#### COLOR VOODOO #1







# A GUIDE TO COLOR SYMBOLISM







**JILL MORTON** 

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For Kecia and Zachary



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# **ABOUT THIS PDF** How to Use Adobe Reader (Acrobat) **Computer Colors About Printing**

#### How to use Adobe Reader

# Welcome to this electronic publication!

Adobe Reader, formerly known as Acrobat, gives you exceptional control in accessing the information in this book. The following tips are provided to assist you.

# **Viewing Options**



Control the viewing size of the pages in this publication by selecting any one of the options under **View** on the menu bar or any of the page buttons on the command bar. Options include full magnification, fit the page in window, fit the visible width of the page in window, and other selections.

The zoom-in (magnifying glass) button on the command bar can be used to zoom in and out of any area on a page.

# **Navigation and Bookmarks**

•1. Click on the "Bookmarks" tab at the upper left area of the window that displays this publication. It will open the bookmarks (the hyperlinked Table of Contents). Click on any item to link directly to the page.



2. Use the pointer buttons and arrows on the command bar (or at the bottom of the page) to view the next page or the previous page. You can also go to the first or last page. The menu bar can also be used for navigation. Choose View>Go to> Next Page or any of the options listed. Acrobat 5.0 choose Document > Next Page

Signatures Comments Thumbhalls

3. Small red pointers ▶ are added to some pages. Click and link to the specified page.

# **How to Find Things**

- 1. Click the find tool (binoculars) on the command bar, or choose **Edit** > Search (or Find) on the menu bar. A dialog box will appear. Enter the text (such as "happy") and click "Find." When the program finds the text, the page containing the text is displayed with the text highlighted.
- 2. To find more occurrences of the text, select "Find Again" in the same dialog box.

#### **Computer Colors**

This publication was designed for electronic distribution and computer viewing. The layout, fonts and colors were chosen for this environment. Every effort has been made to reproduce colors accurately. All illustrations were prepared on a system with full gamma correction and color synchronization.

#### Note!

Colors may vary on different computer systems.

Anti-glare screens will cause color distortions.

16 - 24 bit color, a high quality monitor and fully corrected gamma deliver the best results.

Windows PCs do not have built-in color correction and typically require a video or graphic card for accurate color readings and full gamma correction.

# **About Printing**

# **Color Printing**

This publication was designed for on screen viewing using the RGB color model. Printers use the CMYK (cyan, magenta, yellow, black) color model. Therefore, colors on your computer monitor will appear different when printed with CMYK inks. Warning: Printing this publication will consume a large quantity of ink!

# **Other Printing Issues**

Printing PDFs is an easy task on inkjet and all true postscript laser printers. However, some laser printers "emulate postscript" and may need a firmware or software upgrade from the vendor. Although this is not a common problem, these printers may not support the CID font format of PDFs.

# INTRODUCTION

**About Color Voodoo** 

**About the Color Illustrations** 

**Color Models** 

**Design Applications** 

**Web Site Design Applications** 

Tips for Color Communication Global Design & Web Sites

#### **About Color Voodoo**

Like voodoo, color can sway thinking, change actions, and cause reactions.

Red means "stop" and green means "go." Traffic lights send this universal message. Likewise, the colors used for a logo, business card, product, packaging, web site, interior design, architectural elements, or clothing cause powerful reactions. Color sends a subliminal message, one which plays a critical role in success or failure. It will either attract or distract, work for you or against you.

The subliminal power of color is serious business. Consequently, the information in this book is presented in a methodical way. You might think the tone is a bit academic, but it will deliver clear concepts about color symbolism so that you can use it to your advantage.

#### **About the Color Illustrations**

The color swatches in this publication are based on the 216 colors which are common to both Windows and Macintosh computers and can be viewed on 8 bit (256 colors) monitors. Although all computers are able to generate these colors, the actual colors may vary on different computers. A high quality monitor and fully corrected gamma deliver the best results.

For more information, see "Computer Colors."

#### **Color Models**

Monitors and printers reproduce colors differently. Monitors use the red, green, blue (RGB) color model. Printing is based on the cyan, magenta, yellow, and black (CMYK) color model.

Therefore, the colors seen on monitor screens may look different when printed.

# **Design Applications**

The color information and illustrations in this publication will assist in developing a successful color scheme for all areas of design. Since these illustrations and color formulas are based on the RGB color model, variables may occur when using other color systems. The following provides important information about these variables:

# Labels, Packaging, Business Cards, Stationery and Signage

The RGB values of the colors may be used as a reference for appropriate specifications for printing and other media.

#### **Broadcast**

The RGB values are suitable for broadcast.

#### **Products**

The RGB values may be used as a reference for enamels, glazes, paint, textile dyes, and other color media.

#### Wardrobe

The color swatches may be used as a reference for wardrobe selections.

# **Interior Design and Architecture**

The color swatches may be used as a departure point for interior or exterior color schemes. Caution should be used in paint and wall covering selections. The colors of the swatches in this publication will be quite different when applied to large interior or exterior surfaces. Muted colors will wind up looking much more colorful. Some colors may turn out too pale, others, too dark. Consult with a paint representative and/or a design professional. Large brush-outs will give you a better idea of end results. Similar caution should be used when selecting carpeting and other elements which cover large areas.

# **Web Site Design Applications**

The color information and illustrations in this publication are specifically applicable to web site design. All web site graphics (gifs and jpegs), background colors, text and link colors are based on the RGB color system. Since this is an electronic publication, the same RGB color system was used for all color illustrations. What you see in this publication is an accurate representation of web site colors, one which will help you develop successful colors for web site design.

The HEX code is included for each color swatch. This may be used to specify background colors, text, or link colors in html documents. The RGB values are also supplied and may be used for non-dithering colors for graphic illustrations.

Since these illustrations and color formulas are based on the RGB color system, variables may occur when using other color systems. If you print this publication, the colors may deviate from their on screen accuracy.

# **Tips for Color Communication - Global Design & Web Sites**

#### 1. Know your target market.

As a case study, let's assume you're selecting colors for a bank. Financial institutions require colors which support a sense of security, trust and reliability. The color of currency also comes into play. A risky color would be purple since many of its primary associations are related to the intangible world of creativity, spirituality, mystery and the sub-conscious. Nevertheless, if that financial institution is located in Charlotte North Carolina, the home town of the famed Charlotte Hornets basketball team, whose colors happen to be purple and teal, and if the membership of that bank is primarily female, purple combined with another color is worthy of consideration.

As a general rule of thumb, you have a lot more flexibility in color selections for a regional business. If, on the other hand, the business intends to expand its base nationally or globally, off-beat color selections should be avoided.

