocracy of the world has always loved jewels, the middle class has been less constant to them;" and it may be added that nowadays the woman of any class who does not adorn herself with them to the extent of her ability and the limits of good taste is quite the exception.

*

Irregularly cut coral beads, like those that were worn in necklaces of many rows a quarter of a century ago, are now to be seen in the most novel and stylish of chains for the lorgnette or fan.

*

A brooch that represents a standard, useful and safe style for those who buy only at rather long intervals takes the round form, having one large center stone with others radiating from it.

*

A handsome table lamp for reading and ordinary purposes has a wide, low base of brass open work and bowl and shade in decorated porcelain. This lamp stands 18 inches high. A banquet lamp is about four inches taller than this, having a porcelain standard above the brass vase, and bowl and globe of porcelain, all with decoration in colors.

*

Pierced work in the handles of tea and table spoons furnishes an increasing and pretty fashion.

*

Jeweling and enameling enrich much of the handsomest glass.

*

A serviceable looking sash pin takes the form of a stout gold wire safety pin, on which is mounted a golden horse shoe.

*

For traveling use, belts and chatelaine bags in Mexican leather are serviceable and stylish.

ELSIE BEE.

Robert Feickert, St. Louis, Mo., has been sued on a note for \$60.

B. F. Humphrey has removed from Bonaparte, Ia., to Centerville, Ia.

R. E. McMalron has given a bill of sale on his stock of jewelry and tools in West Bend, Ia.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
July 30, 1898.

Next Monday may fairly be described as the jewelers' bank holiday. Being the only general holiday occurring in the Summer, and as a rule a slack time, it is largely utilized in the trade. Until the week after next business will be quiet and lifeless.

Good colored stones of the popular descriptions are badly wanted for the New York market, and such as are offered fetch higher prices than has been usual. American buyers who cannot "warm up" to the best stuff have to be content with second-rate stones, which at less strenuous times would have been bought for the interior only. Prices in rough diamonds are firm with a rising tendency.

Complaints are made that the diamond dealers and brokers are not satisfied with reasonable profits. If it is so they will find it a short sighted policy. Englishmen prefer buying with as little trouble as possible, but if the Hatton Garden people "open their mouths too wide" the buyers will make inquiries elsewhere. A man who "knows the ropes" and can spare the time can do better by going to Amsterdam and buying in the rough than by paying present prices for polished stones. R. F.

Notes from London.

The Coiffure and Jewelry.—The fashion columns have warned us that ladies are making a somewhat radical change in hair-dressing. To the mere male mind it appears to be a question of lowering the top knot still further at the back. This will involve a change of fashion in jewelry, and a revival of earrings is spoken about. The diamond drop earrings which a few years back were largely worn by American ladies visiting London were never really popular here, but something longer than the close fitting patterns would seem to be called for by the present exigency.

Cruet Frames in Silver.—The old patterns of large frames for the center of the table are largely falling into disuse. Smaller, light patterns, of which several are used, or single cruets, mustards with blue or ruby glass insets and peppers of the muffineer



PEPPERS AND MUSTARDS.

shape, are more fashionable. These are under no disadvantage as regards duplication of presents for weddings. Even at small dinner parties several cruet stands or sets of cruets can be used and the variety of pattern gives an artistic appearance to the table. R. F.

D. Valentine & Co., jewelers, and P. F. Valentine, optician, Dunkirk, N. Y., announce that they will close out their stocks of goods at auction during August, as on Sept. 1 the store will be occupied by John A. Stapf, jeweler.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

DIAMOND JEWELRY.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Stern Bros. & Co.

Cutters of ...

MANUFACTURERS OF

DIAMONDS, Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, = = NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS

FINE MEDALS AND BADGES MADE TO ORDER.

A Clever Swindler Arrested for Working Morrill Bros. Co.

BOSTON, Mass., Aug. 8.—Frank M. Vining, recently of Providence, where he had been doing business as general manager of the Smith & Vining Mining Co. and the Smith & Vining Trading and Transportation Co., and more remotely of the Massachusetts State prison, where he served a term of three years for forgery committed in Lawrence, Mass., in 1889, is under arrest on the charge of obtaining goods by false pretences from Morrill Bros. Co., this city.

Vining's scheme was a novel and nervy one. He represented to Mr. Morrill that he had a store in Providence, and wanted to add a line of watches and jewelry. A clerk showed to him a number of watches,

from which he selected nine, and he promised payment in 30 days. As security he offered a mortgage for \$500 on property which he claimed to own in East Boston. This seemed to eliminate the element of risk, and the deed of the property which he showed in proof of his statements appeared to bear out all his assertions.

He gave the name of B. E. Brewster, and the deed purported to convey to him under that name a certain parcel of real estate from Jane and J. H. Thomas. It was a forged document, however, as subsequent events proved. Vining had put the deed through all the legal processes customary in bona fide transfers of real estate. It was duly witnessed, apparently, and had actually gone on record in the Registry of Deeds for Suffolk county, bear-

ing the seal of a notary public and the official certification of Registrar Temple of this city.

Verification at the Registry of Deeds was made by a salesman for Morrill Bros. Co. and Mr. "Brewster" was allowed to depart with the watches, valued at \$150, his note and the mortgage being taken in exchange. This happened Aug. 2. Next day, to further fortify themselves regarding the transaction, the house in East Boston was visited. The land and house were found as described. Jane Thomas was also interviewed, and then the unexpected happened. She informed the representative of the concern that she had owned the property for five years and still retained it, and never had known or had any dealings with "B. E. Brewster." The police were notified and a trap was set for Vining. A decoy letter was sent to him and the office boy watched in the post office for its claimant. Last Friday he was seen by the youth in the post office corridor, and his arrest quickly followed. At headquarters, Vining admitted his guilt. Pawn tickets for four of the watches were found in his possession. He had a room in Appleton St., this city, and there the officers found the other five watches, together with a number of papers which showed his identity.

Numerous other firms have been victimized by this clever swindler, among them being A. D. Puffer & Sons, from whom he obtained a soda fountain valued at \$625, on 30 days' time, two months ago, the bill being still unpaid. He had a number of blank checks among his effects and an International Trust Co. bank book, which indicated that he had \$450 to his credit there. This is thought to be bogus. Vining has been held for the grand jury.

Suit for Damages for Illegal Levies.

PITTSBURGH, Pa., June 5.—The opinion of Judge Smith, of the Superior Court, affirming the judgment of Common Pleas Court N. 1 in the case of Joanna DeRoy *et al.*, against James F. Richards, is attracting attention among attorneys who have suits pending against the Sheriff to recover damages for alleged illegal levies.

The action in this case was brought by the plaintiffs to recover damages for a levy made by the Sheriff upon an execution issued by the Bank of North America to recover a debt owed by Emanuel DeRoy. The plaintiffs set up that the property sold was their property, which DeRoy held in trust for his wife and children. The defense alleged fraud on the part of DeRoy, and contended that the debt was contracted on the representation that he owned the goods. A verdict of nearly \$400 was rendered for the plaintiffs and an appeal was taken.

In deciding the case, the Superior Court does not consider ten specifications of error, because they do not comply with the rules of the court. As to the question of fraud, Judge Smith says that was eliminated by the jury. Attorney Joseph Crown represented the trustee in the present case.

Jernigan & Son, formerly of Sandersville, Ga., are now located in Louisville, Ga.

As a result of our MR. RICHARD FRIEDLANDER'S visit to the Diamond markets of Europe we are now receiving weekly shipments of

Mêlée

and stones varying from $\frac{1}{2}$ to 3 carats each. We are also cutting a large quantity of

Rough

which will be ready for the market about Aug. 15, 1898.

A full line of

0 Size Raised Gold Ornamented Watch Cases.

Inspect our stock of Diamonds and Watches before leaving New York.

R., L. & M. FRIEDLANDER

Importers and Cutters of Diamonds,
American Watches, Jewelry,

30 MAIDEN LANE . . . NEW YORK

Branch, 97 Hatton Garden, London.

... NOTICE ...

B. A. BALLOU & CO.,

Manufacturers of

...Improved Safety Pins...

hereby notify the trade that a suit has been brought by B. A. Ballou against E. A. POTTER & CO., of Providence, for their infringement of his patent on said safety pins, in the United States Circuit Court in the District of Rhode Island, which, after a stubborn contest on the defendants' demurrer thereto, has been decided in favor of B. A. Ballou.

All persons infringing said patent by making or selling the so-called "One Piece" safety pins are notified to cease such infringement, as all rights under said patent will be strictly protected and enforced.

It seems an opportune time to give a short history of these little pins.

In the year 1888, when this patent was granted, a few patterns of the pins were placed on the market with the idea that they would be used by ladies for cuff pins, cuffs being then much worn, as up to that time no pin had been made stiff enough to pass through the sleeve and linen without bending, and the old style joint and catch pins were clumsy, liable to scratch, and did not admit sufficient cloth, owing to the space occupied by the joint and catch. It required many months of experimenting to obtain the proper spring and temper so that when the tongue was removed from the catch it would spring back far enough to enter the cloth; but this was finally accomplished, and this spring made it a perfect safety pin, as when closed, the tongue remains firmly in the catch.

Persistent effort for more than two years resulted in very few sales. The article was new, and people often prefer to use an old, inferior pin rather than to try a new one. At this time no pains were spared to improve

the style, patterns and finish, and gradually small orders began to come in. It was several years, however, before the attention of other manufacturers was drawn to the pin, yet its gradually increasing sales led them to look into its merits and finally copy it as closely as possible without infringing. Many soon found, however, that a good strong, springy pin could not be made except from "one piece" of stock in a manner which infringed the patent, and several asked the privilege to make them under royalty. We have never, for various reasons, granted this privilege to anyone; and as the demand continued to increase some infringed, but soon discontinued, the matter being settled out of court.

As a proof of our confidence in the pins, and although realizing that some, not knowing how to use them, will bend and perhaps break the tongues, we have guaranteed them, agreeing to replace all broken pins free of charge, except in the case of gold pins where part of the pin is not returned, when we charge only for the actual loss of stock. We

have lost no opportunity to improve them, until to-day they seem to us to be as near perfect as it is possible to make a pin of this description, and we hope that you and your customers will compare them with the different pins now made, and satisfy yourselves that this pin, with the patent date "Apr. 3, '88" on the inside of the front, is the best of its kind made. They are now much used for shirt waists, for babies' caps and bibs, and with chains attached for children's dresses.

If we have succeeded in interesting you, and if you have never used these pins, we hope you will write for a sample pair, which will be mailed free of charge, on receipt of 4 cts. in stamps.

They are made in a great variety of patterns with and without stones, and in six different sizes: $\frac{7}{8}$ in., 1 in., $1\frac{1}{4}$ in., $1\frac{3}{8}$ in., $1\frac{1}{2}$ in. and 2 in., the last two being used for belt pins.

Remember the patent date, "Apr. 3, '88," is on the *inside* of the *front* of every pin we make.

B. A. BALLOU & CO.

Jernegan's "Process" Worth \$9,999,995, According to His Estimate.

NORTH LUBEC, Me., Aug. 8.—Officials of the defunct sea water gold concern known as the Electrolytic Marine Salts Co. have taken all the steps possible since the flight of promoters Jernegan and Fisher to recover available assets and convert them into cash, so that a dividend may be paid to the stockholders in case the affairs of the company are wound up in the near future.

There are about a dozen vessels here with building material which was to have been used in the construction of additions to the plant.

BOSTON, Mass., Aug. 8.—There were 23 stockholders of the Electrolytic Marine Salts Co. present last Friday at a meeting

held in Young's Hotel, this city. No action was taken, but the secretary's report was read and the interesting information was derived therefrom that when the company organized, Nov. 5, 1897, the capital of \$10,000,000 was described as fully paid, to wit, \$5 in cash, the balance of \$9,999,995 being estimated value of "inventions and processes for extracting gold from sea water." From the proceeds of the sale of the stock, Jernegan was to receive 45 per cent., the company 35 per cent. and Messrs. Sawyer and Usher 20 per cent. Ryan received a salary as president. A motion that the plant and process be investigated by a scientist to determine whether it could be operated was defeated by a vote of 12 to 11.

Jernegan was not arrested Aug. 2 on his arrival in France. He had crossed the At-

lantic under the name of Louis Sinclair. Necessary formalities were lacking, and it was impossible to hold him without proper papers. The conviction is growing in the minds of those interested that it will be impossible to formulate charges against the promoters of this colossal scheme which will be tenable in court. In an interview with a representative of the press at Havre on his arrival, Jernegan alleged that Fisher had departed for Europe ahead of him, and that he was seeking Fisher because the "secret process" required their co-operation for its successful development.

AN EXPERT'S VIEW AS TO HOW THE FRAUD MAY HAVE BEEN WORKED.

MILWAUKEE, Aug. 6, 1898.

Editor of THE JEWELERS' CIRCULAR:

Enclosed newspaper clipping is from the Milwaukee *Herold* of the 5th inst. It gives you my opinion of the gold producing fraud of Lubec, Me. If you wish to copy the same you can do so, as, in fact, it is interesting to the readers of your paper.

I am, very truly yours,

A. WERNER,

Silversmith and Plater.

The following is a translation of the article referred to:

"After considerable thought on the subject as to how the promoters of the sea water gold swindle managed to dispose of their stock, I came to the following conclusion: In order to create the impression that sea water really contained gold and that the metal is obtainable in considerable quantities, the following method must have been employed: A quantity of pure gold was dissolved with the aid of some acid; this acid was then allowed to evaporate, and the dissolved gold (chloral gold) again dissolved in water. Then about 1,000 gallons of sea water was pumped into a tank, and the water containing the dissolved gold poured into it. Hence there were no traces of gold visible in the tank, and only after cooking and boiling the water did the gold again appear, by melting the sediments which had remained in the tank. Then the gold appeared in a lump."

The Shipper Did Not Put Value on this Package of Diamonds.

CARSON CITY, Nev., Aug. 3.—Frank Golden, of the Frank Golden Jewelry Co., this city, recently sent some diamonds to a Chicago firm to have them recut. It seems that the firm there sent them back by express, but did not put a value on the package. The diamonds arrived at Carson, but were lost while being delivered from the office. The express company wanted to pay \$50 for the loss, but Mr. Golden would not accept it. He has brought action against the Chicago jewelry firm for the recovery of the value of the diamonds.

The New Tariff of Jamaica.

WASHINGTON, D. C., Aug. 6.—Under a new tariff of Jamaica dated May 31, 1898, the following rates maintain:

All cutlery, plated ware, jewelry and fancy goods, manufactured wholly or in part of metal firearms, swords, daggers, razors, knives, scissors, and forks and spoons of all descriptions, \$97.30 on every \$486.50 value, or 20 per centum.

Gold and silver plate and other ware, plated and gilt ware, clocks and watches, jewelry, and articles for personal use and adornment, \$121.66 on every \$486.50 in value, or 25 per centum.

Bullion, coins, and tortoise and turtle shells, free.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Ruth Bradberry Begins Early a Career of Crime.

ST. LOUIS, Mo., Aug. 6.—John C. McCoy, diamond dealer, 301 Holland building, has been robbed of several rings during the past month. After the loss of the first one he thought it might have been misplaced and did not report the matter to the police. Subsequently after several more rings had disappeared he reported the matter to the police and a detective was detailed to unearth the robber or robbers. On Thursday the detective caught Miss Ruth Bradberry red handed. The girl, who is only 16 years of age, has been in the habit of calling at McCoy's for two months past, and would occasionally buy a small trinket. She of late has been looking over his diamonds, as she told him her uncle intended making her a present of one, and as it would be an event in her life, she wanted to be satisfied when she got it. As she had been introduced by responsible people, McCoy did not keep a close watch on her.

Thursday when she called, the detective placed himself behind a door and he saw her take a ring when the proprietor's head was turned, and put it in the top of her shoe. As she started to go out he placed her under arrest, and she confessed with apparent unconcern to the theft of all the missing rings. She implicated Lee Killian, a young man of her own age, as an accessory, and said she had an appointment to meet him in fifteen minutes on the first floor of the building.

At the appointed time the detective and the girl went down stairs; the young man was there and he was placed under arrest.

When asked where the rings were he promptly took every one except one out of his pocket. The missing ring had been pawned for \$40. He denied his complicity, claiming he did not know where the girl had obtained the rings. They consisted of the following: Three chip diamond rings, valued respectively at \$12, \$13 and \$50; one 1 karat ring, \$100; one 2 karat ring, \$200; one plain gold ring, \$5. Mr. McCoy declined to prosecute either Ruth Bradberry or Lee Killian, on account of their youth, as he obtained all his property back, including the ring that had been pawned. Killian's mother redeemed the ring that had been in pawn.

Harry Camp, Who Gets Goods on Memorandum, Arrested.

Harry Camp, who is said by the police to be a professional crook and whose portrait is in the Rogues' Gallery, was arrested in New York last week by Detectives Nugent and Cane on a charge of larceny. The complainant is Gustav H. Leonhardt, manufacturing jeweler, 57 Maiden Lane, who asserts that in April, 1897, Camp obtained from him on memorandum four diamond and pearl brooches and one diamond ring valued at \$85. Upon Camp's failure to return the jewelry, a warrant was issued which resulted in his arrest.

Camp's arrest will recall the assignment of Chas. Seale on May 31, 1893, as it was to this man's dishonesty that Seale's failure was said to be due. Seale's schedules, filed June 29, 1893, showed that over \$15,000 worth of goods had been given to Camp on memorandum on which he never made

any return. When Camp was recently released from a six months' imprisonment in Boston he was taken to New York by Detective Sergeant Murray to answer to a charge of larceny brought by Mr. Seale. Camp was released on this charge on furnishing \$3,000 bail. Camp was arraigned in the Tombs Police Court on Wednesday morning and held for examination.

Camp was indicted by the Grand Jury Monday for grand larceny in the second degree and was held for trial at General Sessions.

The Litigation Over the Will of the Late Mrs. Mary A. Oskamp.

CINCINNATI, O., Aug. 6.—The matter of the will of Mary A. Oskamp, who was the widow of Clemens Oskamp, was up for hearing before Judge Ferris Wednesday. The will is resisted by the heirs because it leaves the estate, valued at \$400,000, practically in the exclusive care of John C. Daller, a son-in-law of deceased.

Mrs. Oskamp at the time of her death owned a half interest in the Oskamp jewelry store. This business she tied up for 20 years. This she did in the first codicil to the will, which codicil provides that Daller shall have a period of 20 years after her death to purchase the business. In a still later codicil Daller is named as sole executor without bond, nor need he give an account nor be charged with interest. Daller's wife was Miss Amelia Oskamp. The charge advanced to make the will void is that Daller exercised undue influence over Mrs. Oskamp. He was enabled, it is alleged, by virtue of his position as

Expected Invoices...

Large invoices of both Rough and Polished goods, ranging from Yellow to Finest Crystal, purchased by our Mr. Fred. L. Martin of our London office, are expected to arrive during this month.

An inspection of these goods is earnestly solicited. Memo. orders from responsible dealers cheerfully filled.

Eichberg & Co.,

105 Hatton Garden,
... London.

65 Nassau Street, New York.

manager to Mrs. Oskamp, to induce her to make a will on terms favorable to himself.

Charles W. Baker and Kean & Kean have been retained by the heirs. Bromwell & Bruce represent Daller. The heirs are Anna, Eleanor and Nettie Oskamp and Amelia Daller, Henry, Clemens X., William and Alfred Oskamp. Attorney Geo. W. Black drew up the will at the request of Mrs. Oskamp from a draft furnished by herself. Black was a witness before the Probate Court with Mrs. Wilde, who said Mrs. Oskamp acknowledged the will. J. J. Muir, the attorney, and Miss Lizzie Welch witnessed the first codicil, which was drawn up by the late A. B. Champion.

Attorney Baker sought to show that this codicil, which gives the 20 years' time of purchase to Daller, was executed after the latter had a conference with Champion. Attorney John E. Bruce and Warner Opey witnessed the second codicil, which names Daller as sole executor. Bruce, who drew up this codicil, testified he did so at the request of Mrs. Oskamp, to whom he read the contents. Baker, in his cross-examination, worked to create the inference that Mrs. Oskamp was not fully acquainted with the provisions of these papers. The question of admission of the will is to be presented at a future time.

The vacation season is now in full swing among the jewelers of Syracuse, N. Y., and everyone who has not already taken a vacation is planning for one. Henry J. Howe is spending two weeks in Indianapolis and Niagara Falls. James H. Morse, of Hitchcock & Morse, is sojourning at Thousand Island Park. Hither also went Wm. P. Hitchcock, of the same firm, and his family. Calvin S. Ball came down from his cottage at Round Island on Tuesday to look in on business and returned on Friday. James Cheney, Jr., who is spending his vacation near Clayton, sent C. E. Eager a basket of fish last week, one of which weighed eight pounds. Fred. Mead is spending his vacation at Thousand Island Park.

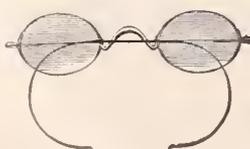
AUDEMIR



Import Line of... **Opera Glasses.**
Now ready for inspection.

ASK TO SEE

NEW DEPARTURE PATENT NEVER-BREAK STRAPS ON ALL



NON-CORRO-SIVE, NICKEL SILVER MOUNTINGS.

SKELETON SPECTACLES and EYEGASSES.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.

Strauss & Stern Have Over \$70,000 Liabilities but No Assets.

CINCINNATI, O., Aug. 5.—The first petition filed in Cincinnati under the new Federal Bankruptcy law made a high water record for divergence between liabilities and assets. The petition was filed by the firm of Strauss & Stern, jewelry jobbers. Their debts amount to \$71,898.34 and their assets to nothing. The petition was filed for the firm by attorney Samuel Wolfstein. There are about 100 different creditors, chiefly firms or individuals in New York, Providence and other eastern cities. No Cincinnati persons or firms are in the list. The firm is composed of Leopold Strauss, who lives in Philadelphia, and Charles J. Stern, of Cincinnati. The debts are in sums ranging from \$100 up to \$2,800.

As to their assets, the declaration is made that they have nothing at all—neither personal, real, nor any other kind of property—to meet the indebtedness of \$71,898.34, and they ask to be discharged from all liability for that debt. The four newly appointed referees in bankruptcy—Chas. T. Greve, Morrison R. Waite, Alfred Mack and W. H. Whittaker—have all filed their bonds and were sworn in, and the petition of Strauss & Stern was assigned to Referee Greve for adjustment.

For the present only voluntary petitions in bankruptcy can be filed. With Nov. 1 involuntary bankruptcies will begin under the law. The expectation is that the bankruptcy law will divert this class of business wholly from the State courts to the United States Court, and so cut off the fees and emoluments that have fallen to attorneys and other persons in connection with assignments in the State courts.

This filing of petition is to relieve the firm, so if either desires to enter business again he will be free. Mr. Stern is in the insurance business in Cincinnati and does not anticipate entering the jewelry trade again, but still he wants to be freed from the liability. Mr. Greve will render his opinion in the matter at an early day.

Bridgeport Jewelers Have a Trolley Ride and Shore Dinner.

BRIDGEPORT, Conn., Aug. 4.—The jewelers of this city and their friends enjoyed a trolley ride and had a shore dinner at Merwin's hotel, Woodmont, last night. An excellent repast was partaken of and a thoroughly good time enjoyed. Among those present were: G. A. Fairchild, H. L. Fairchild, H. A. Ayre, W. H. Van Voorhis, John Reid, Joseph Modus, Paul Carey, Fred. Judson, James Cahill, J. A. Johnson, R. W. Van Stone and Fred. Fairchild. It was decided to give another shore dinner in a short time.

The \$3,000 License on Stamp Concerns in Topeka, Kan.

TOPEKA, Kan., Aug. 5.—The fight of the Premier stamp store took another turn this week when an order restraining the city of Topeka from putting into operation the \$3,000 license on premium stamp businesses was granted to John C. Humes, of Kansas City, Kan., by Judge Amos M. Thayer, of Rye Beach. The hearing for a permanent injunction will be held Sept. 10.

To Pay \$16,000 Penalty.

Bonner, Grinberg, Rich & Co. to Pay \$1,000 Extra Duty and \$16,000 Penalty on their Invoice of Precious Stones.

United States General Appraiser Sharretts, before whom the Jewelry Examiner's appraisal of diamonds, rubies and sapphires imported by Bonner, Grinberg, Rich & Co., New York, came up for review, rendered a decision last week which, while advancing many of the articles over the entered value, advances none over 50 per cent. or up to a figure which would subject the goods to forfeiture, according to law.

As told in full in THE CIRCULAR last week, the goods which arrived on the *Umbria* July 14 were invoiced at about £22,700, or \$113,500, and consisted principally of diamonds and a large number of pearls and sapphires.

At the Appraiser's office advances were made in the value of something over \$20,000 worth of the goods, including some diamonds and the bulk of the pearls and sapphires. In all the Jewelry Examiner advanced about 66 items, a number of which he claimed were undervalued beyond the seizure penalty point, namely 50 per cent. Bonner, Grinberg, Rich & Co. immediately appealed from this appraisal and General Appraiser Sharretts, after taking testimony, rendered the following decision:

"Precious stones cut, and pearls from Adolf J. Grinberg, London, July 8, 1898; brilliants, pearls, sapphires, rubies, etc., entered value sustained on some, advances of from 5 per cent. to 50 per cent on balance."

A CIRCULAR reporter learned Monday that of the 66 items advanced, the Appraiser was sustained fully on 46, and the importer on five items. The other 15 items the Appraiser had advanced beyond the penalty point, but General Appraiser Sharretts reduced this advance to 50 per cent. or less. As the decision now stands the importers must pay an additional duty of \$1,000 and a penalty of \$16,000.

Appraiser Wakeman has recommended that an appeal be taken by the Collector from Mr. Sharretts' decision to the full Board of General Appraisers.

Son Against Mother Over the Will of H. D. Merritt.

NORTH ATTLEBORO, Mass., Aug. 6.—Local and outside newspapers have given exhaustive reports of a strained condition alleged to exist between Henry D. Merritt, eldest son of the late H. D. Merritt, one of North Attleboro's wealthiest jewelry manufacturers, and his mother, Mrs. Merritt, relative to the disposition of \$10,000 in United States 4 per cent. bonds bequeathed to the young man on the death of his father over 20 years ago. Merritt has demanded of his mother an accounting of her use of the funds as executrix, and the Probate Court of Bristol county is soon to pass upon the matter.

Herbert M. Williams, of the H. M. Williams Mfg. Co., makers of seamless wire, Attleboro, is named as the recipient of some of the money which Merritt thinks has been improperly disbursed by his mother. Williams owns to being in a small degree the recipient of money from Mrs. Merritt, but to no such extent as alleged generally.

Mrs. Merritt has filed a statement, making no mention of the \$10,000, but instead exhibiting charges for bringing up, educating, feeding and clothing the boy, showing him to be indebted to her in the sum of \$23,307. The items are as follows: For boarding 20 years and five months (from date of the father's decease), at \$1 per day, \$7,450; for schooling, clothing, incidentals, and spending money, \$11,859.93; miscellaneous, \$4,000; total, \$23,307.93.

The Operations of a "Diamond Investment" Gang Temporarily Checked.

SAGINAW, Mich., Aug. 5.—For several days past two or more men have been offering to sell diamonds to residents here on terms that have proved irresistibly tempting. One young lady was approached and the contract offered was as follows: On payment of \$5 to bind the contract, and \$1.25 a week for 26 weeks, they agreed, so she says, to give her the option of receiving \$50 in cash or a diamond worth \$65. For those who wished larger stones, the rates of weekly payment were proportionately higher. During this period she would have paid in \$5 plus \$32.50, or a total of \$37.50. The sum of \$12.50 was considered good interest on the investment. The bait was so tempting that the agents signed over 100 contracts among the people of this place.

A local paper, however, nipped the scheme in the bud by quoting from THE JEWELERS' CIRCULAR the article that appeared under date of Chicago, July 30, relating to the methods of the Diamond Investment Co. of that city. The article was quoted in full. It is alleged that several patrons have had their contracts fulfilled, but this cannot be verified.

Gerome Desio Identifies Two of the Men Who Robbed Him.

WASHINGTON, D. C., Aug. 5.—Two of the four men who committed the \$3,000 diamond robbery at the jewelry store of Gerome Desio, 1107 F St., N. W., the 9th of March last year, are believed to be serving time in the Eastern Penitentiary of Pennsylvania. Their names are said to be James Riley, alias Ritchie, and William Devlin, and their pictures have been identified by Mr. Desio. The prisoners are now serving time for an attempt to rob a jewelry store in Philadelphia not many months ago, and they have about 18 months yet to serve.

Mr. Desio called on the police yesterday and told them of what he had learned, and an effort was made to have the Grand Jury investigate the case, but this attempt was not successful, for the reason that the jury had adjourned for the Summer. Next morning a warrant was issued for the men named, charging them with grand larceny, and the Grand Jury will hear the case this Fall.

Mr. Desio and his son, Victor Desio, who has succeeded his father in business, have made every effort to apprehend the robbers. The articles stolen consisted of diamonds, 40 rings and four breastpins. The Messrs. Desio have visited Europe since the robbery was committed, and while they learned that the stolen diamonds were disposed of across the ocean for \$1,500, they could find no trace of the thieves over there.

Special Designs.

I take pleasure in announcing that, besides the regular lines I shall carry the products of the following well-known manufacturers, and also will have exclusive control of **MANY SPECIAL DESIGNS.**

WATCHES AND WATCH MOVEMENTS:

American Waltham Watch Co.,
Elgin National Watch Co.,
New England Watch Co. (Special Agent).

WATCH CASES:

Crescent Watch Case Co.,
Courvoisier-Wilcox Manufacturing Co.,
Keystone Watch Case Co.,
Fahys Watch Case Co.,
Brooklyn Watch Case Co.,
Wadsworth Watch Case Co.

CLOCKS:

Ansonia Clock Co.,
Seth Thomas Clock Co.,
E. N. Welch Manufacturing Co.,
Parker Clock Co.,
E. Ingraham Co.

SILVER NOVELTIES:

The best productions of the leading manufacturers will be represented.

OPTICAL GOODS:

American Optical Co.,
B. y State Optical Co.

CHAINS:

W. & S. Blackinton,
R. F. Simmons & Co.

MUSICAL BOXES:

Olympia; prices ranging from \$10 to \$90.

SILVER PLATED WARE:

Rogers, Smith & Co., 1847 Flat Ware.

In addition the following lines will be extensively represented: Art Goods, Cut Glass, Pottery, Bronzes, Gold Pens, Bric-a-brac, Precious and Imitation Stones, Canes and Umbrellas and the latest styles of Diamond, Gold and Silver Jewelry. In Art Goods the lines are too extensive to enumerate. A visit to New Orleans will more than compensate you, by placing at your disposal the carefully selected productions of over 300 manufacturers.

LEONARD KROWER,

Importing and Manufacturing Jeweler,
122 CHARTRES STREET,

New Orleans, La.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

M. Loeb got back to Chicago Friday from the Wadsworth Watch Case Co.'s factory, where he reports things are exceedingly busy.

Chris. Morgan, with his * Rogers & Bro. A. I. line, spent the last week in the jobbing houses of Chicago.

O. R. Ryan, Towle Mfg. Co., left Chicago Friday for the northwest.

A. L. Reach, F. H. Noble & Co., Chicago, left Thursday for the east and Canadian points.

E. A. Reed, traveling from the factory for Reed & Barton, called at the Chicago salesrooms last week.

A. M. Leibman, for E. P. Reichhelm & Co., New York, is calling on the case makers and material men with a fine line of tools and machinery. Mr. Leibman says he is having a big trade.

J. H. Stanley, traveler for the Meriden Silver Plate Co., was in Kansas City, Mo., all of last week while waiting for the arrival of his wife and family from the east, who will accompany him to the Pacific coast.

James Brown, for Geo. B. Barrett & Co., and William Roseman, for Grafner Bros., Pittsburgh, Pa., started out for their season's trip in the interest of their respective firms, the objective point being southern territory.

Among the travelers in Kansas City, Mo., last week were: A. D. Engelsman, Goodfriend Bros.; Richard Merker, Bates Bros.; M. J. Geary, S. Sternau & Co.; A. W. Ware, Arthur W. Ware & Co.; F. R. Horton, Carter, Hastings & Howe; W. S. Dudley, Rogers, Smith & Co.

The commercial travelers of Indianapolis opened new club rooms in the English Hotel July 30. The rooms are handsomely furnished and are a pleasant place for the traveling men to spend the time when off the road and to entertain friends and customers. Charles Elliott Sims, of Heaton, Sims & Co., is one of the directors of the club.

Traveling men in Boston, Mass., the past week included: George B. Osborn, Wm. Smith & Co.; Mr. Imfeld, O. A.

Hendrick & Co.; H. D. Sherrill, Sinner & Sherrill; Otto H. Wolff, Larter, Elcox & Co.; C. E. Mott, J. B. Bowden & Co.; M. Stratton, Jr., Alling & Co.; Mr. Hammitt, Whiting Mfg. Co.; Leverett S. Lewis, Maurice Prager & Co.

The Gorham Mfg. Co.'s Chicago travelers all left the past week. W. S. Willis takes Illinois, Missouri, Kansas and parts of Texas and New Mexico, going as far as Denver; W. H. Burton looks after Wisconsin, Minnesota, Iowa, Montana and the two Dakotas; Thos. J. Jewett has Michigan, Indiana and Kentucky, and H. P. Stevenson pretty generally covers Illinois and Iowa.

Travelers in St. Louis, Mo., last week were: Wm. Rosenberger, A. Wallach & Co.; H. A. Bliss, Kremetz & Co.; D. Schwab, L. Adler & Son; A. J. Sherrard, Enos Richardson & Co.; L. Seligsberger, Adelphi Silver Plate Co.; Jos. W. McClannin, Wilcox Silver Plate Co.; Arthur W. Ware, Arthur W. Ware & Co.; George Paine, E. I. Franklin & Co.; H. W. Raymond, F. C. Steimann & Co.; J. B. Beach, Derby Silver Co.; A. Leibman, E. P. Reichhelm & Co.

The trade in Indianapolis, Ind., was visited last week by the following traveling representatives: H. H. Williamson, for Wm. A. Rogers; J. E. Zender, J. K. Osborn Mfg. Co.; H. G. Schramm, Theo. Schrader & Co.; J. R. Goodwin, Carter, Hastings & Howe; R. H. Krause, Ingomar Goldsmith & Co.; Arthur W. Ware, A. W. Ware & Co.; A. W. Wagner, Glaenzer Frères & Rheinboldt; W. A. Fay, the New England Watch Co.; W. L. Merrieles, Manning, Bowman & Co.; M. Vogel, Morris Vogel & Bro.; Lew Hanford, Wm. L. Gilbert Clock Co., and representatives of J. Bernstein, Benj. Allen & Co., Engelfried, Braun & Weidmann, and the Royal Mfg. Co.

The following traveling salesmen passed through Detroit, Mich., last week: C. M. Dillon, Meriden Cutlery Co.; L. Strassberger, S. Sternau & Co.; Adolph Weiss, for J. J. Cohn; E. A. Reed, Reed & Barton; Edmond Stephens, R. L. Griffith & Son Co.; Mr. Hopkins, Meriden Silver Plate Co.; Charles Burgess, Frank M. Whiting & Co.; Mr. Young, Wm. B. Kerr & Co.; Mr. Smith, Holmes & Edwards Silver Co.; Mr. Allen, Allen, Smith & Thurston; A. M. Leibman, E. P. Reichhelm & Co.; A. L. Reach, F. H. Noble & Co.; W. R. Bristol, C. Rogers & Bros.; Mark Franklin, Louis Kauffman & Co.; A. O. Waterman, Pairpoint Mfg. Co.; Julius Franklin L. Tannenbaum & Co.; Mr. Cobb, W. R. Cobb & Co.

Among the salesmen calling on Syracuse, N. Y., jewelers the past two weeks were: D. Zimmern, Zimmern, Rees & Co.; R. Warren, The J. B. Owens Pottery Co.;

Frank E. Whitmarsh, Alvin Mfg. Co.; James F. Barclay, the Mauser Mfg. Co.; Mr. Griswold, Hunt & Sullivan; J. N. Beckwith, Jos. H. Fink & Co.; Alva J. Lasher, Whiting Mfg. Co.; W. R. Shute, Day, Clark & Co.; S. Valfer, S. Valfer & Co.; Fred. S. Eason, N. H. White & Co.; H. E. Swain, Waltham Horological School; Julius B. Curtis, Byron L. Strasburger & Co.; Henry Freund; Mr. Cobb, W. R. Cobb & Co.; Mr. Geik, Frank M. Whiting & Co.; Mr. Mitchell, for Robt. S. Gatter; J. Goldberg; Harry W. Frohlichstein, Henry Froehlich & Co.; Moses Adler; L. E. Meyer, John C. Hull, the Silver Plate Cutlery Co.

Travelers in Pittsburgh, Pa., last week were: William Rosenberger, A. Wallach & Co.; H. B. Kennion, H. D. Merritt & Co.; George L. Paine, E. I. Franklin & Co.; Thomas E. Rogers, Riker Bros.; F. R. Sheridan, Horton, Angell & Co.; D. Skutch, Waterbury Clock Co.; C. L. Krugler, Jr., Champenois & Co.; W. L. Merrieles, Manning, Bowman & Co.; G. F. Pashley, H. G. McFaddin & Co.; Frank F. Gibson, for William Kinscherf; S. Sichel, Bonner, Grinberg, Rich & Co.; Thos. H. B. Davis, Middletown Plate Co.; A. Kiersky, A. Kiersky & Co.; H. A. Bliss, Kremetz & Co.; S. W. Abbey, E. Ira Richards & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Richard Robinson, the James E. Blake Co.; H. B. Bliss, Gorham Mfg. Co.; R. H. Krause, Ingomar Goldsmith & Co.; J. M. Morrow, American Watch Case Co.; Mr. Hofman, Eichberg & Co.; representative of Endemann & Churchill.

Where Is Patterson's Grip Full of Rings?

NEWTON, Kan., Aug. 2.—A grip belonging to J. B. Patterson, representing the Niagara Ring Co., Chicago, was stolen this morning from the table of the Clark Hotel, this city. The grip contained 250 rings. Patterson had placed the grip on the table and had gone away. When he returned it was gone. The most diligent search has failed to reveal its whereabouts.

Is Goldsmith Boyd's Partner or Only His Agent?

MANCHESTER, N. H., Aug. 3.—Monday afternoon Samuel Goldsmith was arrested on a writ of trover, sworn out by Frank E. Boyd, the amount stated in the writ being \$800. Goldsmith soon secured someone to go on his bond in the sum of \$800.

Boyd and Goldsmith dispute as to the ownership of a certain amount of jewelry now in the latter's possession. Boyd claims that Goldsmith has merely been acting as his selling agent, while the latter declares that he is an equal partner in the jewelry business and owns one-half of the property. Boyd made a demand on Goldsmith for the jewelry in his possession, and he refused to turn over the property. Consequently the writ was sworn out.

United States Marshal Alcott, of Trenton, N. J., last Wednesday attached a diamond brooch, bracelet, ring and stud seized on the person of Alexander Luban, who came over on the *Fuerst Bismarck*, and who, it is alleged, was smuggling the diamonds into this country.

FRED. W. LEWIS & CO.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

Progress of the Projected Watch Plant at Wyoming, R. I.

WYOMING, R. I., Aug. 3.—Another meeting of the citizens interested in the proposed purchase of the Cheshire Watch Co.'s plant and manufactured goods has been held. At the last meeting a committee of investigation were appointed to visit the property and to interview some of the former officers, or to correspond with them. Charles Howe, one of the committee, read a letter from J. G. Capwell, of Hartford, a former president of the company, stating the cost of producing the watch when the company were doing a flourishing business. The watch, Mr. Capwell stated, was a good one, and there was no reason why the company did not succeed except mismanagement.

Mr. Howe read a letter from Mr. Montford, a broker, who is the party endeavoring to sell the property. He stated that Seth E. Thomas would sell the property for \$11,000 cash, and \$50,000 preferred stock in the company, if it should be moved here. \$20,000 was the first sum named in cash. A statement was made by C. H. Brown that a heavy dealer in cheap watches in New York would take all the goods manufactured. An effort will be made to close up the subscriptions for the stock within a few days by the officers who were elected several weeks ago, and another meeting will be held shortly, when a decision will be made pro or con.

Elliott & Platt Saved \$600 and Are Happy.

PATERSON, N. J., Aug. 4.—Jeweler George Elliott feels happy that he was one

lucky man in the list of creditors of William J. Stevenson, a contractor, who has absconded. Stevenson, it appears, often visited the store of Elliott & Platt. On the Friday before his flight he inspected several diamond rings, a brooch pendant and earrings worth \$1,000. He said he had made a lucky strike and meant to make a purchase. There was a parley, and Stevenson, in whom Commissioner Platt had full confidence, borrowed a diamond ring worth \$150. He was to present it to a friend who had helped him out in securing a profitable contract and on Monday would settle for the ring and earrings.

"He disappeared next day," concluded Mr. Elliott, telling about it to a party of friends. "Platt was deuced lucky." "How do you make that out?" was the general query. "Why, Stevenson didn't ask for the earrings," caroled Elliott. "The firm saved \$600 and has reason to be joyful."

Death of William H. M. Freeman.

WEST CHESTER, Pa., Aug. 5.—William H. M. Freeman, aged 51 years, one of the best known citizens of this place, died suddenly Aug. 1. The cause of death is given as heart trouble.

Deceased was a son of the late Henry B. Freeman, who conducted the jewelry business in this place for many years. He learned the business with his father and several years ago left this place and went to Downingtown, where he engaged in the same business for a few years, being quite successful. He was also a resident of Kennett Square for a time. At the time of the death of his father, about 17 years ago, he

returned to this place and succeeded him in business, conducting a place on Market St. He conducted business in a straightforward, honest and conscientious manner. It is said of him that no customer ever left him unsatisfied, even though the dealer was the loser. He leaves a widow and two sons, Dr. Frank Freeman and W. H. M. Freeman, Jr., both of whom reside in this place, and a daughter, Mrs. Frank Gregory, of Harrisburg.

Mr. Freeman was a member of the Hep-tasophs, Mystic Circle, two local burial associations, West Chester Lodge, No. 322, F. & A. M., Howell Chapter, No. 202, R. A. M., and Corinthian Chasseurs Commandery, Knights Templar, of Philadelphia, a mounted commandery of the order. Among the anglers of this place and Chester county Mr. Freeman was well known. Fishing was his favorite sport.

Death of Richard Wells.

DETROIT, Mich., Aug. 9.—Richard Wells, a well known jeweler of Vassar, Mich., died yesterday of heart disease.

Silver Plate Superintendent Disappears.

OSWEGO, N. Y., Aug. 3.—L. C. Barber, who seven weeks ago became superintendent of the novelty department at the plant of the Anchor Silver Plate Co., left his boarding house last Thursday morning and has not since been seen nor heard from. The Silver Plate Co. have offered Mrs. Barber employment while she remains in the city. Barber's father is connected with a silver plate company of New York.

**"Two Blades of Grass
Where One Grew Before."**

THAT'S what we are selling in WATCHES, and more too.

**Everything Worth Having, We Have.
Elgins, Walthams, Howards.**

All Grades, All Sizes.

Cases for them innumerable.

You will find us in the front.

Keep a lookout for our "Specials."



Chapman

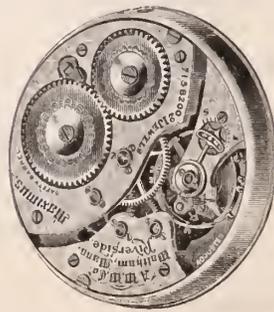
Waltham 12 Size Movements

HUNTING OR OPEN FACE, PENDANT SETTING

SEVEN GRADES NOW ON THE MARKET

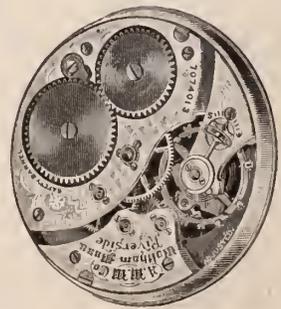
RIVERSIDE MAXIMUS, NICKEL:

21 Diamond and Ruby Jewels; 2 Pairs Diamond Caps; both Balance Pivots running on Diamonds; Raised Gold Settings; Gold Train; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Accurately Adjusted to Temperature, Isochronism and Position, and Carefully Timed; patent Breguet Hairspring, Hardened and Tempered in Form; Fine Glass Hand Painted Dial of most Modern and Artistic Design. The Superior Construction of this Movement adapts it to the most exacting service.



RIVERSIDE, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted to Temperature and Position; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 250, NICKEL:

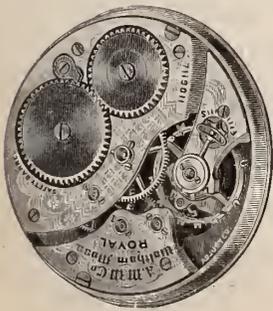
17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed



Tempered in Form.

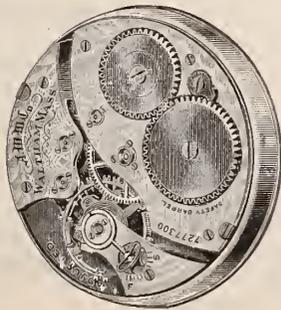
ROYAL NICKEL :

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 240, NICKEL :

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 220, NICKEL :

15 Jewels; Settings; patent Micrometric Regulator; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.



No. 210, NICKEL :

7 Jewels; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.



MANUFACTURED AND WARRANTED BY THE

American Waltham Watch Company,

WALTHAM, MASS.

The Question of the Hour

to the retail jeweler now is: Where can I buy my Fall lines most advantageously? And the echo of Good Judgment replies, In

New York.

New York is as clearly the principal market of the country as Washington is the Capital of the Union. There is no market in the United States that can compare with New York either in extensiveness or general superiority. Then why not visit this market?

By joining the Merchants' Association (no cost and no trouble except filling out application blank furnished either by the Association or any of the undersigned) you, your family and your clerks can take a trip to New York and return for one and one-third regular single fare; i. e., it will cost exactly one third less than it would ordinarily. Accept good advice and join the Association!

A Trip to New York is a Business Elixir.

DATES OF REDUCED FARE:

August 7th to August 10th inclusive,	} Tickets good for 30 days from date of sale.
“ 27th to “ 31st “	
September 1st to September 4th inclusive	} Tickets good for 15 days from date of sale.
“ 10th to “ 14th “	

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The Merchants' Association of New York,

346 BROADWAY, COR LEONARD ST., NEW YORK, or any of the following members:

HAYDEN W. WHEELER & CO., 2 Maiden Lane.	C. G. ALFORD & CO., 195-197 Broadway.	GORHAM MFG. CO., Broadway & 19th Street.
J. B. BOWDEN & CO., 3 Maiden Lane.	CROSS & BEGUELIN, 17 Maiden Lane.	HARRIS & HARRINGTON, 32-34 Vesey Street.
LUDWIG NISSEN & CO., 18 John Street.	N. H. WHITE & CO., 21-23 Maiden Lane.	SPENCER OPTICAL MFG. CO., 15 Maiden Lane.
MOUNT & WOODHULL, 26 Maiden Lane.	JOHN R. WOOD & SONS, 21-23 Maiden Lane.	CHAS. AHRENFELDT & SON, 50-52 Murray Street.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

Returning Copies Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athene, Rue Scribe.
- LEIPZIG—Handels-Zeitung, für die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Aug. 10, 1898. No. 2.

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Merchan's Waiting **N**OTWITH- standing the welcome reception the passage of the Federal Bankruptcy law received, there is at present a feeling of anxiety as to its operations. This has been occasioned by the trouble in putting the new law into effect owing to the lack of rules and forms of procedure which, under the provisions of the act, the United States Supreme Court is called upon to formulate. Fortunately, the operation of the new law is delayed only so far as it relates to voluntary assignments, as the provisions of the act in regard to involuntary bankruptcy do not go into effect until Nov 1, by which time, it is expected, the rules and forms will have been promulgated. If the Supreme Court will act promptly when it meets in October next, all might be forgiven, though it would tend greatly to the peace of mind of the commercial world, if, as suggested by a New York newspaper, the President would call the Supreme Court in special session to formulate the rules, etc., at once.

Our Trade Outlook **O**F jewelry and allied manufactures France, in 1896, exported to the Philippines \$12,916 value, this class of merchandise standing fourth in the table of exports from that country to the archipelago, the three leaders being cotton manufactures, silk manufactures and woolen manufactures. The figures representing the value of the exports of the same line from the United States to the Philippines in 1896 we have not at hand. But we presume they are trivial, as the value of the total exports was only \$162,341, of which nearly \$90,000 represents one item, oils. Even should this Government decide not to retain any portion of the Philippines the people of those islands will henceforth have a better knowledge of America, Americans and things American and a vastly increased intercourse between ourselves and the Filipinos is among the probabilities. Watch, clock, jewelry and silver ware manufacturers should therefore keep alive to the opportunity of grasping some of the increased trade that must follow.

ACCORDING to *Dun's Review*, July, 1898, had less failures among traders specified as "jewelry and clocks" than had July, 1897, the figures being 9 to 12; but the July of 1898 had larger liabilities than its counterpart of 1897, the figures being \$56,124 to \$48,457. However, it is the number of failures rather than the volume of liabilities that may serve as the measure of the condition of business, for the influence of a few large failures may account for most of the increase in the amount of liabilities.

AN expert manipulator of and worker in the precious metals describes in this week's issue of THE CIRCULAR what he thinks was the *modus operandi* of the Rev. P. F. Jernegan in hoodwinking the stockholders of the Electrolytic Marine Salts Co. While it may never become publicly known just how the trick was done—though Mr. Werner's suggestion is very

During the seven months of 1898, January to July, inclusive, **THE JEWELERS' CIRCULAR** published 8,360 more inches of advertising, and 3864 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

interesting and plausible—it is now quite certain that a large number of persons were done by a transparent swindle. How far the free silver and gold standard controversy of 1896 has been responsible for the birth of the "gold making" enterprises that have attracted public attention during the past year or so would be a nice question to decide by those who would care to undertake to do so.

FROM conservative England comes the report that changes in the general style of hairdressing among women will positively revive the fashion of wearing earrings of a pattern longer than the close fitting ones. This prediction has been made before, but never, perhaps, with such reasonable grounds as those upon which our correspondent bases his.

The Bankruptcy Tangle.

Editorial, New York *World*, Aug. 5.

The new Bankruptcy act provides that all proceedings under it shall be in accordance with rules prescribed by the Supreme Court. The Supreme Court has adjourned to Oct. 10 without providing rules.

Judge Johnson, of the Wisconsin Circuit, decided last week that all State bankruptcy laws and all proceedings under them had been inoperative and void since July 1, when the Federal act went into effect in involuntary cases. The act went into effect Aug. 2 for voluntary bankruptcy. But all proceedings of either kind are stopped for lack of rules.

Application to the District Court has brought out a letter from Judge Brown saying that "nothing can be done until the Supreme Court has promulgated its rules and forms."

The effects of this tangle upon the business interests of the country can hardly be overstated. All business settlement proceedings in 45 States are practically wiped out, and nothing provided by which they can be continued.

The magnitude of the interests involved would seem to warrant the summoning of a special session of the Supreme Court to promulgate the required rules and forms.

The Revenue from Diamonds.

Editorial, New York *World*, Aug. 7.

The Dingley tariff law has justified itself in one section so signally that acknowledgement should be made.

It has long been contended by the "British free-trader," who believes in "a tariff for revenue only," that high duties do not necessarily mean large revenue; that there

is often a maximum duty beyond which honesty ceases to be "the best policy."

For a generation the duty on diamonds was 10 per cent. Experts said it was the highest duty collectible, but the prairie statesmen did not believe it and in the Wilson bill it was raised to 25 per cent. The Dingleyites wanted revenue from it and they reduced it to 10.

Under the old duty of 10 per cent. the revenue had been (for 1892) \$1,222,936.

Under the Wilson bill at 25 per cent. it fell (for 1897) to \$266,249.

Under the Dingley law at 10 per cent. for the last fiscal year the revenue has been \$806,612.

A higher tariff does not necessarily produce more revenue, and the protectionist who really wants more revenue does not hesitate to lower his tariff to get it.

Trans-Atlantic Voyagers.

TO EUROPE.

C. L. Dwenger sailed Wednesday on the *Teutonic*.

Joseph Odenheimer, New York, sailed Saturday on the *Pennsylvania*.

FROM EUROPE.

J. F. Crane, of Mandeville, Carrow & Crane, Newark, N. J., arrived Thursday on the *Britannic*.

Visiting Jewelers

are invited to inspect
our stock of...

China and Glass

Especially adapted to
Jewelry trade

French China Austrian... Glass Ware Flemish Beer Steins, &c.

Endemann & Churchill

50 Murray St., New York.

Providence

Mr. Bogle, of Bogle Bros., White River Junction, Vt., visited the trade the past week.

Farrington & Co., retail jewelers, 262 Westminster St., will remove their store about Aug. 10 to 358 Westminster St.

C. C. Darling & Co., 118 Richmond St., are to locate on the top floor of the new Fuller building, corner of Sabin and West Exchange Sts.

At the election of officers of the High Street Bank last week, John Austin was made president; E. C. Ostby and N. B. Barton, of Ostby & Barton Co., and William Waite, of Waite, Thresher Co., directors.

Joshua S. Ingalls, who was induced to invest a large sum of money in the stock of the old Kent & Stanley Co., is entitled to recover some of the money and is given a preferred claim, according to the decision of the Appellate Court rendered Thursday. His desire to collect the amount of a mortgage for \$10,000 was opposed by S. O. Edwards, the assignee, for the reason that he did not consider that the mortgage was a valid one; but the Court finds that, even though the mortgage was not executed according to the charter, it was a valid instrument and Mr. Ingalls is entitled to his money. The Court says that Ingalls is entitled to be paid the amount due on his mortgage out of the funds in the hands of the assignee before declaring a dividend in favor of the other creditors.

The Attleboros.

TRADE OUTLOOK

The opening of the Fall season is beginning to be felt among the local manufacturing houses. The travelers are getting ready for their trips for the Fall orders, and some have already been in the west to feel the pulse of the trade. The new samples will soon be displayed, and the jobbers and retailers will see that enterprise and progress are still the twin watchwords of the jewelers of the Attleboros.

A. W. Tike has been secured to carry the grip for L. R. Hall & Co.

Ellis, Livsey & Brown have started up after a period of inactivity.

William C. Tappan, of the D. F. Briggs Co., started for his Fall trip with the firm's new samples last Sunday.

Early next month Peter Nerney, of the Bay State Optical Co., is to be united in marriage to a Brookline, Mass., lady.

Thomas D. Gardner, F. W. Weaver and James W. Luther are local jewelers who have been vacationizing with their families at Cottage City.

The Standard Jewelry Co. are a new venture in the button business recently started at Attleboro Falls. Francis Connolly is the proprietor.

Samuel Morris, for a quarter of a century a responsible employe of B. S. Freeman & Co., has severed his connection with that firm.

The new factory for G. K. Webster & Co., North Attleboro, is nearing completion, and the work is being hurried in order, if possible, to have the factory ready in time for work on Fall goods.

Daggett & Clap, who have started up in the Bates steam power building, so called,

have embraced the opportunity afforded by the fire and two removals to make some changes and improvements in their line.

The new firm of Mason, Howard & Co., formed by the young men who were partners of H. Wexel, of H. Wexel & Co., before the dissolution of that firm and the retirement of Mr. Wexel, have secured a building in the Robinsonville neighborhood.

Tuesday afternoon of last week occurred the funeral of Mrs. Clarence W. Fisher, the widow of the late C. W. Fisher, a prominent manufacturer of North Attleboro. Among the floral tributes was one of great beauty from the employes of E. I. Franklin & Co.

The formal announcement has at last been made relative to the purchase of the land on which Walter E. Hayward's factory stood before the May fire. Mr. Hayward is now authority for the statement that the deal is practically completed with Joseph M. Bates, who owns the land both to the north and south. Some papers are to change hands, but the arrangements are practically completed. When Mr. Bates has completed his County St. factory he will turn his attention to the erection of factories on the burned district.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

B. Bank, Minneapolis, Minn., Albert H.; S. Gittelson, Minneapolis, Minn., Albert H.; E. Bausch, Rochester, N. Y., Hoffman H.; Miss L. Major (Siegel, Cooper & Co.), Chicago, Gerlach H.; S. Oppenheimer, of Oppenheimer Bros., Kingston, N. Y., Astor H.; J. W. Stapi, Dunkirk, N. Y., St. Denis H.; H. M. Brennecke (B. H. Stief Jewelry Co.), Nashville, Tenn., Hoffman H.; R. Grothe, Montreal, Can., Astor H.; Willis B. Musser, of Non-Retailing Co., Lancaster, Pa., M. G. Cohen; Pittsburgh, Pa., Imperial H.; T. L. Rogg, Des Moines, Ia., Metropole H.; H. A. Maier, of Maier & Berkele, Atlanta, Ga.

Decisions As to Express and Telegram Stamp Taxes.

ATLANTA, Ga., Aug. 2.—The patrons of the Southern Express Co. in Georgia will not in the future be required to pay the revenue stamps affixed to the bills of lading issued by the company. The senders of messages over the Western Union Telegraph Co. will continue to pay the one cent war tax. The Georgia Railroad Commission decided the two cases in reference to the express and telegraph companies today. The decision was against the former, but favorable to the latter. In the case of the Western Union the commission held that the company were not required to receive a message until it was stamped.

The New England Watch Co., Waterbury, Conn., with a capital stock of \$400,000, have been capitalized in Illinois for \$2,500.

New York Notes.

E. L. Anrich has entered a judgment for \$128.57 against Ray G. Greenhut.

Willis B. Musser, of the Non-Retailing Co., Lancaster, Pa., was in New York Monday.

A judgment for \$1,484.36 has been entered against Clogg, Wright & Co. by M. Knauth & Co.

Oppenheimer Bros. & Veith, 68 Nassau St., have been admitted as resident members of the Merchants' Association of New York.

H. A. Maier, of Maier & Berkele, Atlanta, Ga., is now in New York, purchasing his Fall stock for both his jobbing and retail business.

John Lamont, of the Australian Opal Co., 57 Maiden Lane, left town for an extended vacation, his physician having advised a much needed rest.

The beautiful watch, chain and diamond charm presented by the crew of the battleship *Texas* to Lieutenant Francis J. Haeseler were furnished by Benedict Bros., 171 Broadway.

Louis Feldenheimer, broker in precious stones, 57 Maiden Lane, is understood to be among the first brokers who applied for a broker's license pursuant to the war tax regulations.

Creditors of Clogg, Wright & Co., formerly of 50 Howard St., are notified to present their claims to the assignee, D. E. Wright, at room 1504, 150 Nassau St., on or before Oct. 20, 1898.

When the case of J. Jackson, reported elsewhere in this issue, came before the Grand Jury Monday no indictment was found, as the complainant was convinced that the man was really insane. He will probably be sent to the city asylum on Ward's Island.

The firm of Silberman & Sulzberger, manufacturers of diamond mountings, 64 and 66 John St., dissolved Thursday by mutual consent, Philip Silberman retiring. Fred. Sulzberger, who has purchased the interests of his partner, liquidates the business and continues alone.

As a result of the recent decision of Judge Lacombe dismissing the bill of complaint in the action of James A. Flomerfeldt against Newwitter & Rosenheim, a judgment against Mr. Flomerfeldt for \$778.18 in favor of the defendant firm was entered in the United States Circuit Court last week.

The trial of Chas. E. Mather, formerly a retail jeweler at 21 Maiden Lane, who is accused of pawning goods given to him to sell, was to have taken place Monday in Part II. of the Court of General Sessions, but on the request of Mather's attorney was again postponed, this time until Tuesday, Aug. 16.

Oliver M. Farrand, retail jeweler, 3 Maiden Lane, has the sympathy of his friends in the trade in the loss of both his wife, Ella Signa Farrand, and his infant daughter, who died Sunday afternoon. The funeral services were held at Mrs. Farrand's late residence, 238 W. 113th St., last evening.

A suit was recently commenced in the United States Circuit Court in New Jersey by the New Departure Bell Co., of Bristol, Conn., against the New York Standard Watch Co., of Jersey City and New York.

The bell company charge the watch company with infringement of a patent on improvements for a cyclometer now owned by the former concern, to whom it was transferred by Chas. H. Davies, the patentee.

Among the merchants who have preferred charges against Herman F. Nicks, superintendent of the Lutheran Sunday-school, who recently disappeared from Whitestone, L. I., is Philip Saliasa, a jeweler, of Whitestone. Mr. Saliasa would like him to return a jewel ring, valued at \$80, which he obtained last May for examination, upon promise to buy, and has obtained a warrant for Nicks' arrest, charging him with grand larceny.

The Sheriff Wednesday received an attachment against Edward L. Finch, exporter and commission merchant in the Produce Exchange building, for \$8,455 in favor of the receivers of the Pairpoint Mfg. Co., New Bedford, Mass., for balance due for silver plated ware sold to him in October last. The attachment was obtained on the ground that Finch resides at Plainfield, N. J., and was served on a third party at the Produce Exchange.

A. Ghabriel and Wm. Reeves, both employes of the factory of the New York Standard Watch Co., in Jersey City, were drowned in a collision recently between a steam launch and the steamboat *J. S. Warden*, in Newark Bay. The steamboat struck a small launch containing the two men and cut the little craft in two. The crew of the *J. S. Warden* lowered the lifeboat and found one man clinging to the forward half of the launch. The other part, which contained the machinery, had sunk. The rescued man was Albertson Brandt, of 171 Summit St., Newark. His companion drowned before the rescuing boat arrived.

Geo. J. Smith & Co. is the name of a new firm who have just succeeded to the manufacturing jewelry business formerly carried on by Warren G. Smith & Co., 170 Broadway. The partners are Geo. J. Smith, for 20 years with the old concern, and N. T. Allen, formerly of Pawtucket, R. I. The concern have also acquired the factory of Warren G. Smith & Co. at 178 Eddy St., Providence, R. I., where they will continue to manufacture all the lines made by the old concern, as well as various new ones, such as link buttons, collar buttons, etc. The New York salesrooms at 170 Broadway, occupied by the retiring firm for over 35 years, will also be continued.

Isidor Bernstein, who described himself as a professor of languages, was a prisoner before United States Commissioner Shields, in the Post Office building, Monday morning, charged with smuggling. Bernstein was a passenger on *La Bretagne*, which arrived Sunday, and as he was leaving the boat upon its arrival here, Customs Inspector Hare noticed that his pockets bulged suspiciously and taking him to one side compelled him to empty them. Among their contents were a dozen watches and a lot of earrings, rings and other jewelry. The jewelry, which was valued at \$1,500, Bernstein said he intended to sell and live upon the proceeds until he began to receive an income. Commissioner Shields held the prisoner in \$2,500 bail for examination to-day.

John Thompson is dead. Everybody in the Lane knew "Thompson," as he was familiarly called, particularly all those who visited the office of Carter, Hastings & Howe, 15 Maiden Lane, for with this firm and their predecessors the deceased had been employed for over a quarter of a century. Mr. Thompson, then a colored youth, entered the employ of Carter, Howkins & Dodd in 1870 as a messenger and remained with them and their successors for the next 28 years. Through his long service he became well known to the jewelers throughout the trade, and his death is regretted not only by his employers, whom he served so faithfully, but also by their customers. His trustworthiness and upright character are attested by Carter, Hastings & Howe, who feel that in his death they have lost not only a trusted employe, but a friend. Funeral services will be held at his (Mr. Thompson's) late residence, 13 Downing St., Brooklyn, at 8 o'clock to-night.

W. H. Ricaby's Store Looted.

DETROIT, Mich., Aug. 8.—Burglars looted W. H. Ricaby's jewelry store, Belding, Mich., and got away with \$500 worth of goods. The safe contained \$7,000 worth of goods, which were untouched. Entrance was made by boring through the casement beneath the display window.

W. R. La Rue, connected with the C. D. Peacock jewelry establishment of Chicago, who has been on a tour of pleasure and observation in New York and at Providence, has gone to Dansville, N. Y., to visit his parents at the old homestead.

DEALERS visiting NEW YORK

during the Summer are invited to call and see what we have to show for the

...Fall Trade...

Uptown: 915 Broadway, near 21st St.

Downtown: 36 Murray St.

C. DORFLINGER & SONS.

Duty of Split Pearls.

Treasury Department Decides that it Shall be Only 20 per cent.

WASHINGTON, D. C., Aug. 8.—The Collector of Customs at New York recently transmitted to the Treasury Department a report that split pearls and drilled pearls should be classified by assimilation under the provision in paragraph 450 of the Tariff act of July 24, 1897, as "manufactures of mother-of-pearl."

In the decision of the Board of General Appraisers (G. A. 4166), which involved the question whether split pearls are dutiable at the rate of 20 per cent. ad valorem as unenumerated articles, as assessed by the collector at New York, or at the rate of 10 per cent. ad valorem, either directly as "precious stones" or by assimilation as "pearls in their natural state," the protest was overruled, and it was held that "pearls are similar, or bear a resemblance in material, quality or texture," to mother-of-pearl and shell and in their "use" (as settings in jewelry and the like) bear the same resemblance to manufactures of agate, garnet, jasper and other so-called semi-precious stones, and this decision conveyed the impression that, while confined to the question presented by the protest, the Board was of opinion that the proper classification of the articles was by assimilation to manufactures of mother-of-pearl and shell.

From the collector's report and that of the appraiser, and from a careful examination of the decision, it is apparent to the Treasury Department officials that such impression was erroneous, and that the only tenable classification of split pearls is as non-enumerated manufactured articles, dutiable at 20 per cent. ad valorem, and the Department has therefore revoked its instructions of June 16, 1898, as to split pearls. The collector at New York has been instructed to be governed accordingly.

The duty on split pearls is again 20 per cent., according to the latest ruling of the Treasury Department. In a recent communication to the Collector at New York, the Assistant Secretary revokes the instructions to classify split pearls, under the similitude clause, with manufactures of mother-of-pearl and shell at 35 per cent., and states that the Department's action was due to a misunderstanding of Appraiser Tiehenor's recent ruling upon this subject.

There is no doubt that the Department came to this late decision owing to the recent letter from the Appraiser at New York giving a masterly summary of the reasons why split pearls should be classified as non-enumerated manufactured articles at 20 per cent., and pointing out the mistake both in policy and in logic in the Department's instructions to assess them at 35 per cent. This letter, which was given in detail in THE CIRCULAR of July 13, was sent on to the Collector's office to report upon the subject and that office reported in favor of the Appraiser's contention and against the Department. The Treasury Department have therefore seen fit to revoke their former instructions and split pearls will hereafter be, as before, classified as non-enumerated partially manufactured articles at 20 per cent.

Fuller Details of the Closing of Theodore Schelle's Store.

MILWAUKEE, Wis., Aug. 5.—The jewelry store of Theodore Schelle, 3d and State Sts., was closed last week by the Sheriff on an execution for \$10,808.56 in favor of James Gilowski, from whom Mr. Schelle bought the store three years ago. The consideration was about \$15,000 and on this \$9,174.95 remained unpaid, secured by a judgment note. Besides this Mr. Gilowski held an indorsed note signed by Schelle for \$1,633.61 and a separate execution was served on this.

"The step was entirely unexpected by me," said Mr. Schelle, "and I think unnecessary." The execution was issued by the Superior Court and covers the entire stock. The sale is to take place Aug. 20. Mr. Schelle has been connected with the store since 1876, when he purchased it from William Bruce, and in 1883, on his departure for Germany, sold it to Gilowski, then an apprentice. In 1893 he returned to Milwaukee and two years later repurchased it from his former employe, giving his note for the unpaid portion of the purchase money.

Jeweler Wood's Clerk Discovered the Thieves in the Nick of Time.

FALL RIVER, Mass., Aug. 5.—Samuel Wood's jewelry store, 186 S. Main St., was forcibly entered about 10 o'clock Wednesday evening, and would have been looted had not the thief, or thieves, been frightened away by Charles E. Price, a clerk in the employ of Mr. Wood. It is customary to keep a light burning in the store during the night. There was no light there at 10 o'clock, and it was the absence of the light that attracted the attention of Price, who happened to pass along the street on a bicycle at that hour. He opened the street door in time to hear some one rush out the rear door.

He immediately rode to the central police station and gave the alarm. Officers were on the scene in short order, but not till the thieves had made good their escape. There were only a few collar buttons missing from the store. Entrance had been gained by boring a hole in a panel of the rear door, just large enough to reach through and turn the key, which is usually left in the lock.

Bold Burglary at the Store of William Koch.

YORK, Pa., Aug. 5.—One of the slickest burglaries ever committed in this city was perpetrated some time early Saturday morning at the jewelry store of William Koch, southeast corner of Beaver and Market Sts. While the value of the articles stolen was not large, the store is within a short distance of an arc street lamp and directly opposite the National Hotel, besides being on the main street of the city.

Upon the plate glass in the west end of the upper show window the glass, about a quarter of an inch thick, an irregular circle about 10 inches in diameter was cut, and the glass within it broken in with a stone about the size of a man's fist. The stone was found in the window this morning. Through this hole a tray of rings, 45 in number, gold plated and gold filled, was lifted out and they with the operator of the job disappeared. The estimated loss is about \$40. All the costly jewelry is placed in the safe at night.

Canadian Retailers to Adopt a Uniform Repair Price List.

WATERLOO, Can., Aug. 8.—The first annual meeting of the Eastern Townships Jewelers' Association will be held at the Grand Central Hotel, Sherbrooke, Que., Wednesday, Aug. 17.

The following is the order of business to be taken up at the meeting: Election of 1st vice-president and 2d vice-president and an executive committee; to adopt a uniform price list for repairing, suitable to the trade, to which every one can conform; to discuss grievances existing in the trade, and means for securing legislation for the benefit of the trade.

The price list proposed is as follows, members being requested to look carefully over this list and correct any items which are not as he thinks they should be:

WATCH REPAIRS.

Arbors, barrel.....	\$2 00
Arbors, barrel solid ratchet.....	2 00
Arbors, balance.....	2 00
Barrels, ord.....	2 50
Cleaning, ord.....	1 00
Cleaning, special.....	1 50
Cleaning and main spring.....	1 75
Cleaning chronograph.....	3 50
Cleaning repeater.....	5 00
Cylinder.....	2 50
Chain and fusee.....	1 50
Chain, repairs from.....	50
Case, spring lock.....	1 50
Case, spring fly.....	50c. to 1 00
Hair springs, ord.....	\$1.00 to 1 50
Hands.....	10c. to 25
Jewels, cap.....	50
Jewels, note.....	1 00
Jewels, cap, sct.....	1 00
Jewels, roller.....	50
Lever forks.....	2 00
Main springs.....	1 00
Pallets.....	2 50
Pivots, bal.....	1 00
Pinions, ord.....	2 00
Pinions, anee. center, with arbor.....	4 50
Screws.....	10c. to 25
Wheels, ord.....	1 50
Wheels, escape.....	2 00
Wheels, hour and minute.....	1 00
Watch glass.....	15c. to 25
Silver crowns.....	50c. to 75
Silver bows.....	35c. to 50

CLOCK REPAIRS.

Cleaning French clock.....	\$2 00
Cleaning French time.....	1 00
Cleaning ord. 8 day American.....	70
Cleaning ord. 1 day American.....	50
Cleaning nickel alarms.....	55

Ed. Hart has opened a repair shop in Mattoon, Ill.

L. M. Barnes, North Adams, Mass., has added a De Zeng refractometer to his optical outfit.

Aug. Nelson, Clinton, Minn., has closed up his business and departed for his old home in Winona.

P. F. O'Connell, Atlantic, Ia., is having his store thoroughly overhauled. He has removed to another store temporarily.

R. Wehl, for the past year with L. E. Higby, North Adams, Mass., is in New York purchasing goods preparatory to opening a store at 5 Eagle St., that city.

Will Derleth has purchased the jewelry store and repair shop of V. Alpiser, Centralia, Ill. Mr. Derleth for a short time will remain in East St. Louis, as his brother, Charles G. Derleth, is away from home.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION WANTED by jewelry salesman, seven years' experience; A1 references. Address "Employed," care JEWELERS' CIRCULAR.

BY WATCHMAKER, jeweler and good salesman of 20 years' experience, own tools, good references. Address Watchmaker, care JEWELERS' CIRCULAR.

WATCHMAKER AND ENGRAVER, 14 years' experience at the bench in retail store; good salesman; best of references. Address H. S., care JEWELERS' CIRCULAR.

STOCK, ENTRY OR SHIPPING CLERK; young man, four years' experience; best of reference; small salary to start. Address T. F. H., care JEWELERS' CIRCULAR.

FIRST-CLASS setter and jeweler wants situation; 14 years experience and references from present employer; Western States preferred. J. Taube, General Delivery, Denver, Col.

SALESMAN—Jewelry, silverware or novelties, 15 years' experience, is open for a situation; salary or commission; A1 references. Address O. N. T., care JEWELERS' CIRCULAR.

A YOUNG MAN of 18 wishes position in jewelry store or wholesale house; can repair clocks and jewelry, also dress windows; best of references; salary moderate. R. R., care JEWELERS' CIRCULAR.

AMERICAN MAN with 12 years' experience in jewelry business would like position as watchmaker and salesman; capable of taking full charge of store. Address B. J. Banks, White Plains, N. Y.

POSITION WANTED by thoroughly competent watchmaker and engraver; A1 in both branches; samples of engraving on application; state salary. Address X. Y. Z., care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER and salesman, good jeweler and engraver, 21 years' experience, all tools, no bad habits, go to any State; gentlemen wishing only a first class man need apply. C. Colar, Dansville, N. Y.

EXPERT WATCH REPAIRER and good engraver desires steady job with first-class house; age 30, 15 years' experience, own lathe and tools, use no liquors or tobacco, nor gamble; first-class references. Address P. F., care JEWELERS' CIRCULAR.

A THOROUGHLY COMPETENT watchmaker, jewelry repairer and good salesman desires permanent position; has had 14 years' experience in above lines and can give first-class references; owns full set of tools; will work for moderate salary if position is permanent. Address R. 32, care JEWELERS' CIRCULAR.

WATCHES, DIAMONDS, JEWELRY or kindred lines. A salesman of ability and reputation, commanding an excellent trade, Southern States, is desirous of obtaining a position with an A1 jobbing house; moderate expectations; 18 years with one house; best references. Address "S," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Jeweler and engraver; young man competent in both branches; steady employment. Address O. K., Care of JEWELERS' CIRCULAR.

PERMANENT POSITION to a young man with some knowledge of optics, who can engrave, repair clocks and jewelry, and is a salesman. Address A. J. Clark, Clarksville, Tenn.

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WANTED—YOUNG MAN with some experience in the handling of watches; state age, experience and wages required; permanent advancing position to right party. Address Watches, care JEWELERS' CIRCULAR.

WANTED—A watchmaker, and one who can do plain engraving; none need apply who do not understand their business; reference required; young man preferred. Address M. M. C., care JEWELERS' CIRCULAR.

Business Opportunities.

FOR SALE—Sterling silver plant; this factory was built in 1896 and is fully equipped; this is the place for an active man who has had experience, as we will sell on the most favorable terms. Wayne Silver Co., Honesdale, Penn.

\$1,000 WILL BUY stock and fixtures of well established jewelry and optical store in thriving town of 1,200, in eastern New York, with all modern improvements; fine opening for some one. Address A. E. C., care JEWELERS' CIRCULAR.

WANTED TO SELL—On easy terms the best located jewelry store in western Kentucky; reason for selling, other business; if you have some cash and want a good location this is the chance of a lifetime; investigate quick. Address J. L. & T. H. Williams, Clinton, Ky.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 34 E. 29th St., N. Y.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

SPECIAL NOTICES

...IN...

THE JEWELERS' CIRCULAR

Produce the results desired.

THE EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

THE JEWELERS' CIRCULAR

VOL. XXXVII

CHICAGO, WEDNESDAY, AUG. 10, 1898.

NO. 2.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Business for the week was without material change. Travelers are beginning to send in fair orders from their various territories and the activity in shipping rooms is picking up a little. A number of good lines, also, were selected by buyers in person.

Manager Weidig, Joseph Fahys & Co.—Trade is looking up very nicely. Orders are encouraging and indications are for a very satisfactory trade. Our new line is very large and the new Gadroon border promises to surpass even our Empire border, which was among the most successful ever introduced to the trade.

M. A. Mead.—Business will be all right this Fall. Indications are all favorable. Trade at present is fully up to expectations for the season.

Alfred H. Smith & Co.—The work started off finely for the season and from all indications we will do a large business later on. We are looking for a lot of new goods that will begin arriving this week and will be in excellent shape to handle trade of any amount.

Mr. Caldwell, Rogers & Hamilton Co., passed a few days at Milwaukee.

The store of L. F. Hussander, the N. Clark St. jeweler, is again open for business. S. Goldsmith, of Goldsmith Bros., is at Fort Atkinson, Wis., on a fishing trip.

Louis Manheimer and family are at Mackinaw for a month's rest and fishing.

Julius Cronau, Kewanee, Ill., is in Porto Rico with the Sixth Illinois volunteers.

S. C. Payson passed a few days with his family at a resort near Fond du Lac, Wis.

F. Overstreet, Paxton, Ill., made quite a selection here last week and reports he has had a fine business.

H. M. Lane, Chicago manager of Reed & Barton, will be back from Mackinaw the coming Saturday.

President Galpin, of the New Haven Clock Co., spent several days the past week at the Chicago house.

Budd Carr, manager of the material department of Lapp & Flershem, is resting at his farm near St. Joe, Mich.

Wm. Tall, South Haven, Mich., was here with his wife buying goods for the closing month of the Summer season.

James McDonald, with the Gorham Mfg. Co. the past four years, has accepted the duties of city salesman for the company.

J. C. Lossau, job clerk for Otto Young & Co., last Wednesday lost a little girl of 18 months from a complication of infantile illnesses.

T. Y. Midlen, manager of Gorham Mfg.

Co.'s Chicago house, went east Friday for a two weeks' business visit at New York and factory.

Opticians in town last week included: M. H. Marcoffery, Mt. Sterling, Ky.; C. G. Mugg, Grand Forks, N. Dak., and H. E. Delavergne, Kirkland, Ill.

Jewelers' Council, National Union, had cards and a smoker Saturday evening that were much enjoyed. The council is in good shape financially and numerically.

P. J. Monk, Pawhuska, Okla., was in last week buying a line of goods and getting acquainted with the Chicago trade. It was Mr. Monk's first visit to this market.

W. C. X. Hull, Towle Mfg. Co., and Mrs. Hull, are enjoying themselves at Indian Mineral Springs, near Attica, Ind. They will be away a month, much of the time a wheel.

P. A. Wolfe, Saugatuck, Mich., called on the trade last week. Mr. Wolfe's store was burned out about a month ago and he has made a satisfactory adjustment with the insurance companies. At present he is out of business.

J. R. Davidson has been married 18 months and is now boasting of a son 12 years old. It happened thusly: A sister-in-law died in Europe, leaving a son, Jacques Wormser, who has been adopted by Mr. and Mrs. Davidson.

Buyers included N. Fortmiller, Madison, Ill.; N. O. Bourque, of Abbeville, La.; Mr. Gleason, of Gleason & Morrell, Clifton, Ill.; A. Hooper, Atchison, Kan.; Wm. Tall, South Haven, Mich.; P. J. Monk, Pawhuska, Okla.; F. Overstreet, Paxton, Ill., and C. W. Gearhart, Oregon, Ill.

Cincinnati.

O. J. Fuchs, Chillicothe, O., was in Cincinnati last week buying goods and visiting friends.

W. F. Fischer, of W. F. Fischer & Bro., Chattanooga, Tenn., called on the jobbers here last week.

J. K. Bingaman has returned home after a month's tour of the eastern resorts. He bought some goods while east.

A few Cincinnati jewelers have introduced the hook pin for chatelaine watches. These goods are having ready sales.

A. G. Schwab will spend a short period of the heated term of August among the lakes, where his family are summering.

Harry Emrie, manager of the optical department of Oskamp, Nolting & Co., reports larger sales in cameras this year than ever before.

John Osthoff and Wm. Phlueger, of Jos. Noterman & Co., are the last travel-

ers to go out, and will make their first trip this week.

Edward Albert, of Albert Bros., left on the 8th for Atlantic City, N. J., and other eastern resorts, winding up at New York to look over new goods.

Neuhaus, Trounstine & Co. made to order last week a solid silver fruit and flower stand 15 inches high, the fruit bowl 12 inches, with a grapevine edge on both bowl and vase.

The latest regarding the intentions of the Duhme brothers is that arrangements have been made with Herman and Frank Duhme by which they will open their new retail jewelry store so as to be entirely furnished and in running order by Sept. 1. The place secured is 47 E. 4th St., four doors from the corner of Walnut St., on the south side. The style of the new firm will probably be Duhme & Co.

Cincinnati girls are making collections of garters as a new fad. Quaint, old fashioned things are put away in store room boxes for the next generation and the girl of the present day can find nothing too dainty for her use. Some girls have collected an assortment that any jeweler would be delighted to display. They are gemmed with precious stones and exquisitely enameled. Not satisfied with the garters they can buy they have garters made to order.

The International Trading Stamp Co. have left Cincinnati for more remunerative fields. They had a very swell office on Race St. and displayed some fine goods. At one time nearly every small jeweler in the city was a patron. Recently the stamp company began to go back on their propositions and refused goods for tickets, and last week they closed doors and left for Cleveland, so they said. All day there was a crowd about the doors, come with their books of stamps to be redeemed. They were mostly women and they were very angry and loud in their denunciations of such schemes.

The G. A. R. entertainment committee wish every old soldier to come to the encampment and those who cannot pay their way will be taken care of. Two hundred thousand visitors are expected during encampment week and the local jewelers participate in the spirit of enthusiasm with the rest of the mercantile people, and the window displays and building decorations are expected to exceed anything in the history of the city. Many jewelers are G. A. R. men and will be on hand. O. E. Bell, taking time by the forelock, has sent an invitation to jewelers in contiguous States to come at his expense.

Pacific Northwest.

Fred Powell, Boulder, Mont., has given a chattel mortgage for \$450.

J. E. Miller, Idaho Falls, Ia., expects to establish a branch of his jewelry store in Blackfoot, Ia.

W. O. Hadley, Morrow, Ore., is touring the State of Oregon on a vacation trip, accompanied by his wife.

B. Frank Prindle, Fossil, Ore., has gone to Corvallis, Ore., with his family, on a several weeks' visit with relatives.

George W. Smith, Astoria, Ore., has been appointed administrator of the estate of his deceased father, which is valued at about \$12,000.

Chas. H. Hinges, Salem, Ore., has leased a new store room at 294 Commercial St., and will fit it up in elegant, modern style, including the latest optical apparatus.

A fine, new brick business block is being erected in Moscow, Ia., one of the seven stores of which will be occupied by the jewelry stock of Will. E. Wallace, who will fit up the new establishment in elegant style.

Kansas City.

Margolis & Metzger have been sued on a statement for \$13.

F. W. Meyer is contemplating extensive improvements in his store at 11th and Main Sts.

I. P. West has generally remodeled his jewelry store at 321 Kansas Ave., Kansas City, Kan.

Ed. A. Burlingame has been reappointed official watch inspector for the Santa Fé System at Argentine, Kan., the general headquarters of the Central division.

During a very severe wind storm last week one of the large plate glass windows of the Columbian Optical Co., 7 E. 11th St., was broken. Fortunately not much damage was done to the stock.

Many leading retail jewelers closed last Saturday at noon and will continue to close on Saturdays at noon during August and September. The early closing movement was a month later this year than the last few years on account of a desire of some of the firms to keep open Saturdays and close every day at five o'clock, but this scheme was not generally approved.

In the Circuit Court in this city last Monday the Manufacturers' Association of Kansas City applied for a decree of incorporation, the articles specifying that it shall be without capital stock and that it will continue for 50 years. The association is to advance the welfare and general

good of the manufacturing concerns in the city. Several of the local jewelry manufacturers are charter members.

Pittsburgh.

Hardy & Hayes have entered judgment against C. F. Moore for \$25.

C. E. Martin, formerly of Marion, O., is now with Kingsbacher Bros.

A. E. Siviter and family have gone to Mountain Lake Park, Md., for several weeks.

G. S. Moorhead, Brownsville, Pa., was in the city last week for a short visit. Mr. Moorhead was en route east.

W. B. Higgs, lately of Turtle Creek, Pa., has opened a new store at 139 Penn Ave., this city.

It is reported that the Harter Jewelry & Loan Co., Steubenville, O., whose store was recently burned by an explosion, have reopened on Market St.

The matrimonial engagement of Theodore Kaufmann, buyer and manager of Kaufmann Bros.' jewelry department, to Miss Florence Schwartz, of New York, is announced.

The Pittsburgh Lamp and Brass Co. have reorganized. They employ 500 hands and their factory is running 13 hours a day. Several local jewelers and bank directors are the reorganizers.

W. J. Johnston & Co. have increased their clerical force by Messrs. Powers and Bailey, besides adding new cases to the store fixtures. Mr. Johnston went south and east last Saturday for a three weeks' business tour, while Charles O'Brien went north.

Local jewelers and opticians on vacation trips are: W. E. Stieren, at Cresson, Pa.; Otto Heineman, at Atlantic City; A. A. Gillespie, at Atlantic City; Max Arnheim and Mrs. Arnheim, at Mackinac; Miss Stroebel, with A. H. Gerwig, at Atlantic City; Henry Barnett and family, at Cheat River, W. Va.; George White, at Troy, N. Y.; Frank Hartman, in the east.

Visiting jewelers last week were: Adam Fisher, Greensburg, Pa.; Abe, Teplitz, McKeesport, Pa.; Jacob Wolf, Suterville, Pa.; Charles Kennerdell, Freeport, Pa.; Ed. F. Preiss, Homestead, Pa.; Frank B. Hayes and Mrs. Hayes, Washington, Pa.; Charles Loughman, McKee's Rocks, Pa.; J. C. Rhodes, Homestead, Pa.; M. McComb, Hope Church, Pa.; O. Richardson, Sewickley, Pa.; H. H. Weylman and Mrs. Weylman, Kittanning, en route to Markleton, Pa.; H. Zilliken, Wellsburg, W. Va.; A. M. Helm, Steubenville, O.

The Make-up of a Modern Gold and Silver Refinery.

A VISIT to the refinery of Goldsmith Bros., at Throop and 57th Sts., Chicago, is a revelation to one who is familiar with old fashioned smelting methods. The firm had constantly increased their receipts and output for several years and required more space than the down town district afforded. The large plant of the Swedish Ceramic Co. was recently purchased by the brothers and all that money and ingenuity could devise has been concentrated in this plant to the end that the largest returns may be given to the sender of sweeps and old gold and silver.

The new factory is a two and three story brick structure, the plant covering a plot of ground 250x250 feet. In the front of the first floor are the commodious factory offices, spacious vaults and weighing room. Passing from these, the first thing to arrest attention is a roaring 10-pot melting furnace, the heat from which runs under a wall of brick to a gold refining furnace for separating gold from silver and the baser metals. The flames continue to a small sweep furnace, where two or three barrels of sweeps can be reduced at a time. Adjoining this are the furnaces for refining silver by the sulphuric acid process, wherein 5,000 ounces of silver can be refined in one and one-half hours. The silver is precipitated in a lead vat and the remaining solution pumped to the second floor, where it is converted into blue stone or blue vitri-

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair Australian Opals a Specialty ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of

Precious and Imitation Stones.

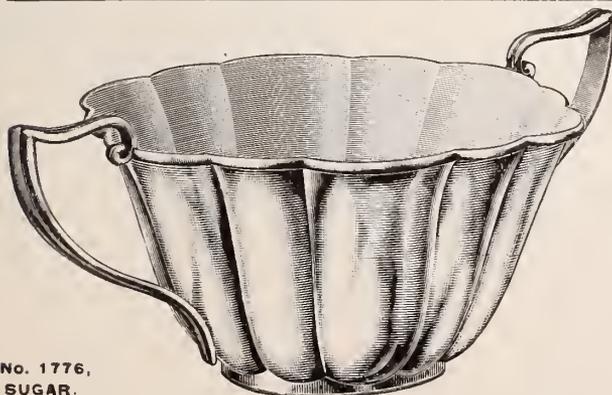
8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., - - CHICAGO.

Chicago Gold Pen Repairer.



Send me your work. Repairs of all kinds. S. N. JENKINS, 103 State St., Chicago, Ill.

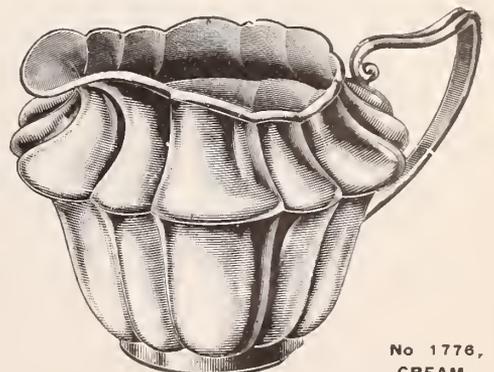


Sterling Silver Table Ware.

TOWLE MFG. CO.

NEWBURYPORT MASS.

CHICAGO.



oil. This brings one to the most conspicuous object in the factory, a 30-ton water jacketed blast furnace just erected, occupying the center of the first floor and extending to some height above the second floor. This smelts 30 tons of sweeps a day and works on the syphon system, the gold, silver and lead flowing from the furnace all the time. The mixture of metals is made into ingots, which go to a cupelling furnace, where the lead, copper and other base metals are separated from the gold and silver. This gold and silver is then refined by the sulphuric acid process above mentioned. As the great blast furnace with its thunderous roar would carry off in its flues much of the dust if fed dry, the sweeps are incinerated and made into bricks the size of common building bricks and fed to the furnace in this form. For this purpose a large brick machine purchased from the Swedish Ceramic Co. is used.

Over in the southeast corner of the first floor is a large room devoted solely to the manufacture of jewelers' and dental stock. This, with its many heavy rolls for silver and gold, is a factory in itself of no mean proportions. Leaving here, we pass a furnace for drying refined silver, a reverberating furnace for burning sweeps which has a capacity of 20 barrels daily, and breakers for pulverizing pieces that are too large to pass through the crushing rolls. The engine room and boilers are at the southwest corner of the building, and 100 feet from the main building are the tanks of crude oil for smelting. The engine room also contains a dynamo for making their own electric light. Five cupelling furnaces and a blast furnace, in sections, lie in a shed at the rear of the plant, and will be erected to give increased sweep smelting facilities when required. These were bought of Brice, the "gold maker," after a few weeks' use by him.

The assay room, with its mystery of flasks, chemicals and scales, so delicately adjusted that a dot of a lead pencil on paper will disturb the balance, is a room 15 feet square on the second floor, and adjoining this is the melting room of the assay department, with its array of furnaces for melting down samples for assay. Other portions of the upper floor are given to a room for making nitrate of silver for photographic purposes, bins for bluestone, and a feeding floor for the 30-ton blast furnace. The watchman also has quarters on this floor, for the factory is closely guarded night and day, as well as being under the protection of the Chicago Electric Protective system.

This is but a side glance at a Chicago industry which is of greatest interest to the jewelry trade. Many people have wondered what became of all the worthless (?) broken and out-of-date jewelry and silver, but after a visit to Goldsmith Bros.' smelting and refining works one wonders not where all the old gold and silver goes, but where on earth it all comes from. The main offices of the firm are not at the factory, but at 63-65 Washington St., in the heart of the business center of Chicago; the ramifications of their business extend around the world.

Frederick Ptaus, Jr., is successor to Theodore Schotte, Metropolis, Ill.

Indianapolis.

F. M. Herron is spending two weeks in Chicago and vicinity.

The Illinois Optical Co. are an enterprise recently opened in the Waverly block.

O. M. Ridgway, Sheridan, Ind.; Mrs. B. Maier, Edinburg, Ind., and D. P. Bond, Kirkland, Ind., made purchasing trips to this city last week.

Columbus, O.

The examination of the watches of the employes of the Toledo division of the Pennsylvania Railroad took place last week.

C. W. Ernsting, formerly a jewelry merchant at Gallipolis, is now pleasantly located in California, where he went for his wife's health.

Arthur Nelson, a private in Co. B, Eighth O. V. I., died in the hospital at Santiago, Cuba, last week, the cause being given as dysentery. Young Nelson was a son of Robert Nelson, jeweler, of Akron. He was only 19 years of age.

The business of the Springfield Silver Plate Co. has increased to such an extent that the company have found it necessary to enlarge their working capacity in every way. To that end, the privilege has been granted them by the Secretary of State of increasing their capital stock from \$30,000 to \$100,000. The addition of the easket hardware department recently purchased from the Pairpoint Mfg. Co., New Bedford, Mass., necessitates the addition of more rooms, and to accommodate this new feature of the business quite a good sized building is now in course of construction. When the plant is completed, about 200 people will be employed. E. N. Lupier is the president of the company and C. H. Hiser, secretary.

Detroit.

Norbert Gunzberger, New York, spent several days visiting friends and the trade here last week.

George Johnston, of the Johnston Optical Co., is spending his vacation with his family at Grosse Isle.

A. Landsberg and Herman Boers, of L. Black & Co., have both been ill and confined to their homes the last two weeks.

Homer Speck, the 10-year-old son of Wm. F. Speck, a stone cutter and jeweler with Wright, Kay & Co., fell into the river last week and was drowned.

Roehm & Son have installed the Luxfer prism lenses above the doors of and in front of their store, making the whole salesroom as light as day, although the store is located in the middle of the block.

Jewelers here who do a large business with the express companies are anxiously awaiting the decision of the United States Supreme Court in regard to the stamp tax. In the meantime they are using the mails as a method of retaliation.

On May 13 a mass meeting of Detroit citizens adopted resolutions commemorating the victory of the United States Squadron at Manila under the command of Commodore George Dewey. These resolutions were engraved by Wright, Kay & Co. and encased in a handsome polished oak box with silver corners and an appropriate inscription on the top, with the name of Dewey. The whole outfit is on exhibition in the firm's Woodward Ave. show windows.

St. Louis.

J. W. Carv left on the 1st inst. for a six weeks' visit to Connecticut and other eastern States.

J. M. Friede, vice-president of Eisenstadt Mfg. Co., left last week for a trip in the interests of his house.

Chas. H. Schoen, local representative of Holmes & Edwards Silver Co. and Barbour Silver Co., is away on a short fishing trip.

The entertainment committee of the Retail Jewelers' Association of Missouri have a huge programme of events arranged for the forthcoming outing, Aug. 28.

George H. Kettmann has sold out his stock of clock and watch material, etc., to C. A. Wilms, who will continue the business in room 401, Holland building.

Among out-of-town jewelers here last week were: J. M. Bassett, of Bassett & Fairbanks, Jacksonville, Ill.; J. Beilens, Helena, Ark.; Christ. Keyler, Nashville, Ill.; Mr. Cook, of Cook Bros., Helena, Ark.; A. A. Zimmerman, of Zimmerman Bros., Warrensburg, Mo.; M. G. Wolf, Chester, Ill.

The police have arrested a desperate criminal in the person of Jack Wilson, alias Pat Crowe, alias Frank Roberts. He is wanted for various crimes ranging from general cussedness to thievery and murder. His arrest occurred Wednesday last and his identity was discovered through the Bertillon system of measurements. Among his many crimes was the robbery of Chapin's jewelry store, Denver, Col., where he secured about \$600 worth of diamonds. He has been in the penitentiaries of Illinois and Wisconsin, and has a number of crimes as yet unatoned for.

Minneapolis and St. Paul.

G. Hallett, with M. L. Cohen, Minneapolis, is spending his vacation on the Great Lakes.

C. S. Nuemann has accepted a position as watchmaker for J. B. Hudson, Minneapolis.

I. Ingebrigtsen, formerly with B. Leber, Minneapolis, has opened a repair shop at Herman, Minn.

Bert Clausin, of S. H. Clausin & Co., Minneapolis, has returned from two weeks' vacation spent at the Omaha Exposition.

The St. Paul jobbers have challenged the jewelers of Minneapolis to a game of baseball. The game will take place at Kittsondale Park, midway between Minneapolis and St. Paul, Saturday afternoon, Aug. 13.

Out-of-town jewelers visiting the Twin Cities the past week were: S. J. Darkes, Glenwood, Minn.; O. W. Peterson, Hudson, Wis.; K. H. Lamberton, Winthrop, Minn.; E. E. Church, Clear Lake, Wis.; Carl Sherdahl, Montevideo, Minn.

John Buchanan, clerk of the County Court of Lavaca county, Tex., has advertised for bids for a clock to occupy a position in the new court house of that county. A seven foot illuminated dial is required, and will be placed in the tower of the court house in Hallettsville.

A. A. Bruckner, of Rowelstad's jewelry store, Elgin, Ill., leaves soon on his Fall trip in the interest of a New York house.

Trade Gossip.

The Crown watch cases, since the change of the firm, have come to the front rapidly on account of the great improvement in both engraving and finish of the goods.

The Gorham Mfg. Co. have two new lines of toilet ware and a large line of hollow ware in new Fall designs. The company have the largest variety this Fall they have ever shown.

Ferd. Fuchs & Bro., silversmiths, 34 E. 29th St., New York, are now showing their large new lines specially prepared for the coming season's trade. The lines include superb specimens of artistic silver ware. The firm's new show rooms are large, light and airy and well calculated to make a visitor feel entirely comfortable.

T. Zurbrugg & Co., Riverside, N. J., are sending to jobbers leather bound illustrated sheets of their entire Fall line. The sheets are 14x20 inches in size, bound in leather in a book of 40 sheets with 18 to 21 designs to a sheet, with the jobber's name in gilt on the front cover. It shows an attractive line in an attractive way.

A unique and very marketable novelty comes from the shops of the Mauser Mfg. Co., 14 E. 15th St., New York, in the shape of a silver match box bearing portraits of the five war heroes, McKinley, Dewey, Sigsbec, Miles and Lee. The match box is strikingly decorated. The new show rooms of the company have been gotten in readiness for visitors, and jewelers who call will find themselves repaid for their trouble.

The "1000," the new toilet ware pattern

produced by R. Wallace & Sons Mfg. Co., Wallingford, Conn., is now ready for delivery. The pattern is a magnificent creation in its class of silver ware, rich and ornate, yet chaste and refined. It can best be described as a combination of floral and ro-cocco decorative elements. The "1000" is made in a complete set of 40 pieces, including brushes, mirrors and manicure articles. Jewelers are advised to send for a price list.

Bachrach & Freedman, 18 E. 17th St., New York, are showing assortments of exquisite silver mounted pottery, the mountings being produced in their factory on this side of the Atlantic, the pottery being imported from their English pottery works. The assortment, which includes loving cups, tankards, mugs, etc., is finely decorated, patriotic decorations, inscriptions and pictures of horses, dogs, etc., being well represented. A production of the firm which has met with a ready sale in England as well as here is flag pins in gold and silver showing combinations of the American and English flags. Some of the pins are elaborate, others plain, but all are handsome.

Connecticut.

A. G. West has bought out the Waterbury store of R. N. Johnquest.

The Wm. L. Gilbert Clock Co., Winsted, resumed work Monday, Aug. 1.

S. Kronholtz, Stamford, left Aug. 1 for Prospect Park Hotel, in the Catskills, for a couple of weeks.

Superintendent W. R. Mackay, of the

Meriden Silver Plate Co., Meriden, has returned from Hot Springs, Va.

The sale of stock at the La Rue jewelry store, New London, is reported successful. All the old stock is being disposed of.

The Derby Silver Co., Birmingham, whose works have been running five days a week, will, commencing Aug. 8, run on full time.

A. B. Ryan, of Ryan & Parker, jewelers, Danbury, is president of the Electrolytic Marine Salts Co. He is absolved by his friends from blame as to the disastrous fate of the company.

At the meeting of the directors of the E. N. Welch Mfg. Co., Forestville, last Saturday, the following officers were elected for the ensuing year: President, E. A. Freeman; secretary and treasurer, G. W. Mitchell; superintendent, A. H. Condell. The outlook for the Fall trade is bright.

George A. Fairchild, junior member of G. W. Fairchild & Son, Bridgeport, received a cablegram Aug. 4 from his father, G. W. Fairchild, who started a week previous for Europe. The cablegram was dated at Paris and stated that Mr. Fairchild had arrived in due time and all of his party were well.

Ryan & Parker, jewelers, Middletown, have had a bad time with their safe. Last Saturday it was all right, but on Monday no one could open it. On Tuesday August Ockert, of New Haven, successor to the firm who made the safe, was called. He could not open it and next day it was forced open. The trouble was caused by a broken pin of the lock. The business was delayed quite a good deal.

Haven't you long felt the need of just such a Display Stand?



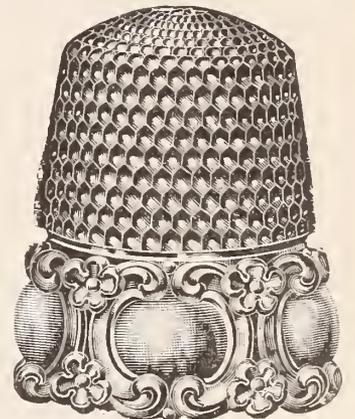
HEIGHT 10 1/2 INCHES. PAT. PENDING.

..A Touch And..

IT REVOLVES

LARGE SIZE, 10 1/2 INCHES HIGH, HOLDS 153 THIMBLES, PRICE, \$10.00

SMALL SIZE, 6 1/2 INCHES HIGH, HOLDS 71 THIMBLES, PRICE \$5.00



No. 129

THE GOLD AND SILVER Thimble Makers of America.

SIMONS, BRO. & CO.,

SILVERSMITHS, THIMBLE MAKERS AND MANUFACTURING JEWELERS

NEW YORK 19 MAIDEN LANE 41 UNION SQUARE PHILADELPHIA 616 CHESTNUT STREET CHICAGO 402 COLUMBUS BUILDING

WE HAVE JUST PATENTED THE ABOVE USEFUL AND MOST ATTRACTIVE THIMBLE DISPLAY STAND—IT IS MADE IN TWO SIZES—EBONY FINISH—'T WILL BE A HANDSOME ADDITION TO YOUR SHOW CASE.

News Gleanings.

Adam Vogt Co., Louisville, Ky., have sold out.

Harry Blumkin, Butte, Mont., has been sued for \$500.

George W. Ford, Spring City, Pa., will close up business.

E. L. Nathan (Mrs. S.), Boulder, Col., is selling out at auction.

Drury M. Ridburn, Grant City, Mo., has given a chattel mortgage for \$60.

R. P. Bleuer, of Bleuer Bros., Romeoville, Ill., has given a bill of sale for \$2,250.

Mrs. Louisa Wood, Bay City, Mich., has renewed chattel mortgages for \$800.

P. F. O'Connell, Atlantic, Ia., is moving his stock into the Cass County Bank building.

John Stenson, jeweler, Camden, Ark., was united in marriage recently to Miss Alice Loving.

Judgments for \$264 have been issued against the estate of J. Henneman, Spartanburg, S. C.

P. H. Nefflen, jeweler, Portsmouth, N. H., has removed from the Hilleary house to Piedmont St.

Mrs. Margaret Rosenthal, jeweler and optician, Charleston, S. C., has sold out to Beatrice Rosenthal.

James A. Larkin, Johnstown, Pa., is back at his store after a week's illness with inflammatory rheumatism.

In the fire July 25 in Mt. Pleasant, Utah, A. Lundberg, dentists' and jewelers' tools, lost \$2,000; no insurance.

A. H. Furstnow has purchased the Pope jewelry stock, Fond du Lac, Wis., which has been transferred to the Furstnow store.

H. H. Thoman, who recently bought out R. J. Porter, Woodbury, N. J., was formerly with Francis J. Lingg, Philadelphia, Pa.

James B. Rodgers, engaged in the jewelry business in Bedford, O., was recently united in marriage to Miss Carrie Williams.

Charles B. Cole, Hightstown, Pa., has

been compelled to go to Saranac, in the Adirondacks, for the benefit of his health.

A. Gutowitz, who has conducted a jewelry store on Loockernuan St., Dover, Del., for the past five years, removed Aug. 1 to Lewes, Del.

Silberberg Bros., El Paso, Tex., have sold their business in that city to Bruck & O'Connor, and will locate in the City of Mexico, Mexico.

O. A. Fairman and George Crane will soon open a drug store and jewelry store in North Ontario, Cal. Mr. Crane is a recent arrival from the east.

Dawson Cope, of Quincy, Ill., has purchased the jeweler's tools of the late T. M. Miller, Loraine, Ill., and expects to go into the watch repairing business.

The Perfection Music Box Co., of Jersey City, N. J., have incorporated; capital, \$100,000; to manufacture music boxes and other mechanical musical instruments.

R. S. Harless, jeweler, Sweetwater, Tenn., who has been doing business there for 30 years, has sold out his stock and business to L. Carson and A. Glenn, of Morristown.

Guy Jenison, Buda, Ill., has sold his stock of jewelry and watches to Albert Sweet. He has returned to Decatur, Ill., and will be associated with his father in the jewelry business there.

The large plate glass in the window of Joseph Lodomus' jewelry store, Chester, Pa., which was broken in some unknown manner about two weeks ago, has been replaced with a new one.

In the destructive fire in Escanaba, Mich., July 31, the jewelry business of H. M. Stevenson was affected to the extent of \$1,500. The jewelry store of Paul Hohelfeldt was also burned out.

Albert J. Willis, optician at Reid & Hughes', Lawrence, Mass., will be away at his old home in Maine for about three weeks and on his return he will occupy the new optical department which will be fitted

up during his absence to better advantage.

A. K. Chamblin, formerly manager of Wm. Carpenter's jewelry store in Telluride, Col., has returned to Telluride after an absence of several weeks. Mr. Chamblin has accepted a position with J. C. Anderson & Co.

The American Optical Co., Southbridge, Mass., have added one more industry to their big list by establishing a plant for the manufacture of leather cases for spectacles and eye glasses. The industry was established about the first of the year and now over 100 persons are employed.

Burglars on the night of July 29 broke into the jewelry store of I. Isenberg, Toledo, O., and stole a large quantity of watches, revolvers and diamonds. Two of them were captured. They gave their names as Dennis Brady, of Pittsburgh, Pa., and William Lee, of Bay City, Mich.

J. S. Connelly, of the Critchlow-Connelly Co., Titusville, Pa., has invented a novelty in the shape of a pair of spectacles by which one can see what is going on behind him without turning around. A company have organized for the manufacture of the glasses under the name of the Bellamy Optical Co., with J. S. Connelly as president and R. D. Crawford as secretary and treasurer.

Last Wednesday afternoon, during the temporary absence of Jeweler Bradley, Susquehanna, Pa., a tramp entered his store and abstracted from the show case a lady's gold watch valued at \$15. Later the watch was purchased by John Ryan, consideration \$3, and subsequently recovered by the owner. The thief is described as a man weighing about 200 pounds, wearing a black Derby hat and colored shirt.

Charles G. Willson, who for many years conducted a retail jewelry business at 524 Penn St., Reading, Pa., announces that he will close out his entire stock within the next month and confine himself exclusively to the manufacture and wholesaling of jewelry and optical goods. Mr. Willson has

Established 1879.



LOUIS W. HRABA,

MANUFACTURER OF

Artistic Leather Goods of Every Description

IN

RARE AND STAPLE LEATHERS.

Mounted in

GOLD AND SILVER.

29 East 19th Street,

NEW YORK.

FOR JEWELRY TRADE ONLY.

rented his store room to the W. L. Douglas Shoe Co. Mr. Willson will equip an office on the second floor of the building, while the third floor will be fitted up with machinery for the manufacture of jewelry and optical goods.

Mrs. H. Schwarz, Evansville, Ind., is out of business.

Brede Benson has succeeded S. J. Darkes, Glenwood, Minn.

George Rohrer, Hancock, Mich., has assigned to W. A. Washburn.

Herman Backer & Co. have removed from Mayville, N. Dak., to Portland, same State.

L. G. Trower has succeeded to the business of W. E. Palmatier, Oberlin, Kan., who recently died.

Crescent Jewelry Store, Mrs. M. V. Hunter, proprietor, is successor to the business of A. T. Treadgill, Palestine, Tex.

The jewelry store of Hurd Bros., 610 15th St., Denver, Col., was burglarized a few nights ago and \$250 worth of jewelry taken.

Jesse Sheldon, Wells River, Vt., is spending a two weeks' vacation with his wife on the coast of Maine. In his absence John Brown, of the E. Howard Watch & Clock Co.'s repairing department, has charge of the business.

Joseph Crosby, of the Greenleaf & Crosby Co., Jacksonville, Fla., left for New York on the *Seminole* Aug. 3. He will probably leave for Europe about the middle of the present month, for his annual tour among the manufacturers of Germany and France. He expects to be absent about three months.

Boston.

James Murphy, salesman for Robbins, Appleton & Co., has gone to Albany, N. Y., on his vacation.

Edwin P. Wells, of the Globe Optical Co., accompanied by his family, has gone to Cottage City for the remainder of August.

D. C. Percival's yacht *Sally II'*, and R. C. Robbins' yacht *Koorali* were entered in the Corinthian Yacht Club's regattas last week.

Dr. Walter Lamb, formerly of Philadelphia, was in Boston last week on the way to Halifax, N. S., where he will locate in the optical business.

Albert Penchard, charged with concealing mortgaged property obtained from Smith & Graham on conditional sale, comprising diamonds valued at \$600, was adjudged guilty in the Suffolk Court last Friday and held for sentence.

Friends of C. S. Kenfield, formerly of Amherst, Mass., now of Washington, D. C., welcomed him to this city last week. Mr. Kenfield was for many years in charge of the time locks in the Treasury Department at Washington, and since his retirement from the position has been in the watch and clock trade in that city.

Henry Cowan vacated his old quarters this week for the handsome new room that has been made ready for him in the Jewelers building. The fittings in this room are of the most elaborate and convenient character possible, and almost every inch of available space has been utilized in accordance with special designs by Architect Bowser, of this city.

S. G. Marshutz, of the Pacific Optical Co., Los Angeles, Cal., stopped in Boston last week on his way home from Europe, where he has been for several months introducing his patent attachment for riding spectacles. He has secured patents in England, Germany, France and Canada and established agencies in the principal European cities. The Globe Optical Co. will represent him here.

Philadelphia.

It is expected that the new clock in the City Hall tower will be in place and in operation by Dec. 1.

Frank Ross was sentenced to 18 months' imprisonment by Judge Audenreid in Quarter Sessions Court on Thursday for complicity in swindling operations, in which Bailey, Banks & Biddle Co. and Simons, Bro. & Co. were among the victims. Bessie Gilbert, who was implicated with him, will be sentenced later.

During an extremely severe electrical and rain storm in this city on Wednesday last, the upper floor of Bailey, Banks & Biddle Co.'s establishment, at 12th and Chestnut Sts., was completely soaked with the water, and the damage to the contents was estimated at about \$1,000. The lightning struck in the rear of Wall & Ochs, opticians, 1716 Chestnut St., but did not occasion any serious damage.

M. Sanes, formerly watchmaker at M. S. Neiman's jewelry store, McKeesport, Pa., has resigned and engaged in business for himself at Braddock, Pa. Mr. Sanes is succeeded by William Craig, formerly with Goddard, Hill & Co., Pittsburgh, Pa.



"Our Heroes."

The portraits of five War Heroes—an exquisite piece of die work—upon a heavy sterling silver match safe is our latest

Novelty Leader.

The portraits are those of President McKinley, Admiral Dewey, Captain Sigsbee, General Miles and General Fitzhugh Lee. The match safe is magnificently decorated and is the most attractive war novelty produced.

Price: White Inside, - \$21 per doz.
 " Gilt " - - 24 " "

A cordial invitation is extended to visiting Jewelers to inspect our Fall lines, now exhibited at our new and spacious showrooms

The Mauser Mfg. Co., Silversmiths...

14 East 15th Street, New York.



"Watch our Ads."



HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

H. H. HEINRICH,

Maker, Adjuster
and Repairer of....



**MARINE
CHRONOMETERS**

—AND—
FINE WATCHES,

102 Fulton St.,
Formerly 14 John St. **NEW YORK.**

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, **NEW YORK.**

Established 1892. Telephone. 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Importations at the Port of New York.

Weeks Ended Aug. 6, 1897, and Aug. 5, 1898.

	1897.	1898.
China, glass and earthenware:		
China	\$42,163	\$43,686
Earthenware	30,809	20,654
Glassware	14,715	29,884
Instruments:		
Musical	4,984	6,168
Optical	6,136	3,459
Philosophical	33	3,743
Jewelry, etc.:		
Jewelry	447	3,816
Precious stones	126,117	375,073
Watches	1,903	4,949
Metals:		
Bronzes	2,304	1,879
Cutlery	19,471	19,460
Dutch metal	1,838	600
Platina	17,804	14,878
Silver ware	51	13,618
Miscellaneous:		
Alabaster ornaments		1,474
Amber	1,689	39
Beads	167	2,914
Clocks	5,292	4,625
Fans	2,129	1,646
Fancy goods		7,238
Ivory	1,456	
Ivory, manufactures of	143	104
Marble, manufactures of	297	17,842
Statuary	709	1,467
Shells, manufactures of	3,231	9,421

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Aug. 6, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin\$153,194.10
Gold bars paid depositors 63,001.77

Total	\$216,195.87
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:	
Aug. 1	\$11,954
" 2	25,627
" 3	20,573
" 4	15,974
" 5	42,651
" 6	5,406
Total	\$153,185

Re-Appraisements.

Among the reappraisements by the United States General Appraisers last week was the following:

Decorated china, from Earl Krister, Waldenberg, June 11, 1898; teller 166-18cm, etc., entered at 1.50m, advanced to 2m per doenz. Rabatt 10 per cent. Add packing.

Canada and the Provinces.

H. B. Kent, Toronto, is enjoying a vacation at Glen Island, Thousand Islands.

The following provincial jewelers visited Toronto last week: T. N. Rikard, Bowmanville; G. M. Rioch, Rat Portage; J. F. Daly, Seaforth; R. F. Dale, Harriston; E. Felt, Oshawa; Mrs. J. Diesfield, Port Perry; H. B. Rosevear, Port Hope; W. H. Hopper, Cobourg.

John Dobensky, when crossing Calabogie Lake near Kingston, Ont., in a boat in company with John Doyle, was upset during a storm and rescued with difficulty by his companion. He lost a box containing 60 watches, valued at \$800, which was in the boat and has offered a reward of \$100 for their recovery.

Pacific Coast Notes.

I. B. Raymond will open a jewelry store in Petaluma, Cal.

Leopold Jaccard, of Livermore, Cal., will open a jewelry and optical store in Fort Bragg, Cal., this month.

In a recent fire at Lemoore, Cal., the store of B. Frese, jeweler, was burned, but most of his goods were saved.

An auction sale is in progress at the store of M. H. Osgood, San Jose, Cal., recently taken charge of by a receiver.

Harry Morton, San Jose, Cal., but formerly of Templeton, Cal., is visiting in that vicinity and renewing old acquaintances.

A. T. Roberts is selling out his jewelry stock in San Diego, Cal., and will hereafter give his entire attention to optical work.

Albert Johnson, manager of the Cardon Jewelry Co., Logan, Utah, has left for the east to take a special course of study in the treatment of the eye. He graduated last year from the Philadelphia Optical College, but wishes to take a course in clinics.

San Francisco.

C. J. Noack, of Sacramento, Cal., passed through this city on his return from Pacific Grove, Cal., where he spent his vacation.

W. D. Fennimore, vice-president of the California Optical Co., will spend two weeks' vacation with his wife and family at Lake Tahoe, Cal.

Geo. Ducommon, Tulare, Cal., has just left San Francisco, where he has been taking a course of instructions in optics with the California Optical Co.

John Caldwell, jeweler, Waitsburg, Wash., has enlisted in Uncle Sam's army as second lieutenant, and is now stationed at the Presidio, San Francisco.

Miss Rose Mashik and Mrs. P. S. Hunt, with W. H. Hunt, optician, San Jose, Cal., are in San Francisco on a business and pleasure trip. They are making quite a few purchases.

E. W. Wright, Bakersfield, Cal., was in town last week. Ed. Radke, with the Frank Golden Jewelry Co., Carson City, Nev.; Albert Warner, Fresno; M. Barborka, Cloverdale, and Frank M. Jackson, Los Gatos, Cal., were also in the city last week.

Edward Kingston, a lawyer of Philadelphia, Pa., and Miss Norma L., daughter of jeweler John A. Boote, 200 Oley St., Reading, Pa., were married last week.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

*Importers and Cutters of Diamonds
and Other Precious Stones....*

28 JOHN and 65 NASSAU ST., NEW YORK.



The Olmütz Art Clock.

THE JEWELERS' CIRCULAR, ever desirous of laying before its readers choice articles clipped from its exchanges, places this week before them both the cut and description, copied by permission from the *Handelsblatt*, etc., of the art clock in Olmütz. The builder of this clock was the master clock maker, Anton Pohl, who worked on it two years, viz. from 1420 to 1422, and although it is historically proved that he also constructed the art clock in Breslau afterward, the commonly accepted tradition is that he was deprived of sight by the ungrateful council of the first named city.

[It may be stated in this connection that this monstrous way of paying for the best efforts of workmen who had spent years of study and had displayed great mechanical skill in the construction of a work of high art appears to have been commonly believed in those ages. Likewise, when a marvelous bridge, tower, church, etc., had been built, the devil was sure to have had a hand in it. There is barely an edifice of these kinds mentioned on the continent, the origin or at least mechanical construction of which was not prompted and aided by the Arch-evil doer. The pages of ancient history teem with such occurrences.]

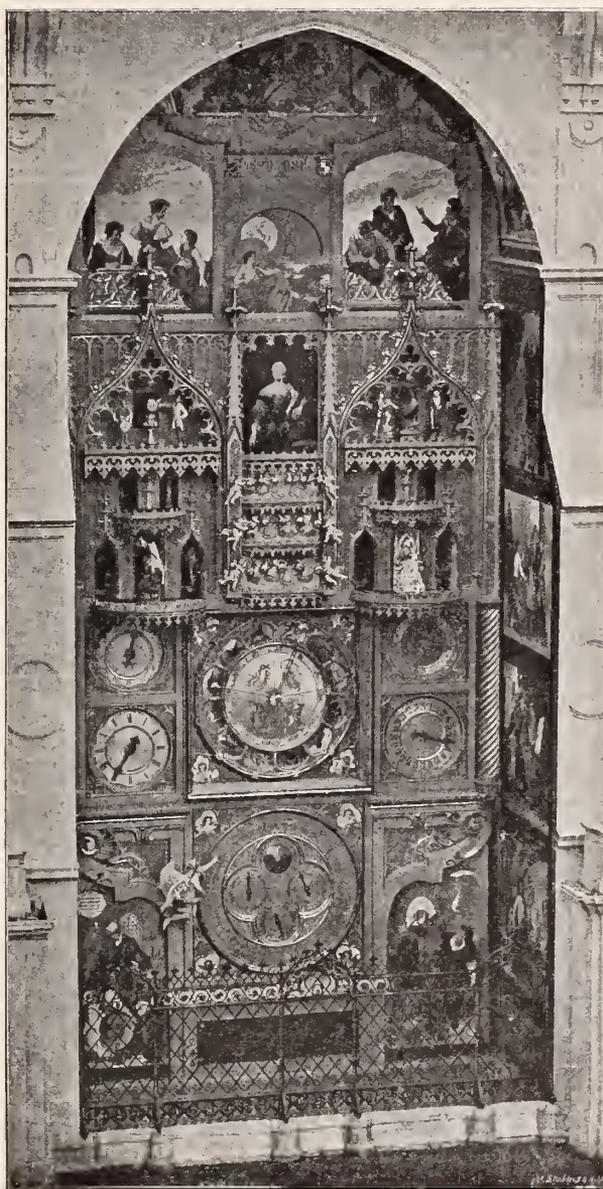
But the art clock shared the fate of all such constructions, and in spite of continued repairs, in 1823 it refused to go, and remained from that time until lately only an historical memento. Finally the burgomaster, Joseph von Engel, interested himself in its behalf and called a body of highly intelligent citizens, through whose efforts the necessary means were collected for the thorough repair and restoration of the work of art. The principal condition was that the style of the casing should thoroughly conform to its age. The architect, Robert Dammer, and the painter, Richard Bitterlich, of Vienna, complied in a most satisfactory manner with this requirement.

The clock shows on four different dials the minutes, 12 hours, 24 hours, and side-

real time. Especially worthy of mention is the planitarium, which shows the actual paths of the planets Mercury, Venus, Earth, Mars, Jupiter and Saturn around the sun,

by a highly ingenious calendar mechanism, showing the hours, days and years, the months, the week days, and the phases of the moon for centuries to come; the leap years are also considered. The clockwork which actuates all the single mechanisms of the art clock shows by figures the quarter and full strokes of the hour. There is also a chime of bells, made visible by the figures of 16 angels striking on wooden bells. While the first piece is played at noon each day, Saint George, in combat with the dragon, appears, and on one side the servant of Count Rudolph of Hapsburg, offering his horse to the Sacristan. Above this representation appears Mother Eve offering the apple to Adam. While playing the second piece, Mother Mary appears with the Christ Child, and the holy three kings move slowly past. Still farther above is represented the flight to Egypt, Mary with the Christ Child seated on the donkey led by Joseph. The four ages of life are symbolized likewise: a boy plays a pastoral air every hour (infant age); a youth announces the quarter hours (youth), and a full grown man the full hours (manhood); an old man recites the rosary (old age). The chimes and the parts acting simultaneously operate every noon. At the end, a rooster crows three times.

One can form an idea of the size and volume of this clockwork on learning that its front is 11 meters high and almost six meters broad, and that the costs of restoration of the same were about 45,000 marks (\$10,912). A portion of the art clock, to wit the calendar mechanism, was exhibited last August in Hamburg, together with a smaller tower clock provided with all improvements, and elicited great interest. The art clock will be on exhibition temporarily in a building specially erected for this purpose at Buer.



THE REMARKABLE CLOCK AT OLMÜTZ.

and the path of the moon around the earth. From this mechanism can also be seen in which constellation of the Zodiac the planets are at any time. Next we are attracted

Pivoting Balance Staff.—A balance staff that has a pivot broken should be replaced by a new staff. Pivoting generally is a poor job and is an injury to the balance wheel nine times out of ten.

1898

Skirmishers of...

The New England Watch Co.

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio, Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the southwest; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

The New England Watch Co.

WATERBURY, CONN.

BOSTON, NEW YORK,
Jewelers' Building. Lorsch Building
CHICAGO,
Silversmiths' Building.
ST. LOUIS, SAN FRANCISCO,
Fullerton Building. Spreckel's Building.



U. S. Exports of Clocks and Watches to Latin America.

WASHINGTON, D. C., Aug. 2.—The exports of clocks and watches from the United States to the Latin-American countries for the month of April, 1897 and 1898, and 10 months ending April 30, 1897 and 1898, the statement being corrected to June 1, 1898, were as follows:

Articles and Countries.	April.		Ten months ending April.	
	1897.	1898.	1897.	1898.
	Values.	Values.	Values.	Values.
Clocks and Watches (<i>Relojes de pared y de bolsillo; Relojos de pared e de bolso; Pendules et montres</i>):				
Central America	\$1 373	\$1,201	\$11 341	\$6,582
Mexico.....	2 409	1,464	22,232	17,030
Argentina.....	769	541	31 835	24,345
Brazil	3,107	7,846	55,399	37,563
Other South America.....	12 950	4,855	88,459	75,178
Total.....	\$20,608	\$15,907	\$209,266	\$160,698

Watch Manufacturing Not Yet Paying in Japan.

A MEMBER of the Japanese firm, the Osaka Watch Co., says in an interview published in the *Japan Weekly Times*, that while the wages paid to the workers in their factory are much lower than those paid by European or American firms, yet the business of watch making is not at all a paying one in Japan. For one thing, of course, the Japanese manufacturer said, the want of skill among the mechanics accounts for this fact. The employment of men at 40 or 50 sen a day would appear a very much more profitable method than paying nearly \$3, which are the wages which western watch makers receive. But against that it may be said that as few as 10 of the latter will easily do work which would require 70 or 80 Japanese. The great objection, however, to Japanese workmen is said to be their want of moral fiber. You can simply not trust them with any piece of the precious metals. Hence the company are obliged to import the parts ready cut from abroad.

This company are the first in Japan who produced home made watches. They hired several Americans as teachers, paying them as much as 40,000 yen, and it is said that they have not yet recovered from the effect of this large outlay. Any attempt, therefore, on the part of foreign capitalists to avail themselves of the cheap labor of Japan will meet in this fact one of its greatest drawbacks.

Setting Jewels.—In setting jewels, good judgment is indispensable. Select a jewel that fits the pinion and as near the hole in the plate as possible. Fit the hole in the plate so that the jewel sets down to the proper endshake of pinion and burnish it in.

Workshop Notes

Kinds of Repairs.—The kinds of repairing that come generally to a watchmaker's bench are a pinion, a jewel, a spring, or to tighten a roller jewel, a cannon pinion, poise a balance, or bushing up a pivot hole.

Balance Spring.—After having put up a watch see that the balance spring is parallel to the balance and does not rub regular pins or stud; if everything is right as it should be, the watch will have a good motion.

Many Escapements.—It is a singular fact that although there are more than 100 different escapements, barely 10 have descended to us, and of these 10, four or five may with advantage be employed

only for clocks or watches, and of these four, two only are now used in the manufacture of mantel clocks, and again, of the last two escapements, the roller escapement is used most.

Benzine.—A correspondent says never to use benzine or potash or any patent article on a watch. Benzine leaves a greasy look which is impossible to get off. It will also destroy the oil, and the potash makes spots on plates, if in moist places. Pure alcohol for bath and a good chalk compound, in his experience, do the best work and give the best results, when used for cleaning a watch.

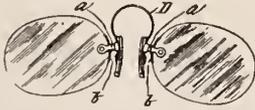
Roller Jewel.—If a roller jewel is lost, match the new one by the lever fork. Do not get it too small nor too large, but select one that will clear fork, with a piece of good tissue paper by its side. Then place it in the pin holder, put on the table and fasten it in with a particle of shellac. Do not use cements, as they will all spoil sooner or later by exposure to the air. The shellac holds them forever if a good job is done. Lever pallets should be set in the same way.

Chalk for Watch Cleaning.—After having cleaned all the parts of the watch, take the tweezers and pick out the smallest piece of plate, say barrel bridge, from the alcohol; previously get a fair sized camel's hair brush, such as is used by water color painters, for your chalk bottle. Take the bridge and apply on it a little of a compound consisting of one ounce aqua ammonia, two ounces pure water and one ounce of best prepared chalk, with the camel's hair brush. Then go at it with a medium stiff watch brush, which will charge it with as much chalk as necessary, and produces a splendid finish, equal, if not superior, to the finish put on in the factory. Above chalk compound is about as near the thing as the watchmaker wants an agent to be.

The Latest Patents.

ISSUE OF AUGUST 3, 1898.

608,214. EYEGLASS-STUD. JOSEPH H. NASON, Somerville, Mass. Filed Sept. 4, 1896. Serial No. 604,874. (No model.)



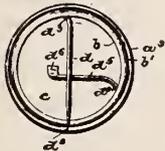
The improved eyeglass-stud above described comprising the shank *a*, arms *a' a'* attached to shank *a* and spring *b* held between arms *a' a'* and between the shank *a* and the lens of the eyeglass.

608,224. ORNAMENTS SURFACES. JOSEPH M. RIBERT, Lancaster, Pa., assignor of one-half to Albert Rosenstein, same place. Filed Sept. 13, 1897. Serial No. 651,458. (No model.)



As a new article of manufacture, a rigid handle of the character described, and a sheet of flexible metal having openings therein and closely fitted to the handle, the edges of said sheet being joined together, the shape or configuration of the handle being such as to prevent the shifting of the sheet after the edges thereof are joined together.

608,357. BADGE. ALMA H. ADAMS, Irvington, N. J. Filed Nov. 8, 1897. Serial No. 657,728. (No model.)



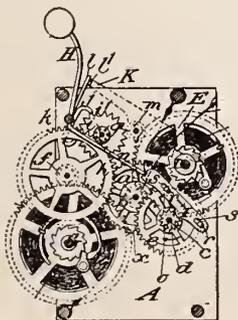
In a badge, a shell having a marginal rim or bead forming a chamber in the back thereof, a pin-bar having a holding portion arranged beneath said rim or bead, and means in separable spring contact with said bar to form a support for the pin-bar within said chamber, and adapted to be detached from said pin-bar when pressed into said chamber.

608,362. GEM SETTING. GEORGE W. DOVER, Providence, R. I. Filed Nov. 23, 1897. Serial No. 659,578. (No Model)



A gem-setting comprising a plurality of prongs provided respectively with an angular recess and a concave curve at the opposite sides of their extremities whereby, when the point is bent over the gem the latter will be retained in the angular recesses and the curvature of the edges of the prongs will disappear.

608,424. REPEATING ALARM-CLOCK. WAL-



TER D. DAVIES, New York, N. Y., assignor to the Ansonia Clock Company, Ansonia, Conn., and New York, N. Y. Filed May 10, 1893. Serial No. 680,246. (No model.)

In an alarm-clock, the combination with a time-train and an alarm train, of a striking escapement in the alarm-train, a longitudinally-moving bolt for engaging with the verge of said escapement, and a toothed wheel in the time-train engaging with said bolt for withdrawing it from the verge.

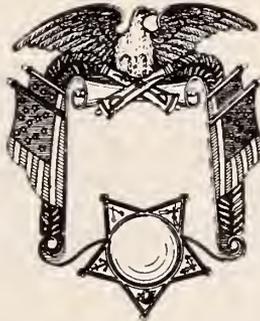
DESIGN 29,116. BADGE. ELMER E. KERNS,



Bradford, Pa. Filed June 13, 1898. Serial No. 683,368. Term of patent 3 1/2 years.

DESIGN 29,117. BADGE. BETTIE J. MACKOY, Rosedale, Kan. Filed June 21, 1898. Serial No. 684,106. Term of patent 3 1/2 years.

DESIGN 29,118. BADGE. EDWIN RINGOLD, Cincinnati, Ohio, assignor to Neuhaus, Troun-



stine & Co., same place. Filed July 11, 1898. Serial No. 685,710. Term of patent 3 1/2 years.

DESIGN 29,119. PIN OR SIMILAR ARTICLE,



JANE B. MOORE, Covington, Ky. Filed April 18, 1898. Serial No. 678,081. Term of patent 7 years.

DESIGN 29,120. HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. HENRY



L. WALLACE, Wallingford, Conn., assignor to the R. Wallace & Sons Manufacturing Company, same place. Filed July 11, 1898. Serial No. 685,707. Term of patent 7 years.

DESIGN 29,121. BACK FOR BRUSHES OR SIMILAR ARTICLES. CONRAD EGGE, Bos-

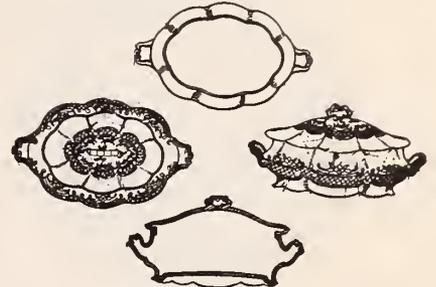


ton, Mass., assignor to the James E. Blake & Company, Attleborough, Mass. Filed June 28, 1898. Serial No. 684,694. Term of patent 7 years.

DESIGN 29,122. CUP. CHARLES J. AHRENFELDT, New York, N. Y. Filed Feb. 9, 1898. Serial No. 669,723. Term of patent 7 years.



DESIGN 29,123. COVERED DISH. CHARLES J. AHRENFELDT, New York, N. Y. Filed Feb.



9, 1898. Serial No. 669,725. Term of patent 7 years.

TRADE-MARK 31,828. PINCE-NEZ EYE-GLASSES. GEORGE CULVER, LIMITED, London, England, and Sidney, New South Wales. Filed May 9, 1898.

"REVLUC"

Essential feature.—The word "REVLUC." Used since May 31, 1897.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring August 2, 1898.

- 244,972. COMBINED FINGER AND SCARF RING.** CARL BACHEM, Pforzheim, Baden, Germany, assignor to Lorenz Bissinger, same place.
- 244,984. COLLAR PIN.** THOMAS L. DALTON, Sandy Hill, N. Y.
- 245,068. MECHANISM FOR MANUFACTURING PINIONS FOR CLOCKS, WATCHES, &C.** ARTHUR E. HOTCHKISS, Cheshire, Conn.
- 245,116. MATCH BOX.** HARRY R. BAKER, New York, N. Y.
- 245,130. CALENDAR WATCH.** JACOB BURMANN, Bienne, Switzerland.
- 245,216. SETTING JEWELS IN WATCH MOVEMENTS.** HERMAN REINECKE, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.
- 241,217. WATCH MOVEMENT.** HERMAN REINECKE, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.
- 245,244. COLLET OR ARBOR FOR WATCHES.** WILLIAM N. WEEDEN, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.
- 245,250. COMBINED PENCIL CASE, SHARPENER AND ERASER.** GEORGE S. WILLIAMS, Greenwich, Conn.
- 245,257. PEN AND PENCIL HOLDER.** JOSEPH H. WRIGHT, New York, N. Y.

In order to render checks admissible in evidence, their execution of genuineness, unless admitted, must be established by proof, and testimony merely that they were checks showing certain payments in issue is insufficient.

Where one purchases goods belonging to a corporation on credit by making false pretences as to his financial standing to its credit man, who has authority to make sales, he obtains goods from the company by false pretences.

Fine Lamps for Jewelers.



Lamps that you jewelers can sell with profit must first of all be high-class in every respect—form, decoration and finish. Then they must be exclusive.

We have studied your interests while getting up our line for this Fall, and we bid you to the exhibition now on—Fourth Floor. “Encrusted Decorations” are ours alone. They are swell lamps for swell people.

Bawo & Dotter,

MANUFACTURERS
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26 to 32 Barclay Street, New York.

A LATHE OF QUALITY

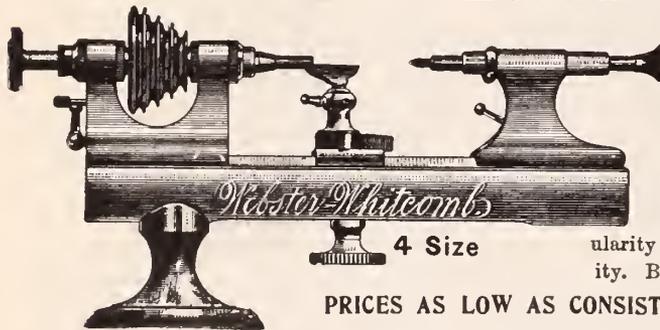
IS THE LATHE TO BUY.

There's no doubt about the quality of the

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.



ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.
INCORPORATED 1894.

WALTHAM, MASS.

DR. KNOWLES' PRIVATE COURSE IN... Optometry.

SPECIAL SUMMER RATES IN THE CORRESPONDENCE DEPARTMENT.

“EYE DEFECTS,”

A New Book. - PRICE, \$1.00.

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11 John St., care Jewelers' Circular, N. Y.

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OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors

ALSO OF
**SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,**

All Varieties of Painted Enamel Work

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Attracts Trade and Holds It.

Write for illustrations and particulars to

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Manufacturers of

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Prescott Bldg., - - - John St., N. Y.

ESTABLISHED 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER.
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ROOM, 63 - BOSTON, MASS.

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Manufacturers of

Gold and Silver Purses, Solid Link
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39 Maiden Lane,

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New York.

Established 1848.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

INTERESTING LINES FOR JEWELERS.

THE new arrangement of the art rooms in the establishment of Ferd. Bing & Co.'s Successors, 10 Washington Place, New York, not only show many lines to better advantage than ever, but also afford greater facilities for dealers in the selecting of their stock. Among the latest rooms added to the many which this firm have fitted up are special rooms for the display of Nancy and similar glassware, Vienna goods, Teplitz and busts and figures. All these rooms, which are situated on the third floor of their building, are spacious and are decorated in harmony with the goods they contain. Many new subjects are now shown in French bronzes and in Sèvres ware. A distinct departure is to be seen in the decoration of the large vases just received. The subjects of these decorations do not follow the former styles, but are drawn in almost all instances from Roman and Greek mythology.

EXCLUSIVE SUBJECTS IN BRONZE.

GLAENZER Frères & Rheinboldt, who have been making a specialty

this year of original and exclusive subjects in marble, will, within the next few weeks, also introduce some subjects in fine bronzes that are not only timely but are the original work of a famous sculptor. Their bronzes, many of which have been and still are the subject of controversy between the firm and the Government in relation to their admission as statuary, in the purely artistic sense of the word, contain many subjects of a character surpassing anything the firm have heretofore imported for general sale to the trade.

CHARACTERISTICS OF AURELIAN WARE.

A GREAT stride forward in the production of artistic pottery has recently

been made by S. A. Weller, as is evidenced by the new line which he has just produced under the title of Aurelian ware. While his former productions in Lowelsa and other wares were quite beautiful, they had their counterparts in other American and foreign potteries, but in this latest line, the Aurelian, is shown a treatment unlike anything The Rambler has heretofore seen.

The effect is obtained by the use of deep brown and pure yellow, so blended as to give a depth both to the body colors and to the decorations of flower, leaf or head subjects which appear upon them. The pieces showing this Aurelian treatment now contained in his New York warerooms, 44 Park Place, include vases, urns, pitchers, jugs, loving cups and tankards in a host of shapes and sizes. Lamps in the same treatment are soon to be added to this line.

BRADLEY & HUBBARD'S NEW FANCY METAL ARTICLES.

IN the fancy metal articles manufactured by the Bradley & Hubbard Mfg. Co. many additions have recently been made to pieces of utility, such as letter racks, thermometers, trays, etc. In pieces of this character shown at the company's New York salesrooms, 21 Barclay St. and 26 Park Place, the greatest variety in new shapes, sizes, styles and finishes is to be seen in letter and paper racks, which now come in gilt, old silver and other finishes, some showing polychrome figures in natural colors. Many additions to the lamps, bronze figures and art metal vases of this company have also been recently made.

THE RAMBLER.

Japanese Ivory Carving.

(New York Evening Post.)

THE Japanese ivory carving, hitherto seen in this country only in the form of cabinet pieces and articles of æsthetic value, is now being adapted to practical purposes. Desk and study table appurtenances, tobacco jars, vases, and various knick knaks for personal use are carved out of odd pieces of ivory by the peasant artists of Mikado-land, who do the work in between times at their own homes fashioned after distinctive Japanese models. The Chinese, who are themselves no mean adepts at ivory carving, yield the palm to the Japanese when it comes to aptness of expression, accuracy and symmetry of finish, and every little inch high menu or memorandum holder done by the Japanese carvers is as perfectly executed as the large tobacco jar, one wonderful all-over mass of carving from cover to handle, or the elaborate, relief-wrought flower vase, that represents months of painstaking etching and turning, and whose leaves and tendrils and many petalled roses look as if you could pick them from the surface.

The majority of the emblems employed in this Japanese work are bizarre and fantas-

tic, but there are a certain refinement and mimicry in the attitude and execution that are not seen in the work of other nations. "We pick up these things piecemeal all over Japan," said an importer, in reference to the more elaborate pieces. "Many of the carvers live in out-of-the-way places hardly open to trade, but which our agents hear of through people in the bigger towns. The Japanese as a nation are quick to 'catch on,' much more receptive of new ideas than the Chinese, and when the American agents represent that their wonderful ivory work, if developed in practical shape, turned out in something useful, would be more available in the market, they say at once that they could make whatever was desired if they only had a pattern or could once see just what is wanted. The stained ivory for umbrella and parasol handles is an American, or rather an English, idea. The ivory in its natural tint is too barbaric looking for an ordinary, every-day umbrella handle; it does not chime in well with a man's appointments; stained a dark mahogany, though, it looks conservative enough. It was a task to find something that would color such a resisting, unabsorbent substance as ivory, but the Japanese are full of resource, and after much experiment they hit on the right process. That was four or five seasons ago, but they are learning every year more and more about what is practicable and what will take and suit in with modern day belongings. Their work is superb, and they do not mind laboring for months on a single piece that will probably net them very little financial return, and nowhere in the world can you find such interesting designs and such expressive character sketches in small compass as on these ivory pieces. Certain sacred emblems, such as the frog, the stork, the dragon, the monkey, and some kinds of fish, you will find constantly repeated, but always in different guise and with a new suggestion of the customs and the superstitions of the country. Nearly all the larger pieces of ivory carving that we get have a written card accompanying them, telling what scene or story they are meant to picture, but the faces and figures are so graphic that often we do not need to be told, if we know anything at all of the country and its people."

The Manchester (Eng.) *Guardian* says that the gold plate communion service presented to St. Paul's Cathedral in 1897 by Ernst Terah Hooley, but never used, has been sold for the benefit of Hooley's creditors.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

COLUMBUS, Miss., July 25, 1898.

Editor of THE JEWELERS' CIRCULAR:

We are going to handle medallion pictures of all styles. We would like to know who makes these pictures, medallions especially. Then again, we want to find headquarters for plateaux like the enclosed design (trade-mark as below); we also



want to know who are headquarters for papier mache goods, such as waiters, etc., and mirrors of all kinds. If you will give us the addresses of these different houses we will be very much obliged to you. Hoping to hear from you soon, we are,
Very truly yours,
BUDER BROS.

ANSWER:—1. Correspondents do not make clear what sort of medallion pictures they want. Harris & Harrington, 32 Vesey St., New York, have a line of souvenir medallion pictures of heroes of the present war. Ferd. Bing & Co.'s Successors, 10 Washington Place; Glaenzer Frères & Rheinboldt, 26 Washington Place; L. Straus & Sons, 42-48 Warren St.; Bawo & Dotter, 26-32 Barclay St.; Geo. Borgfeldt & Co., Wooster and 3d Sts.; Endemann & Churchill, 50 Murray St., all of New York, carry medallion pictures. 2. The manufacturer of the plateaux with above trade-mark is Octavio Sayer, Jr., 133 West 23d St., New York, who succeeded W. B. Denison & Co. 3. We do not know exactly what correspondents mean by "papier mache" goods, but we presume they are for sale by different Japanese goods importers, among the principal of whom are the Japanese Fan Co., 519 Broadway, New York. 4. Manufacturer of all sorts of mirrors with wooden frames, small and large, is P. Weiderer, 521 Broadway, New York. Glaenzer Frères & Rheinboldt, 26 Washington Pl., New York, and George Borgfeldt & Co., Wooster and 3d Sts., New York, import hand mirrors in different classes of frames.

CLAYTON, N. Y., July 29, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly let us know through your next issue the address of manufacturers of a small yacht stick pins; also makers of maple leaf goods, souvenir china ware; and names of firms who make pearl goods and place photos on same, and oblige,
Respectfully yours,
NASH BROS.

ANSWER:—1. Among manufacturers of flag pins are the following: C. M. Robbins, Attleboro, Mass.; Regnell, Bigney & Co., Attleboro, Mass.; H. C. Haskell, 11 John St., New York; John Frick, 8 Liberty Pl., New York. 2. For maple leaf goods, we think correspondents will have to send to Canada. Among manufacturers of novelties of this character, we think may be mentioned George H. Lees & Co., 47 Main St. E., Hamilton, Ont., Can. 3. Souvenir china ware will be made by any firm on sufficiently large order. It is impossible to give particular names of firms, as it depends upon the class of china correspondents want, American or foreign. 4. Among manufacturers of pearl goods are the Philadelphia Pearl Novelty Co., 207 Quarry St., Philadelphia, Pa.

WASHINGTON, D. C., July 30, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly send me an address of a house in New York that make gold lever backs for buttons; also a good place to get springs for lorgnettes. Thanking you in advance, I am,
Yours truly,
C. F. HERRMANN.

ANSWER:—1. Cross & Beguelin, 17 Maiden Lane, New York, carry an extensive line of gold lever backs for buttons. 2. Among manufacturers of springs for lorgnettes are the Spencer Optical Mfg. Co., 15 Maiden Lane, New York.

B. Miller, Leavenworth, Kan., has sold realty valued at \$75.

The jewelry store of A. Lundberg, Mt. Pleasant, Utah, was burned out July 30, together with a large portion of the business part of town.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

BEAVER FALLS, Pa., Aug. 1, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you, if possible, inform me of the address of manufacturer of a chain I have, marked on swivel.

S. & G.

Thanking you in advance for your effort, I am,
Yours truly,
E. H. SCHAEFER.

ANSWER:—The trade-mark "S. & G." was used by Smith & Greene, manufacturers of plated chains, who were succeeded by Payton & Greene. Mr. Greene, of that firm, is now of A. A. Greene & Co., 94 Point St., Providence, R. I. The trade-mark used by A. A. Greene & Co. is on page 82 of "Trade-Marks of the Jewelry and Kindred Trades," published by THE JEWELERS' CIRCULAR Pub. Co.

ROME, N. Y., July 27, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me who are the makers of table flat ware marked

U. S. CO.

Yours,
A. P. WILLIAMS.

ANSWER:—Holmes, Booth & Haydens, Waterbury, Conn., used to stamp, about 12 years ago, such a mark on a cheap line of plated ware. The initials stood for Union Silver Plate Co. It is no longer used.

Amos Plank, Hutchinson, Kan., has just returned home from a trip to the Omaha exposition, where he was accompanied by his wife.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....At Popular Prices,

an extensive line of Hollow Ware and Mounted Glass in effective, artistic and handsome patterns.



REDLICH & CO.,

860 Broadway, New York.



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,

48-50 MAIDEN LANE,

33-35 Liberty St.

F. W. GESSWEIN COMPANY,

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39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK. Registered.

ALWAYS RELIABLE.



WORLD RENOWNED.

...The...

"Best"

There Is.

WM. F. NYE,

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WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

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SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES**

STAMPED.

MADE WITH SOLID GOLD OR STEEL SPRINGS.



18 K.



14 K.

ALSO WITH SOLID GOLD OR REGULAR CROWNS.

Constructed in the Old Reliable Way,
Sold Entirely On its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,

GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,

24-30 MORTON ST., Brooklyn, N. Y.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines ready August 1.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

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19 MAIDEN LANE, NEW YORK.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

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LATEST DESIGNS.

LOWEST PRICES.

R., L. & M. FRIEDLANDER,

American Watches,

See
Page 14

**Diamonds,
Jewelry,**

See
Page 14

30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.

ANGLO - AMERICAN ALLIANCE.



ELLIOTT'S JUSTLY CELEBRATED

ENGLISH

CHIME CLOCKS
FITTED UP IN

AMERICAN

HALL CLOCK
CASES,

OUR OWN MAKE
AND DESIGNS.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

J. B. & S. M. Knowles Co.,

Silversmiths,

PROVIDENCE, R. I.

Complete Lines of Tableware
a Specialty.

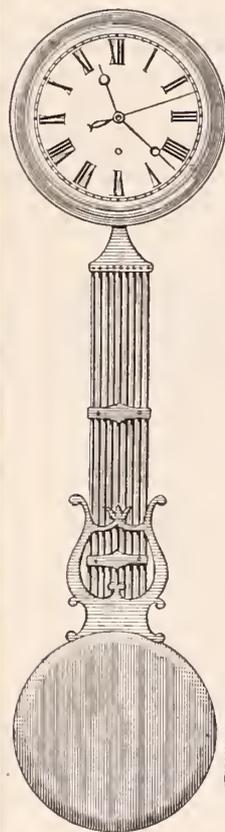


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925-1000.

STERLING QUALITY ONLY.

SEND FOR PRICE LIST.

..Swiss Regulators



A large stock just received.

..All Sizes..

Ready for immediate delivery.

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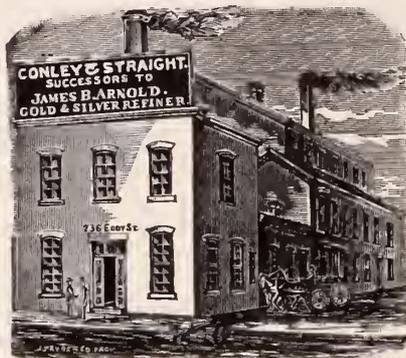
26 to 32
Barclay Street,
New York.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

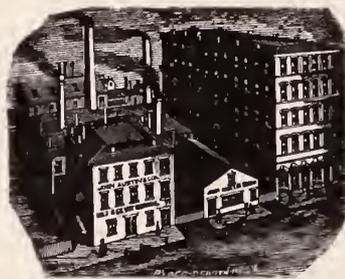
\$24 GROSS. LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD. And will stand a Gold Acid Test

\$24 GROSS. \$48 GROSS.

WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.



Are You in Business for \$ & Cents?
If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of **SMELTING, REFINING AND ASSAYING.** We are confident you will obtain better results.
CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. E. JEWELERS' SWEEPS A SPECIALTY.



36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,
ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St., Providence, R.I.



VESTS
DICKENS
PONIES
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CHAINS

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IN
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10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

SILVER NOVELTIES.

PROVIDENCE STOCK CO.

HIGH GRADE SEAMLESS WIRE
WARRANTED TO GIVE SATISFACTION
PROV. ST. CO.

100 Stewart Street,
11 JOHN STREET,
NEW YORK.

PROVIDENCE, R. I.
185 DEARBORN ST.,
CHICAGO.

WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH
FULL FORCE.

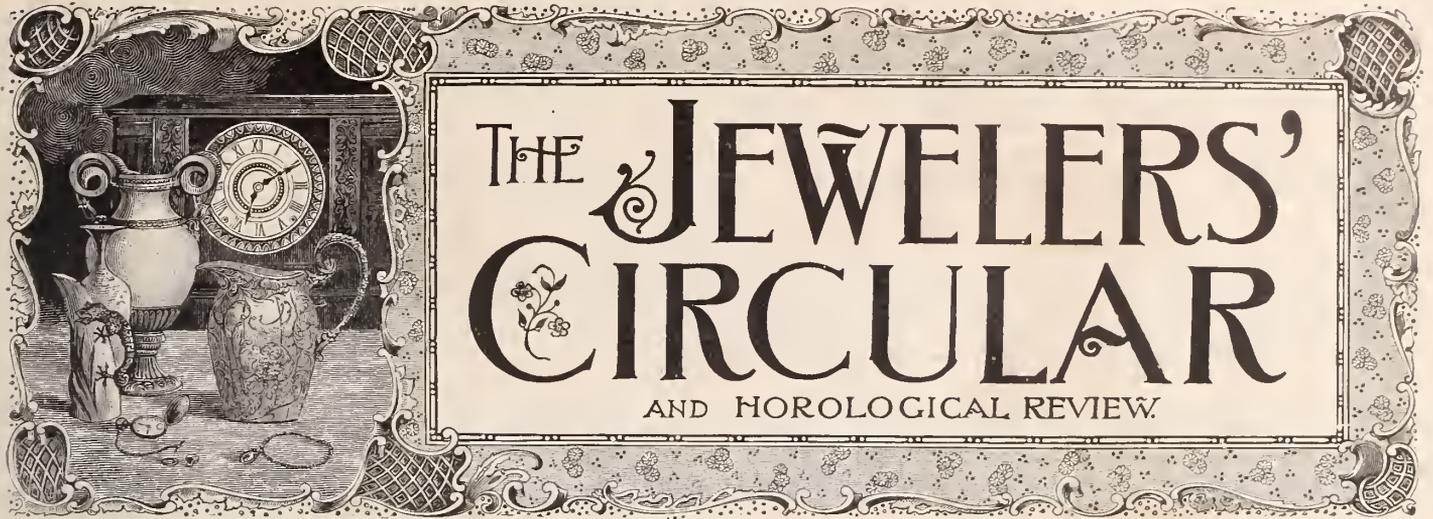
S. O. BIGNEY & CO'S

HIGH GRADE CHAINS.
QUICK SELLERS AND
LEADERS IN



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 65 Nassau St. NEW YORK.
 Cor. John.

L. & M. KAHN & CO.,
 Importers and Cutters.
 172 Broadway,
 Cor. Maiden Lane, N. Y.,
 DIAMONDS



Corbin Building, 11 John St., Corner Broadway, New York.

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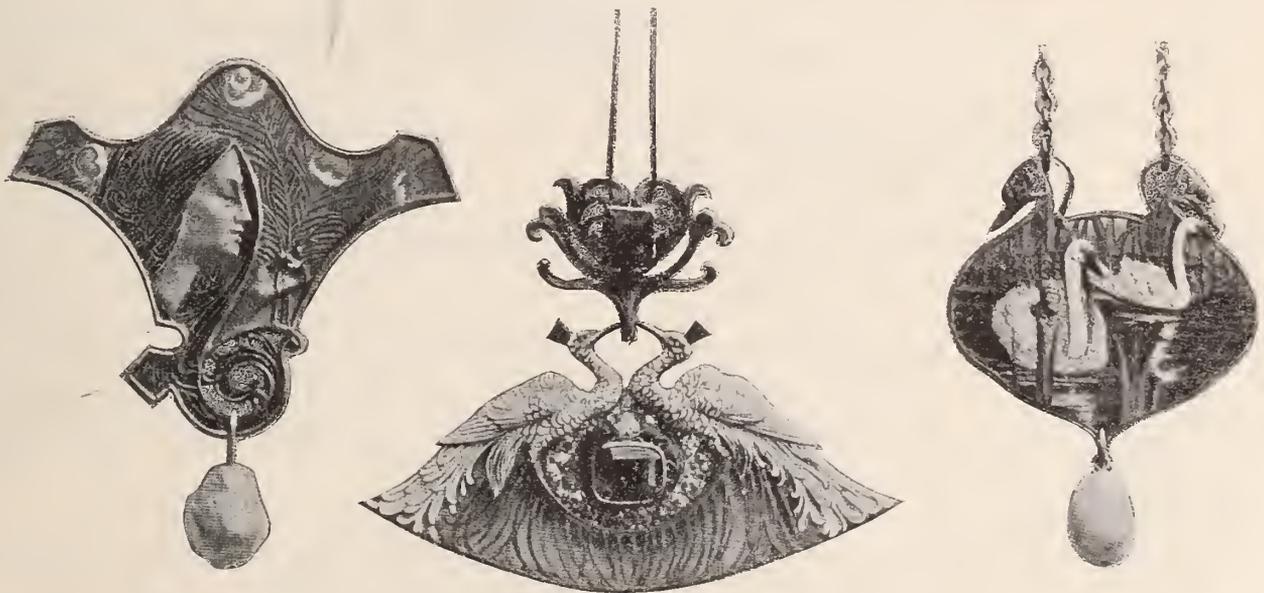
No. 3.

FINE WORK OF AN ARTIST-JEWELER.

PARIS, France, July 10.—Among the numerous exhibits in industrial art on view at the Paris Salon this year, that of Lalique proved by far the most interesting. All his works are remarkable not only for the striking originality of their design, but also for the delicate taste displayed in the arrangement of the various parts and their thorough finish. Worthy of mention are: A hair comb in blonde tortoise shell

ers consisting of gold, enamel and diamonds, loosely twisted about her. On another comb we see three little girl heads archly peeping, each in a different way, between the prongs, their hair flowing playfully about. A very curious *devant de corsage* [see p. 7] exhibits a woman's head cut out of green tinted agate; part of her pale gold hair curls wildly in all directions, while long tresses ripple down, with occa-

spread about, enlivening the ground; a barsque pearl hangs from the curled base. Another pendant shows two peacocks in vari-colored enamel, fronting each other; their heads are slightly thrown back and their bodies stretch backward with a graceful curve. The beaks meet at the base of a small motif in open work, in the center of which sparkles an emerald. Another green precious stone is set in the middle of



THREE PENDANTS BY LALIQUE. EXHIBITED AT THE PARIS SALON.

[see p. 7], showing two peacocks issuing from a Gothic rose-window, in which the circular row of quatrefoils consists of opals; one of the proud birds bends his body so that his tail spreads over the right top corner of the comb; the tail of the other, that stands upright, sweeps down and partly covers the top part of the prongs. Another hair comb, of ivory, exhibits the figure of a female dancing in the middle of a garland of flow-

sional ringlets breaking the fall, and are divided at the base into three groups of locks, forming an harmonious motif. This hair, which is of gold, is adorned here and there with clusters of diamond cherry blossoms.

Three pendants deserve special notice. One is in the shape of a fancy escutcheon. The delicate profile, in enamel, of a woman appears on the left side; she holds in her hand several peacock feathers, which

the pendant. The third pendant is the daintiest specimen of enamel work (partly translucent). It exhibits two swans on the water, with bulrushes emerging here and there. This pendant hangs from two chains by means of hooks in the shape of a swan's head. In many instances Lalique uses the opal in preference to any other gem. With it and enamels of a tender hue, he obtains the most charming effects.

JASEUR.

F&B. Do Not Fail

To see our enormous line of

STERLING SILVER AND ALSO JEWELRY

Fine Quality—Low Prices



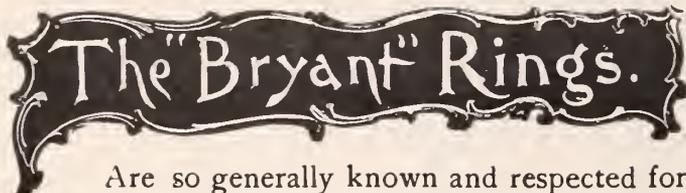
TOILET AND MANICURE GOODS, ALSO MANY OTHER BEAUTIFUL SILVER ARTICLES.

THEODORE W. FOSTER & BRO. CO.,

JEWELERS AND SILVERSMITHS,

SUCCESSORS TO
FOSTER & BAILEY.

100 RICHMOND ST., PROVIDENCE, R. I.



Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.



S. & A. Borgzinner,

Manufacturers & Importers,

82 & 84 Nassau St.

New York.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated
And Decorated Watches

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

1898

Skirmishers of...

The New England Watch Co.

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the southwest; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

The New England Watch Co.

WATERBURY, CONN.

- BOSTON, Jewelers' Building.
- NEW YORK, Lorsch Building.
- CHICAGO, S. Iversmiths' Building.
- ST. LOUIS, Fullerton Building.
- SAN FRANCISCO, Spreckel's Building.

THERE'LL BE A HOT TIME HERE

...from **July 25th to
August 25th,**

During which time we have our annual clearing sale. The following list of items are rare bargains. Every article is guaranteed to be perfect or we will refund the money.

100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to **\$14.00.**

50 Solid Oak, Plain Top, Work Benches, **\$8.00.**

50 6-Drawer Oak Glass Cabinets, **\$2.78.**

100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, **\$1.10.**

200 bottles Hardening Compound, regular price 25c., reduced to **10c.**

1000 pairs P. R. Tweezers, N. P., **14c.** each.

20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price **\$1.75.**

500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to **\$9.90.** (After this lot is gone we will sell no more at this figure.)

1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, **\$7.50.** Why pay \$12.00?

The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

*WE PACK THE GOODS CAREFULLY, BUT
DO NOT PAY FREIGHT OR EX-
PRESS CHARGES.*

**KEEP YOUR EYE ON THIS PAGE;
IT WILL PAY YOU.**

L. C. REISNER & CO.,
LANCASTER, PA.

**IMPORTERS, EXPORTERS, MANUFACTURERS AND
JOBBER, WATCHMAKERS' TOOLS
AND SUPPLIES.**

... NOTICE ...

B. A. BALLOU & CO., Manufacturers of Improved Safety Pins

hereby notify the trade that a suit has been brought by B. A. Ballou against E. A. POTTER & CO., of Providence, for their infringement of his patent on said safety pins, in the United States Circuit Court in the District of Rhode Island, which, after a stubborn contest on the defendants' demurrer thereto, has been decided in favor of B. A. Ballou.

All persons infringing said patent by making or selling the so-called "One Piece" safety pins are notified to cease such infringement, as all rights under said patent will be strictly protected and enforced.

It seems an opportune time to give a short history of these little pins.

In the year 1888, when this patent was granted, a few patterns of the pins were placed on the market with the idea that they would be used by ladies for cuff pins, cuffs being then much worn, as up to that time no pin had been made stiff enough to pass through the sleeve and linen without bending, and the old style joint and catch pins were clumsy, liable to scratch, and did not admit sufficient cloth, owing to the space occupied by the joint and catch. It required many months of experimenting to obtain the proper spring and temper so that when the tongue was removed from the catch it would spring back far enough to enter the cloth; but this was finally accomplished, and this spring made it a perfect safety pin, as when closed, the tongue remains firmly in the catch.

Persistent effort for more than two years resulted in very few sales. The article was new, and people often prefer to use an old, inferior pin rather than to try a new one. All this time no pains were spared to improve the style, patterns and finish, and gradually small orders began to come in. It was several years, however, before the attention of other manufacturers was drawn to the pin, yet its gradually increasing sales led them to look into its merits and finally copy it as closely as possible without infringing. Many soon found, however, that a good strong, springy pin could not be made except from "one piece" of stock in a manner which infringed the patent, and several asked the privilege to make them under royalty. We have never, for various reasons, granted this privilege to anyone; and as the demand continued to increase some in-

fringed, but soon discontinued, the matter being settled out of court.

As a proof of our confidence in the pins, and although realizing that some, not knowing how to use them, will bend and perhaps break the tongues, we have guaranteed them, agreeing to replace all broken pins free of charge, except in the case of gold pins where part of the pin is not returned, when we charge only for the actual loss of stock. We have lost no opportunity to improve them, until to-day they seem to us to be as near perfect as it is possible to make a pin of this description, and we hope that you and your customers will compare them with the different pins now made, and satisfy yourselves that this pin, with the patent date "Apr. 3, '88" on the inside of the front, is the best of its kind made. They are now much used

for shirt waists, for babies' caps and bibs, and with chains attached for children's dresses.

If we have succeeded in interesting you, and if you have never used these pins, we hope you will write for a sample pair, which will be mailed free of charge, on receipt of 4 cts. in stamps.

They are made in a great variety of patterns with and without stones, and in six different sizes:— $\frac{7}{8}$ in., 1 in., $1\frac{1}{4}$ in., $1\frac{3}{8}$ in., $1\frac{3}{4}$ in. and 2 in., the last two being used for belt pins.

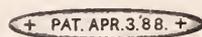
Remember the patent date, "Apr. 3, '88," is on the *inside of the front of every* pin we make.

We wish to call your attention to the following list of quality marks, which may be of service to you.

PRESERVE THIS.

Marks Identifying Quality of the BALLOU Patent "One Piece" Safety Pins.

Cuts twice actual size.	Catches Stamped		14K. Pins.—White Cards with Blue 14K. Stamp.
	"		10K. Pins.—Gilt Border Cards.
	"		1-10 Gold Filled.—Blue Border Cards.
	"		Also Sterling Silver.—Black Border Cards.
	"		2d quality Plate, Seamless.—Red Border Cards.
	"		Electro Plated.—Green Border Cards.

 PAT. APR. 3, '88.

Pins having two small crosses on the inside are the "Light Weight," made only in 10K., 2d Quality Plate and Sterling Silver. Many of the first 10K. pins made had this  catch, and the 14K. a plain catch; but a drop of acid will quickly enable one to distinguish the 14K. from the 1-10 Gold Filled.

B. A. BALLOU & CO.

Hamilton AND Hamilton, Jr.

Providence, R. I., U. S. A.

...MAKERS OF...

The King and ★ H. & H. Gold Filled Chains

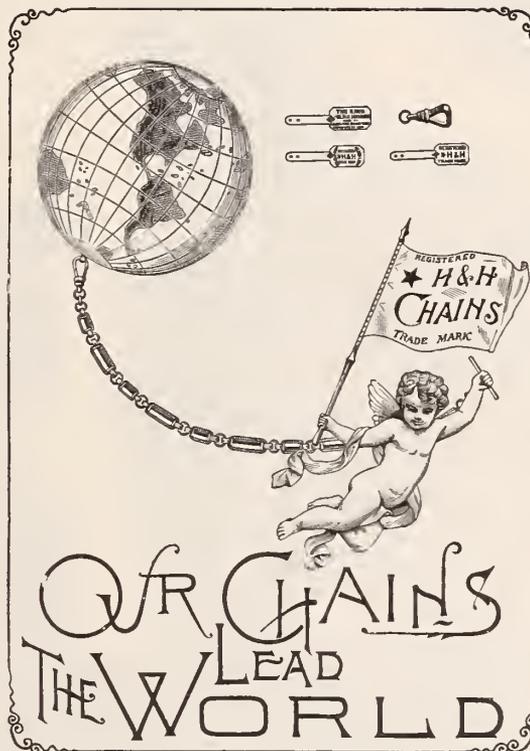
..ALSO..

STERLING SILVER NOVELTIES



**Prices
Talk...**

**Satisfac-
tion to
All...**



“Busiest Jewelry Plant in 45 States.”

IF YOU WANT PROMPT DELIVERY PUT ORDERS IN AS
EARLY AS POSSIBLE

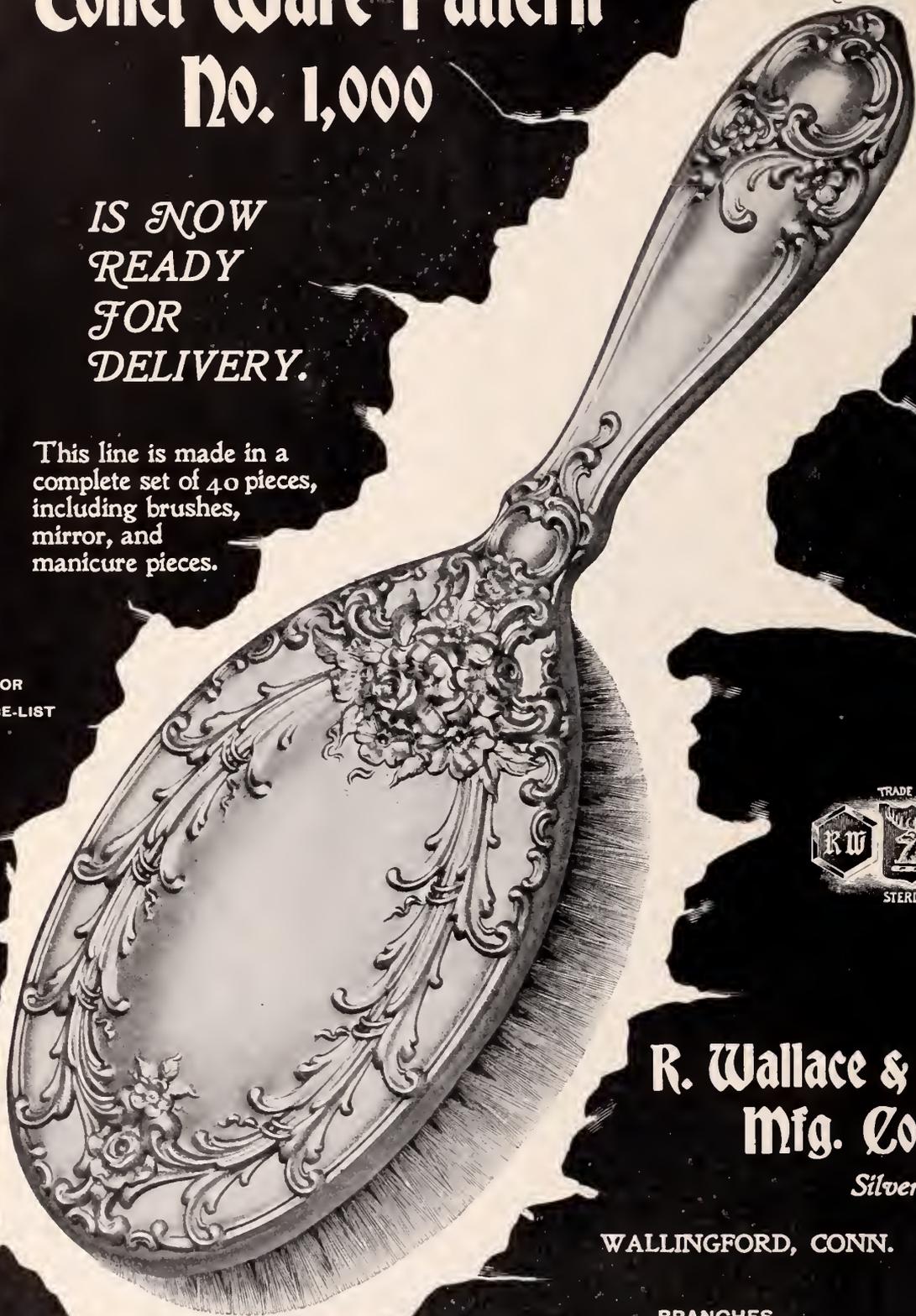
N. Y. OFFICE: 11 JOHN STREET.	CHICAGO OFFICE: 131 WABASH AVE.	SAN FRANCISCO OFFICE: CLAUS SPRECKELS BLDG.	LONDON OFFICE: 94 HATTON GARDEN.
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Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

SEND FOR
PRICE-LIST



**R. Wallace & Sons
Mfg. Co.**

Silversmiths

WALLINGFORD, CONN.

BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

Statistics of the Belgian Diamond Trade.

WASHINGTON, D. C., Aug. 10.—The total value of the Belgian trade in diamonds during 1897 was \$21,809,000; this represents

United States Trade in Jewelry, Etc., With South Africa.

WASHINGTON, D. C., Aug. 10.—The total import trade of South Africa in 1897 was \$129,150,128.54, of which \$38,670,362.42 was received from British possessions and \$13,151,051.24 from the United States. Germany supplied demands to the value of \$5,123,738.36; that country is making every effort to increase her foothold upon these markets.

Clocks and watches were one of the items

previous. Our exports of plated ware were valued at \$13,628, but when it is taken into consideration that the exportations of silver plated ware from Great Britain dur-



COMB OF IVORY BY LALIQUE. SEE PAGE I.

At Paris Salon.

imports and exports of diamonds in all stages. The total value of the importation of rough diamonds was \$10,615,000, and that of the exportation of cut diamonds was placed at \$11,194,000.

Belgian diamond cutters procure their stocks of rough diamonds at the international diamond market in London, Eng., their purchases for the last four years being as follows:

1894	\$7,750,000
1895	9,650,000
1896	10,615,000
1897	10,615,000

Wages paid to diamond cutters have also increased from \$772,000 in 1894 to \$965,000 in 1895, and to \$1,061,500 for the years of 1896-97.

The expression, "to take a man down a peg," is said to have its origin from a device which St. Dunstan introduced. In order to check the intemperate habits of the times, he had pegs put in the cups, and each one was required to drink only to a certain peg.



A DEVANT DE COSAGE BY LALIQUE. SEE PAGE I.

At Paris Salon.

in which we showed the most marked increase during the past year, the total value of these exports being \$86,838, or an increase of \$56,317.68 over those of the year



COMB OF TORTOISE SHELL BY LALIQUE.

SEE PAGE I.

At Paris Salon.

ing the same period of time were valued at \$180,000, it will be seen that we are very far behind where we should be in this matter, for we are one of the greatest silver producing countries in the world to-day. Other exportations from the United States were as follows: Optical instruments, \$457; jewelry, \$12,215.

The value of diamonds exported from Cape Colony during the first three months of the present year was \$7,086,768, as compared with \$7,715,043 in 1897. The exports of ivory for the same period of time show an increase from \$642 in 1897 to \$1,353 in 1898.

Albert C. Sweet has purchased the jewelry business of G. B. Jenison, Buda, Ill.

E. F. Harrington & Co. have moved their stock to Sheldon, S. C., from the old location in Sioux Falls.

A. E. Colburn, Argenta, Ark., has given a realty mortgage for \$3,600.

MADE AND
GUARANTEED BY

"SILVER PLATE THAT WEARS."

MADE AND
GUARANTEED BY

"1847 ROGERS BROS."

KNIVES, FORKS, SPOONS, ETC.

WHY THEY SELL

A well known and well earned reputation, gained by the making of only high grade productions, backed by over fifty years of continuous manufacturing, together with liberal advertising, has made this brand the first in the minds of the people when they decide to buy.

While manufacturers of imitation "Rogers" goods, in their endeavor to reap a harvest by trading on the reputation made by the "1847" brand, have cut the cost of manufacturing as well as prices at which they are willing to sell their goods, the "1847" has been maintained at the same high standard of quality established over fifty years ago. It is most thoroughly advertised. The public interest in "1847" goods is never allowed to waver, but by constant advertising in high grade mediums, the name, styles and desirable features of this brand, coupled with the fact "Sold by leading dealers everywhere," are kept constantly before the public.

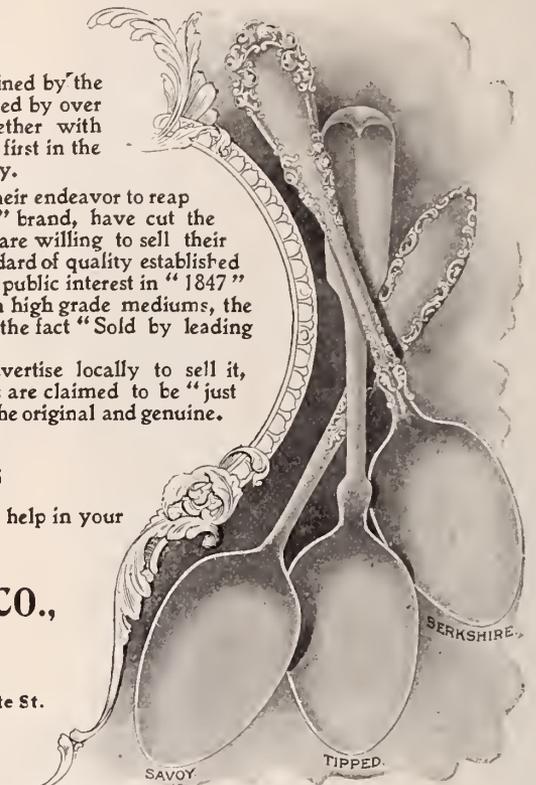
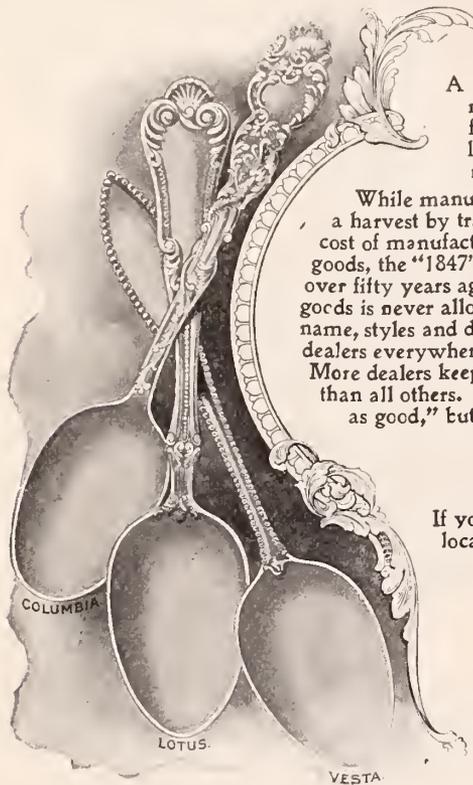
More dealers keep this brand of "Rogers" in stock, and advertise locally to sell it, than all others. It is the standard of quality. Other brands are claimed to be "just as good," but, like all imitations, they lack the value of the original and genuine.

LOCAL ADVERTISING

If you handle "1847" goods you are entitled to help in your local advertising. Send for particulars.

MERIDEN BRITANNIA CO.,
Meriden, Conn.

New York, 208 Fifth Ave. Chicago, 147 State St.
San Francisco, 134 Sutter St.
Hamilton, Ont., Canada.



Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

**"A Reserve Fund Diamond Association,"
Its Methods and One of Its Agents.**

SIoux CITY, Ia., Aug. 11.—E. B. Muffly, ostensibly vice-president and manager of "a reserve fund diamond association" of Akron, O., and Chicago, arrived in Sioux City about a month ago, and last Tuesday evening he left for—some place. His absence would cause no particular comment were it not for the fact that he left so many unpaid bills, and there are those in Sioux City who would like to have him return and account to them for money they claim he obtained of them. Although he was supposed to represent a corporation with a capital stock of \$10,000, he thought it advisable, just prior to his departure, to borrow money on his watch, his umbrella and other personal effects. The list of his victims is not long, neither do the various amounts of money he received aggregate a considerable sum, but his method of operation is interesting.

Mr. Muffly said he was selling diamonds on the instalment plan. He proposed to accept a small weekly instalment from each subscriber, and at the expiration of a given time he would give them a "beautiful, commercial white, clear and perfect diamond," which he would at any time redeem for \$30, and the total cost to the subscriber would be \$17.50. The money was to be paid at the rate of \$1.25 per week. He said that his company could afford to offer this great inducement as the percentage of lapses was so great. The introductory to a pamphlet which he circulated is a truthful and well worded argument:

It goes without saying that there is nothing so readily convertible into money as diamonds. The money of one country is often valueless in another, but diamonds are, and always will be, salable the world over. The hardest hearted pawnbroker, at the sight of diamonds, produces with alacrity the coin of the realm. Unlike gold, diamonds do not, from usage, lose in weight. An old diamond is as valuable as a new one, and nobody ever heard of a second hand diamond. In addition to its ornamental qualities, the diamond is the unmistakable evidence of prosperity, the badge of worldly success, which insures to its possessor the respect, admiration and friendship of mankind, civilized or barbarous, everywhere.

Immediately prior to Muffly's departure a few of those who had taken contracts became suspicious of the "vice-president and manager of the Reserve Fund Diamond Association," and they talked with County Attorney Hallam about him. It seems from the examination which has been made by Mr. Hallam that the association has been having some trouble with vice-president Muffly, and that he has not been remitting his collections since about the 25th of June. An inquiry sent to the bank at Akron, O., regarding the financial standing of the association brought a reply that it has an account at the bank, and the inference from the letter is that the bank means to give the association at least a quasi-indorsement. Of course, the association will be held responsible for the transactions of Muffly with its patrons here or elsewhere if they have complied with the terms of the contract made by them through him as its agent. Mr. Hallam says that while the contract is one that probably would stand the test of law, it is nevertheless a most adroit document, and its provisions are so technically drawn that it would require the utmost care in order for the beneficiary to realize anything under it if there should

be a disposition on the part of the association to resist.

THE CIRCULAR of last week referred to the operations of a pair of men in Saginaw, Mich., and mentioned an article in a local newspaper regarding their scheme. This article is as follows:

Courier-Herald, Saginaw, Mich.

"For several days two or more men have been offering to sell diamonds to Saginaw residents on terms that have probably proved irresistibly tempting in many cases.

"As learned from one young lady who was approached, they offered her a contract as follows: On payment of \$5 to bind the contract and \$1.25 a week for 26 weeks, they agreed, so she states, to give her the

option of receiving \$50 in cash or a diamond worth \$65. For those who want bigger diamonds, the rates of weekly payment are proportionately higher.

"During this period she would have paid in \$5, plus \$32.50, or a total of \$37.50. The sum of \$12.50, the difference, would certainly be good interest for such a small investment for so brief a period, and is hardly warranted by business experience.

"The bait is so tempting that the agents have signed over 100 contracts among men and women in all parts of Saginaw, so it is reported.

"In this connection, the *Courier-Herald* would call the attention of the public to the following, which appears in THE JEWELERS' CIRCULAR, leading weekly periodical of the

TO SECURE A

Contented Customer

Sell him a Kremenz One-Piece Collar Button,
for dress shirts, as represented by cut.

Kremenz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Kremenz & Co., 49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

jewelry trade, of Wednesday, July 27, 1898. This journal says:

"CHICAGO, Ill., July 30.—Conspiracy and operating a confidence game were the charges made against the officers of the Diamond Investment Co., in Justice Foster's court yesterday. G. M. MacDonald, president; W. D. Sturgeon, secretary, and H. B. Friedman, a clerk in the office of the company, were before the magistrate on charges made by Miss Mary F. Hillan, of 2,909 South Park Ave. MacDonald was charged with conspiracy in addition to operating a confidence game.

The company have offices at 167 Dearborn St., and sell diamonds on weekly payments. Miss Hillan says she agreed to take two diamonds and for each was to pay \$1.25 a week. At the end of 15 weeks she was to receive, according to her contract, her two diamonds. She says she made all the payments as they fell due, but when the time was up she failed to receive the diamonds. She says she went to the office of the company to demand the stones, according to her contract, but without avail. She says she paid in all \$17.50, and when she was unable to get her diamonds she demanded the return of her money, but was unable to get it. The agent from whom she took the contract was Dr. George E. Fuller, whom, the company claim, was not a bona fide agent.

"It is stated that several patrons of the agents have received the fulfillment of the extraordinary pledge. This may be true, although it could not be learned to be a fact. At any rate, it does not affect the serious questioning of the integrity of such a proposition."

Suit Against a Diamond Company.

CEDAR RAPIDS, Ia., Aug. 12.—A suit has been brought for \$100 against the United Diamond Co., Chicago, and \$5,000 against President Volland for failing to take up contracts as agreed upon, and with the further charge that the concern is a lottery.

Tax on Express Receipts.

Decision to the Effect That the Companies Are Obligated to Pay It.

WASHINGTON, D. C., Aug. 12.—The Commissioner of Internal Revenue has rendered a number of decisions affecting the payment of the war tax on receipts given by express companies, and in some cases it has been uncertain as to who was to pay the tax, the shipper or the express company. To-day, however, he rendered a decision which clearly holds that the company are obliged to pay the tax, and gives a reason for his ruling as follows:

"An express company has certain customary advertised rules for the service it performs. It has a contract with the public whereby it is required to receive and transport all merchandise offered at a reasonable rate. It establishes a schedule of rates, and there seems to be no doubt that the law will hold it to its obligation. It would seem that every person who offers goods for transportation and tenders the exact sum which the company advertises as the charge for the service desired, would have, upon the refusal of the carrier to accept the same, a cause of action and the right to recover all damages offered."

The following ruling was also made to-day by the Commissioner of Internal Revenue:

"A foreign bill of exchange for any amount, payable in this country at sight and not stamped by the drawer, is required to be stamped before payment, the same as a domestic sight draft, with a two cent stamp."

Other Recent Decisions.

WASHINGTON, D. C., Aug. 12.—The Commissioner of Internal Revenue has issued an important digest of decisions which he has recently rendered under the

War Revenue act of June 13, 1898. The following are some of the decisions:

No stamp is required on ordinary receipts. An inland bill of exchange, within the meaning of this act, is a bill of exchange drawn and made payable anywhere in the United States.

A 2-stamp is required on an order for cash drawn on a merchant by one of his customers.

The person who signs and issues a bank check, without affixing the proper stamp, becomes involved in liability, unless it is shown that he had no design to evade the payment of the stamp tax, and that the requisite stamp was affixed and canceled by the bank or person upon whom it was drawn, before payment.

Where a tax of 10 cents is paid on the bill of lading for goods exported, it is held that no stamp tax is required to be paid on copies of such bills of lading.

On inland bills of lading, "each duplicate" requires "a stamp of the value of one cent."

Bills of lading for exportations by railroad to British North America require a 10-cent stamp.

A wharf receipt given to a shipper, in exchange for which a bill of lading is issued, does not require a stamp.

Payment to a Mortgagee of the Kent & Stanley Co.

PROVIDENCE, R. I., Aug. 13.—A decree was entered Tuesday in the case of J. W. Bishop & Co. vs. the Kent & Stanley Co. in accordance with the opinion already published in THE CIRCULAR. The decree provides for the payment to Joshua S. Ingalls the amount of the mortgage and interest due, \$10,574.83, and the remainder of the proceeds to Stephen O. Edwards, 23-signee of the Kent & Stanley Co.

The Western Clock Works, Peru, Ill., have resumed operations after about a month's partial shutdown.

To the Trade

If you wish the BEST watch made for the money—

"Buy the Omega."

If you wish to make a fair profit on watches—"Buy the Omega"—as these are sold ONLY to legitimate Jewelers.

No stock complete without "the Omega."

EDMOND E. ROBERT,
3 Maiden Lane, NEW YORK.

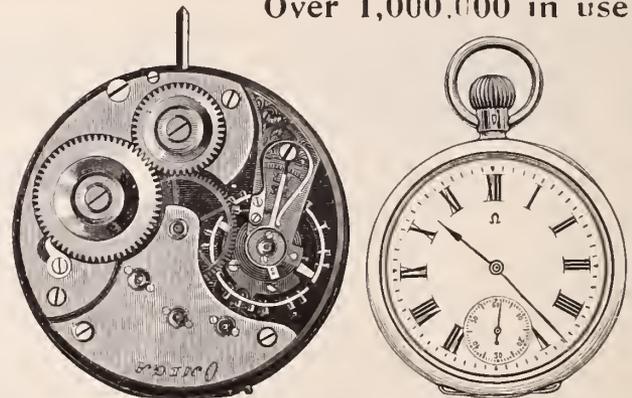
CROSS & BEGUELIN,
17 Maiden Lane, NEW YORK.

SOLE
SELLING
AGENTS.

Send for Price-List.

Omega Watches

Over 1,000,000 in use



The "Omega" are pendant-set, fit O and 16 size Waltham cases, and are made in 5 different grades as follows:

- 7 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
- 17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
- 17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK,

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,
 IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS.

Importers of **DIAMONDS,**

OTHER PRECIOUS STONES, PEARLS, ETC., **MAKERS OF FINE DIAMOND JEWELRY,**

26 MAIDEN LANE, (Southwest Corner) NEW YORK.
 Nassau Street.,

JOHN C. MOUNT,

ADDISON W. WOODHULL.

FOX & CO.,
 Lapidaries and Importers of
Precious Stones
 Now at 22 John Street,
 New York.
Cutters of American Gems
 and Fine Miniature Glasses.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
 and all kinds of FANCY STONES.

CHAS. ROSE,

MINIATURES,
 THE BEST.

On Watches, - \$1.00

On Ivory, Colored, 7.50



NOTE LOW PRICES.
 Studio 192 Water St. Office, 202 Broadway, NEW YORK

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE.

NEW YORK.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

The flag belt symbolizes patriotism in a costly manner. It consists of pennants and flags of the United States, enameled in colors, with jewels for stars, and linked closely together to form a flexible cincture, which may be clasped over a silken band of any color.

*

Loving cups and claret jugs in a combination of green and white tints and mounted with silver gilt, present a fascinating harmony of colors.

*

Exquisitely dainty is an after dinner coffee cup and saucer in a soft green tinted china, overlaid with an open work design in silver.

*

A black velvet band with a buckle of brilliants is occasionally worn as an armlet by women who appreciate how vastly it enhances the whiteness of a fair, smooth skin.

*

A rich maroon color, laced with gold, furnishes the border decoration for a fine china fish set, the centers presenting various specimens of the finny tribe in natural colors and gold.

*

A new use of the cameo is promised in buttons for the adornment of elegant Fall gowns.

*

Favrile glass, with its wonderful mingling of tints, is now employed in smelling bottles of shapes as quaint and unusual as their colorings. The mountings are gold with jewels.

*

Cigar cutters, dog whistles, penknives and match boxes in silver gilt, and all beautifully jeweled, figure among little luxuries provided for men.

*

An increasing use of ebony with gold or silver mountings is noted in brushes and toilet articles.

*

Silver gilt has received fashionable approval, and its range of application steadily increases; an extremely handsome tall vase is in plain silver gilt, having for its only ornament a scroll in relief, bearing a floral design in colors.

*

Anchor designs are not so numerous as one would expect, considering the immense popularity of our navy. Two pretty instances of them, however, are found in a plain gold scarf pin and an enameled charm for the watch chain.

*

Small watches firmly hold their position as favorites of fashion. Among tiniest ones seen at a high class establishment one was mounted, seal fashion, in a gold ring, the other in a diminutive, chased gold ball about the size of an acorn, to be worn pendant.

*

The revived ear ring is the drop ring; for instance, a pear shaped pearl with a diamond above it.

ELSIE BEE.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Aug. 6, 1898.

Two months ago I reported that the opal, already popular, was steadily growing in favor. The supply is good. Hungary and the East Indies were the principal sources for a great many years, but Queensland is gradually increasing its exports of the gem, last year's value in rough stones totaling £25,000.

A new stone which seems likely to "stay" is the olivine. There is no doubt the expensiveness of the emerald has brought this somewhat similar but very much cheaper stone to the fore.

There is some talk of a revival of coral in jewelry; it is preëminently the children's gem, or rather stone. Many welcome its return to favor as a means of unloading old stock.

The prospects of business in the Fall trade are generally considered good.

R. F.

Notes from London.

Notions in Fashionable Circles.—Some of the latest tips briefly recorded may interest American readers. The change in hair-dressing mentioned last week suggests the introduction of bendable hat pins. If long earrings "come in," it will be necessary to revert to the old practice of supplying brooches and earrings *en suite*. Separate dishes for each guest for entrees, sweets and fruits in place of large center dishes are becoming more fashionable. They are recommended as presenting the edibles in a more appetizing form than *en bloc*. It is the correct thing to wear gems to match the costume, but where the variety in the jewel case is not sufficiently extensive, diamonds will, of course, supply the deficiency.

Goods Made to Pawn.—Ten or 15 years ago a profitable and disreputable business was done in manufacturing chains, brooches, etc., of "mystery gold," an alloy of platinum, gold and base metals, resembling 15 karat and worth under 10 shillings an ounce. The goods were usually pledged at pawnbrokers, because the assistants are less expert with the touchstone and acid than refiners. After a time the trade got on the alert and the nefarious business practically died out. A Birmingham correspondent reports that diamonds are being mounted and pawned at a profit in that city.



—In plain English, a Charles I. tall beaker, 52s. per ounce, and a Charles II. shallow chased cup, 62s. per ounce. A modern silversmith could produce them at about one-tenth.

R. F.

W. J. Stone has accepted the position of watch maker for S. J. Strickler, Salina, Kan. He has been occupying a similar position with W. W. Starcke, Junction City, Kan.

P. J. Monk, Pawhuska, Okla., has just returned home from a vacation which he has been spending in cities of the east.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct.
NEW YORK. LONDON, E. C.

✿ **DIAMOND JEWELRY.** ✿

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER

G. E. HASTINGS
W T CARTER,

G. R. HOWE,
W T. GOUGH

FACTORY, NEWARK, N. J.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Oral Jewelry,

20 JOHN STREET,

NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

FINE HAND CARVED DIAMOND RING MOUNTINGS: ANY SUBJECT.

FRED. W. LEWIS & CO.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

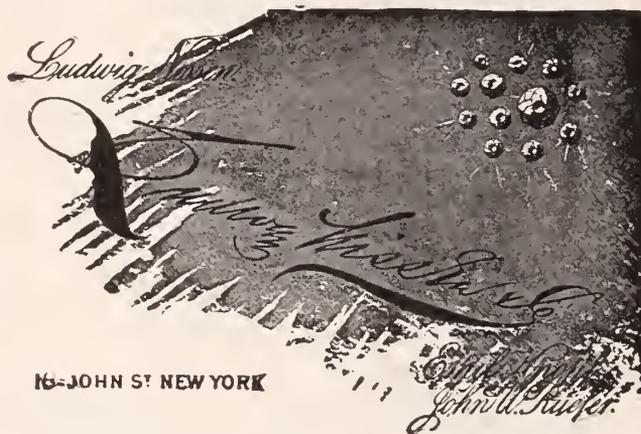
..DIAMONDS..AND OTHER....
PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



John F. Saunders, Gutter and Importer of

DIAMONDS AND OTHER
PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - - NEW YORK.

BOOKS

The catalogue of books issued by THE JEWELERS' CIRCULAR PUBLISHING Co., 192 BROADWAY, NEW YORK, contains the titles of over 200 books pertaining to the Jewelry and Kindred Trades. Send for it. It's free.

T. & E. Dickinson & Co. Preparing for a Large Fall Trade.

BUFFALO, N. Y., Aug. 11.—The store at 254 Main St., occupied for a quarter of a century by T. & E. Dickinson as a jewelry store, is being refitted inside by the John Hoffman Co., of Rochester. A new mosaic floor is being laid, and the store is being neatly decorated. When the work is completed the place will be one of the prettiest jewelry stores in this part of the world. In order that the store might be refitted without great inconvenience to the firm, their customers and the workmen, the Dickinsons a short time ago moved across the street into the commodious Glenny store.

Mrs. E. Dickinson said in an interview: "We expect to go back to our old store in September—probably the first or second week of the month. It is our store, we have been there a long time and it seems like home to us. It will be a pretty place when the work is done, and we will do as much business there as we could anywhere. Some of our customers have wanted us to stay in the Glenny building and others have thought we were foolish for not moving up town further, but the location of our store ought to be as good as any in town for many years to come. We thought we would take advantage of the splendid opportunity to get a new store near at hand while the work was being done. I think our trade by Fall will be double what it has been. I feel confident that our business is going to be good, and 25 years is long enough for the interior of such a store to go without changes."

Traveling Jeweler Charged With Several Larcenies.

TROY, N. Y., Aug. 10.—Further evidence has been obtained against Allen Sheldon, traveling jeweler, arrested last Thursday night for stealing three rings from Miss Edith Huntley. Carrie Shook, of Cohoes, reported at headquarters that Sheldon had boarded at her house recently. She gave him a gold watch to repair and he disappeared before returning the timepiece. Sheldon said he had left the watch at the jewelry store of William S. Balfour, 822 River St. It is not known whether he pawned the watch or left it to be repaired. Chester Smith, from whose house a watch was taken some time ago, called at the police station, but failed to identify any of the four watches found in Sheldon's room in Lansingburgh as the one taken from his house. The fact that Sheldon was in the habit of leaving the goods at jewelry stores may lead to further discoveries.

Jeweler Files the First Insolvency Petition in Milwaukee.

MILWAUKEE, Wis., Aug. 10.—The first petition in bankruptcy filed in the United States Court for this district under the National bankrupt law has just been presented by Theodore Schelle, jeweler, 3d and State Sts.

M. J. Hood, proprietor of a news stand at 621 4th St., Sioux City, Ia., has attached the jewelry stock of George Bornholdt, who has occupied the same room with the former for some time. Hood's claim is for rent and amounts to \$99.

Stop Here

LONG ENOUGH TO READ THE FOLLOWING
STATEMENT:

YOUR STOCK **IS** NOT AND **CAN** NOT BE
COMPLETE WITHOUT A FULL LINE OF...

“OLD STANDARD”

Simmons Chains

JEWELERS WHO HANDLE THE GOODS SAY
SO. YOU'LL HAVE LOTS OF TRADE THIS
FALL; HENCE YOU'LL NEED LOTS OF
“SIMMONS” GOODS...

New Lines of Bangle and Chain Bracelets Now Ready
New Goods. New Designs. New Ideas

ASK YOUR JOBBER FOR SAMPLES. HE'LL
BE PROUD TO SHOW THEM...



R. F. SIMMONS & CO.,

New York Salesroom:
41 and 43 MAIDEN LANE.

Factory and Main Office:
ATTLEBORO, MASS.

Heavy Bail for Isidor Bernstein, Accused of Jewelry Smuggling.

The examination of Isidor Bernstein on a charge of smuggling took place Friday afternoon before United States Commissioner Shields in the Post Office building, New York. Bernstein, as told by THE CIRCULAR last week, was a steerage passenger on *La Bretagne*, which arrived Aug. 7, and was arrested after Inspector Hare had found about a dozen watches and a lot of rings and other jewelry in his pockets. The goods were appraised at \$600.

Bernstein told Commissioner Shields that he had been a reader in a synagogue in Europe and the goods were presents that had been made to himself and wife. He thought as personal property they were not dutiable, but not understanding the questions of the inspector, he had voluntarily produced them. Inspector Hare, however, insisted that he only discovered the goods after searching the prisoner, who had said he carried nothing dutiable. Bernstein was committed to Ludlow St. jail in default of \$2,500 bail to await the action of the United States Grand Jury.

Annual Report of the Burma Ruby Mines.

LONDON, Eng., Aug. 4.—The report of the directors of the Burma Ruby Mines for the year ended Feb. 28 last, submitted at the general meeting held here yesterday, can only be described as a disheartening document. Notwithstanding the reduction of capital and the new arrangement with the Indian Government, a further loss on working is now reported of £8,102. De-

ducting the surplus remaining on capital reduction account of £5,598, there is a net loss of £2,504. The income of the company from license fees of native miners was so seriously affected by the widespread distress and dislocation of trade, due to plague and famine, that it fell from £28,277 in 1895-96 and £22,534 in 1896-97 to £9,976 in the past year.

The Suits of American Waltham Watch Co. to Protect Their Trade-Mark.

The suit by the American Waltham Watch Co. against Gertrude, Edward and Morris Hirschfeld was discontinued by an order of Judge Lacombe in the United States Circuit Court, New York, last week. The suit was one of several actions mentioned in THE CIRCULAR of Aug. 3, brought to restrain retail jewelers from selling watches made by E. A. Locke, which the American Waltham Watch Co. allege are stamped in a way to infringe their trade-mark and to pass as their Waltham watches.

The stationery stock formerly carried by H. Franklin, jeweler, Glenwood, Col., has been purchased by Olie Thorson. Mr. Franklin will devote himself exclusively to goods in the jewelers' line.

The dry goods and jewelry store of R. J. Lehmer & Co., at Michigan and Genesee Sts., Buffalo, N. Y., was entered between 11 o'clock and 7 o'clock one morning recently. The burglars took away with them between \$400 and \$500 worth of jewelry and dry goods. The police believe the work to have been that of a professional.

Steamship Officers Accused of Robbing from Diamond Mail Invoice.

Among the losses supposed to be due to the thefts of J. W. Jago, late chief officer of the White Star liner *Britannic*, and his assistants, arrested last week, is one reported by H. A. Groen & Bro., diamond importers, 82 Nassau St., New York. This loss, which consists of four rough diamonds valued at \$672, the firm say, was reported by them to the White Star Steamship Co., the Post Office Department and the Custom House, before they had heard of the thefts of Officer Jago and his subordinates.

The stolen goods were part of an invoice of rough stones sent by mail from their London office, and which, when it was received here, proved to be 28 karats short. The package had evidently been opened while in the mails, as the appearance of the seals showed they had been tampered with. Groen & Bro., after making a complaint, reshipped the package to Europe to convince the consignors that it had been opened on the way to America. The package, strange to say, went back to Europe on the *Lucania*, the same steamship on which Jago had taken flight, and from which he was taken into custody upon its arrival in England.

At the office of the Post Office inspectors a CIRCULAR reporter was told that all thefts from the mail in transit on English steamers were out of the jurisdiction of the United States, as mail coming in this way does not come into the keeping of our Post Office Department until after it is delivered in this country and signed for.



The Advent of the Season

is marked by the now ready display of our

New Productions

in artistic Silverware and Cut Glass Mounted in Sterling Silver. You cannot afford to place your order elsewhere before seeing our lines.

One of our novelty leaders is the match safe illustrated herewith. Upon it are the portraits of McKinley, Dewey, Sigsbee, Miles and Lee. It is magnificently decorated.

Price: White Inside, - \$21 per doz.
" Gilt " - - 24 " "

A cordial invitation is extended to visiting Jewelers to inspect our Fall lines, now exhibited at our new and spacious showrooms . . .

The Mauser Mfg. Co., Silversmiths...

14 East 15th Street, New York.



"Watch our Ads."

Jago, they thought, could not be extradited from England for the thefts from the mail, but if he is brought here it will be on the charge of smuggling. The authorities were inclined to believe, however, that Jago would be kept in England and punished for his crimes there. However, Jago was released by the English authorities but is now held for extradition.

Banquet of Connecticut Jewelers' Association Not Likely This Year.

NEW HAVEN, Conn., Aug. 13.—Gen. Geo. H. Ford, president of the Connecticut Jewelers' and Opticians' Association, said to a CIRCULAR correspondent before leaving for Sharon Springs, that he had not yet taken any steps in reference to arranging for any annual banquet this Summer of the State association. This not being a legislative year in Connecticut there is no special reason for a gathering this year aside from the social point of view. He would, however, consult the association and obtain the views of the members on the matter.

Sensational Case in Detroit Over Two Rings.

DETROIT, Mich., Aug. 5.—Frederick Marvin, charged with the larceny of two diamond rings by conversion from Roehm & Son, was acquitted to-day. The plaintiff alleged that the defendant selected the two gems valued at \$175, taking them away on approval. They were not returned within a reasonable length of time and after an

interview in which Marvin stated that a friend had the rings and that he would return them in a few days, Mr. Roehm swore out a warrant for Marvin's arrest. This occurred five or six days after the last interview. Marvin then brought the rings back and asked for a receipt, but the plaintiff claimed that the case was then out of his hands. Later he accepted them.

Marvin's story was to the effect that Roehm asked him to rent his store for him. The plaintiff claims this is not true. Marvin stated that afterwards he took two rings on approval, having no intention of stealing or embezzling them. George H. Russell, well known here, lent Marvin \$170 on the rings for the unknown friend. He afterwards returned them to Mrs. Marvin, who gave them to her husband, who returned them to Roehm & Son. The prominence of both parties has attracted considerable attention to the case. Mr. Marvin is ex-cashier of the defunct Third National Bank.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Aug. 13, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin.....\$156,740.61
Gold bars paid depositors..... 51,836.86

Total\$208,577.47
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Aug. 8.....\$36,460
" 9..... 46,148
" 10..... 32,928
" 11..... 15,486
" 12..... 25,708
" 13.....

Total\$156,730

Importations at the Port of New York.

Weeks Ended Aug. 13, 1897, and Aug. 12, 1898.

China, glass and earthen ware:	1897.	1898.
China	\$43,236	\$32,014
Earthen ware.....	17,052	11,925
Glass ware	20,165	14,321
Instruments:		
Musical	7,004	18,057
Optical	5,819	6,552
Philosophical .....	.....	2,393
Jewelry, etc.:		
Jewelry	8,148	12,530
Precious stones	515,474	248,865
Watches	8,441	20,188
Metals, etc.:		
Bronzes	1,046	314
Cutlery	9,992	19,741
Dutch metal	3,715	3,011
Platina .....	.....	5,391
Plated ware .....	.....	434
Silver ware	814	.....
Miscellaneous:		
Alabaster ornaments.....	35	26
Amber .....	.....	2,635
Beads	1,103	1,430
Clocks	5,500	1,328
Fans	1,306	4,155
Fancy goods .....	.....	14,119
Ivory	1,344	338
Marble, manufactures of....	3,052	5,764
Statuary	1,927	798
Shells, manufactures of	32,330	70,131

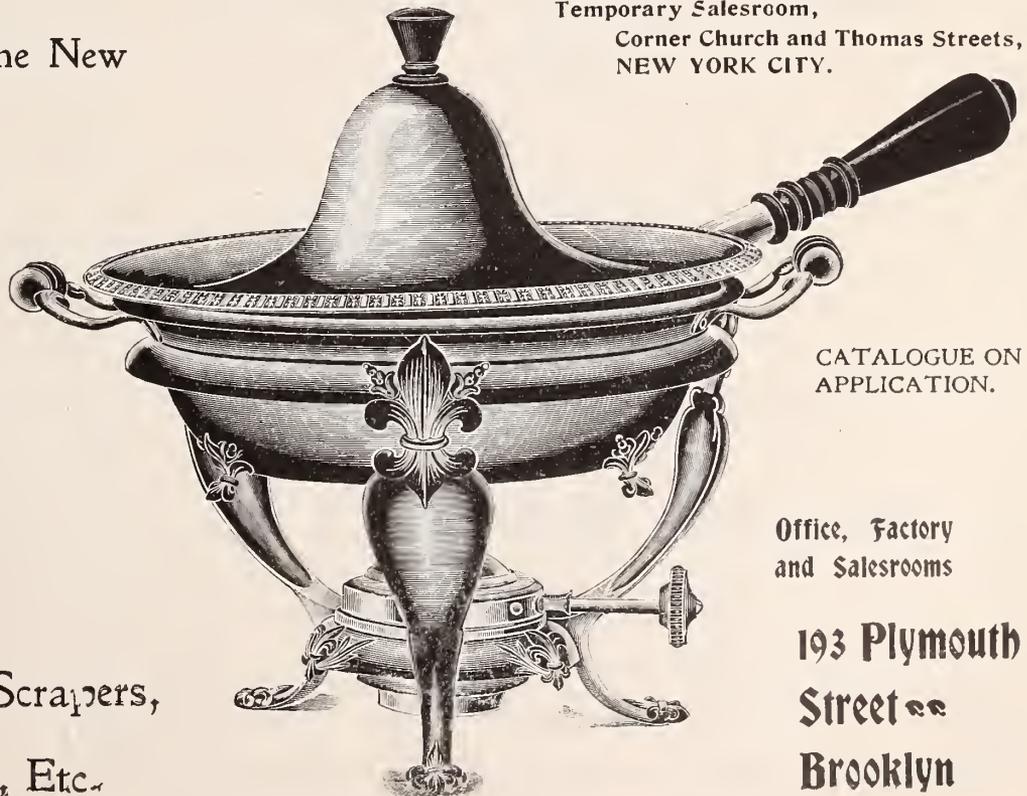
Further investigation relative to the break made in Samuel Wood's jewelry store, Fall River, Mass., recently, developed the fact that the thief also made an attempt to enter Wm. N. Arzen's jewelry store. A window in the rear of Mr. Arzen's store opens into a yard through which the thief ran in escaping from Wood's place. A wire screening was torn off and gimlet holes were made in the wooden shutter. The fastenings did not give way.

S. STERNAU & CO.,

Display Handsome New
Lines of.....

**CHAFING
DISHES,
KETTLES,
TRAYS,**

Crumb Trays and Scrapers,
Bread Baskets, Etc., Etc.



Temporary Salesroom,
Corner Church and Thomas Streets,
NEW YORK CITY.

CATALOGUE ON
APPLICATION.

Office, Factory
and Salesrooms

193 Plymouth
Street
Brooklyn

The "Indiana's" Silver Punch Bowl Hit by a Piece of Spanish Shell.

INDIANAPOLIS, Ind., Aug. 12.—Governor Mount, of Indiana, has received from Capt. Taylor, of the battleship *Indiana*, an account of the part that vessel took in the destruction of Cervera's fleet at Santiago, July 3. The following is an extract from that letter and is of interest to THE CIRCULAR readers, as this journal gave a full description of the silver service at the time of its presentation to the battleship by the people of Indiana:

"Your excellency may be interested to know that in a skirmish with the batteries on the day following the action with Cervera's fleet—that is, on the night of July 4—a fragment of a shell, which exploded after penetrating the ship, struck one of the chests containing the silver and bent in

the side of the punch bowl, the fragment remaining in the indentation made.

"The question had been discussed as to placing the silver on shore when the war began, but it was decided that it would probably be more pleasing to the people of your State that their gift should share in all the hazards which the ship might undergo."

This Looks Like a New Sneak Thief's Game.

DUBUQUE, Ia., Aug. 10.—One of the most daring robberies ever perpetrated in Dubuque occurred yesterday afternoon at the jewelry store of R. D. Kirmse. Mrs. Kirmse was seated alone in the store after dinner, when an elderly woman, modestly attired, entered the place and inquired for Mr. Kirmse. He was upstairs over

the store, and to summon him Mrs. Kirmse went out of a rear of the building. She was gone but a few moments, and on her return the woman, whom she does not know, was still there. The latter inquired the value of some articles on show and then left.

A short time later Mr. Kirmse discovered that he had been robbed. Two trays filled with rings, some with settings and some without, numbering in all more than 200, had been taken from the case. Fifteen gold watches had been taken from another tray. A wire door barring entrance behind the counter was open. The police were apprised of the robbery and an investigation was immediately begun. Neither Mr. nor Mrs. Kirmse can furnish any clue to the thief.

The American Cutlery Co. Seriously Damaged by Fire.

CHICAGO, Ill., Aug. 13.—The extensive plant of the American Cutlery Co. was badly damaged by fire Friday noon. The blaze started on the third floor of the three story brick structure at 173-193 Mather St. by an explosion of gas under the japanning furnace. The fire was confined to the upper floor, but the stock on the other floors was damaged by water, which, from the nature of the stock, will cause a heavy loss.

J. Hirsch, president of the company, says the loss will aggregate \$75,000. Seven hundred and fifty employes reached the street in safety. The company carried an insurance of \$195,000 on stock and building.

J. W. Benson & Co. Tender Bid After a Year's Delay.

TORONTO, Can., Aug. 12.—The contract for placing clocks in the new city hall and county buildings, including one large tower clock and 85 small clocks inside the building, has not yet been awarded, though tenders were called for to be opened on Sept. 20 of last year. There were only two tenders embracing the entire work—Ambrose Kent & Sons, representing the Johnston Pneumatic Clock Co., and the J. E. Ellis Co., representing the E. Howard Watch and Clock Co. Now J. W. Benson & Co., London, England, have written to the Mayor asking that they be given an opportunity to tender. Considering that when the tenders were called for last year they had full notice and were specially asked to tender, the firms whose tenders have been published regard it as grossly unfair that Benson & Co. should now seek to enter the field, especially as the other competitors have put up deposits which remain in the hands of the officials.

Ambrose Kent & Sons have already put in the tubing in connection with the installing of the clock system under the instructions of the City Council, so it is hardly likely the question will be reopened.

E. S. Fishback, formerly a jeweler and for the past year traveling salesman for a Cincinnati house, has located in Greenfield, O., having bought out the establishment of A. N. Mackerly, one of the oldest and best known jewelry stores in southern Ohio.

Watch Case Facts.

A watch case, to possess superior merit, must excel in the following features: proportion, accuracy of fit, finish, strength of back, smallness of crown and springs, and style and quality of decorations.

And these are the chief features of

1400K

"Wheeler's" Hand Made Gold Cases.

1800K

There is a demand for cases of superior merit,—cases that are made as they should be! "Wheeler's" Hand Made Gold Cases will therefore appeal to all of the trade who have experienced this demand.

We case to order Swiss movements, and stamp cases with dealer's name when desired.

Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

Waltham 12 Size Movements

HUNTING OR OPEN FACE, PENDANT SETTING

Seven Grades now on the Market

RIVERSIDE MAXIMUS, NICKEL:

21 Diamond and Ruby Jewels; 2 Pairs Diamond Caps; both Balance Pivots running on Diamonds; Raised Gold Settings, Gold Train; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Accurately Adjusted to Temperature, Isochronism and Position, and Carefully Timed; patent Breguet Hairspring, Hardened and Tempered in Form; fine Glass Hand Painted Dial of most Modern and Artistic Design. The Superior Construction of this Movement adapts it to the most exacting service.

RIVERSIDE, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted to Temperature and Position; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 250, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted to Temperature and Position; patent Breguet Hairspring, Hardened and Tempered in Form.

ROYAL, NICKEL:

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 240, NICKEL:

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 220, NICKEL:

15 Jewels; Settings; patent Micrometric Regulator; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 210, NICKEL:

7 Jewels; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.

MANUFACTURED AND WARRANTED BY THE

**AMERICAN WALTHAM WATCH COMPANY,
WALTHAM, MASS.**

The Paris Exposition of 1900.

General Classification of Exhibits Announced— The Grouping and Classification of Exhibits of Interest to the Trade.

CHICAGO, Ill., Aug. 11.—The Commissioner-General for the United States to the Paris Exposition of 1900 has issued a pamphlet giving the general classification of exhibits of the Exposition, from which the following excerpts, bearing upon the jewelry and kindred trades in their different aspects, are taken:

GROUP II.

WORKS OF ART.

CLASS 7.

Paintings—Sketches—Drawings.

Paintings on canvas, on wood, on metal, on porcelain, on enamel, on pottery, or various preparations, by all direct processes; in oil, distemper, etc.

Paintings in water colors. Pastels. Fresco paintings, tapestries, stained glass windows. All styles of drawings.

CLASS 9.

Sculpture and Engravings on Medallions and on Gems.

Bas-reliefs of figures and animals. Models in plaster, in clay, or in wax. Original works and copies in stone, marble, bronze, wood, ivory, metal, etc.

GROUP III.

INSTRUMENTS AND GENERAL PROCESSES OF LETTERS, SCIENCES AND ARTS.

CLASS 15.

Instruments of Precision—Money and Metals.

Instruments and apparatus of precision. Instruments and apparatus of practical geometry and of land surveying, topographical and geodetic instruments, compasses, calculating machines, leveling instruments, barometers, etc.

Apparatus and instruments for measuring, sliding rules, balances of precision, dividing machines, etc.

Optical instruments. Astronomical instruments. Physical and meteorological instruments, etc. Instruments and apparatus used in laboratories and observatories.

Weights and measures of different countries. Appliances used in manufacturing coins and metals. (Outfit for weighing metals, recording alloys, melting, topping, flattening, cutting out, stamping, edging, washing, verifying the weight, counting, verifying money before delivering it. Outfit for the preparation of marks and stamps.) Coins and metals. Treatises statistical, economical or otherwise, relating to coinage.

CLASS 17.

Musical Instruments.

Automatic instruments; barrel organs, music boxes of all descriptions.

CLASS 18.

Accessories of the Stage.

Stage jewelry.

GROUP IV.

M. CHANICAL APPARATUS AND APPLIANCES.

CLASS 22.

Machine Tools.

1. Machine tools for working metals. Machines for dividing and pressing; steam hammers, trip hammers, drop forging and swaging machines; planing, drilling, slotting; turning; shaping; milling; planing; cutting; cutting; soldering machines. Tools used for brazing, welding, hardening, cementing.

GROUP VI.

CIVIL ENGINEERING—TRANSPORTATION.

CLASS 33.

Equipment for Mercantile Navigation.

Instruments of precision and clocks.

GROUP IX.

FORESTRY, HUNTING, FISHING, GATHERING OF PRODUCTS.

CLASS 53.

Apparatus and Implements Employed in Fishing, Products, Agriculture

Pearls, shells, mother-of-pearl. Tortoise shell. Amber.

GROUP XI.

MINES—METALLURGY.

CLASS 64.

Minor Metallurgy.

Specialties for the maker of buckles and rings, the chain maker.

Apparatus and processes for enameling objects and metallic pieces.

Processes of flattening and striking gold, silver, tin; processes of working platinum.

Bells and clock bells. Mechanical made bronzes.

Products of buckle makers. Buckles, hooks, clasps, hinges.

Products of the chainery. Chains without solder.

Pottery of rough metal, polished, varnished, enameled, etc.

Metallic capsules. Buttons. Eyelets.

Metallic pens. Spectacle frames. Springs.

Divers products of flattening and rolling and gold and silver and tin beating; thin pieces of solder, etc.

Various products of plating in silver, copper, bronze, nickel; of galvanism.

GROUP XII.

DECORATION AND FURNITURE OF PUBLIC BUILDINGS AND HABITATIONS.

CLASS 72.

Crystal and Glass Ware

1. Raw materials, and especially chemical products peculiar to glass ware.

2. Apparatus and processes for the manufacture of glass and crystals. Machinery for the preparation of raw materials; ovens; apparatus for glass blowing; moulds, lathes to engrave and carve; appliances for moulding; appliances for cutting, etc.

4. Glasses; glass and crystals, white and colored, cut and engraved glass ware and appliances in glass for scientific usage.

Artistic glass ware.

Enamels; their application on glass.

Mosaic of glass.

Artificial precious stones.

Watch crystals; eyeglasses.

Optical glasses.

GROUP XV.

VARIOUS INDUSTRIES.

CLASS 92.

Cutlery.

1. Special machinery for manufacturing cutlery, namely, materials for grinding and polishing.

2. Table cutlery; cutlery with closing and fixed blades.

Manufacturing of scissors, small work boxes.

Razors of all kinds.

Fine hardware in plated steel.

Small wares for jewelers.

CLASS 93.

Gold and Silver Ware.

1. Special machinery for manufacturing small instruments for melting metal; machinery (lathes, pendulum); galvanoplastic tools.

Methods of manufacture.

2. Gold and silver ware for private and religious use; smithery of gold, silver, bronze, and other metals; plated smithery; plating in gold and silver by all processes.

Enameling; enamel for gold and silver smiths; enamel paints to use on metal.

CLASS 94.

Jewelry.

1. Special machinery for manufacturing. Methods of work.

2. Fine jewelry.

Lapidary; diamond cutting; cutting precious stones; engraving on precious stones; engraving on hard cameos and shells.

Gold jewelry; gold jewelry for exportation under standard. Silver jewelry, platinum, aluminum. Jewelry adorned with precious stones.

Imitation stones. Imitation of precious stones, of pearls.

Gold plated jewelry; imitation of jewelry in copper and other metals; steel jewelry; mourning jewelry in jet and glass; coral jewelry, amber and mother-of-pearl.

CLASS 95.

Clock Making.

1. Special material for manufacturing clocks; small plants; mechanical tools (lathes and other machine tools), apparatus for measuring.

2. Preparation of various metals used in the manufacture of watches and clocks.

Detached pieces and supplies for clockmaking.

Springs; watch cases in precious or common metals; jewels and assortments of rubies and other stones; dials in enamel and other material.

Clocks for buildings.

Astronomical clocks; chronometers for the navy. Clocks run by electricity, water and air; regulators; alarm clocks.

Watches; chronometers.

Metronomes; podometers; various computers.

Water clocks and time glasses.

Chimes connected with clock machinery.

CLASS 97.

Brushes, Morocco Leather, Fancy Turning, Wicker Work.

Goods of dressed morocco leather; traveling bags, sheaths, purses, pocket books, book bags, note books, cigar cases; small furniture and fancy objects in hides; clasps for bags and purses.

Fancy wood work: Dressing cases and small fancy furniture; liquor cases, glove boxes; pipes and implements for smoking; snuff boxes; combs for toilet and other purposes, in ivory, in turtle shell, in horn, in celluloid, boxwood, etc.; various objects in gumlac; small bronze objects.

CLASS 98.

India Rubber and Gutta Percha Industries.

General products of India rubber and gutta percha industry. Trunks, valises, traveling and dressing cases.

Locks and other fittings to trunks, valises, etc. Parasols. Various objects necessary to travelers.

CLASS 99.

Toys and Sporting Goods.

Children's watches; singing birds.

Commissioner-General Peck has issued also a pamphlet giving the general rules and regulations of the Exposition, which pamphlet may be obtained free of expense by prospective exhibitors. Mr. Peck has also issued a circular letter as below, urging prompt application for space:

CHICAGO, Aug. 6, 1898.

Dear Sir:—The participation of the United States in the Paris Exposition of 1900 has been authorized by Congress, and the President has appointed the undersigned Commissioner-General to represent the interests of this country at the Exposition.

It is not necessary to elaborate upon the unsurpassed opportunities which this great international exposition will offer to exhibitors to develop a foreign trade and to assist in demonstrating the greatness of America and American institutions.

The principal countries of Europe have been preparing their exhibits for many months and their displays will in every way surpass those of all former exhibitions. If the American section is to command the highest admiration and prove of great value, no article can be accepted for exhibition therein unless executed with special care by skilled artists.

The plans for the arrangement of the American section should be sent to the directors of the exposition before Feb. 15, 1899. If you wish to exhibit, please fill out the enclosed application blank, and return it immediately so that space may be allotted to exhibitors as early as possible, and all arrangements and plans of installation completed before the above date.

In estimating the square feet of space necessary for your exhibit you will allow for only one article of a kind, so far as possible, and consider that the relative size and importance of the industry of applicants will have to be the guide in determining the equitable distribution of the space.

The rules and regulations, and classifications, which are sent you under separate covers, are those issued by the management of the exposition and will serve for your general guidance.

A few special rules governing the shipment of American goods and their installation may be issued later. Owing to the limit of available space a prompt response is necessary if you desire to be considered in the allotment.

Respectfully,

FERDINAND W. PECK,
Commissioner-General.

Husband Dead, Wife Insane.

INDIANAPOLIS, Aug. 10.—Word has been received of the sudden death of Alexander Van Sicks, jeweler, Evansville, Ind. Mr. Van Sicks dropped dead in his room, where his wife found his body. Realizing what it meant, she cried "My God, I am crazy!" Acute hysterics developed and a constant watch is kept to prevent her doing violence to herself.

Tariff Decisions.

ARTICLES OF PERSONAL ADORNMENT.

The Board of Classification of the U. S. General Appraisers last week rendered a decision on a protest involving merchandise described in the invoices as metal crowns, steel ornaments, paste and metal ornaments, buckles, etc., imported by Goldberg & Co. in 1892 and 1893, which were returned by the local appraiser as manufactures of metal at 45 per cent., as manufactures of glass and metal, 60 per cent., and as jewelry, 50 per cent. The board ruled that the goods were articles of personal adornment designed for use chiefly upon women's hats or bonnets, and composed of paste, or rhinestones and metal, the rhinestones being the material of chief value. The merchandise was held to be dutiable at 25 per cent. ad valorem, following a decision of the U. S. Circuit Court of Appeals. In another decision on a protest involving similar goods imported in 1896 the board by similar reasoning hold part dutiable at 60 per cent. and the other part dutiable at 30 per cent.

SIMILI BOWS AND SIMILI BUCKLES.

Two protests by M. Cohen, New York, against the duty on simili bows and simili buckles, otherwise known as ruby, topaz and green bows, were also decided by the board. The protests involved goods imported in 1893 and 1896 which the Appraiser assessed as jewelry at 50 per cent., or as manufactures of glass and metal at 60 per cent. The board hold part of the mer-

chandise to be articles of adornment composed of paste and metal, the former the material of chief value, and sustain the claim that they are dutiable at 25 per cent. The assessment on the remainder of the merchandise is affirmed.

The Jewelers' Security Alliance.

The new members of the Jewelers' Security Alliance for August are as follows: C. A. Kiger, Kansas City, Mo.; T. Y. Maynard, Albuquerque, N. M.; Eugene P. Miller, Albany, N. Y.; H. A. Pease, Bozeman, Mont.; Courtois, Bush & Garrigues, Newark, N. J.; Carl Rappe, Watsonville, Cal.; Joseph Hummel, Jr., Muncie, Ind.; Bernard U. Tapken, New Brunswick, N. J.; Paul Foerster, Buffalo, N. Y.; Kautzmann & Skivington, Newark, N. J.; William S. Rowe, Allegheny, Pa.; B. I. Wehrle, Indiana, Pa.; E. F. Confarr, Livingston, Mont.; L. D. Hannan, Sparta, Tenn.; H. L. Chae & Co., Cedar Falls, Ia.; Fox & Fulmer, Easton, Pa.; A. McHenry & Co., Hornellsville, N. Y.; Reid & Todd, Bridgeport, Conn.; Wiesbader & Co., New York; S. S. Wild & Son, Providence, R. I.; Kohn & Co., New York; M. H. Swift, West Chicago, Ill.; H. Kirkpatrick, Le Mars, Ia.; S. W. Morgan, Winona, Minn.; George B. Chase, Le Roy, Ill.; Bruhl Brothers, Providence, R. I.; Graham & Moore, Seattle, Wash.; M. Dorenfield Jewelry Co., Corsicana, Tex.; Isaac Dornberg, Spokane, Wash.; Hollis S. Howe, Concord, Mass.

In renewing his membership, Benjamin James Mayo, Newark, N. J., writes as follows:

"Your certificate is hung on the handles of the

safe every night of the year, near which two gas jets are burning from the time we leave the establishment until we reach it the next morning.

"Then we hang it back on the diamond case on the wall, in a position where no one can come into the store without seeing the same very plainly.

"Your door plate is also received, which is an excellent idea, and is placed on the outside front of store as an 'advance guard.'

"My faith in the Alliance is so strong that I would rather pay \$100 a year than not be a member.

"I have been a member of the Alliance 10 years, and thank you every day and sleep better every night."

Birmingham, Ala.

C. F. Cross, Gadsden, has added bicycles to his stock.

D. McConnagy & Son have put in a stock at Roanoke, Ala.

E. H. Hobbs, Selma, is now fitted for optical work, having recently equipped his establishment with the latest appliances for that part of the business.

Pat. Linnehan, of P. H. Linnehan & Co., has returned from a trip to the east. He took occasion while away to visit the metropolis and see several of his friends in the big city.

John R. Hornady, an old New York man, once a traveling silver ware salesman working out of Elizabeth and Newark, N. J., and a frequent visitor to the city of New York, has established himself in Birmingham, taking up newspaper and journalistic work.

Mrs. D. Stanhope, Newark, Del., advertises that she is closing out the jewelry business of her late husband.

Within One Week

Large and exquisite lots of whole Pearls, Rubies, Sapphires, Emeralds, Opals, Rose Diamonds and Fancy Gems, purchased by our Mr. M. Goodfriend in the leading European markets, will be ready for the trade's inspection.

Buyers should not fail to examine our importations.

GOODFRIEND BROS.,

Importers and Cutters of

Precious and Imitation Stones,

9-13 MAIDEN LANE, NEW YORK.

PROVIDENCE: 174 Weybosset Street.

PARIS: 10 Rue Cadet.

With Increased Facilities

We have been enabled to add considerably to our popular lines of

**Hollowware, Toilet Goods and
Novelties in Sterling Silver.....**

We invite the visiting trade to call on us at our
New Salesrooms: **34 East 29th Street,** Just East of 5th Avenue,
where our complete lines are on view.

Ferd. Fuchs & Bros.,

34 EAST 29th STREET, NEW YORK.



TRADE MARK.



TRADE MARK.

To the Jewelry Trade:

Follmer, Clogg & Co.

maintain their prestige as leading

**UMBRELLA
MANUFACTURERS...**

Their Fall line of

UMBRELLAS AND CANES,

of foreign and domestic manufac-
ture, specially adapted to the

JEWELRY TRADE,

now nearly complete, is the largest
ever shown in this country.



We have a special department
devoted to supplying parts and
materials for repairing.



OUR LINE OF
Umbrellas and Canes

includes highly artistic goods mounted
with

GUN METAL,

with gold and silver appliqué,

LIMOGES ENAMEL,

DRESDEN,

BURNT IVORY,

with gold and silver trimmings,

COLORED PEARL,

TORTOISE SHELL,

in knotted and carved effects,

CROCIDOLITE,

CORNELIAN,

OBSIDIAN,

LAPIS LAZULI,

and many other handsome mountings
of exclusive designs.

During alterations to our old building we have moved into temporary
quarters at **438 Broadway, cor. Howard St.** (one block above Canal St.).

FOLLMER, CLOGG & CO.,

NEW YORK.

Death of Capt. D. B. Hamilton.

WATERBURY, Conn., Aug. 14.—Captain David B. Hamilton, president of the corporation of Rogers & Brother, manufacturers of silver plated ware, and father of Charles A. Hamilton, of the Rogers & Hamilton Co., died at his home in E. Main St. this morning, after a lingering illness. Death was due to a malady of the larynx



THE LATE CAPT. DAVID B. HAMILTON.

from which Mr. Hamilton had suffered for about five years. He was 74 years old.

Owing to his illness, for the past two years Capt. Hamilton was obliged to relinquish much of his active attention to his varied business interests. During the past nine months he had been dressed but once and that was one day in January, when he insisted upon attending the annual meeting of the Manufacturers' bank. During these months he was compelled to lie in bed. He bore his suffering with Spartan fortitude and soldierly patience. Since Thursday the captain perceptibly failed. Saturday afternoon at three o'clock he fell into a deep sleep, from which he never awoke, and he died peacefully at six o'clock this morning. His sons, Charles A. Hamilton, who is summering in Ridgefield, and Paul D. Hamilton, of Providence, were notified this morning by telegraph of their father's death. His other son, Lewis B. Hamilton, who is second lieutenant in the Second Regiment of Engineers, United States Volunteers, is now in Honolulu.

The funeral will take place from his late home at three o'clock Tuesday afternoon. The Rev. Dr. Joseph Anderson, of the First Congregational Church, will officiate. The pallbearers will be: Edward L. Frisbie, Sr., Edward C. Lewis and Clark M. Platt, of the Manufacturers' National bank, and William E. Risley, James Tobin and Hugh Byrnes, from Rogers & Brother's factory. Interment will be in Riverside cemetery.

David Boughton Hamilton was born in Danbury, Conn., Oct. 19, 1824, his ancestors having settled in the northern part of Danbury six generations before him. Mr. Hamilton was educated at the Danbury Academy and spent a few months at a school in Hartford, after which, from 1841 to 1842, he was a teacher in Hartford and

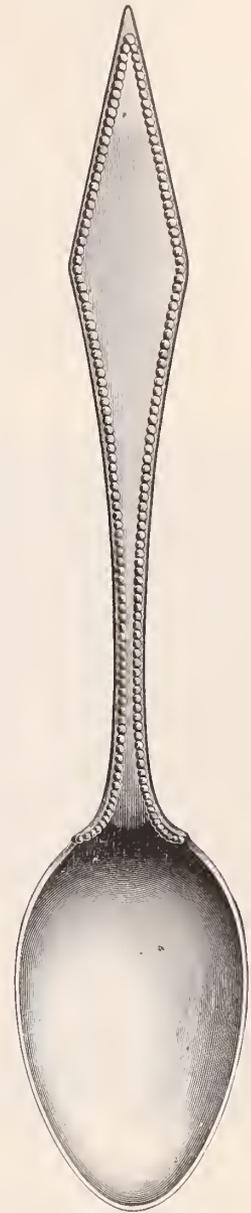
Wethersfield. Later he entered upon a course of study for the ministry, from which he turned aside to study law; and then, having decided that he preferred business to a profession, engaged in various ventures in Hartford, Conn., and Albany, N. Y., about 1851 becoming a clerk in the Hartford post office. Two years later, in 1853, when the Rogers brothers organized a company for the manufacture of silver plated ware, he became their salesman. In 1858, when Asa and Simeon Rogers came to Waterbury to establish the firm of Rogers & Brother, he came with them. Since that time he has been a resident of Waterbury and identified with that and others of its prominent concerns. Only twice during his entire career was his connection with the silver plated ware industry interrupted; first, when he went to California in 1856 for the benefit of his health, and second, at the outbreak of the Civil war, when he enlisted in 1861. After considerable service he was commissioned first lieutenant in the Connecticut Volunteers and was promoted to captain in 1862. Jan. 10, 1863, Mr. Hamilton was honorably discharged from the service for disability, and immediately resumed his connection with Rogers & Brother, of which he was secretary from the incorporation of the business until 1865, when he was elected treasurer, and for a number of years has been president and treasurer as well.

Many are the companies with which the deceased has been actively connected, both as stockholder, director and officer, among these being the Manufacturers' National bank, of which he was president since its incorporation in 1881, and he was also president of the Waterbury Lumber and Coal Co. since 1883. Among the many firms in which he was director are: The Wm. Rogers Mfg. Co., Hartford; Meriden Britannia Co., Meriden; Bridgeport Brass Co., Bridgeport. Captain Hamilton was also prominent in politics as a Republican, and filled many municipal offices. He was Senator for the Fifth district in 1881 and served his city as councilman, alderman and selectman at various times. As may be seen from his various interests, Captain Hamilton was a man noted for energy and activity. During his early career with the firm of Rogers & Brother he traveled throughout the entire Union as salesman, but of late years he has not been known in the jewelry trade so well, except to those of his city and the surrounding Connecticut towns.

Captain Hamilton was married three times; first, on May 6, 1847, to Miss Mary A. Rogers, a daughter of S. Rogers, of Hartford, who died in May, 1859, and by whom he had one son, Charles Alfred Hamilton, now president of the Rogers & Hamilton Co. The captain married again in June, 1863, to Miss Mary Ely Birley, of Frederick, Md., who died in 1870, leaving him two children, Lewis Birley and Katherine Hamilton. His third marriage was in 1871, to Isabel Lord Ely, of Lynn, Mass. The issue of this marriage was one son, Paul D. Hamilton. Captain Hamilton, though apparently a man of strong physique, had suffered a great deal with his health during his life; even as early as 1856 it caused him to take a trip to California. When his malady attacked

A Catchy Pattern

UNIQUE AND ORIGINAL



THE WASHINGTON

THE WASHINGTON

Howard Sterling Co.,

PROVIDENCE, R. I.

New York, 860 BROADWAY.

ESTABLISHED, 1876.
E. J. GREGORY
 JEWELER'S AUCTIONEER.
 JEWELERS BUILDING.
 ROOM, 63—BOSTON, MASS.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

him four or five years ago it would have made rapid headway but for his iron will and determination to conquer the disease as much as possible. Even his ill health did not make him lose interest at any time in public affairs or in the philanthropic and educational enterprises which he actively supported until his death. In his death the town of Waterbury loses one of its most prominent and generally well beloved citizens. In addition to his many offices both in municipal and business affairs, he was also prominently connected with the Grand Army of Republic, was a member of the New York Commandery of the Royal Legion, a member of the Odd Fellows and of the Masonic Fraternity, in which he had held offices at various times.

Captain David B. Hamilton was a rugged

and forceful character who left his impress on Waterbury. Among the group of manufacturers who have collectively made this city the industrial capital of Connecticut he was a conspicuous figure. The everlasting industry, indomitable energy, quick perceptions, daring, tact in dealing with men, and ability to seize a handy opportunity, which go to make a successful man of business, were among his endowments. His convictions were definite and positive, and they were his north star. To them he clung tenaciously, but not offensively. His mind, naturally alert, keen and thorough, had been cultivated by reading, thought, travel, observation and logical processes, and rounded out by a faithful memory. His independence and individuality, backed by untiring energy, enhanced his ability

to accomplish honorable ends by honorable means, and widened the area of his influence. In a quiet and unostentatious way he did many acts of charity and helped many a person who was flying signals of distress. When rightly approached and the cause was worthy, he was ever ready to lend a hand.

Geo. H. Harris Dies from An Attack of Hiccoughs.

ERIE, Pa., Aug. 11.—Geo. H. Harris, a jeweler at North East, started on his bicycle for Findlay's Lake on Monday and when he arrived there he was warm and thirsty and at once took several drinks of very cold water. He was soon affected with a severe attack of hiccoughs, which could not be stopped. He suffered for several hours in great agony before death ensued. Everything possible was done to save his life.

The remains were taken to the former home of the deceased, at Byron, N. Y., by a business partner and mother and sister of deceased.

Death of Edmund J. Stager.

PHILADELPHIA, Pa., Aug. 14.—Edmund J. Stager, who died on Thursday from appendicitis, was buried yesterday from his late residence, 636 N. 40th St. Mr. Stager was buyer for Bailey, Banks & Biddle Co. and was said to have been one of the best judges of artistic bric-à-brac in the city. As such he was known not only in this country but in the art centers of Europe, to which he made annual trips. He was equally well known and esteemed in musical and social circles, having a richly cultivated tenor voice. He has sung in some of the prominent churches and in oratorios and concerts. He was the son of the late Rev. E. Dallas Stager. The interment was private.

Charges Against a Young Clerk for Averbeck & Averbeck.

Lee Enoch, an employe of Averbeck & Averbeck, manufacturing jewelers, 16 and 18 Maiden Lane, New York, was arrested Aug. 9 on a complaint of his employers that he had stolen proceeds from sales. Enoch is 20 years old and has been with the firm about 11 months. He has worked in the jewelry trade for several years and went with Averbeck & Averbeck from Fred. Kaufman. The specific charge against Enoch is that he had pocketed the proceeds of sales aggregating \$36, though his employers claim that the peculations had been going on for some time and will amount in all to over \$2,000. This Enoch absolutely denies, but in the Center St. Police Court he pleaded guilty to pocketing the money referred to in the charge against him. He was held for trial at Special Sessions.

The Elgin National Watch Co. announce that they have discontinued their 18 size "Sun dial" movement.

A commission for a charter has been issued to the Spartan Jewelry Co., Spartanburg, S. C. The corporators of the company are: Geo. R. Dean, Geo. W. Heintch and Lewis J. Blake. The capital stock of the company is \$3,000.

AZURE TURQUOISES
DO NOT CHANGE COLOR

EVERY AZURE TURQUOISE IS GUARANTEED

and has this trade mark engraved on the back. None genuine without the ring on the reverse side.

Azure turquoises can be procured from any first-class dealer in gems.

If your dealer does not keep them write to the AZURE MINING CO., 172 Broadway, NEW YORK, and they will tell you where to get them.

NATIVE DRILLING TURQUOISES.

The limited supply and great demand for fine turquoises would have placed these gems among the most costly of the precious stones were it not for the fact that turquoises have rarely retained their beautiful color.

An experience of seven years has demonstrated that among the products of various turquoise mines, Persian, Egyptian and American, the stones of the Azure Mines have been unique.

None of the "Azure" stones has changed color, and it is as safe for a jeweler to sell a turquoise from the Azure Mining Company as it would be to sell a ruby or an emerald.

To protect the trade against fraud and to emphasize our "guarantee," we mark every "Azure" turquoise by engraving a ring or circle on the back of the stone.

None is genuine without this ring, which is a trade mark registered in the United States and Europe.

To the Trade

At the opening of the Fall season the Gorham Mfg. Company desire to extend to the Retail Jewelry Trade an invitation to visit their salesrooms, for the purpose of inspecting their new lines of samples especially prepared for this and the holiday seasons.

The works of the Gorham Company have been fully occupied for the past seven months in the preparation of these goods, which should command the attention of Jewelers throughout the United States. Among the articles presented will be many lines of extremely novel design, including popular priced goods as well as those of more ornate and costly character.

The various lines of goods have been greatly increased, owing to our belief that an unusual demand will be made upon us on account of the general improvement in business which is everywhere apparent.

Exhibits of our goods will be made at our New York salesrooms, Broadway and 19th Street, and 23 Maiden Lane, and to those of the Jewelry Trade who are unable to take advantage of the special inducements offered through the Merchants' Association to visit New York, similar and complete lines of goods will be presented at our salesrooms in Chicago, 131-137 Wabash Avenue, and in San Francisco, 118 and 120 Sutter Street.

We suggest the placing of orders as early as possible to insure the prompt delivery of goods when required.



Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,



New York.

BRANCHES:

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.



HEADQUARTERS

FOR

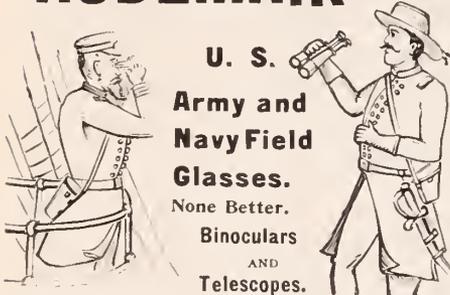
Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

AUDEMIR



U. S. Army and Navy Field Glasses.
None Better.
Binoculars AND Telescopes.

Import Line of... **Opera Glasses**
Now ready for inspection.

ASK TO SEE

NEW DEPARTURE PATENT NEVER-BREAK-STRAPS ON ALL SKELETON SPECTACLES and EYEGLASSES.

NON-CORRO-SIVE, NICKEL SILVER MOUNTINGS.

SPENCER OPT. MFG. CO
15 Maiden Lane, NEW YORK.

DR. KNOWLES'

...PRIVATE COURSE IN...

Optometry.

SPECIAL SUMMER RATES IN THE CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

A New Book. - PRICE, \$1.00.

For terms and important particulars, write to

R. H. KNOWLES, M. D.,
11 John St., care Jewelers' Circular, N. Y.



Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

The Long Jewelry Trade Career of Allen Lounsbury.

The funeral of Allen Lounsbury, a well known ring manufacturer, who died at his residence, 634 Bedford Ave., Brooklyn, Tuesday, Aug. 9, as reported in the last issue of THE CIRCULAR, was held from his residence Friday evening. Interment took place Saturday at Greenwood Cemetery. Mr. Lounsbury's death, which was due to



THE LATE ALLEN LOUNSBURY.

heart trouble, from which he had been suffering for some months, closed an honorable career of over half a century in the jewelry trade.

The deceased was born in Tioga, N. Y., June 7, 1830, and lived in that village until he was 16 years old. At that age he became a traveler for N. Matson & Co., dealers in jewelry and general supplies, in Owego, and traveled for the firm about 10 years. In 1856 Mr. Lounsbury started in business for himself with a partner by the name of Belcher, the firm opening a jewelry store in Flint, Mich., under the name of Belcher & Lounsbury. Here he remained for three years and in 1859 took his retail jewelry business to Birmingham, in which city he spent nine years. Then, in 1868, Mr. Lounsbury went to New York city and bought out the business of Mr. Peckham, then a ring manufacturer in Dutch St., and with two partners started in the business of ring manufacturing in the old *Commercial Advertiser* building, Fulton and Nassau Sts. The business was at first conducted under the name of Cooper, Cable & Lounsbury until 1874, when Mr. Cooper retired, and four years later Mr. Lounsbury purchased the interests of his other partner and continued the business alone. His son, Wales B. Lounsbury, he admitted to partnership in 1888, and since that time the business has been run under the name of A. Lounsbury & Son.

There are few jewelers throughout the entire country who did not know the deceased, either personally or by reputation, and there are few, if any, of the number who knew him who did not entertain a

strong friendship for him. Mr. Lounsbury was one of the charter members of the New York Jewelers' Board of Trade, and was director in that institution for many years. He was a member of the St. John's Methodist Episcopal Church, Brooklyn, and held the office of steward in that body. He belonged to no other organizations nor to any clubs of any kind. Mr. Lounsbury's entire life was devoted to his business and to his home and there were few matters outside to which he gave any attention. He was a man of studious temperament and spent much time in reading when not occupied with his business. The deceased married in 1858, and his widow, a daughter and son, W. B. Lounsbury, survive him.

Death of R. W. Edwards.

SAN FRANCISCO, Cal., Aug. 10.—This week we have news of the death of R. W. Edwards, for the last 22 years in business in Oakland, Cal., having one of the leading jewelry houses there. He died on the 8th inst. at Inverness, Cal., where he was spending a short time.

Mr. Edwards was a native of England and 67 years of age. In the early days he was in the manufacturing business in San Francisco. He had many friends both in the trade and outside of it, and his loss will be much regretted by all. His bereaved family have the heartfelt sympathy of all his friends in the trade.

20,000 Spoons and 20,000 Forks for the New York Navy Yard.

WASHINGTON, D. C., Aug. 12.—The Navy Department, through the Bureau of Supplies and Accounts, is inviting sealed proposals until Aug. 30 for furnishing the New York Navy Yard with 20,000 spoons and 20,000 forks. The goods are to be of pure white German silver, not less than 18 per cent. nickel, perfectly plain in style, highly polished and finished, and must weigh 20 ounces avoirdupois per dozen. The spoons must measure 8 1-16 inches and the forks 7 7-16 inches and must be delivered within 15 days after date of contract.

Prospective bidders desiring blank forms of proposals can obtain same upon application to the Navy Pay Office at New York, or to Edwin Stewart, Paymaster General, U. S. N., Washington, D. C.

George Porth, Jefferson City, Mo., it was reported in a recent issue, gave a trust deed on realty for \$1,500. Further details of the transaction are at hand. Mr. Porth bought a store room and ground for \$3,075, paying in cash \$1,575, leaving a balance of \$1,500 for which he gave a trust deed. He has removed his business to his new store room.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Catch on to the Good Things When You Can.

*There are none too many,
even though we have thousands of them.*

We highly recommend the 16 size Elgin 15 jewel grades, No. 135 Hunting and No. 138 Open Face.

The Hunting cased up in Silver at \$8.65 and in Filled Cases at \$9.30, \$11.85 and \$13.85 for the complete watches.

The Open Face cased up in Silver at \$7.45 and in Filled Cases at \$9.20, \$11.40, \$11.95 and \$13.45 for the complete watches.

We can case the 7 jewel No. 104 Open Face and No. 114 Hunting in same style cases at less prices, of course.

We have a "Special" in cases, 0 and 6 size, of which we have not told you before.

Solid 10 karat lids back and front, solid bows, and in fact all solid except the center and the inside cap, which are made of best 25 year filled stock. The cap marked "C. G. A. & Co. Special."

The prices as low as many filled cases and of course the case better.

Every regular grade movement made, both Elgin and Waltham, besides numerous "Specials" made by them exclusively for us.

We have just received from Elgin the first shipment of "Duchess" 0 size 7 jewel nickel movements, elegantly gold decorated and very desirable. Price and sample upon application.

We talk because we have something to talk about.

Try us and be convinced that we do not talk at random.



You will not regret it.

We still have some of the Kent & Stanley Co. goods. Perhaps we have some that you could use to advantage at the very low prices at which we sell them.

The Fond Ambition

of every wide-awake jeweler throughout the country should be to visit

New York.

For the wide-awake jeweler realizes that New York is the fountain-head of new productions, the leader of markets, the Mecca of the judicious buyer. The Merchants' Association of New York purposes helping jewelers to a fulfillment of their ambitions. Join that association and a trip to New York and return will cost you, and your family if you desire to take them along, exactly one and one-third single fare! You save, in other words, $33\frac{1}{3}$ per cent. Cost of membership to the Merchants' Association is simply the trouble of filling out an application blank furnished either by the Association or any of the undersigned. It's worth the price, isn't it?

There's No Place Like Home

to leave now and then—to get new ideas.

There's No Place Like New York

to get these new ideas.

DATES OF REDUCED FARE:

August 27th to August 31st inclusive,	} Tickets good for 30 days from date of sale.
September 1st to September 4th inclusive	
“ 10th to “ 14th “	} Tickets good for 15 days from date of sale.
“ 14th “	

SEND FOR APPLICATION BLANKS TO

The Merchants' Association of New York,

346 BROADWAY, COR LEONARD ST., NEW YORK, or any of the following members:

HAYDEN W. WHEELER & CO., 2 Maiden Lane.	C. G. ALFORD & CO., 195-197 Broadway.	GORHAM MFG. CO., Broadway & 19th Street.
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MOUNT & WOODHULL, 26 Maiden Lane	JOHN R. WOOD & SONS, 21-23 Maiden Lane.	CHAS. AHRENFELDT & SON, 50-52 Murray Street.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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Peace and the Fall Trade.

THOUGH the prospects for a good Fall business in the industries represented by this journal have been bright for some time past, the signing of the peace protocol by representatives of the United States and Spain has appreciably stimulated business, and that the outlook for the future promises well is confirmed from expressions of opinion given by prominent business men regarding the effect of peace upon American industries and commerce. Hostilities having ceased, we are now prepared to return with renewed vigor to the peaceful pursuits of trade and commerce. For the future there is nothing to hinder progression and prosperity, and confidence as to the outlook is universal. There is plenty of money, and while credits are still being carefully examined, yet when the examination proves favorable, liberal treatment is given. A development of considerable importance is that the buying capacity of the industrial and middle classes is every day increasing and enlarging. What this means to business in general and to the jewelry and kindred industries in particular is apparent. While there is a feeling that a boom is near upon us, there are trustworthy tokens that the revival of prosperous times will be steady and lasting. A repetition of the good features of 1892 we may reasonably expect to see, but there will not follow the discouragements of 1893.

A: the Paris Exposition.

THE war having ceased, many peaceful interests temporarily obscured resume their place in the public mind. Among the foremost of these is the Paris Exposition of 1900, toward which year we are rapidly approaching. It is to be sincerely hoped that American enterprise will be well represented. While quantity has its weight, it is quality that is the most important thing that the American representatives have to look out for, for quality is more impressive than quantity. American efficiency in many departments of production and American supremacy in not a few are well recognized by competent observers; but they are not so indisputable as to make an unworthy appearance at international exhibitions less injurious than it is discreditable. Exhibitors owe it to the industries of which they respectively form a part to make their exhibits of the highest possible quality. We have no fear, in this regard, as to the achievements of the jewelers, silversmiths and kindred crafts, for we are certain the great honors won by them at Paris in 1889 will be repeated and even increased at Paris two years hence.

The Early Buyer Will Get the Goods

FROM Chicago comes a note of warning that applies not only to the retail jewelry trade of that part of the Union of which Chicago is the distributing center, but to the retail jewelry trade of the entire country. If the promise of a large Fall business should be fulfilled there will probably be a shortage of goods in many important lines. Watch manufacturers have declared their inability

During the seven months of 1898, January to July, inclusive, **THE JEWELERS' CIRCULAR** published 8,360 more inches of advertising, and 3,864 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

to supply a very large demand, while watch case manufacturers are very busy in their endeavor to fill current orders. Jobbers must wait two or more weeks before their orders to eastern manufacturers are filled and there are other evidences that the manufacturers have little made-up goods on hand. There is only one course of action for the wise retailer to pursue, in view of these circumstances, and that is to be early in the markets to make his selections of Fall and Winter stock.

BUSINESS axioms gleaned from a little book issued by the Merchants' Association of New York:

The most expensive thing in the world is running in a rut.

Running in a rut comes from staying at home. Buyers are attracted by new things.

You get new things by going to market; you do not get them if you stay at home.

If you show city styles, your customers stick to you; if not, they wander to big cities or buy through catalogues or mail orders.

Fresh ideas are worth money in business. Competition on novelty and variety pays.

Going to market equips you for paying competition.

Salable quality is the vital thing in the goods you buy.

From these and many other truths it must follow that a railroad ticket to New York is a profitable investment.

THE Merchants' Association of New York are having their first excursion of buyers this week, and, if one can judge by the advance guard now arriving, the prediction of the officials of the association that there will be more visiting merchants here this month than ever before will be fully carried out. For thus early in the season the list of jewelry buyers in New York, as presented elsewhere in this issue, is unusually long.

American Patents Can be Pirated in Japan.

WASHINGTON, D. C., Aug. 9.—A decision recently rendered by the Japanese patent bureau is of great importance to American inventors, as it decides that no foreign patent which has had prior registration in another country can be registered in Japan. This would seem to show that the protection supposed to be enjoyed by American and other foreign inventors under existing treaties does not exist, as the provisions of these treaties are wholly inapplicable to the patents already in existence, any of which can still be pirated in Japan.

Burglars entered the store of Winkelstein & Huntington, jewelers, 112 W. Genesee St., Syracuse, N. Y., last Tuesday night. The jewelers lost \$60 and some valuable glasses.

Letters to the Editor.

SOME REMINISCENCES OF THE LATE C. P. LINDLEY.

BRIDGEPORT, Conn., Aug. 9, 1898.

Editor of THE JEWELERS' CIRCULAR:

Referring to the recent notice in THE JEWELERS' CIRCULAR of the death of Mr. C. P. Lindley, of this city, who was for several years salesman for this house, and also in charge of the St. Louis salesroom, it may be of interest to your readers to know that Mr. Lindley was one of the oldest commercial travelers in the silver ware line, if not the oldest in any line. Mr. Lindley made hosts of friends wherever he went; his territory covered all the far west, reaching as far as San Francisco and Portland, Ore. The following will indicate how well he was thought of by his western friends: The writer, on a visit to Denver last Summer, called upon one of the leading jewelers, who, upon being made acquainted with the fact that the writer was from this company, immediately turned and opening a drawer took out a photograph of Mr. Lindley and inquired regarding the welfare of his old friend. The writer found this same feeling regarding Mr. Lindley all throughout the west, his old friends constantly making inquiries regarding him. Mr. Lindley said some time ago, recalling his early experiences as a "Knight of the Grip:"

"I first went on the road May 6, 1836—nearly 55 years ago—and I have been on the road ever since. Yet during all that time I have worked for only five different firms.

"When I began, the manufacturers of New England used to send men with their goods out as far as Ohio, then near to the western limit of civilization. Railroads were practically useless for our purposes. There was a little road running from Albany to Schenectady, another from Troy to Saratoga, and from New York a line went up through Harlem to Williamsbridge, which is now within the New York City limits.

"Since we could not use these roads, we started out in wagons with two and often

with four horses. I remember that my first trip was from Meriden with silver and jewelry. We carried samples of the goods the firm would supply. But letters of credit, drafts, checks or telegraphic money orders were unknown, so we took along Yankee notions to pay our way with. I had four big boxes of such articles as these"—and he took from his pocket a wooden comb.

"Since 1836 I have been in every part of the United States, and I have seen the business of the commercial traveler grow from a small beginning to its present enormous proportions, when nearly every factory and wholesale house in the country has from one to 100 men on the road."

Another anecdote:

"The telegraph was not invented then. I used to know Morse when a young man, and I helped him string wires for his experiments on the inside of the old negro church on Wayne St. four years before he sent his first telegraph message from Baltimore to Washington announcing the nomination of Clay by the Whigs. That was in 1844. It doesn't seem real to me. Why, I can remember the first railroad ever built in this country. It was near my home in Saratoga County, N. Y. I was only 10 years old at the time. Think of the marvels of the railroad, telegraph, the screw propeller, the submarine cable, the telephone, the electric light, and the thousand wonders in the way of machinery that have enriched and ennobled mankind, all coming to life in one man's time."

Trust you can use the above in tribute to Mr. Lindley.

PHILO P. HAVEN,
of Holmes & Edwards Silver Co.

D. C. Percival, Jr., through his attorney, H. S. MacPherson, last week sent out a call to the creditors of C. F. Godfrey, Falmouth, Mass., of whom he is assignee, for a meeting of the creditors at the office of Henry S. MacPherson, 23 Court St., room 521, Boston, Mass., Aug. 15, at 10 o'clock A. M. At that meeting, Mr. Percival said he would present a full statement of Mr. Godfrey's affairs.

J. B. Bowden Wanted as Assistant Commissioner of Paris Exposition.

The following petition is to be sent today to President McKinley, asking the appointment of J. B. Bowden, of J. B. Bowden & Co., as Assistant Commissioner to the Paris Exposition of 1900.

Honorable William McKinley, President of the United States, Washington, D. C.:

Your Excellency:—It has come to our knowledge that it is your purpose to appoint among the Assistant Commissionerships of the Paris Exposition of 1900 one or two gentlemen representing the jewelry industry. In this your decision we see reflected your wisdom and great sense of justice, manifestations of which, on many previous occasions, we, as citizens of the United States, have deeply appreciated.

While we are sure that those gentlemen whom you will select will be entirely worthy of the honor conferred upon them and trust placed in them, we take the liberty of submitting for your consideration, the name of a gentleman whose every characteristic, in our estimation, eminently fits him for the honor that you intend to confer upon some one or two members of our trade. This gentleman is Mr. Joseph B. Bowden, an American in the truest sense of the word, a man of the best public spirit and of the highest probity and a man of marked executive ability. He has been president of the Lincoln Club, of the City of Brooklyn, New York; is president of the Jewelers' Security Alliance, ex-president of the New York Jewelers' Association, 1st vice-president of the Jewelers' League of New York, president of the Jewelers' McKinley and Hobart Club, vice-president of the Jewelers' Business Men's Republican Organization of New York, and has ever exercised his abilities and energies in enterprises having for their object the bettering of the condition of his fellow man. He has, during his business career, been uninterruptedly identified with our industry, and it has ever been his aim to further its best interests and traditions. In brief, we will say that in every circumstance do we feel honored in acknowledging him a representative jeweler of jewelers.

Awaiting your ultimate decision and assuring you that your selections, whomsoever they may be, in our appreciation, be wise ones, we remain,
Your obedient servants,

The signers up to yesterday were: New York Jewelers' Board of Trade, New York Jewelers' Association, Hayden W. Wheeler & Co., Alfred H. Smith & Co., Carter, Hastings & Howe, N. H. White & Co., Wm. Smith & Co., Mount & Woodhull, Enos Richardson & Co., C. G. Alford & Co., Gorham Mfg. Co., Reed & Barton, T. W. Adams & Co., Harrison Bros., John R. Greason & Son.

"He Remembered the Maine."

DECORATED STATUETTE,

20 inches high.

Composition of Hardening Compound
and Plaster Paris.

Send cash with order for Sample.

PRICE EACH, \$2.75; BOXING, 50 CENTS.

OUR IMPORT SAMPLES OF POTTERY, ETC., NOW ON SALE AT GREAT REDUCTIONS; TO EARLY BUYERS THIS IS A GREAT OPPORTUNITY.

Levy & Dreyfus Co.,

China, Bronzes, Glass, Bric-a-Brac,
Clocks, Opera Glasses, &c., &c.

41 BARCLAY ST., NEW YORK CITY.
46 PARK PLACE,



New York Notes.

The trial of Charles E. Mather, the former Maiden Lane jeweler, who is charged with larceny, which was to have come up in General Sessions yesterday, was again postponed, this time until Friday next.

George J. Smith & Co., this city, have purchased the jewelry plant of Edward S. Dunn, an old manufacturing jeweler in Providence. M. J. Higgins has been placed in charge. The firm will make plated jewelry of all kinds.

S. Sternau & Co., manufacturers of chafing dishes, kettles, trays, crumb trays and scrapers, bread baskets, etc., of 193 Plymouth St., Brooklyn, have opened a temporary salesroom at the corner of Church and Thomas Sts., New York, for the benefit of the visiting buyers.

Among visitors to THE CIRCULAR office last week were: Henry Ganney, the noted horologist of England, who has come to America to patent here a new escapement, R. Brandt, Chester, S. C., and H. A. Maier, of Maier & Berkele, Atlanta, Ga., in town to purchase Fall stock.

A petition in voluntary bankruptcy was filed Friday in the United States District Court by Henry M. Kleppish, a jobber in cutlery at 98 Duane St. The liabilities are \$2,849, and nominal assets \$4,710. The assets include stock, \$1,800; doubtful accounts, \$2,702, and good accounts, \$174. Of the liabilities \$924 are secured, \$1,721 unsecured, \$119 contingent and \$85 preferred.

A report comes from San Francisco, Cal., that recent arrivals from Guatemala state that Emanuel Meyer, a German jeweler, well known in San Francisco, was murdered at the Grand hotel, in Guatemala City, on July 15, for \$31,000 and other valuables. It was said at first that the murderers got nothing but the diamonds, but the valuables were afterwards missed. Goods worth \$15,000 have since been recovered. The report is not credited here, and no jeweler of that name seems to be known to the trade.

The case of Harry Camp, who, as told in THE CIRCULAR last week, was indicted on a charge of larceny preferred by G. H. Leonhardt, 57 Maiden Lane, came up for trial in Part II. of General Sessions Thursday, but was postponed until October next. Camp is accused of stealing goods which he obtained from Mr. Leonhardt on memorandum and other goods which he had obtained in a similar manner from Chas. Seale. As Camp secured bail, the District Attorney let the case go over until Fall, none but prison cases being tried during the Summer.

C. P. Goldsmith, New York, reports to THE CIRCULAR's Chicago representative business this trip very fair. "We have many new things in cluster combinations," said he, "and they are meeting with a good demand."

News reached Atlanta, Ga., last week of the death of J. W. Laird, which occurred in San Antonio, Tex. Consumption was the cause. He leaves a widow. Mr. Laird was for many years connected with the jewelry establishment of J. P. Stevens & Bro., Atlanta.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

Meyer Cook, Helena, Ark, Metropolitan H. and at Merchants' Association; E. R. Hill (Goddard, Hill & Co.), Pittsburgh, Pa., Manhattan H.; J. Eichenberg, Providence, R. I., Broadway Central H.; S. Fox, Cincinnati, O., Astor H.; M. G. Levy, Elmira, N. Y., Union Square H.; S. J. Lebach (for J. Lebach), York, Pa., Imperial H.; W. E. Good (S. E. Carey Co.), Keokuk, Ia., Grand Union H.; S. P. Schuessler, Baton Rouge, La., Marlboro H.; J. Kopelowich, Rochester, N. Y., Astor H.; H. Tilden (Tilden, Thurber Co.), Providence, R. I., Manhattan H., S. C. Tappin, Troy, N. Y., St. Denis H.; H. A. Maier (Maier & Berkele), Atlanta, Ga.; G. Simons (turquoise dealer), California, Astor H.; E. P. Sundberg, Fargo, N. Dak., Marlboro H.; R. Brandt, Chester, S. C., 55 W. 17th St. and at Merchants' Association; S. F. Kaufman, Attica, O., Broadway Central H. and at Merchants' Association; Isidore Kaufman, Attica, O., Broadway Central H. and at Merchants' Association; S. Leyens (N. Y. Jewelry Co.), Vicksburg, Miss., 513 Broadway and at Merchants' Association; T. J. Pieper, Covington, Ky., Marlboro H.; C. Ragsdale, (Baker & Ragsdale, queensware and cutlery), Moberly, Mo., Broadway Central H.; F. A. Gruebel, Baltimore, Md., Astor H.; F. J. Gillespie, Pittsburgh, Pa., Imperial H.; L. L. Peddinghaus, Marietta, O., St. Denis H.; J. H. Senter, Portland, Me., St.

Cloud H.; H. A. Johnson, of Johnson & Zinser, Sioux Rapids, Ia., Marlboro H., and at Merchants' Association.

Pittsburgh.

Charles Wattles, of W. W. Wattles & Sons, has gone to Cambridge Springs for his health.

George V. Brady, Washington, Pa., has the sympathy of his friends in the trade here in the recent death of his father, a prominent citizen of that locality.

Samuel F. Sipe returned last week from Europe on the *Kaiser Wilhelm der Grosse* with, as he avers, the largest number of diamonds ever imported in Pittsburgh.

Buchbinder & Schimpf are closing out their line of telescopes, microscopes and field glasses and will discontinue this branch entirely and devote their entire time to optical goods and special lenses.

The following jewelers are away on their vacations: Charles Spandau, at Atlantic City; Charles Holyland, at Atlantic City; Wm. Klein, at Cresson, Pa.; George Schairer, at Bakerstown, Pa.; E. E. Moon, at Baltimore, Md.; Harry Heeren, at Du Bois, Pa.; George White, at Atlantic City.

Twenty prominent Germans of this city have given a contract to Heeren Bros. & Co. to furnish a wreath to be placed on the grave of Prince Bismarck. The wreath will be made of wrought iron, with oak leaves, beautifully chased. The bow knot by which the wreath will seemingly be tied will be made of gold and silver and will bear the inscription, "The Iron City to the Iron Chancellor." The memorial will be shipped to Germany before the end of the week. All the subscribers for the purchase of the wreath are graduates of the German universities.



OPEN

The Best \$15.00 Case

That \$15.00 ever bought is the
"KIRSTEIN METAL IDEAL."

E. Kirstein Sons Co.,

...Manufacturers of...

A No. 1...

**Spectacle and
Eyeglass
Cases.**

ROCHESTER, N. Y.

DEALERS visiting NEW YORK

during the Summer are invited to call and see what we have to show for the

...Fall Trade...

**Uptown: 915 Broadway, near 21st St.
Downtown; 36 Murray St.**

C. DORFLINGER & SONS.

Providence.

Roy & Minahan, manufacturers of chains and buttons, will shortly remove from 193 Richmond St. to the Fitzgerald building, 53 Clifford St.

Visitors to the trade in town last week included Julius Strauss, of J. Strauss & Co., Toledo, O.; Mr. Scheuer, of Lehman & Scheuer, Sandusky, O.; Mr. Barrett, of G. M. Barrett & Co., Milwaukee, Wis.

The employes of the Ostby & Barton Co. enjoyed a pleasant outing at Palm Garden Saturday. The affair was held under the auspices of the Mutual Relief Association, formed by the employes of that establishment, and was most successful.

Several bids have thus far been made for the plant of the Campbell-Metcalf Silver Co. to the assignee of that company by stockholders of the old company. The bids come from these stockholders as individuals, however, and as yet none of the propositions has been accepted.

The Attleboros.

Charles M. Robbins spent last week on Cape Cod with dog and gun.

William Nerney & Co. are planning to add silver goods to their line.

Ellis, Livsey & Brown are adding to their force of hands to attend to the Fall work.

Ernest D. Gilmore, of E. D. Gilmore & Co., is at Kingfield, Me., with his family.

Benjamin Stanley, of Stanley Bros., Attleboro Falls, visited New York and Philadelphia last week.

William C. Tappan, who started off last week for the D. F. Briggs Co., with the house's samples, plans to make it his longest trip.

The contractor has begun the work of laying the foundations for the big new factory to be owned and occupied by T. I. Smith & Co.

S. E. Lamprey, for many years silver-

smith for Frank M. Whiting & Co., has given up that position to accept something else at Concord, N. H.

Tuesday at high noon were sold at public auction the real estate and appurtenances of Lincoln, Bacon & Co., Plainville, held by James D. Lincoln, trustee.

William Pagington, aged 38 years, employed by W. & S. Blackinton, died at his home Friday. He was a native of England and leaves a widow and three children.

As soon as peace was declared and the Spanish war ended McRae & Keeler pulled down their conspicuous sign which, on a red, white and blue ground announced that they were the national headquarters for war novelties. They are up-to-date and have now turned their attention to something altogether different.

Regnell, Bigney & Co., who have been located since the May fire in the A. Bushee building, expect to be in their fine new quarters on the second floor of the new Bates building, now in process of construction on County St., by Oct. 1. Bates & Bacon expect to occupy their new quarters therein about the same time.

Two new boilers are being installed in the steam plant of the Bates power building. By these, which make it the biggest plant in this section, not only the shops already supplied with power but the new Bates & Bacon factory on County St., will be heated and run, at least until Mr. Bates puts into operation his plan of using electricity for power.

Everett S. Horton, of Horton, Angell & Co.; Emmons D. Guild, of the W. H. Wilmarth Co.; William Stone, tool maker; Ephraim Tappan, father of William C. and Charles H. Tappan, of the D. F. Briggs Co., and Charles Sandland, enameler, are local jewelers who are members of the old 47th Massachusetts Volunteers, which will hold its reunion on Labor day.

William H. Goff, Jr., a young jeweler with Charles M. Robbins and the son

of Major William H. Goff, of the Second Brigade staff and chairman of the local selectmen, holds the position of color sergeant for the Massachusetts Fifth. While on a furlough at home last Friday he was presented by 66 of his friends, many of them local jewelers, with a fine wrist watch, revolver, belt, holster, cartridges, and all the needed equipment.

Connecticut.

P. T. Ives, Meriden, has returned from Indian Neck after an outing.

The Seth Thomas clock and watch factories, Thomaston, were started up Aug. 9 after a three weeks' vacation.

Fred J. Smith, jeweler, Southington, left Aug. 11 for Honesdale, Pa., where he will spend a two weeks' vacation with his parents.

General George H. Ford, with Mrs. Ford and niece, Miss Lewis, left New Haven Thursday for a two weeks' sojourn at Sharon Springs, N. Y.

President Wm. H. Watrous, of the Wm. Rogers Mfg. Co., Hartford, and his family have just enjoyed a cruise with the Hartford Yacht Club, of which he is ex-commander.

George Wallace has severed his connection with R. Wallace & Sons Mfg. Co. as manager of that company's New York store, and has resumed his law practice in New Haven.

Having won his case against the city of Waterbury, Philip Silverthau, of S. Silverthau & Sons, New Haven, says that he will now sue the city for false imprisonment. The case is in the hands of Col. Burpee, who will bring suit for \$5,000 damages against the city of Waterbury for him as soon as the colonel returns from his war duties.

T. F. Breese, superintendent of the Parker clock shop, Meriden, in regard to the condition of business at his factory, said: "The principal product of our concern is

Established 1879.



LOUIS W. HRABABA,

MANUFACTURER OF

Artistic Leather Goods of Every Description

IN

RARE AND STAPLE LEATHERS.

Mounted in

GOLD AND SILVER.

29 East 19th Street,

NEW YORK.

FOR JEWELRY TRADE ONLY.

the alarm clock and the demand for it in the Summer is always light in this country, while in Winter a great many are sold. Ordinarily the export trade is larger in the Summer, however, as the Winter in the South American countries comes when it is Summer here. The export orders are light this year, as trade with South America has been seriously interfered with by the war between Spain and this country." Mr. Breese further remarked that he thought business would brighten up in September, as the home trade would doubtless begin by that time.

The Meriden Cutlery works have started up, to run 60 hours per week.

W. J. Leavenworth, Wallingford, has returned from a trip to Saratoga.

Chris. Strobel, of Lake, Strobel & Co., Waterbury, Conn., has gone to Canada on a three weeks' fishing trip.

E. W. Button & Co., jewelers, Bridgeport, Conn., have had their store refitted and decorated, and now have one of the handsomest establishments in that section.

Miss H. Herbert Cook, proprietor of a jewelry store in Middletown, is mourning the loss of her sister, Miss Carrie M. Cook, who died Aug. 12, aged 48 years.

Tiffany & Co., New York, have manufactured three elegant scarf pins for a prominent society lady, Mrs. Bridgman, who awards them for prizes at the tennis tournament in Norfolk, Conn., this week. The pins are miniature golf sticks set with pearls for balls.

R. N. Johnquest, for 25 years or more a jeweler in Ansonia, opened his New Haven store on Monday, Aug. 15. For

the present he will spend his days at the new store and his evenings at his Ansonia place of business. His New Haven store is located on Chapel St., opposite New Haven's ancient public square and near Yale College. It has been handsomely equipped. He has appointed E. C. Nettleton, for the last 15 years a dry goods merchant of Ansonia, and formerly of New Haven, as manager and salesman at his new store. Mr. Johnquest has also secured, to take charge of his watch repairing department, A. P. Langzettel, a most skilled watch repairer. As stated in last week's CIRCULAR, Mr. Johnquest has sold his Waterbury store to one of his former employes who managed the store.

Boston.

G. W. Whittemore, salesman for Nelson H. Brown, was in New York on business the past week.

F. M. Rollins has been in Connecticut the past week on a special deal for the firm of Nelson H. Brown.

L. R. Ricca, watchmaker to the trade, has taken a cosy corner with Henry Cowan in the new Jewelers building.

A. E. Fisk, head of the diamond department of Smith, Patterson & Co., is taking a brief rest at Lake Champlain.

Royal Robbins and Reginald C. Robbins, of Robbins, Appleton & Co., have been at Mt. Desert the past week.

Charles E. Perry, salesman for the Ripley-Howland Mfg. Co., has gone to Vineyard Haven for the balance of August.

C. Hammond, formerly with M. Myers, has entered the employ of the American

Waltham Watch Co. at the Waltham factory.

J. F. Waters, the absconding salesman who was brought back a short time ago from the Pacific coast to answer charges preferred by A. D. Cairns & Co., this city, has been sentenced to a term in the Reformatory at Concord, Mass.

Mrs. Nelson H. Brown is on an outing trip in Maine, visiting Bar Harbor and Kennebec River points. Mrs. Brown's son, Reginald W. P. Brown, who graduated from Harvard University last June with honors, is to take an active part in the affairs of the firm on his return in September from his vacation.

Manager Alfred Bedford, of the London (Eng.) office of Robbins, Appleton & Co., has been in Boston the past week, and was the guest of president Ezra C. Fitch, of the American Waltham Watch Co., part of the time during his stay, visiting the factory at Waltham. He left here on Saturday last for New York, intending to return shortly to England.

A meeting of the stockholders of the sea water gold concern has been called for next Friday at Portland, Me. A preliminary meeting was held yesterday in this city, but details were not received before THE CIRCULAR went to press. It is understood, however, that the meeting in Portland will be the legal one, the previous meeting in Massachusetts taking the character of a conference of the interests most concerned. A number of attachments have been filed against the directors by disappointed stockholders.

Geo. H. Lloyd, optician, has gone on a

Haven't you long felt the need of just such a Display Stand?



HEIGHT 10 1/2 INCHES PAT. PEND.

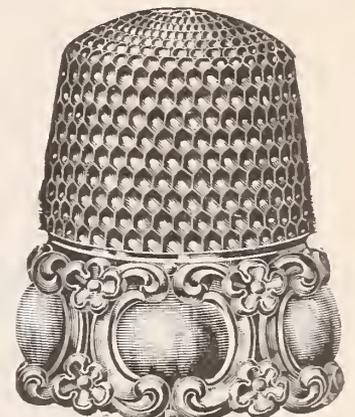
WE HAVE JUST PATENTED THE ABOVE USEFUL AND MOST ATTRACTIVE THIMBLE DISPLAY STAND—IT IS MADE IN TWO SIZES—EBONY FINISH—'T WILL BE A HANDSOME ADDITION TO YOUR SHOW CASE.

..A Touch And..

IT REVOLVES

LARGE SIZE, 10 1/2 INCHES HIGH, HOLDS 153 THIMBLES, PRICE, \$10.00

SMALL SIZE, 6 1/2 INCHES HIGH, HOLDS 71 THIMBLES, PRICE \$5.00



No. 129

THE GOLD AND SILVER Thimble Makers of America.

SIMONS, BRO. & CO.,

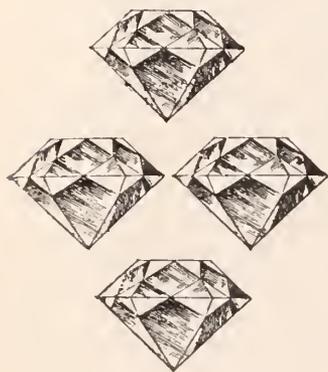
SILVERSMITHS, THIMBLE MAKERS AND MANUFACTURING JEWELERS

NEW YORK 19 MAIDEN LANE 41 UNION SQUARE PHILADELPHIA 616 CHESTNUT STREET CHICAGO 402 COLUMBUS BUILDING

A Quick Selling Moderate Priced

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DIAMOND JEWELRY



is what
every active
jeweler
needs.
That is
what we
mean to
show you
after
Sept. 1st.

KOHN & CO.

9-11-13 Maiden Lane,

NEW YORK.



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS
TO THE JEWELRY TRADE.

Many things you may be
seeking, you will find illus-
trated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,

48-50 MAIDEN LANE,

33-35 Liberty St.

cruise along the north shore as far as Boothbay Harbor in his schooner yacht *Tioga*.

William Paul's establishment has recently been remodeled, more convenient arrangements being built for the bookkeeping department.

The new clocks on the subway stations in Scollay and Adams Squares have been put in position by George Stevens, the maker, and they attract much attention from passers-by, who appreciate the convenience and comment favorably thereon.

W. S. Robinson, formerly with the Ripley-Howland Mfg. Co., and lately in business in Colorado Springs, where he located about three years ago on account of failing health, has closed out his place and returned east to his home at St. Albans, Vt.

Canada and the Provinces

Jos. Donati, jeweler, Quebec, is deceased. B. W. Allen is opening a jewelry business in East Farnham.

Ross & Co., Port Arthur, Ont., have admitted Robert Strachan as partner.

Lange & Co., jewelers, Victoria, B. C., have dissolved. Pauline E. Lange continues.

F. A. Kent, Toronto, is paying a flying visit to Buffalo and other American localities.

Amos Chatfield, jeweler, Berlin, Ont., has given a chattel mortgage to Randall & Roos for \$2,200.

W. J. Walker, Montreal, Canadian representative of the Towle Mfg. Co., paid Toronto a visit recently.

A. Paquet & Co., jewelers, Quebec, Tredoline Parent, wife, separated as to property, registered proprietress.

The Montreal Optical Co. had a bailiff's sale on the premises of F. Hogue, jeweler and optician, Montreal, on Aug. 5.

T. J. Porte, Winnipeg, Man., has moved to another location in that city until his store in the McIntyre block is ready.

Recent provincial visitors to Toronto included: J. M. Whitney and wife, of Woodstock; T. Fox, London, and E. C. Daniels, Orangeville.

F. Alfred York, representing H. Rodgers, Sons & Co., manufacturers, of Sheffield, Eng., who is on a Canadian trip, called on the trade in Toronto last week. He left for the Maritime provinces.

S. Pollock, representing H. Baron, diamond merchant, London, Antwerp and Amsterdam, was in Toronto last week in the interests of the house, which is opening up business connections in Canada.

Adam Vogt, Louisville, Ky., has sold out to C. M. Wiseman, of McLeansboro, Ill. Consideration, \$6,750. Mr. Wiseman has been a prosperous jeweler of high commercial standing at McLeansboro for over 20 years. Whether he will retain the McLeansboro store could not be learned.

News Gleanings.

A. E. Barrett has set up in business at Irvona, Pa.

W. P. Merrill has succeeded J. C. Malone, Kane, Pa.

W. M. Henderson, Waverley, Kan., has sold realty for \$550.

Howard Wilcox, Catskill, N. Y., has fitted up an optical room.

M. I. Parham has closed out his stock of jewelry in Astoria, Ore.

C. P. Christiansen, Blackfoot, Ia., has discontinued his jewelry store.

Dave Haken has moved his stock from Lincoln, Neb., to Denver, Col.

A. W. Gordon, Albion, Kan., has sold realty for a consideration of \$1.

W. J. Harrington, New Louisville, Ark., has moved to some point in Texas.

Carter & Albright, Arcanum, O., have been succeeded by B. F. Carter & Co.

Mr. Feddersen, Belle Plaine, Ia., has removed into another store in that town.

Mr. and Mrs. Harry Herbine have opened a jewelry store in New Hope, Pa.

Edwin Le Gro has opened his optical and jewelry business in Farmington, N. H.

Mrs. California Weaver is now conducting the business of J. L. Weaver, Gettysburg, Pa.

G. C. Beverly, Ft. Edward, N. Y., will soon move his jewelry business into another store.

Gottfried Suppiger, Highland, Ill., who recently returned from Switzerland, will open a repair shop.

J. D. Garr, West Middleton, Ind., has sold out to John W. Harold, another jeweler of that town.

A. Gutowitz, jeweler and watchmaker, has opened a new store in the Bookhammer building, Lewes, Del.

J. E. Miller has discontinued his jewelry business in Idaho Falls, Ia., and removed his stock to Blackfoot.

A. S. Felker, Steelton, Pa., has made a number of important improvements and changes in his store room.

Fire Aug. 4 destroyed the residence of Robert Beachman, jeweler, Decatur, Ala. Loss, \$3,000; insurance, \$1,200.

A. L. Lackey has sold out the jewelry business he has been conducting in Denver, Col., to Oppenheimer Bros.

The Sheriff has sold the business stock and household goods of Isaac Orkin, Shendoah, Pa., to satisfy a claim of \$85.

A meeting of the creditors of T. Scheile, Milwaukee, Wis., to prove debts and choose trustees will take place Aug. 22 at 10 A. M.

The assignee of James W. Sherrard, Louisville, Ky., will apply to the court for an order of sale to dispose of the property at auction.

The schedules of George Rohrer, Hancock, Mich., who recently assigned, show liabilities of \$10,427.49 and assets appraised at \$6,993.24.

Olav Moe, Cedar Falls, Ia., has returned from Chicago, where he had been taking a post-graduate course in Chicago Ophthalmic College.

Greenleaf & Crosby, Jacksonville, Fla., have just established a branch of their business in Fernandina. They occupy a

VISITING JEWELERS

Should not fail to examine our large and magnificent Fall Lines now ready.

AVERBECK & AVERBECK, Sterling Silver Novelties,
Jewelry and Leather Goods,
16 and 18 MAIDEN LANE, NEW YORK.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

BY WATCHMAKER, jeweler and good salesman of 20 years' experience, own tools, good references. Address Watchmaker, care JEWELERS' CIRCULAR.

FIRST-CLASS WATCH REPAIRER, salesman, good jeweler, engraver, 21 years' experience, all tools, no bad habits; go to any State; references. Colar, North East, Pa.

SALESMAN—Jewelry, silverware or novelties, 15 years' experience, is open for a situation; salary or commission; A1 references. Address O. N. T., care JEWELERS' CIRCULAR

POSITION WANTED by good all around man, age 21, single, good salesman, can hard solder, do clock and watch repairing; first-class references. Address F. J. House, Livonia Station, N. Y.

WATCHMAKER AND OPTICIAN of experience desires position; well posted in both branches; good salesman; will take traveling position; reference Address "Optics," care JEWELERS' CIRCULAR.

POSITION WANTED by an experienced watchmaker, engraver, diamond setter of 20 years' experience, watch work and engraving preferred; experienced on fine American and Swiss watches of the railway grades; 37 years of age; single. Address A. R., care of JEWELERS' CIRCULAR.

A THOROUGHLY COMPETENT watchmaker, jewelry repairer and good salesman desires permanent position; has had 14 years' experience in above lines and can give first class references; owns full set of tools; will work for moderate salary if position is permanent. Address R. 32, care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—JEWELRY SALESMAN to sell cut glass as a side line on commission. Address "Cut Glass," care JEWELERS' CIRCULAR.

WANTED—ALL AROUND MAN, watchmaker, engraver, etc.; send sample engraving, wages wanted and full particulars. Address P. O. Box 228, Chambersburg, Pa.

WANTED—A wide awake, energetic watchmaker, single, 30 years old, must be good salesman, temperate, honest, reliable; moderate wages; steady position. Address F. J. Loeper, Lansford, Pa.

A GOOD CLEAN watchmaker for plain work and repairing clocks; must be a tasty engraver and bright salesman; \$15 to \$20 per week; western city. Address with references, "B. M.," care JEWELERS' CIRCULAR.

WANTED—A watchmaker, and one who can do plain engraving; none need apply who do not understand their business; reference required; young man preferred. Address M. M. C., care JEWELERS' CIRCULAR.

WANTED—A first-class watchmaker and engraver; must be temperate, industrious, honest; wages \$15 to \$16; permanent position for a good man; send reference, experience and sample of engraving to R. F. Polack, York, Pa.

Business Opportunities.

\$1,000 WILL BUY stock and fixtures of well established jewelry and optical store in thriving town of 1,200, in eastern New York, with all modern improvements; fine opening for some one. Address A. E. C., care JEWELERS' CIRCULAR.

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FOR SALE—JEWELRY STORE, at 232 East 106th St., New York city; the right place for a good watchmaker. For particulars call after 7 P. M.

FOR SALE—A jewelry store in a town of 6,000 inhabitants; good run of bench work; clean up-to-date stock; best location in town; particulars if you mean business. Address "G. W. F.," care JEWELERS' CIRCULAR.

FOR SALE—JEWELRY STORE, established 10 years on one of the best business avenues in New York, with stock and fixtures, \$150; good repairing trade; reason for selling, other business. Address K. B., care JEWELERS' CIRCULAR.

WANTED TO SELL—On easy terms the best located jewelry store in western Kentucky; reason for selling, other business; if you have some cash and want a good location this is the chance of a lifetime; investigate quick. Address J. L. & T. H. Williams, Clinton, Ky.

To Let.

STORE AND OFFICES: rent \$150 and up, 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 34 E. 29th St., N. Y.

For Sale.

FOR SALE, \$75—Walnut wall case, 16 feet long. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

Miscellaneous.

WANTED—Small dynamo for electro plating; must be cheap. Address Paul Hanke, corner Lexington Ave. and 23d St., New York city.

WANTED FOR SPOT CASH a buyer for a lot of brooches, plated and silver, also scarf pins, studs, waist sets and buttons. Address A. B., care JEWELERS' CIRCULAR.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

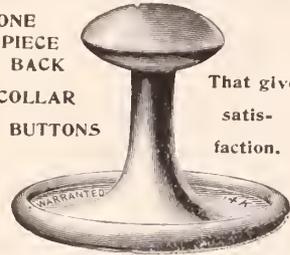
J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

ELECTROTYPES

Suitable for use in retail jewelers advertisements can be obtained from THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., cor. Broadway, New York. Send for sheet of illustrations.

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PIECE
BACK
COLLAR
BUTTONS



That give
satis-
faction.

QUALITY
AND
Workmanship

QUALITY
AND
Style

Sell Jewelry.

OUR FALL LINES NOW READY.

CALL FOR OUR MAKE
AND GET THE BEST.

Hancock, Becker & Co.,
7 Beverly Street,
PROVIDENCE, R. I.

NEW YORK OFFICE,
3 MAIDEN LANE.




REAL PEARLS. SPECIAL PATTERNS.
NEW STYLES EACH DAY.

One Piece
Pipe Stem.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.
"Our Ware Wears Well."

J. B. & S. M. Knowles Co.,
Silversmiths,
PROVIDENCE, R. I.
Complete Lines of Tableware
a Specialty.



TRADE MARK
Sterling
925-1000.

STERLING QUALITY ONLY

SEND FOR PRICE LIST.

DIAMOND BAND RINGS AND MOUNTINGS.

3350.  PAT. SEP. 24, 1895	Designs Patented. Sept. 24, 1895 Dec. 15, 1896 Dec. 7, 1897	919.  PAT. SEP. 24, 1895
3351.  PAT. SEP. 24, 1895		947.  DES. PAT.

Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.

WALTER E. HAYWARD, SUCCESSOR TO HAYWARD & SWEET
...MANUFACTURING JEWELER...
Silk Vests, Fobs, Buttons, Charms, etc.
ATTLEBORO, MASS. NEW YORK OFFICE, 21 Maiden Lane.

J. S. ADLER & CO.,
Makers of RINGS for the Retail Trade.
37-39 Maiden Lane, New York City.
Chicago Address: Masonic Temple Vaults.



Factory: Newark, N. J.

portion of the store of the furniture house of R. R. Brady.

E. M. Grady will open a jewelry store in Waterloo, Ia., about Sept. 1.

J. A. Crossman has opened a jewelry store and repair shop at Caledonia, Mich.

Gold & Wells have succeeded Gold & Galligan, Kalamazoo, Mich., in the drug and jewelry business.

Barstow & Van Duzer have succeeded E. R. Van Duzer, Ithaca, Mich., and have also absorbed the jewelry stock of J. W. Niblick, Ithaca.

Arthur D. Wilbur, of Rockland, Mass., has purchased the jewelry business conducted by the late Mr. Thompson, Weymouth, Mass.

A. F. Ragatz, of Vineland, Ill., and Alvin P. Kniebes, of South Coloma, Mich., have formed a partnership to do a jewelry business at Coloma, Mich.

E. R. Welker, Liberal, Mo., is now attending the exposition in Omaha and will spend several weeks in the lake region of Minnesota when he has thoroughly finished taking in the fair.

Simon Donner, Greenville, Pa., has disposed of his interest in the jewelry business to G. W. Hewitt. Mr. Hewitt is the oldest jeweler in that town, and hosts of friends will be pleased to learn that he has again engaged in business for himself.

Philadelphia.

Harry Schimpf and Mrs. Schimpf have gone to Atlantic City for the remainder of the Summer.

Joseph H. Brazier, of J. E. Caldwell & Co., has taken his family on a holiday trip to Kennebunkport, Me.

Wm. G. Blair, Geo. W. Scherr, James W. Barry and Wm. Davis have been spending a few days at Atlantic City.

John Smith, the South St. jeweler, is entertaining Thomas Moore, of L. A. Scherr & Co. at his Atlantic City cottage.

Wm. G. Earle, accompanied by Mrs. Earle and a party of friends, is cruising on his yacht *Mascot* along the southern New Jersey coast.

Wright, Tyndale & Van Roden, fancy china and bric-à-brac dealers, formerly of S. 11th St., have occupied their new and extensive store at 1212 Chestnut St.

The statement recently printed in a New York trade publication to the effect that the Jewelers' Club had secured new quarters at 13th and Chestnut Sts. was erroneous. Secretary Barry says that an offer simply has been made for a lease of the premises.

Preparations are being made by the Jewelers' Club for a reed bird dinner at Essington on Sept. 15. The committee in charge will probably be Messrs. Earle, Lee and White, owing to their success in managing the shad dinner recently given at the same place.

Information has been received in this city of a serious sick spell that attacked Jacob Muhr shortly after his arrival in England. Mr. Muhr left home about six weeks ago on a European business trip and was taken ill in London. For several days he was confined to his hotel, but he finally recovered his customary robust health. Mr. Muhr is expected home about the middle of September.

Our Traveling Representatives



Traveling representatives may consider these columns open to the publication of any news or items of interest regarding themselves or their confreres.

Horace W. Dunham, of the Meriden Silver Plate Co.; J. D. Pettingill, of the Derby Silver Co., and T. G. Frothingham were in Boston, Mass., the past week.

M. Levy, of A. W. Levy & Co., New York, left Chicago for St. Louis Thursday last.

Fred C. Merry expects to take the road for his father, C. L. Merry, Kansas City, Mo., this Fall.

B. F. Simpson, Otto Young & Co., Chicago, left for a business trip the end of last week, and H. H. Fix, back from vacation, also started out Monday.

The Oppenheimer Jewelry Co., Kansas City, Mo., will start two new traveling men on the road the first of the Fall season, if prospects keep as bright as they are now.

Among the traveling salesman in Philadelphia, Pa., the past week were: J. D. Pettingill, Derby Silver Co.; George W. Read, W. B. Kerr & Co.; Chas. Stanborough, Carter, Hastings & Howe; J. Perrine, Alfred H. Smith & Co.; Harry Midlen, Gorham Mfg. Co., and Alphonse Kahn, Jr.

A. Marshuetz, the well known and popular optical goods salesman—one of the pioneers in this line—has again engaged with the Spencer Optical Mfg. Co., 15 Maiden Lane, New York, and will soon call upon the trade in his former territory with a full line of samples of the many classes of goods made by the Spencer Co.

Travelers in St. Louis, Mo., last week were: O. Schneider, Hammel, Riglander & Co.; Chas. E. Dorr, Gorham Mfg. Co.; H. B. Richardson, G. A. Dean & Co.;

L. E. Smith, M. B. Bryant & Co.; W. C. Barry, Larter, Eleox & Co.; D. Schwab, L. Adler & Son; Chas. B. Bartlett, Whiting Mfg. Co.; Thos. E. Rogers, Riker Bros.; Frank F. Gibson, for Wm. Kinscherf.

The following traveling salesmen passed through Detroit last week: H. B. Richardson, G. A. Dean & Co.; A. A. Gillett, Heintz Bros.; Mr. Baer, for William I. Rosenfeld; Henry Freund, Henry Freund & Bro.; Jos. W. McClannin, Wileox Silver Plate Co.; L. Strassburger, S. Sternau & Co.; Walter R. Shute, Day, Clark & Co.; L. Melchor, F. A. Hardy & Co.; I. W. Friedman; H. B. Bliss, Gorham Mfg. Co.; W. S. Dudley, Rogers, Smith & Co., and Max Huss, S. & A. Borgzinner.

Traveling men calling on Davenport, Ia., jewelers, the past week included: E. C. Jamison, for J. W. Forsinger; M. Clinger, Holmes & Edwards Silver Co.; A. S. Wormood, Illinois Watch Co.; W. F. Adams, Simpson, Hall, Miller & Co.; David Beer, Bernheim, Cohen & Beer; Charles Kolb, Charles Kolb & Co.; C. T. E. Smith, Reed & Barton; G. W. Sheppardson, Towle Mfg. Co.; Rollin N. Blair, Benj. Allen & Co.; A. A. Bruekner, Trier Bros.

The eastern traveling fraternity was largely represented in Cincinnati, last week. Noticed in the stores were: George Paine, E. I. Franklin & Co.; J. B. Beach, Derby Silver Co.; C. H. Allen, of C. H. Allen & Co.; Harry Kennion, H. D. Merritt & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; H. Bliss, Kremenz Co.; Mr. Bridges, Potter & Buffinton, with his wife; Max Jacoby, S. & B. Lederer; W. C. Tappen, D. F. Briggs Co.; E. I. Rogers, Parks Bros. & Rogers; F. R. Sheridan, Horton, Angell & Co.

Traveling representatives in Indianapolis, Ind., last week included: C. L. Krugler, Jr., Champenois & Co.; Fred, J. Foster, Unger Bros.; Robt. B. Steele, J. B. Bowden & Co.; Gus Rodenberg, S. & B. Lederer; Mr. Heiser, H. C. Hardy & Co.; Chas. Lester, the New England Watch Co.; R. H. Krause, Ingomar Goldsmith & Co.; H. B. Bliss, Gorham Mfg. Co.; W. H. Maire, the Dueber-Hampden Co.; H. B. Richardson, G. A. Dean & Co.; F. N. Wil-

cox, the Meriden Silver Plate Co.; Arthur W. Ware, A. W. Ware & Co.; C. J. Suplee, Suplee-Reeves-Whiting Co.; H. C. Rowbotham, Rowbotham Co.; Sol. Kaiser, L. Strasburger's Son & Co.

Trans-Atlantic Voyagers.

FROM EUROPE.

Nat. I. Durlach, of Durlach Bros., New York, arrived Monday on the *Maasdam*.

Herman Levy, New York; Sol. Lindenberg, New York; Leon Barre, of Tiffany & Co., New York, and Chas. L. Depollier, of the Dubois Watch Case Co., New York, arrived last week on the *Campania*.

Ludwig Nissen, of Ludwig Nissen & Co., New York, and Albert M. Kohn, of Theodore A. Kohn & Son, New York, accompanied by their wives, arrived last week on the *Bremen*.

S. Fox, of Fox Bros. & Co., Cincinnati, O.; Westcott Bailey, Philadelphia, Pa.; Byron L. Strasburger, of Byron L. Strasburger & Co., New York; L. M. Sigler, of the Sigler Bros. Co., Cleveland, O.; S. F. Sipe, Pittsburgh, Pa.; Aug. Wouters, of Jaecue Kryn & Wouters Bros., Brooklyn, N. Y., and Theodore Haviland, Limoges, arrived last week on the *Kaiser Wilhelm der Grosse*.

M. Goodfriend, of Goodfriend Bros., New York, sailed from Europe Saturday on the *Umbria*.

L. Tannenbaum, of L. Tannenbaum & Co., New York, is expected home Friday on the *Fuerst Bismarck*.

Pacific Coast Notes.

W. A. Truslow's jewelry store, Redlands, Cal., was robbed recently.

H. C. Youtz, jeweler, Cerrillos, N. M., is making a business trip to Colorado.

John Cocher, San Jose, Cal., has left for an extended trip to the Hawaiian Islands.

M. H. Osgood's jewelry stock, San Jose, Cal., has been closed out at receiver's auction sale.

M. A. Goldman, formerly of Bakersfield, Cal., is about to open a jewelry store at Walla Walla, Wash.

W. F. Holden, who was in the City of Mexico, Mexico, the early part of August, representing Simons, Bro. & Co., Philadelphia, Pa., left Aug. 2 for San Francisco.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....At Popular Prices,

an extensive line of Hollow Ware and Mounted Glass in effective, artistic and handsome patterns.



REDLICH & CO.,

860 Broadway, New York.

Let Us Get Acquainted.

IN ORDER TO INTRODUCE SILVER CREAM TO NEW CUSTOMERS WE ARE MAKING THIS EXTREMELY LIBERAL OFFER:



Send us an order for half a gross of half pint bottles, the 25 cent. size. The price is \$9. With the order we will send you **free** one gross of 1-ounce sample bottles with **your name and address on the labels**, also a **nickel display stand** (see cut) for displaying the polish on the counter, together with circulars and show cards.

These sample bottles are an exact fac-simile of the regular package with a nickel screw cap and handsomely lithographed label.

Up-to-date jewelers are beginning to realize that a stock of reliable silver polish is an essential feature in their business, and with a little effort one can establish both a permanent and paying line of customers in this article. We are ready to assist them, and an offer of this kind ought to help us get acquainted. Now is a good time to begin.

SILVER CREAM is made from the purest materials that can be obtained by a reliable firm of over 25 years' experience in the business, and is **guaranteed the best** silver polish made anywhere. It is perfectly harmless, and cleans silver as no other polish can. It is a **cleaner—not a scourer**. Dealers need not hesitate to recommend it to their customers. Send for catalogue and samples to

J. A. WRIGHT & CO., Keene, N. H.

Makers of the famous Red Star Cleaning Powder.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES**
STAMPED.

MADE WITH
SOLID GOLD
OR STEEL
SPRINGS.



ALSO WITH
SOLID GOLD
OR REGULAR
CROWNS.

Constructed in the Old Reliable Way,
Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

Trade Gossip.

A. R. Weisz, formerly with the Illinois Watch Case Co. and now with Adolphe Schwob, manufacturer and importer of watches, 40 Maiden Lane, New York, has left on a short vacation prior to starting on his first Fall trip.

Wm. A. Rogers, 12 Warren St., New York, has just issued a finely printed folder illustrating the firm's "Elberon" pattern of silver plated flat ware. Beside the illustration of several representative pieces, the folder contains a complete price list.

Louis Strasburger's Son & Co., importers of diamonds, colored stones and pearls, 9-13 Maiden Lane, New York, are sending to the trade a neat card upon which is printed a summary of the various items subject to the war tax. The card is a handy thing for the business man to have and will undoubtedly be widely appreciated.

S. Glickauf & Co., 92-98 State St., Chicago, report large sales of G. & N. Gravier mainsprings, for which the demand is constantly increasing. "People who have used the G. & N. Gravier springs," says Mr. Glickauf, "and have been induced by argument to try something else, have returned again to the G. & N. Gravier and have become our best customers."

Fred. W. Lewis, of Fred. W. Lewis & Co., 24 John St., New York, while in Europe purchased some exquisite selections of pearls which are now ready for the trade's inspection. The selections include rarely beautiful and perfect specimens. The firm's importations also include many carefully chosen papers of colored stones, as rubies, emeralds and sapphires.

R. F. Simmons & Co., Attleboro, Mass., have produced an unusually handsome line of the now popular bangle bracelets in filled gold and sterling silver. All shapes and sizes are shown. The goods are thoroughly high class, but withal reasonable in price. The firm have also placed upon the market new assortments of chain bracelets with locket studs with semi-precious stones. These goods, too, are exceedingly handsome. A novel feature of this line is that every bracelet is put up by itself in a very neat box. The firm's lines of "Old Standard" chains is as large as if not larger than ever. New designs are likewise shown in their lockets and seals in solid and filled gold. L. B. Jones left last week with a complete sample line to visit the western trade in the interest of the concern.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS,
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

S. GLICKAUF & CO., 92-98 State St., CHICAGO

(STEWART BUILDING),
DEALERS IN . . . Watches, Watch Materials, Tools, Chains, and Novelties in the Jewelry Line.

The celebrated and well known as the "best"
G. & N. GRAVIER MAINSPRINGS.
Price per doz., \$1.25; per gross, \$15.00.

Width.	Strength.	Style.	
20	1	1	Waltham, Old Model, New Style, 18 Size.
20	1	2	Waltham, Old Model, Old Style, 18 Size.
21	1	3	Waltham, A. T. & Co.
16	1	4	Waltham, Crescent Street.
21	1	5	Waltham, New Model, Hunting, 18 Size.
16	0	6	Waltham, New Model, Open Face, 18 Size.
14	1	7	Waltham, 16 Size.
16	1	8	Waltham, Bond Street.
14	0	9	Waltham, 14 Size.
14	3	10	Waltham, 10 Size.
9	1	11	Waltham 8 and 6 Size.
9	3	12	Waltham, 1 Size.
20	0	13	Elgin, New Style, 18 Size.
20	1	14	Elgin, Old Style, 18 Size, Class 1.
20	0	15	Elgin, Old Style, 18 Size, Class 3.
20	00	16	Elgin, Old Style, 18 Size, Class 5.
18	2	17	Elgin, New Style, 16 Size.
18	3	18	Elgin, Old Style, 16 Size, Class 1.
18	2	19	Elgin, Old Style, 16 Size, Class 3.
14	5	20	Elgin, Old Style, 10 Size.
9	5	21	Elgin, New Style, 8 and 6 Size.
9	6	22	Elgin, Old Style, 8 and 6 Size, Class 1.
9	4	23	Elgin, Old Style, 8 and 6 Size, Class 3.
		24	Elgin, Old Style, 0 Size.
20	1	25	Illinois, 18 Size.
		26	Illinois, 8 Size.
		27	Illinois, 6 Size.
9		28	Illinois, 4 Size.
20	1	29	Rockford, 18 Size.
		30	Rockford, 6 Size.
20	1	31	Hampden, 18 Size.
		32	Hampden, 6 Size.
20	1	33	Columbus, 18 Size.
		34	Columbus, 6 Size.
		35	Howard, 18 Size.
		36	Howard, 6 Size.
		37	Aurora, 18 Size.
		38	Seth Thomas, 18 Size.
		39	Cheshire, 18 Size.
		40	New York Standard, 18 Size.
		41	Elgin, Double Braced, 18 Size.
		42	Elgin, Double Braced, 16 Size.
		43	Elgin, Double Braced, 6 Size.

From the HOROLOGICAL REVIEW
of July 6, 1892:

"It is a matter of fact that the manufacturers have never had to change the name of the justly celebrated G. & N. Gravier mainsprings.

"Other dealers and manufacturers have felt the necessity to continually change the name and brand of their really worthless springs.

"About every month some new mainspring with some high sounding title is put upon the market, and a brass band advertisement to sound its praises is resorted to; some are induced to purchase in hopes that they have found the panacea for all their ills, but they are doomed to disappointment, because one trial is sufficient—hard words are used against the dealers who have so often deceived them; and they naturally come to the conclusion that all mainsprings are bad and all dealers and manufacturers of them are rogues. They have found there is one brand of mainsprings that can be relied on, and that is the G. & N."

When the above was written the G. & N. Gravier mainspring had had ten years of uninterrupted success. This was six years ago. The G. & N. Gravier mainspring now has been on the market for 16 years. The quality has always been of the highest, and each and every one is guaranteed. To try them once means you will always use them. Order a sample dozen now; you will ask for a gross in your next order. The tariff has advanced. We sell at the before-tariff prices.

Per Gross, \$15.00
Dozen, \$1.25

We carry a full line of R. F. Simmons & Co.'s Chains.

Every one guaranteed. Fifteen years of unprecedented success has demonstrated that the G. & N. Gravier Mainspring is superior to any mainspring in the market.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII

CHICAGO, WEDNESDAY, AUG. 17, 1898.

NO. 3.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

A question that is interesting the jobber just at present and one that appeals no less strongly to retailers throughout the country, is the probability of a shortage of goods if the promise of a large Fall trade should be fulfilled. Watch manufacturers have declared their inability to supply any large demand, while watch case makers are busily employed to meet present orders. Jobbers assert that general orders placed by them with eastern manufacturers require two to three weeks in filling and assign the cause of delay to be the fact that factories in the east have little made-up stock on hand. The point seems well taken. If this prove to be a fact, a shortage in many desirable lines later is a certainty. It is undeniable that while stocks are well assorted they are light in the hands of both jobber and manufacturer, as well as in the retail stores. The lines of jobbers in this city to-day offer a chance for excellent selections. Will this be true as the season advances? It is a query that is well to bear in mind.

"We have lots to do and business is picking up," reports Manager Browne, of the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co. "Trade is principally in the better class of goods, which we look on as a decidedly favorable condition."

C. H. Knights & Co.—"Business has been satisfactory the past month. We have had a good many dealers in person, and they all talk encouragingly and buy goods. We note especially this season a demand from the retail trade for better goods. Our diamond business has been excellent, and of selections sent to customers a larger proportion than usual has been retained by them."

J. J. Kehoe, credit man for Otto Young & Co., is enjoying the week on the lakes. A. Hirsch, of A. Hirsch & Co., is having a week of rest and recreation at northern resorts.

H. C. Moffett and E. R. Moffett, opticians, Clinton, Ia., were here last week making purchases.

Albert Wells, son of George E. Wells, president, American Optical Co., is spending his vacation in Chicago.

H. C. Rowbotham will be at the Chicago office of the Rowbotham Co., eighth floor, Silversmiths' building, the present week.

G. W. Blyberg made some nice purchases here the past week. He has just started up in the jewelry business at Austin, Minn.

W. A. Scheddel, of Crown Point, Ind., who recently bought out M. B. Rockwell & Co., that city, was here on a stock buying trip last week.

Geo. Yott, of Otto Young & Co.'s material department, whose eye was badly injured by a flying watch spring, is again at work with sight fully restored.

Mr. Barnes, formerly manager here for Holmes & Edwards Silver Co., is in town as the representative of the Edwin Miller Co. lamp house, Meriden, Conn.

Theo. Kuehl, clock manager for George Kuehl, has returned from his vacation and leaves for Omaha to look after the company's cuckoo clock exhibit at the exposition.

A telegram received here Thursday from New Orleans, La., reports the total loss of the Kaufman jewelry store in the Holmes building by fire that destroyed the block. He was insured for \$3,000.

S. Glickauf & Co., 98 State St., the past week filled a nice order from Bombay, India, for G. & N. Grayier mainsprings and American watch tools. The order was accompanied by exchange on London. The writer of the letter was evidently an American.

Benj. Allen & Co. have redecorated the walls of their salesrooms with a very light tint of blue, with stenciled, decorative border of darker blue around pillars and as frieze on walls. It still further lightens the rooms and improves the opportunity for daylight selection of goods.

Cooke & Schneider are a new firm getting ready to start in the jewelry, optical and musical instrument business in Highland Park, Ill. Charles M. Schneider has been with Benj. Allen & Co. for 10 years and E. Milton Cooke with F. A. Hardy & Co. for four years past. Both have every requisite for a successful future.

The American Horological Society will hold a basket picnic at Glen Elgin, out on the Northwestern road, the coming Sunday. The picnic promises to be an unusually enjoyable affair. Tickets can be had from any of the members and detailed information will be given by C. L. Hoeier, secretary of the association, at J. H. Purdy & Co.'s.

Among the social events to follow the next holiday season will be the marriage of William G. Andersen and Miss Stella Leicht. Miss Leicht is the daughter of Andrew Leicht, recently of Bartholomae & Leicht, and is prominent in social circles. Mr. Andersen is of the Juergens & Andersen Co. and is well known in social and business affairs.

Ed. Walther started north Monday on

his maiden trip for C. H. Knights & Co. in Wisconsin and Minnesota. Mr. Walther has been with the house 12 years, the past five as house salesman and "pricer," the latter being the responsible position of price marker of new goods coming in. His ability assures him a wide field of usefulness for the house in his new position.

In open competition with smelters from all sections of the United States, Goldsmith Bros., 63-65 Washington St., have recently had their competitive bids for large quantities of sweeps accepted by a number of large manufacturers, notably a lot from one of the leading watch case houses in the country. Their facilities enable them to turn out the refined product at a minimum of cost.

A marked improvement has been made in the salesroom of C. H. Knights & Co. the past week, the entire room having been under the brightening touch of painters, oilers and polishers. A reorganization has been effected in the firm's tool and material department and they quote it as being "in the best shape we ever had it." C. H. Woods is in charge of this department and is a busy man. The house are closing out a number of material lines and offer some unusual bargains. They report a growing popularity in Hamilton watches, of which their sales are showing a constant increase.

Charles Lester has succeeded George A. Jewett as western agent for the New Haven Clock Co. Mr. Lester was with the New Haven Clock Co. for many years and a few years ago took charge of the western office of the New England Watch Co., at that time the Waterbury Watch Co. A year ago the two companies occupied a large salesroom jointly, both moving to the Silversmiths' building after their quarters further down on Wabash Ave. had been damaged by fire. Mr. Lester now represents both the New England Watch Co. and the New Haven Clock Co., with salesrooms on eighth floor, Silversmiths' building.

Buyers in Chicago last week included: J. Ragatz, Ragatz & Kniebes, Benton Harbor, Mich.; L. H. Bauer, Elgin, Ill.; C. J. Peterson, St. Charles, Ill.; Mr. Lunggreen, of Lunggreen & Wilson, St. Charles, Ill.; C. W. Burkardt, Arlington Heights; A. Hooper, Atchison, Kan.; W. P. Yeoman, Waukegan, Ill.; W. W. Denny and Woods Denny, Aurora, Ill.; A. B. Eggler, Dundee, Ill.; R. S. Lockhart, Jackson, Mich.; F. C. Hyde, with Mayer & Kamps, Appleton, Wis.; Chas. H. Pifer, Pueblo, Col.; W. A. Scheddel, Crown Point, Ind.; G. W. Blyberg, Austin, Minn.; W. E. Kennedy, Benton Harbor, Mich.; R. B. Wegner, Wheaton, Minn.

...A Few Ifs...

If your watch won't run you had better have a talk with the watchmaker.

If you are in physical distress call in a physician.

If a window is loose or a door sprung engage a carpenter.

If your house outwardly looks rusty, a painter will fix it up.

It's a case of every man to his own trade, and then your work will be done right. A watchmaker cannot repair broken health, nor can a physician set the wheels of a broken watch in motion.

The men who devote all their energies to one line of work become masters of that particular line; which leads us to remark that we have spent our entire lives in the smelting business; our facilities are the most complete in the country. Every aid that mechanical ingenuity has devised has been brought to bear in the installation of our new factory, to the end that best results are secured to you by their improved methods. The Spanish leave all their work for "mañana" (to-morrow). Don't be a Spaniard; send us a trial shipment **NOW**.

If you wish to secure the largest amount of money from your old gold and silver and sweeps, send a trial package to

GOLDSMITH BROS.,

63-65 Washington Street,

CHICAGO.

Pacific Northwest.

TRADE CONDITIONS.

The commercial prospects in the Pacific northwest are very rosy this year, especially in Oregon and Washington, where large wheat crops will soon be harvested. As a criterion of how well the jewelers will fare, THE CIRCULAR correspondent interviewed a few of those in Seattle as follows:

Albert Hansen said: "Klondikers are keeping us pretty busy just now, but aside from that our business is brisk and profitable. The boys coming out of the Yukon want watches, chains, charms and an occasional diamond or so to take home. Everything considered, we are satisfied that Seattle is on the road to a most prosperous time unless all the signs fail."

Graham & Moore: "We have not been in business here for a year yet, and so are not in a position to compare the trade of 1898 with other years. Since locating here,

however, we have done a good business and have nothing to complain of. We also believe that the Klondike trade this Winter will be heavy."

W. H. Finch: "Business in 1898 has been better than for years. I won't say that it has been any better since the gold boats came in, for the reason that the whole month of July has been exceptionally good. I anticipate good business this Winter."

A new jewelry store will soon be opened up in Pendleton, Ore., by Mr. Koontz, of Albia, Ia.

O. Strathern, Kaslo, B. C., was recently married to Miss Lillie Campbell, of Orillia, Can.

Thomas Howard, whose store at Marshfield, Ore., was recently burned out, has opened a new store with a full assortment of jewelry.

J. E. Wilburn, who has been employed in the "Fair," Spokane, Wash., the last six years, has returned to Medical Lake, Wash., where he will establish himself in the jewelry business.

L. L. Talcott, father of the Talcott Bros., jewelers, Olympia, Wash., recently died in that city at the age of 79 years. Mr. Talcott was a well known merchant throughout the middle west and Pacific coast for many years.

Indianapolis.

Wm. T. Marcy furnished the silver ware used at the new Hotel English.

The following jewelers of Indianapolis give trading stamps for every 10 cents' worth of goods purchased at their respective stores: Wm. T. Marcy, Gray & Gribben, Edward Ducas, Louis Feller and G. F. Reber.

Hoosier jewelers who attended the L. A. W. meet last week were: H. W. Bacon, Spencer; B. Maier, Edinburg; J. W. Hudson, Fortville; George Morgel, Brazil; Drake Bros., Pendleton; S. B. Young, Cicero; D. S. Whitaker, Lebanon; Howard Bros., Summitville.

Ikko Matsumoto has recently finished a unique bracelet made of nine gold coins linked together with gold chain. Each coin has been hammered out into an artistic design, such as a flower, bird or animal's head, while on the reverse side the date and superscription are preserved intact.

From Aug. 9 to 13 the National L. A. W. meet was held in this city. Merchants prepared for big crowds and looked for more or less trade, but beyond the sale of souvenir spoons and novelties, there was very few extra goods sold. The crowds ex-

pected didn't appear, but the local organizations royally fulfilled their promises and the visitors went away enthusiastically praising the beauties, conveniences and hospitality of the Hoosier Capital. Among jewelers who decorated their stores in honor of the L. A. W. were Julius C. Walk & Son, F. M. Herron, H. A. Comstock, Wm. T. Marcy, Ed. Ducas, Lou R. Mauzy and G. F. Reber.

Detroit.

Frank Kennedy, with the Johnston Optical Co., is out of the city on a two weeks' vacation.

The fire which recently gutted the store of Paul Hohlfieldt, Escanaba, caused a loss to him of \$3,000; partly insured.

Among the Michigan country jewelers here last week were: Bert Wells, Milford; Thomas McArthur, Durand; L. H. Cooper, Gaines; C. E. Montford, Utica. Jobbers say that last week was the best from a trade point of view since the first of July. They are looking for a steady increase from now on.

The Acme Mercantile Co. have filed articles of association. The capital is \$10,000, of which \$1,000 is paid in, and the company's business is to buy and sell at wholesale and retail diamonds, watches, bicycles, etc. The incorporators are T. D. Gorsline, J. F. Plimly, H. Hodges, H. L. Winckler, J. J. Jacklin, William Strohschein and W. R. Pitkin.

Detectives last week found E. A. Harris, a second hand dealer of Manistee, Mich., sitting on a curb stone with a basket full of watches by his side. He was industriously engaged in winding them. At headquarters he stated that he came to Detroit to marry a widow and that he brought the timepieces along to defray expenses. While she was getting breakfast he decided to while away the time by winding his watches. His story was substantiated and he was allowed to go.

The Nightmare Optical Co., of Kankakee, Kalamazoo, and Keokuk, with branches all over the rest of the earth, has been doing a smart piece of business by selling cheap spectacles to a number of druggists, hardware dealers and others in Westchester county, and hocuspousing them out of hundreds of dollars in checks, cash and notes. An expert says the specs "are worthless, and are not fit for sale at any price." We expect to have more to say about this swindle in the near future.—Mt. Kisco, N. Y., Recorder.

CORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY
AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mail free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair, Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., . . . CHICAGO.

Chicago Gold Pen Repairer.

**GOLD
PENS.**



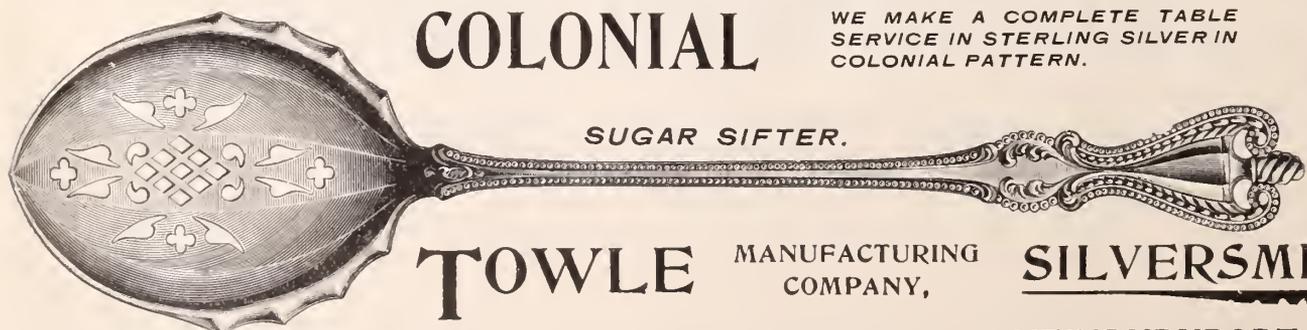
Send me your work. Repairs of all kinds.

S. N. JENKINS, 103 State St., Chicago, Ill.

COLONIAL

WE MAKE A COMPLETE TABLE SERVICE IN STERLING SILVER IN COLONIAL PATTERN.

SUGAR SIFTER.



TOWLE

MANUFACTURING COMPANY,

SILVERSMITHS,

JEWELERS ONLY.

CHICAGO, 149-153 STATE ST.

NEWBURYPORT, MASS.

DIAMONDS

Emeralds, Rubies, Opals,
Pearls, Sapphires,
Diamond Mountings, Masonic Emblems,
Class Pins, Medals, Etc.



The recent large purchases in European markets by our Mr. Will F. Juergens are ready for inspection. We made our purchases early and secured the

FIRST SELECTIONS IN LONDON, AMSTERDAM AND PARIS,

both in diamonds and precious stones, and the stock, both in loose and mounted goods, will well repay an examination. In fine jewelry of our own manufacture we show the latest ideas of two hemispheres.

Juergens & Andersen Company,

92-98 STATE ST.,

Chicago, Ill.

3rd Floor, Stewart Building.

Cincinnati.

O. E. Bell has gone on a week's vacation to the northwest.

Joseph Jonas Sons have removed from the Lion building to 4th and Elm Sts.

Walter Wise, of Bloom & Phillips, is in California. The firm say that cut glass sales are very large.

All the jewelry salesmen will be home Encampment week to entertain the visiting jewelers, who will be here in droves.

The Lagoon, a suburban resort, and Aug. 16 have been set as place and day for the jewelers' and watchmakers' outing.

Joseph Becker, Cincinnati agent for Jos. Fahys & Co., has gone on his annual visit to the New York house and factories.

Edward Hirsch, of Bene, Lindenberg & Co., starts for Denver this week for a month's outing. He will visit the Omaha Exposition while west.

The hearing in the Oskamp will case was postponed because the attorney for the heirs, Mr. Baker, was called to California by the serious illness of his mother.

Chas. A. Remme, of the Queen City Watch Case Co., will go east this week on a business trip. The firm have been very busy the past week on special cases.

Jacob Dorst is preparing a warm reception to all the visiting trade during G. A. R. week. His place is to be headquarters for all the old customers and new friends.

Chas. Zimmerman, of Oskamp, Nolting & Co., has engraved the alphabet on the top of a common brass pin head. The letters are discernible only by the aid of a microscope.

The G. A. R. souvenirs are becoming too numerous to mention. They began with badges and combine ornaments, pins, spoons, lockets, stick pins, and the end is not yet. O. E. Bell Co. are making the G. A. R. spoon in several grades, from the cheap 15 cent ones to those of gold and silver.

The G. A. R. committee have sent to all the manufacturers in the city a wage earner's book which the employers are to circulate in their factories for voluntary subscriptions from their employes to the G. A. R. fund for the entertainment of visitors. One of the disappointed applicants for the badge orders returned the book, suggesting that perhaps it would be the proper thing to send it to the Milwaukee and New York firms who got the badge orders.

St. Louis.

J. H. Robinson, formerly of St. Paul, Minn., has opened a store at 310 N. Jefferson Ave.

A. L. Steinmeyer, secretary and general

manager of the E. Jaccard Jewelry Co., left for an eastern trip on the 11th inst.

Out-of-town jewelers here the past week were: W. T. Woolford, Potosi, Mo.; H. M. Sigloch, Keytesville, Mo.; John T. Marsh, Delhi, Ill.; A. Weible, Millstadt, Ill.; T. B. Ramey, Tyler, Tex.

Hess & Hinderman, 1007½ Olive St., manufacturers of specialties in gold and silver plate, report an excellent and increasing business. They are a young concern but very enterprising.

The Illinois Watch Co. filed suit on the 11th inst. against Max Simon and John Ellman, doing business as Simon, Ellman & Co., for the sum of \$830.13, alleged to be due plaintiffs for goods sold and delivered.

J. F. Garland, a former traveler with the defunct concern of Geo. H. Kettmann & Co., this city, is now with L. H. Keller & Co., New York, and made his first trip under the new auspices to these parts last week.

Elisha H. Gregory, Jr., and his wife, Sara Sells Gregory, have filed suit against Eugene R. Cuendet, of the E. Jaccard Jewelry Co., for a partition of 16 pieces of property which jointly belong to them. Mrs. Gregory is a daughter and Mr. Cuendet a grandson of the late Miles Sells, and the suit is brought to divide the property, as they cannot agree. The suit is friendly.

Kansas City.

TRADE CONDITIONS.

The wholesalers all report a very good and growing increase in trade, especially in Kansas and Nebraska. Woodstock, Hoefler & Co. say they never had better prospects for a very heavy Fall trade. C. A. Kiger is making extra preparations for a heavy increase, and W. E. Cannon & Co. and the Oppenheimer Jewelry Co. will send extra salesmen on the road this Fall.

L. Megede, Richmond, Mo., who has been ill, is again at his work.

C. H. Harsch, of Harsch Bros., has returned from an extended vacation through Colorado and the west.

E. Hoffman, Leavenworth, Kan., has generally remodeled his store and added new fixtures.

Jaccards have just completed in their shops a very handsome silver trowel to be used in laying the corner stone of the new Convention Hall, this city.

W. E. Fenstermacher, Solomon, Kan., was in town last week visiting the jobbers. He has not yet settled on a new location and may not locate anywhere until Winter or early Spring.

Minneapolis and St. Paul.

G. Hallett, with M. L. Cohen, Minneapolis, has returned from a two weeks' tour

of the Great Lakes.

S. J. Darkes, Glenwood, Minn., has sold out his business to Benson & Benson, who will continue. Mr. Darkes has removed to California on account of the ill health of his wife.

C. S. Cone, Windom, Minn.; F. J. Hallin, Cambridge, Minn.; H. Aicher, Maple Lake, Minn.; L. Diacon, Chaska, Minn., were buyers in the Twin Cities the past week.

J. F. Hurd has resigned as watchmaker for Gittelson Jewelry Co. and will be with Weld & Sons, Minneapolis. Mr. Paegel takes Mr. Hurd's place with Gittelson Jewelry Co.

Robt. Reed, of Reed-Bennett Co., and George Rentz, of Rentz Bros., Minneapolis, were nominated as members of the Minneapolis Park Board on the Democratic ticket.

Sam Stapler has resigned as watchmaker for Sam Shaffer and has started in business for himself at 123 Washington Ave. S., Minneapolis. M. Barr will be watchmaker for Sam Shaffer.

Mayor Kiefer, of St. Paul, has taken a stand against the existence of alleged fake jewelry establishments. For some days a police officer has been stationed in front of several of these places of business and the proprietors have complained that such activity was ruining their business.

San Francisco.

TRADE CONDITIONS.

Business is very fair with the jewelry houses. The opticians are doing their usual amount of business and are well pleased with the results of each week.

George R. Moss, of King, Moss & Co., is at Mount Shasta.

Isador Nordman and family are spending a few weeks at St. Helena, Cal.

C. F. Lincoln, a jeweler, of Central America, spent a few days in town recently.

L. M. Mendelsohn, salesman for the Standard Optical Co., has left for his Fall trip. He will be gone for the balance of the year.

Mr. Carrau, of Carrau & Green, has just returned from his vacation and is well prepared for the big Fall business which this firm expect then.

W. B. Glidden, agent for R. Wallace & Sons Mfg. Co. and E. G. Webster & Son, has just returned from a short vacation. He reports business good, with future prospects fine.

Wm. Horhna, formerly salesman for the Standard Optical Co., has taken a position with Mack & Co., wholesale druggists, as manager of their surgical instruments department. He will leave for the east in about a week to select a stock of goods for his new department.

Geo. D. Lunt, of the Towle Mfg. Co., was in town last week. John S. Jepson, representing Riker Bros., was also here. He reported to THE CIRCULAR correspondent that he has found business very fair indeed on the coast. Mr. Dana, of Carter, Hastings & Howe, is visiting the coast trade. The LaPierre Mfg. Co.'s representative was here also with silver novelties.

JACOB DORST, MANAGER.

DORST & CO.,

MANUFACTURERS OF

DIAMOND MOUNTINGS,

Medals, Badges, Class Pins, Masonic Jewels, Rings, Etc.

WE MAKE A SPECIALTY OF ALL KINDS OF REPAIRING AND SPECIAL ORDERED WORK.

S E. COR. FIFTH AND ELM STREETS (Lion Building),

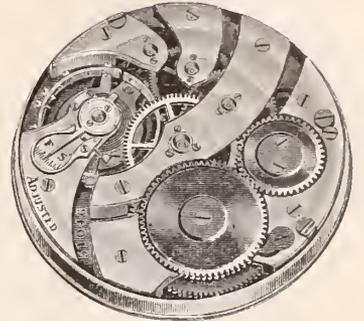
Headquarters for visiting Jewelers to G. A. R. Encampment.

