

Boston Oct. 16. 77

Mr. Yerrington

made a purchase in the shape  
for cutting that rough stone -  
to be the price for rough over  
the six nights, and 12 for cutting  
of stone which I

I selected 6 1/2 lbs from £ 25. 64  
box, and have sold them all  
from £ 35 to 40 - If you don't  
have any calls for them would  
fine stones which I selected when  
I saw them, I can sell them here  
as I am all out of them size,

I am hoping to get away  
for a few days before long  
a little of time

Yours truly  
Henry D. Moore.

the best -  
then there  
and some of that price,  
within one of them, he can buy  
stones of that size and as good  
for any such price, they may  
be kept stones at that price, and  
a fair quality, but not fine  
for all day long, and even sell  
them at 150 - if they are fine -  
Tiffany would seem pay 175 per lb  
for off stones if they could buy for  
100 a 125. or 150 - If I could  
get a chance to select from a fine  
lot of miles to other low prices  
I could be at a good bargain

10. hope you will see a chain lot of  
miles at 25 or 30, and 100 or 125 per lb  
for stone

Boston Oct. 17 1877.

Mr. Channing

Dear Sir

Your card with State  
ment - The Stamp for Deacons was  
sent today - the other to me is  
in progress - rec'd the 2 blades  
sent them the first changed

Now going about Lewis  
to the business - the small  
one, if you can send  
me at least by a few  
they are smaller than I could  
make.

Yours truly  
Wm. D. Brown

Boston Oct. 17 1877

Mr. Channing

Dear Sir

Thank you for the  
card received the card  
for the stamp for Deacons  
Mr. Brown has a card  
is ready, and will be  
sent you this evening

I do not quite  
know what you mean  
by it is anything but  
to have all the  
and as you know  
there is no  
they are at  
they are at

Yours truly  
Henry W. Brown



Memorandum of the 13th, October 1877

Sent Simmons & Co. in Boston	44,248.15
" " in New York	<u>48,786.27</u>
	93,034.45
Remains in	<u>2,791.03</u>
	95,825.48
Boston Account	5,170.50
" " in New York	868.80
New York	1,1148.86
Cash in Boston	1,183.99
" " in New York	167.66
Simmons & Co. of manufacture	<u>18,097.81</u>
	<u>122,763.10</u>

Machinery & Co. of 5000.

Boston Oct. 20. 1877.

Mr. Yerrington, or Sir

Your note I am glad you saw Beuhli's work and prices - I cannot understand how he can sell 250 per lb for a 1/2 stone or 500 per lb for a 6 lb - All only show that our finest stones at 1/2 stone command good prices, no matter what is said to the contrary by those who are buyers, - I know the proportion of extra fine stones is very small in all lots of rough, and unless a good price is obtained for them we should not count out much stone on our lots, hoping you trade will be better next week. I am doing fairly in my office - Let us see at retail today, a dollar a day -

Yours truly,  
Henry D. Morse

Boston Oct. 22<sup>nd</sup> 1877.

Mr Yerrington

Dear Sir

Your note I hardly think I can suit Tiffany on a Karat specimen - as they no doubt want blue white and we seldom have any of that material, but whenever I can I will see what it can do,

Specimen of 8 3/4 carat may scarce be only get one occasionally, and they must bring good prices or else keep them to show as a card, as they are worth keeping - The 7 1/2 stones you returned, I don't recollect of ordering them back again, did you not make a mistake in my letter,

We shall soon have some very handsome stones of 3 to 3 1/2 lbs, and perhaps by recutting some of those thick large stones which you have, can make some pairs

Yours truly  
Henry D. Morse

Account of Stock, October 10. 1877.

Diamonds and other in Boxes	Amount brought forward	30362.47
1/2 lb. 1/2 lb. 1/2 lb.	03 37	60.00
1/2 lb. 1/2 lb. 1/2 lb.	115.00	65.00
1/2 lb. 1/2 lb. 1/2 lb.	98.78	71.00
1/2 lb. 1/2 lb. 1/2 lb.	105.50	75.00
1/2 lb. 1/2 lb. 1/2 lb.	143.00	87.50
1/2 lb. 1/2 lb. 1/2 lb.	225.00	87.00
1/2 lb. 1/2 lb. 1/2 lb.	247.50	30.00
1/2 lb. 1/2 lb. 1/2 lb.	273.33	110.00
1/2 lb. 1/2 lb. 1/2 lb.	350.00	125.00
1/2 lb. 1/2 lb. 1/2 lb.	450.00	33.25
1/2 lb. 1/2 lb. 1/2 lb.	550.00	52.50
1/2 lb. 1/2 lb. 1/2 lb.	450.00	27.50
1/2 lb. 1/2 lb. 1/2 lb.	450.00	67.00
1/2 lb. 1/2 lb. 1/2 lb.	495.28	186.25
1/2 lb. 1/2 lb. 1/2 lb.	505.00	457.02
1/2 lb. 1/2 lb. 1/2 lb.	508.90	238.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	25.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	17.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	302.50
1/2 lb. 1/2 lb. 1/2 lb.	508.90	9.25
1/2 lb. 1/2 lb. 1/2 lb.	508.90	36.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	332.85
1/2 lb. 1/2 lb. 1/2 lb.	508.90	100.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	40.50
1/2 lb. 1/2 lb. 1/2 lb.	508.90	29.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	130.84
1/2 lb. 1/2 lb. 1/2 lb.	508.90	25.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	41.62
1/2 lb. 1/2 lb. 1/2 lb.	508.90	24.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	49.50
1/2 lb. 1/2 lb. 1/2 lb.	508.90	48.25
1/2 lb. 1/2 lb. 1/2 lb.	508.90	35.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	24.25
1/2 lb. 1/2 lb. 1/2 lb.	508.90	65.25
1/2 lb. 1/2 lb. 1/2 lb.	508.90	57.85
1/2 lb. 1/2 lb. 1/2 lb.	508.90	59.37
1/2 lb. 1/2 lb. 1/2 lb.	508.90	78.50
1/2 lb. 1/2 lb. 1/2 lb.	508.90	93.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	105.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	479.45
1/2 lb. 1/2 lb. 1/2 lb.	508.90	193.75
1/2 lb. 1/2 lb. 1/2 lb.	508.90	124.25
1/2 lb. 1/2 lb. 1/2 lb.	508.90	30.31
1/2 lb. 1/2 lb. 1/2 lb.	508.90	65.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	184.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	250.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	110.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	105.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	100.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	28.25
1/2 lb. 1/2 lb. 1/2 lb.	508.90	179.45
1/2 lb. 1/2 lb. 1/2 lb.	508.90	27.00
1/2 lb. 1/2 lb. 1/2 lb.	508.90	414.95

5  
5  
2  
4



Woods 1/4 1/2  
 Pearls 2 1/2 35  
 Buttons 2 1/2 per  
 Vaplines 1 1/2 per 7  
 Guava  
 Pearl In 2 1/2 per 100 3/4 4.50  
 Pearl In 2 1/2 60  
 Pearl 1 1/2 per  
 Pearl 2 1/2 per 100.  
 Pearl 2 1/2 100.  
 Pearl 1 1/2 per 105  
 Pearl 1 1/2 per 135  
 Pearl 2 1/2 per 76  
 Pearl 1 1/2 110  
 Pearl 1 1/2 100  
 Pearl 1 1/2 per 6  
 Pearl 1 1/2 6.  
 Pearl 1 1/2 90.  
 Pearl 1 1/2 135.  
 Pearl 1 1/2 per 120.  
 Pearl 1 1/2 per 20.  
 Pearl 1 1/2 per 105.  
 Pearl 2 1/2 per 150.  
 Pearl 1 1/2 per 20.  
 Pearl 2 1/2 100  
 Pearl King  
 Pearl "

16.17 1/2 " 5 1/2 125.  
 11.63 1/2 " 2 1/2 50.  
 72.18 1 Dea 2 1/2 per 100 120  
 242.50 1 " 2 1/2 per 175.  
 100.00 1 " 1 1/2 100  
 11.63 1/2 Dea 2 1/2 per 65  
 13.63 1 " 1 1/2 per 70.  
 27.25 1 Dea 5/8 50.  
 1 " 2 1/2 40  
 72.75 3 Dea 1 1/2 per 75.  
 240.40 1 Dea 1 1/2 per 100.  
 231.25 1/2 Dea 2 1/2 per 80.  
 121.10 1 " 2 1/2 per 105.  
 232.03 1 Dea 1 1/2 per 75.  
 64.10 3 Dea 1 1/2 per 70.  
 144.07 3 Dea 1 1/2 per 70.  
 125.00 1 Dea 1 1/2 per 90.  
 19.25 1 " 1/2 60.  
 14.27 1 " 5/8 65.  
 91.40 1 " 1 1/2 per 120.  
 234.37 1 " 5/8 70.  
 174.30 1 " 1 1/2 20.  
 67.50 1 " 1/2 65.  
 114.24 1 " 5/8 per 72.  
 360.34 3 Dea 1 1/2 per 64  
 575.50 1/2 " 100  
 224.00 1 " 2 1/2 100.  
 22.00 1 " 1 1/2 20  
 85.00 1 " 2 1/2 115

584 1/2  
 350  
 2290  
 4026  
 10316  
 13300  
 17156  
 5000  
 2900  
 10770  
 2556  
 2500  
 29827  
 385  
 1317  
 7595  
 3200  
 4250  
 16687  
 6860  
 5800  
 4250  
 4950  
 8500  
 5400  
 21250  
 2750  
 28750

Forward 30.36247

Forward 40.07892

Amount brought forward 40.07898  
 1/2 Pearls 16 grains  
 Rough Dea in clay  
 Shamond 2 lbs 100  
 1 " 1 can per  
 1/2 Dea 1 1/2 per 60  
 1 Dea 1 1/2 per 60  
 1 " 1/2 60  
 1 " 1/2 per 60  
 1 " 1 1/2 60  
 4 Shamond 1 1/2 per 75  
 1/2 " 3 1/2 per 100  
 1 " 2 1/2 60  
 1 Dea 1 1/2 per 100  
 1 " 3 1/2 per  
 3 Shamond 1 1/2 per 60  
 2 " 1/2 60  
 2 " 1/2 60  
 2 " 1 1/2 per 60  
 1 Shamond 1 1/2 per 100  
 1 " 1 1/2 per 100  
 1/2 Dea 1 1/2 per 60  
 1/2 Dea 1 1/2 20

Amount brought forward  
 1/2 Dea 2 1/2 per  
 1 Blue Shamond 10  
 300.00 5 Dea 5 1/2 100  
 97.00 1 Shamond 1 1/2 per 100  
 60.95 1 " 1 1/2 per 75  
 67.87 5 Dea 1 1/2 per 75  
 58.00 2 " 6 1/2 per 45  
 30.00 6 " 2 1/2 72  
 37.20 17 " 1 1/2 90  
 117.75 1 Yellow Dea 2 1/2 50  
 72.75 2 70 70  
 307.91 10 Dea 1 1/2 per 105  
 276.00 7 " 10 1/2 per 105  
 357.88 3 " 5 1/2 per 105  
 675.00 2 " 5 1/2 per 105  
 98.00 1 Rough Dea 1 can per  
 48.75 1 3/4 110  
 80.00 1 Bot 100K 2  
 64.60 22 Col Dea 5 1/2 per 65  
 258.10 5 " 1 1/2 per  
 231.50 2 " 1 1/2  
 46.00 1 " 1 1/2  
 27.00 1 " 1 1/2

25.57285  
 296.50  
 290.00  
 250.00  
 250.00  
 10,000.00  
 260.75  
 286.50  
 208.00  
 1541.25  
 1225.00  
 191.10  
 1369.90  
 12524.4  
 6308.0  
 6346.6  
 191.10  
 1687.7  
 200.00  
 291.00  
 32.00  
 582.00  
 500.60  
 100.00  
 50.00

	40000
75 ss.	7700
2 len 7/8	29100
1 1/2 len 3/2	19400
1 1/2 len 3/2	19500
	<u>445820</u>
3% premiums	133748
	<u>4592016</u>

13 Rough Dia 2 1/2 len 3/4 2.	211
1 specimen 2 1/4 len 200.	4620
1/2 Dia 2 1/2 len 115.	29100
" " 3 1/4 len 130.	41030
" " 3 1/2 len 140.	45560
	<u>4913089</u>
3% premiums	1447392
	<u>5060481</u>

*Manufacture in New York*

1/2 Dia 1 3/4 len 100.	68137
1/2 " 1 5/8 len 120	91013
1 Dia 1 1/2 len 116	22500
1 " 1 3/4 len 200.	105625
1 " 1 1/2 len 200.	90625
1 " 3 1/4 len 200	65838
1 " 2 1/4 len 175	40585
1 " 2 1/4 len 150.	37988
1 " 2 1/4 len 175	59042
1/2 Dia 2 1/4 len 115.	27591
1 " 2 1/4 len 115.	29467
1 " 2 1/4 len 115	29108
1 " 2 1/4 len 115.	31804
1 " 3 len 1/2 len 115.	33425
1 " 3 len 1/2 len 115.	33982
1 " 3 1/4 len 115.	40628
1 " 3 1/4 len 125.	44111
1 " 3 1/4 len 120.	42375
1 " 3 1/4 len 175.	57455
1 " 3 1/4 len 175.	109922
1 " 3 1/4 len 200.	145000
1 Dia 1 3/4 len 110.	41542
1/2 Dia 2 1/4 len 110.	79125
1/2 Dia 2 1/4 len 115.	23000
1 " 2 3/4 len 125	29297
1 " 2 1/4 len 110.	14500
20 Dia 1 1/2 len 114 5/8.	67154
11 " 1 1/2 len 114 5/8.	75019
11 " 1 1/2 len 114 5/8.	89895
1 Dia 1 len 3/4 len 20.	7425
1/2 Dia 1 1/2 len 114 5/8.	54121
1/2 " 1 1/2 len 114 5/8.	98437
1/2 " 1 1/2 len 114 5/8.	85526
1/2 " 1 1/2 len 114 5/8.	100781
1/2 " 1 1/2 len 114 5/8.	95391
1/2 " 1 1/2 len 114 5/8.	40000
1/2 " 1 1/2 len 114 5/8.	33000
1/2 " 1 1/2 len 114 5/8.	13000

*Rough Dia in process of manuf.*

Lot R.R.P. 1/2 Dia 5 1/4 len cut vs. later	16131
" 2 2 2. 1 1/2 len 114 cut vs. later.	522800
" R.R.L. 1 1/2 len 114 cut vs. later.	238500
" S.S.L. 1 1/2 len 114 cut vs. later	465000
" S.S.L. 1 1/2 len 114 cut vs. later	496925
" 7 - 5 Dia 2 1/4 len 115.	24225
" S.S.L. 1 1/2 len 114 cut vs. later	68000
	<u>1809781</u>

*Summary*

1/2 Dia & other stones in Boston	4592666
" " in New York	5060482
Diamonds in process of manufacture	1809781
Boston accounts	517050
" " Doubtful	86880
New York "	144886
Cash in Boston	118399
" " New York	16760
Machinery & tools	800000
Rough Dia at K.R.P.C	979775
	<u>1412603</u>

*Towards 2357225*

Boston Oct. 23<sup>rd</sup> 1871

Wm C. Huntington

Dear Sir

Your note completely agrees  
anxious to have nothing but fine  
stones, and it is difficult to supply  
them, they are all after those who  
are not posted in the quality, or  
rather the different value of the  
selection of lots, so they can get a  
bargain out of some one, buying the  
selected stones at low prices, I am  
glad Mr. Bager is getting eye both  
cut, I wish they all would, then you  
would find better prices would be paid  
for the fine stones.

As for cutting the yellow stones fine,  
I have often had such stones in  
the yellow lots, but you cannot get  
a buyer to pay one cent more for a  
yellow stone specimen, than for an  
ordinary one, they all make the price  
according to the shade of color.

Yours truly

P.S.  
I shall go off on a hunt Henry D. Morse  
for woodcock, between Lake?

Boston Oct. 24<sup>th</sup> 1871

Wm C. Huntington

Dear Sir

Your note I shall send  
you a pair of fine 1/16 stones,  
I believe both perfect and white,  
perhaps Tiffany & Co. may buy  
both, Sales look better here  
they will continue, I will  
commence cutting on these large  
stones next week.

Somebody is feeling for the  
price of Carbon, the small pieces  
which have not been to show weighing  
from 1/2 to two lbs and the most  
valuable and worth of 50 to 900  
the larger piece not being so  
much in demand & all cheaper.  
Perhaps will post you on Carbon.  
Hope to go off today, but ain't  
sure of it yet.

Yours truly

Henry D. Morse,



10 Philip Bissinger's man was in my  
 office this morning, he says he will  
 not allow selection any more unless  
 he can get a large price often, as  
 he has found that everybody wants  
 large stock which nobody will buy  
 except at a very low price, and he  
 loses money every time, the best  
 way is to make the fine stones all  
 the poor ones, if they will not buy  
 without selecting they ought to pay  
 the value of selection in comparison  
 with the lot price, otherwise we  
 shall lose money in the end, I  
 know some of the gemmers allow  
 such selections without much if  
 any addition to the price of the lot  
 but they cannot but lose in the long  
 run, unless they find some gems to  
 buy what is left at more than it  
 is worth. The gemmers have all the  
 advantage, but of very dealer here the  
 dealer, Bank, and a few others, who  
 know the value of their goods, there  
 will be no difficulty in doing the  
 business.

Boston Nov 11/11

Mr. [Name] Dear Sir

Yours of the 2nd inst. relative to  
 your sales of the 20th inst. I  
 do think it would be very  
 expedient in London you will  
 see the effect of the  
 the stones which are  
 marked & sold here by us  
 the gemmers & our prices will  
 be the same as the other side  
 of the Atlantic in consequence  
 of the large quantity of the diamonds  
 which are sold here.

I am, Sir, your obedient  
 servant  
 [Signature]

Memorandum for week ending Saturday, October 20, 1857-

Boston Sales		Cash Receipts		Cash Payments				
Oct 15	Shove, Grand Store open for	294.56	1876 Adams, Packman & Co	350.	Oct 15. B. S. Pray & Co	925.		
16	"	375	" Guild & Delano Oct 16	75.00	17	"	525.	
"	B. A. Kenney - ret	5.00	19	W. Wood Oct 17	457.5	20	1 K. Rose Sea	65.
17	E. Bissinger & Co ret	3.75	20	C. R. M. Crosby Oct 20	145.00		Pay Roll, Receipts,	443.18
"	W. Wood "	45.75	19	J. H. Washburn Oct 19	975		R. J. Expenses	105.18
19	J. H. Washburn today	140.00	"	K. Adams & Co - 13	17.50			
"	Ripley, Howland & Co open	2.00	20	E. Bissinger & Co - 17	3.75			
20	Barnes, Provost & Co ret	22.81	"	Bailey & Co - 17	56.25			
	Cash sales at wholesale	631.50		Cash Sales, wholesale	631.50			
	" - to R. H. M.	387.95		" - to R. H. M.	387.95			
				" - R. J.	3.39			
New York Sales								
Oct 8	Laven Spence ret	324.84						
13	Wm. Handell & Co ret	103.00						
17	Tiffany & Co ret	400.00						
	H. H. Cobbin 10 days gold	235.00						
	Bailey & Co ret	56.25						
	Cash	3.39						

Sale to G. H. Wood Sept 18. 50. -  
 4 void. due heavy tax  
 ret?

Boston Oct. 25<sup>th</sup> 1877.

Mr Yerrington

Dear Sir

Yours recd with cc of sales,  
As for the emeralds I know they are  
not worth much, but a party here  
wishes and to try the N.Y. market,  
Whenever I get a yellow stone  
that I consider a specimen I will  
send it to you, I have send you  
a fine 10 1/2 grain pound to sell for  
me, I paid 165 for it, 10 per grain  
hope you may get a price on it  
but will sell for the cost if I can't  
get any more, I did not get off  
yesterday as I expected, but now  
hope to go Monday —

Yours truly  
Henry D. Morse.

Boston Oct. 26<sup>th</sup> 1877.

Mr Yerrington

Dear Sir

Yours recd, I am glad to hear you  
sold the 95 — I have send  
you by today's express one small  
stone which I have cut for  
Lynn only, I cut the stone over  
three times before I got the ground  
high enough to be brilliant, It  
has probably cut me three times  
as much as I charge —

I also send a carbuncle to be  
watched in size and colour, this  
is for Eury & Fox, if you cannot  
find one of the same size, one  
a little larger would answer, as  
it has to be cut down here, we  
have been moving the Roxbury  
Shop into our building, I shall be  
away next week —

Yours truly  
Henry D. Morse.



Boston, Oct. 27. 1877.

Dear Mr. Hardy  
 My dear -

Referring to your  
 letter of Aug 28 of \$100 balance  
 due at that time of six hundred  
 dollars in gold. As the account  
 at that time was considerably past  
 due I think it should certainly  
 pay interest.

Please send me check  
 for the amount & interest.

And oblige

Yours truly

Henry D. Morse Afp  
 by D. B. Peck

Boston Oct. 27. 1877.

Mr Yarrington Dear Sir

Yours recd. hope you may  
 get sell the pearl for the cost or  
 more, if you cannot I may be able  
 to sell it here before Christmas.

The jewels you had better return,  
 as for Carlow if you see any lot  
 of small ones which have not been  
 broken say from 75 cts to 1 Kt each I  
 would like to have them sent to me  
 or approved at 60 or less — If you  
 don't find a customer at 60 for that  
 which I send please return it and I  
 will try and place it here, I found the  
 antique ring at Bailey's, and sold it to my  
 customer. That stone for Jackson is nearly  
 done. I ordered it kept the same size  
 as the other if possible, and it has been,  
 although it might have been finer if  
 made still smaller — but it will be  
 very much improved, ask Mr. Dwyer what  
 he will pay for <sup>with</sup> it, Mr. M. 74 always  
 in 1875 — Don't care much for the  
 stone <sup>if</sup> or Cat's Eyes — Cotton might  
 send the only to you. Saw some and you can  
 forward it, and you know the price, as for both  
 the new ones <sup>in</sup> Cotton 2.00 and would be  
 to near the same. I am very truly  
 Yours truly Henry D. Morse.

Boston Oct. 24. 77.

Mr Yarrington

Dear Sir

Your rec<sup>d</sup> with a s<sup>r</sup> -  
 also stone to rec<sup>d</sup> for Bissinger  
 which has a bad flaw in side -  
 also Caruncle's - I have not seen  
 Mr Joss yet, about the star sapphires,  
 You might send one on to show how  
 I don't see any objection to  
 holding instead of numbering.

Mr Pray has written to Beazil to see  
 what he can do there in diamonds,

We got some fine yellow & brown  
 stones from So Africa about three or  
 four years ago, and may yet get  
 more. I bought two fine colored  
 sapphires today, but they need to be  
 rec<sup>d</sup> cut, I will try and send them to  
 your hammer to give to Cottis -  
 Send the rest as soon as done,

Yours truly  
 Henry D. Morse.

Memorandum for the week ending Saturday, October 27, 1877.

Boston Sales		Receipts		Cash Payments	
Oct 13	Child & Belan net cash 78.	Oct 23	Bailey Co. Oct 18. 93.	Oct 22	D. S. Gray Co 550.
24	Crosby Bros - 249.77	"	M. Collins = 17 240.87	25	" " 600.
26	Child & Belan net cash 69.21	24	Crosby Bros = 24 150.	26	" " 500.
"	Leon & Handley " 87.5	"	Barnet Bros & Hunt 22.81	Pay Rolls withof Dept 394.74	
27	Cash Sales of ch. & sale 608.17	"	J. J. Clark Oct 20 122.	New York Expenses 12.11	
"	" - 10 H. O. M. 501.47	26	Child & Belan = 23 178.	Ad 22 Fanny Biss' 53 1/2 300.	
	Sold in Spicks for Ruby 103.13		Cash Sales - Boston 1109.44	" " N. Y.	
			" " N. Y. 27.77		
			<u>1944.09</u>	<u>2351.85</u>	

New York Sales -

Oct 18	Wm. Handell & Co net cash 535.82
18	Bailey Co " 93
20	Haas & Bidlo & Co days 23.92
"	J. J. Clark net cash 122.
22	Carter, Howkins, & Sloan Society 7.03
23	Bailey Co. - same 675.29
25	M. Collins net 220.
26	do " 168.75
"	Burphy & Schickler - 87.05
27	W. Wickham " 126.
	Cash Sales 27.77
	<u>3881.89</u>



that Smiths Hedges<sup>m<sup>66</sup></sup> wanted to buy - as I  
think I can, meet some of them, and  
will then return them to you, as I  
think pairs will bring the best prices,  
On the 18th Michmas 18.06 which  
please pay when you call with him

Yours truly  
Henry Thomas

Boston Oct. 30<sup>th</sup> 1877.

Wor<sup>th</sup> Worthington Dear Sir


Your note, also the ruby, sard.  
and paper of emeralds - I sold the  
antique ring but as I wrote you had  
sold my costume, no price was given  
for this one, I have sent you by  
express the ruby to be recut again,  
also 2 sapphires, and return the  
two diamonds for etching,

The ruby is not as brilliant as I  
expected he won't make it, I can  
see if he shortens it a little and  
makes the angles of the girdle sharper  
the stone will be fine, ask him if  
he can't make flat from the girdle  
to the table like a diamond this  
if he makes the girdle thicker or he  
can get the girdle higher I know it  
will be more brilliant, the sapphires  
are too dark but fine colors, I want  
him to take a little from the girdle of  
each and cut them to be as brilliant as  
possible, I expect to pay for the re-cutting  
of the ruby, but hope she will make it as  
low as possible, send them large clear to be  
recut, also the largest stones of the lot

Boston Nov. 1<sup>st</sup> 1877Boston Oct. 31<sup>st</sup> 1877.

Mr Springton

Dear Sir

Your rec<sup>d</sup>. also Star Sapphire  
which I will retain for a short  
time, Mr Foss says he cannot use  
it just now. I have sent you  
by express a sapphire of 8 Kt which  
I had traded for, and in my opinion  
can be made into a fine stone -  
Please give it to Mr Collins and tell  
him to make it fine, and reduce  
the size and weight all that is  
necessary to make it so - I hope  
the feather which runs across the  
table can be cut down out, by  
cutting from the table  thus -

I telegraphed to you today for a  
fine Sapphire, I have an order for  
one this size, <sup>rather</sup> about 0 Orlow to be a  
rich Ultramarine or cobalt blue, very  
brilliant and perfect, not too dark  
state nor light, one each one in  
inky and one more of the midsize blue,  
etc. I am also, esmeralds, rubies,  
or some of the others about you may have  
it, if not by Tiffany - want it by  
return of Express *Perth*  
H. May 3<sup>rd</sup>

Mr Springton

Dear Sir

Your rec<sup>d</sup>. with an of Sales  
also the 2 large dia<sup>s</sup> and Sapphires  
etc. the sapphire is fine but not  
of the right shape, I have one of the  
the same shape & colour weighing 1 1/2  
which only cost me 100 per Kt. I think  
they charge a retail price, I will keep  
it until I see the others, hoping you  
will find one of the shape I want and  
as fine, I hope Collins will  
make some fine stones of my Sapphires  
and rubies, don't return 66 if you  
are willing from it, I ordered back  
thinking I might match some of the  
large stones, and I have had some calls  
for cheap stones which I had not got.  
The Cartou I had frequent calls for  
but I had not time, think I can  
sell it some here, hope to get off  
for a few days my own.

Your truly  
C. Wright Morse

Boston Nov 2<sup>nd</sup> 77.

Mr. Chubbuck  
Sicily

Yours rec<sup>d</sup>, with care and  
and held also rec<sup>d</sup>, the sapphires  
from Eisemann, Taylor, & Bishop,  
Sold the one from Eisemann -  
and in the morning when it  
is lighter will probably select  
one or two for my stock -  
and will return the other -

I have a Specimen Stone to  
send you tomorrow, white, perfect  
blindly cut 2 1/2 kts. - price  
from 500, upwards, but no less  
as I rather keep it a while -

P. Bissinger had a lot of stones  
here a short time ago, one lot  
slightly off color for running from  
2 to 5 kts @ 175 per kt. some  
were no better than some of the  
larger stones in 88 - I plan next  
up my mind that no dealer can  
find a price for a stone which  
has come in I cannot then

Should be a sliding scale from  
the white to the very yellow  
but it is not so, a piece white  
stone of 2 kts may be sold for 200  
per kt or more, one of the very  
lightest shade would be rated  
at 85 or less, it is very hard  
to judge of values when so  
many in the business are  
selling without judgement or  
knowledge, often allowing a  
fine stone to be selected for  
a lot at one half its value.

Hedges was here yesterday,  
he says he has the same offer  
in mind, but says he never  
allows of Specimens in his lot,  
Question does he allow Selection  
without getting a large advance  
upon the lot price -

Stony York

J. W. Morse,



Boston Nov<sup>r</sup> 2<sup>d</sup> 1877.

Mr C. F. Deffen

Dear Sir

Your letter directed to  
Crosby & Foss they have turned over  
to me, as they do nothing in  
diamonds at wholesale since  
we dissolved partnership.

In answer to your letter  
would say that I can furnish  
a pair of 34<sup>th</sup> with a very little  
colour for 350 — good white  
stones of good quality 450

First class goods 500 —  
The above prices are net cost,

Yours very truly  
Henry D. Morse,

Boston Nov<sup>r</sup> 3<sup>d</sup> 1877.

Mr Huntington Dr Sir

Your seal with ac. of sales.  
I will return the 2 stones which  
you sent from C. F., as I don't  
need them just now, and as  
you do, it is better to have them  
there, I return 2 soap to Booth for  
Hessels ring — 3 to Taylor Bost.  
Keeping two of them, The specimen  
which I send today, got all your  
care, but don't go below 500  
as I am willing to keep it awhile  
rather than to sell any less, as it  
is the finest I have out, or will  
have for some time to come.

I hope my only will come out as  
brilliant — 1 1/2 If it does, I am  
satisfied, or even if it weighs a  
little less, it won't cost you much  
for any stone which has no brilliancy  
and of the colour of fine —

Yours truly  
Henry D. Morse,

Boston Nov 5<sup>th</sup> 1877.

Mr. Spruighton

Dear Sir

Yours rec<sup>d</sup> with answer and statement, The pains I will be and glad tomorrow, it is so hard today that it cannot tell a white stone from a yellow

I will buy up the white stones, I need the carbon <sup>also</sup> <sup>also</sup> <sup>also</sup> the only is hand made snow, and the syphon is imperfect, I am sorry that that fine stone is not appearing yet, it is as white as we get them, with a few few of raptures -  
Casting might appear the same as before but I don't think it would be enough to say

Yours truly  
H. H. Howard

Boston Nov 6<sup>th</sup> 1877

Mr. Spruighton

Dear Sir

Yours rec<sup>d</sup> am very sorry you had a rupture on the last stone, Mr. D. is away this pm and will send the money tomorrow, I can easily understand the difficulty of keeping each joined by itself, as I have had much trouble in keeping the different sets separate,


You may pay Eisenmann, The cure to I will keep in mind but I don't think of a customer at this moment, Carbon always will but it has to be set as it is imperfect, that is without raptures, otherwise all the good pieces would be picked out paying the price of a paper or let them together but I would have to be set of a diamond sufficient to take up all the pieces, that is my apprehension, if looks the same as it did in the die, however if we come away of the parties in the end and may see for some

Yours truly H. H. Howard

2  
Boston Nov. 6<sup>th</sup> 1877.

Messrs. W. T. & Co

Dear Sir

One of my customers has a  
lot of round Crystal balls which  
he wants drilled for a nucleus  
provided the holes can be polished  
after they are drilled, can  
you do it, and what will it  
cost apiece, Size of ball   
Please answer by return mail

And Reply

Yours truly

Henry S. Morse.

Boston Nov. 7<sup>th</sup> 1877.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup> with ok of \$500  
quick sale, I presumed all such items  
will sell readily, with our stock was  
all of that kind, I will try and  
send some views for Mr Bly in a few  
days, I have no more glaziers  
for Karslow - I have quite a lot  
of ones of 50 to the lb savings and  
shall soon have more, as Mr Halloway  
is pushing on very work altogether  
now - In regard to the boy, I had  
the matter before Mr Pay & Mr Stearns  
and say they will give an answer in  
a few days - I will try the same  
Mr Pay may be in W. T. on Sat<sup>th</sup>  
I shall have to be in court  
tomorrow and witness in Court  
Court with Boston Bank

Yours truly

Henry S. Morse,



Memorandum for week ending Saturday, November 3, 1877

Oct	Boston Sales	Leash Receipts	Leash Payments
29	Shrove, Crump & Sons ret 150.	Oct 29. Shrove, Crump & Sons 152.50	Pay Roll, Rent, Power 593.41
30	R. H. Jashne Bro 16.50	" H. N. Collier 226.	Star sulphure 1000 lbs 200.
Nov 2	Shrove, Crump & Sons 22.13	31 J. F. Clark 85.	J. B. Harrington 160.66
3	" " 9.37	" R. H. Jashne Bro 1600	<u>924.07</u>
3	Ripley, Howland & Co 10.	Nov 1. Dunfee & Middleton 89.13	
	N. S. Morse 118.28	2 - H. B. Beach 45.	
	" - Cash sales 252.68	" - Julius E. Kate 50.	
	Sold in Exchange for raty Sulphur 287.37	3. H. J. Brown of 223.25	
		" E. D. Horn, Aug 1. 455.63	
		Cash Sales - Boston 252.68	
		" New York 9.37	
		<u>1606.06</u>	
	New York Sales		
Oct 20	W. Mandell & Co ret 73.38		
24	J. F. Clark 85.		
	H. N. Collier 325.		
	" " 44.		
	H. B. Beach 45.		
	Gerrish & Pearson 195.		
	Cash Sales 9.37		
	<u>1653.08</u>		

Boston Nov 9<sup>th</sup> 1877.

Mr. Huntington Dear Sir

Yours of 7<sup>th</sup> & 8<sup>th</sup> inst. with  
of Sales, also Sars & Saffians —  
The smaller ones yesterday I have  
delivered to you, and had about  
a few which I have put into a  
box of tissue paper, which I can  
use if you want by them at the  
same price or thereabout, but the  
others would be very slow sold for  
me, I don't know just what your  
rate may require but I should  
keep them on hand for years —

The small packets of carbon are  
as usual, pairs of 1/2 to 1/10 which  
have not been broken an my  
delicately, no sale for the broken  
pieces at any price —

The Saffians from Cotton did not  
come up to my expectations. Although  
the 5 lb. ones were not lower than  
than 1/2, I will try and give  
you some of them for 1/2, for some  
Lignit Hardy ones as about 600 yds  
with ink, — the as is long past due,  
and we have written and have  
had an answer from them, I would

like to have you call on  
why they don't answer — a  
page of — on your account  
sole means — for you please  
I don't think it is now  
any doubt of the price to be  
as to be expected,

Yours truly  
Henry J. Moore,

23  
Boston Nov: 10<sup>th</sup> 77.

Mr Yerrington

Dear Sir

Your note with bill &c. —  
I should like to have Turner bring  
Din. Papers for us both, and a few  
for some dist. I note what you  
say of the off colour & fine stones  
at 54. extremely fine & precious  
stones not brilliant in the center,  
if that is so they would not be worth  
hardly that. The Stone Clark let  
for 50 unless it was yellow, it  
was cheap — I have heard of such  
purchases, but if these were sold  
they knew their business better,  
they would not allow such stone  
prices.

Yours truly

Henry S. Ward.

Boston Nov: 12<sup>th</sup> 77.

Mr Yerrington

Dear Sir

Your note I had a call  
for car in. the man is coming  
in again on Wednesday, if I can  
get his order I will send one  
to you, he wants about 250 pairs  
from 1/12 to 1/4 each,

Lyons I had only one as about 1000 gr  
less whatever you have had of them,  
all done except 92.19 grs.

I cannot understand how a 2 1/2 gr  
fine white, perfect Stone can be sold  
for 120 per 100

Little while before <sup>the</sup> ~~the~~ <sup>time</sup> ~~the~~  
the bag for your office.

I have given a lot of onyx  
ones, and if Mr. Clegg will give  
me an idea what he will pay  
a pair of ~~ones~~ <sup>ones</sup> he will  
buy, I will then commission you

Yours truly  
Henry S. Ward.



Boston Nov 13<sup>th</sup> 1877

Mr Youngman

Dear Sir

Your rec<sup>d</sup> with statement  
of ad. also Ch. for \$500  
I think whenever any new lots  
are purchased in London you will  
then see the effect of the rise in  
all the stones which are in  
the market and how bright in  
the summer when prices are low,  
Business on the other side is  
dull, and the politicians in Amsterdam  
who are not in the League go to the  
east of the work, as they cut under  
in price.

Yours truly  
Wm D. Hooper

W.D.  
I am in the same line of stones  
and all the people say for  
he will not sell you stones to me  
that had been in the lot, but  
if they don't come, at a low price

Boston Nov 15, 1877

Mr Youngman Dear Sir

Your rec<sup>d</sup> with ck of \$665  
I purchased paper money to deal in the  
Settlement with d. H. Bernard's  
is troublesome, we had taken quite a  
price from the side, still the flow is  
there, will do my best on it - and end  
my doom - I don't believe much in  
buying these stones to make our  
They are bought very low as the loss of  
weight and expense of cutting makes them  
cost too high - I have probably seen  
the green stone you speak of in Taylor's  
lot as I bought the two best in the  
paper weighing 1 1/4 lbs for 60 cts., they  
had yellow ones at the same time which  
I did not want - I rec<sup>d</sup> the medals  
and would like a part of it, but as  
Mr Stuyvesant he can't measure  
the stock of cut stones all he can,  
I don't want to buy as he writes blames  
me for the increase - he it may be  
small, but fact is he is a little short  
in price, they are more than ever  
matter any way, I will offer  
- I will not buy the  
I will not buy the  
I will not buy the

Memorandum of Diamonds deposited  
with the United States Laboratory for Nov 14, 1897. at  
New York -

3 Diamonds	1/2	} Lot 2222	\$ 525.
17	3 3/4 carats		
24	7 1/2 carats	} Lot P.P.P.	800.
20	12 1/2 carats		
21	16 carats	} Lot 2222	2068.
22	13 1/2 carats		
8	6 1/2 carats		425.
28	8 1/2 carats	not used.	2275.
15	20 carats	not used.	950.
6	8 1/2 carats	not used.	375.
2	9 1/2 carats	not used.	1125.
7	5 1/2 carats	not used.	550.
3	7 1/2 carats	not used.	800.
1/2	5 1/2 carats	not used.	700.
1	4 1/2 carats	not used.	1200.
1	5 1/2 carats	not used.	900.
1	6 1/2 carats	not used.	1200.
1	4 1/2 carats	not used.	600.
1	10 1/2 carats	not used.	550.
1	2 1/2 carats	not used.	275.
1	5 1/2 carats	not used.	950.
1	3 9/16 carats	not used.	475.
1	1 1/2 carats	not used.	275.
1	2 1/2 carats	not used.	275.
1	3 7/8 carats	not used.	500.
1	2 1/2 carats	not used.	500.
1	2 1/2 carats	not used.	300.
1	2 1/2 carats	not used.	175.
2 Diamonds	2 1/2 carats	not used.	900.
2	6 1/2 carats	not used.	600.
1/2	6 1/2 carats	not used.	1550.
1/2	17 1/2 carats	not used.	225.
1/2	2 1/2 carats	not used.	300.
1	2 1/2 carats	not used.	200.

1/2 carat 1 1/2 carats  
1/2 carat 1 1/2 carats

90.  
5.

no 191

200

- 1/2 Dia 1 1/4 len 1/16 no 6
- 1 " " 1 1/4 1/32 1/16 no 7
- 7 Dia 3/16 in cross no 188
- 1/2 " 3/16 1/16 no 6
- 1/2 " 2/32
- 1 Diamond 1 1/2 len 1/32 in Pen no 79
- 1 " " 1 7/8 in Pen no 78
- 1 " " 1 3/4 1/32 in no 314
- 1 " " 5/16 3/32 no 6 cut over
- 1/2 in Diamond 2 1/2 len 1/32

90. ✓  
 90. ✓  
 210. ✓  
 225. ✓  
 175. ✓  
 180. ✓  
 235. ✓  
 238. ✓  
 1050. ✓  
 175. ✓  
\$30.318





29  
Boston Nov. 16. 1877.

Mr. Chughtai Dear Sir

Yours and with a pair of sales, also the yellow stones, which will improve and send to you, I think I have got some similar stones for 40 for the currency, and I think, if that is one of them which Taper has had, I could have bought it for that price, however, it is all right, particularly so if it will sell for a profit.

I cannot now name the day when I can receive them blue stones along but you shall have them soon, they are going along with others.

Dist. powder we have been selling at retail for 5.00 for the — a large lot we would sell for 3.00

In regard to the sale of the large stone, we do not feel like naming a lower price, but should S. & H. have a customer for the pair we would be willing to let ours go for one half the amt. which is realized for them, and allow them a fair amt. on ours for their trouble, But in case they have a customer for ~~the~~ stone only, I expect they will put their whole efforts on the sale of their own stone, and you can say to them that I have no anxiety in regard to the price which I shall be able to obtain for our stone.

This stone is worth the interest in carrying for an advertisement — Your letters are never shown to any outsiders, but I may have in some instances good sales made in N. Y. without thinking of any harm coming from it — please enquire of Collier if he can drill holes through Crystal balls and polish them out, if so at what price for example, for a necklace carrying the six drawn —

(I may be wrong and wrong) Yours truly  
Henry D. Moore,

1868

In regard to S.H. Custom for the large dia;  
I have no doubt but it is Tiffany, they probably do not  
make an offer for the pair, and as one half of which would  
not give them a profit, they want to make enough on my  
stone to be a fair profit in both, we would like to sell,  
and at least them 15.00, but don't want them to think I am  
confused about it, I prefer to have them make all the  
the same time, if they can be got together we think  
our stone as valuable as theirs, and I should have one half  
of proceeds after paying them for looking in our interest.  
If only one stone is to be sold I know they will sell them  
in preference to ours. — Should there be any negotiation  
for it Mr. Day is present, and will decide in my absence,

Wm. W. B. D.  
for advise.



Boston Nov. 27<sup>th</sup> 1836.

Mr Garrison Dear Sir

Your order with \$400 & 300. —  
 in a sale, I was sorry to return the miled,  
 but your hand my regards — I have no stones  
 but about 3% of good colour except those you have  
 returned to me, The first white you have there  
 of course I know is better than common but,  
 as you have cut a lot of small billiants & some fine  
 it, but the expense of clearing is so much that it  
 does not pay me, and part as some one has it who can  
 clean it themselves or cannot get more than the price  
 of common set — I thought to go, but was not considering  
 the new cutting and spread, they are better than the 100  
 from some of the clumsy stones of the same colour are  
 \$6. — But if you cannot get it and other will sell  
 cheaper than a little — I should sell the bal  
 of best which you have at \$100 as it is not fit for drilling  
 or anything else except to grind up to powder — Carbon is  
 much tougher and so paid almost exclusively — When I  
 wrote about not increasing stock I got my mind from  
 Mr Day — he giving smarting's feelings, I offered of  
 making something where we can, and our one is not  
 familiar with this business cannot see things just as  
 we can, she says to the colour stones, I want  
 to keep together the choicest colour, and after that  
 you will be at liberty to sell all others, whenever I  
 can come on I will select the best, I passed two letters  
 from Mr Kingman White — You will see what he wants, and  
 as I know we have not got them perhaps we might  
 get a commission by selling a pair for Smith Wadley if  
 he is good pay — I have written him that I had sent  
 the order to you, I expect to hear how common set  
 is going for Baltimore to be good all the work my address  
 will be Care of John Cummings Esq. & Co. N. York

Henry D. Moore

Nov 19. 1877 -

Mr Yerrington  
Dear Sir

Your letter of the 17<sup>th</sup>  
with cash of receipt of sales is duly  
received - I spoke of numbering  
the reports of sales, because, if I do  
not charge them up at once, they  
sometimes get mislaid, and I am  
doubtful whether I have not omitted  
some - My idea was to have you  
number each report to you, & enter  
it, not each individual sale, then  
I should file them away in the order  
in which they are numbered and  
should be sure that I had not omitted  
any - I could number them myself  
but I do not always see, I thought  
it would be safer for you to do it -  
The owner of the crystal balls wants  
to know whether the crystals in those  
necklaces are drilled through and  
strung, or not drilled through  
& c. wine comes out

We have one of each of the two pieces  
of crystal necklaces of the same size

Each - He wants them of a particular  
shape and wants to pick them from  
a lot to suit himself - Could you  
get a lot containing enough pieces  
of that size or about, and send  
them on to us on selection, and  
at what price? We should not  
want you to send them until we  
get the order but would like to  
have you make inquiries and  
let us know -

Mr Morris started for Memphis  
last night, instead of staying  
the week, but he may return in  
a few days -

Perhaps we can send you  
a specimen for Bailey in the  
course of ten days -

We have nothing of the kind  
cut for Oliver - The 7/8 inch thick  
you have is the largest -

Yours truly,

Thomas D. Clark

Memorandum for week ending Saturday, ~~December~~ 17, 1877 -

Boston Sales		Cash Receipts		Cash Payments	
Nov 14 Guild & Co. net	145.93	Nov 13. Wm. Wendell & Co	500.-	Nov 13. W. K. Halliday & Co	500.-
" " "	250	" W. N. Loller	200.	" P. K. K. K.	359.50
Cash Wholesale	162.25	14 Havens & Co	3.	J. H. Harrington	100.
" " "	158.62	" E. P. Bissinger gold	7855	K. F. E. E.	12.20
		15 Guild & Co. net	145.93	100 1/2 K. W. K.	120.
		17. Canfield & Co	50.	100 W. K. Stone	14.50
		" Tiffany & Co	400.		<u>1106.02</u>
Nov 8 J. S. Arrow net	90.	" J. W. Harrington	300.		
9 J. S. Arrow " gold	72.50	" J. S. Kellie	241.00		
12 Wm. Wendell & Co net	107.89	" Prem. on gold	384		
14 E. P. Bissinger & Co "	170.57	Cash Boston	320.77		
15 W. N. Loller "	95.	" New York	<u>665.</u>		
17 Cash	130.		<u>2278.03</u>		
	<u>665.</u>				
	<u>1500.26</u>				



Nov 21. 1877 -

Mr Yarrington,  
Dear Sir -

Yours of Nov 20 received -  
also check of Scottish & Pearson to  
Mr Pray's order for \$200. -

Mr Morse left Sunday night -  
Our customer would like to see the  
Crystal necklaces - If you can get them  
on approval with separate price for  
each & send them, I think it would  
be a good plan, as we would like to  
oblige him -

I will send you a few fine stones  
tomorrow, 1/2, 1/2, 1/2 - It has been  
so dark this afternoon that it is im-  
possible to tell just what they are.  
It seems as if a snow storm was coming  
on, and is very dark & stormy -

Mr Pray rec'd your letter &  
will write you about about the  
large stone - I hope that a sale  
may be effected -

Yours truly  
Henry J. Morse

Nov 21 11

Mr Yarrington

Dear Sir

Yours of Nov 20 received -

I had no time to write, until  
this p.m. - don't let Tiffany & Co  
know of any price but \$15,000  
for my stone, unless this present  
negotiation should fall through,  
then you might say I possibly  
might sell for less - I shall not  
agree to any arrangement with \$800  
but the one before me -  
as this negotiation is only in our  
hands on letter of heads opening and  
on which we are to divide, Tiffany  
only had the stone on sale, they don't  
propose to buy, only to try and make a  
sale -

Yours truly  
Henry J. Morse

Boston, Nov 22, 1877 -

Mr Ferrington  
Dear Sir

Yours of the 21<sup>st</sup> received and also

passage by express. Found that I had marked  
the 1 $\frac{1}{2}$  stone as sold to B.S.V. but overlooked it, in making  
out the list. The 2 $\frac{1}{2}$  stone from No 51 we would like when  
you are sending. Intended to put it on the list -

I received your telegram and send you two pairs  
which I have entered at 80. & 85. per lb. In the largest  
pair you will notice there is a little difference in size but  
it was as near as I could come. I also send four little  
specimens. Think the 1 $\frac{1}{2}$  ought to bring 64, the 1 $\frac{1}{2}$  round stone  
72 & the spread 80. Don't that about right?

I don't dare to have you send the cartons until  
our customer comes in again - He is likely to come in  
any day. You do not say how much it is going to  
cost, and I suppose I shall have to give him a price  
before sending for it.

I do not hear anything yet from Mr George.  
I hope to see him early next week. It is very lonesome  
without him, though I am kept busy all the time. I  
can appreciate how you must feel sometimes.  
There are constant car. of one kind or another and  
today I have not. is a chance to get out to dinner  
tho' I can't see that I have accomplished much -

Yours truly  
J. W. Peck.

Boston, Nov 23, 1877 -

Mr Youngton  
Dear Sir

Yours of the 22<sup>nd</sup> received, and also telegrams in regard to the Carbon for which I am much obliged - Customer not keen in but have hopes of selling him - He has invented some sort of a machine and says he must have them -

After reading your letter I feared that the pair of 2 1/2 was not enough spread, if they will not do perhaps we might try again - We have some spread specimens but could not get a match of the right weight - Have an extra pair 1 1/2 but thought they would come too high - We have a perfect white 2 1/2 stone which I thought might do for Bailey - It is not very good and not quite so large a spread as Tiffany's specimens but very handsome - Will send it if you wish - price 1/5 per lb - Received a postal from Mr Moore - says "no sport yet" - I think it doubtful whether he will stop in N. Y. He does not say when he shall start for home -

I think it would be a good plan to give a pair of sales at a time but we like to have the sales of the week by Monday or Tuesday of the next week if possible, to make out our own sales -

Goodby Tom's first meeting in Bankruptcy today - Proposed a small dividend for all except the first mortgage and those who have collateral - Dan's Morris chosen Assignee - Have been <sup>and</sup> picking out diamonds for customers today - Hope to get some sales -  
Yours truly J. W. Park



Nov 24, 1877

Mr Yerrington  
Dear Sir

Yours of the 23<sup>d</sup> duly received - I will speak to Mr Moore about the price of No 98, when he returns. I hope he will call on you on his way home - I shall not expect him before Tuesday or Wednesday.

We have not again now 2<sup>d</sup> cuts such as Tiffany Co want, but are likely to have round stones come in at any time and shall, probably be able to send you something soon. I don't understand just what they mean by "star cut". Star cut means any round spread stones might give something of the appearance of a star - If they refer to some different style of cutting, I am afraid we could not supply them - I will be at the post of the week if you can march the affair -

The two stones you cut to recut look finished today and, as you wanted them at once, I have sent them by this afternoon's Express - The blue stone is a perfect beauty and I should think ought to bring a fancy price - If Mr Moore stops in N.Y., please send them to him -

Nothing new today -

Yours truly

Thos B. Peck

Boston, Nov 26, 1877 -

Mr Worthington  
Dear Sir

Yours of the 24<sup>th</sup> received - telegraph -

Sent you the 2<sup>nd</sup> stone by night's Express value  
three pairs,  $4\frac{1}{4}$  for 500. per pair, & the <sup>correct, but</sup> in settings  
@ 100. gold per kt &  $4\frac{1}{2}$   $\frac{1}{16}$   $\frac{1}{64}$  which I hope will be  
about what you want - The first two pairs were  
priced by Mr Moore - the last pair I found today  
in looking for you - Have compared them with other  
pairs & think they ought to be worth 100. per kt  
The is a little whiter than the other but not so  
perfect - they seem to me as good as the  $4\frac{3}{4}$  pair  
you have just sold - However if you think they  
are worth either more or less than this, you can  
buy it -

The checks received all right, and the conditions  
of L. H.'s will be observed - I think you have  
done very well for a dark week -

Shall be very glad to see Mr Moore  
tomorrow -

I sold the crystal necklace & will send you  
the money if you will let me know the amount -

Yours truly  
Thos. B. Beck.

Memorandum for week ending Saturday November 24, 1877 -

Boston Sales		Cash Receipts		Cash Payments				
Nov 24	Sherrill Crosby & Co. net	400.	Nov 21	C. H. Crosby	170.	Nov 22	B. S. Gray & Co.	1346.82
	" "	75	21	Loonish Pearson	206.	23	" "	650.
21	C. L. W. Crosby net	35.	23	Julius E. Rude, gold	80.		Pay R. L. Washburn	379.-
26	R. H. Howland & Co. <del>net</del>	29.		H. M. Cash & Co.	452.26		J. W. Thornington	50.
	H. M. Morse, cash	452.26		Boston - "	78.37		N. Y. Expenses	8.74
	" 50%	13.39		New York - "	588.88			
	Cash at whole sale	78.37						
					<u>1805.47</u>			<u>2428.56</u>

New York Sales

Nov 17	D. H. Buell bonus	241.63
20	H. M. Morse & Co. memo	107.50
21	H. N. O'Brien net	49.
20	Cash sales	149.35
"	" - <sup>Nov</sup> <del>cash</del> <sup>20</sup>	425.50
"	" - Small items	13.99
		<u>1995.54</u>



Boston Nov 28<sup>th</sup> 1877.

Mr Gorington

Dear Sir

Yours rec<sup>d</sup>. Mr Dr. Brinn writes to me that  
he had commenced business for himself and wanted me  
to send him some work, if you see him, tell him  
I have none at present, The 2<sup>nd</sup>/<sub>4</sub> stone for Bailey is  
about as white as we get them, I shall send you a  
very fine stone tonight, Mr Peck wishes to know whether  
to credit the \$50 check to J. E. Rude or to you, also did  
you sell settings with No 90. Business rather quiet  
in my office while I was gone, but have made a few  
sales since my return

Yours truly

Henry D. Morse.

Boston Nov: 30<sup>th</sup> 1847.

Mr. Livingston Dear Sir

In regard to the large stone, I think perhaps if you were to suggest to Mr. Cook that you had a customer for the stone, and unless he was committed to his customer, you would like to take it to show him, perhaps by doing this you may get some points from him, and if there is a good chance ask him what S. & H. named for the pair.

I have no doubt S. & H. may depreciate the quality of your stone to any and to whom they think they might sell theirs, I would like to have Collier see the stone, and when S. & H. see a possibility of our selling our stone separate from theirs, ~~if~~ they will show some anxiety, as the <sup>of their stone</sup> sale, then, will depend upon ours being ~~with~~ it, and we might as fairly claim a consideration if we allow them to be sold together,

I have new hair stones which are fine, B. C. & H. cannot buy fine halves from me for \$5 just now, I can sell halves for that price but not fine ones. I don't think I will order any but just now, we may conclude to sell what we had on hand first at a low price, I can hardly see how L. & H. can sell fine stones of the size 1 1/4 or at \$8, I would like to see them, but don't think it would pay to send them on, The blue stone won't pay a profit, don't want to buy any new stock just now, as Mr. S. has been having some hard luck and won't appear it - P.S. send 24th yellow stone to me.  
(Will send you a fine 1/2 lb) Yr. truly, Henry D. Morse.

Boston Nov: 30<sup>th</sup> 1877.

Mess<sup>rs</sup> J. W. Ellings Co

Dear Sirs

Your letter of the 28<sup>th</sup> rec<sup>d</sup>,  
in regard to repairing the die<sup>s</sup> which you  
have described, the price will depend  
upon the amt of work required upon them,  
If they had to be made entirely over  
we should charge \$12,00 for the cur<sup>e</sup> —  
oftentimes the fractures are not deep and  
can be taken out for \$2 to \$3 — we shall  
make the charge as low as possible if you  
send them. we do a great deal of repairing  
for M. G. Honey, always have some in  
the workshop

Yours very truly  
Henry D. Morse



Boston Dec. 1<sup>st</sup> 1877.

Mr. Huntington

Dear Sir

Yours rec<sup>d</sup> with Ch 293<sup>9</sup> No also  
 Brown dia<sup>g</sup> in square or rather recut -  
 I have sold a good part of these small stones  
 hardly enough left to pay to send -  
 Mr. D. K says he has credited the amt. to Rule  
 at 20cts per stone for large yellow-stones  
 I have a customer who may buy it, -  
 Business as usual -

Yours truly  
 George A. Morse,

Received  
 1877

Boston Dec. 3<sup>d</sup> 1877

Mr. Gorington Dear Sir

Your note with six sales & cash  
 Rec<sup>d</sup> large yellow stones by express —  
 I am glad you have the large white stone  
 I enclosed bill of Taylor Bro<sup>s</sup> which I would  
 like to have you pay to them you have paid  
 and get the discount, have no pro-  
 stones on hand just now, sold the last  
 today at \$25 per kg — Business quiet

Yours truly  
 Henry D. Morse,

List of Dea<sup>s</sup> deposited with Mess<sup>rs</sup> Kidder,  
Peabody & Co December 4, 1877 -

1 Dea Pin. no 314	235.
" " no 79	180.
1 " " no 78	225.
1/2 " Ekings no 114	225.
1 " " " 198	200.
1 " Dea 2 1/2 len / 1/4 no 6	275.
1 " " 3 1/2 len / 1/4 no 6	325.
6 Dea <sup>s</sup> 1 1/2 len.	950.
2 " " 2 1/2 len no 5	300.
1 Dea 2 1/2 len no 2.	1050.
1 " 5 1/2 len no 6	500.
1 " 3 1/2 len no 8	1125.
3 Dea <sup>s</sup> 7 len / 1/4 no 6 spec	90.
1/2 Dea <sup>s</sup> 1 1/2 len / 1/4 no 6	90.
1 " " 1 1/2 len / 1/4 no 7	175.
1 " " 2 1/2 len / 1/4 no 7	325.
1 Dea Gray no 188	1950.
42 Dea 2 7/8 len no 70. <sup>200</sup>	1785.
17 " 2 1/4 no 6	735.25
1/2 " 10 1/2 len / 1/4 opp 68.	700.
1/2 " 5 1/2 len / 1/4 222	900.
1 " " 5 1/2 222	600.
1 " " 2 1/4 "	1200.
1 " " 6 3/8 "	425.
1/2 " 3 1/2 len / 1/4 1000	825.
12 " 9 1/2 len / 1/4 1000	
	<u>\$ 15,400.25 gold</u>



Boston Dec<sup>r</sup> 4<sup>th</sup> 1877.

Mr. Cushing Dear Sir

I am met with a set of 375 —

The 4th stone will be sent today by express  
Rev. large yellow stone, If I see any pink pearls  
I will secure them if possible for you —  
had a very good day in my office today —

I am sorry to inform you that Mr. Sturges has  
suspended, on account of heavy losses in Dejeux;  
it will probably cause Mr. Pray to do the same  
as they are intimately connected in all their  
financial matters, Mr. Pray says he hopes, and  
thinks, our diamond business will not be checked,  
as some arrangements will be made for simply the  
appearance of carrying on the business as usual —  
I hope it will be so, don't think best to say much  
about it, but wait for further developments —

Yours truly  
Henry D. Morse,

Boston Dec. 5. 74

Mr Harrington

Dear Sir

Your rec<sup>d</sup>. Albany checks are just as good here as N.Y. checks — cost us nothing for collection.

I don't think I saw matches the 3/4 stone, unless at 27 are cheap enough, they cannot be any good at the price, as they would be scrapped for my quick if they were.

I have had stones shown to me here at those low prices, but, as a rule the price has been high enough for the quality.

You had better send the bill of the birds and I will try and get my customer to take them.

Yours truly  
Henry D. Morse,

Boston Dec. 5. 74

Mr Harrington

Dear Sir

Your rec<sup>d</sup>. I am glad to hear Collin has a chance of selling the large stone and I hope he may succeed — what price had you named to him,

I suppose he would be glad to sell for a good commission.

There ought to be quite a distinction between a person buying and taking the chance of selling themselves or taking the stone and returning it if not sold —

I cannot think who the gentleman can be that called at your office to sell those diamonds. Pres. Ch. for the bill of L & H note, gave it to Mr. Bay, he will attend to it and return note as soon as he gets time to take it up.

Yours truly  
Henry D. Morse,

Boston Dec. 11<sup>th</sup> 1837.

Mr Green, Dear Sir

Your rec<sup>d</sup>. I note that you say in regard to the stone I have no doubt that it can be laid down here in lots, but from all I know, if selected in Mr Peizer's theory may be but I doubt it, as I understand you have advanced 40 per cent. I will do the brown stone & take them in some other repairs. I shall send you about 5<sup>th</sup> smallest room I have - Rec<sup>d</sup> 12<sup>th</sup> 1837. \$94<sup>94</sup>/<sub>100</sub> per cent. - information in order to the 1<sup>st</sup> of Jan, but I am all I can see and learn the business with me to be interested in the fact as I report to Mr. Coyle & Mr. and Mr. - I think the stone which Peizer had I might match here and then it would be more saleable -

Yours truly  
Henry D. Morse

Boston Dec. 11<sup>th</sup> 1837.

Mr Livingston

Dear Sir

You see - I think if you have a chance to compare dia<sup>mond</sup> with Mr. Gray you will find our stone the cheapest.

I had a letter from Mr. Bley for rough roses - and I have sent a parcel to you to show to him price 5<sup>th</sup> cent per kt -

Mr. Peizer says you have made an error in price or weight on the roses changed to 2<sup>nd</sup> class 41 Rose 3<sup>rd</sup> class 28.20

I telegraphed today for pair 2<sup>3</sup>/<sub>4</sub> wt 13 I have an order which I cannot fill from my stock - Saw some of the stones from Eisenmann's Stock, his best range stone 90 and not 130 of them as, those which I set out as fine, another lot 80 and 72. either of which is as much as I have ever asked for some quality, he says they are cutting in Europe nearly as much as he is asking.

Yours truly  
Henry D. Morse,



Boston Dec 16<sup>th</sup> 1877.

Mr Yerrington

Dear Sir

Your rec<sup>d</sup>. with ac Sales  
and Cash — The Rows are weighed  
in our old scales, so I presumed  
you are correct, Rec<sup>d</sup>. the 2<sup>d</sup> stone  
and have a stone which nearly  
matches it, it is a fine stone and  
about as white as any we are  
getting except they are blue —

Hope the large pearls will be  
sold — I would hold the price  
on the large stone as you named  
it, if we get an offer, and an  
one we cannot get more than  
we can consider it — The back  
of the stone 108 was made lower,  
consequently the small facets did  
not run down as near the collet  
as would and — I was so hard some  
one not think it worth pay to alter  
it — I did not telegraph you as I  
was so busy I forgot it until too late,  
I should tell at 950 if you consent  
at 1000 — I send herewith an  
order from <sup>London</sup> ~~London~~ <sup>at someone I know</sup>  
nothing — if upon enquiry you find

him good and safe to deal  
may fill the order from your  
~~stock there~~, telling him I am  
directed — nothing new —  
a little selling every day.

Yours truly  
Henry D. Parker

Boston Dec. 12<sup>th</sup> 1877.

Mr Yerrington Dear Sir

Your no. 2, also pair no. 5 with  
 which, were a little too large for the price  
 I could get for them, but I made a pair  
 which I had on hand answer, In regard  
 to the 278, I think a stone of that colour is  
 fine in every particular as that was, is worth  
 25 per lb, if it had been whiter and a little  
 chunky, not quite so brilliant or so well cut  
 I claim it would not have been worth so  
 much or if the same colour badly cut  
 or a trifle thicker I should estimate 25 to 30  
 less per lb, and it is this quality paper quote,  
 except in a few cases where a green horn sells  
 a selected stone for the top price, which I am  
 sure I cannot compete with, I telegraphed you  
 to be sure the customer who was thinking of buying  
 large stones from Collins was not S. & H., or  
 May, as I think S. & H. might be up to that —  
 for you saw it was not to go with the  
 H. Stone but to a customer who wanted it single  
 and would sell for 10,000 or more, but think  
 it would not be well to drop much below 15,000  
 price for an offer, Yours very truly  
 J. P. Jones

Boston Dec<sup>r</sup> 13<sup>th</sup> 1877.

Mr Livingston

Dear Sir

Your rec<sup>d</sup> also the large  
pair by express, I showed them  
to my customer today with another  
pair better spread but not quite  
so white, weighing 6 $\frac{3}{8}$  and he took  
the latter, so I still have three  
if you have a call for them, I  
am glad the customer who wants  
the best stone is not the customer  
for the pair - and that being the  
case I should say sell if you can  
get 10,000 net cash, but don't lose  
the chance of getting more if it is  
possible, and I would not retain  
the stone on account longer to please  
Smith & Hedges - it would rather be  
pleased to think we had made the  
sale independant of their stone, as  
they thought vital to the sale of ours.  
Anything I hear in my stock  
which I think you would like I  
send to you. I have been too

today to do anything about it  
but the first opportunity I will  
look over - You can state to any  
one who thinks the dia<sup>?</sup> business is  
to be interrupted by Mr Poy's failure  
that it is not so, Mr P. says he  
will soon have his settlement all  
arranged, and we shall go on the  
same as ever. - our Company is  
solvent and has a good surplus of  
nearly a hundred thousand.

Rec<sup>d</sup> ch<sup>d</sup> 150 from L & H -

Yours truly  
Henry D. Morse.



Boston Dec. 14<sup>th</sup>. 1777

Mr Greenington

Dear Sir

Yours recd. with ac Salty  
I found not send the die to  
Mr Deane unless he is perfectly safe,

I thought Collins had been  
authorized to offer 1000 Cash -  
which I should accept if I found  
that was all the party would pay.

I have not noticed that 2<sup>o</sup> 8<sup>o</sup> 2<sup>o</sup>  
Jed, neither have I a pair of 21<sup>o</sup>  
which are extra, I never heard of  
Mr Ashwell, but I should like to  
see his large rough stones -  
they are probably yellow, -  
not much today.

Yrs truly

J. Henry D. Morse,

Boston Dec. 15<sup>th</sup>. 1777.

Mr Greenington

Dear Sir

Yours recd. with ck which I  
return for your endorsement, I also  
recd. Taylors bill which you paid -

I'll Mr Bloy the lowest price  
see that lot is if 100 net - if he don't  
want them at that price I prefer  
to work them myself, If he ever  
bought any small rough ones from  
me at 2<sup>o</sup> 4 they must have been so  
poor that I could not use them,  
I will pay much more than that  
for good ones, We have been very  
busy this week lots of small sales,  
I have worked off medium quality,  
a few at a time for very good prices,  
even better than some of the larger  
dealers are willing to pay for fine,  
Mr Peay hopes to make a settlement  
very soon -

Yrs truly

J. Henry D. Morse,

Boston Dec. 17<sup>th</sup> 1877.

Mr. Cushing Dear Sir

Yours recd. with acetyls  
and cash - I also recd. telegram, and  
have sent you 12 stones 6 p/12 which  
were culled from my stock. I can  
hardly spare them as I am selling  
just such stones every day at  
retail, and get good prices, but if  
you can get 64 to 65 for them,  
all rights, it has not seen any  
as fine as these shown here, - but  
I suppose B. C. Hall will probably  
offer 66 if they see them, but I  
know such stones are scarce and  
will pay to keep. - Hope you may  
get more than 10.00 for large stones  
50 and here fine single ones.

Best price for ones is small, but  
how what I can judge is all they are  
worth, quite busy today.

Yr truly  
Henry D. Morse.

Boston, Dec. 18<sup>th</sup> 1877.

Mr. Wm. Cushing  
Dear Sir

For some of your ord. we have just  
discovered that L. H. Clark was not  
satisfied and return it to be done,  
I hope the lot just sent will suit  
your customers, at least there are  
some in the lot that are worth  
at least as the average of good 2 1/2"

You say it is hard to get fair prices,  
I know it also, the market is very  
much demoralized by persons forcing the  
open, also allowing selections without  
changing near the value, this we cannot  
help, the only way is to hold the fine  
stones for a fair price, they will keep  
single selling sale, as the only difficulty  
is to give fine stones anywhere

I have a customer for a decidedly  
White Stone but white - it must  
have a white color, and about 3 1/2  
inches or less, do hurry about it -  
I am very truly  
Yours very truly

Henry D. Morse.



Boston Dec. 19<sup>th</sup> 1877.Mr Harrington  
Dear Sir

Your Red with C. B. check for  
375/- also ac of sales, Red, ~~etc~~ on  
on large pair which I have sent  
by express today £1300 em. is cheap,  
too cheap, but as I have another  
pair similar of £214 I think best  
to let them go - cost of course,  
I cannot match the stone for Tiffany,  
within even of the one for Smith, High,

If I have - small ones will  
send them today, Mr. Hedges was in  
yesterday, asked me what I would sell  
the large stone for, I told him you  
had two customers, after you got through  
if you did not sell I would talk with  
them, but he gave me to understand  
they would expect to buy for 5,000

If I cannot get 10,000 we shall  
send to London - If you don't need  
17. 57. 60 I would like them as I am  
all out of them days - Yr truly  
Henry D. Morse

Boston Dec. 20<sup>th</sup>Mr Harrington  
Dear Sir

Your red, with ac of sales  
and L. H. check. The ~~etc~~  
man is thinking of going into  
business with Collins, I fully think  
if he has money, as I have heard  
he had, ~~etc~~ and a fair  
chance of losing it.

Please pay R. H. Rinkard 17  
Hosack of £500 for me and take  
a receipt, it is too small an amount  
to send check for - to let the firm

Mr Tol Stone of Clear Lake  
order 3 Stone of 17 each fine  
if he is all right send them from  
your office - I have been  
very with Collins & customers that  
I have not had time to send you  
what I promised.

Yr truly  
Henry D. Morse



CG  
Boston Dec. 21. 1871.

Mr Yerrington Dear Sir

Yours sent with articles -  
Hopes Bissinger won't back out after  
making the offer of 1800 -  
Mr Hedge was in yesterday and said  
he wished I would let him know when  
we sold the large stones 'Laughing'  
I thought something was up -

I told Mr Ray some time ago  
that I was sure D. H. would get hold  
of any customer that was floating about  
for so large a stone, I am sorry  
we did not close with the party,  
but I still think it is doubtful  
if Collin had a bona-fide offer -

We shall send the stone to London  
before we will sell it for 5,000 -  
Collin bottom is sold -

Holding specially news about Mr Pann  
or Mr S - Have not got a perfect  
white 16 - There has been a great  
rush for pairs - I have sold quite  
a number, but look scarce - as I did  
not have the right size -

Yours truly  
Henry D. Morse,

Boston Dec. 22. 1871

Mr Yerrington Dear Sir

Your order with two checks of  
£57 7s 3d, for, Sil. Stone telegraph was  
to send stone immediately, I shall  
write him that I have sent the one  
to my New York office, to be sent  
but don't send them unless he is  
safe - if you don't send, write him  
that I sent you the order giving  
him some good excuse for not sending.

Sold a pair 4 1/2 lbs today, and a pair  
5 lbs yesterday, besides several small  
ones - small - I find my actual  
business works off a good many stones  
and at good prices - I met the  
3 pairs by express, which I think will  
carry me through Christmas, The pair  
sent by Plumbe is a hard thing to sell,  
I will try it the best I can -  
One of my daughter wants one of these  
Crystal necklaces if you can find one  
as cheap as the others -  
Yours truly  
Henry D. Morse,

Boston Dec 26/77  
Mr Swingle

Dear Sir

Your rec<sup>d</sup> with a delight. Such  
When they buy the large stone  
for 5000 they will know it.

Hope Bissinger will buy our  
pair instead of S.H. — While Hedges  
was here I saw some of his fine  
stones, and his prices for fine stones  
of  $3\frac{1}{2}$  to three for each in pairs was  
from 200 to 250 per lb.

There has been a great demand  
for certain E.R. kind, I have sold  
quite a number of pairs.

Hope you may have your  
share of the trade next month,  
After the holidays I shall  
try and come on for a day or two  
and hope Mr Peay will be able to  
come with.

Yours truly  
Henry D. Morse,

Boston Dec 26/77

Mr Swingle  
Dear Sir

Your rec<sup>d</sup> the brown stone  
sto quick, I am glad you write  
S.H. stones, I don't care about selling  
any in lots or ~~see~~ lots of —

off stones which are spread & fair  
I may have one or two set more,  
I have about of fine-kaints also —  
The crystal such look are nothing  
important, only if you happen to  
find one send it, I'm afraid of seeing  
Mr Allen's was a die? I've  $3\frac{1}{2}$  about  
I sold him during the war, for about  
\$200, he has since lost his money —  
and wants to sell it, I have told him  
he might get you, and as he had  
sent it to a friend in N.Y. I gave him  
a letter to you, if you think of any-  
one who would buy it or make one  
offer please try them, as I would like  
to do him the favour

Yours truly  
Henry D. Morse,

Boston Dec 27<sup>th</sup> 1877.

Mr Huntington

Dear Sir

Yours recd. with ac. sales -  
also by express the rough ones I showed  
you, which I will send, one is out with  
cutting - I have no order for Tiffany.

The 4 x 4 stone is the whitest  
stone I have cut for a long time,  
and don't think I can get any  
whiter ones, But should see one  
of just the same colour and weight  
and valued \$100 for it it was no  
better than that one in any way.  
Comparisons with blue stones is not  
to be expected, as various tints of all  
the finest gems which are sold, when  
first made a blue stone appears a  
little off colour - There are no blue  
stones found in Africa to amount to  
anything perhaps and in a thousand  
of the best quality - so it is no use  
to try to do a business on that kind.

Yours truly  
Henry D. Morse.

Boston Dec 28<sup>th</sup> 1877.

Mr Huntington

Dear Sir

Yours recd. with the two checks  
I got you - The Mount stone  
you can send for me to see if you  
think it is an object, I would  
not buy too many of the brown  
stones, you may be able to sell a  
few - but not many - the cutting  
and loss of weight would bring the  
price of considerably, -  
nothing more -

Yours truly  
Henry D. Morse.



Boston Dec 27<sup>th</sup> 1877.

Mr Gerrington

Dear Sir

Yours recd. with ac sales -

The stone of Baidels is nearly done but there is one flaw in the side which cannot be taken out without leaving it very small, it has lost a considerable amount, - I am recutting that to the stone which you returned some time ago, and think it will be very fine & white, and will send it to you as soon as done - Our Company is not incorporated, only a name to gain our partnership for convenience - hope you will be able to make do - pay up -

The Book says you make a consisten of the our Rules etc - Frank Leslie is making some good cuts of my workshp and will publish them shortly, he has written to me to write up a description of the process - which I shall do early next week - I ordered 100 copies sent to your office - a part of which you can forward to me - Yours truly

Henry D. Morse,

Boston Dec. 31<sup>st</sup> 1877.

Mr Gerrington

Dear Sir

Yours recd with cork ac and about 3 Brown die by express. The brown stone I will cut, the best is not worth cutting, or perhaps possibly two or three pieces which may be done by cleaving -

I am curious to know what the weight is - I note the offer of Collins, and think it is done with Hedges - as I know they cannot do

Yours truly

Henry D. Morse.

Boston Jan 1<sup>st</sup> 1878.

Mr Yerrington Dear Sir

Yours recd, with ac/sales —  
I should like to curd a 488 No Stone  
and would like to see the other gems,  
his story sounds like a humbug —

I enclose L. S. N. bill which I  
would like to see the money for. —

I don't think the publication of  
the process will do much harm,  
as Herman, & Colburns have already  
done the same thing. But I have  
no doubt there will be others go  
into the business, but I think there  
is room enough. —

— Copying now gone —

Yours truly,  
Henry D. Morse,

Boston Jan 3<sup>rd</sup> 1878.

Mr Yerrington Dear Sir

Yours recd. I shall get  
two or three small stones from  
the book I think. — There is no  
rough for sale in Boston that I  
know of, the price of the person  
whom you speak of is fearful —  
I have had one of about that size  
and set it for about 100 per cent at  
retail — The fly it will return  
by the next package I send —  
recd. ok for 133 — nothing new;

Yours truly,  
Henry D. Morse,

50  
Boston Jan 4<sup>th</sup> 1878.

Mr Springton Dear Sir

Yours recd with ak 26. You  
I cannot but think 10¢ is an uncom-  
monly fair stone and as fair as one  
of N. H. should see for which they asked  
more than I do, but still I shall  
leave it in part to your judgement,  
of course they will say all they can  
to get your stone less than you ask.  
I think if you had asked only 50¢  
you could find it difficult to sell  
without a discount, all I can say  
is, get as near the price as possible  
but I know we have now whether  
we shall be likely to have for  
a long time, as for the colored stone  
I hardly like to say without seeing one  
them, if I saw them there might be  
a few which I would buy, but as the  
business is now, don't like to buy much  
in out-stones. I see the same with  
C. Rocks I feel disposed to do all I  
can with them, but I always feel  
that the of in stone

in proportion to others, and in  
all but the very finest, perhaps  
you could shade them more, but  
it must be left in a great measure  
to your judgement, if I could see  
any stone that you had offers  
on, I could then tell, but that  
is impossible, and I cannot well  
recollect what the stones are,  
I know you will bear the  
prices down in these demoralized  
times, but I have tenaciously to  
my price on first class goods,  
as I know by holding I can get  
the price and we will have more  
enough of that class - as to No 78  
you can reduce the price if you  
think it ought to be, but I cannot  
now recall what they were.

When I come on I will review the  
stock with you, which will be as soon  
as Mr. May gets settled with his creditors,  
which I hope will be soon.

Henry D. Morse,



Boston Jan 5<sup>th</sup> 1878.

Mr Huntington

Dear Sir

Yours rec<sup>d</sup> - all the rough  
and kidder's Periody have had  
belonged to us - I rec<sup>d</sup> telegram  
of offer from C. S. - but it is  
small, I am sure of getting  
more for them or I should have  
accepted, so I am desirous of  
selling him all I can, and will  
sell cheap, but don't want to make  
too great a sacrifice, Rough are  
much higher and smooth stones will  
cost us more in the future.

Quite a snow storm here last  
night, which makes the walking  
very bad -

Yours truly  
Henry D. Moore.

Boston Jan 7<sup>th</sup> 1878

Mr Huntington

Dear Sir

Yours rec<sup>d</sup> with D. H. W. check  
£126 also E. B. & Co ch<sup>d</sup> \$265, and a  
sales & cash statement rec<sup>d</sup>.

I am glad Bivanger bought the  
pair, I think he got them cheaper  
than he could get a pair of that  
size as perfect and as fine. -  
Hope you will get 1000 for the 4th  
or near it. I have the 5th stone  
which I am cutting over, nearly  
done, it will weigh about 4 1/2 and  
be much improved - as to buying  
back with the expectation of cutting  
it, or any part of it would not pay,  
but I have no doubt I could select  
a stone occasionally which could be  
polished, The stones from B. S. & Co  
rec<sup>d</sup> I have commenced on it <sup>from the rough</sup> I shall  
have to repair the edges all around  
after taking out the fracture, the  
other I don't think I can match, it  
is whiter than anything I have, and  
I think such a pair today would sell  
for 165 per ct. Yes truly, Henry D. Moore.

Boston Jan<sup>y</sup> 8<sup>th</sup> 1878.Mr Gorington  
Dear Sir

Your order for stone  
of B.S.P. will not match  
as well after cutting as it  
did before, for some handled  
that stone must have been  
rough with it, as the edge was  
fractured all around. Bissinger  
die? pair sent down as done some  
time ago but it returns a part of  
them to the shop again to be made  
smaller so as to be in our criticism,  
will send them down. Rec<sup>d</sup> the  
two telegrams, the L.C. pair I  
did not know, the smaller one  
and the 5 pair stone I have sent  
also Phunt Hy. — and a Brough  
and pair of E. Kings to see how  
much you can get off and? Book 10<sup>th</sup>  
E.R. 4<sup>th</sup> — He expects to get 450 for  
Book 8600 for E.R. but you can submit  
the list for — Your last telegram came  
at 4<sup>th</sup> too dark to meet of a new pair  
in fact, Henry D. Morse,

Boston Jan<sup>y</sup> 8<sup>th</sup> 1878.Mess<sup>rs</sup> Safford, Tomack  
Dear Sirs

Your letter of yesterday is  
at hand, and in answer say  
the Morse die cutting Co is not  
incorporated, but merely a  
partnership working under that  
style, the names of the partners  
are Henry D. Morse,  
Charles Briggs  
Benj<sup>n</sup> S. Peay

Yours very truly  
Henry D. Morse.

Boston Jan 8<sup>th</sup> 1871Mr Blomberg  
Dear Sir

Your letter of yesterday  
is at hand, As regards to the  
price of repairing a stone,  
will depend upon how much  
we are obliged to do on it,  
the largest price is 12 per cent  
and as much less as we can  
according to the work.

Yours faithfully,  
Wm. J. Morse

Boston Jan 9<sup>th</sup> 1871

Mr Huntington Dear Sir

Your order with cash ad  
also two checks of 176<sup>00</sup> 7/10 & 56<sup>00</sup> 1/10  
The 54<sup>00</sup> Stone I shall try to  
send you today by express it might  
~~arrive~~ and is fine - While writing  
this, a customer comes in for an 8<sup>00</sup> 1/2  
pair, so I have sent you a telegram  
to return the 4 1/2<sup>00</sup> No 108, they had  
to be set tomorrow, so I have given  
the order for the settings, I think  
the two stones will meet my view,  
I hope to make the sale; if not I  
will send both to you immediately -  
My customer is a retailer, so I am  
all the more anxious to sell them,  
I telegraphed to make up a  
bill from ~~the~~ No 5, \$25 if necessary -  
No 5 cost us 177<sup>00</sup> 05 without seeming  
interest, so you see I must try to  
get a profit, It seems to me that at  
six checks at 175 per lb although we have  
received them as fine, still I don't seem  
to recall just what they were, Collins got  
that 8<sup>00</sup> 1/2 stone cheap, I cannot buy the rough  
as as to sell at that price  
Yours truly Henry J. Bond,



Boston Jan. 11<sup>th</sup> 1778

Mr Worthington

Dear Sir

Your rec<sup>d</sup>. with an <sup>ack</sup> also  
 also Bown die's <sup>ack</sup> rec<sup>d</sup> —  
 That stone is almost a perfect  
 match for the one I have just  
 finish'd & quite a little smaller,  
 I have <sup>one</sup> ~~two~~ <sup>more</sup> ~~one~~ for the  
 customer to see with another  
 smaller pair which I have, and  
 hope to sell him one of them.  
 Mr Weston will have to look  
 around for a long time to buy such  
 kernels three quarters as he wants  
 for the, they are said to be good  
 in London & if they are selected  
 some of the first quality for

I will cut the brown stones the  
 first opportunity and return them  
 to you, I shall return Siptons  
 die to you by express today. They are  
 a very good match also

Yours truly  
 Henry D. Moore

Boston Jan 11<sup>th</sup> 1778

Mr Worthington

Dear Sir

Your rec<sup>d</sup>. with <sup>ack</sup> 144.37  
 The stone for Bissinger I will  
 send tomorrow if I have it —  
 Mr <sup>W</sup> Whittier I do not know, nor  
 do I find his name in the directory,  
 But there is a Mr A. R. Whittier who  
 used to buy carbor for sawing stone,  
 and is now a Real Estate broker but  
 does not have any rough dies fit  
 to cut, — I have sold the large  
 pair, and charged the two stones to  
 myself at 1000 each cash —  
 I have not heard anything from  
 the large Rough die —

Bissinger die will go by express  
 tonight, also a pair of pear dies  
 blue white, or a little pinkish stone  
 which I wish to sell for a friend of  
 mine, get the best offer you can, if  
 it is 100 or more sell, if much less  
 let me hear.

Yours truly  
 Henry D. Moore

Boston Jan 14<sup>th</sup> 1847

Mr Harrington Dear Sir

Yours recd with Ok \$425

I think if I were to have seen the halous Bissinger speaks of, I am sure not more than one fifth of them would have been such stones as he would like to buy,

You take any lot of fine stones and not more than one fifth, and of course our teeth are really fine - but they look so in the parcel if the colour is good, but will not bear the inspection and in such a lot, the change is cheap at 60 to 65; by the lot may be all they are worth, I don't take any stock in what any buyer says about what he has seen, all the change stones are worth much more than we can charge for them.

I could not find a 3kt stone to cost \$400, I have one but not one more, I will look over again Monday as it has had so many interruptions today I could not do it until to late to see

Yours truly Henry D. Morse

Boston Jan 15<sup>th</sup> 47

Mr Harrington Dear Sir

Yours of the 14<sup>th</sup> recd. and also Ok for \$9<sup>39</sup> and as before. The sp dia. would not pay any profit at the price 200, cost of cutting 50, which would make the cost 250, then there is a flaw in it which might or might not come out, with these chances I should want to buy the stone for 1200 or more less - say 875. I have looked my stock over and not find it found anything to fill either order, I have better & poorer - but if you send something tonight,

don't think I can get to 475. this cost. don't know when the article in Leslie is coming out, it must be soon - I send a 3 1/2 kts stone not perfect \$500 - if perfect 450 - \$200 off for spots. I would a pair of eggs for 100 if you know where you can find them send them on.

Yours truly Henry D. Morse



Boston Jan<sup>y</sup> 16<sup>th</sup> 78

Mr Herrington

Dear Sir

Your order I will keep the  
articles in mind, if they come  
from Taylor Bot. I think I have  
seen them, I've regard to the  
improvement on our cutting machine  
I don't think much of it as ours  
is good enough as it is —

Mr Day & Mr Sturges have  
made an assignment and got  
a release, Mr P. is now trying  
to arrange for the importation of  
rough diamonds as before —

I hope we will be able to  
come to N.Y. together soon —

Yours truly

Henry D. Morse

Boston Jan<sup>y</sup> 17<sup>th</sup> 78

Mr Herrington

Dear Sir

Your order. The price  
which is given for cutting stones as  
a profit. The only suit was just  
what is wanted, but I did not see  
my customer today, The 1/2 lb. 1/2  
stone cannot be improved any to pay,  
as there is an imperfection in the  
heart which cannot come out  
the stone is a split diamond now but  
is not perfect but is worth more  
than half the perfect stones,

I did not telegraph so I presume  
you sold the stone from the pair,  
which will be all right if you  
have. The pear shape pink stone  
will at the 100 if you cannot get  
more as the party wants money —

I returned the first lot of brown  
stones today, how about the bank  
& E.R. — Mr Ford thinks he can  
sell that fine pearl if you will.  
Send it in

Yr truly

Henry D. Morse.



Boston Jan 18<sup>th</sup> 1798

Mr Tully

Dear Sir

Your of yesterday is  
sent in answer and say  
that when I come to N.Y.  
I will look at your improvement  
in the iron cutting machine  
and see if I think it of any  
value to us

Yours truly  
Henry D. Moore,

Boston Jan 18<sup>th</sup> 1798

Mr Churinton Dear Sir

Your order with gold Ck  
for 320<sup>00</sup> - The carbon cannot  
be split to advantage, the Beagle  
but will not sell much better than  
the african - as soft it is wanted  
for some particular purpose, it  
is tougher and better for drills  
nothing new, Mr Peay will try  
and go to N.Y. with our new ones

Yours truly  
Henry D. Moore,

Boston Jan 29<sup>th</sup> 1878.

Mr Worthington Dear Sir

Your rec<sup>d</sup> with cash and Sales -  
also paid by express. As for the  
Dunlop & Kings let me hear the best  
offer and I will submit it to the  
owner. The owner of the pear shape stone  
has in being and is hard up for the  
money, and I have told him it could  
be had by Wednesday morning sure,  
so if you can run of a sale for that  
sum and it is not sold by the time  
you get this letter I think I had  
better give him the \$400 - I never  
was able to sell behind Carlow for more  
than \$300 to \$350, but whole pieces of  
stone \$100 each 7 to 800 - Mr Pray  
has just rec<sup>d</sup> another letter from the  
Copied. Rough 20 per cent higher and firm.  
they gave quotations of prices of rough.  
and whenever we get word we shall  
have to pay the price - and one 1/2"  
will cost 52 to 55 as they saw -  
Kane 75 to 80 2 Kts 250 to 265 each  
and when you think only 1/10 are really  
extra fine, others with flaws, spots, or color  
what ought the fine sell for?  
Henry D. Morse.

6.

As you can see in my letter  
I am afraid to the yellow rough,  
they are blue with layers, the stone  
my opinion will probably cost 1/10  
of the price, but if under price of 10,  
I should like to see the 35 per cent  
of the price to 1850  
If you can see in the rough of the  
a better one than you write then be in mind  
of profit and give you this example  
to show how to calculate the value  
of rough - don't think much a stone  
could pay much profit - The 7 1/4"  
stone will show if fine, and was probably  
sold by some one who did not know  
his business, Mr Pray will write  
to Boston about that - The owner  
of the large stone will like to have them  
sold.

Yours truly  
Henry D. Morse.

69  
Boston Jan 29<sup>th</sup> 1878.

Mr Worthington Dear Sir

Your rec'd with cash as sales -  
also paid by express. As for the  
Bucks & Kings let me hear the best  
offer and I will submit it to the  
owner. The owner of the few sheets  
has in being and is hard up for the  
money, and I have told him it would  
be hard by Wednesday morning sure,  
so if you are sure of a sale for that  
sum and it is not sold by the time  
you see this letter I think I had  
better give him the 400 - I would  
not like to sell below Carlow for more  
than 300 to 350, but whole pieces of  
about 800 each 7 to 800 - Mr Peay  
has just rec'd another letter from the  
Capt. Rough 20 per cent higher and firm,  
they gave quotations of prices of Rough.  
and whenever we get word we shall  
how to pay the price - but our 1/2  
will cost us 52 to 55 as they saw -  
Kants 75 to 80 2 kts 250 to 265 each  
and when you think only 1/40 are really  
extra fine, others with flaws, spots, or down  
what ought the pair sell for?  
70

Henry D. Morse.

The owner of the yellow rough,  
they are blue-vein lumps, the stone  
and grain will probably cost 10%  
less than the smooth 35 per the  
one getting to 100  
If you can resist at the rough at 1/2  
a lot and then write him for an order  
of profit and give you this example  
to show how to calculate the value  
of rough - don't think much a stone  
could pay much profit - The 1/4  
stone with cheap of fine, and are probably  
sold by some one who did not know  
their business, Mr Peay will write  
to Boston about that - The owner  
of the large Bucks and Kings let me hear  
the best offer

Yours truly  
Henry D. Morse.



Boston Jan<sup>y</sup>. 22<sup>nd</sup> 78Miss<sup>es</sup> P. Smith of Hingham

Dear Sirs

I rec<sup>d</sup>. the sp blue stone but did not show it, as I know it would not suit my Customers, there is no brilliancy in it, and as it is I could not have the heart to charge much more than half the amount you charge me, such a stone might be made into a fine W<sup>at</sup> or W<sup>at</sup> stone, but at the price would not answer at all. —

It is no use to send me a stone which is not brilliant, neither is it any use to charge such a fabulous price. —

Thanking you for the trouble you have taken in sending it,

I am ain  
yours truly

P.S  
will return it to  
Mr Herington tonight  
Henry D. Morse.

Boston Jan<sup>y</sup>. 22<sup>nd</sup> 78.

Mr Herington

Dear Sir

Yours rec<sup>d</sup>. with pearls by exp<sup>s</sup>.

You ask if a yellow stone in the rough always comes out yellow.

In African stones they hard all come out nearly as yellow in the cut as in the rough — but I once had a Brazilian stone of 7kt which was quite yellow in the rough, and came out white and I believe this often happens in Brazilian stones, but not always as I have had many which were as yellow when cut as they were before, I hope we shall be able to come on next week, when I may have a chance to see that fine tourmaline — am sorry to hear of your suffering with the lumber. — hope you will be better soon.

Yours truly

P.S  
Send a blue stone  
for you to sell for  
also return to some package stone  
for which they charge much  
price of 300 in the

Henry D. Morse.

Boston, Jan 1. 1878 -

Messrs D. S. Pray & Co  
in a statement with  
Henry B. Morse  
for

By Balance of account rendered Oct. 1. 1877-	18.059.84
" Sales Deal - Lot no 5	2.188.52
" " " Deal - Lot no 5	193.25
" " " Deal Lot no 6	10.858.66
" " " Deal Lot no 7	864. -
" " " Deal	188.26
" " " Deal	20.126.94
" " " Deal Exh. Lot	389.72
" Premium on 905. 85	118.28
" " " " "	27.74
" " " " "	2300.63
" " " " "	3021.67
" " " " "	1598.74
	<u>59.930.77</u>

To Cash, D. S. Pray & Co	90	1000.00
" " " "	9	1000.00
" " " "	2	500.00
" " " "	25	600.00
" " " "	24	500.00
" " " " Lot no 6	10773	500.00
" " " "	22	13100.00
" " " "	23	400.00
" " " "	21	250.00
" " " "	4	250.00
" " " " Lot no 7	4	1000.00
" " " " Lot no 7	10715	92.50
" " " " Lot no 7	10715	27.75
" " " " Lot no 7	10715	500.00
" " " " Lot no 7	10715	37.50
" " " " Lot no 7	10715	15.50
" " " " Lot no 7	10715	25.00
" " " " Lot no 7	10715	27.50
" " " " Lot no 7	10715	15.00
" " " " Lot no 7	10715	154.22
" " " " Lot no 7	10715	52.50
" " " " Lot no 7	10715	1032.00
" " " " Lot no 7	10715	675.29 gold
" " " " Lot no 7	10715	90.00
" " " " Lot no 7	10715	202.50 gold
" " " " Lot no 7	10715	117.50
" " " " Lot no 7	10715	191.10
" " " " Lot no 7	10715	150.00
" " " " Lot no 7	10715	81.00

Biscount	447.50
Bank #2 18th Dec 22	6.
Callings 2 "	72.50
Cash #6 1st Floor Dec 25	85.-
Biscount 18th	90.46
Cash #2 1st Floor Dec 25	50.75
" " Outlet New Shop	47.5-
" " Expenses "	112.16
" " Outlet Old Shop	509
" " Expenses "	290.34
Callings Dec 25	188.00
Cash to on Priv. Exp. 26	660.86
" " " " "	87.5
" " " " "	810.98

29,742.55  
 \$30,193.22

Boston Jan 25<sup>th</sup> 1878.  
 Mr. Livingston Dear Sir

I need not think the best way in the Purch of Carriages is to get the best offer and let me submit it to the owner, as I occur I will see him at once -

I gave the owner of the pair - the plates a check for \$95 today and hope now you may get one or hundred so as can make a good profit, it will give you some fine stones in a few days, or bring them when it come, I have some in lots which are not done and don't like to break into them,

The stones Van Dorow left are poor, but I thought they might sell them for 40 p per kt, however you can try them on -

Hope you will be better soon, Carben don't sell much here - I used to buy it for 2.42 p per kt when it cost 9.00, now it is 1.50 - Having very cold here today -

Yours truly  
 Henry J. Morse.



73  
Boston Jan. 24<sup>th</sup> 1878

Mr Huntington Dear Sir

Yours recd. with three checks  
viz \$100 - 117<sup>50</sup> cent. - 92<sup>00</sup> - ytd -  
As to selling L. M. on six mos. it  
is my opinion we had better not  
particularly as w<sup>d</sup> the out. dist.  
we now have a w<sup>d</sup> the assets of Peay  
and Sturges, and will have to be paid  
for the benefit of their creditors -  
and it will not do for me to walk  
except for cash. Pres. itly a fact of late  
short note might be approved of if  
I w<sup>d</sup> to sell a larger amount.

I shall send you a 176 stone for  
276 pieces of paper - I have not one  
of just 276 as fine as this. -  
I paid the man for the print stone  
yesterday 1895. - Business quit -

Yours truly  
Henry A. Morse,

Boston Jan. 25<sup>th</sup> 1878.  
Mr Huntington

Dear Sir

Yours recd. I send you a  
few stones, averaging a little over  
1000 white and fairly cut -  
I have given the price \$45 for  
the lot, w<sup>d</sup> with the lot could be  
sold together, as picking is bad  
business for us even if you get 15%  
advance as there left always had  
to be 15% over. But the lot  
will not bring its value -

Van Buren bought a small lot  
of stones for \$20 - some ones worth  
25 some 30 some 40 - on the whole  
he paid w<sup>d</sup> a fair price -

Have sent the pair of pencils -  
hope you will sell them -

Yours truly  
Henry A. Morse,

Boston Jan<sup>r</sup> 26<sup>th</sup> 1878.

Mr Springton  
Dear Sir

Your order with the two diamonds  
from D. W. S. to be matched. I  
had first to make the smaller  
stone into a good shape, then to  
make the other to match. I had  
but three in hand at once —

I saw the (Cats Eye) but I  
cannot appreciate it, it is very  
good for a stone of that kind but  
how such a value can be put upon  
it I cannot understand — I  
will show it and try to sell it.

I hope to see some of those  
fine bismuth when I come on.

I want 4 pairs of a blue or  
grey <sup>or</sup> two of each size — I think  
Taylor has them —

What did you think of the price  
of the blue stone which I set to \$240 —  
\$240 without any bidding you!!!  
I should have valued that stone at  
\$250 to 300 — Yours truly

Henry D. Morse,  
Boston, Mass.

Boston Jan<sup>r</sup> 28<sup>th</sup> 1878.  
Mr Springton  
Dear Sir

Yours rec<sup>d</sup> with a sales  
& cash — I have sent 3 pairs  
now 3 to 4 to the best I can  
match out of my stock of those  
sizes, You cannot imagine how  
difficult it is, to get two extra fine  
stones of just the same size  
shape and colour, then will in  
almost every case be some small  
imperfections. The stones I have sent  
are all fine, and one pair 3<sup>rd</sup> is  
entirely perfect but not quite so  
well spread as the others, the more  
I see of the rarity of white perfect  
spread stones the more I am in  
favour of getting a large piece or else  
keep them until I care, you cannot  
charge too much for such stones,  
The 2<sup>nd</sup> pair I will try and send  
the two 4<sup>th</sup> pair tomorrow —

Yours truly  
Henry D. Morse



91  
Boston Jan 30<sup>th</sup> 1878.

Mr. Scrimgeour

Dear Sir

Yours rec<sup>d</sup> with che for 384<sup>7</sup>/<sub>8</sub> and  
4000 — You might as well pay for the  
magn. In regard to taking a part of an  
office with Bissinger or some one else,  
I think on account of safety it would be  
a good thing, but if you can't add a  
little economy by getting lower rent, and the  
expense of changing less cut to meet an  
eight foot frameless upon it, but I would  
leave it until next May and I can say then  
we will talk it up — The two dia's of March  
I would not recommend doing anything  
on them, unless it is to make them entirely  
over, what he suggests might help the  
swirlest and round, the cost of re-cutting  
12.00 per lb and they would lose a consid-  
erable — New Blazins is still with me,  
I don't think it will pay to buy those yellow  
stones, as they will cost too much when they  
are next, I gave an order today for the  
Clinton Bank S.E. unless they are sold,  
What offer did you get on the stone  
of Mr. Collins, he was in today and wanted  
to know —

Yours truly  
Henry D. Morse,

Jan 31<sup>st</sup> 1878.

Mr. Scrimgeour Dear Sir

Yours rec<sup>d</sup>, also your returned  
which I will show to my custo-  
—mer — I think they will suit him,  
I will improve the dia's for Taylor  
any time if he will suit them  
along? Bull was here yesterday  
and showed me his stock, he has  
out 42 white 3/4 @ 60 = \$25.50  
and the worst cut stones I ever saw,  
for such work the prices were high  
enough the same size & weight of  
well cut would bring 33 per cent more,  
I looked over the stones singly and set  
a single stone which I would select  
if I wanted to buy some at his price,  
a person who is not a judge would  
say they were cheap because they  
colored was good, I am glad to see  
them as I know now that there  
are the goods people quote when they  
are buying —

Yours truly  
Henry D. Morse,



Boston Feb 11<sup>th</sup> 1878.

Mr Churinton

Dear Sir

Your need of certain kinds  
the blue brown stone.

How much could you get for  
a stone of 2 1/2 or 2 1/4 of fine white  
stone spread on <sup>surface</sup> ~~surface~~ I have  
two which I think of making a  
match, they are the two finest  
stones of that size I have in my  
stock, and as such stones are  
so scarce I am inclined to hold  
on for a retail customer whom I  
shall be willing to pay a good price  
myself. I must realize a full  
price for such stones, I am not  
anxious to dispose of them as I am  
not able to get one sack out of a  
hundred - I also just finished  
3/4 of same sort, I think it would  
850 to you the 2 1/2 sack 850 to you  
Mr Poy thinks now he will be able  
to go to New York next week, as he has nearly  
settled with all hands  
yours truly Henry D. Morse

Boston Feb 11<sup>th</sup> 1878.

Mr Truington Dear Sir

Yours need with a sales

I do not think those of you  
worth trying, I have a few  
on hand which I bought in an  
and cut it, might about 1/2 of will  
send it to you tomorrow with the others  
Mr Pick has not been in today is  
probably snow-bound, snow very deep!

As to the cutting of die. I know  
we are doing work as well as it is  
done by the most skillful polishers  
in London, there is hardly a straw in  
the parals which I have been cutting  
 lately, which can be criticized, it is  
first class work, but to do it so, takes  
double the time and ought to bring 25  
per cent more than poor work on the same  
quality of material, I think in time  
it will be appreciated, then I can  
obtain better prices, but I cannot sell  
in competition with poor work now.

Yours truly

Henry D. Morse.

22  
Boston Feb 2<sup>d</sup> 1878.

My Joseph & Company

Dear Sir

In answer to your letter of the 31<sup>st</sup> of Jan - would you our finest first class white halos are yet 60 per kt, but we have had lots of good color same size not quite perfect, nor so well made to back we have sold at 42, and have one for 25, but at the present time I have none but the finest on hand - Fine Males 52 - This quality 40, but we have had it as low as 25 but poor - of this we have only the few on hand just now - Our cheapest goods are bought up by the business here as fast as I get them, I do not have the best which you left with me as security for the bill due 123.87. which I wish you would remit as you promise, as the best is of no use to me.

Yr truly

Henry D. Morse

Boston Feb 2<sup>d</sup> 1878.

Mr Harrington Dear Sir

Your recd. I found this morn that my boy copied the letter of yesterday and left it in the letter book and sent the envelope - but he mailed it this morning.

I shall send you today 4 specimens the work & quality cannot be beat - I shall give my idea of the price, but hope you may be able to get more, but unless I can get a good price I should prefer to keep them until I have a customer who is willing to pay their value. I would keep 117 until you can get the 275 as it is cheap enough.

I will go ahead with West's stones, 52 per kt is cheaper, than cutting rough for 8 - The brown & R. leave until the m. w comes for them - I told Smith that you had a pair of blue white stones 4 1/2 cut perfect which he would buy for 600 or less, as he seems to have a great idea of the color perhaps he may buy them, I have sent you a yellow stone 1 3/4 I bought the rough for 20.00 weighed nearly 4 1/2 but bad shape and lost much in cutting, cost of labor 3.00 making total cost 23.00, I hope you can sell it for 65 - The brown stones I am cutting will cost more for the labor than they will be worth when done. Yr truly

Henry D. Morse,

Boat. Feb. 5<sup>th</sup> 1878.

Mr. Huntington  
Dear Sir

Your pair Mr. Sextons pair will be done this week I think. You expect of a mark in the eye stone, I think I recollect a hair line in the table, if that is to make any difference in the sale of it I can easily polish it out, I shall hold that stone quite a long time for I take you, You now have all my specimens of any size,

Mr. Gray and I are trying to arrange to leave his immediate for New York, if we do will see you Thursday morning at your office,

Yours very truly  
Henry D. Morse.

Boat. Feb. 11<sup>th</sup> 1878  
Mr. Huntington  
Dear Sir

I was read with great satisfaction  
Nothing special today.

Tell Collins to send along the stone to be matched.

Mr. Gray & myself expect to get in this week for a couple of days - I hope you will get a good price for those specimens sent on out - you can get some credit for good work if they don't sell.

Yours truly  
Henry D. Morse.



62  
Boston, Feb 6. 1878-

Mess J. E. Caldwell & Co  
Dear Sirs.

I send enclosed the  
little diamond which you sent  
me a few days since, burnt, to  
be repolished.

Yours truly  
Henry D. Morse  
J. B. Peck

Boston Feb 7.

Mr Yerrington

Dear Sir

Your rec<sup>d</sup>. I arrived  
home early. I polished up in  
off the table of the 3<sup>rd</sup> stone today  
and took that crack entirely out,  
and shall clean up the stone on  
Monday. I have a customer for  
the catalyze see how low it can  
be bought and let me know.

Business very quiet in my opinion,  
The owner of the Charles Peck  
& Earnings wants you to return them  
to me on Monday. I have offered  
him 600 each for both.

Yours truly,  
Henry D. Morse.

Boston Feb 11<sup>th</sup> 1878

Mr Livingston

Dear Sir

Yours rec<sup>d</sup> with Cash &c

The owner of Bardsley's E.R. will give me for \$800 the lowest and give me 5% for selling - if not at once return them, as he can get that price here -

I have a Customer for a fine white round pearl of 20 grains if you know of such a one send it on approval - I return the 3% stone perfect, it is 1/16th lighter than before - I also send a stone on sale 12 1/2 lbs, it is white when you look only at the front, but on paper it shows a little colour - (great defect), the owner wants \$2000 and I shall charge 5% for selling it - if you get an offer any more than that price submit it. -

Yours truly

Henry D. Moore

Boston Feb 12<sup>th</sup> 1878.

Mr Livingston

Dear Sir

Yours rec<sup>d</sup> I have sold the Cut-Edge, but in your letter I thought you said I must charge \$125 for it, and presumed I could get it for about \$100 - however as it is sold you must try and get a discount from that price if you can, I have sent a letter to the Committee on Ways & Means in regard to putting rough diamonds on the free list, our Senator will also write to Banks, and enclose my letter in his, don't say anything to the dealers there about what I have done, as some of the importers would like to have 5% on the rough, and might use their influence against me if they knew about it, I said nothing about the 5% part instead of 10% as I was afraid it might defeat my plan on the rough -

Yours truly  
Henry D. Moore

To the Honorable Committee of  
Ways and means —

Gentlemen

In the revision of the Tariff I notice that 'Precious Stones' are placed at 5 per cent instead of 10 per cent as heretofore, and nothing said of rough or uncut diamonds, which were free.

If the bill should pass in this form, the natural construction would be (as diamonds in any form would come under the head of 'Precious Stones') that rough diamonds would be subject to the 5 per cent duty. Nearly all the rough diamonds (except Glasgow diamonds and Port) are imported by me, as I have the only factory in this country of any size where diamonds are cut. I employ about thirty workmen, all of whom are <sup>girls & boys</sup> American, taught by myself. This new American Enterprise bids fair to be a most important industry in this country if protected, but if 5 per cent were imposed upon the rough it would be fatal to the industry, as we cannot then compete with cheap labour in Holland. I beg your consideration of this your consideration, and request your place roughs or uncut diamonds upon the free list as before.

Yours truly  
Henry D. Morse



Boston Feb. 13<sup>th</sup> 1878.

Mr. Gorington Dr. Sir

Your rec<sup>d</sup>. with 50 sales and two dia<sup>s</sup> by express - I've regard to the condition if there is a defect in the gold I can probably take it over if necessary - It would hold that there at 800 for a while, I've regard to the price, I cannot tell much without seeing, I think the 18<sup>th</sup> would be the nearest if the colour is all right the earnings which the lady has and which 10 yrs on O this she now wants and for a bank to match, send me or two not less than 10 grains on approval - The plate which I have of 1674 would be if it were larger and is certainly much cheaper -

The Ex. coin of gold by and sell the Brown dia will cost for your stock the larger and in ring of might sell if the price were much less, -

The Pack but every quantity to be paid until Saturday. I have been so busy I can't get time to select the dia<sup>s</sup> for the Cross Shell by to do it today - P.S. have sent to dia<sup>s</sup> 1874<sup>th</sup> one & all it and find of that size, some will be sent or more for the -  
Yrs truly  
Henry D. Morse,  
105 Court St. Boston, Mass.  
118 or 115, you may have found and you may be a rec<sup>d</sup>.

Boston Feb 13

Mr Gorington

Your rec<sup>d</sup>. by letter to the Committee of Ways & Means in regard to Washington, directed to Banks with an endorsement by Gov Rice, I have also a friend who has written to Senator Clopin about it, and another friend who has written a personal letter to Banks, -

The dia<sup>s</sup> for March I am at work on the two black blot<sup>s</sup>, I am trying to get out as they will pay, if they are left in the stone would be unsalable and of the larger and heavier - it will take some time yet I hope they will be done, If I had thought he could have had them done for 3,000 I would have had them done there as 12,000 would pay me, Wait for Collins on his customer, if not send return  
Yrs truly  
Henry D. Morse,

Boston Feb 15<sup>th</sup> 1876.

Boston Feb 16<sup>th</sup> 1876.

Mr Herrington

Mr Herrington

Dear Sir

Dear Sir

Yours recd with a sale -

Your recd with pearl by The stone for Robbins Biddle's  
 of pearl, it is very handsome, I send today by express and I think  
 I have sent word to my customers they will admit it is first class work  
 to send and see it. I saw with Common pearl is worth 6 - I am  
 satisfied from the price of this material returns the greatest yield than  
 that the 16/4 grain-pearl was as it is rather too high in price for  
 cheap at 150 show this one is not to make a profit - The late. Exp  
 about 320 no price and only 2 1/2% I have sold, I hope there will be  
 gains heavier - When I see a good diamond, - have not seen  
 Mr. Lee I will see if I can get my customer for the pearl today,  
 his diamond on sale. - Shows the same to Jones today,  
 he says he will keep it in mind,  
 nothing else of interest

Mr. Pray wants 1/2 doz of these  
 Eye Glass Pins such as I bought  
 of Mr. Clark -

Yours truly  
 Henry J. Moore

Yours truly  
 Henry J. Moore.

Boston Feb 18<sup>th</sup> 1800Mr Young  
Dear Sir

Yours recd with thank  
We don't know yet when we  
be able to make up <sup>the</sup> <sup>paper</sup>  
The Office is trying to find first to  
the reason, the first rejected, our  
share of paper means as he has  
some qualities which we did not  
know, in the spring time Mr Proy  
has arranged to buy the rough in  
London as low as possible, but  
don't know everything about our  
business, it should like to buy  
samples of the oil you speak of  
as to the paying of money to  
you, if have  
money you know Mr  
in his presence  
to much, but if there was a  
chance of getting it through with  
money; and it cuts not his share  
without, he might do something  
provided, there were enough to  
so the expense would not be  
than it is now at the contract  
each. Mr Proy thinks you can  
bill off what you can, as you  
be if you mind, but I quite

to what would best satisfy you in the  
matter, The only possible gain  
that we can see is coffee, by having  
others in the office with you,

if writes to my customer  
that I had a price to show her,  
but have not seen her yet, if  
she don't come soon I shall send  
it back, — not much business here,

Yours truly  
Henry D. Morse,



25  
Boston Feb 19<sup>th</sup> 1878.

Mr Yerrington

Dear Sir

Yours recd. Mr Osagers  
to telegraph you today to sign the  
paper you spoke about, as he  
thought it was as much for our  
interest as any — to have it  
done, consequently ought to bear  
our share of the expense —

The Bluntin Beards & E. Reings  
I think better to return, as the  
owner is in here nearly every  
day anxious to hear of a sale,  
and I thought best to return them  
to him — as it will save me  
any further annoyance,

Yours truly

Henry D. Morse,

Boston Feb 20<sup>th</sup> 1878

Mr Yerrington

Dear Sir

Yours recd. with a  
O. L. — and Eye-glasses and  
then dia<sup>s</sup>; al. oil —

The custom saw the  
pencil today, and will consult  
her husband about buying it.

I have a pair of dia<sup>s</sup> 5 3/8 @ 150  
and will try and match a pair  
such as you describe if I can  
tomorrow — I think I would  
sell the stone to Tiffany for 500  
as I like to be able to sell  
them something

Yours truly

Henry D. Morse.

Boston Feb. 25<sup>th</sup> 1778.Mr Springtown  
Exposed

Yours sd<sup>o</sup>, These patches  
from your transactions and kind  
customers to sell to, they are  
always for bearing you down in  
your prices, I don't believe you  
could get a fair price for fine  
goods, they always want the  
fine goods for the price of the  
medium, I don't stand  
them, with such customers, a  
man, must know the value of  
his goods, and not allow any  
one to make him doubtful  
about his judgement on them.

The man who devalues the  
value of fine stoves, and constantly  
looking upon them who are not  
as well paid, and getting bargains  
find them by selecting. I have not  
one the 7<sup>th</sup> stone yet, there is a small  
pink in the collection which we  
might be willing to sell, and we  
find a 6 lb pair, has 5 1/2 & 8<sup>th</sup>

Wm. Henry D. Moore

Boston Feb. 25<sup>th</sup> 1778.

Mr Springtown

Dear Sir

Yours sd<sup>o</sup>, of the 21<sup>st</sup>. I  
have been looking over in regard  
to that large pair, we mark  
them as white and fine but of  
oblong shape, I don't think  
they ought to bring 1000 from what  
I can recollect of them, there  
is only a little over 150 for the whole,  
seems to me a bargain for any one.

I have also been ransacking  
my stock for that pair for you  
but cannot get anything which  
matches well enough to send, I  
found one pair, but one was  
large, and the other small, so  
they don't look well together, but  
I may yet cut a pair to match.

Ask Eisenmann if he will sell  
the pair for 250, if not, how  
low is the ~~lowest~~ price, may  
compare it with a pair of 6 lb  
1872 each which cost less as usual  
than he charges now, Wm. Henry D. Moore

28  
Boston Feb 25<sup>th</sup> 78

Mr Springton  
Dear Sir

Your card with ad sales  
and OK for \$500. The Lady 11<sup>th</sup> I  
have not commenced yet, but it  
just as soon as there is an  
opening — I really don't want  
to take any of the stones out of  
that collection just yet, I have  
shown them to several parties here  
and have refused to break into  
them — The owner of the 12<sup>th</sup> Mr  
Spred Stone was in to know what  
the chance is of selling, I have  
not got a 2<sup>nd</sup> as fine as Schumann  
wants, you had one of 1<sup>st</sup> 1/2 fine as

I have send 3 pairs, two of which  
are fine and ought to bring 200 per lb  
the cheaper pair I think may sell  
for more than I marked them as they  
are so brilliant — how do you like  
with them, I have two other fine pairs  
but they will hard to be attained before they  
will do to show, the chance of collection  
some if I don't sell &

Yours truly  
Henry D. Morse.

Boston Feb 26/78

Mr Springton  
Dear Sir

Yours recd. also has  
rough dia. by express, which  
will lose more than half on  
account of the shape of one, and  
hole in the other, the thin stone  
you sent to be made over cannot  
be made brilliant without it  
is made very small, say two quarters  
its present size, but I can leave  
it large without bill any —

Papers came all right —  
Mr Peck wants you to send him  
over account of your tax &  
& land, we are taking stock here  
& how to send all together,  
immense dia. not discount  
much on the pear, don't know  
whether I can make the sale  
and make profit or not  
Yours truly  
Henry D. Morse.



Boston Feb<sup>y</sup>. 27<sup>th</sup> 78

Mr. Springton Dear Sir

Yours rec<sup>d</sup>. with it  
of 232 You also the Bemb<sup>y</sup> Eggs  
by express - Mr. Peay thinks best  
for you to re-lease the same  
office - Whenever we look into  
the colored collection I will  
assure those small stones for  
you, I did not look at the  
account when I wrote you about  
the 1<sup>st</sup> 1/6, but upon looking over  
I must have had a stone of 1<sup>st</sup> 1/6  
in my mind, which you sold me

The first 200 specimens of  
yet I will send you  
a little doing today both  
wholesale & retail

Yours truly  
Henry D. Morse

Boston Feb<sup>y</sup>. 25. 1878.

Mr. Springton Dear Sir

Your rec<sup>d</sup>. with a sales  
also by express 1 doz. 17/8, I don't  
think the black specks in the teeth  
can be cut out, they are too deep -

Cannot you match a finer pair  
from those 5 grain stones which I  
sent you for a cross, I have some  
of that size in my stock that Ed  
took all the finer ones, I have had  
calls for these here and can't yet  
furnish them, I will tell Hambley  
about the cutting of the soap -  
I thought the thin stone was for  
a customer, if you bought it and  
paid much for it you are sorely stuck,  
as it will be a very small stone,  
Would you care change it to  
experience

Yours truly  
Henry D. Morse

Boston March 1<sup>st</sup> 1878

Mr. Worthington

Dear Sir

Your order I have just  
 bought another rough die; which  
 I think will make a perfect  
match for our 194 stone —  
 it is the same shape, much  
 heavier, and (as near as I can  
 judge in the rough) the same  
 colour, I think, if you know  
 of any one of your friends coming  
 on, you had better send that  
 large stone on, as I don't dare  
 to commence the cutting on the  
 stone I have, without that one  
 to measure by — as I am bound  
 to make a perfect match if it  
 is possible — if you're not let  
 it's H. know I have it, but if  
 it comes out all right he will  
 astonish them —

Yours truly

Henry D. Morse.

P.S.

has shot the parts  
 shall get my pay abt. it. at my inc. out  
 — — — — —

Boston Mar. 2<sup>nd</sup> 1878

Mr. Worthington

Dear Sir

Nothing special today,  
 I heard Mr. Sturges was going  
 to N.Y. today. He may be too  
 busy to call on you. —

My daughter went out on the  
 same train, I told her to call  
 on you and see our New York  
 office, if she has time she  
 may call on you on Monday.  
 Business quite busy —

Yours truly

Henry D. Morse,

30  
Boston March 7<sup>th</sup>

Mr. Livingston

Dear Sir

Your <sup>letter</sup> recd. and answered  
I am in no great haste about  
getting the large pair, and have  
no objection to Mr. Smith showing  
it with his own, but now I am  
not anxious to sell until I get  
the other out, as if they make  
as fine a pair as I think they  
will, one will sell the other,  
whereas if I should dispose of  
the one you had, it would be  
now difficult for me to sell  
the one I am about cutting  
so you see it is policy for me not  
to sell to Smith & Hedges even at  
a good price, I should expect  
an offer of 10,000 now. The Hyacinth  
Cameo I can't sell, but my  
Customer wants a Hyacinth of the  
same size cut for a brilliant stone  
in the usual way - He don't bid  
a penny, I'll work the smallest  
of his diamonds has been down some time,  
but the other has been a hard job  
and not down yet, it seems harder  
than any stone I have ever seen, it

has been on the wheel almost  
every day since I commenced it  
and the labour will cost me  
more than I thought, I have  
got out the two large black spots  
in the top, but the small one  
inside can't yet be got out -  
the stone will be small but  
fine, hope to have it done in  
a few days when I will send  
both together -

Your truly

Henry D. Manly



Boston Mar 7<sup>th</sup> 1878.  
 Mr. Huntington  
 Dear Sir

Your note with check of \$100  
 of the - Whom you said large  
 stone said by express and value  
 for \$100. I think he would rather take  
 in it and send him when to get  
 one of these nice beds unless I write  
 him which I can do if you wish -  
 I had a pair of stone eye glass  
 holders, I want to give them away to  
 some of my friends. Mr. Park thinks he  
 will send a 1/2 yellow stone bracelet -  
 I don't know just what to change it  
 is so beautiful and and is worth more  
 than the many of such others, I can  
 give my daughter either, her credit  
 would be \$1 or 500, as I guarantee all  
 her bills - Bank don't owe me a cent  
 I have not him a bill, I think I must  
 that will be done in season to suit by  
 agreement, then just ask \$100 he has  
 from London which he can sell for the  
 gold and silver and the balance of it

Yours truly  
 Henry D. Morse.

Boston Mar 7<sup>th</sup> 1878.

Mr. Huntington  
 Dear Sir

Your note I have  
 Benjamin Bost. L. S. H. die  
 to be cut has been laying, as you  
 had no order to go on with it.

But I have now sent it to  
 the shop, it must be made  
 entirely over as there are flaws  
 on both top and bottom.

I have sent by express  
 a specimen 1/2 lb. for - 225 for  
 the stone - also 1/2 lb. with -

I said above that L. S. H.  
 stone must be cut all over  
 I meant by that, that to make  
 it a good stone, but still  
 it can do the bottom only if  
 he says so -

Yours truly  
 Henry D. Morse.

Boston, March 1. 1848  
 Mr. Garrison

Dear Sir

Yours recd with thanks & some  
 of the - Whom you send long  
 before said by express and value 5.00  
 My boy thinks he can't tell the value  
 for it - I don't know when to get  
 one of the best books unless I write to  
 him which I can do if you wish -  
 And to some of them eye glass  
 boxes, I want to give them a couple  
 boxes of my prints. Mr. Park thinks he  
 will send a 174 yellow stone spectacles  
 I don't know just what to charge as  
 it is beautiful and and is worth more  
 than the many french ones, I saw,  
 give my daughter called, her credit is  
 good for 25 or 300, as I gave with  
 her bills - Barbark don't owe me any,  
 if you will him a bill, I think I should  
 not will be done in season to set by  
 tomorrow, the first recd 300 & 40  
 from doctor which he can sell for 40  
 just one of the 40, and the balance 360

Yours truly  
 Henry D. Morse.


Boston March 1. 1848  
 Mr. Garrison Dear Sir

Yours recd I will  
 send the Bond today. I put  
 out to the firm on 1st, which  
 I sold Edmunds & Co for 3.50.  
 The papers let which came of  
 two hundred \$10, cost 60 \$10,  
 out of it I picked three glazing  
 which I sent yesterday to be  
 sold, they ought to bring from 3.50  
 to 5.00 some - possibly more -  
 I have no more specimens  
 just now - as all my work  
 are in progress in the shop.  
 We have a large lot of my  
 fine work from a party in  
 London, but we have not  
 purchased them yet, hope to  
 do so soon. I will write to  
 Dr. Hamlin and ask him if he  
 has published his new work -  
 I the one which you refer to is  
 an 100, and if the new edition  
 is not out you had better wait  
 and get that, as there will probably  
 be an article on Dia? and my shop  
 Yours truly  
 Henry D. Morse.