# 2. Use extreme caution with global audiences.

When designing for a global market, designers must subject their color selections to stringent cross-examination. If a color's symbolism is insensitive to a specific culture, that color may communicate in surprising ways.

Consider again the color purple. It may work as a symbol of creativity for art and as a symbol of the extra-terrestrial for science fiction, but it's a polarizing color. People either love it or hate it. Furthermore, it's potentially hazardous on a global level. It may symbolize mourning and death in many cultures in the same way that black does in American culture.

A significant example of purple failure is the initial design of EuroDisney's signs. The color palette was intended to rival Coca Cola's red, but the final selection of vast amounts of purple was a tragic mistake. Purple symbolizes death and the crucifixion in Catholic Europe. It's not surprising that visitors thought the signs were morbid. How did this happen? The CEO liked purple. [1] Personal preference and "avant-garde" tactics frequently cause color disasters. When the wrong color is used on a web site, the damage extends to a global audience. (Euroclash, ID Magazine, January 1992, p.61)

#### 3. Use caution with "in" colors.

Just because a certain color is a color marketer's "in" color for the year (or next year, or the decade) doesn't mean it will work for everything and it certainly doesn't mean that it will work globally. The late 20th century bore witness to the popularity of yellow-green which ranged in hue from a soft avocado-green to an acidic lime-green. It infiltrated fashion and home furnishings in American culture. Print advertising, television and web sites embraced it for a "cutting edge" look. The more acid the hue, the more it became an "in your face" symbol of the avant-garde.

In spite of this, most shades of yellow-green do not enhance the image of baked goods, toothpaste, cosmetics or gastro-intestinal products. Consequently, this color would only add negative or confusing associations.

# 4. Don't use personal preference.

The most common color mistake is selecting a color because you like it. Some people will argue that they feel very comfortable with a certain color or that they like the way it looks in a certain context. One designer fell in love with the aqua and yellow color combination of Bahama's license plates. He proceeded to use these colors as the core color scheme on a web site for a paper manufacturer located in Maine. Not by any stretch of the imagination do these colors support this product. They serve only to confuse the viewer, thus discouraging exploration of the web site. Surround yourself with your favorite colors but remember, color communication is a science. Objectively analyze the product or theme of your project. (Advise your client to do the same!)

#### 5. When in doubt, don't.

Most people have an intuitive warning system. If you're feeling a little queasy about a color selection, chances are it's wrong. Test it out by selecting a color one step removed such as a blue-green instead of a blue. You may be close to your mark or way off!

#### 6. When in doubt, stick to timeless symbolism.

The timeless psychological associations and natural references of any given color should be foremost. For example, red is the color of fire and blood. Psychologically it is a dynamic energizing color. It is far removed from any symbolic association of serenity or dependability. (Refer to the text descriptions in this publication.)

# 7. Prepare for color mutations on the web.

Think about the last time you were in an electronics store and viewed dozens of television sets in a row. The picture was darker on some sets, the contrast varied, and - on closer examination - you may have noticed that flesh tones and even the colors of the trees and sky were different. The possibility for color mutations is even greater in web site design.

# Here's what you can do:

# a. Make sure your computer has good color vision.

Start by establishing the best color standard in your computer's operating system. If you're designing on a PC (Windows), correct your gamma by buying the best components and components that work well together. If you're designing on a Macintosh, sufficient gamma correction is built into the operating system. Beware of anti-glare screen devices on all systems.

# b. Use the web-safe 216 color palette for a conservative approach

Although most new computer systems can represent thousands or millions of colors, older systems may be limited to 256 colors. Of these 256 colors, 216 are common to both PCs and Macintosh computers. Using a web-safe (216 colors) palette will ensure that the colors you select are standard on all computers and all browsers. Furthermore, colors that exist outside of this basic palette may appear speckled - rather than solid - on older computer systems. This effect is called "dithering" and can cause severe problems in background colors, text, and link colors.

Note: This palette does not mean that the color you select will look exactly the same on all computers. Colors are generated by the computer's operating system and monitor, not the palette. Nevertheless, the 216 web-safe colors are a very reliable standard.

#### c. Foresee the variables on other computers.

Preview your work on several different computers. If you're on a Mac, check out your designs on a Windows PC with 256 colors (8 bit). You may be surprised by the relative darkness of your hues as well as non-linear color shifts. Teal greens may appear much bluer, sandy beiges may shift into peachy tans. If you're on a PC, chances are you'll be amazed at how much lighter colors are on a Mac. Other color shifts may also be evident.

# **COLOR SYMBOLISM**

Introduction to Color Symbolism
Explanation of Color Symbolism Categories

The Symbolism of Red

**The Symbolism of Purple** 

The Symbolism of Blue

The Symbolism of Green

The Symbolism of Yellow

The Symbolism of Orange

The Symbolism of Brown

The Symbolism of Black

The Symbolism of White

The Symbolism of Gray

Idioms in American English

# **Introduction to Color Symbolism**

In an effort to deliver the most concise information possible, the information about color symbolism in this publication is based primarily on global generalizations about color meanings. As such, it may be considered to be a "transcultural" approach. On the other hand, there are countless examples of how a color such as green may mean different things in different cultures or countries. For example, green is a sacred color in Islamic cultures, while in the United States, green represents good luck and currency.

#### Timeless Cross-Cultural Symbolism?

Nature provides a starting point for universal color symbolism. Natural references, such as fire and water, play a powerful role in the symbolic meaning of the respective colors in all cultures. This symbolism can be considered timeless and cross-cultural. Other symbolic meanings may change over time and are considered timely. These are linked to politics, fashion, religion, myths, gender and age.

In conclusion, it's important to note that global color symbolism is in constant flux. On one hand, we see a melding of diverse cultures; in direct contrast, we see people embracing their cultural heritage with a new intensity.

Editor's Note: Another eBook by this author - "Global Color: Clues and Taboos" - addresses the topic of global symbolism in great detail. Please refer to the last page of this publication.

# **Explanation of Color Symbolism Categories**

The first category - "References in Nature" - includes natural elements that a person would find at any time on Earth.

The second category - "Psychological Symbolism" - includes positive and negative associations.

Other symbolic categories that may be significant include:

- "Contemporary Culture" lists objects and associations that have evolved in the 20th and 21st Century. (Note: This category may apply to some, but not all colors.)
- "Religious," "Historical / Political," and "Other Cultures," and "Fashion." These categories are included only when they are relevant to a color.
- "OSHA Coding" includes the symbolism of colors per OSHA (Occupational Safety and Hazard Administration) standards. Although this an American standard for industry, there are significant similarities to psychological and natural associations. (Note: This category may apply to some, but not all colors.)
- "Optics" covers specific scientific information about the visual effects of the color as a result of the mechanisms within the human eye. (Note: This category may apply to some, but not all colors.)
- A list of idiomatic expressions in American English is also included as a final reflection on symbolism.