CINCINNATI, OHIO.

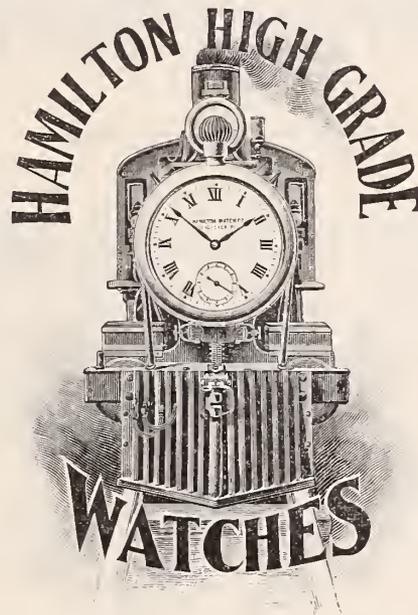
C. H. KNIGHTS & CO.



SPECIAL
AGENTS
FOR



HAMILTON



WATCHES.



COLUMBUS MEMORIAL BUILDING,
CHICAGO, U. S. A.



F 383



F 386



F 394



F 358

....THE NEW....

Gadroon Border

— ON —

Fahys Honest 14Fk. Gold Filled Cases.



F 290



F 432

JOS. FAHYS & CO.,

Established 1857,

FAHYS BLDG.,

NEW YORK.



F 407



F 357



F 372

Let's Get To Business.

We're in the Watch Case Business, not the prophet business; yet we're going to make one prophecy, the correctness of which we bank on. This is it: You are going to have as large a trade this Fall as you have had for many a year, if not a larger one; and if you have the right kind of goods your bank account will not require any "anti-lean" remedies.

Your stock of the "right kind of goods" is not complete unless you have a full line of

Fahys "Honest" 14Fk. Gold Filled Cases



showing the new "Gadron" border decoration. They are irresistible! are these new Cases. Their chief points you are, of course, familiar with: Hand Engraved, Solid Gold Bows and Joints, style, beauty, value and appearance of thinness; and so far as that new border decoration is concerned, it's about the best we have shown yet. And that reminds us: Our new Engravings, hand-engravings, of course, are Works of Art, every one! When we say that, it means something.

Put it down on your "memo. pad" to speak to your Jobber about these new cases. You will be sorry if you don't.

Joseph Fahys & Co.,

Fahys Building,

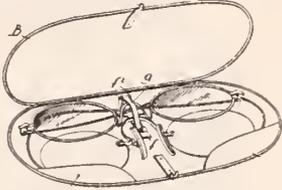
Established 1857.

New York.

The Latest Patents.

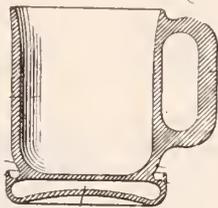
ISSUE OF AUGUST 9, 1898

60S,640. EYEGLASS-CASE. HARRY E. BEMIS, York, Pa., assignor to the Castelberg National Jewelry Co., Baltimore, Md. Filed Jan. 20, 1896. Serial No. 576 105. (No model.)



A spectacle or eyeglass case comprising two parts, a spring actuated lever carried by one of said parts and adapted to exert a clamping action on the bow of the glass to hold the latter to place.

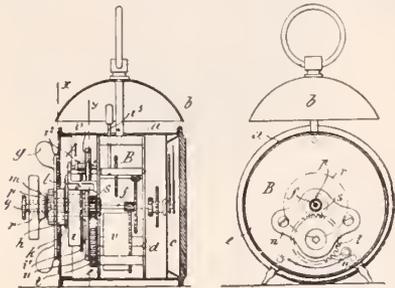
60S,649. TUMBLER, JUG OR SIMILAR VESSEL. LUDWIG CHRISTIANSEN, Seaside, Oreg. Filed Apr. 29, 1897. Serial No. 643,331. (No model.)



A vessel having a chamber beneath the bottom thereof provided with an opening at one point and closed at all other points.

60S,800. EMPLOYEE'S TIME-RECORDER. FRANK H. SELLS, Columbus, Ohio, assignor of one half to E. J. SWERER, same place. Filed Jan. 6, 1898. Serial No. 665,832. (No model.)

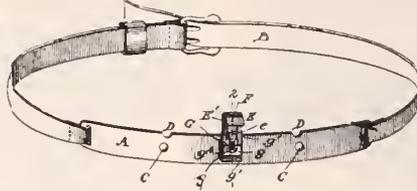
60S,867. ALARM-CLOCK. ARTHUR JUNGHANS



and CARL A. HIRTH, Schramberg, Germany. Filed Dec. 10, 1897. Serial No. 661,400. (No model.)

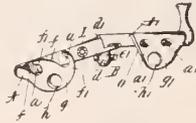
In a clock, the combination, with a frame-plate provided with a stationary projecting sleeve, of a tubular shaft journaled in the said sleeve and projecting laterally through the said frame-plate, a toothed wheel secured on the said shaft behind the frame plate and, connected to the clock-winding mechanism, and a revoluble shaft connected to the clock-setting mechanism and arranged inside the said tubular shaft

60S,907. SKIRT-SUPPORTING BELT AND BELT HOLDER. PETER E. POST, Kingston, N. Y. Filed Sept. 29, 1897. Serial No. 653,532. (No model.)



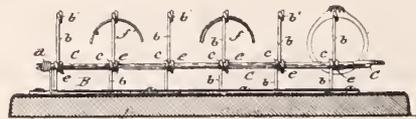
The combination of a belt adapted to be secured about the waist of the wearer provided with a stiff portion A, slotted as at G, and an outer belt-holder E comprising a hook F adapted to engage such outer belt, a plate adapted to slide in the said slotted part of the plate A, and a hook adapted to engage with the part A of the belt to hold the belt holder against accidental vertical movement.

60S,909. BAG-FASTENER. ALBERT H. PROPPER, New York, N. Y. Filed Mar. 14, 1898. Serial No. 673 770. (No model.)



An improved bag-fastener, comprising segmental arms pivotally connected or hinged at one end and adapted to swing both vertically and laterally on their pivotal connection, the free ends of said arms being flattened and enlarged and adapted to overlap, the flattened and enlarged end of one of said arms being provided in the top edge thereof with notches or recesses which open backwardly and form hooks, and the enlarged and flattened free end of the other arm being provided with projecting pins or studs adapted to enter said notches or recesses.

60S,946. FINGER-RING EXHIBITOR. MARCELLUS ADAMS, West Plains, Mo., assignor of one half to Joseph C. Diss, Kansas City, Mo. Filed Mar. 10, 1898. Serial No. 673,178. (No model.)



A finger-ring exhibitor, comprising two sets of hook-

shaped arms for fitting inside and holding the rings, a spring-actuated rock shaft carrying one set of arms, and a suitable base or support.

DESIGN 29,166. CHARM. JAMES FORSHAW



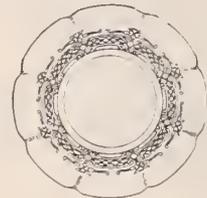
PRICE, Boston, Mass. Filed June 16, 1898. Serial No. 683,620. Term of patent 3 1/2 years.

DESIGN 29,168. DISH. AUGUST NETHERLAND,



New York, N. Y. Filed May 23, 1898. Serial No. 681,518. Term of patent 14 years.

DESIGN 29,169. PLATE. CHARLES J. AHREN-



FELDT, New York, N. Y. Filed Feb. 9, 1898. Serial No. 669,724. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring August 9, 1898.

245,268. FRAME FOR EYEGLASSES. GEORGE ANDROSS, Hartford, Conn.

245,297. HOOP EAR RING. LOUIS HECKMANN, Wrentham, Mass., assignor of two thirds to William H. Wade and Edward P. Davis, same place

245,320. BUTTON. WILLIAM N. ROWE, Washington, D. C.

245,338. BUTTON. WELLINGTON P. DOLLOFF, Providence, R. I.

245,554. SEPARABLE BUTTON. JAMES PETTIBONE, Cincinnati, Ohio.

245,594. ORNAMENTAL CHAIN. FELIX G. WHITNEY, Attleborough, Mass.

In the fire in Bismarek, N. Dak., which destroyed practically the entire business quarter, Fred Strauss, jeweler, lost about \$5,000; insurance, \$1,000.

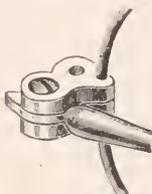
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat. applied for.



Can remove temple without disturbing lens.

Pat. applied for.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

A striking feature of the optical goods market is the increasing demand for gold filled spectacles and eye glasses.—KEYSTONE, May, 1898.

The P. O. Gold Filled Frames

MADE BY THE...

PROVIDENCE OPTICAL CO.

Will positively SATISFY YOU.

Complete Line. All Jobbers.

7 Beverly St., PROVIDENCE, R. I.

NEW YORK: 9 MAIDEN LANE, GILL BUILDING.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary
and
Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by THE JEWELERS' CIRCULAR PUB. CO

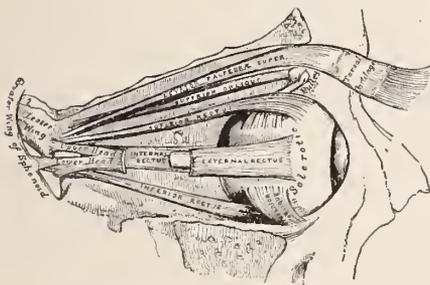
By R. H. KNOWLES, M. D.

[Commenced in issue July 6, 1898.—Continued from page 47, Aug. 3, 1898.]

PART IV.

Anatomy (*an-at'-o-me*). [Greek, *ana* = up + *temnein* = to cut.] That study which treats of the various parts of a body without any reference to the use or physiology of the organs of such body. Anatomy of the human eye relates to the names of the structures of the eye. The human eye anatomically consists of the various appendages, which are the lids, glands, fatty tissues, muscles, nerves, vessels, the coats and the humours. Those parts which interest the student particularly, relative to the appendages of the eye, are the muscles, nerves and vessels. There are six muscles, divided into two sets, namely, the four recti and two oblique muscles. Five of these muscles have their origin in the lesser wing of the sphenoid bone, and all six are inserted into the first coat of the eye.

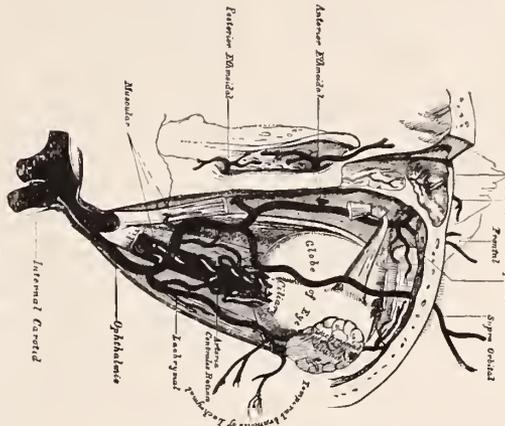
- | | | |
|-------------------------|---|--------------|
| Six Muscles of the Eye. | } | 1. Superior. |
| | | 2. Inferior. |
| | | 3. Internal. |
| | | 4. External. |
| | | 5. Superior. |
| | | 6. Inferior. |



THE MUSCLES OF THE EYE.

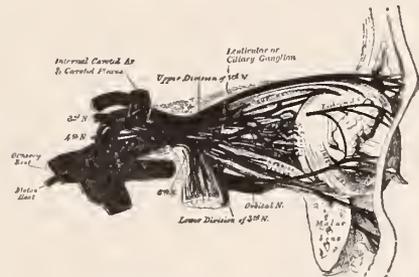
These six muscles in turn receive their impulse from the nervous system, so that the eyeball is enabled to turn upon its axis in every direction. We consider five pairs of nerves in connection with the anatomy of the eye: 1. The optic nerve, a sensory nerve which transmits impressions of the eye to the brain. 2. The motor-oculi viz: the motor nerve which controls all the muscles of the eye with the exception of the superior oblique muscle and the external rectus muscles, together with the circular fibres of the muscle of accommodation or the fibres of Leiberkuhn, which is also called the sphincter-iris muscle, the muscle which renders the crystalline lens more convex in its acts of accommodation, and at the same time controls the muscles of convergence, so that these two functions are akin. 3. The

patheticus nerve controls the movements of the superior oblique muscle. 4. The abducens nerve controls the movements of the external rectus muscle. 5. The sympathetic



THE ARTERIES OF THE EYE.

nerve controls the movements of the radiate fibres of the muscles of accommodation, the dilator-iris, as it is called, in restraining the efforts of accommodation on the part of the motor-oculi nerve. The dilator-iris renders the crystalline lens as flat as possible, so that the sympathetic nerves and the motor-oculi nerves are considered antagonistic in their action. The vascular supply of the eye depends chiefly upon the ophthalmic artery and its branches, which



THE NERVES OF THE EYE.

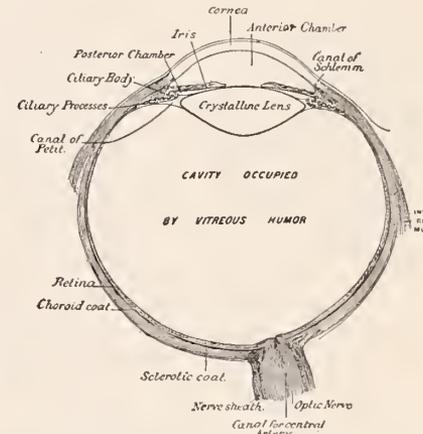
are the long and short ciliaries and the central retinae.

The eyeball itself is a spheroid body surrounded by its capsule which permits of its various revolutions, and is protected by means of the fatty tissue into which it is embedded. The eye consists of three coats or tunics:

- The Three Coats of the Eye, {
1. Sclerotic.
 2. Choroid.
 3. Retina.

1. The sclerotic coat is a firm, white, unyielding coat of the eye, poorly supplied with blood vessels and nerves, and into which the six muscles controlling the movements of the eye are inserted. 2. The choroid coat is unlike the first coat in that it is liberally supplied with blood vessels and nerves, together with the pigment the purpose of which is to absorb the rays of light which do not form the image. 3. The retina is the inner coat of the eye. It is

gray in color and very transparent, and consists of ten layers. The names of these ten layers, given in their order from within outward, from the layer which lies next to the hyaloid membrane surrounding the vitreous humour, to the tenth layer which lies embedded in the choroid coat, are: 1. Membrana limitans interna. 2. Fibrous layer, with nerve fibres. 3. Vesicular layer, with nerve cells. 4. Internal granular layer. 5. Internal nuclear layer. 6. External granular layer. 7. External nuclear layer. 8. Membrana limitans externa. 9. Jacob's membrane or layer of rods and cones. 10. Pigmentary layer. The layer of the retina which, perhaps, interests the student most is the ninth layer, the layer of rods and cones (Jacob's membrane). The rods and cones are found everywhere in the retina, beginning imperfectly at the ora-serrata until we reach the macula-lutea, where these cell bodies are perfectly described, the center of which is called the fovea-centralis. The macula-lutea is the sight area, as the image which is focused at this spot is perfect in every detail; the surrounding objects which give us the field of vision are focused upon the rods and



HORIZONTAL SECTION OF THE EYE SHOWING COATS, HUMOURS, ETC.

cones scattered throughout the retina, with the exception of that portion through which the optic disc or the blind spot of Mariotte. The optic disc is blind because the percipient layer or the rods and cones is lacking at this point, and it is the only physiologically blind spot in the eye. The rods and cones are imbedded within the pigmentary layer which lies in close contact with the choroid coat. The three humours, or intra-ocula fluids, as they are sometimes called, are as follows:

- The Three Humours {
1. Aqueous.
 2. Crystalline lens.
 3. Vitreous.

1. The aqueous humour consists of a fluid of the consistency of water. It occupies a space behind the cornea, filling in the anterior and posterior chambers of that portion of the eye, which chambers take up a space before and behind the iris up to the crystalline lens. 2. The crystalline lens consists of a capsule in which the jelly-like lens substance is contained. The lens itself is globular in young people, and its double convex appearance is due to the flattening effect produced by the capsule. The crystalline lens is one-fifth of an inch in its

Optical Department.

axial diameter, and one-third of an inch in its transverse diameter. The focal strength of the crystalline lens is from + 10.D^s to + 12.D^s. Its index of refraction is 1.40. The muscle of accommodation or ciliary body surrounds the crystalline lens and supports the lens in its position by means of a suspensory ligment, called the Zone of Zinn. The space which lies between the anterior and posterior poles of the Zone of Zinn is called the Canal of Pettit. The iris is made up of muscular processes of the muscle of accommodation, the aperture through which is called the pupil. The muscle of accommodation consists of two sets of fibres. The circular fibres make up the sphincter-iris, which is controlled by means of the motor-oculi nerve, rendering the crystalline lens more convex for the near point; the radiate fibres make up the dilator-iris, which is controlled by means of the sympathetic nerve, which restrains or antagonizes the motor-oculi in rendering the crystalline lens as flat as possible; especially does this apply to the distance point. The failure of the muscle of accommodation to render the crystalline lens convex enough for reading in elderly people is due to the progressive hardness of the crystalline lens, so that it is necessary to prescribe convex spherical lenses in order to make up the convexity of the crystalline lens, and enable a person over the fortieth year to read with comfort the finest print at fourteen inches away from the eyes. The muscle of accommodation is held to its bed by means of another ligament, called the Canal of Schlemm. This ligament permits of having a firm support, so that the muscle of accommodation may contract upon its origin. The vitreous humour occupies four-fifths of the interior of the eye; it has the same consistency as the aqueous humour and is surrounded by the hyaloid-membrane. The length of the perfect eyeball, an emmetropic eye, in its axial diameter, is 9-10 inch, and in the transverse diameter 1 inch. It is also perfect in shape. A perfect eye will perform perfect functions, other things being equal, and when the eye does perform perfect functions it is then said to be in emmetropia.

(To be continued.)

The Practical Power of Telescopes.

IN a recent address, the director of the Yerkes Observatory, Professor G. E. Hale, remarks that for double star observations, with the largest telescope and under the most perfect conditions, powers as high as 3,700 diameters have been occasionally used. But in regular work it is not a common thing to exceed 2,700 diameters. Under very exceptional circumstances the moon might perhaps be well seen when magnified 2,000 diameters, but this would be an extreme case, and in general a much better view could be had with powers ranging from 500 to 1,000. Jupiter can rarely be well seen with a power greater than 400 or 500, though Saturn will stand considerably higher magnification. Mars is best seen with a power of 500 or 600.

The Development of Optics During the Present Century.

A LECTURE DELIVERED BY GEORGE LINDSAY JOHNSON, M.A., M.D., F.R.C.S., AT THE MANSION HOUSE, LONDON, ENG., APRIL 21, 1898.

(Continued from page 44, Aug. 3.)

IN the first year of this century, Thomas Young, a native of Somersetshire, noticed that when two converging pencils of light were thrown on a screen in a dark room, dark bands appeared where they overlapped. He and Fresnel, a celebrated French physicist, continued investigations as to this phenomenon, known as the *interference* of light, and the outcome of their work resulted in Newton's emission theory being finally abandoned; and the wave theory of light, first expounded by Huyghens, became at length established. The discovery of electricity, the advance in physics and mathematics, led up to the work of Clark Maxwell, Rayleigh and Kelvin, who exhaustively analyzed the wave theory, so that we are now able to understand and explain from a far broader point of view the causes of optical phenomena.

Brewster's explanation of binocular vision and his discovery of the stereoscope; Max Schultze's researches on the minute structure of the eye, and the introduction of the ophthalmoscope, together with Young and Fresnel's work, enabled Helmholtz, with his medical training and mathematical mind, to write his "Physiological Optics," which in its turn afforded Donders and Landelt the material for elaborating the theory of the refraction and accommodation of the eye, and the scientific adaptation of glasses to vision.

In 1808 Malus, a French engineer officer, discovered that light could be polarized by reflection, Sir David Brewster determining the relation between reflection and polarization. Arago found that the blue of the sky was due to polarized light. Biot discovered that two different kinds of quartz and a number of other substances now known as optically active, cause the ray of polarized light to be turned to the right or to the left, and Faraday in 1846 found that most transparent substances when brought within the action of a magnet acquire the power of similarly rotating the polarized ray. Nicol, by cementing two prisms of Iceland spar, succeeded in isolating one of the two polarized rays due to double refraction.

Polarizing apparatus constructed with Nicol's prisms and reflecting polarizers have greatly advanced our knowledge in mineralogy and a polarizing instrument attached to a telescope has made us certain of the existence of ice and water on the planet Mars. Polarimeters for measuring the circular polarization are constantly used by chemists, and led Pasteur to one of his most brilliant discoveries.

Wellaston in 1802 observed that the sun's spectrum produced by passing the light through a slit before it fell on the prism, was not a simple band of color, but was crossed by a number of dark lines. Joseph Fraunhofer, the son of a Bavarian glazier, carefully examined and determined the position of these lines which bear his name.

In 1822 Sir John Herschel first suggested that by reducing substances to incandescent gases in the flame, and observing the effect of the light when passed through a prism, the bright bands seen could be used to determine the presence of minute quantities of the substance in question. Kirchhoff and Bunsen, making further researches regarding these colored bands, and comparing them with Fraunhofer's lines in the solar spectrum, found them to correspond in position. They thus established the science of spectrum analysis which has revealed the existence of new elementary bodies, and enabled astronomers to examine the constitution of the sun, stars, and comets.

At the end of the 18th century Scheele, a Danish chemist, first noticed that light darkened chloride of silver. In 1800 Herschel found invisible heat rays at the red end of the spectrum now known as *infra-red* rays and a year later, Ritter found chemically active invisible rays beyond the violet end of the spectrum; these are known as *ultra-violet* rays. Following on the researches of these men the first photographs were produced. Ultimately, in 1839, Daguerre in France, and Talbot in England, by focusing the image by means of Porta's camera, and finding out how to fix the pictures obtained, laid the foundation of photography. This has opened up a new field of research to the astronomer, led to a number of beautiful discoveries, and is daily gaining in importance and usefulness.

The use of coal gas as an illuminant, the glass chimney of the oil lamp, the introduction of petroleum, the lime light, the electric arc, and electric incandescent lamp, have placed at our disposal artificial sources of illumination far exceeding anything which could have been anticipated, and naturally gave a great impetus to optical research.

The improvements in the manufacture of glass, notably by Chance in England, and Schott in Jena, together with the discovery of the use of fluor spar, have enabled us to obtain specimens of widely different properties, without which we could not make lenses free from optical defects, and we owe to the mathematician, Gauss, a method by which the complicated calculation involved in tracing a ray of light through successive lens systems, is reduced to a simple formula.

Henry Maudslay has given us the slide rest, and Sir Joseph Whitworth the planing machine and the surface plate, thus placing in the hands of opticians methods of precision of almost ideal perfection. We have instruments to-day which render it possible to divide circles and rule lines to the 1-10,000th of an inch, and gauges which can measure less than the 1-100,000th part of an inch. Screws are now cut to uniform gauges and the advance of metallurgy has placed aluminium and numerous alloys and solders at our disposal, which greatly facilitate the construction of instruments. The engineer has shown us how to produce light and strong structures, so that telescopes can be made of enormous length and size, yet so perfectly balanced that a child can turn them. Clockwork has been so perfected as to move these telescopes to follow the revolution of the earth, and

instruments are constructed in which a clock motion automatically records the minutest variations.

(To be Continued.)

Workshop Notes.

Steel.—All steels, if of good quality to begin with, will deteriorate if subjected too often or too long (according to the character of the metal) to the action of either the fire or the hammer. They will become brittle and incapable of hardening, in the end even reverting to the condition of iron.

Machine Engraving.—As a matter of fact, machines are intended mostly for jewelers who have not the time to learn to engrave by hand, or have not the taste or patience to acquire the art in the proper way. Still, we find great strides being made of late in the employment of the machine and its adoption to fine and difficult work. The electric machine has actually produced certain pieces of work which even the skilled engraver would find it difficult to improve upon.

Roller from Old Staff.—To remove the roller from an old staff, use for the purpose a tool which will not scratch or mar the edge. Closely examine the manner in which the balance is fastened on the staff, and if the rivet is much spread, do not remove the wheel by punching the staff out, but place in the lathe and carefully cut away the rivet, being very careful not to touch the balance arm. This precaution must be taken more especially with a fine compensation balance than with a plain balance, as every alteration in the former by bending, even in the slightest degree, will tend to change the rate.

Tool for Bushing.—For bushing, use universal head. A quick way is to upright from old hole, then enlarge by broaching, and run a fine tap through the hole—say, a Jurgensen barrel arbor plate tap. Thread up a piece of brass wire and wipe both wire and hole perfectly dry. Then wet wire in your mouth and dip in dry oil, stone dust, and screw in. It will nearly always twist off flush with the plates. You now have a bushing perfectly secure and which needs only to be centralized with the graver and drilled; if a large hole like lower center, open with delicate cutter in slide rest or swing rest.

Balance Wheel and Spring.—In cleaning a watch, the balance wheel and pallets, commonly called the lever, must be handled with due care, taking the balance wheel and applying the alcohol while holding the wheel with tissue paper, brushing the roller and jewel first. If necessary, remove the spring, but if it be an American watch, the taking off can be avoided by covering the spring with tissue paper and holding with your fingers. Let the screws and band of the balance advance above the paper, keeping the balance spring covered. Now with a medium soft brush dust lightly with fine chalk and proceed to brush, taking care not to brush too hard, and keeping the balance spring covered. Now with the brush tap the balance spring and wheel with the hair to remove the chalk. Care must be taken not to let the alcohol remain over one or two minutes, as it softens the shellac.

F. W. GESSWEIN COMPANY,
 WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

**CHEMICALLY PREPARED
 CHARCOAL BLOCKS.**

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

**TO PROTECT THE TRADE, EVERY BLOCK
 OF OUR COAL WILL BE STAMPED . . .**



TRADE MARK.
 Registered.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

**GOLD AND SILVER
 THIMBLES**

ESTABLISHED 1832.



TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.

37 MAIDEN LANE,

NEW YORK.



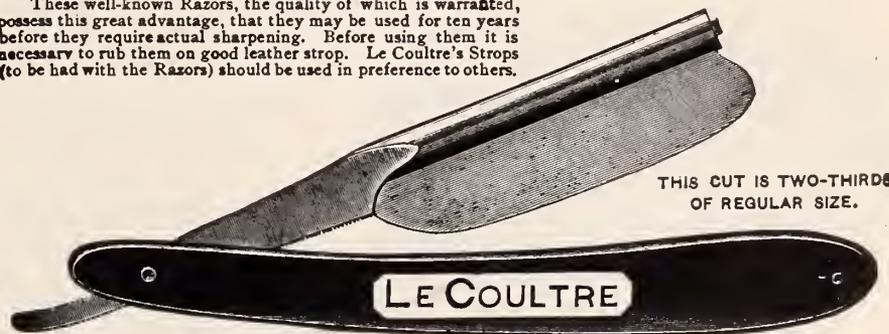
No. 149



Pat'd Nov. 30, '84

SEND FOR
 CATALOGUE C.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Stropps (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS
 OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

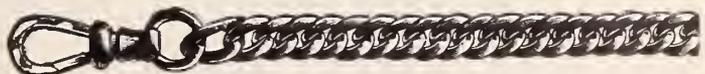
MATHEY BROS., MATHEZ & CO.

Send for Price List.

Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N. Y.
 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED
 1854



MANUFACTURERS
 OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Fine Lamps for Jewelers.



Lamps that you jewelers can sell with profit must first of all be high-class in every respect—form, decoration and finish. Then they must be exclusive.

We have studied your interests while getting up our line for this Fall, and we bid you to the exhibition now on—Fourth Floor. "Encrusted Decorations" are ours alone. They are swell lamps for swell people.

Bawo & Dotter,

MANUFACTURERS
AND IMPORTERS

26 to 32 Barclay Street, New York.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.

NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps,
Fine Decorated Jewel Boxes, Toilet Articles, Etc.

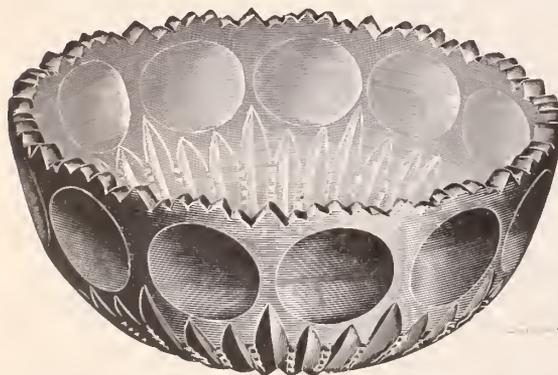
Owning and Operating the
Celebrated

Mount Washington
Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's-Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.



THE
WORLD
IS
WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the



WM. ROGERS
MFG. CO.,

Salesrooms and Main
Offices: Hartford, Conn.
New York Office:
149 Church Street.
Philadelphia Office:
506 Commerce Street.

..Swiss Regulators



A large
stock just
received.



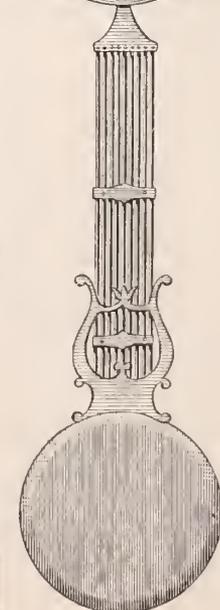
..All Sizes..



Ready for
immediate
delivery.

Bawo &
Dotter,

26 to 32
Barclay Street,
New York.





The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

AN assortment of new French bronzes which Harris & Harrington recently received is now displayed in their warerooms, 32 and 34 Vesey St., New York. While the bulk of the goods are small figures and busts in cabinet ornament and paper weight sizes, a number of new subjects are also to be found in large figures. Among the latter may be mentioned a new conception of the figure "Gloria," and another "L'Amour Devoillant la Vérité." New subjects are numerous in the small pieces, which come in Barbedienne, Silix verd and other standard as well as new finishes.

POPULARITY OF WAVE CREST WARE.

THE new lines of Wave Crest ware of the C. F. Monroe Co., mentioned recently in this column, have sprung almost instantly into popularity with dealers handling this class of fine decorated ware. Some of the pieces, particularly the new hand bells, whisk broom holders, etc., have been universally successful, owing to their novelty as articles of decorated glass ware as well as to their rich decorations and perfect finish. The change from the dark to the lighter variety of ornamentation has been another feature of the new line which seems to have contributed to its success. The assortment now shown by manager C. P. Schuller, of the New York warerooms, 38 Murray St., is larger and more complete than any he has been able to offer to the trade for some time back.

THE RAMBLER.

Care of Cut Glass.

GLASSWARE will last longer and look better if the following hints as to its care and preservation are regarded: Tepid water, the best castile or other soap, and a stiff brush are the first essentials. After washing and rinsing place the cut glass in boxwood sawdust. This will absorb the moisture in the cuttings. Next remove the sawdust from the plain surfaces with a soft cloth. By following these directions the original clearness and sparkle of the glass will be maintained.

Shot should not be used in carafes, cruets, toilet articles, and similar articles.

It is very apt to scratch the glass and thus mar its beauty. Prosaic potato peelings are the best aids. Let them remain in the glassware overnight, and then rinse out with a little tepid water.

A very important point is to avoid sudden changes from extreme heat to extreme cold, and vice versa. A pitcher or tumbler which has been filled with ice-water, a tray that has been used for ice cream, if plunged at once into hot water, will be apt to crack.

The sudden change from heat to cold water makes the risk of breakage just as great. Glassware should never be removed from a closed cabinet where it has become heated and brought immediately into contact with a cold substance. Cool the glass for a time in water before subjecting it to the extreme temperature.

Newest Thing in Glass.

THE very newest thing in glass is a Bohemian reproduction of some recent finds by explorers in the island of Cyprus. The shapes are those of the early centuries, whose graceful outlines always throw the connoisseur into ecstasies of delight and admiration. The color effect is so like that of gun metal, including the iridescent beauties of the latter, that a prominent glass authority at once said, "gun metal glass," and it will no doubt be popularly so called.—*The "B. & D." Bulletin.*

How to Display China and Art Pottery.

IN the matter of window display it is impossible to lay down a hard and fast rule that shall be applicable to all cases. So much depends upon the class of customers catered for and the window space available. But the general question of frequently changing the goods and never overcrowding the window applies to all. When the shop is a double fronted one, the dealer has the advantage of reserving one window for better class goods, and for showing them with ample space. Both windows can be made attractive, but from different points of view. If I had a shop with two windows I would make it a rule always to show in one of them some articles as in actual use. I would have a small table on which I would set out a tea set, or a dessert set, or, as far as the table would permit, a dinner set. I would change these at least twice a week, and I would introduce small vases or flower holders, showing the effect of them with real flowers—or at least with some of the excellent imi-

tations so easily obtainable. I would always have this done inside the shop, but I would occasionally do it as a window display.

This is an age of advertising, and we are all agreed that it is the best leverage to any business. The retailer's best advertisement is his shop window. If he makes it a rule to very frequently put some novelty in it, people will acquire the habit of always looking at the window as they pass, and he will obtain a perpetual advertisement which cannot fail to bring him good business. I had intended to throw out some hints about the advantages of light, fanciful glass shelves, with silvered glass at the back of the window and partially on the window floor; and also to refer to the value of plush for the display of Worcester, Derby, Coalport, Minton's, and similar high class goods, but I have already filled the space assigned to me. There is, however, one feature of a window display as an attraction and an advertisement that I must briefly mention, and that is the advantage of having some of the things priced. I would not have a huge ticket on each article, like some "high class tailors" have. A ticket here and there on a few leading articles would be sufficient, and I would have that ticket small, but with the price distinctly visible. If a dealer, by a fortunate purchase, is able to mark up a cheap line in a seasonable article, the attraction will be enhanced, and the value of the window as an advertisement will be increased. Persons who enter a shop to purchase a specially cheap line are likely to purchase something else.—*Pottery Gazette (London).*

The New Child's "Hey-Diddle-Didle."

(With apologies to Walt Whitman.)

Here is the poem of me, the entertainer of children.

See! a cat is passing through my poem;
See—it plays the fiddle, rapturously;
It plays sonatas, fugues, rigodons, gavottes,
gigues, minuets, romances, mpromptus—it
plays the tune that led to the defunction of the
aged cow;

But most of all it plays nocturnes, and plays them
pyrotechnically, as befits the night time.

See the moon shining in the pellicid sky:

See! the cow, inspired by the intoxicating strains
of the Stradivarius, throws off her habitual lan-
guor, and leaps over the moon.

O me! O pulse of my life, O amazement of things!
Why so active, thou cow?

Why so passive, thou moon?

See the dog.

He grins and runs through the city,

Seeing humor in his surroundings.

Have all dogs so keen a sense of humor?

See the dish, maliciously meditative.

See, it takes advantage of the general confusion,
and absconds with the silver spoon.

—London Clarion.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Interesting Patriotic Window.

DESCRIPTIONS of patriotic windows still find their way to THE CIRCULAR office. One of the most interesting windows of this character apparently is described below, the writer being one of the best window dressers in the trade:

shield covers the cross to which the figure is clinging. This figure, which seeks the sheltering arms of Miss Liberty or Columbia, I should say, is draped with a Cuban flag. Fighting Bob, with the addition of a little hair on his chin and a beaver hat, makes an excellent Uncle Sam. He stands with pistol in hand and with a kind of a "hands off" expression, which fits exactly.



PATRIOTIC WINDOW OF G. C. ALLIS, DERBY, CONN. CHAS. I. FREEMAN, DRESSER.

DERBY, Conn., Aug. 2, 1898.

Editor of THE JEWELERS' CIRCULAR:

Enclosed you will find photo of a window which I recently arranged and which seems to be particularly well suited to the times. The central group is composed of three pieces of statuary, i. e., Rogers' Bob Acres, representing Uncle Sam; Venus de Milo, representing Liberty, and Rock of Ages, representing Cuba. All are dressed in tissue to represent the characters named. The flag which Liberty holds is so draped that the absence of Madam Venus' arms is not noticed, and the American

Behind this group, draped with a large American flag, topped off by a group of small Cuban and American flags, is a very large picture of the converted American Line steamship *St. Louis*. On the bottom of the window, at the right and left hand sides, lie a United States and a Cuban flag, and relics from the Civil War, in the form of unexploded shells, bullets, cartridges, fuses, etc., are scattered about. Pictures of officers Sampson, Dewey and Schley and President McKinley are arranged in suitable positions, as well as trays of jewelry, etc. On the whole, it was a very attractive

window, and there was hardly a minute that someone was not looking in at it.

Yours truly,
CHAS. I. FREEMAN,
(with Geo. C. Allis.)

An Advertising Store Front.

LINCOLN, Ill., July 30, 1898.

Editor of THE JEWELERS' CIRCULAR:

I wish to thank you for the mention of my business card in the June 15 issue of THE CIRCULAR, which I highly appreciated. The card is one of the best ads. I ever had. I enclose you several ads, and write-up of the front of my store, which I had painted in patriotic colors. This is the talk of my town; every paper in the city has made mention of same, and it is the finest ad. I ever had. It is the greatest hit I ever made in advertising. Every child, as well as the old, takes notice of the front. This may be of interest to your readers. I am yours,
With best wishes,

A. J. REINHARDT.

The article referred to is as follows:

"During the past three months, A. J. Reinhardt, the cash jeweler, has been constantly adding improvements to his beautiful store, not to say anything of the great addition to his stock of fine jewelry, diamonds, etc. The room has been completely remodeled, papered and new fixtures for light, etc., added, with telling effect. The latest move of Mr. Reinhardt is the patriotic front, which shines like a star on a dark night. Mr. Reinhardt has been eminently successful since he started on the cash business, and to that change he rightly attributes his increasing success. He realized that the sound financial basis is cash, and since the change from the credit basis he has constantly added to the improvements of his store. He believes in big sales and narrow margins and no book accounts. The improvement has been most noticed, however, in his big stock of jewelry and every article to be found in an up-to-date jewelry house. His method of guaranteeing and selling first class goods has won for him a reputation for honest dealing and it has brought and is bringing its reward."

Another journal says of the patriotic front:

"Adolph J. Reinhardt has had his store front painted in patriotic colors. Perched at the top is the great American eagle, the bird of birds. On either side floats the American flag, the protector of the weak and helpless as well as the bravest people on earth. Beneath is the Cuban flag. Under the folds of our flag and the wings of the eagle, little Cuba looks contented."

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST.
1879

The Most Successful

JEWELRY, BRIC-A-BRAC
AND FINE ART

Auctioneers in America



**ALWAYS
RELIABLE.**

**WORLD
RENOUNDED.**

...The...

**"Best"
There Is.**

**WM. F. NYE,
New Bedford, - Mass.**

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke
an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,
NEW YORK AND LONDON.**

**WILLETS' ART BELLEEK CHINA
Attracts Trade and
Holds It.**

Write for illustrations and particulars to

WICKE & CO, 32-36 Park Place, New York

\$24 GROSS. \$24 GROSS. \$48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
Add will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

**WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS**
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

**A. J. COMRIE,
AUCTIONEER,**

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

ALL KINDS OF

**Fancy
Wood
Chests**

FOR.....

**TEA SETS and
FLAT WARE...**



Silk
and
Brccade
Cases
for
Silver-
ware
and
Jewelry.

Canton
Flannel
Bags
and
Rolls.!

Hebbard and Brother,

860 Broadway, New York.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap ; THEY Reduce Wear and Tear of the Case ;
THEY Protect from all Ordinary Magnetic Influences.

Perfect in
Action.
Convenient
in Use.



Educate
Your Customers
by Talking
up
Ajax Watch
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK.

IMPORTERS AND CUTTERS.

As a result of our MR. RICHARD FRIEDLANDER'S visit to the Diamond markets of Europe we are now receiving weekly shipments of

Mêlée

and stones varying from 1/2 to 3 carats each. We are also cutting a large quantity of

Rough

which will be ready for the market about Aug. 15, 1898.

R., L. & M. FRIEDLANDER

Importers and Cutters of Diamonds,
American Watches, Jewelry,

30 MAIDEN LANE . . . NEW YORK

Branch, 97 Hatton Garden, London.

ANGLO-AMERICAN ALLIANCE.



ELLIOTT'S JUSTLY CELEBRATED

ENGLISH

CHIME CLOCKS
FITTED UP IN

AMERICAN

HALL CLOCK
CASES,

OUR OWN MAKE
AND DESIGNS.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

W. C. A. WESTPHAL,
WATCHMAKER,

41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3634 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger. New York.
Established 1848.

L. LELONG & BRO.,

Gold and Silver

REFINERS,

ASSAYERS and

SWEEP SMELTERS.

Southwest Corner of

HALSEY and MARSHALL STREETS,

NEWARK, N. J.

Sweepings a Specialty.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I. BRACELETS, LORGNETTES. VEST, DICKENS, CHAINS.
11 JOHN ST., NEW YORK. PONY, BICYCLE

ALBERT LORSCH.

TELEPHONE CALL, 746 CORTLANDT, N. Y.

ALFRED KROWER.

ALBERT LORSCH & Co.,

LORSCH BUILDING.

167 WEYBOSSET ST.,

37 & 39 MAIDEN LANE, N. Y.

PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
...IMITATION STONES, NOVELTIES...

WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH
FULL FORCE.
SEND IN YOUR ORDERS.

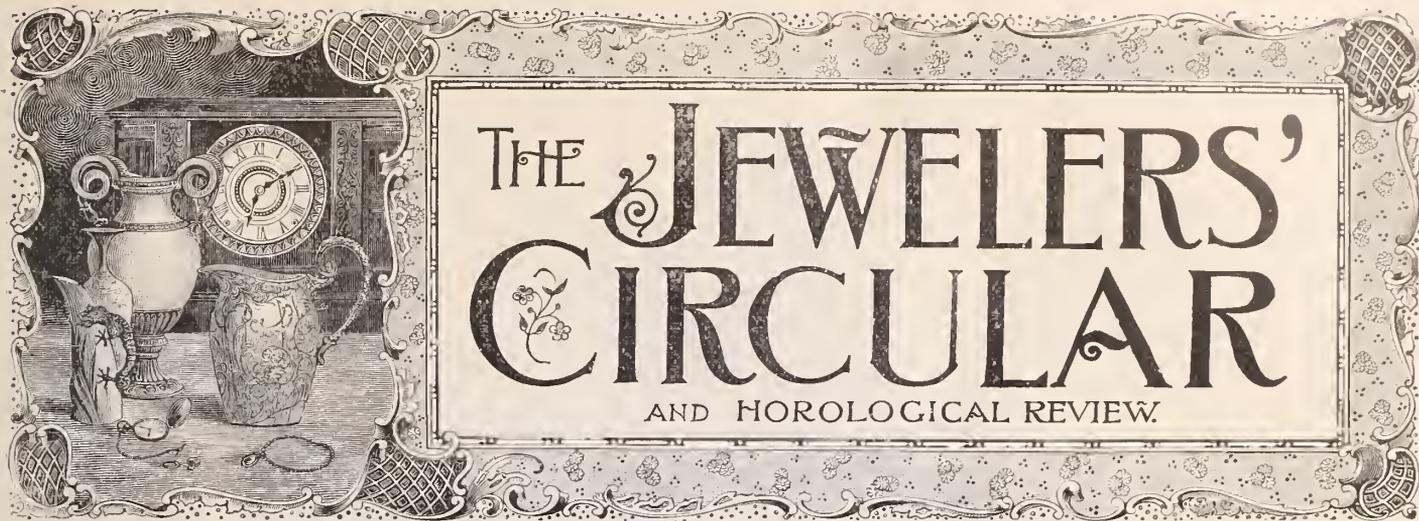
S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS AND
LEADERS IN
STYLE AND FINISH.



IMPORTERS AND CUTTERS OF DIAMONDS
 65 Nassau St. NEW YORK.
 Cor. John.

DIAMONDS and Cutters.
 L. & M. KAHN & CO.,
 172 Broadway,
 Cor. Maiden Lane, N. Y.,
 DIAMONDS



Corbin Building, 11 John St., Corner Broadway, New York.

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VOL. XXXVII.

NEW YORK, WEDNESDAY, AUG. 24, 1898.

No. 4.

CHASTENESS IN SILVER DESIGNING.

IN a recent issue of this journal was mentioned the fact that upon the completion of 40 years' service with Tiffany & Co., New York, James H. Whitehouse received from his associates of the engraving and designing department, over which he presides, a handsome silver loving cup which is appropriately inscribed. We now have an opportunity to present an illustration of this specimen of chaste silversmithing and of the beautiful salver presented to him by Tiffany & Co. On what may be considered the front of the cup is the following inscription: "Presented to Mr. James H. Whitehouse on his Fortieth Anniversary with Tiffany & Co., by his Associates in the Engraving and Designing Dept., May 1st, 1898;" while on the salver is this inscription under the coat of arms and dates 1858 and 1898: "As a souvenir of the many years of agreeable association and of his valuable services this salver is presented by Tiffany & Co. to Mr. James H. Whitehouse."

Luxury of the Spoon.

THE custom of collecting spoons of various dates and designs is one that greatly obtains with curiosity hunters at present, says the London *Sketch*, and from cobwebby antiquarian to contriving hostess the spoon of authentic pedigree is equally interesting

and covetable, in one case for its inherited history, and the other for its added ornamental values to the dinner table. Old baptismal spoons are especially treasure

to say extortionate, prices. It is curious to think that the only implement our forefathers fed themselves with was the spoon—and as entertainers in these days were not required or supposed to provide their guests with such out of the way luxuries, each man brought his own in his pocket. As soon would a lady or gentleman of quality think of traveling without a spoon case in the days between Henry VIII. and James I. as we moderns would be likely, on railway journeys, to go without watches.

All persons then received spoons from their godparents, more or less ornate, according to the means of these worthy folk, the most ordinary shape being the Apostle handle; but in old Catholic times various sacred objects and legends were commonly engraved thereon with great elaboration. When the early Victorian sponsor, therefore, enriched his godchild with an orthodox spoon of no particular pattern, he probably seldom knew that it was the unnecessary survival of a forgotten custom which electroplate and machine made spoons had rendered obsolete years before. It was a Somersetshire squire, one adventure seeking Tom Coryate,

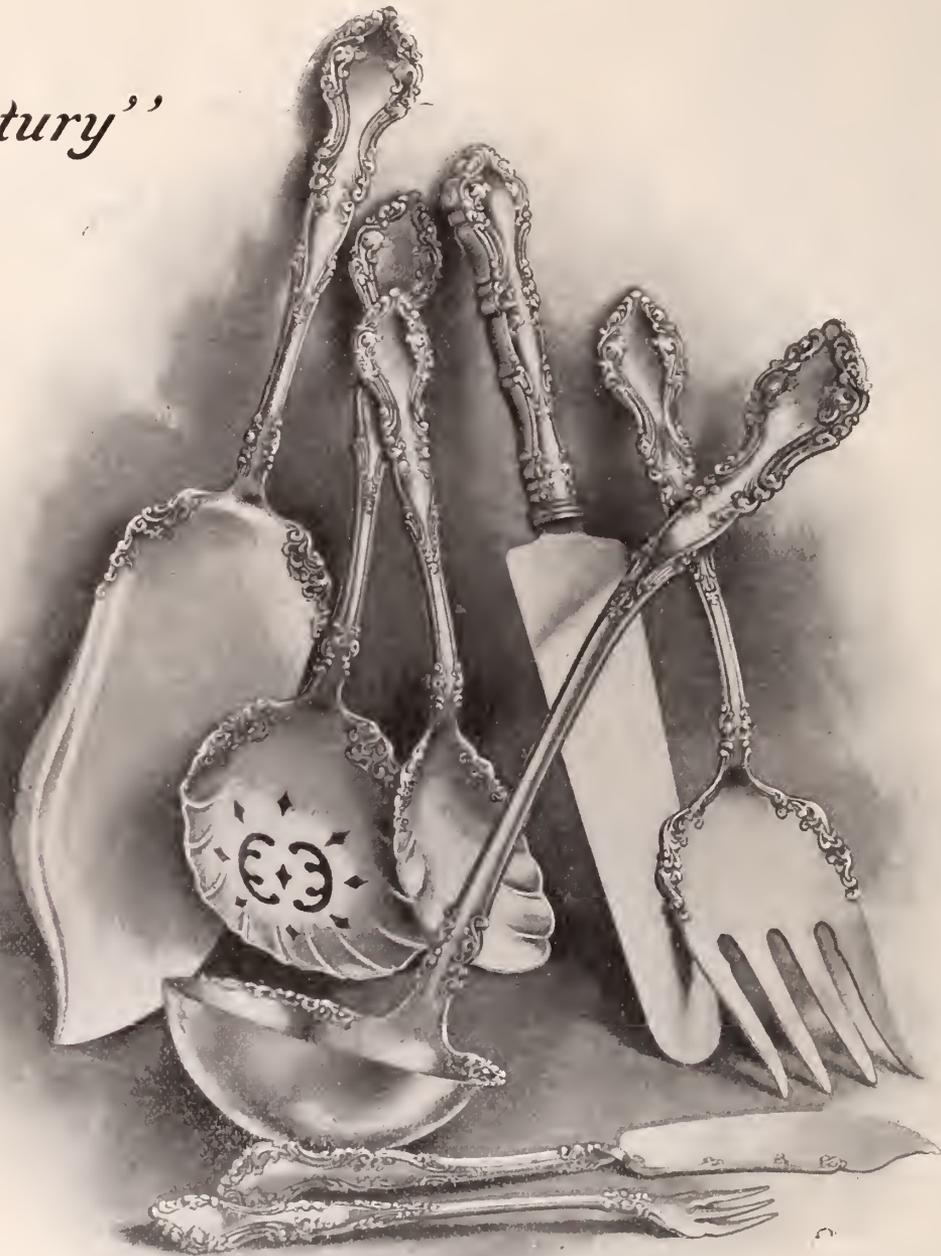


TESTIMONIAL TO JAMES H. WHITEHOUSE.

trove to the collector, and some relics of ancient Tudor times, which were lately unearthed in a Wiltshire village and sold in King St. fetched the most unblushing, not

who finally delivered England from being altogether spoon fed, and gave it over to the enlightenment of forks. This was when James I. was king.

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

THERE'LL BE A HOT TIME HERE

...from **July 25th to
August 25th,**

During which time we have our annual clearing sale. The following list of items are rare bargains. Every article is guaranteed to be perfect or we will refund the money.

100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to **\$14.00.**

50 Solid Oak, Plain Top, Work Benches, **\$8.00.**

50 6-Drawer Oak Glass Cabinets, **\$2.78.**

100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, **\$1.10.**

200 bottles Hardening Compound, regular price 25c., reduced to **10c.**

1000 pairs P. R. Tweezers, N. P., **14c.** each.

20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price **\$1.75.**

500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to **\$9.90.** (After this lot is gone we will sell no more at this figure.)

1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, **\$7.50.** Why pay \$12.00?

The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

*WE PACK THE GOODS CAREFULLY, BUT
DO NOT PAY FREIGHT OR EX-
PRESS CHARGES.*

**KEEP YOUR EYE ON THIS PAGE;
IT WILL PAY YOU.**

L. C. REISNER & CO.,
LANCASTER, PA.

*IMPORTERS, EXPORTERS, MANUFACTURERS AND
JOBBER, WATCHMAKERS' TOOLS
AND SUPPLIES.*

... NOTICE ...

B. A. BALLOU & CO., Manufacturers of Improved Safety Pins

hereby notify the trade that a suit has been brought by B. A. Ballou against E. A. POTTER & CO., of Providence, for their infringement of his patent on said safety pins, in the United States Circuit Court in the District of Rhode Island, which, after a stubborn contest on the defendants' demurrer thereto, has been decided in favor of B. A. Ballou.

All persons infringing said patent by making or selling the so-called "One Piece" safety pins are notified to cease such infringement, as all rights under said patent will be strictly protected and enforced.

It seems an opportune time to give a short history of these little pins.

In the year 1888, when this patent was granted, a few patterns of the pins were placed on the market with the idea that they would be used by ladies for cuff pins, cuffs being then much worn, as up to that time no pin had been made stiff enough to pass through the sleeve and linen without bending, and the old style joint and catch pins were clumsy, liable to scratch, and did not admit sufficient cloth, owing to the space occupied by the joint and catch. It required many months of experimenting to obtain the proper spring and temper so that when the tongue was removed from the catch it would spring back far enough to enter the cloth; but this was finally accomplished, and this spring made it a perfect safety pin, as when closed, the tongue remains firmly in the catch.

Persistent effort for more than two years resulted in very few sales. The article was new, and people often prefer to use an old, inferior pin rather than to try a new one. All this time no pains were spared to improve the style, patterns and finish, and gradually small orders began to come in. It was several years, however, before the attention of other manufacturers was drawn to the pin, yet its gradually increasing sales led them to look into its merits and finally copy it as closely as possible without infringing. Many soon found, however, that a good strong, springy pin could not be made except from "one piece" of stock in a manner which infringed the patent, and several asked the privilege to make them under royalty. We have never, for various reasons, granted this privilege to anyone; and as the demand continued to increase some in-

fringed, but soon discontinued, the matter being settled out of court.

As a proof of our confidence in the pins, and although realizing that some, not knowing how to use them, will bend and perhaps break the tongues, we have guaranteed them, agreeing to replace all broken pins free of charge, except in the case of gold pins where part of the pin is not returned, when we charge only for the actual loss of stock. We have lost no opportunity to improve them, until to-day they seem to us to be as near perfect as it is possible to make a pin of this description, and we hope that you and your customers will compare them with the different pins now made, and satisfy yourselves that this pin, with the patent date "Apr. 3, '88" on the inside of the front, is the best of its kind made. They are now much used

for shirt waists, for babies' caps and bibs and with chains attached for children's dresses.

If we have succeeded in interesting you, and if you have never used these pins, we hope you will write for a sample pair, which will be mailed free of charge, on receipt of 4 cts. in stamps.

They are made in a great variety of patterns with and without stones, and in six different sizes:— $\frac{7}{8}$ in., 1 in., $1\frac{1}{4}$ in., $1\frac{3}{8}$ in., $1\frac{3}{4}$ in. and 2 in., the last two being used for belt pins.

Remember the patent date, "Apr. 3, '88," is on the *inside of the front of every pin* we make.

We wish to call your attention to the following list of quality marks, which may be of service to you.

PRESERVE THIS.

Marks Identifying Quality of the BALLOU Patent "One Piece" Safety Pins.

Cuts twice actual size.	Catches Stamped		14K. Pins.—White Cards with Blue 14K. Stamp.
	"		10K. Pins.—Gilt Border Cards.
	"		1-10 Gold Filled.—Blue Border Cards.
	"		Also Sterling Silver.—Black Border Cards.
	"		2d quality Plate, Seamless.—Red Border Cards.
	"		Electro Plated.—Green Border Cards.

+ PAT. APR. 3 '88. +

Pins having two small crosses on the inside are the "Light Weight," made only in 10K., 2d Quality Plate and Sterling Silver. Many of the first 10K. pins made had this  catch, and the 14K. a plain catch; but a drop of acid will quickly enable one to distinguish the 14K. from the 1-10 Gold Filled.

B. A. BALLOU & CO.

Stop Here

LONG ENOUGH TO READ THE FOLLOWING
STATEMENT:

YOUR STOCK **IS** NOT AND **CAN** NOT BE
COMPLETE WITHOUT A FULL LINE OF...

“OLD STANDARD”

Simmons Chains

JEWELERS WHO HANDLE THE GOODS SAY
SO. YOU'LL HAVE LOTS OF TRADE THIS
FALL; HENCE YOU'LL NEED LOTS OF
“SIMMONS” GOODS...

New Lines of Bangle and Chain Bracelets Now Ready
New Goods. New Designs. New Ideas

ASK YOUR JOBBER FOR SAMPLES. HE'LL
BE PROUD TO SHOW THEM...



R. F. SIMMONS & CO.,

New York Salesroom:
41 and 43 MAIDEN LANE.

Factory and Main Office:
ATTLEBORO, MASS.

Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

SEND FOR
PRICE-LIST



R. Wallace & Sons Mfg. Co.

Silversmiths

WALLINGFORD, CONN.

BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

Jewelry a Fashionable Necessity.

Thus Say the Authoritative Fashion Journals of Europe.

JEWELS are a necessity of the fashionable toilette; to speak of them as mere "accessories" conveys a false idea. No woman in society now appears without gems, and their best and most becoming use is as much a study as that of the gowns with which they are worn. Perhaps nowhere do we see more perfectly mirrored the absolute reflection of sentiment about the wearing of jewels, than in authoritative fashion journals of the day. In chronicling the styles prevailing in the highest English society, *The Lady*, of London, finds occasion for the following:

"It is curious to note how completely the love of woman for jewels has reasserted itself. For a few short years it was more or less fashionable to look upon gems as vulgar, and silver as quite chic. It was purely an English fashion. In America, even at the height of the æsthetic movement, the New York and Chicago belles were renowned for their diamonds. On the Continent women laughed to scorn the clumsy silver ornaments which smothered the limbs of English women at table d'hôte or dance. As a result, while the Birmingham silversmiths were making bangles, the New York jewelers were busy devising quaint and exquisite designs; and Paris and Berlin were vying with each other in producing jeweled trinkets, which, whatever their intrinsic value, were at least beautiful. Women are buying diamonds, emeralds, and above all, pearls." Speaking of American designs, we are told that they are "full of character, with just a touch of French taste." And further from the same source:

"Paris has not lost her feeling for artistic grouping of jewels, but the French houses have not the pluck to buy diamonds of great price. Women who want the finest stones have never deserted the West End shops, whose wholesale mounters have kept up a steady output. Diamonds off color or flawed, pale emeralds, rough pearls, poor rubies, are tabooed. It sometimes takes as long as six months to procure diamonds to make up such necklaces as are worn by Indian princes or eastern potentates—a string of large brilliants,

carefully graduated, of equal color and brilliance. Each stone must be perfect. Ten, fifteen or twenty thousand pounds is not at all an uncommon price for a necklet of large diamonds.

"Of the diamonds of the second grade there are many; of ordinary diamonds the supply is almost equal to the demand, but of large, flawless stones of great depth, fire and perfect color, the demand far exceeds the supply, and such stones are rising in value each year. For an investment, women who buy only the finest stones can hardly go wrong. Fine emeralds have increased during the past few years over one-third in value. Pearls will one day be almost unprocurable. The fisheries are not so productive as they used to be, and it seems almost hopeless to expect any new fishing grounds to be found. Even the at one time common turquoise has gone up in price, and good Persian turquoises are now almost to be accounted rare stones. The population of the world grows, the wealth of the world grows, but the precious stones do not increase; they become more difficult to secure each year. Women love jewels, they have always loved them, and they always will, and as each year they find precious stones increasing in value, they will become the more eager to buy.

"That the fashion for wearing magnificent jewels has grown wonderfully the past ten years, one has ocular demonstration at every private view, every public function, in all the theaters, and at every dance."

The *London Queen* remarks in a recent issue: "Silk, muslin, lace, lisse, and net play the most important parts in the ball rooms of to-day, where jewelry is more conspicuous than it has been for many a long year. I do not believe in any of the golden days, quoted as times of prodigality, the ladies of the court ever wore more jewels than they do now. And I am quite convinced that never in England was the art of setting gems studied with such taste.

"And nowadays we must have ornaments for our hair—no coiffure is complete without some decoration. Such a pretty osprey I saw the other day. It was of bright turquoise blue, ostrich feather at the base studded with little sequins—above this was a ficelle tinted osprey, not a natural one, with three blue sequins, caught to each feather with a diamond.

"An exquisite piece of workmanship shows a huge mass of maidenhair fern,

each leaf of stones of rare color. But, perhaps, the most charming of all is the tulle bow of white, which had needs to be fastened by a diamond ornament at the base."

The Ladies' Field reports such pleasant facts as these:

"Pearl and diamond collars are as beautiful as possible, and are worn tremendously, rather more than ropes of pearls. It is very useful to be able to buy a collar that will compose itself into a corsage ornament or the half of a circlet for the waist, for diamond belts are enormously smart. In just the same way the beautiful slides made in antique patterns and intended to be worn on tulle or velvet round the throat, may be adapted to the evening corsage, where a nœud of velvet fills up the center and throws into vivid relief the sparkling gems. Or the waist belt may be decorated in this way; or again, I saw the other day the panier of a skirt drawn up to one side and fixed with one of these sparkling broken ovals. I think the broken oval shape is about the most lovely there could be.

"Earrings are returning really and truly; the rumor is not merely a rumor any longer, and quite the prettiest are tiny, pear shaped drop pearls with a diamond above. Women are not having their ears pierced any longer, for by a very charming little contrivance the earrings can be fixed to the ear without any such piercing being necessary. Sash buckles and charms must just have a mention; both are at the present moment quite the rage."

Once more *The Lady*:

"There never was a day when jewelry was made to play a more occult part, mingled with a decorative one, than now. A fiancé gives his beloved a perfectly modeled little Cupid, worked in gold, to dangle as a mascot from the porte bonheur she wears upon her left wrist. Pigs are hugely favored, and black cats with topaz eyes are held to convey mysterious good fortune. What with birthday gems, lucky month jewels, and such possessions as mystic lumps of uncut jade, coral and amber, women present a very barbaric appearance, or would, if the exquisite taste of the modern jeweler did not secure to these baubles an infinity of grace and elegance."

ELSIE BEE.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....At Popular Prices,

an extensive line of Hollow Ware and Mounted Glass in effective, artistic and handsome patterns.



REDLICH & CO.,

860 Broadway, New York.

Our Cuban Tariff.

Regulations as to Entry of Goods—Duties on Jewelry, Watches and Kindred Lines.

WASHINGTON, D. C., Aug. 11.—After receiving the approval of the Cabinet yesterday, the Secretary of War has made public the "regulations for the guidance of officers concerned in the collection of duties on imports and exports, taxes and other charges and exactions to be levied and collected as a military contribution at ports and places in Cuba in possession of or under the control of the forces of the United States."

The order of the president putting the regulations into effect is as follows:

EXECUTIVE MANSION, Aug. 9, 1898.

By virtue of the authority vested in me as Commander-in-Chief of the Army and Navy of the United States of America, I do hereby order and direct that, upon the occupation and possession of any ports and places in the Island of Cuba by the forces of the United States, the following tariff of duties and taxes, to be levied and collected as a military contribution, and regulations for the administration thereof, shall take effect and be in force in the ports and places so occupied.

Questions arising under said tariff and regulations shall be decided by the general in command of the United States forces in that island.

Necessary and authorized expenses for the administration of said tariff and regulations shall be paid from the collections thereunder.

Accurate accounts of collections and expenditures shall be kept and rendered to the Secretary of War.

WILLIAM MCKINLEY.

Upon the occupation of any ports or places in the Island of Cuba by the forces of the United States the foregoing order will be proclaimed and enforced.

R. A. ALGER, Secretary of War.

Rules regarding the entry of merchandise of principal interest to American exporters are:

8. The consignee named in the bill of lading, or the person to whom such consignee shall, by indorsement, have assigned the bill of lading, shall present to the officer duly designated for the purpose by the military authority his bill of lading, an invoice describing the goods, showing their character, quantity and cost, together with an entry in duplicate showing the name of the importer and of the vessel of importation, the place whence the goods were imported, the date of their arrival at the port of destination, the marks and numbers of the packages, the nature and quantity of their contents, their value, including all costs incurred in packing them for shipment, and the currency in which the invoices were made out. The invoice must be made out in the currency of the country of exportation, and must be verified by the oath of the shipper. The entry shall be signed by the importer, who must make affidavit to the truth of all the statements contained therein, and shall agree in value and description, with the facts shown by the invoice.

9. After the packages and contents have been duly compared with the invoice and found to agree therewith, the duty due thereon will be computed on the face of the entry, and after the payment of the proper duties and charges, an order for the delivery of the packages and contents will be issued by the proper officer.

10. Any objections to the assessment of duty must be filed by the importer before the payment by him of the same, and no refund of duty will be made thereafter.

11. Goods found to be fraudulently invoiced, either as to character or quantity, and all goods attempted to be introduced without permit, shall be confiscated.

12. No delivery of imported merchandise shall be made to the importer unless he shall have duly paid in cash the duties assessed thereon.

13. Coastwise cargoes shall be subject to duties the same as if coming from a foreign port, except as to the trade between ports in possession of the United States.

14. Any goods, wares or merchandise not duly entered for payment of duty within ninety days after importation shall be sold at auction by order of the commandant after five days' public notice conspicuously posted at the port. The proceeds

of such sale will be kept for ten days, subject to the demand of the importer, after deduction of the proper duties on the goods and all expenses of storage and sale.

15. All seized and confiscated merchandise will be sold in like manner, and the proceeds, after deduction of expenses, will be turned over to the officer duly designated for that purpose.

16. Merchandise originally destined for some port or place in Cuba, not in the possession of the United States forces, may be entered at one of the designated ports. Vessels may likewise enter, although originally cleared for a port in Cuba not in possession of the United States.

17. The officer designated for that purpose shall receive all customs duties, fees and charges, and shall without delay pay the same over to such officer as shall be designated by the commanding general. Records shall be kept and accounts rendered of all money transactions, and receipts in duplicate shall be taken by the officer paying over such moneys, one copy to be retained by him as his official voucher and the other transmitted by mail with his accounts to the War Department, Washington, D. C.

18. Such public buildings as may be suitable for the purpose shall be used and occupied for the transaction of business and for the storage of imports in the ports aforesaid.

19. All supplies and materials for the use of the army and navy of the United States shall, under suitable restrictions to be prescribed by the commanding general, be admitted without payment of duty.

Customs Tariff on Jewelry and Kindred Lines of Merchandise.

Free.

15. Wearing apparel, toilet objects and articles for personal use, bed and table linen, books, portable tools and instruments, theatrical costumes, jewels and table services bearing evident trace of having been used, imported by travelers in their luggage in quantities proportionate to their class, profession and position.

When travelers do not bring their baggage with them, the clearing of the same may be made by the conductor or persons authorized for the purpose, provided they prove, to the satisfaction of the customs, that the effects are intended for private use.

STONES USED IN ARTS AND MANUFACTURES.

[N. W. = net weight G. W. = gross weight]

Tare: c and d, 20 p. c.

1. Marble, jasper and alabaster:	Pesos.
a. In the rough or in dressed pieces, squared or prepared for shaping, G. W. ....100 kil..	0.50
b. Slabs, plates or steps of any dimension, polished or not.....100 kil..	1.00
c. Sculptures, high and bas-reliefs, vases, urns and similar articles for house decoration .....100 kil..	3.10
d. Wrought or chiseled into all other articles, polished or not.....100 kil..	2.00

GLASSWARE.

Tare: In single receptacles, 35 p. c.; in two or more receptacles, 40 p. c.

11. Crystal and glass imitating crystal:	
a. Articles, cut, engraved, or gilt, .....100 kil..	10.00
b. Articles, other.....100 kil..	5.40
14. Glass and crystal in statuettes, flower stands, and vases and similar articles for toilet purposes and house decoration; spectacle and watch glasses; imitations of precious or fine stones; enamel. 100 kil..	.55

POTTERY, EARTHENWARE AND PORCELAIN.

Tare: In cases or barrels, 30 p. c.; in hampers or otherwise packed, 16 p. c.

17. Slabs, tiles, ceramic tiles, glazed roofing tiles, G. W. ....100 kil..	.50
18. Hollow ware, glazed or not, of clay or stone ware:	
a. Household and kitchen utensils, .....100 kil..	.75
b. Dishes or other articles, provided that they be neither gilt, painted, nor ornamented in relief....100 kil..	3.00
c. Articles, gilt, painted, or ornamented in relief.....100 kil..	4.00
19. Hollow ware or dishes of faience:	
a. Neither painted, gilt, nor in relief 100 kil..	3.00

b. Gilt, painted, or with ornaments in relief.....100 kil..	4.00
20. Hollow ware or dishes of porcelain:	
a. Neither painted, gilt, nor in relief, .....100 kil..	4.00
b. Painted, gilt, or with ornaments in relief.....100 kil..	5.00
21. Statuettes, flower stands, and vases, high and bas-reliefs, articles for toilet purposes and house decoration, of fine clay, faience, stone ware, porcelain, or biscuit; .....kilog..	12.00

GOLD, SILVER AND PLATINUM. AND ALLOYS OF THESE METALS.

22. Gold and platinum in jewelry or goldsmiths' wares, with or without precious stones, or pearls; jewelry or wares of silver, with precious stones, pearls and seed pearls, not set, N. W. ....hectog..	7.50
23. Gold or platinum wrought in articles, other, of all kinds, N. W. ....hectog..	2.80
24. Silver in ingots, bars, plates, sheets or powder, N. W. ....hectog..	2.60
25. Jewelry or wares of silver, without precious stones or pearls, N. W. ....hectog..	1.50
26. Silversmiths' wares, other, of all kinds, and platinum ingots, N. W. ....kilog..	8.00

BUCKLES, PENS, ETC.

Tare: In cases or barrels, 18 p. c.; in hampers, 12 p. c.; in other packages, 6 p. c.

46. Buckles:	
a. Gilt, silvered or nickeled....kilog..	.20
b. Other kilog..	.15
47. Pins and pens; pieces of clock works. N. W. ....kilog..	.60
49. Cutlery of all kinds.....kilog..	.40
53. Articles of all kinds not specially mentioned, fine, i. e., polished, enameled, coated with porcelain, nickel or other metals (with the exception of lead, tin or zinc), or with ornaments, borders or parts of other metals, or combined with glass or earthen ware:	
a. In which sheet predominates.....	
.....100 kil..	2.50
b. In which sheet does not predominate .....100 kil..	2.50
64. Articles not specially mentioned, varnished or not, T. ....kilog..	.20

OTHER METALS AND THEIR ALLOYS.

Tare: In cases or barrels, 18 p. c.; in hampers, 12 p. c.; in other packages, 6 p. c.

Nickel, aluminium and their alloys:

70. In bars, sheets, pipes and wire, G. W., 100 kil.	14.00
Nickel or aluminium, and their alloys:	
74. Articles of all kinds.....kilog..	.50
Tin and alloys thereof (Britannia metal, etc.):	
75. Articles of all kinds.....kilog..	.50
76. Zinc, lead and other metals and their alloys:	
a. Articles, gilt, silvered or nickeled, T. ....kilog..	.30

INSTRUMENTS.

234. Musical instruments, other (musical boxes), N. W. ....	.35
235. Watches:	
a. Of gold; also chronometers....each..	3.00
b. Of silver or other metals....each..	1.00
236. Clocks with weights and alarm clocks, each	0.40
237. Works for wall or table clocks, finished, with or without cases*...each....	.80

*Finished or spare parts of steel are comprised in No. 47. The same parts of other metals or alloys shall be dutiable according to the component material.

Cases, stands, bell jars and other accessories shall be dutiable as manufactured articles according to their class.

Clockworks for wall or table clocks, unfinished, shall be taxed according to No. 64. Unfinished pieces are those which are only roughly filed, with no escapements, the wheels of which are not adjusted and the last wheel not created.

When clockworks are imported within cases, on stands, etc., and the importer does not wish to separate them for examination, the works and the dial will be reckoned as weighing 1 kilogram, and the rest shall be dutiable conformably to the preceding paragraph.

MISCELLANEOUS GOODS.

301. Fans:	
Tare: 15 p. c.	
a. With mountings of bamboo, reeds, or other wood..... kilog..	.15

Tare: 25 p. c.

b. With mountings of horn, bone, composition, or metal (other than gold or silver), N. W.....kilog..	.60
c. With mountings of tortoise shell, ivory, or mother-of-pearl; also fans of kid skin, silk tissue, or feathers N. W.....kilog..	.80
302. Trinkets and ornaments of all kinds, except those of gold and silver, N. W. kilog..	.75
303. Amher, jet, tortoise shell, coral, ivory and mother-of-pearl:	
a. Unwrought, N. W.....kilog..	1.00
b. Wrought, N. W.....kilog..	1.80
305. Walking sticks and sticks for umbrellas and parasols*.....hundred..	4.00
306. Buttons of all kinds other than gold or silver, N. W.....kilog..	.20
307. Hair, human, manufactured into articles of all kinds or any shape N. W., kilog.	5.00
311. Cases:	
a. Of fine wood or leather lined with silk; other similar cases, N. W., kilog.	.75
315. Games and toys, other than those of tortoise shell, ivory, mother-of-pearl, gold or silver.....kilog..	.10
316. Umbrellas and parasols:	
a. Covered with silk**.....each..	.10

* Sword sticks shall, for the swords, be liable to the duties leviable on foil blades, and in addition the duty on walking sticks shall be collected.

** Umbrellas and parasols shall always be dutiable according to the tissue with which covered and not the tissue with which lined.

All goods regarding which no tare is specified shall be dutiable on net weight or according to the bases stipulated in the respective numbers of the tariff; all packages or receptacles containing such goods shall be separately liable to the duties set forth in the corresponding numbers of the tariff.

Other rules governing tare are:

7. Goods dutiable on gross weight entitled or not to tare allowance shall always be taxed inclusive of the weight of all interior wrappers, ribbons, envelopes, or packing.

8. When an article entitled to tare allowance is imported in bulk or merely fastened by means of ropes or hoops, or packed in paper, straw, hay

or the like, no tare shall be deducted.

9. Goods dutiable on net weight shall pay together with the weight of the paper wrappers, ribbons, envelopes, or immediate receptacles other than the boxes or cases. Needles, pins, pens, and other articles comprised in Nos. 47, 48 and 63 shall be excepted from this rule, and will be weighed together with the boxes if of cardboard.

Other boxes and cases, also boxes and cases containing other articles, shall be dutiable, according to the number of the tariff to which they belong.

Goods affixed to cardboard, cards or wood shall be dutiable together with the weight of such package.

10. When the same package contains two or more articles dutiable on gross weight and paying different rates of duty, the highest taxed article shall be dutiable together with the weight of all exterior packages, subject to deduction of tare, if any.

The other article or articles shall be dutiable separately, with no allowance for tare.

11. When goods dutiable on gross weight and liable to the same duty, but for which different tares have been established, are inclosed in the same package, the lowest tare shall be deducted. Should part of the goods be dutiable on gross weight without any allowance for tare, no tare shall be deducted.

12. When the same package contains goods dutiable on gross weight as well as other articles dutiable on net weight or otherwise than on weight, all such articles shall pay separately, and those dutiable on gross weight must comply with the foregoing rules, save that no article contained in the package shall be entitled to any tare allowance.

This tariff, it is expected, will not be effected by the protocol signed after it went into effect. While only applying to the ports in control of the American forces when it was promulgated, any future tariff relating to other ports will probably be made to conform with this, as it is not reasonable to expect the Government would levy a different duty for say Havana, to that at Santiago.

American Trade With Puerto Rico in the Jewelry and Kindred Lines.

Since the capture of Puerto Rico and Spain's acceptance of the President's protocol, practically settling the question of the retention of that island by the United States, much interest has been evinced in the island by American people generally and especially by merchants in regard to its future prospects as a market for American manufactures. Of course, the statistics showing the amounts purchased by the island in former years are no criterion of its field as a future market, as our merchants selling in Puerto Rico have been under many great disadvantages which disappear

immediately upon the island becoming a possession of the United States. Nevertheless, the figures showing the consumption of the products of the jewelry trade by the Puerto Ricans for 10 years back will prove interesting.

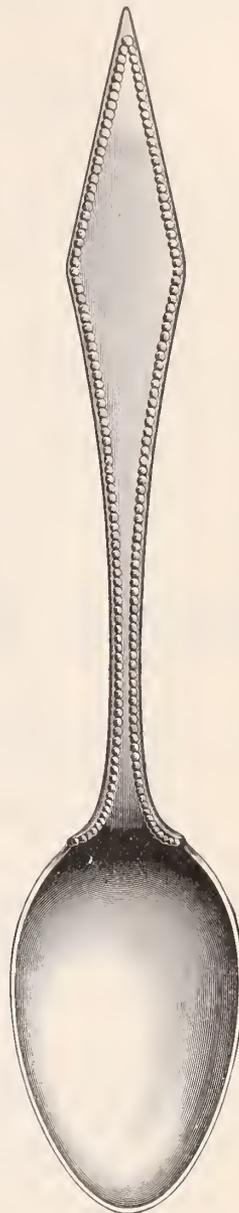
In the recent report made to the Department of Agriculture on American trade with Puerto Rico, there is a detailed table of exports from the United States to that island, from 1888-1897, from which the following items were gleaned. The report was compiled by Frank H. Hitchcock, chief of the Section of Foreign Commerce, and sent to the Secretary of Agriculture under date of June 30, 1898.

	1888	1889	1890	1891	1892	1893	1894	1895	1896	1897
ART WORKS:										
Painting and Statuary...	351	480	1,138	350	360	740	265	168	211	75
CLOCKS AND WATCHES:										
Clocks and parts of.....	1,139	2,301	2,816	2,501	2,334	1,609	890	743	1,201	1,054
Watches " " ".....	7	37	9	—	—	517	135	30	457	652
Chinaware	97	—	104	—	—	*	*	*	*	*
Fancy Articles.....	2,146	3,554	1,934	5,118	*	†	†	†	†	†
Cutlery.....	1,355	1,076	779	363	274	1,104	408	606	327	327
Jewelry and Manufactures of Gold and Silver.....	7,766	9,451	10,166	9,625	18,545	18,377	10,472	3,747	8,698	3,786
Umbrellas, Parasols, Sun shades, Etc.....	—	14	—	—	*	*	*	*	*	*
Plated Ware.....	2,556	3,668	3,561	2,103	2,991	2,950	2,712	1,784	1,890	2,013

* Not separately stated. † Not recorded.

A Catchy Pattern

UNIQUE AND ORIGINAL



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Howard Sterling Co.,
PROVIDENCE, R. I.

New York, 860 BROADWAY.

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.

39 Maiden Lane,
L. Rosenberger.
M. Rosenberger. **New York.**
Established 1848.



Manufacturers of
Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y.

Our Puerto Rican Tariff.

WASHINGTON, D. C., Aug. 19.—The War Department to-day issued regulations covering the collections of customs duties, taxes and other charges in Puerto Rico. It is accompanied by an order of the President similar to that already issued with the tariffs of Cuba and the Philippine Islands. Like those tariffs, the new rates for Puerto Rico are based on the minimum Spanish tariff. The tonnage and landing charges are practically the same as provided in the Cuban regulations, but speaking generally the customs duties are lower, particularly in the schedules for food products. The Spanish tax of 50 cents on each ton of merchandise landed at San Juan and Mayaguez for harbor improvements is con-

tinued. The following articles are admitted:

FREE.

Gold, silver and platinum, in broken up jewelry for table services, bars, sheets, coins, pieces, dust and scrap.

Wearing apparel, toilet objects and articles for personal use, bed and table linen, books, portable tools and instruments, theatrical costumes, jewels and table services bearing evident signs of having been used, imported by travelers in their luggage in quantities proportioned to their class, profession and position.

(When travelers do not bring their baggage with them, the clearing of the same may be made by the conductor or persons authorized for the purpose, provided they prove, to the satisfaction of the customs, that the effects are destined for private use.)

Archaeological and numismatical objects for public museums, academies and scientific and artistic corporations, on proof of their destination.

Tariff for the Philippines.

WASHINGTON, D. C., Aug. 19.—The tariff for the Philippine Islands has just been published by the War Department. The rates of the tariff practically conform to those formerly in force in the Philippine Islands, with the exception of the abolition of the general surtaxes. The metrical system is in vogue and the monetary unit is the gold peso, of the mint, the value of which is estimated at \$1.034. The following are the rates on the principal articles of import in the jewelry and kindred lines:

Crystal and glass imitating it (also gilt or silvered in the interior), per 100 kilos (220.46 pounds)	6.00
Gold and silver in jewelry or plate, also set with stones, per hect. (3.52 ounces).....	5.00
Gold, silver or platinum worked into other objects, per hect. (3.52 ounces).....	.50
(These items are subject to a surtax of 20 per cent.)	
Watches, gold, each.....	4.00
Watches, of silver or other metals, each.....	2.00

The free list is essentially the same as that of Puerto Rico.

Incorporation Charter Granted for the H. Silverthorn Company.

LYNCHBURG, Va., Aug. 19.—Judge Frank P. Christian, of the Corporation Court, granted in vacation yesterday a charter to H. T. Silverthorn, H. K. Bowers, J. B. Silverthorn, W. J. Johnston and E. W. Poindexter for a joint stock company to be known as the H. Silverthorn Co. The purpose of the company as set forth in their application for the charter is to conduct a general jewelry business, including the purchase and sale at wholesale and retail of jewelry of all kinds and other articles appertaining to the business. The capital stock is to be not less than \$5,000 and not more than \$10,000, to be divided into shares of \$100. The officers for the first year are H. T. Silverthorn, president; M. D. Mason, of New York, vice-president; H. K. Bowers, secretary and treasurer; J. B. Silverthorn, director, and E. W. Poindexter, director.

A Burglar Given a Warm Reception by Jeweler Blish.

NILES, Mich., Aug. 20.—Jeweler Wm. G. Blish was awakened last night by the noise of some one trying to get through a window. He got his revolver and waited until the fellow had opened the window and was half way through, when he opened fire. One bullet took effect in the man's jaw, tearing away a tooth and part of the jaw. The tooth and mangled flesh were found a short distance from the house and the burglar was tracked for several blocks by pools of blood. He made good his escape.

For the last two months burglaries have been frequent in this city and it is thought that this attempt was made by a member of the gang that infests the vicinity. Officers are now looking for a man with part of his jaw gone.

What Alpharetta Needs.

Alpharetta needs a brass band, a photographer, a jeweler and a dentist. When we get these things, other things will be added unto us.—Alpharetta, Ga., *Free Press*.

Some Retailers

advertise their stores by the quality of goods they sell. To those retailers our story: The sale of one of

1400K

"Wheeler's" Hand Made Gold Watch Cases

1800K

is a valuable advertisement to you because your customer cannot be aught but satisfied with it; and the act of advertising is attended by the pleasant circumstance, that instead of a cash-outlay, it means a cash receipt. We have told you our story; your order to us will tell yours.

We case to order Swiss movements, and stamp cases with dealer's name when desired.

Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

Waltham 12 Size Movements

HUNTING OR OPEN FACE, PENDANT SETTING

Seven Grades now on the Market

RIVERSIDE MAXIMUS, NICKEL:

21 Diamond and Ruby Jewels; 2 Pairs Diamond Caps; both Balance Pivots running on Diamonds; Raised Gold Settings, Gold Train; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Accurately Adjusted to Temperature, Isochronism and Position, and Carefully Timed; patent Breguet Hairspring, Hardened and Tempered in Form; fine Glass Hand Painted Dial of most Modern and Artistic Design. The Superior Construction of this Movement adapts it to the most exacting service.

RIVERSIDE, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted to Temperature and Position; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 250, NICKEL:

17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted to Temperature and Position; patent Breguet Hairspring, Hardened and Tempered in Form.

ROYAL, NICKEL:

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 240, NICKEL:

17 Jewels; Settings; Exposed Pallets; patent Micrometric Regulator; Compensation Balance, Adjusted; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 220, NICKEL:

15 Jewels; Settings; patent Micrometric Regulator; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.

No. 210, NICKEL:

7 Jewels; Compensation Balance; patent Breguet Hairspring, Hardened and Tempered in Form.

MANUFACTURED AND WARRANTED BY THE

**AMERICAN WALTHAM WATCH COMPANY,
WALTHAM, MASS.**

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, MAKERS OF FINE **DIAMOND JEWELRY,**
 PEARLS, ETC.,
 26 MAIDEN LANE, (Southwest Corner of Nassau Street,) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of
 Precious Stones.
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
 New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
 No. 24 JOHN STREET, NEW YORK.
 206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

The Australian Opal Co.
 57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
 and all kinds of FANCY STONES.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Proceedings of the American Horological Society.

CHICAGO, Ill., Aug. 20.—The regular meeting of the American Horological Society was held in the Times-Herald building on Thursday evening, Aug. 18. President Strickler in the chair. The auditing committee reported that they had examined the books of the treasurer and financial secretary and found the same correct, and asked to be discharged. The report was accepted and the committee discharged. The treasurer then read his report of the financial condition of the society. The report showed that the finances of the society were in a flourishing condition and that a fair surplus was on hand. The report was unanimously accepted and filed.

The following applicants for membership were presented and they were elected: D. H. Wells, Waltham, Mass.; J. F. Phillips, West Lenox, Pa.; Lawrence McIntosh, Boone, Ia.; J. T. McCollister, Ooltewah, Tenn.; Carl J. Ricker, Emporia, Kan.; Norman W. Taylor, Peoria, Ill.; Jas. M. Curley, Waltham, Mass.; E. M. Bras, New Boston, Ill.; Edward H. Helman, Chicago; H. F. Gruschow, Chicago; A. J. Youngdahl, Chicago; Oscar Jewels, Chicago; A. I. Felsenthal, Chicago; F. H. Baum, Chicago; William H. Shepner, Flint, Mich.; Chas. A. Daunt, Modesto, Cal.; O. K. Butler, Indianola, Ia.; T. B. Naik, Poona City, India; Orris Booth, Knox, Ia.; Geo. A. Fogas, Owensville, Ind.; M. Thomas Cook, Jellico, Tenn.; Frances Beaumont, Chicago; Augustus Huber, Chicago; George Shore, Shawnee, O.; and Orville H. Pitney, Peoria, Ill. Total, 25 new members. New members received during the fiscal year, from June 16, is 66. This brings the total membership past the 200 mark.

J. H. Purdy then gave notice of a proposed change in the constitution and by-laws. The change will be voted on at the September meeting. J. R. Cravath next addressed the meeting on the subject of the Cox Thermo-Electric generator for jewelers' use, illustrating his remarks with drawings and with practical demonstrations.

Messrs. Rhodes, Hoefer and Redepening were appointed a committee on programme for the annual picnic of the society to be held at Glen Ellen, Ill., on Aug. 21. A letter from A. C. Becken, Chicago, was then read, acknowledging receipt of his certificate of membership in the society and stating that he was proud of his membership and would take pleasure in hanging the certificate in his office, and hoped it would be the means of calling attention of watchmakers and jewelers to the society.

Burglars Blow Open a Safe and Loot it of Jewels.

Stout City, Ia., Aug. 17.—Safe crackers made a haul of about \$300 worth of jewelry from the store of A. J. McMahon & Sons, Athon, Ia., about 3 o'clock the morning of Aug. 11. Entrance into the building was made through the back window. A hole was drilled in the safe door and gunpowder from the front part of the storeroom was used. Some valuable papers are also taken.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Aug. 13, 1898.

Good business has been done this week with the representatives of the New York houses. Some of the dealings in fancy stones have been upon a pretty big scale. The competition for fine stones in the popular classes is as keen as ever. The dealers are in good spirits and hopeful as to the future. The definite news on the subject of the peace negotiations is no doubt having effect on the market.

Home trade is quiet, the jewelers making up stock and the shopkeepers bewailing the absence of buyers: "every one who is any one is out of town." The usual discount must be taken off such statements.
R. F.

Notes from London.

Gold Chain Making is one of the leanest branches of the goldsmith's trade. In fact, gentlemen's alberts hardly pay to keep in stock. Factors sell 18 karat ones of two ounces and upwards at 72s. 6d. per ounce. The metal costs pretty near 65s., leaving 15s. to cover the fashion of chain, swivel, bar and bolting; loss of gold in making, hall marking charges, etc., and maker's and factor's profits. The "stores" sell all chains over 1½ ounces at £4 an ounce. These are London prices and are probably cut finer in many cases. There is no reason in such a low margin for the maker. The shopkeeper, with no risk, takes 10 per cent., whilst the manufacturer's net profit is nearer 2½ per cent.

Harping on an Old String.—An American buyer recently submitted some antique silver plate to a well known silversmith here. The marks were produced by a stamp, but the silver was undoubtedly modern. The authorities at the Goldsmiths' Hall were communicated with and in accordance with the powers granted them centuries ago, searched the premises of the seller and seized a large quantity of spurious plate. I do not know whether any prosecution will follow, but take the opportunity of again impressing upon buyers from America the necessity of adopting the plan carried out in this case, viz.: Getting expert and impartial advice before parting with the purchase money.
R. F.

Litigation in the Affairs of the Kent & Stanley Co., Ltd., Still Continues.

PROVIDENCE, R. I., Aug. 18.—The litigation over the affairs of the Kent & Stanley Co., Ltd., continues. The assignee, Stephen O. Edwards, has now brought suit against William Loeb & Co. for rent due under leases taken at various times in the Manufacturers' building, 101 Sabin St. The first lease was taken in May, 1895, for a period of five years, at a rate of \$1,395 a year; \$232.50 is claimed as due under this lease. Again, new quarters were leased for 10 years, Feb. 16, 1897, at a yearly rent of \$2,290.50. The amount due under these terms is claimed to be \$381.76. The last lease was for a period of nine years and 10 months at a rent of \$400 per year; \$66.66 is the rent due under this lease. The plaintiff's attorneys are Edwards & Angell.

ESTABLISHED 1840.

Chester Billings & Son,

Succ'ors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

22 Holborn Viaduct,
LONDON, E. C.

DIAMOND JEWELRY.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER
PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Stern Bros. & Co.

Cutters of . . .

MANUFACTURERS OF

DIAMONDS, Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

SPECIAL WORK OF ANY DESCRIPTION TO ORDER.

Death of James Bailey.

UTICA, N. Y., Aug. 18.—A telegram was received Monday by Lamont Thomson, of this city, from Dr. Alfred G. Bailey, of San Francisco, announcing the death of his father, James Bailey, which occurred in that city Sunday evening.

Mr. Bailey was a native of Utica and graduated from Hamilton College in 1845. After his graduation he was associated with his brothers, Thomas and William, in the jewelry business on the corner of Genesee and Liberty Sts., this city. About 1850 Mr. Bailey went to Sacramento, where he engaged in mercantile pursuits. In 1859 he became actively interested in the Central Pacific Railway. He succeeded in interesting in it Leland

Stanford, Huntington and Hopkins, who were at that time merchants in Sacramento. Mr. Bailey was the first secretary of the company and held the position until 1866. After its organization he spent three years in Washington enlisting Government aid in the enterprise. Mr. Bailey was the owner of the block in San Francisco which for many years was occupied by the Government as a post office. For several years past he has been in no active business. During the World's Fair he came to Utica and spent about a year making his home with his sister, who lived at that time on Lansing St.

Mr. Bailey is survived by his wife and sister, Miss Elizabeth Bailey, both of San Francisco, and three sons, Alfred G. Bailey, M. D., of San Francisco, and James G.

and John Bailey, both of whom live in the west.

Hope for the Revival of the National Cutlery Co.

ROCKFORD, Ill., Aug. 20.—It is quite possible that further effort may be made to reorganize the National Cutlery Co. Matters are not in shape at present for the taking of any steps in this direction. Several of the largest stockholders are making endeavors to revive the interest of those who have invested their money heretofore. George B. Kelley is the heaviest stockholder, and he has faith that the concern can be made a winner, if sufficient capital is injected to float the business. Among the assets of the company is an order for 400 dozen daily of the knives the company can turn out.

As soon as the report of the assignee is filed, several of the local stockholders will take the matter in hand and endeavor to reorganize the company. The work of closing up the affairs of the concern and selling the property will be delayed to give time for this.

Jeweler Offers His Land as a Camp for Convalescent Soldiers.

PLAINFIELD, N. J., Aug. 18.—Phillip P. Roehricht, jeweler, 2155 Seventh Ave., New York, who owns 50 acres of land here which he has cut up into building lots and named them Somerset Park, has made an offer to the Government that the land be used as a camp for the convalescent soldiers, and is in receipt of the following letter from Washington:

EXECUTIVE MANSION, Aug. 9, 1898.

My Dear Sir:—I beg leave to acknowledge the receipt of your letter of the 8th inst., addressed to the President, tendering the use of fifty acres of land near Plainfield, N. J., as a camp for convalescent soldiers, and to inform you that it has been brought to the attention of the Secretary of War.

Very truly yours,

J. A. PORTER,
Secretary to the President.

Jeweler Arrested Charged With Larceny.

PADUCAH, Ky., Aug. 20.—John Day, a jeweler, formerly of Jackson, Tenn., has been arrested at this place on a telegram from the marshal of Jackson, Tenn., on the charge of grand larceny. Day has lived here six months and bears a good reputation.

Quaker City Jewlers' Carefulness Frustrates Would-Be Swindlers.

PHILADELPHIA, Pa., Aug. 20.—The police to-day made what they consider an important capture of jewelry swindlers, a woman, Mrs. Calder, alias Bessie Cotton, and a man named Lincoln Cotton. A boy went to the store of H. O. Hurlburt's Sons, 930 Market St., with an order purporting to be signed by Wm. Benn, of the Keystone Watch Case Co., for four diamond rings. He was told by the firm to return later. A short time afterwards he appeared at J. S. Mitchell's store, Continental Hotel block, with an order for three rings, which purported to be signed by H. O. Hurlburt's Sons. Here the boy was detained until the police were summoned, and upon being questioned, informed them that the woman had given him the order and told them where to find her. The arrest followed. The man denies any complicity in the swindling operations.

AZURE TURQUOISES
DO NOT CHANGE COLOR

EVERY AZURE TURQUOISE IS GUARANTEED

and has this trade mark engraved on the back. None genuine without the ring on the reverse side.

Azure turquoises can be procured from any first-class dealer in gems.

If your dealer does not keep them, write to the AZURE MINING CO., 172 Broadway, NEW YORK, and they will tell you where to get them.

NATIVE DRILLING TURQUOISES.

The limited supply and great demand for fine turquoises would have placed these gems among the most costly of the precious stones were it not for the fact that turquoises have rarely retained their beautiful color.

An experience of seven years has demonstrated that among the products of various turquoise mines, Persian, Egyptian and American, the stones of the Azure Mines have been unique.

None of the "Azure" stones has changed color, and it is as safe for a jeweler to sell a turquoise from the Azure Mining Company as it would be to sell a ruby or an emerald.

To protect the trade against fraud and to emphasize our "guarantee," we mark every "Azure" turquoise by engraving a ring or circle on the back of the stone.

None is genuine without this ring, which is a trade mark registered in the United States and Europe.

**Enforcement of the War Revenue Law
Covering Pawnbrokers.**

INDIANAPOLIS, Ind., Aug. 17.—The police have arrested Charles Braley, on the specific charge of conducting a pawn brokerage business without the license required by the new revenue law. Braley claimed to be a diamond and jewelry agent, but the police say Braley is connected with parties traveling from town to town selling tickets calling for articles of jewelry supposed to have been pawned with Braley at his office in the Yohn block, this city. Most of their operations were conducted in Columbus and Cleveland, O., where tickets were disposed of for small amounts. Recently a Mrs. Jones, of Columbus, O., sent in a ticket, through the Adams Express Co., calling for a diamond ring, which

the ticket indicated had been pawned with Braley for \$11. When the express agent presented the ticket to Braley he turned over a chip diamond ring worth several dollars less than the price asked for it.

Braley waived preliminary examination and gave bond for \$150 for his appearance before the Federal Grand Jury November next.

Below is a fac-simile of the blank ticket used by Braley:

No. Reliable, Safe. Confidential.
CHAS. BRALEY, Diamond and Jewelry Broker.

12 Yohn Block,
Indianapolis.....189..

Mr. has this day deposited with the undersigned Chas Braley,..... to secure payment of \$..... due on or before thirty days from date. In accepting this receipt I agree with said Charles Braley that if said amount is not paid at the expiration of thirty days from

date, then the said Charles Braley is authorized to, and may sell or dispose of said property at public or private sale, without relief from valuation or appraisal laws or notice of any kind to me, the proceeds to be used in the discharge of this obligation and expenses of sale.
All charges paid in advance.

CHAS. BRALEY.

American Bar Association Comment Favorably Upon the New Bankruptcy Law.

SARATOGA, N. Y., Aug. 18.—At the second day's session of the American Bar Association the committee on commercial law reported favorably on the new bankruptcy law.

M. S. Darling, jeweler, Yuma, Ariz., recently bought out a fruit and confectionery business and is conducting both branches of trade.

Hamilton AND Hamilton, Jr.

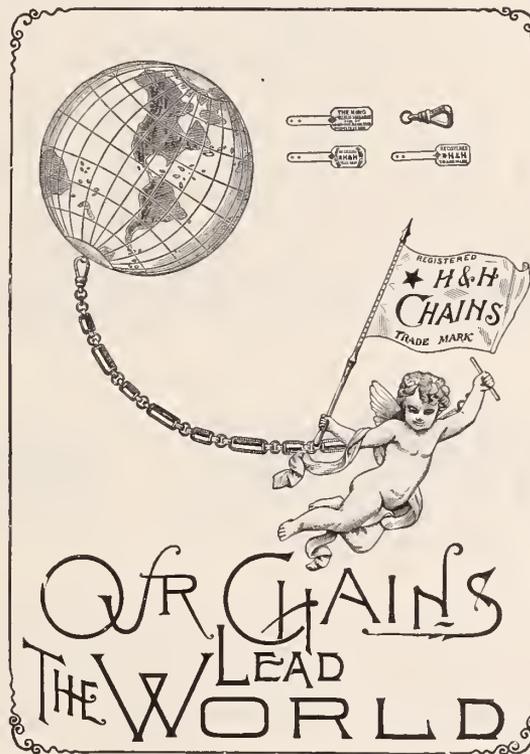
Providence, R. I., U. S. A.

Makers of...

The King

and

**★ H. & H.
Gold Filled
Chains.**



Also...

**Sterling
Silver
Novelties.**

Prices Talk.

Satisfaction to All.

“Busiest Jewelry Plant in 45 States.”

IF YOU WANT PROMPT DELIVERY PUT ORDERS IN AS EARLY AS POSSIBLE.

N. Y. OFFICE: 11 JOHN STREET. CHICAGO OFFICE: 131 WABASH AVE. SAN FRANCISCO OFFICE: CLAUS SPRECKELS BLDG. LONDON OFFICE: 94 HATTON GARDEN.

O. G. Fessenden for President of New York Credit Men's Association.

The nominating committee appointed by the president of the New York Credit Men's Association, according to the constitution of the association, report the fol-



O. G. FESSENDEN,

FOR PRESIDENT, NEW YORK CREDIT MEN'S ASSOCIATION.

lowing nominations to be acted on the third Thursday of September: For president, O. G. Fessenden, of Hayden W. Wheeler & Co., wholesale jewelers; vice-president, T. H. Bartindale, of Morse & Rogers; treasurer, William Naumburg, of Naumburg, Kraus & Co. For executive committee for two years: R. P. Messiter, of Minot, Hooper & Co.; M. E. Bannin, of Converse, Stanton & Co.; F. E. Lally, Crane Co.; Thomas J. Lewis, Merchants' National Bank; G. Waldo Smith, of Smith

& Sills; executive committee for one year: Samuel Ullman, of Joseph Ullman.

Otto Heeren Discusses Europe's Attitude toward the United States.

PITTSBURGH, Pa., Aug. 19.—Otto Heeren, the senior member of Heeren Bros. & Co., has returned from a six months' stay in Europe. He left home immediately after the campaign of the Municipal League, of which he is one of the leading members, in a very serious condition, suffering from insomnia and nervous prostration. Since his journey abroad he has entirely recovered and is fully restored.

Most of Mr. Heeren's time was spent in Italy and Austria, in Venice and Vienna. While at Vienna he had exceptionally good opportunities for gauging the attitude of Europe toward our war with Spain, concerning which he said:

"We have very few friends in Europe and apparently have alienated a great many of those we had before the war began. The people as a rule consider our attack upon Spain as unjustifiable. They do not recognize the Monroe doctrine and our interference with the colonial possessions of a European country is for them something entirely new. The course of the newspapers of the countries is in a great measure responsible for this. It is the steady policy of European governments to have their people know as little of us as possible, particularly of our political life. It is quite common to hear the attitude of Spain commented upon as dignified as compared with ours. One result of this war, how-

ever, which the governments foresaw and disapproved of, is that the people will hereafter take more interest in the affairs of America.

"Three principal reasons which are at the bottom of the animosity toward us are the spread of knowledge of America among the people, the argument which the war furnishes against powerful standing armies, and the fact that commercial competition with European countries will be powerfully increased. The one cause of Germany's dislike for us is that they have recently won a large trade from England, and they may now have to see it taken away by us. Our success in this war will increase the respect for us from foreign countries and lead to our becoming a powerful rival of European commercial countries."

Diamond Swallower at Large.

PITTSBURGH, Pa., Aug. 17.—A few evenings ago a young man went into the store of S. F. Stanly, 1702 Carson St., and tried to steal a \$100 diamond ring. The clerk discovered that the would-be purchaser had substituted a paste stone in a tag for the genuine stone which he had secreted in his mouth. When the man was charged with the act, he spit the good ring from his mouth and darted up the street and escaped.

A description of the young man has been furnished the police and they are on the look out for him.

Marks & Son have opened a jewelry store in Grand Marais, Mich.

LONDON

At Times

to recut a Diamond means to add 50% to its value. Of course it all depends upon the way the recutting is done.

We invite you to send us any old mine, irregular or thick stones for recutting and feel assured that we can show wonderful improvements and satisfactory results. Our facilities for the recutting of Diamonds are unequalled. In fact they are a feature of our Diamond Business.

ZIMMERN, REES & Co.,

Importers and Cutters of
DIAMONDS,



Manufacturers of
DIAMOND JEWELRY,

Gill Building, 9, 11, 13 Maiden Lane, New York.

FACTORY, NEWARK, N. J.

PARIS

ANTWERP

AMSTERDAM

Eastern Townships jewelers' Association Meeting.

SHERBROOKE, Que., Aug. 18.—The first meeting which marks the basis of the Eastern Townships Jewelers' Association was held in the Grand Central hotel last night. The objects of the meeting were to establish certain business principles for the benefit and protection of the retail jewelers of the Eastern Townships, to establish a price list for the repairing of general work and to secure certain legislation whereby it will be the right of retail jewelers to sell repaired work when it has not been called for after a certain length of time. Among those present were: E. N. Shaw, Waterloo, president; D. Kerr, Cowansville, secretary; J. N. White, Coaticook; H. J. Laberee, Sawyerville; M. H. Bedee, Knowlton, and A. C. Skinner, Sherbrooke. The following other officers were elected: C. C. Bayley, Cookshire, vice-president; J. M. White, corresponding secretary, and the following as members of committee: C. C. Skinner, Sherbrooke; M. H. Bedee, Knowlton, and H. J. Laberee, Sawyerville.

Death of a Member of the "Old School" Trade.

BOSTON, Mass., Aug. 20.—Another of the "old school" gentlemen of the trade passed away this week in the person of Hiram W. Smith, who was the leading Boston material jobber and importer back in the '60's and had a store on Washington St., near Cornhill. He retired from business a few years ago and was living in Cambridge at the time of his decease. Mr. Smith introduced the Lange and other well known

foreign watches to the trade here and his specialty was the importation of fine English watches and material.

Mr. Smith was born in New Hampshire about 78 years ago and came to Boston when quite young. Previous to his permanent retirement from business he had given up the jobbing house and for a number of years had an office and repair shop near his earlier location.

Jeweler Phillips' Scheme to Advertise Dueber-Hampden Watches.

CUYAHOGA FALLS, O., Aug 5.—Considerable excitement was caused in Cuyahoga Falls Friday evening by the appearance of the following in the *Reporter*:

**1,000
WHITE CATS
WANTED**

For distribution in Akron at the Elks Street Fair. Each cat to have printed on each of its sides the following in black letters: 'Dueber-Hampden Watches, the Best Watch in the World, Phillips sells them at the Falls.'

Now boys, bring in the cats and see the fun.

**B. F. PHILLIPS,
THE JEWELER,
CUYAHOGA FALLS, OHIO.**

Saturday morning men, women and children brought in white cats. A little boy walked in and asked if a white dog wouldn't do. He said he could paint it and would like to sell it. The question has been raised

by a member of the humane society whether or not it is lawful to paint the cats. But it is expected the cats will be at the fair.

Clock to Record 1-1,000th of a Second.

Special Cable Despatch to *The Sun*

LONDON, Aug. 20.—The acme of precision has apparently been reached by a Berlin clockmaker named Lobner, who has just perfected mechanism for measuring and recording the thousandth part of a second. It consists of a clock mounted on a movable carriage. The dial plate is three meters in diameter. At the edge of the dial plate are two concentric rings, the outer marked with 360 degrees and the inner divided into 200 parts. The clockwork moves a single hand at the rate of five complete turns in a second, thus enabling the 1,000th part of a second to be read on the inner ring. The instrument would be ruined by stopping the hand suddenly, and the eye could not follow the pointer; so a photographic apparatus is used to record the time. Twelve open cameras are arranged in a circle behind a revolving disk two meters in diameter, which is provided with a hole admitting light to the plates as it passes before them. The disk revolves 20 times a second, so that light is admitted to 12 plates, one after the other, in the space of one-twentieth of a second. The pictures thereby obtained show the positions of the hand on the dial and the object which is being observed. The apparatus is useful for measuring the speed of bullets, falling objects, etc. It is possible to take 2,880 photographs in a second.

Our Later Shipments

are quite as desirable as those
shown earlier in the season.
Be sure to see our goods.

Arnstein Bros. & Co.,

Importers and Cutters of Diamonds.

NEW YORK:
65 Nassau Street.

LONDON:
29 Ely Place.

AMSTERDAM:
2 Tulp Straat.

THE FALL TRADE OUTLOOK.

Jewelers in Every Section of the Country Confident of a Fine Fall Trade—The Best Trade Since 1892 Universally Anticipated.

The Trade of the Metropolis Universally Hopeful.

Since the advent of the signing of the protocol and the fact that peace between Spain and the United States has become assured, the condition of business generally has shown a marked improvement. In the jewelry trade of New York the prospects of a good Fall business have not been so bright for several years, and in many lines trade has already commenced. Many dealers, both jobbers and manufacturers, whom a CIRCULAR reporter interviewed last week, expressed themselves in the most hopeful terms as being sure that the old conditions in the jewelry trade that existed prior to 1893 will soon appear. This they did not expect at once; in fact, many sincerely hoped that there would be no boom, but from present appearances they were sure that the trade was showing a healthier condition than it had since 1892, and business instead of being spasmodic was becoming steady and general and was on the increase. If this business kept on and no extraneous events occurred to militate against the improvement, the Fall, according to their predictions, would show the jewelry trade again in its old and prosperous state.

In some lines, such as the diamond, the condition of trade is already excellent, and there appears to be a solidity in the demand that more than encourages importers. It was the unanimous opinion of those whom THE CIRCULAR reporter saw that business was already in a healthier condition and undoubtedly on the increase, and the prospects for the Fall trade, as far as the diamond line was concerned, was far better than they had even hoped for some time ago. The market for diamonds is especially strong and rough in Europe is scarce and high, a condition which will keep prices up, undoubtedly, for some time.

In speaking of the watch trade, a representative of one of the largest manufacturers of watch movements said that the demand for their products, and, he believed, for those of other concerns, was more general and the conditions of their customers healthier than at any time since the panic. Business is good and the prospects are very bright. Some lines, he said, showed a marked improvement over others, and in these, as for instance ladies' watches, he expected their business to be limited only by the supply of the products which they turned out.

In the importing watch trade, while the present condition of business did not seem to be nearly as good as in the domestic watch trade, nevertheless the importers agreed that the prospects for Fall were better than they had been for a year or two, and while no great increase in the purchases of their customers was yet apparent, they had little doubt that the dealers were in better condition than they had been for some time.

On the other hand, among the dealers in articles such as leather goods and novelties, a CIRCULAR reporter was told that

business had already commenced and dealers were in some cases reordering. Conditions in this and similar lines were universally reported brighter than they had been for a long time.

And so with the many other lines which enter into the jewelry trade, jewelry, silver ware, clocks, plated goods, optical goods and materials and bric-à-brac. The reports by leading firms in each line show that there is a universal belief among the manufacturers, jobbers and importers, that the trade this Fall will surpass in the number as well as the amount of orders that of any season since the panic. This prediction comes not from the wish, but is based on a general knowledge of the conditions of their customers and the statements and promises which these customers have made to them and to their travelers. In the west, south and southwest the appearance of a general boom in business would not at all surprise even some of the most conservative merchants who are familiar with the conditions and the expectations of the dealers and consumers in those localities.

Shortage in the Watch Movement Market Expected.

CHICAGO, Ill., Aug. 20.—Interviews with watch movement manufacturers show a serious shortage in that line as among the probabilities for the Fall trade. In speaking of the situation General Manager Cutter, of the Elgin National Watch Co., remarked: "We are worse off than ever for watches to supply the demand. This means that the demand is growing more rapidly than our product. If the season is any indication, there is no hope of our obtaining a product that will anywhere near satisfy the holiday business. We are doing everything we can at the factory to get an adequate output."

An increase of sales to out-of-town buyers, remarkably few failures, good collections and a generally healthy feeling were the features of the week. Little is to be expected of August, as a Summer month, except as an indication of what future months may be. The trade of the month so far shows a number of new firms starting up in various sections of the west, which in itself is a good sign. This and the fact that purchases now being made are more for stock and less on the sample order, point to a healthy trade condition.

C. F. Livermore, manager of the Middletown Plate Co.: "There has been a considerable improvement throughout our general line, with an increased proportionate demand for better grades of wares."

Seth Thomas Clock Co.: "Orders are gratifying beyond anything we had hoped. It looks as though we will have the best Fall trade the western office has ever had."

Manager Shafer, B. F. Norris, Alister & Co.: "Trade is very good and prospects for Fall are exceptionally good. We are getting nice reports from the boys on the road."

Benj. Allen & Co.—"Business right along is running ahead of last year by a considerable per cent. We are also selling a better class of goods—higher priced goods. As to the Fall trade, we be-

lieve it will be very good. Manufacturers are not stocking up much, except on orders, and there even now is delay in getting orders filled in the east. This will cause trouble later if business turns out as we have every reason to believe it will."

The Figures of 1892 Expected in St. Louis.

ST. LOUIS, Mo., Aug. 15.—From talks with the trade in this market, manufacturers, jobbers and retailers, the opinion prevails that business is decidedly on the upward grade, or in other words, that the bottom having been reached some time since, business is climbing up steadily to the figures of 1892. As a matter of fact, in some lines, that period of prosperity has already been passed, and jobbers venture the prediction very freely, if stocks of fine goods could be as readily obtained now as some years since, business in some lines this Fall would show exceptional prosperity. As a case in point, it was called to the attention of THE CIRCULAR representative that fine American watches were now in great demand, but owing to circumstances stocks were very low. One large factory, it was stated, that employed 3,000 operatives in 1892 subsequently reduced its force more than one-third, and now, when a market for the goods could be obtained, skilled workmen could not be got on account of their going into other lines of business, manufacturing or otherwise. This same state of affairs is also apparent in fine jewelry manufacturing. Among the representative firms interviewed were:

L. Bauman Jewelry Co., M. Bauman, vice-president: "Outlook for Fall trade bright. Fall season already opened, and demand for better class of goods seems to prevail. As an instance of this, I will say our individual diamond trade has increased 50 per cent. over last year, and 1897 business in this line was not at all bad. We look for a scarcity of goods in some lines; also for a large holiday trade."

Eisenstadt Mfg. Co., manufacturing jewelers and wholesale dealers, by Morris Eisenstadt, secretary: "Fall trade with us has already opened, some weeks in fact, and all general lines of the jewelry business seem to partake of general prosperity. Trade shows much improvement over last year, and we look for a continued improvement. Only trouble we have is to get desirable goods, as every one seems to be short. There is no trouble to sell first class goods, and jobbers as a rule have already sold lines that cannot be replaced this year at least. They realize this, but the retailers, I am afraid, as yet do not." Samuel Eisenstadt, president of the company, remarked to your correspondent that he looked for great developments in Cuban trade, and as soon as money began circulating on the island a great impetus would be given the American manufacturers and jobbers.

Bauman-Massa Jewelry Co., by Sam H. Bauman, president: "If business continues the balance of the year like it has the first half, we will have the largest trade since 1892. The Fall season is about opening, and we expect a larger number of outside merchants to visit the city than ever before. Why do I expect them? Because of the numerous letters received from various sources; besides, the call seems to be for the better class of goods, with silver novelties still in the lead."

St. Louis Silver Co., by Clarence M. Perkins, president: "As regards us, manufacturers of silver ware, the Fall season has already opened. As to whether we think business is good or not, will simply say this: We are working full time and full handed; we are turning out quantities of goods, and our trade is largely in excess of 1897. We are turning out our regular line of hollow ware, and I cannot say as to whether there will be any decided change from last year or not; very probably not."

Chas. H. Schoen, local agent for Holmes & Edwards Silver Co. and Barbour Silver Co.: "I regard the outlook for Fall trade as exceedingly bright. Many inquiries are being made for goods such as we carry, and I fully expect this year to be equal, if not exceeding 1892. Many new designs

of silver ware, both hollow and flat ware, are in view for our patrons this Fall."

Louis P. Aloe, of A. S. Aloe Co.: "You can say for me that trade in the lines we carry, such as optical goods, surgical instruments, etc., is good; much better than last year, and above our expectations."

E. Jaccard Jewelry Co., by Thos. D. Witt, president: "Most of our trade being directly with the wearer of jewelry, our trade does not open like the jobbers until about the middle of September, for about that time people commence to get back from their Summer outing. We look for our principal trade this year to be, as in the past, on solid silver ware, diamonds and watches, silver ware prevailing. At the present time extra choice diamond solitaires are more in demand than they have been for the past five years. I look for an excellent Fall trade, and one of the main causes outside of legitimate trade expansions is the Government, which is disbursing over \$1,000,000 per day. The Government is just like a huge customer, who has that much to spend, and all branches of trade are more or less benefited."

J. Bolland Jewelry Co., by Clarence White, secretary: "I have hopes season will open a little sooner than usual. Weather has been so moderate here this Summer that I look for a return of absentees from Summer resorts. However, our business has not lagged, and we have had a splendid July business. We look for a good Fall trade, done principally in the lines of last year, that is, diamonds, silver ware and art goods."

Bumper Yield of General Prosperity at Boston.

BOSTON, Mass., Aug. 17.—Here in New England the transition from war to peace brings in its train greater promise of renewed business activity, in all probability, than it does to any other section of the country. People in the coast cities and towns took the war very seriously. At the beaches and shore resorts business of all kinds suffered exceedingly, and there has been an almost entire stagnation in real estate and building enterprises, as well as in certain lines of local industry. The reaction since the beginning of this month has been marked in character and broad in extent. In the jewelry trade but one opinion is expressed to-day, whereas one brief month ago optimism and pessimism were in the balance, with no one ready to predict which way the scale would turn. Interviews with representative houses indicate that they have begun to reap their Fall harvest of business, and that the outlook is good for a bumper yield of genuine prosperity.

R. C. Robbins, of Robbins, Appleton & Co.: "The watch trade is excellent this month, demand being remarkable for this season of the year. The factory at Waltham is running on full time and with practically a full complement of employes. Judging by present conditions the prospects are more than good for a continued active trade."

Frank F. Davidson, treasurer of the Thomas Long Co., having the largest corps of travelers sent out by any jewelry concern in this city, with routes in all parts of the United States, says that their Fall trade has begun, two-thirds of the men being now on the road with Fall goods and sending in good orders. The remainder of the traveling force will soon start out, and by the 1st of September all will be showing samples. "I expect," says Mr. Davidson, "that we shall do an unusually large business this Fall. We have laid in heavy stocks and are having large lots of goods made up in anticipation of such a trade. Orders have come in this week such as were held back last season until October and November, and we are booking thus early even as far ahead as for the Christmas holidays delivery, both in New England and the west. Sterling silver novelties are in excellent demand and there is a great improvement in general lines. The only exception, apparently, to the rule is found in the cotton manufacturing cities of New England, where the depression and uncertainty regarding employment have made the wage earners very conservative in their expenditures, and they are not in condition yet to pur-

chase much beside the necessities of life. Elsewhere, however, the outlook is very encouraging."

James C. Donnell, of the Ripley-Howland Mfg. Co., who travels through southern New England for the company of which he is an official, says: "I find a better tone and a feeling among the dealers that business is sure to be good between the present time and the Christmas season. Their stocks have been allowed to get down pretty low and they show a disposition to buy more freely now, in anticipation of a good Fall demand from their customers. Greater interest is taken in samples shown, and the orders are larger in volume. I haven't the least doubt that we are in for an excellent trade during the remainder of the year."

D. C. Percival, Jr., of D. C. Percival & Co.: "Fall trade is always good, but this year it promises to be better than usual. Buyers have commenced, even at this early date, to order Fall and holiday goods. All our salesmen are out and they are meeting with a good trade now. The call is not conspicuous in any particular line, as far as general stock is concerned. Retailers appear to be out of nearly all lines of goods and ready to do some stocking up right away. I think the diamond business will take a start this Fall. It shows a decided improvement, and this is one of the most significant indicators of better business. When diamonds are in good demand it means that all trade is in a prosperous condition. Why shouldn't business be active the rest of the year? Government contracts have provided employment for many people in New England and elsewhere, and the call for volunteers took men from work whose places had to be filled by others. The Government was paying the former and the manufacturers were paying the latter, and the earnings of the people affected by these conditions make a larger aggregate. This insures the putting in circulation of larger purchasing power. I think we shall be more than busy this Fall."

M. N. Smith, of Smith, Patterson & Co., who has just returned from Europe, says he found shopkeepers abroad complaining bitterly of the light travel from the United States. "This means that our people, who remained at home, spend more money with our own business houses. Fall trade is already under way. There is no rush yet, but indications all look better. The past week's business was to some extent a barometer. There is no particular line of stock in which the improvement is conspicuous, the gain being a general one."

E. A. Cowan: "I shall start Sept. 1 on a trip to the south and southwest, and all the indications make me expect a good trade. Here in the New England States there is a marked improvement. It has put in an appearance during the past week. Mail orders are better than we have received before in a like period since the beginning of the year."

Quaker City Trade Jubilant Over Prospects.

PHILADELPHIA, Pa., Aug. 17.—The manufacturers and jobbers in Philadelphia are, without exception, jubilant over the general prospects for the trade. For several years past at this season they have been speculating as to the opening of the Fall business and its extent when begun; to-day they are already experiencing its opening activity and finding assurances of unusual prosperity. General opinion hereabouts points to two main explanations for this gratifying state of affairs—the plentitude of money caused by the lavish war expenses of the Government and the practical declaration of peace between the United States and Spain. Money, in other words, has been put into general circulation, and the time and opportunity have now arrived to spend it. An intelligent and concise description of the existing and prospective conditions was furnished your correspondent by Thomas Maddock, of Simons, Bro. & Co.

"We are not looking for the opening of the Fall trade," said Mr. Maddock; "it has already opened, for we are now filling orders for the ensuing season. Their extent thus far, and what we expect in addition, indicate an unusually fine business in all our lines of manufacture."

"What is your explanation of this improved condition of affairs?" he was asked.

"The expectation that a large amount of the money that the Government has expended will finally find its way into general business and that we will get our share of it. Before the war broke out there was an indication that we were about to regain our old business, but now that is a certainty and we confidently look for the largest business that we have had in six years. Among our various manufactures we do not look for any special leaders. All of our lines, we believe, will be in satisfactory demand."

"It is my impression," said Ralph Binder, of H. Muhr's Sons, "that the general Fall business will open very early this year; in some lines it has already opened. With the war at an end, money will be loosened up and get into circulation on one hand, and there will be plenty of fresh cash owing to the war expenditures on another. The return of the soldiers is sure to be followed by a specially profitable trade in all lines of jewelry. With us diamonds will lead, but that is largely a specialty with us, and the main product of every concern will probably be pushed by it to the front. Every article of the jeweler's, goldsmith's and silversmith's art will, I think, be in ready demand and claim its own share of the market. Generally speaking, there has been a great improvement in business in the last two weeks, and that leads to the conclusion that there will be an early and brisk Fall trade. We are buying goods with that anticipation. With the Government putting out \$1,000,000 a day, the jewelry trade may expect that a considerable portion of it will drift its way. Business, I believe, will now reach a point that will exceed anything we have had in the last five or six years."

Exceptionally Good is the Expectation of the Canadian Trade.

MONTREAL, Can., Aug. 20.—The principal manufacturers and jobbers of Montreal consider that the prospects for the Fall trade in Canada are exceptionally good. Throughout the Dominion one of the best crops of recent years is assured; it is expected that now the war is over a stream of American tourist traffic will set this way, especially as the English speaking people of the world are now so friendly, and one and all of those concerned here are sanguine of a record season.

W. H. Whimby, manager of Simpson, Hall, Miller & Co., has all Fall orders in now from British Columbia, excepting, perhaps, a few repeat orders, and expects the eastern trade to begin about the last week in September. About 80 per cent. of the orders have so far been in sterling and he expects this average to be maintained. The prospects, he says, are good for payments; in the eastern townships and Quebec stocks are practically nil, and he considers the prospects for the Fall trade wonderfully good.

The Montreal Watch Case Co. and the M. S. Brown Co. expect a very good season. This will begin about Oct. 1. They report the watch trade as having been dull so far this year, but look forward to much better business in this line during the Fall. C. H. A. Grant, the manager, says that the jewelry trade has been so brisk that they have been unable to close down the rolled plate factory for repairs and that chain bracelets are still much in demand, although the feeling in the trade was that they were going out of fashion.

The Fall season of Alfred Eaves, jobber, is expected to commence about Oct. 1, and the prospects are good for all staple lines, such as watches, chains, rings, etc.

Jas. A. Pitts, jobber, reports the outlook very optimistically. He will begin the Fall trade during the first week of October, and expects the principal sellers to be sterling silver and bronze novelties and black steel goods. He also reports the watch trade to be much improved and expects even better things in this line.

The American Waltham Watch Co. anticipate a good Fall season and already have commenced to book orders for the Fall trade.

Several retailers report a largely increased demand for diamonds and prospects are good for a large trade in stones.

M. Coenthaler, one of the largest retailers in Montreal, will show amongst the best sellers the following: Three and five stone hoop rings; long, thin guards and thin, open faced watches; bright polished silver ware and cut glass table ware.

He reports that whole pearls will be generally worn this year and that chain bracelets will continue in vogue. He expects one of the best seasons he has ever had.

Providence Manufacturers Feel Hopeful.

PROVIDENCE, R. I., Aug. 17.—Among the manufacturing jewelers generally throughout the city the feeling seems to be that the year will be an unusually good one. As THE CIRCULAR representative talked with the representatives of several firms he was met with smiles. Evidently the prospects for the season now so near at hand are very good. Appended are the opinions of the manufacturers:

S. M. Knowles, of J. B. & S. M. Knowles & Co.: "It is rather early to predict, but I think that there is nothing to signify yet that the trade will be anything unusual. Hopes have been expressed that it will, but whether these are founded on good grounds or not remains to be seen. I speak this way because I do not think Providence is a central point from which to judge such things. We look at New York as New York looks at London. We shall get all of our salesmen out and fully equipped by the first of September ready to catch what business there may be. We shall carry a line of fancy flat ware and other fancy pieces. The money that has been expended must be put into circulation, and even if it does not influence our trade directly it will at least have some indirect influence upon it. We naturally look for an increase of business about the first of next month. It always comes then, but whether it will be larger than usual this year remains to be seen."

Sullivan Ballou, treasurer of the Howard Sterling Co.: "Our Fall trade has already begun. All our salesmen are now out, one now in Chicago, and the other is in Buffalo, in addition to the others that we have on the road. In my opinion the prospects for a good year are better than they have been for two or three years. We shall make a specialty of fine goods and shall gradually withdraw from making the cheaper grades of goods. I have talked with representatives of outside houses and find them of the opinion that sterling goods will be in demand. We shall put out hollow ware of good quality and confine ourselves exclusively to the higher grades of goods."

R. M. Hamilton, of Hamilton & Hamilton, Jr.: "We had a bright trade last month, with a slight falling off this. The prospects for the next, or coming season, are good—unusually good, I should say. The Fall season ought to open up with us next month and we are making every effort to meet the demands that will be made upon us. We are finding that they are buying quite largely, all of which is promising for the coming season."

C. E. Hancock, of Hancock, Becker & Co.: "In my opinion the trade will be better than in many years; everything points that way at the present time. The New England trade will not be up to the standard, in my opinion, owing to the fact that she has not fully recovered from the textile depression, which seems to be lasting in its effects. Our Fall trade has already opened up briskly, and I think that it will be better through the United States as a whole than it has for many years past. We shall carry an unusually large line of brooches, scarf pins and links."

F. A. Ballou, of B. A. Ballou & Co.: "The trade has been dull through June, but now has begun to feel a quickening impulse. We shall probably open our Fall season about the first of September. Since June we have been busy, and everything points to a busy season. The prospect is certainly a bright one for a good trade this Fall." In conclusion, Mr. Ballou said that they should carry a large line of various goods.

Theodore W. Foster, of Theodore W. Foster & Bro. Co.: "We shall carry a large line of both sterling and plate goods. The season is beginning to open with us now, and as far as I can judge at the present time, it seems to promise to be an unusually successful season. It is certainly starting in bright, better even than in several years past. Of course, the more successful the better." Mr. Foster said that they were buying freely and in large quantities.

W. S. Hough, of the Wightman & Hough Co.: "The outlook is good for the season that is about to open. I think that it will be the best we have had for five years at least. Our season has already opened briskly. We shall carry a large line of gold, gold filled, rolled plate and silver lockets, charms, fobs and seals."

W. H. Waite, of Waite-Thresher Co.: "The season will undoubtedly be bright. Our season will open about the first of September."

The Attleboro Manufacturers Expect Big Trade.

ATTLEBORO, Mass., Aug. 16.—In speaking of the Fall trade the manufacturers are guarded to the point of actual reticence. To get from one of them anything like a prediction is nearly impossible. The prospects are, of course, a matter of keenest interest all along the line and it is plain that a variety of opinions are entertained. The natural removal from the market of the war novelties which have held a good deal of the attention the last four or five months is expected to be the opening for another series of novelties appropriate to the issues of the hour. These may not have so violent a run, but some are looking for the development of clever schemes in this line. The arrival of the Fall season is looked to as the manufacturers' golden opportunity. Neither reticence nor variety of opinions serve to hide the fact that the makers of every line look to the Fall for a boom. A universal improvement of trade conditions is absolutely expected. One silver goods manufacturer says: "The Fall trade will be great. I have word from all the biggest buyers in the country that they will call on me, and that means business. We expect all the work we will want to handle."

George W. Cheever, of Cheever, Tweedy & Co., who handles a general line of jewelry, and who has known the market for years, said: "I look for a good general market, but not for a rush in any special line. This might follow, as the people will probably be looking for something to succeed the war novelties." Thomas Inman, of J. T. Inman & Co., has been in the west quite recently and feels he is in touch with conditions. He looks for the opening of the Fall trade at about the usual time; the orders starting a little slow and warming up for a big rush in about a month. Another traveler anticipates that the relieving of public attention from the war situation will lead to a renewed business activity, and that the people turning back to work and trade will make good conditions. In a few words, every manufacturer looks for a big Fall trade and is hastening to prepare to take advantage of it.

Brightest Prospects in the Northwest.

MINNEAPOLIS, Minn., Aug. 15.—Business in the Twin Cities the past month showed a very favorable increase over that of the preceding month, and was better than it was anticipated in the beginning. Travelers are having fair trade and are sending in good orders from all sections of the country. A better class of goods is in demand this season, staple lines are in steady demand—watches and clocks leading, while silver novelties and jewelry are in fair demand. The tool and material departments are having a good run of steady trade and collections are very fair. All things indicate a very notable revival of business and all lines are showing improvement. Sales now are running way ahead of last year, at least 25 to 35 per cent. A bountiful harvest throughout the northwestern country is assured, which will

bring millions of dollars to this part of the northwest. Prospects for years past were never as bright as at present.

J. M. Bennett, of the Reed, Bennett Co.: "We do not think that the Fall business will open as soon as it has in former years. We account for this from the fact that our territory has been blest with an exceptionally heavy crop, and that farmers and hands will be busy taking care of it until very late in the season. This will tend to delay the marketing, and farmers who are able will hold their wheat for a better price. Considering the present stocks now on hand, the country jewelers will not buy very heavy until later."

Chas. H. Winter, of S. H. Clausin & Co.: "Our Fall trade has already opened up, and trade is very good at present, is at least one-half ahead of last year this season. We are selling a better class of goods than formerly. Our trade demands the higher priced goods in preference to the cheaper lines. We have three men out on the road and all are doing well. Our collections have been very good and we expect the biggest Fall trade we ever had since 1892. Indeed, the future prospects are very bright."

W. L. Pettit & Co.: "Business is very fair at present and we expect a good business this Fall, owing to the favorable indications existing. It looks like better times ahead."

Mr. Beard, of Sischo & Beard: "Our trade never was better than at present and we look forward for a big business this Fall. Crops are good, money will be plentiful, and future prospects are very encouraging. Our collections have been very satisfactory."

H. Birkenhauer & Co.: "We are entering our second year in business. Our first year came fully up to expectations, and our business for the past three months is double that of last year this season. The future prospects are very encouraging."

C. H. Carpenter, of the Minneapolis Jewelry Mfg. Co.: "Trade at present is very fair and the Fall season is just opening up. We expect a good business this Fall. Prospects were never brighter for a prosperous year. Cases and movements are in fair demand; general lines moving steadily."

Rentz Bros., manufacturing jewelers: "We never before had better business and expect vast improvements in the near future."

H. E. Murdock & Co.: "Our business is very satisfactory and we expect a busy season soon to open up. Indications for a prosperous business future are excellent."

D. Marx, of Marx & Son: "Business is very fair at present. We expect a big trade this Fall. Prospects are very good for the future."

Increase Over '92 Expected in Kansas City.

KANSAS CITY, Mo., Aug. 16.—The prospects for Fall trade are brighter and show a more substantial reason for gain than any previous year since 1892, and present indications point to a decided increase over '92 even. The present wheat crop in Kansas, Nebraska and Oklahoma is exceptionally large, the Summer has been cool without any droughts or grasshoppers and the farmers are well supplied with money in all the territory which looks to Kansas City as a jobbing center in everything. The travelers will all be out by the last week in August when it is expected that the Fall season will fully open, as all the harvesting will be finished by then. The past Summer being comparatively cool for this section, the Summer trade has kept up far beyond all expectation.

Mr. Hoefler, of Woodstock, Hoefler & Co., says that if Joseph Leiter could have held on to his wheat for a few months longer, every jobber in Kansas City could have retired from business; as it is, trade has been helped enough to tide over many a dull time to come. All of Woodstock, Hoefler & Co.'s travelers have left for their Fall trips and report trade as already very good.

Mr. Edwards, of Edwards & Sloane Jewelry Co., reports that they have run ahead with their sales this year during every month so far, and that to keep up with their orders they have had to employ five extra men in their shops. They have also started an extra salesman on the road this Fall. If

business keeps up as good as it is now, the firm will do the largest Fall business of their history.

C. A. Kiger will start an extra man on the road this Fall. His business, so he reports, is the best it has been for three years. The demand is increasing for goods of the better class; this is especially noticed in the increased number of sales of the high grade watches. The demand for patriotic goods is still good, but it is expected to fall materially since peace has been declared, and the jobbers may be left with considerable of this stock on hand.

Buoyant Feeling in the Hoosier Capital.

INDIANAPOLIS, Ind., Aug. 15.—Indianapolis jobbers and manufacturers report a substantial and growing increase in trade. The Summer months have been unusually active and the prospects for Fall trade are very bright. Travelers all report the conditions most favorable on the road, and everywhere there is a buoyancy of feeling not seen for the past four or five years.

Silas Baldwin, of Baldwin, Miller & Co., says: "I expect the Fall trade to open about Sept. 1 with a growing demand for a general line of watches and jewelry. The outlook with us is very fair; already there is an increase to date of 25 per cent. The Fall of 1898 promises good trade."

A. P. Craft, manufacturer, says: "Trade has been good all Summer and will continue so; in fact, it commenced as early as June 1. Now that the war is over, factories all running, the country full of money, and immense crops, trade is bound to be fine, and I look for a material increase in all lines."

Elliott Sims, of Heaton, Sims & Co.: "Sept. 1 will see Fall trade in full swing. To date, our business is 50 per cent. better than last year. Trade will begin with a demand for a general line of jewelry, clocks and novelties, with the watch trade coming a little later. Fall prospects are all we could reasonably ask."

S. T. Nichols & Co., tool and material jobbers: "Trade good in June, better in July and increase in August, and fine prospects for September, when Fall trade will open, and the outlook indicates a great increase over last Fall. Country jewelers all talk hopefully. With money easy, peace declared and crops fine, the Fall jewelry business is very promising."

All Hands Busy at Pittsburgh.

PITTSBURGH, Pa., Aug. 17.—The wave of prosperity which has been prophesied to overwhelm the country after the cessation of hostilities is anticipated to strike Pittsburgh with perhaps a little more force than elsewhere. Every mill is running full time and all manufacturing establishments are in operation. Immense orders have been received and filled for armor plate, projectiles, etc., and when the money for these orders is received and put into circulation there will be an exceptionally prosperous condition of all trades. Local jewelers are preparing for a Fall trade which is expected to keep all hands busy up to January.

William Hoffman, Heeren Bros. & Co.: "Our season will not open before next week, that is, the week of Aug. 22, when all our salesmen will be out. We expect a very good Fall trade. The visit of the Knights to our city will give the trade an impetus. There is a noticeable change in the demand for high class goods, which will be the leading ones in Fall sales."

Said Emanuel Grafner, of Grafner Bros.: "Our season opened on Aug. 1 and our men are now on the road. The prospects are very fair in a general line of goods. The people are returning to a better class of goods, as watches, chains, etc., which have been dull for the past few years. People here have money and seem willing to spend it. In novelties there is a steady demand to swell the business."

Frank Hartman, of West, White & Hartman: "The Fall season with us opened on the first of the month very auspiciously. There is a big increase over the first two weeks of last August and prospects are excellent. Everything is selling, with no special demand. We look for a fine business in higher priced goods."

Henry Barrett, of G. B. Barrett & Co.: "The season has commenced and the prospects for a boom in business are most favorable. Our men

are out, and already orders are coming in at a rapid rate. The expectation is that money will be utilized in the purchase of more first class goods than for a long time."

Charles O'Brien, with W. J. Johnston & Co.: "The outlook for the Fall and holiday season is very promising. It has been inaugurated a little earlier than usual, which is a good sign. All lines will be in demand. Diamonds are good sellers and watches are better than they have been since 1892."

M. Bonn., of M. Bonn & Co.: "Our season has opened, men are out on their respective routes and business returns are good, especially from the west. The silver goods are now holding sway, but we look for a big call for other goods later."

Sol. Cerf, of Sol. Cerf & Co.: "The outlook for the coming season, which, with us, begins Sept. 1, is better than it has been for several years. We have been working at night for two weeks filling orders. The cheaper goods are still called for, but there is no doubt that silver, flat and hollow, diamonds and watches will be in demand."

F. Kingsbacher, of Kingsbacher Bros.: "We think the prospect this year is better than any since 1892. Our men are all out now and doing well. The mail orders are heavy. Later in the season, which began Aug. 1, we anticipate a demand for high priced goods, higher in price and better in quality than a year ago."

Central Ohio Trade Anticipated to Be Large.

COLUMBUS, O., Aug. 16.—While it is yet rather early to predict the outcome of the Fall and Winter business in this section of the country, it is the belief of those well posted that there will be a great improvement over that of any season for six or seven years past. Crops have been exceedingly good and fair prices are being realized for products of almost every kind. People are as a consequence becoming more liberal in their expenditures and trade will soon reap the benefit.

George H. Bonnet, of Albert H. Bonnet's wholesale house, says he thinks business will open a little late this season, probably not before September. Retail men, if too cautious in buying, will be caught short during the holidays. Mr. Bonnet thinks that there will be a great improvement in business, and that the retail men need not fear to stock up a little heavier than usual with a good class of goods.

The New Columbus Watch Co. are gradually increasing their working force and preparing for a good Fall trade. Manager Reel says that they anticipate a good business and that everything points in that direction. The company will continue to put out their standard movements, with very little change in form or pattern. They have been fortunate in disposing of all their output so far. Now the demand is increasing and they have been compelled to make extensive additions to their factory. Mr. Reel is very sanguine as to the future financial condition of the country and the consequent improvement in business. He expects the rush in the watch business to begin along in September and that the holiday trade will be very fair this year.

Buffalo Making Preparations for a Large Trade.

BUFFALO, N. Y., Aug. 16.—The leading manufacturers, jobbers and retailers in jewelry in Buffalo are almost unanimous in the prediction of a large Fall business, and have made their preparations accordingly and stocked up to a greater extent than for several years past. The views of the members of firms seen personally by THE CIRCULAR correspondent regarding the outlook are as follows:

Mr. Eisele, of King & Eisele, jobbers: "Jewelers all over seem to feel good about the prospects of the Fall business. We are making a very large stock, in fact we have doubled our working force and are getting ready for twice the output of 1897. The line of goods which we expect the most of is rings, which has always been our mainstay, though we are also making unusual quantities of goods for the general jewelry trade."

D. M. G. Wall, of Wall Bros. Mfg. Co.: "I can

sell lots of goods, but the question is to get the money for them. My business is a general one and I could not pick any particular line that seems now likely to be especially popular. I do not look for any really 'good' jewelry business until trade in general picks up."

C. Damm, manufacturer: "All I know about the prospects for Fall trade is that I have been busy for months filling orders and have no kick coming. My business is chiefly the manufacture of rings and I can only judge of other lines by the increased orders in mine."

John Ansteth, of John Ansteth & Co., jobbers: "The trade seems to think great things of Fall business, but the trade isn't here yet. I am just sending my men out with full general lines. We have been getting some mail orders lately, though we had thought unsolicited business was dead, judging by the experience of recent years. With good crops and general trade, I expect a big trade."

Mrs. Dickinson, of T. & E. Dickinson & Co., retailers: "We are already feeling the beginning of the Autumn trade and the outlook is promising. At least, I am preparing for a big business in all the jewelry lines, and have laid in a very large stock—larger than for several seasons, in fact. Our firm are now temporarily located in the building formerly occupied by W. H. Glenny, Sons & Co., and we are spending from \$15,000 to \$20,000 in entirely remodeling and refitting our old store at 254 Main St., directly opposite our temporary quarters. That looks as if we expect good business, doesn't it?"

Detroit Jewelers Expect a Vast Improvement.

DETROIT, Mich., Aug. 15.—Detroit jobbers and retailers are looking for a vast improvement in trade this Fall over that of the preceding five years. The big downtown retailers are especially optimistic, believing that the end of the war means the marking of a real epoch in trade progress. Michigan farmers and country people are just beginning to feel the effects of immense crops disposed of at high prices, and the country jeweler, whose stock is at present very low, is expected to order generously. Two or three traveling salesmen who went out last week are receiving fair treatment in the way of orders. They intimate that when prosperity does come it will be with a rush and that the orders for immediate delivery will swamp wholesalers. I am told that there is no means of telling what lines will lead, except the staples. Before the war military emblems were favorites, but these will fall flat now.

Henry Koester: "Country jewelers are quiet, although we have noticed a distinct improvement in the tone of the trade. We are getting more satisfactory mail orders and collections are better. The Fall trade with us will open now in a few days."

W. C. Noack, Eugene Deimel Co.: "We are prepared for a lively trade this Fall and have the cream of the goods made by eastern manufacturers. Country jewelers, however, are conservative, as we have found by direct communication with them. Our traveling representatives started out this week and say their trade need goods in case of an emergency, but they are content to wait until the emergency comes and then rush in orders for immediate delivery."

John Kay, of Wright, Kay & Co.: "The Fall trade has already opened up with our firm. People are looking for Christmas goods and I have laid aside a number of expensive pieces for people who have not felt able to pay cash for the last four or five years. A check is promised now on the first of the month. Money seems to be easier and I am looking for the biggest trade in years. It has started off in the same way that business started before the year 1893. The firm feel very optimistic and we think the period of depression has about passed. It resembles the panic of 1873 very much. In the sixth year, or about 1879, trade took a boom, and history will repeat itself now. The staples and diamonds and watches are moving freely. Watches especially I think will take a spurt owing to the fact that so many will be substituted for bicycles for presents. I believe the bicycle boom has been pricked."

FRED. W. LEWIS & Co.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

Bright Prospects for the Golden Gate and Pacific Coast.

SAN FRANCISCO, Cal., Aug. 17.—The San Francisco manufacturers and jobbers of jewelry and silver ware are of one mind as to the prospect of a good Fall trade. Every indication points to it. The war has helped trade considerably this year and will continue to do so for some time. The Government contracts that have been awarded to San Francisco manufacturers and jobbers for the army and navy supplies will amount to a very large sum of money, and so far only a small portion has been paid. All this money will be coming into the city soon, and circulated, which is sure to benefit the jewelry trade to a great extent. Then, too, the annexation of Hawaii will help the trade; San Francisco should have this trade, and by going after it, this city can get it. The Fall trade usually begins about the middle of September. The new goods will soon be arriving here. Watches are like staples in a grocery store, always being sold more or less, although this Fall the jobbers are expecting a much greater demand for the better grade watches. It is too early yet to designate what lines promise to be leaders. It is predicted that there will be another grand run on patriotic goods when the troops come back from the war, although at present it is uncertain when they will be ordered home. The trade has been very good this year in comparison with last. In southern California, where the crops have been poor, business is far from being good, but in the northern sections and in Oregon and Washington, trade is all that can be desired.

A. I. Hall & Son anticipate a fine Fall trade. They think that trade in the better class silver goods and in watches will be specially good. They think a better feeling exists throughout the State and people are beginning to have more confidence in one another. Their business has been good in the north.

Shreve & Co. expect the Fall business to begin any time. They cannot designate any particular line that is likely to take the lead at this time. Every indication points to a good Fall trade.

Alphonse Judis says he expects the Fall trade to really begin some time in September. The interior towns make their Fall purchases in September, usually, while the city dealers do their buying about October. Prospects for the Fall trade are good.

King, Moss & Co. expect their Fall business to commence in September and are looking for a good trade.

Manager Glidden, of R. Wallace & Sons Mfg. Co. and E. G. Webster & Son, says the Fall trade has commenced and is opening up nicely. Nothing is doing in the southern part of the State, owing to the crop failure, but in the north and northwest trade is good.

Phelps & Adams say their Fall trade begins about the middle of September. Mr. Hine reports having just returned from Sacramento, Cal., and finds nothing there but politics. The town is full of seekers for official plums. The State election comes in November of this year.

Armer & Weinshenk say the indications are for a good Fall trade. Sales this year are away ahead of last. Mr. Weinshenk is away in the interests of the business.

Carrau & Green are getting ready for their Fall trade. Their leaders will be the whole line. A. Green, of the firm, will return from Europe about the middle of September.

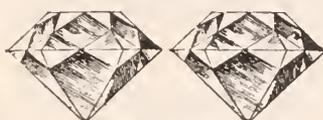
The expression, "to take a man down a peg," is said to have its origin from a device which St. Dunstan introduced. In order to check the intemperate habits of the times, he had pegs put in the cups, and each one was required to drink only to a certain peg.

HERETOFORE dealers have experienced difficulty in getting together a SALABLE, MODERATE-PRICED, line of DIAMOND JEWELRY.

Our line will solve this problem.

.... Most salable goods made.

Selection packages cheerfully sent, express paid.



Kohn & Co.

9.11.13 MAIDEN LANE.
NEW YORK.

Now Ready....

Large and exquisite lots of whole Pearls, Rubies, Sapphires, Emeralds, Opals, Rose Diamonds and Fancy Gems, purchased by our Mr. M. Goodfriend in the leading European markets, are now ready for the trade's inspection.

Buyers should not fail to examine our importations.

GOODFRIEND BROS.,

Importers and Cutters of

Precious and Imitation Stones,

9-13 MAIDEN LANE, NEW YORK.

PROVIDENCE: 174 Weybosset St.
PARIS: 10 Rue Cadet.

LAPIDARY WORKS:
93-95 William St., N. Y.

BOOKS

The catalogue of books issued by THE JEWELERS' CIRCULAR PUBLISHING Co., 192 BROADWAY, NEW YORK, contains the titles of over 200 books pertaining to the Jewelry and Kindred Trades. **Send for it. It's free.**

The Case Against Bonner, Grinberg, Rich & Co. Not Ended.

Collector Bidwell, of the port of New York, announced Thursday his decision to appeal from the recent appraisalment of the precious stones imported by Bonner, Grinberg, Rich & Co., New York, and to bring the case before the full board of the United States General Appraisers. These are the stones valued at \$113,700 imported on the *Umbria* July 14, of which the jewelry examiner claimed 66 items, worth over \$20,000, were undervalued. General Appraiser Sharretts sustained the Government appraisalment on 46 items and the importers' entry on five. The other items which the jewelry examiner advanced beyond the penalty point, General Appraiser Sharretts reduced to 50 per cent. or less. It is from this decision that the Collector has appealed.

Sergeant Frank E. Alden Dies at Santiago.

A recent dispatch from Santiago from Gen. Shafter announced the death of Quartermaster-Sergeant Frank E. Alden, of Co. L, 71st New York Volunteers. The cause of death is given as "pernicious malarial fever." Sergt. Alden will be remembered by the retail jewelry trade, particularly of Pennsylvania and Ohio, whom he visited in the interests of Hayden W. Wheeler & Co., of New York, by whom he was employed for three years.

Sergeant Alden was a Stamford, Conn., boy and was for some years prominent in the National Guard of his State, in which he rose to the rank of lieutenant. He joined the 71st New York at the outbreak of the war and through his popularity and

ability rose to quartermaster-sergeant. His death will be deeply regretted by his many friends in the trade.

Much Ado About a Gold Pen.

SYRACUSE, N. Y., Aug. 20.—The identity of an ordinary gold pen has caused considerable trouble between Mrs. Augusta G. Albro and C. Edward Eager, jeweler. As a result a summons and complaint was served upon the latter. Mrs. Albro claims that some time ago she took a hand made gold pen into Mr. Eager's store to have it repaired, and paid 50 cents for the work. When she came to get the pen, however, she claims that another of poorer quality was substituted.

Mr. Eager when seen stated that he gave Mrs. Albro her own pen, but that she refused to take it, claiming that it was not the right one. He said that there would be no object in his changing the pens, as the cost of repairing would amount to all it was worth for old gold. Mr. Eager says Mrs. Albro can have her pen at any time, but that he does not propose to give her any other. The action was brought in Municipal Court to recover \$3 for the conversion of a gold pen, and made returnable on the 16th, when it came to an untimely end, a non-suit being granted.

Sherman Fry will commence at once the erection of a two story brick business house on his lot adjoining the post office building in Huntingdon, Tenn. M. F. Fry has purchased W. B. Fry's stock of jewelry and will very likely occupy the new building when completed.

Importations at the Port of New York.

Weeks Ended Aug 20, 1897, and Aug. 19, 1898.

China, glass and earthen ware:	1897.	1898.
China	\$71,927	\$76,759
Earthen ware	19,508	23,850
Glass ware	22,991	26,922
Instruments:		
Musical	8,673	10,765
Optical	2,510	6,511
Philosophical	.....	3,082
Jewelry, etc.:		
Jewelry	3,215	4,769
Precious stones	377,191	282,776
Watches	1,296	7,474
Metals, etc.:		
Bronzes	1,478	756
Cutlery	9,658	25,515
Dutch metal	967	1,692
Plated ware	.....	66
Platina	15,984	.....
Silver ware	9	4,509
Miscellaneous:		
Alabaster ornaments	234	660
Amber	.....	93
Beads	352	2,010
Clocks	3,287	2,845
Fans	1,641	2,578
Fancy goods	17,519	13,347
Ivory	.....	27,004
" manufactures of	.....	182
Marble, manufactures of	30,910	698
Statuary	4,911	2,720
Shells, manufactures of	7,860	19,447

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Aug. 20, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin.....\$151,893.66
Gold bars paid depositors..... 62,828.52

Total\$214,722.18
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Aug. 15.....	\$21,867
" 16.....	46,614
" 17.....	18,347
" 18.....	39,619
" 19.....	25,437
" 20.....	.....

Total\$151,884

Doesn't It Strike You that this is the handsomest thing you've seen in the toilet ware line? We have it in manicure pieces, too, a full line—



'TIS THE
~W~
SET.

KEEP IN MIND
THAT WE ARE THE
GOLD AND SILVER
THIMBLE MAKERS
OF AMERICA.

800 W. Hair Brush, 9 in. long.
387 W. " " 8 1/4 "

Simons, Bro. & Co.,

SILVERSMITHS,
THIMBLE MAKERS
AND
MANUFACTURING JEWELERS,

616 CHESTNUT ST.,
PHILADELPHIA.

NEW YORK:
19 Maiden Lane.
41 Union Square.

CHICAGO:
401 Columbus
Building,

Providence.

Saxon & Sheldon, Manufacturers' building, have been succeeded by Sheldon & Co., colorers and platers.

The plating plant of P. C. Cavanagh & Co., 108 Friendship St., has been purchased by Frank Cutter, electroplater.

The shops of William H. Luther & Son were shut down early in the week for repairs, but are now at work again and rushing matters in order to fill orders.

Raymond N. Colvin has added a new branch, which he has placed in charge of E. A. Sulloway. Gold and silver plated balls will be manufactured in the new department.

The employes of Smith Bros. enjoyed a pleasant outing Saturday at Crescent Park, where, through the generosity of the firm by which they are employed, they made the most of the pleasures to be found at this resort.

The pearl business of John H. Fehlberg, 25 Calendar St., has been purchased by A. A. Ormsbee & Co. and will be removed to Taunton, Mass., where it will be consolidated with the business of the Taunton Pearl Co.

The president of the Manufacturing Jewelers' Board of Trade, Dutee Wilcox, was appointed assignee of the Flint Co., furniture dealers, and also assignee on a personal assignment made by Alonzo Flint, vice-president and treasurer of that company. The liabilities of the firm are said to be in the neighborhood of \$200,000, although no definite statement has yet been made. The firm carried quite a stock of silver plated ware.

The annual election of officers of the Ostby & Barton Employes' Mutual Relief Association was held Thursday evening in the hall, 98 Weybosset St. A large number of members were present. The following officers were elected to serve for the ensuing year: President, J. P. Sullivan; vice-president, W. P. Tracey; financial secretary, P. T. O'Connell; treasurer, A. R. Sanger; recording secretary, M. J. Stanton; sergeant at arms, A. Collins; finance committee, J. Stanton, F. Tanzer and A. Becker; auditing committee, J. Lenau, F. Armstrong and P. Guyon. At the conclusion of the meeting the members enjoyed an excellent program of vocal and instrumental music. Refreshments were served.

The Attleboros.

H. D. Merritt & Co. have resumed operations on full time after a period of short hours.

A. H. Oakes, traveler for Walter E. Hayward & Co., is at present on his vacation. At the close of the outing he leaves for the west.

Walter T. Mason, late of H. Wexel & Co., now in business on his own account in Providence, removed his family there last week.

The houses dealing in chemicals and jewelers' supplies comment on the extraordinary demand now being made by the silver firms for shellac, a straw which indicates the tendency of the market.

Suit for \$10,000 has been brought against the Interstate Street Railway Co. by Eliza

Fontneau, widow of Frank Fontneau, a young jeweler who lost his life by being run over by a car some months ago.

Orders amounting to high figures were placed with local manufacturers last week by the New York and Chicago representatives of the house of Siegel, Cooper & Co.

Herman Ackerman, for nearly 20 years in the employ of the Watson & Newell Co. and for the last 10 their foreman, has severed his connection to enter the manufacturing business on his own account in South Attleboro, erecting a new factory for that purpose.

A syndicate of local jewelers purchased through their representative last week the estate owned by Lincoln, Bacon & Co., Plainville. It was a trustee's sale and the property disposed of consisted of two large jewelry factories, five dwelling houses and the Plainville water works; \$20,000 was received from the sale.

The local novelty men are said to be preparing to take advantage of the fame gained by the Hobson kiss, and to be working up a button or novelty to bring the words into play. It has been suggested by an outsider that a button with "Do we kiss?" from the name of the hero of Santiago would be effective.

It is reported quite authoritatively that Stephen A. Briggs, for years a partner of John M. Fisher, of J. M. Fisher & Co., has acquired an interest in the Watson & Newell Co. Certain it is that he is at the factory, and by this color is given to the report. Mr. Briggs is an able jeweler, understanding the business well from years of experience.

Bulletin No. 1.

The retail jewelry trade of the country is herewith cordially invited to make a tour of inspection through the show rooms of the Mauser Mfg. Co., where their new fall lines of artistic silverware are now exhibited.

The well-known and justly popular lines of the Mauser Mfg. Co. have been materially augmented by new productions, designs and ideas, and the anticipated increased demand for artistic silverware has been adequately provided for.

Astonishingly low prices will be an additionally desirable feature of the new lines of the Mauser Mfg. Co.

For over one year the shops of the Mauser Mfg. Co. have been running full time or over—a record which requires no comment.

The Mauser Mfg. Co., Silversmiths...



"Watch our Ads."

14 East 15th Street, New York.

To the Trade

At the opening of the Fall season the Gorham Mfg. Company desire to extend to the Retail Jewelry Trade an invitation to visit their salesrooms, for the purpose of inspecting their new lines of samples especially prepared for this and the holiday seasons.

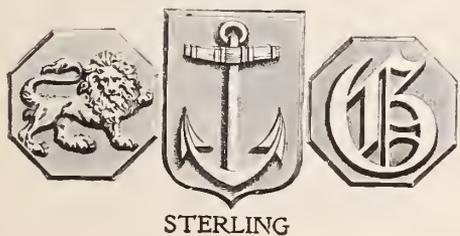
The works of the Gorham Company have been fully occupied for the past seven months in the preparation of these goods, which should command the attention of Jewelers throughout the United States. Among the articles presented will be many lines of extremely novel design, including popular priced goods as well as those of more ornate and costly character.

The various lines of goods have been greatly increased, owing to our belief that an unusual demand will be made upon us on account of the general improvement in business which is everywhere apparent.

Exhibits of our goods will be made at our New York salesrooms, Broadway and 19th Street, and 23 Maiden Lane, and to those of the Jewelry Trade who are unable to take advantage of the special inducements offered through the Merchants' Association to visit New York, similar and complete lines of goods will be presented at our salesrooms in Chicago, 131-137 Wabash Avenue, and in San Francisco, 118 and 120 Sutter Street.

We suggest the placing of orders as early as possible to insure the prompt delivery of goods when required.

TRADE MARK



Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,



New York.

BRANCHES :

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

Seize Time By the Forelock

and you'll never be behind the times. Take advantage of your opportunities and your enemies will marvel at your success. You know that

NEW YORK

is the market where you can buy most judiciously. Hence you also know that you ought to come to New York. The New York Merchants' Association opens up an opportunity for you.

Take Advantage of It!

This is the time to come.

Seize Time by the Forelock!

The opportunity opened up for you by the Merchants' Association is as follows:

By becoming a member of it, the cost of membership being nothing more nor less than the trouble of filling out an application blank, furnished either by the Association or by any of the undersigned, you and your family, if you wish them to accompany you, can take a trip to New York and return for one and one-third regular single fare, which is equivalent to a saving of $33\frac{1}{3}$ per cent.

New York is a Developer of Latent Business Talent.

DATES OF REDUCED FARE:

August 27th to August 31st inclusive,	} Tickets good for 30 days from date of sale.
September 1st to September 4th inclusive	
" 10th to " 14th "	} Tickets good for 15 days from date of sale.

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The Merchants' Association of New York,

346 BROADWAY, COR LEONARD ST., NEW YORK, or any of the following members:

HAYDEN W. WHEELER & CO., 2 Maiden Lane.	C. G. ALFORD & CO., 195-197 Broadway.	GORHAM MFG. CO., Broadway & 19th Street.
J. B. BOWDEN & CO., 3 Maiden Lane.	CROSS & BEGUELIN, 17 Maiden Lane.	HARRIS & HARRINGTON, 32-34 Vesey Street.
LUDWIG NISSEN & CO., 18 John Street.	N. H. WHITE & CO., 21-23 Maiden Lane.	SPENCER OPTICAL MFG. CO., 15 Maiden Lane.
MOUNT & WOODHULL, 26 Maiden Lane	JOHN R. WOOD & SONS, 21-23 Maiden Lane.	CHAS. AHRENFELDT & SON, 50-52 Murray Street.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athene, Rue Scribe.
- LEIPZIG—Handels-Zeitung, für die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Aug. 24, 1898. No. 4.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

WE devote several pages of this issue to a comprehensive report of the views of the jewelry industry as to the outlook for trade in the Fall of 1898. There is so great unanimity of hopefulness in these expressions of opinion that one bald paragraph embodying the salient facts may have been deduced from the volumes of copy received from our correspondents; but though brevity may be the soul of wit, it is not necessarily the soul of truth. To sum up the prospects in a few words may have been a feat of economy, but we are convinced that those members of the trade who are interested in the outcome of the Fall season—and they compose the entire industry—cannot read too many views on this subject; there may be a pretty level similarity of idea in the numerous expressions, but pleasant words cannot be repeated too often. And truly the words quoted from the many members of the trade interviewed by the correspondents of THE JEWELERS' CIRCULAR are very pleasant indeed to read.

A LARGE and prominent firm of manufacturing jewelers of Providence, R. I., write to THE

Jewelry a Fashionable Necessity. CIRCULAR urging the desirability of the jewelry trade press making it plain to the fashion journals that jewelry is a fashionable necessity, that jewelry is being worn in the best society. Our friends need alarm themselves very little on this score. To the responsible and authoritative fashion journals of the world it is plain that jewelry is a fashionable necessity. The noted woman's journals of Great Britain, *The Queen*, *The Lady's Pictorial*, *The Lady*; the French authority, *Weiner Chic*, the American *Harpers' Bazar*, all devote much attention, time and space to descriptions of elaborate pieces of jewelry worn by the most aristocratic and refined women of the land, while they follow carefully the modifications in the fashions of jewelry, recognizing it as one of the most important and essential parts of woman's equipage. It is the irresponsible publications, made up of the cheapest hack writing, based upon neither observation nor inquiry but evolved from the inner consciousness of ignorant penny-a-liners, that reiterate meaningless catch phrases such as "relic of barbarism," and juggle with words such as "vulgar," "unrefined," etc., when speaking of jewelry. We quote in another part of this issue from reputable and influential ladies' magazines several paragraphs bearing upon jewelry as a fashionable necessity. Columns of such matter can be quoted weekly from these and other equally responsible authorities.

Last Respects to the Memory of Capt. D. B. Hamilton.

WATERBURY, Conn., Aug. 17.—The funeral of the late Capt. D. B. Hamilton was attended yesterday afternoon from his late residence, 317 E. Main St. There was a large attendance, both within the house and outside, the factory of Rogers & Brother having closed for the day out of respect for its late head. The Rev. Joseph Anderson, D. D., pastor of the First Church, officiated. Scriptural passages preceded a eulogy on the life and char-

During the seven months of 1898, January to July, inclusive, **THE JEWELERS' CIRCULAR** published 8,360 more inches of advertising, and 3,864 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

acter of the departed. The speaker concluded his touching eulogy by paying a high tribute to the moral character of the deceased.

The casket in which the remains reposed was carried to the hearse by the following pallbearers: C. M. Platt, E. L. Frisbie, Sr., E. C. Lewis, from the Manufacturers' National bank; W. E. Risley, J. B. Tobin and Hugh Byrnes, from Rogers & Brother's factory. The remains were followed to Riverside cemetery by a long line of carriages. Services were conducted at the grave by Dr. Anderson. About the casket in the parlor were banked many beautiful floral pieces.

Tiffany & Co. to Make the Government Sword to be Given Admiral Dewey.

WASHINGTON, D. C., Aug. 22.—The design for the memorial sword the Government is to present to Rear Admiral Dewey, according to act of Congress, was finally determined upon to-day by the committee having the subject in charge, consisting of Acting Secretary Allen, Senator Lodge, of Massachusetts, and Professor Oliver, of the United States Naval Academy. A great many designs had been submitted, some of them showing much artistic beauty. The one selected was submitted by Tiffany & Co., New York.

The design is less ornate than some of the others. Its marked characteristic is simple and solid elegance. The hilt of the sword, as originally submitted, showed an eagle's head, but this was changed to a plain and solid but highly traced gold handle. The blade is to be subjected to the process by which the famous Damascus blades were made. One side of the blade bears the inscription: "The gift of the Nation to Rear Admiral George Dewey, U. S. N., in memory of the victory at Manila Bay, May 1, 1898." The scabbard is of dark blue damascened metal, with tracery of gold. One of the most marked features of the original design was at the end of the scabbard, where in miniature a crown, presumably the Spanish crown, was being run through by this Dewey sword. The committee rejected this suggestive feature, and instead of the pierced crown two dolphins are substituted.

Acting Secretary of the Navy Allen sent the following dispatch to THE CIRCULAR, announcing the award:

WASHINGTON, D. C., Aug. 22.
THE JEWELERS' CIRCULAR Pub. Co.,
102 Broadway, New York City:
Tiffany design for sword for Dewey has been approved.
ALLEN,
Acting Secretary.

“The Parting of the Ways.”

No departure from the good old way of straightforward dealing which we have practised during our business career of over thirty years.

BUT

We propose to be more aggressive, more progressive, hit harder, bore deeper, build higher, stone ballast the road-bed, broaden the gauge, use heavier rails, improve the equipment, all of which leads up to what we wish you to do, viz., to

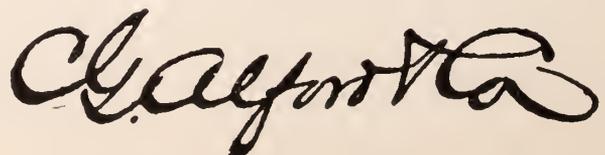
“WATCH US FOR WATCHES.”

Our large purchases and our large output enable us to sell at minimum profit and that means Close Prices.

Just What You Are Looking For.

Not altogether our fault that our new price list of “Specials” has been delayed. To construct thousands of new watches, have them all right and have them come through on time—quite a problem, but they are now at hand.

“DUCHESS” in 0 size 7 jewel Elgin nickel, richly gold decorated, all ready now. “DUCHESS” in 6 size, finished in the same way, almost ready. Perhaps we have not enough of them to cover all the orders we shall get. Our friends who order them early will come out “on top.”



New York Notes.

H. Bruml & Co. have entered a judgment for \$177.43 against Louise O'Hara.

H. F. Barrows & Co. have entered a judgment for \$170.94 against Jerome Sulzbacher.

The Whitehead & Hoag Co. have entered a judgment for \$63.74 against Stephen M. Ga Nun.

Chas. Rose, miniature artist, will remove on or about Sept. 1 to the Downing building, 108 Fulton St.

The Merkel Katz Manufactory has been incorporated in this State to manufacture leather goods, with a capital of \$1,200.

Robbins & Appleton were admitted to membership in the American-Asiatic Association at a meeting of that body last week.

Among the creditors of Jack Haverly, who filed a petition in bankruptcy last Saturday, are Tiffany & Co., to whom he is indebted to the amount of \$3,000.

An action by Freudenheim & Abrahamson, brought in the City Court against Morris Ginsburg and another, was discontinued by an order of Judge Olcott, last week.

Mrs. T. Lynch, of Union Square and 14th St., who was reported by the daily papers last week to be critically ill, is now convalescent and is recuperating at Thousand Islands.

Owing to a fire that broke out in the office building at Spring St. and Broadway Wednesday evening, the stock in the basement of the store of Stone Bros., jewelers, at 535 Broadway, was considerably damaged by water.

It was reported from Long Branch last week that Joseph Tillman, a peddler of jewelry, had been robbed of his case, holding watches, rings, pins, etc., valued at \$350. It is thought that the jewelry was stolen by a man named Louis Weinstein, believed to be a crook, who stopped at the same boarding house as Tillman did.

The trial of Chas. E. Mather, the former jeweler of 23 Maiden Lane, on three charges of larceny, which has been postponed so often, has again been postponed, this time indefinitely. The case came up in Part II. of General Sessions Friday morning, and at the solicitation of the prisoner's counsel went off the calendar without a date being set for its future consideration.

A fire occurred Thursday morning in the three story frame buildings at 159 and 161 Myrtle Ave., Brooklyn. John Schmidt, who kept a jewelry store on the ground floor of No. 159, suffered a loss to his stock and fixtures reported to be nearly \$3,000. The loss is covered by insurance.

The Spencer Optical Mfg. Co., 15 Maiden Lane, report as a warning to the trade a swindle which they think may be one of many operated by some rascal who is trying to defraud the trade. The firm recently received a check on the Nazareth National bank, Nazareth, Pa., for the sum of \$7.50, drawn by R. Johnson and payable to the order of H. Wolf. H. Wolf indorsed this check and sent it on with an order for \$7.50 worth of goods. The check being a small amount, the firm filled the order. The check was returned protested, and the cashier of the bank on which it was drawn

says he does not know either of the parties, but believes, after making inquiry, that it is the work of a rascal.

Kynaston Secreted Stolen Diamonds in His Pipe.

The four rough diamonds which, as told in THE CIRCULAR last week, were stolen from a package sent to H. A. Groen & Bro., New York, while in transit in the mails, have been located. As surmised, the thefts were made by the White Star S. S. Co. employes now under arrest for mail robbery and smuggling. Two of the diamonds were recovered from John Kynaston, third officer of the *Britannic*, by Chief of Police Murphy, of Jersey City.

According to Chief Murphy, Kynaston was smoking a pipe during an interview he had with the chief a few days ago, and after a suspension of the conversation, said: "Chief, you have been kind to me. I believe in you when you say you think I am a novice in crime. To show you I am not an old offender, I am going to tell you something." Knocking his meercaum pipe on a newspaper on the chief's desk, Kynaston produced from the bottom of the pipe two seven karat uncut diamonds, and said: "Nobody in the world knew I had these diamonds. I have been searched several times, and I doubt if the diamonds would ever have been found. On the Friday after Chief Officer Jago left the ship I saw a telegram he sent to the messroom steward, directing the steward to look into Jago's trousers pocket and telling him he would find something to keep for Jago. I took the diamonds from Jago's trousers pocket. The trousers were in his room."

Chief Murphy has therefore requested United States Commissioner Isaac Romaine to set an early date for another hearing in the case. The hearing was expected to be held yesterday. Chief Murphy intended to have this evidence submitted at the hearing before Commissioner Romaine on Friday last, but he failed to get a notice in time.

From a description of the stolen goods in the invoice, Mr. Groen identified the two stones surrendered by Kynaston as two of the four stones stolen in the mails. His firm learned Monday that the other two missing stones were found in a package of First Officer Jago's effects seized upon its arrival in Europe.

Petition for J. B. Bowden as Assistant Commissioner to Paris Exposition.

A full list of the firms who had signed up till noon Monday the petition to President McKinley asking that Joseph B. Bowden, of J. B. Bowden & Co., be appointed assistant commissioner to the Paris Exposition of 1900 is appended below:

New York Jewelers' Board of Trade; New York Jewelers' Association; Hayden W. Wheeler & Co.; Alfred H. Smith & Co.; Carter, Hastings & Howe; N. H. White & Co.; Wm. Smith & Co.; Mount & Woodhull; Enos Richardson & Co.; C. G. Alford & Co.; H. A. Bliss [Gorham Mfg. Co.]; Luther Hyde [Reed & Barton]; John R. Gleason & Son; T. W. Adams & Co.; Wm. H. Ball & Co.; G. O. Street & Sons; Andrew K. Shiebler & Son; Harrison Bros.; Day, Clark & Co.; Sloan & Co.; Wm. Bardel; R. Blackinton & Co.; John R. Morss; Hendricks & Co., Newark, N. J.; Keller & Untermeyer Mfg. Co.; Ira A. Goddard; Rogers & Bro.; Snow & Westcott; Alling & Co.; Wm. S. Hedges & Co.; Hodenpyl & Sons; Julius King Optical Co.; Spencer Optical Mfg. Co., John S. Spencer, treasurer; Larter, Elcox & Co.; J. W. Johnson; Wood & Hughes; D. B. Young [Cox, Cooper, Ward & Young]; David Kaiser [David Kaiser & Co.]; Oppenheimer Bros. & Veith; Sussfeld, Lorsch & Co.; Ketcham & McDougall; J. R. Wood & Sons; Morris Prager & Co.; Henry Ginnel & Co.; Louis Strasburger's Son & Co.; Hamann & Koch; L. & M. Kahn & Co.; Stern Bros. & Co.; Albert Lorsch & Co.; Wm. Barthman; Shafer & Douglas; H. N. Squire's Son; A. J. Hedges & Co.; M. B. Bryant & Co.; Middleton & Brainerd Co.; Byron L. Strasburger & Co.; Chester Billings & Son; Joseph Frankel's Sons; Ludwig Nissen & Co.; Krementz & Co.; Parks Bros. & Rogers; Neresheimer & Co.; E. A. Lehmann & Co.; Goodman Bros.; Chas. F. Wood & Co.; Smith & North, all of New York.

The petition was published in full in THE CIRCULAR last week.

The figures made public last Thursday by the Attleboro assessors show a healthy growth in that town. The valuation has risen from \$5,664,900 to \$5,992,992 in a year. The fire has by no means crippled the town, but has rather given it a new incentive to industry.

DEALERS visiting NEW YORK

during the Summer are invited to call and see what we have to show for the

...Fall Trade...

Uptown: 915 Broadway, near 21st St.

Downtown: 36 Murray St.

C. DORFLINGER & SONS.

Trans-Atlantic Voyagers.

TO EUROPE.

Marmaduke Richardson, of Victor Bishop & Co., New York, sailed Wednesday on the *Majestic*.

FROM EUROPE.

M. Goodfriend, of Goodfriend Bros., New York; Frank Jeanne, of Wm. S. Hedges & Co., New York; Fred. A. Jeanne, of Alfred H. Smith & Co., New York, and B. Strauss, of Backes & Strauss, London, arrived Saturday on the *Umbria*.
George Semler, of George Borgfieldt & Co., New York; Lippmann Tannenbaum, of L. Tannenbaum & Co., New York; Chas. W. Schumann, New York, and Chas. Bierig, of the Australian Opal Co., New York, returned Friday on the *Fuerst Bismarck*.

F. A. Wallace, of R. Wallace & Sons Mfg. Co., Wallingford, Conn., arrived last week on the *Germanic*.

Tariff Decisions.

Prize Badges.

The Board of Classification of the United States General Appraisers handed down a decision Thursday on a protest of the Morris European & American Express Co. from the ruling of the Collector at New York on 22 silver, gilded and enamel badges imported in June, 1897. The badges were for presentation to the graduating class of female nurses at the Presbyterian Hospital and the ceremony of bestowal and acceptance had been made by proxy with a sample pin prior to the importation of the badges. The General Appraisers, therefore, sustain the claim that the goods should be exempt from duty under Par. 551 of the free list of the Wilson bill, providing for medals manufactured as trophies or prizes and actually received or bestowed and accepted as honorary distinctions.

The Winsted Optical Co. Attached.

WEST WINSTED, Conn., Aug. 19.—Deputy Sheriff Wilbur F. Coe, at the instance of Wilbur G. Manchester, administrator of the estate of Franklin A. Clark, to-day attached the machinery, etc., of the Winsted Optical Co. to the amount of \$1,700, money

lent to the company by Mr. Clark, who was the treasurer of the concern at the time of his death.

Another Howland Jewelry Robbery Reported.

MONTREAL, Can., Aug. 20.—Frank Holmes has been arrested in this city for stealing \$1,500 worth of diamonds from A. G. Howland, New York.

Secretary Ira Goddard, of the Jewelers' Protective Union, stated Monday that he did not believe that this arrest had anything to do with the robbery of \$15,000 worth of diamonds from Geo. H. Howland, as reported in THE CIRCULAR May 4, 1898. Mr. Howland's gems were recovered through the Protective Union, who took charge of his case, and Mr. Goddard said that if any arrest had been made in the matter he would be likely to hear of it.

Mrs. Abbott Gets Possession of the Store of W. R. Abbott & Co.

DECATUR, Ill., Aug. 18.—The stock of the W. R. Abbott & Co. jewelry store has been sold to Mrs. Hattie E. Abbott. The assignee, M. F. Kanan, entered in the County Court Monday a petition stating that all of the stock which could be easily disposed of at retail had been sold and that he had therefore advertised in the newspapers for bids on the stock in bulk. Only two bids had been received. One was from B. E. Cloyd for \$2,075, and the other from Mrs. Hattie E. Abbott at \$2,800. The assignee considered the latter bid a fair price for the stock and asked permission of the court to turn the stock over to Hattie E. Abbott at the price named, \$2,800. Judge Hammer ordered that the assignee dispose of the stock as prayed in the petition, and the store will go into the hands of Mrs. Abbott.

Death of an Old Time Silversmith.

DANBURY, Conn., Aug. 19.—Fred. K. S. Blackman, one of the oldest residents of this town and who was many years the prominent silversmith and jeweler in this town, is dead. He melted up the old Spanish silver dollars and made spoons for the brides in days of yore, many of these household treasures remaining to this day.

Mathew I. Fagain Drowned.

ATTLEBORO, Mass., Aug. 21.—Mathew J. Fagain, of Fontneau, Cummings & Fagain, was drowned this afternoon. Mr. Fagain's interest in the jewelry business was as follows: W. F. Briggs and D. F. Briggs entered the market as W. F. Briggs & Co. This venture was purchased by Mr. Fagain and Mr. Fontneau, who a month later took as partner P. J. Cummings, forming the establishment now known as Fontneau, Cummings & Fagain. Mr. Fagain's interest throughout was purely financial and never active.

The accident took place while the Atlas Social Club was on an excursion to Seaconnet Point, R. I. On the return sail they came opposite Prudence Island and there the fatality occurred. Mr. Fagain was leaning against the rail with a friend when the rail gave way and he was precipitated into the water. Mr. Fagain was an excellent swimmer and would have been perfectly safe ordinarily. He cried: "It's all right, boys," and started to swim to overtake the ship. His partner, Mr. Cummings, lowered a boat and leaped in, only to have to be rescued himself, as the boat leaked like a basket. Two others then dived away and swam to Mr. Fagain. When they reached him he was dead, or so nearly so that he never revived. That he was drowned seems almost improbable, as some affection of the heart was doubtless to blame.

Trade Gossip.

Louis W. Hraba, 29 E. 19th St., New York, manufacturer of artistic leather goods for the jewelry trade only, has produced exquisite new lines of goods mounted in gold and silver. Buyers are invited to visit Mr. Hraba's show rooms to inspect the new productions. They will find the time well spent.

An artistic folder is being sent out by Simpson, Hall, Miller & Co., Wallingford, Conn., illustrating two new and pretty patterns of toilet ware, "The Fairfax" and "The Aberdeen." These lines are in sterling and include hair, hat, cloth, military and face brushes, mirrors, combs, soap boxes and dishes, and whisk brooms. The illustrations are in half tones and give an accurate idea of the beauty of the patterns.

Stern Bros. & Co., 68 Nassau St. and 33-43 Gold St., New York, have issued, at the instance of the jobbing trade of the country, a handsomely lithographed display card for the display of an assortment of thimbles. Jewelers can procure these cards by making application to any leading jobber, or failing in this, by writing to Stern Bros. & Co., who will place them in communication with jobbers in their vicinity, who will be able to furnish the cards.

In their advertisement in this issue of THE CIRCULAR, Zimmern, Rees & Co., Gill building, 9, 11 and 13 Maiden Lane, New York, direct attention to their superior facilities as recutters of diamonds. This branch of their diamond business has been well looked after by the firm, and they point with pardonable pride to the results obtained. Their invitation to the trade to give their recutting shops a trial is a fair one and should bring forth considerable response.

ONE
PIECE
BACK
COLLAR
BUTTONS

That give
satis-
faction.

QUALITY
AND
Workmanship

QUALITY
AND
Style

Sell Jewelry.

OUR FALL LINES NOW READY.

CALL FOR OUR MAKE
AND GET THE BEST.

Hancock, Becker & Co.,

7 Beverly Street, PROVIDENCE, R. I.

NEW YORK OFFICE,
3 MAIDEN LANE.

REAL PEARLS.
SPECIAL PATTERNS.
NEW STYLES EACH DAY.

One Piece
Pipe Stem.

The King's.

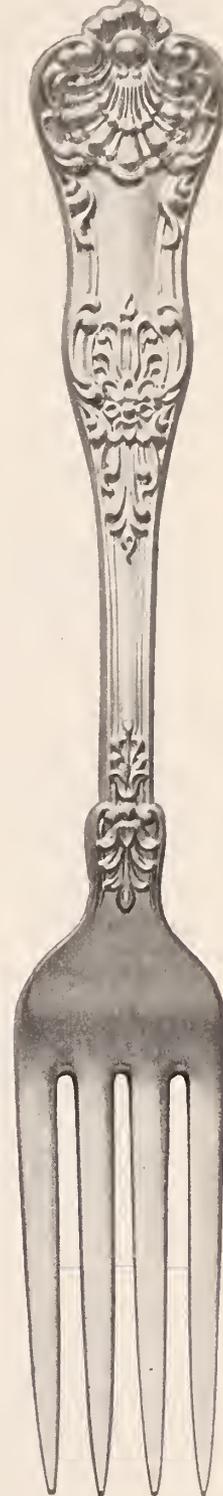
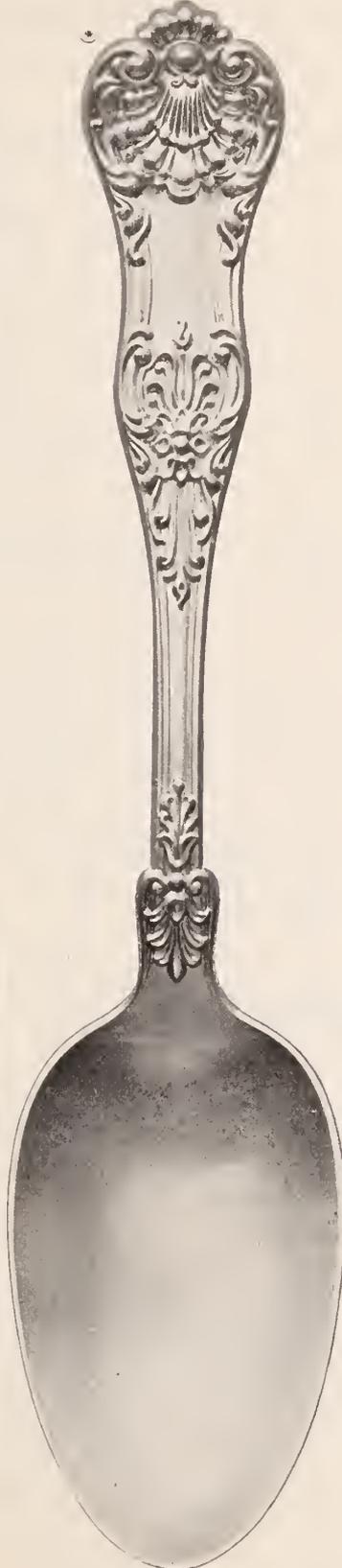
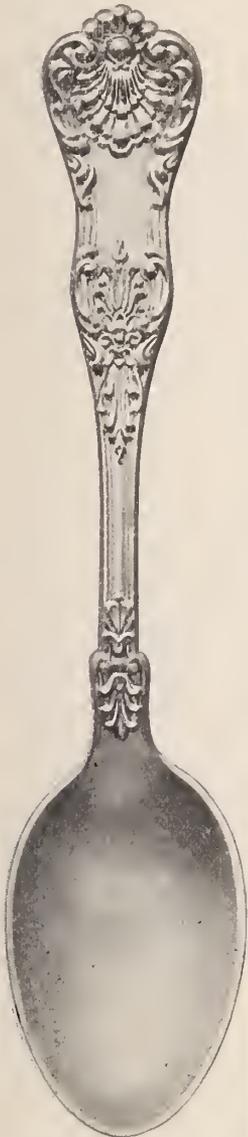
TEA SPOONS.

DESSERT SPOONS.

TABLE SPOONS.

TABLE FORKS.

DESSERT FORKS.



▾ This pattern can be made in all weights.

TEA SPOONS FROM	14	OUNCES TO THE DOZEN UP.				
DESSERT "	"	22	"	"	"	"
TABLE "	"	34	"	"	"	"
SOUP "	"	22	"	"	"	"
TABLE FORKS	"	32	"	"	"	"
DESSERT "	"	22	"	"	"	"

A Full Line of Fancy Pieces with most attractive bows and blades.

Goods of this pattern now ready for delivery.

DOMINICK & HAFF,
ESTABLISHED 1821.

MAKERS OF WARES IN STERLING SILVER,
FOR THE TRADE ONLY,
Broadway and Seventeenth Street, Union Square, N. Y.

heim, Cohen & Beer; E. A. Reed, Reed & Barton; J. W. Nevins, J. B. Bowden & Co.; A. Prezfelder, for Manasseh Levy; Fred. J. Foster, Unger Bros.

The following traveling representatives were in Pittsburgh, Pa., the past week: C. A. Whiting, Whiting & Davis; W. F. Maintien, Maintien Bros. & Elliott; L. Rockwell, Poole Silver Co.; A. Lebkuecher, Lebkuecher & Co.; F. J. Wildes, the Barbour Silver Co.; F. C. Winship, T. B. Clark & Co.; E. Biny, Biny, Dreyfus & Co.; A. L. Stearns, Roy Watch Case Co.; C. H. Clark, J. F. Sturdy's Sons; H. D. Mix, Wightman & Hough Co.; C. F. Willem, T. G. Frothingham & Co.; A. W. Wagner, Glaenger Frères & Rheinboldt; J. F. Dean, Reed & Barton; L. Heub, Sussfeld, Lorsch & Co.; F. H. Carpenter, Alfred H. Smith & Co.; A. N. Dorchester, Chapin & Hollister Co.; L. H. Smith, Bippart & Co.; H. H. Collard, A. T. Towle & Son Co.; J. A. Davis, the Wm. Rogers Mfg. Co.; H. Froehlich, H. Froehlich & Co.; Mr. Heyman, Stern Bros. & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; C. A. Perley, Alling & Co.; J. Williams, for G. Armony; Mr. Roth, Watson & Newell Co.; Samuel Heller, L. Heller & Son; R. H. Schley, Sloan & Co.; E. J. Hauch, Wm. Schimper & Co.; C. M. Dillon, Meriden Cutlery Co.; J. G. Fuller, J. G. Fuller & Co.; Wm. Bosselman, T. Quayle & Co.; Mr. Platt, Theodore W. Foster & Bro. Co.; C. L. Joralemon, A. Joralemon & Son; Stephen Woods, Stephen Woods & Co.; Mr. Ford, Ford & Carpenter.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

Dr. R. Wedekind, Louisville, Ky., Imperial H.; H. Korf, Cincinnati, O., Grand H. and at Merchants' Association; J. Braun, Louisville, Ky., St. Denis H. and at Merchants' Association; A. E. Oppenheimer, Philadelphia, Pa., Vendome H.; D. R. Dingwall, Winnipeg, Man., Astor H.; H. W. Antemann, Albany, N. Y., Cosmopolitan H.; A. H. Hibbard, of J. B. Storer & Co., Akron, O., Grand Union H.; E. Sickles, of M. Sickles & Sons, Philadelphia, Pa., Imperial H.; E. R. Hill, of Goddard, Hill & Co., Pittsburgh, Pa., St. Denis H.; G. Reineman, Pittsburgh, Pa., St. Denis H.; O. A. Bauer, Zanesville, O., Imperial H.; T. L. Rogg, Des Moines, Ia., Stuart H.; F. A. Hubbard, Springfield, Mass., Grand Union H.; E. J. Boyle, of Boyle Bros., Boston, Mass., Imperial H.; G. D. Adams, of J. W. Thomas & Co., Minneapolis, Minn., Albert H.; Miss I. Munzer, of The Fair, Chicago, Ill., Holland H.; L. Black, Detroit, Mich., Cadillac H.; A. N. Peoples, Chester, Pa., New Amsterdam H.; C. F. Buschemeyer, Louisville, Ky., Park Ave. H.; R. Harris, Washington, D. C., Imperial H.

E. A. Poe is a jeweler at Chickasha, Indian Territory. He is not a poet.

Canada and the Provinces.

R. A. Dickson, Montreal, is expected home from Europe next week.

R. L. Douglas, formerly of Truro, has opened a fine store at Sackville, N. S.

J. F. Lairance is erecting a handsome jewelry store at Trois Pistoles, Que.

Catherine Aarons, jeweler, Toronto, has given a renewal chattel mortgage for \$741 to A. Kleiser.

John F. Zoeller, silversmith, Hamilton, has given a chattel mortgage for \$48 to G. S. Bingham.

Simpson, Hall, Miller & Co. are making extensive alterations to their premises on Notre Dame St., Montreal.

G. L. Henderson, recently from Dublin, has opened a watch repairing and jewelry store at Cypress River, Man.

Jacob Dover, Rossland, B. C., retailer, was in Montreal last week, as was Mr. Cole, of Hemming Bros., Toronto.

J. T. Lettelier & Co. have removed from Valleyfield to St. Hyacinthe, where they have purchased the estate of the late J. A. Lettelier.

T. Brown, president of the M. S. Brown Co., went from Halifax to Montreal recently to attend a quarterly meeting of the company.

S. Porte, formerly of the St. Croix Jewelry Co., has started for himself at Macadam Junction, a great railway center on the Boston and Maine line.

Messrs. Crowe and A. Shute, formerly connected with S. F. Shute, have formed a partnership and have purchased the estate of the late firm at Fredricton, N. B.

Alfred Eaves and Willie Hays, Montreal, will visit New York on a purchasing trip first week in September. Mr. Eaves has just returned from Colorado Springs.

Trade at British Columbia and the west generally is reported as exceptionally good, while at Nova Scotia and New Brunswick it has not been as good on account of unfavorable weather.

A. R. Harmon, of the American Waltham Watch Co.; A. A. Abbott, of Smith, Patterson & Co., and Jas. A. Pitts, jobber, have returned to Montreal from their respective Summer cottages.

Visitors in Toronto last week, combining business with pleasure: S. E. Breakspear, 45 Hatton Garden, London, E. C., manufacturing jeweler; H. Baron, diamond cutter and merchant, 1 Holborn Circus, London, E. C., 186 Rue de la Province, Antwerp, and of Amsterdam; Ernst Gideon Bek, manufacturing jeweler, Pforzheim, Germany.

Most of the country retailers have been kept busy at home attending to the tourist trade. Among the few who visited Montreal the past week were: A. Couture, Hull; J. B. Steacy, Brockville; D. R. Dingwall, Winnipeg, who returned from a visit to Europe; E. Lamarche, St. Hyacinthe, who has been shooting and fishing at Sorel; Mr. Jacot, Quebec, just returned from Switzerland; A. Rosenthal, of Ottawa, who has now one of the handsomest stores in Canada.

[From New York Commercial.]

PROVIDENCE, R. I., Aug. 18.—The jewelry business is in a healthier condition than it has been for years.

Souvenir Spoons Again.

From the New York Times.

POPULAR enthusiasm for the heroes of the war has revived the souvenir spoon craze, which had practically died out in this vicinity. Trays in the jewelry shops and in the great department stores are now heaped high with gold and silver spoons, both solid and plated, named for the naval and army officers who have gained fame in the war with Spain. Most of these spoons are small and of a cheap grade, and many are of a character to be worn as shirt-waist pins attached to tiny flags or bunches of red, white and blue ribbon. The prices of these souvenirs range from 15 cents to \$5, those commanding the highest price being daintily patterned trifles of gold.

The most common form of the war souvenir spoon is an after dinner coffee spoon of silver, with the head of the hero in relief at the end of the handle and his name on the slender stem or in the bowl. These spoons in sterling silver are sold at from 75 cents to \$1 each, and when plated for 25 cents. When the size is that of a small tea spoon the price for sterling silver is \$1.25. The favorite heroes thus far, as indicated by the demand for these souvenir spoons, are Dewey, Hobson, Schley, Sampson, Shafter and Lee. Lieut. Hobson's visit to this city caused his spoons to enjoy a boom in the department stores; several hundred of them were sold in one Sixth Ave. store in a single forenoon. The Dewey spoon, however, has a large and steady sale, and silversmiths down town say that the demand for spoons with Dewey's head and name easily leads all others. Next to Dewey comes Hobson, and close to the hero of the Merrimac is Commodore Schley. There is a good demand for Sampson and Shafter spoons, and Fitzhugh Lee and Gen. Wheeler spoons are frequently called for.

There is a Rough Rider spoon also which is very popular. Some of these have Col. Roosevelt's head on the handle, and others simply have the words Rough Riders imprinted thereon. Tiny gold or silver spoons with the Dewey, Hobson, or Rough Rider imprint are very popular with young women, who wear them as pins.

Modern Interpretation of the King's Pattern.

Dominick & Haff, 860 Broadway, New York, have produced a new pattern, or rather a new interpretation of an old pattern, which is of much interest to the trade. In this production, this firm of silversmiths have succeeded, in a great measure, in bringing to the highest state of perfection the artistic elements of design embodied in a pattern that has enjoyed foremost and uninterrupted popular favor for over a century. The motif of the design of Dominick & Haff's new spoon pattern is based upon the old English "King's," which came into vogue during the reign of George IV. The design has been ingeniously elaborated in its detail, without a too ornate resultant effect and without the pattern losing, in any regard, its identity. The new designer's work may be considered a purification of the old pattern, and its modern graceful and chaste embodiment, we are sure, will appeal to all, particularly to the older families, among whom it will find a ready sale.

With Increased Facilities

We have been enabled to add considerably to our popular lines of

**Hollowware, Toilet Goods and
Novelties in Sterling Silver....**

We invite the visiting trade to call on us at our
New Salesrooms: **34 East 29th Street,** Just East of 5th Avenue,
where our complete lines are on view.

Ferd. Fuchs & Bros.,

34 EAST 29th STREET, NEW YORK.



TRADE MARK.



TRADE MARK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

*Members of the Merchants'
Association of New York.*

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Mr. Round, Rogers & Bro.; Henry Fein, L. H. Keller & Co.; Mr. Goodwin, Carter, Hastings & Howe, and Harry Bliss, Gorham Mfg. Co. have been in Columbus, O., within the past few days.

Orders were booked in Philadelphia, Pa., last week, by George Osborne, Wm. Smith & Co.; Chas. E. Duffy, Enos Richardson & Co.; J. E. Simonson, A. J. Hedges & Co.; Matthew Stratton, Alling & Co.; N. B. Elting, Jung, Staiger & Klitz, and A. Rutherford, H. A. Kirby Co.

During the second week of August the following traveling men opened their samples in Portland, Ore.: L. M. Mendelsohn, the Standard Optical Co., San Francisco, Cal.; A. T. Lipman, for W. R. Glidden, San Francisco, Cal.; S. S. Battin, for Battin & Co., Newark, N. J.; Rowland F. Allen, Howard Sterling Co., Providence, R. I.; Frederick B. Sadler, Dennison Mfg. Co., New York.

Traveling men calling on Davenport, Ia., jewelers the past week were: B. K. Smith, A. A. Vantine & Co.; Abel King, I. Emrich & Co.; S. Guggenheim, S. Guggenheim & Co.; A. J. Hamersley, Union Novelty Co.; Joseph Drukker, Gans Bros.; M. D. Joseph, Reed & Brailard Co.; Louis Freund, Henry Freund & Bro.; Josh W. Mayer, Powers & Mayer, F. F. Strayer, F.

C. Happel Co.; J. F. Garland, L. H. Keller & Co.; M. Gluck, Otto Young & Co.

Travelers in St. Louis, Mo., last week: C. L. Krugler, Jr., Champenois & Co.; H. H. Jacobson, Jacobson Bros.; A. A. Wood, Howard Sterling Co.; L. E. Smith, M. B. Bryant & Co.; Charles De Wolff, Landers, Frary & Clark; F. A. Horton, Carter, Hastings & Howe; Fred. J. Foster, Unger Bros.; Sidney H. Nordlinger, Lassner & Nordlinger; De Lancey Stone, Shafer & Douglas; R. H. Schley, Sloan & Co.

Among the representatives of out-of-town wholesale houses in Indianapolis, Ind., the week ending Aug. 20: Gus. Holstine, the Hamilton Tile and Pottery Co.; Frank N. Wilcox, the Meriden Silver Plate Co. and the Meriden Cut Glass Co.; M. L. Jacoby, Providence Stock Co.; E. M. Bliss, Bliss Bros.; C. F. Willemin, T. G. Frothingham & Co.; Wade Williams, Arnold & Steere; Chas. Roe, the Ingraham Co.; H. B. Kennion, H. D. Merritt & Co.; F. H. Carpenter, R. F. Simmons & Co.; J. B. Ash, Mauser Mfg. Co.; Max de la Chapelle, Silberstein, Hecht & Co.

Travelers visiting the Hub the past week included: Alex. C. Chase; "Jack" Townsend, Neresheimer & Co.; Henry Ide, H. C. Hardy & Co.; Mr. Cattelle, Henry E. Oppenheimer & Co.; Leverett S. Lewis, M. Prager & Co.; Henry G. Thresher, Waite, Thresher Co.; Arthur Simons, Stern Bros. & Co.; Emil Pick, Hammel, Riglander & Co.; F. B. Falkner, Keystone Watch Case Co.; J. Parker Ford, Ford & Carpenter; Gus. Strandberg, Cheever, Tweedy & Co.; John Thornton, Thornton Bros.; W. S. Campbell, Day, Clark & Co.; Mr. Hayward, Walter E. Hayward & Co.

The following traveling salesmen passed through Detroit, Mich., last week: Charles Keane, Ostby & Barton Co.; W. R. Bristol, C. Rogers & Bros.; H. E. Osborn, for O. F. Egginton; C. C. Offerman, William Smith & Co.; Charles Roe, the E. Ingraham Co.; Charles B. Bartlett, Whit-

ing Mfg. Co.; Mr. Woods, Stephen Woods & Co.; Mr. Gregory, Strobell & Crane; Frank Hoffa, The Hamilton Watch Co.; J. N. Beckwith, Jos. H. Fink & Co.; W. S. Dudley, Rogers, Smith & Co.; H. B. Bliss, Gorham Mfg. Co.; Jos. S. Frank, Sussfeld, Lorsch & Co.; Emil Herbeck, for J. S. O'Conner; and Mr. Van Pelt, A. Lounsbury & Son.

The traveling man is once more among the trade in goodly numbers. Among the representatives calling on Syracuse, N. Y., jewelers the last two weeks were: J. W. McClannin, Wilcox Silver Plate Co.; R. J. Davies, W. F. Cory & Bro.; Otto H. Wolff, Larter, Elcox & Co.; Herman C. Schwartz, Powers & Mayer; J. Rothschild, Bonner, Grinberg, Rich & Co.; Isie Jaskow, Fink, Bodenheimer & Co.; G. B. Osborn, Wm. Smith & Co.; J. G. Magee, C. F. Rumpff & Sons; Mr. North, Smith & North; S. Cohn, Oppenheimer Bros. & Veith; S. C. Corbin, Waterbury Clock Co.; W. H. Bryant, T. G. Hawkes & Co.; M. Klipper, Hipp, Didisheim & Bro.; E. H. Cox, Sussfeld, Lorsch & Co.; E. C. McCarter, Howard Sterling Co.; Geo. B. Kendrick, Reed & Barton; W. S. Dudley, Rogers, Smith & Co.; Mark N. Cohn, for J. J. Cohn; C. F. Sweasy, William B. Kerr & Co.; S. F. Maintien Bros. & Elliott; W. H. Hurlbert, Providence Optical Co.; J. B. Ellis, Parks Bros. & Rogers; Samuel Heller, L. Heller & Son; R. J. Marsh, C. A. Marsh & Co.; C. F. Willemin, T. G. Frothingham & Co.; A. L. Reach, F. H. Noble & Co.; F. G. Burgess, John Scheidig & Co.; S. Valfer, S. Valfer & Co.; Frank G. Moyer, American Watch Case Co.; E. B. Whitaker, R. Wallace & Sons Mfg. Co.; V. L. Burgesser, Krementz & Co.; J. Laffey, Gorham Mfg. Co.; B. M. Henschel, Heintz Bros.; Mr. Waugh, E. Kirstein Sons Co.

Among the travelers after Kansas City, Mo., trade last week were: W. C. Barry, Larter, Elcox & Co.; David Beer, Bern-



A. WITTNAUER,

9 MAIDEN LANE, NEW YORK.

Manufacturer of

Complicated Watches

CHRONOGRAPHS,

SPLITS,

SPLIT REPEATERS,

REPEATERS,

ABSOLUTELY PERFECT.



Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

PRACTICAL JEWELER, designer, also enameler, wants work. Address O. S., 615 Bergen Ave., Jersey City, N. J.

BY WATCHMAKER, jeweler and good salesman of 20 years' experience, own tools, good references. Address Watchmaker, care JEWELERS' CIRCULAR.

F. F. BRAILLARD solicits a position as salesman on commission, or would take a responsible position in a first-class house. Address care New York P. O. Box 2486.

FIRST-CLASS WATCH REPAIRER, salesman, good jeweler, engraver, 21 years' experience, all tools, no bad habits; go to any State; references. Colar, North East, Pa.

SITUATION WANTED by a watchmaker, jeweler, salesman and plain engraver; single man; good references. Address Watchmaker, care N. E. Benoit, Rockford, Ill.

WANTED—POSITION at once; watchmaker, clock and jewelry repairing of all kinds; fair engraver and optician. Address H. F. W., care JEWELERS' CIRCULAR.

YOUNG MAN wishes good place to finish trade; temperate, honest, good references; will work reasonable; 3 years' experience; write for particulars. Address Box 133 Linden, Ind.

SITUATION WANTED by a young man of one year's experience on watches and clocks; also graduate optician, having trial case; good references; moderate salary expected. Address Box 84, Morris, N. Y.

SITUATION WANTED in or near New York city by first-class watchmaker, jeweler, French clock repairer; 20 years' experience; German; Chicago and New York reference. Address John Scherer, 306 W. 27th St., New York.

POSITION WANTED by an experienced watchmaker, engraver, diamond setter of 20 years' experience, watch work and engraving preferred; experienced on fine American and Swiss watches of the railway grades; 37 years of age; single. Address A. R., care of JEWELERS' CIRCULAR.

A THOROUGHLY COMPETENT watchmaker, jewelry repairer and good salesman desires permanent position; has had 14 years' experience in above lines and can give first class references; owns full set of tools; will work for moderate salary if position is permanent. Address R. 32, care JEWELERS' CIRCULAR.

Help Wanted.

WANTED AT ONCE, a thoroughly reliable and competent watchmaker, engraver and jeweler. W. H. Leonard, Winston, N. C.

WANTED—FIRST-CLASS JEWELER and diamond setter; must be competent to do all class of new work, repairs, also engrave. Address J. Levinski, Waco, Tex.

WANTED—A REPRESENTATIVE for one of the largest western jobbers; state territory traveled; good position for right man. Address S. R., care JEWELERS' CIRCULAR.

A GOOD CLEAN watchmaker for plain work and repairing clocks; must be a tasty engraver and bright salesman; \$18 to \$30 per week; western city. Address with references, "B. M.," care JEWELERS' CIRCULAR.

WANTED—A thoroughly competent watchmaker; prefer one who is a good engraver and salesman; position permanent to right party. Address with references and salary expected A. Mahler's Sons, Raleigh, N. C.

Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

\$1,000 WILL BUY stock and fixtures of well established jewelry and optical store in thriving town of 1,200, in eastern New York, with all modern improvements; fine opening for some one. Address A. E. C., care JEWELERS' CIRCULAR.

WANTED TO SELL—On easy terms the best located jewelry store in western Kentucky; reason for selling other business; if you have some cash and want a good location this is the chance of a lifetime; investigate quick. Address J. L. & T. H. Williams, Clinton, Ky.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway way; very low terms for right party. Inquire 34 E. 29th St., N. Y.

For Sale.

FOR SALE, \$75—Walnut wall case, 16 feet long. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

FOR SALE—Three electric dynamos for plating, Zucker & Levitt's make. Address E. J., care JEWELERS' CIRCULAR.

FOR SALE OR EXCHANGE—Fine flat hand rolling mill in first class condition for sale cheap, or will exchange for larger size suitable for both hand or electric power. Address A. C., care JEWELERS' CIRCULAR.

Miscellaneous.

WANTED TO PURCHASE—Flat rolling mill which can be used for either hand or electric power; must be cheap and in first-class condition. Address A. C., JEWELERS' CIRCULAR.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

SPECIAL NOTICES

...IN...

THE JEWELERS' CIRCULAR

Produce the results desired.

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News Gleanings.

Moses Gottlieb will remove from Greensboro, Md., to Michigan.

A. Lagerstrom will open a jewelry store in Cannon Falls, Minn.

C. T. Jones has opened a new stock of jewelry in Crandall, Tex.

W. E. Brown has removed from Mt. Vernon, Ia., to Waterloo, Ia.

L. M. Sheuk is about to open a stock of jewelry in Yates Center, Kan.

Jacob Levinski, Waco, Tex., has given a realty deed of trust for \$4,000.

Charles H. Andrews, Frankfort, Kan., has given a chattel mortgage for \$675.

Max Lazarus, Macon, Ga., has returned from the New York and eastern markets.

S. Corder has sold out his stock of jewelry, etc., in Bassett, Neb., to Hugh Miller.

The store of G. Anderson, Asbury Park, N. J., has been sold under a chattel mortgage.

The business of H. Silverthorn's Sons Lynchburg, Va., has been sold to the H.

Silverthorn Co., incorporated last week; consideration \$6,000.

Carl King has given a chattel mortgage on his stock of jewelry in Pullman, Wash., for \$500.

Jay Lewis, Denver, Col., and wife have returned to Denver from a trip to Salt Lake City.

The death occurred recently of Charles C. Lewis, of David R. Lewis & Bro., Manchester, Ia.

Jeffery & Allison, Chicago, have changed the name of their business to the Mutual Diamond Co.

Mrs. M. Morris has succeeded to the business of Simon Morris, Warrentown, Mo., deceased.

Schlueter's jewelry box factory, Middleboro, Mass., was partially destroyed by fire last week.

The W. F. Main Co., Iowa City, Ia., will remove their factory from Providence, R. I., to Iowa City.

Isidore Eller, Richmond, Mo., has moved his stock to his new headquarters, in the Hughes building.

R. Kilpatrick has opened a stock of jewelry in Edna, Tex., having moved from Port Lavaca, same State.

H. R. Binford, a former jeweler of Terrell, Tex., has just completed the sale of \$2,450 worth of real estate in that city.

C. W. Corns, 1246 St. Clair St., Cleveland, O., Aug. 15 assigned to Frank Billman. No estimate is given in the deed of assignment of either the assets or liabilities.

H. H. Cook, formerly in charge of the timing job at the factory of the American Waltham Watch Co., has started in business on his own account in Middletown, Conn.

L. C. Harrington has removed from Sioux Falls, S. Dak., to Sheldon, Ia. Mr. Harrington is engaged in the jewelry business at Sheldon in company with his son, E. F. Harrington.

M. N. Grasby, La Crosse, Wis., has consolidated his jewelry business with that of A. J. Ness. The stock of the former has been moved to 302 Pearl St., and an attractive store arranged.

D. J. Chatham, of Spring Valley, Minn., who has been engaged in C. P. Heden-

stad's jewelry store for some time, has resigned his position and will go to Belmont, Ia., to accept a similar one.

C. G. Willson, Reading, Pa., who announces that he will retire from the retail jewelry trade to engage in the optical and jewelry business has engaged H. M. Rich & Co., Boston, Mass., to auction off the stock at a sale beginning Aug. 20.

Mrs. Elizabeth Steinhauser, aged 72 years, died Aug. 10 at her home, 1646 Frankfort Ave., Louisville, Ky., of the infirmities incident to old age. Mrs. Steinhauser leaves her husband, Frank J. Steinhauser, retired jeweler, and three children.

A volume of smoke issuing from the silver plating establishment of Schwarz & Gerz, 235 W. Grand St., Lancaster, Pa., at noon Aug. 15, caused an alarm of fire to be sent in. The fire department responded, but their services were not needed, as an investigation showed that there was no fire. The smoke was caused by the burning of a quantity of waste and scraps of metal in one of the smelting kettles.

A. M. Mandelberg, Omaha, Neb., on account of the exposition, is doing a very large business, all in small goods, mostly souvenir spoons. He has ordered so far over 1,000 spoons. He has one of the finest window displays in the city. In one window there is nothing but souvenir spoons. As a center attraction is a large spoon, made to order, six feet long with gilt bowl. It stands upright and contains a painting of the United States Government building in the bowl. Another window is devoted to Oriental goods such as are sold on the Midway Plaisance by Turks.

Connecticut.

F. A. Wallace, Wallingford, has returned from his European trip.

Col. W. J. Leavenworth, of Wallingford, has been elected a delegate from his town to the coming Republican State convention.

E. M. Banks, of South Manchester, until a few weeks ago optician for C. Tiffany, jeweler, has bought out the jewelry and optical business of his uncle at Lancaster, N. H., and will conduct the business himself.

George H. Field, of Bridgeport, who has been in England for some time for the purpose of perfecting his trade as a watchmaker and engraver, sailed Aug. 20 on the steamship *Lucania*, Cunard line, for home. On his way he will stop in Southport, England, for one week, where he has a number of friends.

Connecticut corporation returns: J. D. Bergen Co., Meriden, capital \$60,000, real estate none, personal estate \$35,000, debts, \$23,000, credits \$20,000. Filed April 4, 1898. Housatonic Co., Wallingford, capital \$25,000, real estate \$10,000, personal estate \$30,000, debts, \$18,000, credits, \$4,800. Filed May 13, 1898. E. N. Welch Mfg. Co., of Bristol, Aug. 1, 1898, increased its capital stock from \$100,000 to \$300,000, \$90,500 paid in, in cash. Filed Aug. 2, 1898. Rogers Silver Plate Co., Danbury, capital \$35,600, real estate \$33,362, personal estate \$85,961, debts, \$55,466, credits, \$42,121. Filed May 27, 1898.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

F&B. Do Not Fail

To see our enormous
line of

STERLING SILVER AND ALSO JEWELRY

Fine Quality—Low Prices

TOILET AND MANICURE GOODS, ALSO MANY OTHER BEAUTIFUL SILVER ARTICLES.

THEODORE W. FOSTER & BRO. CO.,

JEWELERS AND SILVERSMITHS,

SUCCESSORS TO
FOSTER & BAILEY.

100 RICHMOND ST., PROVIDENCE, R. I.



“Manufactured and Guaranteed by The Middletown Plate Co.”

The above stamp on our wares distinguishes them from all others and represents the **highest** grade of Silver Plated Hollow Ware on fine White Metal foundations, which is the result, on our part, of over **30** years' experience and effort. A **re-action** is taking place in the trade, increasing the demand for the **Finest Wares**.



No. 4000½. TEA SET.

We shall be happy to supply Electrotypes for advertising to the trade.

Stamp on Sterling M. ⁹²⁵/₁₀₀₀

Salesrooms: 22 John St., New York.
502 Masonic Temple, Chicago, Ill.
120 Sutter St., San Francisco, Cal.

Factories: Middletown, Conn.
For Sale by LEADING Jobbers and Retailers
everywhere.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, AUG. 24, 1898.

No. 4.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

Harry O. Borden, with A. C. Becken, is enjoying an outing.

S. Spitz, Santa Fé, N. M., is spending some weeks in Chicago.

Mr. Midlen, Gorham Mfg. Co., returned from the east the fore part of the week.

W. F. Shailer, of the E. N. Welch Mfg. Co., dropped in to see his friends here last week.

W. R. Bennett and his buyer, Mr. Roberts, Omaha, were in on their Fall buying tour last week.

Manager Miller, of the Seth Thomas Clock Co., left Saturday for a rest at points along the Jersey shore.

Fred. Klass, Hibbing, Minn., was presented by Mrs. Klass shortly before he left home with a brand new boy.

De Lancey Stone, with Shafer & Douglas' ring line, was last week in Chicago on his western and northwestern trip.

E. J. Hill, South Haven, Mich., accompanied by his wife and son, was in buying goods for tourists, who have simply overrun that town this Summer.

B. W. Moore, successor to T. M. Andrews, Stewartville Minn., was here on his first visit to the trade of this city and bought stock for the holiday trade.

Mr. Alister, of B. F. Norris, Alister & Co., is at the seashore, to be absent until Oct. 1. His parting words were: "Don't know where I'll go, but don't want to hear 'shop' till October."

The Wm. L. Gilbert Clock Co. have obtained judgment against A. G. Gullander, Bridgewater, S. Dak., for \$63 on an account of long standing. Mr. Gullander has transferred all his property, it is said, to his mother-in-law!

Walter E. Graves, late San Francisco representative of the Pairpoint Mfg. Co., stopped over on his way home after a six weeks' stay in the east. Mr. Graves will represent Frank M. Whiting & Co., among other lines, at his old stand.

F. C. Strang, formerly in the jobbing and manufacturing jewelry business at Cleveland, O., is to go on the road for B. F. Norris, Alister & Co., leaving here the 29th. Mr. Strang will have Illinois, Indiana and Ohio for his field.

The Hyman, Berg & Co.'s and a nine from B. F. Norris, Alister & Co.'s played ball at South Park Saturday. As darkness came on the runs were still being piled up. Mr. Lane, of Reed & Barton, was there with a handsome loving cup for the vic-

tors when the match was decided. At this writing the scores had not been totalled.

Announcement has been made of the engagement of Miss Elizabeth Lincoln Rowe, daughter of Mr. and Mrs. James L. Rowe, of Rowe Bros., to Thomas M. Rianhard, of New York. The wedding will take place some time in November.

Burglars looted the jewelry store of Geo. H. Tucker, 47th St. and Emerald Ave., early one recent morning. They entered after opening the rear door with a "jimmy." The burglars then took a show case filled with rings, silver ware, pins and watches and carried it into the rear yard, where they secured the contents of the trays and escaped. Mr. Tucker places his loss at \$500.

Among the buyers here last week were: F. R. Pancoast, Hastings, Mich.; B. W. Moore, Stewartville, Minn.; C. W. Gearhart, Oregon, Ill.; C. Anderson, Mapleton, Ill.; Mr. King, of King & Co., Harvard, Ill.; W. H. Stobbs, Harvey, Ill.; J. L. Drew, Maple Park, Ill.; W. R. Bennett, Omaha, Neb.; Mr. Butterfield, Hampshire, Ill.; H. F. Lushbaugh, Mt. Pulaski, Ill.; Fred. Klass, Hibbing, Minn.; E. J. Hill, South Haven, Mich.; J. W. Spence, Racine, Wis.; S. Spitz, Santa Fé, N. M.; Mr. Goldsmith, buyer for Mrs. T. Kircher, Davenport, Ia.

Fire broke out in the offices of the Regent Mfg. Co., 182 and 184 Wabash Ave., at two o'clock in the morning of Aug. 18, causing a loss of \$1,200. Two crossed electric light wires were the cause of the blaze. After considerable difficulty an entrance was forced and the fire on the first floor extinguished. The flames in the meantime crept up the elevator shaft and were burning on the floor occupied by the Regent Mfg. Co., dealers in jewelry. The smoke was so thick that the firemen had to break all the windows with pike poles in order to allow the smoke to clear away so that they might attack the flames.

Simons, Bro. & Co. have set apart a handsome room on the Washington St. front of their new salesrooms on the seventh floor of the Columbus Memorial building for a sample and display room where customers can examine the line without interruption. The heavy oak table for the examination of goods is covered and draped with empire green velvet, setting off the goods to fine advantage. Rugs and a handsome wall case, combined with the clear north light from four wide windows make this a cozy room that one would little expect to find in a commercial house. All the new things of the firm will arrive this week and they promise the choicest things imaginable. The originality of ideas of the house are proverbial in the trade.

St. Louis

Chas. W. Raaf has started a repair shop at 2726 McNair Ave.

A. R. Brooks, of the Brooks Optical Co., is out of the city on a business trip.

Among out of town jewelers here last week were: W. F. Ott, Tulso, I. Ty.; W. Westphall, St. Charles, Mo.; Fred. Herold, Jerseyville, Ill.

A. J. Clabes, recently the proprietor of a store in North St. Louis, has taken a position in the watch repair department of the E. Jaccard Jewelry Co.

From news received here last week it is stated that pearls have been found along the banks of the Iowa river near Eldora, Ia., a town 100 miles northeast of Des Moines.

The programme for the annual outing of Retail Jewelers' Association of Missouri is now out and promises a great many interesting contests. The event takes place Aug. 27.

Edwin Massa, of the Bauman-Massa Jewelry Co., arrived home from a long southern trip on the 19th inst. In reply to an inquiry as to the condition of trade in that section he said business was picking up splendidly, especially in Texas, Louisiana and Mississippi.

Alfred Aloe, a brother to Louis P. Aloe, of the A. S. Aloe Co., left on Aug. 20 for Washington, D. C., to take examination for a second lieutenancy in the regular army. The examination is a special one and Fitz-Hugh Lee, jr., will experience the ordeal at the same time.

Herman Mauch was the victim of a man on Tuesday last who has been making small purchases at his store for over a year past. On that day he bought a trifling article and gave in payment a check for \$15, purporting to be signed by a prominent corporation. The change was returned to him and subsequently the check was pronounced worthless. The same man succeeded in passing two similar checks on other prominent local merchants.

Columbus, O.

Albert H. Bonnet, wholesale jeweler, with his family is at Indian River, Mich.

D. L. Auld, the manufacturing jeweler, started on a business trip to New York Thursday.

Interest in the organization of a State optical society is increasing here. It is thought, however, that the matter will not be completed until the meeting of opticians of the various unorganized States in the central part of the United States is held. This will probably take place in Chicago.

Indianapolis.

F. M. Herron is back from a vacation spent on Lake Michigan.

Jos. E. Reagan is convalescent and hopes to be at business next week.

Fred. P. Herron and wife are spending two weeks with friends in Chicago.

George M. Newton has left Bristol, Ind., and opened a repair business at Hastings, Mich.

James Hoover is managing the jewelry business of A. S. King, Osgood, Ind. Mr. King enlisted with the volunteer army.

Jobbers are preparing to entertain their out-of-town trade during the K. of P. Encampment held in this city Aug. 22 to 27.

Purchasing trips were recently made to Chicago by the following Indiana jewelers: Bitterman Bros., Evansville; H. Laederach, Hammond, and George F. Beach, Valparaiso.

Detroit.

William Broer, of Toledo, visited friends in Detroit last week.

Henry Aldred, Alpena, last week removed his stock into handsome new quarters.

Henry M. Wright, of Wright, Kay & Co., is taking a needed rest at Mackinac Island.

The Harris Jewelry Co. recently started in business in the Whitney Opera House building.

Elwyn J. Van Ness, formerly with Wright, Kay & Co., has started a jewelry store and repair shop at 11 McArthur Place.

The following Michigan country jewelers were here last week: Fred Grimm, Mt. Clemens; A. A. Mayer, Holly; and C. A. Palmer, Orion.

H. Counter, formerly of Three Rivers, recently removed his jewelry business to Detroit. He established a store on Grand River Ave., but last week removed to upper Woodward Ave. A year ago there were no jewelers in that vicinity, now there are four.

The Eugene Deimel Co. have the entire three floors of the building they occupy and have removed the clock department to the second floor, formerly occupied by the main business. A new line of time pieces has been added and the stock is now considered to be very complete.

This week the jobbers and manufacturers of Detroit will give a three days' reception to the Michigan retail dealers in all lines of trade. One fare for the round trip has been obtained from the railroads and fully 50,000 invitations have been sent out to dealers in Michigan, Ohio and Indiana. It is expected that a large number of dealers will partake of the hospitality of Detroit business men. The Eugene Deimel Co., H. Koester & Co. and other jewelry jobbers here expect to make their stores headquarters for the country jewelers.

Derleth & Co. opened their store in Centralia, Ill., last Tuesday.

The Sol. Bergman Jewelry Co., Omaha, Neb., have served notice of ownership against the George Bornholdt jewelry stock on 4th St., near Jackson, that city. Bornholdt left town suddenly a few days ago and his stock was attached under a landlord's lien.

Pittsburgh.

Fred. Stieren is in New York on business.

E. A. Reineman, of Allegheny, has gone to Atlantic City.

D. McK. Lloyd, of Shaefer & Lloyd, has gone to Spring Lake, N. J.

W. Schimpp is spending his vacation in Ohio and on the great lakes.

H. B. Kegg, Bedford, Pa., is thinking of removing to Somerset, Pa.

John F. Zugschwert and family, of Carnegie, Pa., are sojourning for a fortnight at the seashore.

C. Rudisill, of Rudisill Bros., Altoona, Pa., has gone to Atlantic City, N. J., for a two weeks' vacation.

Charles Honess, for many years in the employ of D. T. Reed, optician, has been obliged to go to Europe for his health.

E. R. Hill, of Goddard, Hill & Co., is in New York, combining business and pleasure. He went east to make Fall purchases.

Samuel E. Hall, for many years employed in the store of H. Gerwig, Verner building, is now representing that firm on the road.

The 2½ year old twin daughters of jeweler A. E. Siedle took the first prize at the baby show at Atlantic City, N. J., having polled 1,072 votes.

William Debolt has opened a new store at New Martinsville, W. Va. During the week he visited the trade here, completing his Fall purchases.

Pattison & Walper, East Liverpool, O., have dissolved partnership, Mr. Pattison having purchased the interest of Mr. Walper. He will continue the business.

Charles Wattles went to New York, on his return from Cambridge Springs, to meet J. Harvey Wattles, who has just returned from his annual purchasing trip abroad.

W. Warren Wattles has been chosen to serve on a committee of local business men to go to Buffalo to procure for Pittsburgh the next convention of the Army of the Potomac.

W. B. Carrothers, formerly of Reams & Carrothers, Wilkesburg, Pa., has opened a new store at Beaver, Pa. He was here the past week making purchases for his new store.

Leo Vilsack leaves this week for a trip east to make preparatory purchases for his Fall trade. He intends devoting much of his time among the jewelers and diamond merchants while east.

Maurice J. Baer, representing the Attleboro Mfg. Co., was a visitor here a few

days ago, visiting his parents and friends preparatory to taking a trip to the coast in the interests of business.

Paul Barr, with W. J. Johnston & Co., has gone to Atlantic City for a two weeks' vacation. Before leaving he accompanied Mr. Johnston for a few days on his business trip among the trade in the surrounding towns.

J. W. Robinson, formerly with C. H. Weinhaus, is now with B. E. Arons since Mr. Weinhaus has closed his Liberty St. branch permanently. In the future Mr. Weinhaus will devote himself entirely to the Smithfield St. store.

The following out-of-town jewelers called on the trade in this city the past week: M. S. Nieman, McKeesport, Pa.; H. Klemmer, Bridgeport, O.; Harvey Wallace, Smith's Ferry, Pa.; F. S. McNabb, New Castle, Pa.; J. C. Rhodes, Homestead, Pa.; A. Teplitz, McKeesport, Pa.; Chas. Kennerdell, Freeport, Pa.; Frank Hay, Washington, Pa.; Gus. Spies, Irwin, Pa.; Adam Fisher, Greensburg, Pa.; Leo Furtwangler, Greensburg, Pa.; James McKean, Charle-roi, Pa.; Charles Loughman, McKee's Rocks, Pa.; Gus. Boss, McKee's Rocks, Pa.; Wm. Hunt, Uniontown, Pa.; A. French Poole, Washington, Pa.; Geo. V. Brady, Washington, Pa.; John Linnenbrink, Rochester, Pa.; J. A. Cavanaugh, Johnstown, Pa.; H. Weylman, Kittanning, Pa.

D. N. Bergen, Iola, Kan., has renewed a chattel mortgage for \$400.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair. Australian Opals a Specialty. ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., CHICAGO.

Chicago Gold Pen Repairer.



Send me your work. Repairs of all kinds.

S. N. JENKINS, 103 State St., Chicago, Ill.

COLONIAL IN STERLING SILVER TABLE WARE.

JEWELERS ONLY.



TOWLE

MANUFACTURING COMPANY,

NEWBURYPORT, MASS.

Chicago, 149-153 State St.

Kansas City.

Rhodes Bros. are contemplating making some decided changes in their optical department.

The Zimmerman & Halpin Optical Co. is the title of a new firm recently opened up at 1013 Walnut St.

H. S. Tower, of Tower Jewelry Co., Moberly, Mo., was recently here purchasing a general line of goods.

Amos Plank, Hutchinson, Kan., has generally remodeled the interior of his store and made many needed improvements.

The work on the new building for the Jaccard Jewelry Co. is progressing rapidly and the building will be ready for occupancy in a few weeks.

N. R. Fuller, who has been chief clerk in Edwards & Sloane Jewelry Co.'s office for a number of years, has gone on the road for them and Tracy Roberts, formerly with Ross Larabee, Macon, Mo., has taken his position in the office.

Harry Seymour, alias James Russell, who has been in the county jail for some time, was taken to Chicago last week, where he is wanted for robbing a jewelry store over a year ago. He has operated extensively all over the country and as there was only a small charge against him here he was turned over to the Chicago authorities, where he can be sent up for a number of years.

Minneapolis and St. Paul.

C. F. E. Peterson, Minneapolis, is a candidate for the nomination of city comptroller on the Republican ticket. The convention will be held on the 25th inst.

The Twin City jewelers' ball game was played at Kittsondale Saturday, Aug. 13, resulting in a victory for the Minneapolis team. They played a five inning game, the score being 26 to 3.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: H. L. Stanton & Co., by H. L. Stanton; G. A. Dean & Co., by Mr. Richardson; Oppenheimer Bros. & Veith, by Mr. Veith; Waterbury Clock Co., by Fred. L. Pettee; Horton, Angell & Co., by F. R. Sheridan; S. O. Bigney & Co., by F. C. Somes; J. M. Fisher & Co., by Mr. Potter; C. A. Marsh & Co., by C. A. Marsh; Goodfriend Bros., by Mr. Engelsman; Rogers & Bro., by S. J. Hughes; R. L. & M. Friedlander, by Abe Harris; Wm. A. Rogers, by Mr. Seal; Sinnock & Sherrill, by Mr. Gallagher.

The store of A. F. Reinecke, New Baltimore, Mich., was broken into last Monday night and a quantity of jewelry, etc., was taken.

Pacific Northwest.

An auction sale of jewelry is now being held by the Pacific Jewelry Co., Tacoma.

Guy Norman has returned to Lewiston, Mont., where he will engage in the jewelry business.

E. E. Redfield, Jacksonville, Ore., has gone to California on a vacation trip, accompanied by his family.

Messrs. Gingrich and Buford, formerly of Chehalis, have opened an optical and jewelry store at Shelton, Wash.

Thomas Howard has reopened his jewelry store at Marshfield, Ore., having made satisfactory settlement with his creditors.

Thomas Morgan, one of the owners of the Pike County Placer mine, Deer Lodge County, Mont., has received from New York two sapphires taken from the mine which he had sent east for examination. The report made by the New York jewelers states that these stones in sizes of one karat and larger will bring a fair price, as their quality is good.

Pacific Coast Notes.

S. G. Marshutz, Los Angeles, Cal., has returned from an extended trip to Europe and the east.

A. T. Roberts, jeweler and optician, San Diego, Cal., wishes to discontinue the jewelry part of his business.

A. S. Lowenthal, representing Alphonse Judis, San Francisco, was in Spokane, Wash., a few days ago. He has been all through the State and says he has found business good throughout the State, especially in the Palouse country.

San Francisco.

Mr. Untermeyer, of Keller & Untermeyer Mfg. Co., New York, has been here and has left for home.

Miss Bernice Hirschman, daughter of Adolph Hirschman, gold and silversmith, of this city, and Richard Abenheim, resident representative of Bruhl Bros., Yokohama, Japan, were married in this city Aug. 16. They sailed on the 22d inst. from Victoria, B. C., for their new home in Yokohama.

Organization of the New Mines Sapphire Syndicate.

GREAT FALLS, MONT., Aug. 17.—Articles of incorporation have been filed of the New Mines Sapphire Syndicate, organized to operate the Hobson-Hoover group of sapphire mines near Utica, which has been purchased by the company for \$100,000. The trustees for the first three months are: Geo. A. Wells, Matthew Dunn and S. S. Hobson. For two years these mines have not been operated owing to litigation, but the new company will push work at once.

Cincinnati.

TRADE CONDITIONS.

The trade in Cincinnati is picking up very perceptibly. Locally, about all the jewelers are having a good trade. Visitors are becoming very numerous and the streets present a very lively appearance. All the jobbers think there will be an unusually active trade this Fall. Everybody is prepared for it. The Encampment week in September promises to be a great boom. All the jewelers will make special decorations for that week.

A. G. Schwab is at Hot Springs, Va., for a few weeks' rest.

Edward Albert, of Albert Bros., is at Atlantic City with his family.

Jacob Dorst & Co. are making the Texas State medals for the Past Grand Commandery.

O. E. Bell and H. Labusher are in Omaha this week to meet the jewelers of the northwest at Paxton Hotel.

Harry Keane, of Ostby & Barton Co., on the sick list for several days, was able to resume his trip last week.

Joseph Homan has been spending the sultry days at Cape May with his family, but is now in New York on business.

I. S. Webner, of Cape Town, South Africa, agent for O. E. Bell Co., was a visitor in Cincinnati last week. He brought on a large consignment of opals.

Oskamp, Nolting & Co. will have a sterling silver G. A. R. souvenir spoon of their own exclusive manufacture with the G. A. R. emblem and flag in bronze on the handle.

Neulhaus, Tronnstine & Co. have made a very pretty G. A. R. souvenir badge which all the leading jewelers have on sale. They are now being shown in the windows.

A new trick is now being played by a trim looking shoplifter, a woman who carries a music roll. Her specialty is jewelry, and the stores have been warned of her. She drops the article in the folds of the music roll.

Horace Dunbar is no longer the host at the Gibson House. The receiver, J. H. Cabell, has taken charge. There will be few changes in the heads of departments. He says there was nothing sensational in the change, as it was done as a matter of economy.

James Freeman last week went into J. C. Wilms' jewelry store and while making a pretense of purchasing a watch, stole a charm. Mr. Wilms detected him and caused his arrest. In police court, witnesses testified that Freeman had visited a number of stores and acted suspiciously. He was sentenced to 30 days and fined \$50, with costs.

D. Gruen & Sons, of Glashütte, Germany, have removed their central American branch office from Columbus, O., to Cincinnati, and are located in the Lion building. They are manufacturers of the Gruen's precision and complicated watches and by recent contract have become sole selling agents for the products of the Queen City Watch Case Co. Their Pacific coast office has been located at 115 Kearney St., San Francisco. Their factory is at Glashütte, Saxony.

JACOB DORST, MANAGER.

DORST & CO.,

MANUFACTURERS OF

DIAMOND MOUNTINGS,

Medals, Badges, Class Pins, Masonic Jewels, Rings, Etc.

WE MAKE A SPECIALTY OF ALL KINDS OF REPAIRING AND SPECIAL ORDERED WORK.

S. E. COR. FIFTH AND ELM STREETS (Lion Building).

Headquarters for visiting Jewelers
to G. A. R. Encampment.

CINCINNATI, OHIO.

Boston.

William C. Wales, of Tiffany & Wales, is summering at Winthrop.

O. C. Dow has been absent from his place of business the past week with an attack of gastritis.

E. W. Byram, of the E. Howard Co.'s Boston office, has just returned from an outing at Boothbay Harbor, Me.

Among the buyers in town recently were George Towne, of Canaan, N. H., and Mr. Harvey, Harvey & Lewis, Hartford.

Fred. L. Bennett, salesman for the Whitney Jewelry Co., is taking his vacation at Fitchburg, Mass., and Miss Stiles, book-keeper, is at Ogunquin, Me.

David Nemser, salesman for E. A. Cowan, is at Maranacook Lake, and holds the fishing record of his party with a catch of a 15-lb. bass. Miss Cowan, cashier, is at Popham Beach, in Maine.

A lighted cigar thrown from an upper window landed on the awning over the entrance and show window of H. N. Lockwood's store, 27 Bromfield St., last Tuesday. The blaze got so much headway that an alarm calling out the fire department was sounded, but the damage was small.

The Globe Optical Co. have made arrangements with Henry L. De Zeng, inventor of the De Zeng refractometer, to be at their salesrooms during the week beginning Sept. 5 and show the instrument to opticians who may be interested in the subject, giving some talks also on refraction done with and without mydriatics.

Benjamin Ellis, known for a quarter of a century or more as Boston's "street optician," standing usually on Washington St., near the corner of Milk St., was robbed of his case containing his stock in trade last Saturday. Ellis was reading a paper, and when he concluded its perusal and looked for the case at his feet, discovered his loss. He reported the matter to the police, placing the value of the missing goods at nearly \$500. It was at first supposed that some one had hidden the old man's outfit to have a practical joke on him, but when they failed to be returned the pawnshop inspectors were set at work to trace the stolen eyeglasses and spectacles.

Philadelphia.

H. Murray & Son, for years at 101 S. 11th St., have moved to 1111 Arch St.

James H. Kelly, manager of the watch department of Bailey, Banks & Biddle Co., is on a holiday visit to South Jamesport, N. Y.

Walter Hoyleton, of L. A. Scherr & Co., has returned from his vacation, and Louis Beconne, of the same house, has started on his.

James Riley, of J. E. Caldwell & Co., has been laid up for some time, suffering from a carbuncle. He has gone to the country for recuperation.

E. J. Hertz, of the Mead & Robbins Co., 924 Chestnut St., has opened a diamond and jewelry department at the store of Hamilton & Diesinger, silversmiths, 1210 Chestnut St.

George W. Scherr was seized with a congestive chill while in the surf at Atlantic City on Sunday last and for some time thereafter was seriously ill. He is now all right again, however.

Harry Kendall, formerly in business in Millville, N. J., and now conducting a jewelry house at Holyoke, Mass., visited friends here last week. He will spend a week at Atlantic City before his return home.

It has just been discovered that an old clock which has been ticking for several months in the Park Commissioner's office in the City Hall is a genuine Rittenhouse and that it is actually the only one of its kind in existence. It must have been constructed prior to 1796 by David Rittenhouse, who was Philadelphia's great mathematician and clock maker, and who died in that year. It was unearthed from a lumber room during the restoration of the State House, is in perfect order and is now regarded as a valuable and priceless find.

Worcester, Mass.

Everett W. Durgin has changed his location from 550 Main St. to 568 Main St.

David Bertrand, jeweler, 7 Main St., Webster, recently lost a child by sickness.

James M. Odie, for many years engaged in the jewelry business, has taken out a license to do a pawnbroker's business.

John C. Freeman, optician, 390 Main St., was married Wednesday last to Miss Dell Ten Eyck. The bride has for several years been custodian of the Natural History Society rooms and is a sister of Edward Hurlan Ten Eyck, world's amateur champion sculler and winner of the Henley diamond sculls in 1897.

D. O. Gingrich has opened a jewelry store in Shelton, Wash.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

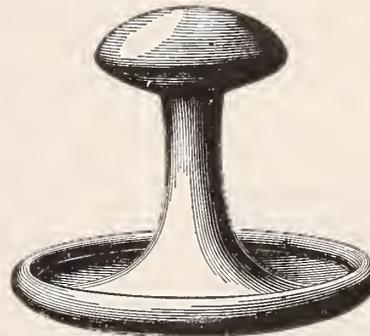
If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7^L, 8^L AND 9^L



The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Columbus Watches

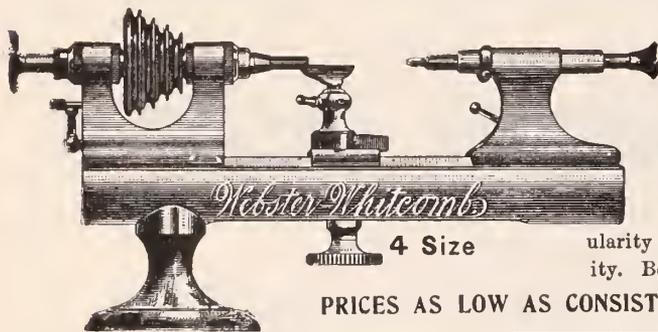
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Top...

We are making **more** Watches than ever, and are keeping pace with the times. For **RAILROAD** services our "TIME KING" and Nos. 1 and 2 are especially recommended. They cannot be excelled in finish.

THE NEW COLUMBUS WATCH CO., COLUMBUS, ...OHIO...

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.
INCORPORATED 1894.

WALTHAM, MASS.

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER.
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ROOM, 63 — BOSTON, MASS.

W. C. A. WESTPHAL, WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.



ALWAYS
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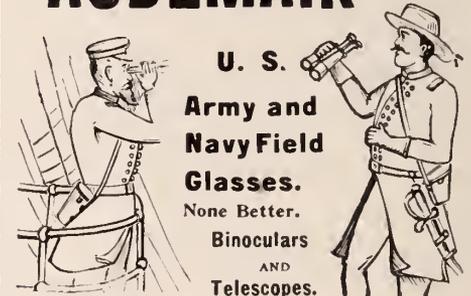
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RENOWNED.

...The...

"Best"
There Is.

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New Bedford, - Mass.

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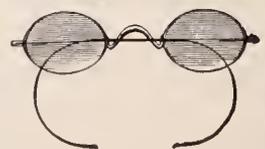
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Army and
Navy Field
Glasses.

None Better.
Binoculars
AND
Telescopes.

Import Line of... **Opera Glasses**
Now ready for inspection.

NEW DE-
PARTURE
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NEVER-
BREAK-
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NON-
CORRO-
SIVE,
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INGS.

SKELETON SPECTACLES and EYEGLASSES.
SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.

JULES JURGENSEN, COPENHAGEN,

Plain and
Complicated **WATCHES AND CHRONOMETERS,**
Are the leading production of their kind in the world.

SOLE AGENTS:

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and Other Precious Stones....

28 JOHN and 65 NASSAU ST., NEW YORK.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUB-
LISHING CO.'S BOOK LIST when in want of any tech-
nical book in the Jewelry or Kindred Trades.



Adjustment and the Use of Quarter Screws.

A CORRESPONDENT addresses THE JEWELERS' CIRCULAR for information on the functions of the quarter screws and adjustment. The latter thinks some good information is furnished by a private letter from a Geneva watch adjuster to a friend in New York:

"I will endeavor to answer your questions in reference to quarter screws, but if I were to say all that I might on the subject of adjustments, it would take me at least a week to write it. I will, however, state a few facts and afterwards add some comments upon them. The manipulation of quarter screws in the balance for correcting position errors, was practised long ago, especially in England; but the system has been abandoned by all intelligent adjusters. If the theory was a correct one, and the practice of it could be depended upon, good performance in the positions pendant up, pendant right and pendant left could be easily arrived at, and such adjustments would be at once reduced to a simple problem. This, however, is not the case. We are one of the few, and perhaps the only manufacturers in Geneva who use the four steel quarter screws in the balance, and in reference to the plan of placing the balance, when at rest, so that two of these screws shall stand in line with the pendant, as has been proposed by some timers, I would say that you will find such to be the case in every chronometer we ever turned out; but in our lever watches the balances are placed differently, for the reason that the four screws in question serve the purpose for which they are intended equally well no matter how they may stand in relation to the pendant. They do not play any part in the correction of position errors.

"If a watch with quarter screws in the balance should be tested for 12 hours in the four vertical positions, a correction of its errors could be arrived at by means of the screws, but when thus corrected, if the watch is run for 24 hours in the same positions, the result would be altogether different. Our reason for this is that, in a movement with going barrel, during the first 12 hours after winding, the balance describes arcs of 540° or thereabouts, while during the most part of the last 12 hours the arcs are reduced to in the vicinity of 360° . Now, any change of screws which gives favorable results for the first 12 hours will act exactly the reverse during the last 12 hours. If this statement of facts is doubted by anyone, a few experiments will

demonstrate its truth. In order that I may not be misunderstood, I will remind you that in the foregoing I have confined myself to the vertical positions only. If the piece, while in the condition assumed, be tested in the horizontal position during 24 hours, its rate would be constant during the whole time, provided the balance spring is isochronous. Some are under the impression that an isochronal spring will correct vertical position errors, but this is a mistake; yet it has much to do with the horizontal position, as compared with the vertical. There are many factors which play important parts in the rate of any watch run in all the positions. Sometimes two of these will coincide favorably with each other, and others will tend to aggravate and augment the errors. Of these factors I will mention: Want of isochronism; unequal frictions in the different positions; side shake of balance pivots; slight errors in poise of balance; various escapement errors, etc., together with errors in the *poise of the balance spring*. One proof that the latter difficulty is encountered to a greater or lesser extent in all balance springs will be found in the fact that no two springs to the same balance will give exactly the same results in the vertical positions, though we know that all other conditions of the movement and escapement remain unchanged.

"Assuming that the balance is in perfect poise, then the moment the spring is placed on it and the outer end pinned to the stud, the spring at once forms a part of the mass of the balance when both are rotating, and its effect upon the balance when in action is most peculiar. The first coil near the collet passes through nearly as many degrees of arc as does the balance. The second coil describes a little less extent of arc; the third still less; the fourth still less, and so on until at last we arrive at the outer extremity—the end of the last coil—which is stationary and rigidly fixed. Now, all of these different coils, while vibrating, have established in themselves a certain momentum, one differing from the other in its effect upon the balance, according to the mass of each, the velocity of each, the position they occupy as regards distance from their centers of motion and the degrees of arc described by each. Any portion, then, of this system of coils which may be out of exact poise is a disturbing factor. If, however, after careful trial, the preponderance is located at a certain point, and the balance quarter screws be changed so as to counter-balance it, an improved condition would result so long as the balance maintained arcs of about 360° , but when the watch (going

barrel) is full wound and the balance describing arcs of not far from 540° , the error would be more marked than it was before the change in the poise of balance was made. The momentum of a moving body varies with its velocity, and in the coils of a balance spring the variation is according to the square of their distance from their centers of motion, and as the center of gyration in the mass of each coil is always nearer the center of motion than are the balance screws, it is self-evident that these two factors bear unfavorable relation to one another, and consequently the one cannot be made to compromise with the other for the faults of either.

"If a balance be poised as perfectly as possible, and the spring mounted without curb pins, and the watch shows pendant right 4 sec. + and pendant left to 6 sec. —, it can be known whether the fault lies in the balance or in the pivots by turning the rollers and the balance spring exactly half way round on the staff, and if the differences remain the same it will be proof that the error is not due to either the balance or its pivots. If, also, it is necessary to prove that the fault is due to an out-of-poise balance spring, turn the spring half way round on the staff and fasten the stud on the other side of the cock. The error will at once be reversed—showing now pendant right 6 sec.— and pendant left 4 sec. +. These are a few out of many experiments I made years ago to prove my theory, and which led me to the conclusion that with a perfectly poised spring, a well conditioned lever or chronometer escapement would show the exact same rate in the four vertical positions.

To produce such a spring seems to be next to impossible, but it can be approximated sufficiently to give satisfactory results. To effect this I employ different means, the most simple of which is to take a small piece from the center coil, repin and re-center the spring. A change in the performance of the piece in the vertical positions will be the result; it may be favorable or the contrary. If the former, it will be necessary to repeat the same experiment until success is attained. After having arrived at satisfactory results, it will be discovered that the two pins (that of the collet and of the stud) stand in a certain relation to one another; and it might be surmised that the secret of success lies in this, but such is not the case, and proof of it will be found in the fact that no two springs similarly pinned and adapted to the same balance will give the same results, unless it be now and then by chance.

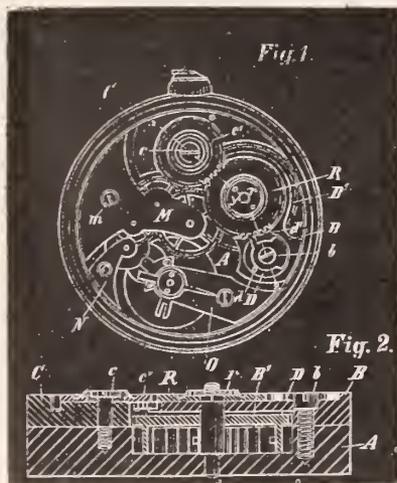


"A badly conditioned watch of any kind or quality cannot be adjusted at all, but a well conditioned piece is already adjusted, with the exception of regulation for temperature, isochronism, and poise of balance spring. It is clear, then, that certain conditions must be conformed to before any attempt is made in the three adjustments. Escapement, pivoting, jewelings, shape of balance jewel holes, balance, size, shape and end of balance pivots, equalizing of the frictions, etc., are a few of the many conditions referred to.

"To adjust very closely all watches of high grade is possible, but not practical, because the labor, time and consequent cost would never be paid for. Taking them as they are made, one with the other (though all of high grade, if you like), we are all more or less in the same boat, at the mercy of wind and tide—even the most learned and experienced are as mere children in the art. Adjustments to temperature, isochronism, together with flat and hanging, are fully and completely under the control of anyone who wishes to make them; but the correction of errors in all the positions in watches by the quantity is an unknown art. The mysteries involved mock our best efforts."

Simplified Watch.

ACCORDING to the *Schweizer Uhrmacher Zeitung*, Felix Hecht, of Geneva, Switzerland, has obtained a (Swiss) patent for an invention to facilitate repairs, and especially to facilitate the taking out of the barrel without removing the movement from the case. The device is shown in accompanying illustrations, Figs. 1 and 2. Fig. 1 is the front view of

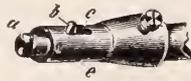


the movement. Fig. 2 the cross section of the barrel bridge with the peculiarly shaped click spring. The bridge B of the barrel is fastened upon the movement plate only with one screw *b* and the usual two feet. So is also fixed the crown wheel bridge C by means of the screw *c*, which retains at the same time the crown wheel *c'* in its

place. When now the barrel is to be taken out it is only necessary to loosen the screw *b* of the barrel bridge B, which can then be withdrawn, without disturbing other parts. Ordinarily, the crown wheel bridge is fastened upon the movement plate with two screws, while in this arrangement it has only one screw *c*, which throughout holds the bridge *b* and at the same time the crown wheel *c'*. The peculiar click spring D is countersunk in the barrel bridge B, and held only by a pin *d*. The shape of this spring D permits free play, while its foot *d'* limits the depth of the click to the most necessary quantity. Another advantage is that the ratchet wheel may be set in its place without the necessity of previously taking out the click spring. The bridge M for the minutes center, and fourth wheel likewise has only one screw, and was to simplify the whole still more. The scape wheel bridge N may be united with the former.

Double Care for Spring Winder.

IN the hurry of work, says a correspondent of an exchange, it is sometimes a disagreeable occurrence that the core of the



spring winder has to be changed before the tool can be used. When, for instance, the core is quite thick and a mainspring for a ladies' watch has to be wound in, there is no other remedy, as it would be impossible to get the spring into the barrel; but when the core is thin, and the spring for a man's watch is to be wound, the hurry (and often the indolence) of the repairer will impel him to get along with the thin core for the large spring, but invariably to the everlasting damage of the spring, if it does not break at once.

Being of an indolent habit myself, I have constructed the spring winder core shown in natural size in accompanying illustration; two differently sized cores are united in such a way that either one or the other can be used at once, without taking out. The sizes differ, to wit, the large for a man's watch, the small for a ladies' watch of medium size; the core, therefore, has to be changed only on extraordinary occasions.

Core *c* is 5.8 millimeters thick; the hole drilled into it has a diameter of 3.6 mm. and a depth of 10 mm. The small core within this tube has therefore a diameter of 3.5 mm. and 9 mm. length, so that it can be slipped in or out readily. To prevent its twisting, a slot *c* is opened into *e* for the accommodation of the pin *b* screwed into *a*. A small notch at the edge of the drilled hole of the large arbor accommodates the spring hook of the small core when this is pushed inward with the pin *b*.

So long as the large core is used, *a* remains pushed in, but when a small core is wanted, it is pushed out, as shown in the figure. The function of the little improvement is so plain that it requires no further explanation.

Some Books of Interest.

Fourteenth Report of the Committee of the Horological School of the City of Solothurn (Switzerland) to the federal, cantonal and commercial authorities for the scholastic year 1897-98.

The school directors have again placed THE JEWELERS' CIRCULAR under obligations by the transmittal of a copy of their report of the scholastic year 1897-98 to the proper authorities. The little pamphlet states in few, terse sentences that 12 pupils and eight hearers visited the institution during the year commencing May, 1897, and ending April 29, 1898; that they passed a very satisfactory public examination, as evinced by their ready and correct answers, and that the several branches of the curriculum were taught by capable teachers, S. Saurser, principal; F. Brönnimann and A. Strüby, assistants. The evidence furnished by the short report again demonstrates that our little sister republic continues to strive for the honor of being called "the country of the watch maker," "le pays de l'horloger," "das Land der Uhrmacher." The report is signed by J. Spielmann, president; F. Meier, secretary.

Improvements in Clocks and Marine Chronometers.

By W. G. Schoof, Chronometer Maker to the Admiralty. London, Eng. 20 pp. Price, 1s.

This pamphlet is an essay treating of an improvement, patented by the author, of the gravity escapement now largely used in turret clocks, regulators, and clocks in general. The trend of his dissertation is epitomized in the following syllogistic statement which forms the introduction to the essay:

The extent of vibration is as the square root of work done.

Work done equals the positive, minus the negative quantities.

The negative quantities are directly, and the positive inversely proportionate to the number of teeth in the escape wheel.

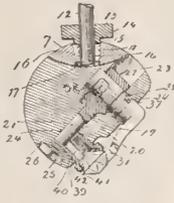
My Way of Cleaning a Watch

WHEN the watch is ready for cleaning, I first scrub over the plates and wheels with a brush dipped in benzine, loosening all the gum and grit and freeing the pinions and wheels of all such accumulations. Then I string up the wheels on binding wire and dip all parts into a solution of cyanide of potassium. The solution needs to consist of a piece of cyanide as large as a walnut, dissolved in a quart of water. The cyanide removes the oxides and residuum of benzine, and after a good washing with soap and water, rinsing in alcohol and drying in sawdust, the watch is ready to go together. If any pieces do not shake out of the sawdust perfectly dry, scrub them over with a brush dipped in alcohol and re-dry; this will be caused by some of the soap remaining on them. All pieces must shake out without a particle of sawdust remaining on them. Your watch is now chemically clean, and this I claim as the only rational way to clean a watch and insure longest performance without decomposing the oil.

The Latest Patents.

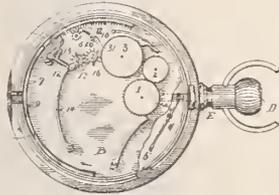
ISSUE OF AUGUST 16, 1898.

609,141. DOP FOR DIAMOND CUTTING AND POLISHING HERBERT COOPER, Jersey City, N. J., assignor of eleven-twentieths to Isidore Stern, New York, N. Y. Filed Nov. 5, 1896. Serial No. 611,118. (No model.)



The combination in a dop, of the stem 12 secured to the dop, an adjustable clamp having a stem and a plurality of independently-movable gripping fingers, said clamp being bodily adjustable in the direction of the length of the clamp-stem, means for securing said clamp in its position of adjustment, and a detachable stone-socket secured in the dop within the plane of movement of said fingers.

609,235. WINDING-INDICATOR FOR WATCHES. AUGUSTUS G. JACOBS, Jonestown, Miss. Filed May 25, 1898. Serial No. 681,732. (No model.)



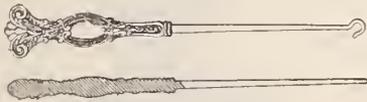
In a watch-winding indicator, the push-pin and case-spring catch, a detent by which said push-pin may be held, and a segmental ring actuated from the watch-movement to lock said push-pin, and by the winding mechanism to unlock said push-pin.

DESIGN 29,212. BADGE. RUFUS F. THOMP-



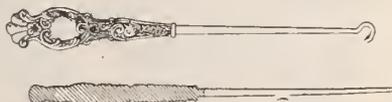
SON, Youngstown, Ohio. Filed Feb. 3, 1897. Serial No. 621,893. Term of patent 14 years.

DESIGN 29,213. HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES. LOUIS



KRANZ, Providence, R. I., assignor to the Waite, Thresher Co., same place. Filed July 9, 1898. Serial No. 685,562. Term of patent 3 1/4 years.

DESIGN 29,214. HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES. LOUIS



KRANZ, Providence, R. I., assignor to the Waite, Thresher Co., same place. Filed July 9, 1898. Serial No. 685,563. Term of patent 3 1/4 years.

DESIGN 29,215. HANDLE FOR SPOONS, FORKS, ETC. JOHN CLULEE, Wallingford, Conn., assignor to the Simpson, Hall, Miller &

Co., same place. Filed July 25, 1898. Serial No. 686,853. Term of patent 7 years.



DESIGN 29,216. RACK FOR BRUSHES OR SIMILAR ARTICLES. EUSTACE CREES and



CHARLES S. COURT, Providence, R. I., assignors to George K. Webster, North Attleborough, Mass. Filed July 23, 1898. Serial No. 686,739. Term of patent 7 years.

DESIGN 29,217. BACK FOR BRUSHES OR SIMILAR ARTICLES. JOSEPH E. STRAKER,



JR., North Attleborough, Mass., assignor to George K. Webster, same place. Filed July 23, 1898. Serial No. 686,738. Term of patent 7 years.

DESIGN 29,218. BACK FOR BRUSHES, ETC. HENRY A. WEHMAN, Assignor to J. F. Simons,



T. Maddock, Philadelphia, Pa., F. M. Simons, Swarthmore, Pa. and E. S. Simons, Orange, N. J. **DESIGN 29,220. EYEGLASS OR SPECTACLE**



CASE, WILLIAM ZOERB, Dedham, Mass. Filed June 13, 1898. Serial No. 683,369. Term of patent 14 years.

DESIGN 29,223. LAMP BODY. CHARLES F. LINSLEY and REUBEN F. CROOKE, Meriden, Conn., assignors to the Bradley & Hubbard Mfg. Co., same place. Filed June 11, 1898. Serial No. 683,245. Term of patent 14 years.

DESIGN 29,225. BACK AND SHANK FOR BUTTONS OR STUDS. ACHILL BIPPART, Newark,



N. J. Filed Dec 24, 1897. Serial No. 663,437. Term of patent 14 years.

TRADE MARK 31,868. WAIST BELTS, SHIRT WAIST HOLDERS AND SKIRT SUPPORTERS. ANNA F. DUNBAR, Albany, N. Y. Filed June 28, 1898.

Royal

Essential feature.—The word "Royal." Used since June 1, 1897.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring August 16, 1898.

245,625. RECORDING ANEMOMETER. HENRY J. GREEN, Brooklyn, N. Y.

245,715. DEVICE FOR SETTING STONES IN JEWELRY. JOHN HAGERTY, Providence, R. I., assignor to Daniel S. Cooke, same place.

245,872. ROLLER ABTRACTOR FOR WATCHES. LUCIUS H. SANDERSON, New York City.

1898

Skirmishers of...

The New England Watch Co.

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the southwest; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

The New England Watch Co.

WATERBURY, CONN.

BOSTON, Jewelers' Building. NEW YORK, Lorsch Building. CHICAGO, Silversmiths' Building. ST. LOUIS, Fullerton Building. SAN FRANCISCO, Spreckel's Building.



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F 386



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F 407



F 357



F 372

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Joseph Fahys & Co.,

Fahys Building,

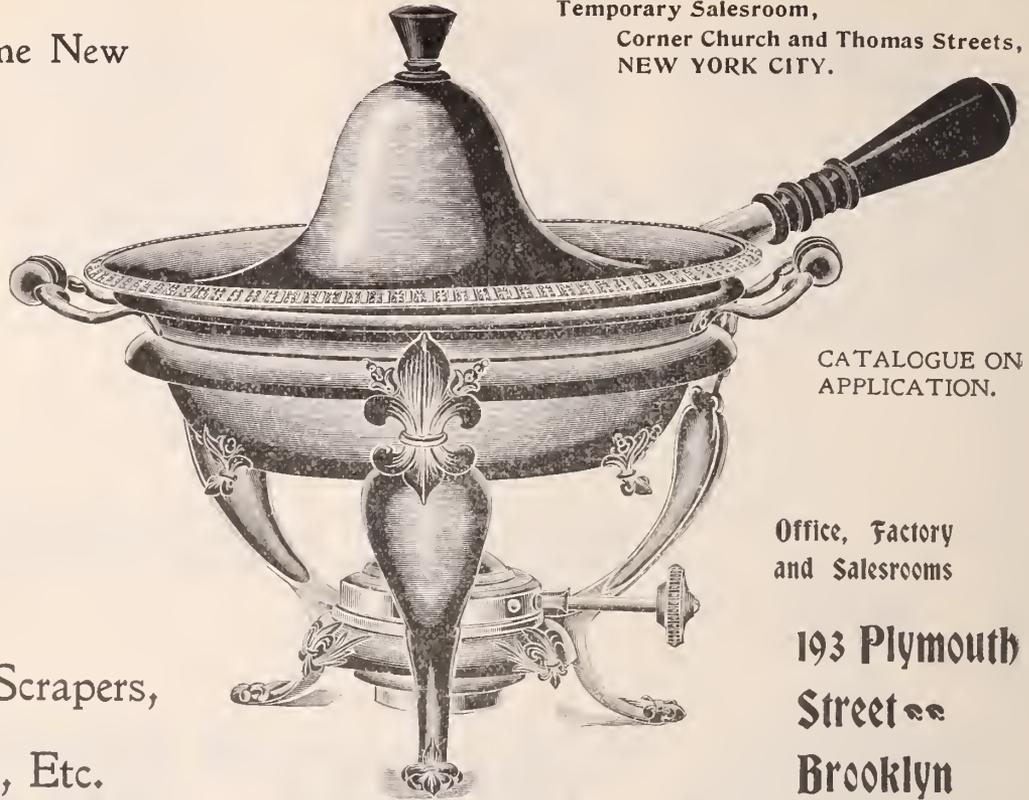
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LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.



The Fall Trade Outlook.

Universal Expressions of Hope of Large Business in Pottery, Art Goods and Kindred Lines Handled by Jewelers.

FROM present appearances and from expressed opinions of representatives of many of the leading manufacturing and importing houses in New York, it would appear that business in the bric-à-brac, art pottery, clock, bronze and similar trades, will be, this Fall, as good if not better than for many years back. A feeling of buoyancy is noticed among the customers of these houses and the general expression of opinion of the customers is that their Fall trade in these lines cannot fail to be ahead of anything that they anticipated some time ago. A review of the opinions expressed to the Rambler by representative houses in the different lines is as follows:

In speaking of art pottery and bric-à-brac, a member of a large importing firm in these goods said that not only were the prospects good, but business had already commenced and there was a steady demand for goods. This demand did not seem to be of the character of the "spurts" which have come intermittently, but were substantial and seemed to be increasing. As yet the firm could not say how far business was ahead of last year, but they noticed a healthier feeling among their customers than had been evinced for some time past.

In English pottery and china, said a large importing firm in these goods who are sole agents for many fine English lines, everything points to a good Fall business, especially in fancy goods of a high grade. Their customers have informed them that they are already experiencing a greater demand for fine English china than they have heretofore enjoyed, and that business in this line was bound to be good up to and during the holiday season.

In regard to French china, the Rambler was told that the importers expect their business in this line to be better than it has been for some years. While buyers who have come in have not yet begun to place particularly large orders, they speak more encouragingly than they have for a long while, and say they have every reason to expect a prosperous business this Fall.

FANCY NOVELTIES.

In speaking of the conditions of the trade in fine fancy novelties, dealers in these goods said that it was very healthy indeed, buyers having already begun to arrive, and they generally were speaking more encouragingly than ever. Everything, they said, pointed to an excellent Fall trade.

ENGLISH CLOCKS

While actual buying had but just begun, the prospects for a good Fall business in clocks, especially the mantel and English hall clocks, are very bright. Customers who have visited the importers of these lines have promised to buy heavily, as they expect little trouble in disposing of these goods this Fall.

AMERICAN CUT GLASS.

Speaking from the standpoint of their own business, a representative of a large cut glass concern said that their business showed marked signs of improvement. Business is steadily increasing, he said, and the gratifying part of it is that many of the buyers now are men who, a short time ago, had no idea of buying to the extent they now do. The orders which the concern receive just at the present time are principally from local dealers in New York and vicinity, but the customers in the west, though they had not yet begun to make their purchases, speak even more hopefully and encouragingly than their eastern brethren. Judging from the character as well as the increasing tendency of their sales at the present time, they had every reason to expect that business in their cut glass and lamp departments this Fall would be far ahead of what they had done for several years back.

AMERICAN BELLEEK.

Business is far ahead of last year, and, in fact, of some years past, said a china dealer, in speaking of the Belleek and other domestic lines which his firm handle. Not only had an improvement already begun, but the increase was distinct and rapid. He expected one of the best Falls that he had had for years.

ART METAL GOODS.

A representative house in the domestic art metal and lamp trade is the Bradley & Hubbard Mfg. Co. According to Manager Goodwin, of the New York salesrooms, 26 Park Place, there has been a marked improvement in the city trade recently. This, he said, had been no boom, but a gradually increasing, healthy demand, and the feeling among dealers outside the city was very good. The sales were not only larger but more general, an evidence

of a very much better condition. Not only did they think the business in the United States would be good, but there would be considerable trade coming from the new territory now in our possession, to which Americans will soon commence to emigrate.

THE RAMBLER.

Fraudulent Objects of Art.

THE greatest variety of ivory articles, many of high artistic value, says *Journ. d. Goldschmiedekunst*, are being turned out to pose as heirlooms from former centuries; they are principally manufactured in Saxony. Every line of bric-à-brac is represented, especially drinking cups, dishes, figures, little boxes, beakers, drinking horns of every imaginable shape; they are next steeped in acids and coloring matter, to turn yellow or gray, and sent to watering and other places to entice the unwary rich foreigners, especially Americans; they are generally sold on the averment that their double is in the Grüne Gewölbe, Dresden, or else that they are sold by the Countess Cosel, Königsmark, Count Brühl, Dresden, etc. Another favorite assertion to beguile the ignorant foreigner with a plethoric purse is that they were recently dug out of the ruins of some Asiatic locality. They are generally a mixture of bone shavings and mucilage; the antique appearance is imparted them by pickling in acid. Objects of art from genuine ivory are much sought after, especially by Americans, and there is a lively demand for them, but fancy prices even will not always insure the genuineness of the articles, and taken on an average, they are clever imitations only.

Easiest of all is the imitation of tin ware, drinking cups, plates, dishes, candelabra, etc.; they are generally formed after existing models, turned and treated with acids.

Old clocks in the style of Louis XV. and XVI., of bronze, gilt wood, inlaid with porcelain plates, etc., of all shapes, are readily selling articles; it is generally stated that they come from some old chateau and were purchased at some forced sale. The American moneyed aristocracy generally buys them, but nearly all these clocks are open to the objection that they are mostly of modern production, made after old models, frequently seen in New York city.

Declarations of a partner in negotiating a partnership loan, or a credit, which is afterwards made, in furtherance of the partnership business, are admissible against the other members of the firm.

DEPARTMENT OF
ADVICE AND CRITICISM
 ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads, booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXVII.

that appearing here. The main ad. is divided into four squares, the two upper ones being devoted to the jewelry and kindred lines, while lower ones are devoted to pianos and camera goods. The whole advertisement conveys the impression that the house is enterprising and that they carry a large and varied stock of timely and salable goods. This in itself is an effective feature, for a large

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**W
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S**

A visit of inspection to our store will convince you that we are headquarters for the finest goods the markets of the world produce.

**Dainty Parisian Novelties
 Beautiful Swiss Chatelaine Watches
 Unique Diamond Mountings**

Pianos

By our system of Easy Payments every family, even in moderate circumstances, can have a Piano

WE SELL ONLY THE BEST.

STULTZ & BAUER.

OVER 50,000 IN USE.
 ENDORSED BY LEADING MUSICIANS.

Beautiful Catalogue FREE.
 ORGANS AND MUSICAL INSTRUMENTS.
 Old Instruments Taken in Trade.

HUTCHINSON & HART
 Leading Jewelers

214 TEXAS STREET, - - - SHREVEPORT, LA

= = Art = =

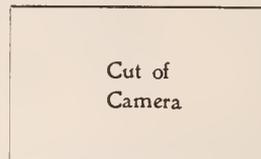
Bear us in mind and come here for all kinds of
**Wedding, Birthday and
 Christmas Gifts....**

RICH CUT GLASS
 FINE STERLING SILVER WARE
 RARE ORNAMENTS
 SUPERB CLOCKS and BRONZES
 STATUARY, LAMPS
 FANCY CHINA

Mail Orders Solicited...

PREMO
 FOLDING
 CAMERAS
 \$5.00
 to
 \$50.00

For 4 x 5 and 5 x 7 Pictures.



PREMO
 PRODUCE
 PERFECT
 PICTURES
 TRY
 THE
 POPULAR
 PREMO B

ADLAKE CAMERAS, \$12.00
 Ray Cameras, \$2.50 to \$30.00

AGENTS FOR
EASTMAN CAMERAS
 AND
SUPPLIES

Everything for the amateur and the professional.
 Mail orders promptly attended to.

CATALOGUE FOR THE ASKING.

SHREVEPORT, La., July 16, 1898.
 Editor of THE JEWELERS' CIRCULAR:
 We send you, under separate cover, copy (July) of magazine, which we give free yearly subscriptions to our customers. We issue coupons and deliver the magazine monthly, when coupon is presented. We have a full page ad. in it every month, which we think will pay for the expense and the fact of making the public present the coupons brings the best people to the store. What do you

think of the ad. (inside front cover)? As you see we handle other lines besides jewelry, but aim to make jewelry the predominant line. Yours truly,
 HUTCHINSON & HART.

The magazine which this enterprising jewelry firm give to their customers is *Conkey's Home Journal*, published in Chicago. It is essentially a

women's and children's journal, and looks quite interesting. The scheme employed by the firm is one of those which, if they work well, must be considered good. The advertisement which they refer to occupies a full page, 14x10 inches, and was, therefore, somewhat differently shaped to

majority of the public like to deal with enterprising houses, because they think such houses carry up-to-date goods at low prices. Aside from this, the two upper squares are somewhat too general in character to produce immediate returns. Some prices should have been quoted.

REFERENCES AND LATEST SALES UPON APPLICATION.
 ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
 BOSTON, MASS.

EST.
 1879

The Most Successful

JEWELRY, BRIC-A-BRAC
 AND FINE ART

Auctioneers in America

Established 1879.



LOUIS W. HRABA,

MANUFACTURER OF

Artistic Leather Goods of Every Description

IN

RARE AND STAPLE LEATHERS.

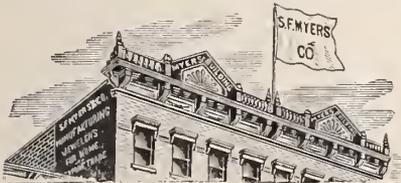
Mounted in

GOLD AND SILVER.

29 East 19th Street,

NEW YORK.

FOR JEWELRY TRADE ONLY.



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,

48-50 MAIDEN LANE,
33-35 Liberty St.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,

All Varieties of Painted Enamel Work

S. S. WILD & SON

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.



MAKERS OF GOLD AND SILVER THIMBLES.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

A. J. COMRIE,
AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS.
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

CHAS. ROSE,
MINIATURES,
THE BEST.

On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.
Studio, 192 Water St. Office, 202 Broadway, NEW YORK



DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made SOLID GOLD CASES

STAMPED.

MADE WITH
SOLID GOLD
OR STEEL
SPRINGS.



ALSO WITH
SOLID GOLD
OR REGULAR
CROWNS.

Constructed in the Old Reliable Way,
Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK.

IMPORTERS AND CUTTERS.

R., L. & M. FRIEDLANDER,

American Watches,
Diamonds,
Jewelry,

30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.

ANGLO-AMERICAN ALLIANCE.



ELLIOTT'S JUSTLY CELEBRATED

ENGLISH

CHIME CLOCKS
FITTED UP IN

AMERICAN

HALL CLOCK
CASES,

OUR OWN MAKE
AND DESIGNS.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

J. B. & S. M. Knowles Co.,

Silversmiths,
PROVIDENCE, R. I.

Complete Lines of Tableware
a Specialty.

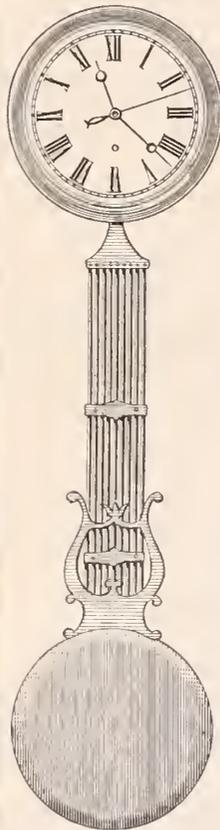


TRADE MARK
Sterling
925-'000.

STERLING QUALITY ONLY.

SEND FOR PRICE LIST.

..Swiss Regulators



A large
stock just
received.

..All Sizes..

Ready for
immediate
delivery.

Bawo & Dotter,

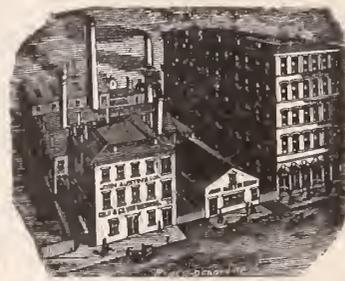
26 to 32
Barclay Street,
New York.



Are You in Business for \$ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of SMELTING, REFINING AND ASSAYING, We are confident you will obtain better results.

CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. B. JEWELERS' SWEEPS A SPECIALTY



11 John Str.,
New York.

36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,
ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St., Providence, R. I.

185 Dearborn Str.,
Chicago.

H. M. RICH & CO., Jewelry - Auctioneers,

21 School Street,
BOSTON, MASS.



\$24 GROSS. \$24 GROSS. \$48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
Add will Stand a Gold Acid Test.

WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

S. & B. Lederer,

100 Stewart Str., Providence, R. I.,

Makers of

Rolled Plated Chains of all Descriptions.

Locketts, Charms, Rings and Society Emblem Goods.

Collar, Cuff and Link Buttons.

We Sell to Jobbers Only.

WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH
FULL FORCE.

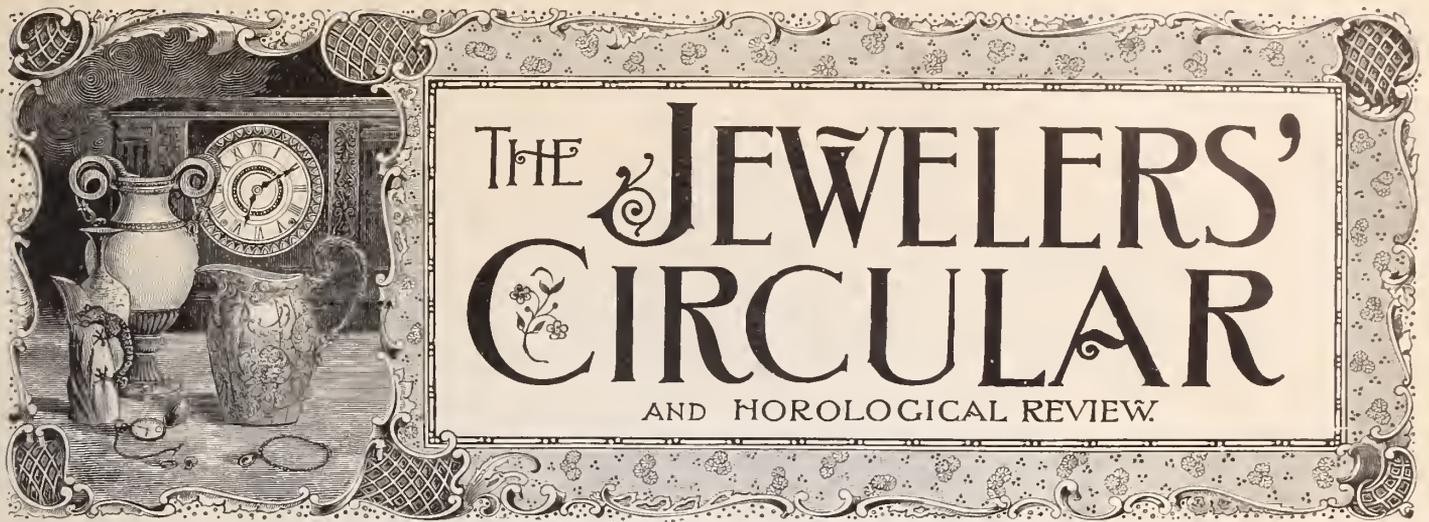
S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS AND
LEADERS IN



IMPORTERS AND CUTTERS OF DIAMONDS
 65 Nassau St. NEW YORK.
 Cor. John.

DIAMONDS and Cutters.
 L. & M. KAHN & CO.,
 77 BROADWAY, NEW YORK.



Corbin Building, 11 John St., Corner Broadway, New York.

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Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII.

NEW YORK, WEDNESDAY, AUG. 31, 1898.

No. 5.

ART WORK IN ECCLESIASTICAL GOLD AND SILVER SMITHING.

THERE was recently exhibited in one of the windows of the Gorham Mfg. Co., 19th St. and Broadway, New York, an ostensorium that was the subject of universal admiration by the many who beheld it, and well worthy of the attention that it received was this beautiful piece of gold and silversmiths' ecclesiastical work, as it is one of the finest specimens of church silver ware as well as one of the most elaborate and most valuable that have ever been seen in this country. This was the ostensorium that was presented by the League of the Sacred Heart to St. Patrick's Cathedral in New York, where it is now used. It is the work of Armand-Calliat, of Lyons, one of the most famous artists in ecclesiastical work in the world to-day. In this particular piece he was assisted by his son Joseph, a Laureate with the Prix d' Honneur at the Ecole Nationale des Beaux Arts. The theme used by the artists in this work is the glorification of the Sacred Heart with a special reference to the Blessed Sacrament. The two motives are admirably suggested in the base of the ostensorium, in which the decorations are the daisy or Marguerite, the flower of the Blessed Margaret Mary, and grape vines with bunches of fruit, representing the Sacrifice of the Eucharist. This base is richly decorated and rests upon four beautifully modeled lions which represent the lions of the tribe of Juda. Upon it an *edicule* is raised which shelters in its polished golden dome a group portraying the mystery of the Nativity. The Child is lying in the manger and above him is the Virgin Mary and St. Joseph in an attitude of devotion, and at either side an ox and ass.

The holy house is marvelously decorated in ivory enamel, bordered with azure, and a frieze of antique red. It is supported by

are represented as flying off with news to the four points of the compass. At either side of the base are angels holding a golden scroll bearing the inscription, "Gloria in excelsis Deo et in terra pax hominibus." The whole base is massive and striking and the temple is particularly fine as an architectural effect. From the dome of the *edicule* springs the shaft. The vine of the daisy twines around it and the delicate tints of the flower harmonize beautifully with the surface of wrought gold. Leaves of the grape vine mingle with the daisies spreading out into the curling branches of the glory. On the top of the shaft is a platform containing the most beautiful group of the ostensorium, representing the Presentation of the Child Jesus in the Temple.

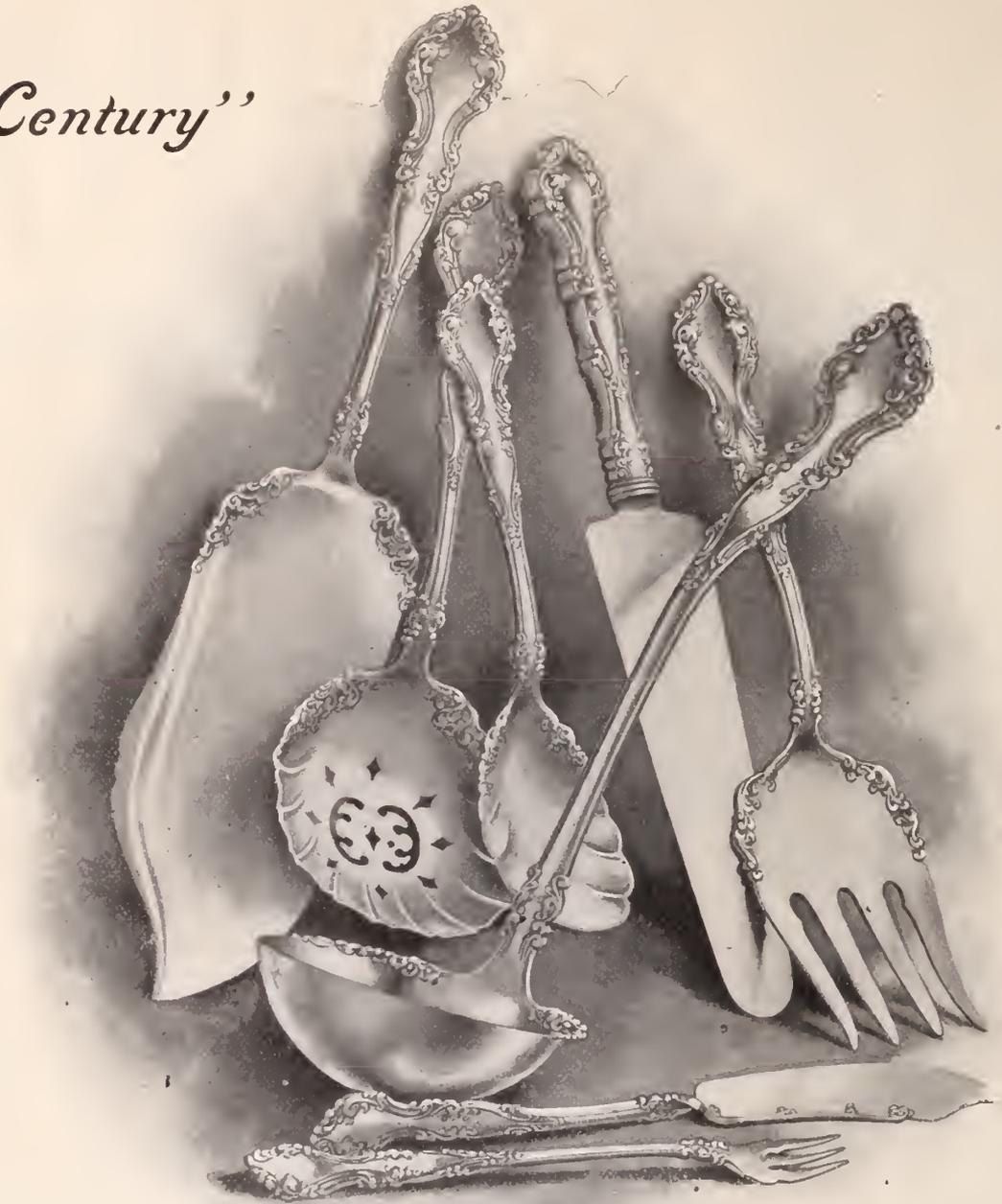
The glory of the ostensorium is of the traditional circular form. In the center is the *Custode* for the Blessed Sacrament, while springing from the center of the glory is a group of the Crucifixion. The Corpus of the cross is exquisitely modeled and the attitude of the three figures, Mary, Mary Magdalen and St. John, aptly expresses their feelings. Encircling the *Custode* are eight medallions in which the following subjects are represented: "Mary at the feet of the Saviour while Martha complains to Him," "Mary washing the feet of the Master," "Mary anointing His head," "St. John reclining on the bosom of Christ," "Mary coming to the empty sepulchre," "the Risen Lord appearing to her," "the Master telling Thomas to touch the Sacred Side," and "the Ascension." On the panel of the reversed side of the base is a medallion illustrating the crush-



THE OSTENSORIUM OF ST. PATRICK'S CATHEDRAL, NEW YORK.

four trilobated open arches with richly ornamented capitals. From the corners of the roof, four doves, messengers of peace,

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

THERE'LL BE A HOT TIME HERE

...from July 25th to
September 5th,

During which time we have our annual clearing sale. The following list of items are rare bargains. Every article is guaranteed to be perfect or we will refund the money.

100 Solid Oak, Roll Top, Work Benches,
regular price \$16.00, reduced to
\$14.00.

50 Solid Oak, Plain Top, Work Benches,
\$8.00.

50 6-Drawer Oak Glass Cabinets,
\$2.78.

100 sets of 5 Eureka Watch Screw Drivers,
Rubber Handles with Trimmings,
\$1.10.

200 bottles Hardening Compound, regular
price 25c., reduced to **10c.**

1000 pairs P. R. Tweezers, N. P., **14c.**
each.

20 gross extra large White Metal Curb
Vest Chains, former price \$2.75,
present price **\$1.75.**

500 gross Sapphire Mounted Balance
Jewels for all makes of American
Watches, guaranteed as to size
and quality, former price \$18.00,
reduced to **\$9.90.** (After this lot
is gone we will sell no more at this
figure.)

1000 gross Special Mounted Balance
Hole Jewels for all makes of
American Watches, **\$7.50.** Why pay
\$12.00?

The above prices are **NET, CASH** to ACCOMPANY the ORDER
unless you have an established credit with us.

WE PACK THE GOODS CAREFULLY, BUT
DO NOT PAY FREIGHT OR EX-
PRESS CHARGES.

KEEP YOUR EYE ON THIS PAGE;
IT WILL PAY YOU.

L. C. REISNER & CO.,
LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND
JOBBER'S, WATCHMAKERS' TOOLS
AND SUPPLIES.

Hamilton AND Hamilton, Jr.

Providence, R. I., U. S. A.

Makers of...

The King

and

★ **H. & H.
Gold Filled
Chains.**



Also...

**Sterling
Silver
Novelties.**

Prices Talk.

Satisfaction to All.

“Busiest Jewelry Plant in 45 States.”

IF YOU WANT PROMPT DELIVERY PUT ORDERS IN AS EARLY AS POSSIBLE.

N. Y. OFFICE:
11 JOHN STREET.

CHICAGO OFFICE:
131 WABASH AVE.

SAN FRANCISCO OFFICE:
CLAUS SPRECKELS BLDG.

LONDON OFFICE:
94 HATTON GARDEN.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

ESTABLISHED,
1876.
E. J. GREGORY
JEWELER'S
AUCTIONEER.
JEWELERS BUILDING.
ROOM, 63 — BOSTON, MASS.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

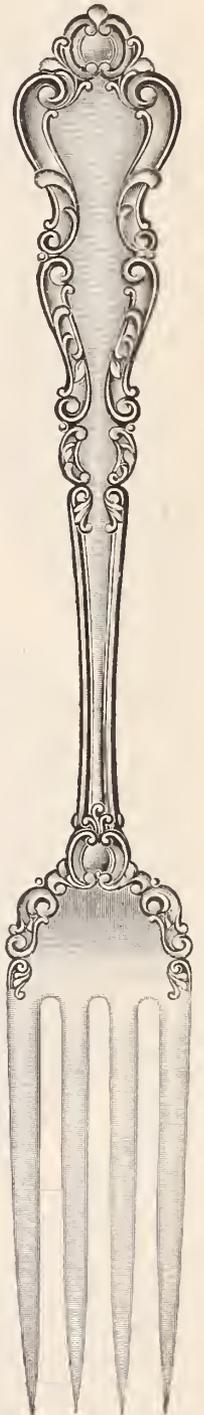
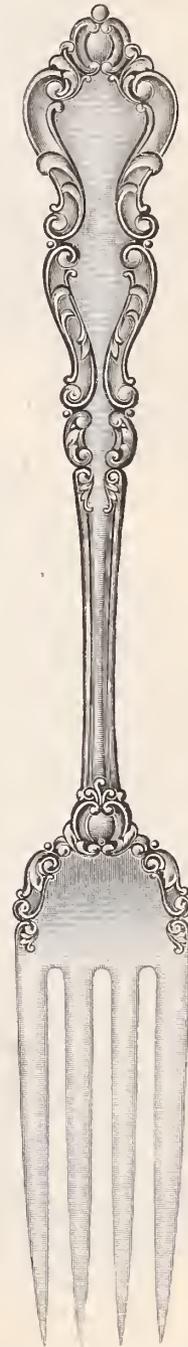
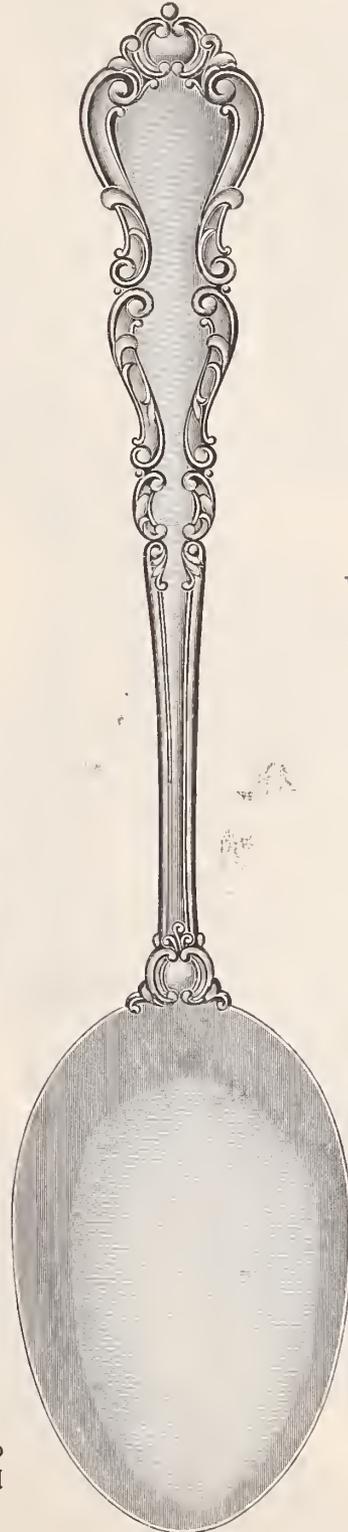
The Warwick



Our new pattern in

STERLING SILVER.

These pieces are now ready.



Simpson,
Hall, Miller & Co.,
SILVERSMITHS,
Wallingford, Conn., U. S. A.

Manufacturers of Sterling Silver and fine Electro
Plated Ware; also Wm. Rogers Eagle Brand
of Flat Ware.

NEW YORK CITY—36 East 14th Street, Union Square.

CHICAGO, ILL.—131-137 Wabash Avenue.

MONTRE L, CANADA—1794 Notre Dame Street.

Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

SEND FOR
PRICE-LIST



**R. Wallace & Sons
Mfg. Co.**

Silversmiths

WALLINGFORD, CONN.

BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

ing of the serpent by Moses in the desert. At the top of the shaft is an erect figure of an adoring angel. Encircling the *Custode* are medallions representing the scenes from the life of Margaret Mary.

The above are the salient points in this work, which is composed entirely of silver and gold wonderfully wrought. The effects of color obtained by the masterly use of different tints of enamel, for which work Calliat is famous, and the various shades of gold as well as the rich contrast of silver, gold and enamel must be seen if an adequate idea of their beauty is to be obtained. The modeling of the statues is another point in which the genius of the artist is expressed. There are in all 24 of these, each carefully studied and showing great attention to detail. Examples of fine delicate work are to be found in the exquisite borders which are inlaid in gold on the mantles and robes of the different figures. One of the chief features of this beautiful work is the perfect way in which the medallions, which are all in repoussé, are wrought out. Another point which commands the admiration of artists in silver generally is the manner in which the silver work has been oxidized. The enameling, as before mentioned, is and has been one of the strong points in Armand-Calliat's work, and in this piece it may be truly said to be a crowning glory. The beauty, brilliancy and harmony of the colors cannot fail to attract attention, while the treatment of the level background of the medallions is particularly delicate, yet at the same time brilliant and varied. The cloisonné work is also well nigh marvelous, and some of the enameling is of such hardness as to cause it to resemble precious stones. Apropos of

in, they are given the place of inferior ones and the stones thus replaced are used in some other part of the work. Diamonds, rubies, pearls, sapphires, rose-topaz, emeralds and aquamarine have been employed with consummate skill in the ornamentation. There were originally 214 of these stones, all of the first quality, but this number has

feet 10¾ inches in height and two feet in width. It is made entirely of silver and gold and weighs 31 pounds. To make it M. Armand-Calliat and his son spent about two years and seven months.

For the engravings and facts embodied in this article we are indebted to the Cathedral Library Association of New York.

Fads and Fancies in Jewels.

From the *New York Tribune*.

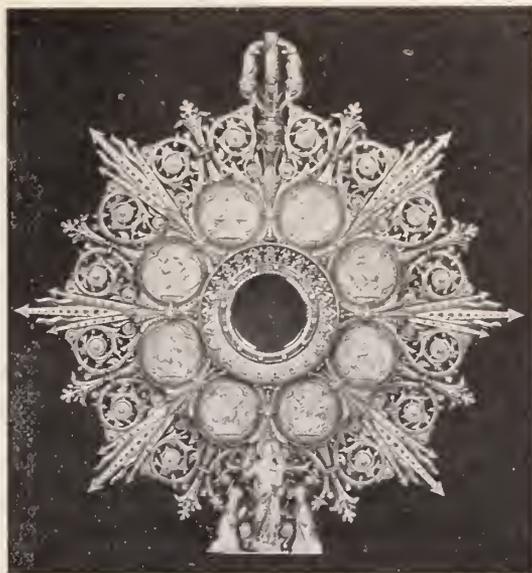
A fad nowadays with women who spend a good deal of thought on their costumes is that of wearing gems to match the colors of their gowns. Amethysts and all shades of violet and purple stones are fashionable. Green is a color much worn just now. And if one has few, if any, emeralds, there is a new green stone known as "Olivine."

*

Displayed in a downtown jeweler's window, side by side in a leather case, are three diamonds, each of about two and one-half karats in weight. One is a brilliant steel white, another a chocolate brown and the last a canary colored stone. The brown stone is the most rare, as these diamonds of a large size are scarce. This particular gem is valued at \$1,000. The colors emanating from the brown diamond range from a purplish black to a light steel shade. The light reflected from the canary diamond is similar to that seen in an ordinary diamond except that the rays are softened and yellowed as if by age. The yellow stone is valued at \$900, and the white one at \$700. These gems are a perfect match.

*

Mourning jewelry of Oriental black



THE GLORY OF THE OSTENSORIUM.

been greatly increased since the piece was first brought to New York. A sapphire of great purity and depth studs the lower part of the shaft in the center of a delicately tinted violet passion flower; a superb pearl flanked on either side by smaller pearls and diamonds adorns the pedestal. A diamond or a pearl studs the center of each daisy of the glory, while a sapphire gleams from each of the stars that bind its passe-fleurs. The passe-fleurs of the rosace are pinned by a golden star, from the center of each of which flashes a large solitaire. In the depression immediately surrounding the *Custode* the gem treatment is especially rich; a row of 12 perfectly matched pearls encircles the Sacred Host; next is a row of solitaires, while on the outer rim is a circle of smaller pearls. The richest display of jewels is shown in the cross, where 12 magnificent diamonds blaze from the top of the transverse ends, together with eight fine rubies. There is a symbolic meaning in the



ONE OF THE EIGHT MEDALLIONS ENCIRCLING THE CUSTODE.

precious stones, this ostensorium contains one of the largest and richest collections of gems used in its ornamentation that has ever been seen in any piece of ecclesiastical work exhibited in this country, and this collection is constantly being added to by donations.

As large and more beautiful stones come

use of the gems, as for instance, the diamonds which typify the burning love of God and the red luster of the ruby, the blood which He shed. Among other stones in the cross are three large rose-topaz, one aquamarine, 27 choice pearls and a number of large diamonds.

The ostensorium measures about three



ONE OF THE EIGHT MEDALLIONS ENCIRCLING THE CUSTODE.

pearls, set in dull gold, is pretty and unique.

Miss Elsie de Wolfe owns a fine collection of rare antique jewels which she has picked up in old shops at home and abroad. She has samples of old French and Spanish paste set in gold and silver work in the form of buckles, rings, combs, etc.

Our Later Shipments

are quite as desirable as those shown earlier in the season. Be sure to see our goods.

Arnstein Bros. & Co.,

Importers and Cutters of Diamonds.

NEW YORK:
65 Nassau Street.

LONDON:
29 Ely Place.

AMSTERDAM:
2 Tulp Straat.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

*Members of the Merchants'
Association of New York.*

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

Commission Appointed to Revise and Amend the Patent Laws.

WASHINGTON, D. C., Aug. 24.—An act of Congress approved June 4, 1898, provided for the appointment of three commissioners to revise and amend the laws of the United States concerning patents, trade and other marks, and trade or commercial names, which shall be in force at the time such commission shall make its final report, so far as the same relates to matters contained in or affected by the Convention for the Protection of Industrial Property, concluded at Paris, March 20, 1883, the agreements under said convention concluded at Madrid, April 14, 1891, and the protocols adopted by the conference held under such convention at Brussels, in December of last year, and the laws of other nations relating to patents and trade-marks.

The President has named as commissioners: Judge Grosscup, of Chicago; Francis Forbes, secretary of the United Trade-mark Association and one of the United States delegates to the Brussels conference, and Assistant Commissioner of Patents Greely. The commission will hold its meetings in Chicago and it is expected that it will convene some time during October. The law provides that the report of the commission, which will be laid before Congress at the next session, shall be so made as to indicate any proposed change in the substance of existing law, and shall be accompanied by notes which shall briefly and clearly state the reasons for any proposed change. It must also be accompanied by references to such treaties and foreign laws relating to patents and trade-marks as, in the opinion of the commissioners, may affect citizens of the United States.

The report of the commission will be awaited with interest by the manufacturing interests of the country, as it will have an important bearing on proposed patent legislation.

As to Protection of Trade-Marks in Germany.

WASHINGTON, D. C., Aug. 22.—A semi-official organ of the German government has called the attention of all persons who have registered trade-marks under the law previous to that of May 12, 1894, that no further protection will be accorded to those marks after Oct. 1, 1898, unless the owners shall have re-registered them in conformity with the said law of 1894, which provides that such re-registration should be effected by Oct. 1, 1898, and would then be free of further fees for the new registration expenses. It further points out that in cases where this has not been done up to October next a suspension of protection of the marks would ensue from that date until the properly effected re-registration. Manufacturers who have neglected to take these steps should at once effect the necessary registration in Germany.

The four years period till October this year was fixed not only to secure acquired previous rights, but also because it was impossible in a shorter space of time to examine the marks and see if they corresponded to the regulations of the new law. It will only be from Oct. 1, 1898, that the law of 1894 on trade-marks will come into full force.

Receiver Appointed for the Winsted Optical Co.

WINSTED, Conn., Aug. 25.—The application of the Winsted Savings Bank, James and John McAlpine, George S. Rowe, John Woodford, C. J. Camp, J. E. Spaulding, Edward Finn, E. M. Platt, Wm. T. Geraty and Harvey Roberts, stockholders of the Winsted Optical Co., to A. T. Roraback, Judge of the Superior Court, to appoint a receiver for the Winsted Optical Co., was heard in the Superior Court here this morning.

W. G. Manchester, as administrator of the estate of F. A. Clarke, was made a co-defendant with the Winsted Optical Co. It was shown that the stockholders named wanted the affairs of the company wound

up. The Judge granted the petition of the stockholders of the company and J. E. Spaulding was appointed receiver under \$30,000 bonds. James and John McAlpine qualified as bondsmen. The receiver was given four weeks in which to take inventory and make report to the court, and four months were allowed to the creditors in which to present their claims. The factory will be operated by the receiver until the stock on hand, at least, is worked up.

F. B. Wheatley has succeeded to the entire jewelry business of D. Wheatley, Commerce, Tex.

Charles H. Youngblood, Marionville, Mo., has given a realty deed of trust for \$1,000.

AZURE TURQUOISES
DO NOT CHANGE COLOR

EVERY AZURE TURQUOISE IS GUARANTEED

and has this trade mark engraved on the back. None genuine without the ring on the reverse side.

Azure turquoises can be procured from any first-class dealer in gems.

If your dealer does not keep them write to the AZURE MINING CO., 172 Broadway, NEW YORK, and they will tell you where to get them.

NATIVE DRILLING TURQUOISES.

The limited supply and great demand for fine turquoises would have placed these gems among the most costly of the precious stones were it not for the fact that turquoises have rarely retained their beautiful color.

An experience of seven years has demonstrated that among the products of various turquoise mines, Persian, Egyptian and American, the stones of the Azure Mines have been unique.

None of the "Azure" stones has changed color, and it is as safe for a jeweler to sell a turquoise from the Azure Mining Company as it would be to sell a ruby or an emerald.

To protect the trade against fraud and to emphasize our "guarantee," we mark every "Azure" turquoise by engraving a ring or circle on the back of the stone.

None is genuine without this ring, which is a trade mark registered in the United States and Europe.

FRED. W. LEWIS & Co.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, = = = NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

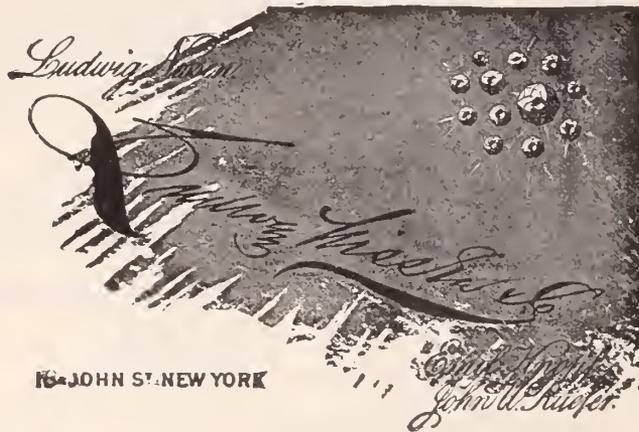
..DIAMONDS..AND OTHER....
PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



16 JOHN ST. NEW YORK

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER
PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

Ludwig Nissen Confident of the Business Outlook.

"I look for a good, solid, steady and lasting improvement in business—not a boom, for that always means a subsequent collapse," said Ludwig Nissen, of Ludwig Nissen & Co., New York, to a CIRCULAR representative. "Our harvests of last year and this, the gradual decrease of retailers' stocks in all branches of trade all over the country, the large amounts of money spent in the conduct of the war, the glorious termination of the war by a peace protocol on American terms, and, above all, the invigorating and inspiring exultation of all Americans over the resourceful and invincible process of their country, together with absolute confidence in the wisdom of their national administration have put the country into a condition for prosperity such as it has probably never enjoyed before. I firmly believe that we are embarking upon an era of good times, and that those who will take advantage of the improved conditions and make ready for business, will reap the profits of their convictions. The hesitating and halting policy that has pervaded all business enterprises for the last five years should be put on the shelf and a reliant, confident and courageous though withal conservative expansion of enterprises should take its place. No risk, no gain; no man can expect to share in the country's general prosperity unless he gets right into the whirl of business and gathers the fruits of his sowing. If he stands by and lets the other fellow make all the money, he becomes a kicker and thereby retards progress. Let every man get to work and the country's glorious victory in war will be crowned by the blessings that flow from the tranquil but energetic pursuits of peace."

Suspected Jewelry Thieves Arrested at Richmond, Ind.

RICHMOND, Ind., Aug. 19.—Claude Nelson, of St. Louis, and Charles St. Clair, of Cincinnati, were arrested last week in this place. The two went into Dickinson's jewelry store and looked over some rings. While the proprietor's head was turned one of the rings disappeared. The case was reported to the police. Nelson and St. Clair were arrested and locked up, but not until Nelson, who flourished a revolver and broke loose, running a mile, had been run down by the officers. When arraigned they pleaded not guilty and were bound over to court under \$1,000 bond each.

His Demolished Jaw Betrayed Him.

NILES, Mich., Aug. 26.—Last week jeweler W. S. Blish, of Niles, shot at a burglar who was trying to enter his house at night. The bullet took effect in the man's jaw, but the man escaped. Three days afterwards William Gant, of Racine, Wis., was arrested near the railroad tracks. Part of his jaw was gone and his face was swollen to almost twice its natural size. He hid in a freight car, but the pain in his jaw became so great that he asked a housewife for a bread and milk poultice with which to bind up his jaw. He was immediately arrested. The fellow is colored and a dangerous character. He will be prosecuted, Mr. Blish making the complaint.

Jewelers Who Are Pythians Flock to Indianapolis.

INDIANAPOLIS, Ind., Aug. 28.—Indianapolis has just had a big week—from Aug. 21 to 27. The city has been full of Knights of Pythias and their friends. The L. A. W. decorations were hardly down before the K. of P. decorations went up. Everywhere was seen the familiar insignia of the Pythian orders and streamers of red, blue and yellow. Handsomely decorated were the jewelry stores of Julius C. Walk & Son, H. A. Comstock, Wm. T. Marcy, F. M. Herron, Wm. J. Eisele, Edward Ducas and Louis F. Kiefer & Son. The official souvenir books and badges were on sale at J. C. Walk & Son's, H. A. Comstock's and F. M. Herron's. The retail dealers report large sales of souvenir spoons, badges, emblem pins and buttons. The jobbers held open house for their out-of-town customers, many of whom belonged to the different K. of P. orders.

Among the jewelers in town were: D. S. Whitaker, Lebanon, Ind.; C. A. Horrall, Martinsville, Ind.; C. W. Neil, Franklin; H. W. Bacon, Spencer, Ind.; L. C. Phillips, Carbon, Ind.; W. F. Jenkins, Charleston, Ill.; E. P. Haug, Paris, Ill.; F. W. Sellers, Scottsburgh, Ind.; Geo. Drake, Pendleton, Ind.; A. J. Lampus, Shelbyville, Ind.; O. Ridgway, Sheridan, Ind.; Thos. F. Cahill, Spencer, Ind.; C. E. Wasson, Thorntown, Ind.; J. E. Ward, Worthington, Ind.; A. Pursell, Noblesville, Ind.; J. W. Thompson, Danville, Ind.; J. W. Hayes, Hillsboro, Ind.; A. Meissen, Cicero, Ind.; T. J. Shephard, Darlington, Ind.; W. E. Inman, Bloom-

field, Ind.; Howard Menough, Brazil, Ind.; C. D. Tilson, Greenburgh, Ind.; A. Anderson, North Salem, Ind.; E. M. Wilhite, Danville, Ind.; Frank Sheldon, Shelbyville, Ind.; W. V. Foster, Tip-ton, Ind.; Chas. Hodgins, Kokomo, Ind.; Louis F. Ott, Veedersburgh, Ind.; G. M. Young, Crothersville, Ind.; J. M. Phillips, Portland, Ind.; P. M. Bly, Farmland, Ind.; George F. Long, New Richmond, Ind.; Eugene Wilson, Waynetown, Ind.; B. Maier, Edinburgh, Ind.; J. W. Hudson, Fortville, Ind.; L. Douglass, Kokomo, Ind.; J. S. Cole, Winfall, Ind.

Julius C. Walk & Son offered the following inducements to trade during K. of P. week: "To all persons purchasing \$10 worth or more a souvenir book or official badge. Parties purchasing 10 or more spoons were given 25 per cent. discount."

Traveler Patterson Gives Details of the Robbery of His Sample Case.

CHICAGO, Ill., Aug. 27.—J. A. Patterson, traveler for the Geneva Optical Co., as already reported in THE CIRCULAR, was recently robbed of his sample case while stopping over Sunday at Newton, Kan. In stating his loss, Mr. Patterson writes:

"I am sorry to have to report that my sample case was stolen from the hotel here this morning or last night. I came in here Saturday night and left my sample case at the desk, considering it safer there than in my room, as every porter round the house had a key to it. I did not have my trunk with me this trip; left it in Omaha. I had all my sample frames and cases, one No. 140 ophthalmoscope, one lens measure and one-

half dozen eye glass chains in my grip. No one seems to know anything of it. Have telegraphed and done all I could, but have learned nothing. Have a hope some traveling man carried it away by mistake and will return it, but I am becoming discouraged about it. Grip contained all my samples from Crescent Ring Co."

The loss occurred at Clark's hotel, the best hotel in the town, and is the first loss they ever had. Mr. Patterson has been with the Geneva Optical Co. for several years and is highly regarded by them as a man of sterling character and integrity. The loss to each company is about \$500.

Prosperity at the Factory of the Illinois Watch Co.

SPRINGFIELD, Ill., Aug. 27.—The Illinois Watch Co. have given notice that they will run for several months steadily at least, owing to the large number of orders already on hand, and more are coming in daily. Nearly 450 people are now employed in the works and an increase is expected.

William Schroeter Goes Away Without His Creditors' Permission.

BRIDGEPORT, Conn., Aug. 28.—William Schroeter, watch maker and jewelry repairer, 978 Main St., is missing, and it is said that he has left town without acquainting any of his creditors.

William Ballard, colored, was charged in Baltimore, Md., last week with attempting to rob the jewelry store of Bernhardt Israelson, 1245 Orleans St.

LONDON

At Times

to recut a Diamond means to add 50% to its value. Of course it all depends upon the way the recutting is done.

We invite you to send us any old mine, irregular or thick stones for recutting and feel assured that we can show wonderful improvements and satisfactory results. Our facilities for the recutting of Diamonds are unequalled. In fact they are a feature of our Diamond Business.

ZIMMERN, REES & Co.,

Importers and Cutters of *
* DIAMONDS, *
* Manufacturers of DIAMOND JEWELRY,

Gill Building, 9, 11, 13 Maiden Lane, New York.

FACTORY, NEWARK, N. J.

PARIS

ANTWERP

AMSTERDAM

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE **DIAMOND JEWELRY,**
 26 MAIDEN LANE, (Southwest Corner of Nassau Street,) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of
 Now at.....
 22 JOHN STREET,
 NEW YORK.
Precious Stones.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
 14 MAIDEN LANE, - - NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS.

J. B. BOWDEN & Co.,
 3 MAIDEN LANE, NEW YORK.

New Fields For Enterprise.

WATCHES.

China.—The imports have increased from 16,029 to 37,220 watches, but these figures do not convey the whole importance of the trade by far. Besides watches in going order, several Shanghai firms import large quantities of parts of watches which they put together for themselves. As parts of watches enter duty free, the importance of this trade cannot be gauged by the customs statistics. German watches are being ousted from the market more and more by an American line known as "Waterburys."—*German Official Report from Shanghai.*

There is a considerable outlet in China for small sized watches and clocks, and the demand for these articles will increase still further according as the means of transport are improved. Several German wholesale houses at Hong Kong devote special attention to watches in conjunction with hardware, oil lamps, mirrors, etc., and do business with places as distant as Pekin.—*French Consular Report.*

Malta.—English watches are almost entirely replaced by those from Germany and Switzerland. There is only one firm in Malta that imports English watches (Benson's) and even this solitary firm does not deal in them on their own account, but as Benson's agents. A German watch, in gold case, may be obtained for £2, whilst a watch of Benson's, in a silver case, costs about £5.—*Colonial Governor's Report.*

It is reported by a member of one of the largest firms in Sheffield, England, that the South American market for silver goods is looking up, good orders being received recently from Peru, Chile, the Argentine Republic and Brazil.—*American Trade.*

A traveler, who has just been making a tour of India, Arabia and Eastern Africa, writes to the National Association of Manufacturers from Durban, Natal:

"You will find, I am sorry to say, that a great territory where enormous quantities of American goods could be placed, as in India, for example, is neglected by American manufacturers. I can say, from experience, that nowhere would there be a better paying and more desirable field for American goods than the East, and especially now, when attention should be paid to China, whose great waterways are being opened for commerce. American manufacturers should go there, in introducing their goods, before the mark 'Made in Germany' shall everywhere be seen in that country. It is real disgusting to see, I may say, the full cargoes of the German travelers going east now. I meet them everywhere in my travels."

Heeren Bros. & Co., Pittsburgh, Pa., will erect two stands at the Exposition this Fall, one for music boxes, which will be upstairs; the other, for materials and tools, will be located on the ground floor immediately opposite the main entrance and band stand. They report their manufacturing department very busy preparing badges and medals for the conclave of Knights Templar to be held in Pittsburgh in September.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Aug. 20, 1898.

Olivines are selling at prices up to £8 a karat. The chief source of supply is Siberia. Turquoises are in moderate demand for home trade; New York buyers, I believe, do not buy any here, as they are found in sufficient quantities in America.
R. F.

Merchants Fly to Detroit and Place Many Orders.

DETROIT, Mich., Aug. 26.—The business men's convention was held here three days this week. It was attended by the retail trade from Michigan and northern Ohio and Indiana. The jobbers and manufacturers of Detroit sent 60,000 invitations to the trade in those States and the response was quite general. Entertainment was provided in the shape of excursions to the many points of interest here, besides trips on Lake St. Clair and Detroit river. On Thursday an immense industrial parade consisting of one regiment of Michigan volunteers, civic societies and a vast string of floats emblematic of industrial progress here was held.

Detroit jewelry jobbers kept open house and more than 100 of the trade called during the week, some placing large orders for Fall and Christmas goods. Members of the retail trade who have not been in the city for months took advantage of the excursions and placed orders. H. Koester & Co., the E. Deimel Co., the Harris Jewelry Co., R. Sells & Co., the Johnston Optical Co. and the Michigan Optical Co. sent invitations to their customers and kept open house during the week. The report from country dealers is optimistic, although at present the condition of trade is but fair. Crops have not been entirely harvested yet and a boom is not expected until this is finished.

The prizes for the best float, consisting of a handsome piece of marble statuary and a marble clock, were furnished by Smith, Sturgeon & Co.

Forged Two Checks With the Name of the George H. Ford Co.

NEW HAVEN, Conn., Aug. 26.—Robert A. Fuller, alias Frank A. Fuller, was in the city court this morning on the charge of forging the name of the George H. Ford Co. to two checks which he is alleged to have passed in this city on Nov. 22, 1897. Fuller has been in demand ever since that time and yesterday afternoon was arrested. Fuller passed the checks on W. H. Hull and Elisha Hewitt, druggists. The checks were for small amounts.

E. H. Drinkwater Mortgages His Entire Stock.

TOLEDO, O., Aug. 25.—E. H. Drinkwater, jeweler, has executed a chattel mortgage for \$2,500 to Malinda A. Drinkwater. The entire stock of jewelry and watches in his store room in the National Union building and household furniture at 1461 Huron St., are made subject to the mortgage.

Wilber S. Simmons, jeweler, Massena, Ia., was recently united in marriage to Mrs. Lolo Kirkpatrick.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER

C. E. HASTINGS,
W. T. CARTER,

C. R. HOWE,
W. T. COUCH.

FACTORY, NEWARK, N. J.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF
Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

E. A. Lehmann & Co.,

20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS

OUR TRADE MARK  IS A GUARANTEE FOR A RELIABLE ARTICLE.



No. 334. Puff. Cut 91. (1/2 Size.)

Specialties in...



Glass ...for Mounting

We desire to call the attention of

Silversmiths and Manufacturing Jewelers

to our line of Cut and Pressed Glass
for mounting.

It includes a large variety of Patterns,
Cuttings and Shapes, and at very
reasonable prices.



No. 15.
Pungents.
Cut 1.
(1/2 Size.)



No. 345.
Pungents.
Cut 91.
(1/2 Size.)



No. 345.
Pungents.
Cut 97.
(1/2 Size.)

Pomades, Powders,
Creams, Puffs,
Cigarette and Cigar Jars.

Cut Pungents a Specialty.

A visit to our showrooms will prove
interesting and valuable.



No. 354. Cigar Jar.
Cut 91. (1/2 Size.)



No. 15.
Pungents.
Cut 2.
(1/2 Size.)

Fostoria Glass Co.,

66 West Broadway,

FACTORY:
MOUNDSVILLE, WEST VIRGINIA.

NEW YORK.



No. 343. Cigar Jar.
Cut 91. (1/2 Size.)

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.

Importations at the Port of New York.

Weeks Ended Aug. 27, 1897, and Aug. 26, 1898.

	1897.	1898.
China, Glass and Earthenware:		
China	\$57,685	\$76,570
Earthenware	12,312	21,499
Glassware	13,245	16,031
Instruments:		
Musical	9,828	5,841
Optical	1,823	2,449
Philosophical		1,772
Jewelry, etc.:		
Jewelry	2,195	3,428
Precious stones	178,617	279,042
Watches	1,514	17,787
Metals, etc.:		
Bronzes	97	1,566
Cutlery	7,014	27,794
Dutch metal	151	4,350
Platina	16,148	6,986
Plated ware		65
Silver ware	379	972
Miscellaneous:		
Alabaster ornaments	770	60
Clocks	3,194	4,537
Fans	9,703	2,290
Fancy goods	5,678	7,716
Ivory	39,607	56,083
Ivory, manufactures of	74	409
Marble, manufactures of	1,966	19,501
Statuary	1,373	32,036
Shells, manufactures of	6,746	2,687

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Aug. 27, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	\$139,788.64
Gold bars paid depositors	35,567.91
Total	\$175,356.55

- Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Aug. 22	\$15,908
Aug. 23	54,839
Aug. 24	21,245
Aug. 25	16,622
Aug. 26	31,168
Aug. 27	
Total	\$139,782

Appraisers Discuss Questions of Interest to the Trade.

The Government Appraisers of the leading ports of the country have been holding a conference in New York since Aug. 24. At the session Thursday two matters were discussed that will interest the jewelry trade and particularly the importers of watches and diamonds. One matter involved the question of illegally marked goods which was brought up by a sample of a certain style of watch movement, one of an invoice recently received at the port of New York. The dial had been left out, and underneath, where it should have been, appeared the word "Switzerland," plainly enough. When such a watch is put on the market the dial conceals the name of the country of origin, while the back of the movement is made to imitate an American movement in appearance. The conference decided that such marking was contrary to the law, and merchandise so marked will have to be remarked, as provided in the department regulations, at the expense of the importer.

Another matter of interest related to precious stones. Large importations recently have been made of rough diamonds, which have a line drawn across them, apparently to indicate the line of cleavage. The conference decided to recommend to the Treasury Department that such goods be assessed at 10 per cent. as diamonds advanced in value.

Competition Between Druggists and Opticians for Optical Business.

TORONTO, Can., Aug. 27.—Considerable jealousy between druggists and jewelers in regard to optical business is beginning to manifest itself. The Ontario College of Pharmacy, a chartered institution, is about to add a course in optics to its regular curriculum. At the meeting of the board, held Aug. 2, the educational committee presented the following recommendation:

"Your committee recommend that the optical course be permanently established in this college and that it may be placed upon such a basis that this Council may be in a position to make application to the University of Toronto for the establishment of a degree in optics."

As the College of Pharmacy is a close corporation, possessing a monopoly of the drug business, the jewelers and other op-

ticians not unnaturally look with suspicion on this action as the first step to monopolizing the practice of optics.

Trans-Atlantic Voyagers.

FROM EUROPE.

Arthur Geoffroy, of Geoffroy & Co., New York, returned last week on *La Touraine*.

H. C. Hardy, of H. C. Hardy & Co., New York, and Mrs. Wm. Moir, New York, returned last week on the *Teutonic*.

Leopold Stern, of Stern Bros. & Co., New York; John F. Saunders, New York; J. Muhr, of J. Muhr & Bro., Philadelphia, Pa.; J. B. Wood, of Chas. F. Wood & Co., New York, and H. Schenkein, of H. Schenkein & Sons, New York, returned last week on the *Lucania*.

The Endless Chain.

The customer who buys from you a "Wheeler's" Hand Made Gold Case is likely to speak to his friends of his satisfactory purchase; and they to their friends; and their friends to theirs. Every sale of a

1400K "Wheeler's" Hand Made Gold Watch Case

is, hence, a valuable "Ad" for you. Write to us for our illustrated book on Hand Made cases. It will be a two cent postage stamp well invested.

We case to order Swiss movements, and stamp cases with dealer's name when desired. Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,
TWO MAIDEN LANE, N. Y.

Watch Case Co. Discover a Base Use of Some of Their Product.

A fraud perpetrated upon the public by unscrupulous persons, by stamping filled watch cases as gold, has been discovered by the Brooklyn Watch Case Co., New York, whose goods have been used in the deception. The Brooklyn Watch Case Co. recently received several complaints about watches stamped "14 karat" which turned out to be filled. An examination of the goods showed that, while they were the product of the Brooklyn Watch Case Co., they were ordinary filled watch cases which had been stamped either by some dealer or pawnbroker as 14 karat solid gold. Upon examination the stamp was immediately pronounced a forgery by the officers of the Brooklyn Watch Case Co., and a vigorous

investigation was set on foot to discover the perpetrators and put a stop to the fraud.

It is said that a number of pawnbrokers have for sale new gold filled watches which bear the 14 karat stamp. It is believed by the Brooklyn Watch Case Co.'s attorneys, who have carefully traced the watches that have come into their possession, that the stamping was done by persons other than the dealers who purchased them from the Brooklyn Watch Case Co.

The Operation of the Federal Bankruptcy Law in New York.

A new phase in the conditions under the Federal bankruptcy law came to light last week when it was learned that Judge Brown, of the United States District Court, in New York, had granted injunctions in

several cases to debtors who had filed petitions in bankruptcy, restraining their examination in supplementary proceedings through processes of the State courts. A CIRCULAR reporter was told by the clerk of the United States District Court that this was not done in every case but had been done in particular instances where the debtor had filed a sworn statement to the effect that the debts from which he wished to be relieved of annoyance by examination were legitimate debts under the bankruptcy law and were in the schedule which he had filed with the court, and involved no fraud or deception upon his creditors. In one or two instances, said the clerk, injunctions of this kind have been refused by the Judge.

While the Judge had not yet decided that proceedings against an insolvent in State courts were void under the present Federal bankruptcy act, such a question having not yet come before him, the clerk said he had nevertheless made it clear that he would protect debtors filing petitions in bankruptcy, restraining any proceedings against them until the rules of the Supreme Court for these cases had been promulgated and the debtor's petition acted upon.

Gorham Mfg. Co. Sue LaPierre Mfg. Co. For Infringement of Design.

In June last the Gorham Mfg. Co. commenced an action in the United States Circuit Court in New York against the LaPierre Mfg. Co., silversmiths, of University Place, New York. The action is over an alleged infringement of an original design for brush backs and similar articles, patented by Wm. C. Codman and assigned by him to the Gorham Mfg. Co.

The complainants allege that the LaPierre Mfg. Co. have manufactured brushes having backs on which their patent design is imitated so closely as to deceive purchasers into the belief that they are buying the original design. The Gorham Mfg. Co. ask in their complaint that the defendants pay the \$250 provided by statute and the profits and gains accruing from the alleged infringement, as well as the damages sustained by the complainants through their action. They also ask an injunction restraining the LaPierre Mfg. Co. from further making or selling articles containing the alleged infringement of design.

No answer has been made to the complaint, so the Gorham Mfg. Co., through their attorneys, last week entered an order to obtain a decree of default.

Wm. Loeb & Co. Answer in the Suit of the Assignee of Kent & Stanley Co.

PROVIDENCE, R. I., Aug. 27.—John H. Flanagan, for William Loeb & Co., filed an answer this morning in the suit brought against them by Stephen O. Edwards, assignee of the Kent & Stanley Co., Ltd. The plea sets forth that the leases which had been made with the former company had been broken, and that Loeb & Co. had been put to an expense of \$2,000 for permanent office fixtures, which had become a part of the realty and for which a rebate was to be allowed each month. The concern is now paying its rent to the new company, though no new lease has been taken out as yet.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Exclusive "High Art" Diamond Jewelry.

Owing to the steadily increasing demand for "High Art" Jewelry, we have prepared for this season extensive assortments of

*Pendants, Tiaras, Hair Ornaments,
Pearl Necklaces and Collarettes,*

Set With Perfect Gems.

These goods are striking specimens of the latest and most exclusively artistic productions in Jewelry.

Our Lines of Rings

in chaste and unique and original designs are large and varied. All the new fashionable stones are shown.

Loose Diamonds and Precious Stones

Selections sent to responsible jewelers.

Order work solicited.

Our Fall line is now being shown by our representatives on the road.

Sattle, Ettinger & Hammel,

68 Nassau St., New York.

P. O. Box 2466.

Jewelry Trade Want J. B. Bowden Appointed Paris Exposition Commissioner.

Additional to the names, published in the last issue, of the firms who signed the petition to President McKinley asking that Joseph B. Bowden, of J. B. Bowden & Co., New York, be made a commissioner to the Paris Exposition of 1900, are the following New York and out-of-town firms who signed last week: *

NEW YORK ADDITIONAL.

Waterbury Clock Co., J. F. Crandall, Levi Stevens (Secretary Jewelers' League), Cooper & Forman, Edmond E. Robert, Kleinschmidt & Howland, C. F. Pearce, R. L. Moorhead & Co., Avery & Brown, J. E. Kingsland & Co., C. T. Voelker, Samuel Lawson, N. E. Whiteside & Co.

PROVIDENCE.

Dutee Wilcox (D. Wilcox & Co.), Marcus W. Morton (Secretary Jewelers' Board of Trade), Chas. Sydney Smith, I. M. Potter (Potter & Bufinton), S. M. Lewis (S. M. Lewis & Co.), Wm. L. Mauran (John T. Mauran Mfg. Co.), Wm. Smith (Wm. Smith & Co.), Wm. H. Waite (President, Waite, Thresher Co.), Nathan B. Barton (Treasurer, Ostby & Barton Co.), Chas. D. Waite (Waite, Mathewson Co.), Wm. T. Chase (C. H. Cook Co.), Theodore W. Foster (Theodore W. Foster & Bro. Co.), Horace W. Steere (Arnold & Steere), Thos. F. Arnold (Arnold & Steere), O. C. Devereux (O. C. Devereux & Co.), Edward A. Potter (E. A. Potter & Co.), F. Esser (Esser & Barry), S. B. Champlin (S. B. Champlin Co.), G. W. Parks (Parks Bros. & Rogers), Geo. H. Cahoon & Co., Marden & Kettley, H. C. Lindol & Co., Hancock, Becker & Co., S. O. Bigney & Co., Wightman & Hough Co., L. J. Roeln (President, Bassett Jewelry Co.), Wm. A. Copeland (Martin, Copeland & Co.), L. A. Blackinton (W. & S. Blackinton), Frank Esser (Esser & Barry), Louis Lyons (Manager Wm. Loeb & Co.), M. C. Messler (the A. C. Messler Co.), W. H. Schofield (Lambert, Schofield Co.), Oscar E. Place, W. A. Griffith (R. L. Griffith & Son Co.), W. F. Mowry (W. F. Mowry & Co.), Edward N. Cook, G. Saacke (Wildprett & Saacke), W. S. Claflin

(Claflin & Co.), E. J. Ettlinger, Ostby & Barton Co., B. A. Ballou (B. A. Ballou & Co.).

PITTSBURGH, PA.

Heeren Bros. Co., M. Bonn & Co., C. Corcoran, R. Siedle & Sons, Geo. B. Barrett & Co., West, White & Hartman, W. W. Wattles & Sons, Sheafer & Lloyd, Hardy & Hayes, E. P. Roberts & Sons, J. C. Grogan, John M. Roberts, I. DeRoy & Son, Samuel F. Sipe, Chris Hauch, Geo. W. Biggs & Co., Alex. D. Munn, Jas. R. Reed & Co., Jos. DeRoy & Sons. Allegheny, Pa.: W. J. Sarver, Studor & Gaus, Ira E. Reidenbach, August Loch, Henry Maier, Reineman Bros., Benedict Vey.

BOSTON, MASS.

David C. Percival (D. C. Percival & Co.), Alfred J. Paul (A. Paul & Co.), M. N. Smith (Smith, Patterson & Co.), F. N. Nathan (Nathan & Co.), Henry Cowan, Walter B. Snow (Poole Silver Co.), E. E. Bently (Bently Jewelry Co.), M. Myers, N. Hercules, Smith & Graham, Chas. E. Guild (Chas. E. Guild & Co.), Geo. N. Whitford, E. A. Bigelow (Courvoisier-Wilcox Mfg. Co.), A. B. Wallace, Geo. A. Carpenter (the Whitney Jewelry Co.), Wm. A. Thompson, John S. Lowell, Edward W. Fox, Frank Gerlach, C. O. Lawton (Harris & Lawton), C. O. L. Chase, Samuel Feibe, Edwin Passmore, Frank P. Dunlop, R. D. Gordon (Gordon & Burgin), E. M. Clark, F. C. Hight, P. A. Lesperance, Burris & Co.

The Act authorizing the appointment by the President of commissioners is as follows:

Paris Exposition: The President, by and with the advice and consent of the Senate, shall appoint a commissioner-general to represent the United States at the exposition to be held in Paris, France, commencing April 15 and closing November 5, nineteen hundred, and, under the general direction of the President to make all needful rules and regulations in reference to the contributions from the United States, subject to the approval of the President, and to control the expenditures incident to and necessary for the proper installation and exhibit thereof; and the President, by and with the advice and consent of the Senate, shall also appoint an assistant commissioner-general, who shall assist and act

under the direction of the commissioner-general, and shall perform the duties of the commissioner-general in case of his death, disability or temporary absence; and a secretary, who shall act as disbursing agent and shall perform such duties as may be assigned to him by the commissioner-general, shall render his accounts quarterly to the proper accounting officers of the Treasury, and shall give bond in such sum as the Secretary of the Treasury may require. The President, by and with the advice and consent of the Senate, shall also appoint twelve commissioners, who shall be subject to the direction and control of the commissioner-general and perform from time to time such service as he shall require. The commissioner-general shall employ such number of experts as may be needed, having special attainments in regard to the subjects of the group or groups in said exposition to which they may be assigned, respectively, and he may employ from time to time such other experts as he may deem necessary in the preparation and installation of such exhibits. The commissioner-general shall be paid a salary of eight thousand dollars per annum; the assistant commissioner-general a salary of six thousand dollars per annum; and the secretary a salary of four thousand five hundred dollars per annum; which said sums shall be in lieu of all personal expenses other than actual traveling expenses while engaged in exposition work; and the terms of service of the commissioner-general, assistant commissioner-general, and secretary shall not exceed three years. The commissioners herein provided for shall serve during the entire calendar year nineteen hundred, and they shall be paid for such service three thousand dollars each, which payments shall be in full for all compensation and personal and traveling expenses. The necessary expenses herein authorized, and expenses for the proper installation and care of exhibits, together with all other expenses that may be authorized by the commissioner-general incident to the participation of the United States in said exposition, are hereby limited to the sum of not exceeding six hundred and fifty thousand dollars, including not exceeding eighty-five thousand dollars for clerk hire in the United States and in Paris. The Secretary of Agriculture is hereby authorized to prepare suitable exhibits of agriculture products of the States and Territories of

Bulletin No. 2.

Our entire staff of traveling representatives [James F. Barclay, Fred. Castor, Jack Stanley and John D. Ash] is now out showing samples of our new

Fall Lines of Artistic Silverware.

No judicious buyer can afford to place his orders elsewhere before examining these lines.

Our advertisements in the CIRCULAR during September and October will detail "Leaders" galore. No judicious buyer can afford missing a single one of these advertisements

The Mauser Mfg. Co., Silversmiths...