Boston May 9<sup>th</sup> 1847

Mr Gorington Dear Sir

Yours rec<sup>d</sup> with obs<sup>s</sup> of  
 \$350 & 75<sup>cts</sup> per — In regard to the  
 Dial of Mr Munk, I can assure  
 the dia<sup>l</sup>, which he suspects has  
 been changed (on account of your  
 seeing a flaw and showing to  
 be never seen before) I know  
 is the same stone, as I have seen  
 it from the commencement, in all  
 stages, until it was finished, The  
 colour was perceptibly yellow when  
 I received it, Mr Pack, as well as myself  
 examined upon it — I did not expect  
 to obtain a white stone for it, as I  
 don't yet know how to make yet  
 any white — In regard to the  
 stone, I expect when I receive it,  
 that in order to get out the black  
streaks on the top of the stone,  
 to make it into a good shape, will  
 involve a heavy loss of weight. The  
 stone was shaped thus  Now I do  
 say that no one could have made  
 stone out of it as I have done —  
 kept it any heavier, as it has  
 very dry, and worked it with the

instrument which I possessed  
 to get out the spots and keep it  
 as large as possible and still  
 make a fine stone, If it had  
 been my own I could not have  
 done better, and have spent more  
 time and expense than the price  
 charged will pay me for —  
 The smallest stone ever shaped  
 hand can such a stone be made  
 fine without great loss of weight  
 if Mr Munk can tell me I will  
 pay him for the information as it  
 must be valuable to me,

Rec<sup>d</sup> 17<sup>th</sup> Stone by express —  
 it measures exactly the same as  
 the new one, and, I have just  
 commenced on it. I hope it will  
 prove to be a perfect Maltese,  
 then we will not care much about  
 it — and can make our own  
 price for the pair —

Yours truly  
 Henry D. Moore,



64  
Boston March 1<sup>st</sup> 1878.

Mr. Scrimgeour

Dear Sir

Your note with \$200  
also cash (to) Mr. Park says that  
B.C. & Hall's do not have  
on his books - The book  
will send on Monday, to have  
found busy as we get book and  
had not time to send it -

Mr. Perry says he will procure  
them two books and send them  
to you - I don't think I  
can find it any other where  
He at present as I have  
some in stock -

Yours respectfully,

Henry D. Morse,

March 1, 1878.

Schedule of Property of Morse  
Diamond Company -

Cut Diamonds about 775 Kts	75,000.
Rough Dia <sup>s</sup> & Port	1,000.
Machinery, Sops of furn. in N.Y.	2,500.
Colored Stones, settings, &c	1,500.
Accounts Receivable	10,000.
Cash	2,000.
	<u>92,000.</u>
Less amount due Hedges, Perry &c	<u>18,000</u>
	74,000

Subject to interest of H. D. Morse.

Henry D. Morse,

Boston Mar 13 1878

Mr Huntington Dear Sir

Your order with balance Mr Pack has not had time to check your stock as with him.

If I find a stone which I think will suit Collier I will send it on - The best is sent today - I don't believe in selling at a few cts profit I think it can be bought for 62 to 68 cts in London, but it costs something to get it here, and we ought to get a fair profit on the lot after cutting out glasses and other stones from it - calling them an extra profit.

Business is dull here just now and is storming today.

Yours truly  
Henry D. Morse,

Boston March 14<sup>th</sup> 1878

Mr Huntington Dear Sir

Your order with an order also. Eg. Glass pairs by Express, for which I enclosed \$2.00

You might as well pay. I am anxious for the book, although I have not yet got any money. Mr Ray said he sent one of the books to you, the other has not been published, it should like to see the accounts in Watery.

I have but a few 33 of same stones - but will look over and see what I can find for you.

I believe some of the best which I have had, was crystalline. Mr Pack enclosed paper with conditions

Yours truly  
Henry D. Morse,

Boston Mar 14<sup>th</sup> 78.

Mess<sup>rs</sup> J<sup>r</sup> & E. Caldwell & Co  
Dear Sir

I rec<sup>d</sup> the dia<sup>g</sup>ram  
you & to me, the large  
one has three cracks in the  
guide besides the hole in  
one of the corners near the  
bit. I think I can get  
the hole out and one or two  
of the flaws, but, one crack  
in the guide can be reduced  
but it is not well to take  
entirely out as it tends to  
the stone too much, to do so  
I have suggested some ideas  
making one of the whole top  
the stone, but of weight too  
not be much, and not above  
\$10 - On the stone which  
want made to match the E.R.  
there are 3 cracks or flaws, &  
can all be taken out, but the  
one in the end is very deep, &

may make the stone shorter  
than the one in E.R. but  
I will do my best with  
them, awaiting your answer

Remain  
Yours very truly  
Henry S. Morse



Boston March 15<sup>th</sup> 1778

Mr Livingston

Dear Sir

I am not I don't think  
it worth being sold to sell over  
the Stone until we see how the  
Market comes out, if it is a matter  
they must be sold together.

Mr May has in, also Hunt's  
Quar, they both comprise the size  
in dia of 10 to 20 per ct. Mr May  
says he saw 44 in New York just  
arrived also 44 - The 44 are fine  
but price 70 - 72 or 70 -  
He showed me a lot which he had  
off at 70, they were white but  
very dear at the price, pretty out,  
and cleaving, only two or three fine  
stones in the lot of 20 or more.

They are yet parted from Europe  
or some one concerning the prices  
for the latest importations of fine  
stones of above sizes -

Yours truly  
Henry D. Morse,

Boston Mass Nov 11<sup>th</sup> 1840

Dear Sir

Your note with 2 lbs of  
 of hair sent you 4 fine stones  
 one of the fine specimens of which  
 value far beyond anything else  
 I had, I have fixed what you  
 saw you about it & will call upon  
 - also price if they go by the weight,  
 but when you compare with the  
 others without regarding weight  
 it is the cheapest of all - I am  
 pricing them stones to show you  
 that holding of weight is folly, the  
 buyers always take weight, and will  
 make stones at usual prices for  
 want of them I say, you are buying  
 them, make the price of a fine  
 stone

- 1 lb 70<sup>cts</sup> for the stone
- 1 " 45<sup>cts</sup> " " " "
- 1 " 54<sup>cts</sup> " " " "
- 1 " 65<sup>cts</sup> " " " "

Now you will see one 70 stone at 70 per lb  
 14 for the stone, compare it with the 70  
 stone for the 70<sup>cts</sup> " " " "  
 " " " " " "

You will then see the folly of  
 selling by weight how my price  
 given for the 70 is 120 per lb  
 a fine 70 is another 70<sup>cts</sup> 85  
 both would seem fair prices, but  
 in my judgement the 70 or 120  
 is cheaper - this is all done  
 by way of illustration - still  
 I don't mean to sell the 70 stone  
 number last -

Yours truly  
 Henry D. Morse

Boston Dec 16<sup>th</sup> 1785

Waltham Dear Sir

Your no. with 26 1/2  
I have sent you 4 fine stones  
two of them fine specimens of Chondro-  
dulus far beyond anything obtain-  
ed here, I have fixed what way  
you please it & will call a fine  
- also price if they go by the weight,  
but when you compare with the  
others without regarding weight  
it is the cheapest of all - I am  
pricing these stones to show you  
that holding of weight is folly, but  
buyers always talk weight, and will  
ask stones at usual prices for  
stones, hence I say, size and beauty  
without weight make the price of a fine  
stone.

I then 5/6 7/8 for the stone

1	1/2	45.00	.	.	.
1	3/4	54.00	.	.	.
1	7/8	65.00	.	.	.

Now you will see one 7/8 stone at 70 price  
if for the stone, compare it with the 5/6 you  
then take the 3/4 . . . . .  
. . . . .

you will then see the folly of  
selling by weight, how my price  
given for the 5/6 is 120 per lb  
a fine 7/8 for another 45/100 55  
both counts seem fair prices, but  
in my judgement the 5/6 or 120  
is cheaper - this is all done  
by way of illustration - still  
I don't mean to sell the 5/6 stone  
I can be best -

Yours truly  
Henry D. Morse,



Boston Mar 18<sup>th</sup> 1878.

Mr Farrington

Dear Sir

I am just with an order.

Order of \$250. The large stone  
is going on all right, will take  
1000 weeks now. I should  
like to sell the 1/4 at anythingexcept a large price now, until  
the middle of the week, as if  
I should sell it then it might bedifficultly in selling the other,  
I know. If I should get any  
of 15 or thereabout, I might  
be tempted notwithstanding.I made the case of Mrs. Belle's  
334 grain stone of fine quality  
second. I have but a very fewand cannot sell the pickled  
unless I get a large price, but  
its worth probably compares  
with the other dealers if their goods beas fairly made as mine, which  
I seldom and, perfect specimens as  
always said, and if the business beto do on these alone we can't  
do much or make much money -  
we cannot cut our diamonds &

Spent stone unless we change  
50 for at now - a spent half  
knot is worth as much for  
the stone as a thick 1/4 and  
1/4 or much as a knot and so on,  
and they cost me just as much.  
For instance, in cutting a rough  
crystal it can be as thin as 1/4  
heavier and they cost me no more.

Now you show a good knot  
stone, perhaps rather thick and  
cheap - that would be considered  
about fair for the stone, more if  
I cut that down to 1/4 and make  
a spent specimen of the same  
size, and more brilliant, why is  
it not worth as much - but  
if you change \$100 for knot for the  
1/4 they look at the price, but  
the value is three times that.

As you see I cannot make spent  
stones unless I change a large price  
another can I be three pickled  
stones out of lots. Other dealers do it,  
and they may continue to do it, but  
I prefer to keep such stones for my  
wholesale customers unless they will pay  
me a fair price for them.

Yours truly  
Henry D. Moore.

Boston March 17<sup>th</sup> 1878.

Mr. Whittier Dear Sir

The Boston stores are some  
you sent a long time ago to be cut  
I think about I am - I am glad  
if you can find customers who can  
appreciate other fine stores enough  
to pay their value in comparison with  
others, that being the case I will try  
and cut more like those sent -

My Karelson don't want the glasses  
sent, there is a man in Philadelphia who  
is in the same business, who may  
like them, probably he has enough  
present, Now in regard to the large  
pair; - we have talked it over here  
and think perhaps it might be well  
to make a confident of Collier and let  
him of our cutting the mate, and he  
may be able to hold his customer for  
the pair, but if the person want  
a single stone only then let us know  
I am sure he will, (if he can get  
a good pair) to let it be sold, but  
at least for the pair, as  
there would be glory in that. -  
You will know best how to talk to  
Collier, and can judge if he  
can keep it from S.M. -

Yours truly  
Henry D. Moore

Boston March 20<sup>th</sup> 1878.

Mr. Whittier Dear Sir

Your note, what I wrote  
yesterday in regard to the large stone  
you will understand how we feel  
about it, and if you think best, tell  
Collier just how it stands, I  
understand the position which the  
business being to bear on you, they do  
just as it wants to do if it was a buyer,  
but it is better for us to have three  
extra fine stones as we cannot have  
too many of them.

As regards to the press let them  
be silent if you like, anything to  
say there as I don't think I shall  
make any more, they don't pay for  
the table together cost me on the acct.  
about \$30. - the large size are always  
unsalable, the small ones 100 and smaller  
ought to bring you fair prices.

Mr. Park says send that one -

Yours truly  
Henry D. Moore



Boston March 21<sup>st</sup> 1878.

Mr. Huntington

Dear Sir

Your Rec<sup>d</sup> with the stones  
 I return for your endorsement, I  
 thought perhaps you would be delighted  
 to get it, that it threw you off your  
 balance which was the reason you  
 forgot it — I rec<sup>d</sup> the stones from  
 Taylor Babb & Baldwin & Septon to repair,  
 I will do, my best with them, one  
 of Taylor's will turn a considerable  
 stone & my 2 barrels of Scotch s.t.  
 with the best one I have just found  
 a 1<sup>st</sup> class stone which is explained —  
 it ought to bring me 4000 francs —  
 I cannot give it with out as I  
 want to finish the last first.

Septon's Salomon's was in my  
 office yesterday I think his name is  
 Boston, I showed him some of my  
 work, he pronounced the cutting the  
 best he ever saw, and asked Septon  
 could send them, I like to see any  
 one who can afford it, and  
 and particularly those who are  
 to pay a fair price for it —

In truly

Henry D. Morse

Boston March 22/78

Messrs. Taylor Babb

Dear Sir

I rec<sup>d</sup> the two stones to  
 be repaired, and am to mount into  
 a specimen, The end of 2<sup>nd</sup> to be  
 repaired with little loss. I  
 should recommend making a  
 little smaller so as to make  
 the ground higher, by so doing  
 nearly all the flaws will  
 come out and the stone be  
 brilliant and fine, the loss  
 will be small, but will be worth  
 enough saved to pay the difference.

The stone will have to be made  
 one to get the flaws out only,  
 so the expense of cutting will  
 be the same, — as the flaws  
 are deep — I will wait your  
 answer before commencing on the  
 one, the other can in the hope

Yours truly

Henry D. Morse,



Boston Mond 22<sup>nd</sup> 1875

Boston Wed 23<sup>rd</sup> 1875

Mr Huntington

Mr Huntington

Dear Sir

Dear Sir

Yours rec. also the dia-  
 90 1/2 per cent which I return as it  
 not perfect. I shall get the black  
 spot out of it by using two drops  
 I should have to take quite a large  
 which flows the table and then  
 it all over on the front in order  
 get it into, and I think it better  
 to leave it as it is — I have also  
 sent you a small lot of out-  
 brilliants which belong to me  
 my workman which he wants to  
 sell my watch, is willing to sell  
 all together for 25 per cent or very  
 225 for the lot, can't you sell  
 them to some one for that price,  
 I think might be able to place them

How about the large flat  
 13 Ks stone, what is the prospect,  
 my customer was enquiring of what  
 been sold, I think it counts as  
 some of them prices of carlow,  
 I think ought to be satisfied with  
 his deal, as it never took a  
 with any of my own, nor could it  
 have made them as fine as I did  
 without the best, for truly  
 I am directed to your charge  
 regarding the same as per right.

Yours rec. with returned check  
 all right, The diamond from Campfield  
 has such a deep fracture that it  
 will require more work than they  
 think, I find it is often the case  
 the dealers think a break can be  
 easily taken out, no matter how deep,  
 but to get out a fracture as deep  
 as the one in this stone, must  
 take a good slice from one corner  
 which will make the stone one-  
 sided, then to correct the shape  
 involves the making of the opposite  
 side, however I will do as little  
 as I can to make a decent job of  
 it, The Emerald specimen came by  
 express, Mr Gray says buy it as  
 cheap as you can for us, I need  
 not have bought one else I was at the store  
 for 15 or 20 as this is not better,  
 however he want it even at 20.  
 I notice in the Campfield stone, quite  
 a crack extending along the side from  
 the fracture, and is quite deep, it will  
 not all come out

Yr truly  
Henry D. Morse

104  
Boston Mar 25. 1878

Messrs. Canfield Bros & Co

Dear Sirs

I have sent your die  
today by express. I was obliged  
to take a little from the girdle  
in order to keep the stone in  
good shape. I also left a  
little of the fracture near the  
girdle and the crack which  
extended from the fracture was  
too deep to take out without  
making the stone entirely wrong  
which I knew by your order  
you did not want done.

Yours very truly  
Henry D. Munroe

Boston Nov 25<sup>th</sup> 76.

Mr Fenington Dear Sir

You may write as you please, I can't care it is too small for any of my customers only fit for Junder — I am sorry for Blazine as he expects to get 125 — however if you get an offer of 100 I will send it to him, perhaps he will take it, I cannot believe he had a stone as fair as that, if so I don't see one in any other two points about that in the cutting which you set down — You might have been offered stones of 100 or more for by the lot, but I am sure I would then I should consider them high price, as I have never seen any stones offered that would be so bargain as I think Shuman's stone can be made white by cutting. I have found when the angles have been the clearest — even when they are in my office but had asked one if I was not a mate to my large stone, under the question, and that

himself said that it was, he then asked me if I would advise their having their stones cut to match him, I said if they were willing to have it done and sets on the basis first agreed upon, which was giving me half of the proceeds of sale, less a fair Commission in case they set, then it might occur it, otherwise not, it was felt him that if he sent it or to be done, and if I had a stone which I was cutting to match my own, I could not be so much as to cut his also — but I did not come myself that I was cutting one, but he thinks I am because I could find another, —

I think he must have heard of it here, so Mr Park says there has been some of the jewelers here that have seen it when they have been in my office —

Yours truly

Henry D. Munroe.



Boston Mass<sup>ts</sup> 20<sup>th</sup> 1848

Mr Garrison

Dear Sir

Yours rec<sup>d</sup>. of printed  
 Canfield's Stone and send it direct  
 to them, it only cost 7/6. I return  
 the small piece of Cotton as they  
 would not sell here, - I also have  
 a die<sup>o</sup>. which Mr May left to  
 be cut: the cracks, are deeper  
 than I expected, and the one  
 which was in the collar & so  
 deep that I had to make the  
 bottom of the stone all over -  
 it is now perfect with the exception  
 of my little speck in the ground  
 and I did not dare to try to  
 get that out, Mr Gray has  
 just heard from a party in London  
 who he has been trying to get to  
 join us in the place of Burleigh's,  
 and he has decided to take hold  
 with us, so we shall be connected  
 with the best parties in Eng<sup>l</sup>.  
 to show the be<sup>st</sup> facilities for

getting enough of any  
 parties on hand of -  
 and have abundant means  
 as if the business here is a  
 success we shall not want  
 for enough die<sup>o</sup> -

Please send to some of the  
 - glass pins -

Yours truly

Henry J. Moore

P.S.

I have sent a Ticket to  
 I bought for old gold, and thought  
 if I could find a handsome pair  
 Cameo which would do well in  
 would put it into it, so if you  
 could send me two or three others  
 would fit it I may select one  
 sent me, and then I will have  
 the jeweler's republish the Ticket so  
 will look like a new one -

Boston Mar 27<sup>th</sup> 1778.

Mr Yerrington  
Dear Sir

Your note I have sent  
1/2 per Extra fine No at 250 the fair  
hope you may get 250 as I think  
they are worth it; also 1/2 lb and  
1 1/2 lb - this last one is very fine,

I am glad to hear they begin  
to see the dia? higher, as I know  
the advanced in London is 20 shom,  
and the weight cost higher.

Hedges was in again today, I saw  
some of his notes at 40 3/4, and  
if his prices are - fair samples  
of them, (considering quality) some  
of the notes which he had is worth  
60 - I have sent 1/2 lb of the  
best, some of the flaws in the gold  
was too deep to come out, and in  
particular, one of the flaws looks out  
and left quite a hole in the gold,  
which I had to give out.

Yours truly  
Henry D. Morse.

Boston Mar 25<sup>th</sup> 1778.

Mr Yerrington  
Dear Sir

Your note, nothing new  
they. The arrangement which  
Mr Pray has made for  
dividing in my judgment  
very best that could be for  
interest. as it is, we have the  
whole management of the business,  
whereas if several were interested  
in it there might be some  
conflict of opinions. Edmund  
was in this afternoon, showed me  
some fine which were very  
reasonable, so low for the quality  
as any which I had seen.  
But he says he has sold fine  
white silver for 70 and 74  
for 90 to 100, He says he has  
been selling good lots of it some  
for 85 to 90 - but for silver  
much more.

Yours truly  
Henry D. Morse,  
Art. & Jeweller

Boston Aug 29<sup>th</sup> 1838

Mr Yerrington Dear Sir

I have rec<sup>d</sup> with ch<sup>d</sup> for  
 \$200 & \$25 you also rec<sup>d</sup> pins stand  
 by express, I will decide about  
 the amount tomorrow; I saw  
 the paper that Herman had  
 failed, can't tell much about  
 Jews - he may have failed to  
 make money out of somebody -

Hope H. R. Co. of Chicago don't  
 send you anything,

Business is uncommonly quiet  
 just now, some call for very  
 cheap goods, but I have none.

Eisenman said he had a fair  
 trade white head, I don't think  
 he prices his goods with any  
 judgment, as some of the fair  
 white or ashwood, and some very  
 cheap white ones, and high  
 the principle quality wood, his is  
 colored, white some of the white ones  
 are spread and work more than others  
 while he charges about the same,

Yours truly  
 Henry D. Morse,

Boston March 30<sup>th</sup> 1838

Friend William

I notified Mr Carlton  
 a short time ago, of the sale of  
 the Essay mine machinery, for  
 \$1000, and told him as he was  
 an owner, was entitled to 1/3  
 which amounts to \$333. He has  
 now sent me an order to  
 collect it and send it to him  
 as he is confined to the house  
 and cannot come down at present  
 you can either send the ch<sup>d</sup>  
 directly to him at North Hill,  
 or send it to me and I will  
 forward it.

Yours truly  
 Henry D. Morse,



Easton March 21. 1778

Mr. Saml. Mearns

Dear Sir

Your kind letter  
concerning the stone which you  
send me is now in my hands  
and I am sorry to find it  
out of calling, and so

The best stone you sent  
has full of flaws and some  
of them deep, hence the best.

Yours truly

Henry D. Moore

Easton March 30. 1778  
Mr. Mearns  
Dear Sir

I am no. with Mr. J. S. -  
about stone by the lot just as I  
have seen, and not quite so  
of specimens, they look well in the  
lot, but when you look at them  
single with an eye glass the fine  
perfect of good stones are scarce,  
I send L. H. Clin. and have  
written to them about it.

I will see Mr. S. about  
the large yellow stone on Monday,  
I enclose the Mass. -  
man's address in Bellmunt, -  
Business quit -

Yours truly

Henry D. Moore

110  
Boston March 30. 1878

Wm. L. G. Mearns

Dear Sir

Your kind note.

I should think it would make a  
fine 1/2 penny S. Stone.  
Cost of cutting about 1/2

The best stone you want  
has full of flowers, and some  
of them deep, hence the best.

Yours truly

Henry D. Morse

Boston March 30. 1878  
Wm. L. G. Mearns

Dear Sir

Yours note with O.K.G.S.  
about stones by the lot such as I  
have seen, would not yield up a  
lot of specimens, they look well in the  
lot, but when you look at them  
singly with an eye glass the fine  
perfect spots stones are scarce.

I send L.B.H. Clin. and have  
written to them about it.

I will see Mr. Pills about  
the large yellow stone on Monday.  
I enclose the Glasgow  
mens address in Baltimore.  
Business quiet

Yours truly

Henry D. Morse

Boston April 1<sup>st</sup>

Mr. Channing

Dear Sir

Your card with a  
check of Sales, also at  
Chas & P. - & note of Sales  
today - came around by  
express - also Schumann's  
dia. I find two black  
spots in it, one cannot  
be got out, the other is  
near the bottom of it  
by on it but cannot  
to take it out, as they are  
flow deeper than they  
to be, but the greatest part  
with that stone is in the  
cutting, the little side is  
fastened around, does not sit  
on the same plane with  
ground, consequently cannot  
hand some, I will make  
right, and allow the gold  
enough to correct the outline.

Yours truly  
Henry D. Moore

If you have not sold that fine  
pair of the Stones of Paris, a con-  
sultance for them here, —

I find you a Blue Specimen  
which I want you to sell at the  
best price you can obtain, and will  
very get as much over \$125 for the  
Stone as you can, that price will  
pay me a profit, but I want a good  
profit on the Stone as it is a good  
one, — do you bid in the course  
of this week or next, I have a  
specimen of the Spinel, perfect and fine  
if you want it I will send it to  
you, as to the stones I don't  
think either is any elegant, but  
I will hold on to them for a day  
or two, then decide,



Boston April 2<sup>d</sup> 1875

New-York

Dear Sir

Your rec<sup>d</sup>. I saw ~~him~~ today: he says he will send if he can get the stone for you, it is probably out as collected.

Mr Pack has been away so I have been too busy to see what I could send you, Robbins' Bell shows a slight crack near the did not pay - P. D. Harvey died.

I returned the Census by Ex. also a die? belonging to Lynn Mass. I may decide to have a good one as my sister's sister of course.

Yours truly  
H. D. Stone,

Boston April 3<sup>d</sup> 1875.

New-York

Dear Sir

Your rec<sup>d</sup> with price and rough dia<sup>m</sup>, the rough is out with cutting as it won't sell for the price of the cutting after it was done. The stone also the know one I will try and start this week. I have Command on Johnsons Street and the ck of 300 -

The 17<sup>th</sup> before examination in slight crack near the girdle, so I did not send it; I must send your telegram but I cannot fill the order, but I have sent the only two I have, which are new it is our 5<sup>th</sup> & 6<sup>th</sup> in dia<sup>m</sup>, both they are both fine stones but not ~~perfect~~.

Yours truly  
Henry D. Stone,

P.S.

Send two of 5<sup>th</sup> & 6<sup>th</sup> stones, other will be done soon, this has not one more

111

Boston April 4<sup>th</sup> 1878

Boston April 5<sup>th</sup> 1878

Mr Garrison

Mr Garrison

Dear Sir

Dear Sir

Your note, also pair of boots. I will send the brown  
 die? I noticed the order in King in the first package I  
 one, so I found out to pair send, I am glad you don't find  
 with that, and will keep the the Cotes some any better than  
 whitest until I find his suit him, I think Wadsworth is always  
 it can send that pair if you having when he wants to buy  
 wish, Mr Peck learns tonight I enclose a letter from  
 for a few days to remain, Mr Peck's kind for a two K. Stone,  
 is not feeling very well, as I have forgotten the report

Business is dull here early about him, Mr Peck would have  
~~secretly~~ anything for two weeks, I have  
 written to Mr Kidd that I had  
 nothing of that size on hand but  
 would write to my N.Y. office.

Yours truly  
 Henry D. Morse

Yours truly  
 Henry D. Morse

P.S.  
 Don't send to Mr Kidd unless he  
 is good — but you can  
 write him that you can't fill  
 his order

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Boston Apr 6<sup>th</sup> 1878  
New Brighton

Dear Sir

Yours with checks of  
9th Feb 1878. I will send the  
pair to you again next week. I  
have matched the stone which  
had a little colour, and they both  
look white, contrast with what  
made it show the colour —

as soon as I can meet the  
white one I will send it to you.  
I will see Mr Boy about the  
matter you refer to in regard to  
postal matters, — Business is  
still dull here, I was glad to  
see you got the 75 for the fine  
to 74, it shows them on some  
who appreciate fine stones —  
I will soon send you some more.

Yours truly  
Henry D. Morse.

Boston April 5. 1878.

Mr Leopold Morse

Dear Sir

I enclose herewith a copy  
of a letter which I sent to the  
Committee of Ways & Means on  
the 12<sup>th</sup> of Feb. and having  
just seen in the paper that  
in the tariff (as reported) precious  
stones of all kinds are placed at  
10 per cent, which would include  
the rough diamonds, unless there is  
some other provision to place them  
on the free list as they were  
before, I write to you to ascertain  
just how the matter stands,  
and if in case, nothing has been  
done, to know what I can do  
in the matter, and how to do it,  
as it is a very important matter  
to me, your attention to this  
will be a great favour to me.

I remain your very truly  
Henry D. Morse  
330 West St Boston



Doston April 8<sup>th</sup> 1878.

Mr Yerrington

Dear Sir

Your order with orders  
and also for 30,000 lbs - I did  
forget to send Middle letter -  
but enclose it tonight -  
do you get anything more this? it does  
not pay to labour is hard -

Mr Hambleton - All our meat for  
now, but when he gets through with  
the lot he now has I doubt - I  
I shall not say more at present -

May 12<sup>th</sup> 3/4 lbs steaks are found  
defunct if I can pick out a dozen,  
then I have to keep send on hand  
for orders here, but the first amount  
I can get I will see what I can  
do, then a - you may in the  
best thin lots which we must  
work upon, but we cannot back  
into them until they are done, then  
I shall try and sell each lot together  
& the big pair are progressing slowly  
it will be a few weeks more at least  
I have the steaks well in hand, I have  
just purchased 500 lbs but as yet no

Yours truly  
Henry D. Moore

Boston April 9<sup>th</sup> 1878

Mr Yerrington

Dear Sir

Your order with 49 7/8 -  
I don't want any more work at  
present, as I wrote you I have just  
bought 500 lbs of C. H. steaks -

I have sent you 12 steaks 8 3/4  
fine quality - assuming from 7 to 8 lbs  
you must use your judgment in  
case any one is defective, as it thinks  
they are worth from 7 to 8 lbs -

I have also sent that pair as  
I like it, and another pair with  
it of 2 1/2 lbs - I suppose if  
your customers want by the weight,  
they will think this last pair of  
200 cheaper than the other at 200  
but I doubt, Mr Post is at any.

12 steaks 1 70  
1 pair 2 1/2 200  
1 2 1/2 200

Yours truly  
Henry D. Moore

Boston April 12<sup>th</sup> 1878.

Boston April 10. 78

Mr Harrington Dear Sir

Yours rec<sup>d</sup>. - I selected a small lot of pieces found that best which I think I can get some small stones out of - although it is not profitable to make them, but it will answer to fill up the time in case we get short of rough - I Hamblin. I have understood is going to select for himself, he has more time to polish brilliants, I think he counts if he dies by - he has - sent about 16 you etc etc is now polishing small brilliants for me but is a poor workman -

Yours truly  
Henry D. Morse.

Mr Harrington Dear Sir

Yours of the 10<sup>th</sup> & 11<sup>th</sup> rec<sup>d</sup> with page 29 takes - I did not know there were any imperfect stones in that lot, they show all selected stones on the paper which I took them from - but I did not have time to look them over with a glass before sending, so you can use your judgement in regard to them which are imperfect, I should like to sell Titcomb's now, but it has not the kind of goods which he buys, I think a lot of poorly cut, clumsy stones of fair color would come ad about the price he wants be willing to pay - what he calls specimens would be what I call only fair quality - I have selected all the just pieces from my lot - but there are no glazes etc, in it - I can imagine the quality of B.S. & D's 34 stones at 50, probably a lot of fair quality with all the poor ones taken out - Mr Cook is still away, had a report from him saying he would be back on Monday -

Yours truly  
Henry D. Morse.

Mr Morse thinks of going to  
and find the best of rough stock

Boston Apr 13<sup>th</sup> 78

Mr Livingston Dear Sir

Your note is rec<sup>d</sup> of 7<sup>th</sup> 1788.  
I can't not look for it but  
but have put out some of the  
which I had sent by express  
since I see in the Act with the book  
on Monday. My daughter being very  
sick I don't feel much like business.

Yours truly  
Henry D. Nevins.

Boston April 16<sup>th</sup> 1778Mr W<sup>m</sup> Thibault

Dear Sir

Your letter is rec<sup>d</sup> and we can  
furnish the 34 staves or 1 Mr w.  
few 34 staves as all for 80 per kt  
fine hand staves @ 100 per kt.  
anything below the first at a less  
price according to quality

Should you yet an order we  
will send the staves to you as  
we generally do, to be paid on  
delivery

Yours very truly  
Henry D. Nevins.



111  
Boston April 15<sup>th</sup> 1878.

Mr Huntington  
Dear Sir

Yours recd with a Sales  
& Cash also CK of 1140 —

It finds that of all the diamonds which are cut, the proportion of absolutely perfect stones is very small, even from the finest set and parcels of rough, there is almost always something either Colored, imperfect or flawed. — For you see the only feasible way to sell is, to sell in lots than we can get rid of them stones which are not quite perfect, but when every dealer wants to pick only a perfect stone then their quantities of our whole stock is left unsalable, and then when you have cells, and show them a stock of 20 to 50 thousand dollars they say you have nothing finer enough for them, so they go to another who has just recd a fresh lot from Europe, and is fool enough to allow them to be

called, so the buyer succeeds in getting what he wants, and you are disappointed that you cannot fill his order as well as any other dealer — They also show you that they have got selections without paying much extra, and the seller, (if he only knows as much as he ought) would find he sold them stones as less than cost,

if he had got so that I pay but little attention to their price, I know that I cannot afford to buy and cut the rough, and sell the finest at what I know must make a loss to me on the whole if all are sold in the same ratio,

Perhaps Bissinger might give 115 or more for that return, I think 110 to cheap. — Mr Peck is back today but not able to do much. —

Yours truly  
Henry D. Ward.

Boston Apr 17. 1847

Mr Yerrington

Dear Sir

Jan<sup>y</sup> 15<sup>th</sup> & 16<sup>th</sup> showed  
the price of that pair was \$500 -  
if it should prove to be too high  
I shall then a little to make the  
sole, I could not find more than  
three fine 1/2 unless I look into  
lots which I cannot well do, as  
they are not yet finished and it would  
make confusion in my accounts.

I shall send you a lot to try on  
Mr May soon - I will send  
you another pair as soon as I can  
get lots of them of about 2 lbs.  
these signs are scarce just now  
My daughter is about the same  
it is not the one you saw in the

Yours truly  
Henry D. Moore,

Boston April 18.

Mr Yerrington

Dear Sir

Yours self I don't  
think of any man just now  
for Mr Carter but will make  
some enquiries, even about them  
I am, several about how you  
would be glad of the position,  
Sold Alab<sup>a</sup> Skinner 11 before  
the other day for a case, to  
be for the Cash, while writing this  
rec<sup>d</sup> telegram, and have sent the  
only pair near the weight which  
I happened to have in, it may  
have some wear out on the  
the pair sent 3 3/8 lbs for 3 3/8 lbs pair  
they are very good stones and nearly  
perfect.

Yours truly  
Henry D. Moore.

Boston April 19<sup>th</sup> 1878.

Mr Harrington Dear Sir

Your pair with the rough  
by express, two of the rough have  
knots, but I will do my best  
with them, I have returned the  
other pair of Schumanns by Mr Peay  
also two pairs - I could not make  
that stone look on the front as  
blue as it does on the back. I  
lowered the table side and cut it  
all over, the gemmings I left as it  
was - I think perhaps it would  
be as well to accept of Lyons Hardys  
offer of 338 Cash - The Kant stone  
you speak of I have a customer  
for and may sell it alone, if not  
I will try and match it and send  
it to you. - My daughter is  
about the same,

Yours truly  
Henry D. Moore.



Boston Apr 23<sup>rd</sup> 1770

Mr Gorington  
Dear Sir

Your recd. with a lady  
and also of 338 & 239<sup>th</sup> you

you called yesterday  
wanted a pair of 3 to 4<sup>th</sup>  
pairs - I let him take a  
pair, the best I had.

Yours truly  
Henry A. Stone.

Boston April 24<sup>th</sup> 1770.

Mr Gorington  
Dear Sir

you said - All the rest  
of the 11<sup>th</sup> is there yet, I shall bring  
down, I will try and send the  
large pearl tomorrow, I'm sorry  
I returned this morning,

Yours truly  
Henry A. Stone.

123  
Boston May 3. 1878.

Boston April 26. 1878.

Mr. Worthington Dear Sir

Mr. Worthington Dear Sir

Yours recd. I should like  
full of the large No. 1 shoe size =  
I think any fine sales would not  
more than \$40. I have been selling  
at \$40 to \$50, but that is very slow  
fine and brilliant, the usual mass of  
fine sales, not more than one thin  
and pretty fine & brilliant, which  
like are sold as they run they can be  
offered for \$40 better than the selection  
of the same at \$40 - I can send you  
a fine lot of small shoes, say 7 to 10  
mixed together which will sell finer  
than any lot you can find in the  
market but I cannot sell them in  
competition with the pressed mass of  
shoes - I had a customer coming in  
the early part of next week for a fine outfit

Of about two lbs., if you can any keep them  
in your mind out of mind

The truly  
My daughter is your's brother Henry D. Moore

Yours recd. the 30th of May  
and did by express to be sent 1lb., I  
will in my hat with it - I have seen  
you by express the price which and  
the account I had to your order  
before our visit, also send you  
some of the fine small shoes of \$40  
I don't believe you can find from  
50 lbs of what is called fine sales of \$40  
as yet - then, I think they are the  
best I ever saw of them at \$40.

I will be to send you and send  
to you - too in them of the finest  
offering, you can find from 2 to 3%  
that will stand any dark one, but the  
best attention to them, perfect & brilliant.  
I will try to make a set of it can,

I thank you for your kind offer to  
do it and help me out, but all things  
I can get along with in business as the  
business is quiet, can't not find the 2%  
share of the price you wanted,

Yours truly  
Henry D. Moore.

Boston April 27<sup>th</sup> 78

Mr. Gray

Dear Sir,

Your order with a check of  
 \$100.00. herewith some list  
 to Lyman & Hardy — Mr. Gray  
 leaves for N. Y. tonight, and I  
 have sent you that lot which  
 I wrote you about, but must  
 get \$75 for the lot, you saw  
 name any pair you think better, send,  
 as you know your customers list,  
 you will notice that there are  
 few, medium, and some in the  
 lot, that is the way they come,  
 and it is so with any lot of rough & swollen  
 which you get, this lot is a fair  
 average of fine rough goods,  
 the lot cannot be broken under  
 any circumstances. — I had  
 wanted to see this lot when it  
 was finished, if you stand  
 — the 12<sup>th</sup> lot stone for that man  
 Chas. has 50 lb. to come if you wish  
 with him. Yours truly  
 H. D. Morse,

Boston May 6<sup>th</sup> 1878.

Mr. Channing

Dear Sir

Your order with a check  
 my customer for the 1<sup>st</sup> of the  
 is quite undecided, so you will  
 not send a stone until you hear  
 from me again, nothing doing  
 from me again, nothing doing  
 as you know your customers list,  
 lot to W. L. Wood, and they will  
 probably take Wood's stone.  
 If you should see a fair  
 hyacinth, not large, I have  
 had a call from Mr. Gray  
 today.

Yours truly  
 Henry D. Morse,



Boston May 7<sup>th</sup> 1778.

Mr Harrington Dear Sir

Boston May 8<sup>th</sup> 1778.

Your order I send by Mr Harrington  
 express today R.S.D.'s direction  
 I had need for them, it has  
 been a hard job on account  
 two knots, one on the top <sup>part</sup> of the stones & think you will  
 on the bottom, which are <sup>all</sup> able to sell together, It  
 took to polish, but I had <sup>not</sup> will be very bad to break the  
 a fine stone for them and <sup>that</sup> it will be impossible  
 it as long as possible after <sup>the</sup> <sup>fact</sup>, as it will be impossible  
 out the flaws and making it to show them all out in three  
 brilliant, I think it will <sup>now</sup> months time, then again, the  
 sell for a much larger price <sup>than</sup> are always sold first, and  
 before, I have also sent a <sup>gem</sup> it is my uncertainty whether you  
 sing which belongs to my better <sup>bill</sup> be able to get large sum  
 he wants a perfect gem of the <sup>same</sup> price for the best, to come out  
 color and brilliancy in the <sup>stone</sup> <sup>light</sup> when the poor one are  
 of the one now in it, try and <sup>sell</sup> — I have had some little  
 one for him if possible — experience in that direction. —  
 All the flang and small  
 stones were sold first you could then

Yours truly

Henry D. Drowse; Calculate better,

Yours truly

Henry D. Drowse;

126  
Boston May 9<sup>th</sup> 1878.

Mr. Curington Dear Sir

Thank you, as to the lot of 75<sup>th</sup> lbs, you must try and place the whole lot together. I feel it will be a long stay before the whole lot could be sold if they are broken into. If you find it is impossible to sell the lot, then we will consider your proposition.

My customer still wants to see a fine 2<sup>nd</sup> to Sapphires a little oblong in shape than O by and send me one tomorrow if you can find it, Tiffany may have such a stone if you cannot find it elsewhere.

I heard of a lot of large stones being offered here ranging 2<sup>th</sup> to 2<sup>th</sup> at 110, good quality, and were allowed selection without an eye stone, I cannot understand how a man can be so foolish.

Yr truly Henry D. Moore.

Boston May 9<sup>th</sup> 1878.

Miss Helen Tracy

Dear Sirs

Yours of the 5<sup>th</sup> is at hand and in answer will say that if the 100 lbs of rough which you mention are large size say about 7 lbs each I will make them for \$5.00 per lb. My price has always been 10. owing to dull business I make the reduction.

Yours truly  
Henry D. Moore  
383 Wash. St

121

Boston May 11<sup>th</sup> 1878

Mr. Worthington

Dear Sir

Your order with ok for the —  
also send the 3 Sapphires which I  
cannot make answer, the one in  
the paper is the nearest, if it was  
2 kt and one should do better I could  
sell it, you may find one yet.

Mr. Pack is to have here tonight  
for New York. I shall send the 3  
Sapphires by him, also the large 7th  
which I have out down a little from  
the table which makes it seem better  
don't think I can do much more  
it to improve it unless I should  
it any more, which I don't think  
poor as I cannot make it possible  
by doing it, it also send the white stone  
which I send you, it is not so large  
of it. The size is the same as when I  
a considerable fund both top and bottom  
could not do it with any less loss.

Yours truly  
Henry D. Morse

Boston May 13<sup>th</sup> 1878.

Mr. Worthington

Dear Sir

Your order with an order, cash,  
also sapphires by express —  
I will show my customer the sapphire  
but I think 96 very high if that is  
the price per kt — in regard to the  
lot, it cost us just \$65 for the

ought to make 70 per kt at least,  
I had rather break the lot than sell  
for the cost. I know there are  
many imperfect, and there always is  
in all the lots we get, if they are  
all perfect they ought to bring much  
more, I am now working on a  
large parcel which cost \$75,000  
and the proportion of imperfect stones  
is larger than in the lot which you  
got it, but to make it fine I had to  
the finest parcel which had been offered  
in London for a long time, so you  
see that we cannot get a good price  
for perfect stones.

Yours truly  
Henry D. Morse



Boston May 15<sup>th</sup> 1778

Boston May 15<sup>th</sup> 1778.

Mr Washington Dear Sir

Mr Washington Dear Sir

Your air this morn  
 arrived this evening says he  
 found anything all night  
 I hope the pack is enjoying  
 ship. Business is very dull  
 here: at last you will succeed  
 in getting my price or more if  
 you think that best I think  
 you will. I can understand  
 that the buyers are bound to let  
 all the advantage of the market  
 market when they buy large lots  
 and will not offer anything but  
 your own price, but as we cannot  
 afford to do so - and then make  
 a sacrifice, we must give up the

Your order will take 50<sup>th</sup> and 200 - I will look for the  
 1<sup>st</sup> tomorrow, being almost here  
 constantly interrupted today, but had  
 passed them some small ones amounting  
 to between 3 or 4 hundred at retail  
 which pay for the interruption -  
 I have only one specimen in the  
 matrix, that we want to keep. I  
 know of two others which can perhaps  
 be bought. Have we any more ordered  
 just now, but we are expecting a  
 lot next week then I may be able  
 to fill that order.

Yours truly  
Thomas Hancock

Yours truly  
Henry C. Purser,

Boston May 16<sup>th</sup> 1878.

Boston May 14<sup>th</sup> 1878

Mr Harrington

Dear Sir

Mr Harrington Dear Sir

Your order for the  
 amount this evening says he also 26 page states, and ten did't  
 find anything all before be repaired, I have sent the off  
 I hope the book is enjoying better days - also as a list of names  
 hand, at hope you will see you can get my eye or anything  
 in getting my piece or more from or less - hope you will  
 you find that lets I think still my side down, if paid  
 you will. I can understand cash it it, and some want the  
 that the lawyer are bound to have to spend, Mr Pack would  
 all the amount ~~of the~~ <sup>the</sup> ~~promises~~ <sup>of</sup> ~~and~~ <sup>am</sup> glad to  
 see you when they long long like him back as if don't like to  
 and take any thing to be alone in my office - send the  
 a ~~salvo~~ <sup>salvo</sup> ~~to~~ <sup>to</sup> ~~them~~ <sup>them</sup> ~~with~~ <sup>with</sup>

Your order with of 63/20

Yours truly  
 Henry J. Stone,

Yours truly  
 Henry J. Stone,

Boston May 17<sup>th</sup> 1878

Boston May 18<sup>th</sup> 1878

Mr. Huntington

Mr. Huntington

Dr. Sir

Dear Sir

Yours recd. I don't recollect

Yours recd. with all got behind the cases of them small stones I ordered hundred W. T. Shields etc, or some app'd to and very small for collection when it became known so they can be sometimes very

A will look up these specimens clearly as it would not pay even as the matrix. Perhaps it may be a much larger piece.

be will to put an advertisement a little longer, hope you may find in the paper you speak of if some of the same size pieces.

don't cost too much, I have no doubt that callus in N.Y. will be a little longer, hope you may find

Out under my cabinet you may find the specimen pair I have not changed, so it shall not try to get pair of one of my best pieces any longer, repairing a lot 240 to 1300 for Mr. Brewster, etc.

don't care so much about it, and to do it, we must accommodate our customers whether we are busy or not,

Yours truly  
Henry D. Wood

Yours truly  
Henry D. Wood



Boston May 20<sup>th</sup> 1778.

Mr Harrington

Dear Sir

Yours will with Saffrain -  
I shoud it to my customer today  
and as he was going to N.Y. today  
he said he would wait until he  
returned before deciding, so I will  
retain it for a few days with the  
other, but if the parties there to  
it, telegraph this I will return it  
at once, I don't think you is  
enough for that pair, if it had  
been you it - I'll consider it,  
I know you won't have but little  
trouble in selling all your stock  
if you write only accept their offer.  
I am sorry you can't see just  
in your <sup>own</sup> <sup>mind</sup> <sup>if</sup> you can  
return the ring <sup>you</sup> <sup>are</sup>  
sending a pair, it send you a  
very fine stone 2 1/2 it has a small  
flaw in it, if it were out for the  
market it would be a large price  
as it is it will be the better  
\$50 for the stone, perhaps you

had better buy it at <sup>200</sup> 500 just  
so I think it is worth it,  
it is the finest stone in the  
last parcel which we recd from  
London, there was 15.00 in  
the parcel, — The finest  
pair of 100 stones I could not  
make up today —

Yours truly  
Henry S. Hunt,

Boston May 21<sup>st</sup> 1878.

Mr Livingston Dear Sir

Your rec<sup>d</sup> of ascent the  
mistake on the top. I know there  
was 240 but don't see how I  
could have written 240 —  
This cut cost 200 to inspect  
but I got it for 75 etc and  
have selected some out of it for  
cutting, but not any good ones.  
If you can get some than 75 etc  
do so — I will see what I can  
find for a 2<sup>nd</sup> grade, say 75  
of stones and may send both  
and, but I may have some  
as per our just commencing on a  
new lot of rough — Mr Proffers  
is to see.

Yours truly  
Henry A. Morse,

Boston May 22<sup>d</sup> 1878.

Mr Selowman

Dear Sir

I have examined your dia<sup>g</sup>  
and have come to the conclusion  
that if it has my own stone I  
should take a little from the girdle  
and make a good shape, then make  
the whole of the bottom of the stone  
new, by doing it in this way it  
will increase the brilliancy and make  
a handsome stone at a cost of 8 or 10.  
but if I simply grind out the two  
fractures the stone will be left in  
a bad shape and the expense will be  
for 22 — the fractures leaving  
the stone 2 1/2 carats —  
I am  
Yours truly

Henry A. Morse,

189

Boston May 22<sup>nd</sup> 1878.

Boston May 21<sup>st</sup> 1878

Mr Garrison Dear Sir

Mr Garrison Dear Sir

Yours recd. I don't feel willing to sell that stone to L.S.H. less than \$25. my first idea was \$30 - it is so well spread and handworn that I think it is cheap enough, and we can afford to keep it for a while, if I can't get a retail customer for it. I could easily get \$30

Yours recd. I had a letter this morning from Bessie offering to do for that lot, I think I will let you see him instead of answering it. it seems to me that you can do better with him as

I have written Mr. Selman that they cannot be bought in London I have the refusal of that large yellow stone of only 2 or 3 carats, and very brilliant, and perfect, one of the finest yellow stones I have seen. Now I would like to get some of a sale if possible, before buying it, and see our chances for the sale and let you know if you can be sure of getting for it or not. and if I can see a profit I will buy it. I will keep the lot for a while.

They certainly ought to bring a profit in that price. I returned Eusebius Saffin's to Foley - and sent the other to you by express, my customer found one in N.Y. better than either, and I am now selling it with a 2 carat. I will give him the large pair when I come in to N.Y. which may be worth two or three hundred dollars - I have not yet heard of any stones but diamonds being found at the Cape -

Yours truly  
Henry D. Morse.

Yours truly  
Henry D. Morse.



Boston May 24<sup>th</sup> 78Boston May 25<sup>th</sup> 78

Mr Hinington Dear Sir

Your order with order, I returned the order to Dr H which is all right, and it appears —

I also send you telegram and answered it, that the pair of diamonds you was the best cost pair, the fact is I told you \$25 the best, and if he has not decided to buy them, send them to me by express as I can sell them here for a better price, Mr Day has been confined to the house since his return until today, he took cold on the boat, I think, I shall

send you three large stones — which only cost \$100 for, I can sell them for \$150, also a crown & great pendant cost \$200, was made by Diamond can sell for \$100 or less will send them on tomorrow

Yr truly Henry D. Moore.

Mr Hinington

Dear Sir

Your order, I wish I could have seen the stones & diamonds before — I could buy pair to them as that pair as long as my money lasted, it would be better than buying the rough and cutting.

That pair of diamonds which I had in my whole stock, and it will be a long time before I can get another pair as fine, so I think Mr Day will buy the large yellow diamond on speculation

Yours truly  
Henry D. Moore.

Boston May 25<sup>th</sup> 1878.

Boston May 27/78

Mr Harrington

Dear Sir

Yours rec<sup>d</sup> with ack for 125<sup>00</sup> -

I have sent the pink pearls by express and the thin stone which I rec<sup>d</sup> the 1<sup>st</sup> of Apr you it has not much brilliancy and cannot have unless reduced in size some three and half smaller -

The pink pearls only 5<sup>00</sup> for so far, I want to get 75<sup>00</sup> if you possibly want but can't make a little paper if not a little less -

I will look over and see if I can find the small pair tomorrow, in case to insure the furniture, go in our office there, - I have made an offer for the large yellow stone and shall know tomorrow if I can get it.

Yours truly  
Henry D. Wood.

Mr Harrington  
Dear Sir

Yours rec<sup>d</sup> with ack for 125<sup>00</sup> -

I am glad L. H. returned that pair as they were the whitest pair I had in all my stock, and I can sell them for a better price, you can try them on Tiffany or any other customer you have, and if not sold send them to me whenever you have a parcel to send. Business is any quiet here as well as in N. Y.

Yours truly  
Henry D. Wood.

Boston May 29<sup>th</sup> 1878.

Mr Yerrington Dear Sir

Yours recd. also ok for the  
peaks, that thin dia? I told  
my pedler only to fix the guide  
and make the top over, if you  
want the ground made over I will  
do it if you think it will pay -

I have sent you the best pair  
of 1/2 stems which I had on hand  
also the lower dia? which I  
made lower on the left side, it  
is now much more brilliant, it  
might have been improved a little  
more by making the ground over  
but as it was a cheap stone I left  
it as it was. ~~It was~~ ~~sent~~ ~~me~~  
I have sent the workman ~~to~~ ~~you~~  
and kept the workman ~~to~~ ~~you~~

No hurry about the pair from you,  
don't care about the carbon -

Have not seen your wife and don't  
get. hope I shall tomorrow.

Yr truly  
Henry D. Morse,

Boston May 31<sup>st</sup> 1878.

Mr Yerrington Dear Sir

Yours recd? I am glad  
to hear there is something more  
coming from Levi. -

As for the black dia? I  
don't like to see it -

Your wife has not yet  
made her appearance, I  
am sorry not to have had a  
call from her.

Mr Day thinks of going  
to N.Y. on Monday and wants  
me to go with him, I don't  
know whether I shall be able  
or not.

Yours truly  
Henry D. Morse



Boston May 1<sup>st</sup> 1878

Mr Mulford Dear Sir

I rec<sup>d</sup>. your letter from Crosby & Foss, as they are not now in the div<sup>n</sup>. cutting, so they sent it to me to answer.

I can furnish the powder as per grind it for 3.00 per lb but you would have to do the grading in oil to get the different grades, should you wish and to print it but send know

Yours very truly  
Henry D. Morse,

Boston June 5<sup>th</sup> 1878

Mr. Burlington Dear Sir

Yours rec<sup>d</sup>. with ac<sup>ts</sup> sales and Cash ad, I got notice of Shards received, also rec<sup>d</sup>. of 70 for sale,

I am sorry I cannot contact the weather, if I could I would have it pleasant most of the time, Mr. Peay was in doubt this week about going to N.Y. I was not able to leave on account of some appointments with customers, had a little business Saturday and Sunday today, sent Mr. Simmons down to Montreal today, I had a very hard week's work of it - hope so - so sent him.

Yours truly  
Henry D. Morse,

Boston June 4<sup>th</sup> 1818.

Mr Gorington

Dear Sir

Your rec<sup>d</sup> bill of \$700 -  
 Burlington is bound to buy dis<sup>d</sup> at  
 his own price. But it will not  
 pay us to sell at their price.  
 You say you will buy for  
 New York does not go to 20 cents  
 Thursday - I don't think I  
 shall be able to go, but I may.  
 These shew from 145 & up  
 for 100 - all an increase of  
 another fine specimen of a 2<sup>d</sup> sh  
 must be a dark rich blue,  
~~the same as~~ but not  
 of the same shade as we  
 black a little distance off.

Yours truly  
 Henry D. Howard.

Boston June 5<sup>th</sup> 1818.

Mr<sup>r</sup> William Story

Dear Sir

Your rec<sup>d</sup>. in answer would  
 say that it is impossible to  
 give you any idea of the price  
 I would be willing to pay for the  
 lot you describe, without seeing  
 them, and even then, we don't  
 like to make an offer, the usual  
 way is for a party having goods  
 for sale is to name the price  
 they are willing to sell for,  
 if they can charge enough we  
 are willing to buy if not we  
 leave them for others to buy.  
 If you can show us the lot  
 with your lowest price we can  
 tell at once, Yours truly  
 Henry D. Howard,

Boston June 5<sup>th</sup> 1778.

Mr Harrington

Dear Sir

Your card with check of 200  
I think Mr. Doughton would think it  
cheap, you could have sold it better  
for him, others offered values which  
you describe I know well quite as  
those who have their values comparing  
have been in the habit of buying them  
of the greenhorns for less than they  
are worth, I speak of an worth as much  
as thick <sup>in the end</sup> than <sup>all</sup> other sizes in  
the same proportion, size are best  
make the cables, ropes, want to buy  
by weight, giving lot prices for the  
advantage of small stows, thereby getting  
the advantage of 25 to 50 per cent over  
the ~~others~~, ~~some~~ will find this one  
in their ~~own~~ they have ~~supposed~~  
better mind by having their lots called  
by some of these cheap buyers,

Yours truly,

Henry J. Morse,



Philadelphia June 18<sup>th</sup> 1793

Mr. Wm. Barrington

Dear Sir

Your kind letter of the 10<sup>th</sup> inst. is received & I am glad to hear that you are well. I have been thinking of writing you some time but have been so busy that I could not find time. I have been thinking of writing you some time but have been so busy that I could not find time. I have been thinking of writing you some time but have been so busy that I could not find time.

I have been thinking of writing you some time but have been so busy that I could not find time. I have been thinking of writing you some time but have been so busy that I could not find time. I have been thinking of writing you some time but have been so busy that I could not find time.

I have been thinking of writing you some time but have been so busy that I could not find time. I have been thinking of writing you some time but have been so busy that I could not find time. I have been thinking of writing you some time but have been so busy that I could not find time.

I looked them over carefully and am well satisfied that such stones as I have been selling for fine at 20 per cent more, are cheaper, he also had a list of stones on 2<sup>d</sup> Hill (Co. 7<sup>th</sup>) with a little colour and body, made and many imperfect, they were not clear & I

I afterwards asked him if he had any very fine stones and he said he had at home, but they cost high, the stones cost him 58 landed in 1793, the stones 1/4 below 50 and there were lot fine, some were imperfect, some were thick, and a small proportion very often, and he says they cannot be imported for less, so you see we have asked low enough, in a fair competition I believe we can sell as low as any one, but we cannot compete with some water which are made by those who are not paid,

as to the balance in this lot I must have it entirely to your judgment, as I am not able to recollect the quality, fine pieces are worth 60, they must be very ordinary to come down to 50 or 52 and I have seen them sold at 48 but I will give

Yours truly Henry D. Brown

100 June 15<sup>th</sup> 1878.

Mr. Serrington

Dear Sir

Yours rec<sup>d</sup> with page 39 July  
I have sent a Came pendant  
made by Deane, cost only 35  
I saw some time ago, I bought it  
and can sell it for 75, I think  
it worth cost today 125 —

I also send an Amethyst & Pearl  
neck which is very fine and cost 200  
I can sell it for 125 which I  
think is about the value of the  
pearl & Amethyst, the two pearls in  
the earrings cost 35, and 9 of the  
pearls in brooch, weigh about 2 1/2 grains  
each. The Amethyst cost 35 —

It may chafe, and perhaps  
be a little unbusiness with whom  
I bought them with other  
things if you get a card of me

Yours truly  
Theodore Morse,

I have a sent Shuman's die?  
three of which are finished, and  
and was broken by the workman  
in putting the small faces around  
the girdle, it caught the sharp  
edge on the wheel, it weighed  
2 1/4 in the rough was thin, and  
had a little flaw, (as you see),  
would not have been a very fine  
stone, I send it to have you  
show it to Shuman, then if you  
will return it to me I will make  
the largest stone I can from it,  
and pay Mr. Schuman whatever  
the damage is, tell him to make  
it as light as he can, —

I am always sorry to have an  
accident of this kind on any  
stone, but still none on one which  
does not belong to me,

144  
Boston June 8/78

Mr Yerrington  
Dear Sir

Yours order Mr May was in  
today and showed me the roughs,  
as Mr May was not here I could  
not make him an offer, he said  
he was to show them to Osburn  
as he promised Mr Smith who is  
Osburn's broker to see him here  
today, he may arrange to keep  
the matter open until Mr May  
returns, I looked them over very  
carefully and made up my mind  
that at \$4.00 they would pay. I  
think he will sell them for about  
\$5.00 — I have sent Bowman  
via just this letter, I only order  
the first — I don't think it  
would pay to cut it entirely —

Yours truly  
Henry D. Morse.

Said Retail Plympton 22 Putnam St Worcester  
there are four pieces, each 7 1/2 to each he  
wants to buy about 2 pairs

Boston June 8/78

Mr Milburning  
Dear Sir

I send you dis<sup>o</sup> today  
by express, I have made it  
entirely over, and have made a  
fine stone of it, hope it will  
be satisfactory

Yours truly  
Henry D. Morse.



Boston June 10<sup>th</sup> 78. Mr Carrington

Received June 11<sup>th</sup> 78.

Mr Carrington

Dear Sir

Dear Sir

Yours and Thos Carters

Yours note with cash to ———  
I will look over my diary and try for you to buy the lot at his price  
and find a stone which I think is for him, the parcel was sold  
will be worth as much as the lot in my office (see Mr Park says)  
Some would have been if it had not been for me, there was no change  
not have broken, to take the place  
of that one, Early's I have been here to try to get it if I recollect aright  
to ——— a stone before long or will be long they will send you the money  
to ——— and had common business to pay for it, let me be  
selling at auction today, I buy plenty for a large lot of poor quality  
——— sold to you today for the best of his all month, in market  
——— for the rough, see they will be sent to ——— some days from 75¢  
——— at my price and they will be sent to ——— mostly imperfect or blemishy,  
——— with them until at ———  
——— and they now think best to get them  
——— at ———  
——— sell some here and will send  
below price for cash, and ——— you a lot if you buy it,  
buy if not too high,

Yours truly  
Henry D. Moore

Yours truly  
Henry D. Moore

141  
Boston June 12<sup>th</sup> 1878.

Mr Harrington

Dear Sir

Your note with a sales

I enclose herewith to your order of  
for 4085. — Should there be any  
little difference we can adjust that  
afterward, as Mr Smith was expecting  
to buy them I wish you would tell  
Mr Day to say they were sold in N.H.  
I don't want him to know that we  
bought them, as perhaps we may also  
what we want, and make a list to  
sell to him, by getting some one to  
order <sup>from</sup> him that they have a lot  
for sale, Mr Day is expecting to leave  
here for N.H. tomorrow I cannot possibly  
go with him, but may send the large  
pair by him, and have him bring the  
small pair, also the <sup>small</sup> pair  
which — Sent today, pair 478 which  
is the nearest in fine skins which I  
have, — and Schumann a fine pair  
in the place of the 274 couple which if that  
is worth certainly more than the couple

Yours truly  
Henry D. Morse,

Boston June 12<sup>th</sup> 1878

Mr Harrington

Dear Sir

Your note. I don't doubt  
the quantity of couple being all right  
I only suggest it to you that  
you might write them when  
you get them, I've signed to  
the quantity I send out of <sup>order</sup>  
all is for 100 but think as the  
small alone are worth nearly that  
it ought to sell for more, than  
if you should ask 100 you would  
not get an offer of more than 75 —  
The pair stuff we have not yet  
received but hope to do so. we have  
bought the yellow skin 234 and  
Mr Day will have it with him in  
two or three days, also the large  
pair —

Yours truly

Henry D. Morse,

Boston June 14<sup>th</sup> 1876.

Mr Gorington

Dear Sir

Just recd. I suppose you  
have seen Mr Pang and the large  
diamond ring - my idea about  
the yellow stone is, to ask \$1500  
and then get the largest bid you  
can, we can sell for \$1000 and not  
lose anything. The large pair I  
should set at abt \$10,000, white stone  
at above yellow at \$3500, another  
we have near to that price or so  
get offered, I expect to see the  
single tomorrow. Mr Cook is much  
better - says business quiet &

Yours truly  
Henry D. Brown.

Boston June 15<sup>th</sup> 76

Mr Gorington

Dear Sir

Your recd. also the  
single by Mr Pang. -  
I think the single will prove  
a fair purchase, although there  
are better for perfect stones,  
the colour is very good, lots of  
small stuff, it shall try  
and lay out a lot for Esthens  
next week. - The stone which  
I offer for them low price  
I know cannot be anything  
very good at the price - if  
you can only look them over  
single you would them see -

Yours truly  
Henry D. Brown.



Boston June 18. 1798.

Dear Sir

Dear Sir

Boston June 18. 1798.

Mr Frank D. Taylor

Dear Sir

I sent you by express  
today a 250. Ring pair  
subject to your approval,

The reason of my sending the  
ring all set was, that it was  
about the size you wanted,  
I had no settings on hand to  
send you with a stone, the  
stone is a very fine one and  
I hope it will please you

Yours truly  
Henry D. Moore

<sup>250.00</sup>  
I have rec<sup>d</sup>. with me sales of Cash,  
also for 50.00 for 50.00 3.25.

I think the sapphire at 500 to match  
for my customer, I have not got a  
stone which will match the 600  
you speak of, The other I might  
match possibly if I had it here.

In regard to the dia. points I  
know what they are, and how make  
one or two, but to do that work, would  
have by far more some machinery for  
doing it, I have often thought of  
buying it, as I have had calls for them.

I need the money and will try and  
do it for him, I am glad to hear  
they are finding dia. eye diamonds,  
hope to hear of a lot being found,  
as it would benefit me as much as any  
one.

Yours truly  
Henry D. Moore

PH

Boston June 19<sup>th</sup> 1878

Mr. Garrison

Dear Sir

Your postal note? I have sent by express Justice Garrison's die also 3 for Phillip Bissings & child. I think he will say and much more. I also send a sapphire which I bought second as soon, and a diamond as possible, hope I can get it by Monday - I want your attention the portrait die? No 81 - 200 - when of 276 too 164 and no 1249 <sup>will</sup> - I have an order, and came <sup>will</sup> it to my place, and day for society - not doing at intervals, a few other customers which help out,

Yours truly  
Henry D. Morse,

P.S.  
I will examine the stone which has a flaw in the collet, and so deep that when I got it out the collet was so far on one side that I had to break the whole bottom of the stone out -

Boston June 20<sup>th</sup> 1878

Mr. Garrison Dear Sir

Your note? I have ~~sent~~ <sup>sent</sup> the ~~die~~ <sup>die</sup> ~~to~~ <sup>to</sup> ~~you~~ <sup>you</sup> ~~by~~ <sup>by</sup> ~~express~~ <sup>express</sup> ~~and~~ <sup>and</sup> ~~will~~ <sup>will</sup> ~~send~~ <sup>send</sup> ~~it~~ <sup>it</sup> ~~to~~ <sup>to</sup> ~~you~~ <sup>you</sup> ~~by~~ <sup>by</sup> ~~Monday~~ <sup>Monday</sup> - I don't think I can better about them at present, it will be quite an undertaking to get up to do them, then again I should have to take a man to do the work that is to be done on other work. I have had parties come to me several times to make them, and could not sell many to the public, about 10, say about 10 first to it.

Yours truly  
Henry D. Morse,

Boston June 21<sup>st</sup> 1878Boston June 22<sup>nd</sup> 1878

Mr. Yerrington

Mr. Yerrington

Dear Sir

Yours recd. with 200 \$ and  
 dis. from Justice Cummings which I  
 will try and return to him tomorrow  
 I telegraphed for the 3<sup>rd</sup> stone for the Sapphire is not clear enough  
 I have another customer for a finer one, although the 3<sup>rd</sup>  
 stone, I did not have one on hand of blue is very good, If I don't find  
 that I thought quite fine enough  
 but think that one is, hope it shall return within a few days I  
 get it tomorrow. If the sapphire will return it to you to sell there,  
 you have bought is fine enough I don't think it worth trouble the  
 I can sell it - Mr. Peck is administrator of the claim, it is too small,  
 and return Monday - you will get the stone to be sent, I also let  
 see him  
 him take two <sup>new</sup> stones in return one  
 of 174 spent @ the rate of 1 3/4 @ 130,  
 Mr. Peck has been tomorrow night  
 and will see you Monday -

Yours truly  
 Henry D. Morse

Yours truly  
 Henry D. Morse



Boston June 24<sup>th</sup> 1878

Boston June 25<sup>th</sup> 78.

Mr Cunningham

Dear Sir

Mr Cunningham

Dear Sir

Your order with cart<sup>ons</sup> &  
also by express the 2 boxes of sales 42 - Mr March did  
Chas. Shawman - and supplies - not pay but said he would  
and he might get his or there was a bill, I presume he  
would get out of the bill.  
Mr Park did not start paid he states will pay when the stone which  
he is paying for, as Mr Park is now cutting is done,  
did not go at all. I know Tiffany & Co don't  
by express tonight. Have not been able to sell their choice goods  
at all. Have you had any wholesale, particularly in  
any line on the large yellow stones, which are always  
got, Mr Park was hoping to sell some, I don't think I can  
a quick line with that, was pleased them when I know how  
difficult it is to find them.

Very  
Henry

Yours truly  
Henry

Boston June 26<sup>th</sup> 78

Miss Harrington

Dear Sir

Yours said If you get a cut  
off of 1000 for the large yellow  
stone sell it, although we hoped  
to get more, but a quick turn  
at a small profit will pay better  
than keeping it for a long time  
and losing interest, I know  
it is worth <sup>at</sup> 1500 — I think  
you had better sell the best  
to Dickinson — The large flazy  
stone perhaps better to sell at 100  
unless you can get more.

I don't find another octahedron  
like the one I sent Durand in  
the parcel, there are some of them  
may get some only later —  
My daughter who was in your office  
has married yesterday and has  
started off on a trip to the  
Hills

Yours truly  
Henry D. Moore.

Boston June 27<sup>th</sup> 1878.

Mr Harrington

Dear Sir

Yours said. with postal from  
L. S. K. I should settle on whatever  
plan is proposed by the other creditors.

I recd. the rough from Hadden, I  
don't know as I understand just  
what he wants done, although he  
has given quite a description, which  
as I understand is to have all the  
stone in its natural shape except  
polishing the rounded sides flat.

I may get into the making of  
three or four points whenever I have  
time to attend to it.

I have a retail order to fill  
for which I want 8 half doz  
stones fine and ~~well exposed~~  
I have them in your stock  
please send them, if not I shall  
have to buy them,

Yours truly  
Henry D. Moore.

Boston June 27<sup>th</sup> 1848

991

Mr Harrington

Dear Sir

Your rec<sup>d</sup>, with sales of \$3.

I don't care how much more you get for the lot on the yellow stone, but of an article I would throw out some few dollars here, do you have any call for small fine (fine) of hand just bought to my fine ones, this is

It was in today with 5 dia<sup>l</sup> bringing a few which were found in California, do you like them, there are a plenty there, but they are all worked out the stores, and they only look for the gold.

Henry G. Moore  
Henry G. Moore was in your  
Henry G. Moore

Boston July 1<sup>st</sup> 1848

Mr Harrington

Dear Sir

Your letters of 25 & 29 both came this morning. In regard to the Whittens stone I don't if I am able to do what he wants done, it can be that it will be at my troublesome job and hard to make a workman understand, I need the help too and find only four that I can use. The balance of the stone is being you may show the lot out at \$45. as it is all they are worth, I have quite a lot of small medals, some of it is my fine, worth \$45. I would not a \$25, will you send if you can sell it. You can receive and settle the Levi matter. I would like to go to Cal. but can't, and as of sales 1844

Yours truly  
Henry G. Moore.



Boston July 2<sup>d</sup> 1871Mr Huntington  
Dear Sir

Your note, I will show  
your circular to some of my  
bookmen they may feel inclined  
to join, I think it is a good  
thing. Mr Park don't say  
when he thinks of going out  
to see you, say before long.

I heard Smith of Cohasset  
has just bought a lot of fine  
rough in New York about 30  
tons or more. I hope  
they were extracting.

Yours truly  
Henry D. Morse

Boston July 3<sup>d</sup> 1871

Mr Huntington Dear Sir

Your note with note of  
323<sup>42</sup>/<sub>100</sub> I have sent you the  
balance of holes after taking out 5  
of them, I have changed them to  
45, but should take 40 if I could  
sell the lot, I also send you a  
lot of Mules at 36 which I know  
run finer than most of the scales  
which is sold, as I have taken out  
the poor stones which have no brilliancy  
leaving them all brilliant, hope you  
can sell the lot together.

I should like to see these holes  
at 33 they must be poor, no fine  
holes cannot be imported less than  
to us lots, fine holes for 45 to get  
about 20 percent from Burlington  
that has just returned.

Yours truly  
Henry D. Morse

155  
Boston July 5<sup>th</sup> 1878

Boston July 5<sup>th</sup> 1878

Mr Taylor

Mr Harrington

Dear Sir

Dear Sir

I have sent you by express  
three dis.<sup>s</sup> of fine quality — had a pleasant trip to Orange Co.  
The price given to you will be I think it would be well to  
subject to 10 per cent — of course, and the combination —  
returned the stone, and would New York is probably then being  
advise his keeping them or alligned you can give it to him —  
them to some of his friends, as also when I say Pearl by him,  
I can allow for them, at least, weather hot again

I think they will weigh 10<sup>00</sup> lbs — not much doing —  
and if will allow \$12.00 for both.

Yours very truly,

Yours truly

Henry D. Morse.

Henry D. Morse.

Boston July 6<sup>th</sup> 1878

Dear Sir

Yours rec<sup>d</sup>. with a refer-  
ence to Mr. Chapman's  
reply this morning -  
I think the report of Mr. Smith  
having bought 300 lbs rough  
is a mistake, as if you  
Mr. Humphrey who had charge  
of Columbia's Shop, and he says  
he would know if he had any  
rough, and he has seen that  
did not have any.

Business is quiet here  
every body is away, I managed  
to have some of the  
cleaning done from that last  
month, there are no lbs which  
require clearing, and I can fill  
up all my few tons.

Yours truly

Henry D. Wood

Boston July 8<sup>th</sup> 1878

Mr. Chapman

Dear Sir

I take the liberty of writing to  
you concerning an account which  
I have against you now, as you  
wrote to me Feb 5<sup>th</sup> of your some  
illness, and said you would cash his  
attention to the ac as soon as he was  
about again, He wrote me Feb 23  
saying that he would send me a  
copy now, it is now 8 months since  
I recd the letter, The bill was bought  
in Feb last and was a cash bill.  
We commenced our account with  
Wm. Chapman & Co and (knowing you  
to be, and) presumed when your illness  
discontinued you that, backed him with  
funds to continue the business, hence  
he continued the credit, and was sorry  
to accommodate him as far as I could,  
this delay causes me some anxiety  
and I would like to know from you  
just the situation, and also when I  
can expect a settlement, I wrote on the  
1<sup>st</sup> July 1<sup>st</sup> and wrote a few lines on the bill  
and have not heard from him since long.  
Henry D. Wood.



Boston July 8. 1848.

Mr. Birmingham

Dear Sir

Yours no. also a violet  
and by express the diamond & two  
young Harry and Brown diamonds  
I don't care to buy the diamonds if I do not  
as it would leave you to make it  
fine than it would be to get them and  
some believe we could get one 150 for  
doll for it, as you see it would be a  
losing game, I will cut it for them  
if they wish, Tell them I can improve  
the 174 at the cost of 1000 shall not  
have to make it over entirely, but say  
14 to 16 — I don't care to see the  
stone of Mr. Clark if it is imperfect,  
it was a customer for a fine stone  
about that size which I hoped to  
see my stock, neither but again  
today. nothing doing in business

Yours truly  
Henry D. Moore.

Boston July 9. 1848.

Mr. Moore.

Dear Sir

I have been working on  
your dia. most of the time since  
you left it, the flaw was much  
deeper than I expected, I have  
taken the table down to get the  
flaw out, and cut the girdle away  
to enable me to raise the gourd  
so as to get brilliancy, it is now  
a round stone of 2 1/2 and the  
flaw still shows in one of the stars  
and I have tried to make all the  
possible facets which may take to me  
how the light, it will be a sharp  
specimen stone, but still the flaw  
shows, I don't dare to do any  
more for fear you will think I  
have unnecessarily sacrificed light,  
a person may or a third hand judge  
out as to what a stone will  
boon to get out a flaw, still be  
mistaken, perfect stones are now  
appreciated — Please to return the  
two dia. as I have a customer for one.

Yours truly  
Henry D. Moore.

Boston July 9<sup>th</sup> 1878

Mr. Fenimore Dear Sir

Just now you can order  
the diamonds to be returned.

I am afraid I will not be able  
to supply you with diamonds, I have  
had several of fine quality,  
but I have seen in the market  
that you buy, all have not yet  
been made in this country, and  
don't know as I can do it.

I do the diamonds which I  
could look for you, but I  
am very short of orders of fine  
quality, have some calls almost  
every day and I cannot supply  
them, I shall have some in the  
last lot if you wish to order as I  
can get them done, they are very  
white generally -

Yours truly  
Henry S. Morse,

Boston July 9<sup>th</sup> 1878

Mr. Wm. L. G. Dear Sir

I have and the dear  
I suppose I must be  
appreciate I hope you will  
be pleased with the I think  
of my hand some

I trust it will arrive  
safely I have a receipt  
from the office on

Yours very truly  
Henry S. Morse,

Boston July 11<sup>th</sup> 1878.Mr. Huntington  
Dear Sir

Yours recd. with ex. 20.  
I still have hope of finding  
that fine Sapphirine sometimes  
Taylor Brothers sometimes get  
a few, also Randal, Davenport  
& Smith & Hodges, I hope you  
may find a customer for the  
Cannes & Amethyst set, you see, I  
think them ~~very fine~~ — I also  
want to see the best of pearls  
to clean the lot. —

Yours truly  
Henry D. Morse,

Boston July 12<sup>th</sup> 1878.Mr. Huntington  
Dear Sir

Yours recd. with ex. 20.  
I'm sure about the Sapphirine  
your quality will not sell,  
I believe the sea from Fay  
cannot make it at any price,  
it is full of knots, This ind.  
Sapphirine I also return for you  
to sell them, as I have never  
before had, I also send back the  
Sapphirine set & ring as of course  
I will not sell it, you may be able  
to sell it though, I was surprised  
to hear of the dissolution of S. H.

Yours truly  
Henry D. Morse,



Boston July 13<sup>th</sup> 1771.

Mr. Livingston Dear Sir

Yours are well & I think you better like the same, Amethysts & white topaz, as I think your opinion of selling is better than mine, I shall break up the Amethyst and if I cannot sell it for 100 as I think it is worth that for the stones and gold, If the best don't sell I can give it up for powder, as we use a considerable in our shops, I have had some of the cheap stones you speak of, but will sell them here as fast as they come in, I will do my best on Lyons Honey's stones, I return today Monard's stone with bid, I ~~will~~ try my further in trying to get out the flint, it has cut it out since and the flint still to be sent, but it is a specimen.

I don't want the Agamemnon, the one you sent with it, also and you a dozen of Opals to sell for me, I bought them - in circulation, they are Andalus Opals and I don't care to hold them long for fear of their cracking, if any cracks appear put some oil on them I think Plumb could burn them as well I should sell at 60 but I think they are worth 500, the large round one is worth that, if you can

Truly Yours  
Henry S. Howard.

Boston July 13<sup>th</sup> 1771

Mr. May's Dear Sir

Yours are well. I am always willing to exchange my diamonds for a larger one and other the value subject less paid, I will not the stone as soon as I receive it. I hope you may be able to sell the other, I can and will gladly enable the ring which I sold you if you wish.

Yours very truly  
Henry S. Howard.

Boston July 15<sup>th</sup> 1848.

Mr Yerrington Dear Sir

Your order will be sent.  
 The price for cutting in Europe  
 varies from one to two dollars  
 others who do first class work  
 will probably be in tomorrow and  
 it will then give him the same.  
 I think the specimens of diamonds  
 we have are good enough  
 for most business.

Yours truly  
 Henry D. Morse.

Boston July 16<sup>th</sup> 1848.

Mr Yerrington Dear Sir

Yours note? Such a lot of  
 sapphires as you describe may be  
 cheap or dear, it is risky buying  
 such a lot, as you cannot tell how  
 they will turn out, The 3<sup>rd</sup> stone  
 of Taylor's might suit if the color  
 was all right, the customer I  
 now have don't care for shape as  
 much as for colour and brilliancy,  
 my customer will not buy anything  
 but a first class stone.

I have a small lot of pink  
 pearls, American, not like those  
 you sold, but handsome and  
 can sell them cheap.

Yours truly  
 Henry D. Morse,

Boston July 27<sup>th</sup> 1878.

Mr Greenington

Dear Sir

Your note with the three yellow dials? which you marked (Copy) I don't call them (Copy) yellow, they are a dirty greenish green, the price is too low for the shade of yellow not very desirable, if you were to see a good canopy yellow side of these you would see the difference. I shall wait and return them tomorrow or next day with some prints I also see Schumann's of 25<sup>th</sup> - 11<sup>th</sup> St. N. & 12<sup>th</sup> St. N. & 13<sup>th</sup> St. N. & 14<sup>th</sup> St. N. if you think there is a chance of its selling me. The dial you speak of 1<sup>st</sup> of 300 ought to be five at 300 to 400.

Yours truly

Henry L. Moore

Boston July 18<sup>th</sup> 1878.

Mr Greenington

Dear Sir

Your note with \$165.00 - I have sent the lot of Pink pencils you may make the price to a sum <sup>not less</sup> but rather than not sell will take 35. as I believe in turning goods quickly, you can best judge of your customers and charge accordingly - As regard to the price 2<sup>nd</sup> the price seems to me very high and I think I could find a way of my customers who would appreciate it enough to pay such a price. I think it is hard to get material I believe see it, and if I had it I could not get as much here as you can in N.Y. I shall send you the three green dials today,

Yours truly

Henry L. Moore.

P.S.

The Music's Cutting Co. has sent me two big boxes, one at 15<sup>th</sup> St. at 15<sup>th</sup> St. I shall return the cheapest ones today, and write you to pay for the others and see if they have given you a receipt. If you cannot get them here



Boston July 19<sup>th</sup> 1878

Mr Cunningham

Dear Sir

Your note with sapphire  
 & Dia. ring, the sapphire is not  
 fine enough in colour or brilliancy  
 and it is also imperfect, I think it  
 is best to wait until I come on  
 and not trouble yourself any more  
 about it, as it is impossible to give  
 any idea of what I want, I must  
 see a stone myself, my customer  
 having seen the stone which came  
 from Tiffany, and says if I can get  
 another as fine he will buy it, and  
 it is no use to show him anything  
 below it in quality, it was expected  
 to be in N. Y. next week for a confer-  
 ence of the weather gets a little cooler,  
 my daughter will probably be with me  
 I have no special business but thought  
 another day had no business —

Yours truly

Henry D. Morse

Boston July 20<sup>th</sup> 1878

Mr Cunningham Dear Sir

Your note I would advise  
 selling the rough to buy \$1.50  
 if he will not pay any more —  
 I had a few roughs, but if there  
 is any one prettier than the best  
 to buy them, The Mountain City Co.  
 near St. Charles St., are particularly  
 keen about it, they charge more for  
 what stands to me a retail price,  
 although I don't prefer to be a judge  
 of that kind of merchandise, and it  
 may be of an extra quality and the  
 wholesale price, if I see nothing on

It is my intention to go to visit  
 about the middle of next week, and  
 spend one day in N. Y. only, then  
 take a bit of the north side to Albany  
 the next day, you have bought that  
 large lot of Dia. jewelry pieces I find  
 your stone exactly, I am very glad  
 to see what I can get for them as  
 they are, and if I cannot get enough  
 shall back them up — an paid between  
 5 or 6 thousand dollars for the lot —  
 you shall have whatever is there  
 for to H. D. Morse,

July 26 1878

Mr. Charles F. Johnson  
Dear Sir

Your wanted enclosed  
\$2.50 for which I send enclosed  
one karat dia<sup>d</sup> powder.

Yours truly

H. D. Moore  
47 N. B. Row

Boston July 27<sup>th</sup> 1878

Mr. Worthington Dear Sir

Yours note with cash  
statement of arriving home one  
Saturday, had a very pleasant  
time, Henry is here is a great  
sight, had a delightful sail  
up the Hudson river.

I am sorry to hear of the  
accident you were met with, but  
hope he may get it at all right,  
if by some it will soon be  
all right again, as a broken bone  
is not as bad as a severe sprain.

I recd. the ~~note~~ <sup>note</sup>, and have  
written to my customer who is out  
of town, hope to be able to show  
it to him in the course of a few  
days - Hope to hear of "Columbus"  
calling this date for a good price.

It will seem Widdow's die the  
first opportunity

Yours truly  
Henry D. Moore.

Boston July 27<sup>th</sup> 1776.

Mr Harrington

Dear Sir

Your rec<sup>d</sup> of the 20<sup>th</sup> inst  
you have got the two boxes from  
March. I don't think it will be  
him hand them again as to the  
price, as I can do better with them,  
I did not agree to any price less than  
£12 for the four cutting over a stone,

I shew'd the stuff to my  
Customer and he says it is not as  
dark a colour as the one he wants  
to match, still you had better see  
if Hozel will not send that stone  
for the cash - I presume the price  
you'd want to be subject to £12 for it also  
for Cash, - I shoud have the my  
best Cash price, and if you'll do  
my best to make a sale for them,  
I would like to see a sample of  
the Carbons you speak of - I never  
have heard of its being found in America.

Yours truly

P.S.

Send me drawing

No 172 writing 4716

H. Murray, Esq.

Boston Aug 1<sup>st</sup> 1776.

Mr Harrington

Dear Sir

Your rec<sup>d</sup> with a sales and  
the two dir<sup>s</sup> from March by express,  
I hope I shall be able to sell  
Tilvont a little this time -  
Have been expecting Plumb to expect  
sales on the spot -

Not much doing - hope you  
will get a better price on the spot.  
Yours Respects &c

Yours truly

Henry D. Moore,



Boston Aug 2<sup>d</sup> 1878.

Mr Gerrish, Boston Dear Sir

Your note with page 48  
 Sales, Mr Pack makes for \$1 K  
 13.53 - Mr Pack did make a mistake  
 in the bill, he added the price  
 and I told him it was wrong it  
 to be the price for cutting the stone  
 he purchased me \$10 per lb - I will  
 send corrected bill, I have a small  
 Roman will prohibit or, sent of that  
 stone when the scabrous show the  
 most for less as I told you I cut, -  
 but to prohibit it all over and make it  
 a fine stone with one \$10 per lb -  
 one of our bills in Roman will do it  
 any less - I am glad you put me  
 on that suspicious case, I will  
 be on my guard - I enclose herewith  
 a check for the difference, I will the  
 other stone and I hope to sell it.

Yours truly  
 Henry D. Morse

Boston Aug 3<sup>d</sup> 1878.

Mr Smith Dear Sir

I have sent by the  
 Adams Express Co. a package  
 containing clean, dia? which  
 is the result of the only dia?  
 left with me to be cut -  
 one of the stones being very flinty  
 crumbly, consequently the loss in  
 cutting was more than usual,  
 The green stone which I cleaned  
 came out white, the coloring  
 being on the surface, I have  
 enclosed the prices which were  
 cleared off, and have charged you  
 on the weight after cleaning, which  
 makes the bill \$85 instead of \$95  
 as I told you, hope they will  
 be satisfactory

Yours very truly  
 Henry D. Morse,

Boston Aug 6<sup>th</sup> 1844.Mr. Whittington  
Dear Sir

Your order of 20<sup>th</sup> inst. for  
Magnesia, readily here met. I succeeded  
in getting the better part, but last  
part of rough, although it was  
difficult to find them fine from that  
last part and very flaky - but  
the colour was good. I will see what  
I can find for specimens, I doubt  
if I shall do much with Titman's,  
he wants to see an order to buy  
my chert, he said he had bought a  
lot of my good white sand 3 lbs and  
a few for 50 he said. I would like  
to have seen them, if I had seen them  
(in my opinion) I should have considered them  
only worth at a fair price for the quality,  
as that has always been my opinion in  
all such cases.

Yours truly  
Henry D. Morse.

Boston Aug 7<sup>th</sup> 1844.Mr. Whittington  
Dear Sir

Your order with order of 5<sup>th</sup>  
for 2 lbs. Titman's will buy about  
but the quality will be in keeping  
with the price, I don't think he  
appreciates the goods - I have a  
bag of about 40 lbs. white, but  
imperfect stone, from 4 to 10 lbs  
I hope to get an offer from  
him, when he returns here, if such  
I will send them to you to try, also  
some of the same kind of  
sandstone and his quality. I have  
also some more of the same quality  
in stock, when I  
have them, he has some small  
specimens my fine 40 lbs per lot -

I have a little more of which is of the  
fine 40 lbs and some of the same quality  
which I want you to see to it and  
will let it at.

Yours truly  
Henry D. Morse.

Boston Aug 8. 1878.

Mr. Young

Dear Sir

Your note of am glad you buy  
is getting along so well,

No matter how much Mr. Hodge  
says about the prices, of how we  
shall in my own mind but I  
could complain the lot he will for the  
same price if I could see them, all  
this lot is to bear you down in your  
price, they are advancing in prices  
and I don't propose to sacrifice any  
of our fine skins, they will keep,  
I am always willing to sell at the  
price which others who are in fair  
competition will at, if the qualities  
compare, but I should want to  
make the comparison but I am  
be satisfied, I will not take any  
stock in what the highest way  
most of my hands will be off on making  
the balance of this month,

Yours truly

Henry D. Morse.

Boston Aug 12. 1878

Mr. Young

Dear Sir

Your note with Cart. no.  
I have sent you by Tom Pray a  
little lot of fine English and some  
American Skins, which are the  
choice of all my stock. No 201  
is not quite up to the others as  
of how would a lower price. —  
Now for a better is as far as you go,  
the other was the selection of the  
other lot sent to No. 206. I think if  
you could then see the lot together it  
would be a good thing even in the fur  
bills, but the other fine lot ought to  
bring a good price, I have given you  
the price for these American Skins,  
but you may be able to give more,  
I have quite a lot of skins from  
No. 201 which are not the best  
quality good, if there should be any  
customers for a lot of such skins I  
can make up a parcel —

Yours truly

Henry D. Morse.



Boston Aug 14<sup>th</sup> 78Boston Aug 16<sup>th</sup> 78

Mr Chestington

Dear Sir

Yours rec<sup>d</sup> with pag 47  
 about buying the stones for 9<sup>th</sup> you  
 can be sure they are fair —  
 Howler man told me yesterday  
 that he could not find the stones  
 of fine quality in New York to sell  
 there less than 100 — and extra  
 fine picked from his parcels he  
 changed 100 to 105 and could not  
 sell less, he showed me a bag of the  
 which he considered my choice & so  
 by the lot, some are worth 100  
 some 105 and some 110 — I did not  
 even come about as a lot, there  
 has not one really fine stone in the  
 parcel, the Clarke's lot of 20 stones at  
 105 of all fine in chips, but I think  
 if you were to look them over carefully,  
 you would find it only a fair price, as  
 some worth but worth 115 or 120 while the  
 best to others at 90 or 95, the buyers always  
 quote lot prices and want to pick the fine  
 at that price, I and try out a fair lot at  
 105.

Yours truly Henry D. Morse

Mr Gorington

Dear Sir

Yours rec<sup>d</sup> with pag 47  
 about buying the stones for 9<sup>th</sup> you  
 can be sure they are fair —  
 Howler man told me yesterday  
 that he could not find the stones  
 of fine quality in New York to sell  
 there less than 100 — and extra  
 fine picked from his parcels he  
 changed 100 to 105 and could not  
 sell less, he showed me a bag of the  
 which he considered my choice & so  
 by the lot, some are worth 100  
 some 105 and some 110 — I did not  
 even come about as a lot, there  
 has not one really fine stone in the  
 parcel, the Clarke's lot of 20 stones at  
 105 of all fine in chips, but I think  
 if you were to look them over carefully,  
 you would find it only a fair price, as  
 some worth but worth 115 or 120 while the  
 best to others at 90 or 95, the buyers always  
 quote lot prices and want to pick the fine  
 at that price, I and try out a fair lot at  
 105.

Yours truly

Henry D. Morse

I bought a blue stone of 2 lbs  
 which I am going to make a fine  
 10<sup>th</sup> out of it — will send it to you  
 when done,

Boston August 14<sup>th</sup>

Mr Whitford

Dear Sir

I sold Dr Chamberlain  
the dia: ring at 1/2 and  
sent it to your address last  
Monday at his request, as  
he said it would be your  
Commission to him to pay you,  
and you forward the money  
to me but your Commission

I have been expecting some  
day to hear of its safe arrival  
and was expecting the check  
blow but now have some

and Ollie

Yours very truly  
Henry D. Morse

Boston Aug 16<sup>th</sup> 1778

Dr. Fenwick Dear Sir

Your letter of the 13<sup>th</sup> is at  
hand, in answer write say  
that I have three very large  
fine stones, either of which  
I can sell you cheap for  
Cash - but don't care to make  
an exchange, Our stone of 17<sup>cts</sup>  
is pure white and nearly perfect  
very brilliant and spreads  
the finest stone in this country  
the next was cut to meet the  
eye just described, it is just  
very slightly off color price 15<sup>cts</sup>  
the next is a superb yellow  
stone of 23<sup>cts</sup> very brilliant and  
perfect, well spread, price 15<sup>cts</sup>  
the prices given are much below  
what we have been asking for  
them.

Yours very truly  
Henry D. Morse

Boston Aug 16<sup>th</sup> 1778.

Mr Greening Dear Sir

Your order will be of 7<sup>th</sup> Co. in  
New England and have seen a  
small lot of such as we think  
I think is cheap enough for it,  
but after seeing your list on  
32 sheets get a dash off of  
30 of sheets will, but it will  
pay at that price, I have also  
sent the two stones which I  
bought about yesterday, also a  
backless out of the lot of which  
had bought, it seems to realize  
you, so you had better not  
and see what you can get, I think  
of this one full of will send you  
it to you of these parties the  
least cheap miles.

Yours truly  
Henry D. Thoreau

Boston Aug 17<sup>th</sup> 1778.

Mr Greening Dear Sir

Your order Mr Peak and I  
both thought the 7<sup>th</sup> perfect, however  
I sometimes wanted a small flaw,  
still I cannot think it strong enough  
to injure it much, I looked over  
my 12 stones and can get 8 or 10  
by taking one or two out of each lot  
which I don't want to do unless I  
could sell the parcel which I select  
together as they would say in quality  
and if sold separately & not all  
which passed they belong to me.

I ordered 100 copies of a book to be sent  
about among the Society members in  
your system, I presume you can  
circulate 200 or more among your  
customers South West.

Mr Peay has not arrived yet,  
or rather I have not seen him,  
Nearly all my hands will be off on  
vacations for the coming two weeks.

Yours truly  
Henry D. Thoreau



1721  
Boston Aug 20<sup>th</sup> 1878

Mr Livingston

Dear Sir

Yours on? Mr Binsingers offer dont  
come up to what I paid Cash, and  
would be willing to buy some of the  
same sort. I think I ought to get  
\$900 for it. Try Albert on it.

A man who is travelling in the West  
places was in town, he showed me his  
stock, a lot of 14 stones at 90, they  
were white but very badly cut. Not  
one after five stones in the lot.

My 2<sup>d</sup> 75 and about the same class of  
stones, under 36 & 45, the 36 was  
no better than those I sent you at  
L. says did not see at higher in  
Canada. I don't understand why  
they charge your money in West the  
they charge here in Boston for the  
wester papers, at around 100 for 75.

I was away yesterday down in the  
harbour so did not write, Mr P  
was in on Monday we are out  
together but expect some soon

Yours truly  
Henry D. Wood.

Boston Aug 21<sup>st</sup> 78.

Mr Black

Dear Sir

Your letter of yesterday is  
recd. with ok for 71.75 in enclose  
herewith receipted bill.

I in regard to the exhibition,  
we have no objection to loaning you  
a few stones to exhibit if you will  
let us know what you want.

Yours very truly  
Henry D. Wood.

Boston Aug 21<sup>st</sup> 1851.

Boston Aug 21<sup>st</sup> 1851

Mr Gerrington Dear Sir

Your order I have sent  
a pair of the pair on hand  
the largest pair is 5 1/4  
Claws - all sharp, all set, -

I was not aware that the  
lot of stuff we bought our  
stone in N. Y., but it must have  
been by your report, I should  
think some of them fine &  
by the weight, I have another  
hundred \$1000, Brackets 750 Brackets  
at \$50, Brackets 600, and a chest  
containing silver & steel - some, &c.  
I Brackets - of poor quality - and  
a cross of the same sort \$150.

Yours truly  
Henry D. Morse.

Mr Gerrington Dear Sir

Your order I have sent you  
the stones 10 1/2, they must be sold all  
together, as they vary very much in  
value, say from 80 to 120 per lb.  
Each 100 lbs. 100, You will find  
them better cut than others I think.

Hedges was in town and I let him  
take a Bracket 32 Brackets from the  
lot which the mistake was in, if he  
cannot use them he will send them  
to you - He says he has sold his largest  
stone with a pair of E. Kings, the E. K.  
were good but he did not tell me  
how much he got for the large stone,  
but says he got his price which he  
asked. He, I mean wants to try on our  
three large stones, I told him if he had  
a customer with prospects of selling you would  
let him have them, price I gave him was  
12000. 3500, 1500 each, he thinks he can  
sell the yellow one without doubt, and  
as there are no others to compete with he  
thinks there is a fair chance of selling the  
others, I have not seen Mr. Hedges & don't  
he came from N. Y.

Yours truly  
Henry D. Morse.

Boston Aug 23<sup>o</sup> 1778

Mr. Bancroft

Dear Sir

Our lowest price here always  
 been 1500, till we this morn was  
 first with the value 2000. I  
 paid 1000 for the rough stone  
 There are two parties with I  
 was trying to negotiate for it,  
 I have held my price 1500  
 I had another stone similar  
 to this one, a little heavier but  
 thick and a flaw in it which  
 I sold for 1300 it was not near  
 so handsome a stone as this  
 one, this one is the finest yellow  
 stone I ever saw, I could not  
 have a less price, but if any one  
 of the parties offer me Cash any  
 near my price, I may accept.

I can furnish a 7 lb stone for  
 30 (fine) - good one for 24 to 26.  
 Can't deliver any, I cannot furnish a fine  
 one as cheap as it can a day?

Yr very truly  
 Henry D. Miner

Boston Aug 23<sup>o</sup> 1778

Mr. Worthington

Dear Sir

Your note with respect to  
 it don't think it worth pay to cut  
 this rough die; if you can will them  
 for 40, I don't see how I can afford more  
 than 15 for them as they could not  
 pay to make at a larger price, and for  
 cutting specimens I never have been  
 able to obtain one so well and hard  
 of ten sold them at 25.  
 The 17<sup>th</sup> no 179 of the old was perfect  
 if it is not the impurification must be  
 small enough to require a microscope  
 or some very powerful glass to see it.  
 Mr. King gave me that carbon you sent  
 this morning, it is not carbon but I  
 am not minutely enough to tell just  
 what it is, but I believe there is no  
 value in it. As for selling carbon  
 I don't think it pays, as there who deal  
 in it will sell for 50 to 100 per, and when  
 I had 100 I gave it up long ago.  
 If I should give an order for a 10 lb one and  
 think so etc. I will fill the order if I can.

Yours truly  
 Henry D. Miner



Boston Aug 24/78

Mr Gorington

Dear Sir

Your order will pay 50  
 dollars, also paid the by Express —  
 I expressed by looking the seal  
 your will, never realize, as I  
 suppose you do them —  
 If your own will there then do so;  
 otherwise send them on and we  
 are all one of that size, I think  
 there must be a scale for the Arch-  
 duc to parties who would pay better  
 than Hedges, as to the large ones  
 don't interfere with Tiffany if they  
 had a fair chance of selling —  
 I told Adams that they were there,  
 at least — — — in Cincinnati  
 Dr Donagan is who wants to buy the  
 yellow stone, I showed him 100. He  
 says Mr Patton is partner offered  
 him this round stone for 50 pcts.  
 I told him that I did not know  
 the man, but the least price I could  
 stand was 100, but might accept  
 an offer of my nice this price.

Yours truly Henry D. Morse.

Boston Aug 26<sup>th</sup> 78

Mr Gorington

Dear Sir

Your order with 50 cash  
 and sales, you had better send  
 another bill to W. C. Plympton and  
 to just him to form the acct.

I have sent you that fine stone  
 today, I sent it hoping to get out  
 a small flaw in the quartz and  
 one under the quartz, but they are  
 too deep to come out without  
 reducing it too much, it is a  
 splendid stone, and I hope you  
 will make a quick sale at a  
 good price, I billed it at 250  
 but hope you may get more for  
 it, I also sent some 20 pcts for  
 cabinet specimens @ 2.50 I have  
 sent a 4 lb stone with an  
 impure part in it, otherwise a  
 fine stone, I cut it down  
 from one of 4 lbs of 250 pcts  
 but are you 1000 sold it, I have  
 a lot of 2000 cheap ones. Can you  
 sell them, how does Adams get  
 on with my order?

Yours truly Henry D. Morse.

176  
Boston Aug 27<sup>th</sup> 1778.

Dr Bonaparte

Dear Sir

Your letter of the 26<sup>th</sup> is at hand. The Large Yellow Stone of 23 $\frac{1}{4}$  is in New York in the hands of my Agent there

Mr J. D. Harrington of Broadway.

He has two parties that seem he has hoped to sell the stone, but has not yet reported a sale.

I have written to him, also have enclosed your letter, and instructed him to send the

your address C. O. D.

he has not had a better offer, you can inspect the stone,

and if it is not what is represented we will refund the money, if we are notified

within 24 hours — or by mail as soon as you may truly

receiv. &

Henry C. Powell

Boston Aug 27<sup>th</sup> 1778

Mr Harrington

Dear Sir

Nothing rec<sup>d</sup>. I enclosed a letter from Dr Bonaparte offering \$12.00 for the large yellow stone if it is what I have represented, now unless you know of a better offer, you had better send it to him C. O. D. and I will write to him to that effect, I should think Tiffany & Co would pay more for that stone, however he think it best to sell now rather than to hold it a long time for a less price.

Yours truly  
Henry C. Powell.

P.S.

My representation of the stone was a fine rich yellow stone, well exposed perfect, weight 23 $\frac{1}{4}$  lbs and I thought the handsomest yellow stone in the country.

Boston Aug 28<sup>th</sup> 1878.

Mr Yerrington

Dear Sir

Yours no? I don't care about buying any lots of Rubies or emeralds, as there is no advantage in it, I prefer to buy only when I have an order, they are seldom called for, and when they are, they want the very finest stones, which I can pick up, I telegraphed you to send the stone, as I think it will be as described, except the weight which is 1/2 less, as I gave the weight from memory, but have written to him today about that.

A Mr Mays would run for rough common crystal (diamond), for specimens, I referred him to you, told him you had all these.

Yours truly  
Henry J. Moore

Boston Aug 28<sup>th</sup> 1878.

Dr Bonaparte

Dear Sir

As regards to the weight of the large stone I trusted to my memory, but upon referring to my book find it was 23 3/8 instead of 23 3/4 however I don't suppose that will make any difference, as that was given for the stone, but I admit I stated 23 3/4 - I think you will find it all right and satisfactory in every other particular.

I forget to write you about the various sapphires  
Siam - ~~price~~ - <sup>price</sup> 1 1/2 per @ 125 per ct  
others for 50 - 25 - 15 - of poorer qualities  
I have but one fine ruby which weighs 1 3/4  
at 125 per ct. Can furnish a fine pe-  
dler for 50 - for the stone, I don't keep  
a very large assortment of colored stones,  
but buy them as I have orders.

Yours very truly  
Henry J. Moore



Boston Aug 28<sup>th</sup> 1878

Mr Blake

Dear Sir

Will you mind if I can spare  
you some of the die<sup>s</sup> for your  
exhibition, and will look over  
my stuff and see what I can  
find when you come down on  
Saturday or Monday

Yours truly  
Henry D. Morse

*[Faint, mostly illegible handwritten text, possibly bleed-through from the reverse side of the page.]*

Boston Aug 29<sup>th</sup> 1878

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup>. with page 51609  
I am glad to see you can sell the  
fine mules at a fair price, as I  
have some more which I can send  
you before long. Mr Peterson and  
his brother, I sold him some 36  
lbs of imperfect skins @ \$40 each,  
he wanted some 1/2 skins of fair  
quality, which I told him I  
had sent to you, he says he  
is going to spend two weeks in  
hunting about here, but when  
he gets ready to go, he may buy  
three 1/2 skins, and perhaps some  
of those set goods to take with  
him, he seems disposed to buy of  
me if I only have just what he  
wants, but he wants to buy a book  
like any one else,

Yours truly  
Henry D. Morse

Boston Aug 30<sup>th</sup> 1878.

Boston Aug 30<sup>th</sup> 1878.

Mr Yerrington  
Dear Sir

Mr Yerrington  
Dear Sir

Yours said, I don't collect  
 about the perfect of the  
 Stone but from its colour &  
 brilliancy considering its bulk  
 worth the price, absolutely  
 perfect is a bit impossible,  
 and if that is demanded, you  
 will find such a stone they ought  
 to be willing to, buy much more  
 than they are, I don't get one  
perfect specimen in 20 of the  
 finest goods I have, I consider  
 a stone should command a high  
 price when one colour, cutting,  
 and brilliancy are first class,  
 (although with a glass you may  
 discover some slight imperfections)  
 they are certainly worth more  
 than perfect stones, without the  
 other qualities, for fault  
 J. M. Morse

Yours said If the lot of the  
 stones are considered so very high  
 I think I had better put them  
 down into the lot, as I can get  
 much more by selling them high  
 than any other stone in the lot  
 which I have I can sell here  
 at wholesale for 75 to 125 per lb  
 and the price will bring out 75  
 to 80 and we shall have a lot of  
 single cut out which will cut  
 74 & 80 stones, and in a few days  
 we can send you some.

The 50 to Mr Hayden & all right  
 I am glad to hear Tiffany & Co  
 have a prospect of selling these  
 large stones.

Yours truly  
 Henry A. Morse

Boston Sept. 3. 1878

Mr Youngman Dear Sir

Yours and, with our best  
 You say about aspects & treat  
 Patten at your office, I suppose  
 they want to see if they cannot  
 get a commission out of the stone  
 stone, if they do, you can say the  
~~stone~~ stone directly with itself,  
 and he maintains in one of his letters  
 there would be no commissions  
 to be paid, that the offer was  
made see cases if they could take them

If the weight you mention is on  
 your stone and free from knots  
 I would make it for \$10 per lb.,  
 I hope you will make the best

use than the others, do you hear  
 anything from David & Rogers on the  
 set goods, or get any better offer on  
 the buckhead,

Yours truly  
 Henry D. Morse.

Boston Sept. 3. 1878.

Dr Bonaparte Dear Sir

Yours paid notifying me that  
 you had returned the stone,  
 also a letter from my agent saying  
 he had rec'd it, my only regret  
 is that I had to pay 3.50 expenses  
 for nothing, I was surprised at  
 your returning the stone on account  
 of the slight difference in weight,  
 which I explained to you how it  
 occurred, it was too trifling to talk  
 about when when the stone was  
 sold for about half its value,  
 but as a matter of business I  
 should have allowed you the  
 difference, which would have been  
 about \$13 if you had requested it  
 however it may be to our advantage  
 as I am confident I can obtain  
 a much better price for it,

Yours, very truly  
 Henry D. Morse.



Boston Sept 4. 1878.

Boston Sept 3. 1878.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> also 12 dia<sup>s</sup> by express  
and ck for \$500. I rec<sup>d</sup> a letter from  
Dr Bonaparte saying he had returned  
the stone on account of the short  
weight, I think Mr Padden persuaded  
him to return it thinking he might  
buy it less for him and make a cm<sup>n</sup>.  
besides, but he will find he can't,  
but the price \$1500 again, it is cheap  
enough. If Dr B sends \$1200 cash  
less the difference in weight which  
is about \$12.00 he can have it, but  
"no less". The offer from Mr Clark  
has too small — it hope to have  
some 44 & 46 in a few weeks. —

J<sup>r</sup>  
Henry D. Morse,

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with ex<sup>ts</sup>.  
I am glad to see my opals sold,  
I should like to see the fair  
Sapphires of Norway if they are to  
be had soon perhaps they will  
bring it on, I have no customers  
for it just now.

I am trying to get a report in the  
Market is fair & if I succeed I  
may want those large stones to  
offer, provided they are not  
sold, or likely to be at once,  
but, must do just now.

Yours truly  
Henry D. Morse,

Boston Sept. 5<sup>th</sup> 78.

Mess<sup>rs</sup>. Wm. S. Hooper & Co

Dear Sirs

Your of yesterday is rec<sup>d</sup>.  
 I telegraphed you as requested,  
 I am not willing to back  
 those articles up at present.  
 I bought them as they are  
 and must sell them soon.  
 I should think with your long  
 experience you could judge near  
 enough of their value to buy  
 them as I did, I have already  
 had a much better offer by the  
 Karat here,

Yours very truly  
 Henry D. Morse.

Boston Sept. 5<sup>th</sup> 1878.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup>. I have no rough  
 to sell at present,  
 Hooper submitted an offer  
 on that stuff of 27 per cent  
 he keeping the gold & roses.  
 I have written him that I  
 cannot back it up at present  
 and if I did could get much  
 more here, I think Phunt  
 could sell them as they are  
 so as to show a profit for  
 us,

Yours truly  
 Henry D. Morse.

Boston Sept 6<sup>th</sup> 1878

Messrs. W. &amp; M. S. Hodges &amp; Co

Dear Sirs

I rec<sup>d</sup> your telegram  
and could not help smiling  
at the liberal offer you make.  
The offer will have to be largely  
advanced before it could consider  
it, if you don't find a better  
customer soon send them to  
Mr Garrison

Yours very truly  
Henry D. Morse,

Boston Sep<sup>r</sup> 6<sup>th</sup> 1878

Mr Garrison Dear Sir

Yours rec<sup>d</sup> with page 53 Sales  
I have got the space to exhibit  
diamond cutting, and I am going  
to exhibit diamonds. I want the  
large yellow stones and the other  
slightly off which Tiffany have  
with the white ones, presuming  
they have a chance of selling  
the white ones we can have them  
with them, I shall also exhibit  
the collection of ~~yellow~~ colored diamonds  
as it will be quite an attraction,  
also some rough & cut diamonds and  
the diamonds in the making, send the  
stones tomorrow, Hodges telegraphed  
an offer of \$1100 for the three pieces  
which I asked them \$2100 for,  
a liberal offer for them

Yours truly  
Henry D. Morse,



Boston Sept 9<sup>th</sup> 1878.Boston Sept 9<sup>th</sup> 1878.

Mr Worthington

Dear Sir

Your note with two large  
 die? by express, and one by  
 I have not got any more cheap  
 under just now, I have some ~~few~~

It happened you might see  
 the 4th store for you if you  
 could not get more, I know the  
 flour is objectionable, still it is  
 a fine store,

Yours truly

Henry D. Moore

Mr Worthington

Dear Sir

Your note with draft of  
 \$250 also says 54 Sales.

The price on the lot of Hedges  
 1870. Don't know —

Ways to  
 whether I asked him how much  
 he got for the large store that he  
 sold at the same time a pair  
 of C.R. for 2000 and he made a  
 price for both so he could not  
 tell what the large store was alone  
 he may have made 2000 on the  
 C.R. and considering them into it  
 that would give him 4000 for the  
 store at 1/2 price 2000 which is  
 too put in it, it might be well  
 to find out who Mr Moore is he  
 may sell our store, that will do  
 as well. tomorrow, send the die?  
 belonging to the Boston — also  
 send me some of the largest ones  
 you have, Yours truly,  
 Henry D. Moore.

Boston Sept. 13. 1876.

Mr Harrington

Dear Sir

Your order I don't think we  
 could to buy any die? just now  
 as on an engine to reduce  
 but if we had a customer to whom  
 we could sell a pair it might pay.

I hope the die is with, but  
 if not I think I can get the job  
 done. Mr Park wants you to see  
 if the weight of No. 201 is right,  
 as No. 104 will weigh 178.84 which  
 is about the weight of 201 —

Yours truly

H. D. Morse

Boston Sept. 13. 1876.

Mr Harrington

Dear Sir

Your order with page 35 says  
 also B.S. & R. die to be repaired —  
 the edge and body fractured on the  
 top as well as on the bottom. I  
 shall fix it all right. I also order  
 the iron die: or I hope Tiffany  
 may effect a sale of that stone.

I heard Hensel's & Clark were interested  
 with Hermann. I have not a very  
 fine specimen for Hermann.

I have been very busy arranging  
 my show at the fair, it is in full  
 operation today, getting & packing  
 also a case of die? which attracts  
 much attention, I think it will be  
 a good advertisement as thousands  
 will see it and get my cards.

Yours truly

Henry D. Morse.

Boston Sep. 16<sup>th</sup> 1878.

Boston Sep 14<sup>th</sup> 1878.

Mr Harrington Dear Sir

Yours truly If you think E. B could sell the pair if I cut the other to match you could send it on for me to look at when you are sending, but if there is a flaw which will not come out of our hands to be parted with the stone, I should want to be sure of a sales Mr Park thinks that the discrepancy is as you say, and as your commission would like to have the pair to assort it -

I fear the only 3 Saps - the 1st opinion may be cheap enough but I could not sell such a stone - it is not the right colour for the pair, the only spinelle I think high, if it has a seal, only it would be cheap, I think it shall return them both on Monday. Brubli was too in and left me a spinelle only of 2 Kt, a little darker colour, he asks 80 but will sell to me for 65<sup>00</sup>

Yours truly  
H. C. Moore

Mr Harrington

Dear Sir

Yours truly with cc cash - I don't think I can for the 7<sup>th</sup> lot over? ok for 105  $\frac{1}{2}$  12% - I have been did belonging to Brubli - the largest one <sup>whether for sale</sup> I would buy at 375 <sup>and</sup> he will do 400 - see him and see if he will sell it, I want to keep the spinel a little longer -

Yours truly

H. C. Moore

P.S. I would buy the pair of Brubli at 400 if he would sell any less, but thought I would try the pair in view the same as other do on me,



Boston Sep 17. 1878

Mr Farrington  
Dear Sir

Yours rec<sup>d</sup>. I note what you say of B.S.D.P.'s div<sup>d</sup>. I could make all my div<sup>d</sup> the same way but should have to charge for a 1/4 the same price (per stone) as for a knot and others in the same ratio, rec<sup>d</sup> No 104 today.

Tell Coubl<sup>d</sup> I have let the only and smallest div<sup>d</sup> 3 1/4 in go out for a few days longer, with a fair chance for a sale of one or both. I told him I would return them on Wednesday, I am having this chance though I would rather see paper to see the stone you want out to meet tomorrow, if you want that opinion at once but we know otherwise I will hold it a little longer - I think \$125 would be enough for it.

Yours truly  
A. Mason.

Boston Sep. 18. 1878.

Mr Farrington  
Dear Sir

Yours rec<sup>d</sup>. I enclose herewith a check for \$375. I bought that stone to experiment with, it has a black spot under the table and a flaw in the sides, and will have a considerable to get them out, but being a white stone I thought I could make a stone stone (perfect), however it is yet uncertain. I have sent you the only 3/4 pin stone which I had.

You can sell the other lot of stones, but make it on as short time as possible, about this week, if I could see it I might buy it, it would depend whether I could get out enough to cost to make it pay.

Yours truly  
Henry D. Mason.

Boston Sep. 19<sup>th</sup> 1878.Boston Sep. 20<sup>th</sup> 1878.

Mr. Yerrington

Dear Sir

Your note of 12<sup>th</sup> will try  
a stone or two for experiment  
and see if they will bring price  
enough to pay. I have let the  
official from about go out today  
to the same party who took the  
stone, he wants to make a  
compromise, at least it was a  
spirit from the column. I think  
I shall be in before long and  
will then call on Broul.

Ord. payd 56 shillings & I doubt  
think Levy could get out any  
very fine stones from best and  
they would be small ones.

Yours truly,

Henry S. Morse.

Mr. Yerrington Dear Sir

Your note of 12<sup>th</sup> of 18<sup>th</sup>  
I will try the quality of Broul's, but  
have not yet had from the col.  
The price of 200 is not practical.  
I would not be willing to sell  
the inevitable stone from the col.  
for that price you cannot be  
higher in Europe less than 100  
they are worth here at - but I  
might be willing to sell the whole  
of both lots for that price 'cash'  
I think you had better get the two  
Broul's & Broul's from them if you  
have not already got them, as I  
think you can sell them as well as  
the stone of 200 but have  
to pay them their paper, I will  
try Broul's price a little longer -

Yours truly,

Henry S. Morse.

Boston Sept. 28. 1778.

Mr Harrington

Dear Sir

Your note will be for 500.

also no 214 & 44<sup>th</sup> Stone, also the West,  
I will take the 44<sup>th</sup> Stone and order  
it melted this 4<sup>th</sup> or one kneeling to  
your chains & melting the pair, no  
I have decided to keep the 3<sup>rd</sup> & 4<sup>th</sup>  
of South's make him wait 8 days  
and I will pay him for die's, & the  
only. I thought the die's to make  
a match for one of his, the rest  
I may not get any pay for, for a  
long time, the same conclusion went  
a very extra fine perfect example of  
about 2 lbs, if you run across me  
let me know, I mean the coffin  
key, & setting, see end  
fine perfect James Blue Stone, which I  
think ought to sell for 400, also a  
stone which I cut down from one  
of 2 1/2 to 1 1/2 lbs which is a Stonewall  
is like 1 1/4 and is my perfect and  
brilliant, I shall have the cut of cutting  
at the price of four give you, but I do  
not think you could get more,

Yours truly  
Henry D. Moore.

New York Sept 28. 1778.

Mr Harrington

Dear Sir

Your note with East Co.

I have not any Blazing die!  
I have heard none, if I had I could  
sell for 2/6. Die's. Parker  
had been always sold for 250 per lb,  
we can give some beat if you  
get your notes for 50 or 100 lbs,  
I think you better form the  
claims against D. K.

I hope the stock of S. K. was  
2000, as it could have sold  
it here for 100 per lb and  
but one against 2. too late you  
I don't think there is much in  
the speculation but that will cut.

Mr Park wants to know what  
2 1/2 a. is you said a 1/4 to 1/2 dollars  
which you so marked.

Yours truly  
Henry D. Moore,



190

Boston Sept 20<sup>th</sup> 1847

Dear Sir

Yours was the thing at  
the moment, and for a year  
I hope I shall still find  
that why don't he stay  
the bill he owes me for cutting  
he is long winded

Dear Sir  
I have been thinking  
of you very much lately  
and wondering how you  
get on. I hope you are  
well and happy. I have  
not heard from you for  
some time. I am well  
at present. I hope you  
will write soon. I am  
yours truly  
Wm. Brewster

Wm. Brewster

Boston Sept 25<sup>th</sup> 1878.

Dear Sir

Your bid, with the rest  
by you, there is not a piece  
in the lot that can be cut.

I am trying to sell it to  
Rethings Appleton but cannot  
get a decision until tomorrow  
if they make an offer each  
I will telegraph you what  
I will pay leaving me a  
small commission for my trouble,  
or I may telegraph their offer  
and then let you see how  
much you can buy.

Am sorry I did not see Mr.  
Sears, as I hoped to sell him  
shares of those set goods.

I have sent you 40 lbs of the  
lot of Rough lot of Toy, the largest  
there and not as fine as the double  
the halves and under are very fine.  
I want to sell the lot by contract H. D. M.

Boston Sept 26<sup>th</sup> 1878.

Dear Sir

I have not yet seen the  
lot and will pay of the  
lot of goods which I have  
sent you the 25<sup>th</sup> inst. I had not  
time to see the goods but  
I will try to be here to see  
them tomorrow and will  
let you know what I will  
pay for them. I will also  
let you know what I will  
pay for the lot of goods  
which I have sent you the  
25<sup>th</sup> inst. I will also let  
you know what I will pay  
for the lot of goods which  
I have sent you the 25<sup>th</sup> inst.

I have not yet seen the  
lot and will pay of the  
lot of goods which I have  
sent you the 25<sup>th</sup> inst. I had not  
time to see the goods but  
I will try to be here to see  
them tomorrow and will  
let you know what I will  
pay for them. I will also  
let you know what I will  
pay for the lot of goods  
which I have sent you the  
25<sup>th</sup> inst. I will also let  
you know what I will pay  
for the lot of goods which  
I have sent you the 25<sup>th</sup> inst.

Yours truly,  
H. D. M.

Boston Sept. 27. 1778.

Mr. Huntington

Dear Sir

Your note with dis. fr. & amount, also price of best white silk was pay'd to bank on, The fair lasts well on 2<sup>d</sup>. it is the best fair we have had in our city,

The 2<sup>d</sup> time it would be kept in the fair unless I hear - your Customs for it, as it attracts much attention, and is a good advertisement.

I shall return the Best by express. Could not sell it to the Matthews Co. they have 3. on they would not buy for 3/6 -

Yours truly  
Henry D. Moore.

Boston Sept. 27. 78.

Dear Sir

Your letter is recd. also the dis. & to be recd. which I will do as well as possible if cannot get out the small aspects in it, but will make it brilliant. The dis. you speak of has not a long time ago -

Yours very truly  
Henry D. Moore.



193  
Boston Oct 11<sup>th</sup> 1878.

Mr. Gunglton Dear Sir,

I am met with a deal of  
upon the bronze box, which I  
and returned with the balance  
of the other lot sent, I have  
a few picked out in the shop  
but I doubt if it will pay to  
work them. I will bear the  
cost in mind, I have not yet  
sent a pair of the stones as you  
want, in fact my stock is very  
low on fine pairs. — It would not  
allow any picking fees that lot,  
but if you can separate the  
large from the small, and offer  
the price of each for the lot, all  
right, but they would not be paid  
the best stone cuts but be used,  
I need the stone to repair, will try to  
return it today. Lewis will be likely  
to say the lot is high if he thinks of  
buying, so will say my own name if the  
price was much less. Yrs  
T. C. May Jr. Secy.

194

Feb 25 1844

Dear Sir

You are convinced that the  
 common stone are too high  
 you can sell for less price  
 But if cannot understand you  
 how good quality the 1/4 can  
 be sold for 1/3 1/4. they cost a  
 much more than that for the way  
 showing the cutting in, I have  
 seen several persons who have been  
 in Europe that summer and all  
 of them give me the London price  
 for fine stone of this size for at  
 least 1/3 price, how does it be -  
 It would like see some to see out  
 of town at least later, I think it  
 would be more profitable to buy all  
 stone in New Jersey cut, then it  
 sent to be cut there from the way  
 of the price you quote me for fine  
 stone, I think I shall try and  
 arrange to go to New to you some of  
 these lots, and let you know when

30 pages  
 it seems to me very strange that  
 you should be willing to pay me  
 1/30 per lb for 1/4 stone when they  
 are to be had for 1/4, for a higher  
 class as Biscaya got them and  
 selected for that price, but I  
 always thought you the choicest  
 buyer of stone about, and a  
 good judge of what was fine,  
 I have sent you a fine 1/4  
 stone for 50 <sup>per lb</sup> such stones as this  
 should not be sold by the hundred  
 there is no way of estimating the  
 value by weight, it should be done  
 by the size & beauty of the stone,  
 and if you will compare this one  
 with 1/4 stones of good quality and  
 as you can sell for 50, the stone,  
 and you will see it is very cheap  
 at 50 or even 100 per lb, all such  
 stones are scarce, and I have no  
 fear of having too many of them

Your truly  
 Henry Moore

105

feeling to make certain is one  
 thing certain, if you from my  
 wholesale customers here the same  
 price which I give to you, and  
 don't hear any complaints about  
 price, except the usual form of  
 trying to buy a little less than  
 your asking price, I believe  
 I can sell all the fine stone  
 I can get out of my lot &  
 wait when business comes a  
 little better, and I am always  
 willing to take them at the full  
 price. I shall send an offer  
 for you to see what kind of an  
 market you can find for it for  
 a pair of L. Rings, and send it  
 to approval. I'll accept all the  
 perfect Water Stone for the, I  
 don't rather have it in order to  
 sell to some of my retail customers  
 as I do not believe I can buy  
 any Water Stone whiter perfect for  
 100 per cent, I can get that price for  
 fine 100 stones.

Yours truly  
 Henry D. Morse

Boston Oct 20 1875.