#### THE SYMBOLISM OF RED

# **Psychological Symbolism**

energy

warmth

strength

impulse

dynamism

activity

courage

excitement

love

passion

dominance

rebellion

aggression

war and combat

violence

sexuality

prostitution

#### **References in Nature**

fire

blood

raw meat, flesh

roses, carnations, and other flowers

apples, berries, tomatoes, and other fruits

cardinals and other birds

rubies and other gemstones

# **Contemporary Culture**

traffic lights and signs designating "Stop" fire engines in many countries associated with the planet Mars hearts (Valentines Day)
Christmas

# Religion

the devil

#### **Historical / Political Associations**

associated with communism in the 20th century

#### **Other Cultures**

an important color in China and Japan

#### **Fashion**

attention getting, sexy

# **OSHA** Coding

Red: danger, stopping, fire protection equipment

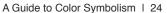
# **Optics**

Red advances, thereby creating the impression that red objects are closer than they are.

#### Etc.

Reds are classified as yellow-based or blue-based. Yellow-based reds, such as tomato, appeal to males. Blue-based reds, such as raspberry, appeal to females.

Swatches |



#### THE SYMBOLISM OF PURPLE

# **Psychological Symbolism**

spirituality mysticism

magic

faith

the unconscious

dignity

mystery

creativity

awareness

inspiration

passion

imagination

sensitivity

aristocracy and royalty

conceit

pomposity

cruelty

mourning

death

#### **References in Nature**

orchids, irises grapes, plums

cabbage

purpura shellfish (from the Mediterranean) (Note: purple very rarely occurs in nature)

#### **Contemporary Culture**

Purple Heart

(American military award for bravery)

#### **Historical/Political Associations**

the imperial color of ancient Rome

#### **Fashion**

associated with mourning in some Western and Eastern cultures

# **OSHA Coding**

Purple: hazardous nuclear energy

# **Optics/Physiology**

the hardest color for the eye to discriminate



#### THE SYMBOLISM OF BLUE

# **Psychological Symbolism**

spirituality

trust

truth

cleanliness

tranquility

contentment

immateriality

passivity

understanding

conservatism

security

technology

masculinity

coolness and cold

introversion

melancholy

depression

#### **References in Nature**

sky

oceans and lakes

blueberries

bluebirds

fish

mold

blue bonnets and other flowers

lapis and other gemstones

Note: blue is not commonly found in natural objects

#### **Contemporary Culture**

denim (blue jeans)

Police uniforms (U.S.)

IBM - Big Blue

#### **Historical/Political Associations**

the color of robes representing the station of philosopher in ancient Rome signifies spiritual and pacific virtue in Christian art

#### **Other Cultures**

the color of immortality in China the color of holiness for Hebrews the color of the god Krishna in Hinduism

# **OSHA Coding**

Blue: cautions against the starting, use, or movement of equipment under repair

# **Optics/Physiology**

Blue recedes, thereby creating the impression that blue objects are farther away than they are.

Swatches



# THE SYMBOLISM OF GREEN

# **Psychological Symbolism**

nature growth

fruitfulness

renewal

freshness

tranquility

hope

youth

health

peace

good luck

coolness

envy

immaturity

#### **References in Nature**

all vegetation lakes and other inland waters emeralds, jade, and other gemstones birds fish

# **Contemporary Culture**

ecology and conservation traffic lights designating "Go" American money (greenbacks) Christmas

# Historical/Political/Religious Associations

the color of Islam Celtic myths: the Green man was the God of fertility

#### **Fashion**

favored by sophisticated Europeans for a long time avocado greens: popular in the '60's in the US stable pure shades of green: the color of the '90's

# **OSHA Coding**

Green: used for designating safety and locations of first aid equipment

# Optics/Physiology

Green is said to be the most restful color to the eye (the lens of the eye focuses green light exactly on the retina.

The range of green hues is very broad.

**Swatches** 

#### THE SYMBOLISM OF YELLOW

# **Psychological Symbolism**

cheer

hope

vitality

luminosity

enlightenment (mental and spiritual)

communication

expansion

optimism

philosophy

egoism

dishonesty

betrayal

cowardice

#### **References in Nature**

sunlight

sand

autumn leaves

corn, squash, and other vegetables

lemons, bananas, and other fruits

sunflowers, daffodils, and other flowers

canaries and other birds

fish

gold, topaz and other gemstones

human hair and animal fur

urine, phlegm, pus, jaundiced skin

#### **Contemporary Culture**

traffic lights and signs designating slow or caution

taxis (Yellow Cab-U.S.)

quarantine flags

butter, mustard and spices

# Religion

Deities in Greek mythology had yellow hair and robes. (Therefore, it was not popular with the early Christians.)

#### **Historical/Political Associations**

Yellow Fever

#### **Other Cultures**

a symbol of the emperor in China a sacred color in Hinduism the color preferred by Confucius an important color in Early Egypt

# **OSHA** Coding

Yellow: cautions against physical hazards, such as projections

# **Optics**

Yellow is the color the eye processes first. It is the most visible and luminous color of the spectrum

Swatches >

#### THE SYMBOLISM OF ORANGE

# **Psychological Symbolism**

energy cheer activity excitement warmth crassness

# **OSHA Coding**

Orange: designates dangerous parts of machines or energized equipment which may cause injury

#### **References in Nature**

fire
sunset
oranges, mangoes, apricots, and other fruits
pumpkins, yams, and other vegetables
flowers and autumn leaves
goldfish
human hair and animal fur

# **Contemporary Culture**

life rafts copper symbolizes that a product is inexpensive (U.S.) Halloween (U.S.) school buses (U.S.)

#### **Historical / Political Associations**

The Royal House of the Netherlands is referred to as the House of Orange

Swatches

## THE SYMBOLISM OF BROWN

## **Psychological Symbolism**

nature

durability

reliability

realism

warmth

comfort

homeyness

boredom

## **Contemporary Culture**

chocolate

coffee, cola and other beverages

rice, grains

sugar

tobacco

**UPS** trucks

#### References in Nature

earth

tree trunks

roots

rocks

autumn leaves

cooked meat

human hair and skin

animal fur

birds

fecal matter

#### Etc.

Note: Although browns are very muted versions of oranges and reds, the swatches are grouped independent of the parent colors. In some cases, the dividing line between a muted orange and a brown is not rigid.