14 East 15th Street, New York.



"Watch our Ads."

the United States, including those mentioned in groups seven, eight, and ten of the plan of said exposition, and shall exhibit the same under the direction and control of the commissioner-general, the total expenses of said exhibits not to exceed in the aggregate seventy-five thousand dollars, to be paid out of the aforesaid sum of six hundred and fifty thousand dollars; and reports respecting such exhibits, printed in the English, French and German languages, shall accompany such exhibits, as the commissioner-general may direct. All officers and employes of the Executive Departments and of the Fish Commission and of the Smithsonian Institution, in charge of or responsible for the safe keeping of exhibits belonging to the United States, may permit such exhibits to pass out of their possession for the purpose of being transported to and from and exhibited at said exposition, and may be requested by the commissioner-general, whenever authorized to do so, respectively, by the heads of the Departments and the Commissioner of Fish and Fisheries and the secretary of the Smithsonian Institution; such exhibits and articles to be returned to the said respective departments to which they belong at the close of the exposition. It shall be the duty of the commissioner-general to report to the President, for transmission to Congress at the beginning of each regular session, a detailed statement of the expenditures incurred hereunder during the twelve months preceding; and the commissioner-general is hereby required, within four months after the close of said exposition, to make a full report of the results thereof, as herein required, which report shall be prepared and arranged with a view to concise statement and convenient reference, and when printed shall not exceed six volumes octavo, containing an average of not exceeding one thousand pages. Toward the expenses herein authorized, incident to the participation of the United States in said exposition, there is hereby appropriated the sum of two hundred thousand dollars, to be immediately available, and to remain available until expended, of which amount the sum of twenty thousand dollars may be used by the Secretary of Agriculture in the preparation of the agricultural exhibit herein provided for.

Gun Metal Jewelry



Specially prepared for the coming season. Large and exquisite lines of jewelry in the fashionable GUN METAL.

LORGNETTE CHAINS, WATCH CHAINS, WATCH CHATELAINES, SLEEVE LINKS, LORGNETTES, CHATELAINES, ETC., and MATCH BOXES, CIGARETTE AND CIGAR CASES, ETC., ETC.

Every wide awake jeweler needs a line of these goods.

WRITE FOR PRICES.

J. N. PROVENZANO,

Manufacturer of

GUN METAL JEWELRY and GOLD AND SILVER SMITH,

114 E. 14th ST., NEW YORK.

To the Trade

If you wish the BEST watch made for the money—

“Buy the Omega.”

If you wish to make a fair profit on watches—“Buy the Omega”—as these are sold ONLY to legitimate Jewelers.

No stock complete without “the Omega.”

EDMOND E. ROBERT,
3 Maiden Lane, NEW YORK.

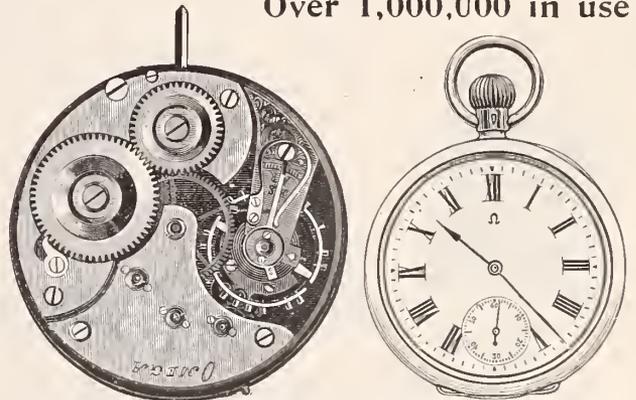
CROSS & BEGUELIN,
17 Maiden Lane, NEW YORK.

SOLE SELLING AGENTS.

Send for Price-List.

Omega Watches

Over 1,000,000 in use



The “Omega” are pendant-set, fit 0 and 16 size Waltham cases, and are made in 5 different grades as follows:

- 7 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
- 17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
- 17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

A Common Petty Scheme to Force Small Sums from Jewelers.

A large number of jewelry firms of New York, wholesalers and manufacturers, were the victims last week of a petty swindle, which, from the investigations of a CIRCULAR reporter, must have been carried on on an extensive scale. Merchants were approached and were asked to purchase tickets corresponding to the following:

Co.; \$1 worth to Larter, Elcox & Co.; \$1 worth to N. H. White & Co., as well as to other firms. The tickets which he offered for sale are almost identical with tickets by which a man exactly answering "Lambert's" description and calling himself Ben Cohn, swindled the merchants of the stationery trade only a week previously. The tickets sold to the stationers were as below:

Fred Lambert, president, stated that he was with Lambert Bros., and this firm have been annoyed by inquiries from various concerns who purchased tickets and others who wished to return them without purchasing. Of course Lambert Bros. absolutely repudiated the alleged connection.

The name of Simpson and Crawford are probably taken on account of the prominence of the dry goods firm of that name,

FOURTH ANNUAL REUNION AND PICNIC
OF THE
...JEWELRY CLERKS AND SALESMEN...
OF NEW YORK,
TO TAKE PLACE AT
Cosmopolitan Park, 170th St. and Amsterdam Ave.
Tuesday, August 30th, 1898.
MUSIC BY LEO'S FULL ORCHESTRA.
Tickets, admitting Gentleman and Ladies, 50 CENTS.
—OFFICERS:—
FRED LAMBERT, President. HARRY C. SIMPSON, Vice-President.
JOE CRAWFORD, Treasurer. WILLIAM H. AIKEN, Secretary.
GEO. L. DIXON, Sergeant-at-Arms.

THE JEWELRY SALESMEN'S TICKET.

FOURTH ANNUAL PICNIC AND REUNION
OF THE
STATIONERY EMPLOYEES OF NEW YORK.
TO TAKE PLACE AT
Cosmopolitan Park, 170th St. and Amsterdam Ave.
Friday, August 26th, 1898.
MUSIC BY LEO'S FULL ORCHESTRA.
Tickets, admitting Gentlemen and Ladies, 50 Cents.
—OFFICERS:—
HARRY WARREN, President. BEN COHN, Secretary.
SAMUEL MCCARTHY, Vice-Pres. JOE DEFORREST, Treas.
RICHARD SALOMON, Sergeant-at-Arms.

THE STATIONERY SALESMEN'S TICKET.

The tickets were offered by a young man of dark appearance, who gave his name as Fred. Lambert, and said he was connected with Lambert Bros., 58th St. and Third Ave. In some instances he approached the head of the firm upon the subject of advertising, saying he was soliciting "ads" for a book which his association was getting out, and when they refused to do business with him on this line, he insisted on their buying tickets for the picnic. He was a smooth and oily talker and was so persistent in his demands that many purchased tickets from him simply as the easiest means of getting him out of the office. In the Hays building alone the alleged Lambert sold \$10 worth of tickets to Robbins & Appleton; \$1 worth to the Keystone Watch Case

and the fact that the former is the name of a number of pawnbroking concerns and might be recognized as familiar on sight without the purchaser of the ticket exactly remembering where he had heard it before. Another point which shows the fictitious character of the tickets was the fact that they were for the Fourth Annual Reunion of the Jewelry Clerks and Salesmen of New York, and no jewelry clerk or salesman in any of the prominent firms had ever heard of the first, second or third reunions. Cosmopolitan Park, given as 170th St. and Amsterdam Ave., exists, but is located at 169th St. and Tenth Ave., and the proprietor up until last week had received no intimation from an organization of the name given on the ticket or from any man by the name of Lambert or any-

There is little doubt that the tickets sold to the jewelers are as worthless as those sold previously to the stationery trade. An examination of the tickets offered to the jewelers showed the following names given as officers: Fred Lambert, president; Joe Crawford, treasurer; Harry Simpson, vice-president; Wm. H. Aiken, secretary, and Geo. L. Dixon, sergeant-at-arms. Not one of these names was known to the many firms whom a CIRCULAR reporter interviewed, and were probably all fictitious. The names Lambert and Aikin are prominent in the trade, there being an Aikin, Lambert & Co. and Lambert Brothers, and were probably selected in order that purchasers at a glance would think that they recognized them; in fact, the man who sold the tickets and alleged himself to be



A. WITTNAUER,

9 MAIDEN LANE, NEW YORK.

Manufacturer of

Complicated Watches

CHRONOGRAPHS,
SPLITS,

SPLIT REPEATERS,
REPEATERS,

ABSOLUTELY PERFECT.



one answering his description. Many of the firms who purchased these tickets and who later became suspicious would like to find the man by whom they were sold and will ask him to explain his transactions to the police. Of course there is a chance that yesterday afternoon after THE CIRCULAR went to press, the enterprising vender may have arranged for some kind of a picnic at Cosmopolitan Park, to keep himself and his co-workers in the movement free from any criminal liability; but at the same time there is little doubt that the merchants in the jewelry trade paid 50 cents each for what are to them so many pieces of waste paper.

Bonner, Grinberg, Rich & Co. Receive Their Seized Goods.

A controversy between the customs authorities in New York and Bonner, Grinberg, Rich & Co., over the value of invoices of precious stones imported by the firm July 14, has been settled by the full Board of United States General Appraisers, consisting of Messrs. Lunt, Sharpe and Wilkinson.

The entire invoice, it will be remembered, was entered at \$113,700, and the bulk of these goods was the subject of no controversy in regard to the value. On 66 items, however, worth somewhat over \$20,000, the jewelry examiner increased the value, and on 20 of these the increase was up to or more than 50 per cent., an amount making them liable to seizure by the Government. General Appraiser Sharratts, before whom the case was taken by the importers, sustained the Government on 46 items which were advanced to less than 50 per cent.; on the other 20 items he reduced the advances to 50 per cent. or less. From this decision the Collector, upon the advice of Appraiser Wakeman, filed an appeal. In their decision the full board sustained Appraiser Sharratts in every particu-

lar. The goods will now be given to the importers.

A duly recorded assignment of salary for the period of one year for a valid consideration is, in the absence of fraud, good as

against attaching or garnishing creditors. One who retains a note, or its proceeds, obtained by his agent by fraudulent representations, is bound thereby, although he did not know and had not authorized such representations.

The . . .
"Self-Locker"

IS THE

Garter Buckle of the Future.

Made in Sterling Silver and Rolled Plate, and in a variety of designs.

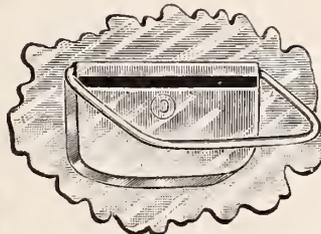


The . . .
"Self-Locker"

Protects the garter webbing and holds under any and all circumstances.

J. J. Cohn

37 MAIDEN LANE,
...NEW YORK.



Lift the Bar Loop and it is Open.

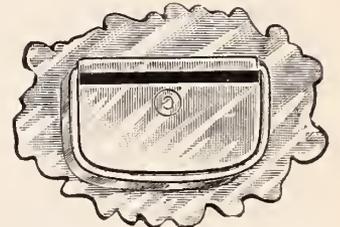
See

How easy it is to open and to close.

*
A Novelty

FOR

Jewelers.



Lower the Bar Loop and it is Closed.

Established 1879.



LOUIS W. HRABA,

MANUFACTURER OF

Artistic Leather Goods of Every Description

IN

RARE AND STAPLE LEATHERS.

Mounted in

GOLD AND SILVER.

29 East 19th Street,

NEW YORK.

FOR JEWELRY TRADE ONLY.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

M. L. Jacoby, Providence Stock Co., reports the largest business he has had in Chicago in years. The new chain patterns of the house are meeting with a

good demand.

George D. Lawrence, traveler from the Reed & Barton factory, called at the Chicago office last week.

Lou Fay, formerly with H. A. Kirby Co., Providence, R. I., is now representing D. Wilcox & Co., Providence.

Harry Osborne, factory traveler for R. Wallace & Sons Mfg. Co., was in Chicago early last week, coming from Milwaukee and leaving for Detroit.

Indianapolis, Ind., traveling men were all in town during the K. of P. encampment, but started out on the road again Aug. 29. All report country trade in a fine condition.

Richard Merker, who was in Chicago last week as the traveling representative of Bates Bros., leather goods manufacturers, Athol, Mass., was formerly of the Merker Pocket Book Co., Chicago.

A. H. Vorster called on the trade in Pittsburgh, Pa., the past week and left the city with several good sized orders for Fall goods. Mr. Vorster represents Glaenzer Frères & Rheinboldt, New York.

E. S. Luther, of Smith & Crosby, Attleboro, Mass., was in Cincinnati Saturday and reported that while he had made only two stops out of New York, he has every reason to believe he is going to have the banner trip of the year.

W. I. Rice has completed his third trip for G. A. Webster, manufacturer of pocket-books, Chicago, and reports the northwest trade in good shape. J. Brosnan, formerly of New York, is now representing G. A. Webster with the Chicago city trade.

S. C. Rebman, formerly with the Rodney Pierce Optical Co., Pittsburgh, is traveling for D. V. Brown, Philadelphia, Pa., in the

south. Mr. Rebman's position with the Pierce Optical Co. will be filled by John Hughes, while A. Snyder will take charge of the outside work made vacant by Mr. Hughes.

The travelers in Kansas City, Mo., last week were: Jos. S. Frank, Sussfeld, Lorsch & Co.; E. M. Sachs, S. Valfer & Co.; Henry H. Jacobson, Jacobson Bros.; J. M. Morrow, American Watch Case Co.; Otto Sinauer, Oppenheimer Bros. & Veith; W. S. Strauss, Jacob Strauss & Sons; W. H. Gregory, Strobell & Crane; F. C. Winship, T. B. Clark & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Barbour Silver Co., by Ferguson Mead; Krementz Co., by Henry Bliss; R. L. & M. Friedlander, by A. Harris; New England Watch Co., by Mr. Hamilton; Waterbury Clock Co., by Fred. L. Pettee; New Haven Clock Co., by Mr. Fay; Larter, Elcox & Co., by W. C. Barry; Hancock, Becker & Co. and Wildpret & Saacke, by Mr. Joseph; Jennings Bros., by Mr. Owen; Joseph Bros., by M. B. Joseph.

Traveling representatives in Indianapolis, Ind., last week were: John A. Keane, Ostby & Barton Co.; Ernest A. Rose, Allsopp Bros.; J. M. Morrow, American Watch Case Co.; C. W. Battey, Waite, Mathewson & Co.; J. F. Dean, Reed & Barton; H. A. Tibbals, Wilcox Silver Plate Co.; George L. Sweet, Chapman & Barden; W. F. Maintein, Maintein Bros. & Elliott; J. Chas. Becker, Joseph Fahys & Co.; C. H. Clark, J. F. Sturdy's Sons; H. D. Mix, Wightman & Hough Co.; Vic. L. Burgesser, Krementz & Co.

Eastern men met Saturday in Cincinnati, O., were: E. S. Luther, Smith & Crosby; Mr. Chisholm, Bugbee & Niles Co.; George Pierce, Bay State Optical Co.; F. Ripley, president of Watson & Newell Co.; Mr. Dorchester, Fessenden & Co.; G. F. Perry, O. W. Hawkins & Co.; Mr. Swift, of George K. Webster & Co.; Charles Whiting, Whiting & Davis, Mr. Tiffany, F. H. Sadler & Co.; J. Platt, Theodore W. Foster & Bro. Co.; C. W. Battey, Waite, Mathewson & Co.; Frank Bigelow, Sturtevant, Whiting & Bigelow.

Travelers visiting Pittsburgh, Pa., the past week included E. H. Pelletreau, Shafer & Douglas; F. W. Collom, W. O. Hutchins & Co.; Mr. Roth, Watson & Newell Co.; Austin G. Brown, Redlich & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Mr. Tinker, W. B. Durgin Co.; C. H. Perley, Alling & Co.; Geo. L.

Sweet, Chapman & Barden; H. B. Richardson, G. A. Dean & Co.; I. B. Ettinger, Gattle, Ettinger & Hammel; J. Williams, with G. Armeny; Adolph Rosenthal; C. T. Barbour, Plainville Stock Co.; H. D. Mix, Wightman & Hough Co., and Wm. Boselman, T. Quayle & Co.

Travelers in St. Louis, Mo., last week were: Bert Sinauer and L. M. Sinauer, Oppenheimer Bros. & Veith; J. Williams, for G. Armeny; Geo. W. Shiebler, Geo. W. Shiebler & Co.; Mr. Boile, White & Major; C. L. Joraleman, A. Joraleman & Son; G. W. Townsend, Rest Fenner Smith Co.; Albert L. Stearns, Roy Watch Case Co.; Henry Freund, Henry Freund & Bro.; Sidney H. Joseph, Engelfried, Braun & Weidman; Fred. L. Pettee, Waterbury Clock Co.; Mr. Phillips, J. Hoare & Co.; Fred. Heffron, Riley, French & Heffron; Sig. Stern, Stern Bros. & Co.; D. A. Davidson, Wallach & Schiele.

The influx in Chicago of eastern travelers has again set in. Among the advancing hosts last week were: Harry Scofield, Scofield, Melcher & Scofield; Richard Merker, Bates Bros.; E. L. Mumford, Waite, Thresher Co.; Max Huss, S. & A. Borgzinner; Albert L. Stearns, Roy Watch Case Co.; Mr. Brown, Ellis, Livsey & Brown; Mr. Williams, Arnold & Steere; F. V. Kennon, John T. Mauran Mfg. Co.; C. H. Higbee, Potter & Buffinton; E. M. Bliss, Bliss Bros.; A. W. Strandberg, Cheever, Tweedy & Co.; C. W. Battey, Waite, Mathewson & Co.; C. H. Clark, J. F. Sturdy's Sons; C. A. Whiting, Whiting & Davis; C. L. Joralemon, A. Joralemon & Son.

That the traveling man is aware of the promised increase in trade in the Pacific northwest this Fall is evident by the following list of those who opened their sample cases in Portland during the middle week of August: J. A. Young, Gorham Mfg. Co.; W. E. Bliss, E. A. Bliss Co.; John S. Jepson, Riker Bros.; S. A. Goldsmith, Adolph Goldsmith & Son; Walter Wise, J. Hoare & Co.; Burr W. Freer, Heacock & Freer; Herbert C. Van Ness, Woodside Sterling Co.; Geo. D. Lunt, Towle Mfg. Co.; C. L. Trout, Leys, Trout & Co.; Geo. A. Brown, A. I. Hall & Son; Mr. Walsh, Unger Bros.; H. C. McConnell, C. G. Alford & Co.; Jacob Marx, Kossuth Marx Jewelry Co.; R. H. Schwarzkopf, Day, Clark & Co. and Schwarzkopf & Dorer.

The following traveling salesmen passed through Detroit, Mich., last week: Ralph W. Booth, the New Jersey Lamp and

One Thousand Suggestions

are ready for you in Solid Silver. Good things, pretty things—new, odd, unique, moderate priced things. We have one thousand of them. Do you receive our latest ideas? Write us and we will put you on our mailing list and keep you posted on all that's new and novel in

Silversmithing. It will cost you nothing.



TRADE MARK

Howard Sterling Co., Providence and New York.

Bronze Works; Geo. E. Ellis, P. W. Ellis & Co.; F. H. Carpenter, Alfred H. Smith & Co.; John P. Rapelye, George F. Bassett & Co.; John C. Hull, the Silver Plate Cutlery Co.; W. H. Bryant, T. G. Hawkes & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; S. L. Green, Jr., C. F. Rump & Sons; Mr. Smith, S. B. Champlin Co.; W. J. Carrow, Mandeville, Carrow & Crane; Mr. Smith, Smith & North; Mr. Woods, Stephen Woods & Co.; C. L. Joralemon, A. Joralemon & Son; Thomas H. B. Davis, Middletown Plate Co.; Chas. A. Hones, Phillip Sternbach & Co.; W. H. Collard, A. F. Towle & Son Co.; M. F. Thornton, Edward Todd & Co.; Joseph C. H. Kennedy, E. M. Bracher & Co.; William C. Barry, Larter, Elcox & Co.; Harry Bliss, Krementz & Co.; Cornelius Young, William B. Kerr & Co.; A. J. Sherrard, Enos Richardson & Co., and John Goodwin, Carter, Hastings & Howe.

Traveling men in Boston, Mass., the past week included: Joseph Mayer, J. Heilbronn & S. Marchand; Fred. Clarkson, Snow & Westcott; W. H. Elliott, Adelphi Silver Plate Co.; Charles M. Ballard, Hayden W. Wheeler & Co.; George B. Osborn, William Smith & Co.; Benjamin Greene, William C. Greene & Co.; W. H. Tarlton, Wightman & Hough Co.; Julius B. Curtis, Byron L. Strasburger & Co.; Charles L. Power, Ludeke & Power; John A. Abel, David Kaiser & Co.; Harry B. Beach, Wilcox Silver Plate Co.; Charles H. Barney, Middletown Plate Co.; Otto H. Wolff, Larter, Elcox & Co.; E. I. Franklin; John Simons, Simons, Bro. & Co.; George W. Hutchison, Hutchison & Huestis; Henry G. Thresher, Waite, Thresher Co.; Samuel Levy, L. & M. Kahn & Co.; Walter E. Hayward; Orrin Clifford, G. K. Webster & Co.; Samuel Howland, Joseph Frankel's Sons.

Mark Flanders, traveler for William Paul, Boston, Mass., was called home from Burlington, Vt., a week ago by the death of his father. He has the sympathy of his many friends in the trade in this sudden bereavement.

Boston.

Buyers in town the past week included: C. E. Bruce, Laconia, N. H., and H. M. Mather, Meriden, Conn.

Maurice D. Connor, salesman for John C. Sawyer, will spend the first two weeks of September at Halifax, N. S.

Charles E. Guild, diamond dealer in the Jewelers building, has gone on a cruise along the north shore in his yacht *Mendon*.

Willard Harwood, of Harwood Bros., has been on a White Mountains vacation trip, making the Franconia Inn his headquarters.

Fred. H. Woodman, of the Woodman-Cook Co., is spending his vacation on his farm, the old Woodman homestead at Hartland, Me.

W. D. Farnham, Jr., clerk of corporation for the E. Howard Watch and Clock Co., is taking an outing in New York State, touring to Saratoga and Hudson River points of interest.

Tiffany & Wales have an important addition to their autograph collection, in the form of a graceful letter of acknowledgment from Hon. John D. Long, to whom they recently sent a set of their handsome

"Secretary Long" souvenir of the navy spoons.

James K. Osgood, the Houlton, Me., jeweler, who has been ill for a long time, came to this city for surgical treatment a few weeks ago, and the operation was performed at a Boston hospital, resulting in the removal of an abdominal tumor. Mr. Osgood is rapidly regaining his health, and was so far recovered as to be able to visit some of his friends in the trade last week.

Since the assignment of the E. Howard Watch and Clock Co., their office in the Washington building has been occupied by them as tenants at will, and the lessor seeks a term lessee. In the event of a transfer to a new tenant the company's headquarters might be in the Jewelers

building, where trustee G. A. Carpenter has his office, and the bookkeeping department would probably be removed to the factory.

Contest As to the Duty on Certain Statuary.

PHILADELPHIA, Pa., Aug. 29.—A petition for review has been filed in the United States Circuit Court by John Baird & Sons, of the decision of the Board of United States General Appraisers as to the duty on certain statuary sent from Carrara, Italy, in June, 1897, on the steamships *Kaiser Wilhelm* and *Ems*, consigned to Baird & Sons. The firm claim that the marble statuary was the work of a professional sculptor and was entitled to free entry and not subject to the duty of 45 per cent. ad valorem assessed by the authorities.

Pardon Us

if we're a trifle too proud of

"Old Standard"

Simmons Chains.

It is pardonable pride. You'll think so if you handle 'em. Write to your jobber about "Simmons" Chains and also make a "P. S." to this effect: "I also want to see samples of 'Simmons' Locketts and Seals in gold and gold filled."

R. F. SIMMONS & Co.,

New York Salesroom:

Factory and Main Office:

41 & 43 Maiden Lane.

Attleboro, Mass.

Strike at the Elgin Factory.

General Manager Cutter Furnishes "The Circular" a Statement of the Case.

CHICAGO, Ill., Aug. 29.—A number of men employed at the Elgin National Watch Co.'s factory have struck because the company refuse to discharge women employed in the stem fitters' department. Twenty-two women joined the strikers out of sympathy, and a strange feature of this is that seven of these women are the ones whose discharge the stem fitters demanded. Other departments are running as usual.

At the solicitation of the representative of THE JEWELERS' CIRCULAR, John M. Cutter, vice-president and general manager of the Elgin National Watch Co., makes the following statement of the facts regarding the present strained relations between the company and some of their employes:

"Dissatisfaction on their part developed when the prices were announced for performing the work naturally belonging to their respective jobs on the low priced movements. The jobs affected were the stem fitting, the training and the finishing. The first to object were the stem fitters, and upon their refusal to take the work the foreman was directed to transfer it to another job, where female labor is exclusively employed and to add help accordingly. A committee of stem fitters called on our superintendent, who explained that the price for the work was as much as we could afford to have the work cost, but it was not then in contemplation to change the method of doing regular work or the price therefor; that the change was not made as a punishment for their refusal; that they were not obliged to take it, but that we were obliged to get it done at a low price. Also that we should in the near future require more trainers and finishers and if any of them were competent to take hold of such work they should have the preference.

"Later, after they had reported, an employe on the job came in and applied for such promotion. The trainers also sent in their committee and after learning our views agreed to take hold of the work. Then came a committee from one branch of the finishing job and quite a lengthy discussion ensued, in which the views of both sides were very fully expressed. It was finally terminated by the announcement of the presence in the reception office of persons having an engagement with the superintendent, who was obliged to excuse himself after asking the committee to at least take hold and give the work a trial at the prices fixed. This occurred on the 10th inst. Later a concession in price was made to both branches of the finishing job, which was refused. No further conferences were solicited by any of the complaining employes as such at the factory.

"On the 22d inst. a party of five from the factory, purporting to be a committee officially delegated by the Watch Workers' Union, No. 6961, American Federation of Labor, appeared at our general office in Chicago, and lodged certain allegations and demands in writing with our president. After a brief discussion, an answer was promised on the 25th, which answer fully set forth our position as to the main features of their demands and referred the matter of detail to the factory manager, who met the same committee on the afternoon of the 26th. In the course of extended conference the committee made the very frank and we believe truthful admission that the prices now being paid for the work on finishing jobs are satisfactory, but their contention was for prices for proposed new grades on which they had done no work, neither had any been issued to them then or since. Quoting the words of a committeeman, 'We are not kicking about the prices we have, but the prices we are going to have.' Our assurances to the committee were that the finishers were under no obligation whatever to work on these grades if they were not disposed to, but if our business remained undisturbed we believed there would soon be enough work on the better grades for all who are capable of doing it, and we would take other measures with the new grades since we could not afford the prices demanded for them.

"These employes had then for two days refused to begin any new work, even on grades which they have been doing for months, and in some cases years, at prices which they had just declared were perfectly satisfactory, and this committee stated most emphatically that such work would not be resumed until we had assented to their each and every demand, as formulated by their union and then and there under consideration, which demands embody the payment of a price which we cannot afford for work which they were told would not be offered to them; the discharge of girls from a branch of the work on these same grades, where they have shown equal aptitude with the men on similar work, and the giving of same to men at their own price, and other demands of similar nature in usurpation of our prerogatives in the management of our business. These demands the company, not conceding its right to dictate its actions in such matters for reasons which must be apparent to a discriminating public, was obliged, through its representatives, to firmly decline, after assuring the committee in the kindest manner that we had no intention nor disposition to oppress the workmen, that we needed their services as heretofore and that on the success of our business depended their success. Then having appealed to them as citizens as well as employes to

ponder well the probable consequences to themselves and to the vicinity in which they live as well as to us, before proceeding to such extreme measures as their attitude seemed to foreshadow in support of a manifestly untenable position, we rested our case; whereupon the committee withdrew.

"A few moments later the personnel of the finishing and stem fitting jobs, joined (with the exception of one man) by the trainers who had previously expressed themselves satisfied and were doing the new work, and followed by male and female sympathizers, aggregating 113 persons, left our employ, which status up to the present remains unchanged. As the most serious situations often have their humorous side, so in this case, the very climax of absurdity was reached when the girls against whom the strike in part was directed struck in sympathy and fraternized with their enemies, saying in effect: 'We are determined to be discharged if we have to strike for it.'"

Providence.

George Briggs, of the J. Briggs & Sons Co., is spending the Summer at Hyannisport, Cape Cod.

Eustace Crees, of Crees & Court, has returned from an outing at Niagara, Thousand Islands, and the St. Lawrence River.

An attempt is being made to secure a water supply for the Manufacturers' building, Sabin St., by driving wells within the building.

The Meyrowitz Mfg. Co. obtained a verdict against Farrington & Co. in an action on book account for \$208.18 and costs Thursday last.

A. J. Hirsch, of New Orleans, was in town last week buying a line of jewelry and novelties. He is to add a jobbing business to his regular retail business.

Philadelphia.

William Fisher, jeweler, 157 Kaloo St., Manayunk, has been drawn on the current Quarter Sessions jury list.

Mead & Robbins Co. have been awarded the contract for the prizes for the national circuit meet of the Glenwood Wheelmen.

Judgment was entered by Eli Attwood, in Common Pleas, last week against Ebenezer P. Percival, the N. 8th St. jeweler, on a note for \$1,000 dated Sept. 18 and payable in one day.

Lincoln J. Colton and Bessie Calder were committed for trial by Magistrate South on Wednesday last on the charge of attempting to obtain diamond rings from H. O. Huriburt & Sons and from T. S. Mitchell on forged orders purporting to be signed by Wm. Benn, of the Keystone Watch Case Co. The woman attempted to exonerate Colton, but the Court decided that the best thing to do was to commit the pair for trial.

Among the traveling salesmen in Philadelphia last week were: Chas. F. Duff, Enos Richardson & Co.; Fred. Miller, Unger Bros.; Archie Rutherford, H. A. Kirby Co.; E. Tommins, Middletown Plate Co.; J. Hopkins, Meriden Silver Plate Co.; Harry B. Beach, Wilcox Silver Plate Co.; Harry Larter, Larter, Elcox & Co.; Mr. Zugsmith, Howard Sterling Co.; John Pettingill, Derby Silver Co., and Leverett S. Lewis, Morris Prager & Co.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

To the Trade

At the opening of the Fall season the Gorham Mfg. Company desire to extend to the Retail Jewelry Trade an invitation to visit their salesrooms, for the purpose of inspecting their new lines of samples especially prepared for this and the holiday seasons.

The works of the Gorham Company have been fully occupied for the past seven months in the preparation of these goods, which should command the attention of Jewelers throughout the United States. Among the articles presented will be many lines of extremely novel design, including popular priced goods as well as those of more ornate and costly character.

The various lines of goods have been greatly increased, owing to our belief that an unusual demand will be made upon us on account of the general improvement in business which is everywhere apparent.

Exhibits of our goods will be made at our New York salesrooms, Broadway and 19th Street, and 23 Maiden Lane, and to those of the Jewelry Trade who are unable to take advantage of the special inducements offered through the Merchants' Association to visit New York, similar and complete lines of goods will be presented at our salesrooms in Chicago, 131-137 Wabash Avenue, and in San Francisco, 118 and 120 Sutter Street.

We suggest the placing of orders as early as possible to insure the prompt delivery of goods when required.



Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,



New York.

BRANCHES :

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

Business Troubles.

The more judiciously you buy the more profitably can you sell; which, though being a truism, cannot be repeated too often. The Retail Jeweler who buys judiciously rarely finds his name in the newspaper columns headed "Business Troubles." Granting the correctness of the premises the conclusion is: Avail yourself of the opportunities opened up for you by the NEW YORK MERCHANTS' ASSOCIATION and take a trip to

NEW YORK

to make your Fall purchases at this, the most important industrial center and lowest priced market in the country. For it is in New York that you can buy most judiciously and most profitably, and it is New York that affords the buyer opportunities which are, in truth, worth "cold cash."

The opportunities opened up by the New York Merchants' Association follow:

By becoming a member of it, the cost of membership being nothing more nor less than the trouble of filling out an application blank, furnished either by the Association or by any of the undersigned, you and your family, if you wish them to accompany you, can take a trip to New York and return for one and one-third regular single fare, which is equivalent to a saving of $33\frac{1}{3}$ per cent.

DATES OF REDUCED FARE:

September 1st to September 4th inclusive	} Tickets good for 15 days from date of sale.
" 10th to " 14th "	

SEND FOR APPLICATION BLANKS TO

The Merchants' Association of New York,

346 BROADWAY, COR LEONARD ST., NEW YORK, or any of the following members:

HAYDEN W. WHEELER & CO., 2 Maiden Lane.	C. G. ALFORD & CO., 195-197 Broadway.	GORHAM MFG. CO., Broadway & 19th Street.
J. B. BOWDEN & CO., 3 Maiden Lane.	CROSS & BEGUELIN, 17 Maiden Lane.	HARRIS & HARRINGTON, 32-34 Vesey Street.
LUDWIG NISSEN & CO., 18 John Street.	N. H. WHITE & CO., 21-23 Maiden Lane.	SPENCER OPTICAL MFG. CO., 15 Maiden Lane.
MOUNT & WOODHULL, 26 Maiden Lane	JOHN R. WOOD & SONS, 21-23 Maiden Lane.	CHAS. AHRENFELDT & SON, 5c-52 Murray Street.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athene, Rue Scribe.
- LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Aug. 31, 1898. No 5.

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THE CIRCULAR this week exposes a scheme for getting money out of the trade, which, while petty in its effect upon the individual jeweler, is annoying in its operation and susceptible of expansion if not at once stopped. Parties claiming to represent the retail jewellers of New York, have, by blackmailing methods, been forcing upon wholesalers and manufacturers tickets at so much apiece, for a so-called "picnic and reunion" to be held by these salesmen. There is no organization of retail jewellers in New York, and all the circumstances surrounding the scheme stamp it as a swindle. A legitimately organized association of retail jewellers might be worthy of such support from the wholesaler or manufacturer as is embodied in the purchase of a few tickets for a picnic or ball, but the scheme outlined in another portion of this issue is recognized by the police authorities as a common petty swindle. Even were there an association of retail jewellers, the wholesaler or manufacturer would have the right to refuse contributions to any fund, and any attempt at coercion should be squelched. The jeweler should carefully scrutinize every scheme seeking his support and he should be entirely convinced of its legitimacy and worthiness before he puts down a cent.

The Watch and the Bicycle.

IN presaging the outcome of the 1898 Fall season in the jewelry trade, a prominent retailer said, among other things, as reported in the series of interviews published in THE CIRCULAR of last week:

"Watches especially, I think, will take a spurt, owing to the fact that so many will be substituted for bicycles for presents. I believe the bicycle boom has been pricked."

That the bicycle does not to-day occupy in the life of the people the place it did two years or even one year ago one might gather not only from common observation, but from dull figures representing volumes of business done, from the general slaughtering of the prices of wheels and from the many items referring to the bicycle industry contained in the bankruptcy columns of the newspapers. While the disintegration of any industry is a subject for sad contemplation, we must confess to a lack of regret at the depression of the bicycle industry, for the wheel has been an element of great moment, during the past five years, in forcing the jewelry industry down to the low ebb at which it has, until quite recently, been running. One of the natural functions of the trinket of jewelry, and especially of the watch, namely its serving as a present, as a token of affection and regard, was usurped by the bicycle, but the love of articles of jewelry is too deep rooted in our nature, and the necessity of the watch—as absolute a necessity in this end of the 19th century as anything can be, aside from food and raiment—is too universal for any usurpation of their position to be more than temporary. "As soon would a lady or gentleman of quality think of traveling without a spoon case in the days between Henry VIII. and James I. as we moderns would be likely, on railway journeys, to go without watches," says an English writer. And as everyone now-a-days goes on rail-

During the seven months of 1898, January to July, inclusive, **THE JEWELERS' CIRCULAR** published 8,360 more inches of advertising, and 3,864 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

way journeys, the man of leisure who travels around the globe as well as the daily toiler who travels from his home in the suburbs or in the outskirts of the city to the place where he earns his livelihood, the watch is an instrument of necessity to all. It is an article of lasting usefulness, pleasant companionship and delicate beauty. It is a microcosm that is governed by its possessor and yet governs him. The recent universality of the bicycle was initiated by a small band of enthusiasts who truly appreciated the benefits to be derived from bicycling, fostered by the gradual improvements and ultimate perfection of the machine, and developed by that great mass of persons, who, without any inherent love of or appreciation for the thing itself, rush to participate in anything considered to be a popular diversion. This desire to be with the majority has now been satiated to a great extent and the bicycle is rapidly assuming its natural functions, namely, as an instrument for pleasure to those who appreciate the sense of gentle motion, the beauty and changes of scenery, the delight of lounging, and as an instrument for locomotion from place to place, as from one's home to his office, store or shop, or for short business trips. The bicycle will never again invade the jeweler's field.

Letters to Editor.

EDUCATION AS A PROMOTER OF COMMERCIAL INTERESTS.

WASHINGTON, D. C., Aug. 25, 1898.

Editor of THE JEWELERS' CIRCULAR:

The United States are daily making progress in the onward march of civilization, but in the matter of exportation this country is apt to forget that the desirable fields for American products and manufactures present equally attractive markets for those of other countries; and the contest promises to be one of long duration, governed solely by the survival of the fittest. Just to whom that honor will belong is difficult to predict at the present time; but it is inevitable that it will be the country whose men are best fitted to cope with existing conditions in other countries; who speak the language of those countries fluently, and are in every way up-to-date. That these conditions are recognized in other countries is a well established fact, and as an evidence of this we find Germany starting commercial schools for the purpose of equipping her young men thoroughly for these ends.

Austria-Hungary will, on the 1st of next October, open up an institution in Vienna to be known as an "Export Academy." This is the outcome of a suggestion offered

last year by Emperor Francis Joseph, to the effect that every effort should be made to encourage the export of home manufactures, and that to attain that end it would be necessary to give the coming members of the industrial communities a special education in commercial matters, in order that they should be fitted in every respect to become the developers of home trade with foreign countries, and that they might be able to fill the position of consul in those countries with a reasonable degree of intelligence and consequent success. The institution in Austria has received the sanction and financial support of the home government.

This move is a practical one. Our own exports show an increase for the past fiscal year that has been phenomenal—more than three hundred million dollars in excess of those for the previous year; but the men who are to-day at the head of large concerns cannot last forever; they will pass away from us as the years go by, they have grown up with the increase of trade and are thus in a measure fitted to cope with the situation without a special training; but the time when they will be gone from us is the time when we will need our young men, who must be men acquainted with the foreign languages, sufficiently so as to speak them fluently; men acquainted with the customs laws of the countries they visit; with transportation facilities; in short, young men with brains sufficiently educated to leave them, in every instance, masters of the situation.

Then, again, our consular service undergoes changes at least with every passing ad-

ministration; and whether this be a wise practice or not is a question open for consideration at some future time; if, however, we have men to fall back upon who are thoroughly equipped for such positions it can easily be imagined what results might be attained as it is, while in nearly every instance it is safe to say that those who are appointed enter upon their duties conscientiously. In many instances men are chosen for their political, and not for their commercial weight; the result is that oftentimes men are assigned to positions the requirements of which they are wholly unacquainted with, and to whom the language of the country is unknown. Is it reasonable to suppose that such a man could exert as much influence for the extension of American interests or inspire as much confidence as could a man thoroughly equipped for the work beforehand? No matter how willing or how patriotic he may be, he is handicapped and this too at a time when other countries are bending every effort to the advancement of their interests in all the foreign markets of the world.

To be commercially equal among the other exporting nations it will be necessary for us to push steadily on: organize, equip, and continue commercial export educational institutions; and in this way, together with a careful study of the tastes of all prospective customers and a ready compliance with their wishes, our foreign trade must expand far in advance of our present expectations or the conception of even the most sanguine.

T. F. A.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Eighteen hundred and ninety-eight may be written down as the first Summer of "the ungloved hand." The fashion of eschewing gloves for street wear has been followed not only by an unwonted number of women, but by women who establish the modes. There are two or more reasons which make it safe to assume that this practice will be continued in seasons to come. First, it is a decidedly comfortable custom; second, it affords an extended opportunity for the use of beautiful rings, in which women delight and which were never supplied by jewelers in more varied and artistic designs than at present. Instead of laying aside her rings and drawing on gloves before going out in warm weather, a woman looks critically at her hands, perhaps adds one or more to the gemmed bands upon her fingers, or changes their arrangement, knowing she may wear as many as she fancies, provided only that they are tastefully combined.

*

In rings, as in all jewelry this season, original effects are constantly sought by the designers. A happy example of this is a ring of brilliants, the hoop of which does not extend entirely around the finger, but curves upward toward the knuckle, forming an arch, in and depending from which is an oval setting of an emerald surrounded by brilliants.

*

Bracelets increase steadily in variety of design and in number. Light and graceful devices seem to please better than broad and heavy band patterns.

*

Turquoise appears in a new and most attractive guise this Fall. Large pieces of turquoise quartz, which shows beautiful brown markings, are cut and set en cabochon, the same as the pure blue turquoise. These stones are both handsome and showy and may well become a fad.

*

Dame Fashion is furnishing a new field of usefulness for the handsome waist bands provided by jewelers. The swell coat of the coming season for women promises to be as nearly in the likeness of a man's Prince Albert as can be devised; but the feminine touch will be added by making the bodice and the skirts separate and covering the line of junction by a jeweled belt.

*

Jewelers keep their cases well replenished with the long chains, with stones either en cabochon or in rondelle mounting. Three-fourths of the well dressed women one meets wear a long chain. Apropos of these, a small item on the authority of the London *Queen* may be interesting: "It was the Princess of Wales who first introduced the long diamond chains reaching to the waist, and they are one of the most fashionable wedding presents, and certainly add very considerably to the grace of an evening gown. They are also worn on full dress occasions in the daytime, for a woman *a la mode* is hung with chains."

ELSIE BEE.

That "Two and Two Make Four" is Undeniably True.

EQUALLY sure that if you buy our "SPECIALS" in watches, RESULTS will be POSITIVE and SATISFACTORY to you.

WE TALK about them, not to hear ourselves TALK, but because there is MONEY IN THEM, as much and EVEN MORE for YOU than for us.

ASK and we will tell you all about them.

August 31, 1898.

195 & 197 Broadway, NEW YORK.

Western Union Building.

New York Notes.

Shafer & Douglas have applied for membership in the New York Jewelers' Board of Trade.

Louis Simon, employed by Ephraim Grinspan, jeweler, 34 Grand St., was held for examination in the Essex Market Police Court last week. He was charged with robbing his employer of \$300 worth of jewelry.

Julius Ballinger, said to be a Swiss jeweler, living at 115 Clinton Pl., was one of the crooks gathered in by the police in their recent round-up during the naval parade. Ballinger's picture is No. 272 in the Rogues' Gallery.

The William B. Durgin Co., Concord, N. H., on Sept. 1 will open an office in room 507, Hartford building, 41 Union Square, corner 17th St., this city. The office will be in the charge of H. H. Hamilton and a complete line of wares will be on exhibition.

First Lieutenant William Tiffany, of Roosevelt's Rough Riders, who died in Boston last week, was no immediate connection of Charles L. Tiffany, of Tiffany & Co., as erroneously stated by the newspapers throughout the country, but was the son of Edward Tiffany, a distant cousin of the jeweler.

The Sheriff last week put a keeper in charge of the place of business of the Alford & Berkele Co., dealers in cutlery, 77 Chambers St., on an attachment for \$3,277 in favor of W. J. & S. H. Davenport, on notes and for money lent to the company. The attachment was granted on the ground that it is a New Jersey corporation.

Ga Num & Parsons have satisfied judgments entered by Clara H. Price March 29, 1894, for \$939.99 and Jan. 1, 1895, for \$137.39. As told in THE CIRCULAR at the time, these judgments arose from a suit for damages by Miss Price against the opticians for injuries alleged to have been the result of using incorrect eyeglasses supplied by the defendants.

J. H. Johnston, for many years in business on the Bowery and late president of the defunct corporation of J. H. Johnston & Co., 15th St. and Union Square, started in business again last week at 18 John St. Mr. Johnston has associated with him his son Albert, and under the firm name of J. H. Johnston & Son, will deal in precious stones, watches, jewelry and silver ware.

Harry B. Carswell, with Jaccards, Kansas City, Mo., was in the city last week visiting his friends in the wholesale jewelry trade. Mr. Carswell is the leading musician of the band of the 3d Regiment, Missouri, and at the first call for volunteers he offered his services and has been in camp with his regiment all Summer. He expects soon to be mustered out of service and return to the jewelry trade.

A new firm recently started to manufacture fine diamond mountings under the style of Schumacher, Jennings & Co., with an office and factory at 20 Maiden Lane. The members are John Schumacher, who was for five years in charge of the factory of H. & E. O. Belais; Chas. P. Jennings, formerly a diamond setter, of 20 Maiden Lane, and Geo. Bleam, an engraver of the same building and at one time partner in the firm of Donaldson & Co.

Kohn & Hoffman, diamond setters, 37

Maiden Lane, were complainants in the Centre St. Police Court last week against Julius Klein, alias Louis Wechsler, 11 Clinton St., who was arraigned on a charge of grand larceny. The complainants claimed that Klein or Wechsler, who had been in their employ about two weeks, had stolen two diamonds worth about \$100, and had then disappeared. The prisoner denied the charge. Upon his examination Friday he was held for the grand jury in \$1,000 bail.

The Sheriff last week took charge of the place of business of the Wexler Metal Goods Mfg. Co., at 116 Walker St., on an execution for \$1,371 in favor of Mary B. Wexler for money lent to the company. The business was started in 1874, and the present company have carried it on since January, 1895. George Wexler is president and Judah Moses treasurer. A judgment against the company for \$374.37 in favor of O. D. Munn was filed Friday.

In a suit brought by Simon Brentano against August Brentano for a dissolution of partnership, Judge McAdam, of the Supreme Court, Wednesday appointed Wm. R. Rose, receiver of the stationery business conducted under the name of Brentano's, 31 Union Square. According to the papers filed with the County Clerk the firm's liabilities are about \$175,000 and the assets, consisting of stock, fixtures and book plates, exceed at cost \$250,000.

A generous and patriotic action by the Merchants' Association of New York was the call which they issued last week to merchants generally for food and supplies to aid the sick and destitute soldiers at Montauk Point. A special committee of the Merchants' Association made a searching investigation on the ground and Friday reported the facts after careful personal observation. The next day, Saturday, the Merchants' Association despatched a relief ship, the *John Lenox*, generously donated for this purpose by Hon. John H. Starin, with food supplies and medical supplies needed to save the lives of the soldiers. For the 5,000 to be cared for, the following supplies were asked: 8,400 pounds cereals, assorted; 52,500 quarts soups, 10,500 bottles beef extracts, 5,250 packages malted milk, 210,000 eggs, 4,200 packages corn starch, 10,000 pounds crackers (graham and snow flake), 4,200 cans condensed milk, 15 chests tea.

Francisco Annicchiarico, a steerage passenger on the *Uerra* last week, was ar-

rested upon the steamship dock Thursday on a charge of attempting to smuggle a large quantity of jewelry into the country. Customs Inspectors Guy and Hare became suspicious of Annicchiarico after he declared he had nothing dutiable, and searched him. In his pocket they found 59 finger rings, 46 pairs of earrings and one watch. They then determined to carefully search his valise, and in the pockets of the clothing which it contained they found 12 thimbles, 3 charms, 11 crosses, 4 scarf pins, 12 necklaces, 13 watches, 118 pairs of earrings, 2 lockets, 2 chain clasps, 1 old watch, 3 medals, 34 chains and 15 rings. Annicchiarico was unable to speak English, but by gestures and through an interpreter protested against the seizure and offered to pay duty on the goods. He was taken before the United States Commissioner in Hoboken and held for examination. The jewelry was seized.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

- E. A. Kandely (for H. H. Fudger), Toronto, Ont., Grand H., and at Merchants' Association;
- H. B. Rohs (for Ben Schneider), Cincinnati, O., Marlboro H., and at Merchants' Association;
- Miss Bierbaum (Frank Bros.), Chicago, Ill., 115 Worth St.;
- H. M. Rebert, York, Pa., Metropole H.;
- D. L. Auld, Columbus, O., Broadway Central H.;
- A. Vogt, Louisville, Ky., Astor H.;
- G. W. Vilsack, Jr., Pittsburgh, Pa., Imperial H.;
- J. C. Woelfle, Peoria, Ill.;
- H. M. Bachinsky, Tennville, Ga.;
- W. Vail, Deposit, N. Y.;
- Cosmopolitan H.;
- T. G. Hawkes, Corning, N. Y.;
- Astor H.;
- J. C. Mizer (H. Glenn & Co.), Utica, N. Y., 55 White St.;
- A. Buerkle, Pittsburgh, Pa.;
- H. Bartholdi;
- L. Rubenstein, Schenectady, N. Y.;
- St. Cloud H.;
- C. Penfold, Buffalo, N. Y.;
- Sinclair H.;
- A. Bitterman, of Bitterman Bros., Evansville, Ind., Union Square H., and at Merchants' Association;
- F. E. Shortress, Traer, Ia., Broadway Central H., and at Merchants' Association;
- C. E. Vosburg, Binghamton, N. Y.;
- Grand H.;
- S. Goodman, New Haven, Conn.;
- St. Cloud H.;
- G. Rushmer, Pueblo, Col.;
- Sturtevant H.

DEALERS visiting NEW YORK

during the Summer are invited to call and see what we have to show for the

...Fall Trade...

**Uptown: 915 Broadway, near 21st St.
Downtown: 36 Murray St.**

C. DORFLINGER & SONS.

F & B. Do Not Fail

To see our enormous
line of

STERLING SILVER AND ALSO JEWELRY
..OUR..
Fine Quality—Low Prices

TOILET AND MANICURE GOODS, ALSO MANY OTHER BEAUTIFUL SILVER ARTICLES.

THEODORE W. FOSTER & BRO. CO.,

JEWELERS AND SILVERSMITHS,

SUCCESSORS TO
FOSTER & BAILEY.

100 RICHMOND ST., PROVIDENCE, R. I.

REALLY, NOW,

have you ever thought of the fact that we
"Sell Sellers?" Listen: Our new lines of
artistic

Gold Jewelry

are lines of "trade winners."

Locket—10k. or 14k.—made in our own
factory. The kind every returning soldier
wants with his girl's picture inside—Cheap?
No! Low priced? Yes! Nothing cheap
about 'em.

HENRY FREUND & BRO.,

9-13 MAIDEN LANE, N. Y.

"WE SELL SELLERS."



Now,

and not a week or a month from
now, is the time to buy an

**Eaton-Engle
Engraving Machine.**

It engraves everything. A nov-
ice can use it after a few days'
practice. **YOU NEED IT.**

WRITE TO **EATON & GLOVER, Mfrs.,** 111 NASSAU STREET,
NEW YORK.



J. S. ADLER & CO.,
Makers of **RINGS** for the Retail Trade.

37-39 Maiden Lane, New York City.

Chicago Address; Masonic Temple Vaults.

Factory; Newark, N. J.

The Attleboros.

G. Herbert French has returned from
an outing in Maine.

R. John Marsh, of C. A. Marsh & Co.,
has returned from a western trip.

John M. Fisher, of J. M. Fisher & Co.,
has returned with his family from Fabyan's,
N. H.

William H. Riley, of Riley, French &
Heffron, has been spending a short time
at Cottage City.

C. Sydney Smith is entertaining his
brother Harvey, recently arrived in this
town from his home in Galveston.

Representative Alfred R. Crosby, of
Smith & Crosby, has been vacationing
with his family at St. Johnsbury, Vt.

The funeral of Matthew J. Fagain, of
Fontneau, Cummings & Fagain, took place
a week ago from the Church of the Sacred
Heart, Providence.

The local jewelers are planning to make
a display of their products this week at
the fair run annually by the Manufactur-
ers' Agricultural Association.

Fearing a conflagration among their fac-
tories comparable to the May fire in At-
tleboro the people of Chartley have or-
ganized a volunteer fire department.

Considerable repairs and alterations are
in progress at the Bates steam power build-
ing, occupied by G. A. Dean & Co., Dag-
gett & Clap, D. E. Makepeace, and Mac-
donald & Culver.

The exterior work on the new G. K.
Webster factory has been completed and
the building will be occupied by the firm
in a very limited time. The foundation
of the big T. I. Smith factory has been
started.

A polishing bench is being installed in
the new factory for Bates & Bacon which
will be the peer of anything in this sec-
tion, and for awhile at least the largest
in the Attleboros. It will accommodate 35
polishers.

A room in the Horton, Angell & Co.
factory has been given up by the firm for
the storing of the bicycles of the employes,
of whom 75 ride to their work. R. F.
Simmons & Co. have made a similar ar-
rangement.

Albert W. Sturdy was elected president
of the Eighteenth Massachusetts Volunteer
Association at its reunion, held in At-
tleboro last Friday. The members were all
veterans of the old Massachusetts 18th,
which served through the Civil War from
'61 to '64. There were several Attleboro
jewelers in the regiment and Mr. Sturdy
was a lieutenant.

It is reported that the manufacturers of
collar buttons are trying to form a com-
bination to maintain the price of these
articles where they think it should be.
A manufacturer once prominent for cut-
ting is at the head of this movement, but
another maker is disposed to remain out
of the fold, and the matter, therefore, can-
not be settled at once.

A man giving his name as George Moran
entered J. L. F. Jansen's jewelry store,
Green Bay, Wis., a few days ago, and after
taking two watches started to run down
Main St. Moran was soon overtaken and
turned over to the police. He was sen-
tenced to 30 days in the workhouse.

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which contains over 2,000 marks, covering every line handled by jewelers, besides other interesting and valuable information.

PRICE \$3.00; TO SUBSCRIBERS, \$2.00,

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Send for sample page and circulars.

Effective Advertising for Retail Trade.

The most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world, together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

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FOR TOWNS
OR CITIES.

By printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public. Write for Sample Copy and Prices.

JEWELERS' CIRCULAR PUB. CO., Corbin Building, 11 John St.,
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VERY OF LAW
AIMED AGAINST JEW-
ELERS' MEMORANDUM SALES.

FIGHT AGAINST SPECIAL
LEGISLATION
FAVORING PAWNBROKERS
AND AGAINST JEWELERS.
FIGHT AGAINST SULLIVAN
MEMORANDUM BILL.

GETTING STERLING
SILVER STAMPING
LAWS PASSED IN 10
STATES OF THE
UNION.

CAPTURE OF
CLEVER SWINDLERS
ROTHSCHILD,
LODTMAN, ETC.

CONTINUOUS
AND SUCCESSFUL
FIGHT FOR THE
PROPER DUTY ON DIA-
MONDS AND PRECIOUS
STONES.

DETECTION OF
EVIDENCES OF DIAMOND
SMUGGLING ACROSS THE
CANADIAN BORDER.

FIGHT AGAINST THE SPECIAL
BILLS IN THE NEW YORK
LEGISLATURE AIMED
TO INVALIDATE THE STERLING
SILVER STAMPING LAW, AND
OPEN THE ROAD FOR THE SALE
OF SPURIOUS GOODS.

SUBSCRIPTION. \$2 PER YEAR.

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JEWELERS' CIRCULAR

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AS A NEWSPAPER IS

The Jewelers' Circular.

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A. & B.

HEADQUARTERS

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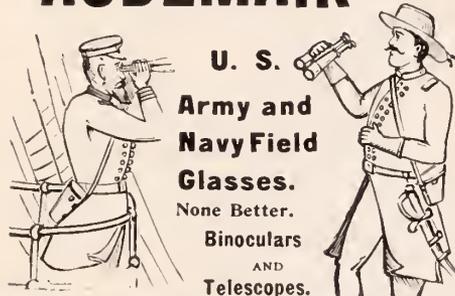
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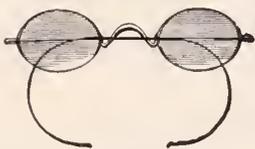


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None Better.
Binoculars AND Telescopes.

Import Line of... **Opera Glasses**
Now ready for inspection.

ASK TO SEE

NEW DEPARTURE PATENT NEVER-BREAK-STRAPS ON ALL SKELETON SPECTACLES and EYEGLASSES.



NON-CORRO-SIVE. NICKEL SILVER MOUNTINGS.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.

J. B. & S. M. Knowles Co.,

Silversmiths,

PROVIDENCE, R. I.

Complete Lines of Tableware
a Specialty.



TRADE MARK
Sterling
925-1000.

STERLING QUALITY ONLY.

SEND FOR PRICE LIST.



MAKERS OF GOLD AND SILVER THIMBLES.

The Manufacture of Glass Jewelry.

THE manufacture of glass jewelry and artificial gems is a specialty of Austria and France. In Austria it is the district of Gablonz, where this branch of the glass industry is strongly cultivated; in France it has its seat in the surroundings of Paris and the Jura Mountains. The industry may be divided into two different branches, factory and house production. The latter is represented especially in the Gablonz district, where the workers procure the crude glass from the factories in order to work it up at home. Their wages are so low that they frequently do not cover the necessary requirements of life. The method for producing the glass or paste differs with the different articles to be produced. In the case of some articles, for instance, ordinary pressed buttons, the glass is drawn out into rods directly from the pot, while in the case of finer articles a method similar to the smelting of optical glass is being followed, that is, the glass is allowed to cool off in the pot without its being subjected to any previous working up into rods or bars.

The first method or the production of rods is rather simple. The thinly fluid glass, which is mostly transparent and paste colored, is melted in an ordinary pot furnace, and then drawn out into solid rods, 15 to 30 feet long, and of different diameters, which, when cooled off, are cut into short pieces. These rods represent the crude glass, which is worked up at home by the glass makers into buttons of different shapes and sizes by being heated again and pressed in metal moulds.

The manufacture of fine glass compositions and artificial stones is rather more difficult, and requires an altogether different apparatus. This glass, which on account of its high light refractive power is rather rich in lead and contains larger quantities of potash and boracic acid; it can not be melted in an ordinary pot because the batch would attack the walls of the pot very soon, and eat into its bottom, while the glass melted therein would not be pure, but of inferior quality, owing to the absorption of clay. For this reason specially manufactured pots are being used, which are procured from Bunzlau in Prussian Silesia. These pots having a capacity of about six gallons, and being $\frac{1}{4}$ inch thick, are of the best fire proof clay, highly burned and provided with a hard loam glazing. By this glazing the clay is made harder and denser, making it possible to smelt in these pots the finest crystal glass used in the production of artificial diamonds. The pots are put into low basins, which are about half as high as the pots, and an inch larger in diameter, and the space between pot and basin is filled up with sand or gravel. The basins form thus a certain protection to the pots against a too rapid rise of the furnace temperature; they prevent the breaking of the pots, and, if such an accident should happen, the batch from running out.

The smelting furnace is rather primitive, the arch being flattened and the inner space of oblong shape. In the front there is an opening through which the pots are put in, and which is usually walled up afterwards. The firing is arranged under the

oven, the flame entering the latter by a slit in its bottom, the slit being $1\frac{1}{2}$ inches wide, and reaching clear from the front to the back of the oven. On both sides of the slit shelves or benches are provided upon which the pots, usually six in number, are arranged in a layer of sand about 10 inches thick, which is spread over the benches.

For the batch none but the purest material is used; potash and borax are previously subjected to a calcining process to prevent a rising of the batch during smelting. After all the ingredients are finely pulverized and thoroughly mixed, the pots are filled up entirely and covered with a clay cover. The crack between pot and cover is closed hermetically by means of wet clay to prevent the entrance of smoke gases which might dim the glass that should be perfectly colorless. Then the pots are put into the oven in the manner as described above, and the opening walled up. For fuel mostly wood is used, though good gas coal is employed also. In the latter case, however, the furnace should be constructed solidly of good refractory material and provided with a suitable firing.

The smelting temperature varies between 1,000 and 1,200 deg. C. It should not be forced up higher, as otherwise the rather weak pots would melt together. For this reason no chimney is provided and the temperature cannot rise as easily and rapidly as in an ordinary glass furnace, because there is not as strong a draught. Instead of a chimney there are provided around the edge of the arc small holes, which can be closed by burnt clay plates. By closing all or a part of these holes, partly or together, the draught and thereby the temperature in the furnace can be regulated almost accurately; at the beginning of the smelting process usually all holes are open, and the flames belch forth. In the front and back of the furnace watch holes are provided.

After the pots are put in and the opening closed, a little fire is started under the grate, dry kindling being used for this purpose. It is intended hereby that only warm air shall circulate in the furnace, and the flames shall not reach into it. This slow heating up lasts usually from two and a half to three hours. Now small pieces of coal are thrown in, which combust slowly. The coal is put in at intervals so that no lively fire is produced, the intervals being shortened from hour to hour. After this course has been followed for from five to six hours the batch commences to melt and settles gradually in the pots. Then the fire is increased, and care taken that the heating occurs uniformly at all places. The slowly softening batch commences to boil, which can easily be discerned by its plainly audible bubbling. When after four or five hours this bubbling ceases, the furnace is fired up until a bright red heat is obtained. This red heat has to be maintained from 16 to 18 hours. During this time the temperature should neither rise nor fall, and to accomplish this continuous attention is required. The liquid glass is to become thoroughly homogenous during this time and be kept in constant and uniform circulation. This is obtained by the peculiar way of firing, for the flame entering through the slit touches but one side

of the pots, while the other side as well as the bottom does not come in contact with the flame; thereby an up and down motion of the liquid glass is produced, and at the same time a thorough mixing obtained.

After the smelting is concluded, grate and firing are closed up, the upper draught holes covered, and the furnace allowed to cool off. After twenty-four hours the covers may be removed from the holes so that the heat stored in the furnace may radiate. Firing and grate, however, remain closed, because the glass cannot stand a rapid cooling off, and would crack into small lumps. Not until another twenty-four hours have elapsed are firing and grate opened. The cool air entering the furnace from below causes the pots to crack exactly at the spot to which the glass reaches. The upper empty part is detached in the shape of a ring, while the lower part with its glass contents forms a compact block. It will now be seen that the batch has shrunk so as to fill no more than about one-third of the original capacity of the pot, although the ingredients were previously calcined and pulverized. This, however, is all the glass that can be obtained at one smelting, because the pots are inaccessible during this operation.

Should a pot break during smelting there is partial protection offered by the basin that the glass does not run out entirely, or the pot is destroyed altogether. Though a certain quantity of glass is lost, the large part is preserved and can be utilized. If in smelting and cooling the proper care has been observed, the glass in the lower part of the pot is pure and homogenous, without any fissures, blisters or stripes.

Now glass and pot have to be separated. A hammer and a sharp chisel are required to remove every remnant of the pot from glass. Then the lump of glass, which sometimes weighs over 80 lbs., is broken up into pieces of 8 to 10 lbs., which are worked up in the so-called "drawing" furnace. It being impossible to break the lump into pieces of none but this size, pieces weighing 2 lbs. and even 1 lb. are utilized sometimes. The smaller pieces and splinters are gathered and added to the next smelting by filling the upper parts of the pots with it. No more than 12 to 16 lbs. of scraps, however, should be added to one pot, as otherwise the glass will become impure and streaky. This applies especially to the colorless crystal compositions; for colored glass more scraps may be used. Profitable results in regard to the working up of this glass depend greatly upon its proper cooling. The season should be taken into consideration and special care taken in Winter. If the cooling has been hurried, no utilizable blocks can be obtained; the glass cracks into innumerable small splinters while it is being broken, or breaks while being heated up in the drawing furnace. Considering the value of these scraps, it may happen that one works at a loss, for the cost of this glass exceeds ten times the cost of ordinary hollow glass.

The common method of smelting the same glass repeatedly cannot be employed with this furnace system and way of smelting; this can be carried out only with inferior glass in ordinary pot furnaces and at much higher temperatures.—*Diamant.*

At the request of the Jobbing Trade we have had made the accompanying handsomely lithographed show card for effectively displaying a line of thimbles.



These cards can be obtained by applying to any leading jobber. If unable to obtain them from such as you are dealing with, communicate with us and we will furnish you with the name of one in your neighborhood who can supply your wants.

Stern Bros. & Co.,

Factory: 33-43 Gold St., NEW YORK.

CHICAGO: 149 State St.

Office: 68 Nassau St.

News Gleanings.

R. M. Udall, Denver, Col., is out of business.

Alva Munson has engaged in the jewelry business in Virginia, Ill.

George Tolliver, Lucas, Kan., has sold realty valued at \$400.

A. Berner, Lemars, Ia., has given a chattel mortgage for \$105.

Dinely & Son have sold out their jewelry business in Terrell, Tex.

L. J. Wyh has opened a new stock of jewelry in Palestine, Tex.

C. L. Bishop has opened a new stock of jewelry in Kaufman, Tex.

G. B. Haines, St. Petersburg, Fla., has moved into his new store.

J. O. McClintock will occupy a remodeled store in Chagrin Falls, O.

Will. Coppennoll has bought the jewelry stock of D. W. Ward, Warren, Ill.

W. A. Hoops, Manitowoc, Wis., has been succeeded by L. G. Vogslang.

T. G. Redfield, North Yakima, Wash., has given a chattel mortgage for \$1,300.

H. J. Van Houten has removed from Parkston, S. Dak., to Juniata, S. Dak.

J. G. Pratt has sold out his jewelry store in Cheyenne, Wyo., to Francis R. Brown.

J. M. Steele has discontinued the jewelry store he has been operating in Goliad, Tex.

John E. Golding, Freeport, N. Y., has moved his stock to another location in that town.

Chas. R. Sing, Nyack, N. Y., has added a handsome new safe to his store equipment.

Mrs. S. A. Tefft is conducting the business of the late H. B. Tefft, Greenwich, N. Y.

Benj. Westervelt will this week call on his trade on the Hudson River and Harlem railroads.

Schweigert & Co., Augusta, Ga., have made many notable improvements in their establishment.

John G. Williamson, Haverstraw, N. Y., has recently had a large new Marvin safe placed in his store.

I. N. Beckner, jeweler, has removed from Johnson City, Tenn., to Elizabeth-

ton, Tenn., where he is to take charge of the Wilcox Hotel.

Max C. Eppenstein & Co., Elgin, Ill., have been licensed to incorporate as M. C. Eppenstein & Co.

Geo. True, of Clark & True, Middletown, Conn., is taking his annual vacation in the woods of Maine.

Mr. Rushmer, of the Rushmer Jewelry Co., Pueblo, Col., started Wednesday last on an eastern buying trip.

F. J. Armentrout will remove from Cash-ton, Wis., to Tomah, Wis. This leaves the former place without a jeweler.

J. I. Willson, Winona, Minn., announces that he is negotiating with persons of Chicago for the sale of his business.

The Auer Wholesale Jewelry Establishment, Albany, N. Y., owing to the death of Mr. Auer, is out of business.

A. Graves Co., Inc., of McComb, Miss., and Memphis, Tenn., have been succeeded at the former place by M. Hainer.

Chas. B. May has recently erected an electric sidewalk clock in front of his store in North Broadway, Yonkers, N. Y.

Jesse E. Sanborn, who has been with Wilson Bros., Boston, Mass., has engaged with G. L. Prescott, jeweler, Berlin, N. H.

Theo. Burkhart, jeweler, will move into the room formerly occupied by Farmers' and Merchants' bank, Kerfoot building, Trenton, Mo.

E. K. Hall, Walden, N. Y., is at present struggling with his old enemies, hay fever and asthma. He has recently had erected and moved into a handsome residence.

Wm. Babcock has succeeded to the business formerly conducted by Wm. C. Wright, Tarrytown, N. Y. Mr. Wright is now assistant postmaster of that village.

The stock of jeweler Ingalls, Bangor, Me., has been sold to W. H. Fellows, who has removed it to another store and the Ingalls store will be occupied by a milliner.

Jeweler A. R. Vanderbilt, who has for years occupied the store at 28 E. Main St., Amsterdam, N. Y., has leased the store at 32 E. Main, corner of Chuctanunda St., which was long the establishment of the late LeGrand S. Strang. The building will be somewhat remodeled and will be ready for occupancy Oct. 1.

Syracuse.

H. J. Howe has returned after spending three weeks at Indianapolis and Niagara Falls.

Tyler Gregory left last Tuesday for a two weeks' vacation at Sylvan Beach, on Oneida Lake.

Mr. and Mrs. W. P. Hitchcock and family are staying at the Brown Cottage, at Thousand Island Park.

Charles H. Seymour, formerly of Jos. Seymour, Sons & Co., who had been spending two weeks in Syracuse with his family, has left for his home in New York.

An open faced gold watch to please a man of quiet tastes is in perfectly smooth, plain finish, with ornamental hands and dark blue numerals on a gold face.

Plain, round gold beads, such as our grandmothers and great grandmothers wore around their necks, are again seen. These are either in one row of large sized beads or in four to six rows of smaller sized ones forming a necklace.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinières, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, AND RHODIAN FINISHES,

the handsomest finishes ever put on metal.



Gold and Onyx

TABLES AND JARDINIÈRE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our sales-rooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, BOSTON, CHICAGO, PHILADELPHIA,
26 Park Place to 160 Congress St. 204 Masonic Temple. 714 Betz Building.
21 Barclay Street. Factories and Main Office, MERIDEN, CONN.

STERLING SILVER NOVELTIES, SOLID GOLD RINGS, BROOCHES, LINK BUTTONS, SCARF PINS, LORCNETTE CHAINS, GOLD FILLED LORCNETTES, VEST CHAINS, BROOCHES AND BRACELETS.

To the Retail Jewelry Trade:

We have the most complete, attractive and salable lines ever produced. Our well known reputation and extensive experience guarantee **Right Goods, Right Quality, Right Prices.** Our new catalogue will be ready October 15th. The successful and wide-awake Jewelers buy from

AVERBECK & AVERBECK,

16-18 MAIDEN LANE, NEW YORK.

P. S.—Have you our Advertising Offer? It costs money. It is a "trade-winner."

Trade Gossip.

The "Self Locker" is a new garter buckle shown by J. J. Cohn, 35 Maiden Lane, New York. The novelty, which is fully illustrated in this week's issue of THE CIRCULAR, solves the problem of how to prevent a garter buckle from becoming loose. It is made in sterling silver and in rolled plate in a great variety of designs.

David Kaiser & Co., 35 Ann St., New York, were the recipients last week of a highly gratifying compliment paid by the State Factory Inspector of their district. This official, after a complete and lengthy tour of inspection through the firm's factory, assured Mr. Kaiser that it was one of the most perfectly fitted and generally desirable factories he had ever visited.

Gattle, Ettinger & Hammel, 68 Nassau St., New York, are showing magnificent assortments of "high art" jewelry, comprising pendants, tiaras, hair ornaments, necklaces, etc. Originality of design and unusual richness are the chief features of the line. Jewelers who anticipate a demand for such jewelry are advised to peruse the firm's announcement in this issue of THE CIRCULAR.

Charles Lester, western agent of the New England Watch Co., is out with a circular calling attention to their complete line of new designs for the Fall and holiday trade, including their 14 karat solid gold Elfin open and hunting cases, also nickel, steel, sterling silver, gold filled and enameled watches. The head of the circular bears an illusion to their eight line movement in solid gold, silver and steel, which is the smallest watch made in the United States. The western offices are in the Silversmiths' building, Chicago, Ill.

Joseph Fahys & Co., Fahys building, New York, whose business literature enjoys an unusual reputation for cleverness, have just issued another circular, which is perhaps the best they have sent out so far. It is entitled "Triumphs of America, Illustrated," and is a rather voluminous affair. Upon every left hand page appears a photographic reproduction of some one of our warships, together with a description of the ship's armor and armament, date of building, etc., and her record during our late war with Spain. Beneath every picture is an illustration of a Fahys ore silver case showing the portrait of the commander of the vessel represented. On the right hand pages are numerous illustrations of the concern's product with explanations and descriptive matter. The cover is ornamented with an artistically designed plate and is printed in colors. "Triumphs of America" is a book well worth possessing and jewelers who have received no copy as yet should not hesitate to write for one.

In an action against a common carrier—railroad, express or other transportation company—the bill of lading must be taken as the sole evidence of the final agreement between the parties, and cannot be varied by parol testimony.

Where one signs his name to an instrument—note, deed or contract—with the addition of the word "president," "secretary" or "treasurer," the additional word is merely descriptive, and does not relieve him of personal responsibility.



Design
Quality
Salableness

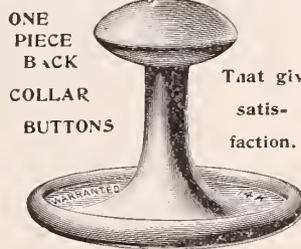
OUR
WATCH-
WORDS.

**Too Much Statement
Obscures Fact:**

Suffice it to say, that our Diamond Jewelry sells because it is moderate-priced—the kind that sells all the time.

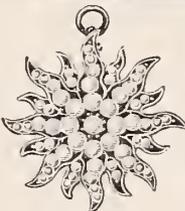
Kohn & Co.

9.11.13 MAIDEN LANE.
NEW YORK.

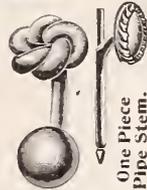


ONE
PIECE
BACK
COLLAR
BUTTONS

That give
satis-
faction.



REAL PEARLS



One Piece
Pipe Stem.

SPECIAL PATTERNS.

NEW STYLES EACH DAY.

QUALITY
AND
Workmanship

QUALITY
AND
Style

Sell Jewelry.

OUR FALL LINES NOW READY.

CALL FOR OUR MAKE
AND GET THE BEST.

Hancock, Becker & Co.,

7 Beverly Street,

PROVIDENCE, R. I.

NEW YORK OFFICE,
3 MAIDEN LANE.

S. STERNAU & CO., Office, Factory and Salesrooms
193 Plymouth St., BROOKLYN, N. Y.



Display Handsome New Lines Of
**Chafing Dishes,
Kettles,
Trays,**

CRUMB TRAYS and SCRAPERS,
BREAD BASKETS, ETC.



Samples on display at 204
CHURCH ST. corner Thomas
St., NEW YORK.

CATALOGUE ON
APPLICATION.

Canada and the Provinces.

M. Bourquin, Cardinal, Ont., is ill in the hospital at Montreal.

H. J. Ives, Wilcox Silver Plate Co., Meriden, Conn., was in Toronto a few days since.

W. R. Inman, optician, Winnipeg, is in Toronto attending the Dominion and Ontario rifle matches.

Geo. Smith, representing the Theodore W. Foster & Bro. Co., Providence, R. I., was in Toronto last week.

T. A. Watson, Creemore, whose stock was lately destroyed by fire, has recommenced business at the old stand.

Jacob Dover, Nelson, B. C., was last week in Toronto on a business trip and will visit New York before his return.

Herman Halle, representing the National Brass and Iron Works, Reading, Pa., took some orders for art metal goods last week in Toronto.

Benjamin Savage, jeweler, Guelph, who has been absent in California for about six months on account of his health, is reported convalescent.

Geo. Hammond, who was in business for several years in the Rossin House block, Toronto, and who was well known in the trade, died on the 20th.

B. Strauss, representing Backes & Strauss, diamond merchants, London, Eng., visited Toronto last week in the

course of an American trip.

F. Saunders, formerly in business in Toronto, but for the past two years resident in Vancouver, B. C., has returned to Toronto and is opening a jewelry store on King St. W.

W. H. Wallace, formerly in the jewelry business at Wingham, Ont., has been spending the last three months looking for a promising opening in the northwest, and is likely to locate at Edmonton.

It is reported that a couple of large jewelry dealers with headquarters in upper Canada who have been doing business in Charlottetown, P. E. I., will open in Halifax shortly, selling watches and jewelry at private sale and at auction.

Griffith Macpherson, Vancouver, B. C., is in Toronto taking a course at the Canadian Ophthalmic College. Lionel G. Amsden will give a course of lectures on "Advanced Optics" at the Canadian Ophthalmic College during the week commencing Sept. 5.

D. R. Dingwall, Winnipeg, Man., passed through Toronto last week on his return trip from Europe. It is understood that J. Miller, jeweler, now of Port Hope, Ont., will be associated with him in the wholesale and retail jewelry trade from Sept. 1.

Out of town buyers visiting Toronto last week included: J. L. Davis, Bradford; H. Davis, of Davis & Son, London; W. W. Port, Brighton; A. Ovens, Oshawa; D. A. Reesor, Brandon, Man.; Ed. Davidson,

Hamilton, and T. R. Trapnell, Windsor, N. S.

Halifax jewelers report that the tourist souvenir trade is better this year than ever before. Spoons, paper cutters, etc., engraved in commemoration of the American-Spanish war, are selling "like hot cakes." British designs also come in for a good deal of favor and are selling well.

Levy & Michaels, Halifax, have presented to the Wanderers' Athletic Club a handsome silver cup supported on a pedestal of solid mahogany for a special prize for the 100 yards dash and the championship of Nova Scotia. The cup is of the Reed & Barton manufacture. The cup is suitably engraved.

The Optical Institute of Canada has just closed a successful class, the first since the hot weather, when diplomas were given to the following: J. McIntyre, St. Mary's; P. S. Pell, Belleville; J. Ireland, Colborne; S. C. Stinson, Woodstock; Mrs. Simons, St. Thomas. The regular monthly terms will now be resumed.

It is rather early as yet to forecast the trade of the Fall season, as a great many country buyers defer their purchases until the Toronto Industrial Exhibition, which opens on Aug. 30, continuing for two weeks, when they take advantage of reduced railway fares to visit Toronto. It is the general impression that business will be excellent, as the harvest has been good both in Toronto and the northwest. Mail orders are coming in freely and indications are that with the improved outlook buyers will be disposed to carry larger stocks and purchase more liberally than of late years.

Connecticut.

S. S. Newton, West Winsted, who has been seriously ill, is on the road to recovery.

F. E. Capewell, Winsted, has returned home from a 10 days' outing at Stony Creek.

Chris. Strobel, Waterbury, has gone to the fishing resort of the Triton Club, in Canada.

Newton & Lincoln, West Winsted, will have a clearing out auction sale commencing Sept. 1.

Wesley M. Johnson, employed by the Charles Parker Co., Meriden, for 40 years, died last Saturday night.

Joel Johnston, an engraver for the George H. Ford Co., New Haven, was found drowned off South End, near New Haven, Tuesday last.

George Stevens, one of the best known of the residents of Bristol, was found dead in bed Tuesday last, by his wife. Mr. Stevens had been a contractor in the clock shop of the E. Ingraham Co.

Luke Beatty, aged 82 years, died at his home in Meriden last Saturday from old age. He had lived in Meriden for the past 35 years and was employed at the Wilcox Silver Plate Co.'s factory.

Franklin Downs, aged 71, whose father was for many years a manufacturer of wooden clocks in Bristol, died Aug. 25, at his residence in Bristol. Mr. Downs had lived in Bristol for almost three-quarters of a century. He first engaged in the clock making business and later was in the grain business and was at one time in the bone and ivory goods business in Bristol.

A Hearty Welcome!



Hundreds of jewelers the entire country over are gladly accepting our introduction offer of

SILVER CREAM.

Send us an order for a half a gross of half-pint bottles, the 25 cent size. The price is \$9. With the order we will send you free one gross of 1 ounce bottles with your name and address on the labels, also a nicked display stand for displaying the polish on the counter, together with circulars and show cards. These sample bottles are an exact fac-simile of the regular package with a nickel screw cap and handsomely lithographed label.

SILVER CREAM is made from the purest materials that can be obtained by a reliable firm of over 25 years' experience in the business, and is guaranteed the best silver polish made anywhere. It is perfectly harmless, and cleans silver as no other polish can. It is a cleaner—not a scourer. Dealers need not hesitate to recommend it to their customers. Send for a catalogue and samples to

J. A. WRIGHT & CO., KEENE, N. H. Makers of the famous RED STAR CLEANING POWDER.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION WANTED—Salesman, seven years' experience in diamonds and jewelry; Tiffany reference. Address "O. K.," care JEWELERS' CIRCULAR.

F. F. BRAILLARD solicits a position as salesman on commission, or would take a responsible position in a first-class house. Address care New York P. O. Box 2486.

SITUATION WANTED by A1 watchmaker, jeweler, salesman and plain engraver; single man; good references. Address Watchmaker, care N. E. Benoit, Rockford, Ill.

JEWELER AND GRADUATE OPTICIAN wants position as traveler for wholesale jewelry or optical house on salary or commission; A1 references. Address F. S. F., care JEWELERS' CIRCULAR.

SITUATION WANTED in or near New York city by first-class watchmaker, jeweler, French clock repairer; 20 years' experience; German; Chicago and New York reference. Address J. S., care JEWELERS' CIRCULAR.

A THOROUGHLY COMPETENT watchmaker, jewelry repairer and good salesman desires permanent position; has had 14 years' experience in above lines and can give first class references; owns full set of tools; will work for moderate salary if position is permanent. Address R. 32, care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—A first-class jobbing jeweler; one who can engrave; submit sample of engraving. Kin-sel & Petri, Columbus, Ga

GOOD WATCHMAKER, clockmaker and jewelry repairer; must have good set of tools; state salary wanted, experience and reference. G. L. Gunther, Bellevue, O.

WANTED—ALL AROUND MAN, watchmaker, engraver, etc.; send sample engraving, wages wanted and full particulars. Address P. O. Box 228, Chambersburg, Pa.

A CUT GLASS MANUFACTURER wants a salesman representing good silver concern in the middle west to add his line. Address Old Established, care JEWELERS' CIRCULAR.

WANTED—A REPRESENTATIVE for one of the largest western jobbers; state territory traveled; good position for right man. Address S. R., care JEWELERS' CIRCULAR.

WANTED—REPRESENTATIVES to carry a first class line of chains and lockets for specialty house on commission as a side line; state territory and references. Address X., care JEWELERS' CIRCULAR.

A YOUNG MAN who can engrave, of good address, who is willing to wait on customers and help on clock and jewelry repairing; also make himself useful around the store. Alfred Lemoine, Fort Plain, N. Y.

WANTED—Experienced watchmaker for material house; must also be capable to select material; one speaking German and French preferred; state age and salary. Address "Material House," care JEWELERS' CIRCULAR.

WANTED IN PHILADELPHIA—Two or more experienced optical salesmen for our retail department; only those who are thoroughly conversant with all the branches of the business in every detail, and who are good salesmen, need apply. Address "D. S. G.," care JEWELERS' CIRCULAR.

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Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

JEWELRY STORE FOR SALE, best part of west side, New York; good repairing trade; stock valued at \$600; good reasons for selling. Address E. M., care JEWELERS' CIRCULAR.

To Let.

STORE AND OFFICES TO LET; rent \$150 and up; also for light manufacturing. 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 34 E. 29th St., N. Y.

For Sale.

FOR SALE—Three electric dynamos for plating, Zucker & Levitt's make. Address E. J., care JEWELERS' CIRCULAR.

DIE CUTTING,

DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES,
TABLE WARE, MEDALS, BADGES,
ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, AUG. 31, 1898.

No. 5.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

George Kuehl:—"Business is picking up right along. The Omaha Exposition is creating a demand for cuckoo clocks out west and it is becoming the fashion to have a cuckoo clock in the house. Mr. Theodore Kuehl, in charge of our exhibit, has received orders from a number of prominent public places in Omaha, which has tended to popularize the clocks in that city."

Juergens & Andersen Co.:—"We notice a big improvement over last year. In diamonds the demand is for larger stones and for better qualities. There is very little call for the cheap class of goods that were so much in demand two or three years ago."

Manager Lane, Reed & Barton's Chicago office:—"Our travelers are doing well and the factory is busy filling orders. We are receiving at this office a large variety of fancy pieces in the 'La Comtesse' pattern, the orders for which have been both large and numerous."

C. J. Dodgshun, manager Waterbury Clock Co.:—"Business is brisk and our men are all doing well. We are getting out many new styles that are well received and are filling orders promptly. Everyone is talking encouragingly of Fall trade and we feel it will be, perhaps, the largest we ever had. Crops are good and collections are very good."

Grove Sackett, manager W. L. Gilbert Clock Co.:—"Trade is very good, and, with our new supplement, which will be out this week, we look for a still further increase."

The mother of Fred. Weigle is seriously ill.

H. C. Price, Wesson, Miss., was a buyer seldom seen here.

W. R. Smith, Geneva, Ill., was in making purchases last week.

John Becks, Michigan City, Ind., was in buying last week.

Herman Lange, Cincinnati, O., was with the trade early in the week.

G. A. Webster and family are spending three weeks at Green Lake, Wis.

Louis Manheimer got back the first part of the week from Snow Island, near MacKinaw.

Mr. Rose, son of Geo. B. Rose, La-crosse, Wis., spent a few days in Chicago last week.

Wm. Bard, Portage, Wis., and Will. H. Ricaby, Belding, Mich., were in from the north last week.

G. F. Wadsworth will return Sept. 1 from his Summer home at White Lake, Mich., where he has spent the season.

H. C. Walton, secretary of the Wadsworth Watch Case Co., was here the past week, accompanied by his two daughters.

F. R. Sheridan, for Horton, Angell & Co., just back from a general western trip, states the conditions throughout the coun-

try are "fine."

Mr. Allen, of Rich & Allen Co., put in the last week with dealers in the larger cities of Iowa. He is enthusiastic over the conditions in that State.

Jireh W. Eddy, Kenawee, Ill., was here last week on his way to his Summer home in Michigan. He will complete his purchases before his return to Kewanee.

R. H. Stevenson, Chicago manager E. G. Webster & Son, left for the east on the 26th to complete his Fall lines. R. L. Kintz, representing the firm, left for the northwest last week.

C. H. Deal, jeweler, 411 Clark St., was charged with larceny last week, but when it was found that the larceny was said to have been committed in a saloon where Deal had been robbed the previous week of \$35 and some jewelry, the case was dismissed.

Among the optical buyers here last week were: S. J. Smith, of Galena, Ill.; L. D. Brose, Evansville, Ind.; Beck Bros., New Orleans, La.; Mrs. Q. X. Z. Lane, Huntington, Ind.; H. S. Hurlburt, Providence, R. I.; Flavel B. Tiffany, Kansas City, Mo.; Dr. W. O. Coffin, Cedar Rapids, Ia.; T. L. Foulds, St. Louis, Mo., and G. W. Kempster, Alma, Wis.

Mr. Gage, of Butterfield & Gage, Hampshire, Ill., was in last week. The week previous Mr. Butterfield was in. "Hampshire is a dairy town," says Mr. Gage. "We will have a sugar factory and butter factory soon and a milk condenser factory in the Spring, which will much benefit trade in our section." Mr. Gage's betrothed accompanied him.

The Waterbury Clock Co. will move Sept. 3 to handsome quarters at 151-153 Wabash Ave., across the street and a little south of their present location. They have taken a long lease of the entire second floor, 40x160 feet, and also the rear half, 40x80 feet, of the fourth floor, the latter to be used for storage of stock. The front part of the second floor will be divided off for the sample and salesroom and the rear portion used for active stock and shipping room. The leasing of the two floors means a considerable increase in the space to be occupied here and enables the carrying of a large stock, provided the factory facilities will allow them to catch up to and a little exceed the demand for goods. They will have better light in the new quarters—an east light and no afternoon sun—and first class shipping facilities, besides the convenience of being one floor nearer the street level than in their present quarters. The move will be completed by the Tuesday following Labor day.

Cleveland.

The Bowler & Burdick Co. have recently added a line of cut glass to their retail department.

A. D. Ernne, who recently occupied a store at 80 Euclid Ave., has moved into the Colonial Arcade.

L. M. Sigler, of the Sigler Bros. Co., has returned from his annual trip to Europe, where he made extensive purchases for the year's business.

J. H. McMillan has severed his connection with the Cowell & Hubbard Co. and has just returned from a short vacation in England and France. His health is much improved.

W. B. Kennar, who represents the Sigler Bros. Co. in the north, is being congratulated by his many friends on his recent marriage. He will make his home in Cleveland.

Capt. Burdick, of Troop A, First O. V. C., is at home on leave of absence because of sickness. He is not confined to his bed, but the campaign through which he has passed has had its effects on him and he is 32 pounds lighter than when he left Cleveland for the front.

The Schauweker Bros. Co., who, until recently, have had charge of the jewelry department of the Hoyt Dry Goods Co., have opened a very handsome new store in the Colonial Arcade. They anticipate a nice business and the indications are that their expectations will be realized.

Kansas City.

Hayter "The Jeweler" has removed from 18 W. 5th St. to 907 Walnut St.

Campbell Bros. have moved into their new store at 12th and Walnut Sts.

The Meyer Jewelry Co. have recently added some new machinery to their shop.

Jaccards are now holding a special sale to reduce surplus stock before moving to their new building.

The out-of-town buyers here last week were: Amos Plank, Hutchinson, Kan.; S. A. Pence, Kearney, Mo.; E. B. Van Ness, Mound City, Kan.

J. R. Mercer expects to leave for New York about Sept. 15 for a short business trip. On his way home he will stop at Syracuse, N. Y., his old home, for a few days.

Geo. O. Schneider has removed his jewelry store from 2218 Independence Ave. to the corner of Independence Ave. and Prospect St. Mr. Schneider will have much better quarters.

Julius Taussig will open a jewelry store on State St., Hammond, Ind.

Cincinnati.

Wm. Oskamp, of Oskamp, Nolting & Co., has gone east for a short tour of the Summer resorts.

Chief Dietsch warns the local jewelers of the man with a newspaper, folded so he can drop small articles in its folds.

L. Gutman has returned from White Sulphur Springs. Eugene Frohmyer, of L. Gutman, leaves on a trip this week.

D. Schroder, of the old firm, D. Schroder & Co., is effecting arrangements to enter the manufacturing business. He hopes to be established by this Fall.

The Union Trust and Savings bank has sued Abraham and Jennie Steinau under a mortgage loan of \$10,000. The mortgage was given on their home on Woodburn Ave.

L. M. Prince, head of the large optical house, says business has been better this August than for many years past. Larger orders are coming in. He anticipates a large Fall trade.

Joseph Noterman & Co. bought last week a very elaborate and magnificent pearl brooch and earrings in which were upward of 2,000 pearls. The jewels were an old heirloom and in their day had great value. The set is on sale at a moderate price, after being on exhibition for some days.

M. Goldsmith and wife have returned home from Europe, and among the treasures they brought home is a picture of the Hall of Justice in Paris, where Dreyfus was tried and received his sentence. In the picture is a miniature clock like the original, and at 12.30 a tiny gong sounds the time. It is very realistic, and those who have heard the original say it is an exact counterpart.

Cincinnati is all in a flurry of preparation for the Encampment. The jewelry jobbers and manufacturers are just as interested as any other merchants. The local jewelers have organized for the purpose of being represented in the great civic parade. Frank Herschede was elected chairman, with Wm. Oskamp, Frank Duhme, A. G. Schwab and Clemens Hellebush, associates, to arrange for the demonstration. Owing to the half rates, a large number of out-of-town jewelers, within a radius of 100 miles, are expected to come in, and in all probability they will make their Fall purchases.

Jenkins' jewelry store, Richmond, Ind., has been greatly improved within the past few days. It has been handsomely papered and otherwise ornamented.

Pittsburgh.

A. Kingsbacher is on a business trip to Chicago.

Hugo Arnheim, Allegheny City, is now at Atlantic City.

Samuel S. Little has opened an optician's office in the Park building.

C. A. Spandan left last week on a business trip to New York.

A. Jacobs, Duquesne, Pa., visited the trade here last week.

Frank Hayes, of Hardy & Hayes, is summering at Mackinac.

Samuel Weinhaus has left on a purchasing trip through the eastern cities.

W. Warren Wattles, accompanied by his wife, is spending the Summer at Mackinac.

Frank Raine, with Sam Sipe, is confined to his home with an attack of typhoid fever.

Frank D. Hartman, of West, White & Hartman, is spending two weeks at Atlantic City.

Edward Gerwig has been confined to his home for the past two weeks with typhoid fever.

James W. Best, 131 6th St., has made some improvements in his store—noticeably new wall cases.

J. Gillespie, of Gillespie Bros., is spending his vacation in New York. Mr. Gillespie is combining business with pleasure.

E. Biener, for some time with Huhn & Co., Verner building, is now working for Charles Terheyden, manufacturing jeweler.

A. Schroeder, Niles, O., has been removed to the City Hospital at Youngstown, O., to be treated for a serious illness.

Rodney Pierce, who has just returned from a business trip through West Virginia and southern Ohio, reports trade remarkably good in those sections.

W. E. Johnston, Cannonsburg, was in town last week making Fall purchases. Mr. Johnston has improved his store by adding new cases and fixtures.

The Chessman Optical Co., Ltd., expect to be one of the exhibitors at the annual Western Pennsylvania Exposition to be held here during September and October.

A shipment of 5,000 medals has just been made by Heeren Bros. & Co. from their shops to the annual convention of the Independent Order of Red Men, to be held at Indianapolis, Ind., this week.

The store of E. P. Roberts & Sons has been in the hands of the decorators and painters for some time. Beveled French plate mirrors and stucco work have made the store look like a new one.

W. R. McClanahan has decided to open

a new store in the Shenandoah valley, though he has not yet decided upon the exact location of his store. Mr. McClanahan was for many years with P. S. Hyde's Sons, Piedmont, W. Va.

The petition to the President of the United States to appoint J. B. Bowden commissioner to the Paris Exposition of 1900 was unanimously signed by the Pittsburgh jewelers—wholesalers, manufacturers and retailers. Al. Andrews, of Heeren Bros. & Co., circulated the petition here.

The following out-of-town buyers visited Pittsburgh last week: Frederick Leban, of Toronto, O.; Abe Teplitz, of McKeesport, Pa.; Henry Reineman, of McKeesport, Pa.; J. C. Rhodes, Homestead, Pa.; W. J. McKinney, East Liverpool, O.; W. C. Neville, Connellsville, Pa.; A. A. Poole, Washington, Pa.; Frank Worrell, Washington, Pa.; H. Klimmer, Bridgeport, O.; William

GORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY
AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mail free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

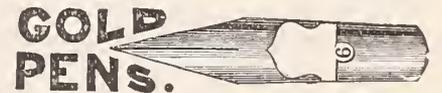
and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., - - CHICAGO.

Chicago Gold Pen Repairer.



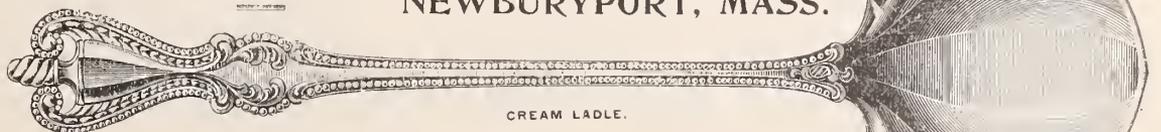
Send me your work. Repairs of all kinds.

S. N. JENKINS, 103 State St., Chicago, Ill.

TOWLE MANUFACTURING COMPANY,
CHICAGO.

SILVERSMITHS,
NEWBURYPORT, MASS.

JEWELERS
ONLY.



CREAM LADLE.



Colonial

STERLING SILVER

TABLEWARE,

IN A COMPLETE SERVICE.

Hunt, Uniontown, Pa.; W. B. Carrothers, Beaver, Pa.; Harvey Wallace, Smith's Ferry, Pa.; Leo Furtwangler, Greensburg, Pa.; Charles Kennerdell, Tarentum, Pa.; H. Weylman, Kittanning, Pa.; John Linenbrink, Rochester, Pa.

St. Louis.

Geo. R. Stumpf left for the Omaha Exposition on the 27th inst.

A. R. Brooks, of the Brooks Optical Co., has returned from a business trip.

William Derleth has opened a store at Centralia, Ill., under the firm name of Derleth & Co.

Wm. A. Achard, son of Edmund Achard, of the Achard-Heyman Jewelry Co., died last week.

E. Jaccard Jewelry Co. have repainted and decorated their store, the work being completed last week.

Henry Estinghausen, of the Attleboro Jewelry Co., after a six months' trip to Brazil and other South American countries, arrived home on the 28th inst.

E. W. Bretz, formerly with H. Rohne, has purchased the store of J. G. Withington, 909 Manchester Ave., and will conduct the business in future. Mr. Withington has opened a store at Sullivan, Mo.

Among out-of-town jewelers here last week were: M. Zeigler, Kinnuswick, Mo.; W. E. Osterwold, Festus, Mo.; B. Y. Dyrd, Ava, Mo.; Charles Mauch, of Mauch & Adams, Marshall, Mo.; Hollen Kelley, with A. J. Twaddell, Ash Grove, Mo.; K. L. Nichols, Trenton, Mo.; E. D. Matthews, Baldwyn, Miss.

William Westphal, a jeweler of St. Charles, Mo., met with an accident while out driving last Sunday afternoon. His horse became frightened and unmanageable and ran down Jefferson St. The buggy was overturned and completely demolished. Mr. Westphal was thrown to the ground, but received only slight injuries.

A man was picked up on the streets here on the 23d inst. who is supposed to be Mark M. Frankel, of New Orleans, La. At the city dispensary his case was diagnosed as a fit one for investigation for insanity. On his person was found a card with the following: "Practical and manufacturing optician. Forty years in the business, and in twenty States of the Union. At a glance at the interior globe you find me locating its deficiencies."

Pacific Northwest.

George R. Romaine, Basin, Mont., has been attached for \$1,305.

T. G. Redfield, North Yakima, Wash., has given a chattel mortgage for \$1,378.

Albert Feldenheimer, Portland, Ore., has returned home from a trip to eastern Oregon.

Quarters are being fitted up in Blackfoot, Idaho, by J. E. Miller, for the opening of a new jewelry and optical store.

W. Talbot, Oakesdale, Wash., has moved his jewelry store into new quarters on the corner of Steptoc and 1st Sts.

On Sept. 1 L. L. Berens' jewelry and optical house, New Whatcom, Wash., will occupy the whole building it is now in.

William F. Deilschneider, McMinnville, Ore., has returned home accompanied by his wife, from a visit to the coast near Tillamook.

Jacob Dover, Nelson, B. C., has started east on a purchasing trip, which will include a visit to Toronto, Montreal and New York.

A new jewelry and optical store has been opened in Shelton, Wash., by D. O. Gingrich, who has with him as watch repairer P. C. Beaufort, formerly of Chelalis.

U. E. Frizelle, Billings, Mont., will hereafter devote his time to the jewelry business exclusively, having sold out his share in the confectionery store he was formerly interested in.

A. W. Freeberg, manufacturing jeweler, Salt Lake City, Utah, recently passed through Walla Walla, Wash., on his return home from a six weeks' hunting and prospecting trip on the John Day river.

George R. Dodson, Spokane, Wash., has donated three silver trophies to be awarded to the county or district making the best exhibit at the coming county fair. Mr. Dodson last year gave a \$100 loving cup, which will be contested for again this year.

Pacific Coast Notes.

A. J. Bailey, Ontario, Cal., has returned from his vacation.

J. S. Baker, Riverside, Cal., has given a mortgage for \$3,600.

Will. Anderson, of Anderson Bros., Auburn, Cal., is visiting in the east.

The family of Richard Herz, Reno, Nev., have left for an extended European trip.

Henry Melliush, Tucson, Ariz., is again ready for business, after a pleasant outing.

Klune & Floberg, Sacramento, Cal., have moved to handsome quarters on K St., that city.

Peter Hoy, Jamestown, Cal., has returned from a month's trip to Fort Wrangel, Alaska.

Leavitt & Hinkle, Bisbee, Ariz., have dissolved partnership and the firm is now Leavitt & Muheim.

John Parker's jewelry store has been totally destroyed in a fire which burned out the business portion of Wheatland, Cal.

John Hood, Santa Ross, Cal., has returned from a vacation at Santa Cruz, Del Monte, San Francisco and other places.

Word has been received to the effect that Luke Macdonald, a Visalia, Cal., jeweler, who went to the Klondike, is not having good luck and that he is trying to get out of the country.

Montgomery Bros., Los Angeles, Cal., have filed articles of incorporation. The capital stock is \$100,000. The purpose of the corporation is to carry on a general jewelry business. The directors named are James A. Montgomery, Geo. A. Montgomery, Bradner W. Lee, Herbert B. Eakins and Alice J. Montgomery.

San Francisco.

C. E. Owen, Stockton, Cal., was in town a few days ago.

G. Naher, Fresno, Cal., is registered at the Grand Hotel.

Mr. Walsh, of Unger Bros., and Mr. Clark, of the Whiting Mfg. Co., were in the city last week.

John Frey, Vallejo, Cal., was here last week.

Mr. Isidor, of the Standard Optical Co., has returned with his family after a few weeks at St. Helena, Cal.

Columbus, O.

TRADE CONDITIONS.

Among the retail dealers of Columbus a very hopeful view of the future is taken. And there are good grounds for it. While July and August are generally the dullest months of the year, the business has been far ahead of the same months in the past five or six years. In fact, most people about the city believe that we are now entering upon an era of prosperity such as has not been realized before in the last half century. Following are a few of the expressions of local dealers:

Mr. Nonnenmacher, of Harrington & Nonnenmacher: "Our business for July and August has been far ahead of what it was the same months last year. I think trade will open up in good shape this Fall, and by this time next year the country will be enjoying a boom."

J. B. White: "For July my business was way ahead of last year. Up to the present time trade has been at least 50 per cent. better than the same month in '97. I anticipate a good season beginning this Fall."

Albert H. Bonnet, wholesale jeweler, has returned with his family from Indian River, Mich.

Magistrate Andrews last week joined in wedlock Elmer L. Bradfield, a jeweler, and Miss Jennie M. Allen.

Major Young, Mt. Vernon, O., said to be the oldest jeweler in the State, was in Columbus buying goods last week.

Forrest A. Graves, 18 years of age and a son of C. A. Graves, optician, is claimed to be the youngest telegraph operator on the Baltimore & Ohio Railroad. He is now stationed at Newark, east of this city.

Detroit.

J. Seigel, with L. Black & Co., has started out to visit the firm's Michigan trade.

Solomon Grabowsky, aged 57, formerly of Detroit and a jeweler at Bay City, Mich., died last week. He was born in Prussia and came to this country in 1862. After a long residence in Detroit he went to Bay City. He was a Mason and Odd Fellow. A widow and eight children survive him. It is understood that the business will not be closed up.

The *Evening News* celebrated its 25th anniversary last week, and the employes gave James E. Scripps, owner, a handsome English hall clock costing \$650. It is a fine specimen of its class. Mr. Scripps presented to his employes medals for long and faithful service, two gold medals going to staff representatives who distinguished themselves in Cuba. The clock and medals were furnished by Wright, Kay & Co.

Minneapolis and St. Paul.

J. J. Salfinger, Melrose, Minn., last week moved into new and larger quarters.

Axel Meyer, jeweler, 24 years of age, until recently in the employ of Rentz Bros., Minneapolis, died on Aug. 19, after a week's illness with appendicitis.

W. H. Creveling, formerly traveling salesman for the Reed, Bennett Co., Minneapolis, has accepted his former position with that firm and started out on his trip north last week.

A. E. Fedderson's jewelry store, Belle Plaine, Ia., has been moved to Van Meter's shoe store.

Columbus Watches Still on Top...



We are making more Watches than ever, and are keeping pace with the times. For RAILROAD services our "TIME KING" and Nos. 1 and 2 are especially recommended. They cannot be excelled in finish.

THE NEW COLUMBUS WATCH CO., COLUMBUS, ...OHIO...

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK AND LONDON.

DIAMOND BAND RINGS AND MOUNTINGS.
3350. Designs Patented. 919.



Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897



Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER
THIMBLES

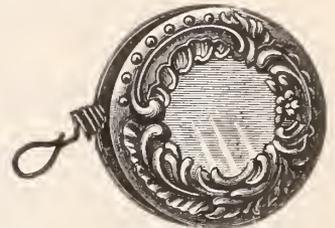
ESTABLISHED 1832.



TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.



Pat'd Nov. 20, '94.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.



S. V. A. Borgzinner,
 Manufacturers & Importers,
 82 & 84 Nassau St.
 New York!



The only Wholesale House in New York that under one roof sells
EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.
 Many things you may be seeking, you will find illustrated in our
 740 PAGE ANNUAL CATALOGUE
 Or in our monthly Bargain Bulletin.
S. F. MYERS CO.,
 48-50 MAIDEN LANE,
 33-35 Liberty St.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
 10 MAIDEN LANE NEW YORK.
 OLDEST RING MAKERS IN AMERICA.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
 Registered.

WALTER E. HAYWARD, SUCCESSOR TO HAYWARD & SWEET
 ...MANUFACTURING JEWELER...

Silk Vests, Fobs, Buttons, Charms, etc.
 ATTLEBORO, MASS. NEW YORK OFFICE, 21 Maiden Lane.

ALWAYS RELIABLE.

WORLD RENOWNED.

...The...

"Best" There Is.



WM. F. NYE,
 New Bedford, - Mass.

WOOD & HUGHES,
 STERLING SILVERWARE MANUFACTURERS
 New York Agents for the Derby Silver Co.,
 FINE QUADRUPLE PLATED WARE.
 No. 24 JOHN STREET, NEW YORK.
 206 Kearney Street, San Francisco, Cal.
 HASKELL & MUEGGE, Agents.

CHAS. ROSE,
 MINIATURES, THE BEST.
 On Watches, - \$1.00
 On Ivory, Colored, 7.50
 NOTE LOW PRICES.
 Studio, 192 Water St. Office, 202 Broadway. NEW YORK

FERD. FUCHS & BROS.
SILVERSMITHS.
 MAKERS OF STERLING SILVERWARE,
 34 East 29th St., - New York.

Lays Trout & Co. *Lays Trout & Co.*
 Manufacturers of
Jewelry and Novelties,
 Prescott Bldg., - - - John St., N. Y.

DEPARTMENT OF
ADVICE AND CRITICISM
 ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broad way, New York.]

PART LXVIII.

Retail Ad. Cut No. 60. Electros 75 cents each.



**WE IMPORT OUR DIAMONDS
 DIRECT FROM THE MINES.**

Adolph J. Reinhardt sent a number of advertisements, two of which we reproduce here in proportionate sizes. Both ads are very good to some extent, the one about patriotic goods being particularly timely. The headline in this ad. is striking which may be said also of the headline in the larger ad. This second ad. undoubtedly brought local trade. The enumeration of popular goods at low prices is the soul of profitable advertising;

Lincoln, Ill., receive some new population, and does not the paper in which Mr. Reinhardt's ads. appear circulate to a greater or lesser extent outside of Lincoln? Whatever reasons he may give for the omission of his address, we are bound to say that they could not be sound.

 Optician Talley, Fort Dodge, Ia., "drops into poetry" in his advertisements, as may be seen from the following stanzas which come

tages of wearing glasses generally by those whose sight is

Talley's Glasses.

The flakes of snow were falling fast,
 As through Fort Dodge city passed
 A youth who bore mid slush and ice
 A banner with this good advice:
 "Use Talley's glasses."

His face was red, his eye was black,
 He had no coat upon his back;
 And like an engine's whistle rung
 The screaming notes of that boy's tongue
 "Use Talley's glasses."

In happy homes he saw the light
 Of hard coal fires burning bright,
 Yet on he went without a coat,
 And louder still came from his throat,
 "Use Talley's glasses."

"Oh, stop!" the maiden said, "and rest
 And take this coat, with double breast.
 "I cannot stop, my duty calls,"
 He took the coat, but louder bawled:
 "Use Talley's glasses."

"I use that kind," the old man said,
 "They lay all others in the shade;
 Prof. Talley has a good supply."
 And then again the boy did cry:
 "Use Talley's glasses."

"Beware, the night is very cold,"
 By those he met he oft was told.
 The howling winds brought back again
 As on he went, this wise refrain,
 "Use Talley's glasses."

In low prices we find strength and Make Business Hum



We carry a fine line of
Patriotic Goods,
 Consisting of Belts, Pins, Buttons,
 Match Boxes, Dress Sets, Hat Pins,
 Watch Charms. Why buy of department stores when we sell under guarantee?

ADOLPH J. REINHARDT,
 Spot Cash Jeweler, LINCOLN, ILL.

but why did Mr. Reinhardt omit his address entirely from this ad? Does not the town of a long way after Longfellow's "Excelsior." We think the same amount of space devoted to log-

WAR WITH SPAIN!

means low prices with us
 just the same.

Gold Watch.....\$15 00
Silver Plated Cups.....15c
Pearl Cuff Buttons.....15c
Purses.....25c
Writing Paper Box...25c

ADOLPH J. REINHARDT
Spot Cash Jeweler.

BRING US YOUR OLD JEWELRY!
 HAVE IT CLEANED FREE OF CHARGE!

ical, cogent reasons why Talley's glasses are better than any others, and giving the defective, would bring larger results than a lot of meaningless rhymes.

REFERENCES AND LATEST SALES UPON APPLICATION.
 ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,
 21 SCHOOL STREET,
 BOSTON, MASS.

EST. 1879

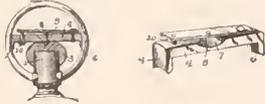
The Most Successful
 JEWELRY, BRIC-A-BRAC
 AND FINE ART
Auctioneers in America

The Latest Patents.

ISSUE OF AUGUST 23, 1898.

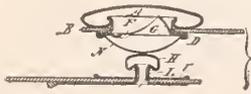
609,435. COMBINED UMBRELLA AND CANE. ERNST HUGHENDUBEL, Stuttgart, Germany. Filed May 26, 1897. Renewed June 17, 1898. Serial No. 583,762. (No model.)

609,462. WATCHCASE PENDANT. WILLIAM R. RAMEY, Waverly, Kan. Filed Nov. 18, 1897. Serial No. 659,031. (No model.)



The combination with a pendant and its bow, of a cross-bar secured at its ends to the sides of the bow, and a flat spring applied to the top side of the cross-bar and having a stud passing loosely through an opening formed therein and adapted to interlock with the pendant-crown.

609,512. STUD AND EYELET FOR SAME. ALFREDO LEBLANC, Stamford, Conn. Filed Nov 6, 1896. Serial No. 611,207. (No model.)



A two part garment fastener, the same consisting of a female part, an engaging hook or catch located on one side of the opening in the female part adapted to receive the headed stud, a headed stud, and a spring supported on one of said parts and pressing directly against the opposed face of the other part to maintain the engagement of the headed stud with said hook or catch.

609,564. CUFF-BUTTON. HORACE E. SWIFT, Boston, Mass., assignor to the Watson & Newell Co., Attleborough, Mass. Filed June 22, 1897. Serial No. 641,793. (No model.)

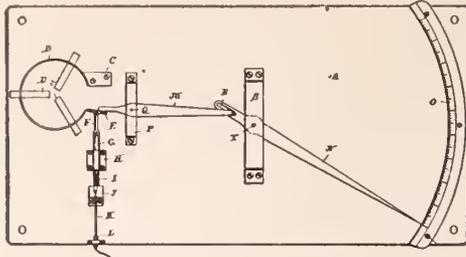


A separable cuff button, the combination with the button A, the tubular post B curved at the junction with the button A and provided with the inward-projecting point d, of the button A', the post curved at the junction with the button A' and provided with the longitudinal groove e, and the annular groove f, whereby the buttons are locked together when in the normal oblique position and are separated by partially turning one of the buttons.

609,580. GAGE FOR WATCH-CRYSTALS. MAX GORDON, Waterbury, Conn. Filed Jan. 11, 1898. Serial No. 666,293. (No model.)

In a gage for determining the size of watch crystals, the combination of an encircling spring comprising a fixed and movable end, means for normally closing

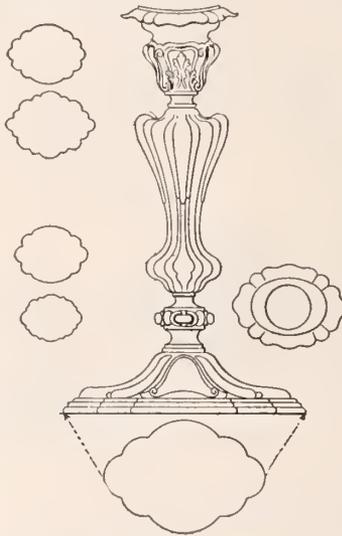
said end, mechanism for opening said spring, a pivoted lever, operated in one direction by the movement of



the free end of said spring, a pointer operated by said lever and adapted to indicate in numerals the circumference of the crystal.

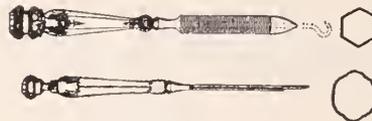
609,619. RAILROAD TIME-INDICATOR. MORGAN JOLLY, Wynne, Ark. Filed Jan. 20, 1898. Serial No. 667,327. (No model.)

DESIGN 29,260. CANDLESICK. AUSTIN F.



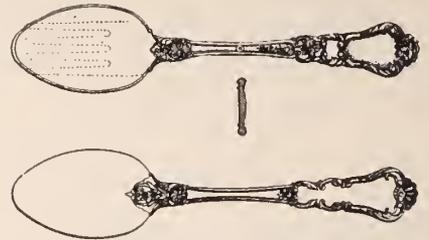
JACKSON, Taunton, Mass. Filed July 21, 1898. Serial No. 686,548. Term of patent 14 years.

DESIGN 29,262. HANDLE FOR NAIL-FILES, &C. THEODORE W. FOSTER, Providence, R. I.



Filed July 29, 1898. Serial No. 687,219. Term of patent 3 1/2 years.

DESIGN 29,261. HANDLE FOR SPOONS, &C. WILLIAM C. CODMAN, Providence, R. I., assignor to the Gorham Mfg. Co., same place. Filed July 29, 1898. Serial No. 687,217. Term of patent 14 years.



DESIGN 29,263. HANDLE FOR BUTTON-HOOKS, &C. JOSEPH E. STRAKER, JR., North Attleborough, Mass., assignor to the James E.



Blake & Co., Attleborough, Mass. Filed July 29, 1898. Serial No. 637,218. Term of patent 3 1/2 years.

EXPIRED PATENTS.

(The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.)

Expiring August 23, 1898.

246,247. BROACH. CARL A. TURPISCH, New York, N. Y.

246 211. ELECTRIC TIMECIRCUITCLOSER. DAVID ROUSSEAU, New York, N. Y.

246,179. POCKET-BOOK AND WALLET. JOHN WESLEY MEAKER, Auburn, N. Y.

246,146. BRACELET. JAMES H. KELLEY, Providence, R. I.

246,074. WATCHMAKER'S TOOL. ARTHUR W. BUSH, Boulder, Col.

246,062. IMPLEMENT FOR REMOVING BROKEN SCREWS FROM WATCH MOVEMENTS. WILLIAM H. BLAISDELL, Boston, Mass., assignor to himself and Mark A. Blaisdell, same place.

246,061. ASTRONOMICAL CLOCK. JOHN L. BLAIR, Clear Spring, Md.

245,990. BRACELET. WILLIAM H. BALL, Newark, N. J.

Among the members of the committee appointed by Edward M. Grout, president of the Borough of Kings, to arrange a suitable reception for Troop C when it returns from Puerto Rico, is Ludwig Nissen, of Ludwig Nissen & Co.

Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES. MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:

9 MAIDEN LANE, GILL BUILDING.

DR. KNOWLES'

...PRIVATE COURSE IN...

Optometry.

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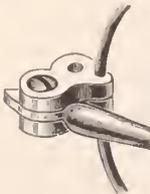
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OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

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BY R. H. KNOWLES, M.D.

[Commenced in issue of July 6, 1898.—Continued from
page 50, Aug. 17, 1898.]

PART V.

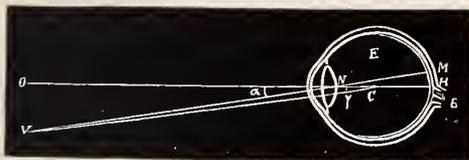
Anchylops (*ang'-kil-ops*). [Greek, *agchi* = close to + *ops* = eye.] A collection of pus in the cavity located near the inner canthus of the eye.

Ancyloblepharon (*an-sil-o-blef'-ar-on*). [Greek, *agkule* = loop + *blepharon* = the lid.] A sticking together of the outer edge or border of the lids. Synonym: Ankyloblepharon, same derivation.

Anerythroptia (*an-er-ith-rop'-se-ah*). [Greek, *a* or *an* = not + *eruthros* = red + *ops* = eye.] That form of color blindness in which there is an inability to perceive red. Red color blindness.

Anæsthesia (*an-es-the-ze-ah*). [Greek, *anaesthesia* = lacking sensitiveness.] An amblyopic state or condition of the retina, when applied to the eyes, in which there is a lack of sensibility of the retina to visual impressions.

Angle (*ang'-gl*). [Latin, *angulus* = angle.] There are three angles of interest relative to the eyes. The Visual or Optic angle is the angle formed by lines drawn from the extremes of an object to the nodal point or point located at the posterior pole of the



SHOWING ANGLES ALPHA AND GAMMA. crystalline lens. The angle Alpha is the one formed between the optic and visual axes. The angle Gamma is the angle formed from the center of rotation of the eye by the optic axis and the line from the center of the eye to the image seen.

Angströms (law). In physics this applies to the fact that a luminous body throws off just the same amount of the rays of light as it absorbs when made self-luminous.

Anisometropia (*an-is-o-me-tro'-pe-ah*). [Greek, *an* = not + *isos* = equal + *metron* = measure + *ops* = eye.] As to sight it is that state or condition of the two eyes in which there is either a difference in the same kind of error of refraction, or in which there is a difference of two kinds of errors of refraction requiring different lenses for both eyes in the same individual. A patient suffering from anisometropia is said to be anisometropic.

Anisopia (*an-is-o'-pe-ah*). [Greek, *an* =

not + *isos* = equal + *ops* = eye.] An inability of both eyes to receive equal impressions, not due to an unequal refractive state.

Anisotropic (*an-is-o-trop'-ik*). [Greek, *an* = not + *isos* = equal + *tropeo* = I turn.] As regards light the field of vision does not possess the same power of intensity in all directions.

Annulus ciliaris (*an'-u-lus sil'-e-a-ris*). [Latin, *annulus* = ring + *cilium* = hair.] The dividing line between the choroid coat and the iris.

Anomaly (*an-om'-al-e*). [Greek, *an* = not + *omalos* = regular, normal.] Any departure from the normal standard. Relative to vision we find synonymous terms in Errors of Refraction, Abnormal Vision, Ametropia.

Anophthalmia (*an-off-thal'-me-ah*). [Greek, *an* = not + *ophthalmos* = eye.] A state or condition in which from birth there is an entire absence of the eyes. Anophthalmia-cyclopica especially applies to a condition of the eyes in which there is either an entire absence of the sockets or they are badly developed and very small or insignificant in size. In connection with this subject, the term **anophthalmos** is also of the same derivation as the above, and indicates an individual born without eyes.

Anopia (*an-o'-pe-ah*). [Greek, *an* = not + *ops* = eye.] A partial or complete absence of the eyes.

Anopsia (*an-op'-se-ah*). [Greek, *an* = not + *ops* = eye.] A state or condition in which there is a diminution or even absence of vision, due either to an imperfection in the form of the orbit or to an entire absence of the same. A synonym is found in the term **anopsy**.

Anorthopia (*an-or-tho'-pe-ah*). [Greek, *an* = not + *orthos* = straight + *ops* = eye.] A state or condition of the eyes in which there is a marked deviation from parallelism. Synonyms: Crossed eyes, squint.

Anti (*an'-te*). [Greek, *anti* = opposite.] A prefix to technical terms, meaning against.

Anteocular (*an-te-ok'-u-lar*). (Greek, *anti* = against + *oculus* = eye.) A biological term meaning that which is placed in an advanced position to the eyes.

Anterior (*an-te'-re-or*). [Latin, *anterior* = front.] That which is first in order. Thus the anterior pole of the crystalline lens is the first in the line of order as we pass in and through the eye. The prefix antero is sometimes appended to the word posterior; thus the antero-posterior or axial diameter of the eye.

Apertor-oculi (*ap-er'-tor-ok'-u-li*). [Latin, *apertus* = hole + *oculus* = eye.] One of the muscles of eye; the levator-palpebra muscle.

Aphakia (*ah-fa'-ke-ah*). [Greek, *a* = lacking + *phakos* = the lens (pea literally.)] A state or condition of the eye in which there is no crystalline lens. This condition may be congenital, although it is usually acquired. For the convenience of study

aphakia is divided under three heads:

- | | | |
|----------|---|-------------------------|
| Aphakia. | } | 1. Congenital. |
| | } | 2. Luxation. |
| | } | 3. Cataract operations. |

Congenital aphakia is the lensless state from the time a child is born into the world. Although this may seem almost improbable, yet Dr. Bennett, Urbana, O., reports a family into which three children were born without the crystalline lens. **Aphakia from luxation** is the lensless state brought about by the dislocation or displacement of the crystalline lens, usually the result of a blow made upon the eyeball, so that the lens becomes detached from the suspensory ligament, either partially or completely. If there is a partial displacement the free detached border of the lens may be seen, together with tremulous state of that part of the iris from which the lens has become torn. The complete detachment of the crystalline lens from its bed leaves the whole iris in a tremulous state and the subjective symptoms of erythroptia. The lens substance itself may become encysted in its new position or become macerated. There is danger, however, of the lens causing an inflammation either of the ciliary body, the choroid coat, the surrounding structure or all of them together. This is the reason why the operation of pricking the lens and allowing it to drop back into the vitreous cavity was abandoned. The operation was performed by traveling doctors for over one thousand years, and, although the primary results of the operation were apparently brilliant, the secondary or final were nearly always gloomy, so that pricking the lens was abandoned.

Aphakia from cataract operations is the usual cause for the lensless state.

- | | | |
|--------------------------------------|---|----------------|
| The three operations for
cataract | } | 1. Absorption. |
| | } | 2. Suction. |
| | } | 3. Extraction. |

1. Absorption or discission, which is sometimes spoken of as solution operations for the removal of an opaque crystalline lens, permits the lens substance to become absorbed by means of the aqueous humour, which is allowed to enter the lens through an incision made by fine cataract needles. This operation is called for in the soft cataract or cataracts in young patients. The operation is carried out as follows: The patient should be young and healthy. The eyes are thoroughly cleansed by means of pure soap and water, after which a solution of boracic acid and water is used for the purpose of insuring cleanliness, then a four grain solution of atropine. After complete mydriasis is secured the patient mounts the operating table, and the local anæsthetic, cocaine, is employed, unless there are sufficient reasons for using chloroform or ether or a mixture of both; the patient now is ready for the operation. The instruments, which consist of several fine cataract needles with fixation forceps, stop-speculum, oiled silk and pads of absorbent cotton, are rendered aseptic by keeping them in a bowl containing solutions of boracic acid and water. Two sharp cataract needles are taken by the operator in both hands; the needle held in the right hand is allowed to pass directly through the cornea, aqueous humour, capsule, and finally into the lens substance. The needle held in the left hand is then permitted to pass through the eye in like manner, separated from the first needle by a quarter of an inch. A gentle tearing movement takes

Optical Department.

place at this point, using the cornea as a fulcrum, and the opening thus formed allows the aqueous humour to escape into the lens substance to remain there until that area of the lens is dissolved. Several operations may be required to accomplish the entire solution of the lens substance, and the subsequent operations may take place six weeks apart. After removing the needles, fixation forceps and stop speculum, the eyes are washed again, are covered over with oiled silk overlaid by the pads of absorbent cotton, and both eyes are covered by means of a roller bandage and the patient removed to a darkened room. The pupils are kept dilated by means of atropine, a drop of which is employed after the operation, and one drop instilled in the lids six times daily for several days. Teed water is frequently applied to the eye for forty-eight hours until the danger period is passed. The results of the operation are not noticed for some time afterward. The lens substance generally disappears after the second operation. Small nebula may be noticed at the point of entrance of the needles, and need never cause any alarm, as they practically amount to nothing.

2. Suction operations for cataract are also called for in soft cataract. The preliminaries are the same in this form of operation as in the first form or absorption operations. The instruments are the same, with the addition of Bowman's syringe. The lens substance is entered by means of the needles, and a few days are allowed to pass so that the lens may be broken up and in a condition so that the syringe may withdraw the entire lens mass. After the few days have passed a broad oblique incision is made through the cornea, and the nozzle of the syringe is passed through the incision, and the contents of the broken up lens is gently withdrawn into the chamber of the syringe. The rest of the operation, with precautions, is the same as in absorption operations.

3. Extraction operations for cataract are called for in the hard varieties, as the lens in the aged is too hard for absorption to take place after discission and suction operation, as inflammatory troubles are more apt to arise in hard cataract than they are in the soft varieties. The operation by extraction is in order when vision for both eyes is bad. If vision for one is very good the anisometropia produced is so great that little comfort is given to the patient, so that the indications for the operations are when the vision is bad for both eyes. One eye should be operated upon first, so that if the result should prove favorable then a greater degree of confidence is secured for an operation upon its mate. The lens should be in a ripe state, the eye otherwise healthy as demonstrated by the ability of the patient to locate the candle flame, that is, the quantitative vision is good while the qualitative is bad; the crystalline lens dry and free from all adhesion to the iris. The causes for failure in extraction operations are due to hemorrhages and suppurations, ending in the loss of the eye. Inflammations, such as iritis, capsulitis, cyclitis and keratitis, are also causes for non-success. The instruments employed are the

Graffe knife, fixation forceps, stop-speculum and small spatula and small pair of surgeon's scissors; oiled silk, roller bandages and absorbent cotton pads. The operation is performed as follows: A four grain solution of atropine is instilled into the eyes in order to produce complete mydriasis, and when this is secured the patient is directed to lie down upon the operating table; the surgeon with assistants and nurses stands near the head of the patient. The eyes are thoroughly washed and rendered aseptic; a ten grain solution of cocaine is instilled into the eyes in order to render the eyes insensible to pain unless some other form of anæsthetic is required. The stop-speculum is employed to keep the lids away from the eyeball, an assistant steadies the eye and keeps it from rolling about by means of the fixation forceps. The surgeon takes the Graffe knife in his right hand if the right eye of the patient is to be operated upon, or in the left hand if the left eye of the patient is to be operated upon, and makes an incision in the upper third of the temporal side of the sclero-corneal margin, and passes the blade through until it comes out on the opposite side, or nasal side, of the eye. A gentle sawing movement is not entered upon until the upper third of the eye is cut; the cut may pass directly through the sclero-corneal margin or several lines back of this, although the latter may prove disastrous as to results, as it then comes very near the vascular or danger zone. The fixation forceps, together with the Graffe knife, are abandoned at this point, and the spatula comes into play by tearing out the opaque crystalline lens, by gentle traction through the incision just made. After the lens is removed the spatula is employed to press down the edges of the wound, and when this is done the instruments are all removed and the eyes are washed; the oiled silk, pads of absorbent cotton, together with the roller bandage for both eyes, are required to complete the technique of the operation. The dressings remain over the eye for forty-eight hours unless the patient complains of pain in the eyes. At the end of forty-eight hours the patient's eyes are dressed, and the dressings are changed from day to day for one week, or longer if required, and at the end of six days, or even as long as three weeks, the patient may be discharged from the surgeon's care and his vision may be taken. Usually the patient's vision of the eye operated upon may not be better than $\frac{20}{300}$ without lenses. If the correction improves the vision to $\frac{20}{20}$ the results are considered very good, although it may be better than this, as in one case of the writers. The cut in the cornea after extraction operations will render the eye astigmatic, so that cylinders will be required in addition to the strong convex spheres in order to make the best improvements in the patient's vision. The crystalline lens has a focusing power for the distance of

10. D. to 12. D. For the near point, the muscle of accommodation will render the crystalline lens six to eight dioptries stronger than the distance point, so that for reading the eyes will require a + 16. D. to + 18. D., as accommodation is *nil* after extraction operations for cataract. The following example of a patient examined and treated by the writer may offer a suggestion to the reader as to the kind of lenses required

after the removal of the crystalline lens by means of extraction:

Mr. John T. M., Westery, R. I. Age 64 Dec. 15, '96.

R. E. V. $\left. \begin{array}{l} 20 \\ 200 \end{array} \right\} \frac{20}{200} = \frac{20}{30}$ w. + 13. D. \ominus - 4. D. ax. 90°

L. E. V. — Nil.

R

O. D. $\left. \begin{array}{l} + 13. D. \ominus \\ + 13. D. \ominus \end{array} \right\} - 4. D. ax. 90^\circ$

O. S. $\left. \begin{array}{l} + 13. D. \ominus \\ + 13. D. \ominus \end{array} \right\} - 4. D. ax. 90^\circ$ — Distance.

Etiam.

R

O. D. $\left. \begin{array}{l} + 16. D. \ominus \\ + 16. D. \ominus \end{array} \right\} - 4. D. ax. 90^\circ$

O. S. $\left. \begin{array}{l} + 16. D. \ominus \\ + 16. D. \ominus \end{array} \right\} - 4. D. ax. 90^\circ$ = Reading

The glasses employed for distance and reading for the left eye are for the purpose of balancing the frame. There is no need of reducing the lenses for the right eye. In the above case an X nose piece could be employed, and then one side could be employed for the distance lens and the other side be used for the reading lens, obviating the necessity of having two frames. The patient, however, should be instructed as to the care of adjusting the frames every time he wears them, otherwise it would be better to prescribe lenses in a riding bow frame with a saddle nose piece.

The term **aphakic** applies to those who have no crystalline lens, either congenitally or as the result of an operation for the removal of cataract.

(To be Continued.)

Spectacle Makers' Company of London.

THE full scheme of the Spectacle Makers' Company of London (referred to in THE CIRCULAR of June 22) is now published and classes are in progress for enabling candidates to pass the examinations. The syllabus includes such subjects as arithmetic, algebra, elementary trigonometry, simple laws of light and refraction, theory and construction of and practical work with optical instruments, knowledge of appliances for measuring temperature, etc.; optics relating to vision, including practical work.

Books recommended, specially dealing with optics, include: "The Opticians' Handbook;" D. E. Jones' "Lessons in Light and Heat;" Traill Taylor's "The Optics of Photography and Photographic Lenses," and Gage's "The Microscope and Microscopical Methods" and Heather's "Optical Instruments."

Mercury Pendulum.—In bobs with mercury, the mercury must be kept from air and not fill the jar too full; $7\frac{1}{2}$ inches in height as an average for the glass jar form, and $\frac{1}{2}$ to $\frac{3}{4}$ inch to spare will be about correct. With steel or iron jars the mercury will usually be higher, $7\frac{3}{4}$ to $8\frac{1}{2}$ inches high in the jar, all depending on the relative weight of the jar. All forms of jars should be as light as they can be and be free from any spring or torsion due to the weight they carry. The solid iron or lead bob, with fine compensation, is the least liable to any change when once made and put up, but requires more skill and experience and tools to construct, as all the bearing parts should be turned true in a lathe, and as there are a number of them, the labor is considerable.

J. H. Roworth, formerly in the jewelry business at Slocan, B. C., has removed to Brooklyn, B. C.

Report of the Birmingham Assay.

THE report of the Assay Masters (H. and A. Westwood) to the Guardians of the Standard of Wrought Plate in Birmingham, Eng., with reference to the work of the Assay Office during the year ended June 30. is of a very interesting character. For the purposes of comparison the returns for the 19 years during which the work has been carried on at the present office are included in the report, the figures for the present and three previous years being as follows:

	1895.	1896.	1897.	1898.
Gold wares assayed and marked . .oz.	239,472	283,423	311,335	333,741
Gold wares assayed and broken . .oz.	2,550	1,938	2,269	1,772
Silver wares assayed and marked . .oz.	1,796,056	2,117,622	2,303,157	2,530,019
Silver wares assayed and broken . .oz.	1,330	1,750	1,994	616
Number of gold and silver wares entered for assaying. oz.	8,127,234	9,877,972	10,872,684	11,889,093
Number of assays made	216,930	253,219	256,643	286,750

The statistics show that the work of the office has enormously increased in every department and that the progress made has been very satisfactory from every point of view. The number of gold and silver wares entered for assaying has increased of late years at the rate of about one million a year. The number this year, 11,889,093, compares with 3,347,974 10 years ago, and with 859,061 in 1879, the first year in which the work was carried on at the present office. The number of assays made has been equally progressive. The total is 30,000 more than last year, two and a half times more than 10 years ago, and six times more than it was in 1879. This year 333,741 oz. of gold wares have been assayed and marked, an increase of 22,000 compared with the previous year, and nearly three times the total of 10 years ago, the number of ounces then being 122,743. The number of ounces assayed and broken has been small in comparison—1,772 this year, as compared with 2,269 in the previous year and 1,024 in 1888



ORIGINAL DESIGN FOR SILVER FLOWER VASE.
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The above sketch represents an original design for a flower vase, by J. Rothlisberger, designer and die cutter, Buffalo, N. Y. Mr. Rothlisberger has studied art in the academies of Berne and Berlin and

has worked as designer and die cutter in some of the largest factories in this country for the past eight years.

A Woman's Own Conceptions in Jewelry.

From New York Times.

A WOMAN who is wearing the pretty light lavenders of half mourning made her appearance at the house of a friend the other day with what appeared to be a new piece of jewelry, and something a little out of the ordinary run of jewelry. It was a four leafed clover with a diamond in the center, but instead of the usual green the clover leaf was a botanical curiosity, albeit very pretty, being pure white.

"You don't recognize it, I see," said she of the lavender tints, "but no wonder, for when you saw it before it was green. It is my green four leafed clover that Cousin Dick gave me, but I couldn't wear it that color, so I took it to the jeweler. I thought I could have it enameled black, but he advised me not to. It would be quite a task, he said, as the green enamel would have to be removed before the black could be put on, and it would be comparatively expensive. So I gave up having a black pin, but not something that I could wear. I brought my pin home, took out my paints, painted it white, and now I can wear it this way as long as I like, and when I want it green again a little turpentine will take off the paint.

"But that is not the first thing of that kind I have done by any means. I had a watch, rather an expensive one, and quite unlike the majority of timekeepers. One peculiarity was that it had a black face with white gold hands. The idea of that is all very well, but I could never see to tell the time. I took that to the jeweler, but that, too, was going to be quite an expense, so I resolved to do as I have done with my pin.

"You will get the paint on the face if you try to paint the hands," said the jeweler, "and ruin your watch."

"But I am not so easily discouraged. I removed the crystal, took a very fine brush to put on my paint, painted the hands white, put on the crystal again, and nothing could have been more satisfactory."

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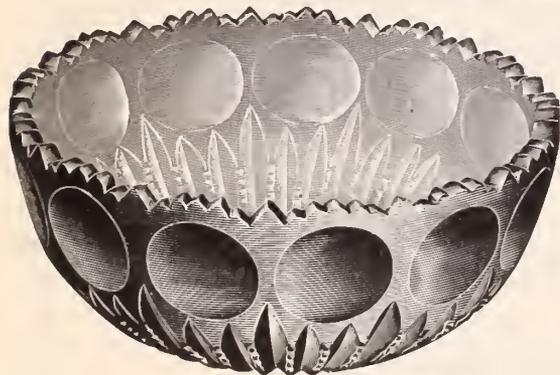
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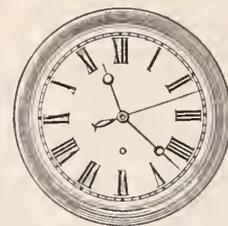
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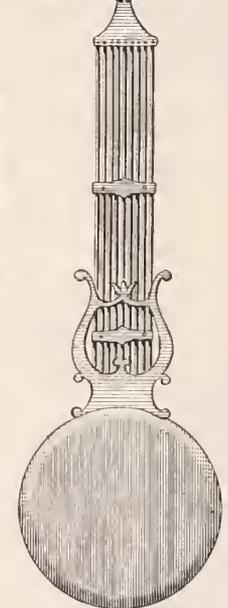
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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A CUT GLASS LINE THAT FINDS GREAT FAVOR.

THOUGH the demand for cut glass flower bowls recently showed signs of decreasing to some extent, C. Dorflinger & Sons, 36 Murray St., New York, have found a gratifying revival of trade in the new line of flower bowls in colored glass which they have just put on the market. The great and almost unexpected success of this line has caused them to bring out pieces in all the former shapes and cuttings of the white crystal bowls, as well as in different sizes. Another new line of colored glass which is meeting with universal favor is to be found in the cologne bottles which now appear in three sizes. Both the bowls and the cologne bottles are to be had in all tints and shades used in cut glass ware.

NEW LINE OF PORCELAIN PLAQUES

AN entirely new line of porcelain plaques and panels has just been added to the stock that Endemann & Churchill have heretofore carried at their salesrooms, 50 Murray St., New York. Unlike the former line, the new panels show a wide variety of subjects—copies of famous paintings of all characters, landscapes, interior scenes and mythological and religious subjects. They come in square, oval, rectangular and other shapes varying in size from an ordinary wall picture down to a medallion to be set in a small cabinet frame. The coloring and figure work of the original paintings are reproduced in these porcelain panels with an exactness and perfection of detail that will make the pieces find favor with lovers of fine china.

A FINE LINE OF POTS AND PEDESTALS.

POTS and pedestals have always been a strong line with Chas. Ahrenfeldt & Son, 52 Murray St., New York, but never more than at the present time. Among the latest lines of these articles just added to their stock are some novelties never before shown by them, which are bound to catch the eye of the visiting buyers from the jewelry trade. One of these—a product of one of the prominent English pottery manufacturers—is called Madras ware and the jars and pots show a new and at-

tractive body color of shaded yellow ochre and dark green on which large floral designs appear in relief. In size, these pieces range from the small jardinière to the gigantic pots for palms, rubber plants and other small trees. Another line, of German manufacture, shows a mottled effect of shaded coloring and comes in many different hues. In this flower vases appear in addition to the pots. THE RAMBLER.

Gladstone a Lover of Porcelains and Pottery.

THE late Mr. Gladstone was a lover of fine porcelains and pottery. Thirty-five years ago he laid the foundation stone and delivered an address at the establishment of Wedgwood Institute, at Burslem, England. He considered Wedgwood the greatest of potters. The potters of Burslem designed a beautiful vase which was presented to Gladstone and which was received with marked appreciation.

Some years ago Mr. Gladstone went to stay with a nobleman who had a large and beautiful collection of china, and who, being rather sceptical in the matter, determined to test Mr. Gladstone's knowledge of it. Accordingly, he took a plate lovely to look at but of no special value, and a mark of his own design burnt in. The day after Mr. Gladstone's arrival, when he was examining the china, his host produced the plate and asked what china he thought it was and what was the mark. Without a moment's hesitation Mr. Gladstone replied: "The plate is of no value, and the mark is a spurious one!"

Emperor William and His Love of Porcelains.

WHEN the present Emperor of Germany ascended the throne very little interest was shown in porcelains, but his remarkable interest in the products of the Royal manufactory revived the interest shown when Frederick the Great created such a change in German porcelain manufacture. When the Princess Sophie was married to the Crown Prince of Greece one of her most valuable gifts was a selection of porcelain that any king might envy. Not so beautiful were these wares as those of later production, but of much greater interest because they were manufactured and decorated at her birth. For 18 years they remained concealed in the packing that protected them during their journey from Germany to Greece. But when opened were found as beautiful and unharmed as when shipped from Charlottenburg.—*China Decorator.*

Electro-nickel Process Applied to Wood.

AN interesting method of applying the electro-nickel process to wood is described in a foreign scientific paper. It is necessary to coat it previously with a thin layer of metal, and the three following solutions are to be prepared, namely: In 10 grams of carbon sulphide, one and one-half grams caoutchouc is dissolved, adding four grains of melted wax, and in another flask is contained a mixture of five grams of phosphorus, 60 of carbon sulphide, five of oil of turpentine, with four of asphalt powder, this solution being added to the first one while stirring; there is also to be prepared a mixture of two grams of silver nitrate in 600 grams of water, likewise one of 10 grams of gold chloride in 600 of water. The material to be nickeled, to which the conducting wires have been attached, is now introduced into the first solution and the whole dried on taking out. The second solution is next poured over it until the surface has assumed a dark metallic appearance, afterward being rinsed off with water and treated in the same manner with the third solution. Through this preliminary treatment the wood attains a yellowish color and is ready for nickeling. The bath consists of 500 grams of ammonium sulphate, and 10 litres of water—the liquid to be neutral, which is to be attained, if necessary, by adding ammonium chloride until litmus paper is very slightly reddened.

Sultan's Crown Stolen.

From the Siam Free Press.

HH. the Sultan of Sulu, who is in Singapore on his return from Mecca, was last night robbed of his crown and jewels. He went to sleep, leaving his window open, and about 11 o'clock he saw a man in his room. Thinking it was one of his attendants, he called out to him and the man bolted. He jumped up and dashed after him, catching him by one arm as he jumped out of the window. The thief struggled and got loose and made away with two dispatch boxes containing a crown set with diamonds and pearls, a gold brooch and a number of gold rings and earrings, value \$13,815. The Sultan also missed from one of the dispatch boxes a treaty made between himself and the Sandakan people, the British North Borneo Co., probably. The alarm was immediately raised, and the police and neighbors joined in the chase, but the thief got clear.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ZANESVILLE, O., Aug. 13, 1898.

Editor of THE JEWELERS' CIRCULAR:

Some time ago we saw advertised in your paper silver lockets, made of 50 cent silver pieces, by some firm in Chicago. Can you give us the address? Thanking you in advance, we are,

Yours respectfully,

BAUER BROS.

ANSWER:—We do not recollect ever publishing such an advertisement as specified. We published in our issue of March 9, 1898, the text of the United States law which prohibits the manufacture of such goods, and a letter received from the Treasury Department in reference to a similar matter. We again publish the letter and law for the benefit of the trade. They are as follows:

WASHINGTON, D. C., Feb. 11, 1898.

Sir—Yours of the 9th inst., asking whether you would violate the provisions of section 5,459 of the United States Revised Statutes by brazing a ring on the edge of a coin, is received.

In reply you are informed that this Department declines to express an opinion on the subject. You must interpret the act at your own risk of its penalties.

Respectfully yours,

T. A. VANDERLIP,

Assistant Secretary.

"Section 5,459.—Every person who fraudulently, by any art, way, or means, defaces, mutilates, impairs, diminishes, falsifies, scales, or lightens the gold and silver coins which have been, or which may hereafter be, coined at the mints of the United States, or any foreign gold or silver coins which are by law made current or are in actual use and circulation as money, within the United States, shall be imprisoned not more than two years and fined not more than two thousand dollars."

FLORENCE, Mass., Aug. 12, 1898.

Editor of THE JEWELERS' CIRCULAR:

I am told that you can furnish me with a list of the principal glass manufacturers and importers. If you have such list, and can send me one, you will greatly oblige,

Yours respectfully,

EDWARD A. HEWITSEN.

ANSWER:—We presume correspondent wants names of manufacturers of cut glass ware and importers of glass ware. Following is a list which contains the names of the principal firms in these lines: Cut glass manufacturers: C. Dorflinger & Sons, 36 Murray St., New York; Pairpoint Mfg. Co., 46 Murray St., New York; L. Straus & Sons, 42 Warren St., New York; J. D. Bergen Co., 38 Murray St., New York; T. G. Hawkes & Co., Corning, N. Y.; Wm. H. Lum, 46 Murray St., New York; T. B. Clark Co., 860 Broadway, New York; Niland Cut Glass Co. (Wicke & Co.), 32 Park Place; J. Hoare & Co., Corning, N. Y.; Libbey Cut Glass Co., Toledo, O.; J. S. O'Connor, 39 Union Square, New York; Standard Cut Glass Co., 545 W. 22d St., New York; Geo. Borgfeldt & Co., Wooster and 4th Sts., New York; Levy & Dreyfus Co., 46 Park Place, New York. Importers of cut glass: Bawo & Dotter, 26-32 Barclay St., New York; Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York; Geo. Borgfeldt & Co., Wooster and 4th Sts., New York. Importers of fancy glass: Geo. Borgfeldt & Co., 4th and Wooster Sts.; Bawo & Dotter, 26-32 Barclay St.; Chas. Ahrenfeldt & Son, 52 Murray St.; Ferd. Bing & Co.'s Successors, 20 Washington Place; Glaenzer Frères & Rheinboldt, 25 Washington Place; Harris

& Harrington, 32 Vesey St.; Levy & Dreyfus Co., 46 Barclay St.; C. L. Dwenger, 35 Park Place; Endemann & Churchill, 50 Murray St.; Lazarus, Rosenfeld & Lehmann, 60 Murray St.; L. Straus & Sons, 42 Warren St.; P. H. Leonard, 76 Reade St., all New York.

NEW YORK, Aug. 9, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly send us names of English jewelers' trade papers, also French—those of large circulation—and oblige,

DIAMOND POINT PEN Co.

ANSWER:—The jewelers' journals published in Great Britain are: *The Watchmaker, Jeweller, Silversmith and Optician*, 150 Holborn, London, Eng., monthly; *The Jeweller and Metalworker*, 24 Clerkenwell Road, London, Eng., fortnightly; *The Horological Journal*, Northampton Sq., London, Eng., monthly. All these journals are good. We do not know what their circulation is, but we presume it is considerable in each case. France has only one distinct jewelers' paper, *Moniteur de la Bijouterie et de l'Horlogerie*, 51 Rue Vivienne, Paris, weekly. We do not know what its circulation is. France has a horological paper of some importance, *Revue Chronométrique*, Rue Faubourg du Temple 99, monthly.

ST. MARY'S, O., Aug. 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

In your CIRCULAR of June 29, the following receipt for cleaning dull gold I cut out. I took it to our leading druggist and he could not fill it, saying that the calcium hypochlorite he did not have nor could he find any such name in the Dispensary. So will you please explain the word or tell me where it can be got.

Respectfully yours,

F. H. SEASHOLS.

Cleaning Dull Gold.—Dull gold may be cleaned as follows: Take 80 grams (1,235 grains) calcium hypochlorite, 80 grams sodium bicarbonate, and 20 grams (307 grains) sodium chloride (table salt), and dissolve the mixture in three litres (6 1/3 pints) distilled water. It must be kept for use in well-corked bottles. The articles to be cleaned are put in a basin and covered with this mixture; after some time they are taken out, washed, rinsed in alcohol, and dried in sawdust. They then look like new.

ANSWER:—The term, calcium hypochlorite, with which correspondent seems to have had difficulty, is nothing more than one of the names for chlorinated lime, more commonly known as chloride of lime; but the term, calcium hypochlorite, is used to designate the chloride of lime that is chemically pure. Should correspondent not be able to get it at his druggist's, he may obtain it from any large druggist of New York, for instance, Hege-man & Co., 196 Broadway.

MERKEE, Tex., Aug. 5, 1898.

Editor of THE JEWELERS' CIRCULAR:

I wish you would please inform me where I can buy filigree silver and gold jewelry. Please give address of importers.

Yours, etc.,

GEO. A. LONG.

ANSWER:—Peter Hartman, 36 Maiden Lane, New York, is the only party of whom we know who makes and imports gold and silver filigree jewelry. There were formerly several firms who imported these goods, but they have given up this business.

Queries by Circular Readers.

NOTE.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

ROCKDALE, Texas, July 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please let us know the best way in which to clean up our jewelry.

Yours truly,

HILL & Co.

ANSWER:—In our issue of July 13, page 24, we answered a query similar to above.

UTICA, N. Y., Aug. 1, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you give me a formula for a solution by which a 14k. color, 18k. color and Roman gold can be gotten with one solution used with a coin anode; also what kind of a battery to use for small work like belt buckles, etc.? I have been told by a plater that it can be done.

Truly yours,

COIN ANODE.

ANSWER:—In regard to obtaining 14k., 18k. and Roman coloring from one solution in plating, we would say that this can be done; it is practically impossible to obtain a knowledge of the process, as platers keep such processes secret. Even with the proper directions it would be impossible to accomplish results desired, unless the operator had practical experience in plating of this kind. The differences in coloring are obtained by variation of the distance of the anode from the object being plated and also by the manner in which the anode is manipulated. Correspondent can obtain a small outfit, such as he desires, from Hanson & Van Winkle, Newark, N. J. We would advise jewelers to send work of this kind to some practical plater working for the trade, as this will not only relieve them of much trouble and possible annoyance, but will probably be far less expensive in the end.

ALLENTOWN, Pa., Aug. 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Would like to know the form and value of a stock book where all merchandise is entered when bought and canceled when sold? Would it pay in our business?

FAUST & TURNER.

ANSWER:—Inquiry among the leading manufacturing stationers leads us to believe that no stock book of exactly the form described is to be found on hand for general sale, but that it would necessarily have to be made to order. We learn, however, that there is printed a stock list ruled to special form for keeping account of goods in stock and which shows at a glance the quantity of goods purchased, sold and on hand. This book is made in a size 11x16 inches, 500 pages, and costs about \$3.25. It may be had from R. G. Hutchinson, manufacturer of account books, 84 William St., New York. The question as to whether it would pay to keep a book of this kind is one that correspondents are best qualified to answer, but we think it would. "Order is heaven's first law," and any scheme calculated to keep better ordered one's business makes for success.

The tower clock business of the Seth Thomas Clock Co. is booming. They have just closed contracts for a four glass dial 1,600 lb. bell clock for the new city hall at Junction City, Kan., and a similar clock for the Cincinnati street railway office building at Chester Park. They have just completed the erection of a number in the south.

1898

Skirmishers of...

The New England Watch Co.

+++++

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the south-west; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

+++++

The New England Watch Co.

WATERBURY, CONN.

BOSTON, Jewelers' Building. NEW YORK, Lorsch Building.
 CHICAGO, Silversmiths' Building.
 ST. LOUIS, Fullerton Building. SAN FRANCISCO, Spreckel's Building.

ALL KINDS OF

Fancy Wood Chests

FOR.....

TEA SETS and FLAT WARE..



Silk and Brocade Cases for Silver-ware and Jewelry.

— — —
 Canton Flannel Bags and Rolls.

Hebbard and Brother,

860 Broadway, New York.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action.
 Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
 FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

ARNSTEIN BROS. & CO. IMPORTERS AND CUTTERS OF DIAMONDS
 65 Nassau St. NEW YORK.
 Cor. John.

R., L. & M. FRIEDLANDER,

American Watches,
Diamonds,
Jewelry,

30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES**
STAMPED.

MADE WITH
SOLID GOLD
OR STEEL
SPRINGS.



MARK



ALSO WITH
SOLID GOLD
OR REGULAR
CROWNS.

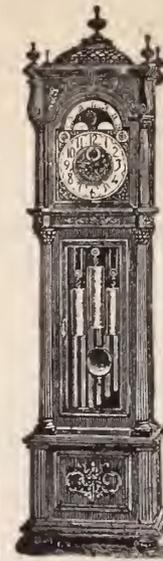
Constructed in the Old Reliable Way,
Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

ANGLO-AMERICAN ALLIANCE.



ELLIOTT'S JUSTLY
CELEBRATED

ENGLISH

CHIME CLOCKS
FITTED UP IN

AMERICAN

HALL CLOCK
CASES,

OUR OWN MAKE
AND DESIGNS.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger. New York.
Established 1848.

L. LELONG & BRO.,

Gold and Silver

REFINERS,
ASSAYERS and
SWEEP SMELTERS.

Southwest Corner of
HALSEY and MARSHALL STREETS,

NEWARK, N. J.

Sweepings a Specialty.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I. BRACELETS, LORGNETTES. VEST, DICKENS, PONY, BICYCLE CHAINS.
11 JOHN ST., NEW YORK.

ALBERT LORSCH.

TELEPHONE CALL, 746 CORTLANDT, N. Y.

ALFRED KROWER.

ALBERT LORSCH & Co.,

LORSCH BUILDING.

37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST.,

PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLEE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
...IMITATION STONES, NOVELTIES...

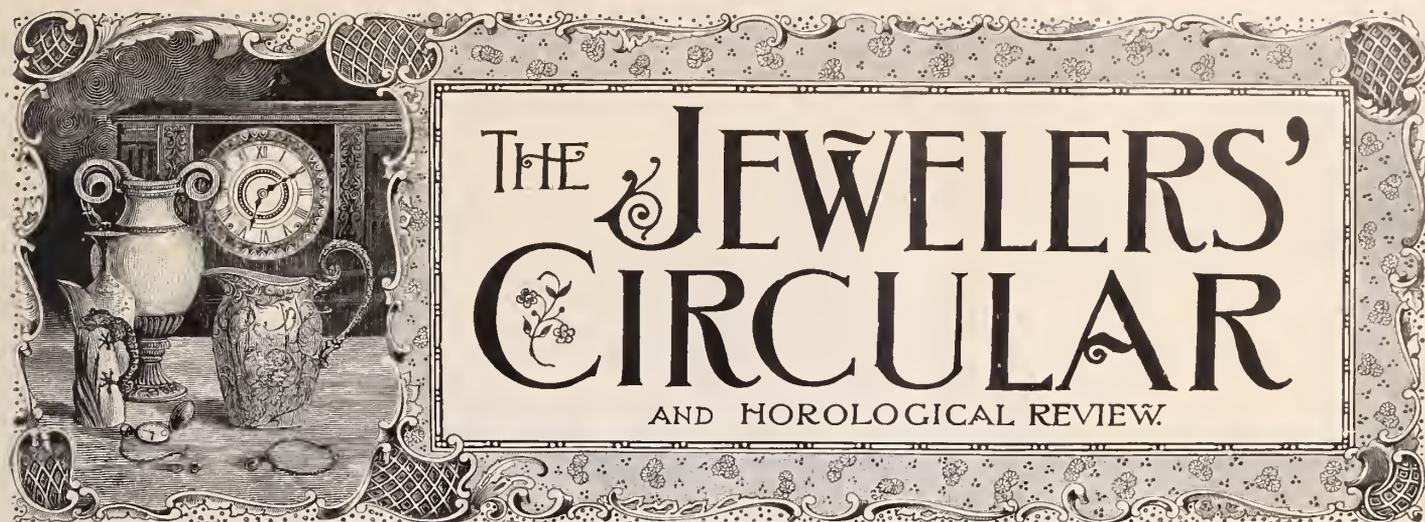
WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH
FULL FORCE.
SEND IN YOUR ORDERS

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS AND
LEADERS IN
STYLE AND FINISH



DIAMONDS Importers and Cutters.
L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y., **DIAMONDS**



Corbin Building, 11 John St., Corner Broadway, New York.

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Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII.

NEW YORK, WEDNESDAY, SEPT. 7, 1898.

No. 6.

A GREAT GOLDSMITH: LUCIEN FALIZE.

HENRI FRANTZ, IN THE MAGAZINE OF ART.

IN Lucien Falize, who died a few months since, just when the French press with one consent were praising his Olive Branch,* France has lost the best of her goldsmiths, the undisputed master of one of the noblest and most refined arts. But the loss is in other ways a serious one, affecting French art on broader grounds. Falize was not, in fact, one of those men who confine their activity to a single line of work. Though he was indeed devoted to the goldsmith's art, and hoped to restore it to the dignified position it occu-

rias, Grandhomme, and sometimes even Gallé; also through the many pupils he trained in his fine artistic traditions. No posthumous honors done to Lucien Falize can be regarded as excessive, for he was infinitely useful to art and to his country.

His work as a goldsmith is vast in quantity, for he was an irrepressible worker, and his mind was always active.

As we look through a large series of his works, from the "Gallia," in the Luxembourg, to the Sassanide Vase, the "Urania" Clock, the bas-reliefs of Marguerite de

thorough study of the history of his own art especially and of art in general, with which he was perfectly familiar. Artists are often and justly blamed for not looking beyond the limits of their own country, and knowing nothing of foreign effort. Falize traveled, studied antique art and the museums of Italy, and was at all times a frequent visitor to the South Kensington and British Museums, knowing their treasures by heart. He attentively watched the developments of modern English art, admired the recent revival of decorative



Courtesy of Cassell & Co.

EPERGNE BY LUCIEN FALIZE.

ried in the Middle Ages, and though he actually practiced no other, he was a sound critic, of faultless judgment and elegant expression, and had remarkable powers of administration. In all he did he showed the same characteristic refinement, the same love of pure form and simple thought, the same veneration for the great masters. For this reason Falize was able to exert a genuine influence, both through his writings and through the remarkable artists among whom he lived and with whom he collaborated—Luc Olivier Merson, Roty, Bar-

Foix and Anne de Bretagne, the Gold Cup, now in the Musée des Arts Décoratifs—which one of the most learned and critical judges of my acquaintance calls a masterpiece—in all we find the same principle adhered to: Never to forsake the classical tradition of the 17th and 18th centuries, while combining this respect for the older masters with a care to infuse new life into them by finished skill and consummate craftsmanship.

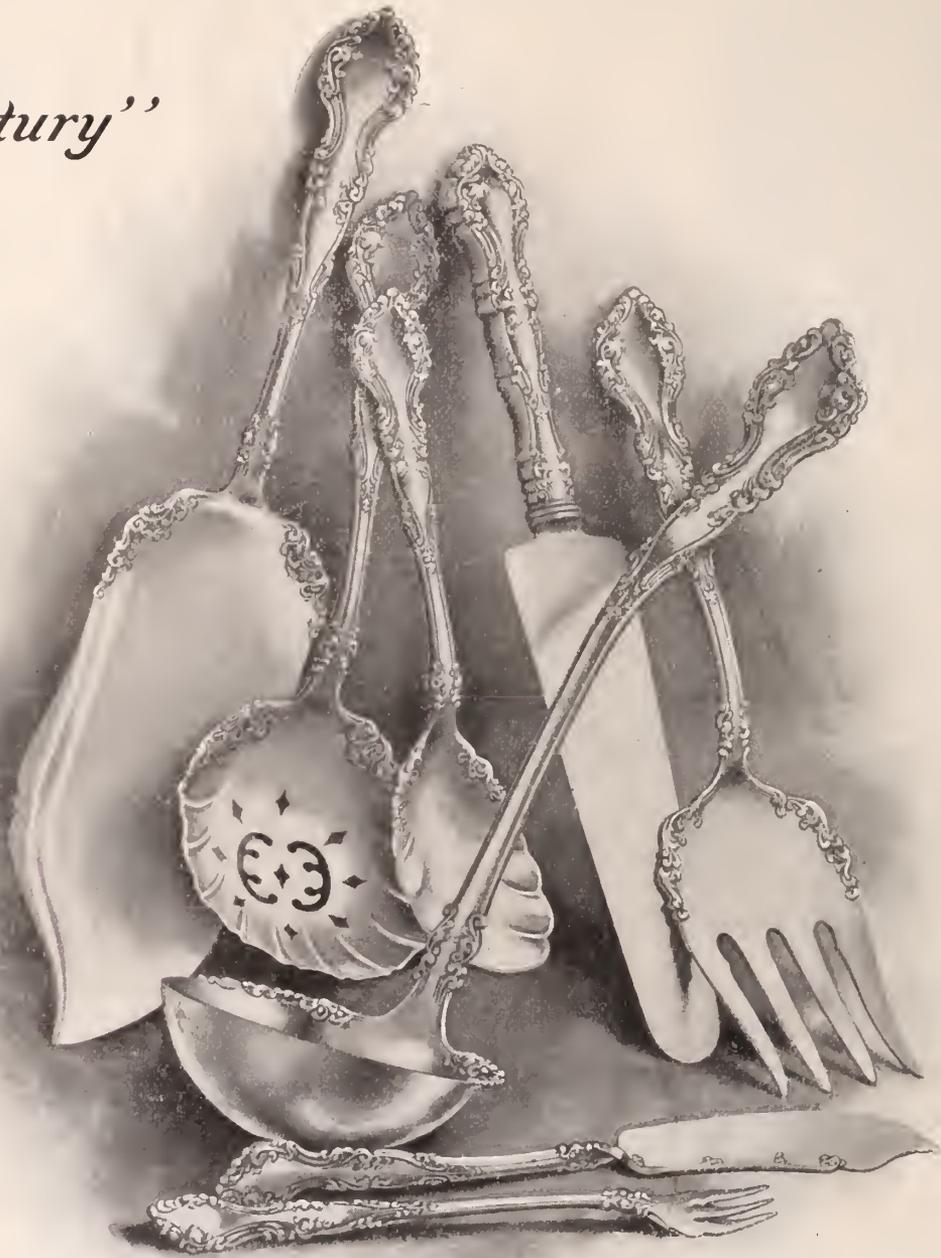
He was trained by his father, an accomplished chaser, and influenced by such masters as Morel-Ladeuil and Désiré Attarge, and at an early age had already made a

work in England, and never missed an exhibition of "Arts and Crafts" in London.

Falize derived his best inspiration from the sources of early art; has he thereby lost any genuine originality and merit? I venture to answer, No. He was not one of those men who revolutionize an art, but one of those who contribute to it novel and charming examples. It would have been too painful to Falize to cut himself suddenly adrift from the precursors he admired with all his soul; he understood that he could do something new without upsetting the old and without the affectations of the innovator, and his merit is all

*See THE JEWELERS' CIRCULAR, Sept. 15, 1897.

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

PATRICK—"Doctor, O'im very sick!"
DOCTOR—"That's Good!"
PATRICK—"Phwat's that?"
DOCTOR—"Good for me but bad for you!"

"When Cervera's fleet came out of Santiago Harbor that was bad for them but good for us!"

Here are two cases—one where a condition exists and another where action is taken—the results of which are diametrically opposite.

We have solved the problem of action by which either we or you can act and both will feel the beneficent results.

- | | |
|--|---|
| 100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to \$14.00. | 20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price \$1.75. |
| 50 Solid Oak, Plain Top, Work Benches, \$8.00. | 500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to \$9.90. (After this lot is gone we will sell no more at this figure.) |
| 50 6-Drawer Oak Glass Cabinets, \$2.78. | |
| 100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, \$1.10. | |
| 200 bottles Hardening Compound, regular price 25c., reduced to 10c. | 1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, \$7.50. Why pay \$12.00? |
| 1000 pairs P. R. Tweezers, N. P., 14c. each. | |

Here It Is!

WE SELL YOU GOODS—
 You will say "We saved money." We will say "We made money."
 Both will have enjoyed the advantage of our business relations.

We pack the goods carefully, but do not pay freight or express charges.

The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
 WATCHMAKERS' TOOLS AND SUPPLIES.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

*Members of the Merchants'
Association of New York.*

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

ROGERS, SMITH & Co.

MADISON SQUARE,
NEW YORK.



TUREEN AND LADLE.

MERIDEN,

CONN.

GOLD AND SILVER PLATE.

New King's.

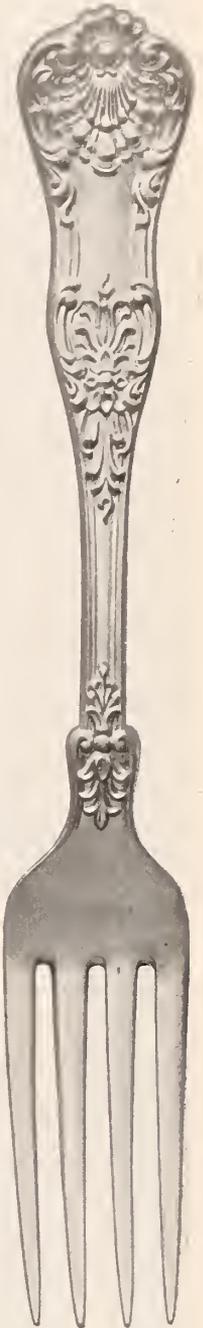
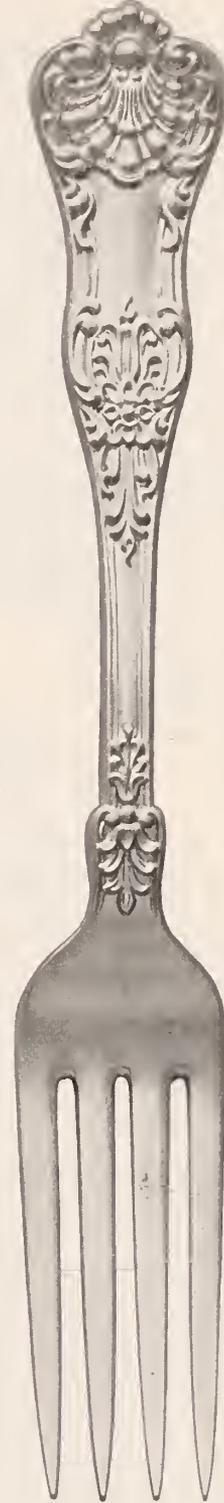
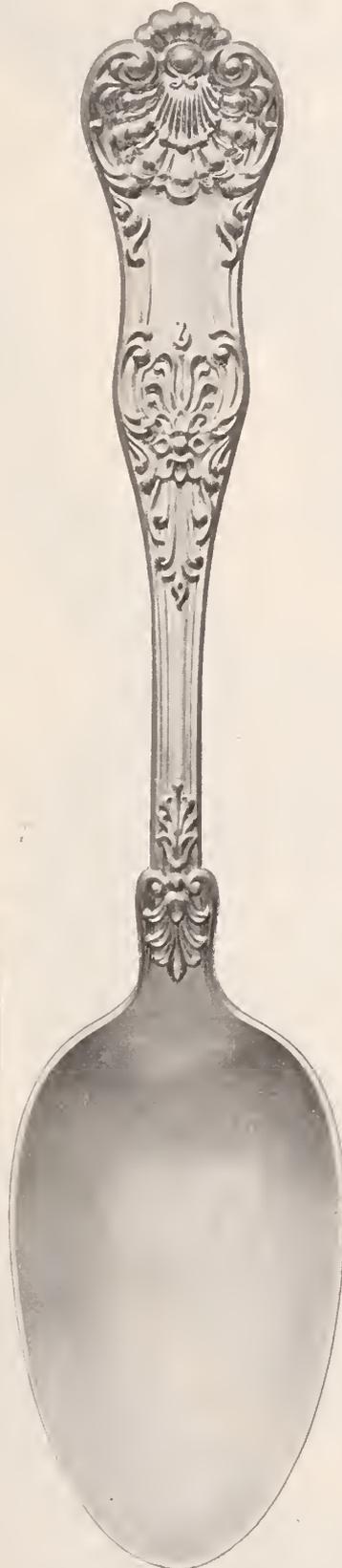
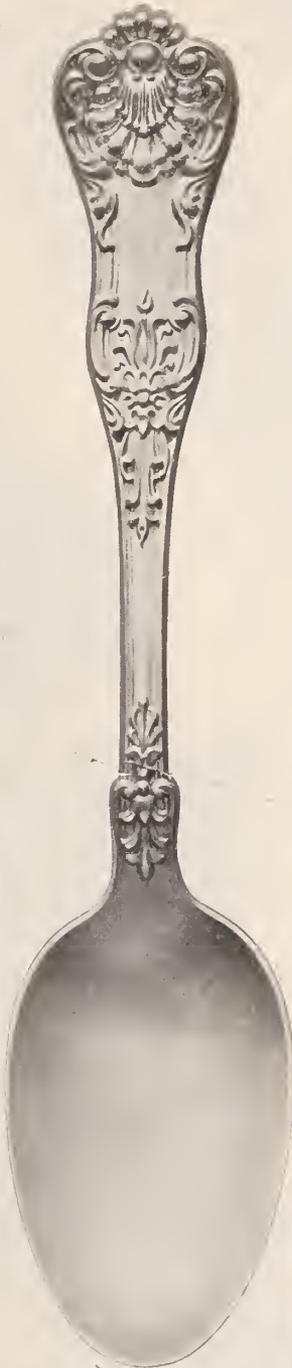
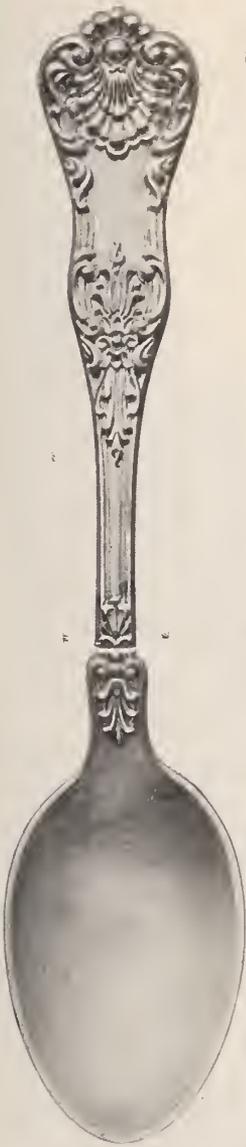
TEA SPOON.

DESSERT SPOON.

TABLE SPOON.

TABLE FORK.

DESSERT FORK.



TEA SPOONS FROM 14 OUNCES TO THE DOZEN UP.					
DESSERT " " 22 " " " "					
TABLE " " 34 " " " "					
SOUP " " 22 " " " "					
TABLE FORKS " 32 " " " "					
DESSERT " " 22 " " " "					

A Full Line of Fancy Pieces with most attractive bowls and blades.

Goods of this pattern now ready for Delivery.

DOMINICK & HAFF, MAKERS OF WARES IN STERLING SILVER,
 FOR THE TRADE ONLY,
 Broadway and Seventeenth Street, Union Square, N. Y.
 ESTABLISHED 1821.

Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

SEND FOR
PRICE-LIST



**R. Wallace & Sons
Mfg. Co.**

Silversmiths

WALLINGFORD, CONN.

BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

the greater from every point of view. Still, there are among his works certain creations which show almost complete independence of tradition, excepting in feeling, as, for instance, the famous Gold Cup which is distantly related to the Cup of Saint Agnes, in the British Museum; or the "Gallia," a head in ivory for which Falize executed a wonderful gold helmet and the upper part of a cuirass, also in gold, set with topazes; the lions' masks on the shoulders are marvels of artistic skill.

There can be no mistake; in those of his works which I most admire—preferring them even to the exquisite Toilet Set for Princess Letitia Bonaparte, or the Victory of Samothrace, fine as it is, because they show greater individuality—there are high qualities of inventiveness and taste. There is something more here than the clever transmission of tradition; we see a true artist, original in thought and expression, whose works hold a place in our collections among the fine things of modern art.

Falize has often been blamed for not executing his designs with his own hands, and this complaint has even been exaggerated into a statement that he could not do the work. This is a great mistake. Falize handled the chasing tool in his early years, and was familiar with all the craft of the goldsmith. In later life it became his part to direct and superintend the work of others. His quality shows itself especially in this: that each piece is a complete whole, animated by one mind. Falize, by his method of grouping the hands that obeyed him, avoided the great risk of betraying various individualities. He combined them in a single purpose, giving them a strong sense of cohesion—in short, a spirit of unity. He explained to each his share in the task with perfect lucidity, and was helped in this by his mastery as a draughtsman. Many a time have I seen him sketch ideas for jewels, medallions, diadems, which led him to cover the paper with little heads drawn with consummate knowledge. He has left a very large number of such sketches, which his son and pupil, André Falize, intends to collect with pious care and publish a few years hence.

Even in his finished work we at once recognize the grace of hand which designed it. This is perceptible in ten objects forming the toilet service in silver gilt made for the marriage of the Princess Letitia, where he has introduced, in a design of the Louis XV. style, certain features—such as the Imperial Eagle—which it would have seemed almost impossible to assimilate with that type of design. The mirror is the most important piece, in view of its size. The frame, composed of elegant scrollwork at the sides, rests on an eagle with outspread wings, holding in its talons a wreath of oak. Above is the Royal Crown of Italy, surmounting a shield on which we see a monogram of the letter L, the Princess's initial. From this shield fall two elegant garlands of flowers that mingle gracefully with the scrollwork. This frame is one of the choicest pieces of modern goldsmith's work. Noteworthy, too, in this handsome service are the light sprays of myrtle, exquisitely wrought, which ornament the four boxes for the toilet table.

Lucien Falize was devoted to his art,

mindful of the fact that the greatest artists of the Middle Ages were proud of the profession of goldsmith, and regarded their craft as the highest class. In the report he wrote of the Universal Exhibition of 1889, he especially insisted on his wish to restore it to its past honors. He says: "I have always been filled with envy when, in London, I have seen the palatial hall of the Goldsmiths' Company, one of the interesting buildings in the city, which has its board rooms, its treasury, its pictures and portraits of Wardens and Masters, its antique plate, and, above all, its offices and syndicate, its archives, and a Master devoted to the interests of the company."

This report contains some remarkable passages of close and accurate criticism, especially towards the end, where, after reviewing all the examples exhibited, he enlarges on a general consideration of the goldsmith's craft. Two chapters are especially worthy of attention, and, with his papers on "Enamelling" in the *Gazette des Beaux-Arts*, will remain admirable essays on the subject. They are devoted respectively to "Taste" and "The Craft," and their philosophical tone and attractive style deserve some closer study.

He lays down what he regards as the sound tradition of this art, which, he says, ought not to follow the fashions, and must avoid the mere "taste of the day." Goldsmith's work, he maintains, has a permanent place in the property of the nation. It is not liable, like textiles or furniture, to periodical renewal; "it does not wear out; it has nothing to do with changes of costume; it is not usual for a man to alter the character of his plate, or for a church to send its sacred vessels to be remade in a new fashion."

These papers are full of useful precepts, and Lucien Falize codifies the laws of the craft as "clearness, simplicity, and logical sense," from which alone grace and beauty can result without losing sight of the use and purpose of the object produced.

But servile imitation must be avoided, and such overpowering influence as was exerted, for instance by Japanese art, banishing, for ever it would seem, the spirit of sculpture from designs for gold work.

This was a matter for deep regret to Falize, who always made judicious and happy use of the human form. "The Japanese artist," he writes, "has never felt the beauty of woman, the harmony of the human frame, the balance of attitude, the charm and attractiveness, to our eyes, of the chastely nude, which was the delight long ago of the Greeks. We, who are alive to this sensuous beauty, who still love the gods and myths for the sake of the joy they may afford to our eyes, have, nevertheless, excluded them not merely from gold and silver but even from bronze. We no longer see on our chimney shelves clocks with figure-pieces, candlesticks formed of statuettes, cast and chiselled groups of figures, but Japanese bronzes, Chinese enamelled jars, or old china. Sculptors find no demand for small bronzes beyond a few studies of heads for the exhibitions."*

These interesting remarks are supplemented in the following chapter by judi-

*It must be remembered Falize wrote the foregoing ten years ago. Since then the Japanese craze has died out.

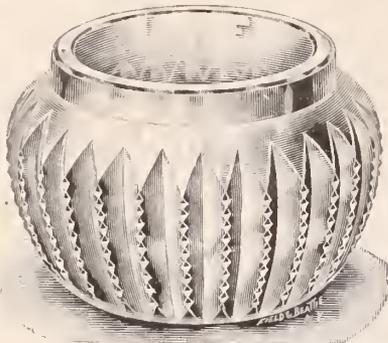
icious advice as to the methods and craft of the goldsmith: chasing, casting, and especially enamelling, which is a decorative treatment especially suited to gold. Falize himself used it in pieces worthy to dwell for ever in collections where the masters of the art are represented. All this is set forth and described with considerable charm in accurate and sober language—a style in harmony with the precise taste of a setter of gems, a worker in precious materials.

Though Lucien Falize devoted his pen chiefly to the service of his own craft, he was deeply sympathetic with the spirit of other branches of art. He was passionately interested in the Renaissance of decorative work in France, and was a regular visitor to exhibitions of such products. Those who were in the habit of meeting him often will not forget the pleasure of the conversations, when Falize would give definite expression to his opinions, his criticisms, his admiration, or his hopes. He delighted especially in Galle's work, of which he was always ready to praise the strong individuality, and he constantly wished that such a man as Roty would occasionally take up the goldsmith's tools. And while he admired the renewed vitality of the decorative arts in France, he also noted the slow advances made in furniture design, until now so far from original.

In spite of his life being full of every variety of work, of the research of a student, the inventions of a gold worker, and the writing of papers—I say nothing of other matters, among them reviews of several plays—he still found time for other forms of activity. Lucien Falize was gifted with a singular capacity for administration, and turned it to valuable account. Many men would have been satisfied to apply it to the regulation of their life and household. Falize did more, and devoted it to greater ends. As a member of the Central Union for Decorative Art, he struggled with uncommon energy to reanimate it and infuse new ideas, with a view to advancing its aims. In 1879 he succeeded in getting all the other members of this Association to consent to regular technological exhibitions, which were most successful; and though in 1893 he failed to pass a scheme for the exhibition of "La Plante," he cherished many other plans of the kind, which, if carried out, would have done good service to French art and industry.

A man of absolute simplicity and rectitude, Lucien Falize is deeply and unanimously regretted in Paris. He was not merely an artist of great merit, but a perfectly honest man, modest and unassuming to excess. He was ever ready to do a disinterested action, and art was always his chief end in life. Modesty was a distinctive feature of his character; he always strove to give value to the work and efforts of others, and never took more than the smallest share of the applause bestowed on the works he produced. After finishing his two last examples of goldsmith's work (see *Magazine of Art*, October, 1897) Falize wrote to me—but a few months since—of his satisfaction at having finished this important commission. "Yes," says he, "I think we really have turned out a fine piece of goldsmith's work, and if this is the final verdict, I owe it largely to my pupils and colleagues—to their zeal and their skill."

Such words as these give more insight than any narrative into the life of a man who was not only a great artist but a noble character.



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No. 15.
Pungents.
Cut 1.
(½ Size.)No. 345.
Pungents.
Cut 91.
(½ Size.)

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It includes a large variety of Patterns, Cuttings and Shapes, and at very reasonable prices.

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Cigarette and Cigar Jars.

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EXHIBITION AT
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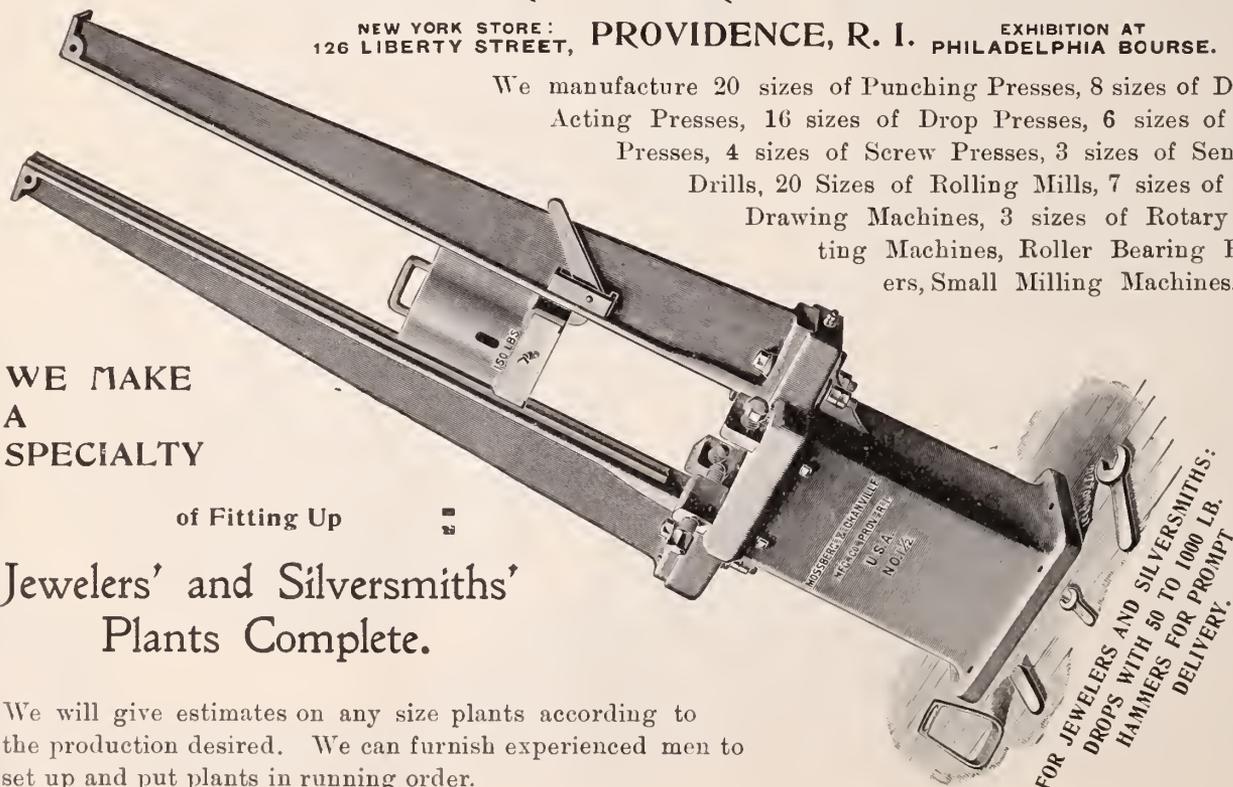
We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 Sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

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We will give estimates on any size plants according to the production desired. We can furnish experienced men to set up and put plants in running order.



FOR JEWELERS AND SILVERSMITHS:
DROPS WITH 50 TO 1000 LB.
HAMMERS FOR PROMPT
DELIVERY.

Fashions in Jewelry, Silver-Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

The dainty beaded border is much used in finest silver table ware.

Turquoise *pare* work is attractive in heart shaped lockets, small charms, pins etc.

Fascinating little brooches illustrate every possible variation of star, circle and insect.

Some of the newer claret jugs show elaborate carving on the band of silver which finishes them.

Now that bracelets are becoming more slender, two, three or more can be and are worn at once.

Tiny silver framed mirrors come in Louis XVI. style—low, broad shapes, with graceful scroll borders in pierced or chased work.

Jeweled buttons will undoubtedly be a feature of the new satin and silk coats, mock gems and semi-precious stones being used when genuine jewels are unattainable.

Many of the latest watches are smaller even than heretofore, some being hardly more than tiny charms in size, and no article in the jeweler's stock shows more varied and original designs.

Carved red coral, mounted like a gem, forms the center ornament of a gold belt buckle. Pink coral is the most highly prized variety, and in many strands of round beads it composes pretty necklaces lately seen.

It is difficult to imagine anything more elegant in bracelets than Renaissance designs carried out in brilliants and pearls, which from their almost invisible mounting appear to rest upon the stem without fastening or support.

Among new earrings prepared for the Fall trade are large pearls mounted as flower buds, turquoises surrounded with brilliants, solitaires, and gold hoops with one large ruby, diamond or other stone sunk in the center.

Unusual and unconventional shapes grow more frequent in men's watches. One gold watch and chain simulates a rough, oblong block, with a dial in the center, attached to a heavy rope running over pulleys. Another is oval rather than round, and still a third has a waved instead of a perfectly circular outline.

Paris fashion designers are bringing out Louis XVI. coats in costly brocades, and already importations of French brocaded silk are on the New York dry goods counters. Brocades demand magnificent and effective jewelry. All signs from the modistes point to the most lavish use of gems and gold by well dressed women, young and old, for the same rich style of dress will prevail for both.

ELSIE BEE.

The Ticket for Officers of the New York Jewelers' Association Named

At a meeting of the nominating committee of the New York Jewelers' Association, held Thursday afternoon, officers and directors to be voted for at the annual meeting of the association next month were nominated. The members of the committee present were C. E. Hastings, chairman; Geo. C. White and Wm. B. Kerr, and the ticket they decided upon is the following:

For president, Frederick H. Larter, of Larter, Elcox & Co.; vice-president, C. G. Alford, of C. G. Alford & Co.; treasurer, Ludwig Nissen, of Ludwig Nissen & Co.; directors, Geo. W. Shiebler, of Geo. W. Shiebler & Co.; Henry E. Ide, of H. C. Hardy & Co.; Geo. W. Street, of Geo. O. Street & Sons; John T. Howard, of How-

ard & Cockshaw, Jas. P. Snow, of Snow & Westcott; David C. Townsend, of Neresheimer & Co.; John N. Taylor, of Krementz & Co.; Wm. F. Dorflinger, of C. Dorflinger & Sons; Rud C. Hahn; and T. J. Haring, of Dommick & Haff.

The jewelry store of G. R. Romaine, Basin, Mont., has been attached for \$5013 and he has gone out of business.

F. W. Duke, a jeweler at Medora, Ill., was a party to a pretty romance last week. Miss Mary Lindley, a young lady of Keokuk, Ia., met him at Mt. Sterling, Ill., and they were married, the young lady returning to her Keokuk home, while Mr. Duke continued a search previously begun for a suitable location for a jewelry store in Iowa or Illinois.

No Need

of many words to praise "WHEELER'S" HAND MADE GOLD WATCH CASES. Speaking of an inferior article, words may be necessary to cover up its imperfections. A superior article speaks for itself.

1400K "Wheeler's" Hand Made Gold Watch Cases

1800K

speaks for themselves and do it well. They speak to the retailer who has experienced a demand for a superior gold watch case, and they speak to the retail jeweler's customer who has created this demand. They cost a trifle more than do ordinary gold watch cases, but then, the difference in value is more than the difference in price.

We case to order Swiss movements, and stamp cases with dealer's name when desired. Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,
TWO MAIDEN LANE, N. Y.

Invoice of Watch Material Seized by the Customs Authorities.

By direction of Collector Bidwell, of the Port of New York, an invoice of watch materials which arrived early in August from Ulysses Sandoz-Robert, Chaux de Fonds, Switzerland, and directed to Hammet, Riglander & Co., 35 Maiden Lane, New York, was seized for undervaluation. The goods consisted of watch dials, screws and hairsprings, and it was on the last named that the chief undervaluation arose. These hairsprings were of a fine quality and tempered, and were unlike any that have been imported by the other watch material houses for some years back. In previous importations they had been entered at 5 francs per gross, but jewelry examiner Geo. W. Mindil, of the Appraiser's stores, was not satisfied with the valuation. The goods, being unlike other goods coming into the market, he investigated, to find out the prices at which the springs were sold in this country and decided to base the future valuation on these prices. On Aug. 19, a package containing the goods now seized by the Collector was passed at the Appraiser's stores, and in it were the particular hairsprings in question, this time valued at 7 francs. The jewelry examiner raised the value to 12.50 francs, and from this valuation an appeal was taken by the importers to General Appraiser Sharratts. Mr. Sharratts handed down his opinion Aug. 30, sustaining the jewelry examiner, as follows:

Parts of watches, from Ulysses Sandoz-Robert, Chaux-de-Fonds, Aug. 2, 1898.

Cadran noir, ent. at .35, adv. to .45 franc each. Discount 2 per cent.

Spiraux Ire qual., ent. at 7., adv. to 12.50 francs per gross. Discount 5 per cent.

Vis americ, ent. at .75, adv. to 1. franc per gross. Discount 7 per cent. Add packing.

Acting on this decision of the General Appraiser, that the springs were undervalued more than 50 per cent., Collector Bidwell, as he was obliged to do under the law, seized the entire invoice. The importers did not appeal to the full Board of General Appraisers, but they have put up a bond for the amount of the goods and paid the full value of the duties thereon, and will contest the seizure in the United States Circuit Court. The goods, having been bonded for the full amount, were released and given to the importers.

One Disadvantage of Handling Baseball Bats With Jewelry.

OMAHA, Neb., Aug. 31.—Two young men committed a bold robbery at the store of A. Anderson, 2215 Cuming St., Friday evening and escaped with their booty, consisting of four dozen gold rings and a quantity of other gold trinkets, the whole valued at \$75.

The men entered the store together and one of them asked to be shown a baseball bat. While Mr. Anderson was showing this man the article he asked for, his partner moved over to the jewelry case and emptied the contents of a tray into his pocket. He then gave the other man a signal and the two attempted to leave the store. Mr. Anderson ran from behind his counter, suspecting something was wrong, but was met half way by the man who had asked to be shown the bats. This fellow menaced him with a heavy bat and forced him to re-

tire behind the counter. The two men then left the store and ran into a nearby alley and disappeared.

Wheeler's Method for Making Money Goes Awry Temporarily.

TORONTO, Ont., Aug. 28.—George E. Wheeler, an alleged swindler, was arrested here last night just after he had left the Canadian Express Co.'s office. Wheeler, it is alleged, has been representing himself as Miles Emory, a traveler for Goldstein, Gormelly, Jones & Co., New York, dealers in tobacco leaf and cigars. His mode of operation was to send a letter to a hotel-keeper in a town telling him that he had met with an accident to his watch and had taken the liberty to ask the Globe Jewelry Co., of Toronto, to forward it to the hotel. The proprietor was asked to pay the charges and hold the parcel until his arrival. He would add a postscript to the letter, telling the hotelkeeper the date of his supposed arrival.

In due time the parcel would arrive at the house by express C. O. D. In almost every instance the proprietor paid the bill and locked the parcel in his safe. After the time had elapsed for the traveler's expected arrival, the hotelkeeper would become curious and open the parcel, only to find a large wad of tea lead. The money paid to the express company would be sent to Toronto and collected by Wheeler as consignee.

E. Steler, Ogden, Utah, has paid off a chattel mortgage for \$957.

Bulletin No. 2.

Our entire staff of traveling representatives [James F. Barclay, Fred. Casper, Jack Stanley and John D. Ash] is now out showing samples of our new

Fall Lines of Artistic Silverware.

No judicious buyer can afford to place his orders elsewhere before examining these lines.

Our advertisements in the CIRCULAR during September and October will detail "Leaders" galore. No judicious buyer can afford missing a single one of these advertisements.

The Mauser Mfg. Co., Silversmiths...



"Watch our Ads."

14 East 15th Street, New York.

Importations at the Port of New York.

Weeks Ended Sept. 3, 1897, and Sept. 2, 1898.

	1897.	1898.
China, glass and earthenware:		
China	\$38,870	\$54,948
Earthenware	14,916	20,016
Glass ware	11,154	21,215
Instruments:		
Mathematical	720	942
Musical	9,604	8,696
Optical	3,311	9,680
Philosophical	99	4,074
Jewelry, etc.:		
Jewelry	2,071	9,183
Precious stones	303,052	192,550
Watches	4,582	4,802
Metals, etc.:		
Bronzes		546
Cutlery	4,953	11,792
Dutch metal	2,799	82
Platina	2,606	6,052
Silver ware	2,128	1,236
Miscellaneous:		
Alabaster ornaments	32	958
Amber	3,084	...
Clocks	2,415	4,619
Fans	2,371	3,405
Fancy goods	15,929	8,181
Ivory	27,358	17,679
Ivory, manufactures of	615	841
Marble, manufactures of	10,154	3,643
Statuary	2,397	4,328
Shells, manufactures of	16,340	10,834

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Sept. 3, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	\$133,174.71
Gold bars paid depositors	86,904.54
Total	\$220,079.25

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Aug. 29	\$16,664
Aug. 30	31,991
Aug. 31	42,422
Sept. 1 .....	...
Sept. 2	31,689
Sept. 3	10,398
Total	\$133,164

The Combination of James K. Lemon & Son's Safe.

LOUISVILLE, Ky., Sept. 1.—Thursday morning last Brainard Lemon, of James K. Lemon & Son, discovered that something was out of order with the combination of the large safe in the rear of the store. Two experts were sent for, and, as the safe is burglar proof and has a very intricate combination, the men were engaged all day Thursday and a part of the night in opening it. On opening it they found that a small pin which fits in the combination was broken and prevented one of the "tumblers" from turning.

The story which appeared in a local journal Saturday about a member of the firm having forgotten the combination, Mr. Lemon denounced as absolutely false. He said: "A man who has a safe and anything in it worth remembering and then forgets the combination ought to go out of business at once. Such a story is the height of absurdity. And when a man is seen working in his store after dark and is made the victim of such nonsense, it is neither 'new' nor 'true,' but strongly 'otherwise.'"

Forged Jeweler W. T. Marcy's Name on a Check.

INDIANAPOLIS, Ind., Sept. 2.—A man attempted to pass forged checks on merchants about the city, but so far the police have heard of no one who cashed one of the checks. One check that he attempted to pass on L. S. Ayres & Co. was drawn in favor of W. T. Marcy, jeweler. It was made out in the regular way, perforated,

and had Mr. Marcy's name printed in the lower left hand corner. By making a close examination of the check the man attempted to pass on Murphy, Hibben & Co., it could be seen that the name was printed with a stencil. The police say the forger must be a clever man, because he is so bold about his work. By the unsuspecting the checks would be accepted.

William Gray's Hand Terribly Mangled by An Electric Fan.

PATERSON, N. J., Sept. 1.—William Gray, a member of J. Dechert & Co., 85 Van Houten St., met with a mishap this week that will probably result in the loss of the tips of four fingers. Mr. Gray was reaching into a silver ware case in the rear of the store when he accidentally struck an electric fan revolving at a terrific rate. The fingers went in between the guard and were struck by the propeller-like blades and cut to the bone just above the second knuckle joints. Should it be found necessary to amputate the fingers it will be a terrible loss to Mr. Gray in his trade of watch maker.

J. Edward Wilson Pays a Dividend to the Creditors of Wilson Bros.

BOSTON, Mass., Sept. 1.—J. Edward Wilson, successor to Wilson Bros., signaled the 1st of September by paying to creditors of the old concern 20 per cent. on the amount of the first note given by him in settlement when the business was transferred to him by the trustees under Wilson Bros.' assignment. As the note has one year to run this is an excellent showing and very gratifying to the creditors.

Buyers in New York,

local and transient, will find it advantageous to visit

Hotel Bartholdi This Week,

where Mr. A. E. WOOD is displaying our full sample lines—September 5th to 10th inclusive.

FLAT WARE, } Full lines
 FANCY PIECES, } including
 HOLLOW WARE, } cutlery.
 NAPKIN RINGS, } New lines
 FRUIT KNIVES, &c., &c. } just out.

ALL GOODS ONE QUALITY,
 STERLING 925-1000 FINE.

J. B. & S. M. Knowles Co.,
 PROVIDENCE, R. I.

P. S.—FULL SAMPLE LINES CONSTANTLY DISPLAYED AT OUR OFFICE, 91 SABINE STREET, PROVIDENCE, R. I.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
Importers of DIAMONDS,
 OTHER PRECIOUS STONES, MAKERS OF FINE DIAMOND JEWELRY,
 PEARLS, ETC.,
 26 MAIDEN LANE, (Southwest Corner
 Nassau Street.,) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers
 of
**Precious Stones.**
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Recent Changes in Foreign Tariffs.

WASHINGTON, D. C., Aug. 30.—The customs tariff of British New Guinea places an ad valorem duty of 10 per cent. on clocks and watches; cutlery; glass and glass ware; jewelry. Gold, silver and bronze coins; curios; unmanufactured gold; tortoise and pearl shells and unmanufactured silver are all admitted free of duty. The general duty on non-enumerated goods is 5 per cent. ad valorem.

The new tariff of Chile, which went into effect on the first of January last, imposes the following duties: 35 per cent. ad valorem on fans, opera glasses, articles combined with gold and silver, articles of metal with gilt or silvered parts, manufactures of tortoise shell, fine crystal ware, penknives, statues and busts, empty cases for jewelry, bell jars of crystal or glass, mother-of-pearl match boxes, false jewelry, manufactures of ivory, porcelain, purses of mother-of-pearl and wall and mantel clocks. A duty of 15 per cent. ad valorem is placed on hour glasses, coral wrought or unwrought, and watches. A duty of 5 per cent. is imposed on epaulettes of gold or silver; gold and silver articles and jewelry in general; pearls and precious stones.

The new customs tariff of the British East Africa protectorate places a duty of 5 per cent. ad valorem on all imports. An export duty of 15 per cent. ad valorem is levied on ivory; 5 per cent. on ebony and 10 per cent. on tortoise shell.

Spoons, Forks and Knives for the Government.

WASHINGTON, D. C., Aug. 30.—Bids were opened to-day at the Bureau of Supplies and Accounts for the following items: 20,000 spoons, Arthur Potterton, New York, \$1,400; James Reilly Repair and Supply Co., New York, \$1,480; Leonard W. Aurerman, New York, \$1,480; John Wanamaker, New York, \$1,518; Bloomingdale Bros., New York, \$1,522; Manhattan Supply Co., New York, \$1,578; Ellis A. Gimbel, Philadelphia, \$1,664; Frances Harrell, New York, \$1,670. 20,000 forks, Arthur Potterton, \$1,400; James Reilly Repair Co., \$1,480; John Wanamaker, \$1,518; Bloomingdale Bros., \$1,578; Manhattan Supply Co., \$1,578; Ellis A. Gimbel, \$1,664; Frances Harrell, \$1,670. 20,000 knives, Manhattan Supply Co., \$1,250; Arthur Potterton, \$1,396; Frances Harrell, \$1,420; John Wanamaker, \$1,428; Ellis A. Gimbel, \$1,664.

The Revival of Earrings.

The opening of the opera season, if not an earlier date, may bring the settlement of the question whether or not this Winter will witness the general use of earrings. The New York *Herald*, predicting that we shall see women's ears adorned with pendants, hoops, clusters and solitaires, says: "This reported revival comes to us from London and can be traced to the approaching marriage of Miss Wilson with the young Duke of Manchester. Among the splendid gifts she has received earrings are the most conspicuous in the fine assortment of gems.

"New patterns for earrings are being invented, and exquisite combinations already are in the market, 'in advance of the certain demand,' as a leading jeweler remarked the other day."

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
August 27, 1898.

Other interests in the precious stone market are still dwarfed by the DeBeers business. Upwards of 50,000 shares appear to have been sold on behalf of one shareholder or group, and the total realizations have been enormous. The price at one time touched 25½, but improved upon an official announcement by the London Board.

The company state that last year's rate of production is, so far, being exceeded in 1898. They hope to obtain a still better price for the diamonds next year. "Should an increased demand for diamonds set in, as is quite possible, now that the United States has entered upon a period of peace and prosperity, the company will try and meet that demand by increasing its production proportionately," and so forth.

In other sections there are no particular features. In mounting, business is quiet and making up stock is the order of the day.
R. F.

Notes from London.

Five O'clock Tea is as much a British institution as roast beef and plum pudding used to be. It has caused a revolution in the size of tea services, etc. A further alteration is in the arrangements for hot water supply. The latest notion is to use small jugs; some silver ones, vase shaped, with handles covered in green leather, are very effective and sales of them are usually encored.

A Good Word for Gorham's.—In conversation with a master silversmith I learned that he was formerly in the employ of the Gorham Mfg. Co. He had nothing but good to say of his old employers and only wished he could do as well now as he did then. Despite the comparative freedom of his present work, "his soul yearned after the fleshpots of Egypt." "I saved \$10 a week whilst I was at Gorham's" he said. He described New York as an ideal place for unmarried silversmiths; why it should not be equally good for the benedicts he did not explain!

Burglary insurance and workmen's compensation indemnity insurance are the subjects of much consideration in the trade just now. A combination of Sheffield manufacturers paying over a million sterling annually in wages, have secured good terms for insurance under the new Workmen's Compensation act, the rates varying from 4s. 6d. for clerks, etc., to 7s. 6d. and upwards for workmen on each £100 paid in wages. In Birmingham as little as 2s. 5d. is being paid with a proviso as to an extra call on the subscribers if necessary. As regards burglary insurance, many jewelers and silversmiths remain uninsured because of the number of claims contested and the stringency of the conditions on the policies.
R. F.

R. N. Bromley's factory, corner of Locust St. and Sixth Ave., Des Moines, Ia., is the subject of an illustrated write-up in the Des Moines *News* of a recent date. Mr. Bromley has been a manufacturing jeweler in Des Moines for 16 years.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

✿ **DIAMOND JEWELRY.** ✿

Stern Bros. & Co.

Cutters of . . .

MANUFACTURERS OF

DIAMONDS, Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER
PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET, NEW YORK.

**"To-Morrow, To-Day
will be Yesterday."**

Time does not stand still. If you want some of those

GOLD LOCKETS—

10 and 14 K. — we told you about last week, **order early to get them in time.** There's a rush on 'em.

HENRY FREUND & BRO.,

9-11-13 MAIDEN LANE, N. Y.

"WE SELL SELLERS."

E. A. Lehmann & Co., 20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

RECUTTING DIAMONDS IN THE MOST APPROVED MANNER.

Elgin Clock Co. Do Not Want to Be Closed Out.

CHICAGO, Ill., Aug 28.—Joseph Bachner, manager of the Elgin Clock Co., 173 Canal St., has filed a bill in the Circuit Court asking that F. A. Bingham, holder of a chattel mortgage on the Canal St. plant, be restrained from selling the company's property, as he has threatened to do, under foreclosure proceedings. Bachner asserts that the sale, if allowed by the court, will ruin his business and practically force him out of the company of which he claims to be the largest stockholder.

The Elgin Clock Co., organized several years, have issued capital stock to the amount of \$500,000 in \$10 shares, 40,000 shares being held by Bachner. In July, 1897, the company gave their note for \$18,-

500, secured by a chattel mortgage, to Andrew E. Smythe. Upon Mr. Smythe's death the note was transferred to Charles H. Evans, administrator of the estate, and by him was assigned to E. A. Bingham. Dec. 20, 1897, the Equitable Trust Co. were appointed receiver of the company. Bachner asserts that March 26 an agreement was entered into between himself and Bingham, holder of the chattel mortgage, that Bingham should furnish the funds to run the plant, which Bachner was to manage. The complainant now asserts that this agreement has been violated by Bingham, who, he declares, has made no effort to continue the business. Upon the presentation of the matter to-day Judge Neely issued a temporary injunction forbidding the sale pending the further order of the Court.

Chicago Jewelers Earrestly Desirous That J. B. Bowden be Appointed.

CHICAGO, Ill., Sept. 3.—The jewelry trade of this city are unanimously in favor of the appointment of J. B. Bowden, of New York, as one of the commissioners to be appointed by President McKinley for the Paris Exposition of 1900. A petition in his favor was started the past week and to date bears the following signatures:

Spaulding & Co., Otto Young & Co., F. A. Hardy & Co., Benj. Allen & Co., C. D. Peacock, Rowe Bros., Hyman, Berg & Co., B. F. Norris, Alister & Co., C. H. Knights & Co., A. C. Becken, J. W. Forsinger, Geo. E. Marshall, Stein & Ellbogen Co., M. F. Barger & Co., Louis Manheimer, M. A. Mead & Co., W. W. Wilcox, Shourds, Adcock & Teufel, Juergens & Andersen Co., H. D. Stevens & Co., H. F. Hahn & Co., Wendell & Co., F. E. Morse Co., Rich & Allen Co., Keil & Hettich, Goodrich & Potter Co., J. B. Chambers & Co., Moore & Evans, N. Newman, A. Hirsch & Co., S. Buchsbaum & Co., Robt. Beygeh & Co., Theo. Schrader & Co.

There was no perfunctory spirit shown in signing this petition, but an honest desire expressed that Mr. Bowden be selected.

A Brace of Pennyweight Thieves Captured in Washington.

WASHINGTON, D. C., Sept. 2.—A couple of "pennyweight" jewelry thieves were arrested here yesterday upon information given by two local jewelry firms, one on F St. and the other on 7th St. The thieves give the names of Harry Howard and Frank Stewart, and are both apparently up-to-date young men. Their method is the old one of two men going into a store together, the one entering into conversation with the party waiting upon him and at the same time examining the stock while the other is called upon for his advice, and when he sees something worth taking gives his partner the tip; they soon leave the store without purchasing anything, but with the desirable piece of jewelry in the other man's possession.

They have visited all the principal jewelry stores in this city, but so far as known have only been successful in one instance—that of the 7th St. firm, from whom they stole a pin valued at \$30, which they immediately pawned for \$15. The pin was recovered from the pawnbroker by a detective. One of the men is a vaudeville singer, and the other has been selling songs at a Philadelphia museum.

John W. Rutishauser Declares Himself Insolvent.

CHICAGO, Ill., Aug. 31.—John W. Rutishauser, 947 Ross Ave., yesterday filed a petition in the United States District Court declaring himself insolvent and asking to be relieved from further claims by his creditors. He says that until Oct. 25, 1895, he was a member of the firm of Richards & Rutishauser, jewelry dealers, at 103 State St. At that time the firm became insolvent, a receiver was appointed and the property was sold to satisfy creditors. Rutishauser says that now he has no property whatever except \$265 in household goods, which he asks to be made exempt. He has debts outstanding, he says, aggregating \$6,000.

W. L. Peck, who has for some time been in the employ of J. D. Gallagher, Knob Noster, Mo., is now opening a jewelry store of his own in Nardin, Okla.

AZURE TURQUOISES
DO NOT CHANGE COLOR

EVERY AZURE TURQUOISE IS GUARANTEED

and has this  trade mark engraved on the back. None genuine without the ring  on the reverse side.

Azure turquoises can be procured from any first-class dealer in gems.

If your dealer does not keep them write to the AZURE MINING CO., 172 Broadway, NEW YORK, and they will tell you where to get them.

NATIVE DRILLING TURQUOISES.

The limited supply and great demand for fine turquoises would have placed these gems among the most costly of the precious stones were it not for the fact that turquoises have rarely retained their beautiful color.

An experience of seven years has demonstrated that among the products of various turquoise mines, Persian, Egyptian and American, the stones of the Azure Mines have been unique.

None of the "Azure" stones has changed color, and it is as safe for a jeweler to sell a turquoise from the Azure Mining Company as it would be to sell a ruby or an emerald.

To protect the trade against fraud and to emphasize our "guarantee," we mark every "Azure" turquoise by engraving a ring or circle on the back of the stone.

None is genuine without this ring, which is a trade mark registered in the United States and Europe.

A Warning . . .

Appreciating the fact that the Trade-mark stamp of

The Brooklyn Watch Case Co.

is the most favorably known Trade-mark for Solid Gold Cases in the Country, some unscrupulous person or persons are making unlawful use of the same by stamping or engraving imitations of it upon inferior cases in plate or base metal. The person or persons making such unlawful use of the Trade-mark Stamp of the **Brooklyn Watch Case Co.** are hereby warned that their acts will be prosecuted to the full extent of the law. All responsible Jewelers are, at the same time, assured that the Trade-mark Stamp of the **Brooklyn Watch Case Co.** will be fully protected.

WARRANTED
 >14K<
 U.S. ASSAY.

B.W.C.CO.

The Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

General Agents,

Fahys Building, New York.



Souvenir Spoons at Moderate Prices.

The Spoons herewith illustrated are an "Uncle Sam" Spoon, a "Dewey" Spoon and a "Maine" Spoon, all in Sterling Silver, artistically executed. The most salable spoons shown.

PRICES PER DOZ.:

Uncle Sam, Coffee	-	-	\$6 00	Dewey, Coffee	-	-	\$6 50
Uncle Sam, Tea	-	-	15 00	Maine, Tea	-	-	15 00
Maine, Coffee	-	-	-		-	-	\$7 50

THE ALVIN MFG. CO.,

Fahys Building, New York.

LONDON

A Fact It Is

that many jewelers have in their stocks old mine, irregular cut or thick stones which, being devoid of requisite brilliancy, are more or less "dead stock"

These goods are *not* "dead stock." The salability of such stones can be increased by perhaps 50%, or more, if you will send them to us to be recut. The recutting of diamonds is an art which we have mastered, and if you will act upon our suggestion and send us some stones we will show you marked improvements and promise satisfactory results.

ZIMMERN, REES & Co.,

Importers and Cutters of
DIAMONDS,

Manufacturers of
DIAMOND JEWELRY,

Gill Building, 9, 11, 13 Maiden Lane, New York.

FACTORY, NEWARK, N. J.

PARIS

Awaiting Your Inspection.

Large and exquisite lots of whole Pearls, Rubies, Sapphires, Emeralds, Opals, Rose Diamonds and Fancy Gems, purchased by our Mr. M. Goodfriend in the leading European markets, are now ready for the trade's inspection.

Buyers should not fail to examine our importations.

GOODFRIEND BROS.,

Importers and Cutters of

Precious and Imitation Stones,

9-13 MAIDEN LANE, NEW YORK.

PROVIDENCE: 174 Weybosset St.
PARIS: 10 Rue Cadet.

LAPIDARY WORKS:
93-95 William St., N. Y.

Tariff Decisions.

JADE A PRECIOUS STONE OR NOT?

Chas. L. Tiffany has appealed to the United States Circuit Court from the recent decision of the United States Board of General Appraisers, published in THE CIRCULAR Aug. 3, which involved the question as to whether or not jade is a precious stone. The protest of Mr. Tiffany was on the assessment of duty on bowls, vases, wine pitchers, tea cups, altar sets, flower stands and other articles which the Board held were articles of utility. They also held that jade is not a precious stone, and that the goods were properly dutiable at 45 per cent. as articles of mineral substance decorated. In his appeal to the United States Circuit Court from the Appraisers' decision, Mr. Tiffany contends that jade is a precious stone and that the articles are simply precious stones advanced in value by cleaving, cutting or other process, and therefore dutiable at 10 per cent. ad valorem. He claims that the goods are not commercially bowls, tea cups, altar sets, etc., but only resemble them in form and are not articles of utility, but ornamental pieces of precious stone. The Appraisers were ordered by the Court to make a return of a record in evidence of the case, with a statement of the facts involved in their decision.

POLISHING POWDER.

Among the decisions of the Board of Classification of the United States General Appraisers is one on the protest of Wm. Hodges & Co., against duties assessed by the Collector at Philadelphia on polishing powder imported October, 1897. The Board find the powder to be composed of pulverized garnet and overrule the claim that it is dutiable at one cent per pound as ground emery and sustain the assessment of 20 per cent. made by the Collector.

BAROMETERS.

In another decision on the protest of Geo. Kuehl involving barometers imported in October, 1897, the Board find the merchandise to be composed of metal, wood and glass, metal the component material of chief value. They sustain the assessment of 45 per cent. under Par. 193 of the present Tariff law.

Hunting for Diamond in the Streets of New York.

There was a diamond hunt in John St., New York, Wednesday, in which small boys elbowed gray haired men and laborers jostled merchants in hot anxiety to find a stone weighing between $\frac{1}{2}$ karat and $\frac{3}{4}$ karat, which fell from the window of Albert G. Weber, a manufacturer of diamond mountings, at 22 John St. The diamond was one of a necklace and was being polished by Mr. Weber's workman, and the particular link in which it was set got caught in the brush of the polishing wheel and was thrown through the window into the street. The stone was a Silver Cape and was worth about \$40. After several hours' hunting for it in the dirt of the street and sidewalk, the search was abandoned. It has not yet been returned by the finder to Mr. Weber.

Charles G. Bade is about to open a new jewelry business in Wahpeton, N. Dak.

Settlement of the Strike at the Elgin National Watch Co. Factory.

CHICAGO, Ill., Sept. 4.—The strike which has been on for a week at the Elgin National Watch Co. was settled yesterday morning, at least temporarily, at the close of a three hours' conference at the offices of the company at 76 Monroe St. It is reported that the settlement of the trouble, which for a time looked to be serious and of more than ordinary moment to the people of Elgin, is satisfactory to the strikers and is universally so to the people of the watch city.

At the conference, President Samuel Gompers and Vice-President O'Connell, of the American Federation of Labor, represented the strikers, and President Avery, Manager Cutter and other officers were present in the interests of the company. It was agreed between the parties that all the men should return to work in their former positions without discrimination next Tuesday; that the work on the watch movements, about which the trouble arose, is to be carried on under a test for two weeks; that the rate of wages to be paid during the test is to be the average wages earned during May, June and July of this year; that on or before Oct. 1 the company will hold a conference with the representatives of the men for the purpose of adjusting the wage scale.

A full statement of the case was published in THE CIRCULAR last week. The strike commenced August 26, with the refusal of 113 employes to handle certain grades of watches at the prices offered by the company. For a time it looked as if

the 2,500 people employed in the factory would either go out in sympathy or be called out. Three weeks ago a new grade of watches was introduced and the men were offered, so they claim, 50 cents a box for the finishing. The men refused to take any of this work, as the price was considered low, inasmuch as four boxes a day is considered a high average. They demanded 75 cents a box, the equivalent of \$3 a day for a workman. The men appointed a committee, which came to Chicago and discussed the matter with President Avery, who referred it back to the superintendent of the factory for settlement. As a result the workmen were offered an advance of 10 cents upon this grade and an advance of 15 cents upon a grade that had been paying 70 cents. This, however, was unsatisfactory and as a consequence 90 men and 22 women went out on strike.

The officers of the company claimed they could not afford to pay any higher prices for this work, and that the skilled workmen had been making good wages. They claimed that it was unfair for the workmen to drop the work without giving it a test. This is the first labor trouble that this factory has had in the 34 years of its history, and its speedy settlement upon an amicable basis was a source of much satisfaction to all concerned.

Halifax Retailers Protest Against the Opening of An Auction Jewelry Store.

HALIFAX, N. S., Sept. 5.—A short time ago it was reported that a Toronto firm of jewelers would open a branch store in Halifax for several weeks and that they

intended selling watches, clocks, etc., at auction. The report caused considerable talk among city jewelers and a meeting was held by them on Monday last, when a committee were appointed to wait on Mayor Stephens, to protest against the proposed action of the Toronto firm. The Mayor promised the delegation to look into the matter and stated that he would see that the new establishment complied with the law and that the interests of local dealers were not unfairly dealt with.

No Definite Developments in the Proposed Silver Plate Combine.

MERIDEN, Conn., Sept. 1.—When George M. Curtis, treasurer of the Meriden Britannia Co., was seen to-day in regard to the proposed silver plate combine, he said:

"I have been in New York and have talked with a number of silver plate men on the subject, but up to the present time absolutely nothing has been done in regard to organizing. There is nothing to be published until we have developed some plan."

Express Companies Decide to Bear Expense of War Tax.

CHICAGO, Ill., Sept. 2.—At a special conference to-day of the representatives of the Adams, American and United States Express companies it was decided that the companies would from this date bear the expense of the war tax instead of requiring the public to stamp consignments.

Henry Frese has opened a jewelry store at McGregor, Ia.

Exclusive "High Art" Diamond Jewelry.

Owing to the steadily increasing demand for "High Art" Jewelry, we have prepared for this season extensive assortments of

Pendants, Tiaras, Hair Ornaments, Pearl Necklaces and Collarettes, Set with Perfect Gems.

These goods are striking specimens of the latest and most exclusive artistic productions in Jewelry.

Our Line of Rings

in chaste, unique and original designs are large and varied. All the now fashionable stones are shown.

Loose Diamonds and Precious Stones

Selections sent to responsible jewelers.

Order work solicited.

Our Fall line is now being shown by our representatives on the road.

**Sattle, Ettinger & Hammel, 68 Nassau St.,
New York.**

P.O. Box 2466.

Sterling Law Case on Trial.

First Jury Trial Under the old Sterling Law of New York State.

The first case under the old New York Sterling law, Sec. 364a of the Penal Code, to be tried by a jury came up yesterday morning in Part II., of the Court of General Sessions, in New York city, and resulted in an acquittal.

The case has been pending in the courts for over a year and, as frequently noted in these columns, was adjourned time and time again at the request of the defendant's counsel, but was finally forced to trial yesterday. The defendant, Chas. K. Duschnes, who does a catalogue business in E. 14th St., was arrested early in 1897 on the complaint of Newton Dexter, who charged him with selling rings marked "sterling" that were not .925 pure silver. They assayed respectively .223, .256 and .250. This and the similar case against Albert F. Jammes came up together yesterday, but Jammes, being in Europe, was not tried.

Duschnes' counsel tried to have his own case postponed until that of Jammes' was tried, but Judge Fitzgerald refused to grant his request and the trial commenced.

Mr. Dexter was the first witness for the prosecution. He testified that he purchased the rings by the number in the catalogue issued by the defendant, and that he paid \$2.70 for a half dozen. The District Attorney then handed him one of the rings which Dexter identified. Mr. Dexter then stated that all the rings except the one placed in evidence were destroyed by

the process of assaying and that the other rings were exactly like the exhibit. Mr. Dexter further stated that besides the word "sterling" the rings bore the mark "F. B.," which he recognized as being a manufacturer's mark employed by Flint, Blood & Co., Providence, R. I. On cross-examination Mr. Dexter said that he had no business experience with the defendant other than that related; that he was employed by no silversmith or silversmiths in the prosecution of persons violating the silver stamping law, and that he did not act in the interest of any firm in securing evidence against and procuring the indictment of the defendant. The question as to what was his real motive was objected to by the District Attorney and the objection was sustained by the Court. The defense then endeavored to show that the action should, in fact, have been brought against Flint, Blood & Co., the manufacturers, and not the defendant; but the witness showed that such procedure would have been impracticable. It then became apparent that the defense would rest largely on the plea that whatever amount of silver was found in the rings it was .925 fine and that the sale of the rings was therefore not in violation of any law.

The next witness called was Geo. R. Cummings, assayer in the United States Assay office in Wall St., who stated that he had 24 years' experience as an assayer of gold and silver; that on May 26, 1897, he received from Newton Dexter two rings to be assayed; that the one was found to be .223 and the second .256 fine; that the rings were heavy articles with a stone set in the

top of each. On cross-examination, Mr. Cummings described the process of assaying in detail, and was finally asked by the defense to state if such silver as was found in the rings was .925 fine. The District Attorney's objection to the question was overruled and the witness insisted that he could not say whether such silver as was in the rings was .925 fine or not, but emphatically declared that he knew the articles were not .925. He also could not say of what base metal the rings were composed. On hammering, he asserted, the rings were discovered to be composed of more than one metal. After undergoing this hammering they were placed in a small tub, melted, and then assayed by the regular assaying process.

The next witness to be called was Herbert G. Torrey, United States Assayer, whose testimony was to the effect that on May 5, 1898, he received from Mr. Dexter one ring for the process of assaying it to ascertain its fineness. He like Mr. Cummings said the ring was marked "sterling" and bore the initials "F. B.," the meaning of which he did not profess to know.

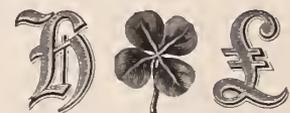
Then the question of solder was brought up for the first time. Mr. Torrey was asked by the defense whether before assaying the ring he removed the solder holding the stone which was set on the top. Mr. Torrey replied that there was no solder to be removed, as the supposed stone was nothing but glass, which precluded the use of solder, since glass cannot be soldered. On cross-examination Mr. Torrey was asked whether he had as-

The Recamier...

Our Newest Pattern—
Rich, Beautiful and Correct.

Howard Sterling Co., Providence, R.I.

New York Office:
860 Broadway.



TRADE MARK



Illustrated $\frac{3}{8}$ Size.

NOTE.—Our New Toileware Catalogue will be sent upon request.

sayed the silver ware upon the quality of which the indictments of Hilton, Hughes & Co., Bloomingdale Bros. and other department stores were framed, and whether he had ever before been employed to testify against dry goods firms, both of which questions were objected to by the District Attorney and the objections were sustained by the Court.

Upon the claim that a "shell ring" need not assay .925 the defense moved that action against the defendant be dismissed since there was no evidence adduced to show that such silver as was contained in the rings sold by the defendant to Mr. Dexter was not .925 fine. The motion was denied and an exception taken. The defense then moved that the action be dismissed because the indictment was framed before the addition to the silver law now in force went into effect. This motion was also denied after argument.

The prosecution then called James Henry Buck, of the Gorham Mfg. Co., whose testimony was chiefly that of an expert character, the prosecution wishing to show that the definition of the word "sterling" when stamped upon silver was so clearly understood among the trade that it could not possibly be perverted. Mr. Buck first told of his extensive experience and knowledge of the subject of silver ware, and then gave testimony to the effect that the term "sterling" stamped upon silver meant that the article so stamped consisted of 925 parts pure silver and 75 parts alloy. Here the case for the prosecution rested.

The attorney for the defense said defendant was inexperienced in the business, being engaged in it only since February, 1897; that he bought the rings from Flint, Blood & Co. with a written guarantee. The defendant then took the witness chair. He testified that his business was done mainly on mail orders; that he carried but very little stock, ordering goods as he would receive orders for them through the mails; that he had no knowledge of the fineness of silver ware; that he entered the business in which he is now engaged on Feb. 20, 1897, having formerly been engaged in the dry goods business, and before that employed as a salesman; that from the time of entering into business until Mr. Dexter's visit in May, 1897, he had sold only about \$10 worth of rings and that he had received no complaints. He knew for an absolute fact, he stated, that Flint, Blood & Co. had caused their rings to be assayed, showing that such silver as was contained in them was .925 fine. The District Attorney's request that he identify the ring placed in evidence, he refused to comply with on the ground that he could not swear that he sold it or that he did not sell it. He said that he knew what the word "sterling" was "generally supposed to mean," and that what he understood it to be generally supposed to mean was that the component parts of a silver article must be .925 fine; that in the case of the articles he sold to Mr. Dexter the silver was the component part.

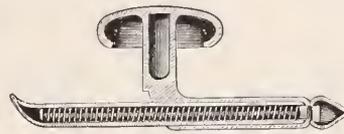
Answering a question put by Judge Fitzgerald, if, according to his definition of the word "sterling," an article which consisted of 900 parts lead and 100 parts

(Continued on page 22.)

A Restless Determination

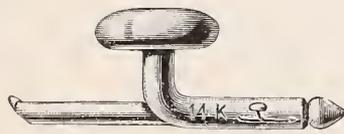
to overcome every objection to the Spring Back Stud has kept us **THINKING** and the result of our thought is the production of a **NEW SPRING BACK STUD** that fills absolutely every requirement of a Shirt Stud, thus placing us far in advance of the position we have always held as **THE LEADING MANUFACTURERS** of **SPRING BACK STUDS. DEALERS** and **THEIR CUSTOMERS** will be quick to see the advantages of our many improvements, for it's as plain as **A, B, C.**

A



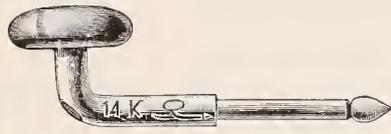
usual length and more rigid because of greater diameter.

B



a combination of the two, without the annoyance of working out of shirt or fear of loss.

C



By pointing pin at one end, and by rounding the other end, makes Stud easy to insert, and when drawing piston gives flush joint, adding support where greatest strength is necessary.

IN SHORT — As a stem wind watch is superior to a key wind, so is **THE NEW LARTER STUD** superior to any other Stud made.



Having applied for Letters Patent, protects dealers using these Studs, as well as ourselves, from competition.

TO BE HAD IN 14K. GOLD, IN ONE HUNDRED AND SIXTY DIFFERENT DESIRABLE PATTERNS AND SIZES.

Larter, Elcox & Co.,
21 & 23 Maiden Lane, New York.

Missouri Jewelers Hold a Jolly Summer Outing.

St. Louis, Mo., Sept. 3.—The annual outing of the Retail Jewelers' Association of Missouri, held Sunday last at Fern Glen, Mo., was an unqualified success from every point of view. The day was a trifle warm; outside of that an ideal one for a picnic. The crowd was the largest that ever attended the jewelers' annual excursion, and was an exceptionally jolly and companionable lot of people. Not an unpleasant incident occurred to mar the enjoyment, and when the return was made it brought to town a very happy but tired lot

of people. It seems an axiom with those who attend this annual outing "to keep on the go" all the time.

The start was made from Union Station at 9.30 o'clock A. M., and the train drew in to Fern Glen, some 21 miles away, at about 10.15 o'clock. Shortly after the "disembarkation" the unparalleled contest between the Wholesale and Retail baseball teams took place. It was a mighty warm game in every respect. Four human pitchers were placed hors de combat, and six china ones were broken, after which the players used only glasses and steins. The retailers avenged their defeat of last year,

and came out victors in the combat by a score of 13 to 5.

Later on two cake walks took place, one participated in by several braces of "coons" whom the jewelers had induced to go to Fern Glen by a large bunch of long green; the other was the "white folks" cake walk, and while it might not have been as amusing as that given by the darkies, it was vastly more graceful.

In the grand drawing there were some 125 prizes given away. To every lady attending is given a ticket bearing a certain number, and these numbers are shuffled and drawn by a little blindfolded Miss. The numbers are called and the holder thereof is entitled to a corresponding prize, some of which are very valuable and handsome. Besides these 125 prizes, about 75 others were given for various contests. The donors of the prizes were: Eisenstadt Mfg. Co., Bauman-Massa Jewelry Co., S. W. Frohlichstein, for Henry Froehlich & Co., New York, Barbour Silver Co. and Holmes & Edwards Silver Co., Henry Freund, for Henry Freund & Bro., New York, A. Kennedy & Co., St. Louis Clock & Silverware Co., J. W. Cary & Co., Henry L. Pettee, for Waterbury Clock Co., Mr. Rose, for Allsopp Bros., Newark, N. J., Dennison Mfg. Co., Herman Mauch, F. W. Baier, W. F. Kemper, Henry Loewenstein, Sam. Lowenstein, F. H. Niehaus Jewelry Co., E. H. Kortkamp Jewelry Co., Gerhard Eckhardt, John Schmid, and Wm. Weidlich, for New England Watch Co.

The contests decided were as follows:
 Large boys' race—One hundred yards: Huelsick won, Rudolph second, Zutler third.
 Boys 14 to 16 years—Seventy-five yards: Motgenuth won, Hipperman second, Nolting third.
 Small boys—Seventy-five yards: L. Bauman won, H. Moran second, H. Holt third, Helwick fourth.
 Free-for-all—One hundred yards: Schoenburg won, Bentzmyer second, Hippenmyer third, Helwick fourth, J. Bauman fifth.

Ladies—Fifty yards: Mrs. Bittner won, Mrs. Holt second, Mrs. Schottenhelm third, Miss Fechtig fourth.
 Small girls' race, 50 yards—First, Miss Graupner; second, Miss Vette; third, Miss Alma Thiese.
 Medal shoot for jewelers only—First (a fine gold medal), J. M. Morrow; second, E. A. Rose; third, O. G. Steiner.

Rifle shooting, open to all—First, William Mauoch; second, M. Beck; third, J. M. Summers.
 Ladies' rifle match, open to all—First, Miss Ada Baier; second, Mrs. R. Cunningham; third, Mrs. J. W. Summers.

Ladies' archery match, open to all—First, Mrs. J. Vette; second, Mrs. Cunningham; third, Mrs. Klein.

The return was made at 7 o'clock P. M.

Notes.

Edwin Massa, of the Bauman-Massa Jewelry Co., was there, and as the gentleman is not married his attendance was considered awfully nice by most of the unmarried women who were present.

Chas. H. Schoen, local representative of Holmes & Edwards Silver Co., came out very low this year in the prize drawing. He contributed liberally, as usual, but nary a prize did any of his nephews or nieces draw.

P. H. Hinderman, of Hess & Hinderman, was an interested spectator of the ball game. Whenever a ball was pitched he would say to himself "strike" or "ball" just as he thought it was. He stated afterwards he could not understand it, but he and the umpire agreed on no single ball pitched.

J. M. Morrow, of the American Watch Case Co., was there, and very much in evidence when it came to shooting contests, as the score shows.

The two busy men, as usual, were Herman Mauch and Frank W. Baier; president O. H. Kortkamp was busy, too, particularly in the cake walk, as he was one of the judges. Every lady participating seemed to think it necessary to throw kisses at him. Perhaps this is one of the requisites of a cake walk. Your correspondent thought it looked like a species of bribery.

FRED. W. LEWIS & CO.
Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.
 24 JOHN STREET, - - - NEW YORK.



**Souvenir
 Flag
 Pins**

Made in
 Plate,
 Soft Enameled;
 Plate,
 Hard Enameled;
 and
 Sterling Silver,
 Hard Enameled.

PRICE LIST:
 Plate, Soft Enameled,
 \$4 50 gross.
 Plate, Hard Enameled,
 \$12 gross.
 Silver, \$4 doz.

**Simmons
 & Paye,**
 "The Souvenir
 House,"
 129 Eddy St.,
 Providence, - R. I.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

T. E. Schleuder, Albert Lea, Minn., Broadway Central H. and Merchants' Association; G. Schleuder, Albert Lea, Minn., Broadway Central H. and Merchants' Association; J. D. Patterson, of R. S. & J. D. Patterson, Port Huron, Mich., Cadillac H. and Merchants' Association; B. Phillips (N. Snellenberg & Co.), Philadelphia, Pa., Normandie H.; T. Kaufmann (Kaufmann Bros.), Pittsburgh, Pa., 699 Broadway; D. A. Hay, Fulton, Ky., at Merchants' Association; J. A. Corcoran (Neuhansel Bros.), Toledo, O., St. Denis H.; I. J. Frank, Akron, O., St. Denis H.; A. M. Hill, New Orleans, La., Marlboro H.; G. Eckert, Jeannette, Pa., Astor H.; Bruce Bonny, of Shreve & Co., San Francisco, Cal., Grand H.; W. K. Eckfeld, Dennison, O., Marlboro H.; E. L. Feyler, Portsmouth, O., 36 W. 32d St., and at Merchants' Association; J. K. Roumain, Baton Rouge, La., Astor H. and at Merchants' Association; O. M. Goodman, Columbus, O., at Goodman Bros., 27 Maiden Lane, and at Merchants' Association; Miss S. Ford (A. Lisner), Washington, D. C., Imperial H.; R. H. Stearns, Pine Bluff, Ark., at Merchants' Association; G. Craft, Buffalo, N. Y., at Merchants' Association; H. Eaves, Montreal, Can., Astor H.; W. Schweigert, Augusta, Ga., Gerlach H.; S. Cerf, Pittsburgh, Pa., Astor H.; A. Bruder, Ft. Wayne, Ind.; Belvedere H.; F. Duhme, Cincinnati, O. Gilsey H.; H. Duhme, Cincinnati, O., Gilsey H.

Interesting Legal Developments From a Diamond Instalment Sale.

NEWARK, N. J., Sept. 1.—Judge Child rendered a decision Monday in the Circuit Court, holding the Board of Freeholders and Jail Warden Underhill jointly liable for allowing a prisoner to be released from jail upon insufficient bonds.

The decision was in an action brought by George J. Busch against the Freeholders and the Warden to recover damages he sustained by releasing Sylvester J. Kenny from jail, where he had been held on a body execution. He had bought a diamond on the instalment plan from Busch, who is a jeweler, but, it was alleged, did not pay the entire amount due. Suit was brought against him and his arrest followed. He was committed to jail and while there he offered a bond to answer to the suit and Warden Underhill accepted it. It proved to be insufficient, and a balance of \$185 remained due to Busch. Then he brought the suit. The case involved technical difficulties, owing to acts passed by the Legislature in relation to the liabilities of Sheriffs, Boards of Freeholders and Jail Wardens for the safe keeping of prisoners. In passing upon the case, Judge Child said:

"This is a rather peculiar case. By the statutes, in certain circumstances, the care and custody of prisoners in the county jail is under the control of

the Board of Freeholders and they are given power to appoint a warden, taking from him a bond for any failure in the performance of his duty. In this case the defendant was apprehended by the Sheriff in accordance with the statutes.

"The plaintiff was a judgment creditor, and the debtor was arrested on a body execution and placed in the county jail. While in custody of the warden, who was appointed by the Board of Freeholders, he was improperly discharged.

"If the Sheriff had the custody of the prisoner he would be liable. I think the reading of the act shows that all the duty imposed on the Sheriff should be imposed on the Board of Freeholders and I therefore decline to disturb the verdict and direct that the application for the rule to show cause be discharged."

The store of Sylvester Tripp, Millerton, N. Y., is now brilliantly lighted by acetylene gas, the new plant having been put in about one month ago.

Bankruptcy Commissioners for the City of New York.

Judge Addison Brown, in the United States District Court, has appointed the Commissioners in Bankruptcy required under the new Federal law. The Commissioners serve for two years, and are required to furnish a bond of \$5,000.

The newly appointed officials are Peter B. Olney, 31 Nassau St.; George C. Holt, 34 Pine St.; Thomas Aub, 20 Nassau St.; John J. Townsend, 45 Cedar St.; Stanley W. Dexter, 71 Broadway; Seaman Miller, 45 Broadway; Nathan A. Prentice, 120 Broadway; Ernest Hall, 64 William St.; John W. Houston, 120 Broadway; Morris S. Wise, 52 Exchange Place; Francis Key Pendleton, 46 Broadway; Royal S. Cream, 237 Broadway; S. W. Thayer, Yonkers, N. Y.

Pardon Us

if we're a trifle too proud of

"Old Standard"

Simmons Chains.

It is pardonable pride. You'll think so if you handle 'em. Write to your jobber about "Simmons" Chains and also make a "P. S." to this effect: "I also want to see samples of 'Simmons' Locketts and Seals in gold and gold filled."

R. F. SIMMONS & Co.,

New York Salesroom:

Factory and Main Office:

41 & 43 Maiden Lane.

Attleboro, Mass.

The Sterling Silver Case.

(Continued from page 19.)

silver could be called a sterling silver article, the defendant answered that "any one who could see the difference between white and black would see such an article was not silver, and that it would be a swindle to sell a ring consisting of 900 parts lead and 100 parts silver as a sterling silver ring." He then stated his idea of what he supposed a "shell ring to be and also asserted that the manufacturers, Flint, Blood & Co., had told him the stones with which the rings were studded were soldered into them. The Court then ordered a recess of one hour.

At the opening of the afternoon session counsel for the defendant addressed the

jury, beginning by saying that the real complainant was the Gorham Mfg. Co. and the defendants, Flint, Blood & Co. He began befogging the issue by telling the jury that "sterling" meant "pure," and that nothing could be made of pure silver; therefore, there was no such thing as sterling silver! There was no proof, he said, that the rings assayed were the rings purchased from the defendant. The component part of a ring, he said, was the principal part of the ring, *i. e.*, the silver, and under the statute only the silver in the ring should be .925 fine. He continued in this strain to try to confuse the jury as to the real issue, going into details of soldering, definition of sterling, etc., and wound up by saying they should not convict.

Assistant District Attorney Walsh summed up for the prosecution, starting by giving an outline of the facts. The sale and the marking of the ring were uncontradicted. The question at issue was: Was or was not the ring composed of .925 pure silver? On this point they had the evidence of the assayers of the United States Assay office. The question of the defendant's knowledge of the condition of the ring was not in issue, the law making him liable whether he knew or not.

Judge Fitzgerald's charge was brief and to the point. The indictment, he said, charges specific things and the only questions for the jury to decide were: Did or did not the defendant do the specific things? Was the sale made? Was the word "sterling" stamped upon the rings sold? Did that word denote the article was .925 fine? If so, were the rings .925 pure silver? These were the questions to be decided. He briefly reviewed the evidence on these points and the jury then retired. They returned in about a quarter of an hour with a verdict of not guilty.

The verdict in this case does not disturb in any way the law as amended by the New York Legislature last session. The amended law would have covered every point raised by the defense which seemed to have had some weight with the jury.

Destructive Fire at the Works of the Celluloid Mfg. Co.

NEWARK, N. J., Sept. 5.—Fire in the works of the Celluloid Mfg. Co. and neighboring buildings caused fully \$300,000 damage last night. Owing to the inflammable nature of the contents of the factory the fire was an intensely bright and hot one. It started in the converting department in the big building at Westcott and Darcy Sts. and spread with great rapidity, as if the building had been oil soaked. Ten minutes after the flames started they had the larger part of the works in their grasp, and a few minutes later they began to leap to other buildings.

Soon 20 neighboring buildings, some of them fully occupied, had caught fire. A general alarm was rung in, and also a general call for patrol wagons and ambulances. Most of the surrounding buildings were three stories high and were filled with people who worked in the factory. They had only time to get out with their lives, as the heat drove them into the street, and before all of them got out their rooms were in flames.

The loss is estimated at \$250,000 by the company. There is no cause known for the fire except it be spontaneous combustion resulting from the heat. The works were destroyed by fire 10 or 12 years ago and the loss was total. A heavy insurance was carried. No one appears to have been hurt or lost in the fire.

A representative of the Standard Electric Clock Co., Waterbury, Conn., was in Burlington, Vt., a few days ago to see about supplying the new high school building with electric bells, clocks and other equipment.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button,
for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ILION, N. Y., Sept. 2.

Editor of THE JEWELERS' CIRCULAR:

Please let us know the address of Mockridge Sterling Co. Think that is the name in New York city. Yours respectfully,

GEO. H. STONE.

ANSWER:—The address of the Mockridge Sterling Co. is 65 Nassau St., New York.

ST. THOMAS, Ont., Aug. 26, 1898.

Editor of THE JEWELERS' CIRCULAR:

Do you know who makes the "Tower" fountain pen?

W. R. JACKSON.

ANSWER:—The "Tower" fountain pen is made by the Tower Stationery and Novelty Co., 306 Broadway, New York.

DOWAGIAC, Mich., Aug. 3, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly publish list of firms having changed their address since the Attleboro fire. Several have changed and it causes loss of time to reach them.

F. B. BLACKMOND.

ANSWER:—All the firms affected by the fire in Attleboro are in business still in Attleboro, with the exception of W. & S. Blackinton and S. O. Bigney & Co., who have removed to Providence, R. I., the former to 101 Sabin St., and the latter to 7 Beverley St., and Hutchinson & Trafton, who are out of business.

GALESBURG, Ill., Aug. 31, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you tell us where we can buy the old fashioned coral beads, such as were used so common 25 or 30 years ago? The rough kind with holes for stringing. Yours very truly,

CHAPMAN & ARMSTRONG.

ANSWER:—Parties who sell coral beads as described are: Fox & Co., 22 John St., New York; Rud. C. Hahn, 65 Nassau St., New York; Riker Bros., 42 Hill St., Newark, N. J.

GREENFIELD, Mass., Aug. 29.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me who makes sterling silver flasks with a cup that screws on to the top of flask? I think the cup is collapsing. Thanking you for past favors, I am yours truly,

E. H. HOLLISTER.

ANSWER:—We can find no one who makes these articles in sterling silver. They are made in plate by the Meriden Britannia Co., Meriden, Conn.

NEW ORLEANS, La., Aug. 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly give me some information about the trade-mark I. L. F.; also the names of the parties who make the Victor sleeve button? Your prompt attention to the above will greatly oblige,

Yours truly,

F. J. RODER.

We cannot enlighten our correspondent on either of these questions. Can any of our readers help us out?

Death of William Wendell.

ALBANY, N. Y., Sept. 2.—William Wendell, jeweler, one of the oldest business men of Albany, died Wednesday afternoon at his home in this city.

**For a Long, Cooling, Refreshing Drink
You go to the Fountain-Head.
That's what we are, for American
Watches, Elgins, Walthams, Howards.
QUANTITY IMMENSE. QUALITY RIGHT.
DESIGNS EXCLUSIVE.**

You can draw on us at sight, or at 30 days less the usual cash discount; or if you draw for a supply on 4 months' credit, drafts will be honored promptly, the question of credit being satisfactorily determined.

If you wish to see our own exclusive 0 size, 7 jewel Elgin nickel movement, named "DUCHESS," richly gold decorated, and our own exclusive 0 size, 7 jewel Waltham movement, nickel and gilt, named "PENELOPE," it will cost you nothing but to ask. You will of course pay the price for the movements if they suit you.



To the Trade

Through the efforts of the **MERCHANTS' ASSOCIATION OF NEW YORK**, a large number of those connected with the **JEWELRY TRADE** will find it to their advantage to visit this City during the Fall, for the purpose of keeping pace with the market and placing orders for goods appropriate to the **Wedding and Holiday Seasons**.

The advantages of the **NEW YORK MARKET** cannot be over-estimated, and will become apparent by contrasting its **FINANCIAL, COMMERCIAL, IMPORTING AND MANUFACTURING** interests with those of other cities.

We extend a most cordial invitation, and shall esteem it a favor if our customers will make their headquarters with us while in the City, assuring them that we will provide every possible facility for the transaction of their business, whether with us or other houses.

The various lines of goods have been greatly increased, owing to our belief that an unusual demand will be made upon us on account of the general improvement in business which is everywhere apparent.

Exhibits of our goods will be made at our New York salesrooms, Broadway and 19th Street, and 23 Maiden Lane, and to those of the Jewelry Trade who are unable to take advantage of the special inducements offered through the Merchants' Association to visit New York, similar and complete lines of goods will be presented at our salesrooms in Chicago, 131-137 Wabash Avenue, and in San Francisco, 118 and 120 Sutter Street.

We suggest the placing of orders as early as possible to insure the prompt delivery of goods when required.

TRADE MARK



STERLING

Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,



New York.

BRANCHES :

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE AND NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,

CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

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United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time. Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:
LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Sept. 7, 1898. No 6.

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COULD any figures more indisputably prove the improved conditions in the diamond industry this year over the year 1897 than those embodied in the Summary Statement of Imports and Exports for July published by the Treasury Department? They are:

	July, '97.	July, '98.
Diamonds, N. E. S., not set....	\$169,871	\$1,235,109
Diamonds, rough, etc., not set..	27,781	307,483
Precious stones, free.....		2,203
Other precious stones and imi., not set	58,871	234,310
Total	\$256,523	\$1,829,105

An increase of over 700 per cent! July may be considered a fair month for large precious stone importations, but there are bigger months; however, if the months of the year averaged July the grand total for 1898 would be about \$23,000,000, nearly double the total for the best year in the diamond industry as represented by its import figures. The figures showing the importations of precious stones into the Port of New York for the past month, as compiled by Jewelry Examiner Mindil, of the Appraiser's office, are to the same point. They are as follows:

Cut	\$1,131,805.21
Rough or uncut	589,087.21

Of the rough, \$25,277.84 was imported through the Custom House and the remainder came in by mail.

August, 1897, being the first month the Dingley tariff law was in effect, there was an unprecedented influx of diamonds into this country, bought by importers who were holding off until after the 25 per cent. duty was repealed. Even under these unusual conditions, the importations of August, 1897, did not exceed those of August, 1898, any considerable extent, the figures for 1897 being:

Cut	\$1,331,035.56
Rough	720,133.75

A DISPATCH from Chicago announces that the express companies have decided "from this date (Sept. 1) to bear the expense of the war tax instead of requiring the public to stamp consignments." After annoying numerous merchants and the public in general with delays and quarrels and causing expensive litigation over the law, the companies, now that the law is nearing its end, will themselves bear the burden of the war tax, which they should have done from the first. Such generosity excites the admiration of the world.

Rumored Reef Slide at the DeBeers Diamond Mines.

There was a general rumor last week among diamond dealers and importers that a reef slide had occurred in the South African diamond mines. While everybody whom a CIRCULAR reporter saw seemed to know of the rumor, no one was able to tell him how it had originated or upon what facts it was based. Of course if the rumor were true, the accident would undoubtedly be the cause of a scarcity of rough diamonds and a natural rise in the price of those already on hand. Inquiry among the most prominent diamond importers, having branches or correspondents abroad, as well as many importers who have just returned from Europe, failed to elicit any definite information which

During the eight months of 1898, January to August, inclusive, THE JEWELERS' CIRCULAR published 9,591 more inches of advertising, and 4,411 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

could have been the basis of the report. They all agreed, however, that there was some reason for the present scarcity of rough, but what it was neither they nor their brother merchants in Antwerp, Amsterdam or London knew definitely.

Whether or not there is any truth in the rumor, said an importer, there can be no doubt that the conditions in the market so far as rough is concerned will be as heretofore, a continuous but gradual rise. Another prominent member of the trade who has just returned from Europe and whose firm have one of the largest cutting establishments in this country, stated that there was no doubt that rough would show another increase and perhaps several increases before the first of January. There have been two increases, he said, since Aug. 1, amounting to nearly 10 per cent., and the syndicate who control the annual output of the DeBeers mines intend to raise the prices still more, only the rise cannot come at once but will be gradual.

Agent Charged With Obtaining \$1,200 Worth of Goods on False Pretenses.

BALTIMORE, Md., Sept. 2.—Chas. E. Wilson, of Govanstown, Baltimore county, was committed for court yesterday on the charge of obtaining from the Castelberg National Jewelry Co., 108 N. Eutaw St., over \$1,200 worth of jewelry and diamonds by means of false pretenses and forged contracts.

Wilson had been employed by the company for several years and had a responsible position. He secured the money, it was stated, by giving in contracts for purchasing rings and other jewelry, then pawning the jewelry and keeping up payments until his money ran out, when he would get another piece of jewelry. After a continued system of pawning the goods he found himself falling behind. When Mr. Castelberg went away on his vacation Wilson, it is charged, took the opportunity to recover his losses by manipulating the books. A few days ago he was suspected, and an investigation of the books resulted in a discovery of the losses. Wilson implicated Warfield Anderson, a conductor of the City Passenger Railway Co., and he was arrested and committed for court on the charge of obtaining one diamond ring, valued at \$185, by means of a forged and fraudulent contract, with intent to defraud on July 2.

Omaha Watch Repairing, Engraving & Optical Co., with a capital of \$5,000, have been incorporated at Omaha, Neb.

Providence.

J. J. White has moved from 25 Calender St. to 78 Friendship St.

William Smith, of William Smith & Co., has gone on a trip through Maine accompanied by Mrs. Smith.

G. E. & G. H. Brown, a North Attleboro jewelry firm, have moved their plant from that town to this city. They will occupy a part of J. W. Grant & Co.'s shop at 25 Calender St.

Philadelphia.

H. A. Cain, Ridge Ave. and Diamond St., is enjoying his vacation at Atlantic City.

M. Bovard, of M. M. Bovard & Sons, Manayunk, has returned from a visit to Ocean Grove.

Howard Price, manager of Qucen & Co.'s optical department, has left on a vacation trip to New England.

Wm. H. Thompson, Jr., the 8th St. jeweler, is spending the Summer with his family at Ambler, Bucks county.

J. A. Shoemaker, Glenrock, Pa., is visiting friends in Philadelphia, after a six months' trip to the Pacific coast.

John Lang, the Sansom St. diamond merchant, has brought his family home from a prolonged stay at Atlantic City.

Among visiting jewelers who called upon the jobbers last week were: F. S. Stover, Perkasio, Pa., and H. S. Hunsberger, Souderton, Pa.

John Lehman is putting the finishing touches to his new store at 1228 Walnut St. and he will have everything in readi-

ness for the opening of the Fall trade.

It is reported by the local opticians that the new "Goerz" field glass, recently adopted by the Army and Navy, is in much demand among citizens generally.

Ellwood Bailey has moved into his newly appointed store in 8th St., above Chestnut St. It is one of the most handsomely arranged retail jewelry stores in Philadelphia.

The back window of the store of Edward Evans, 2634 Richmond St., was broken through early on Wednesday morning last and \$20 worth of optical goods stolen. The thief managed to get away.

Canada and the Provinces.

J. H. Sterling, Simcoe, Ont., has sold out to F. S. Chadwick.

J. J. Rolleston, representing J. W. Reddall & Co., Newark, N. J., was in Toronto last week.

The importations of unset diamonds at Toronto for the month of August were valued at \$137,358.

J. A. Watts, representing T. G. Hawkes & Co., Corning, N. Y., cut glass manufacturers, was in Toronto last week.

Among the out-of-town jewelers in Toronto the week ending Sept. 3 were: E. J. McIntyre, Chatham; T. F. Butcher, Brandon, Man.; S. W. Baker, Prince Albert; T. C. Johnson, Halifax, N. S.; F. E. Shepard, Paisley; F. R. Clarke, Warkworth; A. L. Burnham, Sunderland; T. A. H. Hughes, Souris, Man.; Henry Ing, Hamilton; Heller Bros., Berlin; A. Pequegnat, Berlin; Mrs. B. Savage, Guelph; N. W. Port, Brighton; A. Ashby, Windsor; L. S. Pequegnat, Hamburg; L. Atkinson, New-

market; J. T. Park, Dundalk; Mrs. F. T. Venables, Hamiota, Man.; John Bulger, Seaforth; A. P. Simon, Acton; J. M. Beutter, Stratford; J. S. Butterfield, Sault Ste. Marie.

Boston.

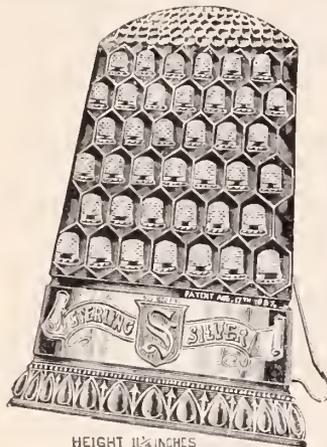
R. C. Robbins, of the Boston office of Robbins, Appleton & Co., started last week on a hunting trip and will spend about 10 days in the Maine woods.

Next Saturday will be the last of the early closing days for this season with the Boston jewelry houses as a rule. A few of the manufacturers will continue to close at 1 o'clock Saturday during the remainder of September, however.

W. F. Cushman, manager for the American Fountain Pen Co., has forwarded to Admiral Dewey at Manila one of the military and naval pens manufactured by the company, especially mounted for the purpose by C. A. Gaudette, the Fall River jeweler. The design was original with Mr. Gaudette, and is worked in coin gold, being an eagle with wings outspread and bearing a scroll with the date of "Manila, May 1, 1898."

Fire in the Balbach Smelting Works, Newark, N. J., last week caused a heavy loss, although for days it will be impossible to ascertain the amount. There was a quantity of silver in process of smelting when the fire was discovered, and the pots being overturned the metal flowed in all directions. After the fire was out the ruins were coated with silver. Some of it went through to the ground and will have to be reclaimed.

WE GIVE
THIS STAND
FREE WITH
OUR
STERLING
SILVER
THIMBLES
—MAKES
SELLING
EASY.



For Beauty of Design

THIS IS THE RICHEST THING SHOWN
THIS SEASON IN THE WAY OF
A HANDLE—WE MOUNT IT
ON EVERY CONCEIVABLE
THING IN THE MANICURE
AND NOVELTY LINE—
SEND FOR LIST.



Simons.
Bro. & Co.,

SILVERSMITHS,
THIMBLE MAKERS
AND
MANUFACTURING JEWELERS,

PHILADELPHIA,
616 Chestnut Street.

NEW YORK:
19 Maiden Lane.
41 Union Square.

CHICAGO:
402 Columbus
Building.

AS WE ARE THE GOLD AND
SILVER THIMBLE-MAKERS
OF AMERICA, YOU CAN'T
AFFORD TO MISS SEEING
OUR LINE—THEN YOU
CAN'T HELP BUYING.

New York Notes.

Bruce Bonny, of Shreve & Co., San Francisco, was in New York last week.

The engagement of Milton E. Oppenheimer, recently of Henry E. Oppenheimer & Co., to Miss Harriet Rosenberg is announced.

Israel Moskewitz, said to be a jewelry merchant at 54 Suffolk St., was arrested Friday in a civil suit brought by Annie Frumkin, who sues to recover \$5,000 for breach of promise of marriage.

President A. J. G. Hodenpyl, of the New York Jewelers' Board of Trade, returned from his European trip on which he was accompanied by his wife, Sunday last, on the Holland-American S. S. *Statendam*.

The office employes of the Gold St. factory of Stern Bros. & Co. were entertained by I. Stern, of the firm, at Arverne, L. I., Sunday and Monday. This is a yearly event established by Mr. Stern some years ago.

Prof. Wm. Fox has been engaged as lecturer on theoretical optics by the Optical Society of the City of New York, and will address the first Fall meeting, which will be held Wednesday evening, Sept. 14, at the Fifth Ave. hotel, New York.

Benedict Bros. showed in the window of their jewelry store, Broadway and Cortlandt St., last week, a large clock taken from U. S. S. *Merimac*, previous to the sinking of that boat at the mouth of Santiago harbor by Lieut. Hobson and his six heroic comrades.

The Brooklyn Standard Watch Case Co., 72 Flatbush Ave., Brooklyn, announce that they recently recovered a judgment for \$35.65 against Abraham Grinspan, 200 Rivington St., New York. The judgment was obtained in the Second District Court of Williamsburg, before Judge Van Wart.

Mason Huddard, a watchmaker for the trade, having an office in the store of the Prescott building, 28 John St., has disappeared and many inquiries as to his whereabouts are being made. Huddard has not been to his bench since Tuesday of last week and it is believed that he has gone to Europe.

Wm. N. Le Cato, receiver of the defunct Leroy W. Fairchild Co., is advertising a sale of part of the assets of the concern to take place Sept. 21. The assets consist of merchandise, such as gold pens, silver novelties, etc., and bills receivable, and will be sold at auction by Jas. P. Silo, at 41 Liberty St.

John Feuster, who gave his business as a dealer in diamonds and jewelry, is involved in a controversy with the Gerry Society over the possession of his foster daughter Blanche, whom he adopted from Randall's Island in February last. The Gerry Society contend that Feuster is not a proper person to have custody of the infant. Feuster gave his business address as 464 Sixth Ave., but he could not be found there by a CIRCULAR reporter, and the building at that address is a saloon and hotel. Feuster, it is said, simply has his mail directed to that building, and sells jewelry, diamonds and watches on commission.

There was on exhibition in the cut glass show rooms of L. Straus & Sons, 42-48 Warren St., recently, a magnificent three handed loving cup mounted in silver that was made by that firm on an order from a prominent lady of title belonging to one

of the first European families. The cup is of a larger size than usual and of a very graceful shape. It is entirely covered with the firm's "Palace" cutting, and even the handles have cut upon them the full pattern. On one side of the cup is a shield containing the recipient's crest, done in rock crystal work. The sterling silver mounting of the cup was designed and executed by the Mauser Mfg. Co.

Judge MacAdam, in the Supreme Court, Friday appointed Edward H. Fallows receiver in supplementary proceedings for Wm. V. Moore, dealer in optical goods at Fifth Ave. and 42d St. The receiver was named on the application of the Julius King Optical Co., who are judgment creditors for about \$300. Samuel T. Carter, Jr., Moore's attorney, consented to the appointment of the receiver and stated that Mr. Moore had books of account, prescription books and optical goods not in his control, which are detained and secreted by his former partner, Mr. Seip. They are valued at \$300. Mr. Moore has been in business seven years, and was of Moore & Seip from Jan. 1, 1895, to Jan. 1, 1897.

James R. D. Graham, who was the first

secretary of the New York Jewelers' Board of Trade, was arrested Friday in this city and lodged in Ludlow St. Jail on an order adjudging him guilty of contempt of court, issued 12 years ago by Judge Barrett of the Supreme Court. In 1886 the Jewelers' Mercantile Agency now consolidated with the New York Jewelers' Board of Trade, brought a suit against Graham, then secretary of the Board of Trade, and the board's directors, for an injunction restraining them from publishing a rating book which was based on the rating book of the Jewelers' Mercantile Agency. The case was decided in favor of the Jewelers' Mercantile Agency, against Graham, and he was ordered to pay the cost of the proceedings and also a fine of \$250 for contempt of an order of the court and go to jail for six months. Graham, who for his action was dismissed from the New York Jewelers' Board of Trade, skipped the State, and the court order could not be enforced. It was learned that he was in the city last week and as soon as the information was received the order was placed in the hands of the Sheriff, who lodged Mr. Graham in Ludlow St. jail.

(New York Notes, continued on page 31.)

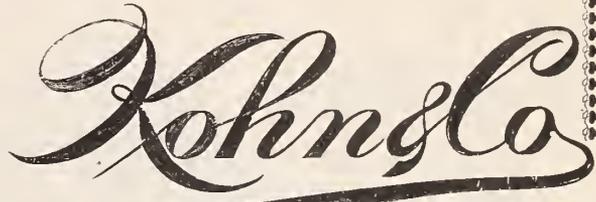


Any Attractive Piece of Diamond Jewelry

would sell, were the price right
Often, however, many such pieces
remain in stock several seasons, because
the prices are not *attractive*.

Our prices, as well as patterns, are
attractive!

Selections
Sent,
Express
Paid.



9.11.13 MAIDEN LANE.
NEW YORK.

DEALERS visiting NEW YORK

during the Summer are invited to call and see
what we have to show for the

...Fall Trade...

**Uptown: 915 Broadway, near 21st St.
Downtown; 36 Murray St.**

C DORFLINGER & SONS.

The Attleboros.

OPENING OF THE FALL SEASON.

The Fall season has opened. There are more than a score of the salesmen representing the local manufacturing houses in the west with their Fall lines of samples. On the result of these trips depends the Winter outlook for the Attleboros. The travelers all report a good feeling in every section they have visited, and the outlook seems as satisfactory as could be desired.

W. H. Wilmarth Co. started up Tuesday after a period of partial inactivity.

George A. Monroe, with the Mossberg Wrench Co., has returned from a month's tour in Europe.

William C. Tappan, of the D. F. Briggs Co., and Charles H. Allen, of C. H. Allen & Co., have returned from western trips, the former from the Pacific coast.

Water service to afford adequate fire pro-



A. & B.

HEADQUARTERS

FOR

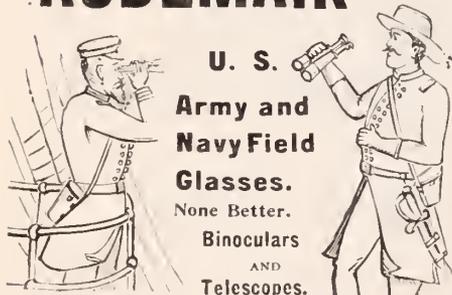
Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

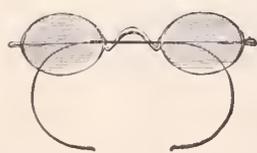
AUDEMIR



U. S. Army and Navy Field Glasses. None Better. Binoculars AND Telescopes.

Import Line of... Opera Glasses
Now ready for inspection.

NEW DEPARTURE PATENT NEVER-BREAK STRAPS ON ALL



ASK TO SEE

NON-CORRO-SIVE, NICKEL SILVER MOUNTINGS.

SKELETON SPECTACLES and EYEGLASSES.

SPENCER OPT. MFG. CO.,

15 Maiden Lane, NEW YORK.

tection for R. F. Simmons & Co. and the Watson, Newell Co. is being put in.

The anticipation of good Fall trade and the building of several new factories have aroused the people and business men of North Attleboro to renewed discussion of the value of a board of trade.

The announcement that the Massachusetts Fifth will probably see service in Cuba touches the Attleboros very closely, for Company I is from these towns. Capt. Geo. H. Sykes is foreman for Smith & Crosby, and a large number of the men are jewelers.

Since the unfortunate drowning of Matthew J. Fagain, of Fontneau, Cummings & Fagain, there has been held an extended inquest to look into the suggestion made by some that his death was the result of a quarrel rather than an accident. The inquest has been searching but has revealed no circumstances to warrant the suggestion.

Monday was the day for the reunion in Boston of the veterans of the old Massachusetts 47th Regiment. Company C of that regiment went from Attleboro, then including North Attleboro, and a very large number of jewelers were members, and some who were not entered the business after the war. The old captain was Everett S. Horton, now of Horton, Angell & Co. A score of veterans of the command still reside in Attleboro and several are jewelers.

A few more of the details of the attempt to combine the interests of the celluloid back button makers have come to light. It seems that six firms in Attleboro, three in North Attleboro and two in Providence held meetings and nearly agreed to combine and advance the price on these useful articles 50 per cent. a gross. It is reported that some of the firms now lose 35 cents on every gross they sell, the market being greatly affected by price cutting. One firm, however, has held back and thus prevented the rest from coming to the final agreement. The local firms are the Wat-

son, Newell Co., the W. H. Wilmarth Co., Simms & Co., Dolan & Co., J. C. Cummings & Co. and A. Bushee & Co.

Connecticut.

F. G. Story, retailer, Middletown, occupies part of the store of the Postal Telegraph Co.

Charles D. Morris and C. W. Leavenworth have returned to Wallingford from Block Island.

At the annual meeting of the Meriden Cutlery Co., Meriden, Walter Hubbard and Frank P. Wilcox were among those elected directors.

Charles Silverthau, of S. Silverthau's Sons, New Haven, left Sept. 1 to attend the Omaha Exposition, Omaha, Neb. He will be away until about Oct. 1.

W. H. Watrous, president of Wm. Rogers Mfg. Co., Hartford, has returned from his Summer stay at Westbrook, Conn.

W. H. Sparks returned to Thomaston Aug. 31 from a business trip through New England and Canada in the interest of the Seth Thomas Clock Co. He reports good business and excellent prospects for Fall trade.

Colonel C. H. Case, the Hartford jeweler, member of the Governor's staff, attended the reunion of the Tenth Regiment at Light House Point, New Haven, Sept. 1. He was a member of that old command and after he completed his three years' service in that regiment, he entered the regular army and served on the frontier.

S. Swart, jeweler, West Bay City, Mich., is putting a new gas lighting outfit into his residence at 208 N. Fremont St. If the light proves satisfactory, as fully expected, the Swart block, in which Mr. Swart's store is situated, will be lighted with the same, and Mr. Swart will handle the sale of the system.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

S. STERNAU & CO.,

Office, Factory and Salesrooms

193 PLYMOUTH ST., BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes,

Kettles, Trays,

CRUMB TRAYS, and SCRAPERS, BREAD

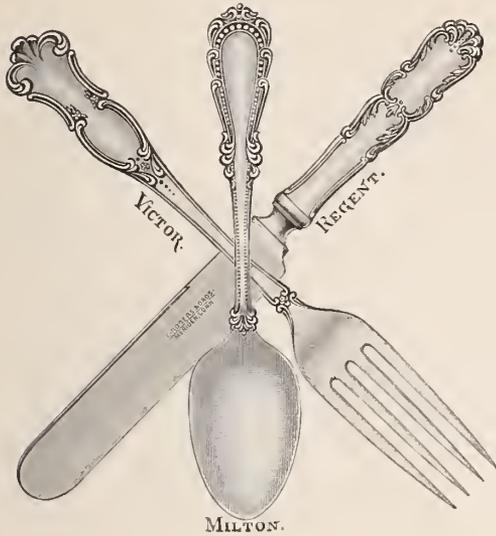
BASKETS, ETC.



New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

It's Easy...



to talk well of a meritorious article. Take
C. ROGERS & BROS. A.1.

plated ware, for instance; you can talk well of it without half trying. Be it originality, superiority of finish, beauty, length of wear or any other feature of the justly famous C. ROGERS & BROS. A.1. PLATED WARE, the talking is equally easy.

All of which helps you to convince your customers readily and make quick sales.

Catalogue No. 51 sent upon application.

C. ROGERS & BROS.,

8th Floor, Silversmiths' Building, CHICAGO. MALTBY, HENLEY CO., 20 Warren St., NEW YORK. Main Office and Factory: MERIDEN, CONN.

Cephas B. Rogers—Gilbert Rogers—Wilbur F. Rogers—The Only Living Rogers Brothers Manufacturing Silver Plated Ware.

**“Seek no further.
Seeing is believing.”**

A large percentage of the Jewelers handle the “OMEGA” Watches.

Why? Because they know it is the Best Watch made for the money.

Why? Because they can make a fair profit on the “OMEGA,” as they are sold only to Legitimate Jewelers.

Why? Because every movement is warranted a fine timepiece.

We want ALL the up-to-date Jewelers to handle the “OMEGA.” Your stock is not complete without them.

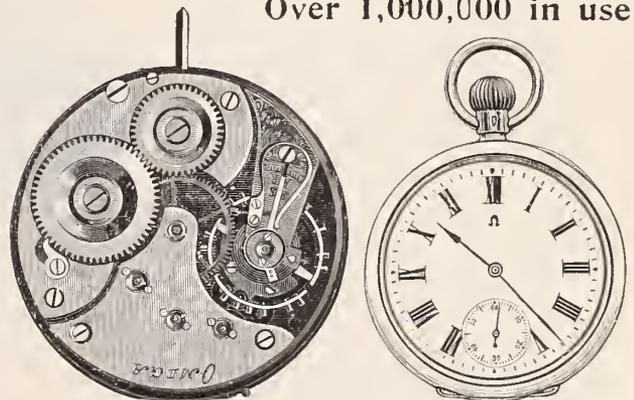
EDMOND E. ROBERT,
3 Maiden Lane, NEW YORK.
CROSS & BEGUELIN,
17 Maiden Lane, NEW YORK.

SOLE
SELLING
AGENTS.

Send for Price-List.

Omega Watches

Over 1,000,000 in use



The “Omega” are pendant-set, fit 0 and 16 size Waltham cases, and are made in 5 different grades as follows:

- 7 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
- 17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
- 17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

1898

Skirmishers of...

The New England Watch Co.

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the southwest; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

The New England Watch Co.

WATERBURY, CONN.

BOSTON, Jewelers' Building. NEW YORK, Lorsch Building. CHICAGO, Silversmiths' Building. ST. LOUIS, Fullerton Building. SAN FRANCISCO, Spreckel's Building.

News Gleanings.

George F. Barker, Miami, Fla., has moved to Jacksonville, Fla.

S. Reyman has opened a jewelry store at 9 S. Fourth Ave., Mount Vernon, N. Y.

S. W. Bramley held a successful auction sale for two weeks during August.

Smith Pearce has opened a jewelry store in the McFarland building, Saltsburg, Pa.

C. H. Sanford has opened a watch repairing business at Fishkill Landing, N. Y.

S. C. Wampler has given a chattel mortgage on his stock in St. Joseph, Mo., for \$136.

J. A. Hill, Catskill, N. Y., has removed to a new and better business location in that town.

J. A. Cayce, of Nashville, Tenn., has located in Lebanon, Tenn., and will open a jewelry store.

L. E. Griffith, of Griffith & Hall, Omaha, Neb., is reported to have been sued on a note for \$800.

W. H. Webster has discontinued his jewelry business in Lebo, Kan., and has moved to Topeka.

G. W. Ellis, Austin, Minn., will establish himself in the jewelry business in Stewartville, Minn.

R. C. Hailey has succeeded to the entire jewelry business of the old firm of Hailey & Hurst, Jonesboro, Ark.

E. W. Wade, Chatham, N. Y., who has been confined to his residence for the past two weeks by an abscess, is much improved.

A Mr. Wentworth, from Minneiski, Minn., was in Owantonna, Minn., a few days ago looking up a location for a jewelry store.

H. Heller has taken the store, corner of Purdy Ave. and Main St., Portchester, N. Y., and is having it fitted up for his jewelry business.

Richard Michell, Brewster, N. Y., is now making regular trips to suburban villages, in the optical line, and meeting with pronounced success.

Charles G. Stevens, of Providence, R. I., has leased the store at 119 Main St., Crandall block, Oneida, N. Y., and is fitting it up for his business as a jeweler and watch maker.

W. M. Baldwin has opened a new store in Hilbert, Wis., where he is Monday, Wednesday and Saturday of each week, the rest of the week being at Gravesville, Wis.

Jacob Sparr, Mechanicsville, N. Y., with his son George, left Thursday for Germany. Mrs. Sparr is visiting relatives there, and Mr. Sparr goes to the fatherland to return with his wife and children.

Ortonville, Mich., was visited by burglars recently. Rile Brosius' store was broken into and the safe cracked open, but no money was found. Two rings and three cuff buttons which had been left with the jeweler for repairs were taken. The robbers then went over to the post-office and managed to secure \$6 in pennies and \$2 worth of postage stamps. The police have no clue to the identity of the thieves.

Wilson Dorsey, a thoroughly bad boy, effected an entrance into Solliday's jewelry store, Lambertville, N. J., a few nights ago in the full glare of an electric light. His bold exploit would have never been discovered but for the fact that he sat down and went to sleep while in the store. The young thief was discovered in that condition when the place was opened next morning and he was promptly handed over to a police officer.

Universal Electric Clock Co. have been organized at Portland, Me., for the purpose of the manufacture and sale of electric clocks and other articles, with \$150,-

(Continued on page 32)



OPEN

The Best \$15.00 Case

That \$15.00 ever bought is the
"KIRSTEIN METAL IDEAL."

**No STRAP,
only a SNAP.**

E. Kirstein Sons Co., REGULAR CASES AT POPULAR PRICES.

CASE..... MANUFACTURERS. Rochester, N. Y.

:::: SOMETHING NEW ::::

SEAMLESS GOLD SHELL RINGS



In Belcher and Tiffany Styles.

Warranted to Wear 5 Years.

SEND FOR SAMPLES. Sold to Jobbing Trade Only.

The R. L. GRIFFITH & SON CO.,

No. 0356. SOLE IMPORTERS OF THE GOLCONDA GEM. Factory, 144-158 PINE ST., PROVIDENCE, R. I.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION WANTED in or near New York city by first-class watchmaker, jeweler, French clock repairer; 20 years' experience; German; Chicago and New York reference. Address J. S., care JEWELER'S CIRCULAR.

Help Wanted.

WANTED—A first-class jobbing jeweler; one who can engrave; submit sample of engraving. Kin-sel & Peiri, Columbus, Ga.

SITUATION WANTED—Salesman, seven years' experience in diamonds and jewelry; highest reference. Address "L. O.," care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER, jeweler and optician, fair engraver, desires position at once; Middle States preferred; will go any place. Address H. N. Hill, Lanham, Neb.

JEWELRY STORE FOR SALE, best part of west side, New York; good repairing trade; stock valued at \$600; good reasons for selling. Address E. M., care JEWELERS' CIRCULAR.

A FIRST-CLASS WATCHMAKER and jeweler, with good reference and experience, wants position; will work cheap if steady. Address "Watchmaker," 1070 E. 16th St., New York City.

GOOD ALL AROUND watchmaker, jeweler, engraver and salesman desires permanent position; use no liquor or tobacco, nor gamble; age 30-37 years' experience; own lath and tools; good references; thorough on railroad watch work. Address "L. H.," care JEWELERS' CIRCULAR.

Business Opportunities.

FOR SALE—A jewelry store in Jersey, with or without stock at two-thirds of invoice. Inquire G. Wilkens, 241 First Ave., New York.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. r. Wallace, We-terly, R. I.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

DIE CUTTING,

DESIGNING, MODELING

FOR JEWELRY, STERLING NOVELTIES,
TABLE WARE, MEDALS, BADGES,
ETC., ETC.

J. ROTHLSBERGER,

327 Washington St., BUFFALO, N. Y.

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New York Notes.

(Continued from page 27.)

An explosion occurred shortly after 1 o'clock yesterday afternoon in the engine room of C. S. Platt, refiners and assayers, 29-31 Gold St. The engineer and fireman employed in the engine room were severely injured and removed to the Hudson St. Hospital. A small fire followed. No damage was done to any of the adjacent buildings either by the explosion or the fire. The cause of the explosion was not ascertained at the time THE CIRCULAR went to press.

The case of Chas. E. Mather which was to have come up before Judge Fitzgerald, Part II., General Sessions, yesterday, was postponed once more, no date being set this time. The reason for the postponement was the absence of several important witnesses on both sides.

The "sterling" case against A. F. James, 907 Broadway, which was on the calendar of Part II., General Sessions, before Judge Fitzgerald, to be tried yesterday, was postponed because of the absence in Paris of the defendant, Mr. James.

The building at 171-187 Wallabout St., Borough of Brooklyn, in which are located the factory and office of the Criterion Watch Case Co., caught fire yesterday evening and for a time it looked as if the building was doomed. After hard fighting the firemen got control of the blaze which, because of their efforts, had been confined to the second and third floors.

Tariff Appraisement Appeals of China Importers.

The full Board of United States General Appraisers have handed down decisions on some of the appeals by china importers from the recent appraisements by General Appraiser Shurtleff. The decisions of the full board are:

Dec. and white china, from Edwin Haviland, Limoges, Feb. 24, etc., 1898.

Dec. china, entered at discounts 20 per cent., 5 per cent., 5 per cent., 10 per cent. for new tariff and 2 per cent. comptant.

White china, ent. at 20 per cent., 5 per cent., 5 per cent. and 2 per cent. comptant.

All advanced to 20 per cent. and 2 per cent. discounts.

Dec. china and white china, from Theo. Haviland, Limoges, Feb. 20, etc., 1898.

Dec. china, entered at discounts 20 per cent., 5 per cent., 5 per cent., 10 per cent. for new tariff and 2 per cent.

White china, ent. at 20 per cent., 5 per cent., 5 per cent. and 2 per cent. discounts.

All adv. to 20 per cent., 5 per cent. and 2 per cent. discounts.

The advance over entered price is about 20 per cent. In the appeal of Wm. Guerin & Co., the board simply affirm General Appraiser Shurtleff's decision.

Where the purchaser returns goods to the seller as soon as he discovers that they are not of the quality bought, there is no acceptance.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

(Gleanings—continued from page 30.)

ooo capital stock, of which \$40 is paid in. The officers are: President, Frederick Richard, of Boston; treasurer, Theodore Lentz, of Boston. Certificate approved, July 26, 1898.

Frank Samuels, Cohoes, N. Y., has decided to locate in Minneapolis, Minn.

W. N. Gray, Rockton, Ill., has closed his shop and gone to work for a firm in Clinton, Ia.

Harry R. German, Reading, Pa., has removed from 805 Franklin St. to more commodious quarters at 244a N. 9th St.

The store of P. J. Gross, Little Falls, N. Y., was burglarized the night of Aug. 25. Jewelry, etc., and money to the value of \$200 were stolen.

F. M. Wakeman, jeweler, Nantucket,

Mass., was victimized by a man who made a small purchase and offered a \$20 bill in payment. Mr. Wakeman took \$10 from his drawer and laid it upon the counter while he went to his safe for the rest of the change. The man seized a gold watch and the \$10 and left.

Richard G. Tafel, Louisville, Ky., was painfully bruised late last Saturday night by falling from a horse. He had been in the camp of the Red Men at Riverview Park and was returning on horseback to the city. A hundred yards from the park he fell from the horse. His head was cut and bruised in several places.

Frank Krushanski, who was discovered in the act of stealing jewelry from the shop window at the de Lorenzi jewelry store, Mishawka, Ind., a few days ago,

and who was captured by Mr. de Lorenzi, was bound over to the Circuit Court under a bond of \$150, in default of which the lad was taken to the county jail to await the next session of the court.

Burglars entered Sanders' jewelry store, Schenectady, N. Y., early in the morning of Aug. 26, and stole one diamond scarf pin; one diamond serpent ring; one curb vest chain; one Roman-English opal ring; one gold watch, size 18, No. on works 55327, No. on case 306807; one gold watch, size 18, No. on works 141127, No. on case 497080; one gold watch, size 18, No. on works 4446317, No. on case 380890.

Burglars forced an entrance into the store of Charles Haughwout, at Port Richmond, N. Y., about two o'clock one recent Sunday morning and stole about \$150 worth of watches, jewelry and revolvers. Three men were captured at about five o'clock at the St. George ferryhouse, with part of the plunder. They gave their names as Edward Harvey, Geo. Vorce and Louis Braun, all of Manhattan. A fourth prisoner was captured at the Port Richmond railroad station while waiting for an early train. He gave his name as Frank Harrison, of Manhattan.

Syracuse.

The walls and ceiling of C. E. Eager's jewelry store have been redecorated handsomely in shades of blue of a light tone.

H. S. Mirrielees, representing Manning, Bowman & Co., and W. H. Everton, for E. Ira Richards & Co., are among the new salesmen in this territory this Fall.

The next meeting of the New York State Association of Opticians will be held on Sept. 21, at The Yates. James Holden will address the association on "Mechanical Optics."

Representatives of wholesale houses notified in Syracuse, N. Y., the past two weeks included: R. T. Supple, Wm. B. Durgin Co.; Mr. Davidson, Harrison Bros. & Howson; Wm. Guiler, Carter, Hastings & Howe; Conrad Leise, American Morocco Case Co.; Anson D. Manning, D. Wilcox & Co.; L. E. Waterman, Jr., L. E. Waterman & Co.; Howard Thornton, McIntyre, Magee & Brown; B. E. Osgood, F. L. Shepardson & Co. and Shepard Mfg. Co.; S. Glenn Walmsley, Hermann Baum; Mr. Roth, Watson & Newell Co.; Fred T. Long, Allsopp Bros.; A. L. Woodland, Hayden W. Wheeler & Co.; Rudolph Cony, Max Nathan; W. Dreyfus, Biny, Dreyfus & Co.; F. C. Somes, S. O. Bigney & Co.; O. S. Clark, C. G. Alfred & Co.; E. C. Ellis, Averbek & Averbek; F. C. Giek, Frank M. Whiting & Co.; J. J. Rolleston, J. W. Reddall & Co.; Mr. Ross, C. G. Maliet & Co.; Julius B. Curtis, Byron L. Strasburger & Co.; Albert Holzinger; H. B. Bliss, Gorham Mfg. Co.; Mr. Sherwood, John W. Sherwood & Co.; E. Shaw, P. W. Lambert & Co.

A general local custom is not notice unless there be actual knowledge, without which it will not be treated as entering into the contract.

T. Zurbrugg & Co., Riverside, N. J., are showing an o size, open face, filled enamel case—the only filled enamel case made in the style of the Swiss—that is meeting with much favor in the trade.

At the request of the Jobbing Trade we have had made the accompanying hand-

somely lithographed show card for effectively displaying a line of thimbles.



These cards can be obtained by applying to any leading jobber. If unable to obtain them from such as you are dealing with, communicate with us and we will furnish you with the name of one in your neighborhood who can supply your wants.

Stern Bros. & Co.,

Factory: 33-43 Gold St., NEW YORK.

CHICAGO: 149 State St.

Office: 68 Nassau St.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any new or items of interest regarding themselves or their confreres.

Among the travelers in Kansas City last week were: F. H. Carpenter, Alfred H. Smith & Co.; G. W. Townsend, the Rest Fenner Smith Co.; Richard J. Davies, W.

F. Cory & Bro.; Jas. S. Frank, Sussfeld, Lorsch & Co.; E. M. Sachs, S. Valfer & Co.; E. R. Reed, Reed & Braillard Co.; Lawrence H. Smith, Bippart & Co.; H. S. Clarke, C. Dorflinger & Sons; C. D. Krugler, Jr., Champenois Co.; T. H. Pope, for Frank W. Smith.

The photograph of the group shown in the picture was taken by C. W. Madden, of the National Music Co., New York. The men are on the piazza of the Van Ness



THE GENTLEMAN IN THE CENTER OF THE PICTURE IS CAPT. JOHN WYMAN, OF WYMAN & MANSUR, JEWELERS, BURLINGTON, VT. THE OTHER GENTLEMEN ARE F. B. BERDINE, OF TOWLE MFG. CO.; EDW. H. LITCH, OF RIPLEY-HOWLAND MFG. CO., WM. GUILER, OF CARTER, HASTINGS & HOWE; CHARLES B. BYRON, WHITING MFG. CO.

house, Burlington, Vt., waiting for the arrival of the Vermont troops from Chickamauga. Among these troops was a son of Capt. John Wyman, of Wyman & Mansur, retail jewelers, Burlington Vt., who arrived quite ill.

N. I. Ashton will hereafter represent A. Wallach & Co., manufacturers of gold chains, New York, in the Eastern States.

Traveling men visiting the Hub the past week included: R. H. Harris, Ansonia

Clock Co.; Mr. Cahoon, Providence Optical Co.; F. A. Stevens, Stevens Optical Co.; C. H. Brahe, Seth Thomas Clock Co.; Harry F. Hayes, Howard Sterling Co.; Mr. Wagner, Wilcox & Evertsen; Emil Horbeck, for J. S. O'Connor.

Travelers in St. Louis, Mo., last week were: A. Marschutz, Spencer Optical Mfg. Co.; F. H. Carpenter, Alfred H. Smith & Co.; Mr. Baer, for Wm. I. Rosenfeld; J. Williams, for G. Armeny; J. M. Morrow, American Watch Case Co.; John Glosinger, Wm. DeMuth & Co.; Maurice Kohn, Woodside Sterling Co.; W. H. Gregory, Strobell & Crane; Conrad Leise, American Morocco Case Co.; C. P. Young, Wm. B. Kerr & Co.

The following traveling salesmen passed through Detroit, Mich., last week: Max Arnstein, Arnstein Bros. & Co.; Mr. Richardson, G. A. Dean & Co.; Mr. Goldsmith, Newark Mfg. Co.; Arthur Pinover, for S. C. Powell; Fred J. Foster, Unger Bros.; M. F. Thornton, Edward Todd & Co.; Richard C. Rhode, Bawo & Dotter; J. F. Dean, Reed & Barton; C. M. Perley, Alling & Co.; A. E. Lebkuecher, Lebkuecher & Co.; Fred C. Pettee, Waterbury Clock Co.; Samuel Heller, L. Heller & Co.; Mr. Richards, Wheaton, Richards & Co.; L. Weil, S. Valfer & Co.; Mr. Goldsmith, C.

Carrow & Crane; C. J. Mann, Hermann & Co.; W. A. Ross, for Wm. A. Rogers; L. Seligsberger, Adelphi Silver Plate Co.; F. Thompson, Derby Silver Co.; P. L. Smith, Whiting Mfg. Co.; K. J. Bemis, Wm. Rogers Mfg. Co.; Arthur Totten, Rogers, Smith & Co.; T. H. Pope, for Frank W. Smith; G. W. Wright, Unger Bros.; F. R. Horton, Carter, Hastings & Howe; Harry S. Aicher, A. F. Towle & Son Co.; Sid. H. Joseph, Engelfried, Braun & Weidmann; Stephen H. Bridges, H. F. Hahn & Co.; J. S. Adler, J. S. Adler & Co.; L. Newhouse, L. Newhouse & Co.; Joe Block, Swartzchild & Co.; representative of N. Gunzburger & Co., Wm. I. Rosenfeld, and Wm. Seckels.

Traveling men visiting Indianapolis, Ind., trade the first week in September were: C. P. Young, Wm. B. Kerr & Co.; E. Lange, P. W. Lambert & Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; J. C. Miller, H. Keck Mfg. Co.; Maurice Kohn, Woodside Sterling Co.; Chas. Marx, Marx & Brod; Alfred R. Varian, Dennison Mfg. Co.; Mr. Bennett, S. A. Bennett & Co.; N. F. Swift, for G. K. Webster; L. Hirsch, Hirsch, Flasher & Robbins; Alpin Chisholm, Bugbee & Niles Co.; George E. Tinker, William B. Durgin Co.; Mr. Ford, Ford & Carpenter; Fred L. Pettee, Waterbury Clock Co.; Wm. Bosselman, T. Quayle & Co.; Mr. Sichel, Bonner, Grinberg, Rich & Co.; E. M. Sachs, S. Valfer & Co.; F. W. Collom, W. O. Hutchins & Co.; J. B. Goodwin, Carter, Hastings & Howe; T. E. Bonne, E. Ira Richards & Co.; G. W. Shepardson, Towle Mfg. Co., and a representative of Norbert Gunzburger & Co.

Travelers in Pittsburgh, Pa., during the week of Aug. 29 were: F. V. Kennon, John T. Mauran Mfg. Co.; F. D. Heffron, Riley, French & Heffron; George Southwick, Union Braiding Co.; Sidney H. Nordlinger, Lassner & Nordlinger; W. R. Bristol, C. Rogers & Bros.; J. C. Hull, the Silver Plate Cutlery Co.; H. S. Clarke, C. Dorflinger & Sons; J. Fred Crane, Mandeville, Carrow & Crane; Richard J. Davies, W. F. Cory & Bro.; C. L. Joralemon, A. Joralemon & Son; Charles B. Bartlett, Whiting Mfg. Co.; S. C. Howard, Dominick & Haff; Frank E. Whitmarsh, Alvin Mfg. Co.; D. Skutch, Waterbury Clock Co.; L. V. Benson, LaPierre Mfg. Co.; A. Barker Snow, Snow & Westcott; Maurice Kohn, Woodside Sterling Co.; Mr. Sideman, Ferd. Fuchs & Bros.; S. Rozzenburg, H. B. Sommer & Co.; W. H. Thornton, the H. A. Kirby Co.; Mr. Smith, the Holmes & Edwards Silver Co.; W. H. Maire, the Dueber-Hampden Co.; John F. Miller, Seth Thomas Clock Co.; Mr. Oakley, Thornton Bros.; F. C. Somes, S. O. Bigney & Co.; William W. Middlebrook, B. A. Ballou & Co.; Alfred Littauer, F. G. Otto & Sons; E. Biny, Biny, Dreyfus & Co.; E. M. Knapp, Seymour-Knapp-Warren Co.; Mr. Hildebrand, H. C. Lindol & Co.; and S. Arnstein, Arnstein Bros. & Co.

J. Barrett, Peckville, Pa., contemplates locating in Texas in the near future.

Wallace W. Horton, who was compelled to give up business at Matawan, N. J., on account of ill health, will open a jewelry store at Ulster, Pa., where his parents reside.

P. Goldsmith & Co.; J. W. Tice, for Adolphe Schwob; M. E. Van Bergh, Van Bergh Silver Plate Co.; Arthur A. Wheeler, for Louis W. Hraba; Frank E. Whitmarsh, Alvin Mfg. Co., and Ernest A. Rose, Allsopp Bros.

Traveling men were calling on Davenport, Ia., jewelers in large numbers the past week. Among them were: M. Wolfe, for Fred. Kaufman; Geo. Steele, J. B. Bowden & Co.; H. C. Barker, Mandeville,

THE STATE OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, SEPT. 7, 1898.

No. 6.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Alfred H. Smith & Co.—"Business is tiptop. We've just had the best August we've had in years. Our man from Europe came in a couple of weeks ago and we've been getting in many nice goods, which have helped largely to increase our business."

H. M. Lane, manager Reed & Barton—"Trade for the month just closed was very good, showing a large increase over that of last year. This increase, by the way, is true of every month this year."

Manager Brayton, Julius King Optical Co.—"Business is very fine and we are constantly increasing our force of workmen and stock of goods to keep up with the enlarged trade of the western salesrooms."

J. Rosenthal has given a bill of sale for \$500.

Samuel Levin has opened a store at 225 N. Clark St.

C. G. Marquardt returned Saturday from a visit across the lake.

B. Plaut, formerly of Cincinnati, O., has opened in business in Denver, Col.

Sig. Stern, of Stern Bros. & Co., has gone east after 10 days profitably spent here.

H. C. Rowbotham left for the Pacific coast last week after several days at his Chicago office.

C. C. Offerman, of William Smith & Co., returned to Chicago after a good trip east and west.

Henry Peetz and Herman Streicher, both jobbers of Kansas City, called on the trade here last week.

W. R. Abbott & Co., Decatur, Ill., and J. Mednikow, Milwaukee, Wis., were here looking over jobbers' lines last week.

J. H. Purdy and wife enjoyed a trip on steamer *Petoskey* to Petoskey, Mich., going thence to Mackinaw and returning Saturday.

L. Newhouse left for the road Monday on his third trip as L. Newhouse & Co. The two previous trips exceeded expectations.

Friends of Fred Weigle, representative here of Nesler & Co. and Allsopp Bros., will regret to learn of the death of his mother on the 31st ult.

George T. Bynner, manufacturers' agent, and S. J. Son, importer of diamonds, have moved their office from room 601, Champlain building, to room 602, Columbus Memorial building.

A telegram from San Francisco, Cal., to the Chicago Jewelers' Association, dated

Aug. 30, reports the suicide of E. Berman, a Los Angeles, Cal., jeweler. So far as known Mr. Berman had no accounts with Chicago houses.

The engagement is announced of Milton S. Rodenburg and Miss Martha Rosenzweig, sister of Rosenzweig Bros., New York. Mr. Rodenburg is the New York representative of S. & B. Lederer, and son of G. Rodenburg, of this city. The marriage will take place in early Spring.

George A. Jewett, western representative of Hamilton & Hamilton, Jr., has secured fine quarters for the Chicago office on the seventh floor of the Champlain building. Mr. Jewett has the complete factory line of chains, bracelets and sterling silver novelties, in which the firm are showing many new things this Fall.

F. E. Morse Co. the past week enlarged their manufacturing facilities by leasing the room north of their diamond salesroom on the sixth floor of the Champlain building, the added space being devoted exclusively to manufacturing purposes. The latest improved machinery has been put in for making diamond mountings, and special machines for general manufacturing for the trade. The company have for some time felt the need for increased facilities and every machine in their new shop is of latest pattern. The workmen are men experienced in that line and the reputation of the house for thoroughness in details is a guaranty of their production of high grade work in the factory.

Columbus, O.

TRADE CONDITIONS.

State fair week caused some improvement in business in this city the past week, as it usually does. Following is what some of the dealers have to say:

F. R. Cross & Co.: "Our business for July and August was very much better than for the same months last year. It looks very encouraging for Fall and Winter. We expect some good business."

W. T. Oberer, of Haines & Oberer: "August was the best month this year with us. Business showed a gain of at least 50 per cent. over that of last year. We expect a splendid business this Fall and Winter."

Frank F. Bonnet is home from Indian River, Mich., with his family.

H. J. Heimberger will in a short time have a handsome new front in his store-room.

W. T. Oberer, of Haines & Oberer, will go to New York this week to purchase goods for the Fall and Winter trade.

Harry Elliott, employed at E. M. Blauvelt's jewelry store, 356 N. High St., was badly burned about the hands by an exploding can of benzine a few days ago.

A local paper copies the following from another paper as one of the best advertisements in which military matters are referred to:

"Spain will be driven from Cuba without a doubt. From now on you will read every line of war news. Will your eyes stand it? A pair of glasses fitted by us will prevent permanent injury."

About Oct. 15 J. Goodman & Sons will move into a handsome room at the corner of High and State Sts., which is now being prepared for them. It will face on High St., with two large windows, while there will be one window on the State St. side. The floor will be of marble and the ceiling of metal in handsome designs. The wall cases, counters, showcase frames and all fixtures will be of solid mahogany. These fixtures are now being made by the Taylor Mantle Co., this city. The counter will be horseshoe shaped, after eastern customs but something entirely new in Columbus. M. Goodman is now in New York, purchasing a large supply of goods. The firm will give a grand opening.

Minneapolis and St. Paul.

C. Gill is new watch maker for B. Banks & Co., Minneapolis.

Chas. Wahlberg has accepted a position as watch maker with Lincoln H. Bucks, Jefferson, Ia.

Robert Reed, of Reed, Bennett Co., Minneapolis, has gone to Cincinnati to attend the National Grand Army reunion.

The Saturday one o'clock closing season for the jobbers ended the 1st of September, after which date the stores will be open until six o'clock.

H. G. Heram, Elbow Lake, Minn.; Mr. Walsch, Waverley, Minn.; S. C. Howe, Goodhue, Minn.; C. C. Staacke, St. Peter, Minn., were buyers in Minneapolis last week.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: A. A. Greene Co. and D. F. Briggs Co., by Mr. Sandfield; Horton, Angell & Co., by F. R. Sheridan; Hermann & Co., by C. J. Mann; O. W. Bullock & Co., by W. A. Peck; S. & B. Lederer, by G. Rodenburg; Providence Optical Co., by W. H. Hurlbert; Bay State Optical Co., by G. W. Pearce; Electric City Box Co., by Mr. Weil; Byron L. Strasburger & Co., by Mr. Price; Scofield, Melcher & Scofield, by H. A. Scofield; Ansonia Clock Co., by Mr. Tyler; E. Ira Richards & Co., by S. W. Abbey; L. H. Keller & Co., by Mr. Garland; Theodore W. Foster & Bro. Co. by Mr. Limbach; Wilcox Silver Plate Co., by Mr. Parmelee; F. C. Happel Co., by A. M. Sheppard.

Cincinnati.
THE ENCAMPMENT.

Last week was one of bustle with all trades, getting ready for the great G. A. R. encampment this week. The jewelers are not behind in anything. Their decorations are elaborate and profuse. The O. E. Bell Co. have their entire building draped with bunting and flags from the top to the bottom and the building is one of the most attractive on the street. They are expecting a large number of the trade to take advantage of their liberal offer to pay their railroad fares, and are preparing to entertain them loyally. They have about 1,000 tickets to the Lagoon to present to them.

Badges and medallions are on sale by every jeweler.

All the travelers are in this week on hand to help entertain the trade. From the letters received by the jobbers a great crowd may be expected from all parts.

Mullane, the leading confectioner of Cincinnati, has ordered 1,500 G. A. R. medallions of Neuhaus, Trounstine & Co. to ornament candy boxes, for G. A. R. week.

J. Dorst & Co. have had their entire factory and offices renovated and newly painted.

Oskamp, Nolting & Co., having the greatest window space, are utilizing it to advantage. Their displays are magnificent. Their watch display is the largest anywhere in the city. They have eight large red, white and blue shields solid with watches, with a star background.

Detroit.

George Schaffner, 210 Woodward Ave., was confined to his house last week with an attack of malaria or grip.

The show windows of Wright, Kay & Co. are filled with relics from the *Yosemite*, the United States auxiliary cruiser manned by the Michigan naval reserves.

Frank Kennedy, of the Johnston Optical Co., and Frank Plinley, manufacturing jeweler, acted as marshals in the big Sunday school rally day parade held there on Thursday.

Jacob Teichnor, formerly with Smith, Sturgeon & Co. and preceding firms, has left the employ of the Pope Mfg. Co. and is in line again with leather goods, representing several firms.

William Genicke recently sold his interest in the jewelry store at the corner of Michigan Ave. and Shelby St. to John Hellerich, formerly with Traub Brothers. Mr. Genicke still remains in the store helping the new proprietor.

George Lowe, with H. Koester & Co., writes from Upper Michigan that the jewelry business in that section is much improved and is a great deal better than it was a year ago. He anticipates a nice trade, generous Fall orders being received.

Recently W. H. Ricaby's jewelry store, Belding, Mich., was robbed of \$500 worth of goods, the safe being left untouched, as was reported in THE CIRCULAR. Last week Bert Riker, of Belding, was arrested, charged with complicity in the crime. Riker has always borne a good reputation and the officers will not give up their information. They allege that other arrests will shortly follow, and that the robbers are all located in and around that city.

Charles Hammond, of Smith, Sturgeon & Co., who was with the Michigan naval reserves for three months on the *Yosemite*, has returned to his large business interests. Mr. Hammond was one of the seamen who voluntarily gave up a luxurious home and big business to fight for his country and incidentally shine up the brass work on ship and holystone the decks. Mr. Hammond says that he can hardly resist the desire to get up at 4 o'clock in the morning and holystone the pavements in front of his residence.

Indianapolis.

Fred P. Herron and wife have returned from Chicago.

After Sept. 1 John Gardner will represent S. T. Nichols & Co. in Illinois, at the same time continuing his road business for Gardner Bros. & Ross.

On the night of Aug. 27 while the family of H. C. Schergens, jeweler, living at 716 E. New York St., was away from home, thieves entered the house and carried away a lot of silver ware, a diamond ring and other jewelry. They then endeavored to hide the crime by burning the house. Waste saturated with coal oil was thrown under a cupboard in the kitchen and the thieves also set fire to some clothing in an up-stairs closet.

George G. Dyer, manufacturing jeweler, lost a diamond valued at \$175 on the afternoon of Aug. 31. Mr. Dyer was sitting by an open window showing some diamonds to a customer. He held up a 1/4 karat stone in a pair of tweezers to better exhibit it. In some way the stone slipped from the tweezers and is supposed to have fallen out of the window. A man was immediately stationed on the sidewalk below the window to see that no one picked it up and carried it away; at the same time a careful search was made both in the shop and on

the sidewalk and in the street, but nothing could be seen of the precious stone. It is feared that some one picked it up and hurried off before Dyer's man could get down stairs.

Kansas City.

S. A. Peirce, Kearney, Mo., was in town last week visiting among the jobbers.

J. H. Harris, optician for Rhodes Bros., was severely cut by a burglar last Monday night whom he found in his room.

All of the jewelry stores which have been closing at noon on Saturdays will keep open all day, beginning with next Saturday.

The many friends of Harry Carswell are arranging to give him a hearty reception when he returns with his regiment to this city this week to be mustered out of the service. Mr. Carswell will occupy his former position with Jaccards.

Will Wright and Scott Childs, negroes, were arrested last Tuesday for the theft of three very valuable lockets from the store of Cady & Olmstead. The men inspected a tray of lockets, pretending to be ready to make a purchase. When they left the store the lockets were missed. The police found one locket on Wright and recovered another from a negro to whom it had been given.

JOHN F. TURNER,
Jewelers' Auctioneer,

103 STATE ST., CHICAGO, ILL.

Write for Particulars.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., CHICAGO.

Chicago Gold Pen Repairer.

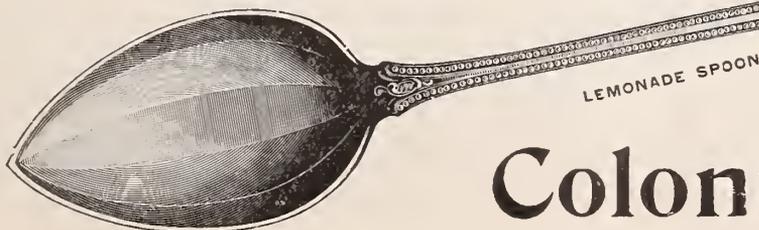


Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.
SILVERSMITHS,

CHICAGO.

SOLD ONLY TO JEWELERS.



Colonial

TABLE WARE IN STERLING SILVER

ICED TEA, ICED COFFEE, LEMONADE,



Pittsburgh.

TRADE CONDITIONS.

Despite sweltering weather, the September month was ushered in with a small boom which is taken as a most hopeful sign of the times. All houses report good business in all lines, and everyone is looking for a rush for the next four months.

Samuel Hall is now the local representative for A. H. Gerwig, this city.

John M. Roberts has returned from his vacation at Cambridge Springs, Pa.

Harry Dunn, with L. W. Vilsack & Co., is on a two weeks' visit to Belmont, O.

Leo W. Vilsack, Jr., has returned from an eastern business trip. Mr. Vilsack invested in a heavy stock of handsome goods.

A. E. Siviter, of A. E. Siviter & Co., has returned from a trip to Connellsville and other towns in the coke regions, where trade is much improved.

J. A. Bobbs, a one-time jeweler of Scottdale, Pa., has reopened a fine store in that town. He sold out his establishment at Confluence, Pa., where he was in business since he left Scottdale.

A. Pollock, formerly with Adam Fisher, Greensburg, Pa., is now engaged as watchmaker with N. S. Niemann, McKeesport, Pa. Mr. Niemann called on the local jobbers last week in search of Fall goods.

Steele F. Roberts has returned from a vacation spent at Atlantic City. Mr. Roberts is fast becoming an expert amateur photographer, and will enter some of his snap shots at the next amateur exhibition in this city.

W. O. Weniger, formerly of Uniontown, and later of Connellsville, Pa., where he won some renown in an auction sale which he held in that town last December, has opened a new store at 52 Frankstown Ave., East End, this city.

Among visiting jewelers last week are included: J. Kurtz, of Kurtz Bros., Dawson, Pa.; Frank Hayes, Washington, Pa.; J. V. Rosenthal, Irwin, Pa.; A. Levison, Mt. Pleasant, Pa.; O. Gusky, Gusky & Myers, Carnegie, Pa.; G. A. Boss, McKee's Rocks, Pa.

The contract for 5,000 medals for the Knights' Conclave here in October was landed by an eastern firm, much to the dissatisfaction of local competitors, whose designs were most ornate, and whose facilities for turning out the medals in first class shape are thoroughly adequate.

Advices received from Mt. Pleasant by THE CIRCULAR correspondent stated that C. Berryhill, formerly of Scottdale, will

open at Mt. Pleasant; that J. Morrison, of Mt. Pleasant, left on a three weeks' hunting and fishing trip to West Virginia; that A. Levison removed to his new quarters on Main St.; that M. E. Shutterly received the patent rights for his new interchangeable dial.

The jewelry store of S. P. Stern, 131 Fifth Ave., McKeesport, Pa., was entered by burglars on Sunday, Aug. 28, and about \$50 worth of jewelry stolen. The thieves effected an entrance through a rear transom, and one of them thereby was badly cut, evidently by glass, as blood stains could be traced from the store to the alley in the rear and for several squares. The breaking of the glass in the transom aroused people in the second story, and the burglars hearing them move about fled before they succeeded in getting much booty.

Pacific Northwest.

Lange & Co., Victoria, B. C., are closing out their stock of jewelry.

A new jewelry store has been opened at Ballard, Wash., by H. L. Bancroft, formerly with Lewis Hensel, Seattle.

S. S. Ballard, Williamson, W. Va., has arrived in Ballard, Wash., and contemplates going into the jewelry business.

H. D. Kirmse has moved his jewelry store to more commodious quarters on Holy St., Skagway, Alaska, and will increase his stock.

Joseph Schell, formerly in charge of Ike Feil's jewelry department, Grass Valley, Cal., is now in the jewelry business at Douglas Island, Alaska.

Pacific Coast Notes.

M. Barborika, formerly of Cloverdale, Cal., is about to open a jewelry store at Santa Cruz, Cal.

D. H. Bush, of the Bush & French Jewelry Co., Phoenix, Ariz., has left for San Francisco, where he will engage in the jewelry business.

E. Berman, a pioneer jeweler of Los Angeles, Cal., committed suicide on the morning of Aug. 30 in his store on Spring St., that city. He shot himself four times, one shot entering his right breast. His stock had just been moved into the new store, which was not entirely completed. His health had not been good for some time past, and he had become despondent. He had been divorced from his wife about a year. His financial affairs were in good shape.

San Francisco.

TRADE CONDITIONS.

August was a very satisfactory month for the jewelry trade of San Francisco. Comparing it with August of last year, it was away ahead. Encouraging reports backed with fair orders are coming in from salesmen in the northern part of the State. The manufacturers and jobbers all feel that the trade is in a very satisfactory condition and that the future has much in store for the enterprising dealers on the coast.

A. I. Hall & Son did about an average business for the month of August. It compared favorably with the corresponding month of last year. Good reports are coming in from their salesmen in the northern part of the State.

Alphonse Judis reports August business very good, much better than the corresponding month of a year ago. The outlook is very satisfactory.

Eisenberg & Co. expect a good Fall trade. Their business so far this year is much ahead of last. Their salesmen send in very encouraging reports from the north. They will send a man on a southern trip very shortly.

Trade is good with Armer & Weinshenk. August is ahead of the corresponding month of last year, and good business is expected for September.

Carrau & Green are doing a very nice watch trade, in fact the demand for their general line of goods is very satisfactory.

The optical business as usual is very good. The Standard, California, and Berteling and other optical companies are quite busy.

Fred Daunt, Merced, Cal., was in the city last week. H. Ernsting, of Flassing & Ernsting, San Diego, Cal., is visiting the trade in San Francisco, as is J. G. Donovan, Los Angeles, Cal. W. F. Holden, of New York, who represents Simons, Bro. & Co., was in town last week.

St. Louis.

A. L. Steinmeyer, of E. Jaccard Jewelry Co., arrived home from New York last week.

Beginning with Sept. 3 all jobbers and retailers who closed at 1 o'clock p. m. Saturdays during the heated term resumed their regular closing hours.

Among out-of-town jewelers here last week were: J. W. Strain, Little Rock, Ark.; John Roark, Winchester, Ill.; J. W. Covington, Flat River, Mo.

Five warrants were issued last week against Edward Fink, bookkeeper of Mermod & Jaccard Jewelry Co., who was detected in thievery from the establishment. He is now under arrest.

A. Baulch was a recent visitor here. He has just returned from Havana, Cuba, where he was employed as a watchmaker in the store of L. Mott since Oct. 1, 1897. He was in Havana during all the blockade, and he says he had no harrowing experiences during that period, being an eminently practical man. Besides he managed to get three meals a day.

J. H. Weaver, son of the manager of the Planters' Hotel, in this city, took advantage of the new United States Bankruptcy law on the 3d inst. He filed a statement of his assets and liabilities in the Federal Court. The former consist of his wearing apparel and a pocket camera. The latter amounts to some \$2,100, including \$205.50 due the Mermod & Jaccard Jewelry Co. and \$235 due the J. Bolland Jewelry Co. for jewelry and bric-à-brac purchased.

C. V. Heeb & Co., Arcola, Ill., have sold out to one Cassingham, of Champaign, Ill.

Removal Notice.

The Chicago Salesroom of the

WATERBURY CLOCK CO.

will be removed September 3 to

151-153 Wabash Avenue,

Where a full line of our products will be carried in stock. New Catalogue, just issued, furnished the trade on application.

Trade Gossip.

Joseph H. Fink & Co., importers of diamonds and manufacturers of jewelry, 49 Maiden Lane, New York, are showing large and very attractive lines of rings in an extensive variety of new designs. This concern enjoy a reputation for producing salable goods.

Henry Freund & Bro., 9, 11 and 13 Maiden Lane, New York, report a very satisfactory state of trade. Both members of the firm, who are now on the road, are doing more than usual good business, a circumstance perhaps due to the fact that the firm this year are showing unusually marketable goods.

Buyers visiting the New York markets should make note of the fact that S. Sternau & o., manufacturers of chafing dishes, kettles, trays, crumb trays and scrapers, bread baskets, etc., of 193 Plymouth St., Brooklyn, have opened for their benefit a temporary salesroom at the corner of Church and Thomas Sts., New York.

The Mossberg & Granville Mfg. Co., Providence, R. I., make a specialty of completely fitting up plants for silversmiths and jewelers. They will cheerfully furnish, upon request, estimates for the construction of plants of any size. Another very desirable feature resides in the fact that they are in a position to furnish experienced men to put the plants into running order.

Mr. Bierig, of the Australian Opal Co., 57 Maiden Lane, New York, who has just returned from Europe, purchased while abroad some exquisite assortments of rubies, sapphires, emeralds, etc., and a few superb pearls. The firm's importations comprise goods of great interest to the high class trade. Gustavus Ansley Hanus, formerly with E. Aug. Neresheimer & Co., is now connected with this concern.

One of the handsomest souvenirs that has ever been sent to THE CIRCULAR office for review is the aluminium memo. tablet and diamond table circulated among the trade with the compliments of Gattle, Ettinger & Hammel, 68-70 Nassau St., New York. The aluminium cover is a strikingly ornate affair, showing the firm's business card artistically printed on the front and the firm's monogram on the other side. Upon the inside of the cover, front and back, is printed in very legible figures a diamond table. The souvenir is of the kind well worth carrying in one's vest pocket.

Charles Fry, Jr., has disposed of his jewelry store in Jamestown, Pa., and returned to Greenville, Pa., where he is in the employ of Damon, jeweler.

THE CIRCULAR has received a neatly bound volume of verses, entitled "In Which Hearts Lead," by John Leonard Merrill, Jr., a brother of the Merrills of Merrill Brothers & Co., silversmiths, New York. As implied by the title, the book is devoted entirely to effusions pertinent to the vagaries of Cupid and the inconsistencies of the human heart. The book is of rather substantial size, it comprising 152 pages. The De Merle Co., 17th St., New York, are the publishers.

Our New Line of Goods

For the **Jewelry and Fancy Goods Trade**

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinières, Etc.,

in Plain and Decorated, BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street.

BOSTON, 160 Congress Street.

CHICAGO, 204 Masonic Temple. Factories and Main Office, MERIDEN, CONN.

PHILADELPHIA, 714 Betz Building.

Gold and Onyx

TABLES AND JARDINIÈRE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our sales-rooms.

QUALITY AND Workmanship **QUALITY AND Style**

Sell Jewelry.

OUR FALL LINES NOW READY.

CALL FOR OUR MAKE AND GET THE BEST.

Hancock, Becker & Co.,
7 Beverly Street,
PROVIDENCE, R. I.

NEW YORK OFFICE, 3 MAIDEN LANE.

ONE PIECE BACK COLLAR BUTTONS That give satisfaction.

REAL PEARLS. SPECIAL PATTERNS. NEW STYLES EACH DAY.

One Piece Pipe Stem.

F&B. Do Not Fail **F&B TRADE MARK**

To see our enormous line of

STERLING SILVER AND ALSO JEWELRY ..OUR..

Fine Quality—Low Prices

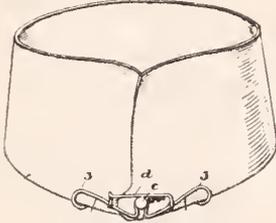
TOILET AND MANICURE GOODS, ALSO MANY OTHER BEAUTIFUL SILVER ARTICLES.

THEODORE W. FOSTER & BRO. CO.,
JEWELERS AND SILVERSMITHS,
SUCCESSORS TO FOSTER & BAILEY. 100 RICHMOND ST., PROVIDENCE, R. I.

The Latest Patents.

ISSUE OF AUGUST 30, 1898.

- 609,906. TIME-RECORDER. ELMER E. RANDOLPH and HENRY L. MCCOY, Manito, Ill. Filed Jan. 3, 1898. Serial No. 665,302. (No model.)
- 609,932. COLLAR-ADJUSTER. VIVIAN GREENIDGE, Newton, Mass. Filed Jan. 8, 1898. Serial No. 665,002. (No model.)



A collar-adjuster composed of spring wire presenting an eye to receive a collar-button, and having spring-arms bent upwardly and backwardly toward their ends, the extremities of said wire being bent backward to form a clamp having a space to receive the lower edge of a collar, the wire bent to form the clamp presenting portions lying in different horizontal planes to leave a shoulder to act against the front side of the collar, near its lower edge and aid in applying said clamp to said edge.

- 609,978. FOUNTAIN-PEN. HENRY J. SCHULTZ, Los Angeles, Cal. Filed July 2, 1897. Serial No. 643,311. (No model.)

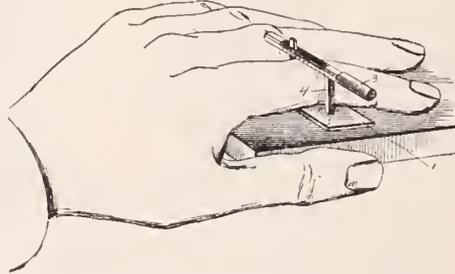
The improved fountain-pen, consisting of the combination of the pen, the fountain, the elastic chamber, the spring contact-pieces, the adjustable sliding ring, the valve situated in the lower part of the lower end of the fountain, the chamber into which the valve opens, the inclined tube leading from the lower part of

this chamber and inclined at an angle upward to the under side of the nibs or writing points of the pen, the valve for admitting air to the fountain when a partial vacuum is formed therein, the cover for closing over



the pen when out of use and for being placed on the upper end of the fountain so as to lengthen the holder of the pen when in use.

- 610,097. GAGE FOR FINGER-RING. MANOEL R. DE SILVA, Georgetown, British Guiana. Filed Aug. 12, 1897. Serial No. 648,067. (No model.)



The combination of a base-plate, provided with a standard, a graduated bar provided with a moirise or slot whereby the graduated bar may be readily adjusted upon the standard, and a gage-stud for adjustment with relation to the standard.

- 610,145. WATCHMAN'S TIME-DETECTOR. JOSEPH MCCARTHY, Franklin, Ohio, assignor of three-fourths to Leo H. McCarthy, same place, and Chas. B. Oglesby, Middletown, Ohio. Filed June 13, 1898. Serial No. 683,266. (No model.)

- DESIGN 29,275. BACK FOR BRUSHES OR SIMILAR ARTICLES. JEAN THEOBALD,



North Attleborough, Mass., assignor to the Frank M. Whiting & Co., same place. Filed July 22, 1898. Serial No. 686,624. Term of patent 3 1/2 years.

- DESIGN 29,276. BADGE. KNULAND H. SHAFFER,



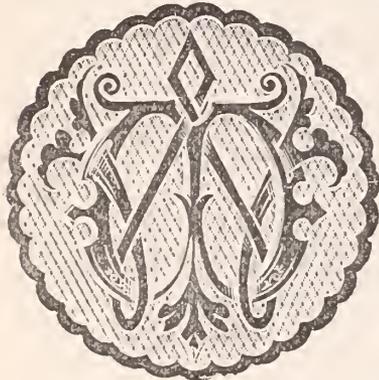
Hudson, N. Y. Filed Aug. 3, 1898. Serial No. 687,657. Term of patent, 3 1/2 years.

EXPIRED PATENTS.

[The full wing list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring August 30, 1898.

- 216,522. WATCHMAKER'S TOOL. ANTHONY G. LINNBAUM, Baltimore, Md.
- 216,504. BELT FASTENER. HORACE D. HICKS, Whitefield, N. H., assignor of one-half to THOMAS C. GREY, same place.
- 216,260. SPECTACLE CASE. JAMES CHASE, Rochester, N. Y., and Herbert G. Chase, Fitchburg, Mass.
- 216,421. LOCKET. JAMES ROTHSCHILD, Newark, N. J.
- 216,377. BUTTER DISH. JOHN A. EADES, Middletown, assignor to the Cromwell Plate Co. Cromwell, Conn.
- 216,313. MACHINE FOR POLISHING CLOCK PINIONS. EVERETT HORTON, New Haven, Conn.



Now,

and not a week or a month from now, is the time to buy an

Eaton-Engle Engraving Machine.

It engraves everything. A novice can use it after a few days' practice. **YOU NEED IT.**

WRITE TO **EATON & GLOVER, Mrs.,** 111 NASSAU STREET, NEW YORK.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....At Popular Prices,

an extensive line of Hollow Ware and Mounted Glass in effective, artistic and handsome patterns.



REDLICH & CO.,

860 Broadway, New York.

Queries by Circular Readers.

NOTE—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

New York *Judge*, that inaugurated the contest regarding the identification of benefit and other organizations from illustrations of their emblems, informs us that the emblem illustrated below, regarding which



considerable inquiry was made to us, belongs to the "Foresters of America," which is a distinct organization, not in affiliation with the "Ancient Order of Foresters." Its present jurisdiction is limited to the United States. It was founded in 1864, organized in 1898, and has a membership of over 125,000.

NEW HAVEN, Conn. Aug. 22, 1898.

Editor of THE JEWELERS' CIRCULAR:

We have the name of Stanley S. Baldwin stamped on the back of a sterling silver table-spoon. Our customer desires to obtain some tea-spoons to match. There are no other distinguishing marks except the pattern on the front end of the handle—a sheaf of wheat with a sickle in relief.

Perhaps, from this description, you might recall the pattern, and if it is not too much trouble we would appreciate it if you would advise us further in regard to the matter.

Yours very sincerely,
THE GEORGE H. FORD CO.

ANSWER:—The oldest concerns remembering having seen silver ware of the kind described by correspondents among some old silver. The spoons evidently were made some 60 years ago at least, and the maker was undoubtedly one of the many jewelers throughout the country who had a little shop back of the store or in the cellar, with an anvil and forge, for the making of goods by hand. No one of the name of Stanley S. Baldwin was a prominent manufacturer to the trade, and it is quite certain that a die of the spoon described is not in existence to-day.

CARTERSVILLE, Ga., Aug. 26, 1898.

Editor of THE JEWELERS' CIRCULAR:

Is black onyx worth anything? Please answer in next issue.
H. E. KERLEY.

ANSWER:—So-called black onyx in the rough is gray in appearance, the black color being artificially produced. If correspondent has onyx, which in its original form is really black, send to THE CIRCULAR a sample and we will give him further information.

SAN ANTONIO, Texas, Aug. 24, 1898.

Editor of THE JEWELERS' CIRCULAR:

We enclose herewith small blue stone and beg to ask your expert's opinion as to what it is. Was bought in Mexico for a "blue opal."
Yours truly,
RETAIL JEWELERS.

ANSWER:—Our expert says that the article is glass. A blue opal is something that he has never seen.

New Books of Interest.

Leitfaden für Uhrmacher-Lehrlinge
[Guide Manual for Watchmakers' Apprentices]. Berlin, W. H. Kühl, 1898. Third edition. pp. 303, 8vo., ill., adv. Price, marks 6.50.

The above named work at the time of the appearance of the first edition, in the beginning of the '80s, was deemed to possess sufficient merits to be translated almost entire for THE JEWELERS' CIRCULAR. It has since that time been revised and largely augmented, so as to include the most recent advances in the horological art, and it can truly be said of the present edition that there is no publication in any country superior to it. The author has happily endeavored to comply in every respect with the purport expressed in the title, and to make the work a true guide manual for the watchmaker's apprentice. Considering the present system of teaching horology in schools, a copy of the work in the hand of the pupil will beyond a doubt prove a boon to the teacher, as a perusal of it will largely assist him in his instruction, and avoid both the propounding and answering of many a question. The work is printed with large, clear type on good white paper, is handsomely bound in black linen embossed, and is an ornament both on the student's shelf and on the work bench as a reference book. THE JEWELERS' CIRCULAR can conscientiously counsel those of its readers capable of understanding German, not only appreciates but also advanced workmen, to procure a copy by addressing the publisher as above stated.

His Liberty Menaced by a Jewelry Firm.

IN the course of business one receives some peculiar literary effusions, and the letter below is one of them, a noticeable fact in relation to it being that the letter writer is "Supt. of Pub. Ins."

WELBORN, Fla., Aug. 27, 1898.

R. L. & M. Friedlander, New York.
Dear Sir:—Yours of the 24th inst. just to hand, notifying me that you could not send me one of your catalogues unless I was connected with "the trade." Ha! Ha! I thought I was in "Free America," where I could buy or sell to whom I pleased, and had a right to inquire after quality, prices, etc., of manufactured articles with impunity. But, alas! do I "wake up" to a realization of the fact that "consumers" are at the mercy of trusts, monopolies, combines, etc. No, sir, I am not connected with the "trade" in anyway, more than to pay for what I get. Simply a citizen of the United States America, 21 years of age, white and free born, elected to and performing the functions of the office of Supt. of Pub. Ins. of Suwannee county, Fla., and in no way, I repeat, connected with the "trade in spectacles," though have to use them, have to buy, and needing something in said line and seeing your ad., without "restriction or limitation," that I noticed, I wrote you for catalogue; but as I misconceived as to "freedom and liberty," please accept this, the above, as apology from "slave to master." Thank you for your reply; think I will be able to use same to advantage among my people. Respectfully,
A. W. MIZELL.

The olivine, which is of a yellowish green color, or considerably lighter than the best emeralds, harmonizes well with diamonds, and the combination seems to be taking a strong hold upon popular favor.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.
No question is too trivial nor too complicated for consideration under this department.

Markt & Co., exporters, 194 West St., New York, brought into this office a watch, on the bow of which appeared the following marks, and desired to know what they meant:



ANSWER:—These marks constitute the Hall marks for silver watch cases used by the Hall marking office of London, Eng. The lion is the device used by the London office. The letter H, as above, is the date letter representing the year 1883.

GREENEVILLE, S. C., Aug. 18, 1898.

Editor of THE JEWELERS' CIRCULAR:

We have your book of trade-marks, but in it have not been able to find a mark we find on a bonnet brush. The mark is fairly distinct and is as follows: Please tell us, if you can, the maker.



We inclose stamped envelope for your reply, and thanking you in advance, are,
Yours truly,
GILREATH-DURHAM CO.

ANSWER:—This mark belongs to Watson & Newell Co., Attleboro, Mass. The trade-mark was adopted after the publication of "Trade-Marks of the Jewelry and Kindred Trades."

DOWAGIAC, Mich., Aug. 13, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please give name of firm whose trade-mark is



as represented herewith. F. B. BLACKMOND.

ANSWER:—This mark belongs to the A. A. Greene Co., makers of rolled gold and gold filled chains, 94 Point St., Providence, R. I. The trade-mark A. A. G. Co., belonging to the same firm, appears on page 82 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A gasoline stove exploded in the rear of G. A. Fehr's jewelry store, Manitowoc, Wis., a few days ago, setting fire to the building. The prompt work of the fire department soon extinguished the flames which had made considerable headway. The loss is less than \$100.

Columbus Watches

Still on Top...

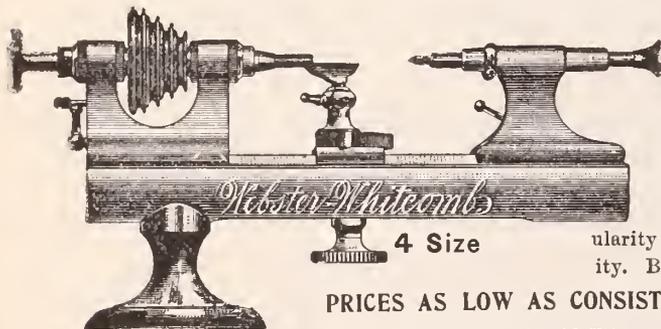


We are making **more** Watches than ever, and are keeping pace with the times. For **RAILROAD** services our "TIME KING" and Nos. 1 and 2 are especially recommended. They cannot be excelled in finish.

THE NEW COLUMBUS WATCH CO., COLUMBUS, ...OHIO...

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.
INCORPORATED 1894.

WALTHAM, MASS.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

W. C. A. WESTPHAL, WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones....

28 JOHN and 65 NASSAU ST., NEW YORK.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The...

"Best"

There Is.

WM. F. NYE,

New Bedford, - Mass.



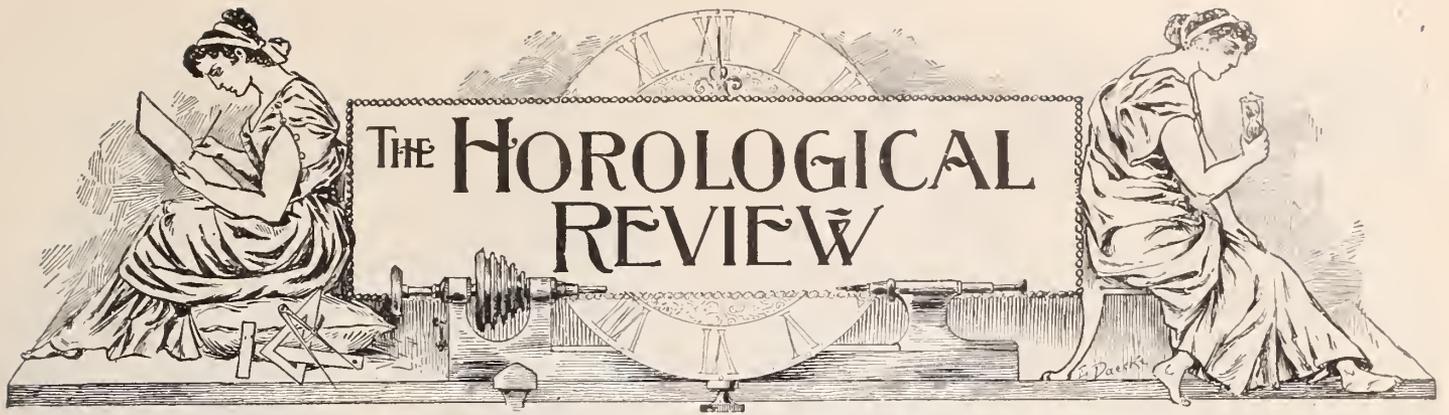
ESTABLISHED, 1876.
E.J. GREGORY
JEWELER'S AUCTIONEER.
JEWELERS BUILDING, ROOM, 63 - BOSTON, MASS.

FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



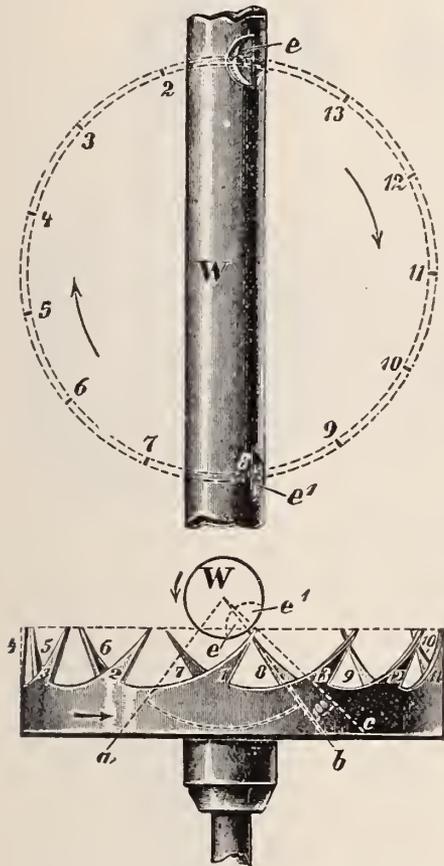
THE HOROLOGICAL REVIEW

From the Verge to the Duplex Escapement.