New York Dear Sir

Yours and the little loss  
 in passing stone depends upon  
 how deep the flaws are, sometimes  
 the great loss will astonish you,  
 I have just been trying to cut a spot  
 out of the 44 stone which I bought  
 of Beaulé, it looked as though it was  
 near the top, so I tried it, and  
 I put the table almost down to the  
 table before the spot was cut. I don't  
 think I shall get over a 24 stone out  
 of it (from is that for loss?).  
 Tell B.S. & I don't cut sapphires,  
 I decided to keep the dia. of Beaulé,  
 the price of only is all right.  
 I want very much to see some of  
 those lots which you speak of, I  
 cannot understand it, all those  
 who I have seen who have been our  
 buyers this summer say prices are  
 higher on my fine at old prices -  
 that is for fine stones, I think if  
 you could get a chance to select from  
 some of these cheap lots I might  
 save more than in any other way  
 You truly  
 Henry D. Morse



Boston Oct. 3. 1875

Mrs. W. Randal &amp; Bancroft

Dear Sirs

Recd. H. dia. 24 lbs today  
 have put them all in hand,  
 They will lose more than usual  
 on account of being too kindly  
 stored and some had shopped over,  
 there scarcely any one has some  
 imperfections, however - I will  
 do the best I can with them  
 and return them to you very  
 soon

Yours very truly

H. W. Benson

Boston Oct. 4<sup>th</sup> 1791

Mr. Worthington Dear Sir

Yours rec<sup>d</sup> with page 59 I  
 I think you made a good  
 to Bailey and got a good  
 although a little less than  
 price named, but no more  
 expected, it has all been  
 price you too high when they  
 Taylor told me this morning they  
 had the same talk with him, as  
 when he asked he was always  
 high price, still he says he had  
 a great many goods and obtained  
 prices, he showed me a lot of  
 these all very white, but not  
 some goods which he had  
 to his, he had another lot  
 morning from 4 to 10, as a  
 Colonel go. I had them last  
 one very carefully, there were a  
 taking down in the lot which  
 with for 35 per cent, which the  
 I sent out 125, there might  
 in my description, I did not  
 by your putting low prices that  
 had any other matter than to  
 me than what I put, which you

perfectly right in so doing, and I  
 hope you will continue, as I want  
 to know all about it, but I will  
 excuse it was a little demoralized  
 myself at first, as it looked as  
 though others could sell goods less  
 than it could get the goods, but  
 after talking with Taylor this morn  
 I feel better, as he says he has  
 the same experience every day,  
 and don't pay much attention to  
 what he hears others sell at  
 for, but charges a fair advance on  
 his goods and makes some good  
 sales to those who are really in want,  
 but to try to force goods upon those  
 who are not in want, you would  
 have to sell "almostly cheap"  
 know of you with you thoroughly in  
 my particular, when you  
 my prices are too high, but these  
times, we must be that we not  
 make any sales, but I don't believe  
 in letting the customers price our  
 goods, find out by seeing some  
 of the goods which are sold so cheap  
 and under what circumstances they  
 are sold and then raise your  
 prices accordingly. Hodges was in

quality, the spots are  
 very ~~small~~ for the, only  
 a little cloud and perfect, two of  
 them quite brilliant the other one  
 too thin, they are so cheap that I  
 was almost tempted to buy them, but  
 I thought best to reduce my own  
 stock instead, Now I think I  
 could have considered 100 per cent  
 cheap enough, although the present  
 stone was not worth more than  
 50 per cent, I think if our stock  
 was not so large I could buy up  
 some of these bargains and make more  
 than I can by cutting the rough.  
 I think I could get lots of green white  
 stones, which by recutting would pay  
 me a good profit. I am at work  
 on that piece to be matched, but  
 both will show a slight mark in  
 the girdle - but they will be very  
 handsome, 3/4 3 lb stones, pairs  
 are mighty few and far between  
 in my lots, I have sold a few at  
 retail for good prices, as soon as  
 I have any you shall have them,  
 I shall come on before long and we  
 will then look over the stock and see  
 where we can cut down. <sup>Very</sup> Yours  
 Henry D. Morse

Boston Oct 15<sup>th</sup> 1878

Mr. Yerrinton Dear Sir

Yours rec<sup>d</sup> with Tiffany's  
 of 130. and I have sent to  
 you the dia<sup>d</sup> just finished  
 for March which he must say  
 is fine, he promised to pay  
 his bill when this stone was  
 finished, don't care about the  
 imperfect sapphire. Now the  
 set goals which Smith & Hodge  
 had loaned sent to you or have they  
 still got them, I want very much  
 to see them sold, if they cannot  
 be so for a profit or at least they  
 cost me I shall break them up  
 as I think I can then turn  
 them quicker.

True truly  
 Henry D. Morse,



Boston Oct. 7<sup>th</sup> 1878.

Mr Yerrington

Boston Oct 15 1878

Dear Sir

Mr W. H. Morse  
Dear Sir.

Yours are, with each an and  
 page Co sales, I don't wish to buy  
 any powder that is imperfect, as  
 it is not paid, then again to get  
 the book for be etc and it costs but a  
 little to put up it, and to get 250  
 for it, it takes up one of the set  
 machines which came in that lot  
 and our valupide I can get a fair  
 price on the others, and I think when  
 I come on I shall trust up the others,  
 as a part of them, as we want to  
 show them out, Mr Perry agrees with  
 us in reducing prices to make sales,  
 but not to come down to the lower  
aligned prices, selling also the relying  
and? prices, I sent you a paper  
 with a notice of my exhibit in the  
 Mechanics Fair, it attracts much  
 attention and puts in a good case!

Yours of 11th is received  
 Enclosing note of one hundred dollars  
 for part of note due the 14th

I enclose my check for 96.50, the  
 amount of your note less interest at 7%

Yours truly  
 Henry D. Morse  
 by J. P. Peck

Yours truly  
 Henry D. Morse,

802

Boston Oct. 10<sup>th</sup> 1876.

Boston Oct. 12<sup>th</sup> 1876.

Mr. Worthington  
Dear Sir

Mr. Worthington  
Dear Sir

I received your copy of Mr. Park's leave for the 4<sup>th</sup> longish shell with you there is one stone will probably see you by some, yellow, well opened 17 lbs. I have the will buy the stone which I am offering for 78 cents for it now get out of the one bought of Bond if you find you can take it. it now weighs 3 3/4 and is a <sup>stone</sup> out and get about as much for cost me 425, get as much as you can for it - The stone of B.S. 32 has two deep flaws, and one on the surface, to get them out will involve some loss, and will require the making of the shell entirely new, as there was no particular instructions I thought I would mention these facts before commencing. Good service,  
Yours truly,  
H. J. Stone

Stone no. 2, Mr. Park is in the lot of 1874 the which I have offered for 78 cents for it now get out of the one bought of Bond if you find you can take it. it now weighs 3 3/4 and is a <sup>stone</sup> out and get about as much for cost me 425, get as much as you can for it - The stone of B.S. 32 has two deep flaws, and one on the surface, to get them out will involve some loss, and will require the making of the shell entirely new, as there was no particular instructions I thought I would mention these facts before commencing. Good service,  
Yours truly,  
H. J. Stone

Yours truly  
H. J. Stone

I expect to go to Belfast on Monday afternoon for a few days.  
Yours truly  
H. J. Stone

Rochester Oct 14 1878

Mr Youngton.  
Dear Sir -

Nothing see. Mr Morse  
 sees this afternoon for Belfast, will  
 away most of the week -

Send your package containing  
 a pair of diamond E. & rings for Guit  
 W. Hoffman & Mrs will call further  
 tomorrow morning & will pay you  
 a retail sale. Have put bill in box -  
 also, Eudell. Lawrence & Co's ideas with  
 bill of cutters, also 148 Rows of 1/2 cts,  
 100 Rows, 13/4 cts which Mr Morse wants  
 bring him into 35 cents, and the two lots  
 of Rows which you returned and of which  
 we have had some - please make a return  
 card on the account, showing how the  
 account stands with these last two lots -

Nothing New -

Yours truly  
T. B. PeckBoston, Oct 15 1878 -  
Dear Sir:Mr Youngton.  
Dear Sir

Yours of the 12<sup>th</sup> & 14<sup>th</sup> both rec'd  
 this morning, also Cash acct, page 61,  
 sales & check of four hundred dollars  
 from J. P. Collins. Also, receipted bill of  
 J. Pratt. Am glad the 278 specimens is  
 so much admired, and know it deserves  
 it. I hope you will make a sale of the  
 Mrs. K. Hermann.

The new business is very great, and  
 the labor is so abundant, and the sale  
 is so good that I don't suppose you will  
 profit in it. But it is a very thing to have  
 them so many beautiful specimens and to  
 do it them on the high of growing, and  
 we are all the while the great thing in this  
 world to get above the water is a matter  
 steady sale for your here - The world of  
 fashion, Manhattan, has gone to Europe  
 but we have quite a large stock on the  
 hand.

Some business doing here a Mr  
 Lott a heavy lot of diamonds yesterday, and  
 he is now in town on the 15<sup>th</sup> of  
 the 15<sup>th</sup> - The 15<sup>th</sup> of the night is  
 in the 15<sup>th</sup> -



Boston July 31/79

Mr. Garrison

Dear Sir

Your pair with page 108 sales  
and the two rubies by appraisal. I shall  
return them both, although both are  
very beautiful, but the one at 200  
is rather light colour and too purple  
besides having a large cloud on the  
bottom, than the white cloud in the  
other, would make them too slow to  
sell to put into stock. The darkest one  
would be a first class stone if it was  
perfect in every respect for you doubt,  
I send you a few rough rubies to have cut,  
also a stone by which it repaired for you.  
Had a letter from Hellen Gray - they say  
the lot of rough will go to Camp unless  
they can get 1000 more I prefer to buy  
the whole or none, and am not willing  
to discuss with any one, if they will  
pay more than 2, than he has them,  
we have now a plenty of rough for the  
present and can get along without them.

Yours truly

Henry D. Morse.

Boston July 31/79

Miss Hellen Gray

Dear Sir

Your, &c. I shall expect  
to see you on Wednesday or  
Monday with the lot of  
rough to show Mr Gray.

Yours very truly

Henry D. Morse.

Boston Aug 2<sup>d</sup> 1879

Mr Harrington

Dear Sir

Yours recd. I thought the stone  
 dead to certain some surety, unless,  
 but he can tell by putting them on  
 the wheel, so I shall have to go  
 to his judgment, still it will pay  
 to have them cut, recd. page 189 sides  
 and in view of Brazil dia<sup>l</sup>, Mexico  
 and I agree that we cannot afford  
 to buy, unless they can be sold for  
 a good profit before we have to pay,  
 and think perhaps Holbrook will let  
 us sell them, and account to him for  
 his prices paying us as we recd. the work,  
 then we shall not be out any, and  
 the only thing then would be, they might  
 interfere somewhat with our reducing  
 stock, which we must do, they may  
 be goods which you could sell in lots  
 and not interfere with the sale of our  
 own goods, but if they had to be returned  
 and it would make a long story of it,  
 large stores are slow but you might be  
 able to sell this one to Hoffing for a profit  
 but want for five more shares, I will try  
 get to N.S. before long if possible and believe  
 in the Brazil cut. Yrs truly  
 Chas. D. Morse

Boston Aug 1<sup>st</sup> 1879.

Mr Harrington

Dear Sir

Yours recd. I got a letter from  
 Plumet, he says he cannot pay, but  
 hopes one of these days to be able  
 to do so, I don't place much reliance  
 upon that, as for the cut dia<sup>l</sup> from  
 Brazil, I don't see how we can  
 buy any more at present, the cost  
 of 2500.00, & that of 237.60 makes 2737.60  
 and 2226.97 still to be out yet paid for,  
 so we have to pay on what we have  
 received 2486.25, and have several  
 payments to make for rough besides,  
 and having accumulated so much  
 stock makes us short, we have a  
 stock of over 700,000, to make it pay  
 it ought to be kept down to 50,000  
 and turned over often, so it is interest  
 and expenses cut into the profits  
 fearfully, we are now ordering only  
 small and cheap rough, to enable us  
 to run the shop with a small amt  
 of capital until the stock in large  
 and expensive stones can be reduced,  
 as the stock is accumulating too fast,  
 will send ch. for Arkansas soon.

Yrs truly  
Chas. D. Morse

Boston Aug 7. 1839.  
Mr. Huntington

Dear Sir

Yours note with regards to -  
and two dia? by Express, we send you  
two dia? which we have paid for you  
I have a pair of dia? Spira for 800  
which are fine and perfect, but not  
extra spread, they are in settings  
but we will send them if you say  
so. They write that he cannot come  
before next week. You say six years  
of the 50 that you will, by and pass  
the sale of these stones just passed,  
also there are are cutting. I don't  
believe in forcing the sale of any of  
the ~~any~~ any ~~any~~ any stones, as they will all  
be sold at fair prices soon, if any of  
the goods must be found the right  
to be the ~~most valuable~~ most valuable ones, from quality  
and large quantities. Quality, there are  
slow just now, but ~~hope~~ hope these fine  
stones in the stock would possibly  
be more, as we have but a  
very few of that kind, and if all  
were sold it would not help much!

Yours truly  
Henry D. Morse,

Boston Aug 7. 1839.  
Mr. Huntington Dear Sir

Yours note with such an  
letter from Mansfield with all the  
I don't see but one alternative  
account, I don't see but one alternative  
and that is to take his note on the way  
which time you can go it, as a  
first one note, and he is unwilling to  
give up the balance, we certainly  
cannot force him to give them up, as  
it is a pity, even if he don't employ  
with the same agent upon, as we  
must do the only thing left, take his  
note, hope you can get it on 60 or  
or nearly fraction of it. As some of  
the lines has already gone, I refer  
to the Council of Officers, I don't doubt  
the price, and hope it has it, but I don't  
know buying it if the price is fair, or it  
is so far to remove our claims, as possible,  
he is what, and we are little to be  
kind in time, as he seems to have about  
be large as time, I have no customer for  
a sufficient just now, hope Smith will sell  
the price, but have no faith in time,

Yours very truly  
Henry D. Morse,



Boston Aug 11 1877

Mr. W. C. C. W. C.

Dear Sir

I am sorry to hear that  
you are not well. I hope  
you will get better soon.  
I am very truly  
yours

J. W. C. C. W. C.

London Aug 11<sup>th</sup> 1879.

Mr. Livingston

Dear Sir

Yours recd. with page 164  
and rough aim to be cut.  
I am glad to hear that  
Cottin was suitable, but I cannot  
understand how he could have been  
after trying them on his wheel,  
as that ought to be a sure test,  
I bought them for picture upon  
the entire and outside appearance  
which is pink or a colour of stones  
as they are my description. I was  
glad it was right, we send a  
pair fine stones of 1/2 lb. which  
are about exactly like the pair  
we had in settings, if anything  
a little better shape, I have not  
got a pair for 1/2 lb. I have only  
one pair of that size which are  
fine, and then I have a another  
in view for them, I don't expect  
to have many large stones for some  
time to come, or until we have  
sold out some of those we have

on hand, as you find that in  
an invoice of 10,000, there will  
not be more than two or three  
very fine stones or pairs in the  
whole lot, and these can be  
easily sold, then the rest will  
drag for months, nobody wants  
anything but extra fine and we  
have none, the importers have  
an advantage in that respect  
as they can go from one district  
to another in London Paris and  
select only those they want, and  
bring nothing but fine, we cannot  
do that, the rough parcels cannot  
be broken or selected at any price  
we have to take them as they  
come, and must find a market  
for medium goods, or we cannot  
do much business, any extra fine  
goods we can afford to keep to  
show, and hold them at fair prices,  
and not allow ourselves to be put  
down on them.

Yours truly  
J. Henry D. Morse.  
P.S.  
Just found pair 1/2 lb  
which I send for you.

Wednesday 17th

Mr. Livingston

Dear Sir

Yours rec<sup>d</sup>. with satisfaction,  
 and I am glad to see a  
 large quantity of them, but they  
 are not for 500 papers in  
 all, as a general thing, if they  
 were all out of it you might  
 get 500 papers, but from my  
 best experience in it, it will  
 not pay to keep a stock  
 on hand. They are here, and  
 I am sure I could not buy  
 as many of them, as I could not  
 buy any paper at his price or  
 more if he had been willing to  
 sell for 500 per 1000, more than  
 half a dozen or a dozen  
 and I find I cannot sell such  
 paper for any other price

Yours truly  
 J. B. [Signature]

Thursday 18th

Received of Mr. Livingston  
 500 papers for 500  
 and I am glad to see a  
 large quantity of them, but they  
 are not for 500 papers in  
 all, as a general thing, if they  
 were all out of it you might  
 get 500 papers, but from my  
 best experience in it, it will  
 not pay to keep a stock  
 on hand. They are here, and  
 I am sure I could not buy  
 as many of them, as I could not  
 buy any paper at his price or  
 more if he had been willing to  
 sell for 500 per 1000, more than  
 half a dozen or a dozen  
 and I find I cannot sell such  
 paper for any other price

Yours truly  
 J. B. [Signature]



Boston Aug 19<sup>th</sup> 1774.

Mr. Worthington

Dear Sir

Your recd. with pleasure.  
 I trust you will be able to send  
 us some money tomorrow as our  
 money is low, and we are short  
 of the several I could wish  
 to have, in fact it will save my  
 best money is not to carry the watch  
 back in fancy stones, they are too  
 slow to sell, I prefer to wait till  
 I get an order, then try to find one.  
 I have now over 2000 in gold, silver  
 and find it easy enough to buy them,  
 but they will mighty slow, I rather  
 let the importers carry the stock and  
 pay my own money at first, it pays  
 better in the long run, as I can  
 then have cash to give; we can  
 buy upon bargain that some times  
 the watch makes a large profit,  
 but we must expect a little of profit,  
 our intention is to send you  
 a watch, but I will not say more.

Yours truly, Henry Phillips

Boston Aug 20<sup>th</sup> 1774

Mr. Worthington

Dear Sir

Your recd. with ac. please —  
 The Brazil but was all out the  
 could be and sold for about the  
 cost of cutting, they telegraphed  
 that I could have the watch at  
 125 coins, I answered that I  
 could not pay the price, the  
 was the best for making fine  
 to watches, you writes you had  
 an offer of 425 for 349 pair —  
 we have that too 11 stone 20 1/2 lbs  
 so it dont know what it is, Mr. B  
 probably could know what they are  
 but he is away for two weeks.

Mr. Van Buren returned from  
 today, and had money of his own  
 interest in polished diamonds, but says  
 my prices are lower than they are  
 in Amsterdam, so he will not buy  
 a single stone, he will send some  
 more for me for about 1000 pair  
 which is something they will  
 love. Yours truly

Mr. Livingston

Dear Sir

I was very sorry to hear that  
 you were with it - I hope it  
 would have been less, as we  
 expected it, as our payment was  
 our own, then, like you, we  
 the price, as for price & price  
 it can be true  
 and price, some was here  
 and should not be at all, as the  
 first glass I thought they were very  
 long but when I examined them  
 very fully I found they were very  
 very very and imperfect when the  
 price was low, his last to  
 one \$5, and not one in the lot  
 that you could call for extra fine,  
 I should be glad to get the price to  
 his last for he can't do by the way  
 any cutting or comparison to  
 the lot, his last small  
 lot was very much and very good  
 but a lot of \$5 is not so much  
 from examination and not so much  
 value as a lot of \$100 is, which  
 I think you will find to be true  
 I am, Sir, your very obedient  
 servant

my small ship on guide, I am;  
I suppose to call if you can get  
a cargo - a paper would be better,  
I can give you a part to sell for  
any amount it is necessary, hope you  
will get about 250 -

Send you 10 lines and I believe  
you know the other about this coin.  
I have the same that it would be  
to send them with him, as I cannot  
do this, as please send both in to  
send me such things as you show  
to me about the bank but only  
I have seen, I have a little of  
the English bank & I was  
to send you and have indicated,  
I have a suspicion of your seal but  
I will not try and sell it at all  
I will try cannot go to sell the  
bank but in my work.

Yours truly  
Henry Bullard.

Boston Aug 20<sup>th</sup> 1777.

Mr. Huntington

Dear Sir  
Your order shall be obeyed  
they regard to prices, I should have  
you must see your judgement  
decisions of selling in various parts  
of the land and one wishing to sell in  
as others in fair competition, and I  
most of our goods are made in  
land in others, but some are made  
ship, and there are most all  
I will be look at cards, I believe  
they are under in each place, I  
compare them with mine, and  
then so they they are not  
what all, if they are not  
then as many things done as  
his points I could sell just  
you cannot judge of the value of  
just looking at them, especially for  
will look (if the value to you) about  
at 25 shillings, and buy a little  
at five shillings, quite prices of  
I get you down in prices, but our  
can send a small quantity of our  
as one should be to them for a  
I have sent the 23 shillings, some of them  
I have a paper, date of the  
I have a paper, date of the

as to prices of the bank, I believe  
I will be look at cards, I believe  
they are under in each place, I  
compare them with mine, and  
then so they they are not  
what all, if they are not  
then as many things done as  
his points I could sell just  
you cannot judge of the value of  
just looking at them, especially for  
will look (if the value to you) about  
at 25 shillings, and buy a little  
at five shillings, quite prices of  
I get you down in prices, but our  
can send a small quantity of our  
as one should be to them for a  
I have sent the 23 shillings, some of them  
I have a paper, date of the  
I have a paper, date of the



I would like to see you right  
now. I am sure you will  
be well. I will leave the whole  
to you to call for him, changing  
what you think best for us.  
I will have to be out by the 15th,  
I will not interfere with our  
plans. I think he will try and  
be in to see us next time.  
I am in that lot, & was  
very poor, although I had  
them at our 75¢ lot, as  
I did not sell them. I had  
some out as our 75¢ lot &  
I doubt if they would bring more  
than the cost at that price.

Yours truly,  
Henry D. Moore

Washington D.C.  
Dear Sir  
I have just received  
at 11.30 I looked over all his  
the large & small stones is plentiful in  
material, but badly cut, some of  
were a 770 specimen by size.  
I cannot judge of the price which  
he obtained for such stones as  
you saw, but if I had to make an  
offer, it would be about 15¢ a pound  
offering, could pay more than any  
has. Would you not be so kind  
the Company to pay out our own  
if we need. The other cut stones  
looked over carefully - a few  
stones are selected some, some fine  
brilliant, but the best cut of  
of the same for me, I did not  
single stones which are cut well  
specimens of any size, many  
could be judged by the  
white colour, but to me I  
the rest of them nothing  
I am sure that I should  
it is a pity to lose them  
to myself. I am sure  
a large quantity of  
I am  
Yours truly,  
Henry D. Moore



Oxford Aug 27<sup>th</sup> 1779

Mr. Pringle

Dear Sir

Your need with respect to the  
 I have forgotten about a dia<sup>l</sup> pro  
 of. The Dick. will know when he returns  
 the answer to the small things but  
 I don't want to compromise you in it  
 I don't think about it unless that  
 is not then too late I don't expect  
 to have them to hand that he might  
 get a better price, I don't expect to have  
 any profit I might make rather than  
 have without think it best to get any  
 advantage of him, I should think him  
 to be at a much larger price, as I  
 don't want them, I only bought for  
 the profit I might make, I recd your  
 allegance but did not answer as I can  
 not write you thought it would be some  
 time by passing - You know I cannot  
 sell all at once when I have  
 not seen for some time, but must leave  
 it partly to your judgment if you think  
 the value there can sell for about that  
 price you had offer'd, although it  
 seems a large price, but for a small  
 quantity and you are anxious to sell but I don't  
 know how to sell, if they will buy  
 they are paying a price you are  
 not to be in the way

Boston Aug 26<sup>th</sup> 1779

Mr. Pringle

Dear Sir

Your need with respect to  
 the large dia<sup>l</sup> to offering you don't  
 know the value of them and you don't  
 don't see the risk of buying to  
 in case it should not be sold, and  
 only a commission <sup>and</sup> I don't see  
 the best, I don't see it was best for  
 to buy this lot to be sold, it is not  
 as it will take a long time, and  
 it is somewhat difficult, and I don't  
 which we are so desirous of getting  
 profit to have all your own  
 there, there is no 20<sup>th</sup> of the  
 profit if any of them had been  
 any Mr. Bay may get in to  
 but if not he will go into  
 some other way

Yours truly  
 Wm. Pringle



London Aug 11th 1851.

Mr. Drington

Dear Sir,

Your note will do for me  
 at present, the fear is my reception  
 the sale of the stone and will take  
 a good deal off to get it out, and  
 how the better ought to be known  
 or better, will be about the same  
 or a few, that last was just what  
 just a month off for costs, I think  
 you will consent to send a  
 specimen of should find like to  
 the price, as it seems to me they  
 ought to buy a better price, really,  
 I did not think offering could be  
 the lot, they are like some other  
 about the ocean, and to have the  
 best selection at a large and  
 better not prof anyone, the buyer  
 is the only one who would be benefited  
 the stone for the Column is done, but  
 thought best to return it and  
 sending a parcel to you -

Yours truly,  
 J. Drington

London Aug 11th 1851.

Mr. Drington

Your note will do for me  
 I cannot send it for the  
 until Mr. Park comes back, as I  
 cannot find out anything about  
 Dr. Bell have had some letters  
 from on the 10th pair to 1847  
 recollect the stone they are about the  
 finest pair you have, if so they  
 be sure of a sale before long, and  
 price, I don't want to slaughter any  
 of our fine goods, as we have some  
 too many - I don't want some pay  
 us more than the owner stone could  
 cost him in dollars, if you will be  
 better for us to sell to some of  
 friends to whom he sells of a confidence  
 there, as Mr. Park is away, I cannot  
 out what 323 is from his book or  
 is don't about accepting Dr. Bell  
 This I don't think you must use your own  
 judgment, just to keep out the  
 about other pair they are about  
 than  
 &c &c

Boston Sep 3 79.

Mr. Cunningham

Dear Sir

Your note with your kind  
drafts note on the mine only  
this morning. Nothing being back  
yesterday. If Mr. Mills had told  
you had better send him word  
that I left the stone with you,  
I fear there but you? in the hands  
of the workman this morning was

I hope Mr. Pittman will buy the  
pair, don't forget that the lowest  
price is \$2500. one of the pair I  
bought with me in settings like  
mine yellow stone it is in your  
office, and I don't wonder if my  
mind that it would sell the pair  
at 90 per cent but as if your  
customers will raise a little but  
now have them.

Yours truly  
Henry D. Moore.

Mr. Cunningham

Dear Sir

Your note with the draft and  
drafts note on the mine only  
this morning. Nothing being back  
yesterday. If Mr. Mills had told  
you had better send him word  
that I left the stone with you,  
I fear there but you? in the hands  
of the workman this morning was

I hope Mr. Pittman will buy the  
pair, don't forget that the lowest  
price is \$2500. one of the pair I  
bought with me in settings like  
mine yellow stone it is in your  
office, and I don't wonder if my  
mind that it would sell the pair  
at 90 per cent but as if your  
customers will raise a little but  
now have them.

Yours truly  
Henry D. Moore.

Boston Sept 8. 1874.

Mr. Huntington Dear Sir

Your note with Clapham and  
 what to repair, we read there  
 in: the one for Harlowe we had  
 to make half one, and one a  
 great deal of work, it would be  
 the front of the house  
 part of, possibly it might  
 be. If you will give me  
 a description of the stone wanted  
 for the chimney I will readily  
 do it over. I don't think it had  
 better be until he is ready to go  
 with the whole, may be in a few  
 days.

Yours truly  
 Henry S. Adams.

Boston Sept 4. 79.

Mr. Huntington Dear Sir

Your note with page 168  
 was glad you let Vincent know the  
 best stone and hope he will buy  
 the pair, just as your telegram  
 pair of pair for children was sent  
 or if you do they are very cheap and  
 perfect, if you cannot get some  
 then the next best will be  
 possibly the - - -  
 strong day - we are waiting day.

Yours truly  
 Henry S. Adams.



London 20th 1779.

Dear Sir,

I have the Honor to receive your  
 letter of the 15th inst. in relation to  
 the paper I told you was  
 the very best price, and if  
 I cannot sell for that it is to  
 be sent to them, as they are the  
 first we have, and I find it  
 will get a retail customer here  
 for a pair before long, and  
 I am sure will do much more  
 than I have for less than 26 or  
 27, in my opinion, as I am  
 not anxious to sell that pair for  
 a single guinea, some of the other  
 pairs I might be more willing  
 to sell a little to effect a sale,  
 and the two small ones 200 in all,  
 which Dr. Clarke at home had  
 bought, he would not sell to let you  
 have about it, as he would not  
 be a great deal of money for  
 it, but he would not sell it  
 unless let you know, I am,  
 Sir, your Obedient Servant,  
 Henry D. Lowe

London, 17th April 1811.

My dear Mr. [Name obscured]  
 I received your kind letter of the 14th  
 and was glad to hear that you were  
 well. I am well at present and hope  
 these few lines will find you the same.  
 I have not much news to write at  
 present. I am, as usual, engaged in  
 my studies and in the management  
 of my affairs. I have not yet had  
 time to write you more fully.  
 I am, dear Sir, your obedient  
 servant.

Yours truly  
 Henry Lawrence.

London, 17th April 1811.

My dear Sir

I have just received your kind letter  
 of the 14th and was glad to hear  
 that you were well. I am well at  
 present and hope these few lines  
 will find you the same. I have  
 not much news to write at present.  
 I am, as usual, engaged in my  
 studies and in the management  
 of my affairs. I have not yet had  
 time to write you more fully.  
 I am, dear Sir, your obedient  
 servant.

Yours truly  
 Henry Lawrence.

August 10 1848

Mr. Mansfield

Dear Sir

I rec<sup>d</sup> your letter of the 7th  
Mr. Huntington in regard to the  
accounting of your note. We  
shall be glad at any time to  
return the money for the note  
has interest, it is still in our  
possession -

Yours truly

Henry Williams  
for Messrs. A. & C. Cutting & Co.

August 10 1848

Mr. Mansfield

Dear Sir

Your rec<sup>d</sup> letter of the 7th  
Mr. Mansfield's letter which I have  
examined, we also rec<sup>d</sup> your  
and rec<sup>d</sup> claims by express, but  
instructions, except on our paper  
says don't go below 4 lbs, it will  
be impossible to make a pair of  
without losing much more -

But for what price you  
buy to say fine will depend  
how. We are all out and will  
be compelled to buy -

Yours truly

Henry Williams



Boston Sep<sup>r</sup> 1879.

Mr Yerrington Dear Sir

Your rec<sup>d</sup>. with an order  
Cats Eyes an not often called for  
here. I have the one you sent  
one more than a year ago -

It points like to see the finest  
you in the lot and time when  
you are sending. Hope this order  
will sell the large dia?

I think you will be obliged to  
pick up your 3<sup>rd</sup> stones for that  
cross from Wickham or Randal  
or some other dealer whom you can  
get hold of a fresh lot and pick.  
and you will soon find out the  
prices they are getting for such, also  
the stones, but I doubt if you find  
any as finely cut as ours,

Yours truly,  
Henry D. Morse.

P.S  
stone returned which was stopped  
" for second  
" - " Holbrook which turned out a fine stone  
6 third dia?

Boston Sept. 79

Mr Yerrington Dear Sir

Your rec<sup>d</sup>. with Note 200?  
and ac sales, I think Schuby  
ought to have paid cash for  
that stone as I know it was  
cheap enough at 150 per stone

Mr. Ottomator will be here on  
Monday and wants to see prices.  
and I hear that a few of the  
quality for him, so I will get  
you to send me what you have  
from 2 lbs to 70 at the end and  
probably too is as much as he could  
be likely to pay for his stock, I  
want to show him all I can  
Mr. Oak is looking over and will  
send a list, better and than before.

I had rather have you raise a  
price for the 12 grains the and send  
a price as you are once you can  
get for them, then I will put  
them into my retail customers  
at a profit if I can,

Yours truly  
Henry D. Morse

Boston Sept 13 1879.

Mr Bunt Dear Sir

I have returned the  
 large purple Ruby which I  
 had on menu so long, I have  
 tried my utmost to sell it  
 but without success still I  
 may yet have a chance to  
 sell it before long if you don't  
 dispose of it;

Yours very truly  
 Henry D. Moore

D.S.

We put the ruby in a package  
 to Mr Durington

Boston Sept 13<sup>th</sup> 1879.

Mr Mansfield

Dear Sir

I am well with us for  
 the credit of your order has not  
 yet been received here with the  
 rest with many thanks

Yours truly  
 Henry D. Moore  
 for Messrs. C. C. Cutting Co

Boston Dec 21<sup>st</sup> 1879.

Mr. Huntington Dear Sir your card  
 with all its claims I return for  
 your consideration. I see that the  
 of Davis' eye is 1/4" - the 5/16" of  
 the eye - the 1/4" of the  
 shows from the eye, and I could  
 not find but one stone that came  
 up to what I want in size  
 and finish, but that one was only  
 1/4" and was hard to be seen  
 to suit it after fine. If there are  
 a number of the fine stones which  
 are wanted to go to, I claim  
 that our fine 1/4" stones are worth  
 2.00 a pair at least, the material  
 was good, but the cutting and  
 proportions being there are three  
 which are just right on the bottom  
 so there is no defect to the stones.  
 other to think, are compared with other  
 fine stones which are valued at 1.00 and  
 it was as large as the largest in this  
 paper and far handsomer than any one  
 you ever met, except what I say to you  
 as for might think I am too critical,  
 as  
 Wm. B. Wood,

Handwritten text at the top of the left page, possibly a name or address.

Handwritten text in the upper section of the left page, including a date "1879" and several lines of cursive script.

I think you are in error. All the  
 a doubt to imperfectly made  
 for 1/4" each - a lot of my work  
 will be for 1/4". It is a very fine  
 stone but does not suit the fine  
 after to which the best of them will  
 be made and to the full length  
 and to go for which I could not  
 accept. He you to 1/4" of 1/4"

Wm. B. Wood



Mr. [unclear]

When I was at the [unclear] with  
 a great loss but eyes bright, and the  
 plan is not quite cut, this only shows  
 what it costs to cut jeans out of  
 unprepared cloth, as finished the  
 side where the plan was ready to  
 be made of the table and it was  
 the other side into them had to make  
 the other three sides in to do for it  
 finished the front half the cloth  
 and the length, he said probably  
 he was disappointed but asking you  
 have done it since [unclear] and  
 seeing the flower but also return the  
 two [unclear] - can't be used for any  
 [unclear] for pair 37 1/2 but a  
 [unclear] for them [unclear] -

Will return them pair you want  
 [unclear] if I can get time to do  
 [unclear] from my long day

Yr. Servt.

Thomas J. [unclear]

Robert [unclear]

Mr. [unclear]

You will be [unclear]  
 [unclear] and [unclear] [unclear]  
 [unclear] or for [unclear] to be [unclear]  
 [unclear] [unclear] of [unclear] you [unclear]  
 [unclear] [unclear] but don't [unclear]  
 [unclear] [unclear] [unclear] [unclear] on the  
 [unclear] [unclear] [unclear] [unclear] [unclear]  
 [unclear] [unclear] [unclear] [unclear] [unclear]  
 [unclear] [unclear] [unclear] [unclear] [unclear]  
 [unclear] [unclear] [unclear] [unclear] [unclear]  
 [unclear] [unclear] [unclear] [unclear] [unclear]

Yr. Servt.

Thomas J. [unclear]

Yr. Servt.

Will send you [unclear] [unclear] from  
 you and I'll say you go [unclear]  
 [unclear] [unclear] it was the [unclear]  
 [unclear] [unclear] [unclear] [unclear] [unclear]  
 [unclear] [unclear] [unclear] [unclear] [unclear]

Boston Sept. 25. 1849.

Mr. Junington

Dear Sir

I was glad to see the  
last month's receipt, but much  
sorry to hear, I see you have  
lost the 5 specimens in the  
box, I thought I had returned  
one of them, if I did not I  
cannot find them here, like they  
are not lost. Will the two I  
sent selected belong to our good  
old customers,

Yours truly,  
Henry Dillman.

Dear Sir

I was glad to see the  
last month's receipt, but much  
sorry to hear, I see you have  
lost the 5 specimens in the  
box, I thought I had returned  
one of them, if I did not I  
cannot find them here, like they  
are not lost. Will the two I  
sent selected belong to our good  
old customers,

Yours truly,  
Henry Dillman.

Boston Sept 22<sup>nd</sup> 1849.

Boston Sept 22<sup>nd</sup> 49

Miss Taylor & Brother  
Dear Sir

We have sent you by  
Coye Express the large pair  
they did not loose as much  
as I estimated, I cautioned  
my workman about loss, and  
in his own anxiety to keep the  
weight he did not take off  
quite as much as I intended,  
but I think you will be well  
satisfied with them as they are.

I see the pair today to have  
the eyes improved, but am not  
sure I can get them perfect,  
so to keep them sharp they are  
fit to chip out the opposite  
side from where we polish -  
however I will do the best I  
can

Yours very truly  
Henry D. Morse.

New-York

Dear Sir

Your order with an order  
and cash statement - I don't see  
how I can fill these orders for blue  
stones from my stock, we can  
probably furnish them sizes for  
specimen stones but not blue.

If you be able to visit New-York  
when they come, I'm expect to the  
articles to be published, it may cost  
six month benefit in advertising  
a wholesale business, shall if you be  
be willing to buy some of the papers  
"or too" - that is if it is an article  
which is well written -  
and if we think we can't use any  
more than I want to be sure  
we will buy some, by the way have  
you any of those Leslie's which has  
the drawings of our Staff if so  
send me two or three,

Yours truly  
Henry D. Morse.



London Sept 28<sup>th</sup> 1877.

Mr. Weymouth

Dear Mr. Weymouth  
I am glad to hear that you  
are well and that you are  
enjoying your vacation. I  
am sure that you will find  
it very pleasant. I am  
writing you a few lines to  
let you know that I am  
still well and that I am  
enjoying my vacation. I  
am sure that you will find  
it very pleasant. I am  
writing you a few lines to  
let you know that I am  
still well and that I am  
enjoying my vacation.

Yours truly,  
Henry D. H. H.

London Sept 28<sup>th</sup> 1877.

Mr. Weymouth

Dear Mr. Weymouth  
I am glad to hear that you  
are well and that you are  
enjoying your vacation. I  
am sure that you will find  
it very pleasant. I am  
writing you a few lines to  
let you know that I am  
still well and that I am  
enjoying my vacation.

Yours truly,  
Henry D. H. H.

my great improvement, (but you are  
to do) that is not my fault.

Now if you desire that I should  
remodel the pair entirely, and make  
them a perfect match in cutting &  
size as you, but the work would be  
about 125 and the loss much more,  
and I could find make them fine,  
but I have done all I proposed to  
do, and will not dare to do any  
more without further instructions.

I have measured the stones, and  
could see the difference above the  
girdle on the heavier stone which  
you mention, the other possibly is  
a little out of center, but when I  
measured it, it was very far out,  
and now it is so near that it is  
difficult to see it, I will send  
you the plan

Yours very truly  
Henry D. Moore

D.D.

I send the smaller pair they  
have done the best I could with them,  
when the edge is sharp they completely  
D. Moore found the opposite side

London 24<sup>th</sup> Dec 1877

Dear Mr. Moore,

I enclose you  
Yours etc. your very truly  
and match any like them they are  
before, and the heavier stone has high  
above the girdle, besides being central  
on the center side, and also the stone  
near the girdle of the other stone.

An answer and say that I don't  
you think you could have done  
or realized what the conditions are  
what you want them, or even measure  
what I proposed to do by them with  
the loss of not exceeding the 125 -  
if you had you would you would not  
have written as you did.

Measure the stones, and see the  
stone, I advised cutting the girdle  
out of the lighter one, and the being  
of the bottom of the other, which was my  
much higher than the other, which gave  
the stone a glazy appearance, and the  
spot was being different from the other,  
but to do this I think it would probably  
be done with a loss of the 125 and an offer  
of 125. Now I have done all I proposed  
and nothing more, and have made  
all the improvement I expected to see  
by the change, and in my opinion a

Wm. Lloyd Garrison

Mr. Garrison Dear Sir

I have just recd. with shipping  
 charges, I don't call them the  
 main ones, they are a poor thing,  
 you will show them to Sir, they  
 will show you the original &  
 that I have found in black post  
 but to show to my customer stamp  
 for 10 cents, I will, I will give you  
 a gift that I bought last year and  
 I give you to see of my child one  
 - some, and must show the others  
 on Monday morning, I will send you  
 a note for 1 then will I believe and  
 for 20 1/2 for from there I hope  
 you will be content, then I want  
 to know of the each or less, no more  
 than I can send. Mr. Rich thinks you  
 will find them in <sup>365</sup> 700 1/2  
 315 1/2  
 310  
 274 per year

I must let you, and I want to get  
 them from my stock if possible, if not  
 then I must buy some, I want to  
 get a great many, then I will send  
 you a note for 10 cents, I will give you  
 a gift that I bought last year and  
 I give you to see of my child one  
 - some, and must show the others  
 on Monday morning, I will send you  
 a note for 1 then will I believe and  
 for 20 1/2 for from there I hope  
 you will be content, then I want  
 to know of the each or less, no more  
 than I can send. Mr. Rich thinks you  
 will find them in <sup>365</sup> 700 1/2  
 315 1/2  
 310  
 274 per year

John S. Phelps

My friend, Dear Sir

I recd your letter and  
 then I went to the  
 office in New York & have  
 written to Mr. Garrison  
 to send them in to your  
 office.

Yours truly  
John S. Phelps



Boston Sept 25 1777.

Mr Worthington Dear Sir Yours recd,

with paper 170 v. 200 lot. 1400 100 — and  
3 dir: to be repaired by mail

I sent you today a sapphire which  
comes with two dir: to be repaired, and  
I send the sapphire for Carter to cut and  
make a ring: about of it, you might as  
well send it to Colburn from there, I also  
send 3 dir: for Tiffany, I kept all as  
long as I could, one of the pair is  
a light haze than the other but I  
had to send it down any more, the  
larger one I tried to have 400 but it  
was impossible to get the angle over the  
bottom high enough to start it brilliant  
I also send you the third pair which  
I gave to some to my customer, but I  
did not sell it, it weighs 2 1/2 grs, and  
if it is up to is worth 100 I thought you  
might like this to think of Tiffany for  
a good price for me, I saw this one  
of the large sapphire at mine yours, and  
the rings of her name to cost 3500 I  
may sell it, if not, please there, so you  
might possibly get 3500 which would give  
a new for them offered, and also have a  
customer for me. I might this ring about  
it, would be worth 1000, but I  
cannot get you a lot or more, or other  
diamonds, and I would rather deal than  
the diamonds, who saw me at Tiffany's but  
I'm a hard to get, and want an antique. I  
am, I am, I am.

Boston Sept 25 1777

Mr George B. Pitman  
Dear Sir

I recd your letter with  
a note accompanying it in the  
place of the other, which we  
had discountit, I am very  
sorry you could not meet it  
as we are very short ourselves,  
but you know I am willing  
to accomodate when I can,

so if you will give the notice  
to my agent in New York

Mr J. D. Worthington 192 Broad  
Corner John St, and I will try  
and send the money to pay it  
at maturity, but you must  
meet it next time

Yours very truly  
Henry D. Morse.

London 17th 1794

Mr. Livingston  
Dear Sir

Your order will be delivered  
to me, and I will be the customer  
I see the letter sent out to be sent  
accordingly - that I do not see  
as what is to be done in case  
I find a customer who will pay  
in full for you, in that case  
I may think best to buy to sell  
on order, but if I have to pay  
the price I shall charge  
as has been all our own.

I don't think I had the order  
I make them some of my own  
mind, but only to improve them  
in market here, the price will  
be very low here, and though  
I might get a big profit on it  
I hope I should sell by the  
lot, as you had done this in  
I hope to return them again

Yours  
[Signature]

London 17th 1794

Mr. Livingston  
Dear Sir

Your order will be delivered  
to me, and I will be the customer  
I see the letter sent out to be sent  
accordingly - that I do not see  
as what is to be done in case  
I find a customer who will pay  
in full for you, in that case  
I may think best to buy to sell  
on order, but if I have to pay  
the price I shall charge  
as has been all our own.

I don't think I had the order  
I make them some of my own  
mind, but only to improve them  
in market here, the price will  
be very low here, and though  
I might get a big profit on it  
I hope I should sell by the  
lot, as you had done this in  
I hope to return them again

Yours  
[Signature]

Dear Mr. [Name]  
[Address]

London 29<sup>th</sup> 77

Your pain to be cured  
will do the best we  
can make them fine.  
I think the tea will  
be approved.

H. D. M.

London 29<sup>th</sup> 77

Dear Mr. [Name]

I have not yet had  
a chance to see the tea as  
you may get it for it. I should  
the delight to my customer being  
now built her, and think I can  
do by again, & also return the  
same would be long to  
our order, for of them are my  
I also return diamonds for the  
same, that of these are also fine,  
and I count by them if the price  
was too much, but I cannot get  
a profit on them price.

I have not a 600 pair which  
are as well as the other  
sent to you - but have a pair  
which was which was my  
return, will send them if you  
I want like the assignment  
of 100000 to see if I can  
of a pair with me & have.

[Signature]



Boston Oct. 2<sup>d</sup> 1779.

Mr. Livingston Dear Sir

Your order with of the 7<sup>th</sup> with page 178 till — The Company claims 244 1/2 lbs only 118 1/2 lbs of duties which is going to be brought in this way you showing the way to be followed in buying the stores I want to be paid in full for the duty on my first purchase of 244 1/2 lbs. I have what you say in regard to the Ammunition being paid for with orders to buy them of the firm and being paid full price to him, say 50 per cent for the tax and a price for the duty which will show your intent to make a profit of 50 per cent for the tax, and the rest to be assigned to us in as large of you are not making any profit but loss, and we will pay none of us all the goods shown, we purchased there in eight days but we do not expect any credit we are here of getting the money out of the tax and the duty on them, I think the best way now was that you should pay out the tax for all the goods

Yours truly  
James Osgood

*[Faint, mostly illegible text, possibly a second letter or a very faded copy of the first.]*

Mr. Livingston Dear Sir

Your order with of the 7<sup>th</sup> with page 178 till — The Company claims 244 1/2 lbs only 118 1/2 lbs of duties which is going to be brought in this way you showing the way to be followed in buying the stores I want to be paid in full for the duty on my first purchase of 244 1/2 lbs. I have what you say in regard to the Ammunition being paid for with orders to buy them of the firm and being paid full price to him, say 50 per cent for the tax and a price for the duty which will show your intent to make a profit of 50 per cent for the tax, and the rest to be assigned to us in as large of you are not making any profit but loss, and we will pay none of us all the goods shown, we purchased there in eight days but we do not expect any credit we are here of getting the money out of the tax and the duty on them, I think the best way now was that you should pay out the tax for all the goods

Yours truly  
James Osgood

Boston Oct. 3. 1777.

Mr. Gorington  
Dear Sir

Your dis. which you write  
to have sent out on the 21st  
was nearly done, but it is very  
doubtful if I can get them into  
the express tonight, but will send  
them tomorrow morn.

Yours truly  
Henry L. Mass.

Mr. Gorington Dear Sir

Your ord. with order and  
this from Cambridge, as to be sent  
I hope tomorrow will be in  
your hand in person, to the other  
I presume you have already  
today, but much talking this week  
I hope from Smith's care in getting  
his Smith's before to by the 8th  
you had from the other, I did not  
know as first what time he expected  
it, but it now seems to me to be  
when he would expect having it done,  
but I did not let him know anything  
about it, still as I have since and  
to you.

Yours truly  
Henry L. Mass.

London W.C. 6. 1871.

Dear Sir

I was very glad to receive  
 your kind offer and should  
 be rejoiced, I thought I had  
 your Illinois note & it affords  
 my mind that it had written him  
 to give you the satisfaction and I  
 am sure you in future to forget  
 I send a set enclosed, any expense  
 for postage you may pay, I would  
 not buy any copies from any  
 or what I have on hand will be  
 for a long long time, and I will  
 not buy anything which I can  
 get cheaply without as for want of  
 our funds for the Kingdom.

It had as I believe is nothing  
 and you had the letter at least  
 for your satisfaction to us for your  
 will for the amount of 100 in the  
 by I speak would be a great convenience  
 your mind but if it is not out for long  
 you ought to get much more, I  
 have no more to say to you at present

London W.C. 6. 1871.

Mr. Young

I have not much to write -  
 Mr. Park bought me of the same  
 stone and his colored was 1803

I have a wholesale customer here  
 for a large pair and would like to  
 have you send the following pair  
 No 100 of pair 1803 1804 pair of  
 No 100 of pair 1804 with three or four  
 lines of claims of a value

If you can call the attention  
 for some you can afford to pay  
 now, I would not for the same  
 for the amount due him  
 should be attention to the fact  
 that - saying if it is not accepted  
 for stone, it did not last about  
 five years, all the other stones I find  
 was a system change of time and  
 which gives me a sharp enough

Yours truly  
 J. P. ...



Dear Mother

I received your kind letter of the 17th and was glad to hear from you and to hear that you were all well. I am well at present and hope these few lines will find you all the same. I have not much news to write at present. I have been thinking of writing to you for some time but have not had time. I have been very busy with my school and with my other duties. I have not had much time for anything else. I have been thinking of writing to you for some time but have not had time. I have been very busy with my school and with my other duties. I have not had much time for anything else. I have been thinking of writing to you for some time but have not had time. I have been very busy with my school and with my other duties. I have not had much time for anything else.

Dear Mother

I received your kind letter of the 17th and was glad to hear from you and to hear that you were all well. I am well at present and hope these few lines will find you all the same. I have not much news to write at present. I have been thinking of writing to you for some time but have not had time. I have been very busy with my school and with my other duties. I have not had much time for anything else. I have been thinking of writing to you for some time but have not had time. I have been very busy with my school and with my other duties. I have not had much time for anything else.

Boston Oct 28 1779.

Mr. Wadsworth

Dear Sir

Your note with ed. 200, I have  
 made a list of the small documents,  
 which I bought of Wallcut for a little  
 more than for 100, and I guess it is  
 all they are worth, I have not the  
 receipt, I sent the list at a week  
 and if you can dispose of them at  
 100 per cent for the list of with some  
 some of the others did not make any  
 list some which will do for them  
 and one pay you the per cent for the  
 value of it or let them select all  
 they can find which it don't think will  
 be many. I thought you would be  
 one too at the prices you mention about  
 any interest, and make notes to 1000, they  
 have very short time with the  
 to be paid and I believe by your  
 method, so as to see if they can be  
 made, but it think at a loss yet  
 you may see the 10 papers here and I do  
 not want just to hear it with out them.  
 I will not give more for the list of  
 the original ones,

Yours truly

Wm. Lloyd Garrison

Boston Oct 28 1779

Mr. Wadsworth

Dear Sir

Your note in answer  
 to mine says that we do not  
 want to exchange these new papers  
 and whatever is to be small to  
 except any thing but cash

Yours truly  
 Wm. Lloyd Garrison

London Oct. 11 1799.

Mr. Livingston  
Dear Sir

Your note with Pitt Rivers note, I  
was glad you got a settlement with  
him. I tell Mr. Tucker that all  
the proceeds from the sales of the  
old bought of them should be applied  
to payment of the notes until all  
are paid, if there was not enough  
the maturity of the notes as  
before and the notes paid should  
be as it now stands in the dia.  
our firm collateral security; this  
would be to satisfy him perfectly, as  
before you got any money from  
sales of them don't keep it separate  
and don't let us be can keep it as  
an agent, he will allow interest  
if we have the money and will pay  
before the notes are due, I have not  
seen the dia since yet.

Yours truly  
Henry Tucker

John Bull

London Oct. 11 1799.

Mr. Livingston  
Dear Sir

Your note with Pitt Rivers  
which I return for your consideration  
I think the large sum from the  
sale to be bought as we have been  
a project as we don't want to pay  
any more large sums, they have already  
bought our books, as for any pair which  
might be charged for cutting is not  
getting any more for the stone, as we  
only get paid for both done - we  
don't consider them for a moment  
I don't think I can find a pair of  
pairs in my stock, remembering we  
have it on the pair, possibly  
may it, if I have I will send them  
to you. Mr. Tucker was in the  
to enquire about the standing of the  
dia in cutting as I had him a  
copy of one book bound up and put  
it in your hands, you must be  
sure not to sell the pair selected at  
a low price, if you do you will  
lose a bargain for us.



Boston Oct. 13<sup>th</sup> 1877.

Mr. Huntington

Dear Sir

Your card with an order also  
on 9<sup>th</sup> and Cash Statement, also  
bill from Buchanan Co. which, as  
you see, asks to settle it. The first  
charge on bill is for 27 1/2 % and the  
amt carried out of for 27 1/2 % which  
is correct. In regard to the 27 1/2 % the  
you must see your judgement -  
I should think Allen or Tiffany would  
give more than anybody, but I should  
sell to the highest bidder, and not  
over 2000 times, about 1/2 % for  
3 hrs or each 100 cents discount  
the first week any more, that would  
help our credit with Buchanan Co.  
I had rather let the buyer take  
the chance on the cutting -  
although I am sure to make it  
fine, Rose, Fox & Johnson are a  
first class horse, and one of the best  
bleeders, but they deal only in singles  
and papers all right.

Yours truly  
Henry Ballou,

We are happy to parting to be  
able give you any signs you  
will have customers for. We  
will be very glad to have you  
at home on Commission, and  
we put all we can spare into  
your hands, and you will then  
sell out our goods there.  
Please let me hear from you  
regard to sizes and qualities  
suited to your market.

Yours very truly,

Henry T. Moore  
for Messrs diamond cutters

Boston Oct. 13. 1779.

Mr. Thompson

Dear Sir

I recd. your letter this day  
and telegraphed that we should  
be ready of your proposition  
we shall be very glad to avail  
ourselves of your services in some  
way, we have no one at present  
to sell our goods there, but we  
have Mr. Worthington in New  
York we keep a stock with him  
from 100 to 50 thousand, and with  
the stock we are oblig'd to keep  
Boston takes a large amount,  
and we might be able to  
supply you just now with  
sizes you want, requires, at least  
in what prices we have an  
stock, in your account, you want  
pairs of small and quality, and  
probably you want medium  
of many of the smaller sizes, but  
our collection will be in  
demand, but that they are not  
as far as they are bound, and

London Dec 1790.

My Dear Sir,

Your note and fair demand  
 for the money for which I put down  
 an order, has just been received  
 in weight, Mr. Pitt says put down  
 your bill on the 15th of next week and  
 he will then credit it; Mr. Jackson  
 sends with the enclosed etc. etc. a  
 blank for an office in his own account  
 has a little Capital of his own and is  
 quite back, he waits as to consign  
 or send him goods on sale, do not  
 think it a good chance to sell your  
 goods there, particularly your  
 those large pairs, such as you cannot  
 sell there, very few the cheapest to  
 the times good but at an other time  
 he is more zealous, as soon as he gets  
 the opportunity we will let you know what  
 he wants, don't mention it to any of the  
 parties here. I have returned the  
 order which I sent to you, as I am  
 nearly out of them, I think you  
 if you have a great deal more  
 than your former business and to be made  
 a large quantity of it, then you will be in  
 a way to supply your customers

I have an offer from  
 some one of my stock of  
 and please through you, has been  
 by some customer. These who you know  
 about to supply the part for the  
 share, I have bought the share of  
 the stock as if you can get  
 some of the it are ready to sell at  
 any price

1076



Boston, Oct 12, 1877.

Mr Jennings.  
Dear Sir.

Your red enclosing check & Adams  
receipts page 12. Also led by Super  
check to the 2 Rates, 1/2 for 1877. I don't  
think you have reported sale from 309 as  
I have no credit to that number - the  
dividend from Carington looks "knotty"  
and it is doubtful whether it can be  
improved. Will see tomorrow.

Your telegram no. 2 and bond  
of \$100,000, 8% from which you may  
be able to make up the loss by picking  
out with your own stock. Hope  
you can make them go, as we  
cannot come any nearer at  
present.

Yours truly

Wm R. Peck.

Expect Mr Stone tomorrow morning.

Boston, Oct 12, 1877.

Dear Sir

Your letter of the 11th inst.  
received. I have no objection to the  
use of the paper for 1877, but I have  
no objection to the use of the paper for 1877.

I have not yet seen the 1877  
and really, I don't know what  
it is. It is too impudently  
to say it is old. It is the  
one, I think, I have seen.  
I have seen the one in the  
1877.

I am, Sir, your  
truly

Wm R. Peck.

I have no objection to the  
use of the paper for 1877.

I have no objection to the  
use of the paper for 1877.  
I have no objection to the  
use of the paper for 1877.  
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use of the paper for 1877.  
I have no objection to the  
use of the paper for 1877.  
I have no objection to the  
use of the paper for 1877.  
I have no objection to the  
use of the paper for 1877.

I am, Sir, your  
truly

Wm R. Peck.

~~London 11th Nov 1844.~~

Dear Sir

Dear Sir

We would like to pay the  
above notes just given for disch.  
purchased of you if you will  
account interest at 7 per cent,  
if you desire to do it please  
accept, and forward notes  
to us for the amount  
we can pay on Monday

Yours very truly  
Messrs Samuel & Co  
15, Abchurch Lane.

~~London 11th Nov 1844~~  
Dear Sir

I was away yesterday  
the printer & only at night at  
10 per cent, but think it is not  
too much to charge 12 per cent  
to our dealer or even 500 for the  
time as they cannot find a  
duplicate to compare with  
I thought Smith wants to go to  
Lyon and get a note from him if  
possible, as if it is on your ac-  
count we may put us off as many other  
hand, an open account means pay-  
able immediately, & I will by and  
send the first for Reilly tomorrow

Yours truly  
Messrs J. & Co.  
Street paper entry.  
J.B.P.

Boston Oct. 20. 1849.

Mr Youngster Dear Sir

Your note with regard to  
our Chest of Drawers, has been forwarded  
to London & Co by telegraph this eve.  
they will send it to us today.

I shall send this paper for  
Belfast to be your private property.  
I hope to obtain a fine specimen  
of you see that fine simple Ruby  
it is my own private property. as  
are all of the coloured stones which  
I buy. The stone is guaranteed by  
me to be a genuine Ruby. and  
at least a beautiful stone and cheap  
at 500 or thereabouts. if it is one of  
a pigeon blood colour, I will  
probably be the price,

Yours truly  
Henry D. Adams.

Boston Oct. 20. 1849.

Mr Youngster

Dear Sir

Your note with regard to  
the chest of drawers, the  
when you visited the 10th of Oct.  
I sent to London & Co that we  
could send the chest to you for the  
price of 500 or 600 or thereabouts  
if they accepted, but have  
not heard from them, Mr Postman  
he divided the letter to London &  
to New York as he did not have full  
power, will it not be well to  
write early, Sunday, you had better  
send telegraph, as I am going away  
on a vacation, start Sunday morning  
and be absent all the week.

Yours truly

Henry D. Adams.



Dublin Dec 22 1879

Ed. W. P. 21 1879.

Mr. Forrester.

Dear Sir,

Your

of large size... have always been... all numbers... the... been said... other day... which...

Stock... Stock... The... National... Le... Speed... in... Memorandum... date...

Mr. Forrester

of large size... have always been... all numbers... the... been said... other day... which...

the... the... printing... number... the... afternoon... the...

Yours B. R. C.

Oct 24, 1879

Wm. B. C. Johnson  
Dear Sir

Your favor of 20th is duly  
received with draft & my notes, in  
full settlement of bills of Sept 20 (1879  
and Sept 20, 1879), for fifteen hundred  
Twenty eight Dollars, for which  
please accept thanks -

Yours truly  
Henry B. Johnson  
of New York.

Boston Oct 23 1879

Mr. Johnson  
Dear Sir

Your 20th of the above bill  
of \$1528.00 - which is 27<sup>th</sup> paid by  
me - I have given a receipt for  
same - I have also given you my bill for  
the same with a receipt for same - but as you  
can find the 27<sup>th</sup> bill which I have  
for me - I have nothing else that will  
do -  
I am glad to hear that you  
have the large firm to start with - I hope  
the things will work with them -  
I have no objection and, perhaps  
I would be glad to see you in  
office of the day and report soon. We  
only have him as representing some  
one - makers who are in the same  
office with him - but think him  
all right -

Yours truly  
Thos. P. Beck

Boston, Oct 24, 1879 -

Mr. Worthington  
Dear Sir

Yours rec<sup>d</sup> with Reg<sup>d</sup> 1879 value  
also 2 dia by Express which I will  
report upon soon.

The owner of the 12th pair of  
Gold Stones wants them back so please  
send them as soon as convenient.

Sorry to hear of the fate of your  
friend in San Francisco - I have an  
impression that he called at our office  
at No. 313 and looked over our lists, as  
it also seems that he was connected  
with E. Bissinger.

Pollard had some of your goods -  
I had not heard of his being visited,  
though several times as he gave us  
an account of his being quite a  
lot of diamonds by tracing them out  
of his pocket with his present knowledge  
one hot day - I may be another  
victim of the same thing.

Very dull day -

Yours truly

Thos. B. Paul.

Boston Oct. 25, 1879.

Mr. Worthington Dear Sir

Just now I saw the Journal  
you sent but don't care to try it  
even in exchange for the pair, as I  
think it would be best to deal with one,  
if you can't sell it before making the  
bid, then it would be all right - my  
objection is the other two, and he  
can't see for the other, and I don't care  
to take it at that price as I cannot  
sell it's done, must try and sell the  
pair for money or good notes, if they  
have a market and would be making  
money, they don't bid, so don't try  
to bid the 12th pair, the amount in if they  
don't, I returned this morning from  
my trip, did not get many bids, but  
did a plenty of opinion - not much  
was done in my absence, Pollard  
did not see us anything, but I heard  
he was in the South and Skinner about  
the same, which I should think must  
be a loss, Mr. Martin was in today and  
I was to pay you on his return to sell  
as it has not been sold also for you -

Yours truly  
Henry H. Moore,



Boston Oct. 25. 1779

Mr Youngton  
Dear Sir

Your post with an order and of  
 Mr. — and 13 1/2 Pairs with view to  
 be repaired — I to see returned the  
 unwell being with the 2 and our  
 on account, I could not write these  
 answers, don't think it worth our  
 to send the stuff away, as you &  
 Lewis have never been willing to buy  
 any more what the 13 1/2 Pairs ask for  
 such stuff, I sold ten of the pairs  
 which you returned to a private customer  
 and to be sold with view for things,  
 if you don't find a customer for my  
 large pair only some I think you had  
 better send it to me, as I may be able  
 to sell it, also the pink pair, I gave  
 a set of the supplies here for sale at  
 less than 75 of the cost of course — so if  
 you get a chance to push them off  
 do so, otherwise they cannot be dead  
 stock.

Yours truly  
 Henry Williams.

Boston Oct. 27. 1779

Mr Youngton  
Dear Sir

Your post with notice of  
 R. J. Herbert and page 188 sales,  
 your pair No 120 3/4 1/6 I have a  
 customer, and nothing to show,  
 This stone are scarce in my stock  
 and whenever I have a buy from  
 others I find their prices much  
 above what I have been and  
 I have no pair on hand as 1/2 in  
 as the pair sent to March of this  
 size, Large stones from 1/2 to 2 1/2 are  
 scarce and in demand, but if you  
 a plenty of these sizes of fair quality  
 and cheap goods. — It is rarely I  
 can find a stone from any pair  
 which is shown to me which is cut  
 so full as our fine stones, I think  
 I shall have to try and buy some  
 stone of good material in some cheap  
 lot and send them, as I cannot  
 get enough from my supply for my  
 retail sales

Yr truly  
 Henry Williams

Boston Oct. 29<sup>th</sup> 1819.

Mr. Brewster

Dear Sir

Your recd. with as late  
as I do think it worth my to wait  
had of our imperfect state of funds  
in mind, I am very short of them  
and cannot get enough from my  
lots for my retail trade, so if you  
are any which you think will  
pay to send me them along, I  
will if you get the Boston stores  
to be as low there also. I think  
I might send some of the 74 & 75  
pairs by getting them but could  
not sell them as they are, I like  
the pair with one lock from 74  
so I want them if they are not  
sold.

Yours truly  
Henry D. Moore.

London Nov 17 1819

Dear Sir

I have recd your letter of the 10th inst. and am glad to hear from you. I am sorry to hear that you are not well, and hope you will soon be better. I have been thinking of writing you for some time, but have been so busy that I could not find time. I have been thinking of writing you for some time, but have been so busy that I could not find time. I have been thinking of writing you for some time, but have been so busy that I could not find time.

London Nov 17 1819

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Boston Nov: 3: 1819.

Mr Huntington

Dear Sir

I have recd. with each statement  
 I will do as you say with the diamonds  
 and priced the weight to make them  
 brilliant but touch some of them a  
 little where they are rough, as  
 I think that will be the best for a  
 profit, as I know there are some  
 customers who are more desirous of  
 great color than brilliancy. That evening  
 I have put into our Lapidarian hands  
 to make the best stone he can of it,  
 I am sorry the rough found to be cut  
 I hope Stone will buy the 6th pair's  
 These pairs have today and wished me  
 to give small memo's of all the large  
 pairs we had as he says they are very  
 scarce, did of fine qualities and of  
 5 for 1 dollar. I have had five pairs  
 shown to one of 3 Ks to 3 1/2 the pairs and  
 the finest pairs 125 to 175 for Kt and  
 the rest as fine as there are cell fines,  
 as nearly all are a little too thick  
 Mr Finch wants his black front set,  
 and if you know of a watch he would  
 like it send with it, as he says he may  
 be able to sell a pair for 1/2  
 I have no more to say at present  
 I remain  
 Yours truly  
 J. M. M.

230

J. M. M.  
 Huntington

Boston Nov 6<sup>th</sup> 1879.

Mr. Houghton Dear Sir

I have not with your letter,  
I don't believe you charge any  
to send for the restoration of  
the fine paper they are usually  
older, which I never get over.  
Generally one letter is much better  
than the other in any way, fine  
in hand, I don't particularly charge  
about other fine paper it was the  
same - about which he is called  
as the only actually to the third  
all with the best paper.

If they buy one and send the  
letter as if they have a return which  
I have not to mention it, all the  
rest is done now when the  
fine is sent with it with paper  
fine as it comes to rest.  
I have things for lot of my fine  
with other, but the fine is light,  
and when you see the paper  
as I said of the paper in your  
letter.

*[The right page of the document is almost entirely obscured by a large, dark, irregular stain, rendering the text illegible. Only faint traces of handwriting are visible.]*

Boston Nov 8<sup>th</sup> 1819

Mr. Huntington

Dear Sir

Now and with ch 200  
I might be able to meet the bills  
I stand at I have several bills  
brought, I don't think that  
while to send that I don't  
unless it is a case with bills  
had I how to pay 3500 with  
off, with send them if some of  
doing, as usual, see Tiffany  
say you no know it will be a  
I will try and send you a lot of  
cheap mules next week say 22  
the 25 stuff is all sold - I did  
telegram give answer to accept  
3000 for the 20% stone if we can  
be positively sure of our pay, we  
write like notes of accounts give  
them & otherwise by bill weekly it  
monthly payments of 2000 it can  
be well for you to get the 2000  
from Smith and by Tiffany show  
other as such a part might to see  
now for a good price.

Yours truly

Wm. D. D. D.  
H. D. D.

Boston Nov 8<sup>th</sup> 1819

Mr. Huntington

Dear Sir

Yours, said I would like  
all the pair to Caldwell, and if  
you find they cannot be raised in  
price try and make it cash or note  
as Mr. Gray objects decidedly to  
as we have payments to make  
want money or something on  
we can get money, - then again  
this season when your goods are so  
cheap we can sell them without any  
cost before Christmas, and get note  
or money. I can give Collins a  
note for his ad, hope he will give you  
note in full settlement, as we have  
a great deal to pay, Mr. Caldwell is  
in town I let him take the two large  
Hazard's at 5 for 10, and send all  
at 2000 less he says he has a customer,  
I bought a few small sapphires of him  
long, I have an order for an extra  
fine pair not to cost me over 750  
you have a pair (253) Mr. W. if they are  
fine except I can cut them down also pair  
100, 5 for which might be over I would  
like such a stone as I did last yr. at 100  
with a note, yours truly  
Henry D. D.



253

Boston Nov 10, 1799

Wm. Hill Esq  
Boston

I should please find about  
your order for 1000 lbs being balance  
due you to Dept. by Insured at  
Boston. The Company are not  
and will not. The clerk was made out  
and was caused by an error in bringing  
forward a balance. You will please  
forward me with the balance at  
Boston. I hope (1799) I will have  
the amount of the 1000 lbs. paid on  
the next day. Please acknowledge  
before 10th of

Yours truly  
Henry D. Moore  
Secretary

19  
Boston Nov 10, 1799

Mr. Huntington  
Dear Sir

Your order with 1000 lbs. balance  
also sent me 3 Sales. I will send  
to Mr. Smith send the price, as he  
suggested to do it at his own risk  
get them back if not sold before  
that will give me 1000 lbs. to  
in case they are returned, then  
the Royal Charge for his  
Six collies will be only 100 lbs.  
by it for 100 cash, at 100 and  
the 1000 pair if sent of a time  
for you. I am glad the 1000 lbs.  
is sold if the 1000 lbs. is not  
in 100 lbs. and price will be  
at 1000 lbs. will send to you  
terms; if not you might as well  
the quantity that you had before  
before me and I accepted, and I  
always desired. You have a small  
lot of four boxes 10/100 10/100, and  
I will send that to Mr. Smith  
it will be sent and if he will  
I had to pay for it being sent  
I want to clear it as a lot of 1000  
and at 1000

Yours truly  
Henry D. Moore  
Secretary

Boston Nov 21<sup>st</sup> 1879.

Mr Yerrington

Dear Sir

Your war with fortune  
to be improved, the ground ought to  
be raised to give it brilliancy -  
also send two pounds from N. side.

I am glad you got the price  
for the dia. of Caldwell I was  
afraid he would return them, he  
probably had a customer, I want  
some rough dia's, do you suppose  
they bought the lot you refer to,

3, 4 & 5 the pairs are scarce  
with me, and at an affair I shall  
have many retail sales, unless I  
get them, as I think there will  
be a push for them, that I expect  
to see in our depositors hands, I  
expect it will be done tomorrow.

Yours truly  
Henry Dillmore.

Boston Nov 21<sup>st</sup> 1879.

Mr Yerrington

Dear Sir

Your war with fortune  
to be improved, the ground ought to  
be raised to give it brilliancy -  
also send two pounds from N. side.

I am glad you got the price  
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afraid he would return them, he  
probably had a customer, I want  
some rough dia's, do you suppose  
they bought the lot you refer to,

3, 4 & 5 the pairs are scarce  
with me, and at an affair I shall  
have many retail sales, unless I  
can get them, as I think there will  
be a push for them, that I expect  
to see in our depositors hands, I  
expect it will be done tomorrow.

Yours truly  
Henry Dillmore.

Boston Nov. 11<sup>th</sup> 1879.

Mess<sup>rs</sup>. W. S. Hoopes & Co

Dear Sir

Recd telegram saying our ch  
was not paid, we sent to our  
Bank to stop payment, in case  
it had been stolen from the  
office, then we notified the Post-  
master and gave him a synopsis  
of the letter and date, and he  
has promised to investigate the matter,  
I think it would be well for you  
to send some one to your office  
and tell them that you have all  
recd the letter which was mailed  
here on the 5<sup>th</sup> as we cannot  
understand why you have not  
paid it.

Yours very truly  
Henry D. Adams.

Dear Sir,  
Mr. Hoopes

The enclosed letter was  
sent to you on the 5<sup>th</sup> inst.  
and was not paid. We  
sent to our bank to stop  
payment in case it had  
been stolen from the  
office. We then notified  
the Postmaster and gave  
him a synopsis of the  
letter and date. He has  
promised to investigate  
the matter. I think it  
would be well for you  
to send some one to  
your office and tell them  
that you have all recd  
the letter which was  
mailed here on the 5<sup>th</sup>  
as we cannot understand  
why you have not paid  
it.

Yours truly,  
Henry D. Adams.



256  
Boston Nov. 13<sup>th</sup> 1877.

Mr Thompson

Dear Sir

We have sent by express today  
a small invoice of diamonds to examine  
our qualities are (maximum) as all our  
diamond selected stones have been sold  
except in order, and all our chief  
diamonds from 3c to 4c are sold also,  
our orders for prices (fine) from 2 to 5c  
are not able to fill just now, all  
the dealers are asking for them and they  
cannot get them, there has been quite an  
advance in fine stones in London, as we  
must expect higher prices here, we  
have given prices the same as we get  
here, and think it better for you to  
change your profit also, as you can  
furnish your retail customers at your  
own price, whereas if it were for the  
commission it would be difficult to  
arrange, as you ought to have your  
retail profit to yourself, it will be  
better for you, the terms if not with  
3 per cent off for cash, <sup>and a com. 2 1/2 per cent</sup> when stones are  
in lots we have given the low price, but  
if stones are selected from these lots

the price ought to be advanced  
from 10 per cent upwards — according  
to selection, we have made large  
price out in orders, and if not  
sold we will send some of them to you,  
As the stock which we can offer  
is so small just now, that I think  
you had better sell them with  
our names, whenever we can  
make the stock large enough to  
make a little more than we will  
consider the matter of using the  
name of the Company —

In giving terms we have given  
what seems to us now about right,  
and give you a chance to make  
whatever you please above our price  
The commission usually paid in N.Y.  
to the Dealer is 1 per cent and to others  
2 1/2 per cent here often appears so —

However we can make a beginning  
in this way and by the experience  
and we can adjust or change if  
we find it necessary — If you have  
any special orders, we will do all  
we can to fill them.

Yours very truly  
Henry D. Silliman.

257

Boston Nov. 13. 1877.

Mr. Worthington  
Dear Sir

Yours recd. with thank's &c  
and paid 6/16 - We sent invoice  
to Thompson today. I can alter the  
Stone for Anderson if he wishes it done,  
I have got a fine 6/16 Stone for  
I have seen the pear shaped Emeralds  
but don't see sale for them, they were  
brought to me to have the tops fastened  
on and put into a case, did I know  
their value, they belonged to a man  
by the name of Blumenthal from  
California, I would like to see  
any other fine Rubies if Bissinger  
has them, I will remember the  
pearls if I hear any more -

Yours truly  
Henry S. Morse,

Boston Nov. 13. 1877.

Mr. W. S. Hooper & Co  
Dear Sir

We have not heard from  
the letter which contained the  
check of \$475, two having been  
payments of it, enclosed here  
two checks of \$237.50 each in  
the place of the one missing,  
Please acknowledge

And oblige  
Yours very truly  
Henry S. Morse.

Mr. Robt. has made the old  
\$260 and \$225 instead of 237.50  
each

Boston Nov 17/79

Mr. Milthum & Dear Sir

I rec<sup>d</sup>. the dia<sup>g</sup> from you  
weighing 17 1/2 lb, you say change  
the shape with as little loss as  
possible, to change the shape  
will involve the making of the stone  
partly over, but my stone would  
be to recut it entirely and make  
it into a handsome stone, the  
ground at bottom is too high, and  
the top too low, and the work  
done I can see, the additional  
loss will be but little.

Yours very truly  
Henry D. Morse,

Boston Sat. 14<sup>th</sup> 1879.

Mr. Worthington Dear Sir

You send with the 24<sup>th</sup> by and  
I am glad to get the money  
My Collier sent all his customer  
the party for Cash 500 sent it  
back as I have a customer who  
may buy it all 500. See if Messrs,  
Ludlow have a any other fine  
Tuffin of 3 or 4 lb, at a reasonable  
price, I have an enquiry from  
Quincy is still here this week,

Yours truly  
Henry D. Morse,



Handwritten title at the top of the page, possibly "Handwritten" or similar.

Handwritten text, possibly a name or address, located below the title.

Main body of handwritten text on the left page, consisting of approximately 20 lines of cursive script.

Main body of handwritten text on the right page, which is significantly obscured by large, dark stains.

Boston Sat 17. 1877

Mr. Livingston Dear Sir

I was paid with two pain forms  
before the case in settling I return  
the other pair would like to represent  
my customer comes in, which will  
be in a few days, the col'di's of  
Painings are cheap enough, but I  
cannot bear a bright yellow yellow  
for the one content, I had the 10th  
pair was given for trial, before they  
will go this time, I think they  
ought to give better than this for the  
but if not really, as they are not very  
substantive here, Dr. H. says they  
are not real Agnes's but a variety  
of garnet, he says the real stone was  
addressed down, I found out when they  
were many more, I found out buyers  
were often satisfied at any price as  
they are cheap, still there are hard for  
the most they will bring in the market  
will cause a low price for the work as  
I can buy it for stock. Value from 100  
about 3000 and

Yours truly  
Henry D. Moore

036

Proton No. 10. 5. 1777.

Mr. Mungton

Dear Sir

Your note with £1. 10. 0. 0. which  
 was acceptable, also with your  
 and long - I have retained the  
 and find that when cut will cut as  
 so far as and enough it, as there  
 not be any profit, as did to be of  
 a few months ago, however a  
 in quality and when they were as  
 he is, there may be with a few  
 than but not many as to what  
 matter in our letter about 20  
 in little enough when first and  
 in consistent, so as what  
 some other and called by them, I  
 of the City as regards life to  
 maintain the to price as the  
 is, I will not think of buying  
 as I have to see how other  
 in this quality, if you they  
 they would be as to what for  
 in regard to Calcutta and I  
 will not get out our had  
 the matter and improved the  
 you find to get the other  
 the would be about half the  
 and he would not get as  
 as he would to have it as it is,  
 as his former interest I left it

261

it now is, but if he says  
 it and make the flour out  
 not certain if the other is  
 desired, then flour can  
 and if I were to go down  
 with it and to make the  
 before the flour could be  
 the other would have to be  
 again and I think that  
 when finally we have  
 and from day, as to the  
 I am a yellow paper  
 but not a stone which  
 description for  
 which will for  
 but here but it seems to  
 and my list is a mixture of  
 various qualities, generally  
 and as far as has to  
 then to make as to  
 but none of them  
 change of to be, I  
 into these different  
 any than the  
 change price fully as  
 change, I am  
 make, except in  
 to be and not  
 as we see it every  
 to buy, if

Your truly



Boston Nov: 22<sup>nd</sup> 1879.

Mess<sup>rs</sup> Deane & Casner  
Dear Sirs

Mr Yerrington telegraphed to me to send you 6 stones worth \$300 for a cross. The size which would be required to come to that price we have not got now although we are likely to get them from some of the stones we are now cutting.

So we have sent you the amount we can find now, if they cannot be made to answer and you have a little time to fill your order we shall probably be able to supply them for you -

Yours very truly  
Henry D. Morse

Boston Nov: 21<sup>st</sup> 1879.

Mr Yerrington  
Dear Sir

Yours recd, with dia<sup>l</sup> for Moor which we have done and return today also a 1 1/8 thick stone which if made fine would weigh about 7/8 or 3/4 if left a little fall, cost us about 60 to make it over, question will it sell for more money as it is, or when it is reduced, a 7/8 fine is worth about 80 per lb. or \$50 for the stone 3/4 rather thick about 80 per lb. \$60 for the stone, did not see for cutting \$54 - Can you not get more for a 1 1/8 than \$54 -

Recd. ck \$50 and page 197 Sales. - In regard to the star sapphires I don't think anything cheap if it is not saleable, so you have bought them I hope you will be able to sell them but I think the other lot would be thick enough for a long time to come.

That man Stone is the one who opposed us on the dia<sup>l</sup> cutting Machine in conjunction with Hermann -

I send the Purple Ruby, or Red Sapphire for Collins to try his customer see now if not sold down return,

Yours truly  
Henry D. Morse

Boston Nov. 22<sup>nd</sup> 1879.

Mr. Herrington Dear Sir

Yours rec<sup>d</sup> with dia<sup>g</sup> from  
R.O.S.P. & L.E.C. which I will  
attend to at once. Rec<sup>d</sup> letter from  
Risinger's man and he gives me  
the price \$500 which is 100 pr ct  
advance on lot price, and for such  
a light shade of color and a little  
imperfect seems high to me. I thought  
he might charge 150 pr ct or pay  
400 for the stone which would  
be near the fair proportion - so  
I wrote him it was beyond my  
reach - still I would like it &  
if it could be sold cheaply, try  
and see if he is not willing to  
sell it for \$400 or less, I could  
not buy the lot as I know there  
are not customers enough who  
would buy those light shades.

Rec<sup>d</sup> telegram this morning, did  
not have the right sizes to send  
but sent the nearest I had. I  
may have them tried by

Yours truly  
Henry D. Morse,  
and the ...  
and the ...  
and the ...

Boston Nov. 22<sup>nd</sup> 1879

Mr. Risinger

Dear Sir

I rec<sup>d</sup> your letter this  
morning in regard to the Ruby.  
I was disappointed in your  
putting a high valuation  
on it, as I hoped to be able  
to buy it for my stock, but the  
prior place it beyond my reach,  
I could not handle the lot,  
as my calls for orders of those  
light shades would not warrant  
it, I fully remember that  
a selection from a lot is always  
less than such more than its price,  
but don't see how you could  
raise it 100 pr ct had the  
price been in a fair proportion  
to the others. I think it would have  
been ...  
Yours very truly  
Henry D. Morse.

Boston Nov. 25<sup>th</sup> 1879.

Mr. Derrington Dear Sir

Your rec<sup>d</sup> with ck for \$7500  
I cannot buy that lot of Rubies even  
at a much lower price as I know  
too well how many of them will be  
on hand for a very long time, and  
we cannot afford to carry "dead stock"  
we want our capital turning over as  
often as possible, as for trading the  
large dia. I am not as anxious  
about selling so as were at the time  
Cork was talking about it, as there  
has been quite an advance in fine  
stones and as we have carried it so  
long and lost so much interest we  
must get all the advantage of the rise  
and scarcity of such stones, I want  
to keep the price at \$12,000 with \$10,000  
as the lowest, I don't think \$7,500  
cash would buy it now we must  
go for more, if Bissinger would  
buy it at \$12,000 he could afford to  
buy his outfit and some other things  
but not on a basis of \$8,000 —  
I should not allow \$60 per kt for the  
Emerald and don't believe he can  
get it of any dealer.  
Yours truly,  
Henry D. Cross

Boston Nov. 24<sup>th</sup> 1879.

Mr. Derrington Dear Sir

Your rec<sup>d</sup> with cc sales and  
cash, I return the 1/2 as I think  
it will bring more as it is there  
to want it. My way of estimating  
such stones is to call them rough  
and add 1/3 for the am<sup>t</sup> taken off  
in cutting, making no account of  
the labour as it has to be all done  
over again that will give the value,  
such stones can be bought in rough  
for \$5/- add 1/3 which would be 6 2/3  
or 25 per kt that would be the price  
we ought to buy such stones at, as  
they would not be cheaper than the  
rough at that price, — Have not  
seen the 30 kts — Hope you can  
find that yellow for me, by Wado.  
I cannot understand how \$200 can  
be obtained for a 1/4 or 1/10 per kt —  
that is ahead of my time —  
I am a positivist for cutting to cut  
as brilliant as possible.

Yours truly,  
Henry D. Cross



Boston Nov. 28<sup>th</sup> 1879  
Messrs J. E. Caldwell & Co  
Dear Sir,

The Diamond of 1 1/2 carats sent  
to be recut and how the flaws  
got out. I am afraid will  
disappoint you in ~~the~~ ~~recut~~  
weight. I take the deepest  
flaw cutting out, as it being  
directly into the stone and if  
taken out will leave a stone  
of not more than 1 1/2 carats  
possibly less, I have already  
taken off quite a slice where  
the flaw was, and it still is  
about as large as ever  
I will wait until I hear from  
you

Yrs truly

Henry A. Morse.

Boston Nov. 26<sup>th</sup> 1879.

Mr. Worthington Dear Sir

I am not with you -  
I don't think it worth paying to cut  
the 1 1/2, as you can probably sell it  
at a profit as it is.

I don't recollect the 1 1/2 yellow you  
speak of, send it on, I think my  
customer wants one of about the same  
size of pattern say 3/4 of a golden yellow.

I saw an emerald here today that  
was sent in for Mr. Remick, I thought  
it was the one Hart Bro. wanted to  
buy, size, color and imperfections were  
so near the same as I recollect it,  
paid 1 1/2 for the stone, I succeeded  
in matching the 2 1/2 by recutting  
but a little, they are thick & clumsy  
stones but white, the price you held  
the one you sent on was high, I bought  
the note for 150, and write advising you  
selling the pair at 60 or less if you  
can make a quick sale on the  
subject of the color, I also send you  
a specimen of light to see how much  
such a stone will bring, also recd. P.  
I am, Sir, truly,  
Yrs truly, Henry A. Morse.

Boston Nov<sup>r</sup> 28. 1819

Mr Genington Dear Sir

Your order with dia found Demand  
the order before was to make the  
latta small, I did nothing else  
but will now make the ground  
over, also, red sand dia 7/16 to  
be polished, and ok for 300 which  
I return to be ordered - I also  
rec<sup>d</sup> Esmond's Ruby and saw  
Poty today to see if he can't get  
any better terms, I shall keep  
it anyway. The 2<sup>d</sup> Ruby of  
Dissinger I will take if he will  
make it 6 carat <sup>with</sup> privilege of 5 per cent  
off for cash within 30 days. if  
he decides to accept them I want  
Orlita to cut a little from the  
bottom to straighten the angle from  
the collet to girdle, & this, don't  
have much taken off. I would like  
to see any handsome stones if  
Hidden has any for sale at a fair  
price.

Yours truly  
Henry D. Moore.

Boston Nov. 29<sup>th</sup> 1879.

Mr. Garrison

Dear Sir

Yours recd with \$1.30 from  
Celia, and no sales, you did get  
a stunning price for the 3/4 pair  
should not have retained them  
for the price, also a good sale  
to Caldwell, and some I can't  
furnish another <sup>10</sup> 1/2 pair, I am  
glad Mr Reed appreciated our  
fine work, others will in time,  
I consider these fine stones cheaper  
at these high prices than the other  
= may soon are at the low prices,  
but the trouble to obtain such pairs  
has been owing to dealers allowing  
a few specimens to be picked out  
and not charging our price this  
price. Please send no 348-8716 I  
may try and locate it and recut it  
also, don't think we can afford to pay  
\$1.30 for the rough try and find out  
what I've spent for it, but don't  
let day know it as I prefer he would  
not know about it; I telegraphed for  
the purple ruby, also the one of Bissinger  
as I have a customer who wishes to  
see them in Monday, I would like  
see that sapphire you spoke about

if it is really fine, as I might be  
willing to buy it, but if it is a  
little below fine it is unsaleable,  
The owner of the 13 1/2 pair was  
in town for them I told him I  
had sent them to N. Y. again and  
thought there was a good chance  
of selling them, he said if not  
I'll send some more than back  
he is not a person who is likely  
to sacrifice them, as he is suspicious.

Yours very truly  
Henry D. Moran



Boston Dec. 2<sup>d</sup> 1879.

Mrs Munroe

I have sent to you by express today two pairs of diamond Earrings of fine quality one pair \$1,000 which are in the double box with the balls, and the other pair \$1,200. The balls will fit either pair, so if you decide upon the \$1,200 pair you can change boxes, trusting one of the pair will be approved

I remain

Yours very truly

Henry A. Morse.

Peter Dept 4 1879.

Mr Worthington

Dear Sir

I enclose with an order Cash, &c. enclosed, also Ruby from Bissinger, I think it is cheap enough perhaps for one of so large size and any pair. 2 tones are so hard to get and particular Rubies - if the color is only - little more - there I would be willing to double the price and consider that cheap - I bought the Emerald Ruby for \$210 - and can't get a better.

I have not seen any other. I will keep one stone at the 1/2 and return the other tomorrow. I think perhaps you might buy what is wanted from some of the dealers there, can you not do better with Randall & Co. -

Yrs  
H. A. Morse

Boston Dec. 2<sup>nd</sup> 1879.

Mr Yerrington Dear Sir

Glass red, with Sapphire, the color  
 and brilliancy is very good, but it is no  
 my think that it only makes the size  
 of a 2 x 2 Sapphire, I don't care to buy  
 it for stock on that account, I don't  
 care to accumulate any stone except  
 those which are extra and at a very  
 reasonable price, as the interest amount  
 in carrying them which are slow  
 runs up too fast and the profits would  
 down to zero, as for the rough I don't  
 intend to make any offer, as I know it  
 would be used to my disadvantage, if I can  
 to buy - so I prefer to wait and when  
 the price is made low enough we may  
 buy. I really think \$10 is a good fair  
 offer, a fraction of a dollar say 10.25  
 I might consider but if I make the  
 offer it would go to sleep and be lost  
 offer 10.50 and would gain any offer I  
 might make if within a fair price.  
 I don't believe these large stones would  
 pay us unless at a very low price I am  
 sick of large stones, we have not made  
 any money on them if in our interest.  
 The 4th pair I should tell you they are as  
 my think they are not desirable here, the  
 stone you sent cannot be changed any  
 the two yellow stones sent are not the same  
 color, so keep trying.

Yours truly  
Henry D. Morse.

Boston Dec. 3<sup>rd</sup> 1879.

Mr Yerrington Dear Sir

Yours red, I am very glad  
 to hear that the 13, 13, pair is  
 sold, suppose they will give  
 their check soon, I should think  
 it was time Smith had those stones  
 back if not sold, as now is the  
 time to sell them, I have a  
 customer for a fine Cats-eye (not one  
 of those Deputy Cats-eye) but the  
 gemstone, of a greenish yellow with  
 a very well defined line, Size  $\text{\textcircled{1}}$  don't  
 to cost me say 50 to 60 if it is possible  
 to get one for that price, if not get a  
 smaller one, or extra here or there on  
 memo (I suppose) and don't ask have them  
 but if doubt of this will sell to me.  
 Mosses & Sadek, will be the most likely  
 but they at eye fancy prices I am afraid  
 Taylor may have them or some other  
 importer, I hope Caldwell will buy my  
 Red Sapphire, it is a beautiful gem by the  
 gas, light, looks red as a pigeons blood Ruby,  
 if not sold soon send it back as I have  
 customers who wish to suit <sup>to suit</sup> Henry D. Morse.

REC'D

Boston Dec. 5<sup>th</sup> 1879.

Mr Huntington

Dear Sir

I was just with the gas & oil  
and as sales, hope you will be  
able to furnish me a catalogue as  
I have the order and don't like to  
say I cannot fill it. I want may  
have one, if it shuts out and send  
it as it will be and raise my custo-  
mer up a little. The paper dia-  
meters you probably get but I can  
do buy it for it. Sometimes we  
see today it bought the value of him  
to make one which of but some  
other kind wishes to know the use of each  
of a job. I get to determine. I think you  
a pair of perfect specimens of they are stone  
length and weight, they are bought at  
a fair price, but the expense of cutting and  
advertising makes them not high of value  
by the way, the best cut is 604.39 for  
the pair, I send them to see if you can  
get a profit on that, as it pleases  
them to high for the market here.

Very truly

Henry Duffield.

Boston Dec. 4<sup>th</sup> 1879.

Mr J. D. Huntington

G. Sir

You send it set in the Stoppin  
also one of the dia for Draper. The  
Stoppin is very handsome and would  
suit me if it was not quite so thick  
and would be cheap. but I have as  
pretty good stock of it. It is just now  
and nothing but an offer from one of the  
fine work bought me to buy for stock.  
I am sorry you cannot fill all  
your orders for dia but every dealer  
is constantly having calls for what  
he cannot furnish. I have the same  
length here all the time, and buy  
some of the imperfect to fill my retail  
orders, we are not buying out as  
much as usual on account of  
we must repair work and stones to  
be cut and make up, but we are  
getting in your new logs to break in.  
It is surprising at the difficulty in  
getting a yellow stone, and I think I  
it up. or I think, I think you mean  
in Italy he seems to have a good stock  
but few extra fine stones that is the case  
with all of them.

Very truly

Henry Duffield.



Boston Dec. 6<sup>th</sup> 1879.

Mr. Weymouth Dear Sir

Your card with no dates (204) and dia<sup>s</sup> to be finished, and a date of 27<sup>th</sup> Sept. for dia<sup>s</sup> which you don't say what is to be done with it.

Mr. Tully says Deane has two Catalogs which he will bring on with him on Monday when he comes, I hope they may see the way out of it but I cannot get on, as they are too far from the office.

Cannot you get them to pay a little as a loan on the work he does, as I don't believe he will ever get the time to ever pay over to a loan of anything.

Yours truly

Henry A. Morse

Boston Dec. 6<sup>th</sup> 1879.

Mr. Coggeshall Dear Sir

I send you by express today the dia<sup>s</sup> which you left to be sent, and give herewith the result. - 1 Stone before cutting 34<sup>th</sup> lb - finished 32<sup>th</sup> lb - Value \$1.50  
less cutting  $\frac{10.00}{21.50}$

Showing a fair allowance for me to make for the stone would be \$1.50 but I think I agreed to allow you more, but have forgotten just the amount, but will adhere to my promise.

I enclose herewith a bill of the dia<sup>s</sup>. Stud has \$5 paid, and will allow whatever deductions I agreed upon at the time, or will set this stone into a Stud charging for the cutting & setting and you have the privilege of returning the other.

I think this is the understanding, hoping to hear from you soon  
I remain your very truly

Henry A. Morse.

I have just got your 16 numbers. Whose pain?  
as I think you have got more for them than  
there is here in value but you may like to see  
to see how I do I think they are worth any  
much more, and what you may get for  
them — I am very glad with the Cats Eye —  
I don't like to give it up as —

Boston Dec: 5<sup>th</sup> 1879.

Mr. Whittington Dear Sir

Your note with Herberts note  
of Nov 17<sup>th</sup> is V.S. Shows there do  
of the cork — the white spot in fine  
pain with it — is taken out without  
injuring and is not enough to make  
any material difference in the value,  
when a pair are as fine as these I  
don't care much for a small spot.  
Tell the Red Saffian to the first  
one who can — it for 500 — I also  
but two orders today for two dies?  
Cruciate, die? all around the world,  
and I shall have to buy some holes  
to 2 1/2 — it seems to break off, as I  
have not enough in my stock here,  
the two will cost 2 1/2 when done —  
and are to be for Christmas. — If you  
have any in your mind to refer from  
to up to the "Red Blue" but while I  
wrote like to see if some of them will  
not answer, the regular die? are too  
blaze, I have a part of the lot you sent  
finished and they are much improved, I  
am sent a part here done if you wish

R.S.  
Yrs truly  
Henry Bullard

Boston Dec: 9<sup>th</sup> 1879.

Boston Dec: 9<sup>th</sup> 1879.  
Mr Thatcher  
Dear Sir

Your letter rec<sup>d</sup> and in  
answer have sent to you by  
express three dia<sup>s</sup>. Rings of  
extra fine quality and about  
the prices you desired, trusting  
you may be able to make a  
satisfactory selection

I remain

Yours very truly  
Henry A. Mason.

Mrs Hamilton  
Dear Madam

Mrs Ellbridge Gray was  
at my office today and wished  
me to send to you the two  
drawings which I have enclosed,  
the one in the form of a crescent is  
similar to one which I made for  
Mrs Richter, also have sent <sup>by express</sup> at  
her request (subject to your  
approval) a diamond cross, which  
Mrs G. admired, and thought if  
you saw it you might prefer that  
to having something made, she  
also pushed me to say she did  
not like the form of a star & much  
as it suggested to her three masonry.  
The drawings were made to show  
about the size of an 800 ornament  
but by reducing the size of the dia<sup>s</sup>  
can easily bring it to 500. if you  
decide not to take the cross you can  
return it by express which will come  
perfectly safe - and shall be happy to  
receive your order <sup>in return</sup> <sup>for the 1000 Dollars</sup>



Boston Dec: 9<sup>th</sup> 1779

Mr Thompson Dear Sir


Your letter of Dec: 9<sup>th</sup> is rec<sup>d</sup>  
I am glad this morning, I am glad  
to hear the said: arrived safely,  
and that you have been able  
to report such value for said,  
Chop (with an an entry  
and of in fact - or will it be  
just as it came out of our shop  
in winter - business is very  
small indeed here, and we are  
interested out in certain sizes of  
the finest qualities - If our  
best continues good we shall  
be able to furnish for cutting,  
I have looked over our small  
size: and selected 1/4 doz for you  
which, <sup>and by the way</sup> is a small lot but may  
help you a little - with best my  
best wishes say the is well? is all right  
hoping you will enter some good  
orders by Christmas -

Yours very truly  
Henry Bullfinch

Boston Dec: 9<sup>th</sup> 1779

Mr Worthington Dear Sir

Yours rec<sup>d</sup> with thanks  
I got a small Cut Eye from  
Pittman but it is not large  
enough, he probably got it from  
some other dealer, don't you  
think you could get one from  
Cook at a reasonable price -

I have a customer for a very  
fine Sapphire  of about one  
of these sizes and it must be rather  
round in shape and with fine set  
one of these dark but also one, more  
of a light shade: but a beautiful  
blue sapphire in color and brilliancy  
to the most extreme, the owner would  
not also buy a very clear Ruby of  
two to three lbs. - Very to hear of  
Camfield's work.

Yours truly  
Henry Bullfinch

Boston Dec<sup>r</sup> 16<sup>th</sup> 1819.

Mr. Warrington

Dear Sir

Your request with 10 dia<sup>r</sup>  
fine day which are not fine enough  
to think are clean, also 6 dia<sup>r</sup> 36<sup>gr</sup>  
3.2 in 107 - 3 in 117 - 3 in 125 I may  
get some from them but ones which  
can be used to answer, I might from  
Coulter bring a few halves and some  
others, some of them will have to be cut  
a little as the work is not good enough  
for me. The two yellow ones I put  
in hand at once will have them done  
very soon, I find I can often get  
a substitute from a point of dia<sup>r</sup>?  
I trust our Southern which will be  
a bargain, I don't think Coulter would  
alter it if he saw what I selected,  
or keep such. I have no doubt if I  
saw the other before often I could  
do - get bargain from them.

Yours truly

Henry D. Mead,

When any amount give you more  
the money but dia<sup>r</sup> cutting is a slow process

Boston Dec. 11<sup>th</sup> 1879.

Mr Thatcher Dear Sir

Your letter was rec<sup>d</sup> this morning, I sent you rings all set, as some of our finest stones are in the settings, however if you prefer to have them set then you can allow your jeweler to take out either <sup>and stone setting</sup> and deduct \$9.00 from the price I have given, The settings sent are the newest and best styles we make, we do not set them so high as formerly as the points soon wear off and the stone is in danger of being lost.

Yours very truly  
Henry A. Moore.

Boston Dec. 10<sup>th</sup> 1879

Mr Coggeshall Dear Sir

Your postal rec<sup>d</sup> in answer would say the stone you have was cut by me, or rather in my shop, the cost of setting that stone would be about \$33 to 40 — like one you had of me the setting was about \$70 as the size was larger

Yours very truly  
Henry A. Moore.



very few good stones in the lot  
and the balance on as with  
our eye, we have bought a  
better lot than this at \$11.00  
per lb., so I will bid them for  
free - I think you may as  
well return the large rough  
as nothing but a bargain could  
tempt us now. The cuts you  
you sent are very good but  
too small for my order -

Yours truly  
Henry D. Moore

Boston Dec. 11<sup>th</sup> 1877.

Mr. Worthington Dear Sir

Your order I got this morn'g  
from Messrs. Camp & Sons, the color  
and brilliancy is all right, but there  
is a flaw in the top of the stone,  
which my customer will probably  
object to, however I have sent  
for him to call and see it, and  
hope he may buy it. I have  
another from the business of lighter  
color to show you, I thought I  
better not lithograph for the other,

I don't understand why one  
stone of the 2000 is coming and  
not the other, unless it is to reduce  
the value of the package by sending  
surprising days, as we will not  
break the pair, when they are  
obtained you had better try what  
you can do with the stone in  
lot. I don't think Tiffany would  
be glad to get such a pair, or else  
then. I looked over the rough  
diamond and would not give \$10  
for them, there are only a

278  
Dec 12 '79

Mr Pennington

Dr Sir

Rec<sup>d</sup> Ch 742<sup>64</sup> and a  
letter - said the stones you  
sent me, but none are good  
enough, also send pairs which  
I bought of H. S. L. for 115, thought  
you could get a profit on them  
some of

Yours truly

Henry D. Moore

Boston Dec. 13<sup>th</sup> 1877.

Mr Thompson  
Dear Sir

Rec'd. telegram, did not  
have pair in my stock of the  
Sigs sent for, have some 4<sup>th</sup>  
to 4<sup>th</sup>/<sub>4</sub> and over 6. kv - so I  
have sent to Mr Worthington  
to send a pair he had of 6<sup>th</sup>  
of fair quality which was the  
best I could do.

Yours very truly  
Henry S. Morse,

P.S.

in case he has sent them I will  
try and get some imported to  
let me have a pair to send if  
they will do so, on mine,

Boston Dec. 13<sup>th</sup> 1877.

Mr Worthington  
Dear Sir

Yours rec'd. with ac sales, don't  
think the long oral supply would suit,  
My Customer has been notified to  
call and see that stone of B.S.B.P.  
but has not been in yet, he may  
be away, will try and call him  
when he comes - I am very busy  
here, many retail customers are  
shopping - Mr Thompson telegraphed  
day before yesterday for fine pair  
5 to 6 lbs, you have a pair 398  
6<sup>th</sup> if you think they would pass  
for the order sent them on Monday  
by express Room 4 Chronicle Building  
Cor Bush & Kearney Sts San Francisco  
we had no pair on hand to fill the  
order.

Yours truly  
Henry S. Morse,



Providence Dec. 17/1879

Mr. Thompson Dear Sir

I wish to begin by stating  
that the Jewell has a little  
pair and I write to you  
to send them to you,  
which I did, but I can't  
let them out till the day  
before of your call - I have a  
pair on in the workshop of  
fine quality which I am willing  
to make - I will bring them  
all of you and by and go them  
to you in season for Christmas.

Respectfully yours,  
Henry P. Morse.

Yours very truly  
Henry P. Morse.

Providence Dec. 18<sup>th</sup> 1879.

Mr. Jewell Dear Sir

It is now read with a sales, I  
am glad you sold the 6<sup>th</sup> pair to  
Collis for cash - I have a pair  
making at the workshop for which may  
answer to send to Thompson if I  
can not bring down enough.

That all my pair ought to bring  
less than I don't believe there is  
a pair in the city of that size which  
are as fine that can be sold for  
any less, however after trying them  
and others if you become satisfied  
they will not for command that  
price then will for less, but I don't  
believe in looking down - not until  
you get a customer. That Coffin  
of D. S. & P. I got their statement to  
they offer you \$1000 if you will  
they offer to Mr. Brown for that  
price, and I cannot see why they  
should charge me more, I would  
like to have you repeat the amount  
often as the telegraph the great  
price was \$1000 of mine to me.  
I should you had a call from  
the Parry today. Just true  
I am too busy to come.  
Henry P. Morse.

Boston Dec. 17. 1879.

Mr. Garrison Dear Sir

Yours recd. I settled the  
price with R. S. 30<sup>rs</sup> at 600 out east.  
We telegraphed you to buy the lot of  
Rambert if you can use them to  
advantage, and a few halves &  $\frac{3}{4}$ <sup>ths</sup>  
or such sizes as you may mind if  
you can buy cheap enough.

Mr. Seaman of New York I don't know  
nor never heard of him, but I will  
remember what you say about him.  
When I write to my brother again,  
I find I have to buy every day  
to fill my retail orders - and if  
you can get the chance to select  
fine good parcels of  $\frac{3}{4}$  or  $\frac{1}{2}$  Kts. stones  
without paying much for the chance  
it might pay well, I have selected  
halves for 45  $\frac{3}{4}$  for 64 Kts 70 to 75  
they are what they call their 2<sup>nd</sup>  
best stones, and my selections were  
equal to the best in their finest  
parcels - some lots had no fine  
one, probably some are had been  
ahead of me on the selection

Yours truly  
H. D. Morse

Boston Dec. 16. 1879.

Mr. Garrison Dear Sir

Yours recd. with ok 65. I die?  
401 - E. Drop from Carrington which we  
cannot match, we have no stone  
so yellow, and if we had the table  
would be smaller - the only way to  
match it would be to cut it from  
another stone, I wish I had some  
more of those specimens to send you -  
Can't you get that 300 ok from  
Tolan, as the man has been in several  
times for it, and it is annoying to keep  
putting him off probably 50 C. could  
rather pay them out as they must  
be gotten with money in these busy  
times - I send another Prider  
to be cut, as the party was much  
pleas'd with the other, I returned  
a Sapphire to Heavels of Litchfield -  
Had to buy some diamonds  
today as I am all out of  $\frac{1}{2}$  &  $\frac{3}{4}$  Kts. I  
he says there is 20 pr at advance in  
Europe on fine gold,

Yours truly  
H. D. Morse

Boston Dec<sup>r</sup> 29<sup>th</sup> 1849

Mr Worthington Dear Sir

Your note with an order  
and N<sup>o</sup> 986 from Collin — as  
sent you Toffanys des<sup>ts</sup> & des<sup>ts</sup> for  
Taylor, Can't break the 10 K<sup>t</sup>  
pair for anybody — Please  
call on Smith, him or Beahly  
and ask him if he will send  
me that pair of 6 K<sup>t</sup> stumps  
mentioned me on mine —

Yours truly  
Henry D. Morse,

Boston Dec<sup>r</sup> 29<sup>th</sup>

Mr Worthington Dear

Your note I don't  
know how to make two smaller  
of the Printer, I would like a  
few fine reprints 3/4<sup>th</sup> to fill an  
order, can't you get them of Rau  
or Wickham, neither Powell, for as  
not Birseiger saw them in the shop  
they had here, I was also short of  
9/8, 7/8 & 1/2 stumps I don't think  
you might possibly have  
to select from the printer's Program,

Yours truly  
Henry D. Morse,



all ready for  
Boston Dec 20 1847

Dear Sir

I have sent you today by  
express a parcel of different fine  
glasses for increasing angles. I wish  
to know the uses on these glasses graduate  
to the degrees and diameter. Graduate  
on the finished hills - I am anxious to  
get them as soon as possible - Please  
return with bill, when done,

and oblige

Yours truly

Henry D. Morse

W. P. H. H.

Boston Dec 20, 1847

I have sent you today by  
express a parcel of different fine  
glasses for increasing angles

W. P. H. H.  
Dear Sir

Yours recd. with the 3/4 stave  
They are all imperfect, but I have  
selected 4 and return balance - I  
will not take the, as you said telegraph  
if you keep it in, as I return the  
largest part & did not think it was  
necessary - The Turners Ruby is no  
darker than Bissinger's I think for  
that weight & must be high, -  
has not Turner send fine 1/2 & 1/4 Kts,  
I would like to see the fine Sapphires  
but cannot ask him to send them  
now, as he might have sold by it -  
and I might not take more than  
one or two, - I want 8 small fine  
billants of 1/2 carat or as near to that  
as I can get, they are for an order,  
Dues had done when he was here last  
and I think he is to come on here by  
Sunday if so he will bring them,

I am glad you got rid of Sapphires,  
I only changed talk of one stone and  
took chips out of the other - but the  
girdle, needed changing but that was  
not time, Yours truly  
Henry D. Morse



Boston Dec. 22<sup>nd</sup> 1879.

Mr. Yerrington Dear Sir

Yours need with pair pearls  
and ct from Tiffany \$3700. — the pearls  
are not large enough so I am obliged  
to return them, I want an extra fine  
pair to cost me from 4 to 500 Round  
Clear & bright; with a (slight pinkish  
shade, not yellow) if possible to get  
such — my customer saw these and  
said they were not fine enough and  
too small, and she will wait a  
while longer, so I have more time,  
Bass was in today, I bought about  
\$700 of him, I telegraphed not to  
give Seaman any credit — as my  
brother telegraphed me to that effect.

Yours truly  
Henry D. Morse.

Ms. A. 22. 1879

Miss Baldwin, (Sexton Street)

Dear Sir —

I send herewith check to your  
order for six hundred dollars in  
payment of your bill of Dec. 16 for  
Sapphire. Please acknowledge receipt  
and oblige.

Yours Truly

Henry D. Morse  
by P. B. Allen

Boston Dec 24<sup>th</sup> 1879.

Mr Thompson Dear Sir

Your rec<sup>d</sup> with draft 709.<sup>31</sup>  
Am glad you made the sale -  
also sorry you was not satisfied  
for the others, but we could not  
at the time do any better for  
you, but we shall make an  
effort to send more before long  
I tried all I could to get the  
last pair to you before Christmas,  
but it was impossible, but you  
may sell them before New Year,  
hope you will find some honest  
fellow for those large No 41 ones,  
we have had a very good business  
here - I think all the dealers  
are well satisfied.

Yours very truly  
Henry D. Morse.

Boston Dec 23 1879  
Mr. Thompson Dear Sir

Your rec<sup>d</sup> of get the small  
dial from Boston, also got pair of  
small pants 254 you from Boston -  
Business has not been so good  
with me this week as it was  
last, Mr. Park sent a note  
last with three pants to take  
change to a customer, and would  
like to have it returned.  
The others are packed with  
customers and I think all are well  
satisfied with their business.

Yours truly  
Henry D. Morse.



Boston Dec. 26<sup>th</sup> 179.

Mr Gerington  
Dear Sir

Yours recd. with 40 from  
Collin 300. and two succerals  
which I don't think would pay  
to put into stock, they are good  
color but filled with flaws —  
and I am sure they would be  
very slow sale. did you ever sell  
those quartz cats-eyes of mine, if not  
can't you contrive to get rid of them  
at the cost or near it.

I hope to hear of your getting a  
payment on that large div. by  
Law. 1. as he ought to begin to pay  
early so don't forget to try him, also  
see if something cannot be got out of  
Hunt, as he must have made some  
money the last month.

I shall try and get on to Mr.  
for Jan 1. and look over the stock  
again and see if we cannot meet  
our stones, or recut to make them  
sell, I send a pair today which  
I thought would sell sure at 135.  
but if not try them at 125 per lb

Yours truly  
Henry D. Moore.

John D. Moore

Mr Gerington  
Dear Sir

Yours recd. I am glad you  
bought the 44 stones if you can  
get a profit on them, they all  
say there has been quite an  
advance — did? in Europe —  
some say 10 per cent — others 20 —  
I hope it is the case —

Business quiet since Christmas

Yours truly  
Henry D. Moore.

Boston Dec: 29 - 1879.

Mr. Springton Dr Sir

Quinn sent with checks  
 follows \$1567 - \$425 - \$1685  
 and Cash Statement.

I have an order for a fine  
 stone of about 3 lbs. it must  
 be perfectly white with out  
 and porous - in fact I want  
 a first class stone, see what  
 you can find to suit our business  
 on memo, I bought one of Hods  
 for 150 for 1 lb and sold it to Smith  
 for 175 - I wish I had it now -  
 a single stone might be worth less  
 than 1/2 of another.

Yours  
 George W. Mason

Boston Dec. 30<sup>th</sup> 1879.

Mr. Gerrington Dear Sir

Yours need with specimens of  
\$500. which we are glad to see,  
I will see what I can do for  
five pairs now, I think the  
surest way for me to get them  
is by buying stones from the  
importers, picking the whitest  
and then which will bear the  
heat and then recut to match.

Please call on Dickinson or  
Bishop and see if you can get  
the address of Mr. A. J. Vermaire, he  
is interested in a dia. drill,  
we have an account against him  
but cannot find him, he was  
in N.Y. early in the season -

Yours truly  
Henry D. Morse,

Boston Dec. 30<sup>th</sup> 1879.

Mr. Thompson Dear Sir

We have a fine large white  
stone 1 1/4 lbs and a pair of  
size 1 1/2 and I believe they are the  
size for sale in the  
County, the price of the single stone  
\$2000 and the pair \$6,000, the pair  
to sell for any less, but we  
will sell the single stone for \$10,000  
we know of any of these  
things to whom you think  
there is a chance of selling, such  
we will send them to you,  
I think there are parties in New  
York who if they only knew about  
it would be tempted to buy -  
I had hope to be able to send you  
so after we have settled  
at our new business

Yours very truly  
Henry D. Morse.



Boston Dec. 21<sup>st</sup> 1879.

Mr O. A. Willard

Dear Sir

I enclose herewith a bill for the dia<sup>s</sup> which you had from us, I have been expecting to receive something from you on account long before this, I have waited patiently as I knew at the time you had some bad luck, but presumed by this time you are in a better condition and can respond,

Yours very truly  
Henry Dufford.

Boston Dec. 21<sup>st</sup> 1879.

Mr Willington Dear Sir

James and I both dia<sup>s</sup> from  
H. B. one of which I return as it  
is all out of proportion, and no effect  
to it, both is too low and ground  
too high, the other stone I will keep  
until tomorrow, as my customer has  
not been in today, neither stone is  
white enough to suit in my opinion  
and not as white as the one I sold  
to Smith, In case I cannot sell  
the one I keep over, I might buy it  
and try for a match if I could get  
it say for 150 per lb., Red Stone  
from Mass., and in my opinion it  
would pay to send it both entirely.

I send to you Rubin's 29/6 @ 110 cents  
per lb. — they cost our money 100 —  
the return a pair 17/8 as we cannot  
see them — also stone to be matched  
29/6 — I think Bull can match it  
for about 70 per lb. —

Yours truly  
Henry Dufford.

Boston Jan 3. 1880.

Mr. Yerrington Dear Sir

I have not yet written  
for the day - I return to Boston  
as I cannot pay so much for it  
can buy that color better.

I should think you could  
supply if you did some of  
the calls for cheap prices by cutting  
the price, & some of the best  
for in volume. If you  
can match the color and  
I will send a customer for them  
soon -

Yours truly  
Henry D. Morse

P.S. I have sent the cheap pair  
with the best pair to you  
you can get some to do -

Boston Jan 4. 1880.

Mr. Yerrington Dear Sir

I was out with you 28 July.  
I showed H. & Co. dia. to my customer  
today, but it was not white enough  
so I had to take a stone from a  
matched pair of E. Kings which I  
had set up, otherwise I should have  
lost the sale - The stone of H. & Co. is  
not near so white as the one I bought  
of Mr. Randolph, but is quite near  
a match to one I bought of Beuhl  
for 142 per lb but Beuhl is a little  
the best, still if I could get it for  
the same price I would buy it and  
cut it to match, New fire was large  
enough but the loss was about 100000  
I hope to get on to N.Y. by the middle  
of the month, then we will look  
over the stock.

Yours truly  
Henry D. Morse.

Boston Jan<sup>y</sup> 5<sup>th</sup> 1880

Mr Yerrington

Dear Sir  
 Yours rec<sup>d</sup> with A 20. Mar  
 and ac sales and cash — Hope the  
 Progr dis<sup>d</sup> will match ours. —

In regard to Stan's Rubies I  
 will see them when I come on  
 which will probably be next week  
 if I can leave, I still have the  
 2 1/2 Ruby lot of Bissinger, so if you  
 have a customer who will pay me  
 \$600 I will sell it. I ask \$700 Retail,  
 as it compares favorably with one  
 which Eisemann asked for at wholesale  
 it is if anything better than his was. —  
 I also have a 1 lb ruby which is  
perfection in any way — I paid \$210  
 Cash — will sell for \$250 — cash —

Mr Peck is to make up a list of the  
 numbers of the old stock which is  
 the property of Mr Poys's creditors, so  
 you can select it out from your  
 other stock and have it ready for me  
 to appear when I come on. —

Yours truly  
 H. C. Deane

Boston Jan<sup>y</sup> 6<sup>th</sup> 1880.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with ac sales  
 and 3 dia<sup>d</sup> with mine — two  
 of the stones I return today, the  
 other my customer has taken out  
 with one I matches none there  
 the other but the price is a little  
 above the mark, still I will try  
 to sell it even if I only get cost,  
 the two stones to send from  
 Stan I sent to the shop at once  
 will have them done in a few days.  
 Stormy here today, no trade. —

Yours truly  
 Henry D. Morse.



Boston Jan<sup>y</sup> 6<sup>th</sup> 1830.

Mr Lawrence

Dear Sir

Not hearing from you I  
have presumed you were in Cal.  
So I address this letter to you  
there. The Lady who owns those  
Emeralds is desirous of a settlement  
of any which may be sold, also  
to have the balance returned,  
your early attention will much  
oblige

Yours very truly

Henry D. Morse.

add \$300 for gold and did not  
would be safe. otherwise, not safe  
to buy at over \$450 for the lot. —  
I prefer to have my funds  
in rough diamonds than in these pearls  
at \$160 — as I know they are  
dead stock, and I have a great  
anxiety to anything which I cannot  
turn quickly. — I have no rough  
diamonds on hand,

I enclose list of numbers of the  
diamonds belonging to the Creditors of Mr. Perry  
and propose to show them all into one  
parcel and appraise them when I  
come on.

Yours truly

Henry D. Morse,

Boston Jan<sup>y</sup> 7<sup>th</sup> 1850.

Mr. Yerrington Dear Sir

Some piece with ct. 500. 626<sup>ths</sup>  
174<sup>ths</sup> per and page 221 sales also did  
from Draper, which has quite a flaw  
in the girdle. — Broul's other pair  
is not sold neither has my customer  
been in to see them, I will return  
them at any moment he may call  
for them. I also recd. the Pearl & did  
ct. and in my opinion it would be  
a poor investment. The value of the  
diamond & gold would be about \$350, and  
would not pay to buy for cash at our  
price. The pearls are of a very uncertain  
value as they are fresh water pearls with  
no luster and might be hard to sell.  
I cannot set a value, as I have seen  
such sets here for, say \$20 each for  
small and \$75 to \$100 for large ones —  
however the best way would be to  
show them to Tiffany and ask how  
much they would give cash for the  
pearls, then if you can be sure  
they will take them off your hands  
at <sup>least</sup> a profit from their offer and

Boston Jan 8<sup>th</sup> 1880.

Mr Sherrington Dear Sir

Yours rec<sup>d</sup>. with statements  
of No. 26. & No. 3. — Have no customer  
for a large Calc. you just saw —

I don't care to hire that man  
just now, as we have but a little  
rough work here, then I think  
to put him over into my shop  
unless I am satisfied by you of  
your character and fair treatment,  
if he was one of that kind he could  
get work there.

Before putting these stones of  
the creditors together, take the weight  
of each stone, and it will put them  
together when I come.

Yours truly  
Henry D. Morse.

Boston Jan 9. 1880.

Mr Sherrington Dear Sir

Yours rec<sup>d</sup>. with \$1000.  
I can hardly believe Tiffany would  
pay you for the Press die —  
Will try night as I know of no  
dealer but those who could sell  
such points. — Collins note will  
be sent to W. G. it is now in the  
bank for collection — We send you  
two fine single stones, two cheap  
pairs, and Moss die? which I  
took off as little as possible to make  
them look alike — The single st.  
and pair I will leave the pair  
to you, as I know you will get  
all they will bear —

Yours truly  
Henry D. Morse.



Boston Jan 10<sup>th</sup> 1880.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup> with page 224  
and draft from Rude, 103<sup>00/100</sup>

I am trying to arrange my  
matters to go to N.Y. on Monday  
at 3 p.m. if nothing happens to  
prevent I will see you on Tuesday.

Yours truly

Henry D. Morse.

P.S. Rec<sup>d</sup> dia<sup>l</sup> from Benedict Bro<sup>s</sup>,  
without any instructions.

Boston, Jan 12, 1858.

Mr Youngington  
Boston

Send you by express Harris diamonds which were sent over from the shop after Mr Morse left. Have charged full price on both as they were entirely made over. The oblong stone had a deep flaw in the side and we could not get it out without making the stone very narrow, as you see.

Cash account and R. J. Herbert's check #114 etc.

They gave us credit for carriers rate at the bank today -

Tell Mr Morse that Mr D. has taken the bracelets home to show his wife - He thinks there is too much gold & wants her opinion -

Yours truly  
J. B. Peck.

Boston Jan 15/58

Mr Manson Dear Sir

At the request of my friend Mr Rich<sup>d</sup> Corham, I send you by express today a pair of diamond Earrings, for which I ask 300. - The stones are very brilliant and beautifully cut, and I hope will suit you, I can give a much larger size for the price, if the quality is but a very little below them, then again if they were blue they could be <sup>made</sup> smaller for the same price, trusting they will meet your approval

As usual  
Yours very truly  
Henry D. Morse.

Boston Jan 11 1844

Mr Garrison Dear Sir

I arrived safely, but did not sleep much on the passage. Please say to Mr Beall that the pair of yellow retinas which I have had so long on order I will keep if he will give me a little more for the price, as I bought some much whiter at 70 for 100. I would like to have you send me my three Cats-Eyes, also your 4 do. and if you can send me a larger and finer to cost me about 150 I have a chance of selling it, the other are for a customer who wants a set of 3 Studs.

Yours truly  
Henry D. Morse,



207  
Boston Jan 7. 16. 1880

Mr Beuhle

Dear Sir

You will recollect I was  
in your office on Wednesday eve  
and you showed me a parcel  
of stones of about 2 to 3 lb ea.  
and I took one found very good  
which I wished to match, mine  
weighed 2<sup>3/4</sup> lb 1/4 white, after  
I got home I took out this  
stone and was trying to match it  
here, and happened to try it in the  
scales and found it weighed 2<sup>18/16</sup> lb  
being somewhat heavier than it ought  
to be, and it occurred to me that  
I might have carelessly got one of  
yours and left mine in your  
papers. if such is the case you  
can easily ascertain by seeing if  
you have a stone thin of that  
weight, and as it resembled the  
one shape and proportions of

the one I send, and I think a  
shade whiter, - The weight  
of your parcel will also show  
short weight if this is the case,  
I did not have it out with  
any other lots except with  
some of Mr Gerington's single  
dia's - possibly my stone was  
not quite so square as this.

Please let me know the  
result of your investigations

And oblige

Yours very truly

Henry D. Morse,

P.S.

I send the stone by Express.

Boston Jan 17<sup>th</sup> 1880.

Mr. Yerrington Dear Sir

Yours recd. with box of dia<sup>s</sup>.  
by Express, also some Cats Eyes which  
will not answer, I thought you  
should see 4 small cats-eyes which  
I was then, these were the ones I  
had in mind, or some similar, they  
are for studs, and can be cut to  
match, it might fall, it is possible  
if I had them, I don't know how I  
cats-eye such as I want formerly,  
I have been very busy today, so I  
could not look over the dia<sup>s</sup>. you  
sent, I have a Customer for a  
very fine Emerald and Sapphire -  
nothing but a first class stone  
will suit, no hurry about it, -  
wait until they turn up.

I would like to have seen  
the rough but doubt if I could  
buy as cheap of him as we get  
them in London.

Yours truly  
Henry D. Morse,

Boston Jan 17<sup>th</sup> 1880.

Mess<sup>rs</sup>. Taylor & Brother  
Dear Sirs

Your letter with diamond  
is recd., upon examination I  
find more than one spot, these  
are joined clustered together, one  
much below the others, my  
judgement is not to cut it, but  
sell it as it is, If I were to  
attempt to get the spots out I  
would have to go down below  
the girdle before they would be out,  
as they are about in the center of  
the stone, although appear near  
the table, So I'll return it by  
Express tonight.

Yours very truly  
Henry D. Morse.

Boston Jan<sup>y</sup> 29<sup>th</sup> 1880.