Swatches >



## THE SYMBOLISM OF BLACK

### **Psychological Symbolism**

power sophistication sexuality the unknown the end of a cycle (after the fire, after the day, comes the dark) death corruption ominous forces emptiness depression

#### **References in Nature**

the darkness of night, absence of light rocks hardened lava charred wood and other objects soot crows and other birds the pupil of the eye human hair and animal fur onyx, slate and other minerals

# **Contemporary Culture**

ink cast iron and other metals industrial machinery

# Religion

the color of the Christian priesthood, representing self-denial evil forces

#### Historical/Political Associations

the Black Plague Black Panthers (U.S. Militant Organization)

#### **Fashion**

power color the color of mourning in many Western cultures

#### Etc.

In subtractive color theory, black is the result of the combination of all colors.



## THE SYMBOLISM OF WHITE

# **Psychological Symbolism**

purity
cleanliness
truth
innocence
chastity
spirituality
sophistication
refinement
newness
blandness
sterility

death

#### **References in Nature**

the non-color of light
clouds
snow
sea foam
flowers
doves and other birds
opals
teeth, hair, whites of the eyes
animal fur
cooked meat (chicken) and fish

# **Contemporary Culture**

the white dove of peace
the "White House"
 (presidential residence in U.S.)
processed food
 (white bread, rice, sugar, etc.)
detergents

## Religion

salvation the holiness of the God figure the purity of the priesthood

#### **Historical/Political Associations**

the color of the flag of surrender the color of mourning in ancient Rome and medieval France

#### **Fashion**

wedding gowns symbolizing chastity the color of mourning in some Western and many Eastern cultures uniforms for doctors and nurses

# **Optics/Physiology**

Pure white can produce glare and cause optical fatigue when used in large quantities.

#### Etc.

In additive color theory, white is the result of the combination of all colors of the spectrum.

Swatches



# THE SYMBOLISM OF GRAY

## **Psychological Symbolism**

neutrality intelligence

futurism

modesty

technology

secure

liberalism

tranquility

cold

retirement

indifference

sadness

decay

dreariness

#### **References in Nature**

rocks

smoke

clouds (stormy or overcast skies)

shadows

human hair

# **Contemporary Culture**

concrete

silver, platinum, steel and other metals industrial machinery

Optics/Physiology

the simplest color for eye to see

Swatches >



#### **IDIOMS IN AMERICAN ENGLISH**

Although idiomatic expressions are representative of the culture from which they arise, they demonstrate significant associations, many of which reinforce the general psychological symbolism of specific colors. The following represents a sampling of idioms in American English.

#### Red

red-blooded (hearty, healthy)
red-neck (low class, uneducated)
red light district (prostitution)
to be caught red-handed (with evidence)
to be in the red (in debt)
red tape (a mire of details)
red ticket item (a special item)
a red letter day (a fantastic day)

#### Green

green thumb (good gardening abilities) green with envy green around the gills (sick) green behind the ears (immature) green alien beings

#### Blue

blue chip stocks (solid, profitable) singing the blues (songs with melancholy lyrics)

feeling blue (sad, depressed)

blue laws (puritanical conduct laws)

blue collar worker (laborer)

blue ribbon (the highest award)

blue blood (aristocratic)

blue streak (fast movement)

blue lightning (fast movement)

blue book (a publication listing car prices)

out of the blue (unexpected)

# **Purple**

to turn purple with rage

#### Yellow

yellow press (unscrupulous, sensational journalism) to be yellow (cowardly) to have a yellow streak (cowardly) yellow-bellied (derogatory, cowardly)

#### White

white magic (good, kind)
white lies (falsehoods for a higher purpose)
white collar worker (professional, upper
class)
to white wash (cover up)

#### **Brown**

to brown bag (to bring your lunch)
brownie points (credit gained by flattering
someone)
to brown nose (to flatter someone for personal gain)

# Gray

gray areas (shadowy areas or concepts that lack specificity) seeing things in shades of gray (with an openmind) gray matter (the brain)

#### **Black**

black magic (evil)
to be in the black (making a profit)
black sheep (a member of a family or
group who is a disgrace)
little black book (an address book listing
special people)
black ball (cast a negative vote against
someone)
black list ( a list of persons who are disapproved of and are to be punished)
black market (illicit trade in goods)

# **COLOR SWATCHES**

Color Codes and Formulas
About the layout of the swatches
About the terms used

**Red Swatches** 

**Purple Swatches** 

**Blue Swatches** 

**Blue-Green Swatches** 

**Green Swatches** 

**Yellow Swatches** 

**Orange Swatches** 

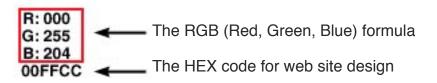
**Brown Swatches** 

**Black & White Swatches** 

**Gray Swatches** 

### **Color Codes and Formulas**

The color swatches in this publication were selected from a set of colors which are common to both PC and Macintosh computers. The RGB formulas and the HEX code (for web site HTML specifications) are on the left side of each color swatch.



# About the layout of the swatches

The colors in this publication are divided into the following groups: red, purple, blue, green, yellow, orange, brown, black, white and gray. In some cases, the dividing line between the color groups is quite fluid and can not be considered an absolute. The primary focus is on the symbolic descriptions of each color rather than a rigid positioning.

The colors are arranged in chromatic order. For example, the group of greens begins with "teal green" (a green with a slight blue cast), progresses to pure green, and ends with olive green (a green with a yellow cast).

Similar versions of the same color are grouped sequentially. These groupings may include a light version, a medium version, a dark version, a bright version and a muted version of the same "parent" color.

#### About the terms used

The English language does not support a wide range of color terms beyond the names of basic hues, such as "red" and "blue." In addition to the basic color names, colors may also be described by references to naturally occurring objects, such as "burgundy" or "lime". Designer color terms such as "Antique White" and "Riviera Blue" are not accurate and are not used in this publication.

In order to differentiate each color, the following descriptive terms are used:

Dark - a dark version of the color, one that is a "shade" of the original color

Medium - a medium or medium-light version of the color

Light - a light version of the color, one which is a pastel or "tint" of the original color

Muted - a dull, less colorful version of the color

Bright - a very pure, very intense, very saturated version of the color

Deep - a very rich version of the color, a full bodied color in spite of its relative darkness

Some colors may also be described with terms such as "yellow-based" or "blue-based." For example, a tomato red is a "yellow-based" red. In other words, tomato red is a red with a slight yellow-orange cast to it. Raspberry red is a "blue-based" red, one with a slight blue cast to it. These distinctions affect the gender-based appeal of red. In other colors, they serve to differentiate one from another.