BY WILH. SCHULZ, IN D. UHRMACHER ZTG.

WHEN we compare the different escapements one with the other, it is rare to find one among them which in its principal features is not related to another

Fig. 1.



one. This observation has doubtless been made already by every intelligent watchmaker; I recall, for instance, the statement frequently mentioned that the cylinder escapement is really nothing else than "a lever escapement scaping over one tooth." But it is perhaps less known that even between two escapements differing so fundamentally from one another as the verge and the duplex do, a similarity may be detected, which is as close as Darwin's "connecting links" between the "bimana" and "quadrumana."

But every comparison has its weak spots, and this remark applies here likewise. Of the several escapements specified in the following, some have doubtless been constructed after the duplex had already ap-

peared and therefore the necessary chronological order, according to the degree of relationship, is wanted so as to establish the coinciding premises for the comparison. If we do not take notice of this small flaw, we will generally find a fairly uniform relationship existing among the four escapements described below.

Fig. 1 shows on an enlarged scale a verge escapement with locking, which the writer found about fifteen years ago in a watch handed him for repairs. The es-

ing position. Here it remains until the balance has accomplished its journey to the left, and in its return has arrived about 8° or 10° beyond the sketched position. Now the tooth 8 slides gently upon the radially standing lifting face of the notch e' , and imparts to the balance a vigorous impulse to the right, whereupon the tooth 2 comes to rest immediately behind the notch e , and so on.

In the sketch ab is, the lifting arc (in reality perhaps somewhat smaller), bc the

Fig. 2.



Fig. 3.

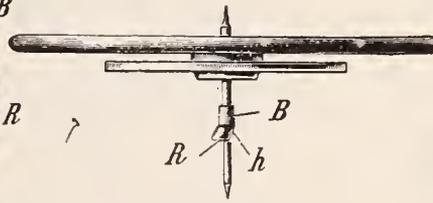
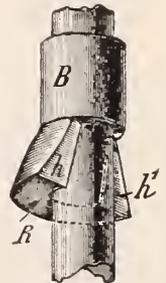


Fig. 4.



capement was entirely out of order by false bouchons; nevertheless, it interested him so greatly that he made a sketch of it at once. After having restored it he was highly astonished at the steady rate of the watch; one minute per day was, even after months, the greatest deviation, which, considering

small angle, around which the lifting plane of the notch e' must be vibrated beyond the point of drop of the wheel teeth, so that the wheel teeth can drop securely or rest at the lower part of the balance staff (verge).

This escapement is identical with the ordinary verge escapement, so soon as the

Fig. 5.

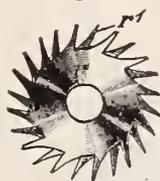
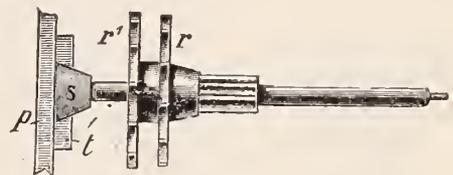


Fig. 6.



it was an escapement with brass balance, was most certainly a wonderful performance.

The escape wheel differed in nothing from an ordinary verge escape wheel. In place of the verge the escapement had a well tempered and polished staff W , on which the scape teeth rested during locking, while the lifting took place at the pallets, produced by two small semi-circular fraisings, e and e' .

The sketch shows the escapement at the moment when the balance has just started on its excursion to the left; the tooth 1 has just dropped out of the lifting plane of the notch e , and the tooth 8 upon the circumference of the shaft W , immediately behind the notch e' , has dropped into its lock-

lifting planes of the two notches e , e' , are enlarged beyond the center of the balance staff, and receive a somewhat different angle position—that is, that of the pallets of an ordinary verge; the difference in the shape, as compared to the verge escapement, consists here therefore only in the thickened staff and the diminution of the pallets, and the difference in the function only in the—it is true, very important—locking of the wheel teeth.

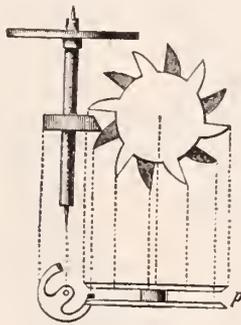
In Figs 2, 3, 4, 5 and 6 we see a double-wheel escapement in which the principle of the just now described performance is, as it were, reversed. In place of two locking planes, which are arranged in an axial direction to one another upon the vertically standing balance staff, there is only one



locking plane here, the plane of which stands vertical to the balance axis; for this reason, however, two escape wheels, with teeth at alternating distances, had to be used for the two lifting planes; the escape wheels are located upon the same axis as that of the verge scape wheel in watches.

The next escapement, the description of which has been taken from *THE CIRCULAR*, is to be seen in a watch constructed last century by Thomas Houghton, of Chorley, England, and is at the present time in the watch collection of the American Horological Society. The writer has not been able to find out the age of the watch. Two watchmakers by the name of

Fig. 7.



Houghton, one Richard, the other James, lived in London in 1690; just one century afterward, to wit 1790, another James Houghton lived in Ormskirk, but no tidings can be had of Thomas. To judge from the construction of the watch, it seems to have been made in the 18th century.

The movement is a 19-ligne, and its movement plates as well as the perforated balance cock fully resemble a verge. It has no barrel whatever; four pillars riveted in the plates take its place. The two escape wheels, r and r' , have teeth like those shown in Fig. 5. The front pivot of the scape pinion runs in a small slide s , Fig. 6, which is movable upon its bar t , whereby the depth of the depthing can be regulated. Upon the balance staff sits the locking and lift piece B, shown in Fig. 4. The locking plane R, turned downward, is perfectly flat, the lifting planes h , h' , taper in a slightly curved form upward.

Fig. 2 shows how a tooth of the wheel r' applies itself from below to the locking plane R; Fig. 3 represents the proportion of the lifting piece to the balance spring and balance. The function of this escapement needs after this detail no further explanation. It has already been stated above in what way this escapement resembles the preceding or differs from it; it is only worth while to mention that here we meet with the "double wheel," from which the duplex has its name.

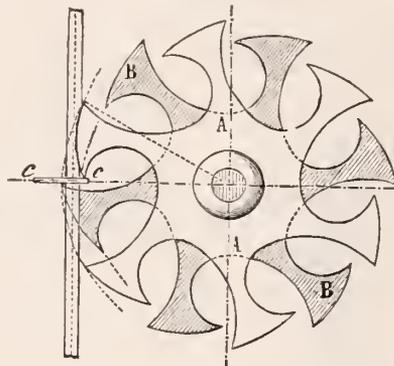
Fig. 7 is the double wheel escapement of Enderlin, which resembles the preceding quite closely, and is fully described in Moinet's "Traité Général d'Horlogerie."

The difference between the two really consists only in the circumstance that here the locking and lifting piece is not solid, but is notched ring form. In consequence of this the wheel teeth are but slightly inclined forward, and very little more than the point of the tooth lies upon the narrow plane of the locking piece. The attacking plane in this escapement forms the upper plane of the locking and lifting piece.

We next come to the double wheel escapement shown in Fig. 8, made by P. Garnier, of Paris, and described by Claudius Saunier in his great work, article 1,023. A watch with this escapement was a few months ago shown by a fellow-watchmaker to the writer; the former had to repair the watch, but was unacquainted with the escapement.

In this instance again we meet with a sort of reversal of the last mentioned two escapements. While in the former the lift-

Fig. 8.



ing planes are located on the balance staff (that is, indirectly, but they just manage to participate in the motions of the balance) we find here the inclined planes, which impart the impulse to the balance, on the wheel teeth. The locking and lifting piece consists of a small and very thin semi-circular plate c , upon the upper plane of which the points of the teeth of the wheels A and B lay themselves in locking alternately. The attacking planes and heels of the wheel teeth have the same shape as those of the cylinder wheels, and operate alternately to the right and left of the balance axis upon the flat edge of the small plate c .

When we next examine a duplex escapement we will find in it various features possessed also by the just described escapements. Here we have first—it is true, in an altered shape—the double wheel of the last three escapements. But it consists no longer of two similarly toothed wheels, but has two entirely different shapes of teeth, of which one kind serves for locking, the other for impulse. Another difference is that in the duplex escapement the axis of the scape wheel stands no longer at right angles to that of the balance (as is the case in the four escapements described above), but parallel to the balance staff. But then we meet in the locking roll of the duplex escapement and its notch again with two pieces already known to us by the escapement represented in Fig. 1, in the shape of the staff W, and the notches e , e' . Only the circumstance that the locking takes place upon the roller and the impulse on the balance always from one and the same side,

forms another peculiarity of the duplex escapement.

So for our comparison. But it is not by any means ended, and it is quite possible that still other kinds of escapements may be added to the above.

Stake for Taking Down Table Roller.

AS answer to the question, says a correspondent in *Deutsche Uhrmacher Zeitung*, I send you accompanying sketch of a handy little tool for taking down the



STAKE FOR TAKING DOWN TABLE ROLLER.

table roller, and which I have used for years with entire satisfaction.

The tool is shown about natural size, and every part is so plain that almost no further explanation is required. The uprights are firmly screwed to a solid metallic foot to insure steadiness, as this is of principal importance in a stake. One of the two elastic uprights is furnished with a small semi-circular notch to accommodate the balance staff. The opposite upright has a deeper notch for receiving the impulse pin in case (as sometimes occurs) it should also protrude slightly on the upper side of the roller.

It is therefore possible, after the balance staff has been introduced between the two uprights and after having placed the roller with its upper plane downward upon the jaws, to bring with the milled screw the two jaws so closely together that they embrace the shoulder of the balance staff; after this has been done, a few light taps upon a hole punch, which is placed upon the lower pivot shoulder of the balance staff, will drive this gently and without danger out of the roller.

Only one hole punch suffices for all cases (best is one made of hard German silver), if the hole is made of a diameter of 0.17 mm. This little stake has rendered me excellent service, and one like it will, with its nickel plated foot and its bright uprights, prove to be an ornament for the work bench.

Alloys for Watches.—It is a question whether manufacturing watchmakers have been wise in disregarding the well known human desire for something new and novel and in adhering to brass as the principal material for watches, especially as there are now so many alloys of aluminium of various colors and other metals that might be made available for the purpose, which are much better adapted to variations in the mode of finishing than brass is.



F 383



F 386



F 394



F 358

....THE NEW....

Gadroon Border

— ON —

Fahys Honest 14Fk. Gold Filled Cases.



F 220



F 432

JOS. FAHYS & CO.,

Established 1857,

FAHYS BLDG.,

NEW YORK.



F 407



F 357



F 372

Willets Art Belleek China



is acknowledged to be one of the best and most profitable lines for Jewelers.

Let us send you illustrations of our \$30.00 ASSORTMENTS, which will be sufficient to make you acquainted with this beautiful ware.

Come to see us when in New York.

WICKE & CO.,

32-36 PARK PLACE, Cor. Church St., NEW YORK.



Just the Goods for Jewelers.

BEER STEINS
and
TANKARDS.

Best Selling Line
in the Market,

Sample Assortments,
\$35 = \$50.

Let Us
Send You One.

Endemann & Churchill,

50 Murray Street, New York.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger. M. Rosenberger. **New York.**

Established 1848.

ESTABLISHED 1879.

Louis W. Hraba,

29 East 19th St., New York,

MANUFACTURER OF

Fine Leather Goods

Exclusively for the Jewelry Trade.

“Nothing Like It.”



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & CO.,

32-36 Park Place, New York.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS:

WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.



MAKERS OF GOLD AND SILVER THIMBLES.

PHILA.
NEW YORK
CHICAGO.

SILVERSMITHS,
JEWELERS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

DECORATED glass ware occupies a room by itself in the establishment of Ferd. Bing & Co.'s Successors, 10 Washington Place, New York, and is to be seen in an assortment ranging in size from vinaigrettes up to the largest bowls and vases, including a full line of stemware. Two among the principal varieties here shown is a Venetian style of Bohemian glass, having engraved decorations filled in with gold, and another called Schliemann glass, being reproductions of glassware excavated by the discoverer of that name. The latter is of a greenish opalescent hue with gold decorations and comes in old Greek and Pompeian shapes. The pieces in this Schliemann glass are principally vases, while the former glassware comes also in plates, bowls, flower tubes, nappies, scent bottles, glasses and tumblers of all descriptions, and in small novelties.

SOME new ideas in bronzes used in connection with electric light chandeliers are to be found in the warerooms of Glaenger Frères & Rheinboldt, 26 Washington Place, New York. These pieces differ radically from the bronzes of this character formerly shown in this market, the figures being in natural colors and the lights being worked into the production in a more appropriate manner than ever before. For instance, one piece represents a large full length figure of a girl standing beside a palm tree and here the incandescent globes hang down like blossoms from the green leaves of the tree. Another smaller figure represents a Japanese girl carrying lanterns, and in this as well as the former the colorings of the clothes, flesh and hair, as well as the expression of the faces and the general pose are absolutely true to life.

THE warerooms of J. S. O'Connor, 39 Union Square, New York, now contain a full line of the cut glass ware which he is showing for the Fall season. The standard articles, such as bowls, water bottles, nappies, vases, etc., are now to be found in a wide variety of shapes and sizes, as well as all the new cuttings introduced

by the firm this season. Whiskey and other liquor sets, decantors, tobacco and cigar jars, celery jars and spoon holders are also among other articles shown for the coming season in a greater number of styles than ever before. The line of cut glass for mounting is also extensive and in this will be found some tobacco jars in a unique shape that will no doubt be appreciated by buyers from the jewelry trade.

THE RAMBLER.

Catalogue of Wave Crest Ware.

AN idea of the beauties of Wave Crest ware and the many different articles into which it is made may be gained from the new and handsome catalogue of these products just issued by the manufacturers, the C. F. Monroe Co., Meriden, Conn. The catalogue is a finely printed book of over 60 pages, 8½x12 inches, showing over 300 half-tone engravings of the products in Wave Crest, and containing from one to 25 illustrations on a page. Over 50 different articles are here pictured, each in many styles, sizes and decorations, and so perfectly and naturally as to give a very clear idea of the lines illustrated.

Probably the largest assortment is shown in the illustrations of jewel boxes, puff stands and trays and salts and peppers, which number from 25 to 35 in each instance, but cuts of handsome specimens of ferneries, atomizers, vases, jewel trays,



PUFF BOX OF 'C. F. MONROE CO.

handkerchief and glove boxes, collar and cuff cases, ash receivers, etc., also occupy many pages in the volume. The remain-

ing pages are devoted to a host of novelties too numerous to mention in detail. The richest decorations are illustrated on articles like handkerchief boxes, photo and whiskbroom holders, glove boxes and jewel cases, though no attempt is made by the company to convey more than an idea of the ornamentation, it being impossible in black and white to portray the difference in the various grades of decoration. To appreciate the beauties of the coloring the line itself must be seen.

A Curious Old Timepiece.

A REMARKABLE specimen of old-time clockmaking is at present to be seen in the window of a tradesman in Theobald's Road. This curious timepiece was put up in the church tower at King's Cliffe, near Wansford, in Nottinghamshire, in 1692, and was only removed last year to make room for a new clock, erected in celebration of the Diamond Jubilee. According to modern ideas it is very roughly made, with its wooden frame, primitive works and huge stone weight, but it went well for over 200 years. At the foot of the staircase leading to the belltower of this church was placed the following quaint inscription:

NOTICE TO VISITORS.

If you come here to ring the bell,
With hand and ear you must ring well;
And should you your bell to overthrow,
2s. 6d. you pay before you go.
If we for you the changes ring,
To each of us a shilling bring;
And sixpence, too, without demur,
If you appear in hat or spur;
And if above you choose to go,
You sixpence pay or stay below.

—London Daily Telegraph.

Watch Gilding.—Mercurial gilding has a rough, granulated appearance, from the quantity of gold on the surface and the manner in which it is laid on. When gilding by the electro process was introduced, it was thought desirable to imitate the appearance of the best gilding, but a heavy deposit of gold cannot be left by this process without it running into circles and inequalities in consequence of the holes in the plates, and, as electro gilding is practical because of its cheapness, very little gold is left on, and the desired surface is obtained by softening the plates and scratch brushing.—that is, brushing with a wire brush. There is no reason why electro gilding should soften the brass if the smooth surface left after the process were not interfered with, but in any case the gold does not adhere to the brass so well as in mercurial gilding.

DEPARTMENT OF
ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broad way, New York.]

PART LXIX.

Advertising to School Children.

A jewelry firm, progressive and enterprising, opens up a good subject for consideration under this department, by submitting to us the following queries:

Editor of THE JEWELERS' CIRCULAR:

Please give us your opinion as to the best means of advertising the jewelry business among school children—whether offering a cash prize for the best piece of poetry (three verses), a prize for the student having the highest general average from Sept. 1, or some other means that you may have noted in your extensive experience in this line.

Regarding schemes for advertising to school children, the field is really without limit, and as to results one can judge only by others' past experience. As our correspondents have undoubtedly read THE CIRCULAR steadily for some time past, they have read of several schemes of advertising directly to school children. Generally speaking, a prize is a very good scheme, but we do not think that a piece of poetry is a good medium for competition. Comparatively few children consider themselves capable of versifying or doing any sort of literary work. This is proven by the fact that firms who have had such literary competitions have received meagre returns. If correspondents could conceive some scheme of competition, to participate in which would be a very simple thing, it would be better than anything of a literary character; for instance, a prize to the school child who composes the largest number of words from the letters contained in the firm name, within a certain period, say during September or up to the

first of January for that matter. Such an exercise is one that children like to indulge in and every one can compose more or less words. Or a voting contest among children alone for the most popular teacher in the city may be started, the prize to be given to the teacher receiving the largest number of votes, and the votes to be returned on coupon published in the jewelers' ads. Whatever scheme the jewelers decide upon, it should appeal to the largest possible number of children. Any competition which requires mental strain will not, we think, bring sufficient returns. We have through our experience, or rather through the experience of jewelers who have undertaken such contests, come to believe that a prize ad., prize poem or prize business card does not produce sufficient returns. None of the few ads., poems or cards that are received is remarkable for point, originality or interest. Such schemes worked among grown-up people may produce results commensurate with the expenditure, as, for instance, C. L. Ruth, of Montgomery, Ala., reports considerable success with a prize business card contest open to everybody. To offset this, however, F. B. Blackmond, Dowagiac, Mich., reports absolute failure in an advertisement writing competition.

We know of a jewelry firm in Pennsylvania who worked a scheme which we think was one of the best that has come to our notice. We do not recollect the complete details of it, but it was something as follows: They had prepared a number of blank books which were issued to the school children upon application, with the understanding that to that child who had written in his individual book the greatest

number of names of people in the city and surrounding suburbs would be given a prize. The names were to be written by the people themselves, and when the child thought that he or she had gotten as many as possible, he or she handed in his or her book. The result of such an operation was this: Not only did the firm have a large number of missionaries among the public, advertising the jewelry firm, but they also obtained a large number of names of people who composed a valuable field for possible future business. Presuming 50 young people went around with the blank book with the jewelry firm's name on it, the firm therefore had so many missionaries scouring the whole city and impress-

of the jewelry firm became more or less imbedded in his or her memory. Correspondents' idea of giving a prize for the highest general average is good, serving as it does as a stimulus to endeavor on the part of the children. But there are so many children who know that they cannot possibly win the prize, that they lose all interest in the contest, and the competition becomes practically confined to a certain limited number of bright children.

We would advise all jewelers, whatever scheme of prize giving they decide upon, to give some sort of a token to every participant, even though it be only a five-cent stick pin, because if only one or two prizes are given, there is bound to be some jealousy or complaint among those who did not win. If the contestants however, receive some token of recognition, however small, it will tend to prevent any reaction due to dissatisfaction, for even if 100 children should participate in the contest, or 200, or even 500, the cost of their little tokens will not aggregate very much, and the good

WANTED . . .

OLD GOLD AND SILVER

Will give any article in exchange the same as for cash. Scrape up the old scraps and bring them to us and trade them for a Watch, Diamond Ring, Clock, Silverware or any article in the store.

ADOLPH J. REINHARDT,

Spot Cash Jeweler.

Have your Watch or Clock repaired by us.

ALL THIS FOR NOTHING

We have thoroughly competent and tried opticians. Men, who, by long practical experience, have become familiar with all the annoyances that eyes are heir to; who will examine your eyes any time of day, from 8 o'clock in the morning until 6 o'clock in the evening; will tell you your trouble and furnish the remedy, if desired.

The examination is FREE. If you require the services of an oculist, you will be told. Can you ask more?

WRIGHT, KAY & CO.

JEWELERS, OPTICIANS AND IMPORTERS

140 and 142 Woodward Avenue.

ing the name of the firm upon the public mind. It is reasonable to suppose that every person who signed his or her name in the blank books had a remembrance of the fact and the name

feeling that would be generated would more than compensate for such cost.

* * *

We give here two ads. each of which contains some point. But where are the jewelers located?

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST.
1879

The Most Successful

JEWELRY, BRIC-A-BRAC
AND FINE ART

Auctioneers in America



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,

48-50 MAIDEN LANE,
33-35 Liberty St.

ENAMELERS ❁ ❁

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors

ALSO OF

**SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,**

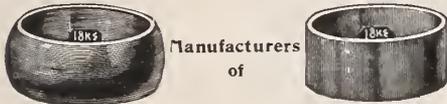
All Varieties of Painted Enamel Work

S. S. WILD & SON

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

J. R. WOOD & SONS,
21 MAIDEN LANE, NEW YORK.



Manufacturers
of

SEAMLESS PLAIN SOLID GOLD RINGS,
Diamond Engraved Stone and Child's Rings,
No Rings Stamped Different from Quality.
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

CHAS. ROSE,
MINIATURES,
THE BEST.

On Watches, - \$1.00

On Ivory, Colored, 7.50



NOTE LOW PRICES.
Studio, 192 Water St. Office, 202 Broadway, NEW YORK

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

**CHEMICALLY PREPARED
CHARCOAL BLOCKS.**

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

**TO PROTECT THE TRADE, EVERY BLOCK
OF OUR COAL WILL BE STAMPED . . .**



TRADE MARK.
Registered.

VICTORY

*Beckons the jeweler whose stock includes
a complete line of*

..Rogers & Hamilton Ware..

*A perfect plated ware. Fall lines now
ready.*

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES**
STAMPED.

MADE WITH
SOLID GOLD
OR STEEL
SPRINGS.



18 K.



14 K.

ALSO WITH
SOLID GOLD
OR REGULAR
CROWNS.

Constructed in the Old Reliable Way,
Sold Entirely On its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBER IN

**WATCHES, JEWELRY, CHAINS,
NOVELTIES, ETC.**

LATEST DESIGNS.

LOWEST PRICES.

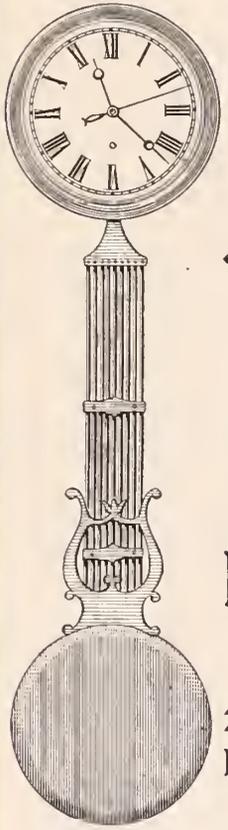
19 MAIDEN LANE, NEW YORK.

Arnstein Bros. & Co.
 IMPORTERS AND CUTTERS OF **Diamonds**
 65 Nassau St. NEW YORK.
 Cor. John.

R., L. & M. FRIEDLANDER,
 American Watches,
 Diamonds,
 Jewelry,
 30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.

..Swiss Regulators



A large stock just received.

..All Sizes..

Ready for immediate delivery.

Bawo & Dotter,

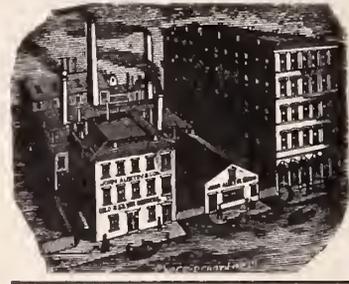
26 to 32
Barclay Street,
New York.

Leys Trout & Co.
 Manufacturers of
Jewelry and Novelties,
 Prescott Bldg., - - - John St., N. Y.

\$24 GROSS. LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
 \$24 GROSS. AND WILL STAND A GOLD ACID TEST.
WM. LOEB & CO., Providence, R. I.
 MAKERS OF W. L. & CO. RINGS.



Are You in Business for \$ & Cents?
 If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver.
 With our practical experience and up-to-date methods of **SMELTING, REFINING AND ASSAYING,** We are confident you will obtain better results.
CONLEY & STRAIGHT,
 236 Eddy Street, PROVIDENCE, R. I.
 N. B. JEWELERS' SWEEPS A SPECIALTY.



36 YEARS OF HONEST RETURNS
 IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.
 WE DO OUR OWN SMELTING,
JOHN AUSTIN & SON,
 ASSAYERS, REFINERS AND SMELTERS,
 74 & 76 Clifford St., Providence, R. I.



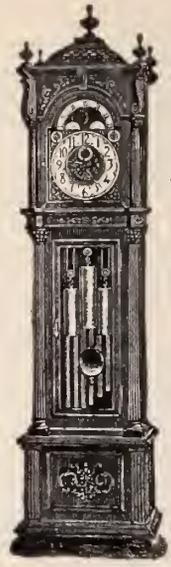
HIGH GRADE ROLLED PLATE
 VESTS DICKENS PONIES BICYCLE
CHAINS
 NOVELTIES IN BRACELETS LORGNETTES
10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.
 SILVER NOVELTIES.

PROVIDENCE STOCK CO.

100 Stewart Street, PROVIDENCE, R. I.
 11 JOHN STREET, NEW YORK.
 185 DEARBORN ST., CHICAGO.



HALL CLOCKS.
 TRAVELING CLOCKS.
 GILT REGULATORS.
 SWISS REGULATORS.
 MANTEL CHIME CLOCKS.
 BRONZES, VASES, MINIATURES.
 Fall Lines Now Ready.



Harris & Harrington,
 32 and 34 VESEY ST., NEW YORK.
 Sole Agents to the Trade for J. J. Elliott & Co., London.

DR. KNOWLES'
 ...PRIVATE COURSE IN...
Optometry.

SPECIAL SUMMER RATES IN THE CORRESPONDENCE DEPARTMENT.
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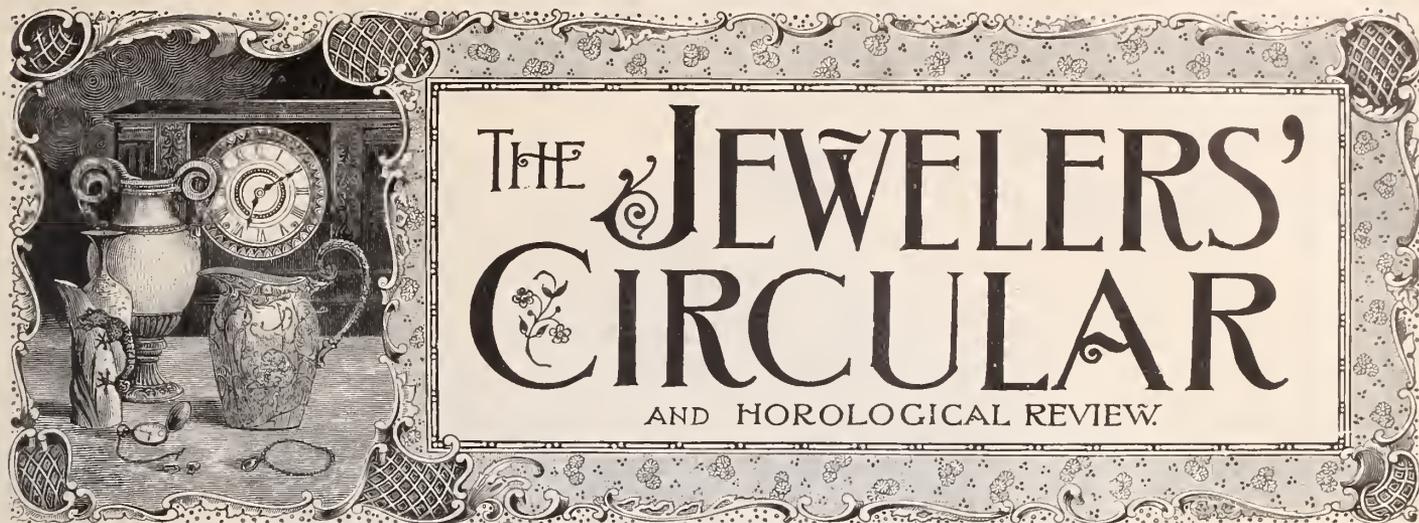
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 FACTORY RUNNING WITH FULL FORCE.
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L. & M. KAHN & CO.,
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VOL. XXXVII.

NEW YORK, WEDNESDAY, SEPT. 14, 1898.

No. 7.

HIGHEST CLASS OF VICTORIAN SILVER WORKING.

A REMARKABLY interesting work in silver is the Dickens Memorial, which is contained in the art collection at Bell-Moor, England. It is large and highly elaborate in antique taste of the ornate order, with Jupiter in the center, and a series

Victorian Era is by the producers, Messrs. Elkington, described as "The Iliad Salver," and was designed by Charles Grant, who deserves recognition for this adequate instance of harmonious composition and sculptor-like modeling. The central com-

ing the center are sea nymphs attendant upon Thetis, who, although the mother of the mortal Achilles, was herself a goddess of the ocean. The outer border is divided into eight very carefully wrought designs, representing the contest between Agamem-



Courtesy of Cassell & Co.

THE DICKENS MEMORIAL, OR THE ILIAD SALVER.

of mythological and classical figures and situations in high relief figuring in the various compartments, all drawn from episodes of "The Iliad." This unusually interesting example of the artistic taste and skill attained by English craftsmen under the

partment represents the appeal of Thetis to Jupiter on behalf of her son Achilles, unjustly deprived by Agamemnon of his beautiful captive Briseis. The further details are thus given on the same authority: "In the angular compartments surround-

non and Achilles; the heralds leading Briseis from the tent of her captor; the Greeks driven from their fortifications; the body of Patroclus, slain by Hector, rescued by Menelaus and Ajax; the flight of the Trojans at the reappearance of

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

PATRICK—"Doctor, O'im very sick!"
DOCTOR—"That's Good!"
PATRICK—"Phwat's that?"
DOCTOR—"Good for me but bad for you!"

"When Cervera's fleet came out of Santiago Harbor that was bad for them but good for us!"

Here are two cases—one where a condition exists and another where action is taken—the results of which are diametrically opposite.

We have solved the problem of action by which either we or you can act and both will feel the beneficent results.

- | | |
|--|---|
| 100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to \$14.00. | 20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price \$1.75. |
| 50 Solid Oak, Plain Top, Work Benches, \$8.00. | 500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to \$9.90. (After this lot is gone we will sell no more at this figure.) |
| 50 6-Drawer Oak Glass Cabinets, \$2.78. | 1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, \$7.50. Why pay \$12.00? |
| 100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, \$1.10. | |
| 200 bottles Hardening Compound, regular price 25c., reduced to 10c. | |
| 1000 pairs P. R. Tweezers, N. P., 14c. each. | |

Here It Is!

WE SELL YOU GOODS—
 You will say "We saved money." We will say "We made money."
 Both will have enjoyed the advantage of our business relations.

We pack the goods carefully, but do not pay freight or express charges.

The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
 WATCHMAKERS' TOOLS AND SUPPLIES.



F 383



F 386



F 394



F 358

....THE NEW....

Gadroon Border

— ON —

Fahys Honest 14Fk. Gold Filled Cases.



F 290



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Established 1857,

FAHYS BLDG.,

NEW YORK.



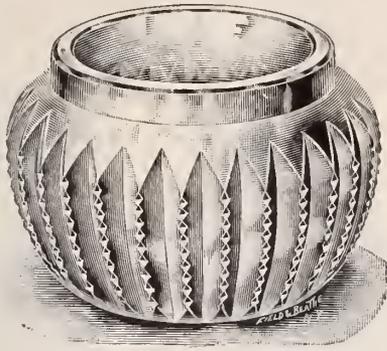
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F 357



F 372



No. 334. Puff. Cut 91. (½ Size.)



No. 15. Pungents. Cut 1. (½ Size.)



No. 345. Pungents. Cut 91. (½ Size.)

Specialties in

Glass for Mounting

We desire to call the attention of

Silversmiths and Manufacturing Jewelers

to our line of Cut and Pressed Glass for mounting.

It includes a large variety of Patterns, Cuttings and Shapes, and at very reasonable prices.

**Pomades, Powders, Creams, Puffs,
Cigarette and Cigar Jars.**

Cut Pungents a Specialty.

A visit to our showrooms will prove interesting and valuable.

Fostoria Glass Co.,

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MOUNDVILLE, WEST VIRGINIA.

NEW YORK.

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

Toilet Ware Pattern No. 1,000

*IS NOW
READY
FOR
DELIVERY.*

This line is made in a complete set of 40 pieces, including brushes, mirror, and manicure pieces.

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PRICE-LIST



**R. Wallace & Sons
Mfg. Co.**

Silversmiths

WALLINGFORD, CONN.

BRANCHES

226 Fifth Avenue, NEW YORK

109 Wabash Avenue, CHICAGO

120 Sutter Street, SAN FRANCISCO

Achilles; the grief of Achilles over the body of Patroclus; Achilles' cruel revenge on the corpse of his foe Hector, and the supplication of Priam for the body of his son." The various compositions are of elaborate character, and are skilfully combined into an artistic whole.

The circumstances of the presentation are detailed by John Foster in his "Life of Charles Dickens." The following inscription is engraved on the salver:

"This Salver, together with a diamond ring, was presented to CHARLES DICKENS, ESQRE, by a number of his admirers in Birmingham, on the occasion of the Literary and Artistic Banquet in that town on the 6th of January, 1853, as a sincere Testimony of their appreciation of his varied literary acquirements, and of the genial philosophy and high moral teaching which characterise his writings."

The novelist treasured this salver throughout his life, and it was, by his last will, dated May 12, 1869, specially bequeathed to his eldest son: "I give to my eldest son Charles the silver salver presented to me at Birmingham." This memorial was secured at the sale of the effects of Charles Dickens the younger.

Private William Lyons, Jeweler, Dies from Disease in Camp.

ATTLEBORO, Mass., Sept. 8.—Sunday word was received that Private William Lyons, Company B, Massachusetts Ninth, died Saturday night at Camp Wikoff. He was a jeweler in the employ of the W. H. Wilmarth Co. At his side when he passed away was his brother, Thomas Lyons, also a jeweler. The young man, who saw the whole campaign with his regiment, was a native of Foxboro, was 31 years of age, and a jeweler in this town for five years. His funeral was made a grand affair in Attleboro. The body was brought home on Monday night and at one o'clock Tuesday afternoon lay in state in the armory of the local militia. At 9 o'clock Wednesday morning the body was taken amid solemn exercises to St. John's church, where Rev. John O'Connell performed the solemn requiem mass. A firing party from the Massachusetts Fifth at Camp Dalton then accompanied the body to Foxboro for burial.

Lyons was the first Attleboroan to enlist in our war with Spain.

Jewelry and Silver ware at Toronto Industrial Exhibition.

TORONTO, Can., Sept. 3.—The Toronto Industrial Exhibition which opened on Aug. 30 is attracting the usual large attendance, including large numbers of American visitors. The display of manufactured goods is decidedly superior to that of previous years, a large number of European establishments being represented.

Ambrose Kent & Sons, Toronto, furnish the largest exhibit in jewelry and silver ware, which occupies a conspicuous position in the main building. They show a great variety of articles in silver ware displayed in a case eight feet square very tastefully arranged, conspicuous above all being a massive silver punch bowl Roman in character, with bright finish fluted, with grapes and leaves applied. An elaborate bicycle trophy about four feet six inches in height on an ebony pedestal is greatly admired for its fine workmanship. The bases are relieved by four lions couchant in gilt. The body of the work is supported by four fluted columns and in the center is the figure of a bicyclist and his wheel, also gilt. The finish of the body of the trophy above is in the plain style at present in vogue with fancy work in repoussé, the whole being surmounted by the emblematic figure of Victory extending a wreath. Another noteworthy piece is an epergne in silver and Bohemian glass with gold decorations, the silver work in repoussé. These three pieces were made specially for Messrs. Kent & Sons by the Toronto Silver Plate Co. A smaller case contains the watch exhibit, which comprises some new designs in enameled watches and a full line of high grade railroad timepieces. Some souvenir spoons are also shown, including one of the firm's own design, displaying the Toronto coat of arms with a richly embossed water front view of the city and the new city buildings on the bowl. In diamonds this firm exhibit some new designs in olivine and diamonds combined in rings, sunbursts and stars. A particularly noticeable article is a mourning brooch with an opal center encircled with diamonds and pearls valued at \$400. There are some 20 other styles varying in price from \$150 to \$300. Another case contains

a large assortment of regalia representing all the leading secret societies.

The Standard Silver Co., Toronto, make a showing of plated ware arranged in pyramidal form under glass. The center piece is a large epergne of tasteful design. Other specimens of work combining delicacy of ornamentation with solidity are a handsome ebony handled candelabra and a punch bowl on an ebony base, both handsomely chased. An impressive new design is exhibited in a fruit bowl with open saw pierced work around the rim.

E. & A. Gunther, Toronto, are represented by a fine assortment of clocks, embracing the latest novelties in horology. The Abbey Chime clock, which chimes musically every quarter of an hour, is the principal attraction and is shown in oak, walnut and ebony with gilt ornaments. Other timepieces of the popular styles in marbled iron, oak, walnut, etc., are on view as well as a full line of porcelain clocks and a variety of gilt goods with brilliant sashes.

A. Boulenger & Cie, Paris, France, have forwarded some very striking exhibits of fine metal work and enameled goods, giving the visitor a good opportunity to contrast the style of French handicraft with that of our Canadian workshops. The most noticeable difference is the apparently greater solidity and massiveness of the French goods and the preference for subdued light effects. The Canadian work is bright and glittering, the Parisian goods look dull and have the air of antiquity. Two handsome jardinières in ferro-oxidized work are exquisite specimens of embossing and heavy applied work which is so much more conspicuous a feature of French metallic art than of ours. A ferro-oxidized candelabra presenting the same characteristics is also a conspicuous feature of the display as are a large ewer and bowl in yellow metal.

John Peace & Sons, Sheffield, England, whose principal display is of cutlery and hardware, also show two cases of plated ware on a German silver foundation.

W. C. Morrison and S. J. Sargent show secret society regalia and the Boston Optical Co., with a full set of appliances, are represented.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....At Popular Prices,

an extensive line of Hollow Ware and Mounted Glass in effective, artistic and handsome patterns.



REDLICH & CO.,

860 Broadway, New York.



S. W. A. Borgzinner,
Manufacturers & Importers,
82 & 84 Nassau St.
New York.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK AND LONDON.



ALWAYS
RELIABLE.

WORLD
RENOWNED.

...The...
"Best"
There Is.

WM. F. NYE,
New Bedford, - Mass.

DIAMOND BAND RINGS AND MOUNTINGS.
3350. Designs Patented. 919.



Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897



Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List.

Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS,
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

Export Notes.

In a list of commercial establishments in the three principal cities of the Philippines published by the Bureau of American Republics appear the following names of persons in the jewelry industry:

MANILA.

J. M. Matti, watchmaker, Escolta, 12.
Milecio Milan, silversmith, Calle de Magallanes, 28.

Felix Ullmann, importer of jewelry, Escolta, 31.

No names of similar firms are given as doing business in Iloilo and Cebu.

*

United States Consul John C. Billheimer, in writing of the business interests of Zanzibar, calls attention to the fact that among the many exports from that part of Africa are shells and ivory. The city of Zanzibar, which is and has been for years past the emporium of trade for all of the central portion of Eastern Africa, has a population of 100,000. There is an export duty of 10 per centum ad valorem on tortoise shell, and foreign purchasers of goods for export are expected to pay cash for same at time of purchase. There are no manufacturing interests apart from the making of ornaments from ivory, ebony and silver.

*

Erzerum, the principal city in Turkey in Asia, is a point of distribution for a large section of country, and its principal merchants are numerous. According to a list just received at the State Department those in the jewelry line are Kevork Pam-buklian, Artin Djivanian, Bogos Djivanian, Misaak Vanetizian and Minas Haboul-glian.

*

Among the articles that United States Consul General at Cairo, T. S. Harrison, gives that might find a market in Egypt are photographic apparatus, including kodaks; watches and clocks.

*

The bulk of the present transactions for England through New York export merchants, it is said, are for small manufactured wares. In some items the orders being placed are very large. According to manufacturers' agents, who are continually on the alert for such business, upwards of \$15,000 worth of orders was distributed Aug. 30 by a firm in Bowling Green, New York, for various articles, among which are mentioned hardware, photographic material, clock works, etc. In like proportion orders are said to be placed every day through European exporters shipping principally to London and Liverpool. If the trade among these exporters is in such satisfactory condition it is reasonable to suppose that the manufacturers of small wares transacting direct business must be unusually busy, due to the increasing demand.

C. H. Mowen, jeweler, Hagerstown, Md., has a pair of balance scales, made by himself from rough material, for weighing precious metals, which are reported to be so accurate in their construction that the weight of the ink used in writing a person's name on one of two equally balanced slips of paper is easily detected.

Rare Pearls.

Our recent importations include some specimens of Rare Pearls unequalled in this market.

The Advance in Prices

imminent in the diamond market renders early purchases desirable.

Fred. W. Lewis & Co.,

*Diamonds, Pearls
and Precious Stones.*

24 John Street, New York.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. PRECIOUS STONES.

....AND OTHER....

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

**We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.**



PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

The Life of the Late William Wendell.

ALBANY, N. Y., Sept. 8.—The last honors to the memory of the late William Wendell, whose death on Aug. 31 was announced in these columns last week, were paid Sunday



THE LATE WILLIAM WENDELL.

afternoon. The funeral services were held from his late residence, 244 State St., and were attended by a large number of friends, neighbors and acquaintances, after which the burial took place at the Albany Rural Cemetery, the remains being placed in the deceased's own ground beside the graves of his two wives.

William Wendell was one of Albany's oldest and well known citizens. Born in Cambridge, Washington county, New York, on May 13, 1818, he was a country boy until his ninth year, when his parents removed with their family to Albany, which had since been his only home. He was the fourth child and the youngest of three sons of Harmanus C. Wendell and Cathylina Hun, and thoroughly Dutch in every family branch, his ancestors having been among the early and prominent settlers of New Amsterdam and Beverwyck or Fort Orange, coming from the old country between 1642 and 1650—Evert Yansen Wendell, 1642; Gerret Frederick Lansing, 1650, and Thomas Hun about that time. He was the eighth in direct male line from Evert Yansen Wendell, which entitled him to membership in the Holland Society, but owing to an almost lifelong affliction from deafness he denied himself the pleasure.

According to the old Dutch custom that every boy must learn a trade, he was apprenticed at the age of 12 years to the firm of Shepherd & Boyd, watchmakers and jewelers, which was the beginning of his business career, he remaining with them as clerk until changes caused by death, when the surviving partner, John H. Mulford, took Mr. Wendell in as partner in 1842, the firm for many years being Mulford & Wendell. On the retirement of John H. Mulford, his nephew, Robert H. Mulford, and William P. Feltman, a former clerk, were admitted, under the firm name of Mulford, Wendell & Co., Mr. Wendell being the principal partner, and later, when Mr. Mulford's ambition led

him to New York, the firm became Wendell & Feltman, until sickness, with lingering disease compelled the withdrawal of the latter, when Richard H. Roberts, a brother-in-law, became partner under the firm name of Wendell & Roberts, the association lasting from 1865 to 1876, when, by retirement of Mr. Roberts, the business was continued by William Wendell a short period; later becoming William Wendell & Co., by admission of James H. Leake, his head clerk, which connection was terminated before Mr. Wendell finally closed the business, reluctantly retiring on Feb. 1, 1883, after a long, active, successful career, leaving a record of honesty and integrity unquestioned and often referred to by his associates in the trade and by his large circle of acquaintances.

His sympathetic nature never refused charity, where it was thought worthy, and from his abundance he gave liberally in the true Scriptural way, realizing it better to give while living and see the benefits of such gifts, rather than leave a fortune for others to distribute. Though a Dutchman and trained in the North Dutch church, he left while still in his teens and went to the First Presbyterian church, Dr. John N. Campbell, its pastor, being the attraction. For more than 60 years he paid pew rent in the old First church, which he had served faithfully in a membership of nearly 50 years, and as deacon, trustee, church treasurer, elder and treasurer of session. The office of church treasurer he held for nearly 28 years. He loved his church and no one rejoiced more than he in its growth and prosperity in recent years.

THIS
ANNOUNCEMENT
MEANS
EXACTLY WHAT
IT SAYS.

The Progress of Diamond Cutting in America.

QUR DIAMOND CUTTING WORKS, the most extensive and best equipped in this country, and equal to any in Europe, continue in full operation.

Our recent large purchases of rough, and other special facilities at our command, enable us to offer Diamonds of

our own Cutting in **ORIGINAL LOTS** to Importers and Large Dealers at prices equal to those of any European Market, **SAVING A DUTY OF 10 PER CENT.**

Stern Bros. & Co.,

Factory:
138-142 West 14th Street.

68 NASSAU STREET, NEW YORK.

Chicago: 149 State Street.

London: 29 Ely Place.

Until four and a half years ago Mr. Wendell enjoyed general good health, and took a daily walk of four miles. An attack of grip, followed by jaundice, shattered his constitution and he had gradually failed, until the sudden seizure of pneumonia on Monday evening, Aug. 29 last which resulted in death on Wednesday afternoon following. He was twice married, first to Sarah Kip, daughter of William O. Miller, and Sarah L. Kip, who died May 19, 1850; second, on Dec. 1, 1852, to Frances Emily, daughter of Elijah H. Roberts and Emily M. Pratt, of Middletown, Conn. She died Feb. 3, 1886. An adopted daughter, Mrs. William H. Hamilton, of St. Paul, Minn., and two sisters, Mrs. Charles H. Waterbury, of Englewood, N. J., and Mrs. Oscar Edwards, of Northampton, Mass., survive him.

Those who knew Mr. Wendell testify that his years were well spent and that the world is better for his having lived in it. He was a man of the best principles and of a disposition and temperament which won for him the sincerest respect and deepest affection from all who met him.

Tiffany & Co.'s Employes Honor One of Their Comrades.

Anxious to go to the war, J. Morley Campbell, a salesman of Tiffany & Co., New York, joined the 71st Regiment as soon as he found that that regiment was



BADGE PRESENTED TO J. M. CAMPBELL BY HIS FELLOW-EMPLOYEES AT TIFFANY & CO.'S.

selected to go to the front. He is a son of the Rev. J. W. Campbell, pastor of the W. 18th St. M. E. church. Campbell fought in the three days' battle around Santiago and afterward contracted the fever; but, though unconscious at times, he declined to go to the hospital, remaining in the ranks until the regiment returned to Montauk, whence after helping to carry sick comrades ashore, he went on a furlough to recuperate. His fellow-employes at Tiffany's had the artificers of that house make a beautiful little gold enameled badge in the form of the Union shield, surmounted by a laurel wreath, inclosing the number "71," which is held to the red, white and blue hanging ribbon by a finely modeled and chased eagle. On the pin bar is inserted in blue enamel, "3d Battalion, Co. B, U. S. A." On the back is the following inscription:

"J. Morley Campbell, from his fellow-employes at Tiffany & Co.'s, in recognition of his patriotism and valor."

LONDON

A Fact It Is

that many jewelers have in their stocks old mine, irregular cut or thick stones which, being devoid of requisite brilliancy, are more or less "dead stock"

These goods are *not* "dead stock." The salability of such stones can be increased by perhaps 50%, or more, if you will send them to us to be recut. The recutting of diamonds is an art which we have mastered. and if you will act upon our suggestion and send us some stones we will show you marked improvements and promise satisfactory results.

ZIMMERN, REES & Co.,

Importers and Cutters of Manufacturers of
DIAMONDS, DIAMOND JEWELRY,

Gill Building, 9, 11, 13 Maiden Lane, New York.

FACTORY, NEWARK, N. J.

PARIS

Awaiting Your Inspection.

Large and exquisite lots of whole Pearls, Rubies, Sapphires, Emeralds, Opals, Rose Diamonds and Fancy Gems, purchased by our Mr. M. Goodfriend in the leading European markets, are now ready for the trade's inspection.

Buyers should not fail to examine our importations.

GOODFRIEND BROS.,

Importers and Cutters of
Precious and Imitation Stones,

9-13 MAIDEN LANE, NEW YORK.

PROVIDENCE: 174 Weybosset St.
PARIS: 10 Rue Cadet.

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93-95 William St., N. Y.
...Telephone: 662 Cortlandt....

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Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
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MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, PEARLS, ETC.,
 MAKERS OF FINE **DIAMOND JEWELRY,**
 26 MAIDEN LANE, (Southwest Corner
 Nassau Street,) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers
 of
 **Precious Stones.**
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
 14 MAIDEN LANE, - - NEW YORK.
 LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,
 3 MAIDEN LANE, NEW YORK.

Store Entered While Proprietor Was Away at Lunch.

PITTSBURGH, Pa., Sept. 8.—Edward Boice's jewelry store, in Duryea, was broken into and burglarized by two unknown men at 1 o'clock on the afternoon of Aug. 29, but the burglary was not discovered until an hour later. Mr. Boice's store is situated on Stephenson St., near Main St. About 12:30 o'clock he locked his store and went to dinner. When he returned at 2 o'clock he found that the place had been robbed during his absence, and several hundred dollars' worth of watches and jewelry taken. The thieves gained an entrance by prying open the rear door. A Polish woman who lives next door heard a noise in the jewelry store and went in to investigate. She was seized, bound and gagged while the thieves went on with their work.

After securing what valuables they could find they left the place unobserved and got a lead of nearly an hour before the robbery was discovered.

Cool Robbery During a Carnival.

COLORADO SPRINGS, Col., Sept. 7.—Only one robbery was committed in this city during Flower carnival week, and that occurred while the maskers held possession of the town. About 8 o'clock last Wednesday night a well dressed man, about six feet in height and of magnificent physique, entered the store of G. M. Kirschner, on Pike's Peak Ave., and coolly helped himself to an opal ring which was being displayed in the window and the value of which was \$75. Mr. Kirschner saw the man put the ring in his pocket and started for him and caught him at the door, but the fellow gave a sudden wrench and broke away and ran toward Cascade, with Mr. Kirschner following and calling at the top of his voice, "Stop, thief; stop, thief!" etc. The thief, however, dashed into the crowd of maskers on Pike's Peak Ave., made good his escape and is still at large.

Death of Nathan K. Stanley.

NEWBURYPORT, Mass., Sept. 8.—Nathan K. Stanley, for many years an active business man in Boston, died here Saturday evening at the residence of his daughter, Mrs. William H. Sumner, 12 Washington St., after a lingering illness. He was born in Attleboro 67 years ago. As a young man he learned the jewelry manufacturing business, and served in the navy during the civil war.

At the close of the war he became superintendent of a jewelry manufacturing concern in Boston, and continued there until his last illness.

In the show window at A. R. Knight's jewelry store, Dubuque, Ia., is exhibited a tray of gold nuggets brought direct from Dawson City by two young men, W. C. Jackson and H. Dorser, of Potosi, Wis. These young men left Potosi in March, 1897, for that country, and spent over a year there, most of the time near Dawson City. It was within 15 miles of that place that this collection of several dozen pieces was found. The pieces were of various sizes and shapes, and are in their original state. They are valued at \$1,000.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Sept. 3, 1898.

The writer has interviewed a leading buyer on American account, representing a firm well known to CIRCULAR readers. He considers the fall in DeBeers' shares a stock exchange "rig"—"a regular swindle"—and does not believe in the least the adverse reports as to the company. Diamonds are still wanted badly and are high in price. Producing a cablegram ordering some thousands of pounds' worth—the actual figure I am not justified in stating—he declared himself quite unable to fill the order. The persistent rumors of probable restriction of output have no doubt caused some locking up of stocks.

The following cable from Johannesburg is interesting: "Geologists have ascertained that the volcanic pipe of DeBeers is formed in half cone fashion with the broad end to the surface. The Kimberley mine has become reduced, petering out to 70 claims. DeBeers, owing to continued mudrushes, is becoming too perilous to work." R. F.

Notes from London.

The Stolen Diamond Pendant, referred to by a Chicago correspondent in THE CIRCULAR of Aug. 10, consisted of a straw color center stone about 3/4x5/8 inch, weighing about 75 karats, surrounded by 18 fine white stones of about 3 grains each. The



loop consisted of six stones to match. The value is estimated at £700, say \$3,500 (not \$7,500, as reported). An illustration is appended. No reward is offered for its recovery by the Brighton police nor is information forthcoming as to the name of the loser.

Important Sale of Medals.—Debenham's sold some interesting specimens this week. An old Irish Volunteer medal (1780) with paste border and loop, £20 10s. An East India Company's medal for Egypt (1801), £11 10s. Same company's medal (1791-2), £10 (both silver). A Peninsular medal with seven clasps, £7 5s. A George III. silver medal, £7 15s., and a Scinde war medal (1843), £6 10s.

For Umbrellas, Sunshades and En-tous-cas the art of the jeweler is more and more supplementing the work of the ordinary "stick mounter." Silver is less used, gold in 9 and 15 karat taking its place for expensive articles and plated metal ("gold plating") for cheaper kinds. The commoner stones, such as jade, crystal, lapis lazuli and onyx, are largely used for the tops, carved or engraved in various designs. R. F.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street,
29 Maiden Lane, NEW YORK.

22 Holborn Viaduct,
LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER

C. E. HASTINGS,
W. T. CARTER,

C. R. HOWE,
W. T. COUCH.

FACTORY, NEWARK, N. J.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

OUR GOODS ARE STRICTLY 14K.-18K. TO ORDER.

Chicago Jewelers' Association Protest Against Express Rate to Pacific Coast.

CHICAGO, Ill., Sept. 10.—A committee of the Chicago Jewelers' Association have been appointed to call on the railway and express officials in the interests of shippers of goods from Chicago to the Pacific coast. The rates are detrimental to the shipper as they now exist and are in effect a discrimination against the Chicago jobber. An equitable revision of tariff rates is sought.

Jewelers of Chicago Arranging for the Peace Jubilee.

CHICAGO, Ill., Sept. 10.—A meeting of jewelers of this city has been called for the 13th inst. at the rooms of the Chicago Jewelers' Association, to decide upon

what part the jewelers shall take in support of and giving encouragement to the peace jubilee to be held in Chicago Oct. 18 and 19. The call has been extended to all the jewelers of the city, wholesale and retail. It is believed the jewelers will organize for financial support of the festival.

Litigation Over the Sale of a Badge.

WASHINGTON, D. C., Sept. 10.—Within the past two weeks the Castelberg National Jewelry Co., this city, have advertised in the daily papers that they had registered with the Librarian of Congress a design of a badge which they claimed to be the "Official badge of the Second Army Corps," and warned all other jewelers against making any effort to sell same. Yesterday Robert Castelberg, proprietor

of the Castelberg National Jewelry Co., entered suit against Max Goldsmith & Son, also jewelers of this city, for the purpose of restraining the latter firm or their agents from manufacturing, advertising for sale or selling this badge.

Mr. Castelberg claims that he invented the badge referred to, the same being manufactured of gold and silver and being in the form of a four leaf clover, and that subsequently it was adopted by the Second Army Corps as their official badge. He claims to have spent large sums of money advertising and manufacturing these badges, and that Max Goldsmith & Son and their representatives have interfered in his sale of them. The matter is before the Supreme Court of the district.

Novel Swindling Scheme Unearthed by the Cleveland and Buffalo Police.

CLEVELAND, O., Sept. 9.—A novel swindling scheme has been unearthed by the police of Cleveland and Buffalo and two arrests so far have been made. The first was that of Julius W. Beeman, this city, who has been turned over to the United States authorities on the charge of fraudulently using the mails. E. C. Chamberlain was arrested at Buffalo as an accomplice and will answer the same charge as Beeman in the Federal courts here.

The alleged swindling scheme was the dropping in the streets in various cities letters inclosing pawntickets for diamond rings. There were tender missives in the letters telling "Ed" that "Pearl" (no last names used) had pawned a \$75 diamond ring with the Beeman Co., 210 Beekman block, Cleveland, and asking "Ed" to forward \$10 to redeem the ring. When Beeman was arrested torn copies of the letter were found in the waste basket, and the postal authorities state that a heavy mail had been coming to the Beeman Co. for some time. Chamberlain was located through letters found in the Beeman offices.

Beeman denied having any pawned rings in his possession. It is known that letters of the same character have been dropped in the streets of Buffalo, Tonawanda, Niagara City and Indianapolis. Beeman has been released on bail.

Clocks and Compasses for the Third Light House District.

WASHINGTON, D. C., Sept. 9.—Bids were recently opened for furnishing the Third Light House district with a number of marine and pendulum clocks and boat and steering compasses. The bidders were as follows:

Marine clocks: Seth Thomas Clock Co., New York, \$33.60; Manhattan Supply Co., New York, \$38.40; Frank W. McNeal, New York, \$102; John Wanamaker, New York, \$108. The contract was awarded to the Seth Thomas Clock Co.

Pendulum clocks: Seth Thomas Clock Co., \$175; John Wanamaker, \$177; Manhattan Supply Co., \$196.80; Frank W. McNeal, \$230. The proposal of the Seth Thomas Clock Co. was accepted.

Boat compasses: Henry Lorsch, New York, \$116.50; Manhattan Supply Co., \$118.50. The contract was awarded to Henry Lorsch.

Steering compasses: Henry Lorsch, \$36.60; Manhattan Supply Co., \$37.40. To Henry Lorsch was awarded the contract.

L. E. Lewis has removed from Ronceverte, W. Va., to Mt. Sterling, Ky.

You Can't

make a mistake in buying

"Old Standard"

Simmons Chains.

They're the sort of chains you are always sure of.

Worth knowing—this hint—isn't it?

"Simmons" Chain and Bangle Bracelets.

Your Jobber has samples.

R. F. SIMMONS & Co.,

New York Salesroom:

Factory and Main Office:

41 & 43 Maiden Lane.

Attleboro, Mass.

We Still Make and Sell
ONE PIECE PINS.

E. A. POTTER & CO.,
PROVIDENCE, R. I.

Below we give the opinion of Judge Brown, before whom the so-called victory was won :

B. A. Ballou

vs.

E. A. Potter & Co.

In Circuit Court of the United States, Judge Brown says :

“While I am of the opinion that the question of patentability is doubtful, and there is much force in the suggestion that there is merely aggregation rather than a true combination, it seems to me that upon each cause of demurrer there arises a question of invention which may possibly turn upon evidence, and that in view of the rule that a demurrer for want of invention should be sustained only in very clear cases, and that doubts should be resolved against the defendant, the question of the validity of the patent should be reserved for final hearing,”

Which leaves the case as it was, and leaves us, as far as the Courts are concerned, free to make “ONE PIECE PINS.”

U. S. Exports of Clocks and Watches to Latin America.

WASHINGTON, D. C., Sept. 9.—The exports of clocks and watches from the

United States to the Latin-American countries for the month of May, 1897 and 1898, and 11 months ending May 31, 1897 and 1898, the statement being corrected to June 27, 1898, were as follows:

Articles and Countries.	May.		Eleven months ending May.	
	1897.	1898.	1897.	1898.
	Values.	Values.	Values.	Values.
Clocks and Watches (<i>Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres</i>):				
Central America	\$790	\$341	\$12,131	\$6,923
Mexico	567	1,655	22,739	18,685
Argentina	1,502	570	33,337	24,915
Brazil	1,920	1,130	57,319	38,693
Other South America	4,796	4,989	93,255	80,167
Total	\$9,575	\$8,685	\$218,841	\$169,383

Importations at the Port of New York.

Weeks Ended Sept. 10, 1897, and Sept. 9, 1898.

	1897.	1898.
China, Glass and Earthenware:		
China	99,610	\$68,969
Earthenware	20,670	19,100
Glassware	24,574	24,821
Instruments:		
Musical	8,886	8,335
Optical	6,127	16,094
Philosophical	8,655	3,510
Jewelry, etc.:		
Jewelry	2,536	8,915
Precious stones	92,538	314,823
Watches	5,134	21,593
Metals, etc.:		
Bronzes	713	3,625
Cutlery	11,489	14,238

Dutch metal	2,468	1,123
Platina	1,131	6,413
Plated ware	—	1,273
Silver ware	2,076	45
Miscellaneous:		
Alabaster Ornaments	680	—
Amber	5,893	4,284
Beads	—	1,278
Clocks	7,007	3,551
Fans	6,493	4,921
Fancy Goods	2,935	7,018
Ivory	3,604	18,449
Ivory, manufactures of	171	325
Marble, manufactures of	7,300	1,462
Statuary	224	3,300
Shells, manufactures of	82	13,320

No Case Urged Against Agent Charles E. Wilson.

BALTIMORE, Md., Sept. 7.—Charles E.

Wilson, before reported as having been arrested on the charge of securing \$1,218.60 by means of alleged forged contracts for jewelry from Castelberg National Jewelry Co., by whom he was employed, and Warfield Anderson, charged with obtaining a diamond, valued at \$185, from the same firm, in complicity with Wilson, were both dismissed yesterday by the Grand Jury by request of the Castelberg Co., the matter between the parties, it is understood, having been satisfactorily arranged.

Fire in D. H. Porterfield's Jewelry Store.

HOLYOKE, Mass., Sept. 6.—Just before 12 o'clock last night a fire occurred in D. H. Porterfield's jewelry store, which communicated to a cigar factory next door. Investigation this morning shows that the fire originated in a small closet used by Mr. Porterfield and located directly in the rear of his safe. The closet is divided from the cigar factory by a partition extending to the wall. The partition was nearly burned down, the woodwork all around the safe was burned and the ceiling and supporting timbers were also burned to a char.

Mr. Porterfield has an insurance of \$1,000, and his loss is estimated at \$1,600. He opened his safe this morning and found everything all right, though the water had soaked through. The safe was badly warped by the heat.



No. 218-UW.



No. 209. Oval Puff.



No. 244-DY. Tooth Powder Box.

We are sole owners and manufacturers of

Wave Crest Ware

Shall we mail you at once a most Beautiful Work of Art, our catalogue for 1898, illustrating the best selling line of Novelties for Wedding and Christmas Gifts ever put before the public? Have added double the number of articles this year in addition to Glove and Jewel Boxes, Trinket Trays, Photo Receivers, Colognes, Atomizers, Cigar Sets, Ferneries, Vases, Bric-a-brac, etc., and a variety of small, taking Novelties, moderate in value and lightning sellers.

THE C. F. MONROE CO.,

Manufacturers of

Wedding and Holiday Novelties,

New York Salesrooms:
38 MURRAY ST.

Office and Factory:
MERIDEN, CONN.



No. 177. Atomizer.

Tariff Decisions.

DISCOUNT ON DIAMOND IMPORTS

Among the decisions last week by the Board of Classification of the United States General Appraisers was one on the protest of the Coeternans-Henrichs-Keck Diamond Cutting Co., Cincinnati, O., against the ruling of the Surveyor at Cincinnati in regard to the amount of duties on diamonds imported Sept. 9, 1897. The importers claimed in their protest that a discount of six per cent. should have been allowed on the appraisement of their merchandise instead of four per cent. allowed by the appraiser. The Board, in their decision, say the question involved is one of value only, and the remedy of the importers, if they had any, was by appeal for a reappraisement and not by protest. The protest is, therefore, overruled and the Surveyor's decision affirmed.

LANTERN SLIDES.

In the matter of the protest of American Express Co. against the decision of the Collector of Customs at New York, as to the rate and amount of duties chargeable on certain merchandise, imported per *La Normandie*, and entered Aug. 10, 1897, the United States General Appraisers at New York, on Sept. 2, handed down the following decision:

The goods are magic lantern slides imported by order and for the use of the American Museum of Natural History. They were assessed for duty at 45 per cent. under paragraph 110, act of July, 1897, and are claimed to be entitled to free admission under paragraph 638.

The Collector states in his report:

"Department's instructions of Jan. 16, 1891 (Synopsis 10603), containing a list of instruments held by the Supreme Court to be philosophical, includes stereopticons or magic lanterns with accompanying slides. As the slides covered by the above protest do not accompany a stereopticon or magic lantern, they do not appear to be included in the distinction of philosophical instruments as stated in said decision. (See *Robertson v. Oelschlaeger*, 137 U. S., 436.)"

A question somewhat similar was presented in February, 1891, when the Board held (G. A. 354) that slides for toy magic lanterns were not toys apart from the lanterns. This ruling was reversed, however, by the Circuit Court for the Second Circuit in re *Borgfeldt* (65 Fed. Rep., 791), and the decision of the court was acquiesced in by the Department (Synopsis 14969).

Speaking of the slides, the court said, in part: "It is contended on behalf of the Collector that something additional has to be done to make them effective as toys. I fail to see how that changes their character in the least. It is true that they have to be put through a magic lantern; it is true that the lantern has to be lighted, and it is also true that a room has to be darkened before the shadow which is thrown on the wall is made effectual for the amusement of children. But none the less these are toys just as the sticks that make the noise on the mimic drum are toys. It would hardly do to say that such a drum was not a toy because there were no sticks with it, or vice versa. I shall hold, therefore, that upon the new evidence these importations are toys."

It seems to the Board that the judicial logic in the *Borgfeldt* case is applicable to the present issue. We find, therefore, that the said slides are philosophical instruments.

The protest is sustained.

DUTY ON MARBLE STATUARY.

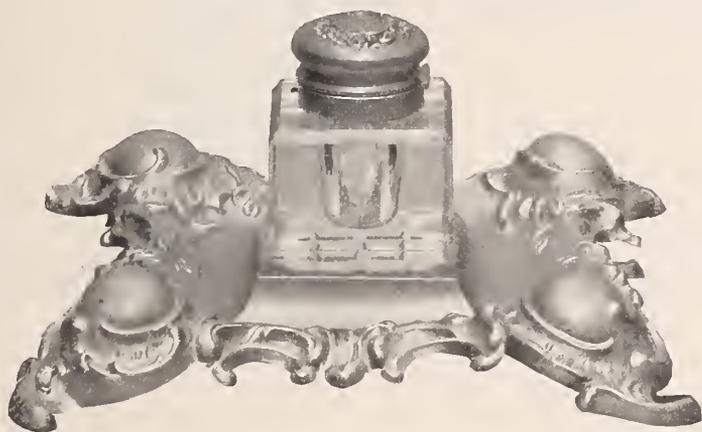
PHILADELPHIA, Pa., Sept. 6.—Judge Dallas, in the United States Circuit Court, today referred the petition of John Baird & Sons, regarding duty on certain statuary, to T. S. Sharratts, one of the Board of United States General Appraisers, as an of-

ficer of the court, to take and return to the court such further evidence as may be offered by the Secretary of the Treasury, Collector, importer, owner, consignee, or agent, in the matter and under the rules prescribed by the court for the taking of testimony before an examiner in equity causes. Baird & Sons' petition was filed last month, and in it the firm asked for a review of the decision of the Board of United States General Appraisers as to the duty on certain statuary sent from Carrara, Italy, in June, 1897, on the steamships *Kaiser Wilhelm* and *Ems*, consigned to Baird & Sons. The firm claim that the marble statuary was the work of a professional sculptor and was entitled to free entry, and not subject to the duty of 45 per cent. ad valorem assessed by the authorities. On the other hand, it is contended for the United States that the business in statuary carried on in the town of Carrara, located near the quarries of the same name, is purely commercial or what is known among sculptors as industrial art, and that the duty was properly assessed.

G. Blyberg, of Chicago, has opened up a jewelry store in Austin, Minn., occupying a portion of P. Hagan's drug store.

John I. Wilson, Winona, Minn., has shipped his jewelry stock to Chippewa Falls, Wis., where he will engage in business.

Samuel C. Tappin, Troy, N. Y., has begun very extensive improvements and changes in his store, Tappin's Diamond Palace.



Size of base, 7 x 7.

The well is made in cut glass, mounted.

Veni, Vidi, Vici!

will be the story, we predict, of our Leader No. 2, illustrated herewith. It is the most attractive article for the money that modern skill can produce.

The price will astonish the wide-awake trade.



WRITE FOR IT.

The Mauser Mfg. Co., *Silversmiths...*

14 East 15th Street, New York.



"Watch our Ads."

Cincinnati Jewelers Reap Profit from the G. A. R. Encampment.

CINCINNATI, O., Sept. 10.—Never in our history has there been such a large crowd as came to the G. A. R. encampment this week. Never in the history of the historic old city did she appear in such gala attire. From the big houses down to the smallest private residence there were flags and bunting galore. Some of the decorations were on a magnificent and costly scale. The sightseers were treated to sights some of them never before dreamed of, and for four days the crowded streets were a mass of admiring humanity. Some of the trades doubled and an interview with some of the jewelers showed that they were in line for some of the good fruits. Several jewelers bought large lines. There were some \$400 bills sold and quite a number of over \$100. The jewelers who used their best endeavors to entertain the visitors were well repaid.

O. E. Bell & Co., who made such a liberal offer to the trade, said their venture was entirely satisfactory, and while they were at a good deal of expense in offering inducements, they thought the outcome in the future would in every way repay.

Albert Bros. say they had all they could do greeting the numerous callers the first day. After that they settled down to business and they had very satisfactory sales.

The retail jewelers say they had a great trade in the cheaper grades of goods and souvenirs.

Oskamp, Nolting & Co. sold in one day

140 of their fine sterling G. A. R. souvenir spoons. These were not cheap.

The sales of the cheap G. A. R. spoon was enormous.

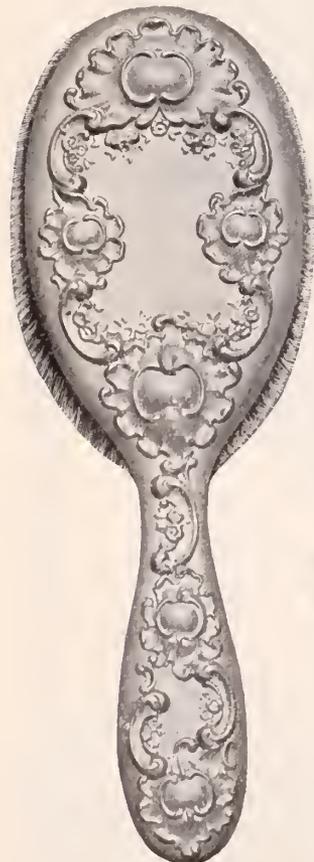
The Neuhaus, Trounstein & Co. badge of welcome to the G. A. R. had a splendid sale in all the stores. Many prominent citizens wore them.

The visiting trade in town this week were: D. A. Gordon, McKinney, Tex.; E. M. Bras, New Boston, Ill.; J. H. Kreke, Huntingburg, Ind.; C. D. Lafeu, Chillicothe, O.; William Baker, Dayton, O.; Frank L. Horning, Brookville, Ind.; E. T. Starks, New Point, Ind.; Chris. Sieglitz, Vevay, Ind.; J. W. Mathers, Parkersburg, W. Va.; W. J. Burkhardt, Dayton, O.; Charles Crites, London, O.; Joseph Embry, Richwood, O.; W. S. Finley, Nashville, Tenn.; John Meyer, Elwood, Ind.; N. Sanning, Walton, Ky.; W. P. Stephenson, Frankfort, Ind.; C. Everslage, Ripley, O.; C. Keever, Fountain City, Ind.; George W. Kiefner, Loogootee, Ind.; R. H. Dilley, Cambridge, O.; N. Liest, New Albany, Ind.; A. K. Lyon, Lexington, Ky.; J. A. Worrell, Washington C. H., O.; R. R. Lust, Utica, O.; G. W. Meyer, Chattanooga, Tenn.; C. V. Magee, New Carlisle, O.; W. H. Reed, Parkersburg, W. Va.; Max Glenn, Morristown, Tenn.; J. M. Glenn, Morristown, Tenn.; Walter Weaver, Knightstown, Ind.; C. Krise, Tippecanoe City, O.; J. L. Esley, Leipzig, O.; John Selbert, Frankfort, Ky.; L. W. Ensley, Troy, O.; Lewie McCarthy, Maysville, Ky.; J. C. Carson, Greensburg, Ky.; G. W. Gause, Wilshire, O.; L. C. Diefenbach, Lewisburg, O.; H. C.

Dickenson, Richmond, Ky.; E. M. Scoville, Pioneer, O.; Duncanson Bros., Lynchburg, O.; A. Hassfurter, Jeffersonville, Ind.; J. A. Scaloneker, Scio, O.; J. D. Warden, Rising Sun, Ind.; M. Kaelon, Jr., Nelsonville, O.; J. W. Sparks, Sabina, O.; M. R. Pauly, Mason, O.; A. Cloony, Maysville, Ky.; D. P. Armer, Richmond, Ky.; Herman A. Rohs, Cynthia, Ky.; Jos. E. Smith, Lockland, O.; Dan J. Murray, Akron, O.; G. G. Daun, Augusta, Ky.; C. C. Fried, Springfield, O.; J. D. Smith, Union City, Ind., ex-president National Retail Jewelers' Association; E. E. Mosiman, Bluffton, Ind.; Jas. E. Grift, Corinth, Miss.; Frank Hemm, Chillicothe, O.; Will. Hazeltine, Kokomo, Ind.; J. M. Washburn, Anderson, Ind.; J. H. McCracken, Washington, Ind.; A. Thoma, Piqua, O.; D. A. Lamb, Wilmington, O.; Emil Weber, Wauseon; A. Lehu, Mechanicsburg, O.; M. T. Graham, Ft. Smith, Arkansas; C. G. Baerner, Vevay, Ind.; A. Brambly, Elkins, W. Va.; R. Weaver, Miamaville; A. E. Axman and wife, Franklin, O.; Mrs. M. Wiggleman, Lousville, Ky.; Phil Goldberg, Spencer-ville, O.; Fred. Mills, Greensburg, Ind.; A. Smith, Marmet, Miss.; S. N. Noble, Kenton, Ind.; J. T. Thompson, Lancaster, Ky.; J. M. Diekob, Charleston, Ill.; Ed. DeVoss and son, W. Williamton, O.; A. M. Boersky, Charleston, W. Va., and a host of others.

Echo of the Old Difficulties of Tillinghast & Albro.

PROVIDENCE, R. I., Sept. 3.—The National Eagle Bank of this city has attached



Illustrated $\frac{1}{2}$ Size.

The Recamier...

Our Newest Pattern—
Rich, Beautiful and Correct.

Howard Sterling Co., Providence, R.I.

New York Office:
860 Broadway.



TRADE MARK

NOTE.—Our New Toiletware Catalogue will be sent upon request.

the property of ex-Alderman Myron H. Fuller, at 24 Whitmarsh St. The trouble arises from some promissory notes which Fuller endorsed a little over a year ago. The notes were made by George F. Albro, formerly of the jewelry firm of Tillinghast & Albro, this city, and afterward foreman for A. C. Messler & Co. There are three notes in all, the first for \$3,000, drawn Feb. 23, 1897; the second for \$500, on March 12, and the third for \$700 on March 26. Part of the notes have been paid, leaving some \$3,700 due. Mr. Fuller was joint endorser with Mr. Albro's father, James D. Albro, who was in the grocery business in Taunton, Mass.

Mr. Fuller stated that soon after these notes were drawn at the bank, Mr. Albro, Sr., made an assignment, and mortgaged all his property, thus throwing the whole responsibility upon Mr. Fuller. Mr. Albro was reputed at that time to be worth \$70,000. The notes were protested and have since remained unpaid. Mr. Fuller did not express any uneasiness over the matter. The property which has been attached is taxed for \$5,940.

Joseph J. Hennes Supposed to Have Met With a Serious Accident.

Joseph J. Hennes, a well known jewelry salesman of New York, has been missing since Sept. 3, and his relatives and friends fear that he has met with some serious accident. Hennes is 39 years old and lived with his wife and four children at 48 Grand St. For the past 25 years he has been connected with the firm of Mills & Coleman,

retail jewelers, Madison Ave. and 65th St. On Sept. 3 Mr. Hennes left his home to go on a fishing trip to Staten Island and told his family that he expected to be joined by two friends, customers of his employers. Since that time nothing has been heard of him although he positively stated that he would be home on the following morning. One of the reasons why his relatives greatly fear that he has been drowned is that an incoming steamer reported that it had passed an overturned chute near Staten Island, at about the same location as that at which Hennes and his friends would have been fishing. Mr. Hennes' employers are sure that some accident must have been befallen him, as they can think of no other reason for his absence.

Hennes first became employed by the firm in 1874, when they were in Grand St. He was then but 14 years old, and starting first in a boy's position was gradually promoted until he became their chief and confidential salesman. He is well known and highly respected by all their customers as well as the many firms in the jewelry trade with whom he came into contact. Mr. Hennes was born in Cologne, Germany, and came to this country when he was about nine years of age. A general alarm was sent out on Thursday from the police headquarters asking for information of the missing man.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers'

League was held on Sept. 9. There were present Vice-presidents Beacham, Greason and Bardel, Chairman Van Deventer, Messrs. Karsch, Lissauer, Fessenden and L. Stevens, Jr., secretary.

Four requests for change of beneficiary were received and upon motion granted and the following applicants were admitted to membership:

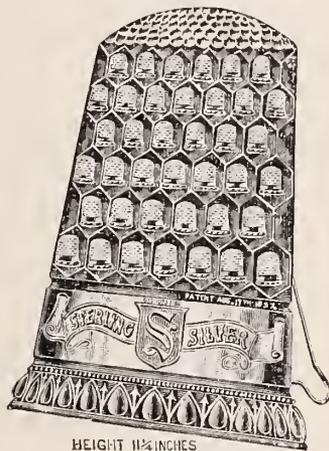
Section A.—W. S. Hamrick, New York, recommended by O. M. Hamrick and W. O. Shufelt; Herman Brunn, San Francisco, Cal., recommended by A. Eisenberg and M. Munson; H. Wetherhorn, Savannah, Ga., recommended by T. J. Shefall and Richard Roe.

At the monthly meeting held on Aug. 5 the following applicant was admitted to membership: Section A—C. F. Lauterbach, Petersburg, Va., recommended by M. Lissauer and C. Steiner. The next meeting will be held Oct. 7.

Death of Jacob Gminder, Silversmith.

BALTIMORE, Md., Sept. 12.—Jacob Gminder, one of the best known silversmiths in Baltimore, died on Saturday at his home, 2038 Park Ave. Mr. Gminder was born in Reutlingen, Germany, 64 years ago, and came to this country in 1849. For years he was engaged in the silver plating and regalia manufacturing business at 14 S. Calvert St. He was a member of Concordia Lodge of Masons, Maryland Commandery, Knights Templar, and of Zion Independent Church. A widow, two sons and four daughters survive him.

WE GIVE THIS STAND FREE WITH OUR STERLING SILVER THIMBLES—MAKES SELLING EASY.



THERE'S A RICHNESS

ABOUT OUR DESIGNS THIS SEASON WHICH CARRIES THEM FAR AND ABOVE ANY OTHER LINE ON THE MARKET. THIS PATTERN—**W.** WE CALL IT—RUNS THROUGH A COMPLETE LINE OF TOILET AND MANICURE PIECES.



WE ARE THE GOLD AND SILVER THIMBLE-MAKERS OF AMERICA—IT WILL PAY YOU NOT TO FORGET THAT FACT

Simons, Bro. & Co.,

SILVERSMITHS, THIMBLE MAKERS AND MANUFACTURING JEWELERS,

PHILADELPHIA, 616 Chestnut Street.

NEW YORK: 19 Maiden Lane. 41 Union Square.

CHICAGO: 402 Columbus Building.

The Silver Plated Ware Combine

Definite Developments in the Proposed Combination of the Manufacturers of Silver Plated Ware Reported.

MERIDEN, Conn., Sept. 12.—The silver plated ware combination is now considered an assured fact and the gigantic deal is practically completed. The stockholders in the Meriden Britannia Co. and the Wilcox Silver Plate Co. have received notice to the effect that the International Silver Co., a corporation formed under the laws of the State of New Jersey, with a capital stock not to exceed \$15,000,000 of preferred stock and \$15,000,000 of common stock, have made an offer for the stock of the local concerns and state the terms offered. The offers of the International Silver Co.

are good until Sept. 17 or 18, and if they are accepted, thus transferring all stock of the various companies to this one, the checks and certificates will be mailed on or before Oct. 2, 1898.

Besides the Meriden Britannia Co. and the Wilcox Silver Plate Co. being in the deal, it is said C. Rogers & Bros. will be included. It was said to-day that they would receive \$200,000 in cash and \$300,000 in the stock of the new concern for their interest.

It is generally considered in Meriden that the deal means that \$3,000,000 will come into this city. It is thought the combination will pay that figure for the stock of the Meriden concerns that it will secure. Treasurer George M. Curtis, of the Meriden Britannia Co., under date of

Sept. 10, sent the following to each stockholder of the company in reference to the new combination:

A plan has been formulated to incorporate under one company the principal manufacturers of silver plated ware in the United States and Canada. These various companies produce probably 75 per cent. of the plated ware consumed in this country. The new company, to be called the International Silver Co., will have an authorized capital of \$30,000,000, consisting of \$15,000,000 seven per cent. preferred cumulative stock and \$15,000,000 common stock.

The parties who are arranging this matter have interviewed the Meriden Britannia Co., and at last the following offer has been made. Each stockholder of this company has the option of the following:

1. He may receive for each share \$50 in cash, \$50 in preferred seven per cent. cumulative stock, \$25 in common stock, or

2. He may receive \$100 in preferred seven per cent. cumulative stock, \$50 in common stock.

All stockholders of the Meriden Britannia Co. are to be treated alike. That the plan is an assured fact is not yet certain; but it is probable that the majority of the shares of this company will accept the first option, providing the negotiations with the other manufacturers are successful.

In view of the facts above stated, if you elect to sell you will please send to the Home National bank of this city (who will act as your agent) your certificate of stock, with power of attorney signed and witnessed, but leaving the name of the purchaser blank. Send by registered mail, and indicate on inclosed blank addressed to the Home National bank your option. The option that you do not wish to accept must be cancelled. This acceptance should be in the hands of the bank by Sept. 18. They will, on or before Oct. 2, 1898, mail you check and certificates in the International Silver Co. providing all arrangements are consummated. If the negotiations fall through of course the certificate will be returned to you. As the shares in the new company will be par value, \$100, any stockholder in the Meriden Britannia Co. whose holdings will produce fractional shares in the International Silver Co. can arrange for full shares by purchase or sales of fractions on application to the treasurer of this company. Further information will be willingly furnished on application, either by correspondence or in person.

The circular issued by the Wilcox Silver Plate Co. is as follows:

At a meeting of the directors of the Wilcox Silver Plate Co. held Sept. 6, it was voted that the directors advise each stockholder in this company to sell his shares to the International Silver Co. on the following terms, to wit: \$37.50 cash, \$37.50 in preferred stock and \$18.75 in common stock of the International Silver Co. for each share of the Wilcox Silver Plate Co.'s stock.

The International Silver Co. is a corporation formed under the laws of New Jersey with a capital stock not to exceed \$15,000,000 of preferred and \$15,000,000 of common stock.

It has acquired by purchase the control of all the prominent silver ware factories in the United States. The preferred stock is cumulative seven per cent. stock; no dividends to be paid on the common stock until the seven per cent. is paid on the preferred. In lieu of the above cash or any part thereof the seller has the option to take the preferred stock at par and each share of such preferred stock so taken is entitled to one-half share of common stock as a bonus.

The Home National bank will act as your agent in the sale and if you elect to sell you will please forward your certificates to said bank, properly signed by you in blank only, your signature being duly witnessed, and instruct the bank if in lieu of all or any portion of cash you wish to avail yourself of the option, to take preferred stock. The bank will on or before Oct. 2, 1898, mail you check and certificate in the International company if you elect to sell. The option on this sale will expire on the 17th day of September and it is, therefore, imperative you decide before that date.

As a large majority of our stock has already elected to sell on the terms as above stated it is for your best interest to also sell. As the shares of the International Silver Co. will be par value of \$100 any stockholder whose holding in the Wilcox Silver Plate Co. would produce fractions of shares in the International company can arrange for full shares by purchase or sale of their fractions on application to the treasurer of the Wilcox Silver Plate Co.

C. Rogers & Bros. are not a joint stock

Brevity

is the soul of wit and usually betokens an honest heart; hence let us be brief.

"Wheeler's" Hand Made Gold Watch Cases

1400K

1800K

are paragons of the watch case makers' art, a statement which we back up with the following facts: "WHEELER'S" HAND MADE GOLD WATCH CASES excel in proportion, fit, finish, strength of backs, smallness of crowns and springs, and style and quality of engravings. If you would like to see these cases send for a selection.

We case to order Swiss movements, and stamp cases with dealer's name when desired.

Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,
TWO MAIDEN LANE, N. Y.

company, but a partnership, the sole owners being the three brothers, C. B., Gilbert and Wilbur F. Rogers. They have no stockholders to consult and made most favorable terms with the International people.

Treasurer George M. Curtis, of the Meriden Britannia Co., said to-day to THE CIRCULAR correspondent that the above three companies were in the combine and also the Meriden Silver Plate Co. Said Mr. Curtis:

"The effect on business in Meriden will be good. Our company has the best plant in the country going into the combine. It means that this shop will be run in fine shape. There will be no cut in wages; the Meriden Britannia Co. always paid the best and this increase in help means that Meriden will be greatly benefited by the combination."

Post & Thomas, of New York, are the brokers for the combination and have the formation of the new company in charge. Ex-Senator Calvin S. Brice, of Ohio, and Samuel Thomas are among the wealthy men backing the new company.

In Wallingford two of the largest concerns in the country, R. Wallace & Sons Mfg. Co. and Simpson, Hall, Miller & Co., have also been approached.

PRESIDENT WATROUS SAYS HIS FACTORIES WILL REMAIN IN HARTFORD.

HARTFORD, Conn., Sept. 9.—For several days rumors have been in circulation in reference to the future of the William Rogers Mfg. Co. and the Rogers Cutlery Co., of this city. One rumor was that the consolidation of the interests of several silver plated ware concerns would result in the removal of the local works, possibly to Bridgeport.

William H. Watrous, president and treasurer of the two concerns, said this morning that the talk of employes who feared they would soon be out of employment had caused the wild rumors. He said that he was in consultation the latter part of last week with officials interested in the proposed consolidation. Mr. Watrous expressed himself as not of the opinion that the local plants will be abandoned in the carrying out of future plans. The works are well established here with efficient employes, and there is no good reason for leaving the city.

PRESIDENT HULBERT SAYS COMBINATION HAS NOT BEEN COMPLETED

HARTFORD, Conn., Sept. 11.—President Hulbert, of the Middletown Plate Co., denies the report that his company have decided to join the silver plate combination. He says that no such combination has been fully made as yet, but that his company, with others, have been invited to consider a plan. The company will continue their factory at Middletown whether they join the combination or not.

PLAN OF A NEW ORGANIZATION PREPARED BY O. F. THOMAS, OF MANHATTAN SILVER PLATE CO.

LYONS, N. Y., Sept. 9.—The stockholders of the Manhattan Silver Plate Co. will to-day receive from O. F. Thomas, president of the company, a notice outlining a plan for the organization of a new company, of which it is proposed the local concern shall

become a part. Stockholders will be given the opportunity to deposit their certificates at the Bank of Wayne for the account of O. F. Thomas and receive therefore a receipt to be redeemed either by the original stock or shares in the new organization.

CIRCULAR FROM PRESIDENT O. F. THOMAS.

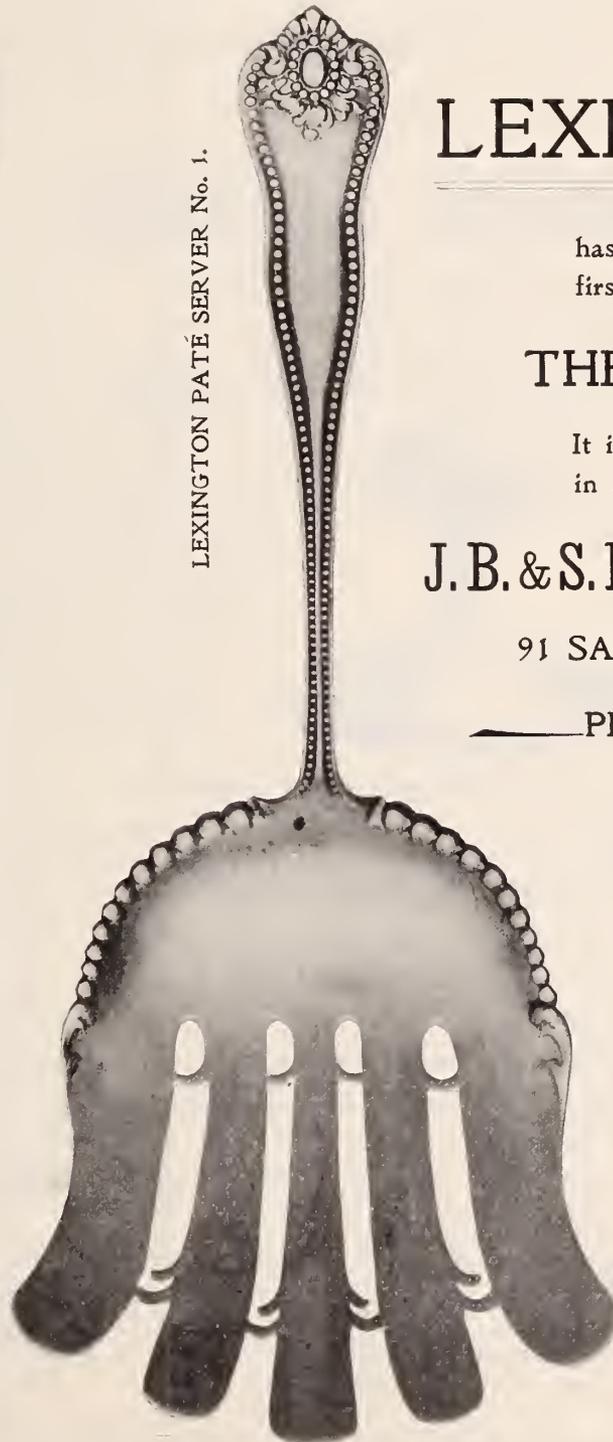
LYONS, N. Y., Sept. 9.—President O. F. Thomas, of the Manhattan Silver Plate Co., has sent out to the stockholders a typewritten letter reading as follows:

"I have made arrangements with parties in New York to exchange my stock in the Manhattan Silver Plate Co. for securities in a new corporation which will comprise the leading manufacturers of silver plated ware throughout the country. One condition which I made with the parties interested was that they should accept all stock delivered by myself on the same terms as

my own; therefore if you desire to take advantage of this opportunity it will be necessary for you to deposit your certificates with the Bank of Wayne at Lyons, N. Y., on or before Sept. 13, 1898, receiving in exchange their receipt for the shares."

President Thomas is connected with various other silver plated ware corporations in the United States and Canada, being president of the New Haven Silver Plate Co., of Chicago, and being director in others. Mr. Thomas and his friends hold a controlling interest in the \$100,000 capital stock of the Manhattan Silver Plate Co.

It is said that Samuel Dodd, of the Wilcox Silver Plate Co., will be president of the International Silver Co., and George H. Wilcox, of the Meriden Britannia Co., will be the treasurer.



LEXINGTON PATÉ SERVER No. 1.

THE
LEXINGTON

has won a
first-class rank in

THE TRADE.

It is made
in a full line by

J. B. & S. M. Knowles Co.,

91 SABIN STREET,

PROVIDENCE, R. I.

- FLAT WARE,
- FANCY PIECES,
- HOLLOW WARE,
- NAPKIN RINGS,
- FRUIT KNIVES,
- CUTLERY.

All goods are
one grade,
Sterling, 925-1000.

Marking of Foreign Watches.

Invoice of Movements to Hipp, Didisheim & Bro. Held Because of Improper Marking.

WASHINGTON, D. C., Sept. 9.—The Treasury Department is in receipt of a letter from the United States Appraiser of merchandise at the port of New York inclosing a communication from Hipp, Didisheim & Bro., New York, in regard to the marking under the provisions of section 8 of the act of July 24, 1897, of certain Swiss watch movements now in storage at New York.

It appears that these movements are without dials and that the name "Swiss" is stamped upon the lower or pillar plate and would be covered and entirely hidden from view after attachment of the dial, and

that the name "Swiss" is also stamped upon the circumference or outer edge of the plate and that there also it would be hidden after the insertion of the movement in the case, while conspicuously and where they would always be visible on the upper plate are the words "Marvin Watch Co.," which form the name, it is understood, of a domestic firm.

Section 8 provides for the marking, in customs custody, of goods not properly marked, but it appears from the report of the Collector that, in consequence of the fact that the top plates of the movements are damasceened, it will be impracticable to engrave the name of the country of origin thereon.

In view of the above, the Treasury Department officials are of the opinion that

these goods cannot be delivered as at present marked, and, if they cannot be properly marked in customs custody, the exportation of the same should follow. The Collector of Customs has been directed to so advise the Appraiser.

APPRAISER WAKEMAN OF NEW YORK INTERVIEWED.

Appraiser Wakeman, at New York, speaking of the case, said to a CIRCULAR reporter: "The stamping of these movements is flagrantly in violation of the law governing the stamping of foreign-made goods. Two foreign stamps appear upon every movement, but they are so placed that when the movement is properly cased neither will appear. However, an American stamp is so engraved upon the back of the movement that it cannot be concealed by the watch case. If the importers will consent to have a Swiss mark engraved beneath the American mark we shall be glad to release the goods and appraise them; otherwise they will have to go back. The importers claim, it may be added, that they cannot engrave a Swiss mark as required. The reason is not apparent to me. The law pertaining to illegal stamping of foreign goods is so clearly defined that I would urge upon importers the necessity of taking precaution to have goods stamped only in accordance with the law."

The section 8 of the Dingley law under which the goods are detained is as follows:

SEC. 8. That all articles of foreign manufacture, such as are usually or ordinarily marked, stamped, branded, or labeled, and all packages containing such or other imported articles, shall respectively, be plainly marked, stamped, branded, or labeled in legible English words in a conspicuous place so as to indicate the country of their origin and the quantity of their contents; and until so marked, stamped, branded, or labeled they shall not be delivered to the importer. Should any article of imported merchandise be marked, stamped, branded, or labeled so as to indicate a quantity, number or measurement in excess of the quantity, number or measurement actually contained in such article, no delivery of the same shall be made to the importer until the mark, stamp, brand, or label, as the case may be, shall be changed so as to conform to the facts of the case.

Death of Lester I. Mathewson.

PROVIDENCE, R. I., Sept. 10.—Lester I. Mathewson, a well known business man of Pawtucket, died last evening at his residence in that city of Bright's disease. Mr. Mathewson was born in Nobleboro, Me., April 10, 1860, the son of Thomas A. and Mary A. Mathewson, and came to Pawtucket in 1867, where he was educated in the public schools and graduated from the High school in 1880. After leaving school he worked for Payne & Mathewson, the latter being his father, until his father's death. He then went to work for the jewelry firm of T. I. Smith & Co., North Attleboro, and became their New York salesman, severing his connection with that firm in 1887 to become a member of the firm of J. N. Polsey & Co., box manufacturers, of Pawtucket, of which he was a member at the time of his death.

J. C. Morris, formerly located in Ft. Atkinson, Ia., is now located in Calma, Ia.

The old silver plate factory at Honesdale, Pa., is to be occupied by the Maple City Glass Co.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Boston.

Among the out-of-town jewelers here last week were George O. Foye, Athol, and A. C. Tucker, Whitman.

The American Waltham Watch Co. has declared a semi-annual dividend of three per cent. The dividend is payable Sept. 15.

F. W. Ruggles, head of the material department at Robbins, Appleton & Co.'s, is receiving congratulations on the advent of a son in his family.

Foster & Co., a new retail jewelry firm, will begin business Oct. 1 on West St. corner of Mason St. Mr. Foster was formerly with Bigelow, Kennard & Co.

J. B. Humphrey's work rooms, which have been running on vacation time the past two months, have returned to full time and regular complement of employes.

Among the visitors in town last week was William Ginnel, of Henry Ginnel & Co., New York, who has been to New Hampshire on a vacation trip with his family.

Geo. H. Elson, the Park St. jeweler, has just returned from his annual trip to Europe, where he has been making his usual Fall purchases. While in London and Paris he was the guest of several leading clubs.

The E. Howard Watch and Clock Co. have the contract for a five foot, four dial illuminated tower clock for the new Revere, Mass., town hall. They will also put in a clock on one of the new dormitories at Harvard University and five more clocks for the subway stations in

this city. Foreign orders recently booked include two fine large regulators to go to Amsterdam.

At the Globe Optical Co.'s establishment the past week Henry L. De Zeng has been exhibiting and explaining his refractometer. A large number of opticians, local and suburban, have availed themselves of this opportunity to acquaint themselves with the workings of the instrument.

In connection with the convention of grand lodge Odd Fellows, which will be held in Boston next week, the Boston Bureau of Commerce and Industries has arranged with the railroads entering this city for an extension of the excursion rate privilege to commercial visitors. Round trip tickets will be sold at the price of one fare one way for long distances, and at reduced mileage prices for near-by points. They are good en route for Boston Sept. 16-20 and for the return until Sept. 30, except in New England, where the return holds good only until Sept. 24. The jobbers are expecting quite an influx of buyers while the excursion rates are in force.

Alfred J. Paul, of A. Paul & Co., and his sister, Mrs. Edward J. Andrews, had a narrow escape from serious injury last Thursday, the trouble arising from Mr. Paul's espousal of his sister's cause in a domestic scene with the latter's husband. When Mr. Paul and his sister, who is the wife of a son of the late publisher Andrews, of the Boston *Daily Herald*, were returning to their home in a carriage, they were pursued by young Andrews, who fired three shots at them, it is alleged, but

fortunately without effect. Mr. Paul's belligerent brother-in-law was taken into custody by the police and is held for the grand jury to answer for the murderous assault.

Disappearance of George L. Kerr's Salesman.

MALDEN, Mass., Sept. 8.—George E. Fletcher, a salesman at the jewelry store of George L. Kerr, 121 Ferry St., left that city on Saturday night and has not been seen since. He took with him, it is alleged, diamonds, gold watches and other jewelry valued at about \$500. The first that Mr. Kerr knew of his salesman's departure was on Tuesday morning, when he arrived at the store about 9 o'clock and found that it had not been opened for business. Going to 17 Clayton St., where Fletcher roomed, he learned that he had not been there since Saturday. Mr. Kerr states that he received bills from Boston firms yesterday for diamonds valued at \$300, watches \$150 and chains, rings and other articles of jewelry valued at \$50. The goods, he says, Fletcher had charged to him.

Fletcher has been in the employ of Mr. Kerr for about two years. Up to the time of his disappearance he bore a good reputation.

Buchsieb & Arndt, Grand Rapids, Mich., have filed a trust mortgage to J. M. Jamison to secure creditors to the amount of \$1,423.

J. C. Horton, Ft. Wayne, Ind., is in his new quarters, 58 E. Main St.

Exclusive "High Art" Diamond Jewelry.

Owing to the steadily increasing demand for "High Art" Jewelry, we have prepared for this season extensive assortments of

Pendants, Tiaras, Hair Ornaments, Pearl Necklaces and Collarettes, Set with Perfect Gems.

These goods are striking specimens of the latest and most exclusive artistic productions in Jewelry.

Our Line of Rings

in chaste, unique and original designs are large and varied. All the now fashionable stones are shown.

Loose Diamonds and Precious Stones

Selections sent to responsible jewelers.

Order work solicited.

Our Fall line is now being shown by our representatives on the road.

Sattle, Ettinger & Hammel, 68 Nassau St., New York.

P.O. Box 2466.



Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Edward J. Hauck, Wm. Schimper & Co.; Mr. Crane, Mandeville, Carrow & Crane; Charles B. Bartlett, the Whiting Mfg. Co.; Daniel Wile, the Buffalo Jew-

elry Case Co., and Henry Hoffa, the Hamilton Watch Co., were among the traveling men who called upon the trade in Indianapolis, Ind., last week.

James Brown, Geo. B. Barrett & Co., Pittsburgh, Pa., has gone on a southern business trip.

Paul Graef, one of Pittsburgh's most noted musicians, has accepted the position of representative for Heeren Bros. & Co. Mr. Graef travels in the interest of the Regina music box, handled exclusively in Pittsburgh territory by the Heerens.

Travelers in St. Louis, Mo., last week were: C. S. Hungerford, E. L. Logee & Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; R. J. Davies, W. F. Cory & Bro.; Geo. W. Birnbaum, Ehrlich & Sinner; C. N. Perley, Alling & Co.; Rudolph

Noel, Albert Lorsch & Co.; W. H. Thornton, the H. A. Kirby Co.; Chas. B. Bartlett, Whiting Mfg. Co.; H. A. Reichmann, Jos. H. Fink & Co.; D. Wile, Buffalo Jewelry Case Co.; C. H. Higbee, Potter & Buffinton.

Knights of the gripsack in Boston, Mass., last week included: F. A. Howard, Frank M. Whiting & Co.; M. Baum, Rothschild Bros.; F. J. Wildes, Barbour Silver Co.; Julius B. Curtis, Byron L. Strasburger & Co.; Otto D. Wormser, A. J. Grinberg & Co.; Elmer Wood, Charles F. Wood & Co.; Irving L. Russell, L. Tannenbaum & Co.; J. D. Pettengill, Derby Silver Co.; Harry B. Beach, Wilcox Silver Plate Co.; Charles L. Power, Ludeke & Power; William H. Jones, Jones & Woodland; Otto H. Wolff, Larter, Elcox & Co.; Frank Jeanne, William S. Hedges & Co.; Mr. Schley, Sloan & Co.

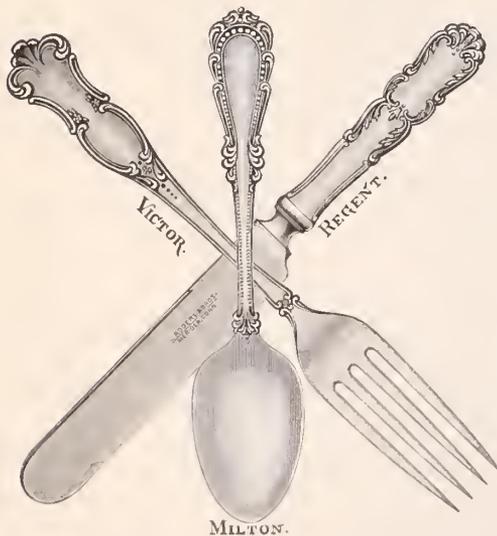
Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Geo. H. Fuller & Son, by W. A. Lamb; Novelty Pearl Co., by A. B. Chase; Henry Zimmern & Co., by M. Lampert; Cheever, Tweedy & Co., by Mr. Standberg; Hayden W. Wheeler & Co., by J. Thornton and Mr. Lafferty; Ostby & Barton Co., by Mr. Wilkins; King & Eisele, by Mr. Vandervort; Pairpoint Mfg. Co., by Mr. Frank; H. F. Hahn & Co., by Wm. Schlossman; Waite, Mathewson & Co., by Chas. Beatty; Ford & Carpenter, by J. Parker Ford; Dennison Mfg. Co., by Mr. Osgood; S. & A. Borgzinner, by Max Huss.

Traveling men in Pittsburgh, Pa., last week were: C. F. Willemin, T. G. Froth-

ingham & Co.; Frank C. Beckwith, Joseph Fahys & Co.; Louis Stern, Louis Stern & Co.; Thos. H. B. Davis, Middletown Plate Co.; Charles W. Hempel, Sandland, Capron & Co.; R. J. Marsh, C. A. Marsh & Co.; Thos. E. Rogers, Riker Bros.; F. V. Kennon, John T. Mauran Mfg. Co.; H. A. Scofield, Scofield, Melcher & Scofield; Lewis P. Cook, J. F. Fradley & Co.; Charles F. Langhaar, Hancock, Becker & Co.; James A. Browne, Reeves & Browne; Charles B. Bartlett, Whiting Mfg. Co.; S. C. Howard, Dominick & Haff; E. M. Knapp, Seymour-Knapp-Warren Co.; George A. Stockder, the J. D. Bergen Co.; E. F. Kent, S. B. Champlin Co.; Jos. Brown Beach, the Derby Silver Co.; Henry Osborne, R. Wallace & Sons Mfg. Co.

Among the salesmen who called on the houses in Philadelphia, Pa., the past week were: M. Powers, Powers & Mayer; Alex. C. Chase; M. Stratton, Alling & Co.; H. B. Beach, Wilcox Silver Plate Co.; George Parker, Bassett Jewelry Co.; Herman Friese, F. W. Lewis & Co.; Arthur Lape, Simpson, Hall, Miller & Co.; Mr. Parker, Martin, Copeland & Co.; George Osborne, Wm. Smith & Co.; Wm. Van Houten, for C. Sydney Smith; Mr. Carter, Sloan & Co.; H. Bodenheimer, Fink, Bodenheimer & Co.; John Abel, David Kaiser & Co.; F. P. Woonier, Daggert & Robbins; Ludwig Nissen, Ludwig Nissen & Co.; Vincent Tommins, Middletown Plate Co.; Edward Midlen, Gorham Mfg. Co.; F. Benson, LaPierre Mfg. Co.; John Welsh; Henry Larter, Larter, Elcox & Co.; Frank L. Coughlin, Butler & Co.; H. C. Holly, Towle Mfg. Co.

A Good Impression



MILTON.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

goes a long way in making agreeable acquaintances.

The

C. ROGERS & BROS. A. I.

brand of Spoons, Forks and Knives impresses an observer as possessing all the little niceties of detail that the most perfect goods should have; excellent die work, graceful outline and a bright, lustrous finish. Those not already acquainted with these points of merit and many others found only in our celebrated brand of tableware should place a sample order at once.

Manufactured by

C. ROGERS & BROS.,

Main Office and
Factory:

Meriden, Conn.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Among the travelers in Kansas City, Mo., last week were: H. C. Barker, Mandeville, Carrow & Crane; T. H. Rvland, LaPierre Mfg. Co.; Wm. Jarchow, Langfeld Bros. & Co.; L. F. Tinker, Wm. B. Durgin Co.; T. H. Pope, for Frank W. Smith; S. A. Goldsmith, Adolph Goldsmith & Son; T. N. Perley, Alling & Co.; Max Huss, S. & A. Borgzinner; J. S. Adler, J. S. Adler & Co.

Calling on Syracuse, N. Y., jewelers the past week were: F. D. Heffron, Riley, French & Heffron; W. H. Gould, the Tucker & Parkhurst Co.; H. E. Kingman, Arnold & Steere; H. W. Sherrill, Sinnock & Sherrill; P. M. Layman, Riker Bros.; Frank W. Harmon, M. B. Bryant & Co.; W. H. Everton, E. Ira Richards & Co., and H. H. Curtis & Co.; C. E. Johnson; Fred Clarkson, Snow & Westcott; R. H. Schley, Sloan & Co.; Charles Williams, Gorham Mfg. Co.; Henry Fein, L. H. Keller & Co.; C. H. Clark, J. F. Sturdy's Sons; Mr. Rosenbaum, B. H. Davis & Co.; Mr. Hosbach, Leroy C. Fairchild Co.; Manasseh Levy and Tarrant & Gismond were also represented.

During the latter part of August and the first of September the following traveling men interviewed the trade in Portland, Ore.: Frank G. Moyer, American Watch Case Co., New York; M. Adelsdorfer, Wm. L. Gilbert Clock Co., San Francisco, Cal.; R. R. Haskell, Haskell & Muegge, San Francisco, Cal.; L. H. Adams, Reed & Barton, Taunton, Mass.; B. H. Westervelt, Simpson, Hall, Miller & Co., Chicago, Ill.; Mr. Stanly, Mauser Mfg. Co., New York; R. H. Krause, Ingomar Goldsmith & Co., New York; T. H. Ryland, LaPierre Mfg. Co., Newark, N. J.; A. J. Parker, Osmun-Parker Mfg. Co., Newark, N. J.; R. H. Stevens, Mabie, Todd & Bard, New York.

Syracuse.

The police are investigating a burglary which occurred in the store of the Syracuse Optical Co., 342 S. Salina St., early last week. It is stated that the burglars took jewelry to the value of \$150. An entrance was effected by forcing a cellar door at the rear of the building.

The Joseph Seymour Mfg. Co., incorporated some time ago with a capital of \$25,000, began operations Thursday at the plant, 316 Montgomery St., formerly used by Joseph Seymour, Sons & Co. The works started with a force of 12 men and are running in full blast. The company are turning out sterling silver table ware. Later the force of men will be increased and novelties in silver will be made. The building has been repainted, the old machinery repaired and new machinery has been put in. Edwin G. Seymour is the manager. The board of directors are: Walter Snowden Smith, president, with Hamilton S. White, Edward C. Ryan, Andrew S. White and Edwin G. Seymour.

Several jewelers of Indianapolis, Ind., are talking of making exhibits at the Indiana State Fair, to be held Sept. 12 to 17.

O. A. Zedler, the trustee, has sold the jewelry stock of Theodore Schelle, 3d and States Sts., Milwaukee, Wis., to James Gilowsky for \$1,815.

A Restless Determination

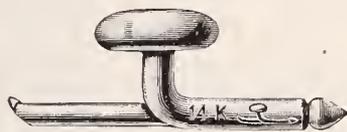
to overcome every objection to the Spring Back Stud has kept us **THINKING** and the result of our thought is the production of a **NEW SPRING BACK STUD** that fills absolutely every requirement of a Shirt Stud, thus placing us far in advance of the position we have always held as **THE LEADING MANUFACTURERS** of **SPRING BACK STUDS. DEALERS** and **THEIR CUSTOMERS** will be quick to see the advantages of our many improvements, for it's as plain as **A, B, C.**

A



usual length and more rigid because of greater diameter.

B



a combination of the two, without the annoyance of working out of shirt or fear of loss.

C



By pointing pin at one end, and by rounding the other end, makes Stud easy to insert, and when drawing piston gives flush joint, adding support where greatest strength is necessary.

IN SHORT—As a stem wind watch is superior to a key wind, so is **THE NEW LARTER STUD** superior to any other Stud made.



Having applied for Letters Patent, protects dealers using these Studs, as well as ourselves, from competition.

TO BE HAD IN 14K. GOLD, IN ONE HUNDRED AND SIXTY DIFFERENT DESIRABLE PATTERNS AND SIZES.

Larter, Elcox & Co.,

21 & 23 Maiden Lane, New York.



Shrewd Buyers

Are Our

Best Friends.

Our line of Salable Diamond Jewelry is what makes them so.

Salable stock is the first consideration with every successful buyer.

Kohn & Co.

9.11.13 MAIDEN LANE
NEW YORK.

::::: SOMETHING NEW :::::

SEAMLESS GOLD SHELL RINGS



No. 0356.

In Belcher and Tiffany Styles.

Warranted to Wear 5 Years.

SEND FOR SAMPLES. Sold to Jobbing Trade Only.

The R. L. GRIFFITH & SON CO.,

Factory, 144-158 PINE ST.,

PROVIDENCE, R. I.

SOLE IMPORTERS OF THE

GOLCONDA GEM.

We Are Leaders

in *Fine Ebony Brushes and Manicure Goods*, plain or mounted.

Sterling Silver Novelties.

Our Prices
Will Interest
You.

Leys, Trout & Co.

MANUFACTURERS,

OFFICES, 65 NASSAU ST., NEW YORK.

News Gleanings.

C. B. Duncan has opened a repair shop in Shelbina, Mo.

C. B. Cox has sold out his jewelry business in Knobel, Ark.

George Knebel has opened a jewelry store in Belmont, Wis.

W. H. South, Galena, Kan., has sold real estate valued at \$275.

C. E. Cromer & Bro., Fort Worth, Tex., have given a chattel mortgage on a safe for \$300.

Ketone Bros. have purchased the entire jewelry business of W. H. Edwards, Du Bois, Neb.

Jasper & Fishback is the style of a new jewelry firm who have just opened in Oronogo, Mo.

The jewelry stock of J. A. De Vries, Pella, Ia., is reported to have been attached for \$350.

T. G. Redfield, North Yakima, Wash., has given a chattel mortgage on his stock of jewelry for \$1,378.

H. Kirkpatrick, on Sept. 1, opened his new store in LeMars, Ia. He occupies the old Berner store.

A. V. Austin, Johnson Creek, Wis., is selling out his stock preparatory to departing for his home in Illinois.

The Adler Loan Co. have succeeded to the entire jewelry and pawnbroking business of S. A. Adler, Omaha, Neb.

Thoorp & Winter, Columbus, Kan., have dissolved, Florence E. Winter giving a bill of sale on her interest for \$1.

L. G. Booth, Watertown, S. Dak., has renewed a realty mortgage for \$150. He has paid off also a chattel mortgage for \$100.

Henry Bachelder and William Jones are about to engage in the nickel and silver plating business on Harrison Ave., Rockland, Mass.

A. L. Davison, who has conducted a restaurant in Cordova, Ia., for some time past, will discontinue this line and engage in the jewelry business.

A chattel mortgage for \$100 has been given by D. M. Dillon on his undivided half interest of the jewelry stock of L. May & Co., Prairie City, Ia.

Richard Preusser, a former jeweler of Wilkesbarre, Pa., expects to open a watch repair shop in a portion of Engle's jewelry store in the Bennett block.

Chas. H. Bullock, for the past year with E. M. Dickinson, North Adams, Mass., has accepted a position as watchmaker with Clark & True, Middletown, Conn.

The jewelry store of C. W. Clifford, McFall, Mo., was damaged to the extent of \$750 in the recent fire which nearly entirely destroyed the business part of that town. It was not insured.

A. F. Staufenbeil, Dubuque, Ia., has opened new and very handsome quarters in that city. He has recently been appointed local watch inspector for I. C. R. R., C. G. W. and C. M. and St. Paul railroads.

An officer discovered a lamp in John Van Eps' jewelry store, Plainfield, N. J., on the night of Sept. 2, which was smoking and sputtering dangerously. The officer notified Mr. Van Eps, who accompanied him to the store.

Charles Hultzberger, who for the past

18 years has been in the employ of Fred. Rave, jeweler, Plymouth, Pa., has resigned his position.

C. M. Allen will open a jewelry business in Ulysses, Pa.

F. J. Armentrout will remove from Cashton, Wis., and locate somewhere in Iowa.

E. T. Collins, jeweler, Parishville, N. Y., has on exhibition a diploma granted him by the South Bend (Ind.) College of Optics.

C. E. White, jeweler, Los Angeles, Cal., is trying for the Republican nomination for councilman from the Frist ward in that city.

The death occurred recently of William J. Martin, for one and one-half years employed in Hairhouse's jewelry store, Dover, N. J.

B. A. Wiley, jeweler, is successor of S. H. King, dealer in fruits and confectionery, Yuma, Ariz., and not M. S. Darling as previously reported.

The jewelry store of J. Fred. Brown, East Douglas, R. I., was entered by thieves on the night of Sept. 6. The thieves secured very little of value, as Mr. Brown puts the valuables at night where burglars cannot get them. Entrance was

effected by prying open the door.

M. T. Graham, a watchmaker and jeweler, of Fort Smith, Ark., has a son who fought under Capt. Allyn Capron, of the First artillery. Young Graham was in the thickest of the fight, and according to his captain "performed his duties like all of the men, without question or flinching."

Osborn Gillett, Woburn, Mass., has designed and is manufacturing a souvenir spoon that promises to be popular in that community. It is of sterling silver, well chased, and in its bowl is a likeness of Rev. Daniel Marsh, D. D., Pastor Emeritus of the First church, and a capital reproduction in miniature of the house of worship of that religious body.

It was reported in our issue of Aug. 31 that "L. J. Wyh has opened a new stock of jewelry in Palestine, Tex." This was essentially true with the exception of the name, which should be Jno. Wyche. Mr. Wyche is manager of the Crescent Jewelry Store. His sister, Mrs. M. V. Hunter, is proprietor of the store, as mentioned in these columns some weeks ago.

The new store of the Castelberg Jewelry Co., N. Eutaw St., Baltimore, Md., has been opened to the public and has taken its place as one of the most attractive

stores in the shopping district. On the second floor is the optical department, in charge of Harry E. Bemis, a graduate of the Chicago Ophthalmic College, while the manufacturing department occupies the third floor.

There is on exhibition in the store window of Chase & Doak, jewelers, Belfast, Me., a shell that was fired from the United States cruiser *Brooklyn*. An inscription reads: "Shell fired by United States cruiser *Brooklyn* at the battle of Santiago. Presented to F. E. Chase by Capt. E. O. Patterson." Mr. Patterson is in the Government employ, and stationed at Charleston, S. C. The shell is more than a foot in length.

The following appeared Sept. 1, in the *Bellaire, O., notes in the Wheeling, W. Va., Intelligencer*: "Mahlon Craft, for 25 years a jeweler in this city, has sold his business to a Wheeling gentleman named Nelson. Mr. Craft will join his family on the Western Reserve." The next day the *Intelligencer* said: "It was a mistake about Mahlon Craft selling his jewelry store. No such sale has yet been consummated." On Aug. 29, there was an item in the *Bellaire Tribune* to the same effect as that in the Sept. 1 *Intelligencer*.



THE TREASURER OF THE COMPANY MAKING UP THE FIGURES.

He reports the sales larger than anticipated. Of course, this is as it should be, and why?

Because the watchword has been new and exclusive styles, the prices absolutely right, and our reputation ever working upward and our friends and patrons steadily increasing in number.

If you give the Treasurer more work to do, you will be the gainers, for you will always get "value received."

Ought you not to see "PRISCILLA," the new (our own) 0 and six size Gilt and Nickeled Damaskeened ELEVEN JEWEL Waltham movements? Price, of course, between that of regular Seven and Fifteen jeweled movements.



Chapman & Co.

195 & 197 Broadway,

Western Union Building, New York.

To the Trade

At the opening of the Fall season the Gorham Mfg. Company desire to extend to the Retail Jewelry Trade an invitation to visit their salesrooms, for the purpose of inspecting their new lines of samples especially prepared for this and the holiday seasons.

The advantages of the **NEW YORK MARKET** cannot be over-estimated, and will become apparent by contrasting its **FINANCIAL, COMMERCIAL, IMPORTING AND MANUFACTURING** interests with those of other cities.

The various lines of goods have been greatly increased, owing to our belief that an unusual demand will be made upon us on account of the general improvement in business which is everywhere apparent.

Exhibits of our goods will be made at our salesrooms, Broadway and 19th Street, and 23 Maiden Lane, New York, and to those of the Jewelry Trade who are unable to take advantage of the special inducements offered through the Merchants' Association to visit New York, similar and complete lines of goods will be presented at our salesrooms, 131-137 Wabash Avenue, Chicago, and 118 and 120 Sutter Street, San Francisco.

We suggest the placing of orders as early as possible to insure the prompt delivery of goods when required.

TRADE MARK



STERLING

Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,

☞ New York.

BRANCHES :

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

United States and Canada,	PER ANNUM.	\$2.00
Foreign Countries in Postal Union,		4.00
Single Copies,		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

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Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athene, Rue Scribe.
- LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Sept. 14, 1898. No. 7.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

Proportion of Stock to Business Done. ONE of the most progressive retail firms in the trade, a firm who do a large business,

though they confess "they don't know it all," open up a vast field for speculation and calculation in a communication to this journal. At their request we elide their name and address, but subjoin their entire letter with these slight omissions:

Editor of THE JEWELERS' CIRCULAR

Knowing the active interest you take in all matters pertaining to the interest of the jewelry trade, we write you on what we consider one of the most important subjects pertaining to the trade, and would like not only your own opinion based upon knowledge of the business, but also would like you if possible to obtain an expression of opinion from leading houses in the trade from various parts of the country. Whilst we have no objection whatever to your publishing this communication in your regular issue, as is your custom, we would ask you to hold our name in strict confidence, and we think you would more readily get an expression from other members in the trade if you would undertake to treat their names in like confidence.

We have no doubt that all retail jewelers realize that there is no one feature of the business of greater importance than the relation that the amount of stock carried should bear to the amount of business done. Of course, local conditions have a great deal to do with this, and whilst there will of necessity be a variation in the amount, we would like to know what you consider should be a fair percentage of the stock carried to the annual turnover. On the one hand, we would not want to see a stock impoverished; at the same time, we would like to see overstocking guarded against. We would like you to express an opinion regarding the various departments—for instance, the watch department, the gold jewelry and the silver ware.

We feel sure this matter would not only be of interest, but also of profit to your numerous readers, and think it would indirectly pay you to give some considerable trouble and research to obtaining the opinion of the trade in such way as you may think best.

Yours very truly,

As we say above, our correspondents' queries open up a vast field for speculation, but from extensive inquiry instituted by us we are convinced that no replies approaching definiteness can be made, as the volume of a jeweler's stock depends upon the size of the community in which the particular merchant is located, the wealth and general social advancement of its inhabitants, the character of the prevailing industries, the class of trade to which the jeweler particularly desires to cater, and other considerations more or less local or personal. If any consensus of opinion can be made it is that the retail jeweler's stock should be turned over from two to three times per year, and that a retail jeweler should never owe on the average more than 25 to 30 per cent of the value of his stock. There is little danger of his overstocking with worthy, salable goods, provided the dealer has sufficient capital to discount his bills. The progressive jeweler will always display a stock of up-to-date goods and will be constantly on the *qui vive* for goods that are new in design and novel in character. He will ever strive to keep pace with the trade in his line in his city, town or village. As to a jeweler's stock of goods, two features at least must be taken into consideration: Care must be taken first to keep the goods bright and clean, to convey to them the appearance of having been put in stock within a few hours and of being new, fresh goods; and second to keep the stock clear of antiquated goods. We would not preach conservatism in buying goods, for con-

During the eight months of 1898, January to August, inclusive, **THE JEWELERS' CIRCULAR** published 9,591 more inches of advertising, and 4,411 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

tinued conservatism means disintegration and death. But it is safe to say that a stock of the value of \$50,000, every piece of which is clean, fresh and in order to be delivered to a customer, is undoubtedly a better stock to sell goods from than one of twice that value which is poorly kept, having a neglected appearance generally, and in which old and out-of-date goods are much in evidence. In every business house there are bound to accumulate some old goods, but by paying particular attention to their appearance and by constant cleaning and freshening up, they can be gradually disposed of, or if this is not practicable, a special sale should be inaugurated to get rid of them. The prompt turning over of a jeweler's stock is to the advantage of both himself and the wholesale and manufacturing branches of the trade; and it is better that a stock of say \$25,000 or \$50,000 should be turned over twice a year than that one of \$50,000 or \$100,000 should be turned over once. By the rapid turning over of stock, credits do not become too large and too long. This is self-evidently advantageous to both retailer and wholesaler or manufacturer. A jeweler can carry an extended and widely assorted stock of goods without showing it in too crowded a fashion, which not only detracts from the appearance of the stock, but adds greatly to the keeping of it in order. Duplicates in sight give the impression that the article is common. If one doubts this, let him note the effect upon a critical and discriminating customer, when the salesman takes from some secluded place and exposes an article but slightly different in style from any in sight, but carefully wrapped in fresh paper. It carries the impression of exclusiveness so dear to many hearts.

The retailer should not be anxious to accept all the credit that is within his grasp, for the giving of credit in the jewelry trade is notoriously too free and is not always to the advantage of the retail dealer, as the following authentic incident illustrates: A large firm of manufacturers, who have been in business for many years, once knew an enterprising, honest retail jeweler in a western town in New York, who had been in business for 30 years, who had been successful in building up a good trade and who had always paid his creditors 100 cents on the dollar. His competitors in the same town persistently undersold the dealer referred to and thereby took away from him his business until at last he was obliged to fail, but he failed honestly. The competitors in turn failed themselves with large liabilities and small assets. When our dealer went to New York to get a compromise,

he told his creditors that they were the cause of his failure, by reason of their giving large and indiscriminate credit to his unscrupulous competitors. There is no doubt that there was a good deal of truth in what he claimed, for the easy obtaining of credit induces a merchant to carry far more goods than he profitably can handle, thereby being compelled to sell at such a small margin of profit or at no margin whatsoever, that it is only a matter of time when his entire business collapses, while his practices have a baleful influence upon the business of other merchants whose policy to sell satisfactory goods at a paying profit—the only normal business principle possible—is incapable of being fulfilled. The dealer who wishes his business to have long life should resist all temptation to place in his stock goods that will not give satisfaction to the customer, no matter howsoever cheap they appear to be nor what competition he has to face. Yielding to the demand for cheap goods may make a few sales to-day, but the customer who is dissatisfied will forget how little was the cost of the article and remember only the disappointment and will go elsewhere for subsequent purchases.

We feel we have not covered quite entirely the questions propounded by our correspondents, but if any of our readers have additional ideas to offer or differences of opinion to express, it will afford us pleasure to give up our space to them.

Swiss and American Watch Trade in Japan.

In the report from Berne, Switzerland, of Consul Adolph L. Frankenthal, there is a good deal concerning the Swiss and American watch trade rivalry in Japan. In this report Mr. Frankenthal states that the trade in watches for the year of 1897 in Japan was as profitable as that of 1896. The imports gained two per cent. and the decrease in the number of pieces imported in 1897 was 12 per cent. from 1896, thereby raising the average price 14½ per cent., the reason for which can certainly be found in the fact that better watches were imported.

As showing the progressive and rapid increase in the imports of American watches into Japan, the following tables are conclusive:

silver plated cases, 71½ per cent.; composition cases, 21½ per cent. and steel plate cases, 1½ per cent. of the total amount.

From the tables it will be seen that imports from the United States have more markedly increased during the five years—from \$13,269 worth in 1893 to \$111,364 in 1897—than have those of any other country. This increase has been so great that the practical monopoly heretofore enjoyed by Switzerland is seriously threatened. In considering the figures referring to Germany, it must not be forgotten that the statistics given below as covering watches, in the case of Germany include also a large number of cheap alarm clocks, which would reduce the average price of their watches from \$1.05 to about 53 cents each. As it is, Germany's figures for 1897, which were less than those of 1894, 1895 and 1896, preclude that industrially ambitious country from being considered a factor in Japan, so far as the watch industry is concerned, while France, too, shows a palpably declining tendency.

The United States have a monopolization of the import trade of Japan in watch parts. We furnish everything used by the Osaka watch factory, which produces only American watches. In 1897 the imports from the United States in these parts stood at \$25,994, while those from Switzerland stood at \$9,663. As the Osaka factory cannot use more than one-third of the parts imported from the United States, it must be concluded that we supply more parts for the repair of Swiss watches than the Swiss manufacturers do themselves. From the foregoing array of figures and facts it is not surprising to learn that watch manufacturers in Switzerland are much troubled by the fact that the United States manufacturers are gaining upon them in the watch business in Japan.

It is admitted that mistakes will happen in the best regulated families and even a newspaper is not free from this fatality. It has developed since our last issue that the item from Chicago to the effect that the express companies had decided to bear from Sept. 2 the burden of the war tax instead of imposing it upon their customers was not quite a statement of fact. The item was received from outside our regular news gathering channels, and had the same basis as the item as appeared in hundreds of

COMPLETE WATCHES.

	1893.	1894.	1895.	1896.	1897.
Switzerland.....	86,713	69,266	161,198	307,991	274,103
Germany.....	3,694	11,694	7,701	13,539	5,379
France.....	10,243	3,238	9,358	4,620	7,800
United States.....	2,406	2,972	9,002	22,627	18,469
Great Britain.....	691	102	704	26	140
Other countries.....			759	12	3
Total.....	103,747	78,272	188,722	348,815	305,894

VALUE IN UNITED STATES CURRENCY.

	1893.	1894.	1895.	1896.	1897.
Switzerland.....	\$301,528	\$195,627	\$399,468	\$884,946	\$829,048
Germany.....	2,633	7,026	8,231	13,492	5,838
France.....	26,965	8,725	20,681	10,199	18,369
United States.....	13,269	13,193	29,832	100,586	111,364
Great Britain.....	1,392	412	4,802	1,104	1,499
Other countries.....			1,958	80	3
Total.....	\$345,787	\$224,933	\$464,972	\$1,010,407	\$966,121

The proportion in which watches were imported was as follows: Gold cases 3½ per cent.; gold plated cases, 2 per cent.;

newspapers throughout the country. The presidents of the express companies deny that any such decision has been reached.

Assignment of the Morrill Bros. Co.

BOSTON, Mass., Sept. 13.—The assignment is announced of the Morrill Bros. Co., 373 Washington St., to John B. Humphrey, a diamond merchant of this city. The liabilities are reported to be \$38,000 and the nominal assets \$100,000. The assignment was made yesterday.

More Jewelers Want J. B. Bowden Appointed.

Signers of the petition seeking the appointment of Joseph B. Bowden, of J. B. Bowden & Co., New York, as commissioner to the Paris Exposition of 1900, in addition to the many already published in THE CIRCULAR are as follows:

BALTIMORE.

The James R. Armiger Co., Thos. W. Gills, president; Welsh & Bro., J. S. MacDonald, Samuel Kirk & Son Co., John N. H. Menger, Jacob & Jenkins, Geary & Weale, S. Janowitz & Son, Heil & Schlarb, Fred Bucher, John R. Korb, Conrad Klank, Ames & Fetting.

PHILADELPHIA.

James E. Caldwell & Co., Jacob Bennett & Son, Z. J. Pequignot, I. Bedichimer, Blair & Crawford, Westcott Bailey & Co., G. S. Lovell Clock Co., M. R. Minnich, secretary; Earle & Co., S. Kind & Son, Pfalzer Bros. & Co., H. O. Hurlburt & Sons, W. G. Earle, M. Sickles & Sons, Priddy & Bonaffon, Wm. Morris & Co., B. Williams Co., Ltd., Henry Euler, Alex. R. Harper & Bro., Louis A. Scherr & Co., Wm. P. Sackett, H. Muhr's Sons.

ATTLEBORO.

R. F. Simmons & Co., Regnell, Bigney & Co., Fargo & Valentine, A. Bushee & Co., Ellis, Livsey & Brown, Allen, Smith & Thurston, the D. F. Briggs Co., Chas. M. Robbins, Dolan & Co., McRae & Keeler, F. W. Weaver & Co., Wheaton, Richards & Co., J. T. Inman & Co., Marble, Smith & Forrester, C. H. Allen & Co., Smith & Crosby, F. H. Sadler & Co., Torrey Jewelry Co., Watson & Newell Co., James E. Blake Co., Walter E. Hayward, C. A. Marsh & Co., Attleboro Mfg. Co., S. M. Einstein.

ADDITIONAL NEW YORK.

F. Schneider, F. F. Heitz, A. Lounsbery & Son.

ADDITIONAL NEWARK.

W. T. Rae & Co., C. Hartdegan, J. J. S. Rutan.

ADDITIONAL CHICAGO.

G. W. Marquardt & Sons, R. Chester Frost & C., James H. Winn & Co.

ADDITIONAL PITTSBURGH.

James R. Reed & Co., Jos. DeRoy & Sons.

Harry P. Bach Leaves for Parts Unknown.

Harry P. Bach, who conducted a retail jewelry business at 125 E. 23d St., New York, is reported to have left town for parts unknown. Mr. Bach went into business in the 23d St. place in December, 1894, renting from I. Bechtold, optician, half of the latter's store.

Mr. Bechtold told a CIRCULAR reporter that Bach left the place Thursday last. All other information he refused to give, denying, in fact, that he knew of any of Bach's movements. Letters addressed to Bach, he said, were kept for him at the store. Bach's safe and stock were removed shortly after Bach's disappearance, and no tidings have reached Mr. Bechtold since.

Suicide of a Pioneer Attleboro Jeweler.

NORTH ATTLEBORO, Mass., Sept. 7.—Isaac B. Allen, aged 78, one of the oldest residents of this town, hanged himself in a barn on the Knapp estate yesterday. Mr. Allen was one of the earliest jewelers in the town. He was despondent, and frequently threatened to drown himself. He had no relatives in this section.

New York Notes.

L. Bonet returned from Europe on *La Navarre* last week.

B. Kahn & Son have filed a judgment for \$49.52 against Edw. B. Ludlow.

A judgment for \$263.96 against Chas. S. Isabel has been entered by P. Silberman and others.

The L. E. Waterman Co. have entered a judgment for costs amounting to \$293.94 against Arthur A. Waterman and Edw. L. Gibson.

The Market and Fulton National Bank has entered judgment for \$140.91 against the George W. Church Co. and Wilson W. Hoover.

The latest productions of the W. W. Hayden Co., Newark, N. J., were placed on view at the Bartholdi Hotel, 23d St. and Broadway, New York, Monday and Tuesday.

At a meeting of the directors of the New York Jewelers' Board of Trade held Thursday, the following firms were elected members of that organization: Ziruth & Moore, Newark, N. J.; Shafer & Douglas, New York, and Geo. H. Cahoon & Co., Providence, R. I.

A handsome and richly jeweled sword to cost \$1,000 is to be presented to Rear Admiral Winfield Scott Schley by his fellow members of the Royal Arcanum in New York State. The idea originated with Charles G. Balmanno, teller of the Fulton Bank of Brooklyn, who is a past regent of Gilbert Council. It is expected that all of the 260 councils in the State, including 64 in Brooklyn and 46 in Manhattan, will give cordial support to the project. The presentation of the sword will probably take place in the Masonic Temple, when Rear Admiral Schley returns from his peace mission to Porto Rico.

J. D. Patterson, of R. S. & J. D. Patterson, Port Huron, Mich., while in New York, showed in THE CIRCULAR office a journalistic curiosity in the shape of what is claimed to be the first American newspaper published in Santiago de Cuba. This is the *Co. F Enterprise* of the date, Santiago de Cuba, Tuesday, July 26, 1898, printed and published by the printers of Co. F 33d Michigan Volunteer Infantry, Colonel Boynton of which regiment is a relative

by marriage of Mr. Patterson. The *Enterprise* is a six page paper and contains a supplement of news and ads. of Santiago, besides the ordinary matter as printed in the regular issues of the paper.

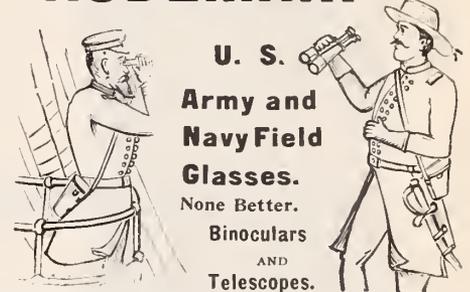
Nicolo Zito, a passenger on the *Aller*, which arrived Wednesday, was stopped by Customs Inspectors Brown and Donohue while leaving the ship after his trunks had been inspected. The customs officers took Zito aside and upon searching him found in his pockets a diamond and sapphire bracelet, a pearl and diamond bracelet and a diamond brooch. The articles not having been declared were seized and Zito was arrested. To United States Commissioner Romaine, in Jersey City, Zito said he was a produce merchant at 2 Stone St., New York. He claimed he had no intention of smuggling and offered to pay the duty on the jewelry. Zito's offer was declined and he was committed to jail in \$1,000 bail to await the action of the United States Grand Jury. The jewelry was sent to the seizure room of the Custom House.

A theft was committed in the store of Tiffany & Co., 15 Union Square, at 2.30 o'clock Monday afternoon, and before 3 o'clock the man charged with the crime had been haled before Magistrate Cornell examined and held in \$1,000 for trial. The prisoner was Joseph Brandus, 55 years old. He refused to give his address or tell anything about himself, but a policeman of the court squad said that he had been arrested twice before upon the complaint of his wife. The complainant was Ralph M. Hyde, superintendent at Tiffany's, and his witness was Herbert E. Ward, a salesman. According to Ward's testimony, Brandus took a \$50 silver and onyx clock from a showcase, put it in a long black bag and walked toward the elevator. The theft was committed on the second floor. Ward followed him and as he was about to step on the elevator platform, accused him of the theft. Brandus denied the charge, and, at the same time, jumped aboard the elevator car and tried to close the slide door after him. The man in charge of the elevator put on the brake so that the car could not move, and, after a very short struggle, ejected Brandus, who immediately offered to give up the clock. Ward refused to

take it and held the man until a policeman arrested him.

The New York *Tribune* of Sept. 4 contained in its Masonic department a portrait and biographical sketch of Frederick Kanter, jeweler, whose store is under the Morton House, Broadway and 14th St. Mr. Kanter is the present Grand Master of the Grand Council of Royal and Select Masters of the State of New York. He has worked in the Cryptic Rite for many years. In this branch of Masonry he has won renown, and the interest he has shown, the earnest and untiring zeal displayed by him at all times for the benefit and advancement of his chosen rite, have been appreciated by the members of Cryptic Masonry, and his election recently to the highest office in their gift emphasizes this appreciation. Frederick Kanter was born in Helmstedt, Duchy of Brunswick, in 1852, where his father, Gottlieb Elias Frederick Kanter, was an esteemed citizen and prominent Free Mason. He attended the schools of his native land, and learned the trade of watchmaker and jeweler. After serving four years at this, as was the custom in the

AUDEMIR



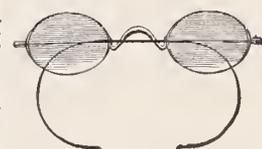
U. S. Army and Navy Field Glasses.

None Better. Binoculars AND Telescopes.

Import Line of... Opera Glasses
Now ready for inspection.

ASK TO SEE

NEW DEPARTURE PATENT NEVER-BREAK-STRAPS ON ALL



NON-CORRO-SIVE, NICKEL SILVER MOUNTINGS.

SKELETON SPECTACLES and EYEGLASSES.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.

...DEALERS...

Do not fail to see our line of

Colored Cut Glass

for this season. The right colors and the right prices.

C. Dorflinger & Sons,

915 Broadway.

36 Murray Street.

NEW YORK.



EBONY

IVORY

SHELL

LEATHER

DEITSCH BROS.

14 E. 17" ST.

NEW YORK.



Fatherland, where every trade must be thoroughly mastered, he was officially declared an accomplished "journeyman of his art." He then traveled extensively on the Continent, visiting Belgium, France and Austria and England. In London he worked for W. Connell, chronometer maker for the Admiralty. In 1874 he arrived in New York, working here for the foremost watchmakers and jewelers. In 1877 he engaged in business for himself in Broadway, on which thoroughfare he became well known in his line, and is now located under the Morton house.

Providence.

L. C. Angell & Co., 35 Dorrance St., have been attached for \$100.

William H. Thurber, of the Tilden-Thurber Co., acted as a member of the regatta committee and of the judges and time-keepers at the Bristol yacht races last Saturday.

A fire in the jewelry establishment of Allen A. Stearns, 24 Calendar St., started about 11 o'clock Thursday morning. The blaze was confined to a pile of waste material and the damage was slight, as it was quickly extinguished after the arrival of the department.

Ellen Lavin, 39 years of age, wife of John B. Lavin, jeweler, residing at 98 Logan Ave., Friday night, took what she supposed was a dose of Jamaica ginger, but which proved to be diluted nitric acid, and her death followed very shortly. Mrs. Lavin leaves four children, the eldest 12 years old.

Reappraisements Filed.

Reappraisements of merchandise were filed Monday by the General Appraisers as follows:

Precious stones, cut, from Schenkein & Sons, Amsterdam, Aug. 18, 1898; brilliants, No. 3, 135.88 5-16 carats, entered at 94fl, advanced to 100fl per carat; No. 4, 53.26 11-16 carats, entered at 82.50fl per carat, no advance; No. 5, 83 $\frac{3}{4}$ carats, entered at 76.30fl, advanced to 82fl per carat; No. 6, 49 carats, entered at 73fl, advanced to 80fl per carat; No. 7, 32 $\frac{3}{4}$ carats, entered at 90fl, advanced to 95fl per carat; No. 8, 15 $\frac{1}{8}$ carats, entered at 90fl, advanced to 98fl per carat; No. 9, 32 carats, entered at 67fl, advanced to 73fl per carat; No. 10, 35 $\frac{5}{8}$ -1-32 carats, entered at 70fl, advanced to 75fl per carat; No. 11, 29 carats, entered at 66fl, advanced to 73fl per carat; No. 12, 28 $\frac{3}{4}$ carats, entered at 67fl, advanced to 73fl per carat; No. 13, 14 $\frac{1}{2}$ carats, entered at 62.50fl, advanced to 65fl per carat; No. 14, 50 3-16 carats, entered at 56fl, advanced to 62fl per carat.

Decorated china, from Conta & Boehme, Poessneck, June 8, 1898; Luechter, 8,418, entered at 19.60 marks per dozen; jardinières, 8,821, entered at 30.20 marks per dozen; pagoden, entered at 29.20 marks per dozen; discounts, 25 per cent., 5 per cent., and 1 per cent.; balance similar goods; add cases and packing; no advance.

Decorated china, from Porzellanfabrik Triptis, Triptis, June 21, 1898; cups and saucers, 183 $\frac{1}{2}$ -1,633, entered at 1.80 marks per dozen; discount 5 per cent. and 2 per cent.; add crates; no advance.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

J. A. Zang, Alliance, O., Union Square H.; H. L. Lang, Staunton, Va., Union Square H.; W. C. Kendrick, of Wm. Kendrick's Sons, Louisville, Ky., Imperial H.; Geo. Caspari, of Wm. Kendrick's Sons, Louisville, Ky., Gerlach H.; O. J. Fuchs, Chillicothe, O.; Sinclair H., S. L. Cook, of Mandel Bros., of Chicago, Ill., 450 Broome St.; D. E. Lumsden, of C. Lumsden's Son, Richmond, Va., Marlboro H.; T. L. Combs, of T. L. Combs & Co., Omaha, Neb., Albert H.; Daniel Rosenbaum, of D. & J. Rosenbaum, Anderson, Ind., 186 75th St.; Karl Lehmann, Natchez, Miss., 209 E. 61st St.; I. Palmer, of J. G. Myers, Albany, N. Y., 487 Broadway; J. Vose, Providence, R. I., 157 Duane St.; W. N. Rudd, of Rudd & Williams, Rome, N. Y., Arlington H.; A. Loch, Allegheny, Pa., Marlboro H., headquarters at Hayden W. Wheeler & Co.; C. A. Scudder, Athens, Ga., Imperial H.; M. Rosenbloom, Rochester, N. Y., Broadway Central H.; Geo. Honnet, Wilmington, N. C., Imperial H.; Wm. Black, Montgomery, Ala., Vendome; Mrs. William Pusch, Emery, Pa., Broadway Central H.; D. Emery, Bradford, Pa., Imperial H.; J. R. Mercer, Kansas City, Mo., Holland H.; L. O. Stevens, of J. P. Stevens & Bro., Macon, Ga., Astor H.; J. A. Pitts, Montreal, Can., New Amsterdam H.; I. C. Silver, Montreal, Can., Astor H.; S. B. Leonardi, Tampa, Fla., St. Denis H.; F. J. Bicknall, Providence, R. I., Imperial H.; T. J. Pottinger, of Rodgers & Pottinger Jewelry and Optical Co., Louisville, Ky., Marlboro H.; C. L. Dingler, Chester, Pa., Broadway Central H., headquarters 16 Maiden Lane.

Death of An Old Providence Jewelry Manufacturer.

PROVIDENCE, R. I., Sept. 10.—Henry Gorman, who died at his Summer home at Oakland Beach on the 5th inst., was one of the well known manufacturing jewelers of this city of two decades ago. He was born in Tariffville, Conn., in 1837, but removed to Springfield, Mass., with his parents when only four years of age. As a young man, he served an apprenticeship with Arthur Runville & Co. In 1870 he came to Providence to take a position of foreman with Saxton, Smith & Co., who were then beginning business as manufacturing jewelers. Here he remained until the formation of the manufacturing jewelry concern of Martin, Copeland & Co., in January, 1880, where he, as a member of the firm, remained until 1892, when poor health necessitated his retiring from a position where his untiring industry and personal interest made him a valuable associate.

The deceased was for many years a member of the Hampden Lodge of Springfield, Mass., and Plymouth Encampment, of Providence, R. I. He leaves a widow, one son and a sister.

The funeral was held Friday at Oakland Beach.

The Attleboros.

The new G. K. Webster factory was wired last week for electric lighting throughout.

William F. Maintien is at home after a successful business trip with the samples for Maintien Bros. & Elliott.

The representative of R. S. & J. D. Paterson, Port Huron, Mich., called on the manufacturers in this section last week.

Capt. Herbert A. Clark, of Horton, Angell & Co., who held the position of quartermaster on the staff of the Massachusetts Fifth Volunteers, resigned that post last week.

The report of the assessors of North Attleboro, given out Saturday, shows the valuation to be \$3,819,860, a drop of some \$20,000. The tax rate is now \$21.40, against \$23 last year.

Ernest D. Gilmore, of E. D. Gilmore & Co.; Herman T. Regnell, of Regnell, Bigney & Co., and Ernest V. Quarnstrom, of J. M. Fisher & Co., have been chosen officers of the Young Men's Christian Association.

C. H. Allen & Co. posted a notice in their shop on Saturday that until further notice the working hours of Saturday will be up to noon. The movement to give the employes Saturday afternoon is growing in favor and practice.

Two prominent jewelers' families are about to be united by the marriage ceremony. Miss Edith, the daughter of Clarence L. Watson, of the Watson & Newell Co., has announced her engagement to Fred Briggs, son of Stephen A. Briggs, for years a partner of John M. Fisher, of J. M. Fisher & Co., and now interested in the Watson & Newell Co.

A prominent local jeweler became interested in the extraction of gold from sea water. To see for himself if there was anything in it he went to great trouble and expense to put 100,000 gallons of sea water through a solution for detecting gold used extensively in his business. The results were nil.

The 40th Massachusetts held its 36th reunion last week in Boston. Company H was an Attleboro company and in its ranks were the following jewelers: Everett B. Bliss, of Bliss Bros.; John C. Cummings, of J. C. Cummings & Co.; John F. Streeter and Henry A. Streeter, both formerly of Streeter Bros. Others there were who have since died. The regiment was in 48 battles and numerous skirmishes.

Canada and the Provinces.

A very large number of jewelers were in Toronto last week, as it has got to be a general custom to combine a Fall purchasing trip with a visit to the Toronto Industrial Exhibition which closed Sept. 9. The following is the list so far as names could be obtained: James Fisher, Galt; Howard Felt, Oshawa; J. W. Jackson, Leamington; R. Thompson, Seagrave; J. A. Floyd, Mattawa; H. Davis, London; J. R. Munshaw, Wingham; W. E. Jones, Stratford; H. L. Jackson, Brussels; T. Marshall, Fergus; E. G. Francis, Port Hope; N. F. Willmot, London; J. J. Walls, Tottenham; R. J. Fox, Orillia; T. Hadley, Frankfort; W. Delany, Co-

*When Others Fail
The Prentice Pleases.*

CONVENIENT because case opens with one hand.
MPACT and so occupies smallest pocket space.

YOUR
JOBBER
HAS
IT.



**E. Kirstein
Sons Co.,**

ROCHESTER,
NEW YORK.

Manufacturers of

UP-TO-DATE SPECTACLE AND EYE GLASS CASES.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED
1850.

C. F. RUMPP & SONS,



FINE LEATHER GOODS,

Fifth and Cherry Streets,
Philadelphia:

Special
Catalogue
for
Jewelers.

New York Salesrooms:
621 BROADWAY.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.



No. 149



Pat'd Nov. 30, '94

SEND FOR
CATALOGUE C.

37 MAIDEN LANE,

NEW YORK.

bourg; C. A. Fox, Walkerton; H. J. Mayhew, Colborne; A. J. Gabel, Berlin; E. F. Davis, Mitchell, J. B. Rogers, Woodville; F. Keetch, Sudbury; J. A. McFee, Belleville; W. C. Delong, Ameliasburg; W. H. Roberts, Stratford; A. Humber, Seaforth; Geo. Fisher, Wyoming; G. A. Redmond, Harrowsmith; C. Bass, Palmerston; H.

J. Stiefelmeyer, Hamburg; E. C. Daniels, Orangeville; C. F. Tucker, Baneroff; W. H. Smith, Tilbury; D. Lundy, Mount Albert; S. C. McKeown, Mt. Albert; W. A. Morse, Bayham; J. Chapin, Burks' Falls; J. E. Tindale, Woodstock; C. Nettleton, Penetang; Henry Wendt, Clifford; Chas. Wendt, Mildmay; R. Jeanerette, Elmira;

C. A. McDowell, Hensall; W. A. Fenwick, Shelburne; A. B. Wilson, Georgetown; T. Blackburn, Belleville; J. B. Robinson, Elmvale; R. S. Wilson, St. Mary's.

D. Binge, representing S. & B. Lederer, of Providence, R. I., was in Toronto last week.

The annual meeting of the Jewelers' Security Alliance, of Canada, which should have been held last week, has been postponed until the 22d inst.

F. G. Nordstrom, Jamestown, N. Y.; T. L. Combs, Omaha, Neb., and F. J. Hutchinson, Hornellsville, N. Y., were among the American visitors to the exhibition in Toronto last week.

Mr. Stangers, manager of the Buffalo Ophthalmometer Co., spent several days with the Montreal Optical Co. at Toronto, giving demonstrations of their instrument before the class at the Optical Institute of Canada.

To the exhibit of Ambrose Kent & Sons at the Toronto Industrial Exhibition, Toronto, last week, T. L. Combs, of T. L. Combs & Co., Omaha, Neb., and F. J. Hutchinson, Hornellsville, N. Y., both jewelers, were among the visitors.

Lionel G. Amsden, of Cohen Bros., gave a series of practical talks on "Advanced Optics" to visiting opticians in the rooms of the Canadian Ophthalmic College, Toronto, Sept. 5 to 9 inclusive, explaining the latest discoveries and developments in optics and the conclusions verified by experimental research. These addresses, which were greatly appreciated by the practical opticians who took advantage of the opportunity, included the subjects of "Astigmatism—Its Asthenopic Significance and Association with the Oblique Muscles;" "Muscular Inefficiencies—The Effect as Seen Under Various Forms of Ametropia and Presbyopia;" "Ciliary Spasm—Signs, Symptoms and Method of Treatment," and practical instruction in the use of the various instruments for eye testing, including the refractometer, ophthalmometer, prisoptometer and retinoscope.

William Hellberg will open his new jewelry store in Marshalltown, Ia., this week. Mr. Hellberg is from Chicago.

A severe rain storm struck Pittston, Pa., last Tuesday evening about 8.30 o'clock. Lightning struck the street car track in front of T. R. Staley's jewelry store and caused great excitement, also burned out the private telephone between Mr. Staley's residence and the store and many telephones in the city.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

S. STERNAU & CO.,

Office, Factory and Salesrooms

193 PLYMOUTH ST., BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes, Kettles, Trays,

CRUMB TRAYS, and SCRAPERS, BREAD
BASKETS, ETC.



New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

F&B. Do Not Fail



To see our enormous
line of

STERLING SILVER AND ALSO JEWELRY
..OUR..

Fine Quality—Low Prices

TOILET AND MANICURE GOODS, ALSO MANY OTHER BEAUTIFUL SILVER ARTICLES

THEODORE W. FOSTER & BRO. CO.,

JEWELERS AND SILVERSMITHS,

SUCCESSORS TO
FOSTER & BAILEY.

100 RICHMOND ST., PROVIDENCE, R. I.



V

Means everything that is first quality in Watch Glasses.

T

They are used by more Watch and Case Makers than all others.

F

Their success has induced others to copy the label but not the quality.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulations of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

NEW BERN, N. C., Sept. 8, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please tell me whose trade-mark this is for solid silver flat ware. Party copied it from a fork and



wants to get more like it. Answer by return mail. Yours truly,
S. K. EATON.

ANSWER:—This trade-mark is used by Geo. W. Shiebler & Co., 33 Union Square, New York, and is illustrated on page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

MERIDEN, Conn., Sept. 6, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me where the

H. L. & BRO.

lorgnette watch chain is made, and who are the makers? A reply would oblige,
Yours truly,
W. V. BLAIR.

ANSWER:—The firm who use the above trade-mark in connection with lorgnette watch chains are Henry Lederer & Bro., 227 Eddy St., Providence, R. I., and 37-39 Maiden Lane, New York.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ROCKFORD, Ill., Sept. 7, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me who makes the cheap battleship after dinner coffee spoons with ship in bowl and medallion of captain on the handle? and oblige yours,
N. E. BENOIT.

ANSWER:—W. A. Rogers, 12 Warren St., New York, and George E. Homer, 45 Winter St., Boston, Mass., make battleship souvenir spoons in silver plate. Simmons & Paye, 129 Eddy St., Providence, R. I., and Frank M. Whiting & Co., North Attleboro, Mass., make them inexpensively in sterling. Battleship spoons in silver are also made by Gorham Mfg. Co., Broadway and 19th St., New York; Alvin Mfg. Co., 54 Maiden Lane, New York; Howard Sterling Co., 860 Broadway, New York, and George W. Shiebler & Co., 33 Union Square, New York, make them in several styles.

PITTSBURGH, Pa., Aug. 22, 1898.

Editor of THE JEWELERS' CIRCULAR:

I write to ask if you can give me any information as to maker of a special designed Mystic Shrine pin or button which was sold in Detroit at the Shrine annual meeting last year. I am told that it is made in Detroit—the design is a rope or cable held or grasped by two hands. If you can give me the address of maker or any information in regard to how or where I can get some of them, you will greatly oblige your's, very cordially,
ALEX. D. MUNN.

ANSWER:—We cannot give the name of the maker of the Mystic Shrine pin described. We have made inquiry among the most extensive makers of such goods, among people who, like Chas. G. Braxmar, are prominent Shriners and makers of medals, and have written to Detroit to a firm who do an extensive business in emblems and Mystic Shrine goods, without being able to learn of the maker. Can any

of our readers enlighten us upon this subject?

Attention is directed to the advertisement of C. F. Monroe Co., Meriden, Conn. There will be seen a few specimens of a fine selling and seasonable line of decorated glass ware, known as "Wave Crest." Particularly interesting is the piece 244, which is one of a set made in opal, artistically decorated in various tints, the surface being embossed in rococco design, having rococco gold plated metal top. The set comprises pomade and tooth powder boxes and tooth brush holder, and is very handsome and ornamental.

A REALLY FIRST CLASS ARTICLE AT A MODERATE PRICE

IS OUR MOTTO IN TRADE.

A. & A.

IS A SYNONYM FOR A HUSTLING MAIDEN LANE

HOUSE AT THE TOP O' THE HEAP, FOR RIGHT GOODS, RIGHT TREATMENT, RIGHT PRICES.

DIAMONDS.

FINE, WHITE, COMMERCIAL, PERFECT, SMALL SIZES OUR SPECIALTY.

AVERBECK & AVERBECK,
16-18 Maiden Lane, New York.

...OVER-STOCKED...

HENCE A GREAT REDUCTION IN PRICES.

China, Bronzes, Clocks,
Terra Cotta Busts and Figures,
Marble Statuary, Bohemian Glass, Etc.



Jewelers who want nice, clean, up-to-date Novelties, and believe that "Goods well bought are half sold," should be early buyers.

Levy & Dreyfus Co.,

41 BARCLAY STREET,
46 PARK PLACE,

NEW YORK.

Philadelphia.

H. B. Stern, jewelers' findings, has returned from a visit to Atlantic City.

James Wilson, manager of Wanamaker's optical department, has returned from a vacation to Ocean City.

W. P. Sackett has returned from a visit to the New England factories in the interests of the Wanamaker house.

The Franklin Optical Co. have opened an establishment at 58 N. 8th St. The company occupy the entire four stories of the building.

Geo. W. Devimny, 111 S. 11th St., was the maker of a very handsome medal presented recently to Bandmaster H. R. Andrews by the members of his orchestra.

Wm. G. Earle has joined the Strawbridge & Clothier forces as buyer for their new jewelry department, for which Charles E. Schellinger has been engaged as manager.

The first of the four large dials for the City Hall clock has been received from the Johnson Electric Service Co., Milwaukee, Wis., and will be placed in position the latter part of this week. It will be followed shortly by the other dials, but the works will not be put in until December.

Daniel Kendig, formerly a member of the reserve police force, died Sept. 2, aged 87 years. Mr. Kendig had been on the retired list for the last eight or ten years. He subsequently became watchman for J. E. Caldwell & Co.'s jewelry store. While serving in that capacity he broke up what was known as the Pete Burns gang of thieves, and was nearly beaten to death by them.

Henry Perkins, alias Laurence Leslie, was arrested last Tuesday on the charge of larceny of four pieces of diamond jewelry valued at \$300 belonging to John McCully, 9th and Race Sts. It is stated that Perkins had the diamonds sent to his home on approval, and on the pretence of taking them upstairs to show to his wife, made his exit through a window and escaped with the booty. Magistrate South held him in \$1,000 bail for trial.

Bessie Carter, the young woman who

was arrested some time ago on the charge of attempting to obtain jewelry by false pretences from H. O. Hurlburt & Sons, was sent to the Magdalen Home on Friday by Judge Finletter. On account of the young woman's family connections the prosecutors joined in an appeal to the court for mercy. She pleaded guilty, but the Court thought the ends of justice would be served in suspending sentence and sending the woman to the Home.

Hamilton & Diesinger have on exhibition a magnificent piece of silver ware which they have just made for John F. Betz. It is a solid silver punch bowl which Mr. Betz will send as a wedding present to the Princess Pauline, of Wurtemberg, who will be married on Oct. 2. The bowl is lined with gold and is provided with a ladle and tray. The exterior work represents scenes descriptive of American sport, and bears the following inscription: "Furchtlos und Irene. Presented to Her Royal Highness, the Princess Pauline, of Wurtemberg, by John F. Betz, Philadelphia, U. S. A., Oct. 2, 1898."

Michael Moriarty, alias "Mickey, the Dude," was arrested here last Wednesday as a generally suspicious character. He is the man who was charged in 1893 with having robbed a New York diamond dealer of \$2,000 worth of gems. He escaped punishment for this owing to the death of his victim, and subsequently he was implicated in various jewelry store robberies in London and elsewhere. He turned up in Philadelphia last week and was acting suspiciously in the crowd at Broad St. station when arrested. On Friday Judge Sulzberger released him on a writ of habeas corpus, on the ground that because a man committed previous wrong acts he was not necessarily a professional thief.

Trade Gossip.

The Julius King Optical Co., 2 Maiden Lane, New York, have a neat little 10 page pamphlet to illustrate and explain the various attributes of their own "Anchor" nose guard for eyeglasses. The pamphlet is well printed and in an interesting but pointed manner emphasizes the various advantages claimed to be possessed by the "Anchor" over other guards.

B. F. Rees, of Zimmern, Rees & Co., 9-13 Maiden Lane, New York, speaking of the expected rise in prices in the diamond market, said to a CIRCULAR representative: "We are in receipt of advices from abroad assuring us emphatically that a considerable advance is imminent. My personal opinion is that before next January rough will have advanced fully another 10 per cent."

Answering a query put by a CIRCULAR reporter as to the trade outlook for this Fall, Mr. Roberts, president of the New York Standard Watch Co., 11 John St., New York, said: "I expect and look forward to an improved state of trade in all the branches of the jewelry business. Such an improvement is already perceptible." The company's factory has not been shut down at any time during the year.

Fred. W. Lewis, of Fred. W. Lewis & Co., 24 John St., New York, when asked to state his opinion of the anticipated advance in the diamond market, said: "It

is, to my mind, a settled fact that the diamond market will experience in the near future considerable agitation in the way of an advance in price. This belief is the result of information received from Europe, emanating from eminently reliable sources."

Leys, Trout & Co., Prescott building, John St., New York, are showing extensive lines of ebony brushes and toilet ware, both plain and artistically silver mounted. Particularly desirable in the way of mounted goods are articles ornamented with the firm's "Cupid" design, showing a girl and a boy cupid separated by a heart. The firm are doing a large business in their ebony goods, and on the principle that "the proof of the pudding is in the eating," this fact unequivocally points to the salability of the line. Their assortments of sterling silver novelties are, if anything, more varied than heretofore.

The Mauser Mfg. Co., 14 E. 15th St., New York, awake to the increased demands of the jewelry trade, have prepared for this Fall a collection of new lines of silver ware that will indubitably win much favor among judicious buyers. Their regular lines have been strengthened and many additions have been made. "Our lines of stand-bys," said Mr. Kolb to a CIRCULAR representative, "such as large pieces in silver and silver mounted glass are larger and more beautiful than ever. Our lines of table and toilet ware have been augmented by new designs whose marketableness has been enhanced by that omnipotent factor—reasonable prices. Our assortments of novelties comprise 'leaders' of which we are justly proud, the inkstand advertised in this week's issue of THE CIRCULAR being only one of a great many 'snaps.' We look forward to a booming business."

Beautiful half tone illustrations of the various pieces of flat ware now made in Rogers & Bro.'s new pattern, the "New Century," are to be found in the handsome 10 page brochure, just issued by the manufacturers to announce the introduction of this most artistic design. A group of pieces in this pattern is shown in their advertisement on page 2 of THE CIRCULAR. From the 40 or more illustrations which the booklet contains an idea of the graceful beauty of this newcomer among the Fall patterns is to be obtained, though the excellent workmanship shown in each piece can only be clearly appreciated after an inspection of the articles themselves. The illustrations, however, including as they do almost every variety of article made in table ware, whether dozen or single pieces and even novelties, will serve to give an idea as to how perfectly the "New Century" harmonizes and conforms to the shapes required and how rich yet quiet is the effect produced by its ornamentation. The "New Century" is indisputably one of the most artistic and striking patterns in silver plated flat ware ever produced, and is truly the embodiment of every requisite in a spoon pattern at the close of the 19th century and opening of the 20th century. It has been appropriately named.

Very extensive improvements have recently been made in the store of James Mix, Albany, N. Y., a new plate glass front being the most noticeable of them.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

Connecticut.

Business is quite brisk at the Middletown Plate Co., Middletown.

Jeweler P. H. Stevens, of Bristol, is having an auction sale of jewelry.

Mr. and Mrs. George H. Wilcox left Meriden Sept. 5 for Lake Kiakiasink, to remain two weeks.

Geo. Mitchell and A. H. Condell, of the E. N. Welch Mfg. Co., Forestville, have gone to the Thousand Isles.

Newton & Lincoln, Winsted, deny that they are conducting an auction sale. They say the sale they are running is a special sale to reduce stock, not an auction sale.

President George H. Wilcox, of the Meriden Britannia Co., has been honored by Meriden's Mayor with an appointment for the long term (three years) on Meriden's board of apportionment and taxation, as has also Wallace A. Miles.

At a meeting of the E. T. Burgess Cut Glass Co., Middletown, formerly of Meriden, held recently, it was decided to resume business and to fill the frames. Orders have been coming in of late and the western trade has picked up wonderfully.

Frank Dormelski, aged 55, for the last seven years employed by the E. A. Bliss Co., Meriden, died on the New York boat on the way from New York to New Haven, recently. He was on his way to Meriden from New York and was suddenly stricken with heart trouble.

The R. Wallace & Sons Mfg. Co., Wallingford, are running six days per week instead of five days as heretofore. Business at the Meriden Britannia Co.'s factory and at the Simpson, Hall, Miller & Co. factory is very brisk. The latter factory's britannia department has again been put on five days' time.

In some departments of the New Haven Clock factory business is very good. The addition, 40x100 feet, the last of a series of new buildings, by which the Waterbury Clock Co. are greatly enlarging their plant, is in the course of construction. This company are also installing an electric lighting and power plant at their factory.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St. - New York

ESTABLISHED 1879.

Louis W. Hraba,

29 East 19th St., New York,

MANUFACTURER OF

Fine Leather Goods

Exclusively for the Jewelry Trade.

Our New Line of Goods

For the **Jewelry and Fancy Goods Trade**

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our sales-rooms.

Bradley & Hubbard Mfg. Co.,

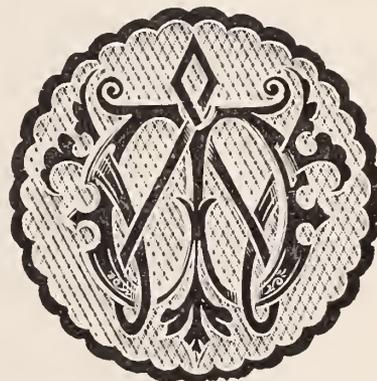
NEW YORK, 26 Park Place to 21 Barclay Street.

BOSTON, 160 Congress Street.

CHICAGO, 204 Masonic Temple.

PHILADELPHIA, 714 Betz Building.

Factories and Main Office, MERIDEN, CONN.



A Fortune?

No; but a very handsome profit is what you can make by using the

Eaton-Engle Engraving Machine.

It Engraves Everything. You can make with its aid a weekly profit equivalent to the weekly salary paid to an expert engraver. For the "How?" write to the makers,

EATON & GLOVER, 111 NASSAU STREET, NEW YORK.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Art Pottery for Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at...

TRENTON, N. J.

It will pay you to come out and inspect them

The Ceramic
..Art Co.

\$35 For a Year's Work.

An interesting story has come to light concerning the manufacture of jewelry in New Britain. Way back in the early '20s the building now occupied by Porter & Dyson and E. S. and H. H. Pillard was first opened as a place where jewelry of all kinds was made. The establishment was one of the first in the country where first class work was turned out, and many interesting reminiscences are associated with the business from its earliest organization to the present day.

When an apprentice went to work, he was paid \$35 for his first year's work, or less than seventy-five cents for each week in the year. He was boarded by his foreman, and this bill was paid by the com-

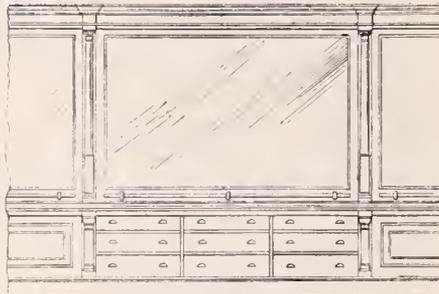
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

pany, which averaged \$2.25 per week. This left the boy with the seventy-five cents as spending money, and with which to buy clothes. At that time there were no trolley cars, Summer attractions, polo, basket ball or theatricals to patronize, as there is today, and this appears fortunate for the apprentices in the jewelry business.

Yet from this small beginning, there has arisen men who have made their mark in New Britain and other cities. In conversation with the proprietors of the business at that stand at the present time, it was learned last evening that in the year 1850 there were working at the factory, together with the regular complement of hands, De Witt Pond, the wealthy Hartford merchant; O. S. Judd, one of New Britain's well known manufacturers, and Zenas Janney, who is now a very wealthy ranch owner in the west. Mr. Porter was also at work there, but humorously remarked that he was the only one of that quartette who had to work twenty-five hours a day.

A set of books belonging to the proprietors at one time of the business has been found, and therein is set forth the wages paid apprentices and many other interesting accounts. When a young man, or, for that matter, a journeyman, ran short of money, the company purchased what he needed and nineteen cent transactions are recorded. This sum was deducted from the employes' pay, and payday came but once in three months at first, but later the men were paid off monthly.—New Britain, Conn., *Herald*.

Jeweler's Gold Bars Withdrawn and Exchanged.

Week Ended Sept. 17, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin..... \$174,265.72
Gold bars paid depositors..... 22,368.82

Total \$196,634.54
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Sept. 6	\$43,638
Sept. 7	36,515
Sept. 8	37,030
Sept. 9	42,022
Sept. 10.....	15,050

Total \$174,255

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which contains over 2,000 marks, covering every line handled by jewelers, besides other interesting and valuable information.

Price \$3.00.

handsomely bound, artistically printed, systematically arranged and indexed.

Published by The Jewelers' Circular Pub. Co.,

Corbin Building, 11 John Street, cor. Broadway, N. Y.

Send for sample page and circulars.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION WANTED—Salesman, seven years' experience in diamonds and jewelry; highest reference. Address "L. O.," care JEWELERS' CIRCULAR.

YOUNG MAN, 2½ years at watch, clock and jewelry repairing, desires position where he can learn engraving; references. Address C. A. Norton, Salamanca, N. Y.

FIRST-CLASS WATCHMAKER, jeweler and optician, fair engraver, desires position at once; Middle States preferred; will go any place. Address H. N. Hill, Lanham, Neb.

A FIRST-CLASS WATCHMAKER and jeweler, with good reference and experience, wants position; will work cheap if steady. Address "Watchmaker," 1070 E. 16th St., New York City.

SITUATION WANTED—First-class letter, monogram and ornamental engraver; experienced in dies and metal work; no objection to locality. Address Devenois, 99 Lincoln Place, Brooklyn, N. Y.

SITUATION WANTED in or near New York city by first-class watchmaker, jeweler, French clock repairer; 20 years' experience; German; Chicago and New York reference. Address J. S., care JEWELERS' CIRCULAR.

MANUFACTURER'S LINE WANTED.—A young man, 25 years of age, is desirous of obtaining a manufacturer's line for the jobbing or retail trade of New York State and vicinity; highest reference. Address H. F. L., care JEWELERS' CIRCULAR.

POSITION WANTED by an experienced watchmaker, jewelry and French clock repairer; also plain engraver and first-class salesman; 20 years' experience; best of references; moderate salary if position is permanent. Address C. M. L., No. 1 College St., New Haven, Conn.

GOOD ALL AROUND watchmaker, jeweler, engraver and salesman desires permanent position; use no liquor or tobacco, nor gamble; age 30; 17 years' experience; own lathe and tools; good references; thorough on railroad watch work. Address "L. H.," care JEWELERS' CIRCULAR.

WANTED—POSITION as salesman in retail store; am thorough watchmaker, manufacturing jeweler and window dresser; capable of taking charge; if you want a good man answer this; New York, Philadelphia or vicinity preferred. Address "Long Experience," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—OCTOBER 1, first-class energetic salesman for live novelty house; experience in southwestern States necessary; salary and commission; state experience and terms, etc. E. J., care JEWELERS' CIRCULAR.

Business Opportunities.

FOR SALE—A jewelry store in Jersey, with or without stock at two-thirds of invoice. Inquire G. Wilkens, 241 First Ave., New York.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

\$1,000 WILL BUY stock and fixtures of an up-to-date well established jewelry business in western Iowa in a town of 1,000. Address W. E., care JEWELERS' CIRCULAR.

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JEWELRY STORE FOR SALE, best part of west side, New York; good repairing trade; stock valued at \$600; good reasons for selling. Address E. M., care JEWELERS' CIRCULAR.

FOR SALE CHEAP—Best located jewelry store in city of 3,500 population, 80 feet 2 story brick building; large repair and optical trade; established 20 years; Summer resort; failing health. Address at once F. Pequegnat, St. Louis, Mich.

To Let.

STORE AND OFFICES TO LET; rent \$150 and up; also for light manufacturing. 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

Miscellaneous.

WANTED—INTEREST in manufacturing jewelry business by capable business man with thorough knowledge of same. Address W. P., care JEWELERS' CIRCULAR.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

SPECIAL NOTICES

...IN...

THE JEWELERS' CIRCULAR

Produce the results desired.

THE FINEST WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, SEPT. 14, 1898.

No. 7

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Trade for the month of August was the largest for that month that Chicago jobbers have had since 1892. The first half of September has seen a larger number of good dealers in town from far away points than have been seen here in several years at this time. These have made good purchases and speak well of the outlook in their respective cities. Every section of the west has felt the stimulus of an increase of money in circulation, a cause brought about by good prices for farm products and by increased numbers of hands employed in manufacturing industries. The week of hot weather gave trade a setback and the past week trade felt the effect of unseasonable weather. This is regarded as but temporary and the prospects are that the month will show a material gain over August. Jobbers look for a good and constantly increasing trade from now to the holidays. As a shortage in many lines later in the season is unavoidable, the advice to buy early should be regarded. This applies to both jobber and retailer.

Benj. Allen & Co.: "We have had a good increase over last year for all months, though last year our business was very satisfactory. Our August trade was the best of any August since 1892, and this, also, applies to the entire season. Dealers are conservative yet, but are stocking up better in anticipation of Fall requirements."

Gorham Mfg. Co.: "Business has been very satisfactory with us. The demand is not for any particular line of goods; everything that is usually sold in regular Fall lines is meeting with a good demand."

C. H. Knights & Co.: "We have had an increased number of buyers here in person and there is a tendency toward the larger dealers, from a distance, visiting this market. We are having a good call for watches and our diamond sales are very satisfactory."

Mr. Speyer, Goldsmith Bros., just back from the south, reports things very prosperous and dealers looking for a large Fall trade. "It was a hot trip," said he, "with the mercury against the top of the tube."

Planchamp & Becker Co.: "We worked overtime up to the 15th of August, and our business is away ahead of last year. The watch case repair and plating business is in good shape and the outlook excellent."

G. F. Wadsworth: "We have had to work nights to keep up with watch case repairs. We are getting an unusual number of old English cases to be changed into stem winders, and a good deal of the better grade of work is coming in."

Manager Livermore, Middletown Plate Co., spent the week at Minneapolis and St. Paul.

John M. Bredt has rented a part of the 5th floor at 63-65 Washington St. as a smelting office.

Manager Miller, Seth Thomas Clock Co., returned Wednesday from an extended visit along the Jersey coast.

S. A. D. Keister, Lander, Wyo., was in town Friday. Lander is 14 miles from any railway, but is an active, wideawake place.

J. T. Edwards enjoyed a full week's fishing at McHenry, on the Fox river. He says there are lots of hungry bass in the Fox.

C. C. Burkart, Dixon, Ill., formerly with Lamos & Co. and Joseph Ruff, this city, says he has been doing well the past two years at Dixon.

Henry Paulson, J. H. Purdy & Co., is combining pleasure and business on a visit east by way of Cincinnati and St. Louis, going as far as Boston.

J. W. Neasham, Ottumwa, Ia., was, last week, in town looking for an additional watchmaker. Mr. Neasham accompanied J. H. Purdy on his Mackinaw trip.

S. Greenbaum Co., of Chicago, with a capital of \$10,000, have incorporated to deal in watches and jewelry; incorporators, G. W. Guilliton, M. G. Wood, T. S. Harper.

George T. Bynner, manufacturers' agent, 103 State St., has added the line of the Globe Jewelry Co., North Attleboro, makers of gold filled cuff and collar buttons.

The return of Ferdinand Hotz from a three months' wedding trip in Europe is not expected much before Oct. 1. In the meantime his office in the Masonic Temple is closed.

G. A. Vandermeullen, Pella, Ia., and J. F. Stewart, Albion, Ill., were accompanied by their families on their recent buying trips. Both have sons in this city with whom they visited.

A. C. Becken enjoyed a squirrel and partridge hunt Saturday in the woods along the North Shore. It always means a game dinner the following day and is the recreation he likes best.

Fred H. Smith, secretary of the Geneva Optical Co., left Thursday for the Manitowish waters with a party of three. They go for muskellonge, and into the woods 25 miles from Manitowish station. A fine camera will make a permanent record of their trip.

Buyers in Chicago last week who selected goods in person included: Gorton Rushmer, Pueblo, Col.; M. E. Schmidt, of Gmelich & Huber Jewelry Co., Boonville, Mo.; C. E. Searl, Merrill, Wis.; A. H. Richards, El Paso, Tex.; Geo. W. Hickox & Hixson, El Paso, Tex.; D. D. Williams,

Emporia, Kan.; H. C. Hulett, Marshall, Mich.; C. B. Meier, Saunemin, Ill.; C. C. Burkart, Dixon, Ill.; G. A. Vandermeullen, Pella, Ia.; H. W. La Blond, Chamberlain, S. Dak.; L. H. Bauer, Elgin, Ill.; R. J. Spence, Racine, Wis.; W. J. Sproul, Sparta, Ill.; J. W. Burkitt, Arlington Heights, Ill.; W. P. Yeoman, Waukegan, Ill.; Mr. Lungreen, of Lungreen & Wilson, St. Charles, Ill.; J. C. Gleason, of Gleason & Morrell, Clifton, Ill.; J. R. Sheaffer, Bloomfield, Ia.; J. F. Stewart, Albion, Ill.; E. C. Pike, Kankakee, Ill.; H. G. Pape, Davenport, Ia.; C. E. Barnum, Onarga, Ill.; W. G. Blish, Niles, Mich.; S. A. D. Keister, Lander, Wyo.; H. L. Hausman, Hamilton, N. Dak.; F. H. Baldwin, Berrien Springs, Mich.

Cincinnati.

There is a noticeable improvement in order work and all the factories seem to be very busy this week. Some of them gave a holiday last week, but are now rushing to catch up.

Fritzie Dhein, the notorious diamond thief, who was sent up for robbing the traveling salesman of the H. Keck Mfg. Co. of \$20,000 worth of diamonds, was released from the penitentiary last week. He was captured in the west after escaping, by Detective Farrell, who is now the Chief of Police at Dayton. Dhein got seven years' sentence, but gaining all good time possible allowed prisoners, he got out at the end of four years. His wife met him at the prison gate and they left together. He secured a ticket to Piqua, O. He was one of the most expert diamond thieves in the country.

A. H. Sweet, Ithaca, N. Y., has been attached for \$400.

James Covington will open a jewelry store at Flat River, Mo.

Bascom Dowling has removed from Ozark, Ala., to Eufaula, Ala.

W. W. Stambaugh & Co., Kunkle, O., have been closed under a chattel mortgage.

C. R. Underwood, Racine, Wis., is offering to compromise with his creditors at 25 per cent.

David B. Mix, brother of James Mix, Albany, N. Y., died very suddenly on Tuesday of last week. He attended that day the Floral parade at Saratoga Springs and became overheated. When he arrived home he complained of pains in his side and elsewhere, and a few hours later expired.

SPRINGFIELD, Ill.

GOLDSMITH BROS., Chicago.

Dear Sirs: Your check for \$9.50 received this A. M. Am highly pleased, and wish to thank you for the liberal and prompt returns. I shall certainly send you all my old gold in future. Again thanking you, I remain, sirs, Very respectfully,
G. A. LOCHMAN.

PRESTON, Minn., Aug. 31, 1898.

GOLDSMITH BROS., Chicago, Ill.

Gentlemen: Your check for \$23.65 for old silver and gold received. It was better than I expected. Very much pleased with results. Thanks.
Respectfully,
WM. J. HET.

ROME, N. Y., Aug. 21, 1898.

GOLDSMITH BROS.

Your remittance for old gold received this day, for which we most heartily thank you. The promptness and your fair valuation is deserving of our future business.
Respectfully,
RUDD & WILLIAMS.

DECATUR, Ill., Aug. 25, 1898.

GOLDSMITH BROS.

We accept your estimate on old gold with many thanks.
Sincerely,
J. L. PEAKE & SON.

244 FIFTH AVE., PITTSBURGH, Pa.,
June 24, 1898.

GOLDSMITH BROS.

Gentlemen: Your favors of June 21 and 22 to hand with enclosed checks in payment for sweeps, gold and silver. Satisfactory. Thanks.
Yours truly,
H. G. KNAPP.

ST. JOSEPH, Mich., June 24, 1898.

Gentlemen: Check for old gold received. We are well pleased. Many thanks. You will get all the old gold we have from this on.
CLOCK & BARNES.

BELLEFONTAINE, O., June 16, 1898.

Dear Sirs: Your remittance at hand and entirely satisfactory and obliged.
Respectfully,
WM. A. ARNOLD.

ABERDEEN, June 17, 1898.

MESSRS. GOLDSMITH BROS., Chicago.
Gentlemen: Returns on old gold is perfectly satisfactory. Thank you for your promptness.
Yours truly,
M. C. BOICZ.

ATHENS, Pa., Aug. 22, 1898.

Gents: Yours of 19th received, enclosing check of \$5.10 for old gold, which is satisfactory to me. Thanking you for your honorable dealings, I remain,
Yours respectfully,
A. MCKINNEY.

LEWISBURG, W. VA.

Gentlemen: Your check I received this day, and am satisfied with remittance.
I am, yours very truly,
T. P. FRY.

ALBION, Mich., Aug. 31, 1898.

Gentlemen: Check of the 30th inst. perfectly satisfactory.
WM. STEEL & SON.

DUNKIRK, N. Y., Aug. 29, 1898.

GOLDSMITH BROS.

Gentlemen: Check for \$14.38 to hand. I am satisfied with amount. Thanks for quick returns.
Yours truly,
FRANK F. STAFF.

MIDDLEPORT, O.

All correct.
All satisfactory.
All I expected.
All I wanted.
Always yours truly,
J. A. DOUGHERTY.

MEMPHIS, Tenn., Aug. 17, 1898.

Gentlemen: Yours of 15th containing check for \$63.50, paying for shipment of gold, to hand. Accept thanks for promptness.
Yours,
GEO. T. BROADNAX.

They Know Us.

The testimonials here shown were taken at random from our letter files—a few from among thousands. They are all from firms who have had dealings with us.

THEY SAY: "I shall certainly send you all my gold in future."

THEY SAY: "I wish to thank you for liberal and prompt returns."

THEY SAY: "Returns are better than I expected."

THEY SAY: "Your valuation is deserving of our future business."

THEY SAY: "You will get all our gold from now on."

THEY SAY: "Hereafter we will send all our sweeps to you."

Now think it over. Accurate Estimates—Full Returns—Prompt Remittance—Honorable Dealing. This is our record as stated by our customers themselves. If you are not a customer you should become one without delay.

Goldsmith Bros.,

63-65 Washington St., Chicago.

COLUMBIANA, O.

Gents: Your estimate is satisfactory. Please accept thanks for prompt remittance.
Yours truly,
TIDD & CO.

VERDOS, Neb., June 24, 1898.

GOLDSMITH BROS., Chicago, Ill.
Gentlemen: Received draft for old gold and trinkets a few days ago, and it is entirely satisfactory.
Yours respectfully,
D. M. DAVIES.

APPLETON, Wis.

GOLDSMITH BROS.
Gentlemen: Your remittance for old gold received. The same is satisfactory.
Yours truly,
A. D. HALL BK. BR. CO.

QUINCY, Ill., June 17, 1898.

GOLDSMITH BROS.
Dear Sirs: We received your enclosed check for the sum of \$49.68, and we say it is satisfactory to us, and we remain,
Yours truly,
KATTLER & SCHWARTZ,
226 W. 5th St., Quincy, Ill.

SAGINAW, E. S., Mich., June 18, 1898.

MESSRS. GOLDSMITH BROS., Chicago.
Gentlemen: Yours of 17th enclosing \$37.00 for gold sweeps at hand. Same is very satisfactory, and hereafter we will send all our sweeps to you.
Yours truly,
BROWN & GRANT.

MOBILE, Ala., Aug. 30, 1898.

GOLDSMITH BROS., Chicago, Ill.
Check received. All satisfactory. Many thanks for same.
Respectfully,
A. N. MAUMME.

ASHLAND, Ill., Jan. 22, 1898.

GOLDSMITH BROS., Chicago, Ill.
Dear Sirs: Your check for \$5.81 is satisfactory. With thanks, I remain,
Respectfully,
W. A. NELSON.

SAN ANGELO, Tex., Aug. 19, 1898.

GOLDSMITH BROS., Chicago, Ill.
Gentlemen: Your draft for \$6.83 is acceptable. Everything satisfactory.
W. E. HEALD.



**JOHN F. TURNER,
...Auctioneer,**

**Jewelry, Bric-a-Brac,
Objets d'Art,**



**103 STATE STREET,
CHICAGO.**

**CORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY
AND OPTICAL GOODS.**



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mail free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

Minneapolis and St. Paul.

G. Hallauer, Minneapolis, has moved his place of business from 243 Nicollet Ave. to 29 S. 5th St.

Burglars broke into the jewelry store of Levi L. Williamson, 819 Cedar Ave., Minneapolis, before daylight Sept. 2 and secured nine gold watches and considerable other jewelry. The burglary was discovered by the officer on the Cedar Ave. beat, who reported it to police headquarters.

The Minnesota State fair, held in the Twin Cities last week, brought in a large number of country jewelers. Jobbers report fair business as a consequence. Among out-of-town jewelers visiting the Twin Cities were: M. A. Bratrud, Crookston, Minn.; D. Elmquist, Litchfield, Minn.; C. Halvorson, Watertown, Minn.; L. B. Wheeler, Hancock, Minn.; J. A. Larson, Minnesota, Minn.; Mr. Clifford, West Concord, Minn.; A. E. Sawyer, Faribault, Minn.; O. H. Bye, Boyd, Minn.; N. K. Olson, Crookston, Minn.; Wm. Krohn, Annandale, Minn.; A. E. Myer, Brainerd, Minn.; E. M. Schwenke, New Richland, Minn.; L. Diacon, Chaska, Minn.; H. B. Lund, Morris, Minn.; E. C. Bennett, Zumbrota, Minn.; C. S. Cone, Windom, Minn.; Mr. Aune, Fergus Falls, Minn.; Mr. Bes-

esen, Albert Lea, Minn.; C. G. E. Seiberg, Worthington, Minn.; Tom W. Kibbee, Drayton, N. Dak.; J. H. Nelson, Toronto, S. Dak.; C. B. Collins, Groton, S. Dak.; J. B. Fricke, Pine Island, Minn.; Chas. Vasalie, Waconia, Minn.

St. Louis.

Among out-of-town jewelers here last week were: John Koetting, Ste. Genevieve, Mo.; A. Buder, Buder Bros., Columbus, Miss.

The Missouri Mercantile Association held their annual picnic at the fair grounds on Sept. 4. A number of prizes were contributed by the Retail Jewelers' Association of Missouri. Herman Mauch is treasurer as well as a director in the association and president O. H. Kortkamp, of the Jewelers' Association, was one of the judges.

Edward W. Fink, the ex-bookkeeper for the Mermod-Jaccard Jewelry Co., was last week held for the Grand Jury on five charges and his bond fixed at \$500 in each case. Fink waived a preliminary hearing. His attorney made a motion to dismiss the case on a technicality, but it was overruled. Fink is charged with taking jewelry from the Mermod-Jaccard jewelry store.

Kansas City.

Jaccards will enter their new building about Sept. 15.

L. Hoffman, Leavenworth, Kan., has generally remodeled the interior of his store.

E. B. Van Ness, Mound City, Kan., has returned to his store from an extended eastern trip.

Amos Plank, Hutchinson, Kan., has had his store in the hands of the decorators for the past few weeks and has improved its appearance.

E. Hayter has closed his store which he recently opened at 917 Walnut St. and has entered the employ of the Kansas City Watch Repairing Co., 12th St. and Walnut.

Harry Carswell returned from the war last week with his regiment and will probably be mustered out of service this week, when he will resume his duties at Jaccards.

Chicago Gold Pen Repairer.

**GOLD
PENS.**



Send me your work. **Repairs of all kinds.**
S. N. JENKINS, 103 State St., Chicago, Ill.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Removal Notice.

The Chicago Salesroom of the

WATERBURY CLOCK CO.

will be removed September 3 to

151-153 Wabash Avenue,

Where a full line of our products will be carried in stock. New Catalogue, just issued, furnished the trade on application.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of
Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., CHICAGO.

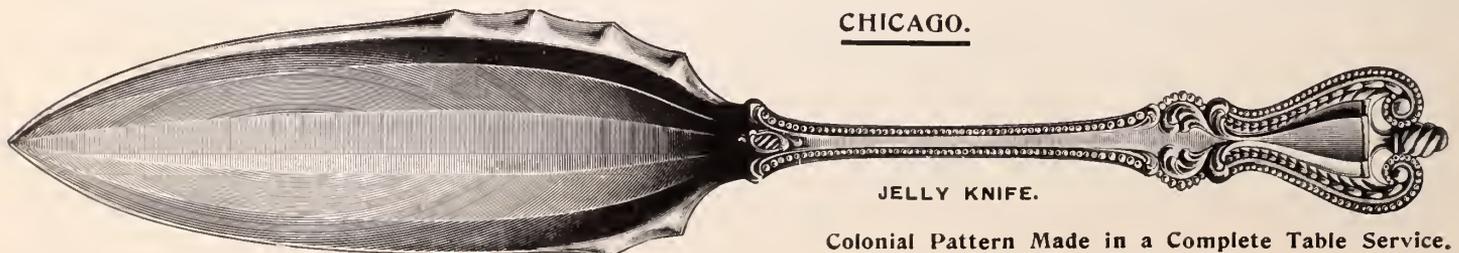
COLONIAL.

STERLING SILVER.

TOWLE MANUFACTURING CO.,

NEWBURYPORT, MASS.

CHICAGO.



JELLY KNIFE.

Colonial Pattern Made in a Complete Table Service.

Pittsburgh.

Richeldaffer & Bloomfield succeed to the business of F. C. Fleming, Fairmount, W. Va.

Samuel Weinhaus, jeweler's auctioneer, is on a business trip to New York and Philadelphia.

J. W. Dunlap, Greenville, Pa., was in the city lately, investing in new fixtures and stock for his store.

Adam Fisher, Greensburg, Pa., and O. Bauer, Zanesville, O., were in the city last week en route to New York.

Joseph Bickart, Jr., is taking a course in retinoscopy at Rodney Pierce's. Mr. Pierce is south on a business trip.

W. R. McLanahan, who recently opened a new store at Woodstock, W. Va., was in the city last week buying goods.

Henry Barrett has gone to New York and Atlantic City. J. P. Steinmann, of Allegheny, is also a New York visitor.

Dawson B. Adams, recently with E. P. Roberts & Sons, has gone into business for himself, with headquarters at 443 Smithfield St.

William E. Weber, son of jeweler T. A. Weber, Carson St., has gone into business in Irwin's old stand at 1710 Carson St., South Side.

Henry Terheyden has issued an execution for \$303.85 against W. R. Hazlett. Mr. Hazlett was one time engaged in the jewelry business in this city.

Word was received here last week that Alex. Schroeder, Niles, O., who has been ill five weeks at the Youngstown City Hospital, is on the convalescent list.

J. Kirton, one of the many watchmakers who went to the Westinghouse Electric and Manufacturing Works, Brinton, has returned to his old position with Hardy & Hayes.

The W. E. Stieren Optical Co. have an extensive exhibit of optical goods, phonographs and photographic supplies at the exposition, which attraction at the Point is bringing many out-of-town visitors at excursion rates.

Andrew Suprnzski was held over at No. 3 police station pending an investigation on the charge of having perpetrated a robbery in a Penn Ave. jewelry store. He is said to have stolen \$55 worth of goods, and, it is alleged, disposed of them to another jewelry dealer.

Charles Carey, alias Robert Ford, was held by Magistrate D. J. McGarey, on suspicion of being a diamond robber in Columbus, O. Sol. Coulson, assistant superintendent of police, does not think Carey is the man wanted. A reward of \$200 is offered for the thief.

E. P. Roberts & Sons will, in a few days, after the discharge of workmen, lay claim to having the handsomest retail store in the two cities. The walls and ceiling have been redecorated in dark green and gold, and seven large mirrors, surrounded by superb frescoing, the work of a noted local artist, have been placed at intervals in the walls. The result is most gratifying. The decoration is in honor of the Triennial of the Knights Templar in October, when a half million strangers are expected to visit the city.

The trade was visited last week by the

following jewelers: J. S. Hoffman, Derry Station, Pa.; H. B. Cubbison, New Castle, Pa.; Ed. Kennerdell, Tarentum, Pa.; Harvey Wallace, Smith's Ferry, Pa.; A. Schmidt, Braddock, Pa.; J. E. Davis, Confluence, Pa.; Charles Loughman, McKee's Rocks, Pa.; John Brenner, Youngstown, Pa.; Leo. C. Furtwangler, Greensburg, Pa.; W. P. Fryer, Morganza, Pa.; A. Merz, Sewickley, Pa.; Dr. Moore, New Castle, Pa.; Ed. F. Preiss, Homestead, Pa.; E. A. Blosser, New Kensington, Pa.; John Zugschwert, Carnegie, Pa.; William Hunt, Uniontown, Pa.; J. C. Cummings, Coraopolis, Pa.; Abe Teplitz, McKeesport, Pa., and H. A. Bennett, Homestead, Pa.

Columbus, O.

TRADE CONDITIONS.

Matters still look encouraging in business circles. Prices are holding up well and there is a much better feeling among prospective purchasers than there has been for some time. The increase in the amount of money in circulation is quite noticeable. A better quality of goods will be demanded than usual, the standard being quite as high this Winter as it was six or seven years ago.

F. L. Wirsching says: "Business has been very good so far, considering the last two months are usually the duller of the year. Prospects for the future are good. There is a call for better goods and people are willing to pay better prices."

C. E. Radebaugh: "Business has improved quite materially of late. Prospects for the Fall and Winter trade are very good."

W. G. Harrington, of Harrington & Nonnenmacher, is visiting his brother-in-

We have largely increased our stock and facilities in our

Tool and Material Dep't

so that we are enabled to fill orders promptly and correctly and at Lowest Prices.

Headquarters for EVERYTHING needed by the watchmaker and jeweler. Give us a trial.

C. H. KNIGHTS & CO.,

Columbus Mem. Bldg., Chicago.

law, Jacob Egbert, with the Gorham Mfg. Co.

The Baltimore & Ohio Railroad Co. have greatly improved their lines in this section of the country by laying new 60 foot rails and repairing the road bed. As it is much used by traveling men, they will appreciate the efforts made by Receivers Cowan and Murray to place it in first class condition.

San Francisco.

TRADE CONDITIONS.

The condition of the jewelry trade in San Francisco is very satisfactory. The wholesalers and retailers are all feeling good over the prospect of a big Fall trade. The store windows are beginning to show novelties and attractive pieces of silver ware. Several country dealers are in town looking around and selecting goods.

Harry Hollander, of Salinas, Cal., has accepted a position with Shreve & Co.

John A. Hammersmith, of Hammersmith & Field, has been nominated as "leader" for the Olympic Club of this city.

Phelps & Adams report that the alterations being made in the building will give them greater facilities and much better light to show their goods.

H. Ernsting, of Flassig & Ernsting, San Diego, Cal., has just left for home. He was much pleased with the treatment he received from the wholesale houses in the city.

Tuckey & Kline have about got settled in their new place on Sutter St. They have an exceedingly well lighted and attractive shop fitted up with the latest machinery and with electric power.

William Gridley, who was recently arrested in this city for stealing two gold watches from the jewelry store of Glindemann & Schweitzer, has been sentenced to a year's imprisonment.

The following dealers were in the city last week buying goods: J. A. Black, Tucson, Ariz.; C. J. Noack, Sacramento, Cal.; W. Steuben, Visalia, Cal.; E. N. Radke, Nevada City, Cal.; Gus Naher, Fresno, Cal.; J. C. Wahlen, Petaluma, Cal.; Albert Warner, Fresno, Cal., and M. Marshall, San Luis Obispo, Cal.

A warrant has been issued in this city for the arrest of Frank R. Roope, on a charge of embezzlement, preferred by A. J. Eaton, of the Occidental Watch Co. Eaton alleges that he sold Roope a \$150 diamond ring on the instalment plan, on Roope's representation that he lived on Howard St., and was employed in a foundry

at Main and Howard Sts. A payment on the ring was due, and Eaton claims that Roope did not make it, and that it was found on investigation that Roope's representations were not true.

Pacific Coast Notes.

Mr. Clark will open a jewelry store at Santa Rosa, Cal.

A. G. Bartlett, Los Angeles, Cal., is in New York on a business trip.

F. J. Mund, formerly of Aspen, Col., has opened a jewelry store at Riverside, Cal.

J. H. Bush, who has been for some time past in the jewelry department of the H. H. McNeil Co., Phoenix, Ariz., has left for San Francisco, where he will remain permanently.

Frank J. Marcher, Los Angeles, Cal., who, it is alleged, obtained \$1,100 under false pretences from Henry J. Loomis, for jewelry, has been arraigned before Judge Smith, of that city. His trial will be set later.

Lissner & Co., Los Angeles, Cal., are about to close out the business and retire from business in that place. This is made necessary by the withdrawal of one of the partners some months ago and the non-residence of the other.

Later news in regard to the suicide of E. Berman, a well known jeweler of Los Angeles, Cal., is to the effect that the dreadful deed was committed on what was to have been his wedding day, and that his betrothed was dressed and ready for the journey when the news was brought to her. The act is attributed to ill health. The estate of the deceased is set forth as being of the value of \$2,000 and consists of a stock of jewelry, fixtures, etc.

The suit of J. P. Delany against C. H. Ward has been settled at Los Angeles, Cal. The plaintiff sought to recover on two notes for \$37.50 each and the defendant denied the liability while claiming \$246.29. The dispute arose over some optical goods Ward had purchased from Delany in Mexico. As the plaintiff consented to a dismissal of the case, the Court made an order to that effect, that the two notes be surrendered for cancellation and that each side pay its own costs.

Pacific Northwest.

A new jewelry shop has been opened at Twin Bridges, Mont., by J. D. Bennett.

Jeweler Pritchard, Medford, Ore., is preparing to move his stock into new quarters.

Otto Elwell, Castle Rock, Wash., con-

templates removing his jewelry store to Kelso, Wash., and adding a line of Japanese goods.

Challoner & Mitchell, Victoria, B. C., recently manufactured a gold medal which for artistic design is perhaps the finest ever produced in the Province. It was made for presentation to the winner of the Caledonia games, recently held in Vancouver.

Cleveland.

Cowell & Hubbard Co. report business as greatly improved in all lines, with increasing volume and fine outlook for Fall trade.

Capt. R. E. Burdick, of Troop A, First Ohio Cavalry, who had been in the city for several days, left last Sunday evening for Huntsville, Ala., to rejoin his command. The First Ohio Cavalry is now under orders to proceed to Cleveland, where it will be mustered out of the service. Captain Burdick said that nine-tenths of his men were anxious for discharge from the army, having no desire to participate in garrison duty in any of the new possessions of the United States.

The Cleveland wholesale dealers make an annual custom of arranging Fall excursions to this city from the cities and towns in its trade zone. These excursions are for the purpose of bringing retail dealers into Cleveland, acquainting them with the market and securing their orders for the season's goods. All lines of trade unite in giving these excursions under the auspices of the Chamber of Commerce. Large numbers of retail dealers took advantage of the August excursions this year, many of them being jewelers. Wholesale jewelers believe the excursions are doing great good for the trade of the city.

A visit to Goldsmith Bros.' smelting works, Chicago, Saturday found the furnaces all roaring, sweeps coming in in large quantities and a general appearance of hustle and bustle. "It is this way every day now," remarked Moses Goldsmith, who has charge of the works. "We have never before approached the business we are now getting and it looks as though those extra furnaces we bought of Brice, the goldmaker, might soon come in handy."

The C. Wm. Spaniol Supply Co., Charleston, W. Va., are out of business.

The business of T. H. B. Lemley, Ravenswood, W. Va., has been incorporated as the Lemley Jewelry Co.

For Nearly 20 Years the

F. E. MORSE COMPANY

have supplied the

Jewelers of the West

with

Memorandum Selections

of

Loose and Mounted Diamonds.

We solicit your orders
for

**Diamonds, Diamond Mountings
and General Trade Work.**

Complete Stock. Prompt Service.

Prices the Lowest. Quality Guaranteed.

Every reason why you should order of us.

F. E. MORSE COMPANY,

NOAH CLARK.
JAS. W. CLARK.

126 STATE STREET,
CHICAGO.

DEPARTMENT OF
ADVICE AND CRITICISM
 ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXX.

Mt. PULASKI, Ill., Sept. 6, 1898.
 Editor of THE JEWELERS' CIRCULAR:
 I hand you herewith a few specimens of my ads., in various ways. Should there be anything in any of them worth reproducing in your CIRCULAR, or should any of them be worth your criticism, I gladly submit them for what help they may be to other jewelers. Kindly return them to me, not that I value them, but I always preserve a specimen of each ad. Very respectfully,

W. W. MAYER.

We reproduce two of the ads. which Mr. Mayer sent, the others being ordinary advertisements used on concert programs. The imitation telegram is clever and is bound to be read by those who receive it. Of course, there is an element of detracting that enters into such advertising, to which attention must be given. If Mr. Mayer had some boys, dressed to appear as messenger boys, deliver these circulars from house to house, there is no doubt that there was some reaction created

which feeling was accentuated into resentment in many cases by the fact that to some people—especially uneducated women—the receipt of a telegram produces more or less shock, and when it is learned that the telegram was only an advertising device, resentment is a natural consequence. This element of shock is so true that in New York city, some time ago, there was an active movement to prevent such forms of advertising being used by merchants and others. However, if the advertisement were used in any other form than as a circular delivered by imitation messenger boys, it would prove readable and interesting. The other ad. reproduced on page 46 is a common form of guessing competition which the experience of several jewelers has proved to be often profitable. There is,

law, although, inasmuch as the guesser does not "play to lose or win," the competition hardly partakes of the nature of a lottery.

TORONTO, Sept. 3, 1898

Editor of THE JEWELERS' CIRCULAR:
 As usual we are found among the exhibitors at the exposition now being held in Toronto. Our exhibit is representative of our business, one case containing precious stones mounted in pendants, rings, etc., another case watches, souvenirs, etc., large wall case of sterling silver and electro plate; fourth case containing regalia for every known secret society, jewels, recognition buttons, etc. Our advertising novelties please find enclosed. Yours fraternally,

L. HERBERT LUKE,
 Ambrose Kent & Sons.

The advertising novelties which Mr. Luke forwards to us consist of a number of little circular cards, the front of each of which represents the human eye, while on the back appears one of the following cards:

AMBROSE KENT & SONS,
 Opticians,
 150 Yonge St.,
 5 and 7
 Richmond St., W.,
 Toronto.

Eye Ease
 Without Much Cost.
 [Name and address as above.]

Broken
 Spectacles
 Repaired
 and Made Like New
 [Name and address as above.]

Eyes
 Tested
 Free
 by
 [Name and address as above.]

We Can
 Give You
 Eye Comfort.
 [Name and address as above.]

The whole comprises a very good device for the advertising of the optical department of a jewelry store. Such little catch lines are without doubt read. Another novelty, consisting of six sheets of paper cut into the shape of a watch and held together by a piece of string, is a little book of 12 pages in the shape of a watch, on each sheet of which is appropriate advertis-

Form No. 186.

THE POPULAR UNION TELEGRAPH COMPANY.
 UNLIMITED
BEST FACILITIES IN AMERICA. GOOD SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on condition that they are remembered and acted upon. Errors can be guarded against by selecting your goods from the firm mentioned below, and this Company guarantees you will not be subject to misrepresentation or overcharge, and that you will be offered the finest selections at popular prices. This is an UNREPEATED MESSAGE and is delivered by request of the sender, with the expectation that you will lose no time in taking advantage of the valuable information herein contained.

RECEIVED at Cor. Satisfactory Ave. and Business St., City.

28 De. Mo. Jm. 11 Paid.

North Pole, Dec.-97.

Dear Friend:

Don't miss beautiful display of holiday goods at W. W. Mayer's, South Side Square, Mt. Pulaski, Ill.

Finest lot useful and appropriate gifts you ever saw. Splendid assortment for old and young. New novelties, popular selections, low prices. This is your best chance. Merry Christmas.

835Am.

Santa Claus.

by the feeling of disappointment experienced by some recipients that it was not really a dispatch,

however, the danger that such competitions come within the scope of the federal anti-lottery

Eye Sight
 Properly Cared for
 at

ing matter. This is a chic and interesting little souvenir of one's visit to an exhibition, etc., and

REFERENCES AND LATEST SALES UPON APPLICATION.
 ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
 BOSTON, MASS.

EST.
 1879

The Most Successful

JEWELRY, BRIC-A-BRAC
 AND FINE ART

Auctioneers in America

Clean Silver As You Clean Your Hands



—not with acids or cheap, coarse material, but with a cleaner. Do you use a cheap rosin laundry soap on your hands?



SILVER CREAM

simply cleans; it removes dirt and tarnish and leaves the silver in its natural condition.

In order to introduce **Silver Cream** to new customers we are making this extremely liberal offer:

Send us an order for half a gross of half-pint bottles, the 25-cent size. The price is \$9. With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nicked display stand for displaying the polish on the counter, together with circulars and show cards.

J. A. WRIGHT & CO.,
Keene, N. H.

Makers of the famous RED STAR CLEANING POWDER.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

**TO PROTECT THE TRADE, EVERY BLOCK
OF OUR COAL WILL BE STAMPED . . .**



TRADE MARK.
Registered.

WALTER E. HAYWARD,

SUCCESSOR TO
HAYWARD & SWETE.

...MANUFACTURING JEWELER...

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS.

NEW YORK OFFICE,
21 Maiden Lane.

undoubtedly is read and produces effect. The third advertising production is a little book of 16 pages about 4x5 inches, entitled "Natal Stones." The inside front cover gives a reproduction of Aaron's Breast

Guess

How many persons will visit the store of W. W. MAYER, the Jeweler, on

Tuesday, Dec. 24, 1895,

From 8:00 a. m. until 10:00 p. m.

- I will give to the person guessing
- * nearest the correct number a handsome gold ring, valued at \$5.00.
 - * To the person guessing second nearest, a handsome ring, valued at \$3.00.
 - * And to the third, a ring valued at \$1.50.

Every person is entitled to one guess, free from any charge or obligation.

Each guess must be handed in on the enclosed blank card

Each guess must be delivered in person by the guesser.

Each guess must be handed in not later than 12 m. Dec. 24, 1895.

If a Ring is not Wanted

I will give anything of equal value that you may select from my immense stock of

**Jewelry,
Watches,
Clocks,
Silverware, etc.**

Try it. It doesn't cost you one cent, and you may be lucky.

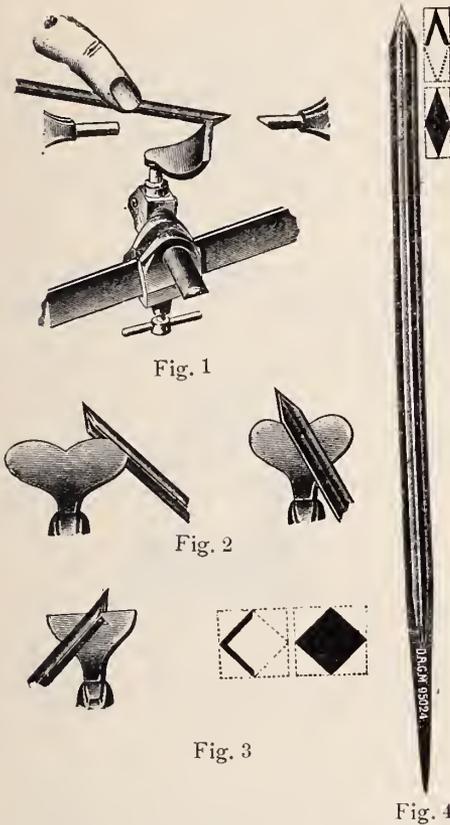
W. W. MAYER,
LEADING JEWELER.

In Geo. Mayer & Son's Building,
Mt. Pulaski, Ill.

Plate, with description, while each of the 12 inside pages is devoted to a birth month stone, the name of the month with the sentiment being at the top, while underneath are illustrations with prices of rings containing that individual birth month stone. The whole comprises an extremely interesting and properly prepared advertising medium. The inside back cover contains the sentiments of the gems mentioned in the foregoing pages. The widespread appreciation of the birth month stones has made it desirable for jewelers to get up advertising devices which will intelligently bring before the minds of the public the list of stones and their sentiments, and this new device of Ambrose Kent & Sons is about as good a thing of its kind as we have seen yet. It is not a complete work of literature on the subject of natal stones as Geo. F. Kunz's pamphlet of the same title, but in the nature of a distinct advertising device it is really more valuable.

Novel Style of Graver.

OUR worthy exchange, *Handels Zeitung* etc., shows in one of its late numbers a novel form of graver, which we are free to copy. As is known, the principal qualities of a graver are its hardness and toughness. To make a good graver, the steel



used for it must be toughened and condensed. This is done by using a piece of steel of about 4½ to 5 millimeters in diameter for a graver to have 3 mm. diameter; the piece is next hammered until of the required thickness. It is obvious that a graver prepared in this manner will remain sharp for a longer time than one not so prepared but which has simply been cut from a rod, then shaped and hardened. The tougher the steel, the greater its hardness, and the more resisting its cutting face. The grinding of such a graver naturally requires more time than one of the ordinary kind. Although only one edge or the point of the graver is commonly used, it is necessary, nevertheless, to grind the entire face, which, with large gravers, often requires much time and trouble.

To dispense with this useless labor, a German inventor has recently patented a graver the cutting face of which is not at all smaller than that of the square kind of the same size, while the face to be ground is more than one-half smaller. This new graver the inventor calls "reform," and is simply a triangle with groove; for grinding it has only the two narrow side faces, which can be sharpened in one-third of the time usually required. This, however, is only one of the advantages possessed by the new tool. When used either as a hand graver or in the lathe, it can be placed

more securely than is possible with a square graver; the point can be used upward as well as downward.

This three cornered graver is, like the ordinary kind, hammered first from a thicker rod of steel and then, when ready, the groove is pressed into it. This manipulation makes the sides still more compact. Engravers who have used it are loud in its praise.

Workshop Notes.

Annealing Red Gold.—When annealing red gold do not quench it when red hot, but allow the gold to blacken before quenching, otherwise it will split and warp.

Pretty Effects in Polishing.—A very pretty effect is produced by polishing and spotting a plate and electro-gilding it afterward; the spotting shows through the light coating of gold and looks very rich, and the gold prevents the plate from tarnishing.

Gilding from Silver.—Gold is taken from the surface of silver by spreading over it a paste made of powdered sal ammoniac with aquafortis and heating it till the matter smokes and is nearly dry, when the gold may be separated by rubbing with a scratch brush.

Gold from Alloy.—When gold and silver form an alloy this is to be melted and poured from a height into a vessel of cold water, either pouring through a broom or by imparting a rotary motion to the vessel. By this means the alloy is reduced to a finely granulated condition. The metallic substance is then treated with nitric acid and gently heated. Nitrate of silver is produced, which can be reduced by any of the ordinary methods; while metallic gold remains as a black mud, which must be washed and melted.

Correcting Brittle Gold.—If the gold ingot gives indications of brittleness, by the appearance of cracks and fissures upon its surface, recourse must be had to a sort of mold casting, what the French call "brassage," which operation is easily performed. Take a soldering coal sufficiently large to receive the ingot, preparing it in such a way with a file that a deepened half-round hollow is worked in. The ingot is now heated upon a coal to nearly a white heat, and in this condition it is laid upon the prepared coal and covered with borax at all points to facilitate melting; the ingot prepared in this way is then exposed to the influence of a heavy wick of the soldering lamp, and the flame is directed upon one end with a fairly long blowpipe; the fire is maintained until the surface begins to melt, whereby all the cracks disappear without raising the temperature sufficiently, however, to either shorten the ingot or separate it into several parts. The requisite degree of heat will be recognized as soon as the bar begins to give way, and commences to conform to the smallest angles of the coal, as well as by the rainbow hues appearing on its surface, and finally the closing of the cracks, disappearing in proportion as the angles of the bar conform to those of the coal, under the heat of the flame. When the ingot has attained to this degree of heat throughout its length, the operator may be assured of its malleability.



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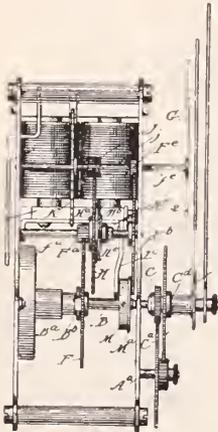
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WRITE FOR PARTICULARS.

The Latest Patents.

ISSUE OF SEPTEMBER 6, 1898.

- 610,169. WORKMAN'S TIME-RECORDER.** JOHN W. DEÜBNER, Chicago, Ill., assignor, by direct and mesne assignments, to the Chicago Time Register Co., same place. Filed Sept. 28, 1896. Serial No. 607,193. (No model.)
- 610,170. WORKMAN'S TIME-RECORDER.** JOHN W. DEÜBNER, Chicago, Ill., assignor, by direct and mesne assignments, to the Chicago Time Register Co., same place. Filed Feb. 20, 1897. Serial No. 624,375. (No model.)
- 610,229. ELECTRIC CLOCK-TRAIN.** CHARLES M. CROOK, Elgin, Ill., assignor to Charles S. Burton, Trustee, Oak Park, Ill. Filed Apr. 29, 1897. Serial No. 634,313. (No model.)



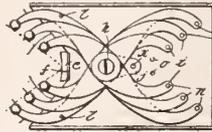
In a clock-movement, in combination with a motor such as a mainspring, a principal train actuated thereby in the ordinary running of the clock, extending to and including the staffs of all the time indicating hands and a governing device, the latter being actuated solely by frictional connection with the anterior portion of the train, and all the hand-staffs being actuated in such anterior portion, such frictional connection of the governing device being adapted to endure without slipping the full driving power transmitted to it by the train.

610,264. THREAD-CUTTING ATTACH-



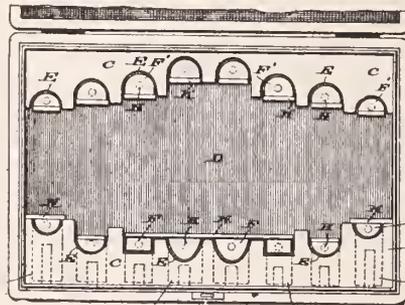
MENT FOR THIMBLES. CHARLES K.

- Downs, Seymour, Ia.** Filed Dec. 27, 1897. Serial No. 653,587. (No model.)
- The combination of a thimble provided at its open rear end with a laterally-extending pocket, and a thread-cutter having a blade extending across the outer end of the pocket and having its cutting edge located above the pocket beyond the edge of the thimble.
- 610,301. OPTICIAN'S INSTRUMENT FOR ADJUSTING SPECTACLES.** SILAS W. GRAY, Fort Dodge, Iowa, assignor to the Geneva Optical Co., Chicago, Ill. Filed Jan. 20, 1893. Serial No. 667,225. (No model.)



An instrument of the class described consisting of a number of caliper-arms of different lengths pivoted upon a common axis, and means for registering the contour indicated by the relative positions of said caliper-arms.

610,356. SILVER WARE CASE OR CHEST. EMIL F. KOLB and EUGENE A. KOLB, Philadelphia, Pa. Filed Mar. 3, 1898. Serial No. 672,362. (No model.)



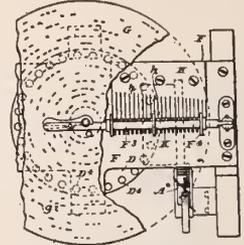
In a case or chest of the character stated, a tray having upright pieces on opposite sides thereof, vertical grooves in the inner sides of said pieces, vertically adjustable beds in said grooves, and adjusting-screws passing through the bottom of said tray into said beds, the heads of said screws being below said bottom and there adapted to be concealed in the chest.

610,428. FOUNTAIN-PEN. CLAES W. BOMAN-



New York, N. Y., assignor to the Eagle Pencil

- Co., same place. Filed June 30, 1893. Serial No. 684,836. (No model.)
- An ink duct or feeder for fountain-pens composed of a longitudinally-slotted tube and a partition-like feed-tongue filling said sl. t and inserted in said tube.
- 610,496. TIME-RECORDER.** LEWIS E. PAD-DACK, Duluth, Minn. Filed Aug. 26, 1897. Serial No. 649,577. (No model.)
- 610,504. MUSIC-BOX.** LOUIS P. VALIQUET, Hoboken, and ALFRED SUEUR, Jersey City, N. J., assignors to Anna L. Valiquet. Filed June 14, 1897. Serial No. 640,656. (No model.)



In a music box, a tune sheet or disk, and a comb-tongue provided with a vibrating spring or damper in combination with means controlled by said tune-sheet to actuate the said tongue.

DESIGN 29,300. CLOCK-FRAME. CHARLES A.



HIRSCHI, Allegheny, Pa., assignor to the Pittsburgh Lamp & Brass Co., Pittsburgh, Pa. Filed July 6, 1898. Serial No. 685,283. Term of patent 3 1/4 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring September 6, 1898.

- 246,587. WATCHMAKER'S JEWEL SETTING TOOL.** HANS ANDERSON, Chicago, Ill.
- 246,668. JEWEL CASSETTE.** JOHN A. EADES, Middletown, assignor to the Cromwell Plate Co., Cromwell, Conn.
- 246,696. STOP MECHANISM FOR SIGNAL APPARATUS.** THEO N. VIAL, Boston, Mass.
- 246,791. ENAMELING AND ENAMELED ARTICLES.** GEORGE KUBLER, Akron, Ohio.

W. Bradford Froude, jeweler, Passaic, N. J., is at Montauk, taking care of a sick soldier friend of the 71st N. Y. Regiment.

C. F. Kesselmeier, Salem, O., has gone into involuntary bankruptcy.

DR. KNOWLES' OPTOMETRY.

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Pat. Mch. 17, '97.



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OPTICAL DEPARTMENT.

Encyclopedia-Dictionary
and
Reference Handbook of the Ophthalmic
Sciences.

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By R. H. KNOWLES, M.D.

[Commenced in issue of July 6, 1898.—Continued from
page 43, Aug. 31, 1898.]

PART VI.

Apex (*ap'pex*). [Latin, *apo* = I fit.] This word was employed to designate the wooden cone which surmounted the caps which were worn by the early Roman Catholic priests. Hence, the term means that which is placed at the summit or extreme pointed top. Relative to lenses, spherical lenses are spoken of as two prisms united. In the convex spherical lenses the bases are joined and in the concave spheres the apices are united.

Aplanatic (*ah-plan-at'ik*). [Greek, *a* = not + *planain* = to disperse.] An aplanatic lens is one in which there is neither spherical nor chromatic aberration, and the lines are also straight.

Apo (*ap'o*). [Greek, *apo* = from.] A prefix equivalent to the prepositions from, away etc.

Achromatic (*ap-o-kro-mat'ik*). [Greek, *apo* = from + *chroma* = color.] An achromatic lens is one of such an improved nature that the object glass is more achromatic than the ordinary kind.

Applanatio-corneai (*ap-lan-a'-she-o + kor'-ne-e*). [Latin, *ad* = to + *planus* = flat + *corneus* = horn.] A condition in which the cornea becomes flattened as the result of a disease.

Approximate (*ap-roks'im-ate*). [Latin, *ad* = to + *proximus* = nearest.] This term is used very often by those who refract eyes to express a state as near normal as possible, thus: "This patient's vision approximates the normal standard." In other words, the patient's sight is as near perfect as it is possible for it to be.

Aqueous Humour (*a'-que-us + hu'-mor*). [Latin, *aqua* = water + *humor* = moist.] The intra-ocular fluid which occupies the aqueous chamber of the eye. This chamber lies between the cornea and the crystalline lens; the iris becomes the boundary line between the anterior and posterior chamber, and the aqueous humour fills out this part of the eye.

Arago, D. F. A French philosopher, born in 1786; died in his 67th year. To this philosopher belongs the discovery of the polarization of the rays of light.

Archimedes. A Greek scholar, born 287 B. C., died 212 B. C. He is said to have anticipated Tesla's experiment of molecular vibrations, by which any body, no matter of what size, can be shattered and destroyed

by its disintegrating processes. This scholar is said to have defended Syracuse against the enemy by means of powerful mirrors. He invented an apparatus for drawing water.

Arcus senilis (*ar'-kus + se'-nil-es*). [Latin, *arcus* = bow + *senilis* = old.] A white ring in the cornea near the sclero-corneal margin, which is the result of fatty degeneration of the cornea in the aged.

Argand, Aimé. A chemist of Switzerland, born 1750, died 1803. Argand invented the lamp named after him, which not only gives a good light, but also avoids smoke, for with the addition of a glass chimney better combustion and an increased light and steady flame are secured.

Argamblyopia (*ar-gam-ble-o'-pe-ah*). [Greek, *argus* = non-use + *amblyopia* = dull sight.] A term synonymous with amblyopia and exanopsia. A state or condition of the eyes in which there is a diminution of vision due to the want of use, caused by hypermetropia with subsequent esotropia. The theory of the above is explained as follows: A child suffering with a high degree of hyperopia will render the crystalline lens extra-convex for the distance. In order to accomplish this the motor oculi nerve is over-stimulated when it should be in a passive state. The muscles of convergence are also controlled by this nerve, so that the eyes will turn inward to such a degree that two images are formed upon the two retinae, in consequence of which the extra image becomes suppressed, as it is a physiological fact that the brain and nervous system cannot take two impressions at one and the same time. Therefore under these circumstances one loses his or her acuity of vision. It is possible to restore vision to an eye which has become argamblyopic through hyperopia by prescribing glasses which will correct this error. This may be accomplished by skiascopy.

Argema (*ar'-jem-ah*). [Greek, *argema* = ulcer.] A small ulcer upon the cornea near the sclero-corneal margin, peculiar to under-fed children or those suffering from some form of dyscrasia.

Argyll-Robertson's-Pupil (*Ar'-gile + Ro'-bert-son's + pu'-pil*). [Proper name + Latin, *pupilla* = pupil.] A peculiar symptom of locomotor ataxia in which the pupils of a patient with this disease will not respond to the influences of light, but will to any effort on the part of the accommodative apparatus.

Arlt's Ointment. Dr. Arlt formulated an ointment for the purpose of overcoming spasms of the orbicularis palpebrarum muscle. The formula for the ointment is:

- R
- Belladonnæ.....grs. viij (8½)
- Hydrag. ung., q. s. ad. ʒi. (1)
- M. Sig.: Anoint the lids twice daily.

Armentarium (*ar-ma-men-ta'-re-um*). [Latin, *armenta* = arms.] The kit or in-

struments collectively of a physician's, surgeon's or other professional man's outfit.
Artery (*ar'-ter-ee*). [Greek, *arteria* = tube.] The vessels which carry the red blood or the blood in which the red corpuscles are laden with oxygen. This oxygen is thrown forward by the heart, so that when the oxygen comes in contact with the effete nitrogen and carbon, heat may be generated, and as the result of the combustion carbonic acid gas is thrown off. The artery which supplies the eyes with blood is the ophthalmic artery, with its branches, the long and short ciliaries, and the central retina. The branches of the central retina in turn are the arteria nasalis superior, mediana and inferior, the arteria temporalis superior, mediana and inferior. The arteria nasalis and temporalis can be seen by means of the ophthalmoscope, as they branch out from the center of the optic disc, and ramify in the several directions in the order named.

Artificial Eye (*ar-te-fish'-al-i*). [Latin, *arte* = art + *ficio* = I make.] A thin plate of glass made to resemble the cornea and front part of the sclerotic coat, together with the iris in different colors and pupil of different sizes to match the sound eye of a patient. The artificial eye is placed upon the stump left behind in the operation for enucleation of the eye, or is to be worn over the globe of a sightless eye in order to benefit the general appearance of a patient. The manner of inserting an artificial eye is to first render it aseptic by means of boracic acid, or salt and water, after taking pains to select one as nearly the size and color of the sound eye as possible. Take hold of the lower eyelid by means of the thumb of the right hand, if it is the right eye of the patient which is to be supplied, or the thumb of the left hand if it is the left eye of the patient that is to be supplied, and then pull down the eyelids while the patient is requested to look upward; then with the opposite hand take hold of the artificial eye at the lower edge, and gently slip the artificial eye into its place, taking care to observe that it fits easily and into the proper place. An artificial eye will last but about one year, as the secretions of the eyes are of such a character as to destroy the smooth surface of either rubber, celluloid, glass or any other substance employed for the manufacture of artificial eyes. Artificial eyes are made mostly in Germany, and it is a fact worthy of mention that the word **Optist** was once employed as a term to designate the calling of those who made it a business to insert artificial eyes, but the term became obsolete and is now sometimes used to express a broader meaning, namely, one who practices optometry.

Aseptic (*ah-sep'-tik*). [Greek, *a* + *sephis* = putrid.] That which renders either a wound, instruments or dressings free from diseased germs. The aseptic or antiseptic solutions usually employed relative to the eyes are boracic acid solutions, and even weak solutions of corrosive sublimate. Every time a patient's eyes are examined the one who makes the examination should wash his hands thoroughly with soap and water and finally rinse them with a weak solution of boracic acid and water, so that neither the operator nor the next patient may suffer from contagion possibly resulting from the neglect.

(To be continued.)

Optical Department.

The Development of Optics During the Present Century.

A LECTURE DELIVERED BY GEORGE LINDSAY JOHNSON, M.A., M.D., F.R.C.S., AT THE MANSION HOUSE, LONDON, ENG., APRIL 21, 1898.

(Continued from page 51, Aug. 17, 1898.)

I WILL now try to review so far as time will permit, the development of the optical instruments now in use.

Spectacles were first made with frames of horn; the lenses cast, ground and polished. The grinding of lenses was for a long time a specialty of the Dutch, and it was only in the 17th century that it became more general. For a long time spectacle lenses were made round, oval lenses being of later date; but at the beginning of this century they were practically the same as to-day. Metal frames seem to have been introduced about the 18th century, gold, silver and brass being used long before steel; the construction of the frame was heavy and clumsy; the side pieces were very broad and had a hinge joint near the ear. It is only in this century that flexible and twisted wire side pieces have been introduced, and the advance in the handling of metal generally rendered it possible to make spectacle frames light and elegant. The discovery of binocular vision and the general advance in ophthalmic knowledge caused opticians to understand the importance of centering the lenses. Colored spectacles, chiefly blue and green, have long been used; neutral tints being of later date. It is curious that the Chinese should have used pebble lenses of brown-pink color as spectacles for many centuries.

In 1801 Thomas Young noticed that vertical lines appeared more distinct than horizontal, and, on further investigation, found that this was due to his eyesight. In 1827 the Astronomer Royal, Sir George Airy, who suffered from the same defect, now known as *astigmatism*, set to work to correct it. He ground a piece of glass along one axis only, so as to form a kind of wide and exceedingly shallow trough, so that the curve of the glass made up for the want of curve of his cornea in one direction. These glasses, known as *cylinders*, were scientifically adapted for astigmatism by Donders in 1856.

Arctic explorers mention that the Eskimos used spectacles consisting of bone discs, with horizontal or vertical slits to protect their eyes from the glare of the snow. Similar slits in vulcanite discs, known as *stenopaic discs*, are to-day occasionally used to minimize the effect of astigmatism.

Horn pincers-nez, or folders, have long been in use, the spring being an adaptation of more recent date, while the straight bar pincers-nez have come into use within the past 10 years.

The use of spectacles is now based on the physiology and pathology of the eye. The instruments to which we owe a great deal of our knowledge in that direction are the ophthalmoscope and the ophthalmometer.

The idea of obtaining a view of the interior of the eye by means of a perforated concave mirror to illuminate it, occurred to Charles Babbage, who made the first ophthalmoscope in 1847, but so little did he appreciate the importance of the invention that he did not publish anything about it. Four years later Helmholtz made an ophthalmoscope consisting of four superimposed plates of glass held obliquely so that some of the rays of a candle were reflected into the patient's eye, and then passed back again into the eye of the observer. Two years later Liebreich substituted a perforated concave mirror for the glass plates, thus arriving at Babbage's original instrument. From these rough devices Loring, Landolt, Couper, Morton and others have made the improvements which have resulted in the perfected instruments of to-day. Fitzgerald, of Dublin, about 1880, first practiced a method known as retinoscopy, whereby the refraction and astigmatism of the eye of the patient could be determined by means of the ophthalmoscope only. This method is specially valuable in children and malingersers, because the result is arrived at independently of any statement on the part of the patient. Nevertheless, test types scientifically graduated, which we owe to Snellen and Jaeger, together with astigmatic charts, have enabled us to form a standard for the acuity of sight; whilst a graduated series of lenses and cylinders have rendered it possible to determine the necessary corrections in vision.

The ophthalmometer was first devised by Helmholtz in 1860 in order to determine the curvature of the cornea. This instrument consists of a double prism fitted in the axis of a telescope by which two images of an object are thrown on to the cornea, the curve in any meridian being calculated by the distance between these two images, to which it bears a constant relation. Subsequently Javal and Schiötz greatly improved the instrument by constructing it so as to dispense with calculations, enabling the surgeon at once to determine the amount and direction of the astigmatic error.

In addition to the ophthalmoscope and the ophthalmometer a number of instruments are now constructed to assist the ophthalmic surgeon in diagnosis, such as the perimeter, to determine the field of vision, Virchow's spectroradiometer, and other devices for determining color blindness, and the strabometer of Landolt, for measuring the strength of the ocular muscles.

Astronomical telescopes with achromatic lenses were made in the latter half of the 18th century, so that telescopes have not undergone any material change during this century. The telescopes used to-day are far more perfect in construction, the mechanical contrivances are more delicate and numerous, the size of the lenses and the length of the instruments are continually increasing, but the principle underlying their construction always remains the same, and there is very little to record. The adaptation of the telescope to photographic purposes and the polarizing and spectroscopic apparatus, which are now inseparable adjuncts to the telescope, have enormously added to their usefulness, and

to advance our knowledge of the sun and stars; but these can hardly be deemed to constitute any advance in the telescope itself, although, of course, they have to be considered as great strides in the science of telescopic.

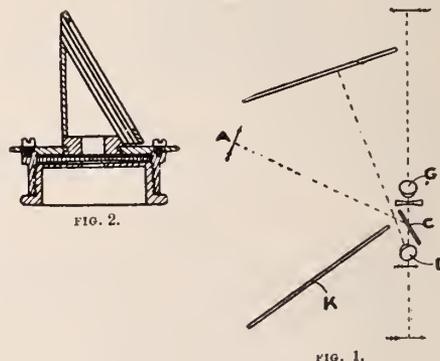
Opera glasses and field telescopes have been considerably improved, the instruments being handier and lighter, and they have become accessible to the multitude, which has further stimulated improvement. The recent application of prisms to opera glasses has rendered it possible to considerably increase the field of view and power, without increasing the length, and their application to double hand telescopes enables the officer to keep out of sight while watching the movements of the enemy.

(To be continued.)

An Historical Novelty.

THE instrument here referred to is founded on a curious property of the eye which does not appear to have been remarked by anyone previous to M. Helmholtz, says the London *Optician*.

The rays of light, emanating from an exterior object and refracted by the medium of the eye in such a manner as to form their focus on the retina, being reflected by that membrane, are again refracted in traversing



the ocular media in such a manner that after leaving the eye they converge precisely upon their point of origin. Consequently when one person desires to examine the interior of the eye of another, it happens that the eye under observation sends no light to the eye of the observer except such as it has received from that eye itself; thus all examination is rendered impossible.

This inconvenience is removed by the following arrangement: Let D, Fig. 1, be the eye to be observed. A plate of glass C with parallel faces is placed in front; this glass plate reflects light upon a source A into the pupil. A screen K arrests all extraneous light coming from the same direction. When these rays emerge from the eye, after having been reflected therein, they again fall upon the plate C, and passing through it produce at B by their convergence, an image of the light-source A. The eye of the observer, placed at G, between the glass plate and the image is able to receive these rays; and in order that they may converge on the retina and form a distinct image there it is only necessary to place a suitable lens in their path. This spectacle lens and the glass plate, united by a common mount form the instrument devised by M. Helmholtz, as seen in Fig. 2.

A Warning . . .

Appreciating the fact that this Trade-mark stamp is the most favorably known Trade-mark for Solid Gold Cases in the Country, some unscrupulous person or persons are making unlawful use of the same by stamping or engraving imitations of it upon inferior cases in plate or base metal. The person or persons making such unlawful use of such Trade-mark Stamp are hereby warned that their acts will be prosecuted to the full extent of the law. All responsible Jewelers are, at the same time, assured that such Trade-mark Stamp will be fully protected.

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B.W.C.CO.

Joseph Fahys & Co.,

GENERAL AGENTS,

FAHYS BUILDING,

NEW YORK.

Souvenir Spoons

at Moderate Prices.

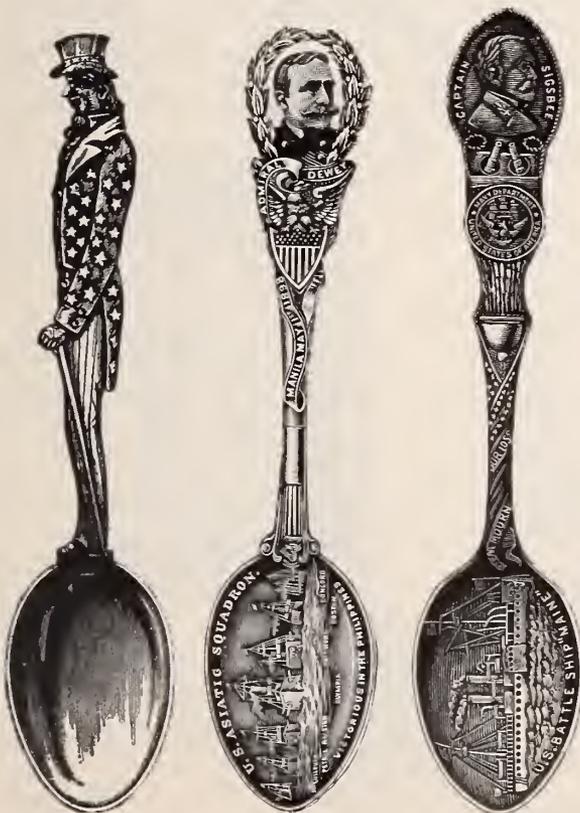
The Spoons herewith illustrated are an "Uncle Sam" Spoon, a "Dewey" Spoon and a "Maine" Spoon, all in Sterling Silver, artistically executed. The most salable spoons shown.

PRICES PER DOZ.:

Uncle Sam, Coffee	-	-	\$6 00	Dewey, Coffee	-	-	\$6 50
Uncle Sam, Tea	-	-	15 00	Maine, Tea	-	-	15 00
Maine, Coffee	-	-	-	-	-	-	\$7 50

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specially adapted to Jewelers.



Chas. Ahrenfeldt & Son,

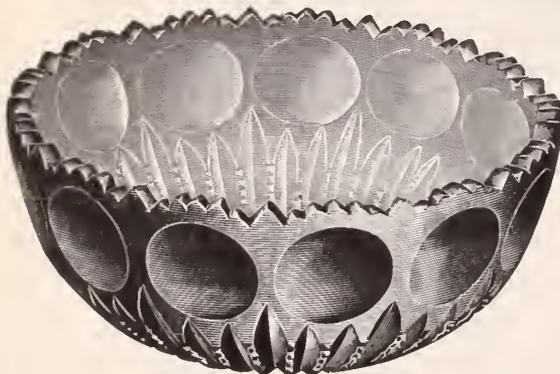
50, 52 and 54 MURRAY STREET, NEW YORK.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.

NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps,
Fine Decorated Jewel Boxes, Toilet Articles, Etc.



Owning and Operating the
Celebrated

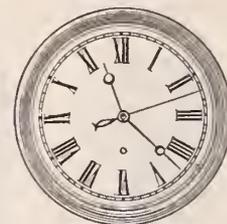
Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's-Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.

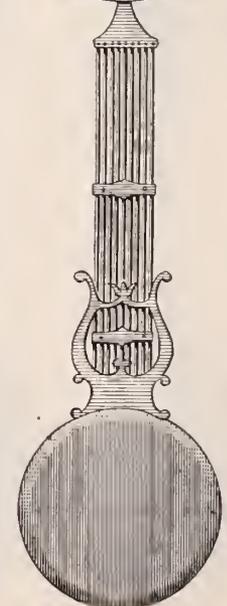
..Swiss Regulators



A large stock just received.

..All Sizes..

Ready for immediate delivery.



Bawo & Dotter,

26 to 32
Barclay Street,
New York.

THE
WORLD
IS
WIDE

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the



WM. ROGERS MFG. CO.,

Salesrooms and Main
Offices: Hartford, Conn.
New York Office:
149 Church Street.
Philadelphia Office:
506 Commerce Street.

Factories:
Hartford, Conn.
Norwich, Conn.
Wallington, Conn.
Taunton, Mass.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

BAWO & DOTTER'S art rooms on the second floor of their buildings, 26-32 Barclay St., New York, now contain a new collection of large Sèvres vases in many sizes and styles. The great majority of these pieces show radical changes from the old style of decorations on Sèvres, the figure decorations in some being of a different character, while others show a body treatment of an entirely new order. The latter exhibit new tints in a metallic luster and to some of the pieces they give a cloisonné effect. In the line will be found many large, handsome vases, single and in pairs, which will rank with the finest productions that have ever appeared in these salesrooms.

REPRODUCTION OF EMPIRE STYLE CLOCKS.

AMONG the specialties in clocks originated and exclusively made by Harris & Harrington, 32 and 34 Vesey St., New York, is a reproduction in wood of one of the famous Empire styles of mantel clocks originally made in marble or all gilt. In this clock the movement is held up by four pillars resting on a deep base



and supporting the top. The clocks in this style now made in wood by this firm come in mahogany, Empire or forest green and ebony, richly mounted with gilt. In some of the latest pieces just added fine marqueterie ornamentation takes the place of the applied gilt work on the top and base.

HAVILAND & ABBOT'S FALL LINE OPENED.

AFTER a long controversy over the value of their products lasting many months, Haviland & Abbot have at last been entirely sustained on appeal to the full Board of the United States General Appraisers. Their stock lines, which were held up pending a final decision, have now been opened and may be seen at the firm's warehouses, 29 Barclay St., New York. The goods show many new and attractive shapes and decorations, among which are five stock patterns which run through the entire line of dinner ware, sets, small pieces and the many novelties for the desk, cabinet and boudoir which they carry. In these new decorations, small flower sprays in pink or blue are prominent. Many new pieces have been added in the novelties, such as chop dishes, ash receivers, bonbon trays, etc.

FRENCH CLOCKS AT ADVANTAGEOUS PRICES.

FRENCH clocks form one of the most prominent and attractive displays in the warehouses of the Levy & Dreyfus Co., 46 Park Place and 41 Barclay St., New York. In these are a host of styles in gilt, gilt and porcelain, china, onyx and wood mantel clocks, together with crystal regulators, carriage and smaller clocks of all kinds. In fact so large is their stock and so extensive is the assortment of these goods that the firm have decided to make a material reduction in the size of this line and intend to clear out a large part of it. They are therefore now making special inducements to buyers of these goods and are offering the line at prices that jewelers will do well to take advantage of.

THE RAMBLER.

Prices of Antiques 40 Years Ago.

IN the Summer of 1857 Messrs. S. Leigh Sotheby and John Wilkinson advertised that they would sell at their house, 3 Wellington St., Strand, a most interesting collection of national antiquities, discovered principally in the metropolis during the previous fifteen years, consisting of such items as to make the mouth of an antiquary water as freely and as copiously as that of an Alderman listening to a long grace, with the steam of the turtle playing round his nostrils and bathing his being with an anticipatory dew.

On that glad, mad day of leafy June, nearly half a century ago, there had been found, aye, and bought, too, Roman sepulchral remains in glass and pottery, cinerary urns in perfect state, a Roman monument discovered in Blackfriars, domestic

utensils, Samian bowls in earthenware, Roman glass and personal ornaments, Anglo-Saxon fibulæ, specimens of shoes of the thirteenth and fourteenth century, encaustic tiles, bronzes, spoons, rings, mediæval bottles, badges, keys, spurs, etc. Most of the things had been found in excavating the sites for new buildings in the city, even as similar things are found to-day, though in less profusion, and instead of going into the hands of private collectors are generally preserved by the contractors for the excellent and interesting museum in the Guildhall.

The private collection of Mr. W. Chaffers, F. S. A., of Watling St., was to be sold by auction "in consequence of removal."

In Mr. Chaffers' sale there was 179 lots, and only one fetched as much as £5. As this included a very curious and unique collection of Roman phallic ornaments, the market might have been a little more open than would have been the case if the lot had had merely an antiquarian value. Belarmines or graybeards, those quaint old richly glazed ale jugs, with a counterfeit presentment of the unpopular Cardinal on their necks, were freely sold at about 1s. 6d. each; three brown mugs, one inscribed "Alex. Peterson in King Harry's Yard, 1724." with the sign of a sugar loaf, fetched 3s. instead of £3, which such a lot would realize to-day.

A bronze mould for casting images of the Virgin and Child of the fifteenth century, which would be sold probably to pilgrims visiting some shrine of Our Lady, was bought for 16s. The suggestive name of Franks is added in pencil as that of the purchaser. This same gentleman, the greatest benefactor the British Museum has ever known, or probably will ever know, also bought for 11s. the Roman monument discovered in Playhouse Yard, Blackfriars, near the *Times* printing office. It bore above the head of a figure an inscription denoting that it was erected to the memory of a soldier of the 2d or Augustan Legion named Celsus.

Fragments of Samian vessels and acetabula, or vinegar cups, bearing the name of the Roman potter who made them, brought about 2d. each. Ten shillings secured 13 early English bronze signet rings, with I. H. S., merchants' marks, birds and animals in intaglio, and a seal with four arms having devices. Six ancient bone skates brought 3s. 6d. and six more 7s. The skates were made from the tibiae or leg bones of the horse, and were fastened to the foot and used as skates by the citizens of London in the twelfth and later centuries on the marshes of Finsbury or the Moor fields.—*Pall Mall Gazette*.

Imports and Exports of July, 1898, and the Preceding Seven Months.

WASHINGTON, D. C., Sept. 1.—The summary statement of imports and exports for the month ended July 31, 1898, and the seven months ended the same date, compared with the corresponding periods of 1897, has been issued, and contains these figures relative to the jewelry trade:

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay,

WICKE & CO.,

32-36 Park Place, New York.

WILLETS' ART BELLEEK CHINA

Attracts Trade and Holds It.

Write for illustrations and particulars to

WICKE & CO., 32-36 Park Place, New York.

IMPORTS OF MERCHANDISE.

ARTICLES.	JULY.		SEVEN MONTHS ENDING JULY.	
	1897	1898	1897	1898
	Values.	Values.	Values.	Values.
	Dollars.	Dollars.	Dollars.	Dollars.
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..	47,720	15,598	213,203	101,970
Watches, watch materials, and movements.....dut..	40,802	59,488	627,796	384,247
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s., not set.....dut..	169,871	1,235,109	621,180	2,804,004
Diamonds, rough, etc., not set.....free..	27,781	307,483	52,660	1,433,169
Precious stones, rough or uncut, etc.....free		2,203		16,353
Jewelry, and manufactures of gold and silver.....dut..	72,878	232,766	467,566	1,017,707
Other precious stones, and imitations of, not set..... dut..	58,871	284,310	385,724	823,978
Imported from—				
United Kingdom.....	3,301	211,417	6,785	
France.....		26,018	388	52,421
Netherlands.....	5,435	69,521	6,084	624,019
Other Europe.....	18,923	2,730	37,760	14,414
Brazil.....	122		1,643	20
Other countries.....				5,647
Total diamonds, etc.....free..	27,781	309,686	52,660	696,521
United Kingdom.....	31,673	529,701	251,881	1,191,844
France.....	55,717	560,235	503,084	1,650,620
Germany.....	34,851	84,977	185,457	311,587
Netherlands.....	77,255	501,702	133,957	1,144,822
Other Europe.....	10,627	74,732	298,210	335,063
British North America.....	89,462	81	91,898	1,742
Mexico.....	1,445	478	3,553	3,322
East Indies.....	318		1,724	3,066
Other countries.....	272	209	4,706	3,571
Total jewelry, precious stones, etc.....dut.	301,620	1,752,175	1,474,470	4,645,637

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of.....	69,623	57,751	525,891	526,625
Watches and parts of.....	37,789	59,128	468,402	463,906
Total.....	107,412	116,879	994,293	996,531
Jewelry.....	54,290	45,789	54,290	299,850
Other manufactures of gold and silver.....	6,938	20,272	331,820	115,628
Total.....	61,228	66,061	386,110	415,478
Plated Ware.....	34,154	28,269	259,710	200,121

GLAENZER FRÈRES & RHEINBOLDT,
26-28 WASHINGTON PLACE, NEW YORK.

NOW ON EXHIBITION
THE LATEST

Novelties,

IN FINE GOLD, GILT
AND ENAMELED

Regulators, Fancy Clock Sets,

Bronzes, Marble Statuary,

Pedestals, Fine Bohemian Glass.

All kinds of **Pottery** and many choice **Objets d'Art** suitable for **Jewelry Trade.**

1898

Skirmishers of...

The New England Watch Co.

THE jewelry trade for the coming season will be visited by our well known corps of workers and our old friends.

For New England States, Mr. Wm. C. Wales, Mr. W. S. Tiffany; for New York State, Mr. Benjamin Westervelt; for New York City, Mr. Jules H. Lacroix; for Pennsylvania and New Jersey, Mr. John S. Roberts; for Ohio Michigan and Kentucky, Mr. Edward B. Downs; Mr. Harry C. Birch with his assistants will attend to the southern seaboard States as usual; the Messrs. Azbell, the middle west; Mr. Charles Lester, Chicago, with his co-workers will attend to the wants of the northwest; Mr. Wm. Weidlich with his force from St. Louis will look after the southwest; Messrs. Heacock & Freer will attend to the Pacific Coast. They will all be in motion August 1st. Our catalogue will be in the mails August 15th.

The New England Watch Co.

WATERBURY, CONN.

BOSTON, **Jewelers' Building.** NEW YORK, **Lorsch Building.**
 CHICAGO, **Silversmiths' Building.**
 ST. LOUIS, **Fullerton Building.** SAN FRANCISCO, **Spreckel's Building.**

ALL KINDS OF

Fancy Wood Chests

FOR....

TEA SETS and FLAT WARE...



Silk and Brocade Cases for Silverware and Jewelry.

— — —
 Canton Flannel Bags and Rolls.

Hebbard and Brother,
860 Broadway, New York.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;
 THEY Protect from all Ordinary Magnetic Influences.

Perfect in
 Action.
 Convenient
 in Use.



Educate
 Your Customers
 by Talking
 up
 Ajax Watch
 Insulators.

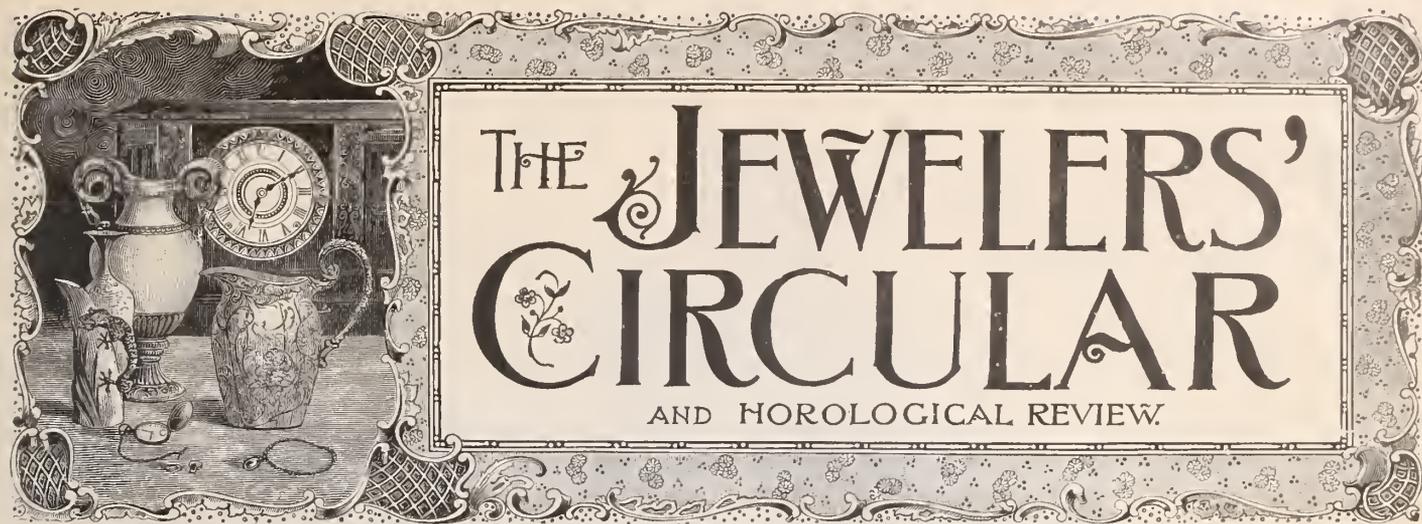
MADE IN ALL SIZES, OPEN FACE AND HUNTING.
 FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.



Corbin Building, 11 John St., Corner Broadway, New York.

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No. 8.

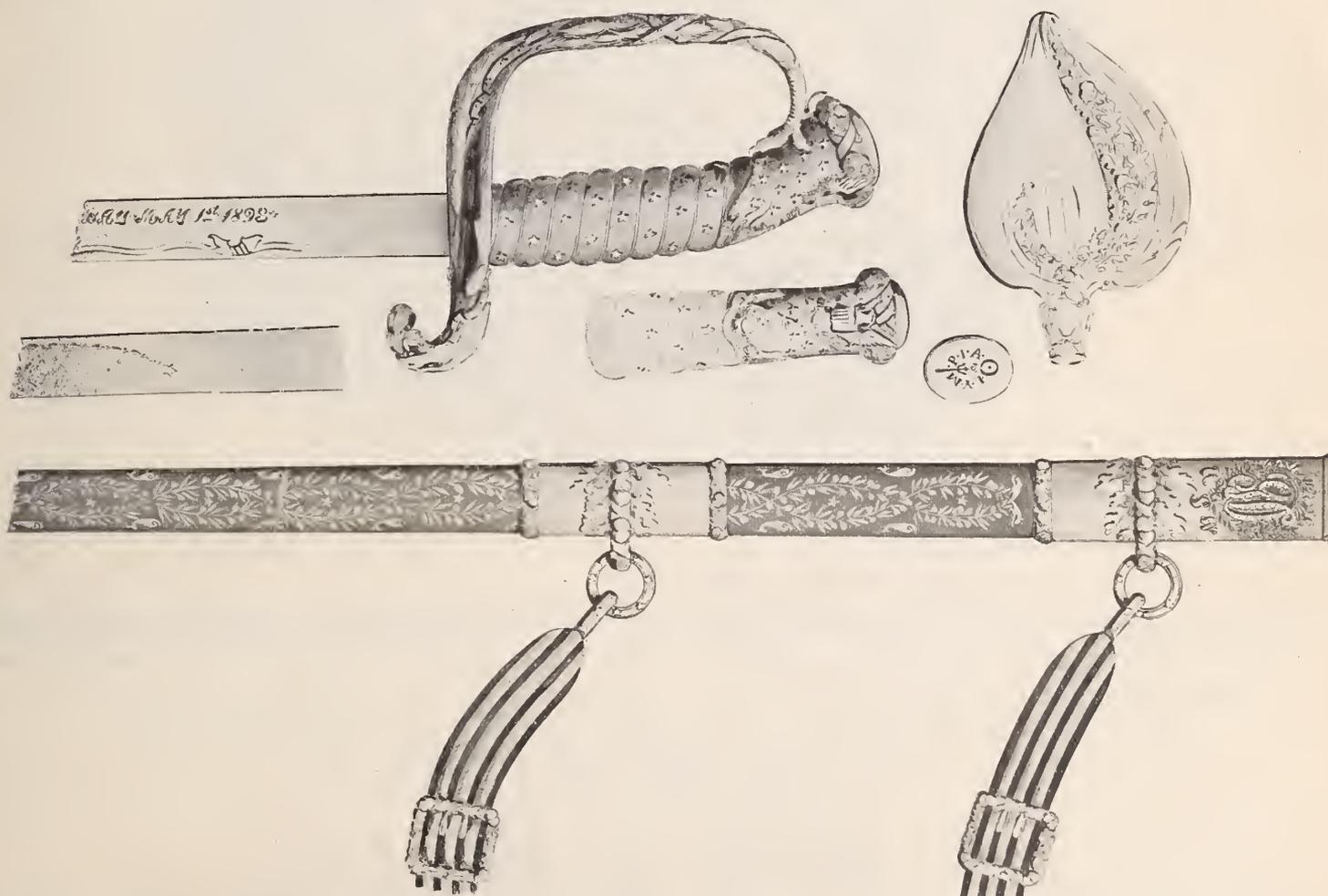
AMERICAN GOLDSMITHING IN A SWORD FOR AN AMERICAN HERO.

IN a previous issue of THE CIRCULAR was published a terse description of the sword which the nation, through Congress, will present to Rear-Admiral George Dewey. We now present an engraving il-

The original intention was to introduce an American turquoise matrix into the pommel, as the turquoise was Admiral Dewey's birthstone and also denotes in the language of gems "prosperity." This, however, the

a closely woven wreath of oak leaves, this being the standard decoration for rank.

Continuing down the metal work, giving the proper form, is a gold collar; on the front of this collar are the arms of the



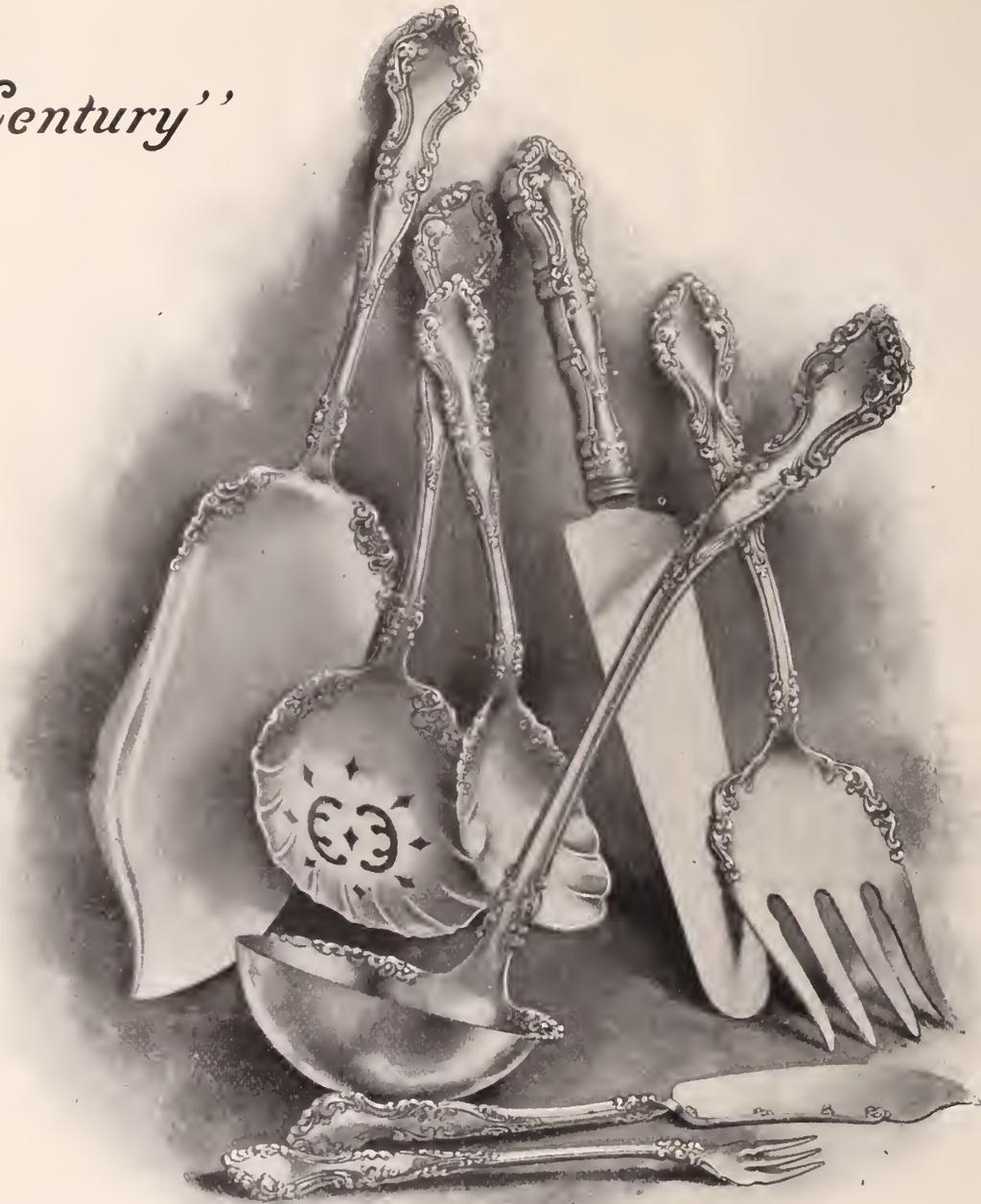
THE SWORD PRESENTED BY THE NATION TO REAR-ADMIRAL GEORGE DEWEY.
Reproduced from artist's drawing furnished to The Jewelers' Circular by Tiffany & Co.

lustrating the various details of the sword, this engraving being made from the full size wash drawing loaned to THE CIRCULAR by Tiffany & Co., New York, the designers and makers of the sword.

Navy Department suggests shall be changed to gold, in which will appear the name of the battleship *Olympia*, a trident erect and the zodiacal sign for the month. This will be surrounded and supported by

United States, the shield of which will be in enamel; below this are the arms of the admiral's native State—Vermont—together with its motto, "Freedom and Unity." The enamel in these shields will be thor-

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

PATRICK—"Doctor, O'im very sick!"
DOCTOR—"That's Good!"
PATRICK—"Phwat's that?"
DOCTOR—"Good for me but bad for you!"

"When Cervera's fleet came out of Santiago Harbor that was bad for them but good for us!"

Here are two cases—one where a condition exists and another where action is taken—the results of which are diametrically opposite.

We have solved the problem of action by which either we or you can act and both will feel the beneficent results.

- | | |
|--|---|
| 100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to \$14.00. | 20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price \$1.75. |
| 50 Solid Oak, Plain Top, Work Benches, \$8.00. | 500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to \$9.90. (After this lot is gone we will sell no more at this figure.) |
| 50 6-Drawer Oak Glass Cabinets, \$2.78. | 1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, \$7.50. Why pay \$12.00? |
| 100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, \$1.10. | |
| 200 bottles Hardening Compound, regular price 25c., reduced to 10c. | |
| 1000 pairs P. R. Tweezers, N. P., 14c. each. | |

Here It Is!

WE SELL YOU GOODS—
 You will say "We saved money." We will say "We made money."
 Both will have enjoyed the advantage of our business relations.

We pack the goods carefully, but do not pay freight or express charges.

The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
 WATCHMAKERS' TOOLS AND SUPPLIES.



F 385



F 386



F 394



F 358

....THE NEW....

Gadroon Border

— ON —

Fahys Honest 14Fk. Gold Filled Cases.



F 200



F 452

JOS. FAHYS & CO.,

Established 1857,

FAHYS BLDG.,

NEW YORK.



F 407

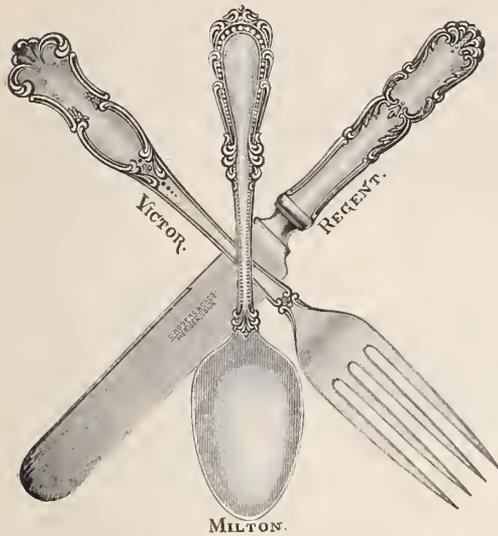


F 357



F 372

A Good Impression



goes a long way in making agreeable acquaintances.

The

C. ROGERS & BROS. A. I.

brand of Spoons, Forks and Knives impresses an observer as possessing all the little niceties of detail that the most perfect goods should have; excellent die work, graceful outline and a bright, lustrous finish. Those not already acquainted with these points of merit and many others found only in our celebrated brand of tableware should place a sample order at once.

Manufactured by

C. ROGERS & BROS.,

Main Office and
Factory : **Meriden, Conn.**

Cephas B. Rogers—Gilbert Rogers—
Wiltur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO, 20 Warren St., NEW YORK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.



TRADE MARK
RW & S
STERLING

The No. 1000 Toilet Ware

has proven to be the best selling pattern which we have ever produced. The graceful outline, and the artistic decoration appeal at once both to the dealer and to his trade. This entire pattern is completed and carried in stock. All orders will receive prompt attention, and will not be subject to the delay which dealers frequently experience when ordering goods of a new pattern.

We have just issued a new catalogue of this pattern, and if you have not already received one, send us a card and we shall be pleased to mail you a copy.

R. Wallace & Sons Mfg. Co.

SILVERSMITHS,
Wallingford, Conn.

BRANCHES:

226 5th Avenue, New York.	109 Wabash Avenue, Chicago.
------------------------------	--------------------------------

LARGE HAIR BRUSH
FULL SIZE.

120 Sutter Street,
San Francisco.

oughly fired and protected. The narrow part of the collar will be decorated with stars. A narrow strip of oak leaves is closely connected to the shark skin grip, which is inlaid with stars and bound with gold wire.

The guard is composed of a conventional eagle and terminates in a claw which clasps the top. Here again the defiant attitude of the eagle modified as it is by a laurel wreath in its beak which, although conventional in its outlines, still serves as a protection covering the point of the beak, is more than ever suggestive of the Summer campaign so recently ended. The guard is formed by the outspread wings.

The monograms "G. D." and "U. S. N." in brilliants surrounded by sprays of the ros marinus, in their place as ornamentations for the scabbard, will signify fidelity, constancy and remembrance. It was intended to introduce the admiral's full name on the scabbard in brilliants, but the space was so limited and as the full name and title will be damascened on the blade, the monogram was considered to be all sufficient on the scabbard.

The rings and trappings are surrounded by a band of oak leaves, with the acorns cut in polished jade, emblematic of toughness and durability and at the same time lending an agreeable tone and relief to the mass of gold and ornamentation. The Department, however, suggests that the acorns be of gold, both here and in the belt clasp, where the original design was for jade.

The scabbard will be of steel, for the reason that the steel will be stiff and will retain its shape better than leather, and will also admit of damascening in gold with sprays of ros marinus. This will give a delicate finish to the steel and properly done in black will not rust readily. The original design called for the letter "D" and the outline of a dolphin in the center of each cartouche; this, however, has been amended by the suggestion of the Department, which calls for either a star or a dolphin in place of the letter "D." The scabbard will be ornamented on both sides. According to the original design the scabbard would have the point of the ferrule terminated in a Spanish crown and coat of arms upside down. The point of the sword would have passed through the crown, the idea suggested being destruction or annihilation. Here again the Department's suggestion has been accepted to terminate the ferrule in two dolphins intertwined.

Damascened on the sword blade is the inscription: "The gift of the Nation to

Rear Admiral Dewey, U. S. N., in memory of the victory at Manila Bay, May 1, 1898." The letters, which are placed in the small gutter of the blade to avoid the ridge running through its center, are of an ornamental character and sufficiently large to be dignified. The remainder of the ornamentation for this side of the blade consists of a Phoenician galley, representing the earliest form of the world's navies, and is used in preference to one of our modern battleships, for the reason that while the latter are formidable in battle they present an outline that is equally formidable from an artistic point of view. The reverse side of the blade, which will be 30½ inches in length, shows the flight of the eagles' victory, the eagles bearing to the four quarters of the earth festoons of laurel. The blade and scabbard will be curved to correspond with the regulation Navy sword.

The mountings of the belt and the trappings will be the regulation buckles, pierced slides, rings and swivels. It was the intention to ornament all of these with oak leaves and jade acorns on the clasps, but in accordance with the Department's suggestion the jade will be replaced with gold. The center of the clasp will be of dark blue enamel, thus carrying the color of the belting through the gold clasp and at the same time giving due prominence to the eagle and stars.

The gold used in the manufacture of this sword will be 22 karat, and it is estimated that 725 pennyweights of gold will be required.

Paulding Farnham, the successful designer of the Dewey sword of honor, is secretary and one of the directors of the house of Tiffany & Co., and, while still a young man, he has long since won his spurs as an artist in several open international contests. At the Paris Exposition of 1889 he received a special medal as co-laborer of exceptional merit for his work in connection with the Tiffany jewelry exhibit. The firm's great diamond and gem jewelry exhibit at the World's Columbian Exposition was all prepared under his personal supervision. Among his most successful artistic work is that of sculpture; modeling has been a favorite pastime with him from childhood, and most of the unique forms of richly jeweled ornamental objects to be seen at Tiffany's are his personal work, while many of his products in figure modeling have been cast in gold and silver and bronze.

The authorization for the publication in THE JEWELERS' CIRCULAR of a reproduc-

tion of the design for the Dewey sword is contained in the following letter from the Navy Department to Tiffany & Co.:

NAVY DEPARTMENT,

WASHINGTON, D. C., Aug. 30, 1898.

GENTLEMEN,—Mr. A. F. Tennille, the representative of THE JEWELERS' CIRCULAR, has called at the Department with a letter from the publishers of that paper, stating that you are unwilling to give them an opportunity to publish your design for Admiral Dewey's sword without a statement from the Department that it has no objection to such publication.

Permit me to say that if your firm has no objection, the Department has none, to the publication of this design.

Very respectfully,

(Signed) CHAS. H. ALLEN,
Acting Secretary.

MESSRS. TIFFANY & Co.,
New York.

It will be noticed that this letter is dated Aug. 30. The delay in the publishing of the design was caused by the making of an entire new drawing containing the changes desired by the Department. In the engraving on the front page of THE CIRCULAR we have deemed it desirable to show in as large size as possible the main parts of the sword, with portions of the other parts showing details.

Fashions and Fancies Abroad.

Almost without exception, fancies from abroad finally reach and influence American fashions to some extent. Styles such as the following, reported by the *Journal des Modes*, may seem extreme, yet they indicate the freedom that now prevails everywhere in the wearing of jewels:

"For evening wear we see aigrettes of flowers with shaking drops of gems hanging from them. Diamond stars are also returning into fashion, and are worn just above the forehead over the fringe. Strings of diamonds or pearls are twisted in the hair, and are caught in front by a moderately sized aigrette.

"Combs, whether for the sides or back of the hair, are as fashionable as ever. They are very convenient to hold short hair in place, and when edged with diamonds, real or mock, are dressy enough for any occasion.

"For day wear, the high Spanish tortoise shell comb is much worn. For evenings, the comb is laden with stones, jet or spangles.

"Bracelets are also playing an important part in our evening head-dress."



Jno. W. Reddall & Co.,

107 Hamilton St., NEWARK, N. J.

For the convenience of our local and out-of-town customers we have opened a New York City Salesroom, in the HARTFORD BUILDING, Union Square.

**"Seek no further.
Seeing is believing."**

A large percentage of the Jewelers handle the "OMEGA" Watches.

Why? Because they know it is the Best Watch made for the money.

Why? Because they can make a fair profit on the "OMEGA," as they are sold only to Legitimate Jewelers.

Why? Because every movement is warranted a fine timepiece

We want ALL the up-to-date Jewelers to handle the "OMEGA." Your stock is not complete without them.

EDMOND E. ROBERT,
3 Maiden Lane, NEW YORK.

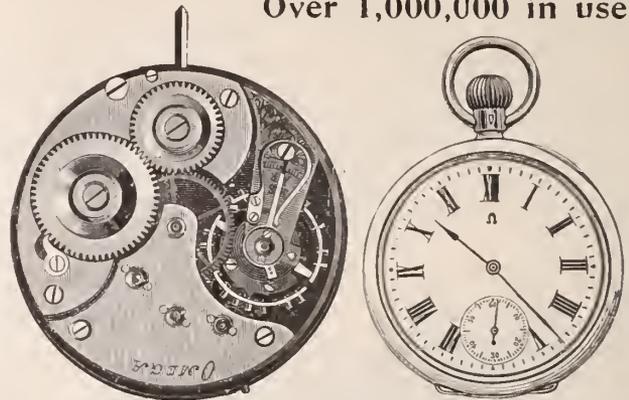
CROSS & BEGUELIN,
17 Maiden Lane, NEW YORK.

SOLE
SELLING
AGENTS.

Send for Price-List.

Omega Watches

Over 1,000,000 in use



The "Omega" are pendant-set, fit O and 16 size Waltham cases, and are made in 5 different grades as follows:

- 7 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
- 17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
- 17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work

S. S. WILD & SON

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

A. J. COMRIE, AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBER IN

WATCHES, JEWELRY, CHAINS,
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

New Japanese Tariff.

Provisions of Interest to the Trade of the New Tariff of Japan to Go Into Effect Jan. 1, 1899.

WASHINGTON, D. C., Sept. 14.—The new Japanese statutory tariff will pass into effect Jan. 1, 1899. The features of interest to the jewelry and kindred trades are as follows:

Article 2.—The dutiable value of imported articles shall be the actual cost of the articles at the place of purchase, production, or fabrication, with the addition of packing charges, cost of transportation, insurance, and all other charges incurred up to the arrival of the articles at the port of importation.

Article 3.—In regard to those articles enumerated in the annexed tariff, in respect of which it is found advisable to convert the ad valorem rates of duty into specific duties, the articles and their sub-divisions may be determined by Imperial ordinance.

The specific duties above mentioned shall be determined according to the rates of duty set forth in the annexed tariff, taking average values for a period of six months or more, and calculated upon the basis prescribed in the preceding article.

Article 4.—In case of articles on which two or more rates of duty set forth in the annexed tariff are applicable, it shall be assessed according to the highest of such rates.

Article 5.—Import duties shall not be levied on the following articles: No. 1: Articles imported for Imperial use. No. 2: Arms, ammunition or explosives imported by the Imperial army or navy. No. 3: Ships belonging to the Imperial navy. No. 4: Articles intended for the personal use of diplomatic agents accredited to this empire. No. 5: Orders or decorations and medals. No. 6: Records, documents and other writings. No. 7: Samples of commodities, which are only fit as such. No. 8: Traveling baggage carried by travelers. No. 9: Articles imported for permanent exhibition in Government, public museums or commercial museums. No. 10: Articles of Japanese origin, re-imported from foreign countries within the period of five years from the date of exportation, provided they retain the nature and shape in which they were exported, however, tobaccos in all shapes and spiritous liquors of all sorts being excluded from this exemption. No. 11: Re-imported articles which were imported to foreign countries for repair. Exemptions from import duties provided for in Nos. 7, 8 and 9 of this article shall be subject to the approval of the Customs authorities at the time of importation.

In case of No. 11 of this article, the period within which re-importation is to take place must be declared to the Customs authorities at the time of exportation.

Article 6.—The following articles shall not be subject to import duties, provided they shall be re-exported within six months from the date of importation, but a sum of money equal to the amount of import duties payable, or security thereof, must be deposited or lodged with the Customs authorities at the time of importation: No. 1: Articles temporarily imported for repair. No. 2: Articles temporarily imported by travelers engaged in scientific research. No. 3: Articles temporarily imported for purposes of trial. No. 4: Articles temporarily imported as samples by merchants, manufacturers and commercial travelers.

Article 7.—Whenever it is deemed necessary to make any modifications in the annexed tariff, such modifications shall be made known at least six months prior to the date of enforcement.

Import Tariff.

CLASS I.—ARTICLES SUBJECT TO AD VALOREM DUTIES (RATE, PER CENT.).
GROUP I.

Balances, measuring scales, barometers.....	10
Binocular glasses:	
(a) in barrels covered with leather or japanned	15
(b) all other	20
Clocks, standing and hanging, and parts thereof	20
Compasses and chronometers, mariner's, and parts thereof, crucibles of all kinds.....	10
Cutlery, not otherwise provided for.....	20
Instruments, musical, and accessories.....	15
Instruments, philosophical, chemical, drawing, surveying, surgical and all other scientific, not otherwise provided for.....	10
Instruments or apparatus, photographic and	

parts of.....	15
Microscopes and parts thereof.....	10
Spectacles, and parts thereof.....	10
Telescopes, thermometers.....	10
Watches, watch cases and accessories:	
(a) gold and platinum	30
(b) silver and all other.....	25
Watch movements and fittings.....	15
GROUP II.	
Buttons, buckles, hooks and eyes, except studs and sleeve or cuff buttons or links.....	20
Hats, caps and bonnets:	
(a) set with gold, silver or gems, etc.....	30
Studs and sleeve or cuff buttons or links:	
(a) of gold or platinum, set with gems, or otherwise	30
(b) all other	25
Trimmings of all kinds, such as braids, cords, ribbons, laces, fringes, gimps, tassels, knots, stars, metallic threads and braids, etc., not otherwise provided for:	
(a) of gold or silver, wholly or in part....	30
GROUP VI	
Glass beads, known as Venetian beads.....	20
Cut glass	20
GROUP IX	
German silver, plate, sheet, rod and wire.....	10
Solders of all kinds.....	5
White metal, Babbitt's.....	5
Oils and powder of gold, silver or other metal.	15
Gold and silver ware, not otherwise provided for	35
Gold and silver plated ware, not otherwise provided for	25
GROUP XVI.	
Amber:	
(a) unworked	10
(b) worked	20
Canes, sticks and whips.....	20
Celluloid:	
(a) in sheet or rod.....	10
(b) worked	20
Corals, worked or otherwise.....	30
Diamond, glaziers'.....	5
Ivory, manufactures of, not otherwise provided for	20
Jewelry	35
Jewelry, imitation of	30
Pottery, including porcelain and earthen ware, not otherwise provided for.....	20
Precious stones and pearls.....	35
Precious stones and pearls, imitation of.....	30
Statues and other stone, sculptured or engraved	25
Tortoise shell, manufactures of	25
Trunks, portmanteaux and traveling or courier bags	20
Umbrellas, parasols and sunshades:	
(a) of silk, wholly or in part.....	25
(b) all other, umbrella sticks and handles, except those made of gold or silver....	20

Trading Stamp License Reduced in the City of Topeka.

TOPEKA, Kan., Sept. 16.—What might be termed a victory for trading stamps has just been obtained in Kansas. The city of Topeka recently passed an ordinance licensing concerns of this kind at \$3,000 per year. An appeal was taken to the Federal Court, and the City Attorney compromised the matter by agreeing to have a new ordinance passed, making the license fee \$250 per year. This is not a prohibitive license, and the stamp company will probably continue in business.

A new and valuable book entitled "Eye Defects. How to Detect and Correct Them," by R. H. Knowles, M.D., of New York, is just from the press, the publishers being the Spencer Optical Mfg. Co., 15 Maiden Lane, New York. The book contains 96 pages with 131 illustrations, divided into nine chapters giving, with illustrative cases a clear revelation as to how to use the Audemair trial lenses, the phorometer, ophthalmoscope, skiascope and ophthalmometer. The writer and the publishers of this work are well known to the optical trade and the book will doubtless have a good sale. The price of the book is \$1 and may be purchased from the publishers.

EBONY

IVORY

SHELL

LEATHER

DEITSCH BROS.

14 E. 17th ST.

NEW YORK.

Importations at the Port of New York.

Weeks Ended Sept 17, 1897, and Sept 16, 1898

	1897.	1898.
China, glass and earthenware:		
China	\$71,434	\$56,666
Earthenware	27,309	15,551
Glassware	17,149	22,394
Instruments:		
Musical	11,190	15,206
Optical	5,136	12,518
Philosophical	1,658	2,691
Jewelry, etc.:		
Jewelry	2,345	8,505
Precious stones	337,807	183,357
Watches	3,009	4,799
Metals, etc.:		
Bronzes	753	564
Cutlery	9,115	25,120
Dutch metal	2,542	2,804
Platina	10,641	1,207
Plated ware	507	801
Silver ware	1,897	3,758
Miscellaneous:		
Alabaster ornaments	546	898
Amber	34	272
Beads	706	1,118
Clocks	5,970	8,463
Fans	4,238	7,129
Fancy goods	3,882	6,786
Ivory	7,408	909
Ivory, manufactures of	5	858
Marble, manufactures of	4,346	10,291
Statuary	2,749	2,132
Shells, manufactures of	8,034	6,034

Tariff Decisions.

SHELL GOODS.

In the matter of the protest of J. H. Weigmann & Son against the decision of the Collector of Customs at Philadelphia, Pa., as to the rate and amount of duties chargeable on certain merchandise, imported per *Missouri*, and entered Aug. 10, 1897, the United States General Appraisers

at New York have handed down the following decision:

The merchandise consists of so-called shell goods. It was assessed for duty at 45 per cent. under the provision of paragraph 405, act of July, 1897, for fancy boxes having paper as the component material of chief value, and is claimed to be dutiable at 35 per cent. under either one of paragraphs 407, 208, 450, or 418.

Representative samples are:
(1) Fancy boxes similar to those covered by G. A. 1475 and G. A. 4212.

(2) A crucifix. The figure is gilt; the cross is made of wood, and covered with surface coated paper, except on the front, which is decorated with shells; the pedestal is similarly made, and resting upon it, at the foot of the cross, is a comparatively large shell for holy water, apparently.

(3) A kind of niche or altar, composed of paper and shells, containing a plaster of paris figure of the Madonna.

(4) Pictures in frames, circular, or shaped like hearts and stars. The frames are about 10 inches in diameter, the back of surface coated paper and the front of shells, except where glass covers the picture. Between the glass and the outer rim of the picture are seaweeds, corals, etc.

Classes 2, 3 and 4 have neither the appearance nor the character of boxes. They are not designed nor are they suitable for use as boxes.

Following the evidence in G. A. 1475 and other cases, we find that the articles are all manufactures of which paper is the component material of chief value.

We affirm the assessment of duty upon class 1, in accordance with G. A. 4212.

We sustain the claim that the articles represented by classes 2, 3 and 4 are dutiable as manufactures of paper at 35 per cent. under paragraph 407.

New Employee of the Wm. B. Durgin Co. Honored by His Friends.

CONCORD, N. H., Sept. 16.—Guy Fabyan, clerk at the Eagle Hotel, who is leaving to accept a position with the William B. Durgin Co., was presented by the employes of the house and a few friends, with an ele-

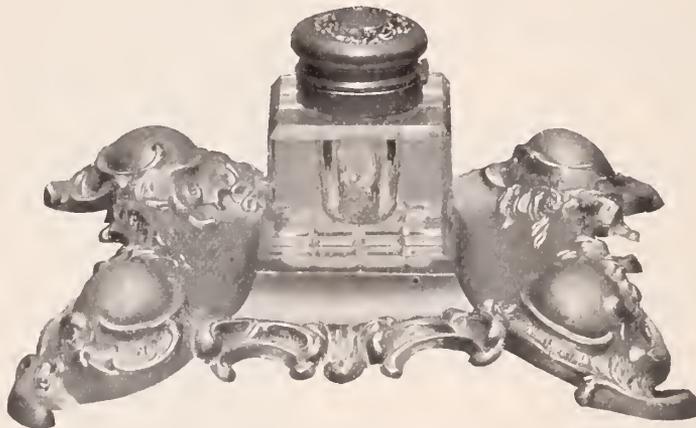
gant couch, a Morris chair and a silver water pitcher with tray. The presentation was made at the rooms of Mr. Fabyan in the Phenix.

First Fall Meeting of the Optical Society of the City of New York.

The first fall meeting of the Optical Society of the City of New York was held Wednesday evening in Parlor D. R., of the Fifth Avenue hotel, New York, and proved to be one of the most entertaining and enjoyable meetings so far held by the organization. The usual order of business was reversed and the executive part of the meeting was held at the opening of the session. About 35 members were present, and president L. L. Ferguson presided. Among other things the Society decided in future to retain permanently for the season the room in which they have been holding their sessions and also to have two lectures instead of one, one on "Theoretical Optics" and the other on "Practical Optometry." Through the suggestion of the executive committee and by a decision of the Society, the president, Mr. Ferguson, was retained at a salary to give lectures on the latter subject. Prof. Wm. G. Fox, of the College of the City of New York, who gave his first lecture at this meeting, will deliver the lectures on "Theoretical Optics." Mr. Fox was very well received. In future the programme of the Society will be as follows:

- Business session until 9 P. M.
- Prof. Fox's lecture from 9 P. M. to 10 P. M.
- President Ferguson's lecture from 10 P. M. to 11 P. M.

Veni, Vidi, Vici!



Size of base, 7 x 7.
The well is made in cut glass, mounted.

will be the story, we predict, of our Leader No. 2, illustrated herewith. It is the most attractive article for the money that modern skill can produce.

The price will astonish the wide-awake trade.

WRITE FOR IT.

The Mauser Mfg. Co., Silversmiths...

14 East 15th Street, New York.



"Watch our Ads."

The Name and Trade-Mark of the American Waltham Watch Co. Protected.

Another decree in one of the many suits brought by the American Waltham Watch Co. to protect their name and trade-mark against infringement, as mentioned in THE CIRCULAR on several occasions recently, was handed down by Judge Lacombe, in the United States Circuit Court, in New York, last week. The decree is in the action brought by the American Waltham Watch Co. against J. Ehrlich's Sons, retail jewelers, under the Astor house, New York, and is entered by consent of the defendants, who agreed to the issuance of an injunction as asked for in the bill of complaint.

The Judge, therefore, issues an injunction perpetually enjoining the defendants, their agents or employes, etc., from (1) selling, advertising or in any way disposing of movements bearing the name "Waltham" or "Waltham, Mass.," unless such movements are made by the American Waltham Watch Co.; (2) from further selling, offering for sale, or in any way representing as Waltham watches or watch movements, any watches except those containing movements made by the American Waltham Watch Co.; (3) from further using the phrase "Waltham" or "Waltham, Mass." with or without the prefix "Columbia" or any other prefix except as to watch movements made by the complainants. No profits, damages or costs are assessed in this decree which is made final.

I. J. Ward will go into the jewelry business in De Pere, Wis.

Commodore Morrill Transfers His Lease of the Jew I rs Building.

BOSTON, Mass., Sept. 19.—Commodore C. F. Morrill, who was not only the largest stockholder in the syndicate who built and own the new Jewelers building, this city, but who on its completion took a lease of the estate and has had charge of the renting of offices in the big structure, recently transferred the lease at a handsome profit to a corporation organized to assume the management of the property. Mr. Morrill is treasurer of the corporation and will still be the virtual manager of the estate, as far as rentals and other details of that nature are concerned. George A. Carpenter is president, John M. Hill is clerk, and H. Blake is the secretary. Dame Rumor is busy now settling the amount of the bonus received by the commodore on the deal, and the sum of \$50,000 is named in that connection, but Mr. Morrill neither affirms nor denies the rumor.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Sept. 17, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	\$206,558.06
Gold bars paid depositors.....	77,798.60
Total	\$284,356.66

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Sept. 12	\$37,024
Sept. 13	15,954
Sept. 14	36,579
Sept. 15	64,803
Sept. 16	41,610
Sept. 17	10,576
Total	\$206,546

Eugene H. Richards Assigns to Protect His Creditors.

BOSTON, Mass., Sept. 19.—The assignment of Eugene H. Richards, manufacturing jeweler, 7 Green St., to C. B. Southard, attorney, was announced Thursday. Mr. Richards, it is stated, has found collections difficult to make during the Summer, and the assignment followed to forestall action by one or two creditors prejudicial to the interests of the creditors as a whole. An effort has been made since the assignment to arrange matters with the creditors and withdraw the action taken. Pending the taking of an inventory the schedule of assets and liabilities is not given out.

Mr. Richards has been confined to his house since the beginning of the month by injuries resulting from a fall, but is able to be out once more and was at his office Saturday for a short time.

The Four-Leaf Clover Army Badge Suit.

WASHINGTON, D. C., Sept. 17.—The court has dissolved the restraining order issued last week on complaint of the Castelberg National Jewelry Co. against Max Goldsmith & Son, with reference to the sale of the four-leaf clover design, as noted last week in THE CIRCULAR.

L. P. Harvey, a watchmaker of Tullahoma, Tenn., has applied for a patent on an improvement which he recently invented to the celebrated Meek reel. The improvement consists in an extra alarm, which is to be held in reserve for use in case one should be broken and the dispensing with the brake or drag, used in the Meek reel.



Illustrated 1/2 Size.

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Our Newest Pattern—
Rich, Beautiful and Correct.

Howard Sterling Co., Providence, R.I.

New York Office:
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*Our Handsomely Illustrated Book of Toilet Ware Patterns
will be sent you on request.*

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,
 IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

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Columbus Mem. Bldg., 103 STATE ST.,
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MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE **DIAMOND JEWELRY,**
 26 MAIDEN LANE, (Southwest Corner
 Nassau Street,) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers
 of
 **Precious Stones.**
 Now at.....
 22 JOHN STREET,
 NEW YORK. Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
 14 MAIDEN LANE, - - NEW YORK.
 LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Fashions in Jewelry, Silver- Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Aigrettes are a noticeable feature in the Fall stock of the best establishments, and a new point about them is that the largest stones are frequently mounted highest, reversing the usual order of large stones below and small ones above. This is not only a pleasing novelty but a very effective arrangement.

Earrings thus far made by a jeweler whose patrons are of the most exclusive sort consist mostly of single pearls and diamonds.

Gun metal grows in popularity. An object attracting much admiration in a Broadway window is a chatelaine with watch, bonbonniere and half a dozen other trinkets in this metal. Its range now includes, among other things, chains for various purposes, sleeve links, watches, lognettes, cigar and cigarette cases and match boxes. Gun metal offers one of the most effective of all backgrounds for diamonds, and many of the new productions are enriched with designs formed by sinking these stones in the metal.

Rivaling the simple "beading" in elegance is the new "gadroon" border. This has been very artistically used in fine table ware and is now seen in attractive watches.

Golf score books are dainty things as lately made in Russia leather with an ornament of crossed golf sticks in gold or silver upon the cover.

The "American pig" promises to be as successful in jewelry as in war. Piggy has figured for some time as a popular charm, but now various other ornaments are taking on porcine outlines. Pig brooches, bangles, stick pins, paper weights, etc., seem destined to be a fad.

Steel and malachite afford a new combination for buckles.

Black enamel and gold are used to secure striking and original effects in a new line of brooches.

Cigarette cases for ladies' use are dainty and light, with one concave side to rest conveniently against the inside of the pocket. Gun metal, studded with rubies, emeralds, etc., represents a fashionable form at present.

ELSIE BEE.

A curious and very early ivory carved bust with the eyes inlaid with ebony and a necklace round the neck, together with a well formed ivory torso, both found in Cheapside in 1844, fetched in 1855 the extravagant sum of 2s. 6d. Seventeen early English keys for 2s., ten early keys and two pewter spoons for 1s., at which price one might have obtained also 15 large iron keys the key as an objet d'art was not much sought after in 1855. After this, to pay 8s. for a leather bottle with loops at the side for suspension, a leather jack holding a quart, found in the Thames, and a pair of diminutive jackboots seems unnecessarily lavish.—*Pall Mall Gazette.*

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Sept. 10, 1898.

The event of the week is a telegram from the Kimberley Board of the DeBeers Co., which is given below in *extenso*. Outside concerns like the Jagersfontein will probably reap some benefit, in fact "Jagers" have improved. In any case it is generally thought that present high prices will be maintained during the present year. The natural effect of restricted production is, of course, enhanced prices. The telegram is as follows:

"KIMBERLEY, Sept. 2, 1898, 8.10 P. M.

"We have received your telegram of Aug. 31. Kimberley mine has not decreased recently. For a long time we have only worked about 80 claims at Kimberley mine, and, as a matter of fact, at lowest level Kimberley mine there is expansion both sides. De Beers' mine has decreased slightly in hard rock, but, as you know, it has a large number of claims, and we think we shall recover this loss in West End, where there is improvement in yield. As to yield of mines, we have made several tests lately, and in our opinion clean ground is as good as ever it was, but the general yield shows less because as we get deeper the West End and Old Victoria Blue imperceptibly finds its way into lower levels, and it is not possible to separate this ground from the clean blue. As to continuity of dividend we see no reason why it cannot continue. Our production for the current half-year will show a decrease, but we shall recover this during Summer months, as we did last year."

Other branches are still devoid of excitement or novel features. The steady popularity of pearls is evidenced by the coronation jewelry worn at Amsterdam. Opals continue in favor despite some adverse reports in the daily press.

R. F.

O. G. Fessenden, President of the New York Credit Men's Association.

The annual meeting of the New York Credit Men's Association took place Thursday in the Central Bank building, 230 Broadway. President R. P. Messiter presided, and in his report outlined the work done by the association in the last year and also read a prospectus of what the association might attempt in the coming year in the way of legislative reform. The following officers, recently nominated by the nominating committee, were elected for the ensuing year: O. G. Fessenden, of Hayden W. Wheeler & Co., president; T. H. Bartindale, vice president; William Naumburg, treasurer. Executive committee, R. P. Messiter, M. E. Bannin, Thomas J. Lewis, G. Waldo Smith and F. E. Lally (for two years); Samuel Ullman and Joseph Ullman (for one year).

A man giving his name as Frank Hayes was caught by Marshal Watts at Albany, Wis., Sept. 9, while in the act of breaking into Fred Selbach's jewelry store. He had a kit of burglar tools in his possession. He was given a hearing next morning and admitting his crime was bound over to the Circuit Court.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

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29 Maiden Lane, 22 Holborn Viaduct.
NEW YORK LONDON, E. C.

DIAMOND JEWELRY.

Stern Bros. & Co.

Cutters of . . .

MANUFACTURERS OF

DIAMONDS, Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK. LONDON OFFICE, 29 ELY PLACE.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK. CHICAGO OFFICE, 149 STATE ST.

John F. Saunders, Gutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET, NEW YORK.

S. STERNAU & CO.,

Office, Factory and Salesrooms

193 PLYMOUTH ST., BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes,

Kettles, Trays,

CRUMB TRAYS, and SCRAPERS, BREAD

BASKETS, ETC.



New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

WE CARRY A COMPLETE LINE OF MOUNTED DIAMONDS.

Jeweler C. C. Olmsted Does Not Contribute to His Family's Support.

MENESA, Wis., Sept. 15.—The case of the State of Wisconsin vs. C. C. Olmsted, in which complaint is made that C. C. Olmsted, a jeweler doing business on Main St., in this city, does not contribute to the support of his family and that the family needs his support, was last week heard before Court Commissioner Mott. Testimony was taken which showed conclusively that Mr. Olmsted does not contribute to the support of his family.

It was shown that Mrs. Olmsted is earning sufficient to support herself and that she is possessed of some property which she has gathered by her own toil. Mr. Olmsted testified that his business was not

earning enough for him to more than pay his expenses and that he could not contribute. Commissioner Mott took the case under advisement and has not yet rendered a decision.

Another Electric Clock Factory in Bangor, Me.

BANGOR, Me., Sept. 16.—Gen. Joseph Smith has purchased the building in Salem Court formerly owned by him and used as a ladder factory. He will raise the building one story and put it in good repair for manufacturing the electric clocks on which he holds a patent. The general says he intends to manufacture the clocks extensively and will employ quite a number of hands.

Work of a Clever Sneak Thief in the Store of T. & E. Dickinson & Co.

BUFFALO, N. Y., Sept. 14.—Shortly before noon Monday a tall, well dressed young man of attractive face and bearing entered the jewelry store of T. & E. Dickinson & Co., 251 and 257 Main St., looked about as if in search of some one and sat down on a revolving stool at the end of one of the diamond cases. He immediately unfolded a paper and began to read.

"Are you waited on?" one of the clerks finally asked the newcomer. "Not yet, but I think I'll wait till my sister, Miss Evans, arrives. I expect her every minute," replied the man.

The clerk went on about other business and the well dressed young man read his paper and kept the seat at the end of the case. He was there perhaps 15 minutes when Mrs. Dickinson essayed to raise a heavy window in the front of the store. The young gallant arose and said: "That's too much for you, Mrs. Dickinson, I'll do it." And the young man did what Mrs. Dickinson had started to do. He was so courteous that had any one been suspicious of him the suspicions would have been dispelled. After the window incident he resumed his seat, first looking out to the street to see if his sister were not coming. He seemed to be impatient and he found Mrs. Dickinson and said to her: "I think I'll go to lunch and if my sister, Miss Evans, comes you will please tell her to wait for me. I want her help in selecting some diamonds."

The stranger went out. In a half hour he returned. He gave evidence of much disappointment at his sister's tardiness, but he said he would wait a half hour longer, because he was certain she would come. With his paper spread before him, he sat down on the stool at the end of the diamond case and seemingly paid no attention to what happened around him. Behind the diamond case sits a clerk who seldom leaves the case, even for a few minutes. His duty is as much to guard the valuables in the trays as it is to wait on customers. The long case holds tray after tray of fine jewelry. Along the back of the case are catch doors that swing downward. They are never locked. When those doors are opened access is had to the interior of the case. The young man waited about 15 minutes, when he got up, walked nonchalantly about the front of the store and stepped out the front door. He has not since been seen.

The clerk, whose duty it is to guard the case near which the stranger sat, had been called from his station for a few minutes to attend to a customer. The fashionably clad young man had meanwhile unfastened one of the swing doors to the case, reached in unseen and taken out three pairs of earrings and five bracelets. The theft was discovered a few minutes after he left the store and word was sent to Police Headquarters. It took them but a moment to decide that a professional crook had done the job. The aggregate value of the stolen property was said by Mrs. Dickinson to be in the neighborhood of \$1,700. The three pairs of earrings are set with diamonds. One pair is worth \$600, another pair \$400 and the third pair \$350. One of the bracelets is inlaid with two diamonds and a small

THE LEXINGTON

has won a
first-class rank in

THE TRADE.

It is made
in a full line by

J. B. & S. M. Knowles Co.,

91 SABIN STREET,

PROVIDENCE, R. I.

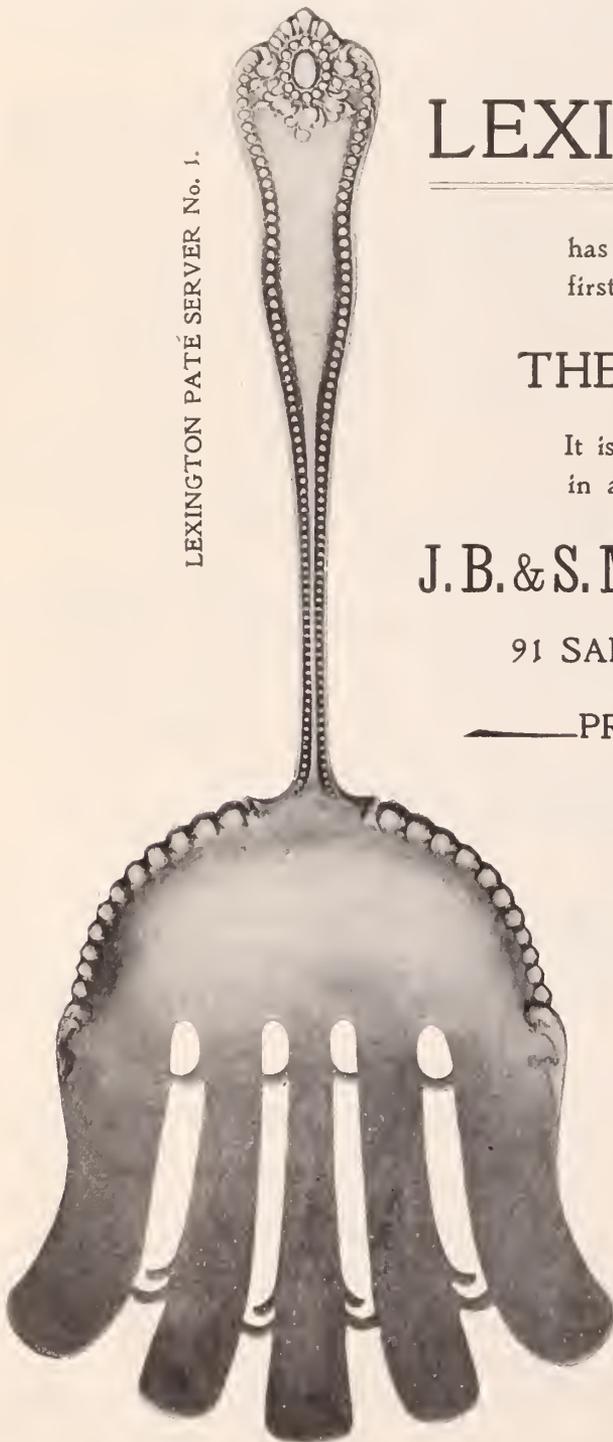


FLAT WARE,
FANCY PIECES,
HOLLOW WARE,
NAPKIN RINGS,
FRUIT KNIVES,
CUTLERY.



All goods are
one grade,
Sterling, 925-1000.

LEXINGTON PATÉ SERVER No. 1.





"Silver Plate that Wears"

MADE AND GUARANTEED BY



SILVER PLATE AS GOOD AS CAN BE MADE,

has continuously and successfully been manufactured by us for half a century and never failed to give perfect satisfaction

Our line of bright burnished, fluted Hollow Ware and 1847 Rogers Bros. Flat Ware was never before as complete.

If you handle our goods you are entitled to help in advertising them. Send for particulars.

MERIDEN BRITANNIA CO., MERIDEN, CONN.

NEW YORK:
208 FIFTH AVE.

CHICAGO:
147 STATE ST.

SAN FRANCISCO:
134 SUTTER ST.

CANADA FACTORY:
HAMILTON, ONT.



ruby. Its value is said to be \$200. One other bracelet is decorated with one small diamond and is valued at \$75. The other three bracelets are worth together about \$100.

Chief of Detectives Cusack is of the opinion that the theft is the work of a shrewd professional sneak thief, but the job, he considers, was an easy one to accomplish. "The fellow was permitted to occupy a chair at the end of the show case right at the opening to the case," said Mr. Cusack to-day. "He kept on reading a newspaper, and when he saw that he was not being watched he opened the door to the case, and slipping out a handful of jewelry, put it in his pocket and walked out. Nothing could have been easier. Of course, the fellow had nerve, and that is the stock in trade of a smart thief. We have wired a description of the fellow all over the country, but there are scores of men of the same description. If he attempts to get rid of the stuff we will get him, but I doubt that he will go to any pawnshop with it. Those fellows know where to dispose of their plunder. They have fences in various cities."

John Gordon, the alleged St. Louis crook, who was arrested on Tuesday on suspicion of being the perpetrator of the robbery, was released this morning and ordered to leave the city.

L. Giswold, successor to H. P. Turner, Rush City, Minn., announces that he will not open up business until Oct. 1.

Jago and Kynasston Plead Guilty of Robbing the Mails.

WASHINGTON, D. C., Sept. 17.—The Post Office Department received to-day a cablegram from England announcing that Jago and Kynasston, the officers of the steamer *Britannic* who were indicted recently for robbing the mail on that vessel, were arraigned for trial and pleaded guilty.

The Post office officials are very much gratified over the speedy justice that has overtaken these men. It is intimated that they got from \$75,000 to \$100,000. There were about \$60,000 in American bonds, railroad securities and coupons of United States bonds taken, besides a large amount in currency and a number of diamonds. How much of this money has been recovered is not known definitely. Some of it was intercepted, having been sent by Jago to relatives in England by registered letter. Galloway, one of the under stewards, was also involved in the robbery, but was probably only a tool for the others. He received about \$300 for his share in the transaction. It was through his testimony chiefly that Jago and Kynasston were indicted.

The maximum penalty in England for the crime of mail robbery is 20 years, much greater than in this country, where it is only five years.

JAGO GETS EIGHT YEARS IN PRISON.

A dispatch was received in New York Monday stating that John W. Jago, formerly first officer of the steamship *Britannic*, and John Kynasston, formerly third of-

ficer of the same vessel, pleaded guilty to the charge of robbing the mails, and Jago was sentenced to eight years' imprisonment and Kynasston to one year.

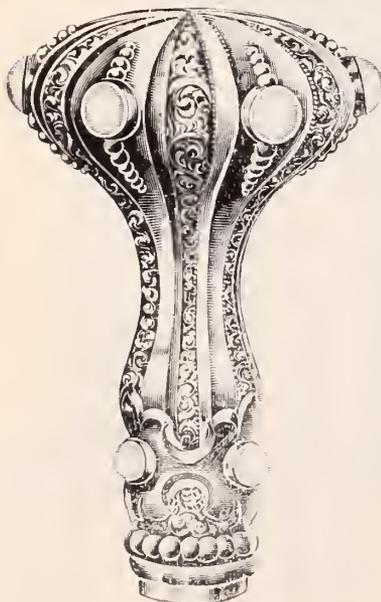
Further Details of the Trust Mortgage Given by Buchsieb & Arndt.

GRAND RAPIDS, Mich., Sept. 15.—The trust mortgage filed with the city clerk by Buchsieb & Arndt, jewelers, 113 Monroe St., for the benefit of their creditors, as already reported, specifies about 30 creditors whose claims range all the way from \$14 to \$481. The total indebtedness of the firm is \$1,423.87. The assets are valued at twice that amount. The principal creditor is A. Roseman, of New York, whose claim is \$481. The mortgage provided for the operation of the business, and if default is made in the payment of any of the claims then the stock is to be sold at forced sale.

William Gross' Attempt at Jail Breaking Adds Three Months to His Sentence.

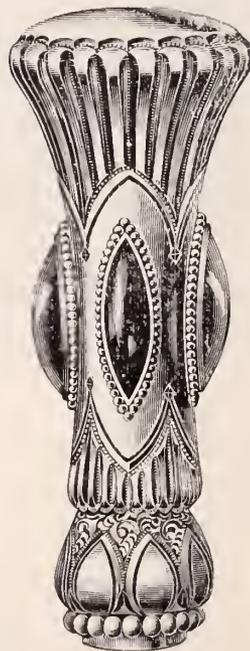
ALLENTOWN, Pa., Sept. 13.—William H. Gross, who was sentenced to three years and a half in the county jail for swindling local jewelers' out of \$2,000 worth of jewelry, and who a few weeks ago attempted to escape from jail, has been found guilty of attempted jail breaking and sentenced to three months in the Eastern Penitentiary. This term is to begin at the expiration of the sentence he is now serving, the remainder of which is to be served in the penitentiary, instead of the Lehigh County jail.

JUST A GLIMPSE OF WHAT WE ARE DOING IN STERLING SILVER — GILDED AND JEWELLED — UMBRELLA HANDLES. WE'VE MORE THAN A SCORE OF STYLES—WRITE US FOR AN ILLUSTRATED SHEET.



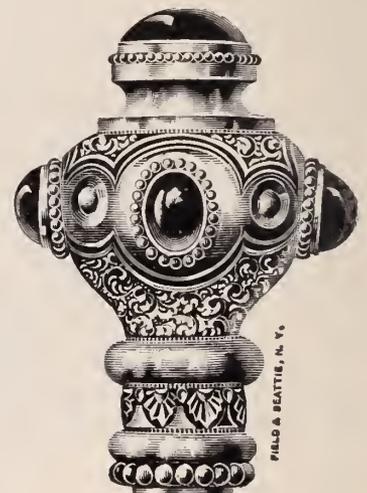
No. 1456.

- STONES**
- AMETHYSTS
 - TURQUOISE
 - EMERALDS
 - SAPPHIRES
 - RUBIES
 - TOPAZ
 - JADES



No. 1469.

- FINISHES**
- ROMAN GILT
 - ROSE GILT
 - OXIDIZED



No. 1407.

Simons, Bro. & Co.,

SILVERSMITHS,
THIMBLE MAKERS

AND
MANUFACTURING JEWELERS,

PHILADELPHIA,
616 Chestnut Street.

NEW YORK:
19 Maiden Lane.
41 Union Square.

CHICAGO:
702 Columbus
Building.

The Morrill Bros. Co. Failure.

A. T. Morrill Claims Creditors Will Be Paid in Full—Creditors' Meeting Soon to Be Held.

BOSTON, Mass., Sept. 19.—The failure of the Morrill Bros. Co. was not a surprise to the trade. The weakness of the concern had long been known and the only wonder was that the assignment did not come earlier. Alvin T. Morrill has been the principal member of the corporation during the past two or three years, since the withdrawal of Charles F. Morrill, his brother, and of the late O. A. Drinkwater. Irving Smith, who was one of the old firm of Morrill Bros. & Co., severed his connection with the house prior to the formation of the corporation. These successive withdrawals impaired the capital, while ventures into the realm of the bicycle capped the climax for the financial standing of the company. In fact, it was a bicycle bell, known as the "Climax" bell, which put on some of the finishing touches. The control of this bell, however, passed into the hands of John B. Humphrey, to whom Mr. Morrill has assigned, some months ago.

More recently the trouble of Wilson Bros., which tied up considerable money due the company for upwards of six months, was a disturbing factor. Then came the attachment placed upon the company by the Monarch bicycle manufacturers, in connection with a suit brought for alleged violation of contract. This matter was adjusted within 48 hours, but it precipitated demands from a number of creditors for immediate payment of their claims, and the firm have been in hot water ever since the suit was withdrawn.

Mr. Humphrey when interviewed stated that an account of stock was under way, and a meeting of the creditors will probably be called very soon. Nothing definite had been decided as yet, but as soon as the assets are determined a plan of settlement will probably be devised.

Mr. Morrill is quoted as saying that he believes 100 per cent. can be realized. The liabilities are given by him as in the neighborhood of \$38,000, with assets nominally more than twice that sum. The assignment was hastily decided upon, for two weeks ago when there were rumors of an impending crisis in the corporation's affairs, Mr. Morrill assured THE CIRCULAR'S correspondent that he had no intention of making an assignment or asking for an extension, although admitting that certain creditors were pressing him hard. He believed, however, that he would tide over all right.

The business was incorporated in September, 1893, with a capital stock of \$100,000, which was reduced in May, 1898, to \$54,400, when assets of \$124,155 were claimed, with liabilities of \$53,812.

ANOTHER STATEMENT OF ASSETS AND LIABILITIES.

The attorney for the New York Jewelers' Board of Trade writes:

"Mr. Morrill gives us the following statement of the condition of the business:

Assets—Consisting of open accounts, about	\$57,000
Stock	40,000
Direct liabilities	37,000
Contingent liabilities	20,000

"The direct liabilities consist of about \$8,000 in notes, and the rest open accounts. Of course we do not know the nature of the contingent liability, but Mr. Morrill feels sure that all of it will be paid, with the exception of from \$5,000 to \$8,000. As we told you yesterday, they are at the present time taking an inventory of the stock, and promise to make a statement within a short time.

"Mr. Morrill expects that the difficulties can be settled up comparatively soon to the satisfaction of all the creditors, and intends to continue in business, but of course it is impossible at this time to speculate much as to the outcome. He has suggested that he may dispense with the corporation and take up the business in his

own name. We think it very important that you members should stand together in this matter and control the assigneeship. Mr. Humphrey, the present assignee, is, we understand, a stockholder in the corporation, and has helped Mr. Morrill out in the difficulties he has had with the bicycle people."

\$10,000 DUE TO PROVIDENCE MANUFACTURERS.

PROVIDENCE, R. I., Sept. 15.—It is estimated that the indebtedness of Morrill Bros. Co., Boston, to local manufacturers will aggregate \$10,000. The heaviest creditors will undoubtedly prove to be the manufacturers of watches.

M. V. Thompson, Grand Junction, Col., has just moved into fine new quarters.

We take pleasure in showing this season the most artistic and elaborate line of Toilet and Hollow Ware we have ever produced.

Our line of **Athene**

Flat Ware is complete in all the fancy pieces and has already become very popular.



¾ Size.



FRANK M. WHITING & CO.,

New York Office, 1128 Broadway.

No. Attleboro, Mass.

The Jaccard Jewelry Co. In Their New and Extensive Quarters.

KANSAS CITY, Mo., Sept. 15.—The Jaccard Jewelry Co. have moved into their new quarters, one door north of their old location, and although not entirely completed, the building will be ready for their special opening in a week or so. Jaccard's now occupy the whole of the three-story building which has been entirely remodeled and refitted for them. The first floor contains the salesroom in the front and the optical department in the rear. The offices are on a raised gallery directly over the optical department. The second floor is occupied by the shipping department and stationery department. The third floor contains the general shop, watch and clock

repair department and the engravers. These quarters give Jaccard's one of the best and most complete jewelry salesrooms and shops in the west.

Death of Edward Gilliam.

PITTSBURGH, Pa., Sept. 15.—Edward Gilliam, one of Allegheny's oldest watchmakers, died Sept. 12. He was born at Cookstown, Ireland, on May 24, 1813, and came to this country at the age of 19 years.

In 1832 Mr. Gilliam came to Pittsburgh, where he resided ever since. When the gold fever broke out in 1849 he was among the first to go to California. He was in the jewelry business on Federal St., Allegheny, for many years, but for the last five years had been an invalid and out of business.

Substitute Express Agent Uses His Position to Swindle Jewelers.

NEWBURYPORT, Mass., Sept. 14.—E. A. Hobart, substitute station master and American express agent at Byfield depot, is missing, and with him have gone a number of valuable articles and a sum of money. Hobart came to Byfield last Saturday to take the place of J. E. O'Neil, the regular agent, who was going away on vacation. He began his duties Monday morning, and one of his first acts was to telegraph to Wilson Bros., Boston, for a diamond necklace worth several hundred dollars, the same to be sent to "Mrs. Crane, Byfield, C. O. D.," by the American express. The firm sent the piece of jewelry by a messenger, who searched all over Byfield without finding anybody by the name of Crane, so the necklace did not fall into Hobart's hands.

In this city Hobart sent letters to the establishments of J. E. Lunt, jeweler, and W. J. Jordan, directing that a watch be forwarded to him from the former place, and some clothing from the latter. In each case he inclosed a money order on the American express in payment. The articles were sent and the orders cashed at the local office of the express company. W. P. Jones, jeweler, was asked by Hobart to send a diamond ring to "Mrs. Crane," Byfield, by the American Express Co., C. O. D., on approval, and sent two, valued at \$95, taking a receipt from the local express company. William Moulton, jeweler, was also requested by Hobart to send a solid gold chain and Knights Templar charm to Byfield, C. O. D. He did so, the package being forwarded by the American Express Co., whose receipt was given for the same.

Hobart, after getting these articles, and nobody knows how many more, left Byfield on the last train for this city Monday evening. He left the Byfield station open and all the lights burning, and also changed the safe combination and cut off telephonic and telegraphic communications with the office. One of the American express road agents arrived in Byfield yesterday and discovered the condition of affairs. An expert opened the safe to-day, but no money was found.

Hobart is 35 years old, 6 feet 2 inches tall, and when he left Byfield wore dark clothing and a black hat.

Quick Burglary, But a Quicker Capture.

ST. LOUIS, Mo., Sept. 17.—The E. L. Meyer Jewelry Co., of St. Charles, Mo., were robbed on the night of the 15th inst. of watches and diamonds valued at over \$500. The robbery was committed by two young men from St. Louis, who gave the names, after being arrested, of George Walters and John Noonan. They left here Thursday evening at 9 o'clock, reached St. Charles one hour later, and within another hour had burglarized the store. About midnight the chief of police here received a telegram from St. Charles stating the facts, and asking him to be on the lookout. When the next train arrived here from St. Charles at 2 o'clock A. M., two men jumped from the baggage car and started off at a lively pace. Three police officers gave chase, and finally caught the culprits. All of the property was recovered.

Straight To The Point:

Your every "watch case want," so far as thoroughly high grade gold watch cases are concerned, is provided for in the production of

"Wheeler's" Hand Made Gold Watch Cases.

1400K

1800K

In them are combined all the attributes of a good gold case. A postal will summon a selection.

We case to order Swiss movements, and stamp cases with dealer's name when desired.

Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,
TWO MAIDEN LANE, N. Y.

Suit to Set Aside the Will of Mrs. Mary Oskamp.

CINCINNATI, O., Sept. 17.—Henry, W. S. P. and Clemens Oskamp, through C. W. Baker and Kean & Kean, filed to-day in the Common Pleas Court, the expected suit to set aside the will of their mother, the late Mary Oskamp, who was the widow of Clemens Oskamp.

The plea is that for a long time before the execution of the will and when she placed her signature thereto, Mrs. Oskamp was not of sound mind or memory by reason of extreme age and protracted illness. Also that she was afflicted with palsy and was induced and influenced into signing the will and its codicils by John C. Daller, her son-in-law, and his wife, Amelia Oskamp Daller. Also that Daller, by representations concerning the business, induced Mrs. Oskamp to take him into partnership in the jewelry business, although he had no original means. Further that Daller by exciting animus in the minds of plaintiffs' mother, caused an estrangement between Mrs. Oskamp and her children.

The Court is informed by the plea that Mrs. Oskamp did not understand the pretended will, that she did not write it and that its terms were not explained to her.

Another Suit Over the War Tax on Telegrams.

PHILADELPHIA, Pa., Sept. 15.—The Pennsylvania Railroad Co. have filed a bill in equity in the United States Circuit Court against the Western Union Telegraph Co. asking to have the latter required to bear the expense of the one-cent war revenue stamps required to be placed on telegrams which are sent free of charge over the Pennsylvania Railroad Co.'s lines by their officers, under the existing contract between the companies. The Western Union Telegraph Co. filed an answer to the bill, denying that under the law they are required to bear such expense. The matter will be brought before the court for prompt action.

A Merchants' Coupon Scheme Fails in Canada.

HAMILTON, Ont., Sept. 17.—The Merchants' and Buyers' Benefit Association, of this city, have suspended business owing to want of patronage. According to the scheme adopted, the purchasers in stores on the association's list received a coupon for every 10 cents' worth of goods purchased. These coupons were redeemable in cash at the rate of \$3 for 1,000 coupons.

The concern at one time did considerable business and a large number of coupon holders will be losers. Many of the merchants were behind in their payments and a number who formerly gave their adherence to the scheme have of late dropped out.

Herbert E. Carner has purchased the business of and succeeded F. A. Russell, Frankfurt, N. Y.

Frank Bennett, with Geo. H. P. Stone, Ilion, N. Y., was married on Sept. 7 to Miss Ella Willey, of that place.

E. Burt Van Vorst, with Chas. Bickelmann, Schenectady, N. Y., is taking an optical course at L. L. Ferguson's school in New York.

TO SECURE A _____

Contented Customer

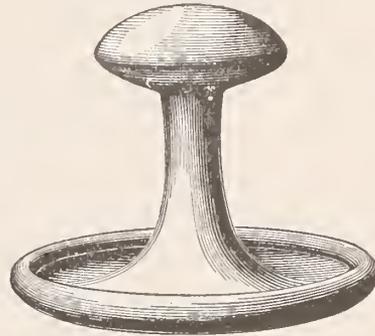
Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7^L, 8^L AND 9^L



The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

\$20.⁰⁰ Per Week

easily and much more, perhaps, is your profit by using the

Eaton-Engle Engraving Machine.

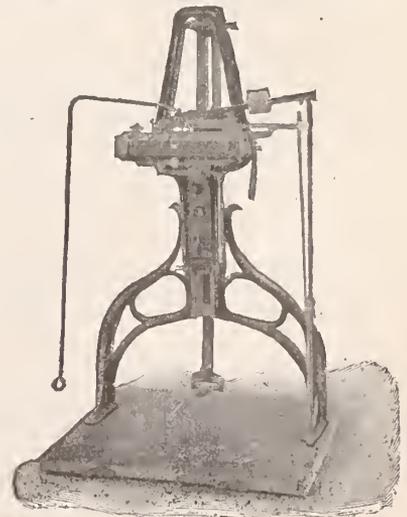
You're not an engraver?
You needn't be to use the machine!

It Engraves Everything.

Particulars for the asking.

EATON & GLOVER,

111 Nassau St., New York.



The Silver Plate Combine.

Interviews with the Companies Concerned—Some Announce Their Joining the Combination.

MERIDEN, Conn., Sept. 19.—Local men interested in the silver plated ware combine are very reticent about speaking of the matter.

George H. Wilcox, president of the Meriden Britannia Co., has just returned from a visit to Canada and claims to know no late developments in the combine.

Wilbur F. Rogers, of C. Rogers & Bros., told THE CIRCULAR correspondent to-day that there was absolutely nothing new and he knew of no meetings that were booked in the near future.

Treasurer George M. Curtis, of the Meriden Britannia Co., said to-day: "It takes a long time for a big transaction like the one proposed to be completed." It is said on good authority that Mr. Curtis is not satisfied with the terms of the stock transfer and has not sold his interests to the new company. It is understood the Lewis estate will abide by Mr. Curtis' action; the two control considerable stock in the company. It is alleged Mr. Curtis is willing to sell provided he receives cash for his stock. He does not want stock in the new concern, but cash.

Frank A. Wallace, president of R. Wallace & Sons Mfg. Co., said to-day: "Our company is not pledged to the new organization in any respect."

A large amount of the Meriden Britannia Co.'s stock has been turned in to the Home National bank, which has acted as agent for the transfer, and cashier Norton said to-day that a great many stockholders of the various Meriden concerns in the deal had accepted the offer, but as he had no time to figure up the amount he could tell nothing definite about it.

It is said that at the next meeting, after the various concerns have turned over their stock, a trustee will be appointed and the \$30,000,000 capital stock of the International Silver Co. will be issued to him in one certificate. It is said that on Wednesday, Thursday and Friday the trustee will take the list of concerns entering the combine and issue to their representatives the money and the preferred and common stock which it has been agreed to pay for each share. When this business is attended to the representatives will distribute what they have received among their stockholders upon the basis of stock in their company.

It is said here that the present officers of the International Silver Co. are only temporary and that immediately upon the stock transfers being made the permanent officers will be elected.

GEORGE C. EDWARDS RETICENT REGARDING HIS COMPANY'S PLANS.

BRIDGEPORT, Conn., Sept. 19.—Like other silver plated ware manufacturing concerns in Connecticut, the Holmes & Edwards Silver Co., this city, will be absorbed by the International Silver Co.

George C. Edwards, president of the Holmes & Edwards Co., was called upon by a representative of THE CIRCULAR, but he was not disposed to talk about the merging of that company into the proposed

combination. He admitted that the Holmes & Edwards Co. were as much interested in the new organization as were their contemporary firms in the State, and from this it can be presumed that the officers of the company have, like the officers of the Meriden Britannia Co. and the Wilcox Silver Plate Co., advised the stockholders of the company to exchange their stock for stock in the new company, or sell it outright. When questioned as regards to the present status of the International Silver Co., Mr. Edwards stated that the affairs of that company were still in an embryonic state. He would not say how near the enormous deal was to consummation. President Edwards would advance no opinion as to the probable effect the combining of the silver plated ware manufactories would have on the price of that commodity, or on the wages of the artisans employed in the trade.

The offer made by the International company for the stock of the various Connecticut concerns is supposed to have expired on the 17th, but whether any of the Holmes & Edwards Co.'s stock has been transferred THE CIRCULAR correspondent could not ascertain on account of the reticence of the officials of the concern when approached on this subject.

In conversation with the representative of THE CIRCULAR, Edward T. Abbott, superintendent of the Holmes & Edwards Co., stated that that company were concerned in the organization of the International company, but would give no details regarding the matter. On this subject he was as non-committal as President Edwards.

There is a strong possibility that if the plans of the International Silver Co. are perfected the main plant of the larger company will be located in this city and that several of the smaller plants which will be absorbed by the combination will be merged into the Holmes & Edwards Co.'s plant. The fact that the local plant is so situated that it has unequalled shipping facilities lends credit to this belief. The plant is in the eastern section of the city, on the main line of the New York, New Haven & Hartford Railroad, and on the shore of the Yellow Mill branch of the Bridgeport Harbor. Adjacent to it are several acres of unoccupied land which are available for any additional buildings that would be made necessary by the transference of other concerns here.

The Holmes & Edwards Silver Co. are capitalized at \$400,000 and are one of Bridgeport's largest and most thriving industries. Their removal would mean a great loss to the city.

ROGERS BROTHER AND ROGERS & HAMILTON CO. ENTER THE COMBINE.

WATERBURY, Conn., Sept. 17.—The combination known as the International Silver Co. propose to include the two silver plated ware concerns in Waterbury—Rogers & Bro. and the Rogers & Hamilton Co. An offer was made to the Rogers & Hamilton Co. by the promoters of the combination and the company have decided to accept it.

Wilbur H. Gaines, secretary of the Rog-

ers & Hamilton Co., says that the announcement of his company's connection with the trust is substantially correct and that if the combination is formed, and there is every reason to believe that it will be formed, the Rogers & Hamilton Co. will be a part of it. Mr. Gaines said that the company thought it the best thing to do from a business standpoint to join the trust and that he himself thought it would be a matter of good business policy to go into the combine. When asked what effect it would have on the management of the plant here, Mr. Gaines said it would naturally be the policy of the combination to curtail as much as possible the expenses of the concern and that meant the closing up of some of the smaller concerns, but that did not mean the plant of the Rogers & Hamilton Co. In reply to the question as to what improvement the company's connection with the trust would be to the local concern he said that at present they were employing about 150 hands, and under the management of the trust the factory would be filled and that fully 100 more hands would be employed. The business, he said, would be increased. He said that the management of the business here would perhaps be the same as it has been, but that the office of president of the local company would be done away with. Further than that he did not think the management would be materially changed. Mr. Gaines said that the details of the trust had not been fully perfected, but that the consummation of the scheme would be brought about in time and that the whole affair would be in operation about Jan. 1.

E. J. Steer, a representative of Rogers & Bro., said that his firm had joined the combine. He said that the fact of his concern going into the same would change to a very small extent the management of the business, for the concern was an old one and stood very high in the commercial world. They had been busy for a long time and had been working full time, employing upwards of 300 hands, and that the prospects of a continuance of the business was very bright. In deciding to go into the silver plated ware combine Mr. Steer said that the inducements offered were such that they believed it to be the proper thing to accept them, and after looking over the matter and considering it from every standpoint, the management of the firm concluded to accept the terms and to become a member.

ROGERS SILVER PLATE CO. TO BECOME PART OF THE COMBINATION.

DANBURY, Conn., Sept. 17.—N. Burton Rogers, president of the Rogers Silver Plate Co., this city, said to-day that it is an assured fact that his company are to become a part of the combination of silver plated ware manufacturers to be known as the International Silver Co. The plans have been completed and the transfer of property will be made in a few weeks. The combination will be in working shape by Jan. 1.

"There will be many advantages from this combination, both to the manufacturer and to the retailer and the consumer," said Mr. Rogers. "We shall sell our goods through a central medium and will be able

to do away with the enormous expense of maintaining salesrooms in New York and other cities and of keeping traveling salesmen. This alone will save the manufacturers of silver plated ware in this country millions of dollars annually. Then it is the purpose of the new company to fix and maintain a standard for silver ware. In the Rogers factories at present the amount of silver put upon an article is determined by an ingenious weighing contrivance. Thus it is known accurately just the value of each article and the amount of silver upon it. It is easy then to determine how much silver shall be put upon an article marked 'double,' 'triple' or 'quadruple plate.' This same system will be adopted by the new company. A person purchasing the combination's goods marked 'triple plate' will have an absolute guarantee that those goods contain three times the amount of silver that their 'single plate' goods do. These and other advantages and our ability to pay our workmen the highest scale of wages because there will be no competition, will make the combination a benefit to the public."

Mr. Rogers said that while the combination would work under the direction of one president, probably George H. Wilcox, of the Meriden Britannia Co., the local firm would retain its officers with the exception of the president and there would be no appreciable change in the manner of conducting the local end of the business except that an increase in orders and an expansion of the local plant are expected to result.