Mr Pennington Dear Sir

Yours rec<sup>d</sup> with ac Sales  
2253226 also Cash statement,  
also by express to Brown Stone, one  
Cato-eye - & my stone sent to Brault,  
I cannot help thinking of left my  
stone in his paper and took care of  
his by mistake, I wish you would  
get him to show you the lot if  
it is still undisturbed, and see  
if there is not a white stone of  
23<sup>1</sup>/<sub>2</sub> to say a little oblong and purple,  
I can't tell if I saw it, I cannot  
find it among those you sent, and  
my only possibility outside of your  
office was with him, The Brown  
did<sup>s</sup> are cheap enough, but I have an  
quite a number of similar shades,  
although they cost more I think I  
had better sell them before buying  
any more, there is not much call for  
them, green, and golden yellows, would  
suit me better, I don't think much  
of the Cato-eye, but will show it,

Yours truly  
Henry D. Morse.

Boston Jan<sup>y</sup> 27<sup>th</sup> 1880

Mr Thompson Dear Sir

A Yours rec<sup>d</sup> with check  
\$11.25 for which we are much  
obliged, and we are very glad  
you made the sale, I also see  
what you say about the chance  
of selling the Large Stones and  
think we will send them to  
you soon, also others -

We regard to advertising our  
Company, we believe in it, and  
as soon as we can give you a  
little better start, we say go it -

I am very truly  
Henry D. Morse,



Boston Jan 21 1850

Mrs. D. M. Smith  
Scarsis

Enclose herewith check  
to your order for one hundred and  
ninety two <sup>60</sup> you do have in payment  
of enclosed bill Jan 17 less 5% Cash.  
Please receipt & return  
and oblige

Yours Truly

Henry D. Moses  
by J. B. Peck

Boston Jan 20. 1850

Mr. Sherrington Dear Sir

Your ped. with two cats you  
I like them but wish I had them  
like the largest, they are for a set  
of studs what was the cost of  
the two sent. — Don't send  
any supplies until you see me  
as you see the one I bought of  
Bellet's don't care if it is 400.

I wrote to Bernard to see if  
he had that fine Currier he  
shows me about a year ago,

I expected my cousin to be  
long about the large size?  
Hein. I think he will take it.

I have sent you 3 cats & you  
from Catherine Bailey which to  
want me to fulfill, so I send  
them to you to get them done by  
Catherine and send them direct, charge  
the expense, or add it to the profit,  
it is intended to have pictures the 4  
large cats & you today but forgot it  
until the parcel was gone.

Yrs truly  
Henry D. Moses.

*[Faint, mostly illegible handwriting in the left margin]*

Boston Jan 21 1840

Mr. Whittington

Dear Sir, will you please  
 also take care for me to  
 get a few more of these  
 of which I have a few samples  
 committed to your hands  
 but please, should you have  
 any anything in view, as to  
 other will do. I have some orders  
 all to have the best writing  
 them in fine in a count.

Yours truly  
 J. A. D. [Signature]

Boston Jan<sup>y</sup> 22<sup><sup>nd</sup></sup> 1880

Mr. Huntington Dear Sir

Yours rec<sup>d</sup>. I send you today  
the one Cat's-Eye large - also 4 do  
more - as I cannot use them, I  
take 2 out of the other 5 from Randal  
and think we had better keep the  
remainder, I also send an Emerald  
diamond, it belongs to one of  
my customers, who wants to buy  
and die<sup>d</sup> of me after selling the  
remainder, you can submit the best  
offer you can get and I will send  
it to her - my estimate would be  
about \$50 per ct, Mr. Peck is trying  
to get together a lot of Meles for  
you rather than to buy just now,  
as we think it better to sell our  
own first, and buy when we get  
out, I send ck for N. & L. Diamond  
would like the bill at the original  
price without<sup>th</sup> discount, if they will  
give it.

Yours truly  
Henry D. Morse,

Boston Jan<sup>y</sup> 22<sup><sup>nd</sup></sup> 80

Mess<sup>rs</sup> Jas. E. Caldwell & Co  
Dear Sir

We rec<sup>d</sup>. the two dia<sup>d</sup> from  
you this morning, the one to have  
the fracture removed you will do  
and send at once, the other  
we have commenced upon, but  
think the allowance of loss rather  
small to make the stone as it  
should be, the bottom of the stone  
is about 58 degrees, where it should  
be but 40 to be handsome, then  
the getting out the flaws from the  
table necessitates the taking off a  
little more there, but we shall  
try to do it with  $\frac{1}{2}$ <sup>th</sup> loss, but am of  
the opinion that  $\frac{3}{8}$  would be nearer  
the mark, and it will pay to take  
it off if I find it necessary.

Yours very truly  
Henry D. Morse



Boston Jan 24<sup>th</sup> 1880.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. If you think you need the lot of Mules of Fry perhaps you can let me see them, I suppose he would sell on 4 or 6 mrs so we can sell them before having to pay for them Bass is to be here this week next week and I may be able to do better with him.

Durand's Emerald is still out in the hands of my customer, and have had no report yet. I hope he will conclude to buy it.

I rec<sup>d</sup>. my quartz Cats-Eyes — and shall probably return the black toped to H. & L. as nobody fancys it here — sold the Brazil Topaz, — also the Emerald had from Collins. —

Yours truly  
Henry D. Wood,

Boston Jan 23<sup>rd</sup> 1880.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with my price, the styles are very simple and too common, I hoped to get something in a better style with some new designs, I will retain a few days until my customer come in and show them but the chance of selling any of them is small as they are expecting to see something new, the single stone of 4 1/2 ct I can mount to match the 1 I have of 1 1/4 and make a refractive pair, mine has a very small defect in it, but it is a beautiful stone and can white than the one you sent, Trade has been quiet for a few days — small customers in looking but don't buy. — Collins account is now over 2000 he ought to give notes and settle up —

Yours truly  
Henry D. Wood.

Boston Jan<sup>y</sup> 24<sup>th</sup> 1880  
Mess<sup>rs</sup>. A. H. Smith & Co  
Dear Sirs

Yours rec<sup>d</sup>. we owe you  
202.46 bot of you on the same  
day we sold you the stone  
601.58 leaving then a balance  
of 399.11 Apr 12<sup>th</sup> and the other  
of 2750. Feb 7  
of 109.10 if you wish to send  
us your ck we will discount  
the current rate of interest  
say 7 per cent.

Yours very truly  
Henry D. Morse.

Boston Jan<sup>y</sup> 24<sup>th</sup> 1880.  
Mr Turner Dear Sir

I have sent the stone  
which I took from you when  
I was in your office last week,  
to Mr Gorington to hand to  
you. I would like to hear  
from you, to know if you think  
I have made it brilliant  
as I agreed to do, and I think  
you must admit I have  
increased its value in brilliancy  
and appearance in regard to color,  
as it now looks much whiter  
than before and worth double  
<sup>perhaps as before</sup>  
~~the price~~ for the cutting.

Yours very truly  
Henry D. Morse.

Boston Jan<sup>y</sup>. 27<sup>th</sup>. 1880.

Mr Gorington Dear Sir

Yours recd. with 2 cks from N. N. Collins' Bro. - Smith also sent cks in full for his account. Tiffany's die? I sent to the workshop to be made round, as that was all the instructions on the paper, I shall also take out an imperfection in the girdle, to make it into a specimen, write over in a week it will be handed over as it is,

Mr Bass was in today, and I have selected from a lot of small make about 20 lbs, at 35. and my selection is as good as stone he has asked a very much larger price -

Mr Thompson sends a telegraph for a stone <sup>16 lb. pt</sup> to match a pair he sent him of 16 lbs, one of which was the assigned stone which you sent and I found a suitable price to Thompson 100 lbs lbs. If you can get such a stone at 75 to 85 please send it and name,

The pair sent to you cost us 580. They can be cut down from stones of a little over 2 lbs each, you can charge 625 to 650 as you think best.

Yr truly H. C. Moore

Boston Jan<sup>y</sup>. 26<sup>th</sup>. 1880.

Mr Gorington Dear Sir

Yours recd. with page 228 and cash statement, The 8 lbs pair is going along, and will send it to you as soon as finished, I am sorry we can't keep your better supplied, we had just recd. two lbs. Rough, one lot will cut halves, the other an average of lbs to lbs, quarter - Some very fine crystals, I recd. to see yesterday that I showed my 24 lbs to Messrs and he took out only one stone which we concluded was not good enough, and as I recollect it, the stone I now have is like it, and I think I must have made the change with him, mine was much the whitest, call on him and see if he still has the stone and find out the weight I have an order for a stone comes of an oblong shape for lace pair, the ground must be dark black with white figures with raised white line around it, like driving, if you can't find such rock I must know much he will charge to cut me - J. H. D. Messrs



Boston Jan. 28<sup>th</sup> 1830

Miss P. Eversman Bro?

Dear Sir

I rec<sup>d</sup> the package from you this morning containing 3 Diamonds, 1 Sapphire, the Sapphire I would like to return to you to my customer who it expect in before Saturday, the dia? I thought best to return it now, as my customer is still undecided about it, my impression is the paper of 33 stones will be too small, and the 5 are quite faulty in perfection, as the bottom is much too high for the table on most of them, which gives a glassy effect, the other paper has much better, although some rather too thick — thanking you for sending it I remain your truly

Henry D. Morse,

Boston Jan. 28<sup>th</sup> 1830.

Mr. Whimster Dear Sir

Yours rec<sup>d</sup> The pink Stones will not answer, as it is to match a black one, I think I think will be the mean to make it, and I could like to know how much it will cost, how long it will take, and what designs will be the best.

The Royal dia? from Schermerhorn I will see in fine, one of them will show more color than the others, I will see of the cuts. Eyes on a basis of their costing 20, and I have sent the other three to you to do as you think, but with them

I also send you the small dia? which I have selected from three or four pounds of Pearls, I think you will see them as no bad stones in the late some cost 25, some 25 some 25 — I think the very small one will be the best a few of the large ones which are very fine, if I can get them into within 30 days I can get 10 which is a fair price.

Your truly  
Henry D. Morse,

Boston Jan<sup>y</sup> 28. 1850.

Mr Carrington Dear Sir

Your rec<sup>d</sup>. of an quilt  
some I exchanged my dia<sup>y</sup> with  
Mary. Adler called but had nothing  
that I needed but promised to show  
me a fresh stock next week.

Could let me have a 10 Kt stone  
to send to Thompson.

I would like to go for Tiffany's  
trade whenever I can, but where can  
we get stones fine enough, it will  
not pay to cut stones down very much  
as it brings the price too high.

The Bezie Topaz is a beauty but  
I fear it is too much for me,

I will put the stone sent  
to be reset in hand at once.

The stone from B. & P. is now  
out on memo. I hope to hear from  
it very soon.

Yours truly  
Henry D. Morse.

Boston Jan<sup>y</sup> 28. 1850

Mr Thompson Dear Sir

Your telegram was rec<sup>d</sup>.  
I did not have the stone you  
called for, but have since got  
it from an importer, the quality  
is rather better than the pair.  
Their price to me is \$125 for Kt.  
so you must advance the price  
to your customer enough to cover  
your com<sup>rs</sup>. dis<sup>t</sup> and say 5% at  
for us, we also send a few pairs  
with the package. we have been  
very busy and have not had time  
to do much toward making up  
a parcel for you, but shall  
very soon.

Yours very truly  
Henry D. Morse.

Boston Jan 30, 1840.  
 Mr Worthington Dear Sir

Your note with laye for  
 and Jeffery's dia's which I will  
 make into a specimen - the 6  
 pair or return they are too  
 The cause I sent to my custom  
 today will report soon, I cannot  
 tell how soon the 6th pair will  
 be done possibly next week -

I send you a small blue stone,  
 B.S. & P. stone, and a Saffron  
 ring which I would sell for 20  
 if possible, but if not 10 is the  
 lowest, I have sold a pair of  
 dia's E. Rings for 80 provided  
 will sell this ring for the same  
 for not less than 150 - as by  
 your bid on it, and as soon  
 as you care. - I should think  
 it may clear at 150 for somebody,  
 but it would be dead in my shop.

Yours truly

D.S. Henry D. Morse,

I hardly know how to  
 put that long dia's -

Boston Jan 31, 1840.

Mr Worthington Dear Sir

Your note with dia's from  
 I mean to be cut, I keep the British  
 to cut but the more I must return  
 as I have no man in my shop  
 who understands cutting more well  
 enough to make it pay - There  
 is a man who used to work for  
 me, Mr Newham I think he works  
 for Dr. Bonier. - The large yellow pair  
 I wrote out last to offer 55 for 100  
 as they are ~~not~~ still, we have sold  
 better stones for 40, - If you  
 don't mind the cats-eyes I will  
 buy and sell them, they are too  
 small to answer the demand  
 here, it want a third one to go  
 with the two it selected from that  
 lot, they are for studs, the size will  
 justify yellow, The Customer for a certain  
 Emerald promised to bring his wife in  
 this week and decide about it,  
 but I have not seen them yet.

P.S.

Send 2 Blazie's looking for cut  
 to me, which I will show  
 provided it is worth the  
 bill 100 -

Yours truly  
 Henry D. Morse,



Boston Feb 3. 1880

Mr Gerrington

Dear Sir

Your no. with dia<sup>d</sup> from  
H & B to be polished. I don't  
think I care to polish the ~~dia~~ in  
that ring, as it is not mine  
and it would be better for me  
to sell it as it is, if you can  
get a cash offer, submit it,

Heavy snow storm today, and no  
customers, I have amused myself  
cleaning diamonds all day —

Yours truly  
Henry S. Stone

Boston Feb 2, 80

Mr Gerrington

Your no. 10 you can find your  
own price in 1880, as thought but  
I return the the best, all things  
I had sent it, write later to another  
place, yours if they are yours can't  
to bid yours. Don't mention the  
the stone you are packing —  
the. (please) and all right

Yours truly  
Henry S. Stone

Boston Feb 5<sup>th</sup> 1880.

Sir Thompson Dear Sir

Both of your letters in rec<sup>d</sup>.  
with the ch<sup>g</sup> of 3017.20 & 10 in full  
for ac of sales rec<sup>d</sup>. I am glad to  
see you are moving the large dia.  
you hear by this time rec<sup>d</sup> the 4 pairs  
we sent on the 29<sup>th</sup> of your large return  
which we hope will suit your customer.  
We also sent today a handsome  
large pair very brilliant but not  
perfectly white at 125 per kt, and  
7 stones 11 1/2 ct or 55 these are about  
stems having imperfections, otherwise  
they would cost 110 to 120 per kt.

The lower 18K white string 20 kt pair  
which I wrote you about we have had  
a pair in N.Y. trying to do what for  
them, but I think we shall soon  
know whether they will buy or not,  
if not, I shall send them to you,  
and will also send your other large  
pairs as soon as we can.

Yours very truly  
Henry D. Morse,  
for Messrs. Diamond Cutting Co.

Boston Feb 18<sup>th</sup> 1880

Mr. Huntington Dear Sir

Yours rec<sup>d</sup>. with 4 dia.  
for Tiffany see for Shultz which I  
think can be done with the loss  
stated, it will keep as near it as  
possible. The green dia. I don't  
think I care to buy they are not  
green enough, I think I have seen  
the lot before. They are in today  
and showed me the lot of Mules  
which you wanted, the price was  
about fair, but there were a good  
many poor stems in the lot, and  
on the whole not as good as those  
we sent you last, as they were  
all selected — and cost so much  
less. The lot of rough which they  
had was what we call Crystal  
Clearings — and in my opinion not  
worth over 10. he sold 16.  
Don't let Long know my opinion as  
they may sell them to him. I am  
very sorry you cannot get an offer  
on the Sapphire ring. Thompson reports  
sale of 16 kt pair 10 kt do & 5 1/2 do  
and wants more. You truly  
Henry D. Morse.

Boston Feb 5<sup>th</sup> 1850.

Miss<sup>rs</sup> Eismann Bro<sup>s</sup>

Dear Sirs

You will probably think  
strange that I did not send  
the topknot to you Sunday  
even as you requested, but as  
my customer had made an  
appointment to bring his wife  
in, I hated to leave the chance  
of selling it to him after keeping  
so long, but he disappointed  
me after all, and has not been  
in yet, so I have sent it to  
Mr. Drington to hand to you -

Mr. Drington was in today and  
has not seen the knot, it might be  
disrupted and yet an answer  
to see if you could be likely to  
make a sale of it. It is a little  
loose, but not doing him I have  
decided to return it tonight,

Yours very truly  
Oliver D. Mann

Boston Feb 5<sup>th</sup> 1850.

Miss<sup>rs</sup> Carand Bro

Dear Sirs

My customer made an  
appointment to bring his wife  
in only this week and had to  
decide about the Emerald, he  
seems to like my watch, and  
thought it would make a very  
handsome ring with a dia-  
mond sides, and if his wife  
liked it would buy it, but  
he has not been in yet,  
he is a busy man and is  
making money so fast that  
he cannot attend to small  
matters, however if you  
want it telegraph and I  
will send it to you at once

Yours very truly  
Oliver D. Mann



Boston Feb. 6<sup>th</sup> 1880.

Boston Feb. 6. 1880

Mr. Stearns Dear Sir

We received a notice today that your note was protested, I was much surprised after receiving your assurance that this one could be paid, please forward to me the amt.  $129.32$   $11.09$  protest  $130.41$  by mail

And oblige  
Yours very truly  
Henry D. Morse.

Mr. Greenington Dear Sir

Your note, with ck \$12.75. In regard to that note I think it just as well to have it go to protest, I am afraid it is a dead one! As to the supplin ring, and succata, I would not care to have them in my stock even at a very low price, as they are like all stones that are not extra fine, (dead stock!) I supposed an offer could be got at some price, if I can only sell them, I can make sales to an equal amount out of my own stock and get a retail price, that is why I want the best offer I can get and submit it, and it might be accepted even if it were very small. We send you that fine pair  $8\frac{3}{32}$  also three repar stones  
Yours truly  
H. D. Morse.  
Is it not time for  
I know to pay more.

Boston Feb. 7. 1850.

Mr Gerrington Dear Sir

Yours recd. with a sales. I notice the spot in one of the fine pair but not in the other. they cannot be got out, and are so small that I don't consider it would detract much from the value, if they were perfect. I suppose they would bring 250 puke but ought to bring 200 as they are they are the finest I have had for a long time, and it will be a long time before I get another as good. I have written the offer of the Emerald & Sapphire to the owners. hope to hear in a few days.

I have seen two parties who have hydraulic mines in the region you mentioned, they say a few dia. have been found and they promise to hunt for them more in the future, and I shall probably hear if they get any.

Yours truly  
Benjamin D. Morse.

Benjamin D. Morse  
Patent & Survey Drawing  
C. and S. B. B. B.

Boston Feb. 7/50

Mr Gerrington Dear Sir

Yours recd. If you cannot sell the Sapphire ring or emerald I suppose it would be as well to return them. If you have any large pairs which are not salable with you, it might be as well to have them sent to Thompson as I think he can turn them to a good advantage, we have written to him about our 20 1/4 pair also the 7 1/4 stone. he thinks if they can be sold in San Francisco he can sell them, now as soon as you are satisfied that they are not to be taken by the parties then, I think we had better try him - it would pay to try. Thompson's address is 4 Chronicle Building cor Bush & Kearney 555 don't let any of the dealers there know anything about our business there or who is selling for us, yr truly

B. D. we will send the good from Henry D. Morse.  
as you have before to know us - Ben

Boston Feb. 9<sup>th</sup> 1850.

Mr Weatherbee

Dear Sir

Your wife left an emerald  
& Diamond ring with me to be  
in possession of, I sent that parcel to  
New York but find it very hard to  
get an offer, one man thought  
it would give 100 but he will  
probably back down when he asks  
for his money. I am satisfied that  
if for the whole ring will be  
about the price which can be  
obtained for it, I would allow her  
in exchange for anything she  
may want.

Yours very truly  
Henry D. Morse.

Boston Feb. 9<sup>th</sup> 1850.

Mr Wyeth Dear Sir,

I have tried your ring  
in every hole and corner in N.Y.  
My agent said one man offered  
\$70 for it, for it, but is not sure  
he will stick to that, he is the  
only man who has had the courage  
to make an offer, nobody wants  
to buy it, I first asked \$200,  
then dropped to 150, but no one  
could see it. I then tried to get  
an offer of 100, but the above is  
the only offer, I don't know the  
weight perhaps you do, if it is  
10 Karats I think it would pay to  
sell for the offer - what say you

Yours very truly  
Henry D. Morse.



Boston Feb 10<sup>th</sup> 1850.

Mr. Yerrington Dear Sir

Yours just with a value  
and pair of a pair of boots. I do  
not think there is anything in the  
boot worth cutting, and shapes are  
always known when clear, and  
the labour is more than they are  
worth. The Glasgow pair also came.

I have found the same value  
for you; have changed the last if  
they are purely all perfect perhaps  
they may have some imperfections  
the relation is worth 10 cents,  
but I wish you could see the last.

I think it far better to send the  
pairs to me first, as I shall see  
the price a little if they will bear  
it, as I have to pay him 1/2 is  
besides a cash discount of 1/2 per cent,  
then the office charges are high  
350 per thousand, I think we can  
sell them better than than we  
can here, I have also sent you  
a reference pair of the pair 450,  
or as much more as you can get

Yours truly  
Henry D. Howe.

Boston Feb 10<sup>th</sup> 1850.

Mr. Yerrington Dear Sir  
I have just received your  
order for a pair of boots

Boston Feb 10<sup>th</sup> 1850.

Mr. Yerrington Dear Sir

I have just received your  
order for a pair of boots

I have just received your  
order for a pair of boots

I have just received your  
order for a pair of boots

Boston Feb 11<sup>th</sup> 1880.

Mr Bemis

Dear Sir

I rec<sup>d</sup> the Diamond article from you last eve, with a note saying, that a conversation which I had with a lady in regard to a pair of stones which you sold, so annoyed you, that you decline to interest yourself in the article which you volunteered to have put into the Transcript. I have been frequently annoyed by having customers quote remarks made by you or others in the store, but have been charitable enough to believe they had been exagger-ated or misconstrued, as to the conversation which you heard I had with a lady I cannot answer, as to the real conversation I can, and only say that I said nothing whatever which you could have complained of if you had been present, although I did not know when they were purchased until afterwards,

Yours truly  
Henry D. Jones,

312  
33C  
Boston Feb 11. 1880.

Mr Whitney Dear Sir

On referring to your correspon-  
-dence with Mr Pray this morning  
relative to the closing of old matters,

We hereby agree to pay to you on  
or before April 1<sup>st</sup> 1880 the sum  
of \$12,000 for the stock of Diamonds,  
(about 120 Kls) book accounts, Machinery,  
Tools, Office furniture &c the same  
being all the assets remaining in  
our hands belonging to you as  
trustee of the Estate of Mr Pray  
if this is accepted by you please  
acknowledge the same.

We will add that the creditors  
have had full justice done  
them while their interests have  
been our hands.

Yours truly

Henry C. Morse.  
for Morse, Diamond & Co.



Boston Feb 12<sup>th</sup> 80

Mr Gerrington

Dear Sir

Yours<sup>o</sup>. We have sent you a 2<sup>d</sup> Stone for Occurrence it is white & Perfect and ought to bring 750 per ct, the setting you can return if he don't want it.

The stone sent from Rensselt to have a place on the girdle polished, has a deep hole in the girdle besides two other places, and to get out the hole will throw the stone all out of shape, and to make it right ought to be made entirely over. I have no 8<sup>th</sup> pair in my stock, you have in that last pair the nearest to it, Mr Pick forgot to send the best tonight, I don't think I can use the stone of N<sup>o</sup> 1 just now, but I do want one to mate the one I bought of them 5<sup>th</sup> white and perfect, to go with the other for a pair, we will see if we can find some halves for you,

Yours truly

Henry Dillman,

Boston Feb 12<sup>th</sup> 1880

Mr Gerrington Dear Sir

Your note will be before me, also some did of the 10<sup>th</sup>.

The owner of the Emerald has decided to sell at 25 per cent so you can accept the offer. The owner of the Sapphire I have not yet heard from.

One stone of Rough is taken by me, I am glad to have they have advanced in price. I have had the sand report made since before, and the portions of the stones I see afterwards will be quite cheap. I hope this time to see their price higher - although I would be anxious to a little see all the diamonds.

Yours truly  
Henry Dillman

Boston Feb 22 1850

Mrs Taylor & Bro  
Beard's

Enclosed herewith cheer to  
your order for two hundred dollars upon  
declared in payment of your bills of Sept  
& Oct 13, which please receipt and  
return, and so on.

Yours truly  
Henry D. Morse  
by S. B. Peck.

Boston Feb. 13<sup>th</sup> 1880.

Mr Thompson

Dear Sir

Yours rec<sup>d</sup> with ch 1474<sup>70</sup> which was \$5.42 too much as you make a slight error in your discounts, you can deduct it from your next remittance, we are well satisfied with your sales, and have sent by today's express 6 single stones and three pairs which with three or sent before will give you a fair stock again, we send you medium qualities as they are the slowest with us, and I think the best for your market, our fine goods sell quickly here, at good prices, and hope your success will continue, business has been very good here, and we have sold a great many diamonds.

The two largest pairs were all mounted so as thought best to send them so —

Yours very truly  
Henry D. Morse,  
Jeweller Diamond Cutting Co.

Boston Feb 13<sup>th</sup> 1880.

Mr Harrington Dear Sir

Yours rec<sup>d</sup> with the 10/16 and 17/16/64 pairs, also the spread pair which I do not think wants pay for us to buy at our \$500 — The loss and reduction of weight would be more than you imagine I don't think they would be much more than 4 kts per. by 4/16 but even at 4/16 it would be difficult to see our money back with the expense of cutting, I know I could make them fair, but being so thin they would have to be cut down one half to get the right angle for specimens. Hope to see the collection of Wickliss and I can then judge whether it will pay to buy it, Senter returned the pair we sent to him, as his customer is not ready to buy — I see by the account of Reginald de? we have sold about \$200 out of the \$400, two of the notes are paid, I suppose you can now tell by the balance of stock whether we shall get a profit.

Yours truly  
Henry D. Morse.



Boston Feb 14 1850

Mr Whitney Dear Sir

I recd your letter this morn  
in which you say you accept  
my proposition, after which  
you say that you understand  
my proposition to include the  
stock of diamonds only - I intended  
in my proposition to cover all  
the assets of Pray's & Stryker which  
I had in my hands, - if you  
agree to it please let me  
know by return,

And oblige

Yours very truly  
Henry D. Colver.

Boston Oct. 16<sup>th</sup> 1880

Mr Gerrington Dear Sir

Yours recd with \$ from Colls  
2500 into ac cash - We are glad to  
hear the Regiment let looks favorable  
for a good profit, we don't care to  
force the sale of the balance altho  
we would be glad to see them sold.

I am satisfied with the sale of the  
Emerald hope you can get the same  
amount for the Sapphire Ring, I think  
the stone weighs 8 1/2 kts, I had much  
rather sell such stones than to have  
them in stock, I am willing  
to carry any time as they are secure,

We succeeded in buying all the assets  
of Mr. Thompson & Sons Executors on Saturday,  
I hope there will be a margin of profit.

I have the order for the Cameo which  
I wrote about, and have heard of another  
occurs Cutler. Mr. L. J. Fuchs 42 John St  
who is said to do fine work, Now I would  
like to see some good subjects for the  
figs and shape which I have sent, I  
also send a Brooch which the stone to be  
set must match in color and style with  
remains out polished, as this brooch is to be  
a pendant from the long pin, I would  
like to have a good job for 100 or less if  
possible

Yours truly  
Henry D. Morse

Boston Feb 7<sup>th</sup> 1880.

Mr. Gerrington Dear Sir

Yours recd with \$104<sup>00</sup> for  
and 100. also ac sales, I am surp-  
-sised you did not think the stone  
in the ring white, we call it perfectly  
white, not blue. - We did not have  
time to hunt these stones up for  
you today. I had to take the ring  
with sapphires at \$100 or lose the sale  
of a pair of E. Rings - So you must  
try to get me that amount for it,  
I considered the sale of that pair  
\$50 more than I could have obtained  
here for them, Hope the Emerald  
is sold,

Yours truly  
Henry D. Morse

Boston Feb 17. 1880.

Mr Yerrington

Dear Sir

Boston Feb 18<sup>th</sup> 1880.

Mr Yerrington Dear Sir

(No. 374)

Yours rec<sup>d</sup> with pair 12 Kx

and dia (406) 5/4 also dia<sup>d</sup> from Levy  
 which I return tonight, as the color  
 is not good enough to match ours, and  
 then it would not be as cheap as  
 ours even if he would sell it for 70  
 per Kx, as we should have to reduce  
 it to 5/4 with the expense of cutting  
 would not pay — I will see what I  
 can do to improve the 12 Kx pair and  
 make them sell, don't think I can  
 cut the flaw out from under the  
 girdles, it does not show from the front  
 in the least, The Row dia<sup>d</sup> we could  
 make, we return the Topoz and  
 send three pairs in answer to despatch,  
 Mr Peck says 429 is the Sapphire  
 ring. —

Yours truly  
 Henry D. Morse,

Your pair will be 259.25  
 and 200. the pair you want to have  
 the girdles sharpened and a table to  
 match the other, I think I can do for  
 10. so send them to the shop —

I did not think I could get  
 a 5 Kx pair Specimens for the 7/4  
 even if I did an 1/2 for 50 per Kx  
 would not pay for the Che as to be taken  
 In case Hammond's work pay more  
 than 300 for the 2 1/2 with the setting  
 perhaps it might do to a

As for comparing dia<sup>d</sup> with  
 blue ones, it is all done to bear prices  
~~down~~ down, they all do it, but I  
 never notice it, but all these if they  
 are willing to stand 50 per ct additional  
 they can get blue ones.

I don't care to have the Sapphire  
 cut if I can sell it as it is for 100 or  
 more. Auditors two pairs are about  
 half or two thirds done. I think that  
 Regina ought to be pleased with the  
 sale of that lot, as it was a good gain  
 for such miserly cut stones, I would  
 not order rough from Brazil unless we  
 had some one who understood them to  
 buy for us. Mr Prago may be  
 we rec<sup>d</sup> a gem and have  
 that single stone and lot of halves,

Henry D. Morse



Boston Feb. 20<sup>th</sup> 1880.

Mr Garrison

Dear Sir

Yours rec<sup>d</sup> with dist. fine stones  
and others to be repaired. The stone  
for Mr Russell will hardly pay  
to do much with it, to remove the  
latch may injure it a little, but I  
cannot make much brilliancy without  
cutting the under side down a cons-  
iderable also the upper side - it is  
much too thick, The 1.11.164 returned  
has a knot where it is rough and it  
cannot be finished any better, without  
spending more time than it is worth and  
scrapping our wheels to do it. I am  
glad Shultz has pleased, but if he had  
not limited the weight to 1/4 I would  
have taken off 1/2 more and made it  
much finer. I see by Eisenmann's  
& Coate's price that diamonds are higher  
& just paid for 4 stones 8 1/4 each 124  
per ct., and they were rather thick stones  
but white, got them of Eisenmann, and  
Huels charged me for 30 better stones 140  
per ct.

Yours truly

Henry D. Allen

P.S.

sent dispatch and sent  
1/4 of stone and 1/4 per ct., got more  
you care, the pair & dist. and more

Boston Feb. 19<sup>th</sup> 1880.

Mr Venington

Dear Sir

Yours rec<sup>d</sup> with chks of 100  
399<sup>26</sup> & 309. As for sending a man  
to Rio to buy Rough dia<sup>ls</sup> would be  
rather risky business, if we could  
find the right man it might  
do, I think it would be safer and  
better, and probably cheaper to buy  
the same stones in London -  
as they all go there. Eisenmann  
is here, and Huels's man called  
while I was out to lunch, said  
he would buy a mixed lot of dia<sup>ls</sup>;  
if we would sell cheap enough,  
I presume he would be willing to  
buy if we could sell cheaper than  
he can import, but I know we  
can sell all the fine goods such  
as he would want at 20 per ct  
better prices than he would pay.  
Did you ever find out if Mass. had  
my dia<sup>ls</sup>? how about the comes  
you care  
Henry D. Allen

Boston Feb 21<sup>st</sup>.  
Mr Greenington  
Dear Sir

Your rec<sup>d</sup>. with page 241 and  
ack<sup>d</sup> of Nov - I am sorry we cannot supply  
you with the goods that are now  
wanted, but it is impossible, we  
will send you anything we have  
on hand if you describe the goods  
which can be sold, imperfect stones  
we have quite a number, Nations  
does not make but a small part  
of them perfect, and in our lots of  
rough there are but a few first  
class goods even in the best lots  
we can buy in London, and we  
must sell the next best, or else  
there would be an accumulation  
which prevents almost all our capital  
Eisenmann did a fine business  
here this week, in spite of there  
being two or three others here at the  
same time, I would like to see  
a cast in plaster of what Bonet  
proposes to do, that is if he has it,

Yours truly  
Henry D. M.

Boston Feb 20<sup>th</sup> 1880.  
Mr Gallet  
Dear Sir

Your rec<sup>d</sup>. in answer would  
say that Mr Jacob Lewis  
bought a great many diamonds  
of us, paying cash very often  
but we have taken his notes in  
two or three instances and they  
have either been anticipated  
or paid at maturity.

Yours very truly  
Henry D. M.

Boston, Feb 26, 1880.

Wm D. & M. Smith

Scarsdill

Enclosed herewith check to  
your order for Eleven hundred thirty  
five <sup>99</sup>/<sub>100</sub> dollars for the 1044 stone  
which Mr Bass left with us on  
memorandum Jan 30 -

1044 107 1/2	125.75
Jan 30	125.75
	<hr/>
	113.50

Please send receipt & oblige,

Yours truly,

Henry D. Morse.

Boston Feb 25<sup>th</sup> 1880.

Wm D. & M. Smith Esq<sup>s</sup>

Trustee of Estate of Mrs. Hellen Davis

Dear Sir

Understanding that the  
lease of premises No 436 West <sup>1<sup>st</sup></sup> St <sup>1<sup>st</sup></sup>  
occupied by Mrs. Hellen Davis  
is to be sold. I try to offer for  
the same a bonus of \$25 dollars  
but do not wish to be considered  
a competitor of Mrs. Hellen Davis  
should they be negotiating for the  
same,

Yours very respectfully  
Henry D. Morse.



Boston Feb 26<sup>th</sup> 1850.

Mr. Verrington Dear Sir

Yours recd. I did not get a chance to write to you yesterday. Mr. Park sent the account to a 5/16 pair which we had -

I don't care to engage Mr. Schreyer now as he had no small stones for him to make, Mr. Thompson has still another large pair 12 kt and a single stone we sent from Doubt 10 kt, and has a large order for 6 large pairs of good quality from 10 to 20 kts each pair, so you had better send the pair of 13 1/2 kt No 342. and the 20 kt No 378, and I will try and make some arrangements with Doubt or some other importer to let me have a few large pairs on hand, but don't let any one know about our sales or orders there, I am thinking it would pay us to have Thompson buy the large 19 1/4 Stone, he says if there is a man on the coast who will buy it, he can sell it, we want to improve this opportunity to sell our large stones, we sent you parcel No 54's No 10 Stone 11 1/2 which I hope you can sell as a lot as we want to clear them out, they came from Lot 7. (Circulars Hook.)

Yours truly  
Henry D. Morse.

Boston Feb 26<sup>th</sup> 1850.

Mr. Thompson Dear Sir

Yours recd. with draft for 3083.<sup>75</sup> in payment for No. 15 & 19, we shall expect to get dis<sup>ch</sup> off from that large stone, we note your order and telegraphed to you, some which we had ~~sent~~ had not been recd. when you wrote, so we shall hope that these may fill in a little, we have sent you today a fine pair of 12 kt and a pair of superbly matched and spruce stones with little color at 1800 the pair, they weigh 11 1/2 kts - we have a few large pairs in New York which we shall get and send to you at once, and may be able to get others to send also, we will send the 20 1/2 pair with them, and possibly the 19 1/4 stone, I am glad to see the large stones are moving.

Yours very truly  
Henry D. Morse.

Boston Feb<sup>y</sup> 27. 1880.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> The charge to Schumann you may make 800 pike we have been in the habit of charging for one or two dia: 10.00 and 800 by the lot. So Mr Peck made out the bill<sup>to</sup> 10 — The place in the girdle of the smallest stone of Schumanns was so deep I was afraid I should reduce it too much as I would have to take some from two sides to make it even, I cut the pearls but they do not match, two are very fair but the other is a bad color, then I find they are rather too small, Foley says he will have some for me the first of next week and I think I will go up to 7 m each. The  $\frac{3}{4}$  pair I had set and thought 150 pike about fair price, however you can judge by comparisons you will see they are very brilliant and good.

I rec<sup>d</sup> your telegram and answered that it could not accept 1000 as I know I can get more, I have nothing so fine and have seen nothing in any dealers hands so fine for the price as ask.

Yours truly  
Henry D. Morse.

P.S.  
I send 3 Amethysts  
pair for Tiffany and  
single stone 1/2 m for your customer

they might be the cut down before seeing of the  
 weight of an  
 250  
 250  
 250

London Feb. 20<sup>th</sup> 80.

Mr J. A. Harrington  
192 Broadway  
New York

We are allowed Smith until Tuesday - Keep  
press up.  
New York

London Feb. 21<sup>st</sup> 80.

Alfred H. Smith Esq.  
10 John St.  
New York.

Under the circumstances you can have them till  
Tuesday - I must have them here Wednesday

New York



Boston Feb 25<sup>th</sup> 1850.

Mr Gerrington Dear Sir

Yours recd. with ck<sup>s</sup> 250, & 70 —  
also the 2<sup>nd</sup> stone from Shultz and rough  
from Shumaner, the small rough are  
hardly worth making - some of them  
could be made but I should have to  
charge as much larger prices for such  
stones, I telegraphed for the large  
stones, as we had been fooled so often  
by Smith, then again I thought Thompson  
had the same customer out there, as he has  
ordered 10-11-13-14-16-20 kt pairs to  
be sent, and if it was the same customer  
I preferred to give him all the tools to work  
with out there, I have just recd telegram  
from Smith saying he had promised to show  
these large stones on Monday, and as you had  
got them for him I have telegraphed to him  
to send them to me on Tuesday night if not sold.  
If Thompsons customer is the same one, and  
Smith wants to send them to Cal I shall  
not allow it, as I prefer Thompson to have  
the honor, don't let him know anything  
of our transaction with Thompson, I still  
want a pair of 11 kt, and I think it might  
be well to send the 5 kt pair when we  
write, Can you see Beable without his  
knowing anything of what is going on and  
get a 11 kt pair of good quality to send  
with ours, He allowed us to send a 10 kt  
stone a few weeks ago, and it was sold and  
he got the Ok this week, I am glad you  
bought the 34<sup>th</sup> if you want them

Yrs truly,  
Wm. C. C. Morse,

I would advise holding the largest prices  
you have named, as goods are higher  
and prices of such size and quality,  
Smith will undoubtedly try to lower the  
price down for his own benefit, but  
if it vital for him to have them he  
will buy them (not without) and we  
have been carrying them for a long time  
ought to get more now, and  
if Thompson makes a sale on one  
of better prices than we have  
at Smiths

Boston March 1<sup>st</sup> 1850.

Mr Gerrington Dear Sir

Yours recd. with cks <sup>165</sup> 5  
+ 28.44<sup>00</sup> we send you a 2<sup>7</sup>/<sub>8</sub> white  
perfect stone at 100. — We sent  
the 12 kt which Monk wants out  
to Thompson without recutting —  
as it was one of the sizes he had  
ordered, Schumanns last lot of Rough  
were not so good color as the first  
then they were flawed and bad shapes  
which will lose a considerable over  
half, he may get 40 per ct — I  
will try and make you some more  
specimens, I now have two 1/2 specimens  
ordered but I cant get the stuff to  
make them out of. I bought a good  
bill of Bass today, some of them were  
to fill orders at retail. His prices are  
any much higher, 7/8 stones 90 3/4-80  
below 52 for ordinary — I think from  
all I can see prices are 15 per ct higher  
and we must try and get the benefit  
to make up for what we lost when  
they were falling — I have sent an Old  
to have the Eyes made larger, also Enid for  
I would, and the pearls which I forgot sent.

Yr truly  
Henry D. Morse

Boston Mar 2<sup>nd</sup> 1830.

Mr Gessington Dear Sir

Your rec<sup>d</sup>. Hope Smith will  
decide about the large stones very, as  
I don't want to lose any chance  
with Thompson. I know the value  
was at them, but if they want a  
pair of that size mine are the best  
to be had, send what you have to send  
with the others and we will send all  
together. Shultz's show will be done soon  
I forgot to write Hilders, I should not  
be willing to buy that collection without  
seeing it myself, if it is the bargain he  
thinks it is why don't he buy it, Rec<sup>d</sup>. the  
note 398<sup>th</sup> from Hilders.

I had a customer for a fine  
Sapphirine, he has seen one at Tiffany's  
which suits him, it is in a ring with  
a few small clear rock sides. Their price  
to him is \$200, he wants me to see if  
I can get it, I write paper they did  
not know about it but would like to  
have you happen on them and see it, and  
ask what they will sell it to you for.  
~~you~~ let me know the result  
as you sold some shells as said you a few  
more, they are fine.

Yr truly  
Henry Dillman



Boston Mar 3<sup>d</sup> 1880.

Mr Worthington Dear Sir

Your order, with the 19 1/4 stone  
20 lb pair & 13 lb pair and 9 250.  
from Wendell & Co. Cant afford to sell  
the Safe Ring for less than \$100. as I paid  
that for it. makes the Owl's eyes as large  
again, I don't think I can undertake  
that lot of small stones so we have so  
much work of our own which would be  
hard on our side for it and we should suffer  
if we got double price, If Tamm has any  
below as fine as those I sent, you I will  
buy 100 lbs, at \$40. — all the stones  
which I have sent appear here at \$40  
or 45 are far below in quality.

Alonzo's dia? are tough customers  
they go my plan on the whole, but  
we will finish them as soon as possible

Shall forward them stones to  
Col bought

Yours truly  
Henry D. Morse.

Boston Mar 3<sup>d</sup> 1880.

Mr Thompson Dear Sir

We have shipped to you  
the large 29 1/2 stone 20 lb pair and  
13 lb pair. with the same price as  
which we had changed them to Mr Worthington  
there was a party in N.Y. trying to buy  
them, so we could not send them as soon  
as we hoped to do, we also send 1 pair  
11 1/2 & 9 which we got of an importer  
to send our news, our 13 1/2 pair cost  
us very high, our stone is worth much  
more than the other, the three large  
stones are the largest and finest of those  
sizes in the country for sale that we  
know of — we thought possibly the  
party who had them to show to a man  
in N.Y. might possibly be after the new  
customer which you had in view, as  
there is some and then after a large  
revelance so we hear, we have now  
put all the tools into your hands hoping  
you may sell that customer,

Yours truly  
Henry D. Morse

Boston Mar 8<sup>th</sup> 1850

Boston March 11<sup>th</sup> 1850

I have been thinking of writing you for some time but have been so busy that I could not find time to do so. I have been thinking of writing you for some time but have been so busy that I could not find time to do so.

Mr. Worthington Dear Sir  
 I am well with the exception of my eyes  
 I intend to make over into spec<sup>ies</sup>  
 that we are not able to turn off  
 much of our oval rough, than as  
 a rule it does not pay us, because  
 our workmen take too much time  
 on such stones, now the 1/2 stone  
 last cut cost us much more than  
 we charged for doing it, having set  
 a price 10 pcts less we cannot well  
 charge more, if we put on Dated  
 work we could do double the amt.  
 than it would pay - but as we do  
 them it don't pay, and interferes  
 with our own work - in fact it is  
 giving others the benefit of our shop  
 without profit to ourselves, we are  
 going to try and find out just  
 what the stones we are now doing  
 cost us for labour, then we shall be  
 better able to judge whether it is best  
 to continue to do them for others or  
 not.

Yours truly  
 Wm. S. Morse.  
 P.S. I ought to have written you before but have been so busy that I could not find time to do so.

Mr. Worthington Dear Sir

I am well with the exception of my eyes  
 I intend to make over into spec<sup>ies</sup>  
 that we are not able to turn off  
 much of our oval rough, than as  
 a rule it does not pay us, because  
 our workmen take too much time  
 on such stones, now the 1/2 stone  
 last cut cost us much more than  
 we charged for doing it, having set  
 a price 10 pcts less we cannot well  
 charge more, if we put on Dated  
 work we could do double the amt.  
 than it would pay - but as we do  
 them it don't pay, and interferes  
 with our own work - in fact it is  
 giving others the benefit of our shop  
 without profit to ourselves, we are  
 going to try and find out just  
 what the stones we are now doing  
 cost us for labour, then we shall be  
 better able to judge whether it is best  
 to continue to do them for others or  
 not.

If the lot of stones 20 - weighing  
 16 lbs each and perfect they  
 would be cheap. I have just bought  
 of J. & S. 1/2 stone 3/4 lbs each @ 30. they  
 are very handsome stones. 9 stones 16 1/2  
 @ 100, one fine, and as good as some  
 I bought a short time ago at 100. I  
 think don't seem to be any finer price  
 for such. I have bought thin for  
 about 1/2 of J. & S. 1/2 stone 3/4 lbs each, the one  
 for the same has only cut on one side.

Yours truly  
 Wm. S. Morse.  
 P.S. I ought to have written you before but have been so busy that I could not find time to do so.

1850

Boston Mar 5<sup>th</sup> 1880

New Kensington Dear Sir

Your rec<sup>d</sup> with CK 350<sup>00</sup> Sales 256.  
Moose die<sup>s</sup> sent today. When did  
Bones say it might expect any cases  
I can't undertake to do them small  
die<sup>s</sup>, unless it was at a time when we  
were short of work, as at double price  
they would not pay me, then he could  
not sell them for the amt. of my bill  
for cutting them, if would like to see  
the fine supplying may be I could sell  
them, if the price is fair, the 3% die  
I will cut, but it is poor footing for  
the owner to go to the expense of cutting  
and lose the loss, as no one can tell  
just what it will lose to make a fine  
one of it, the only right way is to make  
the angle right, and trust to luck for  
the loss, then he will get a fine stone  
otherwise he may, or may not, I have a  
customer for a blue white stone and if  
I can't buy that one for a fair price  
say 20 perhaps I can't sell it to him,  
he is an unreasonable price, I should it  
be 30, he thought 40 to 50 per lb was  
enough, and said he had sets such for  
that price, I told him when he got any  
more to send them for me, (Shultz die<sup>s</sup>).

has two hundred per ct finer than  
this when he sends it to me to be cut  
it had to take off but a little in com-  
pensation ~~with~~ with what this would  
be worth, and if Round charge only  
25¢ it should that see would as a  
proportionate price for this one, it  
don't do to stretch your imagination  
to the utmost, and think it is to  
turn out, 2 1/2 lbs and sell for 7 or 8  
dollars, as the chances are all against  
you, you pay a large price, and  
are likely to be disappointed —  
whereas if you look to the other  
extreme, it turns out much better  
in the long run, that is my experience,  
I don't think it well to be too careless  
to buy, you can't do as well —  
Send price of Cutting Moose die<sup>s</sup>  
10.00 as per agreement, but I paid  
out more than that for the workman's  
line — It don't pay to be limited on  
such work

Yrs truly,  
H. C. Puffer.



Boston March 10<sup>th</sup> 1830.

Mr. Worthington Dear Sir  
Your card with Ch. H. &  
and re. etc., I recd. the 2 yellow  
stones from W. H. I filled my order  
long ago for that yellow stone and  
paid for a stone just like this one  
at your's. It might be tempt-  
ing to buy the stone for stock if they  
were all at a little cheaper. As  
the other I don't want, I see no  
objection to your putting a sign on  
your's. As the balance is owing me  
to send for them, as at home, he  
finds off all the work he has on  
hand and then writes me to take  
his going to W. H. — Mr. H. is about  
three weeks here, he is in debt for  
his journey on and can't pay.  
His wife has been keeping a bar here  
and is not contented, I don't think  
he has any means to her, but has  
been living with her & his wife —  
however you may not expect him  
as I don't want to sign him.

Yours truly,  
Wm. D. Allen.

Boston Mar 9<sup>th</sup> 1830.

Mr. Worthington Dear Sir

Your order with 2 diamonds from  
Robert also two from your's, Schumann's  
diamonds are so badly flawed that they must  
lose an uncommon deal to get them  
done, there is one large stone which  
has a flaw the whole length, it is an  
alluvial, and if it was mine I would  
divide it into two small stones, as to  
having the flaw in white or very clear  
to sell, ask him what he thinks about  
it. The Sapphire is very handsome but  
too dark to suit me, it is as dark as  
one which I will look to hire a few  
months ago. Today had some to show  
me today, of the same color, better  
shades for much less price — but  
I will hire they are too dark.

I have a customer coming in  
Friday morning for a pair of pearls  
for L. King he is willing to pay 200  
all out. Now if you can send me  
a fine pair to cost me all set about  
175 or 180 for the pearls I stand like  
to buy for the sale.

Yours truly,  
Wm. D. Allen.

338  
March 11, 1880,

Messrs S. Hedges & Co,  
Dear Sirs.


I enclose check to your  
order for two hundred ninety five  
& 7/100 dollars (\$295.7/100) in settlement  
of bill of Dec 22, 1879, which please  
receipt & return, and oblige.

Yours truly,

Henry D. Morse,  
per J. B. Rice

Boston Mar 11<sup>th</sup> 1830.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup>. with dis<sup>o</sup>. 13<sup>th</sup> 1830  
to be cut into a Specimen, and 3 dis<sup>o</sup>. 17<sup>th</sup> 1830  
which you advise buying, I have made  
a careful comparison with stones which  
I have recently bought, and am sure  
they are not the bargain you think  
they are, the largest 5, 1/16 is shaped  
thus  and must be cut from the  
bottom, <sup>or the other way</sup> with the loss of 1/2 to 3/4 of a Kt.  
and an expense of 28. and if bought at  
the usual cost when done 185 per Kt.  
and at that price I cannot see a  
margin for profit, the next size 4 1/16  
is not quite so good color but my gain  
in proportion and would match a stone  
which I have just bought of Bould with  
a little cutting, I paid Bould 165 per Kt.  
but it is a little whiter stone, the other  
17 1/4 has a considerable color and is  
no better than one I have, which was  
bought of Ross for 90 per Kt., they would be  
a pair with a little cutting and the loss  
about 1/2 of a Kt., but I could not see  
now 100 per Kt. possible and no bargain at  
that, to buy the 3 stones to sell again at  
wholesale, and about the large one, I must  
say I cannot sell them (for not buy)  
and be cheap) at over 125 per Kt., but the  
two largest should be at 140 in the usual

ratio, I am now judging from what  
I have been buying, and have seen  
length, from the regular cutters,  
Mr. Foley shows me a stone which  
he just rec<sup>d</sup>. to Bennis, over 3 Kt. and  
whiter than either of these three, well  
shaped and well cut, very brilliant  
for the price, and in my opinion  
was cheaper than this lot could be  
at 125 per Kt. I also saw others in  
the same proportion, two of the  
two largest of these stones could be  
bought in 6 ms at 110 per Kt. I could  
not buy, but cannot see a large  
profit there, it would not be paying  
to say how low a value I put on  
the smallest as they may contain it  
as good as any of them, but I think  
I can buy such at 70 or thereabouts.  
I've read 8 R. are my pretty but  
are nothing like what I want, I want  
some points to cut out 1/2 & 1/4, fine etc.  
and better, don't Bould have any more?

Yours truly  
Henry Cutler.



Boston March 5<sup>th</sup> 1840.

Mr. Cresswell Dear Sir

Your note with 2d 356 and  
 no value, also 2 d<sup>rs</sup> from Deyong which  
 you say time to make one must be entirely  
 made over to get a match, also 2 d<sup>rs</sup> from  
 study of 356 to be made specimens, what  
 will be all our stock then for as it is,  
 I can cut it & make one which I know if I  
 can get it cheap enough, also 2 d<sup>rs</sup> from  
 Penniman which if will make fine &  
 I shall have to make some of them but  
 longer than want, as all these want pairs are  
 suitable for my own customers which must  
 be done first, then the two pairs, but, in  
 one, they are lady matches, and the largest  
 pair golden yellow, the best one of the small  
 pair is the complexion of want, but its work  
 is as good as a pair of chalk. All seven can  
 then work to my customers. Will send  
 a small case of 9 pairs, I have an  
 order for 9 grain pairs, and send one  
 as a sample of what it like but - I  
 don't also buy a few larger size in pairs  
 if they are fine and well matched, not  
 otherwise. Penniman is expecting some  
 more, then the two yellow stones and  
 I will probably send you the larger one  
 to inspect if I don't believe they would give  
 you much for my clearance. Can't have the  
 white stone you sent for \$30 for the small  
 one for \$6 for the larger price, you  
 can see the value of each \$1 for them

I have quite a lot on hand, and  
 will sell them to him if he will  
 pay as much as I can get by sending  
 them over to London. I believe if I could  
 be in N.Y. long enough, I could pick up  
 stones from cheap lots which would  
 and could be made over to advantage, I  
 bought some from Ross at 40 per ct and  
 weighing from 2 to 3 lbs each, some thin  
 others imperfect but with imperfections  
 which can easily be got out and I think  
 I shall get some 2 lb specimens out of  
 them - but it takes knowledge of  
 cutting to select such stones as will pay

The 9 pairs which I have written  
 I send, I can see occasion about,  
 as Mr. Foley just bought me some of  
 \$89 25 and I showed them to my  
 customer and he is inclined to try the  
 Deyong, however I will send that, Mr  
 says they are yet through a hole in N.Y.  
 they may have come from Bull

Yours truly  
 Henry D. Jones

Boston March 13<sup>th</sup> 1850

Mr Garrison Dear Sir

Yours rec<sup>d</sup>. with check \$60  
from Collier and dia<sup>d</sup> 27<sup>th</sup> from Tiffany  
In regard to the three stones of  
12<sup>3/4</sup> ct I cannot see the profit you  
do. I have chances with Edinborough  
and Buhl constantly to buy just  
so cheap and in 4<sup>1/2</sup> MoS or 6 MoS  
time, and get stones which will  
not lose so much as that large  
one in cutting. Now the large one  
cannot make a stone of over 5 Kts  
and possibly 4<sup>3/4</sup> Calling it 5 Kts  
it will cost us <sup>4</sup>900. in cutting -

the 4 Kts looks 687.

- 378764 300.

\$1857 Cash

To get a profit on these prices, and  
if carried along, to afford to lose  
interest on them <sup>and</sup> then perhaps  
will in time - I don't think it  
will pay. I have a stone which  
I can cut to match the 4<sup>1/2</sup> MoS and  
can cut the 5 Kts to match another  
which I have, but even there if  
I consider the loss in matching  
and the expense of cutting it will  
bring them above the prices which

I see these offers here by the  
importers, if so where is our  
profit, you might find a  
customer who was in want  
and wants pay a little extra  
but it don't pay to buy on  
these chances. buy when we  
can buy cheap and get such  
goods as we desire, I think  
150 per Kt a good price to pay  
for these stones if we have to  
sell them again to dealers, if  
to retail customers we might  
pay a little more if we were  
very much in want of them.

I should say the three stones  
ought to be bought for Cash at  
125 to 135 per Kt now, that is my  
judgement - we buy to make a  
profit and for no other reason,  
if we could buy the three in time  
so we could cut and sell them  
before pay day then we could afford  
to pay a little more say 140 outside  
or the two largest 150. - ~~we~~ ought  
to give extra low prices always.

Yours truly  
Henry D. Morse,

Boston, Nov 16<sup>th</sup> 1836

Mr. Derrington 20 So

Yours recd. with cash on order  
I send you of this King Ruby 8 1/2  
pence 251 pair: 3 setting 80

The last pair 5 pte of which one  
2 p pte was from 1841. A. other of length  
in <sup>cash</sup> and weight cost no finished 200 pte  
as for the price I will leave it to you  
as the three diamonds will return if you  
cannot get a satisfaction, or better one  
thing, I will give the pair the large one  
which will then cost us at least from  
\$15 to 200 for the 2, the rest but 100  
and the other I don't care to take it  
over so and prefer not to have it at  
that price, and must have some time  
now if only to say so we have to pay  
our large one this week and this week  
have to pay for the stock on length of  
the credit to us. - but if we buy them  
I will credit them with mine and  
send them to you at once,

Yours truly  
Henry Derrington

Boston, Nov 17<sup>th</sup> 1836  
Mr. Derrington Dear Sir

Yours recd. I write later  
to see Brubbs price on 3 pte  
We can give Brubbs price of his  
in company, and shall pay the  
last note we have on our books  
this week, and thought we would try  
and get you notice when we can  
get along without it, but can't  
agree to pay when the bills are  
due. It will still pay the charges  
at my price, can't yet be told  
this week, too busy. I suppose  
Chapin bought up part of that  
kind stuff to make, 20 pte  
would buy it as quick as I could  
if it were desirable.

Yours truly  
Henry Derrington



Boston March 17<sup>th</sup> 1850.

Mr Worthington Dear Sir

Capitals, and Bass said if we would  
give notes he should not discount  
them, they would be kept until they  
were dead, in a case like that our  
open ac<sup>t</sup> (if promptly paid) is just as  
good as a note, with us it is very  
different, we have not a large capital  
but want notes to use to get the  
money to pay for our roughs, and  
can't afford to be out of our capitals,  
Broule is evidently a little brand for  
some reason which we don't know,  
and I think the best for as in  
order to be a rough, we must buy  
of these he are not to trust  
us, I have been taking account of  
the cost of making specimens out  
of stones which have been made  
and so far they have cost me 8.77  
per lb, without adding anything for  
shop expenses, which would bring  
it up to about 10. or per lb. Now  
I have made up my mind to charge  
12. or in future if they want specimens,  
if only repaired, or done in a cheap way  
it might do them for less, these Dutchmen  
can make money in making our returns  
as they make them at 8. or but I can't  
and prefer to have my shop running  
on roughs, or specimens for ourselves,  
then I can give you more fine stones  
to sell, as it is our shop is no benefit to us

Your note will die<sup>s</sup>. I speak  
from Broule and die<sup>s</sup> from you to be and  
specimen The pearls from Broule are fair,  
I have put 6 in a paper which I am  
willing to pay<sup>th</sup> 50 each, Cash, within 30 days  
but to pay 25 p<sup>er</sup> ct for the selection  
from such a lot I can't see it, if there  
was a wide difference in quality, the  
charge might be reasonable, but there  
is but a little choice in these, the  
jewel as he calls it of 3/4 is fine in the  
material, but so badly proportioned that  
there is no effect to the stone, and would  
require a reduction of 1/4 to 1/2 lb, to  
make it right, the other specimen  
you thought might do to match  
the one of H & L of 5/8 but it don't  
compare in either beauty, color or  
or perfection, the spot wants Spide  
the sale for my customer, then they  
charge for this stone of less than 5 lb  
as much as H & L. charged me for  
that specimen 5/8 - Broule sometimes  
is quite reasonable, and at other times  
very high in his prices, I would like to  
know what Broule's reasons are for  
demanding notes from us when he does  
not from others, he has a plenty of

Boston March 27<sup>th</sup> 1850.

Mess<sup>rs</sup> C. & M. Bould

Dear Sir

I rec<sup>d</sup>. a letter from Mr. Huntington in which he says you insist upon our giving notes for the amount due you. — Knowing that you have several customers to whom you sell on C. and your accounts, appears to me that you are in doubt about our credit, the reason of our not caring to give notes was, that we have several customers to whom we sell large amounts, and cannot get notes, consequently we cannot always depend upon our receipts from them, when it met that our payments were large for the coming two weeks or more, gladly cash our last purchase if you can get the 5% discount, which Mr. Buss offers. — We enclose herewith notes for the last bill, and leave the rest to be paid as it matures, as it is nearly all due next month.

Yours very truly

Henry D. Morse  
for the Mess<sup>rs</sup> Bould, Cutting, & C.

Tell Mr. Bould that Mr. Hunt Burren has offered \$15.30 per lb for that cheap lot if he would accept his note at 3 months, and that is the best offer we have had. — I send you a pair of Specimens 5<sup>th</sup> & 6<sup>th</sup>, which cost us \$1050, we made them from two fine stones but of Bould, one at 140 and the other 160 per lb, the loss in melting was 1/10 which with the expense of cutting brings them to about 220 per lb, which seems to me to be about all they are worth, but I did it for an experiment — you have no idea how the price per lb is increased by melting and making over stones, and if you could see if you would never want to pay one 80 to 100 for the whitest stones if they had to be recut. even if there to fire lbs each —

I return the stones from Bould with offer for 6 pearls.

If Bould accepts Hunt Burren's offer I shall expect him to pay me the difference above his price to me,

Yours truly,  
Henry D. Morse,

Boston March 18<sup>th</sup> 1830.

Mr. Livingston

Dear Sir

Your rec<sup>d</sup>, also obligance, I will  
match these two stones and send them to  
you as soon as possible. perhaps we can  
sell the two pairs before pay day comes.  
I want like about 100 of the finest of  
these small rubies, as I care out of them  
just now, don't have many calls for them.

Needle's was here today, it brought  
several pieces of hair to match stones  
which it had, also 4 pair sapphires  
and 3 fine pearls, all of which made  
a bill of our own <sup>value</sup>. I also got  
pair of watchman's <sup>of the</sup> which I can  
send you if you wish.

Yours truly

Henry Dillmore.



Boston Mar 19<sup>th</sup> 1880.

Boston Mar 19<sup>th</sup> 1880.

Mr Russell

Dear Sir

Mr Greenington sent me  
your letter with the stud,

An answer would say that if  
anything is done it would be better  
to try to get out the black spot  
by reducing the top and making  
the table smaller, also peen the  
bottom at the same time and make  
it of a good shape, it would lose  
an extra amount to make it round,  
and there are some small spots  
which cannot come out. The loss  
I cannot estimate accurately, but  
would guess \$3, and the cost 12 per lb.

Yours truly

Henry D. Morse,

P.S.

Other stones will be done soon

Mr Greenington Dear Sir

Done, not with the 6.53  
to 195, 48c - also as sales, I will  
keep the pearls from Bond also from  
Buckingham, I will write to Russell,  
tell all Bond that if have sold  
the lot to Mr Van Buren, and have  
got to wait for him on half of it  
and write like his bill to me with  
his lowest cash price and I will  
send the money next week.

I enclose herewith a stone to be  
cut, it must be perfect but  
as much off color as pattern, and not  
to cost over \$75 to to \$80 per lb if you  
cannot get this brown shade, yellow  
would do, if the stone looked about as  
white on the front, if you cannot  
do that, send a pair 4 1/2 x 7 1/2 to 8 1/2 per lb  
off color a little so they will look white  
when set. I must have them here  
on Monday morning or I may lose the sale.

Yours truly

Henry D. Morse.

Boston March 20. 1850

Mr. Worthington Dear Sir

I am sorry with rubies and  
 two diamonds to be sent. I don't have  
 many calls for pearls, but I am  
 inclined to put a few pairs of  
 any fine ones into my retail stock  
 when I can get them right.  
 Large pearls & pearls are expensive,  
 the smaller sizes I can get at any  
 time when I get an order.  
 That pair of 7 1/2 I will have done  
 and send you next week and some  
 some other pairs, — I suppose  
 the Cause will soon be done —  
 If you don't sell the ruby in  
 that ring I would like it again  
 as I sold the only fine one I had  
 beside that yesterday. The large pink  
 one bought of Biddings don't like  
 very well here you may get a  
 customer for such a return.  
 Hope you will find that cheap pair  
 which I ordered, it would spread  
 brilliant stones but a little off so I  
 could get them at 75 to be for the and about  
 1/2 it is a trifling error, my Customer comes  
 in Tuesday morning  
 Henry S. M. Jr.

Boston Mar 22<sup>d</sup> 1850.

Mr Channing Dear Sir

I was paid with 24 500 -  
and note from Market. also recd.  
24 3/4 1/2 2 1/2 1/2 of 27 8 1/2  
I had you a specimen pair which  
might bring 200 per lb or more  
they were cut from stems of two or  
three - also spec<sup>s</sup> of 2 1/2 & 3/4 etc  
I don't find which was fine except  
two or three and marked by stem  
as right - I also filled up a few  
white stems from this lot -  
and have laid out quite a lot  
of plants, plants and very much  
higher than when I last bought

Yours truly  
Henry S. Morse.

Boston Mar 22<sup>d</sup> 1850.

Mr Russell Dear Sir

Now ad? I want the  
best white to be the right of  
the stem to do it as it should  
be done, and the cost no more  
than it would be to produce it  
If you conclude to do anything  
on it I would do it better or  
else leave it as it is -

Yours truly  
Henry S. Morse.



Boston March 24<sup>th</sup> 1850.

Mr Worthington Dear Sir

Your note with Ruby's dia:  
ring dia: to meet and Stone from  
Lewy. I think the stone from Lewy  
is reasonable, and with advice  
buying at 130, as we can match  
it before long, I bought a stone  
of Bass for 175 per lb & thus it was  
as fine as the 5<sup>th</sup> lot of H's, —  
and it weighed 4 1/2 lbs

Mr Peck says 455 is the yellow  
stone lot of H's, &c.

Should I send you the ruby  
bought of P. Bassinger to try, I paid  
450 and ask you would sell for a  
profit.

Yours truly  
Henry D. Morse.

Boston Nov 23 - 1850

Mr Worthington D. Sir

Your note re some the large  
Stone & some rubies, don't tell me  
when they have gone, only to give  
you to get them back at once.

We send you one stone to match  
one you sent, we cut the price  
I would not wish these three  
specimens were cut from a ruby  
I would like yours —

Yours truly  
Henry D. Morse.

Boston Mar 25<sup>th</sup> 1880.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with Ch M's  
also Stow from Tiffany, and a 274  
to make brilliant exhibit will not be  
over 1/2 when done, the 2<sup>nd</sup> Stow  
which you say you paid 100 for the  
5: 3/4 for the Stow if any repair  
you will find high price, as it will  
not make over a 2<sup>nd</sup> Stow. —  
I should not have dared to offer you  
100 for the. Rec<sup>d</sup> Stud and have written  
Mr Reed he is an old customer. —  
Miss Blagins claim. I return as I  
don't want them at 1/2 price, as they  
would bring over 1000 when done,  
and at 1/2 you would cost 2400  
Mr B. had better cut and polish  
them himself. We have yet to  
many stones to repair and make  
over, don't know when I can get  
them done, can't say but all my  
own work for them, as there is no  
profit on it —

Yours truly  
Henry D. Morse,

Boston Mar 25<sup>th</sup> 1880.

Mess<sup>rs</sup> Gould Bros

Dear Sir

Enclosed herewith please  
find our Ch to your order  
for 176<sup>10/100</sup> being the amt of  
your bill of Feb 20<sup>th</sup> in full

Yours very truly  
Henry D. Morse.

Boston Mar 26. 1830.

Mr Southwick Dear Sir

We still have a few  
of the glaziers in the lot of  
Small dia<sup>s</sup> which we had  
when you bought before —  
but it will take a judge  
of them to select them,

Yours very truly  
Henry D. Morse.

Boston Mar 26. 1830.

Mr Herrington Dear Sir

Your rec<sup>d</sup> with \$250 & page  
257 rec<sup>d</sup>, I would like to see the other  
Stone of John's I might match it.

The Carton sent yesterday are to be  
sold for a firm of mines, I told him  
they were worth \$450 but he might  
have to sell them less, so try for an  
offer, I send the Bissinger Ruby by  
Exp tonight, Cost me \$50 yet all the  
profit for me you care, The fine  
stone bought of Bass is out on auction  
until Tuesday it is really extra fine  
and perfect cost \$75, and of oak  
225 or 250 whichever you think best,  
if matches it would bring <sup>250</sup> sure,  
I will send it if not sold.

Yours truly  
Henry D. Morse.



Boston March 29. 1880.

Mr. Yerrington

Dear Sir

Your note has not  
yet a fine pair of 2 lbs on hand  
for your order, I presume the hunt  
for that 4 lbs Stone was for the same  
party to whom I sold the 4 lbs. —  
I was almost sorry to sell it as it was  
as fine as the 5 lb I had of Hensley's block.  
I could not make very any offer  
as I only came to buy those stones  
when I can get them cheap, as if  
otherwise he should have no chance for  
a profit at wholesale, I think you  
made a very good sale of the 4 lb pair,  
and I send you a specimen blue stone of  
1 lb, it weighed 1 1/2 lb before cutting, and I  
got it very cheap, \$1.05 for the stone, cutting  
cost about 13. it ought to bring a good  
price 150 times, he also send a  
4 lbs pair which were set up for  
my retail trade, the paper of  
cutting-eyes are for 13 cents, I could  
not sell my customer, but took 3  
weighing 2 1/2 lb for rings for my stock

Yours truly,  
Henry D. Morse.

Boston March 27. 1880

Mr. Yerrington

Dear Sir

Your note with 7 lbs from Tiffany  
the two large ones I have treated  
if they were mine yours, presume  
you like them 12.00 per lb, I am  
overrun and cannot promise how  
long soon, the stone you sent to  
be made a specimen has a considerable  
color, I could not ascertain before  
cutting when Hensley's stone would be done,  
with refer to the account of the number  
of stones sent to Mr. R. —  
Glad to hear of Mr. R.'s success  
I think he will get well  
for his father's sake, it would be  
a good loss for him if he was taken  
away, you Mr. R. the Sapphire  
and Emerald from H. D. —

Yours truly,  
Henry D. Morse.

Received of Mr. Yerrington \$ 95 for 2 lbs  
of stones

Boston Mar 29<sup>th</sup> 1880

Mr Thompson  
Dear Sir

Your rec<sup>d</sup>. in answer  
would say that the pair of 20 Ks  
I thought would fill that place,  
as for matching, the only way  
to make a match for a necklace  
would be to have the stones laid  
out together then hunt up from  
the importers such stones as we  
have not yet to make the stones  
graduated properly. it would  
be impossible otherwise, I should  
think however he could see many  
of those sets, Mr Alfred H. Smith  
is undoubtedly trying for the same  
order, and has been to see again  
for the 20 Ks pair and large 19 K  
single stone, and says he thinks he  
could sell them with a lot of his own,  
but I took them from him to give  
you all the tools we had to work  
with, If I could get the order to  
furnish them all I could do it in  
good shape, as it can get all

the sizes which we have not  
got on hand, Smith will work  
hard to get the order, he has  
furnished stones for one large  
necklace about two years ago. —

I could send you another pair  
if I knew when I could get it  
to send on memo, but could not  
care to buy it on an uncertainty.

The two pairs of 9 Ks & 11 1/4 belong  
to an importer, we got them on memo,  
and promised to give them back in two  
four weeks if not sold, so whenever  
you are satisfied the sale will  
not go through, then two pairs need  
better be returned, otherwise I will  
be obliged to buy them, If there  
are any calls for the 1/4 or larger  
he can send you some, or larger  
sizes of a medium quality. —

Yours very truly  
Henry D. Morse.

Boston March 30 1850

Miss D. M. Drake

Dear Sirs.

I enclose herewith check to  
your order for thirty nine hundred <sup>90</sup>/<sub>100</sub>  
dollars in settlement of following bills:

Dec 3, 1849.	118.04
5	379.30
8	1732.28
14	1504.88
19	26.30

\$3960.80

which I hope you will find correct

Please acknowledge receipt  
and oblige

Yours truly

Henry D. Morse,  
by R. B. Hall,

Boston March 30, 1850.

Mr. Worthington Dear Sir

Your recd. 461 was called  
a specimen, because we found it  
rather white, perfect, spread and  
very brilliant and beautifully cut,  
it was so fine we thought it would  
be better appreciated in N.Y. than here,  
although I could have sold it here at  
once, for ten times the price.

You are right about not charging  
you to pay for on all stones recd. at  
the time date, so we cannot charge  
you any more than that.

I think we have a plenty of <sup>3/4</sup> stones  
and we could get a chance to select  
some extra fine ones from some parcel,  
I don't care to buy lots, as we cannot  
sell lots and every one wants the best  
from our lots which have us with a  
long and valuable stones which have  
to be sacrificed to sell them, and it is  
not to about our profits, or rather  
maybe we they will not pay the cost  
of selling and interest.

Yours truly

R. B. Hall  
J. C. Morse  
Full value at 250 <sup>1/2</sup> you cannot get more.



Boston Mar 31, 1880

Mr Worthington Dear Sir

Yours recd with an order and  
an fine collar of yours. I want you  
a fine pair of 200, the smallest in  
the one lot of Shultz at 100, the other 5  
lot of 200 at 100, but it has some  
and I cut off 7 1/2 a lot. I want a  
pair so they are made out of 100  
in the one, could you get some more

The two in store we are also cutting  
a lot to match these and will want  
to be done, I want like to see them, I  
want a 150 pair is not much of a pair  
but a very good collar with buttons and  
if I had time enough for them I  
let them come out, but there is no  
of any consequence in buying to  
buying about to send. I have in the  
the above to see the first lot of the  
importance I want to see from their  
lot at 100 to see for large store and  
you want a whole store which would  
be each pair. There is some in the  
store you have for a pair of 100  
we have a pair of each of the  
get able to receive

Boston April 1<sup>st</sup> 1880,

Mr Worthington

Dear Sir

Yours recd with two dis.  
from Shultz and two for you, I am  
not able to commence them at once  
as we have so many ahead of them,  
I had hoped for more on 400, but am  
satisfied now with the few dollars profit.

I don't care much for the collar  
business, this buying lots and retailing  
it has never paid me, the  
new dia? business is about the same,  
we have not set poses enough from  
all we ever made to pay for the fol-  
-ishing, say nothing of the time spent  
with customers in retailing them out,  
I will never have any more to do with  
poses when we can sell the balance of  
our stock. I believe in putting our capital  
and energies into the things which pay the  
best, and let others do the rest.

I finished a fine pair 3's but if must  
keep them for my retail stock as it is  
so low, one of the stores was the one I let  
of Shultz at 100 p. 100, and is now a beauty  
and cost 135 p. 100

Yours truly

Henry D. Morse.

35

Boston Apr 2<sup>nd</sup> 1850.

Mr Brink  
Dear Sir

I recd. the 4<sup>th</sup> Stone and  
have returned it to Mr Gorington  
tonight: it was too thick to suit  
me, then the black spot would  
be a great objection to a stone  
like ~~that~~. Thank you for  
sending anything fine to shew  
me, as you may hit me at  
some other time.

Yours very truly  
Henry D. Morse.

Boston April 2, 1850

Mr Gorington Dear Sir

Yours new with ac Sales  
and Cash Statement with \$82<sup>10</sup> you  
we send you today 1 fine pair 10/3<sup>00</sup>  
one was the stone lot of Shultz at 160  
and the other one we had and cut to  
match, as they are they cost 172<sup>00</sup>  
for the Shultz stone is the best, as for  
price I will have to leave it to your  
judgment, as I don't know just how  
much the advanced has been, but I  
should think they would bring 200 per  
or more: get all you can, the stone  
you telegraphed for was in the shop  
and will probably be done so I can  
send it tomorrow. Blagins don't know  
much about polishing, if he understood  
how to replace stones I could keep him  
busy, may be I can do something  
for him by & by - but can't promise  
him steady work.

Yours truly

Henry D. Morse.

P.S.

Are there any greenies in the lot of check  
Edward Stone, which you bought or other  
any not colors, if so write like a few!

Boston Apr 7. 1830.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with two die<sup>s</sup>.  
by Express, The one from Demand I will  
do at once, but the one from H & D  
I cannot commence for a long time  
to come, as all of our workmen with  
whom I can give stones to be made  
specimens are overrun with work.

I note what you say in regard to  
the power we have in being able to  
convert an ordinary looking stone into  
a specimen, but ~~we~~ get no benefit from  
it, and cannot as long as we keep  
taking orders for such stones from other  
dealers, Our best way is to buy just  
such stones as the ones sent to us to be  
made, which can be bought from 50 to  
100 pr <sup>per</sup> lb, by looking over lots of large  
melange, The two in the pair which  
you sold to Collins I bought of 1 case  
at 50 pr lb, and have bought others  
as cheap, I think you are inclined to  
buy too much, you can be much  
facinated with the color, and too anxious  
to buy - judgment is the principle  
required, and without some knowledge  
of Cutting one cannot know it, no the  
less has to be calculated as well as

Boston April 6. 1830

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with \$500 from  
Johnston, the balance from him is  
due May 3<sup>rd</sup>. If in your judgment  
the offer on those two stones \$67.50  
is enough sell them, but I hoped you  
could get more, He send you a white  
imperfect pair at 50 pr lb, also a pair  
for Schumann, which lost being an  
account of flaws but I made them  
fine as you will see, also send you  
two which you wanted made into  
specimens and matched, I think they  
are elegant and ought to sell for  
a good price, I wanted to keep them  
low, but thought you would be anxious  
to get the best result you could from  
your purchases, Jefferys pink stone is  
not common and I cannot begin on  
it until Friday it started thin large  
blue pair first and suppose they would  
cost them ~~more~~ about that I could  
match, Shelly 6 7/8 stone, which stone could  
not have been made as fine as it is with  
so less loss,

Yours truly



the lot, then I always try to allow  
a margin on my own side in case  
I err in my judgment, then I put  
the value after they are down at  
a low market price instead of a high  
one, on that basis there is a good  
chance for a profit, but to make  
your calculation to bring out the  
light, you hope for, and to take  
the Crozy price which some of these  
fellows ask (as the value) I think  
it would prove a poor business.

Get for a 2 kt stone is simply absurd,  
I write not now buy it to be sold  
in this market, to pay over 400. and  
then the chances are, I should be  
called a Scoundrel by the purchaser  
if he should it be Bennis or Cornet  
and yet their valuation, but in N.Y.  
I admit, there are parties who will pay  
large prices for such stones, as you  
have proved by sales, still I do  
not consider such prices a criterion  
when compared with stones which are  
cut which can be sold for one half  
the money if made just as well, I think  
the cutting should determine price  
more than it does, even stones of a  
little color if cut as specimens, should

bring a large advance over ordinary cut  
stones, but they don't, if they are  
in the least off color they are put  
down at from 65 to 85 per ct of  
all sizes, no matter how they are cut,  
this is all wrong, and if such is  
to be the case for the future, we  
must slightly all stones which are  
the least color or imperfection, leave them  
as long as possible, having regard  
for light and not beauty, cutting  
only the finest as specimens!

Bubble stone is not worth to me  
to buy for the chance of a profit, over  
2000. now, the spot might come  
out, but my way of calculating is to  
consider it will out, then you are  
safe, otherwise not, if it should recede  
it and get a 3/4 Specimen you would  
(by getting a fancy price) get a profit  
on the cost of 500.

The Carbon I sent came out  
of some drills, and are the hardest  
kind, and have been tested, the small  
pieces chipped off were done by my men  
in getting them out of the setting, which  
did not injure them in the least, but  
all buyers are such lions to put the  
prices down, these Carbons are as good  
as any I ever can show. Customers for  
Carbons getting uneasy. In truly,  
Henry D. Menz.

Boston April 30, 1880

Mr. Genington Dear Sir

Yours recd. with sales 267 and  
cts. 35. 36<sup>1</sup>/<sub>2</sub> 117<sup>1</sup>/<sub>2</sub> I am glad  
to hear Haack got such a fabulous  
price, and am surprised that T. S. Co.  
would pay it. I am still of the  
same opinion, I could not pay 400  
with the hope of getting a profit  
even at retail, neither would I  
owe to a go for 40 for stones like this  
before cutting, (my cutting with the  
stone). My profit was not over 5.00.  
So you see when the benefit of  
my work has gone, Mr. March can  
buy that pair at 110 or 125, ac-  
cording to how he can get it  
more than 125. I send you a pair  
just finished, and cost us 150 for lbs,  
one might 1 1/2 lbs (very white) and set  
for 108 & 105 for lbs which means a great  
margin, as they are brilliant and fairly  
good. But there was a surface crack in one  
and a spot about I thought would easily  
come out of the other, so I could find no  
flaw, and have polished them to 3/4 and  
scattered imperfections out yet, now I only  
show this to show the uncertainty of  
buying stones to suit, than the loss

Boston April 9<sup>th</sup> 1880.

Mr. Genington Dear Sir

Yours recd. with 2 dcs: 207  
and one for Schumann's I find  
by referring back that I was wrong  
on the time of the sale to Johnston,  
I had always thought it was 600  
instead of one year. The Mr. Meyer  
I now recollect, he was unfortunate  
here in speculation or some way,  
and went to N.Y. I once met him  
at the 3<sup>rd</sup> Ave Hotel and he told me  
he had gone into the insurance busi-  
ness, I put the stone across my  
much as my customer is now getting  
impatient. We send Durand's refer in  
and a fine 7/8 stone which cost us  
\$80 for the stone, being so white I  
thought you could get 100 or more  
for it.

Yours truly  
Henry D. Moore.

261

of about 34 on the pair, brings the  
 cost up to \$50 per kt on them,  
 which shows it paid too much  
 but \$65 per kt for stones which are  
 white and brilliant, seems cheap  
 enough, but if they have to be recut  
 the price is enough for stones which  
 are free from flaws, that is, for a pair  
 to us at wholesale. It don't do to  
 make calculations to get 400 or 500 pairs  
 for 200 stones my opinion, but \$65 is  
 more the price which we can hope  
 to obtain if they are fine, and if we  
 get large prices we must be better.

As a matter, you cannot buy stones  
 (even as cheap as the Muller stones were)  
 and recut them and sell them to  
 Smith or Hoopes or any of those dealers  
 at what they cost us, as it is plain  
 by Smith's offer — it is much easier  
 to buy than to sell, at least I have  
 always found it so.

I send a bottle of Coli Pearls belonging  
 to Mr Lincoln they weigh 492 1/2 kts he wants the  
 best offer you can get, he is poor and needs  
 money. The Carbons you telegraphed  
 the offer on I cannot accept as my  
 limit was 350 whenever I see the owner  
 I will tell him of the offer. Schumanns  
 dia<sup>d</sup> we saw tonight, the large one with  
 an spot in the middle or right as being  
 possible as the spot could not be got

out, and it would pay better to keep  
 it large and heavy — Out of 53 1/4 we  
 get 19 1/4 kts which is doing as well  
 as it is possible from such flawed stones,  
 I estimate about 10 per ct but it is  
 a little short of that. We add to  
 the parcel 1 stone for Tiffany & Co  
 which just came in from the shop,  
 and two dia<sup>d</sup> for Demand & Co

Yours truly  
 Harry D. Morse,



Boston April 10<sup>th</sup> 1830,

Mr Weston Dear Sir

Your req<sup>d</sup> in regard  
to the small dia<sup>l</sup> which you  
sent, we can polish it, but the  
charge will about the value  
of the stone when done, 2.50  
woud be as low as we could  
afford to do it. awaiting

Your reply I remain

Yours very truly

Henry D. Moore.

Boston April 15<sup>th</sup> 1850.

Mr Titcomb Dear Sir

Your letter was duly recd. and in answer I send you a parcel of 48 1/4 lbs dia: averaging the same as the parcel you refer to, but we think a little finer, but we have made the price the same, I had no more of 5 lbs but send three the nearest we had, one of which is blue white, and the others white, we have made the prices to tempt you to buy them all, show my cheap ones which you had, or an set of them at present, trusting those sent will suit your requirements and hope to receive orders for more.

Yours very truly,  
Henry D. Moore.

I will send you a pair of you please  
Boston April 15<sup>th</sup> 1850

Mr. Huntington Dear Sir

Yours recd. with the 2 lbs. of new  
lots 261 and 262. The first one  
for Tiffany is full of knots, it is in  
pieces but must be very slow  
in finishing. The second one sent  
to the ship left to be in paying  
I have one here today, and I have  
bought quite a lot of dia: from him.  
I selected 26 stones from it. I think  
they all weigh 40% average to cut me  
\$4. all perfect and all but three  
white and very brilliant, one has to  
be sent, and a few better up a little  
than they will be after, than any of  
them along blue white, I think the  
dealer can't ordinarily charge 100%  
more for such a lot, I also got a  
set to the one you lot of long as 100.  
but it is finer and cut better, I will  
send them to you if you wish, I also  
bought a 1/2 lb. of perfect of about the same  
quality as the one. I will send you  
the lot you refer to about what  
and he said they were about to be by  
a dealer, and the largest stones were  
the imperfect ones. I wrote to the dealer  
from such a lot as you had  
I. P. May is better for this as I have seen

Boston April 23, 1880.

Mr. Cerrington

Dear Sir

Yours recd. with \$500 and  
Census's form & Bones which was very  
satisfactory, we sent you tonight  
the return 110 & one of the finer white  
specimens in our name & price but  
use your judgment in selling them  
those are the bones we did all we could  
to get the imperfections out but no go,  
we can do the Rest for Schumann  
now as we have an opening - and  
it is better than making our return,  
The pencils I don't want as  
I am starting up

Yours

H. D. Moore



Come along, I am going to get  
more boys as soon as I can find  
good ones, and try and do all  
kinds of work. Stuffs fine pair  
will be beautiful, they are all blocked  
out now, the loss of bright will be  
a considerable, but no more than is  
necessary to make them fine, one is  
not near as good color as the other.

As for getting the spot out of  
that 2874 stone which Sherman  
bought, I cannot promise it, as  
I have been so often deceived as  
to how deep they were, but I will  
do it if it is practicable,

I have sent you 3 pairs which  
I sorted out of the stones lot of  
Bass. I have put the cost and price  
on the papers, the average cost was 75¢  
but only one pair has it marked below  
and all the others above, however that  
don't make much difference, get what  
you can above the cost, or else send  
a specimen 176 which we got in a thin  
stone at 90 and the loss and cutting brings  
it to 125, still it ought to bring (as a  
comparison with others you have sold)  
a very good profit on that cost, or else  
send them just for you of 2½ now 2½ —

Yours truly,  
Wm. C. Miller.

John Smith  
Mr. Livingston

Yours self, I would like  
to have seen Brubbs lot at 175¢  
don't let him know that I think  
I have got any good bargains from  
Bass. Brubbs is a juv, asks a  
large price, and accepts anything  
he can get, I don't like such  
dealings, I don't feel sure he did  
sell to others here for much less  
than I pay, if I knew he did  
I would not buy another dollar of  
him. As for repairing stones, that  
pays well, but making stones all  
over into specimens does not pay  
any, it would be better to use our  
best workmen on our own work  
and send it to you to sell, it would  
give us the profit, and reputation  
of having fine goods, as for that 2874  
specimen, I don't believe such a price  
will ever be obtained again.

Send us some of the largest of these  
red garnets which you have cut  
the only color, but in them with  
as we have no rough on hand  
I should accept any but the

Cambridge 16<sup>th</sup> 1880.

Mr. Derrington Dear Sir

Yours recd. with 20 sales  
papers 2071-270. The Sapphire you had  
sent by for a price there first  
as I have quite a good stock of  
them, I have a Small Opal  
which I bought of Eschmann  
it is a beautiful color and very  
brilliant, not quite perfect but  
it cuts so high that it is not  
appreciated here, I think I paid  
75 per lb, and it is about 75  
The Opals cost out 7 per lb with  
them for whatever you think they  
are worth, we did stone for  
Whitely and our first attempt the  
stone for Town is nearly done.

Yours truly  
Henry D. Morse.

Boston April 15<sup>th</sup> 1880.

Mr. Derrington Dear Sir

Yours recd. also I indeed  
think these points very valuable  
and set them at 200 per grain,  
which would bring the lot 400, —  
I laughed at him, and told him  
if he got an offer of 25 I would  
advise him to accept it and I think  
he would, but I will submit the  
offer of 10 the next time I see him.  
I showed the very pair to Radcliff  
today and asked him what would  
be a fair price for them, he made  
comparisons with some of his own  
and set the price from 150 to 200 per lb.  
one of the pair is certainly white and  
fine enough to be worth 150 or more  
but the other I admit is not quite up  
to that price, they were stones too  
highly I think, and had them marked  
at 125 per lb. I will try and make  
them better.

Yours truly  
Henry D. Morse.

101  
Boston April 16/88

Mr Brull Dear Sir

Your package with  
Pearl Paper rec<sup>d</sup> for which please  
accept my thanks.

Return the two pairs  
which we send to Cal<sup>y</sup> on memo  
as they were not sold, I am  
sorry not to be able to report a  
sale of one of them.

Yours very truly  
Henry D. Morse  
for Morse & Co's Cutting Co.

Boston April 16/88

Mr Thompson Dear Sir

Your rec<sup>d</sup> with draft  
for \$253.91 which we are pleased  
to receive, you are doing well on  
the large returns, and we think  
your chance on those very large  
ones is better than to have them  
here, we will telegraph for them  
if we have a customer, otherwise  
will leave them with you for the  
present, we also rec<sup>d</sup> the two pairs  
on memo: please and 11<sup>1</sup>/<sub>2</sub> by express,  
we send you today two pairs which  
were the nearest we had to what you  
ask for, as soon as we have a pair  
between 6 & 7 we will send them,  
Let us know if you want any other  
sizes. — Mr Peck will look over  
your ac which I presume is all  
right.

Yours very truly  
Henry D. Morse  
for Morse & Co's Cutting Co.



308

Boston Apr 17<sup>th</sup> 1830.

Mr. Yerrington Dear Sir

Yours not recd, went to the  
store today but no letter, perhaps  
I express with garnets and skin  
of which I presume is to send the  
first taken out - Saturday night  
I sent Mr. W. to improve the lot  
of M. M. a little further.  
Apr. 27

I selected 2 of garnets which will do  
the others I will return to you, none  
- them are not quite high enough  
the bottom, they are only brilliant  
on the edges, if deeper they would be  
brilliant all over and would doubt  
less obtain improved them for you.  
The thought did: we might buy a  
very few more, but I will leave  
it to them again before writing on you  
- Mr. W. says there has been some  
rough bottom at the Cape, if they have  
a few more, might get a bargain on  
them, if you hear of any lots let  
us know immediately will get them  
fast and they cannot be identified.

Yours truly  
Henry D. Rogers

Boston April 18<sup>th</sup> 1830.

Mr. Yerrington Dear Sir

Yours recd with pleasure.  
If any more will not be done for  
a week or more, the 444 pair I  
sent to Cambridge Mr. Rich has  
a customer for pair 449. If you please  
and them however, Tell Susan  
the Carter he can have at his offer  
\$2.25 - I will look over these drawings  
tomorrow, and perhaps send them  
to you. - Benjamin is a little quiet  
- has just now.

Yours respectfully  
Henry D. Rogers

Boston April 30<sup>th</sup> 1850.  
my 54<sup>th</sup> birth day

Mr. Livingston

Dear Sir

Yours rec<sup>d</sup>. with cash ad, and note  
of Herberts, which I think must be dated  
wrong, so return it for correction  
we had a postal today directed to W. Sears  
236 Wash<sup>g</sup>'s St, so we re-directed it Portland,  
Your Friday letter came on Monday

If Fera should get hold of that rough  
he can probably get great bargains.  
I am glad you get 3.50 for the Carbon  
as the owner had agreed to sell for 3.25

We telegraphed to accept Colliers offer  
as the discount was only about 4 per cent.

When buying Stones to recut it is necessary  
to know how to calculate the value, to give  
an illustration I will take a stone which  
you bought and sent to be recut, it was  
a very thick stone <sup>29</sup> and one more surface  
than a good proportion 3/8 - but it weighed  
1/2 and cost <sup>29</sup> 1/2 per lb, which might seem  
cheap, but was really very dear, such  
Stones are not worth any more than rough,  
as the loss in recutting is nearly as much,  
the original labour being lost, this return  
costing with labour of recutting 2.00 -  
and when done is not worth over 48 paise  
which is 18. Showing a loss of 7.60

My way of calculating is, to estimate the  
the weight, not the weight, then deduct the  
cost of cutting, which will give the price to  
pay to be sent of the cost, now on this  
Stone I should have said it would be a

It when done, with 18.00 then dis-  
-cut 7.50 for cutting. 10.50 would be  
the price to pay, which is about 16  
per lb, and all that such stones are  
worth, no matter how white, ~~and~~  
so if Stone will not bring much over  
1/2 the cost, and I can't get over 1/2  
cost of fine, - I illustrate it in this  
way to help you in buying, as almost  
anyone is apt to pay too much for  
Stones to be made over, Figure on what  
they will be when done, and deduct the  
cutting, then allow for your profit and  
it will be safe to buy, provided you  
have good judgment as to what the  
Stone will turn out.

Had wished you to ask about  
245 - 16 Stones 11 3/4 @ 6 of Sent some  
time ago they belonged to let but  
we hoped you would be able to sell  
such a lot at once, then we would  
like to know how many of the die?  
of the Regulus lots are still wanted  
as we want to estimate of them and  
a profit - Mr. Day is thinking of  
going to N.Y. tomorrow night.

Yours truly  
Henry V. Morse,

Boston April 22<sup>nd</sup> 1850.

Mr Pitcomb Dear Sir

I have sent you by express a lot of cheap diamonds 110<sup>ths</sup> at 20 for K<sup>t</sup> out cash.

I got them in a trade, paid half cash and balance in other goods - we are not getting any more from our roughs - they are all fine high cut goods which we are now making. I hope the lot will meet your requirements.

If at any time you wish to buy a lot of diamonds of any quality, I would gladly make a trip to N.Y. and hunt them up for you, giving you the full benefit of my judgement in selection, and buy them for you at the lowest possible price for a small commission. I mention this, thinking you might often be in want of diamonds - you could not come here to buy them.

Yours very truly  
Henry A. Morse.

P.S.  
The price of the above is just the cost to me less the proper margin on goods sold.

Boston Apr 21<sup>st</sup> 1850.

Mr Verrington Dear Sir

Yours recd. Lincoln accepts Colliers offer of 70. for the pearls, - Real pair from W<sup>m</sup> Wendell 4 1/2 x 1/4 in settings. I have sent you two single stones, one 4 1/2 x 1/2 other 3 1/2 x 1/2, the largest I paid 165 per K<sup>t</sup>. if you can get a fair advance sell it, the other I don't know what it cost, but think it ought to bring 100 per K<sup>t</sup> - I won't not buy those colored stones of Rudolph, I offered him 125 per K<sup>t</sup> for the brown ones, the yellow I could not use at 100 - I recd. the blue pair by ex. - Bought a few dozen of Eisenman today. I am a paid our purchases will expand our sales. - Business is very quiet here just now.

Yours truly  
Henry A. Morse.

P.S.  
I was intending to send the 3 1/2 x 1/2 into a specimen but as I had an other to send I sent this. we have changed the two at 180 per K<sup>t</sup>



as the capital in other goods which  
will turn five times before there could  
be sold, then again we have bought  
lately about as many goods as we  
can conveniently pay for in the coming  
6 months, and conclude to hold up for  
a time until we have sold out a good  
part of them, We return today dia<sup>ry</sup> for  
Hawk, Dider, & Hammered, both finely cut,  
Mr Pray hopes to go to N.Y tomorrow night

Yours truly  
Henry D. Moore.

The 18<sup>th</sup> Kt stone has 3 flaws and will not be over  
6<sup>th</sup> possibly not over 6<sup>th</sup> when finished a  
perfect stone, and I want not care to  
carry it in stock at over 100 ps Kt, when done  
we might get a good profit on that when  
we get the right customer, the other 24<sup>th</sup>  
is perfect and would cut a good shaped 18<sup>th</sup>  
stone or a lumpy 11<sup>th</sup> and is not white,  
100 ps Kt. is as much as we ought to have  
that cost as and carry the interest. —  
We bought both of them 10<sup>th</sup> Kt stones (one of  
which are sold to Johnston and the fine one  
of 17<sup>th</sup> Kt. now in C<sup>ty</sup>) for 100 each, it pays to  
buy large stones on that basis, but not on  
market value, unless they can be sold as  
soon as cut.

Boston April 25<sup>th</sup> 1850.

Mr Harrington Dear Sir

Yours recd. with Sales 27<sup>th</sup> 1, 27<sup>th</sup> —  
I notice your purchase of fancy stones from  
Dunder. hope you can sell them, they would  
be dead here. Lot 445 16 stones 11<sup>th</sup> & 6<sup>th</sup> &  
thought as cheap as any of the lots offered  
here when you consider how well they  
are cut, they ask me for four  $\frac{3}{4}$  Tr and  
above, and those which are as low as 6<sup>th</sup>  
have stones <sup>smaller</sup> poorer than any in that lot,  
however if you cant sell them in a lot  
as the best best thing, but be sure and  
get enough for the selected stones, when  
stones are sold singly they ought to bring  
the lot out 10 ps it better than if sold  
in a lot. the lot of 34 (1831) will less if  
necessary. The two rough dia<sup>ry</sup> came  
and I have looked them over carefully,  
and unless we could get them at a great  
bargain, we do not care afford to carry them  
and loose the interest for a long time, I  
prefer to let them go by, they are not white  
and will be a little off color when cut,  
and there are but a few chances to sell such  
stones as has been proved to us in the past  
three years, I would not make a direct  
offer, but if the two could be bought for  
1100 in time I think Mr Pray would look  
favorably on it, but to pay much more  
than that I knowd he would prefer to

Boston Apr 28. 1850.

Mr Worthington

Dr Sir

and when you receive this let me know what the price will be, if not too high cost I may like to show it to him, I think it is as handsome as the one sold for 900 possibly not quite so blue, I am interested in your getting a good price for it, do don't put a low price to favour my customer, but name the price you are sure you can get, then I can judge whether it will pay to have it sent on,

Yours Truly

Henry J. Morse

I. J.

Mr May learns for N.Y.

Wright

Yours self, I send a pair of shoes which I took from Eisenmann today on memo at 140 p. kg. I thought them cheap, compare them with the pair you lot of Shultz and let me know how the price is, and return them to me tomorrow as I agreed to report on them on Monday, Shultz has a vast advantage over all others in getting at lots and selecting at a low price, the Eisenmann says he knows parties at the Custom House <sup>in the house</sup> and is posted on all lots which arrive, and is always in his place to see what he has received within an hour hour of his receiving goods from Europe, he knows their value and I presume must make a good thing out of them, judging from what chances I have seen myself, I should like to get some of them 3 or 4 kg. shoes at 115 <sup>4</sup> 110<sup>0</sup>. I have got a few here from Bass and others but not many, we send return for Wickham and some repairs for you, also a Spar, but from the 27<sup>th</sup> which you bought in, I have a customer for a blue stone

Boston April 24<sup>th</sup> 1880  
Mess<sup>rs</sup>. Girard & Co

Dear Sirs

I woud like a pair of  
thou pointed Stem Buttons with  
the silow shut such as I descrite  
in my last, the diameter of  
pattern was about  $\frac{3}{4}$  of an inch,  
woud like them as soon as  
you can make it convenient  
to make them

Yours truly  
Henry D. Morse.

Boston April 24 1880

Mr W<sup>m</sup> Wood.

Dear Sir

Yours of the 22<sup>d</sup> received with  
post office order for \$2.40. in payment of  
bill of April 10 and check for \$1.75 which  
I credit to you on account. I have  
no charge to you of that amount -

I send you by Express by memorandum  
three diamonds to fill your order  
which I hope will be what you want.

Yours truly

Henry D. Morse,  
by W. C. Beck



Boston April 24, 1880.

Mr Ferrance

Dear Sir

I have been expecting to hear from you for a long time, the Widow Lady who owns the Emeralds, is in want of money, So please send the balance of the emeralds with the money for those sold, if you prefer you can leave them with my agent in N. Y. Mr J. D. Yerrington 192 Broadway and he will send them to me as he is sending every day.

Yours very truly  
Henry D. Morse.

40 per lb, averaging  $\frac{1}{2}$  each 48 to 52  
is as low as we can afford to sell,  
if there imperfect ones have to be  
cut with the others then will not  
be much profit on the lot. Still  
if was considered a good bargain  
in London, which only shows how  
close a business it is.

Mount was in today, I bought  
7 No Stones, <sup>1<sup>th</sup></sup> good color fairly cut for  
67 per lb. he says he rarely breaks  
lots can sell lots entire, has had  
a good trade here, about 12,000 - and  
Edman about the same, Foye & Eaton  
both have also and have both done  
well, I don't see where all the dia?  
go to, Baco sells from 12 to 20 thousand  
on each of his last trips here - but  
lets me a large part of it. Mount said  
he had a large business in Phila last  
week. We send stone cut for you, also  
one for Shultz, which is a beauty -  
don't think you can get much profit  
on yours. I return balance of Gemets  
kept 4. Cotton ought to make the angle  
on the bottom of those higher - so as to carry  
the brilliancy into the inside of the stone,

Yours truly,  
Henry Dillrose.

Boston April 24<sup>th</sup> 1850.

Mr Genington Dear Sir

Yours recd, with Stan's of 38<sup>75</sup> &  
Alummonds for 33.00 Mr Dick says the  
stones are all right - Alummonds stone  
had a little color while Haack stone  
was white, the flaw in Alummonds  
stone was there when it came and  
was too deep to get out as the stone  
has too thin, the loss counts not be  
had to get the angle we did for the  
brilliancy - Each Stone cannot be  
made finer without a great loss, so  
keep that in mind if you ever think  
of buying a stone. Harbats note also  
came with date corrected, Mr Pray  
will probably see you today, we have  
just recd a parcel of white rough, which  
will cut halves, over 75 are imperfect  
and I think of sending those to you  
to sell through some broker if you  
can without their knowing where they  
came from, the lot cost us 74 per lb.  
I thought best to put 76.50 on there,  
as rough was higher after they were cut,  
and counts have been sold for a profit there  
if a customer counts not be found in West,  
perhaps the broker to write Humphrey  
him in Boston he might buy them  
the lot when cut will average to cost

33  
75

Boston April 26<sup>th</sup> 1880.

Mr. Worthington Dear Sir

You rec<sup>d</sup> with Cash @ -  
and two dia<sup>s</sup> from Starr, and two from  
Shultz which I return as I have no  
sale for stones with so much color,  
I also rec<sup>d</sup> the 1/4 pair sent for you  
to compare with the pair you had,  
one of them stones is as white as any  
I have had for a long time, the other  
was very near white, both well cut  
and good proportion, yours must  
have been Stammers! if they were worth  
70 pr let's know than these, I hope  
Caldwell will appreciate them enough  
to pay a good profit on them,

I would advise you to sell the 2<sup>nd</sup>  
stone by all means if you can get  
75 or even 70 as I doubt not,  
yet that here, I must wait until  
I can pick one up here for a lower  
price, I forgot to speak of the 7/16  
pair from Shultz, I can't use them  
nor do I consider them cheap, I can  
see chances here very often to buy as  
good for 150 or less. the best stone  
of this pair had more color than  
the poorest of the pair from Eschmann  
Comparisons are odious - I send you

today a pair for Tiffany which will  
make them all blush, the whitest  
stone in my whole stock is yellow  
in comparison with the poorest one  
of this pair I have taken great pain  
with this pair, and hope they will  
appreciate it, I don't write not to be any  
more than I ought to charge for such  
a job. I have a dia<sup>s</sup>? I.H.S out apt<sup>s</sup>

If I had the top improved, there is  
nothing the matter with the top, the  
bevel is in the bottom, the angle of  
which is all wrong, what shall I do  
with it, Stars follow dia<sup>s</sup>? have also  
been lying waiting for instructions, I  
told to Starr at the time, also write to  
you and have not had any reply - so  
they are not yet commenced. (as we  
go on with them we know about first,  
I have yellow dia<sup>s</sup>? I can improve by leaving  
the tops, but to make them fine they ought  
to be made all over, Don't care for any  
rubies or Sapphires, have not sold but  
one ruby for 6000. Sapphires are also  
very slow, I got an order for a bracelet of  
Sapphires which worked up some of mine,  
but I have a plenty left - if that Ruby  
I sent you don't sell send it back, as  
I like to have it to show here to my  
retail customers, it is much easier to  
buy such things than to sell them.

Yours truly,  
Wm. C. Moore.

210



Mr Peck has just given me  
 account of the Reginald Diamonds  
 1<sup>st</sup> Lot shows a profit of 786 and  
 whatever diamonds may be on hand,  
 which I wish your estate sell soon  
 so we can close that acc;

2<sup>nd</sup> Lot

Sold 6556.07

49 7/8 lbs 172 stones  
 on hand @ 36 1768.50 8324.57

Am't paid Latham & Co

on date Feb 23<sup>rd</sup> 8329.25

Cost of executing 350.00 8579.25

which shows a loss of 254.68.

but I hope you may get enough above  
 36 for the 49 7/8 left to bring up without  
 any loss, but I can't see any chance  
 for a profit, notwithstanding we  
 made 350 on the large stones.

This shows my first impressions  
 is not right and if I had not got  
 the price down 1000 as I did, for  
 Am'ts have made that loss on them.  
 I am sorry we can't have got  
 something to pay for the time and  
 trouble you have spent on them.  
 However, Experience ought to be a good teacher  
 and shows there is no hope in putting out a lot.

Boston April 27 188.

Mr D. M. Morse,  
 Dear Sir,

Enclose check to your order  
 for Seven thousand six hundred and  
 ninety four <sup>1/2</sup> dollars (\$7694.82)  
 in settlement of following accounts:

Bill of Pearls Feb 23	5806.54
on 18 Pearl 2 1/4 can 1/4 doz.	423.75
Feb 23	5082.79
on 5%	254.13
	<u>7694.82</u>

Bill of Pearls Dec 22	1796.46
" 24	374.07
" 24	695.63
	<u>2866.16</u>

amount of check \$ 7694.82

Please to acknowledge receipt  
 of above

Yours truly

Henry D. Morse  
 by J. B. Peck

Boston April 27<sup>th</sup> 1860.

Mr. Warrington

Dear Sir

By your note, I am glad Shultz  
made so good a sale of his diamonds,  
The his dia? I only alluded to as a  
joke. I will not send the rough  
quite yet, but may in a few days,  
altho' they arrived safely, about  
1859) you had better sell it there, as  
our interest is to get all we can to  
help the wholesale business, as the  
expenses are large, and I am anxious  
to show a good result. I send you  
a specimen made for Shultz, also a  
fine stone cut from 1<sup>th</sup> to 1<sup>th</sup>6 it costs  
as now \$100, and I have priced it at  
\$25, but hope you may get more, I  
have bought a few 7<sup>th</sup> 8<sup>th</sup> 9<sup>th</sup> 10<sup>th</sup>  
Stones from Eisenman's Selects from  
cheap lots to recut, many only require  
a very little work or loss, color good  
cut 56. 62. 67. 870 per lb 5 months.  
I have now bought all I shall for  
a few months to come, and must try  
and work them all off, I have quite  
a good stock of halves which we have  
been cutting, but as we make them I  
can't sell them less than 52 to 86 for the  
nice ones, do you want some? In truly  
Yours,  
J. C. Moore.

Boston April 28<sup>th</sup> 1860

Mr. Warrington Dear Sir

Your note with the two fine  
ones of 31. 57. 60, Andrews certainly  
prised as a high compliment, I am  
glad he appreciated the work, I don't  
think I can get on this deal, but  
wait for next week, I told you some  
time since that if he went to Europe  
he might take the cleavings along with  
him, he said being that he wants to  
go without any doubt by the first of June,  
as I don't see but I shall have to keep  
my promise with him, I hope you  
will find a mistake in your ac of  
the dia? but as you render it my  
conclusion is right, I return you  
as for you to look any more,

I send you a note for \$50, as you  
to be able to accommodate you,  
The price for these 100 stones lot  
of 1000 stones, which you have away  
we sent him a lot of 1000 yesterday  
for some little lot in your order a  
large lot of parts which I bought on  
20 days, the latter amounts to about 500,

Yours truly  
Henry D. Moore.

Boston April 29<sup>th</sup> 1880.

Mr. Yerrington Dear Sir

Now, rec<sup>d</sup>. In regard to the Big Stone, sell it at whatever price you think best, I did not see the bottle referred to, so it must have been very small, I send you today a Stone which I got of W. S. Hedges, it weighs 3 1/2 grs, had a black spot on table, I paid \$10 - if you wish to get it off within 30 days, cost of cutting about 20. I promised them the disposal of it whenever it was done, Now I must leave the price to you, and you might see what you can get offered for it, then you can judge what price to charge them, I should say not less than 200 per kt, as it is perfectly white and perfect.

I am glad you are finding more stones of the Leguire lot.

I have an order today when I must have 14 wts for 27 pins - if you have none perhaps you can get them from Bould or send me else, and send them tomorrow. I was just comparing this 2 1/4 dms with one of 2 3/8 about same spread which Foley asks \$60 per kt, in a fair comparison this one is worth 300 per kt so it makes his look yellow, and is not near so brilliant, Yr truly  
Henry D. Allrose,

I want some halves @ \$48 - they are cheaper at that price than any I see here, on account of being better made stones, I see them of a good color at 40 but these are cheaper at 45, and if we can't get buyers to appreciate the work, we must begin to cut for weight - then we can sell cheaper. The man has been in for his pay for the Customs, I advanced him 100. hope Desauw will pay soon.

My Star Pin did not come today. I have been comparing the 2 1/4 against the more comparisons I make, the more valuable I think it is, the color is excellent. Tiffany would pay a good round price for it, so would Star, so don't give Hedges a lower price than you can get from others, If that ten kt stone brought 1000 is not this worth somewhere near it, being 2 1/4. We also send stone which we want for you - \$3 1/2 per



Boston April 30<sup>th</sup> 1880.

Mr. Vennington Dear Sir

Your recd. with \$485 for 1880  
we will send over at tonight. small  
profits are better than none.

I reckoned the bid<sup>s</sup> of both lots  
at 30 presuming those left over the  
Board, then all had said all but  
two volumes of the first lot were sold,

I don't care for the ita<sup>n</sup> columns  
one is enough, I don't think Moses  
can tempt me to buy much more  
until we have made a large hole  
in those already bought. I am  
glad you sold my Kirby and got  
me a profit. I had to pay for it  
next month so I am now all right  
on it. Trade is very dull for the  
past month everybody complains.

The 3<sup>rd</sup> lot which I sent with the  
4<sup>th</sup> you had better return if not  
sold, as I intend to trade it first.  
The 4<sup>th</sup>, I shall improve whenever I can  
find a store which will do for a while.

I remain truly  
Yours  
J. Henry Bulfinch

and this being so, I said I should  
like to see the book, and the whole  
I had. — And the price to be put into  
specimens for Smith. I suppose he  
is aware the loss of weight will be  
heavy — viz. not small at all — and  
if the same, I will make it out a few  
shillings. The same being I did for several  
I did not say any thing for your own  
share, I shall try to make the best  
to be the most work if possible.

Yours truly  
Henry De la Beche,

Palmer May 7<sup>th</sup> 1830.

Mr. De la Beche

Your friend, in regard to  
the report given to Whedges on that  
score he is mistaken, he did ask  
me to give him the report at 500,  
but I did not agree to do it. I told  
him I would see when it was done,  
how it turned out, and that he should  
see it first if I did not sell it here  
he then said, well let us have the  
report, but you may change your mind  
that we shall reject it, that should  
there was no agreement on my part to  
sell it for 500, we did not agree to take  
it at 500 (however it might turn out)  
neither did I agree to any thing I  
said and said you (love) but with  
him, the only thing for you to do is to  
put a price upon it which you can  
realize, then give him the first  
chance to buy at that price, that  
fulfills all my engagements with him,  
if you can get more than 220 put the  
price upon it, as he did not accept it  
when you offered it. The price of Shultz  
I told you was 200 I bought at  
400 for 200, you will recollect of my  
writing to you about it, and you would

Boston May 31 1850.

Mr Peck  
Dear Sir

I have sent you by  
today Express the Diamond  
Stud, which I hope will  
be satisfactory, it is certainly  
handsome,

Yours very truly  
Henry Dutton

Boston May 31 1850.  
Mr Dunnington  
Dear Sir

Your note of 17<sup>th</sup> by waiting your  
order for 300 yds for that Stone  
I would advise waiting, that cash  
Statement and as takes with the sum  
from Essex St. from you, in fact  
I was thinking about cutting the  
large specimen Stone, there is always  
some risk, and for a profit of 20  
to 30 I cannot afford to take that  
risk, I have never yet broken a stone  
belonging to a customer, but have broken  
some of my own, so I see there is a  
risk, and it would be well to have  
a statement that they must take  
the risk of breakage, which of course  
would be small, Mr Peck has given  
you an order of 200 yds — I will try and  
get in the last of this week  
but am not sure yet.

Yours truly  
Henry Dutton



Boston May 14<sup>th</sup> 1830.

Boston May 5<sup>th</sup> 1830.

Mr Livingston

Dear Sir

Your rec<sup>d</sup>. I think I shall  
have to let them remain under the charge  
when he goes, the two die<sup>s</sup> 37<sup>th</sup> for  
Anderson were commenced a few days  
ago. we put them off for those which  
we thought more important to them,  
but the die<sup>s</sup> for Caldwell are hand at  
once, if finished today and will send  
it to you, I have not been making  
my will for a few days, otherwise  
I would have gone to N.Y. tonight  
may go tomorrow, if it feel better,  
if not shall put it off until next  
week.

Yours truly  
Henry D. Morse.

P.S.

Send No 388, 15 lbs Cotton as we have  
sold all we had on hand. if you can  
sell it at 4<sup>th</sup> for sell it, if not send it on,

Mr Livingston Dear Sir

Your rec<sup>d</sup>. with 1 Die<sup>s</sup> 37<sup>th</sup>  
for N.Y. one 37<sup>th</sup> 37<sup>th</sup> <sup>two</sup> 37<sup>th</sup> 1<sup>st</sup>  
one No 2 37<sup>th</sup> 37<sup>th</sup> with deep crack and if  
the spots cannot be got out, it is in  
the middle of the stems, also the  
paper of cheap Envelopes, The 37<sup>th</sup> stems  
could not pay for and to buy, as the  
spot will kill the price, the material  
is fine enough, but it will lose my  
much as it has to be raised on the  
table as well as the ground,  
Nothing doing with and  
Send Pair (1876) 37<sup>th</sup> we have a customer  
for them.

Yours truly  
Henry D. Morse.

is near, pending for much more than  
if left as they are, then if we do the  
bottoms only, our charge will be but  
our half price, But we cannot  
consider them Specimens unless we  
make them mathematically exact  
all over. I will await your reply  
before commencing them.

Yours very truly  
Henry Dillmore,

P.S. I hope to be in N.Y. early  
next week. Should have been there  
this week if I had not been unwell

Boston May 6<sup>th</sup> 1881.

Mess<sup>rs</sup>. Alfred H. Smith & Co

Dear Sir

Your large pair is rec<sup>d</sup>. Mr. Amington  
says in his letter that Mr. Stanley  
advised cutting the bottoms only,  
and to take  $\frac{1}{4}$  of a lb off ~~the~~ from the  
bottom of the smallest and then cut  
the other to match it. I will do  
as instructed if you say so, but I will  
give you my advice whether you desire  
to follow it or not. I have measured  
the angles on these bottoms, and the tops  
say from 28 to 34 degrees, 28 is much too  
low, 34 would answer if they were all  
so, to be specimens we consider all the  
angles ought to be just exactly alike.  
Now the bottoms are from 45 to 48 degrees  
for these flat tops 38 is enough, which  
shows they ought to be changed from 7 to  
10 degrees on the bottoms and to do this  
with a guarantee of a lb would be impossible  
just what they write lower I cant say,  
but on stone of this weight I should  
think  $\frac{1}{4}$  to  $\frac{1}{2}$  lb each on the bottoms  
alone, and to do the bottoms only the  
stone will be improved wonderfully if  
we can cut them to the proper angle to  
correspond with the tops, and you will  
find them fine enough in billenany

Boston May 6<sup>th</sup> 1880.

Mr. Worthington

Dear Sir

Yours recd. I recd. Smith's dia.<sup>s</sup> and have written to him about them, I should have left for N.Y. today if I had felt well enough, shall try to go on the first of next week. If you need the money to pay Levy tax will send it on to you. We send Battwell's dia.<sup>s</sup> and ten specimens for you, one has a small impuration under the joint which we could not get out without too much reduction, they were stones sent to be bought at 100 fr. lb., they now cost us 200 & 225 as they now are, get as much profit as they will bear, we also send the Wash dia.<sup>s</sup> of Tiffany & Co. which has been on the wheel steadily for ten months, it is full of knots, and has cost us at least \$50 for labour & dia.<sup>s</sup> powder to make it, but the workman's patience mastered it, I wrote out undertaker to make another such a stone if I knew it for \$100 - but we can change them only the night prior to, hope they will appreciate our perseverance, we also send Collins account which is a long one, he must see it is much better to settle often as it would save much work. Yours truly,  
H. W. Wallcut.



Boston May 7<sup>th</sup> 1880.

Mr Herrington

Dear Sir

Yours recd. with ac sales (376)  
and pair (476) 378 (388) AS Ks Carlton and  
two dia<sup>s</sup> 17 1/2 Ks from Shultz to be matched.  
I think Shultz is right; the smallest  
stone will do as it is, and the other will  
lose but a little in matching. Septon  
called but I had no pink topaz on  
hand, it should have liked to have  
accommodated him, I have not heard  
from Moulton yet, (402) pair W. 1/2 lb is in  
San Francisco, Moulton's dia<sup>s</sup> is progressing  
Shultz stone 1/2 lb or will try and send in  
a few days, it was left back with others  
as we have had so many on did not  
know which to do first, there is not  
much work on it, so I will do it at once,

Yours truly

Henry D. Stone.

387  
Boston May 8<sup>th</sup> 1880.

Mr Yerrington Dear Sir

Yours recd. with N&C ac -  
I will look at the pink dia<sup>d</sup> when  
it comes on, but if there was any  
bargain in it Tiffany's he would  
have had it before this time.

We sent a pair for Tiffany tonight  
one was cut to match the other,  
sold two pairs at retail today  
which made up a little for the  
previous dull days, I shall try  
to leave for N.Y. on Monday if I  
am well enough,

Yours truly,  
Henry D. Morse.

Boston May 8/80

Messrs. A. H. Smith & Co  
Dear Sirs

Your letter is recd. and in  
answer would say that the loss in  
cutting the tops of the stones over  
(in case you desire it) afterwards)  
would be much less than on the  
bottoms, but I am inclined to  
think they will sell readily after  
the bottoms are recut, as to the  
loss on the bottoms it is impossible  
to say, as we cut to get the right  
angle which is the proper way if  
cut at all, if we stop short of  
that the effect will be another  
factory and you will want them  
done over again, but you may  
be sure I will keep all the weight  
I can, just the same as if they  
were my own diamonds.

Yours very truly  
Henry D. Morse.

Boston May 13 1866

Miss Mayhew Leonard Harrington.  
Newark. N. J.

Dear Sirs.

Herewith please find check  
\$295 for Fifty Seven  $\frac{1}{100}$  doll. ( $57\frac{1}{100}$ ) in  
settlement of enclosed Statement,  
which please return receipted.

Yours truly-

Henry D. Morse  
*H. D. Morse*

Boston May 13<sup>th</sup> 1866

Miss Mayhew Leonard Harrington.  
Newark. N. J.

Dear Sirs.

Herewith please find check  
\$295 for Fifty Seven doll. ( $57$ ) in settle-  
ment of enclosed Bill which please  
return receipted.

Yours truly-

Henry D. Morse  
*H. D. Morse*



Boston May 16<sup>th</sup> 1780.

Mr. Genington Dear Sir

I rec<sup>d</sup> your letter and think  
all my packages are all right  
but, have been too busy to look them  
over, that I do not give you a more  
carefully than, that if you cannot  
do better with him, if not it will  
it is too expensive for me to keep  
such he will let me keep it a few  
days and perhaps will it for some  
return on his part, the steam from  
which I will return however it is  
an bargain for me on account of the  
flow, therefore expect not of too  
large price being 11 or 12 lbs, and has  
a resolution for a pair of 20 or 22 lbs  
a medium quality, my about 10 lbs  
they must be cheap, but if you will  
bring them, then you ascertain if they  
be such a pair in all our eyes can  
not then be more to him, and the best  
price, that I will through him, and  
he will answer if he thinks it is an eye  
to him then not, being a small service  
I presume any one who has such a pair  
wants to get to repair them for the  
same of getting, if you have any large  
quantity of them which are slow then, I  
will send them out to him, as he has sold all  
the best,  
Yours truly  
Henry D. Allhouse

Boston May 15<sup>th</sup> 1780.

Mrs. P. H. Smith & Co

Dear Sir

I was so busy yesterday  
that I could not get in again  
to see you as I was obliged to  
be in the boat at 5.

I rec<sup>d</sup> your letter on my  
return and will put your  
dict<sup>o</sup> along at once, I have  
considered your desire to keep them  
up in any manner as much as is  
practicable, consequently will  
have them in better order on  
the bottom than I otherwise should  
be that if you should desire to  
make the life over afterwards they  
will be an extra service, you  
will see a marked improvement,  
and will make them valuable.

Yours truly

Henry D. Allhouse

Boston May 13<sup>th</sup> 1880

Mr W<sup>m</sup> Kidd

Dear Sir

Your letter is rec<sup>d</sup> and in answer would say that we can furnish a pair of fine white well cut, matched stones for about \$72 the exact price would be hard to determine until the stones are selected, we can furnish good stones of that size for \$64. I shall be glad to receive your order —

Yours very truly  
Henry Bullrose.

Boston May 14<sup>th</sup> 1850.

Mr Genington Dr Sir

I saw that collection of Gems which I saw at your office, from Shaw with Knowlton here in Boston, he is showing it to the very parties to whom I had a hope of selling if I could only have it on hand, your letter recd. late you got a good price for the stone to dash Chapp to Shultz about \$500.

I have been expecting a telegram all day about the 2000 - as Thompson wanted said to telegraph to him if I could send them

I am glad to hear you are sanguine of a good profit on the Reginald lot.

Yours truly  
Henry D. Morse.



finer in color, cutting & brilliancy  
than any you could buy for the  
price, if we left our stones  
with thick girdles, and carelessly  
cut we could get from 10 to 20 per  
cent more weight, than could afford  
to sell much cheaper, but as  
we cut them there is no profit  
in selling at the prices that  
the importers sell about our  
stones, I am glad to hear your  
people are heading out those  
Kulgaris in Sauct. — they are  
a dangerous set. — hope  
to see you here soon

Yours very truly  
Henry D. Morse.

Boston May 14<sup>th</sup> 1831

Messrs. A. C. Titcomb & Co  
Dear Sir

Your letter with draft for  
2301 is rec<sup>d</sup>. for which please  
accept my thanks, I am glad  
you were able to use one of the  
large stones sent with the lot,  
hope you will find customers for  
the others. Your previous letter I  
did not answer, as I thought you  
were to leave at once for N. Y.,  
and you wrote not yet it, I  
regard to what you said about  
my thinking you a Jew, that  
is the furthest from my mind,  
I am always glad to have an  
offer and I know you would not  
make an offer that you yourself  
did not think a fair one, neither  
would I make a price that I  
did not feel was as low as any  
one could sell the same quality  
of goods, but I must say I do  
think the goods I sold you were

and the other perhaps less on  
account of the spot and slight  
color, I telegraphed a reduction  
if necessary of 75. as we don't  
want you to lose any work  
on an of being the high prices  
we will try to get some medium  
priced large stones to send to you  
if we can get them in season, -  
and if a pair of sets is wanted  
- some other writing I will  
telegraph you about them.