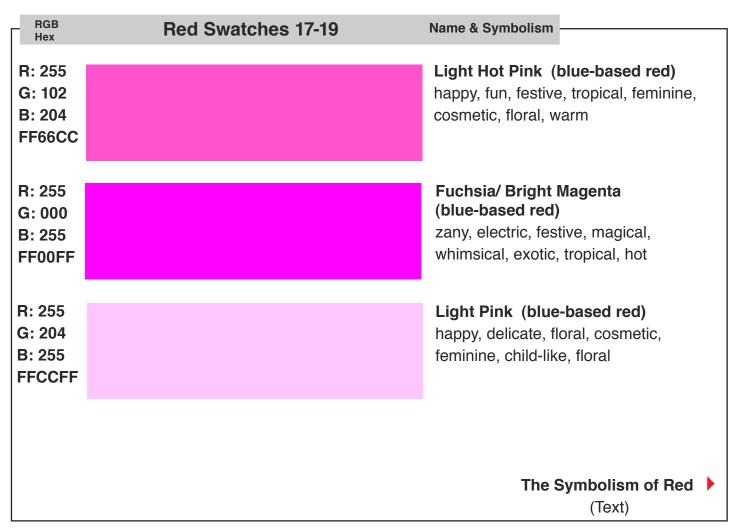
Since the emphasis is on constructive applications of colors, positive descriptions are used for the symbolism of each individual color. Refer back to the symbolic analysis of each color for possible negative associations.

RGB Hex	Red Swatches 1-4 Name & Symbolism
R: 153 G: 000 B: 000 990000	Dark Brick Red (yellow-based red) earthy, friendly, robust, strong, tasty, warm
R: 204 G: 000 B: 000 CC0000	Medium Dark Red (yellow-based red) invigorating, powerful, zesty, tasty, spicy, hot
R: 255 G: 000 B: 000 FF0000	Tomato Red (yellow-based red) dynamic, powerful, aggressive, rebellious, impulsive, strong, sexy, exciting, festive, good luck, fast, war-like, demonic, hot
R: 255 G: 102 B: 102 FF6666	Salmon Red (yellow-based red) healthy, happy, tasty, friendly, cosmetic, warm

RGB Hex	Red Swatches 5-8	Name & Symbolism —
R: 204 G: 102 B: 102 CC6666		Muted Brick Red (yellow-based red) healthy, tasty, comforting, warm
R: 204 G: 153 B: 153 CC9999		Mauve Beige sophisticated, relaxing, cosmetic, warm
R: 255 G: 204 B: 204 FFCCCC		Light Warm Pink (yellow-based red) comforting, gentle, delicate, sweet, happy, floral, spring-like, babyish, feminine
R: 255 G: 000 B: 051 FF0033		Bright Cherry Red festive, dynamic, energizing, sexy, fruity, warm

RGB Hex	Red Swatches 9-12	Name & Symbolism
R: 153 G: 000 B: 051 990033		Dark Red (blue-based red) formal, majestic, sophisticated, elegant, rich, warm
R: 255 G: 102 B: 153 FF6699		Deep Pink (blue-based red) healthy, happy, fun, floral, sweet, fruity, warm
R: 204 G: 000 B: 102 CC0066		Raspberry Red (blue-based red) vibrant, fruity, feminine, warm
R: 255 G: 000 B: 153 FF0099		Bright Raspberry Pink (blue-based red) zany, electric, festive, vibrant, ecstatic, tangy-fruity, whimsical, tropical, hot

RGB Hex	Red Swatches 13-16	Name & Symbolism
R: 255 G: 153 B: 204 FF99CC		Raspberry Pink (blue-based red) happy, fun, comforting, sweet, child-like, feminine, cosmetic, spring-like, floral, warm
R: 102 G: 000 B: 051 660033		Deep Burgundy Red (blue-based red) sophisticated, aristocratic, majestic, dignified, elegant, high quality, expensive
R: 204 G: 051 B: 153 CC6699		Light Muted Burgundy Red (blue-based red) romantic, intimate, floral, tender, feminine, cosmetic, sentimental
R: 153 G: 000 B: 102 990066		Deep Plum Red (blue-based red) elegant, majestic, spiritual, fruity, feminine

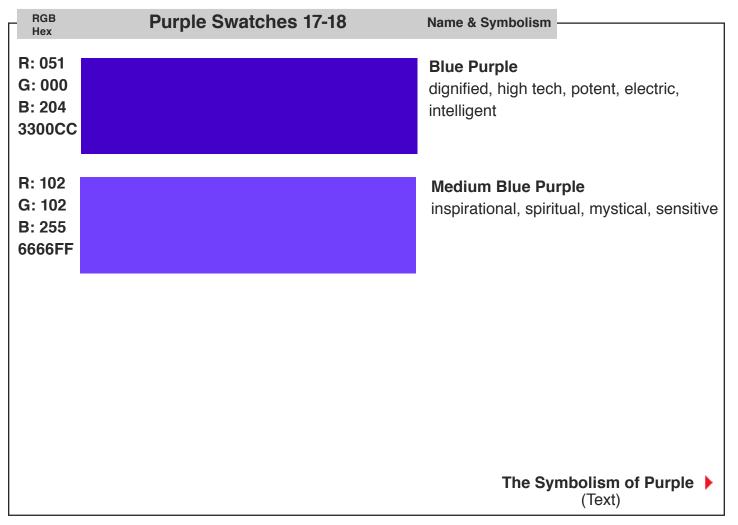


RGB Hex	Purple Swatches 1-4	Name & Symbolism
R: 102 G: 000 B: 102 660066		Burgundy Purple sophisticated, aristocratic, majestic, elegant, expensive, dignified, spiritual, fruity
R: 153 G: 000 B: 153 990099		Medium Burgundy Purple vibrant, spiritual, passionate, floral, fruity
R: 204 G: 102 B: 204 CC66CC		Medium Light Burgundy Purple romantic, cosmetic, floral, warm
R: 204 G: 153 B: 204 CC99CC	5	Light Red Purple spiritual, delicate, romantic, spring-like, floral

RGB Hex	Purple Swatches 5-8	Name & Symbolism
R: 102 G: 051 B: 102 663366		Dark Mauve Purple sophisticated, elegant, philosophical, spiritual, artistic
R: 051 G: 000 B: 102 330066		Dark Purple #1 regal, dignified, elegant, expensive, philosophical, intelligent, spiritual, mysterious
R: 102 G: 000 B: 153 660099		Grape Purple sophisticated, aristocratic, expensive, elegant, dignified, philosophical, creative, passionate, mysterious, spiritual, fruity
R: 204 G: 153 B: 255 CC99FF		Light Grape Purple spiritual, romantic, spring-like, floral

RGB Hex	Purple Swatches 9-12	Name & Symbolism
R: 153 G: 000 B: 255 9900FF		Bright Purple electric, potent, aware, passionate, vibrant, spiritual, mystical, magical, tropical, tangy, floral
R: 153 G: 102 B: 255 9966FF		Medium Purple spiritual, sensitive, romantic, spring-like, floral
R: 102 G: 000 B: 255 6600FF		Ultraviolet Purple powerful, intense, intelligent, creative, aware, vibrant, high tech, electric, radioactive
R: 153 G: 153 B: 255 9999FF		Medium Light Ultraviolet Purple spiritual, meditative, tranquil