THE HOMAN SILVER PLATE CO. ARE IN THE COMBINE.

CINCINNATI, O., Sept. 16.—The Homan Silver Plate Co. have entered the International Silver Co. and Joseph T. Homan has been made one of the directors of the combination. He will go east in a few days to further complete the arrangement and confer with the interested officials. The Homan company are one of the largest in the west and have prospects for a great business in the near future. Their new building is almost completed, which will make three buildings on 7th St. which they will occupy. It is not likely this house will be closed up, as the profitable concerns will be kept going and the Homan Co. have been on the upward growth for the past few years.

THE M. S. BENEDICT MFG. CO. APPROACHED.

SYRACUSE, N. Y., Sept. 15.—The M. S. Benedict Mfg. Co., of East Syracuse, have been approached by representatives of the International Silver Co. to join that syndicate. No definite steps have been taken.

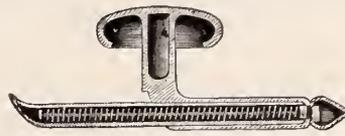
Last Saturday evening Chas. H. Schiller, Utica, N. Y., began an auction sale of his stock. He advertises that he finds that he has too much stock and takes this method to dispose of it quickly.

O. B. Rudd, Ilion, N. Y., recently slipped and fell on the sidewalk in front of his store and severely strained the muscles of his right leg. He was confined to his house for over two weeks and part of the time to his bed.

A Restless Determination

to overcome every objection to the Spring Back Stud has kept us **THINKING** and the result of our thought is the production of a **NEW SPRING BACK STUD** that fills absolutely every requirement of a Shirt Stud, thus placing us far in advance of the position we have always held as **THE LEADING MANUFACTURERS** of **SPRING BACK STUDS. DEALERS** and **THEIR CUSTOMERS** will be quick to see the advantages of our many improvements, for it's as plain as **A, B, C.**

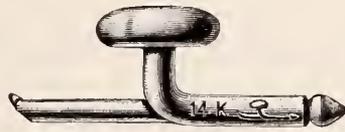
A



usual length and more rigid because of greater diameter.

By placing Spring inside of pin or piston (not outside as all others are made) we can make the pin twice the

B



a combination of the two, without the annoyance of working out of shirt or fear of loss.

By placing post in center of back, makes Stud suitable for any style shirt, with either button holes, eyelet holes or

C



ton gives flush joint, adding support where greatest strength is necessary.

By pointing pin at one end, and by rounding the other end, makes Stud eye to insert, and when drawing piston

IN SHORT—As a stem wind watch is superior to a key wind, so is **THE NEW LARTER STUD** superior to any other Stud made.



Having applied for Letters Patent, protects dealers using these Studs, as well as ourselves, from competition.

TO BE HAD IN 14K. GOLD, IN ONE HUNDRED AND SIXTY DIFFERENT DESIRABLE PATTERNS AND SIZES.

Larter, Elcox & Co.,

21 & 23 Maiden Lane, New York.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their countries.

Frank E. Wiske, representing the Rogers Silver Plate Co., Danbury, Conn., called on the trade in Toronto, Can., a few days since.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Sturtevant, Whiting & Bigelow, by Mr. Bigelow; Henry Zimmern & Co., by M. Lampert; Sussfeld, Lorsch & Co., by J. S. Frank.

Benj. Westervelt is calling on his trade on the New York Central railroad.

Traveling men in the Hub the past week included: Samuel H. Levy, L. & M. Kahn & Co.; Benjamin Wyman, Treibs Bros.; Mr. Stratton, Alling & Co.; Alex. C. Chase; David Townsend, Neresheimer & Co.; H. W. Dunham, Meriden Silver Plate Co.; H. B. Beach, Wilcox Silver Plate Co.; A. Kahn; James Kahn's Sons; F. C. Somes, S. O. Bigney & Co.; Mr. Ripley, Watson & Newell Co.; George B. Osborn, William Smith & Co.

Hustling around Syracuse, N. Y., the past week were noticed: F. P. Babcock, Newark Tortoise Shell Novelty Co.; Mr. Standinger, E. A. Lehmann & Co.; H. C. Barnum, Shafer & Douglas; Mr. Noble, Payton & Kelley; H. E. Slater, Champeinois & Co.; George L. Paine, E. I. Franklin & Co.; Mr. Cook, Bergstein & Son; J. Goldberg; A. N. Dorchester, Chapin & Hollister Co.; E. A. Woodmancy, Potter & Buffinton; S. Druiff, S. & S. Druiff; F. P. Woomer, Daggett & Robbins; A. D. Engelsman Goodfriend Bros.

Among the commercial travelers who booked orders in Philadelphia last week were: Herman Friese, F. W. Lewis & Co.; Edward Midden, Gorham Mfg. Co.; Archibald Rutherford, H. A. Kirby Co.; H. Bodenheimer, Fink, Bodenheimer & Co.; John Abel, David Kaiser & Co.; B. S. Samuels, Woodside Sterling Co.; Geo. Osborn, Wm. Smith & Co.; Geo. Beidehase Alvin Mfg. Co.; W. F. Dudley, Meriden Silver Plate Co.; T. Woodland, Jones & Woodland; Leverett S. Lewis, Morris Prager & Co.; Chas. Duffy, Enos Richardson & Co.

Traveling men visiting Davenport, Ia., jewelers the past week were: Otto Sinauer, Oppenheimer Bros. & Veith; M. W. Smith, S. B. Champlin Co.; L. W. Bruns, Juergens & Andersen Co.; J. M. Morrow, American Watch Case Co.; Max Noel, Stein & Ellbogen Co.; C. A. Perley, Alling & Co.; T. Lindenbergh, Lissauer & Co.; G. W. Bliss, Kremenz & Co.; F. C. Winship, T. B. Clark & Co.; W. H. Bryant, T. G. Hawkes & Co.; H. A. Reichman, Joseph H. Fink & Co.; I. Price, B.

L. Strasburger & Co.; Mr. Froelichstein, Henry Froehlich & Co.; H. Jacobson, Jacobson Bros.; R. O. Campbell, Meriden Cutlery Co.

Travelers in St. Louis, Mo., last week were: E. A. Reed, Reed & Barton; E. Biny, Biny, Dreyfus & Co.; I. Guntzberger, Dattelbaum & Friedman; H. C. Barker, Mandeville, Carrow & Crane; Max Huss, S. & A. Borgzinner; J. B. Ettinger, Gattle, Ettinger & Hammel; J. W. McClamin, Wilcox Silver Plate Co.; Mr. Siehel, Bonner, Grinberg, Rich Co.; Frank L. Wood, Ludwig Nissen & Co.; Thos. E. Rogers, Riker Bros.; Geo. A. Stockder, J. D. Bergen Co.; A. Barker Snow, Snow & Westcott; J. B. Norris, Chapin & Hollister Co.; E. Lange, P. W. Lambert & Co.; E. J. Sherrard, Enos Richardson & Co.; J. B. Beach, the Derby Silver Co.; Herbert W. Van Houten, for C. Sydney Smith; W. C. Barry, Larter, Elcox & Co.; D. Wile, Buffalo Jewelry Case Co.; F. L. Goddard, John W. Reddall & Co.; Chas. Williams (leather goods), Gorham Mfg. Co.; J. A. Browne, Reeves & Browne; E. T. Hopkins, the Meriden Silver Plate Co.; R. Kavanagh, John Russell Cutlery Co.; Louis Bernheim, Bernheim, Cohen & Beer; J. Friedman, Zimmern, Rees & Co.; Geo. W. Birnbaum, Ehrlich & Sinnoek; V. Hirsch, Hirsch & Hyman; E. M. Sachs, S. Valfer & Co.; Louis Barnett, E. M. Bracher & Co.; Geo. Southwick, Union Braiding Co.; J. S. Frank, Sussfeld, Lorsch & Co.; M. Lampert, Henry Zimmern & Co.; J. H. Friedlander, H. Z. & H. Oppenheimer.

Rough is Higher...

but our stock, which is complete, and was bought at the old prices, will be sold at the prices prevailing before the recent rise.

EICHBERG & CO.,

105 HATTON GARDEN,
LONDON.

65 NASSAU STREET,
NEW YORK.

Third Annual Meeting of the Optical Society of Pennsylvania.

PHILADELPHIA, Pa., Sept. 19.—The third annual meeting of the Optical Society of the State of Pennsylvania was held in the Hotel Walton, on the 12th inst., and was attended by numerous representatives from New York, New Jersey and Delaware. The society was organized in this city three years ago for the purpose of protecting the business against adverse legislation, for mutual benefit and co-operation, and for scientific research. The report of acting secretary C. A. Longstreth showed that the society had doubled its membership and that New Jersey opticians, who have no organization of their own, had been admitted as individual members.

The greater part of the morning and afternoon business sessions was taken up by a demonstrative lecture by president L. L. Ferguson, of the Optical Society of the City of New York, and the discussion which followed on the practical use and results of skiascopy. In the evening there was a banquet, followed by another business session, at which the following officers for the ensuing year were elected:

President, Alexander Martin, Philadelphia; first vice-president, H. E. Herman, Williamsport; second vice-president, J. F. Brinkerhoff, Philadelphia; secretary, C. A. Longstreth, Philadelphia, and treasurer, J. Ellis Leach, Darby. On the following day President Martin and a committee of the Philadelphia members escorted the visiting delegates to various places of interest in and about the city.

Forthcoming Annual Meeting of the Optical Society of the State of New York.

The Optical Society of the State of New York have sent out to the members of that organization a circular, of which the subjoined is a copy:

TO THE MEMBERS OF THE OPTICAL SOCIETY OF THE STATE OF NEW YORK.

At the meeting of this Society, held in Saratoga last June, an amendment to the constitution was introduced, the purpose of which is to change the time for holding the annual meetings of the Society from the months of October to those of June. In view of this proposed change, and in order not to conflict with the meetings of other optical organizations, your Executive Committee recommended that the usual fall session be dispensed with this year by having "no quorum" present. But in accordance with the by-laws, as they now read, it becomes the duty of the committee to fix a day, place and hour, for holding said meeting, therefore, October 3, 1898, will be the day. The office of the President (Mr. A. Jay Cross), 20 East 23d St., New York city, the place, and 3 o'clock p. m. the hour, so fixed.

Unless something unforeseen occurs, necessitating a special meeting, it is the opinion of the committee that the next assemblage of the Society should take place during the latter part of the month of June, 1899, in the city of New York. And it is hoped that this meeting will eclipse all others in points of interest, not alone to our own membership, but to the members of other optical societies that are adjacent to our State, your committee believing that one big meeting a year, lasting perhaps several days, will prove more attractive, and of greater benefit, than smaller ones held oftener.

Rumors are once more afloat regarding possible adverse optical legislation during the approaching session of the State Legislature. A watchful eye must therefore be kept on all bills introduced, so as to again check the progress of any "sneak" measure that may appear. It is also well for opticians to bear in mind the experiences of the past, and remember the wisdom of keeping in touch with their local senators and assemblymen, thereby enabling them, in case of emergency, to exert such

influence as will thoroughly protect optical interests.

Respectfully,
J. J. Mackeown (Chairman),
W. W. Bissell,
L. L. Ferguson,
Wm. D. Oertel,
B. B. Clark,
F. E. Robbins,
A. Jay Cross (Ex. Officio),
Executive Committee.

New York, Sept. 19, 1898.

Wm. Fenton's Affairs to Be Wound Up By the United States Court.

BOSTON, Mass., Sept. 19.—The business of William Fenton, for a number of years dealer in clocks and bronzes, formerly on Summer St., and recently on Chauncy St., this city, will be wound up in the United States Court under the new Bankruptcy law. A schedule of his assets and liabilities has been filed by assignee E. N. Hill, from

which it appears that he has liabilities amounting to \$24,606.30 and nominal assets reckoned at \$12,148.71. Mr. Hill states that the assets, which have a specific value, amount to \$9,765.71. Stock on hand is valued at \$6,700.

Among the principal creditors are: The Wm. L. Gilbert Clock Co., E. Ingraham Co., Rogers & Bro. and the Seth Thomas Clock Co. There are numerous creditors for smaller amounts, about 30 in all. Mr. Fenton has given up all idea of attempting to arrange to continue the business and has entered the employ of the Wm. L. Gilbert Clock Co. as salesman, it is stated.

F. S. Hall, Fitchburg, Mass., who has recently had his store there remodeled, is about to open an optical department.

You Can't

make a mistake in buying

"Old Standard"

Simmons Chains.

They're the sort of chains you are always sure of.

Worth knowing—this hint—isn't it?

"Simmons" Chain and Bangle Bracelets.

Your Jobber has samples.

R. F. SIMMONS & Co.,

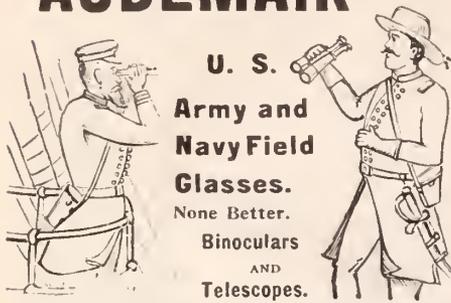
New York Salesroom:

Factory and Main Office:

41 & 43 Maiden Lane.

Attleboro, Mass.

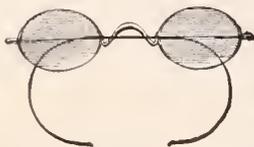
AUDEMIR



U. S. Army and Navy Field Glasses.
None Better.
Binoculars AND Telescopes.

Import Line of... **Opera Glasses**
Now ready for inspection.

NEW DEPARTURE PATENT NEVER-BREAK-STRAPS ON ALL SKELETON SPECTACLES and EYEGLASSES.



ASK TO SEE
NON-CORRO-SIVE. NICKEL SILVER MOUNTINGS.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.



The only Wholesale House in New York that under one roof sells EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE. Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE
Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,
48-50 MAIDEN LANE,
33-35 Liberty St.

Providence.

A. L. Stone, of Stone Bros., Chicago, was in town the past week.

Frederick H. Mooney has purchased the jewelry business of D. R. Bowes, formerly of Bowes & Crandall, at 113 Point St.

Ira G. Whittier has removed his jewelry store from the Conrad building to newly furnished quarters at 339 Westminster St.

John F. Gavitt, foreman of the mechanical department of B. A. Ballou & Co.'s big jewelry establishment, Thursday completed his 25th year of service as foreman, and the firm emphasized in a most graceful and, at the same time, substantial manner their high appreciation of his long and faithful service. Mr. Gavitt was called into the office of the firm, just as if he was wanted to consult on some ordinary detail of the work, and was presented with a check for \$500 and a beautiful gold watch of the highest grade of American workmanship. There was a handsome chain attached to the watch, and on the back of the watch, finely engraved, was the date of the recipient's beginning service as foreman and the day of the presentation, also the name of Mr. Gavitt, and one of the most expressive of all words, "Faithful."

The Attleboros.

The buyer for Stone Bros., Chicago, was among the shops last week.

At the last meeting of the North Attleboro Republican Town Committee, George W. Cheever, of Cheever, Tweedy & Co., resigned his position as a member.

Bates & Bacon have installed their platers and melters in their new factory on County St. The first of next month is expected to see both that firm and Regnell, Bigney & Co. in the building now fast nearing completion.

At a large party given last week by Miss Mary E. Bushee, only daughter of Albert A. Bushee, of A. Bushee & Co., the engagement was announced of the hostess to James H. Arthur, a young jeweler in the employ of the James E. Blake Co.

A meeting was held Saturday evening of a number of prominent jewelers to see what encouragement they would give an outside firm who propose to re-locate in Attleboro. The interested ones and the jewelers who attended the meeting do not care yet to give out the nature of the new business nor the present state of the transaction.

Considerable agitation has been started relative to the question whether the jewelers burned out in the big fire of May 18 should be forced in their somewhat embarrassed condition to pay their tax for the property owned on the first, the day on which all property is assessed. Many of them are disposed to fight the demand. The outlook for them to escape the demand is not good.

The recent Grand Army encampment, the coming triennial conclave of the Knights Templar, the session of the Sovereign Grand Lodge in Boston, and similar gatherings have been making abundance of work for some of the local manufacturing houses. There have been tons of souvenirs turned out here, and there are shops working night and day on them now. The local jewelers are reaping a small harvest. J. M. Fisher & Co., C. M. Robbins & Co., E. T. Bright and others are among the number.

The attempts of the makers of collar buttons to force the price up within such limits that they can manufacture them for cost, if nothing more, have partially succeeded. The combine was a failure because all would not go in. But those who were eager to see the price raised have begun to sell for a figure higher than in the past; and the goods are selling. This is likely sooner or later to encourage the others to do the same. When goods were sold for approximately 25 per cent. below cost something had to give way before long.

The New York State Association of Opticians have issued a circular calling attention to the benefits accruing to members and cordially inviting opticians to attend the next meeting which will be held in the assembly room of the Yates hotel, Syracuse, N. Y., this evening at 7:30, at which time James Holden, of Syracuse, N. Y. will deliver a lecture on "Mechanical and Practical Optics." Mr. Holden is a practical man, having had many years' experience at optical work. Next month L. L. Ferguson, of New York, will give a course of lectures consuming one full day and evening, which will be free to members. A detailed programme of his work will be mailed to opticians generally.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

"No Better Line Made."



BACHRACH & FREEDMAN,

SILVERSMITHS,

18 East Seventeenth Street,

NEW YORK.

Time for School to Open.

Addition—Ten Watches to your stock from ours,

THAT'S ADDITION.

Subtraction—As many more from ours to yours,

THAT'S SUBTRACTION.

Multiplication—More left in our stock than before,

THAT'S MULTIPLICATION.

Division—Glad to share all these good things with you,

THAT'S DIVISION.

and

Fractions—Never doing anything by halves,

THAT'S FRACTIONS.

A request on your part and we'll prove
these statements mathematically true.

ARITHMETIC MADE EASY.

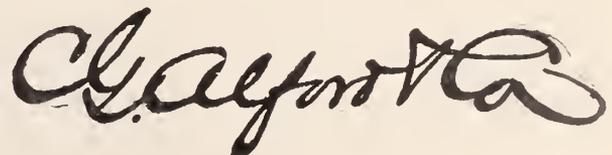
Just now our 0 size, 7-jewel nickel Elgin movement, named "Duchess," gold decorated steel work and lettering on plate, is meeting with great favor, and for the present we have an ample supply in stock.

We case the "Duchess" in an elegant solid 14k. engraved case, making price of the complete watch, \$14.10, subject to cash discount. Then, besides, we have more elaborate cases at a little more in price and a choice assortment of diamond cases, in which to dress the "Duchess." **IT WILL PAY YOU TO MAKE HER ACQUAINTANCE.**

"Special" price-list of "SPECIAL" Watches of which we have been telling you will be mailed October 1st. We have been unavoidably delayed in the issue of this price-list, but no fault of ours.

We are now mailing a booklet showing designs in class pins and rings, medals and badges, lodge jewels, etc., specially designed for us.

Every Jeweler should have it.



195 & 197 Broadway,

Western Union Building, New York.

To the Trade

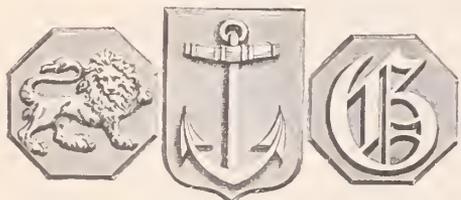
*“There is Nothing
Like Leather,”*

If only it is leather, and not pasteboard or papier mache. We have made special efforts in the manufacture of leather goods for the Wedding and Holiday seasons, and our stock is unusually interesting and complete, comprising many beautiful and artistic novelties, in addition to our regular stock of

**POCKETBOOKS, CARD CASES,
CHATELAINES AND TRAVELING BAGS**
(the latter with complete equipment),
PRAYER BOOKS, HYMNALS, ETC.

Our goods are manufactured from genuine leathers, and comprise, in addition to our regular stock, complete lines made from such rare skins as those of the Sea Lion, the Tapir and the Texas Steer, all of the finest grain and color, and mounted with silver or gold trimmings, including the new Indian mountings in silver-gilt, set with pearls and precious stones. We also desire to call attention to our line of Silk Sashes, with plain or richly ornamented Buckles, decorated with precious stones.

TRADE MARK



STERLING

Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,

§ New York.

BRANCHES:

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

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Foreign Countries in Postal Union,	4.00
Single Copies,10

New Subscribers can commence at any time. Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies Returning your paper will not enable us to discontinue it, as we cannot find your name on our hooks unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our hooks unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:
LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Sept. 21, 1898. No. 8.

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Moral vs. Legal Swindles.

A REPUTABLE firm of jobbers who are among our esteemed friends, submit to THE CIRCULAR an interesting letter received from a southern jeweler, together with the query, "Kindly let us know what can be done with this matter." A copy of the letter is as follows:

"I enclose you a circular which explains itself. Every few months a circular of the kind arrived at this P. O. from Winston, N. C., but a new name is used every time. I saw one of the watches they sent out. It was N. Y. Standard, No. 31, in cheap electro case, costing a little over \$2 complete, and they get nearly \$6 for it. And it seems to me they are using the mails to swindle the public. I wrote to the P. O. inspector and sent him a lot of their circulars, but I heard nothing from it. I also exposed their method in my county paper. Can you suggest anything I could do to break up such a swindle?"

The circular referred to thus describes and speaks of the watches:

"Remember, the gents' open face are screw back and front, making a dust and damp proof watch. Our personal guarantee for a period of 15 years accompanies each case. We fit these high grade cases with as good American stem wind and stem set, Elgin style, lever movements, as are made, and we obligate ourselves to keep them in repair for five years, because the factory authorizes us to do so. They are all quick train, expansion balance and full jeweled—just such a complete watch as most jewelers ask \$12 to \$15 for, and they get it, too! Our lowest price to agents will be \$7.95, but if you cut out and mail to us your signed order will send you by registered mail one of these high grade watches to use as a sample, provided that after you have worn and tested it fully that you remit us stamps, cash, money order or check for \$5.95," etc., etc. The order specifies that the money is to be sent inside of 20 days and the name of the operators is "Southern Supply Co., Winston, N. C., U. S. A."

"What can be done with this matter?" ask our friends, to which we reply: "Nothing, unless the Elgin National Watch Co. can see some case in the use by this so-called Southern Supply Co., Winston, N. C., U. S. A., of their registered name Elgin in advertising watches that are not of that company's manufacture. The Legislature of New York State, last session, passed a law aimed at just such fraudulent advertising, but we do not think any other State has a similar law on its statute books. It must be understood that in such unscrupulous schemes as this of the "Southern Supply Co." appears to be, the watch companies play absolutely no part. The operators have devious and dubious ways of purchasing movements, but they may be able to purchase them in the most legitimate manner. Howsoever they purchase them, if they disposed of them at a reasonable profit, no one would have any real ground for dissatisfaction. But the common plan of these worthies is to get the cheapest grades of movements, insert them in the most flamboyantly gilt cases, and by lying advertisements as above manage to make 200 and more per cent. New York Standard, No. 31, is a fair timekeeper, fully worth the money the New York Standard Watch Co. charge for it, and with a gilt case of apparently elaborate workmanship will give eminent satisfaction during the 20 days' trial, so that a sale is bound to follow. It is this trial which is the allurements as well as the saving part of the transaction. The transaction is a moral swindle, but it would be difficult to prove it a legal one. This form of swindling, more or less virulent, is rampant all around us. It will

During the eight months of 1898, January to August, inclusive, THE JEWELERS' CIRCULAR published 9,591 more inches of advertising, and 4,411 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

gradually expend itself as the public become more universally educated, or until all States pass such a law as that now existing in New York State, and impress the existence of the law on the mind of the public by the stringent enforcement of it. At present such schemers as the Southern Supply Co. are governed only by their conscience and by the fears of whatever gods they have. We doubt if they have either.

JAPAN is pretty bright in adopting the lessons won by other countries after decades, yes centuries, of experiments. But when in her new tariff she places a duty of 35 per cent. on precious stones and pearls, she shows she is at the very lowest round of the ladder of experience in modern tariff matters. Japan will get precious little revenue from precious stones; and that country will be a great place, after Jan. 1, 1899, for smugglers to emigrate to. She has placed the highest tariff on the articles most easily smuggled. Japan should study America's experience under the Wilson and Dingley laws, as regards the precious stone duty.

Letters to the Editor.

CLOCK EXHIBIT AT THE TORONTO INDUSTRIAL EXHIBITION.

TORONTO, Ont., Sept. 17, 1898.

Editor of THE JEWELERS' CIRCULAR:

We are in receipt of a copy of your paper and would call your attention to the inclosed item about our clock exhibit at the Industrial Exhibition, Toronto, and as it is an incorrect report, we might as well correct the item for you. The exhibit was made in the name of the New Haven Clock Co., whom we represent in Canada. We act in the matter only as their agents. The signs about the exhibit were all "New Haven Clock Co., E. & A. Gunther, Canadian Representatives," and we should have preferred it had been so reported.

Yours truly, E. & A. GUNTHER CO.

[The item referred to was contained in an article describing the exhibits of interest to the jewelry trade at the Toronto Industrial Exposition. It specified an assortment of clocks and mentioned that they were exhibited by E. & A. Gunther. It appears, however, from the above letter that the veritable exhibitors were the New Haven Clock Co., E. & A. Gunther being Canadian representatives only of that company.]

Louis Manson, of Syracuse, N. Y., has purchased the stock of jewelry and bicycles belonging to Arthur Sweet, Ithaca, N. Y. The consideration was \$308.

Effective Work of the New York Jewelry Examiner's Department.

A report recently made by jewelry examiner Geo. W. Mindil, of the public stores, at New York, to J. Hart Brewer, the Assistant Appraiser of the second division, is interesting because it shows the amount which General Mindil's department has saved and netted for the Government in its work on precious stones. The amount netted to the Government from extra revenues due to advances and penalties from the same is over \$75,000, and the amount saved to the Government through the department's work in obtaining from the Board of United States General Appraisers the present decisions on precious stones and imitations thereof, is estimated by General Mindil to be about \$25,000 additional. The protests in regard to precious stones cover almost the entire period of the Wilson bill.

Among exhibitors at the Delaware County Fair, Chester, Pa., are: Rothchilds & Gross, Philadelphia, optical goods; Fred. Davis, jewelry.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

CONDITIONS vs. THEORY.

The condition of your business may be that an auction is an absolute necessity; it then becomes a condition, not a Theory, to realize as much out of your stock in cash, and to gain the best possible results at the least cost. When you get Gregory as an auctioneer you have without a question one of the best watch and jewelry salesmen in New England. Selling goods at auction is no Theory with him; his judgment together with an experience dating back since 1876, should have some weight on the subject. Endorsements from the press and prominent business men in Massachusetts will not surprise you after you know the man.

ESTABLISHED,
1876.
E. J. GREGORY
JEWELER'S
AUCTIONEER
JEWELERS BUILDING,
ROOM 63—BOSTON, MASS.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

A reader brought into THE CIRCULAR office a piece of silver flat ware containing a mark simulating the following:



We have on two or three occasions identified this mark as one formerly used by Frank W. Smith, silversmith, Gardner, Mass. It is a conventional or rough representation of the following:



which is reproduced on page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. As some doubt still existed in our minds as to the identification of the mark, we forwarded a fac-simile of the first mark above, together with query, to Frank W. Smith, who returned the following reply:

GARDNER, Mass., Sept. 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

In reply to your favor of the 9th inst., the sketch of trade-mark shown in your letter is a very fair representation of one we used some years since.

Yours truly,

FRANK W. SMITH.

CHAMPAIGN, Ill., Sept. 13, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly inform us through your valuable columns as to the quality of a silver plated spoon bearing the inclosed trade-mark and oblige, Yours very truly,

FERGUSON & CRAIG.



ANSWER:—This is a mark used by the Wm. Rogers Mfg. Co., Hartford, Conn., consisting of their trade-mark with an arrow stamped through it. This trade-mark with an arrow through it means that the goods on which it appears are seconds or jobs. The letters "A. A." in any of the Wm. Rogers Mfg. Co.'s trade-marks signify extra plate goods, and boxes in which the company pack their spoons and forks containing this quality of goods have green labels on them. Our correspondents are referred to the catalogues of the Wm. Rogers Mfg. Co. for further information regarding their trade-marks.

E. D. Burnham, optician and jeweler, will open a new store in Holyoke, Mass., Oct. 1.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

A. Dunn, Fort Plain, N. Y., Park Ave. H.; D. E. Dunn, Fort Plain, N. Y., Park Ave. H.; H. J. Homrich, Huntington, W. Va., St. Denis H.; M. Belcher (Jordan, Marsh & Co.), Boston, Mass., 8 Greene St.; J. E. Mitchell, Fort Worth, Tex., at C. G. Alford & Co., 195 Broadway; Chas. C. Mussina, Williamsport, Pa., St. Denis H.; Joseph Baum (buyer for Mrs. Louis Baum), Washington, D. C., Marlboro H.; W. T. Oberer, of Haines & Oberer, Columbus, O., Waldorf H.; T. J. Palmer, Newport News, Va., St. Cloud H.; E. Underwood, Arkansas City, Kan., 149 W. 14th St.; W. M. Updegrave, Johnstown, Pa., Broadway Central H.; C. E. Riddeford, New Milford, Conn., Albert H.; C. R. Hansel, Hartford, Conn., Park Ave. H.; F. H. Sloan, Hartford, Conn., Park Ave. H.; J. J. Freeman, Toledo, O., Gerlach H.; Dr. Schwab, Savannah, Ga., Colonnade H.; C. H. Ankeny, Lafayette, Ind., at Merchants' Association; Mr. Nordlinger, Los Angeles, Cal., at L. & M. Kahn & Co., 170 Broadway; Wm. Fluhrer, York, Pa., at Merchants' Association; C. R. Dunkin, Middleburg, N. Y., Continental H.; C. F. Uhl, Cleveland, O.; Gilsey H.; L. Uhl, Cleveland, O.; Gilsey H.; James A. Montgomery, Los Angeles, Cal., Holland H., headquarters at Gorham Mfg. Co., 19th St. and Broadway; C. L. Ruth, Montgomery, Ala., Union Square H.; W. Thomas, Charleston, S. C., St. George H.; J. H. Humburch, of McAllister & Humburch Bros., Rochester, N. Y., Imperial H. O'Dyce Chapman, Coldwater, Mich., St. Cloud H.; S. J. Lebach, York, Pa., Imperial H.; F. M. Powers, Youngstown, O., New Amsterdam H.; H. F. Lucke, Worcester, Mass., Union Square H.; L. A. Mahler, Raleigh, N. C., Marlboro H.; T. H. Weld, Minneapolis, Minn., Imperial H.; Mr. Hardy (Hardy & Hayes), Pittsburgh, Pa., at W. L. Sexton & Co., 41 Maiden Lane; J. B. Rose, Canton, O.; Astor H.; A. Randall, Catskill, N. Y., Astor H.; M. Michalson, Montreal, Can., Astor H.; M. Harzberg, of W. H. Elsinger & Co., St. Paul, Minn., Cadillac H.; N. R. Smallwood, Gowanda, N. Y., care Bayone K Co., 127 Duane St.; J. B. and W. G. Hudson, Minneapolis, Minn., Imperial H.; F. Herschede, Cincinnati, O., Holland H.

A bicycle record with very few equals has just been made by P. J. Manson, jeweler, Jeannette, Pa., who has returned from Philadelphia. Atlantic City, New York, West Point and other places of interest in the east. The entire distance was made on a bicycle made by himself and which has been ridden for four years.

Charles W. Elbow, formerly of Friedman & Elbow, Paterson, N. J., who left town some time ago to embark in business in the west, has returned to Paterson and with his brother is conducting a men's furnishing store at 240 Main St.

New York Notes.

The Whitehead & Hoag Co. have entered a judgment for \$38.59 against Joseph Sloman.

A. R. Hutten, formerly with A. J. Hedges & Co., is now connected with Ludwig Nissen & Co., 16 John St.

The Sheriff last week sold out the stock, fixtures and effects of Yetta Lesselbaum, dealer in jewelry, 18 Orchard St. The sale realized \$260.

Leo Wormser, of the Julius King Optical Co., is the recipient of congratulations upon the arrival of a baby girl into the Wormser family Monday last.

Mr. Hardy, of Hardy & Hayes, Pittsburgh, Pa., was in New York last week, making his headquarters with W. L. Sexton & Co., 41 Maiden Lane.

I. Katz, who for the past six years has been engaged as a watchmaker in Maiden Lane, has started in business as a retail jeweler, with a store at 6 Maiden Lane and a Brooklyn store at 264 Court St.

Adolph Peabody, whose business affairs were the subject of some notice in these columns last June, returned from Europe last week on the *Servia*. Mr. Peabody has made a settlement with all his creditors.

Eugene H. Richards, Boston, Mass., who made an assignment Sept. 13, had a New York branch at 401 Broadway. His assets are said to be nominally worth between \$10,000 and \$15,000 and his liabilities are about \$7,000.

The trial of Charles E. Mather, a former Maiden Lane jeweler, accused of grand larceny, was to have come up Monday in General Sessions, but was again postponed. The reason of this last postponement could not be learned.

De Loid Safford, secretary of the New York Jewelers' Board of Trade, left Monday night on an extended trip in the interest of the Board. Mr. Safford visits the principal cities of the north as far as Chicago and expects to return by Oct. 6.

The many friends of Harry Schimpf, of John Schimpf & Sons and of the Adelphi Silver Plate Co., 20 John St., will be pleased to learn that he is rapidly recovering from his recent lengthy illness and will be able to resume his usual business responsibilities before long.

In a protest of A. & H. Veith against the ruling of the Collector on "coulants" imported in February last, the Board of U. S. General Appraisers in a decision last week find the merchandise to be buckles composed of metal and paste, and that paste is the component material of chief value. They sustain the claim that the goods are dutiable at 45 per cent. under par. 112 of the present Tariff act.

Mary E. McNiff, the wife of William M. McNiff, a jeweler at 405 Grand St., Williamsburg, has commenced proceedings before Judge Lambert, of the Supreme Court, to have her husband punished for contempt in not paying her \$10 a week alimony, as ordered by Judge Osborne on Oct. 19, 1893, when she obtained a legal separation on the ground of cruel treatment. Mrs. McNiff states that her husband paid the alimony up to Oct. 12, 1895. There is now due her as arrears of alimony the sum of \$335.

W. G. Clark & Co., manufacturing jewelers, North Attleboro, Mass., who have a New York office at 3 Maiden Lane, have recently been annoyed by the confusion which has arisen through the fact that a firm calling themselves W. G. Clark & Co. recently established an office at 3 Union Sq. The Union Square firm simply announce themselves as jewelers, but whether retail or wholesale is not stated. W. G. Clark & Co., North Attleboro, announce that they have no connection whatsoever with the firm who bear their name in Union Square.

Judge Bookstaver, of the Supreme Court, last week signed the final decree in the accounting of Wm. N. Elbert, as assignee of the Wessell Silver Co. The company assigned April 28, 1897. The Judge confirms the report of the referee and allows the accounts of Assignee Elbert. Out of the \$4,915 in the assignee's hands he is ordered to retain \$896 as his commissions and pay \$182 to his attorney. The remainder is to be divided among the creditors *pro rata*, each receiving about 15 per cent. of his claim. Among the creditors of the company are the Holmes & Edwards Silver Co., Mossberg Mfg. Co., Crescent Watch Case Co., Chas. S. Platt and others.

Customs Inspectors Guy and Hare last week arrested Moritz Block, a steerage passenger on the *Kensington*, whom they

charged with smuggling. Block in some manner excited the suspicion of the inspectors, who searched him and found concealed in his clothing a fine gold watch, two handsome gold repeaters, a pair of diamond earrings and two diamond rings. Block said he came here from Antwerp to seek employment at his trade as a goldsmith. He was taken before Commissioner Alexander and held for examination. The jewelry, which was appraised at \$572.75, was sent to the seizure room of the Custom House. Block was examined Friday morning and held in \$2,000 bail to await the action of the United States Grand Jury.

The work of demolishing the old building at 15 John St., which for over half a century has acted as the home of so many old manufacturing jewelry firms, has just been completed and within a few days nothing but a fence will shut off from the street the ground where this landmark in the jewelry trade has stood for so long. No plans for a new building have yet been decided upon by the owner, Mrs. Thorburn, as the ground is for sale. Among the many old firms whom the walls of the old building have sheltered were: J. H. Robert & Son, watch importers, the junior partner of which firm was the present J. Eugene Robert; Henry Sibenmann, tools and materials; Sturn & Sacks, jewelry boxes; Klinger & Dieterle, manufacturing jewelers; Hunting & Earle, manufacturing jewelers, and Geo. O. Street & Sons, manufacturing jewelers. Among more recent tenants in the building were: Wm. H. Ball & Co., W. C. Edge & Co. and Rupp & Held.

Optician Theodore Mundorf's Son Tries to Shoot His Father.

John Mundorf, a son of Theodore Mundorf, a well known optician, of 1167 Broadway, New York, attempted last week, while crazed with drink, to shoot his father. Young Mundorf, who has been in a sanitarium on account of his fondness for alcohol, is 28 years old and was employed in his father's store. Last week the young man resented a remark made by his father about his drinking and, drawing a revolver, shot at him. A policeman was called who arrested young Mundorf, and in the W. 54th St. Court his father made a charge of drunk and disorderly against him.

...DEALERS...

Do not fail to see our line of —

Colored Cut Glass

for this season. The right colors and the right prices.

C. Dorflinger & Sons,

915 Broadway.

36 Murray Street.

NEW YORK.

FRED. W. LEWIS & CO.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

F. & B. Do Not Fail

To see our enormous
line of

STERLING SILVER AND ALSO JEWELRY
..OUR..

Fine Quality—Low Prices

TOILET AND MANICURE GOODS, ALSO MANY OTHER BEAUTIFUL SILVER ARTICLES

THEODORE W. FOSTER & BRO. CO.,

JEWELERS AND SILVERSMITHS,

SUCCESSORS TO
FOSTER & BAILEY.

100 RICHMOND ST., PROVIDENCE, R. I.

\$1, \$2, \$5, \$10, \$50.

All styles—all prices—meaning our new lines of

Earrings...

10 to 14 kt. gold—10 to 1 you'll re-order.

HENRY FREUND & BRO.

"We Sell Sellers."

9, 11 & 13 Maiden Lane, New York.



an extensive line of Hollow Ware and Mounted Glass
in effective, artistic and handsome patterns.

REDLICH & CO.,

860 Broadway, New York.

The Petition Seeking J. B. Bowden's Appointment Presented to the President.

The remaining names to the petition asking President McKinley to appoint Jos. B. Bowden, of J. B. Bowden & Co., a Commissioner to the Paris Exposition of 1900 have now been affixed and the petition has been forwarded to Washington. The names from New York additional to those already published are: L. Taumenbaum & Co., Edwin D. Washburne & Co., Robbins & Appleton (American Waltham Watch Co.), Bride & Tinkler, G. Armeny, Fahys Watch Case Co., New York Jewelers' Board of Trade (A. J. G. Hodenpyl, president), M. A. Sawyer.

The petition, which was published in full in THE CIRCULAR Aug. 17, now bears the names of 283 prominent jewelry concerns, of which 93 are from New York, 37 from Chicago, 21 from Philadelphia, 29 from Boston, 26 from Pittsburgh, 40 from Providence, 24 from the Attleboros and 13 from Baltimore.

The following committee left last night for Washington, bearing the petition which they will personally put into the hands of President McKinley to-day: John R. Greason, of Jno. R. Greason & Son; O. G. Fessenden, of Hayden W. Wheeler & Co., and L. J. Mulford, of THE JEWELERS' CIRCULAR.

Philadelphia.

Hausmann & Freund have succeeded the McAllister Optical Co., 705 Chestnut St.

The death occurred a few days ago of Anna Eliza Schuff, mother of Charles W. Schuff, a diamond dealer.

The iron and bronze framework for one of the dials for the new City Hall tower clock was placed in position last week.

The Jewelers' Club has leased the upper floors of the premises at 1225 Chestnut St. and will move into the new quarters about Nov. 1. The accommodations include nine rooms in all, and work will immediately be begun to make them specially adapted to the club's purposes.

Henry Reese, who up until Friday week was employed by Joseph H. Deschamps, 701 Chestnut St., disappeared on that day and later it was discovered that a diamond stud belonging to a customer was missing. On Thursday last he was arrested in New York and was brought back for trial.

New Departure!

In addition to the line of high grade goods that we have hitherto exclusively made, we are now manufacturing for the coming Fall,

.....**At Popular Prices,**

an extensive line of Hollow Ware and Mounted Glass
in effective, artistic and handsome patterns.

REDLICH & CO.,

860 Broadway, New York.

Boston.

William C. Wales, of Tiffany & Wales, has been in New York and Waterbury the past week on business.

Buyers in town the past week included: Frank P. McKenney, Portland, Me.; L. R. Hapgood, Westboro; E. F. Welch, Northboro.

Word was received in Waltham last week of the death at Sandwich, Mass., of Henry M. Haines, formerly for a number of years foreman of the finishing department of the American Waltham Watch factor.

The E. Howard Watch & Clock Co. have just been awarded the contract for a tower clock to be placed in the steeple of the Union Church at Weymouth, Mass. It will be a four-dial clock, each dial six feet in diameter.

The United States Government has taken a lease of a large space on the ninth floor of the Jewelers building, for clerical work and nautical instruments in connection with the engineers' department of the United States Lighthouse Board.

The contract has been awarded for the rebuilding of the factory of the Bangor Electric Clock Co. on Salem Court, in Bangor, Me. The company expect to be able to begin the manufacture of their clocks in Bangor about the first of November. Meanwhile they are being turned out as rapidly as possible in this city.

Preparations are nearly made for the annual Fall outing of the Boston Jewelers' Club. President Blake has charge of the selection of the place to which the tallyho ride shall take the party, and next Saturday is the day appointed. There will be a meeting of the club for lunch and a brief business meeting at the Parker house prior to setting out on the ride, shortly after noon, and a banquet will be spread at the hotel selected for the terminus of the journey.

Washington, D. C.

A charter has been granted in Alexandria, Va., to Harris & Shafer, jewelers, this city, for a general jewelry business. Capital stock, \$100,000; president, Edward Harris; secretary and treasurer, C. A. Shafer.

A very peculiar and systematic series of robberies have been carried on the past year among all the down-town jewelers, and the thief is a woman, wife of a prominent business man. The aggregate losses have amounted to somewhere between \$500 and \$1,000. All the goods stolen were pawned and in the majority of instances were recovered by the owners, although it seemed impossible to locate the purloiner, for the reason that the work was supposed to be that of a professional thief. Saturday morning a stud, valued at \$150, was stolen from a Pennsylvania Ave. jeweler. The detective force was detailed, a description of the woman given, and a capture made by 3 o'clock. The property was stolen for the purpose of securing money to dress a favorite child.

Harry I. Marks, who has been with jeweler R. H. Conlyn, Carlisle, Pa., will, on Oct. 1, go into business for himself.

Cochran & Son is the style of a new firm who have succeeded to the jewelry business of M. H. Cochran, Morning Sun, Ia.

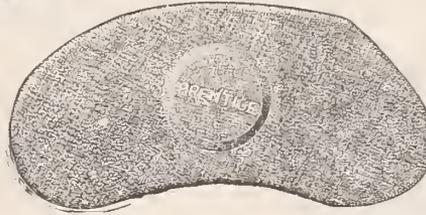
*When Others Fail
The Prentice Pleases.*

CONVENIENT
COMPACT

because case opens with one hand.

and so occupies smallest pocket space.

YOUR
JOBBER
HAS
IT.



**E. Kirstein
Sons Co.,**

ROCHESTER,
NEW YORK.

Manufacturers of

UP-TO-NOW SPECTACLE AND EYE GLASS CASES.

Safe Investments

are as important with Jewelers, as with financiers.

The latter try to buy bonds of standard value and paying good interest, while shrewd Jewelers try to buy merchandise that sells quickly and yields a good profit.

Our line of Diamond Jewelry combines both these desirable qualities to the fullest extent.



Kohnst
9.11.13 MAIDEN LANE.
NEW YORK.

::::: SOMETHING NEW :::::

SEAMLESS GOLD SHELL RINGS

In Belcher and Tiffany Styles.
Warranted to Wear 5 Years.

SEND FOR SAMPLES. Sold to Jobbing Trade Only.



No. 0356

The R. L. GRIFFITH & SON CO.,

SOLE IMPORTERS OF THE
GOLCONDA GEM.

Factory, 144-158 PINE ST.,
PROVIDENCE, R. I.

Art Pottery for Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at...

TRENTON, N. J.

It will pay you to come out and inspect them

The Ceramic
..Art Co.

News Gleanings.

Studer & Bingham, Waco, Tex., have dissolved.

J. E. Williams, Hamilton, Tex., has been sued for \$55.

John McMichael has a new jewelry store in Vernon Center, Minn.

A. J. Kibler, Wellsville, Kan., has given a realty mortgage for \$500.

W. M. Baldwin has opened a new jewelry store in Hilbert, Wis.

A. V. Loomis has removed from Holland, Mich., to Washington, D. C.

Victor E. Swanson, Rapid City, S. Dak., has given a chattel mortgage for \$350.

W. G. Mead, Cortland, N. Y., last week moved into his new store at 41 Main St.

C. A. Smith, jeweler and stationer, Emmetsburg, Ia., has sold real estate valued at \$800.

John League has bought the jewelry stand of Joseph Messman, Martinsburgh, W. Va.

Paul Bustard is looking after the store and the interests of Edwin Bras, New Boston, Ill.

John Wilson, recently of Winona, Minn., has opened his new store in Chippewa Falls, Wis.

The Oppenheimer Jewelry Co., Kansas City, Mo., have been sued for \$129 on a disputed account.

Mrs. M. Seewald has opened a stock of jewelry in Harvey, N. Dak., having moved from Eureka, S. Dak.

G. B. Haines, St. Petersburg, Fla., has moved into his fine new jewelry store, corner 3d St. and Sixth Ave.

M. J. Roseman, formerly of Rochester, N. Y., will open a jewelry store in Mt. Morris, N. Y., next month.

A. R. Vanderbilt, Amsterdam, N. Y., is holding an auction sale preparatory to moving into his new store on Oct. 1.

William Frantz and wife, of Frantz Bros. & Co., New Orleans, La., left last week for New York to be gone until about Oct. 1.

R. S. Schindel, jeweler, who conducts a Summer store in Asbury Park, N. J., will run a store in Lakewood the balance of the year.

The jewelry store of L. W. Kiel & Co., Rocky Ford, Col., was recently destroyed by fire, together with a number of other business buildings.

Charles E. Becker, of Becker & Lathrop, Syracuse, N. Y., has been spending the past week at Shackleton's Point, on Oneida Lake.

H. O. Spencer, jeweler, of Caribou, N. Y., and Miss Minnie Marshall, of Lancaster, N. H., were married at the home of the bride's parents a few days ago.

John Luckenbach, Green Bay, Wis., announces that he will go out of the jewelry business. He will spend the Winter in California and return to Green Bay next Spring.

The two pennyweight jewelry thieves accused of stealing a diamond and scarf pin of a jewelry firm in 7th St., Washington, D. C., have been found guilty and sentenced to three months in jail.

The shop of Daniel Faulkner, Duluth, Minn., was entered a few nights ago and about \$75 worth of watches, chains and small articles of jewelry left for repair were taken. Entrance was obtained by taking

off a board that had been nailed on the door in place of a light of glass that had been broken out.

J. S. Smith has sold out his stock of jewelry in Mt. Vernon, Ia., to R. B. Stevenson, and Mr. Stevenson will add his stock of jewelry now located in Shell Rock, Ia., to the Smith stock and continue in the same location.

The store of Platt & Davis, Plainfield, O., was burglarized a few nights ago of money and jewelry amounting to \$250. Two suspects were arrested next day at Newcomerstown, O., and part of the goods found on their persons identified.

On Sept. 8 articles of incorporation were filed with the Secretary of State of Nebraska by the Omaha Watch Repairing, Engraving and Optical Institute, the capital stock being \$5,000, and the incorporators Dr. A. B. Tarbox and R. A. Gordon.

The jewelry store of B. Frank Hope, Sag Harbor, N. Y., was entered by burglars Wednesday night last, who forced a rear window. The safe was blown open with dynamite, but the thieves did not get any booty, as jeweler Hope had removed the contents before locking up the store for the night.

Willie Fisk, a 13-year-old boy, was hired by R. Biber, jeweler, Long Branch, N. J., to work in his store. Last week Mr. Biber discovered that a considerable quantity of jewelry had been stolen. He learned that young Fisk had been selling the jewelry for about one-tenth of its value. The boy was charged with the theft and confessed. Mr. Biber will not prosecute the boy.

E. L. Egolf, optician and jeweler, Harrisburgh, Pa., has purchased the jewelry and optical store recently conducted by E. H. Froelich, at 1011 N. 3d St., and has moved the stock of optical goods to his establishment in Charlotte, N. C. The stock of jewelry, etc., will be closed out and the Froelich store will be discontinued, it is said, as soon as possible. W. H. Farley, jeweler, of Lancaster, will be in charge. This sale will be independent of Mr. Egolf's store at 807 N. 3d St., Harrisburgh.

The Montgomery *News* says: "Since Fred Noterman, the jeweler, began business in Hillsboro, a little over 40 years ago, he has kept account of every watch he repaired. On Wednesday of this week he consulted his list and found up to that date he had repaired exactly 20,000 watches."—Edwardsville, Ill., *Intelligencer*.

Some time ago a jeweler in Coldwater, Mich., offered a silver watch as a prize to the Branch county lad that would pack a quart can with the largest number of potatoes. There were 74 contestants. Frank Houck, a 10-year-old Ovid township boy, won the watch. The committee found that he had packed the glass can with 3,177 well formed but diminutive tubers.

D. Gruen Sacrifices His Entire Estate for His Creditors.

COLUMBUS, O., Sept. 14.—D. Gruen, who was president of the old Columbus Watch Co., filed a petition in bankruptcy in the United States Court to-day. Mr. Gruen represents that his liabilities as a stockholder are \$33,831.91, and as surety for C. T. Pfaff and others, \$36,956. Mr. Gruen sacrifices his entire estate.

Now on the Market.

**Lady Waltham
6 Size and 0 Size Movements.**

**S. W., Pendant Setting;
Hunting, Open Face or Skylight.**



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.

Manufactured and Warranted by the

American Waltham Watch Company,

WALTHAM, MASS.

Trade Gossip.

The J. B. & S. M. Knowles Co.'s latest pattern in sterling flat ware "Angelo," as well as their "Apollo" and "Lexington," is to be found illustrated in a leaflet just issued by the company. The leaflet also contains an alphabetical list of all the various articles in which these patterns appear. Jewelers should send for one of these leaflets to J. B. & S. M. Knowles Co., 91 Sabin St., Providence, R. I.

The American Waltham Watch Co. have just placed upon the market new model ladies' Waltham 6 size and O size movements for hunting, open face or skylight watches. The movements are stem winding and pendant setting and are made in nickel, fitted with 16 ruby jewels, gold settings, exposed pallets, patent micrometric regulator and compensating balance and are adjusted to temperature.

To illustrate their new toilet ware design known as "No. 1000," the R. Wallace & Sons Mfg. Co., Wallingford, Conn., have just issued a handsome book of 16 pages, 8½x14 inches, filled with large, beautiful half-tone illustrations of the principal pieces in which this pattern is shown. The cuts in many instances are the natural size of the articles illustrated, so that those of the company's customers who do not carry a full line of the 50 or more pieces made in this pattern, may use this catalogue as a book of reference and an aid in selling goods. Four pages of the book are devoted to illustrating nine different styles of brushes; two pages are given up to hand mirrors, while among other cuts are six

of whisk brooms, four of scissors, 15 of dressing and manicure articles, as well as others showing the many other articles coming under the category of toilet ware.

The "Recamier," the beautiful toilet ware pattern made by the Howard Sterling Co., Providence, R. I., is one of the finest of the new patterns shown this season. A CIRCULAR representative called at the New York office of the company, 860 Broadway, and a complete line of this pattern, including the various sizes of brushes, mirrors, combs and other pieces, was shown to him. What in this pattern most impresses one is the extremely high relief work, the consistency of the ornamentation and its extreme beauty, which last attribute suggested the name "Recamier." Upon inquiry, THE CIRCULAR man was told that the dies alone for this pattern were made at an expense of almost \$1,000 more than those for any toilet ware pattern the Howard Sterling Co. heretofore made.

Among the many productions made and named to commemorate the events and heroes of the Spanish-American war nothing more interesting perhaps has been produced than watches for ladies and gentlemen made by W. F. Doll & Co., 13 Maiden Lane, New York, and named after Dewey and Hobson. The cases are made of steel and gold, the steel parts being part of the late battleship *Maine*, a combination making historical souvenirs that will surely fill the want of those patriotic citizens who are looking for useful as well as sentimental relics of our late unpleasantness. Outside their value as a souvenir these watches possess more than sufficient

merit and beauty to make them a valuable and salable line for any jeweler. A neat advertising card giving an illustration of the Dewey watch has just been issued by the manufacturers.

"The Story of a Collar Button" is the title of a very neat little brochure issued by Kremenetz & Co., 49 Chestnut St., Newark, N. J. With the aid of comprehensive illustrations "The Story of a Collar Button" conveys to the reader an idea as to the exact process of producing the widely known and appreciated "Kremenetz One Piece Collar Button." Further, the pamphlet familiarizes the reader with some of this button's superior features, warns against unscrupulous imitations, touches upon the firm's desirable business methods and includes an illustrated list of the styles and sizes in which the button is made. The pamphlet is handsomely printed and comprises 16 pages. It is sent direct to consumers and should prove a valuable aid to jewelers in giving publicity to the "Solver of all collar button problems," the Kremenetz One Piece Button.

John A. Schrott, Herkimer, N. Y., was married on Sept. 6 to Miss Nettie E. Falk, same village. A tour, including Buffalo, Niagara Falls and Canada, was taken by the couple.

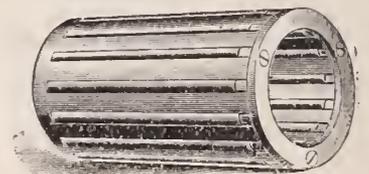
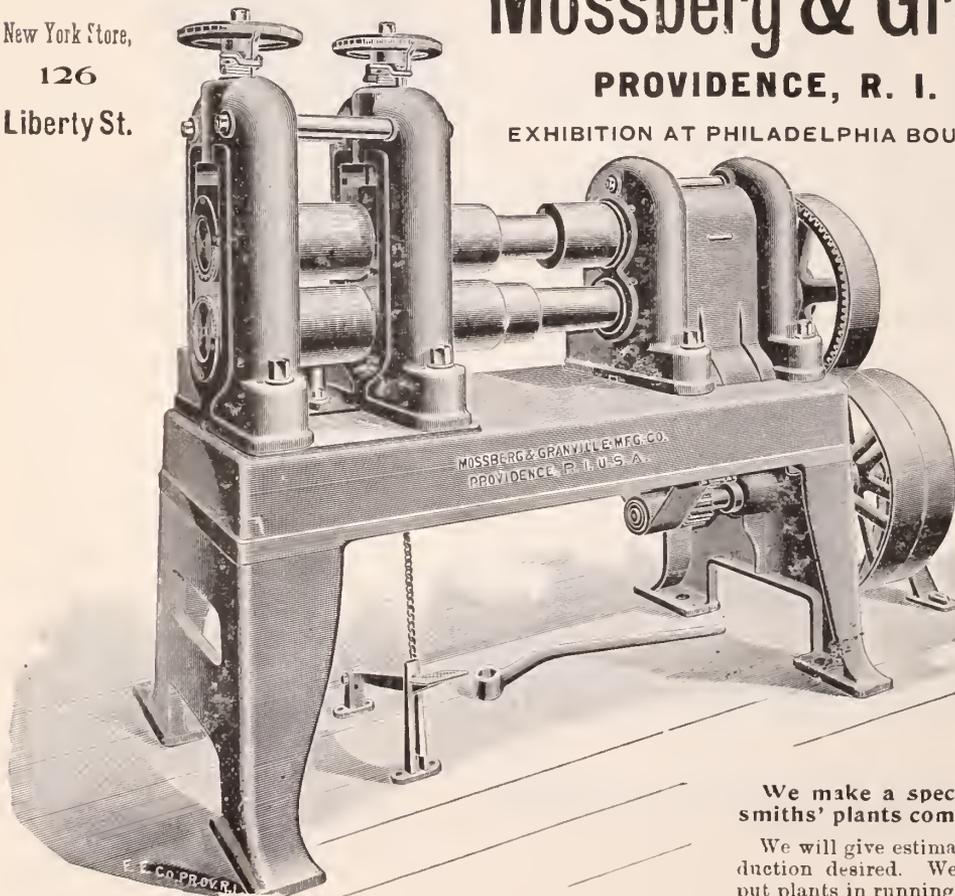
The Hattenback Bros. Jewelry Co., Sioux City, Ia., have filed articles of incorporation with the Secretary of State. Their capital is \$10,000, and the brothers, Joseph, Aaron and Mitchell, are the incorporators and officers.

New York Store,
126
Liberty St.

Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I.

EXHIBITION AT PHILADELPHIA BOURSE.



Jewelers' and Silversmiths' Machinery.

We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR SPECIALTIES:

ROLLING MILLS

FITTED WITH

Roller Bearings.

We make a specialty of fitting Jewelers' and Silversmiths' plants complete.

We will give estimates on any size plants according to the production desired. We can furnish experienced men to set up and put plants in running order.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2 00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

YOUNG MAN, 2½ years at watch, clock and jewelry repairing, desires position where he can learn engraving; references. Address C. A. Norton, Salamanca, N. Y.

A YOUNG MAN of 18 wishes position in jewelry store or wholesale house; can repair clocks and jewelry, also dress windows; best of references; salary moderate. K. R., care JEWELERS' CIRCULAR.

WATCHMAKER AND ENGRAVER of 10 years' experience, with No. 1 retail houses, wants position with first-class house only; fine tools and best of references; state salary in first letter. Box 128, Duncannon, Pa.

POSITION WANTED by an experienced watchmaker, jewelry and French clock repairer; also plain engraver and first class salesman; 20 years' experience; best of references; moderate salary if position is permanent. Address C. M. L., No. 1 College St., New Haven, Conn.

WANTED—POSITION as salesman in retail store; am thorough watchmaker, manufacturing jeweler and window dresser; capable of taking charge; if you want a good man answer this; New York, Philadelphia or vicinity preferred. Address "Long Experience," care JEWELERS' CIRCULAR.

Help Wanted.

A NEAT YOUNG MAN who can do plain engraving and ordinary jewelry jobbing and clock work. Apply to Henry Nockin, 157 & 169 Columbus Ave., New York.

WANTED AT ONCE, a first-class watchmaker, jeweler and engraver; send photo, samples of engraving and references in first letter. Address C. A. Blocher, Gettysburg, Pa.

Business Opportunities.

FOR SALE—A jewelry store in Jersey, with or without stock at two thirds of invoice. Inquire G. Wilkens, 241 First Ave., New York.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. E. Wallace, Westley, R. I.

\$1,000 WILL BUY stock and fixtures of an up-to-date well established jewelry business in western Iowa in a town of 1,000. Address W. E., care JEWELERS' CIRCULAR.

\$600 WILL BUY a jewelry store, stock and fixtures complete on best part of west side New York; low rent; repairing trade between \$30 and \$40 weekly; good reasons for selling. Address "G. R., care JEWELERS' CIRCULAR.

FOR SALE—OLD ESTABLISHED jewelry business, who esale and retail. Milwaukee, Wis.; small amount down, balance in long time; has averaged nearly 20 per cent for 25 years; good reasons for retiring grand opportunity for right party. Address O. F. Kosenkrans, Milwaukee, Wis.

For Sale.

FOR SALE CHEAP—An anti-dynamite device, cut off spindle burglar proof inside of fire proof iron safe; size 20 inches deep by 3 feet 13 inches high, 3 feet 2½ inches wide; weight 4 tons; cost \$100; can be bought for \$400; also a large clock, cost \$50; will sell for \$100. Address H. H. C., care JEWELERS' CIRCULAR.

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To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if need-d, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

Miscellaneous.

WANTED—INTEREST in manufacturing jewelry business by capable business man with thorough knowledge of same. Address W. F., care JEWELERS' CIRCULAR.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them your self, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

SPECIAL NOTICES

...IN...

THE JEWELERS' CIRCULAR

Produce the results desired.

Detroit.

TRADE CONDITIONS.

Detroit jewelers have been quite busy during the last two weeks, especially in the repair and engraving departments. The return of wealthy citizens who were away at Summer resorts and the numerous Fall weddings are partly responsible. Jobbers report a lively disposition on the part of country dealers to buy more liberally. Collections are also better.

Miss Florence Andrews, for many years clerk and stock keeper in the store of Roehm & Son, was married Sept. 18 to Percy Ross, of Detroit.

Hugh Connolly, whose store was burned out over a year ago in the Detroit Opera House block, and who has been shifting around ever since trying to find a desirable location, will remove to the corner of State and Griswold Sts. on Oct. 1. This is a desirable store and is being placed in first class condition. The store was formerly occupied by Sturgeon & Warren, diamond and silver ware dealers, who dissolved partnership seven years ago, the former going with Smith, Sturgeon & Co. and the latter with Wright, Kay & Co. Mr. Connolly had engaged a store in the new opera house block just completed, but got euchered out of it.

THE ENGINE WATCHDOG TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, SEPT. 21, 1898.

No 8.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Juergens & Andersen Co. report business extremely good, August being their biggest month this year. All their traveling men are out in their respective territories.

Mr. Lester, manager for the New England Watch Co. and New Haven Clock Co., reports a large number of out-of-town merchants visiting the city and business very good.

H. C. Cohn, of Geo. K. Harrington & Co., 133 Wabash Ave., reports business steadily improving. They are now working on their annual price list, which will be out soon.

J. Milhening, 195 State St., reports trade is improving and there is a very good outlook. This is the first Summer since '92 the factory has worked 10 hours a day.

J. F. Talbot, of the Dennison Mfg. Co., has returned from the east.

Mr. Wadsworth spent the past week at his Summer farm near Whitehall, Mich.

F. L. Wood, with Ludwig Nissen & Co., New York, called on the trade here last week.

Frank Hardinge, of Hardinge Bros., returned Wednesday after an absence of seven weeks.

J. J. Kehoe, credit man for Otto Young & Co., has returned from his vacation up the lakes.

C. E. Oeth has started on a trip through Indiana for J. M. & A. C. Johnston, Masonic Temple.

M. Harzberg, of W. H. Elsinger & Co., St. Paul, Minn., was in town last week. He was on his way east.

Z. E. Chambers will start on a trip through Illinois, Missouri and Iowa for B. F. Norris, Alister & Co.

The jewelers held a meeting Tuesday, Sept. 13, and elected a committee to collect contributions for the Peace Jubilee.

F. J. Essig, 137 Wabash Ave., reports his factory busy and running mostly on opals, this being a stone in great demand at present.

Purdy Campbell, of Campbell & Co., South Chicago, is taking a trip through the southern part of old Mexico for his health. While he is looking for renewed health he will also look for business.

F. H. Smith, of Geneva Optical Co., is spending his vacation in the woods of Wisconsin. He never fails to send the boys a fine mess of muscalonge, and they hope this year will be no exception.

Goldsmith Bros. have been awarded the sweeps of the Philadelphia mint, their bid being the highest of all bidders. They claim that this proves that they are able

to work sweeps at a lower figure than any other smelter in the country.

B. Grieshaber, 86 State St., has purchased the entire stock of seamless tubing from the Standard Seamless Pen Holder Co., Pawtucket, R. I., and now manufactures all his pen holders out of seamless tube. He says he has purchased the entire plant pertaining to their pen holder business.

In Judge Waterman's court last week Philo Durfee, 60 years old, was called for trial on a charge of burglary. He is accused of breaking into the jewelry store of Henry Humiston, 665½ W. Lake St., several weeks ago. For over a quarter of a century Durfee has been a criminal. The police say Durfee is one of the oldest safe blowers in the country.

Otto Stumpf, who has been connected with Otto Young & Co. for the past 20 years, will sever his connection with that firm and start in business for himself at 183-185 Dearborn St. In the estimation of many there is no one better adapted to the business than Mr. Stumpf. Mr. Stumpf's first experience in the jewelry line was in 1878 with the old firm of W. B. Clapp & Co.

What threatened to be a disastrous fire started in the Mrs. Clark café, on the ground floor of 151-153 Wabash Ave. Saturday night, Sept. 10, by the crossing of electric light wires. The Waterbury Clock Co. occupy the second and fourth floors of this building. By quick work by the fire department the flames and damage were confined to the first floor, the Waterbury Clock Co. escaping with only slight damage by smoke.

Buyers in town last week were: W. H. Sanders, Kankakee, Ill.; Joseph Hermann, Calumet, Mich.; Chas. Barclay, Jr., Newport News, Va.; N. W. Thoma, Mineral Point, Wis.; Ben Martin, Logansport, Ind.; C. C. Tyler, Fountain Green, Ill.; Mrs. Levine, Wahoo, Neb.; W. H. Drexler, Oak Park, Ill.; A. D. Ackerman, Farbury, Neb.; L. M. Bird, of Bird & Son, Aurora, Ill.; H. W. Nunsmaker, Ellsworth, Kan.; D. C. Minton, El Rend, Okla.; J. K. Schnomaker, Spokane, Wash.; W. H. Barnett, Camargo, Ill.; W. J. Rowe, Marion, Ill.; R. P. Kiep, Joliet, Ill.; G. Scherzinger, Fond Du Lac, Wis.; Jul. Liebenow, Green Bay, Wis.; D. D. Williams, Emporia, Kan.; C. C. Moore, Shelby, Mich.; M. M. Huck, Schuyler, Neb.; Davis & Son, Jewel, Ia.; W. W. Denny, Aurora, Ill.; N. C. Herr, Bluffton, O.; Gorton E. Rushmer, Pueblo, Col.; L. W. Otto, Crawfordsville, Ind.; S. F. Ricker, of S. F. Ricker & Son, Emporia, Kan.;

J. H. Bullard, St. Paul, Minn.; G. B. Ellstedt, Tame Burro, Minn.; C. F. Bartell, Longmont, Col.; S. C. J. Peterson, Morris, Ill.; Jas. Seager, Hancock, Mich.; E. M. Babcock, Wyoming, Ia.; R. M. Murchison, Rawlins, Wy.; O. B. Egger, Dundee, Ill.; F. Smith, Pontiac, Ill.

Minneapolis and St. Paul.

TRADE CONDITIONS.

Jobbing trade in the Twin Cities for August was very good, and the merchants are elated over the results. Fall trade has already commenced and will soon be in full blast, and the rush will soon begin. Collections are fair. A big business is looked for by jobbers as well as retailers.

H. B. Lund, Morris, Minn., was married last week.

J. McMichaels is reported to have bought out Gus Slider, Vernon Center, Minn.

C. C. Staacke, St. Peter, Minn., won the champion prize at Minneapolis last week in a series of croquet games there.

Thorvald Stendall, for the past year with the Reed, Bennett Co., Minneapolis, has resigned and has accepted a position with W. H. Elsinger & Co., St. Paul.

Columbus, O.

H. B. Judd has opened a repair shop and optician's office at 586 E. Long St.

The L. D. Bonebrake stock at Westerville, O., which was involved in the case of John P. Sweet against Hiram McKnight, is being sold out in this city by the receiver, Thomas J. Hartley. Part of it has been sold at auction, but the remainder will probably be disposed of at private sale.

When J. Goodman & Son go into the new room being prepared for them at the corner of State and High Sts. the name of the firm will be changed to Goodman Bros. The members will be the same as in the old firm for the present, however. The old stock of goods is being closed out, and an entirely new and up-to-date stock will be placed in the new establishment.

The new firm of Bancroft Bros. were unfortunate in having their stock damaged by fire early last Tuesday morning. While the blaze did not reach them, water poured in on their cases and some of the delicate goods, entirely ruining them. Many handsome cutlery cases and most all of the stock of boxes were rendered useless. Some of their furniture is warped and twisted out of shape. However, they believe \$200 will cover the actual damage. They are fully protected by insurance.

St. Louis.

Edwin Massa, of the Bauman-Massa Jewelry Co., has arrived home from a trip to southern points.

The new Mermod & Jaccard building is growing apace. Most of the skeleton iron work has been placed in position.

The past week has seen the greatest influx of traveling men that has been here in a single week for several years.

A new theater building is projected for 4th and Market Sts., on property owned by John Bolland, of the J. Bolland Jewelry Co.

The Mermod & Jaccard Jewelry Co. have their usual fine exhibit at the exposition, which opened its annual season on the 14th inst.

A. H. Clinger, a representative of the Holmes & Edwards Silver Co., is recuperating here for a few days and making the local office of his company his headquarters in the meantime.

Saturday evening, Oct. 8, will be T. P. A. night at the exposition. A parade will be formed and march to the building, where the Mayor and local Congressmen will address the traveling men.

The E. Jaccard Jewelry Co. have received an order from Tonga, Friendly Islands, in the South Seas. The order will foot up, it is said, several thousands of dollars. The correspondence involved in the transaction, one letter each way, occupied three months.

Wm. Weidlich, representative in this city of the New England Watch Co., Hamilton Watch Co. and Watson & Newell Co., has removed his office to the fifth floor of the new Holland building. He now has three times as much floor space he formerly had.

John W. Smith, diamond broker, living at 1125 N. 18th St., had an exciting experience Thursday night. He awoke about midnight and found a man working at the combination of his safe, where he kept his valuables. He made a rush for the man, who climbed out of the window and fled. The burglar secured \$27 which was in Mr. Smith's pocket.

A. Kuhn & Co., 1748-50 Chouteau Ave., were robbed Monday afternoon, Sept. 12, of a tray containing rings valued at from \$150 to \$200. The robbery occurred when a number of people were in the store and was evidently the work of experts, as the proprietors think grab hooks were used. It is presumed that the clerk and customers were in the rear portion of the store when the tray was made away with.

Buyers were here in large numbers the past week. Among them were: J. A. Wilkinson, Wilkinson Jewelry Co., Denison, Tex.; O. H. Barnhill, California, Mo.; E. M. Ellis, West Point, Miss.; Theodore Edsall, manager J. M. Blake Co., Hot Springs, Ark.; J. R. Kevill, Princeton, Ky.; E. J. Wick, Highland, Ill.; J. P. Majors, Ft. Payne, Ala.; W. C. Jackson, Murscogee, Ind. Ty.; Fred. McIntyre, South McAlistar, Ind. Ty.; E. R. Gifford, Hannibal, Mo.; W. J. Krug, Staunton, Ill.; L. A. Holdener, Greenville, Ill.; John H. Booth and Chas. Norman, Alton, Ill.; G. W. Owings, Madison, Mo.; J. Knapp, Belleville, Ill.

Pacific Northwest.

P. J. Bond is a new watchmaker in Roseburg, Ore.

The Cardon Jewelry Co., Pocatello, Idaho, have sold out to E. B. Harrison.

M. A. Goldman, lately of California, has rented quarters for a new jewelry store in Walla Walla, Wash.

Fred. A. Kneipp, formerly of Everett, Wash., has moved to Snohomish, Wash., where he will open a jewelry business.

C. W. Goodman, Chehalis, Wash., has secured satisfaction of chattel mortgage for \$600 and has given a chattel mortgage for \$600.

Jewelers Bulter and Elwood, Medford, Ore., started about the middle of September for a week's deer hunt along the mountain ranges of Oregon.

J. W. Nevius arrived in Portland, Ore., about the middle of August with a full line of J. B. Bowden & Co.'s goods and reported a fine trade on his trip. From Portland he went to San Francisco.

The jewelry store of W. R. Cobb, 935 Tacoma Ave., Tacoma, Wash., was recently burglarized and a tray of watches, left for repair, also some valuable tools, was carried away. The burglars entered the place through a side window.

The following salesmen were in Portland, Ore., the early part of September: Mr. Rothschild, Rothschild Bros., New York; Jas. L. Herzog, Louis Kaufman & Co., New York; F. J. Bachelder, Seth Thomas Clock Co., San Francisco, Cal.; Mr. Walsh, Unger Bros., Newark, N. J.

Kansas City.

C. E. Russell is holding an auction sale every afternoon and evening to reduce surplus Summer stock.

Jaccards have secured the contract for all the prizes to be given at the Kansas City horse show to be held in this city next week. The prizes comprise silver cups, art goods, bric-à-brac and silver goods; no medals being given this year.

A. T. Barber, a porter at the Midland hotel, was arrested last week and is now held for investigation. He is thought to have been a party to the theft of \$300 worth of jewelry from the trunk of A. C. Bleecker, traveler for Martin, Copeland & Co., who had been stopping at that hotel. Mr. Bleecker's trunk was opened by means of a false key, and considerable jewelry, consisting of ladies' watch chains and stick pins, was taken. Barber denies stealing the jewelry, but claims to know when the robbery was planned and who did it. The police are looking for his supposed accomplice.

Indianapolis.

Belts continue to be very ready sellers, the new designs in silver buckles with the sand finish being very popular.

It is reported here that Melvin Harley, a society man of Logansport and long a trusted clerk of jeweler Martin, of that city, has confessed to taking over \$800 worth of jewelry. Most of it has been returned. He has not yet been arrested.

Among the jewelers who combined business with the jobbers and pleasure at the Indiana State fair, last week, were: Charles M. Hunnicutt, Rockville, Ind.; Jos. Hummel, Muncie, Ind.; Wm. Pilkinton, McCordsville, Ind.; Louis F. Ott, Veedersburg, Ind.; Drake Bros., Pendleton, Ind.; H. Pauley, Bloomington, Ind.; Jos. Porter, Owensburgh, Ind.; J. W. Hudson, Fortville, Ind.; Frank C. Sheldon, Shelbyville, Ind.; Clark & Raber, Anderson, Ind.; F. S. Lydric, Newman, Ill.; Chas. E. Wasson, Thorntown, Ind.; A. L. Smith, Bloomington, Ind.; Thomas F. Cahill, Spencer, Ind.; C. P. Ellis, Henry Rossier and Nutter Bros., Martinsville, Ind.

J. E. Reid, Rochester, Minn., is enlarging his store.

Eugene Walker has purchased the jewelry department of Bailey & Son, Mt. Sterling, Ia., and will take charge of the business the first of October.

Frank H. Rood has formed a partnership with E. F. Doering, who has been in the jewelry business in Waterloo, Wis., and the new firm's name is Doering & Rood.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

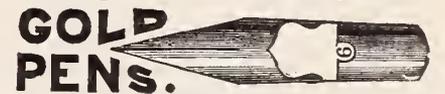
and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., CHICAGO.

Chicago Gold Pen Repairer.



Send me your work. Repairs of all kinds.

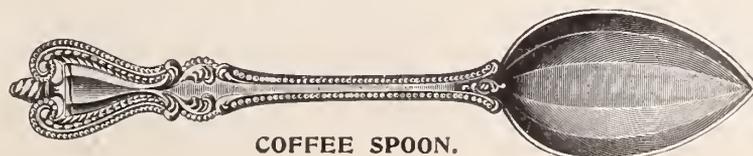
S. N. JENKINS, 103 State St., Chicago, Ill.

TOWLE MANUFACTURING COMPANY,

••• SILVERSMITHS •••

COLONIAL.

NEWBURYPORT, MASS.



COFFEE SPOON.

149-153

STATE ST.,

CHICAGO.

Cincinnati.

Isa Schroder, now with A. G. Schwab & Bro., has returned from a 10 weeks' trip which was very successful.

J. J. Sommers, of Sommers & Mills, North Attleboro, Mass., passed through Cincinnati last week, calling on the trade with a fine line. Mr. Sommers has not been west for several years and has found many changes. He reports trade very good all along the route.

Charles Kahn, a salesman of the Fair, was arrested last week, charged with obtaining goods under false pretenses, by Ed. Richter, manager of the jewelry department at the Fair. Kahn presented a letter from J. B. Kalb, a jeweler of Brookville, Ind., upon which a watch, diamond rings and other items were secured on memorandum. Investigation proved the letter of Kalb a forgery. Kahn was arrested and it was found he pawned the goods.

Safe robbers made an unsuccessful attempt to blow open the safe of the Queen Aluminum Co., Lion building, at 4th and Elm Sts., last week. The company have their offices and works on the fourth floor and the entrance of the thieves was made up the fire escape and through the windows. The safe was much damaged, but the thieves could not throw the combination or get off the hinges. They took away some of the tools, but got nothing else for their pains.

Frank Herschede has again secured the order for the beautiful badge given by the city officials and his friends to C. B. Wing, police commissioner, on his birthday. Mr. Wing has been the donor many times of elegant badges of merit to the members on the force, paying for them himself, and Mr. Herschede always got the order. This time his friends decided he should have a badge himself and gave the order to spare no pains to make it elaborate and handsome. It has three large diamonds, and contains the city emblem surmounted by an eagle. It is valued at several hundred dollars.

Pittsburgh.

J. C. Sipe, Indianapolis, Ind., is visiting his brother, Sam Sipe, this city.

C. F. Nieman, of Graf & Nieman, is in the east, combining business and pleasure.

In the case of Heeren Bros. & Co. vs. Electric Specialty Co., the Court made the rule absolute to have judgment reopened.

R. Siedle & Sons have repainted the front of their store maroon and gold and besides are having the interior entirely remodeled.

Joseph Simpkins, who was arrested for robbing the jewelry store of J. L. Dinsmore, Allegheny, was sentenced to three years in the workhouse at Claremont.

Hardy & Hayes have just issued for general distribution a very neat and artistic pamphlet giving a complete and descriptive history of the manufacture of Rookwood ware.

Klein, Kraus & Co., Verner building, have been busily engaged the past week in making 300 gold book marks for the Asvalon Commandery of the Knights Templar.

Announcement is made of the approaching marriage of P. C. Yester, a popular young McKeesport jeweler, to Miss Flora

Hyde, of Hazlewood, this city. The wedding will take place next month in the Trinity Church, Pittsburgh.

Ernest Baumiller, with Heeren Bros. & Co. for many years, has severed his connection with this firm to go to Savannah, Ga., to devote himself to cotton exporting. He will go into business for himself.

The past week a serious fire broke out in the store of J. C. Stumpf, 133 Franks-town Ave., and totally destroyed the stock and building. The loss will amount to \$3,500. There is some insurance on his stock.

Asa Windsor, colored, who was arrested in Atlantic City, on a warrant for having robbed the store of Theodore Frey, Allegheny, of jewelry amounting to \$1,500, has been sentenced to three years in the workhouse.

A real estate deal was recently closed whereby Israel De Roy exchanged a residence property on Boundary St. and other considerations for the Bialis business block, corner of Penn Ave. and Beatty St. The total amount of the transaction is \$20,000.

J. De Roy & Sons have filed a bill to have Emanuel Van Baalen restrained from using on his sign the words: "Formerly with De Roys." It is said by them that he does this "for deceitful purposes." Van Baalen recently opened a store on the corner of Second Ave. and Smithfield St.

There was considerable excitement among the jobbers in this city when it was learned that C. H. Rudolph, Massillon, O., had failed. Many of the local jobbers are interested. It is believed that the assets will be sufficient to offset all the indebtedness and that satisfactory arrangements can be made to continue the business.

The following out-of-town buyers were in here the past week: A. Merz, Sewickley, Pa.; F. B. McKinley, Washington, Pa.; G. E. Metzgar, Leetonia, O.; H. Reine-man, McKeesport, Pa.; E. Keiser, Brownsville, Pa.; J. Walton, Tyrone, Pa.; A. W. Courtwright, Apollo, Pa.; John Brenner, Youngstown, O.; M. Wade, East Liverpool, O.; Mr. Akron, of Walter & Akron, Tyrone, Pa.; F. W. Laban, Toronto, O.; C. Anderson, of Roy & Anderson, Braddock, Pa.; H. R. Brown, New Brighton, Pa.; C. McConaghey, of McConaghey & Murdoch, Ligonier, Pa.; G. A. Spies, Irwin, Pa.; Frank Forsythe, East Elizabeth, Pa.; A. A. Poole, Washington, Pa.; J. S. McKean, Charleroi, Pa.; Geo. V. Brady, Washington, Pa.

Canada and the Provinces.

TRADE CONDITIONS.

The volume of trade during the early part of September has shown a very satisfactory increase over the business of previous years and the trade are unanimous in anticipating a prosperous Fall and Winter season.

A prominent feature in jewelry fashions is the prevalence of olivine or Russian emerald in combination with diamonds or opals. Fancy settings for rings are likewise much in vogue in place of the plain English style. Hand carved or fancy gallery work is in requisition. The shank of the latest style of rings, instead of being of

plain gold, is frequently studded with diamonds or other precious stones.

Harriet Anderson, jeweler, Toronto, is deceased.

J. G. Bleecker, Vancouver, watchmaker, is out of business.

H. Robinson, West Lorne, Ont., has assigned to Dougall Brown.

John H. Sterling, Simcoe, Ont., has been succeeded by F. S. Chadwick.

Geo. Chillas, representing the Gorham Mfg. Co., was in Toronto last week.

W. H. Wallace, Wingham, Ont., will open in the jewelry business at Dauphin.

A writ has been issued against Chas. Midwinter, jeweler, Birtle, Man., for \$190.

Dame Melonie De Varennes, wife of Louis Dallaire, watchmaker, Quebec, died recently.

The New York Optical Co., Dobson & Stouffer, managers, have started business at 162 Yonge St., Toronto.

Charles F. Spiers, jeweler, Highland Creek, Ont., has given a chattel mortgage to W. H. Godfrey for \$50.

Minna Goldinger and her husband Joseph, jewelers, Toronto, have given a renewal chattel mortgage to H. Barber for \$112.

Among business men who returned from Europe by the Allan liner S. S. *Laurentian* was R. Birks, of Henry Birks & Sons, Montreal.

Henry Carson, who kept a watch making and jewelry store in Halifax, N. S., for many years, has sold his premises on Lockman St. and retired from business.

Moses Cochenthaler, jeweler, Montreal, and Major Bittinger, United States Consul, have just left Montreal on a camping expedition to Lake Champlain, where they are looking for some good sport for several days.

The following jewelers were among the sufferers by the great fire which destroyed New Westminster, B. C., on the 11th inst.: W. C. Chamberlain, loss, \$1,200 to \$1,300; insurance about \$1,000; Thomas Gifford, stock, \$1,200, very small insurance; H. J. Stubbs, loss, \$1,500 to \$2,000; E. F. Holt, jewelry and second hand goods, loss, \$2,000, insurance \$1,000.

Myers Bros., wholesale jewelers and jobbers, of Montreal, opened a branch of their business in Halifax, N. S., Sept. 10. They have a large display of gold and silver watches, diamonds, jewelry, silver ware, clocks, bronzes, etc., which they are offering at prices that have caused much excitement and anxiety among city jewelry firms. Myers Bros. have for some months past been doing an extensive business at Charlottetown, P. E. I. They will remain in Halifax for about two months and then go to St. John's, N. B. Their specialty is auction sales of watches, jewelry, etc.

Mr. and Mrs. Leonard Huber, Louisville, Ky., announce the engagement of their daughter, Etta C., to Truman Leonard McGill, of Selma, Ala., formerly of Louisville. The wedding will take place in the latter part of September. Miss Huber is the eldest daughter of the well known jeweler, Leonard Huber. Mr. McGill, son of D. F. McGill, a Main St. merchant, is the general secretary of Selma's Young Men's Christian Association.

Connecticut.

The J. D. Bergen Co., Meriden, have begun to work until 9 o'clock. Business is very brisk there.

Col. W. J. Leavenworth, Wallingford, was a delegate to the Republican State convention held in New Haven, Sept. 15.

S. H. Kirby and family, New Haven, have returned from Mr. Kirby's cottage at Rogers' Island, where they spent the Summer.

The plating, polishing and stamping department at the Watrous Mfg. Co.'s factory, Wallingford, is being operated 12 hours per day.

For nearly a week now the German silver department of the Meriden Britannia Co. has been working until 9 o'clock every evening except Saturday.

The Sheriff last week attached a water motor and jeweler's case in Southington that were supposed to belong to jeweler Scovill Hitchcock.

The Miller Bros. Cutlery Co., Meriden, have another contract for knives for the navy, amounting to 25,000. The order will be shipped before Jan. 1.

The friends of John B. Dyson, the New Britain jewelry manufacturer, propose to present his name to the Republican caucus as a candidate for the office of first selectman.

President A. B. Ryan, of the Electrolytic Marine Salts Co., has returned to his home in Middletown, Conn., for a few days' rest. He is somewhat lame from a runaway in which he was thrown out of his carriage at North Lubec, Me., last week, Monday.

J. Spencer & Co., jewelers, Norwalk, opened an attractive jewelry store at 96 Washington St., South Norwalk, Thursday evening, Sept. 15. Frank Lauder has recently been admitted to the firm and will have charge of the store.

A man of nice appearance asked for lodgings at the Meriden police station Monday night, Sept. 12. It was afterwards found that he was James Blackman, of New Milford, a jeweler, 42 years of age, who had escaped from the Hospital for the Insane in Middletown. Nothing in his actions would indicate that he was insane. The hospital attendants came after him.

Our New Line of Goods

For the **Jewelry and Fancy Goods Trade**

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated, BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our sales-rooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street.

BOSTON, 160 Congress Street.

CHICAGO, 204 Masonic Temp'le. Factories and Main Office, MERIDEN, CONN.

PHILADELPHIA, 714 Betz Building.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED 1850.

C. F. RUMPP & SONS,



FINE LEATHER GOODS,

Fifth and Cherry Streets, Philadelphia: Special Catalogue for Jewelers. New York Salesrooms: 621 BROADWAY.

SPECIALTIES IN

GLASS FOR MOUNTING.

We desire to call the attention of SILVERSMITHS AND MANUFACTURING JEWELERS to our line of Cut and Pressed Glass for Mounting.

Pomades, Powders, Creams, Puffs, Cigarette and Cigar Jars.



351. Mucilage.

Cut Pungents a Specialty.



402. Puff.

A visit to our showrooms will prove interesting and valuable.

Fostoria Glass Co.,

66 West Broadway,

NEW YORK.

FACTORY: MOUNDVILLE, WEST VIRGINIA.

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.



26. Puff.



31. Cigar Jar.

Made in Cigar, Puff, Cigarette and Vaseline.



600. Puff.

The Latest Patents.

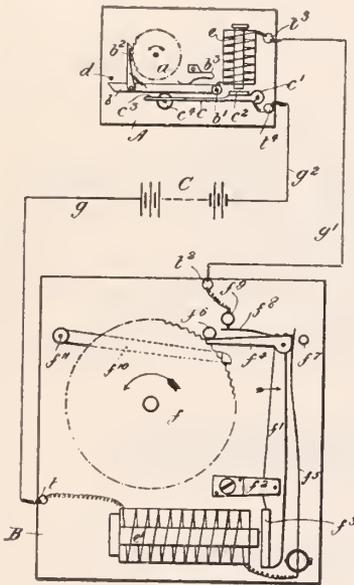
ISSUE OF SEPTEMBER 13, 1898.

610,530. POCKET-CORKSCREW. ERNST HAMMESFAHR, Foche, Germany. Filed Dec. 29, 1897. Serial No. 664,300. (No model.)



In combination in a pocket corkscrew, the handle, the intermediate part *c* pivoted thereto to stand at right angles to the handle and the corkscrew pivoted to the part *c*, said part *c* being in the form of a stem lying alongside the stem of the corkscrew.

610,539. ELECTRIC CLOCK. FRANK HOPE-JONES and GEORGE B. BOWELL, London, England. Filed Dec. 1st, 1897. Serial No. 662,451. (No model.)



The combination of an electrically-wound regulator, a secondary clock the hands of which are moved through the agency of an electric current, means in the regulator for making the electric circuit which operates the secondary clock, and means in the secondary clock for opening said circuit.

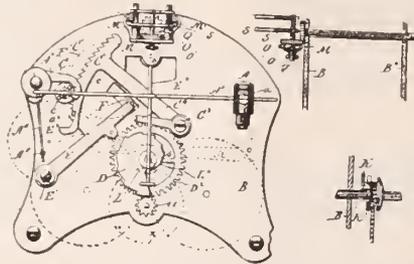
610,617. FASTENING DEVICE FOR SCARF-PINS, HAT-PINS, &C. CHARLES E. TRUE, Muskegon, Mich. Filed Sept. 14, 1897. Serial No. 651,664. (No model.)



A scarf-pin, hat-pin or similar device provided with a tube which is secured to the head end thereof and concealed by said head, said tube being open at its outer end and at one side of its inner end, and the inner end thereof, being slightly curved, outwardly in the

direction of the open side, and a pin which is adapted to be inserted into said tube, and adapted to slide therein, said pin being provided at its inner end with a curved prong which is pivotally connected therewith, and which is adapted to turn outwardly through the opening at the side of the inner end of the tube

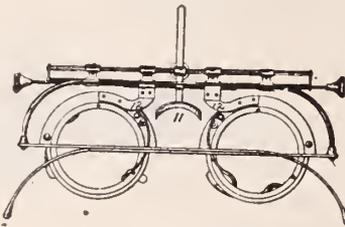
610,753. REPEATING CLOCK. ARCHIBALD BANNATYNE, Watertury, Conn., assignor to the Waterbury Clock Co., same place. Filed June 8, 1896. Serial No. 594,720. (No model.)



In a clock having a rack-and-snail striking mechanism, the combination with an arbor of the strike train, of a gathering-pin carried by the said arbor, a hammer having a hammer tail and a rack, the said hammer-tail and rack being constructed and arranged to be simultaneously acted upon by the gathering-pin which lifts or "gathers" the rack at the same time it lifts the hammer into position for striking.

610,756. WATCHMAN'S TIME RECORDER. ISAAC A. HERMANN, Cleveland, O. Filed May 1, 1897. Serial No. 634,666. (No model.)

610,817. TRIAL-FRAME FOR OCUListS. OLIVER T. MAY, Geneva, N. Y. Filed Dec. 20, 1897. Serial No. 662,567. (No model.)



A trial-frame for oculists, comprising a bar having two sets of brackets slidingly mounted thereon, threaded eyes in said brackets, and temple pieces secured to one set of said brackets and lens-holders secured to the other set, and right and left hand screws engaging the eyes on each set of brackets.

610,818. FOUNTAIN PEN. GEORGE H. MEANS, Frankfort, Ky. Filed Jan. 31, 1898. Serial No. 668,592. (No model.)



A fountain pen having a tubular pen point feeder closed at its outer end and provided with a lateral orifice in permanent communication with the ink reservoir and a force feed device for applying pressure to the contents of the reservoir.

610,821. CANDELABRUM. HERMAN F. NEHR, New York, N. Y. Filed June 24, 1898. Serial No. 654,351. (No model.)

A candelabrum consisting of a standard and arms reversibly and interchangeably connected with the said standard, the arms being provided with sockets at each longitudinal edge, said sockets being adapted to receive candlesticks.

610,875. TEMPLE FOR SPECTACLE-FRAMES. SAMUEL E. HIRST, Pueblo, Col., assignor of one-half to Thomas J. Lewis, Denver, Col. Filed Nov. 16, 1897. Serial 658,705. (No model.)



In a spectacle-temple, the combination of a coupling sleeve having an opening extending therethrough longitudinally, said opening being of two different calibres, the smaller portion and the adjacent part of the larger portion being unthreaded, while a part of the larger portion is threaded, and two temple parts connected by the said coupling sleeve, one of the temple parts having an enlarged head adapted to engage the larger unthreaded portion of the opening in the coupling, but which will not pass through the smaller portion of the opening which is large enough to receive the body portion of the temple or the part extending beyond said head, the other part of the temple having a stud provided with a male thread adapted to screw into the larger portion of the opening in the coupling to engagement with the unthreaded head portion of the other temple part, whereby the movement of the head in the coupling may be more or less free as desired.

DESIGN 29,324. HANDLE FOR SPOONS, ETC.



WILLIAM A. JAMESON, Niagara Falls, N. Y. Filed Aug. 8, 1898. Serial No. 688,114. Term of patent 7 years.

DESIGN 29,325. MOUNT FOR DISHES. JEAN



G. THEOBALD, North Attleboro, Mass., assignor to the Frank M. Whiting & Co., same place. Filed Aug. 15, 1898. Serial No. 688,636. Term of patent 3 1/4 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring September 13, 1898.

246,937. BRACELET. HENRY C. BONIFACE and IGNATIUS RICE, New York, N. Y., assignors to Rice & Brother, same place.

247,019. BREASTPIN, &C. ROBERT S. CUTTING, Providence, R. I.

247,037-247,038. CARVING FORK. JOHN GERARD, New Britain, Conn., assignor to Landers, Frary & Clark, same place.



W

Means everything that is first quality in Watch Glasses.

T

They are used by more Watch and Case Makers than all others.

F

Their success has induced others to copy the label but not the quality.

DEPARTMENT OF
ADVICE AND CRITICISM

ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXXI.

SPRINGFIELD, Mass., Sept. 10.
Editor of THE JEWELERS' CIRCULAR:

I have been reading your Department of Advertising, and want to tell you of a scheme I worked last Winter quite successfully. I ran it for a month in the duller part of the Winter, and had hundreds of people attracted to my window, sometimes as many as could get in sight of it.

I took an English lever watch all to pieces and spread it out on a paper, and offered a fine clock to the one guessing the nearest to the number of pieces in the watch. I had cards printed advertising my business, and leaving a place to put in name and address and number of pieces which the guesser was to fill out and drop into a box. In case children wanted to guess, and I did not want them around the store, I gave them the cards to take home and fill out.

All guessing was free, and you would be surprised to see the amount of interest taken in it, and I think it a very successful advertising scheme.

Yours truly, M. D. FLETCHER.

Mr. Fletcher's scheme is unique, and besides exciting interest among the public, is calculated to impress upon people the intricacy of the mechanism of a watch, by reason of the unexpected number of parts of which it is formed. Such knowledge is destined to produce a better understanding of the many complaints from which a watch may suffer, and to dispel the feeling that many people have that they are being overcharged for what they consider trivial work in watch repairing.

**

W. H. Beck, the leading jeweler of Sioux City, stopped over here a day on his way home from the diocesan convention at Davenport, says the Cedar Rapids, Ia., *Gazette*, to visit friends,

among others the Elks, of which he is a prominent officer. During a pleasant visit at the *Gazette* office the question of advertising came up, as he referred to his fine space advertisement in exchange copies of the Sioux City daily papers. Mr. Beck was very enthusiastic and emphatic regarding the matter. He said:

"I have spent at least \$25,000 for newspaper advertising, and I consider it the best investment I have ever made. I do not want to be considered egotistical, but I have done the largest retail jewelry business in the State. It took a great deal of judicious advertising to put my business where it is, and now that it is permanent I advertise yet just as liberally. I have always realized that the press is the direct means of communication between the merchant and his customers, and as such I have been wide-awake enough to use it. I commenced business twenty-one years ago, but I am just as keen an advertiser as ever, and the older I grow the more I appreciate the value of advertising."

There is no question whatever in the minds of the progressive business men of the country as to the value of advertising, and Mr. Beck gives a practical illustration of its benefit.

**

Osborn Gillette, Woburn, Mass., adopts a very effective method of advertising, by using a reading article enumerating the amount of watch repairing he has done in his watch department from January to the end of August. Such a record as he shows is inclined to impress upon the reader Mr. Gillette's ability as a watch repairer.

Time Record Broken Again.

Osborn Gillette, manufacturing jeweler, No. 379 Main street, Woburn, asks your attention to the following statement of watches repaired by him since Jan. 1, 1898:

Watches repaired in Jan..	119
" " " Feb.	123
" " " Mar.	125
" " " Apr.	125
" " " May.	129
" " " June.	131
" " " July.	137
" " " Aug.	143

Total for 8 mos.....1032

This, Mr. Gillette feels, is a record to be proud of. In not a single month did the work go backward, but on the contrary there was a steady increase, showing that good work at reasonable living prices will always win. Mr. Gillette's record book is open to public inspection at all times.

He is watch examiner for all electric roads running into Woburn. His specialty is good work. Of course, mistakes will sometimes happen, and work will get out before it ought to, but he will be pleased to have any work returned which is not right, in order that he may make it right free of charge. There is only one charge on a job at the store of OSBORN GILLETTE, 379 Main Street.—a

**

We reproduce two ads. here of J. C. Sipe, importer of diamonds, Indianapolis, Ind., both of which occupy about two inches single column in their original form. They may be considered as effective cards to advertise a jeweler's diamond business. But we would not know that Mr. Sipe is located in Indianapolis unless we knew it. His ads. would not inform us.

The Language of Rings

The Ring has always been the symbol of never-ending affection and love. It's a complete circle, emblematic of love without end. What else a Ring can say depends on the gems and design. See our novel and uniquely designed Rings in DIAMONDS, EMERALD, RUBIES, TURQUOISES, PEARLS and OPALS.

J. C. SIPE,

IMPORTER,

Room 4, No. 18 North Meridian St.

We hang Out

The neighborly latch string of invitation. Call and have a look at our stock of loose and mounted diamonds. We have many sizes and qualities of loose stones, and will mount them while you wait.

Come to the K. P. Encampment, Aug. 22-27.

J. C. SIPE, Importer of DIAMONDS,

Room 4, 18 1/2 North Meridian St.

Here is a good ad:

(China bought at Blackmond's is all right.)

Wedgewood Jasper Ware

Is a class of goods strictly fine in every respect, showing a laid-on process of pottery seen in no other class of goods. A deep blue, light blue and sage green background with the laid-on white antique figures gives an artistic effect known to no other class of goods. Wedgewood resembles cameo work, showing the delicacy of design similar to cameo goods. Call and see the assortment.

Look for Big Sign.

BLACKMOND,
Leading Jeweler and Optician,
Dowagiac, Mich.

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST.
1879

The Most Successful

JEWELRY, BRIC-A-BRAC
AND FINE ART

Auctioneers in America

Columbus Watches

Still on Top...



We are making **more** Watches than ever, and are keeping pace with the times. For RAILROAD services our "TIME KING" and Nos. 1 and 2 are especially recommended. They cannot be excelled in finish.

THE NEW COLUMBUS WATCH CO., COLUMBUS, ...OHIO...

A LATHE OF QUALITY

IS THE LATHE TO BUY.

There's no doubt about the quality of the

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.



ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.
INCORPORATED 1894.

WALTHAM, MASS.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger.

New York.

Established 1848.

W. C. A. WESTPHAL, WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3634 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting



ALWAYS
RELIABLE.

WORLD
RENOWNED.

...The...

"Best"

There Is.

WM. F. NYE, New Bedford, - Mass.

CHAS. ROSE, MINIATURES, THE BEST.

On Watches, - \$1.00

On Ivory, Colored, 7.50



NOTE LOW PRICES
Studio 197 Water St. Office, 202 Broadway, NEW YORK

WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
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RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
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Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

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...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



The Street Clock in Front of H. Muhr's Sons' New Store.

H. MUHR'S SONS, Philadelphia, Pa., have put their new street pillar clock in place in front of their building on Chestnut St. above 11th St. It is the work of the E. Howard Watch and Clock Co., Boston, and is a handsome and ornate affair. It is 18 feet four inches in height, the height of the center of the dials being 15 feet. The width of the head is three feet nine inches, and of the base one foot six inches. The height of the base is six feet and the diameter of the dials three feet.

The Lapse of Time Expressed by 1-1,000th Part of a Second and How to Measure It.

THE JEWELERS' CIRCULAR clipped from *The Sun* in a recent issue an item headed, "Clock to record 1-1,000th of a second." The principal parts of this clock were constructed by F. P. Löbner as early as 1894. Time was when the growing wants of civilization required the measurement of time in periods of less than one second, and the "split seconds" chronograph was the result. This answered for a time all ordinary purposes, and the American race watches, dividing the second into five parts, were improved on by one Eilertson, of Copenhagen, who made a watch which should show one-sixtieth part of a second, mainly to time the rapid combustion of gunpowder. Löbner, of Berlin, next made a watch on similar principles, with three faces, one to show one-sixtieth second, one one-sixtieth minute and one 10 minutes. It is called the "Torpedo watch," because it was intended for the measurement of the rapidity of discharged torpedoes. The same watch can also be used to measure the velocity of a grenade. It is very important to know the initial velocity of a projectile, because it determines the value of a firearm.

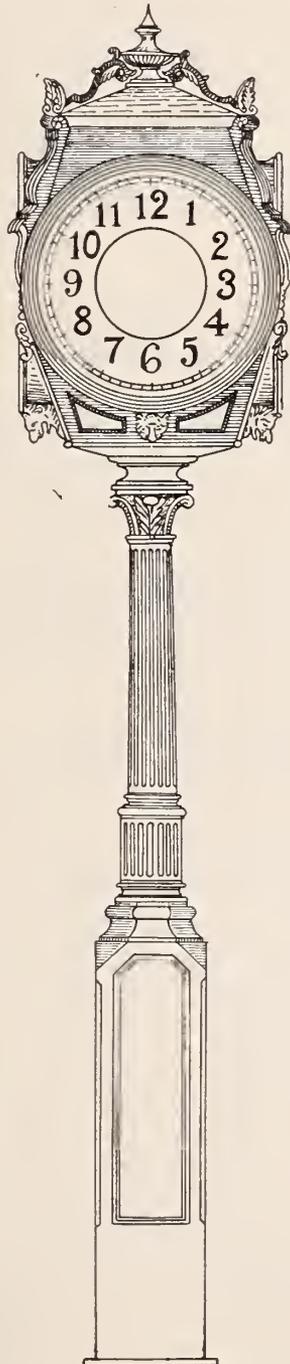
To measure the rapidity of a discharged projectile the watch is put in electrical connection with the target and the projectile at the moment it leaves the gun. Across the mouth of the gun is placed a very fine metal cord, which is torn asunder by the projectile at the moment it leaves the gun, and thereby liberates the clockwork, allowing the hands to move. At the moment the target is struck it is pressed against a fine metal needle which closes the electric current and stops the watch. It is thus easy to determine how long the projectile was on its way and consequently to record its rapidity. To

learn the rapidity at various stages of progress the projectile is made to pass

The watch stops the instant the plate is pierced. To record these measurements a watch marking one-sixtieth part of a second is insufficient; at Spandau, therefore, a watch is used which shows the thousandth part of a second. It is an expensive affair with dials three meters in diameter and the hand moves with a rapidity almost twice that of a German express train.

Where very exact measurement of time is required the "register apparatus" is used. To understand how that works let us proceed to an astronomical observatory to see how observations are made with the transit instrument. The instrument is placed in the meridian of the special locality and is meant to be used to observe the time of culmination of the stars, which again serves to regulate our time. The sun, namely, does culminate at the same time every day. These observations regulate the Normal watch and the clock time given to sailors in the various ports. It is not only the astronomer, who is used to count with millions of miles, who needs the uttermost exactness as to time, but also the sailor, in order to determine the degree of longitude and latitude in which he is for the time being. The variation of a second may mean a mile, and such a miscalculation in our day, with the rapid sailing steamers, may cost the lives of hundreds of people. In the transit instrument is placed a telescope provided with a cross of "cobweb," which can be illuminated so as to make visible the cross the moment it covers the star. That moment is the moment of culmination. To register it a sort of telegraph apparatus is employed. Through it runs with great rapidity a strip of paper on which a needle makes a mark every second, and with such regularity that the distance between each mark is exactly five centimeters. Thus one second is presented in a size by which one can by a very fine measure and a magnifying glass read one-thousandth of a second. This apparatus is again placed in connection with the observer on the transit instrument in such a way that he only needs to press a button to make the register apparatus stop, at which moment the needle makes a mark on the strip of paper. It is then easy to read in thousandth part of a second the moment of observation.

But even this is not enough. The result is not absolutely satisfactory; it still requires the "personal equation." Some time, namely, lapses from the moment of actual observation to the instant the observer's hand presses the button. To measure that time a special instrument is



NEW CLOCK IN FRONT OF H. MUHR'S SONS' STORE, PHILADELPHIA, PA.

through very thin metal sheets, each connected with a watch by an electric wire.

Holiday Goods...



The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.



The New England Watch Co.

WATERBURY, CONN.



needed, and one suitable for various observers. The rapidity of the action of the will upon the nerves differs materially in various persons. Along the edge of a table, which stands in electrical connection with the register apparatus, is fixed an iron plate containing an aperture as fine as a hair. Behind that plate runs a diminutive lamp set in motion by a watch-work. The moment the lamp starts and passes the aperture it closes the current and the register apparatus makes a mark. The observer is stationed on the other side of the table. The moment he sees the lamp pass the aperture he presses the button and the current again makes a mark—always behind the mark made by the lamp. The difference in distance represents the time it takes his will to act. The distance varies in the various observers from two to 10 millimeters or from four one-hundredths of a second to one-fifth of a second—a time too great to be ignored.

Workshop Notes.

The Meaning of Escapement.—The question what is an escapement might be answered by saying that it is in a watch or clock that part of the mechanism which controls the speed of the train of wheels, and compels the motive force to exhaust itself uniformly by allowing only one tooth at a time of the last wheel of the train to "escape." Hence the term. This last wheel is called the escape or scape wheel, and is included as part of the escapement, every different kind of escapement having a peculiar escape wheel.

Lift of Chronometer Balance.—As with the duplex, the requisite amount of lift governs the relation of the diameters of the escape wheel and of the arc traversed by the impulse pallet to one another. In marine chronometers, with their slow trains and heavy balances, the amount of lift found to be best is about 45°, while in pocket watches the maximum allowed is 40°. Escapements allowing of lifts of respectively 45° and 36°, for marine and pocket chronometers are what are usually made by the best chronometer makers.

Jeweling.—The Swiss flatten their watch jewels on a large, horizontal mill driven at a very high rate of speed, generally by a turbine or by steam power. The stones are not presented singly to the mill, but are cemented on to a block, and held against it in quantities of some dozens at a time; when the stones are sufficiently reduced on one side, they are reversed and the other side ground until they are of the required thickness. It is evident that this operation can be done for a tithe of what it would cost to have them flattened by the old process.

Mainspring.—Our most extensive repairs are mainsprings. Always buy the best material, as it pays the repairer and the customer. When you replace a spring,

see if the breaking did not bend any teeth on barrel or center wheel. See if the hook on the barrel arbor is not too long, so as to break the new spring. If everything is right, in your judgment, select a spring of proper thickness and width; wind it up and put it in, taking care that the brace at the end does not stick through, so as to catch center wheel or balance as it comes around. If these points have been guarded against, you cannot help but have a good job.

Loose Cannon Pinion.—A loose cannon pinion is an every day's occurrence; a good, handy way to tighten it is to take the pinion and place between two files of medium fine cut, placing one file on the edge of the bench while the other is taken in the hand. Place the center pinion between the files and run the file in the hand in a parallel direction with the stationary file over the pinion. This raises a little burr on the pinion and does not bend it, and is sufficient to hold the cannon. Cutting around with cutting pliers is apt to bend, if not break, the pinion, besides spoiling pinion and cannon in a little while, if the watch is set often.

The Duplex Escape Wheel.—The duplex escape wheel, having two sets of teeth, is difficult to make, and as it is of the utmost importance that it should be perfect in all its parts, chronometer and duplex wheel cutting has long been a distinct branch of watchmaking. This wheel should be made of the very best and hardest brass; the long and resting teeth are sometimes cut with radial faces, and sometimes tapering to a point back and front from the rim of the wheel. The point of the face of the impulse teeth should be exactly between two of the resting teeth, and those teeth should stand upward out of the plane of the wheel. They are in the form of a triangle, with the faces undercut at such an angle that when the points are at the commencement of the arc of intersection with the pallet, they are parallel to its face; if they are radial they will fall on the point of the pallet, instead of its face, and cut very rapidly. The wheel should be as large as possible, just filling the arbor at the fourth wheel pinion.

To Polish Straight Pivots.—Straight pivots with square shoulders are polished with a steel polisher, slightly curved along the edge that acts against the shoulder of the pivot. This edge is also dovetailed a little, so as to form rather less than a right angle with the bottom of the polisher. The operator will find by experience the amount the polisher requires to be curved. It is rarely the case that one man can use another's polisher as well as his own; if the edge of the polisher is too much dovetailed it will produce a wavy shoulder to the pivot. The pivot must be turned nearly to the right size, and the shoulder quite square. During polishing, the end of the pivot must rest on the end of the runner. A piece of paper may be placed underneath the pivot to reflect the light. The light so reflected must be divided equally on either side of the shoulder during the process of polishing, and uniform pressure exerted along the pivot. The polisher must be used with a backward and forward motion and with a slightly lateral motion, also, to prevent ridges being cut in the pivot.

A Warning . . .

Appreciating the fact that this Trade-mark stamp is the most favorably known Trade-mark for Solid Gold Cases in the Country, some unscrupulous person or persons are making unlawful use of the same by stamping or engraving imitations of it upon inferior cases in plate or base metal. The person or persons making such unlawful use of such Trade-mark Stamp are hereby warned that their acts will be prosecuted to the full extent of the law. All responsible Jewelers are, at the same time, assured that such Trade-mark Stamp will be fully protected.

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U.S. ASSAY.

B.W.C.CO.

Joseph Fahys & Co.,

GENERAL AGENTS,

FAHYS BUILDING,

NEW YORK.



Souvenir Spoons at Moderate Prices.

The Spoons herewith illustrated are an "Uncle Sam" Spoon, a "Dewey" Spoon and a "Maine" Spoon, all in Sterling Silver, artistically executed. The most salable spoons shown.

PRICES PER DOZ.:

Uncle Sam, Coffee	- - \$6 00	Dewey, Coffee	- - \$6 50
Uncle Sam, Tea	- - 15 00	Maine, Tea	- - 15 00
Maine, Coffee	- - - \$7 50		

THE ALVIN MFG. CO.,

Fahys Building, New York.

Holiday Season ...Novelties



WHEN paying your Fall visit to this market do not fail to call on us and see our new and artistic Novelties in

**China, Glass, Marble,
Metal and Wood**

which we have just received from the European factories.

We can submit to you entirely new goods—original in shape and design, and which you can handle at a good profit.

We will distribute them carefully, thus inducing each purchaser to take an interest in them. We have still a few



**Import Samples of
Bric-a-Brac, Marbles, Clocks,
Bronzes and Fine Art Goods**

to dispose of for immediate delivery, and are closing them out at very low prices.



Geo. Borgfeldt & Co.,
WOOSTER STREET,

Entire Block Between

WEST THIRD AND FOURTH STREETS, NEW YORK.





The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CHAS. AHRENFELDT & SON'S NEW LINE OF VIENNA WARE.

ABOUT as rich a line of artistically decorated china as the jeweler could desire to handle is the Royal Vienna ware displayed this Fall by Chas. Ahrenfeldt & Son, 52 Murray St., New York. This line must not be confounded with the former Vienna lines, as in colors, shapes, styles and decorations, and especially in general effect, the pieces are far superior, from an artistic standpoint, to any the firm have ever shown before. Of the old Vienna colors, but two—maroon and cobalt—are shown, and these only to a slight degree, the main colors being turquoise green, turquoise blue, pea green and other pearly hues, all shown in a metallic luster that greatly adds in richness to the effect. The decorations, mostly all by the well known artist, Wagner, are more artistically applied, cover more of the piece and show more different subjects than in former lines. The pieces here displayed include not only vases and urns, but also small novelties, desk appointments, panels, plates and tête-à-tête sets.

MUGS, JUGS AND OTHER DRINKING VESSELS IN GREAT VARIETY.

WHILE there is little to delight the extreme temperance crank in the display now made by Endemann & Churchill, there is much to arouse the admiration of ordinary persons, especially those who believe that the drinking receptacle should conform in quality to its contents. While in their new lines of china and glass ware at their salesrooms, 50 Murray St., New York, there are receptacles for liquids and solids of every sort, it is of the receptacles for the spiritous liquids we speak exclusively. For malt products, there are steins of all shapes and sizes, not to speak of tankards, jugs and other Flemish beer mugs of the kinds mentioned in this column some months ago; and then, too, in the same ware, are punch bowls, large and small, with small Flemish earthen ware goblets and mugs. But it is in the receptacles for the enlivened juice of the grape that daintiness and beauty combine to form a line that would appeal to even the most prejudiced abstainer. Here are liqueur and cordial sets, whisky and brandy sets, decanters and glasses, in most attractive forms and decorations. Some are in pure white crystal, with delicate engraving, some in the same with raised gold ornamentation, while others are in shaded or solid

hues with decorations of many kinds. In the sets, the decanters and glasses show similar treatment, and each set is in tall, slender shapes. The trays of these sets are beautiful affairs, the body being a mirror with elaborate rich gilt mountings.

WICKE & CO., the selling agents for Willet's Belleek ware, have now at their warerooms, 32-36 Park Place, New York, the largest and best assorted line of this beautiful ware that they have ever carried. The opening of the Fall season has already shown a demand from jewelers for the larger and more expensive pieces in this Belleek, instead of the cups and saucers and small novelties which were the principal items sold last season. This change in the demand to the large fancy pieces is no doubt due to the fact that in these articles the artistic shapes, original treatment and other features of merit peculiar to Belleek are here more emphasized and more apt to attract notice than in the equally beautiful but less conspicuous smaller pieces.

C. L. DWENGER'S CAMEO PANELS.

THE cameo panels, samples of which C. L. Dwenger showed early last Spring and which were noted in this column at the time, now appear in a fuller and more complete variety of pieces in not only wall panels but in other ornamental and semi-useful pieces in which the beautifully moulded white figures and gray ground can be used to advantage. The articles contained in the stock line now shown at Mr. Dwenger's store, 35 Park Pl., New York, draw their subjects of ornamentation from both classic and modern art, giving in *haut relief* and full figure work reproductions of almost all the subjects in fine figure painting now universally admired. The success which attended this line upon its introduction cannot fail to be repeated in its present new and extended form.

THE RAMBLER.

A Victoria cross was announced for sale last week in London. As is generally known, these are supposed to be made from old gun metal. Until recent years London jewelers made a considerable number of miniatures of the insignia of the principal orders—the Bath, Star of India, St. Michael and St. George, Victoria Cross, etc. These were used by the holders for evening dress, the original orders being reserved for state occasions. Owing, however, to an army order prohibiting their use, the business has declined. Messrs. Garrard, the court jewelers, have the exclusive right to make the official insignias.

"The Drama of Glass."

AVERY interesting little book is entitled "The Drama of Glass" and is the work of the late Kate Field, well known as editor of her paper, "Kate Field's Washington." This little book takes up the subject of the history of glass and glass making in a manner in which it has never before been treated, and in the masterly style for which the author was known reviews the subject from the fairy story as well as scientific basis of the origin of glass, compiling in a few pages the meat of all that is interesting in the facts known about glass ware. After giving a review up to the time of the manufacture of glass in the American colonies, she takes up in a brief chapter the history of the Libbey Glass Co., Toledo, O., and their establishment, and gives a description of their interesting exhibit and factory at the World's Fair, Chicago. She then tells of the manufacture of the famous glass dress for Georgia Cayvan, the actress, and how it excited the admiration and interest of the Infanta Eulalia, and of the manufacture of a smaller one for the Spanish princess. The final chapter of the book gives more details of the Libbey Glass Co.'s exhibit at the Fair, of the history of the firm and of various and beautiful products. The book is exquisitely illustrated, containing beautiful full page half tone portraits, while on almost every page appears a dainty vignette. Among the vignettes in the early part of the book, for example, are reproductions of ancient friezes which show the work of the glass blowers of old, illustrations of the Portland vase, of the glass products of the Venetians, as well as others illustrating the various myths and fairy stories which come into the history of glass ware. As the story enters into modern days, the subjects of the vignettes change to the World's Fair and its buildings and to the modern methods of glass making, portraits of people spoken of, and finally one or two illustrations of rich glass ware from the Libbey Glass Co.'s works. The booklet was published by the Libbey Glass Co. The introductory chapter of the book is reprinted below:

"Have you ever thought what a drama glass plays in the history of the world? It is a drama even in the French acceptance of the word, which infers not only intense action, but death. Can there be more intense action than that of fire, and is not glass the own child of fire and death?"

"The origin of glass is lost in myth and romance. Nobody knows how it was born, but there are as many traditions as there are cities claiming to be Homer's birthplace. Pliny says that the discovery of glass was due to substituting cakes of

nitre for stones as supports for cooking pots.

"According to his story, certain Phoenician merchants landed on the coast of Palestine and cooked their food in pots supported on cakes of nitre taken from their cargo.

"Great was the wonder of those Phoenicians—the Yankees of antiquity, the builders of Tyre and Sidon, the inventors of the alphabet—on beholding solid matter changed to a strange fluid, which voluntarily mingled with its nearest neighbor, the sand, and made a transparent material now called glass.

"The story is too pretty to spoil, and those of us who prefer romance to science will believe it, though Menet, the chemist, positively declares that to produce such a fluid would require a heat from 1,800 to 2,700 degrees Fahrenheit. Under the circumstances narrated by Pliny, such a tremendously high temperature was impossible. Science often interferes with romance, and were not truth better even than poetry, science would be a nuisance in literature.

"An art that Hermes taught to Egyptian chemists, like good wine, needs no bush, yet on its brilliant crest may be found the splendid quarterings not only of Egypt, but of Gaul, Rome, Byzantium, Venice, Germany, Bohemia, Great Britain, and last, but not least, the United States.

"He was a poor man who, in Seneca's day, had not his house decorated with various designs in glass; while Scaurus, the Aedile, a superintendent of public buildings in ancient Rome, actually built a theater

seating 40,000 persons, the second story of which was made of glass. That masterpiece of ancient manufacture, the Portland vase, was taken from the tomb of the Roman Emperor, Alexander Severus, and should bear his name rather than that of the Duchess of Portland, who purchased it from the Barbrini family after it had stood 300 years in their famous Roman gallery.

"In the 13th century Venice reigned supreme in glass making. No one knows how long the city of Doges might have monopolized certain features of this art but for a woman who could not keep a secret from her lover. Marietta was the daughter of Beroviero, one of the most famous glass makers of the 15th century. Many were his receipts for producing colored glass, and as he had faith in his own flesh and blood, he confided these precious receipts to his daughter. Alas, for poor Beroviero. Marietta, after the manner of women, loved a man, one Giorgio, an artisan in her father's employ. History does not tell, but I have no doubt that Giorgio wheedled the secret out of his sweetheart.

"Once possessed of these receipts he published and sold them for a large sum; then turning on the man he had betrayed he demanded faithless Marietta in marriage. Thus it came to pass that the ignoble love of a weak woman for a dishonorable man helped to change the fortunes of Venice. The world gained by the destruction of a monopoly, one more proof of the poet's dictum that 'all partial evil is universal good.'

"It was in the middle of this same 15th century that a number of Venetian glass makers were imprisoned in London because they could not pay the heavy fine imposed by the Venetian Council for plying their art in foreign hands. 'Let us work out our fine,' pleaded these victims of prohibition. Their prayer was warmly seconded by England's king, whose intercession was by no means disinterested. Yielding to royal desire, Venice freed these artisans, and thus glass making was established in Great Britain. Beyond the point of reason all prohibitory laws fail sooner or later. Go to the bottom of slang, and as a rule you will find it based on a rugged truth. When in the breezy vernacular of this republic a human being is credited with 'sand,' or is accused of being entirely destitute of it, he rises to high esteem or falls beneath contempt. Possessing 'sand,' he can command success; without it he is a poor creature. For the origin of this slang we turn to glass making, the excellence of which depends upon sand.

"If Bohemia succeeded finally in making clearer and whiter glass than Venice, it was because Bohemia produced better sand. When the town of Murano furnished the world with glass, its population was 30,000. That number has dwindled to 4,000. Bohemian glass stood unrivaled until England discovered flint or lead glass; now the world looks to the United States for rich cut glass, the highest artistic expression of modern glass.

"Where does America begin its evolution in glass? Before the landing of the Pil-



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in every respect, than in former years, is our line of fine goods for the

...Jewelry Trade...

that Jewelers visiting the market for holiday buying have an agreeable surprise in store for them. We have purchased for them exclusively, a large line of choice pieces in SEVRES, DOULTON, ROYAL BONN, ROYAL TEPLITZ, WEDGEWOOD, COALPORT, CAULDON—EXQUISITE PAINTINGS ON CHINA, PARIS NOVELTIES, BRONZES, genuine and imitation, which in addition to our immense

line of Clocks and Clock Sets of divers kinds, complete a display rarely seen under one roof. Don't do yourself the injustice of not inspecting it.

Bawo & Dotter, 26 to 32 Barclay Street,
...New York...

Announcement of Exhibit

The visiting buyers and guests of the New York Merchants' Association are cordially invited to visit our show-rooms, now devoted to an exhibition of



...Royal Vienna Ware...



GROUP OF VASES, ROYAL VIENNA WARE.

in colors, shapes, styles and decorations the finest of imported Art Pottery

Royal Vienna Ware

is shown in Vases, Urns, etc., and many small novelties, as desk appointments, plates, tete-a-tete sets, etc., etc.

ROYAL VIENNA WARE is pre-eminently a Jewelers' Art Line.

There are also on view

Imperial Austrian Glass

in matt gold decorations of great variety, and

Limoges and Carlsbad China

fresh from our own factories. Also exquisite assortments of

Bric-a-Brac

specially adapted to jewelers.

CHAS. AHRENFELDT & SON,

50, 52 and 54 MURRAY STREET, NEW YORK.

grims at Plymouth Rock. In 1608, within a mile of the English settlement of Jamestown, Va., a glass house was built in the woods. Curiously enough, it was the first factory built upon this continent. This factory began with bottles, and bottles were the first manufactured articles that were exported from North America.

"In those early days, glass beads were in great demand. Indians would sell their birthright for a mess of them, so when the first glass house fell to pieces a second took its place for the purpose of supplying the Indians with beads.

"A few years later, common glass was made in Massachusetts. It appears from the records of the town of Salem that the glass makers could not have been very successful, as that town loaned them £30 in money which was never paid back.

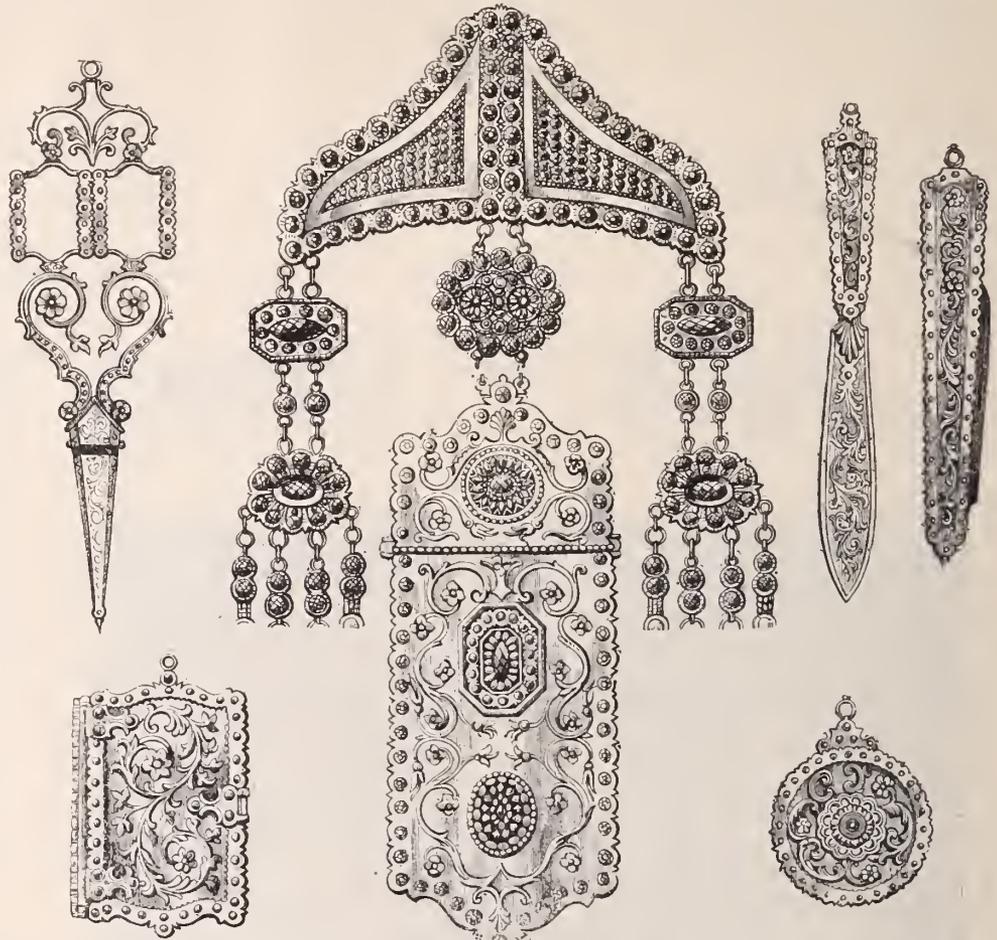
"During the time of the Dutch occupation of Manhattan Island, when New York was known as New Amsterdam, a glass factory was built near Hanover Square, but not until the revolution came and went did glass making really take root in American soil. In July, 1787, the Massachusetts Legislature gave to a Boston glass company the exclusive right to make glass in that State for fifteen years. This company prospered and was the first successful glass manufacturing company in the United States. Then followed others that were successful. As early as 1865 there was manufactured, in the vicinity of Boston, glass that was equal to the best flint glass manufactured in England. Two hundred and fifty years from the time the first rough bottles were exported from Virginia to England seems a long time to us, but how short a time it really is in the life of this ancient art—this drama of glass."

During a heavy shower the store of F. W. Roberts, Northampton, Mass., was flooded, doing some damage to the stock.

Old English Silver Trinkets.

SILVERSMITHS in England do not show much variety in chatelaines, although there is a good deal of scope

for artistic treatment. A pattern worked in steel and exhibited in 1851 is interesting in comparison with modern designs. In buckles and clasps many effective and unconventional ideas are worked up.



ENGLISH SILVER CHATELAINES OF 50 YEARS AGO.



Just the Goods for Jewelers.

BEER STEINS and TANKARDS.

BEST SELLING LINE IN THE MARKET.

Sample Assortments, **\$35 = \$50.** Let us send you one.

Endemann & Churchill,
50 Murray Street, New York.

GLAENZER FRÈRES & RHEINBOLDT,
 26-28 WASHINGTON PLACE, NEW YORK.

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THE LATEST

Novelties,

IN FINE GOLD, GILT
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Bronzes, Marble Statuary,
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All kinds of **Pottery** and many choice **Objets d'Art** suitable for **Jewelry Trade.**

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The Niland Cut Glass Co.'s Products
Write without delay.
WICKE & CO.,
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 Attracts Trade and
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 Write for illustrations and particulars to
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Louis W. Hraba,
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 MANUFACTURER OF
Fine Leather Goods
 Exclusively for the Jewelry Trade.

VICTORY

*Beckons the jeweler whose stock includes
 a complete line of*

..Rogers & Hamilton Ware..

*A perfect plated ware. Fall lines now
 ready.*

The Rogers & Hamilton Co., WATERBURY, CONN.

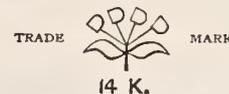
"Our Ware Wears Well."

DUBOIS WATCH CASE COMPANY

Makers of the

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MADE WITH
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CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

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CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK.

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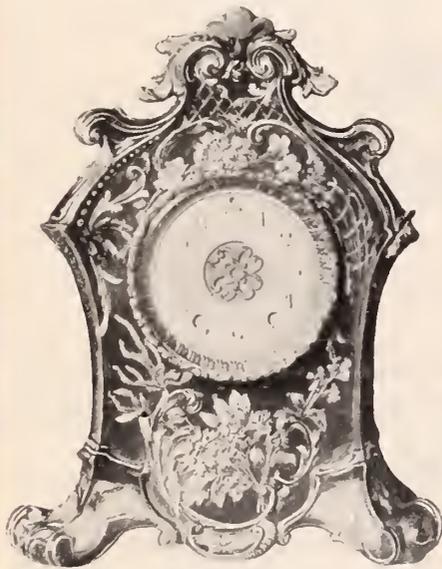
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Monthly Pocket Watch List, Just Out. Send for it.



High Glaze Faience Clocks

These are attractive goods, finished in colored glazes with gold tracings and flowers in relief. They retail at from \$8 00 each upward; are large for the money, and are quick sellers.

Bawo & Dotter,

26 to 32 Barclay Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., New York.



Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

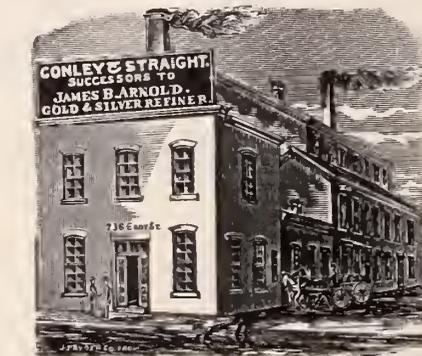


\$24 GROSS. LOOKS LIKE GOLD. SOUNDS LIKE GOLD. WEARS LIKE GOLD. And will stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
 MARKS OF W. L. & CO. RINGS.

WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH
FULL FORCE.
SEND IN YOUR ORDERS.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS AND
LEADERS IN
STYLE AND FINISH.



Are You in Business for \$ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of **SMELTING, REFINING AND ASSAYING,** We are confident you will obtain better results.

CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. B. JEWELERS' SWEEPS A SPECIALTY.



11 John Str.,
New York.

36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,

ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St., Providence, R. I.

185 Dearborn Str.,
Chicago.

S. & B. Lederer,

100 Stewart Str., Providence, R. I.,

Makers of

Rolled Plated Chains of all Descriptions.

Locketts, Charms, Rings and Society Emblem Goods.

Collar, Cuff and Link Buttons.

We Sell to Jobbers Only.

HALL CLOCKS.



TRAVELING
CLOCKS.
GILT
REGULATORS.
SWISS
REGULATORS.
MANTEL
CHIME
CLOCKS.
BRONZES,
VASES,
MINIATURES.

Fall Lines
Now Ready.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

DR. KNOWLES'

...PRIVATE COURSE IN...

Optometry.

SPECIAL SUMMER RATES IN
THE CORRESPONDENCE DEPARTMENT.

"**EYE DEFECTS,**"

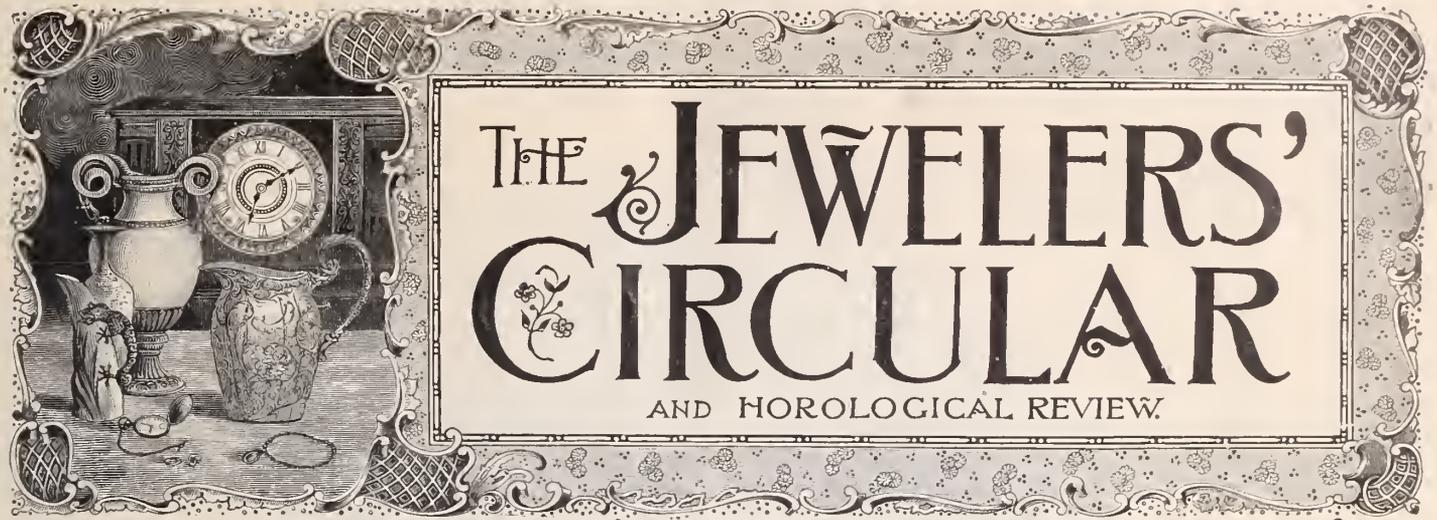
A New Book. PRICE, \$1.00.

For terms and important particulars, write to

R. H. KNOWLES, M. D.,

11 John St., care Jewelers' Circular, N. Y.

DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y., DIAMONDS



Corbin Building, 11 John St., Corner Broadway, New York.

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VOL. XXXVII.

NEW YORK, WEDNESDAY, SEPT. 28, 1898.

No. 9.

COMPETITION IN THE DESIGNING OF SEALS.

IT must be admitted that if seals are to be used at all they ought to be of a practical shape which will allow of the handle being held easily and even firmly without the slightest sensation of discomfort. Such being the case, the handle has to be either round, oval, square, octagonal, hexagonal and adorned with rather faint reliefs; something like a cane or an umbrella top. It may be made of ivory, rock crystal, lapis-lazuli, silver, gold, platina, decorated in niello work, aquafortis, or smith chasing and dotted with precious stones deeply set. In some cases the knob

a favorite pattern. If unlimited fancy be allowed, the artist might turn out works that may be very original and may look nice in a glass case, or on a writing table, be-

esting. The most successful designs reproduced here speak for themselves and need but a brief description. The first prize was awarded to Mr. Legras for a design of a sober style, yet sufficiently original for a pattern strictly confined within the classical limits. The handle of this seal is meant to be in ivory adorned with a foliage in chased silver.

C. Patissié obtained the second prize. His design shows an octopus in silver with cabochon rubies for the eyes. The tentacles of this mollusk stretch downwards, some getting entangled half way



1st. Prize.

LEGRAS,



2nd Prize.

C. PATISSIÉ.



Mention.

H. VOLLET.

is imprisoned in a metal net or in a spiral work made of wires closely assembled. The bust of a child, of a historical beauty, of a celebrated man, bare headed, in ivory, silver, gold or semi-precious stone, is also

tween an inkstand and a paper weight, but which could hardly be considered as articles of use. The result of a competition in this line opened recently by a review of decorative art, in Paris, is quite inter-

down and the others curling over an oyster shell in gold. The handle of this seal, although of a bold design, fully answers the purpose.

H. Vollet has been awarded three

*The
"New Century"*



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the "NEW CENTURY," feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

PATRICK—"Doctor, O'im very sick!"
DOCTOR—"That's Good!"
PATRICK—"Phwat's that?"
DOCTOR—"Good for me but bad for you!"



"When Cervera's fleet came out of Santiago Harbor that was bad for them but good for us!"



Here are two cases—one where a condition exists and another where action is taken—the results of which are diametrically opposite.

We have solved the problem of action by which either we or you can act and both will feel the beneficent results.



- | | |
|--|---|
| 100 Solid Oak, Roll Top, Work Benches, regular price \$16.00, reduced to \$14.00. | 20 gross extra large White Metal Curb Vest Chains, former price \$2.75, present price \$1.75. |
| 50 Solid Oak, Plain Top, Work Benches, \$8.00. | 500 gross Sapphire Mounted Balance Jewels for all makes of American Watches, guaranteed as to size and quality, former price \$18.00, reduced to \$9.90. (After this lot is gone we will sell no more at this figure.) |
| 50 6-Drawer Oak Glass Cabinets, \$2.78. | 1000 gross Special Mounted Balance Hole Jewels for all makes of American Watches, \$7.50. Why pay \$12.00? |
| 100 sets of 5 Eureka Watch Screw Drivers, Rubber Handles with Trimmings, \$1.10. | |
| 200 bottles Hardening Compound, regular price 25c., reduced to 10c. | |
| 1000 pairs P. R. Tweezers, N. P., 14c. each. | |

Here It Is!

WE SELL YOU GOODS—
 You will say "We saved money." We will say "We made money."
 Both will have enjoyed the advantage of our business relations.

.....

We pack the goods carefully, but do not pay freight or express charges.



The above prices are **NET, CASH** to ACCOMPANY the ORDER unless you have an established credit with us.

L. C. REISNER & CO., LANCASTER, PA.
 IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
 WATCHMAKERS' TOOLS AND SUPPLIES.

The Story of a Watch Case.

I am a gold filled watch case. I am stylish, unusually handsome, finely proportioned, strong, and exquisitely finished. I deserve no credit for all these attributes, but credit should go to the skilled watch case maker who produced me and the watch case manufacturers who are responsible for my production. In brief, I am one of

Fahys "Honest" 14 Fk. Gold Filled Watch Cases.

I am one of a large family, thousands upon thousands of my brothers and sisters being sold every month throughout the country, to the unequivocal satisfaction of the retail jewelers who sell them and their customers who buy them. My address is

Fahys "Honest" 14 Fk. Gold Filled Watch Case,

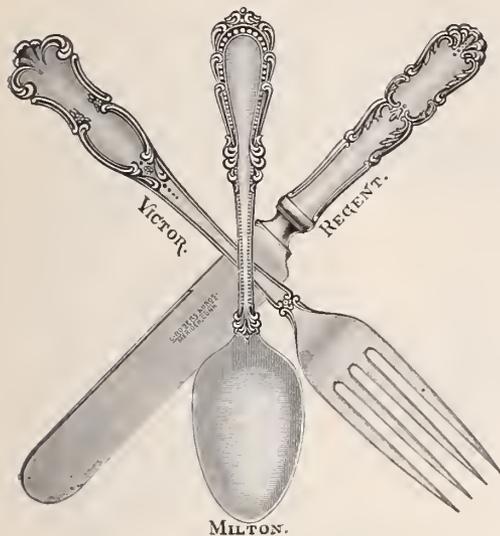
CARE OF

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

P. S.—Remember, there is as much, if not more, gold in Fahys "Honest" 14 Fk. Gold Filled Cases than in any other make of cases on the market. Portraits of myself and my brothers and sisters can be had for the asking.

A Good Impression



goes a long way in making agreeable acquaintances.

The

C. ROGERS & BROS. A. I.

brand of Spoons, Forks and Knives impresses an observer as possessing all the little niceties of detail that the most perfect goods should have; excellent die work, graceful outline and a bright, lustrous finish. Those not already acquainted with these points of merit and many others found only in our celebrated brand of tableware should place a sample order at once.

Manufactured by

C. ROGERS & BROS.,

Main Office and Factory: Meriden, Conn.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO, 20 Warren St., NEW YORK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

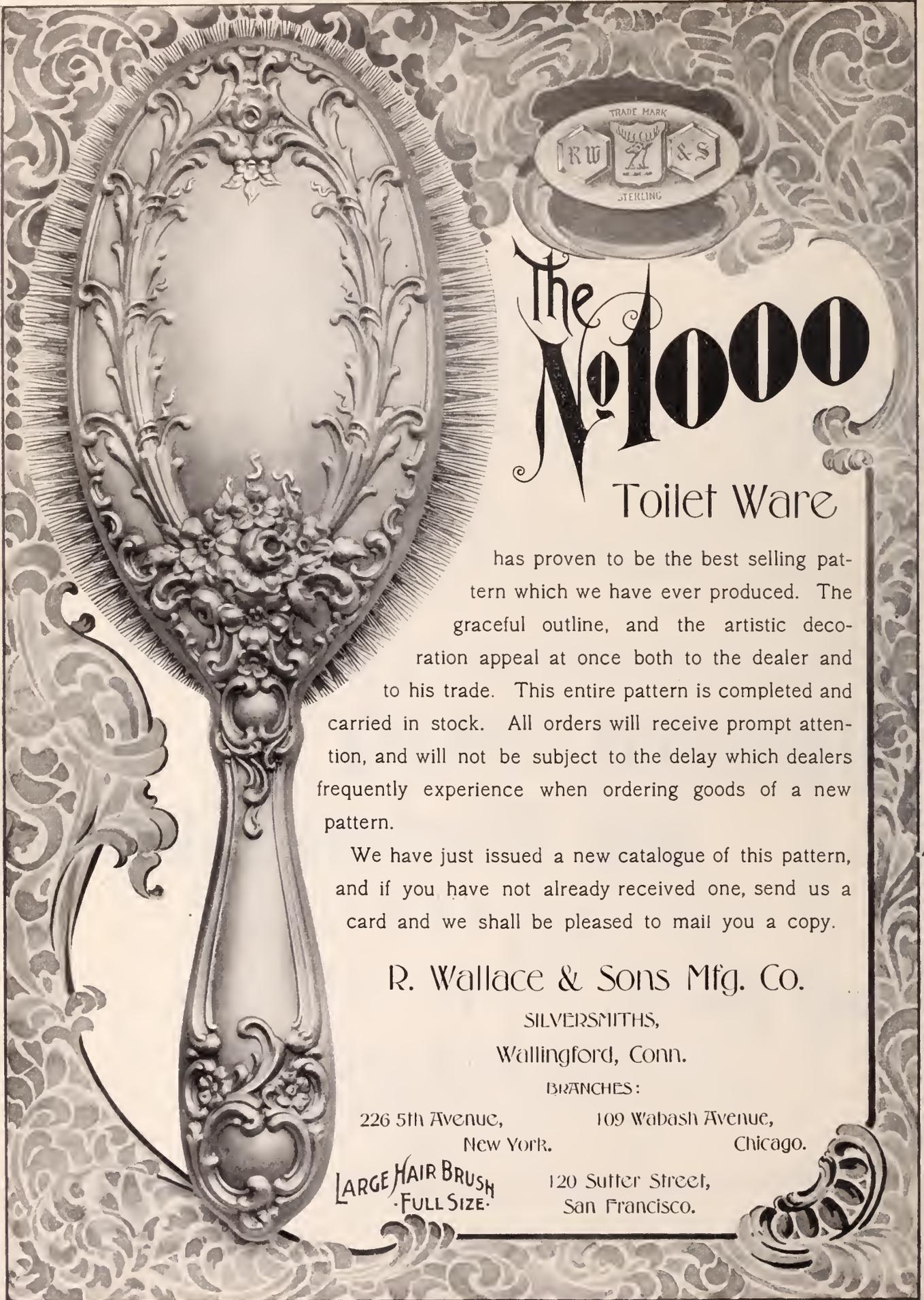
OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.



The No. 1000

Toilet Ware

has proven to be the best selling pattern which we have ever produced. The graceful outline, and the artistic decoration appeal at once both to the dealer and to his trade. This entire pattern is completed and carried in stock. All orders will receive prompt attention, and will not be subject to the delay which dealers frequently experience when ordering goods of a new pattern.

We have just issued a new catalogue of this pattern, and if you have not already received one, send us a card and we shall be pleased to mail you a copy.

R. Wallace & Sons Mfg. Co.

SILVERSMITHS,
Wallingford, Conn.

BRANCHES:

226 5th Avenue,
New York.

109 Wabash Avenue,
Chicago.

LARGE HAIR BRUSH
- FULL SIZE -

120 Sutter Street,
San Francisco.

mentions. One of his designs exhibits an umbel shooting up gracefully, if in a rather conventional manner. It is meant to be executed in chased silver, finished in



Mention.

H. VOLLET.

green, yellow and red gilt. The chief defect of this pattern is that the lower part seems too slender and the foliage near the



Mention.

A. FICHST.

top almost too light to admit of its being handled with perfect confidence. This could be, of course, easily remedied.

Of the other designs by the same, one

shows a floral *motif* which, narrow at the base, assumes in spreading upward an elongated oval shape. Two seraph-like beings stand one on the right and the other on the left of the center, sheltered each underneath a *rincau*, formed by the bent stalk. They look down at a large snake, whose head is appearing between the leaves and whose tail is entwined around the base of the handle. The other design consists of anemones arranged in a graceful bowing style. These flowers look very natural and the effect is highly artistic. These two patterns are meant for rollers or seals like those used by Chaldeans. This kind of seals may be held very lightly, yet those just described, which would consist of chased gold and enamel (translucent and opaque) almost bristling with delicate projecting parts, could hardly be handled at all. They would have to be considered as dainty works of art which ought to be placed in a glass case.

A. Corrette has been awarded a mention for a design which although reproducing the ordinary shape of a seal handle, shows a very tasteful decoration. The thistles look real. The knob, which would be a piece of rock crystal or an amethyst, seems to reflect on its smooth surface the starry flowers of the gold mounting, this being obtained with very light engraving. The objection is how will these flowers and leaves in metal, placed as they are, be made to adhere tightly on to the stone or rock crystal?

A. Fichst's design shows a handle in bronze with a medallion in enamel at the top.

A very original attempt is that exhibited in the design of C. Ducrot. An *ephebe* in ivory, wearing a diadem and a scarf in gold, is stretched in a musing attitude, leaning against a bronze chimera. This seal, which is not meant to stand up like others, might be used also as a paper weight.

If all true artists take an interest in competitions of this kind we must be prepared to see very soon a real *Rénaissance* in industrial art, a *Rénaissance* that will owe next to nothing to those historical styles of which we have heard almost too much during the last ten years. JASEUR.

Bangles in the South.

From the New Orleans *P. Cayune*.

BANGLES have come back, and once more their soft jingle will announce the girl who is right "in the push." Women must have their fetters, no matter how they cry about independence, and this instinct, together with the liking for trophies of contest, brings back the Summer girl, saucy and triumphant, with her wrist a-tinkle with engagement bangles. Think of that! They are tiny rings of unalloyed gold or silver just big enough to squeeze the hand through. Gems uncut and set in rings are linked to the circle and swing free. Especial significance attaches to the gem. A sapphire and a ruby may imply "Stephen and Rose." Or a turquoise may hang between tiny letters I and U. That means "I love you," because turquoise is called the stone of faithful love this season. The combinations are endless, and

the more endlessly they are combined the saucier is the girl who wears them. Each bangle is not supposed to actually represent engagement, but it may, and there are



Mention.

C. DUCROT.

other combinations that lend interest to the decorations.

Belts viewed at different establishments vary greatly. There are plain leather belts with silver or gilt harness buckles and belts studded with steel or gems; there are



Mention.

A. CORRETTE.

silk webbing belts with plain clasps and jeweled clasps, and broad bands of soft silk to be drawn into wrinkles about the waist and held by the jeweled fastenings at either end; there are pierced belts of silver and ornaments of various kinds connected by chains, to be worn over a silk band.

Now on the Market.

**Lady Waltham
6 Size and 0 Size Movements.**

**S. W., Pendant Setting;
Hunting, Open Face or Skylight.**



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.

Manufactured and Warranted by the

American Waltham Watch Company,

WALTHAM, MASS.

Death of One of the Last of the Old Time Clock Makers.

NEW HAVEN, Conn., Sept. 21.—Frederick H. Kellogg, the oldest male inhabitant of the town of Plymouth, died at his home in Terryville Sunday evening, Sept. 18, after an illness of nearly two weeks. Mr. Kellogg was born in New Hartford July 13, 1808, and had lived in Terryville since 1825. He was associated with Eli Terry in the manufacture of clocks for several years and afterward was one of the original clock makers of Terryville, entering the employ of the Lewis Lock Co. in 1849. In 1854, when the Eagle Lock Co. were formed by the consolidation of the Lewis & Gaylord Co. and James Terry & Co., he became connected with the Eagle Lock Co.'s force of lock makers and continued to work in the shop until about nine years ago, when he retired for a well earned rest.

Mr. Kellogg was the sole survivor of the little company which formed the nucleus of the present Congregational Church in Terryville. For over 25 years he was the secretary and treasurer of the Terryville Institute. Mr. Kellogg was married in August, 1833, to Miss Eliza Ann Smith, of Naugatuck, who died in August, 1844. In January, 1845, he married Miss Polly Steele, of New Hartford, who died in September, 1860. In 1861 he married Mrs. Elvira McKee Goodwin, of Terryville, who died in 1870. In 1871 he married the widow of his brother, Mrs. Jerusha Spencer Kellogg, of New Hartford, who died in April, 1885. In June, 1886, he married Mrs. Emeline Peck, of New Hartford, who survives him. He had two children by his first wife, Sarah Augusta, first wife of Albert Bunnell, of Terryville, who died in September, 1876, and Arthur Goodsell Kellogg, who was a member of Company C, Second Regiment, Connecticut Heavy Artillery.

Wm. F. Nye Awarded a Gold Medal by the International Fisheries Exposition.

Captain J. W. Collins, of the U. S. Commission of Fish and Fisheries, who had charge of the American exhibit at the International Fisheries Exposition, at Bergen, Norway, requested from Wm. F. Nye, the well known manufacturer of watch, clock, chronometer and lubricating oils in general, New Bedford, Mass., that he prepare samples of every oil from the sea to compose an exhibit at the Bergen exposition. This request Mr. Nye complied with, preparing samples of from 30 to 40 different varieties of oil from the sea, including his well known specialties, watch, clock and chronometer oils. For this exhibit, which undoubtedly cannot be duplicated on the face of the earth outside his establishment, Mr. Nye received a gold medal, perhaps the highest award ever given for a similar exhibit. The high appreciation in which Mr. Nye's oils are held is again evidenced not only by the above award, but by the following testimonials:

Mr. Friman Kahrs,
Assistant, American Commission at Bergen Exposition:

The sample of chronometer oil from Wm. F. Nye, New Bedford, Mass., is a well known oil, specially good and reliable for chronometers, and I have myself used the oil in preference to all others as long as it could be had pure and unadulterated like this sample.

(Signed) G. B. STERNBERG.

BERGEN, Aug. 2, 1898.

Mr. Friman Kahrs:

The sample of oil from Mr. Wm. F. Nye, New Bedford, left for me, is well known as a first class chronometer oil, and has formerly been used by me and gave excellent results. Respectfully,
(Signed) IVERSEN & Co.

The Third Quarterly Sale of Ivory in Antwerp.

WASHINGTON, D. C., Sept. 22.—Consul-General Lincoln, of Antwerp, in a recent letter states that at the third quarterly sale of ivory in that city the usual buyers were present. The ivory offered included 58,201 pounds of hard Kongo, and 3,968 pounds of soft Kongo. In addition to this 13,448 pounds of Angola, 200 pounds of Gold Coast, and 2,403 pounds of soft Benguela were offered, making a total of 78,220 pounds. These figures would show a de-

crease in the quantity offered as shown by the returns for the corresponding quarter in 1897, when the quantity was 157,478 pounds, in 1896, 117,451 pounds, or in 1895, when 136,685 pounds were offered. In addition to the foregoing 55 pounds of hippopotamus tusks were offered.

The demand was reported to have been active, the prices generally having risen about 10 per cent. The stock on hand at the time the Consul-General made his report was stated to be about 174,628 pounds, as compared with 154,322 pounds in 1897, 125,662 pounds in 1896, and 317,462 pounds in 1895. The next sale will take place about Oct. 31.

L. D. Clock has opened a new stock of jewelry in Mercur, Utah.

Indubitable Merit

never lacks appreciation. Merit, like water, will find its own level.

“Wheeler’s” Hand Made Gold Watch Cases

1400K

1800K

never lack appreciation. In appearance they inspire confidence; in wear, they justify the confidence they inspire.

We case to order Swiss movements, and stamp cases with dealer's name when desired.

Cases in stock to fit all regular model American movements.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

The Unique Features of Bunde & Upmeyer's New Store.

MILWAUKEE, Wis., Sept. 20.—A large number of people, said to be almost 10,000, accepted the invitation extended by Bunde & Upmeyer to attend the opening of their jewelry store in its new quarters in the Pabst building, Wisconsin and E. Water Sts., yesterday. The doors were opened at nine o'clock, and up to three in the afternoon a rose was handed to each visitor, but by then the 6,000 flowers provided for this purpose were gone and no extra supply sufficient could be found in the city.

The work of remodeling the store was begun May 1, and was so extensive that it was not completed before the firm started to move the stock Saturday morning. From then until the opening hour yesterday morning the entire force of clerks and errand boys worked steadily. The show windows are claimed to be the most unique in the country, being built directly out over the sidewalk and being extremely long and narrow. The windows facing Wisconsin St. are filled with expensive jewelry, set on cerise ribbons or in cerise cases, all on a pure white background. The heavy pieces and the stationery appear side by side looking out upon E. Water St.

The woodwork in the general salesroom and solid silver room is all of heavy mahogany. The supporting pillars have been surrounded by reflecting glasses and show cases, and the whole effect of the cozy rooms, with the low ceiling of light blue studded with numerous electric lights, is one of grandeur. The store appears to be smaller than the old quarters, but in reality

is of an equal number of square feet. The divisions, however, and the arrangement of cases are far more artistic. The art room is downstairs. An elaborate marble stairway at the rear of the store leads to the pretty department. The wall cases are of mahogany, as above, but the large center cases are of oak, and the contrasting colors, deep red and fresh yellow, set off the art works to good advantage. Here the statuary, cut glass and similar goods are kept.

Two Burglars Rob A. L. Martin's Store Under a Neighbor's Eye.

OTSEGO, N. Y., Sept. 22.—Last Tuesday morning burglars entered the jewelry store of A. L. Martin, in the opera house block. Entrance was effected by breaking the large pane of glass in the front door. The burglars secured a large amount of jewelry, watches, etc., aggregating a loss to Mr. Martin of \$100.

Dr. J. H. Martin, who lives nearby, heard the noise, and upon arising saw the intruders. There were two on the inside of the store and they had lighted a lamp by which to see to carry out their plot. They were seen to approach and examine the large safe in the rear of the store, but did not molest it. Before the doctor could dress and get to the scene of action, the robbers had disappeared.

A teamster in the employ of C. Hart, a commission merchant of Albany, N. Y., drove on the sidewalk in front of Doring Bros.' jewelry store, 286 River St., Troy, N. Y., one recent evening, breaking a plate glass window in the store front.

The Value of the Pearls Found in Clinch River, Tenn.

The following dispatch appeared in many papers recently:

"LONDON, Tenn., Aug. 26.—Tom Bradham lives on the Clinch river. Recently he found in the Clinch river a pearl which he took to S. W. Curtis, Knoxville, who sold it for \$1,500 in New York. Tom says he realized over \$700 for his share. This pearl was a beauty and weighed sixty-five grains."

The Mr. Curtis referred to is H. W. Curtis, jeweler, Knoxville, Tenn. Upon inquiry to Mr. Curtis regarding the statements in the above item he replies as follows:

KNOXVILLE, Tenn., Sept. 19, 1898.
Editor of THE JEWELERS' CIRCULAR:

I have your favor of 7th inst., inquiring about Clinch river pearl. In answer to same I beg to say that the price mentioned is far too high. I occasionally get some very fine pearls from Clinch river, but nothing approximating the price mentioned in your letter. I have been absent from the city or your letter would have been answered sooner. Yours truly,

H. W. CURTIS.

Jeweler Edward S. Scott Considered a Dangerous Man.

SOUTHAMPTON, L. I., Sept. 21.—Edward S. Scott, a jeweler doing business here, was arrested and held in \$1,000 bail Monday by Justice Edward R. Foster, on a charge of carrying concealed weapons and threatening to shoot various residents of this place. Scott's wife went his bail, and the man was

To Large Diamond Dealers and Importers.

OUR Diamond Cutting works, the most extensive and best equipped in the United States, are now operated with a greater force of experts than were ever employed by any other establishment in this country.

OUR large purchases of Rough before the recent advances enable us to offer special advantages.

Stern Bros. & Co.,

Factory:
138-142 West 14th Street.

68 NASSAU STREET, NEW YORK.

Chicago: 149 State Street.

London: 29 Ely Place.

allowed his liberty. Five residents of Southampton made the charge against him, and it was brought out at the hearing that Scott had been making threats for at least three weeks continually.

When under the influence of liquor, it is claimed, he shuts up his shop, takes his revolver and a large knife, both of which have now been taken away from him, and goes abroad looking for trouble. At the Salvation Army trouble a few nights ago Scott made threats to some of his cronies that he was going to do up the officers, but one of his friends got him away before he did any harm.

Condition of the Affairs of the Pairpoint Mfg. Co.

NEW BEDFORD, Mass., Sept. 24.—A wrong impression seems to obtain in certain parts of the trade that the Pairpoint Mfg. Co. are out of business; nothing, however, could be wider from the truth. Although the company are in the hands of receivers and have cut down some of their departments, every portion of the works is in operation and new goods are being turned out and placed on the market all the time. In fact something like half a dozen traveling men are still employed and orders are being received and filled daily.

The only departments which are at all affected are the metal departments, and here, even, some of the old force are kept at work steadily. As for the glass departments, the business is being pursued as vigorously as ever and with full gangs in all lines. The company have just turned out a fine line of lamps, in all kinds of design, in fact, one of the finest lines in the country.

The receivers are getting things in such shape that they have hope of making a report soon. With the business brought into convertible form, it is more than likely that some form of reorganization will be effected and the company resume their business in full volume.

The Case of E. Ingraham Co. vs. E. N. Welch Mfg. Co. Appealed.

HARTFORD, Conn., Sept. 22.—The case of E. Ingraham Co. against the E. N. Welch Mfg. Co. has been taken up to the United States Circuit Court of Appeals. The action is for alleged infringement of a patented clock base. Attorney Simonds for the defendants filed a demurrer, which was sustained by Judge Townsend and the bill was dismissed. The plaintiffs have taken the case up, and Oct. 19 and New York have been designated as the date and place of the hearing.

Jeweler's Wife Shoots and Kills an Unwelcome Intruder.

MAMMOTH SPRINGS, Ark., Sept. 16.—About eight o'clock last night Mrs. Emily Erwin, the wife of a prominent jeweler of this city, shot and instantly killed Dr. Robert S. Blair, a local physician. The doctor was trying to force an entrance into the woman's room when the tragedy occurred.

A young bald headed eagle is on exhibition in the window of Thomas Kelly, jeweler, Haverhill, Mass., which was captured in Hampstead, N. H. The bird is a handsome one and is highly prized by the owner.

FRED. W. LEWIS & Co.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

...Importers and Cutters of...

..DIAMONDS.. PRECIOUS STONES.AND OTHER....

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



We want you to see

OUR GREAT LINE OF



STERLING SILVER

TOILET AND MANICURE GOODS,

Also our endless variety of *SILVER NOVELTIES*. Time would be well spent in looking over our line of fine Gold Plated Chains, Locketts and Bracelets.



Sterling. 1180, Plain; 1379, Stone. Sterling. 1481, Plain; 1380, Stone. Sterling. 1483, Plain; 1484, Stone.
Heart Charms in Sterling Silver and Gold Plate.

Successors to
FOSTER & BAILEY.

THEODORE W. FOSTER & BRO. CO.,
100 Richmond St., Providence, R. I.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
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Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE **DIAMOND JEWELRY,**
 26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of
 Precious Stones.
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
 14 MAIDEN LANE, - - NEW YORK.
 LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Medals for the Officers and Crew of the Cruiser "Brooklyn."

The medals to be presented by the citizens of Brooklyn to the officers and crew of the United States armored cruiser *Brooklyn* in commemoration of their gallant work in the sinking of Cervera's fleet at Santiago, have just been finished by the maker, Robert Stoll, 19 John St., New



MEDAL FOR OFFICERS AND CREW OF CRUISER
 "BROOKLYN."

York, and an illustration of the first one to come from the die here appears. There is one medal for every man who served on the *Brooklyn* during that memorable action of July 3, 1898, including one for Mrs. Ellis, the widow of Yeoman Ellis, the only man killed during the engagement; and every medal, whether it be presented to the youngest stoker or to Rear Admiral Schley, will be exactly alike. All are in burnished bronze, suspended from a narrow bar $1\frac{3}{4}$ inches wide, which is connected by a blue and white ribbon to a larger bar, two inches wide, bearing the name of the recipient.

The design is both artistic and appropriate. On the face of the medal itself the *Brooklyn* is shown with remarkable minuteness of detail and the work is so cleverly done that the full relief effect is produced with but little actual elevation of the subject. The wreath work and lettering on the reverse side of the medal are also very skilfully managed and the memento in its entirety is one which, for its artistic value alone, is well worth having.

The presentation of these medals will be made at a reception to the officers and crew of the *Brooklyn* to be held Sept. 29 at the Fourteenth Regiment armory, Brooklyn.

Investigation of a Mysterious Fire in M. Garfinkel's Store.

HARTFORD, Conn., Sept. 22.—The old rookery at the corner of Main and Talcott Sts. was on fire Monday night. The alarm was sent in at 10.35 o'clock. The fire broke out in Morris Garfinkel's jewelry store and watch shop on the first floor of the corner store. Mr. Garfinkel has an Italian who cleans out his place on Friday nights. This man uses a candle to light up the dark places and Mr. Garfinkel thinks that the candle had a good deal to do with the fire. He left the store after it was cleaned and had not gone far before he discovered the fire. A. Berkovitch has a part of the second floor and he deals in antiques. He could very well include the building in his stock. The fire burned briskly in the store room in the rear and a line of hose was played through a door on the Talcott St. side. Garfinkel's store was well charred, from the floor to the ceiling, and the long row of old fashioned German clocks on the wall was blackened. He has an insurance of \$1,000 on his stock which he claims is worth \$1,700. The store was closed and guarded by the police, by direction of Acting Fire Marshal Dow, who is investigating the cause. The store was turned over to Mr. Garfinkel shortly after three o'clock this afternoon.

Express Company Employee Charged With Stealing a Package of Precious Stones.

SCRANTON, Pa., Sept. 21.—George Wickenhoffer was arrested at 11 o'clock last night at his home on Penn. Ave., the prosecutors being N. B. Levy & Bro., jewelers, in the Traders' National Bank building.

A short time ago the jewelers in correspondence with Bonner, Grinberg, Rich & Co., 54 Maiden Lane, New York, discovered that a shipment of diamonds consigned to the New York firm had not been received. The package contained \$500 worth of precious stones, some of which were set and some unset. It is alleged that Wickenhoffer, who is a driver for the Adams Express Co., called at the office of N. B. Levy & Bro. on Sept. 8, and that while getting other goods for shipment he appropriated the diamond package.

At the hearing this afternoon C. Levy was the first witness. He testified that he gave the package to Wickenhoffer for shipment. On cross-examination he admitted that he had been to the United States and to the Adams Express offices to investigate as to the missing package. E. B. Davidow, the second witness, testified that on the evening of Sept. 19 Wickenhoffer, under an assumed name, came to his (Davidow's) store and borrowed \$15 on a ring and exchanged with him for a gold watch with Elgin movement, agreeing to pay \$3 in addition to the stone for the watch and to pay the whole amount, \$18, on payday. Other witnesses for the prosecution were examined and Wickenhoffer was held to bail for appearance at court.

Frank Abeytia, Socorro, N. M., at the meeting of the Catholic Knights of America, was appointed delegate to the national meeting at Kansas City next Spring.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER

C. E. HASTINGS,
W. T. CARTER,

C. R. HOWE,
W. T. GOUGH.

FACTORY, NEWARK, N. J.

JOHN F. SAUNDERS

has just received a lot of fine

Pearl Necklaces.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16,

NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

E. A. Lehmann & Co.,

20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS

WE CARRY A COMPLETE LINE OF MOUNTED DIAMONDS.

**"Diamond Investment Companies" a-
Plenty in Detroit.**

DETROIT, Mich., Sept. 22.—The scheme of the Diamond Investment Co., of Chicago, which was recently so thoroughly aired by THE CIRCULAR, has struck Detroit. H. Woodward arrived from Chicago recently and located in the Chamber of Commerce building where he opened the Tontine Savings Association and introduced a new scheme which within a few weeks found many followers and a number of imitators. The plan is as follows:

A man pays \$5 and becomes a member of the organization. He pays \$1.25 weekly for 15 weeks and at the end of this period is entitled to a \$50 diamond. In other words, by paying \$23.75 he receives an article worth \$50. Should he not care for the sparkling gem, he can draw \$40 in cash, still realizing a profit of \$16.25 upon his investment. If he keeps up his payments for 30 weeks he is entitled to a \$100 diamond or \$80 in cash; 45 weeks, a \$150 diamond or \$120 in cash; 60 weeks, a \$200 diamond or \$160 in cash.

The most important feature of the business is that the claims mature in the order in which they have been made. The first man who goes into the scheme is to get his money back first, and the last one—the promoters have not decided upon that yet. No claim matures unless there is money enough in the redemption fund to pay the claimant. If business is rushing, many people joining, claims will be paid rapidly. If not, an investor may have to wait a long time. It is an investment scheme which promises a profit of nearly 70 per cent. for

the short period of a little over three months. It is the Iron Hall plan revived, repolished and placed before the public in a more alluring form than ever. Besides the original company, there have been organized within the last three months the Diamond Syndicate, the Diamond Investment Co., the American Mercantile Co., the Mercantile Contract Co. and the Acme Mercantile Co. All of these except the last named are located in the Chamber of Commerce building.

To the question, How do you do it? the stereotyped answer is made, "We figure on lapses." In order that the company remain solvent it must rely upon the failure of its subscribers to pay their weekly dues. In support of this policy the agents point to the life insurance concerns whose stability it is alleged rests upon a similar foundation. One of the concerns, the Mercantile Contract Co., has already gone out of existence. Not one of them offers any security to its investors. They rely upon a clause printed prominently upon their circulars: "Incorporated under the laws of the State of Michigan," and a long list of directors and officers, many of whom have no commercial rating whatsoever.

R. L. Aldridge, of the National Loan & Investment Co., who was one of the managers of the defunct company, said to THE CIRCULAR: "I quit the business as soon as I began to understand its methods and realized that it was a fake. I was roped into the scheme by J. L. Benjamin, Jr. So was a friend of mine, H. P. Nagle. We made 16 contracts, when we pulled out and paid back every cent to investors. It cost me

\$225. Common sense will tell you that it is a fake. Some will get their money—the early investors. The diamond clause in the whole scheme is merely a blind. Otherwise it would be a lottery pure and simple. The postal authorities do not sanction the scheme and the companies are bound to run up against a snag here."

From all indications the scheme seems to be prospering in Detroit and the number of those who have joined one or more of the diamond companies is large. The scheme has been worked extensively at Saginaw, Mich., but the publication of the scheme and its consequences in THE CIRCULAR as well as in local papers, has caused the companies to die out.

The Tontine Surety Co. to Deal in Jewelry, Diamonds, Silver Ware, Etc.

DETROIT, Mich., Sept. 22.—The Tontine Surety Co. filed articles of incorporation this week. The object of the company is to deal in jewelry, diamonds, silver ware, etc. The capital stock is placed at \$50,000, with \$5,000 paid in. The incorporators are: Jane McFarlane, Saginaw, Mich., 2,999 shares; Robert Jones Farmer and Charles W. Taylor, Detroit, 1,000 shares and one share respectively. The business will be located in Detroit, but a store has as yet not been rented.

Lazarus' Jewelry Palace, Macon, Ga., held a "grand opening" Sept. 21. This firm show a large stock of cut glass, art pottery and bric-à-brac, in addition to jewelry, watches, silver ware, etc.

Exclusive "High Art" Diamond Jewelry.

Owing to the steadily increasing demand for "High Art" Jewelry, we have prepared for this season extensive assortments of

Pendants, Tiaras, Hair Ornaments, Pearl Necklaces and Collarettes, Set with Perfect Gems.

These goods are striking specimens of the latest and most exclusive artistic productions in Jewelry.

Our Line of Rings

in chaste, unique and original designs are large and varied. All the now fashionable stones are shown.

Loose Diamonds and Precious Stones

Selections sent to responsible jewelers.

Order work solicited.

Our Fall line is now being shown by our representatives on the road.

**Sattle, Ettinger & Hammel, 68 Nassau St.,
New York.**

P.O. Box 2466.

T. Eaton Co. Indicted.

A True Bill Brought Against This Big Firm on the Charge of Se'ling Falsely Stamped Silver Plated Ware.

TORONTO, Can., Sept. 23.—There was quite a flutter among the proprietors of departmental stores yesterday when the Grand Jury of the sitting Assizes brought in a true bill against the T. Eaton Co. on the charge of having sold goods under false trade description. The case will likely come up for trial on Tuesday, when the Crown will call evidence to show that the T. Eaton Co. advertised silver plated ware described as "quadruple plate" and stamped on the bottom of each piece with the name "Boston Silver Co.;" that there is no evidence of the existence of such a firm and that the goods were really manufactured by the Standard Silver Plate Co., of this city, on special instructions from the T. Eaton Co., and that the goods were not quadruple plated, as advertised, nor of the value alleged by the saleswoman.

E. M. Trowern, secretary of the Retail Merchants' Association, on behalf of the association, bought a "tea set, four pieces, quadruple plate, handsomely engraved, regular price \$12 a set, Saturday, \$6." The goods were further stated to be "hard white metal," a material which is used only in the manufacture of the most expensive wares. The set was submitted to an expert and the silver stripped from the four pieces amounted in value to about 8 cents and the foundation instead of being "hard white metal" was found to be the cheapest kind of soft metal, which would melt if placed upon a hot stove. There appears to be a strong case against the departmental store and much interest is felt by the jewelry trade in the result.

Fall and Winter Plans of the N. E. Association of Opticians.

BOSTON, Mass., Sept. 24.—The September meeting of the New England Association of Opticians, which opened the Fall and Winter series, was devoted principally to perfecting plans for the coming meetings. It was decided that there shall be papers on optical subjects at each session, prepared by members, the reading of which to be followed by a general discussion of the subjects treated of.

At the October meeting C. D. Tucker, of Medford, will have a paper on "Myopia." For November two papers are announced on the uses of atropine and homatropine, one by A. G. McKenzie, of Boston, and one by George H. Brown, of Manchester.

Applications for membership were received from Horace L. Spear, Quincy; C. R. Padelford, Fall River, and John P. Farrington, Kingston.

Death of William S. Robinson.

BOSTON, Mass., Sept. 24.—News was received here this week of the death, on Sept. 19, at his residence in St. Albans, Vt., of William S. Robinson, after a long illness with consumption. Mr. Robinson was well known in Boston and among the New England trade, having covered this territory for the Ripley-Howland Mfg. Co., by whom he was employed as salesman for six

years prior to July, 1894, when he relinquished his position on account of failing health and went west to recuperate if possible. He located in Colorado Springs and there formed a partnership, the firm name being Randall & Robinson.

A few weeks ago, realizing that he had but a short time to live, he returned to his old home, settled up his affairs and bravely faced the unknown future with a calmness that won the respect and admiration of all with whom he came into contact.

Assignment of W. T. Burritt & Co.

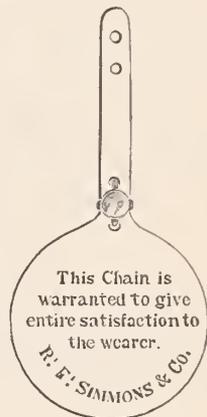
NEW BRITAIN, Conn., Sept. 22.—W. T. Burritt & Co., Main St. jewelers, made an assignment yesterday to Lyman S. Burr for the benefit of their creditors.

Death of Frederick Glauber.

Frederick Glauber, at one time connected with the diamond trade of New York and well known to the jewelry trade, died in Hartford, Conn., Sept. 20, after a short illness. Mr. Glauber, from 1892 to 1896, was a partner of his brother, Nathan Glauber, in the firm of N. Glauber & Co., importers of diamonds, 16 Maiden Lane. Prior to that time he had been employed by Grinberg & Glauber, in which his brother was a partner. N. Glauber & Co. went out of business May 1, 1896, Frederick Glauber going into the printing business and his brother into the hat business. The deceased was 37 years old. Funeral services were held Thursday morning in the chapel at Salem Fields Cemetery, Cypress Hills, New York.

Of Course

you know your own good best. But maybe the one little item we'll tell you of has slipped your mind. It is: It'll do you good to handle



"Old Standard"



Simmons Chains.

The best in quality; the lowest priced, quality considered. Your jobber has them; and also

"Simmons" Bracelets—

Chain and Bangle.

R. F. SIMMONS & Co.,

New York Salesroom:

Factory and Main Office:

41 & 43 Maiden Lane.

Attleboro, Mass.

Doing Business Falsely Under a Reputable Name.

DETROIT, Mich., Sept. 23.—The Johnston Optical Co., Detroit, state that a man in southwestern Michigan, giving his name as Prof. J. Gordy, is palming himself off as an agent of the firm. They deny that he has any connection with the firm. Letters received by the company from victims show that Gordy guarantees spectacles for six months, promising to return in 30 days to redeem his pledge if they prove unsatisfactory. He also dispenses treatment for sore and weak eyes which makes them worse. Complaints have come from Berrien, Cass, St. Joseph, and Branch counties.

The man also travels under other aliases. He represents himself as an agent for the Johnson Optical College and the Johnson Optical Co., of Detroit. The firm desire through THE JEWELERS' CIRCULAR to warn the trade against the man.

The Largest Robbery Ever Known in West Stewartstown, N. H.

WEST STEWARTSTOWN, N. H., Sept. 22.—O. Hudson's store was broken into late last night and upwards of \$1,000 worth of jewelry was stolen. This is the largest robbery ever known of in this town.

Officers to Fill the Positions Held by the Late Capt. D. B. Hamilton.

WATERBURY, Conn., Sept. 24.—At a meeting of the board of directors of Rogers & Brother for the purpose of electing officers to fill the positions held by the late Capt. D. B. Hamilton, who at the time of his death was president and treasurer of the company, George C. White was elected president and George Rockwell, treasurer.

The Jewelers' Security Alliance of Canada Adopts American Ideas.

TORONTO, Can., Sept. 24.—The annual meeting of the Jewelers' Security Alliance, of Canada, was held in this city on Tuesday, when the report of the association was submitted. The society is declared to be in a flourishing condition, with a larger membership than ever before. After the dispatch of routine business it was decided to adopt the same description of door-plate as the Jewelers' Security Alliance, of the United States, are using, declaring that the premises are under the protection of the Alliance.

The following officers were elected: George Pringle, Guelph, president; F. Claringbowl, Hamilton, first vice-president; A. Moffatt, Brantford, second vice-

president; J. T. Scales, Mount Forest, third vice-president; executive committee, E. Scheuer, M. C. Ellis, W. K. McNaught, J. Ryrie, Toronto; G. H. Lees, W. E. Boyd, Hamilton; William Allen Young, London, and W. H. Fowley, Erin; treasurer, B. Chapman, Toronto; secretary, E. Beeton, Toronto.

A True Bill Against Harry Janowitz.

PITTSBURGH, Pa., Sept. 24.—A true bill was found by the Grand Jury against H. Janowitz, of Johnstown, in the suit against him by Grafer Bros for securing goods under false pretenses. Janowitz came into the plaintiffs' store to purchase goods, stating that he had plenty of money and displaying a "roll." On the strength of this and the statement that he had no creditors, goods were delivered. A short time afterwards the Sheriff closed out his store on executions issued by numerous creditors.

D. N. Bergen, Iola, Kan., has given a bill of sale on his fixtures for \$30.

Reiley & Hopps have discontinued the jewelry business in St. Anthony, Idaho.

The Dallas Optical Co., Dallas, Tex., have just completed a sale of their entire plant to A. C. Wilson, who will continue in the same location.

J. B. & S. M. Knowles Co.,

Makers of

Artistic Silverware,

Sterling Only.

Office and Factory:

Providence, R. I.



Mr. A. E. Wood will exhibit our full sample lines at Hotel Bartholdi, New York, October 3-8.

Aden and Cape Town as an Outlet for American Clocks and Watches.

WASHINGTON, D. C., Sept. 24.—In a report of Aug. 10, 1898, Consul Cunningham, writing from Aden, Arabia, says that there is no dealer in Arabia who handles watches to any extent, and such a person as a regular watch dealer is unknown there, the trade being carried on by the regular exporting and importing merchants.

This trade at the present time is very inconsiderable, yet it is one in which there is a large possibility for increase. During the 12 months ended March 31, 1897, the total number of clocks and watches imported was 489, and of this number 119 were from the United States, and it is presumed that 75 per cent. of this figure was clocks. No duty is charged upon this class of merchandise. The demand in Aden is for a cheap grade of clocks and watches—those that would retail in the United States for from \$8 to \$10—and there is no reason why we should not have the major part of this trade, as our goods give satisfaction.

No commercial agency exists in Arabia, and it is exceedingly difficult to obtain reliable information as to the responsibility of merchants in Aden; the best method to pursue is to inquire through the bank upon which the American exporter does business, by whom inquiries can be made of the National Bank of India, located in that city, or even more expeditiously by inquiring through the home office of that bank, in London, England, where ratings are regularly forwarded by the local bank.

The same question of commercial rating

is also touched upon in a letter from Consul General Stowe, of Cape Town, where information must also be obtained through the banks, although the large export commission houses of the United States can also supply very reliable information along this line. There are merchants in Cape Town who deal exclusively in jewelry, watches and clocks, but the trade is not restricted to these houses, as these goods are also sold by general merchants. Unlike the market of Aden, that of Cape Town presents opportunities for the sale of costly as well as inexpensive watches and clocks. The method of introduction from the United States has been both by commission houses and salesmen sent out by manufacturers.

The total value of the importations of watches and clocks imported into South Africa during 1897 was \$237,256.78, of which the United States supplied \$91,806.70 worth. The importations were received from the following countries, and in the order cited: United Kingdom, United States, Germany, France, Belgium and Holland. As the custom house records take no cognizance of separate parts, it is impossible to tell what proportion of this value is represented by watches and what by watch cases and parts. The duty upon watches and clocks is 9 per cent. ad valorem.

A Robbed Jewelry Firm Do Effective Detective Work.

NEW ORLEANS, La., Sept. 24.—The jewelry establishment of Baginsky, Michel & Co., 837 Canal St., was burglarized early Tuesday morning of the entire contents of

a jewelry showcase, and if it had not been for a chisel which was left by the burglars it is likely they would have escaped detection, but through the identification of this chisel by a neighboring merchant, named Cheese, who occupied one side of a store, suspicion was thrown upon an employe of the engraving establishment next door, named George Kellerman, and through information obtained from other sources it was discovered that Kellerman had been offering jewelry for sale, claiming he represented his uncle, George Gemming, who conducts a jewelry store on Custom House St., some having been disposed of at the Fritz Schoene jewelry store, in Algiers, for \$15. Kellerman was arrested, and afterwards a man giving the name of Martin, but also known as George Scott, was arrested as an accomplice. It is believed by the police that Martin is the man who planned the robbery.

When the arrests were made there was nothing of value found on Kellerman, but Martin had \$14.10, supposed to be the balance of the \$15 received from the Algiers jeweler by Kellerman, and jewelry was found in nearly every pocket in his clothes. The arrest of these two men was made within nine hours of the time the burglary was committed, and was principally due to the vigorous method with which the members of the firm of Baginsky, Michel & Co. followed up their clues.

Entrance was gained to the store through the back door, which had been opened by cutting in around the bottom with a chisel, and thus releasing the bolt which held the door at the bottom.

Mounted Cut Glass

Large assortments of

- | | |
|-----------|--------------------|
| JUGS, | BOWLS, |
| CLARETS, | SUGARS AND CREAMS, |
| VASES, | NOVELTIES, |
| TANKARDS, | ETC., |

in richly mounted cut glass, on exhibition at our show-rooms. These assortments are the quintessence of marketable products. Call or write for prices.

The Mauser Mfg. Co.,



SILVERSMITHS,

14 East 15th Street, New York.

"Watch our Ads."



The Recamier



Illustrated 1/2 Size.

Our Newest Pattern—
Rich, Beautiful and
Correct.

Howard Sterling Co.,

Providence, R. I.

New York Office:
860 Broadway.



TRADE MARK

Our Handsomely Illustrated Book of Toilet
Ware Patterns will be sent you on request.

Importations at the Port of New York.

Weeks Ended Sept. 24, 1897, and Sept 23, 1898.

	1897.	1898.
China, glass and earthenware:		
China	\$70,503	\$102,689
Earthenware	25,460	20,349
Glass ware	28,617	14,402
Instruments:		
Musical	6,980	10,428
Optical	9,746	5,395
Philosophical	823	5,072
Jewelry, etc.:		
Jewelry	1,504	6,700
Precious stones	125,290	142,108
Watches	17,143	15,078
Metals, etc.:		
Bronzes	118	103
Cutlery	8,495	14,913
Dutch metal	291	237
Platina	6,749	5,399
Silver ware	1,661	1,240
Miscellaneous:		
Alabaster ornaments	242	691
Amber	42	.....
Beads	611	1,319
Clocks	3,263	5,230
Fans	5,780	5,734
Fancy goods	7,021	4,931
Ivory	979	32,236
Ivory, manufactures of.....	356	271
Marble, manufactures of.....	14,943	12,215
Statuary	3,799	374
Shells, manufactures of.....	16,718	6,625

Jewelers' Gold Bars Withdrawn and Exchanged.

Weeks Ended Sept. 24, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin..... \$133,953.61
Gold bars paid depositors..... 70,005.58

Total	\$208,959.19
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:	
Sept. 19	\$42,275
Sept. 20	36,072
Sept. 21	5,494
Sept. 22	28,940
Sept. 23	16,193
Sept. 24	9,971
Total	\$138,945

Salesman Charles W. Schuff Ends His Life.

PHILADELPHIA, Pa., Sept. 24.—Charles W. Schuff committed suicide at a boarding house, 912 Pine St., early this morning, by drinking laudanum. He was 55 years of age and was known as a jewelry salesman. The cause of the suicide is not known. On Friday night he shipped his samples to his wife at Wilkesbarre and wrote a note to her telling her where to find some of his clothing. After midnight he lay down on the couch in his room and swallowed nearly all the contents of a three ounce bottle of laudanum. Soon after day-break the body was found and was taken to an undertaker's.

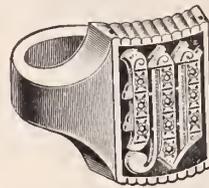
Another Stamp Co. Leave Subscribers in the Lurch.

COLUMBUS, O., Sept. 24.—The Premium Stamp Co., 71 E. Town St., have closed up their place of business and the proprietors have left the city. It is said the scheme has been transferred to New York. Many merchants are out considerable money from their venture with the concern, but they are glad it has vanished, as patrons have never been satisfied with the goods furnished by the stamp company.

Some have talked of prosecuting the managers, but their trouble now seems to be to find out who and where the managers are.

Just to remind you

that we are continuing the manufacture of the O. & Z. interchangeable Initial Rings.



Importers and
Cutters of
DIAMONDS.

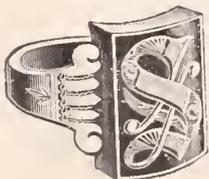


Makers of
Gold and Diamond
JEWELRY.

Now is the time

to look up your initial stock and send in your orders.

Factory, Newark, N. J.



Our Foresight, Your Profit.

It is now a well known fact in Europe as well as in this country, that the prices of Diamonds have recently advanced considerably.

Also, all fine precious colored stones are not only very high but also very scarce. These conditions having been foreseen by us for some time, we have taken advantage of them by buying large lots of Rough Stones of every description. Hence we are now not only enabled to show the most complete assortment of all kinds of Precious Stones, but also at such prices as will satisfy and convince every purchaser by a visit to our establishment.

L. Tannenbaum & Co.,

Cor. Maiden Lane and Nassau Street,

25 HATTON GARDEN,
LONDON.

NEW YORK.

Telephone: 1959 Cortlandt.

Washington Jewelers Earnest in This Case Against a Pilfering Woman.

WASHINGTON, D. C., Sept. 26.—Mrs. Amy Marie Norris who, as reported in last week's issue, was arrested in this city for stealing from the prominent jewelers of this city, was arraigned on Saturday before Judge Scott on eight charges of petty larceny and five of grand larceny. She pleaded not guilty and asked for a jury trial. Prosecutor Mullowncy said that in view of the fact that all the stolen property had been recovered, he would ask that Mrs. Norris be held in \$500 bonds in the entire eight charges of petty larceny and \$1,500 for the Grand Jury on the other five charges. The bonds were given and the accused was released, to appear when notified to do so. It will be remembered that

up to Saturday Mrs. Norris had admitted her guilt, and it was upon information given by her after her arrest that many of the articles were recovered; but her attorney, Campbell Carrington, will enter the plea that she is a confirmed kleptomaniac, but it is hardly deemed that this plea will stand with any weight, for the reason that Mrs. Norris always disposed of her stolen property as soon as it was obtained through the medium of a pawnbroker, for the purpose of obtaining money on the same, and the goods were not at all taken because she had a love of possession which is the case with a kleptomaniac.

It is understood that Mrs. Norris' method was to enter a store and ask to see some articles of medium value, which, after examination, would apparently meet with

her approval and upon which she would make a small deposit. After having thus thrown the clerk off the track as to her intentions she would ask to be shown some diamonds, always in the form of rings, pins, or studs, none of which would however suit her fancy, although it would be found that some of the articles or at least one of them would be missing after she had left the store. This method she had pursued for some time past upon every prominent jeweler in the city, and there is a very earnest wish that she shall be promptly and vigorously brought to justice, as it is thought that a severe lesson is necessary to some of the women residing in Washington who make a habit of employing this or a similar method by which the jewelers have met at times severe losses, although it is seldom that one of them has been arrested and still more seldom that one has been brought to justice.

It will be remembered that during the past year a somewhat similar case was brought to the attention of THE CIRCULAR readers, of Miss Daisy Steacy, who it is true was arrested, but whose case never came to trial. It is said to be a fact that the jewelers of this city are very severe losers by such women, yet they have always had a hesitancy about bringing the offenders to justice even when it is very well known who the persons are, for the reason that they are afraid the women of this city will enter into a systematic boycott by which the jewelers would suffer more than they now do from the occasional purloining.

We have the pleasure of showing this season, the most artistic and elaborate line of Toilet Goods and Hollow Ware we have ever produced.

TRADE  MARK

STERLING SILVER GOODS ONLY.

Our line of

“Athene”

Flat Ware is now complete in all the fancy pieces and is proving to be the best selling pattern we have ever put on the market.

Frank M. Whiting & Co., Silversmiths,

New York Office, 1128 Broadway.
San Francisco Office, 220 Sutter St.

NO. ATTLEBORO, MASS.



Assignee's Sale of the Plant of the Campbell-Metcalf Silver Co.

PROVIDENCE, R. I., Sept. 26.—Albert A. Remington, assignee of the Campbell-Metcalf Silver Co., advertises an assignee's sale of the latter concern's plant at auction, to take place at the factory, 100 Stewart St., Oct. 6. The entire outfit, including large and small machinery, tools, office furniture and fixtures, will be offered either as a whole or in lots to suit purchasers.

As stated in the advertisement, this sale will offer a good opportunity for persons looking for an up-to-date outfit, being a complete silversmith's plant in good order. The finished goods contained in the factory were sold last week to New York and Chicago parties.

The Affairs of Eugene H. Richards Progressing Toward a Settlement.

BOSTON, Mass., Sept. 26.—C. B. Southard, assignee for Eugene H. Richards, has received the assent of nearly all the creditors and matters are progressing toward a settlement. A strike among the workmen while Mr. Richards was laid up at home as the result of his injuries is said to be the cause of the financial difficulties in which he finds himself. An assignment was made to protect the creditors from contemplated action by the employees.

Thos. A. Ladson, for nine years with Moore & Leding, Washington, D. C., will on or about Oct. 1 open at 1115 F St., N. W., Washington, with a stock of diamonds, watches, jewelry and silver ware.

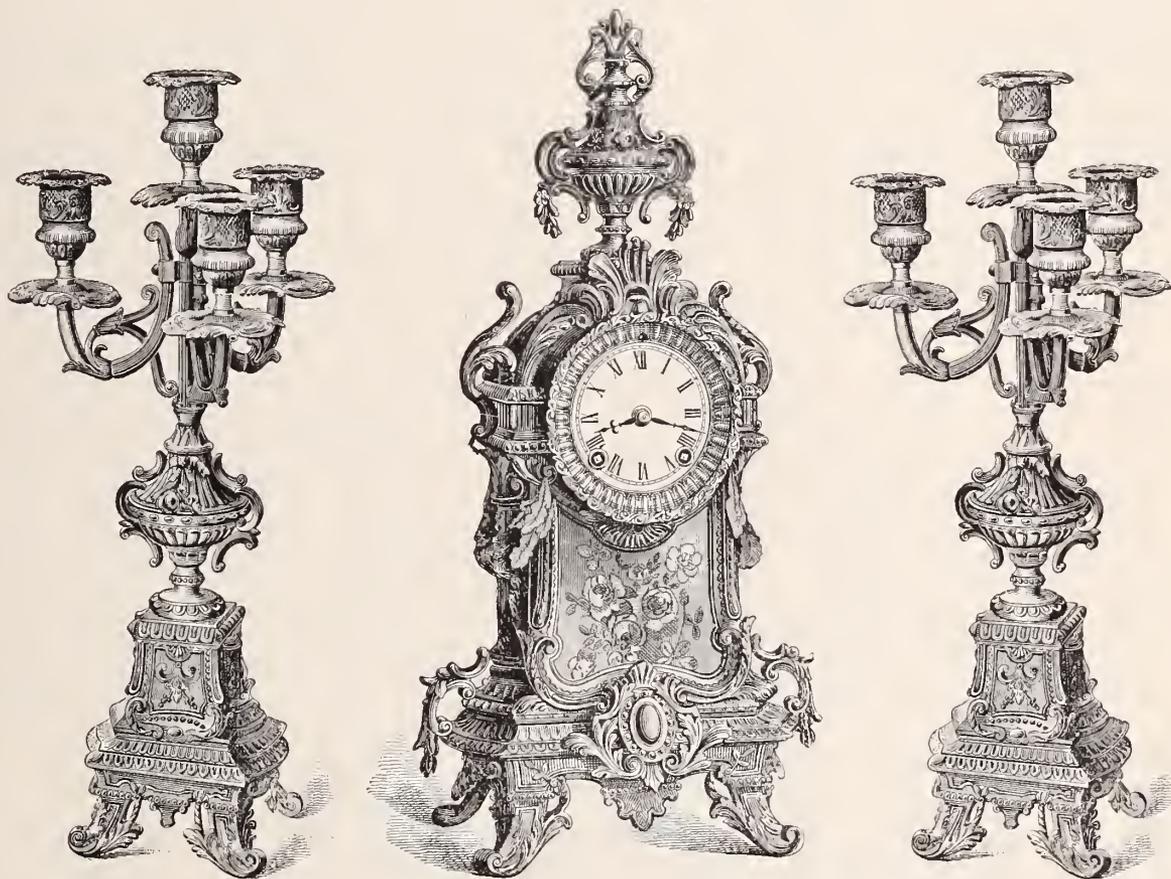
THE
ANSONIA CLOCK COMPANY,
11 CLIFF STREET,
NEW YORK.

CABLE ADDRESS "ANSONIA".



P. O. Box 2304.

LONDON, 23 FORE ST. E. C.



Royal Set.

EIGHT DAY, HALF HOUR GONG STRIKE.

DIAL $4\frac{1}{4}$ INCHES, HEIGHT $17\frac{3}{4}$ INCHES.

FRENCH OR ROCOCO SASH PORCELAIN DIAL.

FINISHED IN RICH GOLD WITH INLAID DECORATED PORCELAIN PANEL.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

A Hearty Welcome!



Hundreds of jewelers the entire country over are gladly accepting our introduction offer of

SILVER CREAM.

Send us an order for a half a gross of half-pint bottles, the 25 cent size. The price is \$9. With the order we will send you free one gross of 1 ounce bottles with your name and address on the labels, also a nicked display stand for displaying the polish on the counter, together with circulars and show cards. These sample bottles are an exact fac-simile of the regular package with a nickel screw cap and handsomely lithographed label.

SILVER CREAM is made from the purest materials that can be obtained by a reliable firm of over 25 years' experience in the business, and is guaranteed the best silver polish made anywhere. It is perfectly harmless, and cleans silver as no other polish can. It is a cleaner—not a scourer. Dealers need not hesitate to recommend it to their customers. Send for a catalogue and samples to

J. A. WRIGHT & CO., KEENE, N. H. Makers of the famous RED STAR CLEANING POWDER.

Jeweler S. B. Abeles' Carefulness Saves Him \$150.

MINNEAPOLIS, Minn., Sept. 22.—Sunday S. B. Abeles, jeweler, 243 Nicollet Ave., advertised a diamond ring for \$72.50. Early Monday morning a stranger entered the store and examined several articles and inquired their price. He bought nothing, however, and the matter was forgotten until 7:30 o'clock the same evening. Mr. Abeles' clerks telephoned to him that a customer wished to buy a diamond. It was the same man who had called in the morning. He had the advertisement with him, and asked to be shown the diamond. The stone suited him exactly, and he agreed to take it, tendering in payment a certified check for \$150 on the First National bank. The check was signed by "J. Fletcher" and was payable to "W. Clark." Mr. Abeles' suspicions were aroused because diamonds are seldom bought by artificial light.

The certification of the check appeared to be regular, but he pretended not to have the difference between the face of the check and the value of the ring, as he had deposited his money the day before. The stranger offered to accept Mr. Abeles' check for the difference, but the offer was declined. Rather than lose the sale Mr. Abeles finally told the stranger to bring in some one who could identify him, and if everything was all right he would manage to raise the \$77.50 cash difference. It was too late for the stranger to do that, so the deal was declared off.

Tuesday morning Mr. Abeles called at the First National bank and was not surprised to find that no check answering the description of the one offered has been certified by the bank. No J. Fletcher has a deposit with the bank, and the certification stamp used by the bank is totally unlike that of the stranger's check. W. Clark was trying to swindle Mr. Abeles, but he failed. The man who offered the check is described as 25 years of age, well dressed and well appearing.

Mr. Fink, of Klein & Fink, Fort Smith, Ark., accompanied the Commercial Club, of that city, on an excursion to Kansas City, Mo., last week.

SPECIALTIES IN

GLASS FOR MOUNTING.

We desire to call the attention of SILVERSMITHS AND MANUFACTURING JEWELERS to our line of Cut and Pressed Glass for Mounting.

Pomades, Powders, Creams, Puffs, Cigarette and Cigar Jars.



351. Mucilage.

Cut Pungents
a
Specialty.

A visit to our showrooms will prove interesting and valuable.

Fostoria Glass Co.,

66 West Broadway,

FACTORY:

MOUNDSVILLE, WEST VIRGINIA.

NEW YORK.

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.



26. Puff.



402. Puff.



31. Cigar Jar.

Made in Cigar, Puff, Cigarette and Vaseline.



600. Puff.

Tariff Decisions.

DUTY ON COQUILLE GLASSES.

Among the decisions handed down by the Board of Classification of the United States General Appraisers last week was one on the protest of the Bausch & Lomb Optical Co. against the duty assessed on glasses imported in August, 1897. In the absence of evidence to the contrary the Board find upon the report of the Collector that the goods are ground and polished coquille glasses partly manufactured with the edges unground, and affirm the assessment of duty at 45 per cent.

DUTY ON THERMOMETERS.

In the protest of Richards & Co. against the Collector's assessment on thermometers of various kinds at 40 per cent. as etched and painted glass ware, the Board hold that the merchandise consists of thermometers in which glass is the component material of chief value. Following former decisions of their own Board and the United States Courts, they sustain the claim of the importers that the goods are dutiable at 35 per cent. under Par. 102 of the Wilson bill as manufactures of glass not specially provided for. The Collector's decision is reversed.

CERTAIN OPTICAL GOODS.

Hammel, Riglander & Co.'s protest against the ruling of the Collector at New York on optical goods imported in 1893 was also decided by the Board. The protest was based on two objections: First, that the duty assessed on certain marine glasses was based on an erroneous value of

the goods in question; second, that the covers of certain opera glasses are dutiable as manufactures of leather at 35 per cent. under the McKinley law. The importers failed to appear at the hearing, and as no evidence was offered to support the protest, the Board overruled it and affirmed the decision of the Collector.

Burglarized a Store to Secure a Set of Jeweler's Tools.

WINSTED, Conn., Sept. 24.—Early this morning the jewelry store of Newton & Lincoln, 603 Main St., was robbed to the amount of \$250, the loss consisting solely of jeweler's tools. A careful search showed that the robber was familiar with the room and had gone there with a definite purpose, and that was to stock himself with a fine set of jeweler's repair tools, to which he helped himself liberally. The loss is largely to Archer Case, watch repairer employed by Newton & Lincoln, for nearly all of his tools are missing and they make up the bulk of the loss.

Following is the major part of the list of missing tools with values of each as billed to Mr. Case by John Stark, Waltham, Mass.: Nickel plated lathe, \$36; universal head, \$40; jewelers callipers, \$35; balloon chuck, \$10; 25 wire chucks, \$25; snide chucks, \$11; staking tool, \$15; three bench keys, \$1.05, and many others. The staking tool and bench keys belonged to Newton & Lincoln. There were many articles of value in the room which were not disturbed, including a tray of silver pieces and a number of watches and clocks.

Death of Lawrence M. Knepfly.

DALLAS, Tex., Sept. 21.—Dr. A. A. Johnson, attending physician, telegraphed from Santa Ana, Coleman county, Sunday night, that Lawrence M. Knepfly died on Col. A. F. Hardie's ranch, near Santa Ana, that afternoon. The body reached Dallas at 6:30 o'clock yesterday evening.

Mr. Knepfly was born in New Albany, Ind., Sept. 26, 1846, and consequently would have been 52 years old on the 26th inst. had he lived. He came to Dallas with his parents in 1876, and became a partner in the elder Knepfly's jewelry store, which, under the style of Knepfly & Son, came to be one of the leading establishments of the kind in the State. Deceased was a man of remarkable energies and of decided sociable disposition, which rendered him a business success. He was past grand commander of the Knights Templar, a Shriner and advanced Mason, and was a member of most of the other more prominent fraternal orders.

Mr. Knepfly was several times urged to let the people elect him to the office of Mayor, but he declined to have anything to do with politics. But he was always a worker in a private capacity for the city. Four years ago he was president of the Saengerfest and made a pronounced success of the enterprise. Last year he was president of the State Fair Association, and, notwithstanding his failing health, his executive powers were unimpaired and the fair was one of the most successful ever given by the association. After the close of the fair Mr. Knepfly did not return to his business.

Card Cases,
Pen and Pencil Cases,
Pocket Knives.

The Spanish war has created a wave of patriotism in America that is given outward manifestation in the wearing of jewelry and carrying of pocket articles that are emblematic of the war

Cigarette Cases,
Match Boxes,
Ash Trays.

period. Of the materials used, the most appropriate is gun metal. The manufacture of this metal into jewelry and articles for the toilet and writing table is a patriotic novelty that is sure to meet with a large demand the coming holiday season.

GUN METAL.

We manufacture a complete line of gun metal goods and, despite the tariff, can place these goods in America, in time for the holiday trade, at prices that will yield you large profits. Our factory is noted for excellence of workmanship and artistic designs.

ERNST GIDEON BEK,

MANUFACTURING JEWELER,
CHAIN AND RING MAKER.

Factory, Pforzheim, Germany.
Branch House, 22 Hylton St., Birmingham, Eng.

Bonbonnieres,
Chatelaines,
Lorgnette Chains.

Note Blocks,
Betting Books and
Many Other Novelties.

TO SECURE A

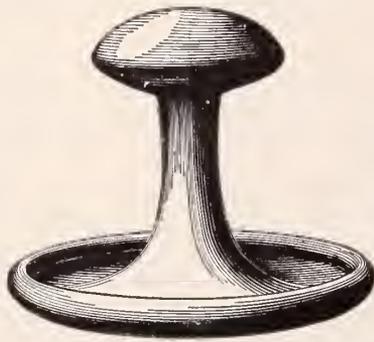
Contented Customer

Sell him a Krementz One-Piece Collar Button,
for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Fashions in Jewelry, Silver-Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

In the new Fall goods umbrella handles make a handsome showing. An especially artistic one noted terminates in a hollow ball of gold open work of elegant design, in the top of which is mounted a large topaz. Very ornate solid heads in gilt finish take the lead, however. The metal work on handles is exceedingly elaborate and usually extends well down the stick, though simple ball tops are liked. The jewels used in ornamenting these handles include amethysts, olivines, sapphires, turquoises and other colored stones, usually in combination. The crook handle finds much favor.

Opals set between discs of crystal and connected with sections of gold links into a long chain represent an artistic and unique conception. Crystal, by the way, seems increasingly in evidence.

Many novelties are provided in hat pins which run much to a combination of sporting and "lucky" designs. A line of very pretty silver pins includes such fancies as a horse shoe through which are thrust crossed golf sticks, and a merry thought enclosing a golf ball.

Some exceptionally fine leather goods now appeal to buyers of wedding gifts and those who provide betimes for the Christmas season. In rarely beautiful colorings, elegance and novelty of grain and finish, and sumptuousness of mounting, they appear to have reached the acme of perfection. Among specialties in skins used are tapir and sea lion. Softly mottled greens, a delicious tint of crushed strawberries, a pure white, together with India gold mountings, enriched with spinels, turquoises, sapphires, pearls, etc., delight one's sense of color.

The marquise, one of the most beautiful and effective of ring forms, bids fair to regain some of the great popularity it not long ago enjoyed.

The wide bands of diamonds or pearls that are worn tightly clasped around the throat continue one of the most important ornaments for evening dress and consequently occupy much space in jewelers' cases.

Very charming toilet appointments in glass, including boxes for powders, pomades, creams, etc., have the now popular silver gilt top with some dainty design, such as the wild rose, enameled in colors.

One can hardly select an inexpensive wedding gift more easily and safely than by inspecting the fancy spoons for iced drinks, the pâté and pie servers, the sugar spoons, sifters and tongs, tea ball spoons and the like, in which, among many pleasing and popular patterns, the simple Colonial designs rank high.

As specimens of fetching cravat pins for men may be mentioned a riding crop supporting bits and spur, a fox mask of diamonds with ruby eyes, and a stirrup and leather.

ELSIE BEE.

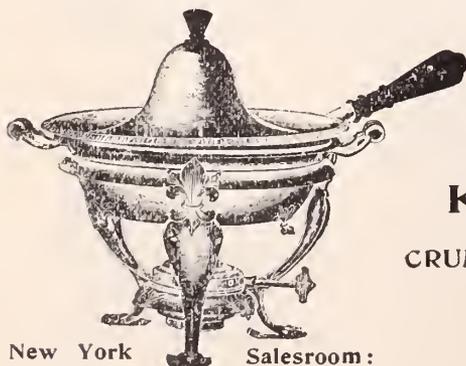
S. STERNAU & CO.,

Office, Factory and Salesrooms,
193 Plymouth Street, BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes, Kettles, Trays,

CRUMB TRAYS and SCRAPERS, BREAD
BASKETS, ETC.



New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

Just a Happening in our Business,

but

We think we ought to tell you about it,

for it can be made advantageous to you as well as to us.

The more we think of it—we have quite a remarkable offering to make you.

A purchase for Cash of some FIFTEEN THOUSAND DOLLARS' worth of high-grade STERLING SILVER NOVELTIES, made especially for the fine retail trade, and the goods made by one of the most reliable makers in the country. A partial list of the articles follows:

Shaving Brush and Soap Boxes,
Bicycle Bells,
Seal Sets,
Cigar Cutters,
Razor Strops,
Combs,
Emery Cases,
Court Plaster Cases,
Manicure Goods,
Knives,
Scissors,
Paper Cutters,
Eye Glass Hooks,
Cigar Holders and Cases,
Tooth Brush Covers,
Bonbons,
Book Marks,
Pen Wipers,
Hat Pins,
Pipe Companions,

Calendars,
Bag Tags,
Tie Clasps,
Reading Glasses,
Sugar Bowls,
Cream Pitchers,
Velvet Brushes,
Whisk Broom Holders,
Safety Match Boxes,
Match Stands,
Alcohol Lamps,
Ink Wells,
Pipe Trays,
Match Safes,
Tooth Pick Holders,
Cigar Cups and Ash Trays,
Salt Cellars,
Salts and Peppers,
Puff Boxes,
Strainers,

Toast Racks,
Funnels,
Paper Holders,
Pin Trays,
Telegraph Blanks,
Memo. Holders,
Letter Files,
Pipe Racks,
Pin Cushions,
Needle Cases,
Spoon Holders,
Lorgnettes,
Rattles,
Whistles,
Glove Buttoners,
Handkerchief Holders,
English Cigar Holders,
Gas Lighters,
Nut Picks,
Nail Polishers.

We purpose selling them quickly at a figure VERY MUCH below the manufacturers' cost. Not a class of goods that we can send out on memorandum, and we are therefore ready to make it an object for you to look them over here. OUR WAY OF DOING THIS WILL BE SATISFACTORY.

We have them on sale in the room formerly devoted to the Kent & Stanley Co. stock, now, by the way, nearly all sold.

NO LET-UP in our watch department because of this.

Many desirable goods in the watch line now getting very short, but our preparations for this very state of affairs enable us to say to you that it will be even more to your profit than ever before to continue to



Special price-list of "Special" watches will be ready for mailing October 1st.

Clayton

195 & 197 Broadway,

Western Union Building, New York.

September 28, 1898.

The International Silver Co.

Claims that the Enterprise is Progressing.— Interviews with Prominent Parties Concerned.

The International Silver Co., incorporated to absorb the great majority of the large silver plated ware manufacturing concerns, is not yet an assured fact, and there were rumors current last week and predictions of representatives of the leading concerns involved that the chances of this enterprise materializing were not especially bright. Still there is a large diversity of opinion as to whether or not the combination will eventually be effected. Those among the bankers and promoters as well as the manufacturers who have advocated the combination from the beginning, still hold to the opinion that the International Silver Co. will obtain all the plants outlined in the original plan, while representatives of other leading silver plated ware concerns on the other hand tentatively express their opinion that the combination, as proposed, would not go through. Many rumors about the combination found place in the daily newspapers last week, almost all of which were to the effect that the scheme was a dead issue. Some of these were based on a statement that R. Wallace & Sons Mfg. Co. had refused to enter the combination, which is not quite true as seen in a following dispatch from Wallingford, and that certain options held by the promoters of the International Silver Co. were dependent upon R. Wallace & Sons Mfg. Co.'s selling out their plant.

Owing to these rumors, a CIRCULAR reporter visited the office of Thomas & Post, bankers, 7 Wall St., New York, who have had the matter of the International Silver Co. in charge, and who were to underwrite the stock of the new concern. To the reporter Mr. Post, of this firm, said that all the talk of the combination not going through was without foundation and that the statements published in certain newspapers that the scheme had collapsed was absolutely untrue. The untruth of these statements, said Mr. Post, could easily be seen from the fact that his firm or those whom they represent had obtained written options on the majority of the stock of all the concerns that were to be bought up by the International Silver Co. and the consummation of the scheme depended solely upon whether they would or would not close up these options. When asked how long these options had to run, Mr. Post answered that they covered various periods, most of them maturing next month.

Mr. Post was also asked how the so-called combination would be affected by the action of the Attorney General of Illinois in starting to enforce rigidly the Anti-Trust law of that State, particularly as Chicago was the great distributing center for silver plated ware for the west, south and northwest. To this Mr. Post answered that it would have no effect whatsoever, explaining his opinion by stating that technically the new company are not a combination, trust or pool, but are an individual concern who had the absolute right to buy out any plants they pleased, run them and sell the product in any place they pleased. It is in no sense a monopoly,

he said, inasmuch as all the firms with whom negotiations were carried on together did not, in his opinion, manufacture much more than 50 per cent. of the plated ware output of the country. The only way, he said, that the plated ware industry would be affected, as far as the jewelry trade was concerned, would be in the cheapening of the product due to the reduction in expenses. As an example of this reduction he said that where the 20 firms now have 20 different agencies, the same business would be done by the International Silver Co. through one agent.

Mr. Post's statement was outlined to several representatives of the leading concerns in silver plated ware and, though they did not care to contradict what he said about holding and closing options, they still, nevertheless, expressed their opinion that the company would not be formed as originally outlined. These gentlemen referred to were not only stockholders and directors in their concerns, but in most cases prominent officers who stand at the head of the silver plated ware trade. Some of them had no hesitation in stating that the plan in its present form as manipulated by outside bankers and promoters was not to their liking even from the beginning, and that the development since the first propositions made the conditions such that they did not deem it expedient or advisable to accept.

Most of the options, if not all of them, will expire by Oct. 2, so that if anything definite is accomplished, it will be before that time. In reference to the effect of the Illinois Anti-Trust law upon the proposed new company, a CIRCULAR reporter also saw Simpson, Thatcher & Barnum, the attorneys for the promoters, and was told by Mr. Barnum that he had not looked into the question and had no opinion whatsoever to express. Further information he declined to give.

The Position of R. Wallace & Sons Mfg. Co. Defined.

WALLINGFORD, Conn., Sept. 24.—Authentic denial was made to-day of the published statement to the effect that the proposed combination, under the auspices of the International Silver Co., of the enormous silver plated ware manufacturing interests of the United States and Canada had reached the point of collapse. The additional and equally authentic announcement is made that, on the contrary, the negotiations looking toward a consummation of the proposed combination of interests are still pending and that in no way is it possible to announce the abandonment of the plan.

Within the last few weeks Wallingford, the home of the enormous interests of the R. Wallace & Sons Mfg. Co., the Simpson, Hall, Miller & Co., and the Watrous Mfg. Co., has become the important center about which the negotiations in the proposed combination have revolved. To state it briefly, the key to the whole situation is now in the hands of the officials of R. Wallace & Sons, and it should be added that the heads of this concern are not antagonistic to a combination of silver manufacturing concerns. On the contrary, this firm look with favor upon some such an alliance, provided it can be negotiated upon

equitable and businesslike terms. The part which Wallace & Sons have played in the suggested deal is interesting. Some time ago the New York banking firm of E. R. Thomas and Edwin Post, of Wall St., approached and made propositions to the following silver ware manufacturing concerns: Meriden Britannia Co., Meriden Silver Plate Co., C. Rogers & Bros., Wilcox Silver Plate Co., Meriden; Simpson, Hall, Miller & Co., Simpson Nickel Co., Watrous Mfg. Co., R. Wallace & Sons Mfg. Co., Wallingford; Rogers & Brother, Rogers & Hamilton Co., Waterbury; Barbour Silver Co., Wm. Rogers Mfg. Co., Rogers Cutlery Co., Hartford; Middletown Plate Co., Middletown; Holmes & Edwards Silver Co., Bridgeport; William A. Rogers, New York; Manhattan Silver Plate Co., Lyons, N. Y.; Norwich Cutlery Co., Norwich, Conn.; Standard Silver Plate Co., Toronto; Homan Silver Plate Co., Cincinnati; West Silver Co., Taunton, Mass.; Rogers Silver Plate Co., Danbury.

As has already been stated, the New York bankers announced themselves as the financiers of the International Silver Co., with preferred stock of \$15,000,000 and common stock of \$15,000,000. Particularly prominent in the movement have been O. F. Thomas, of the Manhattan Silver Plate Co., and George C. Edwards, of Holmes & Edwards Silver Co. The bankers caused to be made expert examinations of the conditions of these firms, and ultimately made propositions for the purchase of controlling interests in them. Preliminary agreements were offered for signatures, and of the 22 firms named above all signed these agreements except R. Wallace & Sons Mfg. Co. Several of the larger concerns, however, attached their signatures conditionally upon the entrance of all the companies in the list. Accordingly, at an early stage of the negotiations the eyes of all interested were turned upon Wallace & Sons. The syndicate made to this Wallingford concern a proposition which was rejected, and the negotiations proceeded. Up to this time, however, Wallace & Sons have refused to become parties to the combination, and to-day the facts which have caused the hitch became public.

At the outset Wallace & Sons announced their disinclination to enter what might be called a blind pool. In other words, this concern took the advanced position that by delivering to the new company all of their assets they entered the market as purchasers to just as great an extent as the bankers, and they demanded that the figures be made known at which the other concerns went in and that the assets and liabilities of all concerns be laid open. According to the plan, the new company were to assume all the indebtedness of all the concerns, and Wallace & Sons, agreeing to that, insisted that it immediately became expedient from the standpoint of good business that the indebtedness of all be made known, and that all the papers of the proposed transaction be open, so that purchases and sales might be made on a pro rata basis. This occasioned a hitch because at the inception of the negotiations nearly all of the firms delivered their statements to the heads of the syndicate after extracting pledges that the statements should be held in confidence.

Wallace & Sons finally peremptorily refused to sign the agreement unless their demands that the basis sales and the terms of sales were complied with. Banker Thomas admitted the fairness of the proposition but announced his inability to comply because of pledges made by him which forbade the disclosure of the conditions of the various firms. Accordingly, Wallace & Sons formally announced that they had no proposition to make or consider. Meanwhile several other of the larger firms interested, all of whom among their entrance conditional upon the signing of all, stood at the back of Wallace & Sons, and encouraged them in this, upon the disclosures which had been made. Accordingly, at conference, Elting Jewell yesterday, the bankers were acquainted with what might be considered ultimatum, to the effect that only on the condition named would these concerns enter the combination, and the conference ended with the understanding that the manufacturers were to be consulted with a view to securing acquiescence in the demands made by R. Wallace & Sons and supported by several others of the largest firms interested. Whether or not such acquiescence can be obtained remains to be seen, but it is stated that even if the proposed combination on its present basis collapses, it is probable that new plans will be formulated, and that a combination on a new basis will result. At all events it is uniformly conceded that sooner or later some such combination will develop.

The position taken by Simpson, Hall, Miller & Co., the other large concern of Wallingford, is similar to that insisted upon by Wallace & Sons. The former concern have already signed a provisional agreement which will dispose of a controlling portion of their stock, but the agreement is such that Simpson, Hall, Miller & Co. are wholly untrammelled and at perfect liberty to withdraw at any time. The next move in the matter is awaited and it will come from the New York bankers.

The Meriden Britannia Co.'s Position.

MERIDEN, Conn., Sept. 24.—It is understood in this city that the Meriden Britannia Co. and the Meriden Silver Plate Co. will not enter the International Silver Co. unless all of the concerns comprehended in the scheme agree to do so.

Various papers have stated that the combination has collapsed, but from what can now be learned this is not true. On the contrary, negotiations looking toward a consummation of the proposed combination of interests are still pending, and the preliminary agreement may be, and probably will be, altered to satisfy all hands and thus perfect the plan.

Early Incidents in the Scheme.

BRIDGEPORT, Conn., Sept. 26.—Men in this city, who are interested in the silver plated ware industry, are loath to give credit to the published report in some New York papers that the plan to combine the leading silver plated ware concerns in the country has fallen through; to the contrary, they believe that the scheme is still in a healthy condition and that the consummation of the deal is at no distant date.

In support of this belief they point to the fact that during the past month more than \$100,000 worth of the stock of the Holmes & Edwards Silver Co. has been bought up, presumably by the promoters of the proposed syndicate. This stock has been bought in by Burr & Knapp, a firm of local brokers, who refuse to divulge the names of their clients.

When a representative of THE CIRCULAR called upon Mr. Knapp, of the firm of Burr & Knapp, to ascertain, if possible, the success the firm had had in buying in the stock, he said: "Very few of the stockholders returned options, and when I went to them and offered to buy their stock, they readily parted with it. I succeeded in buying all the stock I went after. As to how much stock I bought, I do not think our clients would care to have me state." From reliable sources it was learned that more than \$100,000 worth had been bought. Mr. Knapp said he had no difficulty in buying the stock at par. He would not disclose the names of the firm's clients, but intimated that they were New York brokers. The stock bought has already been transferred to the firm's clients, he said.

One of the stockholders who disposed of his stock to Burr & Knapp and who desires to have his name withheld, gave THE CIRCULAR correspondent some interesting facts about the buying in of the stock. He paid no attention to the circular requesting him for an option on his stock, believing that his stock was worth more than the price offered. He was also curious to learn just how desirous the clients of Burr & Knapp were to obtain possession of the stock. He refused to sell his block at par and on Aug. 27 he received the following from Burr & Knapp:

MR. ———, City:

Dear Sir:—According to the books of the Holmes & Edwards Silver Co., you own — shares of the stock of said company.

We are requested by New York parties to ask you to name the lowest price that you will take for this stock any time before Sept. 5 next. An early reply will oblige,
Yours truly,
(Signed) BURR & KNAPP.

Needless to say, the gentleman sold his block of stock at a figure considerably above par. This incident goes to show that some parties, who knew what this stock will be worth when the combine is formed, were anxious to gain possession of it and reap a handsome profit as a result.

The gentleman referred to imparted to THE CIRCULAR correspondent the following details regarding the inner workings of the proposed consolidation of the silver plated ware concerns, so far as it affects the Holmes & Edwards Co. The scheme to consolidate the various plants was first broached last October, the object being to reduce expenses in marketing the goods. The force of salesmen could be reduced. It was figured that a large sum of money could be saved annually if the leading firms were all under one head. In January of the present year the Holmes & Edwards Silver Co., by their board of directors, voted to go into the scheme, deeming it most advantageous to them, on account of the excellence of the location and the superior equipment of their plant.

George C. Edwards, president of the company, and the heirs of the late O. B. Jennings, of Standard oil fame, who hold

much of the Holmes & Edwards Co. stock, are known to be strongly in favor of the consolidation. The proposition of the promoters of the syndicate was to give for each \$100 worth of the Holmes & Edwards Co. stock \$200 worth of stock in the new International Silver Co., \$150 to be in 7 per cent. cumulative, preferred stock, and \$50 in common stock.

Up to 1896 Holmes & Edwards Co. paid a quarter annual dividend of 1½ per cent. Since Jan. 28, 1896, no dividend has been paid. This facilitated the task of buying in stock. Two other circumstances had much to do with depressing the stock of the company. The directors of the company, on March 20, voted to bond the company for \$150,000, not that the company were in need of the money, but that they might discount their own paper rather than depend on the banks, as they had previously done. In July the directors voted to declare a dividend, but subsequently rescinded their vote.

A statement issued by the company on Jan. 1, 1898, showed the company to have a surplus of \$120,607.51, which THE CIRCULAR correspondent's informant considered sufficient to pay a dividend.

Neither the gentleman in question nor Broker Knapp gives much credit to the report that the combination is likely to fall through, and according to Erwin M. Jennings, president of the Jennings Bros. Mfg. Co., Mr. Edwards does not think the deal is off. The Jennings Bros. Co. manufacture silver novelties, a cheaper grade of silver plated goods, and may also be included in the deal. E. M. Jennings recently had a talk with Mr. Edwards about the matter. It was then that Mr. Edwards expressed his opinion regarding the outlook. The Jennings Bros. Co. are controlled by three brothers and as yet they have entered into no negotiations with the International Silver Co.

Illinois Anti-Trust Law.

The Attorney General Going to Make An Effort to Enforce It.

SPRINGFIELD, Ill., Sept. 21.—An attempt to enforce the Anti-Trust law of the State is to be made by Attorney General Akin. The law provides that each incorporated company doing business in the State must certify each year that it is not a member of any pool or trust, and that it has not entered into any conspiracy in restraint of trade. No legal effort has heretofore been made to enforce the measure, and it has been pretty generally disregarded.

Last year fully 20,000 corporations failed to comply with the statute, and the Attorney General is preparing to proceed against them. In Cook county alone there are between 9,000 and 10,000 defendants, and if all these cases are tried it will take years to dispose of them. The full text of the law is as follows:

PUNISHMENT FOR FORMING POOLS, TRUSTS AND COMBINES.

1. If any corporation organized under the laws of this or any other State or county, for transacting or conducting any kind of business in this State, or any partnership or individual or other association of persons whosoever, shall create, enter into, become a member of or party to any pool,

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Among the visiting salesmen who booked orders in Philadelphia, Pa., the past week were: Newton P. Eltinø Jung, Staiger & Klitz; Wm. Beardsley, Geo. W. Shiebler & Co.; C. B. Churchill, New England Watch Co.; Clarence Rose, Al-sopp Bros.; Samuel Miller, Unger Bros.; Geo. W. Read, Wm. B. Kerr & Co.; C. L. Power, Ludeke & Power, and J. Pettingill, Derby Silver Co.

William Genckert has been added to the list of Simons, Bro. & Co.'s traveling salesmen. Mr. Genckert, who has been for a long time with the house, has just returned from the camp of the First Regiment, Pa., of which he is a member.

The travelers in Kansas City Mo., last week were: David Beer, Bernheim, Cohen & Beer; Geo. S. Pollitz, Rice & Hochster; J. R. Jonas, Imperial Optical Co.; I. B. Ettinger, Gattle, Ettinger & Hammel; H. S. Clarke, C. Dorflinger & Sons.

Travelers visiting the Hub the past week included: M. Goodfriend, Goodfriend Bros.; E. Loesser, for S. L. van Wezel; Charles S. Isabel, L. Strasburger's Son & Co.; Mr. Lassner; Ed. Eckfeldt; Mr. Bennett, James Bennett & Son; Charles H. Barney, Middletown Plate Co.; Mr. Duffy, Enos Richardson & Co.; Mr. Hammitt, Whiting Mfg. Co.; Mr. Moran, Glaenger Frères & Rheinboldt; Mr. Knight, S. B. Champlin Co.

Travelers in St. Louis, Mo., last week were: R. H. Schley, Sloan & Co.; Mr. Boice, White & Major; J. Milleman, Hayden Mfg. Co.; Chas. Lochner, Hayes Bros.; John D. Rapelye, Geo. F. Bassett & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Mr. Brooks, Brooks & Pike; F. R. Horton, Carter, Hastings & Howe; Harry Osborne, R. Wallace & Sons Mfg. Co.; Fred. J. Foster, Unger Bros.; W. Lamb, Chicago office, Geo. H. Fuller & Son.

The following representatives called in Pittsburgh, Pa., the past week: Sam. H. Fink, Fink, Bodenheimer & Co.; W. R. Eliot, the Meriden Cut Glass Co.; F. R. Sheridan, Horton, Angell & Co.; W. H. Bryant, T. G. Hawkes & Co.; Fred L. Baker, Hayden W. Wheeler & Co.; Mr. Roth, Watson & Newell Co.; J. M. Morrow, American Watch Case Co.; Geo. W. White, William S. Hick's Sons; Mr. Lampert, Henry Zimmern & Co.; M. S. Rodenberg, S. & B. Lederer; T. W. Noyes, Ehrlich & Sinnock; S. Stern, Stern Bros. & Co.; E. L. Mumford, Waite, Thresher Co.; C. W. Battey, Waite, Mathewson & Co.; H. C. Bliss, Bliss Bros.

The jewelry trade in Indianapolis, Ind., were last week visited by the following traveling representatives: F. C. Allen, for

A. Wittnauer; A. A. Wheeler, for Louis W. Hraba; Mr. Boice, White & Major; C. W. Cary, J. B. & S. M. Knowles Co.; Mr. Brooks, Brooks & Pike; Frank W. Lawton, Lawton & Sherman; William H. Morris, J. W. Richardson & Co.; J. Rothschild, Bonner, Grinberg, Rich & Co.; H. B. Ken-nion, H. D. Merritt & Co.; H. C. Bliss, Bliss Brothers; George W. Birnbaum, Ehrlich & Sinnock; J. Milleman, Hayden Mfg. Co.; J. Charles Becker, Joseph Fahys & Co.; Max H. Loebnitz, The Dueber Watch Case Mfg. Co.; Everett I. Rogers, Parks Bros. & Rogers; and S. C. Powell.

The following traveling salesmen passed through Detroit, Mich., last week: H. W. Sherrill, Sinnock & Sherrill; Charles Becker, Jos. Fahys & Co.; J. A. Lucas, A. H. Bliss & Co.; C. T. Anderson, Jr.; Mr. Cobb, F. M. & J. L. Cobb; Mr. Sweet, Chapman & Barden; Charles P. Koch, Globe Belt Co.; E. M. Knapp, the Seymour-Knapp-Warren Co.; M. R. Garland, L. H. Keller & Co.; J. R. Goodwin, Carter, Hastings & Howe; E. A. Reed, Reed & Barton; C. M. Dillon, Meriden Cutlery Co.; William W. Middlebrook, B. A. Ballou & Co.; J. F. Dean, Reed & Barton; George A. Stock-der, the J. D. Bergen Co.; Charles B. Bart-lett, Whiting Mfg. Co.; Charles D. Hintze, for William Kinscherf, and a representa-tive of Le Roy C. Fairchild & Co.

Among the numerous representatives of wholesale houses noticed in Syracuse, N. Y., the past week were: J. A. Holmes, John Russell Cutlery Co.; A. J. Lasher, Whiting Mfg. Co.; Frank L. Wood, Lud-wig Nissen & Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; S. P. Weare, A. F. Towle & Son Co.; F. D. Heffron, Riley, French & Heffron; Mr. Strandberg, Cheever, Tweedy & Co.; Mr. Ford, Ford & Carpenter; Geo. C. Booth, Hutchison & Huestis; J. Roemmelt, F. G. Otto & Sons; Mr. Rosen-baum, B. H. Davis & Co.; J. E. Simon-son, A. J. Hedges & Co.; M. Stratton, Jr., Alling & Co.; J. B. Ellis, Parks Bros. & Rogers; F. G. Burgess, John Scheidig & Co.; W. H. Gregory, Strobell & Crane; Milton S. Rodenberg, S. & B. Lederer; Wm. W. Middlebrook, B. A. Ballou & Co.; Henry Cowan; Mark N. Cohn, for J. J. Cohn; M. L. Jacoby, Providence Stock Co.; G. B. Osborn, Wm. Smith & Co.; Paul Gesswein, F. W. Gesswein Co.; Otto H. Wolff, Larter, Elcox & Co.; H. Eiser; W. L. Pollack; E. M. Knapp, the Seymour-Knapp-Warren Co.; C. E. Mott, J. B. Bow-den & Co.; Walter R. Shute, Day, Clark & Co.; Benj. Westervelt, the New England Watch Co.; Van Bergh Silver Plate Co., and S. & A. Borgzinner; M. M. Heck-scher, Bernard Rice's Sons.

To advertise their well known new model 21 jewel watch, known as the John Hancock, the Dueber-Hampden Watch Works, Canton, O., have issued a fac-simile of a letter from John Hancock to Gen. Knox, the first United States Secretary of War, dated March 24, 1791. In this letter the signature of John Hancock, which is being used by the Dueber-Hampden Watch Works as the trade-mark of their new movement, appears as clear and bold as Hancock's famous autograph on the Declaration of Independence.

Trade Gossip.

An interesting souvenir, worthy of pre-servation, has been issued with the com-plements of the Illinois Watch Co. It is a well printed sheet in colors illustrating the battle of Manila, May 1, 1898.

The "Athene," the latest flat ware pat-tern from the factory of Frank M. Whit-ting & Co., North Attleboro, Mass., has already attained well deserved favor with the trade. Complete lines of the "Athene" in staple as well as fancy pieces are now ready. Buyers will find it to their profit to closely examine the "Athene."

Among the latest things in ring mount-ings is a design on which a patent has just been granted to M. Gebhardt of W. H. Pullman & Co., 41 Maiden Lane, New York, as reported in the Latest Patents in this issue. When in the finished state, the rings made up in these mount-ings are both showy and attractive and are of a grade that can be retailed at a popu-lar price. The rings, which come in two sizes, will, no doubt, prove ready sellers during the Fall and holiday trade.

E. J. Gregory, jewelers' auctioneer, Jew-elers building, Boston, Mass., is effectively calling attention to the reputation he has attained in his calling, by simply publish-ing extracts from a number of leading papers of New England, showing the com-plementary manner in which the press refer to him and his work. If, as Mr. Gregory says, public opinion, as expressed in these newspapers, makes reputation, his is estab-lished to no uncertain degree.

Simons, Bro. & Co., 616 Chestnut St., Philadelphia, Pa., are showing large lines of sterling silver cane and umbrella handles in more than a score of styles, including gilded and jeweled effects. An illustrated sheet displaying the major portion of the lines can be had for the asking, and jewel-ers should not be diffident in making use of this opportunity. Three of the best um-brella handles were illustrated in the firm's advertisement in last week's issue of THE CIRCULAR.

C. F. Rumpp & Sons, makers of leather goods, 5th and Cherry Sts., Philadelphia, Pa., are about to issue a very handsome 40 page catalogue illustrating virtually their entire line. All the illustrations are half-tone reproductions carefully executed, so that they convey a very fair idea of the originals. The catalogue is so designed that goods may be conveniently ordered from it. A novel feature of the catalogue is its cover, which is made of paper in imitation of monkey skin. Jewelers are advised to write for this catalogue.

If it be true that merit alone wins last-ing and universal esteem, the esteem in which the "Stella" music box is generally held would indicate that this instrument possesses unusual merit. This music box won the appreciation of dealers when it was first placed upon the market and has held it ever since. Jacot & Son, 39 Union Square, New York, have issued a neatly printed pamphlet containing a few testi-monials which make interesting reading. Jewelers who assume the agency for the "Stella" in their respective towns derive considerable advantages from such an arrangement, the chief being that they have no competition to contend with, as Jacot & Son are conscientious in protecting their agents.

To the Trade

"There is Nothing Like Leather."

We have made special efforts in the manufacture of leather goods for the Wedding and Holiday seasons, and our stock is unusually interesting and complete, comprising many beautiful and artistic novelties, in addition to our regular stock of

**POCKETBOOKS, CARD CASES,
CHATELAINES AND TRAVELING BAGS**
(the latter with complete equipment),
PRAYER BOOKS, HYMNALS, ETC.

Our goods are manufactured from genuine leathers, and comprise, in addition to our regular stock, complete lines made from such rare skins as those of the Sea Lion, the Tapir and the Texas Steer, all of the finest grain and color, and mounted with silver or gold trimmings, including the new Indian mountings in silver-gilt, set with pearls and precious stones. We also desire to call attention to our line of Silk Sashes, with plain or richly ornamented Buckles, decorated with precious stones.



Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,

2
New York.

BRANCHES:

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE and NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada. - - -	\$ 2.00
Foreign Countries in Postal Union, - - -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS**—Hotel de L'Athene, Rue Scribe.
- LEIPZIG**—Handels-Zeitung, fur die gesamte Uhren-Industrie.
- BERLIN**—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
- GENEVA**—Journal Suisse D'Horlogerie.
- AMSTERDAM**—Continental Club, Hotel Amstel.
- ANTWERP**—Diamond Club, Rue de Pelican.

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Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

THE Venezuelan Herald, a weekly folio published at Caracas, contained in an article in its issue

of Sept. 1 last the announcement by Cristobal Dacovich, an Austrian subject domiciled at Caracas, of the discovery of valuable diamond fields in Venezuela. He knows exactly where they are, but he will not reveal to the Government their whereabouts unless it gives him absolute right to 40 per cent. of the wealth obtained from the fields. We doubt the authorities of Venezuela will submit to Herr Dacovich's proposition, for by the time he got his 40 per cent. from the development of the mines and sale of the diamonds, the revenue to the Government would be almost nil, and inducements to prospectors would be about on the same basis. A noticeable fact connected with the article in the *Venezuelan Herald* is that it is written in the English language, though the major part of the letter press of the journal is in the Spanish language. The relations between England and the South American republic have been notoriously intimate during the past five years, and we would not be surprised if several copies of the *Venezuelan Herald* will find their way to the English capital. The discovery of these fields in Venezuela with Herr Dacovich's steep demand for the revelation of their whereabouts, taken into consideration with the remarkably coincident active efforts among a clique of British speculators to depress De Beers shares and the methods of financial writers on British journals, recently exposed in a sensational cause in the courts, forms a very fitting subject for reflection for the followers of Pyrrho of Elis.

COMMERCE between the United States and eastern Asia Minor

has not been extensive, but there is evidence that our expanding export trade must be penetrating the mountains of Armenia, for, in the language of Mr. Bergholz, our consul at Erzerum, he has "received such a number of letters from merchants and manufacturers of the United States requesting the names of merchants in Erzerum engaged in certain lines of business" that he has deemed it worth while to prepare a list of the leading dealers of the city, which he transmits and which is printed in the Consular Reports. The names of the merchants engaged in the jewelry line in Erzerum were given under the Export Notes in THE CIRCULAR a fortnight ago. Mr. Bergholz explains that all letters and circulars should be written in Turkish or French, preferably Turkish, and addressed "Erzerum, Turkey in Asia." The list of jewelers indicates that they are all Armenians, but the business community speaks Turkish, which is also, of course, the language of Government officials.

NEW SOUTH WALES imported during the year ended June 30, 1898, jewelry and kindred goods to the value of £263,397. What proportion of this was received from America we do not know, but that trade between the two countries is ex-

During the eight months of 1898, January to August, inclusive, **THE JEWELERS' CIRCULAR** published 9,591 more inches of advertising, and 4,411 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

panding is made clear by the annual review of the business of New South Wales for that year. From San Francisco and direct from New York heavy shipments of general merchandise were received in the Australian province, and now that two steamship services have been inaugurated between New York and Australian ports it is only fair to assume that next year will see a still further augmentation in the trade of the two countries. A great deal of the success attending trade with America has been due to the business capacity and the push of New York houses domiciled in Sydney. To their energetic catering for their local wants Australians are much indebted, the rapid growth of this trade being very satisfactory. The time seems propitious for American manufacturers of jewelry, silver and silver plated wares, watches, clocks, etc., to expand their trade with Australia, and they should not allow it to go by unheeded.

Morrill Bros. Co. Offer 50 Cents Cash or 75 Cents in Notes.

BOSTON, Mass., Sept. 27.—A. T. Morrill, of the Morrill Bros. Co., has been sounding New York and Providence trade to see whether 50 cents cash or 75 cents in notes for a period extending over 20 months will be accepted. J. B. Humphrey, assignee, says Mr. Morrill thinks the jewelers' boards of trade in those cities will recommend acceptance of 50 cents cash.

American Salesmen Abroad.

WASHINGTON, D. C., Sept. 15.—Consul Marshal Halstead, writing to the Department from Birmingham about American salesmen in Europe, says in part:

"I have recently had a conversation about Russian trade with two very intelligent salesmen—one an Englishman and the other an American. The American salesman has lately returned from Russia, where he traveled over 5,000 miles in the interest of his house, while the Englishman returned to Birmingham this week after a Russian business tour of 7,000 miles for his British firm.

"They both believe, when trading in Russia, in handling your own money receipts and in having your own inspection of rejected goods. It is too easy for a commission agent so very far away to claim 'bad packing' and 'defective parts' in bicycle and machinery shipments, and these expert salesmen are amazed that one American bicycle manufacturer has allowed his Russian commission agent to recklessly overstock every Russian dealer he could persuade to take bicycles, with 'leave to return unsold goods.' With so many 'openings,' this agent is, of course, receiving a good deal of cash and has remitted enough to America to make a showing with his principal. But there is a crash foreboding. Both salesmen have declined to allow that agent to handle their goods."

Letters to the Editor.

LOOK INTO THESE REVOLVING STANDS.

NORRISTOWN, Pa., Sept. 22, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly advise the brother jewelers through your progressive medium of a man who is going around selling revolving machines for window decorations. He warrants these machines to run 18 or 20 hours, and sells them for anything around \$5.00, more or less. The machine only runs at the longest two and a half or three hours and, of course, would not be worth anything, as it would have to be wound up too often.

The man who sells them is about five feet eight inches in height, with dark complexion, a dark moustache, and weighs about 160 pounds. He claims to be an agent for the Monitor Rotary Stand Co., Main and State Sts., Rochester, N. Y. We have written to this address twice, but our letters have been returned. He has these revolving machines with him and does not deliver them until he is just going to leave town, so that one has no chance to see how long the machine will go.

We stamp him as a fraud, inasmuch that he promised us a catalogue containing a great many different ways or designs of trimming windows. We have received no catalogues yet and the machines are worthless. "Beware of him."

Yours respectfully,

G. LANZ.

[Manufacturers of revolving show stands in New York say there is, in their knowledge, no concern known as Monitor Rotary Stand Co. Main and State streets are the intersection of the two principal business thoroughfares of Rochester.—ED.]

PATENTABLE ARTICLES.

A member of the trade who follows up the patents as published in the Official Gazette of the Patent Office inquired from THE JEWELERS' CIRCULAR whether a certain patent, No. 29,319, granted Sept. 6, 1898, on a jewel case was a proper subject for patent.

Upon inquiry to the United States Patent Office, we received the appended reply, which is of general interest to the trade:

WASHINGTON, D. C., Sept. 19, 1898.

Editor of THE JEWELERS' CIRCULAR:

Your letter of the 16th instant has been received. In reply thereto I am directed by the Commissioner to say that the design patent No. 29,319, granted Sept. 6, 1898, for a jewel case, was allowed upon the ground that the design was new and original. The Office holds that there is nothing in the design to warrant the assumption that it is harmful or contrary to public good.

Very respectfully,

E. V. SHEPARD,

Chief Clerk.

At the convention of the Brotherhood of Locomotive Firemen, held in Toronto, Can., Sept. 23, watches furnished by Webb C. Ball Co., Cleveland, O., were presented to W. J. Brent, chairman of the committee of arrangements; Geo. E. Crowhurst, chairman of the entertainment committee; and James Pratt, treasurer of the committee of arrangements. The watches were the usual Ball Standard, B. of L. F.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

PORTSMOUTH, N. H., Sept. 12, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you tell me, through the columns of THE CIRCULAR, who makes a silver plated mirror, the trade-mark on which is:



It may be in "Trade-Marks," but I don't find it. Yours truly,

J. H. HUTCHINSON & Co.

ANSWER:—This mark is used by the Meriden Britannia Co., Meriden, Conn., on their silver plated frame mirrors. The mirrors have a narrow rim which admits only of such a mark as above. The number of the article is stamped with the trade-mark.

VERA CRUZ, Ind., Sept. 22, 1898.

Editor of THE JEWELERS' CIRCULAR:

Could you inform me by return mail, or send CIRCULAR, which would direct me to find where the "Gem" watch case is made? Please let me hear from you, and oblige,

D. D. SPANGLER.

ANSWER:—The "Gem" watch case was made by Bates & Bacon, Attleboro, Mass., but the manufacture of it has been discontinued for two years or more. These facts are recorded on page 73 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A party brought into THE CIRCULAR office a small collar button containing a stamp of the following mark, but slightly curved, to fit within the back of the button, and desired identification of the mark:



ANSWER:—This mark is used by Larter, Elcox & Co., 21-23 Maiden Lane, New York, and is illustrated on page 14 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A party brought into THE CIRCULAR office a silver nail file containing a stamp simulating the following mark, and desired its identification:



ANSWER:—This mark belongs to John W. Reddall & Co., 54 McWhorter St., Newark, N. J., and is illustrated on page 16 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

J. Alex. Hardy (Hardy & Hayes), Pittsburgh, Pa., Holland, H., headquarters at W. L. Sexton & Co., 41 Maiden Lane; E. L. Burns (C. L. Byrd & Co.), Memphis, Tenn., Imperial H.; M. L. Carter, Danbury, Conn., St. Denis H.; J. H. Birks (Henry Birks & Sons), Montreal, Can., Albert H.; E. J. Helms (for A. M. Helms), Steubenville, O., Continental H.; T. Kaufman (Kaufman Bros.) Pittsburgh, Pa., 699 Broadway; A. K. Hawkes, Atlanta, Ga., Imperial H.; G. F. Blosser, Greencastle, Pa., at Merchants' Association; W. Aaron (Aaron Bros.), Pittsburgh, Pa., Manhattan H.; C. F. Niemann (Graf & Niemann), Pittsburgh, Pa., Westminster H., and at Merchants' Association; J. J. Freeman, Toledo, O., Cadillac H.; J. T. Homan, Cincinnati, O., Holland H.; F. L. Nuse, Titusville, Pa., Astor H.; Henry W. Wildt, Alexandria, Va., at Merchants' Association; T. F. Valentine (D. Valentine & Co.), Dunkirk, N. Y., at Merchants' Association; F. Herschede, Cincinnati, O., Holland H.; C. E. Vosburg, Binghamton, N. Y., Grand H.; J. K. Ritter, Muncie, Mo., Cosmopolitan H.; W. D. Tusten, Houston, Tex., Stuart H.; S. M. Fredenberg, Philadelphia, Pa., Grand H.; L. A. Mahler (H. Mahler's Sons), Raleigh, N. C., Marlboro H.; R. P. Scott (John W. Scott's Sons), Cadiz, O., Grand H.; W. Englehardt, Philadelphia, Pa., Sinclair H.; A. E. Keller, Allentown, Pa., Imperial H.; H. C. Keller, Allentown, Pa., Imperial H.; S. Eisenstadt (the Eisenstadt Mfg. Co.), St. Louis, Mo., Albemarle H.; Mrs. J. C. Nourse (Woodward & Lathrop), Washington, D. C., 438 Broadway; M. A. Rebert, York, Pa., Metropole H.

The Watch Trade With Turkey.

From the New York Commercial.

All the watches imported into Turkey are of foreign origin. Of the total imports, which exceed a value of 1,552,214 francs per annum for Constantinople alone, 85 per cent. falls to the share of Switzerland, the remaining 15 per cent. being divided between France, the United States, England and Germany. Among these secondary countries of origin, France ranks first. The Turks have remained faithful to the old-fashioned key-winder, but in the larger towns a demand is arising for the stem-winder, this being especially so in the case of gold watches. Hunters have been, and still continue to be, preferred. A very cheap watch sold there has only glass covers, back and front, allowing the movement to be seen. Most of the watches have the hours marked in Turkish figures; some have two dials, one with Turkish and one with the usual figures.

[These facts, the New York Commercial informs us, are gleaned from a British consular report.—ED.]

New York Notes.

Albert Lorsch & Co. have entered a judgment for \$518.21 against Samuel Disraelly.

The Whitehead & Hoag Co. have entered a judgment for \$79.99 against Alfred D. Hyde.

Fischman Leather Goods Co., of New York, have been incorporated with a capital of \$10,000.

S. & I. Berman, diamond importers at 12-16 John St., have succeeded Max J. Lasar, diamond importer, in the same building.

Carter, Hastings & Howe are to remove their office from 15 Maiden Lane, where it has been for many years. The new location has not yet been decided upon.

The watch case business of W. F. Doll & Co., 19 Maiden Lane, incorporated last week under the name of the W. F. Doll Mfg. Co., with a capital of \$50,000.

A fire which broke out in the rear cellar of 85 Cliff St. last week did great damage to the machinery and stock of John Chatillon & Sons, manufacturers of scales, 85-89 Cliff St. The cause of the fire is unknown.

H. Frederick Alling, son of Horace Alling, of the old firm of Alling Bros., died in Newark, N. J., Thursday last. Funeral services were held from his parents' residence, 41 Walnut St., Newark, Monday. Interment was at Mount Pleasant Cemetery.

Among the recent applicants for membership in the New York Jewelers' Board of Trade are: The Sigler Bros. Co., Cleveland, O.; Arnstine Bros. & Mier, Cleveland, O.; J. E. Hughes, New York; Marine Optical Co., Chicago, and Bruhl Bros., New York.

Peter Korn and Pauline Silverstein were arraigned before Judge Fitzgerald in Part II., General Sessions Court, last week, on a charge of conspiracy to defraud by holding bogus auction sales. On motion of their attorney the cases were adjourned until to-morrow.

Ernest Adler, formerly an importer of diamonds, who failed about five years ago with liabilities approaching \$100,000, has effected a settlement through his attorneys, Steinhardt & Goldman, upon a basis of 15 cents on the dollar. Among the principal creditors are Stern Bros. & Co., Goodfriend Bros., E. Aug. Neresheimer, Joseph Frankel's Sons, and Louis Strasburger's Son & Co.

The Bartens & Rice Co., jewelers, 33d St. and Fifth Ave., some time ago obtained a judgment for \$113.77 against Daniel F. Kane and subsequently obtained an order for his examination in supplementary proceedings. Kane failed to appear for examination and the jewelers, Saturday, obtained from Judge McCarthy, of the City Court, an order adjudging Kane guilty of contempt of court and fining him \$113.77, the amount of the judgment. An attachment was issued for his arrest, returnable Oct. 18, and Kane's bail is fixed at \$200.

Friends of Robert G. Brandt, of the 71st N. Y. Volunteers, are to present to him a handsome gold watch in recognition of his bravery at Santiago. Brandt is a young grain broker and the watch is to be presented by his fellow members of the Produce Exchange, who raised \$400 for that purpose. The watch bears the inscription:

"Presented to Robert G. Brandt by his associates of the New York Produce Exchange, in recognition of his patriotism as a volunteer during the Spanish-American war, Company D, Seventy-first New York Volunteers, Santiago."

C. G. Alford & Co. Make Another Big Deal.

C. G. Alford & Co., 195 and 197 Broadway, New York, a concern whose "pushing" enterprise is well and favorably known to a host of friends and customers, have again closed a deal of some magnitude in making a cash purchase of about \$15,000

worth of high grade silver goods specially designed for the fine retail trade. The goods consist of that multifarious assortment of useful and ornamental articles classified under the head of novelties. The firm promise to dispose of their entire purchase at figures much below the manufacturers' cost. Jewelers who by experience have learned that C. G. Alford & Co., are wont to live up to promises of such nature, will require no invitation to examine the various lines. Jewelers who have no such experience to guide them, now have an opportunity to acquire it.

The "Jeweler's Own."



We have specially prepared for the jewelry trade new lines of

Ladies' and Gentlemen's Umbrellas...

fitted with imported and domestic handles in **Gun Metal** with gold and silver trimmings, **Limoges, Enamel, Dresden,** mounted **Burnt Ivory, Colored Pearl, Obsidian, Tortoise Shell, Crocidolite, Cornelian, Lapis Lazuli** and many other stunning effects.

Exquisite assortments of **Canes.**

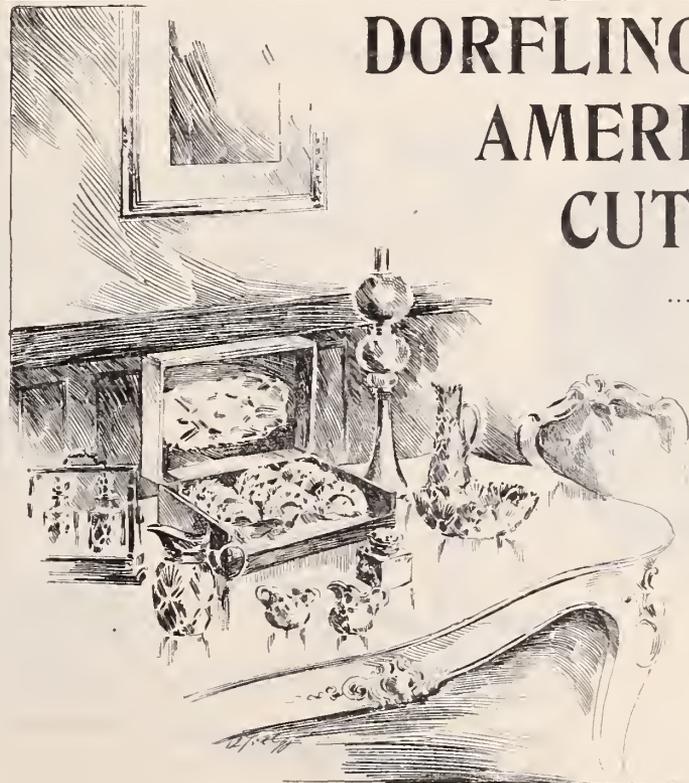
WRITE FOR PRICES.

FOLLMER, CLOGG & CO.,

Philadelphia: 1301 Sansom Street.
San Francisco: 7 & 9 Battery Street.

414 Broadway, N. Y.

FACTORY: Lancaster, Pa.



DORFLINGER'S AMERICAN CUT GLASS

....FOR....

WEDDING GIFTS.

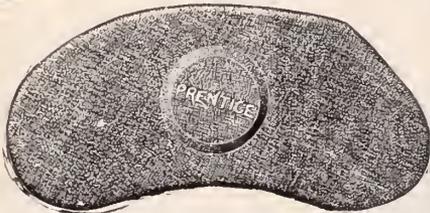
Trade Mark on each piece.

915 BROADWAY AND 36 MURRAY ST., New York.

*When Others Fail
The Prentice Pleases.*

CONVENIENT because case opens with one hand.
COMPACT and so occupies smallest pocket space.

YOUR
JOBBER
HAS
IT.



**E. Kirstein
Sons Co.**

ROCHESTER,
NEW YORK.

Manufacturers of

UP-TO-NOW SPECTACLE AND EYE GLASS CASES.



S. & A. Borgzinner,

Manufacturers & Importers,

82 & 84 Nassau St.

New York.



**From January 1
to December 31,**

there is not a day when
our goods do not sell.

We make a line of Diamond
Jewelry; the kind your customers
want continually.

Our goods are medium priced,
well made, and great sellers.

Kohn & Co.

9.11.13 MAIDEN LANE.
NEW YORK.

Providence.

The funeral of E. William Manz, son of E. W. Manz, enameler, took place Tuesday. E. C. Ostby, of Ostby & Barton Co., has returned with Mrs. Ostby from a European tour.

Calvin Dean has moved with his family from his Summer residence at Field's Point.

E. C. Lakey & Co. have dissolved partnership, Edgar C. Lakey withdrawing. W. D. Stone will adjust all accounts of the old firm.

Thomas W. Lind sailed from New York Saturday for a visit to London, Paris, Brussels and other jewelry centers of Europe.

The partnership under the firm name of Marshall & Co. has been dissolved and the business will be continued by Alfred Marshall.

John Dailey, a jeweler, 42 years of age, died suddenly at his home, 8 Kossuth St., Wednesday night. Medical Examiner Palmer decided that death was due to heart disease.

W. S. Greene, of G. F. Greene & Co., and Frank Johnson, of W. H. Bell & Co., returned last week from a tour of the western States, the latter having been as far west as Nebraska.

F. J. Wekesser was at the rooms of the Manufacturing Jewelers' Salesmen's Association in the Fletcher building last week and bought quite extensively for F. M. Kirby's notion stores.

Mr. Rosengarten, Albany, N. Y.; Mr. Weinberger, of the Baltimore Bargain Store, Baltimore, Md.; and Mr. Ferguson, of O. W. Wallis & Co., Chicago, were among the visitors to the trade the past week.

A new jobbing and manufacturing jewelry firm has been established at 11 Snow St. by A. Jessel, formerly manager of the Consolidated Mfg. Co. The concern will be known as the Jessel Jewelry Co. and will make a specialty of hat pins, stick pins and collar buttons.

Work has been begun in the basement of the Manufacturers' building for the installation of an independent electric lighting plant. The Manufacturers' Building Co. have evidently decided that they can furnish their own light, as well as heat and power, cheaper than they can buy it.

The members of the two batteries of artillery which have been stationed at the State Camp at Quonset Point all Summer came home last week on a 30 days' furlough. The commanding officers of both batteries are well known jewelers of this city. Edgar R. Barker, captain of Battery A, is the head of the manufacturing jewelry firm of E. R. Barker & Co., makers of gold goods, 53 Clifford St. Capt. Wolcott, of Battery B, at the time of his enlistment was local manager for R. L. Moorhead & Co., manufacturers of jewelers' findings. Many of the privates in both commands are jewelers. At the expiration of the 30 days' furlough the batteries will return to Quonset Point, there to be mustered out from the service of the United States.

D. C. Barrows, Willimantic, Conn., is selecting fixtures and stock for his new store, which he will open there about Oct. 1.

The Attleboros.

An addition has been begun at the Coding & Heilborn Co. factory.

Edgar A. Cummings united last week as a partner in the firm of Grover & Teed.

The New York resident buyer for Marshall Field & Co. visited the manufacturers last week.

E. E. Parsons is taking the initial steps toward making a trade venture with jewelry in South America.

Hamilton & Co. is the name of a newly organized firm of jobbers who have taken quarters in the block owned by James E. Blake.

Fred T. Nelson has fitted up a complete establishment as a chaser at Camp Meade, Middletown, Pa., where the Massachusetts Fifth is quartered.

Many salesmen for the local houses are once more in town, and the factories are going night and day to keep pace with the press of business they secured.

The Attleboro Sun gives credence to the rumor hard to verify that Stephen A. Briggs has purchased the entire interest in the Watson & Newell Co. owned by Fred A. Newell.

George Emmet, a local jeweler and electrician, has returned from Klondike. He is trying to interest some business men in forming a mining company to open some of his claims.

A representative of the new jobbing house of Jacobson & Rosenthal, Pittsburgh, made his first call on the manufacturers of these towns last week. A buyer from the Baltimore Bargain House was in town last week.

Peter Nerney, of the Bay State Optical Co., was married on the 21st to Mrs. Isabel L. Mowton, at the home of her parents, in Brookline. Mr. and Mrs. Nerney left directly for a Canadian tour, and on their return will reside at the Nerney home in North Attleboro.

It was reported last week that Edward P. Clafin purposed to sell out to a local machinist the Attleboro Tool Co. Mr. Clafin when seen would neither explicitly deny or affirm the story. He declared that there

was no place in the Attleboros for the making and repairing of machinery used in making jewelry, and that he had started his establishment merely as a business experiment.

A suit was brought last week against A. H. Bliss, in the sum of \$10,000, by the estate of Lester Williams, of Wrentham, a former employe. Williams lost his life as the result of the bursting of a wheel in the shop of A. H. Bliss & Co. The claim brought by the administratrix is that proper cautionary measures would have prevented the fatal accident. The hearing on the case will occur some time after Jan. 1 in Norfolk county.

F. R. Moore called on the local manufacturers last week with a proposition. He represented himself as traveling in the interests of the de Rees-Bush Co., 12 Broadway and 1 and 3 Beaver St., New York. His story was that the house has openings for trade in Buenos Ayres, Rio de Janeiro, Santiago in Chile, and Caracas, Venezuela. He reiered those with whom he talked to G. W. Sheldon & Co., the firm's shipping agents. The scheme was in some ways like the many which are offered from time to time to take advantage of the South American trade. He interested a number of the local houses in the plan.

Attention was called in last week's issue to an attempt on the part of several local jewelers to induce the Pope's Island Mfg. Co. of New Bedford, to remove their plant to this town. A committee were selected by the manufacturers interested to exert their influence in that direction, if in their judgment it was desirable to bring the concern here. A new light is shed on the matter in an interview which was granted a New Bedford newspaper man by the treasurer of the company. He expresses the sentiments of the company as entirely adverse to the proposed change. The matter will probably now rest for a while at least.

Lincoln H. Bucks, Jefferson, Ia., was recently married to Miss Laura Baugham, of Lincoln, Neb.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.



\$24 GROSS \$24 GROSS \$18 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD
Add will Stand a Gold Acid Test
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO RINGS.

A. J. COMRIE,
AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness,
Harmony and
Volume

of tone, and have smooth
metallic tune sheets playing
thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE,
NEW YORK.

Joseph Seymour Manufacturing Co. SILVERSMITHS.

TRADE ★ \$ ★ MARK.
STERLING.

ESTABLISHED 1846.

Makers of Sterling Silver Flat-Ware Only.

Figured, Hand Engraved, Plain Tip'd, Fiddle and Old English Patterns. The only makers of Hand Finished Plain Tip'd work in the country. Plain Tip'd work from 5 oz. per doz. up.

Send for Catalogue or Sample Package.

SYRACUSE, N. Y.

Canada and the Provinces.

Chas. Braund has removed from Austin, Man., to Methven.

F. B. Ernst, jeweler, Mahone Bay, N. S., has opened in business.

L. E. Shaw, jeweler, Souris, P. E. I., has given a chattel mortgage for \$250.

F. J. Mockel, jeweler, McGregor, Man., has given a chattel mortgage to B. Stewart for \$600.

Jurey & Co. held an opening of their new store in Charlottetown, P. E. I., on Sept. 14, 15 and 16.

Thos. Brady, of Smith, Patterson & Co., Montreal, is showing his Fall samples at the northwest coast.

T. A. Grothie, Montreal, attended the banquet given to the Minister of Public Works, at Valleyfield, Sept. 20.

To Jos. Perras, jeweler, Hull, Que., were presented a few days ago, by his friends, an address and a valuable present.

John F. Zoller, silversmith, and wife, Hamilton, Ont., have given a renewal chattel mortgage to G. S. Bingham, for \$108.

The premises of Simpson, Hall, Miller & Co., Montreal, have been improved by the addition of a modern plate glass front.

R. A. Dickson, Montreal, gave a handsome prize to be raced for in the annual sports of the Protestant Insane Asylum, at Verdon, Sept. 17.

Among recent travelers in Montreal were: Walter J. Barr, Goldsmiths Stock Co., Toronto, and Jacob Levy, of Levy Bros. Co., Hamilton.

The value of the watches and jewelry imported into Toronto during August, 1898, was \$34,657, against \$28,938 for the corresponding month of 1897.

The colony of Victoria, Australia, exported goods to Canada this year for the first time in her history. The money value was £424, of which £250 was for uncut opals.

James J. Walsh, for 35 years a watchmaker in Montreal and for the last 25 years with Sharpley & Co., died Sept. 19, much regretted by the trade and all who knew him.

Recent visitors in Montreal were: Jacob Dover, Rossland, B. C.; A. Andrew, Jr., of Andrew & Co., Winnipeg; L. T. Jondry, Moncton, N. B., and E. N. Shaw, Waterloo, Que.

Clarence Wray, recently head repairer for Henry Birks & Sons, Montreal, is now managing the Bodega restaurant, Notre Dame St., in consequence of the sudden death of his father, the late proprietor.

C. H. Tibbetts, secretary of Simpson, Hall, Miller & Co., paid an official visit to Montreal last week, after spending some days in the Adirondacks, where he had good sport, shooting a couple of deer. Chas. Green, traveler of the same firm, reports a good Fall business at the coast. D. A. Merrick is showing his Fall samples in the east.

Connecticut.

Simpson, Hall, Miller & Co., Wallingford, are making a number of additions to their sterling silver ware department.

H. L. Wade, president of the Waterbury Clock Co., Waterbury, left last week for Toledo, O., to remain there a short time.

C. H. Kirk, formerly of the Winsted Optical Co., West Winsted, has moved



**A Ring of Beauty is a
Joy to the Wearer!**



The Retailer should always keep . . .

The Bryant Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Every Ring warranted. They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

Judicious Buyers

are invited to examine our recently imported assortments of

**Pearls, Rubies, Sapphires, Emeralds,
Olivines, Opals, Rose Diamonds,**

and other fancy gems.

Also complete lines of **Garnets, Amethysts
and Doublets, and all Imitation Stones.**

GOODFRIEND BROS.,

9-13 MAIDEN LANE, NEW YORK.

PROVIDENCE: 174 Weybosset St.

....Telephone: 662 Cortlandt....

to Southbridge, Mass., where he will act as superintendent in one of the departments of the American Optical Co.

W. F. Emmett, New Britain, is holding an auction sale at his store, 246 Main St.

C. Rogers & Bros., Meriden, have purchased a tract of land on Gale Ave., Meriden.

Geo. W. True, of Clark & True, Middletown, is back from a three weeks' trip in the Maine woods.

Charles Bullock, with Clark & True, Middletown, is in Poughkeepsie, N. Y., for a couple of weeks.

The E. N. Welch Mfg. Co., Bristol, are running 10½ hours daily. The extra half hour is taken out of the noon hour. Orders that are pressing for delivery create the necessity for the extra time.

Richard W. Miles was toastmaster at a banquet given in Meriden, Sept. 20, in honor of Attorney Charles H. Sawyer, on the eve of the latter's departure to assume the duties of consul at Arn Prior, Canada. Wilbur F. Rogers, C. E. Stockder, Jr., and Geo. M. Curtis were among those present.

Philadelphia.

J. L. Borsch sailed from New York on Thursday on the *Fuerst Bismarck*.

Jacob Mulr has been appointed a member of the Finance Committee of the Peace Jubilee Celebration.

George W. Jakemeit, watchmaker and jeweler, 1221 N. 12th St., was married last week to Miss Anna C. Anderson.

James Riley, of J. E. Caldwell & Co., has returned from Paxinosa Inn, Easton, almost entirely recovered from his recent severe illness.

Morris Vogel, of Morris Vogel & Bro., 722 Chestnut St., was elected chairman of the 32d Ward delegation to the Clerk of Quarter Sessions Republican convention on Sept. 22.

Henry Reise, charged with the larceny of a diamond stud and several pieces of scrap gold from Joseph M. Deschamps, was brought from New York to this city on Wednesday last and was subsequently committed to await trial.

William Leggins is making preparations to reopen his store at 1209 N. 11th St. For several years past Mr. Leggins has been in the habit of closing his store from June 1 until Oct. 1, and devoting the Summer to travel and recreation.

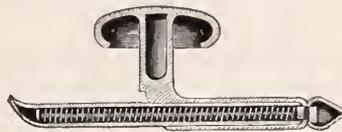
Wm. H. Long, president of the Jewelers' Club, presided at a reed bird dinner participated in by the members and their friends, at Essington, on Tuesday last. About 50 people sat down to the dinner, which was a lively and entertaining one in many respects. Speeches were made by W. P. Sackett, Harry Schimpf, James W. Barry, J. Warner Hutchins, L. S. Lewis and others.

Walter Goodman, who was formerly in the jewelry business at 634 Arch St., was sent to jail in default of bail on Friday, on the charge of larceny as bailee. James S. Clifford, a lawyer, testified that he had entrusted to the defendant a pair of diamond earrings valued at \$600, and that Goodman had pawned them. Mr. Clifford said that a brother of his had been similarly defrauded by the defendant.

A Restless Determination

to overcome every objection to the Spring Back Stud has kept us **THINKING** and the result of our thought is the production of a **NEW SPRING BACK STUD** that fills absolutely every requirement of a Shirt Stud, thus placing us far in advance of the position we have always held as **THE LEADING MANUFACTURERS** of **SPRING BACK STUDS. DEALERS** and **THEIR CUSTOMERS** will be quick to see the advantages of our many improvements, for it's as plain as **A, B, C.**

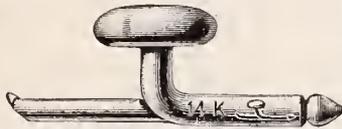
A



usual length and more rigid because of greater diameter.

By placing Spring inside of pin or piston (not outside as all others are made) we can make the pin twice the rigid

B



a combination of the two, without the annoyance of working out of shirt or fear of loss.

By placing post in center of back, makes Stud suitable for any style shirt, with either button holes, eyelet holes or

C



By pointing pin at one end, and by rounding the other end, makes Stud easy to insert, and when drawing piston gives flush joint, adding support where greatest strength is necessary.

button holes, eyelet holes or a combination of the two, without the annoyance of working out of shirt or fear of loss.

IN SHORT — As a stem wind watch is superior to a key wind, so is **THE NEW LARTER STUD** superior to any other Stud made.



Having applied for Letters Patent, protects dealers using these Studs, as well as ourselves, from competition.

TO BE HAD IN 14K. GOLD, IN ONE HUNDRED AND SIXTY DIFFERENT DESIRABLE PATTERNS AND SIZES.

Larter, Elcox & Co.,

21 & 23 Maiden Lane, New York.

AUDEMAMR

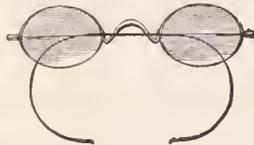


U. S. Army and Navy Field Glasses.
None Better.
Binoculars AND Telescopes.



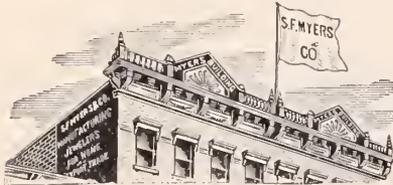
Import Line of... Opera Glasses
Now ready for inspection.

NEW DEPARTURE PATENT NEVER-BREAK-STRAPS ON ALL SKELETON SPECTACLES and EYEGLASSES.



NON-CORRO-SIVE, NICKEL SILVER MOUNTINGS.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,

48-50 MAIDEN LANE,
33-35 Liberty St.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

New York.

L. Rosenberger.
M. Rosenberger.
Established 1848.

CHAS. ROSE,

MINIATURES, THE BEST.

On Watches, - \$1.00

On Ivory, Colored, 7.50



NOTE LOW PRICES.
Studio, 192 Water St. Office, 202 Broadway. NEW YORK

WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

Boston.

TRADE CONDITIONS.

Business continues to show improvement and, except in the mill cities, is fairly active. Jobbers are receiving pretty good orders and men on the road send home encouraging reports compared with their previous experience for a number of months. F. H. Woodman, of Woodman-Cook Co., has been to New York and Philadelphia the past week, and reports excellent trade booked in each city. H. L. Houghton, dealer in optical supplies, has returned from New York, and stopped over en route in Springfield, Hartford and other cities of importance, finding business very much better than the usual trade of the past year or two. Mr. Robbins, of the American Waltham Watch Co., says their business is surprisingly good. Demand keeps away ahead of production and night work is necessary in some departments. Higher grade movements are in request also, and the situation is very promising for continued demand.

Charles Harwood, of Harwood Bros., was in New York on a pleasure trip the past week.

George Freeman, of Harrington & Freeman, started Saturday on a vacation trip to the Maine woods.

Carter Hickok, Montreal, one of the prominent buyers in town, has been on a business trip to Boston and New York this month.

William L. Russell, who has been established for the last 18 years at 136 Dudley St., will move to 77 Warren St., Roxbury District.

Smith, Patterson & Co. have added a new department and will hereafter carry a line of parlor lamps, Japanese art goods and cloisonné goods.

Geo. E. Homer has just received an order for 95 gross of spoons for the Food Fair to be held at Madison Square Garden, New York, in October.

Lee Randle, formerly watchmaker for Smith, Patterson & Co., has started in business on his own account, opening a place at Grove Hall, Roxbury District.

Alvin T. Morrill, of the Morrill Bros. Co., has been to New York and Providence

the past week to consult with some of the leading creditors of the company regarding arrangements for his continuance of the business as successor to the corporation.

Arthur M. Little, treasurer of the E. Howard Watch and Clock Co., who has returned to this city, having given up his Marblehead Neck residence, has the sympathy of the entire trade in his recent bereavement by the death of his wife, which took place at Marblehead about a fortnight ago.

The Fall outing of the Boston Jewelers' Club, which was announced to take place Sept. 24, has been postponed to Saturday, Oct. 1, which will prove to be a more convenient date for some of the members who desired to participate. A tally-ho ride to Squantum and dinner at the Squantum Inn will be the features of the occasion. The members will meet at the Parker House and start on their ride at 1.30 o'clock P. M.

The excursion rates for Odd Fellows' week brought numerous buyers to town, among those visiting the trade being: E. L. Poor, Northwood; F. M. Nichols, Taunton; W. H. Heath, South Braintree; A. P. Hendricks, Nashua; J. H. Voyer, Manchester; W. T. Almy, New Bedford; A. H. Hitchcock, Springfield; W. R. Hurlburt, South Framingham; G. S. Strout, Clinton; H. E. Murdock, Portland, Me.; F. A. Harriman, Waterville; Guy O. Vickery, Augusta; F. S. Story, Hillsboro Bridge; J. A. Ober, Milford, N. H.; Dana N. Coy, Windsor, Vt.; Mr. Marshall, Middleboro, Vt.; E. H. Harper, Stellarton, N. S.; C. A. Stevens, of Stevens Optical Co., Providence; W. B. Wood, for Howe & Stetson, New Haven; A. B. Bruneau, Fall River; G. H. Pond, Westboro; H. O. Taggard, Skowhegan; Carter Hickok, Montreal; Mr. Temple, of Temple & Farrington Co., Manchester.

The Wadsworth Watch Case Co., Newport, Ky., are still sending out their illustrated catalogue which contains all their latest designs. Any of the trade can have it upon application. The company are turning out some very elegant styles this season. Harry Walton is carrying some of the latest designs.

TRADE-MARK.



Spanish War Souvenirs.

Dewey and Hobson watch movements. Maine cases made of steel from the Battle Ship Maine, with gold filled centers; perfect time keepers.

Dewey, 16 size, in Maine Case, Retail for \$6.00.
Hobson, 0 size, for \$8.75.

Send for Catalogue, Discounts, etc.

W. F. Doll Mfg. Co.,

No. 13 Maiden Lane,
New York.

News Gleanings.

S. W. Klass will leave Norway, Mich., Oct. 1.

Bunnell & Aikens, Bellefonte, Pa., are out of business.

Peter Christensen has opened a jewelry stock in Exira, Ia.

T. W. Rogers has removed from Quincy, Ill., to Kirksville, Ill.

The L. D. Abell Jewelry Co., Zanesville, O., are out of business.

E. Wilcox is a new watchmaker and optician in Fulton, N. Y.

J. A. La Craft has opened a new jewelry store in Plainview, Minn.

S. J. Borst has opened a watch repairing business at Homer, N. Y.

D. B. Bryan, optician, has located permanently in Rush City, Minn.

W. E. Brown has removed from Mt. Vernon, Ia., to Waterloo, Ia.

G. W. Baker has opened a new jewelry establishment in Grenola, Kan.

M. White, Davis, I. T., has given a chattel mortgage on merchandise amounting to \$359.

Fred C. Parshall is the new manager of the J. W. Tuttle Jewelry Co., Plattsburgh, N. Y.

Rudolph Kaempf, Plymouth, Wis., announces that he has decided to close out his store.

Louis Brin has purchased the entire stock and fixtures of H. A. Lange, 864 Main St., Dubuque, Ia.

Jones & Gibson, Browning, Mo., have dissolved, and M. L. Gibson will continue the business.

Jeweler Augsberger, Berne, Ind., was recently robbed of goods said to be valued at about \$100.

W. Fred Newhall, Lynn, Mass., has been in Bethlehem, N. H., for a week, registered at the Sinclair House.

Suit to foreclose a real estate mortgage for \$1,798 has been filed against Henry Crawford, jeweler, Garner, Ia.

Edward D. Buckley has given a chattel mortgage on his jewelry and hardware stock in De Witt, Ia., for \$200.

The new store which H. Marks will open in Carlisle, Pa., will be located in the Steele building, Hanover and Pomfret Sts.

Jasper & Fishback is the style of a new watch repair and jewelry firm who have opened a business in Oronogo, Mo.

The Sept. 13 issue of the Owosso, Mich., *American* contained a portrait and biographical sketch of F. B. Holman, jeweler.

Eugene Meron, Montgomery Center, Vt., has removed his jewelry business and barber shop to another location in that town.

G. A. Brock, optician at Feagans' jewelry store, Joliet, Ill., has returned with his bride from a wedding trip to Portland, Ore.

J. H. Witty, of Hopkins & Witty, Dubuque, Ia., on Sept. 20, was united in marriage to Miss Lucine E. Kunz, at St. Louis, Mo.

Martin K. Fay, of Webster, Mass., has returned to Keene, N. H., to work for his brother, H. E. Fay, as jeweler and salesman.

A. B. Crawford, of Elgin, Ill., has purchased the Bossen Jewelry Store, Astoria, Ill. He has leased floor space at the Toler & Kost drug store, that place.

L. S. Parsons, Waterloo, Ia., has sold

to the new jewelers, Garrabrant & Bouck, his entire outfit of show cases and fixtures and small musical instruments.

The Cardon Jewelry Co. have sold out to E. D. Harrison the branch store they have been operating in Pocatello, Idaho, but continue in business in Logan, Utah.

The new court house at Easton, Md., will have on it a town clock. It will cost about \$1,000. The county commissioners subscribed \$100 and the town commission \$100 also. The balance will be made up by private subscriptions.

D. Nabstead, who has been in charge of the manufacturing department of the J. W. Neasham jewelry store, Ottumwa, Ia., for the past year, has resigned and left for Davenport, Ia., where he will become associated in the jewelry business with his father and a brother.

Wm. G. Hussey & Co., jewelers and silversmiths, 74 Washington St., Salem, Mass., will soon move to a store at 252 Essex St., which, when the changes and improvements now in progress are completed, will be the handsomest and largest store of its kind in Salem.

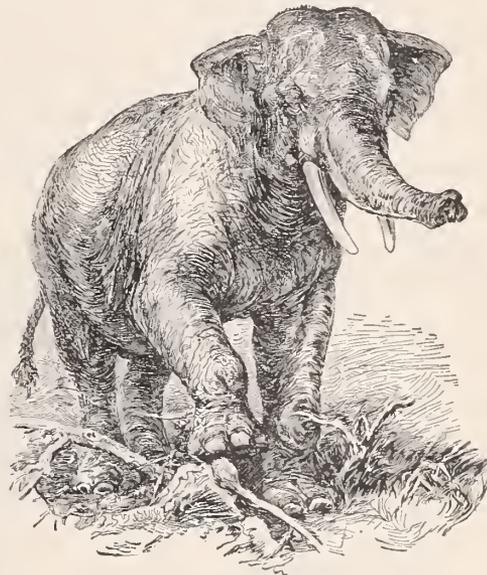
The quarters of Rudisill Bros., Altoona, Pa., will undergo important changes during the next 30 days. The room will be extended in the rear, the ceiling will be raised

about three feet, a new plate glass will adorn the front, and new cases and counters will take the place of the old ones.

J. G. Raine, jeweler, Cripple Creek, Col., has been nominated for the State Legislature by the Republican party. Mr. Raine is one of the most highly esteemed men of the gold district. He has been in business in Cripple Creek for a long time, and will make a strong race for the election.

F. E. Brodie, jeweler and electrician, Rock Hill, S. C., has been selected by the directors as the manager and superintendent of the Rock Hill telephone system. He put up and has in charge the town clock of Rock Hill, and he also recently put in the time and telephone systems in the buildings of Winthrop College.

William H. Jones, colored, took advantage of the excitement on Baltimore St., caused by the Dixie parade, to enter William C. Guerth's jewelry store, 611 E. Baltimore St., and help himself to two rings, valued at \$7.50. Mr. Guerth said Jones entered the store and asked to be shown some rings. There was a large crowd in front of the store, and while Mr. Guerth's attention was attracted to the street for a moment two rings were taken from the tray. The loss was noted as soon as Jones left the store, and Mr. Guerth followed



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14 EAST 17TH ST.,
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Royal Worcester Porcelain

is particularly adapted for

**Wedding Presents,
Holiday and Birthday Gifts.**

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

him until a patrolman was met. The two rings were found in Jones' possession, and the Justice committed him for court.

E. M. Spear has succeeded to the business of Stocks & Spear, Genoa, Neb.

Fred B. Reed has succeeded to the business of Gressler & Reed, Waucoma, Ia.

B. Goldstein, manufacturing jeweler, Utica, N. Y., has removed to 209 Genesee St.

The business of Jean Tack, Newark, N. J., has been succeeded by Sherman & Tack, Inc.

Dayton Jewelry & Mercantile Co., Dayton, O., have incorporated with a capital of \$10,000.

Harry N. Clark has returned to Cazenovia, N. Y., and opened a jewelry business in that village.

Saks & Co. are successors to Emmons S. Smith, fancy goods, etc., 705-711 Penn. Ave., Washington, D. C.

The business of W. G. Beasley & Co., Rich Hill, Mo., has been incorporated as the Beasley Mercantile Co.

The Pope Optical Co. have moved to 606 Main St., Worcester, Mass., from their former location in that city.

H. C. Thomas, Washington, Ind., announces an auction sale of his entire stock for the benefit of his creditors.

Calvin S. Ball, Syracuse, N. Y., has re-

turned from a three months' stay at his cottage on Round Island, St. Lawrence River.

Wm. P. Hillick, optician, Fulton, N. Y., is now located in the Town Hall building, and has three pleasant rooms well adapted to his profession.

E. D. Bradley, formerly located at Susquehanna, Pa., has discontinued his business there and gone on the road for a Buffalo, N. Y., jewelry firm.

John Stoccker, Syracuse, N. Y., has placed in his store five new four level show cases, making a complete transformation in his already very neat establishment.

W. G. Mead, Cortland, N. Y., last week moved into his new store. Since acquiring the property Mr. Mead has expended much money on the building, and an up-to-date jewelry store will be the result.

Otto L. Beck, Peru, Ind., is about to add a double deck show case to his store, to be filled with jewelry and sterling silver novelties. He also will have a fine display window erected to show his goods to the public more completely than they have hitherto been shown.

Patrick H. McGlade, Scottsburg, Ind., owns a one-day clock made nearly 200 years ago in Germany. The clock was brought to this country in the early part of the century, and purchased by the present owner for a pint bottle of whiskey. It is hand-carved and keeps very good time. It is wound up by pulling a six foot chain attached to a single weight over a groove in a pulley. Owing to this peculiar winding arrangement the clock must be suspended some eight feet from the floor. The original weight, filled with sand, is still in use.

Birmingham, Ala.

Mrs. W. A. Parrish, wife of W. A. Parrish, the Second Ave. jeweler, has recovered from what was a very serious illness. Mr. Parrish lost much time from his business while she was ill.

E. Gluck is visiting New York and other eastern cities. He will buy heavily. William Rosenstihl, of Rosenstihl Bros., has not gone to market yet, nor has Harry Mercer.

J. H. Bate, of the Bate Jewelry Co., at Anniston, Ala., is on his way north and east to buy goods, and will be in New York this week. Mr. Bate buys not only for his Anniston house, but also for stores he owns at Marietta and Barnesville, Ga.

The local jewelers are getting back from market. H. C. Abbott, of H. C. Abbott & Bro., who came back a few days since, says he bought the biggest stock in the history of his business. He thinks the outlook for business is bright and shows his confidence by laying in goods to meet all possible demands.

THE CIRCULAR has received from the Carborundum Co., Niagara Falls, N. Y., a carefully compiled, well printed and handsomely illustrated brochure, entitled "Carborundum." This work, which is really an illustrated catalogue, contains a well written article on the manufacture and development of carborundum, a list of the company's products and a complete illustrated price list. Jewelers who are using or intend to use carborundum will find the catalogue valuable.

PUBLIC OPINION MAKES REPUTATION!

Boston Daily Globe, New England's greatest newspaper:

E. J. Gregory has made an honorable reputation as an auctioneer; his services will be best appreciated after he has been tried.

Springfield Republican, June 8, 1898, calls E. J. Gregory the Jewelry Auctioneer of Boston.

Springfield Union, June 8, 1898, says:

E. J. Gregory, Auctioneer, is a guaranty that a sale will be conducted honorably and upon the lines laid down.

Springfield Daily News, June 18, 1898:

E. J. Gregory, of Boston, Jewelers' Auctioneer, makes a specialty of this line of work. He has achieved wide favor in the trade his methods are quiet and straightforward and his customers soon learn to have confidence in his statements.

Springfield Tribune, June 25, 1898:

E. J. Gregory, of Boston, Jewelry Auctioneer, has shown how a first-class stock should be handled at auction. People have been weary of the usual circus "barker" methods that are customary with such sales, and Mr. Gregory's unexaggerated statements and conservative methods win confidence.

Woburn Journal, Woburn, Mass.

E. J. Gregory made a great success of selling Fogg's jewelry at auction. Jewelry is one of Auctioneer Gregory's strongest holds having been engaged in it for years, and nobody can beat him at it. He is trustworthy, energetic and fair to deal with; he is one of the most successful auctioneers in the State.

ESTABLISHED,
1876.
E. J. GREGORY
JEWELER'S
AUCTIONEER.
JEWELERS BUILDING.
ROOM, 63 — BOSTON, MASS.

Time vs. Money.

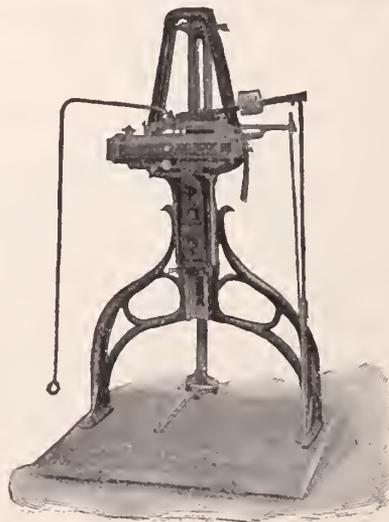
Being an Engraver yourself you don't need an Engraving Machine, eh? How about the height of the season, when you're busy all day selling goods? Then, if you had an Engraving Machine that your assistant could operate with ease, you'd make more money, wouldn't you? Moral—get an

Eaton-Engle Engraving Machine.

Easy to Buy. Easy to Work.

EATON & GLOVER,

111 Nassau St., New York.



Capt. Sigsbee Courteously Accepts a Patriotic Watch.

THE CIRCULAR last week described a new patriotic watch which W. F. Doll & Co., New York, have just placed upon the market. The firm sent one of these watches to Capt. Sigsbee, of the battleship *Texas*, accompanied by the following letter:

Captain Sigsbee, U. S. Battleship *Texas*.
 DEAR SIR: The steel in the case of the accompanying watch is a portion of the late U. S. battleship "Maine" procured through the courtesy of Rear Admiral Bunce, U. S. N., and fashioned by us as part of a watch, which we stamp
 "The Maine, Feb. 15, '98."
 The movement of the watch is specially made for us by the American Waltham Watch Co. and is named

"Dewey, May 1, '98,"
 in honor of Admiral Dewey, who first remembered the "Maine."

Kindly accept this specimen of American handiwork as a slight testimonial of the high esteem entertained for you by your countrymen.

With sincerest wishes for your happiness, believe us, yours sincerely,
 W. F. DOLL & Co.

In response W. F. Doll & Co., received the following letter from Capt. Sigsbee:

United States Steamship *Texas*,
 Navy Yard, New York, Sept. 23, 1898.
 Messrs. Wm. F. Doll & Co., New York City.

GENTLEMEN: Please accept my apology for failing to respond sooner to your kind letter of Sept. 3.

Your letter was received on the eve of my departure from the city and on my return my cabin was uninhabitable by reason of repairs going on.

The watch is a beautiful and valuable souvenir of the "Maine." On this receipt I transferred a plain steel case watch that I had worn during the war to my son, Charles Dwight Sigsbee, Jr., and I am now wearing the watch made by you.

I have shown it to many people, all of whom have greatly admired it.

Thanking you for the watch and for your kind expressions, I am yours very respectfully,

C. D. SIGSBEE,
 Captain U. S. Navy.

Albert Bros., Cincinnati, O., have made an elegant beginning with sales of their large lot of clocks. Last month they sold over 500. They also closed out 200 solid gold o size watches at startling prices that made them go.

The Johnston Optical Co., Detroit, Mich., have just issued to the trade a 20 page pamphlet containing tables, diagrams, illustrations and descriptions explanatory of their system of naming the different dimensions of frames. By this system a dealer may order any dimensions of frame up to a million, by use of a single word. The pamphlet also contains an illustrated and descriptive price list of the leading examples of their many lines of spectacles and eyeglasses.

A deed of trust for \$650 has been given by M. Chiariglion, Pueblo, Col.

Fall Productions

in Fine Gold Cases.

In designing their lines for the Fall season of 1898, the American Watch Case Co., have borne in mind the steadily increasing demands of the trade. As a result, their new productions exceed in the beauty and variety of design and extensiveness any of their previous efforts.



American Watch Case Co.,

9-13 MAIDEN LANE, NEW YORK.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED 1850.

C. F. RUMPP & SONS,



FINE LEATHER GOODS,

Fifth and Cherry Streets,
 Philadelphia:

Special Catalogue for Jewelers.

New York Salesrooms:
 621 BROADWAY.



V

Means everything that is first quality in Watch Glasses.

T

They are used by more Watch and Case Makers than all others.

F

Their success has induced others to copy the label but not the quality.

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which contains over 2,000 marks, covering every line handled by jewelers, besides other interesting and valuable information.

Price \$3.00.

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New York.

Send for Catalogue. It's free.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A YOUNG MAN of 18 wishes position in jewelry store or wholesale house; can repair clocks and jewelry, also dress windows; best of references; salary moderate. R. K., care JEWELERS' CIRCULAR.

POSITION WANTED as traveling salesman; five years' experience; full line of jewelry and silver novelties; have trade through Pennsylvania, New Jersey, Maryland and New York. Address G., care JEWELERS' CIRCULAR.

BY JAN. 1ST, 99 - Watchmaker and jeweler, age 27, single, 11 years' experience, desires to change; competent to take full charge of business; correspondence solicited and strictest investigation invited. Address Refinisher, care JEWELERS' CIRCULAR.

Help Wanted.

YOUNG MAN, 1 or 2 years' experience, who desires to finish trade and learn engraving; good advantages. Apply at once box 155, Norwich, N. Y.

WANTED AT ONCE, a first-class watchmaker, jeweler and engraver; send photo, samples of engraving and references in first letter. Address C. A. Blocher, Gettysburg, Pa.

WANTED - A young man, good salesman, who can keep stock in good order, engrave and clock repairing; send photo, samples of engraving, references, state salary. Address E. P. Wheeler, 204 Market St., Paterson, N. J.

Business Opportunities.

FOR SALE - A jewelry store in Jersey, with or without stock at two thirds of invoice. Inquire G. Wilkens, 241 Ft St Ave., New York.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Weverly, R. I.

FOR SALE - OLD ESTABLISHED jewelry business, who resale and retail, Milwaukee, Wis.; small amount down, balance in long time; has averaged nearly 20 per cent for 25 years; good reasons for retiring; grand opportunity for right party. Address O. L. Rosenkrans, Milwaukee, Wis.

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STORE AND OFFICES TO LET; rent \$150 and up; also for light manufacturing, 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

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DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES,
TABLE WARE, MEDALS, BADGES,

ETC., ETC.

J. ROTH LISBERGER,
327 Washington St., BUFFALO, N. Y.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, SEPT. 28, 1898.

No. 9.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

M. Goldstein, cutlery, etc., has given a bill of sale for \$2,585.

Dr. W. T. Cole, Waco, Tex., was a visitor here last week. He is on his European trip.

Philip Jacoby, Kalispel, Mont., was in the city last week combining pleasure and business.

Mr. Stein, of Stein & Ellbogen Co., has returned from his outing at Mackinac Islands.

Judgment aggregating \$1,100 has been entered against C. F. Bauer, Saginaw, Mich.

E. Stern & Co., manufacturing jewelers, seventh floor Masonic Temple, have gone out of business.

Adolphe Schwob, formerly at 103 State St., has removed to the Silversmiths' building, 137 Wabash Ave.

Mr. and Mrs. Brayton have gone to Springfield to visit their friend Dr. Hagler. Mr. Brayton is expected back again this week.

E. E. Marek, formerly with the Geneva Optical Co., starts in business for himself this week in an office on the fourth floor Masonic Temple.

Mr. Dorrance, Chicago manager for Simons, Bro. & Co., has returned from his trip northwest and says he had a splendid trip and good business.

A. L. Sercomb was taken seriously ill last Sunday, having contracted a severe cold, but is reported much improved and is expected down to his office again this week.

Chas. McDonald, acting manager in the absence of J. H. Stevenson, the regular manager for E. G. Webster & Son, reports business very active. Mr. Stevenson is expected back Oct. 5.

Philo Durfee, an aged safeblower, was sent to Joliet by Judge Stein for an indefinite term for burglary in Henry Humiston's jewelry store, 665½ W. Lake St. Durfee has served seven terms, aggregating 30 years, in the penitentiaries of Illinois, Iowa, Ohio and Michigan.

Buyers in town last week were: B. Arnold, Denton, Mich.; Miss Sophia Brunner, of Brunner Bros. Co., Cleveland, O.; F. H. Shearer, Bay City, Mich.; D. C. Robinson, Fowler, Ind.; H. C. Simons, Coldwater, Mich.; Mr. Lovell, Racine, Wis.; H. Plumb, Des Moines, Ia.; J. R. Mercer, Kansas City, Mo.; Mr. Gann, of Smith &

Gann, Madison, Wis.; Mr. Butterfield, of Butterfield & Gage, Hampshire, Ill.; J. Braun, Two Rivers, Wis.; E. K. Caruthers, Bloomington, Ill.; E. A. Smythe, Elgin, Ill.; F. Bosecker, Guttenberg, Ia.; G. W. Shellman, Kalamazoo, Mich.; C. W. Gearhart, Oregon, Ill.; M. J. Soukup, Decorah, Ia.; Trask & Plain, Aurora, Ill.; V. D. Morris, Mt. Pleasant, Ia.; L. H. Bauer, Elgin, Ill.; M. A. Lumbard, Des Moines, Ia.; J. B. Eberhardt, So. Chicago, Ill.; Mr. Haviland, of Bosworth & Haviland, Minneapolis, Minn.; J. R. Shaeffer, Bloomfield, Ia.

Cincinnati.

TRADE CONDITIONS.

Trade is very much improved but collections are still slow. All the factories are busy and present the appearance of the good times of a few years ago.

Frank Herschede is in the east looking up novelties for the Fall trade.

Sigmund Strauss, who is now traveling for himself, has returned from an extended trip, having had a very fair trade.

Joseph Noterman, Sr., has returned from Asheville, N. C., where he has been all Summer. He is looking in good health.

R. C. Harris, of the Ansonia Clock Co., was in town last week. When asked if porcelain clocks were going on forever he said he would predict a long and useful life of them.

The Homan Silver Plate Co. will be in their new building in about two weeks. Joseph T. Homan is in the east looking after their interests in the big proposed combine.

L. H. Cohen, manufacturer of metal goods, was in Cincinnati last week calling on his agents, Bloom & Phillips. He went as far as St. Louis. His visit west includes only Chicago, St. Louis and Cincinnati.

There was a fire in the building in which Joseph Noterman & Co. are located last week which, if it had not been nipped in its incipency, might have been a disastrous one. Noterman & Co. sustained no loss.

J. Dorst, Harry Walton and J. Davidson, appraisers of the Oskamp stock, are at work, and from all appearances it will take them two weeks longer to complete their task. The stock is very large and valuable.

The O. E. Bell Co., this city, are out with another snap for the trade. They now offer for mail orders for a dozen of their fine Bell cases an extra case free. This is only for mail orders, as there is no expense attending this plan.

Swindler Lodtman at His Old Game.

PITTSBURGH, Pa., Sept. 24.—The Allegheny police are looking for William Lodtman, who is wanted for passing a check on J. P. Steinmann, 105 Federal St. Mr. Steinmann alleges that Lodtman came to his store on Sept. 14 and examined a watch, expressing a desire to purchase it. After



HOLD ON TO THIS MAN.

WILLIAM LODTMAN THE SWINDLER WHO IS AGAIN OPERATING AMONG THE JEWELERS

looking over a number he finally chose one the price of which was \$18. In payment he presented a draft on the First National bank of Chicago for \$20, which was accepted, the stranger receiving \$2 in change.

Mr. Steinmann sent the draft to Chicago and in a few days it was returned with the words "No funds" marked across the face. An accompanying letter stated that no such man as Boice, the signer of the draft, was known at the bank. The draft was made payable to the order of William Lodtman, and was signed by Ed. A. Boice. It had the proper amount of revenue stamps affixed, and the blank draft was filled in properly and was that of the First National bank of Chicago. The man claimed he was William Lodtman, that he was the correspondent of several German newspapers in the United States, and showed copies of German papers containing articles signed by William Lodtman.

This Pittsburgh swindler is undoubtedly the William Lodtman who was arrested in July, 1897, in San Francisco, through the efforts of Hammersmith & Field, jewelers, who recognized his portrait in *THE JEWELERS' CIRCULAR* of June 30, 1897.

Detroit.

The following Michigan country jewelers were here last week: C. M. Dougherty, Farmington; J. H. Bidwell, Lapeer.

W. E. Counter, formerly a jeweler at Three Rivers, Mich., has opened up a store at 307 Woodward Ave., this city.

Burglars entered the store of the Detroit Trading Stamp Co. last week and carried off watches, cutlery, opera glasses, etc., valued at \$120.

Ralph Dewey, formerly with Spaulding & Co., Paris, but more recently with Smith, Sturgeon & Co., Detroit, has accepted a position with Wright, Kay & Co., this city.

William Curley and Theodore Herig were arrested last week with a large quantity of jewelry in their possession. They were taken to Port Huron, Mich., where it is suspected they robbed a jewelry store.

Eight years ago P. Rathbun, Petoskey, Mich., married the daughter of jeweler Jacob A. Suits, of Dowagiac, Mich. The marriage proved a failure, although one son was the result. Last week the father, it is alleged, kidnapped the son and Suits has employed legal talent to get the lad back.

Indianapolis.

Julius C. Walk, accompanied by his wife and daughter, left Sept. 24 for a purchasing and pleasure trip to New York.

D. Rosenbaum, Anderson, Ind., and A. Bruder, Fort Wayne, Ind., have just returned from purchasing trips east.

Henry Rossier, Martinsville, Ind.; Charles M. Hunnicutt, Rockville, Ind., and Ed. O. Collins, Franklin, Ind., were in the city last week.

F. M. Herron is searching the New York markets for novelties. He is also being entertained by friends and visiting the United States battleships.

M. T. Campbell, a Massachusetts Ave. jeweler, had on exhibition at the State Fair a chainless bicycle of his own invention. It is a handsome wheel, claimed to be perfectly easy in running. A number of manufacturing firms are figuring with Mr. Campbell to secure his patent.

Minneapolis and St. Paul.

Jno. McKenzie, until recently with Rentz Bros., is now with H. L. Carpenter & Co., Minneapolis.

R. Giswold, Rush City, Minn., and E. Hanson, Fairfax, Minn., were buyers in Minneapolis last week.

The police have recovered a \$60 diamond stolen from the jewelry store of Finkelstein & Co., St. Paul.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: F. H. Noble & Co., by A. L. Reach; Lord & Case, by O. E. Case; E. L. Logce & Co., by C. S. Hungerford; Wiener Bros., by J. Wiener; S. & B. Lederer, by G. Rodenburg; H. F. Hahn & Co., by Mr. Deprier; C. H. Knights & Co., by Chas. Garlick; Biny, Dreyfus & Co., by Mr. Biny; Geneva Optical Co., by Tom Wall; Knickerbocker Silver Plate Co., by Fred King; S. Lindenborn, by N. Wolff, and the representatives of the following firms: New Haven Clock Co., Ingersoll Watch Co., Whiting Mfg. Co., New England Watch Co.

St. Louis.

Joseph Linz, of J. Linz & Bro., Dallas, Tex., is in the city.

Chas. Eckhold has accepted a position with Fred. S. McIntyre, South McAlester, I. Ter.

Henry Estinghausen, of the Attleboro Jewelry Co., leaves this week for a business trip to Mexico.

H. Foerste will open a store at Okawville, Ill., and bought his opening bill of goods in this city the past week.

Ras Redwine, Henderson, Tex., was here last week making purchases for a new store he will shortly open at Longview, Tex.

W. M. Pyle, a traveling representative of F. W. Hoyt & Co., this city, is taking a week's rest, and will start on the road again on the 25th inst.

Carl Blatt, lapidary, now doing business in the building at Broadway and Olive St., will remove Oct. 1 to the Holland building, where he will have much more commodious quarters.

Alfred Aloe has been commissioned a second lieutenant in the regular army and assigned to the 18th Infantry regiment, which is now doing duty in the Philippine Islands. He left St. Louis Wednesday for his new post.

Among out-of-town customers here the past week were: T. T. Neill, Oxford, Miss.; M. Peel, Rutherford, Tenn.; J. J. Layton, Perryville, Mo.; W. I. Grob, Belleville, Ill.; G. F. Stahl, Sullivan, Mo.

Kansas City.

S. J. Huey, Excelsior Springs, Mo., is contemplating generally remodeling his store.

H. R. Tower, of the Tower Jewelry Co.,

Moberly, Mo., was here last week on his way home from a short vacation trip.

J. R. Mercer, who has been in New York and the east for two weeks, is expected home the last of the week. Mr. Mercer's store is being redecorated.

J. B. Ward's store on Independence Ave.



JOHN F. TURNER,
Auctioneer,

Jewelry, Bric-a-Brac, Objets d'Art,

103 STATE STREET, CHICAGO.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR CHICAGO.

Two Medals from World's Fair Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., CHICAGO

Chicago Gold Pen Repairer.



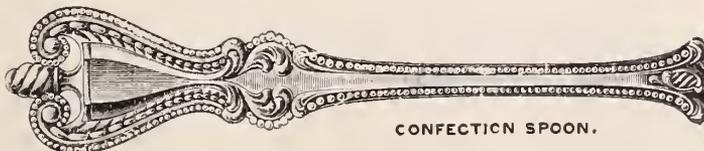
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill



STERLING SILVER.

Colonial

JEWELERS ONLY.



CONFECTION SPOON.

TOWLE MANUFACTURING COMPANY,
CHICAGO, NEWBURYPORT, MASS.

was robbed last week of six gold watches and a quantity of small goods. A thief sneaked in when the clerk was out at the back door.

Jaccards will have their optical room in their new building ready to open Oct. 1. This room will be one of the finest and most complete of its kind in the west, being entirely fitted up with new apparatus.

The out-of-town buyers here last week were: S. J. Huey, Excelsior Springs, Mo.; E. R. Moses, Great Bend, Kan.; B. F. Rhodes, Minneapolis, Kan.; W. H. Meyer, Lawson, Mo.; S. A. Young, Kearney, Mo.

The Kansas City wholesale jewelers are making extensive preparations to receive and entertain the visiting jewelers who may be in the city the first week of October, to attend the carnival held here the first week in October. The railroads are offering lower excursion rates to the city than ever before and it is expected that the largest crowd that was ever in the city will attend.

San Francisco.

TRADE CONDITIONS.

The trade so far for September is good. The jobbers and dealers all seem quite busy and the further the season advances the greater the increase of business.

Col. Andrews is rearranging his store.

Geo. Mayerle has opened up an optical store at 1071½ Market St.

Geo. Bauer, formerly with Alphonse Judis, is now employed at Shreve & Co.'s.

W. B. Glidden and family have returned from a pleasure trip to Los Angeles, Cal.

John Hood, Santa Rosa, Cal., and F. J. Stumm, Benecia, Cal., were in the city last week.

M. Schussler, of M. Schussler & Co., is a very sick man, but the latest report is that he is slightly improving.

The Irish Fair recently held in this city had its prize medals and souvenirs made at Hammersmith & Field's. The fair used quite a number.

Among the eastern travelers recently in San Francisco were the following: Mr. Stearns, Roy Watch Case Co., New York; Mr. Whiting, Whiting & Davis, New York; Mr. Rowbotham, the Rowbotham Co., New York, and Mr. Stanley, who represents several firms.

A petition has been presented to Gov. Budd asking for pardon for William Gridley, who stole two watches from Glindemann & Schweitzer recently. At the trial it appeared that owing to domestic trouble he had become very poor and subject to spells of melancholia, and that before this his life had been exemplary in business and social affairs.

Pacific Coast Notes.

M. Hetzler has opened a jewelry store at Haywards, Cal.

E. W. Wright, Bakersfield, Cal., has put in a line of stationery.

W. H. Scribner, Bakersfield, Cal., is fitting up an optical store.

O. M. Campbell has returned to Petaluma, Cal., and will resume the jewelry business there.

H. J. Whitley, Los Angeles, Cal., who has only occupied part of his present store, has now taken the whole and is fitting it up

elegantly and putting in electric lights, fine show cases, mirrors, etc.

Otto Ellwell contemplates moving his jewelry store from Castle Rock, Wash., to Kelso, same State.

Geo. E. Ducommun, jeweler and optician, who has been in business in Tulare county, Cal., for the past 14 years, will move from there to Hanford, Kings county, and engage in business at that place.

Pacific Northwest.

TRADE CONDITIONS.

The Fall trade in Portland is opening up very well. An unusually good season is expected.

W. H. McMullen, Rogers, Ark., contemplates moving to Salem, Ore.

Harry Hollingsworth has purchased the watch repairing outfit of Mr. Hickle, Medford, Ore.

D. N. Keene, North Yakima, Wash., has put up a handsome clock, illuminated at night, in front of his store.

Frank Gunther, watchmaker, has returned from Marysville, Cal., to Lakeview, Ore., where he will remain.

E. C. Klumpp, formerly manager of the San Francisco Diamond House, arrived in Portland last week and is now with A. Feldenheimer.

George G. Hedger, Enterprise, Ore., has purchased an interest in the furniture business of Hedger & Lewis. His jewelry business will be conducted in the same store.

Among the eastern travelers who arrived in Portland, Ore., last week were: H. Abraham, Oppenheimer Bros. & Veith, New York, and David Beer, of Bernheim, Cohen & Beer, New York.

Columbus, O.

E. Bixby, jeweler, Ironton, O., was here on business last week.

T. J. Hartley, receiver for the Bonebrake stock, at Westerville, has bought the goods himself and will open a store on the viaduct, this city.

Warren G. Bancroft, of Bancroft Bros., will visit New York early next week for the purpose of laying in a supply of holiday and Winter goods.

Mr. Van Veen, of Bradley & Hubbard Mfg. Co., was here calling on the trade last week. Mr. Dean, of Reed & Barton, will be here this week.

Harrington & Nonnenmacher are putting in a line of cut glass, Austrian glass and fancy pottery. They are also making some improvements in the room they occupy.

J. B. Hofman, son of O. S. Hofman, of the Hofman Supply Co., who had been ill with typhoid fever, died Friday evening. He was a member of the Columbus battery, which recently returned from the south. He was 21 years of age.

F. A. Heckler and W. W. Murdock, doing business as the Columbus Optical Co., have dissolved partnership. Mr. Murdock will continue the business at the present location, 165½ N. High St.

About six weeks ago the Columbus Silver Co.'s office, 3d St., was vacated, and it was not known where the concern had gone. Inquiry, however, has finally elicited the fact that the company have closed out their stock and quit business. It seems

that nearly all of the business was scheme work.

Pittsburgh.

C. C. Corcoran has greatly improved his store.

C. F. Niemann, of Graf & Niemann, has returned from his vacation and business trip east.

C. C. Will has disposed of his Hazelwood property to a syndicate, who will lay it out in lots, for \$15,000.

John Becker, Wheeling, W. Va., was a visitor here last week, making purchases for the Fall trade.

P. C. Yester, McKeesport, Pa., was married to Miss Flora Eyth, of Hazelwood, Pa., on Thursday night.

J. W. Dunlap, Greenville, Pa., was here last week buying new fixtures and cases for his store, which he has entirely remodeled.

W. E. Stieren, the Smithfield St. optician, has offered a gold medal for the best reproduction of a violin solo on a phonograph cylinder.

J. C. Wasson, manager of the jewelry and stationary departments of Jos. Horne & Co., is in New York making purchases for his departments.

H. Sheff, of Sheff Bros., Wheeling, W. Va., was a visitor here last week. He stopped off to see some of his friends here while on his way to New York.

Theodore Smith, Cumberland, Md., is now representing W. J. Johnston & Co. on the road. Mr. Smith was formerly in business for himself at Cumberland, Md.

George Zahringer, 245 Butler St., will remove to Ford City, Pa., to open a new store. The temptation of the mills and glass works running full and no jewelry store there was too strong for him.

Black & Gloninger have closed the sale of the Cherry Hill fruit farm of 115 acres near West Alexander, Pa., to C. C. Will, the Smithfield St. jeweler, for \$12,000.

The following out-of-town buyers were here last week: H. R. Brown, New Brighton, Pa.; A. A. Poole and G. V. Bradley, Washington, Pa.; H. H. Weylman, Kittanning, Pa.; Frank Forsythe, East Elizabeth, Pa.; F. Laban, Toronto, O.; John Linnenbrink, Rochester, Pa.; Lee Furtwangler, Greensburg, Pa.; G. A. Spies, Irwin, Pa.; J. C. Rhodes, Homestead, Pa.; A. Merz, Sewickley, Pa.; M. Wade, East Liverpool, Ohio; John Brenner, Youngstown, Ohio; F. E. Leitzell, Scottsdale, Pa.; Adam Fisher, Greensburg, Pa.; A. Schmidt, Braddock, Pa.; Harvey Wallace, Smith's Ferry, Pa.; H. Zelliken, Wellsburg, W. Va.; C. E. Babb, Weston, W. Va.; J. Walton, Tyrone, Pa.; E. Keiser, Brownsville, Pa.; F. B. McKinley, Washington, Pa.; F. W. Poland, East Liverpool, Ohio; G. Boss, McKee's Rocks, Pa.

Marshal Linnebar, of St. Charles, Mo., got back from St. Louis last Monday evening, bringing with him John Noonan and George Walters, who are charged with having robbed the jewelry store of Edward L. Meyer, St. Charles, the previous Friday morning. The prisoners waived a preliminary hearing and were held in the sun of \$1,000 each to await the action of the Grand Jury, and, being unable to furnish the bond, were remanded to jail.

Holiday Goods...

The... **Artistic Enamel Watches**

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.

The New England Watch Co.

WATERBURY, CONN.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK. Registered.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

THE WORLD IS WIDE

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the



WM. ROGERS MFG. CO.,

Salesrooms and Main Offices: Hartford, Conn.
New York Office: 149 Church Street.
Philadelphia Office: 506 Commerce Street.

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES** STAMPED.

MADE WITH
SOLID GOLD
OR STEEL
SPRINGS.



ALSO WITH
SOLID GOLD
OR REGULAR
CROWNS.

Constructed in the Old Reliable Way,
Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.



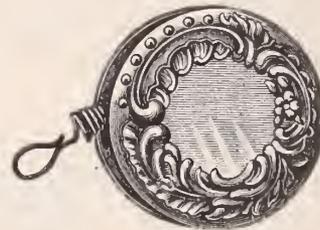
TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.



No. 149



Pat'd Nov. 20, '94

SEND FOR
CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices.

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The...

"Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

DIAMOND BAND RINGS AND MOUNTINGS.
3350. Designs Patented. 919.



PAT. SEP. 24, '95
Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897



3351



947.

Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.

DEPARTMENT OF
ADVICE AND CRITICISM
 ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXXII.

INDIANAPOLIS, Ind., Sept. 20.
 Editor of THE JEWELERS' CIRCULAR:
 Enclosed herewith find copy of my latest ad. It is strictly original, and attracted a great deal of attention here. If you care to reproduce it and any of your readers wish to use it, I have the electros for sale at 50 cents each.

Yours very truly,
J. C. SIPE.
 The ad. referred to is given below in slightly reduced form, the cut in the original being 4½ inches wide.

and every part adjusted with exactness. If your watch has been irregular, you can be sure of good care here. Cleaning and regulating cost only \$1.

MAINSPRINGS.—How much time do you suppose a man who offers to put a new mainspring in your watch for a nominal price can afford to spend on the job? Isn't it likely that he will put in almost

STOPPED, HAS IT?—Well, a watch will not run forever. It must be cleaned and oiled occasionally. We suppose this is what your watch needs, so bring it in and we will give it prompt attention.

THE WATCH THAT MEASURES TIME day after day can't go on doing so if it is not cleaned and regulated. Like the human system, it needs toning up. We have every facility for doing this work well and promptly, and guarantee to give perfect satisfaction.

M. Zineman & Bro., opticians, Philadelphia, Pa., are doing some effective advertising. The following are quotations from some of their recent two inch newspaper advertisements:

SCHOOL CHILDREN'S EYES.—Often the defective eyes of school children are responsible for their seeming backwardness in study—it pains them to study. Watch your child's eyes, and if you are uncertain bring them here for a free examination. Glasses given only when they need them.

WE TEST YOUR EYES free of charge. We test them—we don't let you guess at what suits you. Then, if you need glasses, we will give them to you at a price less than elsewhere. If you don't need glasses we will tell you so.

EYE TALK.—Blue eyes are weakest, brown eyes are strongest and prominent eyes are generally near-sighted. You may need glasses—if you do we will tell you so free of charge. Glasses will be given only when you need them.

PRETTIEST OPTICAL STORE IN THE CITY.—So everybody says about our new store. It was made possible by our giving the

glasses-wearing public the best service for the least money. We examine eyes free, but will give you glasses only when needed.

IF YOU ARE UNDER 40 and your eyes trouble you, they are defective, and you run chances of serious trouble if you do not attend to them at once. Come to us for a free examination. No glasses will be given you unless you need them.

What Some Jewelers Say.

Watches are like oysters—you should not judge the inside by the shell. As well try to tell the kind of tobacco a man chews by looking at the box he carries it in.—*J. H. Leyson, Butte, Mont.*

Gems of beauty rich and rare are in our diamond stock. Some of the largest and finest ever seen in Sacramento—beautifully cut, magnificently set.—*Klune & Floberg, Sacramento, Cal.*

A good watch for a little price.—Not a pocket clock. Suitable for the boy at school or the man who must be on time at his work.—*C. L. Ruth, Montgomery, Ala.*

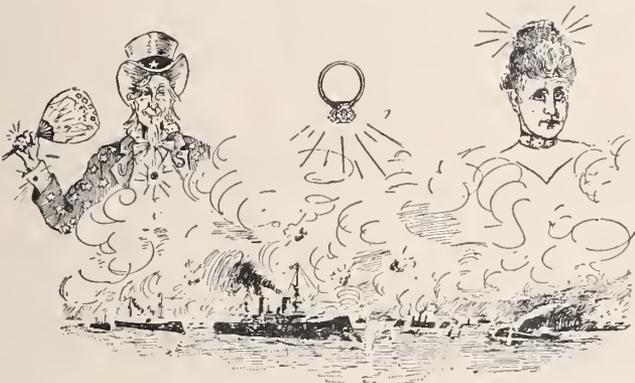
Are you thinking of getting married? If you are, buy your wedding ring from Zug. A set of silver-plated spoons given with every ring.—*Zugschwert, Carnegie, Pa.*

DIAMONDS AS AN INVESTMENT.—Money paid for diamonds is not spent. It is simply invested, and well invested, too, as diamonds never decrease in value.

When investing money it is natural to place it in reliable, unquestionable stock.

Thus, in buying diamonds the safest way is to buy from an old established firm, built on a solid foundation, and of unquestionable reputation, such as ours.—*Henry Kohn & Sons, Hartford, Conn.*

In these times of rapid transit, where all may depend upon a minute, a reliable watch becomes a necessity to everybody. Perfect reliance can be placed in every watch we sell.—*Scheuer's, Toronto, Ont.*



When Uncle Sam and Spain were engaged Uncle bought the ring of
J. C. SIPE, Importer of Diamonds.

ROOM 18½ N. MERIDIAN ST.

INDIANAPOLIS

Cole & Co., Jewell, Ia., writes to *Brains* the following:

Here are some *Brains* ads. Some are verbatim copies. Some are what your friend Mr. Staples would call "boiled over" *Brains* ads. All of them have been very valuable aids to our business.

Very truly,
COLE & CO.

Brains comments: We do recognize a number of the ads. spoken of in the above letter as coming from *Brains*. We give following some of the "boiled over" ones:

GRINDING WHEN WINDING is a sign that your watch requires oil. The old must be taken off first,

any spring that will make the watch tick, and get through with it as quickly as he can? To say nothing about ability. If the public generally understood the care and science and painstaking required in properly fitting new spring to a watch, no one would ever take it where it could be done the cheapest. We use the best material in our repairing department that money can buy. We do only first-class, conscientious work. If that is what you want, and you are willing to pay a reasonable price for it, you will never regret coming to us.

REFERENCES AND LATEST SALES UPON APPLICATION.
 ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
 BOSTON, MASS.

EST.
 1879

The Most Successful

JEWELRY, BRIC-A-BRAC
 AND FINE ART

Auctioneers in America

The Latest Patents.

ISSUE OF SEPTEMBER 20, 1898.

610,907. APPARATUS FOR ELECTROPLATING ARTICLES IN BULK. GEORG LANGBEIN, Leipzig, Germany. Filed Jan. 22, 1898. Serial No. 667,581. (No model)

In combination, the tank, the open-top cradle, the bar of the hangers insulated from the bar and extending down therefrom to pivotally support the cradle, the anodes extending down from the bar into the open-top cradle, the cathodes in the cradle, the electrical connections, and means for rocking the cradle on its pivots.

610,967. SPRING-CLASP. GEORGE HILL, Ledbury, Eng. Filed Sept. 23, 1897. Serial No. 652,710. (No model.)



A clip consisting of a piece of elastic material bent approximately to an N shape; a support attached to one of the limbs; a pivoted locking piece carried by said support and having a prolongation for the purpose of bringing the clipping ends together when the locking-piece is operated.

611,004. ORNAMENTAL RING. LOUIS E. SADLER, Attleborough, Mass., assignor to F. H. Sadler & Co., same place. Filed Jan. 20, 1898. Serial 667,211. (No model.)



A ring formed of wire, the ends of which are secured together by solder, and the jointed portion (remained by dies; whereby the jointed portion of the ring is hardened by the dies.

611,016. CORKSCREW. EDWIN WALKER, Erie, Pa. Filed Jan. 11, 1898. Serial No. 666,290. (No model.)

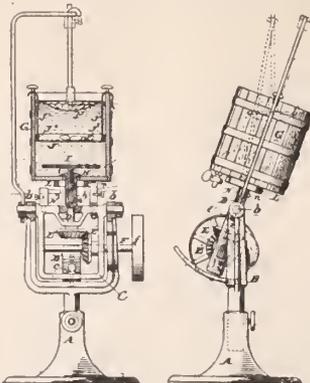


The combination in a corkscrew, of a spiral screw, a head on the upper end of said screw having an opening therein with a removable handle, comprising a stem adapted to pass up into the center of the screw, and a hollow sleeve cap on one end of said stem adapted to cover the point of the screw, and also

operating as a shoulder against one side of the corkscrew head when the handle is in place therein.

611,100. ELECTROPLATING APPARATUS. HENRY R. BOISSIER, New York, N. Y. Filed Jan. 14, 1898. Serial No. 665,505. (No model.)

In a plating apparatus, the combination of a tub or tank rotatable upon an upwardly arranged axis and containing the plating solution, a supporting screen



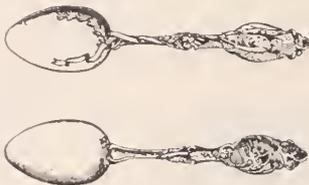
of conducting material for the work constituting the cathode and arranged at a distance below the surface of the liquid, two anodes, one arranged above and the other arranged below the cathode, and means for rotating the tank and cathode.

DESIGN 29,353. RING. MARTIN GEBHARDT, of



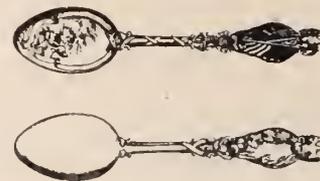
W. H. Pullman & Co., New York, N. Y. Filed Aug. 12, 1898. Serial No. 688,454. Term of patent 7 years.

DESIGN 29,354. SPOON. WILLIAM A. BROWN,



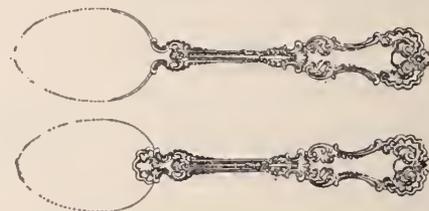
New York, N. Y. Filed Aug. 20, 1898. Serial No. 689,150. Term of patent 3 1/2 years.

DESIGN 29,355. SPOON. WILLIAM A. BROWN, New York, N. Y. Filed Aug. 20, 1898. Serial No.



689,151. Term of patent 7 years.

DESIGN 29,356. HANDLE FOR SPOONS, ETC. CHARLES OSBORNE, New York, N. Y., assignor to the Whiting Mfg. Co., same place. Filed



Aug. 17, 1898. Serial No. 688,817. Term of patent 7 years.

DESIGN 29,357. BORDER FOR SILVER WARE OR SIMILAR ARTICLES. CHARLES OS-



BORNE, New York, N. Y., assignor to the Whiting Mfg. Co., same place. Filed Aug. 17, 1898. Serial No. 688,816. Term of patent 3 1/2 years.

DESIGN 29,358. STATUETTE. FRIEDRICH GOLDSCHIEDER, Vienna, Austria-Hungary. Filed May 13, 1898. Serial No. 680,646. Term of patent 3 1/2 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring September 20, 1898.

- 217,155. BUTTON.** JAMES E. BRANNAN and HENRY W. LITTLE, Providence, R. I., assignor to John L. Mason, same place.
- 217,204. TOOL FOR MAKING GEM SETTINGS.** CHARLES I. LAVEREN, Medford, Mass.
- 217,249. THIMBLE HOLDER AND EXHIBITOR.** EDWARD P. HAFF, Brooklyn, N. Y.
- 217,300. BRACELET.** WILLIAM BYRON, New York, N. Y., assignor to the Vulcanite Jewelry Co., same place.
- 217,352. MACHINE FOR TURNING ARBORS FOR PINIONS.** EVERETT HORTON, New Haven, Conn.
- 217,384. METHOD FOR MANUFACTURING SEWING THIMBLES.** HUGH MCDUGALL, Brooklyn, N. Y.

Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.

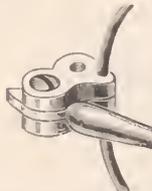


To change lens, remove one screw, which does not disturb temple.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.



Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES. MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:

9 MAIDEN LANE, GILL BUILDING.

DR. KNOWLES'
...PRIVATE COURSE IN...
Optometry.

SPECIAL SUMMER RATES IN THE CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

A New Book. PRICE, \$1.00.

For terms and important particulars, write to
R. H. KNOWLES, M. D.,
11 John St., care Jewelers' Circular, N. Y.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by THE JEWELERS' CIRCULAR PUB. CO.

By R. H. KNOWLES, M. D.

[Commenced in issue July 6, 1898.—Continued from
page 49, Sept. 14, 1898.]

PART VII.

Asthenopia (*as-then-o'p-ah*). [Greek, *a* = lacking + *sthenos* = strength.] A state or condition of the eyes in which the muscles controlling the movements of the eyes suffer from speedy fatigue, in consequence of which are the following symptoms: Pain in the eyes, blurring of the image, and headaches which may be referred to the temples at the base of the brain. The pain is due to the continuous strain placed upon the weakened muscle in maintaining or attempting to maintain equilibrium, and the blurring comes in consequence of an inability to maintain an even balance between the two eyes, while the headache is due to a leak made upon the nervous system by the loss of nervous force required to keep up the extra effort necessary to maintain parallelism or equilibrium.

There are several causes of asthenopia in the line of errors of refraction, and as a symptom of some disease, either functional or organic, of some other organ near or remote from the eyes. Asthenopia is an initial state or stage in which there is a weakness of some of the muscles controlling the movements of the eye, in consequence of which the eyes tend to turn, or rather there is a tendency for the eyeball to turn in any other way than normal. Strabismus is a more pronounced or advanced state due to a prolonged and unlimited strain placed upon the muscles controlling the movements of the eyeball, so that in the end the eyes turn away from parallelism.

The subject of asthenopia is divided under three headings:

Asthenopia.	{ 1. Hyperopic. 2. Myopic. 3. Neurasthenic. }	Strabismus.
-------------	---	-------------

1. Hyperopic asthenopia is that form of weak sight due to some form of hyperopia. Other writers mention the same under the heading of accommodative asthenopia. In referring to the anatomy of the eye it will be seen that the motor oculi nerve controls the two functions, accommodation and convergence, so that if the eyes are in emmetropia the muscles controlling the movements of the eyes will be in balance. In hyperopia the conditions are changed, the axial diameter is too short, so that in order to see well at the distance the motor oculi nerve is called upon to stimulate the muscle of accommodation into hyperactivity when it should be in the state of rest. The muscles

of convergence, acted upon by the motor oculi nerve, will tend to turn the eyeball inward, so that in attempting to maintain equilibrium an extra strain is placed upon the external rectus, which finally yields, and the eyes will tend to turn inward or, in strabismus, do turn too far inward. The relation of accommodation and convergence is in the common ratio of 1 : 4, so that for every dioptré of hyperopia there will be either manifest or latent four degrees of esophoria. It is the writer's belief that in simple hyperopic astigmatism the obliques are involved, and that in the compound varieties, as in compound hyperopic astigmatism, the external rectus and the oblique muscles are the weakened muscles, so that we not only have a convergence horizontally but also vertically; hence the convergence is between the horizontal and vertical planes. If the tendency to converge or the convergence is nearer the horizontal plane than the vertical plane, there will be a greater amount of hyperopia than hyperopic astigmatism. If the convergence is nearer the vertical plane than the horizontal there will be a greater amount of hyperopic astigmatism than hyperopia. Although this may demonstrate itself in few instances, yet the line of reason and experiment will demonstrate these relations. In that form of mixed astigmatism in which hyperopia is combined with myopic astigmatism, the muscles which will become weakened will be the external rectus and the superior with the inferior recti. This may be difficult to demonstrate, yet in the line of theory these elements appear.

2. Myopic asthenopia or muscular asthenopia is due to some form of myopia, so that there is either a tendency to turn outward away from the median line or there is a divergence of the eyeball. In myopia the eyeball is too long in its axial diameter, and the relations of accommodation and convergence are again disturbed. The crystalline lens is rendered as flat as it is possible for it to be, so that the motor oculi nerve is comparatively inactive even for a short range, and an insufficiency of the internal rectus results, not that the internal rectus becomes weakened from an extra strain, but rather becomes relaxed for the want of something to do, and so the eyeball tends to turn outward or even a divergence eventually occurs. In axial myopia the eyeball tends to turn outward, and the proportion between the error and the insufficiency is about one-third less than it is in hyperopic asthenopia. In myopic astigmatism the tendency to diverge is upward and downward in the vertical plane. In the compound varieties the tendency to diverge will be in a plane midway between the horizontal planes. If there is a greater amount of myopia than there is of myopic astigmatism the tendency to diverge will be nearer the horizontal plane than it is in the vertical plane. If myopic astigmatism is in excess of the myopia the tendency to diverge will be nearer the vertical plane than the hori-

zontal plane. In that form of mixed astigmatism in which we have myopia combined with hyperopic astigmatism the muscles, which will naturally be involved, will be an insufficiency of the internal rectus with a weakness placed upon the superior and inferior oblique muscles.

3. Neurasthenic asthenopia is that form of weak sight due to a leak made upon the nervous system, from which the depressed condition of the nerves is so great that the reflex is felt, and spreads its symptoms even to the fine nervous balance placed upon the muscles controlling the movements of the eyeball. In this variety alone there are no errors of refraction, although with the two first forms there may be also combined a reflex disturbance. Among the several causes which produce these neurasthenic symptoms are diseases either functional or organic of other parts near or remote from the eyes. Dyspepsia is a cause of neurasthenic asthenopia, and generally occurs in elderly people; the disturbances which arise from the genito-urinary tract with all their depressions are as often found to be a cause in young people as in those of advanced years. These disturbances may be so great as to cause the patient to see double.



TEST FOR MUSCULAR WEAKNESS.

The tests for demonstrating the various muscular weaknesses are made by means of a phorometer, Maddox double prisms and the Maddox cylinder or glass rod. The usual procedure is to take the patient's vision objectively and subjectively, and then make an examination of the muscles controlling the movements of the eyes first without and then with the correction if there is an error of refraction. As to prescribing prisms or decentred lenses this largely rests upon the knowledge and the judgment of the individual operator. Usually, however, if there is an error of refraction, the correction alone will be sufficient to restore an equilibrium between the muscles; but if this is found not sufficient to overcome the troublesome symptoms orthoptic exercises with the view of stimulating into activity either a relaxed muscle or

Optical Department.

one which has undergone considerable extra and continued strain is necessary. Temporarily prisms may be prescribed, and it is the rule to prescribe only one-half of the amount, so that the eyes will have something to do, otherwise we defeat the very object we wish to attain, as the false position the prism gives in encouraging the eye to maintain will never permit it to return to equilibrium. The eyes should therefore be examined from time to time in order to note the changes made from extreme weakness to partial strength, and so that the prisms may be disregarded just as soon as balance or parallelism is attained.