Yours truly  
Henry D. Thomas.  
J. W. W. W. W. W.

Boston May 15<sup>th</sup> 1850.

Mr. Thompson

Dear Sir

Your letter was duly received,  
I am glad to hear of the sale of  
two pairs more - I had no pair  
of large stones on hand, so I sent  
at once to N. Y. to try and find a  
pair for you yesterday, but there  
was none there <sup>of that size</sup> & of that size,  
but one or two pairs which were  
as expensive as those which you  
have of ours, several pairs under  
20 lbs, from 150 to 200 for lbs with  
slight color, but from the order  
did not get any of them to send,  
we have ten single stones which we  
send you by today's express, one of  
5 lbs one 4 lbs medium quality one is  
perfect but has color at 500 - the  
other has a bad flaw but must  
be sold at 475. we think at these  
prices they ought to sell, I telegraphed  
you today that I could not find them  
else in regard to the No 23 which  
you consider high, one of that pair  
is worth more than the one

Boston May 7. 1850.

Mr Gerrington Dear Sir

Your receipt on your  
from Chapman, also cash account  
of the Collection of Quins was all  
to be written for your receipts,  
it only remains the matter to get my  
thing out of it to you, after getting  
the board from man in office  
the party was also agreed to the price  
I suppose they must be 2 1/2, a  
little one might do, but nothing certain  
as it is of no use to try, then what you  
have mentioned, I send the paper of  
plaints for mass, which I send to  
Dresson and 2 1/2 for the agreeing to  
divide profit or loss with him.  
I forgot to send it before.

We send you the thin 3/4 cut  
down to Mr. Spenceman, the copy  
on the bottom was 2 1/2 when we got  
it, and had to be raised off 1/2, just  
about accounts for the loss, but had to  
be raised also, just and another part  
of small four copies, prices will be  
the below will cost us four 2 1/2 to be when  
one from there later.

Yours truly  
Henry D. Morse.

Boston May 15. 1850

Mr Gerrington Dear Sir

Yours recd. with acct sales  
and receipted bill from Bond —  
I will retain the cats - eye until  
I hear from Farmer. Thompsons order  
was to be 20 lb or over, so it is  
no use to figure on any grain under  
twenty or over 22 lb — He has pairs  
of 17 lb snow, also one 20 lb fine  
skin, I don't care to buy any more  
from Turner to send out — as we may  
have to keep them on hand, I send  
by the acct that we owe Chalky over  
two, taking that with others we  
are owing most too much for the  
kind of goods selling, do don't buy  
any more for stock at present, as  
if you do we may be short when  
my day comes and that would  
make me feel uncomfortable, it is  
always easy to be tempted to buy, and  
not so easy to sell, — don't forget it,  
the Pink stone must be bought cheap  
if at all, I said when it was there,  
how much I might pay, but you may  
be has had a better offer.

Yours truly  
Henry D. Morse.



Boston May 17<sup>th</sup> 1880

Messrs. A. C. Titcomb & Co

Dear Sirs

We rec<sup>d</sup> the two diamonds  
and package no 76 1/2 Melan  
in good condition, I am sorry  
you changed your mind on the  
Melan, I could have sold them  
here at 1/18 before sending, but  
refrain<sup>d</sup> it. Thinking you wanted  
them, they cost me over that price,  
as to the value of such goods, I  
don't think they are worth more  
so much as they cost to import,  
still the value is what they will  
bring, — hope to see you here  
soon.

Yrs very truly  
Henry L. Morse,

Boston May 18<sup>th</sup> 1880.

Mr. Kensington Dr. Sir

Yours seek that fine pair  
were not cut to match, but we thought  
they went very well together, both are  
specimens, in case you can get a good  
price singly, sell them, Mr. Thompson send  
for two or three pairs from 10 to 13 kts  
of medium quality, say perfect with  
slight color, prices from 100 to 125 per lb,  
if you can send them so I can have  
them in some way enough to send out  
to San Francisco send them along, select  
brilliant well spaced Hairs which look white  
on the fronts - about the two large rough  
we are still of the same opinion, but if  
Mr. Herbert wishes to name the bottom  
price, and that will be, and if it should  
be near enough to our reach, or will then  
consider it favorable. Large stones are  
Elephants - we send Shultz a check  
for his account, we telegraphed you to  
send 459 pair 7 3/4 lbs Thompson telegraphed  
for such a pair and I thought there would  
do for him. Prices are here today, his prices  
were high, halves of fine quality 57.50 by the  
lot, selection of other stones in the same  
ratio, I bought a 574 just like the one of 277  
lot of Newark at 60 per lb, it is just as good  
in color and will make 3 kts specimens

Yours truly,

J. S. Moore

Boston May 22<sup>nd</sup> 1850

Mr Worthington

Dear Sir

Your rec<sup>d</sup> I telegraphed for  
a few pairs, to see if it costs less  
two or three pairs for Thompson  
if I can't get bargains, and try  
on to see if it might pay to buy them  
as I believe they will be sold before  
the accounts would be done, he has  
had good luck in large pairs lately.

This pair is in the shop and  
will not be done until next week  
Cridings man was here yesterday  
he showed me a fine parcel of hats  
at \$2. they were the best I have  
seen lately and cheap at that  
price but I had enough of it.  
Banks hats at \$7.50 were cheaper  
than many lots I have seen lately  
at lower prices, don't think to count  
on any more.

Yours truly  
Henry Dillman

Boston May 19. 1850.

Mr Worthington

Dear Sir

Your rec<sup>d</sup> I had last summer  
that I had sold the lot of Apprentice  
for \$350. he says he wants to have  
paid that cash, and can't get it  
in Holland, so I have had a  
for a pair, Van Buren wants the  
lot of under which I returned at the  
paid money to him by Lewis' care  
and pay half cash and balance in  
60 days. The price these seamers  
& on was 2 for, for the Collection,  
I had the pair 257 and did 242 50  
which I will try and improve for you.  
The lot of seamers might be counted  
I should but must do the best we  
can with them, all the dealers were  
making from 50 to 60 for balance to the  
lot, that is for good seamers, they have  
lots as low as 40 but they are very  
faded and the high priced ones are  
the best.

Yours truly  
Henry Dillman



866  
Boston May 29<sup>th</sup> 1830

Mess<sup>rs</sup> A. H. Smith & Co

Dear Sirs

Yours rec<sup>d</sup>. I am making  
a great effort to get your pair  
done tomorrow so I can send  
them by express but it is not  
a sure thing, but if not  
sent tomorrow they will be  
on Monday or Tuesday. - that  
is if they come out all right

Yours very truly  
Henry D. Morse.

Boston May 28<sup>th</sup> 1830.

Mr Thompson Dear Sir

Your telegram was duly  
rec<sup>d</sup> and we sent you at once two  
pairs of 7<sup>th</sup> & 7<sup>th</sup> lvs in the former  
one extra fine, and one of the other  
pair not quite so fine, but we thought  
if you had both you would be more  
sure of a sale. The pairs from 10 to 13  
we did not have in stock so I sent  
to Mr. Huntington at once to find a  
few pairs, he has sent me several  
pairs, none were the right size  
or quality, most of them had too  
much color, others which were finer  
the price were too high. There  
has been a decided advance in  
prices lately & they are asking much  
more for new importations, and  
fine stones are very scarce and high  
in London, but I shall keep trying  
until I can buy what you want  
and will telegraph as soon as I  
start any along, we are much  
pleas'd with your success on large  
stones and will do all we can to  
keep you supplied.

Yours very truly  
Henry D. Morse.

Boston May 21. 1830

Mess<sup>rs</sup>. Durand & Co

Dear Sir

I have a Customer for  
a nice Chateaux Chain for the  
bottom if you would be kind enough  
to send me, say three of the very  
handsomest you have, not too  
extravagant - I will endeavor to  
to make a sale, will have to retain  
them for ten or three days as they  
are to go to Portsmouth, N.H.

Yours very truly  
Henry D. Morse.

Boston May 27. 1830.

Mr Bissinger

Dear Sir

I recd the three pairs you  
so kindly sent to me, but they  
are not what I described to  
Mr Scrimgeour, they are too large  
and too much color, except the  
smallest pair which are too high  
priced - My Customer wanted  
pairs from 10 to 13 Kts of good  
color, perfect, well matched,  
don't expect white, but very near  
it, price about \$25 per Kt, they  
are to be sold to a dealer, so the  
price must be reasonable that  
I may be able to make a com<sup>m</sup>  
and they must be brilliant -

Yours very truly  
Henry D. Morse.

P.S. I return the three pairs  
today, Ex. 22.

Boston May 20<sup>th</sup> 1830.

Mr. Huntington Dear Sir

Your order with Draft 50<sup>th</sup> and note from W. H. Wells for 300 — also by Express 8<sup>th</sup> Stone from Shelton which is not a desirable stone to buy unless I had a water — the Stones 3<sup>rd</sup> & 4<sup>th</sup> I think I will keep, I also recd. 2<sup>nd</sup> & 3<sup>rd</sup> 25<sup>th</sup> and 7<sup>th</sup> for specimens with 7<sup>th</sup> to be repaired. The 16<sup>th</sup> pair from Newark are too yellow and too large. The Stone pair from Warrington are all too large with too much color except the 13<sup>th</sup> pair which is too high in price. I cannot look favorably upon buying any of them, My order was for 10 to 13<sup>th</sup> of medium quality and if two pairs which are of those sizes of fair color, not yellow as 12<sup>th</sup> about I would think about buying them to send out, but I cannot think of buying any yellow goods to put into stock, I prefer to have the impure cheap stone, I have no fear of getting all I want to see & send them, I certainly cannot buy any except they are such as I think

will answer my purpose. I have been from 10 to 13<sup>th</sup> Stone is constantly enough an article if I send just what he orders from them again he has some of our own stock of three larger sizes, In the 13<sup>th</sup> pair one stone was with the price asked but the other was not worth over 125 yds.

Randolph was here today but I did not buy a thing, nor do I intend to buy anything at present unless I see a great bargain —

Yours truly  
Henry D. Moore.

P.S. I had a letter from Lewis from Phil. he will sell the lot to me on the terms agreed upon but not to Vant Buren, so let him send them along I will guarantee, or send them the money



Boston May 22/81

Mr Gerrington Dear Sir

Your note with an order,  
I recd from Beal two pairs,  
one of 10<sup>3/4</sup> & 200 which is quite  
yellow and at the rate we have  
charged for such stones are high.  
75 pds ought to be enough. The  
other pair 11 lbs at 300 are no  
finer than a pair which I got  
of Weil at 150. one of the pair is  
white and would not be dear at  
175 per lb. the other I should say  
125 a - that is in comparison  
with what I have seen lately,  
I don't not buy them for stock  
at such high prices. Knudolph  
saw both pair and says with  
me as to value, it is not much  
use to try to get stones for stock  
in a hurry. I am the better to  
watch my chances. But his prices  
vary very much, at times I can  
get a bargain from him. I find  
if I want goods, the pair the price  
much higher than if I don't want  
them.

Yr truly  
Henry Bellows

Stones are yellow to cost  
125 per lb. write suit me  
later, if they are clear,  
Stones so very yellow are bad  
stock to carry, I rather pay  
150 per lb. for such stones  
as I have seen offered at that  
price here. They look white

Boston May 24<sup>th</sup> 1850.

Mr Gorington Dear Sir

Yours red with cost (ed  
and ok 100 from Collins.

A red pair from Bissinger  
D. H. at 80 - one stone is badly  
imperfect, has several black jets  
and large ones too. Thompson  
expressed in his order to have  
them clear, 75 to 80 (if clear) might  
do, but, I don't like to send him  
stones which are so imperfect, as  
I fear they won't sell there,  
then we should have had stock  
to carry. The pair Brable sent of  
10 1/2 - 100 was a better pair to  
buy they are about the same color  
and clear, and at 75 per lb. might  
do, it is all they are worth, and  
more than I could see yet for stones  
of that color. I think it may send  
a trip to N.Y. when Mr. Park returns,  
which will be in a week, and see  
what it can find for large pairs.  
I think I can do better.

Yours truly, Henry Bellome

Boston May 24. 1880

Mr. Allen Dear Sir

Your letter was duly  
recd. and in answer say, the price  
of cutting in small quantity is  
\$12 per ton (rough weight)  
I shall be happy to receive your  
order

Yours very truly  
Henry D. Allrose  
436 Wash. St



Boston May 25/80

Mr. Gorington Dear Sir

Yours rec<sup>d</sup>. with two notes  
from Collins, of 20 & 100 — also by  
Express dir<sup>o</sup> from Hunt 27/10/80, which  
is white card, but with the spot  
was too in cutting his price to the best  
for me to try it would make out 4/10  
spot and cost 3/5, don't see reason  
to change for profit, 100 for best would  
be cheap even to the 3/6 which I will  
do you and you intend to be satisfied  
as just as white and perfect card  
100 for 1/2; the two dir<sup>o</sup> from Hunt  
I think more favorably of than any other  
I have had lately, can they be better  
any less, I mistake in 5/6 being —  
I don't care for the one that is cheap  
of (this is for my order) but if you prefer  
might buy it

Yours truly

Henry J. Stone

The same shade of color at 1/25.00  
and in my opinion is worth <sup>any</sup> such  
sum as either of them, or a fine pair.  
Considering whether I will keep them  
at low prices, buying for stock to carry  
along they must be bought cheap &  
if your price for those two could  
be lowered very considerably and the  
terms 6 months I will consider them  
I should like to know the lowest price  
of each one, separately as I then can  
have the option for one or both.

The 8 & 74. I have no use for now  
but having kept in taste and flavor  
in girdle suits several higher values.  
It was a little on the blue white.

Yours very truly  
Henry D. Morse.

Boston May 26/50

Mass: Messrs. Russell & Sadler

Dear Sirs

I recd. the 3 bills @ 100 all right.  
I don't see point of a speculation  
in the others at 50, or the largest at  
70 as my experience has shown me  
how largely the price is increased by  
the loss and expense of recutting, and  
I am now willing to buy stones to want  
unless they are very cheap. I recd. the  
two large stones this morning, I have  
compared them with the 1/2 lb. white  
I bought of you, and find they are not  
near so good, but I bought a stone  
galena, which did make it exactly  
in size, shape, perfection, but was a  
little more inclined to blue white, I  
paid 100 cents for the stone. I cannot  
say I think your two stones cheap at 100  
particularly when you think of the flaws  
in the girdle of one of them, and a  
small flaw under the table of the other  
and neither are white, I should be  
Mr. Randolph when he was here last  
week a 6/4 perfect stone which  
I had from B. Hill, which is equally

a Ruby. Tiffany's Car offered 600 and  
some other persons 700, it is set with  
small diamonds in the form of a Rowland,  
Orshants judge it weighed 4 lbs, I have  
been trying to find a customer here for  
it, everybody thinks it beautiful, but  
nobody will buy it, Spink's just now  
are held far above their value in my  
opinion;

Yours truly  
Henry D. Meers.

Boston May 26<sup>th</sup> 1880.

Mr. Yerrington Dear Sir

Yours recd. with ac sales  
I will return the pair in settings by  
today's Express, I intended to return  
them at once, they are too poor to buy  
for stock, 60 per lb is enough for such  
a pair, I shall take time enough to  
get a few pairs for Thompson at resale  
prices that he can compete with other  
dealers and give us a chance for a  
profit, but if I take the stones which  
have been offered at their prices there  
would be no profit for us unless I  
change them very high prices, then in  
that event they would be slow to sell  
if <sup>at all</sup> at all, he has had good luck  
on large pairs, selling a 11<sup>th</sup> . 12<sup>th</sup> . 17<sup>th</sup> .  
9<sup>th</sup> . 3<sup>th</sup> . pairs, finds some other  
small sales, standing as a ckt today  
for 630. I sold the two Spink's  
today to Mr. Fox for 350 may have  
to make 3 per lb for cash  
I think it a good sale, such things are  
slow, although very handsome, I would  
not care to have many in stock, I  
have that large Spink which was in  
N.Y. when I was there, I heard about  
it from Taylor But, some thought it

110



Boston May 26<sup>th</sup> 1830.

Mess<sup>rs</sup> Davenport & Co

Dear Sir

I send the chains to my Customer and they were all returned, with a letter saying that they were not the kind of a chain his wife wanted, but that when she came to Boston she would call in and tell me just what she was wanting, I am sorry to have troubled you this much for nothing but hope for better luck next time thanking you for your kindness,

Yours very truly

Henry D. Moore

Boston May 26<sup>th</sup> 1830.

Mr Thompson Dear Sir \$36.44

I saw letter containing draft<sup>s</sup> among people, you certainly have struck a field as large of pairs, and I hope soon to strike you up so you can be in condition to repeat the same thing, I find by enquiring to the carpenters for pairs, they are apt to charge full prices if they think it worth them, but by picking up single stones, and then cutting them to match, I can get them much cheaper than any of them will sell in matched pairs, so we can put you on a good basis to compete with any of them, it was now at work on it and has several stones which I am about matching, prices ranging from 75 to 100 per ft<sup>2</sup>, and will send them along soon, if you have any special order we will try our best to fill it if you like.

Yrs

Yours truly

Henry D. Moore

Boston May 26<sup>th</sup> 1850.

Mess<sup>rs</sup>. C. & G. B. Buntz & Co

Dear Sirs

The two pairs which you so kindly send, I cannot make up my mind to buy for stock at the prices, as they are to be sold at a loss again, and the prices are far beyond what we have been paying for the same quality of cloths, and they are much higher than you and others have offered such before, I know fine stems are scarce, but the medium qualities are cheaper than ever before, that is what we find in the rough, I should be willing to send the 11<sup>th</sup> pair on mine at your price if you can make us 10<sup>th</sup> if in case a sale is made, but to buy for stock 75 to 80 per lb is as much as we can charge for stems so yellow, the other pair are beyond what is wanted, and I will return them any way.

Yours truly  
Henry S. Allen.

Boston May 27<sup>th</sup> 1880

Mr Gerrington Dear Sir

Yours recd. I write not offer  
Plumb one 100 pecks for his stone  
I can pick up such stones for that  
price, the one just bought of H & Co is  
about as good \$100 to \$125, and they had  
another 200 stone white & perfect but  
thick which they offer at 90 -

If that is Quality lowest price  
yet till, and let him see any  
others which he thinks will do to  
match them, if I can make them  
they will give me a premium for a  
profit, all the prices sent thus far  
have been too high to give me any  
margin, Thompson has to compete  
with other dealers and must have  
low figures, the quality of those stones  
of Shultz is about right, nothing  
poorer would do, I should like to  
see Strasburger's pair, if it is more off  
than Shultz Stone don't send it, if  
a little whiter and cheap & perfect  
send it on approval.

Hottest day yet.

P.S.  
Just Smith's ten pair  
Today.

Yr truly  
Henry Dullrose.

Boston May 27<sup>th</sup> 1880  
Messrs A. H. Smith & Co  
Dear Sir

We send you two pairs  
of dia<sup>g</sup> in three packages, as I  
presumed your insurance did not  
cover more than \$2000. The large  
pair was finished on Saturday with  
the exception of one corner which had  
a hurt, and it has taken until  
this morning to finish it running all  
the time for 4 days, so you see the  
necessity of steam polishing -  
I have kept all the night in bed  
because, I think there is a great  
improvement in the beauty of them,

Yours truly  
Henry Dullrose.



Boston May 28/80

Mess<sup>rs</sup> Messels & Ludake

Dear Sirs

Yours rec<sup>d</sup>. did you not intend the price of the 6<sup>th</sup> thick stone with flaws in the corner 765 and the other 2 paid 775 as it seems to me that must have been the intention; I will wait until I hear again from you and then decide;

Yours very truly  
Henry S. Allon.

Boston May 28<sup>th</sup> 1880

Mr. Yerrington Dear Sir

Yours rec<sup>d</sup>. with the 5<sup>th</sup> 416 from Tiffany and 5 stones of 448 and a 2<sup>th</sup> 476. I think it would be more profitable to just touch up the polishing of these stones for your stock, perhaps one or two might need a little more. To the stone I will try and keep within the less stated. The Spindles you may charge at the price we get to 250 less 2 per cent, as it ought to go to the benefit of N. Y. office. The pair from Boissinger I thought you could not have seen, Ketchik he don't care to buy for stock, nothing poorer than the stone sent by Thelby, rather have them better.

Still very hot here, and are now having a little shower to try the dust.

Yours truly  
Henry S. Allon.

Boston May 31<sup>st</sup> 1850

Mr G. William Russell

Dear Sir

Your diamond is not  
in order to make it fine, it  
must be reduced in size so as  
to raise the angle of the bottom  
also make the table smaller  
the cost for labour \$15, or and  
the loss from \$4 to \$6. it  
will then be a Specimen & Stone  
of a little over 1/2 ct, as it is  
there is not much brilliancy  
but you must be the judge of  
how much you can get as it is  
and how much for a Specimen of  
a strong 1/2. I will await  
Your decision -

Yours truly  
Henry Dillmore

Boston May 31<sup>st</sup> 1850.

Mr. Triniton Dear Sir

Your card with photo, and  
account also rec'd from G. W. Russell  
I have written to him about it.

It will be best to look up about Herbert's dia-  
mond. It is not easy to  
find a particular time.  
I have read the paper 31st Dec (1849)  
and will repair the treatment in  
soon and return to you.

I have pair of Yellow Stones  
for stone which has been here  
a long time & also the cut top  
of Brilliance. I cannot make  
it any better to put it into black  
or such a large price, if I had  
a customer it would be the best.  
I believe the stone got some out of  
the top of which he cuts will be  
the best.

Yours truly  
Henry Dillmore,

Boston June 2<sup>d</sup> 1850.

Mr. Urington Dear Sir,

Your rec<sup>d</sup>. I don't find the  
Cats eyes my selection, <sup>one</sup> and in a  
while I have a cill, and a few  
which I have on hand write supply  
my customers for a year, if I should  
but not wish to make a shirt  
have bought that <sup>one</sup>, I don't care  
to carry many in stock and then when  
I do I want the finest. Supplies  
are slow now, but there has been  
a great many imports from Bristol  
which has driven the price down  
from what it was at one time.  
The which I bought when I was  
in the low soap is cheaper than  
others, which I had previously bought  
but these fly-bustlers whom you  
think the best policy is to keep only  
a small stock of such goods & have  
prices are so high, & it is better to  
take the chance of paying them when  
they are called for.

Yours truly,  
Henry D. Howe.



Boston June 3, 1880.

Mrs. Henry Thacker

Dear Sir

I enclose herewith check to  
your order for Seven hundred fifty  
two <sup>12</sup>/<sub>100</sub> Dollars (\$752.<sup>12</sup>/<sub>100</sub>) in settlement  
of bill of Jan 14, which please receipt  
and return

And oblige

Yours truly

Henry D. Morse  
by J. B. Peckham

Boston June 3, 1880

Mr. Bissinger Dear Sir

Your statement was rec<sup>d</sup>.  
This morning, I will send it to  
Mr. Garrisonton tonight with orders to  
pay it to you. I wrote him a few  
days ago to pay you for the duty  
but, forget about the other charges.

Yours very truly  
Henry D. Morse

Boston Jan 5. 1830.  
Mr. Warrington Dear Sir

Recd. Mr. D. Parker's  
Statement from Bissinger with two  
charges which I had forgotten about  
you had better pay all if you have  
the money. He sent Hebert's pair  
by express today also a 170 sent  
for you, one pair of which are long  
franklin's. Have not seen the pair  
from Washington yet. I give the two  
pairs but if they be handsome to buy  
in market, they are just what I want  
to send to Thompson if they can be better  
I should think Kauff's & Bancroft's  
be likely to have a pair on which they  
could give me a good bargain, say 10  
to 15. I will try if I can get  
one pair on which I can get a profit  
but the chance must be handsome and  
not yellow's.

Yours truly  
Henry Hillier

Boston June 14<sup>th</sup> 1830.

Mr. Merrington Dear Sir

Your recd. with ac rates  
An enquire to the discovery of a  
diamond mine in this country. I  
believe it will be done sooner or  
later, and I should be glad to be  
interested in it whenever it is found,  
but I don't believe much in putting  
out money to find it, until some  
more indications denote the promise  
being, such as finding dia<sup>d</sup> ones  
in small quantity of diamonds, there  
has been several persons to see me  
about the discovery of dia<sup>d</sup> ones says  
they exist in Georgia, but as yet only  
two or three specimens have been found.  
I know they exist in California, but  
as yet not plenty enough to pay for  
working for them, But whenever any  
one discovers the mine we shall be  
glad to take hold, but don't believe in  
putting much money out for prospecting,  
especially dia<sup>d</sup> is not common, but  
what is said, We want you by express a  
few pairs. Yrs truly  
Henry C. Howard.

Boston June 14<sup>th</sup> 1830

Mess<sup>rs</sup> D. & M. B. Smith

Dear Sirs

The two packages arrived  
safely, the stone Sp L 76 @ 92.50  
if you make bill to me we will  
keep it, the one left we will retain  
for a short time until we decide  
about that, the pair are not  
brilliant enough, they are too thin  
we shall return them perhaps  
tomorrow, much obliged to you  
trying to match my dia<sup>d</sup> you  
may have made in a subsequent  
business.

Yours very truly  
Henry C. Howard.



Boston June 11<sup>th</sup> 1880.

Mr. Thompson Dear Sir

Your call for pairs from 10 to 13, has been hard to fill, but I am doing all I can for you, I send two pairs today, 10<sup>th</sup> & 11<sup>th</sup> <sup>at</sup> 11<sup>th</sup> & 12<sup>th</sup> & 13<sup>th</sup>, the last are cheaper than the others, the 10<sup>th</sup> & 11<sup>th</sup> I have been trying to get the price down so as to let you see them at 100 per 10<sup>th</sup> but it has not been able to do it, the other pair I picked up the pairs separately, consequently got them cheaper in proportion to the quality, I have a fine pair watching for you of between 12 & 13<sup>th</sup> they will cost about 25 to 26,00 the pair, they are very handsome, we hope to send you some more very soon, I have several sets good stones from 5 to 6<sup>th</sup> which I am trying to match, hope to do it very soon, Your diet are higher in London, Remember me to Charity and any of her family when you see them.

Yours very truly  
Henry D. Pearce,

Rec<sup>d</sup>. Herberts note, <sup>middle's ck</sup> and <sup>say letter</sup> 109<sup>th</sup> no  
you say no letter, it  
sub one on the 3<sup>d</sup>, also one to  
H.S. with ck for 75<sup>th</sup> which they  
have not acknowledged, perhaps they  
has you when Smith's ck <sup>cont</sup> - call  
in and ask them if they rec<sup>d</sup> it?

We have sent you a few small  
pairs, and some 24 stones or there  
abouts a fair price for the lot - there  
are 6 imperfect stones, which if they  
let are broken you can sell for as  
much less than 24 as you can get  
money for the best ones. The pairs are  
only maintain one pair is finer, we  
find it difficult to match them  
exactly but did the best we could,  
we can you you know if you wish  
for them.

Yours truly  
Henry Thomas

P.S. if you wish  
shall pair to the suit of Bull

Boston June 5<sup>th</sup> 1850.

Mr. Scrimpton Dear Sir

Yours rec<sup>d</sup> with dia from  
Biffan, one from your stock to be cut,  
Black dia, and 6 1/2 stones from Hurst;  
the Hurst stone is too high price for  
the quality, the ground is too high which  
makes it glassy, it must be cut off  
orick to be increased the price to 1/2 lbs,  
the color is about the same as those from  
Shutty but is not worth as much to 10 pms  
on one of the high ground, I have just  
sent a stone from Bull of 5 1/2 at 92.00  
which is better, and another of 6 1/2 at  
a little over 100 which is very much white  
and very much better cut and more brilliant  
in that in my judgement than in fair  
comparison with others just rec<sup>d</sup> would  
be a fair price, it will give that for its  
the stones from Bull are all to merit  
prices, also those from Shutty.

The Black dia is a tough one to make  
and not to have any fractures 150 to  
160 is not too high, it might be done in the  
course of 6 months time, if you could get any  
customers to say they would buy it at 600  
if it was polished, we might be willing to  
see it done by what can be done, Hurst  
24 stones is too high for one unless he will  
sell it on account, what he can do, it  
is pay each 200 it will pay by 100  
on account.

Boston June 7<sup>th</sup> 1880.

Mr. Carrington

Dear Sir

Your rec<sup>d</sup>. with Ch N<sup>o</sup> 5 300  
and ac sales, we send you pair for  
Harr and a fine N<sup>o</sup> Stone, for you -  
Alexander dis<sup>d</sup>? we have in hand  
and will get it along as fast as  
possible, you know it is slow work  
making Specimens, I saw ought  
to pay for the rough roses before he  
leaves for Europe, Business seems  
a little quiet again, although I  
had a little retail business last  
week which helped out a little,

Yours truly  
Henry D. Morse,



Boston June 8<sup>th</sup> 1880.

Mr. Scrimgeour Dear Sir

Your note with look had also been  
shown from something else. it is very  
deep for the price. I will buy the other  
stone from Pleasant at 600. 6000\$ —  
It seems that stone to Pleasant and the  
black die. The one which we had was  
flipped out smooth — it was sent to him  
last Nov. 29<sup>th</sup> new bears found.

That Brown's pink stone is in the shop  
to be made into a specimen and will  
be done before long — The 3 die you  
mention for high patrick had 170. on  
the paper to be next specimens, two  
to be made to match, these look will  
have a considerable as the smallest is  
thin and will have to be reduced my  
more than the larger cut down to match  
it's the single one has two cracks in  
the gristle which will not cover out,  
the 2000000 pair is not by mine  
on 10<sup>th</sup> pr 20. 6000\$, it is enough for  
stone with that color in there, I  
cannot get more than 10 to 15 pr at our  
that price.

Yours truly  
H. W. L. H. H. H.

PS  
that you & small pair.

Boston June 11<sup>th</sup> 80

Messrs Messers & Liddick

Dear Sirs

Your order rec<sup>d</sup>. in regard to the large stones we have decided to keep them both, the flawed one we succeeded in meeting this week. The other we hope to make, if you come across one which you think worth it for a mate please let me see it. Your rec<sup>d</sup>. with the statement, which is correct, and we send ch<sup>o</sup> 248.60 to balance the account to Mr Gorington.

Yours truly  
Henry D. Morse.

Boston June 9<sup>th</sup> 1880.

Mr Gorington Dear Sir

Your rec<sup>d</sup>. with 4<sup>th</sup> from R.M.  
I don't think a great deal of it, as it is bad color with brown streaks and several flaws, then the bottom is too deep which gives a glassy look on the front. It might be cut into a 3<sup>rd</sup> stone and be much handsomer, but with the cost of cutting would be about 125 to 130 per ct when done, and I doubt if there be any profit on a stone of that color at that price, if it is the same color of the one bought from Turner at 14 per ct. Buying stones to meet they must be bought very cheap - as the reduction of weight and cost of the cutting bring them up enormously in the price per ct. Mould was here yesterday but had nothing which I want to buy. I just finished off a pair of 12<sup>th</sup>, one stone came from H. S. & the other from Buhl cost us 110 per ct finished, I will send them to Thompson tomorrow unless you have a customer for them.

Yrs truly  
Henry D. Morse.

27 of 1/2 and then telegraph him, June 12<sup>th</sup> per ct

Boston June 10<sup>th</sup> 1880.

Mr. Gerrington Dear Sir

Boston June 11<sup>th</sup> 1880.

Mr. Gerrington Dear Sir

Yours rec<sup>d</sup>. we sent you the fine pair tonight to try for a few days before sending to Thompson. One stone is perfect and the other nearly so; hope you will sell them. It also send you a fancy cut one which I think has great brilliancy even from a side view, it is much more work to cut in this way and for large stones I think will be an improvement, I have put the price at \$100 it is perfect and white, you can see your judgment on selling, Thulgy dia<sup>574</sup> came and it will not make over 2 1/2 if the flaws are to be taken out. The stones from Durand I cannot undertake while he is so busy, and would prefer to let Hermann do them or let Cheever they will cost me much more than I want charge, We send ck to balance Heston, & Madari's account. B. & yours as sales. glad you are getting good prices for the second dia<sup>575</sup> on the sent fine pair \$75. <sup>415</sup> they may cost 125. P.S. I forgot to say the 1 did not have smooth as I thought Henry D. Morse, to know that it was to that stone

Yours rec<sup>d</sup>. in regard to the table stone of A. H. S. Co., I would like to buy it as I can make it match Thulgy stone of \$746 which cost me \$52 in 6 months. the quality and size is almost exactly the same, except the Plemb or Smith stone, is deeper on the bottom which makes it weigh more and detracts from its beauty, and I should have to recut it to the thickness of the other which would cost me about \$2 to do it, and when done would be worth no more than Thulgy stone \$52, but as I am anxious for a mate I would pay a little more, how would it do to see Smith and see what his lowest & best price would be, I cannot believe he would pay \$42 for such a stone, we send Alexander's diamonds by today's express, We shall take account of stock July 1<sup>st</sup> hope you can work off the balance of the Kazinta dia<sup>576</sup> so we can close it up, provided you can do it without sacrificing them. No matter about the Heston's for the present,

Yours truly  
Henry Bullen.



Boston June 12. 1880.

We return by today's express  
the \$3.16 as it is too thick  
to mail anything to his or  
her on hand.

Yours very truly  
H. D. Morse.

Boston June 12. 1880.

Mr Gerrington

Dear Sir  
Yours recd. I will keep Smith's  
diamond although I cannot consider it  
cheap, the stone from Shultz will  
give me a pair with this one, don't  
expect much profit on it, I return  
the Shastizer pair, as I am not  
willing to buy for cash just now,  
then we have to wait a long time  
before they are sold, if they could  
make the price 6 months and will  
hold on to them, if you find you  
cannot get a customer for that  
large pair at 200 by the middle or  
last of next week we think it better  
to send them out to S. F. as he has  
but a few to work on there now,

Yours truly  
Henry D. Morse.

Boston June 14<sup>th</sup> 1850.  
 Mess<sup>rs</sup> D. & M. Brooke  
 Dear Sir

In answer to your letter  
 of the 2<sup>nd</sup> day, that one of the two  
 stones referred to was seen in salt  
 last and the other I would like  
 to retain for a short time longer,  
 as I hope to be able to match it  
 or sell it singly.

Yours respectfully  
 Henry B. Brown

Boston June 14<sup>th</sup> 1850.  
 Mr. Scrimgeour Dear Sir

Yours recd. with \$240.  
 Sales, & cash to D. by Express  
 1 Dia: 182, 93<sup>ts</sup>. 17<sup>th</sup> Bond it - and  
 116<sup>ts</sup> 94<sup>ts</sup> Comp, also 5<sup>th</sup> 1<sup>st</sup> 1/2<sup>ts</sup> for sale,  
 I think this last is cheap enough if you  
 can get it on time, for it, it is too  
 large to go with the others which 37<sup>ts</sup> -  
 I will talk with Mr. Day about  
 the Earl matter and let you know,  
 my own idea is, to make him pay, or  
 give a good guarantee and the longer  
 it goes, the longer the advance I am  
 getting it, squeeze him as hard as  
 possible now says it may bring a  
 good return or security, if not the  
 cash, I send \$100 for Schultz's 37<sup>ts</sup>  
 after deducting bill of 2<sup>nd</sup> 1/2<sup>ts</sup> -

Yours truly  
 Henry B. Brown.

Boston June 16<sup>th</sup> 1830.

Mr. Yerrington Dear Sir

Your no<sup>o</sup> also telegram,  
The print dia<sup>o</sup> will be done this  
week, I send a ten lb. stone which  
may fill your order, can send you  
a sapphire which Colwell sent  
to me to be done in a - - - - -  
he thinking of cut sapphires, get  
Colwell to do it so it can be sent  
directly to him on Friday if possible,  
tomorrow is a holiday here, don't  
think it shall be at my office if  
it is a pleasant day.

Yours truly  
J. C. Colwell

Boston June 15<sup>th</sup> 1830.

Mr. Yerrington Dear Sir

Your rec<sup>d</sup> with the stone  
from Plant of 17 lb. weight I cannot  
consider one 70 for 100, I can buy them  
easily of 85 to 90 <sup>per 100</sup> with comparison & it  
then which I have bought lately, it  
they write to care of that price,  
so I return it today & I would like  
to furnish some of 100 or more less.

I also rec<sup>d</sup> the instrument for meas-  
uring the distance from guide to the  
cable or table from Smith, for which  
please give him my thanks, ~~the~~  
standing, I cannot see the propri-  
ety on that point, I have read as you to  
Shampson at 120 to 125, still I write  
by them at the price on 100, we have  
no more to pay that I don't like to open  
the same. Shall be glad to see Robert  
but he says awful cheap. Now about the  
diamonds are they done, look about the name  
of the subject out in that long cases,  
I don't say to have ten diamonds put in,  
have not seen Mr. Ray yet but think J. W.  
had better put back though we see what  
will be the result, yours truly

J. C. Colwell



Boston June 18<sup>th</sup> 1880.

Mr Warrington Dr Sir

Your nice Turquoise ring by Bass  
I looked over the Muler, the fine which  
you bought a few of were very poor,  
not one in ten had any brilliancy from  
the front, I have culled them over and  
got out all which had any sparkles  
and paid 5 extra for selection the  
balance are not worth 40 so there is  
no life in them, I also selected from  
a 37 lot, had to pay 40, but the ones  
selected are worth 48 better than the lot  
is 36. I will send them on to you,  
The 57<sup>th</sup> at 400. we will keep at the  
price if you find that is the lowest  
it can be bought. The deal for C. & S.  
we don't know which they are -  
we find 4 dia's sent from Jeweller 23  
are those the ones, Bass showed  
me his stock but his prices are high  
I bought but one stone besides the  
Muler, Conte sell him 20 pr at cheaper  
than he asked for some goods

Yours truly  
Henry S. Morse.

Boston Jan 19<sup>th</sup> 1880.

Mr Warrington Dr Sir

Your nice with ac Sales.  
The Spink & Co's have had at  
\$750. but it had a flaw in it,  
and was not as fine as either of  
the pair I set for you, although  
a very handsome stone, but it  
will be hard to sell such a stone  
for a profit. Mr Pack and myself  
have spent several hours selecting  
small rubies for you, one lot are  
3750 by the lot 40 for selection -  
the other very small 40 by the lot are  
45 for selection, Now if I am any  
judge of diamonds these selected stones  
are worth 25 to 40 pr at - more than  
if taken from the lot without selection,  
your customers may not appreciate this  
as we do, and half of the stones in both  
these lots would not be worth to me over  
15 pr at, finally 20. but in the paper  
whether they want look about the same  
but if you take them up and look at the  
beauty, more than half have no more brill-  
iance than sand. I send muler, dia's for  
Pack dia's and Sapphire to be cut and  
to Golden Rule Co, send back large  
pairs if you have no customer and I will send  
one to you on credit. Henry S. Morse,  
21 - send Spink's from Stone table - 4 415

Boston June 21<sup>st</sup> 1850.

Mr. C. C. Smith

Dear Sir

The three dia<sup>s</sup> taken out  
March 4<sup>th</sup> on memorandums which  
were 108, 75, & we would like have  
you report on, as we are about  
taking care of Stock, and would like  
to have them returned if you have  
concluded not to buy them,

Yours very truly  
Henry D. Allouse,

Boston June 21<sup>st</sup> 1850.

Mr. Gerrington

Dear Sir

Yours rec<sup>d</sup>. with ac. & sub<sup>o</sup>g. Cont.  
I'm rejoiced to buying those Cats. Eyes  
& Top, if my recollection of them  
serves me right there are but a very  
few in the lot worth having, and I  
should say after having sold a few  
of the best the rest would be cheap-  
stock, I don't fear but there will  
be a plenty to buy when we need  
them, Sapphires were scarce and in  
great demand a few months ago, but we  
buy now plenty at our half the price,  
I think it is better policy to buy just  
what you need, and select the finest  
than to shell make quite as much profit  
in the long run, and have less dead stock.  
My way is to buy cautiously, it is always  
much easier to buy than to sell, & our  
stock altogether is quite long, say  
120, or more, and the payments for  
the next four or 5 mos are also large,  
and we don't care to buy much, but  
want to sell all we can, then we  
shall (when goods are sold down a little)  
be ready to buy more.

Yours truly  
Henry D. Allouse,

It is most easy to take account of all  
your stock between this and July?

hope you will make a good deal of the  
pink die? it is handsomely made  
and to me the making is everything, I  
think more of beautiful writing, and  
well made stones than I do of color,  
and I think the time will come when  
others will think the same as I do.

Robbalt not mention the retail stone,  
will you had wrote him pay more  
profit, although a small profit is  
always acceptable. *retail stones ought  
to pay well.*

Yours truly  
Henry Jones

Boston June 22<sup>nd</sup> 1850.

Mr. Richardson Dear Sir

Yours will will do \$73.33  
and do \$100.00, the last one lot  
of thirty one I was, and if he will make  
a discount I think we had better pay  
as long as we have the money for the lot,  
I presume he will do this in a month or  
thereabout, if so he will send at once

I am not sorry I did not buy the  
pink as I should not have when  
I got a profit on yet, the 2<sup>nd</sup> might as  
they have more customers for such stones  
I did not call for the top pair as I  
thought if Rodolph was at work on them  
there would be a good chance for a sale.  
I think too for 1850, a good offer, and to  
think before such fabulous prices on the  
other bought will ever be obtained again,  
but if you can get 7 or 8 or 10 much  
the better but I cannot think you  
will get it, as they are not worth  
the difference and other stones.

I should think Americans would buy the  
fine small pair, as they don't care so  
much for the imperfections as some do.  
The telegraph that we made a mistake  
and sent the wrong paper, the 5<sup>th</sup> thing  
him which I got when I am there at  
one or at work on, it is half done  
and will probably be on half in a



Coston June 22<sup>d</sup> 1880

Mr. Thompson  
Dear Sir

We send you by express today  
one pair 11<sup>th</sup> nearly white, well finished,  
and perfect. and another pair 9<sup>th</sup> 1/2  
white and perfect, one of this pair  
is extra white and worth 250. each,  
we tried hard to match each stone, but  
were unable to do it, still they do  
very well as they are, we have another  
12<sup>th</sup> 1/2 pair 2500 fine, they are out on  
memo, and if not sold will send them  
to you as soon as they come in.

All the importers say there had been  
quite an advance in prices, and I  
have found it so, also find it hard  
to buy any satisfactory pairs, the way  
I get them now is to try stones and  
match them with some I have on  
hand. If you want other sizes let  
me know, we have quite a lot of the  
74 & below and smaller. — Trade  
has been quiet here lately — hope it  
will revive again soon.

Yours very truly  
Henry Ballou,

Boston June 23<sup>rd</sup> 1880.

W. W. Warrington Dear Sir

Boston June 23<sup>rd</sup> 1880

Mr Thompson Dear Sir

Your rec<sup>d</sup> containing \$ for  
\$113.70 which we find correct,  
I am sorry those two pairs did not  
come to you sooner, but I could not  
get them ready any sooner.

I should not think it necessary  
to send the packages to us, just  
give the number of stones and the  
weight and we will set you right.

I am on the lookout for stones  
to match up for you, as I expect it  
will be quiet until Sep<sup>r</sup>.

Yours very truly  
Henry D. Morse,

Your rec<sup>d</sup> with \$45, 175, 100  
and 250. Rec<sup>d</sup> also the two \$100's. the  
one from Wickham I don't think cheap as  
a single stone, the other is cheap enough  
if I can find a mate, but it won't hang  
out its down to match the other,  
will consider for a day or two. I'm afraid  
to the Cat-Eyes I am afraid you will find  
if you buy them that the profit would be  
in a few which would be left, and very  
uncalculable stones, I am always glad to  
have you buy anything to help out in the  
expenses, but I detest dead stock and I  
also feel with our present capital that  
I wanted to buy things which would turn  
quick cash if the profit was small.

I ordered \$400 for Warrington's, I can't  
begin much on making specimens now if  
they belong to us, it is slow work.  
It don't can't be buy any ruby unless  
it is something perfect. I have forgotten  
about the pink stone, that it not have a large  
flaw, then you must recollect that when  
they are made brilliant the pink does not  
show near as much, I should want to see  
it again before making an offer, then I should  
want you to feel that you could sell for a good  
profit, small profits don't pay when such  
stones are taken.

Yours truly  
Henry D. Morse

Boston Jan 24<sup>th</sup> 1850.

Mr. Livingston

Dear Sir

Your wife's nothing grieved  
to write about today, wants like the  
pair of larynges which you can  
get them, they are for a friend, and  
he calls in every week to see if they  
have arrived, The 10<sup>th</sup> Stone I  
think is cheap, and if I could get  
one to make it worth my while getting  
the wire is too large to be sold.

Andrew said he paid that fabulous  
price for the 1<sup>st</sup> to collect a high  
price for the 2<sup>nd</sup>, so as to get the  
other dealers up on them, as he had a  
large stock and gets better prices by  
so doing, if that was so, it was a good  
strategy, as it certainly did make the other  
dealers crazy - He said to me that he  
never wants to pay such a price again.

Yours truly  
Henry Collins.



Boston June 25<sup>th</sup> 1880.

Mr. Carrington

Dear Sir

Your rec<sup>d</sup>. with a sales, and stone 17/16 from Starr but no notes, the stone is a little too low on the bottom, and to raise it it must loose a little from the girdle.

I cannot myself realize that so large a price could be obtained for a 2 ct pink dia. but you know your Customers and fancy Stones better than I do. I believe an offer of 600 would buy it. Our payments for the next 6 months are considerable and we must not buy much unless it is something which can be turned readily.

Yours very truly  
Henry Dillmore.

Boston June 25<sup>th</sup> 1880.

Mess<sup>rs</sup>. Benjamin Co

Dear Sirs

I rec<sup>d</sup>. the diamond from you of 2 3/8. The material is fine, but the stone is so very thin that the size must be reduced considerably in order to get the angles right to make it any brilliant. I should say it would loose about one half in size and weight to get it into a specimen, cost 12,00 per ct on its present weight. I will retain the stone until I hear from you in regard to it.

Yours very truly  
Henry Dillmore.

Boston June 28<sup>th</sup> 1880

Mr. Gerrington Dear Sir

Since recd. your O. A. order of  
for 200, also an O. A. and two drafts  
ble. recd. In regard to the order for  
a 100<sup>00</sup> but to a 100<sup>00</sup> can be limit  
price, it will cost about as much as  
if it had cost for a billiant —

The Mr. Van Hook used to work for  
me, his work was fair stretch work.  
I think he afterwards worked for the Union  
I don't know much about him.

Of that parcel of cheap Muller, he  
said it took us to have a customer  
how to sell it all. I don't see  
how 3 pairs each, they would be fine  
and better than anything to find rather than  
yellow, white bill etc. Hope to see them  
this week. — If you have any other  
business —

Yours truly  
Henry D. Allen.

Boston June 26<sup>th</sup> 1880.

Mr. Gerrington Dear Sir

Yours recd. we recd. the time for  
No. 6. 1<sup>st</sup> 1/2. I should be glad to have  
you sell the 2<sup>nd</sup> for 800 but I still  
think <sup>it</sup> over a good price for it, I would  
not pay as much as that, because I  
could not get a profit on it here —  
as for 1/2 c. & trade I never expect  
much of it, you may sell them a stone  
occasionally when you have something  
open, but as you say better prices  
can be obtained elsewhere. but they do  
certainly pay good prices for open fine  
stones, I am sorry you have not been  
able to get the larger, I told my  
friend you had probably got them  
and was having them plated,

Yours truly  
Henry D. Allen.

154  
Boston June 29<sup>th</sup> 1850

Messrs Benjamin & Co

Dear Sirs

Your letter recd. in answer  
says that we will make a fine  
stone out of it & see.  
\$12 per kg is the lowest we ever  
charge, we shall try to suit you  
in the work  
Yours truly  
Henry B. Moore,



July 7, 1880.

Dear Sir  
I have  
communicated,  
the two 3 yr  
to a. 1 day  
I have as  
all we do is  
in this  
now  
will have  
I hope goes  
with closing

Yours,

Boston June 29

Dear Sir  
I have

I succeeded in selling  
Chain, & 1/2 lb, and released  
by today's express, please  
and it will remit, I must  
an apology for keeping them.  
My customer made an offer  
last Thursday, and on account  
of the hot weather said his  
order get to Boston, they  
morning and I made the

Yours very truly  
H. C. C. Co.

Boston July 1<sup>st</sup> 1880.

Mr Carrington

Dear Sir

Your recd. with pearls by express.  
I selected the two pearl: which  
I wanted from R. B. 13 lot. they  
weighed 84 grains, you may pay  
them there, I did not care to  
buy any pearls, as I have now  
about 4000 in stock.

I'm taking your stock part the  
cost upon all purchases, provided  
what you have in hand is a fair  
article of quality, otherwise make  
an allowance, and the stock here  
put at the same prices, if  
any are too high or too low make a  
note of them against the entry. —  
we took stock here today, and what  
figures up when we get your part and  
find it agrees with the ac here.

Yours truly  
H. May Pillsbury.

Boston July 2<sup>nd</sup> 1880.

Mr C. M. Lucas

Dear Sir

Your letter is recd. you are  
sorry in regard to price, the 1.50  
was the price of boat, at that  
time we charged \$4.00 for powder,  
the boat has now advanced in price  
to \$1.50, and the price of powder now  
is \$5.00, I will wait until I hear  
from you before sending.

Yours very truly  
Henry D. Howe.

Boston July 2<sup>nd</sup> 1880.

Mess<sup>rs</sup> Dr M. Bruhl

Dear Sir

The two parcels of melée  
is recd. it could not make the  
sale today as the party is out  
of town, tomorrow is a day on  
which the market does no business,  
then Monday is a holiday, so I  
see no chance to do anything  
until Tuesday, if sold it will be  
Cash!

Yours very truly



Boston July 2<sup>nd</sup> 50

Mr. Derivation Dear Sir

Very recd. with a letter  
con. note from C. C. Bliss.

I don't think it would pay  
to take the mark out of that  
skin; it would under the mark  
of the top all over then it would  
reduce it still more.

Recd. telegram about Kelly  
and answers that I would  
like to see it, if it was a green  
that means fine color perfect,  
and brilliant, I have got to say  
it is all right to make the  
color.

Yours truly  
Henry M. Stone,

Boston July 3<sup>rd</sup> 50  
Mr. Carrington

Dear Sir

Your rec<sup>d</sup>. with Ruby by  
Express. I showed it to my customer  
and he liked the brilliancy & color  
but the imperfections he considered  
very objectionable, so he says keep  
trying until you get just the right  
thing. I will retain the stone now  
until Tuesday or Wednesday, if I can  
think of any other who would buy  
it I will try it on, can't you  
buy one of the largest and finest of  
the R B B cat's-eyes cheap if so  
I would like it for my stock. I have  
as many pearls as I can to carry  
now, running 34 gns to the pair, dark,  
and all fine. The stone for D & V I  
cannot recall, but by referring to the  
book, find it was done by our best man,  
and he always does his best well,

Yours truly  
Wm. D. Howe,

Boston July 6<sup>th</sup> 1880.

Mr. Derington

Dear Sir

Your rec<sup>d</sup>. with cash statement  
and Hessel's, Luedke (ac &

I spent a very quiet 4<sup>th</sup> & 5<sup>th</sup> at  
home nearly all day with  
a head ache, not much business  
we have our stock all taken here  
and hope to have your account  
tomorrow.

Yours truly  
Henry D. Morse.

Boston July 6<sup>th</sup> 1880.

Mess<sup>rs</sup> D<sup>r</sup> & M<sup>r</sup>. Bruhl

Dr Sir

I have returned  
the parcel of 100 kb as they  
were not good enough, the  
other the party wishes me to  
hold until Thursday when he  
will decide about them, if you  
wish them returned before, telegraph  
me tomorrow,

Yours truly  
Henry D. Morse.

P.S.  
I send stone for Tiffany 138  
and note to Remick B & B - my  
customer rejected it on account of the  
imperfections - I showed it to another  
and he said he could buy so imperfect  
a stone.



Boston July 8<sup>th</sup> 1850.

Mr. Gerrington

Dear Sir

I am well with your accounts of stock which Mr. Pick has been comparing with his ac<sup>ts</sup> today, hope to get through by tomorrow, and also get the 3 dia<sup>s</sup> to be made into specimens, one 2<sup>1/2</sup> lbs the spots against or taken out, the one 2<sup>1/2</sup> lbs I can make handsome, the one from Dussard will have to be made much smaller, but I can make it fine, I think Bellings is right in saying my customers will be a long time in getting excited; I have been a year looking for it now, He says he wants as near perfection as possible in a stone from 2 to 3 lbs. if that stone had been perfect it would have been a sale, everybody wants perfection, and the dealers have educated them believe that a stone must be perfect to be worth having. it is a great mistake, we cannot get 70<sup>th</sup> of our rough perfect, what shall we do with the 70<sup>th</sup>.

Yrs truly

Henry Dillrose,

that there was no money in peddling  
out lots, and I ~~know~~ <sup>think</sup> there never  
will be, then the time and the  
expense going on all the time you  
wants have to get 20 per cent above  
the wholesale price to make it  
pay - or in other words it don't  
pay to retail except at retail prices,  
Mount tells me that he sells lots  
almost entirely, in them he knows  
just what he makes, and turns the  
stock over quick saving much in interest

I think we must make an effort  
in that direction, not to sell to the  
wholesaler as they will not give enough  
to pay a profit, but sell to retailers  
in lots, or to jobbers, but such ones  
as Smith, Randall, and that class  
won't pay us as much as they pay in  
Boston, Selling in lots is the only  
method way of doing a wholesale  
business, and I believe the only way  
to make much money, one of three  
ways we will take it one together  
and see if we cannot do it -

Yours truly

Henry J. Morse.

Boston July 9, 1850.

Mr. Dorrington. Dear Sir

Yours said with old Jones  
Sister Kears, I think of 1847, 78, & 79. After  
I don't say if Jones's advice good  
sell the store, I claim some of last  
made specimens, but don't think the  
imperfections will come out. The 2<sup>d</sup>  
sent yesterday, I don't think will  
pay the same to cut, as nearly all  
the spots, must remain in the store,  
I think there is more money in it to  
sell as it is. On looking over the A  
sent in May 18<sup>th</sup>, 18<sup>th</sup> Jan 18<sup>th</sup> at 7<sup>th</sup>, we  
are now all sold but two and bought  
but 6<sup>th</sup> for 10<sup>th</sup> after going through the  
process of retailing at wholesale prices  
which must have been a great amount,  
(about <sup>and 20 per cent</sup> during the ten years, now it  
seems to me that if the price had  
been 10<sup>th</sup> or 12<sup>th</sup> or 15<sup>th</sup> the whole lot could  
have been sold together. This lot (most  
if we make interest and expenses) they  
a heavy loss, and I believe we shall  
find it so on every lot that we  
peddle out, as long as we are in the  
business, I have always felt that

*[Faint, illegible handwriting on the left side of the page, possibly bleed-through from the reverse side.]*

London 10th Oct 1811  
Mr. Vane

Dear Sir  
I think you  
ought about £3,130, from  
the diamond business, that  
capital is enormous, and I believe  
no doubt they do more business  
than any of the other dealers  
and it is a small profit  
and you will be taken in every  
thing if you see a diamond  
that is worth one hundred pounds  
and pay, and give as a character  
to measure, you must be able to  
sell some, just as to the  
diamonds, as you do not know  
enough for the best value, what  
you take, you take attention  
amount to the rest. What seems  
best, I think you could see the  
diamond on the market, I believe  
and say to myself, there is nothing  
to be considered to make any  
diamonds which might be of use.



Dublin July 14<sup>th</sup> 1836

Mr Gerrington Esq Sir

Your letter comes, and putting  
it in mind, to write, we are  
selecting a little, sets several  
pairs of solitaires & single rings.

I write like a part of these  
exhibits which we send but still they  
we have an order for some, and  
some on hand of Bemis's reports  
diamonds (bricks) he is in Paris,  
they say the dealers bought very  
heavy last fall and have not  
sold - yet, so they have not  
been buying much this year  
which makes an accumulation  
consequently to work smarter,  
all the European talk prices up  
as that is for their interest.

Yours truly  
Henry D. Moore

Boston July 13<sup>th</sup> 36

Mr Gerrington Dear Sir

Yours recd, with ac sales  
I think B. & S make all the  
money that will be made on  
the 1<sup>st</sup> which you bought of  
them. Mr L. Stone has returned  
yesterday, Thutts Stone is on the  
wheel and will be along soon  
cannot say just when, I should  
be much pleased to find a good  
deal mine in this country and  
be a large owner in it, but  
it is too much to expect, still  
it is possible, but if the stones  
from here are Star Sapphires I would  
not give \$500 for a basket of them,  
I don't think it would pay to go  
or send any one unless we have  
been very dia. and knew the  
exact locality. Yours truly  
Henry D. Moore

for goods paid a full market  
value, because it can't get a  
profit by retailing, so regard  
to how your account came out  
Mr. Peck is now at work on it  
and will soon be able to send  
you an ac of any differences  
if he may find, he thinks  
it looks about right, there may  
be some changed from one lot  
to another, or possibly some  
not accounted, but we don't  
expect to find ~~that~~ any stone  
will be traced to just when  
it belongs or cannot do it in  
our stock - As regard to the  
diamond mine, I fully appreciate  
the interest you have shown for  
us and if there is any way to  
find out about it, I will be  
glad, your writing does not  
amuse me as it used to  
hear about it, I will talk with  
Father Brooks some time when I  
see him & I'll have a nephew at  
Portland Oregon, but he is only a  
boy of about 20 years. we will talk  
the matter over when I come on  
again - Yours truly,  
Henry D. Wood.

Boston July 10<sup>th</sup> 1850.

Mr. Herrington Dear Sir  
Boxes of the 14 & 13<sup>th</sup> nos.  
the stone 18 1/2 for the spots cannot be  
got out, it is about even with the  
circle and would not make a 1/2  
or stone if taken out - these spots  
are very deceptive, The business stone  
came today, we can make that all  
right, I would like to see the pin  
of No. 10 it might match one I  
now have, Recd. Ch. S. S. Letter 561?  
In regard to your purchase of  
No. 30, I don't intend to find any  
fault with your purchase, as I  
know you think it is for our interest  
to make them, but it seems to me  
a high price in comparison with  
the one we bought, then I am  
aware that in some instances you  
have realized such large prices  
that you may get an advance in  
this case, but for myself I want  
to buy cheap, then get as much  
as the market will allow, that is  
the way to make a success, I have  
in cases where it was waffling

our weak points, and not to  
pull away our time and money  
on things which don't pay.  
We shall be able in a day or two  
to tell you all about the stock  
and business of your office.

I think all the single stones  
and pairs are correct, but some  
of the lots are over, and others short,  
but, perhaps they have got changed  
over one to another.

Yours truly  
Henry D. Morse.

Boston July 16<sup>th</sup> 1880.

Mr Worthington Dear Sir  
I have had with me 9<sup>th</sup> Nov  
Star 108<sup>7</sup>/<sub>4</sub> Ichumam 113<sup>7</sup>/<sub>4</sub> —  
also page 3 re Sales. I think it  
might be well to give small stones  
to B. & B. Bin, but if we gave him  
larger ones the dealers would soon  
know it, then we should lose it  
all, they seem to us because they  
have more confidence.

I cannot believe the statement  
made by Kennard, but he says  
that was what Bin's wrote, all  
our information is the reverse.

Mr Peck says your stock of col.<sup>d</sup>  
stones and settings is \$3,500, and the  
profit on same during the three  
years is but \$1200, or 40c each  
year (does it pay), with the depu-  
-ciation on that class of goods wipe  
out all the profit, then consider the  
time spent on it, would not the same  
money and work on dia<sup>d</sup> have paid  
better, then the profit is in the goods  
on hand which I don't think can  
be forced without a loss, or are looking  
at this with a view to crossing



Boston July 16<sup>th</sup> 58

Mr Holland

Dear Sir

I wrote to N.Y. for the  
splints, and found my agent  
had sold them to a man to  
take to London, so I have sent  
you all the small pieces I can  
find 2 1/2 lb which will help  
you until I can get more for  
you

Yours truly  
Henry Ballou.

Boston July 17<sup>th</sup> 1850

Mess<sup>rs</sup> D. M. Brubel

Dear Sir

I rec<sup>d</sup> the diamond.  
it is not as white as the other  
still it might answer for a  
mate, if you make the time  
as usual & my lad will keep  
it.

Yours very truly  
Henry Dutton

Boston July 17<sup>th</sup> 1850.

Mr Derrington Dear Sir

Yours rec<sup>d</sup> with the Cr. Cut  
from H. S. B. it is not the same  
shape and thicker than the one  
I wanted to match, and not quite  
as white, I will send it back  
to you, and let you try for a mate,  
and if you succeed may buy them  
and send them to Thompson, this is  
about the quality, I was after some  
time ago for 100 pr Ks or thereabouts,  
is this stone any better color than the  
10<sup>th</sup> from Sandifer at C<sup>o</sup>, it don't  
seem much better, you can compare  
when you get it, 2<sup>nd</sup> quality stones  
are a drag in the London Market  
anything except the fine are lower  
than ever before, so we must expect  
to buy cheap, or else we may get  
stuck, I rec<sup>d</sup> another stone from  
Brubel which will do for a mate  
to the stone just bot J. Downy, but  
it is not quite so white. price same  
shall cut them for a pair, yr truly  
P.S. Rec<sup>d</sup> tiergers Henry Dutton.

Boston July 19<sup>th</sup> 1850.Mr Thompson  
Dear Sir

I enclose here with the small dia. sent for repairs it was badly fractured, so it made a considerable work, for which we charge 3.00, the key-pair which I had hoped to send to you was hanging yet with a fair prospect of a sale, I am picking up single stones whenever I see a bargain and trying for water, shall have more by and by - is there anything surer than in other sizes if so let me know - Write occasionally even if there are no sales to report - as I like to keep posted in regard to prospects abroad. - Remember me to Charly and his family when you see him

Yours very truly  
Henry D. Moore.

Boston July 19<sup>th</sup> 1850.Mr Dartington  
Dear Sir

Yours rec<sup>d</sup>. with cash acc<sup>ts</sup> sales. I did not write about Castor powder as we never have any, the Castor costs too much, and dia. powder is just as good which we have always got 2.50 for but now ought to be more as best costs more. I don't know what Benoit's idea is, as he must show to his partners when he comes home that he has bought cheaper if the market was weak, Fine stones I am sure will always sell for good prices but the difficulty is in getting them the first sale, a lot of what is called fine rough, and not 1/2 are perfect and a few with color, so we must expect to find sale for a great many imperfect stones, and get a very large price for perfect ones, We never hear anything from Rejinda about rough, Your explanation in regard to Ed's is correct, I only referred to it to your idea whether it paid for the and more, as we want your services when they will pay the best. I agree



that your boy might as well sell  
 the cheap store as and save your  
 time, then I know your time is  
 taken on accounts which must be  
 kept up, but hope the coming  
 year to exceed the last, we can  
 fully appreciate your efforts to do all  
 you can to help pay expenses, and  
 we know too the interest you feel  
 in the success of the business in K<sup>y</sup>,  
 and if it can be made a great success  
 it will help you in the same ratio  
 that it does us, The wholesale  
 business in the office here is 95,000  
 which with your business  $\frac{71}{169,000}$   
 which is not bad but we  
 hope to make it much larger.

I know the difficulty you would  
 have in getting a proper person to help  
 you without paying more than we  
 could afford unless the business could  
 be largely increased thereby, I have  
 been in the die business 30 years  
 and am constantly learning now  
 so don't despair,

Yours truly,  
 Henry Dillrose.

Boston July 20<sup>th</sup> 80.

Boston July 20/80

Mr Thompson

Dear Sir

I sent you by Express the  
pair, 2800 Such stones  
and in this market  
you will find a custo-  
for them, one stone is  
and the other nearly

Yours very truly

J Henry D. Ellouse

we put in another pair  
23 1.50 per lb think them

Mr Harrington

Dear Sir

Yours rec<sup>d</sup>. with R. B. B's date  
23/10/80. I can get out the asset of  
the imperfections with Me, but to  
make the stone fine the angles of  
the bottom must be changed they are  
too sharp, then the table is too large  
and to do that the weight would  
come down to 2 lbs each, I will  
await their decision. I also rec<sup>d</sup>.  
the 17/16 7/8 and pair 12 7/8 11/16. I think  
I will send the last out to Thompson  
to try for a while, he may make a  
hit, I expect to go to the White  
Mountains on Thursday for a few days  
shall be back early next week

Made a few retail sales lately  
but no wholesale

Yours truly

J Henry D. Ellouse.

P. S.

Get dia for Stone

Boston July 21<sup>st</sup> 80

Mr. Huntington  
Dear Sir

Your ord. with the 3<sup>rd</sup> Spread Stone from Wicklow, it was fearfully spread and will not make over 1 1/2 stones, possibly 1 3/4 or 1 1/4 in regard to the size of the cullets, in every case they were very large to begin with and if made small would take away from the grade and the stone would be smaller, so I thought it of more importance to keep the stone as large as was possible so that gives more value than having the cullets small. I can always make them small if they think that of more consequence than keeping size, I go tomorrow at 11.30 to be gone until Tuesday.

Yours truly  
J. W. H. Brown

Boston July 21<sup>st</sup> 1880.

Miss<sup>es</sup> D. & M. B. Buhl  
Dear Sirs

I rec<sup>d</sup>. the three dia<sup>s</sup> from you this morning, the one of 4-11 at 90 comes near the one we recently bought of you 3/8 at 90, but the 3/8 is better spread and worth more money, I thought this one at 80 would pay to buy and recut for a mate, it has an imperfection on two sides, but they can be cut out, the other two are both imperfect, one has a small black spot and the other a flaw, I don't think any bargain, The one with black spot I like the best but it is very badly polished and would have to be made over, I might buy it at 125 for 1 1/2 and recut it. I am going to the mountains tomorrow at 11.30 to be gone until next Tuesday and if you telegraph me early what you will do I shall have time to send you one, but if not in a hurry wait until I return  
Yours truly  
Henry D. Allen



Boston July 22 80

Mr Greenough Do Sir

Your note with Ok from Smith  
2137<sup>th</sup> in pursuance the deal will  
come by express, I don't think  
we will buy the W. S. Stone now,  
I know it is cheap enough but  
our stock is large our payments  
heavy and we don't care to buy  
anything to carry it for a long time,  
the Sand offer Stone 10<sup>th</sup> is cheaper  
but too large to sell, don't want  
any emeralds or rubies of small  
sizes no cables for these.

Yours truly  
Henry D. Allouse

July 20. 1880.

Miss Taylor & Bro  
Beard's.

Yours of the 22<sup>d</sup> received  
and also diamonds by express.

The ground of the stone is  
much too deep and making it of  
the right form would probably  
take out considerable of the flint -  
I think it could be made perfect  
with a loss of  $\frac{3}{8}$  to  $\frac{1}{2}$  for a Karat  
at any expense of  $\frac{1}{12}$ . per Karat  
for recutting -

Mr Morse is out of town and  
will not return till the middle  
of next week - I will keep the  
stone till I hear from you  
and if Mr Morse's opinion does  
not agree with the above he  
will let you know on his return.

Yours truly

J. B. Peck.  
with H. D. Morse.

Boston July 23 1880

Mr Yerrington  
Beard's

Yours received -

We could get a fancy price here  
for the D. W. Stone, as there are no  
customers here for these stones - You  
would be more likely to get it than  
we. It is a beautiful stone in spite  
of the spots.

I return the catseyes and also  
Schulz's 50- $\frac{1}{2}$  Mad went. It is  
lovely and I wish you owned it -

If you should happen to see a fine  
1st Catseye I would like to have  
you get it for me -

Weather is dull today but  
clearing -

Yours truly,

J. B. Peck -

July 24, 1850

Mr. Thompson  
Boston.

Yours of the 23<sup>d</sup> received  
also two rough diamonds from Schumann  
etc etc. The white stone will lose  
considerably on account of bad shape.  
Send you G. Russell's Karat stone  
which was finished today - It's  
a little impatient, at which I don't  
wonder. It's had so much work that  
came in ahead of it. That it was  
some little time before we could begin  
it. Then it proved to be a hard trial  
and took longer than usual to polish.  
You can smooth him down if you  
think best.

The Kirkpatrick Diamond will  
probably be done the best of next  
week. This will be on the way -

Yours truly

J. B. Peck.

Boston, July 24, 1850

Mr. L. Thompson  
Boston

Your letter of July 16<sup>th</sup> is  
received with draft for \$1178.<sup>75</sup> in  
payment for lots 44 & 44 which  
I find to be correct and for which  
I am much obliged -

I notice what you say in regard  
to stones from 1/2 to 1/2 Kts and  
will soon send you an assortment  
of those sizes -

Yours truly

Henry D. Moore  
by V. L. Peck



Boston, July 26, 1880 -

Mr. Garrison,

Dear Sir,

Your order also Cash Payment  
for 200 sales, and note Downing Smith  
for \$375.

You wrote about Billings' deal  
and it is now in workshop.

I omitted to enclose memo of change  
to Mr. Russell Saturday - the diamond  
was made entirely over and I have  
charged \$12. -

We don't have many chances to  
get blue stones here but will remember  
for what you say - I suppose a six  
grain stone would have to be deci  
deci blue to bring \$100. - Still what  
could it do.

Trade is very dull - the worst  
in having good weather for the  
mountains - Very hot here today -

Yours truly

J. B. Peck

Proctor, July 27, 1880.

Mr. Ferris  
Dear Sir

Yours received with page 303  
and check of \$100. from Collier to pay note -  
It will not be necessary for you to make  
any entry of the check, as you have  
already charged us with the note - We  
all think that Collier ought to give us  
some more notes or cash to reduce the  
balance of his account - which was over  
\$2500. the first of July and he, not been  
reduced much since -

Rec<sup>d</sup> Check 879<sup>37</sup> from J. S. Caldwell of  
which settles their account to July 1 -  
I know this does not agree with your  
account but you will have to balance  
it to the 1<sup>st</sup> of July and hereafter we will  
try to have everything for them go through  
your hands -

You report sales on page 303 from 427<sup>b</sup> -  
I regret it was not to be 427<sup>a</sup> - I have no 427<sup>b</sup> on  
my book - I think you made very  
good sale to Dorsey Smith -

Hot and quiet here today -

Yours truly

Thomas R. Proctor -

Boston July 28. 1850

Mr Thompson

Dear Sir

I recd your letter and the  
upon my return which is exactly the  
and I have sent you a small  
assortment of the signs for No. 1, 2,  
3, 4, 5 of medium qualities, as I  
perceive there will sell the best,  
a few staves are selling much  
higher than they have been, and  
on my course, Mr Huntington  
writes me that the staves price on  
found 110 to 120 each, No. 1, 2, 3, 4, 5  
and other signs in the same proportion,  
that is 15 per cent advance on price  
of last spring - I have given the  
price of each lot, if separated,  
and 10 per cent for selection, in the  
same sign they will bear more, say  
10 per cent for the best staves, if you  
send them signs will sell I can  
not you send, and can send you  
some proof if you wish -

Yours very truly  
Henry J. Moore

Boston July 28. 1850.

Mr Huntington Dear Sir

I returned from my late  
back visiting and enjoyed it very  
much, found it had been very good  
to my mind, I am glad to hear  
you are happy as we have a long  
time to dispose of your letter and the  
letter returned by my, our will will  
be done - Schuman's paper & personal  
advice made four, the 2 1/2 cent & 1/2  
in a little price, with some other, the 2 1/2  
in a very late volume and would have my  
mind whether it is a set. I shall  
send it to do with it as a 300 staves  
found it, but it will be fine - as for  
myself having that depends upon how  
the one looks, I can give as much  
brighter as any of if that is what he  
wants, but the staves must not be  
more than 1/2 of 1/2 thick, the cuts are  
give the heavy to the side what are  
in, with my, has less grain, say  
and of that kind, I perceive the  
- therefore your previous letter

Yours truly

Henry J. Moore



Boston July 27<sup>th</sup> 1880

Mr. Adams. Dear Sir

Your letter was read yesterday and I am surprised at the contents. The bill you brought about 9<sup>th</sup> was in thirty days, and you then assured me that you was as good as any man in Boston for that account, and that you would do as you agreed. It was long after the account was due that you came in and paid me a part of it, and gave me to understand that sickness prevented you from keeping your promise, and then you promised me the balance should be paid very soon, it is now nearly four months since the goods were bought, and you ask still further accommodations, I think it had waited long enough, and if you cannot pay, return any of my goods remaining in your hands or sell, but let you and all be take them again. Yours truly

Henry D. Allen

Boston July 27<sup>th</sup>

Mr. Benjamin G. Dear Sir

Your letter of July 27<sup>th</sup> is what you may suppose at the end of a long and bright day. I can't say you are wrong that it must be much reduced, as it was so thin that the pretty rough counts would be of no other use. I also note that I can't make a fine stone, which of course is an aw' weight for the value of it, as you say, am to be fine in it, it can't but be made by hand, as we have to get a proper angle to get brilliancy. That stone will sell for a good price as it is elsewhere, as it was, it was worth comparatively little. you may have paid too much for it as it was. I can't not know value it one of the best as it was when you sent it, as there was not a particle of brilliancy in it.

Yours very truly  
Henry D. Allen

Boston July 29<sup>th</sup>

Mr Russell

Dear Sir

Mr Springton sent me your letter in which you have expressed your disappointment at the loss in cutting the flaw out of your diamond. I had your instructions to cut the flaw out, and retouch it; it was, they must despair than it appeared and it took a large slice from the side which threw the stone all out of shape, and there was no other way but to make it even again, or leave it in such a shape that it would not be saleable, if I had returned it to you as it was after the flaw was out you could have sent it back to be done over & am sure, we frequently have the same disappointments on our own diamonds, when an order is given to take a flaw out we feel obliged to do it, and when they are

it necessitates the making of the stone over, or left in a rough shape, all we can say more is that we did by your direction as well as we could by one of our own.

Yours very truly  
 George Bullen.

July 29<sup>th</sup>

Mr. Rowse

Dear Sir

I have the pleasure  
 to inform you that the  
 goods you ordered are  
 now in the hands of the  
 carriers to be sent to  
 you by the next stage  
 coach. I have the honor  
 to acknowledge the  
 receipt of your letter  
 of the 25<sup>th</sup> inst. in  
 relation to the  
 diamonds you  
 ordered. I have the  
 pleasure to inform  
 you that the  
 diamonds you  
 ordered are now  
 in the hands of the  
 carriers to be sent  
 to you by the next  
 stage coach. I have  
 the honor to  
 acknowledge the  
 receipt of your  
 letter of the 25<sup>th</sup>  
 inst. in relation  
 to the diamonds  
 you ordered. I  
 have the pleasure  
 to inform you  
 that the diamonds  
 you ordered are  
 now in the hands  
 of the carriers to  
 be sent to you  
 by the next stage  
 coach.

Boston July 29, 50

Mr. Rowse Dear Sir

Your order need be here  
 sent, you see that the stones  
 we have to your description, they  
 are better white and brilliant  
 but imperfect, which makes the  
 price low, if perfect of the same  
 quality, they would cost 70 or 100  
 each trusting they will answer  
 your order I remain

Yours very truly

Henry D. Moore



is precarious, we have suffered  
as much as any one in doing it  
and that is why you see stones  
sub<sup>to</sup> with flaws which you  
often think could easily be got out,  
and I know the sacrifice would  
be too great to get them out.  
Doctors can find fault with the  
best when they are ignorant of the  
process and contingencies. - Now  
Schumann says don't clean either  
stone, one I think not clean, but  
the other has a big end which must  
come off if cut off the powder goes  
into the box and is ruined, but if it  
is cleaned off the piece will give him  
a stone (without any other cost to him)  
that will pay nearly the cost of cutting  
the stone, there is no doubt in such  
reasoning - I know what ought  
to be done, and write<sup>as</sup> much for  
his interest as I write for my own  
and by and by all I can for  
him, as he don't know he ought to  
rely upon some one who does, whether  
it is myself or some one else, because  
a stone bores heavily they lay the fault  
to the cutter, when the fault is in  
the stone itself. -  
Yours truly,  
Henry Bulliver

Boston July 29<sup>th</sup> 1830.

Mr. Worthington Dear Sir

Yours rec<sup>d</sup> with Russell's  
letter which I can assure today,  
that less no mistake on our part,  
we undertook nothing but the getting  
out of the flaw, but it was so deep  
that it took a large slice off and  
could have been a curved stone had  
we not gone on the other side to  
make it even, we can get out a  
surface fracture or flaw without  
much work or loss, but when they  
are deep into the stone and we  
polish them out it often necessitates  
going all over the stone to make  
it even again, no doctor can judge  
unless he cuts to hand and see for  
himself, if I had returned that  
stone to him after the flaw was  
cut he would have sent it back  
to be done over, so we thought best  
to make it right before sending,  
we never make any sacrifice in any  
stone which can be avoided to carry  
out - distinct in getting out flaws

Boston Aug 27<sup>th</sup> 1866

Miss Rachel Garrison of Lowell  
Dear Sir

The Evening has been over this morning that you were disappointed in the 12<sup>th</sup> fine stone, from which we were to polish out some plates, I would not have you could be disappointed, if you will refer to a letter which I wrote to Mr. B. about it at the time July 20<sup>th</sup>. In that letter I stated that to make a specimen it would not weigh over 1 lb. but that I could get out the best of the imperfections with the loss of 1/2 lb. I then wrote you to take out the imperfections as the corner cuts out about the loss, it did so with the loss being less than it estimated, now when does your disappointment come in, did you expect with the loss of 1/2 lb. to have a counter of some a deep cleavage stone to a specimen, if so I don't know how to do it.

Yours very truly

Wm. D. L. Garrison  
By returning less on you are but the same. I will be  
satisfied with whatever you do not satisfy the loss is

Boston July 31<sup>st</sup> 60.

Mr. Huntington Dear Sir

Some seed I cleared the sand and off of numerous irregular Stone and got a rough of good shape weighing 1 lb. which will make with finished that is better than letting it go for powder.

I have a grain Stone of Bösenyer must have been blue. I hope you saw them as to be posted in prices, we sent some for Mr. B. & Kirkpatrick. I forgot to ask about Thomas's stone, it is going ahead as fast as possible, so it will be done if possible, the shops will both be closed the two last weeks in Aug. for a vacation, so we are trying to get in all we can before that time.

Yours truly  
Wm. D. L. Garrison

then I only should see pairs that  
I think no cheaper or cheaper by  
single pairs, now I know I can  
buy stones as good as these  
by the ~~single pair~~ single pair chosen to be  
in want at less prices, and by  
buying single stones and matching  
get for 85 stones, much better  
his letter worth 125 in comparison,  
this great of stones is my plenty  
and very cheap in London, and  
there will be heaps of them  
here for sale, and you may be  
sure we can get all we want  
on any day you want them,  
We must buy goods for our  
stock cheaper, if these goods  
are white, it should be more  
willing to buy for stock at a  
comparatively fair price.  
I have not seen the lot from  
Clark yet, I want like to have  
you show this lot to Smith as though  
you wanted to sell them to him and  
see what his best offer would be,  
that is, if they did not come from him,  
if they did by you or else,  
yours truly,  
J. G. G. G.

London Aug 2<sup>nd</sup> 1880

Mr Gernyton Dear Sir

Yours recd with ac cash  
I have written R B & B and I  
enclose herewith a copy of my  
letter that you may know just  
what to say when you see them,  
I recd. the 13 Stones 13/10  
and return them with my opinion  
of them. This lot is a very good  
lot, one stone of the 2<sup>nd</sup> largest pair  
is too deep on the bottom which  
gives it a glassy look, but the  
others are all fairly cut and matched  
and as they are matched I should  
say the value would not be over  
90 per lb., if not matched 75 —  
that is in comparison with stones  
which I have been buying and  
have now on hand, I have on  
hand 5 stones lot of Buhl & other  
from 70 to 90 all of which are  
decidedly whiter and just as pure



Boston Aug 3<sup>rd</sup> 80

Mr. Gerington Dear Sir

Your rec<sup>d</sup> with \$50 from Ward  
and ad sales. Rough from Tiffany.  
and parcel from B.C.S. which I  
have gone over carefully, and made  
an estimate of what we can sell  
them for, and send you herewith  
the estimate that you may look  
them over, and I think you must  
agree with me that 110 per ct  
is all we could possibly realize on  
them (under ordinary circumstances)  
selling at wholesale, at 100 cents  
with the 4 small stones left out would  
be a good purchase. This lot is better  
than the other in color, with the exception  
of the large pair. It is no use to buy  
for stock unless we are sure of a good  
profit say 15 per ct. Lewis a bookbinder  
has just ret<sup>d</sup> from Europe and is now  
in N.Y. getting his dia<sup>s</sup> out of the Customs  
House Van Buren is with him

Yours

Yours truly  
J. Henry D. Moore.

Send the dia<sup>s</sup> B.C.S. by express  
+ Lewis dia<sup>s</sup> should be sent by express

Boston Aug 4<sup>th</sup> 1856.

Mr Genington Dear Sir

Your son and R. B. B.'s  
did. I have written to them today  
about it. I think the stone very  
handsome as it is, and to make it  
more would lose a considerable, but  
I can give the corner, & change  
the angles, which I increase the  
circularity, less, or less, I have so written  
may be. On regard to Russell's die,  
to what ~~understand~~ what he means,  
I have explained it all to him in  
my letter, there is no fault of mine,  
the fault was with the stone, the  
flaws were deeper than he thought  
and he ordered them out out, which  
I did, which made the stone so  
considered that I was obliged to use it  
up again, or send it in such a shape  
that it could not have been sold,  
he may be disappointed but that  
I cannot help. Yours truly  
Henry D. Moore.

Boston Aug 4<sup>th</sup> 1856

Messrs Taylor & Brother

Dear Sirs

Your letter is recd., I have  
referred to the letter of May 26<sup>th</sup>  
in which there are no instructions,  
my collection is that Mr Taylor  
was the instructions while here,  
which I do to cut out, and wait  
for instructions on the other,  
the others are also very thick and  
heavy, and the stones in the E. R.  
not quite so fine material as the  
stud, the black specks in one of the  
E. R. stones I don't think will come  
out, but we can improve them  
very much, I will await your  
answer.


Yours very truly

Henry D. Moore.

Boston August 4<sup>th</sup> 1880.

Mess<sup>rs</sup> R. B. Billings

Dear Sir

Your diamond is at hand  
the material is superb, the fault  
with the cutting seems to be in the  
variation of the angles, which is 8 degrees  
between the corners and sides, the  
corners being nearly right, Round stones  
can easily be made uniform by taking  
a little pains, but in cushion shapes  
we put an extra fact, thus  of this  
we can improve the brilliancy  
stone very much by rounding the corners  
and making this change, the top will  
have to be changed a little also,  
but to make it round I think the loss  
would be too much, In doing what  
I have suggested above, I think you  
could get a 3kt stone without much  
doubt, this is all a matter of judgment  
and I am liable to err, but I should  
not lose that more than is necessary to  
accomplish the object, it might be more  
advantageous to sell it as it is - you can  
judge better about that, our workshop  
will be closed the two last weeks in August  
for vacation -

Yours very truly  
Henry Phillips



Boston Aug 6<sup>th</sup> 1836.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup>. I only showed  
Tillotson a lot of imperfect stones (whites  
and averaged a little over the scale, there  
was a dozen or so stones in the lot, I  
asked him 30 six ones, he said he could  
not use them, and I said no more,  
as it is no use to urge him to buy if  
you do, he makes a low offer, he don't  
know the value of good stones, his  
trade is mostly in cheap goods, and he  
buys large lots of merchandise, I have  
the goods which he wants to buy & pay  
me any profit, he is a good fellow  
and I wish I had some goods that  
would suit him, he is good for all he  
buys, I presume Long bought lots of my  
I would like to know where that new  
mine is located, a little doing every  
day in retail, it helps out.

Yours Truly

Henry Dutton.

Boston Aug 6<sup>th</sup> 1880.

Mr Genington Dear Sir

Don't rec<sup>d</sup> I heard from  
R. B. B. they ordered the stone out,  
I sent you a pair 270's which you  
can sell for 95 p<sup>er</sup> ct if you can't  
get 'em. Collins, as is now 2,695  
cannot you get him to give you some  
notes, we need the money very much  
now as our payments are beginning  
to be large, Johnson has \$500 to pay  
or before Nov. 8. - Cannot something be  
squeezed out of Olmsted, have you ever  
heard anything of Knowles with his very  
wonderful patent, did he ever come  
back to Phil? if he has for some look  
after him - I have a chance to  
sell a cheap pair in Cal 2000 -  
If you can't match the 10<sup>th</sup> from  
Hampshire I want to buy them and send  
them out, I shall try ever get on to  
see you this month, I have four oppo-  
sitions which I want to match to  
make up pairs, any bargains you see  
in fine single stones let me see them  
as that will be our best way to get pairs

Yours truly  
Henry Collins.

Boston May 6. 1850.

W. Thompson Esq. Sir:

Your recd. bill. & for  
£1,985.00 for which we are much  
obliged; I am glad to see you  
had some trade during these  
last months. I think you must  
be your full share in this street,  
I have not a 2. B. Bill of fair  
on hand, but if I can come  
across a bargain will send it on  
to you, (think) Taylor we pay here  
on our stock, and as the goods  
are not yours, only a consignment  
to us, and how they can tell you  
on it. You are of course the best  
judge consent, with respect to  
in my office last week, he was  
not if it sets you any goods, I  
will I had with you since you told  
I tried to sell him a lot of cheap stock  
but did not succeed.

Yours very truly  
Wm. A. Spooner



Boston Aug 9. 50

Mr. Livingston

Dear Sir

Yours rec<sup>d</sup> with the Sales  
I enclose also two notes from Collins  
and Mr. S. C. Carr 50. which  
is return for your endorsement.

Mr. Johnson wants you a 6 day note  
for the balance of note yet it, as  
it is due at that time, Lewis  
was in town and showed me his  
yesterday, said he was going to buy  
bright, he had a lot of cheap  
Kaffirs, and asked me if you could  
find him a customer for them. I  
told him to call on you and you  
might be able to sell them for  
a commission, he has quite a lot  
of medium quality it's somewhat  
ask him to show them to you if  
he comes, he bought them in New  
York but can account them himself.

Yours truly

Henry D. Allen.

Boston Sept 15<sup>th</sup> 1850.

Mr. Springton & Co.

Your note with H. J. Holcomb  
of the 10<sup>th</sup> 9<sup>th</sup> and C. E. Adams of  
the 15<sup>th</sup> 9<sup>th</sup> which we will pass  
to Holcomb credit, has interest. we  
are glad to accommodate our customers  
and to know it is interest that  
has not made his appearance yet,  
that he can't think of making it.

See that fine pair by express this  
morning. I think the will be sold  
as they are just what I wanted.  
I have a specimen pair 8<sup>th</sup> 9<sup>th</sup> 16  
Spand, White, per pair, 2700.  
I thought I would let you know  
that if had them, they were  
found in Maryland. Wickham  
had a pair but of 9<sup>th</sup> are larger  
are not quite as handsome as any  
I have seen. Van Buren said he had  
expected to see a notice in the third  
about a pair which he spent a day  
if you see it send a paper.

Yours truly,  
H. C. Brown,

London Aug 10<sup>th</sup> 1850

Mr Walter Dear Sir

I recd yours of Aug 11<sup>th</sup> in which you say you keep the 3 pieces of Carbon at 400.00. The price was 300 each of 6 lbs but they weighed 11 lbs. We can send you more at 200 each which will be of a smaller size. I have credited you with the first returned,

Yours very truly  
Henry Moore.

London Aug 12<sup>th</sup> 1850

Mr Worthington Dear Sir

I am sorry to hear you are troubled with pain by exposure. I think there will go! We sent off the Best in time for Topping etc. which I took from all Auctions & saw it was there a long time ago it weighs 5 1/2 lbs and is very good in both ends. I told him I could get a fine stone out of the rubble which I have done but it was high 1/2 but as he knew how bad the piece was I think it will be pleased to see as good a stone. I also saw one fine piece of 1/2 lb. perfect. One stone I bought as it is, and then cut the other to make it. The one I cut is a little more round. — we seldom get so fine a pair, hope you can sell them.

Yours truly  
Henry Moore.



Boston Aug 18<sup>th</sup> 1800  
Mr. Knicker  
Dear Sir

Yours recd. with anxiety  
We don't know what you mean  
by the Star Stones, we have  
none for him, if you mean of  
500 for Bristol & London,  
I expect to see you for a  
short time next Wednesday  
morning. Shall buy a few  
fine single silver for you to  
try and match, bought a  
few stones of Brass. got some  
of them cheaper than is quite  
warranted

Yours truly  
Henry D. Morse

P.S. I send a red sapphire for better to  
seem as brilliant as possible, the color  
now on sight, keep the letter in it  
to be brilliant, as you see to the  
the white which I thought very nice but  
a little finer than it is, the 11<sup>th</sup> which  
I bought it in about 100

Boston Aug 14<sup>th</sup> 1850.

Mr. Channing Dear Sir

Your card I don't see how Mr. Kent could say there has too much color in that pair, we call them white in comparison with the fine he has, or can get, but with his stones of course they would not show the best, as a blue stone makes anything else yellow, I don't think 3700 high in a fair comparison with others I have seen, Mr. Ch. Good-

Mr. Fox - Bought two pairs of 13 and 6 of the pair which will compare well with those to you sent, at 26, 5/4 p. 10

Yours truly  
Henry D. Morse.

Boston Aug 14<sup>th</sup> 1850.

Mr. B. D. Morse Dear Sir

Dear Sir.

I recd the dial which you sent on memo, I think very favorably of the pair of 116 & 86. The large flat stone with a lot of small sparks 1170 I would not cut down if the price was low enough to enable me to do it, but at 110 it would not pay, as I cannot get other imperfections out, it will report on Sunday or bring them with me on Tuesday.

Yours very truly  
Henry D. Morse.

Boston, Aug 16<sup>th</sup> 1880.

Mr. Cerrington Dear Sir

Your note with cash  
Statement of ac Sales, I expect  
to leave Boston tomorrow at 11  
arriving in N. Y. in the evening.  
Mr. Gray was to go on today -  
I expect to meet him at your  
office Wednesday morning, and  
if pleasant shall go to Cay  
Gardner in the afternoon,  
and the next morning go up  
the Hudson river.

Yours truly  
Henry D. Morse.

W. Send you by Express Nickham's 3 1/4 can / lbs  
Dra rec'd to 1/4, also honso<sup>o</sup> with the  
"bubble" still in - it will all come out and  
too much lead -

HM



Boston, Aug 19 - 1880

Mr Yerrington -  
Dear Sir -

Yours received, with paper  
Sales, note S. DeSaus \$75.00, and check  
of W. Collier for Dec. on account - Does  
the DeSaus note settle his account to  
any point? Enclose statement of  
his 7<sup>th</sup> as I have it but I believe the  
price of the rough roses was conditional,  
which may account for the variance.

Mr Gray was here this morning and  
reported you very busy yesterday -

Mr Bass left one pearl 9/8 grains.  
The order was for a pearl weighing  
about 12 grains and to send on memo  
three, 10-12 & 14, if possible, quality  
to be fine - Should like to come as near  
as possible to the order and will keep  
Bass's pearl till I hear from you -  
They are for Thompson -

The account of dia<sup>2</sup> received from  
Mr Morse is all right - Will not enter  
them yet on the regular account but  
see what you do about watching etc -

Yours Truly  
Thos W. Peck.

Boston, Aug 19, 1880

Miss C. Alice Baker -  
Dear Madam -

We were obliged to have  
the turquoises for the forget me not  
pin cut in New York, which had  
taken more time than we expected.  
We cannot have the pin ready  
before Saturday and possibly not  
before the first of next week -  
Shall we send it to Pittsford?

Yours Truly  
Henry D. Morse  
by J. B. C.

Boston, Aug 20. 1880.

Mrs. Joseph H. Huxley,

Dear Sirs.

Your favor of Aug 19<sup>th</sup> is  
duly received.

I enclose herewith our check to  
your order for one thousand dollars  
which please credit to account.  
Mr. Morse is now absent on a short  
vacation, and may soon after his  
return I hope to send you a check  
for the balance of the March bill.

Yours truly

Henry D. Morse  
by J. D. Pratt.

(much obliged to Mr. Rudolph for his kind  
contribution)  
J. D. P.

Boston August 27<sup>th</sup> 1860

Mr. Thompson

Dear Sir

I recd. your order for 20 fine Pearl two days before I started off for a trip up the Hudson to Lake George, and the day I left I had you but one pearl of 9<sup>th</sup> grain and had the promise of more from an importer, so left the order with the bank to send them as soon as ready, but upon my return find they could not be found in N.Y. of those size, but have found a very fine fine pearl of 12<sup>th</sup> grain at 12.00 per grain and 10 for setting, if you can do the other pearl 9<sup>th</sup> grain I killed at just the price they charged and, if you can allow a small commission on pearls of large size are scarce and as for all higher than they was last spring would importers are expecting to have good stones, trade has been dull this month, hope it will be better in Sept.

Yours very truly

Henry Ballou

Ad.  
 The bank was not  
 by Henry Ballou

Boston Aug 31<sup>st</sup> 1860.

Mr. Thompson Dear Sir

I am back after a very enjoyable trip to Saratoga and Lake George, we had fine weather and all enjoyed it very much, I find several letters, and among them one from Small in which he wants an answer about them two stones 8 & 9 brill. he has returned the price of the larger to 95 Cash, the other 70. & more. If you think we can match them within a few weeks it might pay to buy them, although the setting which is hard to sell for E. Kemp, might cost some a Cushion shape, and setting pair remain on hand, or have to be cut into cushion shapes which enhances the cost of it, then there is no profit. After doing all you can't match them with stones, return them to me and they have some chances here to do it, we must match all or cancel all, we send stone number one for you next, one 10<sup>th</sup> brilliant, one diamond 3 for 6<sup>th</sup> grain, and 10 dia<sup>s</sup> for each pair of 10<sup>th</sup> stone I bought of Small and returned, and as few of them are now cuttings I put the price a little above its price to meet the advance, all but 3 are perfect, two also set work on a large lot of them will, these will be 200 for the lot, 100 for the small, but they greatly exceed the value of the stones, Henry Ballou



Boston Aug 26. 1880.

Boston Aug 25. 1880.

Mr Livingston Dear Sir

Yours recd. with ef from Thurston  
 200, (would you get that short note  
 for the balance), We sent the two  
 stones for Schumann, we had the  
 small price which was cleared off,  
 it is now in shape for the cutter  
 and might go off but we cannot do  
 it until the boys get back from their  
 vacation, Eichberg's man was in town  
 and I bought 6 stones of 2.10, I showed  
 him a parcel of heavy stones of about  
 7 carats, white, he said he could  
 sell the lot if I wanted, and then on  
 to you next week which I promise to  
 do, the lowest price is \$35 for the lot  
 there are about 50 lbs they are the  
 stones which I showed to Schumann.

Mr Ray had a telegram from London  
 saying that prices are still higher  
 and advancing, they would not have  
 been so high if they did not think  
 would get the news to profit by it.

I think you had better keep the  
 lot from Bechtel, and wait to  
 see others as soon as you can, before  
 they get their prices too high.

Yours truly  
 J. W. Hayward.

Mr Livingston Dear Sir

Yours recd. I cannot comment  
 on cutting any more diamonds until the  
 vacation is over, as the shops are still  
 closed. I hope this rise in prices  
 will benefit us in the stock of cut  
 stones we have on hand, it certainly  
 will, you must charge more, as  
 you are getting better prices here, although  
 they kick a little, but pay it, some  
 everybody wants to buy cheap, and  
 will all their influence to keep the  
 prices down, that is perfectly natural,  
 Weather is cooler today, selling a little  
 & wholesale every day. My Thompson  
 does not move these large stones during  
 September I will order them back if you  
 think they can be sold in N.Y. we  
 have to sell them, the large 20 & others  
 in cutting the interest to carry it, which  
 is a debt to the cut now makes, such  
 stones ought to sell with a profit, but  
 it is difficult they will take off hoping to buy  
 very cheap, or make us carry it until we  
 can come down upon it, especially  
 if we are to sell it.

Boston Aug 27. 1850

Wm. W. Brewster, Fiske

Dear Sir

Enclosed please find a check  
for you for the two last items  
and your bill of \$100.00  
which was balance of both my snow

Yours respectfully

W. W. Brewster

Boston Aug 27. 1850

Mr. Sewing Dear Sir

Yours with Tiffany a/c 125<sup>00</sup>  
and note of Downey for 700. The price  
for cutting rough was did not change  
when we put the price of making  
our stones to 12.00 so you can  
charge 5.00 as before, Sherman  
was right about the outlet not  
being exactly in the middle, for  
I saw it myself and called the  
bookman's attention to it, but it  
has so near right that I thought  
it worth to go, then the shop are  
now closed for two weeks to be  
opened Sept. 1. then if he wants  
it altered I will do it, let send  
you 10 stones for stock which you  
forgot to acknowledge, The stone of  
Bumble Mr. Peck thinks is 6 3/4 not  
6 7/8 as billed, please weigh it and  
send. Recd. Page 314 Sales, and two  
blue stones you exchanged for fine  
or has it to be sent. I have  
a retail customer who wants a blue  
stone

Yours truly  
W. W. Brewster

Boston Aug 30/50

Mr McCausy, J. Sir

Yours of the 26<sup>th</sup> is recd,  
In answer to it, say that I  
can furnish a fine 1 lb stone  
for 100, but occasionally get  
what we call a specimen for  
which we get about 200.  
Such stones are rare, we may  
not be able to furnish a stone  
of just that weight and quality  
at any moment, it might be  
called for, but can come very  
near it, as we always have  
a large stock on hand, and  
can give you a fine good at  
a fair price considering quality,  
hoping to receive your order

Yours truly  
Henry D. Moore.

Boston Aug 27/50

Mr McCausy, J. Sir

Your promise to call  
in July and settle your  
account is given, you have  
not kept it, at least you have  
standing for a long time  
and have not been able to  
pay, with it done, as our  
policy is to require or receive  
all our stock.

Yours truly  
Henry D. Moore



well, as I can not there, the 30th  
is the one I believe wants to see, I  
think believe I should write together  
as you saw them with some letters  
was in with them, and I asked him  
if he said he could not see them,  
The four papers together would average  
\$44 per lb, which I think would be  
considered a reasonable price as  
said an over. You can try on  
them for a while and see if  
you can sell them, if an opportunity  
to take the balance of my vacation  
on a hunting excursion in the West,  
to be about next Wednesday of next week  
to be good to do, we go in a fine  
car and keep it with us, and could  
bring in a, switch off on the Prairie  
and live on the way, but in the  
party if an anticipatory a good time.

Yours truly  
Henry Phillips

Boston Aug 30<sup>th</sup> 1850

All Dorchester Dear Sir

Yours said with a cash -  
Mr Park is off on a vacation this  
week, and did not know of the  
account of Shultz being done or he  
would have mentioned it. We  
have a large note to pay this  
week which will take all the  
funds we have on hand and all  
we can collect, so I hardly know  
what to say about Shultz ac.  
I know we can fix it very soon,  
as we have your notes receivable which  
will soon be paid. The white stone  
you bought I think will make a lb  
without doubt at least \$30.4  
Hence long, I should think you  
can make some of them simple returns  
as cheap as I bought them, the rough  
part is cheap enough at 10. - as it  
is so much work as if it had been a  
more large stone. I send you what we  
have finished of the lot I spoke about,  
and have made 10 pounds which on brass  
all so far, they must be set without  
looking into, that is not related -  
I give 60 45 35 25, if all four lots  
could be set together, I could make the  
ten highest 55 45 - 60 more out -  
the 60 lb I am the best engine to

Boston Aug 29<sup>th</sup> 1880

Mr. Gerrington Dear Sir

Your rec<sup>d</sup> of an order for  
Shanty 2702<sup>in</sup> — I send you  
a purchase which I just made  
from Lewis, he allowed me to pick  
from all his lot without a extra  
charge. I think this lot will cost  
"Mr. Pratt" in comparison with any  
I have seen, I want to sell the  
lot together, I paid only \$65, but  
that should not make any difference,  
we must get what they can with  
some of them can cost \$75 —  
there are 5 pairs in the lot —  
I think you can make a quick sale,  
don't let any one know what I got  
or from whom I bought, as it might  
go back to Lewis, I want to get  
another bargain from him when he  
gets more goods, Thompson wants  
a share from the lot of your  
quality, not often, say the price  
is low, I could not let us know if  
we mean to send out if he has the  
lot come over in July, I let him you had  
all these shoes, and that has ought to pay  
you cheap ones, he will call again.  
Yours truly  
Henry D. Gifford

Boston Aug 31<sup>st</sup> 1880.

Mr. Gerrington Dear Sir

Postal rec<sup>d</sup>. I don't know  
of a customer for a large quantity  
at present. The pair 5106 was  
sold, Lewis has in today with  
his goods, I picked out 4 pairs  
handmade shoes 6/8 at \$65 per pair,  
one is white and the others nearly  
so, should think them worth \$75  
as others go. — The white one is  
worth \$75. — I take all such  
chances, when can I have the Reg  
Supplier, the customer has been in  
for it.

Yours truly  
Henry D. Gifford.

Boston Sep<sup>r</sup> 2<sup>nd</sup> 1836.

Mr Silvan Collamer

Dear Sir

I regret being obliged again  
to call your attention to your  
note so long overdue, as your  
account is demanded that this  
note should be paid at  
once,

Yours very truly  
Henry Collamer.

Boston Sep<sup>r</sup> 5<sup>th</sup> 1836

Mr Greenough Esq Sir

Your note, if sent still  
rightly on time or offset it on  
any and I may see him,  
I should not be surprised if  
Wilmont was one of his customers  
for that lot, as he has yet to him  
one bill already. Randall also  
sent him a lot, and he is now  
expecting to go to N.Y. soon. I  
saw him yesterday and he did  
not wish to see any goods so  
I did not show him anything  
I sent you a small lot today  
which I write how shown him  
if I had thought of them, but  
as he will sell in your perhaps  
you can sell them to him, I  
think the lot cheap enough at  
75 C per, or 5 off in cash, I would  
like to sell the lot together as  
it class only a parcel, then if they  
are broken it is too long a way  
Send the No. Office & the date. That  
will tell you how to charge the note  
properly I am, Sir, yours



Boston Sept 2<sup>nd</sup> 1830.

Mr Thompson  
Dear Sir

Your letter of Aug 24<sup>th</sup> is  
at hand, I have written  
to Mr Yerrinton to see if he  
can find such a stone as  
you describe in the market  
of N.Y. if so I will get it on  
myself and send it to you,  
I think he will find it sure,  
we have had a telegram from  
London saying (prices higher and  
advancing) I am glad it is  
so, as it will give us better  
prices and it will be easier to  
sell goods on an advancing market.  
I hope you will have a good trade  
when it begins,

Yours very truly  
Henry D. Alloué.

Boston Sept 3. 1850.

Mr. Verringer Dear Sir

Your note with cc. Selas  
and A. J. Wendell too. The lot  
of helms has exactly as on the original  
about 26 without reckoning interest  
and then one perhaps so the net  
done. I thought if your cents will  
all but the first then we can  
use that together, they are the  
most perfect of the lot - and I think  
in comparison with lots which are  
sent to me are cheap enough.

(P.S.) in sent a stone with the Helms.  
I don't think I have the article you  
refer to, if the Com. News man does come,  
I hope you will sell your St. Louis one,  
I think Wendell will buy the lot  
which he'll buy returned at 35 Cents  
or 5 1/2 per cent.

You will find by looking over the  
lot of helms that the work is worth  
5 per cent more than I value work  
and all the faults are repaired and covered  
with red gutta, whereas all the Dutch  
ones are very far to the other extreme.

Yours  
Wm. Verringer

Boston Sept. 7. 180.

Mr. Yerrington Dear Sir

Your card with six worth of  
can be to be on postcard which I  
will put on, at once, the Thompson  
order for the large set in must not be less  
than \$25 with small allow that shall  
be the rest, it will take 3 weeks to get  
it out and back, I send you today a  
pair of 5/4th which I had just bought  
of Ben Hasey for you, I think them the  
one else in a little imperfect, but they  
are well repaired & white and ought to  
last from 50 to 100 yrs. now what  
you can do with them, you can  
take them out of the collection if you  
like, I sh<sup>d</sup> like to have a chance  
to pick from some of Prayers goods,  
and may be able to match some of  
my single items with him, I shall  
start on my trip Wednesday at 6 per.  
and go through to Chicago, from there  
out to the Prairie & back, shall  
be back on the 20th.

Yours truly  
Henry C. Moore



Boston 7<sup>th</sup> 1880.

Mr. Yerrinton

Dear Sir

Given me. It don't think it  
worth while to bother along with  
stone, I shan't have time on things  
as we are only there a very short  
time's. I found the pearls for Thompson  
and sent them, I thought the pair  
a lot of Hussy my red color, not  
blue, but fairly white, and well  
spread & brilliant, I thought you  
could easily get me a good profit  
on them, I send a bill of Beaulieu  
for that 1/2 lb stone which we thought  
1/2 lb light, and you made for light, and  
get him to correct it, you had better  
take the stone in and let him bright  
it himself. I start on my trip  
tomorrow - afternoon, I shall be  
back on the 20<sup>th</sup> - hope to  
hear a good report of business  
while I am gone.

As ever very truly  
Henry S. Morse.

Boston Apr. 6<sup>th</sup> 1880.

Mr. Yerrinton

Dear Sir

Your rec<sup>d</sup>. with John's Cash  
Statement, also Kirkpatrick's Ch. 62<sup>nd</sup> for  
the Park will explain to you about the  
500 - Mr. Perry, Whinn and your  
letter to him, I fully agree with  
you that you need somebody to help  
you in the detail of your business,  
and a person who is ~~un~~ <sup>reliable</sup> ~~reliable~~ and careful  
so that you can be out among the  
hole mass, thereby increase our sales,  
and from what you say I should  
think your Brother might be just  
the person, and we would be willing  
to hand him take hold and try  
for a year if you thought you can  
make his services pay us by an increase  
in sales, and if successful we shall  
be glad to continue, but we don't  
like to own to money's his leaving  
a good place, on an uncertainty  
and will have to leave you to be the  
judge of that,

Yours very truly  
Henry Bulliver.

Boston, Sept 9, 1850.

Mr Yerrington  
Dear Sir.

Your postal received -

Mr Morse left last night at 6 o'clock.  
He has a dull day for his journey  
but better than a very hot one -

I send you tonight R. B. W's pair  
8 3/8 for recut. The single stones  
will probably be done soon - Is  
it necessary to insure their diamonds  
and does it make any difference with  
their insurance whether we send  
them direct or to you?

The blue stone will probably not  
be done before the last of next week.  
It is well under way - There is a flaw  
in the ground which will not come  
out without sacrificing weight and  
making the stone too narrow - We  
have decided to leave it in -

Yours truly

Thomas B. Peck.

Boston Sep: 8 50

Mr Yerrington Dear Sir

Your recd. with paper 300, 301  
and checks Deason 250 & Collins 900  
you did well to sell the spindle  
for 900. the customers to pay that  
price are scarce, as it was quite  
imperfect; if it had been perfect  
I should have bought it when it  
was offered to me for 700.

I send a pair, which I have  
just bought of L. Boneman at 100  
per ct to Mrs. you better charge 125  
if they will stand it, I also got  
two single stones, if anything better  
color, which I am matching with  
one I had, the other needs a little  
change on the bottom, and when  
done I will send them to you,

We are all out of 700 fr. so you  
need not be too anxious to sell  
the to parcel as I cannot buy any  
as good for any less, nor can I  
get any so well polished at all, I see  
lots at 50 which are better fine, and any  
other stone needs refashioning,

Yours truly

Henry D. Morse

Boston Sept 11/80

Mr. Worthington

Dear Sir

Yours of yesterday both received, also check. I have hope for thee, which I credit to your account. Nickham's diamonds would probably have to wait till Mr. Morse's return at any rate, as we have as much as we can do in repair work till then.

Smith's 11 St. Stone received. I think it very handsome and it seems to me reasonable in price, but as it is so much more expensive than Thompson called for we have decided to write him about it and wait his reply by telegraph before deciding. If he does not want it, I should like to keep it till Mr. Morse comes back so he may think best to buy it - Mr. Peay does not care to do anything about the Smith Stone -

Very stormy today, but have made several retail sales. Telegraphed you to send \$5.00 to fill an order -

Yours truly

Thomas R. Peck



Providence, Sept 11, 1880

Mr Yerrington,  
Boston.

Yours received, also  
two diamonds from Wick have to be  
reset and no one retained -

Have given out the largest of  
the Walker diamonds with no touchers  
to keep oblong shape -

Busy day but nothing special  
to write -

Yours truly

Thomas D. Peck -

Mr. Thompson  
Boston

We have a fine stone  
about over 11 pts, brilliant & perfect  
and though not absolutely white yet  
very near it - price \$275.

Is it more expensive than  
you called for, we thought best  
to write you before sending it.  
If you wish us to send it, please  
telegraph us receipt of this and  
we will forward it at once -

Yours truly

Henry D. Gordon  
by T. D. Peck

Boston Sept 13 1850

Boston Sept 13 1850

Mr Garrison

Dear Sir

Yours of the 13th received  
with Cash Statement - 249 by Express,  
Catspaw and 11 Diamonds 17 1/2 here put into  
break out specimen & got out pear - The flaw  
is very deep, going through the stone,  
and cannot be got out without consid-  
erable loss. Reason as we can  
estimate we cannot get over 1/2 the perfect  
stone out of it but if made fine without  
trying to get out the flaw would probably  
weigh 1 1/2 to 1 3/4 - Which shall we do?

Do not like the Catspaw well enough  
to buy it - I want a darker shade  
of the same color, as brilliant as this  
but without the imperfection -

Have sent you by Express 2 stones  
- 1st another instead of the Catspaw, 2 1/2 by  
diamond weight for Taylor stone & 2 1/2 by  
diamond weight for the B. Billings -  
The last I send to you instead of the  
1st because I thought it would give  
you pleasure to look at it -

Rainy dark day - better for fishing  
than shooting. I should think, or selling  
diamonds -

Yours truly,  
Thomas B. Rock.

Mr J. P. ...  
Boston

Yours of the 11th received

with page 300 sales and note stolen  
& B and C. Suppose there is a sale to  
be reported to offset note -

Van B. has been in today and  
reported sale to you. Think you will  
have no difficulty in making a profit  
on what you bought of him -

Your reasoning would be first rate  
on the 11th stone, if the price was near  
Thompson's figures. Should then see  
that he got it as quick as possible -  
My letter will probably get there before  
the Smith diamond and will give I. time  
to act -

Nothing new -

Yours truly

Thomas B. Rock.

Boston Sept 16 1850

Mr J. Harrington  
ScarboYours of Sept 14<sup>th</sup> with

Orders 321 and 322 and of the 15<sup>th</sup> with  
Checks J. R. Greason #10. and J. R. Payne  
376<sup>d</sup> duly received - The two large  
Sales reported. Helen Bartlett's Salesman  
told me that one half of their bill is  
payable in settings. Settings correct? If so  
I suppose anything bought here is included -  
I understand that their note, is not to be put  
in for dis count. I do not recall their  
Shadburger pair, I think Lacey have been  
away when they were shown to Mr Morse,  
but if they are the Stones you describe  
as ninety and one hundred pendants  
I should think one of them might do for  
E and that it would be well for you  
to send them here, if they can be separated.  
I don't know but R. B. thought to pay the  
old charge of five dollars but under  
the circumstances thought it would be  
best to this court it and think little in  
doubt that we will do so - A few days  
before Mr Morse went away he put a  
loose slip in a letter to you, asking you  
to read to the Stealey Rule and Local Co  
to New Britain, Conn, two pieces of

one worth about five dollars and one  
about ten - If you have not already  
filled the order, please do so -

Your telegram received - I answered  
it I did, after consulting with Mr Pray,  
because, although we were willing to  
sell at the price, we did not want your  
brawl unless you thought best and you  
could judge better with the diamonds  
before you than we could from the books -  
Whichever way you decided, it will be  
satisfactory -

Sent you tonight 516<sup>th</sup> 10ia 3 1/2 p/ks  
and 579 10ia 2 1/4 p/ks for both recd - We  
could not get flow out of the ground of 579  
without too much loss and injuring the  
chaps -

Tomorrow is a holiday, the 200<sup>th</sup>  
Anniversary, as you know - We shall  
not do any business, but the office  
will be well filled with friends of  
Mr Morse and Mr Pray to witness  
the procession -

Yours Truly,

Thomas R. Peck -



1850a, Sept 18. 1850

Mr Youngsboro  
Maine

Received this morning your  
two letters of the 16<sup>th</sup>, yours of the 17<sup>th</sup> -  
pages 323 and 324 taken, and Ediamond  
to cut for J. B. Starr.

Am very glad you sold the large  
pair -

Mr Titcomb & his family saw the  
procession from our windows yesterday.  
There was quite a large party of Mrs Mansie  
& the Prays' friends in the office, and lunch  
provided for all. Mr T. seemed much  
pleased with the attention he received -  
likewise very much, though as you say  
he wants to buy very cheap -

Sale to Helen & Bardee at eight. We  
shall undoubtedly need that amount of  
setups in the next six months, here and in  
your office and may as well buy of them when  
they have what we need -

We have a few large roses weighing  
1/2 & 1/3 each, which we will send if you  
wish. Will remember what you say about  
fine songs -

I hope to see Mr. Morse Monday  
morning -

Yours truly

Thomas B. Peck.

Poston Sept. 20<sup>th</sup> 1850.

Mr Youngsboro  
Dear Sir

I returned from my trip this  
morning, had a delightful time  
killed a plenty of some Chickens and  
our boys are fatigued. - I hope  
I shall send you a letter for it, I find  
everything in business but I am not  
able to do it, I see you spent  
some money, I see the at 1000 from  
Olin, Deenan cannot buy that lot  
for 76 or any other near if you for  
cash. - they ought to buy 100. We paid  
two items which you bought of Messrs. at  
100, we have made them handsome  
but you will see they cost me over  
100 per lb. I think for such items  
I will not have paid over 100, although  
you may not a good price on them  
but that part on a item which he thought  
to be the smallest one, and help  
with the pair, but also you paid for 1/2  
which we think, and cheap enough at  
10 per lb, also sent a specimen to  
J. B. Starr and also to Taylor 1/2 and one  
to J. B.

Yours truly

Henry D. Moore.

20.  
I think the pair will come up of the items sent today  
for nothing without much after loss.

Boston Sep 20 1836

Mr. Taylor & Co  
Searles

We send you the fine 17 1/2 lb. for  
the most which we have recd with  
less of 9 1/2 lb. We have kept the stone  
just weight, thinking it for your  
advantage. By covering the table  
still more with of course further loss  
to night, it could be made more profit-  
ful, though we consider it very fine  
as it is -

Yours truly  
Henry D. Morse,  
Capt. B. Peck -

Boston Sept 21<sup>st</sup> 80

Mess<sup>rs</sup> D<sup>r</sup> Mr. Bault

Dear Sir

I was pleas<sup>d</sup> to rec<sup>d</sup> your letter to  
our customer about the stone  
and ask'd him to let you  
know the receipt of our letter  
if he wanted it sent, and  
it is time to have a reply  
which you have not rec<sup>d</sup>. I can  
return the stone by express  
to night,

Yours very truly  
Henry D. Morse.

Boston Sept 21<sup>st</sup> 80.

Mr. Worthington Dear Sir

Your rec<sup>d</sup>. with statement  
Kings Johnston will give a note for  
balance after paying the Socy. &  
at least 2.00 for Remondant bill.  
At least 4 family are at our office on  
the 17<sup>th</sup> and 30 others. All King  
entertain'd them with a lunch at  
noon, & how it was a great sight  
and the city has crowded with people  
The 60 bit of papers we sent are  
sent or a part of them so we  
are entirely out, there are some  
to be off among them.

Yours truly  
Henry D. Morse.



Boston Sept. 22<sup>nd</sup> 1800

Messrs. A. H. Smith &amp; Co

Dear Sirs

Recd the 3<sup>d</sup> dis<sup>ts</sup> 3<sup>1</sup>/<sub>2</sub> doz @ 200.  
 You mark the bill (cash), as  
 will take them on; the wood being  
 to meet, don't see much margin in  
 them for us and them, as we  
 have to sell them on 5% loss or  
 do. 5% loss will await your  
 answer.

Yours very truly  
 Henry Belline.

Boston Sept 22<sup>nd</sup> 1800

Mr Thompson Dear Sir

I send you by express  
 today a large in a large  
 stone. It's <sup>no</sup> at 1050 for the  
 stone, we have it on memo<sup>ry</sup>  
 and eye to report in three weeks.  
 I think it is the cheapest stone  
 I have seen lately, and it ought  
 to please your customers, besides  
 her two quarts, and four quarts  
 are high. We are expecting a  
 good trade this fall. If you  
 should consider the value on  
 the fine 177 stone and so to pass  
 my small then, you had  
 better let us try them again  
 here this fall, as that size and  
 quality are my main business.

Yours very truly  
 Henry Belline.

Boston Sept. 23<sup>rd</sup> 1830

Mr. Worthington Dear Sir

Yours rec<sup>d</sup> with Wadell's ch  
for 300 lbs. I have to say, I am  
willing to have all the  
specimens taken, I will pay for  
the box, then to come with the  
other half at 20, I am willing  
to cut off one half or a quarter  
with any retention at the lot  
I mean, if we can't sell them  
I think you had better not  
take the 10 cents a pound without  
any time, and send me to me and  
keep the other three, and then  
sell as you can, the specimens  
worth 30 at least, and send  
them less than 20, Selling a few  
specimens worth a pound is worth 20 per  
cent more, and half the 10 per cent  
is better for the buyer than  
the other, others who doubt know  
any better still - you to pick for  
the lot, but I don't think better  
you to send a few to sell than  
to sell by all I care,

Boston Sept. 23<sup>rd</sup> 1830

Mr. Worthington Dear Sir

Yours rec<sup>d</sup> with Johnston's  
check for 300. We sent the boxes  
to San Juan today. I hope you  
will get a profit well (50 or 60) but  
they cost too high for a large  
profit, three large single  
skins left to be matched had  
better be returned unless you  
can match them now, as I  
may yet chance to match them  
here,

Yours truly  
Henry Duffin.

Wm. Smith & Co

Messrs. A. H. Smith & Co  
Dear Sir

Your letter of yesterday is  
sent with bill for the same.

In answer to your enquiry  
of our wanted, more goods of the  
same sort, I can only say that  
if we saw a few China Stones  
at a reasonable price we might  
be tempted to buy them, but do  
not care to order them sent over  
as they might not suit you, &  
we China Stones, have a plenty  
of good ones on hand, we are  
a little short of below ones.

Yours very truly  
Wm. Smith & Co  
per Messrs. A. H. Smith & Co

The China lot and as well worth  
\$200 per box, as the lot from B. & C.  
was per box, and it can ever sort  
of China Stone have more of it we have  
to break into the lot, but for  
the sake of making a clean sale  
of the lot it would sell at 90, but  
no less, I don't consider what they  
cost, as I think it ought to be  
cheap, I don't believe from that  
two lots you don't, it can ever  
duplicate this lot at the price  
I offer them, we always had to  
sacrifice on our lot purchases, as  
we must get all the benefit from  
our good ones, not give it to others,  
must declare still according to cost  
of these goods, it believe in having  
their value and selling according  
if we pay a high price take a small  
profit, if we buy cheap get a large  
profit, The lot stone at 50 don't to  
be made specimen will not be over 1/2  
which will cost 70 for the stone when  
done, can you get a profit on such  
a stone full of spots, nearly 100 per box  
cost, won't not then be more profit as  
it is, if you can't sell, for let me  
it cost pay better I think.

Yours truly  
Wm. Smith & Co



Boston, Sept 27, 1850

Miss D. M. Noble,  
Scarbro

Please find enclosed notes  
in settlement of your account as  
follows:

Note Sept 26, 4 months in settlement of  
Bill July 11. 348.75  
" 17 912.50  
" 23 349.25 1610.50

Note 1102<sup>50</sup> Sept 23 5 months in settlement of  
Bill Aug 18 607.38  
24 295. 1102.38

Note Sept 16 6 months 2254.75  
" 27 6 months 2252.85 4107.60

In settlement of Bills  
Aug 13 3957.66  
Sept 8 152.04 4109.70.

Enclosed you find 4 notes in a  
settlement of the above, we have  
taken the liberty of a few weeks  
in time altogether, to account to  
ourselves, and not have them conflict  
with the notes, we are willing to  
pay the interest for the difference.

Yours very truly,  
Henry D. Manser

Boston Sept 24<sup>th</sup> 1850.

Mr. Worthington Dear Sir

Your kind letter rec<sup>d</sup> 6<sup>th</sup> M<sup>r</sup>.  
6/10. 5/10. 5/2. 4/10. 6/10.  
I think I can make some of them  
soon. As for the pink diamond  
I am not quite so sanguine as  
you are about it, it might  
lose more than I said to get  
out the flaw, I have often set  
the loss in recutting too low. —  
and as I cannot now recollect  
about the stone I hardly like to  
touch for without seeing it again,  
and then I should want time on  
it, as our payments are large,  
(why is it not set before this if  
it is so desirable a stone) I should  
think it would have been snuffed  
up long ago if there was any profit  
in it.

Yours truly,  
Henry D. Manser.



Boston Sept. 27/50

Miss Gurney's Son

Dear Sir

We rec<sup>d</sup> the dia<sup>d</sup> in the  
ring, the cost of making our  
tools be 12 per ct on its present  
weight, I can't polish off the  
fracture leaving it a little  
oversized for 5.00 - If made  
over, it would reduce the size  
about one half, and would be  
brilliant, polishing out the  
fracture would not help the  
brilliance -

Yours very truly  
Henry S. Morse,

Boston Sept. 27<sup>th</sup> 50

Miss A. H. Smith Esq  
Dear Sir

We have selected 44  
Stones 2 7/8 x 1 1/2 is 78 and 15 Stones  
7/8 x 1/2 - Cr. The 7/8 Stones were  
so badly made that we could  
not take same, and it don't  
pay us to make them over at  
these prices - 4/30 per pair and bill.