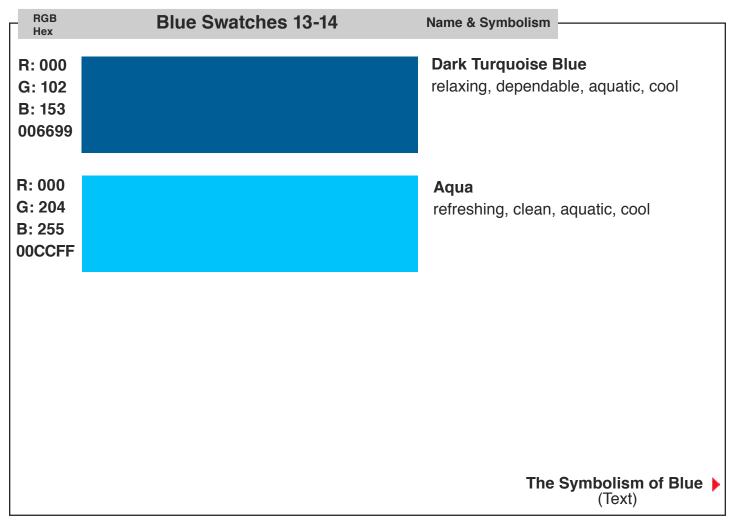
RGB Hex	Purple Swatches 13-16	Name & Symbolism
R: 051 G: 000 B: 153 330099		Dark Purple #2 regal, dignified, elegant, expensive, philosophical, intelligent, spiritual, mysterious
R: 204 G: 204 B: 255 CCCCFF		Light Purple spiritual, meditative, calming, soothing
R: 102 G: 102 B: 153 666699		Medium Gray Purple dignified, intellectual, respectable, expensive, sophisticated, creative
R: 153 G: 153 B: 204 9999CC		Light Gray Purple philosophical, creative, sophisticated, spiritual, peaceful



RGB Hex	Blue Swatches 1-4	Name & Symbolism
R: 000 G: 000 B: 102 000066		Dark Navy Blue dignified, trustworthy, professional, official, intelligent, respectable, secure, sophisticated, expensive, nautical
R: 051 G: 000 B: 255 3300FF		Cobalt Blue (purple-based) high tech, powerful, electric, strong, sporty, cool
R: 000 G: 000 B: 153 000099		Navy Blue dignified, trustworthy, professional, official, intelligent, respectable, secure, sophisticated, expensive, nautical, masculine
R: 000 G: 000 B: 255 0000FF		Bright Blue strong, knowledgeable, clean, high tech, sporty, marine, masculine, cool

RGB Hex	Blue Swatches 5-8	Name & Symbolism
R: 000 G: 051 B: 204 0033CC		Blue dependable, understanding, secure, calming, masculine, cool
R: 102 G: 153 B: 255 6699FF		Medium Light Muted Blue calming, soothing, understanding, ethereal, spiritual, melancholic, marine, light, cold
R: 051 G: 102 B: 204 3366CC		Medium Muted Blue secure, trustworthy, understanding, calming, cool
R: 153 G: 204 B: 255 99CCFF		Light Blue peaceful, calming, quiet, passive, ethereal, spiritual, cool

RGB Hex	Blue Swatches 9-12	Name & Symbolism
R: 000 G: 102 B: 255 0066FF		Medium Blue clean, refreshing, marine, aquatic, cool
R: 000 G: 153 B: 255 0099FF		Cerulean Blue clean, refreshing, aquatic, cool
R: 051 G: 102 B: 153 336699		Medium Blue Gray dignified, dependable, professional, respectable, intelligent, peaceful
R: 102 G: 153 B: 204 6699CC		Light Blue Gray peaceful, intelligent, understanding, spiritual, wintery





RGB Hex	Green Swatches 1-4	Name & Symbolism
R: 000 G: 102 B: 102 006666		Teal Green dependable, comfortable, secure, natural, dignified, sophisticated, professional
R: 000 G: 153 B: 153 009999		Medium Teal Green healthy, relaxing, soothing, refreshing, aquatic, cool
R: 051 G: 102 B: 102 336666		Dark Gray Green dignified, sophisticated, dependable, secure, professional, peaceful
R: 153 G: 204 B: 204 99CCCC		Light Gray Green (celadon) peaceful, soothing, sophisticated, subdued, cool

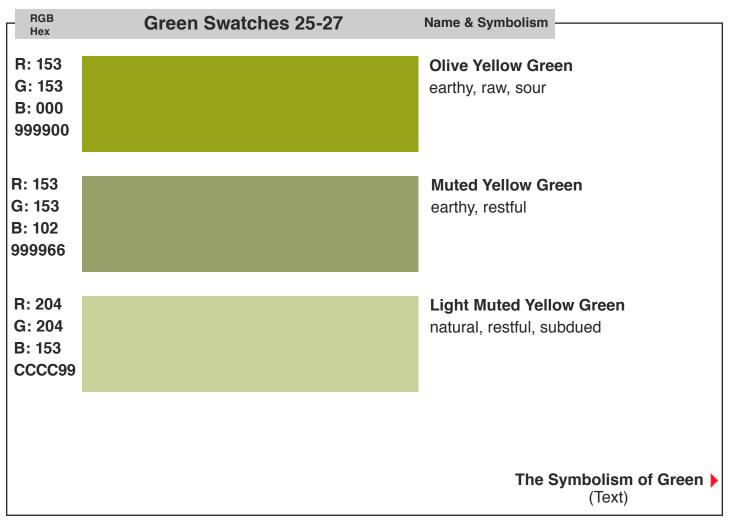
RGB Hex	Green Swatches 5-8	Name & Symbolism
R: 000 G: 255 B: 204 00FFCC		Cyan Green refreshing, stimulating, electric, astringent, whimsical, clean, aquatic, cool
R: 000 G: 204 B: 153 00CC99		Viridian Green (blue-based) healthy, refreshing, relaxing, aquatic, cool
R: 000 G: 255 B: 153 00FF99		Bright Green healthy, zesty, botanical, fresh, clean, cleansing, electric, minty, cool
R: 153 G: 255 B: 204 99FFCC		Light Green refreshing, soothing, minty, cool

RGB Hex	Green Swatches 9-12	Name & Symbolism
R: 000 G: 051 B: 051 003333		Dark Green dependable, dignified, professional, respectable, secure, sophisticated, expensive
R: 000 G: 153 B: 102 009966		Green #1 botanical, ecological, natural, lucky, healthy, healing, cool
R: 102 G: 204 B: 153 66CC99		Muted Medium Light Green healthy, relaxing, soothing, peaceful, natural, cool
R: 000 G: 204 B: 102 00CC66		Green #2 botanical, ecological, natural, lucky, fresh, refreshing, healthy, cool