If neither the orthopic exercises nor prisms give the desired relief, tenotomy comes next in order with the view of restoring the eyes to equilibrium.

The rule relative to prisms is to divide the amount by two and then apportion the result between the two eyes; thus, 8° divided by 2=4°, which apportioned between the two eyes, 2° over each eye will result. A spherical lens either convex or concave decentred one-quarter of an inch will approximate 1° for each dioptré. A decentred cylindrical lens gives prismatic effect only in the meridian of its convexity or concavity and every dioptré of decentration of a cylindrical lens made in the meridian of its convexity or concavity will approximate 1°.

Dr. Stevens devised a set of technical terms which expresses the normal state relative to parallelism, and the generic term which expresses a departure from that standard, together with the terms which specify the various directions the eyeballs tend to turn, and also the conditions in which the eyeball actually deviates from parallelism.

DR. STEVENS' NOMENCLATURE.

Asthenopia in its initial tendencies may be expressed as follows:

Orthophoria Normal tending.

- | | | |
|-----------------------------------|---|---|
| Heterophoria=
Abnormal tending | } | 1. Esophoria =
Tending inward. |
| | | 2. Exophoria =
Tending outward. |
| | | 3. Hyperphoria =
Tending on one eye
above its mate. |
| | | 4. Hyperesophoria =
Tending down and
in. |
| | | 5. Hyperexophoria =
Tending up and out. |

Strabismus or advanced deviations are expressed as follows:

Orthotropia = Turning in the normal planes.

- | | | |
|---|---|--|
| Heterotropia=
Deviations from
the normal planes | } | 1. Esotropia =
Convergent squint. |
| | | 2. Exotropia =
Divergent squint = |
| | | 3. Hypertropia =
Deviations of one eye
above its mate. |
| | | 4. Hyperesotropia =
Deviations down and
in. |
| | | 5. Hyperexotropia =
Deviations up and
out. |

(Asthenopic to be continued.)

Hopkins & Witte, Dubuque, Ia., have removed from 976 Main St. to 864 Main St.

The Development of Optics During the Present Century.

A LECTURE DELIVERED BY GEORGE LINDSAY JOHNSON, M.A., M.D., F.R.C.S., AT THE MANSION HOUSE, LONDON, ENG., APRIL 21, 1898.

(Continued from page 50, Sept. 14, 1898.)

MICROSCOPES at first were merely inverted telescopes. Galileo's was such an instrument, held in a stand, the object being on the table. Gradually the object was supported and illuminated from above or below, first by a candle beneath the object later on a mirror. The focusing was effected by sliding the tube in a ring, and then by a cog wheel. The lenses used were ordinary spectacle lenses which gave but little magnification and defective definition, in consequence of the colored fringes which bordered the image. A great step in advance was made by Huyghens, Newton's contemporary, who devised eye pieces which closely resemble those now in use.

At the beginning of this century, Chevallier, of Paris, first made small achromatic lenses in the manner indicated by Dolland, combining a lens of flint glass with another made of crown glass; he found, however, that they were too imperfect to be of any service. The first really effective achromatic lenses were made in 1808 by Bernardino Marzulli, of Brescia, by cementing a bi-convex crown glass lens to one made of flint glass, concave on the one side and flat on the other, the flat side being turned towards the object to be examined. Until quite recently these combined lenses, known as *doublets*, have been generally adopted, since they gave the greatest flatness of field and the best definition. In 1820 Sellique, a French optician, greatly improved the construction of microscopes by making a stand which somewhat resembled those now used. He further improved his instrument by placing a series of Marzulli's doublets one above the other, and Fresnel reported that Sellique's best instrument gave from 40 to 1,000 diameters magnification.

The success of French opticians inspired English scientists to take up the subject, and in the hands of Sir John Herschel, Airy, Barlow, Coddington, Powell, and especially Joseph Lister, the microscope rapidly assumed the form of an instrument of delicacy and precision. In 1830 Lister read a paper before the Royal Society, which really inaugurated the modern microscope. He showed how the various double lenses had to be placed in order to lessen error as much as possible, and to make the image sharp and crisp. All he said was accompanied by mathematical data so that the optician could easily carry out in practice what had been worked out in theory. In 1831 Andrew Ross established his factory in London, and, applying Lister's principles with great success, made excellent instruments. He improved the rack and pinion for focusing, and by means of a screw and spring made a fine adjustment somewhat resembling that we now use. James Smith placed an optically corrected condensing lens between the mirror and the object to be examined, and thus made the

first scientific substage condenser. Powell obviated the loss caused by light traversing air between the object and the objective by constructing a lens which dipped into a drop of water on the coverslip, thus doing away with the air space. The instruments of precision to which we have already referred, gradually told on the perfecting of microscopes, and in 1877, Professor Abbé, of Jena, published his great work which forms the basis of the additions made in recent years. He replaced the water by cedar oil of the same refractive index as the glass used for covering the microscopic objects, thus making homogeneous immersion lenses which insured perfect optical continuity and still further increased the angle of aperture. With the assistance of the glass maker Schott, Abbé removed the secondary spectrum, in other words, the last vestiges of color which still fringed the images by means of so-called *apochromatic* lenses, made of fluor spar combined with glass containing borosilicate; and he devised compensating eye pieces for use with these new lenses. The substage condenser which bears his name is a highly perfected illuminating appliance, but it has been still further improved upon by Zeiss, of Jena, who rendered it achromatic and fitted it with centering screws, while Powell and Lealand, of London, going a step further still, have made apochromatic substage condensers.

(To be continued.)

Exhibition by the American Association of Opticians.

Frederick Boger, publisher of the *Optical Journal* and the promoter of the American Association of Opticians, has issued the following notice to intending exhibitors at the first annual exhibition of optical manufactures under the auspices of that organization:

The first annual Exhibition of Optical Manufactures, under the auspices of the American Association of Opticians, will be held on October 10, 11 and 12, 1898, at the Broadway Central Hotel, Broadway, opposite Bond St., New York City.

Intending exhibitors should send a description of their proposed exhibits at once to the undersigned.

There will be no charge to exhibitors of small instruments or wares which can be suitably exhibited upon ordinary tables.

Exhibitors who intend to occupy much floor space may make individual arrangements with Mr. Tilly Haynes, the proprietor of the Broadway Central Hotel, for space in parlors adjacent to the Convention Hall.

The Convention Hall is a large, well lighted room, size about 60x30 feet, with a platform at one end.

All manufacturers and inventors are urged to send something to this first exhibition.

Those located at a distance who cannot attend the exhibition personally may send their exhibits to the hotel in care of the secretary pro tem, by making arrangements beforehand.

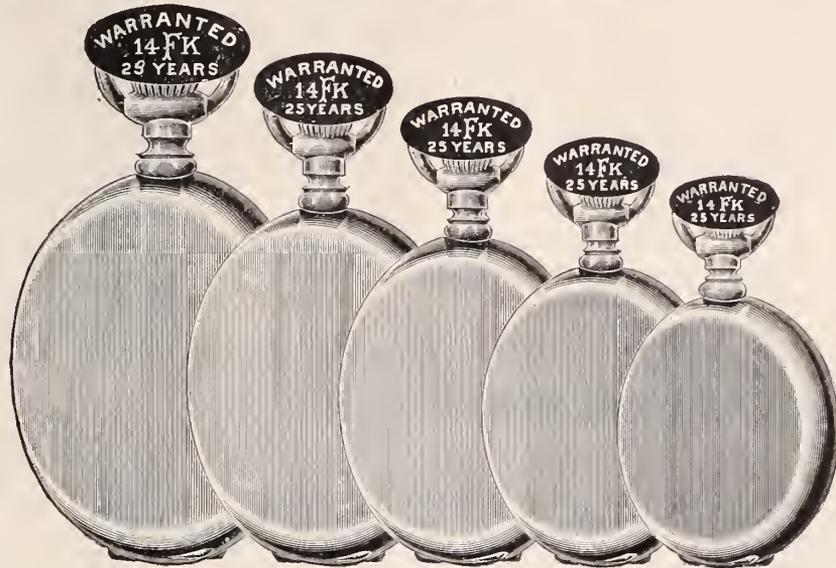
It is expected that every exhibitor will pay the membership fee of \$2.00 and become a member of the Association.

Respectfully, Frederick Boger, Sec. Pro Tem.

N. B.—Please avail yourselves of special one-third railroad and hotel reductions, by becoming members of the Association at once. Full particulars in the October *Optical Journal*.

Some time ago the store of G. B. Farley, Fulton, N. Y., was flooded by water through carelessness of the tenants on the floor above him, and last week his cellar was deluged through the same cause. He has had a steel ceiling put in, and with new paper and paint his store has been completely renovated and remodeled.

A Line of Beauties.



Fahys "Honest" 14Fk. Gold Filled Cases.

JOSEPH FAHYS & CO.,

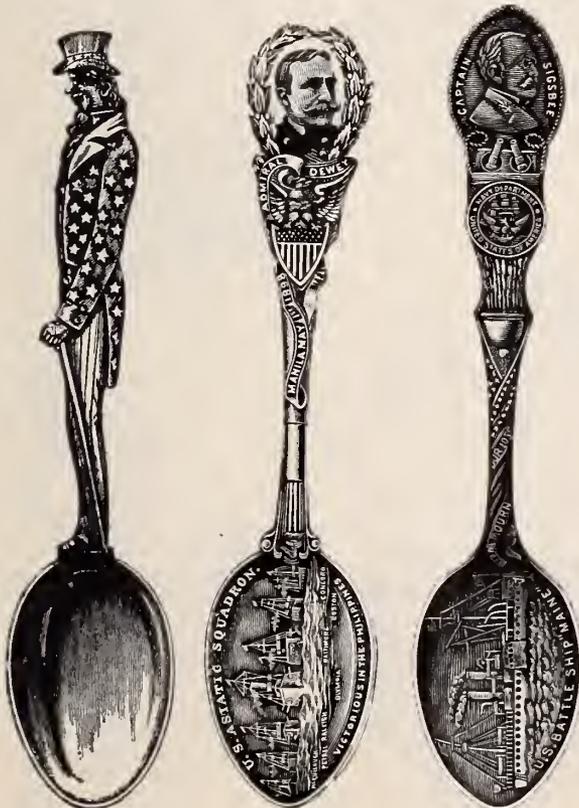
Established 1857.

FAHYS BUILDING,

NEW YORK.

Souvenir Spoons

at Moderate Prices.



The Spoons herewith illustrated are an "Uncle Sam" Spoon, a "Dewey" Spoon and a "Maine" Spoon, all in Sterling Silver, artistically executed. The most salable spoons shown.

PRICES PER DOZ.:

Uncle Sam, Coffee	- - \$6 00	Dewey, Coffee	- - \$6 50
Uncle Sam, Tea	- - 15 00	Maine, Tea	- - 15 00
Maine, Coffee	- - - \$7 50		

THE ALVIN MFG. CO.,

Fahys Building, New York.

Holiday Season ...Novelties



WHEN paying your Fall visit to this market do not fail to call on us and see our new and artistic Novelties in

China, Glass, Marble, Metal and Wood

which we have just received from the European factories.

We can submit to you entirely new goods—original in shape and design, and which you can handle at a good profit.

We will distribute them carefully, thus inducing each purchaser to take an interest in them. We have still a few



Import Samples of Bric-a-Brac, Marbles, Clocks, Bronzes and Fine Art Goods

to dispose of for immediate delivery, and are closing them out at very low prices.



Geo. Borgfeldt & Co.,

WOOSTER STREET,
Entire Block Between

WEST THIRD AND FOURTH STREETS, NEW YORK.





The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

ONE of the penalties which a people must endure for having heroes is the having brought constantly to their notice articles of every description bearing these heroes' names. The "Hero of Manila" especially has had his name used appropriately or otherwise as a label in every line of trade to call attention to new productions, and this has extended even into cut glass. The "Dewey" pattern now on the market is, however, unlike many other articles bearing the name in that it has enough intrinsic merit to sell even without the appellation. It is a cutting containing the now popular border of bull's eyes surrounding a large, elaborate star and interspersed with checker work.

THE ART EMBODIED IN EOSIAN WARE.

IN the introduction of his new Eosian ware, S. A. Weller has given to the pottery buyers of this country one of the most purely artistic productions in the development of American ceramics. The pieces of this ware were evidently not intended to be successful as a commercial line, as the prices at which they are sold are far too high to allow the ware to be generally retailed by any but jewelers having the very wealthy among their patrons. But to the lover of fine pottery who can afford it and especially to him who takes pride in the advancement in American ceramic manufacture, Eosian ware will be hailed with delight and treasured among the chef d'œuvres of his collection. Vases are the only pieces yet appearing in this ware and these are of but few varieties and sizes. The decoration consists of body colors of most delicate hues, harmoniously blended to act as a background to the equally delicate but distinct figure or floral design with which the piece is ornamented. A few of these pieces are now to be seen at Mr. Weller's New York salesrooms, 44 Park Place.

NEW LINES OF ENGLISH POTTERY.

THERE are three lines of English ware among those just opened by Davison Bros., 12 Barclay St., New York, that will interest jewelry buyers visiting these warerooms. One is a sample and stock line of Geo. Jones & Son's Crescent ware,

for which this firm are the American agents, another is Coalport, and the third a collection of F. Winkle & Co.'s faience pottery. The Crescent ware includes a full line of table ware, small sets and novelties in the latest styles and decorations, while the Coalport includes principally the usual a. d. and tea cups, together with a fine assortment of plates. The Winkle faience is a new popular priced line containing vases, urns, jardinières and similar pieces in shapes and decorations that are not only attractive but possess, for a line of this character, considerable artistic merit.

LATEST PRODUCTS IN ROYAL COPENHAGEN WARE.

THE beautiful productions of the Royal Copenhagen Pottery Co., the artistic merits of which have often been expatiated upon in this column, still continue to increase in popularity among the larger jewelers handling fine china and pottery. Of the many pieces in this line, these dealers seem to have greatest success with the small vases and articles such as fish and game sets, and it is in these articles that the beautiful gray blue colorings of the Northern artists show to best advantage in the fish and bird subjects which act as the motifs for the decoration. In addition to the gray blue effects for which this company are famous the world over, fish and game sets are now shown by them in brighter yet natural color decorations, with the usual appropriate subjects.

THE RAMBLER.

Advance of the American Ceramic Art.

PERSONS who are prone to disparage the development and artistic value of American art pottery will be furnished with ample reason for a change of opinion by a stroll through the works of the Ceramic Art Co., Trenton, N. J. By courtesy of Walter Lenox, president of the company and, it may be added parenthetically, one of the most talented china painters in the country, a CIRCULAR representative was permitted to make a tour through the company's works. As a result, THE CIRCULAR is in a position to assure those of its readers who handle art pottery that a trip to Trenton, when practicable, would be a profitable undertaking.

Ever since the inception of the enterprise, the aim of the Ceramic Art Co. has been to bring American ceramics on a par with the best productions of Europe so far as artistic attributes are concerned, and their endeavors have been rewarded to an

extent that justifies sanguine expectations for the future. Perhaps their most conspicuous achievement is their artistic treatment of porcelain, originality of shape and originality of decoration having received adequate consideration; and it is this creation of original ceramics that has done much toward silencing scoffers who are wont to insist that "American potters are but copyists."

A description of the company's entire product is not an easy matter, in view of its multifarious character. It is, however, possible to touch upon some of their latest productions. One of the assortments but recently drawn from the kiln consists of a lot of vases, decorated in a multi-colored effect, finely executed heads appearing within medallion-like designs upon the front side. The vases, in shapes, afford great variety; the pigmy necked, full bodied vase of primitive times, such as Rebecca carried upon her shoulder to the well, being as much in evidence as the gracefully curved and highly ornate article of later development. The decorations, though slightly conventional here and there, leave little room for adverse criticism, the portraits in drawing and coloring being particularly commendable and unlike the poorly drawn and unnaturally tinted apologies so often found upon some so-called ceramics. Another collection, made in vases, cups, jars, etc., arrests attention because of the richness of decoration which fairly out-colors the familiar multi-colored effect. Then there are tankards, cups and vases of chaste ornamentation, with but a faint suggestion of full tone coloring here and there; ornamentations that are more dainty than powerful, but withal clearly defined and strong.

Among the minor new productions there are cups bearing well executed portraits of Dewey, McKinley, Schley, Sampson and other celebrities of our late war with Spain, and gracefully designed vases showing similar portraits and also remarkably well done pictures of the vessels that helped to annihilate "the terrors of the Spanish main." Some of these vases are richly decorated.

Specimens of the company's entire product are on view at their showrooms, forming in fact a perpetual exhibit of which Trenton has good cause to boast. Additions are constantly made to this exhibit.

Mr. Binns, the eminent English authority on ceramics, who has recently been tendered a tutorship in the school of pottery at Trenton, has become connected with the Ceramic Art Co. American art pottery, judging from present indications, will soon rank as an industry to which the American may point with patriotic pride.

British Pottery.

It is interesting to compare the position which British pottery occupied in the markets of the world a half century ago, and the position which it occupies now, says the *Pottery Gazette*, London. Then the manufacturers of china and earthenware were comparatively few, and business was conducted on a jog trot scale. Things have altered very much since then, and with the world's progress the manufacture of pottery has increased with comparative leaps and bounds. Pottery has a cosmopolitan use, and there is no limit to its adaptability. Year by year its manufactories increase as new markets are opened, and as some fresh use is found for it so it comes about that it assumes innumerable forms according to the uses it has to serve, and the style of its decoration is being forever varied. Each manufacturer has his own shapes and patterns, and these are always increasing. Buyers look year by year for something new and striking to the eye in the way of ware, and if the producer would hold his own in the markets he must be constantly looking around him for some novelty or other to satisfy the demand. Hence it is that so large a variety is found.

It is, again, only a few comparatively of the thousands of designs that are annually produced that have anything like a prolonged run upon the market. The eye of the consumer soon tires and seeks diversity, and the manufacturer is bound to meet this demand for variety. This constitutes a difficulty for the potter. It is not an easy thing to comply at all times with the wishes

of his customers, and his expenses in endeavoring to do so are often unusually heavy. The experience is a frequent one, and after having incurred considerable expense in producing a shape or design, the demand is not such that he is recuperated. As the markets, however, extend, fresh openings will present themselves for the display of the ingenuity of the potter, and in seeking to adapt British pottery to these markets the producer must necessarily adapt his goods to the particular market for which they are intended. This is a feature which all wise manufacturers will keep well in mind.

Fixing Retail Prices.

From *The "B. & D." Bulletin*.

IN the days of old the dealer in china, glassware, fancy goods and lamps, to arrive at a selling price, would examine each article and ticket it according to looks—the cost barely influencing the figures. The result was that different goods, costing alike, were all marked different prices, because of slight variations in size, or more ornate decoration on some, or perhaps a little more gold on others. And so it went—looks, not cost, governing the retail price.

Nowadays the retail prices on many articles are determined before the goods are made; in fact, many goods are made to retail for certain fixed or popular prices, such as 10c., 25c., 50c., 75c. or \$1.00. When goods reach a higher value than a dollar it devolves upon the marking system of the

house to fix the selling price. In the modern establishment, and in all large department stores, goods are marked on the percentage system. It doesn't matter if the goods are purchased at half actual value—and an opportunity is offered to make an extra big profit—they are marked with the usual per cent. of profit added. If the goods don't sell at this price they are cut deep enough to move them at once and the loss charged up. By pursuing this method the condition of one's business affairs can be more easily reached at any time, while by the old way of marking you could never tell where you were at.

The making of goods to sell at certain prices has brought about almost a uniformity in marking the lowest priced goods, and the ambition of the dealer is to get the best goods to sell for these prices—competition is in the goods, not the prices. And this competition extends to the manufacturer as well—this personage is always endeavoring to go his rivals one better, and as he loses no time in spreading the matter of superiority of his goods before the dealer, it relieves the latter of the trouble of searching out the good things.

The percentage of profit on even these goods is 50 per cent. in most cases, and if everything sold were marked on this basis it would constitute a nice profit. That's the way the best organized and best managed establishments do business—sell everything on a certain margin of profit, and it pays in a good many ways, besides turning money quickly, too. Adopt the percentage system for everything, if you don't use it already.



So Much Better

in every respect, than in former years, is our line of fine goods for the

...Jewelry Trade...

that Jewelers visiting the market for holiday buying have an agreeable surprise in store for them. We have purchased for them exclusively, a large line of choice pieces in SEVRES, DOULTON, ROYAL BONN, ROYAL TEPLITZ, WEDGEWOOD, COALPORT, CAULDON—EXQUISITE PAINTINGS ON CHINA, PARIS NOVELTIES, BRONZES, genuine and imitation, which in addition to our immense a display rarely seen under one roof. Don't

line of Clocks and Clock Sets of divers kinds, complete do yourself the injustice of not inspecting it.

Bawo & Dotter, 26 to 32 Barclay Street,
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Art Pottery for Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at...

TRENTON, N. J.

It will pay you to come out and inspect them

**The Ceramic
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Our New Line of Goods

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Fancy Goods
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is unequalled in Artistic
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**Vases, Pitchers,
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BALEARIC, CERISE, RHO-
DIAN and other FINISHES,

the handsomest ever
put on metal.

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JARDINIERE STANDS
CANDELABRAS,
FIGURES,
BUSTS, Etc.

Reception Lamps

with the celebrated "B.
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THE FINEST LINE
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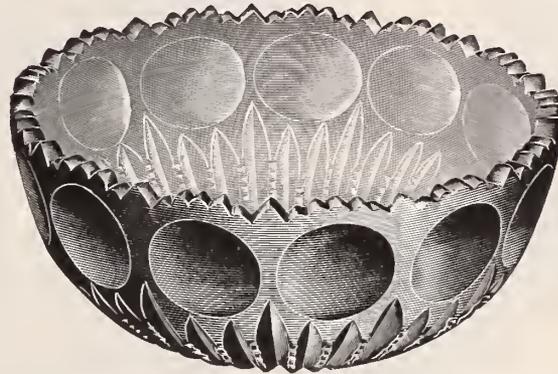
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NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps,
Fine Decorated Jewel Boxes, Toilet Articles, Etc.



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Mount Washington
Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against hand-
ling Cut Glass bearing our Bull's-
Eye designs covered by Patents
Nos. 28,178 and 28,179, unless the
same are labeled

PATENTED JAN. 18, 1898.

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THE LATEST HOLIDAY NOVELTY.

FINE ART POTTERY AND FRENCH CHINA,
SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,

Importer...

35 Park Place,

New York.

Some New Books of Interest.

Costly Errors. A Discussion of the Methods and Apparatus Employed in Timing Toll Messages in Telephone Exchanges. By Henry Abbott, New York.

The above ambiguous title is given to an elaborate and exhaustive discussion of methods and apparatus employed in timing toll messages in telephone exchanges. The writer discusses the advantages and disadvantages of the various methods, which are enumerated as follows: 1st, Clocks having visible dial, hour and minute hands; 2d, Clocks having visible dial, hour, minute and second hands; 3d, Clocks showing figures representing the hour and minute through openings in the face; 4th, Time stamps; 5th, Stop watches; 6th, The Calculagraph.

The treatment of the subject is apparently impartial, though the pamphlet is written to foster the use of the last named instrument, of which Mr. Abbott is the inventor, and which is being extendedly used in telephone exchanges. The whole pamphlet is an extremely interesting work, the matter being written in a lucid style and presented in a very readable form.

The Arithmachinist. A Practical Self-Instructor in Mechanical Arithmetic. By Henry Goldman. 160 pp.; board cov-

er, \$1.00; cloth, \$1.25; leather, \$1.50. The Office Men's Record Co., Chicago. This is a remarkable little work, it being undoubtedly the most complete treatment of the fundamental principles and operations of mechanical arithmetic, illustrating some of their most important applications. It naturally leads up to the complete description with discussion of the advantages of the "arithmachine." Mr. Goldman is apparently a genius in mechanical arithmetic, being the author and inventor of many systems and devices connected with this branch of knowledge, among which are the following: "Advanced System of Locating Errors," "Self-Checking Trial Balance and Blank Books," "Short Methods for Computing Interest and Discount," "New Method for Averaging Accounts," "Security System for Preventing Forgeries," "Instantaneous Index," "Automatic Binder," etc., etc. There is no doubt that in this rapid end of the 19th century, when labor saving devices are an absolute necessity in all fields of endeavor, the "arithmachine" will find wide acceptance. In banks and the counting houses of all businesses its installation and use will be productive of profit.

A bill of sale intended as a mortgage, but not acknowledged of record, is not binding as against subsequent purchasers with or without notice.

Uses For Finger Rings.

(From *Woman's Home Companion*.)

RINGS have been made for almost all purposes. Thus we find cramp rings, said not only to cure cramp, but to prevent its return; amulet rings, infallible protectors against the "evil eye;" astronomical, dial and zodiacal rings; garter rings and puzzle rings; rings for novitiates taking the veil—these are usually of gold set with a sapphire; rings for diplomats signaling the official standing of the wearer; rings for poets, pilgrims, lawyers and clerics; squirt and poison rings, made so that they could contain vegetable poisons of the most deadly kind, which could be injected by slightly scratching the skin of the person whose hand the wearer grasped; whistle and key rings, both useful; motto rings, by which lovers gave vent to their passions, and love knot rings and gemel rings, the last made of two or three links intertwined, which could be joined together in such a manner as to form one ring.

Long chains still continue a fashionable fad. In evening toilette the wearing of a necklace does not preclude the use of a long chain also, the latter being often caught up and fastened at one side to the corsage in connection with a handsome ornament.



No. 218-UW.



No. 209. Oval Puff.



No. 244-DY. Tooth Powder Box.

We are sole owners and manufacturers of

Wave Crest Ware

Shall we mail you at once a most **Beautiful Work of Art**, our catalogue for 1898, illustrating the best selling line of **Novelties for Wedding and Christmas Gifts** ever put before the public? Have added double the number of articles this year in addition to **Glove and Jewel Boxes, Trinket Trays, Photo Receivers, Cologne, Atomizers, Cigar Sets, Ferneries, Vases, Bric-a-brac, etc.**, and a variety of small, taking **Novelties**, moderate in value and lightning sellers.

THE C. F. MONROE CO.,

Manufacturers of

Wedding and Holiday Novelties,

Main Office and Factory:
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38 MURRAY ST.

Mention **THE JEWELERS' CIRCULAR.**



No. 177. Atomizer.



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ARE THE LINES WE OFFER TO THE



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AMONG THOSE SPECIALLY ADAPTED

BEING THE MEDIUM PRICED

...New Saxony Goods...

with Appleblossoms, Forget-me-nots and Lilac Flowers in relief: comprising Fruit Receivers, Baskets, Bonbonnières, Cornucopias, Candelabras, German Favors, &c., &c. Also a large variety of Bric-a-Brac, China and Glass from all the leading manufacturers of Europe.

CHAS. AHRENFELDT & SON,

50, 52 and 54 MURRAY STREET, NEW YORK.

“Nothing Like It.”



The Niland Cut Glass Co.'s Products

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Attracts Trade and Holds It.

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ESTABLISHED 1879.

Louis W. Hraba,

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MANUFACTURER OF

Fine Leather Goods

Exclusively for the Jewelry Trade.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap ; THEY Reduce Wear and Tear of the Case ;
THEY Protect from all Ordinary Magnetic Influences.

Perfect in

Action.

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Educate
Your Customers
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MADE IN ALL SIZES, OPEN FACE AND HUNTING.
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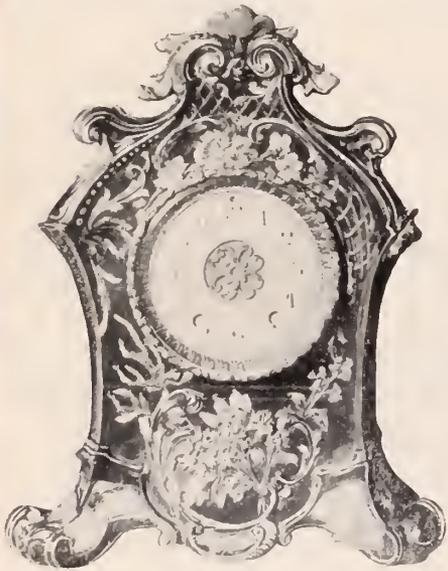
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Fall Lines
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High Glaze Faience Clocks

These are attractive goods, finished in colored glazes with gold tracings and flowers in relief. They retail at from \$8 00 each upward; are large for the money, and are quick sellers.

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Silk Vests, Fobs, Buttons, Charms, etc.

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Gold and Silver

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HALSEY and MARSHALL STREETS,

REFINERS,
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DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
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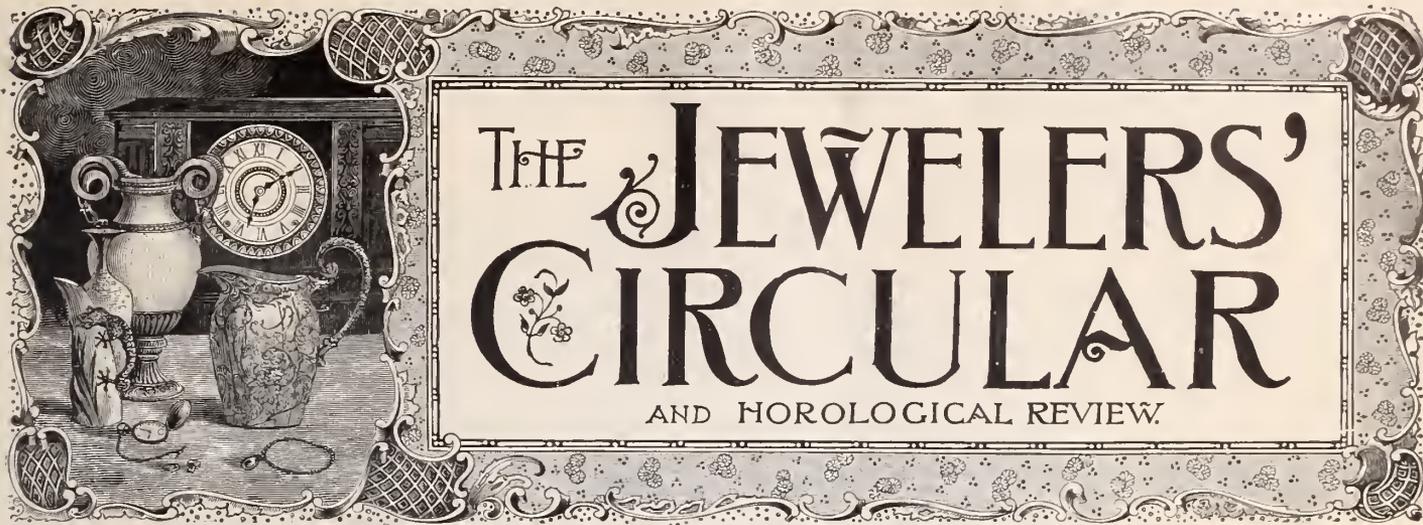
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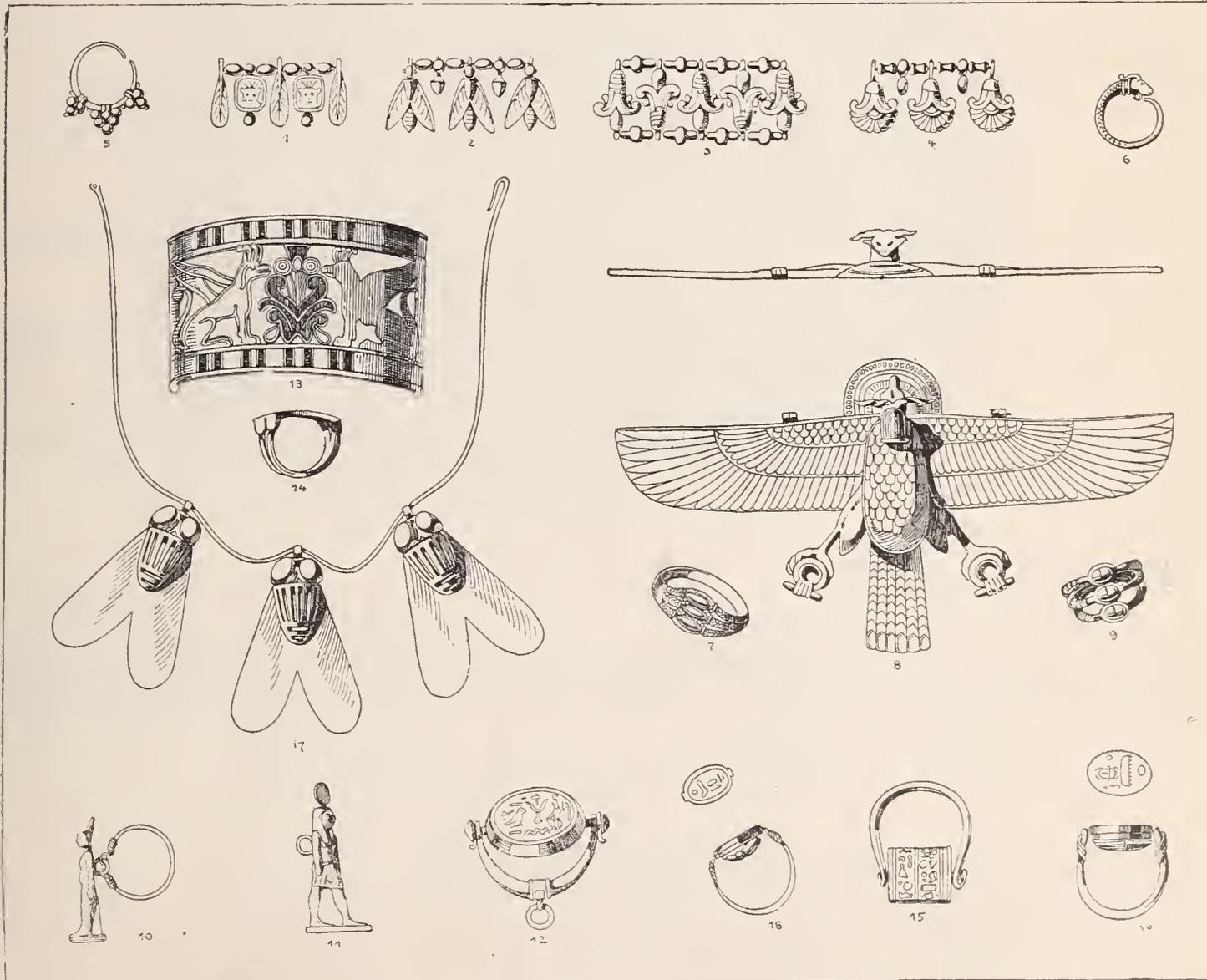
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VOL. XXXVII.

NEW YORK, WEDNESDAY, OCT. 5, 1898

No. 10.

CHARACTERISTICS OF EGYPTIAN JEWELRY.



1, 2, 3, 4, PARTS OF NECKLACES. 5, 6, EARRINGS. 7, 9, 14, FINGER RINGS. 10, 11, AMULET FIGURES, LOUVRE MUSEUM. 12, SEAL. 15, 18, SEAL RINGS. 8, PENDANTS IN THE SHAPE OF A RAM-HEADED HAWK. 13, BRACELET, ENAMELED. 17, NECKLACE OF THREE GOLD FLIES, MUSEUM BULAK. (See page 7.)

*The
"New Century"*



ROGERS & BROTHER,

OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the "NEW CENTURY," feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,

★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

Who Are Competent Judges?

OUR COMPETITORS?

OR

OUR CUSTOMERS?

OUR ANSWER—

THE CUSTOMERS!

This has been demonstrated by the fact that our trade has **Greatly Increased** in the last twelve months. The retailer is, therefore, **Judge**, and we strive to give him

The Very Best Goods.....

... at the Very Shortest Profit

to ourselves that will enable us to do business, and lay a little by for a rainy day.

We are perfectly willing that the retailer shall judge of the honesty of our statements in advertisements. We have never advertised **Quantity, Quality or Price** when we did not have the goods in stock. We hope there will soon come the time when the law against fake advertising shall be general, for we feel certain when that day comes, all who have not heretofore been our customers will find it decidedly advantageous to deal with a house that makes no misrepresentations.

For instance, we have advertised at various times lately the following:

SOLID OAK WORK BENCHES:

Sold during the past 12 months over **400** of the celebrated American Beauty Roll Top.
(This fact borne out by bills in our possession.)

SPECIAL MOUNTED BALANCE JEWELS

at \$7.50 per gross, assorted. Sold ten times the amount formerly sold at \$12.00, and did not lower the quality.

LANCASTER SPECIAL LATHE,

the very best American lathe made for the money; no imported lathe its equal. Price, \$24.44 net cash. Sold over **200**, and did not have to return the money for a single lathe.

NO MISREPRESENTATIONS HERE!

We appreciate the fact that you have read our advertisements from time to time, and have given us a share of your patronage. If you have never dealt with us, give us a trial order when in need of watchmakers' tools, material, findings, etc.

Our location of itself compels us to carry our stock on our own floors, and if you will take the time to visit us, this will be more than verified. We have adequate quarters, well systematized, and a stock that has been improved within the past year, so as to make it one of the best stocks carried by any jobber in the United States.

We have undertaken to make this the **ideal material house of America**, with the help of your very generous orders. We think you will find it advantageous to give us more of your trade. Let us hear from you.

L. C. REISNER & CO., LANCASTER, PA.

**IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
WATCHMAKERS' TOOLS AND SUPPLIES.**

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.

The Story of a Watch Case.

I am a gold filled watch case. I am stylish, unusually handsome, finely proportioned, strong, and exquisitely finished. I deserve no credit for all these attributes, but credit should go to the skilled watch case maker who produced me and the watch case manufacturers who are responsible for my production. In brief, I am one of

Fahys "Honest" 14 Fk. Gold Filled Watch Cases.

I am one of a large family, thousands upon thousands of my brothers and sisters being sold every month throughout the country, to the unequivocal satisfaction of the retail jewelers who sell them and their customers who buy them. My address is

Fahys "Honest" 14 Fk. Gold Filled Watch Case,

CARE OF

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

P. S.—Remember, there is as much, if not more, gold in Fahys "Honest" 14 Fk. Gold Filled Cases than in any other make of cases on the market. Portraits of myself and my brothers and sisters can be had for the asking.

Do You Know?

Of course you know! You know as well as we do that Plated Ware sells largely on reputation. That's where our story begins.

C. ROGERS & BROS. A.1.

plated ware enjoys the sort of reputation that helps you to sell it; and lots of it! Its reputation is established among those who have used it, and it's being established among those who haven't yet, but are about to start. You'll need a large line of

C. ROGERS & BROS. A.1.

PLATED WARE

this Fall. Order early.

*Catalogue No. 51 sent
upon application.*

C. ROGERS & BROS.,

Main Office and Factory: MERIDEN, CONN.

131 Wabash Ave., CHICAGO.

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MILTON PIE KNIFE. (Reduced size.)



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IN WHICH IS ILLUSTRATED
THE NO. 1000 ✕ ✕
✕ TOILET WARE ✕ ✕

THE NO. 1000

Line of toilet ware has proven to be the best selling toilet ware pattern which we have ever produced. The graceful outline and the artistic decoration of this pattern recommend it at once to the dealer and to his customer. This entire pattern is completed and is carried in stock. All orders will receive prompt attention, and will not be subject to the delay which dealers frequently experience when ordering goods of a new design.

HAVE you received a copy of the booklet in which this pattern is illustrated? If not, notify us at once, and we will send you one.

R. WALLACE & SONS MFG. CO.

Silversmiths,
WALLINGFORD, CONN.

226 Fifth Avenue,
NEW YORK.

109 Wabash Avenue,
CHICAGO.

120 Sutter Street,
SAN FRANCISCO.

Egyptian Jewelry.

[See page 1.]

IN the inspection of museums and collections of ancient jewelry our attention will be struck by the great quantity of Egyptian trinkets, of which we have more specimens and possess more information than of those of many later periods. This is owing to two causes. First, the Egyptians, like all Orientals, were great lovers of ornamentation, and had skilful jewelers. Next was the custom of the worship of the dead, whereby their jewelry was sepulchred and preserved for future ages. The great pains taken by the Egyptians for the preservation of the remains of their relatives as well as for the solid construction and situation of graves and burial places are still admired by our generation. The Egyptians had a law which demanded that every corpse should be adorned with at least one necklace, but common usage went generally far beyond this requirement, and after the lapse of thousands of years, mummies are found covered all over with jewelry. Wealthier people buried their dead with all the jewelry worn by them in life, while the poorer classes, who could not be so lavish, substituted specially made inferior trinkets for the adornment of the corpse. From the large quantities of jewelry there is every reason to believe that the Egyptians had extensive factories in which it was manufactured on a large scale.

The student is surprised not only at Egypt's wealth of precious materials, especially half-jewels, but also at the skill of her goldsmiths and the beauty of design of their work in precious metals. A characteristic branch is the cloisonné, the essence of which has been fully studied only recently. Most and especially the best samples of Egyptian jewelry have upon their surface a system of cells (*cloisonné*), which are filled with a vitreous substance of different colors, formerly held to be enamel, but true enamel has only been found in two shades, pale and dark blue, which are, generally speaking, the enamel colors of the old world. It has been found that the other colors are those of pieces of colored half jewels for the superior jewelry and colored glass for the lower grades; these pieces are

ground or filed and cemented as flat pieces into the cells of the ornament. This style of work may be performed in two ways: The cells are either cut into the surface of the gold sheet, or else they are formed by soldering on vertical strips. The latter way was the most in vogue among the Egyptians, and they understood how to fit in the jewels with great precision, adapting them to the shape of the cell, after which they polished the jewels. Nearly all their masterpieces, which excite our highest admiration to-day, are gotten up in this manner. The jewels employed preferably were: carnelian, amethyst, lapis lazuli, turquoise, jasper, etc., or else glass pastes were used. The pale and dark blue enamels were by the Egyptian jewelers principally employed for backgrounds, whereby the figures were left to stand in the metal.

The Egyptians learned the art of enameling only at a comparatively late date—under the Ptolemæans, about 300 years B. C., while the cloisonné (cell) work was known to them at least 1800 B. C. About the same time they must also have become acquainted with wire drawing, soldering, and cutting jewels, for which they used about the same kinds of tools as we do to-day. They have left most admirable specimens of jewel cutting and engraving, and they worked also very hard half jewels. The Egyptians possessed no gold mines, and the largest part of the precious metal was derived from ransoms and booty—for instance, from the Ethiopians in the upper Nile valley, who had their own mines. They also made chains of fine braided gold wire, the drawing of which must have been known already in very ancient times.

(To be continued.)

Kropp's jewelry store, Diamond, O., was entered last Monday night and watches and valuable rings went with the burglars.

Jeweler Harmstead, Burlington, N. J., has removed from Penn St. to a new store on Main St.

John Neilson, watchmaker, Newburyport, Mass., was riding in Amesbury last Friday evening, when he collided with another team. Mr. Neilson's horse became frightened and ran away. Mr. Neilson being thrown out and injured about the hip.

Some Faults on the Part of American Manufacturers.

WASHINGTON, D. C., Sept. 24.—In writing from Birmingham, Consul Marshall Halstead calls attention somewhat sharply to what he finds are faults on the part of American manufacturers, and calls attention to the fact that the jewelry and fancy goods manufacturers of Great Britain make articles on 40 line scale, which is an arbitrary system of measurement whose origin is almost lost in antiquity. In the measures for the common metals and articles a "line" is 1-24 of an inch, but in the fancy goods trade a line is 1-40 of an inch.

The consul states that upon the day he was writing, Aug. 15, a declaration of "returned American goods" was sworn before him, meaning, of course, a big loss to an American manufacturer, due to his failure to make the goods in accordance with the exact specifications of the order. Another instance is cited of a Birmingham manufacturer who had occasion to order from an American manufacturer a lot of "indestructible pearl," giving the measurements he required in "lines." Not knowing what these lines meant to the fancy goods trade, the American, without making inquiry, had recourse to the metric system, and his goods are before this time returned to him.

On another occasion of recent date, \$500 worth of fountain pens was sent back to a manufacturer in an interior American city. The Birmingham purchaser is reported as having said: "They are without question better pens than I ordered, but they are not like the sample, and I am not in the business of educating the public to new things, but sell them what they want; and these goods go back." Mr. Halstead states that he knows the town of the manufacturer very well, but his name was not familiar, so it is assumed that his factory is small and that his capital is limited enough for the return of the goods to the value of \$500 to hurt him; but he did not obey orders.

Attention is also called to the fact that 16 letters were received by Birmingham manufacturers from as many firms in the United States on which the postage was insufficient, in most instances only a two-

SPECIALTIES IN GLASS FOR MOUNTING.

We desire to call the attention of SILVERSMITHS AND MANUFACTURING JEWELERS to our line of Cut and Pressed Glass for Mounting.

Pomades, Powders, Creams, Puffs, Cigarette and Cigar Jars.



351. Lucilage.

Cut Pungents a Specialty.



402. Puff.

A visit to our showrooms will prove interesting and valuable.

Fostoria Glass Co.,

66 West Broadway,

FACTORY:

MOUNDSVILLE, WEST VIRGINIA.

NEW YORK.

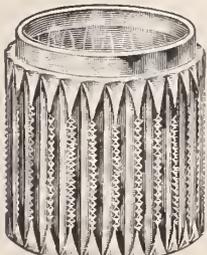
ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.



600. Puff.



26. Puff.



31. Cigar Jar.

Made in Cigar, Puff, Cigarette and Vaseline.

Card Cases,
Pen and Pencil Cases,
Pocket Knives.

The Spanish war has created a wave of patriotism in America that is given outward manifestation in the wearing of jewelry and carrying of pocket articles that are emblematic of the war

Cigarette Cases,
Match Boxes,
Ash Trays.

period. Of the materials used, the most appropriate is gun metal. The manufacture of this metal into jewelry and articles for the toilet and writing table is a patriotic novelty that is sure to meet with a large demand the coming holiday season.

GUN METAL.

We manufacture a complete line of gun metal goods and, despite the tariff, can place these goods in America, in time for the holiday trade, at prices that will yield you large profits. Our factory is noted for excellence of workmanship and artistic designs.

ERNST GIDEON BEK,

MANUFACTURING JEWELER,
CHAIN AND RING MAKER.

Factory, Pforzheim, Germany.
Branch House, 22 Hylton St., Birmingham, Eng.

Bonbonnieres,
Chatelaines,
Lorgnette Chains.

Note Blocks,
Betting Books and
Many Other Novelties.

ROGERS, SMITH & Co.

MADISON SQUARE,
NEW YORK.



INK WELL AND STAND.

MERIDEN,
CONN.

GOLD AND SILVER PLATE.

cent stamp being attached; this caused the Birmingham man to pay double the amount of the deficiency, and is not calculated to make him have a very high opinion of American business methods as carried out by the firms who allow such looseness to exist. It is not possible to conceive that any intelligent man in the United States to-day does not know that the postage to foreign countries is different from that within the United States; not only is this a display of carelessness, but it is also a cause of delay, for the reason that mail steamers often arrive after business hours on Saturday, and if there is deficient postage, letters will not be delivered at hotels, etc., until Monday, and the home representative loses time waiting for letters containing home instructions much oftener than could be realized by anyone who is not acquainted with the carelessness of American firms in this matter of paying full postage. One American firm has even gone so far as to tell its representatives that insufficient postage is a guarantee that the letter will fall into the hands for which it is intended, as no one else would pay the postage penalty in order to get the letter.

If an English or a Continental house sends a telegram, a letter always follows, even to points near by, containing a copy of the telegram; very few United States houses do this even with cablegrams, and a failure to deliver means loss of valuable time. If a letter is sent to a foreign point, a letterpress copy follows by the next steamer as certainly as the second of exchange follows the first. Very few Americans are as systematic, and it is conceivable that a letter may be more valuable than a money draft.

With bills of lading, the European house does not depend on the triplicate copy forwarded by the shipping agent, but itself sends the duplicate copy to the consignee, retaining the original. American houses are constantly neglecting this, and American goods are constantly being held up in foreign custom houses. If a United States house wishes to be successful in foreign trade, it must place its business in the hands of some responsible member of the concern who will look after the details. It should not be merely an incidental part of the regular business transactions.

E. W. Cochran has opened a repair shop in Bushnell, Ill.

Danger of Importing Packages of Precious Stones by Mail.

An action is about to be commenced to rescind the forfeiture of a package of cut precious stones seized because they were shipped to this country through the mails. The package contained gems to the value of \$1,519.56 on which the duty was \$151.95, and was addressed to Joseph Con. Upon its arrival Aug. 24 it was seized by the customs authorities on the ground that the shipment of dutiable merchandise of this character is prohibited by the articles of the International Postal Treaty.

The stones had been declared to the American consul in Europe and the invoice sent to the Collector of the Port of New York, so there was no contention that there was any attempt to smuggle, the seizure being based solely upon the irregularity of shipment. The Secretary of the Treasury has power to remit forfeitures of this kind where the case involves less than \$1,000, and can permit the redemption of the goods upon payment of a fine equal to the duty; but in this instance he has no such power, the American value of the merchandise amounting to \$1,671.52.

The importer will now file a petition in the United States Circuit Court to have the seizure revoked and a commissioner will probably be appointed to take testimony and report the facts.

Daring Plan to Rob the Store of W. A. Gill Frustrated.

ST. LOUIS, Mo., Sept 28.—A daring and skilfully planned conspiracy to rob the jewelry store of W. A. Gill, 616 Olive St., was nipped in the bud Tuesday night by the police, through accident. Had it not been for the overzealousness of two of the conspirators, one of the most extensive robberies of recent years would have probably been consummated.

According to the police report there were four men implicated in the job. The jewelry store has two show windows abutting onto the sidewalk, and in the east window, during the past few months, there has been displayed a tempting display of diamonds and other precious stones. The robbers intended to saw through the bottom panel of the show case, which stands a foot from the sidewalk, and also through a second panel upon which the trays of jewelry rest. This work was to be done under cover of

darkness in such a manner that no traces of it would be discovered from above, leaving the panels in such a condition that at the critical moment a slight effort would pull them through the bottom of the window. The robbers could then reach in and secure all the diamonds in sight with scarcely an effort. Two of the men were to enter the store and keep the employes engaged on some pretense while the others did the work and escaped among the crowd. Tuesday, shortly after midnight, the policemen on the beat discovered two men acting in a suspicious manner in front of the jewelry show case. Two other men were standing guard some distance away. The policemen drew their revolvers and descended upon the quartet. The two guards succeeded in escaping, but the other men were arrested. A careful search of the premises revealed the fact that the men had already begun work on the panels, a portion of which were sawed through. The prisoners were taken to the Four Courts, where they were recognized as William Gibe and Frank Hussey, both of whom are well known to the police.

S. E. Morrison, manager of the jewelry store, was amazed Wednesday morning when informed of the plot to rob the concern. He will adopt unusual precaution in future to insure the safety of his valuable display.

Death of J. M. Donelson.

MINNEAPOLIS, Minn., Sept. 30.—J. M. Donelson, formerly a Minneapolis jeweler but for the past three years located in business at Des Moines, Ia., died on Sept. 22. The remains were brought to Minneapolis for burial. The funeral services were held at St. Stephen's church.

Carrie Michael last week pleaded guilty to taking a ring from the store of jeweler Egolf, Harrisburgh, Pa. Sentence was suspended until next court, it having been shown that it was her first offence and that her reputation has been good.

E. W. Thatcher, for 19 years connected with the Rosenkrans-Thatcher Co., Milwaukee, Wis., but who severed his connection with that company more than one year ago, has just returned from the east with a stock of goods, which is displayed at the store, 410 Milwaukee St., where Mr. Thatcher has re-established himself in the jewelry business.

SAPPHIRES	OLIVINES	CATSEYES	DIAMONDS	RUBIES	EMERALDS	PEARLS	OPALS	SCIENTIFIC RUBIES	PEARL NECKS	PEARL ROPES	Pearl Collarettes mounted with Diamond Bars.			
			<p>The recent two rises in price of Rough Diamonds will be augmented by two further advances within the next sixty days. This will make a material difference in the price of Cut, and will be the PERMANENT price of the future. It is a great saving to buy of stocks acquired before the rise, as advance will be maintained after present stocks are exhausted. This should be good news for those having large stocks on hand, as Diamonds will be better appreciated when prices are higher. We have on hand a complete stock in all sizes and qualities, which we are offering at less than PRESENT market figures. Large, original lots suitable for manufacturers in all classes of goods.</p>											
			<h1>JOSEPH FRANKEL'S SONS,</h1>											
			<p>Telephone: 3899 Cortlandt. 68 Nassau Street, NEW YORK.</p>											
<p>We solicit memorandum business from Importers, Manufacturing Jewelers and Jobbers. Our Packages are insured for \$10,000 in transit by Express, and we prepay Express Charges.</p>														
<p>FANCY COLORED DIAMONDS and GEMS OF EVERY NATURE in Pearls and Precious Stones.</p>														

Importations at the Port of New York.

Weeks Ended Oct. 1, 1897, and Sept. 30, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	\$56,810	\$70,883
Earthen ware	18,202	18,112
Glass ware	11,799	16,743
Instruments:		
Musical	7,890	7,914
Optical	3,887	12,031
Philosophical	3,185	7,26
Jewelry, etc.:		
Jewelry	1,623	19,425
Precious stones	245,258	223,561
Watches	10,799	16,685
Metals, etc.:		
Bronzes	1,780	2,025
Cutlery	2,412	20,325
Dutch metal	1,886	2,684
Platina	14,250	4,945
Plated ware	1,093	.....
Silver ware	833	2,214
Miscellaneous:		
Alabaster ornaments	213	.....
Amber	4,998	1,28
Beads	193	3,354
Clocks	7,078	7,728
Fans	3,164	5,237
Fancy goods	2,097	4,116
Ivory	2,143	7,506
Ivory, manufactures of	403	678
Marble, manufactures of	15,242	1,998
Statuary	1,649	7,700
Shells, manufactures of	8,069	13,043

Program of the Opticians' Convention in New York.

The convention of opticians for the purpose of forming a national association will, as already announced, be held at the Broadway Central hotel, New York, Oct. 10, 11, and 12, and the program as now outlined is as follows:

Monday, Oct. 10. 11 A. M. Opening of the Exhibition. Lectures by W. G. Fay on the Ophthalmometer and Phoroscope; Dr. C. H. Brown on the Ophthal-Dynameter, Will E. Huston on Advertising for Opticians, H. L. De Zeng on the Refractometer. 8 P. M. Opening of the Convention—Report of the Secretary pro tem.—Appointment of Temporary Chairman—Selection of Tellers—Counting of Votes and Election and Installation of Officers—Addresses.

Tuesday, Oct. 11. 11 A. M. Continuance of Exhibition, with lectures (to be announced). 2 P. M. Business meeting of the Association. Consideration of Constitution, By-Laws and Motions. 8 P. M. Theater Party—Every member is invited to pay his own expenses and his wife's if he is good enough to bring her along.

On Tuesday, Oct. 11, the agent of the Trunk Line Association will be present all day to vise the members' certificates. It will therefore be necessary for members holding certificates to attend a part of this day.

Wednesday, Oct. 12. Last day of Exhibition and Convention. Lectures will be announced later. 8 P. M. Final Banquet in Broadway Central Hotel.

As will be seen from the above arrangements have also been made with the Trunk Line Association for one-third reduction in railroad fares for members who come from a distance. Everybody is earnestly requested to secure the necessary certificates and make as large a showing as possible. These certificates are obtainable by the optician from his local railroad agent to whom he pays full fare to New York. At the convention the certificates will be vised and will entitle him to return for one-third of the full fare.

Boston Jewelers Take a Tally-Ho Ride and Banquet.

BOSTON, Mass., Oct. 1.—By waiting a week for a larger representation on their tally-ho ride the Boston Jewelers' Club also secured a perfect day, in marked contrast with the one previously set for the event. Shortly after noon the members began to assemble at Parker's and it was found that upward of a dozen would have to be provided for. Accordingly an open barouche was added to the outfit and the party, after a light lunch, set forth for Squantum, on the south shore of Massachusetts Bay.

The air was clear and bracing and the participants were all in jolly mood, ready for a good time, so that there was no lack of enjoyment on the road in either direction. At the Squantum Inn, where refreshment for weary travelers is furnished in the highest style of the art, an excellent dinner was spread. A pleasant trip home by moonlight brought to a close a very enjoyable day. The participants in the outing were: President James S. Blake, William A. Thompson, Charles O. Lawton, Arthur H. Pray, Commodore C. F. Morrill, M. N. Smith, Henry W. Patterson, E. J. Boyce, E. W. Martin of Providence, D. C. Percival, Sr., Charles Harwood, E. A. Bigelow, W. H. N. Pratt, George W. Hutchison and John B. Humphrey.

Burglars entered the store of P. O. & Albert Elzner, Bastrop, Tex., a few nights ago, and carried away about \$75 worth of jewelry and some small change.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Oct. 1, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin....	\$219,368.32
Gold bars paid depositors.....	18,120.57
Total	\$237,488.89

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Sept. 26	\$42,235
" 27	31,604
" 28	49,206
" 29	28,998
" 30	51,493
Oct. 1	15,818
Total	\$219,354

To Large Diamond Dealers and Importers.

OUR Diamond Cutting works, the most extensive and best equipped in the United States, are now operated with a greater force of experts than were ever employed by any other establishment in this country.

OUR large purchases of Rough before the recent advances enable us to offer special advantages.

Stern Bros. & Co.,

Factory:
138-142 West 14th Street.

68 NASSAU STREET, NEW YORK.

Chicago: 149 State Street.

London: 29 Ely Place.

The Scarcity of Pearls.

During the last few months, as everyone who is acquainted with the conditions of the European and Indian markets knows, pearls such as are required by American manufacturers have become exceedingly scarce.

Among the pearls coming direct from India there is a marked absence of the quality demanded by this country, from which first and second quality half pearls and better grades of round and button pearls are obtained.

According to the advices from our Indian house, the prospect of a better condition of the market during the next few months is not encouraging.

Our Mr. Henius, having been abroad at the time that this condition became apparent, took advantage of the situation and immediately purchased all available lots of first and second quality half pearls, as well as round and button pearls, in the European market.

Through this fortunate circumstance we are in a position to offer the Trade a complete assortment of pearls as above designated, and to share with them the advantages we have thus secured.

Advice to Manufacturers:

Buy now, while we have special advantages to offer, and avoid the higher prices that are sure to prevail, owing to the extreme scarcity that has already been experienced.

Bruhl Bros.

174 WEYBOSSET ST.,
PROVIDENCE, R. I.

PARIS :
57 Rue de Chateaudun.

YOKOHAMA :
24 Water St.

NEW YORK :
68 Nassau St.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

162 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE **DIAMOND JEWELRY,**
 26 MAIDEN LANE, (Southwest Corner
 Nassau Street.) NEW YORK.
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers
 of
 **Precious Stones.**
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
 14 MAIDEN LANE, - - NEW YORK.
 LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Final Report of the Assignee of W. R. Abbott & Co.

DECATUR, Ill., Sept. 30.—M. F. Kanan, assignee of W. R. Abbott & Co., jewelers, has filed his final report in the County Court. The report shows the following receipts: Total sold at retail, \$3,662.70; accounts collected, \$879.35; residue from stock, fixtures and accounts, \$2,800; total receipts, \$7,342.05. The assignee asks for credit for disbursements amounting to \$1,993.21.

The following judgment creditors were paid: Peddecord, Burrows & Co., \$2,091.77; E. D. Carter, \$1,583.74; Sheriff's costs, \$33.09; total, \$3,708.60. To 33 creditors, whose claims amounted to \$6,935.32, the amount of \$1,640.24 was paid, making a dividend of 23.6 per cent. on the amount of each claim.

Jeweler E. A. Whipple and One "E. A. Whipple."

SPRINGFIELD, Mass., Sept. 28.—"E. A. Whipple," a trolley wire speculator, of parts unknown, is causing all sorts of trouble for E. A. Whipple, jeweler, of this city. Not content with borrowing Mr. Whipple's name and referring to his good rating when ordering goods, the shrewd young man is also charging his hotel bills to the local jeweler. Yesterday jeweler Whipple received a bill from the Broadway Central hotel in New York for \$30.50, of which \$24.50 was for board and \$6 for extras. The bill was apparently contracted immediately after "Whipple's" leaving this city after the failure of the first deal in trolley wire. Jeweler Whipple turned the bill over to Assistant Marshal Wright, who sent it to Tilly Haynes in New York with several newspaper clippings relative to "Whipple's" operations.

The "E. A. Whipple" was arrested and the police were sure they had a very slick swindler, but he has been released, as no specific charge could be proved against him.

Petition in Bankruptcy Follows an Attachment.

HARTFORD, Conn., Sept. 30.—Calvin Tiffany, jeweler, Manchester, by his attorney, Judge H. O. Bowers, filed Sept. 28, in the United States Court, a voluntary petition in bankruptcy. His liabilities are, unsecured, \$11,891.02; preferred, \$30. The assets are described as follows: Cash, \$105; stock, \$4,000; horse (17 years old), \$25; wagon, \$150; fixtures and furniture, \$840; accounts, \$1,540. Three hundred dollars of the amount is exempt. The store was attached Sept. 27 by the Monarch Cycle Co., of Chicago.

Last Thursday two pretty girls were arrested in Cleveland, O., charged with being suspicious persons. The girls gave the names of Dora Conlon, 22 years old, and Helen Gordon, 20 years old. It was alleged by the arresting officers that the girls were about to dispose of bogus diamonds for fabulous sums, and when searched at the prison a large number of paste diamonds was found in their possession. Helen Gordon was subsequently discharged, as there was no evidence against her, and Dora was given 24 hours in which to leave the city under penalty of a fine of \$50, costs and 30 days in the workhouse.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Sept. 24, 1898.

There are no fresh developments to report as to the diamond market.

Apropos of the leader on the subject in THE CIRCULAR of Sept. 7, the truth appears to be that although there has been no sudden diminution in production at Kimberley there is fairly good reason to assume that the grounds or claims at present being worked have passed their best days. It has long been generally known that the company are not dependent entirely upon their present sources and any serious decline will be followed by the opening up of fresh ground. It is exceedingly probable that quantities of roughs are being quietly held in anticipation of a substantial rise in price. There is no danger in stocking freely at present, the tendency of the market being decidedly upwards. R. F.

Notes from London.

The Trade in Charm Jewelry has developed considerably this season. It is a curious compliment to our advanced civilization. A great many animals are brought into requisition, the pig and the tortoise being perhaps the favorites. One of the cheap patterns is a jointed doll. A firm of French origin supplied 15,000 of the "White Heather" charm illustrated below



to the Drury Lane Theatre for presentation to the audience on a special occasion last month.

Faked Antique Silver.—A month or so ago I reported an important seizure of forged goods in London. My information was from a private source and the publication of names, etc., might have defeated the ends of justice. The matter having now got into the papers there is no harm in giving fuller details. To W. Comyns & Sons, of London, belongs the credit of unmasking the fraud. This firm have made their name famous by their development of the trade in small stamped silver wares; though not the pioneers, they initiated so many new designs and pushed their lines with such address that it may fairly be said that they hold the premier position for this class of goods. The sham antiques were seized in a shop in Holborn, the search resulting in a haul of over 300 pieces. It is to be hoped the Goldsmiths Company will press for the full penalty, *i. e.*, £10 per piece. The law allows the innocent seller of a forged article to clear himself by proving his purchase of it, but I believe in any case the wares are forfeited and the loss sustained by the actual holder. The case is the most important one of its kind for many years.

The *Baser Metals*, steel, gun metal, aluminium and "gold plating" have been far more generally utilized in jewelry (though

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

✿ DIAMOND JEWELRY. ✿

JOHN F. SAUNDERS

has just received a lot of fine

Pearl Necklaces.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16,

NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

**A Glimpse
at our line**

of Diamond Jewelry is sufficient to prove that there can be no question as to its selling qualities. Designs attractive; Quality 14k.; Prices most moderate—a strong combination thoroughly appreciated by all active Jewelers.

9.11.13 MAIDEN LANE.
NEW YORK.

E. A. Lehmann & Co.,

20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

FINE MEDALS AND BADGES MADE TO ORDER.

the term is hardly a correct one) since silver has been cheaper. Many manufacturers make up special lines in these metals who formerly dealt in the premier metals only. Platinum does not make much headway; unless in association with gold it is not attractive. Gold welded or rolled on to silver might well be brought more generally into use; the combination adapts itself to artistic treatment, is intrinsically valuable and presents no great difficulties to the jeweler.

R. F.

Deliberately Pocketed Two Watches, Ran Off and Escaped.

PLATTSMOUTH, Neb., Sept. 28.—An extraordinarily smooth shoplifter took advantage of a young jeweler here to relieve him of two fine gold watches. After returning from supper B. A. McElwain was behind the counter in his store when a rather common looking stranger stepped in and expressed a desire to examine some gold watches with a view of purchasing. When the line was displayed for his examination and the prices given, the stranger deliberately put two of the best watches into his pocket and walked out. Mr. McElwain followed as soon as he could get from behind his showcase and got to the door just as the thief darted into an alley between the buildings.

Mr. McElwain called to friends nearby and all started in pursuit. The man ran down alleys, leaping fences and running through yards, toward the B. & M. switching yards and here disappeared. Several strange characters were found and searched, but the desired man remained a minus quantity.

Chicago Jewelers Contribute Liberally to the Peace Jubilee Fund.

CHICAGO, Ill., Sept. 30.—A national peace jubilee in commemoration of the cessation of hostilities between the United States and Spain will be held in Chicago, Oct. 17, 18 and 19. Great preparations are being made for the event and reduced fares will be granted by all the railroads centering in Chicago. The affair is planned on a scale of magnificence second only to that of the World's Columbian Exposition of 1893, and in the presence of notable guests will excel even that function, including President McKinley and his Cabinet, Justices of the Supreme Court, Governors of nearly all States, Senators and Representatives in Congress, members of the diplomatic corps in Washington, prominent officers of the army and navy, and many of the most distinguished Americans. The programme of entertainment is varied and replete with novelties.

The expense of providing transportation for all these guests and entertaining them while here will form the principal item in the jubilee expenditures. To this the different trades will largely contribute. The following is a list of contributors to the Peace Jubilee Fund by wholesale and manufacturing jewelers and manufacturers and dealers in kindred goods, through C. J. Dodgshun, president of Chicago Jewelers' Association:

Elgin National Watch Co., \$100; Otto Young & Co., \$50; Benj. Allen & Co., \$50; Gorham Mfg. Co., \$50; Robbins & Appleton, \$50; Lapp & Flerhem, \$25; H. F. Hahn & Co., \$25; Waterbury Clock Co., \$25; Seth Thomas Clock Co., \$25; Meriden Britannia Co., \$25; Towle Mfg. Co., \$25;

Juergens & Andersen Co., \$25; New Haven Clock Co., \$25; The New England Watch Co., \$25; Louis Manheimer, \$25; Stein & Ellbogen Co., \$25; A. C. Becken, \$25; C. H. Knights & Co., \$25; F. A. Hardy & Co., \$25; Keystone Watch Case Co., \$25; Geneva Optical Co., \$25; R. Wallace & Sons Mfg. Co., \$25; Julius King Optical Co., \$25; Wm. L. Gilbert Clock Co., \$20; The Barbour Silver Co., \$15; Alfred H. Smith & Co., \$15; F. E. Morse Co., \$10; C. A. Allen, \$10; S. Buchsbaum & Co., \$10; Wendell & Co., \$10; Theo. Schrader & Co., \$10; G. W. Marquardt & Sons, \$10; Moore & Evans, \$10; Dennison Mfg. Co., \$10; Simons, Bro. & Co., \$10; The Crescent Watch Case Co., \$10; E. V. Roddin & Co., \$10; Courvoisier-Wilcox Mfg. Co., \$10; Goldsmith Bros., \$10; Western Watch Case Mfg. Co., \$10; Simpson, Hall, Miller & Co., \$10; George Weidig, \$10; F. C. Happel Co., \$5; J. R. Davidson, \$5; S. N. Jenkins, \$5; M. F. Barger, \$5; Loftis Bros. & Co., \$5; F. H. Noble & Co., \$5; Geo. H. Fuller & Son, \$5; Jules Racine & Co., \$5; F. J. Essig, \$3. Total, \$1,003.

No better opportunity to visit the Chicago trade for the purpose of making purchases could be offered the retail dealer of the country, and it is expected a large number of dealers will avail themselves of the low railway rates and the opportunity to see a great city in holiday attire.

Death of Charles W. W. Blake.

BALTIMORE, Md., Sept. 28.—Charles W. W. Blake, of the late firm of Massamore & Co. and eldest son of the late Charles Blake, jeweler, this city, died last evening at his home at Mount Washington. Mr. Blake had been associated with his father in the jewelry business since a boy. Two sisters and three brothers survive him.

Roulet & Co., manufacturing jewelers, Toledo, O., have given a chattel mortgage for \$2,700.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete, than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

Our Foresight, Your Profit.

It is now a well known fact in Europe as well as in this country, that the prices of Diamonds have recently advanced considerably.

Also, all fine precious colored stones are not only very high but also very scarce. These conditions having been foreseen by us for some time, we have taken advantage of them by buying large lots of Rough Stones of every description. Hence we are now not only enabled to show the most complete assortment of all kinds of Precious Stones, but also at such prices as will satisfy and convince every purchaser by a visit to our establishment.

L. Tannenbaum & Co.,

Cor. Maiden Lane and Nassau Street,

25 HATTON GARDEN,
LONDON.

NEW YORK.

Telephone: 1959 Cortlandt.

What a Watch Movement Is.

Important Decision by the U. S. Board of General Appraisers of Interest to the Watch Trade.

After nearly six months' deliberation, the Board of Classification of the United States General Appraisers last week handed down their opinion upon the remaining undecided points involved in the protests of nearly all the watch importers of this country, argued before the Board early in April last.

Among the firms protesting were Hipp, Didisheim & Bro., Adolphe Schwob, A. Wittnauer, Tiffany & Co., Jules Racine & Co., Mathey Bros., Mathez & Co., Schulz & Rudolph, Spigelberg & Co., Stern Bros., and others, and their protests may be classified under five general heads:

1. Movements imported with a few parts or wheels removed; these were assessed as watch movements, while the importers claim they should have been classified as parts of watches.

2. Complete watches in cases, which were assessed under the duty on the movements plus an additional 40 per cent. duty on the cases, the importers claiming the entire watch comes under a strict construction of Par. 191, and no additional duty on the case should be charged.

3. The classification of small watches set in sleeve buttons, etc., as jewelry at 60 per cent., the importers claiming they should be classified as watches under the provisions of Par. 191.

4. Brooches and pins coming with chatelaine watches, which the Collector also assessed as jewelry, claimed by the importer to be parts of the entire articles and should be assessed with the watches to which they belong.

5. Five dozen of every part necessary to make a complete watch, which had been fitted together before shipment and segregated again for the purpose of importation into this country were assessed as watches, the importers claiming they should have been classified as material.

The case involving the last point was abandoned at the hearing, and those involving points 3 and 4 were the subjects of other decisions. The first two points involving just what is a watch movement are the ones now decided. The decision was on the protest of Jules Racine & Co., and is written by ex-Judge Somerville, who says:

"The several protests in these cases involve the question as to the distinction between "watch movements" and "parts of watches," as used in paragraph 191 of the tariff act of July 24, 1897, and also a consideration of the further question as to the proper classification of complete watches—that is, watches including both the cases and complete works or movements of such watches. The paragraph in question reads as follows:

191. Watch movements, whether imported in cases or not, if having not more than seven jewels, 35 cents each; if having more than seven jewels and not more than 11 jewels, 50 cents each; if having more than 11 jewels and not more than 15 jewels, 75 cents each; if having more than 15 jewels and not more than 17 jewels, \$1.25 each; if having more than 17 jewels, \$3 each, and in addition thereto, on all the foregoing, 25 per centum ad valorem; watch cases and parts of watches, including watch dials, chronometers, box or ship, and parts thereof, clocks and parts thereof, not otherwise provided for in this Act, whether separately packed or otherwise, not composed wholly or in part of china, porcelain, parian, bisque or earthenware, 40 per centum ad valorem; all jewels for use in the manufacture of watches or clocks, ten per centum ad valorem.

The merchandise was assessed by the Collector as follows:

(1) The watches were assessed by the Collector under said paragraph so as to make the cases and the watch movements or works dutiable separately, the movements being made dutiable according to the number of jewels, and in addition thereto 25 per cent. ad valorem.

(2) The watch cases were assessed at 40 per cent. ad valorem.

The following claims are variously made in the protests, viz.:

(1) That "complete watches" are dutiable at 20 per cent. ad valorem under section 6 of said act as non-enumerated manufactured articles.

(2) That said "complete watches" are not subject to duty at any other or higher rate than that provided by the first part of said paragraph 191 for "watch movements" imported in cases, viz., 25 per cent. ad valorem in addition to the specific rates provided for according to the number of jewels. Or, in other words, that no separate duty is to be imposed on the cases.

(3) That the so-called complete "watch movements," which are reported as such by the Appraiser, are dutiable under said paragraph 191 at 40 per cent. ad valorem as "parts of watches" not otherwise provided for in said act.

(4) That certain so-called incomplete "watch movements," that is, watch movements with certain parts missing, as hereinafter more particularly described, which were returned by the Appraiser as "watch movements," are dutiable under said paragraph as "parts of watches" at 40 per cent. ad valorem, and not as "watch movements," as returned by the Appraiser and assessed by the Collector.

A large number of witnesses were examined at the hearing of these protests, including importers, watch manufacturers, dealers in watches and in watch materials. The chief controversy related to two representative samples, marked Exhibits 1 and 2. The first of these samples (Exhibit 1) was a complete movement of a watch, lacking only the dial. The second exhibit was the complete movement of a watch, lacking the dial, the hour hand, the minute hand, the second hand, the hour wheel, and the minute wheel.

It appears from the testimony that "watch movements" with these parts missing had never been imported, so far as any of the witnesses knew, prior to July 24, 1897, the date of the present tariff act. The importations appear to have been made with a view of obtaining the proper construction of paragraph 191 of said act.

The question raised in reference to these exhibits is whether they are "watch movements" as reported by the Appraiser and classified by the Collector, or whether they are mere "parts of watches." The following provisions bearing on this subject occur in prior tariff legislation, which are proper to be considered in the construction of the present law:

Act of 1883:

494. Watches, watch cases, watch movements, parts of watches, and watch materials, not specially enumerated or provided for in this act, 25 per centum ad valorem.

Act of 1890:

211. Watches, parts of watches, watch cases, watch movements, and watch glasses, whether separately packed or otherwise, 25 per centum ad valorem.

Act of 1894:

173. Watches and clocks, or parts thereof, whether separately packed or otherwise, 25 per centum ad valorem.

It is worthy of emphasis that these various acts, as well as the tariff act of 1897, make a distinction for dutiable purposes between what are known as "watch movements" and "parts of watches." The question now is to define, if practicable, a line of demarcation between the two.

The following definitions from various lexicographers and cyclopedias show that there is no hard and fast meaning affixed popularly to the term "movement" as applied to watches:

Century Dictionary:

6. A particular form or arrangement of moving parts in mechanism, as, the movement of a watch (i. e., all that part of a watch which is not the case).

Standard Dictionary:

6. A particular arrangement of related parts accomplishing a motion; as, the movement of a watch.

Imperial Dictionary:

4. In certain specific uses, that which moves or communicates motion; the train or wheelwork in watch or clock.

Knight's Mechanical Dictionary, Vol. II:

(Horologically) the going mechanism of a watch or clock. The motor train and indicator of time.

Worcester's Dictionary:

4. The train or wheelwork in a watch or clock.

Webster's International Dictionary:

5. Mech. A system of mechanism for transmitting motion of a definite character, or for transferring motion; as, the wheelwork of a watch.

The importers introduced also in evidence a certain book, shown to be a standard work, on clocks and watches, defining the term "watch movement" as the "train set in the frame" of a watch.

It will thus be noted from the above cited definitions that the term "watch movement" has no fixed or well defined definition, but is flexible in its meaning, so as to include, on the one hand, all of a watch except the case, and, on the other hand, the train or works of the watch contained between the plates, and shown by the evidence to comprise at least the balance, the pallet, the scape wheel, the third wheel and pinion, the fourth wheel and pinion, and the center wheel and pinion.

The testimony taken at the hearing shows that the witnesses, including many watch manufacturers, differ quite as much in their definitions of a watch movement as the lexicographers do. Some of the witnesses testified that the term is "a rather vague one;" others that it is understood to embrace "all of the watch except the case," and others still, that it includes what is known as the train of the watch (as above defined) set between the plates. A great preponderance of the testimony is that, on and prior to July 24, 1897, there was no uniform or well defined meaning attached to the term in the trade and commerce of this country, and we find such to be the fact.

The evidence, which, in some of these aspects, is quite conflicting, may be harmonized by construing the phrase to include what may be designated as both "complete watch movements" and "incomplete watch movements." The former embrace all of the watch except the case, and the latter only those essential parts assembled together between the plates, so as to constitute the train of the watch, which is defined by an expert witness as "all of that part of a watch between the plates excepting the mainspring."

A considerable amount of testimony was introduced at the hearing tending to show that the phrase "parts of watches" was in trade and commerce synonymous with the term "watch materials." This proposition is earnestly contended for in the brief of the Government's counsel and his associate. It is unnecessary to decide this proposition in order to settle the contentions raised by these protests. Legislation seems, however, to have made a distinction between the two phrases, and there is room for a contrary contention based upon a decision of the courts. (*Worthington v. Robbins*, 139 U. S., 357, and *Elgin Watch Co. v. Spalding*, 19 Fed. Rep., 411.)

It is only necessary to say, as to this particular contention, that the testimony fully justifies the conclusion, and we so find, that the representative samples under consideration, marked Exhibit 1 and Exhibit 2, are "watch movements" as returned by the Appraiser and assessed by the Collector, and are not mere "parts of watches" within the meaning of that phrase as used in said paragraph 191 and as contended by the importers.

We find, further, that all of the articles returned by the Appraiser as "watch movements" are such in fact, and are not "parts of watches." Some of these movements, such as are represented by the two exhibits above described, may not be complete watch movements in the broadest sense of that term, but they contain all the essential parts of such movements, with none of the requisite parts missing.

This construction would seem to be supported by the fact that "watch movements," which, in fact, are nothing more than certain parts of watches assembled between two plates, are made dutiable according to the number of jewels contained in the plates. Clock movements (which differ from watch movements in having no jewels) are not separately provided for, the enumeration in said paragraph 191 being simply for "clocks and parts thereof not otherwise provided for in this act, whether separately packed or otherwise," not composed of certain specified component materials. Paragraph 191, under consideration, it is manifest, segregates for dutiable purposes "watch movements" and "watch cases," making the former dutiable according to the number of jewels, and in addition thereto 25 per cent. ad valorem, and making the cases dutiable at 40 per cent. ad valorem.

It is clear, therefore, that a complete watch,

ments," which being made, as we have said, separately dutiable, should be so assessed under the provisions of said paragraph 191. In other words, as properly decided by the Collector, the "watch movements," whether they are imported in cases or separately, should be assessed according to the number of jewels and, in addition to such specific duty, 25 per cent. ad valorem.

There are some other contentions made in these protests which need not be considered, as they are manifestly untenable, and are not insisted on in the argument.

The importers formally abandoned their protest as to an importation included in invoice 13701 (entry 184775), which was returned by the Appraiser as "60 watch movements, 25 and 30 per cent., not over seven jewels."

Under the above findings of fact, all the protests must necessarily be overruled and the Collector's decision affirmed in each case.

Other Decisions.

DUTY ON ONYX, MARBLE AND CHINA CLOCKS.

Clocks in onyx, marble and china cases were the subject of a decision of the Board of Classification of the United States General Appraisers last week. The questions came up on the protest of Woodward & Lathrop, Washington, D. C., and J. E. Caldwell & Co., Philadelphia, Pa., over rulings on goods imported last July and September. The merchandise covered by the protests consists of clocks of two kinds, the first being:

Clocks with onyx or marble cases, containing the usual metal movements or works. In one of these the clock cases and the movements were invoiced separately, and in another protest the articles were invoiced as entireties. The Collector of Customs in each instance assessed the clocks as entireties at 50 per cent. ad valorem, as manufactures of marble or onyx, under paragraph 115 of the tariff act of July 24, 1897, which reads as follows:

115. Manufactures of agate, alabaster, chalcidony, chrysolite, coral, cornelian, garnet, jasper, jet, malachite, marble, onyx, rock crystal, or spar, including clock cases with or without movements, not specially provided for in this act, 50 per centum ad valorem.

The claim made in each protest is that while clock cases are dutiable under said paragraph last cited, the metal movements or works of the clocks are dutiable under paragraph 191 of said act, which provides, among other things, for "clocks and parts thereof, not otherwise provided for in this act, whether separately packed or otherwise, not composed wholly or in part of china, porcelain, parian, bisque or earthenware, 40 per centum ad valorem." The second kind of clocks have china cases, decorated, and contain ordinary metal movements or works. The cases and the movements of the clocks are invoiced separately. They were assessed as an entirety under paragraph 95 of the tariff act of 1897 at 60 per cent. ad valorem, which reads as follows:

95. China, porcelain, parian, bisque, earthen, stone and crockery ware, including clock cases with or without movements, * * * decorated or ornamented in any manner, 60 per centum ad valorem.

The importers claim that while the clock cases are dutiable under said paragraph 95, the metal movements or works are dutiable under paragraph 191 of said act, and under the particular clause of said paragraph above cited. In the Board's opinion the contention made by the importers in each

Rare Pearls.

Our recent importations include some specimens of Rare Pearls unequalled in this market.

The Advance in Prices

imminent in the diamond market renders early purchases desirable.

Fred. W. Lewis & Co.,

*Diamonds, Pearls
and Precious Stones.*

24 John Street, New York.

Matchless Matching...

of such goods as you wish to have matched forms one of the matchless features of our business. Try us and the trial will carry conviction.

The wheels of **Our Factory...**

are humming, turning out new goods such as Earrings, Lacepins, Buttons, etc., etc. Particulars if you write.

HENRY FREUND & BRO.

"We Sell Sellers."

9-13 Maiden Lane, New York.

of these protests is well taken and the Collectors are therefore overruled and the protests sustained.

DUTY ON RIFLE FILES.

The protests of Peter A. Frasse & Co. and of the F. W. Gesswein Co., New York, involving the duty assessed on rifle files according to their length, were decided by the United States Board of General Appraisers last week. In the merchandise in question the full length of the metal was taken in the assessment of duty, while the importers claim that only the measurement of the part cut as a file should be estimated. In trade as well as for dutiable purposes it is customary to exclude the uncut part of common files in listing or estimating lengths, but the General Appraisers find upon the evidence in this case that rifle files are bought, sold, invoiced and listed at their full measure, and that commercially the length of a rifle file is the measure from end to end. The claim that the goods are dutiable at 30 cents a dozen is overruled, and the assessment of duty at 75 cents or \$1 per dozen, according to lengths, is affirmed.

Mrs. Emma Stanhope, Newark, Del., is selling out the contents of her late husband's jewelry store.

Reappraisements.

Among the reappraisements last week by the Board of United States General Appraisers were the following:

Optical instruments from Salmon & Lumley, Paris, July 18, 1898—Metal floroscopes, ent. at 48 francs per gross. Metal floroscopes, ent. at 50 francs per gross. Discounts, 5 per cent. and 2 per cent. Advanced by disallowance of discounts.

Cut glass ware, from J. Schreiber & Neffon, Josefthal, April 15, 1898—Flaschen Pil it gene H, ent. at 1.05, adv. to 1.30 florins per dozen. Add packing.

Dec. earthenware, from F. H. Bawo, Kotschenbroda, July 17, 1898—Figures, ent. at discounts 20 per cent. and 5 per cent. No advance. Cats, daschund, etc., ent. at discounts of 25 per cent. No advance. Add packing charges.

Dec. earthenware, from Geo. Borgfeldt & Co., Sonneberg, July 7, 1898—Jugs, etc., ent. at 5 per cent. and 3 per cent. discounts and plus 5 per cent. commission. Add cases. No advance.

Dec. china, from Geo. Borgfeldt & Co., Bodenbach, May 11 to July 12, 1898.

China plates, etc., ent. at discount of 5 per cent. Advanced by disallowance of 5 per cent. discount. Add cases.

Dec. earthenware, from Geo. Borgfeldt & Co., Sonneberg, June 23, 1898—Cups and saucers, etc., ent. at discounts 5 per cent. and 5 per cent. No advance. Add cases.

Ms. marble, from A. Schiaffino, Carrara, July 5, 1898—Adoring Angel, 3-6, ent. at 310 lire. No advance. Dropping Flowers, 5-0, ent. at 265. Adv. to 306.25 lire. Dropping Flowers, 5-6, ent. at 285. Adv. to 350 lire. Hope, 5-0, ent. at 265. Adv. to

335 lire. Recording Angel, 5-0, ent. at 355. Adv. to 440 lire. Recording Angel, 5-6, ent. at 395. Adv. to 440 lire. Woman with flowers at cross, 5-0, ent. at 255. Adv. to 306.25 lire. Woman with flowers at cross, 5-6, ent. at 315. Adv. to 393.75 lire. Small angel dropping flowers, 2-0, ent. at 70. Adv. to 87.50 lire. Small angel praying, 2-6, ent. at 90. Adv. to 112.50 lire. Woman with flowers at cross, 5-6, ent. at 290. Adv. to 325 lire. Woman sitting, 4-0, ent. at 320 lire. No advance. Woman with flowers at cross, 5-6, ent. at 315. Adv. to 325 lire. Small angel praying, 2-0, ent. at 65. Adv. to 95 lire. Immaculate Conception, 5-6, ent. at 230. Adv. to 362.50 lire. Woman sitting, 4-0, ent. at 310 lire. No advance. Small angel praying, 3-0, ent. at 105. Adv. to 125 lire. Cloto, 35½ inches (pure white marble), ent. at 245. Adv. to 306.25 lire. St. Joseph, 5-6, ent. at 400. Adv. to 425 lire. All in packed condition.

Jeweler Left His Front Door Open While He Was at Supper.

BALTIMORE, Md., Sept. 28.—Friday evening the shop of F. Roesinger, on Central Ave. near Gay St., was entered and robbed of 15 watch cases and a number of gold chains valued at \$60. No arrests have yet been made. The robbery was committed about supper time. Mr. Roesinger had just returned to the store from the table when he noticed that two trays in the showcase were empty. He did not suspect that he had been robbed, as there were five watches and other articles lying near the trays. The front door had been left standing open.

J. B. & S. M. Knowles Co.,

Makers of

Artistic Silverware,

Sterling Only.

Office and Factory:

Providence, R. I.

THE
ANGELO



Mr. A. E. Wood is this week at the Hotel Bartholdi, N. Y., where he is exhibiting our full sample lines.

Annual Meeting of the New York Jewelers' Association.

The members of the New York Jewelers' Association assembled at their 24th annual meeting yesterday afternoon, which was held at the Association's rooms, 146 Broadway, New York. President Geo. W. Shiebler was in the chair. After the roll call and reading of the minutes, the re-



FREDERICK H. LARTER.
PRESIDENT-ELECT, NEW YORK JEWELERS' ASSOCIATION.

ports of the various committees and of the secretary and treasurer were read and approved, and the nominating committee reported the following ticket for the consideration of the members:

For president, Frederick H. Larter, of Larter, Elcox & Co.; for vice-president, C. G. Alford, of C. G. Alford & Co.; for treasurer, Ludwig Nissen, of Ludwig Nissen & Co.; for directors, George W. Shiebler, of George W. Shiebler & Co.; Henry E. Ide, of H. C. Hardy & Co.; Geo. W. Street, of Geo. O. Street & Sons; John T. Howard, of Howard & Cockshaw; James P. Snow, of Snow & Westcott; David C. Townsend, of Neresheimer & Co.; John N. Taylor, of Kremenz & Co.; William F. Dorflinger, of C. Dorflinger & Sons; Rud. C. Hahn, of Rud. C. Hahn, and T. J. Haring, of Dominick & Haff.

All the gentlemen were unanimously elected. George C. White made a speech, thanking the retiring officers for their work.

The following nominating committee were elected: Wm. R. Alling, Thos. B. Brown, Chas. J. Rheinboldt, S. Cottle and Herbert Cockshaw.

Among the things considered by the members was a proposed amendment to the by-laws relating to the holding of directors' meetings and a proposition relative to arrangements with a surety company for the furnishing of bonds. Both were strongly recommended by the executive committee and were adopted. In regard to the question of the annual dinner the matter was left to the executive committee with full power to decide.

We have the pleasure of showing this season, the most artistic and elaborate line of Toilet Goods and Hollow Ware we have ever produced.



STERLING SILVER GOODS ONLY.

Our line of

“Athene”

Flat Ware is now complete in all the fancy pieces and is proving to be the best selling pattern we have ever put on the market.

Frank M. Whiting & Co., Silversmiths,

New York Office, 1128 Broadway.
San Francisco Office, 220 Sutter St.

NO. ATTLEBORO, MASS.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

No. 1942



To Combine or Not to Combine

Reports that the Plan for the International Silver Co. has Fallen Through. Reports Denied by Various Authorities.

MERIDEN, Conn., Oct. 3.—From careful investigation in this city among the leading silver plate manufacturers it would appear that the proposed combine of the silver plate interests in the United States and Canada stands to-day in practically the same condition it did one week ago. Reports of various kinds pertaining to the combine have been freely circulated during the week, but those interested in this city will neither affirm nor deny them.

Treasurer George M. Curtis, of the Meriden Britannia Co., when seen by THE CIRCULAR representative, spoke as follows: "Throughout this controversy on the combine it has been the policy of the Britannia Co. to keep silent, considering, of course, its own interests. If there was anything new or anything of the least purport that would be of interest I would be glad to tell you, but there is not."

When asked if the action of R. Wallace & Sons Mfg. Co., Wallingford, would not necessitate a new agreement and a complete overhauling of the present plan of organization of the silver interests, Mr. Curtis replied that he did not know, for he knew nothing of the stand taken by the firm in question other than what he had seen in print.

Mr. Curtis stated that neither he nor any representative of the Britannia Co. had

attended a meeting reported to have been held in New York city Oct. 1, and he was unable to state when the next meeting of the International Silver Co. would occur. Whether the combination will be formulated on the basis suggested is impossible to foreshadow at this writing.

President George H. Wilcox, of the Meriden Britannia Co., was as reticent when seen as was Mr. Curtis. "That that is, is; that that is not, is not," quoted Mr. Wilcox. Whether the report of the Associated Press to the effect that the proposed combination was dead in so far as its life depended upon the plans which were originally formulated and to which the majority of the concerns involved agreed, was true or not, Mr. Wilcox would not commit himself. He would neither corroborate nor deny the story.

C. H. Tibbets, of Simpson, Hall, Miller & Co., Wallingford, is quoted as saying the various recent conferences have practically resulted in no change whatever.

Treasurer Samuel Dodd, of the Wilcox Silver Plate Co., declined to discuss the subject in any way. He said the deal was a private matter and while there might be considerable curiosity about it he did not think it concerned the public any more than the affairs of the Wilcox Silver Plate Co. did.

To-day was the day, according to the circulars sent to the stockholders of the Meriden Britannia Co. and Wilcox Silver Plate Co., that the money was to be paid for the stock in the old companies if the deal succeeded, or the stock certificates deposited at the Home National bank were to be re-

turned. It has not been possible to ascertain what action has been taken in this matter.

Summing up the situation from what can be learned locally one would gather that the combine is not dead but sleepeth, and that the local magnates fear lest, by loud talking, they awaken it.

INTERVIEW WITH GEO. C. EDWARDS.

BRIDGEPORT, Conn., Oct. 3.—According to a statement made by Geo. C. Edwards, president of the Holmes & Edwards Silver Co. and one of the chief promoters of the scheme to consolidate the silver plated ware interests, to the correspondent of THE JEWELERS' CIRCULAR to-day, the combination is not yet a thing of the past. Mr. Edwards was not inclined to talk on the subject when pressed for an interview by the correspondent. He made no hesitation about admitting that he was one of the prime movers to bring about a consolidation of the various companies and as such he said it would not be policy for him to reveal the inner workings of the organizers. For this reason he would not state definitely whether or not the scheme had fallen through.

"Mr. Edwards," interrogated the correspondent, "are the chances for the consummation of this deal as good to-day as they were a month ago?"

"Just exactly" was his prompt and terse reply, but he was deaf to further questions on this score and the scribe was left to draw his own inferences whether the plan would go through on the lines already proposed, or whether certain objections raised

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We've an illustrated sheet showing 31 heads, every one of which is a "Thing of beauty and a joy—to the ladies' heart."



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WE HAVE THE UMBRELLAS, TOO—ALL COLORS, 26 and 28 in.



1431

1422

1434



No. 1464.

Simons, Bro. & Co.,

SILVERSMITHS,
THIMBLE MAKERS

AND

MANUFACTURING JEWELERS,

PHILADELPHIA:

616 Chestnut Street.

NEW YORK:

19 Maiden Lane.

41 Union Square.

CHICAGO:

702 Columbus

Building.

by some of the firms involved would necessitate the formation of entirely new plans.

The objections referred to were those made by the firm of R. Wallace & Sons Mfg. Co., of Wallingford. This firm insisted upon having the books of all the firms included in the combine opened for inspection before they would consent to become a party to the deal. Other leading firms, appreciating the justice of this claim, heartily endorsed it.

The abandonment of the present plans seems likely, as they have not proved as feasible as the promoters had hoped for, and recent developments tend to show that an amalgamation of the different companies under them is well nigh impossible. Recent experiences have taught the promoters of the combine much that will assist them in their work of formulating new and more feasible plans.

Herbert M. Knapp, of Burr & Knapp, the brokers who recently bought in \$100,000 worth of Holmes & Edwards' stock for New York parties, were quite sanguine that the movement to consolidate the silver plated industries would materialize. When asked his opinion as regards the matter, he said: "I don't anticipate but what the scheme will go through all right, and I don't think but what Mr. Edwards does."

O. G. Jennings, one of the largest stockholders of the Holmes & Edwards Co. and a gentleman who is very instrumental in getting the company organized, did not care to express an opinion on the outcome of the scheme. He referred the correspondent to Mr. Edwards.

Published contradictory reports and reticence on the part of those interested make the ascertainment of definite information most difficult.

Article Published in the Associated Press Newspapers.

MERIDEN, Conn., Oct. 1.—From official sources it was learned to-day that the proposed combination of the silver and silver plating ware manufacturing interests of the United States and Canada under the auspices of the International Silver Co. is no longer a possibility along the lines on which negotiations for several months past have been conducted. Several of the larger firms have reached the conclusion that a combination effected in the manner suggested would be inconsistent with business prudence, and incapable of yielding profit.

Early this week the officials of the leading concerns were summoned to New York, and from Tuesday to Thursday evening various conferences were held. The whole situation was gone over exhaustively and discussion revealed the existence of additional difficulties.

Several concerns declined to make public the condition of their affairs, it is reported. Other points were raised, and the views of the officials were so at variance as to render futile further efforts to perfect a combination on the basis suggested.

BANKER POST SAYS NOTHING HAS BEEN DONE.

When asked about the proposed combination Monday, Mr. Post, of Thomas & Post, the bankers who were managing the consolidation, stated that nothing had been done and there was no news to give out.

Further than this he had nothing to say.

PRESIDENT WATROUS SAYS AFFAIRS ARE IN SAME CONDITION

HARTFORD, Conn., Oct. 1.—President William H. Watrous, of the William Rogers Mfg. Co., said to a reporter last evening that the matter of the proposed consolidation of the silver ware manufacturers remained in the same condition that it had been since the first hitch in the proceedings had occurred. Nothing further would be done until the next meeting was held.

HOW THE MIDDLETOWN PLATE CO STAND.

G. H. Hulbert, president of the Middletown Plate Co., Middletown, Conn., writes

to THE CIRCULAR: "Respecting the International Silver Co. proposed, we would say that excessive competition and the production by some firms of inferior grades of plate have led to losses rather than profits for some years, and some companies sought refuge under the proposed organization.

"We are doing business at the old stand. 'Good credits' but no trust."

W. Collins has opened a store at Winthrop, N. Y.

Creditors of Geo. Yazbeck, a former jewelry dealer at 80 Greenwich St., New York, are notified by the assignee, F. C. Griswold, to present their claims to him at 209 Broadway on or before Dec. 10.

Of Course

you know your own good best. But maybe the one little item we'll tell you of has slipped your mind. It is: It'll do you good to handle



"Old Standard"



Simmons Chains.

The best in quality; the lowest priced, quality considered. Your jobber has them; and also

"Simmons" Bracelets—

Chain and Bangle.

R. F. SIMMONS & Co.,

New York Salesroom:

Factory and Main Office:

41 & 43 Maiden Lane.

Attleboro, Mass.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & CO.,

32-36 Park Place, New York.

WILLETS' ART BELLEEK CHINA

Attracts Trade and Holds It.

Write for illustrations and particulars to

WICKE & CO., 32-36 Park Place, New York.

Workings of the Auction Laws in Pennsylvania.

LEBANON, Pa., Sept. 28.—In the case involving the violation of the auction laws by Eben P. Percival, of Philadelphia, the jury, after hearing the evidence, returned this verdict:

"The defendant is a resident of the city of Philadelphia, in the State of Pennsylvania. Is engaged and has a place of business in said city, No. 221 N. 8th St., where he carries on the business of a jeweler and watchmaker, purchases the movements, dials, springs, hands and cases separately and puts them into a marketable condition as watches. During the Summer season he goes from place to place, selling these watches privately and by auction, and in the course of his travels he visited Mt. Gretna, on Aug. 18, 1898, where he sold several of these watches at private sale, and by outcry to competitive bidders at public auction; that the several watches herewith brought into court and made a part of this special verdict are similar to the watches sold by him on the above mentioned date at Mt. Gretna. If under the above facts and the Act of Assembly approved April, 1830—which is made a part of this verdict—the Court is of the opinion that the above Act of Assembly is constitutional and that the defendant has violated any of the provisions thereof, then we find the defendant guilty in the manner and form as indicted; otherwise, not guilty and county to pay the costs of prosecution."

Judge Ehrgood will, as the result, hear argument in the matter to finally dispose of it. Hon. Thos. H. Capp and Wm. R. Brinton, of Cumberland county, appeared for the defendant.

The Expansion of L. C. Reisner & Co.'s Business and Its Reason.

LANCASTER, Pa., Oct. 1.—What might really be called a model establishment is the new and commodious home of L. C. Reisner & Co., importers, exporters, manufacturers and jobbers, this city. The first thing to attract the visitor's attention is the evidence of punctilious system and order everywhere apparent, be it the store-room in the cellar, the counting room, or the workshop on the top floor; and this condition will be noted with satisfaction

by the visitor who knows that system and order are of all-embracing importance in the matter of prompt filling of orders.

The firm's stock is large and, as CIRCULAR readers are aware, of great variety. A fair idea of its size can be had from the statement that its proper keeping requires the use of 7,836 drawers, mainly well or entirely filled. Its variety is proportionately great. For instance, one drawer pointed out to THE CIRCULAR representative, contains 3,000 different kinds of jewels. The firm have lately made considerable additions to their stock list, probably chief among which is a new stock of findings. This stock is kept in a large 11 ton safe, divided into 760 compartments. Their material department also has been largely increased.

A noteworthy feature of the concern's business methods is their simple system of filling mail orders, which is the result of a simplified system of stock keeping and the conversancy of the concern's employes with the needs of the retail jewelry trade. And if the question of filling orders promptly has been satisfactorily settled, that of shipping them with even greater speed has been even more successfully coped with. To prove the truth of this claim, Mr. Reisner ordered a trial shipment, as it were, to be enacted, and within one minute after touching an electric bell in the shipping department an expressman appeared at the door ready to receive the package and transfer it to the freight station.

The firm have been very successful and point with not unpardonable pride to the increase in their business during the last year. They now employ five traveling representatives. Speaking of their advertising campaign in THE CIRCULAR, Mr. Reisner said: "We 'fix' ourselves for an ad. before we advertise; whereby I mean that when, for instance, we advertise 100 work benches we first get the 100 benches and advertise them afterwards. We advertise nothing except what is good, and when we have a good thing to advertise we say the truth about it. We have confidence enough in our abilities as producers and buyers to know that if we advertise a thing as a 'seller,' it's a thing that will sell. Whatever we say in an ad. we mean, and it doesn't take long for a jeweler to discover the fact. Here you have in a nutshell the why and wherefore of our success in advertising."



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



Operatives at the Elgin Watch Factory Satisfied With New Scale of Prices.

ELGIN, Ill., Oct. 1.—The executive committee of the finishers of the Elgin National Watch Co. and Third Vice-President O'Connor, of the Federation of Labor, met in Chicago to-day Manager Cutter, of the watch company, to finally settle the question of prices for the new work. The men were very nicely received and nearly all they had asked for was freely conceded them. The prices will be as follows:

Finishing 18 size, Nos. 207 and 208, 75 cents, the figure they asked; smaller work, No. 206, \$1.25; they asked \$1.30. For training 207 and 208 they will get 25 cents, their price; 206, 32½ cents instead of 35 cents. Under the circumstances they are well satisfied and have no fault to find. The prices, it will be remembered, were left indefinite when the men returned after the strike, to be determined at this date after experimenting with the new work.

Isaac Emmer Robbed Simultaneously With His Giving a Trust Chattel Deed.

St. Louis, Mo., Sept. 30.—A robbery which is puzzling the police is alleged to have occurred at I. Emmer & Co.'s wholesale jewelry house, 1013 Washington Ave., Wednesday. The amount of Emmer's loss is said to be \$500. Immediately following the robbery Thursday, Emmer & Co. filed a chattel deed of trust for \$7,219 in favor of the Mockridge Jewelry Co., Bernard Greensfelder, trustee.

The neighbors adjoining Emmer's place were unable to tell anything about the robbery. Some of them did not believe a robbery had occurred, while others said that Emmer claimed a woman had been in his store Wednesday and stole some jewelry, but would not say how she stole it. Emmer and Trustee Greensfelder were seen at the store Friday. Greensfelder said he knew nothing of the robbery, while Emmer said a robbery had occurred, but now that the firm's business was in the hands of a trustee, he did not want anything said about it. An effort was made to get Emmer to state how the robbery occurred and the amount of his loss, but he would only say: "I was robbed, but I can't talk about it, because people might think it peculiar that an assignment should follow a robbery."

Thomas W. Duncan Resigns Presidency of the Illinois Watch Case Co.

ELGIN, Ill., Sept. 28.—At a meeting of the directors of the Illinois Watch Case Co., held Monday afternoon at the office of the company in this city, Thomas W. Duncan resigned as president and treasurer of the company. The resignation was accepted. Jacob Franks, of Chicago, was chosen president and Max C. Eppenstein treasurer. M. Abraham was re-elected secretary. Mr. Duncan has been connected with the company since the organization, and has been the manager and superintendent of the factory. Mr. Franks, the new president, is a Chicago capitalist who is not unknown here.

Mr. Eppenstein, who was one of the founders of the company and who has been a resident of this city several years, has assumed the personal management and will be in charge of the factory.



The Hope.

A PATTERN for ladies and gentlemen. Unconventional in shape, simple in design—probably we might call it our most successful pattern. There is nothing ostentatious about this pattern; its charm is its purity of outline, its grace and simplicity.

This brush is illustrated one-half size. The price is extremely low—you may see it in our toiletware catalogue, which will be sent upon request.

Howard Sterling Co.,

Providence, R. I.

New York Office:
860 Broadway.



We want you to see



OUR GREAT LINE OF

STERLING SILVER TOILET AND MANICURE GOODS,

Also our endless variety of **SILVER NOVELTIES**. Time would be well spent in looking over our line of fine Gold Plated Chains, Locketts and Bracelets.



Sterling. 1480, Plain; 1379, Stone. Sterling. 1481, Plain; 1380, Stone. Sterling. 1483, Plain; 1484, Stone.
Heart Charms in Sterling Silver and Gold Plate.

Successors to **THEODORE W. FOSTER & BRO. CO.,**
FOSTER & BAILEY. 100 Richmond St., Providence, R. I.

See That Cone ?  **THE**

The COHN MFG. CO.,
39 Maiden Lane, New York,



Makers of High Class.....
Silk Guards, Vests, Eye Glass Cords, Garters,
Eye Shields, Tray Pads, Chain and Sample
Rolls of all descriptions.....

Fobs, Opera Glass and Shopping Bags, with or
without mountings, Pocket Books, Watch Bags.

Ask your jobber for that brand; if he does not carry it, write direct to us for selection package.

The "Quadruple Plate" Case Against The T. Eaton Co.

TORONTO, Can., Oct. 3.—In the case of the people against the T. Eaton Co., indicted on the charge of selling plated ware under false assertions, the defendants applied to the Court this morning for postponement of the trial on account of Mr. Eaton's absence from the city. The prosecution objected and the application is now under consideration.

W. O. Weniger and His Auctioneer Want \$40,000 from Connellsville.

CONNELLSVILLE, Pa., Oct. 1.—W. O. Weniger, the erstwhile jeweler whose auction, as fully reported in THE CIRCULAR at the time, was interfered with by the

borough officials last December, and his auctioneer, Thomas Ford, of Pittsburgh, have entered suit against the borough of Connellsville for \$20,000, to which amount they allege their business was damaged, and have also entered suit against the individual officials of the borough, including Burgess Bryner and the policeman, for a like amount.

Weniger came here and established business on Main St. He had a very heavy stock of jewelry, and had not been in business long before he advertised a grand auction. The borough jewelers and merchants generally appealed to the Town Council to do something to stop the wandering auctioneer's floating business, and the Council passed an ordinance exacting a heavy license tax for such auctioning.

Weniger refused to pay the daily tax and continued the auction till one of the borough policemen arrested him and his auctioneer, Ford. Both were put in the borough lockup, where they remained a short time and then paid the tax, under protest. Weniger then assigned to his brother, E. E. Weniger, of Uniontown, and the auction was continued as an assignee's sale, the borough officers having been in the meantime restrained by an injunction granted by the court on Christmas eve. Auctioneer Ford continued the sale unmolested, and when the stock had been disposed of Weniger left town.

Now he brings suit to recover damages for false arrest, injury to his business and insult to his person brought about by imprisonment in the borough lockup. Ford brings suit on the same grounds; he claimed that his business was injured, since he was selling on commission, the arrest entailing a suspicion of the auction just in the busy period preceding Christmas. The prosecution are represented by attorneys P. S. Newmyer, of this place, and Edward Campbell, of Uniontown. The Town Council held a special meeting to discuss the matter Monday evening. President Stillwagon and Solicitor Higbee were appointed a committee to employ one or more attorneys. The trial will come up in the March term.

Newspaper Humbly Begs Charles A. Hamilton's Pardon.

WATERBURY, Conn., Oct. 3.—There was printed in the columns of the *American* on Saturday evening a news item stating that suit had been brought against Charles A. Hamilton by George Leek, of New Haven, for alienation of his wife's affections. The item was entirely untrue so far as it related to Charles A. Hamilton, president and treasurer of the Rogers & Hamilton Co., of this city. The suit was brought against Lewis B. Hamilton, of Torrington, formerly of Waterbury, who is second lieutenant in the Second United States Volunteer Engineers and is now stationed at Honolulu, Hawaiian Islands.

The *American* deeply regrets the error by which an innocent man is made to seem responsible for the fault or misfortune of another. In making apology to Mr. Hamilton, which the *American* does as it says sincerely and voluntarily, the paper rejoices to be able to say that by reason of his unquestionable personal character and the happiness of his home life, he can suffer no harm where he is known, by the unfortunate confusion of identity of which he has been the innocent victim.

Death of James A. Lakin.

WESTFIELD, Mass., Oct. 1.—James A. Lakin, a prominent jeweler of this town, died Saturday. He was widely known in this section of the State as a skilled workman and was the inventor of numerous devices on which he held patents.

We are pleased to note the improved health of M. C. Haight, Geneva, N. Y.

Reuben Gulvin, Geneva, N. Y., has been making noticeable improvements to the front of his store.

At Your Service.

Our efforts during the Spring and Summer to accumulate an unusually desirable assortment of Precious Stones for your selection this Fall have been unceasing. As a result we take pride in directing your attention to that department of our business.

We would particularly call your attention to a handsome lot of Pearl Necklaces at prices which further enhance their attractiveness. Too much cannot be said of these goods in respect to quality or price, as will be admitted by any who, having use for such articles, send for them.

HAYDEN W. WHEELER & Co.,
TWO MAIDEN LANE, N. Y.

Now on the Market.

**Lady Waltham
6 Size and 0 Size Movements.**

**S. W., Pendant Setting;
Hunting, Open Face or Skylight.**



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.

Manufactured and Warranted by the
American Waltham Watch Company,
WALTHAM, MASS.

They suit the most fastidious taste,
 They're fit for Queens and Kings,
 They're always "right" and sell on sight—
 Do Ostby-Barton Rings.

OSTBY & BARTON CO., PROVIDENCE, R. I.

"Seek no further.
 Seeing is believing."

A large percentage of the Jewelers handle the "OMEGA" Watches.

Why? Because they know it is the Best Watch made for the money.

Why? Because they can make a fair profit on the "OMEGA," as they are sold only to Legitimate Jewelers.

Why? Because every movement is warranted a fine timepiece.

We want ALL the up-to-date Jewelers to handle the "OMEGA." Your stock is not complete without them.

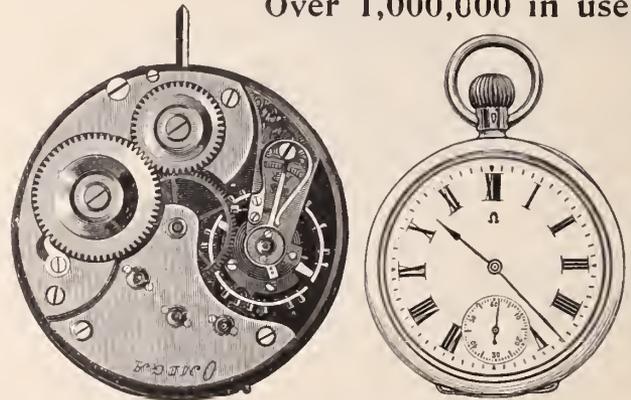
EDMOND E. ROBERT,
 3 Maiden Lane, NEW YORK.
 CROSS & BEGUELIN,
 17 Maiden Lane, NEW YORK.

SOLE
 SELLING
 AGENTS.

Send for Price-List.

Omega Watches

Over 1,000,000 in use



The "Omega" are pendant-set, fit O and 16 size Waltham cases, and are made in 5 different grades as follows:

- 7 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
- 17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
- 17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

Strikes in Antwerp Still Depress the Diamond Cutting Industry.

WASHINGTON, D. C., Oct. 3.—In a very brief report from Consul Roosevelt, at Brussels, he states that nearly all industries in Belgium are working very successfully at the present time, especially the glass industry. One of the exceptions to this prosperous condition, however, is the diamond cutting industry, which is still in a depressed condition, owing to the continuation of the strikes.

Measure to Tax Department Stores in Denver.

DENVER, Col., Sept. 30.—The Board of Aldermen have again taken up the store license question, which had been sleeping for several months, and have passed a measure which was demanded by the Butchers' and Grocers' Association after the original bill had been vetoed by the Mayor on the ground of unconstitutionality. For the purpose of discussion, the lines of goods are put in 80 classes, and these are subdivided into 36 sections. The license fee for selling goods in group No. 1 is to be \$1. For group No. 1 in connection with group No. 2 the fee is \$100; for groups 1, 2 and 3, \$500, and for groups 1, 2, 3 and 4, \$1,000. The license for groups beyond that number is \$5,000. The bill will have to pass the Supervisors before it reaches the Mayor.

Oskamp, Nolting & Co.'s Struggle to Get Their Goods Back From Jeweler Beck.

CINCINNATI, O., Oct. 1.—Chas. A. Nolting, of Oskamp, Nolting & Co., has returned from Washington C. H. O., where he has been attending to the firm's suit vs. Beck, the assigned jeweler, who still has their goods. The Cincinnati house was referred to in the trial by the defendant's attorney as a rich and powerful house that sought to crush the poor, struggling, honest jeweler, and the same poor and honest jeweler on the witness stand the second day announced his intention of telling the truth that day, admitting he did not tell the truth the day before. In face of this admission of elastic veracity, the jury disagreed, and the case has to be tried over again. The firm are, however, determined to urge their rights and try to get their goods from Beck's receiver.

We understand that E. J. Burritt, Ithaca, N. Y., whose wife died in July last, intends disposing of his business and moving west.

Fine Gold Cases.

In designing their lines for the Fall season of 1898, the American Watch Case Co. have borne in mind the steadily increasing demands of the trade. As a result, their new productions exceed in the beauty and variety of design and extensiveness any of their previous efforts.

A.W.C.CO

American Watch Case Co.,

9-13 MAIDEN LANE, NEW YORK.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED 1850. **C. F. RUMPP & SONS,** TRADE MARK **R**
FINE LEATHER GOODS,

Fifth and Cherry Streets, Philadelphia: Special Catalogue for Jewelers. New York Salesrooms: 621 BROADWAY.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, \$15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



Imports of Precious Stones for September, 1898, 1897 and 1896.

The report of Jewelry Examiner Mindil, of the Appraiser's Stores, upon the amounts of precious stones imported at the port of New York during the months of September, 1896, 1897 and 1898, is as follows:

	<i>Cut.</i>	<i>Uncut.</i>
1898	\$858,601.26	\$257,884.26
1897	852,476.36	219,510.09
1896	57,673.96	88,447.20

Death of Adolph Gipperich.

RICHMOND, Va., Oct. 1.—Adolph Gipperich, Sr., aged and respected resident of this city, died suddenly at 8 o'clock yesterday morning, at his home, 510 Mosby St., in the 71st year of his age.

Mr. Gipperich was born in West Baden, Germany, and from a noble family, but when scarcely 21 took up his fortunes in this country, and settled shortly afterwards in Richmond. For many years he maintained a lucrative jewelry business on Main St., and amassed considerable property. He leaves four children.

\$100 For Not Removing a White Spot From An Eye.

KNOXVILLE, Tenn., Sept. 30.—Squire King has rendered judgment in the case of Felix Connors vs. Jenkins, optician, in which he gives Connors \$100 damages. The suit was brought for \$500 and the evidence was to the effect that Jenkins agreed to remove a white spot from Connors' eye, but instead of removing the spot he simply colored it with India ink. The ink faded out and the place where it had been pricked in became inflamed and the sight of the eye was entirely destroyed. Connors paid Jenkins \$50 for the operation.

Judge King held that Jenkins had misrepresented the matter, or, rather had not done what he had promised. A large number of expert witnesses were heard.

Charley Brown leaned too hard on a show case in Lippold Bros.' jewelry store, Denver, Col., and it broke. He had no money to pay for it, and a complaint for malicious mischief was lodged against him. Judge Palmer dismissed the case as soon as the prosecution was in.

Hesse & Sturges Systematically Robbed by an Employee.

BUTTE, Mon., Sept. 29.—Hesse & Sturges, jewelers, have been systematically robbed for about a year past. During that time they have lost in money and jewelry in the neighborhood of \$600. An employe, Paul Lyons, has been arrested on the charge of theft after having one of the stolen articles located in his room. Lyons' bond was fixed at \$500, but the Justice reduced it to \$250 and Lyons gave a check for the amount and was released from custody pending the hearing.

Lyons arrived here about a year ago. He was broke and sought a position with Hesse & Sturges. He was a good workman and they decided to keep him in their employ after having given him a trial. His wages were \$20 a week. He sent \$10 a week to his wife and as he often imbibed it was supposed he had very little of his wages left after he had paid his board bill. The members of the firm were very much surprised, therefore, to learn he had \$300 to \$350 in bank.



BERKSHIRE PATTERN.

The Handsomest Design Ever Shown in Silver Plate. Send for Catalogue No. 52.

“SILVER PLATE THAT WEARS.”

For 50 Years
Genuine

“1847
Rogers Bros.”

Spoons, Forks, Knives,
Etc.,

have been in use and given entire satisfaction. This proves that they are the best. The prefix 1847 on any knife, fork or spoon, wherever bought, guarantees its high quality.—

...DEALERS...

will find this brand most thoroughly advertised. The public interest in “1847” goods is never allowed to waver, but by constant advertising in high grade mediums, the name, styles and desirable features, coupled with the fact “Sold by leading dealers everywhere,” is kept constantly before the public.

More dealers keep this brand of “Rogers” in stock, and advertise locally to sell it, than all others. It is the standard of quality. Other brands are claimed to be “just as good,” but, like all imitations, they lack the value of the original and genuine.

LOCAL ADVERTISING.

If you handle “1847” goods you are entitled to help in your local advertising. Send for particulars.

Meriden Britannia Co.
MERIDEN, CONN.

New York, 203 Fifth Ave.
Chicago, 147 State St.
San Francisco, 134 Sutter St.
Hamilton, Ontario.
London, England.

The Attleboros.

Charles M. Robbins returned a week ago from a western trip.

E. E. Parsons left the first of the week with a general line to try his luck in South America.

R. Blackinton & Co. made a very considerable increase in their working force last week.

George A. Dean, head of G. A. Dean & Co., is laid up with a bad injury to his hip received in a bicycle accident.

McRae & Keeler have gotten out a novelty which makes a play on the popular if not elegant expression "rubber neck."

The power was started last week for the first time in the new G. K. Webster & Co. factory. Everything now in was found satisfactory.

William Nussbaum, who has held a good position for years with Maintien Bros. & Elliott left last week to accept something more remunerative in New York city.

Walter E. Sanford, for years an Attleboro jeweler, has been chosen treasurer of the Van Cheate Electric Co., and last week began his duties at their Boston office.

Charles E. Bliss, Benjamin P. King and Ernest D. Gilmore are jewelers on the committee preparing the 150th anniversary celebration of the Attleboro Congregational church.

There was quite a little exodus of families from town last week. The operatives of W. & S. Blackinton who did not remove to Providence when the firm went after the May fire, changed their minds altogether last week and went.

Last week the factory of H. F. Barrows & Co. was delayed a while by the bursting of the wind pipe along a hundred foot length. Gas had escaped into it, causing an explosion such as frequently occurs in jewelry shops. Luckily no one of the employes was hurt.

A 1,500 gallon water tank has been erect-

ed back of the Bates power building where two new boilers have just been installed in addition to the three already there. The tank is not only for the supplying of water for manufacturing and for steam, but as an added fire protection.

The making of ornaments in the shape of reptiles, beetles, bugs and similar bizarre forms of animal life set with large brilliants and colored stones is being revived among the factories. Some very clever hat pins and novelties of different sorts have been gotten out. The articles of this class are almost altogether in silver.

The cellar has been begun on the corner of Union and Capron Sts., Attleboro, to which the new Walter E. Hayward & Co. factory will be bodily removed. As soon as it has been taken away Joseph M. Bates, of Bates & Bacon, will commence the first of his new factories to replace those which he owned that were destroyed by the May fire.

Local jewelers are always interested in politics. Their political activity last week consisted in the holding of caucuses to send delegates to the party conventions. Among the delegates chosen to the different conventions by the Attleboro Republicans were the following jewelers: Everett S. Herton, Horton, Angell & Co.; Alfred R. Crosby, Smith & Crosby; Charles E. Bliss, Bliss Bros.; George A. Dean, G. A. Dean & Co.; Herbert A. Clark, Horton, Angell & Co.; Edward P. Clafin, the Attleboro Tool Co.; Joseph M. Bates, Bates & Bacon; Albert A. Bushee, A. Bushee & Co.; Louis C. Luther, J. W. Luther & Co.; and John C. Cummings, J. C. Cummings & Co. Thomas G. Sandland and James G. Cheever were selected by the Republicans of North Attleboro on their lists. Mace B. Short and John W. Cody appear in the delegations of the Attleboro Democrats.

E. Fink will open a jewelry store in Dundee Ave., Elgin, Ill.

Providence.

Henry C. Whittier, manufacturing jeweler, denies all reports that he has changed the location of his business. He is still at his old address, 335 Westminster St., up one flight.

The Mosler Safe Co. closed their works at Auburn Oct. 2 for an indefinite time. The company will hereafter manufacture the Corliss safes at the Hamilton, O., works, since the cost of manufacture is less at the latter place.

Sept. 30 Charles Huennekopf, 55 years of age, employed at the jewelry manufactory of Earl & Spencer, 33 Page St., died very suddenly in the workshop. Medical Examiner Palmer decided that death was due to heart disease. The deceased left no family.

William F. Easton died at his home in Central Falls, Sept. 30, of asthma and heart trouble. Mr. Easton was well known in that city, and in the prohibition era was conspicuous as a liquor officer. Mr. Easton was a jeweler by trade, and formerly worked as a silver chaser for the Gorham Mfg. Co. During the Civil War he served in the army and navy. He was 62 years old. He leaves a wife.

A suit to which two local jewelry manufacturing concerns are parties has been begun in the United States Circuit Court. Heimberger & Lind are the plaintiffs and George Dover the defendant. The plaintiffs claim that the defendant has infringed a patent they hold on a certain cluster jewelry setting. They ask that he be enjoined from using this pattern, and that damages be awarded them. They are represented by W. B. Vincent and Mr. Dover has engaged H. E. Bellows and will fight the case.

H. D. Betfield has given a bill of sale on his stock of jewelry in Palo Alto, Cal., for \$500.

JUDICIOUS CULTIVATION,
improves the quality of
the fruit.

JUDICIOUS BUYING,
increases the volume of your business.

American Watches.

What's worth having, WE HAVE.

WE are positive factors in their distribution.
Pardon us if we say, you ought to know us as
WATCH PEOPLE.

Wm. W. Benson

195 & 197 Broadway,
New York.

October 5, 1898.

To the Trade

"There is Nothing Like Leather."

We have made special efforts in the manufacture of leather goods for the Wedding and Holiday seasons, and our stock is unusually interesting and complete, comprising many beautiful and artistic novelties, in addition to our regular stock of

**POCKETBOOKS, CARD CASES,
CHATELAINES AND TRAVELING BAGS**
(the latter with complete equipment),
PRAYER BOOKS, HYMNALS, ETC.

Our goods are manufactured from genuine leathers, and comprise, in addition to our regular stock, complete lines made from such rare skins as those of the Sea Lion, the Tapir and the Texas Steer, all of the finest grain and color, and mounted with silver or gold trimmings, including the new Indian mountings in silver-gilt, set with pearls and precious stones. We also desire to call attention to our line of Silk Sashes, with plain or richly ornamented Buckles, decorated with precious stones.



Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and
19th Street,

2 New York.

BRANCHES:

NEW YORK,
23 Maiden Lane.

CHICAGO,
131-137 Wabash Avenue.

SAN FRANCISCO,
118-120 Sutter Street.

WORKS: PROVIDENCE and NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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The Tariff on Watches.

THE schedule in the Dingley tariff law bearing upon watches was framed with all conceivable care to comprehend every kind of importation known at that time in the watch trade. Yet, while this schedule has not by any means defeated its object, it has given rise to considerable litigation, though this litigation seems for the purpose of elucidation rather than for the defeat of the intended virtue of the law. Last week the U. S. General Appraisers at New York, in a long and elaborate decision, settled—at least for the nonce—two points of extremely important interest to the watch industry of America, and for that matter of the world, for the decision affects the importers and hence the foreign manufacturers, as well as it does the domestic manufacturers. The decision involves two distinct questions, as follows:

I. Movements.—The present tariff act taxes movements at one rate (a specific rate dependent upon the number of jewels, plus 25 per cent. ad valorem) and taxes cases and parts of watches at a different rate (40 per cent. ad valorem). Since July 24, 1897, the date of the present act, movements have begun to be imported in a new form. The two specific samples before the Court were, first, a movement lacking only the dial, and second, a movement lacking the dial, the hour, minute and the second hands and the hour and minute wheels. The Collector had classified each of these as a movement and had collected the specific duty, plus the 25 per cent. ad valorem. The importers protested, alleging that these articles were not movements but parts of watches and as such dutiable at 40 per cent. ad valorem only. The grade of the movements was such that 40 per cent. ad valorem was considerably less than 25 per cent. plus the specific duty. The decision fully supports the ruling of the Collector, the Board holding that the articles in question are movements and dutiable as such.

II. Complete Watches.—The tariff act contains no mention of watches as such. Movements are taxed as above mentioned "whether imported in cases or not," and cases are separately taxed 40 per cent. ad valorem "whether separately packed or otherwise." When, therefore, complete watches were imported the Collector assessed the specific duty plus 25 per cent. ad valorem upon the movement and the 40 per cent. ad valorem upon the case. The importers, however, protested against this classification upon several grounds, their chief contention being that the complete watch, being a movement in a case, was to be taxed only as a movement, that is to say, at the specific rate plus 25 per cent. upon the value, including the value of the case. Another of their contentions was that complete watches were dutiable at 20 per cent. as non-enumerated manufactured articles. All these contentions, however, the Appraisers held to be unsound, and their decision supports in full the ruling of the Collector.

The protests which elicited these conclusions were made by the importing branch of the industry almost as a whole; and as the protests were overruled by the

During the nine months of 1898, January to September, inclusive, **THE JEWELERS' CIRCULAR** published 10,591 more inches of advertising, and 4,770 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

General Appraisers, their decision must be considered a gain to the American manufacturers of watches.

THOSE jewelers who followed the efforts made by members in the New York Legislature to have enacted a law designed primarily to prevent the holding of mock auctions, at which the public are induced to bid by means of cappers, false bidders and other fake methods, will be glad to read in this issue of THE CIRCULAR that a conviction was obtained last week against the proprietor of a jewelry store on Sixth Ave., New York, who, in order to auction off goods, had employed a number of men and women to bid up prices. The proprietor of the place and all of the employees were indicted for conspiracy. Three of the latter turned State's evidence, with the result that the prisoners pleaded guilty. The proprietor was fined \$100 and his principal assistant \$25. This conviction, which will serve as a precedent, will have a very wholesome influence.

AN Amsterdam firm of diamond cutters sent by mail to a customer in this country a package containing diamonds valued at \$1,519.56. There is no evidence whatsoever that an attempt was made to smuggle the gems, but the customs authorities are holding the package, their authorization being Section II of the International Postal Treaty, which reads as follows.

SECTION II.

It is forbidden to the public to send by mail—
1st. Letters or packets containing gold or silver substances, pieces of money, jewelry or precious articles.

2d. Any packets whatever containing articles liable to customs duty.

The law gives power to the Secretary of the Treasury to remit forfeiture of foreign mail packages valued at less than \$1,000 which arrive in this country in disobedience of the above reprinted section of the International Postal Treaty. This is a good thing for precious stone importers to know, and regarding it they should, in the words of Cap'n Cuttle, "make a note of."

FROM an interesting chart of figures representing the mineral products of the United States for the 10 years from 1888 to 1897 inclusive, issued by the United States Geological Survey, it is to be seen that of precious stones the production for the decade was valued at \$1,643,277. The largest yearly production was that of 1892, which was valued at \$312,050, and the smallest that of 1896, valued at \$97,850. The value of the production of 1897 was below the average for the 10 years, it being \$130,675 against \$164,327, the yearly average.

Queries by Circular Readers.

NOTE—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

CHICAGO, Sept. 27, 1898.

Editor of THE JEWELERS' CIRCULAR:

I understand that in certain States any silver article stamped "Sterling" is supposed to have a certain stated amount of pure silver in it, but have not been able to ascertain just what this amount is; whether it varies in different States, or which of the States have such a law. I have been referred to you for the information. Can you tell me what amount of pure silver is required and in which of the States there is such a law? I think somewhat of getting out a little silver Christmas novelty which for strength requires a certain amount of alloy, and do not wish to be prevented from introducing same after spending money in getting ready. Very respectfully,
J. E. SCHANK,
426 W. Chicago Ave.

ANSWER:—A law regulating the stamping of silver ware exists in the following States: Massachusetts, New York, South Carolina, Maine, Missouri, New Hampshire, Arkansas, Michigan, Connecticut, Virginia, Ohio, New Jersey and Rhode Island. While there is more or less diversity in the wording of some of the laws, they are all to the effect that the stamping of an article with the word "sterling" that is not 925-1000ths part pure silver comprises a misdemeanor. In "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co., there is a supplement giving full and exact texts of these silver stamping laws.

SCHENECTADY, Sept. 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

I am interested in the watchmaking and engraving business. I have partially learned the engraving business and wish to complete the trade at some horological or engraving school or any shop or factory where I can thoroughly learn the trade. As I am living so far from New York and the schools do not seem to advertise, I cannot locate them. If it is possible to do so, I wish you would send me the addresses of two or three horological or engraving schools or other places where I can learn the trade. Mr. Beyer, a watchmaker of this city, told me to write you for information, which I now do. Yours respectfully,
CHARLES GETTER.

ANSWER:—The nearest horological schools to correspondent's city, where engraving is taught, is the Waltham Horological School, Waltham, Mass.; the Philadelphia College of Horology, 1213 Filbert St., Philadelphia, Pa., and the Ezra F. Bowman Technical School, Lancaster, Pa.

FORT WORTH, TEX., Sept. 20, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please inform me what has become of H. Z. & H. Oppenheimer? Are they still in business or not?
Yours truly,
W. C. SEYERIEDT.

ANSWER:—H. Z. & H. Oppenheimer are still in business and are located at 48 Maiden Lane, New York.

C. H. Knights & Co., Chicago, are sending out to the trade a price list of American watches, corrected up to date, that is a useful book of information. "During the last six months there have been many changes in the list prices of watches," says Mr. Knights, "and we thought it advisable to supply the retail trade with a list corrected to date." The leading movement and case makers are represented.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 1,000 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

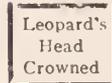
No question is too trivial nor too complicated for consideration under this department.

GREENVILLE, Pa., Sept. 20, 1898.

Editor of THE JEWELERS' CIRCULAR:

I have in my possession a watch, the movement being marked "Jno. Grigson, Liverpool, No. 4995." I have made several ineffectual attempts to have photographs taken and one wax impression made of the interior of the case of the watch. So I have determined to send a description and rough drawings of the same, hoping that you may thereby be able to determine its age. I am inclined to think that the works may be of an older or later date than the case, based upon the fact that the initials in the letter are not those of the name in the former. However, this is purely conjectural on my part, for I suppose the "marks" that were used by order of the authorities were placed only on articles of gold or silver. The marks are:

CASE MARKS.



G C P

The "G. C." are stamped in the case with steel stamp; the others are in relief.

MOVEMENT MARKS.

Jⁿ Grigson, Liverpool, 16595.

Very truly yours, G. W. HEWITT.

ANSWER:—The leopard's head crowned and the lion passant are the distinctive marks of the London Goldsmiths' Hall previous to the year 1822, in and after which year the leopard's head was uncrowned. The letter "P" is the date letter representing the year 1810. These facts refer to the watch case, but the movement may be somewhat older. The initials G. C. are the marks of the maker whose identity we do not know. The nearest approach which our records give to John Grigson is John Gregson, who was a watchmaker for the Prince of Wales, 36 Burton St., Hanover Square, London, from 1794 to 1800. Whether he moved to Liverpool afterwards we do not know; at any rate the watch dates back to or before 1810.

When in San Francisco, Mr. Sperry, of the Sercomb & Sperry Co., Chicago, noticed numbers of abalone shells offered for sale to tourists. He saw a possibility of using these shells for mounting as covers for jewel caskets and like articles, and purchased a number of the shells. On his return he had them made up in the manner suggested and the result was highly pleasing. The casket itself is made of an inch and a half fancy beading, heavily plated, mounted on ball feet, and prettily lined with silk. It is an entirely novel article, very pretty, and one for which a good demand is anticipated, especially from tourists on the Pacific coast.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

E. J. Peck, Joliet, Ill., at Merchants' Association; H. A. Bromberg, Battle Creek, Mich., United States H.; L. Kingsbacher (Kingsbacher Bros.), Pittsburgh, Pa., Hoffman H.; S. Goodman, New Haven, Conn., St. Cloud H.; F. M. Powers, Youngstown, O., New Amsterdam H.; A. V. Polach, Hagerstown, Md., Continental H.; Wm. H. Cramer, Albany, N. Y., at Merchants' Association; M. Eliassof, Albany, N. Y., Imperial H.; A. T. Hubbard (Cowell & Hubbard Co.), Cleveland, O., Imperial H.; J. C. Walk (Julius C. Walk & Son), Indianapolis, Ind., New Amsterdam H.; G. H. Rubenstein (Rubenstein Bros.), Williamsport, Pa., Bartholdi H.; S. B. Leonardi, Tampa, Fla., St. Denis H.; W. C. Boyd (Levy Bros. Co.), Hamilton, Ont., Canada, Holland H.; W. Sycklemore (silver ware, John Wanamaker), Philadelphia, Pa., St. Denis H.; W. Thomas, Charleston, S. C.; St. George H.; E. A. Rich (Rich & Allen Co.), Chicago, Ill., Imperial H.; M. J. Samuels (Samuels Bros.), Youngstown, O., Astor H.; B. Lemon (James K. Lemon & Son), Louisville, Ky., St. Denis H.

LaPierre Mfg. Co. Must Not Make This Design.

A decree was entered Saturday morning in the United States Circuit Court, at New York, in the action mentioned some time ago brought by the Gorham Mfg. Co. against the LaPierre Mfg. Co. The suit is over an alleged infringement by the defendants of a design for brush backs patented by W. C. Codman and assigned by him to the Gorham Mfg. Co. The LaPierre Mfg. Co. did not appear and made no defence to the suit, so the decree was entered by default.

By this decree, which is signed by Judge Lacombe, the Gorham Mfg. Co. are adjudged to be the sole and exclusive owners of the design in question, and W. C. Codman to have been the first and original inventor and producer of the said design. The defendant company are adjudged to have infringed the patents by manufacturing brushes with a similar design, and a perpetual injunction is granted against them restraining either the LaPierre Mfg. Co., their agents or their employes from directly or indirectly making any brush backs or similar articles ornamented with the design in question. They are also restrained from using any design embodying the features of that covered by the patent or so closely resembling it as to induce purchasers to believe they were obtaining the original design owned by the Gorham Mfg. Co. Nothing about costs or damages is mentioned in the decree.

Turner Evans is successor to the business of C. O. Smith, Orland, O., deceased. John P. Smith, McHenry, Ill., has opened a branch shop at Algonquin, Ill.

New York Notes.

The Empire Watch Co. have entered a judgment for \$44.22 against Wm. H. Lee. H. Stern, formerly a manufacturing jeweler at 51 Maiden Lane, has retired from business.

Louis Strasburger's Son & Co. have entered a judgment for \$285.03 against Albert and Alice H. Back.

L. L. Spencer & Co., manufacturing jewelers, Providence, R. I., have opened a New York office in the Gill building, 9-13 Maiden Lane, where they are represented by A. H. Disbrow.

Major Henry C. Barthman, of the 47th New York Volunteers, who is associated with his father in the jewelry business at Maiden Lane and Broadway, expects to start for Porto Rico to-morrow with his regiment.

Mrs. Armeny, the wife of G. Armeny, 90 Nassau St., Wednesday night lost a valuable diamond brooch pin while traveling in the annexed district. The loss of the jewel was advertised and a child who found it restored the brooch to Mrs. Armeny and received a substantial reward.

Geo. F. Kunz, of Tiffany & Co., has been asked to serve on the jury of awards in the mines section of the Trans-Mississippi and International Exposition. Mr. Kunz will be forced to decline through the press of his business engagements during the time this jury sit—Oct. 12 to 18.

Stern & Black, a new firm of polishers and lappers, recently started in business at 51 Maiden Lane. The partners are L. Stern and I. Black, the first named having been with H. Stern, manufacturing jeweler, whose former quarters the concern now occupy, the latter being an ex-employee of Bonner, Grinberg, Rich & Co.

In the newspaper obituaries of William Burrell, Controller of the city of Brooklyn from 1877 to 1879, who died on Sunday morning at his home, it was said that Mr. Burrell was engaged in the jewelry business at one time. This was not so, the error arising from the fact that Mr. Burrell was executor of the estate of Wm. C. Welch, a Brooklyn jeweler.

In the docket of cases to come up for hearing before the Board of Classification of the United States General Appraisers, the following subjects will be considered on the dates hereafter mentioned: Nov. 25, antiquities, paintings, statuary, marble and stone; Nov. 29, jewelry and pins; and Jan. 10 and 11, 1899, glass and glass ware.

Bruno Schwartz, watch maker, 114 3d St., while suffering from suicidal mania, shot himself twice Thursday morning. Both bullets pierced his left breast and went clear through his body. Schwartz is said to have brooded over the Guldensuppe murder until he became insane. He was removed to Bellevue Hospital in a dying condition.

About 11 o'clock A. M. Saturday an accident occurred in the Mendes Cutting Factory, in the Jewelers' Exchange building, 51 Maiden Lane. A workman became entangled in the strap that carries the power to the cutting machine and was slightly injured. An ambulance was summoned, but it was found to be unnecessary, as the man's injuries were not of a serious nature.

A business meeting of the New York

Credit Men's Association will be held at the Wool Club, 260 W. Broadway (cor Beach St.), on Thursday evening, Oct. 6, at 7.30 o'clock. Hon. George W. Ray, Congressman from this State who took such a prominent part during the passing of the National Bankruptcy bill, will give an address on that very important subject. Other speakers will be present.

Goodfriend Bros., 9-13 Maiden Lane, have commenced an action in Washington, D. C., against M. Goldsmith & Son, jewelers, 911 Pennsylvania Ave., that city. The action is to recover about \$300, the value of a package shipped to the Washington firm for which the latter refused to pay. Goldsmith & Son claim they never received the goods, while Goodfriend Bros. say that they hold a receipt from the Adams Express Co. and that this company can trace delivery to the defendants.

Robert Moore, 82 years of age, a silversmith for years in the employ of Tiffany & Co., died at his home, 25 W. 129th St., Sunday, of old age. He was born in this city and educated in the public schools. At an early age he learned the silversmith's trade, and 35 years ago went with Tiffany & Co., where he remained until he retired from business, about 10 years ago. He was a member of several lodges, and was an Odd Fellow of

56 years' standing. Funeral services were held at his late residence, the Rev. Dr. Young, of the Church of the Puritans, officiating. He leaves two sons and a daughter.

Annual Appraisements of the Second Division at the Public Stores.

The following interesting statistics have been prepared by Assistant Appraiser Brewer of the Second Division at the Public Stores. Among the goods appraised in this division are bronzes, statuary, crockery, earthenware, gold and silver ware, precious stones, fancy goods, furniture, glassware, jewelry and watches. The figures, which show the total amount of invoice values for the stated periods, are as follows:

Year ending July 31, 1897, \$27,031,927.24; year ending July 31, 1898, \$26,518,426.09; decrease, \$513,501.15.

Year ending Aug. 31, 1897, \$26,998,403.62; year ending Aug. 31, 1898, \$26,876,382.77; decrease, \$122,020.85.

Year ending Sept. 30, 1897, \$27,223,632.77; year ending Sept. 30, 1898, \$27,275,829.82; increase, \$52,197.05.

Total of three months ending September, 1897, \$8,841,214.01; corresponding months of 1898, \$10,033,060.13; increase, \$1,191,846.12.

DAVID KAISER.

FRED L. SMITH.

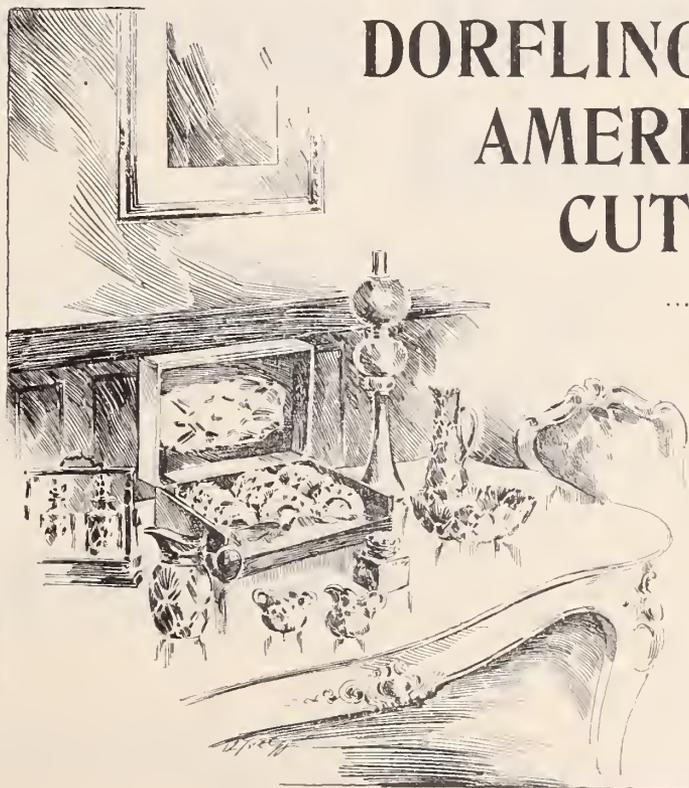
JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.



**DORFLINGER'S
AMERICAN
CUT GLASS**

....FOR....

**WEDDING
GIFTS.**

Trade Mark on
each piece.

**915 BROADWAY
AND
36 MURRAY ST.,
New York.**



Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: F. H. Hardy & Co., by J. Hutson; R. L. Begyeh & Co., by R. A. Boyer; Benj.

Allen & Co., by Will Torrence; Fink, Bodenheimer & Co., by Sam Jaskow.

Mr. Strauss, of Backes & Strauss, diamond merchants, London, was looking for orders in Toronto a few days since.

George Gubbins, Courvoisier-Wileox Mfg. Co., Chicago office, says he never saw things look so favorable as on his recent western trip.

Judge Z. E. Chambers has been induced to resume his old territory in the southwest for B. F. Norris, Alister & Co., Chicago, after a lay off of some months.

S. W. Robinson, traveler for B. F. Norris, Alister & Co., Chicago, in the northwest, is in Chicago and reports prospects the best he has known in a long while.

W. J. Johnston, of W. J. Johnston & Co., Verner building, Pittsburgh, Pa., has left

for a three weeks' business trip through the manufacturing and mining towns of eastern Pennsylvania.

T. A. Brady, Smith & Patterson, Boston, Mass.; Mr. Michaels, Wm. Demuth & Co., New York; Mr. Walker, the Towle Mfg. Co., Newburyport, Mass., called on the trade in Toronto last week.

Tom Bristol, in the northwest for M. F. Barger, Chicago, is laid up with inflammatory rheumatism at Rochester, Minn. Mr. Bristol hopes to be out of the hospital soon, as he had been having a remarkably fine trip up to the time of his illness.

Traveling representatives who called upon the trade in Indianapolis, Ind., last week were: Thomas E. Rogers, Riker Bros.; Sig. Goldsmith, A. Goldsmith & Son; George D. Merrill, Merrill Bros. & Co.; E. C. McCarter, Howard Sterling Co.; George C. Booth, Hutchison & Huestis; F. W. Collom, W. O. Hutchins & Co.; C. L. Barbour, Plainville Stock Co.

Traveling salesmen calling on Davenport, Ia., jewelers the past week were: D. W. Weise, Heintz Bros.; Samuel Heller, L. Heller & Son; E. B. Frank, Pairpoint Mfg. Co.; Max Huss, S. & A. Borgzinner; R. O. Campbell, Meriden Cutlery Co.; W. F. Adams, Simpson, Hall, Miller & Co.; C. F. Livermore, Middletown Plate Co.; Louis Barnett, E. M. Bracher & Co.; H. A. Reichman, Jos. H. Fink & Co.; Dan Wile, Buffalo Jewelry Case Co.; I. Friedman, Zimmern, Rees & Co.; M. Lippitt, M. Lippett & Co.; I. Guntzburger, Dattelbaum & Friedman.

The following traveling salesmen passed through Detroit, Mich., last week: E. F.

Skinner, Henry Ginnel & Co.; Thos. H. B. Davis, Middletown Plate Co.; J. W. McClannin, Wilcox Silver Plate Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Mr. Harbaek, the LeRoy C. Fairchild Co.; Mr. Hietzel, F. Grote & Co.; Frank L. Wood, Ludwig Nissen & Co.; John W. Case, H. F. Carpenter & Son; George W. Wagoner, Wilcox & Evertsen; H. B. Bliss, Gorham Mfg. Co.; W. C. Barry, Larter, Eleox & Co.; S. C. Howard, Dominick & Haff; H. H. Pierce, T. I. Smith & Co.; M. F. Winsor, M. F. Winsor & Co., and Mr. Howard, Mason & Howard.

Travelers in St. Louis, Mo., last week were: H. Heffern, National Optical Co.; I. N. Fox, Fox Bros & Co.; A. C. Block, Chicago; C. S. Peltzfelder, for Manasseh Levy; E. J. Mayer, Julius King Optical Co.; Wm. Rosenberger, A. Wallach & Co.; Leony P. Biller, Heintz Bros.; W. F. Adams, Simpson, Hall, Miller & Co.; Frank F. Gibson, for Wm. Kinscherf; A. R. Vermilyea, Bradley & Hubbard Mfg. Co.; Geo. L. Paine, E. I. Franklin & Co.; Geo. D. Merrill, Merrill Bros. & Co.; W. R. Eliot, Meriden Cut Glass Co.; Albert L. Stearns, Roy Watch Case Co.; J. E. Bohner, Brooklyn Brass Mfg. Co.; E. O. Holbrook, the Tucker & Parkhurst Co.; L. E. Smith, M. B. Bryant & Co.; Jos L. Herzog, Louis Kaufman & Co.

Traveling men visiting the Hub the past week included: William O. Thiery, Illinois Watch Co.; Walter Gardiner, D. Wilcox & Co.; Charles S. Isabel, L. Strasburger's Son & Co.; Herman A. Friese, Fred W. Lewis & Co.; Willard Everton, H. H. Curtis & Co.; Leverett S. Lewis, Morris

Diamonds advantageously purchased

before the recent advances in rough by our Mr. Fred. L. Martin, who has just returned from Europe, are now arriving and will be offered to the Trade at lower figures than will be possible in the near future.

Eichberg & Co.,

105 HATTON GARDEN,
LONDON.

65 Nassau Street,
New York.

Prager & Co.; W. H. Jones, Jones & Woodland; Harry Beach, Wilcox Silver Plate Co.; Walter Campbell, Day, Clark & Co.; C. C. Munn, C. Roger & Bros.

Henry Cowan, who has been on a western trip as far as northern Minnesota, returned Monday to Boston with a good booking of Fall orders.

The travelers in Kansas City, Mo., last week were: Alex. W. Rothschild, Rothschild Bros.; Mr. Maddock, Simons, Bro. & Co.; Geo. S. Pollitz, Rice & Hochster; T. W. Jonas, Imperial Optical Co.; I. B. Ettinger, Gattle, Ettinger & Hammel; J. S. Sinnock, Ehrlich & Sinnock.

S. Myers, Boston, Mass., has the Porto Rico trade fever, and will shortly go to Ponce from Key West, which he expects to make an objective point on his next trip via the South Atlantic and Gulf cities to the Pacific coast for M. Myers & Co., of Boston. A. E. Myers is on the New England circuit for the same house during the first half of October.

The traveling fraternity were represented in Philadelphia, Pa., last week by C. P. Braitsch, W. J. Braitsch & Co.; M. Stratton, Jr., Alling & Co.; D. Tomkins, Mabie, Todd & Bard; Geo. Wagner; Geo. B. Osborn, Wm. Smith & Co.; A. S. Holly, Towle Mfg. Co.; L. V. Benson, LaPierre Mfg. Co.; Samuel Davidson, Harrison Bros. & Howson; J. Morss, R. Blackinton & Co.; E. T. Hopkins, Meriden Silver Plate Co.; Geo. W. Beiderhase, Alvin Mfg. Co.; A. S. Chase; Herman Friese, Fred. W. Lewis & Co.; Richard Lovell, Lovell Mfg. Co.; R. W. Adams, T. W. Adams & Co.; J. D. Pettingill, Derby Silver Co.; E. F. Kent, S. B. Champlin Co.

Calling on Syracuse, N. Y., jewelers the past week were: A. Lewis, Arnstine Bros. & Mier; James A. Browne, Reeves & Browne; S. H. McElwain, W. S. Dunn & Co.; C. J. Cook, Henry L. Leibe Mfg. Co.; W. H. Linford, W. H. Linford & Co.; Albert B. Randall, The E. A. Bliss Co.; J. A. Baldwin, for W. W. Harrison; Alfred Goldsmith, Adolph Goldsmith & Son; H. S. Hefele, LaPierre Mfg. Co.; George E. Butterworth; R. J. Marsh, C. A. Marsh & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; C. W. Noyes, Ehrlich & Sinnock; W. H. Bryant, T. G. Hawkes & Co.; Samuel E. Coggins, Towle Mfg. Co.; Richard J. Davis, W. F. Cory & Bro.; M. Adler; W. Frank Purdy, Lebkuecher & Co.; F. W. Sackett.

The following traveling men were in Pittsburgh, Pa., last week: Geo. L. Paine, E. I. Franklin & Co.; Geo. A. Schaefer, Regnell, Bigney & Co.; Mr. Cobb, W. R. Cobb & Co.; Arthur Bradshaw, the Meriden Britannia Co.; R. H. Stevenson, Hutchison & Huestis; Wm. H. Morris, J. W. Richardson & Co.; Lawrence H. Smith, Bippart & Co.; Mr. Ford, Ford & Carpenter; Mr. Platt, Theodore W. Foster & Bro. Co.; B. F. Hodgins, Parisian Specialty Co.; E. L. Mumford, Waite, Thresher Co.; J. E. Skinner, Henry Ginnel & Co.; Mr. Bleecker, Wm. S. Hedges & Co.; Mr. Hirsch, Hirsch, Flashner & Robbins; C. E. Settle, for O. M. Draper; C. N. Perley, Alling & Co.; Samuel H. Fink, Fink, Bodenheimer & Co.; John A. Abel, David Kaiser & Co.; J. M. Morrow, American Watch Case Co.; Mr. Sinnock, Ehrlich & Sinnock; R. J. Marsh, C. A. Marsh & Co.

TO SECURE A

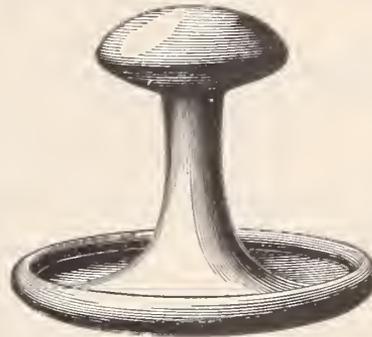
Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,

Selling Agents for the Jobbing Trade.

AIKIN=LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

Established 1879.

Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York.

Exclusively for the Jewelry Trade.

AUDEMIR

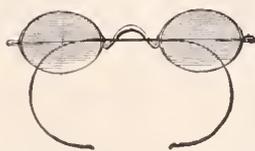


U. S. Army and Navy Field Glasses.
None Better.
Binoculars AND Telescopes.



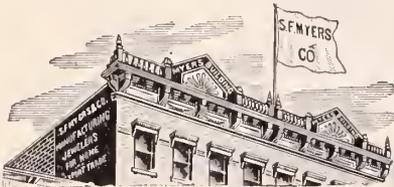
Import Line of... **Opera Glasses**
Now ready for inspection.

NEW DEPARTURE PATENT NEVER-BREAK-STRAPS ON ALL SKELETON SPECTACLES and EYEGLASSES.



NON-CORRO-SIVE. NICKEL SILVER MOUNTINGS.

SPENCER OPT. MFG. CO.,
15 Maiden Lane, NEW YORK.



The only Wholesale House in New York that under one roof sells **EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.**

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly Bargain Bulletin.

S. F. MYERS CO.,
48-50 MAIDEN LANE,
33-35 Liberty St.

Canada and the Provinces.

S. Porte, formerly of Brighton, Ont., has opened a jewelry store in McAdam, N. B.

Shute & Co. have succeeded to the estate of S. F. Shute, jeweler, Fredricton, N. B.

A. P. Simon, jeweler, Acton, has sold out his business to Simon Bros., general storekeepers.

Henry Birks and family have returned to their Montreal residence from their Summer cottage at Westmount.

The Winnipeg Plating Co. is a new industry started in Winnipeg, and the jewelers are finding it a great convenience.

Bella Dubensky and husband John, jewelry peddlers, Toronto, have given a chattel mortgage to T. M. Higgins for \$200.

During the Champlain festivities on Sept.

21, the store of G. A. Boldue & Co., jewelers, St. John St., Quebec, was broken into and about \$300 worth of goods was carried off.

Rice, Sharpley & Co.'s jewelry store, Montreal, was set on fire by a broken electric wire during the storm on the night of Sept. 23, but was put out before much damage was done.

The Montreal *Witness* silver trophy, won by the M. A. A. team in the field sports on Sept 17, was made by Henry Birks & Sons, Montreal. It is one of the finest of its kind ever manufactured in Canada.

The Quebec Government has decided to bring to justice the Syrian peddlers of jewelry, etc., who have for quite a while traversed the province from one end to the other with their goods, without the necessary license, to the detriment of the business of legitimate traders.

F. A. Kent, of Ambrose Kent & Sons, Toronto, will visit New York this week where he will afterwards be joined by Ambrose Kent. The firm are looking for novelties for the holiday trade and may place extensive orders. The Messrs. Kent will stop at the St. Denis hotel.

Out-of-town buyers visiting Toronto last week included: A. Thornhill, Hamilton; A. E. Bywater, Trenton; W. J. Chambers, Hillsdale; F. Arnott, Napance; T. M. Ferguson, Niagara; T. Watson, Newmarket; W. R. Jackson, St. Thomas; J. E. Chryster, Brockville, and D. A. Reesor, Brandon, Man.

A. Michaels, of Levi & Michaels, Halifax, N. S., recently passed through Toronto on his way back to the maritime provinces from New York. His firm have just added a retail department to their extensive wholesale business. Mr. Michaels states that prices in the lower provinces are a good deal firmer than in Ontario, especially in the watch trade, in which cutting has not been carried to the same extent as in the west.

A. Jones & Co., Buchanan, Mich., have made radical changes in their store to arrange for their new optical department.

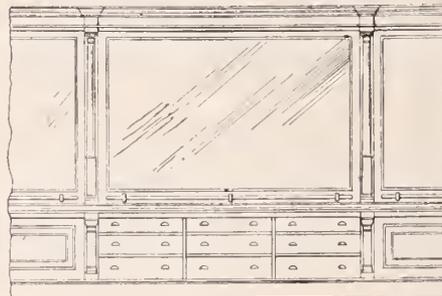
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guaran'ee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness,
Harmony and
Volume

of tone, and have smooth metallic tune sheets playing thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE, NEW YORK.

Connecticut.

P. H. Stevens, Bristol, closed his auction sale of jewelry Friday evening.

The New Haven Clock Co., New Haven, have adopted a 10 hour a day schedule for all departments.

The sterling silver department at the factory of Simpson, Hall, Miller & Co. has begun to work 12 hours per day.

Willard J. Dyson, son of John B. Dyson, jeweler, New Britain, and a member of Co. I, is ill with the typhoid fever at the Hartford Hospital.

William J. Rawlings and E. W. Thompson have been appointed appraisers on the estate of W. T. Burrill & Co., jewelers, New Britain, who assigned recently, as reported in THE CIRCULAR.

Col. W. J. Leavenworth, of Wallingford, who was one of the representatives from that town in the last Legislature, is likely to be the Republican nominee for Senator in the Sixth district this Fall.

Herbert E. Smith, for 16 years watch repairer for D. C. Barrows, Willimantic, is to open a jewelry store and repairing establishment in the store in the Union block, formerly occupied by C. C. Palmer & Co.

The marriage of Gertrude Knowles Richards, daughter of Mr. and Mrs. Benjamin Richards, to Samuel Newton Lincoln, of Newton & Lincoln, jewelers, Winsted, was solemnized in the Second Congregational church, Oct. 4.

The burglar alarm in the jewelry store of Simons & Co., corner of Church and Center Sts., New Haven, was set in operation early Sept. 28, and hackmen stationed nearby sent word to police headquarters. An officer responded and made his way to the cellar, where he discovered that the burglar alarm and electric light wires had become crossed, which set the bell ringing.

At the recent meeting of the Manila testimonial committee it was decided to give the order for the sword which is to be presented to Lieut. Kellogg to a New York firm. Lieut. Kellogg is a son of ex-Congressman Kellogg, and was with Dewey at Manila. Samples of chains were presented by Lake & Strobel, from which a suitable one was selected for seaman Shea's watch, which is now in the hands of the engraver. Shea is also at Manila. A testimonial in the form of a solid silver medal was voted to all men and women from Waterbury who rendered services on land or sea during the late war. F. R. White and president H. L. Wade, of the Waterbury Clock Co., were appointed as a committee to select a design.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep



in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.



They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.



**A TIME-SAVING,
LABOR-SAVING,
AND CUSTOMER-SAVING,
MONEY-MAKING**

DEVICE IS THE

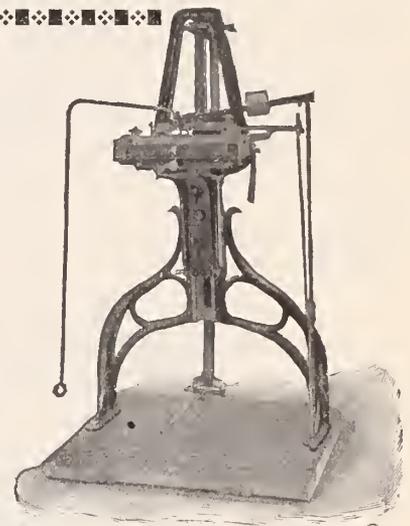
**Eaton-Engle
Engraving Machine.**

EASY TO BUY. EASY TO WORK. YOU NEED ONE!

EATON & GLOVER,

111 Nassau St., New York.

Machines Cannot be Bought Through Jobbers.



“No Better Line Made.”



BACHRACH & FREEDMAN,
SILVERSMITHS,

18 East Seventeenth Street,

NEW YORK.

Robert Bradley & Sons File a Petition in Bankruptcy.

PROVIDENCE, R. I., Oct. 1.—The jewelry firm of Robert Bradley & Sons filed their petition in bankruptcy to-day in the United States District Court. The firm consist of Robert Bradley, Robert Bradley, Jr., and Richard B. Bradley. Assets are given as worth \$4,087, and liabilities at \$2,915.78.

The principal claims are as follows: Wages due employes, \$175; Horace Remington & Son, \$824.17; A. Lorsch & Co., \$222.48; Bruhl Brothers, \$147.60; Leeder & Bernkoff, \$170.17; William H. King, South-bridge, Mass., \$500; Sarah H. Capwell, \$250; James E. Boardman, \$100; A. D. Palmer, \$150; William H. Wilson, \$418.75. The assets are: Jewelry finished and partly

finished, including sample case, \$550; stones, pearls, etc., of all kinds, \$225; Robert Bradley's household goods, \$200; Robert Bradley, Jr., \$150; machinery, tools, etc., at 227 Eddy St., \$2,346.50; fixtures, \$600.

The Courts Punish Runners of Mock Auction.

Peter Korn and Pauline Silverstein, accused of holding fraudulent auctions, pleaded guilty in General Sessions, New York, Thursday, to a charge of conspiracy to defraud the public. Korn conducted an

auction room at 271 Sixth Ave., and was arrested Feb. 15. He now does business as a jeweler on High St., Newark. Judge Fitzgerald fined Korn \$100 and Mrs. Silverstein \$25. He said in passing sentence that the plea of guilty was a victory for the public, as it is always a most difficult matter to prove a conspiracy of this kind.

The Holmes jewelry store, Virginia, Ill., recently conducted by A. J. Munson, has been purchased by Ed. Speaker, recently of Beardstown.

Ebony Brushes.
Sterling Novelties.
Gold Filled Lorgnettes.
Solid Gold Rings.

Bear in mind that
 "Goods well bo't are half sold."

We are leaders in our line.

Averbeck & Averbeck,
 Manufacturers,
 16 & 18 Maiden Lane, NEW YORK.

*When Others Fail
 The Prentice Pleases.*

CONVENIENT because case opens with one hand.
MPACT and so occupies smallest pocket space.

YOUR JOBBER HAS IT.



E. Kirstein Sons Co.,
 ROCHESTER, NEW YORK.
 Manufacturers of

UP-TO-NOW SPECTACLE AND EYE GLASS CASES.

There Are
Auctioneers and Auctioneers.

The sales I conduct are the kind that procure results worth having. That's why my work is worth having. Those who know me say so.

A. J. Comrie,
 22 John Street,
 New York.

THE LEADER
 in High-Grade Watches is the
VACHERON & CONSTANTIN
 GENEVA, SWITZERLAND.

THE LEADER in { Quality, Adjustment, Durability, Style.



It Fits all Sizes of American Cases
 New Grades—New Sizes—New Improvements.
 Special Grades for Railroad Men.

EDMOND E. ROBERT, 3 Maiden Lane,
 SOLE AGENT,
 New York.

Boston.

George Poole, of Poole Silver Co., accompanied by Mrs. Poole, has been in Boston the past week, visiting the Boston office, where Walter B. Snow represents the company.

W. D. Farnham, Jr., for nearly four years the efficient cashier and head book-keeper of the E. Howard Watch & Clock Co., has resigned his position. Mr. Farnham is widely known as an accountant and contemplates resuming business as an expert, in which line he has previously scored a marked success.

Joseph P. Arrington and R. M. Stevens, dealers in jewelry and buyers of old gold and silver, were defendants last week in a case before the Supreme Court. They were charged with doing a business in second hand goods without the requisite license. The decision of the Court was adverse to them and they were fined \$20 each.

F. G. Butler, who recently had under construction for him in Brookline, this city's wealthiest suburb, a handsome Colonial style residence, has taken possession of his new home, which is a model of convenience, both in appointments and in the matter of location, being quickly and easily reached from Boston via the subway route.

Saturday afternoon a plate glass window in the store at 1838 Washington St., occupied by an auction and commission company, was broken with a paving stone by a daring thief and by the help of two pals a tray containing six watches valued at \$75 was snatched from the display, together with other valuable articles. The thieves made their escape.

John W. Wilson, formerly of Wilson Bros., Tremont Row, but now in business on his own account on Hanover St., a short distance from the other store, has found it necessary to enlarge his place of business and has taken a lease of the adjoining premises at 15 Hanover St. This

will give him much better window display facilities, as well as needed room for stock. Mr. Wilson has been in New York during the past week on a buying trip in connection with his proposed enlargement.

Syracuse.

Edwin Goodwin Seymour is at Redwood lakes, the guest of Edward C. Ryan.

George T. Jack has returned from Clayton on the St. Lawrence River, where he has been spending the last three months.

Thomas H. Curry, for 30 years a resident of Syracuse and for many years a jewelry and instalment dealer in the Myers block, died on Thursday at his home, 412 Jackson St., aged 59 years. Mr. Curry leaves a widow and six children—five daughters and one son. The funeral was held Saturday morning at 9 o'clock from the house and 9:30 from St. Mary's church. Mr. Curry served 13 years in the Seventh United States infantry, regulars, before and during the civil war.

Hugo Lange, Dubuque, Ia., has given a bill of sale for \$5,822.

A recent report calls attention to the possibilities for trade between the United States and Greece. One of the requisites, however, would be an American line of steamers flying the American flag. Many of the stores in Athens exhibit American goods for sale as English for the reason that they are imported through England. England exports to Greece crystal, glass ware, and watches and clocks.



**Royal
Worcester
Porcelain**

is particularly adapted for

**Wedding Presents,
Holiday and Birthday Gifts.**

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutilhier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

ATTLEBORO NOVELTY CO.,

Special Designs in

Emblems, Badges, Novelties, &c.

P. O. Box 620,

ATTLEBORO, MASS.

BONDS UNDER SILVERWARE LAW

.... Promptly furnished by....

UNITED STATES GUARANTEE CO., 111 Broadway,
NEW YORK.

Write the Company for Explanatory Circular.

WIRE AND TUBING

Seamless Tubing and Wire in Gold Plate,
Silver and Brass, in fancy patterns and
designs.

...Always Something New...

Standard Seamless Wire Co.,

PAWTUCKET, R. I.

News Gleanings.

E. L. Coombs, Houston, Tex., has sold realty valued at \$500.

G. A. La Blanc has opened a jewelry stock in Niobrara, Neb.

C. A. Scudder, Athens, Ga., has returned from a buying trip north.

J. L. Moore, optician, has removed from Altoona, Pa., to Johnstown, Pa.

F. E. Houghton has sold out his stock of jewelry and drugs in Adel, Ia.

Suit for \$500 on a note has been brought against S. Jonasen, Omaha, Neb.

Johnson & Ownby have just opened a new stock of jewelry in Logan, Utah.

Megorden Bros., of Le Roy, Minn., have opened a jewelry stock in Adams, Minn.

George Schaal has opened a new jewelry and confectionery store in Wilcox, Ariz.

G. Kragenhof has advertised a closing out sale of his stock of jewelry in Phoenix, Ariz.

J. Roseman opened his new store in the Masonic block, Mt. Morris, N. Y., on Oct. 1.

John Donohue, who has been in the employ of F. Z. Sherwood, Faribault, Minn., for several years, is soon to open a jewelry store in that city.

Paul Harvey, Portsmouth, N. H., has opened his new jewelry store at 47 Congress St.

B. Siegel, Des Moines, Ia., has given a bill of sale on a half interest in his store at 504 E. Walnut St.

J. A. Jackson, jeweler, Austin, Tex., recently sold a tract of real estate for a consideration of \$2,500.

E. L. Tobie, Keithsburg, Ill., has sold his jewelry business to Henry J. Garrison, of Bloomington, Ill.

M. Wetzold will open a millinery and jewelry store in the Marks building, Fourth St., Santa Rosa, Cal.

Dodge & Steuerwald, Brookings, S. Dak., have dissolved, Henry L. Dodge removing to Castlewood.

Charles Goodman has given a chattel mortgage on his stock of jewelry in Chelalis, Wash., for \$600.

Fred. Studer has succeeded to the entire jewelry business of the old firm of Studer & Bingham, Waco, Tex.

A. V. Polack, jeweler, Chambersburgh, Pa., was recently united in marriage to Miss Lucie D. Freaner.

The Sheriff is in possession of the business of Stewart Bros., Huntingdon, Pa., on an execution for \$1,050.

J. B. Bowman has succeeded to the business of Bowman & Reasonour, Kemp, Tex., who recently dissolved.

D. G. White has removed from Stronghurst, Ill., to Blandinsville, where he will engage in the jewelry business.

Hauenstein Bros., Red Wing, Minn., have leased the John Delano building on Main St., and moved their stock there on Oct. 1.

Lowe & Southern, Independence, Mo., have sold out their stock of jewelry to J. R. Myers, who has advertised a closing out sale.

August Bening has removed from Roanoke, Va., to Newport News, Va., where he has opened in business at 2704 Washington Ave.

D. H. Cloyd, for 30 years with W. R. Abbott & Co., Decatur, Ill., will manage a new jewelry business opened in that city last week.

Charles H. Roessner, son of Jacob Roessner, left Hagerstown, Md., Sept. 26 to engage in the jewelry business. The firm name will be C. H. Roessner & Co.

William Burnite, who served his apprenticeship under George Hutman, Harrisburgh, Pa., has left for Yonkers, N. Y., where he has secured a nice position.

M. D. Bresnan, a jewelry peddler, was arrested at Neenah, Wis., last week on a charge of burglarizing cars on the Chicago, Milwaukee & St. Paul railway and was bound over for trial.

W. H. Grunert has removed from Oconto, Wis., to Green Bay, Wis., and engaged in the jewelry business. Sam W. Klass, of Norway, Mich., occupies the store vacated by Mr. Grunert.

Harold F. Black, for two years past employed as jeweler in E. Ferris' jewelry store, Mt. Morris, N. Y., will leave about Oct. 15 for Cambridge Springs, Pa., where he will open an establishment of his own.

The new jewelry store in the El Paso block, Colorado Springs, Col., which one of the Oppenheim brothers is to manage, will be conducted by a company. Only one of the brothers is connected with the store on Huerfano St. now.

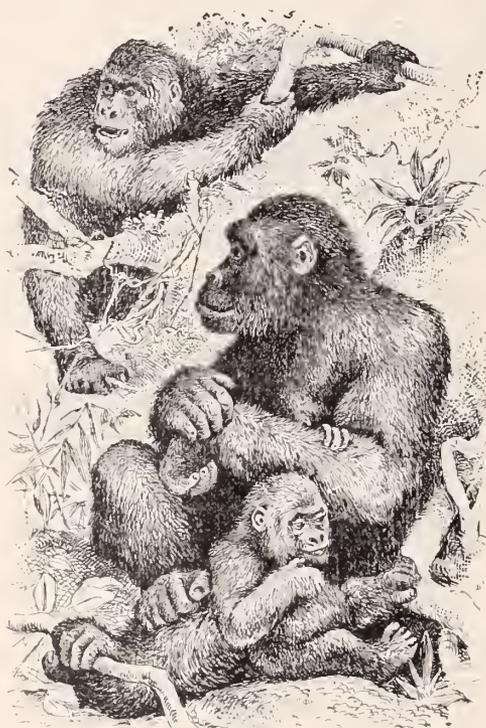
W. T. Begg, representing the Rochester Show Case Works, Rochester, N. Y., was in Altoona, Pa., last week making plans and measurements for new wall and counter cases to adorn the jewelry store of Rudisill Bros.

Pitch Circles.—The diameters of the pitch circles of wheels and pinions are inversely proportional to the number of revolutions made by them in a given time, and the velocity of wheels gearing together with their teeth formed from the same sized generating circles is the same as if their pitch circles rolled on one another without teeth at all, so that the number of teeth, of wheels and pinions, are proportioned to their pitch circles.

Pinions.—It is a well attested fact that there would be a great advantage in using pinions of even higher numbers than it is possible to employ in watches, as it costs very little more to make a pinion with 10 leaves than to make one with eight; but "high numbers" appear to be carefully abstained from in inferior watches, and are usually a distinctive feature of a movement of superior quality.

LEATHER GOODS

MADE FROM



MONKEY SKINS.

DEITSCH BROS.,
14 EAST 17th ST.,
NEW YORK.

Find of Rich Bed of Pearl Shells in the New Caledonia Islands.

WASHINGTON, D. C., Oct. 3.—Under date of Aug. 2, 1898, a report has been received from Commercial Agent Wolff, at Noumea, which calls attention to the discovery of rich beds of pearl shells off the west coast of that colony of New Caledonia. Already active steps are being taken by European houses to gain control of these fields, one of the most important movements being made by the representative of an Austrian house, another by a syndicate formed in Paris with a capital of 1,000,000 francs, and the latter parties have obtained a concession covering 130 miles. In a report made by the representative of that syndicate it is stated that it is altogether probable that New Caledonia will soon play an important part in the supply of pearl shells and pearls.

The varieties of the shells discovered are: First, the *avicula margaritifera*, containing a large number of pearls; second, the *margarina margaritifera*, which furnishes a very beautiful white pearl, similar to those found in Tahiti and Gambier; third, a variety commonly called *epaule de mouton*, of which the mother-of-pearl is magnificent, with many colored reflections; fourth, still another kind of a flat oyster, called *jambon-nou*. The pearl is generally white and of a beautiful water. Frequently pink, yellow, gray and black pearls are found, and it frequently occurs that a number are found in the same shell.

"To give a just idea of the riches of these seas," writes Mr. Wolff, "a little boat of 1½ tons furnished, during the year of

1897, the enormous quantity of 22 pounds of pearls. Up to the present time on account of the difficulty encountered in the effort to secure divers, the waters have not been sounded below a depth of 6 feet 7 inches. New apparatus and larger capital will give a new impetus to this industry, and will permit of soundings to a depth of 8, 10, 15, 20 and 25 meters, at which depth the larger shells are found."

Subscribers to the Defunct Peoria Watch Co. Must Pay Up.

PEORIA, ILL., Sept. 29.—The Appellate Court has handed down a decision in a suit based on the old time Peoria Watch Co. Years ago when the Callender & Ayres addition to the city of Peoria was a West Bluff wilderness, it was proposed to boom things by securing an important new industry. With this end in view a committee went to the State of New York and on their return an active canvass was made for subscriptions for securing the watch factory of Fredonia, N. Y. In due course heavy stock subscriptions were secured, the Peoria Watch Co. formed, and the factory was moved from Fredonia to this city. A building was put up for its accommodation on the West Bluff, at or near the terminus of the Main St. car line extension, and the industry proceeded to do business under the direction of the original owners. The elegant residence of ex-Mayor Clarke was built for Mr. Howard of the factory and everything seemed to smile on the undertaking.

In process of time the watch factory lan-

guished, and later the building was turned to other uses, and became a horological school center. It is now known as the Ide bicycle factory. When the watch making industry collapsed it was generally understood that a number of Peoria people who had made stock subscriptions failed to pay up in full on the same and there was talk of trouble. Eventually the matter drifted into the courts, the First National Bank of this city commencing the action and the watch company being the defendants. When this issue was tried in the branch court the plaintiff, the bank, was defeated. It was held that the watch factory stock subscribers did not have to pay up under the law. But now the Appellate Court reverses this finding, and the gentlemen who deemed themselves exempt are held responsible for what is back in their stock payments. The amount of money involved is something like \$15,000, and there are half a dozen attorneys, counsel for the different members of the old company, directly interested in the outcome. The case will probably go to the Supreme Court.

L. Tannenbaum & Co., corner Maiden Lane and Nassau St., New York, who for some time past have been making heavy purchases of rough precious stones of every description, are now showing a magnificent assortment of these goods. Visitors who call at the firm's establishment will be adequately repaid.

L. M. Wendlehue, Logan, Utah, has given a realty mortgage for \$200, and has been released from a trust deed for \$500.

Exclusive "High Art" Diamond Jewelry.

Owing to the steadily increasing demand for "High Art" Jewelry, we have prepared for this season extensive assortments of

Pendants, Tiaras, Hair Ornaments, Pearl Necklaces and Collarettes, Set with Perfect Gems.

These goods are striking specimens of the latest and most exclusive artistic productions in Jewelry.

Our Line of Rings

in chaste, unique and original designs are large and varied. All the now fashionable stones are shown.

Loose Diamonds and Precious Stones

*Selections sent to responsible jewelers.
Order work solicited.*

Our Fall line is now being shown by our representatives on the road.

**Sattle, Ettinger & Hammel, 68 Nassau St.,
New York.**

P. O. Box 2466.

Philadelphia.

Jacob Muhr was a contributor to the extent of \$100 to the Peace Jubilee fund.

The establishment of the Philadelphia Optical College has been moved from 18th and Diamond Sts. to 1435 Chestnut St.

A mild protest is being made by opticians generally at the recent departure of the Wills Eye Hospital in letting out its work by contract.

H. Muhr's Sons had the formal opening of their new store on Chestnut St. above 11th, on Monday, Tuesday and Wednesday of this week.

The optical business which for several years was directed by Joseph C. Ferguson, Jr., and Daniel E. Weston, under the firm name of Ferguson & Weston, at 1435 Chestnut St., has been dissolved by the retirement of Mr. Ferguson.

Among optical salesmen in Philadelphia within the last week were: Wm. Stewart, Taylor Bros.; John Crowley, Tagliabue & Co.; Samuel Cargill, Merritt, Cargill & Co.; Leo Henle, Sussfeld, Lorsche & Co., and H. Kreuter, Oelschlager & Co.

A unique addition to the equipment of John Wanamaker's jewelry department is a library of books on jewelry, horology

and kindred subjects which manager W. P. Sackett has collected in his last two or three European trips. The library is intended for the general use of the trade.

Frank P. Klemmer, jeweler, 1203 Snyder Ave., was held in \$2,300 bail for court by Magistrate Eisenbrown last week charged with larceny as bailee. William Lowe testified to taking a gold watch valued at \$75 to Klemmer's store to have it repaired and that Klemmer never returned the watch. Nearly a dozen other people also testified to taking gold watches to the defendant to have them repaired, and that they were never returned.

Trans-Atlantic Voyagers.

TO EUROPE.

Theodore Haviland, of Theo. Haviland & Co., Limoges, sailed Saturday on the *Lucania*.

Henry Fera, New York, sailed Thursday on the *Bremen*.

FROM EUROPE.

J. Albert Caldwell, Mrs. Caldwell and J. E. Caldwell, Philadelphia, Pa., and Philip Bissinger, New York, arrived yesterday on the *Kaiser Wilhelm der Grosse*.

Hipp. Didisheim, of Hipp. Didisheim & Bro., New York, accompanied by his wife; Eugene Robert, New York, arrived last week on the *Auguste Victoria*.

David C. Townsend, of Neresheimer & Co., New York, arrived last week on the *Etruria*.

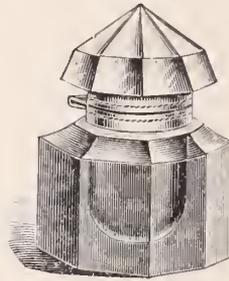
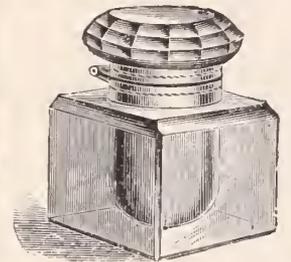
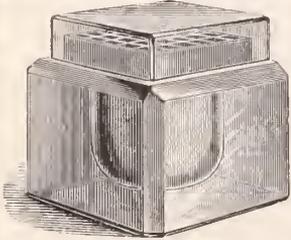
Rud. C. Hahn, New York, and Albert Treibs, of Treibs Bros., Oberstein, Germany, arrived last week on the *Lahn*.

A. A. WEEKS,
11 GOLD ST., NEW YORK,
Manufacturer and Importer of
CUT AND PRESSED
INK STANDS

For Mounting
Purposes.

We carry in stock a
large assortment
ready for

Immediate Delivery.



Mounted Cut Glass

Large assortments of

JUGS,
CLARETS,
VASES,
TANKARDS,

BOWLS,
SUGARS AND CREAMS,
NOVELTIES,
ETC.,

in richly mounted cut glass, on exhibition at our show-rooms. These assortments are the quintessence of marketable products. Call or write for prices.

The Mauser Mfg. Co.,

SILVERSMITHS,

14 East 15th Street, New York.



"Watch our Ads."



Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED—Watch and fine clock repairer; good salesman; have tools, including lathe, etc.; age 26; ten years' experience. Address F. C. Nodine, Yonkers, N. Y.

SITUATION WANTED by experienced watchmaker, jeweler, salesman and engraver; wages \$10 per week; Michigan or Ohio preferred. Address F. H. Bassett, Lincoln, Ill.

FIRST-CLASS DIE SINKER, 10 years' experience, wants situation either in or out of New York City; At references. Address Die Sinker, 251 Washington St., store, Brooklyn, N. Y.

ENGRAVER AND DESIGNER, monograms, lettering, jewelry, ornamental and badges; is also a good salesman; English, German, French and Italian. Devenos, 99 Lincoln Place, Brooklyn, N. Y.

WATCHMAKER AND ENGRAVER of 10 years' experience with No. 1 retail and manufacturing houses, wants position with first class house only; fine tools and best of references; state salary in first letter. Box 188, Duncannon, Pa.

WITH RELIABLE HOUSE as assistant watch repairer, young man, American, single, no bad habits, seven years' experience in general line; own tools; reference O. K.; city or large town in New England or middle Atlantic States preferred; wages \$12. Address B., care JEWELERS' CIRCULAR.

Help Wanted.

A WATCHMAKER (Urmakare); correspond in English or Swedish; with Alfred Northfield, St. John's, Newfoundland.

YOUNG MAN as salesman for New York and neighboring cities to carry a general line of jewelry. Address Salesman, care JEWELERS' CIRCULAR.

A PROMINENT FIRM in a large city in New York State want a first-class French clock repairer. Address F. C. R., care of JEWELERS' CIRCULAR.

WANTED—WATCHMAKER AND ENGRAVER; permanent position to right man; address with references and sample of engraving, "Permanent," care of JEWELERS' CIRCULAR.

TRAVELING SALESMAN wanted by manufacturer; one with experience in the ring line preferred; state territory traveled and salary expected. Address Newark, care JEWELERS' CIRCULAR.

WANTED, PRACTICAL WATCHMAKER near Newark; steady work to good man; will pay \$10.00 to start; references. Address Watchmaker, care J. T. Scott & Co., 4 Maiden Lane, New York.

WANTED—A good all around watch, clock and jewelry repairer, one with some knowledge of engraving preferred; must be of good moral character, strictly temperate and of good address; references. Address D. J. C., care of JEWELERS' CIRCULAR.

OUR SPECIALTY in low priced rings are great sellers; we want travelers in New York, Pennsylvania, Ohio and Michigan to take them as a side line; samples can be carried in vest pocket. Address in confidence "Kings," care of JEWELERS' CIRCULAR.

WANTED—A young man who has had two or three years' practical experience and who is desirous of finishing trade with a No. 1 man; must be willing, of good moral character and strictly temperate. Address W. J. S., care of JEWELERS' CIRCULAR.

WANTED AN ENGRAVER, watchmaker and jeweler; only such need apply as are thoroughly competent all around and accustomed to waiting on fine trade; submit samples of engraving, give references and state salary in first letter. Address Jeweler Dickinson, North Adams, Mass.

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Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & Co.,
3 Maiden Lane, New York.

"THE FUTURE OF THE WESTWARD TAKES ITS WAY!"

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, OCT. 5, 1898.

No. 10.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

The jewelry trade is in a remarkably strong position. Favorable replies to questions as to the present condition of trade are given by dealers in all lines, and letters from the country indicate a marked improvement in all sections. Sales for the eight months of the year show an improvement of from 15 to 25 per cent., according to the line inquired about, while the improvement in some cases has run as high as 60 per cent. Collections in the west are reported to be good, owing to easy conditions in the agricultural sections. The trading was of the same general character as for some weeks past.

Mr. Dorrance, Simons, Bro. & Co.: "It has been the biggest week in booking orders we ever had. Our Mr. Anderson, on the road in Indiana, has just sent in the nicest batch of orders it has ever been his good fortune to take. We have ordered liberally from the factory, but advise dealers to buy good lines right now. Desirable lines of goods of all factories will be scarce later on."

Sercomb & Sperry Co.: "Work is coming in nicely and our factory is very busy. In both repairing and plating the present and the future outlook is most promising."

Ansonia Clock Co.: "We are having lots of business but not enough goods. There is a scarcity in everything we make. They are doing all they possibly can at the factory, but it is not likely the entire output of the factory will equal the demand for Ansonia goods."

Stein & Ellbogen Co.: "Business is good, keeping up remarkably well. Our men on the road are having very good business. The demand is for better goods."

B. F. Norris was laid up several days last week with neuralgic trouble.

The Darche Clock Co. have moved their 12th St. plant to their own building, 830 S. Halsted St.

Mr. Alister returned Monday from a two months' visit at the Atlantic coast, White Mountains and Canada.

L. B. Price, of the L. B. Price Mercantile Co., Kansas City, Mo., was, last week, in Chicago visiting clock and silver ware houses.

Albert Miller, Dundee, Ill., who some time ago disposed of his jewelry interests there to A. B. Egger, was visiting here last week.

A. L. Sercomb has completely recovered from his attack of congestive chills. In the opinion of doctors Mr. Sercomb "had the closest call he ever had."

De L. Safford, secretary of the New York Jewelers' Board of Trade, called at

the Chicago office on a general western tour, leaving Friday night for St. Louis and other leading western cities.

A meeting of the tenants of the Columbus Memorial building was held Oct. 1 at the rooms of the Chicago Jewelers' Association and committees appointed to superintend the decoration of the building for the Peace Jubilee season.

Manager Miller, Seth Thomas Clock Co.; George Payson and John Glover, with a party of friends outside the trade, enjoyed a fishing trip in Indiana the past week. When results were summed up Mr. Miller was declared the Izaak Walton of the party.

Tom Weld, of Weld & Sons, Minneapolis, was in town Wednesday, after a week's buying in the east. J. B. Hudson, same city, was in Thursday after two weeks in New York. Both report that on no previous trip to New York had they seen such activity in trade or so many interested buyers in New York city.

Walter Buckley, tower clock man for the Seth Thomas Clock Co., returned Saturday from Junction City, Kan., where he erected a 6-ft. dial, 1,600-lb. bell clock in the City Hall. The company have also contracted to place a 7-ft. glass dial clock with 1,400-lb. bell in the court house at Knox, Stark county, Ind.

To one interested in the Manitowish waters the scenes depicted by Fred H. Smith with his camera on his recent fishing trip are of peculiar interest. The log cabins, dense woods and shady nooks are dear to the heart of the vacationist, while the strings of fish secured show what can be accomplished by the expert with a rod.

Jobbers report dealers were never in better humor to buy goods or more interested in making Fall purchases. Among those here buying the past week were: H. Laederach, Hammond, Ind.; J. R. Mercer, Kansas City, Mo.; S. Pepperman, Greenville, Miss.; Jesse Converse, Laramie, Wyo.; A. W. Ford, Freeport, Ill.; Mr. Weld, Minneapolis, Minn.; A. A. Burbank, Rochelle, Ill.; J. B. Hudson, Minneapolis, Minn.; H. F. Homrighaus, Shelbyville, Ill.; R. W. G. Pape, Davenport, Ia.; J. W. Spence, Racine, Wis.; J. G. Mines, Wayne, Neb.; Chamberlain, Marshalltown, Ia.; George E. Feagans, Joliet, Ill.; H. Reiter, Kouts, Ind.; W. T. Powell, Great Falls, Mont.; E. J. Hill, South Haven, Mich.; Louis Derr, Battle Creek, Ia.; D. G. Dennis, Spickard, Mo.; J. A. Mosher, Burlington, Kan.; L. H. Bauer, Elgin, Ill.; J. F. Schrader, Coopersville, Minn.; L. Solomon, Denver, Col.; L. A. Fondersmith, Hoopston, Ill.; G. O. Warren, Sycamore, Ill.; Mr. Lun-

green, of Lungreen & Wilson, St. Charles, Ill.; C. F. Winters, Fort Sheridan, Ill.; Mr. Morgan, of Wells & Morgan, Lansing, Mich.; N. Fortman, Matteson, Ill.; Mrs. John R. Binder, Rhinelander, Wis.; Mrs. Ida Behrendt, Kalamazoo, Mich.; C. F. Smith, Danville, Ill.; Clay Bowers, Finncastle, Ill.; E. Sanford, Nokomis, Ill.; F. Schultz, Fostoria, O.; Dr. T. H. Jamison, Enfield, Ill.; Bert Shannon, Kirkland, Ill.; C. A. Cole, Winterset, Ia.; Mr. Connoran, of Cole & Connoran, Indianola, Ia.; Frank Le Bron, Keokuk, Ia.; Frank Hyde, Sioux Falls, S. Dak.; C. H. Wardell, Maxwell, Ia.; S. A. Asquith, Waterloo, Ia.

St. Louis.

Samuel Eisenstadt, of the Eisenstadt Mfg. Co., is in New York.

C. Phillips, of this city, has gone to work for Thos. J. Ellis & Co., Jonesboro, Ark.

Street fairs are becoming very popular in the smaller cities in this part of the country. One of the best is that at Belleville, Ill. Knapp Bros., of that city, have a beautiful display.

C. B. Churchhill, assistant manager of the New England Watch Co., Waterbury, Conn., spent Sept. 30 and Oct. 1 in this city, in company with the company's representative here, Mr. Weidlich.

Quite a delegation of the local trade went to Belleville, Ill., on the 29th inst. to see the fair in that town. Among them were: Chas. H. Schoen, local representative of Holmes & Edwards Silver Co. and Barbour Silver Co.; Geo. R. Stumpf, Ed. Zerwick, Sam. Hectoeld, and Jacob Brosius.

An unknown young man entered the jewelry store of Frederick Herkstroeter, 1009 Cass Ave., last Monday night and asked to see a watch. The jeweler showed him one, whereupon the young man snatched it and ran. The thief is described as 22 years old, five feet eight inches tall; 150 pounds; light hair, dark gray clothing and black Stetson hat.

Out-of-town jewelers here last week: Wm. Brazeal, Pacific, Mo.; O. Miller, Wellesville, Mo.; J. M. Grieb, Jonesboro, Ark.; R. D. Worrell, Mexico, Mo.; E. M. Ellis, West Point, Miss.; G. R. Ellis, Greenville, Tex.; W. J. Sproul, Sparta, Ill.; Andrew Blanton, Paris, Mo.; A. Barnett, of Barnett Bros., Edwardsville, Ill.; Capt. F. J. Klein, of Klein & Fink, Fort Smith, Ark.; J. J. Layton, Perryville, Mo.; J. E. Lottes, Altenburg, Mo.; T. M. Bolton, Fulton, Mo.; F. F. Ohmann, Hope, Mo.

Harry S. Ploff has gone into the jewelry business in Newberry, Pa.

The New Home of J. M. & A. C. Johnston.

CHICAGO, Ill., Oct. 1.—J. M. & A. C. Johnston are nicely settled in their handsome new quarters at 84 Wabash Ave. The firm have 4,000 square feet of space, taking up the entire fourth floor of the building. Of this a space at the rear, 1,500 square feet, is given to the shop, or nearly four times the space formerly used. The offices at the front are finished in quarter sawed oak, as also are the salesrooms. The grinding facilities in the shop are largely increased, to keep up with the increase in the firm's prescription business. As a job comes in it goes to a tray in the grinding room, then to the billing department, returning to the stock room, where the different parts are picked out. It then goes to the lens cutting department and after this, is divided up according to the work required. From there the parts go to the men who set and true them up, then back again to the stock room, where the parts are carefully inspected, then to the shipping room. Each job is inspected in each department and is given a final inspection before it is packed. The business is so systematized that there is no chance for error in filling prescriptions properly.

The front is divided off for general and private offices, also a room for the display of trial cases and ophthalmological instruments. Joining the offices and the shop, occupying a space 80 feet deep, are the well filled stock cabinets. Freight elevators lead direct to the shipping room and passenger elevators to the salesroom. Luxur prisms in all windows give a broad daylight effect to the farthest corner of the room.

J. M. & A. C. Johnston have four men on the road and are adding to their office and shop forces. In speaking of their removal, Mr. Johnston said: "We simply didn't have enough room in our old quarters and couldn't get enough that we could use to advantage." The firm are highly pleased with the new quarters, and would be pleased to have the trade call and inspect their new home.

The Benefits of Jewelers' Council No. 316 of the National Union.

Some 10 years ago a group of representative men of the jewelry trade of Chicago, desiring to provide for their families and near relatives life insurance at minimum rates and believing that of all the fraternal associations the inducements offered by the National Union best suited their purpose, secured a charter from the National Union, and organized into a Council, which is known as Jewelers' Council No. 316 of the National Union. This Council, which started with but 25 members, now contains hundreds of members. The purposes of the National Union, and of this Council in particular, are threefold, viz.: social, fraternal and benevolent; socially, providing amusements and recreations of a high order to its members; fraternally, extending to its members a cheap and safe life insurance; benevolently, extending a helping hand to its members in distress.

The meetings of Jewelers' Council take place in hall No. 209, Masonic Temple, Chicago, on the first and third Saturday of each calendar month, at 8.30 o'clock P. M., to which all those employed in the jewelry

trade, in whatsoever capacity, are cordially invited, and especially to its meeting to be held Oct. 15, 1898.

Detroit.

TRADE CONDITIONS.

Local retail jewelers say that trade is picking up in an amazing and satisfactory manner. They look forward to a fine October business and a prosperous holiday trade. Most of them have stocked up accordingly or propose to do so. There was a lively inquiry for cut glass, diamonds and watches last week. Collections are excellent, most of the alleged wealthy customers sending checks promptly for goods ordered.

Henry Binder, formerly with Smith, Sturgeon & Co., is now with Roehm & Son.

E. E. Starr, Bowling Green, O., purchased goods from Detroit jobbers last week.

Dustin & Co., opticians, formerly with C. H. Mitchell's department store, are now with jeweler George Schaffner, Woodward Ave.

Hugh Connolly expects to remove his jewelry store from 318 Woodward Ave. to the corner of State and Griswold Sts. next Tuesday.

William Gants, the negro tough who was shot while trying to burglarize the store of jeweler W. G. Blish, Niles, Mich., as reported in THE CIRCULAR, was this week sentenced to eight years in the penitentiary at Jackson. Since the fellow's arrest the reign of terror at Niles has ceased.

Minneapolis and St. Paul.

L. Lehman, Minneapolis, has removed from 209 Washington Ave. S., to 223 same street.

W. H. Hammond, of Eustis Bros., Minneapolis, has just returned from Boston, Mass., where he spent his vacation with his parents, who reside there.

H. Birkenhauer & Co., Minneapolis, have just issued an illustrated circular to the trade of the northwest. This new firm report trade good.

Jno. McKnott, formerly of Minneapolis but in business now in Butte, Mon., passed through Minneapolis last week on his return trip home from a business trip east, visiting Chicago and New York.

Walter Dockeray, son of R. L. Dockeray, Minneapolis, who is Sergeant of the 14th Minnesota Volunteers, has just returned home from Camp Chickamauga, and is lying at his home ill with typhoid fever contracted while in camp.

Out-of-town jewelers visiting the Twin Cities on business the past week were: A. C. Roland, Portland, Ore.; Jno. McKnott, Butte, Mon.; C. J. Brush, Farmington, Minn.; J. H. Reiner, Glencoe, Minn.; C. H. Todd, New Richmond, Wis.

The Union Novelty and Jewelry Co. are a new concern just opened in business at 6 Washington Ave. S., Minneapolis, advertising for sale a stock purchased of the Diamond Palace. The stock consists of jewelry and silver novelties from 10 to 25 cents apiece.

Indianapolis.

TRADE CONDITIONS.

The retail dealers are daily receiving their Fall lines. Their purchases have been liberal in anticipation of good trade from October on through the hofiday season.

Bisque busts of army and navy heroes are selling well with the jewelers.

T. F. Roberts, Alexandria, Ind., has sold out to L. A. Peabody recently from Lago, Ind.

F. M. Herron is back from New York, where he purchased lines in art pottery, cut glass ware, silver novelties and fancy clocks.

C. E. Wasson, Thorntown, Ind., has been declared of unsound mind and has been taken for treatment to the Indiana Hospital for the Insane, at Indianapolis.

H. A. Lange, Dubuque, Ia., has sold out his jewelry store to his brother Otto F. Lange.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair Australian Opals a Specialty ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., - - CHICAGO

Chicago Gold Pen Repairer.



Send me your work. Repairs of all kinds. S. N. JENKINS, 103 State St., Chicago, IH.

COLONIAL IN STERLING SILVER TABLE WARE.

JEWELERS ONLY.



TOWLE
MANUFACTURING COMPANY,
NEWBURYPORT, MASS.

Chicago, 149-153 State St.

Pittsburgh.

Liljedahl & Lundborg, Braddock, Pa., are remodeling their store.

W. W. Wattles & Sons and J. C. Grogan have improved the interior of their stores.

R. Hall, Braddock, Pa.; M. S. Neiman and James S. McKean, of Charleroi, Pa., were among the buyers here the past week.

Klein, Kraus & Co. have received the contract for furnishing the badges for the Ascalon and Duquesne Commanderies of the Knights Templar.

C. Proelochs, who was formerly on Fourth Ave., has discontinued his branch there and will devote himself entirely to his Frankstown Ave. store.

Gillespie Bros. are adding new wall cases to their store. They will also put in 1,000 additional incandescent lamps to show their goods to better advantage.

W. A. Fisher, Franklin, Pa.; F. S. McNaab, New Castle; H. A. Bennett, Homestead, Pa., and A. R. Fleming were in the city taking in the Exposition at the Point and leaving some orders for goods for future delivery.

John Lisk, a watchmaker of Oil City, Pa., who went to the Klondike last year, writes home reporting that he finds his trade more lucrative than hunting for gold, as he is the only watchmaker in that country plying his trade.

E. S. McLeod, of Washington, Pa., opened his new store in Greensburg, Pa., on Monday. He was formerly with Frank Hayes, Washington, Pa. He has taken the storeroom formerly occupied by jeweler S. Brauchler, Greensburg.

J. Alex. Hardy, of Hardy & Hayes, has returned from his buying trip east. On his return he left orders for the repainting and general overhauling of the firm's store. In addition they are having new electric lights put into their large cases.

F. B. Sattlethwaite, formerly with P. C. Yester, McKeesport, Pa., has gone in business for himself in Mercer, Pa. He purchased the store and fixtures of Samuel Logan, that place. He was here the past week making purchases for his new store.

A lamp explosion which might have resulted seriously occurred in the show window of jeweler E. Engel, Carson St., S. S., Friday. The watchmaker who was sitting near the window was slightly burned about the face and hands. The flames were extinguished before much harm had been done.

A. E. Siviter, Verner building, and W. Roseman, representing Grafter Bros., left Monday for a six weeks' business trip through southern Ohio and West Virginia. Trade in this part of the country seems exceptionally good, and with the price of oil over the dollar mark there will be plenty of money to spend.

A serious fire occurred in the building in Turtle Creek occupied by S. H. Schmidt as a jewelry store. The cause was the explosion of an oil stove used by a Chinaman to heat his irons. Mr. Schmidt was successful in removing his stock from his store; however, he will suffer a loss of \$500 on his fixtures. There was some insurance which is thought sufficient to cover his losses.

Many buyers were here last week, among them being: A. C. Grant, Sharps-

burg, Pa.; A. Winter, Zelienople, Pa.; D. S. Pellis, Sistersville, W. Va.; H. Schwartz, Connellsville, Pa.; R. E. Brown, New Brighton, Pa.; Adam Fisher, Greensburg, Pa.; Jas. McKean, Charleroi, Pa.; T. N. Smith, Morgantown, W. Va.; Thomas Maher, Clarksville, Pa.; J. Z. Simpson, Blairsville, Pa.

Pacific Coast Notes.

B. Hirschfeld, a diamond broker of Cincinnati, O., was in Los Angeles, Cal., recently.

Abe Goldman, Walla Walla, Wash., surprised his friends by getting married a few weeks ago.

Mr. Crawford, of George H. Cook & Co., Phoenix, Ariz., has left for New York and the east on a purchasing trip.

W. A. Pierpont, optician and watchmaker, Santa Barbara, Cal., will soon leave for Prescott, Ariz., where he will go into the same business.

Lissner & Co., Los Angeles, Cal., who recently announced their decision to retire from business in that city, are closing out their stock at auction.

Thomas Burns, who was convicted of stealing five watches from the jewelry store of Jas. F. McKean, Alameda, Cal., has been sentenced in the Superior Court to 10 years' imprisonment at Folsom, in the State penitentiary.

Louis Pond, a jeweler of Dawson, Northwest Territory (Alaska), has lately manufactured a number of cloak pins with the design of a shovel, pick, bucket and rope. He has also made some very pretty pioneer society pins and Yukon gold rings.

Kansas City.

TRADE CONDITIONS.

Jobbing trade in the Kansas City territory was very good all of September, and exceptionally so the last 10 days of the month. The class of goods bought for holiday trade delivery is the most expensive purchased in some years. All through Kansas, Missouri and adjacent States collections are very good.

E. G. Alber, 1319 Grand Ave., has made some radical and improving changes in his store.

J. R. Mercer returned last week from a short eastern trip. On his way back he spent several days at his old home in northern New York.

Most all of the travelers of the Kansas City houses have been called in to meet the out-of-town buyers next week who will be in attendance at the Carnival to be held here.

Columbus, O.

W. T. Oberer, of Haines & Co., has returned from a business trip to New York.

The funeral of young J. B. Hofman, whose death was mentioned last week, occurred Monday afternoon.

L. T. Fleming, formerly with N. E. Benoit, Rockford, Ill., is now with F. R. Cross & Co., this city. He is an expert watchmaker.

The Hofman Supply Co. are enlarging their optical department by the addition of a stock of opera glasses, telescopes, magnifying glasses, thermometers, etc.

Cincinnati.

Michie Bros. have put in a very beautiful tiled vestibule in front of their store, with their name showing in it. It is very attractive.

Clay Henry, Ironton, O., has been east on a trip for his health, and returning home stopped at Cincinnati to buy a bill of goods.

The Neuhaus, Trounstein Co. have an order for two solid, hand chased silver punch bowls, 18 inches in diameter, to cost \$600 each.

Frank Hershede is this year making a specialty of carrying in stock complete silver dinner service sets, which include everything from the flat ware to the entrée and other extra pieces.

L. G. Kotter, formerly with jeweler Link, has opened a new store at 2202 Central Ave. It is one of the prettiest and most attractive stores in that vicinity.

Phil Zollmar, Portsmouth, O.; L. Beal, Horse Cave, Ky.; G. M. McRoberts, Eminence, Ky.; E. T. Stark, New Point, Ind.; Quarles Bros., Clarksville, Tenn., and Chas. H. Haner and wife, Richmond, Ind., were in the city the past week buying goods.

H. L. Baker, of Brinkley, Ark., with his family came up from that State during the G. A. R. week and has been visiting relatives in Ohio. Mr. Baker is an old Ohio boy, but has been in the jewelry business in Brinkley for the past 10 years.

Herman and Frank Duhme said Saturday they were not ready to give out any information as to their location as it was not decided where they would locate. They admitted that 47 E. 4th St. was not rented by them, but they would be on 4th St. somewhere.

The much disputed possession of 47 E. 4th St. was settled Saturday by the agent of the Carlisle building saying the store had been rented to the Duhme Jewelry Co. and not to the Duhme brothers. The former company is composed of the H. Keck Mfg. Co., and further investigation found that the Kecks were not going to occupy it themselves, but have sub-let it to the Frank ticket office.

Joseph Noterman, Sr., having tried a year's residence at Asheville, N. C., found it such a benefit to his health and that of his wife that he recently bought an elegant home near Asheville on the mountain range and has moved there. He is in Cincinnati this week visiting his children and looking about the works. He has about retired from active service. His son, Joseph, Jr., who the past year has conducted the business, which has been increasing in volume and territorial expansion, will continue in charge.

Louis E. Penn, who has been operating a jewelry store in Dallas, Tex., has closed out at that point and opened a new store in McKinney.

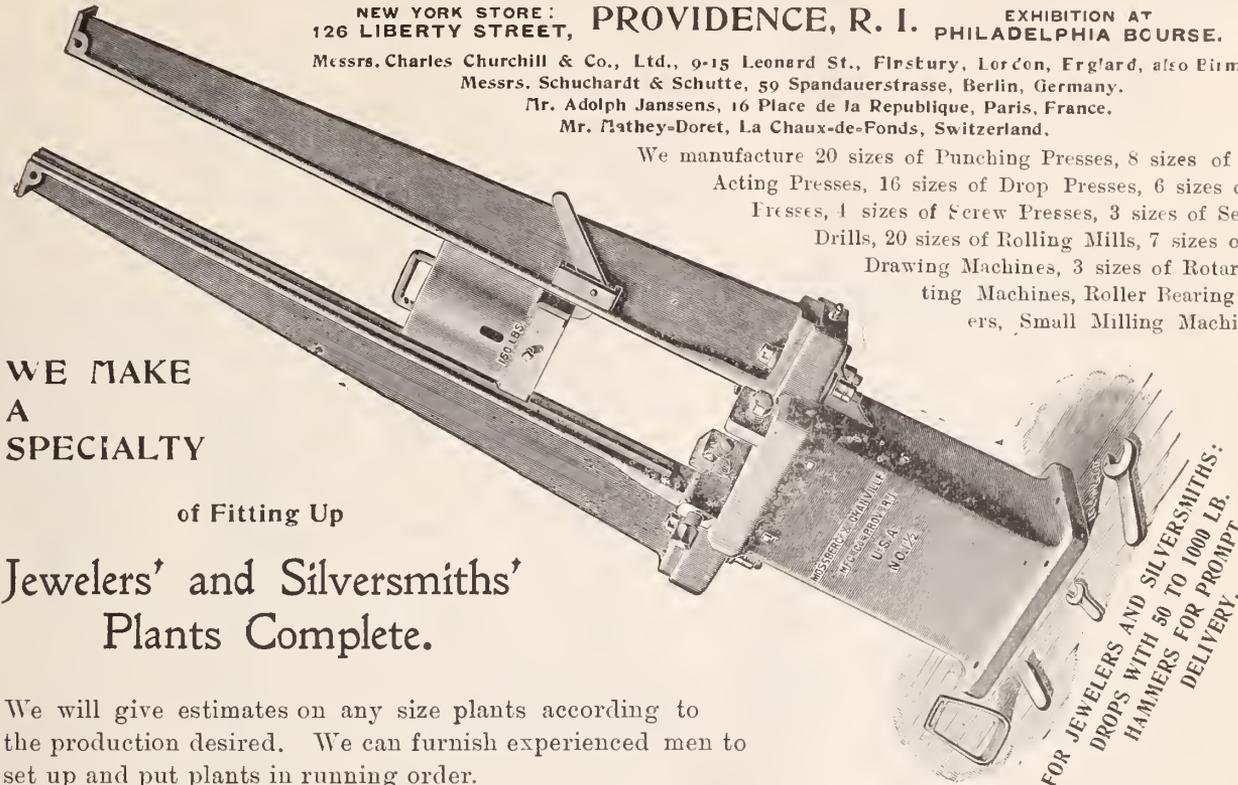
Otto Rentlinger was arrested a few days ago on a charge of stealing jewelry from Captain Renkl's jewelry store, Atlanta, Ga. Captain Renkl had been away with the Second Georgia and left Rentlinger in charge of his premises. Rentlinger was found pawning jewelry and arrested in a drunken condition. Mr. Renkl obtained his goods.

MOSSBERG & GRANVILLE MFG. CO.,

NEW YORK STORE: 126 LIBERTY STREET, PROVIDENCE, R. I. EXHIBITION AT PHILADELPHIA BOURSE.

Messrs. Charles Churchill & Co., Ltd., 9-15 Leonard St., Firstury, Lon'on, Eng'land, also Birmingham
Messrs. Schuchardt & Schutte, 50 Spandauerstrasse, Berlin, Germany.
Mr. Adolph Janssens, 16 Place de la Republique, Paris, France.
Mr. Mathey-Doret, La Chaux-de-Ponds, Switzerland.

We manufacture 20 sizes of Punching Presses, 8 sizes of double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 1 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.



WE MAKE
A
SPECIALTY

of Fitting Up

Jewelers' and Silversmiths'
Plants Complete.

We will give estimates on any size plants according to the production desired. We can furnish experienced men to set up and put plants in running order.

FOR JEWELERS AND SILVERSMITHS:
DROPS WITH 50 TO 1000 LB.
HAMMERS FOR PROMPT
DELIVERY.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY

Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work

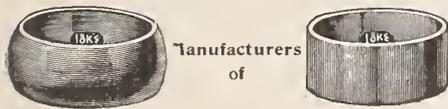
S. S. WILD & SON

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

J. R. WOOD & SONS,

21 MAIDEN LANE, NEW YORK.



Manufacturers
of

SEAMLESS PLAIN SOLID GOLD RINGS,

Diamond Engraved Stone and Child's Rings,

No Rings Stamped Different from Quality.
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

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DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES**

STAMPED.

MADE WITH
SOLID GOLD
OR STEEL
SPRINGS.

TRADE



18 K.

MARK

TRADE



14 K.

MARK

ALSO WITH
SOLID GOLD
OR REGULAR
CROWNS.

Constructed in the Old Reliable Way,
Sold Entirely On its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

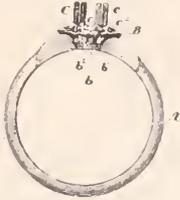
New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

The Latest Patents.

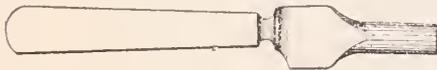
ISSUE OF SEPTEMBER 27, 1898.

611,279. CROWN-SETTING FOR JEWELS. NATHANIEL L. RIPLEY, Newton, Mass. Filed Mar. 12, 1898. Serial No. 673,566. (No model.)



A jewel-setting composed of a base having inwardly-directed arms provided with shoulders to form a seat, and a crown composed of a ring having upwardly-extended prongs, the ring being reinforced by the addition of metal thereto at the base of each prong, the said ring being soldered to the base at points between the said prongs.

611,321. MANUFACTURE OF TABLE-KNIVES. ALLEN JOHNSTON, Ottumwa, Iowa. Filed April 1, 1898. Serial No. 676,075. (No specimens.)



The process of manufacturing knife-blanks, consisting in forming the bolster by hot-forging, then rolling the blade while hot to its approximate form and thickness, then annealing the blade for removing slag therefrom, then further forging the blade while cold, and then grinding the blade.

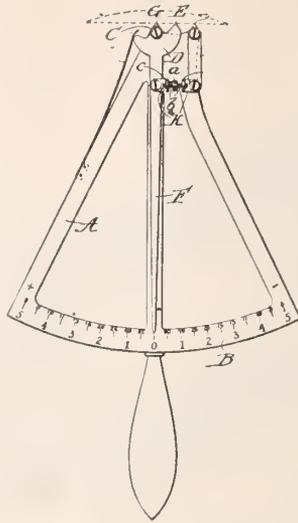
611,396. EYE-SHIELD. CHARLES R. SHELDON, Kasson, Minn., assignor to the Celluloid



Goggle Co., same place. Filed Oct. 30, 1897. Serial No. 656,958. (No model.)
An eye shield formed from a single piece of flexible

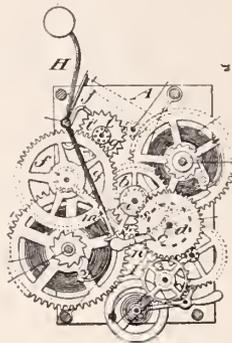
transparent material and having its ends notched, and the portions on each side of the respective notches crossed and secured together.

611,350. LENS-MEASURE. JAMES T. BRAYTON, Chicago, Ill., assignor to the Geneva Optical Co., same place. Filed Jan. 14, 1895. Serial No. 534,869. (No model.)



In a lens-measure, the combination with a plurality of points arranged in a line, one of which is vertically movable with relation to the other points, of a lever carrying the middle and one of the other points and terminating in an index-finger moving over a dial or scale, said lever having an upwardly and outwardly projected portion, a spring secured to the frame and acting against the outer surface of said projected portion of the lever, and a lever carrying a single point.

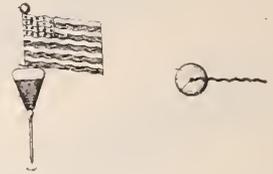
611,566. REPEATING ALARM-CLOCK. WALTER D. DAVIES, New York, N. Y., assignor



to the Ansonia Clock Co., same place. Filed June 30, 1898. Serial No. 684,788. (No model.)

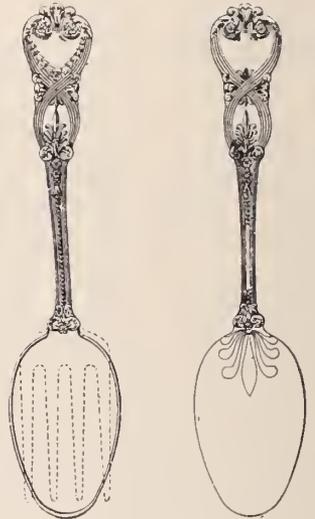
In an alarm-clock, the combination with a time-train and an alarm-train, of a striking escapement in said alarm-train, a tooth-d interrupting-wheel in the time-train, a projection from the verge of said escapement, and a tripping-piece pivoted to said projection for alternately engaging with the teeth of said interrupting-wheel and vibrating uninterruptedly between the teeth of said wheel.

DESIGN 29,402. SCARF-PIN. JUDAH POLAK,



New York, N. Y. Filed May 10, 1898. Serial No. 685,321. Term of patent 3 1/2 years.

DESIGN 29,403. SPOON, FORK, OR SIMILAR



ARTICLE. PAULDING FARNHAM, Great Neck, N. Y., assignor to the Tiffany & Co., New York, N. Y. Filed Mar. 5, 1898. Serial No. 672,785. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring September 27, 1898.

- 247,554. SHEET METAL SPOON.** MALTBY FOWLER, Northford, Conn.
- 247,556. LOCKET.** DANIEL GOLDSMITH, New York, N. Y., assignor to Stern Brothers & Co., same place.
- 247,557. SEPARABLE BUTTON AND STUD.** Albert C. Greene, Providence, R. I.
- 247,651. REPEATING APPARATUS FOR CLOCKS AND WATCHES.** OSMORE JENKINS, Melrose, Mass.
- 247,657. SELF ADJUSTING CRUTCH FOR PENDULUMS.** THOMAS KEYWORTH, Hamilton, Ontario, Canada.
- 247,672. KEY RING.** BRYANT H. MELENDY and WILLIAM J. BOYNTON, Battle Creek Mich.
- 247,681. NOSE PIECE FOR EYEGLASSES.** HENRY M. PAINE, Newark, N. J., assignor to Bennett Osborn, same place.
- 247,701. BRACELET.** THERON I. SMITH, North Attleborough, Mass.
- 247,721. ESCAPEMENT FOR WATCHES.** EDWARD WENSCH, Vienna, Austria assignor of one-half to John J. Hanhart, same place.

Wm. Peterman & Son, who have been conducting a jewelry store in Lake Preston, S. Dak., have decided to add a stock of general merchandise.

S. STERNAU & CO.,



Office, Factory and Salesrooms,
193 Plymouth Street, BROOKLYN, N. Y.

Display Handsome New Lines Of
**Chafing Dishes,
Kettles, Trays,**

**CRUMB TRAYS and SCRAPERS, BREAD
BASKETS, ETC.**

New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

DEPARTMENT OF
ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXXIII.

INDIANAPOLIS, Ind., Sept. 24, 1898.
Editor of THE JEWELERS' CIRCULAR:
I note in the different editions of your valuable paper advertisements, etc., that different merchants have found to be very helpful. I inclose one of my cards I have found to be the best advertisement I have ever used: the advertisement of my business on front and the birth stones with verse for each month on back. People come to the store to get these cards and I find they keep them for future reference, and, of course, keep the jeweler in mind also. I have found it to be a fine advertisement. I write you only so it may help my brother jewelers throughout the country. I remain,
Yours respectfully,
LON R. MAUZY.

Perhaps there is no more interesting information or literary matter for a jeweler to put at the back of his business card than the birth month stone poem. Interest in the birth month stones has become universal, and the literature bearing upon them will always prove acceptable not only to satisfy passing sentimental feeling, but to serve, as Mr. Mauzy says, for future reference.

WINSTED, Conn., Sept. 27, 1898.
Editor of THE JEWELERS' CIRCULAR:
We mail you in this mail a copy of our daily paper, which contains a very correct account of our burglary. Pasted on near the account of the burglary is our ad. of the next day's issue. It was a thought of our Mr. Lincoln and has been very generally noticed. Trusting we have been of service to you we are,
Very truly yours,
NEWTON & LINCOLN.

In the news columns of THE CIRCULAR last week was published an account of the robbery, the facts related being the same as those in the local paper referred to. It will be remembered by the reader that the burglar made off with only the workmen's tools, leaving undisturbed many articles of value, including a tray of silver pieces and a number of watches and clocks. As the burglary created

something of a sensation in the town, reference to it in the firm's subsequent advertising was bound to attract attention, and in this fact alone the ad. here reproduced was effective. As the public were aware of the facts in the case, the reason stated by Newton & Lincoln why the goods were undisturbed may be a good point, though some persons might infer that

**THAT
BURGLAR**

Stole from our repair shop into the front store, but he found our prices so low that it was cheaper to buy than to steal them, so he just took our workmen's tools.

Profit by his Experience.
Newton & Lincoln,
Up-to-date Jewelers,
603 Main St.

the goods were not worth stealing. This danger is undoubtedly obviated by the fact that the jewelers are known by the public generally to sell good goods. Furthermore the statement made by Newton & Lincoln has the ring of truth.

Sam F. Sipe, Pittsburgh, Pa., sends a copy of a local newspaper containing one of his ads. reproduced here in fac-simile, with the exception of a border of conventional diamonds sparkling in the conventional manner, which lent an effect in the original ad. which, we hope, the reader will conceive without

our help. It is true that the prices of rough diamonds have

entirely legitimate, and those importers who placed their orders abroad before the advances can effectively and profitably announce the circumstance as does Mr. Sipe. This ad., therefore, is timely and productive of immediate profits; while the foresightedness in buying upon the part of the importer will appear apparent to many persons, and thus the ad. possesses lasting value, in that it is reflective of a careful, thoughtful, far-

ROUGH DIAMONDS

Advanced Nearly Ten Per Cent During August,

But, fortunately, we had purchased all our Diamonds before the advance came, and as our latest importation of Diamonds direct from Amsterdam was much the largest ever imported direct to Pittsburg, our customers will not have to pay the advanced price until all our present stock is sold. Our stock is quite large and well assorted in sizes and qualities from the medium-priced Diamonds to the Rarest Blue Gems. * You can select your Diamonds loose and have them mounted to your order. * * * *

SAM. F. SIPE,

DIAMONDS.

One Profit from Cutter to Customer.
SCHMIDT BUILDING, SECOND FLOOR,
339 FIFTH AVENUE, - - - - - PITTSBURG.
WEDDING PRESENTS in Cut Glass and Sterling Silver.

advanced recently, and the use of this fact in jewelers' advertising to induce purchases is

sighted business man. And people like to trade with such a man.

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST.
1879

The Most Successful

JEWELRY, BRIC-A-BRAC
AND FINE ART

Auctioneers in America

Prosperity and Columbus Watches



go hand-in-hand, and both will make you happy. You cannot be prosperous unless you handle the **Columbus Movements**. We are making more watches than ever, they are positively the best on earth.

Our **Time King** and Nos. **1 and 2** are especially adapted to **Railway** service. Every movement guaranteed. Our line is complete.

THE NEW COLUMBUS WATCH CO., COLUMBUS, ...OHIO...

A LATHE OF QUALITY

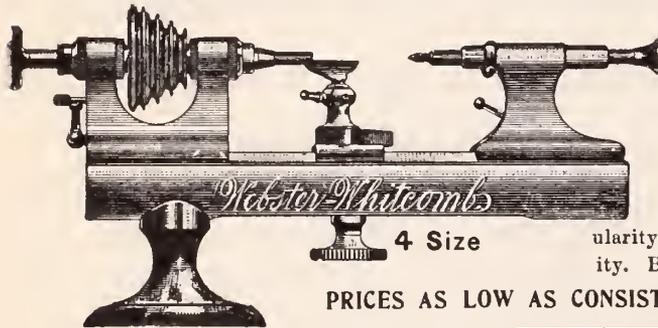
IS THE LATHE TO BUY.

There's no doubt about the quality of the

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.



ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,

WALTHAM, MASS.

ESTABLISHED 1872.
INCORPORATED 1894.

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.
39 Maiden Lane,
New York.
L. Rosenberger.
M. Rosenberger.
Established 1848.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.



ALWAYS
RELIABLE.

WORLD
RENOWNED.

...The...

"Best"

There Is.

WM. F. NYE,
New Bedford, - Mass.

CHAS. ROSE,
MINIATURES,
THE BEST.
On Watches, - \$1.00
On Ivory, Colored, 7.50
NOTE LOW PRICES
Judin 197 Water St. Omce. 202 Broadway, NEW YORK



WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

The Australian Opal Co.

57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.

ESTABLISHED 1876.
E. J. GREGORY
JEWELER'S
AUCTIONEER.
JEWELERS BUILDING,
ROOM 63 - BOSTON, MASS.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds
and Other Precious Stones....

28 JOHN and 65 NASSAU ST., NEW YORK.



THE HOROLOGICAL REVIEW

Rivet's Chronometer Escapement With Constant Force.

BY M. L. IN DEUTSCHE UHRMACHER ZEITUNG.

THE necessity of having the impulses communicated to balance or pendulum always of the same strength, so that any imperfections in the train and differences in the traction power shall exert no injurious influence upon the rate,

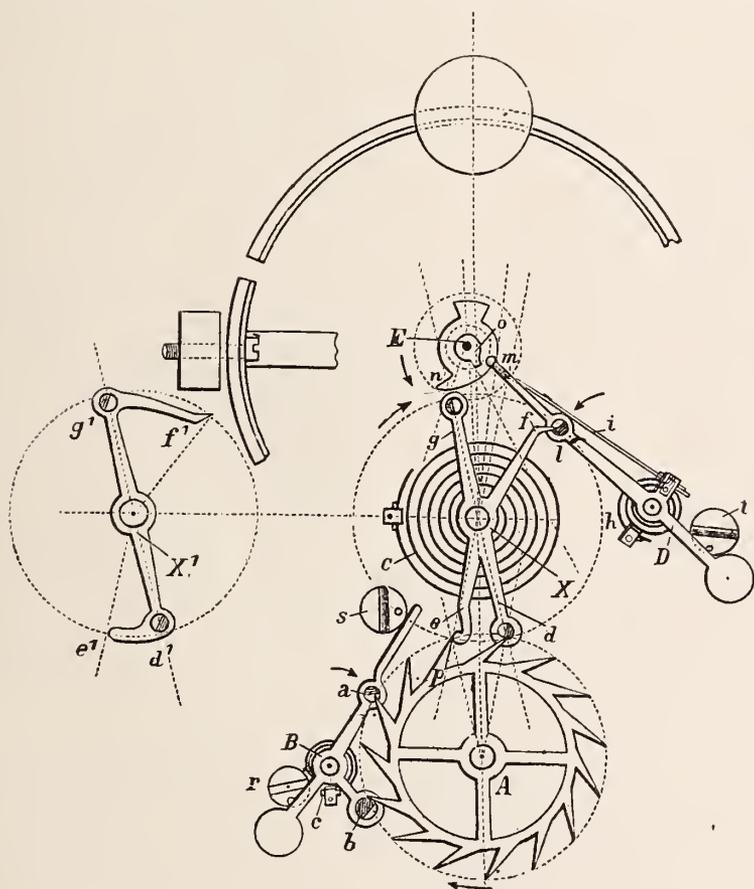
these two conditions—constant impulse and separate unlocking—is Martens' chronometer escapement with constant force. In this escapement, impulse and unlocking are effected by means of a spiral spring, and it is the function of the train, at least the last part of it, the scape wheel, to again stretch this spiral spring, after it has expended its force partly in giving the impulse to the balance and partly in the unlocking of the scape wheel. A method

let, limits the lifting of the pivoted detent taking place at the unlocking of the scape wheel. The escapement part, X, with the tension arm, *d*, the unlocking arm, *e*, the locking arm, *f*, and the impulse arm, *g*, we wish for the sake of simplicity, like Martens, who has this part almost identically the same shape in his escapement, called the "cross," although it requires a fair degree of imagination to detect the cross shape of this part. Upon the same arbor with this escapement piece, performing a quadruple function, is the actuating spiral spring C.

We next come, as we approach the balance, to the part D, which corresponds both in shape and acting effect to a true pivoted chronometer detent, with its small return spiral, *h*, the straight unlocking spring, *i*, the detent pallet, *l*, and the vertical pin, *m*, located at the upper end, on the inner side of which the unlocking spring *i*, braces. If this spring were placed on the other side of the pivoted detent, this pin, *m*, might naturally be dispensed with, as is the case in Martens' escapement, Fig. 2. The depth of locking of the arm, *f*, upon the detent pallet, *l*, is regulated by the pin in the screw, *t*. Upon the balance, *E*, is the balance lever, *n*, and underneath it the unlocking projection, *o*, which, in the full chronometer escapement, has to lift the unlocking spring, *i*, and with this the detent, *D*, in the rising vibration, but remains dead and inoperative in the descending.

All the parts in the illustration, except scape wheel, A, and balance lever, *n*, must be supposed as though situated underneath the plane of these two parts, while the locking, impulse, tension and starting jewels, shown by dotted lines, must be considered as reaching up to the plane of the previously mentioned parts.

The part X', represented to the left of the cross X, with the acting points, *d'*, *e'*, *f'*, *g'*, shows in which way this part of the escapement might be simplified. In order to study the performance of the escapement, we conduct the balance to the left, in the direction of the arrow. The small unlocking projection, *o*, soon meets the unlocking spring, *i*, and with it presses back the pivoted detent, *D*, until the locking arm, *f*, of the cross drops from the detent pallet, *l*. This arm, *f*, was in its position of rest already under the tension of the large spiral spring, C, and will therefore now fly to the right, and with its neighboring arm, *g*, communicate an impulse to the balance lever, *n*, which has meanwhile come within its reach; this takes place during a lifting arc of not full 45° (computed according to the balance), as a few degrees must be de-



RIVET'S ESCAPEMENT. FIG. I.

has long been an object of deep study, and finally resulted in the construction of escapements "with constant force" so-called. Every escapement of this kind, however, will equalize, to a certain extent, the inequalities of the actuating power only when also the resistance of the unlocking of the scape wheel is constant (which is very difficult to do), or when unlocking and impulse are by an interval of time separated one from the other, so that the latter represents a function by itself. The best known watch escapement, in which the inventor carefully sought to comply with

similar in many points to that employed by Martens, has just been made use of by Louis Rivet, of Turin, in his new chronometer escapement with constant force. Following is his method:

In the illustration, Fig. 1, we see at A a simple-toothed wheel or chronometer escape wheel, turning in the direction of the watch hand. To the left of this wheel is the pivoted detent B, kept by a small spiral spring, *c*, braced to the pin of the banking screw, *r*, with the detent pallet, *a*, and the roof-like safety jewel, *b*; a screw, *s*, with banking pin, located above the detent pal-



ducted for the drop. During this lifting, the cross, the entire angle motion of which amounts to 24° , passes through 20° .

After the balance lifting, in consequence of the leaving of the balance lever, *u*, has attained to its end by the impulse arm, *g*, the cross hastens through the other 40° of its angle motion and causes thereby the unlocking arc, *e*, turned toward the escape wheel, *A*, to strike against the end of the arm, *a*, of the detent, *B*, and

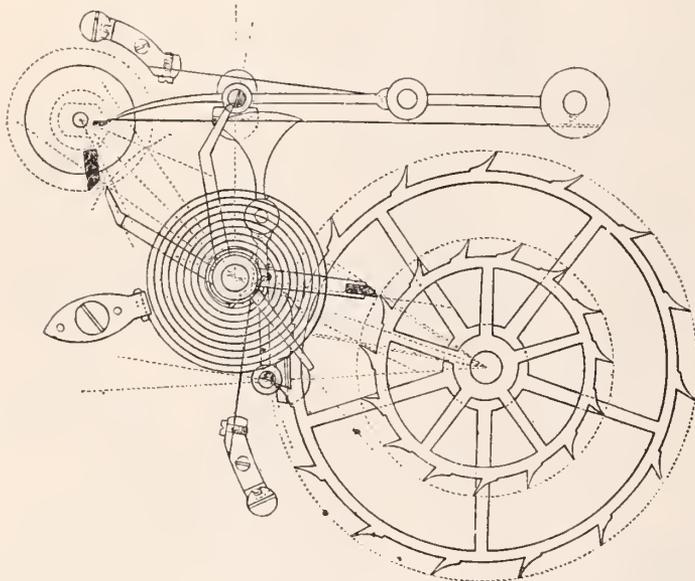


FIG. 2. MARTENS' ESCAPEMENT

permit this to fly back; in consequence of this, the escape wheel, *A*, is liberated, flies around to the right, strikes soon with the tooth, *p*, upon the end of the tension lever, *d*, and stretches the agitating spiral spring, *C*, by conducting the arm, *d*, until the locking arm, *f*, has again arrived at locking upon the jewel *l*, therefore, until the cross has again assumed the position it occupied before the unlocking by *o*. In the dead vibration to the right of the balance, the entire mechanism remains in locking.

First of all, the inventor is mistaken when he considers the interposition of a spiral spring such as *C* between escape wheel and motion regulator, as well as its connection with a part such as *X* to be a novelty. As already outlined above, and as will conclusively be seen in Fig. 2, beyond a doubt the deceased Martens (Freiburg) has furnished the inventor with the best of his ideas. The difference between Rivet's construction and Martens', not taking into account the double escape wheel of Martens (the small tension wheel and the large unlocking wheel), as well as the substitution of the straight fly-back springs for the detents by spirals, is the local arrangement, and the entire placement of the pivoted detent for the escape wheel; in Martens' escapement this lies between the cross and the wheel, here it is to one side, more conveniently to be gotten at, and

more readily to be watched in its style of performance. But, since Martens arranged his detent with the detent jewel for the escape wheel between, his purpose for introduction of a safety device was to guard against an untimely unlocking of the escape wheel by exterior operations, and he succeeded well by introducing a safety construction resembling that in a lever watch. In the Rivet escapement we miss an equivalent safety arrangement because the intelligent watchmaker must consider the roof-shaped piece *b* of the detent *B* to be only an imperfect substitute for such a one, and only suited to protect the teeth against too great a damage and to throw back the detent—in the case of a miss in its return—by the operation of the tooth

upon the forward bevel of *b* on the banking pin of the screw *r*.

Considering everything, Rivet's construction may simplify but does not at all improve Martens' escapement. It is known that it was not alone the exceedingly difficult and laborious manufacture of watch and chronometer escapements with constant force which opposed their introduction. Even if it were possible to make the inequalities of the moving power innocuous, there remain a number of other influences acting on the amplitude of the balance vibrations—such as the altering condition of the oil, the ever changing density of the air, etc., which can never be counteracted. But, strictly taken, a constant communication of impulse is downright impossible because, for instance, every spring, here especially the impulse spiral *C*, will unconditionally gain or lose elasticity with every change of temperature. This one fact, among a host of others, sufficiently demonstrates that it is useless to try to replace the isochronism of the balance spring by any escapement with constant force, or to make it superfluous. And how little Rivet thought of his own work is best seen by a passage in his letters patent, where he says that if this escapement is to be used for an astronomical clock, the springs, therefore *C*, had best be replaced by small weights, as they would develop a more uniform force.

Clock Wound by the Atmosphere.

WITH the two facts, that heat expands and cold contracts, as a starting point, M. Burton, 2021 Capitol Ave. North, Indianapolis, Ind., has striven for 20 years to demonstrate a theory as to the world's revolution and the power of the expansion and contraction of atmosphere. Mr. Burton is 80 years old, but is still a student. He is a fairly active man for his age, and his hands are still able to arrange the delicate pieces of mechanism which he is constantly inventing. Mr. Burton has two novel mechanical apparatus in his home. One is a clock which has not been wound in three years and six months, but which has run all the time. It may be said to be wound by the solar system. In this invention the axiom of heat expanding and cold contracting is the basis. The clock is wound by changes in the temperature, the principal force being in the day and night differences. Mr. Burton found that there is an average difference of 20 degrees between the temperature of the night and the day. The day is, of course, the warmer. The heat of the day expands the atmosphere and the lower temperature of the night contracts it.

This is how Mr. Burton applied the force to his clock, an ordinary, old style clock, using a weight. Outside of his house he has a tin tank, 10 feet high and nine inches in diameter. It is air tight. From it a tube runs into the cellar. This tube leads to a cylindrical reservoir, which receives the air from the tank. In this reservoir there is a piston, whose rod moves with a ratchet between the chain on which the piston depends. The heat of the sun expands the atmosphere in the exterior tank, thus forcing any excess into the reservoir near the clock. During expansion the piston rises. In the night time the contraction of the air in the exterior tank reduces the air in the reservoir and the piston lowers itself. The ratchet arrangement winds the clock. Mr. Burton says he has no idea of claiming perpetual motion for the invention. He says it is simply a scientific novelty to demonstrate the power of the atmosphere under different temperatures. He does not claim much usefulness for this clock invention.

Another scientific novelty is a copper globe. It is divided into a number of air tight compartments. During exposure to the sun this globe revolves, because of the expansion of the heated air in the chambers facing the sun and the contraction of the atmosphere in those not exposed to the heat of the sun's rays. The globe was made by him to demonstrate his theory that the revolutions of the earth are regulated by the expansion and contraction of the atmosphere.

"Suppose," said Mr. Burton, "a belt of the earth's surface, 8,000 miles wide (4,000 north and south from the equator), and extending east and west around the world 24,000 miles, making an area of 192,000,000 square miles of surface, and the mean pressure about five pounds to the square inch. But, as one-half of this area is continually exposed to the sun's rays and the other half is constantly in the shadow of the earth, there is a mean difference in the temperature of the atmosphere of the hemi-



spheres of, say, 10 degrees, the air contracting on one side and expanding on the other, as the sun's rays leave or fall upon the earth's surface." Mr. Burton estimates that the weight thus produced would be equal to 4,000,000 square miles of water 33 feet deep, calculated on the atmospheric pressure of 15 pounds to the square inch. "This would approximate the weight of the ox on this great tread wheel, and he would stand on the earth just back of the dawn of day and travel westward on the earth's surface just at the same speed that the earth rolls eastward, causing the earth to revolve upon the same principle that the ox on the tread wheel causes it to revolve."

Workshop Notes.

Centering Blank Staff.—To center a blank staff, to begin with, I am not so particular, as I do not care whether the blank runs absolutely true or not, but at the same time I get it to run as true as possible, and I can usually use the same chuck without recentering it after removing and replacing. The chuck for the blank staff should be centered in the same manner as the finer one, but the center should be a little broader and deeper.

Setting Banking Pins.—Set the banking pins so as to give the proper clearance to the escapement, which should be so that the guard point pin, on the lever, will clear the table roller about the distance of the thickness of a good sheet of writing paper where the lever rests against the banking pins when the guard pin is in proper position, to not cause a locking between it and the table roller as it passes by on the angle of the escapement.

Barrel Running Untrue.—In the old patent lever one great trouble is the barrel running out of true and striking against bridge, center wheel or plate. This is usually caused by the arbor becoming loose in the bridge, which can usually be remedied by turning the arbor cup off a little, to let it down to the ratchet, which will hold it square again. Good judgment is indispensable in watch work, and if no judgment is used good results will be few, even with the best of tools.

The Roller Escapement.—The roller escapement, the origin of which is now ignored by our young horologists, first appeared at the Paris Exposition of 1839, and was at once named for its inventor, "Brocot père" (Brocot sen.). Envious watchmakers, however, were not wanting, who pretended that the escapement had been invented previously, wherefore it also received the additional name of "roller escapement," by which appellation it is universally known to-day.

Good Graver.—The axiom that good tools, although dear, are invariably the cheapest and best, applies in all branches of mechanics. For instance, a graver that is of good steel, complete, properly tempered, sharpened to hold the point, with a common sense handle, all ready for use, is what the

engraver requires. He will want several, of different shapes and sizes, but all should be first class. They will prove better than poor gravers as a gift, even if they seem to be expensive. The same advice holds good in respect to engraving stands and other accessories. "Get the best and latest improved tools" should be the motto of every mechanic.

The Balance Spring.—A great deal depends on the balance spring; with a poor spring a watch is a *dead beat*. In replacing a balance spring a good way for a workman who has no gauges is to take one that when pinned to the balance and taken by the outside coil, will let the balance drop about three-quarters of an inch. This will give room to cut off any coils and bring it to time in short order. A little experience will soon make this an easy matter. Pin so that when the balance is in motion the inside coil will not wrap against the collet, but be free, and so that the coil on the outside will not strike the stud or regulator.

Slow Trains Obsolete—Slow trains, the balance of which makes 14,000 to 15,000 vibrations in an hour, are no longer used in pocket watches, it being found that as the balance moves slowly, the spring is consequently very weak in proportion to its weight and diameter and does not sufficiently control the movement, so that any irregularity in the force transmitted from the mainspring to the escapement is very much felt, and has an effect on the length of the vibrations. In addition to this, the jars and motions to which a watch is subjected when in use check or accelerate the vibrations to a greater extent than if the spring were proportionally stronger.

Steel.—When making a new staff, the steel from which it is to be made is worthy the consideration of the repairer. As to quality, it is beyond question that the very best only is suitable for the purpose. When I turned my own blanks I used Stub's steel wire of the required diameter, and, as all watchmakers know, nothing better in regard to quality can be procured. I have since then found a very good blank staff in the material stores, which is sold at from 40 to 50 cents a dozen, and I buy them in preference to turning my own blanks. They are supposed to be tempered, but I never trust them in this respect and always harden and temper them myself, so that I always know just what kind of material I am working.

Inserting Broken Tooth.—If a tooth has been broken out of a wheel, as is often the case with Swiss and some of the old American watches, I find the best way is to cut square into the face of the wheel when the tooth was about one-third of the thickness of the tooth base and one-third on the under side of the base. With a screwhead file cut it on the dovetail style and fit a tooth made from a brass pin to these grooves, then take a particle of solder and solder the pin in. Then cut the pin off and file up to shape. If it has been well fitted, when dressed up it takes good eyes to detect the tooth. Drilling into the rim of a train wheel weakens it and always shows more or less. In barrels, I drill in and fit my tooth and solder it and then dress up. This makes a strong and neat job.

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Oxidized steel casings with brooches, all in satin and plush lined boxes.

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WATERBURY, CONN.

A German Suggestion for Watch Case Decoration.

MANY complaints are heard in the circles of art trades that the greater portion of the purchasing public seems to have lost all the finer taste for artistic work, says the *Handels-Zeitung*, etc., and largely prefers the showy and pretentious to the artistic. The constant endeavor of manufacturers to get up veritable trash in all sorts of cheap and showy styles, so as to



NO. 1—FANCY, BY PAINTER AUG. SCHUSTER, MUNICH. NO. 2—MATER DOLO ROSA, BY RAPHAEL, DRESDEN GALLERY.

sell it to better advantage, it is very true, has contributed in largest part to this aberration of taste. The efforts recently made to counteract this baneful deterioration of taste, and to reawaken the love for art in the public are fully deserving the aid of both the artist and the lover of art.

Also we watchmakers have every reason to aid in the good work and seek to reawaken the love for the beautiful. At any rate it demands no great display of rhetorical reasoning to make a purchaser understand that, for instance, the thin case of a ladies' gold watch, when engraved and enameled with all manner of senseless designs can never be as strong as a watch with simple engine turning or else entirely plain, of the same price. If the selling watchmaker has one or more of these be-dizened watches under repairs, and is able to show the customer how after a short time the enamel will crack and peel off or the engraved bottom became pressed in, he can then teach the most beautiful object lesson and ocularly demonstrate the truth of his remarks.

Enamel painting is indeed the most beautiful and effective means of decoration

which the jeweler possesses—but when employed for the adornment of watches it should unconditionally be only used for those with heavy cases that will resist the incidental knocks and pressures of daily wear. The sensitiveness of enamel against pressure unconditionally demands a strong, heavy ground for the enamel. This condition has unhappily been neglected of late years, and it is difficult to meet with a watch decorated in our generation with enamel which has not chipped off in places, unless the watch had been carefully preserved in "my lady's" jewelry casket. This cannot be said of the numerous, most admirable samples descended to us from former centuries.

The complaints are directed not only against the watch cases, which become thinner from day to day, but also against the paintings with which they are embellished, as they constantly become flatter and more insipid. Art and artistic rules are utterly defied by them, and the full extent of the botchwork is recognized easily by the use of a magnifier, which in the case of the old enameled watch cases simply assisted in developing the full beauty of the fine details of the painting. Again, the motifs of these paintings are insipid and ridiculous.

It is indeed high time that artists, lovers of art, and manufacturers combine to make a strenuous effort to preserve the remaining traces of art still to be found among the great public.

The Romance of a Ring.

(William Howard Russell in *The Spectator*.)

AT the close of the battle of the Tcherhaya I was ridding from the bridge toward our camp when a souave offered me a huge gold signet ring which he had taken off the finger of a Russian officer. I need not mention how he had obtained it, but I bought it as a memento of the day. It bore a massive shield with a coat of arms and a coronet with the letter "Z." I wore it occasionally on my forefinger as a signet ring, and the likeness of it is to be seen in an engraving from a photograph which adorns one of my books. When I attended the coronation of the Czar in 1856 Count ———, adjoint of the Minister of Finland, to whom I told the story of the ring, took an impression of the seal and discovered that the ring belonged to a colonel whose widow, an English lady who had been a Miss Hope, of the Commandery of Worcester, was then living at her coun-

try seat some distance from Moscow. I sent the lady the ring with a few lines to say how fortunate I esteemed myself to be the means of restoring her a souvenir of her gallant husband. Before I left Moscow my fair countrywoman brought me the ring, and with many thanks asked me to keep what was painfully associated with the memory of one whom she could never forget. I was not destined to keep it long.

The following year I was on my way to Sir Colin Campbell's camp, and while the *Nubia* was coaling at Aden, Mr. Stewart Muirhead, of the Seventh Hussars, and I were lodged in a sort of cave for the night.



NO. 3—BAMBINO OF CARPAGGIO ON THE PICTURE OF THE MADONNA IN THE VENICE ACADEMY. NO. 4—STE. CECILY, BY GUIDO RENI, DRESDEN GALLERY.

It was intensely hot, and my companion, who was a confirmed sybarite, hired a Somali Arab to fan him to keep the mosquitoes away while he slept. I reposed on an adjoining couch, and when I woke in the morning the ring which I wore on my finger was gone. The hotel was turned inside out, the police were summoned, all the Somali boys in Aden were driven like a flock of sheep into the yard, where their wool was closely searched and their scanty clothing minutely examined; but though I offered egregious ransom, the P. and O. *Nubia* sailed that day with me for Calcutta, disconsolate and ringless!

The jewelers of Davenport, Ia., are regretting the confidence they placed in Robert Kennedy, a mail carrier there, lately removed from the force. He worked his credit for a valuable ring that cannot be found, and Sept. 27 he personated a dentist of that place and secured a valuable watch of the latter, that was on a jeweler's repair rack, and was arrested the following day.



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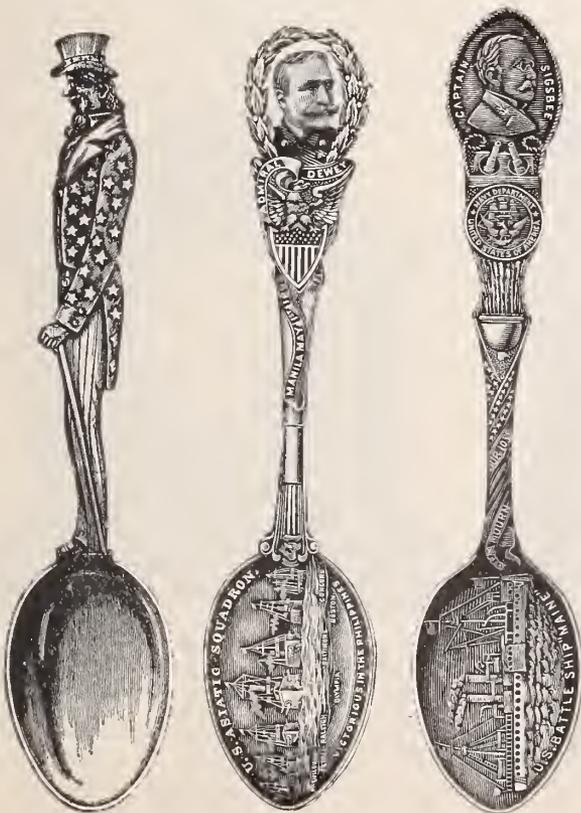
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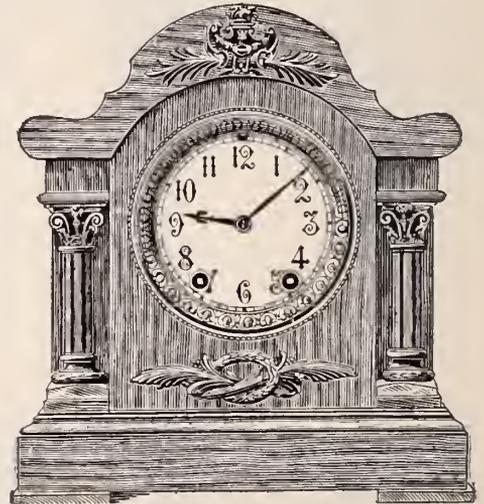
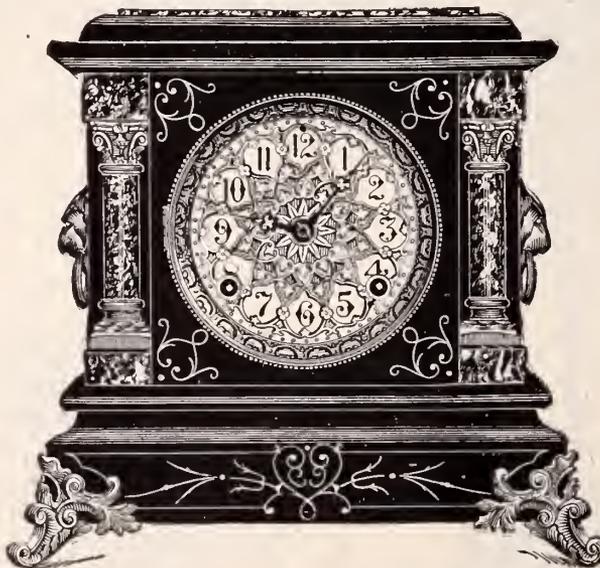
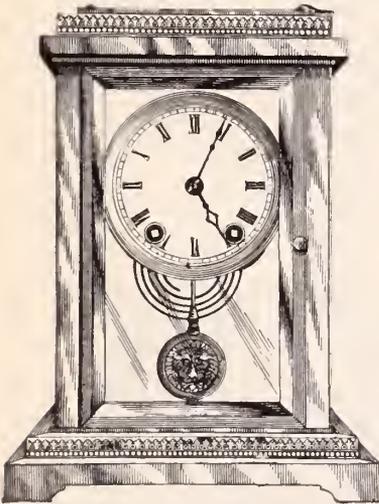
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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

SOME of the most famous classical statues and masterpieces in marble are now to be found reproduced in miniature in a line of bisque, recently opened by Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York. The bisque is in pure white finish, closely simulating marble, and the pieces, which are in the size of cabinet ornaments, are excellent copies of the originals. Among the well known subjects used are the "Three Graces," "Ariadne," "The Discobolus," "Greek Slave," "Cupid and Psyche," "Water Carrier," and other groups and figures as well as many busts.

NEW LINES AT BRADLEY & HUBBARD'S.

MANY additions have recently been made to the various lines of the Bradley & Hubbard Mfg. Co., which they are showing at their New York salesrooms, 26 Park Place and 21 Barclay St. To the fancy bronze tables have been added a line of decided novelties consisting of large top tables similar to the former style with onyx tops, except that in the new pieces the tops are of highly polished decorated wood with enamel colorings of shaded red and green, decorated with large flower designs. Their fancy metal goods have been augmented by many pieces in the new Ceres and Rhodian finishes, which now come with decorations similar to the decorated Baleric, often spoken of in these columns. Other lines to which extensive additions have been made are the small bronze figures and the metal mounted inkstands. The latter appear in one of the largest varieties the company have ever shown.

C. DORFLINGER & SONS' COLOREO CUT GLASS.

COLORLED cut glass is among the lines reported by C. Dorflinger & Sons to be enjoying a very large sale at the present time, particularly the colored glass ware with rock crystal or stone cuttings. In this the firm are showing a very attractive line of hock glasses with colored tops decorated in rock crystal style and white glass stems and vases. This week they will receive at their New York warerooms, 36 Murray St., many additions to their line of colored goods, including a number of

new loving cups, punch bowls and similar large pieces. For holiday and wedding presents this firm are again boxing up neat and attractive sets of various kinds in white satin cases.

OPPORTUNITY TO BUY LARGE ART LAMPS.

THE Pairpoint Mfg. Co. are now closing out a line of very large art lamps which they have had on exhibition at their New York salesrooms, 46 Murray St., and as their intention is to get rid of these as quickly as possible, jewelers will no doubt find an opportunity to get some beautiful goods at very advantageous prices. They are also closing out all their cut glass in all the popular patterns of 1896 and 1897, both in the designs that run through full lines and those for special pieces. This is done to make room for the large and new assortment of their very latest productions in cut glass ware, which will be shown here within a few weeks.

THE RAMBLER.

Age and Manufacture of Translucent Enamels.

THE question whether translucent enamels were known during the Renaissance remained obscure until in 1862, when the directors of South Kensington Museum, London, Eng., organized a retrospective exhibition, writes Emma Bullet in the *Brooklyn Eagle*. Among the precious objects there was a sort of oblong goblet made of gilt silver, ornamented with translucent blossoms and fruit in blue and yellow enamel. A band of the clear enamel cut the center of the goblet. A short time afterward a casket was found in a hospital in Sienna which was also ornamented with translucent enamels. These two specimens show that perhaps translucent enamel is a lost art. Still Mr. Thesmar, of Paris, has the merit of having invented the modern process, for he never had laid eyes upon the few specimens that remain in existence. Besides if he had, the secret of the make and the substance with which the enamel was combined remained impenetrable, for it would have been necessary for him to destroy one of the cups to be able to see what it was made of and how it was made.

Fernand Thesmar at first imitated the cloisonnés of the Japanese; that is, the enamels on metals. He became celebrated for this work, for, with will and patience, he ended by doing as well as the Japanese. After having spent years in experimenting on metal he began to experiment in orna-

menting enamels on metal with translucent flowers and medallions. Just imagine the patience and perseverance necessary to solidify a liquid substance on nothing. At first the network of thin metal was very close so as not to leave much space for the solidification of the enamel. Then, after having succeeded with that small space, Mr. Thesmar enlarged the space and little by little succeeded in making a whole cup or vase with translucent enamel.

The artist always employs thin bands of gold for his network. With the malleable metal he makes his designs; that is, the outlines of designs. For instance, if he makes a rose of translucent enamel he designs the lines with thin gold bands. In the interstices he puts the enamel required to make the solid part and the coloring. The gold network can be aptly compared to the skeleton of a natural leaf. It is most interesting to have the master take you through his ateliers. They are in a great barn of a place portioned off as work rooms and places for firing. I was surprised to see how much the furnace room differed from those in which large pieces of pottery are fired. On high stands you are able to admire pretty, minute baby furnaces, which are not blackened by either coal or wood, for they are heated with gas. An object of translucent enamel must be fired as many as eight or nine times. "Fire is my greatest helpmate, but I stand in mortal fear of him, for he can be my worst enemy. Too slow or too strong a heat may destroy the work of months and sometimes years," said Mr. Thesmar to me when we stood before one of the many minute plaster ovens in which the precious translucent enamel slowly solidifies.

In one work room I saw artists patiently curve the narrow, thin band of gold according to the designs that are drawn on cardboard paper. After the outline with gold is made then comes the most curious part of the work; that is the slow and patient filling of the interstices with substances which gradually become semi-solidified by the holding of them above a gas jet. That is the first operation. Then all the colors are fired one after the other; then all with each other in the small furnaces, in proportion to the time it takes for each. The base of Thesmar's enamels is double silicate of soda and potash colored with metallic oxides.

"The history of the thimble goes back to 1684, when Nicholas Van Benschoten, a young German goldsmith, designed and made the first one to protect the finger of his lady love."

Jewels Submitted to the Roentgen Rays.

TWO well known French scientists, Buguet and Gascard, have published a report, 15 pages long, on the result of the different applications of the X-rays, in a recent number of the "Bulletin de la Société Industrielle de Rouen," with excellent appropriate illustrations. It seems that the medical science and natural philosophy have profited most by the X-rays. The scientists experimented with numerous materials of all kinds—soap, flour, sugar, etc.—but THE CIRCULAR abstains from mentioning the results obtained, as being irrelevant to its province.

Most interesting of all and at the same time most certain of results, were, however, the experiments with gems. The scientists experimented with diamonds, jet, amber, corals, etc. The diamond, being pure carbon, is at once distinguished from all its imitations by its great transparency; the crystals and glasses are much more opaque, to such an extent that doublets with these imitations are at a glance recognized under the rays. The finest corundum and the clearest rhinestone cannot for a moment rival with the most modest productions of Kimberley or Goleonda. The ruby, sapphire, amethyst, topaz, emerald, corundum, or cat's eye can never be imitated in a manner to deceive the X-rays. The turquoise, even in spite of its conglomerate composition, is readily distinguished from imitations. The examination of fine pearls, however, occasions many difficulties. Under the rays the small pearls are more

transparent than their imitations, while larger pearls are more opaque. The two French scientists express their astonishment that gem dealers and interested parties have not yet become interested in this mode of examination. A reporter of the above quoted paper witnessed an examination to test the transparency of real and paste diamonds. A diamond was surrounded with eight doublets and a pair of genuine and a pair of paste diamond earrings; the diamonds threw a very light shadow, but the shadows of the paste stones formed black spots.

East African Pearls.

THE German Government has recently licensed a German syndicate to fish for pearls and mother-of-pearl on the coast of German Africa. About 80,000 marks capital have already been subscribed, although this sum will mostly be used for expeditions, examining the coast, etc. The syndicate have the exclusive right to exploit the coast north of Dav-es-Salaam and south of the Mikindani Bay as far as the mouth of the Roouma. On the island Mafia, where it is said the best pearls are found, the natives will retain the right of fishing in their primitive style. The syndicate undertook in the last few months an expedition accompanied by a diver, but the commencement of the monsoon prevented further experiments, and no satisfactory results have been obtained up to now. The natives raise about 200 tons of mother-of-pearl a year.

Preferred Silver Dollars to a Silver Coffee Pot.

AN Iowa publisher received a proposition from the Quaker Valley Mfg. Co., Chicago, lately. The publisher says the Quaker Valley Mfg. Co. proposed "to extend their advertising" so as to include newspapers—they have been using the magazines—but instead of proposing payment in good American dollars, they asked the Iowan to accept a silver coffee pot for the ad. In reply the publisher sent the following letter:

"Your circular of recent date received and contents noted. We are glad, indeed, to know that you contemplate extending your advertising to include newspapers, but regret to see your attempt to secure it on the basis you propose. We see no reason why you should not do your newspaper advertising on the same basis as you must find it necessary to do with that which you place in magazines. We doubt if you have been able to settle with any of these publications by shipping them a piece of alleged silver ware at their own expense when the contract is three-fourths completed.' However that is, the — feels that it cannot make a contract with you on this basis. If you can just switch the wording of your contract from 'silver coffee pot' to silver dollars and offer us five of them for the service you ask, well and good. We would find these very useful in our business, while we doubt if the coffee pot would be very useful on pay-day or of much value in settling a paper or ink bill. The — aims to do business on a business basis, and only cares to entertain advertising propositions that will conform to this rule."

NEW DESIGNS

PORCELAIN CLOCKS.

8 Day Cathedral Gong. Half Hour Strike Eclipse Movement. Superior Decorations. Furnished in Rich Colors, tinted in Front and on Sides.



CHINA No. 40.
10½ inches high.



CHINA No. 41.
10 inches high.



CHINA No. 42.
10 inches high.

MANUFACTURED BY

The F. Kroeber Clock Co.,

360 BROADWAY,

Near Franklin Street,

NEW YORK.

Art Pottery for Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at...

TRENTON, N. J.

It will pay you to come out and inspect them

The Ceramic
.. Art Co.

Our New Line of Goods

For the
**Jewelry and
Fancy Goods
Trade**

is unequalled in Artistic
Designs and Attractive
Finishes.

Vases, Pitchers, Jardiniere, Etc.,

in Plain and Decorated,
BALEARIC, CERISE, RHO-
DIAN and other FINISHES,

the handsomest ever
put on metal.

Bradley & Hubbard Mfg. Co.,

NEW YORK,
26 Park Place to
21 Barclay Street.

BOSTON,
160 Congress Street.

CHICAGO,
204 Masonic Temple.
Factories and Main Office, MERIDEN, CONN.

PHILADELPHIA.
714 Betz Building.



Gold and Onyx

TABLES AND
JARDINIERE STANDS
CANDELABRAS,
FIGURES,
BUSTS, Etc.

Reception Lamps

with the celebrated "B.
& H." or "B. & H."
Radiant Burner.

THE FINEST LINE
EVER PRODUCED.

The Trade

are cordially
invited to inspect our
productions at our sales-
rooms.

Cameo Plaques

THE LATEST HOLIDAY NOVELTY.

FINE ART POTTERY AND FRENCH CHINA,
SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,

Importer...

35 Park Place, New York.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

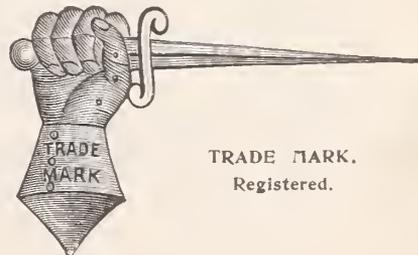
Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

**CHEMICALLY PREPARED
CHARCOAL BLOCKS.**

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK
OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

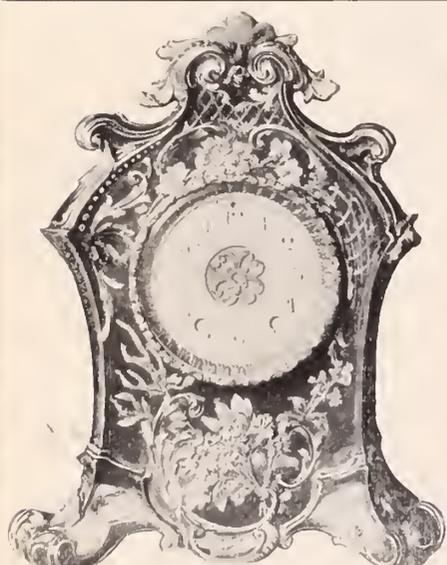
IMPORTERS AND CUTTERS OF **Diamonds**
Arnstein Bros. & Co.
 65 Nassau St. NEW YORK.
 Cor. John.

R., L. & M. FRIEDLANDER,

American Watches,
Diamonds,
Jewelry,

30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.



High Glaze Faience Clocks

These are attractive goods, finished in colored glazes with gold tracings and flowers in relief. They retail at from \$8 00 each upward; are large for the money, and are quick sellers.

Bawo & Dotter,

26 to 32 Barclay Street, New York.

FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., New York



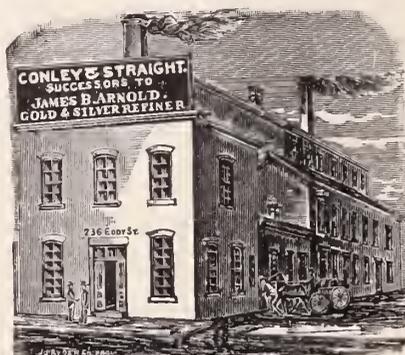
Manufacturers of

Jewelry and Novelties,

Prescott Bldg., John St., N. Y.



\$24 GROSS. LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD. And will stand a Gold Acid Test.
 \$24 GROSS.
 \$48 GROSS.
WM. LOEB & CO., Providence, R. I.
 MAKERS OF W. L. & CO. RINGS.



Are You in Business for \$ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of **SMELTING, REFINING AND ASSAYING,** We are confident you will obtain better results.

CONLEY & STRAIGHT,
 236 Eddy Street, PROVIDENCE, R. I.
 N. B. JEWELERS' SWEEPS A SPECIALTY.



HALL CLOCKS.



TRAVELING CLOCKS.
 GILT REGULATORS.
 SWISS REGULATORS.
 MANTEL CHIME CLOCKS.
 BRONZES, VASES, MINIATURES.

Fall Lines
 Now Ready.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

DR. KNOWLES' ...PRIVATE COURSE IN... Optometry.

SPECIAL SUMMER RATES IN THE CORRESPONDENCE DEPARTMENT.

"**EYE DEFECTS,**"
 A New Book. PRICE, \$1.00.

For terms and important particulars, write to
R. H. KNOWLES, M. D.,
 11 John St., care Jewelers' Circular, N. Y.

36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,
 ASSAYERS, REFINERS AND SMELTERS,
 74 & 76 Clifford St., Providence, R. I.

HIGH GRADE ROLLED PLATE

VESTS
 DICKENS
 PONIES
 BICYCLE

CHAINS

NOVELTIES
 IN
 BRACELETS
 LORGNETTES

10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

SILVER NOVELTIES.

PROVIDENCE STOCK CO.

100 Stewart Street,
 11 JOHN STREET,
 NEW YORK.

PROVIDENCE, R. I.
 Silversmiths' Bldg.,
 CHICAGO.

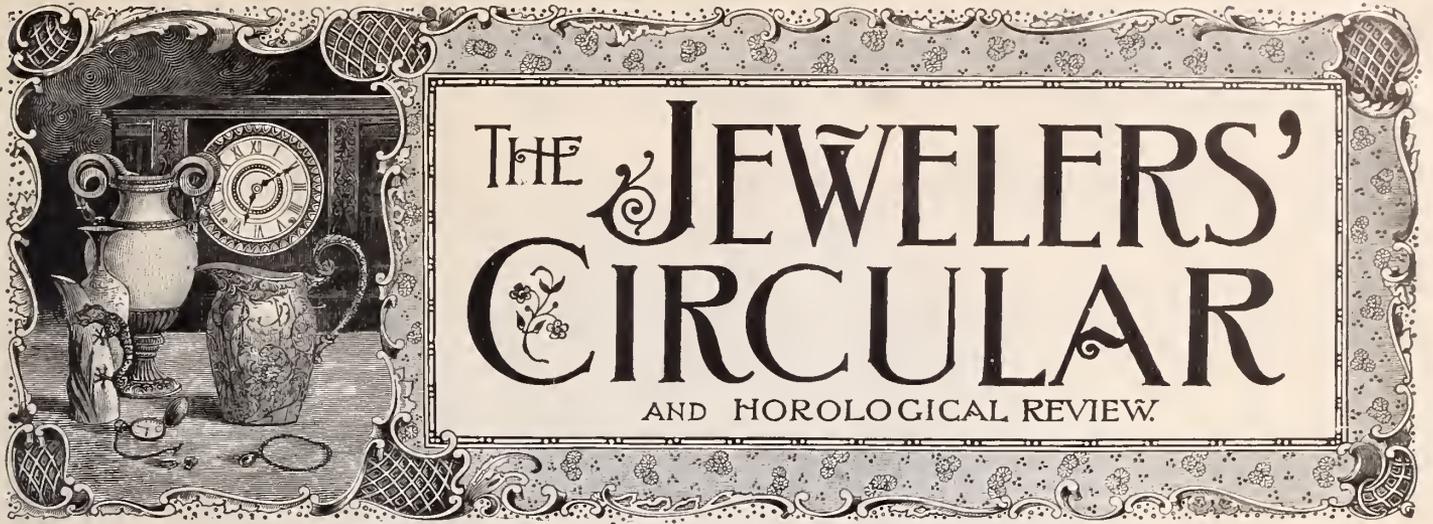
WE ARE ON DECK AGAIN.
 FACTORY RUNNING WITH FULL FORCE.
 SEND IN YOUR ORDERS

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
 QUICK SELLERS AND LEADERS IN STYLE AND FINISH



DIAMONDS
 and Cutters.
L. & M. RAHN & CO.,
 112 BROADWAY,
 Cor. Maiden Lane, N. Y.
DIAMONDS



Corbin Building, 11 John St., Corner Broadway, New York.

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Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII.

NEW YORK, WEDNESDAY, OCT. 12, 1898.

No. 11

CHARACTERISTICS OF EGYPTIAN JEWELRY.

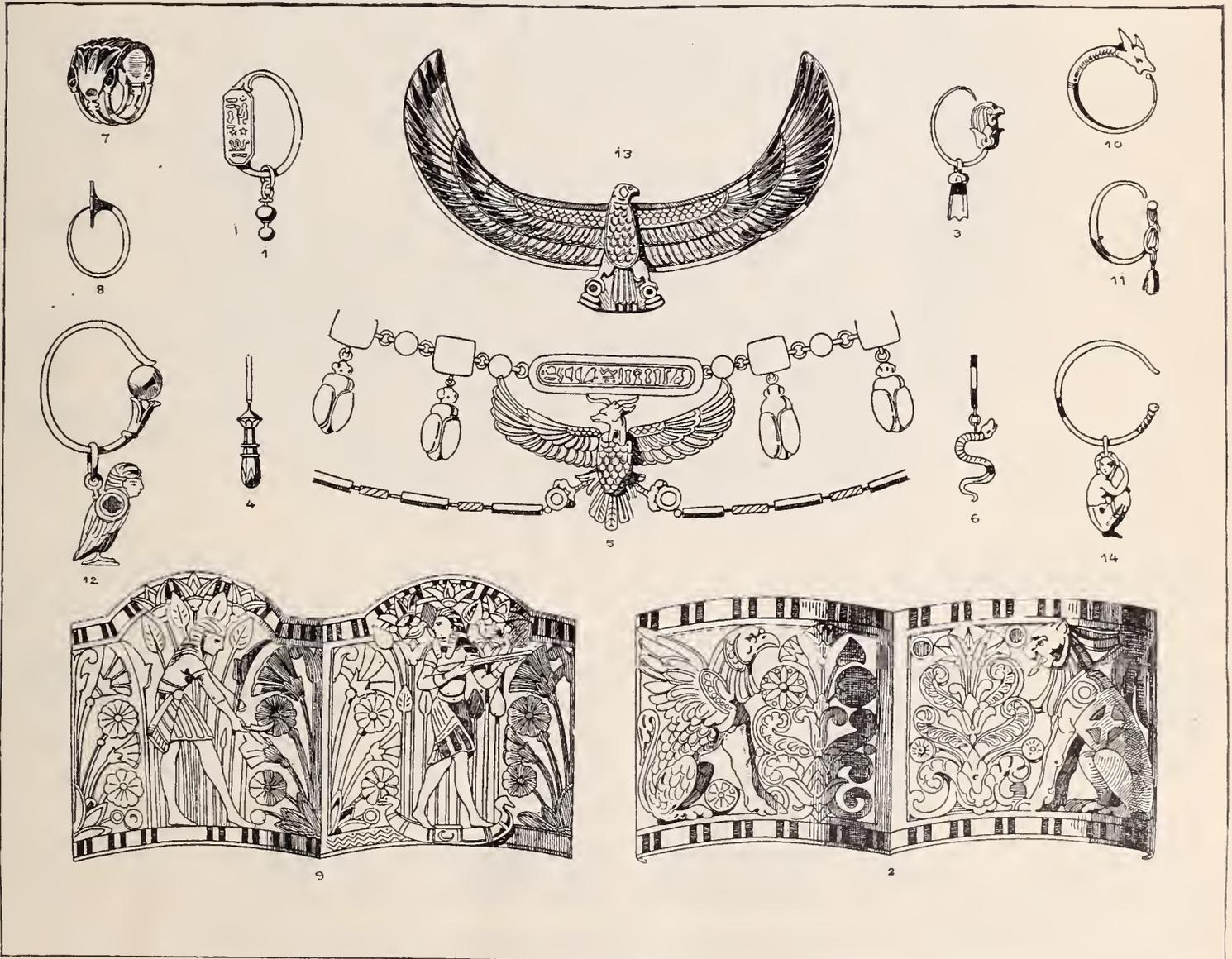
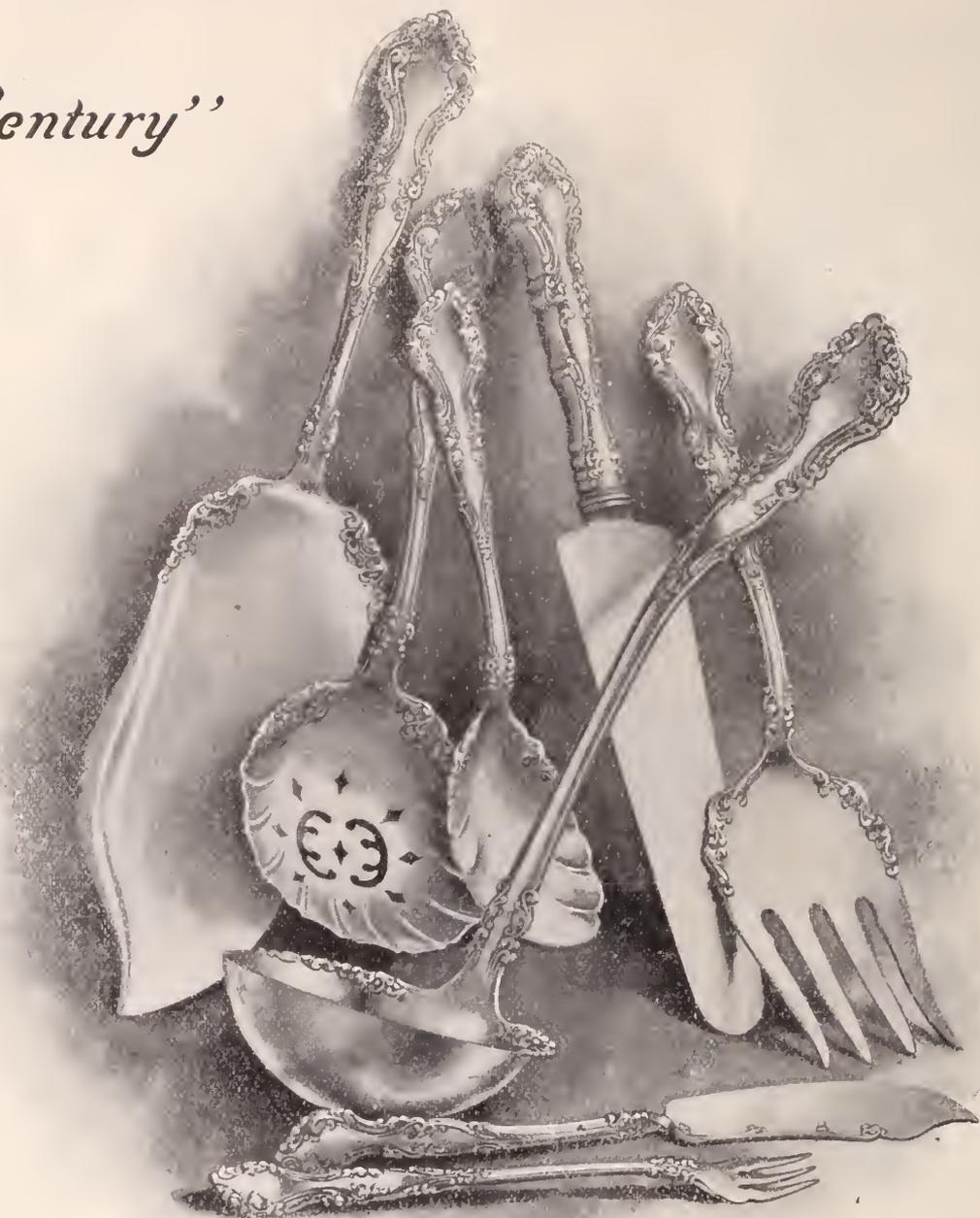


Table II.

1, 3, 4, 6, 8, 10, 11, 12, 14, EAR PENDANTS. 2, 9, BRACELETS OF ENAMELED GOLD. 5, NECKLACE WITH PASTE JEWELS. 7, RING INCRUSTED WITH SILVER. 13, BROOCH IN THE FORM OF A SPARROW HAWK, OF GOLD AND CELL MOSAIC. (See page 7)

The
“New Century”



ROGERS & BROTHER,
OF WATERBURY, CONN.,

take pleasure in announcing the introduction of the “NEW CENTURY,” feeling assured that the graceful beauty of the design, the excellence of the workmanship, together with the well-known high quality of the old and reliable

STAR ★ BRAND,
★ ROGERS & BRO., A. 1,

will favorably commend it to the trade. A full line of this pattern is now ready for delivery. The prices are the same as other similar patterns.

16 CORTLANDT ST., NEW YORK.

Who Are Competent Judges?

OUR COMPETITORS?

OR

OUR CUSTOMERS?

OUR ANSWER—

THE CUSTOMERS!

This has been demonstrated by the fact that our trade has **Greatly Increased** in the last twelve months. The retailer is, therefore, **Judge**, and we strive to give him

The Very Best Goods.....

... at the Very Shortest Profit

to ourselves that will enable us to do business, and lay a little by for a rainy day.

We are perfectly willing that the retailer shall judge of the honesty of our statements in advertisements. We have never advertised **Quantity, Quality or Price** when we did not have the goods in stock. We hope there will soon come the time when the law against fake advertising shall be general, for we feel certain when that day comes, all who have not heretofore been our customers will find it decidedly advantageous to deal with a house that makes no misrepresentations.

For instance, we have advertised at various times lately the following:

SOLID OAK WORK BENCHES:

Sold during the past 12 months over 400 of the celebrated American Beauty Roll Top.
(This fact borne out by bills in our possession.)

SPECIAL MOUNTED BALANCE JEWELS

at \$7.50 per gross, assorted. Sold ten times the amount formerly sold at \$12.00, and did not lower the quality.

LANCASTER SPECIAL LATHE,

the very best American lathe made for the money; no imported lathe its equal. Price, \$24.44 net cash. Sold over 200, and did not have to return the money for a single lathe.

NO MISREPRESENTATIONS HERE!

We appreciate the fact that you have read our advertisements from time to time, and have given us a share of your patronage. If you have never dealt with us, give us a trial order when in need of watchmakers' tools, material, findings, etc.

Our location of itself compels us to carry our stock on our own floors, and if you will take the time to visit us, this will be more than verified. We have adequate quarters, well systematized, and a stock that has been improved within the past year, so as to make it one of the best stocks carried by any jobber in the United States.

We have undertaken to make this the **ideal material house of America**, with the help of your very generous orders. We think you will find it advantageous to give us more of your trade. Let us hear from you.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
WATCHMAKERS' TOOLS AND SUPPLIES.

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.

Public Notice to the Jewelry Trade.



We hereby wish to inform the members of the Watch and Jewelry Trade that we have succeeded to the business of the Brooklyn Watch Case Co., and are the sole owners of all trade-marks formerly owned and used by the said Company. We shall prosecute to the fullest extent any infringement or abuse of these trade-marks, and should be pleased to have the members of the Jewelry Trade notify us if any such infringement or abuse comes under their observation.

Very truly yours,

THE FAHYS WATCH CASE CO.,

JOSEPH FAHYS & CO.,
GENERAL AGENTS.

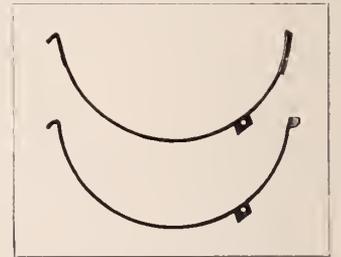
Successors to

THE BROOKLYN WATCH CASE CO.

As To Weight :

The Springs used in the 0, 6, 12 and 16 size B. W. C. Co. 14k. Solid Gold Watch Cases add less to the weight of the cases than the springs used in any other brand of Gold Watch Cases now upon the market. Hence the weight of B. W. C. Co. 14k. Solid Gold Watch Cases represents a greater proportion of 14k. Gold than does the weight of any other brand of Gold Watch Cases now manufactured.

The illustration herewith represents the style of springs used in the B. W. C. Co. Cases. The reproduction is exact size, 0 size springs. These springs are the thinnest and lightest Watch Case Springs made.



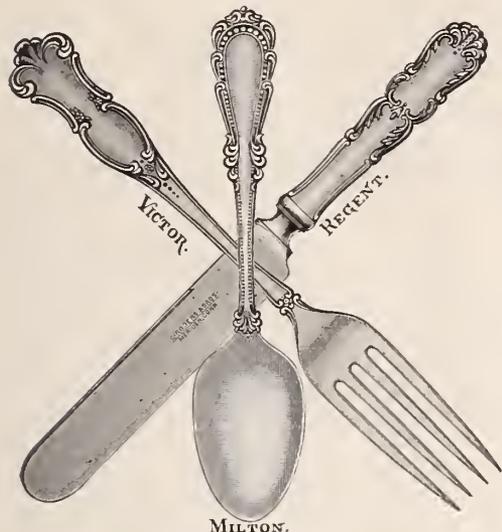
JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING,

NEW YORK.

Do You Know?



Of course you know! You know as well as we do that Plated Ware sells largely on reputation. That's where our story begins.

C. ROGERS & BROS. A.1.

plated ware enjoys the sort of reputation that helps you to sell it; and lots of it! Its reputation is established among those who have used it, and it's being established among those who haven't yet, but are about to start. You'll need a large line of

C. ROGERS & BROS. A.1. PLATED WARE

this Fall. Order early.

C. ROGERS & BROS.,

Main Office and
Factory: Meriden, Conn.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—
The Only Living Rogers Brothers
Manufacturing Silver Plated Ware.

*Catalogue No. 51 sent
upon application.*

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

THE
No 1000
TOILET WARE
R. WALLACE & SONS MFG. CO.
SILVERSMITHS
Wallingford, Conn.

THE NO. 1000

Line of toilet ware has proven to be the best selling toilet ware pattern which we have ever produced. The graceful outline and the artistic decoration of this pattern recommend it at once to the dealer and to his customer. This entire pattern is completed and is carried in stock. All orders will receive prompt attention, and will not be subject to the delay which dealers frequently experience when ordering goods of a new design.

✕ COVER OF THE BOOKLET
IN WHICH IS ILLUSTRATED
THE NO 1000 ✕ ✕
✕ TOILET WARE ✕ ✕



AVE you received a copy of the booklet in which this pattern is illustrated? If not, notify us at once, and we will send you one.

R. WALLACE & SONS MFG. CO.

Silversmiths,
WALLINGFORD, CONN.

226 Fifth Avenue,
NEW YORK.

109 Wabash Avenue,
CHICAGO.

120 Sutter Street,
SAN FRANCISCO.

Egyptian Jewelry.

[See page 1.]

(Continued from page 7, Oct. 5.)

THE jewelry of the Egyptians—in fact all their art productions—is so interwoven with religion and superstition that a truly profane design is a great rarity. Large necklaces, consisting of a great number of symbols and amulets strung together, are to be found in every museum. Most frequent is the scarabee bug, the symbol of eternal life, which is not strange, considering the all-pervading thought of life after death entertained by the Egyptians (table I, 16, 18; table II, 5). The seal, the sign of renovation (table I, 8; table II, 13, in the claws of birds), the Nile cross, the holy eye—all these ideas are embodied in the ornaments of that nation. Next come the many representations of their gods, composed of human bodies with animal heads. To the adoration of sparrow-hawk, hawk, and serpent we owe the admirable representations of these animals in cloisonné (table I, 8; table II, 5, 13). Of plant motifs are principally used the lotos (table II, 7, 9). We also meet with the very ancient representation of the holy tree, flanked by two griffins or other animal forms, especially upon bracelets (table I, 13; table II, 12). Highly original are the masterly executed flies used as pendants to necklaces (table I, 2, 17). A firm, broad sketch, and an ever-varying style of execution are the prominent features of the Egyptian ornament in its most flourishing time, which lasted up to the introduction of the Greek culture. This at the same time made Greek art fashionable, and spread over the entire western Orient and Egypt. The good old forms and styles were neglected and only practiced in the country by country goldsmiths and jewelers, until finally the national styles perished by neglect and became obsolete. In towns and cities people contented themselves with uncouth and insipid imitations of Greek patterns.

The ring, at least for men, was an important and indispensable piece of ornament among the Egyptians. The occurrence of the ring must always be considered as an indubitable sign of the highly developed culture of a nation, as it owes its being not to the elementary desire of ornamentation, possessed also by uncivilized people, but to

entirely different motives and necessities. The Homeric Greeks were unacquainted with the ring, as is also the case with the uncivilized nations of our times. Hindoos and Egyptians have known it since the dawn of time, although not as ornament, but as symbol, as a token of power and dignity. In Egypt the introduction of the ring was due doubtless to the necessity of possessing a seal, which was universally used as substitute for the signature. The owner carried it about with him constantly, and it was fastened with a gold wire around the finger. This was the origin of the first rings, which are also of eminent importance in another respect, to wit, they are not soldered, which process was doubtless not known in ancient times. The principal piece of the ring was the sealing stone, which had one flat and one curved side. It is almost without an exception of either jewel or glass, more rarely of baked earth, in the shape of a scarabee, which bears on its lower flat side the engraved sign writing of the seal. It is perforated throughout its length, so as to be fastened around its edge. The stone therefore revolved. For sealing, the flat side was turned outward; for wearing, it was turned inward, so as to lie upon the finger. In this manner the rings shown in table I, figs. 16 and 18, are made. Later on, when the art of the jeweler had advanced, the stone is placed in a bezel, the ring loses its stirrup shape and becomes circular. Sometimes the stone is dispensed with and the corresponding part of the ring is made thicker and flattened. In place of the scarabee, seals of other shapes (table I, 15) are subsequently introduced and covered with sign writing. There are also other abnormally large seal rings, the size of which precluded them from being worn, and they were simply intended for sealing. The great skill acquired by Egyptian jewelers in making rings is well seen in the specimens shown in table I, 7 and 9. Remarkable is also the ring in table II, 7. It is entirely incrustated with colored stones and glass and has two lotos flowers, which from each side hold the central piece composed of fine small cylinders of lapis and cornelian alternately. It is indeed a charming but at the same time a very fragile piece of jewelry.

The great estimation entertained by the male Egyptian for the ring was by the female cherished for the necklace. The many religious and superstitious symbols

and amulets attached to them cause us to believe that the necklace was specially intended for their display. Even the poorest woman owned one. There are necklaces of 1½ meters in length; others only from 5 to 6 centimeters (2 to 2½ inches) long; they are in the various collections to be met with of all imaginable shapes and forms—double and triple rowed, light and flexible, so fine as the finest Venetian laces, etc. Beads of lapis, corals and gold were preferably used alternately. One certain kind of colliers covered only the breast and had on both ends a ring which was by means of a button or by sewing fastened upon the shoulder. Necklaces were also bestowed by kings as signs of honor and dignity, and the specimen shown in table I, 17, with the three flies may have been such a present. Very cheap women's necklaces consisted only of baked and enameled earth, or of glass paste, which cleverly imitated lapis agate, cornelian, and turquoise. The single beads, cylinders, etc., are perforated and strung upon cords with clasp. In the same manner cuff-like bracelets were formed of strung glass beads and small discs, which form designs in their composition. One each was worn at the wrist and elbow joint. Gold bracelets were formed of two rigid semicircles connected by joints (table I, 13; table II, 2, 9). The clasp consists of two gold plates united by a gold needle. Worthy of notice is the bracelet in table II, 9, with its fanciful country scene, which recalls our most modern designs.

Ear pendants are in Egypt found only at a relatively late date—in the 15th century B. C., and it required a long time before they were universally worn; their style betrays the influence of Greek art, plainly recognized in the specimen shown in table I, 6, and table II, 6, 10, 12 and 14. Sample 5, table I, is for Egypt a remarkable type, the ornamentation of which, triangles formed of balls, appears again later on in Central Asia and on the Græco-Scythian jewelry near the Black Sea.

Brooches and fibulas, which were of great importance among other nations, were unknown to the Egyptians. But a breast ornament, a pectoral, is frequently found sewn on over the breast of mummies, and had doubtless some religious significance; some of them rank as the most beautiful specimens of Egyptian jewelry. They have preferably the shape of Egyptian temple fronts.

DIAMONDS

RUBIES

EMERALDS

PEARLS

OPALS

SCIENTIFIC RUBIES

PEARL NECKS

PEARL ROPES

The recent two rises in price of Rough Diamonds will be augmented by two further advances within the next sixty days. This will make a material difference in the price of Cut, and will be the PERMANENT price of the future. It is a great saving to buy of stocks acquired before the rise, as advance will be maintained after present stocks are exhausted. This should be good news for those having large stocks on hand, as Diamonds will be better appreciated when prices are higher. We have on hand a complete stock in all sizes and qualities, which we are offering at less than PRESENT market figures. Large, original lots suitable for manufacturers in all classes of goods.

JOSEPH FRANKEL'S SONS,

68 Nassau Street, NEW YORK.

Telephone: 3899 Cortlandt.

We solicit memorandum business from Importers, Manufacturing Jewelers and Jobbers. Our Packages are insured for \$10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS OF EVERY NATURE in Pearls and Precious Stones.

CATSEYES

OLIVINES

SAPPHIRES

Pearl Collarettes mounted with Diamond Bars.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, MAKERS OF FINE **DIAMOND JEWELRY,**
 PEARLS, ETC.,

26 MAIDEN LANE, (Southwest Corner
 Nassau Street,) NEW YORK.

JOHN C. MOUNT,

ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers
 of
 **Precious Stones.**
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

Fashions in Jewelry, Silver- Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Wedding gifts furnish the important display at this season and a most striking feature in the newest productions is the lavish use of silver gilt. An extremely handsome affair is a large case containing in this finish, with daintiest decoration of pale enamels, both a manicure set complete and all the articles that can possibly pertain to the appointment of the toilet.

A magnificent claret jug is of elaborately cut glass with a broad band at the top consisting of a heavily embossed garland of grapes in India gold finish with plain silver gilt above it.

Silver gilt is being applied extensively to standard articles of hollow ware and to numerous small pieces, such as sugar tongs, fancy spoons, bon bon dishes, etc.

Another gift which takes on most tempting aspects this season is the fitted leather traveling bag. Here silver finish, either Colonial or elaborately carved, remains highly fashionable; but, newest again, is the gilt finish, either plain or exquisitely enameled in colors.

Seals for men's silk ribbon fobs are of quite imposing proportions and provide much variety in the stones and carving. Gold fob chains with all gold seals also appear.

Exquisitely jeweled lockets worn upon a slender jeweled chain represent one of the novelties which afford variety in the collections of necklaces, collars, etc.

The fad for miniatures set in diamonds or pearls as brooches, shows unmistakable signs of again prevailing.

Mexican opals with their coloring of green, red, orange and blue, and with fascinating play of darting lights, are encircled with brilliants to form a charming set of three buttons and sleeve links for a lady's shirt waist. The opal is the latest fancy of Parisian dames.

Favorite ornaments for presentation to bridesmaids by the groom are pearl brooches, curb chain bracelets set with pearls, blue enamel bow brooches with pearl drops, diamond and emerald initial pendants, etc.

"Golf" rings furnish a novel adaptation of a popular design.

The Latest "Lucky Stone."

"As to jewelry, never did one see more of it on smart occasions," says the Paris correspondent of *Harper's Bazar*. "And let me tell you that the latest fancy in brooches is for Indian moss agates, set in gold and diamonds. They are believed to bring good luck—French women always like a lucky stone—and, to my mind, they are charming. Some of them are absolutely little landscapes, bathed in a mysterious opaline mist, and always of incomparable delicacy."

Precious Stones: London Market

HATTON GARDEN, London, Eng.,

Oct. 1, 1898.

Spinel rubies and fine Ceylon sapphires are in big demand for the American market. The dealers also report continued good sales of olivines. The popularity of this gem, which I have reported from time to time, is now being noticed in many quarters both here and on the other side. At present there is no difficulty in filling orders, but as the stone is certainly becoming fashionable, it is quite on the cards that it will see better prices. Jewelers can hardly run any risk in stocking fine specimens. They mount very well in company with diamonds, as CIRCULAR readers are doubtless aware.

In the diamond market there is still a good deal of uneasiness caused by the continued uncertainty as to De Beers. Another official report is expected, though one would think there had been enough already. The shares are offered as low as 24, whilst "Jagers" are up at 8 3/4.

R. F.

Notes from London.

Good Prices for Medals were obtained at Debenham's this week. A Victoria Cross awarded to a private in 1858, with a two-clasp Indian mutiny medal, fetched £44; an East India Company's medal (Ghuznee and Cabul, 1842), £37, and another (the Deccan medal, 1784) £11.

The "Antique" Silver Frauds.—It is positively stated that the Holborn firm, whose premises were recently raided, have paid over the fine of £3,000 odd to the Goldsmiths Company. This would obviate any necessity for prosecution and consequent publication of the name of the offender, so probably the report is true. The Goldsmiths Company are exceedingly reticent as to such matters, and as a rule decline to give any information.

R. F.

Lyons & Scott File a Petition in Bankruptcy.

OTTUMWA, Ia., Oct. 6.—Lyons & Scott, a jewelry firm, formerly doing business in this city, the members of the firm being A. E. Lyons and F. I. Scott, have filed a petition in bankruptcy in the Federal Court. Mr. Lyons states in the petition that he has been a resident of Des Moines for the last six months. Their liabilities are much larger than their assets. The firm had given chattel mortgages some time ago to the amount of about \$6,000.

Ed. Meeker Shot and Instantly Killed.

CHANUTE, Kan., Oct. 5.—Ed Meeker, of the jewelry firm of Fleming & Meeker, of this place, and one of the most popular jewelers in this part of the State, was shot and instantly killed yesterday morning. He was preparing to start on a hunting trip, and when he picked up his gun it went off with the sad results mentioned.

Sneak Thief Following a Circus.

LEON, Ia., Oct. 3.—While Ringling Bros.' circus was exhibiting in this town a sneak thief stole a tray of rings from a show case in J. R. Bashaw's jewelry store.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK. LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER

G. E. HASTINGS,
W. T. CARTER,

G. R. HOWE,
W. T. COUGH.

FACTORY, NEWARK, N. J.

Stern Bros. & Co.

Cutters of ...

DIAMONDS,

MANUFACTURERS OF
Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE,
CHICAGO OFFICE, 149 STATE ST.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

E. A. Lehmann & Co.,

20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

FINE HAND CARVED DIAMOND RING MOUNTINGS ANY SUBJECT.

FRED. W. LEWIS & CO.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS..AND OTHER....
PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

LOUIS STRASBURGER'S
SON & CO.

IMPORTERS &
CUTTERS OF

DIAMONDS & PRECIOUS STONES.

CHICAGO,
103 STATE STREET.
9, 11 & 13 Maiden Lane,

PARIS,
25 BOULEVARD HAUSSMANN.
NEW YORK.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



Congressman Ray Elucidates Many Things in the Federal Bankruptcy Law.

Following a banquet at the rooms of the Wool Club, 260 West Broadway, New York, Wednesday evening, an address on the "National Bankruptcy Bill" was delivered by Congressman George W. Ray, to an enthusiastic gathering of representatives of the New York Credit Men's Association. The meeting was called to order by the president, O. G. Fessenden, of Hayden W. Wheeler & Co., wholesale jewelers, who introduced the speaker of the evening. Mr. Ray said among other things the following:

"The commercial and, consequently, the credit interests of the 45 States of this Union and of all their citizens are so interwoven that it is dangerous to attempt to sustain an extensive and a beneficial credit system without a uniform law on the subject. I have not the time to point out the many reasons why a uniform national bankruptcy law was necessary. The law enacted by the 55th Congress is not all that we hoped for, not all that the north and east demanded. It is a compromise measure, but still one that is reasonably effective and that will afford a large measure of protection to all who give credit without doing wrong to a single debtor, and one that affords a full measure of relief to the debtors who, having dealt honestly, may now obtain discharges and use their energies in advancing the commercial interests of our great country.

"It will be observed that every transfer and concealment of property for the purpose of hindering, delaying or defrauding a creditor is made an act of bankruptcy when the wrongdoer is insolvent or the acts complained of make him so.

"With this law in full force, men who are doing business largely on borrowed capital and who desire to secure certain of their creditors to the exclusion of others must do so otherwise than by robbing A to pay B; by confessing judgments, by executing mortgages and making transfers when they see their financial house about to tumble.

"As compared with our former Bankruptcy law, the act of 1898 is far the best. The old law was expensive and dilatory in its operation. The 55th Congress has done its utmost to avoid the defects of the old law; to enact one that shall popularize itself; extend and create confidence among business men and so build up and extend credit.

"The criticism most commonly made is that the law is too full of detail and definition. We answer that the lawyers and courts will know the law from the reading and without indulgence in protracted litigations or 'guessing hees' as to the legislative intent. This law is so framed that its administration is speedy, effective and economical. It operates uniformly in all the States, and when invoked supersedes the laws of the various States in all matters covered by it.

"The law will soon be supplemented by rules not inconsistent with it, to be established by the Supreme Court of the United States, and, when this is done, we have every reason to believe that credit men, those who obtain and those who extend credit, will be better protected than under State laws or any bankruptcy law ever written upon the statute books.

"I desire to say that in my judgment it is the duty of the 55th Congress to supplement the legislation already enacted by it for the benefit of the business world by banking and currency laws that shall set the mind of that business world at rest on these subjects.

"I want to see our merchant marine what it ought to be—the most extended and the most profitable of any nation. I want to see our commerce in American bottoms and under the American flag crowding every sea and invading every foreign port. If we are to have national expansion we must have added individual and national credit and enterprise. With our flag and warships and seamen and soldiers, let American enterprise and commerce go, and with them confidence in our credit men and credit system."

At the conclusion of the address, which consumed about an hour and a half, at the suggestion of the president, questions in regard to the bill were placed to Mr. Ray, to which he replied to the satisfaction of all present.

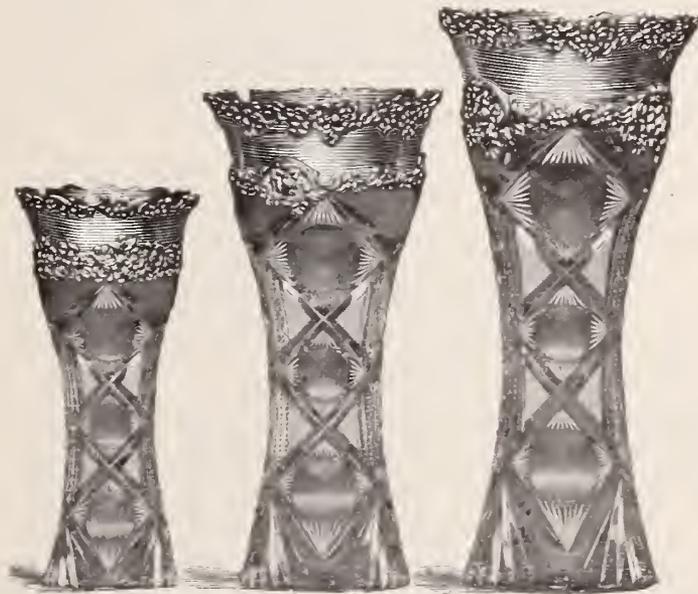
Trade Stimulants.

Our latest productions consist of a line of goods pre-eminently well calculated to stimulate trade for you. There is among others a complete line of

HIGH GRADE HOLLOW WARE,

Exquisite in design and finish, salable and reasonable in price; also unusually large assortments of

MOUNTED CUT GLASS,



in an endless variety of designs; a host of ornate and useful

NOVELTIES,

not cheap but low priced, and a choice assortment of

A1 TOILET WARE

to pick from.

IF YOU CANNOT CALL AT OUR SHOWROOMS
(WHICH YOU OUGHT TO DO) WRITE FOR PRICES.



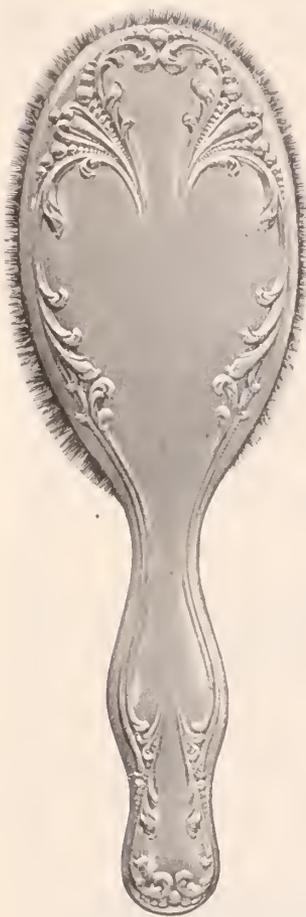
"Watch our Ads."

The Mauser Mfg. Co.,

SILVERSMITHS,

14 East 15th Street, New York.

The Hope.



A PATTERN for ladies and gentlemen. Unconventional in shape, simple in design—probably we might call it our most successful pattern. There is nothing ostentatious about this pattern; its charm is its purity of outline, its grace and simplicity.

This brush is illustrated one-half size. The price is extremely low—you may see it in our toiletware catalogue, which will be sent upon request.

Howard Sterling Co.,

Providence, R. I.

New York Office:
860 Broadway.



TRADE MARK

S. STERNAU & CO.,

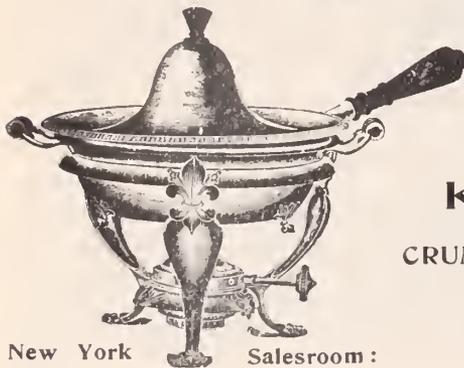
Office, Factory and Salesrooms,

193 Plymouth Street, BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes, Kettles, Trays,

CRUMB TRAYS and SCRAPERS, BREAD
BASKETS, ETC.



New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

Protection for the Names "Waltham" and "Waltham, Mass."

Another decree in the suits brought by the American Waltham Watch Co. to protect their name and trade-mark was handed down last week by Judge Lacombe, in the United States Circuit Court, at New York. This decree is in the action brought against Charig Bros., retail jewelers, 146 Fulton St., New York, and is entered by consent of the defendants, who agree to the issuance of a perpetual injunction as asked for in the complaint.

The decree enjoins them: 1st, from further selling or advertising for sale or disposing of any watches or watch movements bearing the words "Waltham" or "Waltham, Mass.," unless such movements are the product of the American Waltham Watch Co. This does not apply to certain watch movements mentioned in a stipulation, which may be sold within the next six months, provided the purchasers are notified that they are not Waltham watches. 2d, from further selling or representing as Waltham watches any watches or watch movements except those made by the American Waltham Watch Co.; and 3d, from using the phrase "Waltham" or "Waltham Watches" with or without the prefix "Columbia" or any other prefix in describing or advertising any watches except those made by the American Waltham Watch Co. No damages or costs are assessed and the decree is made final.

Jeweler Lisle Shoemaker and His Father Arrested on a Serious Charge.

BIRMINGHAM, Ala., Oct. 6.—The sensation at Scottsboro, this State, is the arrest of Rev. J. W. Shoemaker and his son Lisle, of that city, on the allegation that they were guilty of using cancelled postage stamps. Dr. Shoemaker is the pastor of the Methodist Church and Principal of the city schools. Lisle Shoemaker is a jeweler and carries the largest stock of jewelers' goods in the town. They gave bond in the sum of \$1,000 each, and carried the matter over to the next session of the United States Court at Huntsville, Ala.

The friends of the Messrs. Shoemaker contend that there is nothing in the charge.

Mr. Barrett, of the Fancher Jewelry Co., Chapman, Kan., has just returned home after spending a two months' vacation with friends in the east.

J. B. & S. M. KNOWLES CO.,

...Silversmiths...

PROVIDENCE, - - R. I.

STERLING
SILVER
ONLY

APOLLO



Send for Prices.
Mention The Circular.

We furnish this pattern in full lines, including Cutlery.

Jeweler E. P. Bunnell Boldly Attacks a Murderous Thief.

PARKERSBURG, W. Va., Oct. 6.—A daring robbery occurred on the principal business thoroughfare yesterday evening. While the street in the vicinity of Bunnell & Co.'s jewelry store was crowded, an unknown, short, heavy-set man entered the store, walked directly behind the counter, opened the show case and proceeded to help himself to the jewelry.

No one was in the store but E. P. Bunnell, who was sitting just inside a curtained partition in the room. When he saw the man enter he started to wait on

him, but the fellow presented two revolvers and commanded Mr. Bunnell to stand still. The jeweler obeyed, but when the robber removed the tray of valuable pins and watches Mr. Bunnell attacked him, and the fellow dropped the tray and started for the door, all the while keeping Mr. Bunnell covered with the revolvers. When he reached the door he fired twice at the jeweler and disappeared in an alley adjoining the store. Both shots missed Mr. Bunnell, who pursued the robber, but he escaped. It is believed the man secured several valuable diamond rings and pins, besides a gold watch.

Higher Duties for Many Articles Shipped to Argentine Republic.

WASHINGTON, Oct. 7.—Minister Buchanan telegraphs from Buenos Ayres as follows:

According to a law passed by the Argentine Congress, in force until Dec. 31, customs duties are increased as follows: Ad valorem duties of 5 per cent. and under, doubled; those above 5 per cent., subject to 10 per cent. additional, and 10 per cent. on customs law; value of article added on all specific duties.

The following are among the articles that come under the 5 per cent. ad valorem classification in the Argentine tariff: Jewelry, wire, gold and silver watches and plate.

What's Your Opinion?

Have you seen anything in Toilet Ware which for beauty equals our new **W** set? It has the goodness, too, which always goes into silver ware stamped with this



Drop us a line—we'll send you some illustrations that'll interest you.

Simons, Bro. & Co.,

SILVERSMITHS,
THIMBLE MAKERS
AND
MANUFACTURING
JEWELERS,

PHILADELPHIA:
616 Chestnut Street.
NEW YORK:
19 Maiden Lane.
41 Union Square.

CHICAGO:
702 Columbus
Building.



Death of Leon Dreyfus.

Leon Dreyfus, an old and respected member of the trade and at one time one of the best known jewelry jobbers of the south, died suddenly Wednesday morning



THE LATE LEON DREYFUS.

of heart failure at his residence, 45 E. 92d St., New York. Mr. Dreyfus had not been ill prior to his death, though his heart had troubled him somewhat for a few years back. The deceased was for 34 years junior member of the well known firm of Koch & Dreyfus and their successors, Koch, Dreyfus & Co.

Mr. Dreyfus was born in Ingenheim, in Rhenish Bavaria, Germany, in 1842, and when 15 years old came to the United States. His wife's brother, Nathan Koch,

had then been established some years as a jobber in jewelry in New Orleans, La., and Mr. Dreyfus went to that city and obtained employment with his brother-in-law. After being in business for about five years and mastering the details thereof, Mr. Dreyfus was admitted into partnership with Mr. Koch, the firm becoming Koch & Dreyfus. From 1861 until 1889 the firm continued in business in New Orleans, building up a large trade, but in the latter year determined to change their location to New York. In New York the firm occupied quarters at 22 John St., and for a short while business prospered; but before they could build up a trade in their new location, the panic of '93 came on, and after vainly attempting to keep up for about three or four years, the firm were finally forced by business reverses to suspend in January of 1897. They, however, effected a settlement with their creditors, but did not resume.

During his stay in New Orleans Mr. Dreyfus was well known and prominent in affairs of that city. Among the retail jewelers of the south to whom he was known personally, he was highly respected and had many close personal friends. During the early part of his career in that city, at the beginning of the Civil War, he was one of the few abolitionists in the south. The deceased was a man of wide learning and was a thorough student. He was connected with many of the charitable organizations both in New Orleans and New York, but was a member of no societies, fraternities or clubs. He is survived by a widow and seven children, the eldest of

whom, a son, is connected with the jobbing business of Jonas Koch, a nephew of the deceased.

The funeral services over the body of the deceased were held from his late residence early Friday morning, and the interment took place in the Union Fields cemetery, at Cypress Hills.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held at the League office on Friday, Oct. 7. There were present Vice-Presidents Bardel, Beacham and Greason, Chairman Van Deventer, Messrs. Karsch, Smith, Lisauer and L. Stevens, Jr., secretary.

Two requests for change of beneficiary were received and upon motion granted, and the following applicants were admitted to membership:

James Bergman, New York, recommended by Sol. Bergman and L. Stevens, Jr.; F. W. G. Mensnig, Providence, R. I., recommended by H. G. Possner and P. Flux; Chas. U. Engler, New York, recommended by M. Falkenau and J. Hamerslag; Chas. A. Boss, Philadelphia, recommended by L. Breitingner and G. Kunz; Theodore Hasebrink, St. Louis, Mo., recommended by Wm. Walsh and G. J. Leach; Robert Stahl, Memphis, Tenn., recommended by Julius Buck and J. Sartore. The next meeting will be held Nov. 4, 1898.

Alva Munson, who recently disposed of his jewelry business in Virginia, Ill., proposes to spend the Winter in the south, probably in Texas.

Exclusive "High Art" Diamond Jewelry.

Owing to the steadily increasing demand for "High Art" Jewelry, we have prepared for this season extensive assortments of

Pendants, Tiaras, Hair Ornaments, Pearl Necklaces and Collarettes, Set with Perfect Gems.

These goods are striking specimens of the latest and most exclusive artistic productions in Jewelry.

Our Line of Rings

in chaste, unique and original designs are large and varied. All the now fashionable stones are shown.

Loose Diamonds and Precious Stones

Selections sent to responsible jewelers.

Order work solicited.

Our Fall line is now being shown by our representatives on the road.

Sattle, Ettinger & Hammel, 68 Nassau St., New York.

P.O. Box 2466.

Now on the Market.

**Lady Waltham
6 Size and 0 Size Movements.**

**S. W., Pendant Setting;
Hunting, Open Face or Skylight.**



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.



Nickel, 16 Ruby Jewels; Gold Settings; Exposed Pallets; Patent Micrometric Regulator; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form.

Manufactured and Warranted by the

**American Waltham Watch Company,
WALTHAM, MASS.**

SPECIALTIES IN GLASS FOR MOUNTING.

We desire to call the attention of SILVERSMITHS AND MANUFACTURING JEWELERS to our line of Cut and Pressed Glass for Mounting.



26. Puff.



402. Puff.

Pomades, Powders,
Creams, Puffs,
Cigarette and
Cigar Jars.



351. Pencilage.

Cut Pungents
a
Specialty.

A visit to our showrooms will prove interesting and valuable.

Fostoria Glass Co.,

66 West Broadway,
NEW YORK.

FACTORY:
MOUNDSVILLE, WEST VIRGINIA.

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.



600. Puff



31. Cigar Jar.

Made in Cigar, Puff, Cigarette and Vaseline.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President.

39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

THE WORLD IS WIDE

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the



WM. ROGERS MFG. CO.,

Salesrooms and Main
Offices: Hartford, Conn.
New York Office:
149 Church Street.
Philadelphia Office:
506 Commerce Street.

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

MADE ONLY BY US.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The...

"Best" There Is.

WM. F. NYE, New Bedford, - Mass.

DIAMOND BAND RINGS AND MOUNTINGS.



3350.

Designs Patented.

919.

Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897



3351.

947.



Wm. H. Pullmann & Co., Successors to
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.



V

Means everything that is first quality in Watch Glasses.

T

They are used by more Watch and Case Makers than all others.

F

Their success has induced others to copy the label but not the quality.

Jewel Miniature of the "Illinois" Presented to Miss Nancy Leiter.

CHICAGO, Ill., Oct. 8.—At the banquet after the launching of the battleship *Illinois*, Tuesday, at Newport News, Governor Tanner presented to Miss Leiter, who christened the battleship, a miniature of the ship done in beaten gold and white enamel. The souvenir is made in the form of a badge. The ship is represented lying broadside on. The model is three inches in length and carries all the guns, lifeboats, the flag, jack and banner of the original reduced to scale. Below the ship, suspended by two gold chains, swings the great seal of the State of Illinois, also of beaten gold. On the back of this is inscribed:

October 4, 1898.

MISS NANCY LEITER,

from

JOHN R. TANNER,

Governor of the State of Illinois.

The souvenir is a work of art. Every detail of the ship is worked out to a nicety. It was ordered by B. F. Norris, Alister & Co., Columbus building, Chicago, and manufactured by S. Buchsbaum & Co., 401 Masonic Temple.

Optician Lubin Accomplishes a Gigantic Task.

PHILADELPHIA, Pa., Oct. 8.—S. Lubin, the well known 8th St. optician, who is extensively interested in kinetoscopic enterprises, has just accomplished a gigantic task. He ordered a series of fibers of the Ober-Ammergau Passion Play, but when they arrived here they were imperfect and incomplete. He, therefore, with the assistance of two well known authorities on Jewish Biblical lore, reproduced the Passion Play scenes as nearly as possible to the original, at Darby, near here, and employed an army of performers for the purpose. He has made highly successful reproductions. Thirty pictures in all were taken, and over a mile of celluloid fiber was required for the purpose. Mr. Lubin says he expended over \$5,000 upon the undertaking.

Fire in the Factory of F. H. Noble & Co.

CHICAGO, Ill., Oct. 7.—A fire at the works of F. H. Noble & Co., starting under a counter in the factory office at 4 o'clock p. m. to-day, completely destroyed that part of the building. Between the office and the factory proper there was a fire-proof steel partition which prevented the flames reaching the factory. All dies and patterns were in the factory part of the building and escaped damage.

The office itself was completely gutted, \$1,200 to \$1,500 worth of stock being destroyed. The main stock was in the unburned part of the building, that destroyed consisting of orders ready to bill. The operations of the firm were not interrupted, everything running as usual Saturday morning.

E. R. Fitch, Auburn, N. Y., has removed to a newly fitted-up store at 86 Genesee St.

Frank P. Klemmer Convicted of Larceny as Bailee.

PHILADELPHIA, Pa., Oct. 8.—Frank P. Klemmer, formerly a jeweler at 2d and Almond Sts., was convicted in Quarter Sessions on Tuesday of the larceny as bailee of a gold watch, the property of Wm. Lowe. The facts of the case have already been published. There were in all 10 bills of indictment against Klemmer, the cases being practically similar.

Klemmer's plea was that the watches had disappeared during his illness. After the jury had found its verdict the defendant was closely questioned by Judge Arnold, but he was unable to ascertain where the watches are at present. Sentence was deferred in order to obtain some information concerning them.

The "Quadruple Plate" Case Against T. Eaton Co. to be Pushed.

TORONTO, Can., Oct. 8.—The application for a postponement in the "quadruple plate" case against the Timothy Eaton Co., on the ground of the absence of Mr. Eaton in England, has been granted and the trial put off until later in the year.

The Retail Merchants' Association, who have been pushing the case, have issued a circular appealing to jewelers to come to their assistance with contributions to enable them to meet the necessarily heavy legal expenses entailed. They are determined not to let the matter drop, and are preparing to bring other charges of fraud and misrepresentation against department stores.

Concerning Prices.

Arbitrary prices in the diamond business are an impossibility. A fixed price per karat on all diamonds is no more possible than a fixed price per square inch on fine oil paintings.

Therefore a diamond may be cheap at a very high price or dear at a very low price; and only when its merit is considered can it be called the one or the other.

Merit considered, we are showing a stock of diamonds as low priced as any in the country.

Diamond Brooches and Pendants are now exceedingly popular. Our stock of them is large, the styles varied. When you have a customer for such Brooches or Pendants, send to us for a selection and judge for yourself the relation between their merit and their price.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

TO SECURE A

Contented Customer

Sell him a *Krementz One-Piece Collar Button*,
for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Government Cannot Keep Forfeited Goods and Customs Duties as Well.

United States District Judge Brown has rendered an opinion in a customs case which is of considerable importance to importers, in that he holds that the Government has no right to seize and forfeit goods before their delivery and the payment of duties upon them, for undervaluation or other cause, and at the same time retain money which the importers have deposited as estimated duties.

In January, 1898, the Collector of the Port of New York seized a number of paintings before they were delivered to the importer or the duties had been liquidated, on the ground that their entry was presumably fraudulent because the appraised value of the paintings was more than 50 per cent. in excess of the entered value. The importers did not claim the goods, and they were sold by United States Marshal Henkel. Then the importers, through their attorneys, obtained from Judge Brown an order requiring the Government to show cause why the sum of \$70,52, which the importers had deposited as estimated duties on the seized goods when they were originally entered, should not be returned to them. Judge Brown's opinion is as follows:

"No decision sustains the right of the United States to forfeit goods in its hands and at the same time to collect the duties on them of the importer in addition. The statute allows forfeitures of the goods or their value, and so long as the goods are not delivered, but remain in the hands of the Government, the prospective duties are no part of the value of the goods. The goods have been forfeited by the decree; the Government gets the benefit of the duties presumably in the price received on sale of them, so that there is no presumptive loss of duties. After such a decree I do not think the duties could be collected of the importer, who, by not claiming them, virtually abandoned them, as allowed to do under the act of June 10, 1890. As the deposit of the money for duties before liquidation was not a payment, it was not the property of the Government, but a trust. It follows that the deposit should be returned."

Death of Charles E. Harman.

CENTREVILLE, Md., Oct. 3.—Charles E. Harman, long a resident of Centreville, passed away at his home on Commerce St. yesterday, after a protracted illness of Bright's disease and heart trouble. He was a son of the late John E. and Julia A. Harman, who moved to Centreville in 1858, and he was born in Norfolk, Va., in 1843, and came to Centreville with his parents.

Mr. Harman conducted a jewelry business in Centreville for 33 years. He leaves a widow, but no children.

Tried to Rob Right Under a Jeweler's Eyes.

OMAHA, Neb., Oct. 4.—T. C. Haley, a young man from Kansas City, was detected, it is alleged, taking a diamond set watch from a tray at the store of Coombs & Co. One of the proprietors, E. O. Furen, caught Haley as he was leaving the store and held him until an officer was summoned. The watch, it is alleged, was found in the young man's pocket.

Mr. Furen says that Haley entered the store and asked to see some ladies' gold watches and a tray was shown him. His actions were so suspicious, Mr. Furen said, that he watched him and saw him take a watch, after which he turned away with the remark that he would not purchase

DUBOIS WATCH CASE Co.,

Makers of the

CELEBRATED
HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the
Old Reliable Way.



Sold Entirely On
Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

one then, but would later. Hastily replacing his tray, Mr. Furen ran from behind the counter and caught Haley as he was about to leave.

Where Some of the Lost Diamonds Go To.

HOBOKEN, N. J., Oct. 8.—John Kehoe, a 14 year old boy, tried to sell a diamond worth \$65 to E. C. Rogg, jeweler, 314 Washington St., yesterday. Mr. Rogg reported the case to the police and Kehoe was arrested. When questioned by Recorder Stanton yesterday as to how he obtained the stone Kehoe told a remarkable story. He said:

"I found that diamond, and I have found about ten of them. Lots of other boys have found them, too, back of the Pownall paper mills, at 8th and Jefferson Sts. We go up there and dig in the black slush that comes out at the back of the mills, and that's where we find them. We find lots of things there—pieces of gold watches and rings and other things." He gave the names of other boys who he said had found precious stones. Huge bundles of paper are received at the mills from many sources. They are generally dumped into the boiling vats. Whatever is left is carried in the form of a black slime which escapes through a sewer in the meadows at the back of the mills. The boys dig in this, and frequently, as Kehoe says, gems and other valuables are found.

Mamie Quinn, a girl, found several stones, including two small diamonds and several rubies. The engineer of the paper mills recovered two diamonds in the refuse three weeks ago. Most of the paper comes from jewelry and other stores in New York.

Destructive Fire in Atlantic City.

ATLANTIC CITY, N. J., Oct. 8.—A fire in the heart of the amusement district on the Boardwalk between Tennessee and South Carolina Aves., an area of four acres, destroyed probably \$250,000 worth of property this morning. The first alarm sounded at 5:45 o'clock. The flames rose from the building which for years has been occupied by Kipple & McCann as a bathing establishment.

Among the losses are: Victor Freisinger's fancy and imported bronze, china and glass ware store, \$30,000; I. Wilden Moore's imported bronze, china and glass-ware store, \$40,000; insurance, \$750. The safe was subsequently recovered, containing \$10,000 worth of jewelry, which reduced the probable loss to \$30,000. The fire is believed to have been incendiary.

Jewelry Exhibits at the Fair in Danbury, Conn.

DANBURY, Conn., Oct. 8.—F. L. Wilson, the Main St. jeweler, has one of the finest displays at the Fair. The ceiling of his stand is in squares of two colors and the background is white. Large white pillars at the front give the place a substantial appearance which is quite striking. Silver ware, watches, diamonds and the other lines are shown lavishly. Bric-à-brac and fine art porcelain are features of the display and there is a yacht in silver upon a sea of silver that is a rich piece of work.

Rich and attractive are the surroundings of the very elaborate display made by M. L. Carter & Co., jewelers. The trim-

mings of the booth are dark red, and some magnificent silver ware is exhibited against a background of this same color. The most attractive feature of the exhibit is a banquet table set of solid silver.

Mayor of Kansas City Fighting Fake Auctions and Pawnbrokers.

KANSAS CITY, Mo., Oct. 7.—Mayor Jones, of this city, has started on a crusade against all fake auction houses and pawnshops, and is now having an ordinance drawn up to present to the City Council which will either prohibit such schemes operating anywhere in the city, or else provide for one pawnshop opened up by the city and to be under the city's control and management. The pawnshops have been running with a high hand here for the last few years, as also have the fake auction houses; but the last act which aroused the Mayor was last week, when a very valuable watch was stolen by a burglar one night from the residence of a Mr. Hill. A day or so after the police sent word to Mr. Hill that his watch was at the pawnshop of L. J. Marks, Main St., and he could have it by paying Marks \$11, the amount it was pawned for. Mr. Hill complained at being compelled to pay for getting back his stolen property, as it was certain that the pawnshop man knew he was buying stolen property when he got the watch, by the special engraving on the watch case.

After Mr. Hill could not obtain satisfaction from the police, who upheld the pawnbroker, he took his case to the Mayor, who promises to change things so there will be no more "fences" for stolen jewelry in this city, police protection or not.

The advertisement is enclosed in a highly decorative, repeating geometric border. The text is centered within a white rectangular area.

They suit the most fastidious taste,
 They're fit for Queens and Kings,
 They're always "right" and sell on sight—
 Do Ostby-Barton Rings.

OSTBY & BARTON CO., PROVIDENCE, R. I.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

JOHN F. SAUNDERS

has just received from cutting a fine lot of

FIRST CRYSTALS

all sizes. Rough was purchased in July before the rise in prices of August 1st and September 1st.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16,

Telephone 1505 Cortlandt.

NEW YORK.

AIKIN=LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated

And Decorated Watches

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.



Rings
Pendants
Brooches
Links
Locketts

**Enthusiasm
Runs High**

with us this season. Our line of moderate-priced Diamond Jewelry is an acknowledged success, and is receiving the attention of leading jewelers everywhere. Every nook and corner of our stock contains a salable piece.

Kohn & Co.
511.13 MAIDEN LANE.
NEW YORK.

**Successful Auction of the Plant of the
Campbell-Metcalf Silver Co.**

PROVIDENCE, R. I., Oct. 8.—The assignee's sale at auction of the Campbell-Metcalf Silver Co. plant was carried off successfully at the factory in the Lederer building, Thursday.

A large portion of the tools and machinery was sold to Attleboro parties, the Attleboro Mfg. Co. and J. T. Inman & Co. being among the larger buyers. S. & B. Lederer also bought to some extent. The purchasers were allowed 10 days in which to remove their articles from the building, and for this reason it will be some days before the auctioneer will be able to hand in his report to the assignee, Mr. Remington, giving the list of purchasers and the lots sold.

**Damage Action Against the Gorham Mfg.
Co. Non-Suited.**

PROVIDENCE, R. I., Oct. 8.—A motion for a non-suit was granted by Judge Bosworth Wednesday morning in the suit brought by Joseph Boese, administrator, against the Gorham Mfg. Co. for \$10,000 damages, in the Common Pleas division of the Supreme Court.

The plaintiff sought to recover damages for the death of his son, which was caused by an accident while the latter was in the employ of the defendant company in August, 1895. The boy was killed by being struck by a falling countershaft. Non-suit was granted on the ground that the testimony did not show any negligence on the part of the defendant corporation, but rather negligence on the part of the fellow servant of the deceased.

**The Litigation over the Legacy of the
Late H. D. Merritt.**

NORTH ATTLEBORO, Mass., Oct. 10.—A new development has arisen in the case of the contested legacy left his son by the late H. D. Merritt, jewelry manufacturer. An accounting of her disposition of the \$10,000 legacy as administratrix was demanded a short time ago from Mrs. Merritt by her son for whom she holds it. She gave a general one, and an itemized account was called for. This has now been filed in the Bristol county Probate Court. It covers over 20 years, and the dry figures offer some quite interesting matter for reflection on the bringing up of boys in the way they should go.

**F. H. Brown's Estate Will Pay 28 Per
Cent. Dividend.**

MERIDEN, Conn., Oct. 8.—In the Probate Court Frank S. Fay, trustee of the insolvent estate of F. H. Brown, has rendered his account, which was accepted. The estate will pay a dividend of 28 per cent. The claims amounted to \$5,000.

Frank House had a smart little blaze in the window of his jewelry store, Galva, Ill., a few days ago. He was soldering at the time and was wholly unaware that there was a fire in the window, until another person happened to discover it. It is thought that a spark flew from the charcoal onto the tissue paper.

Importations at the Port of New York.

Weeks Ended Oct. 8, 1897, and Oct. 7, 1898.

China, glass and earthen ware:	1897.	1898.
China	\$72,641	\$102,404
Earthen ware	28,979	11,525
Glass ware	18,103	20,992
Instruments:		
Musical	7,272	9,152
Optical	7,252	9,599
Philosophical	3,030	2,291
Jewelry, etc.:		
Jewelry	4,214	7,310
Precious stones	172,477	208,570
Watches	7,648	22,516
Metals, etc.:		
Bronzes	2,132	2,304
Cutlery	11,294	10,601
Platina	51,431	17,489
Plated ware	2,986	.....
Silver ware	652	834
Miscellaneous:		
Alabaster ornaments	156	1,979
Amber	2,860	.....
Beads	665	1,532
Clocks	4,111	5,371
Fans	6,943	6,804
Fancy goods	3,985	4,756
Ivory, manufactures of.....	620	1,017
Marble, manufactures of....	14,565	20,466
Statuary	3,329	3,669
Shells, manufactures of.....	31,727	34,973

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Oct. 8, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	\$154,978.40
Gold bars paid depositors.....	82,990.58
Total	\$237,968.98

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Oct. 3	\$31,175
4	5,597
5	25,320
6	61,197
7	11,094
8	10,193
Total	\$144,576

Old Game to Sell Bogus Spectacles and Eyeglasses.

PITTSBURGH, Pa., Oct. 8.—Many of the people living in the outlying districts of the two cities and the surrounding towns have been victimized by men who represent themselves as the agents of local firms. The other day one of these bogus agents visited Economy and found several victims. This agent was selling eyeglasses and represented that he was in the employ of W. E. Stieren, the Smithfield St. optician. He sold several pairs of glasses "worth \$3 and \$3.50 at retail stores," for the low sum of \$1 "to introduce them," as he said.

One of his patrons who had purchased three pairs came to Stieren's to have them exchanged, claiming that they did not fit and were not as the alleged agent had represented them. Then the fraud was discovered. Several other people have lately appeared with the same complaint, and Mr. Stieren is trying to get hold of the man who has misrepresented things. The firm states that it has no agents and never had anyone looking up outside trade.

**WILLETS' ART BELLEEK CHINA
Attracts Trade and
Holds It.**

Write for illustrations and particulars to

WICKE & CO, 32-36 Park Place, New York.