And Oblige  
Yours truly  
Henry S. Morse  
Manager



Boston Sept. 25<sup>th</sup> 1850.

Mr. Yerrinton - Dear Sir

Your rec<sup>d</sup>. with <sup>no</sup> rec<sup>d</sup>. 1530, 9  
2 dms 528 1/2 1/4. Price of <sup>the</sup> <sup>two</sup> <sup>specimens</sup> <sup>of</sup> <sup>the</sup> <sup>same</sup> <sup>kind</sup> <sup>as</sup> <sup>the</sup> <sup>one</sup> <sup>you</sup> <sup>sent</sup> <sup>me</sup> <sup>the</sup> <sup>24</sup> <sup>inst</sup>  
3c the two <sup>specimens</sup> you made to my  
high 5<sup>00</sup> 1/4. I think the <sup>price</sup> <sup>of</sup> <sup>the</sup> <sup>specimens</sup> <sup>of</sup> <sup>the</sup> <sup>same</sup> <sup>kind</sup> <sup>as</sup> <sup>the</sup> <sup>one</sup> <sup>you</sup> <sup>sent</sup> <sup>me</sup> <sup>the</sup> <sup>24</sup> <sup>inst</sup>  
my high I will show all to my customer  
and try for a sale. Don't care to buy  
an <sup>amount</sup> <sup>of</sup> <sup>specimens</sup> <sup>as</sup> <sup>I</sup> <sup>have</sup> <sup>not</sup> <sup>had</sup>  
a call, I do want <sup>fine</sup> <sup>specimens</sup>  
of 200 or more, but no necessary  
I forgot to write you about the pink  
diamond. I really don't know what to  
do, our payments are being and  
our <sup>job</sup> - which makes us short  
and I can't not pay cash any way,  
I feel as though I ought like to see  
it again before deciding, if you ever  
see of a sale and a profit within  
a short time I might buy, but we  
cannot afford to put in any stock  
which will not sell readily, I have  
sent you 20 pairs of 2 single specimens  
I put the price as near what I  
thought the market to be as I could  
and my desire either way if necessary  
and the price ought to bring your price  
sent about you but Henry D. Morse  
has put it

Boston Sept 29 / 80

Mr Holland

Dear Sir

Five Diamonds are much higher than they have been, we can send you a pair weighing about 3 Kts for any price ranging from 100 to 150 per Kt, the 150 means very fine, and 100 only fair, so if you name the price you wish to pay we will come as near as we can,

Yours very truly  
Henry Bullow.

Boston Sept. 29. 1880

Mr Harrington Dear Sir

Yours recd. and did with haste by express, I would not advise doing anything to that stone but to get the break from the side of that stone, as it has not thickness enough to make a brilliant stone one Kt, and then it will be spotted, and cost 60 to do the job, which is more than the stone will be worth when done, I see you set the Hersey pair and the largest of the Hedge stones for 440, which will leave the 14 stone to cost about 250, don't think there is any margin on that pair, these thin stones ought to be bought from 75 to 100 and may white at that, in order to make money. I agree with you in selling all medium and poor goods whenever we get a customer even at a small profit, but fine goods will be sure to hold up, as the demand is greater than the supply. I have heard others say they were going to have finer work, but they will find it will cost more.

Yours very truly  
Henry Bullow.

lost more than half their weight.  
I shall be coming on in the course  
of a week or two and may then  
get a look at it again, but so  
as I recollect it seems to me much  
too high to pay for such a stone.

I figure for my own interest when  
I am buying, and when there are  
chances to be taken I stand them  
all in my own favour. The little  
stone for Schumann is in the shop  
I will look it up. I have sent  
some of the colored stones to my custo-  
-mer, the Hyacinth customer has  
not been yet, but I know the  
price will stagger her, as she is  
a customer of Remick's and he  
sells hyacinths at retail for 3.00  
per lb, and my fair stones too,  
have you got a good sized one in the  
lot you bought, if so send it with  
the price you would sell it then;

I think you will find hyacinths stone,  
but perhaps not as clear as Star-  
Sapphires, a few fine ones but  
occasionally. We send a time sent  
for Taylor Bros. I find looking at  
my Bank acct that I can't send it for  
\$4.00, to get the rest. Cannot you collect  
last time Collin and pay here —

Yr truly  
Wm. L. Allen.

Boston Sp. 30/80

Mr. Verrington Dear Sir

Your rec<sup>d</sup> with ak<sup>t</sup> 750  
and 744 also page 332 Sales.  
I have your ~~check~~ for Wickham 24<sup>th</sup>  
I got the pack & look over and see  
how that lot stood (483, 0) 1180 526.06  
44 1208. 192.25  
Collin's own balance of 544 due 24/16<sup>th</sup>  
on date of pair for Cash 21541

Levin wants you to send on his  
Rabies & Emeralds & Sapphires.  
I have an order for a fine cushion  
shaped Sapphire O of about 10<sup>th</sup>  
M&L may have one of so get it on soon  
I send you two specimens which are  
sent for you, the 1<sup>st</sup> makes 7<sup>th</sup> specimen  
and costs you with cutting 2<sup>nd</sup> for the  
stone, you will have had to get  
a profit on that price, this down-  
-states what it costs to get specimens,  
or rather how low stones must be  
bought to be sent for a profit, stones  
which have to be made entirely our-  
-selves be bought for the price of rough  
as all the work done is of no value,  
I don't care to buy the large Aquamarine  
for the pink ditto, I am very much  
inclined to think the loss is making  
it fine would disappoint me, as so many  
of these spring stones made lately have

105



Boston Oct. 2<sup>d</sup> 1850

Mr. Yerrington Dear Sir

Yours rec<sup>d</sup> with the soap  
sings, the smallest soap  
is about what I want, only it  
comes above the cost my customer  
named, 275 or 250 cents by the  
price I can pay. Now if they had  
one of the same shape and quality  
smaller, say 1 1/2 or less than the cost  
I want to about the same amount  
to put they cost out to a thing  
is when the buyer can obtain  
the same that will I be a favor  
I am again, I presume they will  
allow me to take it out of the  
setting as I have to visit to carry  
with a single day to show  
I like the tea quality which  
length 5 1/2, better of 10 lbs as you  
has marked it. I return the other  
has pain, and return one another  
size 5 1/2. Now if it should be for  
a few days longer, as my customer  
has not been in yet, but you will  
find pain 3 1/2 lbs. better than 2 1/2  
and 3 lbs. for New. I bought one of  
the pain from Hedges at 300. and then  
sent it - later - the better to inform

Boston Oct. 1<sup>st</sup> 1850.

Mr. Yerrington Dear Sir

Yours rec<sup>d</sup> with order of 1/2  
without any instructions. The dea  
you refer to was not (760) as that  
has returned yesterday, please let  
us know to whom the dea first  
returne belonged. We went to our  
Bank along the note and they said  
it was sent to the Merchants City  
Bank. I did not telegraph as it  
was done yesterday, and if not find  
note to look here, I think it is  
always best to have notes go through  
the Bank. I did not find any  
fault with your purchase of Hedges  
as I know you thought it was a  
new thing, but as all have to  
be, for experience, I have bought  
several as you for 100 and last  
sometimes as low as 75. I pay  
according to the thickness of my  
skin I can't not pay 50. or more  
has perfect.

Yours truly  
Henry J. Thomas.

Boston Oct. 4/80

Messrs. Russell Parson & Bellings

Dear Sirs

I enclose herewith a  
check to your order for \$497<sup>26</sup>/<sub>100</sub>  
in settlement of your bill of  
April 24<sup>th</sup>. Please receipt  
bill and return by mail

Yours very truly  
Henry D. Morse  
Manager

it. Benis offered him 255 for the  
stone, but as we had a stone to  
make it very well we bought it  
thinking you would sell such a  
pair easily. I put the price <sup>at</sup> 65  
but if you get an offer of 65 and  
could not get more. sell. you  
have now got a good line of  
double pairs, I think a trip  
to Phil<sup>a</sup> might pay. —

Yours truly  
Henry D. Morse.

Boston Oct. 4<sup>th</sup> 1850.

Mr. Worthington Dear Sir

buy anything which might remain  
 on hand, an capital. must be  
 in goods which will sell quick  
 if possible, I believe in diamonds  
 paying of us can only do them  
 those quick enough, but every  
 pound of Rough or heavy cut and  
 broken into, has taken few two  
 to three years to clear it up, if  
 we cut only out a parcel as we  
 have these halves, and sell them  
 all together in whole or in parts  
 as wholes at wholesale, the lot  
 of 100 stones I cut like to see if  
 you think it is a good bargain  
 other in I cut into single stones  
 the value is now large, and we  
 had better sell out some before  
 we buy any large lots, then we  
 can cut out a few lots of Rough  
 which will give them a year, and  
 when they are done the chance  
 of selling them will be better if  
 we send them too many on hand,  
 I believe I can buy cheaper of the  
 dealer who come here and offer  
 me a lot than you can do by  
 buying lots there, so how to buy any  
 quantity, as I don't care to have  
 any uncertainty about meeting our  
 engagements, yours truly  
 Henry D. Bowen

Yours and with a ruble and  
 cost. also I did 1846 and the  
 Rubies, Sapphires for Lewis.  
 I think all notes about to make  
 payable at some Bank. As for  
 buying the Alexandrites, I don't  
 believe in them, for first I don't  
 think paying returns will pay in  
 the long run, you may make  
 a good profit occasionally but then  
 it always a large amount of stock  
 which either goes out the profit.  
 or if that is any profit, it is my  
 job to be in almost left on hand  
 for it cannot be sold, that is  
 an conclusion after 30 years experience  
 it does any call to buy an offer  
 my self I don't? if it is offered at  
 so that you always sell, but  
 then has to be carried until a  
 customer comes for them, which is  
 often a long time, and the interest  
 makes a hole in profits. How  
 do you get Wickham to let you  
 sell them for the sake of glory  
 baby, I don't want to buy much stone,  
 for stock, we cannot afford

1003



Boston Oct. 5<sup>th</sup> 1880.

Mr. Gerrington Dear Sir

Yours recd with note of  
W. H. Wells \$50 & ck from Ward  
& 200, also Sapphire from Nade  
I think this sapphire will be  
nearer to what my customer  
wants. I have sent it to her  
for her approval and shall know  
by Thursday, I making an effort  
to match as many of my single  
stones as possible, and think it  
would be well to send the two you  
returned from the lot I left  
with you when these, one weighs  
2.75 for other 5 for. I think I have  
now the mate for the first one,  
& as rough will give us some rub  
when matched they will be set  
out as single stones also. I just  
recd. your letter her - You are right  
about the 1 for I did not look back  
at the instructions when I gave it out  
but took it for granted that you want  
a pair. The reason of some of your  
dial's laying so long is, the pressure  
for dial for others, which we make an  
effort to get done as soon as possible  
& oblige. Yours truly,  
Henry D. Morse

Boston Oct. 4<sup>th</sup> 1880.

Miss H. Russell of Leake

Dear Sir

I have a customer for  
a Scarf Pin, not dia or  
gems, but gets on some other  
kind of stone, can you see  
me a few of the handsomer  
ones have or mine for her  
to select from

And oblige

Yours very truly  
Henry D. Morse

P.S.  
I sent one of the rings you  
want, and retained the other until  
I hear from you again, I want  
a stone equally fine but enough  
smaller to cost me about \$200.  
be Ourselves --

you have no idea how cheap I  
have been able to select one or two  
stones at a time from parcels, in  
that way I can pick up what  
we want, and have all good stones  
so there will be nothing dead,  
if I could only have the chance  
that Heintz & Luchter have to see  
the newly imported lots before any  
one else I could get bargains as  
they do, I don't believe they import  
anything, and can sell as cheap as  
the emptiness of selecting from lots,  
selecting is death to the seller.

Yours truly  
Henry D. Howe.

Pitts Oct 6<sup>th</sup> 1830.

Mr Harrington Dear Sir

Yours rec<sup>d</sup>, with hyacinths, the  
alexandrite I had I gave to one of  
my customers for a present, hope  
you will sell Wiffany a lot of the  
hyacinths, Lewis is very anxious  
about the missing Ruby, as they  
belong to a party in London to whom  
he is to return them, he promised  
them the lot about not to broken,  
Kudolph was here today, I

bought a pair of fine matches  
toppings and three white diamonds  
~~one~~ one 2 1/2 & 2 1/2 perfect, but I  
paid a large price 210, 225 per  
lb, also one to meet to match  
one I had, it will cover out a spec<sup>r</sup>.  
I think the Collier lot from what  
you say won't act be so safe a pur-  
chase, as finer goods won't be, then  
it is quite a large bill and the goods  
only medium, we are more in want  
of fine goods, and they will be quite  
valuable, that Lewis Lot if you break  
into it will last for a while as  
there are 4 pairs in it (if I recollect  
right) and some stones white, then  
I agree that any kind of dirt but the  
faint are likely to be cheaper and if we  
have any not sold will make a good

Boston Oct. 7<sup>th</sup> 1830.

Mr Thompson Dear Sir

The pair No 6. 10 1/4 lbs  
 at 11/6 do not belong to us, and the  
 owner who let us have them on consignment  
 wants them back, now unless you  
 have a customer for them on hand  
 I think they better be returned  
 and we will soon give you  
 something from our own stock  
 to take their place, If there  
 are any goods which you want  
 to make your assortment  
 let us know and we will supply  
 you, we hope for a sale of the  
 large Single Stone 13 1/4 and the extra  
 pair this fall. if you find the  
 chances thin are small let me  
 try them again here, Hope we  
 shall have a good trade this fall,  
 hope you have found a customer  
 for the large of c. Stone sent two  
 weeks ago, love to Charly & family.

Yours very truly  
 Henry D. Morse.

Boston Oct. 7<sup>th</sup> 1830.

Mr Perryington Dear Sir

Your order with Collier's Co  
 for 700 which we were glad to  
 receive as we need all we can  
 get now. It was glad you  
 are busy, as it will all result  
 in business for us. I have a  
 great many such days, busy every  
 minute and not sell a dollar,  
 but it comes afterwards, so the  
 time ~~is~~ <sup>is</sup> ~~not~~ <sup>not</sup> ~~lost~~ <sup>lost</sup> ~~in~~ <sup>in</sup> ~~vanity~~ <sup>vanity</sup> ~~and~~ <sup>and</sup> ~~is~~ <sup>is</sup> ~~not~~ <sup>not</sup> ~~lost~~ <sup>lost</sup> ~~in~~ <sup>in</sup> ~~vanity~~ <sup>vanity</sup>  
 of business with us. Perhaps  
 returns tonight has had a good  
 trade, did you ever sell that fancy  
 cut stone, if not I think I can  
 sell it here, I think all the  
 Lewis lob better be sent me here  
 and I will match all I can,  
 and return them to you, I have  
 some which I think will match  
 those which do not match.

Yours truly  
 Henry D. Morse.



Boston Oct 8<sup>th</sup> 1850.

Mr Gerington Dear Sir

Your note with ck Ward 100<sup>00</sup> and the 10<sup>00</sup> from Herbert. I find by measuring this stone that we have just thickness enough to make a stone of ~~100~~ 5/2 lbs, but the spots will all be in it when done. I don't think there would be a very ready sale for a stone so imperfect and if it is white and brilliant so I don't care to buy it. if it was perfect I would be willing to pay 1000 but not much more, and might get 1000 when cut. I enclose your pieces of dia<sup>d</sup> not any 10<sup>00</sup> and have marked those which have been returned, I telegraphed for those less cheap price to show to a customer tomorrow, if not sold will let you have them again, Mr Park says he has no other outlet to G. V. Currier, I enclose note for billings.

Yours truly  
G. V. Currier

Boston Oct 9<sup>th</sup> 1850

Mr Gerington Dear Sir

Your note with pair of the one 6 1/2 lbs and the dia. from H. S. 1/2 lb which I do not consider a very class match, it is smaller and not as fine, also a Spinel which is very beautiful in color, but it are not courageous enough to pay 500 to put it into stock, I know there are buyers of such stones, but as all the works on gems put them at rather low valuation and customers here are afraid to pay large prices for them, as they feel it is not a real value for their money, I am much obliged for the language and will return in the next time I send anything. Mr. Prox and I had a long talk on doing repair and specimens and have concluded that it interferes too much with our cutting our own goods, our rough has to be put aside to get it done, then that makes a large loss of interest, and takes us long to get our goods into the market and yet that it is rather discouraging to the parties who

Boston Oct. 11<sup>th</sup> 50

Warrington

Dear Sir

Your rec<sup>d</sup>. with 24<sup>th</sup> din.  
and Lewis Rutz. I cannot sell  
opals the large 6<sup>th</sup> 1/2 stone I  
will let go by as it will up  
on large stones and it is hard  
to make them and they will not  
sell single, I sold the 7<sup>th</sup> 1/2 stone  
cheap stones you sent on today,  
also sold a large Brazil one  
and some smaller ones.

I shall try and get one before  
long

Yours truly  
Henry D. Morse.

said as rough, they write if we  
can only turn our goods quicker  
we can have all the rough we  
want, that parcel of halves (a  
part of which you have) was about  
400 lbs, in rough, 200 out and  
there are all the rough we have  
been able to make in the past  
six months, as our shop has run  
in repair and specimen work, we  
cannot complain of the price we  
get, and if we only had workmen  
enough it would pay well to do it,  
but I think we shall not be able  
to sustain our price long on account  
of the competition in N. E. most of the  
dealers are sending their work to the  
Caribbean then because of their doing  
it so much cheaper, although not  
done so carefully as our work, it  
answers the purpose for most of  
the - just as well. Perhaps it  
might be well to take repair dia.  
and get D. Quinn to do them if you  
can get him to agree not to let any  
one else do them for us.  
The hall of course continues to make  
specimens for ourselves but not for  
others.

Yours truly  
Henry D. Morse.

Boston Oct. 11. 1880

Mess<sup>rs</sup> Hensley & Sedette

Dear Sir

I want a pair of <sup>4000</sup>stones to be mounted into a pair of Bracelets, with three knife edges, and stone set in the top, the size I enclose, this bracelet line is full large for the inside measure, I should say it ought to be covered when the bracelet is laid on, no gold of soft around diamonds, wanted say middle of next week. I want a good job.

Yours very truly

Henry S. Allen.



the material was good and by getting more weight it reduces the cost per lb. that lot of mine was considered by Blaine & London a good purchase, and as they are higher now I doubt if we shall get any to cost less, all is you have seen the whole lot and know just what they cost us and the labor and time we have spent in cutting, and we must be for a profit on them, 10 pcts for us to make is not as much as 50c to an importer who only buys and sells, as his labor and risk is not half as much as ours, I have had to pay from 60 to 64 for halos lately and those offered for 45 here are not as good as the lot you have at that price, I am.

Very Herbet is getting into a tight place, I always considered when a man asked for an extension that he was on his last legs and in nine cases in ten it will prove so, As for the Cats Eye, I know you have lots a number lately and of course can judge better than I can, would it not be better to select all the finest at an advanced price than to buy the lot, so as to have 50c with the poor ones instead of having them for our profit. Yrs truly  
Henry Dillmore.

Boston Oct. 12<sup>th</sup> 1850.

Mr Carrington

Recd Lewis Dial 27<sup>th</sup>

and C. L. Kelly - this stone would not pay to buy, as it will not make any I have, then the loss to make it, your brilliancy would bring it to 14 1/4 not over 1 1/2 and then not worth more than 50 pcts, cost of cutting to be added to cost would make it much too high for me, as I have now 500 or 800 large stones of the same color and better shapes, already well cut and brilliant - which cost from 1/2 to 1 and weigh from 5 to 7 lbs and perfect and as good or better color, all I care to buy of that grade must make some I have as we have enough shape, I think the color of that stone would improve if made brilliant but it would be off color, I'm answer to one cutting for others we have decided to give it all up except our own diamonds which will enable us to make some specimens for our own trade and pay us much better - I'm regard to the lot of halos I know just what they are, as I saw every stone singly and an eye glass, I am aware of the greater part are imperfect, and I intend them cut for weight - as

Boston Oct. 13<sup>th</sup> 1880.

Mr. Wilmington Dear Sir

Yours rec<sup>d</sup>. with Order of 24<sup>th</sup> letter  
 I matched me<sup>29772</sup> with a stone I had  
 and they make a good pair. Rec<sup>d</sup>?  
 ck 275<sup>9</sup> and (337 sales) - I have  
 returned the Spinel to H & B as it  
 had other stones to send them.  
 They sent me a stone to match an  
 E. thing<sup>174</sup> at 175 per lb., it was not a  
 good match as it was not as  
 fine, but I bought one today very  
 much finer and a better match  
 for 125 per lb. that is the way it goes  
 whenever one seems anxious to buy  
 they have to pay fancy prices. the  
 true way is to buy only just the  
 stones which you need and are sure  
 to sell when the dealers are glad  
 to sell, our stock of Diamonds is  
 now large for us and our stock  
 of money short, cannot you get  
 some notes or Cash from Starr, Saffron  
 Spence, Wendell, Ward, Johnston, Jackson  
 and others, we want them to raise  
 some money, as we have a large amt.  
 to send to London, will send you a lot  
 of pairs in a day or two.

Yr truly  
George A. Brown,

Boston Oct. 13<sup>th</sup> 1880.

Mrs. Cassell, Lendale  
Dear Sir

I send you by express the  
 diamond you sent for a match,  
 it is not a good match and price  
 too high, I have found one today  
 much finer and better match at  
 125 per lb. The Sapphire is not  
 quite fine enough, and the Spinel  
 is very handsome but I don't care  
 to buy it. much obliged for your  
 trouble -

Yours very truly  
Henry D. Howe.

H. D.  
 Hope the brackets will be done  
 by the middle of next week -

Dorset. 24. 1830.  
Mr. Harrington Dear

I have not yet started a  
box, of prints but to see the  
objection for curiosity, the  
box has it when I come on,  
Sunday. I will do as a  
favor. We send you a fine pair  
to the West from my retail stock  
in settings of hands to be written  
if you will them, we put the  
pair "Bro" and think you will  
find the pair reasonable, we  
also send you a lot of other pairs  
some under it from the "Bro" to  
with others, these will give you  
a good stock of small pairs which  
I believe you will be able to sell  
before your Brother comes so you  
will have little trouble, as most  
of the kind are sold in that way  
and helps you much by it will  
be if you have to show the pair  
a little, one of my boys says I  
like one in the best and buy the  
the well off, and it will have the same  
part of it. I am, &c. &c. &c.

Boston Oct. 15. 1830.  
Miss<sup>us</sup> D. M. Drake  
Dear Sir

England please find  
OK for 60/6 for enclosed,  
bill. It intended to have  
written (after I heard of the  
sale to you of the pair as above)  
and told you to deduct the  
amt. of your bill when your  
paid, I wrote to Mr. Harrington  
for a Cushion Shape "Saffron" of  
along with it, it must be "Steel"  
and a pair price, he may call  
on you for it.

Yours very truly  
Henry D. Morse,

P.S.  
That you pay by express today



Boston Oct. 16<sup>th</sup> 80

Mr Carrington Dear Sir

Your rec<sup>d</sup> with B<sup>y</sup> R<sup>ch</sup> for 100, & Tomlinson's 34. I am glad you had your Boston to help you out. The Boy who has injured died last night.

I am sorry you did not get the diamonds in season. However, I got a customer here for that fine pair and want them here by Tuesday morning. I have also a customer for an other fine Stone which will cost me from 750 to 800, if you can send such a Stone on Monday or more I will buy and sell it, it must be white, perfect, fine, Kandel or Brühl may have it, Hedges or Smith will be more likely perhaps.

Yours truly  
Henry J. Mowat

R.S.  
He read and return the  
mings or I think I have a small balance.

The returned to him from the  
for a small balance  
of 100, & Tomlinson's  
of 34.

Boston Oct. 16<sup>th</sup> 1880.

Mr Carrington Dear Sir

Your rec<sup>d</sup> with \$116 from Schultz which I will cut for him also ck from Brühl \$1000 and pays \$40, 30<sup>th</sup> & 787.81 due Schultz on the 23<sup>rd</sup> by our book. but we do owe him a balance on the last ac. I sent Brühl a ck for \$1000 of dia<sup>ry</sup> Aug 26<sup>th</sup> I enclose a check for Heeselt, Lucida 1<sup>st</sup> pr. I want a fine Cushion Sapphir of about 1/2 the H.S.B have not got one which will answer, perhaps Brühl or Eisenmann, Bissinger or Kandel may have one, I want it fine. I don't want to pay any retail price for it, I think H.S.B. are apt to charge high when they have a want it. Such a stone as I want ought to be had for 100 p. 100 or less I did not expect you to pay for any such for me, but to get them from those who want them. It is a good to see some good sales

Yours truly  
Henry J. Mowat

a customer looking at the Stony,  
I got a fine Single Stone from  
Paris which will answer the order  
sent yesterday.

Yours truly  
Henry D. Morse

Boston Oct 18<sup>th</sup> 50

Mr. Corington Dear Sir

Given me, with ac Schas 34  
and Cash Statement, Paris was in  
today, I got a Sapphir which was  
just what I wanted, and I also  
matched a few Stones, I notice  
the purchase of Collins, and the  
order to B. C. & S. I am not able  
to judge without seeing the stones,  
if B. C. & S. had the selection of  
the lot I don't think you will  
make much in the end, but if  
they cut them off you did well,  
if selected the balance will be slow  
and hard, I believe in selecting when  
I am buying, but when I am selling  
it is a different story, I want a  
large price always, The Alexandrite  
I don't feel inclined to purchase I  
think the sale is too doubtful, we  
are not able to buy all the gems  
we would like to buy, I did not sell  
my customer the Hyacinth, I may  
select one from the paper for my  
stock here and will return the other  
to you, I'm sure you'll be satisfied with the  
arrangement.

Boston Oct. 18<sup>th</sup> 1880.

Mr Weston Dear Sir

I called at the Hospital on Saturday and was surprised to hear of the sad termination of the accident to your son. I should have called to see you but thought that a visit from a stranger would not be acceptable at such a time. I wish to tender to you and your wife my deepest sympathy, can I be of any service to you,

Yours sympathizing  
Henry D. Allome,

Boston Oct. 18. 1880.

Mr Thompson Dear Sir

Yours rec<sup>d</sup> with 22 Stock which Mr Peck has checked up and find all right, he has also sent you a memo of the stones lots and not suitable for, in case the finest stones were selected from any of the lots of setons, so as to advance the price you can come to it, as we have sent the prices as given by the lot, I am sorry you did not make a sale of the larger Stone, it was cheap enough, but off color. We telegraphed for pair (46) 10<sup>3</sup>/<sub>4</sub> but as the party from whom we took them or memo wanted them if not sold, I hope you may find a customer for the 3 large stones. So you can have the glory of selling them there

Yours truly  
Henry D. Allome,



Boston Oct. 19<sup>th</sup> 1886.

Mr Ferrington Dear Sir

Your rec<sup>d</sup>, with page the  
Sea Savings and Stone from Raudel  
which I will show to my customers,  
who will probably be in tomorrow  
Rec<sup>d</sup>. B. C. & S. No. 3032<sup>7</sup> - and A  
5546. If you can make<sup>1</sup> for out  
of Michbans Stone do it, We have  
a stone to N. W. D. St. Louis 6<sup>th</sup>  
for<sup>1</sup> 1200 - perfect and nearly white,  
the same time longer

Yours  
W. A. Brown

Boston Oct. 19<sup>th</sup> 88

Mr Andersson Dear Sir

Your postal is rec<sup>d</sup>.  
In answer would say that we  
have no price list for Diamonds,  
they vary so much in quality,  
it would be impossible to give  
you much of an idea by writing,  
we can make for you a pair  
of any price or quality you may  
desire, and give you a good  
bargain, if you will give me  
your order

Yours very truly  
Henry Dillmore.

I had a customer in today to whom I spoke of the fancy Op of H. S. he said he would like to see it. He is a buyer of odd things and there is a possibility of my selling it. The Hyacinth which is surrounded with small dia. I am trying to get on to him I have forgotten what you finally said I might take it for, the other hyacinths I return to you, keeping 3 from the lot to show to customers here.

I also send a large off colored dia which I can had for 42.50 per Kg and have a few days to sell it, you might try for a Commission on it, ask 60 or 65 and take 50% per Kg, if you cannot move it within a few days return it.

I have written to Thompson for the three large stones again, as you will have another chance to try them in New York. Bass thought the pain he bought of you cheap, and thought he might buy the 5 1/2 pain 2700 I told him he could have them at 2600.

Yrs truly,  
H. C. S. Jones

Boston Oct 20/50

Mr. Yerrinton Dear Sir

Yours recd with page 342  
Mr. Holden I know he is a customer of mine I have sold him two or three times.

I don't know just what is wanted by Mr. Hayden, but if he can send me one of the bottom buttons I can have them more.

I should like to see Miss Kelly, I will try and find a customer for it. I would also like to see Schuman Kelly. Mr. Louis Engelmann in the same building with you writes me that he has five rubies & 5000 you might take a look at them and if there are any extra fine found 1 Kg and larger I would like to have them sent on Messrs. Herberts who is in the Bank, we telegraphed you to help Herbert pay the note, I am too busy to go to N.Y. this week.

I am truly  
Yours truly,  
H. C. S. Jones

P.S.

I want two or three of these very red brilliant garnets of large size

account of doing this outside work  
if it lays any longer the interest  
will eat up the profit, then we  
have them to pay for, and they ought  
to have been all done and partly  
sold by this time, to give funds to  
pay with, then Blair's Co will  
think it takes a long time to turn  
a pound,

Yours truly  
Henry D. Morse.

Boston Oct 22 50

Mr Yerrington Dear Sir  
I enclose C.A. 7449  
and enclose C.A. 7430, I send  
bill of div<sup>d</sup> 67<sup>1</sup>/<sub>2</sub> @ 1200 net cash.  
I am entirely out of 74 Stones  
I have bought a few lately  
and they have been sold or  
set up, I need some and if  
any of the dealers who come  
here have any good ones at a  
fair price I will buy some,  
Eidemann is here now, but he  
none, neither has he any helms  
or 44 stones, or any other which  
are fine, I bought a few fine  
Sapphires of him, and 2 4 grain  
div<sup>d</sup> to make into good stones,  
I send you the best div<sup>d</sup>,  
as I have not had a chance  
to commence it, you had better  
let D. Brin do it, Herbert will  
not know but we did it, we h.  
15 to 20 thousand dollars in rough as  
cut ready for the polishers been  
laying in the safe for months, on



Boston Oct. 22<sup>nd</sup> 1880.

New-York Dear Sir

Your recd. with 15 garments,  
 pearls from Beull, 2 1/2 pr dia & 6 milled  
 and a 2 1/2 pr from Beull which we  
 return as it was for a cheap pair  
 and his return cost too much for us to  
 cut to match. Recd. Ch. from Beull 735.  
 Recd. from Ward 26 1/2 pr. I recd. the  
 Spicy Spirit with ruby and two rings  
 which I will write to them about,  
 I hope you can send Miss's Ruby for  
 me to look at, and show me all  
 to Beull is. If you will the balance  
 of this note let help the notes are  
 due and oblig<sup>d</sup> 500. I legit. complain  
 in interest of you, don't. I know your  
 interest in making purchase is to  
 make a good profit for us, that  
 is fully appreciated, but I feel we  
 are not strong enough yet to buy  
 every thing that comes up which we  
 might like to have, I am inclined  
 to be cautious, as I want to be sure  
 of meeting my payments at maturity  
 and I arrange my purchases here  
 to come due at such times as we  
 think will be easy to meet them,  
 but when you put in some large

Boston Oct. 22<sup>nd</sup> 1880.

Miss & Hassell, Boston  
Dear Sir

I recd. the package all  
 right, the Bracelets being very  
 handsome and I think they will  
 please my customer. The Opal  
 is very odd, I hope to see my  
 customer for it tomorrow and  
 will try and tempt him, The pair  
 of Wpr is very good, do it 225 for  
 the stone or 225 per pair, as for  
 the Sapphires had I not just  
 7 very fine ones I would consider  
 them, the Ruby & dia? ring I  
 will show to a customer whom  
 I expect to call tomorrow, and  
 will then return these notes

Yours very truly  
Henry D. Morse.

Boston Oct. 23/50

W. Livingston Dear Sir

Yours recd with ack of 20th  
Returns, for which I send you of  
10/10. I have been unable  
to go to N.Y. on account of many  
appointments with cardinals and  
others which was in England. —  
I have had an unusual number  
of retail calls, and am kept  
quite busy showing books, it will  
be some months before I can go.  
I would have in the 10th the first  
of showing of any. Had a very  
rain last night and pleasant  
today.

Yours truly  
Henry D. Fowler

Additional purchases they may  
come at a time when it would  
cramp us, that is my greatest  
anxiety. We have just had some  
payments amounting to \$1000 for  
Hugh which has been laying in  
the safe for 6 mos on account  
of having so much work from  
outside parties, on that account  
it is against our interest to do  
it. — the book itself paid fairly.  
Send you 3/4th for Bull. by Smith  
which I forgot to send with let.  
Stem for Wickham Sp. to be made into  
a Specimen but the flaw still  
remains, and it is reduced to 2/4th,  
and would not be over 1/4 if the  
flaw was taken all out. I thought  
it better to have it so, also send  
you for Kidpatink, and R.P.S.  
don't which I thought I had left  
big enough, and as my customer has  
not made his appearance I suspect  
some other dealer has sold him,  
so I return it with my thanks.

Yours truly  
Henry D. Fowler

London 25<sup>th</sup> 23<sup>rd</sup> 1860.

Wm. G. & M. Wall  
Dear Sir

I make to you a bill  
of three Cent. Exch. at just one  
half what it paid for them  
before we will be able to sell  
them for me, it is not perfect  
but it will keep the only  
although not with, it does  
not quite please me, but  
I had it to have something  
to show, and hope it may  
sell it, and if I don't I  
just I can make some kind  
of an exchange with you for  
other goods on some basis.

Yours very truly  
Henry D. Wall



send some small diamonds  
have taken 276 from the 50 lb  
which are all I could just save,  
and returned him the balance.

I send a stone for you to show  
single Br. - it is one I have had  
a long time, it had a small  
flaw in it when we commenced  
on it, and the flaw increases  
as we go on, we have made it our  
business hoping to get the flaw out  
but it keeps ahead of us, it has  
now extended to the culet - and  
will spoil the look of the stone  
I leave it as it is, and to take  
it out it will be my fault,  
I thought but to have them see  
it as they might doubt a stone  
coming in this way, we have had  
it happen before on our own diamonds  
and it occurs in stone master's  
stones, in opinion they say they often  
fly into small pieces in the work,  
it is no fault of the polisher as  
it has been done by one of my  
most skillful workmen.

Your truly  
Henry D. Moore,

Boston Oct 25<sup>th</sup> 1785.

Mr Garrison Dear Sir

Yours rec<sup>d</sup> with great satisfaction  
- mentioning page 342, 4 & 5. I enclose  
I enclose ok of 1000 fr. I think  
will give balance in coin, that the  
Glovers they are my handiwork, no  
doubt a few cents to add at a  
good price, There I bought of  
Wells 1000 30 per lb. then I sent  
of 2000 each, you agreed to our  
taking hold of the anticipations of  
sawing some and one only to hunt  
for precious stones, I had no doubt  
but some would be found, but with  
our limited means we did not get  
all the part of a large sum of money  
on the chance of finding something  
we feel just the same now, and  
of course would be glad to get  
hold of anything that would pay for  
do not consider it prudent to give  
a large amount in it, we will  
take an interest with others as I  
desire to give it with interest  
the sooner, will talk with you  
about it when I see you again.  
As in cutting small diamonds I do  
not take it at the best, I can get it done  
in N. B. Charles, or sent to him

Postu C. 186. 20

C. H. Lawrence Dear Sir

if an honest person can be found  
 who is already on the ground there  
 and not in any expense, then  
 is so far as it is known that  
 that an excellent stone there  
 leads to will be looking for them  
 as all have no doubt anybody  
 can get there, it cannot be  
 impossible, the same may be  
 said of Dr. C. - by might get a  
 few in advance by sending a man  
 out there, and if it could be done  
 with a small outlay to look at  
 effort to doing it, I think the  
 stones are very beautiful, and a  
 few worth well as a good price,  
 I return them you want, the  
 pair you refer to I am both from  
 the Paris lot, as though they had  
 to go for a cheap pair, could  
 have sent them but did not think  
 it advisable to increase the price  
 so much, I should sell them only  
 if you get a chance, I have had  
 several large stones and imitation  
 shells sent - about 100 for \$10, or  
 4 for 1/2, any orders for such  
 I will send them in, I send you  
 a Sapphires this thing for Mrs. which  
 I put it return to them yesterday,  
 I have not seen my dear Cousin yet  
 I am Dear Sir  
 J. H. Lawrence

Yours truly  
 and Dr. C. I think it is  
 here and our Sapphires if not sent  
 only in of what is not sent  
 could get any results if done  
 as they do in Paris. L'Amour  
 has some fine Sapphires which he  
 let out on Paris, and in the  
 same way my Sapphires, I think  
 C. H. Clark has had a Sapphires  
 pair in - 18 - and spoke of  
 the Sapphires there, I have heard  
 of them for years, or said to get  
 them two years ago, but they  
 were all of that period here,  
 and not my valuable, but I have  
 no doubt there are some of the  
 best and better quality of green  
 may be not one, any handsome  
 color will sell, I don't see why  
 he cannot arrange with parties  
 there who are finding them, to  
 give them to us direct and we  
 will buy them or out of our  
 them on joint or - any way an  
 arrangement could be made by  
 sending some that it is  
 a new and thing, as I think

London 17th

Mr. Gwynne Dear Sir

How, and how, did you like  
 The gem stones I shew'd to a  
 merchant here the other day, and  
 he promises to buy some. I put  
 it on the paper, if they can beat  
 them the amount they ought to be  
 valued, as they are certainly very  
 brilliant and beautiful, I had  
 more of them than the amount.  
 When you get more out of count  
 let me to know here, about the  
 Indian project we will tell it  
 me with you when we come on  
 which will be soon, I think you  
 are to sayings, a half million  
 in a long run, some paper money  
 is to be sent, all Pray and I  
 have been trying to arrange together  
 to come on, but don't think we  
 can leave until after election,

Yours truly

Henry O. Moore  
 The first stone is being made for the  
 first time for you in London, but the  
 price at that is what they will bring, you  
 may see some more here the next day  
 if you are in London.



Boston Oct. 29<sup>th</sup> 1830.

Miss Taylor & Brother  
Dear Sirs

I sent your dia. on  
for Mr. Yerrington to show to  
you, there was a small flaw  
in it when we commenced on  
it, and that flaw increased  
as we polished, keeping ahead  
of the polishing, we have black-  
ed it out twice, the flaw incre-  
-asing as we go on and I am  
inclined to think it will contin-  
ue to go through the stone  
we have done our best with it  
and it is in the hands of one  
of our most skillfull workmen  
I think it is in the nature of  
the stone, we have had similar  
experiences with some of our own  
it occurs in those stones which  
have a brownish hue. Some have  
been known to accumulate into pi-  
-holes I try and make it clear  
finish it as it is"

Yours truly  
Henry Diller

Boston Oct. 28<sup>th</sup> 1830.

Mr. Yerrington Dear Sir

Yours with will page 147. You can  
keep the 6 $\frac{1}{2}$  until I can make it  
it is no 1500, I bought it cheap, but  
think it worth \$1200. your stone returns  
and yesterday ought to work readily.  
Some of them I bought are made,  
and are finer than any I ever bought  
in fact, I looked over the finest  
parcel of 3/4 stones of Hodges today  
and there was not one volume good  
enough to buy power for 15 $\frac{1}{2}$  ps, I  
would now ask for such one \$16 -  
then he showed me a lot of what he  
called extra fine 10 stones, and not one  
of it I buy. they are not fine and  
not made, shunts say 90<sup>lbs</sup> high for  
them, his price for lot 108 - if they  
get such prices we ought to be  
care at an advance. Our lot of helms  
to run all done are savings cost \$41  
for 100. some sets for 25 and some that  
shew up, I thought they cost less than  
they did, I made the estimate before the  
lot was finished and made it \$36, our  
profit will be small with it if we get all  
in act.

Yours truly  
Henry Diller

Boston Oct. 30<sup>th</sup> 1880.

Mr. Harrington Dear Sir

Yours recd. with dried & tongueless  
from Bauld, I am sorry the dried  
don't match better, don't think I  
can make them go, one wants go  
with the one I sent if it were not  
so white, the tongueless I do not  
know the value, the customer only  
sents one and that will be the  
best one, what ought it to be,

I recd some 3/4 from H.S. Co. and have  
selected all the good ones. pair  
charges to us is \$50. some are 75 some  
75 - are nearly 3/4 - I cannot  
see much profit at wholesale  
but thought they would help you  
and are perhaps you can get  
an average of \$55. I send you a  
I received 75 it ought to bring \$100  
if the same value, if not much  
more, it cost us nearly \$100.

How does Winchamper stand with  
his customers, is he liked, and is he  
considered a good square man, if you  
are not positive perhaps you can find out  
without letting any one know I asked,  
am glad you can buy

Yours truly  
Henry D. Fuller.

Boston Oct. 29<sup>th</sup> 1880

Mr. Harrington Dear Sir

Yours recd with dried pair  
from H.S. Co. I have  
written to Taylor today to know  
if I shall continue to try and  
get the flaw out of his stone  
which may go through and  
be a nothing. H.S. Bauld's  
writings don't suit my taste  
my bill, almost every one I  
have bought of them are now  
on hand, while I sell lots  
of them made here, could you  
make some further than later  
enough to square up with  
Collin's bill is correct. The Pink  
and fragillian topazes I have  
not sets, but have a customer  
who drives me to hats as to the  
fragillian until she came to her  
again, she may buy it, remind  
Boss of the Amethyst and Spanish  
topazes. We hope to get to N.Y.  
next week.

Yours very truly  
Henry D. Fuller.

Boston Oct 30<sup>th</sup> 1850  
Mr Thompson  
Dear Sir

Your pair with can  
amounting to 141<sup>75</sup> has a pair  
returned 10<sup>75</sup> which I will  
return. I have a pair in stock  
which are much alike of 10<sup>75</sup>  
for which we ask 15<sup>00</sup> - as if  
you should want such a pair  
I will send them to you.  
I hope you will succeed in  
selling them large amounts to  
your customers, as there is often  
in such a sale - and I would  
like to know you get it.

Business will be quiet here  
until after election, after which  
we look for a good <sup>fall</sup> which we  
buy it good.

Yours very truly  
Henry D. Morse.

Boston Oct 30<sup>th</sup> 1850.  
Mess<sup>rs</sup> Russell, Ludlow  
Dear Sir

Yours recd. with 12 dia.  
we have selected 6 and those are  
set up to the mark in cutting  
but we can use these, we return  
the balance with the Opal ball  
which I made a great effort to sell  
but failed, I should have returned  
it before but one customer lived  
out of town and I sent it to him  
and it was not returned until this  
morning.

Yours very truly  
Henry D. Morse.



594

Boston Nov: 1<sup>st</sup> 1850.

Mr Gorington Dear Sir

Your rec<sup>d</sup> with Cks from Collins  
of 1000 of 100, and E. D. Williams 747.30.

I have a customer for an Opal  
I bought three when I was last  
in N. Y. and left them with you,  
if not sold send them on and I  
will ~~pay~~ and sell one of them,  
I send you a pair 10 1/4 which  
belong to Boudle they have been out  
to Col<sup>o</sup>. his price is \$90 per lb.  
and as I don't want to put any  
more of this quality into stock, I  
thought possibly you might know  
some one who would pay a price  
on that price if not return them,  
I have a customer who wants a  
pair a little off color, that will  
cost one 70 per lb. say 3/4 to  
5/8 & well spined & brilliant. I think  
if they are well matched and handsome,  
I can sell them. Mr Pack sends  
about to make it.

R.S.  
Send a letter to your truly  
if saying about but, which Henry L. Parsons  
can write here to answer as I don't know the price in

Boston Nov: 2<sup>nd</sup> 50

Mr Gorington Dear Sir

Your rec<sup>d</sup> with Ck from Susan  
of 294 and pay<sup>d</sup> (200) Why did  
everybody charge so high for off  
color stones, we know they are very  
cheap, I suppose it is just the  
difference between buying and selling,  
I seldom have a call for any,  
I enclose H. G. B. bill for the off stones  
Mr H. says they charge for far too  
much, weigh them and see if we are  
right if so make them correct it,  
I did a 6 Kt flat stone without  
any instructions. How do all the  
topogers and amethyst but these, and  
those I return, also get by accounts  
with dia<sup>nt</sup>.

Yours truly  
Henry D. Howard.

Boston Nov. 3/80

Mr Isaac Dear Sir

You promised me you  
would pay me something every  
week on your account, which  
is now \$400, and you have  
not made a payment since  
July 30<sup>th</sup> and I have good  
reason to believe you are able  
to pay, and unless you come  
and do as you agreed I shall  
be obliged to take some other  
course

Yours truly

Henry D. Morse  
for Morse, Diamond Cutting Co

Boston Nov. 3. 1880.

Mr Carrington Dear Sir

Yours rec<sup>d</sup> I return today  
3 topazes & 2 diamonds for Skull, the  
others I have sold, also send  
a dia<sup>d</sup> specimen cut for Ota  
The turquoise I will keep in  
town and the customer did a  
case to pay over 300 for one.  
I may let him take one of the  
small ones. business has been  
quiet for a week. Now election  
is over I hope it will be better  
prices in London keep up high  
and fine goods are scarce, so  
they say

Yours truly

Henry D. Morse.

Boston Oct 24<sup>th</sup> 1850

Mr. Springton  
Dear Sir

I am glad you are  
going to try this. I hope you  
will make some good sales.

The price of these Catalogues  
seems to me exorbitant. so  
I can't see a wise buying. I  
have not had a call for them  
here since last fall, but I  
may have some before Christmas  
and in case I do prefer to trust  
to luck to get them, rather than  
have a stock on hand. The 6th  
div<sup>n</sup> is about the color which  
we have been buying for 25 to 300  
all out in good shape, this stone  
looks out. Come out over 3 1/2 4  
with cutting<sup>to</sup> 582 cost. allowing it  
to weigh 4. would be 145 for 100  
so if you see it is no use to buy it.  
if it is not what you want

Yours truly  
H. W. Fuller



Remittance for  
Messrs. Hawks & Indale  
Dear Sirs

We enclose herewith an  
ack for 1100<sup>rs</sup> for blank, & paid  
& pay accounts, which please  
to be and send receipt

Yours very truly  
Henry D. Moore,

Box - Nov<sup>r</sup> 1850.

Mr. Verringer Dear Sir

Your note, with W. B. Smith's  
of 200 on Nichols & Co., also says 200  
I don't care to send any silver for  
other parties until I get a clear  
note my own, we have a large  
lot of our own work to do first,  
Mr. Quinn will do it for them for  
a less price than I can offer him.  
The note cut for Witham? can't  
be kept? Shabby volume had been in  
the shop a long time and much  
worn & old, it is slow work.

What the chief pair 3/4's being  
I hope you will make a purchase  
of good type to Phil<sup>d</sup> and make  
some good work, it has been  
quite hard.

Yours truly  
Henry D. Moore,

Return to the store  
and what is left of Taylor's store, we  
make no charge as the principal  
was so much to them, although on  
bank of ours,

Boston Nov. 8. 1880

Mr Gerington Dear Sir

Yours rec. I am sorry  
you had such bad weather  
for your trip to Phil. I had  
hoped for some good sales items.

We are quite short of money  
just now, besides Hedges & Shultz  
we owe Knoll a large bill past  
due, we have been expecting to  
get more out of our trade but  
it is drier than we calculated,  
we must try and get notes from  
all who will give them, as we  
can get money on them, Johnston  
balance is due today, he promised  
all should be paid within the year,  
cannot you get a good large note  
out of Collins, or several small ones,  
we need them very much as our  
payments are large and sales small,  
some of the old stock at present  
prices ought to sell readily now at  
old prices,

Yours truly  
Hiram Pillsbury.

Boston Nov. 6. 1880

Mr Gerington Dear Sir

Recd. 6 of the one of  
which I hope to sell, It  
is the first call I have had  
for an opal for a year.  
Stony today, no trade  
I hope to get to N.Y. next  
week.

Yours truly  
Hiram Pillsbury.

Oct 11 1780

Boston Nov. 9 / 80

Mr. Gifford Dear Sir

Mr. Worthington

Dear Sir

Yours recd. with the full  
 contents of the 2000 lbs of  
 from Mr. [unclear] for the [unclear] [unclear]  
 of which we are very glad to get.  
 I doubt not but I can find some  
 just now, as there are several  
 orders hanging which I hope to get  
 an order here if I can in  
 a public sale to pay the [unclear], but  
 am not a good judge of their value,  
 and think they will be sold  
 and worth here to pay for them.  
 I suppose you have a good many  
 of the same kind on hand, the cost  
 of buying lots of any kind is, there  
 always will be some amount  
 of loss, and the profit will be  
 in them, the best will first.  
 As to price, we get news of further  
 advances in England, so prices  
 must very soon be in the  
 price must be higher, however  
 I believe in buying stock, and if  
 an easy to sell, we can make  
 any the stock by long, I must  
 have it more to give payment  
 to each the [unclear] [unclear], and we  
 also want a profit on the sale  
 of the [unclear] to go [unclear]  
 for [unclear] [unclear] [unclear]

Yours recd. with Cash and  
 Johnston's Ch<sup>o</sup> Cov. The stone from  
 Caldwell I cannot cut for here  
 at present, as we are employed on  
 our own work. if you can get it  
 for 200 it will pay to buy it. I  
 don't get a 1/2 on the stone out of  
 it; but the spots will be in it,  
 the material is fine, and we don't  
 want sell even with the spots in.  
 If they accepted your offer of 200 I  
 don't see how they can back out  
 and under the circumstances I could  
 not raise it. When [unclear] was last  
 here he had some castor powder as  
 60 cts per lb. if he has it now I  
 will take it all. Mr. Pacy thinks  
 of going to New York tonight, but  
 he can't go with him, Mr. Park  
 gets there an so many Customs  
 coming constantly that he cannot  
 get along alone, which makes it  
 uncertain about my leaving. You  
 talk matters over with Mr. Pacy  
 then if I cannot get away, we  
 can't slip on here for a day.  
 Yours truly  
 Henry D. Hall



Boston Nov. 11<sup>th</sup> 1780.

My dear Sir

By way of Trial, I have recd.  
and look'd over with care a list  
of your prices, as now as we are  
all in the different  
qualities, as there is always a  
great difference in the price of goods  
of the same general quality, as the  
production and cutting change the  
values,

Woolen	Woolen	Woolen	Woolen
100	100	100	100
75	75	75	75
50	50	50	50
25	25	25	25
10	10	10	10
5	5	5	5
2	2	2	2
1	1	1	1

There has been quite an increase in  
the price of wool, the best that I have  
the value is the present quantities  
shall I prefer to receive an order  
from you

Yours very truly  
John D. Thomas.  
No. 100 in Cornhill.

Boston Nov. 11<sup>th</sup> 1780.

Mr. Worthington Dear Sir

I have recd. Radcliffe and  
have today I bought the lot of  
Catskins of 3 skins, but did not  
buy the two, one of 10 & 11 as I  
did not consider them as desirable,  
he came to exchange any which  
are not all within a reasonable  
time for any other goods, I also  
bought two fine specimens of skins  
which I thought you might get  
a profit on, one of the cost 225  
the other 10 & 11 318.75 it seems  
a high price for one to pay but  
they are scarce, I will send the  
skins by Radcliffe tomorrow, I think  
I will retain two of these catskins  
for a short time to show how  
you can have them at any time,  
The finest ought to bring a large  
price in order to get out with a  
profit on the whole, I shall  
soon better make an price on each  
time as the price and keep them  
expensive but in a lot. I hope  
you will all all wishes sign me  
Yours truly  
John D. Thomas.

Boston Nov. 13<sup>th</sup> 1800

Mr J. D. Yerrington

Dear Sir

Agreeing with you, I have sent  
all the cat-eyes by Rudolph  
tonight, and think you had  
better by them all first in  
New York, and then if you are  
not able to sell all, I will  
take one or two in case they  
should be inquired for here,  
I seldom have a call for them,  
we will send ok for Wickham  
in a few days, not much doing  
since election - prices seem very  
high on all the stones shown  
here, I took a pair of fine stones  
of Rudolph of 5 lbs at 195 for the  
cut and repair stones at that,  
I should not have paid such a  
price had it not been that I  
had some of that size, then he  
took a 3 lb stone of me at 175  
he lb, which was equally fine. -  
but I got it cheap and made a  
profit on it

In Trust  
Wm. H. Mason.

Boston Nov. 12<sup>th</sup> 1800

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with ok sent  
from N. S. Thallup, and we plan  
your ok 500 for Wedges & ok 1000  
for Lens, The cat-eyes I propose to  
send by Rudolph tonight if he goes  
I thought best to send all, and  
let you fix the prices on each  
one, and then let me have say  
two to show to any one who  
may happen to be after one here,  
I am too busy to do the stone for  
Kandel at present, my own work  
is urgent. I saw Mr. Peay this  
morning for a few minutes, he  
said you could try Collins for  
his notes to balance as so we  
could use them as collateral,  
it would help us very much.  
I hope you will not lose an  
opportunity to sell from our  
stock, as we must reduce it  
largely in the next 60 days.

Yours truly  
Wm. H. Mason.

Boston Nov 16<sup>th</sup> 1880.

Mr. Worthington Dear Sir

I am well with Mr. Merrick's  
No 503<sup>7</sup> you are a dealer - I don't  
think you can get a profit on the  
last two cuts you at 30 & 60 which  
has his price, I am sorry Mr. M.  
was not pleased with his stone,  
it would not be made for heaving  
and have it as fine, the only way  
to have it heaving would have been  
to have left it large and then  
it would have been unsatisfactory  
in brilliancy, it must be made  
of a certain weight to be fine, I  
suppose in Herbert's case as we could  
afford, if not we will send Chick.

I ordered a small garnet which  
I want matched with two others in  
color and brilliancy, it is for a three  
stone ring, if the center has a triple  
facet it would do, send them soon  
if you can get them, the color is  
important, and I know personal,

Yours truly

W.C.

J. C. Worthington, Jr.

I have a few 14 stone which are very  
good, can you

Boston Nov 13/80

Mr. Worthington

Dear Sir

Your note with page 503  
253 and last statement also the  
bill from Herbert which I have  
sent you in his name, will send your  
hope tomorrow. If you can  
get goods from Day and sell  
them before buying it will do,  
but I don't like to see any  
stone you may think of buying  
before you decide, as I might  
supply them from about here  
which would do more good, as  
I am anxious to sell our own  
stock first, I shall buy nothing  
more except to match stones we  
have and 14 stone stones which we  
must have, the 14 stone should  
be a lady of holes be asked for by  
the 14, and may have about in  
them and some fine ones, for about  
'83 which is cheap in comparison  
with the price, but it is a paper  
one that they might think you.

Yours truly  
J. C. Worthington, Jr.



Boston Nov 18 1830

Mr Carrington

Yours recd with joy & I  
hope I shall see the only  
alliv's, as if fine hair or fine  
rich Customers I show it to.

Hope you will be able to get  
notes from Collier tomorrow as  
Tuesday night is ~~our~~ discount day  
and we want to know some  
money of the Bank on that day.

Business is quiet here, but  
there has been several importers  
here this week and say they all  
did well, Bass gets 15 over to  
the diffent dealers, and if the  
others did well then must  
have been a lot of dis. sold  
here - hope you will be  
able to come on for a day or  
two.

Yours truly  
Henry D. Howe.

Boston Nov 18 1830

Mr Carrington Dear Sir

Yours recd with joy. As I  
1377 sales, I was interrupted by getting  
that I did not get time to write  
I must call for the new 1/2 - and will  
send 200. a c. soon, I change for three  
game's 200 each instead, some of the former  
and two common ones 1 c. 1/2, I hope  
you will sell day's lot to show, but  
it might not be to have him select  
at 100 or 105 and keep the balance  
over, as in opinion (as lots  
20) 35 per cent advance for selection of  
a few atoms is no near as good as the  
selling of a lot a small paper,  
Magnum was he yesterday with  
a fine lot of 70's, but he won't  
let me select more than 20 per cent,  
and he is right, although I don't  
select when I get a chance at  
10 per cent which I know does not  
pay the dealer one cent of profit  
by leaving him with a lot of  
unsaleable stock.

Yours truly  
Henry D. Howe.

Cos. No. 22<sup>nd</sup> 80

Boston Nov. 20<sup>th</sup> 1860

Mr. Thompson Dear Sir

Your rec<sup>d</sup> with an account  
 showing a balance \$47.19 in our  
 favor. As accounts from our books  
 cannot determine the amt due us,  
 we can only give you the amount  
 of stock which you ought to have on  
 hand, your sales will determine  
 after deducting the amt paid us,  
 in case you have sold parts of  
 lots, weigh the balance, and then  
 we know much of it we have rec<sup>d</sup>.  
 Say for, whatever the balance is,  
 the amt due us, I hope you may  
 make a sale to your Virginia City  
 mine, but if not sold by the time  
 you get this letter, better return them,  
 you also have an option fine pair  
 12 1/2 % 1/2 No. 2800, if you think them  
 too fine for your market send them  
 also, as they can find sale here and  
 at a larger price, than our much  
 higher, which makes your stock below  
 the market value, which ought to  
 insure large sales.

Yours very truly  
 Wm. H. Sullivan

Mr. Thompson Dear Sir

Your rec<sup>d</sup>, with 3 notes from  
 Collins amounting to \$80, and a  
 receipts bill for Watch and Herald's  
 list for date's receipt, when there  
 are lines or scratches on die?  
 it is careless on the part of  
 the workman, as they always  
 polish with a very surface, and  
 to make them smooth they run  
 them a little backward & forward  
 until the scratches are gone.  
 We bought of Hallowell & Boardman  
 1 lb. 1/2 quantity to help you out,  
 in our order \$5.41, do if you  
 have gone beyond what they owe  
 I want to try and return a part,  
 remaining hard to say.

Yours truly  
 Henry L. Brown

Boston Nov. 22/80

Mr. Clark Dear Sir

Your note w<sup>ch</sup> telegraphed  
you that we write take 2 or  
3 each for Ruby, the setting  
and dia; we cannot sell  
at the 50. as they cost us  
50. and we can use them  
for another stone. If you find  
they did not accept my offer  
for the 123 stones as I have a  
plenty for the present.

Yours very truly  
Henry D. Morse.

Boston Nov. 22<sup>nd</sup> /80

Mr. Herrington Dear Sir

Your note Bass told me  
Bemis wanted such a pair,  
but he has not the courage to buy  
such a pair unless they are fairly  
sold, I shall not recognize  
them if I happen to see them.

I have found out from Rudolph  
who bought that ruby which he  
had from Thomas Ompston,  
the reason of my asking is, that  
my customer here wrote to me to  
say that he had found a ruby  
and bought it, and I thought it  
might be that ruby and set by Bemis.

The large pair will be here  
the first week in Dec<sup>r</sup>. also  
the large single stone. I hope you  
will sell it this fall, as dia<sup>s</sup>  
have advanced so much we ought  
to get a good price and a sure  
sale.

Yours truly  
Henry D. Morse.



Boston Nov 23<sup>rd</sup> / 50

Mr. Carrington Dear Sir

I regret, Mr. Carrington, I have  
nothing special for today,  
having a few retail sales and  
quite a number looking around  
to see what they can find  
for Christmas, I have several  
large stones which cost about  
100 per lb, which I want to  
match so as to be able to get  
rid of them before Christmas.

Yours truly,  
Henry D. Morse,

Boston Nov 23<sup>rd</sup> / 50

Mr. Carrington Dear Sir

Yours of the 18<sup>th</sup> is recd and  
in answer say I can furnish  
you a pair of fine white and  
hell matched stones of 1 Ks ea  
all set in fine gold Earrings  
for \$250 or more, extra fine \$300,  
a pair of similar description  
of 3/4 Ks each \$175, extra fine \$200.  
There will be a perceptible dif-  
ference between the two sizes  
I shall be happy to receive  
your order for a pair.

Yours very truly  
Henry D. Morse,

Boston Nov. 24. 1880.

My dear Mr. Sewall

Your note with cards of  
1-190. and pass 2733A.

I return a note of our Cats Eye to  
\$100. & 48 for Co. which is about  
\$2. per doz of that was that fine  
dark color, sound, Rudolph said  
it was the finest of the lot, and  
he had it out at the public.

I don't think you can get for  
the smaller light ones over \$1  
per doz, and unless you get  
a low price for the largest  
one, as shall be excluded on  
our list. I have a retail customer  
in the who would like to see the  
lot, and I think it would have a  
chance to sell him one or two,  
but I want you to put the whole  
lot on back, as the retail profit  
is late for myself. He first thought  
of calling on you in New York, and  
I told him I would give him a  
letter to you, in such cases you  
must add my retail profit of

20 per cent to the whole price,  
as I never let retail customers  
have goods at wholesale prices,  
If you give them on together  
I will show them to about three  
of my customers in the course of  
a few days and then return them  
to you, perhaps retain one hour.  
I will try to arrange to send  
it all a C. today, if possible, if  
not, it can in a day or two.  
Our payments have been large  
and receipts small, I want  
a pair of E. King cases like drawing  
next to the largest size, I don't know  
who makes this pattern, Day, Black  
or Mayhew Leonard, or Hamilton. I think

Ed. J. P.

Yours truly  
Henry D. Morse.

Boston Nov. 26<sup>th</sup> 1880.

Messrs. Young & Smith  
Dear Sirs

Enclosed please find  
a for \$55 you being the  
balance of an order deducting  
our bill. Please receipt  
bill and return by mail  
this day.

Yours very truly

Wm. D. Morse

for Morse, Rice & Cutting Co

Boston Nov. 26/80

Mr. Clark  
Dear Sir

Yours recd with B. & S.  
Check for only 1 enclosed  
amount \$500 Commission 25  
which I hope is satisfactory

Yours very truly

Wm. D. Morse.



Boston Nov. 26<sup>th</sup> 80

Boston Nov. 26<sup>th</sup> 1880

Mess<sup>rs</sup> J. M. Smith

Mr. Carrington Dear Sir

Dear Sir

Please find enclosed two checks to your order amounting to \$1462.00 for Bill of Goods bought August 10<sup>th</sup> 1880 for which please send receipt

Your rec<sup>d</sup> with pay 361, 1/2, and 2, 3 & letter to you. We have sent him our check today. The Gamble you sent are of the same color as most of those I had on hand, it was that peculiar shade they wanted, so there I know will not answer. I also rec<sup>d</sup> the ring from black and sent him a ck of 5, 00 com<sup>d</sup> for selling the ruby he said his com<sup>d</sup> was 1/2 pr ct on business in N. Y. but I thought it too small on a small sale, so I sent 2/3, you have a pair 8 3/4 46 Red (535) which I should like unless you have a customer, I have just sold the only large pair I had of off color, you also have pair (569) 3 3/4 off color which I think I can sell, I sold pair on Wednesday 7 1/2 white - trade is improving  
Yours truly  
Henry D. Allston

Yours oblige

Yours very truly

Henry D. Allston

Philadelphia 17th

Philadelphia 17th

Mr. Cunningham Dear Sir,

Mr. Cunningham Dear Sir

Yours recd. with thank & I recd  
 the 24th with the rest says the one  
 of the pair which you say might be the  
 about 1/2 in the other is right  
 I shall care to try my large pair,  
 I recd. my estimate of the 10. & 1/2  
 as the pair (if you can get it) will  
 you about 10 pair, but it will be  
 I have said before) the price seems to  
 be fabulous, I should think to see  
 your usual customers buy, but though  
 the price is small this delay, I  
 will send them to the other two  
 at all as the 10 pair would be  
 the one and all to such price,  
 I shall see in the way and I shall  
 then to him, and he may give them,  
 and I am, I hope, I shall make a good  
 one, however I bought them for  
 and will send them back in a few  
 days. I don't advise selling them  
 you are a customer, but by and by  
 you will have a loss if possible

Yours recd. with both eyes  
 by express, also the ones from the  
 M. L. C. which are one size too  
 small, please send in sending  
 the next larger size, I give till  
 you in making good cash value  
 but in compensation with the rest  
 of the lot (I don't see that you get  
 the cost on that alone, I am  
 not giving you my judgment, as  
 I fully believe that you will be  
 able to sell some of them before  
 you get through all less than the  
 amount on the lot price, however  
 I think you will try for a profit on  
 the lot, and hope you will get it.  
 If you will send any of that to report  
 what I can alter and make better  
 or send them along.

Yours truly  
Henry Williams

Yours truly  
Henry Williams

Received of Mr. [unclear]  
 the sum of [unclear]  
 in full of [unclear] for all [unclear]  
 due on [unclear] for [unclear]

Paris 9/1/77

Baltimore 30<sup>th</sup> 1880

Dear General

Your note of the 27<sup>th</sup> has  
 been received & I am  
 sorry to hear that you  
 believe, as the report says,  
 that you are to be  
 sent to the West with  
 your wife to come in for them  
 as that is all we can do for  
 you at present. I am  
 sure that you will be  
 able to do so. I had  
 written you a few lines  
 but I have not time to  
 do so now. I shall take  
 care to get them to you  
 as soon as possible.

Yours truly  
 Henry J. Brown

My dear General

I am very sorry to hear  
 that you are to be sent  
 to the West. I am  
 sure that you will be  
 able to do so. I had  
 written you a few lines  
 but I have not time to  
 do so now. I shall take  
 care to get them to you  
 as soon as possible.

Yours truly  
 Henry J. Brown



Worcester Dec 21/80.

W. Huntington Dear Sir

There just with dimensions for  
all things, it is a very large volume  
for a only and also volume seems  
so large, the color is not quite  
dark enough to suit me, I will  
return it to me or ten ten and  
try and make a set of minutes,  
the customer who I have had  
to be a blame for a year has been  
satisfied, that all things the best  
possible is, but I don't think there  
is any to be made out of what was  
I don't suppose he wants buy for  
to make, perhaps, you can tell them  
I have from the 1/2 and I can see  
in all or less volume if you can  
be made to sell them, perhaps the  
customer then may want to buy more  
to them to match up with some  
my best,

Yours truly  
Henry D. Moore

Boston Dec 2/80

W. Huntington Dear Sir

Yours recd with Cash cc  
and paper 363 & 364. I did not  
give Keene, Co any first class  
cases, — I had no more than  
10 to the 1st, and I have no more  
as yet. I shall never buy, or  
let any man expect to fill an  
order, my time is worth too much  
to bother with these, I have  
picked up a few stones here by  
selecting from lots, and got them  
cheap. Recd your telegram, shall  
be glad to see the Ruby.

Don't think I have never  
chanced on the Cat-Eye here,  
I saw Collins but pain for Keene  
hope it will be so, don't let him  
get his ac too large again, try  
and get him to pay as he goes  
along.

Yours truly  
Henry D. Moore  
P.S.  
a. Radcliffe if he keeps the large stone  
and a B. Radcliffe if he do for to Boston

Boston Dec 6<sup>th</sup> 1850.

Mr Worthington Dear Sir

Your rec<sup>d</sup>. with papers  
3583 3571 Your arrangement to cut  
and sell the Sapphire for half  
profit is much better than  
bidding out a large sum on a  
venture, the two pea shapes you  
bought of Withham I hope you  
will sell to Buran, as such  
shapes are not very valuable  
here, the yellow one seems  
high, but perhaps the other is  
cheap enough to make up the  
difference, I intended sending  
you the Cat's Eye tonight, but  
will not have time to get them  
to

Yours truly  
Henry Dillmore,

Boston Dec 4 1850

Mr Worthington Dear Sir

Your rec<sup>d</sup>. are glad you  
made the sale to Meane, I will  
attend to the mounting when it  
comes Hope to receive the large  
stone next week. Martin of  
Fiddley has here and wants some  
sharp points from 3 to 6 lbs take  
in some of the Lewis and other  
diamonds and try and sell him  
some if you can, I returned  
the large stone with spot, as  
to make it a perfect stone the  
best would be too great to make  
it pay, the color is very good  
but not perfect, hope you  
will work off a lot of goods  
this month, I gave today the  
Star Sapphire today —

Yours truly  
Henry Dillmore,

Boston, Dec 18<sup>th</sup> 1786

Mr. Worthington Dear Sir

Your order I cannot  
furnish for at stores at 60  
cents I am buying every day  
and paying 62, 25 to 64, and  
cannot buy finer ones for any  
less, and not all perfect at  
that, and other sizes in the  
same ratio, in lots they are  
much cheaper, but if I should  
buy a lot, one tenth would be  
finer and sell at more, if they  
could be sold for 10 p<sup>ts</sup> or advance  
on lot price, when they are worth  
30 to 25 per cent more, then the  
other 7/8 would remain on hand  
or be sold at a loss, that is my  
experience on lots, the pick is  
the cheapest at 25 p<sup>ts</sup> or more,  
I am working on two lots of 3/4  
and 1/2 & 3/4, they will not be  
done for some time, and I don't  
like to break into them, and if  
I did, could not sell for the

Boston Dec 18<sup>th</sup> 1786

Mr. Worthington Dear Sir

I don't see how you  
can buy here it is on sale,  
there has been several days more  
here today, with large orders,  
but had some fine goods, then  
does not seem to be much of  
a quantity of dirt by what I  
see here, and all seem anxious  
to sell, I have returned the order  
you by order tonight, he bid  
them here today, and says he  
thinks they will bear larger price  
than it put on them, I should  
like the large order, and he seems  
to have about it, and will it  
bring a 60 percent profit, and  
he thought it could be bought  
for 20 or a little more dirt  
and think an offer of 2000 would  
bring it, I have not got as my  
customer yet, I have written to him  
but he has not called yet -  
I will write you the same thing  
show here for you to be and  
let it sell. Yours truly,  
Cory, & Co.



prices your customers would  
like to buy for, as I will pay  
them myself, they will find  
as the dealers get educated  
they will have to pay for  
picking all it is worth,

I sent by Townsend  
all our large stones which  
I had on hand, hope you  
can sell some to other  
dealers to match some of  
these, I had rather sell the  
bag. I put the cost and  
the selling price on the paper

Yr truly

Henry D. Moore

I have not seen a finer pair  
shown here, and can not ex-  
pect as 300 per lb.

The buyer I have not seen any  
customer but it will be as  
soon as it is sold, I think he  
will be away otherwise he  
will have been in, I should  
not dare to pay such a large  
price for that steam to put  
it into stock, as such steam  
on steam, my opinion is that  
2500, is about a fair value  
and if I can't get it for say  
2000 I think it will be, it  
but am not prepared to offer  
3000, the color is not dark enough  
for that price, I hope the C. & G.  
will go before Christmas, have  
not seen the large steam from  
Cal: yet.

Yours truly  
Henry L. Lott,

Wilton Dec 9<sup>th</sup> 1850.

Mr Gerrington Dear Sir  
Yours note with ok from  
Collins Mt and ac sales, I  
don't know why they sent me that  
ticket, from the deposit Co, I have  
no interest there, I do hope you  
will be able to sell a lot of  
goods this month, there has  
been several dealers here, and  
their stocks of 1/2 3/4 & 1/2 steams are  
very poor and prices high, they  
are charging 60 per hundred which  
I say are not worth 45 in a  
fair comparison with those sent  
you, If 1/2 to be for let and not  
one fine steam in the paper, and  
white pairs of 5 to 8 lb 200 to 300  
per lb. I sold my last large pair  
of 6 lb, very fine, at retail, I wish  
I had another such a pair, it  
cost me less than 200 per lb.  
If you find you can't sell the  
5/8 better let me have it as I  
may have a chance at retail

Boston Dec 10<sup>th</sup> 50

Mr. Livingston Dear Sir

Yours recd. with pain. 369  
You call for an extra 6 Ks pr,  
I have just got the only one  
I had and have asked Toby  
to see if Eisenmann had another  
as I want one for my retail  
trade, extra fine Stones I can  
sell for good prices; I have a  
pair of Stones 1 K & 2 Specimens  
they cost me about \$300 the pr  
but they are stunners, one I  
have got to sharpen the gristle  
a little, then they will be all  
right. do you think you can  
get \$400 for such, I never had  
better; Toby sold me Nov. 5<sup>th</sup>  
2/3 we will return the balance,

Yours truly  
Henry Johnson,

Boston Dec 9/50

Mr. Koushimer  
Dear Sir

I send herewith enclosed  
a note for bill of Dec 8  
for 7 galls. Mail, please  
accept and return

And oblige  
Yours very truly  
Henry Johnson



Boston Dec 11/50

Mr. Amington Dear Sir

Your rec<sup>d</sup>. with page 370  
and small dia's & Cop<sup>d</sup>, I hope  
Collins will see <sup>the</sup> pair they  
can't be had in N.H. - I wish  
I could keep the only until I see  
my customer, I think he may  
be home Monday but not certain,  
the owner will do better if I can  
sell without buying. You did a  
splendid thing in the American  
Sapphires, I am satisfied with  
half a profit without any outlay  
We send you tonight a fine grand  
pair 6 Kts which it got of Birmingham  
had to pay him 236 per Kt hope  
the customer you had will pay  
\$260 which will give 10 per cent. -  
also sent dia. R. B. 13 Billings, one  
for Taylor, bal of Star Sapphires lot  
of yellow dia's from Van Buren,  
and dia. to match with two others,  
2 au B. 5 dia's cost 30 & 35 a pair were  
bought a month ago.

Yours truly  
Henry D. Morse

Boston Dec. 11<sup>th</sup> 50

Miss<sup>rs</sup> McCoy, Litchfield  
Dear Sir

Rec<sup>d</sup> of 4 Sapphires  
this morning, The pair  
7<sup>60</sup> we will keep at 6.00  
I understood the price 170  
instead of 175 as mentioned  
in your letter.

Yours very truly  
Henry D. Morse.

Boston Dec. 15<sup>th</sup> 1880  
Messrs. Hessel & Luden  
Dear Sirs

Enclosed you will find  
our ck to balance of our ac  
(according to statement) to  
Nov. 1<sup>st</sup>. The settings  
of the pair which we have  
just let us shall return,

Yours very truly  
Henry D. Morse

Boston Dec. 18<sup>th</sup> 1880.

Mr. Verington Dear Sir  
Yours recd. with ck 127<sup>00</sup> and  
Pay 378 3/2. and two does from  
Leroy. I wrote paper to buy the  
one which has the imperfections  
under the girdle, which is the  
lightest of the two and is the one  
which belongs to Leroy. I had  
asked him the lowest price for it,  
it matches one I have and  
is a better pair with mine,  
we are fixing the girdle of one of  
that fine pair, will send them on  
when done, I would like to see  
some of the finest of the Cotton  
Stones, Retail trade is good with  
me,

Yours truly  
Henry D. Morse.

P.S. Debar out Hessel & Luden's check  
for balance due them up to Nov. 1<sup>st</sup>, according  
to their statement. It includes quite a number  
of purchasers for your office, which you  
can adjust on your books.

Boston Dec 14<sup>th</sup> 1880

Mr. Worthington Dear Sir

Your rec<sup>d</sup>. with cash acc,  
as for the large Ruby, I don't  
think I can't pay out \$2000  
I will pay that, but if I  
can keep it a few days longer  
until I can see a man  
who I think may buy it,  
and in case I can sell it  
in that way I will be willing  
to pay a much larger price  
for it, but to buy it for stock  
and carry the interest along  
I must buy such a stone cheap  
or else I prefer to take my  
chance of finding such a stone  
when a customer turns up.

Yours truly,  
Henry D. Morse,

Boston Dec. 14<sup>th</sup> 1880.

Miss<sup>es</sup> Messrs. Ludake  
Dear Sir

I have a customer who  
wants to see a beautiful Gold  
Spendlet with dia<sup>d</sup> & Sapphires  
to cost<sup>ing</sup> about 225 to 250, if  
you have such on hand please  
send me two or three on success  
and I will try and make a  
sale

I remain very truly  
Henry D. Morse

P.S.

I will return at once  
if not taken - Your protest  
no? Last pm came all right,  
write like to see Ruby -



Mr. ...  
Boston Dec 15<sup>th</sup> 1791

Boston Dec 15<sup>th</sup> 1791

Mr. ...  
Dear Sir

Mr. ...  
Dear Sir

Your ... with ...  
We send you the three large  
diamonds ... and hope you  
you can afford a sale ...  
week, I should sell the pair  
at 5000 rather than not sell  
but should start with a little  
higher price, the single stone  
we want to sell for all we  
can get, you can ask 14,000  
and sell for four if necessary,  
we are anxious to make a hole  
in the stock this month, so  
all you can to sell in ...  
and if you keep the price, as  
we are cutting in a new lot of  
diamonds which will be out before  
long. The Harry Stone I have  
no much faith in selling, but  
will try for a few days. I have  
a large Brazilian Topaz and a few  
other stones to give you ...

You ... with the 9,000  
and 100, and Harry Stone, I  
don't see any I don't care  
to invest in, but if I can  
sell any I will. Such stock  
is awfully slow and does not  
pay to keep, let others carry  
them and we will get them  
when they are called for, but  
don't buy any, the pair of  
diamonds in settings I don't think  
an any great bargain, but  
five pair, they cannot be had

Yours truly  
Henry J. Moore

Boston Dec. 17<sup>th</sup> 1866.

Mr. Ferrington Dear Sir

Your note with Stan's Ct  
for 140, I returned the fancy stones  
also the large Brazil topaz, as  
your chance of selling them is  
far better than mine is here,  
I showed them but no one was  
opposite enough to pay the price.  
I also return the large ruby in  
a card from Walter Adams & Co  
the Diamond who is president  
of the Adams Exp. Co. (the old gen  
not the young one) Adams says he  
thinks he might buy the Ruby.  
Show it to him at 1800, then  
if you sell it, buy as cheap as  
you can, I cannot afford to  
carry a stone so expensive,  
they don't sell very often, and  
one at 2000 I might regret  
buying it, it is much easier to  
than to sell, and I don't believe  
in carrying a stock of fancy stones  
with a few exceptions.

Yours truly,  
Henry Bullen

Boston Dec. 17/66

Miss<sup>es</sup> Hessel & Ludake  
Dear Sirs

I was obliged to  
return the bracelet, it  
being too expensive for  
the Lady, could have  
sold one if I could have  
got the right thing.

Yours very truly  
Henry Bullen.

Send dia & Ruby only,

Boston Dec. 18<sup>th</sup> 1850

Mr. Amington Dear Sir

Your note with regard to  
the children of whom you speak  
is a son of my brother's wife,  
who was a widow with two  
children, when he married her.

We have had no time to send you  
in our cutting on a lot now  
and have to break into them  
until they are all done,  
they are fine, and not higher  
than some of the ones we have found  
to be, fine at 100, you see —  
I may decide to break into the  
lot if I do I will send you some,  
I enclose a few for Mr. G. of  
May 24<sup>th</sup> —

Yours truly  
Henry D. Morse

Boston Dec. 18<sup>th</sup> 50

Mr. Thompson Dear Sir

The Large Town came  
safely to hand yesterday and  
we sent them to New York.

The 2000 pair I hope you  
may sell, but the prices  
having advanced so much here  
that we think we could get  
a larger price now, however  
we shall be glad to hear you  
have sold them, all your  
stock at the prices given you  
is below the market, so you  
ought to be able to make  
a good hole in the stock  
this month, business here has  
been good with me,

Yours very truly  
Henry D. Morse



Boston Dec<sup>r</sup> 22/80

Mr Livingston Dear Sir

Yours rec<sup>d</sup> with than<sup>k</sup>s.  
590---532-537---also the Ruby  
which I have shown to my  
and my customer says he will  
consider it and see me tomorrow  
as for the Alexandrites I do  
not consider them good work  
to carry, one or two may sell  
at a profit, to some one who  
buys them for the curiosity, but  
they never will be a saleable  
stone, and if we should get one  
one left in hand which would  
not sell it would wipe out all  
the profit you would ever make  
on them, it is much safer  
to let Wickham carry them, and  
he will let you take them in  
sums whenever you have a  
customer and can sell them for  
a commission, the sale of one or two  
does not convince me they are  
sure sales, why don't Cullen get  
up a copper wheel to stamp toppian

Yours truly Henry D. Howe.

Boston Dec<sup>r</sup> 24/80

Mr Livingston Dear Sir

Your rec<sup>d</sup>, I did send  
the card to Deussen, and  
if you will find the card  
I think you will find it  
inside. I put it in before I  
sent the letter in, I don't  
think it would have made a  
difference about keeping the  
only one another day. I have  
a customer who wants to see  
that green Staphan, Red,  
Cullen Ch 1500 Wards do 300 an  
page 377 & 378. -- Hope your  
labor will be rewarded with  
some large sales -- I am  
very busy in the retail line

Yours truly  
Henry D. Howe.

Boston Dec. 28<sup>th</sup> 1850.

Mr. Worthington Dear Sir  
Your note with \$74.45 for  
and Ch. 250 S. S. T. ins. with papers  
381, 382 - Your letter of the 20<sup>th</sup>  
did not arrive until today,  
it was miscarried to Baltimore  
see recd. Sentin. Ch. of 200 in its  
Collins notes are dated Nov. 19<sup>th</sup>  
1. 2 & 3 mos. - Have been  
very busy every day until today  
the stores are crowded but I  
think they have got through the  
buying of dia. and are attending  
to small things.

Yours truly  
Henry D. Morse.

P.S.  
Collins notes turn all discounts and will be  
sent on for collection about Dec.

Boston Dec. 28<sup>th</sup> 1850.

Miss<sup>es</sup> Kessels, Ludake  
Dear Sir

I recd. the pendant for  
the only Burch, and I must  
say it was the poorest job  
I have had done in ten years,  
I was so ashamed of it that  
I quite not send it home to  
my customer, and wrote a letter  
of apology instead, in the  
first place the ornament  
was sunken, instead of being  
raised like the brooch, then the  
rosses were of poor quality, and the  
setting of them the worst I ever  
saw, then the pendant was  
being the opposite of my order  
and the chain holding it of  
too soft and cheap quality.  
it was a great disappointment,  
as I expected an extra fine piece  
Yours truly  
Henry D. Morse

Boston Dec 24/50

Mr Worthington Dear Sir

Yours recd with Great  
Satisfaction and Ch<sup>o</sup> of No.  
nothing else of importance  
I am looking out the Key  
with my Customer, he has  
promised to come in about  
it today, I think he likes  
the Shoe but talks about  
Pigeons being the color  
he wants

Yours truly

Henry P. Allen.

Dear Sir  
Your recd. with Ch<sup>o</sup> of 27<sup>th</sup> Jan  
with page 303, 317. — I  
Have had a call that 27<sup>th</sup>  
point he sent has had in  
early, I may not sell it  
although has a chance to  
do so, if not, at I will  
return it and give him a  
chance to buy them.

About cutting Pigeons I  
will take a opportunity to do it  
in dia. cutters don't understand  
it, but not say to a good man,  
don't believe I shall get the  
key as the man did not  
come in as he agreed or find  
in the chance looks strong.

After Jan 1, you had from  
by and get on here for a day  
or two, as it is doubtful if  
I can get any —

Yours truly  
Henry P. Allen.



Boston Dec<sup>r</sup> 28<sup>th</sup> 1860

Miss<sup>es</sup> W. Cressley, Andover  
Dear Sir

I have sent by express today the Book with the pendant, and a pencil sketch, showing how the glass is to be in the back, if the stone was not quite so thick it would give room for the glass, by having the hole come a little below the bottom of the stone, I want the Spring of forget-me-not to cover the stone as much as is possible, and raised, and filled with roses set as well as they are in the book so it will be a good match - and the chain connecting with the book to be handsome & of good style  
Henry D. Abner

Allen 100 8/50

Mrs Corbett

I have viewed the two pairs by today's Express one weighing 9 1/16 fine, I suspect but rather think this is the smallest pair in appearance and the price 2000 not in any way you may wish, the other pair weigh 5 7/16 are much larger in surface, and "wonderfully fine - perfect price 3200 - as you will see the weight is no criterion of value, as if that the pair at 3200 <sup>although much lighter</sup> are fully as cheap and I believe the finest pair to be found anywhere. The price of 3/4 stones will range from \$65 to \$80 each, and 1 1/2 from \$100 to \$135 each, sending one of these pairs with your approval I mean

Boston Dec. 23/60

Mr. Worthington. Dear Sir  
Yours was with postal  
order yesterday, and also today  
of H. H. Saxton 150 Yarns Spence  
No. 4. If I could find a good  
copyist, and you thought we  
could keep him busy it might  
pay to put him into my shop,  
and then get up a proper wheel  
to do the work, but it requires  
a skillful workman, we will  
post. If taking stock until Feb.  
it will accommodate better,  
I would not care for any but  
unless they were fine, I can  
get a plenty of medium now.  
I send you the only pair I  
now possess with the cost, for  
you to use your judgement, get  
10 to 15 per cent if you can, but  
and will even for less, if necessary.  
There is one my wife has pair -  
I bought them cheap for such a  
stuff. You ought to buy them, I  
also, return pair, I will give you  
one sent to me, you best,  
H. W. Worthington

Dear Sir,  
I have the pleasure  
to inform you that  
the plan is now  
being prepared  
and will be  
sent to you  
by mail.

MS

Boston Dec 31/80

Mr Yerrington Dear Sir

Yours recd. with ck<sup>o</sup> 2443  
and pay<sup>o</sup> 887. Recd. Telegram  
announcing sale of large pair  
which makes me happy. hope  
the single stone will go soon,  
Whenever we can get together  
we will talk over the cutting  
of the Sapphires - We are near  
the end of some of our parcels  
which we have been cutting,  
Soudaine says if I will  
make the price right he  
will buy some of the lots,  
I will try him as soon as  
they are ready. then if he don't  
buy you can show them to  
others afterwards, shall try and  
send them to you next week.

Yours truly  
Henry Duffield,

Boston Dec 31/80

Mr Yerrington Dear Sir

Yours recd. with pay<sup>o</sup> 2503.36  
and ck<sup>o</sup> 2023.14 for. An order  
of Harbute not as we never have  
heard anything from you about  
withdrawing it, it is a diamond  
- is, and we had to give a ck.  
for the amt today with expense  
of packet. The same Ruby I  
return today by express, I failed  
to place it. It has any more  
I have here, but no go -  
I shall try to get 1/2 out of  
Wickham dia? if possible, I  
think it possible it may go  
below that, it is only 1/2 of you in  
in thickness which it about the  
thickness of a grain 1/2, or shall  
buy it as heavy as possible and  
have it faceted, - any other  
today I agree later -

Yours truly  
Henry Duffield.



Boston Jan. 3/31

Mr. Yerrington Dear Sir

My letter rec<sup>d</sup>. has sent  
you by express a specimen from  
Coldwell to be improved, his  
letter is with it. send it to  
them direct when done, I  
have also sent a Specimen  
old blue stone which I had  
just rec<sup>d</sup> from one I sold  
during the war. I have a  
friend here who wishes to buy  
it, my price to him is \$600  
and I tell him it would bring  
that price at wholesale in  
New York. So I want you to  
see what the dealers would ask  
for a mate to it and write  
me, so that will decide him,  
I also send pair and a fine  
Mt Stone which we cut from  
another stone it cost high as  
stones made one charge do, get  
25 or more if you can

Y<sup>r</sup> friend  
Wm. C. Dutton

Boston Jan. 1. 1831

Mr. Yerrington Dear Sir

Your rec<sup>d</sup>. with checks  
30.25 - 200, 100. The present  
of stone is a pair you had  
better send in a check on me  
as for rough or are working  
a pound of stone, and have  
sent rec<sup>d</sup>. another of 25 on so  
you see we have a plenty for  
the present, my only anxiety  
is about selling them before  
the interest stands all the  
profit. Weather has been very  
cold here for a few days, but  
am not much business,

Yours truly  
Wm. C. Dutton

Copy, see Jan. 11

Boston Jan<sup>y</sup> 4<sup>th</sup> 1851.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with pay<sup>t</sup> 388  
G.D. Bull ck 3000 Sent us a 500  
with cash statement. We  
have so much to pay for  
now that I don't feel like  
buying any more until we  
have made a hole into them,  
The green Sapphire which you  
sent I was showing to one  
of my customers today & he thinks  
the price too much, what  
cents you get out of Russell  
for such a stone, or any  
other dealer, as I don't  
want to charge an unreasonable  
price for it. - We sent Bull  
a ck today for two bills of Apr  
3 and 20<sup>th</sup> 459.84 & 162 -  
Caldwell telegraphs me to hurry  
the Sapphire, I intended to telegraph  
to you but forgot it.

Y<sup>r</sup> truly H<sup>o</sup> Henry Dillrose.

Boston Jan 4. 1851.

Dear Sir,

Your order for six hundred and eighty  
one <sup>two</sup> dollars in payment of your  
bills Apr 3 - 459.84  
" 20 - 162.  
\$ 621.84

and the following notes

Dec 6 - 7 months -	1755.29
25 - 6 "	1755.29
25 - 4 "	2235.13
	<hr/>
	\$ 5745.71

in settlement of your bills, as follows

Sept 25	2335.13
Oct 26	109.57
Nov 1	3239.24
4	32.
18	280.
	<hr/>
	5745.71
less our bill Sep 27	100.
	<hr/>
	\$ 5745.71

We have placed the notes at a little  
beyond the time again, to  
prevent conflicting with other payments  
and as we are willing to pay interest  
and the after time, please send  
receipt and oblige

Yours very truly  
Henry Dillrose,  
per H. Cutting Co.

Boston Jan<sup>y</sup> 16<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Your no. with E. W. Cross  
ck for \$100. G. V. d. 27<sup>th</sup> he can  
pay 387, 390. I am glad to  
hear you got a report on my  
blue diamond, if my customer  
don't take I will let you try on  
it, but I think he will buy it,  
I won't not buy the specimen  
of Stan, but tell him you will  
try and sell it for him, then  
we will be safe on it, I  
enclose a ck to pay a bill which  
I bought of Jay one time when  
I was on there, he must have  
forgotten it.

Yours truly  
Henry D. Morse.

Boston Jan<sup>y</sup> 5<sup>th</sup> 1881

Mr. Yerrington Dear Sir

Your no. with Wards ck  
1200 & Martine's 150. I am  
glad you were able to pay the  
2<sup>nd</sup> 1/2. It would be worth over  
\$650 as it is, but will make him  
satisfied that it is a bargain  
at that price and I think  
will ensure the sale, I think  
I need doing now?

Yours truly  
Henry D. Morse.



Boston Jan 6<sup>th</sup> 1831

Mess<sup>rs</sup> D. & G. Smith

Dear Sir

We have sent enclosed  
two notes for the two largest  
purchases in Dec viz one of  
\$cc 1-3330<sup>00</sup> the 3 Dec 15, 1830  
or pushed them along a little  
so as not to conflict with  
other payments & for difference  
you can charge interest

Yours very truly  
Henry T. Moore  
Manager

Boston Jan 6<sup>th</sup> 1831

Mess<sup>rs</sup> J. E. Caldwell & Co

Dear Sir

Your letter of the 5<sup>th</sup> is at  
hand but the Dia has not  
arrived, it will probably turn  
up by tomorrow, The Sapphires  
I send to Mr. Greenough to  
give to Cotton to cut for  
you as we have no whet  
for polishing Sapphires I  
presume you will have rec<sup>d</sup>  
it back before this time,  
The dia I will attend to  
when it arrives,

Yours very truly  
Henry T. Moore,

Boston Jan 7<sup>th</sup> 1881.

Mr Greening Dear Sir

Yours rec<sup>d</sup>, with acknowledgments  
 & \$54.<sup>00</sup>. The Stone I sent you  
 of 2 1/2 I cannot sell yet as I  
 have given my customers the first  
 chance at it, Tell Thomas it  
 is impossible to give measurements  
 to apply to all stones, we cut the  
 party to conform to the material,  
 then the thickness will depend  
 upon the size of the rough and  
 the angles are very different on  
 different stones, it is after all  
 judgement which must determine  
 it, have sent them cheap holes  
 at \$2.50 for the lot, pick 32 -  
 rather sell the lot for less and  
 clean it if possible, I think Martini  
 lowest, and will not object to your  
 selling him a small bill on time  
 but get cash if you can for part,  
 we will show you some 1/2 & 3/4  
 fine very soon, the lot is about done,  
 Yours truly

Henry Dillmore.

Boston Jan 7<sup>th</sup> 81.Mess<sup>rs</sup> J. E. Caldwell  
Dear Sir

We have rec<sup>d</sup>. the 1 7/8 stone  
 to be made into a Specimen, also  
 the 2 1/4 1/2 1/4 with a black spot  
 near the table and a small  
 fracture on the girdle, but the  
 one which mention in your letter  
 weighing 1 1/2 1/2 1/2, to have table removed  
 and otherwise improved we have  
 not received.

Of the black spot in the  
 2 1/4 1/2 1/4 is the flaw which you  
 want taken out I cannot advise  
 doing it, as I might have to polish  
 down to the girdle before it is  
 gone, such spots are deceptive  
 to those who have not had the  
 experience in trying to get them out,  
 the bottom of this stone is too deep  
 for brilliancy. I will commence on  
 the Specimen at once, and wait  
 on the other until I hear from you  
 again  
 Yours truly  
 Henry Dillmore

Boston Jan 10/57  
Mr Chapman Dear Sir

Yours rec, in answer  
sent by the express of re-  
cutting sent to you 100 to  
125, I presume they will  
require entire remodeling  
as all Indian cut stones do.  
Cost of setting the time  
from 30 to 40 according to  
how they are done, a pin  
for a year and out cost  
as much as if set as a loose  
pin for a day - however  
I will do you back with  
and make changes as low  
as possible, if the material  
is your choice so fine it will  
return you first class quartz  
I shall be glad to receive you  
order - Yours very truly

Henry F. Johnson,  
436 West 4th Street.

Boston Jan 8<sup>th</sup> 1881.

Mr Warrington Dear Sir

Yours rec, 100 dolls or \$300.  
and page 391, with Fox's bill recd.  
You may return me the 2<sup>nd</sup> Blue Stone  
as my customer wants to see it once  
more, the small speck is the only  
objection he makes, am sorry you  
have another case like East's,  
hope you will get something on  
it, trade is quiet here now,  
and we must prepare to take  
stock by Feb 1<sup>st</sup> get everything  
settled that you can before that  
time and put the stock in a  
good shape so you can take it  
easily, hope we shall show  
a profit for 1880,

Yours truly,  
Henry F. Johnson,

P.S.

The individual you mention I do  
not know, I have no relation by  
that name.



Boston Jan 10. 51

Mr Bissings Dear Sir

Recd. statement and an  
account the Company's note  
for the acct. but the duties  
officers are for myself, and  
I don't like to give a note, as  
I have not one, if you will  
let me know what discount  
you will make, or cash I  
will try and send you the money.

Yours very truly  
Henry D. Stone,

Boston Jan 10. 51

Mr Gorington Dear Sir

Your note, with a  
bill of 11 from New York, I will  
pay what we can do for  
it by tomorrow; I may miss  
the last night—and today  
I have one flooded

Yours truly  
Henry D. Stone,

Boston Jan<sup>y</sup> 12<sup>th</sup> 1851.

Mr Worthington Dear Sir

I was much with joy 2934  
I think your answer to Russell  
was all right, I did my best  
on his die? it could not have  
been made with any less su-  
-sceptibility and had it fair. -  
I would not do another for him  
for \$100 per doz. I hope to see  
you on town when you can  
find time to come, as if I  
could on New York is so much  
interference at the office that  
we cannot tell our business  
as we would like to do.

Yours truly,  
Henry D. Morse,

Boston Jan<sup>y</sup> 19<sup>th</sup> 1851.

Mr Worthington Dear Sir

I was not with you  
on the 20. 22. 27. 31. also  
the 28. then when we had  
a fine the stone and 200 is  
one more from one or two  
of them, also with the dark  
one the which you had before  
on Wickham's die or have  
had the weight be desired,  
as it is fine.

Yours truly,  
Henry D. Morse,

P.S. We ordered at 1800  
per doz you can settle the  
matter, does this include  
a stone in weight 2934.

Boston Jan 14/82

Mr. Greening Dear Sir  
I have rec'd with ch  
of Caldwell 2399 - and  
pages 276 & 277 -

As for the large pair  
sent to Mr. Bray you can  
tell him from me that  
I cut them stones in my  
shop from the very, and  
they never have been owned  
by anyone else until he  
bought them -

Yours truly  
Henry D. Adams

Boston Jan 15/82

Mr. Greening Dear Sir

I have rec'd with ch  
of S. T. am 200 and 201  
pages 276 with page 277  
and page 278 - and please  
as the stones are fine and  
of large size and have been  
sent to Mr. Greening -

Yours truly  
Henry D. Adams



579

Boston Jan 18/81 <sup>8/81</sup>

Mr Hooper

Dear Sir

Your rec. with the 7/4  
diamond, I should think with  
the black spot the stone would  
not be worth more than 1400  
and if recut to a specimen would  
bring from 6 to 700 and the cost  
of cutting about 100. If it came  
out 6 Ks specimen I think it  
would bring 300 per Ks, a spot  
in a stone is very deceptive, they  
look to be near the table, when  
they are really nears the girdle,  
so we cannot calculate accurately  
on the loss, but if your friend  
wants it done I will do my  
best on it, but the chances  
your friend must assume.

Yours very truly  
Henry D. Morse

Boston Jan 15. 1881

Mr Yerrington Dear Sir

Yours rec with Cok from  
H. N. 500 of page 398  
We have sent you tonight  
two parcels of your finishes, we  
cut them handsome and only  
got 40 each, the other lot  
which you had, yielded 50 per  
consequently these cost much  
less, we give lot price 36  
per lot, Selection of course is  
much more, some are halves  
so worth 60, <sup>2 1/2</sup> other 56 to 60,  
they are better cut than any  
I have seen brought here,  
and at these prices will not  
buy much more than interest  
in the rough which came last  
Spring and had been delayed on  
account of repair work

Yours truly  
Henry D. Morse

280

Boston Jan 19<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Yours recd. with pay<sup>rs</sup>  
399.34<sup>00</sup>. I am glad you let  
me know about Caldwell. I  
will send everything for him through  
you in the future, I enclose a  
memo of Collins notes, and god  
your cold is better. Mr Deek  
says the Star Sapphires are paid  
for by sales within 4-11. I am  
delighted, hope you will get a  
small profit out of the balance,  
The Razinda dia<sup>s</sup> are paid for  
and 113.7<sup>00</sup> are over, don't know  
how many you have left for  
profit. You will see goods  
must be bought cheap when you  
take into consideration, the time  
in selling, labour interest & the  
expense of selling. The only way  
to make business profitable is to  
turn the goods "quick".

Yours truly  
Henry D. Morse.

Boston Jan 18/1881

Mr Yerrington

Dear Sir

Yours recd. with a  
fine Standard for 278.96<sup>00</sup>  
Business is quiet, hope  
you will be able to make  
quick. Sale of diamonds  
sent last, when you  
come on we will show  
you what we are at work  
on and soon be able to  
give you a lot more,  
I think this year you  
will have to try your luck  
in making monthly trips  
with your stock, as all the  
business is now done in that  
way, and we must do the  
same, and double our sales  
Quantity  
Henry D. Morse

Boston Jan 20/81

Messrs Russell & Ludgate  
Dear Sirs

Enclosed you will find  
our check for 2030<sup>00</sup> for in full  
for bill of June 12<sup>th</sup> - which  
please receipt and return

Yours very truly  
Henry D. Stone.

Boston Jan 20, 1881

Mr Yerrington Dear Sir

Yours rec'd with ck  
Cody Johnson 385, and pay  
401. I shall be glad to be  
of you making a trip and  
settling a gas bill, whose  
telegram and sent a pair  
which we thought would  
suit, a specimen pair  
of shoes would cost me  
more.

Yours truly  
Henry D. Stone.

P.S.

I want like a pair of those  
pants which are  
these  
days



Boston Jan<sup>y</sup> 21/81

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with pages  
402, 403, also CK 475  $\frac{7}{8}$  from  
Stamps, I think we might get  
up a lot of Melange from our  
stock, if you will let our know  
how much and if it will do  
to look in some imperfect stones  
as the price is so low we can't  
give fine, unless the most of  
them are small sizes, we  
will see what we can do for  
him as soon as we hear from  
you again, Striving hard  
here today hope to see you  
by next week.

Yours truly  
Henry D. Morse,

Boston Jan<sup>y</sup> 24<sup>th</sup> 81

Mr Gerrington Dear Sir  
Yours rec<sup>d</sup> with page 405  
and H.P. Collins's CK<sup>s</sup> 700  $\frac{7}{8}$  - and  
Berkmans CK<sup>s</sup> 700, G.L. Lewis Co  
210<sup>88</sup>, also on Sat<sup>y</sup> M.H.P. all 217  
Jacobs Manus<sup>s</sup> 157. ~~and page~~ We  
will see what we can find for  
Kenne<sup>y</sup>, off col<sup>d</sup> stones of small  
sizes are not plenty in our  
stock - but we have some,  
will, and all we can save up,  
I hope you will be here tomorrow

Yours truly  
Henry D. Morse,

Re<sup>d</sup> stone to cut for Wickham  
will put it in the first chance,

Boston Jan 25<sup>th</sup> 1831

Mr J. W. Nichols

Dear Sir

Your rec<sup>d</sup> with diamonds

I can improve the plan very  
much by recutting, but cannot  
get the black spots out, the  
cost would be about \$100.

Yours very truly

Henry D. Morse

283

Boston Jan 25<sup>th</sup> 1831

Mr Gorington

Dear Sir

Your rec<sup>d</sup> with check  
of Haack & Dicks to R. J. Hatfield  
W. & Hogan 525 and paid \$46  
Expect to see you tomorrow  
morning,

Yours truly

Henry D. Morse

Boston Jan<sup>y</sup> 26<sup>th</sup> 81

Mr. Houser

Dear Sir

Your letter recd. I will  
send the large stone for you  
and make it finer but it  
is not practicable to try to  
get the black spot out, as  
the loss woud be too great.

Yours very truly  
Henry Bulline

Boston Jan<sup>y</sup> 26<sup>th</sup> 81.

Mr. Thompson Dear Sir

We have been expecting  
to hear from you for the past  
three weeks in the shape  
of report of Christmas business  
and a remittance from  
sales, hoping you have had  
a good trade during the  
holidays, We are now  
getting ready to take stock  
Feb. 1<sup>st</sup>. please send a  
complete account of all  
goods on hand, and let  
us know just what kind  
of goods are selling

And W<sup>th</sup>js  
Yours very truly  
Henry Bulline

For large fine pair  
1/2 we can sell them here if you  
have any like them,



Boston Jan 28/51

Mr Howe  
Dear Sir

I have just from  
my agent in New York  
two very strong pieces of dia-  
mond at 800 the other 1200  
at good bargains, if your  
is particula<sup>r</sup> to have the  
in cost 1000 I will try  
and

Yours very truly  
Henry D. Collins.

Boston Jan 28/51

Mr Heiser  
Dear Sir

Yours no<sup>t</sup>. I can  
make the stone handsome  
and want to be a gem as far  
as my work goes, but the  
spec<sup>imen</sup> will always be an  
objection to a purchaser  
as he will see it to be  
the price down, but it  
will not affect the beauty  
of the stone, as for value  
before and after cutting,  
it is only a guess, as  
the price always depends  
nowadays upon how much  
a person wants to buy.  
I have no use for large  
stones now, consequently I  
cannot make an offer for it,  
the offer could be got out  
to a great deal.

Boston Jan 28<sup>th</sup> 1734

Sir Gronington Dear Sir

Yours m<sup>o</sup>s with J. S. S.  
ask of Mr G, S. 109 per, Ask Blasius  
what he will charge for to  
split into my small pieces into  
small brilliants, making it all of  
some will be as small as for  
Don't know charge me 50 to per 100  
also ask him what he will  
pay for large and medium sized  
ruby. per 100. And all I had  
last year in London for 25 per lb.  
Have sent Caldwell's dice and two  
lots of 34 stones. I am glad you  
did not hear that before what  
threw your car off the track.  
I can't offer to pay 100 for 100  
could you get the lot you spoke  
of for much less.

Yours truly  
J. C. Stone.

We got the stone, and I wish  
 to send you 4 single stones for  
 hope you will get a good price  
 for them. we put a price on  
 them, hope you may get more.

One of my customers saw at Water's  
 about Tiffany's some Cats-Eyes which  
 he thought was very cheap, also  
 a piece set, and from the price  
 he quotes I should say they were  
 imitations, he wants me to find  
 out about them for him, I thought  
 if you happened to be up there  
 you might just run up stairs  
 and take a look at them and  
 report, I think it is an interesting  
 one and about Tiffany's of Stone,  
 Mr. Parry's father is better

Yours truly  
 Henry D. Morse.

London Jan. 31. 1861

My dear Sir  
 I have just today recd. I  
 do not know to what you refer? The  
 it is all over but by and  
 I want for my eye and again,  
 the less is cutting out the fl  
 let be as much as to destroy  
 it. Recd. Saxtons ch 34<sup>th</sup> E.P.S.O.  
 C. S. 1861 - I have sent a  
 all set for Blasius to split at 2<sup>d</sup>  
 part, don't think he can make  
 much out of it. Price, New B. says  
 he can't make much at 50<sup>cts</sup> on them  
 small stones, I want him to make  
 down to the smallest size even  
 if I have to buy more. Blasius is  
 a queer fellow I kept him here  
 a long while was willing to scap.  
 I find B. C. note was not discounts  
 only put up for collateral, and if they  
 wish it, I do think was ok for that  
 and less to put for currency and I  
 will do the same the note, that is the  
 note to be paying the Bank. I wish  
 the go - I think my customer will  
 not buy it, I am now trying him  
 on the one you left, I understand  
 you that one sells at a profit less



Boston Feb 2<sup>nd</sup> 1881

Mr Yerrington Dear Sir

Your rec<sup>d</sup> cash acct<sup>ly</sup>  
with C.A. from Santa for 395.29  
Vols A.H. Smith the 6<sup>th</sup> stone  
for \$1050 Six mos, Rec<sup>d</sup> dir<sup>g</sup> from  
Tiffany yesterday one has appear  
in a bad position to get it out,  
I suppose there is no hurry about  
them, Business rather quiet,  
weather cold, whimsical you get  
any very fair game's cut I would  
like a few choice colors,

Yours truly,  
Henry D. Stone.

Boston Feb 1<sup>st</sup> 1881.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with page 407  
I should think A.H. Smith's  
wants report or return the for  
800. I am sorry to hear you  
have been bitten by your own  
dog, such a dog as that is not  
worth keeping, I should take  
his hide, the 6<sup>th</sup> stone I  
have sent to Smith with a  
proposition for me to name a  
price to give for one of his  
which metates mine, or sell  
him mine, I have named the  
price \$1050 Six mos, expect to  
hear from him tomorrow.

Yours truly,  
Henry D. Stone.

Boston Jan. 3. 1881.

Mr. Heizer

I recd. a despatch  
from Cleaveland signed Aug. 9. My  
asking if the stones sent by  
Mr. Heizer had been commensed,  
I answered it. No., this morning  
I recd. another to return it to  
him at once, as I do not know  
any such person in the matter  
I return the stone to you to  
forward, if all right.

Yours very truly  
Henry D. Morse.

Return Feb 3<sup>rd</sup> 1881

Mr. Heizer  
Dear Sir

Yours recd. with Cash state<sup>ment</sup>,  
Pages 410, 3411. also at Stone 2793<sup>1/2</sup> lbs  
We send you today <sup>7 lbs pairs</sup> which we got  
of Heizer's; Laidike cost us 1238. they  
are my five stones, thought you might  
get <sup>2</sup> £ for 1 lb for them, also, just  
a lot of poor sapphires 548 Khd a  
large yellow stone two pairs of  
Earrings, I prefer like to have you  
put them into some brokers hands  
and get the best cash offer for  
all, and also separate offers for  
Sapphires, if I can sell them I  
shall charge a commission of 5 per cent

Yours truly  
Henry D. Morse.

Boston Feb 7/4/81

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>, Full Business  
 he may cut the small stones,  
 I have not been able to sell either  
 pair my customer has not been  
 in since I rec<sup>d</sup> them, I think  
 it may return them however,  
 Perhaps it would be better for you  
 to send that lot back, and I  
 will assort it and if I know we  
 can get the price, Bank's  
 cheap 15 pr at more when I  
 am buying, the other lot of 8 pr  
 stones I know is very cheap if I  
 can judge anything by what other  
 dealers ask for the same kind of  
 goods, Smith's man had a lot no  
 better at 155, Eisenmann a lot  
 at 128, I think with the exception  
 of two or three stones one are as  
 good as either, you can keep that  
 lot of 8 pr. 3c a week or two if there  
 is any chance of selling you  
 He'll come.

Boston Feb 5<sup>th</sup> 1881

Mr Yerrington Dear Sir

Your postal rec<sup>d</sup> also  
 the 3 stones from Tiffany & Co.  
 I send back the mounted pair,  
 my customer called today and  
 looked at them, he said the  
 mounted pair were too yellow,  
 and he was to look around to  
 see what other dealers had and  
 write him in again on Monday  
 I think he looked rather favorably  
 upon the 8 pr pair, so I will  
 retain them for a little longer,  
 as if there is a chance to sell  
 I want to improve it.

Yours very truly  
 Henry D. Morse,



Boston Feb 25. 81

Boston Feb 27<sup>th</sup> 1881

Mr H

Dear Sir

Your letter is recd. I return the stone to Saw Picier with your telegram, should you desire to have it recut - it will take me about 4 weeks to do it, shall be happy to receive your order,

Yours very truly  
Henry D. Morse.

Mr Yerrington Dear Sir

Your recd, page 412  
Oct. 91<sup>th</sup> <sup>ms.</sup> 55. 118<sup>9/10</sup> and names of Rough dia? & Sap? I don't care to buy such a Vopphin now as I have several on hand. The Rough dia? I cannot form the slightest idea from any description, but we have such a large stock on hand, doubt if Mr Pray wants can to buy them until we have made some good sales, we telegraph for the lot of 6 grains, Bass wants to see them here, and say he may buy them if there is any money in them. you can keep the 5 in lot a week or two if you wish, then I will assort them into different grades and I think we will get our price

Yours truly  
Henry D. Morse.

changed more for them, I know  
 that is so in many cases. the  
 buyers always want to buy the  
 finer goods as the price of  
 muslins if they can, or have  
 another parcel out of about  
 80 kts, one half are white and  
 orange a trifle less than 1<sup>st</sup> at  
 90 the other half a little off  
 at 1<sup>st</sup> may be brilliant and handsome  
 at 60, we can let you have  
 them if by in kts if you wish,  
 I have also lot of Bees c. small  
 parcel of muslins cost 50 ought to  
 sell for 40. I will send it to you  
 tomorrow, I have also got back  
 from Thompson the fine 12<sup>th</sup> 16<sup>th</sup> for  
 which a reasonable price in goods  
 and I think I shall try and  
 get something of it and then  
 send them to you, Thompson had  
 them at 1000 I think you can  
 not miss for them.

Yours truly

Wm. C. C. Moore,

but in some cases the goods would be  
 better than the others.

Boston Feb 18<sup>th</sup> 1881

Mr. Yerrington Dear Sir

Your order with Collins  
 check \$200, I. A. Robbins 152  
 and sales page 413 also lot  
 618 by express I returned the  
 lot to Brass, he wanted to  
 select a part of the lot at 120  
 but I would not allow it, I  
 can see and the others which  
 he would select at a higher price  
 he says he must buy 15 ft or  
 below the market price for  
 such stones, as he wants his  
 profit, that is all right enough  
 but it is better for us to sell to  
 the same parties and get his  
 price, he admitted the cutting  
 was superior to his own goods  
 but says he must have an opportunity  
 to submit to the market.

Boston Febr 25. 51

Mr Thompson Dear Sir  
Yours recd with ack of  
Oct 27 and the pair of 12 lbs  
by express, I am sorry you  
found both so dull in the  
the expected a good large  
assortance from you to help  
is out, our business here has  
been remarkable good, selling  
more than usual, as for  
tapes, I suppose we must  
wait but we are tapes  
here also on our stock,  
I hope you will make some  
good stocks show, we sold  
the 20 lb pair as soon as  
it arrived being hope to get  
in a 20 of stock next week,  
Yours very truly  
Henry D. Moore,

Wilmington Jan 9. 1851.

My Dear Sir  
Yours recd with ack of  
For your Ward 53 Rate - I  
have sent the specimens back to  
the Commissioner giving him  
residence, You has better send  
three stones which Blasius Stearns  
and I will get them cut here,  
we gave you tonight five of 80 for  
one lot at 65, and lot at 115, and  
2 1/2 which you telegraphed, one lot  
of value at 40, this lot with  
color you will see on my hand  
stone and worth much more than  
ordinary lots of same color, Bass  
Bass Stone but worth not buy,  
admitted he might get 75, but  
that his customers did not see  
the difference between fine cutting  
and such cutting as he showed  
to me, which I called my poor  
dull but the lot if it can be  
set together, Yours truly  
Henry D. Moore.



Boston Dec: 10<sup>th</sup> 1831

Boston Dec: 10, 31

Messrs. Dwyall, B. & Co.

Mr. Bissinger Dear Sir

I enclose herewith a check for 1077<sup>00</sup> for bill of Sophie's & rubies let her rec. her 6 per cent for amount, please receipt

Bill 1077.00

Emergans 10.00

1077.00

Yours respectfully

Wm. Dwyall

Mr. Bass left a bill of diai to be mended, one was from the pain yellow the other he had separately the other of the pain he wanted an estimate of the loss by mending in fine, I should estimate the loss if left a little longer ~~longer~~ if made cushions up that is as near as I can tell, I am young you had no authority for my conduct, I presumed I had at court and then for me, Yours truly  
Henry D. M. C.

666  
Boston Feb 11<sup>th</sup> 1851.

Mr Gerrington Dear Sir  
Yours of 9<sup>th</sup> & 10<sup>th</sup> rec<sup>d</sup>. (I should  
ask for Sapphires 5.00 per ke  
and see if you can get an offer  
to submit, don't care for black  
dia. ls, Rec<sup>d</sup>. ok 49 from Baysor  
275<sup>44</sup> from Deans, hope you  
may be able to sell that lot  
to Kriming, but K B, B are hard  
to compete with, we have but  
a few replints on hand we  
may have more soon to spare.  
I want 2 fine Amethysts for  
a pair of E. Rings about the  
size of 2 ke dia<sup>s</sup>, Broul has  
not got them, perhaps H. W. Co.  
or Cotton may have them.

Yours truly  
H. C. W. & Co.

Boston Feb 12<sup>th</sup> 1851.

Mr Gerrington Dear Sir  
Yours rec<sup>d</sup>. with dia<sup>s</sup>  
from Schultz I don't think the  
loss would be heavy to make them  
five should say would lose from  
3/4 to 1 on the two, they must  
be made entirely over. The story  
from Blasius was very well done,  
I think he did them cheap.  
The lot of Mille sent you  
were selected from a cheap lot  
of Bess at 33 per ke lot price  
30 - so of course we could not  
expect much for the price,  
Whenever you get some fine  
columns for those American Sep<sup>rs</sup>.  
please send them to me with  
the price which they will bring  
there I have a customer who is  
buying up a number of  
H. C. W. & Co.

596

Boston Feb 14<sup>th</sup> 1851

My Yerrington Dear Sir

Yours no? In regard to those cheap wapphins, the owner wants the best offer he can get, he wants to sell. He asked me to have you pick out one of the best and paid it on, as he wants to make a present of it. We can't compete with R.B.S.D. nor anyone else who will allow selections from large lots at about lot price, nor shall I try to do so. I have pointed myself when I know the importer did not get the cost on my selection, but it won't pay me to allow others to do it, Stone (96) I think is worth 120 but if you can get 110 to 115 Cash sell it. I don't care to buy many large Stones now they are too slow, 28 and Stones for Wickham. fair 12 1/2 pair free. 3/4 =

Yours truly  
Henry Dutton

Boston Feb 15<sup>th</sup> 1851

Mess<sup>rs</sup> Cassels & Ladd  
Dear Sir

Enclosed you will find check for 114.23 for settling bill of Sept 7<sup>th</sup>  $\frac{97.03}{151.25} = 248.28$  also bill of Oct 6  $\frac{115.75}{102.25} = 102.25$  for which please send receipt


And oblige  
Yours very truly  
Henry Dutton



Boston Feb. 15<sup>th</sup> 1851.

My Georgetown Dear Sir

Yours rec<sup>d</sup>. with Wickham's  
 Adv<sup>s</sup>. the 5/4 stone is cheap  
 and if I had a mate would  
 buy it, but I don't feel like  
 buying more single stones they  
 had too long, we have several  
 now, and they were brought cheap  
 but we can't sell them for a  
 profit. The pair I don't think  
 would be cheap for me to buy  
 at over 125 per lb about 1200  
 instead of 1721, as I could not sell  
 them as they are, they are overpaid  
 and no effect, to buy at 125 with  
 the expense of cutting would be 1300  
 and they might not come out over  
 7 lbs which would make them cost  
 16 per lb, and not being perfectly  
 round and would not be able to get  
 over 100 per lb, at 180 per lb with  
 the cutting, and reduced to 7 lbs

would cost us 2 lbs per lb, the loss  
 might be a little less than I have  
 estimated but not much, so you  
 see my view of it, in estimating  
 to buy I always set the loss  
~~light~~ so as to be sure of its being  
 in my own favor, 2 lbs might do  
 it. I bought some Splendid Acetlyst<sup>s</sup>  
 from Buhl of large size say 2 det  
 each for 100 per cent, they are  
 handsome enough but too large  
 this is the size  I want to  
 get <sup>the smallest</sup> ~~them~~ at a <sup>per lb</sup> ~~per lb~~ price  
 as I calculated the stones  
 would not cost me over 150 each  
 from the price Buhl asked. so I  
 set the price for the savings, all set  
 at 11.00, The Acetlyst sent must  
 have cost a fancy price. What did  
 you think of those <sup>scat type</sup> peanols at Watsons,  
 No 618 you can break if you will price  
 each stone so it will be sure of more  
 than 100 per lb say 120 to 150, the danger  
 of breaking into lots is, that the fine  
 ones are sure to be set first and at  
 them too low in comparison with the  
 two ones which almost always remain  
 on hand unless sold in lots  
 Give a look out for 17

809

No 617. had better be sent back  
 again and I will divide it  
 into three parcels, as there is  
 now too great a difference in  
 the quality, some being fine,  
 others imperfect, and with color,  
 perhaps when divided you may  
 sell some one lot if not all  
 together, we are now working  
 on a large lot which run very  
 white and cost high, but three  
 quarters of them have some flaws  
 or imperfections, they are about  
 1 1/2 bush, we must find a  
 market for well cut imperfect  
 stones, otherwise we shall be  
 overstocked soon, we send by of  
 1 pr No 605 5/4 lb, 1 Fine pink, Topaz  
 1 Dia 6/16 which I don't care to take  
 chance on, 1 pair 8/16 lb, N.S. & E.B.  
 1 Dia 5/4 lb & pr 9/16 Wicklow,  
 Hope you can get enough out of Collins  
 to pay Smith.

Yours truly  
 Henry Phillips

Boston Feb 16 1881

Mr Genington Dear Sir

Yours rec<sup>d</sup>. with thanks  
 of Staphin. If you will be  
 dir<sup>g</sup>. to Wicklow by one of  
 him to deduct it from the  
 payment we have to make  
 Rec<sup>d</sup>. your telegram and wish  
 to sell the pair and buy  
 But, I presume Deussen  
 I heard today that Deussen  
 sold Deussen that large  
 think it must be the same

Yours truly  
 Henry Phillips

What is the price of a gem

599  
Boston Feb. 17<sup>th</sup> 1851.

My Gernington Dear Sir

Encuse me, with pays  
417.3418, & Trans<sup>r</sup> of 178.92.

We put Hedges' Bonds into  
our bank as collateral, and  
borrowed some money on our  
own name. Now our note is  
due on the 22<sup>nd</sup>, and N. B.'s  
note Mar 11 & 14<sup>th</sup> and we want  
to have the bank discount the  
paper left as collateral, send  
N. B., and tell them how it is,  
that we will pay our bill to  
them when the note is due  
leaving them to pay the note,  
I did not think Deane was that  
kind of a man, I have a customer  
for a fine pair of pearls of about  
24 grains each pearl I sold a pair  
to the same party last year, they cost  
us them \$20 per grain, don't put yourself  
to any trouble to look for them but you  
may hear of some.

Yours truly Henry Dutton,

Boston Feb. 18<sup>th</sup> 1851.

My Gernington Dear Sir

Your rec<sup>d</sup>. with lot 617 by  
VauBaren I think those garnets  
which are very color and brilliant  
shirts bring a good price as I  
noticed when I saw your lot  
there were many which had but  
little brilliancy, and would not  
bring the cost of cutting. I think  
they are beautiful stones when they  
are cut brilliant, Are the rubies  
you collect fine if so I would  
like to see them 200 per lb ought  
to be fine, I would like to see  
the Opal also, I talked with  
Mr. Gray about the Emeralds and  
he would be glad to sell them  
for a commission as all helps  
out in the end, you can arrange  
it as you think best, I would like  
one or two handsome specimens to  
show here, I hope to get on next  
month.

Yours truly

Wm. D. Moore.



Paton Feb 19<sup>th</sup> 1851

Mr Gorrington Dear Sir

Yours rec<sup>d</sup> with page 419.  
I am glad you are able to sell  
Shalby to help reduce his account.  
Diamonds continue to advance in  
London. Eisenmann writes to say  
that five halves (lot price) would  
cost him now landed in New York  
"we say that the finest lots always  
have many medium stones in  
them which will bring the cost  
of the fine ones much higher, than  
there is his profit to be added,  
I have assorted lot (61) and am to  
send three or four from the finest  
lots to make them finer, will send  
all the others next week. we shall  
soon have another lot done, which  
are white but nearly all in paper,  
it is a large lot,

Yours truly  
Henry D. Moses.

Boston Feb 19<sup>th</sup> 1851.

Mr Spyer Dear Sir

Mr Deason wrote to us  
to know if we would like to  
have you buy rough dia<sup>s</sup> for  
us in London. It would answer  
that we have such an arrangement  
now with a party in London  
which is all we need for the  
present, the time may come  
when we should be glad to avail  
ourselves of your services —

Yours truly  
Henry D. Moses.

Boston Feb 21<sup>st</sup> 1851.