RGB Hex	Green Swatches 13-16	Name & Symbolism
R: 000 G: 102 B: 051 006633		Dark Forest Green dependable, professional, secure, botanical, ecological, natural, steadfast, healthy, quiet, cool
R: 153 G: 255 B: 153 99FF99		Medium Light Green natural, healthy, soothing, refreshing, botanical, fresh, cool
R: 204 G: 255 B: 204 CCFFCC		Light Green peaceful, soothing, healthy, refreshing, cool
R: 000 G: 051 B: 000 003300		Dark Green (yellow-based) earthy, woodsy, dependable, natural, ecological, steadfast, secure, wise

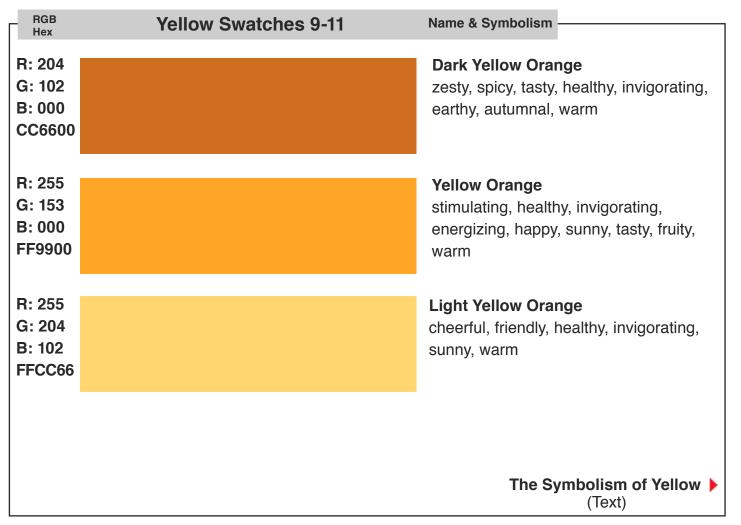
RGB Hex	Green Swatches 17-20	Name & Symbolism
R: 102 G: 204 B: 102 66CC66		Muted Medium Light Green (yellow-based) botanical, natural, healthy, raw, refreshing, cool
R: 102 G: 153 B: 102 669966		Muted Medium Light Green (yellow-based) natural, botanical, peaceful, dependable, calming, cool
R: 153 G: 204 B: 153 99CC99		Light Celery Green natural, botanical, dependable, calming, delicate, cool
R: 000 G: 255 B: 000 00FF00		Lime Green primordial, extraterrestrial, electric, raw, stimulating, acidic, sour, cool

RGB Hex	Green Swatches 21-24	Name & Symbolism
R: 051 G: 102 B: 000 336600		Dark Avocado Green earthy, botanical, natural, cool
R: 102 G: 204 B: 000 66CC00		Bright Avocado Green botanical, raw, acidic, primordial, sour
R: 204 G: 255 B: 153 CCFF99		Muted Light Avocado Green botanical, refreshing, natural, healthy, cool
R: 153 G: 255 B: 000 99FF00		Bright Yellow Green #1 primordial, electric, astringent, extraterrestrial, acidic, raw, sour

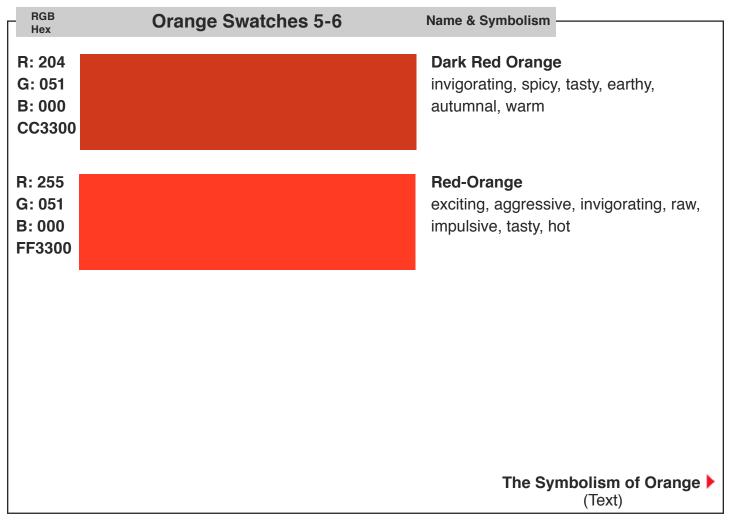


RGB Hex	Yellow Swatches 1-4	Name & Symbolism
R: 204 G: 255 B: 000 CCFF00		Bright Chartreuse Yellow sour, primordial, electric, astringent, raw, acidic
R: 204 G: 204 B: 000 CCCC00		Dark Chartreuse Yellow botanical, primordial, earthy
R: 255 G: 255 B: 000 FFFF00		Yellow joyous, vibrant, spiritual, luminous, energizing, sunny, floral, tangy, citric, warm
R: 255 G: 255 B: 102 FFFF66		Medium Light Yellow joyous, lively, spiritual, luminous, sunny, summery, floral, warm

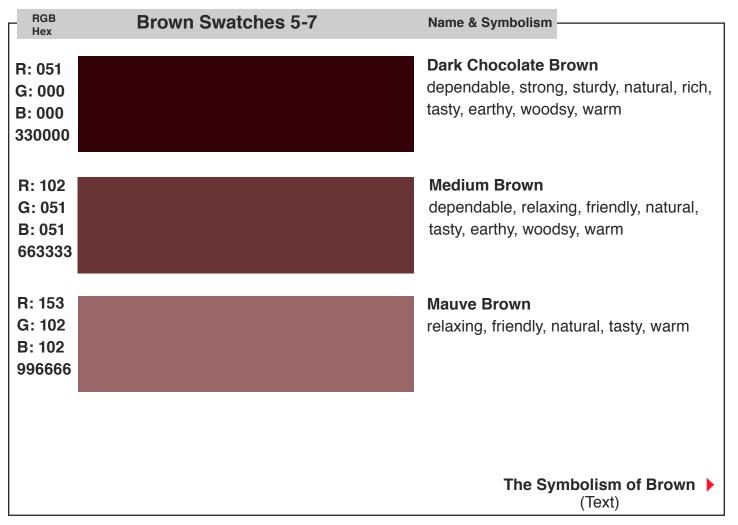
RGB Hex	Yellow Swatches 5-8	Name & Symbolism
R: 255 G: 255 B: 204 FFFFCC		Light Yellow mellow, optimistic, cheerful, spring-like, warm
R: 255 G: 204 B: 000 FFCC00		Golden Yellow radiant, cheerful, stimulating, energizing, invigorating, sunny, floral, fruity, warm
R: 153 G: 102 B: 000 996600		Golden Yellow Brown earthy, natural, healthy, woodsy, autumnal, warm
R: 204 G: 153 B: 051 CC9933		Light Golden Tan earthy, natural, healthy, tasty, arid, warm