Fine Gold Cases.

In designing their lines for the Fall season of 1898, the American Watch Case Co. have borne in mind the steadily increasing demands of the trade. As a result, their new productions exceed in the beauty and variety of design and extensiveness any of their previous efforts.

A.W.C.CO

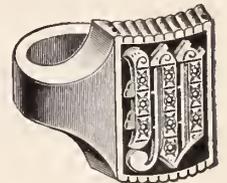
**American Watch
Case Co.,**

9-13 MAIDEN LANE, NEW YORK.



Just to remind you

that we are continuing the manufacture of the O. & Z. interchangeable Initial Rings.



Importers and
Cutters of
DIAMONDS.

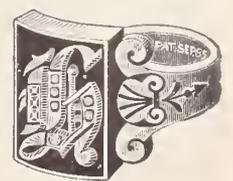


Makers of
Gold and Diamond
JEWELRY.

Now is the time

to look up your initial stock and send in your orders.

Factory, Newark, N. J.



Coalport

CHINA.

Special shapes and decorations not to be found elsewhere.

**The Hit of the Season,
Wall Plaques**

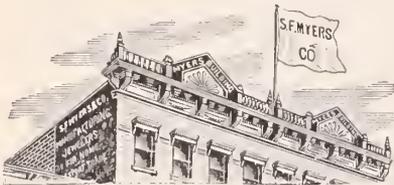
WITH

**Dewey, Schley AND Sampson
HEADS.**

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.



The only Wholesale House in New York that under one roof sells

EVERYTHING THAT PERTAINS TO THE JEWELRY TRADE.

Many things you may be seeking, you will find illustrated in our

740 PAGE ANNUAL CATALOGUE

Or in our monthly *Bargain Bulletin.*

S. F. MYERS CO.,

48-50 MAIDEN LANE,
33-35 Liberty St.

Express Companies' High Charges for Jewelers' Packages.

CHICAGO, Ill., Oct. 8.—The committee of three appointed by the Chicago Jewelers' Association to investigate charges of discrimination against Chicago dealers by express companies on Pacific coast business have made their report. They find that there is no discrimination that demands action, but find the jewelry trade as a whole are paying what they regard as an extremely high rate as compared with other lines of business. The report in full is as follows:

CHICAGO, Sept. 30, 1898.

Chicago Jewelers' Association, Columbus Memorial building, City.

GENTLEMEN: We beg herewith to submit report of the committee appointed Sept. 6 for the purpose of investigating the difference in rates of express and freight from Chicago to far western points as compared with rates from San Francisco to the same points.

Your committee find that in the matter of differences of express rates by the Wells, Fargo & Co.'s express, Chicago dealers have no grievance, as the rates are practically the same, on from one to ten pound packages there being a difference of only 5 cents and 10 cents on each package. For the detail of rates, Mr. Davis C. Mellor, of the Wells, Fargo & Co.'s express, has kindly presented himself before you and will explain verbally, that you may have a clearer and better understanding than would be possible for any of the committee to convey to your minds.

In the matter of ounce rate express we find that any unsealed package not containing jewelry and of value not exceeding \$10 can be sent at one cent per ounce prepaid not less than 15 cents, to any point in the United States, comparing with the mail rate.

We recommend, therefore, that the Jewelers' Association take action on this subject and urge the express companies not to discriminate as to the class of merchandise that such packages contain; also that they may be sealed. Their value, of course, being stated as per rules of the express companies.

Your committee recommend further that a circular be prepared under the auspices of the Jewelers' Association, setting forth the trifling differences in express rates from Chicago to their points, as between San Francisco and their points, and be sent out to the far west in the name of the association.

In the matter of freight, the committee have been unable to accomplish any results and did not deem it advisable to enter into communication with the railroad companies, as to rearrange their schedules would be of more importance than the freight shipments of wholesale jewelers only would justify. Respectfully submitted,

JULIUS SCHNERING,
MAX ELLBOGEN,
J. H. PURDY.

Speaking of the high rate paid by jew-

elers, one of the members of the committee said: "What we ask is that the express companies shall not discriminate as to the class of goods carried by them—that they should consider only the value of the package. For instance, take a package worth \$10. It may have \$9.99 worth of other goods and 1c. worth of jewelry, and still would be subject to regular express charges. Without jewelry and unsealed it can go at 1c. per oz., no bill to be for less than 15c. We want that rule changed to include permission to seal packages, and desire the express companies shall not discriminate as to value of contents, limiting the value, of course, to \$10."

The report was discussed at the regular monthly meeting of the association on the 4th inst., and the members were addressed by a representative of the Wells, Fargo Co. The action taken was in response to a letter from a California dealer.

Chicago Retailers Contribute Liberally to the Peace Jubilee Fund.

CHICAGO, Ill., Oct. 8.—In addition to the \$1,003 contributed to the Peace Jubilee Fund by the wholesale and manufacturing jewelry dealers, the retail houses have subscribed for the following sums:

Spaulding & Co., \$125; Hyman, Berg & Co., \$125; C. D. Peacock, \$100; J. B. Chambers & Co., \$50; Rowe Bros., \$25; H. D. Stevens & Co., \$25; George E. Marshall, \$25; Goodrich & Potter Co., \$20; Shourds, Adcock & Teufel Co., \$20; E. Kirchberg, \$5; Keil & Hettich, \$5.

In addition to this Lyon & Healy (music) gave \$100; Burley & Tyrrell (pottery), \$50; Frank E. Burley, \$200; Pitkin & Brooks (pottery), \$100.

Becker & Lathrop, Syracuse, N. Y., have designed and put upon the market a very handsome Col. Theodore Roosevelt campaign badge. The badge is gold plated and the design is artistic and catchy, being a picture of Col. Roosevelt on a background consisting of the Cuban flag. Attached as a pendant to the base of scroll-work is the Cuban star on which the word "Roosevelt" is engraved.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



Reciprocal Canadian Tariff Affecting the Jewelry Trade.

QUEBEC, Can., Oct. 7.—The International Commissioners have practically closed their work in Quebec, and the following official statement was issued by Lord Herschel and Senator Fairbanks this evening:

"The High Commissioners have made considerable progress with their work, but it has been found necessary to obtain further information on certain points which is not immediately available. The commission will adjourn on Monday, October 10, until Tuesday, Nov. 1. It has been agreed that the next meeting shall be held at Washington."

One or two members of the commission, notably Mr. Dingley, would have liked to continue sub-committees during recess, especially on the question of reciprocity, but it has been determined otherwise, and during the vacation each side will work separately. The question of reciprocity has been discussed only in a general way by the sub-committee, which consists of Messrs. Dingley and Kasson on the one side, and Sir Richard Cartwright and Sir Louis Davies on the other. Those members of the commission, however, who are not members of the sub-committee are studying this question closely, especially Mr. Charlton, who is a firm believer in reciprocity. A list of articles of a somewhat extensive character has been drawn up "for free exchange between the United States and Canada," and this last embraces clocks, spectacles, eyeglasses and frames, watches, cases and movements, glass, bells and gongs, manufactures of brass and copper. It is said that manufactures of silver and plated ware are likely to be included also.

Up to the present, many manufacturers do not appear to have realized the magnitude of the interests at stake before this conference. The capital involved represents millions of dollars, and it is safe to say that the Canadian jewelry and allied trades will oppose the abolition of customs' duties tooth and nail, for they consider that any diminution of protection would simply wipe out their industries. The 25 per cent. preference to Great Britain did not disturb them much, because English patterns are not in favor here; but American goods compete very keenly with native manufactures even now, and if the heavy duty is abolished, American manufactures are likely to pretty nearly capture the entire market.

W. T. Burritt & Co. Offer to Compromise at 50 Per Cent.

NEW BRITAIN, Conn., Oct. 10.—The schedules of W. T. Burritt & Co. show liabilities of \$3,950; the assets are appraised at \$3,741.53, but it is thought they would not realize this amount at forced sale. The debtors are offering to settle at 50 per cent. cash on or about Nov. 1 next.

Assessor Haeni, Aurora, Ill., has removed his jewelry establishment from the Mercantile block to more convenient and commodious quarters in the Brady block, corner of Main St. and Broadway.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep



in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.



They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.



S. & A. Borgzinner,
Manufacturers & Importers,
82 & 84 Nassau St.
New York!

F&B. We want you to see 
OUR GREAT LINE OF
STERLING SILVER TOILET AND MANICURE GOODS,

Also our endless variety of SILVER NOVELTIES. Time would be well spent in looking over our line of fine Gold Plated Chains, Locketts and Bracelets.



Sterling. 1480, Plain; 1379, Stone. Sterling. 1481, Plain, 1380, Stone. Sterling. 1483, Plain, 1484, St one
Heart Charms in Sterling Silver and Gold Plate.

Successors to
FOSTER & BAILEY.

THEODORE W. FOSTER & BRO. CO.,
100 Richmond St., Providence, R. I.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Last week Charles Stoner, of S. T. Nichols & Co.; Oscar Derdinger, of Baldwin, Miller & Co., and Charles W. Lauer, of Heaton, Sims & Co., Indianapolis, Ind., were in off the road. All report trade very good and the outlook fine.

Among travelers in Kansas City, Mo., last week were: Frank F. Gibson, for Wm. Kinscherf; A. Crestfeld, for Manasseh Levy; M. Stern, Buffalo Jewelry Case Co.

The following travelers were looking for orders in Toronto, Ont., last week: I. Friedman, diamonds; J. H. Stephenson, Dueber-Hampden Co., Canton, O., and L.

Strassburger, S. Sternau & Co., Brooklyn, N. Y.

Among the commercial travelers visiting Columbus, O., within the past few days were: Mr. Gallagher, Sinnock & Sherrill; Mr. Marsh, C. A. Marsh & Co.; W. M. Mooner, F. W. Gesswein Co.; Thomas H. B. Davis, Middletown Plate Co., and W. W. Myatt, the Meriden Britannia Co.

Traveling men in Indianapolis, Ind., last week included: George L. Paine, E. I. Franklin & Co.; H. E. Cobb, Daggett & Clap; Mr. Hirsch, Hirsch, Flashner & Robbins; Henry Bliss, Gorham Mfg. Co.; Leo Henle, Sussfeld, Lorsch & Co.; S. C. Howard, Dominick & Haff; Daniel Wile, Buffalo Jewelry Case Co.; E. G. Burgess, John Scheidig & Co.

The following traveling salesmen passed through Detroit last week: Mr. Cobb, W. R. Cobb & Co.; C. C. Offerman, William Smith & Co.; William Davidson, Harrison Bros. & Howson; Mr. Baum, Rothschild Bros.; C. W. Cary, J. B. & S. M. Knowles Co.; E. Biny, Biny, Dreyfus & Co.; H. B. Bliss, Gorham Mfg. Co.; S. C. Howard, Dominick & Haff; F. L. Schaffuss, Julius Becker & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week

were: Meriden Britannia Co., by W. C. Wood; Hammel, Riglander & Co., by Mr. Schneider; A. & J. Plaut, by R. J. Haskell; Frank M. Whiting & Co., by Frank Carpenter; W. J. Braitsch & Co., Chapin & Hollister Co., Daggett & Robbins, all by M. C. Fish; Goldsmith Bros., by Mr. Speyer; Bliss Bros., by H. C. Bliss; L. Heller & Son, by Samuel Heller; Nathan & Co., by Rudolph Cony; Sommers & Mills Co., by Mr. Sommers.

Travelers in Boston the past week included: Otto D. Wormser, for A. J. Grinberg; George Osborn, William Smith & Co.; Albert L. Stearns, Roy Watch Case Co.; Fred Clarkson, Snow & Westcott; John A. Abel, David Kaiser & Co.; Frank Jeanne, William S. Hedges & Co.; Irving L. Russell, L. Tannenbaum & Co.; Alphonse Kahn, James Kahn & Sons; Charles L. Power, Ludeke & Power; H. Ringhof, for George Zucker; Channing Wells, American Optical Co.; Thomas G. Frothingham.

Among the salesmen who recently called on Cleveland houses were: Walter Shute, Day, Clark & Co.; Mr. Schley, Sloan & Co.; Mr. Schoureck, Deitsch Bros.; Mr. Karselen, E. Karselen & Co.; S. E. Vansant, Simons, Bro. & Co.; Mr. Bartlett, Whiting Mfg Co.; Mr. Van Ness, Woodside Sterling Co.; Mr. Wagoner, Wilcox & Evertsen; L. T. Brooks, Brooks & Pike; Jno. A. Abel, David Kaiser & Co.; Mr. Barry, Larter, Elcox & Co.; Mr. Young Wm. B. Kerr & Co.; Mr. Simonson, A. J. Hedges & Co.; Mr. Barnum, Shafer & Douglas; Mr. Davis, W. F. Cory & Bro.; H. A. Bliss, Kremenz & Co.; Mr. Burgess, Jno. Scheidig & Co.

The Philadelphia houses were visited in search of orders during the past week by: L. S. Lewis, Morris Prager & Co.; Edward Midlan, Gorham Mfg. Co.; J. D. Pettingill, Derby Silver Co.; H. E. Kingman, Arnold & Steere; J. G. Rindell, Champenois & Co.; N. P. Elting, Jung, Staiger & Klitz; Z. H. Oppenheimer, American Watch Case Co.; B. Schloss, A. Wallach & Co.; Vincent Tommins, Middletown Plate Co.; Samuel Howland, Jos. Frankel's Sons; S. Beach, Silver City Cutlery Co.; T. B. Brown, Thomas G. Brown & Sons; Herman Friese, F. W. Lewis & Co.; F. W. Woomer, Daggett & Robbins, and Chas. F. Duffy, Enos Richardson Co.

The following traveling men were in the Smoky City last week: Mr. Gallagher, Sinnock & Sherrill; Fred Crane, Mandeville, Carrow & Crane; S. C. Howard, Dominick & Haff; Thos. E. Rogers, Riker Bros.; H. A. Bliss, Kremenz & Co.; T. H. B. Davis, Middletown Plate Co.; W. H. Thornton, H. A. Kirby Co.; R. B. Steele, J. B. Bowden & Co.; Mr. Lochlin, Battin & Co.; L. F. Clarke, Reeves & Browne; G. H. Sylvia, Pairpoint Mfg. Co.; H. H. Collard, A. F. Towle & Son Co.; H. D. Mix, Wightman & Hough Co.; F. D. Heffron, Riley, French & Heffron; Mr. Brooks, Brooks & Pike; H. L. Sherman, Simpson, Hall, Miller & Co.; Sidney H. Joseph, Engelfried, Braun & Weidmann; C. P. Braitsch, W. J. Braitsch & Co.; A. D. Engelsman, Goodfriend Bros.; Frank E. Whitmarsh, Alvin Mfg. Co.; F. W. Colom, W. O. Hutchins & Co.; J. F. Dean, Reed & Barton; Mr. Tinker, W. B. Durgin Co.; J. Williams, for G. Armeny; C.



EBONY

PLAIN AND SILVER MOUNTED.

DEITSCH BROS.,
14 EAST 17th ST.,
NEW YORK.



“Yes, it is a fact that Eisenmann Bros. have the largest stock of Pearls in the Country.”

(This is a frequent comment in the trade.)

Months before the American trade became aware of a decrease in the supply of fine Pearls, it was known to our Paris establishment that such a condition was imminent. The present scarcity of desirable pearls, therefore, does not confront us as an unexpected and unprovided for incident. Nor do the pessimistic reports emanating from India cause us the least degree of apprehension. Having been in a position to foresee the present state of affairs, our European establishment acted accordingly, with the result that we are now in possession of the most extensive and varied stock of Pearls in this country, comprising specimens anywhere from $\frac{1}{2}$ to 25 grains.

Consequently we are enabled to offer unequalled advantages to all buyers of Pearls.

We are also showing an exquisite line of Colored Gems, such as **Emeralds, Rubies and Sapphires**. We constantly carry a large line of such goods, cut in Paris, specially for us.

**All Buyers of Pearls and Precious
Stones are invited to inspect
our Assortments.**

EISENMANN BROS.,

Importers of Pearls and Precious Stones,

21 and 23 Maiden Lane,

NEW YORK.

PARIS: 3 Rue Saint-Georges.

A. Whiting, Whiting & Davis; A. J. Sherrard, Enos Richardson & Co.; Mr. Sideman, Ferd. Fuchs & Bros.

Among the eastern men in Cincinnati last week were: E. L. Mumford, Waite, Thresher Co.; George L. Paine, E. I. Franklin & Co.; Chas. Whiting, Whiting & Davis; W. J. Miller, Seth Thomas Clock Co.; H. E. Cobb, Daggett & Clap; F. C. Somes, S. O. Bigney Co.; H. D. Mix, Wightman & Hough Co.

Among travelers in St. Louis, Mo., last week were: Mr. Sideman, Ferd. Fuchs & Bros.; W. H. Gregorv, Strobell & Crane; W. R. Cobb, W. R. Cobb & Co.; J. Williams, for G. Armeny; Lawrence H. Smith, Bippart & Co.; Harry R. Blackburn, Langfeld Bros. & Co.; Henry R. Hosbach, Le

Roy C. Fairchild Co.; C. J. Roehr, Bassett Jewelry Co.; H. A. Bliss, Kremetz & Co.; M. W. Smith, S. B. Champlin Co.; Mr. Jonas, Levy & Dreyfus Co.; Mr. Bernstein.

Calling on the Syracuse trade the past week were: A. L. Reach, F. H. Noble & Co.; C. F. Willemin, T. G. Frothingham & Co.; J. W. McClannin, Wilcox Silver Plate Co.; George A. Stockder, the J. D. Bergen Co.; Harry W. Frohlichstein, Henry Froehlich & Co.; H. A. Wisdom, White, Potter & Paige Mfg. Co.; Herbert C. Van Ness, Woodside Sterling Co.; C. F. Sweasy, William B. Kerr & Co.; S. Glenn Walmsley, for Hermann Baum; Chas. D. Hintze, for Wm. Kinscherf; A. L. Woodland, Hayden W. Wheeler & Co.;

Mr. North, Smith & North; G. S. Hallenbeck, for Daniel Dodd; M. Klipper, Hipp. Didisheim & Bro.; Isie Jaskow, Fink, Bodenheimer & Co.; J. N. Beckwith, Jos. H. Fink & Co.; Geo. S. Politz, Rice & Hochster; E. F. Skinner, Henry Ginnel & Co.; Mr. Cobb, W. R. Cobb & Co.; J. Goldberg; Robert Welch, Welch & Miller; Chas. Isabel, L. Strasburger's Son & Co.; J. M. Miller, Durand & Co.; J. H. Morrissey, Parker Fountain Pen Co.; Theo. Yankauer, Rees & Yankauer; Henry Freund, Henry Freund & Bro.; the Wagner Mfg. Co., and the Peckham Seamless Ring Co. were also represented.

Boston.

J. C. Sawyer has been to New York and Philadelphia on a business trip the past week.

F. P. Dunlop, engraver to the trade, has changed his location from room 75 to room 74, Jewelers building.

J. S. Leo, of the Montreal Optical Co., is on a vacation with his wife and family, and has been passing most of the week in Boston and vicinity, incidentally visiting the prominent optical houses here and placing some orders.

Buyers in town the past week included: Mr. Leavitt, of Leavitt & Co., Sanford, Me.; E. E. Hosmer, Providence, R. I.; W. W. Essick, Reading, Pa.; C. W. Hurl, New Bedford, Mass.; W. W. Wellner, Charlottetown, P. E. I.

John W. Sanborn, optician, is in New York this week in attendance at the annual meeting of the American Association of Opticians, which is being held at the Broadway Central hotel, and was a candidate for the office of treasurer.

The New England Association of Opticians' committee on the proposed optical school in this city have secured the refusal of a hall for the use of the institution and are now considering a number of names of candidates for members of the faculty.

Albert G. Barber, of the Globe Optical Co., who has been on a short vacation, started on his return therefrom for New York, and makes an exhibit for the company at the Broadway Central hotel, where the annual meeting of the American Association of Opticians is being held.

Hiram D. Dewar, proprietor of a store at 1138 Columbus Ave., Roxbury, made the discovery Oct. 3 that 400 dozen silver plated forks and 200 dozen teaspoons, all valued at \$2,000, had been stolen from his store since last January. The goods were used during the holiday trade last Winter, and after that were stored in boxes in the basement.

Charles Harwood, of Harwood Bros., is enjoying a carriage drive outing in central Massachusetts, making Worcester his objective point. Harry A. Harwood is on a recreation trip also, going to Rochester, N. Y., and thence to New York and Philadelphia. Eugene Sanger, salesman for the firm, has just returned from a vacation at the White Mountains.

H. Heitzelman, Pierre, S. Dak., has sold out his jewelry stock and business to C. S. Fisher, who will add it to his present business. Mr. Heitzelman will take charge of the repairing and job work for Mr. Fisher.

Of Course

you know your own good best. But maybe the one little item we'll tell you of has slipped your mind. It is: It'll do you good to handle



"Old Standard"



Simmons Chains.

The best in quality; the lowest priced, quality considered. Your jobber has them; and also

"Simmons" Bracelets—

Chain and Bangle.

R. F. SIMMONS & Co.,

New York Salesroom:

41 & 43 Maiden Lane.

Factory and Main Office:

Attleboro, Mass.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

J. E. Bell, Ogdensburg, N. Y., Park Ave. H.; A. McMillan, Ottawa, Can., St. Cloud H.; A. Henius (Bruhl Bros.), Providence, R. I., Imperial H.; D. C. Durham (Gilreath-Durham Co.), Greenville, S. C., 43 Lafayette Place; P. H. Lachicotte, Columbia, S. C., Everett H.; C. J. Lauterbach, Petersburg, Va.; Geo. H. Clark, Daytona, Fla.; Mr. Lowengart (M. Scooler), New Orleans, La., Marlboro H.; S. Lorie (Saunders, Lorie & Co.), Toronto, Can., St. Denis H.; A. H. Pray, Boston, Mass., Cadillac H.; E. R. Hill (Goddard, Hill & Co.), Pittsburgh, Pa., St. Denis H.; W. L. LaRue, New London, Conn., Morton H.; S. Castelberg, Baltimore, Md., Imperial H.; J. T. Wise, Elmira, N. Y., Gilsey H.; A. F. Smith, Theresa, N. Y., Sturtevant H.; W. H. Thurber (Tilden-Thurber Co.), Providence, R. I.; E. E. Muller, Malone, Continental H.; A. G. Corre, Cincinnati, O., Imperial H.; F. F. Bonnet, Columbus, O., Imperial H.; Mrs. C. Bachman, Otumwa, Ia., St. Denis H.; J. D. McGeagh, Pittsburgh, Pa., Hoffman H.; H. D. Stevens, Chicago, Ill., Holland H.; John Bullard, of Bullard Bros., St. Paul, Minn.; Fred Allen, Galveston, Tex.; W. G. Earle, Philadelphia, Pa.; W. J. Barr (Goldsmiths Stock Co.), Toronto, Can., Astor H.; C. F. Schlegel, Chillicothe, O., Albert H.; L. C. Roessler, Cumberland, Md., St. Denis H.; H. Castelberg, Baltimore, Md., Stuart H.; G. H. Bowler, Cleveland, O., Imperial H.; Coleman Adler, New Orleans, La., at I. Goldsmith & Co., 30 Maiden Lane; E. L. Egolf, Harrisburgh, Pa., Morton H.; C. B. Jacquemin, Helena, Mon., Astor H.; A. E. Lundquist, Minneapolis, Minn., Hoffman H.; A. Kin-stader, Chicago, Ill., Imperial H.; S. E. Theus, Savannah, Ga., Continental H.; H. L. De Zeng, Buffalo, N. Y., Broadway Central H.; W. E. Kirstein, Rochester, N. Y., Broadway Central H.; R. A. Dickson, Montreal, Can., New Amsterdam H.; S. H. Wood, New Britain, Conn., Astor H.; W. B. Mix, Albany, N. Y., Grand Union H.

Woman Tries to Play the Substitute Game in Paterson, N. J., Stores.

PATERSON, N. J., Oct. 5.—Since the arrest of Mattie St. George Wilson on Friday evening, on a charge of stealing a diamond from L. A. Piaget & Co., several other local jewelers have been heard from in the matter. Edgar P. Wheeler and Leon Friedman, the Market St. jewelers, both say that Miss Wilson attempted to purchase diamonds in their stores, but, being suspicious of her, no opportunity was given to her to exchange glass for diamond in their establishments.

Vanderpool Bros., 198 State St., Rochester, N. Y., have recently placed in their store a large new Mosler safe, built expressly for their needs.

HIGHEST PRICE PAID FOR
ALL KINDS OF
AMERICAN PEARLS

... BY ...

L. TANNENBAUM & CO.,

IMPORTERS AND CUTTERS OF

Diamonds and Precious Stones,

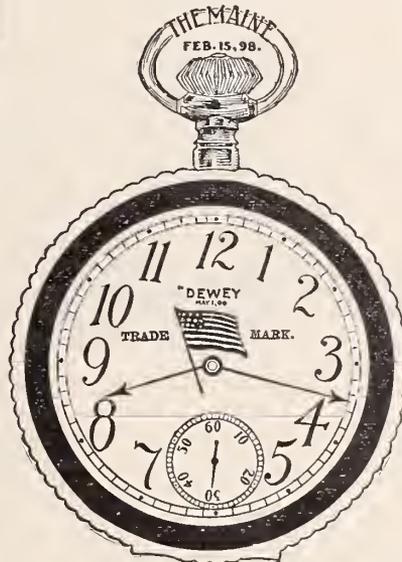
Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN,
LONDON.

NEW YORK.

TELEPHONE, 1959 CORTLANDT.

TRADE-MARK.



**Spanish War
Souvenirs.**

Dewey and Hobson watch movements. Maine cases made of steel from the Battle Ship Maine, with gold filled centers; perfect time keepers.

Dewey, 16 size, in Maine Case, Retails for \$6.00.
Hobson, 0 size, for \$8.75.

Send for Catalogue, Discounts, etc.

W. F. Doll Mfg. Co.,

No. 13 Maiden Lane,
New York.



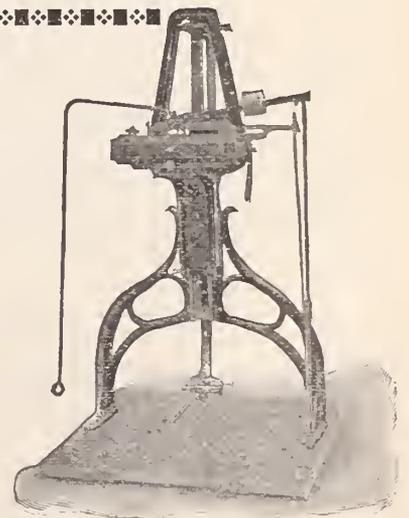
DOLLARS—A
considerable lot
of them can be
made by you if
you use the

**Eaton-Engle
Engraving Machine.**

EASY TO BUY. EASY TO WORK.
THAT'S THE VERDICT OF THOSE NOW USING IT.

EATON & GLOVER,

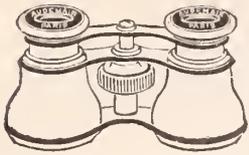
111 Nassau St., New York.



JUST ARRIVED—OUR FALL IMPORTATION OF

AUDEMIR OPERA GLASSES

"None Better Made."
SEND FOR CATALOG.



Also Cheaper Grades,
**LAMAYRE and
CHEVALIER.**
Pearl Opera Glasses from \$2 up.

Ask to see the Improved Spencer Patent
Focusing Handle Opera Glasses.



NO
EXPOSED
PARTS TO
TARNISH

STIFF,
SPRINGY
FRAMES.

MAKERS OF SPECTACLES AND
EYEGLASSES.

SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

There Are

*Auctioneers and
Auctioneers.*

The sales I conduct are the kind that procure results worth having. That's why my work is worth having. Those who know me say so.

A. J. Comrie,

22 John Street,
New York.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.

Pittsburgh.

TRADE CONDITIONS.

At present there is a dearth of help for the manufacturing jewelers, opticians and watchmakers. All of the jobbing houses report business very good. Their salesmen are taking more orders than they can fill, the mail orders are more numerous and larger and everyone is busily engaged. The only fault is that both the jobbers and retailers cannot receive their goods from the manufacturers fast enough and must refuse orders calling for immediate delivery.

John M. Roberts has found his business so much increased that he was compelled to add two new clerks.

Hardy & Hayes have just designed a new souvenir spoon full of historical interest regarding the Smoky City and combined with Masonic insignia.

W. E. Webber, lately with his father at 10th and Carson Sts., South Side, will go into business for himself at 17th and Carson Sts. Mr. Webber expects to be ready for conclave visitors this week.

Col. Shaefer, of Shaefer & Lloyd, has returned from a business trip east, where he has been looking up stocks for Fall trade. This firm's store has been much improved by the addition of new linoleum on the floor and new electric lights.

Ed. McLeod, who recently opened a new store in Greensburg, Pa., will add an optical department, which will be under his own supervision. He is a graduate of the Philadelphia Optical College and has been managing the optical department of Frank B. Hayes' store, Washington, Pa.

The contract for furnishing the silver ware for the Hotel Shenley, this city, has been awarded to the Meriden Britannia Co., at a price approximating \$10,000. This is a new hotel built by a company of wealthy men in the best part of the city. It has just been completed and opened its doors on Wednesday last.

A very painful accident happened to Geo. W. Biggs last week while he was lifting a heavy trunk. Somehow the trunk slipped and fell on one hand, crushing it very badly and necessitating his staying away from the store several days. Fortunately no bones were broken, and he is fast recovering the use of the injured member.

The following out-of-town buyers were in the city last week: Paul Rudert, Tarentum, Pa.; F. W. Koehler, Sharon, Pa.; N. C. Cochran, Fairmont, W. Va.; W. J. Harding, Newcomerstown, O.; F. R. Laban, Toronto, O.; John Brenner, Youngstown, O.; J. Z. Simpson, Blairsville, Pa.; D. S. Pellis, Sistersville, W. Va.; A. R. Fleming, Wilkinsburg, Pa.

On the evening of Oct. 5 jeweler F. E. Penell, doing business in the center of the city, had a tray of jewelry stolen while he was behind the counter. When he attempted to recover the goods he was met

by the burglar with a revolver in each hand, behind which the thief made his escape. There have been numerous robberies in this city, averaging one store every night.

All of the jewelers are very busily engaged in fixing up their stores for the conclave which will be held in this city during the week. One of the notable decorations is that of Heeren Bros. & Co. Few, if any, surpass in beauty the interior of their large storeroom. The interior of the store is strung with over 500 feet of laurel in semi-circles. At intervals of about six inches on the laurel is an incandescent light. About 350 plants of the finest kinds are tastefully arranged and laid in various parts of the store, all of which are inlaid with lights. There are also many elaborate emblems of the Knights Templar in all parts of the store.

Columbus, O.

Frank F. Bonnet started to New York Thursday last to purchase new goods.

Albert H. Bonnet, wholesale dealer, has been in Chicago on business for a few days.

C. T. Pfaff & Co., china merchants, are carrying rather an extensive line of table ware and cutlery.

D. L. Auld has just completed an order for souvenirs for the Knights Templar for their Pittsburgh conclave.

H. J. Heimberger's new show windows and store front are now completed, and his room is very much improved in appearance.

Fred Leindecker, 4th St. and Livingston Ave., has improved his room by putting in two new wall cases, a large safe and other fixtures.

The St. Louis Art Metal Co., incorporated under the laws of Missouri, have complied with the statutes of Ohio and appointed M. S. Goldschmidt to represent them at Cincinnati. The capital stock of the company is \$50,000.

At the last meeting of the Retail Clerks' Association, it was decided to have cards printed bearing the names of the clerks and the places where they are employed. In advertising themselves in this way they believe they will strengthen the union.

The E. J. Loose Optical Co. are now located at 1009 Mt. Vernon Ave., having removed from their former location on W. Broad St. A. B. Loose is the optician in charge. He is a graduate of the Chicago College of Ophthalmology and Otology.

The National Shear Co., incorporated in the State of New Jersey, have qualified to do business in this State, and will act under the recently enacted foreign corporation laws. The property owned in this State is the plant of the Clauss Shear Co., Fremont. John P. Bull will represent the corporation in Ohio, with offices in Fremont.

Judge Badger has passed upon the preliminary in the suit of the Hallwood Cash Register Co., this city, against the National Cash Register Co., Dayton, for heavy damages for injury to their business and an injunction to restrain the Dayton concern from sending out any misleading letters or dogging the footsteps of the Hallwood agents. While the Judge did not issue an injunction, he said he would do so if this practice is resumed. The case for damages will be heard about Oct. 25.

ESTABLISHED,
1876.
E. J. GREGORY
JEWELER'S
AUCTIONEER
JEWELERS BUILDING,
ROOM 63—BOSTON, MASS.

American Ass'n of Opticians.

Representative Opticians Throughout the United States Convene and Form a National Body.

The convention of opticians, which was called to form a national association known as the American Association of Opticians, began its session Monday morning at the Broadway Central hotel, New York. The convention is to last three days, ending this evening, and has been attended so far by opticians from all parts of the country. Monday was given over to an informal gathering, a lecture by W. G. Fay, Springfield, O., and an exhibition of manufactures in the various optical lines. Monday evening the opticians held their business meeting for the purpose of forming the association. The meeting commenced about 8.30 o'clock, with an attendance of about 50, among whom were numbered the leading opticians of the country, including one woman, Miss Anne R. Stark, of St. John, New Brunswick.

Frederick Boger, of the *Optical Journal*, called the meeting to order, stating that the object was to form a national association. He said he had the names of 168 members who had already joined and paid their \$2 initiation fee, making \$336 in his hands which he was ready to turn over to the treasurer. He read an address upon the needs of such an organization as this, and how the idea for its formation was conceived. After the address L. L. Ferguson, president of the Optical Society of the City of New York, was made temporary chairman and Frederick Boger was elected temporary secretary. Secretary Boger then read the names of all the charter members who had so far joined. His list included refracting and dispensing opticians, oculists, jobbers, manufacturing and wholesale optical houses, and these are from about 30 different States and three Canadian provinces.

John W. Sanborn, of Boston, proposed that a committee of seven on organization be appointed to draft a set of by-laws and constitution preliminary to election of officers. This was carried and Chairman Ferguson said he intended to make this committee "cosmopolitan" in character, taking in wholesalers, retailers, refractionists and dispensing opticians. The Chair then appointed Mr. Sanborn, Henry Kirstein, Rochester; Oscar Meyrowitz, New York; L. Beckman, Toledo, O.; A. Jay Cross, New York; W. H. Applegate, Trenton, N. J., and G. F. Appleton, New York.

It was moved and carried that the com-

mittee be also empowered to act as a nominating committee. After a discussion upon the advisability of wholesalers serving as officers, the convention adjourned for half an hour. The committee completed their work in about an hour's time and reported back to the convention. Chairman Sanborn then read the proposed constitution, which in brief covers the following points:

The name is to be the American Association of Opticians. The object is to further the science of optics in all its branches. Any person who sells or manufactures optical goods is eligible to membership. The officers are to perform the usual duties prescribed for their positions. The executive committee of four are to decide upon admission of members, and perform the usual functions of such a body; the directors are to be an advisory board; the annual dues are to be \$2, payable in advance; the date of the annual meeting is to be decided upon by the executive committee.

The ticket reported by the committee was as follows: For president, Emil Lembke, of Gall & Lembke; for 1st vice-president, Henry Borsch, Chicago; for 2d vice-president, Wm. Bohne, New Orleans, La.; for treasurer, C. A. Longstreth, Philadelphia, Pa.; for secretary, Frederick Boger, New York; for executive committee, Frank McAllister, Baltimore, Md.; C. Dolman, Boston, Mass.; W. G. Fay, Springfield, O., and L. Beckman, Toledo, O.

The convention decided to take up the question of election of officers first, leaving the constitution for a future meeting. Emil Lembke declined the nomination as

president, suggesting the name of Chas. Lembke in his place. Chas. Lembke was unanimously elected, as was Henry Borsch as 1st vice-president and Wm. Bohne as 2d vice-president. C. A. Longstreth was then elected treasurer and Frederick Boger, secretary. The executive committee then elected are: Frank McAllister, Baltimore, Md.; L. E. Kirstein, Boston, Mass.; F. Hamilton, Owego, N. Y.; L. Beckman, Toledo, O. The changes in the committee as nominated were due to the fact that Messrs. Dolman and Fay were understood to be adverse to accepting the positions.

Adjournment was then taken until 2 o'clock p. m. yesterday. A committee on entertainment was decided upon, and Secretary Boger was made chairman with power to appoint the other members.

THE EXHIBITION.

One of the principal features of the convention was the exhibition of optical goods of every description made by various inventors and manufacturers in the optical trade. Many of these exhibits, in fact the greater number, were on tables in the convention hall, while other larger and more elaborate individual exhibits were in private rooms adjoining the hall. Among the exhibitors in the convention hall were Spencer Optical Mfg. Co., opera glasses, frames, trial cases, etc.; Julius King Optical Co., who exhibited the De Zeng refractometer; E. Kirstein's Sons Co., who showed Dr. Wilson's phorometer; P. Appfel & Co., bifocal glasses; W. G. Fay, Springfield, a phoroscope and optometer; Blakison & Son, Philadelphia, Comstock Publishing Co., and McCormick Optical Insti-

Worth Knowing -

When a retail jeweler has a customer for high-class or reasonably priced Diamond or Precious Stone Jewelry, it's worth knowing that we have the very thing the jeweler wants. That's when he should send to us for a memo. package.

Cross & Beguelin,

17 MAIDEN LANE, N. Y.

Rings--Diamond Rings and Rings set with colored fancy gems in combination with diamonds--we're showing in profusion.

Trenton Watch Movements

and complete watches contain the greatest value for the least money. They are reliable time-keepers.



Ask your jobber for them. **Trenton Watch Co., Trenton, N. J.**

tute all exhibited optical books of various kinds which was supplemented by an exhibit of optical literature made by the *Optical Journal*. Other exhibitors in the hall were the Manhattan Optical Co., Creskill, N. Y.; Gall & Lembke, J. W. & G. H. Hahn, and Reilly Bros., New York; the Shepherd Co., Providence, R. I.; Murine Co., Chicago, and others.

The most interesting and elaborate exhibit, however, was that made by the Meyrowitz Mfg. Co., New York, which occupied an entire room. In their exhibit they showed a large number of ophthalmometers, the Jayal-Schiötz, the Hardy and other makes, including the new Meyrowitz ophthalmometer just placed on the market. The instrument shown was the first that has been turned out by the factory. Their exhibit also contained a wide number of articles manufactured for the optical trade, from glass eyes to trial cases, including the Stevens' phorometer, and entirely new otophone, and some new transparent eye test guards. Adjoining the Meyrowitz exhibit were two others of a special interest to the optical trade: one a historical collection of eyeglass guards from the most ancient of the latest types, exhibited by E. C. Bull, and the other an entirely new instrument, a refractometer shown here for the first time by Fred Hamilton, Owego, N. Y.

Acheson Ball, arrested a few days ago in Parkersburg, W. Va., on the charge of stealing a watch from Wetherell's jewelry store, waived examination and was bound over in the sum of \$500.

Combine in Statu Quo.

No Definite Developments, though Feeling Exists that Scheme has Fallen Through.

When asked about the condition of affairs of the International Silver Co., Mr. Thomas, of Thomas & Post, the bankers who are behind the movement for consolidation, stated Monday that things were still in *statu quo*, and that there was no news to give out. By the latter part of this week he expected he would be in a position to make a definite statement as to the condition of affairs, but until that time he had nothing to say.

Mr. Thomas was asked if he desired to contradict the reports that the proposed consolidation had fallen through, but he said that he did not care either to affirm or deny reports of any kind and would not do so until he was able to make a definite statement.

HOMAN SILVER PLATE CO. GOING AHEAD IN THE OLD WAY.

CINCINNATI, O., Oct. 8.—Joseph T. Homan, of the Homan Silver Plate Co., has returned from the east, but has little to say concerning the proposed International Silver Co. He has not heard of the final outcome of the scheme. Their building adjoining their other plant is about completed and they expect to be in it by the first of November. Their other buildings are all running with full force and the company are going ahead as if there was no proposed combination.

EUROPEANS INTERESTED IN THE PROPOSED COMBINE.

LONDON, Eng., Oct. 1.—The International Silver Company is the subject of some comment here. It is not clear what is meant by the title, as the reports contain no mention of the acquisition of any but American concerns. It is stated that the combine expects to control four-fifths of the total production of the States. The papers here are a little confused as to the terms "silver plate" and "plated wares." In England "silver plate" refers to solid standard silver, plated goods being referred to as such or "electro."

Supreme Court Affirm a Decision in Favor of A. J. Herzog.

The Appellate Division of the Supreme Court last week handed down a decision affirming the judgment in favor of A. S. Herzog in the suit brought against him by J. Heilbronn & S. Marchand. The action was commenced in December, 1898, by Heilbronn & Marchand, who obtained an attachment against Herzog for \$2,450 on the ground that he had obtained credit by a false statement to a mercantile agency. Two other attachments were issued later, of which one was discontinued and one dismissed. Herzog claimed there was no truth in the plaintiffs' statements, and also that on their attachment they had seized about \$4,000 worth of goods.

The case came up for trial last January before Judge Nash and a jury in the Supreme Court, and a verdict was rendered for Mr. Herzog. Heilbronn & Marchand appealed to the Appellate Division, and this body have just affirmed the judgment.

.. Toilet Ware ..

To the Trade:

The GORHAM M'F'G CO. desire to call the attention of the JEWELRY TRADE to their new lines of TOILET WARE made especially for the FALL and HOLIDAY SEASONS. ❖ ❖ ❖

As patterns are protected by design patents, DEALERS are assured of absolute freedom from the competition of DRY GOODS and DEPARTMENT STORES, as GORHAM GOODS ARE SOLD ONLY TO THE LEGITIMATE JEWELRY TRADE. The GORHAM M'F'G CO. are the ONLY manufacturers who make TOILET BRUSHES with SOLID CELLULOID BACKS.



Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 23 Maiden Lane.

CHICAGO: 131-137 Wabash Ave.

SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

United States and Canada, - - -	PER ANNUM.	\$ 2.00
Foreign Countries in Postal Union, - - -		4.00
Single Copies, - - - - -		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung, für die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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To Increase Our Jewelry Trade.

THE last mail from Cuba brought inquiries to the National Association of Manufacturers of the United States, Philadelphia, Pa., from 14 different houses, mostly in Havana, calling for a wide variety of goods. Among the articles specified were optical goods and jewelry. Ever since the restoration of regular mail service between Cuba and the United States the National Association have been constantly in receipt of letters from Cuban merchants asking for information about the various lines of American goods and specifying the articles in particular which they wished to buy. These inquiries have been distributed among the manufacturers of the United States, a large number of whom have thus been put into direct communication with purchasers in Cuba. One very encouraging feature of this correspondence is the fact that many of the Cuban merchants distinctly state in their letters that they desire to do business upon a cash basis and do not intend to ask for any credit. Apropos to the outlook for business between the United States and Cuba, the remarks made before the Manufacturers' Club, Philadelphia, Sept. 19, 1898, by W. M. S. Selwyn are interesting. Among other things he gave the following reasons why Cuban trade heretofore has gone to Europe:

Heretofore most of the articles were imported from Europe, notwithstanding the fact that it takes the same number of weeks to get anything from there as it takes days to get the same articles from the United States. The reasons why European products should have been preferred to American are quite obvious. First of all, the European merchant will, in many cases, give credit, whereas the American invariably wants to sell for cash. Again, the European manufacturer or merchant nearly always sends a representative to the country with which he wishes to do business, for the sole purpose of studying their tastes, requirements and business methods. He is therefore able to supply just those articles that are wanted, and furthermore he ships them in a manner most convenient to his customer. This the American manufacturer so far has failed to do. His main idea has been to try and force the foreigner to adapt himself to his standard, or, in other words, to take what the American manufacturer considered as good enough for him. The worst feature, however, has been that when ordering goods from the United States the merchant could never rely upon getting just what he ordered. The goods might be received as much as months later than the time for which they were promised, and when they arrived the chances are about even that the shipment would be incomplete, and in but few cases would the manifests be detailed enough or even correct.

These asseverations have often been made before with little or no effect, but with the changed political relations now existing between this nation and Cuba more heed will probably be paid to them.

Rules, Orders, Etc., as to Bankruptcy Petitions.

THE United States Supreme Court, which convened Monday for the first time since the Summer recess, is empowered by the new Bankruptcy law to prescribe all necessary rules, forms and orders as to procedure and for carrying the new law into force and effect. As the Court adjourned before the law was passed, no such rules were formulated, and for this reason there has been much speculation as to the cor-

During the nine months of 1898, January to September, inclusive, **THE JEWELERS' CIRCULAR** published 10,591 more inches of advertising, and 4,770 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

rect form in which voluntary petitions in bankruptcy should be made out. The lower courts quite generally have refused to proceed with the petitions, but are waiting for the Supreme Court to act. Owing to the possibility of the Court's refusing any or all petitions filed before the rules are announced, only a very limited number of petitions for voluntary bankruptcy have been filed. The District Court in the borough of Manhattan, city of New York, has received about 60 or 70, while some 20 petitions have been filed in the borough of Brooklyn. Local lawyers claim that this is almost nothing compared with the large number that will be filed as soon as the correct form of petition and the proper methods of procedure, as sanctioned in the Supreme Court, are known. It is earnestly desired that the required rules, orders, etc., will be promulgated at the earliest possible moment.

The Abuse of Credit.

NOTHING, perhaps, was more clearly demonstrated during the years of depression now just passed than the weakness of our credit system. It was proven to be weak in almost every essential part: in legal protection, in business customs, in confidence between buyer and seller, in banking relations and in all matters where co-operation is essential to success. It is not sufficient to explain that panics are occasioned by lack of business due to the contraction of wants and the consequent paralysis of the manufacturing industries. There are other factors to the situation lying far deeper than these, and which are of a character not to be so easily recognized. I venture to say that reduction in trade has less to do with the majority of failures than the abuse of credit. I mean the abuse both in the asking for and giving of credit. I believe that the abuse of credit largely occasions reduction in trade.

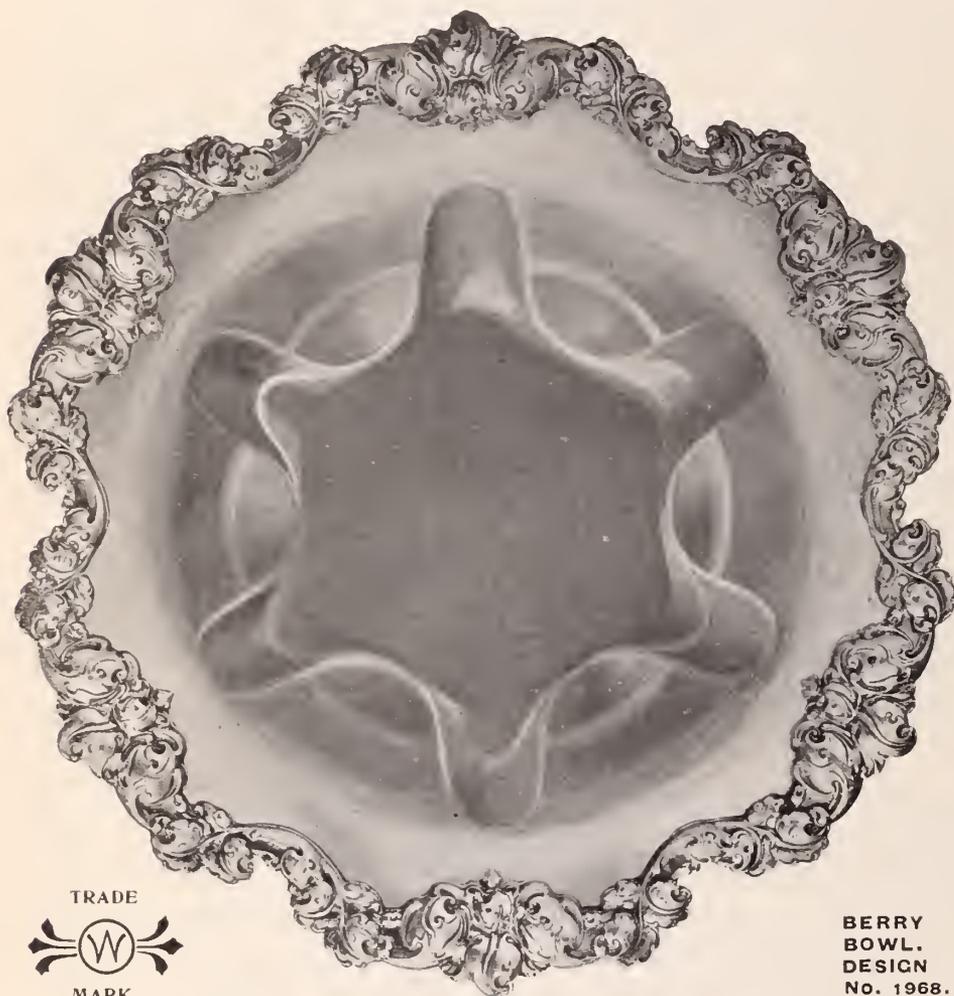
In 1892 we witnessed a phenomenal year in business activity. Credit was used to its fullest extent by buyers and freely conceded by sellers. Consumers bought lavishly. Retailers stocked their stores to their greatest capacity. Wholesalers ordered extravagantly from manufacturers, and manufacturing industries ran night and day to supply the demand. The market became congested and stagnation followed. The collapse found hundreds of business houses with immovable stocks of far greater size than good judgment would justify and the liability for which occasioned their embarrassment. There were also hundreds of business houses that had

been so loose in their extension of credits and so lenient in their collections that the depression found them with enormous stocks on hand and large outstanding accounts in addition. Heavy losses inevitably followed. It was the houses whose credits were intelligently managed and whose collections were closely made that found it possible to withstand the panic without strain or special embarrassment. With less failures there would have been less consternation, and with more confidence there would have come quicker recovery.—[From an address entitled "The Community of Interests Between Bank and

Mercantile Credits," by F. R. Boocock, secretary of the National Association of Credit Men, delivered before the New York State Bankers' Association, Niagara Falls.]

J. R. White, 92 E. Main St., Rochester, N. Y., is having his store completely remodeled. A new steel ceiling has been put on and all the wall cases have been removed and will be replaced by large mirrors. A handsome show room will be opened on the second floor, and when finished one of the most up-to-date stores in the city will be seen.

New, Ornate, Artistic.



BERRY
BOWL.
DESIGN
No. 1968.

The design illustrated above is entirely new, and is shown in a complete line of

Hollow Ware,

comprising Tea Sets, Pitchers, Berry Bowls, Double Dishes, Bread Trays, Bonbons, etc.

We are showing the most elaborate and artistic lines of
Novelties, and Flat and Hollow Ware
we have ever produced.

Frank M. Whiting & Co., Silversmiths,

New York Office, 1128 Broadway.
San Francisco Office, 220 Sutter St.

NO. ATTLEBORO, MASS.

Death of Charles Godfred Gelhardt.

Charles Godfred Gelhardt, who for a number of years was a well known jeweler of Brooklyn, N. Y., died on Saturday evening, from heart disease, at the home of his son-in-law, William M. Harvie, 320 Macon St., that borough. He was born in Copenhagen, Denmark, on Oct. 7, 1813. He came to this country with his parents when only a boy, and after attending a country school engaged in the jewelry business. Some years later he went into business for himself in Bedford Ave., near Fulton St. He remained at this place for some time, and in the late '60's he moved to 1323 Fulton St. He continued in the jewelry trade at this stand until 1870, when he retired.

Mr. Gelhardt was a member of the 23d Regiment War Veterans' Association, of the Aurora Grata Club, Free Masons, and of Winchester Post, No. 197, G. A. R. The funeral was held at 8 o'clock last evening. The Rev. Dr. Charles King, of the Bushwick Ave. Congregational church, officiated. The burial took place at 10 o'clock yesterday morning at Cypress Hills Cemetery.

Reappraisements

Among the reappraisements by the Board of United States General Appraisers last week were the following:

Precious stones cut, from Manis Hyams, London, Sept. 13, 1898. Entered at from £4 15s. od. to £7 os. od. No advance.

Others entered at from £4 os. od. to £5 15s. od. Advanced to from £4 10s. od. to £6 10s. od. Discount 1 per cent.

Dec. china and glass ware, from A. Lamm, Dresden, Aug. 10, 1898—12 plates monogram dark purple, entered at 100; advanced to 157.55 marks for all.

12 Beer glasses, entered at 8; advanced to 10.50 marks for all. 2 Gold and white glass vases, entered at 2; advanced to 3.15 marks for both.

2 China dishes, entered at 2; advanced to 4.20 marks for both. 12 Green and white plates, entered at 40; advanced to 63 marks for all.

Trade Gossip.

The Wadsworth Watch Case Co., Newport, Ky., are very busy working their entire force on long time. They anticipate a fine holiday trade. Their holiday stock is already being sought after.

The Mauser Mfg. Co., 14 E. 15th St., New York, have just placed upon the market a striking line of hollow ware for which a highly successful career may safely be predicted. A magnificent tea set, finely executed, merits the distinction of being mentioned in detail. Their other lines, the extensiveness of which is well and widely known, are this year perhaps more attractive than any heretofore produced by them. These circumstances considered, it is not astonishing that the company's works are taxed to almost their full capacity. "We've been working all this year making improvements and additions to our shops," said Mr. Kolb to a CIRCULAR representative, "and from present indications we will have to work another year next year to make some more."

F. A. Wilcox, Clifton Springs, N. Y., has removed to a new store built expressly for him near the New York Central Railroad station. Jeweler Geo. E. Holmes has taken the store vacated by Mr. Wilcox.

New York Notes.

The Eber Dunning Co., of New York, have been incorporated to deal in jewelry, with a capital of \$10,000.

Reymond & Gottlob, manufacturers of aluminium novelties, have opened a new store at 6 Maiden Lane.

A judgment against the American Watchmen's Time Detector Co. for \$171.97 has been entered by J. H. Taylor.

Albert F. Jammes, fancy goods and jewelry dealer formerly at 907 Broadway, has removed his business to 37th St. and Fifth Ave.

Coleman Adler, New Orleans, La., is in New York, making his headquarters with Ingomar Goldsmith & Co., 30 Maiden Lane, with which firm he was formerly employed as traveler.

J. B. Bowden & Co., ring manufacturers, now at 3 Maiden Lane, have rented the first floor of the Cushman building, at Maiden Lane and Broadway, into which they will remove some time next year.

The annual meeting of the stockholders of the Prentiss Calendar & Time Co. for the election of trustees for the ensuing year will be held at the office of G. L. Prentiss, 31 Nassau St., Oct. 20, at 3 o'clock P. M.

De Loid Safford, secretary of the New York Jewelers' Board of Trade, returned Thursday from his trip to Chicago and the principal cities of the east, where he visited the leading members of the trade in the interests of his organization.

Among visitors to THE CIRCULAR office last week were: E. A. Rich, Rich & Allen Co., Chicago, Ill.; W. H. Thurber, Tilden-Thurber Co., Providence, R. I.; Mr. Durham, Gilreath-Durham Co., Greenville, S. C.; Ernest E. Müller, Malone, N. Y.

A clock made by the Waterbury Clock Co., which was in use on board the *Maine* when that battleship was blown up in Havana harbor last Spring, is now exhibited by its makers in the window of their New York store, 10 Cortlandt St.

Miss Lillie E. Shiebler, daughter of W. F. Shiebler, formerly of Geo. W. Shiebler & Co., and E. Clayton Woodcock were married Oct. 5. The ceremony was performed by the Rev. Henry H. Beattys of the Sumner Ave. M. E. Church, Brooklyn.

A limited partnership under the name of Clogg, Wright & Co. has been formed by Levin H. Clogg, B. O. Wright and Geo. Peck. The two first are general partners and the last a special partner who contributes \$25,000. The firm will manufacture and deal in umbrellas and canes.

The trial of Harry Camp, arrested last August on the complaint of G. H. Leonhardt, manufacturing jeweler, 57 Maiden Lane, was to have come up Friday in Part II. of General Sessions, but was postponed until Oct. 24. Camp is accused of stealing goods obtained on memorandum. The police say he is a professional crook and his portrait is in the Rogues' Gallery.

John Palmer, formerly doing business as John Palmer & Co., dealer in fancy goods, 8 and 10 E. 14th St., last week filed a petition in bankruptcy showing liabilities of \$44,000, distributed among 130 creditors. Mr. Palmer made an assignment on November 8, 1897, to Max Hilborn, and his attorneys state that the assignee has about \$4,000 on hand which has been realized

from the assets, subject to various lawful deductions.

A large number of the pedestrians on Broadway last week were attracted to the window of the Meriden Britannia Co.'s store at 1128 Broadway, wherein was displayed a great quantity of interesting relics and souvenirs of the late war. Among these were the large Spanish war flag captured from the torpedo boat *Furor*, a large brass bell from the S.S. *Merrimac*, sunk in Santiago harbor by Lieut. Hobson, and a great quantity of Mauser rifles, bullets, cannon shot, swords, bayonets, etc.

Joseph Beacham, Jr., son of Joseph W. Beacham, of Rogers & Bro., and who is a member of the Astor Battery, now in the Philippine Islands, has been made first sergeant "for gallantry in action," he having played a conspicuous part in the fighting which caused the fall of Manila. Young Mr. Beacham is one of the noted athletes of this country. He has been captain of the football and baseball teams of Cornell, the highest athletic honors the students of that university can confer.

Another decision on watches in the protest of A. Wittnauer, New York, was handed down by the Board of Classification. This protest was against a ruling on watch cases that had been imported fitted with movements and returned for duty at 40 per cent. The importer claimed the cases should be assessed with the movements at 25 per cent. Following the decision in the Racine protest, that watch movements and cases are provided for separately, the Board overrule the protest and affirm the decision of the Collector.

Chas. E. Mather, the former retail jeweler who is under indictment for grand larceny, was again arrested Oct. 4 in a civil action for tort. Among his complainants on the criminal charges was Mrs. Gilbertina White, of Brooklyn, who claimed that Mather had pawned a diamond necklace

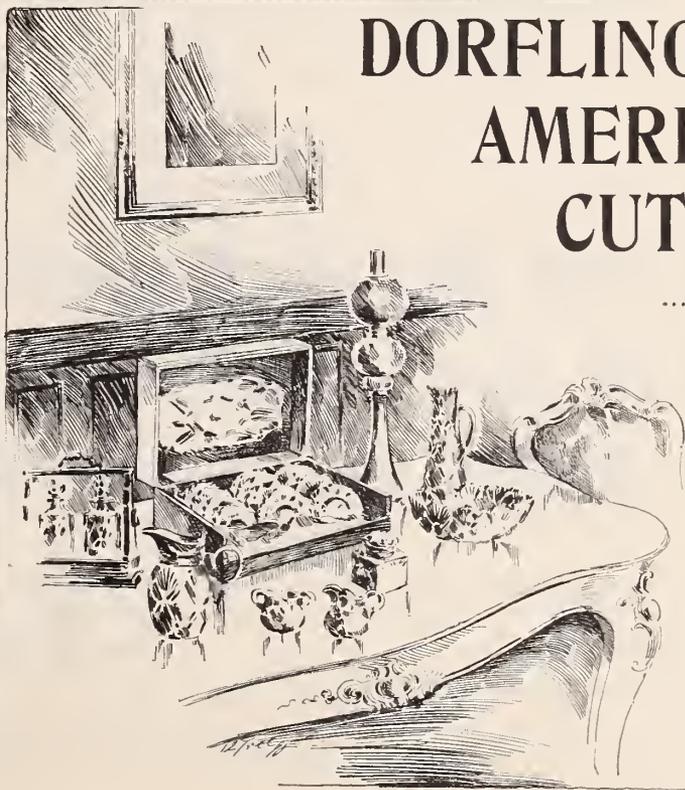
worth \$800, which she had given to him to sell, and made no return to her. Mather was recently released under bail, pending trial on the criminal charges, but Mrs. White, who also commenced a civil action to recover her property, obtained from Justice Scott an order for his arrest in this civil suit. Mather supplied \$1,000 bail required by the Judge's order and was released.

Reminiscence of the Old Columbus Watch Co.

COLUMBUS, O., Oct. 10.—A petition in bankruptcy was filed to-day in the United States Court by William J. Savage, a jeweler. This petition grows out of the failure of the old Columbus Watch Co. The claims scheduled are those of the Deshler Bank and the Hayden Bank and Alex. W. Krumm, Carl T. Pffaff, Fred Lazarus, J. B. Schueller, G. D. Gruen and George J. Beck, who were sureties on notes upon which judgments were granted in favor of the banks. The claim of P. H. Bruck is scheduled at \$49,314.97; Deshler Bank, \$20,763; Hayden Bank, \$15,193; E. Barcus, \$5,143.85; H. Brooks, \$13,249.81; C. C. Barnett, \$803.29.

This petition has no bearing whatsoever upon the New Columbus Watch Co.

Under the title "Silver Plate That Wears," the Meriden Britannia Co. have issued a beautifully illustrated pamphlet setting off the merits of their silver plated flat ware, known as "1847 Rogers Bros.," and their hollow ware lines. The pamphlet besides giving a clear idea of the trade-marks and the names and illustrations of the various flat ware patterns of this company, is also a catalogue and price list of the main lines of table ware, hollow ware, desk appointments and small silver plated novelties which they manufacture.



DORFLINGER'S AMERICAN CUT GLASS

....FOR....

WEDDING GIFTS.

Trade Mark on
each piece.

915 BROADWAY
AND
36 MURRAY ST.,
New York.

Letters to the Editor.

REWARD FOR RETURN OF LOST WATCH —
CEDAR RAPIDS, Ia., Oct. 4, 1898.

Editor of THE JEWELERS' CIRCULAR:

We have a customer who has lost his watch, which we will describe: 16 size, open face, silver case No. 217295, Patek, Philippe & Co. movement No. 100011, the scientific grade. We wish to ask if you would place a notice in your journal? We would simply want stated the watch was lost, and we would pay suitable reward for its return.

Yours truly,

LUDY & TAYLOR.

EXPLANATION OF A MORTGAGE.

MEXICO, Mo., Oct. 2, 1898.

Editor of THE JEWELERS' CIRCULAR:

My attention has been called to an article in a recent issue of THE CIRCULAR in which, under the head of business trouble, it stated that I had placed a mortgage of \$1,500 on my property. The facts are these: I built a home in 1893 that cost me \$3,300. This was about \$1,300 more than I anticipated, and this fact, with the assistance of the panic, necessitated a mortgage. The one referred to in your journal was a renewal at a lower rate of interest. I have not seen the article you published, but if you have done me an injustice I am sure you are perfectly willing to make correction.

Very respectfully,

ROBT. D. WORRELL.

Assignment of E. B. Thornton & Co.

PROVIDENCE, R. I., Oct. 4.—Edward B. Thornton, who has been carrying on business as a manufacturing jeweler in Providence under the name of E. B. Thornton & Co., has made an assignment for the benefit of his creditors to Daniel McNiven.

Mr. H. Mason has opened a jewelry store at Merrick's news room on W. Market St., North Scranton, Pa.

Mrs. L. E. Willis, formerly of Montpelier, Vt., has removed to Fitchburg, Mass., and is now an optician with C. E. Webber, that city.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

The demand for Mystic Shrine pins such as inquired about recently by Alexander D. Munn, Pittsburgh, Pa., has been so pronounced that Charles G. Braxmar, 10 Maiden Lane, New York, is making these now for sale.

FLORENCE, Mass., Oct. 4, 1898.

Editor of THE JEWELERS' CIRCULAR:

Noting in last week's CIRCULAR (Sept. 28), under "Fashions in Jewelry, Silverware, Etc.," that in fine leather goods, tapir and sea lion skins are much used, I wrote to a New York leather house in regard to them, but they did not have them nor could they give me any information in regard to them. I am interested in leather goods and am making some with silver mountings. Could you give any information as to where these skins can be obtained?

Yours respectfully,

EDWARD A. HEWITSON.

ANSWER:—We understand that Wm. W. Hart & Co., importers and dealers in furs and skins, 47 E. 12th St., New York, can furnish tapir and sea lion skins, but the order for such goods must be placed two or three months ahead, as it takes time to get the skins.

MALONE, N. Y., Oct. 7, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please let me know who are manufacturers of clocks for hanging outside stores, to be lighted up with electricity.

E. E. MULLER.

ANSWER:—Among firms who can furnish hanging clocks for use outside stores are the following: E. Howard Watch and Clock Co., 41 Maiden Lane, New York; Seth Thomas Clock Co., 49 Maiden Lane, New York; Self-Winding Clock Co., 191 Grand Ave., Brooklyn, N. Y.; A. Staib, 668 W. Lexington St., Baltimore, Md.; Joliet Electric Clock Co., Joliet, Ill.; Johnson Electric Service Co., Milwaukee, Wis.

ATLANTA, Ga., Oct. 1, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly let us know who manufacture little silver hearts, plain, enameled and chased. Your kind attention will oblige.

Yours very truly,

MAIER & BERKELE.

ANSWER:—Among manufacturers of little silver hearts, plain, enameled and chased, are the following: Theodore W. Foster & Bro. Co., Providence, R. I.; Wightman & Hough Co., Providence, R. I.; T. W. Adams & Co., 11 John St., New York; S. M. Lewis & Co., 37 Maiden Lane, New York.

DUNKIRK, N. Y., Oct. 3, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you please tell me where I can purchase elks' teeth in the rough for mounting? If so, you will confer a great favor, and oblige,

J. W. WARE.

ANSWER:—We understand that there is nobody who makes a regular business of selling elks' teeth in the rough for mounting. Manufacturers of charms, emblems, etc., have to depend upon getting them from hunters and trappers. We think, however, that H. H. Tammen, 1516 Arapahoe St., Denver, Col., keeps some in stock.

RICHMOND, Va., Oct. 7, 1898.

Editor of THE JEWELERS' CIRCULAR:

If you could give us the address of a dealer, or better, several dealers, from whom we might be able to purchase an eight day clock with wooden movement your kindness will be appreciated by

Yours very truly,

THE S. GALESKI OPTICAL Co.

ANSWER:—There are no firms that have for sale eight day clocks with wooden movements. The manufacture of wooden movements was abandoned over 40 years ago. We cannot learn of any that have been made since that time. On rare occasions an old wooden clock falls into the hands of some clock repairer or dealer in antique goods, for repairs. It is possible that an "ad." in THE CIRCULAR might put correspondents in communication with some one who has for sale a clock such as they want.

Geo. J. Fisher has opened an attractive store at 192 Main St., Middletown, Conn. Mr. Fisher was formerly with Clark & True, that city.

APPLY FOR...

"The Little Brown Booklet,"

"The Felt Covered Booklet,"

"'Twill Serve You Right Well.'"

(Specials.)

In your efforts to corral the \$\$\$

We will aid you if you

"WATCH US FOR WATCHES."

October 12, 1898.

Chapman

195 & 197 Broadway,

Western Union Building, New York.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A FIRST-CLASS watchmaker would like position after Oct. 18th; best tools; best references. Address Waltham, care JEWELERS' CIRCULAR.

SITUATION WANTED by jeweler of 30 years' experience as superintendent manufacturing bright and colored jewelry, also silver novelties. Address Jeweler, care JEWELERS' CIRCULAR.

A MAN, 37, desires position with manufacturer or jobber, as salesman; either city or road; has extensive experience in handling all grades of watch cases; would engage in any line; A1 references. Address "Maiden Lane," care JEWELERS' CIRCULAR.

WITH RELIABLE HOUSE as assistant watch repairer, young man, American, single, no bad habits, seven years' experience in general line; own tools; reference O. K.; city or large town in New England or middle Atlantic States preferred; wages \$12. Address B., care JEWELERS' CIRCULAR.

BY WATCHMAKER, jeweler and drug clerk, six years' drug experience and 14 years at bench; will take charge of stock for bench room or will wait on drug trade for all or part window tent; or will accept position at fair wages or good commission on work; have good set tools; western States preferred; A1 references. Address Frank Jones, Enid, Oklahoma.

Help Wanted.

A WATCHMAKER (Urmakare); correspond in English or Swedish; with Alfred Northfield, St. John's, Newfoundland.

WANTED—A watch and clock repairer to work in Brooklyn. Address, stating salary, W. McD, care JEWELERS' CIRCULAR.

WANTED—A first-class letter and jewelry engraver; permanent position to a good workman. Address F. H. A., 1107 E. Long St., Columbus, O.

YOUNG MAN as salesman for New York and neighboring cities to carry a general line of jewelry. Address Salesman, care JEWELERS' CIRCULAR.

WANTED—A good engraver who has some knowledge of optics; send photo, sample of engraving and references; permanent position. Address F. R., care JEWELERS' CIRCULAR.

WANTED AT ONCE, a good engraver, optician and salesman; permanent position and good salary to competent party. Address L. M. Piccard, 1233 Fulton St., Brooklyn, N. Y.

WANTED—A GOOD ENGRAVER and salesman; fair wages and steady employment with a first-class house; send samples of engraving. Address T. A. Beguelin, 71 Nassau St., New York.

WANTED—WATCHMAKER AND ENGRAVER; permanent position to right man; New York State; address with references and sample of engraving, "Permanent," care of JEWELERS' CIRCULAR.

WANTED—A young man, good salesman, who can keep stock in good order, engrave and do clock repairing; send photo, samples of engraving, references; state salary. E. P. Wheeler, 204 Market St., Paterson, N. J.

Miscellaneous.

AUCTION SALES—Consignments solicited from manufacturers and jobbers of silver plated flat and hollow ware, silver and silver plated novelties, plated and gold jewelry. Trade sales weekly. Charges moderate and prompt returns. Reference given. Correspondence solicited. Union Auction Co., 79 Murray St., New York.

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Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, We-terly, R. I.

Opportunity to rent Jewelry and fancy leather goods dept. in well known dry goods house of Wm. Jackson, 6th Ave, cor. 18th St., N. Y. City. Must have ability and capital, and guarantee to keep ample stock up to date at all times. Address: Wm. Jackson Bagot, 6th Ave., cor. 18th St., New York.

To Let.

STORE AND OFFICES TO LET; rent \$150 and up; also for light manufacturing. 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELTIES, TABLE WARE, MEDALS, BADGES, ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Pacific Northwest.

Otto Elwell, jeweler, from Castle Rock, is now located in Kelso, Wash.

C. G. Tingry, jeweler, Portland, Ore., has received a deed for \$1,800.

W. A. Engles, South Bend, Wash., has just returned from a hunting trip.

N. C. Engberg, Sodaville, Ore., expects to open a jewelry store in Brownsville soon.

J. E. Robinson, Kelispel, Mont., has moved his business into the new Noffsinger building.

F. S. Barnes will build a store at Forest

Grove, Ore., which he will occupy with his jewelry store.

Hugh Neely, jeweler, Bandon, Ore., was married at that place on Sept. 30 to Miss Rosa T. Harth.

Walter Smith, an experienced jeweler of Rockford, Wash., has purchased the fixtures and goodwill from W. D. Linticum, Genesee, Idaho, and will open a new line of goods in the latter's old place of business next Monday.

Nathan Phillips, jeweler, Seattle, Wash., has sworn out a warrant of arrest, charging E. Emanuel with larceny by embezzlement. The amount involved is about \$100. Emanuel was in his employ as a collector and traveling man.

The firm of Challoner, Mitchell & Spring, Rossland, B. C., have dissolved partnership. John W. Spring will continue the business, and the same firm doing business at Victoria, B. C., have dissolved, John W. Spring retiring.

Frank M. Whiting & Co., North Attleboro, Mass., have produced and just placed upon the market a very elaborate, highly artistic border design used in a complete line of hollow ware, such as tea sets, pitchers, berry bowls, bread trays, bonbons, etc. This design is perhaps the best piece of work ever executed by the firm and they point to it with pardonable pride. Their general line of novelties and flat and hollow ware is more pretentious than any of their previous efforts and will undoubtedly thoroughly please the firm's old customers and at the same time add new ones to the list.

Commercial Law Points.

Carefully compiled from the latest decisions of the highest courts.

One is not liable for holding himself out as a member of a firm unless the debt was incurred through reliance on his credit as an inducement thereto.

Title to personal property remains in the seller, when sold on condition, until the condition has been complied with, so that on breach thereof he is entitled to recover the property.

If there has been a bona fide controversy and a compromise thereof, such settlement, in the absence of fraud or mistake, is binding upon the parties thereto, as an original contract.

The prepayment of freight by the seller on goods sold and shipped to one who purchased from him is prima facie evidence of an intention to retain title therein while they were in transit.

Sales by samples imply a warranty that the goods shall be of like quality and character as the samples, and contemplate an inspection by the buyer and an opportunity to make such inspection after receipt.

Where there is no direct obligation to pay an account, the fact that one to whom it was rendered retained it for a long time without objection does not give a right of action as on account stated.

The legal definition of insolvency is not "the condition of a man who is unable to pay his current demands as they mature," but it means not having money, goods or estate sufficient to pay all debts or liabilities.

The Osborn Jewelry Co. are a new enterprise in Clyde, N. Y.

Chas. E. Morley, Jordan, N. Y., has moved into a larger store.

Frank N. Levison, of New Rochelle, N. Y., has opened an optical establishment at 136 E. 42d St., New York.

The Sheriff, Oct. 7, sold the goods in the Stewart Bros. jewelry store, Huntingdon, Pa., on an execution issued by Mrs. Kate Stewart.

Clark & True, Middletown, Conn., have just completed several improvements to their already attractive store. They have put in a new ceiling, new electric connections, etc.

C. C. Bradley & Co., Batavia, N. Y., will place in their store at an early date new oak trimmed plate glass wall cases, and completely change the interior arrangement of their show cases.

THE SWAN FOUNTAIN PEN.

**Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the insides to Provoke
an Energy.**

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.**
- 3 Sizes Self-filling Swans.**
- 3 Sizes Adjustable Feed Swans.**

MABIE, TODD & BARD,

NEW YORK AND LONDON.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.

And the improved

Automatic Eye-Glass Reel.



Pat'd Nov. 30, '94

**SEND FOR
CATALOGUE C.**



No. 149

37 MAIDEN LANE,

NEW YORK.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, \$15 00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



Connecticut.

H. B. Wilson, a former South Norwalk jeweler, is now located in Middletown.

Colonel and Mrs. W. J. Leavenworth, of Wallingford, have started for a trip to the Pacific coast.

A. Franke, graduate optician, Bridgeport, has removed from 165 State St. to 392 Main St.

Holmes, Booth & Haydens, Waterbury, are making extensive repairs and additions in their plant.

Jeweler H. D. Gwillim, of Bristol, has gone to Portland, Me., where he is employed in a jewelry store as engraver.

W. V. Blair, jeweler, Meriden, lost a \$300 diamond stud out of his shirt bosom last Saturday night. It is supposed the screw attached to the diamond worked loose from its setting.

All departments of the Meriden Britannia Co., Meriden, are rushed with orders, with every prospect of the Fall trade exceeding that of recent years. Many sections of the factory are operated on alternate evenings until 9 o'clock P. M.

Egbert Bartlett, aged 80 years, one of Ansonia's most prominent and most respected men for many years, died last week. His wife, who died a year before him, was a granddaughter of the famous clockmaker, Eli Terry. Her father was Henry Terry, of Plymouth.

Rev. Joseph Irons, formerly a Hartford pastor and now of Atlanta, was in Hartford, Oct. 7 on business. He made a short stay and immediately returned south, where he is traveling for the William Rogers Mfg. Co. Mr. Irons says a good Fall trade is confidently expected in the south.

The fine church edifice which the late Chauncey Jerome, the famous clock manufacturer, erected at his own expense in New Haven in his palmy days, just before financial disaster overtook him, has, after being in the possession of the Baptists for many years, been sold for \$25,000 to the Italian Catholics of that city.

W. H. Reama and F. W. Reama, formerly of South Meriden, have located in Springfield, O., and formed a company known as the Reama Bros.' Silver Plate Co. The factory does gold, silver, nickel, brass and copper plating, oxidizing, etc. W. H. Reama is president and treasurer and F. W. Reama is secretary and superintendent.

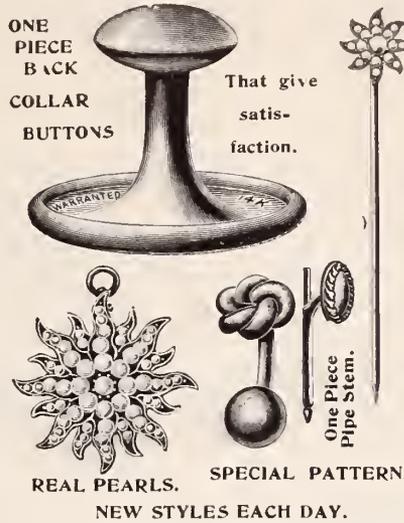
Birmingham, Ala.

M. E. Linnehan has returned to this city after nearly a year spent in Georgia. He will, no doubt, re-enter the jewelry business.

The C. N. Maxwell Jewelry Co., at Tuscaloosa, will sell the opera tickets there this season. This is considered a very fine arrangement for the patrons of the theatre.

W. A. Parrish, who came here from Gadsden, Ala., six months ago and opened a good sized stock of goods on Second Ave., has had pretty hard luck. His family has been sick, and he was not able to give first class attention to his business. He hopes to get all fixed for the Winter in a few days, and is now arranging a location.

W. C. Crosman, Auburn, N. Y., has had a new plate glass front put in his store.



QUALITY AND Workmanship
QUALITY AND Style
Sell Jewelry.

OUR FALL LINES NOW READY.

CALL FOR OUR MAKE AND GET THE BEST.

Hancock, Becker & Co.,
7 Beverly Street,
PROVIDENCE, R. I.

NEW YORK OFFICE,
3 MAIDEN LANE.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED 1850.

C. F. RUMPP & SONS,

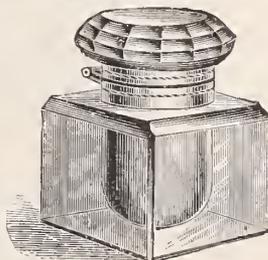
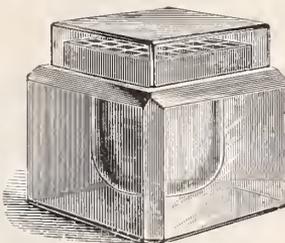


FINE LEATHER GOODS,

Fifth and Cherry Streets,
Philadelphia:

Special Catalogue for Jewelers.

New York Salesrooms:
621 BROADWAY.



A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

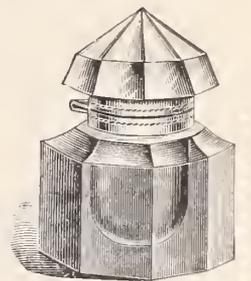
CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



BONDS UNDER SILVERWARE LAW

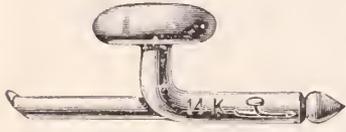
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UNITED STATES GUARANTEE CO., 111 Broadway, NEW YORK.

Write the Company for Explanatory Circular.

"Nothing Succeeds Like Success."

THE NEW



LARTER STUD

Is creating talk and having a great sale.

Overcomes all objections to the Spring Back Stud.

Fits any style shirt with button holes or eyelet holes, without annoyance of working out of shirt or fear of loss.

Is made in 14k. Gold in one hundred and sixty different patterns and sizes.

....Ask to See Them....

WRITE.. LARTER, ELCOX & CO.,
21 and 23 Maiden Lane, New York.

Save Your Silver!

Ordinarily, good silverware should last a lifetime, and hold its original brilliancy quite as long, providing the right material is used in cleaning and polishing.

All polishes will make silver shine, but that is not the point; economy must be considered as well as results. This is the cardinal merit of

SILVER CREAM :

it is the most economical polish made as well as the most efficient; it saves silverware because it cleans it easily. It does not require muscular exertion to produce a lustre; its effect on silver is similar to a fine toilet soap on the hands, it simply removes the matter accumulated and leaves the surface in its natural condition, clean and highly polished, just as it comes from the factory. It is impossible to put an artificial lustre on silver; the best that can be done is to restore its natural brilliancy.

Polishes that necessitate hard rubbing will gradually wear away the delicate surface of silverware, and will in time destroy the brilliancy imparted by the burnisher.

In order to introduce SILVER CREAM to new customers we are making this extremely liberal offer:

Send us an order for 1/2 gross of half pint bottles, the 25-cent size. The price is \$9 (only 12 1/2 cents per bottle). With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nicked display stand for displaying the polish on the counter, together with circulars and show cards.

J. A. WRIGHT & CO., KEENE, N. H.

Makers of the famous RED STAR CLEANING POWDER.



San Francisco.

TRADE OUTLOOK.

A recent rain throughout the State will no doubt have a good effect on business in general, and the jewelry trade will get its share. The jobbers are stocking up as fast as they can in anticipation of a big Fall season, and the retail stores are beginning to realize that the Fall trade has started.

Mr. Sijert, Chehalis, Wash., is in San Francisco taking a course in optics at the Standard Optical Co.

R. R. Haskell, of Haskell & Muegge, returned a few days ago from the north. His trip was a success.

J. H. Birnbaum has returned home to Los Angeles, Cal., having spent two weeks in San Francisco.

H. L. Rothschild, of Rothschild & Hadenfeldt, has just completed a trip through the southern part of the State and met with much greater success than he expected.

Henry Kahn, senior member of Henry Kahn & Co., has just returned from a seven months' trip through Europe, having spent the most enjoyable time of his life.

W. G. Glidden, coast representative for R. Wallace & Sons Mfg. Co. and E. G. Webster & Son, reports business very good. Mail orders are coming in pretty lively.

Leo Haas, Haywards, Cal., since finishing a course of manufacturing jewelry with Moncismais & Jones, San Francisco, is now studying watchmaking with his brother Ed. Haas, jeweler, Haywards, Cal.

Among the eastern travelers recently in town were the following: J. A. Limbach, Theodore W. Foster & Bro. Co., Providence, R. I., who left for Chicago Sept. 28; Wade Williams, Arnold & Steere, Providence, R. I.; F. H. Carpenter, R. F. Simmons & Co., Attleboro, Mass.

Shreve & Co. have in their window, among other things, the elegant gold medal which was awarded to California for the best display of horticultural products in competition with European countries at the International Horticultural Exposition, held at Hamburg, Germany, in 1897.

J. H. Birnbaum, Los Angeles, Cal.; Harry Morton, San Jose, Cal.; G. Heitkemper, Portland, Ore., and O. M. Campbell, Petaluma, Cal., were in 'Frisco last week making several good purchases for their stores. G. C. Wilkins, Red Bluff, Cal., was in the city buying an entire new stock.

Pacific Coast Notes.

R. H. Curry has opened a jewelry store in Berkeley, Cal.

Johnson & Owenby have opened a jewelry store at Logan, Utah.

G. Krayenhef, Phoenix, Ariz., has been advertising his business for sale.

H. E. Paul has opened a new jewelry store on E. Main St., Oakland, Cal.

Treasure valued at about \$20,000 has been uncarthed in a canyon four miles north of Ensenada, Lower California, by two Americans. It is supposed to be gold, jewelry, etc., that a young San Francisco jeweler absconded with about 20 years ago and buried there.

J. S. Zilliken will open a jewelry stock in Vineland, N. J.

Established 1879.

Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

News Gleanings.

H. Heitzelman, Pierre, S. Dak., has sold out.

W. E. Brown has removed from Mt. Vernon, Ia., to Waterloo, Ia.

F. S. Hester, Lawrence, Kan., has paid off a realty mortgage of \$1,500.

P. J. Maday has removed from Lamont, Ill., to 915 Broadway, Joliet, Ill.

H. T. Whaler, jeweler, is seriously ill at the Hotel Miami, Miami, Fla.

S. D. Armstrong has discontinued his jewelry business in Wharton, Tex.

J. W. Mahan, Leadville, Col., has given a chattel mortgage on tools for \$28.

Louis Hanson has opened a new stock of jewelry in Devil's Lake, N. Dak.

The Southbridge Optical Co., Southbridge, Mass., are working overtime.

Willis M. Cates, Portland, Me., is on a hunting trip in the Moosehead region.

H. L. Dodge has just opened a new stock of jewelry in Castlewood, S. Dak.

Shearer Brothers have sold out their entire stock of jewelry in Montezuma, Ia.

Jeweler Starr will remove from Bowling Green, O., to 423 Adams St., Toledo, O.

J. S. Crandall & Co. have opened a jewelry and bicycle store in Fairmont, Minn.

The death is reported of Bert Zimmerman, of Zimmerman Bros., Warrensburg, Mo.

M. C. Rosenfield, Leavenworth, Kan., has greatly increased the facilities of his store.

J. Ridley is reported to be closing out his stock of jewelry in San Francisco, Cal., at auction.

Leo Slonim, New Brunswick, N. J., has added to his establishment a jeweler and watchmaker.

Mrs. Nannie Fauntleroy has purchased the entire stock of jewelry of H. Stricker, Catesville, Tex.

J. R. Meyers, jeweler, has removed with his stock of goods from Independence, Mo., to Galena, Kan.

E. L. Daron, a graduate optician, has started in business corner Front and Pine Sts., Harrisburgh, Pa.

The jewelry stock of Fred Feldman, George, Ia., was damaged to a considerable extent by a recent fire.

S. L. Dey, Jr., Terrell, Tex., has just paid off a chattel mortgage amounting to \$350 on his furniture and fixtures.

It is announced that the F. D. Johnson Jewelry Co., Lynchburg, Va., have decided to close out their business in that city this month.

Robert Lerch, until recently employed by Fox & Fulmer, Easton, Pa., will shortly open a jewelry store on Northampton St., that city.

The Gilman & Wilson Furniture Co. and Guthman Bros., jewelers, Youngstown, O., consolidated on Oct. 1, and hereafter the business will be conducted under the firm name of Guthman Bros.

The entire jewelry stock of S. K. Kline, Colorado Springs, Col., was burned out in the recent fire which did an estimated damage of \$1,000,000 to the city, having swept three solid blocks of the business part of the town.

T. J. Morrow, jeweler, Holyoke, Mass., last week bought the entire stock of F. L. Taber, also a High St. jeweler, for a consideration of between \$10,000 and \$15,000. With the purchase goes a lease of the block, the full details of which have not yet been arranged. Mr. Morrow will also run his present store until the stock has been sold and will then move into the store formerly occupied by Mr. Taber. Mr. Taber will go out of business and plans to go west for a time. Mr. Morrow has been in the jewelry business in Holyoke for the past 15 years, and has built up a large trade. Possession of his new property was immediately taken. Mr. Taber's business was founded in 1848, by his father, L. A. Taber. F. L. Taber entered the business in 1870, and for the last 28 years has confined himself closely to business with considerable financial success. Mr. Taber has formed no definite plans for the future.

Jeweler Samuel J. Kaufman, who occupies with H. J. Hayes & Co. the store in the William Goodrich building, Chapman, N. Y., has leased the store in the Geo. L.



Royal Worcester Porcelain

is particularly adapted for

**Wedding Presents,
Holiday and Birthday Gifts.**

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

A. WALLACH & CO.,

Manufacturers of

**Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.**

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger.

New York.

Established 1848.

**WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS**

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.



Stella Music Boxes

ARE UNEQUALLED FOR

**Sweetness,
Harmony and
Volume**

of tone, and have smooth
metallic tune sheets playing
thousands of tunes.

Why Not handle a line of Music
Boxes the sale of which
you can control and

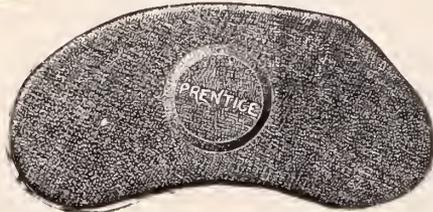
Make Money?

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE,
NEW YORK.

*When Others Fail
The Prentice Pleases.*

CONVENIENT because case opens with one hand.
COMPACT and so occupies smallest pocket space.



YOUR
JOBBER
HAS
IT.

**E. Kirstein
Sons Co.,**

ROCHESTER,
NEW YORK.

Manufacturers of

UP-TO-NOW SPECTACLE AND EYE GLASS CASES.

Judicious Buyers

are invited to examine our recently imported assortments of

**Pearls, Rubies, Sapphires, Emeralds,
Olivines, Opals, Rose Diamonds,**

and other fancy gems.

Also complete lines of **Garnets, Amethysts
and Doublets, and all Imitation Stones.**

GOODFRIEND BROS.,

9-13 MAIDEN LANE, NEW YORK.

LAPIDARY WORKS: 93-95 William St., New York.

PROVIDENCE: 174 Weybosset St.

Telephone: 662 Cortlandt.



\$24 GROSS. LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
\$34 GROSS. And will Stand a Gold Acid Test.
\$48 GROSS.
WM. LOEB & CO., Providence, R. I.
U. S. PAT. OFF. W. L. & CO. RINGS.



Manufacturers of

Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N. Y.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED
1854



MANUFACTURERS
OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Morris building, and will take possession, with an increased stock, about Nov. 1.

Ashley Harger will open a repair shop in Waterloo, Wis.

The business of the Est. of Oscar Sewell, Lebanon, Mo., has been closed.

The business of E. Wexler, Asheville, N. C., who recently died, is closed.

In a fire in Asbury Park, N. J., last week the jewelry store of D. Lafer was affected.

E. L. Daron has opened a jewelry store corner of Front and Pine Sts., Steelton, Pa.

Dr. Jones, Lostant, Ill., has sold his jewelry store to Mr. Shaneybrook, of Gridley, Ill.

The business of Wheeler Mayo Mfg. Co., Newark, N. J., is closed under a mortgage.

Chas. Rixton, jeweler, 274 Main Ave., Passaic, N. J., has opened an optical parlor.

In a fire in Lowell, Ind., E. J. Pixley's jewelry store was among the businesses destroyed.

Lieberman & Blumberg, Auburn, N. Y., have removed to one of the new stores on State St.

C. C. Radatz has removed from St. Charles, Minn., to Waseca, Minn., where he will open a jewelry store.

A. F. Edwards is continuing the business of the late R. W. Edwards, Oakland, Cal., under the old style.

W. L. Coffman, traveling optician, has returned to Waterloo, Ia., where he will remain for a month or so.

B. F. Straub & Son, Faribault, Minn., have moved their jewelry stock to the Mortenson & Wachlin building.

A. T. Morrison has purchased the stock of jewelry, toys and notions of F. J. Lanz, Peru, Ill., and is auctioning it off.

C. H. Saake, Crookston, Minn., is disposing of his jewelry business and intends to go away for the Winter, at least.

E. C. Long, jeweler, Lee, Ill., has bought the "Card House" of O. Wormley, and will fix up the lower part for his business.

Under the name Phoenixville Silver Ware Co. W. Wardwell has started a new feature in the jewelry business in Phoenixville, Pa.

A. A. Jeaneret has purchased from his father, A. E. Jeaneret, Southbridge, Mass., the latter's jewelry and repairing business.

J. Milton Peck, of Newfield, N. Y., has accepted a position with W. C. Crosman, Auburn, N. Y., as salesman and engraver.

F. W. C. Foulkers, West Superior, Wis., has been adjudged a bankrupt, and a meeting of his creditors will take place Oct. 19.

Theo. M. Fisher, Auburn, N. Y., has discontinued his confectionery stock and substituted pianos and general musical merchandise.

Mrs. Martha Gipperich, wife of M. A. Gipperich, jeweler, Richmond, Va., died at the home of her husband, 510 Mosby St., after a long illness, Sept. 26. Deceased was the mother of a large family. She was in the 53d year of her age, and was active until her recent illness.

Channing Wells, son of President Wells, of the American Optical Co., Southbridge, Mass., is to be united in marriage early in the coming month to Miss Kelly, of St. Louis, and is fitting up a fine residence in Southbridge for occupancy on their return to that place, where Mr. Wells is connected with the optical concern.

A Line of Beauties.



Fahys "Honest" 14Fk. Gold Filled Cases.



The largest and most complete line of 12 size cases on the market. Thin and compact in shape. Comparison invited.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING.

NEW YORK.

Providence.

A semi-annual dividend of 3½ per cent. has been declared payable on Oct. 10 to preferred and common stockholders of the James A. Foster Co.

C. C. Darling & Co. have removed their plant to the Fuller building, corner of Sabin and W. Exchange Sts.

George H. Sturdy, electroplater, who has been confined to the house by an attack of rheumatism for some time, has recovered.

D. F. Adams has removed to his former place of business at 129 Eddy St. The shop thus vacated at 53 Clifford St. will be occupied by T. E. Bennett & Co.

Arthur Ostby, superintendent of Ostby & Barton Co., and Mrs. Ostby have gone on a hunting and fishing trip to Umbagog Lake and vicinity, in Maine.

J. L. Crandall has taken out a patent for a new device in chain bracelet padlocks, whereby the front is rolled in instead of being soldered on as heretofore.

The Mossberg & Granville Mfg. Co. announce that the active connection of Frank Mossberg with that company has been severed and he will no longer act as their representative. His withdrawal, however, will not, they say, alter the policy of the company.

A meeting of the executive committee of the Manufacturing Jewelers' Salesmen's Association was held last Friday evening. A meeting of the association was called for the following Saturday evening, when the outgoing committee were to make their report.

J. F. Carroll, representative of Schlesinger & Meyer, Chicago, stopped at the Narragansett Hotel a few days last week. M. H. Lebolt, buyer for A. M. Rothschild, Chicago, visited the trade in this city last week. J. J. Coyne was in town the past week placing orders for Mandel Bros., of Chicago.

Frank P. Dean, who for over 25 years has been foreman of the electroplating plant established by the late George F. Sturdy, has purchased the business, which he will continue at the same location as proprietor. Miss Agnes F. Sturdy, who

successfully conducted the business after her father's death, will associate herself with Conley & Straight, refiners.

The plant of Parks Bros. & Rogers, who have recently doubled their working space in the Manufacturers' building, is now claimed to be the largest establishment for the manufacture of jewelry on one floor. New departments added include alluloid working, plating and enameling, and a plant for recovering gold from scraps is to be installed. All materials used in the finished product are made on the premises.

Articles of incorporation have been filed with the Secretary of State by Charles H. Fuller, E. E. White, F. L. Jackson, Charles H. Butts and others, by which the business conducted under the name of George H. Fuller & Son will be continued under the name of George H. Fuller & Son Co. The company have organized as follows: Charles H. Fuller, president and treasurer; E. E. White, secretary, and C. H. Fuller, J. H. Mather, F. L. Jackson, C. H. Butts, E. E. White, directors. This factory was founded in 1858 by the father of the present head of the business.

The Attleboros.

The Pittsburgh Knights Templar conclave made a great deal of industry in several local houses.

Charles F. Aldrich, 75 years of age, a former Attleboro jeweler, was married last week to a Pawtucket lady one year younger.

Frank Nerney, son of Peter Nerney, of the Bay State Optical Co., had a narrow escape from serious injury last week in his father's shop. A big zylonite explosion took place very near him, and he was quite severely burned.

David E. Makepeace, of D. E. Makepeace & Co.; Charles M. Robbins, of C. M. Robbins & Co., and William H. Smith, of Smith & Crosby, attended last week the gathering of the Ancient and Honorable Artillery Co. in Quebec.

After serving for 19 years with the Watson & Newell Co. and their predecessors, the last six as foreman, Herman A. Ackerman has left that house. With him goes Philip Maher, another trusted employe. They have erected a factory in South Attleboro, where they intend to start in the jewelry business on their own account.

The Attleboro Tool Co. made a new departure last week. Heretofore they have contented themselves with the repair of the machinery used in making jewelry. Now they have begun to manufacture it, a feature they proposed to introduce sooner or later when they started. They will begin with an initial order for 50 machines for an out-of-town house.

Canada and the Provinces.

J. E. Wilmot, watches, etc., is commencing business at Ottawa.

Paul Pequegnat, Berlin, Ont., has given a bill of sale for \$600 to J. B. Bitzner.

J. McMillan has closed his business as watchmaker and jeweler at Golden, Man., and has removed to Miami, Man.

A. McMillan, Ottawa, has enlarged his store, extending it back some 10 feet. In the new addition he has put in show cases and fixtures.

The store of Bain Engelvin, hardware and jewelry, Treherne, Man., has been burned out. The loss is reported at \$7,000, and insurance at \$1,500.

Out-of-town buyers in Toronto the past week included: E. D. Wilcox, Uxbridge; J. S. Smith, St. Catharines; W. J. Maybee, St. Catharines, and H. Richardson, Ingersoll.

S. J. Sargant and Thomas Sargant, manufacturers of regalia, Toronto, have assigned to E. R. C. Clarkson. Liabilities about \$5,000, with assets to about the same amount.

Ambrose Kent & Sons, Toronto, are very busy at present on extensive orders for class pins in connection with the opening of various colleges. The almost universal style for these articles is enamelled work in colors.

E. L. Williams, jeweler, Fort William, Ont., has assigned to F. R. Morris. His liabilities are estimated at \$1,500 and his assets at \$1,000. The cause of his failure is his recent removal into a new building and extending his business by the purchase of new stock beyond his means. He offers a compromise of 50 cents on the dollar.

Philadelphia.

Phaelzer Bros. & Co. have contributed \$25 to the Peace Jubilee fund.

J. Albert Caldwell arrived on the *Kaiser Wilhelm der Grosse* at New York last Tuesday. Mr. Caldwell had been abroad since June for the selection of several lines of the firm's extensive importations.

Edward Brown was sentenced to two years in the Eastern Penitentiary in Quarter Sessions Court on Wednesday on the charge of stealing a pair of opera glasses from the store of Lizzie C. Kempton.

The formal opening of Wright, Tyndale & Van Roden's new store, 1212 Chestnut St., took place last week, and attracted much attention by reason of its magnificent and varied display of fancy china and bric-à-brac.

A magnificent and costly display of opals was the feature that marked the first anniversary of John Wanamaker's new jewelry department, last Thursday. William P. Sackett, the manager, spent the greater part of last week in New York on business matters.

The following have been drawn on the current panel of Common Pleas juries: John W. Ford, jeweler and optician, 619 E. Girard Ave.; W. A. Satterfield, jeweler, 1802 Addison St.; Leon Lowenthal, jeweler, 2630 N. 16th St., and John Thomas, silver plater, 2120 Birch St.

The Public Buildings Commissioners have assigned Joseph Gaskill, now employed in the electrical department of the building, to study the method of operating the new tower clock so that he can take charge of it. It is expected that the entire clockwork will be completed and in operation by the beginning of the new year. The four dials are now in place.

C. G. Alford & Co., 193 and 195 Broadway, New York, have just issued a "Confidential Price List of Special Watch Movements and Complete Watches." The price list is a well printed, well gotten up affair, conveniently arranged so as to serve as a ready book of reference. Jewelers who have not yet received a copy of this pamphlet will do well to write for one.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, OCT. 12, 1898.

No. 11.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Judging from the large number of buyers here in person, October, 1898, promises to be a banner month. There is now no question that the improvement is permanent, and from now till 1899 an unusually large movement of goods is looked for. Watch, watch case and clock manufacturers are unable to promptly fill orders and each week only aggravates their case. Optical houses report a firm business. Silver houses are busy, and general jobbing houses fully employed. The business of September was the best in eight years, with the exception of 1892, which was the red letter year with Chicago trade. Retail trade in the city is better than for the same time in several years.

Manager Boyd, Jules Racine & Co.—“We have had the best inquiry for fine Swiss watches the present season that we have had for many years.”

W. T. Meech, T. W. Adams & Co.—“It was the best September for the eleven years I have been here. We made 14k. goods only and can report that best goods are in increased demand.”

Planchamp & Becker Co.—“Business is in good shape with receipts of cases exceptionally good and prospects better than ever. Both branches of our trade, watch case repairing and plating, are better than they have been for some years.”

Juergens & Andersen Co.—“Business is fully up to '92, which up to that time we considered high water mark. Demand is for a better class of work than for some years and for higher priced goods, especially in diamonds.”

James W. Clark, of F. E. Morse Co.—“Shop is doing a nice business and sales have been good. We are having a good bit of work in the way of medals, class pins, etc.”

W. R. Bowes has given a chattel mortgage for \$450.

H. C. Rowbotham, of Rowbotham Co., just back, reports a big trade on the Pacific coast.

Mr. Pearsall, manager for J. H. Leyson Co.'s store, Salt Lake City, Utah, was a welcome guest here last Monday.

Jacob M. Becker, of Planchamp & Becker Co., has been appointed major on General Barkley's staff, Uniformed Rank Knights of Pythias.

C. D. Peacock and Harry D. Stevens were on the Illinois committee that attended the launching of the battleship *Illinois* at Newport News, Va.

J. W. Labertew, Anchor, Ill., stopped over to see the trade on his way back from Porto Rico, where he was a member of the United States signal corps.

A. W. Crawford, manager of George H. Cook's store, Phoenix, Ariz., was on a visit here last week. Mr. Crawford was formerly with G. W. Marquardt & Sons, this city.

A farewell dinner was given to Otto Stumpf by the salesmen and heads of departments of Otto Young & Co., Saturday night at Kinsley's. Mr. Stumpf has spent the majority of a lifetime with the firm and will open in business for himself as Otto Stumpf & Co., a catalogue house, at 185 Dearborn St., the present week. Fifteen covers were laid and business cares, past or future, were tabooed.

Buyers here last week were numerous and purchased more freely. The list included: R. N. Dodd, Springfield, Ill.; Mr. Kunz, Paxton, Ill.; Swanson Hylliard, Attica, Ind.; J. H. Gaard, Beloit, Wis.; F. M. Towner, Viroqua, Ill.; C. Wolf, Howard City, Mich.; J. Williams, Columbus, O.; Dr. F. W. Brand, Urbana, O.; J. F. Lindvoll, Moline, Ill.; Mr. Trask, Trask & Plain, Aurora, Ill.; Mr. Kuesel, of Kuesel & Puls, Milwaukee, Wis.; H. H. Thurlby, Creston, Ia.; W. L. DeGraff, New Buffalo, Mich.; Mrs. F. M. Brown, Pana, Ill.; J. W. Labertew, Anchor, Ill.; C. Wollgast, Galena, Kan.; W. C. Davis, Elkhart, Ind.; C. W. Gearhart, Oregon, Ill.; Wm. Bird, of Bird & Son, Aurora, Ill.; J. Pfeiffer, of the Pfeiffer Co., Cedar Falls, Ia.; Dr. A. McKellar, Blanchardville, Wis.; J. B. Eberhardt, South Chicago, Ill.; E. K. Crothers, Bloomington, Ill.; Geo. Hay, Attica, Ind.; Wm. Egermann & Son, Aurora, Ill.; C. M. Pfeiffer, La Grange, Ill.; T. W. Andrews, Ludington, Mich.; Will Chapman, Benton Harbor, Mich.; A. Meyer, San Francisco, Cal.; Mrs. A. A. Burbank, Rochelle, Ill.; H. E. McCoy, Battle Creek, Mich.; Frank House, Galva, Ill.; Mills & Hupp, Streator, Ill.; S. E. Dickinson, Hartford; C. F. Graff, Elkhorn, Wis.; W. G. Graff, Boscobel, Wis.; A. R. Knights, Dubuque, Ia.; T. H. Gill, Marenco, Ill.; C. J. Linden, Kankakee, Ill.; Dr. Paul Dombrowski, Peoria, Ill.; Lawrence Ehrurt, Pueblo, Col.; Mr. Pearsall, Salt Lake City, Utah; A. W. Crawford, Phoenix, Ariz.; J. W. Spence, Racine, Wis.; T. A. Simonds, St. Thomas, Ont.; Geo. F. Beach, Valparaiso, Ind.; F. A. Fenn, Clyde, O.; D. W. Pennell, Ohio City, O.; R. R. McComb, Stockwell, Ind.; C. N. Rigdon, Grove City, O.; H. W. Butzein, Ft. Washington, Wis.; C. E. Crouty, Bradford, Ill.; J. H. Seyler, Preemption, Ill.; J. H. Dowd, Fowler, Ind.; J. H. Haack, Luther, Mich.; Dr. Treck, Cordova, Ill.; C. M. Dean, Ironwood, Mich.; E. Demus, Hartford, Mich.; Ben Rane, Nunda, Ill.; R. M. Coffin, Lama, Ill.

Cincinnati.

Fox Bros. & Co. have a 32-karat diamond in the rough in their factory which they will cut this week.

The firm of L. Gutman will hereafter be L. Gutman & Sons, the two sons, Eli and David, having been admitted to the firm.

The John Holland Gold Pen. Co. are making improvements in their salesroom, which, when completed, will be the handsomest of the kind on the street.

The appraisers of the Clemens Oskamp store are still at work, and Mr. Dorst says it looks as if it will take another month to complete the appraisal. The stock is a large and valuable one.

Arthur Jonas will carry on the business of Jos. Jonas' Sons at the same place on Elm St. Hugo Jonas has retired from the firm, and is now negotiating with a firm to represent them on the road.

Joseph Becker, agent of Jos. Fahys & Co., has completed his usual monthly stocktaking, and found the balance sheet on the right side with handsome results. He says the increase has been steady.

Dulme Bros. have secured a beautiful store at 37 and 39 E. 4th St., which is now occupied by the Robert Clark Co., but will be vacated this week, and Duhme Bros. expect to have possession of it next week. They have ordered new fixtures and expect to be ready for business by the first of the month.

Active Revival of the Ohio Retail Jewelers' Association Desired.

COLUMBUS, O., Oct. 8.—The suggestion by Cincinnati jewelers that the Ohio Retail Jewelers' Association be actively revived meets with the approval of most of the jewelers of this city. They have long felt the need of such an organization, but it seems they lack a leader in the matter. There can be no doubt as to the good that will result from it if the proper interest is taken in the matter. Such associations have been of great benefit in other lines of business, and it will be the same in this. It is, however, suggested that local organizations be formed in each city of the State before a State association is attempted. The members will then take hold of the greater work with more vim and with a better understanding of what they need.

Dealers need to be brought into closer relations socially and otherwise, in order that they may conduct their business upon proper methods. They must work in each other's interests and keep the trade individualized.

What We Cannot Do.

We cannot produce gold from sea water, as was recently tried at West Lubec, Me.

We cannot change base metals into precious ones, as has been tried in Chicago.

We cannot produce sufficient gold and silver to meet the demands for our manufactured products without large receipts of sweeps and old gold and silver.

What We Can Do.

With our latest improved, up-to-date facilities we can produce the largest possible amount of gold and silver from sweeps or mixed metals. We can smelt sweeps and refine the product with the least possible waste, thereby securing the greatest value from the materials supplied us, and enabling us to pay the highest prices for sweeps and old gold and silver.

What We Are Doing.

We are doing a large sweep business and receiving consignments from all over the Union.

We give you an estimate on your shipment and send you check for the amount. If the size of check is not satisfactory we will return shipment and pay express charges.

Our methods are highly satisfactory to our customers, and will be to you. It is an aphorism with the trade, **ONCE A CUSTOMER OF GOLDSMITH BROS., ALWAYS A CUSTOMER.**

GOLDSMITH BROS.,

Sweep Smelters, Refiners and Assayers,

Office: 63-65 Washington Street,

Works: 5826 Throop Street,

CHICAGO.



JOHN F. TURNER,
Auctioneer,

Jewelry, Bric-a-Brac, Objets d'Art,

103 STATE STREET, CHICAGO.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist.

and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., - - CHICAGO

Minneapolis and St. Paul.

The Barr Jewelry Co., Minneapolis, have removed from 6 Washington Ave. N. to 400 Hennepin Ave.

Charles Peck, formerly with Wm. Donaldson & Co., Minneapolis, has accepted a position as traveling salesman for Sischo & Beard, St. Paul.

Rees & Blake, watchmakers, Minneapolis, have dissolved partnership. W. H. Rees will continue the business at the old stand, 30 S. 6th St.

Out-of-town jewelers visiting the Twin Cities on business the past week were: E. C. Bennett, Zumbrota, Minn.; W. E. Chamberlain, Great Falls, Mont.

C. C. Bergh, a jeweler, 87 E. 7th St., St. Paul, reported to the police last Saturday evening that he had been the victim of the "big mitt" game. Just when he could not tell. His clerk had shown a couple of strangers a tray of plain gold wedding rings, and, after looking the rings over, the men departed. Saturday six cheap rings were found to have been substituted for the gold rings by the swindlers.

Indianapolis.

H. C. Thomas, Washington, Ind., has just closed a successful auction sale.

D. W. Tucker, Albany, Ind., recently paid off a \$985 chattel mortgage on his stock.

Mr. and Mrs. J. C. Sipe have gone to housekeeping in their handsome new home on N. Penn St.

Wm. T. Marcy and wife have removed

from the Hotel English into their home on N. Alabama St.

Julius C. Walk has returned from a trip to New York, where he made some handsome purchases to add to his Fall stock.

H. C. Sheldon, Shelbyville, Ind.; John Sutherlin, Roachdale, Ind.; J. W. Hudson, Fortville, Ind., and George Drake, Pendleton, Ind., were in the city last week.

Detroit.

INDUSTRIAL OUTLOOK.

Business men of Detroit believe that this State is on the eve of a period of prosperity. Labor Commissioner J. L. Cox believes it also. In a report given out last week he states that wages have been increased in almost every locality and that hundreds of farm mortgages have been cancelled the last six months, because of the large crops marketed at high prices. On the other hand, city and village mortgages have increased, indicating a tendency on the part of merchants and business men to expand business and make new ventures. There is also a scarcity of labor. The rural communities have been prosperous for a goodly period, and now that factory employes are getting the benefit of the stimulant, a rapid return of good times is looked for. Many Detroit institutions are paying dividends this Fall for the first time since 1892, and are rushed with orders. The jewelers here are optimistic and all downtown dealers feel much encouraged.

Jeweler A. V. Loomis has removed his stock from Holland, Mich., to Washington, D. C.

B. J. Leonard, formerly with Smith, Sturgeon & Co., last week entered the employ of Roehm & Son.

Fred S. Palmer, a son of L. E. Palmer, jeweler, Rochester, has taken charge of a branch jewelry store at Orion, Mich.

O. O. Black, Alpena, Mich., was last week nominated by the Republicans there for Representative in the State Legislature.

Hugh Connolly is located in his new quarters at the corner of State and Griswold Sts., and will give a formal opening this week.

R. M. Merritt, Grand Marais, Mich., was in Detroit last week purchasing a stock, preparatory to opening a new jewelry store in that village.

Smith, Sturgeon & Co. manufactured the magnificent Past Commander's jewel last week presented to Past Commander Claude H. Chandler, by Detroit Commandery,

RELIABLE GOLD AND SILVER PLATERS

Prices Right.



When received.



When returned.

All Work Guaranteed.

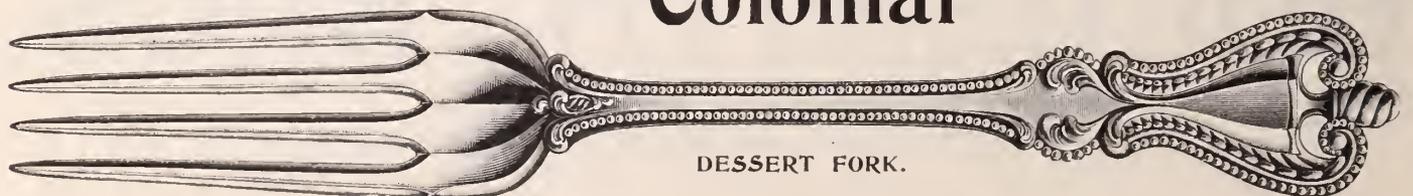
SILVERWARE REPAIRED AND REPLATED

Sercomb & Sperry Co. 147 1/2 STATE ST. CHICAGO

SOLD EXCLUSIVELY THROUGH THE JEWELRY TRADE.

Colonial

STERLING SILVER TABLE WARE.



DESSERT FORK.

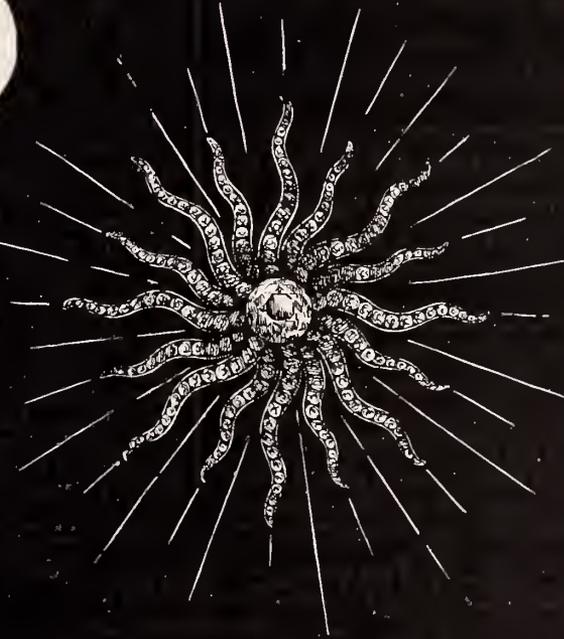
TOWLE MANUFACTURING COMPANY,

NEWBURYPORT, MASS.

CHICAGO, 140-153 STATE ST.

IMPORTERS OF
DIAMONDS, PEARLS AND PRECIOUS STONES.
& ECT.

DIA·MOND·S



JUERGENS & ANDERSEN. Co.

92. TO 98. STATE. ST.

STEWART BUILDING.

CHICAGO.

3RD. FLOOR.

Knights Templar. The crown surmounting the jewel is set with diamonds and rubies, the lettering is of raised gold and the monogram in three different colors. In the center of the cross is a large diamond so set that it can be detached and used in combination for a shirt stud. The background is of black enamel, with the lettering of the mottoes of the Knights Templar raised in gold.

St. Louis.

TRADE CONDITIONS.

The past week has been the one usually devoted to the Fall festivities. The St. Louis Fair has been in progress, and there have been two parades; the Veiled Prophets on Tuesday night and the South Broadway Merchants' Association on Wednesday night. The influx of visitors was large, but it is the universal opinion that the number was smaller than in former years. Two reasons are given for this, one being that the people are tiring of this form of entertainment, and preferring to come to the city when there is not such a crowd. The other is that street fairs have been very numerous in this territory this year, and people were satisfied with their own shows. Trade has been good in spots from the effect of the large number of people in town. Wholesalers in certain lines have done well.

F. H. Niehaus has opened a store at 1141 Olive St.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR.

.... CHICAGO.

Chicago Gold Pen Repairer.

**GOLD
PENS.**



Send me your work. Repairs of all kinds.

S. N. JENKINS, 103 State St., Chicago, Ill.

Otto Roemheld, formerly with Gerhard Eckhardt, this city, died at Hillsboro, Tex., on Oct. 1.

H. Hirschberg Optical Co. have removed to the southeast corner of 6th and Locust Sts.

Charles A. Gill, a salesman for J. Boland Jewelry Co. and who has been in the employ of the firm for 20 years, died at St. John's Hospital, on Oct. 2, from the effects of a surgical operation for cancer of the stomach. He had been ill for eight weeks, and on Sunday morning an operation was performed, and he died at 9.30 o'clock the same evening. He leaves a wife and a large circle of personal and business friends.

Mention was made some weeks ago of the attempted burglary of the safe of John W. Smith, 1125 N. 18th St. Smith is a diamond broker, and the thief did not obtain any of his diamonds but did get some of his money. When the robbery occurred the police were notified, and James Allen, a negro, was arrested on Sept. 19, and the same day a warrant was issued. When the case came to trial Smith identified Allen, and the Judge of the Court of Criminal Correction asked why he waited a week before applying for a warrant. Smith answered that as he did not know who the man was he did not think he could obtain a warrant under the circumstances. The Judge then discharged the defendant. Smith will now go before the Grand Jury, which meets shortly, and says he will spend \$5,000 to get justice.

Out-of-town jewelers in the city last week were: S. W. White, Hope, Ark.; W. B. Kerns, Bunceton, Mo.; D. F. Carpenter, Ft. Smith, Ark.; T. J. Walker, Eureka Springs, Ark.; J. A. Buckmaster, Rolla, Mo.; J. H. Tetley, Fredericktown, Mo.; A. Y. Boswell, Fairland, I. Ty.; Geo. Porth, Jefferson City, Mo.; John S. Stigler, Versailles, Mo.; C. Vankurin, Metropolis, Ill.; Paul Laresche, Jerseyville, Ill.; Chas. Mosby, Batesville, Ark.; C. C. Hayes, Columbia, Mo.; A. Buchroeder, of Bell Bros., Columbia, Mo.; Gene D. Thomas, Kirksville, Mo.; L. L. Alnutt, Chillicothe, Mo.; C. C. Paule, Burlington, Ia.; J. G. Withington, Sullivan, Mo.; J. T.

Crenshaw, Dermoth, Ark.; J. N. Rose, manager for A. K. Jobs, Water Valley, Miss.; D. F. Carpenter, Moberly, Mo.; J. B. Spangle, Chetopah, Kan.; Theo. Edsall, manager J. M. Blake Co., Hot Springs, Ark.; W. S. Williams, Marion, Ill.; Lee Skyles, Pocahontas, Ill.; John Hartmiller, Lebanon, Mo.; R. R. Green, Salem, Mo.; A. Lewis, Lewis Bros., McFall, Mo.; J. M. Hawley, Troy, Ill.; F. A. Dingler, Hennessey, O. Ty.; R. W. Phipps, Fulton, Ky.; L. W. Jones, Black Rock, Ark.; Carl Schmieding, Ft. Smith, Ark.; H. L. Dix, Holly Springs, Miss.; S. T. Schneider, Bonne Terre, Mo.

Cleveland.

A. T. Hubbard returned last week from a 10-days' stay in the east, where he made extensive purchases in anticipation of a large Fall and Christmas trade.

Mr. Galeshouse, who until recently held the position of watchmaker with The Schauweker Bros. Co., has accepted a similar position with The Cowell & Hubbard Co.

F. Van Buskirk, who for a number of years has been salesman with The Cowell & Hubbard Co., severed his connection with that house Oct. 8, and has accepted a similar position with The Bowler & Burdick Co.

Harry Garfield Deane, who for two or three years has been connected with the stationery department of The Cowell & Hubbard Co., has severed his connection with that house, having formed a partnership with John Boyd for the manufacture and sale of fine shoes.

E. C. Staley, recently with Tiffany & Co., has taken charge of the retail business of the stationery department of The Cowell & Hubbard Co. H. S. Adams, who has been connected with the department since its organization, will give his entire attention to the wholesale business of the department.

Capt. R. E. Burdick, who reached home from the front somewhat ahead of his troop, left for his annual trip to Europe on Sept. 23. He resigned his commission as captain of Troop A, First O. V. C., a few days before leaving, with the result that First Sergeant Mansfield, salesman with The Cowell & Hubbard Co., was advanced to the position of Second Lieutenant. Lieutenant Mansfield has been spending his furlough in Gloucester, Mass. He expected to reach home about the 11th, and will be mustered out on the 13th.

HESS & HINDERMAN, 1007½ OLIVE STREET, St. Louis, Mo.

....MANUFACTURERS OF....

SPECIALTIES IN GOLD AND SILVER PLATE, ALUMINUM, BRASS AND COPPER.

SILVER PLATING AND REPAIRING FOR THE TRADE.

For Nearly 20 Years the

F. E. MORSE COMPANY

have supplied the

Jewelers of the West

with

Memorandum Selections

of

Loose and Mounted Diamonds.

We solicit your orders
for

**Diamonds, Diamond Mountings
and General Trade Work.**

Complete Stock. Prompt Service.

Prices the Lowest. Quality Guaranteed.

Every reason why you should order of us.

F. E. MORSE COMPANY,

NOAH CLARK.

JAS. W. CLARK.

126 STATE STREET,
CHICAGO.

Kansas City.

The Oppenheimer Jewelry Co. will send an extra traveler on the road this week.

Bert Zimmerman, a prominent young jeweler of Warrensburg, Mo., died last week of typhoid fever. He was a son of A. F. Zimmerman, optician of that city.

The Jaccard Jewelry Co., who secured the contract for furnishing all the prizes for the flower parades of the Fall carnival, have been exhibiting them in their windows the past week. The prizes this year consist of vases, pottery, cut glass and fine art goods.

Wm. Wright, colored, one of the men charged with stealing \$150 worth of diamonds from Cady & Olmstead's a month ago, has been located in Des Moines, Ia., and a deputy marshal is now on the road to bring him back to Kansas City. His associate was Scab Childers, a negro, now in the county jail.

Last week was the regular Fall carnival in this city, and the out-of-town visitors were here in full force. Almost all of the jobbers had their travelers in for the week to meet their customers. The retail stores all tried to outdo each other in the beauty of their decorations, the result being some very handsome stores. Business was very brisk, both wholesale and retail, during the entire week.

The visiting jewelers whose names were found on the registers were: M. S. Swisher,

Emporia, Kan.; O. D. Shide, Manhattan, Kan.; Horace Charters, Crotty, Kan.; G. S. Catchadal, Superior, Neb.; L. S. Grim, Lebanon, Kan.; A. Calvet, Washington, Kan.; J. L. Potts, Marceline, Mo.; C. A. Ball, Hennessey, O. T.; J. B. Sheets, Blackwell, O. T.; Wm. Kinegen, Elma, Mo.; D. C. Calk, Lockwood, Mo.; E. E. Hohendobler, Perry, O. T.; S. J. Huey, Excelsior Springs, Mo.; C. W. Nelson, Cameron, Mo.; L. E. Hendrickson, Goodland, Kan.; Wm. Woolard, Olathe, Kan.; L. D. Willet, Hiawatha, Kan.; S. D. Rankin, Olathe, Kan.; R. J. Sproule, Alton, Kan.; John J. Stroth, Paola, Kan.; A. Buchman, Clay Center, Kan.; W. R. Bond, Bethany, Mo.; A. J. Kibler, Wellsville, Kan.; E. F. Forman, Greenleaf, Kan.; A. Manifold, Beloit, Kan.; W. E. Payne, Marceline, Mo.; H. W. Starke, Junction City, Kan.; C. S. Poole, Joplin, Mo.; F. S. Heston, Lawrence, Kan.; C. E. Conklin, Chanutte, Kan.; E. E. Seaman, Odessa, Mo.; G. W. Lewis, Malvern, Kan.; A. Z. Megede, Richmond, Mo.; D. D. Johnson, Sedgwick, Kan.; C. F. Bladis, Junction City, Kan.; W. S. Crellin, Topeka, Kan.; Otto Burkland, Ossawatimie, Kan.

Pacific Northwest.

H. L. Bancroft has opened his new jewelry store on Ballard Ave., Ballard, Wash.

Geo. Wagner has completed a new jewelry store at Monument, in eastern Oregon.

George R. Dobson, Spokane, Wash., has donated three handsome prize trophies to be given at the Fruit Fair this year in that city.

The County Court at Eugene, Ore., has now under consideration the matter of putting up a \$1,500 clock in the tower of the new Court House.

Sol Kaiser, representing Louis Strasburger's Son & Co., New York, was in Portland, Ore., a few days ago en route from San Francisco to St. Paul. He reported California business very much improved over last year, notwithstanding the extended drought. Portland he never found in better condition financially.

Among the travelers who visited Portland, Ore., recently were Zach. A. Oppenheimer, New York; H. Cronemeyer, Bawo & Dotter, New York; A. E. Charlesworth, Johnston Optical Co., Detroit, Mich.; A. M. Armer, Armer & Weinschenk, San Francisco, Cal.; Stanley Glidden, of New York, representing A. H. Bliss & Co., Codding & Heilborn Co., Townsend, Desmond & Voorhis Co., Niagara Silver Co., J. A. Deknatel. Mr. Holden, from San Francisco, representing Simons, Bro. & Co., has been among the northwest trade doing a successful business.

A. H. Rose, Auburn, N. Y., has removed to a new location on Genesee St.



Jewel Stand. No. 218-UW.



Oval Puff. No. 249WV.



Tooth Powder Box. No. 244-DY.



Cigar Holder. No. 215-10.

**For Christmas Gifts,
THE WAVE CREST WARE.**

You are just in time to write and receive a most beautiful work of art, our new '98 catalogue, illustrating the best selling line of novelties, for **Christmas** and Wedding Gifts. Our line has been double over that of last year. If wholly unacquainted with the line, will submit one or two samples for inspection. A few of the articles of our manufacture are Glove and Jewel Boxes, Trinket Trays, Photo Receivers, Toilet articles innumerable, Cigar Sets, Ferneries, Vases, Bric-a-Brac, etc., and a variety of small taking novelties, moderate in value and lightning sellers.

THE C. F. MONROE CO.,
Manufacturers of Wedding and Holiday Novelties,
Main Office and Factory, MERIDEN, CONN.

New York Salesroom, No. 38 MURRAY STREET.

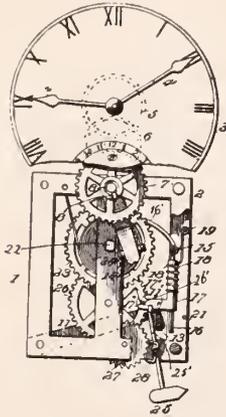
Kindly mention JEWELERS' CIRCULAR.



The Latest Patents.

ISSUE OF OCTOBER 4, 1898.

611,733. ALARM CLOCK. FERDINAND GUNDORPH, San Francisco, Cal., assignor of one-half to Joseph Schweitzer, same place. Filed June 18, 1897. Serial No. 641,388. (No model.)



The combination is an alarm clock, of a lever provided with a sliding and swinging catch, a wheel connected with the alarm-movement carrying a projecting pin engaging with the catch, and mechanism connected with the time movement for moving said catch off the pin, to set the alarm-movement.

611,748. WATCHCASE-SPRING. WILLIAM ARTHUR, Newark, N. J., assignor to the Newark Watch Case Material Co., same place. Filed April 27, 1897. Serial No. 634,122. (No model.)



A watchcase-spring the body of which is formed of sheet metal bent as described and provided with an opening, and a soft-metal core contained within said body.

611,881. BUTTON. HENRY WIRTH, Maiden, Mont., assignor of one-half to Charles Drosch, same place. Filed Dec. 22, 1897. Serial No. 662,986. (No model.)



In a button, the combination with a shank composed of a pair of resilient members terminally pointed and provided with oppositely disposed notches, of a hollow base provided with an aperture designed for the reception of the shank.

Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.

Pat. Mch. 17, '97.

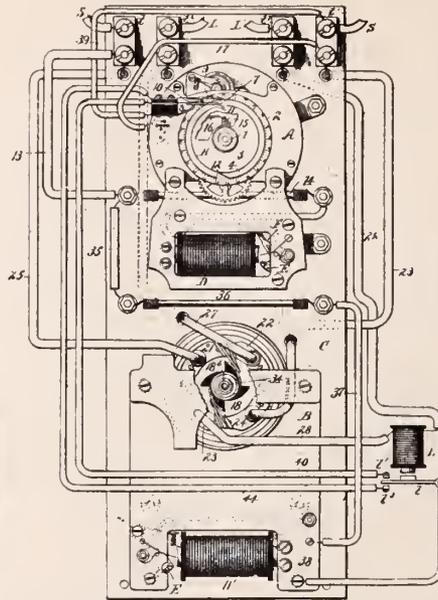


Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

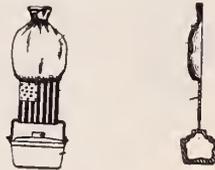
It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

611,822. ELECTRIC TIME-SWITCH. FREDERICK M. SCHMIDT, JAMES H. GERRY, and WILLIAM S. BARSTOW, New York, N. Y., assignors to the Self Winding Clock Co., same place. Filed Nov. 18, 1897. Serial No. 659,050. (No model.)



In a system of electrical distribution the combination with an electric-supply circuit and an electric-consumption circuit, of a switch controlling the supply of current to the latter circuit and an electric self-winding clock energized from said supply-circuit, and controlling the operation of said switch to open and close the same.

DESIGN 29,432. BADGE. DAVID M. J. WALL, Buffalo, N. Y., assignor to Lillie Wall, same



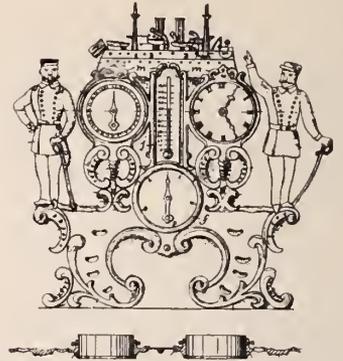
place. Filed July 8, 1896. Serial No. 598,482. Term of patent 7 years.

DESIGN 29,433. HANDLE FOR NAIL-FILES OR SIMILAR ARTICLES. JEAN THEOBALD,



North Attleborough, Mass., assignor to the Frank M. Whiting & Co., same place. Filed July 22, 1898. Serial No. 686,625. Term of patent 3 1/2 years.

DESIGN 29,434. CLOCK-CASE OR SIMILAR



ARTICLE. PETER BEST, Ellzabeth, N. J. Filed Aug. 25, 1898. Serial No. 689,525. Term of patent 3 1/2 years.
TRADEMARK 32,034. KNIVES, SPOONS, SHAVES, AND SHOE-TOOLS. HYDE MANUFACTURING Co., Southbridge, Mass. Filed May 19, 1898.



Essential feature.—A diamond shaped figure inclosing the fac-simile of the signature of "I. P. HYDE." Used since May 1, 1898.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring October 4, 1898.

- 247,765. MATCH BOX. JULIUS KEEBLER, Philadelphia, Pa.
- 247,873. SPRING LOCK FOR EAR RINGS. FRED R. BASSETT, Paw-Paw, Mich.
- 247,876. BRACELET. E. JOHN M. BECKER, New York, N. Y.
- 247,878. BRACELET. CHAS. A. BLAKE, North Attleborough, Mass.
- 247,884. STEM-WINDING WATCH. JOHN G. CARNAHAN, Oxford, Ind.
- 247,918. CLOCK FOR MAGIC LANTERNS. FRED A. JACKEL, Cincinnati, O.
- 247,951. WHEEL-CUTTING ATTACHMENT FOR WATCHMAKERS' LATHES. HENRY SARTORIUS, Chicago, Ill.

J. Charles Newcomer, jeweler, New Haven, Pa., has purchased the stock, fixtures and goodwill of C. A. McConeghey, jeweler, Ligonier, Pa., and has taken possession. The New Haven stock will be moved to Ligonier in a few days.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES. MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:

9 MAIDEN LANE, GILL BUILDING.

DR. KNOWLES' Optometry.

...PRIVATE COURSE IN...

SPECIAL RATES IN THE CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

A New Book, in cloth, Price, \$1.00.

For terms and important particulars, write to R. H. KNOWLES, M. D., 11 John St., care Jewelers' Circular, N. Y.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by THE JEWELERS' CIRCULAR PUB. CO.

By R. H. KNOWLES, M. D.

[Commenced in issue July 6, 1898.—Continued from
page 48, Sept. 28, 1898.]

PART VIII.

Asthenopia (Continuation).

The instruments for making tests for muscular weaknesses are many and some of them very expensive.

A simple means for determining the conditions of the muscles controlling the movements of the eye is found in the Maddox double prism, which consists of a disc, with the bases of the two ruby prisms joining each other; this is placed before one eye either in a trial frame or held in front of the eye, and the patient's attention is directed toward a candle flame placed 20 feet away. If the three lights are in a straight line, horizontally and vertically, the eyes are in balance. The central white light is seen by the naked eye, and the two red lights are seen by the eye which is covered by means of the disc containing the double prism made of ruby glass. The base line of the prisms, placed horizontally, will cause the three lights to appear in the vertical plane, and if the white light stands to either the right or left of a straight line drawn through the two red lights the muscles controlling the movements of the eye are not in balance, and the prism which will bring the white light into line will measure the degree of muscular weakness. Should the right eye be the one covered by means of the Maddox double prism, and the white light appear to the left of the two red lights, we have produced homonymous diplopia, and the external rectus muscle is the weakened muscle. Should the correction for hyperopia be made, and the same steps taken as before, it will be found in 80 per cent. of the patients undergoing the examination that the correction alone is all that is required. Should the white light appear to the right, the left eye being the one uncovered, we have demonstrated crossed diplopia, and the external rectus is the relaxed muscle. If the patient is myopic it will be found in nearly the same proportion as the first case that a very large majority will require the correction alone, as after placing the correction before the eyes the three lights will appear in line. If the base line of the prism is not placed vertically the three lights will appear in the horizontal plane, and if the lights are in line the muscles are in balance. Should the white light appear either above or below the line described in the horizontal plane, some of the muscles in the vertical or oblique planes are weakened. The

prism which will bring the white light into line will give the degree of muscular weakness. The prism which will bring the white light into line, both horizontally and vertically, in some plane midway between the horizontal and vertical planes, will give the degree of muscular weakness caused by some one of the compound states, such as compound Hyperopic Astigmatism or compound Myopic Astigmatism. Should the correction in either case be sufficient to bring all the three lights into line, the correction alone will be all that is required. Should the correction, however, prove to be ineffectual, orthoptic exercises covering a varying period of time. Prisms, or better still, a decentred lens may be prescribed temporarily for the benefit of overcoming the subjective symptoms of pain in the eyes, blurring while reading and the headaches.

The Maddox glass rod or cylinder is also a simple test for muscular weaknesses. In this case there will be a streak of red light, which will either cut the flame, if the muscles are in balance, or the flame will stand to one side if the muscles are weakened. The examination by means of the Maddox glass rod is the same as the double prism; the difference between the two tests is in the streak caused by the rod in the one and the three lights in line with the double prism in the other.

The Stevens phorometer consists of a column with the instrument proper resting upon a base, which is either a tripod or a solid support. The instrument itself consists of a grooved arm, which is permitted to swing up or down, and a perfect level may be secured by means of a spirit level. A large square oxidized disc with two apertures is made of a size sufficient to engage the grooved arm, and the patient is directed to sit in such a position as to permit of the two apertures to engage both eyes. The two apertures contain prisms with their bases toward each other, and should the light placed at 20 feet appear in line, the muscles controlling the movements of the eye in the horizontal plane are in balance; should the line seen take an oblique course, the rotary prism will indicate a degree when they will appear to be in a straight line in the horizontal plane. This constitutes the tests for the muscles which lie in the vertical plane. The test for the internal and external recti muscles consists of another disc with a prism placed base downward. Should the two lights appear in an oblique plane the prism which will cause the two lights to appear exactly vertical will give the degree of muscular weakness of some one of the muscles in the horizontal plane.

The Wilson phorometer is an instrument which contains everything in the way of making all of the tests for muscular weaknesses. It consists of the instrument proper with a large circular disc having five apertures containing 10° and 15° prisms, Maddox double prism, Maddox cylinder. Alongside of this disc is another one containing the rotary prisms. A spirit level is placed

between these two discs, the upright rod to which the instrument is attached being made so that it may be attached to a table or chair by means of a clamp.

The 10° and 15° prisms permit the employment of the Stevens or the Graffe method, which is carried out by means of the Stevens phorometer. The Maddox double prism and the Maddox cylinder or glass rod test can here be demonstrated with greater facility than it is possible in any other way. The rotary prisms in the Wilson phorometer obviate the necessity of removing the prism and placing each one in order before the eyes.

A method devised by Dr. Stevens can be made by means of the Wilson phorometer. A convex sphere of 16 dioptres is placed in a slot which will receive it, and the eye by this means is rendered myopic, so that a large ball of fire will be seen through this while looking at the candle flame placed 20 feet away; the other eye will see a very much smaller flame. Should the muscles prove to be in balance the small, clear light will be seen in the center of the larger flame. Should the muscles be out of balance the small, bright light will be seen standing outside of the larger flame and the degree of prism required to bring the smaller flame into the center of the larger dull flame will measure the amount and kind of muscular weakness. The Dr. Savage test for the obliques is very simple and can be carried out with an exact nicety. A card having a straight line drawn three inches in length is placed in a holder at the end of a rod, eighteen inches in length, attached to the instrument. The left eye is engaged before the Maddox double prism, and three lines will be seen by both eyes; the right eye is engaged before the rotary prism. Should the line which appears in the center take an oblique path the oblique muscles are out of balance, and the degree of prism which will render the three lines parallel will give the amount of muscular strain. Should the lines all appear parallel without the assistance of the prisms the oblique muscles will then be in balance.

The proper course to pursue in making an examination of the eye is as follows: Examine the eyes objectively and then subjectively, after which make an examination of the muscles controlling the movements of the eyes without and finally with the correction if there is an error of refraction. The conservative method relative to prisms: First, correct the error of refraction. Second, perform orthoptic exercises or prescribe prisms or decentred lenses. Third, tenotomy.

The condition of one suffering from asthenopia is spoken of as asthenopic.

Astigmagraph (*as-tij'-na-graf*). [Greek, *a* = lacking + *stigma* = point + *grapho* = I write.] An instrument the purpose of which is to demonstrate the state or condition of astigmatism.

(To be Continued.)

Amblyopia (Hysterical) in Children.

By WILLIAM E. BRUNER, A. M., M. D.,
In *The Dioptric and Ophthalmometric Review*.

It is sometimes difficult to distinguish between an amblyopia of hysterical origin and malingering. The following cases were of interest to the writer, several of

Optical Department.

them in particular, on account of the extreme youth of the patients. In most of them we should be inclined to suspect malingering if any motive for it could be found, but hysteria certainly seems to be the cause in several. While children are not so liable to hysteria as are adults, we know that they are not exempt, and cases of hysterical amblyopia in children have been, not infrequently, reported; as, by Harlan ("Transactions American Ophthalmological Society" for 1889, Vol. V., p. 327), Moore ("Ibid.," Vol. V., p. 80), Galezski, and others. In hysterical amblyopia the patient does really see. The impressions are received normally upon the retina and conveyed to the centers. The blindness is psychical. The patient cannot see by conscious effort. We are sometimes inclined to look upon these as plain cases of malingering, but yet we must not arrive too hastily at such a conclusion. Our patient may be perfectly sincere and unable to see by conscious effort, and in no way trying to deceive us. Such cases offer an excellent opportunity for suggestive therapeutics. Hypnotism has been successfully employed to cure some cases, as, for example, four cases reported by Booth (*Medical Record*, 1895, p. 256); while others improve under various forms of simple treatment, as electricity, magnet, or a wooden imitation of a magnet, held close to the eye. Considerable has been written on this subject and many cases reported.

Without attempting at present to discuss the subject or review the literature upon it, I shall simply report the following cases:

CASE I.—P. M., age eight years, was brought to see me March 7, 1896, because he had been complaining for some time of difficulty in seeing the board at school. Had some pain in the eyes, and some headache after reading. The general health was excellent, except that he had a very slight nasal catarrh. Vision, O. D. 6/60, O. S. 6/60. Could not read Jaeger No. 1, nor even ordinary print at all. Esophoria 1°, no hyperphoria. Ophthalmometer indicated: O. D., 1¼ dioptries of astigmatism, axis 90° or 105°; O. S., 1¼ dioptries of astigmatism, axis 75° or 90°.

Ophthalmoscopic examination: O. D., media clear, disc round, crescent of choroidal pigment to temporal side, fundus in good condition, low H or H A H; O. S., similar condition, but less disturbance at outer edge of disc. As the examination gave no indication of any reason why he should not see well, I suspected the nature of the difficulty, and began trying various glasses before each eye, until finally vision was brought to the normal with a perfectly plane glass. When the glasses were removed the vision immediately fell again to 6/60. Through the plane glasses he could very readily read Jaeger No. 1. Form and color fields were normal. I thought, possibly, he did not like to attend school, and was thus attempting to escape that duty, but from all accounts by the family he seemed to enjoy it. He had, however, conceived the idea that he would like to wear glasses, and this, probably, was the secret of his trouble. Some simple local treatment was given him and he improved,

complaining of nothing except occasionally that he could not see well.

He returned Nov. 10, 1896, with the same complaint. Vision was 6/45, and again readily raised to normal with plane glasses. A solution of boric acid effected a cure.

CASE II.—L. G., age nine years, unable to read, consulted me Oct. 17, 1895, because of an attack of acute catarrhal conjunctivitis of five days' duration. Under the use of silver nitrate, simple lotions and hot packs, the inflammation rapidly subsided.

Nov. 29, 1895, she informed me she had not been able to see with the right eye for several days, and that her mother scolded her for upsetting things at the table. Upon trial she could not count fingers with the eye, nor even see a light across the room. The pupil was normal in size and responded promptly to light. Ophthalmoscopic examination: O. D., media clear, disc round, physiologic cup, slight choroidal disturbance at outer edge, low H; O. S., similar condition. Tests with a vertical prism, +20 D spherical glass and colored glasses, readily proved that she could see as well with the right eye as with the left, provided she did not know she was using that eye. She was given some simple remedies and told to return again in a few days if not well. Unfortunately she never returned.

CASE III.—E. L., age 13 years, was brought to see me Jan. 9, 1896, with the history that for a year or more her eyes had been troubling her. She could not see the blackboard at school, and must hold her books too close. The eyes ached, and frequently she had fronto-temporal headaches. Had nose broken when a child. Is a mouth breather, is restless at night, and nervous. Has considerable blepharospasm. Dr. Ingersoll, who kindly examined the nose and throat, reports a marked deviation of the septum, with a free space on one side and slight posterior adenoids. Ophthalmoscopic examination: O. D., media clear, disc round, physiologic cup, slight choroidal disturbance at the outer edge, slight granular condition in the macular region, almost emmetropic; O. S., similar condition. Vision, O. D., 2/60, O. S. 2/60. On trying various glasses before each eye, vision was gradually raised to normal with plane glasses, but as soon as these glasses were removed vision fell again. Two days later, when she called, vision in the two eyes was 6/12. She was given a tonic, and told to report again in ten days, but, unfortunately, she did not come, so that I judge she has no further difficulty.

The next case is of much more than common interest, and presented some unusual symptoms. Unfortunately, the progress of the case could not be watched, for, like many dispensary patients, she came but once and was not seen again.

CASE IV.—M. W., age 16 years, consulted me July 26, 1896. Three years ago she had typhoid fever, and had at that time some trouble with the eyes. She was fitted with glasses for the pain, but was afforded no relief. Last December she had influenza and since that time the eyes have again been worse. She had great difficulty in reading, and if she does attempt to use them she has frontal headache. The right eye diverges somewhat, but not constantly.

There is lateral nystagmus, more rapid and marked in the right eye, and especially marked during the ophthalmoscopic examination, or when she fixes intently upon an object. Vision, O. D. 6/60, O. S. 6/60. Ophthalmoscopic examination: media clear, disc nearly round, physiologic cup, arteries about normal in size, or possibly very slightly diminished, low H; O. S., media clear, disc oval at 135°, fundus otherwise as in O. D. disc, possibly slightly paler. Examination with the perimeter showed the right form field much contracted, somewhat concentrically, and also the color fields. The field for blue is, however, more contracted than that for red. Of still more interest is a central color scotoma. In the left eye there is slight contraction of the form field on the temporal side, and decided contraction of all the color fields, with the limits for blue again inside of those for red. There is no color scotoma in this eye.

Although there were here many symptoms pointing to organic trouble, and there may have been such, I suspected also an hysterical element. By placing various glasses before the eyes, vision in each was gradually raised so that it equalled the normal (5/5) in O. D. and 5/7.5 in O. S. with plane glasses, but fell again as soon as the glasses were removed.

The Ring of Rings and Other Items.

THE good and expensive old custom of giving wedding gifts is in a thriving condition, according to the *New York Herald*, which gives the following entertaining information:

Diamonds still are the rule for the engagement ring this year, girls. They are used often in combination with the ruby or amethyst (the turquoise and emerald are counted out), and a favorite design is a trio of solitaires set in the form of a clover leaf. In fact, the cluster ring is more in demand for the moment than the single large solitaire, which was recently considered the correct thing by the engaged girl.

The newest wedding ring is round instead of flat and of medium thickness or quite narrow. The quarter-inch wide design is "out" for the time being.

Besides the engagement and wedding rings, appropriate gifts for the expectant bridegroom to bestow on his bride include a jeweled bracelet (bracelets are in fashion again), a necklace, a jeweled collar and corsage or coiffure ornaments, some of which are mounted in such fashion as to do duty for either purpose. Pearls are in high favor just now, and for a bride there is perhaps no precious stone so appropriate.

But, for gracious sake, don't put on all your regalia on your wedding day. The only pieces of jewelry countenanced by good taste for a bride to wear at her wedding are a diamond or pearl necklace, with a veil ornament of the same jewels, or one corsage ornament, together with one or two more to fasten the veil.

Although the bride's souvenirs to her attendants may include almost any article under the sun, and even of trifling value, fortune's favorites seldom select other than jeweled ornaments for this purpose—ornaments costly and handsome enough to make any girl jump at the chance of being a bridesmaid.

Holiday Goods...



The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.



The New England Watch Co.

WATERBURY, CONN.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List.

Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap ; THEY Reduce Wear and Tear of the Case ;
THEY Protect from all Ordinary Magnetic Influences.

Perfect in
Action.
Convenient
in Use.



Educate
Your Customers
by Talking
up
Ajax Watch
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Some Aspects of Jewelers' Windows.

They were standing before what many believe to be the most artistically and elaborately dressed store windows in the United States.

"They must spend an awful lot of money for dressing these windows; how can it pay them?" she said.

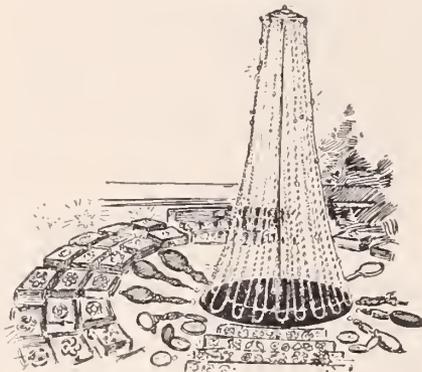
"For every cent they spend on these windows they get a hundred in return," he replied.

—Random Truths.

WITH the Renaissance of Maiden Lane came the renaissance, or rather birth—for it really never existed before—of artistic window decoration among the merchants doing business along that thoroughfare. While the holiday season has not yet started up, there are several displays among the Lane's jewelers worthy of notice. Some of the most effective of these window decorations are the least elaborate and made with articles of but two or three kinds. As an example, take the window here partly depicted, in which watches, fobs and emblem pins are used. The perfect radiating circle of black fobs acts as an excellent

Silver novelties in their various forms also make excellent material with which to set off a window, the variety of the pieces in every jeweler's stock making an unlimited number of designs possible. A neat display is that taken from the window of the Gorham Mfg. Co. Here there is just a suggestion of a background in the picture at the back which acts as a point from which the design, outlined by belts and chains, radiates. The chatelaine at the front adds just the finishing touch needed to round off and complete the effect.

For the jeweler who wishes to get away from the flat style of decoration there is a suggestion in the illustration taken from the window of Richard Oliver & Bloomfield. A steel rod rising from a circular base and supporting a small ring acts as the framework for the center of the window. From the ring at the top are suspended dainty lorgnette chains hung close



HOW R. OLIVER & BLOOMFIELD SHOW CHAINS.

contrast to set off the bright colors of the emblem pins at the center, while the watches give a sufficient touch of gold color to finish off the display. This is an admirable display of men's fine jewelry. Another neat and simple window display tried with great success by many jewelers is made by using one of the many historical Greek symmetrical designs outlined with decorated lorgnette chains. This, of course, shows to better advantage on a ground of jet black, and is often used as a panel to set off fine diamond jewelry, the diamond pieces being set within the outlines of the design.

together so as to form almost a solid pyramid. A vertical feature of this style lends an entirely unusual appearance to a window.

We have on a previous occasion published a full picture of one of the elaborate displays that A. A. Webster & Co., Brooklyn, make. This is one of the handsomest jewelry store windows in America. A conspicuous feature of the display is a bronze electrolier here depicted, which is located at the back center of the window. The bronze is of an old green hue, harmonizing with the general color scheme of the window decorations, and the figure and

branches, when lighted up, produce a striking effect.

How To Treat Pricers.

ONE of the annoyances to which jewelers are subjected is the practice of pricing almost universal among women.



JEWELRY FOR MEN IN WM. BARTHMAN'S WINDOW.

How to avoid giving the information sought without offending the seeker is a problem. Here is how one jeweler solved it, according to Megargee in the Philadelphia Times:

To the private office of a prominent jeweler yesterday entered a middle-aged woman, richly caparisoned in flounce and furbelow, and evidently forming part of the dough that makes up the upper crust. She held in one hand a diamond earring. The jewel was large and brilliant. With entire coolness of demeanor she said: "I lost the mate to this. Will you be kind enough to tell me what it will cost to obtain another exactly like it?"

The jeweler eyed her keenly, and then said: "Madame, where did you lose your earring?"

The effect of this simple question upon the woman was surprising. She was evidently unprepared for the query, and there was certainly something in it that disturbed her. "It makes no difference where I lost it," she answered in a decidedly sharp tone. "What will it cost me to obtain another exactly like this?" and she held up the sparkling stone.

"Did you advertise for the one you lost, madame?" persisted the jeweler, blandly.

"What has that got to do with the matter?" she replied in an angry tone.

"Well, madame," was the smiling reply, "if you advertise for the earring which you lost you might recover it, and then you would not be placed under the necessity of ascertaining what it would cost to replace it. Advertise first, madame, and if you do not recover the jewel come in again and I will answer your questions." Saying this the diamond dealer politely bowed the now

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST.
1879

The Most Successful

JEWELRY, BRIC-A-BRAC
AND FINE ART

Auctioneers in America

fretting and fuming woman to the door. "Why will women lie in such small affairs," said the jeweler wearily, "and why

chances are that she will eventually get in the hands of some unscrupulous merchant, whom she can find even in big stores. He

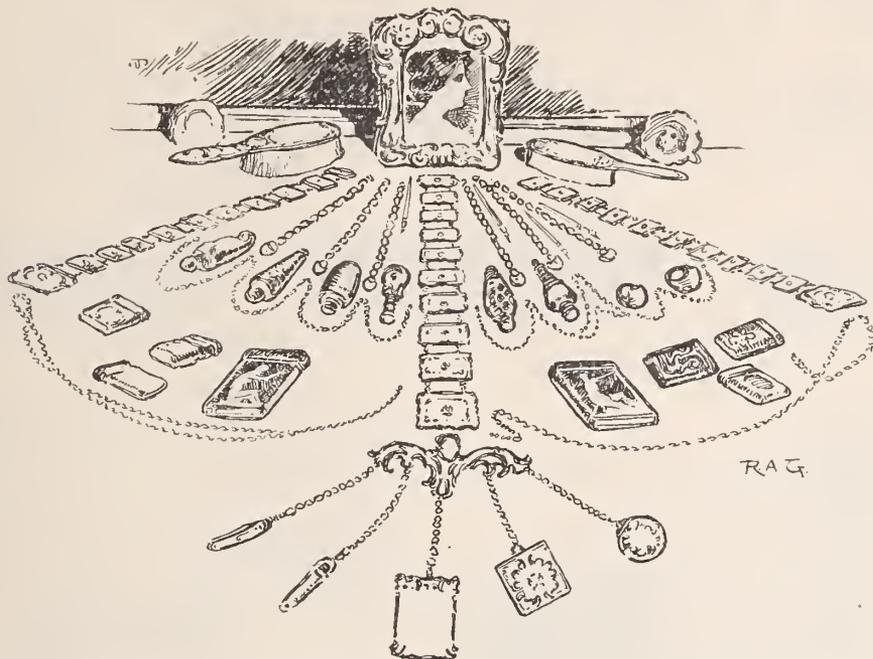
silver room, similarly fitted with alcove cases.

Galvanic and Fire Gilding.

ALTHOUGH jewelers' papers and other journals mention repeatedly the great many defects of fire gilding and the many excellent qualities of the galvanic gold plating, it is downright incomprehensible that when ecclesiastical vessels, etc., are ordered by especially Catholic churches in Europe, fire gilding is specified as a condition, and the goldsmith is compelled to use this process if he desires to avoid litigation. The experience of many years has indubitably shown that exactly for the holy services, the vessels for which are invariably productions of high art, fire gilding is the most destructible. Close examination by the most eminent authorities in the art of jewelry has proved that in fire gilding the layer of the gold is very unequal and does not consist of pure gold, that it is full of small holes, from which the quicksilver has evaporated, and next that the remaining quicksilver attacks the foundation metal and makes it very porous, for which reason articles of this kind to be regilt, which is frequently necessary, must always be stoned, which makes them thinner and finally destroys them. Not taking into consideration the circumstance that the quicksilver vapors are highly injurious to the health and even life of the gilder, the fact is that nearly all the cups of the chalices become so porous in time that the consecrated wine in them must necessarily become contaminated with the constantly corroding metal, and this reason alone, in view of the great sacredness of the liquid, should impel parties to finally adopt the most rational method of galvanic gilding. Every goldsmith who has had the opportunity of regilding a chalice will have noticed a sticky, syrupy mass immediately below the cup, and its origin can easily be traced to the combination of the wine and the corroding metal.

It is a great satisfaction to state that the preference for fire gilding is gradually dying out, and the desire to have a work of art gilt in this manner is expressed less and less on account of the fabled excellence of fire gilding. Galvanic and contact gold plating have become almost universal substitutes for it and given the desire to do it well and in a workmanlike manner, no method, whatever its name be, can ever attempt to rival these methods.

In connection with the scheme of the Spectacle Company's, London, for the certification of opticians, it has been stated that there are 15,000 jewelers and watchmakers in Great Britain supplying optical goods. The principal business is of course in spectacles and eyeglasses. Perhaps the most fruitful cause of dissatisfaction with opticians is the overlooking of the position on the nose of spectacles, etc. Every man wears his "specs" or pince nez to suit his own fancy, but when wearing the optician's testing frames he often puts them on in quite a different position and angle. The result is obvious. It is a point jeweler-opticians should not forget.—*London Optician.*



ONE OF THE WINDOWS OF THE DOWNTOWN STORE OF CORHAM MFG. CO.

will nearly every purchaser of a diamond look upon the merchant with whom he or she deals as a rascal? That woman hasn't lost an earring. She has purchased a pair, perhaps on trial, and she will go to nearly every jeweler in town with that pretty lie and endeavor to get a price upon that stone. It is one of the finest of diamonds and

will tell her that the stone is 'off-colored' and contains a flaw. He will show her a poor diamond of the same size as the other and fix upon it a price which he knows is less than the fine brilliant could be sold for. The result will be that madame will send her fine brilliants back in a rage and buy the inferior stone for twice what it is worth. This evil has grown to such an extent that it is sometimes impossible to detect the fraudulent character of the stories brought us. They are all very ingenious. As a result big houses, except in rare cases, refuse to place prices upon jewels brought to them."

Features of T. & E. Dickinson & Co.'s Remodeled Store.

THE quiet magnificence of T. & E. Dickinson & Co.'s beautifully remodeled store, Buffalo, N. Y., will vividly impress itself on the minds of those who visit the store. The ceiling is of steel, artistically squared and finished in immaculate white. Throughout the store the floor is of improved tiling, showing excellent taste in its designing. At the front of the store is a roomy repair department. Near it is a small compartment to be known as the "diamond room." This room is to be draped with silk curtains, shutting it off from the store proper.

Running along on each side of the store proper are mahogany wainscotings reaching nearly to the ceiling and fitted with great squares of French plate mirror. Three tiers of rosewood show cases, each containing three compartments, separated by glass, extend two-thirds of the length of the store. In the rear of these cases on either side of the store are rows of mahogany alcove cases, wherein are displayed cut glass ware, silver plated ware and clocks. In the extreme rear is the sterling



A CENTERPIECE IN THE WINDOW OF A. A. WEBSTER & CO.

evidently came from one of our leading dealers, whom she insists on believing is engaged in a scheme to rob her. The

AN INVITATION TO ALL JEWELERS TO EXAMINE * * *

The Most Magnificent Display of...

Rich Imperial Austrian Glass



ever shown before. In many varied colors, with matt gold decorations.

Imperial Austrian Glass

is always popular and choice, making very handsome presents and Holiday Gifts. Just the thing for the Jewelry Trade. There are useful as well as ornamental articles in the collection, and comprise Flower Vases, Colognes, Bonbonnières, Sugars and Creams, Jugs, Decanters, Liquor Bottles, Finger-bowls, Roemers, Sherbet Cups and Saucers, Wine Glasses, etc., etc.

Our extensive lines of BRIC-A-BRAC and CHINA, adaptable for the Jewelry Trade, are well worthy your inspection.

CHAS. AHRENFELDT & SON,

50, 52 and 54 MURRAY STREET, NEW YORK.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CARRARA AND CASTELLINA MARBLES.

A TRULY astonishing display of marbles is that made by Ferd. Bing & Co.'s Successors, 10 Washington Place, New York. The Carrara line as well as the Castellina line has a room devoted exclusively to it, and the variety in each is far beyond both in extent and quality any previous display made by this firm. In the Carrara room alone between 75 and 100 subjects are shown, among which are some very handsome new female figures, "La Vague," and "Iris," and large busts, as "Night," "Comtesse" and many other new interpretations of standard subjects. The Castellina room contains all kinds of figures, busts and groups, busts particularly, from the miniature six inch pieces up to those in life size, while the figures contain all the classical subjects as well as new and up to date ones.

A NOTABLE STOCK OF FALL ART GOODS.

THE warrerooms of Glaenger Frères & Rheinboldt now contain all the lines they will show this season for buyers from the jewelry trade, and a remarkably rich and fine display they make. In the firm's building, at 26 and 28 Washington Place, New York, will now be found every class of art pottery, china, bronzes, marbles, furniture, fancy goods and bric-à-brac that they have ever carried, in addition to many new lines and specialties shown to the trade this Fall for the first time. Marbles, bronzes and fine Sèvres vases are among the lines for which this house are noted and their collection of exclusive products in these wares is one of which they may well be proud.

A GREAT OPPORTUNITY FOR JEWELERS.

ABOUT this time each year Geo. Borgfeldt & Co., importers, Wooster, 3d and 4th Sts., New York, clear out their many lines of samples of the goods imported for jewelers and thereby give to the trade an opportunity to purchase a variety of novelties for the holiday season upon very advantageous terms. This season, as usual, they have been clearing out their lines of bric-à-brac, clocks, marbles and other fine art goods, to make room for the samples for next year, and jewelers will

still among the pieces not yet sold find an opportunity to make advantageous selections. In addition to this, the firm are showing for the holiday trade many novelties in china, glass ware and wood, just received from the European factories.

MINIATURES, FRENCH BRONZES, REGULATORS

AMONG the new goods received last week by Harris & Harrington, 32 and 34 Vesey St., New York, are many additions to their lines of miniatures, French bronzes and regulators. All the staple articles of these lines have been renewed, making their assortments more complete than they have been at any time this season. Additions are also constantly being made to their mantel, chime and hall clocks fitted with the Elliott movements, for which this firm are the sole agents in the United States.

CHINA ART NOVELTIES FOR X-MAS TRADE.

WITH the present demand for holiday goods, the Levy & Dreyfus Co., 41 Barclay St., New York, are enjoying an increased sale of the artistic productions of the Art China Decorating Co., which they control. This china, which consists of French blanks decorated by American artists, now comes in a host of novelties suitable for Christmas trade as well as in fine staple pieces, as plates and sets. The prevailing styles of decoration are large floral designs in which the detail and finish of the artists' work show to best advantage. Most of the subjects are new and all are pleasing.

A Successful Wager.

A CURIO dealer in the Marylebone Road exhibited in his window for three days last week, as the result of a wager, a number of English sovereigns mixed with other coins, the collection being surmounted by a ticket bearing the words, "These coins 15s. 6d. each, for a few days only." Although the sovereigns were quite conspicuous, there were no purchasers. One timid individual went into the shop and nervously inquired if the coins were "good." He was told by the shopkeeper that they were there to be sold at the price marked, but no other information could be given. He left without purchasing. Yesterday the news got round Marylebone that sovereigns were to be had for 15s. 6d., but it was too late. The wager had been won, and the offer was withdrawn.—London Telegraph.

Dame Fashion's Very Latest.

IT has not been the fashion for girls to wear earrings for a great many years past and most of them have never had their ears pierced. The grandmothers and aunts, mothers and older sisters, have even forced promises from them not to have holes made in their ears for the sake of vanity, pleading and arguing that they might as well wear rings in their noses as well as their ears. But Dame Fashion holds a very powerful sway over young women of all ages, and she says, "Girls, you must have your ears pierced, and you must wear long drooping earrings as your grandmothers did, who now cry me down and say nay." So the girls are obeying, and it does look funny to see them with their ears tied up with bits of string, like little girls of long ago. The latest fad in earrings is a succession of precious stones, five or six generally, hung from tiny loops of gold, and graduated from a very small stone which fits close against the ear to larger ones.

The very latest craze in Paris is to have your miniature painted on ivory or porcelain and set in a brooch. All the girls are saving up to indulge in this new fad, which appeals to them most emphatically. Last Winter there was a craze here for having one's miniature painted, but the making them into brooches or breastpins and giving them to one's friends as presents is quite a new idea. They are small, and surrounded with stones or filigreed gold or silver, and are remarkably fine and pretty. It has been the fashion for some time to wear breastpins of enamel or porcelain with faces of imaginary people or copies of old portraits and paintings. But now the girls would rather wear the portrait of some one they know than of some "old dead marquise," as one of them expressed it.—Harper's Bazar.

Knives and the Fair Sex.

THE purchase this season of a large line of beautiful penknives was explained by a jeweler, who said it is a fact that women are the best customers for this line of goods. It is said that two-thirds of the quantity of knives sold are sold to women. This is because a woman likes to give a knife, but she never wants to take one from the opposite sex. Some of the knives shown this season are unusually elegant, those with jeweled handles bringing fancy prices. Some cost up to \$50. The popular knife for women is the tiny, dainty thing in gold or silver often studded with jewels. Very often these knives are bought to attach to a chatelaine.

Imports and Exports of August, 1898, and the Preceding Eight Months.

WASHINGTON, D. C., Oct. 1.—The summary statement of imports and exports for the month ended Aug. 31, 1898, and the eight months ended the same date, compared with the corresponding periods of 1897, has been issued, and contains the accompanying figures relative to the jewelry trade.

A Memorial to Peter Henlein.

AT the congress of the German League of Clockmakers, who lately held their annual sessions in Berlin, Prof. Reuleaux asked them why they did not erect a memorial to the man to whom the trade and the public owed so great a debt. He referred to Peter Henlein, the Nuremberg locksmith, as the inventor of pocket watches. The suggestion fell on good ground. It was at once adopted by the congress, and it has been as quickly welcomed by the municipal fathers of Nuremberg. A "Henlein-Denkmal" is to be set up in the city of Albrecht Dürer, Peter's contemporary. Henlein is said to have made his first pocket watch, the so-called "Nuremberg egg," in the year 1510. He died in 1542.

The Indianapolis, Ind., jewelers vie with each other in keeping their street clocks down to correct time. Last week three old colored women stopped in front of one of the largest. "I doesn't reckon that time is right, nohow," said one. The second one shook her head dubiously. "Oh, come along," said the third, "that's no good; it's only a sample clock."

IMPORTS OF MERCHANDISE.

ARTICLES.	AUGUST.		EIGHT MONTHS ENDING AUGUST.	
	1897	1898	1897	1898
	Values. Dollars.	Values. Dollars.	Values. Dollars.	Values. Dollars.
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of	25,312	29,614	238,515	131,584
Watches, watch materials, and movements	23,498	87,740	651,294	471,987
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s., not set	904,222	838,616	1,525,402	3,642,620
Diamonds, rough, etc., not set	107,091	149,150	1,297,751	1,582,309
Precious stones, rough or uncut, etc.	2,627	5,822	2,627	22,175
Jewelry, and manufactures of gold and silver	41,852	199,642	503,418	1,207,349
Other precious stones, and imitations of, not set	449,060	244,960	834,784	1,063,898
Imported from—				
United Kingdom	52,299	4,402	59,084	757,393
France	47,931	1,814	48,319	54,235
Netherlands	1,122	147,930	7,206	771,949
Other Europe	5,739	145	43,499	14,559
Brazil			1,643	20
Other countries		681		6,328
Total diamonds, etc.	1,077,091	1,549,722	1,597,751	1,604,484
Total jewelry, precious stones, etc.				
United Kingdom	417,629	466,681	659,510	1,658,525
France	396,194	223,531	899,278	1,864,164
Germany	65,356	68,079	250,813	379,663
Netherlands	485,101	402,220	619,061	1,547,047
Other Europe	29,917	122,129	328,127	457,192
British North America	92	158	91,990	1,900
Mexico	792	246	4,345	3,568
East Indies	15	71	1,739	3,137
Other countries	35	100	4,741	3,671
Total jewelry, precious stones, etc.	1,395,134	1,283,218	2,869,604	5,918,867

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of	66,964	95,539	592,855	622,164
Watches and parts of	59,767	103,477	528,169	575,383
Total	126,731	201,016	1,121,024	1,197,547
Jewelry				
Other manufactures of gold and silver	43,309	61,711	97,599	361,561
Total	12,287	19,453	344,107	135,081
Total				
Plated Ware	55,596	81,164	441,706	496,642
Total				
Plated Ware	32,142	35,005	291,852	235,126

New Designs. Porcelain Clocks.



THE F. KROEBER CLOCK CO., 360 Broadway,

Near Franklin Street, NEW YORK.

Art Pottery for Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at...

TRENTON, N. J.

It will pay you to come out and inspect them

The Ceramic ..Art Co.

Our New Line of Goods

For the
**Jewelry and
Fancy Goods
Trade**

is unequalled in Artistic
Designs and Attractive
Finishes.

Vases, Pitchers, Jardiniere, Etc.,

in Plain and Decorated,
BALEARIC, CERISE, RHO-
DIAN and other FINISHES,

the handsomest ever
put on metal.



Gold and Onyx

TABLES AND
JARDINIERE STANDS
CANDELABRAS,
FIGURES,
BUSTS, Etc.

Reception Lamps

with the celebrated "B.
& H." or "B. & H."
Radiant Burner.

THE FINEST LINE
EVER PRODUCED.

The Trade

are cordially
invited to inspect our
productions at our sales-
rooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK,
26 Park Place to
21 Barclay Street.

BOSTON,
160 Congress Street.

CHICAGO,
204 Masonic Temple.

PHILADELPHIA,
714 Betz Building.

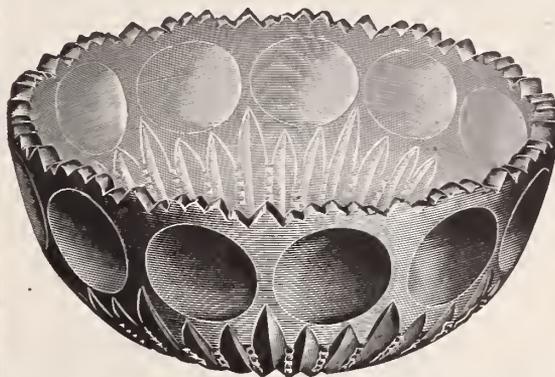
Factories and Main Office, MERIDEN, CONN.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.

NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps,
Fine Decorated Jewel Boxes, Toilet Articles, Etc.



Owning and Operating the
Celebrated

Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against hand-
ling Cut Glass bearing our Bull's-
Eye designs covered by Patents
Nos. 28,178 and 28,179, unless the
same are labeled

PATENTED JAN. 18, 1898.

Cameo Plaques

THE LATEST HOLIDAY NOVELTY.

FINE ART POTTERY AND FRENCH CHINA,
SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,

Importer...

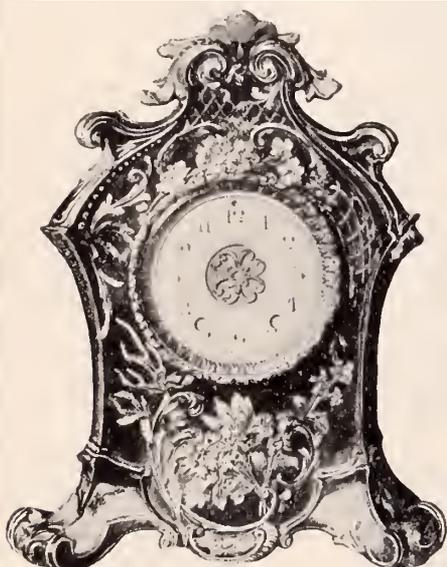
35 Park Place,

New York.

Arnstein Bros. & Co. AND CUTTERS OF **Diamonds** Cor. John. NEW YORK.

NOTWITHSTANDING the recent advance in prices of ROUGH we are enabled to sell our Diamonds at the old prices, our purchases being made previous to the advance.

R., L. & M. FRIEDLANDER,
 Diamonds, American Watches, Jewelry,
 30 Maiden Lane, New York.



High Glaze Faience Clocks

These are attractive goods, finished in colored glazes with gold tracings and flowers in relief. They retail at from \$8 00 each upward; are large for the money, and are quick sellers.

Bawo & Dotter,
 26 to 32 Barclay Street, New York.

FERD. FUCHS & BROS.
SILVERSMITHS.
 MAKERS OF STERLING SILVERWARE,
 34 East 29th St., New York.

WALTER E. HAYWARD, SUCCESSOR TO HAYWARD & SWEET.
 ...MANUFACTURING JEWELER...

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS. — NEW YORK OFFICE, 21 Maiden Lane.

L. LELONG & BRO.,
 Gold and Silver
REFINERS,
ASSAYERS and
SWEEP SMELTERS. Sweepings a Specialty.
 Southwest Corner of
 HALSEY and MARSHALL STREETS,
NEWARK, N. J.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I.
 11 JOHN ST., NEW YORK.
 SILVERSMITHS' BLDG., CHICAGO.

BRACELETS, LORGNETTES. VEST, DICKENS, CHAINS.

ALBERT LORSCH.

TELEPHONE CALL, 746 CORTLANDT, N. Y.

ALFRED KROWER

ALBERT LORSCH & Co.,

LORSCH BUILDING.

37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST.,

PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÉLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
 ...IMITATION STONES, NOVELTIES...

HALL CLOCKS.



TRAVELING
 CLOCKS.
 GILT
 REGULATORS.
 SWISS
 REGULATORS.
 MANTEL
 CHIME
 CLOCKS.
 BRONZES,
 VASES,
 MINIATURES.

Fall Lines Now Ready.

Harris & Harrington,
 32 and 34 VESEY ST., NEW YORK.
 Sole Agents to the Trade for J. J. Elliott & Co., London.

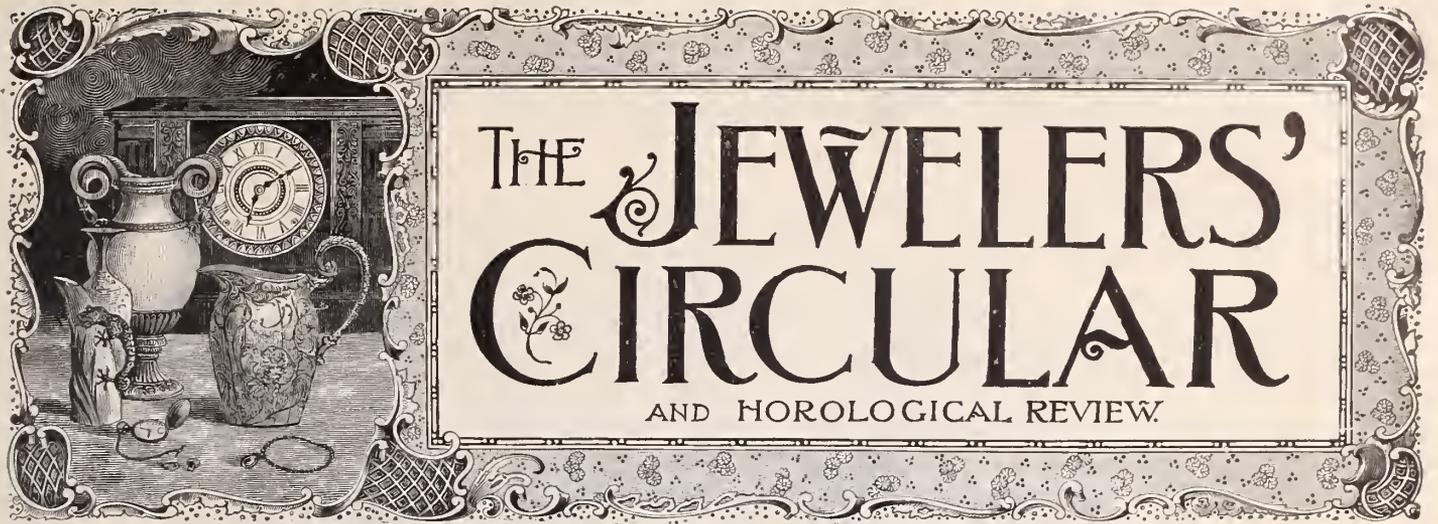
DIAMONDS and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**

WE ARE ON DECK AGAIN.
 FACTORY RUNNING WITH
 FULL FORCE.
 SEND IN YOUR ORDERS

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
 QUICK SELLERS AND
 LEADERS IN
 STYLISH AND FINISH





Corbin Building, 11 John St., Corner Broadway, New York.

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VOL. XXXVII.

NEW YORK, WEDNESDAY, OCT. 19, 1898.

No. 12.

WHEN ARTISTS WORK IN THE PRECIOUS METALS AND GEMS.

SOME time ago the celebrated medalist, Oscar Roty, made a plaque portrait of his friend, Charles Rossignaux, an old designer, and presented it to him. The latter, in return, designed a brooch medallion to serve as a frame for Roty's medal, *Patria non immemor*, and when, quite recent-

an early age, studied architecture. When only 17 years old, being compelled to earn his own living, he obtained work as a designer in industrial art, and gradually attained a high reputation. He was equally successful in all branches of decorative art, and designed a great variety of patterns for

orator of several castles built in various parts of France. He adorned with artistic characters and ornamental illustrations a costly edition of the Gospels, published by Hachette & Co. Besides, it must be mentioned that for many years he was the art director of an important porcelain manu-



BROOCH MEDALLION DESIGNED AND MADE BY CHARLES ROSSIGNEUX AND PRESENTED TO THE WIFE OF OSCAR ROTY, THE FAMOUS MEDALIST.

ly, the jewel was finished, he sent it to Madame Roty with an *envoi* consisting of four lines, in which are displayed the modesty of the sender and his great admiration for the eminent medalist.

Charles Rossignaux was born in Paris, in 1818, received a good education, and, at

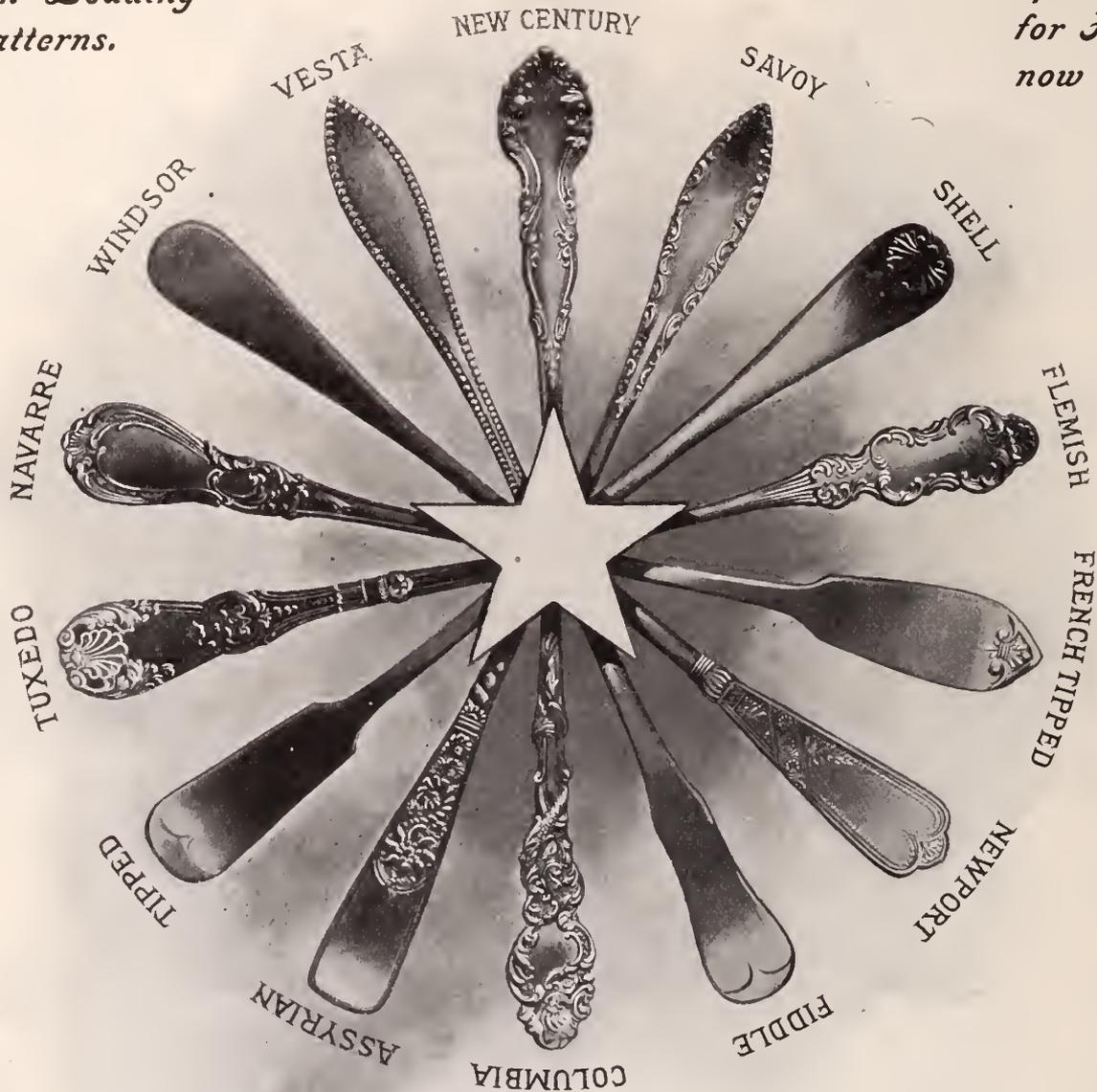
jewelry, silver ware, furniture, etc. His most remarkable achievements were the decoration and *ameublement* of the palace, at Cairo, of Abbas Pacha, Viceroy of Egypt (1849-1851), and the designing of the furniture for Prince Napoleon's Pompeian house. He was also the architect and dec-

factory at Vierzon. Above all an architect, Charles Rossignaux never allowed his fancy to make him forget the rules of symmetry. Thoroughly acquainted with all styles, ancient and modern, European and Oriental, he worked out original variations on every well known theme, but never for a moment

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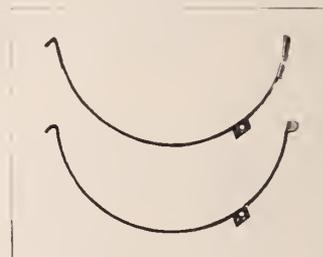
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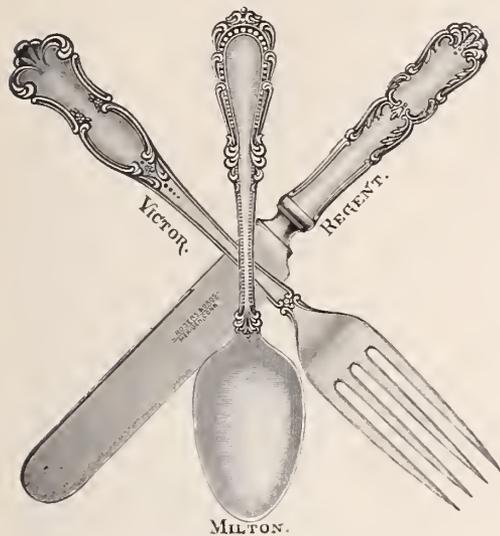
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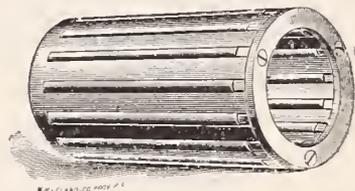
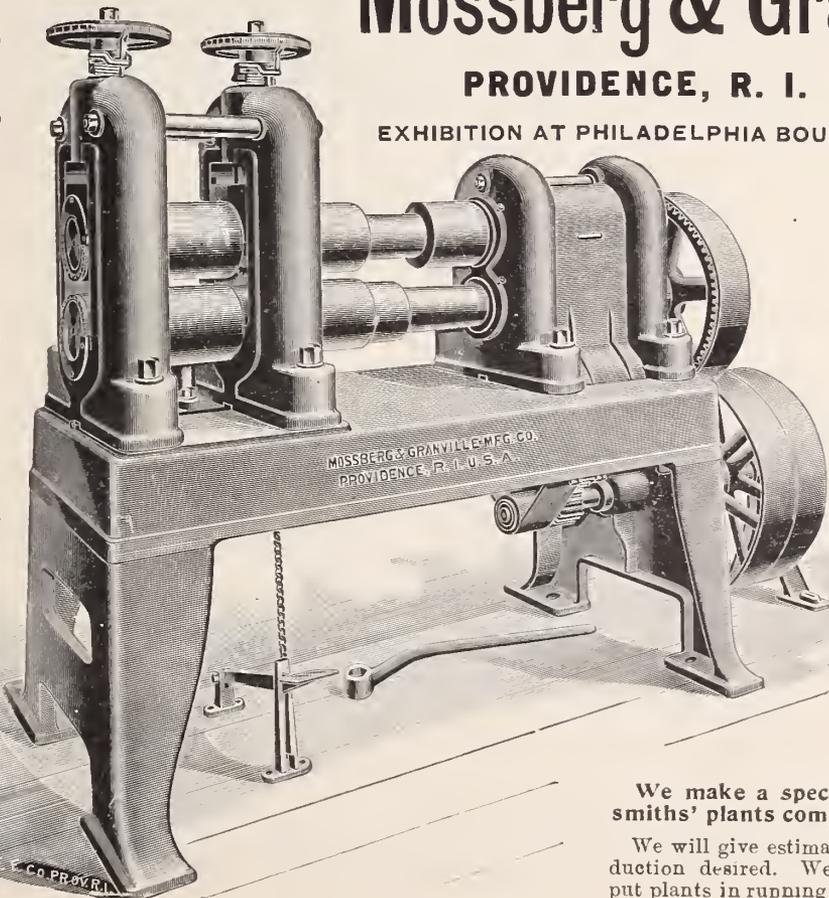
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THE NO. 1,000

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overlooked the essential characteristics. The brooch medallion offered by him to Madame O. Roty is in a Renaissance style. It shows table cut emeralds (emblematic of Hope), placed at regular intervals in a circular design at once severe and refined, framing the lifelike profile of a woman with a sad and noble countenance, which is a symbol of France: a worthy setting for Roty's masterpiece. The monogram on the obverse of the medallion is a wonderful specimen of work, elaborate to the extreme, yet clear and symmetrical. The wings, on each side of the Rs, are fine touches of fancy. The medallion holder, in the shape of a diadem, is also well worthy of notice.

Opal, October Birth Month Stone.

*October's Child is born for woe,
And life's vicissitudes must know;
But lay an opal on her breast,
And hope will lull those woes to rest."*

IN Ten Alcott's work, "Gems, Talismans and Guardians," and in Geo. F. Kunz's "Natal Stones," the opal is given as the birth month stone for October. Jones and Emanuel do not give the opal as the October stone, but as they do not agree between themselves we are inclined to accept Ten Alcott's and Kunz's selection. Mr. Kunz in addition to quoting the above stanza gives the following couplet, which reflects the same sentiment:

Fair October wears the opal's frost and fire
Hope and courage in misfortune to inspire.

The ancients venerated the opal as a stone of good omen, and invested it "with power to banish evil spirits, to inspire pure thoughts and to induce sweet dreams." They called it the "love stone." Pliny gives an account of a Roman Senator, who possessed a beautiful opal, which was coveted by Marcus Antonius, who wished to present it to Cleopatra. The Senator refused to part with the jewel, and was finally exiled on that account.

Queen Victoria, who has a strong liking for the opal, has done much to allay superstitious ideas concerning it, bestowing opals as jewel gifts upon her friends. In the heraldry of birth, if a man is born in October he will possess a handsome face. A woman who claims October as her natal month will be endowed with coquetry and prettiness, and is likely to be unhappy unless she wears an opal.

United States Pearl Production.

Valuable Volume by George F. Kunz Issued by the Fish and Fisheries Commission.

We have received from the United States Commission of Fish and Fisheries a report just from the press on "Fresh Water Pearls and Pearl Fisheries of the United States," by Geo. F. Kunz. This is a unique and remarkable publication in every particular. It consists of 50 large pages, including numerous beautiful half tone plates and one colored plate, illustrating the various sorts of pearls discovered in the United States and their manner of production. The letter press is divided into several chapters, the first illustrating the origin, nature and value of pearls, followed by the early history of unio pearls in North America; next the pearl fisheries of the United States in recent years; investigation by the Fish Commission, which is an elaborate and exhaustive chapter; the fraudulent and accidental intermixtures with pearls; another on use of unios as food; an interesting chapter on pearls and pearl bearing shells in ornamental work; another on utilization of unio pearls for buttons, winding up with over a dozen full pages on half tone plates. While the whole volume is of the most intimate interest to the precious stone industry, as well as to the jewelry trade at large, we quote in full the chapter on pearl fisheries of the United States in recent years as being of particular moment at this time:

Although the gathering of pearls from the fresh water shells of North America is a matter of comparatively recent date among the present inhabitants, it really goes back very far, as already indicated, into the unrecorded past. The first European explorers speak frequently of the number and beauty of the pearls in possession of the natives. Full references have been given previously to the striking accounts in connection with the great expedition of DeSoto from Florida through the present Gulf States to the Mississippi in 1540-41 and to the process of gathering the shells and opening them by heat, as shown to DeSoto, at his request, by a friendly chief. In the same way several early English travelers, from New England to Florida, refer to the Indians as having pearls. No particular attention, however, was given to the subject in the United States until about forty years ago. The natives had been dispossessed, and the white race, occupied with other interests and necessities, took little note of the hosts of fresh water shells inhabiting the streams and lakes, and did not suspect their power of producing pearls.

In 1857 a pearl of fine luster, weighing 93 grains, was found at Notch Brook, near Paterson, N. J. It became known as the "Queen pearl," and was sold by Tiffany & Co. to the Empress Eugenie,

of France, for \$2,500. It is to-day worth four times that amount. The news of this sale created such an excitement that search for pearls was started throughout the country. The Unios at Notch Brook and elsewhere were gathered by the million and destroyed, often with little or no result. A large, round pearl, weighing 400 grains, which would doubtless have been the finest pearl of modern times, was ruined by boiling to open the shell. Within one year pearls were sent to the New York market from nearly every State—in 1857 fully \$15,000 worth. In 1858 it fell off to some \$2,000; in 1859 about \$2,000; in 1860 about \$1,500; in 1860-63 only \$1,500. The excitement thus abated until about 1868, when there was a slight revival of interest, and many fine pearls were obtained from Little Miami River, O.

Some of the finest American pearls that were next found came from near Waynesville, O., \$3,000 worth being collected in that vicinity during the pearl excitement of 1876. At that time Israel H. Harris, of Waynesville, began what has since become one of the finest and best known collections of unio pearls in this country, purchasing during many years every specimen of value that he could find in that part of the State. Among his pearls was one button shaped on the back and weighing 33 grains; also several almost transparent pink ones, and an interesting specimen showing where a pearl had grown almost entirely through the unio. His collection contained more than 2,000 pearls, weighing over 2,000 grains, and is in all probability the last collection that will be made from that district. It was exhibited in the jewelry department at the World's Fair held in Paris in 1889. Since 1880 pearls have come from comparatively few districts farther west and south, the supply from which is apparently increasing. At first but few were found, or rather few were looked for, west of Ohio, but gradually the line extended, and Kentucky, Tennessee and Texas became the principal pearl producing States, and some pearls were sent north from Florida.

A fine, round, pink pearl of 30 grains was found in a unio near St. John, N. B., and now belongs to George Reynolds, of Toronto, Can.

A few years later the interest extended to the northwestern States. During the Summer of 1889 a quantity of magnificently colored pearls were found in the creeks and rivers of Wisconsin, in Peloit, Rock County; Brodhead and Albany, Green County; Gratiot and Darlington, Lafayette County; Boscobel and Potosi, Grant County; Prairie du Chien and Lynxville, Crawford County. Of these pearls more than \$10,000 worth were sent to New York within three months, including one worth more than \$500, and some among them were equal to any ever found for beauty and coloring. The colors were principally purplish-red, copper-red and dark pink.

These discoveries led to an immense activity in pearl hunting through all the streams of the region, and in three or four seasons the shells were almost exterminated. In 1890 it extended through other portions of Wisconsin, especially Calumet and Manitowoc counties, and appeared also in Illinois, along the Mackinaw river and its tributary creeks, in McLean, Tazewell and Woodford counties. The pearl fisheries of this State have produced at least \$250,000 worth of pearls since 1889.

At the Columbian Exposition at Chicago in 1893 large and beautiful exhibits of pearls, with a great variety of tints, were a notable feature in the

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FANCY COLORED DIAMONDS and GEMS OF EVERY NATURE in Pearls and Precious Stones.

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Pearl Collarettes mounted with Diamond Bars.

Wisconsin State building and elsewhere, as previously noted.

The northwestern pearl excitement subsided in a few seasons, as the others had done in turn before, by the exhaustion of the mussel beds and the consequent cessation of product. About every ten years or so a new wave of interest rises in connection with fresh discoveries at some point where the shells have lain long undisturbed; it again absorbs the attention and excites the imagination of the community around, and spreads to other parts of the country; a fresh campaign of ignorant extermination is carried on for several summers, then the yield is exhausted, and there is nothing more but to leave nature to recuperate, if possible, and slowly to restore, in limited amount, the abundant life that has been destroyed.

The year 1897 witnessed a very widespread outbreak of the pearl mania, which extended through large areas previously unaffected by it, reproducing in the most marked form all the manifestations before seen elsewhere—the excitement seizing upon the whole population; the abandonment of the ordinary forms of steady labor; the flocking of thousands to the rivers and streams to gather Unios; the wholesale destruction of the mussels until the locality was "cleaned out;" the extravagant ideas of the value of the choice pearls obtained, and the disappointment of multitudes, who imagined that every irregular nacreous concretion that they had found was a valuable treasure.

The chief center of this excitement was Arkansas, which had never known it before. Thence it has extended west into the Indian Territory, and north into Missouri, while Georgia and portions of Tennessee have been largely affected. The press notices of all these, often highly sensational, led to more or less activity in other parts of the country. As the season was well advanced before the subject attracted much attention, it seems probable that the year 1898 will witness an unexampled furor of pearl hunting and that the shells will be practically exterminated for years to come throughout much of the Mississippi Valley.

The portions of the State where the excitement has been most marked are the following: (1) A region of small "lakes," i. e., expansions of streams, situated chiefly in the southeastern part of White County, between White River, Cypress Bayou, and the St. Louis and Iron Mountain Railroad; thence the excitement spread all up and down the valley of White River and its tributaries, passing into (2) the northeast portion of the State, along Black River, Cache River, and the great lakelike expanse of the St. Francis; (3) along the valley of the Arkansas and its tributaries from Little Rock eastward, and especially westward, to and into the Indian Territory, including mountain streams in Crawford County to the north and the valley of the Fourche to the south; (4) in the southern part of the State, along the Ouachita, Saline and Dorcheat rivers. Without entering into minute details, these may be regarded as the chief pearl districts, but in various other parts operations were carried on to a greater or less degree.

In one respect these Arkansas discoveries were novel and peculiar. A large proportion of the best pearls were found not by opening the shells, but lying in the mud of the shores or at the bottom of shallow waters. Often, indeed, they were found in or upon the soil at some distance from streams or lakes. This peculiar occurrence is partly explained by the wide extension of the waters in flood times over the low regions of the State and by the shifting of streams and isolation of "cut-offs;" but the facts indicate further that under some circumstances, probably of agitation by floods and freshets, the loose pearls are lost or shaken out from the Unios. A local impression prevails that the mussels "shed" them at certain seasons. The fact that the pearls thus found were generally round and well formed; the aggregation in repeated instances of several or many near or together, and the non-occurrence of shells with them at these places—all point to the washing out of loose pearls from the Unios and their distribution by floods and freshets. So marked a feature, moreover, is their occurrence in the mud of the lakes and bayous that it is even proposed to employ steam dredges to take up the mud and pass it through sieves or other similar devices in the expectation of finding therein the pearl product of many generations of shells.

Some of the more striking incidents of this mode of occurrence may be noted as follows: One of the latest announcements, in October, was that Mr. J. W. McIntosh, of Lonoke County, while digging post-holes in the bed of Cypress Bayou, three miles south of the town of Beebe, White County, found a number of pearls, some as large as a "44

caliber Winchester ball," at a depth of 1½ feet below the surface. The pearls were lying together, but with no shells. Mr. McIntosh had refused a handsome offer for them, but was at last accounts still at work on his land. Another instance is that of a fisherman picking up a dozen pearls in a very short time by simply reaching over the edge of his boat as it lay by the shore of Walker Lake and taking them up from the bottom. Mr. T. J. Sharum, of Walnut Ridge, Lawrence County, which was the central trade point for the pearl hunting along Black and Cache rivers, emphasizes the fact that the pearls taken from the mussels were chiefly from young shells; hence it is believed that the old ones lose or "shed" them, and some propose to use a road scraper next season to take up the mud and obtain the pearls that have accumulated in it. Many other accounts are given of pearls found on or in the soil, or in the mud, from the first main discovery in White County to various parts of the State.

Arkansas pearls were by no means unknown before, but they had not attracted any attention. On the contrary, they had been picked up for years by the country people and used merely as playthings and "luck stones" among the children, with no idea of their value. Some, indeed, had been gathered and recognized, but the discoverers had kept quiet about them to avoid creating a "rush." Some 20 years ago pearls had been found by a party of men who were cutting cedar poles on White River; in 1888 a brilliant pear shaped pink pearl weighing 27 grains was found by a fisherman on White River and sold to Judge E. S. C. Lee, of Augusta, Ark., who had it mounted as a scarf pin and has worn it ever since; in 1895 a surveying party on White River obtained pearls to the value (it is said) of \$5,000; and country lads of the region have pearls in their possession up to 50 grains in weight, which they have picked up from time to time and used as marbles.

From these accounts it will be seen that the mode of pearl occurrence in Arkansas presents features somewhat different from those usually noted. Generally it has seemed that the sandy and gravelly bottoms were most favorable for the pearl hunter, and the larger and older shells the most productive, while all the pearls have been taken from the living Unios. Here, on the other hand, appear these novel conditions of the pearls being apparently lost or washed out from the older shells and lying in the mud bottoms or carried long distances by floods, while the younger shells, if the observation of Mr. Sharum be correct, are more apt to contain them. It will be interesting to ascertain more precisely the facts upon these points, to see if the loss of the loose pearls is a habit belonging to some particular species of Unios, and whether it is accidental, or how far the local tradition of "shedding" them has any basis in fact.

Of course, if pearls were lost in these ways in gravelly or rocky streams, it is easy to see that they would soon lose their beauty by attrition among hard pebbles, and become indistinguishable from them, or be washed into the crevices of rocky beds; so that such pearls would scarcely be preserved or noticed, save in regions of mud bottom like those of the Arkansas Bayous. It is clear also that only the rounded and perfectly free pearls would be lost in this manner, with the result that those found under such conditions would present a very unusual proportion of large, well shaped, and hence valuable pearls, as compared with the ordinary gathering of them by opening the shells. This is precisely the case; the occasional pearls found at previous times, and those that first attracted notice and brought on the excitement, were of large size and round or well formed, and so brought high prices. Later, when almost the entire population at many points turned out, and all other work was abandoned for pearl hunting, and the Unios were gathered and destroyed by tens of thousands all along the streams through whole counties, great quantities of imperfect, irregular and defective pearls were obtained, with only an occasional one of value.

The pearl excitement of 1897 seems to have developed from several distinct centers, through accidental discoveries in the latter part of the Summer as the water became low in the rivers, lakes and bayous. Specific accounts of these separate starting points have appeared in the local papers. The first to become highly important was the discovery of a good pearl on the muddy shore of Murphy (or Crooked) Lake, by a young man from St. Louis, who was spending his vacation on a fishing trip. Seated on a log, he noticed this bright object on the ground, and, picking it up, judged it to be a pearl. His negro guide told him that such objects were abundant at some points there-

about, and took him a mile or two though the woods to a spot where a number of similar pearls were easily picked up. The guide was amused at his interest in them, and told him that they were of no use except as playthings for the children. He nevertheless gathered a quantity of them and sent samples by mail to St. Louis and Memphis. In reply he was informed that they were true pearls, and the Memphis jewelry house sent him a check far beyond his anticipation. He then sent other parcels, and gradually the matter began to attract attention in the two cities named, until Mr. J. A. O'Hara was sent by a Memphis firm to investigate. On his arrival, he found the conditions to be such that he promptly forwarded his resignation to the house, and went into pearl collecting on his own account. Hon. J. J. Williams, of Shelby County, Tenn., then visited the region, with experts from St. Louis. In three days they found over forty pearls up to "the size of an acorn," valued at several hundred dollars, generally perfect in form, the larger pink and the smaller white. Mr. Williams immediately arranged with Mr. George C. Griffiths, of Bald Knob, the owner of the land, for a lease of the property on which Murphy Lake is situated. A Memphis syndicate was formed, which claimed entire control of the waters, set up notices of warning against trespass, built a house on the shore, and proposes to make a complete and systematic exploration of the mud by means of dredges.

The waters included in this lease are those of Murphy (or Crooked) and Walker (or Miller) lakes; these are bayous or expansions of tributaries of White River, about 100 miles west of Memphis. They are beautiful sheets of water, surrounded by a dense growth of cypress, and have long been favorite resorts for hunting and fishing for all the region around. Murphy Lake is about two miles long and some 800 feet in its greatest width; Walker Lake is only half as long, but much deeper, being 15 feet or more, even in low water seasons, while Murphy Lake can be waded through at many points. The waters are somewhat impregnated with iron, and the district is reported to be malarious. The lease was drawn for five years, at the price of \$4,500. As soon as it became known, much local opposition was aroused, and legal obstacles were interposed, on the ground that portions of the shore were Government land, school land, etc., and that the lakes were part of a public waterway and could not be preempted. The Williams-Memphis syndicate had operated from Bald Knob, White County, which is the nearest town on a main railroad line (the St. Louis and Iron Mountain), and the opposition was especially developed at Searcy, the county seat of White County, some 10 miles west. A party from that place, headed by the mayor, with several leading citizens, went to Murphy Lake to insist upon their right to hunt pearls there, despite the posted notices of the lessees. Both sides were armed with legal papers to prove their claims, and with shotguns also—presumably intended for game. After considerable friendly controversy, matters were left to the courts, and the Searcy party withdrew to another neighboring lake, of similar character but not preempted, to conduct pearl hunting there in peace. The Memphis company has remained in possession and been actively at work, the lake being guarded by an armed patrol, and illuminated at night by a chain of gasoline lights, to prevent trespassing. At last advices they were paying all expenses and making some profit, though no particulars are given.

Other accounts of separate origin are reported from several points. An inmate of the Confederate Soldiers' Home, near Little Rock, while on a leave of absence, obtained some pearls on the Saline River; finding them to be valuable, he applied for an extension of furlough; and soon the story got abroad, and the furor began all along that stream. At the other end of the State, on Black River, a farmer while fishing opened a shell for bait, and found a pink pearl; this was late in July. A local jeweler gave him \$25 for it and sold it in St. Louis for \$200. The craze broke out in consequence, and the Black and Cache Rivers were soon lined with pearl hunters. About the middle of September, Mr. J. M. Pass, a well known planter, while fishing in Dorcheat Lake, Columbia County (the southwestern part of the State), opened a few mussels as an experiment, and obtained four good pearls; one of these he sold for \$125, and the usual excitement arose through the entire neighboring region.

In these ways the pearl hunting mania was started, and spread from stream to stream. So complete was the absorption of the people in this pursuit, that the local papers at various points reported much difficulty and apprehension on the

“Yes, it is a fact that Eisenmann Bros. have the largest stock of Pearls in the Country.”

(This is a frequent comment in the trade.)

Months before the American trade became aware of a decrease in the supply of fine Pearls, it was known to our Paris establishment that such a condition was imminent. The present scarcity of desirable pearls, therefore, does not confront us as an unexpected and unprovided for incident. Nor do the pessimistic reports emanating from India cause us the least degree of apprehension. Having been in a position to foresee the present state of affairs, our European establishment acted accordingly, with the result that we are now in possession of the most extensive and varied stock of Pearls in this country, comprising specimens anywhere from $\frac{1}{2}$ to 25 grains.

Consequently we are enabled to offer unequalled advantages to all buyers of Pearls.

We are also showing an exquisite line of Colored Gems, such as **Emeralds, Rubies and Sapphires**. We constantly carry a large line of such goods, cut in Paris, specially for us.

**All Buyers of Pearls and Precious
Stones are invited to inspect
our Assortments.**

EISENMANN BROS.,

Importers of Pearls and Precious Stones,

21 and 23 Maiden Lane,

NEW YORK.

PARIS: 3 Rue Saint-Georges.

part of planters as to the prospect of getting in their cotton and other crops, all the farm hands and negroes being occupied in an eager search for the anticipated fortunes in pearls. By the middle of September the jewelers at St. Louis began to be flooded with letters and parcels containing Arkansas pearls. Everything in the shape of nacreous concretions were sent, and very often the whole lot was not worth the postage or expressage that it cost; and the extreme disappointment of the finders, together with the clearing out of all the accessible shells from the "worked" streams, led to the decline of the craze.

There is no question, however, that large numbers of fine and valuable pearls were obtained, especially by the earlier explorers. A few notes are here given as to the sizes and values reported. A general agreement appears as to the large pearls being pink in color and the smaller white. This probably indicates two species of shells. One deep pink pearl of 40 grains found in the mud by a woman was sold in St. Louis for \$100, and as it was perfectly round and of fine luster its real value was much more. A farmer's boy obtained a pink pearl of 31 grains on Black River, near Black Rock, Lawrence County, and sold it for \$35. The local purchaser took it to St. Louis and there refused \$75 for it, offered by a leading house, and left it for sale with another firm, who found a buyer for it at \$500. This was doubtless excessive. Other instances have been mentioned above, and the St. Louis and Arkansas papers report numerous cases of pearls up to 40 grains, that were estimated to be worth several hundred dollars when perfect. By the end of August Mr. Smith, of West Point, White County, had sold pearls to the value of \$1,200, taken from Seven Mile Lake, somewhat south of the Walker and Murphy lakes, and Mr. Thomas, of Bald Knob, had realized \$1,500 from pearls from the Little Red River.

The region of the bayou lakes is reported to be unhealthy, at least for long continued work in the water and mud, under conditions of exposure and fatigue such as pearl hunting involves. Nevertheless, among thousands who camped out along the river banks for weeks during the Autumn there does not seem to have been any frequent or serious illness.

Passing to a brief reference to other States, allusion has been already made to the pearl mania as extending into the Indian Territory. In the early part of September reports began to come from South McAlester, on the Kansas and Texas Railroad, of rich discoveries along the Kiamichi River, some distance to the southeast, and large numbers of people went thither from Arkansas, reporting the White River and its branches "cleaned out" and the shores covered with the opened and cast-away mussels. A little later quite a number of pearls, some reported as worth \$100 apiece, were brought over the border to Paris, Tex., the county seat of Lamar County, from Boggy River, Indian Territory. Both this and the Kiamichi are northern affluents of the Red River, in about the central-southern part of the Choctaw Nation.

Louisiana does not seem to have been affected as yet, but it is quite probable that a similar excitement will develop there soon. A lady owning a plantation on the Tensas River obtained some pearls there before the war. She then set a number of little negroes to search for them, and thus procured others. Some of these were fine enough to be sent to New York and mounted in handsome jewelry.

Kansas has yielded a few valuable pearls. Eleven lavender colored ones were brought to a leading jewelry house in St. Louis. The best was rated at \$350, and others at prices ranging from \$50 to \$150, the whole being worth \$600.

Missouri has furnished numerous reports; the earliest, at the beginning of September, came from Poplar Bluff, Butler County, in the southeastern part of the State, where a fisherman in opening Unios for bait found two fine pearls, one pink and one straw colored. This was on Black River, already mentioned in its southward extension into Arkansas. The usual result followed, thousands turning out to search the stream. A number were taken to St. Louis later, but most of them proved of little account.

A fisherman living near Warsaw, Benton County, has been accustomed to bring into Sedalia, every Autumn for five or six years, a little bag of pearls taken during the season from the Osage River. His annual sale has varied from \$30 to \$140. Other streams reported as yielding specimens are the Pomme de Terre and the Sac rivers, and Medicine Creek, which rises in Iowa. Plans were on foot at Greenfield, Dade County, to dredge the Sac River in that vicinity and explore the mud. The latest account is from near Cuba, Crawford County, on

the Meramec River, where two fishermen, on an excursion from St. Louis in November, got a farmer to drive across the stream with his drag shovel. The result was that they obtained at one "haul" three loose pearls and 301 mussels, which yielded 207 pearls, up to the size of a pea. The proceeds were shared between the three parties, but the farmer, who owned the land, forbade any further operations.

Tennessee, where for years past the whole subject of Unio pearls has been familiar, has not been so much excited as the States where there was more novelty and less experience in pearl hunting. But while the former yield was chiefly along Stone River or Caney Fork, and then somewhat on the Calkiller, Elk, Duck, and other tributaries of the Cumberland and Tennessee, and the main streams also in the central and western portions of the State, the last two or three years have witnessed great activity in a rather new district, in East Tennessee, along Clinch River. In the former region the business has settled down substantially to pearl hunting in a moderate way by fishing parties in the summer and by farmers in the fall, who camp out on the river banks after the crops are gathered in and dredge the streams with some system. Along Clinch River, however, the past season has witnessed all the incidents of the first excitement; and quite vivid and picturesque accounts were published of hosts of people camping along the streams, some in tents, some in the roughest shanties, and some going from shoal to shoal in rudely built houseboats. The hunters



WATER TELESCOPE IN USE.

are described as a lively, free-and-easy set of people, working hard all day, subsisting a good deal on fish caught in the river, and dancing at night to the banjo around the camp-fires that line the banks.

In the older pearl region of Tennessee considerable activity has prevailed along Duck River, and large prices are claimed. Much local excitement has also been announced from Smithville, DeKalb County, and Arlington.

In Kentucky an aged fisherman is reported as having obtained a large number of pearls—one of them worth \$70—at the mouth of Little River, which enters the Cumberland in Lyon County.

In Indiana a few discoveries in the central part of the State have led to considerable newspaper comment and some excitement. Toward the end of August some fine pearls were found in White River only a few miles from Indianapolis. Prices were reported by jewelers in that city up to \$300. Others were taken from the Wabash and Eel Rivers, and it is stated that the inmates of the Soldiers' Home at Marion, Grant County, made a regular occupation of pearl hunting in the Missisnewa, an affluent of the Wabash, and that two of them had realized \$400 for their season's work. Some pearls were also obtained near Rushville, in Flatrock Creek, but no details were given.

In Michigan a plan is on foot, organized by Grand Rapids capitalists, to engage a large number of laborers and operate systematically along the St. Joseph River next year. Many smaller schemes are also being planned. Multitudes of shells were gathered during the past season, and many good pearls reported from that river in the southeastern corner of the State.

In Wisconsin the only important pearl discovery was reported from Janesville early in August,

when two farmers found two pearls in Rock River, which they sold for \$200 each. One of them was subsequently, it is said, sold in Chicago at a great advance. Beloit and Marinette are also mentioned as places where some interest has been developed.

In Iowa two men who were exploring along the Mississippi for a pearl button establishment, to determine the quality and abundance of available shells, obtained a few pearls in a small inlet below Bisping's Springs. Only one was valuable. An interesting circumstance is that the pearl yielding shells were found at the same spot, while hosts of others which they had opened and examined in the course of their business had no pearls whatever.

Georgia has developed some interest, especially in the vicinity of Rome, at the junction of the Etowah and Oostanaula. This is believed to be the site of the Indian town of Ichihaha, where DeSoto stayed for a time during his memorable expedition of 1540-41, and found the natives in possession of so many pearls. The Arkansas reports stirred up a local excitement in this region, when the river became low and clear in the Autumn, and multitudes went searching the waterways. Ex-Sheriff Mathias, of Rome, is reported as having some 50 pearls, brilliant but irregular. A few miles above, on the Oostanaula, Mr. Bennett, a farmer, on reading of the Arkansas furore, made a trial on John's Creek, a tributary of the Oostanaula; and from a basketful of Unios he obtained several fine pearls, up to the size of peas, for which he received \$180 from a Baltimore jeweler to whom he sent them. Others followed, and many fine specimens were procured.

Florida has not yet been "worked," but it may prove a productive pearl region ere long. The reports of DeSoto's expedition made special reference to the size and beauty of the pearls at a point where he crossed the Oclocknee River, some 30 miles above its mouth. This place corresponds to what is now Langston's Ferry, Wakulla County, and there is little doubt that pearls may be found there now in the Oclocknee and its affluent, the Sophoppy River. The banks are described as packed full of shells. Mr. Houstoun, a resident near that point, possesses some pearls, and specimens of them sent to the Philadelphia Exposition were much admired. Many pearls are reported as found worth from \$30 to \$60. The average size is about an eighth of an inch, which, when perfect, bring from \$10 to \$15. The two largest and finest weigh, respectively, 68 and 58 grains, and were sold for \$850 and \$600.

Connecticut has also had its pearl fever, again as a result of the press accounts from the southwest. In October, Mr. C. S. Carwell, an old and well known hunter, tried exploring about the headwaters of Mystic River, and after a few weeks had gathered a number of pearls, one of which he is reported as having sold for \$500, and two others are estimated at \$400 apiece. From the other end of the State, along the Shepaug River, in Litchfield County, comes an account of the success of Mr. Arlo Kinney, of Steep Rock. One fact here is of special interest. Mr. Kinney, instead of destroying every Unio that he examines, uses pincers, after the German method, to open the shell sufficiently to see if there is any valuable pearl, and then returns it to the water. If only this method, so simple and so reasonable, could be introduced throughout this country, enormous waste and destruction could be easily prevented. Crowds of seekers, however, attracted by the reports, have proceeded, here as elsewhere, in the usual reckless manner of wholesale destruction.

In New York the pearl hunting excitement has also been felt as a result of the prominence given in the papers to the Arkansas discoveries. The principal scene of activity has been in the north-western angle of the State, along Grass River and its affluent, one of the streams that drain from the Adirondacks into the St. Lawrence. The central point has been the town of Russell, St. Lawrence County. Two years ago Mr. M. C. Rowe, of that place, on opening a mussel for bait, while fishing in Frost Brook, a tributary of Grass River, found a pink pearl as large as a pea. This he sold at a good price and has since made several hundred dollars by collecting pearls thereabouts. During the past season there has been great activity, and multitudes have been pearl hunting.

The streams here are clear and rapid, and those who make it a business have special outfits for the work. A rubber suit is worn, consisting of boots and long trousers in one piece, with which they wade up the stream, each having slung about his neck a perforated tin pail. To the face is strapped the "water telescope," i. e., a light, square wooden box, open above and shaped to fit the face, and closed below with a piece of glass. The pearl hunter walks in a stooping posture, with the lower end of the box immersed, so that he can see the shells lying on the bottom, and take them with a "spud," or pole carrying at the end a pair of spring clasps or nippers.

The Middletown Plate Company

invites the attention of the trade to the finest line of Silver Plated Hollow Ware they have ever produced. Elegant in design, heavily plated and finished in a superior manner. Also to a beautiful assortment of Sterling Ware, Combinations of Silver and Glass not to be found elsewhere.



No. 4000 WARE.

13 Pieces to match: Kettle, Urn, Butters, Syrup, Bakers, Tureen.
THE FINEST SET IN THE MARKET.

THE MIDDLETOWN PLATE CO.,

MIDDLETOWN, CONN.

502 Masonic Temple, CHICAGO.

129 Sutter St., SAN FRANCISCO, CAL.

22 John St., NEW YORK.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

**182 BROADWAY, Cor. John St.,
 NEW YORK.**

**Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.**

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**

OTHER PRECIOUS STONES, MAKERS OF FINE **DIAMOND JEWELRY,**
 PEARLS, ETC.,

**26 MAIDEN LANE, (Southwest Corner
 Nassau Street,) NEW YORK.**

JOHN C. MOUNT,

ADDISON W. WOODHULL.

**FOX & CO., Lapidaries and Importers
 of Precious Stones.**
 Now at.....
**22 JOHN STREET,
 NEW YORK.**
 Cutters of American Gems and
 Fine Miniature Glasses.

**C. G. MALLIET & CO.,
 DIAMOND CUTTERS,**
14 MAIDEN LANE, - - NEW YORK.
 LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,
3 MAIDEN LANE, NEW YORK.

Importations at the Port of New York.

Weeks Ended Oct 15, 1897, and Oct. 14, 1898.

	1897.	1898.
China, glass and earthenware:		
China	\$100,604	\$76,630
Earthen ware	21,116	29,607
Glass ware	25,488	17,154
Instruments:		
Musical	9,232	11,880
Optical	4,914	9,649
Philosophical	3,793	1,646
Jewelry, etc.:		
Jewelry	1,769	7,693
Precious stones	230,497	176,772
Watches	11,005	16,997
Metals, etc.:		
Bronzes	2,315	5,055
Cutlery	12,579	15,282
Dutch metal.....	131	2,909
Platina		43,090
Plated ware	697	774
Silver ware	6,272	1,334
Miscellaneous:		
Alabaster ornaments	54	419
Amber		1,547
Beads	996	2,623
Clocks	7,001	2,828
Fans	2,975	4,717
Fancy goods.....	3,542	8,341
Ivory	7,004	1,478
Ivory, manufactures of	15	385
Marble, manufactures of	4,419	2,362
Statuary	3,928	2,574
Shells, manufactures of	105,693	83,634

Death of Elisha W. Goble.

NEWARK, N. J., Oct. 15.—Elisha W. Goble, one of Newark's oldest citizens, died this week at his home, 420 Plane St. He was 87 years old and a native of Newark. He was a jeweler and retired about 20 years ago.

Mr. Goble was an apprentice at the same time that William Riker, Sr., was. He was a chaser and had worked with Baldwin & Co. He married a daughter of Benj. Olds, and received from her some money, enough to keep him comfortable in his old days. Mr. Goble was never in business for himself, and is not the Goble who was in business with William Riker, as some members of the trade will likely infer.

George H. Ford Co. Sue Jeweler Glouskin.

NEW HAVEN, Conn., Oct. 14.—The Geo. H. Ford Co. have brought suit against Elias L. Glouskin, jewelry store proprietor, on Elm St., New Haven, to recover \$150 damages. The suit is brought for the conversion of a watch on June 13 last. The watch is alleged to be a gentleman's, open face, gold, 14 karat watch, made by Patek, Philippe & Co., and valued at \$125. The complaint says that Glouskin sold the watch without the consent of the Ford Co. Deputy Sheriff Higgins attached four watches which he found with Glouskin when he served the papers, and for which Glouskin gave a receipt. The case was heard to-day in the Court of Common Pleas, Judge Studley on the bench. Judge Studley reserved his decision.

Thieves broke into the jewelry store of H. W. Fields, Plymouth, Wis., a few nights ago and stole property worth \$100. Shortly after leaving the building they were observed and followed by the night watchman, but they escaped, not, however, until the officer and thieves had exchanged several shots. The robbers lost their hats, in which are the names of two Sheboygan firms.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Oct. 8, 1898.

The diamond market is still unsettled by the impossibility of arriving at any definite conclusion as to the future of De Beers. The position is most unsatisfactory. Prices are undoubtedly high, but the sales can hardly have exhausted stocks. It seems possible the agitation will be kept up until the new year's contract price is fixed.

Emeralds and pearls are still going well. In fancy stones, fine, peculiar colored (fancy) sapphires and peridots are active sellers.

At the wedding of the Duke of Marlborough's sister, to-day, the precious stones represented in the presents are diamonds, sapphires, turquoises, amethysts, emeralds and pearls. R. F.

Notes from London.

Fraudulent advertising in connection with the trade in watches and jewelry is the subject of much discussion and condemnation just now, and it is hoped a similar enactment to that recently passed in New York State will be carried through next session. In reply to one advertisement, a firm offers agents a salary of £3 per week; traveling expenses; loan of horse and wagon; a gift of £3 to purchase clothes, "so as to be properly dressed," and "if you lack capital," loans of £10 to £200 to pay for goods when ordering. All this in return for 30s. "for a small outfit," consisting of "one 50s. hall marked sterling watch; one heavy hall marked sterling chain, usually sold for £1, and one-half dozen solid nickel silver forks worth 7s. 6d.," and two references as to honesty. The same concern has another advertisement offering a prize of a £750 freehold house (illustrated and full address given) to anyone who solves three simple mathematical problems. In case of ties, the value is to be divided. The condition of the competition is the purchase of a silver watch for 35s. The tactics of the firm in dealing with applicants are varied and peculiar and have been exposed again and again in the press. The main thing, however, which does not vary, is the stipulation that a remittance of 30s. or 35s., as the case may be, shall precede all negotiations. This is probably the most flagrant case of recent years, but there are numbers of less pretentious frauds being successfully carried on. R. F.

Herman Kirch, jeweler, Des Moines, Ia., has begun suit against Simon Bernstein, pawnbroker, for judgment to the amount of \$124.82, for a diamond of his which he alleges is now in possession of Bernstein. The diamond is claimed to be an uncut stone of 1 3-16 karats, and worth \$74.82. Kirch also wants \$50 damages for retention of the stone by Bernstein. It is claimed by Bernstein that he bought the stone from some person with whom he is not acquainted. Kirch also asked for an order compelling Bernstein to produce the stone, and such an order was issued by the Court, directing Bernstein to appear in Court and answer to the charge made that he was concealing the stone.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

58 Nassau Street,
29 Maiden Lane, 22 Holborn Viaduct,
NEW YORK LONDON, E. C.

DIAMOND JEWELRY.

JOHN F. SAUNDERS

has just received from cutting a fine lot of

FIRST CRYSTALS

all sizes. Rough was purchased in July before the rise in prices of August 1st and September 1st.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16,

Telephone 1505 Cortlandt.

NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

HIGHEST PRICE PAID FOR
ALL KINDS OF

AMERICAN PEARLS

... BY ...

L. TANNENBAUM & CO.,

IMPORTERS AND CUTTERS OF

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN,
LONDON.

NEW YORK.

TELEPHONE, 1959 CORTLANDT.

E. A. Lehmann & Co.,

20 Maiden Lane
New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

SPECIAL WORK OF ANY DESCRIPTION TO ORDER.

Sterling Law Triumphant.

A. F. Jammes Convicted of Violating the New York Law Against Falsely Stamping Silver Ware.

The first conviction by a jury under the New York Sterling law (Sec. 364a of the Penal Code) was obtained last week in Part II. of the Court of General Sessions, New York city, on Friday last. The accused in this case was Albert F. Jammes, formerly a fancy goods dealer of 909 Broadway, New York, but now at 37th St. and Fifth Ave., and the conviction was had after a hard fought legal battle lasting two days. The credit in this case is due greatly to the work of Assistant District Attorney Walsh, and the untiring efforts of Newton Dexter, the complainant, and Gustavus F. Donnell, the latter's counsel, who assisted Mr. Walsh in preparing the case. The defendant's attorney, former District Attorney De Lancey Nicoll, conducted the defense of the accused most admirably and urged every point possible to procure an acquittal for his client.

Mr. Jammes' trial began at noon Thursday, before Recorder Goff, in Part II. of the Court of General Sessions. Asst. Dist. Attorney Walsh opened the case by stating briefly that Jammes was charged with violating Sec. 364a of the Penal Code by selling as sterling silver four rings which assayed about .267 fine.

Newton Dexter, the complainant, was the first witness and testified that in June, 1897, he visited Jammes' store and purchased four rings, two at 98 cents and two at \$1.23. These rings he saw displayed in the window under a sign stating: "Sterling silver rings, 39 cents up," and purchased them from a salesgirl in Jammes' store. The rings he took directly to the United States Assay Office and delivered one of each quality to United States Assayer Herbert G. Torrey to be assayed. Mr. Dexter then identified the two remaining rings not assayed. The other two that were assayed were exactly the same and bore the inscription "F. B. Sterling."

De Lancey Nicoll, for the defendant, then cross-examined Mr. Dexter, asking

him if he had not had the department store proprietors indicted three years ago, to which he answered: "Yes." Then he wanted to know if there was any reason for singling out Jammes again after the former indictments were dismissed. This question was ruled out by the Court. He then wanted to know if Dexter was not employed by the Gorham or Whiting Mfg. companies in prosecuting these cases. This question was ruled out as were also Mr. Nicoll's questions about the Duschness trial. Mr. Nicoll then cross-examined Mr. Dexter upon the details of the purchase of the rings and Mr. Dexter was excused.

Herbert G. Torrey, United States Assayer, was the next witness and caused a smile when he testified that he lived at Sterling, N. J. He had been chief assayer at the Assay Office for 37 years. Mr. Torrey stated he remembered Mr. Dexter bringing him the two rings in question, which he caused to be assayed. He then described the process of assay in detail, concluding by telling that the rings as shown by this assay were but .267 and .263 fine. Upon cross-examination he stated that both of the rings contained imitation precious stones and gave details as to the dimensions of both articles. The rings were marked, he said, with the word "Sterling" and the letters "A. F. J.;" these were on the inside and were the only letters on the rings. He did not separate the parts of the ring, but melted the ring down whole after the imitation stones were removed. Mr. Nicoll tried to get Mr. Torrey to state whether or not the silver aside from the solder in the ring was .925 fine, and tried to beg the issue on this line. After Mr. Torrey's cross-examination had been finished the Court adjourned until the afternoon.

The trial was resumed at 3 o'clock p. m. and Mr. Torrey was recalled to the witness stand and, on redirect examination, said the rings contained when melted down exactly .267 and .263 pure silver. This applied to the whole ring, solder included. Mr. Torrey corrected his testimony of the morning by saying the letters "A. F. J." which he said were on the rings were on the outside of the box containing the rings and not on the rings themselves.

The next witness was Jas. A. C. Johnson, who stated that on June 29, 1897, he called at Jammes' store and asked Jammes if he was the proprietor of the store, and the latter told him he was and had been for over a year.

Charles E. Bulkley, president of the Whiting Mfg. Co., was called as an expert by the prosecution. Mr. Bulkley testified that the meaning of the word "sterling" when stamped upon an article of silver meant in the trade that all the metal in the article was .925 fine. In the case of a ring, all the parts together must assay .925 fine. On cross-examination he said that unless an article, if properly and honestly made in all its parts, solder included, assayed .925 fine it was not sterling even if the silver without solder was up to the standard.

Mr. Nicoll attempted to discredit the effect of Mr. Bulkley's testimony by asking him questions about his appearance before the Grand Jury in other cases, the attempt to indict the Whiting Mfg. Co. and other silversmiths, but his questions were ruled out. He asked Mr. Bulkley if his company had contributed toward the prosecution of these cases, to which Mr. Bulkley answered "No," much to the defendant's attorney's chagrin. After some questions upon a knife and ring shown to him Mr. Bulkley's testimony ended.

Mr. Farley, who accompanied Mr. Dexter when he bought the rings, corroborated Mr. Dexter's testimony relating to the purchase of the rings and their delivery to the assayer. The prosecution then rested and Court adjourned until Friday morning.

When the trial was resumed Friday morning Mr. Nicoll immediately moved that the Court direct an acquittal on the following grounds:

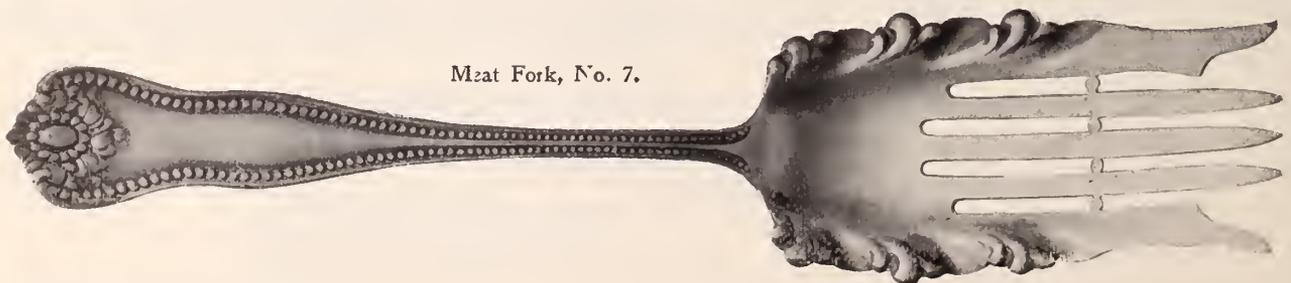
(1) That the act on which the defendant was indicted is unconstitutional. Since Judge Fitzgerald refused to so decide upon the demurrers, said Mr. Nicoll, the Court of Appeals had recently decided a similar act void.

(2) That the statute on which the indictment was found had been repealed, and

(3) That the proof is defective in regard to the identity of the goods.

THE LEXINGTON

is made in full lines,
including Cutlery. J. J.



Mzat Fork, No. 7.

FLATWARE.
HOLLOW WARE.
FANCY FLATWARE.
NAPKIN RINGS.
FRUIT KNIVES.

J. B. & S. M. KNOWLES CO.,

...Silversmiths...

PROVIDENCE, - - R. I.

STERLING
SILVER
ONLY

“The El Caney.”

The Season's best production in Artistic Silverware is “THE EL CANEY,” one of the many striking sets that constitute our new line of

HOLLOW WARE.



VEGETABLE
DISHES,
BREAD
TRAYS,
BON-
BONS,
ETC.,
ETC.

THE EL CANEY TEA SET.

The EL CANEY will interest you—price and all.

Our assortments of MOUNTED CUT GLASS WARE are being added to as fast as orders deplete them. Our lines of TOILET WARE are increasing in popularity, and our collection of NOVELTIES is a collection of Trade Ammunition for JEWELERS.

A call at our showrooms is advisable. If you cannot call don't fail to write for prices.



The Mauser Mfg. Co.,

SILVERSMITHS,

14 East 15th Street, New York.

“Watch our Ads.”

Taking up the second ground, Mr. Nicoll said that Sec. 364a, passed in 1894, was a hasty and crude piece of legislation. This, he said, was admitted by the author of the act when the amendments of 1897 were introduced in the Legislature. He then read the act and pointed out what he claimed the opportunities for injustice through its strict interpretation and rigid enforcement. No distinction was made in this act, said he, between solid goods and others with parts joined by solder. The act was so unjust, said Mr. Nicoll, that in 1898 two laws were passed to mitigate the hardships which this

act might subject retailers for manufacturers' faults.

Mr. Nicoll then told the Court that Mr. Jammes was so desirous of complying with the law that he wrote to THE JEWELERS' CIRCULAR to ask what he should do to comply with the statutes as they existed. The attorney then told how THE JEWELERS' CIRCULAR answered him, and read the interview with Senator Ford on the new acts published in THE CIRCULAR May 4, 1898.

Mr. Nicoll contended that Sec. 330 and Sections 364a to 364e were new laws on this subject altogether, and repealed the old

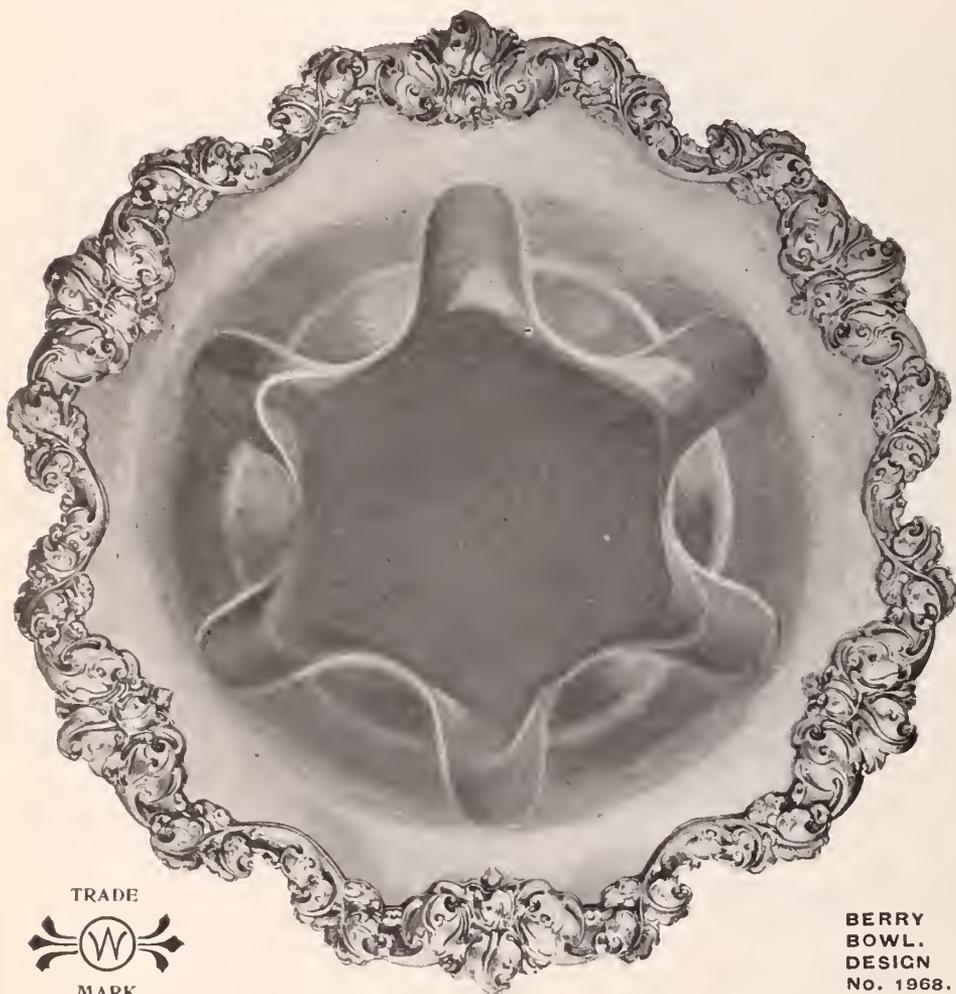
Sec. 364a as applying to all cases which are provided for in Sec. 364 c, d or e. He interpreted the new sections to mean that where the articles are composed of two or more substances only the parts stamped "sterling" should be .925 fine. The rings here, he claimed, did consist of more than one substance, and that the assayer had not separated them into their various parts but assayed each entire ring. In brief, he said, the defendant is charged with having sold an article which consisted of two or more component parts and therefore fell within the amended law. This amended law repealed Sec. 364a as to all cases specifically provided for in the amendments. Therefore his client was being tried on an indictment under a law which, so far as it applies to this case, has been repealed since the indictment. He therefore, Mr. Nicoll claimed, could not be tried. On the points of law involved, he cited a number of decisions of the Court of Appeals. Assistant District Attorney Walsh answered Mr. Nicoll generally on the constitutional point and on the second point made by Mr. Nicoll that Sec. 364a was repealed in so far as it applies to this case. Mr. Walsh showed there was no substantial change in the wording of this section except the addition of the words "her or its," "firm or corporation" and other similar changes. He also said that Mr. Nicoll's point had been adjudicated by Judge Fitzgerald in the Duschness case. Admitting that the case might come under Sec. 364c or 364e, nevertheless it still came under 364a, under which the indictment was found. After the argument, Recorder Goff denied the motion to dismiss as made by Mr. Nicoll.

Mr. Nicoll then commenced his defense by an address to the jury, in which he spoke of the hardships that grew out of the law, instancing his client's case as an example. He said there was more than a reasonable doubt from the evidence that the rings bought by Mr. Dexter and those assayed by Mr. Torrey were the same. He explained the different parts of the rings—shell rings he called them—saying that the outer shell and lining were two distinct parts jointed together by solder.

Mr. Jammes was the first witness in his own behalf and said that he purchased many articles from Flint, Blood & Co., among which were the rings marked in evidence in this case. He received from Flint, Blood & Co. written guarantees that the articles were up to the standard and identified some of these guarantees shown to him. The admission of these guarantees was the subject of a long controversy, the defendant's attorney claiming that it was necessary to show the intent of the defendant to comply with the law, while the District Attorney claimed that in this class of cases knowledge or intent of the offender did not enter into the question of his guilt or innocence. Recorder Goff finally refused to admit the guarantees.

Jammes said his purchases from Flint, Blood & Co. amount to about \$150 per year. Each time he made a purchase he requested a specific guarantee, but Flint, Blood & Co. claimed that the guarantees already given him—the same that were ruled out by the Recorder—were sufficient. He had no intention of violating the law. On cross-examination, Jammes said he was

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New York Office, 1128 Broadway.
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NO. ATTLEBORO, MASS.

not always able to tell whether silver goods were genuine or spurious, nor could he swear as to whether the rings exhibited were or were not filled. He was questioned about the prices paid for shell and sterling silver rings, and said he paid \$6 per dozen for the shell or filled rings, while the price of solid sterling silver rings of the same kind would be about \$18 per dozen.

Wm. W. Flint, of Flint, Blood & Co., Providence, the manufacturers of the rings sold to Mr. Dexter by Mr. Jammes, was called to the stand. He said that the letters "F. B." with the word "sterling," were stamped on their shell rings, while the solid rings simply had the word "sterling." He explained how the rings were made, stating that a piece of hard metal was used between the shell and the lining, because the makers found this was the best method for holding the parts together. Mr. Nicoll made a strong effort to have Mr. Flint testify as to the quality of the various parts of the rings made by him and sold to Jammes. The District Attorney examined Mr. Flint to show he was not competent to testify on this point, and Recorder Goff refused to permit the witness so to testify. The Recorder held that the quality of the silver parts was not material, the statute requiring that ALL of the parts of the ring must assay .925. Mr. Flint testified that at different times he sold solid snake rings to Jammes.

Miss Doyle, a buyer and saleswoman for Jammes, testified that she was in the store when Mr. Dexter and his companion purchased the rings in evidence. She thought they acted peculiarly and she took notice of them. She saw them buy four rings. Two of these were snake rings, she said, another a three stone ring, and the fourth she did not recall. She produced the receipt for the rings, saying that the snake rings were \$1.23 and the three stone rings 98 cents each. On cross-examination she said the saleswoman who sold the rings to Mr. Dexter had gone to Canada a few months after the sale to Mr. Dexter. Both the rings in evidence, she said, were sold for 98 cents, unless there was some mistake made, as both were 98 cent quality. She could not remember anyone else who bought rings from Jammes, but said she remembered Dexter, because she had seen him often before that time. The fact that he asked for a receipt also drew her attention to him. The defendant then rested his case.

Mr. Dexter was recalled to the stand and flatly contradicted Miss Doyle, stating that he never purchased a snake ring in his life. The trial then ended and Mr. Nicoll then renewed his motion to dismiss, which was denied.

In summing up, Mr. Nicoll dwelt upon the "incalculable injury" a conviction in this case would result to Mr. Jammes, who at the most was guilty of only a technical crime, if guilty at all. He asked the jury to prevent the wicked injustice to Mr. Jammes that would result from a verdict of guilty. The law of 1894 was crudely drawn and gave a chance for injustice, and he quoted an interview with its author to show that there was no protection for innocent victims of it until the new law went into effect. Under the new law, his client was thoroughly protected, but, although

the new law was now in force, Jammes was being prosecuted under the old statute that was admittedly unjust. He attacked Mr. Dexter and said that a prosecution of this case was a part of a big plan to wipe out the small retailer in the interest of the large silversmiths. He then called attention to the discrepancy between witnesses in regard to the description of the rings delivered to the assayer, and said there was nothing to show that Dexter had not mixed up the rings and given to Assayer Torrey other rings than those bought from Jammes.

Assistant District Attorney Walsh summed up for the People in a masterly address, in which he dwelt upon the equity of the principles involved in the case. The word "sterling" had a distinct meaning, and if that word was stamped on an article which was not .925 pure silver the sale of that article was a fraud and a crime. He read from the minutes to show that Mr. Torrey's testimony absolutely corroborated Mr. Dexter's in regard to the description of the rings and flatly contradicted Miss Doyle. He clearly summed up the uncontradicted facts, showing the purchase, the stamp "sterling," and the assayer's proof that the articles were only 26 per cent. silver, saying that the case was made

out beyond a doubt. He "flayed" Jammes for what Mr. Walsh called forcing his dependent witness, Miss Doyle, to testify as she did.

Recorder Goff touched briefly upon the facts of the case as established by the prosecution and read the statute on which the prosecution was based. The object of the statute, said the Recorder, was to prevent imposition upon the public who purchase silver. This was a law of the State and the jury had no business to consider its propriety or impropriety. He told the jury they had nothing to do but to determine the questions of fact. If Mr. Dexter purchased the rings from Jammes and delivered them to Assayer Torrey and these rings did not assay .925 fine, the defendant was guilty. The only conflict of testimony, as pointed out by the Recorder, was the statement by Mr. Dexter that he purchased stone rings and the testimony of Miss Doyle that the goods were snake rings. If they had a doubt that the rings assayed were not the rings purchased from Jammes, they were to give this doubt to the defendant.

The jury retired about five o'clock, and after two hours' deliberation returned with a verdict of "guilty," at the same time recommending Jammes to the extreme mercy of the court. Jammes was paroled for sentence until yesterday. Yesterday sentence was postponed till to-day.

LEATHER GOODS

MADE FROM



MONKEY SKINS.

DEITSCH BROS.,
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NEW YORK.



How Jeweler Wheeler Was Worked by a Bogus Check Operator.

PITTSFIELD, Mass., Oct. 11.—S. S. Wheeler, photographer, jeweler and bicycle dealer, is evidently the victim of a cleverly worked swindle. Last Tuesday a man giving the name James F. Wilbur entered Mr. Wheeler's studio, pretending to be a drummer. He was well dressed, honest looking and of fine appearance. He brought along a bicycle which he claimed was a "Stormer," although it was not designated as such. He wanted to buy a watch and wished to turn in the bicycle as a portion of the pay.

There was a difference of opinion regarding the value of the wheel, and Wilbur went out, saying he would try to sell it elsewhere. In about two hours he returned and said he had decided to buy a watch outright. Accordingly a Waltham, stem winding, gold filled, open face, six size movement was selected from the show case. As payment he handed Mr. Wheeler a check for \$28.50, made out by Silas Spoorberg & Co. to Jas. F. Wilson on the First National bank of Albany. The check was dated Oct. 1 and was numbered 72. Mr. Wheeler had no doubt but that the check was all right, and for the difference,

which amounted to \$17.50, he made out a personal check for that sum on the Third National bank of this city, and handed the same to Wilson. That was the transaction, but the tale does not end here, for Mr. Wheeler received from the First National bank of Albany the \$28 check, with these accompanying words: "No account; certification; forgery." The police were immediately notified, but have practically no clues to work upon. The swindler is described as a man about 30 years old, five feet eight inches tall, black moustache and black hair. He wore a dark business suit and derby hat.

The Hope.



A PATTERN for ladies and gentlemen. Unconventional in shape, simple in design—probably we might call it our most successful pattern. There is nothing ostentatious about this pattern; its charm is its purity of outline, its grace and simplicity.

This brush is illustrated one half size. The price is extremely low—you may see it in our toiletware catalogue, which will be sent upon request.

Howard Sterling Co.,

Providence, R. I.

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Remember

We are leaders in these lines, and if you would like to be strictly up to date you must show a nice assortment of these goods. Ask for catalogue.

Theodore W. Foster & Bro. Co.,

100 Richmond St., Providence, R. I.

SUCCESSORS TO FOSTER & BAILEY.



1157 Heart and Crown Box for Small Change.

Three Baltimore Jewel rs Robbed by a Precious Pair.

BALTIMORE, Md., Oct. 13.—George Dorn and John Davis have been committed for Court by Justice Huggins, charged with the larceny of a gold plated bracelet from Benjamin F. Spink, jeweler, 323 W. Lexington St.; a gold ring from William F. Bissing, jeweler, 56 W. Baltimore St., and three gold plated chains from Louis Rudman, jeweler, 504 E. Baltimore St.

The Cutlery Combi-a'ion a Fact.

SPRINGFIELD, Mass., Oct. 15.—The papers in the deal of the Seymour Cutlery Co., of Holyoke, by which the property of this company becomes a part of the National Shear Co., with their capitalization of \$3,000,000, have been passed, and the local shop is now a branch of this mammoth concern. A. H. Seymour, the president of the company, stated that he and S. Ray Whiting, who has acted as treasurer of the company, would remain with the concern for a while until the affairs could be properly wound up and the new officials to be chosen take hold.

A Jeweler with a Large Liking for Rice.

ABBEVILLE, La., Oct. 12.—Sheriff Joe Hebert received instructions this week from the Sheriff at Lake Charles to arrest Robert Tompkins, a jeweler, who came here about two months ago, and who, it is claimed, stole five sacks of rice at Lake Charles, while there. Immediately upon receipt of the instructions the Sheriff arrested Mr. Tompkins and placed him in jail. Tompkins is a young man and had made a good impression on the people.

Safe Blowers Invade a Tennessee Town.

TOMPKINSVILLE, Ky., Oct. 13.—At Lafayette, Tenn., the large dry goods establishment belonging to Gregory Bros. was entered by burglars Sunday night. They blew open the safe and secured a large amount of money. They then went to Lefkovic's store and made three unsuccessful attempts to blow open the safe, but having failed, they stole over \$200 worth of jewelry, consisting mostly of gold watches.

M. J. Kennedy, jeweler, State St., Schenectady, N. Y., was arrested last week for violating a city ordinance in allowing a sign to be erected at the curb. Other jewelers have similar signs, having received permission to erect them from the Common Council. Kennedy furnished bail, and will fight

Dealers in Diamonds Who Are Subject to Tax as Commercial Brokers.

WASHINGTON, D. C., Oct. 13.—A letter has been received by the Commissioner of Internal Revenue from David Mayer, 45 Maiden Lane, New York, in which he refers to a demand notice that he has received from the Collector for the Second District of New York, demanding that he shall pay a special tax as a commercial broker. In the letter received by the Commissioner, Mr. Mayer states that he is not a diamond broker, but is a dealer in diamonds in a small way, and he further says:

"In regard to my business, I wish to state the nature of it: As I have not a large capital, I obtain my goods on memoranda and try to sell them at a profit."

The Commissioner holds that if the diamonds the sale of which he thus negotiates on memoranda are not received into his own possession, and he makes a business of thus negotiating these sales as an agent on commission, he has been properly called upon to pay a special tax as a broker. If he receives the diamonds into

his possession and sells them on commission, he is not a commercial broker in accordance with decisions of the courts, and the demand notice may be withdrawn; but even if he negotiates the sales of diamonds as agent for other persons and receives a commission thereon, his transactions of this kind must be extensive enough to constitute a "business" within the meaning of the law; otherwise he could not properly be regarded as liable for the special tax under paragraph 4 of section 2 of the act of June 13, 1898, as the words "whose business it is" control in the construction of the language of that paragraph.

The Collector has been asked to report further in this case to the Commissioner.

New York Opticians Hold an Interesting Meeting.

The Optical Society of the City of New York held their monthly meeting last Wednesday evening as usual in parlor D. R. of the Fifth Avenue hotel, New York. A change in the usual course of procedure was adopted, and instead of opening with a

business session, the meeting commenced with the lecture by Prof. W. G. Fox on "Theoretical Optics," which lasted from 8.30 o'clock until 9.30 o'clock. The business session was then held, and among other things done was the election of Thos. Swilley and S. Waesbaeder, both of New York, to membership and the acceptance of the resignation of Paul Jersky, secretary. Mr. Jersky has been for some time critically ill in the Brooklyn Hospital, and a committee composed of President Ferguson and Mr. Woll, who visited him, reported that his condition was such that even should he be discharged from the hospital he would not be able to resume his duties for some time. The society adopted a resolution instructing the president to write to Secretary Jersky a letter conveying the thanks of the society for the able manner in which he had conducted his office, and expressing their condolence in his sickness.

After the business session President Ferguson delivered his address on "Hypermetropia." The meeting was attended by over 40 members.

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A Few Specimens

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Thimbles**

MANUFACTURED
BY THE

**GOLD
AND
SILVER**

**THIMBLE
MAKERS**

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Building.

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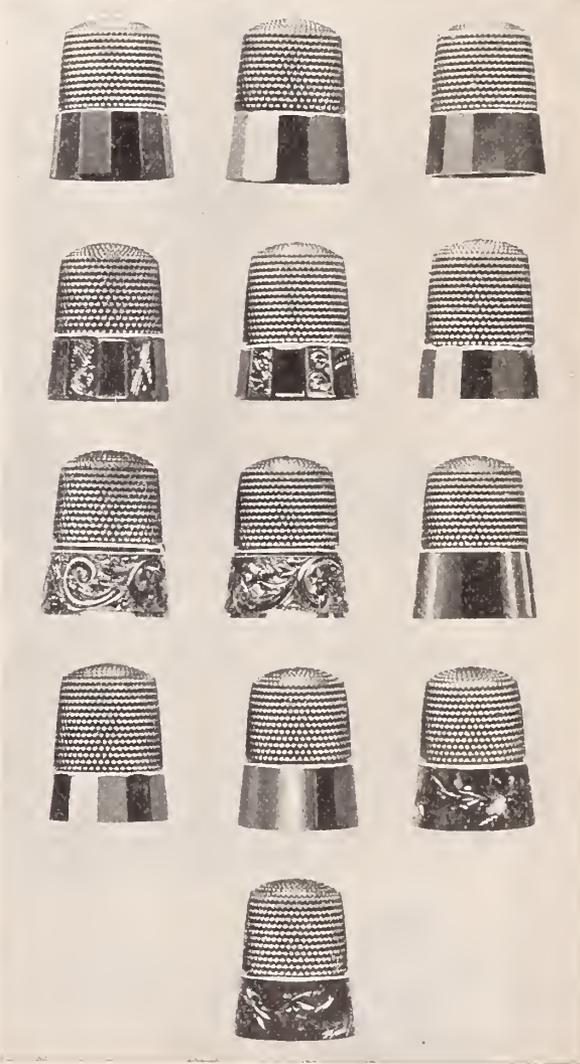
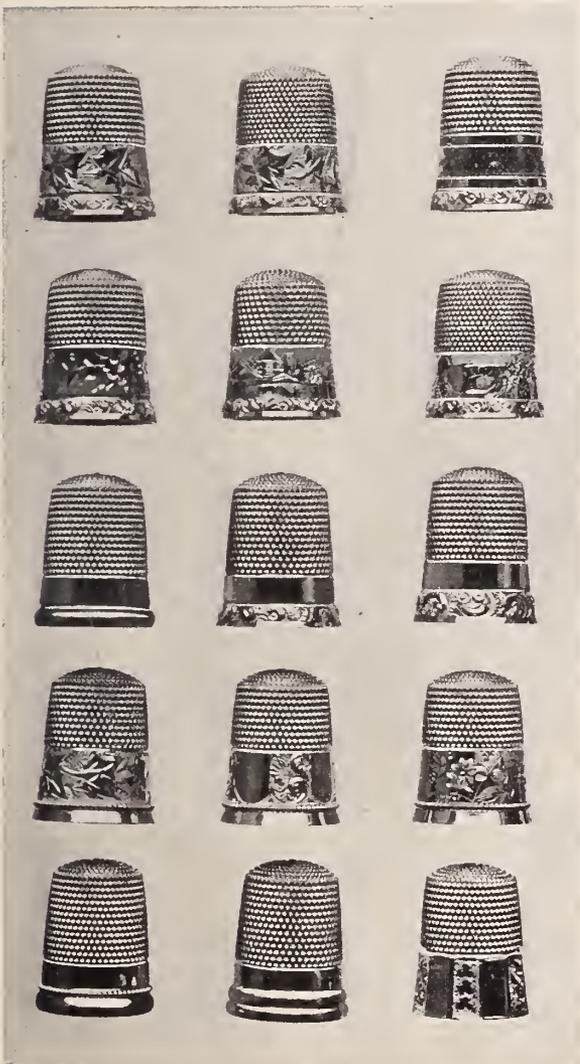
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is particularly adapted for

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Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

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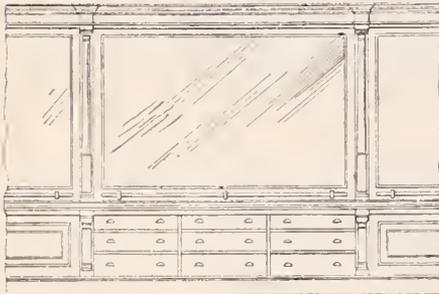
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FOR JEWELRY, SILVER-
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Controversy Between J. R. Keim and L. Tannenbaum Over a Package of Stones.

A controversy which grew out of a package of rubies sent to John R. Keim, manufacturing jeweler, 1128 Broadway, New York, by Lippman Tannenbaum, diamond importer, Maiden Lane and Nassau St., has resulted in two suits commenced last week in the New York Supreme Court. The events leading up to the suits are, briefly, as follows: On Oct. 3 Mr. Tannenbaum sent on memorandum to Mr. Keim a package of rubies valued by him at \$2,300, and when the goods were returned Mr. Tannenbaum claimed that many of them had been changed. After the goods had been returned, Mr. Tannenbaum visited Mr. Keim on Oct. 7, and the visit resulted in a very stormy interview, which was immediately followed by an action in the New York Supreme Court by Mr. Tannenbaum for alleged conversion of the goods on the part of Mr. Keim. Mr. Keim Thursday also commenced action in the same Court, in which he sues Mr. Tannenbaum for \$10,000 damages for alleged slander.

Mr. Keim claims in his complaint that when Mr. Tannenbaum visited his office at 1128 Broadway, he charged him in the presence of several people with changing the stones entrusted to him. By reason of this accusation Mr. Keim claims that his reputation has been damaged to the extent of the amount sued for. When the suit was commenced, the plaintiff obtained a civil order of arrest, which was served on Mr. Tannenbaum, who gave the \$1,000 bail required and was released. In these suits Stern & Rushmore have charge of the interests of Mr. Keim and Franklin Bien those of Mr. Tannenbaum.

Two Seizures of Jewelry from Arriving Trans-Atlantic Voyagers.

Customs Inspector Donohue made two small jewelry seizures last week from passengers arriving from Europe. One was from C. G. Sendem, a broker, of St. Louis, who arrived on the *Umbria*, and from whose pockets were taken some diamond rings and pins and some Belgian lace. The jewelry was seized, but no arrest was made. Sendem claims the goods are his own personal effects and exempt from seizure.

The other seizure was made Friday from Henry Eder, a brewer of Chicago, who arrived on the *Fuerst Bismarck*. On Eder's person was found a quantity of diamonds, which he said were intended as presents for friends.

Death of Leverett Kimball.

HAVERHILL, Mass., Oct. 16.—Leverett Kimball, of L. Kimball & Son, 12 Water St., and one of the oldest active business men of this city, died last evening at his home in Ward 7. He had been ill for the past six months with an intestinal complication. He was a native of Bradford and had been engaged in the jewelry business for more than 60 years. The business house to which he succeeded and which he carried on actively for the past half century is one of the oldest in this section. He left a son, Wallace L. Kimball, and a wife.

Al. E. Henry Robbed by a Trio of Clever Sneak Thieves.

ROCKFORD, Ill., Oct. 14.—Two men and a woman stole diamonds aggregating \$1,000 in value from the store of Al. E. Henry, this city, last Monday. A man and woman entered the store during the noon hour, when only one clerk was present, and asked to be shown some loose stones, desiring to purchase one for a ring which they exhibited. A few minutes later another man came in who wanted to purchase a scarf pin displayed in the window. The clerk placed the box of diamonds in the safe and waited on the second customer, who purchased the pin and went out. He was immediately followed by the couple, who returned in a few minutes and said they had decided to defer the purchase of the diamond until the following day. The clerk glanced at the safe and saw the box of diamonds apparently as he had left it. Three days later it was found that the box was empty.

The clerk was unable to give a description of the trio and Mr. Henry has no hope of recovering his property. He will, however, offer a reward for the return of the jewels, and no questions asked.

A Second Dividend for the Creditors of Kent & Stanley Co., Ltd.

PROVIDENCE, R. I., Oct. 15.—Creditors of the Kent & Stanley Co., Ltd., have been notified by Assignee Edwards to meet for the purpose of receiving his report and declaring a second dividend from the assets of the above company which have accumulated since the first dividend was declared. This general meeting will be held in the office of Lorin M. Cook, Registrar in Insolvency, 17 Custom House St., room 11, Oct. 20, at 10 o'clock in the morning.

"No Better Line Made."



BACHRACH & FREEDMAN,

SILVERSMITHS,

18 East Seventeenth Street,

NEW YORK.

Enforcing the Tariff Law Regarding the Marking of Import Goods.

WASHINGTON, D. C., Oct. 14.—In order to secure a more efficient enforcement of the provisions of Section 8 of the Tariff act of July 24, 1897, requiring the marking of packages with the name of the country of production and the quantity of their contents, and the marking and stamping of imported articles, the Treasury Department has directed that hereafter the appraising officer shall make examination of all merchandise in his hands for appraisement, in order to ascertain whether the requirements of Section 8 are fully complied with. Whenever the appraising officer shall discover a failure to comply with said requirements he shall call for the remaining packages on the invoice, and the importer shall be directed to mark the merchandise in accordance with the law. In default of such action by the importer, the goods shall be sent under general order and treated as unclaimed.

The marking of goods thus held in public store shall be done by the importer under the special supervision of an officer of the appraiser's department, and the expense of such supervision and all charges for cartage and labor shall be paid by the importer before delivery of the merchandise. The charge for supervision shall be estimated upon the basis of the compensation of the supervising officer for not less than one-quarter of a day and in proportion for any time occupied in excess of one-quarter of a day.

Appraising officers have also been directed to report to the Collector any violation of the provisions of Section 11 of the same act, relating to trade-marks.

Rare Pearls.

Our recent importations include some specimens of Rare Pearls unequalled in this market.

The Advance in Prices

imminent in the diamond market renders early purchases desirable.

Fred. W. Lewis & Co.,

Diamonds, Pearls and Precious Stones.

24 John Street, New York.

Stern Bros. & Co.

Cutters of . . .

MANUFACTURERS OF

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68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

CHICAGO OFFICE, 149 STATE ST.

BOOKS

The catalogue of books issued by THE JEWELERS' CIRCULAR PUBLISHING Co., 192 BROADWAY, NEW YORK, contains the titles of over 200 books pertaining to the Jewelry and Kindred Trades. **Send for it. It's free.**

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

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AMSTERDAM,
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Jewelers Flock to the Knights Templar Conclave in Pittsburgh.

PITTSBURGH, Pa., Oct. 15.—The 27th Triennial of the Knights Templar, held in Pittsburgh during this week, was the occasion of an elaborateness of window displays by the local jewelry trade hitherto unequalled in the history of the city. Heedless of expense and anxious to make the best showing, each firm put forth its greatest efforts, and the result was a bewildering display of Knights Templar designs, superb draperies, and an assortment of precious gems, shining silver and massive art pieces enough to make the eyes of a connoisseur glisten. There was no jeweler's show window in the city which did not exhibit the finest goods of the house, made more brilliant by a prodigal use of electric

lights. The crowds on the streets were something to wonder at, and these crowds lingered in front of attractive windows in great numbers. The interior decorations were on a par with the elegance of the windows, and flags, Templar colors in bunting, and incandescent lights were profusely used in decorating the exterior of stores, many of which had been painted up for the occasion.

With an estimate of an expenditure of \$5,000,000 in the city by visiting and receiving commanderies, it is safe to predict a period of good times for some months to come. The trade all state that they were kept busy night and day, that unlike most conventions the call was for high priced goods only. The absence of a demand for cheap souvenirs was most mark-

ed. The wholesale houses on the route of the parade, W. J. Johnston & Co., West, White & Hartman, Grafner Bros. and Geo. B. Barrett & Co., treated the visiting jewelers in right royal fashion, erecting seats for them in their windows to view the great parade and serving delectable luncheons of coffee, sandwiches, lobster à la Newburg with cigars. Among the many who came from all sections of the country, the following names were found in THE JEWELERS' CIRCULAR register:

A. B. Kurtz, Dawson, Pa.; C. C. Marsh, Sistersville, W. Va.; F. H. Kuhns, Sharpsburg, Pa.; F. L. Allebach, Emlenton, Pa.; C. E. Price, Titusville, Pa.; August Morck, Oil City, Pa.; W. W. Mather, New Castle, Pa.; J. Linnenbrink, Rochester, Pa.; Capt. W. P. Fryer, Morganza, Pa.; Mrs. J. Linnenbrink, Rochester, Pa.; Abbie Linnenbrink, Rochester, Pa.; G. W. Smith, McDonald, Pa.; Mrs. G. W. Smith, McDonald, Pa.; R. M. Baughman, Jeannette, Pa.; Roland Merrell, Jeannette, Pa.; L. C. Brehm, West Newton, Pa.; John W. Mather, Parkersburg, W. Va.; Robert Gestrick, Mrs. C. G. Potter, Walter H. Deuble, Canton, O.; S. E. Phillips, Mannington, W. Va.; Harvey A. Reed, Greensburg, Pa.; L. H. Pitts, Mt. Jackson, Pa.; Charles E. Hart, Sharon, Pa.; John Burri, New Philadelphia, O.; Robert V. Lee, Cadiz, O.; F. R. Cross, Columbus, O.; A. F. Stauver, Wheeling, W. Va.; H. A. Reineman, McKeesport, Pa.; A. V. Johnston, Evans City, Pa.; D. S. Pelton, Sistersville, W. Va.; A. A. Poole, Washington, Pa.; Frank Worrell, Washington, Pa.; Edward F. Grieb, Butler, Pa.; Charles A. Loughman, McKee's Rocks, Pa.; John F. Zugschwert, Carnegie, Pa.; H. H. Weylman and Mrs. Weylman, Kittanning, Pa.; Clara Lawrence, Titusville, Pa.; H. B. Cuhbison, New Castle, Pa.; Harvey Fritz and Mrs. Fritz, Oil City, Pa.; George Deuble, Canton, O.; Frank L. Young, Mt. Vernon, O.; Ed. Gooder, Reynoldsville, Pa.; J. W. Cater, Beaver, Pa.; E. F. Preiss, Homestead, Pa.; J. C. Rhodes, Homestead, Pa.; F. W. Kochler, Sharon, Pa.; E. H. Kennerdell and Mrs. Kennerdell, Tarentum, Pa.; William Hunt, Uniontown, Pa.; H. C. Bostwick, Newark, O.; N. L. Marsh, Mannington, W. Va.; William Nelson, Marion, O.; Harvey Wallace, Smith's Ferry, Pa.; Warren Mather, New Castle, Pa.; Charles Kennerdell, Freeport, Pa.; Harry Helms, Steubenville, O.; Miss Nettie Preiss, Grafton, W. Va.; Harry Furtwangler, Greensburg, Pa.; J. Wetherell, Parkersburg, W. Va.; Herman Smith, Parkersburg, W. Va.; Harry Morrison, Mt. Pleasant, Pa.; C. H. Peddinghaus, Marietta, O.; Charles Gosser, Coshocton, O.; Otis Bauer, Zanesville, O.; William Amann, Sidney, O.; Charles Davis, Galion, O.; C. F. Miller, Massillon, O.; E. A. Miller, Lanesville, Pa.; P. J. Manson, Jeannette, Pa.; Harry Blöse, McKeesport, Pa.; Mrs. Jos. Collner, St. Petersburg, W. Va.; W. W. Titley, Beaver Falls, Pa.; O. O. Reems, Wilkinsburg, Pa.; Mrs. R. Bibbey, Wilkinsburg, Pa.; Jacob W. Grubb, Wheeling, W. Va.; George M. Rinkleff, Sandusky, O.; C. Scharbach, Millerstown, O.; J. A. Slonecker, Scio, O.; E. S. Duerr, New Martinsville, W. Va.; A. Mascher, East Palestine, O.; W. H. Hayner, Cleveland, O.; F. W. Poland, East Liverpool, O.; W. J. McKinney, East Liverpool, O.; F. B. McKinley, Washington, Pa.; M. R. Shingler, Wellsville, O.; H. E. Brown, New Brighton, Pa.; W. B. Crowthers, Beaver, Pa.; William G. Spies, Steubenville, O.; M. Loy Hanna, New Castle, Pa.; F. W. Johnson, Cumberland, Md.; C. H. Rudolph, Massillon, O.; Mr. Neely, Alliance, O.; P. Ruprecht, Sharpsburg, Pa.; Gus Spies, Irwin, Pa.; E. A. Blosser, New Kensington, Pa.; Joseph Cochran, Vanderbilt, Pa.; A. Merz, Sewickley, Pa.; F. Schaurbeck, Toledo, O.; Charles Springer, New Castle, Pa.; W. B. Odbert, Wheeling, W. Va.; Thomas Farmer, Oil City, Pa.; Charles Hoops, Zanesville, O.; D. W. Hull, Warren, O.; John C. Scherer, Alliance, O.; S. A. Walton, Moundsville, Pa.; N. C. Neville, Conneautville, Pa.; J. W. Wagner, Mifflintown, Pa.; H. E. Frampton, Parker, Pa.; J. A. Bobbs and Mrs. Bobbs, Scottsdale, Pa.; J. W. McKean, Charleroi, Pa.; R. E. Schubert, Wheeling, W. Va.; Alex. Schroeder, Niles, O.; James Ramsay and Mrs. Ramsay, Alledo, Ill.; W. F. Sellers, Altoona, Pa.

Lewis C. Wettling, an employe in Byram C. Foster's jewelry store, Bristol, Pa., will start in the same line of business in Newtown, Pa., the first Saturday in November.

Fair Reasons.

The reason why you should do business with our Diamond and Precious Stone Department is fair and equitable. We give you a good article at a fair price. The advantages that arise to you from doing business with that department are proportionate to the advantages that department derives from your business. It's profit to both.

Plain talk wins dear friends.

Take, for example, our line of Rings. It affords a conclusion to the foregoing premises. The line comprises every sort of ring from the diffidently sparkling ring for a child to the brilliant scintillating article (either solitaire or combinator) for My Lady's hand.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

The Work of the Merchants' Association Endorsed.

The directors of the New York Jewelers' Board of Trade, at their monthly meeting Thursday last, unanimously adopted the following resolution, endorsing the work of the Merchants' Association of New York, and urging their members to join it:

WHEREAS, The daily press and trade journals have stated that the labors of the Merchants' Association of New York added over \$100,000,000 to the normal Fall trade of this city during 1897; and that the registry books of the said association for 1898 show an increase of nearly 40 per cent. in the number of buyers registered therein, and

WHEREAS, That association relies for its support upon the annual dues of its members, and that its officers and directors, who serve without pay, have made themselves personally responsible for the debts of the said association, have already made up a deficit of \$9,000 from their individual resources and are now confronted with a still larger deficit at the close of the year,

BE IT RESOLVED, That the officers and directors of the New York Jewelers' Board of Trade, recognizing the great value of the labors of the Merchants' Association of New York to the jewelry trade as a whole, hereby indorse its work and respectfully recommend that all of its members join the same and support it in its labors for 1899.

Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held Oct. 14, the following being present; Chairman Butts, President Bowden, Vice-President Untermeyer, Treasurer Karsch, Secretary Noyes, and Messrs. Ball, Abbott and Kroeber, of the committee.

New members have been admitted as follows: Geo. W. Keifer, Loogootee, Ind.; F. W. Hauenstein, New Ulm, Minn.; M. L. Jones, Fairfield, Neb.; A. P. Williams, Rome, N. Y.; Frank L. Willoby, Brookline, N. H.; William Yates, Cold Spring, N. Y.; Robinson-Hilton Co., Worcester, Mass.; Sweet & Ellsworth, New York; Zinn & Voss, Milwaukee, Wis.; R. D. Kirmes, Dubuque, Ia.; Dallas F. Green, Ft. Wayne, Ind.; Chas. C. Mussina, Williamsport, Pa.; T. Hausmann & Sons, New Orleans, La.; Perrin W. Camp, Muncy, Pa.; Ludwigs & Hunziker, Walla Walla, Wash.

Death of Oscar W. Tichenor.

NEWARK, N. J., Oct. 18.—The funeral of the late Oscar W. Tichenor, who died on Sunday last at his home, 293 Market St., was held from the residence of his son-in-law, William E. Reeve, 74 Monmouth St., yesterday. The services were conducted by Rev. Mr. Bergfels and interment was in Fairmount cemetery. Mr. Tichenor was born on July 13, 1838, at the old Tichenor homestead, corner of Hill and Halsey Sts. He was a jeweler and watch maker by trade. In 1876 he became a member of the firm of Tichenor & Keller. Two years ago he had a slight attack of apoplexy and since then his health had not been good. Mr. Tichenor was one of the directors of Fairmount cemetery and a member of Howard Lodge, No. 7, I. O. O. F. He is survived by a widow, a son and a daughter.

R. L. Grimes has removed from Keota, Ia., to Ollie, Ia.

Worth Knowing -

When a retail jeweler has a customer for high-class or reasonably priced Diamond or Precious Stone Jewelry, it's worth knowing that we have the very thing the jeweler wants. That's when he should send to us for a memo. package.

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17 MAIDEN LANE, N. Y.

Rings--Diamond Rings and Rings set with colored fancy gems in combination with diamonds--we're showing in profusion.



Our Prices

always tell a convincing story.

Every looker sooner or later becomes a buyer.

Our diamond jewelry is particularly desirable because design and quality go hand in hand with moderate prices.

Rings
Pendants
Brooches
Links
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9. 11. 13 MAIDEN LANE.
NEW YORK.

Established 1879.

Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York.

Exclusively for the Jewelry Trade.

American Opticians in Session

Conclusion of the First Meeting of the American Association of Opticians—The Organization Successfully Launched.

The convention of opticians in New York, the first day's proceedings of which were published in last issue, came to a successful termination Wednesday last after the forming of the first national association in the optical line—the American Association of Opticians.

Tuesday morning Henry L. De Zeng, the inventor of the refractometer, gave a



CHARLES LEMBKE,
PRESIDENT, AMERICAN ASSOCIATION OF OPTICIANS.

lecture upon his instrument, which was listened to with interest by the members present, and Wm. Dietz, of the Spencer Optical Mfg. Co., gave instructions in their trial case and frame and their uses. The exhibits were increased by some notable additions, especially two large ophthalmometers by Fox & Stendicke, a pocket ophthalmometer by J. W. & Geo. H. Hahn and a collection of photographic goods and cameras by the Manhattan Optical Co. The business session again convened in the afternoon.

The meeting was called to order at 3.15 o'clock P. M. Tuesday afternoon and the newly elected president, Charles Lembke, was escorted to the chair amid applause. He thanked the members in a brief speech and the business was resumed. Mr. Boger, chairman of the committee on entertainment, reported what had been done toward arranging for a theater party and banquet. The meeting, however, finally decided not to have a banquet.

The consideration of the constitution and by laws was next in order and the following were adopted:

CONSTITUTION.

ARTICLE I. NAME.

The name of the association shall be the American Association of Opticians.

ARTICLE II. OBJECT.

The object of the association is to further the advancement of the optical trade in all its branches.

ARTICLE III. MEMBERSHIP.

Sec. 1. The membership of this association shall consist of active and honorary members.

Sec. 2. Any person engaged in the manufacture and sale of optical goods is eligible to active membership in this association.

ARTICLE IV. AMENDMENTS.

This constitution may be altered or amended at any regular meeting by a two-thirds vote of the members present, provided that a notice of the proposed change is sent to the members with the notices of such meeting.

BY LAWS.

ARTICLE I. OFFICERS.

The officers of this association shall consist of a president, two vice-presidents, secretary, treasurer and an executive committee of four members, who shall together constitute the Board of Directors. They shall be elected by ballot at the annual meeting and shall serve until their successors shall have been elected.

ARTICLE II. DUTIES OF OFFICERS.

Sec. 1. Duties of President: The President shall preside at all meetings of the association, call special meetings at the request of 10 members, appoint all committees unless otherwise ordered or provided for in these by laws, and appoint officers to fill all vacancies for unexpired terms of office occasioned by death or otherwise.

Sec. 2. Duties of Vice-Presidents: In the absence of the President, the Vice-Presidents, in their order, shall preside at all meetings and perform such duties as pertain to the office.

Sec. 3. Duties of the Secretary: The Secretary shall keep a record of all meetings of the association and its committees, conduct all its correspondence, notify all committees of their appointment, and give notice to members of all meetings, and perform such other duties as pertain to his office or may be prescribed by the by laws. He shall send out notices of the annual meeting 30 days prior to the date thereof.

Sec. 4. Duties of the Treasurer: The Treasurer shall keep the moneys of the association and disburse the same upon order of the Board of Directors, keeping a correct account of all his transactions, and report the same at each meeting and when required by the president.

Sec. 5. Duties of the Board of Directors: The Board of Directors shall audit the accounts of the Treasurer annually and report the same to the association; name a proper time for the meetings of the association and conduct any business of the association not requiring a special meeting. The directors shall be the advisory board of the association and act upon all matters directly referred to them by vote of the association not already provided for in these by laws.

ARTICLE III. MEMBERSHIP.

Sec. 1. Candidates for membership may be proposed upon application to the secretary; said application to be in writing upon blanks provided for the purpose, endorsed by two members of the association, accompanied by the membership fee, when it shall be acted upon by the membership committee. In case of rejection by said committee the fee shall be returned to the applicant.

Sec. 2. Active members not in arrears shall be entitled to debate and vote on all matters brought before the association and shall alone be eligible to any office not its gift.

Sec. 3. Honorary members shall be entitled to be present at all meetings, but only have the privilege of speaking or debating upon the invitation of the association or its officers. Honorary members are exempt from all dues.

ARTICLE IV. DUES.

Sec. 1. The annual dues shall be \$2, payable in advance.

Sec. 2. Any member shall have the privilege of resigning upon making application thereof to the secretary, providing all arrears due from him to the association have been paid.

Sec. 3. Any member of the association who shall be in arrears for dues for the term of one year shall be notified in writing by the treasurer, and if the same is not paid at the end of three months his membership in the association ceases.

Sec. 4. Any member may be reinstated by a payment of all arrears and by a vote of two-thirds of those present at any regular meeting.

ARTICLE V. MEETINGS AND QUORUMS.

Sec. 1. The time of the annual meeting of the association shall be fixed by the Board of Directors.

Sec. 2. The place of the annual meeting shall be fixed by the association.

Sec. 3. Ten per cent. of the active members shall be necessary to constitute a quorum for the transaction of business at any meeting.

ARTICLE VI. AMENDMENTS.

These by laws may be altered or amended at any regular meeting by a two-thirds vote of the members present, providing that notice of the said alterations or amendments shall have been sent to members with notice of such a meeting.

After the adoption of the constitution and by laws, the secretary was ordered to have the same printed and at least 12 copies mailed to each member of the association. The meeting then adjourned until Wednesday.

On Tuesday evening a number of the opticians took advantage of the arrangements made by the entertainment committee and joined a theater party at the Broadway theater, where they enjoyed the performance by Francis Wilson and his company in "The Little Corporal."

The opticians again convened at 3.15 o'clock P. M. Wednesday and Mr. Boger read an important communication from Huston Greenfield, of Indiana, as follows: "To the Convention:

"The Attorney General of this State has just decided that no man could, or can, legally practice optometry in this State, after the passage of our new Medical act, last November, unless in such business in this State prior to that time."

The communication was laid on the table.

Other communications were read, after which Secretary Boger read the minutes of Tuesday's meeting. President Lembke announced the names of the members of the membership committee as follows: Henry Borsch, Chicago; G. T. Sadtler, Baltimore; E. B. Meyrowitz, New York; Louis Kirstein, Boston; W. G. Fay, Springfield, O. It was decided that the president act as an auditing committee to settle the accounts of the secretary *pro tem*, when the latter turns over the funds to the treasurer. A motion was then made and carried that a committee of five be appointed to secure trade exhibits for the next meeting, to be known as committee on exhibits. Another resolution introduced by Mr. Applegate was the following:

"Resolved, That no lecture be permitted before the association otherwise than upon trade subjects."

The resolution precipitated a discussion in which Mr. Sanborn, Mr. Fay, Mr. Boger, H. F. Jordan, Mr. Applegate, Mr. Barker, Mr. Kirstein and others participated, after which Mr. Applegate withdrew the resolution.

It was finally decided that the next meeting be held in either Rochester or Chicago and that the members decide by ballot which city it should be. This voting resulted in favor of Rochester.

The president then spoke of a recent case in New York whereby a firm of opticians were sued and a judgment for \$1,000 recovered on the ground that the opticians had made a mistake in filling a prescription, which mistake was alleged to have injured the patient. He spoke of the chance this opened for bulldozing and blackmail and suggested the association take some action to protect themselves. Mr. Meyrowitz called attention to the advantage of careful examination of all work going out by more than one person as a protection in cases of this kind. Different opticians told of experiences of this kind. After discussing the question thoroughly it was finally decided to adopt a resolution to the effect that the association assist

members who were unjustly attacked by customers with suits growing out of alleged mistakes in the filling of prescriptions for glasses. This resolution was unanimously carried and was ordered printed and circulated with the by laws.

Among other business done was the passage of a unanimous vote of thanks to Mr. Boger for his work in forming the association. The meeting then adjourned, the gentlemen all predicting a most successful gathering at Rochester next year. A full list of the charter members is as follows:

Dr. H. A. Schell, Morenci, Ala.; E. M. Ackley, Alphonse Hirsch, L. M. Kaiser and George Mayerle, San Francisco, Cal.; Columbian Optical Co., Denver, Col.; Mrs. Wm. C. C. Ball and Wm. C. C. Ball, Bridgeport, Conn.; S. H. Wood, New Britain, Conn.; Phil. Harris, Albany, Ga.; Kellam & Moore, Atlanta, Ga.; Henry Borsch, Otis F. Hall, McCormick Optical College, Dr. G. W. McFrick, Burr Weaver and C. Weymann, Chicago, Ill.; J. R. Robertson, Morrison, Ill.; Prof. L. Johnson, Newton, Ill.; N. E. Benoit, Rockford, Ill.; A. E. Trask, Galesburg, Ill.; J. H. Arnold, Columbus, Ind.; Wm. E. Huston, Greenfield, Ind.; C. L. Casterline, Hartford City, Ind.; John H. Ellis, South Bend, Ind.; B. Roy Evans, Perry, Ia.; Peter Miller, Kingman, Kan.; A. Goldstein & Son, Louisville, Ky.; L. C. Eisenschmidt, Newport, Ky.; G. T. A. Gilberto, M.D., Paducah, Ky.; W. Bohne, New Orleans, La.; Dr. Allen H. Chamberlain, Foxcroft, Me.; A. W. Anthoine, Lewiston, Me.; H. E. Murdock, Portland, Me.; A. M. Wentworth, Portland, Me.; S. Richards, So. Paris, Me.; Henry Castelberg, T. W. McAllister and G. T. Sadtler & Sons, Baltimore, Md.; John H. Ailman, A. G. Barber, A. L. Crocker, D. Currie Doleman, Fred M. Drisko, Henry W. Green, Louis E. Kirstein, B. F. Lamb, Andrew J. Lloyd, J. S. Miles, Geo. B. Nagel, H. W. Pearsons, J. W. Sanborn, H. E. Spear, R. C. Thompson, L. A. Webster, Edwin P. Wells and Ralph H. Wright, Boston, Mass.; Hub Optical Case Co., Dedham, Mass.; Cyrus Condit, Everett, Mass.; C. R. Padleford, Fall River, Mass.; Wm. McFarlane, Ludlow, Mass.; Frank M. Chubbock, Quincy, Mass.; Chas. D. Tucker, Medford, Mass.; Johnston Optical Co., Detroit, Mich.; B. L. Clark, Flint, Mich.; W. R. Stevenson, Holland, Mich.; Peter Scholler, Lake Linden, Mich.; A. D. Oliver, Lowell, Mich.; C. A. Hoffman, Minneapolis, Minn.; J. W. Grainger, Rochester, Minn.; Geo. P. Tutthill, St. Paul, Minn.; F. A. Upham, St. Paul, Minn.; Dr. J. T. Hamilton, Chas. D. Trask and C. L. Merry, Kansas City, Mo.; T. A. Haney, Springfield, Mo.; Wm. Cochran, Humphrey, Neb.; Geo. P. Emig, Taylor, Neb.; W. P. Myers, Derry Depot, N. H.; J. S. Gilman, Hampton, N. H.; O. O. Stillman, New Brunswick, N. J.; Frederick H. Hewlett, Paterson, N. J.; J. S. Wheeler, Salem, N. J.; Geo. F. Applegate, Trenton, N. J.; E. E. Schreiner, Vineland, N. J.; Lewis Allen, P. Apffel & Co., H. W. Appleton, H. Bauer, Frederick Boger, E. C. Bull, A. Jay Cross, P. A. Dilworth, Wm. Dietz, L. L. Ferguson, Fox & Stendicke, John G. Freeman, J. W. & G. H. Hahn, L. J. R. Holst, Julius King Optical Co., Chas. Lembke, Leopold Lewis, Chas. Claudius Madden, Meyrowitz Optical Co.,

New York Mutual Optical Co., Sussfeld, Lorsch & Co., A. Weiner, R. J. Traibert and A. S. Vandenburg, all of New York City; Chas. O. Dahm, Brewster, N. Y.; Aug. G. Gleissner, Brooklyn, N. Y.; Cataract Optical Co., Buffalo, N. Y.; L. C. Saxton, Cooperstown, N. Y.; Carl Horary, Dolgeville, N. Y.; Geneva Optical Co., Geneva, N. Y.; Fred Moule, Middletown, N. Y.; Wm. H. Saxton, Jr., Middletown, N. Y.; Stephen Preston, Jr., Mt. Vernon, N. Y.; G. E. Holmberg, Peekskill, N. Y.; W. N. Rudd, Rome, N. Y.; M. Elias, Syracuse, N. Y.; H. C. Watts, Syracuse, N. Y.; M. Mecklenburg, Troy, N. Y.; B. T. Clark, Utica, N. Y.; Chas. A. Enquest, Utica, N. Y.; E. Kirstein's Sons Co., Rochester, N. Y.; A. M. Frankel, Goshen, N. Y.; W. J. Morse, Rochester, N. Y.;

J. D. Howell, Livonia, N. Y.; L. W. Thompson, Cherry Valley, N. Y.; S. R. Peck, Charlotte, N. C.; J. W. Hardister, Newton, N. C.; H. D. Willson, Shelby, N. C.; O. F. Dingslhoef, Wilmington, N. C.; Jas. K. Stebbins, Ashtabula, O.; W. R. Spittle, Caldwell, O.; E. Klein, Cincinnati, O.; T. T. Stoutenburgh, Galena, O.; J. P. Marvin, M.D., Harrison, O.; Harry F. Sanger, Lima, O.; W. G. Gay, Springfield, O.; L. Beckmann, Toledo, O.; Dave Levitt, Toledo, O.; Leo. Levitt, Toledo, O.; W. O. Amann, Sidney, O.; John F. Graf, Portland, Ore.; E. J. Faust, Allentown, Pa.; D. L. Cleeland, Butler, Pa.; J. Borst, Carbondale, Pa.; J. F. Hewes, Erie, Pa.; E. L. Egolf, Harrisburg, Pa.; John F. Giering, Nazareth, Pa.; F. M. Langnecker, New Brighton, Pa.; J. L. Borsch, Dr. C.

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are the exceptions, who prove the rule. Study this statement and you'll see the point. If you fail to see it, ask your jobber to tell you. Also bear in mind



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H. Brown, Wm. J. Benn, Ivan Fox, C. A. Longstreth, McIntyre, McGee & Brown, and National Optical Co., Philadelphia, Pa.; Wm. H. Spangler, Pittsburgh, Pa.; Standard Optical Co., Reading, Pa.; H. J. Cartier, Arctic, R. I.; A. E. Smith, Pawtucket, R. I.; Edward E. Dammers, Providence, R. I.; J. B. Meyers and Frank E. Strang, Nashville, Tenn.; H. F. Jordan, Brattleboro, Vt.; L. W. Clark, East Radford, Va.; John J. Palmer, Newport News, Va.; Max Frank, Richmond, Va.; King Optical Co., Spokane, Wash.; Julius Land, A. Reinhard, A. G. Simmert and David White, Milwaukee, Wis.; Annie R.

Stark, St. John, N. B., Can.; Leonard Morris, Summerside, P. E. I., Can.; J. H. Fleming, St. George, Ont., Can.; N. M. Devean, Toronto, Ont., Can.; H. G. Levetus, Toronto, Ont., Can.

SKETCH OF CAREER OF PRESIDENT LEMBKE

Charles Lembke, of Gall & Lembke, the first president of the American Association of Opticians, is one of the most prominent dispensing opticians in New York. Mr. Lembke was born 64 years ago in Germany and was graduated from the Polytechnish in Carlsruhe, Grand Dukedom of Baden. By age and number of

years in active service in the optical trade, Mr. Lembke ranks as the oldest optician in the city of New York, and probably in the United States. During the great fire which destroyed the block on Broadway bounded by Ann and Fulton Sts., in June, 1865, Mr. Lembke totally lost his place of business and mostly all his valuable stock of goods and apparatus. In 1869 Mr. Lembke associated himself with the veteran New York optician, Joseph Gall, at 21 Union Square, the firm becoming Gall & Lembke. Mr. Gall died in 1886, in his 80th year. Before his death, the senior partner requested that the firm name of Gall & Lembke continue to be used indefinitely by all successors to the business, which was established by him in 1842, and his wishes have been carried out. His successor, Mr. Lembke, has two sons connected with him in business, Charles, Jr., and Emil.

Mr. Lembke is an active member of the Astronomical Society, Brooklyn Institute, and a member of the Academy of Sciences of New York.

Suit of Geo. H. Richards, Jr., & Co.'s Assignees vs. Robbins, Appleton & Co.

BOSTON, Mass., Oct. 15.—The case of E. A. Bigelow and R. R. Gilman, assignees of George H. Richards, Jr., & Co., vs. Robbins, Appleton & Co., arising from transactions alleged to have occurred when it had been decided by the former concern to assign, whereby the defendants were given preference over other creditors, came up in the Superior Court yesterday. Robbins, Appleton & Co. asked for the appointment of an auditor to hear the case, stating that there were matters involved which they preferred not to present before a jury. The Court will grant the petition and an auditor is to be appointed.

George E. Kerr, Recently Robbed, Files Bankruptcy Petition.

BOSTON, Mass., Oct. 15.—Geo. E. Kerr, retail jeweler, Malden, has filed a bankruptcy petition. His liabilities are given as \$4,773, and assets \$2,600. Mr. Kerr suffered recently by the dishonesty of an employe, who is among the missing and wanted by the police.

Fine Gold Cases.

In designing their lines for the Fall season of 1898, the American Watch Case Co. have borne in mind the steadily increasing demands of the trade. As a result, their new productions exceed in the beauty and variety of design and extensiveness any of their previous efforts.

A.W.C.CO

American Watch Case Co.,

9-13 MAIDEN LANE, NEW YORK.

A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
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who have obtained the SOLE RIGHT from patentees to manufacture this article.



Winsome Watches,

WHAT THEY ARE, WHERE TO FIND THEM.

“OUR OWN” exclusive “SPECIALS,” of course.

“DUCHESS”	7 J.	0 size	nic.	Elgin.	•	“PENELOPE”	7 J.	0 size	Waltham.	
“EMPRESS”	15 J.	0	“	“	•	“PRISCILLA”	11 J.	0	“	
“DUCHESS”	7 J.	6	“	“	•	“PRISCILLA”	7 J.	6	“	
Richly gold decorated.						Nickel and gilt damaskeened.				

A dozen others also.

ELGIN AND WALTHAM “NAMELESS,”

but worthy your own name on the dials and on the plates.

Construction and finish perfect.

A creditable addition to your stock.

Of chaste and dainty cases for them we have a plenty.

“Our Little Brown Booklet” tells you all about these movements.

From now until November 21st, we will sell you Four of the 0 size “DUCHESS” 7 jewel nickel Elgin, gold decorated movements, cased up in dainty solid 14k. cases, new engravings, for \$52.75 net cash, you to pay for them on or before December 1st.

If you only want one, the price will be \$13.75 net.

Should you prefer two, they will cost you \$27.00 net.

If you want “PENELOPE” 0 size Waltham, cased in the same way, the prices and the terms will be the same.

With the existing scarcity of 0 size nickel movements, what better can you do than to buy these watches now? You could not keep them over Christmas, if you would. Your customers would not allow you to do so, for they will commend themselves at sight.

Take our word for it, if they do not please you in every particular, you may return them if you do so immediately, at our expense.

R. A. Kipling Believed to Have Perished in the "Mohegan" Wreck.

Among the passengers on the Atlantic Transport liner *Mohegan* when that ill fated steamer went down off the Lizard on Friday last, was Richard A. Kipling, a well



R. A. KIPLING.

known dealer in precious stones, for many years at 24 Maiden Lane, New York. Mr. Kipling's name is not among those yet reported as saved, and as no word nor information of any kind has come to his relatives, it is generally believed that he has perished.

Mr. Kipling was born in New York city,

Oct. 7, 1842, and was the son of Richard Kipling, who was prominent in the jewelry trade for many years. When about 24 years old he became a business partner of his father and the latter's firm, which was situated at 24 Maiden Lane, became known as R. Kipling & Son. In 1876 the senior Mr. Kipling retired from active life, leaving his business to his four sons, Richard A., Ernest E., A. W. and Frank, and they continued under the firm name of R. Kipling's Sons. When, in 1880, this firm was discontinued, Richard A. Kipling took up the business again, which he conducted alone under his own name at the old stand, 24 Maiden Lane, and continued here until about 1884. In that year he transferred the American branch of his business to Providence, R. I., and in 1889, sold it to Allen & Jonassohn. The next year, in 1890, Mr. Kipling returned to New York and from that time devoted himself to the finer branch of the business. For the last three years he has been doing business in Paris, exclusively as a commission house.

Mr. Kipling has always been known among his friends as a man of remarkably forceful character, with an especially kind and generous disposition. A fellowman in trouble always excited his warmest sympathies, and the sufferer never looked in vain to Mr. Kipling for a helping hand.

Mr. Kipling was the survivor of another notable steamship wreck, namely, that of the S.S. *Oregon*, which sank off Fire Island about 15 years ago. Here Mr. Kipling was the last person to leave the wreck, refusing to do so until he was assured that all others were saved. Mr. Kipling was

married and his wife and two daughters reside in Paris. One of his daughters was in the Paris Bazar fire, but was saved.

A Pair of Important Swindlers Arrested.

NORTH ADAMS, Mass., Oct. 16.—Chief Kendall has been working on the case connected with the disappearance of the jewelry which is alleged to have been stolen by Susan Simmons, of Boston, who, with Patrick Killeren, of Lawrence, was arrested in Pittsfield, Oct. 14, charged with shoplifting in H. M. Stilson's jewelry store. He ascertained that a package of jewelry had been sent from the city by a man answering Killeren's description, addressed to Mrs. Rachel Smith, 93 Ferry St., Lawrence. He communicated with the police of Lawrence, with the result that the package was obtained, and was found to contain 10 articles of jewelry, three of which corresponded to the description of some reported missing by E. M. Dickinson and L. M. Barnes, of this city, and which were valued at about \$225.

It was also ascertained that while in North Adams recently J. C. Donnell, traveling salesman for the Ripley-Howland Mfg. Co., of Boston, showed Mrs. Simmons several of his samples of diamonds, and that he also has lost several valuable rings. He was communicated with and Chief Kendall will have a warrant ready for the arrest of the couple when the Pittsfield authorities get through with them.

Harris & Fortin, jewelers, 1840 St. Catharine St., Montreal, on the night of Oct. 10, were robbed of \$100 worth of jewelry.

.. Toilet Ware ..

To the Trade:

The GORHAM M'F'G CO. desire to call the attention of the JEWELRY TRADE to their new lines of TOILET WARE made especially for the FALL and HOLIDAY SEASONS. * * *

As patterns are protected by design patents, DEALERS are assured of absolute freedom from the competition of DRY GOODS and DEPARTMENT STORES, as GORHAM GOODS ARE SOLD ONLY TO THE LEGITIMATE JEWELRY TRADE. The GORHAM M'F'G CO. are the ONLY manufacturers who make TOILET BRUSHES with SOLID CELLULOID BACKS.



Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 23 Maiden Lane.

CHICAGO: 131-137 Wabash Ave.

SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada.	\$2.00
Foreign Countries in Postal Union,	4.00
Single Copies, . . . . .	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

- LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
- PARIS—Hotel de L'Athene, Rue Scribe.
- LEIPZIG—Handels-Zeitung, für die gesamte Uhren-Industrie.
- BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.
- GENEVA—Journal Suisse D'Horlogerie.
- AMSTERDAM—Continental Club, Hotel Amstel.
- ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Oct. 19, 1898. No. 12.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

WHETHER the punishment to be meted out to A. F. Jammes for violating Sec. 364a, of the Penal Code of the State of New York, known as the "Sterling" law, will be nominal or rigid, his conviction is a complete vindication of the arguments of the advocates of honest silver ware that a law regulating the stamping of wares composed of silver or of material purporting to be silver could be enforced; and the greatest point for congratulation in this conviction is that it is based on the initial "Sterling" law which was admitted to be not altogether perfect in its construction. If this initial law works so admirably, how much more effective will the present law in its amended form work? We have ever held that, even were no conviction obtained under the law, the very existence of the law on the statute book was bound to work much good; for, generally speaking, people obey the law of the land when they have knowledge of it, and surely the "Sterling" laws have been pretty thoroughly exploited. That the existence of the law has had an effect making for honest industry needs no better proof than a comparison between the silver wares handled by some department and fancy goods stores to-day and those handled by them three years ago. Yet while there has been a tendency to sell more honest goods in the silver ware and jewelry lines on the part of the conductors of these establishments, they have felt that a conviction under the law was hardly probable; but now they know differently, and a great step has been made in the fight by honest manufacturers' and dealers for continued integrity in wares of silver. This triumph of the law in New York State means, among other things, that the similar law existing in the States of Massachusetts, South Carolina, Maine, Missouri, New Hampshire, Arkansas, Michigan, Connecticut, Virginia, Ohio, New Jersey and Rhode Island may be enforced with equally good results in the fostering of honest business methods.

Unusual Conditions in the Diamond Trade.

REPORTS from foreign diamond trade centers promise no relief yet from the intestine disturbing forces at work to cause a continuous rising tendency in the market. A letter received a few days ago by a New York importing firm from a leading diamond dealer in Antwerp is peculiarly reflective of these conditions. It is as follows:

ANTWERP, Oct. 3, 1898.

I am only answering now your letter dated Sept. 9, because I was promised by several parties to find a suitable parcel, as per your description. I herewith regret very much to state that the goods did not answer at all to the purpose, the edges being too bad, and in spite of that the prices ever so much higher than you bought last time.

You can easily understand that having a very brisk European market, the manufacturers here would not cut anything on spec. for America, because, considering the rise in rough, goods cut for America would come to stand at prohibitive prices, and I am sure that your people are not yet educated to those figures. The only way to get those goods would be to order them, and, of course, so run the risk regarding the price. If

During the nine months of 1898, January to September, inclusive, **THE JEWELERS' CIRCULAR** published 10,591 more inches of advertising, and 4,770 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

such would be convenient for you, telegraph me on receipt of the present; you have only got to say "Order," and I will do my utmost in your interest.

In case you judge different, I hope I will see you soon over here, and you will let me know a week or so before you sail. Yours faithfully,

There are undoubtedly some fine goods in the stocks of American importers; yet if the conditions narrated in the foregoing letter continue to prevail for any length of time, jewelers will be compelled to accept such goods as they can get, irrespective of their demands. Foreign cutters, having nearly all they can do to supply the European market, can afford, for the time being, to treat American importers cavalierly. Taking one thing with another, the buyer should not be a laggard in providing for his Fall and Winter trade demands.

Jewelry Trade failures in the 3d Quarter of 1898.

"DUN'S REVIEW" on Saturday published a report of failures, classified by branches of business, for the last quarter. With the aid of the statement it becomes clearer how satisfactorily every other quarter covered by the records for five full years has been surpassed. The few large failures which occurred in narrow storm centers, so to speak, did not affect business elsewhere, nor generally affect other branches of business in the same locality. They swelled the aggregate, however, and without the detailed returns now given would produce a materially deceptive impression regarding the conditions generally prevailing. Although in spite of these, the failures were the lowest in any quarter for five years, the return but for them would have been smaller than in any other quarter since 1881. The branches in which these sporadic cases occurred, five out of the 14 manufacturing and five out of the 14 trading classes, make returns which compare unfavorably with those for some previous quarters, but there remain a majority of classes in which the returns are highly favorable, among which is the jewelry and clocks class of the traders. In this class the number of failures for the third quarter of 1898 was 20, with liabilities of \$163,625, against 33 failures, with liabilities of \$222,147, in the same period of 1897, perhaps as reassuring a showing as manifested by the figures representing any other class.

The market value of a stock of goods is what it can be promptly sold for, in bulk or in convenient lots, and hence cannot be determined from mere evidence of what such stock would sell for at retail.

Letters to the Editor.

VERY ACCEPTABLE HOROLOGICAL INFORMATION

NEWARK, N. J., Oct. 13, 1898.

Editor of THE JEWELERS' CIRCULAR:

On page 58 of yesterday's issue of your esteemed paper I notice a little error in regard to the name of the inventor of the "Nuremberg egg," whose real name was Peter Heele, and whose direct descendants afterwards moved to Koenigslutter, and one of them in 1863 to Berlin. This man, Mr. Hans Heele, is a very celebrated manufacturer of scientific instruments, employing about 100 hands. I was godfather of his youngest son, Peter, in 1880.

In your Information Bureau, the S. Galieski Optical Co. inquire about wooden eight day movements. I have repaired many wooden movements with wooden wheels, but only 30 hour clocks; in fact never saw an eight day movement of this type and believe the inquirers have reference to the old kind of Black Forest clocks with wooden frame and dial, the wheels being brass. Same can be bought of the American Cuckoo Clock Co., Philadelphia. Yours truly,

S. MESSERER.

[Edward J. Wood, H. L. Nelthorpp and F. J. Britten, among horological writers, give the name of the "Nuremberg Egg" inventor as Peter Hele, while P. N. Hasluck gives it as Peter Hale. Some of the most important horological writers do not mention Henlein, Heele, Hele, or Hale in their works.—Ed.]

FURTHER REGARDING LUBIN'S CINEOGRAPH PASSION PLAY.

PHILADELPHIA, Pa., Oct. 14, 1898.

Editor of THE JEWELERS' CIRCULAR:

I note article in your paper regarding my Passion Play. In this article you make one mistake, namely: You say, "He ordered a series of fiber." Instead of fiber, this should read film. Again, at the bottom, you speak of celluloid fiber, instead of celluloid film.

I send you to-day under separate cover a copy of the Philadelphia Times, in which you will find an article on the Passion Play which I have taken recently. My machines are well known under the title of the "Cineograph" both in this country and abroad; I am also the greatest manufacturer of films in this country. I forward you to-day catalogue of films. We are continually adding to our list of films, as we take new subjects almost daily.

I often have inquiries from opticians and think that it would pay me to advertise in your paper. If you will take a look at this week's Clipper you will note how strongly I advertise there in this line.

The Passion Play, of which you will read in the Times, is really wonderful. The pictures which I have taken are really masterpieces; it took nearly five weeks of constant and hard work to complete these pictures. We have used nearly 8,000 feet of film, and the entire length of the films comes near to being 1 1/2 miles. There are in all about 1,400,600 separate small pictures on the film. If you would wish to write an article on this subject, I would be glad to give you all the desired information.

It requires a very powerful lens with which to take these pictures, and such lenses I also manufacture here in my factory. It is for this reason that the Cineograph will make such a clear, distinct picture, about 20x24 feet in size.

I have taken a number of war pictures, which have brought me before the attention of the public both in this country and abroad. We receive orders for machines and films from all over the world.

Yours respectfully,

S. LUBIN.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

Mrs. C. Hauch, Pittsburgh, Pa., Cosmopolitan H.; C. Wendell, Oswego, N. Y., St. Denis H.; E. W. Knowlton, Malone, N. Y., Continental H.; W. S. Watz, El Paso, Tex., Grand Union H.; J. E. Burr, Carbondale, Pa., Manhattan H.; J. H. Leyson, Butte, Mont., Imperial H.; E. C. Swett, Portland, Me., Sturtevant H.; C. H. Osgood, Lewiston, Me., Astor H.; A. Field, Asheville, N. C., Manhattan H.; E. Gundlach, Hartford, Conn., New Amsterdam H.; W. F. Fischer, Chattanooga, Tenn., Imperial H.; C. Wright, Detroit, Mich., Astor H.; L. M. Hollenbeck, Catskill, N. Y., Morton H.; J. W. Field, Galveston, Tex., Everett H.; J. B. Hayden, Topeka, Kan., Gilsey H.; F. Conant, Santa Barbara, Cal., Continental H.; S. A. Liberman, Syracuse, N. Y., Union Square H.; R. Castelberg, Washington, D. C., Imperial H.; J. Castelberg, Baltimore, Md., Imperial H.; A. J. Best, Buffalo, N. Y., St. Denis H.; J. F. Ellis, Toronto, Can., Manhattan H.; J. Wetherell, Parkersburg, W. Va., Imperial H.; E. Stein, Chicago, Ill., Gerard H.; H. B. Ross, Calais, Me., St. Denis H.; Mrs. N. Beaudy, Montreal, Can., St. Denis H.; J. A. Pitts, Montreal, Can., New Amsterdam H.; S. C. Tappin, Troy, N. Y., St. Denis H.; F. C. Bunde, Milwaukee, Wis., Bartholdi H.; W. J. Frank, Akron, O., Imperial H.; D. A. Hibbard, Akron, O., St. Denis H.; E. A. Brown, St. Paul, Minn., St. Denis H.; W. L. Hoskins, Owego, N. Y., Westminster H.; Joseph Combs, Palo Alto, Cal., Holland H.; S. Davis, Pittsburgh, Pa., Astor H.; Jacob Wendel, Piqua, O., at Merchants' Association.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Oct. 15, 1898.

Table with columns for date, description, and amount. Includes entries for U. S. Assay Office report, Gold bars exchanged for gold coin, Gold bars paid depositors, and a Total of \$146,882.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

MARTINSBURG, W. Va., Oct. 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you tell me where the case is made with trade-mark as follows:



Respectfully yours,

M. G. A.

ANSWER:—This trade-mark belongs to the Ladd Watch Case Co., 118 Richmond St., Providence, R. I. See page 77, "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. An anchor is also used by the Dueber Watch Case Mfg. Co., Canton, O., but they use in connection with it some name designating the quality of the product. The Ladd Watch Case Co. anchor is used on their 25 year filled cases.

KALAMAZOO, Mich., Oct. 10, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you tell us who is making a line of sterling silver spoons in the French gray handles, gilt bowls, with nude figures and bunches of grapes, the trade-mark being a pennant with letter H on it, as below?



Answer at once, please.

F. T. D'ARCY.

ANSWER:—This trade-mark belongs to Watson & Newell Co., Attleboro, Mass. See page 50 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

Point Against the Express Companies in the War Revenue Litigation.

CHICAGO, Ill., Oct. 16.—The Illinois Manufacturers' Association won a signal tactical victory in the Appellate Court yesterday in their fight against the express companies under the Revenue law. Just before going on his vacation early in August, Judge Tuley decided in favor of the Association, as reported at that time in THE CIRCULAR, and granted a mandamus to compel the United States Express Co. to affix and pay for the one cent revenue stamp required on receipts. From this decision the express company appealed to the Appellate Court, which has entered an order, said to be the first of its kind in that court, and put the case at the top of its docket, so that it will be the first one to be reached on the call.

A man who has watched the litigation said this week that it was rumored that the express companies are beginning to arrange with some of the heavy shippers and are paying for the stamp.

New York Notes.

B. L. Strasburger & Co. have entered a judgment for \$223.67 against Abe Scheuer.

A judgment for \$308.94 has been entered against Abraham S. and Samuel I. Koplik, by H. S. Herzog.

The Roy Watch Case Co. have applied for membership in the New York Jewelers' Board of Trade.

F. A. Jeanne, with Alfred H. Smith & Co., sailed Saturday on the *Umbria* on a buying trip for his house. This is Mr. Jeanne's second buying trip abroad this season. He will return about Dec. 1.

A. J. Van Gelder, New York; Max O. Doering, of Chas. Ahrenfeldt & Son, New York; and Geo. Marcus, of Levison Bros. & Co., San Francisco, Cal., returned from Europe last week on the *Fuerst Bismarck*.

Robert Smack, 162 S. 4th St., Brooklyn, was charged in the Essex Market Court Thursday with pawning a diamond ring which he had obtained on memorandum from Samuel Herman, jeweler, 193 Henry St. Smack was held in default of \$1,000 bail.

At a meeting of the directors of the New York Jewelers' Board of Trade, held Thursday, the following firms were admitted to membership in the organization: Bruhl Bros., New York; John E. Hughes, New York; The Sigler Bros. Co., Cleveland, O.; Dominick & Haff, New York; Arnstine Bros. & Mier, Cleveland, O.; the Murine Co., Chicago, Ill.

A petition is being circulated in Maiden Lane and vicinity by the New York Jewelers' Board of Trade. The question came up at the directors' meeting last week and a resolution was passed directing the secretary to circulate a petition, asking that all places of business be closed on Saturdays at 3 o'clock P. M., from Sept. 1 to May 31, except during the month of December.

The formal injunction in the action of the Gorham Mfg. Co. against the LaPierre Mfg. Co. was issued out of the United States Circuit Court Monday. An account of the decree in this suit was published in THE CIRCULAR of Oct. 5. The injunction restrains the defendants during the term of patent from using or imitating a brush back design patented by Wm. C. Codman and assigned by him to the Gorham Mfg. Co.

Nathan Goldberg, 146 Madison St., last week caused the arrest of Annie Martinez, an actress, whom he accused in the Essex Market Police Court of obtaining jewelry on memorandum for which she refused to pay. The prisoner said that the jewelry, which consisted of a pair of diamond earrings worth \$250, was purchased by another, and she was deceived into assuming the indebtedness. She was held for trial in \$1,000 bail.

No further information about the affairs of the proposed International Silver Co. was to be obtained last week from Thomas & Post, the bankers who are behind the consolidation scheme. Mr. Post said Tuesday that his firm had expected information before that time that would put them in a position to make a definite statement as to the condition of affairs. This information, however, had been delayed and until they received it there was nothing further to state for publication.

Nothing has been heard the past week of

Benno Altendorf, diamond setter, who recently disappeared from his office at 41 Maiden Lane, leaving several firms who had entrusted goods to him to mourn their loss. Altendorf came to this country but six months ago, and about Sept. 1 opened an office as diamond setter on the fourth floor of the Knapp building. He paid his rent for September, but not that for October. In his six weeks' career he obtained quite a quantity of goods to work upon for various firms, among them Frank Bayersdorfer, 41 Maiden Lane; Rothschild Bros., 51 Maiden Lane; Edward R. Cohen, 41 Maiden Lane, and others. Exactly how much Altendorf got away with has not yet been ascertained. Detectives of the Central Office are still working on the case.

New York Jewelers' Association to Banquet Next February.

At the first meeting of the new directors of the New York Jewelers' Association, held Wednesday last, the following sub-committees were duly elected:

Executive Committee: Frederick H. Larter, chairman ex-officio; C. G. Alford, ex-officio; David C. Townsend, George W. Street and George W. Shiebler.

Membership Committee: John T. Howard, chairman; T. J. Haring and John N. Taylor.

Auditing Committee: James P. Snow, chairman; Henry E. Ide and Rud. C. Hahn.

The board of directors, who also constitute the banquet committee of the association, have decided to hold the annual banquet some time during February next.

Frank L. Thompson, of K. Bezanson's jewelry store, Moncton, N. B., has left for Philadelphia, Pa., where he is to pursue his optical studies for six weeks. Before returning to Moncton Mr. Thompson will visit Boston, where he is to wed a former Moncton lady.

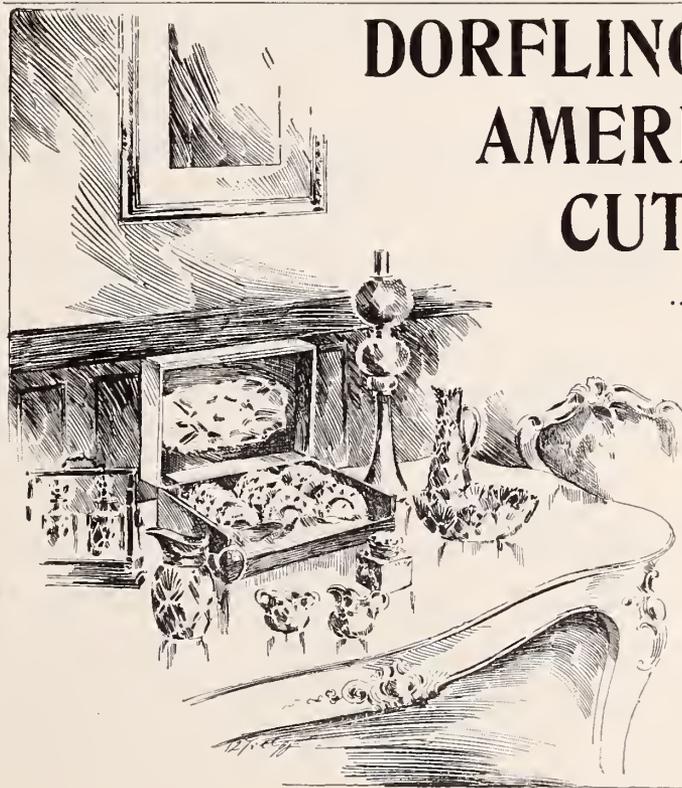
Opportunity for Expanded Trade with Brazil.

WASHINGTON, D. C., Oct. 14.—Writing from Rio de Janeiro, Consul-General Seeger states that there is a large field in Brazil for American industry, the only drawback being found in the very poor transportation facilities that exist between these two countries at the present time.

Among the items mentioned in his report in which Americans can successfully compete are cut glass ware and molded glass. American cut glass competes easily in quality and beauty with either the English or French article; and while it is somewhat higher in price, yet it finds ready sale on account of the beauty of its designs. The molded and pressed glass ware from the American factories are as well made, as white as those imported from other countries, and inasmuch as their price is lower it is reasonable to suppose that in time they will find ready sale.

American silver and nickel plated goods are imported from the factories of Reed & Barton, Taunton, Mass., and the Meriden Britannia Co., Meriden, Conn., and others. Owing to the price at which these goods are offered, as well as to their quality, they can successfully compete with those of Elkington, of England, Christofle, Paris, and Krupp, of Austria. One other point in favor of American plated wares is that there is very little if any copper in their composition, and they are in consequence admitted at a lower rate of duty than those from other countries. Even with all these facts in their favor, the importation of American plated goods in Brazil might be largely increased.

In an action on a debt for which a check was given, failure of the creditor to seasonably present the check, whereby loss resulted, is available as a defense under plea of payment.



**DORFLINGER'S
AMERICAN
CUT GLASS**

....FOR....

**WEDDING
GIFTS.**

Trade Mark on
each piece.

915 BROADWAY
AND
36 MURRAY ST.,
New York.

Death of Ferdinand Meerbott.

NEWARK, N. J., Oct. 17.—Ferdinand Meerbott, whose sudden death occurred early yesterday morning from apoplexy, at his home, 17 Elizabeth Ave., this city, was well known and highly respected by the manufacturing jewelry trade in New-



THE LATE FERDINAND MEERBOTT.

ark, where most of his life was spent. He was born in Hanau, Germany, on Dec. 21, 1843, and grew up there, and in this jewelry center of the German Empire learned his trade in the thorough, old-fashioned way. Very soon after completing his apprenticeship he went to London, where for two or three years he worked at his trade in two of the best English factories of that day. He came to this country about 1867 or 1868.

Immediately on his arrival he was employed by the old firm of Carter, Howkins & Dodd, as a pattern maker, and remained with them and their successors, Carter, Hastings & Howe until his death. He from

the very beginning proved his fine mechanical ability and thorough training, and advanced rapidly from one position to another until he was made general foreman of the factory, and later an interest in the business was given to him. He was a man of genial disposition and kindness of heart. He was a member of the Humor Dramatic Society, also a member of the Arion Singing Society; but he was above all domestic in his tastes, and devoted to his home and family. He leaves a widow, one son and two daughters. He was insured in the Jewelers' League.

Mr. Meerbott had been in poor health for some months, and during the last Summer was granted an indefinite vacation by the firm, in the hope that rest and change would restore his health and vigor.

Tustin Dibble Killed While Trying to Save Another.

UNADILLA, N. Y., Oct. 13.—While attempting to save a fellow townsman from being run over by a railroad train, Tustin Dibble, an old and well known jeweler of this town, was fatally injured, Sunday afternoon, and died a few hours later. The man whom he tried to save was killed. Mr. Dibble had seen his fellow townsman's danger and rushed to his rescue, grabbing him just as the train struck. The force of the blow hurled Mr. Dibble into a ditch from which he was picked up unconscious. On examination it was found that his left arm was literally crushed for about three inches each side of the elbow, and that the left leg was also badly crushed below the knee. Both were amputated. The injuries were caused by the blow, the wheels not touching either man. Mr. Dibble's pulse grew stronger during the operation and it was thought that he might rally; but a short time later, though there was not a bruise to be found on his body, he showed evidences of having been internally injured, and died at 4 o'clock.

Mr. Dibble was one of Unadilla's best known merchants, and with his son, G. Halsey Dibble, conducted a successful jewelry business in this place. He was born in Franklin, Delaware, in 1832, and located in Unadilla in 1857, engaging in the carriage manufacturing business. Then going to Harpersville, he resided on a farm four years, and returning to Unadilla formed a partnership with Perry Smith under the firm name of Smith & Dibble. This continued for about three years, after which Mr. Dibble assumed the entire ownership, continuing thus for 11 years.

About 1885 he disposed of his business and removed to Georgia, where he remained about a year, returning to Unadilla in 1886. Here he again established himself, in company with his son, in the jewelry business, which has since been continued.

In eulogy there is naught that Tustin Dibble does not merit. His life was exemplified by the noble act in which he lost that life. By his removal on Sunday is left to all citizens of Unadilla and vicinity the acute sense of a precious friendship broken and the memories of a delightful friend. He was a kind man, a gentle man, a modest man, wholly free from selfishness, with a love of quiet and peace as strong as his love of home and its happy associations.

Boston.

Charles E. Butters, jeweler, Jamaica Plain, died Oct. 15, at his residence on Cheshire St., aged 44 years. The funeral took place on Monday last.

A. H. Leach, formerly on the road for Reed & Barton, has entered the employ of the Woodman-Cook Co. and made a trip last week with F. H. Woodman, of the concern, to New York.

Hardy White, the employe of Andrew J. Lloyd & Co., who was recently arrested on the charge of larceny from the firm, has been sentenced to imprisonment for three years in the house of correction.

The New England Association of Opticians, through the committee in charge, have adopted the name of the New England Optical Institute for the new school of optics which is to be established here under their direction.

The police have been notified from all the stations in this city to be on the lookout for a gentlemanly appearing swindler who is passing worthless checks on the antique scheme of receiving change back. His checks are signed "Douglass C. Bates." They come back from the bank with the endorsement of "no funds." The inspectors say that a Washington St. jewelry house is among the concerns victimized.

Among the visiting buyers here the past week were: J. W. Field, Galveston, Tex.; R. E. Feltus, Yarmouth, N. S.; M. G. Thompson, who is about to open an optical establishment in St. John's, N. F.; Willis E. Carter, of Carter Bros. Co., Portland, Me.; W. A. Kemp, East Pepperell, Mass.; H. E. Murdock, Portland, Me., on his way home from Pittsburgh; Arthur P. Allen, Lawrence, Mass., stocking up on optical goods for the department he is to have in the store of S. A. Mackeown; H. B. Ross, of Ross Bros., Calais, Me.

Robert Walker, alias many other names, who victimized the former house of George H. Richards, Jr., & Co., this city, being aided in the swindle by a woman, who passed as his wife, and was subsequently arrested in Buffalo, serving time in Dannemora prison for the offence committed there, has been brought to Boston to answer for the crimes charged to his account here. Walker had an ingenious method. He deposited money in the bank, showed the bank book with the deposit to his account to his victim, drew a check for whatever sum was required on his transaction, and before the check could be cashed drew out the money himself.

Albert N. Wood retired Oct. 10 from the retail house of N. G. Wood & Sons. A. G. Wood, a younger brother, succeeds him in the partnership and the business continues under the same firm name. The retiring member is an active and energetic man, in the prime of life, and it was rumored that he was about to start a new business on his own account, but he states that it is his intention to free himself from the cares of daily business routine. The lease of the store now occupied by N. G. Wood & Sons cannot be renewed on its expiration, early in the coming year, a large department store adjoining having purchased the property for its own use, and the jewelry concern will be obliged shortly to seek new quarters.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE

AVERY & BROWN,

68 Nassau St., New York.

Canada and the Provinces.

TRADE CONDITIONS.

The Fall trade is developing well and all branches have experienced a general revival. Orders are larger than those of the last season and covering a greater variety of goods, and payments, on the whole, are well met. Silver goods are still in the ascendant as a steady selling line, and there is a marked tendency on the part of retailers to ask for better made and finished goods. The watch business is active, the principal demand being for the lower grades of leading makes. Prices are still being cut, with no apparent prospects of a better basis in sight. In jewelry, olivines, emeralds and turquoises are much in vogue. Opals are in demand only in first class goods. There have been very large sales of stick pins with the emblematic designs in enameled colors now so popular and the fashion appears likely to continue.

H. Robinson, West Lorne, Ont., has assigned.

R. Knox, late of Gorrie, Ont., has moved to Teeswater.

T. L. Thompson, Moncton, N. B., has given a bill of sale for \$103.

J. H. Gatecliffe, London, Ont., has given a chattel mortgage for \$500 to A. E. Cooper.

Alphonse Couture has bought the business of J. T. Letellier & Co., jewelers, St. Hyacinthe, Que.

R. A. Dickson, of R. A. Dickson & Co., Montreal, left for New York on Oct. 10 to select novelties for the holiday trade.

W. J. Barr, manager of the Goldsmiths' Clock Co., Toronto, has just returned from a purchasing trip to New York and other eastern jewelry centers.

The jewelry store of Chas. Gardiner, Foxboro, six miles from Belleville, Ont., was broken into Tuesday night, Oct. 11. Tramps are suspected.

E. C. Fitch, president of the American Waltham Watch Co., will be in Toronto this week, accompanied by A. R. Harmon, that company's Canadian representative.

The J. E. Ellis Co., Toronto, who make a specialty of tower clocks, have recently filled orders for the towers of Galt and

Petrolia. The clocks furnished these places were manufactured by the E. Howard Watch and Clock Co., Boston, Mass.

The following students recently graduated from the Optical Institute of Canada, Toronto: H. Eagleson, Baillieboro; F. Brown, Port Colborne; W. T. Briggs, Smith's Falls; G. W. McLaren, Morden, Man.; F. G. Saunders, St. Mary's; S. A. Ross, Tavistock; A. A. Whittaker, Morrisburg.

The jewelry store of Harris & Fortin, 1842 St. Catharine St., Montreal, was broken into on Sunday, Oct. 9, and \$150 worth of goods stolen. The property was afterwards found in the store of a second-hand dealer on Craig St., and the keeper was arrested for receiving stolen goods. Subsequently, two men were arrested for the burglary.

An attempted burglary of D. Beatty's jewelry store, St. Peter St., Montreal, took place at 1.30 o'clock A.M., Oct. 7. The burglar broke one of the side plate glass windows with a pickaxe, which he left behind him. The noise of the breaking glass was heard by a carter, who gave the alarm, but the crook managed to escape; it was found that none of the articles in the window had been taken. Mr. Beatty's store has often been broken into during the past few years, and two men are now serving sentence in the penitentiary who were caught in the act.

Coalport

CHINA.

Special shapes and decorations not to be found elsewhere.

**The Hit of the Season,
Wall Plaques**

WITH

Dewey, Schley AND Sampson

HEADS.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the jewelry or kindred trades.



OPEN

E. Kirstein Sons Co.,

CASE.....
MANUFACTURERS.

Rochester, N. Y.

The Best \$15.00 Case

That \$15.00 ever bought is the
"KIRSTEIN METAL IDEAL."

No STRAP,
only a SNAP.

REGULAR CASES AT
POPULAR PRICES.

SPECIALTIES IN

GLASS FOR MOUNTING.

We desire to call the attention of SILVERSMITHS AND MANUFACTURING JEWELERS to our line of Cut and Pressed Glass for Mounting.

**Pomades, Powders,
Creams, Puffs,
Cigarette and
Cigar Jars.**



351. Mucilage.

**Cut Pungents
a
Specialty.**

A visit to our showrooms will prove interesting and valuable.

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66 West Broadway,

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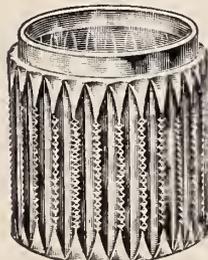
MOUNDSVILLE, WEST VIRGINIA.

NEW YORK.

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.



20. Puff.



31. Cigar Jar.

Made in Cigar, Puff, Cigarette and Vaseline.



402. Puff.



600. Puff.

Providence.

Dutee Wilcox, of D. Wilcox & Co., is acting as assignee of the Flint Co., insolvent furniture dealers.

P. C. Cavanaugh, who was formerly engaged in business on his own account as an enameler, in this city, has entered the employ of Chappelle, Taibe & Co.

The American Emery Wheel Works have removed from Boston to this city. They occupy a building of substantial proportions at Waterman and East River Sts.

Second Lieutenant John E. Carr, of Co. A, 1st R. I. U. S. Volunteers, who, previous to his enlistment, was a jeweler in this city, has been appointed 2d Lieutenant by order of Governor Dyer.

H. A. Boland has accepted a position with S. O. Bigney & Co. as foreman in their chain department. Mr. Boland was lately engaged in the manufacture of jewelry under the style of H. A. Boland & Co.

A new firm, under the name of Hatch & Becker, have started in business in the Tierney building, Cathedral Square. The firm will carry on the business of diamond setting and stone setting generally. The members are J. A. Becker and P. M. Hatch. The former comes from the employ of the Ostby & Barton Co., while the latter has been with R. L. Moorhead & Co. and C. Sydney Smith.

The following traveling men from this vicinity have been in New York the past week: P. Crossin, Crossin & Co.; J. Stone, for E. J. Ettlinger; L. W. Teed, Grover & Teed; J. T. Inman, J. T. Inman & Co.; Eph. Knapp, Seymour-Knapp-Warren Co.; C. H. Holmes, Standard Seamless Wire Co.; O. W. Hawkins, O. W. Hawkins & Co.; William Schofield, Lambert, Schofield & Co.; H. F. Daughaday, Novelty Pearl Co.; F. P. Daughaday.

The firm consisting of William M. Patt and Herman Kern, doing business under the style of Patt & Kern, 59 Page St., have dissolved partnership by mutual consent. Herman Kern is authorized to settle the affairs of the firm.

The petition of the Campbell-Metcalf Silver Co., which came up before Judge Rogers in the Appellate Division of the Supreme Court, Saturday, was continued to the third Saturday in January, 1899.

The Attleboros.

The Novelty Mfg. Co. is the name of a new firm of young men doing a card catalogue business.

William Jocelyn, with G. H. Herrick & Co., was married Friday to Miss Alice Peterson, of Whitman.

Leo A. Heilborn, of Codding & Heilborn Co., attended the Knights Templar conclave in Pittsburgh last week.

It is understood that Frank E. Whiting, of Plainville, is about to go on the road with the Seymour-Knapp-Warren Co., Plainville.

Cards are out for the wedding on the 26th of Miss Zoie, the daughter of George D. Blackinton, to Theodore B. Pierce, of Pawtucket.

Ferdinand Haas, buyer for Simon Sternheimer, Gablonz, Bohemia, was in town last week. European buyers are a rarity and he was given a warm welcome.

Joseph Bagnall has left the employ of the Codding & Heilborn Co. to enter business with C. P. Young on their own account. Their quarters are still in North Attleboro.

R. Curtis Read, salesman for J. C. Cummings & Co., and Everett S. Horton, of Horton, Angell & Co., were among the new officers of Attleboro Council of Royal and Select Masters.

A small building used as a plumbers headquarters, which has been erected on the burned district since the fire, is to be moved at once to make room for the new factory which, it is understood, Joseph M. Bates is about to put up there.

Mr. and Mrs. Peter Nerney, who have just returned from a wedding tour-through Canada, gave, last Wednesday, a largely attended "at home" party. Mr. Nerney is a member of the Bay State Optical Co. and he received from the firm and employes some very beautiful gifts.

Orient Lodge of Odd Fellows of Attleboro celebrated last week its 25th anniversary. Several jewelers have in days past held its post of Noble Grand, including Gideon M. Horton, Charles C. Wilmartin, James J. Horton, Edward A. Sweeney, Herbert A. Clark, Martin L. Chapman and Horace E. Durgin.

Edward P. Claffin, of the Attleboro Tool Co.; N. Justin Smith, with G. A. Dean & Co.; Louis J. Lamb, of C. H. Allen & Co.; J. Lyman Sweet, of R. F. Simmons & Co.; William H. Lamb, of C. H. Allen & Co., and Chas. C. Wilmarth, with Walter E. Hayward & Co., were among the officers selected last week by the Universalist Church of Attleboro.

A new automatic fire alarm has been connected with the new factory of the James E. Blake Co. A disk in the shop expands when subjected to heat too slight even to start the automatic sprinklers, and as it expands it makes electrical connection which rings an immense gong on the side of the foreman's house and in the fire engine house. An incipient flame has hardly a single chance of gaining headway.

Philadelphia.

A handsome and artistic Jubilee medal has been made by Wm. G. Earle, Market St., below 11th St.

During the Peace Jubilee celebration next week 800 visiting soldiers will be housed in the Muhr building, N. Broad St.

George W. Shiebler, head of George W. Shiebler & Co., New York, spent several days on a pleasure visit to Philadelphia last week.

Among last week's contributors to the Peace Jubilee fund were: J. E. Caldwell & Co., \$100; the Bailey, Banks & Biddle Co., \$100, and S. Kind & Co., \$10.

The Japanese Club, of Philadelphia, has given an order to Simons, Bro. & Co. for the manufacture of a handsome and costly solid silver water pitcher which the club will present to the Japanese battleship *Kasagi*.