My Dear Sir

Yours recd with paper, No 3, 4, 1  
 and Cash Statement I saw the  
 lot of yellow stones, they belong to  
 Hanks, I selected the largest which  
 has the deepest color weighs about  
 2 1/2 or 3 grs, I did not care to  
 buy the others, as there was only  
 4 or 5 which were brilliant - than  
 they are too slow water, but bright  
 some of them, you have  
 the best of them and some gold  
 water to you a card, it don't  
 come but change could any of  
 they would sell, it don't buy a  
 share in this to see the Ritchie,  
 I will do them some for Kelly  
 see Robinson if they will send me  
 some, In regard to the Sapphire  
 business, I think it was all  
 arranged with Harris, I can't see the  
 objection and so can't see great harm  
 in it, if you are for discharging the  
 - to him I have to see him, I can  
 be positive of Harris to care to do otherwise,  
 I have to go, I don't want to go  
 to see him, I don't want to go  
 to see him, I don't want to go

thousand) with any others the  
 water like to find a good man  
 as the boy of disney, the  
 same as he would have been  
 sitting down south, but we  
 never had anything definite  
 proposed, I send you today by  
 express the result of a little lot  
 of rough which we bought in  
 the office, I have made two lots  
 of them, one lot has a little color  
 like others to which I had some imper-  
 fect but I think I have just  
 the lot price has enough when  
 you see how they look, they are  
 all very handsome stones, the  
 lot with color "68, the other lot  
 "69 I don't care to have them  
 selected, they are, sell the lot  
 as an can than little just how  
 much we make on them, four  
 diamonds, red and an emerald, I  
 give the price 1850, they cost us  
 147 1/2, and I thought to see it  
 has a small enough price - on  
 the price 1850, but if you find  
 it to come out in it, can you  
 - to the price 1850, can you  
 - to the price 1850, can you  
 - to the price 1850, can you

Boston Feb 23. 1851.

Messrs D. &amp; M. Bunker

Dear Sir

We send you the water  
pail by express to you, the glass  
in the stone in fact, it could  
not get out without making  
it a little smaller as it  
is quite dark, but, and I  
thought - but to leave it as  
is, we have made it finer  
and it now surpasses the  
others,

Yours truly

Henry D. Moore.

Boston Feb 23. 1851.

Mr Gerrington Dear Sir

Yours recd. I wish I did not  
need, I have examined the  
pail, and in my opinion it would not  
pay to try for what seems to be a  
scratch on the table (but really is  
a deep flaw), and would be  
the buying of the table (which is  
now already too low), than the  
side with it to raise, and to do both  
would have cost more than he  
thinks, and more than his estimate,  
if it were my stone I would not  
attempt to remove the flaw in the  
table (as it does not show from the  
front) but make it finer otherwise  
which I think will keep the stone  
within his limit of weight. The cut is  
now only a fair lot, I selected the  
I crossed in tissue paper which I  
pay at a fair price, I bought a pair  
of No 10 last year for \$100 per pair and you  
can pair as high as \$100 I saw the  
of the pair, also return on this,

Yours truly  
Henry D. Moore.



Boston Feb. 24<sup>th</sup> 1881.

My Yarrington Dear Sir

Your rec. with page 42  
and Cks J. E. C. C. 21<sup>st</sup> Nov. H. S. D. 111100 -  
Number 7742 (635), and 1774 (634)  
In regard to American Sapphires  
you may get some which will  
sell but there will be only a  
very small percentage, and I  
don't believe fine Sapphires will  
ever be found among them that  
has always been my opinion, and  
the reason I am so much sanguine  
about it, as for finding a source  
of dia<sup>d</sup> it is not impossible, but  
not probable, I fully believe in  
them being a source from whence  
all the dia<sup>d</sup> which have been found  
on the west coast have come from  
but the discovery of it is very uncertain  
it may not come in our day, but  
I hope it will,

Yours truly

Henry S. Alloway,

Boston Feb. 24<sup>th</sup> 81Mess<sup>rs</sup> W. M. S. Hedges & Co.

Yours rec. our own  
payments have been recommenced  
I say this week or we would have  
sent you a ck today, but next  
week we will send a post  
of the whole

Once my truly


Henry S. Alloway,

Manager

Boston Feb 25<sup>th</sup> 1851.

Mr Yerrington

Dear Sir

Your rec<sup>d</sup>. I cannot  
 make an offer for any lot of  
 Rubies, unless every one is fine  
 medium rubis and dead stock  
 with one, I only buy those which  
 I know I can sell, I should pay  
 such a lot and worth about \$100  
 and the two which I selected \$150  
 I have bought several lately fully  
 equal to those I selected some  
 are better at 150 per \$25, last  
 year I got some at about \$100  
 per lot, I have several on hand  
 now which are fine, Andrews  
 don't care all on the wheel except  
 the one I wrote you about to  
 know if I should cut it down  
 to a cushion,  its shape with  
 a little color. I imagine these  
 pearls & cat's eyes come from as you

Yours truly

Henry D. Wallace.

Boston Feb 26<sup>th</sup> 1851.

Mr Yerrington Dear Sir

Your rec<sup>d</sup>. I shall be  
 glad to see some good specimens  
 of Sapphires from Montana, any  
 of rare color might sell some  
 for \$100 blue, I still want the  
 pair of 24 grain beauty if they can  
 be found and at a fair price.

Cannot you now get some  
 notes out of Collins, he is owing  
 me over \$1000, which is too  
 much for any one who makes  
 no showing of Capital, as if he  
 should get into any speculation  
 and fail, he would not pay one  
 cent on the dollar, try and get  
 his notes for the whole amount  
 but insist on a part or he are  
 in want of them to use,

Yours truly

Henry D. Wallace

Boston Feb. 28<sup>th</sup> 1860Boston Feb. 28<sup>th</sup> /81

Mr. Herrington Dear Sir

Yours rec<sup>d</sup> of page 423  
 with Kelly note, to which I  
 enclose reply, the 5<sup>th</sup> Mo I  
 considered as perfect as any I  
 ever had, and one of the finest  
 in color, cutting, however, I  
 would like to have you bid  
 on to them, as I have a retail  
 customer who has been looking  
 at them here and she is  
 in again today and it is  
 so thought she would buy  
 them, so I am likely to  
 dispose of them at a  
 moment, I know for  
 how soon that if I  
 buy such a pair to  
 my taste and  
 I have no doubt  
 they will come in

Mr. Schultz Dear Sir

I have made a careful  
 measurement of your dia<sup>d</sup>, and  
 find the bottom nearly 4 degrees  
 out of the way and the top  
 two degrees too flat for a fine  
 stone, we refered back to our  
 record of stones of about this  
 size, which required about the  
 same changes, and find it to  
 be up to set the loss to  
 than  $\frac{1}{2}$  of a Karat, we can  
 improve it and keep it 2<sup>gr</sup>, but  
 it will not come quite up to  
 our standard of a "fine" stone  
 which shall be done.

Yours Truly  
 Henry Diller



Boston March 2<sup>d</sup> 1851.

My Dear Sir

Your rec<sup>d</sup>. I don't  
 can to purchase any dia<sup>d</sup>  
 at present as our stock is  
 so large, the only purchases  
 we do make is in buying  
great bargains in fine stones,  
 we don't care to make offers  
 on any stone, but if you  
 send the lowest price, we  
 can then judge whether it  
 is an object for us to see  
 the stone again.

Yours very truly  
 Henry Dutton

Boston March 1<sup>st</sup> 1851.

Mr Harrington Dear Sir

Yours rec<sup>d</sup>. with cat's eyes  
 at Stone No 12 Crown Street No  
 11 5/16 and page 424, I showed  
 the cat's eyes but did not sell  
 one, they had seen the one sent  
 to me, and did not like it,  
 also had seen one at Messrs Conroy's  
 show for 1/2 which they liked as  
 well as the 244 for which I  
 asked them 100 per cent, they went  
 out after seeing mine, to look at  
 Stone again, and did not return,  
 as I presume bought it, I will  
 hold them until tomorrow in case  
 they should come in again,  
 The pearls I wanted was 247  
 great pearl, or there about, I am  
 glad to hear those stones found  
 to be spinels, I could hardly believe  
 they were garnets, if you are sure  
 of this being spinels the price must  
 go up, Yours truly  
 Henry Dutton

Postonellank 2/81

Mr Shultz Dear Sir

Your letter is recd, and I think from what you say that I had better change the angle of the bottom first, then see what the loss is, and I think that change will improve the stone very much, than if I think I have weight enough left to make the other change on the top I will do it otherwise will send it to you to see first,

I am very truly  
Henry D. Allen,

P.S.

Can you let know it is very difficult to tell exactly what a die will lose in reworking, we have a mass of old one hand some for the best you can send, and from there we make our selection.

1884  
Pitts River 25/84

Mr. Beach Dear Sir

Yours of the 23<sup>rd</sup> is recd. In answer to it, say we could cut the 10<sup>th</sup> at 1000 for 100, as to the loss, that will depend upon how you want it done, if made into a good one to get the greatest billowing in one weight then stone 6 1/2 to 8 1/2, if made full then from 5 to 8 1/2 lbs,

I am very truly  
Henry D. Allen

1884  
Pitts River 25/84

808  
Boston Mar 2<sup>n</sup> 1851.

Mr Youngington  
Dear Sir

Yours rec<sup>d</sup>. with Pagers 425  
and check from Collier 400.  
which reduces his ac a very  
little, Mr Pray and I agree  
that Collier should give us  
notes for his account, so we  
can have something to use.  
He may be speculating, and  
as he has a credit with others  
for a few thousands besides, and  
sells all his goods at retail  
for cash, he may be deeply  
involved and nothing to pay  
with, keeping up his credit by  
making small payments to each  
one, that of course is otherwise,  
and unless he can show that  
he has property of his own to  
guarantee the credit we ought  
to insist on his reducing the ac.  
if others attempt to do it before we

he might be found to fail  
and we should get nothing,  
this will be our feeling until  
we can be convinced of his solv-  
-enability, we cannot afford  
to lose by him although he  
is a good customer, as one who  
would wipe out all the profit  
we ever made on him,

It returns the Cats Eyes  
by Van Buren, could not make  
a sale, I think T. C. & Lane  
made the sale, prices some  
thought prohibitive, we  
now hope you will get rid  
of them before pay day comes,  
even if you have to reduce the  
price, The 8% pair may  
soon high at 2800 but he  
can sell for 2500 and make  
something, but it baser than  
pair on others which I have  
seen offered here, they are  
fair and have the spread  
12% pair, nearly.  
(Dear Sir,  
O'Brien, & Co.)



Boston March 21<sup>st</sup> 1844.

Mr Thompson Dear Sir

We have been looking  
 over our col<sup>l</sup>. business, and  
 have concluded that the  
 stock there is too large for  
 the kind of sales made,  
 as our profits being only  
 about 5 per cent, the  
 interest will about it all,  
 and what we propose is, for  
 you to select from it say  
 25000 of the goods which  
 you think most valuable  
 for you to carry, and we  
 will explain as fast as  
 the case will, that will give  
 us the <sup>best</sup> <sup>value</sup> for the goods, which  
 we will carry with long  
 & we look at it and it had  
 been helped in in our opinion  
 - you if your business gets

to be larger and find you  
 can pay more goods, we  
 will supply you, we look  
 at this in a business point  
 of view entirely, as we must  
 make all our business pay,  
 and I think a good small  
 assortment of dist<sup>l</sup> will enable  
 you to carry all of your retail  
 trade just as well as a  
 larger stock, I think you  
 will agree with us, any  
 special order we will charge  
 for if possible,

Yours very truly  
 Rufus W. Allen  
 Orange

Boston Mass. 3<sup>o</sup>. 1851

Mr. Yerrinton Dear Sir

Your rec<sup>d</sup>. with three notes  
from Collin amounting to \$500 -  
The Turmaline & Spinel caused  
all night, the Turmaline was  
very handsome, as to value I am  
not positive, but the Spinel was  
very high in comparison with  
others which I have seen, I  
don't care to have you spend any  
time on these facts, but if you  
hear of any let me know, I am  
glad you take shortly the lab<sup>r</sup> for  
the time is all right, I prefer to  
wait until it is done rather than  
take off such a dist<sup>o</sup> & discomfit  
me about the Cr pair for Heats,  
to see and give note, I shall  
be able to send you quite a lot  
of some more, but many of them  
are imperfect, still they are white  
Red Handsome,

Yours truly  
(C. C. Shaw)

Boston Mar 3<sup>o</sup> 1851Mess<sup>rs</sup>. H. & S. of Sudok

Dear Sir

Rec<sup>d</sup>. your statement  
of ac this morning but  
have been too busy today  
to look it over, will try and  
get at it tomorrow, there  
is a duty of 25 cts. & 3/4 stamping  
which it may return, also  
a single duty of 2 lbs. as  
per agreement, the duty with  
a bid plan I sold today.  
will send you all the money  
we can spare -

Yours truly  
H. C. Shaw

Boston Mar 4<sup>th</sup> 1831

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>, I don't know who the Cat's Eye customer is, but if he wants one I would like to sell it to him, In regard to Collier, I have no doubt you are doing all you can to get him to give us a settlement, in some time, and I do not think he has any right to be offended with us for asking him to do so, he ought to expect it, he wants make the same demand on any one who owes him so large an amt<sup>o</sup>, so wants any other dealer, if I knew he had a plenty of property which could be used as good available assets I should feel easier, but should then expect to have a settlement of accounts, as often as once a year rec<sup>d</sup>, page 106 with the Op<sup>r</sup>s, I don't think it would do to buy the Shovel, nor the Tomalin at the price, although it has been,

Yours truly  
J. S. Howe,Boston Mar 5<sup>th</sup> 1831

Messrs W. S. Wedgwood &amp; Co

Dear Sirs

We enclose our check for 500 full paid near my door.

Yours very truly  
J. C. Howe  
(Manager)



Boston March 7. 1881.

Mr Blackman Dear Sir

Your letter of Jan 7. 22<sup>nd</sup> is at hand, and in answer would say, that a price list for diamonds would be a very difficult task, I am not aware of any dealer in the world having one, and the reason is, the great variation in quality and sizes makes it impossible, we can furnish you stones of any quality or sizes at as low prices as any one if not lower. The extra fine gems always bring large prices, but there are but a few such to be had, the principle sale being of the medium grades, we also sell a great many stones of the imperfect kind, which are white and brilliant, the flaws not being noticed, much as in set, these are sold at about one half the price of fine perfect stones, and are of a low variety and also very much

below the medium grade, I will give you below a little table of prices

of good stones of fair quality  
are about as follows

1/4 carat under per	40 to 45 per ct
1/2 ct stone	50 to 60 "
3/4 " "	60 to 70 "
1 " "	80 to 100 "
1 1/4 " "	90 to 110 "
1 1/2 " "	100 to 125 "
1 3/4 " "	110 to 140 "
2 " "	125 to 150 "
2 1/2 " "	150 to 175 "
3 " "	175 to 200 "

the above prices are in the same ratio, as we can often sell stones of 5 carats for 150 to 200 of fair quality, we have often found lots of white stones, any better than will not last, imperfect, missing of weight up to 2 1/2 carats at about 100 to 150 per ct, and in some cases, about 1 carat, we have seen a good deal of stones, are so rough in appearance with the fine facets, and look like a well worn watch, but will easily remain an idea.

I am, Sir, your obedient servant

Boston Mar 5<sup>th</sup> 1881.  
 Mr. Garrison Dear Sir

Yours recd with ck  
 from Madell 50 of Tiffany  
 34. Don't much know and  
 nothing particular to it.  
 Yours truly  
 Henry C. Morse.

Boston Mar 5<sup>th</sup> 1881

Messrs Russell & Trask  
 Dear Sirs  
 We enclose our check  
 for 500 on ac with your  
 name on it  
 Yours very truly  
 Henry C. Morse.  
 (Morse)

Boston March 7<sup>th</sup> 1781

The Greenough Dear Sir

Yours rec<sup>d</sup>. with CK from Account  
for 68<sup>rs</sup> 7<sup>cts</sup> for 4<sup>th</sup> 7<sup>th</sup> and Cat's Eye  
by express, what did I estimate  
the wholesale price of the Cat's Eye  
and what price have you set it  
on to other dealers for, as I  
don't want to charge more than  
they do, Mr Pray tells me  
he wrote to you last week and he  
shows me your reply. I think  
you misunderstand us both in the  
Collins matter. we are asking no  
more of him, than we should expect  
of the very best customer in hand,  
on the subject concern, that is  
to give us a settlement to date.  
and if not convenient to pay all  
his bills, and when they  
are always in offer to attend them  
if not convenient to pay, he can  
be exact less than that. The ac-  
counts run to the end of this  
month, and the longer it runs,  
the more difficult to adjust, that  
is all we ask, when he gets any

because we do not our account  
adjusted so we can tell where  
we are once or five years he  
is unreasonable, it ought to  
be straightened with every one  
of our customers once a year  
and we intend to do it if  
possible, we are not giving  
Collins for anything but a  
settlement, and ask him to pay  
only what he can pay readily,  
and if he gives notice or offer  
to help him pay the rest if  
not convenient to him, is that  
unreasonable? I am always  
willing to do the same thing with  
all our customers and I do it  
willingly, and consider I have no  
right to refuse it, as it is only  
the more than he ought to expect,  
Collins has been a good customer  
as a good fellow, he appears to be  
an honest man's side, but it is no  
use to do business with any one  
no matter how good a customer  
unless he can have a settlement  
once in a while.

Yours truly  
G. Greenough



Boston March 8<sup>th</sup> 81.

Mr Gerrington Dear Sir

Gives me, three large pairs  
 and very yellow lately. Thompson has  
 sold but very little in the last  
 5 or 6 months, so large pairs, so  
 having so many small stones on  
 hand we had better match them  
 and sell them first. Mr Beck says  
 he has the 500 rub in Collier. As  
 we that balance is as we gave it to  
 you. It was a 16 K's Calc Eye here  
 today, it was as fine as any in  
 our lot, it was of the grand order  
 he asked 100 ps lb but I think he  
 wont sell it much less, as he has  
 me it cost him 65 ps lb in India,  
 & returned Tiffany's dia<sup>r</sup> the Opals &  
 Spinel & tourmaline, I showed the Opals  
 to my customer today, they were not  
 fine enough, the price I could not  
 buy as it is much too high price, and  
 the tourmaline is just what I want  
 believe I could get one of the  
 & appreciate it enough to pay a price  
 on their prices, <sup>per value</sup>

Boston Mar 9 1881

Mr Gerrington Dear Sir

Gives me, with page  
 sales and dia<sup>r</sup> (600)<sup>33</sup> which I  
 will recut specimens, see send you  
 tonight, two dia<sup>r</sup> for Tiffany  
 Spinel & tourmaline with Opals,  
 we intended to have sent them  
 last night, stormy today and  
 nothing doing

Yours truly  
Henry D. Morse.

Boston Dec 10. 1851

Mr Gorington

Dear Sir

Yours rec<sup>d</sup>, with page 400  
 I don't believe I can do more  
 with Hamilton on the 9<sup>th</sup> of 60, he  
 has too high ideas, I had an  
 offer which I asked his opinion  
 of its value, he said \$200, & asking  
 if he would give me 100, than 50  
 than 25 but he did not care to  
 buy. I paid \$100 for it. I don't  
 want to buy any more now as  
 he shall soon give you between  
 100 & 200 lbs of fine wool to 200  
 of fair quality, and an extra paper  
 to sell one rather than buy of  
 others, the importers like B will  
 not pay within 15 per cent of  
 the price they sell for, so to make  
 fine hair customers, so that's why  
 he can sell imperfect w<sup>ool</sup> so quietly  
 if the price is right - 72  
 B.S. will want to buy every 100 lbs  
 2 1/2 cents 100 lbs wool

Boston Dec 14/51

Mr Fuller

Dear Sir

Mr Gorington telegraphed  
 me to send you a pair pair  
 for \$500, I have sent the  
 receipt & that pair 500,  
 settings of two, will make  
 4 to set off for cash  
 the weight 3 1/2 of 100 lbs  
 hope they will suit you  
 as always

Yours very truly

J. W. L. Case

Boston Mar 11<sup>th</sup> 1881

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with paper  
 and a 2<sup>nd</sup> Home check I think  
 with Gov we can well for 200  
 much if obliged to do so but we  
 cannot make much, it is a slow  
 and long, and now, I also send  
 a specimen to him of at 50 per cent,  
 to see what he for Bardet of 1/2  
 to see what and how the large  
 notes to pay within a week if  
 there are any bills you can  
 collect easily do so, Ask Blaine  
 if he will clear another, and  
 a larger lot of fine pieces for me  
 they run larger than the last;

Yours truly  
 Henry Moore

I can get a note from the bank  
 for that but a bit  
 when I am getting up. I pay well  
 and the price of paper is very  
 high, also any other kind of paper  
 I can see my hand, he has made  
 and sent me a note.

Boston Mar 12<sup>th</sup> 1881

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with a salary  
 The fact of Collier not liking  
 the change of interest and  
 settling the account, shows  
 the importance of having a  
 settlement, if we allow on  
 my cash purchase 30 days,  
 and credit all he has paid  
 why should he not pay interest  
 on the balance, if he had bought  
 100,000 we should expect a settlement  
 as often as once a year, and the  
 case if we know he was worth  
 100,000 it would be the same, and  
 I cannot see why he objects to  
 giving it.

Yours truly  
 Henry Moore



Boston Mass 14<sup>th</sup> / 1847  
Messrs. C. & G. B. Buel  
Esq. & Co.

I send you by express  
a tin today by express. I  
send only now the bottom,  
for which we charge half  
price, and as it has so  
much improved that I  
thought best to leave it so  
it is, rather than water  
a still further outland in  
the night, as I think it  
to now have some and a little

Yours truly  
C. & G. B. Buel

Boston Mass 14<sup>th</sup> / 1847

My Dear Sir

Enclosed with Herbert's note  
337 of Dr. Williams' 200 Hunt, 100  
cut page 433, one time & with

Yours truly  
H. D. Mann

*[Faint, mostly illegible text, likely bleed-through from the reverse side of the page.]*

Boston March 11/51  
 Mrs J.B. Church Esq  
 Dear Sir

Your letter and drawing  
 have recd. being the best I  
 saw any place in the only  
 thing which I can suggest  
 is to take out the plate in  
 the girdle and connect  
 it with the feet and perhaps  
 make the collar smaller  
 the best way to till be  
 killing an thin upper one  
 on top of the remaining  
 your decision if you are

Yours very truly

Wm. Sullivan,

Boston March 11/51

Wilmington Dear Sir

Your sd, with the  
 price payable to be repaid for  
 No<sup>d</sup>. I am glad to hear is to  
 be at a settlement, I think  
 I shall still my contain a pair  
 of fine pearls which I have in  
 hand for myself they are not as  
 large as he would like to buy  
 and than a new, and light  
 is for diamonds are much  
 higher than our before, he says  
 the same is now in case he  
 is much, and why says he  
 is a pair of fine to draw to  
 200 l. for the pair and they  
 are to be sold and the old pair  
 will cost him the same but I  
 am not sure if you are  
 not a pair of fine to draw to  
 200 l. for the pair and they  
 are to be sold and the old pair  
 will cost him the same but I  
 am not sure if you are

Yours truly  
 Wm. Sullivan

Boston Mass. 11<sup>th</sup> 1831.

Mr Gorington Dear Sir

Your rec<sup>d</sup> with paper #35,  
and about 105 of O.P.S. containing  
Special Notes, (and I'll be true  
to say, your back tonight, as have  
just rec<sup>d</sup> by him for Schreyer  
it is a beauty, Kendall's  
prices are high, he will have  
some of us for 90 to 100. I saw  
the others, and I have seen a  
as much finer in quality and  
better all over, they are also  
here, this price are high also,  
and so you see what kind of  
still higher prices for fine goods  
they all see the same, and  
the Day gets the same thing  
from London.

Yours truly  
Wm. C. C. C.

London Mass. 11<sup>th</sup> 1831.

Mr Gorington Dear Sir

I have rec<sup>d</sup> with the  
copy of your list of his eyes  
as the kind of the same and,  
I have just rec<sup>d</sup> an statement from  
Noble's office & it is a higher  
price than; Kendall's prices are  
much higher than our, I bought  
a stone of his today, three which  
were but then sold at \$190  
to-day, & \$180, fine but not  
fine, the other three are here  
also today, I bought a few & was  
in luck, and in large stone of  
the perfect blue white but one  
of them so I have to send it  
back, we about 300 per lb now,  
it will make a perfect specimen  
stone, then done I will send it  
to you, hope you won't get stuck  
buying too many of these beautiful  
blue eyes but  
Yours truly  
Wm. C. C. C.



London  
Sat. March 15. 51

Mr. Conington  
Dear Sir

I have done you made the sale to  
Ward, the sale to Carter. I don't  
think you made much out of  
business they were qualified, -  
by the Yellow die, we must not buy  
anything for the night. I don't see  
for what, or as find which is  
a considerable part, over the  
business of Cal. you by each of  
really thing the more, and have  
been both must in a few  
times the gold, our payments  
and our bills, and I don't  
know how many in addition to  
the bills, which will be for us to  
pay them, we also have some  
bills, which will be for us to pay, and

we have not the money to pay  
them, you cannot see that  
you have a great deal of money  
to be paid, and you  
by your bill, and we have  
as you cannot know that our  
payments are about a, or as  
and will give you a good deal  
of diamonds in a few days, and  
to say, we will be all to take  
some bills and make some  
sales from it, as the die is  
accidentally advanced in price  
and, it is a great profit over  
them which are on hand, or at  
least, in the business, you  
now they will all be sold at  
them in a short time, and  
I must explain them to you  
I have been advised, and I  
No 90, 63 will be a great  
profit, they will be about 100  
and fine, if you don't them, and  
I will make them, if you don't  
the best, and they will be  
of

Patuxent March 19<sup>th</sup> 1831.

Messrs. G. M. Wickham & Co  
Care Savannah

I rec<sup>d</sup> your letter dated  
from Mr. Greeningston, The 14<sup>th</sup> who  
will make a gross of about 30  
in my judgement, I think that  
will get out the flour, the other  
is said to land on the 14<sup>th</sup>, and  
if get out the flour will make it  
still lower, than to build it up  
again, a reduction of price will be  
necessary and will save more than  
you estimate. I don't think it is  
possible to have it under 14 and to five,  
it will be near 14, I shall not  
conjecture which can be saved &  
I will await your decision,

Yours truly  
H. C. Folger,

Patuxent March 19<sup>th</sup> 1831.

Messrs. H. Smith & Co.  
Care Savannah

Yours rec<sup>d</sup>. I fully agree with  
you, there ought to be some price  
raised, but unfortunately the  
party who owns them is at hand  
in New Orleans and has sent down  
a friend here to ascertain how  
much can be realized for them, he  
wishes to write to him, and the  
will either to accept or reject the  
offer, if you don't care to assume  
a price please send them to  
Mr. Greeningston's office and I will  
write to him to see if he can get  
an offer, I think them very fine  
but have no use for them myself,

Yours truly  
H. C. Folger,

Boston March 19<sup>th</sup> 1831.

Mr Gorington Dear Sir

Yours rec<sup>d</sup>. with the rec<sup>d</sup>.  
from Wickham and pag. 437. I did  
not buy much of Messrs. Messrs as  
we cannot buy now, we have too  
many of our own goods to work off  
first, I did not buy the lamp  
then after all, as I found it neces-  
sary to use it carefully it would cost you  
me over a \$100, and would cost me  
over \$200 per doz, I thought at that  
price would be above value for a paper,  
I thought only of stones and of vessels  
& some small only, but in a great hurry  
I sold him 22 doz of my finest  
stones at 100 for 30, also sold  
about the same amt to Martin  
at 50 cash, and he paid them while  
I was out \$25, Ben Bowen thought them  
worth about 100 he is no judge of  
and about 10 per 100. The cost  
has not been in to see the cut, he  
could not see it I was out 100

Yours truly  
Merrill F. Wilcox

Boston March 19<sup>th</sup> 1831

Messrs. W. S. Hays & Co

Dear Sir

Yours rec<sup>d</sup>, as usual  
I prefer not to have you draw  
on us, but will send you  
a check next week for a part  
of the whole of it, we have  
been what we our customers  
have not paid of call.

Yours truly  
Hays & Co



Boston, May 1<sup>st</sup> 1881.

Mr. Gerrington Dear Sir

Yours no. 2 with Collins  
 Note <sup>to</sup> Mr. <sup>and</sup> page 488 of with Cash  
 statement, in regard to sale to Collie  
 it is all right, I don't want  
 you to telegraph on such a small  
 matter, but use your judgment,  
 in all such cases getting profit if  
 possible, and in case of stone is  
 selected cheap as much advance as  
 the present one is worth less than the  
 lot price, The Coll Eyes (in my opinion)  
 are a passing fashion, particularly  
 in the cheap market, and are now  
 beginning to be a of from what I  
 can glean from <sup>superior</sup> other  
 prices are now <sup>falling</sup> and I  
 think before long will be dropped,  
 for that reason I want you to buy  
 diamonds in buying, as we don't buy  
 any "dead stock", better buy from  
 here to month rather than largely,  
 2000 pieces are also fast falling out  
 of fashion and the price has fallen  
 50% or more, I think most of the imper-  
 tants are buying to reduce their stock of

sapphires, a very few after fine gems  
 in sapphires will continue to sell  
 and anything else will be dead  
stock soon!! I know the best  
 policy in buying any fancy stone  
 such as Aquamarine, Tourmaline  
 Cats, Eyes or any other fancy stone  
 is not to buy lots but select one  
 or two, or some of the very finest  
 even at a large advance on lot price  
 and you will have a fair chance  
 of selling them out clear for a  
 profit, diamonds in lots, a few  
 of the finest always sell readily  
 at what may seem a good profit  
 but one can find it is a long  
 time before enough are sold to  
 cover cost of a lot, then the balance  
 are dead stock and all the  
 profit is in it, time thrown in,  
 I really think nearly all your  
 own time should be a pushing the  
 sales of diamonds, as they are not  
 to something if you make a sale,  
 and let your brother order in the  
 fancy small stuff, for that  
 you can make a large business with  
 we can turn our diamond stock

much faster than we have been  
 doing, with the returns which I shall  
 be able to give you very soon you  
 will have a good stock, and if  
 you can make good sales, it  
 will give us the means to pay  
 our notes during the next four  
 months, which are uncommonly  
 large, and about double the amt  
 they were here before in the same  
 time, and I have to depend  
 nearly upon burning the dirt,  
 which to pay them, the dealers  
 who come here I have made  
 large sales most every time, and  
 do the same in other cities,  
 Martin said he had no difficulty  
 selling all the goods he could  
 get, and at fair prices, and  
 after receiving of such an advance  
 in prices we ought to get some  
 better prices on our old stock,  
 and make good sales and reduce  
 our stock so we can buy more,  
 I don't think it is prudent to try  
 any deal of the present sales, but  
 do all we can, and get all we  
 can for them, reducing our present

stock as low as possible, and see  
 and see what the result is to be,  
 I think a part of the cause for  
 the rise in the price of supplies  
 into London, Paris & New York  
 for this country, I think the  
 business is being largely overdone,  
 and there is time to be a great  
 before another year, and I don't  
 my stock low before that time  
 comes.

Yours very truly  
 Wm. D. Jones

Boston March 21<sup>st</sup> 81.

W. W. Chambers Dear Sir

Your rec<sup>d</sup>. with 3/4<sup>th</sup> dia<sup>le</sup>  
I can undoubtedly make it  
into a very fine stone, but  
it is impossible to say exactly  
what the loss will be, should  
judge 2/4 of a lb or thereabouts,  
but will not take off 1/4<sup>th</sup> more  
than is necessary to make it fine,  
will await your answer

Yours very truly  
H. G. Dillmore,  
Manager.

Boston March 23/81

Dear Sir  
Your rec<sup>d</sup>. with Wendell's  
plates and pages 440, 441.  
I have just bought some  
more plates enough to last for  
a long time, I have been busy  
for two days arranging some  
of the rec<sup>d</sup>. for you to work  
on, which you can get them  
all by you tomorrow, you will  
see they are fine goods.

Yours truly  
H. G. Dillmore,

P.S.  
New cast die by Mr Gilman  
to be set. A. Wickham,



Boston March 27<sup>th</sup> 1841.

Mr Gerrington Dear Sir

Yours recd. with note of  
R. J. Corant 30<sup>th</sup> Jan and check  
from Reuss Co 3<sup>rd</sup> Feb.

We send you a list of dia<sup>l</sup>.  
with list of prices, we think,  
our prices are low in comparison  
with others, and at the prices we  
give you, don't pay us much profit.  
not over 8 or 10 per cent, we hope you  
may be able to advance some of  
the lots, as generally they are  
nearly every one fine in the lots,  
The small lot of specimens I don't  
feel anxious about, as I could use  
any one of them at a better price.  
All these must be sold in "lots"  
we I don't wish to have them picked  
without changing ~~over~~ a price  
check would be far above other dealers  
for selection, as I know too well  
what selection is worth, then  
again it is too long a stay to  
sell them out singly, what we

desire now is to have you sell  
at least 30 to 40 thousand out  
of our stock before July if it is  
a possible thing, and I think  
you can do it if you will put  
all your energy into it, it is  
very important to us to reduce  
our stock largely, and by selling  
lots it counts up fast, Deane  
says in a letter to me that he  
don't want import many goods  
for the present, but buy about \$1,000,  
what he needs, I thought perhaps  
he might buy some of our goods  
to use them for us for a com<sup>o</sup>.  
But to try to sell to importers  
generally we cannot get within  
10 per cent of what we ought to get  
and in fact they can't pay us  
near as much as they are willing  
to pay in London, sell to their cus-  
tomers is the true way, as for time  
we cannot afford to sell on open ac-  
count now, or 6 mo note, Bank  
and others are rich and can do it,  
but we must have paper that we  
can use to pay our own notes,  
Yours truly  
Wm Lloyd Garrison & Co

Boston, May 25<sup>th</sup> 1881

Mr. Yerrington Dear Sir

For rec<sup>d</sup>, with L<sup>td</sup> Ch  
590<sup>23</sup>/<sub>100</sub> and pay 142 — I have  
seen any quantity of Melu here  
prices from 32 to 48, and if had  
a chance to select from some  
lots which were 40 and under, and  
I know my selection is better  
than any lot in the market at  
48, they cost me 40 — I send  
you today 6 pairs and a single  
one, some are very fine,  
Taylor was here today with his stock  
just from London, they were the best  
made stoves I have seen lately and  
his prices as low as any one who  
has been here, he had two specimens  
of stoves, one 160's other 170, I could  
use them both well and sell 20 per  
cheaper, send two fine 78 stoves, show  
me any of the goods sent should be  
above the present prices and others  
below and can change the prices a  
little,  
Yours truly,  
Henry J. Morse,  
a lot of fine cuts be made higher

Boston, May 25<sup>th</sup> 1881Mess<sup>rs</sup> W<sup>m</sup> S. Hedges, Co  
Dear Sirs

As I close the month on the  
bill of Sept 25<sup>th</sup> the balance  
of your account be bill by  
and send you my record, our  
customers are not doing so well  
with us, which makes us  
short just now,

Yours very truly  
Henry J. Morse

Boston March 25<sup>th</sup> 1881

Mr Eickley Dear Sir

I recd your package  
of stones you so kindly sent,  
had it not been that I  
had just filled my stock  
with those sizes cents have  
made a much larger bill,  
I took out 4 stones to help  
me make some pairs, and  
say I can't get any more,  
better luck next time,

Yours very truly  
Henry Dallow.



630

see it of them will be fine and white.  
 If I could go to London myself  
 I think I could buy fine  
 goods. then we can get otherwise,  
 They will not allow selections but  
 I could buy large lots, select all  
 the finest and sell the poor ones  
 here. then buy another lot - doing  
 the same and in that way could  
 bring all fine goods. - I always  
 oppose of your giving your opinion  
 on anything I send, as to 604<sup>th</sup>  
 it may a price which I consider  
 are as low as any importer could  
 sell the same quality to the  
 retail trade, Rudolph got 70 puke  
 of Bennis for the selection of 44 stones  
 and others have shown me lots no  
 better at 80, I have given prices to  
 you which I think are as low as  
 any of the importers sell for to the  
 trade, judging from my observation of  
 those who have been here, I am  
 very desirous to sell lots, as it counts  
 up, and the goods are turned sooner,  
 if peddled out singly you know it  
 would take a long time to show them  
 and we should not have the

Boston March 26. 1851.

Mr Yerrington Dear Sir

Yours, &c, the reason  
 of our getting so small an advance  
 on this parcel was on account of  
 so many stones being imperfect, we  
 set 40 karats here to Martin's, many  
 for less than 40 per kt, they were  
 very badly flawed but white and had  
 brilliancy. there was a loss of 35  
 to 40 per cent on the average  
 cost of the lot, then you have the  
 fine imperfect stones which will not  
 bring the cost, neither will the 24  
 or 28 & below, so all the deduction on  
 this and the profit, has to come out  
 of the finer and larger stones, so you  
 can see why we cannot make much  
 even if we get our prices, still we  
 had rather sell without any profit  
 rather than to carry them into the fall  
 as we are now on another lot which  
 are finer and larger, and but a few  
 imperfect stones, and on these we are  
 expecting a good profit, there will be  
 over 300 karats when done, and the

Rec'd your telegram after parcel  
had gone to express, and the  
Cats-Eye was in it, we have not  
got a specimen to grain stone, but  
have one of 5 grains or 10 <sup>twice the</sup> weight,  
very fine and nearly perfect.

If you could get a good price  
for this one in the list of specimens  
sent Thursday of 1/4<sup>th</sup> say not less  
than 350 or 400 take it out and reduce  
the lot price accordingly.

Hope you will sell the Cats-Eye.  
I have some fine stones in  
our new parcel of Rough which  
will be along good, altogether and  
weigh about 3.0 lbs when cut, so  
sell out a lot of goods to be ready  
for them.

Carriage to import the rough, or  
buy cut stones — one capita —  
is (compared with other importers)  
small — we cannot buy largely  
unless we are selling more than  
we are buying — I rec'd. the stone  
from Melbourne. The material is  
fine, and it can be made into a  
beautiful stone but the loss if made  
into a square cushion shape would be  
very great, say one half, then there  
is a flaw in the wide which if taken  
out would make the stone still non-  
-rour. pity it was not on one end,  
I can make it brilliant and have  
it a little less oblong  thus and then  
the loss would not be so much, I  
will await his decision, I send you  
some stones for Tiffany & others, the  
one for Tiffany is a beauty, I returned  
the large Cats Eye as I think your chance  
of selling it far better than mine, and  
the note for them is due next month.  
I rec'd by the account that you have  
sold enough to pay Collins, but having used  
the money long ago we are short now,  
hence we will do all we can when the  
time comes. Yours truly, George Colburn.

Boston Mar 25<sup>th</sup> 1841

Dear Sir

I enclose herewith a  
 for bill of the 26<sup>th</sup> for  
 50 per, please accept bill  
 and return

Yours very truly  
 Henry C. Howard

Boston March 25<sup>th</sup> 1841

My Dear Sir

Yours is, but you take  
 part in the 14<sup>th</sup> of 1841, I am  
 If you cannot sell all (200) as a lot  
 and can sell all but the 2 points  
 for a price which will bring in all  
 all right you can keep it, there  
 is not a set price on any of the  
 goods I send, but if any business  
 will if I can get the full amount for  
 my own want to get all the  
 as strong has any imperfect stones  
 in my lot, and it always will be so,  
 I think dealers separate stones with  
 a view to sell them to suit, I  
 know nothing well than constantly to  
 their best customers for fine goods of  
 the one or white and brilliant &  
 I send the blue stone and will you  
 satisfy about it, that was a good bargain  
 in the Scientific American and cheap  
 umpt. Rec<sup>d</sup> Cash Statement and page  
 1142. I hope when you get a very  
 fine specimen of the Lithia Emeralds you  
 will let me know. Y<sup>r</sup> truly  
 H. C. Howard



339  
Boston March 29<sup>th</sup> 1881

New-York Dear Sir

Yours recd, with ck 175 G.S.C.  
and one from Martini 155<sup>00</sup> —  
You can allow Martini the extra  
time and get note, I return ck  
for your endorsement, Please send  
pair 888, 3/4 lb. I have a fussy  
customer for a pair of Earrings he  
wants a good size, but is not ok  
to the fine, 2 3/4 to 4 kt is about  
his idea of size, perfect, but not  
the whitest; say like the best in  
630 lot, or like the Lewis dia's  
length about 100 or a little over kt,  
if you could get such a pair  
Lewis Boubt on memo I would  
like them sent with the others,  
well spread & brilliant & I can be  
sure of a sale if I can hit him  
just right. I have some hear  
which are nearly right. (Taylor and  
others talk prices 20 per ct higher in  
the fall, I think that is right when  
we want to sell goods.)  
Very truly  
Henry D. Howe,

Boston March 29<sup>th</sup> 1881

Messrs. D. M. Boubt

Dear Sir

Enclosed please find our  
ck for interest as per your  
statement, we are much  
obliged for the accommodation

Yours very truly,  
Henry D. Howe  
Manager

Compare with yours, his delay seems unaccountable, We can do a little cutting on repairs, so far as we want to strain out the work as we shall not be obliged to work on night, as we don't care to buy at present prices any more than we are obliged to do, We talk higher prices to every one, which is the true policy, and is justified by the accounts we receive, still we must be cautious and not have too large a stock if prices should fall, work off all the goods we can while the prices are up, that will put us in a good condition to buy in the fall, I don't intend to buy anything here except to fill an order, for which I have nothing on hand, unless it would pull a fine stone out of a barrel at a price much below its value, it can glad your Lithia Cur. business is so promising -

Yours truly  
Henry D. Morse,

Boston March 30<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Your letter rec<sup>d</sup>, The price of (600) was true price for a good note, don't take anything for large dia we have had more of them than we ought to have had considering how slow they are, if you could trade some of these large single stones with some one like Turner for miles at a fair price it might do, that is, if you send the miles, large stones take too much money and don't turn quick enough,

As for buying rough for Cash! we are not in a condition to do it, I hope we shall escape the failures, why do you dread one of them, - Keep at Collier until you get a settlement of an acknowledged by him, and then try for his notes to settle it, I cannot see how Collier can dispute your account, our account is only a record of yours, does not Collier keep a record of his transactions so he can

Boston March 30<sup>th</sup> 1881.

Mess<sup>rs</sup>. A. W. Smith, Co

Dear Sir

Yours of the 23<sup>rd</sup> with your account, we are very sorry that we cannot (just now) and it would be a great accommodation to us if you would allow it to stand until the April bill becomes due, and then settle all including our account, allowing you interest, and we will pay you the balance.

Yours very truly  
Henry D. Morse  
Manager

Boston March 30<sup>th</sup> 1881.

Mess<sup>rs</sup>. Messels, Lusk &

Dear Sir

Enclosed you will find \$100.00 in settlement of Bill of North<sup>th</sup>. please receipt and return.

Yours truly  
Henry D. Morse,



636  
Boston Mar 31<sup>st</sup> 1881.

Mr Yerrington Dear Sir

Yours recd with pays 4448<sup>00</sup> &  
and Martini's notes for 516<sup>75</sup> —  
You did right in putting the risk  
upon the owners of the diamonds,  
as it is too much for us to  
guarantee them for the small  
price we charge, although I have  
near-clan eyes and yet for a cus-  
-tomer, but have broken some of  
my own, I did not know that  
Dr. Brinn took a stone, how did  
you get out of it. Business has  
been quiet here for a few weeks  
I hope it will start soon,

Yours truly  
Henry D. Morse,

Boston March 31 1881

Mr Green, Eng. Cochier  
Deardie

I enclose check for \$135.  
in payment of interest as per enclosed  
notice -

Yours truly

Henry D. Morse  
by J. B. Peck,

163  
I shall be sorry if you  
don't do it now before they are  
dead stock!!! get out of your  
case, if not, lose 50 per cent or more  
but sell them, they will be  
nearly as poor stock as that day  
within a year. I want to see  
all those fancy skins sets before  
we take stock in July if it is a  
possible thing, I think some of  
the Buttons might help you to  
work off the fag ends, - I want  
to see your stock clear as is  
possible by July 1<sup>st</sup> no dead  
stock on hand, The three  
pairs of will return tomorrow,  
Closed off pleasant today and it is  
my agreeable to see the same over  
board,

Dear my love  
H. Gray Moore,

Apr 1<sup>st</sup> 1881.  
Bos. n. Mass.

Mr. Harrington  
Dear Sir

Yours recd with Tiffany's  
dia. I like also the 2 pairs from  
Boulder & the pair from Wickham, but  
they came too late. My man  
was in and I got him a pair  
I had on hand before these  
came, Rec<sup>d</sup>. Phy 446 & Chr. Ill. Russia  
30/4. C. D. Stearns Bisc. W. H. Supton 75  
17/4. 2 Brooms, about 25, - before looking  
over your purchases I am sorry  
you have gone so largely into Boston  
Crescent Cats Eggs, I think the im-  
-ports have your weakness for fancy  
things are put on to you, and I  
fear you will have much difficulty in  
disposing of so many, your purchases  
an about 200 to 250 costing about 1200  
give value thus far an only 200 per cent  
391 all the imports I have taken  
but think it only a passing fashion  
and about played out now, I think  
it would be well if you could get  
rid of them (nearly all) at a small  
loss rather than carry them, I am

having been dull and payments large  
have made us rather short -

Enclose check \$345, which, Mr  
Cook said Mr Rudolph, when in Boston  
last, settle bill of Oct 30, which, please  
receipt and return -

Yours truly

Wm D. Morse

Boston, April 1, 1851

Dear Sir

Your favor of March 21, enclosing  
receipted bill of Nov 17, 1850 is duly received -

Notice what you say in regard  
to reducing the old balance. By this  
I suppose you refer to the amount \$550<sup>00</sup>  
at the beginning of your statement rendered  
March 1 - By looking over the account and  
referring to the payments made since Feb 1  
I think you will be convinced that you  
make quite a mistake in saying that  
most of the balance is now more than  
two months over due - If this is true  
most of it was due in January - I find,  
however, only one considerable item was  
due in January, namely \$49<sup>05</sup> due  
Jan 30, which is reduced by charge  
of \$12<sup>25</sup> Sept 30 -

That is, the above balance to date  
The balance now due, is a little  
over \$2500. exclusive of colored stones  
bought by Mr Morse personally which  
will be paid for as they fall due -  
This balance consists chiefly of the bills  
due in February (none of them yet  
two months over due), and you may  
rest assured that we shall give  
it our early attention - Trade in March



639  
Boston, April 4, 1881

Mr L. Thompson  
Scarier

Your letter of March 24 is duly received, and also parcel by express with diamonds returned, which agree with the list contained in your letter -

In regard to the account of stocks I can only say that you should account for all diamonds sold and not paid for and this amount of course your books will show - The amount of discounts already made has nothing to do with what you owe now - We make only a memorandum charge of goods sent and the sales made and paid for all take care of themselves -

To illustrate, lot 1 consisted of  
124 Dias 20 less 1/16 per the bill.

You have sold and paid us for

Jan 26.80 4 Dias 1/4 1/4  
Feb 7.80 8 " 3/4

Amounting to 12 Dias 1/64 - Therefore you ought to have on hand, belonging to lot 1 - 112 Dias 19 less 1/16 - If you have not that amount on hand you must have sold the difference and not paid us for them, and the amount thus sold you can easily ascertain -

To help you in doing this I send memorandum of what you have paid on

Boston April 4<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours recd. with Cash Statement, We return you today the 3 pairs sent, and the fine 1/16 stone a beauty and as large and worth as much as a fine 1/4 stone of the same size,

We have just recd. from Thompson some large pairs, and large single stones, which single ones may do to match some of those you have, then an one low value to add to your stock, we will send them next week. I think one week in each month spent on the road would make a big hole in our stock before July, your Brother can look out for customers while you are absent

Yours truly  
Henry J. Brown



back lot - Single stones and pairs all  
take care of themselves and to bring in  
the amount of his counts made only  
complicates the matter and does not  
affect the amount due -

Lot 1 consisted of 124 Dias 24¢/pr @ 75¢ out.  
Jan 26 '80 sold for 41 Dias 75¢

Feb 7 '81 = - 80 7/8      12 = 1 1/4

Called for 112 Dias 19¢/pr

Lot 2 consisted of 20 Dias 9 7/8¢ out.  
Jan 26 '80 sold for 12 Dias 9 7/8¢

Feb 7 '81 = - 12 Dias 9 7/8      8 = 1 1/4

Called for 11 Dias 4 7/8¢

Lot 3 consisted of 10 Dias 7 1/2¢ out.  
Aug 6 '80 sold for 1 Dia 7 1/2

Called for 9 Dias 6 3/4

Lot 12 consisted of 41 Dias 8 3/4¢ out.  
Jan 26 '80 sold for 1 Dia 7 1/2

Called for 40 Dias 8 3/4

Lot 21 consisted of 7 Dias 11 1/2¢ out.  
May 30 '80 sold for 4 " 6 1/2

Called for 3 Dias 5 1/2

Lot 52 consisted of 7 Dias 33 1/2¢ out.  
Feb 7 '81 sold for 1 Dia 7 1/2

Called for 6 Dias 2 1/2¢

Lot 53 consisted of 6 Dias 4 1/2¢ out.  
Feb 7 '81 sold for 1 Dia 3 1/2

Called for 5 Dias 3 1/4

Lot 54 consisted of 4 Dias 6 3/4¢ out.  
Feb 7 '81 sold for 1 Dia 1 1/2

Called for 3 Dias 5 3/8

Lot 55 consisted of 6 Dias 9 3/4¢ out.  
Feb 7 '81 sold for 1 Dia 1 3/4

Called for 5 Dias 8 1/2

I think that, by Comparing this memo-  
randum with the diamonds you have  
on hand, you will easily find out  
just how the account stands. You  
can deduct the amount paid for  
taxes - If the diamonds sold out  
of the parcels were better than the  
average, they ought to pay an extra  
price -

Yours truly

J. Gray D. Morse.

P.S.

I am sorry to hear your  
business is so dull, hope it  
will improve soon, could you  
not sell some of these parcels  
to some of the dealers there, as  
I know the prices are low, now  
as there has been a large  
advance,

Boston April 8<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Your order with Cash  
Statement of page 487. and the  
stone for Wickham, the bottom  
of that stone was perfectly high  
and the top a little too low.  
I will keep all the weights - I  
can to make it fair, Thompson  
returned several large pair. from  
5 to 11 Kts, one pair I am  
going to make match better  
before I send them to you, and  
one pair I let go out on news  
today. there is one pair of great  
springs and perfect, but slight  
color, they weigh 11 1/2 ounces & 1/2  
cost us about a year ago \$200 -  
we will send all soon. ---

Yours truly  
Henry D. Morse

Boston April 8<sup>th</sup> 1881.

Mess<sup>rs</sup> A. H. Smith & Co

Dear Sir

Your rec<sup>d</sup>. we enclosed a  
ck for the difference in ac-  
allowing the interest on both  
sides. with statement, we  
trust you will find it correct,

Yours very truly  
Henry D. Morse.  
Manager.



(Boston April 5<sup>th</sup> 1881.

Mr Gerrington Dear Sir

I came out with Martin's  
 ck for \$3900. I am glad to hear  
 you had such a rush of orders  
 and under the circumstances I  
 don't see how you could do any  
 better than stay and fill them.

When I write you regarding the  
 necessity of selling goods you  
 must not take it that I am  
 finding any fault with you,  
far from it, I know you do all  
 in your power, and are deeply  
 interested in our success as much  
 as if it were your own business, I  
 write because I feel the necessity  
in time as much as you can,  
 as I have to provide for all our  
 payments from sales of dia<sup>s</sup>, and  
 the payments for the next four  
 months are double what they were  
 ever before in the same time, and  
 I know unless our sales are very  
 large I shall be compelled to borrow  
 quite a large sum of money to

enable me to meet them, which  
 above all things I dread the most.

When I wrote about the fancy  
 stones I perhaps put it rather  
 strong than I ought, what my  
 feeling is in regard to them, (as  
 several dealers have told me that  
 there was no money in them in  
 the long run) that a few of the  
 finest always sell readily at ~~about~~  
 a large profit, but the loss on the  
 balance more than offsets it, if  
 time and interest are taken into the  
 account, I have no doubt if you  
 (instead of buying large lots) were to  
 select out a few fine ones and pay  
 for the selection it would pay, and  
 they would sell clean, but I think  
 putting too much into them is a  
 mistake, they cannot be forced into  
 the market without losing heavily,  
 and as soon as the fashion passes  
 they are really dead. Sapphires have  
 fallen one half in the last year, I  
 have some which I should be glad to  
 sell at 50 per cent dis on cost, but not  
 more than \$200 or \$300 worth, as I never  
 buy many at a time, My plan has  
 always been to buy small and when  
 they are not buy more, the risk is

619  
lessened as well as the interest  
account, It is my desire to offend  
of every transaction you make, but  
if I differ with you, I think you  
<sup>should</sup>  
say yourself, you would prefer to  
have me say so plainly, as that  
is the only way to get along and  
co-operate, I never intend any  
of my criticisms to harsh or to  
make you feel uncomfortable so  
you must take them as I mean  
them, with the best of feelings,  
We send dia<sup>d</sup> for Tiffany and  
two pairs and four single stones,  
some of the single stones may  
match some you have on hand  
or can be made to match by a  
little cutting, Thompson's sales of  
dia<sup>d</sup> has fallen off to nothing, so  
we have withdrawn a part, and  
there are some of them,

Yours truly  
Henry Cotton,

Boston April 6<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Bonus rec<sup>d</sup> with 4 dia<sup>s</sup> 639  
Daze 498. Collins statement and  
Schultz Ch 1900, which you did not  
endorse, I return it with a bill  
of R B & B for you to pay with this  
ok sending Ch for balance, Mr P.  
will fix up Collins ac and send it.  
I have no doubt but trade is dull  
just now, but it must revive soon  
I should not urge your starting  
off in an unpropitious time, I  
always intend to leave it to your  
judgment when to start, I know  
your ability to sell goods and I  
am anxious to extend our sales to  
other cities, Starr's offer for the 7<sup>th</sup> 116  
you can accept if you think best  
but I don't think it a dear stone  
if it is compared with others, and  
to cut stones down as fine as that  
one we must get a large price or  
it will not pay us to do it, the size  
was as large as any good proportion of  
off which would cost more, but when  
persons talk about price per ct for  
specimen stones it is no use to show

them, we must sell them for  
 their size and beauty, as for the  
 "Specimen Lot" I would sell them  
 for 125 but no less, would prefer  
 to push into them and sell singly  
 as I can use every one of them  
 here within 60 days and yet  
 more, I have a customer for a  
 cheap stone of about 2 lbs, she  
 prefers a flawy stone which is white  
 and brilliant to one with color  
 Lot 645 has a smoky stone of 2 lbs  
 which you may send, and if you  
 have a very imperfect white stone  
 worth not more than 150 the stone  
 send it also; Boubt may have one  
 if you have not, I also have a  
 customer for the large Pink Topaz if  
 I can get it cheap enough to afford  
 to take back some goods which I  
 have previously sold and make a good  
 profit on, see what would be the  
 very lowest, try for two hundred dollars, —  
 if you cannot get it for that, see  
 how near you can come to it, and  
 I will try and trade with him, Will  
 has had, also Mary, they both say dia's are  
 seen to be much higher in the fall, —

Yours truly  
 Henry D. Moore

Doston April 8<sup>th</sup> 1811

Mr Yerrington Dear Sir

Yours no I got a  
 stone today from Touchheim  
 which will answer my order,  
 The Large Pink topaz my  
 customer has out now, I  
 can sell it to him, but having  
 to take back goods on which  
 I made a good profit won't  
 pay unless I can get it at  
 a less price, and if I sell I  
 shall have to wait until July  
 for my pay, off 250 Cash and  
 get it I think then it would  
 pay me to trade, however, when  
 your brother returns he may be  
 able to make some arrangement,  
 Sent Hy Diet's dia, tonight  
 Yours truly  
 Henry D. Moore.



Boston April 9<sup>th</sup> 1838,

Mr. Yerrington Dear Sir

Yours recd. with pay 450 and  
 R. B. B. is accepted. I am glad  
 you made some sales in Phila.  
 there are several dis<sup>d</sup>. dealers here  
 this week none of them have done  
 much, many had sold about 500  
 and the others less, here and Southern  
 complain that they have not done  
 much, I recd your telegram and  
 answered it to sell at 117<sup>1/2</sup> Cash,  
 and I shall send you another pair  
 today, with the blue spotted stone of  
 mine which I have cut to a specimen  
 and I think it ought to sell to  
 100 p. as they don't care so much  
 about spots if the stone are fine  
 otherwise, and I think they are right.  
 Perfection is talked too much, I know  
 fine cutting is much more important  
 than perfection, as that brings out the  
 beauty of the stone, hope you will get  
 rid 300 or more out of that stone  
 now as I never saw a handsomer

one, and if perfect could bring 100  
 and the spots would not be seen  
 unless examined, I felt sure  
 the pair Lopez could be bought  
 for less so I have allowed my  
 customer to take it at a low  
 price, and have agreed if he  
 kept it to take back some other  
 stone on which it made a good  
 profit, but to pay 75 for it I  
 would be better off not to trade  
 with him. As for the diamond  
 market, Mr. Pray has just heard  
 from London, and the prices are  
 high and firm, still I believe  
 in selling, but not without a good  
 profit, as I believe there is a  
 prospect of having to pay more, the  
 true way is to turn goods quickly  
 and replenish, no matter whether  
 the market is up or down, but  
 it does not pay to carry stock  
 along, the interest soon absorbs all  
 the profit,

Yours truly  
 Henry D. Morse.  
 P.S.  
 Sent pair today 8 3/4 1/2 = 110  
 also stone for Wickham

Boston April 11<sup>th</sup> 1881.

Messrs. Wm. S. Hoopes & Co  
Dear Sirs

Enclosed be send you  
\$470<sup>00</sup> for to balance your  
account, please receipt  
bill and return by mail

and oblige  
Yours very truly  
Henry D. Howe.

Boston April 11<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Yours rec<sup>d</sup>, with \$470<sup>00</sup>  
Cash Statement, I will keep the  
topog on the conditions in former  
memo<sup>r</sup>, price to be 300 less what-  
ever discount he can get elsewhere.  
The Amethyst I could not use,  
The 12<sup>pr</sup> pair I believe to be a  
very cheap pair at \$2500, still I  
think be glad to make the dis-  
count for cash, I never discourage any  
customer when they ask for fancy  
stones, I talk strong in their favor  
and do all I can to sell them,  
that is business! I did not notice  
the sale of the two star topog at  
Wells & Pray is hoping to get some  
of the grand from the bottom of the  
Fraser River my soon, we have a  
pair of very good stones, perfect  
and brilliant one is very white  
the other good color weighing 9 1/2 carats  
Cost us 170 for lbs, we will send them  
if you need them, we intend to for  
some 6<sup>th</sup> stone for a customer  
Yours truly  
Henry D. Howe.

Boston April 12<sup>th</sup> 1881.

Mr Turner Dear Sir

I rec<sup>d</sup> your diamond  
this morning and note that  
you say in regard to it, but  
I cannot guarantee a "Spec"  
with the loss of 1/2 ct only -  
the bottom is too high and  
the table too low, and it is  
very hard to estimate the exact  
loss, if it were mine I would  
make it fine, but the loss be  
whatever it would, and you may  
be sure there will not be a 1/2 ct  
lost more than is necessary to  
make it fine.

Yours very truly  
Henry D. Alloues

Boston April 12<sup>th</sup> 1881.

Mr Thompson Dear Sir

Yours of Apr 2<sup>nd</sup> rec<sup>d</sup> and  
we send you two stones which  
I think answer your order, and  
I trust you will be able to sell  
one of them, they are both perfect  
I believe and price reasonable,  
Business has been fair here,  
we have sold the large pair  
some time ago and I think  
the 12 ct fine pair is also  
sold, and am selling some  
goods every day.

Yours very truly  
Henry D. Alloues



Boston April 10<sup>th</sup> 1851.

Mr Yerrington Dear Sir

Yours recd. with 3 diamonds  
593, 596 & 597 and did. I refer to cut  
for Wickham, I wrote to Turner  
about it in answer to a letter he  
wrote to me, Recd also cc sales 457.  
Mr Childs has not been in yet.  
I agree with you fully in getting  
our sales from him, otherwise  
we should not know what was  
sold, I sent two of these stones  
you sent today to Thompson, he has  
a custom to whom he feels sure  
of selling one. If you should know  
of a brilliant stone of 2 1/2 cts  
which is a little imperfect or may  
slightly off color which will not cost  
over 75 per ct send it and examine,  
there is a small chance of selling  
one, it ought to be your special, as I  
am competing with another dealer.

Yours truly  
Henry Dillow.

Boston April 13<sup>th</sup> 1851.

Mr Yerrington Dear Sir

Yours recd. with bill  
of Pink Topas, hope I shall get  
it for 300. I am glad to hear  
you sold Tiffany the pair and  
they not know they were the same  
as those you offered there, that some  
thing I have done here on some  
of the dealers who would buy of me,  
If there was a good broker here,  
I believe I could sell many goods  
to the dealers here thinking the  
goods come from N.Y.

Mr Childs has not turned up yet  
I will get all the information out  
of him I can when he comes,  
Hope dia<sup>s</sup> may be found somewhere  
in paying quantities, but I am not  
Sanguine,

Yours truly  
Henry Dillow.

Boston April 14<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Yours recd. with thanx &c

I enclose you one from Wickham like  
rest of 24<sup>th</sup> April & shall try and keep it  
183 but it may go a little towards, I have  
sent you a few small specimens, the  
blue one has a defect <sup>in the eye</sup> but it is so fine  
that it must bring a good price, all  
are very extra, none to be found as fine  
in N.Y., the prices may seem high, but  
if you compare with other waxes you  
will find them cheap enough if sold  
single, such items cannot be priced  
by the lb, they are rare, and we don't  
get many like them, Did you ever  
get an offer on those poor waffles  
and did the owner was in to get  
a report on them, get an offer if  
you can and submit it, no matter  
how low, if you cannot get an offer  
send them back. — Mr D: Wolf would  
be a good broker to buy them, I think  
says he is honest, —

Yours truly  
Henry Bellows.

Boston April 14<sup>th</sup> 1831.

Dear Worthy,

I notice on the  
schedule which you gave me of  
Lucy's securities, the Bonds, exchange  
for other securities which you said  
were in your safe, you have not  
specified the character nor the  
amount of them, I was thinking  
of the embarrassing position I should  
be in if anything happened to you,  
as it now stands, it would look  
as though I had used or loaned  
them, and no memorandum to show  
where they were, their character, or  
the amount, as I am solely res-  
-ponsible for them. I think the  
only right way is to have them  
deposited in my box with the other  
securities, then I shall be all right  
as trustee in any event, so you had  
better let me have them when you  
give me the investment of the proceeds  
of the Coffin Mortgage.

Yours truly  
Henry

London April 16<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with D. S. Collett  
for 350 and page 453, that was  
a quick sale. I sold the small  
Pink Topaz to Mr Joss for 50.  
So you can charge it at that  
price to this office. I send a c<sup>t</sup>.  
7437<sup>37</sup> which is all the balance  
we have today after paying our  
notes, will pay up the balance  
very soon. But we have a plenty  
now just rec<sup>d</sup>. some from London,  
I write get Collett to get some  
of those garnets cut in Paris, I  
think you can get them done for a  
few dollars for a gross, send samples of  
style of cutting so they will make them  
brilliant, have send by Van Buren 2  
fine stones, one of which may meet  
the bill - send by Ex Wickham's care and  
5 stones from (630) rec<sup>d</sup> -

Yours truly  
J. C. Collett

Boston April 16<sup>th</sup> 1881.

Mr Gerrington Esq Sir

Yours rec<sup>d</sup>. we have no  
stone finer than one in that  
specimen lot which you have 17/8  
you may sell it out if you can  
get 200 for it - if your customer  
is not a dealer he should pay  
extra. - I hope it will turn  
out as you say, that the dea<sup>r</sup>?  
are as pure to be found as the  
Sapphires. - Which of those stones  
which we have called garnet are  
spinkles, is it the red ones or  
some of the other colors, if they are  
really spinkles saw the price ought  
to be increased. We send today a  
pair for Schultz and Stone for  
Tiffany. Stormy weather here, and  
I am now up with a cold.

Yours truly  
Henry D. Morse,



Boston April 16<sup>th</sup> 1881.

Miss<sup>es</sup> W. Senter & Co

Dr Sirs

I did not receive the stone from you until this morn, it is a diamond, and is worth about \$100, it would cost you about \$40 to recut it and then it would be brilliant and handsome — I will retain it until I hear from you

Yours very truly

Henry F. Johnson.

Boston April 18<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours recd, with Cash Statement and R. J. H.'s note 259<sup>th</sup> Mr J. W. Martin's note 172<sup>th</sup> for. The lot of Rubies I count out use, two or three stones I might sell before Christmas and the balance would be "dead" counts not yet \$75 per ct., I never will buy lots of stones thus, I will pick what I can use at a fair price and let the dealer carry the balance, I knew those "Saff" would be hard to sell, but I supposed some one would be fool enough to offer something, the deal ought to bring an offer soon, on that 178 we thought a very fine stone, and white, when it is compared with stones other dealers sell for white, if blue then it would be fancy, I tried hard to sell the stone for James but failed, it is cheap enough and I would buy it if I was not determined to reduce stock, I shall return it today also the lot of stones you sent a long time ago to be made over, the price was \$400 and now to get the same price you would have to charge \$75, that is just the difference there is in the cost of making stones over,

652  
Boston April 19<sup>th</sup> 1881.

Mr. Gerrington Dear Sir

Your rec<sup>d</sup>. also pair for  
the loss, and pays 454.455, you  
are right about 60%, it was my  
own stone recut, and I think  
it is a "Stunner" having the Specks,  
Hail saw it and said if it were  
perfect would be worth \$1000, and for  
the specks (which don't injure its  
beauty) to reduce it to 60% it ought to  
sell, I rec<sup>d</sup>. your telegram and I  
answered it, that I could not tell  
until I saw the stone selected, as I  
cannot keep the run of a parcel in  
my mind, and it is inessably suicide  
to have stones selected, unless they  
bring their full value, There was  
a man in today with some fine  
rough, he said you had seen them,  
his prices would not give much profit  
unless he could get larger prices, as  
to make them fine he could not get  
over 40% of the weight - then the cost  
of making and the low price which the  
imperfect stones would have to be sold for  
would bring the fine ones high,

Yrs truly  
H. C. S. Stone.

however you must get what you can,  
but I really think they could have  
sold quicker at 48 as they were,  
than 72 as they are, —

I wish you would look over your stock  
and see what you can find that  
we can improve by recutting so as  
to make them selectable, as now  
we have a chance to do them  
and if we can make them sell it  
will pay to do it - or stones which  
can be matched into pairs by cutting  
one, some of the same are about  
out of work now and would like  
to commence on them.

Yours truly  
H. C. S. Stone.

Boston April 30<sup>th</sup> 1881

Mr Yerrington

Dear Sir

Yours recd. I telegraphed you to sell those stones if you were well satisfied the price was fair in a comparison with the lot, Heule's man was in today and showed me his stock, his prices were much higher than I gave you for the stones sent recently, he had a lot of 3/4 stones blue white, not well cut and clumsy, some not much better price \$100 per kt, also a lot of kt stones not near as good as those sent you \$110, and all other goods in the same proportion, New York just recd a letter from London, prices still high and feared they may be higher as now in few hands, and they think the prices will continue high, Recd. Epilog 2 stones to be cut, it will talk over the Webster's mine with Mr. Day, and if any one else is wanted - let me know - We put that lot of four rough under sent out recently, if we can get the stones on day by day, but the price must be high.

Your truly  
Henry D. Rogers

Boston April 21<sup>st</sup> 1881

Mr Yerrington Dear Sir

Yours recd, with page 416 and the from Wickham's Stone, I measured Wickham's Stone and find it only thick enough for a kt Stone if he wants it fine, and have given the order to make it fine, The price of the rough with the 5 large stones put in is \$16, and he wants but sell for any less, and I have sealed them at that price and have called Monday to decide, as for the Earle case, if you think there is a fair chance put him through, I don't care to employ any more men for the present, it is more than I can do to keep busy those I have, I will keep the Stone of 6 1/4 in mind, Have sent you a pair of diamonds from Lewis which I can buy for 50 per kt, I thought them so cheap that you might find a customer at once who would pay \$100 per kt they weigh 1/2 ct. I told Lewis I would return them to him on Monday if I did not sell them, if you can't sell on 4 days I think I can't get them on that time,

Yours truly  
Henry D. Rogers



Have sent by Express Dec 17<sup>th</sup> 1881 the receipt for Methuen  
and 5<sup>th</sup> Jan 1882.

159  
Boston April 22<sup>nd</sup> 1881.

Mr Yerrington Dear Sir

Yours, rec'd with pages 457, 1458.

I note what you say in regard to the price you can buy dia<sup>d</sup> at in N. York today, that being the case I shall get you to notify that agent of Beiler, Watson that he need not keep that lot sealed any longer - as I feel sure there could be a large loss (if cut stones can be bought as cheap as you say) - \$46 was the lowest price I could get him to say for the whole lot, and at that price (if cut fine) would not yield over 40 per cent <sup>profit</sup> which could make the cost \$72 per lb to average, for stones remaining from 1/2 to 3 lbs, and averaging between 5/8 to 1/2 each, I rather let my workmen be idle, as the loss would be less, and if we succeed in securing our stock as we hope to do, you can show our share of those cheap lots you speak about in your letter, at all prices, and it will be better to buy at those prices than to cut them off the rough remains high as it now is, I really cannot understand why our dealer should charge 2 per cent more than

others who have equal facilities for buying our stones, when Mount had here lost his prices here as high as any one, they certainly can buy as cheap as any other dealer, how can any dealer sell fine <sup>diamonds</sup> at \$2 - 3/4 lb at 7/2, kts at 90 <sup>cents</sup> all fine goods, when others charge for the same 64 for kts 85 for 3/4<sup>th</sup> 116 for kts, it may be some parties are hard up, or have bought on credit and don't intend to pay.

I am glad we did not have a tick with Rowland & Albany - we were lucky there, Clark & Davis 9 kts for 200 per lb of recent water cost \$350 per lb when down 300 we have come to get back prices.

The lot of Rough we are looking on will leave without some fine stones, - the lot will be heavy, as we have under them fine consequently they will cost us high, but I think they will sell, as I am sure there are no small dia<sup>d</sup> in the market for sale, that is, in beauty and fine workmanship, buyers never allow anything for fine work, they go for color no matter how - they are "I don't" I prefer a stone slightly off - well made, to the blue white body, made  
Yours truly H. C. C. D. Thomas

Boston April 23<sup>d</sup> 1884.

Mr. Gerrington Dear Sir

Yours rec<sup>d</sup>. with pan 489 —  
I cannot advise buying the telegraph stocks  
I don't care to add anything to our stock  
for a few months to come, or until we  
have reduced it 50,000 or more, as we  
have more stock now than we can carry  
comfortably, as for sending 1000 to D.H.W.  
I don't see how we can, our funds are  
low and nothing coming in, cannot  
you squeeze 1000 from Collier and pay  
him, or owe H.S. 2000 & Collier 3000, both  
past due, which we shall pay as soon  
as we get some funds. — I was hoping  
the large pair would be sold to Caldwell,  
that would be a help, I know they are  
cheap compared to those which have been  
shown and here, 250 per lb. would not be  
too much in comparison with others I have  
seen, and that species pair 5% I have  
not seen a pair equal to them for  
6 months, 300 per lb. for those would be  
cheap enough, if those 7 1/2 E. R. can not  
be sold, return them Monday, unless you  
have a better thing by & explain them a stage  
or two longer, I would like to make 1000 out  
them if we could, you best.

P.S.

Send some for M. W. A.

Can you find some of those 1/2 lb. & 1 lb. in London

Henry D. Howe

Boston April 26<sup>th</sup> 1851.

Mr. Yerrington Dear Sir

Your rec<sup>d</sup>. the pink & grey  
I sold for \$50 so you can't do for  
the full amount, I know you sent it  
at \$10.00 & must be hard up. —  
I am sorry for that. — Rec<sup>d</sup>. your  
telegram about yellow diamonds, I am  
authorized to sell for the market  
value, if you don't get what you  
consider a fair offer sell it, else  
sell the rest of the goods belonging  
with it, they are collateral, and  
must be sold at some price, but  
get all you can and bid them in.  
The diamonds you have sent to be  
cut are hardly worth cutting.  
I thought when I sent to you for  
diamonds to cut that you would find  
some chimney stones or stones which  
could be melted and make them  
valuable, business has been quiet  
here but it manages to sell a little  
at retail nearly every day.

Yours truly

Henry D. Morse.

Boston April 28<sup>th</sup> 1851.

Mr. Yerrington Dear Sir

Your rec<sup>d</sup>. with cash  
statement — one cts of Noyen 98<sup>th</sup>  
Nov. 28. No. 100 98<sup>th</sup>  
I don't think it strange if fine goods  
won't be bought as cheap as ten  
years ago, when any dealer who  
could find is 25 per cent higher,  
there may be lots of cheap goods  
accumulated occasionally but that does  
not make the market price, I  
have a plenty of goods to sell, our  
lot of rough of our people is nearly  
done, hope you will make a hole  
in them already sent so we can  
send you a lot more, We are very  
short, and a lot to pay so if  
you can collect anything soon it  
along, a few good large sales  
could help us amazingly just now,  
I have a customer for a pair of stones  
beefed, spiced, brilliant, but off color  
weighing 8 lbs or more, hope you have  
such in your stock that will cut from  
75 to 80 per cent, yours truly  
Henry D. Morse



refuses our demands, the longer  
 this goes the worse it will be,  
 his account (besides notes already  
 given) is over 3000, yet notes for  
 2000 or 2500, leaving the balance  
 until the account is adjusted, if  
 we don't get something soon I  
 am afraid we never shall, his  
 putting you off in this way looks  
 suspicious to me.

Those yellow dirt? which are  
 not sold you had better return if  
 not sold within a day or two, as I  
 think I can't sell them here,  
 he has sold one large one for one 40  
 cents, and says he can sell small.  
 I don't think it worth while for you  
 to spend much of your time on these  
 as I cannot get an offer for selling  
 dirt, and how I can send it to William  
 until I can get the money in, unless  
 I go out and borrow it, which I don't  
 care to do, — I have not done any  
 business for money for many years,  
 don't want to begin now, don't care  
 for William, he can't not keep it up  
 if I won't see it paid.

Yours truly  
 N. Green & Co.  
 and also, William Green  
 and G. Smith, Messrs. Green & Co. in private

Boston April 27<sup>th</sup> 1831.

The Yerrington Dear Sir

Yours rec<sup>d</sup>, with the die?  
 for some, and pain (1892) & other  
 some of these blue stones cost high  
 considering how badly they are made,  
 there is no way but to make them  
 all our first, but the cost of fear  
 will be more than you will ever get  
 for them, it may not have paid so  
 much for stones of such profanities even  
 if they were blue, I shall make  
 my constant visit for the yellow pain  
 until it comes across them.

The report of Collins having an effect  
 on that account is strictly ridiculous, a  
 by ten year old one compare our  
 his accounts, and if you had charge  
 him with notes which he did not  
 get, let him say what they are, in  
 my opinion it is all done to part  
 of the settlement, if he has de-  
 paid he can't fix it all up in  
 ten hours time, What reason does  
he give for not giving us his notes?  
or does there any money, and you  
must insist on his giving them, and  
if he is well disposed he cannot

Boston April 28<sup>th</sup> 1751.

Mr Gerrington To Sir

Yours recd. with pay for 460, 3, 461  
and Martin's note for 354<sup>6</sup>/<sub>100</sub> for with  
ok of Sander for 199<sup>3</sup>/<sub>100</sub> for also cheap  
Sapphires by Rudolph. The 21<sup>st</sup> dia<sup>1</sup>/<sub>100</sub> for  
No 649 please send an and I will see  
how they compare with them it had  
been looking at lately, which have been  
from 80 to 85 by the lot; I cannot believe  
that 56 should be the outside price, I  
think there to show you have shown  
them must be impostors who want to  
buy them of you 'Cause as I recollect  
them they were a good lot, and some  
of them fine, I don't know of any one  
to whom I could sell the Spinkts. —  
Neither have I any one in mind for  
the black's grey pearls, as for our price  
being high I cannot understand it,  
I have no way to judge of the market  
prices except by what I see offered  
to the impostor here, and I try to get  
their prices as near as I can, and  
I think a fair comparison with some  
of them (allowing something in our favor  
for better work) you will see we are  
not far out of the way, but if you  
can show me that we are, I will,

reduce the price, I cannot expect to  
sell goods of the same qualities as  
others sell at a higher price, but at  
this present time when business is  
dull goods can't be sold except  
at a sacrifice, and that is not  
said to do, the only way is to move  
along and find those who are in  
want of goods than a fair price can  
be obtained, but when people tell  
you or are so far above the market  
I cannot believe it, there are no  
goods offered here which indicate  
it, and as for the price for pay for  
rough I believe we buy as low as any  
one, the last lot we sent you was  
sent from a parcel which was  
center in Amsterdam offered within 2  
for 11 of what we paid, I think it  
would be better if I left the stones  
heavier, as then I could sell cheaper,  
all the lots which are shown here  
have some heavy stones, and they are  
carelessly cut, consequently they can  
offer to sell cheaper, buyers are always  
"beard". they will never admit any  
superiority in cutting, or allow for  
the extra loss in making fine points.  
See regard to Buckell's cat's paw. Am. or any one  
willing to show the expense on this.

Yr truly, M<sup>rs</sup> M<sup>rs</sup> M<sup>rs</sup>

could be seen at the fair, you  
you will say (you hope I will see  
as you do) but don't say in your  
I think if it is in regard to this  
value of Wadsworth, it is impossible  
to say what value it is worth in  
for it, then in pulling in  
the middle of the stone, and to  
make it so it will not as soon  
and might be abandoned, if I can  
recall the Wadsworth stone is  
beautiful and handsome, and don't  
think it far from the same color,  
my judgment on the value of it  
is based upon the beauty of a stone  
brought out by fine workmanship, as  
well as color, but if color is to be  
your only guide you and I will  
always be far apart in our estimates,  
at the outset I believe that stone to  
be darker here, one was doubtless  
who set it at \$4000, and the other  
at \$1000, I think the Wadsworth stone is  
cheaper at the price he asks than  
this one is at \$4000. It has written  
Collins today.

Yours truly  
Henry D. Howe,

Boston April 29<sup>th</sup> 1854.

Mr. Gunglton Dear Sir

Yours with page 46,  
on which I notice a credit to  
Collins of \$57.50 for Catalpa  
I presume this must be for stone  
sold for Collins, as after my letter  
of April 17<sup>th</sup> you wrote only, "I am  
the stock of Catalpa, or anything  
else, as my plan now is to buy  
nothing" except it is sold in  
a field an entry, as for the sale  
to Wadsworth of \$500 in addition to  
what he has already purchased I  
was in too large a line for one  
who is not worth a dollar.  
his honesty I believe in, but his  
ability to pay with default upon  
sales, I think I write in the first  
instance that a small line of a few  
hundred of wood appears, but it is  
not very high large for an entire  
lot of stone, and since then also of  
stone, and I am sure \$3500 also then  
will be made over, and one from  
Wadsworth to sell at about \$2000  
and say if I can see it, advise my



Boston April 29<sup>th</sup> 1851.

Mr Collier Dear Sir

written to Mr Youngtown cannot  
bring to the same effect, and from  
what he says I think you must  
reason against us, we think too  
much of you and your state to  
do or ask anything unreasonable,  
or what we would not ask of any  
of our best customers, or what you  
would expect from us if the case  
was reversed, and it here you  
must admit we are right.

So please make an effort to  
send us something in cash, and  
some notes for a part, and try  
and have the account paid as  
soon as you can, then give notice  
for the balance and we shall  
say much obliged

Yours very truly  
Henry D. Morse.

Your account which has  
been running now for a very long  
time we are very desirous of having  
adjusted that we may have exactly  
how we stand, such an adjustment  
ought to be made as often as once  
a year on some running account,  
otherwise it tends not to be correct  
and makes it a difficult matter  
to write them like some money  
if you can spare it, as we need  
it very much, as business has been  
dull and but little coming in.  
and whatever the balance is  
give us your notes divided in  
such a way as will be convenient  
to yourself, these notes we can use  
and will be a great help to us,  
and in case any note maturing  
and you can short, we will help  
you in paying it, provided you  
will be able to pay a part, otherwise  
so much of our Capital is devoted  
us for the time being, I have <sup>truly</sup> yours

Boston April 30<sup>th</sup> 1881.

Mr. Worthington Dear Sir

Your no. with pag 462,  
 it will wait until I see the parcel  
 of 3 grain stones before giving you  
 my ideas about them, I think  
 somebody's judgement is at fault  
 otherwise there could not be such a  
 discrepancy, a difference of 5 or 10, or  
 in judgement might occur between  
 dealers equally well posted.

Rec'd. the 8 fancy col. stones from Stan  
 and the 1/2 from Wickham, which I  
 don't think possible to make fine  
 and have it 1/2, possibly 1/2 but I  
 won't guarantee that, even if  
 I don't consider them imperfect, but  
 don't think they will answer any  
 way - The lot of rough are uncommonly  
 clean, but at present prices I can  
 see no profit they will not yield  
 over 10 per cent if made fine, then there  
 are some imperfect and some not  
 so white, We are always glad  
 to have the opinions of others when  
 they are heard opinions, and to  
 give all credit due to them, but  
 believe to remain acts solely on the  
 opinions of others he is not fit to

do business for himself, as for the  
 selling of goods at a loss, we are  
 ready to do it if necessary to meet  
 the market in a fair competition  
 we have always told you so,  
 and if our prices are too high  
 we would sell less, than the  
 prices we give are <sup>not</sup> always cut  
 down before a sale can be made,  
 so making it necessary to change  
 a little extra for a bargain to fall.  
 Why all do it and all expect it,  
 if we named the lowest prices  
 first a sale is seldom made, We  
 will never try to compete with goods  
 which are depreciated, or stones which  
 are picked from parcels as they  
 are in lot prices, that is is possible,  
 we return (626 a) rec'd and than 1/2  
 stone.

Yours truly

W. D. D. W. 22

Boston, May 2<sup>d</sup> 1881

Mess<sup>rs</sup> Lazarus Franks  
Dear Sirs

Enclosed please find only  
check for 1048<sup>th</sup> for the  
payments of our account with  
Mr. Engelmann - please send  
receipt and oblige

Yours very truly

Thomas D. Loring

Manager



Boston May 2<sup>d</sup> 1881.

Mr Yerrington Dear Sir

Your recd. with page 4863 and Wash Statement, I see by referring to your letter what you intended about my thinking with you in the cutting of these stones, I at first, thought you meant to that single stone, \$60 for Wendell's stone I consider it not valuable without mounting, which would cost about \$25 and weigh 1 1/2 when done, this would make it cost (at 400 per ct) \$105 for the stone or 70 per ct, and I should then consider it worth \$85 per ct, to sell probably would give a fair profit for taking the chances, don't see how that color could bring much more. <sup>rather well Wendell's color than this one</sup> The stone from Madam which you sent back to me to get me to name the value, I should say such a color in ordinary cutting and proportion in lots would be worth about \$85 each stone, if thin and no brilliancy \$25 to \$35, but a lot

when every stone is brilliant and well cut and well spread \$65, and for a single stone or more I did not think I would charge any too much at 70 as I always expect to pay for one stone a good advance on a lot price, that is about the price as I see lots offered here, which is all the way I can judge of the market value, then in one fixed value for dead now, 20 years ago we could tell what diamonds were worth, but today it depends upon what they can be bought and sold for and our two dealers would have the same opinion in regard to their value, some look only at color, if the color is bad, no matter how well cut they will not pay \$70 extra for fine cutting and brilliancy, so it is not encouraging to cut off colored stones finely — the best way is to leave them heavy and bring them up to catch the light and sell "cheap" but in the way to make money on them, which perfect stones I know it, is to be made as fine as possible, so they will sell,

As for the Cats, says if they are  
 as good as rats it is all right.  
 but I have a feeling from all I  
 have heard that they are about the  
 and I don't want dead stock -  
 Alexander's will be dead also,  
 a few more sets for curiosities, but  
 the danger is in buying now,  
 Randolph said he had than he let  
 of you on hand now, and how many  
 he had bought there, so I think  
 best to keep them now rather than  
 to wait to buy and get caught  
 with a stock on hand. If you  
 had written that you had bargained  
 about Martin's and some birds all  
 right and safe, I should not have  
 said a word about the account.  
 As regard to your assuming  
 any risk or purchase you may  
 make for us, we should not have  
 to it, but we think it is always  
 advisable for me to know before  
 making purchases as it has to be  
 the one to provide for the payment  
 and to see that we don't buy too  
 much, profits are often absorbed by  
 carrying too much stock, and dead stock

As regard to Brewster's expedition I  
 appreciate your kind feelings toward  
 us and know you would feel very  
 badly if it proved fruitless after  
 recommending our taking a hand in  
 it, I never have been sanguine about  
 it and I have always written, and I  
 should not be willing to risk but  
 a very little in such an enterprise  
 as I have already written, as I  
 cannot afford to take the risk of  
 buying much, I told you we could  
 take a few hundred very two or three  
 to keep our promise, but would  
 you it prefer to be left out, or had  
 better concentrate all our capital  
 and energies on the rough die<sup>d</sup> and  
 cutting. I will pay better.

I did not telegraph about the  
 large stone as I did not see my  
 man until just before closing this letter  
 he was just before the post if possible, but  
 will for \$60 cash if that is all you  
 want? what do you think the two  
 pairs will bring?

Yours truly  
 Henry Dillase.



696

Boston May 3<sup>o</sup>. 1881.

Mr Yerrington Dear Sir

Yours near with page 464 and the pair to recast, the one with the flaws will not pay to do anything on, as the flaw is so deep. I can not get a perfect No Stone out of it. the other can be improved but cannot be used clear, am sorry the man backed out on his offer of 110. I had <sup>particular</sup> specimens of mine I can sell cheap if necessary it cost me <sup>particular</sup> 225, 100 if you have an offer of a fair price I will sell, I telegraphed to see the others so I can't tell just how I estimated the lot, I knew these were fine and pure stones in it, these returned were worse than I thought, still they are worth more than your friends have set them but not near 76. I have not seen any fair 3/4 at less than 64 shown here, and fine 50, that is what they get of the trade, but if they are willing to buy they would set it at 18 to 20 per cent less. Tell B. W. I have not forgotten how fine their rough was, but the price was high, then again we have not crack to spare, am sorry you are sick, on Sundays these days you ought to be well, and enjoy them,

Yours truly  
 Henry D. Morse.

Boston May 4<sup>o</sup>. 1881.

Mr Yerrington Dear Sir

Brought with these which I return to have ordered. I had just as you have that E. Rings set. as it is no interest to us except a small commission if set, if Mr. Koha of Hartford was in town looking for cheap stones, was willing to pay cash, I showed him a few imperfect white stones at 55 cash, and told him you had a lot at 65. In bags of R. B. B. - Tell him if you can he will pay cash if he buys, but the lot 65 if necessary to compete with R. B. B. - also any other goods of cheap quality, we are always willing to sell our goods at fair market prices, whether we lose or make, but (as I have said before) cannot compete with goods which are slaughered or sold by those who don't know their business, and allow reductions from lots at prices lower than can be bought in L. A. low. I sit here outside, don't like the color they look like granite, <sup>particular</sup> ~~particular~~ <sup>particular</sup> ~~particular~~

P.S. Also send 57 1/2 breast.

Henry D. Morse.



696

Boston May 5<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours recd. with Tracy's note 102<sup>7/8</sup> in  
 Dessau do \$130<sup>7/8</sup> in Boston ch<sup>o</sup> 763 —  
 The prices I could not sell possibly  
 on account of the slow sale price would  
 tempt me to buy goods which I think  
 will stay with me, By W's rough I  
 don't think we could buy unless we  
 got 6 mos credit, and not then unless  
 I looked them over again carefully, as  
 I don't believe there is any money in  
 them for me, then again stock moves  
 so slowly that it is piling up on our  
 hands and we are running a risk  
 of a fall by autumn, and the interest  
 going against us all the time on  
 goods on hand, so I am trying to buy  
 nothing which we can get along with  
 for a few months, as we must reduce  
 stock and pay up, we are still short  
 nothing coming in of any account, only  
 just about enough to pay our notes —  
 so I must make the open accounts  
 hold on a little while, by will pay interest  
 on them, Collin has not answered yet

Yours truly  
Wm. Yerrington

Boston May 6<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours recd. with page 465.  
 and ch under one. You must have  
 had an uncomfortable time at  
 Hudson City. hope there will be  
 a verdict in our favor.

That broker is here today with  
 the lot of rough, I have looked  
 it over thoroughly, cannot see  
 any profit unless we can get  
 good round prices when cut,  
 he will not sell a dollar less  
 than 46, but is willing to sell  
 on 90 days for note. If I should  
 buy, it would be to keep my men  
 busy, but I am afraid they will  
 be slow to sell, as we have an  
 lots of just good goods all cut  
 and on hand and cannot sell  
 them, that is for a profit, and they  
 cost less than they will, Yerrington  
 Henry Dillmore.

Boston May 7<sup>th</sup> 1881.

Mr. Worthington Dear Sir

Your recd. with page 466, and the 16<sup>th</sup> Stone, yellow steel and two pair's E.R. Mount is here and left some rough to be cut, and 8 Stones which he is thinking of having recut. He has done well here says he has sold 14,000 the others who have been here lately did nothing and were disgusted, so it goes. I have bought that lot of Knight on 5<sup>th</sup> Nov lost it to keep shop running. don't think there will be much profit unless we can get good prices and sell quick which we must hope for, so don't lose any opportunities of selling that we may have found to place these goods when they are done. We sent today 2 Acetates which I forgot I had, also Wickham's dia. with (577) recut to 5<sup>th</sup> Nov from 6<sup>th</sup> Nov, and stone you sent to take plan out of. 1<sup>st</sup> returned to 7<sup>th</sup> Nov 14 taking average of lot from 7<sup>th</sup> will make stone cost about 130 which is a large price to sell for. it looks like the d. to cut out fl. as you call

W.S.  
also sent pair's hand saw  
but not quite perfect at 18 1/2  
@ 100 500 2 cent. Wickham's 2/10 26 1/2 1/2 1/2 1/2 1/2  
H. W. Worthington  
H. W. Worthington  
H. W. Worthington

Boston May 9<sup>th</sup> 1881

Mr. Worthington Dear Sir

Your recd with ch. from Merrill's page 467. Each statement also dia. from Tiffany, Harris, Power & Cox — I think 5<sup>th</sup> Nov will come out about 4<sup>th</sup> if not made too round, I will do the best I can on. Progress made. I am glad you had able to find Collier something, as an my account here, I cannot buy the dia. of Shultz, as I am determined to reduce stock largely before buying anything more, so buy nothing but sell all you can, prices are still high in London and Paris, I may select on to N.Y. tomorrow if I can get any —

Yours truly  
Henry D. Morse.

Boston May 14<sup>th</sup> - 1851.

My Dear Sir

Your letter with package containing the Earnings came in good order. The Coins which you have returned we cannot afford to sell any less than the price given you, <sup>to you</sup>, as it was an unusually low price, and would be hard to duplicate it for less than <sup>to you</sup> 2.5. of that quality. You may be sure it is a bargain.

Yours very truly  
Henry Dillman.

Boston May 14<sup>th</sup> - 51

My Dear Sir

I can hardly deny that I told him I wanted your part of next week. also some coins in the middle of June, and he invited me to write to you direct, as he was going to the country - I will have the notes of \$500 sent ready for you when you come in.

Yours very truly  
Henry Dillman  
Manager



Boston May 17<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with jaconets  
and page 270. I arrived home  
safely last evening. My cold is  
better, found business quiet &  
hope it will start up soon  
Humb's man is here, don't  
think he is doing very much.  
We shall try and send you  
some of those fine stones next  
week -

Yours truly  
Henry Dillness.

P.S. Brothers Sept 4<sup>th</sup> jewelry stores done. rec<sup>d</sup>  
for 1/2 year. jaconets received. send some of  
them with do. for a letter of 12<sup>th</sup> Oct to receive.  
All this morning.

Boston May 16<sup>th</sup> 1831

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with 5<sup>th</sup> pair  
three sent from Larrand & Co. and one  
from A. S. Robinson 17/6. which I can  
improve very much with the loss of  
1/6 but am not sure that I can  
make a specimen of a full karat.  
I should accept the note of 250 for  
my stone, try and get it if not if  
possible, I think it is very cheap but  
I want it sold as it is the only  
stone I have of my own separate  
from the other stock. I hope Hildred  
may find a plenty more of these fine  
Lithia Emeralds so you all will have  
a good profit from it. diamonds are  
uncertain thing to hunt for, when  
they are found I think it will be  
by chance. I am glad to see you  
was able to pay Carter two. -

Bisping's man was in today I saw  
his goods, his prices were high, he  
says his fine goods are slow but the  
medium sell well, others have told  
me the same thing.

Yours truly  
Henry Dillness.

Boston May 16<sup>th</sup> 1881.

John W. B. Co

Dear Sirs

I enclose herewith a  
check for the amt<sup>d</sup> of my bill  
of May 12, which please  
receipt and return by mail,  
and allow

\$50.85

Yours very truly  
Henry D. Morse.

Boston May 17<sup>th</sup> 1881.

No. 500 Newington Dear Sir

Yours recd. with paper sales.  
It did not telegraph to send the  
paid which Herbert has, as our  
customers is not sure, and I don't  
want to lose any chances there,  
am glad you are able to pay  
within 300 days,

Yours truly  
Henry D. Morse.

Boston May 17<sup>th</sup> 1851

Messrs. Taylor & Brothers  
Dear Sir

Enclosed I send you a  
for the amt. of your bill  
which please receipt and return  
by mail, I will enclose you  
for 3 Razors please send this  
bill for them.

And Adieu  
Yours very truly  
Henry Duffass.

Boston May 18<sup>th</sup> 1851  
Mr. Worthington Dear Sir

Yours self that man  
should send a parcel of dirt from the  
fields on his own account or can  
the judge better of his knowledge of  
rough dirt but it is risky to trust  
any funds in the hands of strangers  
then our dear friends who we know our  
socially, I don't see how Smith's could  
get information about your sales to  
buy it and ~~and~~ come from here,  
if he had any suspicion of it he would  
presume to know about it to find it out,  
that is his style, I send one of the pairs  
I took with a stone which matches better  
than the one which was with it, it is  
a little rougher than, and a trifle more open  
but a very good match, I will try and  
match or improve the other pair, I have  
also sent you 4 pairs of very fine stones  
we have just what we thought they ought  
to buy, if they will buy more and sell  
back to us, they are the cream of our goods,  
hope they will not interfere with the  
sale of medium goods which we want  
to sell more, I return you on card to Hodge  
Smith, also made the oil, I think it was  
Remark  
Yr. truly  
Henry Duffass.



Boston May 19<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Yours recd. with the pair  
(665) 8 1/2 lbs. (67) 7 1/4 lbs also 2 pair from  
Richard Chinn, as in page 472, R. J. H.  
notes 184, 199, and Downy's Smith's note  
for 290 all right. am glad you  
like them, and for good prices too,  
I think after you have tried all  
the large single stones thoroughly  
it would be well to send them on  
here again as I may get some stone  
out of our rough to match some of  
them, we have in our stock, all  
together 25,000 in large stones above  
5 lbs, some are in pairs, they are  
slow and I don't think such sizes  
pay us to keep as they stay with us  
so long that the interest absorbs all  
the profit, sizes which will turn  
quick will pay better,

Yours truly  
Henry D. Morse,

Boston May 30<sup>th</sup> 1881

Mr. Yerrington Dear Sir

Yours recd. with page 473.

The 1000 pair was one stone of the  
975 pair which I brought on to improve  
the match, I put this white stone  
with one of them, for which we  
paid Rudolph \$250, it being extra  
white makes the other show color,  
when looked white enough when it  
was with the other mate, I did not  
notice the scratches on it, Dr. Brown  
could polish it in a few minutes  
which would be better than to send  
it on here again, I am glad you got  
300 from Collins he ought to have made  
it 1000, hope you will get more soon.  
You made a splendid sale to Corbitt  
keep doing it, after paying Collins  
send us all you can for a week  
or two as we need all we can get  
for an very short time,

Yours truly  
Henry D. Morse.  
P.S.  
Send two small sets  
to be exp?

Boston May 30<sup>th</sup> 1834.

Mr Thompson Dear Sir

I have been expecting a  
 settlement from you for a long  
 time, presuming you must be  
 selling something, I have heard  
 of the settlement in business terms,  
 but never heard there was an  
 improvement, I hope you yet send  
 of the single stone suit, could  
 you send some goods with  
 the wholesale dealer, as we  
 desirous of getting, as our stock  
 is large and considerably to prof.  
 please make an extra effort  
 to send the money.

Yours very truly  
 Henry D. Moore  
 Manager.

Boston May 31<sup>st</sup> 1834.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with Mason's care  
 I am glad to hear you say there  
 is a prospect of some of the large  
 single stones & pair selling stones,  
 we can spare them better than  
 anything in the whet, particularly the  
 medium grades, I have not seen  
 them today, business is very quiet  
 here, stormy weather may have some-  
 thing to do with it.

Yours truly  
 Henry D. Moore.

Boston May 23<sup>d</sup> 1881.

Mr. Yerrinton Dear Sir

Your rec<sup>d</sup> with page 473  
 Cash statement with Ch \$5 to 100 and  
 Star's do 1107<sup>th</sup>. I think any such  
 job 2, 13 min might as well do for  
 the present. Mine's stone is not done,  
 if the man at the Cape contemplates  
 sending roughs, the kind on hand is  
 perfect crystals, perfectly white and  
 good shapes, measuring from 1 to 6 lb,  
 Lot (639) are considered unusually fine  
 and thought they would bring good price  
 and you speak of is very white but  
 has a small spot, which might  
 not be depreciated so very much so  
 long as it is so fine, however. Do your  
 best for them, The weather has  
 improved here, hope it will bring  
 some business —

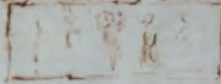
Yours truly  
 Henry S. Morse.

Boston May 24<sup>th</sup> 1881.

Mr. Yerrinton Dear Sir

Your rec<sup>d</sup> with page 474  
 with C. T. S. statements, I will look  
 over my stock and see if I can  
 send you any stones such as you  
 ask for, I am sorry Starr did  
 not buy the 8<sup>th</sup> pair, they are old  
 mine stones, I think them the  
 finest pair we have had or shall  
 be likely to have for the present,

I have a customer for an oblong  
 cameo of the shape and size below  
 with (drawing, figures) if you can get  
 it, if not something finer and hand-  
 some, it is to be set with dia<sup>d</sup> if it  
 suits. I want them sent to be here by  
 Friday morning sure,



black ground  
 with white figures

Yours truly  
 Henry S. Morse.



Boston May 25<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Yours recd. with page 475.  
As for pair of perfect white tights  
arranging 3 lbs or more no could  
be the outside price, should hope  
to get them for less. 50 50 50

I have been selecting some small  
pairs for you, with send them, on  
also a small lot of stoves with a  
little color — all about 50 — accounts  
sings. — hope you will have some  
success in Baltimore if you go. —  
Southam was here today, he showed  
some goods which Bass had sent  
home, they were not cheap. — he told  
me they could get better prices in Paris  
than in New York, they recently sent  
lot of the stoves all impud for 100  
in pairs, Boubt has sent orders for them  
to all all they could there but not to  
be any here, Yours truly  
Henry D. Moore.

Boston May 27<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Your recd. with page 476  
I have in store for recently on hand  
that will answer the description, as  
want the pair had of Lewis and biggest  
you that we could cut them for 100  
added to the present price which is  
100 per lb, I paid 50 per lb. I have  
sent the 1 pair tights which I think  
a cheap pair, one stone & must better  
than the other, we have a customer  
here for them who is now away and  
will be back next week, so we may  
write for them again if not sold,  
The lady did not fancy the subjects  
of the images so I return them with  
proper description what she wants,  
also I would from a man who got me  
to subscribe for a book of designs which  
he has discontinued, and now proposes  
to pay me back 200 which please let  
your boy collect by taking this card,  
I have no blue stoves on hand,  
hope you will make the sale you are  
now looking on, that was a good sale to  
be made. Yours truly  
Henry D. Moore

Boston, May 24, 1881.

My dear Sir,

Dear Sir -

Yours of May 22<sup>nd</sup> received with cash statement next pages 277 & 278 sales, also postal of May 30, telegram and Mt Stone bought of Schultz.

We have begun mounting the 77<sup>th</sup> pair, for Kilmont, &c and will have them ready in season. Did not understand that they had agreed to take them.

Send by express the specimens for Herbert. The Carnes was blue plain black without any veins, figures white if Bunt wants to do it subject to the lady's approval I have no objection will return by September. Shall do. I will cut specimens but one black and one plain inside I cannot get out, the broad lines I think will come out.

Yours truly  
Henry D. Morse

Boston May 28<sup>th</sup> 1881.

Mr Gorington Dear Sir

Yours recd. with 7595) 4 line - pair (681, 3) (660) 5 shells (661) Mt Stone (689) 5 pair. - The pair 681 if used will be nearer and cheaper than any stones I have in my whole stock and will come out as large or nearly so as the pattern, the best stone is about the same color as the one you have sent for a pattern and if (as you say this is the whitest) the other will probably match the one you have retained, If he decides to take them I will start them at once and get them done, I don't believe he can possibly find so good a match in N.Y. as I can make of that pair nor so cheap, they are both perfect, the send dec<sup>d</sup> for Oliver & ten for H.W. the Oliver stone had a great many facets both top and bottom to be polished in order to make it look fine the workman was ten days on it,

Yours truly  
Henry D. Morse,

Boston June 1<sup>st</sup> 1839.

Mr Garrison Dear Sir

Your rec<sup>d</sup>. with care  
 statement, I sh<sup>d</sup> from R. J. H. for \$10<sup>00</sup>  
 the note is in a N. Y. Bank, but our  
 bank has endorsed it but, we will  
 pay it with the check and also  
 him the interest. The dis<sup>ch</sup> for  
 payment will be done next week,  
 I hope by the middle. — I hope  
 you may make some good collections  
 this week to send them,

Yours truly  
 Henry D. Stone.

Boston June 1<sup>st</sup> 1839.

Mr Turner Dear Sir

I rec<sup>d</sup> the diamonds  
 from you today, I sh<sup>d</sup> no do  
 much of the yellow sandy stone  
 that I hardly dare venture  
 to buy it, I think it w<sup>o</sup>ld  
 make about 3/4 stone of it w<sup>o</sup>ld  
 for you if you wish me to do  
 it, I did offer to buy it from  
 Hunt's man and am not sorry  
 he did not let me have it,  
 still I w<sup>o</sup>ld buy it at 700  
 6 mos. on a venture.

Yours very truly  
 Henry D. Stone.



Boston June 2<sup>d</sup> 1881.

Mr Collins Dear Sir

It is now over a month since I wrote to you, and have not had an answer from you, I have been expecting every mail since to receive some money and notes in settlement, but have not in all - please write some day when I may expect it, as we have payments of our own to make and depend, in a great measure upon amount due us to meet them, you must make the effort to settle the account - and send us what money you can and the balance in notes,

Yours very truly  
Henry Dillrose  
Manager

New York June 2<sup>d</sup> 1881.

Mr Garrison Dear Sir

Yours note with payed 479 and Chs C. C. this for, G. W. Wilder & Sons 48 7/8, cannot send N.Y. anything this week as we have a large note to pay on Sat. and am short on it. Have not heard a line from Collins in answer to my letter. I shall write him again today if I had time, I am sorry H. & S. did not dispose of the rest, it is one I bought of them for 750 and find it hard to sell on account of the flaw in it. I read your telegram, cannot find any stones answering to your description, we never sent them that way, such a pair might be found in N.Y. -

(Signed truly)  
Henry Dillrose.

P.S.  
I have lost Collins address so has. & I am to forward.

Boston June 3<sup>rd</sup> 1851.

My Little Dear Sir

Your letter recd. and I send you by todays express two pairs of dia. E. Rings which are the only low priced pairs we have on hand of the size you describe, one pair white the other 3/4 (which have the most strong setting) neither pair on of the off color grade, but slightly imperfect white stones which we consider for now desirable as they represent the finest quality at a low price, and the imperfections cannot be seen unless examined. (Chance, color always shows (even in the ears.) and color is a sure indication of low price or matter how perfect, we have off colored stones both larger and smaller but none of the size you describe - trusting one of them pairs will meet your approval, if they are perfect the price will be double, Yours very truly  
Henry D. Morse.

Boston June 3<sup>rd</sup> 1851.

Mr Thompson Dear Sir

Please send me by express No 137) 1 pair 18/18/18 as we think we have a chance to see them here, we have been anxiously waiting for one of these large uncut stones from your preceding sale. I hope this business is a little better than just now. please let me hear from you.

Yours very truly  
Henry D. Morse

089  
Boston June 3. 1881.

Mr Yerrington Dear Sir

Yours recd. with D. Smith  
note 590 Six mos. H.C. Haskell note 736  
Six mos from May, C. R. J. Hubert note  
789. Six mos from May 2. — The stone  
to A. H. Smith was paid April 5<sup>th</sup>.

We heard of the large failure of  
S. Millier, and know how it will  
affect the div<sup>is</sup> prices, we send a  
stone to match as near as we have  
weighing 1 3/4 it has a small hole  
in the under side, and the pattern  
a crack in the girdle, the shape  
is not exactly the same but it  
costs him a little cut from the  
side and makes it square, if you can  
make the sale, the other fine stone  
you send, you don't say what is to  
be done with it.

Yours truly  
Henry D. Morse.

Boston June 4. 1881.

Mr Yerrington Dear Sir

Yours recd, with pay 480  
3 Ok T. M. Ward 150 L. H. stone will  
be done next week, we send stone  
today for Wickham and 3 stones from  
642 which have been improved for  
you, been stormy here but has  
cleared off this morn — Shall have  
the stones for Keenly next week  
early. — 6

Yours truly  
Henry D. Morse.

P. S.  
I enclose the note which  
Budd's returned to you for you to  
hand to Eisenmann on Monday  
he was going to Phil<sup>a</sup>, and said he  
would try and sell it for me



Boston June 6<sup>th</sup> 1851

Mr. Jenning Dear Sir

Bound up with page 4813  
Cash statement, The sale of mules  
was good enough provided you can  
use enough of his goods which you  
woud otherwise buy, I don't have  
any luck with his goods can't sell  
them, Thow less fine you can  
retain, if you can sell them for  
any more, I was glad to get rid  
of them, The stone sent to match  
the 1<sup>st</sup> was the second I had, I  
can change the shape if you sell  
it, The stone I bought of Turner I  
will send you when it is cut, the  
3<sup>rd</sup> from Long is too dear for me at  
250 per lb, I can't match it, but  
woud buy it at 200 - per lb, I hope  
Collier will propose to settle up the  
account, I woud make some deduction  
of int to get a settlement complete.  
Tiffany's fine pair are done, have they  
insured to come if we send them to them  
direct, I don't like to put the value as  
the express charge are so much,

P.S.  
Send the 3 stones for Greenbury  
Newbury etc. - a few more very fine.

Boston June 7<sup>th</sup> 1851.Mess<sup>rs</sup> D. & G. Brattle

Dear Sirs

We enclose note 174<sup>th</sup> of  
D. & G. Brattle, which I hope will  
be acceptable, if we can will pay  
the interest for the other time  
we have taken, My own bill  
of 3<sup>rd</sup> of it will run check for  
in a few days.

Yours very truly  
Henry D. Brattle

682  
Boston June 7<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with Mrs B's note  
1159.14 Six nos. and stones 2 1/2 lbs. to  
be cut specimen, there are two spots  
in the stone, one is in the table  
and don't show as much as the  
other, but the stone can be made  
fine, I have just bought an extra  
white stone with small spot in  
middle which I am going to cut  
for a specimen and will send it to  
you soon. Tiffany will buy fine  
stones and with spots on them,

I sent Tiffany two dia<sup>s</sup> by Brown all  
at I would call them and get  
them and deliver them to J. C. O.

Yours truly  
P. R. Hubert

P. R. Hubert: appears to have overpaid  
his account \$12.00 - Is there any item not  
reported?

Boston June 8<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with page 482  
We sent today stone for Lyons, Hardy,  
Dorand & Co. and Lyon's stone, I  
cannot see any profit to buy it  
at his price 200 for 1/2 lb all I can  
pay, and we might get 250 -

Do you want us to cut down  
the stone to match in the pair you  
sent today. The stone for Mr. Brower  
will make a specimen but to get  
the spots out will lose very much  
in size and weight. you had better  
ask if the spot cannot come out,

If B. G. W. want to send that  
rough on approval, without expecting  
too much that I will buy, they can  
if there was a lay in in it I might  
try to arrange for them, Mr. Beck will  
investigate these items referred to,

P. S. Mr. C. S. Davis the  
agent of the Character of  
"Henry D. Mosser,  
Alain Josselyn", was in today trying to buy the 1/2 lb  
of stones which you had there. I asked him how  
as the lowest price, he is going to 1/2 lb must work  
I say he will call on you to see if you can

683 find him one equally large but whiter,  
at about that price even if it has  
flaws in it. If you find a stone  
for him put on a good profit say  
175 for the profit if you can get one  
cheap enough to do that, as he is  
a retail customer and will pay  
cash. I may give him a letter to  
you as he has asked me to do, but  
I don't know him, never saw him  
until he came to buy a dia<sup>d</sup>.

Boston June 9<sup>th</sup> 1851.

Mr Thompson Dear Sir

Yours of the 28<sup>th</sup> rec<sup>d</sup>. and  
I enclose herewith a statement  
of just how the account stands  
any charge for taxes you can  
deduct, the interest we cannot  
get as we do not know when  
the goods were sold, if it is small  
we don't care to charge it —  
hoping you will complete the  
sale you are expecting to make  
so as to make us a good profit —  
—

Yours truly  
P. May C. Moore.



Boston June 16/81

Mr Gerrington Dear Sir

Yours are the Big stone  
 might have brought 300 per cent  
 but it should not show to buy  
 such speculation, when I  
 buy goods which I can not  
 carrying for I want all the  
 chance in my own power to the  
 interest in carrying is a large item  
 one expensive stone, many of our  
 large stones will be more than  
 the profit;

Yours truly  
 Henry D. Allford.

W.S.  
 Wash off all the stock you can before  
 July 1<sup>st</sup> hope you will try this  
 Baltimore and any other place as  
 there is a chance to sell, as I want  
 to see our stock reduce to you  
 for the goods in our cutting, please  
 let it be known to all the friends

Boston June 9<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Yours w<sup>th</sup> pages 483.  
 3484 with the company of H. S. B. Starr  
 Ch. 591 for - B.S. S's offer of \$50 on  
 Big ones was hardly enough, they cost  
 \$50 then the interest would take all  
 the profit, if it has been cash it  
 might be - with considering, however  
 you can better judge if you can get  
 more for them, if you should think  
 that was enough for such fine stones  
 all it is, I don't think such small  
 imperfections should depreciate the price  
 over 10 per cent, but buyers try to force them  
 down! 50 per cent if imperfect at all.

Yours truly  
 Henry D. Allford.

Boston June 10/87

Mess<sup>rs</sup> Messers, Lindsays

Dear Sirs

A packet herewith  
 is ch<sup>d</sup> for \$100 on account of  
 the amount we owe you in  
 regard, which is all it came  
 upon this week, hope to be  
 able to send more very soon,  
 and sorry to ask you to wait  
 so long for an amount which  
 is due you, but dull business  
 has made it a necessity.

Yours very truly

Mary T. Lindsay.

Boston June 10/87

Mess<sup>rs</sup> D. M. Bruke

Dear Sir

A packet herewith is  
 ch<sup>d</sup> for \$500 on account of  
 bill, the balance \$100. I will  
 send in a few days.

Yours very truly

Mary T. Lindsay.

Dartmouth June 11<sup>th</sup> 1881.

Messrs. Gould & Bro.

Dear Sirs


I recd. the stone from you this morning, we don't care to buy it at the price, we shall be happy to cut it for you, but to get the spot out and shorten it and make into a specimen of your shape would come out about 2 1/2 kts. that is as near as I can judge, the spot is below the surface and will make the stone still narrower to get it out, then it ought to be of a good cushion shape to make it bring a good price, I will await your answer,

Yours very truly  
Henry D. Morse.

Boston June 11<sup>th</sup> 1881.

Mr. Gerington Dear Sir

Your order, I bought the small parcel of Rough of Bkts. the yellow ones are too yellow, we have a customer for a flat round chain to hold a basket, also a pair of Bracelets, I went to Stevens & they have not got them, and said when Riley made them, if they get by Charles's power. The bracelets are something like the snake bracelets, with the two ends coming nearly together and finished with heads or balls, I don't know whether they go around the

 wrist more than once or not, but there are two pairs the nearest they have also two

best chain flat round chains. — and I will try for a pair, he said I did to show you the pair which we <sup>will</sup> have made for you if you wish —

P.S.

he returns pair 103 and please the price to \$5 per kt. hoping that will suit you.

Yours truly  
Henry D. Morse.



Boston June 13<sup>th</sup> 1851.

Mr G. W. Russell

Dear Sir

I have looked over the  
 list of goods which you left  
 and have estimated their value  
 including the stand which you  
 took out at \$100, If you  
 will take my note on 4<sup>th</sup> mo  
 or so to give me time to turn  
 them, I will buy the lot of  
 you, please let me know  
 tomorrow and oblige yours very truly

Henry D. Moore.

Boston June 13<sup>th</sup> 1851.

Mr Gorington Dear Sir

Yours no. with page 41<sup>st</sup>  
 and Cash Statement, now speaking  
 of interest accumulating I did not  
 refer to anything in particular but  
 general stock, our stock of 7<sup>th</sup> is  
 all laid down on hand which are  
 fine, we have a lot of rough  
 which we are cutting which will  
 give three sizes —

Yours truly  
 Henry D. Moore.

Boston June 14<sup>th</sup> 1851

Mr Youngton Dear Sir

Your rec<sup>d</sup>, I found  
the necklaces & bracelets at A.B.S.K  
here, as the lady was to leave  
town tomorrow morning, Mr. King  
was the maker of them, The pair  
Banks is thinking of buying I  
have heard, — we send you a  
pair lot of small stones today,  
don't hear a word from Collier  
in answer to my letter, I shall  
have to press him to a settlement  
if he won't give it voluntarily. —  
but would prefer to avoid doing  
it if possible,

Yours truly  
Henry D. Morse.

Boston June 15<sup>th</sup> 1851.

Mr Youngton Dear Sir

Yours rec<sup>d</sup>. will pay \$256.  
I could have sent you that  
much which would be better than  
buying it, my impression has  
always been that Martin has not  
paid so much, but honest, I would  
not give him too long a time  
unless you are sure he will be  
willing to pay at maturity. The dia-  
mond from Spenser is badly broken,  
Olivine stone I sent to the shop  
to have all the facets which had  
scratches polished and the workman  
polished it nearly all over, but it  
seems he omitted the table,  
as for blue & white stones he was  
not able to furnish many, you  
have already had some of the best  
of them in those small pairs  
and other specimens formed (639) —  
the stones Collier did tonight

Yours truly  
Henry D. Morse.

Boston June 16<sup>th</sup> 1831.Mr Russell  
Dear Sir

I have an offer of 1400 cash within 30 days for all of the lot left with me, except the 3 large yellow stones 22 lbs and the large pair of 8 Rings 7/16 deducting commission 360 net to you I think it a fair offer and as good a one as I shall be likely to get,

Yours very truly

W<sup>ch</sup> Henry D. Morse,  
I think the 3 yellow stones will bring  
20 for lot — 22 lbs 660  
Large pair 7/16 356  
1016  
1016.60  
deduct Com 614.40  
adding the same 36.  
1271.40

Boston June 16<sup>th</sup> 1831.

Mr Springton Dear Sir

Yours recd. Mr Pray is in favour of pressing the Collier to a settlement at once. I have thought perhaps it might be well to write <sup>write</sup> Mr Pray's note of 500 down in full becomes due, and get that paid first, otherwise he might lay about on all, it being fully in ~~my~~ <sup>our</sup> ~~own~~ <sup>own</sup> ~~power~~ <sup>power</sup> to have offered anything that is fair and he will not hurt us in the same spirit, and has taken all his hide elsewhere he comes on ask him to settle his account, how would he feel being a customer who should treat him in the way he has us, I think he will change his mind that he to work and down on <sup>his</sup> ~~his~~ will go under.

Yours very truly  
Henry D. Morse.



Boston June 15<sup>th</sup> 1837.

Mr Yerrington Dear Sir

Your rec<sup>d</sup>. with obs of  
 Wm Mitchell 3<sup>rd</sup> in Blague 45. and  
 Boston 3 Rec<sup>d</sup> 200. That Ward 250. &  
 Note Marlins 686<sup>th</sup> also page 457  
 458, and dial (652) 176 which I will  
 replicate, I hope Collins will keep his  
 promise, and glad your mine is  
 yielding me excellent. hope they  
 will be of fine color, I recollect  
 Mr Beau, and young he is good  
 but we all must follow him,  
 he sent today stone for James Spence  
 and stone you bought of Shubly -  
 which we have made fine, the  
 spot could not come out,

I am truly  
 Y<sup>r</sup> Obedt Servant,  
 Henry L. Moore.

P.S. tell Deane I have all the powder  
 I want for the present,

Boston June 30<sup>th</sup> 1837.

Mr Yerrington Dear Sir

Your rec<sup>d</sup>. with cash statement  
 I should like to see the large  
 stones of R. B. & B. but would  
 not care to own them, our  
 experience on large stones is  
 not favorable, I think your  
 sales from (637) so far have been  
 satisfactory in price, If you  
 sell to <sup>for 45</sup> I know they are not  
 fine, we can sell fair ones  
 at that price but not fine ones  
 all the dealers ask from 60 to 65  
 by the lot for fine goods, and  
 only a very few of them would  
 suit your particular customers  
 Fineman had a lot of 74 stones here  
 but look at 76, and New Bed and  
 I compare them with the poorest of  
 our lot which you sell? and our loss  
 about a yard, I am truly Y<sup>r</sup> Obedt Servant,

Boston June 21<sup>st</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with page 489  
and check U. S. C. O. B. \$57<sup>26</sup>/<sub>100</sub> and  
stone to clean for Long which I  
have done and returns tonight  
price \$5. — The two halves vary  
only 1/2 kt which is very near,  
although one is a little thicker  
than the other, we shall take  
stock July 1<sup>st</sup> when I hope to  
find it somewhat improved,  
and show a good profit for  
the past year.

Yours truly  
Henry D. L. Stone.

Boston June 22<sup>nd</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with page 490.  
The Stone of R. B. & B. must be a crusher  
if it is worth \$6,000 how does it  
compare with our 1894 at \$2,000  
I know it must be finer, but is  
not ours at our price cheaper,  
I believe you have got above our  
any time on 639, except in those  
which you got just our price, we  
have sent you three specimens which  
are all we have now the largest  
one has an imperfection on the under  
side, but it does not show on front,  
we had put low prices as the limit  
and hope you will get more.

On the fine stones we are now  
cutting, we cut them down enough  
to make them fine but not enough  
to make all perfect specimens, as  
if they are fine they will sell well.

Yours truly  
Henry D. L. Stone.

692  
Boston June 23<sup>d</sup> 1881.

Mr Yarrington Dear Sir

Yours recd. with page 491

and words of \$525. The stones you recd. back from Tex. you can try on them, the pair at 100 and the single one 35 per ct. the other one of 27 1/2 at 77 1/2 the stone, Mr. V. Burr expects to go to N.Y. on Saturday and wants to try on these three yellow ones there. if so let him see them at those prices, I let Southam take 3 pearls (pink) for you to try to sell for our price 25 for lot, cash and 10. — we can take the account of Lewis stock even if he don't under an ac. also taking your stock of miscellaneous stock in fancy stones you must pay the remnants of lots as to what they are worth in cash without see as to the cost of lots, as the stones left are generally much poorer than the original, we have just got back from Thompson a large pair 18000 & of fair color, round and specimen cut, price 100 per lot.

Yours truly  
Henry D. Lowell.

Boston June 24<sup>th</sup> 81

Mr Crocker Dear Sir

Yours recd., we send you by express today three dia. Kings prices 52.50 & 36. — the sizes can be made all right if one is sold, but we don't like to alter all on account of expenses which will be unnecessary if not sold,

Yours very truly  
Henry D. Lowell  
106 Wash<sup>g</sup> St



Boston June 24<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Your a/c. with pay 492  
and W. Wendell c.k. 250. & 3 days 1881  
as per an about taking stock  
in about a week it seems to be well  
to get a settlement of all the  
accounts we owe in cash & notes  
by July 1<sup>st</sup> or soon after, as per  
dia. for Brown & a 1/10 of ours which  
you wanted next. now costs 20¢  
but it is fine.

Yours truly  
Henry D. Love

Boston June 24<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Your a/c. with pay 493.  
The yellow sapphire is to show  
to a customer who has just seen  
one which I just sold, which was  
very fine and as brilliant as a  
yellow diamond, weighed 3 3/4 and  
cost 42 for the stone, ~~the yellow~~  
the 10 3/4 1/2 of us have sent you  
today by Van Duren at 17 1/2 per ct  
I think they match well, except  
(as is always the case) one is better  
than the other

Yours truly  
Henry D. Love

469

Boston June 27<sup>th</sup> 1851.

Mr. Youngtown Dear Sir

Your rec<sup>d</sup> with pers<sup>ns</sup> 294.  
 Cash statement and W. H. Chapman 37.  
 J. W. Martin ch 200. N. W. Collins ch 500.  
 and two notes of 200, 200 on two, three  
 months, — and I return one ch to pay  
 Martin's note. The pink ponds you  
 want sell for whatever they will bring  
 above the cost, I put the price 25  
 thinking they are worth it, I am  
 glad Collins has done something, but  
 that we are most anxious to get is  
 a settlement of the whole account.  
 The yellow Sapphir & red, and will try  
 and sell it. we also rec<sup>d</sup>. 1/2 doz, &  
 to be repaired and some dia<sup>l</sup> and  
 a 1/4 pr to be made specimens, and dia<sup>l</sup>  
 from L. H. which can be made fine,  
 should think we could make it, and  
 possibly less, as it is near the right  
 proportion. I had not heard of any  
 of these swindles or failures, and glad  
 we have escaped. I am glad to  
 hear you are getting fine emeralds  
 from your mine, hope you may find  
 them plenty.