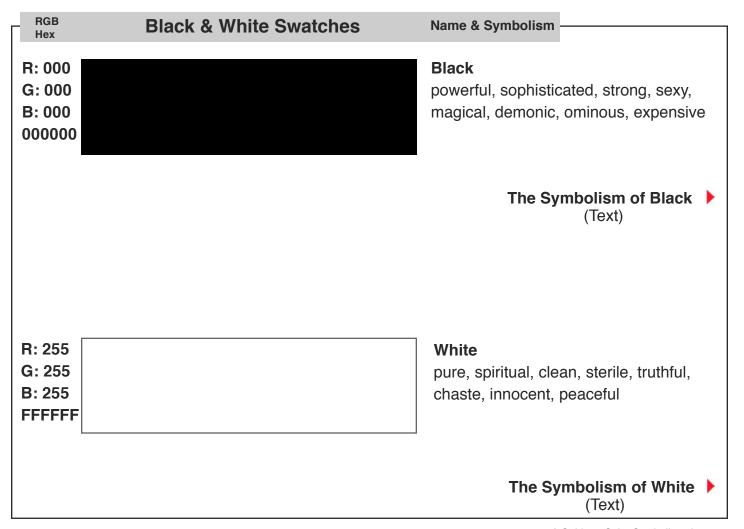


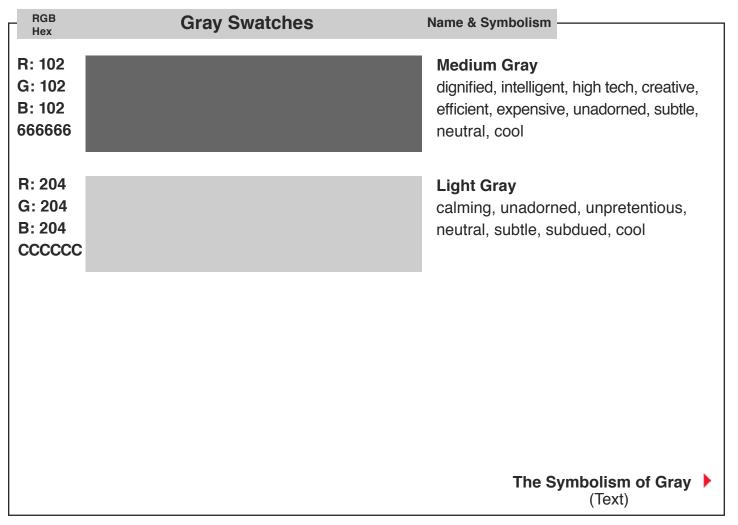
RGB Hex	Orange Swatches 1-4	Name & Symbolism
R: 255 G: 102 B: 000 FF6600		Orange stimulating, energizing, exciting, cheerful, fruity, autumnal, inexpensive, warm
R: 204 G: 102 B: 051 CC6633		Terra-cotta Orange zesty, spicy, natural, invigorating, tasty, healthy, earthy, autumnal, warm
R: 255 G: 153 B: 102 FF9966		Light Salmon Orange healthy, friendly, cheerful, invigorating, tasty, warm
R: 255 G: 204 B: 153 FFCC99		<b>Light Orange</b> healthy, cheerful, tasty, flesh-like, healthy, warm



RGB Hex	Brown Swatches 1-4	Name & Symbolism
R: 102 G: 000 B: 000 660000		Dark Red Brown dependable, strong, robust, friendly, natural, earthy, tasty, warm
R: 153 G: 051 B: 000 993300		Russet Brown earthy, natural, tasty, spicy, autumnal, warm
R: 153 G: 102 B: 051 996633		Medium Light Brown dependable, friendly, tasty, healthy, earthy, natural, woodsy, warm
R: 204 G: 153 B: 102 CC9966		Light Coffee Brown earthy, tasty, friendly, natural, healthy, warm







# **APPENDIX**

**About the Author** 

**Source Information** 

**Publications from Colorcom and Color Voodoo** 

### About the author



Jill Morton is one of the foremost color experts and researchers in the world today. She holds the highest academic credentials – a Masters Degree in Art – and has served as faculty at several universities.

In her primary work as a color consultant, she brings the utmost level of technical and professional knowledge about color to a wide range of projects. Psychological color impact, innovative color combinations, attractive color harmonies, visual ergonomics and marketing trends are

the critical factors she addresses in prescribing successful solutions for her global clients. Her portfolio includes projects for Nokia, Dow Chemical and Eastman Kodak as well as many others in almost every industry sector.

Ms. Morton's opinions and research have been quoted and featured in major publications such as Fortune, USA Today, American Demographics, The Chicago Tribune, and House and Garden.

As director of the International Color Research Institute, she manages the demographic data in the Global Color Database, a one-of-a-kind compilation of information about color preferences and associations gathered from over 60,000 people worldwide, since 1997.

E-mail: consult@colorcom.com

#### Source Information

Much of the color symbolism information in this publication is the result of years of research and data gathered from "The Global Color Survey" database at the Color Matters web site http://express.colorcom.com/colorsurvey/

Other information about the symbolism of colors in global and Western cultures was derived from other electronic (PDF and eBook) publications:

Morton, Jill, Global Color: Clues and Taboos Colorcom, 2004 Morton, Jill, 50 Symbolic Color Schemes. Colorcom, 1997 Morton, Jill, Color Logic. Colorcom, 1998 Morton, Jill, Colors That Sell: Tried and Tested Color Schemes. Colorcom, 2004

Note: Bookstore information can be found on the last page of this publication.

#### PUBLICATIONS FROM COLORCOM

"A Guide to Color Symbolism" (Color Voodoo #1)

"Global Color: Clues and Taboos" (Color Voodoo #2)

"50 Symbolic Color Schemes" (Color Voodoo #3)

"Color Logic" (Color Voodoo #4)

"Color Logic for Web Site Design" (Color Voodoo #5)

"Color Voodoo for the Office" (Color Voodoo #6)

"Color Voodoo for E-Commerce" (Color Voodoo #7)

"Color Logic for PowerPoint®" (Color Voodoo #8)

"Colors that Sell: Tried and Tested Color Schemes" (Color Voodoo #9)

### Bookstores and purchasing information can be found at:

Color Voodoo - http://www.colorvoodoo.com Colorcom Publishing - http://www.colorcom.com/colorpub.html