Edward Souders pleaded guilty in Quarter Sessions Court last Thursday to the larceny of three bars of gold from the manufactory of the Keystone Watch Case Co. Sentence was suspended.

The old State House clock stopped short

between 12 and 1 o'clock on Friday, and the staid and conservative denizens of the town in that historic vicinity felt panicky until clockmaker Riggs straightened it out again.

Among the jewelry salesmen in Philadelphia last week were: Mr. Hamilton, Hamilton & Hamilton, Jr.; H. W. Beardsley, Geo. W. Shiebler & Co.; J. A. Granbery, Cutler & Granbery, and B. A. Noble, Payton & Kelley.

A magnificent collection of water colors and other pictures is on exhibition in the galleries of J. E. Caldwell & Co. and is engaging much public attention. They are the selections made by Mr. Houston during his recent visit to Europe.

Extensive alterations are being made in the store accommodations of Simons, Bro. & Co., 614 Chestnut St. The diamond room has been moved from the rear to the front of the store and an entire new set of silver ware cases have been supplied.

In the Quarter Sessions Court last Wednesday Henry Reis pleaded guilty to the larceny of a diamond stud and several pieces of scrap gold from the workshop of Joseph H. Deschamps, 7th and Chestnut Sts. He was sentenced to 18 months in the county prison. In the same court, for the larceny of a diamond pin and a pair of earrings from the store of Jacob Myers, 111 S. 8th St., a similar sentence was imposed upon Henry Goodman.

S. B. May's jewelry store, 315 Monroe St., Toledo, was entered by burglars on the night of Oct. 11. They obtained entrance over the transom in the rear, pushing it in without any effort. Small articles of jewelry to the amount of about \$25 were taken.



Plain, Original Talks in Type.

Suitable for newspapers, cards or folders. 40 to 100 words in each ad. Printed. No samples, but money back if you want it. I carry a page ad. in "Optical Journal" and 1/4 page in "The Keystone" and "American Jeweler"—that's reference enough.

WM. E. HUSTON, OPTICIAN,
GREENFIELD, IND.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES
and all kinds of FANCY STONES.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them your self, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

DIE CUTTING, DESIGNING, MODELING,

FOR JEWELRY, STERLING NOVELT ES,
TABLE WARE, MEDALS, BADGES,
ETC., ETC.

J. ROTH LISBERGER,

327 Washington St., BUFFALO, N. Y.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A FIRST-CLASS watchmaker would like position after Oct. 18th; best tools; best references. Address Waltham, care JEWELERS' CIRCULAR.

CLERK, in retail trade; young man with four years' experience; best of references; moderate salary. Address "Permanent," care JEWELERS' CIRCULAR.

WATCH AND FINE CLOCK REPAIRER; good salesman; have tools, etc.; small family; 20 years' experience. Address W. F. Hudson, St. Marys, O.

YOUNG MAN with established southern trade is open for engagement January 1st; jewelry or kindred lines. Address "Hustler," care JEWELERS' CIRCULAR.

YOUNG MAN, 17, desires position in wholesale jewelry or diamond importing house; three years experience; can furnish A1 reference. Address E. C., care JEWELERS' CIRCULAR.

I HAVE HAD in my employ expert watchmaker and good engraver; he wants position in Pennsylvania or Ohio; has tools; if you want good all-around man write me. T. F. Butler, Potsdam, N. Y.

SITUATION WANTED by engraver, jobbing jeweler and badge manufacturer; 20 years' experience; good salesman; speaks English and German; Pennsylvania preferred. Address "H. F. C.," care JEWELERS' CIRCULAR.

SITUATION WANTED—Gentleman, well qualified, wishes to represent one or more exhibitors to the Paris Exposition in 1900; age 47; speaks English, French and German; lived 12 years in Paris; correspondence solicited. Address "Frenchman," care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER and optician, good engraver, salesman, diamond setter and jewelry repairer, wants permanent position; 31 years old; 14 years' practical experience; can take charge of store if necessary; have tools and trial case; state salary in first letter; A1 reference. Address E. M. F., care JEWELERS' CIRCULAR.

POSITION WANTED to represent on the road a diamond, watch, jewelry or silverware house; thoroughly understand all branches of the business; have had a number of years' experience on the road and know the trade from Denver east; have handled diamonds and colored stones, both loose and mounted. Address "I," care JEWELERS' CIRCULAR.

Help Wanted

YOUNG MAN as salesman for New York and neighboring cities to carry a general line of jewelry. Address Salesman, care JEWELERS' CIRCULAR.

YOUNG MAN with established trade in New York city and vicinity as traveling salesman; must be experienced. Address "Experience," care JEWELERS' CIRCULAR.

WANTED AT ONCE—Strictly first class watchmaker and engraver; send reference and sample of engraving in first letter. Address Faust & Sterner, Allentown, Pa.

WANTED—COMPETENT REPAIRER OF French clocks as assistant. Apply with references, Wm. W. E. & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED—A competent watchmaker; must have first-class references, permanent position; single man preferred, send photo and references. Address F. R., care JEWELERS' CIRCULAR.

WANTED—Good watchmaker, one who understands optics, plain engraving, capable of running a store, permanent position; must have A1 references; location about 50 miles from New York. Address "H. L. C.," care JEWELERS' CIRCULAR.

WANTED—In a large first class house, a man about 35 years' old, of good address, and thoroughly familiar with fine watches, to receive and give out watch work; salary \$20 to \$25 per week according to ability. Call or address K. B. C., care JEWELERS' CIRCULAR.

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Miscellaneous.

AUCTION SALES—Consignments solicited from manufacturers and jobbers of silver plated flat and hollow ware, silver and silver plated novelties, plated and gold jewelry. Trade sales weekly. Charges moderate and prompt returns. Reference given. Correspondence solicited Union Auction Co., 79 Murray St., New York.

Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, We-terly, R. I.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

WANTED.—Experienced man with some capital to become interested in silverware concern; one possessing these qualifications will find it to his advantage to address "T. D.," care Jewelers' Circular.

An old established Silver-plated-ware house, whose travelers cover the county, desire to market entire or a portion of the product of concern making good line of Sterling. Address H. J. C., Jewelers' Circular.

Notice is Hereby Given

th t W. H. Ryan is not in my employ, and has not been connected with my business in any capacity since October 1 t, 1898.

J. S. O'CONNOR,
Hawley, Pa.
39 Union Square, N. Y.

Having decided to retire from business on or about January 1st, 1899, we offer, at an exceedingly reasonable figure, our PLANT, PERFECTLY EQUIPPED with the MOST MODERN MACHINERY and TOOLS for manufacturing Silverware and Jewelry, to be taken possession of at once or at the convenience of the purchaser.

An early inspection invited.
S. COTTLE CO.,
Jackson Building,
Union Square, N. Y.

Art Pottery for Jewelers..



Assortments of exquisite Art Pottery specially adapted to the Jewelry Trade are now being shown at our showrooms at...

TRENTON, N. J.

It will pay you to come out and inspect them

The Ceramic
.. Art Co.

Trade Gossip.

"A better book they never before issued," is the trade's opinion of Benj. Allen & Co.'s new catalogue, just out.

The catalogue of O. E. Bell & Co., Cincinnati, O., is being increased, and this has delayed its coming out as soon as expected. It will be all the more desirable when finished. Be sure to get one.

The publication of the "New York Jeweler," the S. F. Myers Co.'s new catalogue for 1899, has been delayed for about a week by an accident on the Fitchburg R. R., which resulted in the wrecking of a car containing the paper to be used in the catalogue.

The Gorham Mfg. Co., 19th St. and Broadway, and 21-23 Maiden Lane, New York, have just issued a folder announcing the completion of the alterations at their Maiden Lane show rooms. The folder is artistically gotten up as is all of the company's business literature.

The recent importations of I. Emrich & Co., 42 E. 14th St., New York, include an assortment of small but very handsome statuary in bronze and marble upon onyx pedestals. They have also imported imitation pearl necklaces in large quantities, ranging in length from 6 to 12 feet.

Henry Freund, of Henry Freund & Bro., 9-13 Maiden Lane, New York, is calling on the trade in the western part of the country. This firm are still harping on their claim, "We sell sellers," and are justifying it as fast as they make it. Their Newark factory is kept busy from one end of the day to the other producing new and original lines.

The Spencer Optical Mfg. Co., 15 Maiden Lane, New York, have within the past week placed upon the market a new combination of lenses, which can be used both for the distance and reading by those who have hitherto required two pairs of glasses. Their new product, which is the result of years of careful and patient study, is called the Spencer aplanatic, non-changeable, double refractive lenses.

A gratifying report of prosperity comes from the office of R. F. Simmons & Co., manufacturers of chains and bracelets, Attleboro, Mass. The merit of the company's product is not of the kind that can be said "to blush unseen," but on the contrary, it seems to be very much in evidence before the minds of the jewelers throughout the country. R. F. Simmons & Co. are making a thoroughly high grade and desirable class of goods and their steadily growing success is well deserved.

Reed & Barton are showing at their Chicago office a beautiful line of new wares in new designs, a feature of which is applied work. A particularly pretty effect in tea sets has raised work in French gray finish on a polished body. New goods in candelabra, one to five lights, and a general line of table wares are shown in graceful shapes.

Items from Near and Far.

H. J. Dale, Kokomo, Ind., is out of business.

Harry J. Garrison is a new jeweler in Aledo, Ill.

Lisle Shoemaker, Scottsboro, Ala., has been attached.

The L. A. Boli Jewelry Co., Hamilton, O., are selling out of auction.

The business of J. S. Brewer, Knoxville, Ill., recently deceased, is closed.

Chance & Rose, Canton, O., have been succeeded by Jas. B. Rose & Co.

D. Valentine & Co., Dunkirk, N. Y., are succeeded by Nicholas G. Smith.

The style of Parker & Davis Co., Bridgeport, Conn., has been changed to Davis & Hawley Co.

W. H. Grunert has opened the store in Green Bay, Wis., which he recently purchased of John Luckenbach.

Richard Vanscott, charged with burglarizing a jewelry store in St. Charles St., Baltimore, Md., has been recaptured in Chicago, Ill. He escaped from jail about a year ago.

Andrew Prueher, for some time connected with Andrew Jackson, Eau Claire, Wis., in the jewelry business, is to open a new jewelry store in the Derge building, that city, when completed.

Walter E. Dalton, for the past eight years employed by Jos. Ladomus, Chester, Pa., has bought out an old stand in Newark, Del., and will take charge as soon as improvements, which are now under way, are completed.

The annual meeting of the stockholders of the Bangor Electric Clock Co., Bangor, Me., was held last Tuesday and these officers elected: President and general manager, Joseph S. Smith; vice-president, Samuel R. Prentiss; superintendent, Walter J. Dudley; directors, Joseph S. Smith, John B. Foster, Charles V. Lord, Samuel R. Prentiss, of Bangor; Arnold A. Rand and Philip A. Jenkins, of Boston. The new factory of the company in Salem court is nearly completed, and the company expect to be making clocks there by Christmas.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & Co.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, N. Y.

JOHN C. DAY,
SAMUEL CLARK.

FRANKLIN DAY,
WALLACE S. CAMPBELL.

WALTER R. SHUTE,
WILLIAM A. COBB.

SPECIALTIES IN
Gold AND Silver
MOUNTED
Side Combs AND
Ladies' Hat Pins
IN THEIR FAMED
Vermicelli AND
Shot Work,
Plain and Whole Pearl Set.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or item of interest regarding themselves or their confreres.

R. W. Nye, traveler for C. Rogers & Bros., is spending a couple of weeks with his son, H. G. Nye, manager of the Chicago house.

B. F. Hodgins, of the Parisian Specialty Co., New York, called on the trade in Chicago last week.

Max Gluck, of Otto Young & Co., Chicago, is in from Iowa and Nebraska to fix up trunks for a new trip in that territory.

Tom Bristol, for M. F. Barger, Chicago, came in from Rochester, Minn., where he had been laid up with inflammatory rheumatism, and left for a couple of weeks at Mt. Clemens.

Ernest Block, W. & S. Blackinton, with his camera and views, likewise a fine line of chains, visited the Chicago trade last week. Among the amateur work shown by Mr. Black is a photo of a W. & S. Blackinton ad. from THE CIRCULAR.

Traveling men in Pittsburgh, Pa., last week were: S. C. Howard, Dominick & Haff; L. F. Clark, Reeves & Browne; Frank W. Trewin, Keystone Watch Case Co.; H. B. Richardson, G. A. Dean & Co.; E. A. Reed, Reed & Barton; H. A. Scofield, Scofield, Melcher & Scofield; Charles Roe, E. Ingraham Co.; Charles Boss, American Cuckoo Clock Co.

Joseph Dana Bartley, Bradford, Mass., is on an extended western trip, till Christmas, for the sale of his Perfect Open Book Holder in silver and gold, the only article

of the kind in the world in these metals.

Dick Robinson, James E. Blake & Co.'s representative, slipped on an orange peel on the sidewalk in Chicago last Tuesday, falling and dislocating his right shoulder. Mr. Robinson was obliged to discontinue his trip and returned to his home in Ohio. He expects to be in harness again in a few days.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Waterbury Clock Co., by Fred L. Pattee; S. O. Bigney & Co., by F. C. Somes; Electric City Box Co., by D. Weil; R. L. Moorhead & Co., by Mr. Moorhead; Illinois Watch Co., by Mr. Armbruster; L. Adler & Son, by Mr. Schwab.

The following traveling men displayed their samples in Portland, Ore., the first week of October: E. B. Dana, Carter, Hastings & Howe, New York; Henry H. Jacobson, Jacobson Bros., New York; I. P. Eisenbach, Bonner, Grinberg, Rich & Co., New York; De Lancey Stone, Shafer & Douglas, New York; John M. Lafferty, Hayden W. Wheeler & Co., New York.

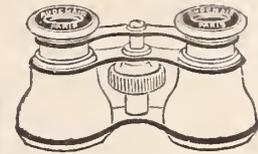
Traveling men visiting the Indianapolis, Ind., trade last week were: Norbert Gunzburger; Charles A. Gallagher, Sinnock & Sherrill; C. W. Thomas, M. B. Bryant & Co.; Frank W. Trewin, Keystone Watch Case Co.; J. F. Ripley, Watson & Newell Co.; R. H. Shailer, E. N. Welch Mfg. Co.; Gus Rodenberg, S. & B. Lederer; C. F. Willemin, T. G. Frothingham & Co.; Mr. Miller, H. Keck Mfg. Co.; John A. Keane, Ostby & Barton Co.; J. F. Dean, Reed & Barton.

Among the traveling men in Columbus, O., within the past week were: J. W. Armbruster, Illinois Watch Co.; Ernest A. Rose, Allsopp Bros.; R. P. Coughlin, Wm. L. Gilbert Clock Co.; T. H. Pope, for Frank W. Smith; J. M. Morrow, American Watch Case Co.; J. G. Rich, the Middletown Plate Co.; F. L. Baker, Hayden W. Wheeler & Co.; M. Klipper, Hipp. Didsheim & Bro.; E. M. Sachs, S. Valfer & Co.; William Seckels; Sol. H. Goldberg, Goldberg Bros.

JUST ARRIVED—OUR FALL IMPORTATION OF

AUDEMIR OPERA GLASSES

"None Better Made." SEND FOR CATALOGUE.



Also Cheaper Grades, LAMAYRE and CHEVALIER.

Earl Opera Glasses from \$2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



MAKERS OF SPECTACLES AND EYEGLASSES.

SPENCER OPT. MFG. CO., 15 MAIDEN LANE, N. Y.

Trenton Watch Movements

and complete watches contain the greatest value for the least money. They are reliable time-keepers.



No. 10, 12 Size, 7 Jewels.

Ask your jobber for them. Trenton Watch Co., Trenton, N. J.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness,
Harmony and
Volume

of tone, and have smooth metallic tune sheets playing thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE, NEW YORK.

Travelers in Cincinnati, O., last week were: F. C. Willemin, T. G. Frothingham & Co.; Mr. B'ge'ow, W. I. S. Surtivant & Bigelow; Mr. Trewin, Keystone Watch Case Co.; Mr. Higbee, Potter & Buffinton; Fred Allen, Allsopp Bros.; T. Rogers, Riker Bros.; Mr. Steele, J. B. Bowden & Co.; Gus. Rodenberg, S. & B. Lederer; Mr. Jacoby, Providence Stock Co.; Mr. Chisholm, Bugbee & Niles Co.; John Keane, Ostby & Barton Co.; B. Joseph, Hancock, Becker & Co.; George T. Bynner, Kautzmann & Skivington; Mr. Richardson, G. A. Dean & Co.; Mr. Dickerson, Elgin National Watch Co.

Traveling men calling on Davenport, Ia., dealers the past week were: H. G. Schramm, Theo. Schrader & Co.; G. W. Shepardson, Towle Mfg. Co.; L. New-

house, L. Newhouse & Co.; M. F. Thornton, E. Todd & Co.; E. M. Sachs, S. Valfer & Co.; D. I. Byers, Cincinnati Gold and Silver Refining Co.; Sam Jaskow, Fink, Bodenheimer & Co.; P. L. Smith, Whiting Mfg. Co.; M. C. Fish, W. J. Braitsch & Co.; John A. Vandervoort, King & Eisele; J. C. Millert, Herman Keck Mfg. Co.; W. H. Gregory, Strobell & Crane; A. J. Sherrard, Enos Richardson & Co.; L. E. Smith, M. B. Bryant & Co.; F. L. Carpenter, Frank M. Whiting & Co.

The following traveling salesmen passed through Detroit, Mich., last week: J. N. Beckwith, Jos. H. Fink & Co.; Clarence Pettit, the Hayden Mfg. Co.; W. H. Thornton, the H. A. Kirby Co.; F. C. Allen, for A. Wittnauer; W. J. Carrow, Mandeville, Carrow & Crane; L. E. Fay,

D. Wilcox & Co.; A. E. Lebkuecher, Lebkuecher & Co.; J. R. Goodwin, Carter, Hastings & Howe; C. J. Rohr, the Bassett Jewelry Co.; D. Wile, the Buffalo Jewelry Case Co.; M. Klipper, Hipp, Didisheim & Bro.; Frank E. Whitmarsh, the Alvin Mfg. Co.; W. H. Bryant, T. G. Hawkes & Co.; Jos. S. Frank, Sussfeld, Lorsch & Co.; I. Guntzberger, Dattelbaum & Friedman; F. H. Carpenter, Alfred H. Smith & Co.; Mr. Welch, Welch & Miller; Mr. Merritt, Merritt Bros. & Co.; and I. W. Friedman.

Traveling men in Boston, Mass., the past week included: Fred Martin, Eichberg & Co.; Leverett S. Lewis, Morris Prager & Co.; Benjamin Wyman, Treibs Bros.; H. Bodenheimer, Fink, Bodenheimer & Co.; Mr. Kettlety, S. Albro & Co.; B. A. Noble, Payton & Kelley; Mr. McCausland, for G. A. Gardner; Ernest L. Bliss, Bliss Bros.; Charles Cobb, for F. S. Gilbert; W. S. Metcalf, Plainville Stock Co.; G. Strandberg, Cheever, Tweedy & Co.; Mr. Schwartzkopf, Schwartzkopf & Solinger; W. G. Clark; E. W. Martin, Martin, Copeland & Co.; Samuel Jacobson, Jacobson Bros.; Leo Goldsmith; A. Krower, Albert Lorsch & Co.; Mr. Knight, S. B. Champin Co.; Charles Duffy, Enos Richardson & Co.; Mr. Schley, Sloan & Co.; Robert M. Hamilton, Hamilton & Hamilton, Jr.; H. E. Ide, H. C. Hardy & Co.; Mr. Leach, F. H. Noble & Co.

Travelers in St. Louis, Mo., last week included: Henry Paulson, J. H. Purdy & Co.; Otto Schneider, Hammel, Riglander & Co.; B. Blank, Hammel, Riglander & Co.; W. A. Moore, F. W. Gesswein Co.; S. W. Frohlichstein, Henry Froehlich & Co.; Geo. W. White, Wm. S. Hicks' Sons; J. F. Dean, Reed & Barton; A. S. Wormood, Illinois Watch Co.; Theo. G. Walpuski, American Morocco Case Co.; F. T. Weigle, Nesler & Co.; Mr. Dorrance, Simons, Bro. & Co.; S. W. Abbey, E. Ira Richards & Co.; Mr. Parker, Osman-Parker Mfg. Co.; F. R. Horton, Carter, Hastings & Howe; H. B. Richardson, G. A. Dean & Co.; Thos. H. B. Davis, Middletown Plate Co.; Thos. E. Rogers, Riker Bros.; J. E. Simonson, J. E. Hedges & Co.; A. Barker Snow, Snow & Westcott; Richard J. Davies, W. F. Cory & Bro.; Chas. Higbee, Potter & Buffinton; Mr. Carpenter, R. F. Simmons & Co.

Among the numerous representatives of the jewelry trade passing through Syracuse, N. Y., the past week were noticed: Dayton F. Reed, Follmer, Clogg & Co.; Mr. Baer, for William I. Rosenfeld; M. J. Geary, S. Sternau & Co.; E. Biny, Biny, Dreyfus & Co.; Arthur A. Wheeler, for Louis W. Hraba; F. C. Allen, for A. Wittnauer; Alex. W. Rothschild, Rothschild Bros.; R. H. Harris, Ansonia Clock Co.; Henry Freund, Henry Freund & Bro.; V. L. Burgesser, Krementz & Co.; C. C. Davis, Hurlbut Stationery Co.; C. E. Mott, J. B. Bowden & Co.; John C. Hull, the Silver Plate Cutlery Co.; Charles A. Hetzel, F. Grote & Co.; Mr. Washbourne, Redlich & Co.; Wm. B. Eliot, the Meriden Cut Glass Co.; Bernard H. Blank, Hammel, Riglander & Co.; Chas. McCabe, Regina Music Box Co.; H. S. Hefe, La-Pierre Mfg. Co.; M. L. Hammel, Gattle, Ettinger & Hammel; A. Adler, New Jersey Lamp and Bronze Works.

TO SECURE A

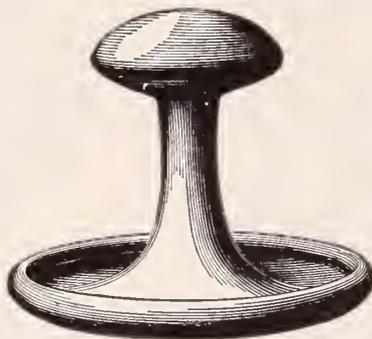
Contented Customer

Sell him a Krementz One-Piece Collar Button,
for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED
BY U. S. SUPREME
COURT.

Made in three sizes
known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Newark.

The firm of Sherman & Tack, manufacturing jewelers, have dissolved, the interests of L. I. and Mrs. Rose Sherman being purchased by Jean Tack & Son, who continue the business as before at 121 Market St.

Schlostein & Kiefer, manufacturing jewelers, 61 Arlington St., Wednesday dissolved partnership by mutual consent. The firm were composed of Frederick A. Schlostein and Andrew O. Kiefer. Mr. Kiefer assumes all liabilities and collects the debts of the old concern.

Lebkuecher & Co., manufacturing jewelers, are making the medals for Roosevelt's Rough Riders, which were ordered by the regiment. Colonel Roosevelt's is to be of gold, and the others of a combination of silver and bronze. The design is simple, the upper portion consisting of a bar resting on an eagle's wings, horseshoe and two swords. On the bar is inscribed: "1st U. S. Vol. Cav." The pendant is a circle, around the edge of which are the famous names, "Las Guasimas," "San Juan," and "Santiago." In the center are the letters "R. R." in monogram.

Connecticut.

David Pratt, of Union City, manufacturer of thimbles, died suddenly Thursday night.

Ernest Watkins has been appointed trustee of the bankrupt estate of Galvin Tiffany, Manchester.

R. S. Gardner, of Derby, has just bought a desirable building lot in that city, on Garden Place. Mr. Gardner will eventually build a home on this new land.

Chris. Strobel, Waterbury, has been specially honored by the Waterbury Democrats, having been selected permanent president of Waterbury's new Democratic Club.

Ludwig & Shannar, who went to Stamford from New York about two months ago and opened a jewelry store in the Opera House building there, closed the store Oct. 12 and removed their stock to Bridgeport.

Watch repairer Charles J. Meigs, New Haven, who was arrested charged with embezzlement of a watch which, it was set forth, he took to repair, was found guilty in the City Court, Oct. 14, and fined \$10 and costs, the costs amounting to \$7.44.

Representatives of the M. E. Moore Bronze and Plate Co., New York, who have been in Winsted with a view of removing their business, have practically decided to locate there, but will return again this week, when the matter will be definitely settled.

In the United States Court Saturday, before Judge Townsend, the case of Jennings Bros. against the Rogers Silver Plate Co. came up on a question as to the form of decree. The Court continued the case in order to give the lawyers an opportunity to draw up another one.

Business at the Simpson, Hall, Miller & Co.'s factory is extremely brisk and most of the men are working extra hours. The same is the case at the Meriden Britannia Co.'s. Business is very brisk in various departments of the New Haven Clock Co.'s works. Some of the departments at R. Wallace & Sons Mfg. Co. began last Monday to run 12 hours per day.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

AIKIN=LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

TRADE-MARK.



Spanish War Souvenirs.

Dewey and Hobson watch movements. Maine cases made of steel from the Battle Ship Maine, with gold filled centers; perfect time keepers.

Dewey, 16 size, in Maine Case, Retail for \$6.00.
Hobson, 0 size, for \$8.75.

Send for Catalogue, Discounts, etc.

W. F. Doll Mfg. Co.,

No. 13 Maiden Lane, New York.

Matchless Matching...

of such goods as you wish to have matched forms one of the matchless features of our business. Try us and the trial will carry conviction.

The wheels of **Our Factory...**

are humming, turning out new goods such as Earrings, Lacepins, Buttons, etc., etc. Particulars if you write.

HENRY FREUND & BRO.

"We Sell Sellers."

9-13 Maiden Lane, New York.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, OCT. 19, 1898.

No. 12

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Mr. Schnering, Otto Young & Co.—“Everything shows an improvement over any year since 1892 and trade is all we could expect. Our 1899 catalogues are now going out and have already brought in quite a number of orders.”

H. F. Hahn & Co.—“Trade is better than last year and the promise of the future indicates the biggest year we ever had. We have had letters from a number of our customers who are coming in to review the jubilee parade, a fine view of which will be had from both our State and Madison St. frontages.”

Lapp & Flershem.—“Business is getting lively. The present October exceeds any October since 1892, with the probabilities in favor of the house handling as many goods as in 1892. The demand is for about the same goods as in former years.”

Towle Mfg. Co.—“We are doing more business than in any previous year, the output of goods being larger than in 1892. We are having good business on our new pattern, the ‘Georgian,’ but the whole line is in good demand.”

Mr. Sercomb, Meriden Britannia Co.—“We have been remarkably busy the past week and have booked some of the largest orders of the season. A larger number of the early orders have been duplicated. The only drawback, as usual in such times, is that it is almost impossible to get stock to fill orders. We hear nothing but encouragement throughout the west.”

Manager Nye, C. Rogers & Bros.—“We are having a very prosperous trade indeed. The aggregate business we have had this Fall is away ahead of any other Fall in the last four years. A good many customers have written us they would be in jubilee week and place their stock orders.”

“The only trouble with us now is our inability to get goods fast enough from the factory,” says Charles Lester, manager of New England Watch Co.’s Chicago office. “We have had the largest business the past month we have had in three years, which speaks well for the general improvement in trade.”

F. E. Morse Co.—“Things are coming our way, to judge from the business we are doing. Orders are very satisfactory. In manufacturing our plant is busy. We are getting up a new mounting, a change from the Tiffany mounting, which we think will meet the approval of the trade.”

Swartchild & Co.—“Business is fair in tool and material lines. The past two days we have been very busy.”

A. W. Wheeler, Cedar Springs, Mich., was here buying for his father, W. H. Wheeler.

B. L. Gates, Sioux Falls, S. Dak., a buyer during last week, had but recently returned from the Klondike.

E. A. Dorrance, Simons, Bro. & Co., “rested up” by taking a flying trip to other cities the last of the week.

Mr. Carle, Keystone Watch Case Co., spent the week on a business trip to western cities, going as far as Omaha.

The store of H. H. Green, jeweler,

Bloomington, Ill., it is reported here, was burned out Oct. 13. Loss, \$1,000; fully insured.

F. E. Behrendt, material department of B. F. Norris, Alister & Co., has returned from a hunting and fishing trip in Wisconsin.

Mr. Weidig, of Jos. Fahys & Co., returned Friday from a visit to Pittsburgh as a member of St. Bernard Commandery, Knights Templar.

A. O. Jennings, secretary and general manager of the New England Watch Co., visited the Chicago salesrooms of the company the past week.

M. A. Mead came back Saturday week from a visit to the Pacific coast. He says the last trace of the 1893 panic has vanished and trade there is in healthy condition.

Elmer A. Rich, of Rich & Allen Co., returned from the east Monday week from a 10 days’ visit in New York. He says “they are doing a good business there.”

Mrs. Harry Hahn will have charge of the jewelry booth at the Jewish Charity Fair, to be held at the Auditorium the week of Nov. 29. It is the expectation of the managers of the fair to raise \$100,000 for charity.

Byron L. Strasburger reached Chicago the middle of the week for a 10 days’ stay here. He had been on an extended western trip, visiting Seattle, Tacoma, Portland, San Francisco, Salt Lake and other cities. “Business conditions are very good in the west,” he said, “except in Minnesota, where trade is a little quiet. The prospects for the diamond trade are excellent, with a good present demand.”

Buyers last week were again numerous and made good purchases. Among them were: Carl Von Suetter, Jackson, Miss.; Robert Ernst (and wife), Vicksburg, Miss.; H. Burgess, Goodland, Ind.; F. J. Edgar, Eldora, Ia.; M. Pepperman, Greenville, Miss.; A. W. Wheeler, Cedar Springs, Mich.; E. F. Douglass, Dysart, Ia.; L. M. Bassett & Son, Coldwater, Mich.; J. C. Johnson, Mt. Sterling, Ill.; C. N. Frazier, Norwalk, O.; Mr. Wright, Wright Bros., Davisburg, Mich.; F. W. Andrews, Ludington, Mich.; M. A. Hawver, Monroe, Wis.; J. L. Warren, Goodland, Kan.; C. J. Frichtel, Streator, Ill.; A. L. Grimm, Grimm Bros., Rockford, Ia.; B. L. Gates, Sioux Falls, S. Dak.; L. E. Kriebs, Elkhorn, Ia.; Frank Martinek, East Jordan, Mich.; O. C. Zinn, Hastings, Neb.; E. J. Born, Ashland, Wis.; J. C. Peers, Rockford, Ill.; F. A. Conant, Santa Barbara, Cal.; J. A. Parnham, Parnham Bros., San Antonio, Tex.; L. H. Bauer, Elgin, Ill.; Mr. Smythe, Egin, Ill.; Mrs. F. M. Brown,

Pana, Ill.; A. M. Henry, White Sulphur Springs, Mont.; M. A. Rentz, Wells, Minn.; J. F. W. Decker, Oshkosh, Wis.; K. G. Allison, St. John’s, Mich.; P. H. Boysen, Cedar Falls, Ia.; Mr. Kunz, Paxton, Ill.; F. W. Stein, Miles City, Mont.; H. H. Truckenbrod, Mendota, Ill.

Cincinnati.

TRADE CONDITIONS.

Trade is reported very good. A good holiday trade is expected. The jobbers have all their travelers on the road and all seem to be having good sales. The watch trade is especially good, and as the season advances the o size in ladies’ watches is the leader.

The new goods arriving are giving the jewelers an opportunity to make attractive displays. A. G. Schwab & Bro. have a very beautiful watch display in one of their windows which most effectively shows the grades and sizes. They are arranged in a semi-circle, beginning with the diminutive chatelaine watch in a beautiful enamel; the rows then graduate in size up to the 18 size in gentlemen’s watches, and the selection also seems to have been made to harmonize with each other. In all, there are probably 100 watches in the display.

John E. Beck, Washington C. H., O., who was closed out by Oskamp, Nolting & Co., has opened a store at Martin’s Ferry.

Dorst & Co. have just completed six magnificent jewels for the West Virginia Past Eminent Commandery of the K. T., and they are the prettiest and most elaborate that have been made by any house this season.

Duhme Bros. have possession of the room at 37 E. 4th St., and the carpenters are at work to get the room into shape to receive their goods. They expect to carry a general line and be ready for their opening in two weeks.

The Queen City Watch Case Co. have put in a new polishing department to their factory, making it the most complete of its kind in the city. They have added an improved exhaust fans and two new lathes and other equipments. The factory is running 14 hours a day.

Michie Bros. seem to have caught on to a most effective way of displaying cut glass. One of their windows is resplendent with the richest designs. They are shown on a groundwork of white satin, with, in the back, faience of olive green, which seems to bring out the brilliancy of the glass.

Detroit.

E. E. Starr, jeweler, Bowling Green, O., was here purchasing goods recently and stated that he was about to remove his stock and fixtures to Toledo, O.

The annual meeting of the Michigan Knights of the Grip will be held at Saginaw, Mich., during holiday week. Elaborate preparations are being made for entertaining them.

October trade so far with the local jewelers has been up to expectations, the large number of society weddings and social functions helping out. The demand has been for a better class of goods.

Jobbers and manufacturers here are still after the express companies on the war stamp tax. They will ask the State Legislature to give the Railroad Commissioner authority to keep the companies from charging exorbitant rates.

Leo A. Kelly, of Marshall, Mich., and Edward Parker, of Cleveland, O., were arrested Oct. 15 on suspicion and are in jail awaiting an investigation. A large quantity of new jewelry was found in their possession. They were trying to pawn the goods when arrested. Among the spoils was a fine pair of opera glasses engraved "Mary Anderson, 1882." The jeweler's name on the glasses was W. W. Childs, Jackson, Mich.

Columbus, O.

E. S. Albaugh, formerly with F. R. Cross & Co., has taken a position as engraver with D. L. Auld.

Curtis A. Graves has severed his connection as optician with the Hofman Supply Co. He will in all probability open up for himself within a short time.

The Columbus Show Case Works have an order for another handsome counter case for Bancroft Bros. This company are putting out some very attractive goods.

Harrington & Nonnenmacher last week received a watch by express from O. B. Stoner, Myers Falls, Stevens County, Wash., to be cleaned and put in good order. The gentleman was a resident of Columbus years ago and wrote to the firm that he knew if he sent it back here to a good jeweler the work would be done right. The expressage on the watch both ways will amount to more than the bill for the work after it arrived.

Indianapolis.

John Wimmer is improving the exterior of his optical establishment.

M. J. Holt, jeweler, Stillwater, Okla.

Ter., has been visiting friends in Indianapolis.

Wm. Jensen, Ashley, Ind., has been appointed inspector for one of the divisions of the Wabash Railroad.

The optical business in Indianapolis has been holding its own all Summer and is now beginning to show a nice increase.

J. J. Turner, whose son lost his life in the disaster in Havana harbor, has received from the chaplain of the *Maine* a small cross made from the brass of the U. S. S. *Maine*.

Oct. 11, I. Rosenbaum and Louis Kinzman were trying to sell jewelry in the eastern part of the city of Indianapolis when they were arrested for peddling jewelry without a license. Seven gold watches and a pair of earrings were found in their pockets. The men claimed that they were from Cincinnati and that the watches belonged to them, but they thought they were outside the city limits and needed no license.

Kansas City.

S. D. Rankin, Olathe, Kan., was a visitor among the jobbers last week.

S. J. Huey, Excelsior Springs, Mo., has returned to his work after a short vacation.

E. G. Alber has considerably enlarged his store on Grand Ave., adding a new optical department.

Wm. Wright, suspected of being a diamond thief, has been brought back from Iowa and will stand trial next week.

The police of this city have arrested a man calling himself Geo. Brown. In his possession were several valuable watches and a large quantity of cheap jewelry; he is suspected of being the much wanted sneak thief who has been robbing so many Kansas jewelers of late. His plan is to wait until the person in charge of the store has gone into a back room, then to sneak in, get what he can lay his hands on and depart.

Minneapolis and St. Paul.

T. G. Mahler, Le Sueur, Minn., recently moved into new and larger quarters.

It is reported here that W. H. Crow, Hudson, Wis., an old pioneer jeweler, died on the 9th inst.

Lynner & Koffel, Hatton, N. Dak., have dissolved partnership, Mr. Lynner continuing the business.

F. H. Kahle, Belle Plaine, Minn., reports that he contemplates selling out his business there prior to going to Colorado.

J. S. Zilliken, Minneapolis, has gone out of business there and has moved to Liv-

ingston, Mont., and opened in business.

Erick Anderson, Hector, Minn., has closed out his business there and has accepted a position as watch maker for Embrik Hanson, Fairfax, Minn.

Out-of-town jewelers visiting the Twin Cities on business the past week: A. L. Mealey, Delano, Minn.; Frank D. Day, Duluth, Minn.; J. H. Nelson, Toronto, N. Dak.; Erick Anderson, Fairfax, Minn.

B. Schuette, wholesale jeweler, Chicago, has opened a branch office in Minneapolis at 245 Nicollet Ave. Harry Schloss, formerly with L. Finkelstein, St. Paul, is manager. The new firm start in for business the latter part of this month.

Pacific Coast Notes.

E. Joseph, Ukiah, Cal., has moved his jewelry store into new quarters.

J. S. Baker has moved his jewelry store in Perris, Cal., into new quarters.

Irwin Runyeon has resumed his business of jeweler and optician at Redlands, Cal.

J. Brinckelmeyer, watch maker and jeweler, Guaymas, Mexico, has returned home from a visit to San Francisco.

Will G. Doane, who recently opened a jewelry store at Reno, Nev., has on exhibition a watch movement on a large scale. Mr. Doane made every part of the watch himself while he was a student at the Philadelphia College of Horology. It represents a 16 size Elgin movement, the base or main plate being six inches, and is made to keep time. The dial is silver and the figures representing the hours are of gold and spell his full name. Each piece was worked and finished by hand.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Two Medals from World's Fair Australian Opals a Specialty
ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

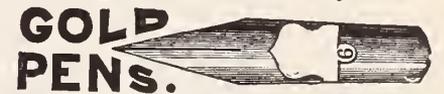
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MANUFACTURING COMPANY,
SILVERSMITHS.

NEWBURYPORT,
MASS.

CHICAGO.

JEWELERS ONLY.



St Louis.

Mermod & Jaccard Jewelry Co. closed their branch at northeast corner Olive and 6th Sts. on the 11th inst. and the building is now being demolished.

Among out-of-town jewelers here last week were: L. C. Welch, Ozark, Mo.; R. Parnham, of Parnham Bros., San Antonio, Tex.; C. H. Bard, Sedalia, Mo.; W. H. Ahring, Okawville, Ill.; L. A. Gardner, El Paso, Ill.; Fred. Herold, Jerseyville, Ill.; S. O. Harvell, Litchfield, Ill.; Arnold Appel, Highland, Ill.; W. B. Pimsey, Pine Bluff, Ark.; F. S. Brickley, De Soto, Mo.

Robbers broke the plate glass of the show window of Geo. R. Stumpf, 525 Franklin Ave., last Wednesday at 1.30 o'clock A.M. They threw a brick through one corner where some gold plated lorgnettes were, and succeeded in getting away with articles valued at \$70. The robbers have not been apprehended, and there is no clew to them. Mr. Stumpf makes it a practice to store away in his safes every night all his diamonds and other valuable articles which he has in his show window in the daytime, and sometimes during working hours he has \$10,000 worth on exhibition at one time. All he leaves in the window at night is plated ware, not to exceed \$100 in value.

San Francisco.

TRADE CONDITIONS.

The gold and silver smiths and the jewelers are now enjoying a good trade. Business is beginning to be lively in the city and reports from the country are very satisfactory.

Abe Isaacs has opened a new store on Kearny St.

A. E. King, of King, Moss & Co., is now in New York. He is expected to return about Nov. 1.

A. S. Levin has just opened a very attractive jewelry store on Market St., in the Baldwin Hotel block.

John J. Brennan, formerly of Philadelphia, Pa., has accepted a position with J. Macowsky, San Francisco.

J. Ridley, jeweler, 708 Valencia St., has sold out to J. H. Drumgold, formerly in the Phelan building. Mr. Ridley is leaving for England to secure an inheritance.

E. V. Saunders, salesman for A. I. Hall & Sons, has just returned from a southern trip. He says there is much better feeling among the dealers and that this is especially noticeable in Los Angeles.

Among the country buyers in town last week were: G. W. Eltz, Colorado Springs, Col.; F. F. Barss, Placerville, Cal.; Ray Edward, Ferndale, Cal.; Bert Anderson, of Anderson Bros., Auburn, Cal.; H. Siegrist, Chehalis, Wash.; Louis Katz, Sutter Creek, Cal.; P. T. Nelson, of Nelson & Robertson, New Whatcom, Wash.

Pacific Northwest.

George R. Dodson, Spokane, Wash., has given warranty deed for \$100.

John Evert, a jeweler from the east, is registered at a La Grande, Ore., hotel.

Butterfield Bros., Portland, Ore., have finished and now have on exhibition the

gold medals for the Portland Exposition of 1898.

Burnett Bros. are preparing to move into new quarters at Chehalis, Wash., and will add an optical parlor.

R. H. Wade, Elma, Wash., has completed the repairs on his store building and has moved into it with his jewelry stock.

G. K. Birge, Davenport, Wash., will soon move into new quarters in the Whitney block and expects to add largely to his stock of jewelry.

The foundations are being laid for a new building in Forest Grove, Ore., the ground floor of which will be occupied by F. S. Barnes' new jewelry store.

Mrs. Dr. Frank, optician, from San Francisco, has arrived in Portland, Ore., with a view of permanently remaining in that city in pursuit of her chosen profession.

Hardenburg & Fostdick, Chelan, Wash., were recently robbed of \$500 worth of jewelry. The thieves were unable to open the safe, so the most valuable of the firm's stock was saved.

William Perret, who has resided in Winnipeg, Man., for the last 11 years and who is a graduate of Swiss, French and English horological institutes, has opened a watch repair shop in Port Angeles, Wash.

The father of Emil and George Fetty, jewelers, Portland, Ore., recently died in that city at the age of 73 years. The deceased had the distinction of having taken part in the historic campaign of Garibaldi.

Pittsburgh.

P. Diamond, 22 6th St., has greatly improved his store.

A. Kornblum has gone to New York to look up his business interests there.

Dr. Julius King, of the Julius King Optical Co., was here last week taking in the conclave and looking up business matters.

George S. Dunbar, formerly with his father at Steubenville, O., is now in the employ of G. B. Barrett & Co., this city.

Richard Beyer, Erie, Pa., was in the city last week making purchases for his new store, which he has just opened at 1717 Sassafras St., that city. He remained over to take in the conclave festivities.

The matrimonial engagement is announced of Horace Wattles Bickle, nephew of W. W. Wattles, to Miss Cora Waters, of one of the oldest local families. The groom elect is connected with the firm of W. W. Wattles & Sons, with whom he has been a number of years.

A petition in bankruptcy was filed in the United States District Court by Morris Black, a jeweler and watch maker, of this city. The liabilities are scheduled at \$39,418.04, and the assets at \$45. The bankrupt says he owns no real estate and all his personal property was sold by the Sheriff in either December, 1895, or January, 1896.

Box 51 was pulled at six o'clock on the evening of Oct. 10 for a fire at J. M. Roberts' store, 441 Market St. The electric light wires in one of his large show windows became crossed and set fire to the elaborate decorations. The loss is estimated at \$200, covered by insurance. Jas. Barr, one of the clerks, saved \$2,700 worth of jewelry, and as a result has two badly burned hands.

News Gleanings.

J. S. Crandall has opened a jewelry store in Sherburn, Minn.

W. D. Linticum has sold out his jewelry store in Genesee, Idaho.

N. C. Engberg has opened a new jewelry store in Brownsville, Ore.

C. M. Caplin recently opened a new stock of jewelry in Paola, Kan.

A. L. Bostwick, Tripoli, Ia., has removed into another store in that town.

Jeweler Crandall, Dunellen, N. J., has added an optical line to his stock.

J. C. Filion, jeweler, will occupy the store at 95 Main St., Nashua, N. H.

The death is reported of H. L. Bump, jeweler, Spokane, Wash., on Oct. 10.

Ed. L. Daron has opened a jewelry store at Front and Pine Sts., Steelton, Pa.

Arthur West is a new jeweler at Canandaigua, N. Y., and has a neat stock.

S. C. Smith, Hutchinson, Kan., has given a chattel mortgage on his stock for \$500.

L. E. Penn, McKinney, Tex., has been sued on a note for \$300 and has assigned.

Alexander Englehardt has removed from San Antonio, Tex., to Walla Walla, Wash.

G. A. Sprout, jeweler, Montrose, Pa., was recently married to Miss Jessie Millard.

Louis Selig, jeweler, Elizabeth City, N. C., has left for the north to purchase holiday goods.

Edward S. McLead on Oct. 11 opened his new jewelry store at 121 S. Main St., Greensburg, Pa.

W. H. H. Shrickengaust, Pattonsburg, Mo., has given a chattel mortgage, as part purchase price, for \$75.

H. J. Garrison, successor to E. L. Tobie, Keithsburg, Ill., is making marked improvements in his store.

James Peacock, of New York, has opened a jewelry store in the Coles building, 158 Main St., Rahway, N. J.

R. Michaels & Co., former jewelers of Kansas City, Mo., have an attachment suit brought against them for \$138.

W. E. Burse, who has been watch maker for L. W. Sturdevant, Newark, O., will embark in business for himself.

Ed. Mueller has opened a jewelry store in Wharton, Tex., having removed his stock to that point from East Bernard, Tex.

E. R. Matters, Neosho, Mo., has just returned home from a vacation, which was spent in Omaha, visiting the Exposition.

Chas. E. LeRoy, for a number of years with A. McHenry & Co., of Hornellsville, N. Y., is now with L. Sunderlin & Co., Rochester, N. Y.

Hallin Bros., jewelers, Crowley, La., have commenced the erection of a neat two story brick store building on the property recently purchased.

James E. Kuhn, 441 Northampton St., Easton, Pa., has sold out his goods to Fox & Fulmer and entered the employ of that firm at 345 Northampton St.

Frank Hammond, Buffalo, N. Y., who has been confined to his house by illness for the past three weeks, is expected to resume his wonted activity this week.

John Rupp, of the Bliss Jewelry Co., Atchison, Kan., accompanied the railway passenger agents to Omaha, where they all congregated to take in the Exposition.

A. B. McDonald, formerly connected with the Gate City Jewelry Co., Denison, Tex., has accepted a position with E. Freeman, one of the leading jewelers of Paola, Kan.

Burglars entered the jewelry and clothing shop of Louis Solomon, Anaconda, Mon., a few mornings ago and got away with about \$75 worth of cheap jewelry, the valuable part of the stock being packed away in the safe. The stuff taken consists largely of cheap watches and chains and will not be easy to dispose of.

Jeweler James B. Mix, Albany, N. Y., has been awarded the contract to supply the sword to be presented to Lieutenant Commander Delehanty, he being the lowest bidder. There will be no jewels on the sword, but it is to be of elegant workmanship, with gold handle, on which will be engraved the coats of arms of the city, the State and the nation.

An interesting case was before Justice J. S. Riley, at Falls Church, Va., last week. Last Spring the jewelry store of Victor Terrett was entered, the safe blown open and robbed of a number of valuable watches belonging to parties who left them for repairs. Among the losers was Mrs. E. N. Meekins, whose gold watch was stolen. She brought suit against Mr. Terrett to recover its value. The Justice reserved his decision.

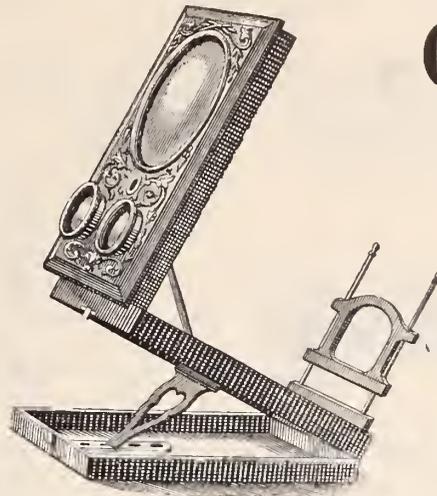
The wedding of Edward P. Gainor, of Gainor & Crowley, Troy, N. Y., to Miss Catharine L. Cunneen, only child of John Cunneen, was solemnized at St. Mary's parsonage, at noon, Oct. 12, by Rev. Thos. E. Delaney, of Albany, assisted by Fr. Mahoney, of Troy. After a wedding breakfast, the bridal couple departed for New York, whence they will journey south, to be absent a month. On their return they will be pleased to greet their friends at their future home, 297 3d St., Troy, N. Y.

Syracuse.

Wm. Lesser has removed the remainder of his stock from the rooms in the Herald building formerly occupied by A. Lesser's Sons to offices at 205, in the new Dillaye block, S. Salina St.

James R. Gourlay, jeweler, 618 S. West St., was arrested Wednesday on complaint of Michael Danofsky, who charged him with stealing a watch. Danofsky claimed that he took the watch to Gourlay to have it repaired and the jeweler pawned it. In police court Gourlay denied the charge, and the case was held open.

L. L. Ferguson, New York, will deliver a series of three lectures before the New York State Association of Opticians on Wednesday, Oct. 19, in the assembly room of the Yates hotel. The first lecture will be delivered at 9 o'clock A.M. on "Anomalous Conditions Met With in the Correction of Hypermetropia, Myopia and Astigmatism." At 1.30 o'clock P.M. the subject will be "Transposition of Lenses and the Prismatic Equivalent of Decentered Lenses." and at 7 o'clock P.M., "Skiascopy and Ophthalmoscopy," aided by a magic lantern. Mr. Ferguson will also give personal instructions on the use of the retinoscope and ophthalmoscope after each lecture. The lectures are open free to members of the association.



Graphoscopes

In QUARTERED OAK,
MAHOGANY and
FANCY WOOD.

All sizes **4 inch** and larger.

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Optical Goods, Mathematical Instruments. Spectacles and Eye Glasses, French Clocks and Bronzes.

37 & 39 Maiden Lane (Lorsch Building).

21 RUE DE L'ECHIQUIER.

NEW YORK.

VICTORY

Beckons the jeweler whose stock includes a complete line of

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A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

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Office, Factory and Salesrooms,
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Display Handsome New Lines Of

Chafing Dishes,

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The Retailer should always keep



in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality,
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They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

DUBOIS WATCH CASE Co.,

Makers of the

CELEBRATED
HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the
Old Reliable Way.

TRADE



18 K.

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TRADE



14 K.

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Sold Entirely On
Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

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Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

It may be a new bit of legendary lore to some readers that he or she who was born in October can counteract the evil destiny which birthday tradition ascribes, strangely enough, to this bright and gay month, and can insure to him or her self all happiness and good fortune by wearing an opal. For the opal is October's stone, and a graceful recognition of this fact, manifested in the use of the gem by October's child, is distinctly lucky. The jewelers, too, are evidently finding the opal a fortunate stone, for it is prominent in the new productions for the season. Another significant item which should not be left untold is that at a recent very chic wedding ceremony the bride wore an opal and diamond crescent brooch, the gift of the groom.

Simplicity of ornament as a bridal fashion seems destined, by the way, to rapidly become a thing of the past. A recent bride, certainly to the manner born, wore a pearl necklace, a diamond pendant and two bracelets—one of opals and diamonds, the other of pearls and diamonds.

Among skins now employed in silver fitted traveling bags, writing desk appointments, purses, card cases and other fine leather goods, are Rocky Mountain antelope, Brazilian lizard, rhinoceros, rattlesnake, tapir, Alaska sea lion and Florida alligator. The gold or silver mountings are often handsomely jeweled with sapphires, spinels, turquoises, etc.

Shapes in hollow ware for the table were never more graceful. Many of the best examples of tea pots, sugar bowls and cream jugs are tall, slender and in plain, bright finish, depending for effectiveness almost entirely on beauty of form.

Among the echoes of fashion is one to the effect that dog collars will be more worn than ever, while magnificent cabochon chains passing several times around the neck and draped up at the center with a jewel will be the "grand chic." Louis and Directoire styles in dress are also expected to give vogue to slides for velvet bands and necklets, which will be fashioned after the form of bows, with twisted loops and daintily curving ends, or in the shape of bars, gemmed with turquoises, emeralds or pearls.

Stiff silver bracelets, plain, elaborately carved, or in the semblance of a rope, are much in evidence.

In seals for men's silk fobs, dark green jade furnishes a handsome innovation, while amethysts, topazes, agate and carnelian are very effectively employed.

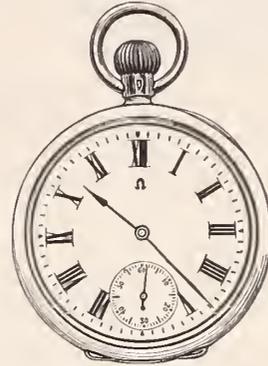
Burnt ivory and silver combined form some beautiful umbrella handles. Colored enamels are also much used, the head of a parrot being one unique design thus carried out.

ELSIE BEE.

"I would not take DOUBLE Omega Watches

what I paid you for my Omega Watch, if I could not get another one just as good," is what a jeweler heard the other day from one of his customers. You can hear the same reports from your customers if you sell the "OMEGA." Isn't it a satisfaction to sell watches that are sold **only** to the Jewelry trade, thereby insuring you a fair profit?

OVER 1,000,000 IN USE.



O SIZE, PENDANT SET—WITH SECOND HAND.
The "Omega" are ALL pendant set, made in O and 16 size—fit Waltham cases.
Made in 5 different grades as follows:

- 7 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickelized.
- 15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
- 17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
- 17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

Send for Price-List.

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S. F. MYERS CO.,

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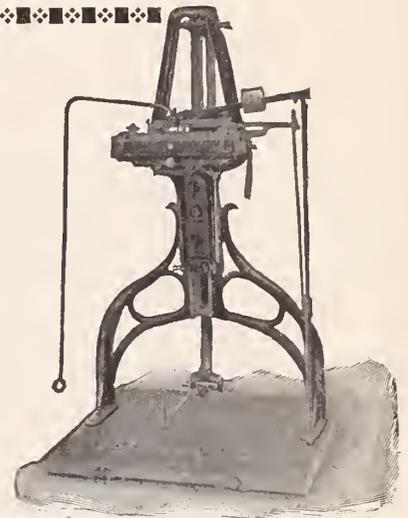
DOLLARS—A considerable lot of them can be made by you if you use the

Eaton-Engle Engraving Machine.

EASY TO BUY. EASY TO WORK.
THAT'S THE VERDICT OF THOSE NOW USING IT.

EATON & GLOVER,

111 Nassau St., New York.



V Means everything that is first quality in Watch Glasses.

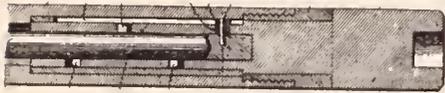
T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

The Latest Patents.

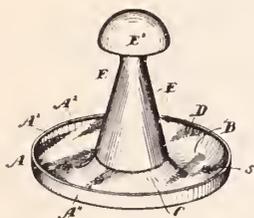
ISSUE OF OCTOBER 11, 1898.

612,013. FOUNTAIN-PEN. FRANCIS C. BROWN, New York N. Y. Filed Nov. 23, 1897. Serial No. 659,623. (No model.)



In a fountain pen, the combination with the front provided with a longitudinal internal groove, a spirally-slotted sleeve or tube revolvable in a bearing in said fount, and the pen-carrier or stem loosely fitted in said slotted tube and provided with a radial stud or pin projecting through the slot into the longitudinal groove of the fount, of an oblong collar or friction-bearing on said pin.

612,098. SHOW-CASE. SOLOMON H. GOLDBERG, Cincinnati, Ohio, assignor to Goldberg Bros., same place. Filed Jan. 26, 1898. Serial No. 667,954. (No model.)



A show case consisting of a basal portion of the shape of a basin, and having an annular recess B, and an elevated central portion C, and a removable discal cover for covering the lower portion, and a vertical handle centrally located on and united to the cover.

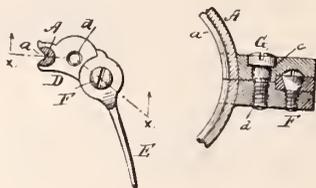
612,126. CUFF-BUTTON. SCOTT SYMINGTON, Sydney, New South Wales. Filed Oct. 20, 1897. Serial No. 655,800. (No model.)



An improved link cuff button of the class described, comprising a link or shaft provided at each end with a spherical ball or head, a button-head having a spherical socket or chamber receiving one of said balls or heads, and a hollow button-head having an interior chamber or cavity which is closed by a base-plate provided centrally with a spherical socket or recess and with a reduced slot extending laterally therefrom toward the side of the button-head and provided with an enlarged eye or opening at its outer end, and a spring-plate

mounted within the chamber or cavity of the button-head and extending transversely across and with respect to said central socket or recess and said extended slot and having its outer end projecting over and with relation to the enlarged eye or opening at the outer end of said slot, said latter button-head being adapted to detachably receive the spherical ball or head upon the link.

612,331. SPECTACLES. ALBERT L. GREENE, Cranston, R. I.; Fannie Ida Greene, administratrix of said Albert L. Greene, deceased assignor, by mesne assignments, to the Providence Optical Co., Providence, R. I. Filed May 29, 1896. Serial No. 593,535. (No model.)



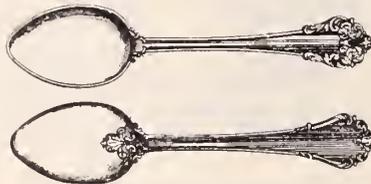
The combination with spectacle frames having ears adjacent their meeting ends of means for clamping the ears in engagement, temple-pieces held intermediate the ears pivots adapted to receive the temple-pieces and hold them irrespective of the clamping means, said pivots being adapted for adjustment to compensate for wearing.

DESIGN 29,462. BUTTON OR SIMILAR ARTICLE.



TITLE. CHARLES C. PENFOLD, Buffalo, N. Y., assignor to G. S. Penfold, same place. Filed Sept. 1, 1898. Serial No. 690,047. Term of patent 7 years.

DESIGN 29,463. SPOON OR SIMILAR ARTICLE.



TITLE. AUSTIN F. JACKSON, Taunton, Mass. Filed Sept. 6, 1898. Serial No. 693,334. Term of patent 14 years.

DESIGN 29,464. BACK FOR BRUSHES OR SIMILAR ARTICLES. FRED HABENSACK, Sag Haroor, N. Y., assignor to the Alvia Mfg. Co.



New York, N. Y. Filed Aug. 30, 1898. Serial No. 689,871. Term of patent 3 1/2 years.

DESIGN 29,465. HANDLE FOR NAIL FILES OR SIMILAR ARTICLES. FRANK H. LA-



PIERRE, East Orange, N. J. Filed June 23, 1898. Serial No. 684,302. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring October 11, 1898.

- 248,050. BALANCE FOR TIMEPIECES. JOHN A. MILLER, Grand Crossing, Ill.
- 248,079. EYEGLASSES. FRANK R. WOODWARD, Hill, N. H.
- 248,090. COVERED DISH. JOHN A. EADES, Middletown, assignor to the Cromwell Plate Co., Cromwell, Conn.
- 248,126. WATCH REGULATOR. JOHN A. AWALT, Anderson, Ind.
- 248,127. SAFETY PINION FOR WATCHES. JOHN A. AWALT, Anderson, Ind.
- 248,142. SPRING HINGE FOR BRACELETS. THOMAS B. CLEVELAND, Newark, N. J., assignor to Isaac A. Alling, Horace Alling and Wm. R. Alling, all of same place.
- 248,145. CUFF BUTTON. SHUBAEL COTTLE, New York, N. Y.
- 248,162. COMBINED CALIPERS AND RULE. PETER D. GRAHAM, Black Hawk, Col.
- 248,210. FASTENING FOR EAR JEWELS. GEO. W. WASHBURN, West New Brighton, N. Y.
- 248,260. SAFETY PENDANT FOR WATCHES. CHARLES S. HIRST, Philadelphia, Pa.

ENAMELERS ❀ ❀

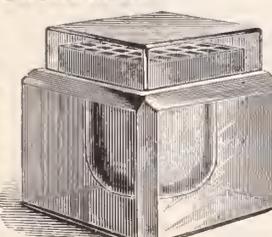
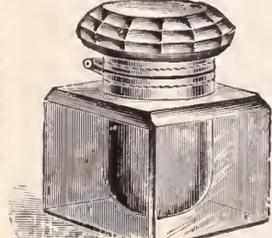
OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors

ALSO OF

**SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,**
All Varieties of Painted Enamel Work

S. S. WILD & SON
179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

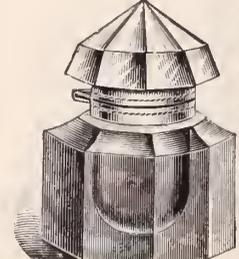
CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



DEPARTMENT OF
ADVICE AND CRITICISM
 ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXXIX.

From Brains.

DANVILLE, Pa., Sept. 24, 1898.
 Editor of THE JEWELERS' CIRCULAR:
 Enclosed find two ads. Are they good or bad? If bad, how can they be improved?
 Yours truly,
 H. REMPE.

The two advertisements that Mr. Rempe sends are here reproduced in essentially the same size and style of the originals.

A North Carolina jeweler recently quoted in an ad. a stanza of "My Grandfather's Clock" which "stopped short, never to go again, when the old man died," and then went on to say: "We could have made 'Grand-

strike him, a well known humorist said: "If you put your ear to the ground you can almost hear Ben Butler's silence." That couldn't be analyzed, but it "went."

* *

We reproduce here an ad. of Henry Birks & Sons, Montreal. We call attention to the fact that no city is mentioned in the ad., which we have always considered an imperfection in the best advertisement. Otherwise the ad. is quite striking and undoubtedly is effective, from the fact that it advertises a distinct article in proper manner.

The
"Seven Stone."

There is nothing between \$20.00 and \$50.00 in price that is more effective for its cost than the "Seven Stone Half Hoop."

In this ring 3 fancy stones Opals, Turquoise, Rubies, Sapphires or Pearls are mounted with 4 diamonds between them.

Our stock is very complete in this and all other styles.

Mail Orders a Specialty.

Henry Birks & Sons,
 PHILLIPS SQUARE.

wedding must be correct in form and perfectly executed. You can only be assured of this by having your invitations engraved by Jaccard, Kansas City, Mo.

**The names
 Dewcy, Sampson, Schley**

Have made the American Navy famous. In recognition of their brave and dauntless courage President McKinley has made them all Rear Admirals—the highest rank in the American Navy.

Years ago the Diamonds, watches, jewelry and silverware sold by me were given, on account of their superior quality, stylish selections and honest prices, the highest rank by the Danville People—a rank which I have never surrendered.

New creations in Silver, Cut-Glass, Bric-à-Brac, Lamps, &c., arriving daily, which are desirable for Bridal gifts.

"Remember, if it comes from Rempe's it's good."

HENRY REMPE

Acknowledged Cheapest Jeweler in Danville.

Both ads. conform to the rules laid down by a certain body of advertising experts, though they possess little originality. The use of the names of the naval heroes is at this time bound to attract the eye of the newspaper reader, and while the comparison that Mr. Rempe makes is somewhat far fetched, this comparison is not ineffective. In proper season it is always well to advertise wedding gifts as Mr. Rempe does in the second ad.

father's Clock' cease its silent tick had we had the opportunity."

Now comes a letter from a subscriber who asks us:

"Is the sentence underscored correctly framed, and what do you think of its value in this ad.?"

Such sentences are not intended to be analyzed. We remember when, some years ago, Benj. Butler was keeping uncommonly still, perhaps waiting for Presidential lightning to

**WEDDING
 GIFTS**

of Sterling Silver, Cut Glass, Fine China or some pretty piece of Bric-a-Brac is the correct thing; they last a lifetime, are a continued joy to the recipient, and the acme of good taste.

Taste and carefulness mark the difference between the commonplace and elegant—the margin of extra cost is always small. This fall my plan in buying was to bring the beautiful, in useful and decorative wares, still nearer the cost of common sorts. Did you ever hear of such prices for so beautiful goods?

Sterling orange spoon, gilt bowl, \$1.00. Sterling sugar spoons, gilt bowl, \$1.00. Sterling teaspoons, good weight, \$1.00 per 1/2 dozen. Cut glass Nappie, \$2.00. Cut glass Vase, \$2.75. Cut glass Tumblers, \$5.00 per dozen. Cut glass Bowls, \$6.00, and hundreds of other things right for Bridal Gifts. Goods for out of town weddings packed free of charge.

HENRY REMPE

Cheapest and Best Jeweler and Optician in Danville

Telephone No. 93.

Jewelers' Introductories.

WEDDING ETIQUETTE dictates that invitations issued for the

PROFANITY PREVENTIVES.—Gold-collar buttons.—Judson S. Newing, Binghamton, N. Y.

REFERENCES AND LATEST SALES UPON APPLICATION.
 ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
 BOSTON, MASS.

EST.
 1879

The Most Successful

JEWELRY, BRIC-A-BRAC
 AND FINE ART

Auctioneers in America

Prosperity and Columbus Watches



go hand-in-hand, and both will make you happy. You cannot be prosperous unless you handle the **Columbus Movements**. We are making more watches than ever, they are positively the best on earth.

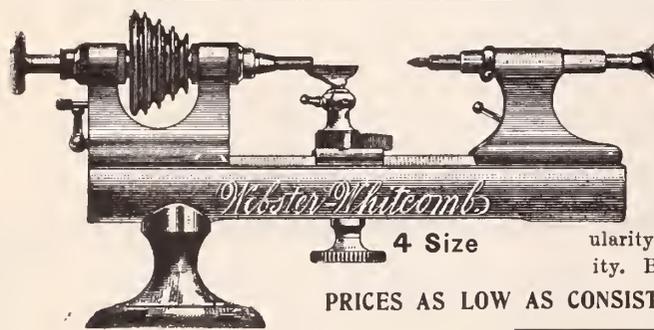
Our Nos. 5 and 6 and 7 and 8 are the best movements on the market for the money.

Every movement guaranteed. Our line is complete.

THE NEW COLUMBUS WATCH CO., COLUMBUS, ...OHIO...

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.
INCORPORATED 1894.

WALTHAM, MASS.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger. New York.
M. Rosenberger.

Established 1848.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all
Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

JULES JURGENSEN,

COPENHAGEN,

Plain and
Complicated

WATCHES AND CHRONOMETERS,

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds
and Other Precious Stones....

28 JOHN and 65 NASSAU ST., NEW YORK.



ALWAYS
RELIABLE.

WORLD
RENOWNED.

...The...

"Best"
There Is.

WM. F. NYE,
New Bedford, - Mass.

There Are

*Auctioneers and
Auctioneers.*

The sales I conduct are the kind that procure results worth having. That's why my work is worth having. Those who know me say so.

A. J. Comrie,

22 John Street,
New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



THE HOROLOGICAL REVIEW

Drilling Square Holes.

THOSE of our readers, says *D. Uhrmacher Zeitung*, who read the heading, will distort their faces into a pitying smile and say, "holes are not drilled square, at least not in this geometrical shape, but round, and then filed out square. The editor must be getting lightheaded." And yet he is correct; to prove which he adds the illustration of a square drill and stencil plate sent to him by the watchmaker Rudolph Neuhaus, of Trient, which the latter saw used in a machine foundry. The shape of the drill is shown in Fig. 1, the stencil plate in Fig. 2. Both are greatly enlarged, although there is no reason why they could not be made of the size, and even still larger.

The drill, Fig. 1, is made of a piece of round steel, R, and the small taper, k, is turned on, and then a perfectly equilateral triangle is filed on. The cutting end forms at first a plane in the shape of an equilateral triangle. By correspondingly filed in spaces on the three side faces (examine Fig. 1), the three cutting edges, ca, cb and ce, Fig. 2, which coincide truly in the center, are formed; the drill is then hardened, annealed, etc.

Next, to this three cornered drill is made a guiding stencil plate from a moderately thick steel plate, P, Fig. 2, in which—a little out of the center, so that when the plate is fastened in a vise, etc., a little more space remains on one side—a square hole is drilled, the sides, ad, dc, cb, ba, corresponding exactly to the breadth of a side of the three cornered drill.

When this plate has been hardened likewise the drilling may be commenced. This is done by fastening the stencil plate, P, by means of a hand vise or "some sich" firmly upon the object to be drilled in such a way that the square hole lies upon the spot to be drilled. The drilling is then performed with the three cornered drill through the opening in the stencil plate in the usual manner, by means of the hollow mandril or the bow. The hole will become (we actually witnessed the operation) perfectly square with sharp corners of the exact size of the hole in the stencil plate. The drill represented has sides 2 millimeters in breadth; the stencil plate is 1½ millimeters thick and might be thinner if necessary.

We will next, by using Fig. 2 as explanation, consider the mode of operation of this drilling apparatus. Let us imagine the drill inserted in the stencil plate from the side opposite the examiner, and rotated in the direction of the arrow; then the three

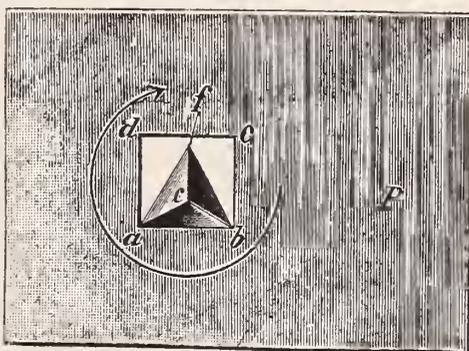


FIG. 2.

cutting edges, ca, cb, cf, will operate upon the piece to be drilled. But when holding the piece to be drilled freely against the drill one side of the triangle will endeavor constantly to apply itself against one side of the square hole, as is the case at ab, Fig. 2. At this moment the drill has very small play room in the stencil only in the direction between f and de.

When continuing the rotation of the drill in the direction of the arrow the sharp edge, a, is conducted along the square side, ad, because the drill can now move only in an arc, the center of which is the corner, b, whereby the edge, g, seeks to get toward the corner, e. Even though the edge, a, might in this journey deviate for a short distance (in consequence of the little play room between f and de) from the square side, ad, it must under all circumstances ar-

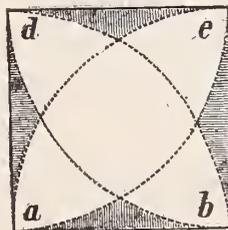


FIG. 3.

rive finally to the corner, d; the four sharp corners are therefore every time cut out of the piece to be drilled.

We can best illustrate the course of

progress by Fig. 3, in which the dotted arcs represent the path passed through by each edge (for instance, a, in Fig. 2), when the second edge (in this case, b,) would remain immovable during this time in its corner. The drilled hole must then theoretically obtain the shape shown in dotted lines in Fig. 3. But since in the rapid rotation—especially if the piece to be drilled is thereby held free in the hand—the drill moves in its stencil to and fro in all directions, so far as its scant play room permits, the drill will remove all the metal it can reach within the stencil opening and thereby forms a faultless square with flat sides, precisely of the shape of the hole in the stencil plate. But the sides of the hole would no longer be well defined if the triangle of the drill should by continued use lose its sharp edges, because in this case the cutting faces would no longer enter into the extreme corners of the stencil plate.

Under all circumstances this method is highly interesting, although its practical application is fairly foreign to horology, still the readers of *THE CIRCULAR*, in order to know how to act entirely on the square, should also know how to drill a square hole.

Tools for the Bench.

A CORRESPONDENT enumerates the tools required for the repairer's bench as follows: The first *sine qua non* is a convenient bench, with needful accessories; a good assortment of tools, especially pliers, of which one or two pair with brass linings, for handling polished pieces without marring; a pair filed for straightening up damaged teeth, and others for special as well as for general work. Same with tweezers; a good assortment fitted up for different jobs; small points for balance spring, and a pair especially to hold jewels while cleaning them; they are easily made from a pair of brass tweezers, and should be a little flaring or funnel shaped. Regular watch brushes, if new, should be rubbed down, until fit for use, on a piece of sandpaper, about No. 3, tacking to a flat board, taking care to wash them thoroughly before using; in fact, wash brushes as often as they need cleaning. Pincers and stakes of hard wood are useful in making or reducing end shakes, and, if carefully used, will not mar the plate. A lathe is a convenience, especially in making small tools, and is almost indispensable. As good work as the average at the present time may have been done before the advent of the American or split chuck lathe. Every watchmaker should have a "bow-lathe" or



"bench turns," as they are called in England; a set of arbors, collets, and whalebone bows, which latter should be well tapered, and have tension on them only when in use. The total cost is trifling, and when once familiar with their use, one will not be without them under any circumstances.

The Mainspring.

THE following question, says the *Journal Suisse* etc., frequently presents itself: What strength should the mainspring possess to render a regular development and an even traction force? Generally speaking, preference is given to feeble springs, which give more turns than to the stronger blades. In this case also the law of mechanics asserts its truth, viz.: "What is gained in speed is lost in force." The work of a spring stands in effect in an inverse ratio to the number of turns of development—that is to say, that if with a weaker blade one obtains more turns of development, the barrel produces a less force at each turn and finally there is compensation.

One would therefore almost be tempted to say that it is really indifferent whether a strong or a feeble spring is used as long as the calculation of the train is made on mechanical principles. But it is no longer the same when the solidity and the modification of the shape of the spring are considered. A spring with strong blade is much more readily exposed to breaking than one with feeble blade, and it gets out of shape much more easily. For this reason a strong spring should never be tempered so highly as a weak.

A weak spring possesses not only the advantage of lasting longer, as regards fragility and of not changing in shape, but besides this it may be tempered better, which is another factor for preserving its shape longer. There is really no spring, weak or strong, that is not subjected in the course of time to a change of form—a natural consequence of the continued tension to which its molecules are submitted, due to the permanent curvature of the blade, and it is this which produces the modifications of the form of the spring. But other causes contribute equally to this.

The tempering produces little cracks; it is true they are not visible by the naked eye, but with time and wear they enlarge and produce a change of form of blade. The temperature also has its influence, although it is of little importance. Another factor is that the blade can never be tempered very evenly. The change of form is of itself of no importance, but the modification of the force resulting therefrom is. This decrease of force is caused by the gradual weakening of the molecules.

It cannot be said that any spring submitted to the same tension will constantly render the same force, as this decreases constantly. This variation is especially noticeable in the beginning; it requires

about one year for the molecules to become fixed permanently. On this account timers do not submit their watches to any tests until certain that the molecules have become fixed. The best made fusee will render its best only after a time, and even then, from the change of the spring, it will in time give an unequal force.

How to Make a Drill.

DURING its existence THE CIRCULAR has described innumerable "best" ways of making a drill, and still new ones are added from time to time. The following is about as "best" as the balance of them. The drills used by watchmakers are generally made by filing the cylindrical steel wire tapering and then spreading the point with a single blow from a tolerably heavy hammer. Using a light hammer and effecting the spreading by a series of gentle taps will effectually spoil the steel. There is not the slightest occasion to anneal the steel for hammering, provided it is moderately soft. For all drills up to one-eighth of an inch diameter the steel should not be forged, as the bulk of the metal is too small to heat to any predetermined temperature with any degree of certainty. Pivot drills can be made from good sewing needles, which are of convenient form to be readily converted into a drill. First, the needle must be made sufficiently soft for working by heating till it assumes a deep blue color. The extreme end may be made quite soft and filed, slightly tapering to a trifle less than the size of the hole to be drilled. The point is then spread out with a sharp blow of a hammer—not by a series of gentle taps, which would cause the metal to crack—and filed up to shape, the point being more blunt than would be used for drilling ordinary metal. For drilling tempered steel the cutting angles must also be much less than usual. The thickness of the drill across the flattened part should be about a third the diametrical measurement. Finish up the end on a strip of Arkansas stone, a file being too coarse for such small work. It is a great difficulty to get such a very small piece of steel to an exact predetermined degree of temperature—hot enough to harden, but not so hot that it is burned—which makes the manufacture of these small tools uncertain. This is abundantly proved by the fact that of a half a dozen drills made from the same wire, thereby assuring uniformity of quality in the material, it often happens that some are exceedingly good and others of no use whatever, the difference being caused by the manipulation during the hardening.

This does not apply to drills or other steel things that are of sufficient size to show by the color of their surface how hot they are; but it is the tiny pieces which, by the contact with the flame, are immediately rendered white hot, that are difficult to manage. By heating the drill and plunging it into the body of a tallow candle the hardening will be effected, but the steel will not be rendered so hard that it crumbles away under pressure in use. Thus in one operation the drill will be hardened and tempered. In place of tallow, white wax, sealing wax and such like material is adapted to the purpose.

There is another method which finds favor with some; it is to envelope the thin point of the drill in a metal casing and so get a bulk of metal which can be heated to a nicety, the drill inside being, of course, raised to the same temperature as the surrounding metal; the whole is then plunged into oil or water. Still there is the difficulty of tempering to overcome, though the danger of burning is avoided; burnt steel is of no use for tools. The best plan is to exercise the greatest possible care not to overheat the drill, and harden and temper in one operation by plunging into tallow.

The Proceedings of the Philadelphia Horological Society.

The regular monthly meeting of the Philadelphia Horological Society was held at Bank Hall, southeast corner Broad St. and Columbia Ave., Philadelphia, Pa., on Thursday evening, Oct. 6, with President Lewis in the chair. The committee on constitution and by-laws presented their report, recommending numerous changes; the report was accepted and upon motion laid on the table for action at the next regular meeting.

The Rivett staking tool prize has been withdrawn for the present. The president appointed F. T. Haschka, G. S. Cullen and Louis Breitingger as judges in the "Playtner prize contest" (\$10 for the best drawing relating to horology). G. S. Cullen was nominated for second vice-president.

Henry Ganney, of England, an old time writer on horological subjects, and well known by old CIRCULAR readers, was present and made an address comparing the state of the trade in this country and England past and present.

Minute Wheel.—The minute wheel and its pinion have nothing to do with the carrying of the hands, but are simply intermediate between the cannon pinion and the hour wheel, for the purpose of regulating the speed of the latter, which is as one of the hour wheel to 12 of the cannon pinion. They rotate on a stud, which is screwed into the plate in the plane of the wheel and pinion with which they gear, and are usually kept in their place by the dial of the watch.

Points to be Remembered.—When you take the movement out of the case, remember the following points: See that it does not bind from being screwed in too tight. Take off the dust band and see if the teeth of the barrel rub on the inside, and if they do, file out enough to allow the barrel to work free. Then examine the balance; first see that none of the little screws that are in the balance have worked out so that they would touch the bridge. See if the mainspring tip comes through the barrel cover far enough to catch the balance. If it is a very fine watch, note the position of the balance spring between the regulator pins. As a rule, they should be as close together as possible, and yet leave the spring free between them. But if they are found otherwise, they should not be closed without a good reason, for they may have been opened for some purpose by someone who understood the effects of so doing. Now remove the balance and see if the roller jewel is tight.



12 Size
Fahys "Honest" 14Fk.
Gold Filled Cases.

THE CASES OF THE YEAR.

They're Customer and Money Producers.

ALL JOBBERS.



JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING.

NEW YORK.

AN INVITATION TO ALL JEWELERS TO EXAMINE ❁ ❁ ❁

The Most Magnificent Display of...

Rich Imperial Austrian Glass

ever shown before. In many varied colors, with matt gold decorations.

Imperial Austrian Glass

is always popular and choice, making very handsome presents and Holiday Gifts. Just the thing for the Jewelry Trade. There are useful as well as ornamental articles in the collection, and comprise Flower Vases, Colognes, Bonbonnières, Sugars and Creams, Jugs, Decanters, Liquor Bottles, Finger-bowls, Roemers, Sherbet Cups and Saucers, Wine Glasses, etc., etc.



Our extensive lines of BRIC-A-BRAC and CHINA, adaptable for the Jewelry Trade, are well worthy your inspection.

CHAS. AHRENFELDT & SON,

50, 52 and 54 MURRAY STREET, NEW YORK.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

ONE of the newest productions of the C. F. Monroe Co., manufacturers of wedding and holiday novelties, 38 Murray St., New York, is a vase ornament here illustrated. The body is opal, showing various



OPAL VASE. C. F. MONROE CO.

tints and decorations, while the trimmings of the article are in gold plate. The whole produces an extremely beautiful effect. Such an article is unusually adapted to holiday trade and will undoubtedly receive extensive reception from the jewelry trade.

*

NEW ART LINES FOR JEWELERS. **BAVO & DOTTER**, 26-32 Barclay St., New York, have just opened some lines of Sèvres, Vienna and Bonn, with exquisite paintings thereon, for jewelers and dealers in art goods of a high class; also a line of square and oblong plaques for framing, of the same order of artistic excellence. There are no duplicates of these goods. Each one sold diminishes the selection, so the first buyers have the

pleasure of seeing the greater number, which is the only advantage, as all are equally good—both subjects and execution. Fancy governs the picking from a line like this.

THE RAMBLER.

Etching Glass.

GLASS is etched by hydrofluoric acid or by hydrofluoric acid gas. The gaseous acid has the property of producing a surface which resembles ground glass in its appearance; the liquid acid produces clear etching. Etching glass, therefore, consists of two distinct branches: First, the production of a dull image on a clear surface (when the gas is used); second, the production of a clear image on a surface previously ground or dulled by means of the liquid acid. First, the glass plate to be etched is cleaned and gently warmed until hot enough to melt wax. The surface is then covered with an equable layer of white wax, by rubbing the wax over it. When cold, the design is cut out of the wax with a graver. A shallow leaden trough, about the size of the plate (but a trifle smaller) is obtained, into which is placed a small quantity of finely powdered fluorspar. This must be weighed and then gently sifted over the bottom of the trough. To every two parts by weight of fluorspar add three of good oil of vitriol. Stir quickly with a wooden stick, and place on the hob or other warm place. Vapor will soon rise. Now remove the trough and cover over with the waxed and graved

plate, waxed side downwards. In a very short time the acid will have etched the bare portions of the glass. When sufficiently etched, remove the wax by melting. Conduct these operations under a chimney, to carry off the vapors, as they are very injurious. To prepare the liquid acid for clear etching, place two parts fluorspar and three of sulphuric acid in a leaden retort, the tube of which must dip into a leaden bottle half filled with water. Apply heat to the retort as long as the water will absorb the fumes generated. If a ground glass be prepared with wax, as above, and a ledge of wax or putty be made round it, on pouring the liquid acid on the plate, clear lines on the dull ground will result, or a "flashed" colored glass may by the same means be made to present a colorless picture on a colored ground. The sheets of clear glass may themselves be dulled by exposing them, without previously waxing, to the fumes of the acid gas.

N. B.—Hydrofluoric acid produces most painful and malignant ulcers. The etching of glass is best left to those who know the trade practically. Etching might prove a dangerous and costly experiment to one not well versed in its technicalities. A mere tyro had best leave it alone.

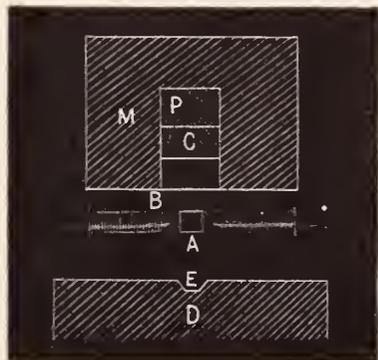
At Pompeii a mosaic life size portrait of a woman, said to be the first antique portrait in mosaic ever discovered, has been found near the ruins of an old house. The workmanship is so fine that it is difficult to discern that it is not a painting.

Imports of Pottery, Porcelain, Marbles and Bronzes.

ARTICLES AND COUNTRIES.	AUGUST.		EIGHT MONTHS ENDING AUGUST.	
	1897.	1898.	1897.	1898.
Earthen, Stone and China ware (dutiable):				
CHINA, PORCELAIN, PARIAN AND BISQUE—				
Not decorated or ornamented	\$79,534	\$97,453	\$1,081,269	\$608,613
Decorated or ornamented	547,751	715,934	4,814,408	3,547,662
All other	22,842	26,297	219,199	219,658
Total	\$650,127	\$839,684	\$6,144,876	\$4,375,933
EARTHEN, STONE AND CHINAWARE, Imported from—				
United Kingdom	\$200,068	\$262,264	\$2,678,840	\$1,920,813
Austria-Hungary	45,426	59,273	361,581	298,900
France	111,250	116,680	1,029,225	414,231
Germany	236,497	347,359	1,767,127	1,450,262
Other Europe	11,774	11,879	57,499	81,977
Japan	41,281	34,415	221,439	171,791
Other Countries	3,831	7,814	29,165	37,970
Total	\$650,127	\$839,684	\$6,144,876	\$4,375,933
Marbles, and Manufactures of	\$60,691	\$67,672	\$632,781	\$477,935
Bronze Manufactures	\$28,797	\$39,869	\$356,231	\$315,210

The Synthetical Construction of Diamonds.

SCIENCE has established that the diamond is nothing else than crystalized carbon, and many pundits have for years been engaged in experiments to manufacture it artificially. Hitherto they encountered great difficulty in getting up a very high degree of heat, but since the discovery that this can be produced with elec-



tricity some interesting experiments in the constructing of diamond have been made. A theory entertained at present is that nature composed the diamond by volatilizing carbon at an extraordinarily high degree of temperature; this volatilized carbon was next condensed again suddenly into a compact body, whereby it assumed the shape of the glittering crystal. This way of nature has recently been copied—pirated—by an Italian chemist, Mr. Majorara; he exposed a piece of charcoal, A (see accompanying illustration), to the highest degree of heat that can be produced, and then subjected it suddenly to an enormous pressure by firing at close range a cannon shot at the charcoal. For this purpose he loaded the mortar, M, with powder, P, and the projectile, C, and placed it opposite an exceedingly solid wall, D, with an indentation, E, in the center. Exactly between the projectile, C, and indentation, E, he heated by aid of an electric current the charcoal, A, to a white heat. The coal was by the shot torn at first into atoms; it was next by the sudden and most violent impact of the projectile on the wall and the enormous heat engendered thereby almost volatilized, but after that transformed into a compact mass by the pressure of the projectile. By examining the concrete bodies formed thereby, with proper chemicals, a few minute crystals were found that possessed all the properties of the diamond.

Tracing a Lost Stud.

SOME odd stories of the recovery of lost diamonds are told by an old Union Square jeweler. One of them is his own experience.

"One day last June," he says, "I happened to recollect that I was going to a reception. Before leaving the store I wrapped my two karat diamond stud in a piece of tissue paper and slipped it into my vest pocket. After dinner, while dress-

ing in my room, I went to my pocket to get the stud. It was not there. I put my hand in my fob pocket, thinking it was surely there; then in the other vest pocket, then in the inside pocket, and then in my four trousers pockets, but it was in none of them.

"I left that on my desk," I thought. "I will find it there in the morning. I will put on a plain gold stud to-night."

"The next morning the stud was not to be found at the store. I thought of every step I had taken on the way home, and then called our porter.

"'George,' said I, 'just before I went home last night I slipped a diamond stud, wrapped in tissue paper, into my pocket, and, starting out of the store, went across Broadway, through Union Square at 15th St., going to the left of the fountain, and then up the center path to 17th St. and Fourth Ave.; I went down the right hand side of 17th St. to Second Ave. and then home. On my walk home I have a distinct recollection of putting my hand into my pocket for my penknife or something else. I must have pulled out the stud and dropped it. Now I want you to follow that path and look carefully every step of the way, and I don't want you to come back until you have found the stud.'

"He started out and in less than half an hour returned with the stud. He had found it, still wrapped in the paper, in the gutter, a few steps this side of Second Ave., and he went home happy that night with a \$20 goldpiece in his pocket."—New York Sun.

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TRADE PRICE, \$15 00 DOZ. NET.

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The 15 Line Cavour in casings to suit all tastes.

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TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



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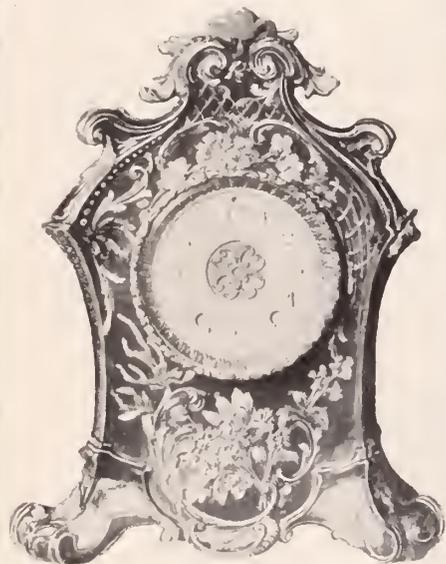
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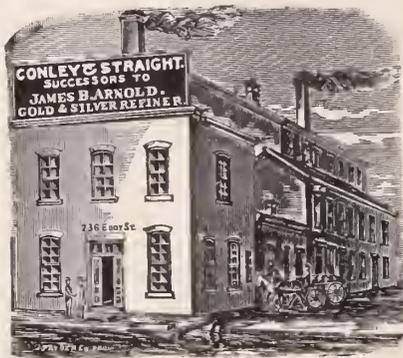


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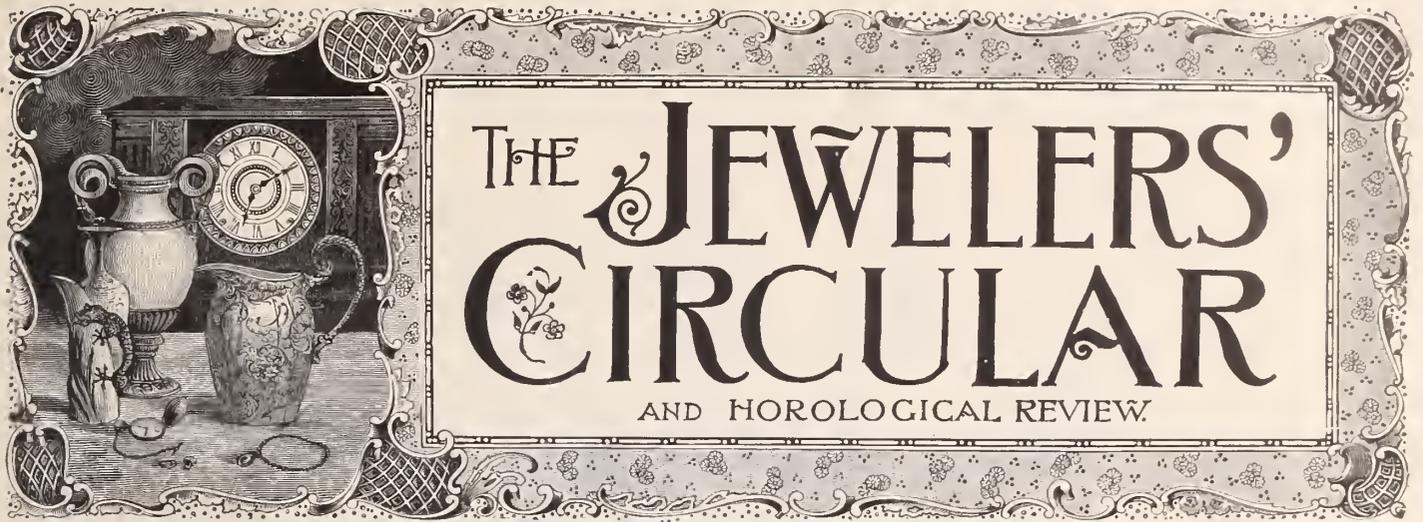
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11 John St., care Jewelers' Circular, N. Y.

IMPORTERS AND CUTTERS OF Diamonds — 65 Nassau St. NEW YORK. Cor. John. Arnstein Bros. & Co.

DIAMONDS and Cutters. L. & M. KAHN & CO., 177 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS



Corbin Building, 11 John St., Corner Broadway, New York.

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VOL. XXXVII.

NEW YORK, WEDNESDAY, OCT. 26, 1898.

No. 13.

ARTISTIC MODELING IN SOLID SILVER.

ELKINGTON & CO., Ltd., of England, have recently executed a piece of work that has elicited much comment in that country. It is a model of a fox in

Messrs. Elkington specially for reproduction in these columns. The use of silver for the modeling of such testimonials is extending greatly, for the adaptability of this

tion regatta, recently held. The first prize was a large solid silver loving cup about 20 inches high; second and third prizes were cups of a smaller size, and the six



FOX MODELED IN SILVER—PRESENTED TO THE MAYOR OF BURSLEM, ENGLAND.

standard silver, for presentation to W. W. Dobson, J. P., on his election as Mayor of Burslem. This is a fine piece of modeling, and THE CIRCULAR is happy to have secured the loan of a photograph of it from

metal to such purposes is being rapidly more and more appreciated.

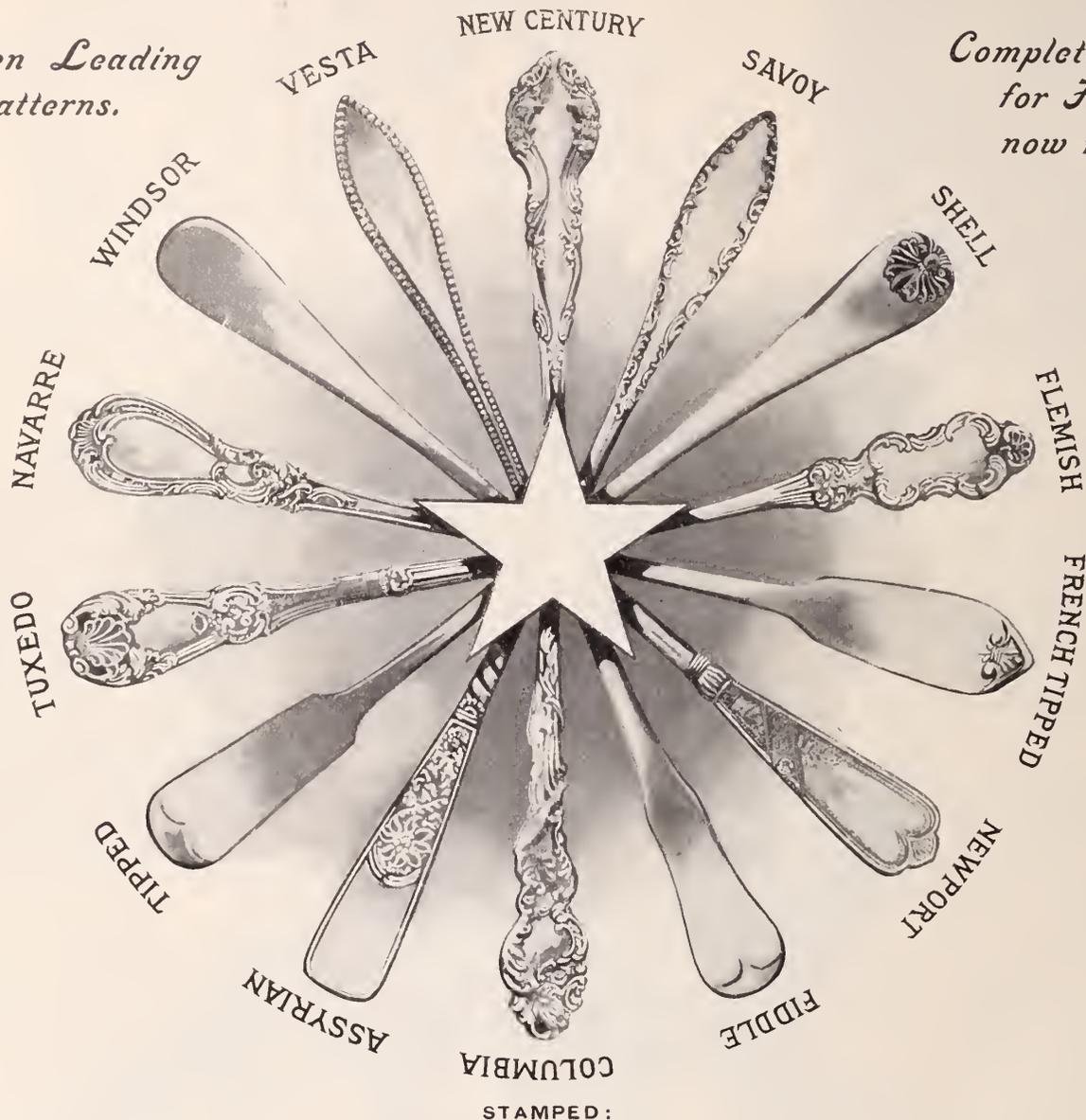
Shreve & Co. supplied nine elegant prizes for the Pacific Interyacht Associa-

other prizes were beer mugs. All were beautifully engraved. These prizes were artistically displayed in one of their fine windows on the Market St. side of the store and attracted the notice of passers-by.

THE "OLD RELIABLE" STAR ★ BRAND.

Fourteen Leading Patterns.

Complete line for Holidays now ready.



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which have been manufactured continuously for more than Half a Century, and which have given universal satisfaction and made the name of ROGERS famous. Buy only the GENUINE STAR ★ BRAND, which will satisfy your patrons and establish your reputation as a reliable dealer. Every article is fully guaranteed.

MADE EXCLUSIVELY BY.....

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16 Cortlandt St., New York.

SEND FOR CATALOGUE AND DISCOUNT SHEET.

We Have Passed the First Milestone

in the history of our business, and we take this opportunity, though somewhat late, of thanking you for the generous manner in which you received us as youngsters, the amount of confidence you reposed in us from the start, and your assurance, by kind words, of our satisfactory, prompt and efficient service.

We have spent 26 years of our life in harness, and have always tried to assert the fact that we will not employ anyone who is not,

First, COMPETENT. Second, COURTEOUS. Third, THOROUGHLY HONEST.

Our employees are hard workers, perfectly conversant with the business, and are always ready and willing to look after your very best interests.

The trade harvest has been greater than we anticipated, and the growth of our business compelled us to seek new quarters, which are light, airy and commodious.

Our stock, which was very much depleted, has been renewed with the latest up-to-date goods in our line. We have spared neither time nor money in making this business a success, and we wish to thank you for your part in making the first year a success beyond even our most sanguine expectations.

The sale of the **Jewels** which you have so generously bought, with kind expressions relative to their quality, our **Mainspring** Brands, which you have adopted, and many good things which you have purchased from us from time to time, are evidence to us that our efforts are being appreciated by the consumers.

We commence to get our day's work ready at 6.30 A. M., and there is no let up until 5 P. M., while our establishment now numbers 27 live people, with 4 salesmen on the road, whose stocks are acknowledged the best carried by any material house in this country. If none of our salesmen visits you, kindly send us your order by mail, and we feel certain that it will insure to us the greater part of your future trade.

We do not want it **all**, but just as much as your good-heartedness will see fit to give a worthy institution—worthy because of well-filled orders, accuracy and promptness.

We have started on a new year with a large stock of encouragement, and in looking over our various departments, Watchmakers' Tools, Material, Findings, Jewelry Repairing and Emblems for the trade, we feel we are well equipped, and that 1898 will be a year that we can look back upon with pride and pleasure.

L. C. REISNER & CO., LANCASTER, PA.

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Special Department : Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.

Public Notice to the Jewelry Trade.



We hereby wish to inform the members of the Watch and Jewelry Trade that we have succeeded to the business of the Brooklyn Watch Case Co., and are the sole owners of all trade-marks formerly owned and used by the said Company. We shall prosecute to the fullest extent any infringement or abuse of these trade-marks, and should be pleased to have the members of the Jewelry Trade notify us if any such infringement or abuse comes under their observation.

Very truly yours,

THE FAHYS WATCH CASE CO.,

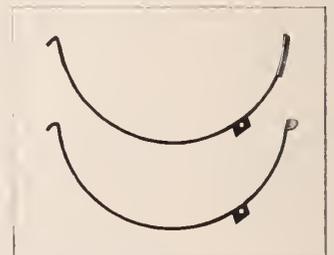
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As To Weight :

The Springs now used in the 0, 6, 12 and 16 size  14k. Solid Gold Watch Cases add less to the weight of the cases than the springs used in any other brand of Gold Watch Cases upon the market. Hence the weight of **B. W. C. Co.** 14k. Solid Gold Watch Cases represents a greater proportion of 14k. Gold than does the weight of any other brand of Gold Watch Cases now manufactured.

The illustration herewith represents the style of springs used in the **B. W. C. Co.** Cases. The reproduction is exact thinness 0 size springs. These springs are the thinnest and lightest Watch Case Springs made.



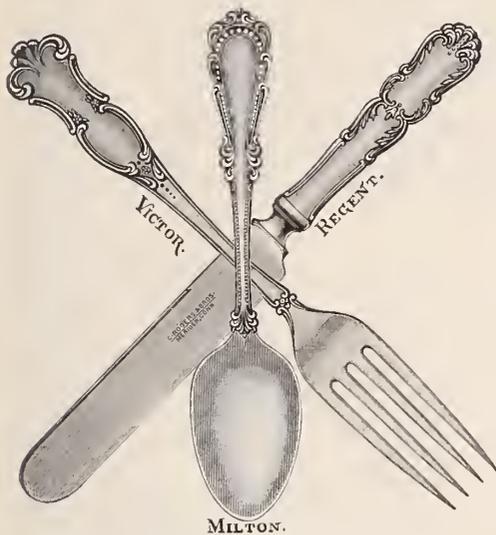
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plated ware enjoys the sort of reputation that helps you to sell it; and lots of it! Its reputation is established among those who have used it, and it's being established among those who haven't yet, but are about to start. You'll need a large line of

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Auctioneers.*

The sales I conduct are the kind that procure results worth having. That's why my work is worth having. Those who know me say so.

A. J. Comrie,

22 John Street,
New York.



\$24 GROSS. \$24 GROSS. \$48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

ALL KINDS OF

Fancy Wood Chests

FOR.....

**TEA SETS and
FLAT WARE...**



Silk
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Cases
for
Silver-
ware
and
Jewelry.

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Canton
Flannel
Bags
and
Rolls.

Hebbard and Brother,

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THE NO. 1,000

Line of toilet ware has proven to be the best selling toilet ware pattern which we have ever produced. The graceful outline and the artistic decoration of this pattern recommend it at once to the dealer and to his customer. This entire pattern is completed and is carried in stock. All orders will

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× TOILET WARE × ×

receive prompt attention, and will not be subject to the delay which dealers frequently experience when ordering goods of a new design.

HAVE you received a copy of the booklet in which this pattern is illustrated? If not, notify us at once, and we will send you one.

R. WALLACE & SONS MFG. CO.

Silversmiths,
WALLINGFORD, CONN.

226 Fifth Avenue,
NEW YORK.

109 Wabash Avenue,
CHICAGO.

120 Sutter Street,
SAN FRANCISCO.

Carbon Industry of Brazil.

Interesting Report from Consul Furniss Regarding the Carbon Fields of Bahia.

WASHINGTON, D. C., Oct. 15.—A report has been received from Consul Furniss, of Bahia, in which he says that the State of Bahia, Brazil, is said to be the sole producer of carbon. Carbons have been found there for years past, but there has been no demand for them until during the past 10 years, when, on account of their hardness, they were sought for by makers of diamond drills. Of course, as the demand grew greater, the supply was increased and the prices rose.

The region in which they are found is in the center of the State, and is reached only after a long and tiresome journey, the route being from Bahia to St. Felix by boat, and from that point to Bandeira de Mello by rail. This is the edge of the diamond region and diamonds and carbons are always found in close proximity. The region is more productive as one goes further up the Paragassu River, to reach which it is necessary to go overland by mule path, following a rough and hilly pack trail for a couple of days.

It is thought that diamonds and carbons are found all through this section; but, on account of the rude methods of mining, only the bed of the Paragassu and its tributary, the San Antonio, and the side of a range of mountains called Serra das Lavras Diamantinas are worked. The carbons are found in a kind of gravel called *cas-calho*, and this occurs in the river bed beneath the silt and on top of a stratum of clay; in the mountains, beneath a stratum of rock and above the same stratum of clay; and in the surrounding country, beneath several strata of earth.

To obtain those in the river bed, a place is selected not more than 20 feet in depth and with a slow current. In this place a pole is planted, down which naked native divers descend, taking with them a sack which is kept open at the top with a ring. They first scrape away the silt and then fill the sack with the underlying gravel, removing it entirely down to the clay. As soon as a sack is full, a signal is sent up to a man who is waiting in one of the native boats or canoes which are chiseled out of a tree. The bag is raised to the surface, taken to the shore, and dumped at a sufficient distance to prevent its being

washed away by any sudden rise of the river. This operation is repeated day by day during the six months which constitute the dry season, after which diving has to be suspended, as during the rainy season the current is so strong; and during the interval between seasons the gravel already raised is examined for carbons and diamonds. The divers are quite skilful, and many of them can remain below for a minute at a time, some even remaining as long as a minute and a half. While they are at the surface the gravel becomes partly covered by the silt, but this could be obviated by more modern methods of operation. In places where the river is very deep no work is carried on.

The other method of mining consists of drilling through the rock in the mountain side, and removing the diamond and carbon bearing gravel through a series of tunnels. This gravel is piled up on the side of the mountain during the dry season and is then washed during the rainy season by means of sluices through which the water is conveyed down the mountain side. The greater part of the carbons is found in the mountains, for the reason that they are more accessible there than in the river beds.

No mining of any consequence is attempted elsewhere than as above stated, except along the river bank; and little is done there, because the carbon bearing gravel is on a level with the river and is filled as soon as it is reached, and with the rude methods at their disposal the natives cannot bail it out fast enough. The reason given for the absence of mining in other places is that there is no water to wash the gravel after it has been raised, and the idea has never occurred to the workers to use modern mining machinery, or it may be that they have not sufficient capital to invest in this way.

Carbons are found in all sizes, varying from that of a grain of sand to one of 975 karats, one of the latter size being found in 1894, on a road where the gravel formation was exposed, and was afterwards sold in Paris for \$19,300. The most valuable ones are those weighing from one to three karats; the reason for this is that the larger ones have to be broken at a great loss, as there is no line of fracture, and this largest carbon found, after being broken into salable pieces, brought considerably less than its cost price of \$19,300.

A local combination was formed during

1895 to keep up prices, but the chief promoter failed, and since that time there has been no further effort made to combine. The price that now prevails is due entirely to the increased demand, the small supply and the laborious method of mining, and to this laborious and crude method is also due the present small supply. Frequently a pair of workers will put in six months' work and obtain only three or four carbons, yet for these they demand and receive a good price.

The larger export dealers have their business in Bahia, with agents in the mining regions; but as the miners keep posted as to the prevailing market prices, the dealers are little more than commission houses.

The largest exporter in Bahia is Theophilo Gomes de Mattos, Rua Cons. Dantes. He is reported to have at the present time about 125 karats of carbons of well assorted sizes, and he will ship to the United States upon the same terms that he employs when shipping to Europe. He has never sold to the United States because purchasers there insist upon particular sizes, and he cannot sell picked stones, but in an assortment, as he buys them and for which there is always a demand. The price at the present time is about \$5 per grain, or about \$22.50 per karat; but it fluctuates, so that this cannot be taken as absolute. Another dealer in Bahia is Francisco de Mello & Co., Rua Cons. Dantes. These people should be addressed in either Portuguese or French, although the first named firm can read German.

The Late David Pratt, Thimble Manufacturer.

UNION CITY, Conn., Oct. 21.—The late David Pratt, the thimble manufacturer of Union City, who died a few days ago, as reported in last week's CIRCULAR, was born in Birmingham, England, and was 74 years, 7 months and 21 days of age. With his son Herbert, under the name of D. & H. Pratt, they carried on the business of manufacturing thimbles and some other articles. Some six years ago the factory was burned down and Mr. Pratt never seemed to have thoroughly recovered from the loss and disappointment. Of late he had been involved in legal troubles, resulting in the foreclosure of some of the family property.

The business will probably be carried on in future by Mr. Pratt's son Herbert.

SAPPHIRES	OLIVINES	CATSEYES	DIAMONDS | RUBIES | EMERALDS | PEARLS | OPALS | SCIENTIFIC RUBIES | PEARL NECKS | PEARL ROPES	Pearl Collarettes mounted with Diamond Bars.	
			<p>We desire to call attention to our extensive and varied assortment of PEARL NECKS and ROPES in all qualities and sizes. We are constantly adding to our stock of PEARL COLLARETTES in all widths and sizes, mounted with diamond bars.</p>		
			<p>JOSEPH FRANKEL'S SONS,</p>		
			<p>68 Nassau Street, NEW YORK.</p>		
<p>Telephone: 3899 Cortlandt.</p>			<p>We solicit memorandum business from Importers, Manufacturing Jewelers and Jobbers. Our Packages are insured for \$10,000 in transit by Express, and we prepay Express Charges.</p>		
<p>FANCY COLORED DIAMONDS and GEMS OF EVERY NATURE in Pearls and Precious Stones.</p>					

“Yes, it is a fact that Eisenmann Bros. have the largest stock of Pearls in the Country.”

(This is a frequent comment in the trade.)

Months before the American trade became aware of a decrease in the supply of fine Pearls, it was known to our Paris establishment that such a condition was imminent. The present scarcity of desirable pearls, therefore, does not confront us as an unexpected and unprovided for incident. Nor do the pessimistic reports emanating from India cause us the least degree of apprehension. Having been in a position to foresee the present state of affairs, our European establishment acted accordingly, with the result that we are now in possession of the most extensive and varied stock of Pearls in this country, comprising specimens anywhere from $\frac{1}{2}$ to 25 grains.

Consequently we are enabled to offer unequalled advantages to all buyers of Pearls.

We are also showing an exquisite line of Colored Gems, such as **Emeralds, Rubies and Sapphires.** We constantly carry a large line of such goods, cut in Paris, specially for us.

**All Buyers of Pearls and Precious
Stones are invited to inspect
our Assortments.**

EISENMANN BROS.,

Importers of Pearls and Precious Stones,

21 and 23 Maiden Lane, NEW YORK.

PARIS: 3 Rue Saint-Georges.

Further Regarding the "Diamond" Redemption Schemes.

DETROIT, Mich., Oct. 19.—The American Mercantile Co., one of the "catch" concerns that promise a diamond and other valuables upon the payment of \$5 and \$1.25 per week for 15 weeks, as described recently in THE CIRCULAR, has about 400 contracts in Detroit and vicinity. Of these, 150 have matured, and the firm apparently have no money with which to redeem them. The managers say that if the newspapers will let them alone, the company will get enough money in on new business to liquidate. At present there is not much business in Detroit, but Ollie J. Watkins, who is at present running the affairs of the concern here, says that money is pouring in from the country districts where people have not read the papers. In an interview with THE CIRCULAR representative, Watkins said:

"When the company was organized, C. B. Aldrich was its president; Thomas C. Aldrich, vice-president, and I was secretary. William H. Aubrey was treasurer. The contracts went like hot cakes. We had 200 of them out in no time, and money fairly poured into the office in the shape of drafts and notes. Sometimes as much as \$100 a day was received, but some of the officers spent it and that is the reason why there is none left to redeem matured contracts.

"There was at least \$300 a week expense money coming in, but the company did not know when it had a good thing. The receipts were: April, \$362; May, \$679; June, \$718; July, \$869; August, \$585; September, \$330—Total, \$3552."

The receipts began to fall off about the time of the publication of the scheme. When asked about how the policy holders whose policies have matured were to get their money and diamond, Watkins said: "Oh, you do not understand the business. Their options are not matured until there is money enough in the 'redemption fund' of the company to pay them. Look at this contract. They can't collect anything on this," and he put his finger on the following paragraph in the gaudy three colored contract:

"Whenever there is in the redemption fund an amount sufficient to redeem the next coupon, in the order of redemption, such an amount shall be applied to the purpose of redemption by delivery of a diamond as described in said coupon at the rate of \$100 per karat."

"Now," said Watkins, "of every \$1.25 instalment paid in, \$1 goes into the 'redemption fund' and 25 cents into the 'expense fund.' The original \$5 also goes into the 'expense fund,' as well as fines for overdue payments. The contracts are issued in series 'A,' 'B,' 'C,' etc., being numbered up to 100. They are paid in their numerical order as soon as the 'redemption fund' permits. The contract gives the company all the power."

The Prosecuting Attorney was asked if he proposed to do anything to protect the public from these companies, and answered that he had investigated one or two of the companies and found that they had kept within the limits of the law. He intimated that those persons who are foolish enough to invest their money in such a scheme deserve to lose.

John C. Fox, of this city, signed a contract with the above company to act as agent for Michigan. His compensation was to be \$5 for each person who joined, and he appointed agents at Port Huron, Bay City and Saginaw. At the last named place the scheme was well aired, the papers making use of THE CIRCULAR'S expose. Mr. Fox had \$400 coming to him when he returned to Detroit, but could get no satisfaction, and as the company are apparently irresponsible, he still has \$400 coming.

Jeweler Fargeman's Clever Scheme to Capture a Sneak Thief.

FERGUS FALLS, Minn., Oct. 19.—Benjamin Knutson, a young man with a shady reputation, has been arrested on a charge of safe robbing. For some time past A. M.

Fargeman, jeweler, has missed sums of money from his safe, his losses in all amounting to about \$80, and in view of the fact that young Knutson has been in the store at about the time the money was taken, he was suspected of being the guilty party.

Mr. Fargeman finally set a trap for Knutson who was not long in falling into it. He arranged a mirror in such a way that he could see what was going on at the safe while at work in another part of the store. The young man entered the store, and, seeing that Mr. Fargeman was looking in the opposite direction, stepped boldly to the safe door, took a \$5 bill, the only money in sight, and was about to leave when the proprietor confronted him and sent for the police.

Wide Awake

jewelers who do not handle

"Old Standard" Simmons Chains

are the exceptions, who prove the rule. Study this statement and you'll see the point. If you fail to see it, ask your jobber to tell you. Also bear in mind

"Simmons" Chain and Nethersole Bracelets.

R. F. SIMMONS & Co.,

New York Salesroom:

9-13 Maiden Lane.

Factory and Main Office:

Attleboro, Mass.



DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

132 BROADWAY, Cor. John St.,
 NEW YORK.

Columbus Mem. Bldg., 103 STATE ST.,
 CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF
 RANDEL, BAREMORE & BILLINGS,
 Importers of **DIAMONDS,**
 OTHER PRECIOUS STONES, MAKERS OF FINE **DIAMOND JEWELRY,**
 PEARLS, ETC.,
26 MAIDEN LANE, (Southwest Corner **NEW YORK.**
Nassau Street.,)
 JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers
 of
 **Precious Stones.**
 Now at.....
 22 JOHN STREET,
 NEW YORK.
 Cutters of American Gems and
 Fine Miniature Glasses.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
 14 MAIDEN LANE, - - NEW YORK.
 LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,
 3 MAIDEN LANE, NEW YORK.

S. Guggenheim & Co. Settle Their Indebtedness at 40 Per Cent.

A meeting of the creditors of S. Guggenheim & Co., wholesale dealers in diamonds, 518 Mooney & Brisbane building, Buffalo, N. Y., was held last Wednesday at the office of Oppenheimer Bros. & Veith, 68 Nassau St., New York. The eight creditors present represented claims aggregating \$45,000, or about all of Guggenheim & Co.'s indebtedness.

After the condition of the firm was explained to the creditors, the meeting considered Mr. Guggenheim's offer of settlement of 33 1/3 per cent. The creditors finally suggested that this be raised and Mr. Guggenheim made another offer of 40 per cent., 30 per cent. cash and one note for 10 per cent. This offer, a CIRCULAR reporter was informed, has been generally accepted.

A Pretty Good Hunter's Story Regarding W. A. Cates.

PORTLAND, Me., Oct. 19.—Advices have reached here via Greenville that two Portland sportsmen, Willis A. Cates, jeweler, and Dr. Howland, had an interesting experience their first day in the woods. These are said to be the facts: Cates and Howland, in camp at Northwest Carry, on Moosehead lake, were lost in the woods to the north, and were located with more or less difficulty (it being feared that they had been the targets of some irresponsible hunters). It seems that these two old sportsmen were lured several miles from camp by the signs of an overgrown buck; but, having failed to come up to him by four in the afternoon, they took bearings for camp. On and on they tramped through the brush till darkness overtook them and no signs of camp, nor could they raise any signals. Ammunition was about gone, and the outlook for a night in the woods was cheerless. Not so with the huntsmen, however. Carefully selecting a suitable place, they threw up a "lean-to," started a fire in front, primed themselves against chills, and turned in.

A terrible thrashing about the "lean-to" along in the night brought Howland to his feet, only to find Cates wrestling with a huge bear just outside the opening. Bruin seemed in a very affectionate mood, while Cates showed signs of resenting such familiarity on short acquaintance. What ordinarily would appear a desperate situation was really ridiculous, although Howland did not know it until after a couple of knife thrusts had put his bearship to sleep forever. Cates escaped uninjured, and while he and his companion sat before a newly built fire, smoking and viewing with much satisfaction the carcass of the bear near by, he explained to Howland that he had been aroused from his slumbers by some strange noises near him. Upon fully waking he had seen the bear doing up his (Cates's) ammunition. The smile of satisfaction on the face of the bear was more than the hunter could stand, so he tackled the thief.

A. H. Hoyler, for a number of years watch maker with Chas. P. Henn and C. O. Upper & Co., Buffalo, N. Y., has opened a new jewelry store at 191 Genesee St., Buffalo.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Oct. 15, 1898.

In the absence of any new features in the stone market beyond those reported during the last week or two, interest is principally centered in diamonds. The Otto's Kopje diamond mines report a better yield for the week ended Oct. 5, the average being 12.43 karats per 100 loads, against 4.39, the average for the previous five months. This is not, of course, a paying mine. R. F.

Notes from London.

"U. S. A."—A certain section of the press is always eager to report cases of public authorities buying foreign-made goods. An amusing case occurred recently through some goods being branded U. S. A. The indignant comments (in leaded type) as to "non-support of home industries," etc., were followed next day by an explanation (in small print) to the effect that the letters meant simply Urban Sanitary Authority!

It would pay makers of small silver wares to give a little more attention to buttons for ladies' dresses. They are being worn as large as ever (styled "dinner plates"), and steel is used when silver would be more effective and give greater scope for artistic designing. Silver is peculiarly suitable for the purpose, being prettier and having a decidedly pleasanter "touch." The big combs, on the contrary, are becoming smaller and will also, it is stated, be worn lighter in design than has been the fashion lately. Here again is a good opening for clever designs in combinations of tortoise shell and silver. R. F.

Montreal Merchants to Boom Their City as a Tourist Resort.

MONTREAL, Can., Oct. 22.—It is proposed to form a Montreal Tourist Association, its purpose being to make the city's attractions known far and wide, so as to draw a larger number of tourists, whose coming will greatly benefit the city. In this proposal the jewelers of the city and province are especially interested, as United States visitors are among their best customers, especially for diamonds and precious stones. A recent visitor from New York told a Montreal jeweler that his month's holiday in Canada cost him \$500 yearly, not counting extraordinary purchases, and some visitors spend more than this sum in jewelry alone, mostly for precious stones. As a proof of the importance of this traffic, a conservative estimate fixes the number of tourists who place Montreal on their itinerary at 60,000, and if each of these spent only \$25, it would amount to the considerable total of \$1,500,000.

The objects of the association will be to turn, by every means in its power, the tide of tourist travel in the direction of Montreal and the province of Quebec, to encourage the holding of conventions and of representative gatherings of all kinds, and to promote the comfort and convenience of tourists and convention delegates.

By the fire in Bloomington, Ill., which, as already reported, burned out the jewelry store of H. H. Green, this jeweler lost \$1,000, fully insured.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street,
29 Maiden Lane, NEW YORK.

22 Holborn Viaduct,
LONDON, E. C.

DIAMOND JEWELRY.

JOHN F. SAUNDERS

has just received from cutting a fine lot of

FIRST CRYSTALS

all sizes. Rough was purchased in July before the rise in prices of August 1st and September 1st.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16,

Telephone 1505 Cortlandt.

NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated

And Decorated Watches

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS

OUR TRADE-MARK:  IS A GUARANTEE FOR A RELIABLE ARTICLE.

FRED. W. LEWIS & Co.

*Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.*

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS..AND OTHER....
PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN, WATCHES AND
COPENHAGEN, CHRONOMETERS.**

28 John and 65 Nassau St., New York.

Stern Bros. & Co.

Cutters of . . .

MANUFACTURERS OF

DIAMONDS, Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE

CHICAGO OFFICE, 149 STATE ST.

AIKIN=LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

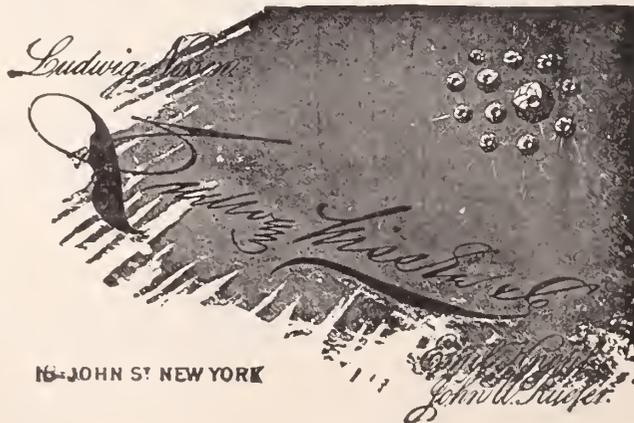
Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



J. C. Donnell Not the Victim of the North Adams Swindlers.

BOSTON, Mass., Oct. 24.—In connection with the arrest in North Adams last week of parties charged with larceny from jewelers of that city and Pittsfield, it was stated that J. C. Donnell, of this city, representing the Ripley-Howland Mfg. Co., who was in the store of L. M. Barnes when the prisoners came in to work their scheme with the proprietor, had also missed some rings. Mr. Donnell, however, did not show his samples to the pair, nor did he lose any jewelry. The story arose from the fact that the clerk for Mr. Barnes showed a couple of rings from Mr. Donnell's samples to them, but they were immediately returned to Mr. Donnell, and he had no dealings himself with the swindlers.

**MRS. SIMMONS SUPPOSED TO HAVE ROBBED
L. V. GUERTIN.**

PROVIDENCE, R. I., Oct. 22.—It is believed by the police that the woman arrested in Pittsfield last week with a large quantity of jewelry in her possession is the one who stole jewelry, including a ring valued at \$5, from L. V. Guertin, jeweler, 33 Broad St., Pawtucket. The woman admitted having been in Pawtucket, but denied having stolen the rings. She gave the name of Annie Simmons. The police have hopes of recovering the rings, as she recently shipped a parcel of jewelry from North Adams, Mass., to her mother, Mrs. Rachel Smith, of Ferry St., Lawrence, and the Lawrence police have recovered the package from Mrs. Smith.

**Bids for Silver Plated Flatware for the
Schuylkill Arsenal.**

WASHINGTON, D. C., Oct. 22.—The War Department, through the Philadelphia Depot of the Quartermaster's Department, is inviting sealed proposals until Nov. 1, 1898, for furnishing the Schuylkill Arsenal, at Philadelphia, with 10,000 silver plated table forks, 10,000 silver plated knives, 8,000 table spoons and 10,000 tea spoons.

Prospective bidders desiring full specifications, blank forms of proposals and other information can obtain same upon application to Col. John V. Furey, Deputy Quartermaster General, U. S. Army, 1428 Arch St., Philadelphia, Pa.

**Another Dividend for the Creditors of the
Kent & Stanley Co. Ltd.**

PROVIDENCE, R. I., Oct. 22.—Attorney Stephen O. Edwards presented his account as assignee of the Kent & Stanley Co., Ltd., at the meeting of the creditors called at the office of Lorin M. Cook, at 10 o'clock Thursday morning. It was found that since the payment of the first dividend of 20 per cent. a sufficient amount had accrued from various sources to warrant the declaration of a second dividend of 25 per cent. This makes a total of 45 per cent. paid to date.

There will be still a further and final dividend of a smaller amount than either of those already paid, at some time in the future yet to be announced.

I. S. Dickerson, a former jeweler of Dallas, Tex., has given a realty trust deed for \$1,000.

The Watch Tool Making Shop of Stehman & Stehman Destroyed by Fire.

LANCASTER, Pa., Oct. 19.—At 2.30 o'clock Monday morning the large frame machine shop of Stehman & Stehman, which was in the rear of E. S. Stehman's residence, corner of Pine and Chestnut Sts., was completely destroyed by fire. At the above hour a Mrs. Boyle saw flames bursting from the shop, which is opposite her home. She aroused some neighbors, and an alarm was quickly turned in. The building was entirely frame and in 20 minutes it was a heap of smoking ruins. The burned shop was about 100 feet long and 40 feet deep. It was partly one story and the rest two stories in height.

Messrs. Stehman manufactured watch makers' tools. They used fine machinery, with which the shop was well supplied, and all this was ruined, together with a valuable lot of stock and tools. The fire seems to have been of incendiary origin. Next to the shop is an open lot, and it was in a corner of the building next to this lot where the fire started. No fire was kept in the building on Sunday.

Jeweler Wendell Invokes the Law Against Unlicensed Peddlers.

OSWEGO, N. Y., Oct. 19.—Charles Wendell, of Jules Wendell & Son, jewelers, called on Chief of Police Doyle this afternoon and lodged a complaint against two peddlers from Syracuse who were selling jewelry without a license. There is an ordinance against out-of-town men peddling unless licensed, and under it was issued a warrant for the arrest of the men.

HIGHEST PRICE PAID FOR
ALL KINDS OF

American Pearls

—BY—

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN,
LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the **SMALLEST WATCHES** manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants'
Association of New York.

NEW YORK,
Prescott Bldg., 65 Nassau St.

AMSTERDAM,
2 Tulp Straat.

LONDON,
10 Hatton Garden.

A Timely Thought

Colored Stones set in combination with Diamonds are very fashionable this season. In anticipation of the demand for such articles we have mounted a very large assortment of Diamond and Colored Stone Jewelry, and should be pleased to send you a selection package whenever you have a customer for such goods. In rings especially, for either ladies or gentlemen, we can show you any combination at any price. All our settings are 18K. or 14K., hand-made, and many of the designs are exclusive. Our prices, quality considered, are as low as any house in the country.

Cross & Beguelin,

17 Maiden Lane, New York.

Diamonds and Emeralds.
Diamonds and Rubies.
Diamonds and Sapphires.
Diamonds and Pearls.
Diamonds and Opals.
Diamonds and Turquoise.
Diamonds and Cat's-Eyes,
Etc., Etc., Etc.

43 Rue de Meslay,
PARIS.

Experiments

are generally unsuccessful. It is no experiment to carry a line of our Salable Diamond Jewelry.

Every piece you buy means a positive sale, a most satisfactory profit, and a thoroughly contented customer.



Kohn & Co.
9.11.13 MAIDEN LANE.
NEW YORK.

Established 1879.

LOUIS W. HRABA,

29 East 19th St., New York.

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade.

Phillips Charged with Fraudulently Selling Goods to Himself.

GRAND RAPIDS, Mich., Oct. 21.—James T. Phillips, ex-secretary, treasurer and manager of the Aldine Mfg. Co., is charged with fraud and conspiracy by that company. The complaint states that Phillips held 298 shares, of a par value of \$7,450, while he was with the concern. The firm did a prosperous business. In November, 1894, the Dryden-Annin-Rose Clock Co. were organized, as the bill says, by Phillips, who, it is said, held 525 shares of stock, his son five and John A. Rose, 265. The capital stock was \$25,000, with only \$7,950 paid in. The complainants allege that an unprofitable business was done in the manufacture and sale of clocks, mantel ornaments and other articles of vertu. In December, the bill says, the clock company were re-organized into the Grand Rapids Clock & Mantel Co. Phillips, it is alleged, held 755 shares; J. B. Phillips, 20; F. M. Ackley, 20. Phillips, it is alleged, explained to the Aldine Co., who manufacture mantels, that he was merely establishing his son in business. Here the fraud is said to have commenced, Phillips using the clock company as a cloak under which to cheat the Aldine Co. It is charged that Phillips, as manager of the Aldine Co., purchased mantels of himself as *de facto* manager of the Clock & Mantel Co. at excessive prices, selling the same to the Aldine Co., making a profit on the transaction. On one deal of this kind the Aldine Co. charge that he made \$5,000. The complainants ask for an accounting of Phillips' various deals and an injunction restraining the clock company from suing for an alleged claim. The bill was granted and an injunction issued. Mr. Phillips is a well known business man of this city and denies the charge of fraud.

Pilfering Clerk Arrested While in Soldier's Uniform.

MONTREAL, Can., Oct. 19.—Gordon Spaniard, a young man in the employ of Miller & Bremer, manufacturing jewelers, was arrested in a rather sensational fashion last night, on a charge of stealing a piece of jewelers' gold, worth about \$2.25. The young man, when arrested, was dressed in the uniform of the Prince of Wales' Fusiliers. He was on his way to the parade and some of his companions attempted to rescue him. Some gold was missed on Monday, and suspicion was fixed on young Spaniard. The gold was afterwards found with Ferdinand Hoge & Co., jewelers. The young man who left it gave the name of Williamson and said that he got the metal in St. Albans. He was told to come back last night for his pay and when he did so, fell into the hands of the law. This morning he was brought before a magistrate and, pleading guilty, was let off with a fine of two dollars. The light sentence was due to the clemency of his employers. It is understood that pilfering had been going on for some time.

Diamond Industry.—The diamond cutting of Amsterdam is performed in five establishments, with about 870 cutting tables, on which about 5,000 workmen cut from 250,000 to 300,000 karats, of the value of 20,000,000 to 25,000,000 florins, per year.

Death of Myron Beebee.

WATERTOWN, N. Y., Oct. 20.—Sunday morning at two o'clock, Myron Beebee, one of the oldest business men of this city, passed away after an illness of about four weeks. Myron Beebee was born Feb. 27, 1811. He came to Watertown in 1827 with his uncle, who built the great cotton mill on Beebee's Island. For years Mr. Beebee was the leading jeweler of the city. In the course of his life in the jewelry business he occupied stores where Baird's jewelry store, Anthony's dry goods store and Greene's bicycle store are now located. For a number of years he was in

the jewelry business under the firm name of Hager & Beebee. About 10 years ago he gave up the jewelry business and devoted his entire attention to the insurance business.

Mr. Beebee was one of the last residents of the city who up to the time he suffered the stroke of paralysis, was to be seen on the streets each day and at his office. In the growth of the city Mr. Beebee was an unpretending sharer and active participant, and in his old age he enjoyed the universal respect of those with whom he came in contact. The funeral was held from his late residence, 5 Paddock St., Tuesday afternoon.

A Criminological Problem Solved by the Attleboro Manufacturers.

ATTLEBORO, Mass., Oct. 22—A test case of interest to the local jewelers came up this week. George Irving, employed as a press hand by the Attleboro Mfg. Co., stole from his employers nearly \$40 worth of silver scraps. He was a youth with neither relatives nor friends, but one who had tried to live uprightly and fell only when temptation was coupled with pressing trouble. His crude effort for disposing of the silver pointed to him as no criminal. Detection brought its own punishment to his sensitive mind, and but for precedent

CUT THIS OUT AND KEEP IT FOR REFERENCE—THESE HANDSOME JWELED CROOK UMBRELLA HANDLES WERE A LITTLE LATE GETTING OUT—TOO LATE FOR INSERTION IN OUR LARGE ILLUSTRATED SHEET.



No. 1486.

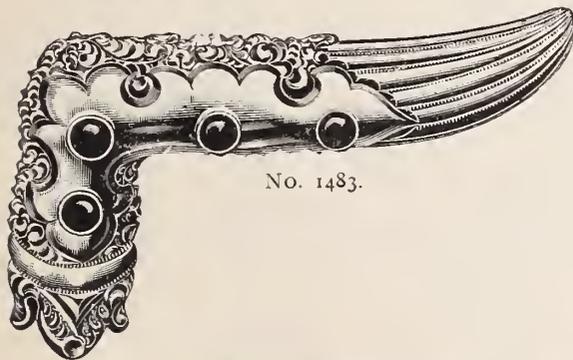
WE'VE WON THE TITLE
GOLD and SILVER
THIMBLE-MAKERS
OF
AMERICA.



No. 1485.



No. 1484.



No. 1483.



No. 1487.

UMBRELLAS TOO,
26 and 28 inch.
ALL COLORS.



No. 1488.



**Simons,
Bro. & Co.,**

SILVERSMITHS,
THIMBLE MAKERS
AND
MANUFACTURING
JEWELERS,
PHILADELPHIA.

NEW YORK:
19 Maiden Lane,
41 Union Square.

CHICAGO:
702 Columbus
Building.

The Stamped Bead.

WE have had so many requests for something "cheaper" in a bead design that we cut this pattern. Unless closely scrutinized one could not tell it from the applied bead, the die-work is so perfect. Its price is its recommendation.

This Mirror is actually over twice the size of illustration. A complete price list can be found in our Toilet-ware Catalogue, which will be sent to you if you write for it.

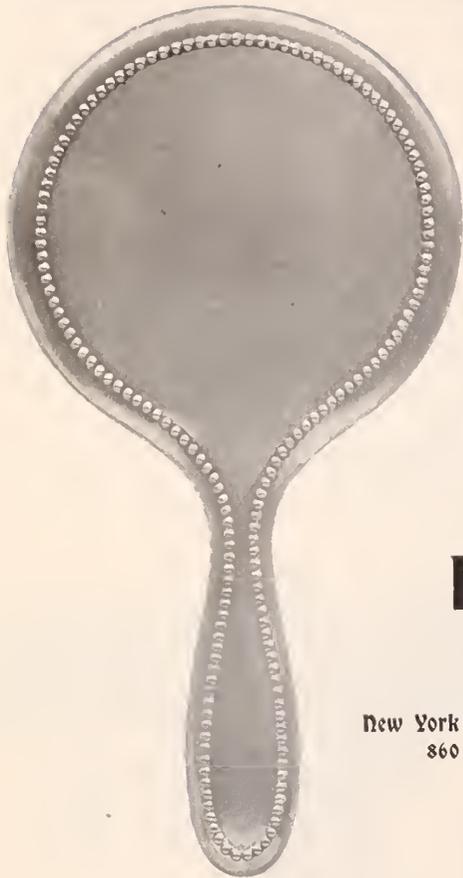
Howard Sterling Co.,

Providence, R. I.

New York Office:
860 Broadway.



TRADE MARK



F&B.
TRADE MARK
REGISTERED

Do Not Miss



the opportunity to see our line of Sterling Silver
TOILET and MANICURE GOODS
and Silver Novelties; also our immense line of fine
GOLD PLATED **Chains, Bracelets, Locketts,**
HEART CHARMS, PINS and EARRINGS.

Remember

We are leaders in these lines, and if you would like to be strictly up to date you must show a nice assortment of these goods. Ask for catalogue.

Theodore W. Foster & Bro. Co.,
100 Richmond St., Providence, R. I.
SUCCESSORS TO FOSTER & BAILEY.



1157 Heart and Crown Box for Small Change.

THE
WORLD
IS
WIDE

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of **Silver Plated Ware** that can rightly lay claim to having reached the height of perfection attained in the



**WM. ROGERS
MFG. CO.,**

Salesrooms and Main
Offices: Hartford, Conn.
New York Office:
149 Church Street.
Philadelphia Office:
506 Commerce Street.

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

he would never have been even arrested. But with the Fall boom the shops are full of new hands. Some have as many as 60 or 70 practical strangers. To have let the case drop was to invite repetition. So although there was sympathy for the unfortunate young man, he was sent to the Massachusetts Reformatory, the second best institution of the kind in the country, yielding only to the Elmira Reformatory. It is the hope of Irving's employers that the experience will be salutary, while the precedent affords protection to the manufacturers.

A Young Woman Shoplifter Comes to Grief in Toronto.

TORONTO, Can., Oct. 22.—On the 21st Edna Finn, a young woman residing on McGill St., was brought up before Judge McDougall, charged with stealing jewelry from the stores of E. M. Morphy and Ambrose Kent & Sons. The thefts were committed with remarkable cleverness. She asked to see jewelry, and after looking over the display trays selected some article to be sent to her address. While making the selection she secreted some other article shown her and walked out with it, the fact of her having ostensibly made a purchase averting suspicion.

The address given afterwards turned out to be false. She secured in this manner a gold chain and two silver bracelets from Mr. Morphy's store and a gold bracelet from Messrs. Kent & Sons, the same method being pursued in both cases. She pleaded guilty and was sentenced to six months' imprisonment.

F. L. Wilson Meets with a Peculiar and Painful Accident.

DANBURY, Conn., Oct. 19.—F. L. Wilson, jeweler, met with a peculiar accident Monday. He had been bicycling and went into the store with his wheel, which he trundled into a back room. The room was dark and Mr. Wilson slipped upon something and fell. A picture frame containing a piece of broken glass was standing against the wall and he struck upon it. The glass was sharp and cut through his clothing, including his coat and vest, and entered his side. The wound was rather deep and required the services of a physician to close.

Mr. Wilson has a sore side to-day, but his injury is not expected to prove serious.

The American Ophthalmic Institute, of New York city, a school for opticians and those who intend to perfect themselves in optometry, located at 177 Broadway, first floor, starts off under very favorable conditions. The parlors are fitted up with every means for examining the eyes and are appointed with every convenience to receive patients as well as students. R. H. Knowles, M. D., surgeon in charge, is too well and favorably known to be introduced. He has been identified with the trade for the past eight years and has won for himself a national reputation as an ophthalmic surgeon, lecturer and author. Patients will be received from 9 to 12 o'clock A. M. and 1 to 5.30 o'clock P. M. daily, Sunday and holidays excepted.

Wanted: Egon Oppenheim.

**Creditors Attach His Business for Over \$10,000—
Charged with Secreting Goods to
Defraud Creditors.**

Egon Oppenheim, of Egon Oppenheim & Co., diamond dealers, 65 Nassau St., New York, recently disappeared from his office much to the discomfort and worry of his many creditors throughout the jewelry district. Oppenheim and his partner, Solomon Waesbader, also conducted a retail jewelry store at 294 Columbus Ave., under the style of Waesbader & Co., and after his disappearance his creditors learned that this store and its stock had been transferred to three brothers of Waesbader. The consideration for this transfer neither Waesbader nor his brothers would tell, nor would they inform the creditors exactly when the transfer was made.

As a result of Oppenheim's disappearance several of the creditors obtained an attachment, through Myers, Goldsmith & Brown, attorneys, and the stock of the Columbus Ave. store was seized by the attorneys under this process. The attachment which amounted in all to \$10,989 was upon the ground that Oppenheim had carried off and secreted property with intent to de-

fraud his creditors. The claims under the attachment are as follows: L. & M. Kahn & Co., \$2,209; Sol Lindenborn, \$2,090; Julius Wodiska, \$941; R., L. & M. Friedlander, \$1,994; Nathan Weil, \$984; Herman Goldsmith, \$1,030, and another for \$1,733 which has since been sold. The goods for which these claims were due were all purchased by Oppenheim and his partner since March last.

Mr. Goldsmith, of Myers, Goldsmith & Brown, the attorneys for the attaching creditors, told a CIRCULAR reporter that he had not been able to ascertain exactly when Mr. Oppenheim disappeared. It was believed he went to Europe, and, in fact, Oppenheim's partner, Waesbader, on Oct. 18, stated that Oppenheim had sailed for Europe two weeks before, but the attorney was sure that Oppenheim had been seen in the vicinity of his office since that time. Waesbader, the attorney said, had told one of his clients that he had seen Oppenheim off on the steamer, and Oppenheim was too excited to answer any questions. According to the attorney, the firm had been purchasing so heavily within the past few months that Bradstreet's and other agencies had sent out notices to this effect, but when Oppenheim was questioned about it, he denied that his firm had pur-

chased anything more than a few thousand dollars' worth of silver ware.

Joel M. Marx, attorney, 258 Broadway, who has charge of the interests of Oppenheim and his partner, told a CIRCULAR reporter on Saturday that Oppenheim had sailed for Europe on the 8th of October. This trip, said Mr. Marx, had been taken by Oppenheim in order to see his relatives in Frankfort, Germany, to raise money to pay his debts. His grandmother, said the attorney, was worth three-quarters of a million, and Oppenheim expected to get assistance from her. He had just received, he said, a cablegram from Oppenheim, saying that he would sail to America Saturday on the *Etruria*. "This means," said Mr. Marx, "that he has obtained the assistance that he wanted. He will be home on Friday next, and as soon as he arrives I shall probably call a meeting of the creditors and lay matters before them."

E. Oppenheim & Co. started in business July 12, 1897. Oppenheim was formerly a member of the firm of Baum & Oppenheim, who started in January, 1895, and dissolved on April 6, 1897. Prior to that he was with H. E. Oppenheimer & Co. The firm's liabilities are estimated in the trade at various amounts, ranging from \$40,000 to \$50,000.

"The El Caney."

The Season's best production in Artistic Silverware is "THE EL CANEY," one of the many striking sets that constitute our new line of

**HOLLOW
WARE.**



**Vegetable
Dishes, Bread
Trays, Bon-
Bons, Etc., Etc.**

The EL CANEY will interest you—price and all.

Our assortments of MOUNTED CUT GLASS WARE

are being added to as fast as orders deplete them. Our lines of

TOILET WARE are increasing in popularity, and our collection of NOVELTIES is a collection of Trade Ammunition for JEWELERS.

A call at our showrooms is advisable. If you cannot call don't fail to write for prices.

THE EL CANEY TEA SET.



"Watch our Ads."

The Mauser Mfg. Co.

**Silversmiths,
14 East 15th St., N. Y.**

Jammes Fined \$100.

A New York Fancy Goods Dealer Punished for Violating the Sterling Silver Law.

Albert F. Jammes, the first merchant to be convicted by a jury on the charge of selling falsely marked silver ware, was up for sentence Wednesday morning last before Recorder Goff in the Court of General Sessions, New York. Jammes was convicted Oct. 17 upon charges brought by Newton Dexter that he had sold two rings marked "sterling" that assayed but .263 and .267 fine. A detailed account of the trial was given in the last issue of THE CIRCULAR.

When Jammes was brought up for sentence, his attorney, De Lancey Nicoll, moved for a new trial on the ground that the verdict was contrary to the evidence, contrary to law and contrary to the weight of evidence; also upon the exceptions taken to the rulings of the Court during the trial. Next he moved for an arrest of judgment upon the grounds that the indictment was defective, that it did not comply with the provisions of the code, that it did not properly set forth a crime and that it charges more than one crime in one count; also because the statute on which the indictment was based was not in force at the time of trial, and lastly that the statute was unconstitutional. Recorder Goff denied all of the motions and gave Mr. Nicoll an exception to each ruling. Then in sentencing Mr. Jammes, Recorder Goff said:

"Mr. Jammes, this is the first conviction had under this law. Being the first conviction, I necessarily will take into consideration all the surrounding circumstances, as well as the recommendation (to extreme mercy) of the jury. It may be true that you are in no other or different position than many other merchants in the city of New York; that may be true, that you are no better nor no worse, as far as this law is concerned, than those other merchants; but this being the first conviction had under the law, and as in all probability there may arise certain questions as to the validity of the law and the validity of the conviction, I think that a precedent should be established. I shall not impose imprisonment. I shall fine you \$100."

Mr. Nicoll then asked for a stay of execution and a certificate of reasonable doubt. The latter, Recorder Goff said, he could

not give him, but would see that execution of the sentence was stayed, providing Mr. Nicoll intended to prosecute an appeal. The Recorder then released Mr. Jammes on his bond, as he did not think the case called for imprisonment.

At Mr. Nicoll's office, Monday, a CIRCULAR reporter was told that the case would undoubtedly be appealed to the Appellate Division of the Supreme Court. The questions on which the appeal would be based were those outlined in Mr. Nicoll's motion for a new trial and arrest of judgment.

Four Men Burned in an Explosion in the Waltham Watch Factory.

WALTHAM, Mass., Oct. 18.—An explosion took place to-day at the American Watch factory, and four of the workmen were injured, two of them being seriously hurt. The explosion occurred in the gas generating room, a one-story brick structure at the rear of the large factory buildings and adjoining the boiler and engine room. In this department the gas used for fuel in the workrooms is produced. The explosion was terrific in force, throwing off the cover of the cooling boiler, propelling it through the ceiling and roof and cutting through shafting and steam pipes as it flew upward. Escaping steam added to the danger of the situation for the workmen, until one of them had the presence of mind to shut it off. Two of the men were taken to the hospital and the other two were sent to their homes. Those who were conveyed to the hospital are suffering from burns about the face and hands, and the clothing of one of them was ablaze when he was rescued.

Death of Eugene C. Bowen.

Eugene C. Bowen, who for the past 18 years has represented Rogers & Brother, Waterbury, Conn., and New York, in the territory of the middle northwest, died at Aurora, Ill., his place of residence, on Oct. 20. Mr. Bowen had been more or less indisposed for nearly a year past, but was obliged to give up traveling and remain at home about six months ago. His original trouble was with the stomach, which afterwards became complicated with other diseases.

Mr. Bowen was a man of kind and genial disposition, widely known and greatly liked by the many jewelers in his territory, as well as by all who came in contact with him.

The Association for the Suppression of Fraudulent Auctions Upheld.

An action in the New York Supreme Court by D. Lindenborn, an auctioneer, against W. J. Sloane and others, ended Wednesday in a verdict for the defendants. The action dates back to Mayor Strong's administration, when W. & J. Sloane, A. Vantine & Co., James T. Robinson, Le Roy Andrews and other merchants of New York formed an association for the suppression of fraudulent auctions. Among the people against whom the association collected evidence was D. Lindenborn, and on this evidence charges were preferred to Mayor Strong. The Mayor, however, dismissed these charges and the case was taken before a police magistrate with a similar result.

After the dismissal of the charges Mr. Lindenborn commenced an action against the above named merchants for \$78,000 damages, and this action came up Oct. 9, before Judge Gildersleeve and a jury in Trial Term, Part VIII, of the Supreme Court. The plaintiff, Mr. Lindenborn, was represented by Blumensteil & Hirsch, and the defendants by Evarts, Choate & Beaman. After a trial lasting 10 days, during which a quantity of evidence was introduced by both sides, the jury finally found that the charges brought by the Association for the Suppression of Fraudulent Auctions were based on sufficient foundation, and rendered a verdict against Mr. Lindenborn and in favor of the defendants. The Court also allowed the defendants \$1,000 extra as well as the usual costs to be paid by Mr. Lindenborn unless he appeals the case within 90 days.

Bonds Given by Importers on Delivery of Merchandise Must be Stamped.

WASHINGTON, D. C., Oct. 24.—The Treasury Department hold in effect that bonds given by importers on the delivery of packages of merchandise not designated for examination are required to be stamped under the war revenue act of June 13, 1898.

George J. Austin, of Austin & Prescott, Batavia, N. Y., was married to Miss Amy Wiggins, of the same place, on Oct. 18.

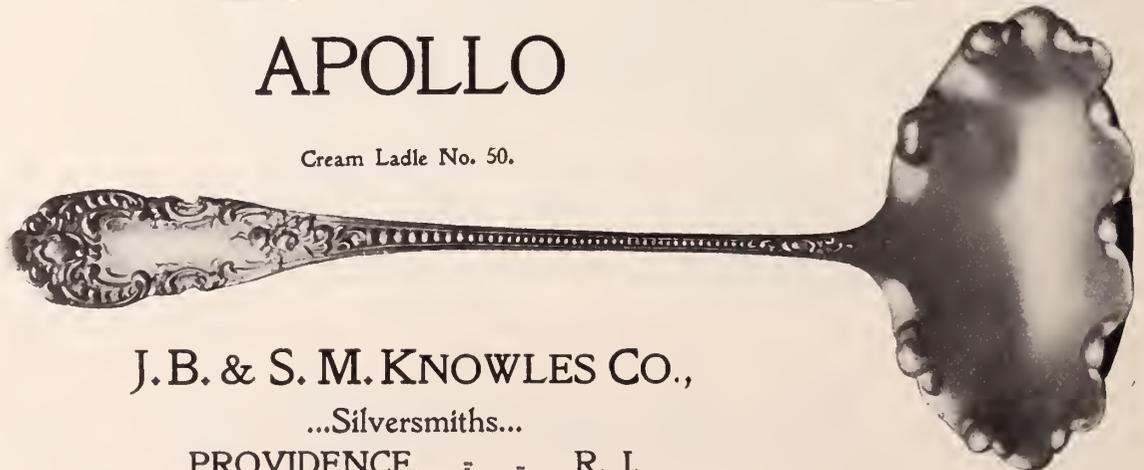
F. A. Fuller, Jr., Jamestown, N. Y., has been making many noticeable improvements to his building and store. A fourth story has been put on the building and his store newly papered and decorated.

WHEN IN
PROVIDENCE
VISIT OUR
FACTORY
A LINE
OF SAMPLES
ALWAYS ON
EXHIBITION.

STERLING
SILVER
ONLY

APOLLO

Cream Ladle No. 50.



J. B. & S. M. KNOWLES CO.,

...Silversmiths...

PROVIDENCE, R. I.

Sudden Death of Frank R. Capron.

NORTH ATTLEBORO, Mass., Oct. 23.—This morning the lifeless body of Frank R. Capron, the general manager of Frank M. Whiting & Co., silversmiths, was found by a friend in the reading room of the Business Men's Club. Mr. Capron worked until very late Saturday night, overseeing the installing of some new machinery. Sunday he went to a news stand, purchased a paper, and went to his club to read it. He fell asleep in his chair and that rest was changed into the eternal quiet. The cause of his death was given out by the medical examiner as apoplexy.

Mr. Capron had been a jeweler from earliest youth. Receiving a public school education, he entered the shop of the Whiting Mfg. Co. Though at the bottom of the industrial ladder, his brilliancy attracted attention and his rise was rapid. When W. D. Whiting took the plant to New York he followed, but returned after it had changed hands and the firm of Frank M. Whiting & Co. had been formed in North Attleboro. He became superintendent, and when F. M. Whiting died was one of the corporation to continue the business as the F. M. Whiting Co. He remained general manager and was the head of the firm until death claimed him. He was 54 years of age, brother to Henry E. Capron, of Sandland, Capron & Co., and of Mrs. E. I. Franklin. He was connected with the Good Fellows, Pilgrim Fathers, Red Men, Odd Fellows, and Knights of Pythias.

Death of William W. Whitehead.

PHILADELPHIA, Pa., Oct. 20.—William

W. Whitehead, for many years one of the best known jewelers in the neighborhood of Philadelphia, died on the 17th inst., at his residence, 22d and Venango Sts. Mr. Whitehead was 70 years old and had been a sufferer for a long time from dropsy and heart trouble. He was born at Haddonfield, N. J., and was the son of John Whitehead, a watch and clock maker. William W. learned his trade with John Smart, on Market St. above 9th, and started business for himself on 10th St. near Buttonwood. He remained there for 44 years and afterwards moved to 8th St. below Spring Garden St., where he remained up until the time of his death.

Mr. Whitehead was much interested in the Baptist missions and in the I. O. O. F. The interment took place to-day at Haddonfield.

Sigmund Schlessinger, of Chicago, Arrested in Toronto.

TORONTO, Ont., Oct. 20.—Sigmund Schlessinger, of Chicago, appeared in the Extradition Court last week and was remanded without bail, charged with having left Chicago two years ago, taking with him \$2,500 belonging to a man Wright, whose full address was not disclosed in the telegram ordering the prisoner's arrest. It was stated in the message that more than \$50,000 was carried off by the accused, who, it is alleged, sold his stock of jewelry and then skipped out, paying no one.

The accused says the charges are false, that he honorably settled with his creditors, and went to St. Louis, where he resided for one year, and then came here. He declares

he was well known in St. Louis, and that all Chicago creditors knew he was residing there. Extradition will be fought at every point. Judging by his dress and style of living, the accused, whose wife and family are here, has plenty of funds.

Philadelphia.

Diamond dealer John Lang, 8th and Sansom Sts., has been appointed by Mayor Warwick a member of the General Peace Jubilee Committee.

The N. Snellenburg & Co.'s establishment at 12th and Market Sts., celebrated its 29th anniversary on Friday, by opening a new jewelry and optical department. B. J. Phillips has charge of the jewelry and J. R. Hunter of the optical department.

A neat and original advertising card has been issued by Moore's optical establishment, Ridge Ave. and Spring Garden St., in commemoration of the Peace Jubilee. It represents a Broad St. grand stand admission ticket, but is, of course, only an imitation.

The contract for making the presentation sword for Rear Admiral Schley, to be purchased from the fund of popular contributions received by the Philadelphia Times, has been awarded to J. E. Caldwell & Co. The sword will probably be the finest ever worn by an American officer, the hilt and scabbard being of solid gold, studded with precious stones. The sword will cost about \$3,500, which is \$500 more than the cost of the sword presented by the Government to Rear Admiral Dewey.

ESTABLISHED 1841.

FACTORY, NEWARK, N. J.

CARTER, HASTINGS & HOWE,

Manufacturing Jewelers,

9-11-13 MAIDEN LANE, NEW YORK.

P. O. Box 90.

We take pleasure in informing the trade that we have moved from No. 15 Maiden Lane, and after this date shall occupy the second floor of the new building, Nos. 9-11-13 MAIDEN LANE.

Respectfully,

CARTER, HASTINGS & HOWE.

New York, Oct. 21, 1898.



**A Ring of Beauty is a
Joy to the Wearer!**



The Retailer should always keep



in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality,
Style and Finish.



They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

Tacoma Jewelers Seek Protection Against Itinerant Merchants.

TACOMA, Wash., Oct. 16.—The Jewelers' Association of Tacoma has petitioned the Common Council to enact an ordinance to the effect that itinerant auctioneers be prohibited a refuge in Tacoma, the object being to protect the people from fakirs and at the same time protect the trade of reliable merchants who are doing business in the city.

Under the provisions of the proposed ordinance auctioneers would have to pay an annual license fee of \$100, which would be subject to revocation if the auctioneer violated any of the provisions of the ordinance. He is required when watches or jewelry are offered for sale to explain the quality of the cases, whether gold, silver or other metal, and to refund the bidder's money if the article is presented within five days. The jewelers' committee told the councilmen that a certain firm was arranging to receive regular consignments of jewelry to be offered at auction and this threatened their trade.

Supreme Court of California Decides an Interesting Jewelry Case.

LOS ANGELES, Cal., Oct. 20.—The Supreme Court has reversed the judgment and the order denying plaintiff a new trial in the action of James Roberts against John Burr, Sheriff, which was decided in favor of the defendant in Department Six of the Superior Court, of this county, by Judge McKinley.

The original suit was brought by Roberts to recover possession or the value of jewelry, as bailee of the owner, after the goods had been seized in January, 1896, by the Sheriff at the instance of J. P. Trafton, who had commenced an action against the firm of S. E. Lucas & Son, jewelers. Mrs. E. A. Lucas, wife of J. H. Lucas, had advanced nearly \$6,000 to the firm out of her separate estate, and in order to repay her the firm gave her possession of goods valued at \$5,025 on Aug. 2, 1895, together with a bill of sale for the same. She delivered the jewelry to Roberts subsequently, to be by him sold on commission. Judge McKinley tried the case without a jury and found that the bill of sale was fraudulent and void as against the creditors of S. E. Lucas & Son.

After reviewing the evidence adduced at the trial the Supreme Court decides that there was such a change of possession of the seized jewelry as satisfies the statutes and reverses the lower court.

Wild Bros. Jewelry Co. Think They Have Captured a Systematic Thief.

St. Louis, Mo., Oct. 21.—Wild Bros. Jewelry Co. caused the arrest to-day of a clerk named Joseph T. Cosby for the robbery of \$1,000 worth of diamonds, rubies and pearls at several different periods from their store at 104 N. 6th St., this city. The first robbery occurred last June, when stones valued at \$800 were taken. Cosby called on the day the gems were taken, but no positive proof could be obtained against him, and the firm did not let him know their suspicions.

To-day when he came again, he asked to be shown some small diamonds

DUBOIS WATCH CASE Co.,

Makers of the

CELEBRATED
HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the
Old Reliable Way.



18 K.

TRADE MARK



14 K.

Sold Entirely On
Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

and rubies. After he left the store a package of diamonds and a ruby valued at \$200 were missed. Two detectives were immediately notified, and they arrested Cosby, who subsequently confessed to the robbery of last June.

An Accounting in the Estate of Eugene Jaccard Ordered.

ST. LOUIS, Mo., Oct. 19.—Judge Fisher yesterday ordered an accounting in the estate of Eugene Jaccard, inherited by Uranie Cuendet, sister to the deceased. A great deal of very valuable real estate in and about St. Louis is involved. The suit was filed May 6, 1896, by William C. Richardson, public administrator of the estate of Uranie Cuendet and other heirs against Thomas D. Witt, president of the E. Jaccard Jewelry Co. and executor under the will of Eugene J. Cuendet; Reid Northrop, guardian and curator of Eugene R. Cuendet, and others. The accounting ordered by Judge Fisher means that all transactions will be carefully examined and a report made to the Court.

At the time of Eugene Jaccard's death, in September, 1871, he was senior member of Eugene Jaccard & Co., his nephew, Eugene J. Cuendet, being the only other member of the corporation. Uranie Cuendet was Mr. Jaccard's only sister and nearest blood relative, living in St. Croix, Canton Vaux, Switzerland. Mrs. Jaccard and Mrs. Cuendet were the only parties interested in the estate, then variously estimated at from one-half to three-quarters of a million dollars. The widow and Eugene Cuendet were appointed administrators of the estate, and Mrs. Cuendet being in Europe, her son caused her to draw up a deed transferring to him all right and interest in Mr. Jaccard's estate. In the disposition of the property Mr. Cuendet is charged by the other heirs of the estate with numerous irregularities.

The bulk of the property was left in 1894 to Eugene R. Cuendet, who is yet a minor and the ward of Mr. Northrop. In his will Eugene J. Cuendet, father of the young man, named as executors Miles Sells and Thomas D. Witt. Since then Mr. Sells has died, leaving Mr. Witt the surviving executor.

Interesting Session of the New York State Association of Opticians.

SYRACUSE, N. Y., Oct. 23.—The regular monthly meeting of the New York State Association of Opticians was held in the assembly room of the Yates on Wednesday, Oct. 19, president F. L. Swart, of Auburn, presiding. The meeting was called to order at 9.30 o'clock A. M., and the following applications for membership were submitted: Herbert C. Watts, Syracuse; Louis Emery, Waverly; John Wagner, Utica; F. E. Robbins, Elmira; W. H. S. Weatherby, Clyde. The applications were referred to a committee consisting of H. S. Fuller, C. E. Sargent and W. P. Hillick, who reported as unanimously in favor of admitting the applicants to membership.

A vote of thanks was extended to Ferguson & Weston, of Philadelphia; the Spencer Optical Mfg. Co., New York, and McCormick Optical College, Chicago, for books donated for the library of the Association. After the brief business session, L. L. Ferguson, of New York, gave a lecture on "Anomalous Conditions Met With in the Correction of Hypermetropia, Myopia and Astigmatism," which was very favorably received by the large audience of opticians present.

The meeting then adjourned and at 2 o'clock P. M. the members again assembled to hear Mr. Ferguson lecture on the "Transposition of Lenses and the Prismatic Equivalent of Decentered Lenses," after which adjournment was taken until 8 o'clock P. M. At the evening session Clarence Sherwood, Auburn, was elected a member of the Association, making six new members elected at the October meeting. Mr. Ferguson then concluded his series of lectures with a talk on "Skiascopy and Ophthalmoscopy," accompanied by a magic lantern exhibition.

The lectures throughout were well received and all questions asked Mr. Ferguson were very promptly answered. He also fitted two very difficult cases to the entire satisfaction of all opticians present. A vote of thanks was tendered to Mr. Ferguson for his able efforts, which were highly appreciated by all.

Messrs. Fuller and Ward, of Phoenix, were prevented from being present

on account of sickness. A communication was received from E. M. Ackley, San Francisco, Cal., inquiring in regard to the best methods for organizing an optical society. In answer, a copy of the constitution and by-laws and all printed matter relative to the Association were forwarded, together with the best wishes of the New York State Association of Opticians. A committee of five, consisting of president F. L. Swart, Auburn; G. N. Luckey, Baldwinsville; James H. Morse, James Holden and H. S. Fuller, Syracuse, were appointed to revise the constitution. Fred. Hamilton, Owego, exhibited a refractometer of his own invention, and thoroughly explained its virtues. The instrument is used in connection with the retinoscope and greatly simplifies the work. The members were much impressed with its workings, as Mr. Ferguson made use of it in fitting the two cases before mentioned. During the session Messrs. Sargent, Bab-

Coalport China.

Special shapes and decorations not to be found elsewhere.

**The Hit of the Season,
Wall Plaques**

WITH
**Dewey, Schley AND Sampson
HEADS.**

Le Boutillier & Co.,
Importers and Jobbers,
18 East 17th Street, New York.

A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



bitt and Ferguson indulged in a lively, though friendly, discussion in regard to the virtues of periscopic lenses. The meeting adjourned at 10 o'clock P. M., to meet again on Nov. 16.

Among those in attendance at the sessions were: F. L. Swart, Auburn; W. J. Morse, Rochester; Fred. Hamilton, Owego; A. W. Golder, Seneca Falls; W. P. Hillick and Edwin Wilcox, Fulton; J. W. Hoyt, Hannibal; Miss Viola A. Russell, Weedsport; G. N. Luckey, Baldwinsville; C. B. Hibbard, Pulaski; C. E. Sargent, Gloversville; John Wagner, Utica; Clarence Sherwood, Auburn; Wm. D. Oertel, James H. Morse, H. S. Fuller, James Holden, M. C. Howard and H. Babbitt, Syracuse. There were also several visitors including Mr. Butler, from Hitch-

cock & Morse, and Mr. Shimberg, from the Syracuse Optical Co.

W. W. Child Gets a Big Legacy from His Late Brother, T. E. Child.

JACKSON, Mich., Oct. 22.—T. E. Child, of Hamilton, Bermuda, whose death was recently reported in THE CIRCULAR, left to his brother, W. W. Child, of this city, it is reported, a quarter million dollars and a big business which W. W. Child himself established in Bermuda 32 years ago. The estate has one of the finest collections of curios in existence.

I. H. Doutrich's clothing and jewelry store, Orwigsburg, Pa., was recently robbed of watches and other articles valued at \$300.

Importations at the Port of New York.

Weeks Ended Oct. 22, 1897, and Oct. 21, 1898.

China, glass and earthen ware:	1897.	1898.
China	\$70,719	\$113,604
Earthen ware.....	23,217	31,591
Glass ware.....	23,799	39,125
Instruments:		
Musical	15,898	7,247
Optical	6,701	6,454
Philosophical	3,755	2,600
Jewelry, etc.:		
Jewelry	3,084	5,952
Precious stones	148,564	152,056
Watches	12,013	20,653
Metals, etc.:		
Bronzes	274	5,300
Cutlery	12,531	39,412
Dutch metal	2,344	25
Platina	8,692	8,575
Plated ware	1,539	748
Silver ware	493	....
Miscellaneous:		
Alabaster ornaments.....	377	1,407
Amber	61	50
Beads	540	942
Clocks	7,148	6,836
Fans	3,509	3,801
Fancy goods	2,149	4,799
Ivory	7,303	11,754
Ivory, manufactures of.....	73	693
Marble, manufactures of.....	1,743	22,441
Statuary	6,444	1,905
Shells, manufactures of.....	13,945	12,110

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Oct. 22, 1898.

The U. S. Assay Office report:
Gold bars exchanged for gold coin..... \$150,915.47
Gold bars paid depositors..... 60,577.43

Total	\$211,492.90
Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:	
Oct. 17	\$29,377
" 18	39,790
" 19	27,633
" 20	11,327
" 21	41,215
" 22 .....	....
Total	\$145,742

Two Employes of Pittsburgh Jewelers Arrested for Robbery.

PITTSBURGH, Pa., Oct. 22.—Jacob Miller, employed by Aug. Fecke, Verner building, and Edward Kaye, employed by A. E. Siviter & Co., were arrested last week for being suspicious characters. They had a quantity of jewelry which they were trying to sell at a very low price.

At the hearing, held before Magistrate Kew, they stated that they were jewelers and that these goods had been left with them to be repaired and had not been re-deemed. Jewelry of fine material and workmanship was offered below cost. It developed later that these goods had been stolen from A. E. Siviter & Co. This is not Miller's first offence, as he has served time for being implicated in selling goods left with him for repair. Kaye was sentenced to 30 days in jail. Miller's sentence has not yet been imposed.

Jewelry Agent Drops Dead.

CHICAGO, Ill., Oct. 18.—Morris D. Tannenbaum, a jewelry agent, dropped dead Oct. 12 in front of 109 Harrison St. He was 52 years old and lived at 2972 S. Park Ave. The coroner held an inquest in the afternoon, when it was found that death had resulted from a rupture of the wall of the heart.

TO SECURE A

Contented Customer

Sell him a Kremenz One-Piece Collar Button, for dress shirts, as represented by cut.

Kremenz Dress Shirt Collar Button.

Guarantee.

If from ANY CAUSE one should get damaged, either in the hands of the dealer or wearer, a new button will be given in exchange.



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7^L, 8^L AND 9^L

The Standard American Collar Button.

Extra Long Post.

Extra Width of Back.

Solves All Collar Button Problems.

- 1, One Piece; 2, Never Break; 3, Head Right Shape;
- 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
- 7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

- 9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Kremenz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y.,
Selling Agents for the Jobbing Trade.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

G. J. Peter, Meylene, Ala.; Gerlach H.; Jacob Wendel, Piqua, O., at Merchants' Association; S. Davis, Pittsburgh, Pa., Astor H.; Joseph Combs, Palo Alto, Cal.; Holland H.; G. C. Allis, Derby, Conn., St. Cloud H.; T. C. Tanke, Buffalo, N. Y., Imperial H.; L. Shurtleff, New Bedford, Mass., Continental H.; S. Goodman (S. Goodman Co.), New Haven, Conn., St. Cloud H.; C. Gaudette, Fall River, Mass., Broadway Central H.; F. S. Ayers, Elmira, N. Y., Continental H.; J. W. Field, Galveston, Tex., Everett H.; J. H. Racicot, St. John's, Quebec, Continental H.; G. A. Disque, Erie, Pa., New Amsterdam H.; C. E. Riddeford, New Milford, Conn., Albert H.; I. G. Whittier, Providence, R. I., Imperial H.; C. Johnson (Jordan, Marsh & Co.), Boston, Mass., 8 Greene St.; L. C. Reisner, Lancaster, Pa., Astor H.; S. A. Bigelow (Bigelow, Kennard & Co.), Boston, Mass., Netherland H.; A. T. Maynard (A. Stowell & Co.), Boston, Mass., Netherland H.; J. D. Wyman (Wyman & Mansur), Burlington, Vt., Continental H.; E. K. Rand, Boston, Mass., New Amsterdam H.; C. L. Haskins, Saratoga, N. Y., Albert H.; B. Davis, Pittsburgh, Pa., Cadillac H.; Frank C. Sheldon, Shelbyville, Ind., Kensington H.; R. J. Riles, Jacksonville, Fla., Astor H.; E. C. Voss, Cincinnati, O., Hoffman H.; H. I. Belcher (Jordan, Marsh & Co.), Boston, Mass., 8 Greene St.; Mr. Ryrie (Ryrie Bros), Toronto, Can.; J. H. Leyson, Butte, Mont., Imperial H.; W. M. Birks (Henry Birks & Sons), Montreal, Can., New Amsterdam H.; W. L. Hoskins, Owego, N. Y., Westminster H.; D. H. McBride, Akron, O., Marlborough H.; H. W. Curtis, and H. W. Curtis, Jr., Knoxville, Tenn., St. Denis H.; L. L. Peddinghaus, Marietta, O., St. Denis H.; I. C. Silver, Montreal, Can., Astor H.; A. Fisher and W. H. Fisher, Greensburg, Pa., Astor H.; W. E. Boyd (Levy Bros. Co.), Hamilton, Ont., Holland H.; F. N. Day, Winston, N. C., Astor H.; W. A. Bancroft (Bancroft Bros.) Columbus, O., St. Denis H.; A. M. Jewett, Cortland, N. Y., St. Denis H.; C. Du Bois, Walton, N. Y., St. Denis H.; C. A. Rugg, Jamestown, N. Y., Grand Union H.

Pacific Northwest.

J. R. Cleaves, Florence, Ore., has moved into new quarters.

L. Solomon has opened a jewelry repair shop in Marysville, Wash.

William Friedlander, Portland, Ore., has satisfied a realty mortgage for \$2,200.

F. Blumkin and I. Aronson have opened a jewelry store at 169½ 3d St., Portland, Ore.

Chas. Gourdon, Ballard, Wash., has sold his jewelry business to H. L. Bancroft.

R. B. Giles is making preparations to remove his jewelry establishment from Shelton, Wash., to Tacoma, Wash.

W. A. Sanders has returned from an extended visit to Nebraska and will open a jewelry and watch repair shop in Corvallis, Ore.

Joseph Kessler, Grant's Pass, Ore., has refitted his jewelry store and will soon put in an immense stock of jewelry, watches, clocks, etc. An illuminated electric marine clock has been put in as a show window attraction.

The business of Leopold Heidenreich, New Orleans, La., who recently died, is closed.

G. Plindt, recently with L. J. Wilk, Minneapolis, has resigned his position with that firm and is now with M. L. Cohen, same city.

Pittsburgh.

J. C. Grogan is having the front of his store painted white, with gold trimmings.

Lee Vilsack has gone to New York for a few days to make purchases for the holidays.

Fred Lang, who has been with Heeren Bros. & Co. for many years, is now with Gillespie Bros.

Henry Barrett, of Geo. B. Barrett & Co., has been drafted to serve on the Grand Jury which sits here this week.

Gustav Zahringer, jeweler, 3545 Butler St., has moved to Ford City, Pa. His repair work has been turned over to C. E. Snyder, 3711 Butler St.

F. Gorton Wattles, formerly with Shaefer & Lloyd, is now learning the

Our Precious Stone Department.

A customer who buys goods offered by this Department invariably contemplates the purchase with satisfaction, a sentiment shared by us in contemplating the sale. This result is effected by our untiring efforts to give a combination of attractiveness in quality and price, and our success justifies our assurance that the jeweler's every want in diamonds and precious stones can be satisfactorily supplied by that department.

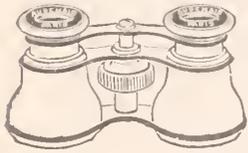
Scarf Pins.—A very wide range of ideas has been developed in these goods. No matter what your demand we can supply it. Send your orders.

HAYDEN W. WHEELER & Co.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

JUST ARRIVED—OUR FALL IMPORTATION OF
AUDEMAIR OPERA GLASSES



"None Better Made."
SEND FOR CATALOG.
Also Cheaper Grades,
LAMAYRE and CHEVALIER.
Pearl Opera Glasses from \$2 up

Ask to see the Improved Spencer Patent
Focusing Handle Opera Glasses.



GUARANTEED GOLD FILLED GOODS,
Equal to Gold in Finish, Style and
Wearing Qualities and
Maximum Quality.
MAKERS OF SPECTACLES AND
EYEGLASSES.
SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

The Swan Fountain Pen.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke
an Energy.

W. W. Stewart, Inventor and Patentee.

- A variety of Styles and Prices
- 3 Sizes Safety Swans.
 - 3 Sizes Self-filling Swans.
 - 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK AND LONDON.

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link
Lock Bracelets, Ribbon Fob
Chains and Antique Seals.
39 Maiden Lane,
L. Rosenberger.
M. Rosenberger.
New York.
Established 1848

wholesale jewelry business with Geo. B. Barrett & Co.

Alex. D. Munn, 4409 Butler St., is making extensive alterations to his store.

E. S. McLeod, Greensburg, Pa., was here last week making purchases of holiday goods for his new store.

During the last week Francis Keating was married to Miss Emma Rowland. Mr. Keating is with J. C. Grogan, this city.

Jacobson & Rosenthal have started a jobbing store at 354 Fifth Ave. Mr. Rosenthal was for many years with H. Davis, Penn Ave.

The marriage of Louis Mather and Belle Cohan, of New Castle, Pa., took place last Monday at the Trinity Episcopal Church. The groom is a popular jeweler of New Castle.

W. C. Siegfried, Youngstown, O., stopped off here to see his friends while on his way to New York, where he will spend several days making purchases for his holiday trade.

A. E. Siviter & Co. have added two new traveling men to their staff: Herman Lambertus, who has been in the office, will go on the road, and A. J. Sheff, formerly with I. De Roy & Sons, will be the other salesman.

W. L. Curtright, Apollo, Pa., has sold

out his store to W. L. Rairigh, who will continue the business. Mr. Curtright has formed a partnership with A. J. Gilmer and they will open a new store at Hundred, W. Va.

The following out-of-town buyers were here the past week: J. B. Bruce, Burgettstown, Pa.; F. H. Hayes, Washington, Pa.; W. C. Siegfried, Youngstown, O.; F. H. Kuhus, Sharpsburg, Pa.; R. H. Wolf, Smithton, Pa.; Harvey Fritz, Oil City, Pa.; A. A. Poole, Washington, Pa.; N. C. Cochran, Fairmont, W. Va.; F. W. Johnson, Cumberland, Md.; J. F. Murphy, Dawson, Pa.; C. E. Hart, Sharon, Pa.; H. H. Weylman, Kitanning, Pa.; J. C. Keith, Ellwood City, Pa.; P. J. Smith, Cumberland, Md.; Geo. V. Brady, Washington, Pa.; E. Kaiser, Brownsville, Pa.; F. W. Poland, East Liverpool, O.; John Benner, Youngstown, O.; Adam Fisher, Greensburg, Pa.; A. R. Fleming, Wilkesburg, Pa.; Wm. Hunt, Uniontown, Pa.

A new thing in translucent signs is being shown by the Geneva Optical Co. It is a picture of a human eye, 14x18 inches, on transferring paper, which, when soaked in water, adheres to the window, the paper being easily separated from the picture.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

The Best \$15.00 Case
That \$15.00 ever bought is the
"KIRSTEIN METAL IDEAL."
No STRAP,
only a SNAP.
E. Kirstein Sons Co., REGULAR CASES AT
POPULAR PRICES.
Rochester, N. Y.



V Means everything that is first quality in Watch Glasses.

T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Among the travelers in Montreal last week were: T. P. Bowen, for James Eastwood, New Glasgow, N. S.; Frank Stanley, P. W. Ellis & Co., Toronto, and

W. K. McNaughton, American Watch Case Co., Toronto.

The following traveling salesmen passed through Detroit, Mich., last week: A. J. Sherrard, Enos Richardson & Co.; Max Arnstein, Arnstein Bros. & Co.; C. L. Joralemon, A. Joralemon & Son; Mr. Parker, the Osmun-Parker Mfg. Co.; Ernest A. Rose, Allsopp Bros.; Charles Lachner, Hayes Bros.; George W. Bleecker, Martin, Copeland & Co.; Mr. Sideman, Ferd. Fuchs & Bros.; Charles S. Williams, Landers, Frary & Clark; Mr. Smith, Smith & North; A. S. Holly, the Towle Mfg. Co.; J. B. Ellis, Parks Bros. & Rogers; Charles Becker, Jos. Fahys & Co.; Mark Franklin, Louis Kaufman & Co.

Among the travelers in Kansas City, Mo., last week were: Thos. E. Rogers, Riker Bros.; Robert Welch, Welch & Miller; H. Reinsner, Leys, Trout & Co.; Chas. Lachner, Hayes Bros.

I. Speyer, Goldsmith Bros., Chicago, is back with reports of a good trip west.

"The last trip I had in Indiana, Illinois, Michigan and part of Ohio," says H. F. Fix, of Otto Young & Co., Chicago, "was the best in three years. I had an elegant trade and the jewelers are feeling good."

Among the traveling men visiting the trade in Columbus, O., recently, the following were noted: F. Phillips, Richter & Phillips; Harry W. Frohlichstein, Henry Froehlich & Co.; J. C. Miller, H. Keck Mfg. Co.; A. J. Thoma, A. G. Schwab & Bro.

There seems to be a lull in the appearance of eastern travelers in San Francisco, Cal. Among them there last week were: Mr. Jepson, Riker Bros.; Fred Roth, L. & M. Kahn & Co.; Sig. Stern, Stern Bros. & Co.; J. Milleman, Courvoisier-Wilcox Mfg. Co.; A. Goodman, Goodman Bros.; Henry Jacobson, Jacobson Bros.; Mr. Dana, Carter, Hastings & Howe.

Travelers in St. Louis, Mo., last week were: Robt. B. Steele, J. B. Bowden & Co.; A. S. Holly, Towle Mfg. Co.; M. Baum, Rothschild Bros.; Sam. H. Fink, Fink, Bodenheimer & Co.; Fred G. Kraft, Wm. Demuth & Co.; C. N. Perley, Alling & Co.; Robt. Welch, Welch & Miller; E. A. Reed, Reed & Barton; Ernest Block, W. & S. Blackinton; Harry Kennon, H. D. Merritt & Co.; M. Jacoby, Providence Stock Co.; D. Gruen, D. Gruen & Son; Richard Merker, Bates Bros.; Chas. De Wolff, Landers, Frary & Clark; W. C. Barry, Larter, Elcox & Co.

Travelers visiting Boston, Mass., last week included: John L. Shepherd, Keystone Watch Case Co.; E. Horton, Tarrant & Gismond; Otto H. Wolff, Larter, Elcox & Co.; Horace D. Sherrill, Sinoock & Sherrill; H. E. Slater, Champenels & Co.; L. M. Schiele, Wallach & Schiele; Charles Medbury; C. H. Barney, Middletown Plate Co.; William H. Jones, Jones & Woodland; Harry F. Hayes, Howard Sterling Co.; A. W. Osmun, Osmun-Parker Mfg. Co.; Mr. Wagner, Wilcox & Evertsen; C. E. Hancock, Hancock, Becker & Co.; H. A. Friese, Fred W. Lewis & Co.

Travelers in Pittsburgh, Pa., during the week of Oct. 17 were: George W. Bleecker, Martin, Copeland & Co.; Abel King, I. Emrich & Co.; A. A. Wood, Howard Sterling Co.; Charles P. Koch, Globe Belt Co.; Mr. Roth, Watson & Newell Co.; W. H. Gregory, Strobell & Crane; S. W. Pickering, Shoemaker, Pickering & Co.; C. L.

Joralemon, A. Joralemon & Son; W. C. Barry, Larter, Elcox & Co.; S. W. Abbey, E. Ira Richards & Co.; R. M. Hamilton, Hamilton & Hamilton, Jr.; C. H. Clark, J. F. Sturdy's Sons; D. Skutch, Waterbury Clock Co.; F. C. Somes, S. O. Bigney & Co.; Mr. Platt, Theodore W. Foster & Bro. Co.; Frank C. Beckwith, Joseph Fahys & Co.; Arthur Bradshaw, the Meriden Britannia Co.; D. Schwab, L. Adler & Son; J. M. Morrow, American Watch Case Co.; Samuel H. Fink, Fink, Bodenheimer & Co.; C. W. Battey, Waite, Mathewson & Co.; Col. E. Hopkins, the Meriden Silver Plate Co.; F. V. Kennon, John T. Mauran Mfg. Co.; Gus. W. Strandberg, Cheever, Tweedy & Co.; S. Siehel, Eichberg & Co.; A. L. Crook, Geo. L. Vose Mfg. Co.; H. S. Clarke, C. Dorflinger & Sons; W. R. Shute, Day, Clark & Co.; J. Parker Ford, Ford & Carpenter; Harry Osborne, R. Wallace & Sons Mfg. Co.; G.

LEATHER GOODS

MADE FROM



WALRUS HIDE.

VERY RARE AND BEAUTIFUL.

DEITSCH BROS.,
14 EAST 17th ST.,
NEW YORK.





Just to remind you

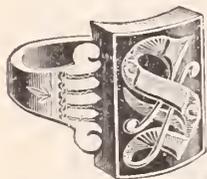
that we are continuing the manufacture of the O. & Z. interchangeable Initial Rings.



Importers and Cutters of **DIAMONDS.**



Makers of **Gold and Diamond JEWELRY.**



Now is the time

to look up your initial stock and send in your orders.

Factory, Newark, N. J.



C. Booth, Hutchison & Huestis; Charles B. Bartlett, Whiting Mfg. Co.; Mr. Locklin, Battin & Co.; A. L. Reach, F. H. Noble & Co.; M. Klipper, Hipp, Didsheim & Bro.; C. P. Braitsch, W. J. Braitsch & Co.; Simon Arnstein, Arnstein Bros. & Co.; Edwin G. Seymour, Seymour Mfg. Co.; representative of H. C. Cook & Co.; A. Adler, New Jersey Lamp & Bronze Works; S. C. Howard, Dominick & Haff.

Benj. Westervelt is calling on his trade on the Erie railroad this week and next.

Charles G. Perry, salesman for the Ripley-Howland Mfg. Co., has been confined to his home the past week, with a severe cold, threatening to develop into pneumonia.

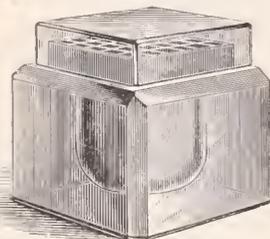
Among the salesmen who visited the Philadelphia houses the past week were: Benjamin Griscom, Bippart & Co.; A. Lape, Simpson, Hall, Miller & Co.; Chas. Burgess, Frank M. Whiting & Co.; Clifford Booth, Hutchison & Huestis; I. L. Russell, L. Tannenbaum & Co.; John Sisson, R. Wallace & Sons Mfg. Co.; H. B. Beach, Wilcox Silver Plate Co.; Charles Snedeker, Schulz & Rudolph, and Frederick Keim.

J. B. Bowden & Co. were represented in Indianapolis, Ind., last week by Robert B. Steele; George F. Bassett & Co., by John D. Rapelye; G. A. Dean & Co., by H. B. Richardson; W. & S. Blackinton, by Ernest Block; Providence Stock Co., by M. L. Jacoby; Engelfried, Braun & Weidmann, by Sidney H. Joseph; the E. Ingraham Co., by Charles Roe; Joseph Fahys & Co., by J. Charles Becker; Unger Bros., by Fred J. Foster; Carter, Hastings & Howe, by J. B. Goodwin; Ansonia Clock Co., by E. A. Tyler; Mabie, Todd & Bard, by Mr. Mabie; Wm. Rogers Mfg. Co., by John H. Davis, and Hammel, Riglander & Co., by A. Schneider.

The Cases Against Lisle Shoemaker and His Father.

BIRMINGHAM, Ala., Oct. 21. — Lisle Shoemaker, who, along with his father, Rev. J. W. Shoemaker, was arrested at Scottsboro, Ala., a few days ago on a charge of using cancelled postage stamps, will endeavor to close out his business at that place and remove to Birmingham, with the purpose of entering into some line here. The cases against the Messrs. Shoemaker will come up at the next term of the United States Court at Huntsville. Many think the cases will amount to nothing.

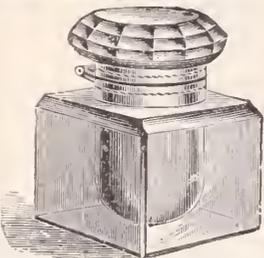
H. M. Colgrove, Salamanca, N. Y., has had his store newly papered and decorated.



A. A. WEEKS,
11 GOLD ST., NEW YORK,
Manufacturer and Importer of

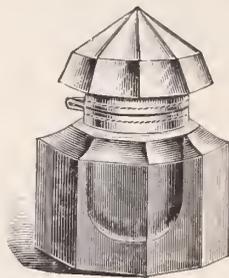
CUT AND PRESSED INK STANDS

For Mounting Purposes.



We carry in stock a large assortment ready for

Immediate Delivery.



Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, \$15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



Providence.

Frames are being bent for a fine new cruising yacht to be built for W. F. Lythgoe, of the Tilden-Thurber Co., of this city.

Dennis W. Costigan, for some time associated with the R. L. Griffith & Son Co., 144 Pine St., as foreman, has embarked in the manufacture of jewelry on his own account, at 363 Eddy St.

In the civil session of the Sixth District Court, before Judge Sweetland, Thursday, the Julius King Optical Co., on motion, were awarded judgment for \$53.30 on book account and costs against L. C. Angell & Co., the latter defaulting.

Henry G. Thresher, of the Waite, Thresher Co., this city, has very acceptably filled the position of Mayor of Central Falls the past year. He is again the candidate of the Republicans of that city and there is practically no doubt of his re-election.

The Ladd Watch Case Co. building, recently sold to the Ostby & Barton Co., is to be thoroughly overhauled and equipped with the latest improved appliances, which will include fire extinguishers, automatic fire alarms, etc. The upper floor of this building is to be fitted for offices and shipping room of the company. The present occupants of that floor, Payton & Kelley, will remove to the first floor of the building.

George Lamb, an employe of S. J. Weed, manufacturing jeweler, Riverside, met with a very serious accident while working at a drop press Oct. 19. He had just placed a piece on the die, when his foot slipped from the stirrup and allowed the heavy drop to descend. Before he was able to remove his hand from beneath it, it caught the forefinger of the left hand and crushed it so badly that it was found necessary to amputate it at the first joint.

The Attleboros.

The D. F. Briggs Co. report a rush of business unequalled in years. They are employing now over 175 hands and working until nine every night. Their salesman, William C. Tappan, does not propose to go on the road again until after Christ-

mas. Their case is not isolated, but merely a fair sample of the houses which make small goods or medium quality goods.

Young & Bagnall, the new firm of manufacturing jewelers, began business Oct. 17 in the Draper building, North Attleboro.

A new jobbing house has been started in the Blake building No. 2, by Wilson & Co. Mr. Wilson has been connected with Daniel Low, Salem, for many years.

Francis A. Adams, head of the coloring room of Horton, Angell & Co., was badly burned with vitriol last Friday. His arms and thighs, as well as one cheek, were burned by the acid before he could wash the fluid off.

One or two new mail order jobbing firms have been mentioned lately. These houses are being started in several instances to take advantage of the present rush. There are prospects of four new ones within the next week.

J. M. Fisher & Co. put on the market last week something entirely new. The line consists of charms of the tiniest size and newest pattern, they being the minute animals, pigs, dogs, horses, toads, and similar things which are becoming so popular.

Frank W. Weaver, of F. W. Weaver & Co.; Benjamin P. King, of R. M. Derrick & Co.; Carl V. J. Christensen, formerly with the Mossberg Wrench Co., and Willard A. Engley, recently retired from Engley & Wetherell, are among the new officers of Ezekiel Bates lodge of Masons.

A bit of jewelry, valuable for its associations, was sent to this town last week. It was a pretty silver ring taken from the body of a dead Spanish officer shortly after the defence of Camp McCalla by the marines. The present owner is Miss Alice Goff, employed by Horton, Angell & Co., and it was sent by her brother, Warren Goff, now in service, and who served through the Santiago campaign.

Walter E. Hayward & Co. have continued work the past week, although their factory has been steadily being moved across the burned territory to its new location on the southern edge of that tract. It will now be increased in size nearly double,

and will be made a model factory for the kind of business the firm transact. Their removal, as well as that of one other shop, will clear the way for the brick structure with which, it is understood, Joseph M. Bates will re-establish the former glories of the manufacturing section of the town.

Boston.

H. H. Thompson, Brattleboro, Vt., with Mrs. Thompson, was in Boston the past week.

A. T. Atwell, retail jeweler, 726 Dudley St., has been seriously ill the past week with typhoid fever.

George E. Homer has one of the most interesting exhibits at the Mechanics' Fair, with workmen showing the process of manufacture of a number of his specialties in sterling silver novelties. Mr. Homer makes souvenir spoons the feature of his business.

At the October meeting of the New England Association of Opticians, papers were read by Charles D. Tucker, Medford, and Melvin J. Atherton, Boston; the former on "Hypermetropia" and the latter on "Presbyopia." Several new members were added and progress on the Optical Institute was reported.

George H. Lloyd will open a branch store shortly at 23 Winter St., where he has secured a desirable lease and will fit up a handsome optical establishment. Eventually his business in its entirety will be transferred to the new location, as his present lease has but a short time to run and cannot be renewed, the site being wanted for an addition to the Boston Tavern.

The E. Howard Watch & Clock Co. have just made one of the handsomest wall clocks ever turned out by this establishment. It has an expensive onyx case of special design, with gold figures and hands, and was presented last Saturday by the wholesale lumber trade of Boston to John M. Woods, a prominent lumberman, the occasion being a "housewarming" on his birthday at a new office and yard to which he has removed.

"Watch Us for Watches."

LOOKING FORWARD or LOOKING BACKWARD,

whiche'er way you will,

WE PROPHECY a PROFIT for you if you

If you overlooked us in last week's "Circular," your loss.

Duchess and Empress } will add lustre to your stock.
Priscilla and Penelope }



Chapin & Co.

195 & 197 Broadway,
Western Union Building, New York.

Frederick Adams, formerly with Miller Bros., Court St., is now city salesman for J. C. Sawyer.

C. M. Ward & Co., manufacturing jewelers, 409 Washington St., suffered a damage of \$400 by a fire in the building Oct. 19.

Buyers here the past week included: Ross Bros., Calais, Me.; C. P. Jones, Johnson, Vt.; H. E. Murdock, Portland, Me.

Fire, Oct. 19, in the upper portion of the building at the corner of Washington and Bedford Sts., in which the jewelry store of C. A. W. Crosby & Son is located, was extinguished with slight loss.

The Readville post office was broken into on the morning of Oct. 15, and a safe owned by jeweler Collins was blown open. A police officer saw a man running away from the rear door, and fired his revolver, but the thief disappeared in the darkness. Four watches and rings to the value of \$60 were stolen.

A. T. Sylvester, wholesale jeweler, 406 Washington St., will remove this week to the Century building, corner of Washington and Winter Sts. George A. Barron, watchmaker and optician, and J. W. Pratt, engraver, now occupying part of the room with Mr. Sylvester, will also remove to the new location with him.

B. Mosley is successor of J. C. Hinkston, West Farmington, O.

The business of J. C. Bethea, Dillon, S. C., who recently died, is closed.

George W. Meyer, Meridian, Miss., was recently succeeded by Meyer & Schamber.

Combine Non Est?

Authoritative Parties in Interest Say the Proposed Silver Plate Combine has Fallen Through.

MERIDEN, Conn., Oct. 22.—“The proposed silver combine has been practically given up and it would be a very great surprise if anything more were heard of it for some time,” said a prominent Meriden silver ware man to THE CIRCULAR correspondent to-day. Continuing, the gentleman said that probably the action of R. Wallace & Sons Mfg. Co., Wallingford, and the fact that business with the silver concerns throughout the country was improving, were the real causes of the abandonment of the scheme of a combine.

Several meetings have recently been held in New York and it was learned the current was setting against the project, perhaps owing to the feeling some concerns had that they were not getting as good bargains as others in the deal. It is understood the real promoters of the enterprise have not entirely given up, but hope for the formation of a combine of the silver interests ultimately. When the idea was first spoken of, it was announced the silver manufacturers realized that something must be done to enliven trade and as soon as the proposition of getting together was made public and steps taken to that end, it was noticeable business began to grow brisker and now it is hardly necessary to follow any other lines than the present. This is especially so in Meriden and vicinity. Nearly all the silver shops are running overtime and the best of it is they are expected to do so for some time to come.

Death of W. Edward Fiske.

PROVIDENCE, R. I., Oct. 24.—W. Edward Fiske, secretary of the Howard Sterling Co., died at his residence, 169 Waterman St., Sunday evening. Mr. Fiske was stricken with apoplexy Tuesday evening. He remained in a comatose condition from that time until Friday, when he partially regained consciousness and seemed for a short time to recognize his wife and, as sometimes happens in such cases, resumed talking at the point where he had stopped when attacked Tuesday night. In a short time he was seized with shock again and remained unconscious until he died.

W. Edward Fiske was born in Massachusetts and first came to this city as a student in Brown University. He attended college for two years, leaving to take the position of shipping clerk in the Providence office of the Winsor steamship line, where he remained but a short time. He entered the employ of Howard & Scherrible, manufacturing jewelers, as bookkeeper, and continued with the same concern through all its various changes as Howard & Scherrible, Howard & Son, Howard & Son Co., and Howard Sterling Co., for 17 years, in fact up to the time of his demise. He was possessed of a most pleasant disposition and will be greatly missed.

Mr. Fiske was a prominent member of the Central Congregational Church of this city and was actively interested in church work. His interest in this and other matters outside his business will cause his death to be deeply regretted by many of the best people of Providence. His widow and three young children survive him.

.. Toilet Ware ..

To the Trade:

The GORHAM M'F'G CO. desire to call the attention of the JEWELRY TRADE to their new lines of TOILET WARE made especially for the FALL and HOLIDAY SEASONS. ❄ ❄ ❄

As patterns are protected by design patents, DEALERS are assured of absolute freedom from the competition of DRY GOODS and DEPARTMENT STORES, as GORHAM GOODS ARE SOLD ONLY TO THE LEGITIMATE JEWELRY TRADE. The GORHAM M'F'G CO. are the ONLY manufacturers who make TOILET BRUSHES with SOLID CELLULOID BACKS.



Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 23 Maiden Lane.

CHICAGO: 131-137 Wabash Ave.

SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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United States and Canada.	\$2.00
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THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Oct. 26, 1898. No. 13.

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Gain from Machinery in Diamond Cutting.

THE radical effects of the expansion of the use of machinery upon the value of labor has been the theme of many a discourse or disquisition of the industrial philosopher, and Congress inaugurated a good work when it ordered a thorough investigation of the effects of machinery on labor and of the incidental questions relating thereto. This work has now been completed and constitutes the 13th annual report of the Commissioner of Labor. The report treats of the subject of hand and machine labor, and the results as evidenced in present and past cost of production, the length of time occupied in the two systems, and other data along the same line. One of the subjects touched upon is diamond cutting in the United States and in other countries. In this industry alone machinery has reduced the time for cutting three karats from 132 to 39 hours, but the cost has been increased from \$14.84 to \$26.25. From these figures, the introduction of machinery in diamond cutting may be calculated to be proving a saving of the cost of cutting about 2.74 karats in every 132 hours; or, in other words by the use of machinery 3.385 times as much work can be done in 132 hours as by hand, but at 1.767 times the cost.

A Plea for the Metric System.

THE present system of weights and measures in use in the United States militates seriously against our trade with foreign countries, for the reason that American price lists are confusing to foreign merchants, owing to the different denominations used. During the coming session of Congress attention will be called to the fact that the metric system, by reason of its decimal scale, its simplicity, its international character, and its unquestionable superiority to any other system of weights and measures is worthy of universal adoption, and there will be a strong effort made to secure the enactment of a bill which had its inception in the mind of Representative Hurley, making it obligatory on the Government in the conduct of business to use the metric system of weights and measures. The advocates of this measure will point out that a nation ordinarily progressive can no longer afford to linger in the rear of this great movement, for a position of isolation is not consistent with American capacity or American destiny. This matter is of the greatest importance to exporters in every line of industry, for the adoption of such a system would have an important bearing on the expansion of our export trade.

The Fad for Green Stones.

BY ELSIE BEE.

THE fancy for green stones grows apace. They are the fashion of the hour and jewelers have never presented their attractions more effectively than in the productions of this Fall. First, of course, comes the emerald—rich, dark, velvety and brilliant. It is so rarely found perfect that the phrase "an emerald without a flaw" is pro-

During the nine months of 1898, January to September, inclusive, **THE JEWELERS' CIRCULAR** published 10,591 more inches of advertising, and 4,770 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

verbal and such a stone is exceedingly costly.

The decree of fashion has brought into prominence the less expensive peridot or olivine, sometimes called the "evening emerald," one of whose recommendations is that of being very generally becoming to women. In a tender green leaf held up to the light one may find the best suggestion of the exquisite transparent coloring that characterizes this charming stone.

Of its several shades a clear leaf green is probably most admirable. An authority on gems says that the stone is called peridot when of a deep olive green, olivine when of a yellowish green, and chrysolite when of a lighter or greenish yellow color.

Peridots of good size, depth and color are lovely stones, especially when step-cut so as to enhance their brilliancy. A beautiful fashion of setting the peridot is in green enamel, the whole surrounded with pearls or diamonds. Peridots have also been set in amethysts—an artistic blending of soft mauve and green.

Two pretty semi-precious stones which the popular fancy is bringing forward are the beryl or aquamarine and the chryso-prase, the former of a pale seagreen, the latter an apple green. The charm of these stones being in the delicacy rather than the strength of their coloring, they are generally thought to be killed by a brilliant gem setting and are therefore oftenest mounted alone in gold or with pearls.

While emeralds have been always more or less in fashion, and the other green stones have of late figured largely in brooches and pins of fanciful design, such as frogs, lizards, butterflies, dragon flies, etc., green stones now attract attention in the new lines of aigrettes, tiaras, bracelets, necklaces, rings and watches, to an unusual extent.

The new use of the olivine is finely illustrated in a large opal brooch: the opal—full of fire and color—is surrounded by diamonds and olivines, the curiously attractive green of the latter seeming to add a new beauty even to that uniquely lovely stone—the opal.

One day when in a car close pressed,
I saw a girl touch throat and breast,
As though she would from heaven wrest
A pardon for her sins.
A saintly maiden, first I thought,
But later found she only sought—
Deeming the crowd with danger fraught—
To count her college pins.

—Brooklyn Life.

Maid of Athens, ere we part,
Give, O, give me back my heart;
And if 'tis just the same to you,
Send me back the diamond, too.

—Harper's Bazar.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

FRANKFORT, N. Y., Oct. 18, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly advise me who the maker of a sterling silver spoon is that has a trade-mark something like this:



Enclosed find stamp for reply; also what is the price of the book containing trade-marks of the jewelry trade? Respectfully,

H. E. CARNER.

ANSWER:—This trade-mark belongs to Frank W. Smith, silversmith, Gardner, Mass. It is illustrated on page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. The price of this book is \$3; to subscribers of THE JEWELERS' CIRCULAR, \$2; subscription to this journal and one copy of "Trade-Marks," \$3.50.

INDIANAPOLIS, Ind., Oct. 22, 1898.

Editor of THE JEWELERS' CIRCULAR:

I have a 16 size Smith horsetimer for repair. There are several parts lost from it which I cannot get. It is a 16 size, nickel horsetimer and the name "The Nassau" is engraved on plates, No. 147, c. 28. Will you please to tell me who handles this movement, so I can get repairs for it? Kindly let me know by return mail and oblige a subscriber. I remain

Yours respectfully, LON R. MAUZY.

ANSWER:—"The Nassau" watch is imported by Hipp, Didisheim & Bro., 54 Maiden Lane, New York. See page 68 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

Costliest Pearl Necklace in the World.

THE most magnificent and costly pearl necklace in the world is said to be owned by the Countess Henckel, a lady well known in Paris society. It is described by an English journal as composed of three historical necklaces, each of which attracted attention in its day. One of them, valued at £12,000, was sold to the Countess by a Spanish grandee, and is known as the "necklace of the Virgin of Atokha."

The second necklace was once the property of the ex-Queen of Naples, sister of the late Empress of Austria. The third was the famous necklace worn by the Empress Eugenie on state occasions, and sold not very long ago to a firm of London jewelers for £20,000. The present value of the Countess's necklace is close upon £50,000.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

LITTLE ROCK, Ark., Oct. 19th, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please advise me who make light weight aluminum or galvanized iron chains. Would want them in large quantities and low priced.

CHAS. S. STIFFT.

ANSWER:—Reymond & Gottlob, manufacturers of aluminum goods, 26 Maiden Lane, and Cross & Beguelin, 17 Maiden Lane, New York, can supply these chains. Other manufacturers of aluminum goods are the Hill-Whitney Aluminium Co., 106 E. 28th St., and D. H. McConnell & Co., 126 Chambers St., New York.

BALLSTON, N. Y., Oct. 12, 1898.

Editor of THE JEWELERS' CIRCULAR:

Do you know of any one that makes type for an engraving machine? I have the A. E. Francis machine. I would like to get a font of fancy script made. If you know of any one, please let me know as soon as possible.

Respectfully, N. ANDERSON.

ANSWER:—So far as we can learn there is no concern that makes type for engraving machines outside, probably, the manufacturers of the machines themselves. We presume you can get type for the Francis machine by addressing A. E. Francis, Cleveland, O.

GREENFIELD, Mass., Oct. 17, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you give me the name of some firm that handles fine stationery and does copperplate engraving? I have handled Dempsey & Carroll's goods, but they have gone out of the wholesale business.

Yours truly,
C. P. FORBES.

ANSWER:—Alford & Eakins, 73 Nassau St. and Stationers' Engraving Co., 102 Nassau St., New York, do copperplate engraving. Parsons & Greene Co., Holyoke, Mass., and Geo. B. Hurd & Co., 425 Broome St., New York, are makers and dealers in fine stationery.

LITTLE FALLS, N. Y., Oct. 12, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you tell us whether or not Ott & Brewer, dealers in Belleek, are doing business now and what is their address, and oblige yours truly,

ANDERSON & HOUGHTON.

ANSWER:—There is no distinct Ott & Brewer Co. to-day, but the Belleek ware which they made is being produced now by different companies in Trenton, among whom are the Ceramic Art Co., Morris & Witmore and the Willets Mfg. Co. The former superintendent of the Ott & Brewer Co., W. S. Lenox, is now the head of the Ceramic Art Co.

COLUMBUS, Miss., Oct. 10, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you please give us Messrs. Adt Bros.' address? They manufacture papier maché goods.

Yours truly,
BUDER BROTHERS.

ANSWER:—We do not know the firm of Adt Bros. and cannot find their name in the New York directory. We find, however, the following names of manufacturers and dealers in papier maché goods: Dethier & Cossman, 400 E. 13th St.; Hammerstein & Denivelle, 120 W. 50th St.; Jacobson Mfg. Co., 1648 Broadway; H. Marden, 247 W. 47th St.; Papier Maché Co., 220 Broadway, and E. Walker, 1607 Broadway, New York.

Oct. 10, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly send me address of manufacturers of tower clocks aside from Seth Thomas Clock Co. and Chas. Korfhage, and oblige.

Very respectfully,

DAVID C. MAVER.

ANSWER:—Among manufacturers of tower clocks in addition to those above specified are the following: E. Howard Watch and Clock Co., Boston, Mass.; Self-Winding Clock Co., 191 Grand Ave., Brooklyn, N. Y.; Johnson Electric Service Co., Milwaukee, Wis.; Standard Electric Time Co., Waterbury, Conn.; Nels Johnson, Manistee, Mich.; Joliet Electric Clock Co., Joliet, Ill.; Joseph Barborka, Iowa City, Ia.

CHAMPAIGN, Ill., Oct. 17, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly inform us as to where we can buy at wholesale silver lockets about the size of a silver dollar to hold two photos. We have been unable to get these goods in Chicago, and we have written two or three firms east, but without success. An early reply will be greatly appreciated.

FERGUSON & CRAIG.

ANSWER:—Silver lockets, such as described, are not very plentiful in the market just now. Among manufacturers of such goods have been Theodore W. Foster & Bro. Co., 100 Richmond St., Providence, R. I.; Strobell & Crane, 42 Hill St., Newark, N. J.; Wightman & Hough Co., Providence, R. I., make these goods in a size between a 50 cent piece and a dollar.

STEBBINS, Va., Oct. 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please give me the address of some reliable parties who deal in sewing machine needles and supplies for all kinds of sewing machines. Names given must be wholesale dealers, as I wish to lay in stock of same. By replying you will greatly oblige.

Very respectfully,

J. T. MILLS.

ANSWER:—Among wholesale dealers in sewing machine needles and supplies are: The Durbrow & Hearne Mfg. Co., 12 Wooster St.; C. B. Barker & Co., Ltd., 72 W. Houston St.; John Thornton & Co., 359 Broadway, and O. J. Ahlstrom, 529 Broadway, New York. In addition to these, such goods can undoubtedly be obtained from the Wheeler & Wilson Mfg. Co., 833 Broadway; Wilcox & Gibbs S. M. Co., 658 Broadway; Singer Mfg. Co., 561 Broadway, New York, and sewing machine companies generally.

PACIFIC GROVE, Cal., Oct. 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

Some time ago I saw the advertisement of manufacturers of manicure steel for mounting in silver handles. I think it was in THE CIRCULAR that I saw it, but cannot now find it. Can you give me the address of manufacturers or importers of such steel articles? Yours respectfully,

EDWARD B. LEWIS.

ANSWER:—The ad. referred to was that of Schulder Bros., 545 Pearl St., New York; Krusius Bros., 373 Broadway, New York, and Vom Cleef & Co., 105 Duane St., New York, are also importers of these goods.

New York Notes.

The F. W. Gesswein Co. have entered a judgment for \$94.64 against Simon Baruch.

Ernest Adler has satisfied a judgment for \$8,667.50, entered by F. Zuckerman, June 18, 1895.

Ludwig Nissen & Co. have entered a judgment for \$463.94 against Lafayette B. Gleason.

Joseph S. Jantzen, of Kraus & Jantzen, 74 University Place, has a judgment entered against him for \$147.33.

Mr. and Mrs. Geo. E. Fahys recently returned from a two weeks' coaching trip through the Berkshires, on which they were accompanied by six friends.

Daniel W. Johnson is alone continuing under the old firm name the business formerly conducted by the firm of E. S. Johnson & Co., at 26 Maiden Lane.

F. W. H. Schmidt, Chicago, Ill., and Wm. Hamilton & Co., Providence, R. I., have applied for membership in the New York Jewelers' Board of Trade.

S. C. Scott Mfg. Co., of New York city, have incorporated to deal in jewelry and silver ware; capital, \$10,000, and directors: Samuel C. Scott, 240 Washington Ave., Brooklyn, and two others.

The Fairchild & Johnson Co., of New York city, have incorporated, to manufacture gold and silver ware, etc.; capital, \$25,000, and directors: Ephraim S. Johnson, 46 Maiden Lane, New York, and two others.

President A. J. G. Hodynpyl, of the New York Jewelers' Board of Trade, and his wife, yesterday celebrated the golden anniversary of their wedding at their home, 43 Seventh Ave., Brooklyn. The celebration was the occasion of a gathering of their children and grandchildren.

A large quantity of jewelry, watches and ornamental household articles is among the articles which Wm. M. Hoes, the public administrator of New York county, advertises that he will sell at public auction. The sale will be held at 5 Duane St., New York, to-morrow at 10 o'clock A. M.

Theodore B. Starr, 1126 Broadway, is among the merchants who have protested to the Commissioner of Highways against two big poles erected by the Democratic State Committee. The poles are north of 25th St., while the political headquarters are in the Hoffman House, south of that street. The merchants contend that the banner should be in front of the building containing the headquarters.

Nathan Stoppiella, a Williamsbridge jeweler, last week caused the arrest of Joseph Carrella, a saloon keeper, of 236 E. 75th St., whom he charged with attempting to settle a debt with a fraudulent \$10 bill. The bill in question had been raised from \$1. In the Yorkville police court the prisoner said the bill had come to him in the regular course of business. He was remanded to the custody of the Federal authorities.

Dr. Walter A. R. Vanneman, of Newark, was arrested last week on a body execution issued at the instance of Stephen Messerer, a jeweler at 15 Springfield Ave., Newark. Several months ago the latter sold Vanneman and his wife some diamonds, which were to be paid for on the instalment plan. Shortly afterward Vanneman and his wife separated, the latter keeping the diamonds. There was \$209 still due

on the diamonds, and as Messerer could not collect he sued, and got a District Court judgment. Vanneman was released on the ground that a body execution cannot properly issue on a docketed judgment of the District Court.

Thief Caught While Helping Himself to Goods in a Jeweler's Window.

WICHITA, Kan., Oct. 20.—One of the boldest burglaries perpetrated in Wichita recently occurred Monday night about 12 o'clock, when the jewelry store of Agnes Sommer, 316 E. Douglas Ave., was broken into and robbed. About midnight, Clarence Cone heard glass falling on the sidewalk and saw a man run to Lawrence Ave. and turn south. Mr. Cone went to investigate and found that the first window of Miss Agnes Sommer's store had been broken. He then went after a policeman, as the officer of that beat had just gone to the police station on business. When Cone and an officer got back they discovered the thief standing in front of the broken window very busily engaged in picking out pieces of jewelry from the window display and putting them into his pocket. So intent on his work was the thief that he did not hear the officer approach until it was too late to escape. Then he began to frantically throw the jewelry back into the store, but when seized he still had about \$50 worth of rings, chains, gold spectacles, locketts and other small articles in his pockets.

At the police station the thief gave the name of H. Owens, and was locked up. Owens has been in town for some time and has been under suspicion on several occasions. He sometimes goes by the name of Bob Brooks and is also called Bob Owens. He has but one hand, the other having been cut off.



A. & B.

HEADQUARTERS

FOR

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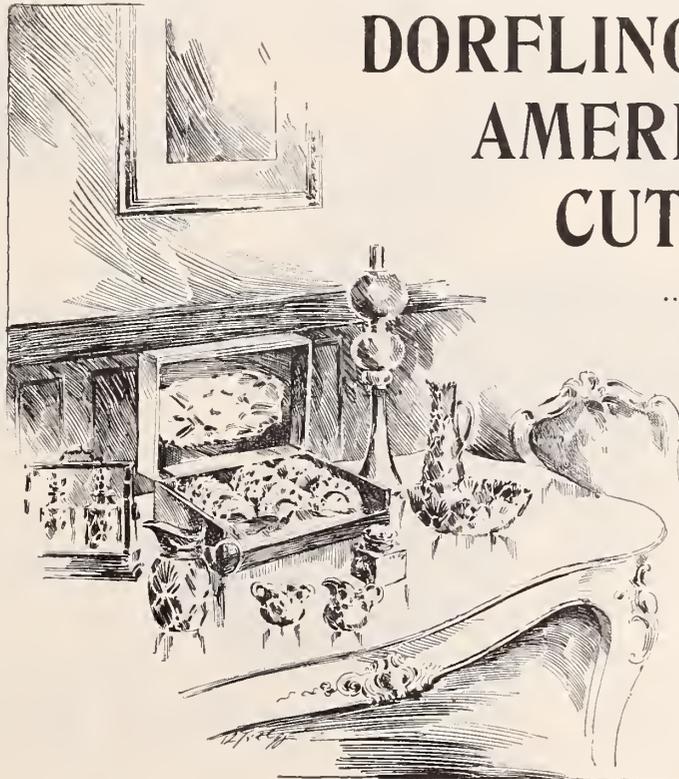
Fine Wheel and Pinion Cutting.

The Australian Opal Co.

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Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.



**DORFLINGER'S
AMERICAN
CUT GLASS**

....FOR....

**WEDDING
GIFTS.**

Trade Mark on each piece.

915 BROADWAY
AND
36 MURRAY ST.,
New York.

New York Wholesale Jewelers will close early on Saturdays.

At the meeting of the board of directors of the New York Jewelers' Board of Trade, held on Oct. 13, 1898, it was resolved that a petition be circulated in the trade for early closing on Saturdays as follows:

We, the undersigned, hereby agree to close our respective places of business on Saturdays, from Sept. 1 to May 31 (except during the month of December) at 3 o'clock P. M.:

The signers of the petition are as follows:

Aiken, Lambert & Company, Aiken, Lambert Jewelry Company, Allen & Jonassohn, American Watch Case Company, Ansonia Clock Co., Australian Opal Co., Avery & Brown, William Bardel, H. F. Barrows & Co., Bates & Bacon, Irving Baum, H. & E. O. Belais, Bergstein & Son, I. M. Berinstein, S. & I. Berman, Julius Bernstein, Biny, Dryfus & Co., Philip Bissinger & Co., R. Blackinton & Co., W. & S. Blackinton, Block & Bergfels, J. B. Bowden & Co., C. G. Braxmar, T. B. Bynner, Carter, Hastings & Howe, Henry D. Clark & Son, Caleb K. Colby, Cooper & Forman, C. Cottier & Son, Courvoisier-Wilcox Mfg. Co., Hipp, Didisheim & Bro., Eichberg & Co., Elgin National Watch Co., Monroe Engelsman, Joseph Fahys & Co., Jos. H. Fink & Co., Flint, Blood & Co., Fox & Co., Joseph Frankel's Sons, Henry Froehlich & Co., Gattle, Ettinger & Hammel, Geo. A. Gerlach & Co., W. L. Gilbert Clock Co., Henry Ginnel & Co., Adolph Goldsmith & Son, Ingomar Goldsmith & Co., Goodman Bros., John R. Greason & Son, Adolf J. Grinberg & Co., Hammel, Riglander & Co., J. Heilbronn & S. Marchand, Henry S. Herzog & Co., Joseph Herzog & Co., Heyman & Kramer, Hills & Whitbeck, Leon Hirsch, Sig. Hirschberg, Hirsch & Hyman, Hodenpyl & Sons, E. Howard Watch Co., Hubbard & Co., Jung, Staiger & Klitz, Fred. Kaffeman, Arthur J. Kahn & Co., L. & M. Kahn & Co., David Kaiser & Co., E. Karelson & Co., Henry Karsch, Ketcham & McDougall, Keystone Watch Case Co., Julius King Optical Co., Moritz Kollender, S. Konijn & Co., John Lamont, Lassner & Nordlinger, Herman Levy, Frederick W. Lewis & Co., Albert Lorsch & Co., A. Lounsbury & Son, Low, Weinberg & Co., I. Macler, Chas. G. Malliet & Co., Martin, Copeland & Co., David Marx, Marx & Brod, Mathey Bros., Mathez & Co., Metzger-Stein Co., Ludwig Nissen & Co., Isidore Ollendorff, Zach. A. Oppenheimer, Oppenheimer Bros. & Veith, Osborne Bros. Co., Pickering & Quintard, W. G. Pollack & Co., Morris Prager & Co., Jules Racine & Co., Enos Richardson & Co., Ripley-Howland Mfg. Co., Robbins & Appleton, Edmond E. Rob-

ert, The Roy Watch Case Co., Levi W. Rubenstein, Rubenstein Bros., John F. Saunders, Mrs. M. Schaefer, John Scheidig & Co., Schulz & Rudolph, Andrew K. Shiebler & Son, Simnock & Sherrill, Sloan & Co., Alfred H. Smith & Co., William Smith & Co., Solidarity Watch Case Co., Samuel Sondheim, Sam Stern & Co., Stern Bros. & Co., Byron L. Strasburger & Co., Susfeld, Lorsch & Co., Seth Thomas Clock Co., Gustave Walter Optical Co., Way & Co., Nathan J. Weil, Wendell & Co., Hayden W. Wheeler & Co., Louis Witsenhausen, A. Wittnauer, Chas. F. Wood & Co., John R. Wood & Sons, F. D. Yerrington, Phillip Zellenka & Son, H. Zimmern & Co., Rees, Zimmern & Co., T. Zurbrugg & Co., New Haven Clock Co.

Adolph Ludeke Sustained in His Performance as Assignee of E. A. Thrall.

A controversy between Edwin A. Thrall and Adolph Ludeke, which has been lasting for nearly two years, has been definitely settled by an opinion of the Appellate Division of the New York Supreme Court, handed down Friday. Mr. Thrall, who was formerly a retail jeweler at 3 Maiden Lane, assigned to Mr. Ludeke on Jan. 30, 1896. The creditors of Mr. Thrall have all been paid in full and the controversy has been soldly between the assignor and the assignee. Mr. Thrall had a lease of his Maiden Lane store for the term of six years from May 1, 1894. By the terms of this lease he was to pay \$8,000 a year for the first three years and \$9,000 a year for the last three years. The premises could not be assigned or sub-let without the consent of the landlord.

The controversy between Mr. Thrall and Mr. Ludeke grew out of the payment by the assignee of \$2,500 to Byam K. Stevens in full settlement of all the claims under the lease which had over four years to run at the time of the assignment. This agreement with the landlord was made by advice of counsel and under the direction of an order from the Supreme Court. When the accounts of the assignee were to be settled before a referee, Mr. Thrall objected to allowing the money paid to the landlord in

settlement for the lease to be charged to the account of the estate, and the referee and the Court which sustained him charged the assignee personally with this payment mainly upon the ground that he exceeded his power in that he was limited by the terms of the assignment to the payment of past debts. The \$2,500 payment was considered by the referee and the Court as payment on new debts created subsequent to the assignment.

Mr. Ludeke appealed from the decision of the Supreme Court on this report to the Appellate Division of the First Department, and this body in their opinion handed down last week unanimously sustain the assignee. In brief they show that the assignee was directed by the assignment to pay debts due and to grow due and which were payable under the existing contracts. Here the claim was for the rent to grow due under the lease. They think, therefore, that the payment in question was a just settlement of an obligation for which the assigned estate was liable, and that it should have been allowed to the assignee. They also say that under the circumstances Mr. Ludeke's action in the matter was both judicious and proper. The order confirming the referee's report is, therefore, to be modified in accordance with this opinion, overruling Mr. Thrall's objection to the payment in question. The costs of the accounting and of the appeal are allowed to Mr. Ludeke, to be paid by Mr. Thrall.

If comfort and elegance make a happy combination, this is achieved by the Aude-mair achromatic opera glass with the Spencer patented focusing handle. This device does away with the feeling that the two may become separated, thereby losing the utility for which such combinations are made. The Spencer Optical Mfg. Co. are to be congratulated upon this their latest triumph in the field of optics

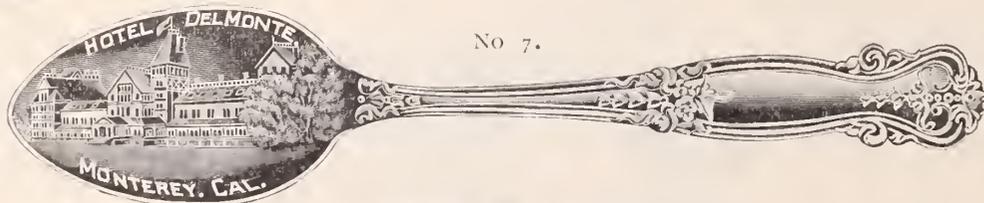
5 O'CLOCK TEA SPOONS.

CUTS ACTUAL SIZE.

...TERMS...



3 per cent. 10 days;
30 days, net.

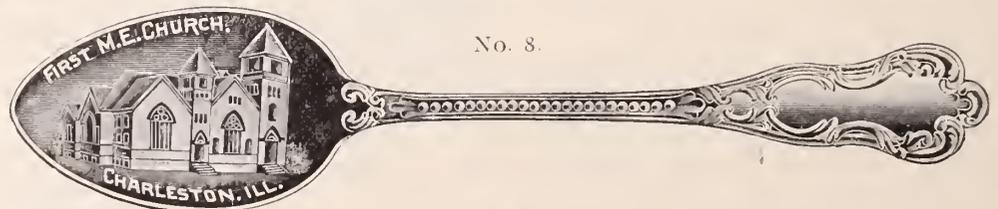


All goods
shipped
F. O. B.
Providence.

Price-List:

- Plain Gold Bowls, - - - - \$6 00 dozen.
- Any Name Engraved in Gold Bowls, - - - - 7 50 "
- Any Building Engraved in Gold Bowls, 10 00 "
- Any Name Etched in Plain Bowls, - - - - 6 75 "
- Any Building Etched in Plain Bowls, 10 00 "
- Any Name Etched on Handles, - - - - 6 75 "
- Any Buildings Etched in Bowls, with any name Etched on Handles, 12 00 "

These prices are for Spoons and Work complete



Portraits, Monuments, Boats, Landscapes,
Bridges and Special Designs
all cost the same as Buildings.

STERLING SILVER.
.⁹²⁵ fine.
1,000

Simmons & Paye,

"The Souvenir House,"
129 Eddy St., Providence, R.I.

"Something New Every Day."

Canada and the Provinces.

TRADE CONDITIONS.

Montreal wholesalers and retailers report an exceptionally good Fall trade to date and the brightest of prospects for Xmas and the New Year, although that is perhaps looking rather far ahead. Dealing with the present, the American Waltham Watch Co. report Canadian trade so good that they have great difficulty in filling their orders for some grades of movements, and the jobbing trade are doing well, especially in novelties. Simpson, Hall, Miller & Co. report an exceptionally good season's trade in silver ware.

F. W. Drake, jeweler, formerly of Halifax, has removed to Middleton, N. S.

Cline & Binkley, jewelers, will commence business at Hamilton, Ont., Nov. 1.

Joseph Stanley, jeweler, Toronto, has given a renewal chattel mortgage for \$1,272 to A. H. Dewdney.

Max Isenstein, representing the Champion Mfg. Co., New York, called on the Toronto trade last week.

Samuel Cohn, optician, and wife, Toronto, have given a renewal chattel mortgage to N. Goldnamer, for \$378.

Harry Chillas, son of Geo. Chillas, jobber, Montreal, has obtained a position with the Gorham Mfg. Co., New York.

B. Savage, of Savage & Co., Guelph, who went south some months since for his health, has returned home much improved.

A. A. Abbott, Canadian manager of Smith, Patterson & Co., has been confined to his home in Montreal with an attack of rheumatism.

Levy Bros. Co., wholesale jewelers, Hamilton, Ont., contemplate removing to Montreal, Que., but the date has not yet been decided upon.

John Wanless & Co., 168 Yonge St., Toronto, recently enlarged and greatly improved their general office and the office for jewelry and watch orders.

The offer made by the insolvent, E. L. Williams, Fort William, of 50 cents on the dollar in cash, has been accepted and Mr. Williams will continue the business.

E. C. Fitch, president of the American Waltham Watch Co., was in Montreal last week, and afterwards went to Toronto, accompanied by A. R. Harmon, Canadian manager of the company.

In the third quarter of the year the Canadian jewelry failures were three and the liabilities \$7,300, compared with one in 1897, with liabilities \$475, and five in 1896, with liabilities \$8,310.

Recent visiting out-of-town jewelers to Montreal were: J. H. Kacicot, St. John's, Que.; P. Calloza, Chicoutimi; L. T. Armand, Quebec; A. Cartier, St. Jerome; D. Vallee, Three Rivers; J. E. René, Nicolet, and A. J. Bergeron, Three Rivers.

Alfred Eaves, jobber, Montreal, is on a visit to Colorado Springs, where his wife is convalescing. J. A. St. John, of the same firm, was taken ill with a slight attack of typhoid fever while at Quebec. Willie Hays is on his eastern trip.

The manufacturers of watch cases, jewelry, etc., in the Dominion continue to be much concerned respecting the proposed free trade in their manufactures with the United States. Even now they consider that the protection is no more than suffi-

cient to protect their industries, and they are certain that, if free trade arrives, the immense establishments of their American neighbors will make competition hopeless.

A. J. Whimby, of Simpson, Hall, Miller & Co., has just completed making extensive alterations and improvements to the handsome showrooms occupied by the firm on Notre Dame St., Montreal. The most noticeable change is in the show windows of the store, which have been entirely remodeled and enlarged so as to enable the firm to make a far larger and better display of goods.

The Fenian raid medals for the Canadian veterans will not be ready before May next. The Minister of Militia has fixed upon a design, which will no doubt be executed

without delay at the Royal Mint. The medal will be of silver. The obverse will bear the usual Imperial army long service medal design. The reverse consists of the British ensign floating in the breeze, surrounded by a handsome wreath of maple leaves, and crossed latitudinally by a straight bar bearing the word "Canada." The name of the recipient will be placed on the edge. As the medal is to serve the purpose of a general service medal, there are added three clasps, bearing the following inscriptions respectively: "Fenian raid, 1886." "Fenian raid, 1870." "Red River, 1870."

The Elmira, N. Y., *Advertiser* of Oct. 14 contained a lengthy sketch of D. M. Slater, jeweler, 210 E. Water St., that city.

S. STERNAU & CO.,

Office, Factory and Salesrooms,

193 Plymouth Street, BROOKLYN, N. Y.

Display Handsome New Lines Of

**Chafing Dishes,
Kettles, Trays,**

**CRUMB TRAYS and SCRAPERS, BREAD
BASKETS, ETC.**



New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

**THEY are Cheap ; THEY Reduce Wear and Tear of the Case ;
THEY Protect from all Ordinary Magnetic Influences.**



**Perfect in
Action.
Convenient
in Use.**

**Educate
Your Customers
by Talking
up
Ajax Watch
Insulators.**

**MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.**

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

Trade Gossip.

Following up his letter of thanks, Captain C. B. Sigsbee, U. S. N., paid a personal visit to the office of the W. F. Doll Mfg. Co., 9-13 Maiden Lane, New York, to reiterate his appreciation of that concern's gift to him, consisting of a watch case made of steel taken from the late United States battleship *Maine* and fitted with the American Waltham Watch Co.'s movement named "Dewey" in honor of the man who first remembered the ship in question.

Deutsch Bros., 14 E. 17th St., New York, have just placed upon the market a striking novelty in the shape of leather goods made of walrus hide. This hide, in order to be rendered sufficiently thin and pliable, must undergo a special process of tanning hitherto unpracticed. Deutsch Bros. are the first leather goods manufacturers, so far as known, who have gone to the expense and trouble of devising a treatment for walrus hide that will make it adaptable to bags, pocket books and kindred articles. Considering the value of a hide in its unprepared state, the finished articles are very reasonable in price. A number of shades

are shown, each comporting with the latest dictates of fashion.

With designers of the world for the past 50 years searching for ideas appropriate for silver, it would seem as though a pattern striking in its absolute originality were now well nigh impossible. Yet at first sight the new Fall pattern of the Towle Mfg. Co. shows the falsity of this surmise. It is called the "Georgian," the treatment being after the architecture of the Georgian era. The upper half of the handle is a modification of the Ionic column, narrowing toward the shank, and a festoon of roses is draped from the capital. Above the capital is a basket pattern surmounted by three full-blown roses. The shank is finely grooved, and where it joins the bowl is embellished with an expanded scroll, flanked on each side by eagle's talons. A particularly striking feature of the "Georgian" is the effect of the French gray finish with which the concave grooves of the handle are treated—a treatment that gives the pattern a particularly rich and heavy appearance. The illustrations on page 41 of this issue well show the design; its richness of appearance requires a personal

inspection. The "Georgian" is made up in complete table service. In speaking of its selling qualities, Manager Todd says: "We never placed a pattern so easily."

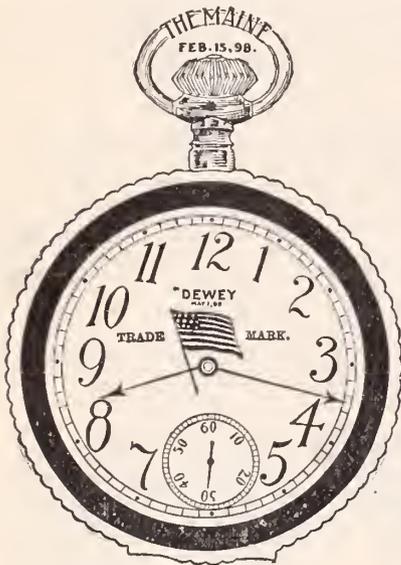
The Mossberg & Granville Mfg. Co., Providence, R. I., have produced a new press, illustrated in their advertisement in another part of this issue, which has been gotten out particularly with reference to the manufacture of toilet articles so popular at the present time. The company found that there was a demand in the market for a screw press with large die space, to accommodate the large dies for brush and mirror backs and other articles of toilet ware. This work can perhaps be done better on a hand press than with power, for the stock being very thin and needing to be well placed on the die before cutting, the power required is very small. The Mossberg & Granville Mfg. Co. have sold a number of these presses to manufacturers in Providence and vicinity who make a specialty of silver toilet ware, and the presses fulfill the requirements in every respect. Manufacturers should note that the company have these presses ready for immediate delivery.

A catalogue distinctive among catalogues is the 1899 publication of S. F. Myers Co., 48 and 50 Maiden Lane, New York. An experience of 25 years in building an annual issue is illustrated to a large extent by the elaborate, complete and handsome volume which this firm are now distributing free among dealers, a book of nearly 1,000 pages. An idea of the value of this admirable work may be obtained from the fact that it illustrates only the choicest designs from the firm's 22 different departments, each department being practically a business of its own and under capable individual management. They cover, as their regular advertisements read, everything that pertains to jewelry and kindred lines. To mention the articles illustrated therein would require an index larger than this page, and for a further idea of the completeness of the illustrated assortments, we would mention there are alone over 2,000 distinctive illustrations of badges and emblems; over 1,000 different designs in silver novelties; over 1,000 different designs in diamond jewelry, and nearly 1,000 designs in fine watches; there are over 50 pages which refer to their musical department; over 50 pages alone for their optical department; over 100 pages for their silver ware department, and very complete assortments from their jewelry, material, cut glass, gold pens, photographic supplies divisions, really covering the field of everything that a jeweler or he who handles jewelry can require. Being manufacturers and importers gives this firm a decided advantage as wholesale jewelers. Concentrating under one roof so many various and distinctive lines they avoid many unnecessary expenses and can afford to quote unexampled figures. Their figures being based on close to cash value, their terms are also limited to close to cash terms.

J. C. Gutschall has removed from Blain, Pa., to Reedsville, Pa.

Joseph W. Northwood, Jersey City, N. J., has transferred his business to his wife, Mrs. Bessie Northwood.

TRADE-MARK.



Spanish War Souvenirs.

Dewey and Hobson watch movements. Maine cases made of steel from the Battle Ship Maine, with gold filled centers; perfect time keepers.

Dewey, 16 size, in Maine Case, Retail's for \$6.00.
Hobson, 0 size, for \$8.75.

Send for Catalogue, Discounts, etc.

W. F. Doll Mfg. Co.,

No. 13 Maiden Lane,
New York.

Easy to Buy

Easy to Work . . .

Tells the whole story of the

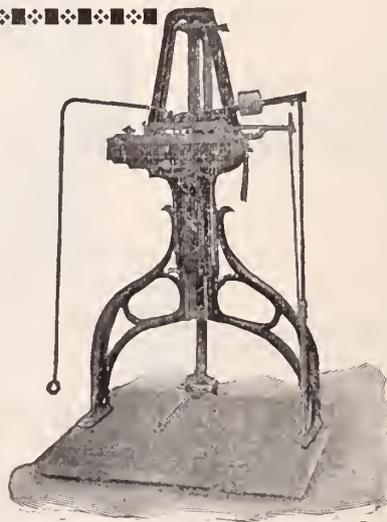
Eaton-Engle Engraving Machine.

Any amateur can produce upon it work as good as that of the professional engraver.

YOU NEED ONE!

EATON & GLOVER,

111 Nassau St., New York.



Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION WANTED AT ONCE by a first-class watchmaker and jeweler; must be steady; own tools. Address E., care JEWELERS' CIRCULAR.

SALESMAN in retail store; young man with four years' experience; best of reference; moderate salary. Address "Permanent," care JEWELERS' CIRCULAR.

SITUATION WANTED by young man, age 21, as salesman, clock and jewelry repairer; three years' experience; best reference. Address P. O. Box 314, Montgomery, N. Y.

WANTED—A POSITION by first-class manufacturing jeweler and diamond setter; 25 years' experience; state salary in first reply; west preferred. Address Box 255, Gainesville, Tex.

I HAVE HAD in my employ expert watchmaker and good engraver; he wants position in Pennsylvania or Ohio; has tools; if you want good all-around man write me. J. F. Butler, Potsdam, N. Y.

FIRST-CLASS WATCHMAKER and optician, good engraver, salesman, diamond setter and jewelry repairer, wants permanent position; 31 years old; 14 years' practical experience; can take charge of store if necessary; have tools and trial case; state salary in first letter; A1 reference. Address E. M. F., care JEWELERS' CIRCULAR.

Help Wanted.

WATCHMAKER, JEWELER AND ENGRAVER at once; state wages and reference. I. B. Powell, Adams, Mass.

YOUNG MAN as salesman for New York and neighboring cities to carry a general line of jewelry. Address Salesman, care JEWELERS' CIRCULAR.

WANTED—Good jewelry repairer and setter, who can engrave some and can assist on watches. Address Wilhelm Thonstrup, Port Jervis, N. Y.

WANTED—FIRST-CLASS jewelry jobber and clock repairer for two months; must be A1 workman. Address Taylor & Gregory, Derby, Conn.

WANTED—Man to work on draw bench and do other work in pencil case factory. Address or apply to Edward Todd & Co., 9 E. 16th St., New York.

WANTED, NOV. 1ST, young man as assistant, to work at watch and clock repairing; write, state terms and give references. M. A. Kindig, Winfield, Kansas.

WANTED AT ONCE—Strictly first-class watchmaker and engraver; send reference and sample of engraving in first letter. Address Faust & Sterner, Allentown, Pa.

WANTED AT ONCE, FIRST-CLASS WATCHMAKER who speaks English; \$15 per week; references required; permanent position to right man. S. Kronholtz Stamford, Conn.

WANTED—A GOOD ENGRAVER; must be a young man of good address and willing to make himself useful and to wait on customers. Address Alexander & Williamson, Troy, N. Y.

WANTED—Good watchmaker, one who understands optics, plain engraving, capable of running a store; permanent position; must have A1 references; location about 50 miles from New York. Address "H. L. C.," care JEWELERS' CIRCULAR.

WANTED—In a large first-class house, a man about 35 years' old, of good address, and thoroughly familiar with fine watches, to receive and give out watch work; salary \$20 to \$25 per week according to ability. Call or address K. B. C., care JEWELERS' CIRCULAR.

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WANTED AT ONCE, AN ENGRAVER, watchmaker and jeweler; only such need apply as are thoroughly competent all around and accustomed to waiting on fine trade; submit samples of engraving and give references in first letter; salary \$18 per week. Address Jeweler Dickinson, North Adams, Mass.

WANTED—COMPETENT WATCHMAKER, engraver and salesman single man preferred; must have first-class reference as to character and ability; permanent position for competent workman; no other need apply. Send reference, age, sample of engraving and state salary expected in first letter. Frank B. Thayer, Memphis, Tenn.

Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

To Let.

STORE AND OFFICES TO LET; rent \$150 and up; also for light manufacturing. 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

WANTED.—Experienced man with capital, to become interested in a concern manufacturing silver novelties; one possessing these qualifications will find it to his advantage to address "O. G.," care Jewelers' Circular.

Having decided to retire from business on or about January 1st, 1899, we offer, at an exceedingly reasonable figure, our PLANT, PERFECTLY EQUIPPED with the MOST MODERN MACHINERY and TOOLS for manufacturing Silverware and Jewelry, to be taken possession of at once or at the convenience of the purchaser.

An early inspection invited.

S. COTTLE CO.,

*Jackson Building,
Union Square, N. Y.*

Holiday Goods...



The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.



The New England Watch Co.

WATERBURY, CONN.

Connecticut.

Simpson, Hall, Miller & Co., Wallingford, began on 13 hours' time, Oct. 20, in the sterling silver department.

Fred Hopkins, of Palmer, Mass., is in charge of the watch and jewelry repairing department at F. E. Peckham & Co.'s, Bradford, in the absence of Harry Hall.

Nathan Humes died recently at his home near Central Village. He had been ill several months with consumption. He had for many years followed his trade, that of a jeweler.

The Westfield Silver Plate Co.'s factory, Westfield, narrowly escaped being set on fire by a burning building next door, Thursday night. By great exertion the firemen saved the factory unharmed.

The case of the E. Ingraham Co. vs. the E. N. Welch Mfg. Co., Forestville, claiming an infringement of a patented clock base, will be heard on an appeal from Judge Townsend's decision in the lower court.

P. T. Ives, jeweler, Meriden and Wallingford, has just received the Wallingford High School pins for the class of '99. They are diamond shaped, made in blue and white, and the inscription W. H. S. '99 appears on the front and a solid gold pin on the reverse side. They are very neat class pins.

S. B. Barry, the southern representative of the Meriden Britannia Co., is home after a 12 weeks' trip through the southern States. Mr. Barry returned north much earlier than he intended, as the yellow fever scare had stopped business in many sections, and the quarantine regulations made traveling difficult.

A suit brought by Edmund Zernitz, jeweler, 916 State St., against attorney Martin Conlon, one of New Haven's best known lawyers, to recover \$40 for jewelry, was on trial in the civil side of the Common Pleas Court last week. Zernitz claims that the lawyer purchased the jewelry three years

ago and has not paid him for it. Conlon has put in a counter-claim against the jeweler for services rendered. He claims that Zernitz is indebted to him for a good deal more than the sum involved in the bill for jewelry.

Springfield, Mass.

Jeweler Luke S. Stowe, while managing one of the biggest jewelry firms of the city, finds time to interest himself in the game of golf. He has donated to the Country Club governors a handsome prize cup of silver, standing 10 inches in height.

Jeweler F. E. Ladd, of this city, a few days ago celebrated his fifteenth wedding anniversary and incidentally at the same time practically observed the fifteenth anniversary of his entry into business for himself. Regarding the prospects for business in this part of New England, Mr. Ladd said: "The outlook for business is perceptibly better; mostly in the finer goods, diamonds and that class. Trade is calling a great deal more for the finer class of goods than it did a year ago, and I have no reason to complain of what the future seems to have in store for us."

Utica, N. Y.

STATE OF TRADE

The retail trade report an increase of business, with prospects of a substantial gain in the near future. Orders are being placed to meet the demand. Abelson & Liberman, jobbers, report a steady gain and are looking forward to a thriving business this Fall and Winter, so much so that they have put out another traveler to meet the demand upon them.

The auction of C. H. Schiller continues, with a steady sale.

Geo. W. Hoff has inaugurated an auction sale at his store, 90 Genesee St., to reduce stock.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED 1850. **C. F. RUMPP & SONS,** TRADE MARK
FINE LEATHER GOODS,

Fifth and Cherry Streets, Philadelphia: Special Catalogue for Jewelers. New York Salesrooms: 621 BROADWAY.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N. Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854 MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

The chrysoprase, a popular stone in the days of Queen Anne, is talked about as a thing to be revived. It is of a fine apple green color, and Oriental natives hold it as exceedingly "fortunate"—two facts likely to recommend it to favor. For any pretty new "lucky stone" is sure of a welcome and the admiration for attractive shades of green manifests itself strongly in jewelry now as it has done heretofore in dress and house decorations. The Prince of Wales is credited with launching this new fancy, having shown a marked predilection for the chrysoprase in the wedding gifts which he has made this season. Jewelers abroad have utilized it in small brooches, charms and lockets, and it affords a very pretty color contrast when set with pearls.

Among fancies in bracelets figure the chain and padlock, a peculiar contrivance called "secret engagements," curb chains with alternate centers such as pearl and ruby, slender single chains with jewels *en cabochon*, bands both wide and narrow, watch bracelets and many unique patterns that testify to the vogue of this ornament.

Included among pretty single pieces of handsome cut glass suitable for wedding gifts are round or heart shaped handled bon bon dishes, deep celery trays, ice cream, olive and salted almond dishes in novel designs, and nut bowls and salad bowls of rich floral patterns.

A standard chatelaine attachment nowadays is the little flat, round or heart shaped affair, beautifully carved and sometimes jeweled, which reveals its mission only when turned over so that the reverse side may mirror the fair wearer's countenance.

A very handsome combination in half hoop rings was noted in the alternation of emeralds with diamonds.

Stars of pearls are a pretty conceit in

bridal jewelry, three of them furnishing the fastening for the veil.

A newly imported flower holder of Austrian china shows an attractive feature in a center strip or handle across the top, which is both a convenience in lifting and an aid to unusual arrangement of flowers.

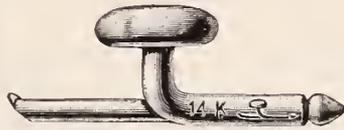
The California Mariposa pottery com-

mands admiration from its beautiful coloring and glaze. Softly blended olive and buff represents the general hue, with dark green floral ornament under the glaze.

Cauldon and Minton chinas, with decorations by special artists in game and fish, fruit and flower painting, and border finish in acid gold work, commend themselves to those who seek costly and exclusive styles.

"Nothing Succeeds Like Success."

The New



Larter Stud

Is creating talk and having a great sale.

Overcomes all objections to the Spring Back Stud.

Fits any style shirt with button holes or eyelet holes, without annoyance of working out of shirt or fear of loss.

Is made in 14k. Gold in one hundred and sixty different patterns and sizes.

Ask to See Them. Write

LARTER, ELCOX & CO.,
21 and 23 Maiden Lane, New York.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & Co.

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, N. Y.

JOHN C. DAY. SAMUEL CLARK. FRANKLIN DAY. WALLACE S. CAMPBELL. WALTER R. SHUTE. WILLIAM A. COBB.

SPECIALTIES IN
Gold AND Silver
MOUNTED
Side Combs AND
Ladies' Hat Pins
IN THEIR FAMED
Vermicelli AND
Shot Work,
Plain and Whole Pearl Set

**SPECIALTIES IN
GLASS FOR MOUNTING.**

We desire to call the attention of SILVERSMITHS AND MANUFACTURING JEWELERS to our line of Cut and Pressed Glass for Mounting.

Pomades, Powders,
Creams, Puffs,
Cigarette and
Cigar Jars.



351. Mucilage.

**Cut Pungents
a
Specialty.**



402. Puff.



26. Puff.



31. Cigar Jar.

Made in Cigar, Puff, Cigarette and Vaseline.

A visit to our showrooms will prove interesting and valuable.

Fostoria Glass Co.,
66 West Broadway,

FACTORY:
MOUNDSVILLE, WEST VIRGINIA. NEW YORK.
ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.



600. Puff.

News Gleanings.

John Donohue has opened a new jewelry store in Faribault, Minn.

W. T. Jones, Jr., has opened a repair shop in Centerville, Md.

E. E. Wheeler, Paullina, Ia., has given a chattel mortgage for \$47.

Frank J. Hartley, Kansas City, Mo., has sold real estate valued at \$4,500.

Charles Blades, Junction City, Kan., has given a realty mortgage for \$400.

M. C. Boice, Aberdeen, S. Dak., has given a realty mortgage for \$500.

S. E. Markle recently commenced in the jewelry line in Las Vegas, N. M.

W. C. Shamel, Almena, Kan., is in receipt of a warranty deed for \$50.

G. Post has purchased the stock of jewelry of W. H. Cock, Wellman, Ia.

W. H. Watkins has closed up his jewelry repair shop in Afton, Ind. T.

T. Y. Richardson, Spangle, Wash., has purchased real estate valued at \$700.

Theodor C. Bothman has opened a new jewelry store at 225 Broad St., Elizabeth, N. J.

H. C. Leach has sold out his entire stock of jewelry in Caruthersville, Mo., to Field & Gordon.

G. A. Bahn, formerly in the jewelry business in Austin, Tex., has been sued on account for \$177.

The store of H. A. Graves, North Adams, Mass., has been attached by the Orient Cycle Co.

The jewelry store recently opened in the Norwood building, Brewer, Me., by W. T. Smith has been closed.

W. E. Dalton has opened a jewelry business in Newark, Del., in the store formerly occupied by D. Stanhope.

Louis D. Penn has made a general assignment of his stock of jewelry in McKinney, Tex., to F. M. Cain.

C. E. Walker has taken charge of the jewelry store he recently purchased from Baily & Son, Mt. Sterling, Ia.

William H. Elliott, jeweler, Manchester, N. H., and Mrs. Helen M. Jones were united in marriage a few days ago.

J. W. Dunlap, Greenville, Pa., has removed to a new store in that town.

The new jewelry store of W. M. Reed, Athol, Mass., was opened a few days ago.

J. W. Langley has opened a stock of goods at Sylacauga, Ala., one of the most progressive small towns of the State.

O. E. Ellefson, of Blanchardsville, Wis., has bought out the jewelry business of Wetzel & Son, Tomah, Wis., and has taken possession. Mr. Ellefson is a practical jeweler and has been in the business for several years.

Chas. F. Cross, Gadsden, Ala., is adding to the large stock he already carries. This is made necessary by the building of the new cotton mills just outside the city and the consequent increase in population.

The biggest business of their history is now being done by the C. N. Maxwell Jewelry Co., Tuscaloosa, Ala. They now carry a big stock of pianos, organs, etc., and find that their business in that line is very profitable.

The Knepfley Jewelry Co., of Dallas, Tex., have incorporated; capital stock, \$50,000; purpose, selling jewelry, art goods,

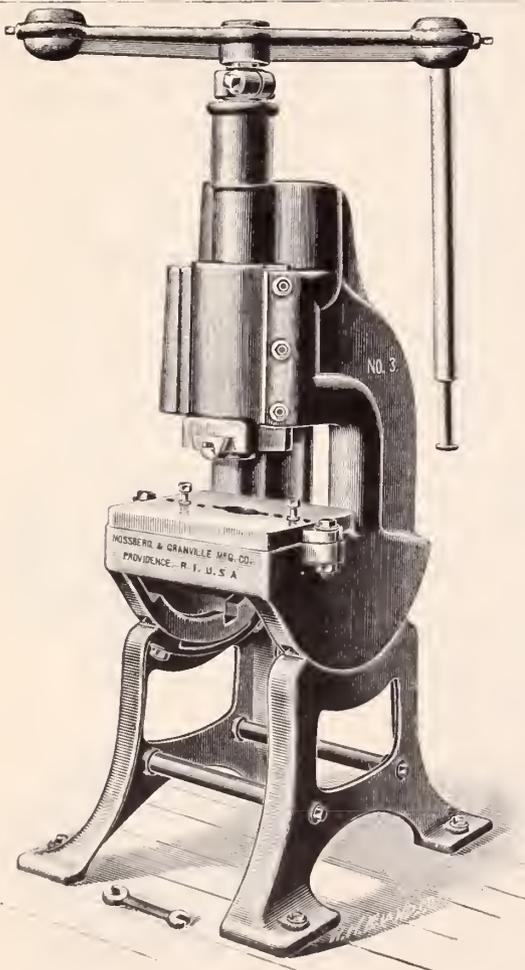
stationery, bicycles and other goods, wares and merchandise; incorporators, J. E. Mitchell, W. T. Simmons and W. T. Camp.

About five o'clock Oct. 18 a sudden gust of wind swept along W. 3d St., Williamsport, Pa., and found the large glass case, containing jewelry in front of the store of Rubenstein Bros. It was only the work of an instant to turn this over and shiver the glass structure. Jewelry was scattered in every direction.

Cary Pratt, for the past three years in the employ of the American Optical Co., Southbridge, Mass., in their lens grinding works, has left for Boston to take a six months' special course in the treatment of the eye. When the course is completed he will return to his home in California and practice as an eye specialist.

George Strecker, jewelry peddler, Cohoes, N. Y., was struck by a motor car of the Troy and New England railway while walking across the trestle near Brookside park, Troy, N. Y., Thursday morning. He was thrown on the bank of the creek about 15 feet away. Strecker was bruised and sustained a cut under one of his eyes, but no bones were broken.

The jewelry store of R. F. Wells, Hampstead, Carroll county, Pa., was entered by burglars a few nights ago and jewelry to the value of \$100 was stolen. The thieves entered the store by cutting out the glass in the front door from the paneling. Everything in the store was ransacked, and everything that was valuable was taken. A number of trinkets were found scattered along the street, where they had been dropped by the thieves.



New No 3 Screw Press.

Mossberg & Granville Mfg. Co.

Manufacture the Most Up-to-Date

Jewelers' and Silversmiths' MACHINERY.

Rolling Mills fitted with Roller Bearings.

POWER PRESSES

Fitted with Patent Instantaneous Clutch and Stop Motion.

AUTOMATIC DROP PRESSES

Latest Improved Drop for Metal Work.

Our New No. 3. Screw Press,

BROUGHT OUT FOR THIS SEASON'S TRADE.

DESIGNED FOR PUNCHING AND TRIMMING BRUSH AND LOOKING GLASS BACKS.

Size of Platen, 16½ x 12½ ins. Distance between Uprights, 9 ins. Distance from centre of Slide to Back, 6½ ins. Weight complete, 1250.

All Progressive Manufacturers Should Have our Catalogue.

101 Sabin Street, - Providence, R. I.

F. E. Lloyd, jeweler, has decided to locate at Wausaukee, Wis.

H. A. Graves & Co., North Adams, Mass., have gone out of business.

John Pate has opened a jewelry store in the new post office, Quincy, Ill.

H. M. Smith & Co. have started a new jewelry and optical establishment in Willimantic, Conn.

J. M. Rieman & Co. have opened a retail jewelry store at 904 F St. N. W., Washington, D. C.

J. G. Quick, Coudersport, Pa., has fully satisfied the judgment for \$3,398.47 lately entered against him.

On the night of Oct. 16, in a fire in Greene, Ia., the jewelry store of E. W. Parno was burned out.

A big fire occurred Oct. 12 in South Ryegate, Vt. Among the stores destroyed was that of A. T. Gay, jeweler.

Hutchinson & Hart, Shreveport, La., held their annual Fall opening, Oct. 24, from 10 o'clock A. M. to 9 o'clock P. M.

William Lesser has gone into the wholesale jewelry business in Syracuse, N. Y., having opened an office in the new Dil-laye building.

W. W. Brown, Littleton, N. H., is having his store remodeled and is introducing convenient arrangements for carrying on his optical business to advantage.

Frank Hayes, who was caught in the act of entering a jewelry store at Albany, Wis., a month ago, pleaded guilty in the Circuit Court at Monroe, Wis., and was sentenced to one year at Waupun.

W. C. Godard, jeweler, Dayton, Wash., has been nominated by the Democrats for the lower house in the State Assembly. Mr. Godard was an unsuccessful candidate for Mayor of Dayton, but the chances are that he will be elected to the Legislature.

Burglars effected an entrance into F. P. Cauble's jewelry store, Lincolnton, N. C., a few nights ago by prying out one of the front windows, and robbed it of all the best watches and jewelry it contained. The value of the stolen property is placed by Mr. Cauble at \$175.

Willie Bride, a negro boy, alleged to have stolen \$50 from E. J. Crane, a colored jeweler, of Richmond, Va., last March, was arrested in Baltimore, Md., by a private detective Oct. 20. Bride was employed by Crane at the time of the theft, but had not been heard of since until the arrest yesterday. He will be held in Baltimore for the Richmond authorities.

A man rushed into Polwosky's store, 1120 O St., Lincoln, Neb., on the afternoon of Oct. 18, grabbed a box of gold spectacles valued at \$14, and rushed out again without so much as saying "Good day," "Thank you," or anything else to the young lady clerk, who was in the store at the time. The police were notified of the theft.

The building of the F. B. Rogers Silver Plating & Cutlery Co., Shelburne Falls, Mass., was sold last week to William Dwyer, of Boston, who bought the machinery and stock of goods on hand, which he disposed of to good advantage, in small lots. It is not known what disposition Mr. Dwyer will make of the property. The building was used for pocket cutlery formerly, and later by the Rogers company.

The new Crescent City Optical Co., Ltd., under the management of the Beck Bros.,

are ready to serve the public at their new quarters at 129 Carondelet St., New Orleans, La. The new company will make a specialty of filling oculists' prescriptions. The lens grinding department is under the personal supervision of Arthur Beck, treasurer of the company, who is a practical optician and manufacturing jeweler. The store proper is under the charge of Jacques Beck.

Wm. Winslow, Ironwood, Mich., has sold out to J. Segerstrow.

F. W. Duke, of Medora, Ill., will open a repair shop in Tampico, Ill.

A Mr. Irwin will open a jewelry stock in the post office, Union Star, Mo.

Charles H. Trask, of Trask & Plain, Aurora, Ill., was united in marriage last week, Wednesday, to Mrs. Louise M. Jorday.

Edward P. Smith, Mena, Ark., has bought the stock and business of Geo. W. Johnson and is now the only jeweler in that town.

George Dietz's jewelry store, Siegfried's, Pa., was broken into last Tuesday night and several watches and a couple of revolvers stolen.

G. H. Bannister, jeweler, Port Deposit, N. Y., was seriously burned about the face last Wednesday morning by the wick dropping into his alcohol lamp.

A beautiful wedding took place in Toronto, O., Oct. 19, at St. Francis Church, when E. Clement Voss, jeweler, of Cincinnati, O., led to the altar Miss Elizabeth Graham, daughter of Mr. and Mrs. P. Connor.

Clean Silver As You Clean Your Hands



—not with acids or cheap, coarse material, but with a cleaner. Do you use a cheap rosin laundry soap on your hands?



SILVER CREAM

simply cleans; it removes dirt and tarnish and leaves the silver in its natural condition.

In order to introduce **Silver Cream** to new customers we are making this extremely liberal offer:

Send us an order for half a gross of half-pint bottles, the 25-cent size. The price is \$9. With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nicked display stand for displaying the polish on the counter, together with circulars and show cards.

Send for our handsome Catalogue and a sample of Silver Cream—mailed free on application.

J. A. WRIGHT & CO., KEENE, N. H.

Makers of the famous RED STAR CLEANING POWDER.



J. & A. Borgzinner,

Manufacturers & Importers,

82 & 84 Nassau St.

New York.

OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII.

CHICAGO, WEDNESDAY, OCT. 26, 1898.

No. 13.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular*, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

WESTERN TRADE CONDITIONS.

If any confirmation were needed of the strength of trade in the west the answer could be found in the purchases made in this city the past week by out-of-town dealers. The Jubilee week brought to Chicago the largest number of jewelers since the World's Fair of 1893, and their purchases were of a better character than for several years. The number of new stocks being placed is also an encouraging feature. Out-of-town jewelers are unanimously of opinion that they will have a large holiday trade and are buying in accordance with that opinion. The Peace Jubilee seemed, also, to infuse new life into the retail trade, special reference being had to the downtown houses.

Mr. Newhouse, L. Newhouse & Co., left last week for a business trip north.

F. J. Edgar, Eldora, Ia., stopped over on his way to visit relatives in Michigan.

C. E. Behner, buyer for Landon & Burcharl, Plainview, Minn., visited the trade.

Mrs. Edward Vail, Wichita, Kan., with two lady friends, stopped at the Victoria during Jubilee week.

George Chambers, Mt. Clemens, Mich., will shortly start on a hunting trip in northern Michigan, his regular Fall amusement.

C. B. Wilde is to open a new store on Winnebago St., Milwaukee, having placed orders here for delivery the latter part of this month.

An odd transaction is reported from Ohio. On the 18th inst. M. Judd, Toledo, filed a chattel mortgage on his wife's property for \$3,000.

D. J. Meagher, formerly in the jewelry business, is opening a store at Helena, Mont., and was in this city last week arranging for his stock.

M. Goldsmith, of Goldsmith Bros., the coming week will deplete northern Minnesota of prairie chickens and other game. Trap shooting at Watson's park is too tame and it's a wing shot or nothing now.

The Italian Works of Art Co. will occupy 155 Wabash Ave., Nov. 1, with a line of Venetian carved furniture, marble statuary and bric-à-brac. They will also retain their store at No. 157 until after the holidays.

A. Gluck, Dodge City, Kan., contemplates disposing of his jewelry interests.

He is Mayor of the town and has large real estate interests. Two sons, Max and Monte Gluck, are with Otto Young & Co., this city.

H. J. Rohrbach & Co. have opened a plating shop at 209 State St. Mr. Rohrbach was in the same business for eight years, selling his plant four years ago. His partner, B. L. Saltzman, recently was in the metal novelty business in New York.

The jobbing and manufacturing jewelers of this city are very much in favor of a permanent Fall exposition here. The experience of the past week has shown the advisability of such an entertainment for inducement to out-of-town dealers to visit this market. Let the commercial associations unite and the wish will soon be an accomplished fact.

C. B. Sweet & Co. are a new firm started up the past week at Fairport, Ill. Mr. Sweet has been connected with the jewelry business of Freeport for the past 18 years and is favorably known to the local buying public. John Hea, the 'Co.' of the new firm, has for many years been a prosperous dealer in musical instruments there. The new store is finely finished in quarter sawed oak by A. H. Revell & Co., Chicago. "We do not buy a dollar's worth of goods except for cash," says Mr. Sweet, "and will meet any competition we may have."

Jewelers from out-of-town who visited Chicago during Peace Jubilee week were:

(A)—J. F. Atkinson, Rock Falls, Ill.; Mr. Amundsen, Christopherson & Amundsen, Menominee, Mich.; H. M. Avery, So. Haven, Mich.; G. Anderson, Taylorville, Ill.; Mr. Adamson, Adamson Bros., Tecumseh, Mich. (B)—E. Bengston, Freeport, Ill.; G. E. Boyer, Fayette, Iowa; C. E. Begel, Jackson, Mich.; G. S. Bauder, Elburn, Ill.; J. M. Ballman, Sullivan, Ind.; W. A. Bowen, Kewaunee, Ill.; C. E. Behner, Plainview, Minn.; A. M. Bigwood, Terre Haute, Ind.; August Bruder, Ft. Wayne, Ind.; L. Beckman, Kendallville, Ind.; W. H. Beck, Sioux City, Iowa; John H. Billinghamst, Ambia, Ind.; Mr. Barnes, Barnes & Toms, Richland Center, Wis.; H. E. Briggs, Muscoda, Ill.; C. F. Baldwin, for Hawley Bros., Osage, Iowa; Thomas Buiton, Union Grove, Wis.; John Bohner, Morris, Ill.; G. R. Brown, Tuskilwa, Ill.; Mrs. D. M. Brown, Pana, Ill.; Brown & Dawson, Memphis, Mo.; E. J. Born, Ashland, Wis.; W. A. Ballentine, Monona, Iowa; W. J. Boszhardt, Ft. Atkinson, Wis.; L. H. Bauer, Elgin, Ill.; John Becks, Michigan City, Ind.; G. M. C. Bartmess, Clinton, Ind.; G. W. Bishop, Wonewoc, Wis.; Z. Bailey, Braceville, Ill. (C)—Dr. C. E. Cook, Huntley, Ill.; E. I. Camm,

Monmouth, Ill.; J. C. Carson, Valparaiso, Ind.; Mr. Crawford, Phoenix, Ariz.; Geo. Chambers, Mt. Clemens, Mich.; Mr. Clark, Clark, Giddings & Co., Sterling, Ill.; F. C. Cook, Janesville, Wis.; George H. Chapman, Chapman & Armstrong, Galesburg, Ill.; W. A. Chamberlain, Great Falls, Mont.; W. W. Child, Jackson, Mich.; N. F. Carman, Delta, Ind.; C. Christenson, Stoughton, Wis.; E. K. Crothers, Bloomington, Ill.; W. A. Couthway, Springfield, Ill.; R. S. Calkin, Montagne, Mich.; Louis Cronan, Kewaunee, Ill.; R. N. Clark, Sterling, Ill. (D)—W. J. Dick, Watska, Ill.; F. P. D'Arcy, Kalamazoo, Mich.; W. W. Denny, Aurora, Ill.; H. F. Doan, Blissfield, Mich.; C. E. Dodge, Walnut, Ill.; J. H. Doud, Fowler, Ind.; G. G. Davis, Wyoming, Ill. (E)—A. E. Elbe, Bloomington, Ill.; Charles H. Erisman, Lafayette, Ind.; Theo. Ernst, Ft. Madison, Iowa; Robert Eisele, Wyoming, Ill.; F. J. Edgar, Eldora, Ia. (F)—Dr. F. A. Fenn, Clyde, Ohio; F. B. Felsenthal, Brownville, Tenn.; R. L. Falk & Son, Bowling Green, Ohio; John Freaze, Napoleon, Ohio; W. W. Fox, Lewistown, Ill.; H. Fondersmith, Hoopeston, Ill.; J. M. Fox, Canton, Ill.; J. Furry, Alden, Ohio; H. D. Fish, Tipton, Iowa. (G)—A. L. Griffen, Potomac, Ill.; C. F. Graff, Eikhorn, Wis.; George Greyer, Anderson, Ind.; Wm. Gros, Delphi, Ind.; C. L. Gilmour, Greenville, Mich.; A. Gluck, Dodge City, Kan.; H. E. Gragg, Gragg Bros., Goshen, Ind.; B. L. Gates, Waterloo, Iowa; C. A. Goff, Little York, Ill. (H)—R. F. Haish, Vinton, Iowa; Harry P. Holmes, Des Moines, Iowa; H. S. Hurlbert, Providence, R. I.; A. R. Huebsch, St. Charles, Minn.; George R. Holmes, St. Paul, Minn.; L. A. Hoard, Waupun, Wis.; M. A. Hurlbut, Ft. Dodge, Iowa; W. A. Hunter, Byron, Ill.; Ed. How, How Bros., Laporte, Ind.; W. A. Hammond, Bement, Ill.; M. F. Hodson, Pioneer, Ohio. (J)—H. A. Johnson, Monmouth, Ill.; J. Jones, Lexington, Ky.; E. E. Jernand, Danville, Ill.; Dan Jones, Independence, Iowa. (K)—J. C. Klaholt, Springfield, Ill.; O. B. Kaul, Earlville, Ill.; H. C. Kachlein, Lafayette, Ind.; Aug. Krauthaim, Muskegon, Mich.; Robert P. Kiep, Joliet, Ill.; John Kray, Desplaines, Ill.; L. E. Krebs, Elkport, Iowa. (L)—F. Lucasse, Kalamazoo, Mich.; E. H. Lane, Genoa, Ill.; Mr. LeBron, Galena, Ill.; H. Lappley, Mazomanie, Wis.; J. B. Lakin, Hoopeston, Ill.; H. J. Leonard, Belding, Mich.; Oscar Lentz, Algona, Wis. (M)—W. Y. McLennin, Mason City, Iowa; James Mock, North Webster, Ind.; E. L. Marsh, Fort Dodge, Iowa; Miss Nettie L. Moore, Farmer City, Ill.; Mrs. B. Maier, Edin-



Reverse.

Georgian

A fitting Sequel to the great Colonial.

Towle Manufacturing Company,

SILVERSMITHS,

CHICAGO:
149-153 State Street.

NEWBURYPORT, MASS.



burg, Ind.; G. E. Micks, Elkhart, Ind.; C. H. Mead, Olivet, Mich. (N)—Otto Nelson, Peshtigo, Wis.; J. M. Nabstedt, Davenport, Ia.; S. C. Nofzinger, Archibald, Ohio. (O)—F. Overstreet, Paxton, Ill. (P)—C. E. Pennington, Milton, Iowa; M. Pepperman, Greenville, Miss.; Charles Price, Jacksonville, Ill.; W. G. Pearson, Newton, Kan.; Parnham Bros., San Antonio, Tex.; S. W. Pollard, Bloomington, Ill.; Mr. Phillips, Oshkosh, Wis.; J. W. Prouty, Roseville, Ill.; W. R. Percy, Glenn, Mich.; P. J. Palmquist, Greenview, Ill. (Q)—Dr. J. W. Quinn, Watertown, Wis.; George W. Quirk, Houghton, Mich. (R)—Theodore Rogg, Des Moines, Iowa; M. Rushtad, Jr., Hammond, Ind.; F. A. Robinson, Tripoli, Iowa; S. R. Robinson, Sturgis, Mich.; Wm. Roger, Braceville, Ill.; E. H. Rummele, Jr., Sheboygan, Wis.; J. H. Rogers, Gridley, Ill.; M. A. Rentz, Wells, Minn.; J. Ramser, Rock Island, Ill.; J. H. Robertson, Morrison, Ill.; Jacob Reemer, Rock Island, Ill.; H. Riter, Kouts, Ind. (S)—F. B. Stark, Mt. Morris, Ill.; C. B. Sweet, Freeport, Ill.; J. H. Swerengen, Cuba, Ill.; N. Spies, Savannah, Ill.; J. M. Seifert, Mulberry, Ind.; E. L. Spencer, Richmond, Ind.; W. M. Sheldon, Adrian, Mich.; J. A. Seekotz, Hoopston, Ill.; C. R. Smith, Huntington, Ind.; W. A. Schaddell, Crown Point, Ind.; F. A. Sedgwick, Clintonville, Wis.; J. W. Spence, Racine, Wis.; L. K. Stevenson, West Unity, Ohio; R. B. Stevenson, Mt. Vernon, Iowa; C. H. Sword, Lanark, Ill.; W. Swartz, Chadwick, Ill. (T)—George W. Thomes, Hart, Mich.; George H. Thoma, Three Rivers, Mich.; C. C. Thoma, Battle Creek, Mich.; Wm. Tall, So. Haven, Mich.; C. B. Tousley, Ft. Atkinson, Wis.; E. W. Trask, Trask & Plain, Aurora, Ill.; C. P. Townsend, Kankakee, Ill. (V)—Henry Volkman, Kankakee, Ill. (W)—C. Wuersten, Warren, Ind.; A. B. Westberry, Rankin, Ill.; A. H. Wagner, Prairie City, Ill.; F. C. Worrell, Minneapolis, Minn.; T. J. Woltz, Monticello, Iowa; E. D. Wesner, South Whitley, Ind.; Ed. Wavra, Hancock, Mich.; H. F. Witt, Syracuse, Ill.

The following ladies accompanied their husbands to Chicago the past week: Mrs. Wm. Tall, So. Haven, Mich.; Mrs. Chas. Price, Jacksonville, Ill.; Mrs. W. H. Beck, Sioux City, Ia.; Mrs. L. Beckman, Kendallville, Ind.; Mrs. Geo. H. Chapman, Galesburg, Ill.; Mrs. Wm. Gros, Delphi, Ind.; Mrs. J. M. Bigwood, Terre Haute, Ind.; Mrs. A. E. Elbe, Bloomington, Ill.; Mrs. E. H. Rummele, Sheboygan, Wis.; Mrs. E. H. Lane, Genoa, Ill.; Mrs. Adamson, Tecumseh, Mich.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. . . . CHICAGO.

Chicago Gold Pen Repairer.



Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

Kansas City.

Adolph J. Baum has opened a new jewelry store at 1303 Grand Ave.

H. E. Wuerth, manufacturing jeweler, has made some general improvements in his shop, giving him much better facilities.

William T. Nesbit, father of Chas. W. Nesbit, of the W. E. Cannon Jewelry Co., this city, died last week at his home in Kansas City.

C. E. Russell, 1018 Main St., has discontinued his auction which he had been running for some time, and has opened with an entire new stock of goods.

Mr. Haffner, of Zimmerman & Haffner, opticians, Walnut St., it is rumored, is to leave the optical business and go on the road for a wholesale house in this city.

Misceants have appeared again, whose delight it is to mutilate plate glass windows either with a common diamond or a regular glass cutter. The mischief is mostly done in the night and so quickly that no one has been caught. Several large windows have been almost completely spoiled.

Robert Tucker, Frank Smith and Charles Marley were arrested in this city last week on suspicion of being the much wanted shoplifters who have been troubling this city and neighboring towns for a number of months. A large quantity of plunder was secured in a room which they had rented, including much jewelry and silver ware.

Columbus, O.

A. G. Schwab, of A. G. Schwab & Bro., Cincinnati, was in the city on business last week.

Warren Bancroft, of Bancroft Bros., is visiting New York this week, to buy goods for the Winter trade.

Harrington & Nonnenmacher are arranging to fit up a diamond room in the alcove of their front window.

James Bourquin, now located at 85 N. High St., will have charge of the watch and jewelry repair department in Goodman Bros.' new store.

Goodman Bros. have been delayed in getting into their new room, on account of the contractors failing to have it completed at the specified time.

C. A. Graves has opened an optical store in part of the room occupied by F. R. Cross & Co. He will put in a full stock of goods, and being a practical optician, will give the business his personal attention.

In a write-up of the Toledo firms who sell at fair prices and cater to the masses instead of the classes, the Toledo News mentions the following jewelers and opticians: J. J. Freeman, W. E. Cawood and L. Beckman.

The Heard Eye Glass Co., of Cleveland, have been incorporated with a capital stock of \$25,000, the incorporators being Thomas M. Heard, B. S. Cogswell, Arthur C. Cogswell, Thomas H. Graham and D. E. Leslie. They will manufacture eye glasses, mountings, spectacles and other things in that line.

C. Y. Thompson has sold his entire jewelry establishment in Waxahachie, Tex., to Roger Briggs.

Cincinnati.

The Gibson House, the famous hostelry for traveling men, will be sold Nov. 1, the bids to be in the Insolvency Court.

S. Lindenberg, of Bene, Lindenberg & Co., is home after an extended trip, and he says the trouble now is to get goods.

D. Gradison, formerly with H. L. Conner, has opened a new store in the Arcade and will make a specialty of watches and repairing.

Visiting jewelers last week were: John Bollinger, Maysville, Ky.; W. Thompson, Bellefontaine, O., and J. W. Jones, Mt. Sterling, Ky.

Loring Andrews, in Europe for the past three months, is expected home this week. He made a very extended tour, covering the principal cities and countries of note.

Harry Emrie, manager of the optical department of Oskamp, Nolting & Co., is in the east for a few weeks on both business and pleasure. This firm will soon issue a fine optical catalogue.

The many friends of John D. Mulheron, who formerly traveled for Oskamp, Nolting & Co., but now with an eastern firm, will be glad to learn that he has fallen heir to a fortune of \$75,000. An uncle dying in California left his fortune to him and his mother.

Among the Cincinnati trade last week were Mr. Crosby, of Smith & Crosby, and his firm's representative, Mr. Luther. Mr. Crosby has not been west for twelve years and he is making this trip with their traveler to meet the trade on purely a friendly visit.

Theodore W. Foster, of Theodore W. Foster & Bro. Co., is making a trip with their representative, Mr. Platt. B. C. Crandall, of J. S. Crandall & Co.; W. T. Sherman, of S. K. Merrill & Co.; C. E. Roe, of Ingraham Co.; J. T. Inman, of J. T. Inman & Co.; Mr. Rowbotham, of Rowbotham Co., and T. I. Smith were in Cincinnati last week.

Fred. Kramer, manager of Frank Herschede's silver department, says the firm sold during September and October more goods than he ever sold at this season in all his large experience, and this has been varied, as he was manager of the old Duhme house for years. The craze for wedding presents of an unusually fine character is growing and the sales among all the houses has been very large this Fall.

The Rookwood Pottery will be the defendant in a suit to be tried in the United States Court this week. The plaintiff is Miss Laura Fry, an art teacher for many years in Cincinnati. She complains that the Rookwood management has been using her methods in decorating which she has patented. She enjoins the Rookwood people from infringement and wants compensation for past infringement.

W. Thompson is in Cincinnati from Bellefontaine, O., where he bought out the assigned jeweler Kennedy of that place. He made a very fascinating offer to the trade. He wanted goods and would pay for \$1,000 worth, provided another \$800 or \$1,000 was allowed him on memorandum for the holiday trade, the contract to begin this week and he be allowed to make the selection of the goods. Some dealer entered into a contract with him, as he has made all arrangements and expects to open a very showy salesroom.

St. Louis.

TRADE CONDITIONS.

Retail trade has been stimulated the past week to some extent by the great number of visitors in the city. All branches of the drug trade, wholesale, retail and proprietary, have been holding conventions. The fire chiefs from all over the country have also been holding their annual convention. The result was that all hotels were overcrowded, and traveling men have had poor accommodations.

Mermod & Jaccard Jewelry Co. opened a new branch at 316 N. Broadway, on the 19th inst.

A. O. Jennings, general manager of the New England Watch Co., visited the local branch last week.

S. L. Barbour, of the Barbour Silver Co., spent a few days last week at the company's branch in this city.

A new store has been opened in De Sota, Mo., under the name of Mrs. A. M. Zerweck; Arnold Zerweck, formerly of Zerweck Bros., this city, is the manager.

Among out-of-town members of the trade here last week were: F. J. Christeson, Waynesville, Mo.; Geo. H. Kuhn, Paris, Mo.; C. L. Morris, Warrenton, Mo.; C. W. Beardsley, Litchfield, Ill.; J. C. Wilkinson, of the Wilkinson Jewelry Co., Denison, Tex.

E. W. Bretz, 909 Manchester Ave., was married on the 20th inst. to Miss Amelia Brucks. W. H. Grawe, with Herman C. Grawe, was married on the 18th inst. at Greenfield, Ill., to Miss Laura Jewett, of that place. J. C. Wilcox, a jeweler, with Thos. Dunn, was married to Miss Hettie Walker on the 19th inst.

Pacific Coast Notes.

Smith & Talbot, Santa Ana, Cal., have just finished refitting their store.

A. O. Gott, jeweler and optician, Alameda, Cal., has moved into new quarters at that place.

H. S. Montgomery, the chief watch inspector of the Santa Fé R. R. system, was in Los Angeles, Cal., recently. He was on his way back to his headquarters at Topeka, Kan.

Thomas Burns, convicted of grand larceny, in having stolen a number of watches from an Alameda, Cal., jeweler, has been sentenced to 90 days imprisonment in the county jail.

M. W. Wiard, who was formerly engaged in the jewelry business in San Diego, Cal., has returned to that city, and will make it his permanent home. He will open a jewelry store there on 5th St.

Articles of incorporation were filed in the office of the Secretary of State at Sacramento, Cal., on Oct. 14, by A. Steffanoni Co., to conduct a jewelry business; principal place of business, Oakland; directors, A. Steffanoni, I. A. Beretta, Joseph Folia and S. Petar, Oakland, and M. L. Levy, San Francisco; capital stock, \$20,000, all subscribed.

H. J. Whitley had a formal opening of his new jewelry store in Los Angeles, Cal., a few evenings ago. While in Europe, Mr. Whitley studied the jewelry stores and his handsome new store represents the result of his observations. The frescoing of the ceiling is done in relief work and the entire ceiling is finished in hand painting. The shelves and trimmings of the counters are of imported French marble.

San Francisco.

M. Schussler is still confined to his home. Shreve & Co. have offered an elegant silver cup as a trophy to the best drilled company in the regiments now at the Presidio.

Col. W. J. Leavenworth, treasurer of the R. Wallace & Sons Mfg. Co., Wallingford, Conn., is here with his wife spending a short time visiting the coast.

The following dealers were in town last week: F. F. Barss, F. F. Barss & Son, Placerville, Cal.; M. Anderson, of Anderson Bros., Auburn, Cal., and A. Dombrowsky, Redding, Cal.

Col. A. Andrews, of the San Francisco Diamond Palace, since giving up the idea of retiring from business, is determined to keep up his old time reputation, and is expending a large sum of money in altering and decorating his store. A man to undertake what the Colonel has, at 73 years of age, is a wonder. When the work is completed, which will be by Dec. 1, he will have a Diamond Palace such as undoubtedly has never been seen in the world. Fine figure pieces are being painted on the ceiling, and each will be ornamented with genuine diamonds. One figure is to have a 10 point star at the neck, valued at \$2,250. Fine mirrors will surround the store. Two gates at the entrance, where the clerks will be, are of silver, containing 568 oz. of the metal. Mirrors, electric lights, fine paintings and other things will make this store a veritable "Diamond Palace," which will be celebrated all over the world.

HESS & HINDERMAN, 1007½ OLIVE STREET, St. Louis, Mo.

....MANUFACTURERS OF....

SPECIALTIES IN GOLD AND SILVER PLATE, ALUMINUM, BRASS AND COPPER.

SILVER PLATING AND REPAIRING FOR THE TRADE.

The **Holmes & Edwards** Silver Co.,

Manufacturers of

STERLING SILVER INLAID AND SILVER PLATED.....

Spoons, Forks, Ladles, Etc.



...THE...

Barbour Silver Co.,

MANUFACTURERS OF

Sterling Silver AND Silver Plated Hollow Ware.

Salesrooms: 3d Floor, Holland Building,

209 N. 7th Street,

ST. LOUIS.

Jewelers visiting our city are cordially invited to call and inspect our lines.

C. H. SCHOEN,

Manager.



JOHN F. TURNER,
Auctioneer,

Jewelry, Bric-a-Brac, Objets d'Art,

103 STATE STREET, CHICAGO.

Two Medals from World's Fair. Australian Opals a Speciality
ESTABLISHED 1869.

Frederick J. Essig, Lapidist.

and Importer and Cutter of
Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., CHICAGO.

Minneapolis and St. Paul.

TRADE CONDITIONS.

There is a steady and increasing demand for first class goods throughout the entire northwest, and the indications are that local jobbers will do fully as much, if not more, business this year than they did in the record breaker, 1892. The most encouraging sign is the demand for the better class of goods. One of the big Minneapolis houses told the writer that on Sept. 1, of this year, their business surpassed that of the whole year of 1897, holiday trade included. Last year this house easily disposed of 300 sets of a certain brand of cheap silver ware. This year only 50 sets were sold, but the demand for higher priced goods of the same brand has been so great that the supply has been tested. Every month this year has doubled their business over the corresponding month of last year, with the single exception of July.

Edward Olson, with C. F. E. Peterson, Minneapolis, was married in St. Paul last week.

John S. Allen, Minneapolis, is serving a two weeks' term on the jury in the District Court.

Frank Geist, formerly with A. E. Paegle, Minneapolis, has accepted a position with Rentz Bros., same city.

Chas. L. Hirschey, St. Paul, engraver for the trade, died on the 12th inst., of rheumatism of the heart. He was aged 54 years.

J. Triebler, formerly with W. M. Stone, Minneapolis, has gone to North Dakota

in search of a location to start in business for himself.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: B. H. Davis & Co., by Mr. Rosenbaum; Owen Mfg. Co., by G. A. Jewett; Hayes Bros., by Charles Lackner; Rockford Silver Plate Co., by E. C. Mench; Leys, Trout & Co., by Charles Trout; J. H. Fink & Co., by J. M. Beckwith; Shafer & Douglas, by Delancey Stone.

C. M. Yeager, St. Paul, a manufacturing jeweler, very suddenly left the city last week, his present whereabouts being unknown. He leaves a wife and three children, and is indebted to several St. Paul jewelers in sums ranging from \$25 to \$100. His tools, safe and office furniture were mortgaged for all they were worth.

Detroit.

Tom Balkwell, Lake City, Mich., was in Detroit last week purchasing goods.

John Hellerich, jeweler, corner of Shelby St. and Michigan Ave., will shortly be compelled to find a new location, as clothier Clayton has a lease on the store.

William Sharpe, the Gratiot Ave. jeweler, announces that he will shortly sell out and make an extended visit to relatives in Germany. Mr. Sharpe recently lost his wife by death.

W. W. Watts, formerly in the jewelry business with his father at Ann Arbor, Mich., has removed to Detroit, and is now in the employ of the New York Life Insurance Co. His father has cleared out his jewelry stock, but retains his repair shop.

Herman W. Boers, who has charge of the art and photographic department of L. Black & Co., has arranged a fine exhibition of amateur photographs at the store, 156 Woodward Ave. Two score of exhibitors are in the contest, which is exceedingly lively.

Wright, Kay & Co. have on exhibition in their show windows a dainty clock of a new pattern which is attracting a great deal of attention. The striking feature about it is the fact that it needs to be wound but once in 400 days. It will run from January to January without any attention, and can be regulated to a nicety.

The residence of John Wilkinson, jeweler, Denison, Tex., was burglarized on Oct. 12, and among other things about \$1,500 worth of silver ware was taken.

Buder Bros., Columbus, Miss., are pushing out into Alabama for business. They have advertisements and men in the counties of Fayette, Leman and Pickins. This is one of the oldest houses in the south.

RELIABLE GOLD AND SILVER PLATERS

Prices Right.



When received.



When returned.

All Work Guaranteed.

SILVERWARE REPAIRED AND REPLATED

Sercomb AND Sperry Co.

147 1/2 STATE ST. CHICAGO

For Nearly 20 Years the
F. E. MORSE COMPANY

have supplied the

Jewelers of the West

with

Memorandum Selections

of

Loose and Mounted Diamonds.

We solicit your orders for

Diamonds, Diamond Mountings and General Trade Work.

Complete Stock. Prompt Service.

Prices the Lowest. Quality Guaranteed.

Every reason why you should order of us.

F. E. MORSE COMPANY,

NOAH CLARK. JAS. W. CLARK.

126 STATE STREET, CHICAGO.

OPTICAL DEPARTMENT.

**Encyclopedia-Dictionary
and
Reference Handbook of the Ophthalmic
Sciences.**

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By R. H. KNOWLES, M. D.

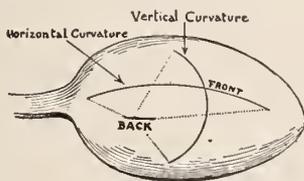
[Commenced in issue July 6, 1898.—Continued from page 51, Oct. 12, 1898.]

PART IX.

Astigmatism (*as-lij'-mat-ism*). [Greek, *a* = lacking + *stigma* = point.] A state or condition of the eyes in which rays of light from a point will not focus at a point after passing through the dioptric media. The condition of astigmatism is developed in several ways; either the curvature of the cornea differs in the various meridians, describing an oval or spoon shaped figure, the lens may be misshapen, the fibres of the ciliary body may contract irregularly, or the vitreous humour may become so fluid that the heavier elements may precipitate, rendering the lower half denser than the upper half. In either case the rays of light will not meet at any one point, and we have established irregular sight or astigmatism. For the convenience of study, astigmatism is divided into two general divisions. In the first division regular or corneal astigmatism with subdivisions will be considered, and in the second division all irregular and uncorrectible varieties will receive attention:

- Astigmatism. { 1. Regular or corneal.
 { 2. Irregular or lenticular.

Regular or corneal astigmatism applies to an oval or spoon shaped cornea with the greatest amount of curvature described in the horizontal meridian with the rule, so that the rays of light traveling in the vertical meridian meet in advance of the rays of light which travel in the horizontal meridian. Regular or corneal astigmatism may



TRANSPARENT SPOON ILLUSTRATING SIMPLE HYPEROPIC ASTIGMATISM.

be subdivided under five headings:

- | | |
|------------------------------------|----------------------|
| Regular or Corneal
Astigmatism. | 1. Simple Hyperopic. |
| | 2. Compound " |
| | 3. Simple Myopic. |
| | 4. Compound " |
| | 5. Mixed. |

1. *Simple Hyperopic Astigmatism* is that variety of corneal astigmatism in which the rays of light traveling in the vertical

meridian will meet down upon the retina, while the rays of light traveling in the horizontal meridian will meet behind the retina; this is the rule. It will readily be seen how an oval or spoon shaped cornea will pro-



SIMPLE HYPEROPIC ASTIGMATISM.
A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

duce this result, as the curvature of the cornea in the horizontal meridian describes a wider arc, so that if the rays of light meet down upon the retina in the vertical meridian the rays of light in the horizontal meridian must of necessity meet farther back or behind the retina, so that the image formed upon the retina will be an oval or spread-out image. The lines upon the clock dial will appear the clearest in the horizontal meridian, while those in the vertical meridian will appear indistinct, frayed or bluish purple. A convex cylinder with its axis placed in the vertical meridian which will bend the rays of light up until the lines upon the clock dial will appear equally clear and distinct in all meridians will be the lens which will correct the error; when this occurs against the rule, the lines in the vertical meridian will appear the clearest and the axis of the convex cylinder will be placed in the horizontal meridian. The cylinder should always be placed with the axis at right angles to the blackest lines, and the cylinder which will render all of the lines equally clear will be the lens to prescribe. The ophthalmoscopic appearances of the fundus of an astigmatic eye are peculiar; the meridian of least error will be the meridian in which to place the axis of the cylinder, and the amount and kind will depend upon the lens which will render the fundus equally clear in the meridian at right angles to the first meridian. In skiascopy the meridian indicated by the striae will be that in which to place the axis of the cylinder. The opposite meridian will cast a shadow whose movements will be with the plane mirror casting the reflection. The distance should be twenty-six inches, with or without a + 1.50 Ds neutralizing lens and the convex cylinder, which will arrest all movements will approximate a correction if the neutralizing lenses are employed, should they be discarded the difference between the over correction and the neutralizing lenses will be made in order to approximate a correction. The ophthalmometer will demonstrate the presence of hyperopic astigmatism by securing the first position, which is done by placing the mires so that the large black line of one mire will be an unbroken and continuous line through the second mire when they just

touch each other, and in making a revolution of one-quarter of the circle, so that in the second position the two mires will overlap, and each step overlapped will approximate the number of dioptries there are of hyperopic astigmatism.

2. *Compound Hyperopic Astigmatism* is



COMPOUND HYPEROPIC ASTIGMATISM.
A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

that variety of astigmatism in which hyperopic astigmatism is combined with hyperopia; in other words, we have an oval cornea combined with an eye in which the axial diameter is too short; two different kinds of errors in one. In giving the correction, the astigmatism should receive first attention, and then if vision is augmented by means of a convex spherical lens the additional sphere should be prescribed.

3. *Simple Myopic Astigmatism* is that variety of astigmatism with the rule in



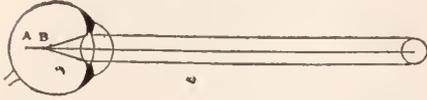
SIMPLE MYOPIC ASTIGMATISM.
A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

which the rays of light traveling in the vertical meridian will meet in front of the retina, while the rays of light traveling in horizontal meridian meet upon the retina; practically speaking, the vertical meridian is myopic, while the horizontal meridian is normal. In this instance the vertical lines upon the clock dial will appear clear and distinct, while the lines in the horizontal meridian will appear indistinct, bluish purple or frayed. The concave cylinder with its axis in the horizontal meridian, which will render all of the lines upon the clock dial equally clear and distinct, will approximate the correction, provided that the muscle of accommodation is in the state of rest. The ophthalmoscopic appearance of the fundus in myopic astigmatism reveals a clear fundus in the horizontal meridian while the vertical meridian is hazy and indistinct; the weakest concave lens which will render the fundus in the vertical meridian well defined and clear will measure the amount of myopic astigmatism. The skiascope demonstrates the meridian of myopic astigmatism by means of the striae, and the shadow will move against the tilting of the plane mirror; and the concave cylinder, which will cause all movements of the shadow to cease, will demonstrate the amount of myopic astigmatism, allowances being made for the neutralizing lenses if they are left off while the examination is being made. The ophthalmometer will reveal the presence of myopic astigmatism after securing the first position, and the revolution of a quarter of a circle being made the mires will separate, demonstrating either myopic astigmatism with the rule or hyperopic astigmatism against the rule; the other tests, both subjective and objective, should agree, however, with the ex-

Optical Department.

amination made by means of the ophthalmometer. The second position having been reached, the mires may be placed so that they just touch the revolution of the mires upon the arc and continued back to the first position, and the number of steps overlapping will indicate the amount of myopic astigmatism with the rule, or hyperopic astigmatism against the rule.

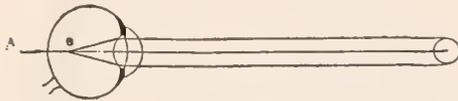
4. *Compound Myopic Astigmatism* is that



COMPOUND MYOPIC ASTIGMATISM.
A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN;
B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

form or variety of astigmatism in which myopic astigmatism combines with myopia. An oval cornea in this instance combines with an eye in which the axial diameter is too long. If the concave cylinder does not give perfect results as to vision, and an additional concave spherical lens, the weakest of its kind, will approximate perfect results, the condition is a compound one, and requires a compound lens for a correction.

5. *Mixed Astigmatism* is that kind or variety of astigmatism in which the rays of light in the vertical meridian meet in front



MIXED ASTIGMATISM.
A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN;
B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

of the retina, while the rays of light in the horizontal meridian meet behind the retina, requiring a concave cylinder with its axis in the horizontal meridian, combined with a convex cylinder, with its axis in the vertical meridian. The above state may be corrected also by means of sphero-cylinders instead of the crossed cylinders. Mixed astigmatism may be demonstrated as a compound state requiring a correction either in the form of convex spheres combined with a concave cylinder, or a concave sphere combined with a convex cylinder. Mixed astigmatism may, therefore, prove to be either hyperopia combined with myopic astigmatism, or myopia combined with hyperopic astigmatism. From the above the following law may be stated: Whenever the spherical lens required is greater than its combined cylinder, the error will prove to be either compound hyperopic or compound myopic astigmatism, depending as to whether the sphere is convex or concave, but whenever the cylinder is the greater quantity and the sign is opposite to that of the spherical lens required the condition is then mixed astigmatism.

Examples of the foregoing will explain the above law.

Compound Hyperopic Astigmatism.

$$1. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} + 2. D^s \ominus - 1. D^c \text{ ax. } 180^\circ \\ L. E. V. \} 70 & 20 \end{matrix}$$

Reduced :

$$2. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} + 1. D^s \ominus + 1. D^c \text{ ax. } 90^\circ \\ L. E. V. \} 70 & 20 \end{matrix}$$

Compound Myopic Astigmatism.

$$1. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} - 3. D^s \ominus + 1. D^c \text{ ax. } 90^\circ \\ L. E. V. \} 100 & 20 \end{matrix}$$

Reduced :

$$2. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} - 2. D^s \ominus - 1. D^c \text{ ax. } 180^\circ \\ L. E. V. \} 100 & 20 \end{matrix}$$

Mixed Astigmatism.

$$1. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} + 1. D^c \text{ ax. } 90^\circ \ominus - 1. D^c \text{ ax. } 180^\circ \\ L. E. V. \} 70 & 20 \end{matrix}$$

First Reduction :

$$2. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} + 1. D^s \ominus - 2. D^c \text{ ax. } 180^\circ \\ L. E. V. \} 70 & 20 \end{matrix}$$

Second Reduction :

$$3. \begin{matrix} R. E. V. \} 20 & 20 \text{ w.} - 1. D^s \ominus + 2. D^c \text{ ax. } 90^\circ \\ L. E. V. \} 70 & 20 \end{matrix}$$

It will be seen that in the last three examples we can throw all of the rays of light behind the retina by the concave cylinder, and then by giving the additional spherical lenses the rays of light in all meridians will finally focus upon the retina; this fact may be accomplished by means of the De Zeng refractometer, and the reason why we cannot effect this by means of the trial case alone is due to the fact that in giving the concave cylinder required the image will become blurred, so that we are obliged to stop here and add the convex cylinder with its axis at right angles in order that the rays of light in the horizontal meridian may be brought forward and meet the rays of light which are thrown back upon the retina by means of the concave cylinder. Mixed Astigmatism may then be subdivided into two subdivisions:

- Mixed Astigmatism. { 1. Hypero-Myopic Astigmatism.
- { 2. Myo-Hyperopic Astigmatism.

1. *Hypero-Myopic Astigmatism* is that form of mixed astigmatism in which myopic astigmatism is combined with hyperopia; a state or condition in which the oval cornea is of such a character as to require a very strong concave cylinder, and also in which the axial diameter of the eyeball itself is too short.

2. *Myo-Hyperopic Astigmatism* is that kind of mixed astigmatism in which hyperopic astigmatism is combined with myopia; in other words, the cornea is not only oval, requiring a convex cylinder for the correction of the hyperopic astigmatism, but the eyeball itself is too long in its axial diameter, requiring an additional concave spherical lens for the correction of the myopia.

The ophthalmoscopic appearances of an eye in which there is the error of refraction of mixed astigmatism are not as apparent as with the objective test by means of the skiascope. In skiascopy we have the test for mixed astigmatism. In one meridian the shadow travels with the movement of the tilting of the plane mirror, while in the meridian at right angles to the first meridian the shadow moves against. This in itself is diagnostic of mixed astigmatism. The ophthalmometer will measure but one meridian, and shows that the limit of the curvature of the cornea is such as to demonstrate either hyperopic or myopic astigmatism, and the additional sphere required demonstrates the fact that conjoined with an inequality of curvature of the cornea, we also have a departure from the normal standard as to the length of the axial diameter of the eyeball. Generally speaking, in making an examination of the

eyes with the view of prescribing for mixed astigmatism, we invariably find that crossed cylinders are required, and that the reduction to sphero-cylinders takes place after the results are obtained by means of the crossed cylinders. The only exception to the above statement is found in the employment of De Zeng's refractometer, and in the employment of this instrument it will not be required of any one to make reductions relative to mixed astigmatism. The rules for reducing crossed cylinders to sphero-cylinders is as follows:

Rule No. 1.

Reduce the first cylinder to a spherical lens, retaining the same power and symbol, then add the powers of both cylinders to the second cylinder, retaining the symbol and axis of the second cylinder.

Rule No. 2.

Reduce the second cylinder to a spherical lens, retaining the same power and symbol, then add the powers of both cylinders to the first cylinder, retaining the symbol and axis of the first cylinder. Examples demonstrating the two rules for reducing crossed cylinders to sphero-cylinders:

Crossed Cylinders.

$$\begin{matrix} R. E. V. \} 20 & 20 \text{ w.} + 1. D^c \text{ ax. } 90^\circ \ominus - 2. D^c \text{ ax. } 180^\circ \\ L. E. V. \} 100 & 20 \end{matrix}$$

Rule No. 1=sphero-cylinders.

$$\begin{matrix} R. E. V. \} 20 & 20 \text{ w.} + 1. D^s \ominus - 3. D^c \text{ ax. } 180^\circ \\ L. E. V. \} 100 & 20 \end{matrix}$$

Rule No. 2=sphero-cylinders.

$$\begin{matrix} R. E. V. \} 20 & 20 \text{ w.} - 2. D^s \ominus + 3. D^c \text{ ax. } 90^\circ \\ L. E. V. \} 100 & 20 \end{matrix}$$

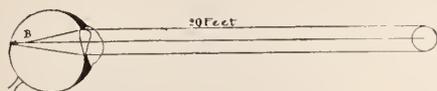
Irregular or Lenticular Astigmatism is the uncorrectible variety of astigmatism. Under this heading we place all those irregularities of the eye as appertaining to vision in which the image focussed upon the retina is irregular, distorted or misshapen, rendering the image either distorted in outline or indistinct altogether. The cornea itself may be so irregular in outline on its anterior or posterior surfaces as to disturb or misdirect the rays of light in passing through the dioptric media. Old pits or scars, the result of phlyctenular ulcers on the anterior surface of the cornea, iritic adhesions in which deposits of lymph have been left upon the posterior surface of the cornea, producing at the time anterior synechia, produce an irregular astigmatism. Irregular contraction of the ciliary body may produce an irregularly shaped crystalline lens, especially so while reading, etc. A too fluid aqueous or vitreous humour may result in the precipitation of the heavier elements, so that an irregular astigmatism may result from these causes, but the greatest element producing irregular astigmatism is a malformed crystalline lens, so that it goes without saying that irregular astigmatism is another term meaning the same as Lenticular Astigmatism. Lenticular Astigmatism is further subdivided under two heads:

- Irregular or Lenticular } Static.
- } Dynamic.

Static Lenticular Astigmatism applies to a malformed lens, so that at the distance, while the ciliary body or muscle of accommodation is at rest, there is a diminution of vision, and the evidences point to an

Optical Department.

astigmatic one as a cause. An examination by means of the ophthalmoscope is not as satisfactory as by the skiascope. The peculiarly irregular movement of the shadow while tilting the plane mirror will discover for us that the crystalline lens is at fault, and there can be no longer any doubt so far



STATIC ASTIGMATISM.
A.—THE LOWER RAY OF LIGHT IN THE VERTICAL MERIDIAN; B.—THE UPPER RAY OF LIGHT IN THE VERTICAL MERIDIAN.

but that we have this form of astigmatism with which to deal. The word static comes from the Latin verb *sto* = I stand or rest, and means when united with the other two terms that at the distance when the muscle of accommodation is at rest, the astigmatism is of that irregular variety due to a misshapen crystalline lens.

Dynamic Lenticular Astigmatism applies to the same cause as in the Static Lenticular Astigmatism, the only difference in the two terms existing in degree rather than in kind. The term dynamic is derived from the Greek *dynamis* = force or power; thus when force or power is applied to the crys-



DYNAMIC ASTIGMATISM.
A.—THE LOWER RAY OF LIGHT IN THE VERTICAL MERIDIAN; B.—THE UPPER RAY OF LIGHT IN THE VERTICAL MERIDIAN.

talline lens in order to render it convex enough for the near point, the malformed lens becomes more misshapen, and then the irregular astigmatism is spoken of as Dynamic Astigmatism. In the use of the ophthalmometer in any of the irregular varieties of astigmatism outside of irregularities of the anterior surface of the cornea there can be no results, but whenever an old pit or depression does occur upon the anterior surface of the cornea the detection by means of this instrument is certain. Placido's disc or the keratoscope will demonstrate the same irregularity as the concentric circles; instead of being perfectly round they will appear either broken or irregular in outline, as they dip down, in and out of the depression. In astigmatism caused by these pits or depressions, the half opaque disc, or even the pinhole disc, will render considerable aid as to vision, as the rays of light which would otherwise pass through this defective portion are shut off, and thus better vision is secured.

Irregular astigmatism caused by a too fluid vitreous which indicates degenerative conditions, may be demonstrated by directing the reflected light of the ophthalmoscope into the eye as by the indirect method and then directing the patient to move his head forward and backward; the broken

down vitreous cells will appear floating in the fluid-like debris, consisting of particles resembling small sticks, stones and other amorphous substances. The anterior surface of the cornea may be astigmatic as demonstrated by the ophthalmometer, and this astigmatism may be neutralized by the opposite astigmatism, caused either by the posterior surface of the cornea or by the anterior pole or posterior pole of the capsule of the crystalline lens. This may account in part for the many evidences of an oval or spoon-shaped cornea as demonstrated by means of the ophthalmometer when the other evidences are deficient or lacking altogether. Astigmatism is generally an acquired condition, brought about by the dependent position of the head while reading, so that the consequent congestion which takes place permits the internal and external recti muscles to press in upon the eyeball, and in this way an oval or spoon-shaped cornea results. Astigmatism is then the turnstile or forerunner of myopia. As a matter of observation in taking the vision of a patient it will be noticed how very often a concave spherical lens will be accepted, when in the end a convex cylinder will be prescribed for a case of simple hyperopic astigmatism, and this occurs many times without the interference of spasm of the accommodation. In passing it is well to make the statement as to prescribing for the regular or corneal varieties of astigmatism. First correct the astigmatism, and then add such spherical lenses as may be required, if spherical lenses are in order. This rule is faithfully carried out by means of the De Zeng's refractometer, and it is a matter of considerable satisfaction that a rule which is in continuity along the lines of reason finds its best exemplification and expression in a scientific piece of mechanism which demonstrates subjectively without the shadow of a doubt that this rule is absolutely and unquestionably correct. Sometimes an instrument which is employed for measuring astigmatism is called an astigmatometer or astigmometer. Javal's ophthalmometer is therefore such an instrument, and the art of demonstrating and measuring astigmatism is called astigmatometry or astigmometry. These terms are seldom

employed, as they are branches of the general subject of dioptry, or of the broader field of optometry.
(To be continued.)

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JEWELERS BUILDING.
ROOM 63—BOSTON, MASS.

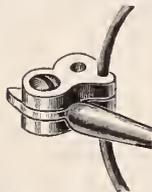
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat. Mch. 17, '97.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

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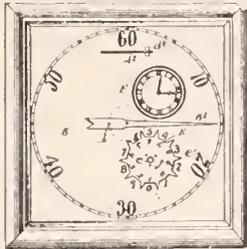
NEW YORK:

9 MAIDEN LANE, GILL BUILDING.

The Latest Patents.

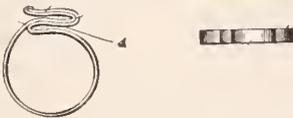
ISSUE OF OCTOBER 18, 1898.

612,411. ELECTRIC TIME-ALARM. HERBERT D. TENNY, Milford, Mich. Filed Feb. 19, 1898. Serial No. 670,934. (No model.)



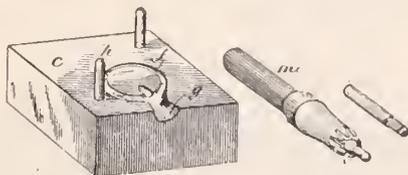
In a time registering device, the combination of a dial, a hand to traverse the dial, mechanism to actuate said hand, and a rotatable disk located upon the outer face of the dial provided with a series of registering indicating characters thereon and actuated by the rotation of said hand at each complete revolution of said hand, said dial provided with a corresponding series of registering indicating characters about the periphery of said disk, the whole series of registering characters, both upon the dial and upon the disk being simultaneously displayed.

612,529. NAPKIN RING AND HOLDER. DREWRY J. RHODES, Columbia, S. C. Filed May 1, 1897. Serial No. 634,730. (No model)



A combination napkin ring and holder, consisting of a strip or band of spring metal formed with a ring or loop to hold the rolled-up napkin, and two adjacent and parallel clamps one adapted to engage the coat-lapel and the other to receive and hold the napkin.

612,768. DIE FOR MANUFACTURING



FINGER-RINGS. ANTON H. FETTING, Bal-

timore, Md. Filed Nov. 24, 1897. Serial No. 659,684. (No model.)

Dies for the manufacture of finger-rings, having complementary matrices to receive the ring body or circle and externally-opening matrices for the socket, whereby the blank may be shaped and at the same time condensed, and means to enter the socket within the externally-opening matrices for similarly shaping and condensing such socket.

DESIGN 29,483. BADGE. WILLIAM H. BECKER,



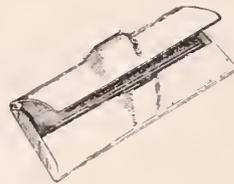
Cando, N. D. Filed July 8, 1893. Serial No. 685,458. Term of patent 7 years

DESIGN 29,484. BADGE. JAMES S. BRENNAN, North Attleborough, Mass., assignor to McKae &



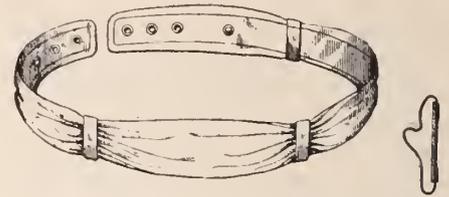
Keeler, Attleborough, Mass. Filed Sept. 22, 1898. Serial No. 691,645. Term of patent 3 1/2 years.

DESIGN 29,485. EYEGLASS CASE. JOHN G. KOENEN, Mount Vernon, N. Y. Filed Sept 8,



1898. Serial No. 690,575. Term of patent 14 years. **DESIGN 29,489. BELT.** FREDERIC M. SIMONS,

Swarthmore, Pa., assignor to Frederic M. Simons, same place, John F. Simons and Thomas Maddock,



Philadelphia, Pa., and Edward S. Simons, Orange, N. J. Filed Apr. 15, 1898. Serial No. 677,749. Term of patent 3 1/2 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring October 18, 1898.

- 248,310. WINDING INDICATOR FOR WATCHES AND CLOCKS.** WILLIAM HAINES and LEWIS BREITINGER, Philadelphia, Pa.
- 248,337. FINGER-RING.** JACOB G. MISSIMER, Philadelphia, Pa., assignor of one-half to Edward C. Nield, Trenton, N. J.
- 248,466. WATCH HAIR SPRING CUTTER.** WILLIAM B. HOWELL, Albany, Mo.
- 248,520. AUTOMATIC PENCIL CASE.** DANIEL M. SOMERS, Brooklyn, assignor to Joseph Reckendorfer, New York, N. Y.
- 248,541. COMPENSATING PENDULUM.** ALLEN T. WILLIAMS, Taunton, Mass.
- 248,542. ORNAMENTAL COMB.** VINCENT W. WILSON, Fort Edward, N. Y., assignor to Aldrich Cook Mfg. Co., Leominster, Mass.
- 248,557. PINION FOR CLOCKS AND WATCHES.** ARTHUR E. HOTCHKISS, Cheshire, Conn.
- 248,558. PINION FOR CLOCKS.** ARTHUR E. HOTCHKISS, Cheshire, Conn.

The American Registry & Security Co., of Newark, N. J., have incorporated to manufacture, repair and keep a record of the ownership of watches, bicycles and all kinds of vehicles, and to make contracts to replace the same; capital stock, \$100,000. Incorporators: Anthony T. Brennan, Orange; Harry H. Leeds and Edward W. Wright, Jr., of Newark.



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Harmony and metallic tune sheets playing
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FAHYS BUILDING.

NEW YORK.

MATTERS IN JEWELRY STOREKEEPING.

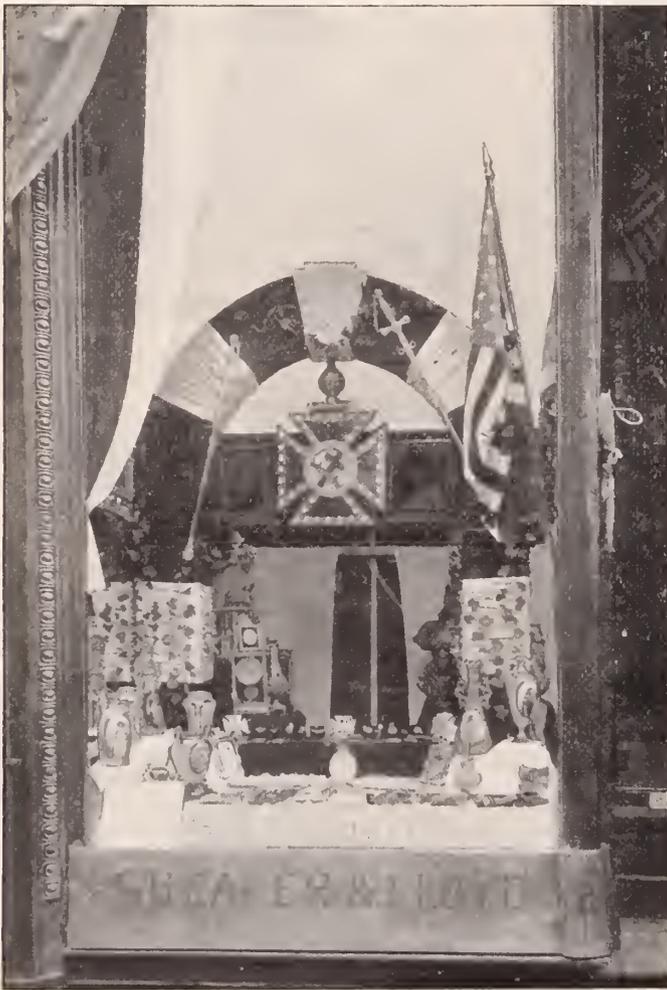
That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Pittsburgh K. T. Conclave Show Windows.

IN the account in THE CIRCULAR of Oct. 19, of the Triennial Conclave of the Knights Templar, held in Pittsburgh, Pa., the week ending Oct. 15, mention was made of the elaborate and artistic window displays made by the jewelry stores. We here present illustrations of three of the notable windows, from photos taken exclusively for THE JEWELERS' CIRCULAR.

"Victory," which had for its mate on the right side the figure "Welcome," which held in one outstretched hand a silken K. T. banner. Grouped around the center were a number of German K. T. tankards, emblazoned with figures of Constantine and his historic vision of the cross in the clouds and the warning, "In hoc signo vinces." The base of the window was covered with green and white velvet. A \$1,000 chest of silver was placed in the center of the win-

terial. Back of the arch, on the left side, were clustered French glass clocks, with pots of flowers at the head. Back of the right side of the arch were bronze busts and vases. The space between the ends of the arch—3½x10 inches—was a board covered with black crêpe cloth, on which were scattered diamond brooches, scarf pins and bracelets; diamond rings were displayed in white Maltese cross blocks. Each side of the front part of the arch was built up of Royal Vienna vases. Underneath the arch was placed a Maltese cross with white lights and a helmet at the top, which gave the appearance of a regular K. T. gold charm, and when lighted the *tout ensemble* was attractive and brilliant. Above the mirror on the side was placed a Viennese



SHEAFER & LLOYD'S WINDOW DURING THE K. T. CONCLAVE.



HARDY & HAYES' K. T. CONCLAVE WINDOW DISPLAY.

The large 12x14 plate glass window of E. P. Roberts & Sons was one of the most attractive displays in the city. The *pièce de résistance* was the eight foot armor of the Emperor Constantine, with a liberal accompaniment of battle axes, swords, etc., mingled with American flags, the green banner with the Maltese cross and the black and white flag with the passion cross. On the right side of the window was the Selim cross banner of red, white and green, and on the left the passion cross banner was hung. The back of the window was draped in royal purple, the Templar color. On the left of the base of the window was a real bronze figure of

dow, flanked on one side by a sterling silver tea set, and on the other by silver vases filled with natural flowers. Ten-foot palms gave a tropical look to the window, which at night was ablaze with white, red and green incandescent lights. The dressing of the window received the especial supervision of Steele F. Roberts, a Knight of high degree.

Sheaffer & Lloyd are happy in the possession of an artistic window dresser, Ed. R. Fuhr, whose efforts were crowned with success. The upper front and back of the window were fastooned, curtain-like, in red, white and black crêpe cloth. The arch in the center was covered with the same ma-

painting entitled "The Rape of Phebe." Back of the arch were placed in a straight line four more Viennese paintings. In the companion window the same material was used in a different style of arch, surmounted by a square and compass in 40 red lights. When both windows were lighted up a wonderful fairy-like appearance resulted. The large clock in front of the store was lighted by 50 25-candle power lights.

Another attractive window illustrated here was that of Hardy & Hayes, designed by Edmund Belfour. The base was of purple velvet, on which was placed a large white velvet shield. Back of the shield was a massive bronze figure, surrounded by

electric lights. On each side were marble pedestals and bronze figures. In the background was a metal shield, from which purple draperies were beautifully draped. This was surrounded by flags, French gilt clocks, exquisite fans and belt buckles on purple. On the shield were Templar charms mounted in diamonds, and on the cross were a number of magnificent sunbursts. A photographic view of these windows give one a poor idea of the superb effects caused by the numerous electric lights, which had to be seen to be thoroughly enjoyed.

Workshop Notes.

Power Consumed by Friction.—Experiments instituted have demonstrated that the train (wheels, pivots, depthings), when in proper condition and lubricated with fresh oil, will consume about 20 per cent. of the motive force.

Watch Cleaning Fluid.—Passadena says he uses benzine, although there are about 127 different ways of cleaning a watch. For washing and cleaning he has tried a great many agents, but finally settled upon a mixture of one ounce sulphuric ether to one

tacked. If the operator has an apparatus for galvanic gold plating it is worth while to commence the stripping first in the bath until the copper becomes visible in spots, after which the rest is stripped in the acid. The article must naturally be used as anode in the bath.

Screwmaking.—A correspondent writes that he visited an English watch factory, and has come to the conclusion that there are certain things in horology which cannot be done economically by machinery even at this age of lightning speed and that screw making seems to be one of them.



THE KNIGHTS TEMPLAR CONCLAVE WINDOW EXHIBIT OF E. P. ROBERTS & SONS.

Others windows of note were W. W. Wattles & Sons, whose display of green and white cut glass and Vollenden lamps was unusually fine; L. Vilsack & Co.'s exhibit of diamonds and gold plate; John M. Roberts, Geo. W. Biggs & Co., Henry Terheyden, and C. C. Will. In the East End district, Graf & Niemann, A. E. Siedle, A. C. Gies and Rudolph Henne had their windows decorated appropriately.

The most notable interior decoration was done by Heeren Bros. & Co., who kept open house all week. The immense store was one of the sights of the city, and the firm estimate that in the evenings there were 3,000 people in the store at one time.

pint of the best benzine. He does not pretend to assert, however, that his way is the best; he permits every one to use what he, the user, considers will suit him.

To Remove Fire Gilding.—If the fire gilding cannot be ground off it must be stripped off with acid. The acid mixture most proper for the purpose consists of five parts sulphuric acid and one part aqua regia (two-thirds of a part hydrochloric acid and one part nitric acid). Fire gilding adheres more tenaciously than galvanic gold plating; the process of stripping will consequently continue longer, and it is advisable to expedite it by heating the fluid. The gilt metal will thereby not be at-

These, his cogitations, were induced by witnessing a man making screws in an ordinary hand throw; he turned down the body of the screw, tapped it, rounded and burnished the end, tapered the head, and cut it off in fifteen seconds. These were bar screws; pillar screws took a little longer; he made three of these a minute, repeating this operation several times while correspondent watched him, and he appeared to be in no hurry over his work. If, therefore, a man can make by hand in this way 1,800 good screws in a day of 10 hours, watch making can gain little by having them made by a machine; indeed, a screw making machine was superseded by this man.

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is unequalled in Artistic
Designs and Attractive
Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,
BALEARIC, CERISE, RHO-
DIAN and other FINISHES,
the handsomest ever
put on metal.



Gold and Onyx

TABLES AND
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CANDELABRAS,
FIGURES,
BUSTS, Etc.

Reception Lamps

with the celebrated "B.
& H." or "B. & H."
Radiant Burner.

THE FINEST LINE
EVER PRODUCED.

The Trade

are cordially
invited to inspect our
productions at our sales-
rooms.

Bradley & Hubbard Mfg. Co.,

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26 Park Place to
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PHILADELPHIA,
714 Betz Building.

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NEW SAMPLES.

Fine Cut Glassware, Fine
Decorated Lamps, Fine
Decorated Jewel Boxes,
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Owning and operating the celebrated

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NEW BEDFORD, MASS.

Dealers are cautioned against
handling Cut Glass bearing our
Bull's Eye designs covered by
Patents Nos. 28,178 and 28,179,
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PATENTED JAN. 18, 1898.

Cameo Plaques

THE LATEST HOLIDAY NOVELTY.

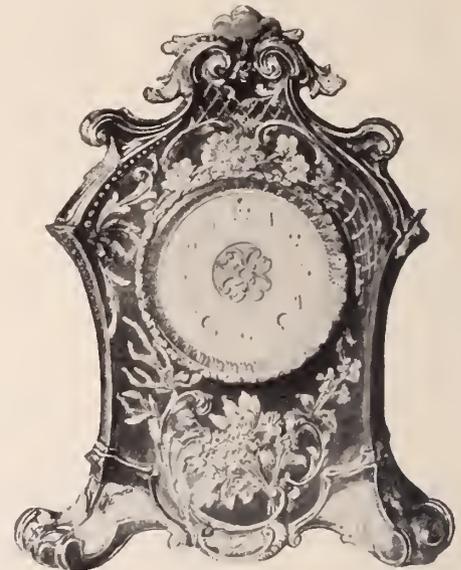
FINE ART POTTERY AND FRENCH CHINA,
SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,

Importer...

35 Park Place,

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A Column

On...

Faience Clocks.

Some manufacturers may tell
you that Faience Clocks are in ill
favor; that they have but small
lines of these goods to sell now,
as compared with former years.

We acknowledge that there is
a certain prejudice against cer-
tain kinds of so-called "Faience
Clocks"—but not the fine kinds.

We claim—and orders placed
with us make the claim good
—that high-class Faience Clocks
sell better than they ever did. In-
stead of dropping interest in this
class of goods, we have been
bringing out many new lines,
with the result that that branch
of our business has wonderfully
increased, which further proves
the popularity of Faience Cases.

See the new lines! See the
best things in the market for the
price! See our line of Faience
Clocks.

Bawo & Dotter,

26 to 32 Barclay Street,
New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW EFFECTS IN WILLETS' BELLEEK.

THE new effects in Willets' Belleek, shown in the lines that have just been received by Wicke & Co., 33 Park Place, New York, the selling agents for this ware, will do much to increase the reputation which this ware has enjoyed among jewelers. Many of the former artistic decorations now appear with more elaborate color work and others with changes which, though of a simple nature, greatly improve the effect of the ornamentation. For instance, the former gold ornamentation on ivory ground now appears in connection with framed medallions containing either flower designs or miniature paintings of beautiful women; other pieces show a new effect consisting of small raised festoons of many colored flowers.

HEADQUARTERS FOR FLEMISH BEER MUGS.

ENDEMANN & CHURCHILL, 50 Murray St., New York, still continue to be the headquarters for the fine Flemish beer mugs previously noted in this column. The success of these mugs with the jewelry trade is even greater than was expected at the beginning of the season and bids fair to continue for some time to come. While many lines of these articles have been carried by importers generally for some time, those of this firm have appealed particularly to jewelers on account of their exceptionally high artistic character and also from the fact that the line contains many fine and exclusive pieces, such as would appeal only to buyers found among the clientele of the larger jewelers.

AHRENFELDT'S IMPERIAL AUSTRIAN GLASS.

NO more beautiful or appropriate line of glass ware for the jewelers' holiday trade is at present being shown than the rich assortment of Imperial Austrian glass now displayed by Chas. Ahrenfeldt & Son, 52 Murray St., New York. This ware is of a quality to suit the taste of the most fastidious buyer of fancy articles of this kind and the decorations are among the most delicate and perfect ever shown by this firm on Austrian glass. The colorings are of many kinds and with them the matt gold flower and scroll decorations thoroughly harmonize. The line contains everything common to glass ware, from tall

vases and jugs to small novelties. The assortment of stem ware sets is especially large.

THE RAMBLER.

Foreign Items on Fancy Goods.

Hapsburg ware is the name of a new specialty in decorated pottery.

Jeroboama is the name of the largest bottles made for holding champagne. They profess to hold about a gallon.

An ingenious modeler has at last thought of placing an indentation in the side of a tobacco box, which does duty as a match holder.

Among the new combination goods are neatly modeled and fitted piano candle lamps, with pottery foot, forming a novel menu card stand.

One of the latest shapes in gas globes is a white opal globe, shaped almost exactly like a small tall hat; even the brim is there, but the top is open.

Grotesque China ornaments, Japanese figures, frogs, queer shaped animals and similar oddities in earthen ware and porcelain are among the cherished treasures of Princess Charles of Denmark.

Perhaps one of the most realistic pieces of modeling now being sold by the better class of retailers is that of a terra cotta monkey, colored to nature. It is seated on a tray in the act of eating nuts.

Glass buttons are made by heating canes of glass and pinching them from the end with pliers, which at the same time answer the purpose of a die. They are sold very cheaply, as low as twopence a gross; but it is scarcely possible for any English firm to compete with Bohemia in their production.

The "Gold Stone," used extensively for cheap brooches and pins, comes from Italy. The art of making it is said to be a secret, the only place of its manufacture being Murano, near Venice. It was supposed to be one of the lost arts when, it is asserted, a workman accidentally dropped some copper turnings into a pot of melted glass, thus rediscovering the art.

A New Occupation has been found for women prisoners, who, it seems, are being taught to make screens from glass beads. When the articles are finished they resemble Japanese work. The screen making is much more popular with the prisoners than the ordinary work of sewing, mending, laundry work, etc., in which they have hitherto been mainly employed.

Tinted Statues are among the latest things in the French artistic world. This is not, however, nearly so original as it appears at first sight, for excavations in

the Acropolis at Athens have proved the fact that the Greeks employed color in the treatment of marble, just as it has always been known that they used gold for the adornment of the statues of the Olympian deities. The modern French practice is, therefore, unquestionably a return to the ideas of the past masters of the higher form of art. It does not, however, by any means commend itself to a great number of modern sculptors, who regard the purity of the white color of the marble as essential to the production of the effect intended by the artist, and though here and there specimens may be found in our galleries, the custom is unlikely to have a very extended practice.

Venetian Glass.

VENICE glass used to have the reputed property of miraculously remaining sound under very extraordinary circumstances. Credulous old Aubrey relates, in his "Miranda": "In Dr. Bolton's sermons is an account of the Lady Honeywood, who despaired of her salvation. Dr. Bolton endeavored to comfort her. Said she (holding a Venice glass in her hand), 'I shall as certainly be lost as this glass will be broken,' and at that word threw it hard on the ground, and the glass remained sound, which gave her great comfort. The glass is still preserved among the *cimelia* of the family."

Various Classes of Crystal.

THE word "crystal" is from the Latin *crystallum* , from a Greek word meaning ice, cold, frost, crystal. The dictionary gives four meanings, but if you wish to study the scientific one, you had better get some standard treatise on mineralogy, as the subject is very interesting from a geometrical point of view, and crystals are arranged in classes or systems. The glass of a watch is called a "crystal," also a species of glass more perfect in its composition than ordinary glass. The word "crystal" is also applied as a descriptive term to anything clear which resembles it, such as water. Dryden speaks of "the crystal streams that murmur through the meads." Crystal given as a woman's name means clear, lucid, transparent, crystalline.

The measure of damages for a breach of warranty is the difference between the contract price, paid or to be paid, and the market value at the time and place where delivered.

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1899

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Watchmakers'
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A PROFIT-PRODUCER if permitted to lie on your show case.
You take the orders; we carry the stock.

CLOSE TO CASH TERMS.

CLOSE TO CASH VALUES.

We Carry Everything that Appertains to the Trade.

Our business requires and we occupy the largest salesroom in our line in the Empire City's wholesale jewelry district. We extend every facility in accommodating customers and furthering sales.

WHEN IN THE CITY CALL ON US.

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Aluminium.

THE recent small drop in the price of aluminium, says *Journ. d. Goldschmiedekunst*, amounting to 131.25 marks per 1,000 kilos (2,204 pounds), is of great significance to the metal industry, as the metal can now successfully compete with copper. The price of aluminium in bars of 98 to 99¾ per cent. purity is now 2,940 marks per ton; bars for casting cost at the present time 2,540 marks per ton. The price of copper is 976 marks per 1,000 kilos, but copper is 3.3 times heavier than aluminium, for which reason, taking the same volumes, aluminium is still lower, to wit, 900 marks per 1,000 kilos. This result is largely due to the circumstance that the costs of production have essentially diminished by using hydraulic power, while a greater experience with the electrolytical processes is another eminent factor.

The price of aluminium from the time that the metal entered the market has decreased in a truly remarkable manner, as will be learned from the following table:

	Marks per kilo.
Spring, 1856, in Paris.....	820
August, 1856, in Paris.....	244
" 1862, in Paris and Newcastle.	106.50
" 1886, in Paris.....	109
" 1887, in Bremen.....	73.25
" 1888, in London.....	44.50
" 1889, in Pittsburgh.....	18.50
" 1895, in Neuhausen.....	6.75
" 1897, in Pittsburgh.....	3.75
" 1897, in London.....	2.90

The drop in the price of aluminium has naturally also affected those alloys, the principal part of which consists of this metal. Among these can be named especially aluminium bronze, the consumption of which will most probably continue to increase the more its excellent properties become known. At the present moment the alloy with 10 per cent. aluminium costs about 1,190 marks per ton—that is, the metal simply, without the expenses for casting it. Twenty years ago a kilogram of aluminium bronze was worth 15.75 marks.

As is known, the production of aluminium has increased at an extraordinary rate during the last 10 years. In 1880 it was about 8,700 kilos, and the total production of the world had in 1892 reached 1,150 tons only. In 1897 it was beyond 2,000 tons. All metal workers know at present how advantageous, especially in steel plants, the utilization of aluminium is, especially in large cast pieces. Aluminium safety lamps on account of their lightness are being universally introduced into coal mines. For articles in which lightness is an advantage it is quite probable that aluminium will in time crowd out copper altogether; but it has been found totally unfit against ocean water and the alkalies.

The metal will most certainly be utilized in a very short time for many articles of daily use, and it is safe to state that it soon will be still one-third cheaper, as improvements in the electrolytical methods are introduced daily. So soon as the existing patents shall have expired a noteworthy drop in the price may be expected.

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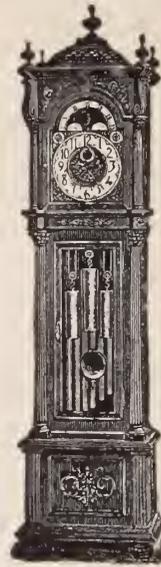
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