Yours truly

Wm. D. Bliss  
 for Edward & C.

Boston June 28<sup>th</sup> 1851.

Messrs Messrs & Squires

Dear Sir

Enclosed you will find a ch  
 for 500 for which please give us  
 credit on account, hope to send you  
 balance with interest next week

Yours very truly

Henry D. Bliss  
 Messrs

Boston June 28<sup>th</sup> 1831.

Dear Mr. Bault

Dear Sir

Enclosed please find a  
check for the amt. of balance  
of my bill, which please  
recy. and return.

Yours very truly  
Henry D. Abner,

Your dia. sent to be recd.,  
will make a good and the loss will  
be light - can't say just how much,  
but should think you could be fairly  
satisfied with the result, I think.

Boston June 28<sup>th</sup> 1831.

Mr. Yerrington Dear Sir

Yours, viz. with 1/2 doz. 200.

In regard to the large pair, I  
named 7/8 for it as the price to ask  
if it will sell at 2000, but if we  
reckon interest on the cost we  
should hardly get even, still we  
must expect to sell at the market  
value whether we make or lose,  
the finest of that pair I think is  
a cheap stone at 1/8 per lb, the  
other may not be worth over 1/25  
but being specimens out ought to  
bring an extra price, as by our  
cutting them down increase the  
cost very much and we ought to  
be paid for it. I wd. like to buy  
about the three dia. but cannot  
accept the offer as that is just  
about the price I have to pay to  
the owner of the stones, and I don't  
intend to sell them for him unless  
I can get a profit, had rather had  
them back to him unsold.

Yours truly  
Henry D. Abner.



Boston June 29<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Yours recd. with stone to cut  
for L. H. and pages 495 & 496 —

The price of that ~~2~~ <sup>1</sup> stone  
was fabulous, there is no such  
value in comparison with others  
which sell for 200 lbs or  
thereabout. I suppose you will  
begin on your engraving at once  
as we hope to get it all finished  
by the middle of next week.

Yours truly  
Henry Dillman.

Boston June 30<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Yours recd. with the notes  
from H. Cutler amounting to \$30.51  
and will see what can be done on  
them. The large pair (98) I want  
sold for the best price which can be  
got. How long you reason up on the  
note to Stone. — by an, at work  
on our stock here and will soon be  
blown up with it. hope to get yours  
early next week as we can finish up

Yours truly  
Henry Dillman.

Boston July 1<sup>st</sup> 1851

Wilmington Dear Sir

Your rec. with page 497  
and W. Wendell's is OK \$250.  
I am glad your estimate mine  
is looking so well. If you  
can only get steam up enough  
to sell out for a good profit  
I think you will make more  
than in any other way—  
we are cutting a blue stone  
which we bought lately and  
will send it to you as soon as  
it is done.

Yours truly  
Henry D. Stone,

Boston July 2<sup>nd</sup> 1851.

Messrs L. & M. Kahn  
Dear Sirs

Enclosed you will find  
our check for \$66<sup>37</sup> being the  
amt. of bill of Dec. 3.  
which please receipt and  
return by mail

Yours, very truly  
Henry D. Stone.

Boston July 6<sup>th</sup> 1881.

Mr Thompson Dear Sir

Your recd. with note for the balance of an which is all right. I hope you will be able to sell your customer one of these stones. I have written to Mr Farrington to send you a catalogue if he has one, we have had several fine ones which have been sold, the largest sizes (if fine) cost \$100 per lb or more, the small ones from \$35 to \$60 per lb, say from 2 lb down.

I hope your customer for large stones will be able to use some of these large single stones and pieces which we have on hand.

Yours very truly  
Henry D. Morse.

Boston July 2<sup>nd</sup> 1881.

Mr Cunningham Dear Sir

Your recd. with page 498 and Cash Statement, I had a letter from Mr J. D. Weeks which I enclose herewith, as I don't know by what authority he writes, I shall enclose the statement to you so that you can deliver it to him, and you can then find out if there is a prospect of a settlement, or you may get some points from him, Mr Park thinks he can get Collins as ready by the middle of next week. I agree with you on Memorandum goods.

Yours truly  
Henry D. Morse.



Boston July 5<sup>th</sup> 1841.

Mr Gorrington Dear Sir

Your m<sup>o</sup>. with your ac-  
of Stock and Cash Statement,  
Mr Thompson wants for a good sized  
Cats-eye, don't say how large or how  
expensive, he wants light color. - I  
thought if you had one on hand you  
had better send it direct to him  
then may be a chance of selling it,  
his address is E. Thompson Chemist  
Building, on Bush & Kearney sts.  
New Orleans.

Mr Peck is now at work in  
making up your account of stock  
hope to get through this week.

Yours truly  
Henry D. Blosser.

Boston July 5<sup>th</sup> 1841.

Mr Gorrington Dear Sir

Yours rec<sup>d</sup> with the  
balance of memorandums -  
Mr Peck says his last account  
to Collins was May 1. 1840. he has  
made up the acct to date and is  
now out the interest, so the acct  
you have it, on our Receipts, include  
\$664.86 when on our there but  
\$14,20, also \$2 Bond 62,50 and  
we don't owe there anything except  
notes, but paid them up Jan<sup>y</sup> 24<sup>th</sup>

I have an order for 30 Casks  
of about 140 each, would lead them  
that, get them from Dresden on  
mine with his lowest price cash,  
and I shall want to get a com<sup>er</sup>  
from him for selling them if I  
succeed, the man talks as though  
he wanted a good many. -

Yours truly  
Henry D. Blosser.

Boston July 7<sup>th</sup> 1831.

Mr Garrison Dear Sir

Yours rec<sup>d</sup> hope Thompson  
will sell a cats-eye from the  
lot you sent. I have a few of  
them in my own stock but never  
have a call for one, so whenever  
your stock gets low I will send you  
mine to get rid of they cost from  
25 to 32 pcts, and are dead stock  
with me. The Cleans I don't use  
as I do all my own cleaning, which  
is not my work, Neeshimus man  
was here today, he used to sell for  
Michaux. his prices are higher than  
we have ever charged for the same  
qualities of goods, and he says their  
letters from abroad indicate still higher  
prices this fall.

Yours truly  
Henry D. Morse.

Boston July 8<sup>th</sup> 1881.

Mr. Worthington Dear Sir

Yours rec<sup>d</sup>. we got the notes  
discounted today, and send herewith  
the statement and our check for  
214<sup>74</sup> being the balance above  
the amt required to pay his notes,  
I think it will be best for you  
to keep back enough to pay these  
notes as they mature, if you do  
not we will send you our chks  
to meet them if you will remind  
us of it. We also send a complete  
Statement with interest of the  
balance of Collins ad since May 11<sup>th</sup>  
at which time we gave him an ad  
to that time date, I hope now  
his firm will enable him to come  
to a settlement, we have charge  
interest after 30 days on all cash  
bills, which is right, we had to  
pay interest on all our capital,  
and if we did not charge it our  
profits would be absorbed.

Yours truly

Henry D. Morse.

Boston July 9<sup>th</sup> 1881.

Mr. Worthington Dear Sir

Yours rec<sup>d</sup> and Cashers by ex-  
cess one price, they can double the  
size the man wanted, I had each was  
his order, I will show them if he comes  
in today but I am sure they will be  
more. H. D. Collins proposition  
cannot be accepted, unless he has  
failed or is expecting to do so,  
How can he make such a proposition  
on an honest debt that is all due  
in cash with interest, and the  
interest is as much due as is the  
principal, if he had paid as agreed  
by terms of sale, it would have reduced  
our interest account just in the same  
proportion as he charged him, The man  
who came here with Roseman's goods  
name is Lewis, You did right in taking  
a low price, as I wanted it taken at a  
cash value, so as to be able to know  
just what the profit has been,  
I have the three specimens finished, and  
will send it next week, it weighs nearly  
3<sup>1</sup>/<sub>2</sub> and is perfect, ought to bring a good  
price. - The man was in and saw the  
Cashers and too large, I had each or less  
and below 4<sup>1</sup>/<sub>2</sub> are what he wants, send every  
of your truly  
Henry D. Morse.



Boston July 11<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours recd. with cash  
statement of an sales, I send you  
herewith cd. 337 to pay Heston's note,  
we send by express Brown's dia  
also one for Lyons, Hasty —  
Hope you will be making some  
good collections soon to meet  
our payments here, as we are  
short on them. We are still  
at work on our stock ac, and have  
found that we have increased stock  
\$50,000 the past year, I hoped it  
would be reduced, if we had not  
increased our stock we should not  
be so short now, the \$50,000 would  
make us easy. We put our all by  
and get it down that can't as soon  
as practicable then we can handle our  
business easily  
Yours truly  
Henry D. Stone.

Boston July 13<sup>th</sup> 1881

Mr Yerrington Dear Sir

Yours recd with acceptable  
ck for \$65. (a good sale) I fully  
appreciate your sympathy for me,  
and if you can only send me  
three or four such ck long and  
like the one above it will be doubly  
appreciated. The weather is fearful,  
it's here today —

Yours truly  
Henry D. Stone

Boston July 12<sup>th</sup> 1881.

Mr Worthington Dear Sir

Your vid, the cartons came by express, and the price too will frighten the man, I assure when he has had been you send his prices from \$4.50 to \$5.00 and I gave the same prices to my customer as I had not heard of any rise in prices, however, it will return them when he comes in, I hope the price is as low as he can buy in N.Y. as I should not care to have him go out there and buy for less than I can, I send the Blue Specimen today, and shall have the price to you, I should think \$4.50 or \$4.75, write to the customer to buy it, don't sell below \$4.00 but yet I don't know if you can, I hope to see some good sales out of the stock within the next 10 days as I have my stock's payments for 90 days are large, and I must depend upon your getting me a considerable <sup>quantity</sup> out of sales from the stock, as it is much too large, if he had secured it \$20,000 instead of financing it I should be flush now, yours,  
Henry D. Howe

We also send another Specimen "perfect" don't sell less than \$4.00, and as much more as you can get, also a Specimen pair for \$5.00 or as much more as they will bring - these and the choicest stones in our stock and ought to bring good prices. - hope you will put all your energies into selling diamonds for the next few months sure, as we shall have to depend upon your sales to pay our obligations, Hunt once with Mr. is it not possible to squeeze something out of him, I feel that he can't pay if he was inclined to do so, don't let him run our is - ~~don't~~ I wanted to square up with Hercules Latham this week but I don't see how I can, I must save everything to pay my notes,

Yours truly

Henry D. Howe.

P.S. We also send 1/2 the Stone Receipt for  
Lyon Hardy.

70  
Boston July 14<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with page 502 —  
I sold 24 $\frac{1}{4}$  lbs of the cobalt at 8.00  
and purchase a ck less the 6 p. et dis  
which I hoped would be 10 p. et. as  
that is little enough for doing the  
business. — You say you expect  
Kumler is in Phil<sup>a</sup>? if he is try  
and find out about him, and if  
there is a chance to get anything  
'go for him' I should think Plum  
could be made to pay something,  
if he is any kind of a man, try  
him, tell him I sent on to you  
and he must pay a part at any  
rate, if he could be the means of  
me getting the whole of the claim  
against Kumler I would let him  
off and call it a commission,  
Kumler valuable patent (out of which  
he was to make a fortune) ought to have  
yielded something for his  
Henry D. Morse.

Boston July 15<sup>th</sup> 1881.

Mr Yerrington Esq Sir

Yours rec<sup>d</sup> with page 503 and  
Kumler's note of 1<sup>st</sup> inst for \$10. We did  
not see any line on the tails of the  
specimen 27-pair or as should have  
had it polished out.

Tiffany & Co have been enticing my  
workmen away from me, two have  
already gone, I can't not induce them  
to stay, they would not tell me where  
they were going or what they were going  
to do, but I hear today they had  
ordered the tools to be made here by  
a machinist, and that man told my  
foreman they were for Tiffany & Co of N.Y.  
so that explains it all, I am afraid  
others will follow suit, they probably  
have hats out great inducements to  
get them away, one of the ones is one  
of my brot, one who has made many  
specimens for them, say nothing about  
it to any one, they will find it out  
x x x x x  
Yours truly  
Henry D. Morse.



Boston July 16<sup>th</sup> 1851.

Mr. Yerrington Dear Sir

Yours no? I am glad to hear that Plum & Rowles have been successful in their patent if so we ought to be able to get the whole claim from both, which would be a success, as for five \$2.50 we have hardly <sup>seen them</sup> any you have, ~~but they are here~~, some in your lot ought to be fine enough specimens are scarce.

Have gone through all our lots and have selected 14 stones with which ought to bring \$2 by the lot, if selected them much more, some of them are stones which we cut down from \$4<sup>00</sup> which cost \$4, they now are \$2 and cost with the cost of cutting, mail, 100 per cent, so much for cutting down stones, we could expect the cost but it is experience which costs money. — j. t. t. g.

Henry D. Morse

Boston July 18<sup>th</sup> 1851.

Mr. Yerrington Dear Sir

Yours recd. will cash as says by Ed Williams \$1000. and die from Schults which I can make fine but cannot guarantee the weight when there is a flaw to be taken out, as it is impossible to jump in so deep in shall have to go to get it, but think as long as it is to be made all over it will pay to get it out, as for my being able to return the inducement I cannot, when they have been guaranteed as much as they can get elsewhere and in addition a chance to earn more, and they will not stay on that it is not much use, I think six inducements have been something more than usual in order to get them done,

Yours truly

Henry D. Morse.

706  
Written July 6<sup>th</sup> 1831.

Mr. Applington Dr. Sir

Your rec<sup>d</sup>. I hope you may be able to get an advance on my price for the 7<sup>th</sup> stones they are the best of my stock. I did receive a lot of poor stones from Wickham, for which he asked \$35.00, I showed them to Van Buren and he said the price was too high & higher than he has ever paid for such goods, I thought \$25 was enough for them, they are very poor. I wrote Thomas what I have written to you, and told him I sold Van B. a lot of white, brilliant Flawy kt stones lately for \$35. he has answered that I sold them too cheap that he would give \$60. but I have some as flawed as those were on hand, but send you a lot today much finer & to be the best, ask and get more if you can, don't think \$60 would be any too much, those sold Van B. were the very poorest of this class lot. I hope Martin will be able to pay all of his notes, if he cannot we must help him on half, but we are

very short, large payments and this little coming in, I am glad Dession was so fortunate on that lot, but I never would dream to let any one buy a lot of such goods unless I could first put my eye upon it, there is too much risk in doing it. I telegraphed for 4 specimen stones from you today. I had a call from a retail party and had but little to show him in specimens, he will probably be in tomorrow morning to decide the matter, hope to sell him one, Mr. Proe has also sent a small lot of Bost which you sent us a long time ago to see if there was any in it worth cutting, but there was none that pay to cut,

Yours truly  
Henry Dutton.

Boston July 20<sup>th</sup> 1851

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with page 605.  
 I am glad the specimens sold to  
 sell to W.B.B. will they give a  
 note or do they pay. The four  
 specimens came by express, I  
 think (110) will probably let her keep  
 for the customer, but I wanted it  
 here to show him that I have some  
 fine stones, The flaw in Whetly  
 stone will come out, but I am  
 willing to say that it will weigh  
 1 3/4 when done, as by looking it out  
 it must lose much more than if  
 left in, please ask him which I  
 shall do, make perfect, or keep it  
 as large as possible as a specimen,  
 if it is for the flaw it cannot stop  
 unless it is gone, then straighten the  
 stone up let it know what it will,  
 but it shall be as large of weight  
 as it can, but am quite sure it  
 will weigh 1 3/4 if perfect

Yours truly Henry D. Morse

Boston July 21<sup>st</sup> 1851

Mr Asoldt Dear Sir

Your letter rec<sup>d</sup> in answer  
 would say that we can furnish  
 you with common rough dia<sup>s</sup>  
 at 13 to 15 dolls per lb, we also  
 have pieces which have been  
 cleared from fine stones at the  
 same price, the latter will show  
 the cleavage plain better.  
 Both in the lot for 2,00 per lb

Yours truly  
Henry D. Morse



Boston July 31<sup>st</sup> 1851.

Mr. Gerrington Dr. Sir

I note what you say Wickham says of the imperfect lot, it only shows that no one can judge of a lot of diamonds by description, the reason I sent them was that I told Turner I had sold a lot of white, brilliant, imperfect stones to Van Buren at \$45 which were much more imperfect than the lot sent you and not any better worth it than those were. Turner wrote back that he would buy all such stones at 50, I had no more such but sent these, not particularly for Wickham but for any one who wanted them if they cannot be sold at <sup>48 to 50</sup> 60 you had better return them, as you can easily get 70 to 80 for some of them here, and 50 for the poorest. They are white, brilliant, and well cut and if perfect worth \$75 each, and as they are I think the price is low enough, Bull had a lot of them here last spring at \$90 or \$75 just as imperfect as these and not near so handsome,

he might have sold them for \$50 but I don't think he would for less, — As regard to the stone not being set in a ring, it was so thin that (in order to get brilliancy) was obliged to cut it in, possibly it might have been left a little longer one way but it would not have been near so handsome and I would not have longed to wear it did the very best that could be done with it. Wickham was in town today. I wish he should be sent on his note about \$100 unless he get some money about now promised, I told him I would borrow back you to let him have \$100 if he needed it. His note was paid all but about 1000 in open ac, but don't let him keep you with anything, or must receive 1000 before he can draw \$1000 unless it is to fill an order, I will not back the 4 specimens today, sell one to let it had here, say that Callender is in it for his note.

Yours truly  
Gerrington

607  
Was the Bid Examined July 16 1831. He would bid  
in selling cutting by?

Boston July 22<sup>nd</sup> 1831.

Mr Yerrington Dear Sir

Yours recd. with pay. 50c.

I will buy any blue stones which  
I think will pay to recut; if the  
price don't bring them too high,

I don't believe it pays to make  
specimen cut stones out of off colors,  
I have tried it and this fine work  
has never been considered, they look  
at the color and value them the  
same as dutch stones of the same  
shade of color, 50 per cent extra is  
as low as such stones can be  
sold, they cost us that much  
more in price of cutting and the  
extra loss of weight. I will then  
make Schultz dia without any  
regard to the flaw, only to get it  
fine, — all our hands take their  
vacation in August's some have  
two weeks others four. — so  
we cannot do much work then,

We telegraphed you to pay Herbert's  
note, as we have a protestor given  
we forgot to do it. The truly  
Yours, D. Stone.

Just recd your telegram, I will cut  
the flaw out of Schultz Stone and  
think it may come out 5 grains  
but cannot guarantee it, after  
cutting off the slice to get it out  
the stone must be put into shape  
let it lose whatever it may, but  
he can be sure I will do it  
as well and as economically as  
if I owned it myself, and he must  
take the chances the same as I  
do on my own stones, I wrote in  
the letter today about Herbert's  
note, and was glad to hear you  
had paid it yesterday.

Boston July 26<sup>th</sup> 1881.

Mr Lewis Dear Sir

Yours rec<sup>d</sup>. this morning.  
 in regard to the Opints, you can  
 sell them for \$20 if you cannot  
 get more. I had hoped that as  
 the rough had advanced, that they  
 would bring a better price, but as  
 you do will be satisfactory.  
 I hope you will be able to buy  
 some extra fine blue white stones  
 cheap, if you do I will be your  
 customer for them, Van Buren  
 is in almost every day for cheap  
 goods, but he finds the prices  
 so much more than he used to  
 pay that I cannot sell him  
 much, business here is very still  
 at present, everybody is away  
 having a good time.

Yours very truly

Henry D. Bloss.

Boston July 26<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with paid 507

and cash statement, I am getting  
 some fine stones from that lot of  
 507, but not many of the extra  
 white, still, to bring the lot  
 on sight we must get good  
 prices for those which are imperfect  
 and not absolutely white, as the  
 lot will cost high, they are now  
 nearly finished, and we have not  
 taken out a time from the parcel  
 as we want the lot finished first  
 that we can make an estimate  
 of the exact cost, we send you a  
 few extra fine stones today, the pair  
 cheap at 300 hope you will get  
 400. I compared them with a pair 2.80  
 from K. H. King & Co. they had been on  
 sale for which they ask \$550 and these  
 are about as good color and otherwise  
 as diamonds, we also send three specimens one  
 only perfect, but the others are so fine, we  
 can make money that they ought to bring you  
 more.

Yours truly  
 Henry D. Bloss.

I have a few more of the same lot they will bring for 400



111  
Boston July 33. 1881.

Wilmington Dear Sir

Yours rec<sup>d</sup>. (744) lot at 55 is  
too low, I offer it at 60 as  
the lowest, but if it is <sup>60</sup> ~~55~~  
would be a year before it would be  
all sold. I know I can get 75  
& 85 for some of the stones in the  
lot and I am sure 60 is cheap  
enough for such stones. They are  
very brilliant and white and such  
a handsome lot of imperfect stones  
could hardly be found. I had seen  
lots of imperfect stones such as are  
sold at 50 to 55 and they cannot be  
compared, I must say the price is  
high, but why does he write me that  
I sell vaults too cheap when the stones  
the mine were not. <sup>at 60</sup> ~~at 55~~ near  
no price as these, they are <sup>very</sup> ~~are~~ cheaper at  
65, I don't believe any lot which I  
have seen vaults would sell in N.Y. by the  
lot for any better price than at 60.  
I judge by this lot being called dear  
at 60, if they were perfect \$110 would

be the price, putting them at 65 is  
a large reduction when the flaws  
do not hurt the brilliancy,  
M.W.D.P. left a dia<sup>d</sup> here to be rep<sup>d</sup>,  
bill was \$500. I started Schultz dia  
today —

Yours truly  
Henry D. Wilson

Boston July 27<sup>th</sup> 1881.

Mr Harrington - Dear Sir

Your note, and glad you  
 were pleased with those specimens,  
 we shall show you fine goods soon  
 but not all specimens some are  
 medium, which Brull pay full better  
 than the fine goods with him, ~~as~~  
 The R. W. Lot will be done in two  
 weeks I hope, when I can give  
 you as many of them as you want,  
 I bought two parcels of rough spin  
 today, I don't care to deal in the  
 cheap unless it "don't pay", unless  
 you can get it on memo and  
 sell before buying, I shall not  
 buy anything but rough until our  
 stock has been largely reduced, we  
 cannot buy safely, as in our two  
 weeks, in one of the parcels I bought  
 of R. W. today there is two three stones and  
 a third of them extra when the lot  
 averages 5 lb rough weight. - the lot will  
 be fine, some will have a slight color,

Y<sup>rs</sup> truly

Henry Dutton.

Boston July 26<sup>th</sup> 1881.

Mr Frank B. Dodge

Dear Sir

You took a stone from us  
 on memo Apr 14<sup>th</sup> which was to  
 be "put cash" it is now over three  
 months and we have not heard  
 from you, we sent you a bill  
 Jul 1<sup>st</sup> with a request to remit  
 the amt, and no reply to that,  
 please let us hear from you at  
 once.

Res oblige

yours truly

Henry D. Dutton.

712  
Boston July 26<sup>th</sup> 1881.

Mr Yerrington Dear Sir

I note what you say in regard to selling lots, but it is the right way to do a wholesale business, putting them into settings and taking them off singly is retailing. No large business can ever be done in that way, it may help out to do it if you could find a man whose time was not worth much, but I believe your valuable time can be better employed in a larger way, so that the business can be made larger. We shall never do much more than we are now doing until we push for our share of that time which the other importers are now getting, they won't come, but we must go for it, one week in each month devoted to that kind of business, you would be pressing us to cut more clerks instead of our pressing you to make more sales, we are not selling our product, and unless we can

get our goods into those channels where the others do, we shall have to reduce instead of increasing our bookshop, Mr. a Smith here sold \$20,000 last year, one of his travelling salesmen sold \$5,000 for him, all from our small office and a small expense, our business in both offices was about \$20,000.

Hope you will be able to make some collections this week as I have a large note to pay on Saturday and a lot more next week. By Watson's man is here today I may buy a lot of rough from him, but I hardly dare in the face of so much stock, still I must keep the men at work or discharge them, there is no help long —

Yours truly  
Henry D. Morse.



117  
Boston July 28<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec. with Martin's note of 500 I paid 505, I would not advise spending any more money on Encls unless we can see a fair chance of getting <sup>something</sup>. You put a wrong construction upon my letter if you thought I was dissatisfied with <sup>you</sup>, it is quite the reverse, I gave my opinion as to the best plan to pursue to make our business a success, I feel that your services ought to be brought to bear in a direction which will be of the most benefit, and put the small debit on to your brother, otherwise you will be busy every minute in the office and get no time to travel with goods. If we make the business larger you will be benefited as well as we, I think the office business pays, and am satisfied with it as far as it goes, to what I am trying to accomplish is, to relieve you from the detail and spare things so you will be able to work a part of the time in a larger field, which I am sure will bring good results

Yours truly  
Wm. H. Burdett

Boston July 29<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec. with Martin's note at 60 days and R. J. Nichols \$11.75. You need not buy the full amt of Heller & Boudet, as we shall be able to use a few copies and perhaps some other things, and would prefer to buy them instead of paying cash to others. Boudet's idea of Specimen stones (when he has them) is full high enough, I have not taken a lot in from the firm lot of B & W and don't care to until they are done which will be very soon, then you can have them nearly all, I have another medium 11 which we bought in London and another which we bot of B & W we are now at work on them and have them half done, the fine 11 just purchased we shall not commence until the boys return from their vacations Sept 1.

Yours truly  
Henry D. House.  
One very fine stone it is  
and less for him

Boston July 30<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Your rec<sup>d</sup>. with ck from  
 W. Wendell \$50. J. W. Lewis \$25. 50  
 and payd 509 — I had been  
 looking for a good large ck this  
 morning from you, however, I have  
 managed by borrowing to get along.  
 but have<sup>d</sup> you to pay next but  
 hope you can help me substantially  
 on that; money comes in here  
 very slowly. I agree with you  
 that the N.Y. trade is probably  
 better now than any other place  
 but I want to keep all that  
 and get as much more as is  
 possible. — I am not afraid of  
 selling too much to good concern,

Yours truly,  
 Henry D. Allford.

Boston Aug 1<sup>st</sup> 1881.

Mr. Yerrington Dear Sir

Your rec<sup>d</sup>. with ck of \$35, 13  
 for 2461 for and to cash statement with  
 page 50, I don't think we shall  
 be able to take half of the 500 but  
 may<sup>d</sup> if or throughout, so you can  
 leave a little more for me which

I don't care to buy any pearls now  
 I have some on hand and but a  
 few calls for them, If you cannot  
 sell that lot of imperfect stones as  
 a job then we must break into them,  
 but be sure and get a good price for  
 the best say 15 and the poorest 40  
 so that we may realize on the lot  
 of 65, business has been quiet here

The lot of poor stones which Siddons  
 now sells had last week for it was  
 the best sale I ever heard of, I did not  
 think he could find so big a pool in  
 Boston to buy them at that price

Yours truly  
 Henry D. Allford

Boston Aug 2<sup>nd</sup> 1881.

Mr. Yerrington

Dear Sir

Yours rec<sup>d</sup>. with B. & K's Ok  
for \$100, - I don't write to have  
you sacrifice goods to make  
sales but to have you make  
every effort in a legitimate way.  
I am awfully short and a good  
business would bring things out  
all right, it will necessitate  
our being more careful in the  
future about buying more than  
we can sell, I don't enjoy  
being damned for bills which  
are due and no money to pay  
them, the stock is ample,  
but that is not money. —

Yours truly

Henry D. Morse.

P.S.

Has not Mr. J. M. E. Wick's gen<sup>l</sup> Cobblers  
account adjusted so that we can get  
it offered and settled.

Boston Aug 2<sup>nd</sup> 1881.

Mr. Thompson

Dear Sir

As I had not heard from  
you for some time, I thought  
I would write to you and say  
that - unless you can see a  
better prospect for sales abroad,  
we can use the goods which  
you have, here, and then if  
by autumn (you find that  
the business warrants it) we  
can send you a fresh invoice  
of such sizes as you can sell  
the best. I think that would  
be a better way for us, as the  
interest account is now more  
than the profits from sales.

Yours very truly

Henry D. Morse.

P.S.

I don't think some of these goods  
could be sold to the trade as the  
prices are below the price here.



Boston Aug 2<sup>d</sup> 1831.Mess<sup>rs</sup> C. P. Remond & Co

Dear Sir

Please send us at your earliest convenience a statement of all sales made to July 1<sup>st</sup> as we have been taking stock and need the account to make it complete, hope your sales have been good in diamonds

Yours very truly

Henry D. Moore  
Manager.

London Aug 2<sup>d</sup>  
 Wm. G. & Co  
 Dear Sir  
 Yours received with page  
 401. The sale of the 6<sup>th</sup>  
 of you show that it was to be  
 as well as myself have to pay  
 your cost. Hope you will  
 be a successful trip to Phil  
 adelphia soon. I think I can  
 be said to return to me all  
 the stones you had, as I  
 will have stones in the new  
 which I am finishing which  
 will be suitable to many of the  
 things will sell better than any  
 else. I send Schultz Stone back  
 to the stone, but for him, can  
 be the stone to be said of getting  
 it that you are good, and have  
 it out nearly the perfect he re-  
 ceived, if he sends me a bunch of  
 yours for my extra trouble, I should expect  
 them.  
 Y<sup>r</sup> truly  
 Henry D. Moore  
 to be sold to the best of the  
 in our before the price here.

Boston Aug 4<sup>th</sup> 1881.

Mr Gerrington

Dear Sir

Yours recd. with Pay<sup>d</sup> 513  
and Ck's C.H. Wiles 179 & H. Carter 196<sup>00</sup>  
and note which I gave to Mr. Peck.  
I cannot recall the Mr. Birmingham  
you mention in your letter, but  
if he wants to buy anything of  
you there, charge him a retail  
price cash; then you will be sure  
to be right. The sale of the yellow  
stone is all right, as it can claim  
all over 30 per cent as a commission  
which will give 20 for the trouble,  
It am sorry I gave you so much  
trouble on those rubies, I supposed  
you would find a low priced parcel  
of rubies from which you could select  
three, which Collins could cut to match  
without going into more than one  
or two places, Garnets or don't want  
to hand down or as handsome but  
the order was for rubies, I understand  
was how today he had two lots of  
imperfect stones one at 1.25 the other  
50, I know mine and cheaper than  
either of his lots, hope you will be

able to sell them in Phil<sup>a</sup>, as  
for going to Phil<sup>a</sup> this week or on  
any particular week, I don't think  
I have suggested it, my advice  
was to go over every month  
and select the time when in  
your judgement was the best and  
most convenient time, of that  
I am not as well able to judge  
as you would be, I am glad you  
have been so busy if it results in  
sales which will compensate.

We shall be glad to see you here  
next week, when we can talk over  
the commission your business better  
than we can write,

Yours truly  
Henry D. Morse.

Send the large Alexandrite, I have  
a customer who wants to see it, let  
me know the cost, I will try my  
best to get rid of it, guess if I can get  
Cost.

Boston Aug 6<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with note of  
C. C. Bliss 3 nos for \$25, as for the  
notes they must be good even if  
they cost more, I think you  
can find them at Beull's or at  
Eisenmanns. We send the large  
16% stone to you today, I have  
sold it to that Mr. Chas<sup>r</sup> L. Davis  
(alias) Alcock Josselyn, the actor, he  
will call at the office then for it  
and is to pay \$500 cash, if he gives  
a ck, I should make sure that the  
ck was good before delivering it.  
he said he should call for it next  
week perhaps not until Saturday.

Yours truly  
Henry Bullow.

Boston Aug 6<sup>th</sup> 1881

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with ck from  
Phil<sup>s</sup> of B. B. & B. 2211<sup>th</sup> for which was  
very acceptable, hope you made  
other sales. Sometime has been  
this week he sold \$7,500 which he  
said somebody else would have sold  
if he had not come, he went from  
here to Chicago, a customer here  
wishes to know the cost of cutting a  
bitness in stone corners (for a ring,  
they have a photo<sup>th</sup> in profile to  
work from) if I had known Bonet's  
address should have written to him direct  
to save you the trouble, but if you  
will write to him and let him  
write to me, the cost and how long  
it will take, Hope you will come  
on next week and arrange to stay  
two days.

Yours truly  
Henry Bullow.



Boston Aug 8<sup>th</sup> 1881.

Mr Harrington Dear Sir

Yours recd. with \$1500.00  
for 176<sup>64</sup> lbs of S. K. S. 32<sup>7</sup>/<sub>8</sub> and as  
Sales (514) with Cash Statement  
As for 7 K<sup>ts</sup> pair (72613 638) which you  
have, are nearer than anything  
we have to fill your order. I don't  
think one of them ought to suit,  
the brother must have been very  
hot in Phil<sup>a</sup>. judging from the  
temperature here, but it is cool  
today. I think your trip was a  
great success, and I fully believe  
you would sell <sup>to average</sup> as much or more  
any time you want, if it was any  
two weeks, and thereby increased the  
sales at least \$50,000 for an amount and  
reduced our stock, that is the point  
we have long been trying to gain,  
Hopes to see Vtcomb, I don't think  
he would buy those imperfect stones,  
Telegraphed you to bring all stones  
which it would pay to melt

Yrs truly  
Henry D. Thoreau.  
I write in case something  
may prevent your coming

Boston Aug 9<sup>th</sup> 1881.

Mr Harrington Dear Sir

Yours recd. with page 575  
and Kromonty ch 2091<sup>7</sup>/<sub>8</sub> lbs which  
is very acceptable. Hope you  
will be able to get the 3 rubies  
cut for me soon - Somdehram  
gets very fair prices for his goods  
in lots. I looked over his stock  
carefully, examined each stone in  
some points and I know I would  
be willing to sell as cheap, he  
had one small lot only which I  
considered a bargain, they were  
much below his other goods,  
10 stones in pairs as 2 K<sup>ts</sup> per stone  
at \$165, there was 2 pairs worth  
\$200 in it, but some not worth  
over \$25, he would not break the  
lot,

Yours truly  
Henry D. Thoreau.

Boston Aug 10<sup>th</sup> 1851.

Mr Yerrington

Dear Sir

Your wife I am sorry  
your Brother is so unwell.  
hope he will be all right in  
a day or two so he can come  
on here, nothing special to  
communicate today.

Yours truly  
Henry D. Morse.

Boston Aug 10<sup>th</sup> 1851.

Messrs Messels & Sordale

Dear Sirs

We take the liberty of sending  
you a note dated June 21<sup>st</sup> of 1851  
with interest added in settlement  
of the balance of ac against the  
Messrs Messels & Sordale <sup>165.90</sup> <sup>2</sup> \$83.30  
which we trust will be acceptable,  
we regret my checks not being  
able to send you the cash, but  
our receipts have been uncommonly  
small for the past two months,  
the interest due you on the ac  
we will send as soon as you can  
figure it and let us know the  
amount.

Yours very truly  
Henry D. Morse.  
Messrs.

Boston Aug 11

J. D. Yerrington  
192 Broadway New York

Five seventy two sold here and sent  
to you for delivery - See my letter of August fifth -  
must not sell it to Beath -

Henry D. Morse



Boston Aug 15<sup>th</sup> 1881.

Mr Conington Dear Sir

Your rec<sup>d</sup> with Cash, Patent and page 516. also rec<sup>d</sup>. telegram and send you the account of stock of Fanny Stoves & Co. I looked over them a little and think the prices put upon some things is much below cost or value, however, should you and Mr Roberts decide upon buying, whatever is right you will find us willing to do, the deduction on some things nearly annihilate the profits made on others sold from the lots. I went down today to see Mr Peay and found he had gone to New Haven with Mr Blain and I think possibly he may go on to New York with him, if so you will see him before I do, and you can tell him what I said to you in regard to giving up to you and Mr R. the whole of the Fanny Stove business. For the sake of retaining you, that we can avail ourselves of your entire energy on dis<sup>t</sup> and enable you to go to other cities every month and thereby increase sales largely.

Yours truly  
Henry D. Alloues.

Boston Aug 12<sup>th</sup> 1881.

Mess<sup>rs</sup> Messers, Ludcke

Dear Sirs

Enclosed please find \$ for 50<sup>th</sup> in full for interest on account, I also send by Express today an order for a Lac<sup>er</sup> pin of a (Bee) which I want made by one of your best workmen and done next week if possible,

Yours very truly  
Henry D. Alloues.

127  
Boston Aug 13<sup>th</sup> 1881

Mess<sup>rs</sup> Lynn Hardy  
Dear Sirs

I rec<sup>d</sup> the two dia<sup>s</sup> from you this morning, and cannot cut them for you at present as our workshops are closed until Sep 1 for vacations and repairs — The 2<sup>nd</sup> I think the imperfections can be taken out by taking a little from the top afterwards making it <sup>the top</sup> a little smaller, but then it will not correspond with the bottom of the stone and the effect will not be satisfactory until it is raised again to the proper angle, The other stone with the imperfections on the bottom can't be taken out, but it will change the angle which is already too flat, to make it fine a little should be taken from the girdle and change the angle of the bottom, — as to the loss, the 1<sup>st</sup> to polish out the imperfections

only, the loss would be very trifling, but to make it a fine stone and lose  $\frac{1}{4}$  to  $\frac{3}{8}$  — the 2<sup>nd</sup> to get out the imperfections and keep the top at the proper angle about guess  $\frac{1}{4}$  would do it,

Yours very truly  
Henry B. Stone.

Boston Aug 16<sup>th</sup> 1881.

Mr Garrison - Dear Sir

Your recd writ page 517 3  
 Memo of goods for Mr Peck, also letter  
 in regard to my proposition to sell  
 to you and Mr Roberts the Fancy Stone  
 business, after your expressing a  
 desire to increase your income, I  
 made the proposition to sell to you  
 and Mr Roberts the Fancy Stone  
 business entire, to give up a business  
 which has paid us \$2400 last year  
 on a small investment, was for the  
sole purpose of entirely relieving you  
 from the detail of it, so that you  
 would be able to give your whole  
 time to the selling of our diamonds,  
 and enable you to be on the road  
 at least six days in every month,  
 at such times as you thought best  
 for our advantage, thereby increasing  
 our sales of diamonds enough to pay  
 us for doing it, as for the expenses  
 of rent travelling &c the Fancy Stone  
 business should pay a fair portion  
 as we can agree, and I think  
 Mr Roberts help to you will be fully  
 offset by your help to him, in advise  
 with the knowledge which you have  
 acquired during the past 9 years

experience, and the time which you  
 will be able to give (while in our  
 employ) without detriment to our  
 business, - as for the stock, I did  
 propose to sell it to you at a fair  
cash valuation payable in cash  
 or note, which we would be most  
 communit to yourselves, and also  
 to relinquish all <sup>portion</sup> profits and all  
 dealings in Fancy stones in N York  
 office, also should claim all profits  
 made on diamonds whether on  
 commission or otherwise done thru  
 the New York office, by so doing the  
 two branches can easily be kept apart  
 from each other, the commission on  
 Pitt's emeralds of course would expire  
 if this arrangement is concluded,  
 I hope to see Mr Pray soon when  
 I shall hope to have his approval  
 of what I have done, and also  
 receive from him suggestions as to  
 the final conclusion and settlement  
 of all matters appertaining thereto,  
 We send you two parcels of diam. by  
 tonight's express with a list of them  
 the prices we made subject to any  
 change which may be necessary -

Yours truly  
 Wm H. Bond



17<sup>th</sup>  
Boston Aug 17<sup>th</sup> 1881.

Mr Carrington Dear Sir

Nothing new Mr Gray has in this morning when I showed him my letter to you yesterday, which he fully approved, if it meets your approval, the only thing to be done is to have you make a separate account of <sup>all</sup> the fancy stones at a fair cash value which I hope will be above the ac sum. July 1, and then see if we can agree on price and terms, also state what you think would be a fair proportion of net & travelling exp. the yellow sapphire which I have here is probably sold, but not sure as the man is away and will give a definite answer when he returns.

Memorandum of goods sent to J. S. Carrington  
Aug 16. 1881 -

1 Green Sapphire 1 1/3	110.
1 Ultramarine 3/46 (6019)	200.
1 fancy Sapphire 2 1/4 1/16	25.
1 Dia 4 3/4 1/16 (7057)	375.
1 " 2 3/8 (578)	650.
2 Dias 2 1/4 (618) @ 115.	488.
3 " 8 1/2 1/32 (661) @ 90.	720.
1 Dia 2 1/4 1/16 1/32 (579) @	675.
9 Specimens 19ths light (726)	4625.
18 Dias 9 1/8 1/32 1/64 (727) @ 64	587.
7 " 2 3/8 (720) @ 76.	332.
20 " 1 1/4 1/16 (727) @ 85	1216.50
15 " 1 1/2 1/16 @ 800 (730)	1293.75
15 " 1 1/2 1/16 @ 85 (731)	1577.50
5 " 8 1/4 1/32 @ 120 (732) @ 120	975.75
9 " 16 1/2 1/16 @ 55 (733)	911.
1 pr 3 7/8 (734)	1000.
1 " 2 1/4 1/16 (735)	625.
1 " 5 1/4 1/16 (736)	900.
1 " 3 3/4 1/32 (737)	550.
1 " 2 1/2 (738)	300.
1 " 2 3/4 1/16 1/32 (739)	350.
1 " 2 1/4 1/16 1/32 (740)	335.
1 " 2 1/4 1/32 1/64 (741)	265.
1 " 2 1/4 1/16 1/64 (742)	275.
1 " 2 1/4 1/16 1/64 (743)	242.

\$19,636.50

Boston Aug 15<sup>th</sup> 1881.

Mr Gerington

Dear Sir

Yours recd. 725 Mr Deak shipped. I don't think it much spent to send Dessau's must as I don't care to deal w<sup>th</sup> any cheap dia<sup>r</sup>. — The pair of pink-patriot I don't think will be a match, the stone to be cut is a little smaller and not as blue, but it can give it nearly the same effect and it will pay him for it, I suppose he understands that our shop is closed for three weeks, after that time we can do it when you have a chance call on Mr J. D. Weeks and try for the settlement of Collins (ac) by cash or notes, claim the interest which is fairly due ps, as I don't think there is much chance of his being a customer again,

Yours truly  
Henry D. Stone.

Boston Aug 19<sup>th</sup> 1881.

Mr Gerington

Dear Sir

Yours recd with Wares of 400 for dia<sup>r</sup>. King and Pink Topaz & hie. I show'd to Mr. Holt, he says 75 of an in shorter and lighter color will answer his purpose and he cannot pay over \$100, so we will do it, I sent the cheap dia<sup>r</sup> yesterday kept out four of the dark ones and sent the balance in our list, you will see they are my best stones, and cheap enough at 36, but we can afford to sell at 32 and give a profit as I bought them some less than their value, but get 26 if you can,

Yours truly  
Henry D. Stone.

Boston Aug 26. 1857.

Mr. Worthington Dear Sir

Your rec<sup>d</sup> with interest & long  
 as to, and your proposition to pay  
 us 2000 each and two bills of \$4000  
 or 10000 or 11300 with interest added,  
 which we accept as a settlement of  
 all goods in the invoice, seeing the  
 right make any conditions for goods  
 or goods omitted, we retain them but  
 two Alexanders costing 700, can. are  
 one taken in at 200 the balance we  
 set accounts for, then there are a few  
 items here belonging in N.Y. stock which  
 we won't like to include in the sale  
 so as to make a clean thing of it,  
 these pink topaz with two faces  
 we may find other things which we  
 can sell afterwards, as for handling  
 expenses we agree that 1/4 cent is  
 fair for the present, or until you  
 find you derive benefit enough to  
 pay more, don't you think 1/4 cent  
 a rate also is fair. I think the letters  
 left to us will be fully off set by the  
 services of those in our employ whom we  
 pay and must be of great help to the  
 Fancy Store business, as for a circular  
 don't forget to state that you continue  
 an agent for the firm in N.Y. & Co.  
 your truly  
 Wm. C. Worthington

Boston Aug 26. 1857.

Mr. Worthington Dear Sir

Your rec<sup>d</sup>, with much  
 attention, will return the price  
 for best quality ~~leaves~~, tonight.  
 If you have a 341 cheap wine  
 and can get it at I think I can  
 sell it here, I don't recollect any  
 more, but shall you may have one  
 then. Mr. Peck will be away for  
 weeks on his vacation. I hope  
 your goods on account will pay out  
 something.

Yours truly  
 Wm. C. Worthington



Boston Aug 23<sup>o</sup>. 1851.

Mr. Worthington Dear Sir

Your note with paper 109  
 I presumed you was to right - about  
 the Alexandrite in that being any  
 I will let him look it up & then  
 he gets back. I suppose the Uge  
 was for you sold, & that the  
 Mr. Peck was doing, but  
 Mr. Peck did not put the date,  
 I think Mr. Peck will be in N.Y.  
 some time during his vacation,  
 if you have a chance to sell  
 this large <sup>10.25</sup> diamond for 50 per cent  
 I would not wait for Mr. Davis,  
 as it is doubtful if we ever see  
 him again, I think at any price  
 at that price, it ought to bring  
 ten per cent, if you can't find the  
 right customer.

Yours truly  
 Wm. D. Howe.

Boston Aug 24<sup>o</sup>. 1851.

Mr. Worthington Dear Sir

Your note with C. C. Bliss's  
 check for 130, and 24 per cent  
 with Sapphires, the sapphire is  
 fine enough but not the right  
 shape, I had several of this  
 shape on hand, I enclose a  
 diamond of the size and shape  
 which I want for the sapphire,  
 I don't like to trouble you with  
 the finding it, but if you will  
 let your boy take it to Eschmum  
 in Bank and I think one of  
 them will have it, I have a good  
 stock of fine sapphires of all sizes  
 still I can't fill this order on  
 account of 24 per cent.

Yours truly  
 Wm. D. Howe.

P.S.  
 Have a large payment to make on  
 Saturday, hope to receive some from  
 you if you can get in any -

Boston August 25. 1834.

Mr. Gorington Dear Sir

Your order with the four sheets of some being paid payment on purchase by one sheet of paper others, also a few from Dr. M. S. 250 & page 500. And to express three pairs of diamonds. As of Sept. 13. I can get just what you want, from there, at at ten fine 1/2 above the rest, at about 1/2 above the same customer. I was not able to look again from Kildpatrick which I will try to return as soon as I can, it will be your own expense to your office by and shall afford of it of course, The printing was all right, except the thing made one or two corrections. And I have written out a copy, rather more simple than yours which cost all the money, I'm afraid to your discomfiture. I don't mind, don't send a copy now or there, but willing that you should, and your present as I don't know what time will be with your arrangements, we shall of course be glad to be interested in the best price, with the same quality.

Boston Aug 25. 1834

Mr. Gorington Dear Sir

Your order with page 500 and others, one of which did my well, it was one of the 3 from C. The other 2 from B, which was cheap, except the other I will return tomorrow, the one left might be, I see not know as our Editor so much but presume Mr. Park has it all done somewhere, as for taking the one from Editor as such, I see no objection unless it would be off the selling of an one, which is more important to us than anything it can do, might not as they know if you can send it could be done without our being one sold by it, I would say do it, if you can't guarantee sold, the small profit which might be made would not pay to guarantee, we would not pay to sell his goods until we had tried our own and failed to sell.

Yours truly  
Henry D. Morse.

Boston Aug 29<sup>th</sup> 1831.

Mr. Yerrington Dear Sir

Yours rec. I could have  
 been for a pair, but he said he  
 wanted something medium quality  
 and his customer was in N. Y. so  
 I thought 'est to send him to you  
 as I was short of such items,  
 I return by Van Buren the tinplate  
 you did not sell them, also all  
 the supplies but one for which  
 please pay for, and charge to me,  
 I also find an amount in some  
 return in one of the boxes recd.  
 I hope it may be yours or some  
 one else, so I return it to the  
 owner if you know who he is,  
 I have a customer here for two  
 doz of fine No. 100 (for) cigars, so  
 I sell the same partly a lot a  
 few months ago for cash, I have  
 now here of that size, as you  
 see and there are an I will try  
 to sell them, if not it will then  
 return them to you,

Yours truly  
 Henry D. Thoreau,

Boston August 29<sup>th</sup> 1831.

Mr. Yerrington Dear Sir

Yours rec. with statement  
 of Cash, I am sorry to hear  
 you have been vexed up with  
 a pain in the back of your  
 sympathize with you, as it has  
 been it at intervals for two  
 years, the weather has been  
 fine here but not much busi-  
 ness, hope things will begin to  
 move soon, Bass was here last  
 week and did a fair business,  
 Mr. Heine and also have from  
 Paper Bro. and said he was  
 well satisfied with his sales,  
 Boston is a good market for  
 them.

Yours truly  
 Henry D. Thoreau,

H.D.

Letter return the same of night, as I have  
 a letter at book this week getting some other  
 ready for the bookman when they return next  
 week.



Boston August 31<sup>st</sup> 1834.

Mr. Carrington Do Sir

Your rec<sup>d</sup> with 1729) 20  
 shill. two shillings, & 10 pence I be sent,  
 I hope, all Lewis will take that  
 shill. I found all the small customers  
 was often poorer than he was  
 willing to pay for, I am very sure  
 Brother is so said up hope he  
 will be well soon,

Yours truly  
 Henry D. Thoreau

Boston August 31<sup>st</sup> 1834.

Mr. Carrington

Dear Sir

Your rec<sup>d</sup> with parcel  
 of rough by express, it send by  
 express today & only with the  
 instructions for cutting, also a  
 parcel of small rubies which  
 I wish to have been taken in  
 the stock of fancy stones, I write  
 about them at the time, hope  
 your Brother will soon be out  
 again, as it is about time for  
 your trade to commence, I  
 usually bring business,

Yours truly  
 Henry D. Thoreau

Roma Sept 5 1851.

My dear friend  
Dear Sir

Yours of the 3<sup>d</sup> received,  
 having cash account and check of  
 \$1000.00 all of \$1500.00 also received  
 to express that part of the amount of \$1000.00  
 to be sent by express and the first part  
 have just returned today from America  
 and find that the invoice is kept at home  
 by a Swiss clerk. Dr. Channing has  
 just been in, and wishes for me, will  
 be able to come into town tomorrow if  
 the weather is pleasant as it was some  
 likely to be. Probably we shall not  
 begin West's patient's diamonds at present  
 thought to take it on with others  
 I have collected during our absence  
 very sorry to hear that you have  
 been so unwell, and very glad that  
 you are once more in your usual  
 health. I had some expectation of  
 calling on you during my vacation,  
 but could not able to get so far from  
 home.

Yours truly

Thomas C. Peck.

Montreal June 27 51

Mr. Garrison

Dear Sir

Yours rec<sup>d</sup>. with oblige  
 Remembrance for \$25<sup>00</sup>. Hope the  
 sending out of statements will  
 bring us some money. I am  
 glad your Brother is improving  
 hope he will be out by Sunday  
 there is three small pink  
 pearls in the stock then which  
 I long to see individually and  
 I would like them sent on if  
 you are ready to sell, as I think  
 I can use them here, they  
 are large and dull.

Yours truly  
 Henry D. Foster.

Boston, Sept 7 1857

Mr Farrington,  
Dear Sir,

Yours received with papers  
sent. You charge us with note of J. Water  
but have not sent us the note. I see that  
there are quite a number of unsold  
charges on his account and if you  
can get his note for them we can use it.  
We want to put some notes into the Bank  
Friday for discount to meet a payment  
on Saturday and Mr Morse thought  
you might be able to let us have the  
two notes for the balance of the interest  
owed in season to use for that purpose.  
If you can, it will help us out finely.

Mr Morse is still away - has a cold  
& bad headache. He thinks he is a  
little better today. Doubtful whether  
he will be out tomorrow.

We are glad to see the sun again  
today though it is hot. Yesterday is  
called the yellow day. Hope we shall  
have another like it soon.

Send store for Row that which we have  
ordered by carrying practice. It does not see  
to be coming. Also the three plates for paper from  
New York.

Yours truly  
P. W. Peck



There, one of which perhaps Leon can  
use. They are the stones which you  
had as No. 100 & 101 - if you wish I  
will send them. Mr Morse thinks they  
ought to pay a larger profit than we put  
on them when you had them before,  
diamonds being higher and heaviest having  
accumulated on them.

This has been a delightfully cool  
and bright day. - Hope the change in  
the weather has extended to Long Island  
and an ounce of a revival to think  
that it will help the President as much  
as the prayers that have been offered  
today. Perhaps it is the way in which  
the prayers are being answered. -  
I closed the office from 10 to 12 and  
I think those two hours were generally  
observed in Boston.

Yours truly,

Thomas B. Peck

Boston, Sept 20<sup>th</sup> 1871.

Mr Yerrington

Bellevue

You will be disappointed,  
since my writing once more, indicating  
the necessity, but not more so than I  
ought to be obliged to work in his place. I  
went out to see him this morning and  
found him in bed, but feeling better  
than he did yesterday. His cold has  
developed into bronchitis and one side of  
his face is considerably swollen, but he  
has got rid, I think, of the severe pain in  
his head, and seemed in very good  
spirits. I shall not look for him in the  
office before the first of next week at  
the soonest.

Your two letters of yesterday were duly  
received and meeting with satisfaction as  
stated. R. J. Harbule's note to me, Charles L. D.  
Green & Co's of 22 N. York St. dated 13<sup>th</sup> and  
also notes of J. S. Yerrington of Aug 23  
four months for \$100.00, and Aug 23 6 months  
for \$100.00 all of which are very acceptable  
and very handy to have just now.

Do you wish for a bill of sale of the  
goods with receipts for each parcel?

Mr. Johnson has returned his stock  
of diamonds with including two large

Boston, Sept 9, 1881

Mr Yeerington -  
Dear Sir -

Yours of the 8th received -

I think you might as well pay Wickham and Cohen something now if they are pressing, enough to satisfy them for a while - We have a great deal to pay this month and it will not do to let very much go quite yet -

Mr Moore is no better today Swelley has gone to the other side of his face - Am afraid it will be quite a number of days yet before he will be out -

We have an order for two matched Aquamarines about size of standard pattern - must be fine color and brilliancy - Please get some for us and send them on -

Enclose telegrams from Thompson calling for large pair - We have nothing here - So please see if you can find a pair that will answer - Send them on to him on approval -

Yours truly -

Thomas B. Park

Boston Sept 9, 1881

Mr L. Thompson -  
Dear Sir -

Your letter of Aug 30 is rec<sup>d</sup> and also the box of diamonds which arrived safely -

I find by comparing with my account of goods sent to you that everything is accounted for with the exception of a small share weighing about a sixteenth from Lot 12, the lot being one stone - It is in number and papers in weight - I will accept the 2 Stones 1 1/2 grs from Lot 3 on memorandum till I hear from you - I find in Lot 2 a cheap stone of about 1/4 lb which does not belong to us and so return it to you by register's mail - The lot is accounted for without it -

Am sorry that the diamond trade has been so dull with you - Hope that it will revive this fall and that you will soon have to call on us for more Stones -

Your despatch of the 8th calling for pair from four to six to six to ten Karats was received this morning - We have nothing in our stock to fill the order and I will send to Mr Yeerington to see if he can find such a pair and to send them to you -

Yours truly

Henry B. Moore  
by T. B. Park

You got from <sup>with</sup> Brink. One customer  
was not suited for them, but if Mr  
Bass will change us with the one I keep  
3/4-1/2 at \$20. per lb (the price of the two)  
I would like to keep it for myself as  
I think it very pretty.

Can you sell the 16 1/2 stone to  
Titcomb? I don't think we are  
under any obligation to keep it any  
longer for Charles S. Davis and if we  
can sell it, we can get our pay for  
something that the party we got  
of owes us for. We have got to pay  
him \$2. a Karat net -

I have been detained this after-  
noon so that I have no time to  
make out a receipt for you. Will  
try to do it Monday -

Yours truly,

Thomas B. Peck

Dublin, Sept 10, 1841

Mr Worthington,

Dear Sir -

Yours of the 9th is received

You will be glad to hear that Mr  
Morse is feeling much better today  
and expects to be out again early next  
week unless there is some unfor-  
seen change occurs. He will have  
to be careful about getting cold -

Thanks for your offer to spare Frank,  
but I shall not find it necessary to  
call on you. Mr Arthur Gray has  
been with me the greater part of the  
time and will stay till Mr Morse gets  
back -

Shop: you will succeed with  
Titcomb - I send tonight one yellow  
stone, 593 & 596 a pair best, also a pair  
in settings weighing a little over 7 grs.  
They belong to the same man as the  
two yellow stones and must net him  
\$20. per Karat. Landheim offered  
that for them, but that would not give  
us any profit. If we get over \$50 we  
get 10% commission. I thought Titcomb  
might buy them. We ask \$60. -

I also send the heaviest opal that



Boston Sept 13. 1851.

Mr. Whittington Dear Sir

Yours no<sup>r</sup> if am at  
the office all night again, had  
an uncomfortable time of it, my  
head was so swollen that I could  
hardly see out of my eyes for one  
day - I hope you may sell without  
something, but he will not buy  
unless he can get goods at his own  
prices, which is generally 30 per cent  
less than you ask, we had a lot  
of very fine imperfect returns, for  
which we asked 65, he offered 50  
which he would not give another dollar  
that is his way.

Yrs truly

Henry D. Morse.

Mr. Van Buren has  
a pair which he wants you to sell for him, but  
I cannot see the benefit to us to work to sell  
it for any one else than for him, a large  
stock of your own, 30 per paper on others did  
not sell as much good as 5 per on our  
own, if we did, we do not get all the  
benefit, if we will others we may get the con-  
siderable amount to be paid without our share.  
I know where to place them at once without any inter-

Boston Sept 13. 1851.

Mr. Whittington,  
Bellevue

Yours of Sept 10 is duly

received together with the paper for sales  
Cash Account and 3 notes R. H. Hunt  
for 2500 and 25000.

Good night to Cotton - Please  
get the cashman's name as possible  
to be in place when cashman  
comes in a day - I can tell the  
16th to 18th of the fact price of  
gold is 100 and 1/2.

Mr. Morse did much better  
yesterday and attended to come in  
here today. It has been pleasant  
to hear your going and I have  
not heard from him today. His  
now clearing off and I shall expect  
him here soon. Glad that you see  
a prospect of good sales ahead.

I have made out a bill for you  
but thought best to keep it till  
tomorrow in order that you may  
have Mr. Morse's signature.

I hope to hear particularly of  
the last of this week, but I will promise  
no more - Yours truly

Henry D. Morse

Received August 20th 1877

Mr. J. B. [unclear]

of [unclear]

[unclear] [unclear] [unclear] [unclear] [unclear] [unclear] [unclear] [unclear] [unclear] [unclear]

1000.00  
592

Subst

Ex  
Subst. Aug 20 1877  
Subst. Aug 20 1877  
20

2000.00  
702.00  
1064.00  
4956.00

Received Payment  
of Henry D. Morse  
Manager

Boston Sept. 15<sup>th</sup> 1881.

Mr Worthington Dear Sir

Yours recd with paper  
No 885. Any 'extra' sales when  
they don't interfere or take the  
place of our goods are always  
all right. I hope to see the  
goods moving soon. we have  
a very large payment to make  
on Saturday and and 3,000 (three  
thous) should anything come in  
send it along, we send another  
stone for Kirkpatrick today. Some  
of the importers are here about all  
the time, I don't see where all  
the diamonds go to.

Yours truly  
Henry D. Morse.

Boston Sept. 17<sup>th</sup> 1881.

Mr Worthington Dear Sir

Your recd with acquiescence  
which I think will answer. —

Mr Weeks has written and sent  
the statement of Collins to be correct  
in two particulars, one isn't not  
charged and another not credited,  
he ~~is~~ bills of the items which  
he has not checked, which I cannot  
see the use of as this statement  
ought to be sufficient, however I had  
sent you his letter with all the  
papers so you had better try and  
adjust it to suit him, the item  
not credited you can probably find.  
also the one not charged,

Yours truly  
Henry D. Morse.

D.S.  
New and 1/2 in for Kirkpatrick  
Lyon & Ward



741  
Boston Sept. 17<sup>th</sup> 1881.

Mr. Carrington

Dear Sir

I recd. the ruby, which lost much more than it expected, but procured from the location of the flaw that it was no fault of the Lapidary, if the flaw had all come out and it had laid over 100, it should have been placed, it is fully as brilliant as I expected, and very handsome; when you see Tourmaline ask him what he thinks the loss would be to get these flaws entirely out, and polish one star on the table. Recd. the two blue stones from Bonet which have cost him too much, and the one from Hestert which is cheap, I would be glad to buy it at that price, Recd. also 3rd for Hamilton 9000 Colby Johnson 45. Jacques & Laroux 77.00 which are good as far as they go. Bonet did not and no doubt cheap enough but I cannot buy until we have made large sales, no matter how supplying the prices and quantities they bid, taking them say 9 stones at 1000 lbs each, would bring the balance at 222

They all talk high prices now, and it does seem as though we ought to be able to work off our stock in any quality at good prices, and is standing here a little.

Yours truly

H. Gray & Co.

Boston Sep. 19<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Yours recd. with N. W. Saxton  
 Ct. # 133, Cash Statement and pays \$26  
 52¢. I had a fair retail trade  
 last week sold nearly \$5000.  
 S. Van Buren lot of imperfect stones  
 today about \$600. — At 45 Park St. the  
 same lot which I returned Sep. 13<sup>th</sup> 30  
 as his best offer. Eickberg's man  
 was here today. he had no fine  
 goods, and the prices of his fair  
 goods were as high as the best  
 prices for our gain you for such  
 quality and sizes, and he said  
 he only charged 10 per cent advance  
 in cost, he says everybody now  
 complains of prices, but they will  
 have to pay it, goods cannot be  
 imported for any less, work off all  
 medium goods and old stock you  
 can while prices are up, fine goods  
 will sell themselves any time, we  
 can spare \$5000 from these quantities  
 and not miss them,

Yours truly

Henry D. Lillie

to get on to N. W. Saxton the course of business  
 and will see if you have any fancy etc

Boston Sep. 20<sup>th</sup> 1881

Mr Gerrington Dear Sir

Yours no. 8, I hope you  
 will succeed with Starr. he can't  
 find such diamonds as you will  
 show him and he knows it, they all  
 try to bear prices and the diamonds  
 are advancing, and our finest goods  
 are slow to sell at good prices.  
 the medium goods I am the most  
 anxious to sell and when you get  
 a customer for any try and secure  
 him, we are willing to sell cheap  
 to put that class of goods into  
 money to give us funds to buy rough  
 with, we don't care to slaughter  
 our goods but sell as low as the  
 market in fair competition on that  
 class of goods, and on that basis  
 we hope for some good sales in  
 lots, as the present advance must  
 make our old prices cheap.

I am glad for you that Cats Eyes  
 and other fancy stones are in good  
 demand,

Yours truly  
Henry D. Lillie

Boston Sept. 23. 1881.

Mr. Harrington Dear Sir

Yours recd. I hope you will be able to demand the cross in collars as so we can get a settlement with him, his putting it off so long will increase the value very much which he must pay, as it is not likely he will ever be a customer again, send the settings which were on the large pair as I may have occasion to use them, the rubies taken from that set were not selected, so the lot is as good as when sent, as to price we leave it entirely to you, as we have done in all the rest of the goods, Taylor Bros had a pair here of  $\frac{1}{2}$  which they asked \$22.00 they were not more than  $\frac{1}{2}$  the size of ours &  $\frac{1}{2}$  not well matched, our stone had a strong look from the bottom being too deep, the color about the same as ours but in comparison with ours, I should say ours were worth 1000 more than his, so it goes, I have not seen a pair that I think as cheap as ours at 26 or 27.00

yours truly  
Henry D. Lowell.

Boston Sept. 21. 81

Messrs. Howard & Co

Dear Sirs

I recd. the stone from you this morning, I can make it fine, but can only guess on the loss, probably it will make a strong 1/2 stone possibly 1/2, can do it in the course of two weeks

Yours very truly  
Henry D. Lowell.



Bost. Sept 22<sup>nd</sup> 1851.

Mr. Yerrington Dear Sir

Yours recd. I think

I will leave the ruby as it is, I am glad you sold the lot at \$7. Lot (648) 15. said 25.75. If you cannot get our lot sell at that price. The 1st pair we are selling on Commission, something off and 50 each hand. I had to refuse it as I was then limited to 50 net, I can now sell at 50 and charge the owner a commission, so let them go at 50 each. we are anxious to sell all the goods possible at fair market values, even if it is below prices given to you. as we need the funds to pay notes and be rough, so do all you can, - sales. - I send you a small lot of pins which I cannot find the time to clean, and thought you would be glad to do them for me, if am willing to pay 50 cts for lot if well done, if he cannot

them, perhaps one of these persons who has been applying for work would like the job to do what he can do, it is mostly nice stuff and will make fine small buttons and more, Retail trade has been better for the past week and I think the prospects good. He called back all the goods in Thompsons hands as his sales have been too small to pay for having a stock there, will interest parties. I have a sapphire which I bought cheap on account of the small impurities on the top, which I think can be cut out. Please send it to Fenner and let him to try for the white spot. I am willing to have it as taken from the top if it can get out the air flaws, a little will have to be taken from the goods so as to keep the table as high as it now is, as it will not do to have it flat. I send you a few pairs with Kirkpatrick and three notes of R. J. Harbut to be dressed and returned. Yours truly Henry Dillness

sent you 20 1/4 pairs  
sent you 10 1/2 pairs  
sent you 10 1/2 pairs  
sent you 10 1/2 pairs

Boston Sept 24<sup>th</sup> 1851.

Mr Carrington  
Dear Sir

Yours recd with 500<sup>00</sup> from  
from Mr. S. L. C. with the  
enclosed notes for the lot

of Catechism has <sup>been</sup> found  
which will cut from the  
at a reasonable price I will buy  
some. the large sizes we have  
enough for the present; at a couple  
of yellow goods. The sale of this  
stuff at 1225 was satisfactory, as  
it paid a good profit, Mr. W.  
has not gone to Washington yet.  
We have been hoping to be able  
to get to New York before last  
week after; but it is uncertain,  
Holding on Monday - all done.

Yours truly  
Henry P. Moore

Have sent Lyon H. Hardy 2/4 for  
me want, by you -

Boston Sept 27<sup>th</sup> 1851.

Mr Carrington  
Dear Sir

Yours recd with cash ac.

The lot of yellow which Carrington  
sent was 444 for the lot  
Oct 36. I paid 40 to select them  
from a large lot; we have been  
waiting for them at 40 to 52 for  
a few at a time we have a lot  
which cost 33 but we could not  
get them less than 38 by the lot  
to pay us a fair profit. as for  
trading the 13 we paid with having  
we shall have to leave it to your  
judgement. I am glad you have  
thought out Collins ac, and  
I hope you will get a settlement  
with the firm for the <sup>lot</sup> 425 if  
they can catch it, I have been  
expecting a customer for a fine  
pair but he has not come yet.

Yours truly  
Henry P. Moore

46  
Boston Sept. 28<sup>th</sup> 1881.

Mr Gorington Dear Sir

Yours recd. Gentlemen was here today. I bought 5000 of him to keep the men busy. I am sorry to hear you have been sick again, hope you will soon be well again so as to be able to make some good sales for us. I don't care to buy the single cut stones, Cr. is very high even if they are small, there is no profit in them unless you can sell the lot before they are bought. The yellow sapphires which I thought a sure sale, the man has decided not to take, that is the way some customers act, the man has been away all December and before he went he saw it, but did not decide fully to buy it, but from what he said I had no doubt about it so retained it for him, I presume it belongs to C. C. C. I am sorry to say I have no 10 K pair on hand, you had a 12 K pair.

Yours truly  
Henry D. Blosser.

Boston Sept. 30<sup>th</sup> 1881.

Mr Gorington Dear Sir

Yours recd. of 28<sup>th</sup> & 27<sup>th</sup> with page 529. am sorry to hear of the death of Mr Caldwell, I am glad you are feeling better. Reck the stone from Schultz Jr will make a specimen but he must stand the loss to raise the angles sufficient to make it fine, can't say just how much. Also recd. the other stone from Ensign of Chicago, I would go for the flow if it was my stone, Rudolph came yesterday, did not do much with him, traded off a 5/4 stone which I bought of him one a year ago and took smaller stones which I think will sell quicker. Cannot you get a note from Doney & Smith for the dia? you sold them, we need all the funds we can get, also go for Collier & Sharp for a settlement now get some money from him if possible, will send the sapphires in the first package.

Yours truly  
Henry D. Blosser.



London, 14th Aug. 1844

My dear Mr. [unclear]

I have received your paper of

the 10th.

The man is obliged to hurry  
for his train & will answer tomorrow  
I send by Express one of Bonnet's Blue  
Stones - Will send the other as soon  
as done, probably in a few days

Yours truly

J. B. Peck

London, 14th Aug. 1844

My dear Mr. [unclear]

I have

of the 10th with the statement  
of accounts enclosed

I have got of the Messrs  
calling for 1844 & monthly  
have added four months interest on  
445/- at 6% per annum  
I hope this will be satisfactory

Yours truly

J. B. Peck

Wm. D. Moore

J. B. Peck

Boston Oct. 1<sup>st</sup> 1881.

Mr Yerrington

Dear Sir

Your recd. with page 530  
we are doing the work quicker than  
formerly, and will be glad to get all  
we can to keep the shop running  
as we are not anxious to cut too  
much soups at present prices, or  
until our stock is largely reduced,  
I hope you will be successful in  
Whit. as you have some fine goods  
to show them. We send you a fine  
white perfect pair which we have  
just recd from a pair Thompson set,  
we put the price 200 for it but  
if that is above the market sell  
for less, that is about the price the  
dealers ask me for such goods,  
we send the yellow Sapphire today,  
if you think of it send them setting  
which were on the 87/8 pair as my  
customer is expected in next week and  
I may need them if I make the sale.

Yours truly

J. S.  
The Humphrey who is the Henry D. Allmond  
also called here is going with K. B. J. in a salary  
to take supervision of their shop.

Boston October 3<sup>rd</sup> 1881.

Mr Yerrington

Dear Sir

Your 1<sup>st</sup> with Carl  
Holmes and also of C. C. Co  
St. Geo & N. F. Thayer of you  
I say I hear that Callwell had  
lost his mind so long before it  
was new to me, it is always a  
delight to friends to have them dis-  
cover their circumstances, We  
must get a settlement from  
Callwell now, there is no expense  
for him in pulling off unless  
he thinks we are going to give  
up all interest as (which we  
shall not) which will soon be  
half as long as the principle if  
he don't settle soon, and he must  
pay it, money comes slowly, but  
payments don't stop,

Yours truly

H. C. Callwell

Boston Oct 4<sup>th</sup> 1881

Mr Gerrington Dear Sir

Yours recd, with \$20. note  
for 1225. And you today one  
of the dia<sup>s</sup> for Bond, I think  
R. B. & B will find Humphrey  
a very good man for them to  
take charge of their shops, he  
is honest and a good workman,  
I hope you will let all surveys  
to go to Phil<sup>a</sup> also other cities  
I am anxious to see the goods  
and soon as as an cutting  
men ought to take their places,  
as soon as they are sold,

Yours truly  
Henry Dutton.

Boston, Oct 5, 1881

Mr Gerrington,  
Dear Sir,

Yours received with page  
531 sales and check \$970. G. S. Owen & Co,  
which I have credited to you -

Mr Morse is obliged to go away early  
and will answer tomorrow about Collier's  
account.

Mr Van Buren is going to New York  
tonight and has taken a parcel of  
cheap stones for you - \$2749 - They are  
a lot that we have just finished. Mr  
Morse has put a price of \$5. a Karat  
on them & thinks it low -

Yours truly

Thomas B. Peck



750

Boston Oct. 6<sup>th</sup> 1881.

Mess<sup>rs</sup>. Messels & Laidake

Dear Sirs

I have sent by express  
5 diamonds to be mounted into  
a bracelet of Col<sup>d</sup>, hammered,  
gold, dia<sup>s</sup> to be set in corn  
with the gold (not raised),  
and as narrow as it is possible  
to make it with this size of dia<sup>s</sup>  
shape and size like pattern sent,  
wanted next week

Yours very truly  
Henry S. Morse,

Boston Oct. 6<sup>th</sup> 1881

Mr Wittkeimer

Dear Sir

I rec<sup>d</sup> your diamond  
of 3/16 and think I can  
make a fine stone of it, and  
think it will pay to make  
the alteration, as for the  
price which it will bring  
must depend upon the  
customer, I have known of  
dia<sup>s</sup> of this material to sell  
for even much more than  
\$750 when made fine, I will  
commence it at once so as to  
give it to you as soon as  
possible

Yours very truly  
Henry S. Morse,

Boston Oct 7<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Your order I did not see  
 the spots in Boston since it may  
 be they will come out easily but  
 I cannot tell until I see it,  
 Sent 50 lbs Best at 1/11, for 50 lbs  
 No. 3 cks. V. W. Co. for 50 lbs India 4.  
 I telegraphed to accept the offer  
 for 4/5 if you thought such  
 stones could be bought for that  
 price in N.Y. as we shall try  
 to meet the market to make  
 sales, particularly on imperfect  
 goods, so don't have any  
 chance to sell any American  
 goods, I have no business  
 about fine goods.

Yours truly  
 Henry D. Alloué

Boston Oct 7<sup>th</sup> 1831.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with page 532  
 and check for 37. I think the  
 11 Stones just sent No 79 ought to  
 sell readily at that price,  
 Hope your trip to Phil<sup>a</sup>. will  
 be successful, I rec<sup>d</sup>. your despatch  
 from Phil<sup>a</sup>. but can't not answer  
 the order as we have none of  
 that size, that are extraordinary  
 in quality, I shall try to get  
 away next for a few days hunt  
 for Woodcock down in Maine,  
 expect to leave Monday night,  
 and be back Saturday morning,

Yours truly  
 Henry D. Alloué

Boston Oct. 8<sup>th</sup> 1881.

Mr. Derrington  
Dear Sir

Yours recd. but nothing  
special to communicate by  
this mail. I shall leave  
here on Monday night and  
return on Saturday, hope  
to have a good account of  
your trip to Phil.<sup>a</sup> I  
think it woud pay to go  
to Chicago, St Louis this  
month.

Yours truly  
Henry Dillrose.

P.S.

Any checks coming next week  
make them payable to the order  
of Thos. B. Peck

Boston Oct. 8<sup>th</sup> 1881.

Wm. D. B. B. B. B.  
Dear Sir

I enclose herewith a note  
for the bill against the Morse  
Dia. Cutting Co, but don't care  
to give a note for my own bill.  
but if you cannot leave it over  
open ac. I must pay the cash  
with 5 per cent. I shall be  
out of town next week on a  
vacation.

Yours very truly  
Henry Dillrose.



Boston Oct. 9<sup>th</sup> 1881

Mr. J. D. Gerrington  
Dr Sir

Yours need you say you can  
sell lot (926) at <sup>216</sup>, we asked  
240, but should be willing to  
make some discount from that  
price to sell, and write sell at <sup>216</sup>  
if you consider it a fair sale,  
although that kind of stones are  
rare sell this fall and at good  
prices, Now about the Cotton lot,  
after telegraphing you I received your  
letter and thought it might mean  
that there was a large lot of Cotton,  
in which they had selected the  
finest, and if we made the sale  
we must take the reject stones,  
and settle for the whole with Cotton,  
that would not pay unless we were  
to make a good profit on Cotton  
min<sup>us</sup> and have the balance at a  
very low cost, <sup>and a small lot at that,</sup> and also get the same  
terms from Cotton that we are to  
give 15. to 13, but to buy from Cotton  
we get 50 per cent more than we sell,  
even at a fair price, would not pay

for the sake of selling our stones, as  
I have no anxiety about selling  
them, I can get our prices by  
selling on at a time, but prefer  
to sell the lot at a discount, Now  
if the Cotton dealers are all sold,  
that is, all that we purchase, then  
I see no objection if we get a fair  
profit, and buy on the same terms  
upon which we sell, our great  
object in selling is to sell our  
~~own~~ goods so as to reduce stock  
but if we have to buy as much  
as we sell, in order to make  
a sale, it surely will not pay us,  
I cannot see why they should  
make the sale, <sup>of (926)</sup> continually with  
the sale of Cotton goods, they are  
two separate lots, we don't want  
to make a large discount on our  
goods to sell Cotton! Now I may  
be all wrong in my conclusions in  
regard to the sale, it may be very  
different from what I think, but  
I have given you my ideas about  
it and shall have to let you  
decide as your best judgment

Boston, Oct 11, 1857.

Mr Yerrington,  
Boston.

Yours of the 10<sup>th</sup> received.

Mr Morse went to Belfast yesterday afternoon & Mr Pray did not arrive from the Country till nearly noon so that we could not send despatch at once. After considering your letter carefully, we telegraphed you to sell if you could purchase the bits of Cotton at about 1/4 a Karat, as you thought you could, and not to buy the balance of the lot. Mr Pray was unwilling to increase our Stock of medium goods, of which we already have more than we need and which we find it the most difficult to sell, and considered it far better to make a pure profit of nine or ten dollars a Karat on Sixty Karats than to increase our Stock and liabilities so much for the chance of making a little additional profit. It did not seem to us that you could have much trouble in agreeing on a price with Cotton who would not

dictates, as I shall get bought since I cannot put it off unless I give it up altogether, which for my health's sake I ought not to do, & give many pressing things here to attend to, but I shall leave them & take care of them unless the best way they can until I return, which will be on Saturday.

P.S. Should any note be coming through with B. B. B. we must have a note on open ac. we can't appear to be out of the capital,

Yours truly,  
Henry Duffene,

It is likely to throw away a chance of  
making so large a sale and that you  
would still have the balance of the  
lot to sell under the old arrangement  
at a reduced cost. I could not help  
seeing it in the same light at Mr. Gray.  
I know that Mr. Morse is strongly  
opposed to making any purchases of  
cut diamonds, except in cases where  
we can buy poorly cut stones at low  
prices and make gems out of them  
by recutting, and am sure if he were  
here he would be very reluctant  
to assume the balance of the Collier  
lot.

I hope you will succeed in  
completing the sale on the plan  
indicated in the telegram -

Can you find out about the  
26 / 60 stone sent us Sept 28 for recutting  
with directions not to regard the flaw.  
It has a large flaw in table that will  
spoil the stone & Mr. Morse wrote you that  
if it washes he should try to cut it out.  
We have been keeping it for further  
orders - We have a chance now  
to work in a number of repair stones -

Yours truly  
Thos. B. Peck.

Boston, Oct 17, 1877

Mr. Yerrinton  
Dear Sir

Yours of the 11<sup>th</sup> received  
with checks Steele & Son 48<sup>15</sup> & Mitchell 130.  
Geo. Beas 19. & Dr. H. Saylor 40. all very  
acceptable, also received parcel by express  
containing rough diamonds and stones to be  
recut, agreeing with list contained in  
your letter, also received telegram in  
regard to ~~rough~~ parcel - Some of the  
stones to recut I have already given out  
but some of the large stones have spots  
and I don't care to send them to the shop  
till Mr. Morse has had an opportunity  
to see them and to decide about the  
advisability of cutting them out. I  
shall not begin on the rough either  
till his return. Very glad to get so much  
work as it is difficult to get suitable  
rough just when wanted and the outside  
work keeps the men busy & pays a profit.

I am very sorry you were feeling  
so unwell yesterday and hope you  
are better today - We shall all be glad  
to see you next week -

I think you have made a splendid



20  
Sale to B. B. especially considering  
what B. B. and others who have been  
here this week say about the immense  
quantities of diamonds that were offered  
for sale in Philadelphia when you  
were there. Such a sale ought to  
effect a sale of any ordinary diamonds.

I think you must have misun-  
derstood something in Mr. Morse's letter.  
You can be sure that Mr. M. & Mr. P.  
have reached no conclusions that  
would not be perfectly satisfactory  
to you. But they are both very cautious  
about increasing indebtedness, on  
account of heavy payments that  
must be made for rough in order  
to keep the shops running and the  
necessity of constantly purchasing  
new parcels, and so prefer to keep on  
the safe side even if they lose some  
profits.

We have a number of fine single  
stones and pairs of the quality you  
like and intend to let you have all  
we can spare next week.

Yours truly

Thomas B. Pick.

Boston Dec 18 1817

My dear Sir

Your offer of the 10th received & will  
be paid to you next week and those to be made  
to you. Should you on the 15th and  
hope you have received my letter before

Others offer than is badly damaged,  
rather so, but I think we can repair it  
without changing the shape much. It will  
probably have the thickness a little as  
to broken end. It is in the top now.  
Waiting of time is on the whole but  
I do not prefer to buy the more until  
I hear about it. It is a difficult job -  
Pardoning it by that must have been  
fully kept sufficient depth to make it  
brilliant and I think the shot is to deep  
and it will not pay to try for it, but  
the oblong blue stone though very flawed  
I will make a perfect stone without  
much being lost. We probably shall  
not be able to begin either of them for  
some days.

Mr. Morse is having fine weather  
but does not expect it is an offering  
good time of the year. We do then

Sale to B. B. & B. especially considering  
what Bass and others who have been  
here this week say about the immense  
quantities of diamonds that were offered  
for sale in Philadelphia when you  
were there. Such a sale ought to  
effect a cure of any ordinary ailments.

I think you must have misun-  
derstood something in Mr Morse's letter.  
You can be sure that Mr M. & Mr P.  
have reached no conclusion that  
would not be perfectly satisfactory  
to you. But they are both very cautious  
about increasing indebtedness, on  
account of heavy payments that  
must be made for rough in order  
to keep the shops running and the  
necessity of constantly purchasing  
new parcels, and so prefer to keep on  
the safe side even if they lose some  
profits -

We have a number of fine single  
stones and pairs of the quality you  
like and intend to let you have all  
we can spare next week -

Yours truly

Thomas B. Peck.

Boston Oct 10 1851

Mr Younglove  
Dear Sir

Yours of the 12<sup>th</sup> received with  
pages 505 & 504 sent and check Mr. Wendell  
of \$200. I wrote you on the 11<sup>th</sup> and  
hope you have received my letter before  
this

Collars' 2 1/2 there is badly damaged,  
that is true, but I think we can repair it  
without changing the shape much. It will  
probably have to be shortened a little at  
the broken end - It is in the shop now -  
Baiter's 1 1/2 stone is on the wheel but  
I don't prefer to have Mr. Morse write  
to them about it <sup>as</sup> it is a difficult job -  
Fridenberg's 1 1/2 stone must lose consid-  
erably to get sufficient depth to make it  
brilliant and I think the spot is so deep  
that it will not pay to try for it, but  
the oblong blue stone though very flawed  
shape will make a perfect stone without  
much extra loss. We probably shall  
not be able to begin either of them for  
several days -

Mr. Morse is having fine weather  
for out door sport and is sure of having  
a good time if he is well. Today there

is very little doing in spite of the beautiful  
weather, but yesterday we had a very  
busy day and I succeeded in making  
a good sale through Mr. Gump and others  
did what they could to secure it -

In page 532 sale of 1/2 lb for Dead  
to M. S. Apton the number (625) must be  
wrong. Please look it up. Also has  
in sale to E. Williams page 530 -

Yours truly

Thos. B. Peck -

Recd. Oct. 1882

Mr. J. W. Peck

Yours of the 15th received  
with page 535 sales - Glad to see  
sale of large pair to Williams -

Indubitably I hope there has a certain  
flaw in one end - The material is so fine  
that we suppose the intention was  
to make a perfect stone. Think the  
loss in weight in getting out flaws will  
be more than offset by the greater  
value of the stone if perfect as the flaw  
would be a great blemish. As you  
will remember the stone was very thick  
and must lose a great deal in weight  
at any rate - We have decided  
to try for the flaw -

Nothing new to day -

Yours truly,

Thomas B. Peck.



Boston Dec 15 1881

Mr Yerrington  
Dear Sir

Yours received with note  
Keller & Frief 281<sup>12</sup>

Mr Morse has not yet returned  
and I have heard nothing from him.  
I shall send you by tonight's Express  
Cottier's 2 $\frac{1}{8}$  stone and Schulz's 3 $\frac{1}{2}$  Decut.  
We had to make the bottom of the Cottier  
Stone entirely over in order to bring it  
into shape after getting out fracture -  
The Friedberg 4 $\frac{1}{8}$  Stone is very much  
over spread and we estimate that it  
will lose  $1\frac{1}{2}$  to  $1\frac{3}{4}$  Kts to make it fine,  
leaving in the spot. We think it best  
to keep it as it is till we hear from  
you, as they may not expect it to lose  
so much - Their 1 $\frac{1}{2}$  Kts will have some  
of the yellow flaw left - We have gone  
as far as we can without reducing  
the size -

Yours truly,

Thomas B. Peck.

P.S. I think Mr Morse may have decided  
to be at Belfast till tomorrow afternoon  
the following two days, on a vacation. Shall  
look for him immediately following.

Boston Oct. 17<sup>th</sup> 1881

Mr Peck  
Dear Sir

Your letter of the 14<sup>th</sup>  
was rec<sup>d</sup> this morning, in  
answer to which I  
will take the diamond which  
I set you in exchange for  
a larger one at the price  
which you paid for it,  
The size which you have drawn  
on your letter (if fine) would cost  
about \$50, the better way would  
be to give me the price you  
write to pay and the quality you  
desire and I will give you the  
best stone I can for the money

Yours very truly  
Henry Sellome.

Boston Oct. 17<sup>th</sup> 1881.

Mr Temple Dear Sir

Recd. this morning four  
checks amounting to 205 which  
I have passed to your credit  
much obliged for the favour

Yours very truly  
Henry D. Allon.

Boston Oct. 17<sup>th</sup> 1881.

Graham Mann<sup>g</sup> & Co

Dear Sir

I return one more  
flask and send ck for the  
one kept \$24 which I think  
is the price by invoice sent  
please send bill receipts  
and oblige

Yours very truly  
Henry D. Allon.

76  
Boston Oct. 17<sup>th</sup> 1851.

Mess<sup>rs</sup>. Roswell & Mack  
Dear Sir

Your salesman was in  
today with a fine stone in  
a stud, and offered \$50 for  
a mate, we showed him a  
stone which matches very  
well, and we send both stones  
at his suggestion to see if it  
meets your approval, we can  
sell our stone for less price,

Yours very truly  
Henry D. Howe,

Boston Oct. 17<sup>th</sup> 1851.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with of \$200.

Settings for 8 $\frac{1}{2}$  pair which are not  
yet sold, Cash Statement's Parcel  
of Rough Diamonds, all of which  
are imperfect, and three stones  
with knots which ought to be split  
into small stones, as they cannot  
be made as they are, also rec<sup>d</sup>.  
Jan. 18 dist. 9 $\frac{1}{2}$  Holey. I am glad  
Radolok sold the stone which he  
had, as he agreed to give me one  
half of all he made above 5 per cent  
if sold before Jan 1852. I am quite  
well satisfied with the sale to  
H. B. & B. Hope Sebastian will take  
the lot at \$1000. The name of  
the Chicago man I cannot make  
out so you had better be to him  
& let it advise as per loss I  
cannot say accurately, but it will  
be worth much more with  
out, than in case if it does contain  
the stone, Henry D. Howe



507  
Boston Oct. 17. 1881

Miss. Bailey Banks & Biddle  
Dear Son

I rec<sup>d</sup>. the stone of  $3\frac{1}{8} \times 3\frac{1}{2}$   
which I can make fine by  
remodelling the stone entirely over  
the spot will not come out.  
I should think the loss might  
be in the vicinity of \$200 but  
cannot say accurately, it may  
be less, we will make the loss  
as light as possible to have it  
fine,

Yours very truly  
Henry D. Stone.

Boston Oct. 17. 1881.

Miss. Taylor & Brother  
Dear Sir

I enclose you herewith a  
note for dis<sup>ch</sup> by the Mass  
dis<sup>ch</sup>. Cutting Co, of 390<sup>th</sup> Street,  
but the bill for Ration's Sap<sup>rs</sup>  
belongs to me, and I don't give  
any notes, either by an open  
account or pay cash, if I pay  
cash generally get 5 per cent off  
on a six mos bill if paid in  
30 days, presume you will do  
the same, I want another  
6 bladed S<sup>t</sup> Coulters Razor and  
Strip, will they pay for both,

Yours very truly  
Henry D. Stone.

Boston Oct. 15<sup>th</sup> 1831.

Mr. Young Dear Sir

Yours rec<sup>d</sup>. I had a good  
time, and fair luck, killing 30 birds,  
and feel better for the trip —  
Fridenbergs stone had only thickness  
enough for a 3 lb stone of much  
brilliant but we will keep it as  
heavy as possible after getting the  
right angles for brilliancy,

We send a Sapphire which  
Widdow & Thumber sent to us to be  
polished on the top, as we don't do  
such work. I would like to have  
you get the finishman to do it  
and send it to them when done,  
we also send dia<sup>d</sup> to be set in a  
lace pin of Messrs. Ludika's make,  
let them return it when done,

Yours truly  
Henry D. Bloss,

Boston Oct. 18<sup>th</sup> 1831.

Mr. Cymon Dear Sir

I rec<sup>d</sup>. the two dia<sup>d</sup> from  
you this morning, the largest  
weighing nearly  $\frac{3}{4}$  more than the  
other will make a large sacrifice  
to mate them, but I presume they  
will sell quicker if matched,  
the smallest one is not just  
right for a specimen, still it is  
very handsome, I will go on  
with them unless I hear from  
you to the contrary

Yours very truly  
Henry D. Bloss,

1881  
Boston Oct. 19<sup>th</sup> 1881.

Mr Gerington

Dear Sir

Your recd. with check  
from J. G. Dix for \$24<sup>00</sup> per  
Mr Peck said you was expecting  
to make us a visit this week.  
we shall be glad to see you,  
& there are J. Dix's merchants  
& today Heizer, Smith, Adles,  
Groffus, Mary and one other,  
I did not buy a dollar's worth,  
am bound to reduce before I  
buy any more cut stones, such  
we must buy, I find Toffan, a  
just got a young man (Cutter)  
found who was one of my apprentices  
but one of the poorest, he had no  
judgement, spoiled several stones for  
me, so he was no loss, but they  
will him to entice the others away  
we get plans of our machines and  
tools to furnish their shop -  
Yours truly

Henry D. Stone.

Boston Oct. 19<sup>th</sup> 1881.

Mr Thompson

Dear Sir

Your recd. with draft  
for 130, and at your request  
we send you a draft for 620  
which is a little less than the  
amt. of your note, as we did not  
like to have it just the same  
amount, as when we offer your  
new note it will not appear  
like a renewal of the same,  
please send a new note and  
if you can spare us some  
money we should like it, as  
we are short. make the time  
two months if you can, if not  
four, Hope you will be successful  
in your new enterprise.

Yours very truly

Henry D. Stone.

John W. Dix  
\$24.00  
\$620.  
\$130.  
\$774.



992  
Boston Oct. 20<sup>th</sup> 1851.

Mr. Yerrington Dear Sir

Yours rec<sup>d</sup>. with page  
536. Can you not get notes  
for the sale to B B & B, also  
Sturtevant & Co as we want to  
use them very much, our payments  
next month are heavy, hope  
to see some more large sales  
to help out, the diamonds shown  
here by the importers are very high  
and hardly any fine stones,  
the 34 & 32 are far below the  
stones we rec<sup>d</sup>. back from you  
and the price about the same,  
the 16 stones at \$10 are only of  
a medium quality, not nearly  
as good as those you had at  
that price, so our prices now  
ought to be considered reasonable.

Yours truly  
Henry D. Allouse.

Boston Oct. 18<sup>th</sup> 1851.

Mr. Metcalf Dear Sir

Yours of the 14<sup>th</sup> rec<sup>d</sup>  
and in answer I send you  
by express three rings 90, 110, 115  
which are the nearest I have  
set, all are fine stones, hope  
you will be able to make a  
satisfactory selection.

Yours very truly  
Henry D. Allouse.

992

Boston Oct. 21<sup>st</sup> 1851.

Mr. Verrington Dear Sir

Yours recd with pages 527, 538,  
 also the stones which you cleared,  
 I thought they were very well done,  
 but the Baum only chaps me 50cts  
 and Blazius only 25cts for the last lot  
 he did for me, also Gamm & Spencer  
 check for 98<sup>24</sup>/100 I am sorry to hear  
 that Roberts is dangerously sick  
 hope he may be better soon. We  
 have sent you a few fine stones  
 and put prices which I thought was  
 about right, should you think you  
 could get for any of them a better  
 price as it, some are <sup>extra</sup> fine  
 and cost as my high, I send a  
 2.42 Ruby to Hessel & Leideke in  
 same package, also 8.12 for  
 Friedenberg & one for Ruby Bank White

Yours truly  
 Henry D. Morse,

P.S.  
 When is Collier to  
 give us a settlement?

Sent by Express Oct 23, 1851

1 Dia <sup>d</sup> 1 7/8 1/2 the Friedenberg 90 cut	
1 " 1 7/8 B. B. 72 cut	950
1 fine Ruby 2 Kts light. for Hessel & Leideke	
1 pr 3 7/8 1/2 no lob. rub cut 732	
1 blue Specimens 1 7/8 1/6 no 758	225.
1 " " 1 7/8 1/2 752	275.
1 pr 3 1/2 1/4 753	325.
1 " 3 7/8 1/6 754	460.
1 " perfect specimens 3 7/8 1/6 756	900.
1 " 2 pr for 5 1/2 1/6 755	650.
1 fine pr 6 7/8 1/6 757	1200.

\$6717

Boston Oct. 21<sup>st</sup> 1831

Messrs. Bailey Banks &amp; Biddle

Dear Sirs

I enclose herewith a  
draft for your acceptance in  
settlement of Bill of Oct. 8<sup>th</sup>  
should you prefer to divide it  
into two or four payments it  
will be perfectly satisfactory  
to us

Yours very truly

Henry D. Morse  
attorneyBoston October 22<sup>nd</sup> 1831.

Mr. Corning. Dear Sir

Yours recd. with Liberton's  
check for \$33<sup>3/4</sup> in F. B. Stans &  
Sons, also the parcel of Rough  
which are altogether to high price  
I made a liberal estimate on them  
allowing the best by Me to yield  
40 per cent, and 40 kts of imperfect  
stones (some of which are to be cleaned)  
I estimated a yield of 40 per cent,  
then best would not bring over  
70 per kt when done, which would  
make 39 stones of 30 kts cost 110  
per kt, probably they would not  
come out quite as well as I have  
estimated as I have allowed the  
estimate all in favor of the parcel,  
I know they will not come out  
any better, 30 per kt is all they  
are worth, I can buy out stones  
about as well as this lot would come  
out at 30 per kt. yours truly  
Henry D. Morse  
Last Stone for William



Boston Oct. 22<sup>nd</sup> 1881.

Mess.<sup>rs</sup> Hensley & Sudek

Dr Sirs

We gave you a note \$13.30  
which is due on Monday the 24<sup>th</sup>  
as yet we have no notification  
please telegraph to us on Monday  
at what Bank we can find it

and oblige  
your very truly  
Henry D. Morse.

Boston October 24<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with Page 539,  
and Cash Statement, the notes  
which you sent to the Post to  
select from, have all been disposed  
of but two, but we are cutting on  
the lot which we bought of Hallerman  
about a month ago which will be  
done before long, when we shall  
be able to supply you again, but  
I don't expect much profit on  
them, as they cost high, and  
a large part of them were imperfect  
I bought them to keep the men  
at work, the lot I returned on  
Saturday was still higher in price  
and in my opinion would not pay  
10 per cent profit if bought at 30  
per Ct. 25 is enough for such  
a lot.

Yours truly  
Henry D. Morse  
How glad I should be to see you.

697  
Boston Oct. 25<sup>th</sup> 1831.

Mr Gerington

Dear Sir

Yours self. I telegraphed  
to you to see to Martins if  
either would accept his note  
to his own order without our  
endorsement, as I do not think  
it would be prudent to take  
the risk on a profit of 6 per cent,  
as he now owes us 24<sup>13</sup>.04.  
if he pays the ten notes now  
nearly due it will reduce it  
to 10<sup>00</sup>), I should have liked the  
note to use, but am not  
willing to take the risk for  
the sake of it, No doubt of his  
honesty, if he is successful he  
will pay, but I don't think he  
has much capital to base his  
credit upon, if Cotton concludes  
to sell him he can cover us  
with the profit on his account  
on duty. Henry D. Jones

Boston Oct. 24<sup>th</sup> 1831.

Miss M. Fay & Co.

Dear Sir

Enclosure you will find  
our check for 510<sup>00</sup> per for amt<sup>o</sup>  
of Statement also two small  
items not yet due, which we  
thought best to include in  
the settlement, please send  
receipt

Yours oblige

Yours very truly  
Henry D. Jones  
Manager.





Boston Oct. 22<sup>nd</sup> 1881.

W. A. Collich

Dear Sir

Yours recd, I forward  
the ruby to you by express  
today, it is the best Ruby  
I have seen for a long time  
(of a large size), we get some  
small ones finer & finer \$250  
out cash if sold, my price  
here is \$1500.

Yours very truly

Henry Collins

436 Wash St

Boston Oct. 27<sup>th</sup> 1881

Friend Collins

Your letter is recd.  
I am always glad to favor  
you all I can, you must  
know what a long time we  
have been kept out of the  
am. (long past time) and we  
are now anxious to get a  
full volume, why not  
order us to make it very  
soon, we will make you  
can see note for the volume  
and it will be ready as you  
must - Yours very truly

Henry Collins

711

Boston October 29<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Your no<sup>o</sup> with page 541. and check for 250 from W. Wendell. I hope the detectives have got on the track of the right man, also hope they may get him with the goods. I will come on at a moments notice if the source the man, I rec<sup>d</sup>. your telegram and answered it as well as I coud, The mans hair I think was all black, he looked about 30 to 35 years old, cannot remember his hab, he talked but little, when he spoke he had a pleasant smile on his face, did not act like a buyer, held his head down looking at the dirt most of the time and did say anything to indicate that he was going to buy anything, but just at the last moment he told me to set up a cheap pair which

Boston Oct. 28<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Your no<sup>o</sup> with page 540 and R. J. Herberts note ~~777~~ <sup>22140</sup> ~~777~~ <sup>22</sup> J. W. Mattarini 788<sup>th</sup> 18

Hope you will make the sales you are contemplating I drew on B B B Biddle at the time you wrote for notes and have not yet heard from them, would it not be well for you to pay their money a little as we want the notes to use.

Yours truly Henry D. Pomeroy.

D. S. have sent some for Friedenberg

we did not miss them until  
4,20 when Mr. Peck had occasion  
to look for some small stones,  
the box was not opened after he  
went out until Mr. Peck opened it  
at 4,30, not thinking it was a  
possible thing for him to get anything  
from the box I did not look  
into it, I saw that my E. Keeps  
and other goods were all there  
when he left.

We sent to-day three for Frederick  
and two did not to be returned to  
Mushers men, Lewis kept them on  
Memorandum,

Yours truly

Henry T. Moore.

I had been showing him, and  
he said he would be in in the  
morning and see them, all  
the last part of the time of  
was suspicious of him as he  
did not act natural as a  
buyer would, I kept a close  
watch and counted all the  
coins of E. K. as to be sure if  
anything was taken, and the  
box containing the dia,  
papers was under my hand  
some distance from him, but  
within his reach, while there a  
gentleman friend of mine who had  
been waiting some time for me  
stepped up and said he wanted  
to say one word to me on a private  
matter. I got up but turned around  
immediately so as to face my man  
and had my eye on my goods, but  
I think there might have been two  
seconds while I was getting up when  
my eye was turned away, and that  
must have been the time he  
took the papers, it was almost



Boston Oct. 29<sup>th</sup> 1881.

Mrs. D. M. Buhl

Dear Sir

Your diamonds & letter  
are both nice, my estimate  
of the loss would be  $\frac{1}{2}$  to  $\frac{3}{8}$ .  
The stone must be made all  
over, then it will be a "first  
class Gem", and I think  
will pay well for the expense  
and loss of weight, as it  
will then sell at once for  
large price

Yours very truly  
Henry D. House.

Capt. Ham wants to know what price  
Mr. Morse will advise on.  
H. D. House.

J. D. Brewster  
197 Broadway, New York.

Boston Jan. 1

1881, Nov. 1, 1881

Mr Harrington  
Dear Sir -

Yours of the 29<sup>th</sup> and note and  
letter of the 31<sup>st</sup> received also cash account  
page 542 Sales, Chas. E. Williams Est.  
and Chas. Bailey Banks & Biddle, Nov 5<sup>th</sup>  
We have also received from B. B. B. direct  
their four notes at seven, eight, nine and  
ten months from Sept 26 for the sale of that  
date. I suppose they ought to pay us  
two months interest on the ten months  
note, according to the Conditions of the  
Sale.

Have rec<sup>d</sup> two telegrams from Mr Mack  
today. Sent the telegram last night at  
request of Mr Ham - Have sent Mr  
Morris second despatch to Mr Gray  
who will undoubtedly attend to it -  
Asked Mr Ham if Mr Gray's affidavit  
would not do and he said "No" as  
he did not see the man - I could  
not identify the man - I was busy while  
he was in and do not think I saw  
his face distinctly, as I can not recall  
at all - Mr A. Smith told Tobey  
that he had a customer on Wednesday

who looked suspicious by the position  
he in which he handled the goods  
and that he felt suspicious that he  
put his goods all up in the safe with  
the remark that "they were not as careless  
as they had been" - His description of the  
man agrees with Mr Morris and he  
sees he should know him at any time -  
Palmer, Bachelor & Co also had a suspicious  
looking customer either Wednesday or Thursday  
who handled their gold chains, more  
than would be natural and finally  
selected one but has never called for  
it - Richards thinks he may be the same  
man - It looks as if there would be  
plenty of evidence to be had here -

I hope Mr Morris will return  
to night - I am about worn out with  
the constant stream of people who have  
been in -

Yours truly,  
Thomas B. Parks

P.S. Have sent 2<sup>3/4</sup> / 16 lbs Home for  
Hildenberg recut - Could not get out  
Black specks without heavy loss -

171  
Boston Nov 3<sup>rd</sup> 1881.

Mr Gerington Dear Sir

It arrived home all right. The first thing when I got to the Office one of our clerks was in to get the news, I told him that he was surrendered on bail, and that we did not get the goods. He then said he wanted me to sign the requisition papers which he would send to N.Y. and have them ready for him, which ~~was~~ ~~not~~ ~~was~~ necessary to hold him, and bring him here when discharged, then we can jay him for 5 years more, I don't think we shall ever see the goods again as they must have been disposed of long ago, whether anything can be recovered yet is a question whether they be brought here his friends might pay the value of the goods, which

we rather have than the man, although I want to punish him severely. —

Rec<sup>d</sup> the Martin's notes \$284<sup>00</sup> / 3 586<sup>99</sup> — also Bartens & Rice's <sup>two</sup> notes 500 each, Spind only 47<sup>00</sup> for Stone & C with some few, we will see what we can do to pay them off on the account due, — Raining here today.

Yours truly  
J. Henry D. Morse.



Boston Nov 3<sup>o</sup> 1881.

Mr Herrington - Dear Sir

Yours rec<sup>d</sup> with pay 544  
and A from L. M. Sebastian 1501.

I understood that thief was in  
Smith's and one or two other places  
here but got nothing from them.

I wrote you hurriedly a few lines  
last evening to post up Mr Byrne  
that the requisition papers were  
coming on to be there by Friday.

Mr Byrne telegraphed for them  
on Monday, and they could not  
be executed until it returns,

as Mr Adams said he had no  
reason for not completing the  
papers and sending them unless

Mr Byrne should ask him to  
do differently, which he has not,  
I feared it might interfere with  
negotiations there, Mr Adams

thinks it cannot <sup>be</sup> ~~say~~ <sup>the</sup> ~~harder~~  
be press matters, <sup>the latter</sup> they will see  
that we mean business, and that

will bring him to terms,  
I presume the requisition paper  
must bring him to Boston  
and ~~the fear of a heavy~~  
<sup>or</sup> sentence might induce him  
to pay the value of the goods  
if we could get it made  
light for him.

dull day here, foggy and dark  
and no customers

Yours truly  
Henry D. Sumner.

211  
Boston Nov. 4<sup>th</sup> 1881.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup>, a gentleman  
who is connected with the Art  
Gallery Madison Square was in  
today, and had a stone for a  
shut which Tiffany had set  
out for him, he wanted to match  
it, which we could not do, but  
told him you had a stone of 1 $\frac{3}{8}$   
No 752) which might do, if he  
calls on you, (as he says he knows  
you) charge him my retail price  
\$350, - Did not find Fidenburg's  
letter in the envelope, I don't think  
I wrote him, but wrote you that it  
would lose from 1 $\frac{1}{2}$  to 1 $\frac{3}{4}$  - it has  
lost but 1 $\frac{3}{8}$  which is less than  
my lowest estimate, how can he  
complain of that?

he sent stone for B. B. Biddle,  
I have not heard anything from  
the detectives except that he would  
be held in N.Y. 3<sup>rd</sup> try  
Henry D. Stone.

Boston Nov. 5<sup>th</sup> 1881.

Mr Orlich

Dear Sir

I have just rec<sup>d</sup>.  
another fine Ruby of 2 1/2 pts. lbs.  
which I think is perfect  
and much darker color than  
the other I sent to you,  
so I send it in hopes to  
improve your chance of a  
sale. price \$1000. net cash!

Yours very truly  
Henry D. Stone.

211  
Boston Nov. 5<sup>th</sup> 1881.

Mr. Livingston Dear Sir

Your note in regard to the culprit, I supposed if we should release him entirely (even if he paid the full value of the goods) would be compounding felony, and I should be liable to be indicted, the only right way would be to get him off with a light sentence if he will pay up, - otherwise we should make an effort to have his sentence as severe as possible.

I send pair of Emeralds & dia. E. Rings to be sold for the most that can be obtained, you can let me know if you get an offer. Yours truly  
Henry D. Morse

Boston Nov. 7<sup>th</sup> 1881.

Mr. Ellinger Dear Sir

Yours rec<sup>d</sup>. enclosing draft for \$25, which I think is best to return to you for the present, as our Thief is held by the U.S. authorities on another charge, and it may be a long time before we can get at him, our requisition papers are there in the hands of the authorities, we fully appreciate your kindness in sending a substantial evidence of your desire to have the culprit punished to the extent of the law, but for the present we can do nothing but wait until he has answered the charges there.

Yours very truly  
Henry D. Morse.



Boston Nov. 7<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with Statement  
of Cash and Fridenburgh's letter.

As I said on Saturday, Mr Peck  
wrote to you <sup>Oct 15<sup>th</sup></sup> our estimate of the  
loss would be from \$1 to \$4, you  
answered on the 17<sup>th</sup> this,  
(Sorry the Fridenburgh stone now  
loses so much as 1/2 but don't  
see any way but to make it  
fine if it does lose,) we also  
stated that the spot would not  
come out, so I don't see how  
we can be blamed when it has  
returned him 1/2 more than our  
lowest estimate, then in my  
opinion he has a much more  
valuable stone than he had  
before it was cut. I note what  
you say in regard to Snow, or  
White, but in my opinion it would  
be impossible to make out a case  
which would convict him, as  
it was so long ago, the dia:  
been 1 for 1 3/4, the pearls we

can't recollect the weight, but  
cost us \$150, I don't think it  
woud pay to go to the trouble  
on so thin a chance,

I wish you could see Byrne  
and find out just how our  
matters stand, as we have  
heard nothing, I presume  
if any compromising is done  
it must be done through  
a lawyer, as I find it won't  
do for me to have anything  
to do with it, all my friends,  
and every jewelers I have talked  
with say, get all the money  
or the goods if you can, as  
if the case it could to come  
I shall have any amount of trouble  
and annoyance, and there is an  
even chance only of my convicting  
him, on account of the time which  
elaps'd between his taking the goods  
and our discovering it, all the stone  
keep to yourself, as we must claim  
we are sure to convict him,  
Yours truly Henry D. Stone.

Send Collins via Tracy

Boston Nov. 8<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

By the 1<sup>st</sup> of November is fast slipping away, this is the month of all others that the dealers are replenishing their stocks and getting ready for the holidays, and the importers are pushing in every direction to supply their wants, we must not be behind, next month they will turn their attention to selling their own goods, and will not have the time to buy, I hope you will be able to get to Phil<sup>a</sup>. Wash<sup>g</sup>. Chicago & St. Louis it will pay ~~more~~ and you will be able to work off a large amt of our stock, any little loss by leaving will be made up and ten times more, we have a lot of stones to send you in a few days from a parcel which we have just finished, running from 1 Kt to 2 1/2 <sup>with</sup> pairs - I have a customer who wants something for scarf pin that will be modest and unique, not over \$75. - send me any stone which you may have, say Emeralds, Cat's eye

Dark tourmaline and any odd stone which is not showy and I will try and sell one, he will be in to see them Thursday morning. I also custom a link of a chain for pattern of chain to be 12 ft long, 18 Kt fine, and 7/8 size of link sent, that is a smaller wire and smaller link. I don't know the best parties to do such a job, so if you will please let your boy take the order to the right man and have him say when I can have it, no tips or service, only the plain chain, Raining today.

Yours truly  
Henry D. Stone.

Boston Nov. 10<sup>th</sup> 1881

Mr. Cole's Dear Sir

I sent the Ruby again  
by express today, my customer  
did not care for so costly a  
stone, hope you will be  
able to sell one of those  
which I have sent you, as  
I am sure it will be difficult  
to find better ones,

Yours very truly  
Henry D. Morse.

Boston Nov. 9<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Yours recd, I am glad  
to hear Roberts is able to work  
again, also glad you are  
busy, hope some sales are  
made by it, had been raining  
here and not much doing,  
I have spent most of my  
time in making pairs out  
of the lot just finished,  
will send them as soon as  
we can get them ready.

Yours truly  
Henry D. Morse.



702  
Boston Nov. 10. 1881.

Mr Thompson Dear Sir

Your order with Draft 597,  
which we were glad to receive,  
As the matter of Diamonds we  
are looking over our stock to  
see what we can spare for you,  
we will send some soon,  
The smaller sizes say from  
1Kt down we have not cut any  
for a long time consequently had  
to buy from the importers, and  
the advance in prices is quite  
a large percentage, Kt stones fine  
7/10 to 125 by the lot, 3/4<sup>th</sup> 85 to 90  
and 1/2<sup>th</sup> 62 to 68, and for selection  
10 to 15 per ct extra according to how  
they are selected, those are the  
prices we are paying, and if we  
send any such goods even at a  
small advance say 10 per ct would

carry the prices very high, however  
we will see what we can do  
for you within a few days,  
and we will have them set  
as you suggested, I suppose  
medium stones which are very  
brilliant and when set look  
nearly as well as the finest  
would be the best to compete  
with other dealers, as the custo-  
-mers cannot see the difference  
and I think would be more profit  
for you, we have often found it  
the case here, we show fine  
goods and they think them too  
small for the price, we then  
show the next grade and they  
see them one half larger for the  
same price, which in most cases  
decides them in favour of the latter,  
Remember me to Charley & family,  
when you see them,

Yours very truly  
Henry D. Morse.

181  
Boston Nov<sup>r</sup> 11<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> I note what you say in regard to the amt<sup>y</sup> due Collins also G. S. Owen it ought to be paid, but our profits here have been uncommonly large on account of the purchases of Rough Diamonds, 15,000 coming into this month, 5,000 tomorrow, and we are short any little coming in, as soon as we can pay up. Now is the time our sales ought to help us out.

If a Mr Edward Hill calls on you to make enquiries in regard to the thief in the jury then, and particularly in regard to how and to whom you offered the reward, you can talk freely with him, as he is sent from here by my attorney to see what can be done, don't say to any one else that he is there.  
Yours truly Henry D. Morse.

Boston Nov<sup>r</sup> 10<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> and package of stones by express, which I have not had time to open yet, The chain ought to weigh about 7 dwts to the ft, that would be 84 dwts, as to price I suppose the manufacturers have a regular price for such work. The Emeralds & Dia<sup>r</sup> Earrings I would ask \$125 or 150 just as you think best, as for Benoni's Wand I would not sell them on credit unless they are good, as the small profits which we make won't pay for any risk, as for that thief in Jersey City I feel just as you do, I would like to see him suffer,

Yours truly  
Henry D. Morse

P.S. I looked over the stones, my man has taken them home to show to his wife

201  
Boston Nov 12<sup>th</sup> 1881.

Mr Gorington Dear Sir

Your rec<sup>d</sup> with pay  
546. I could not answer your  
telegram for the following reasons,  
I had a telegram from Price  
yesterday <sup>to the same effect</sup> I showed it to my  
lawyer and he said I must  
not answer it, as it would not  
do for me to be mixed up in a  
compromise with the thief, then  
again as the Requisition papers  
had them, it complicated matters  
very much, and would require a  
lawyer to arrange matters with  
the district attorney in case of  
a settlement, also to be sure  
that I should not be held for  
any rewards after it was settled,  
so he was to send a man there  
yesterday to do it, Mr Edw N. Hill  
who I wrote you about.

Yours truly

P.S.

do not sell a share for you.

Henry D. Stone,

We enclose 4 notes in settlement  
of the bill bought of Cotters  
and sold to B. B. <sup>Price</sup> ~~Price~~ -  
the notes correspond exactly with  
those rec<sup>d</sup> in regard to date and  
time.



Boston Nov. 14<sup>th</sup> 1881.Mr W<sup>m</sup> Sheaf Dear Sir

In answer to your letter in which you propose to increase the rent of the two rooms in your Building now occupied by us, by reason of the cost of improvements made by you, I would say in the first place that I cannot afford to increase my expenses! but on the contrary think I ought to reduce them by giving up one of the rooms, as one is ample for my present force, an increase of rent might make it necessary for me to do so. As for the improvements I cannot see that they benefit us as they do many others, the Heat & Power ought to be furnished (if at all) to be ample, and the elevator I personally do not use once a month, neither do my customers use it; it only makes

the journey easier for my men who have never complained before.

Now considering the foregoing, and that pecuniarily I am not benefitted one dollar by it, is enough to justify me in entering this protest.

Yours very truly  
Henry D. Morse  
Manager.

181  
Boston Nov. 15<sup>th</sup> 1851.

Mr Thompson Dear Sir

By today's express we  
have sent you <sup>an</sup> ~~sent~~ <sup>consignment</sup> a small lot  
of Diamonds in settings, they  
are medium quality, as I think  
you can do better with these  
in competition with others, as  
the specimen stones bring such  
high prices, we think it would  
be better to call these prices ~~ret~~  
~~when sold~~, rather than charge  
interest on the stock, which  
we do in two other similar  
consignments, any special thing  
which you may want let us  
know and we will send it,  
this is a time when it is hard  
to spare any goods from our  
stock, but I have hope that you  
will sell a large part of it before  
Nov. 1852. Yours very truly  
Henry D. Morse.

25.  
Invoice enclosed

Boston Nov 15<sup>th</sup> 1851

Mess<sup>rs</sup> G. W. Simms Bro & Co

Dear Sir:

We rec<sup>d</sup> a diamond  
from you last week and  
thus far have not rec<sup>d</sup>  
instructions regarding it.  
Please let us know what  
is to be done

and oblige

Yours very truly

Henry D. Morse

20  
complicated, and easily more  
writing to be done, as all our  
bookshop accounts are kept by  
him and all the dia<sup>d</sup> laid out,  
weighed when given out, and when  
returned, and he has no help  
of his time on other things, still  
gets through by 5 o'clk, so I  
cannot but think your Brother  
can do all that work for you  
if you put it upon him,

Now how can we accomplish  
what we want to do, that is  
"Sell our goods", can you suggest  
anything to help us out, would it  
be better for you to find the right  
man who could be on the road  
most of the time acting under  
your direction, selling to those  
only to whom you approve, then  
you would have only the city trade  
to attend to and could give your  
whole time to that, but we are  
not likely to find the right man  
within the next 30 days so we  
depend upon you altogether

Boston Nov 16<sup>th</sup> 1881.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with page 547  
and Note Downey & Smith 490  
S. B. Beer 289<sup>th</sup> in which we will  
put in for discount for Hardest,  
as you are to start for Phil<sup>a</sup>  
today, hope you will be successful,  
I note what you say about getting  
on of to sell goods, and I regret  
having taken so much of your time  
on matters which are small when  
compared with the selling of our  
stock, (that is vital) everything else  
is secondary, if we keep our full  
force cutting we shall accumulate  
stock instead of reducing, and be  
embarrassed in our payments,  
I had hoped your Brother would  
take all the book, keeping off your  
hands, Roberts all the fancy stone  
business, leaving you nothing but  
our diamond stock to work upon,  
then your days ought not to be  
longer than 9 to 6. Mr Peck  
keeps our books which are now



Boston Feb. 16<sup>th</sup> 1837.

Mr. Verrington Dear Sir

Quare seed with the bid<sup>s</sup> from Levy & Lyons & Hardy. The one for Lyons & Hardy we will cut for them, the plan under the girdle cannot well be taken out, but we will make it otherwise fine, those from Levy are not cheap, the one of  $3\frac{3}{4}\frac{1}{2}$  is at 150 the best bargain but to meet it there is no money for us, we can sell our own stock of thick stones (as these are) and of the same color at the same price and feel that we have done well, I compare the  $4\frac{1}{2}\frac{1}{2}$  pair with a pair which I had of  $3\frac{3}{4}$  same color, but spread and finely cut, and when put side by side mine looked worth two times the  $4\frac{1}{2}\frac{1}{2}$  figures \$471. mine at 125 - 468, 75 I only called mine worth \$715 per lb and will sell them for that price,

Yours truly, Henry D. Blosser,

we had hoped drawing out, now I bid to sell 75,000 from our stock that would put us all right in our payments, - we sent today the fancy stones both from you & H & S Leake - did not make the sale, the customer has some scarp pin out from H & S which he has not yet returned, better luck next time I hope, - Mr Hill is in N.Y. today I have given the whole matter into the hands of my attorney, and he sends Mr Hill, it is not easy to arrange to let that fellow off after having sent the requisition papers, as the chief here will not withdraw them, so Hill will try to arrange it in some way with Mr Price.

Yours truly,  
Henry D. Blosser

27  
Boston Nov. 17<sup>th</sup> 1881.

of Chas. F. Smith Esq<sup>r</sup>  
Cash<sup>r</sup> Continental Bank

Dear Sir

In answer to your  
enquiry I would say that on  
July 1<sup>st</sup> 1881 our stock on hand  
according to our account was

Liabilities 188,763.77

Assets 111,542.09

Surplus \$74,221.68

Yours very truly

Henry D. Morse

Manager

Morse Die Cutting Co.

Boston Nov. 17<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with page 548,  
The pair (783) the price is very. I  
may be able to employ Blasius  
whenever we can get rough a little  
cheaper, and get our stock down a  
little, as we hope to do by Jan<sup>y</sup>?  
we have many people in looking  
at goods for Christmas, but few  
buyers.

Yours truly

Henry D. Morse.

I T. set<sup>s</sup> the stones from Leipzig,  
I cannot buy cut stones now  
except such as we are suffering  
for or are ordered, it won't do.

Boston Nov. 18<sup>th</sup> 1881.

Mr. Warrington Dear Sir

Yours recd. there is nothing  
 special to communicate today  
 I hope the trip in Phil. will  
 be a successful one, I hear  
 that the prisoner is to be tried  
 today on that other charge,  
 Rice thinks he will get him  
 off or arrange it some way,  
 after that we shall see what  
 we can do, raining here  
 today, but we keep busy in  
 showing goods to persons who  
 contemplate buying —

Yours truly  
 Henry Dalrose.

Boston Nov. 18<sup>th</sup> 1881.

Miss Haskins

I recd your letter this  
 morning, and in answer would  
 say that we cannot tell just  
 when we shall be able to purchase  
 a parcel of Rough Diamonds,  
 we had hoped to secure a  
 parcel this week, but could not,  
 we shall secure the first parcel  
 we can find that is favorable,  
 I was surprised that you had  
 rejected the small stones offered  
 to you to cut, as those would  
 have kept you employed until  
 something better was received, and  
 now would have been receiving your  
 daily pay, we cannot always give  
 just the work <sup>the hands</sup> they would like  
 but do the best we can for them.  
 Yours truly Henry Dalrose.



262

Boston Nov. 21<sup>st</sup> 1881

Mess<sup>rs</sup> D. & M. Bunker

Dear Sir

I have kept 1 pair 9 1/4  
3 of the smallest of which  
1 1/4 1/6 1/2 which ought not  
be over 24 for it, and two  
1 3/4 1/6 for which were worth  
the price you ask. I will  
send you the three small  
ones if you wish that you  
may see them, I took them  
as they were the size I  
wanted but have bought the  
same size & quality for 24.

Yours truly  
Henry D. Stone

P.S

Send package by express

Boston Nov 21<sup>st</sup> 1881

Mr Yerrington Dear Sir

Your Mr. Herbert's note  
was returned here and we paid  
it with protest of 120, we  
got the two notes discounted  
for him and sent the proceeds  
less 211,20, we had to pay  
7 for it to get them done,  
I am glad you had a little  
trade in Phil<sup>a</sup> it all helps,  
The Dia. Dealers are increasing  
two new ones here <sup>last</sup> ~~last~~ week  
besides many of the old ones  
all had large stocks to sell,  
but the prices were high,

Yours truly  
Henry D. Stone

P.S

enclosed check for Herbert

Boston Nov 22<sup>nd</sup> 1881

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with pay  
of 50, C.C. Bliss's note for 482.  
I cannot see a bargain in  
those two stones at 90, then  
if there was I should not care  
to buy with the large stock  
we have to sell, I have no  
cheap ones, the thief got all  
I had, we shall finish a  
barrel of stones from 7 to 1 K<sup>ts</sup>  
this week, but there are not  
many cheap ones in the lot,  
I will send you all there  
are, all the dealers who have  
been here ask good prices, I  
would like to sell all my stock  
for 10 per cent below their prices.

Yours truly Henry D. Morse.

Boston Nov 22<sup>nd</sup> 1881

Messrs. William Walsh &amp; Phelps

Dear Sirs

Your packet rec<sup>d</sup> containing  
2 diamonds 1 1/4 K<sup>ts</sup> to be made  
fine, they are both so badly cut  
I hope that they will require  
making over entirely, the gubbs  
of both will have to be cut a  
little in order to get the right  
angle for brilliancy which will  
make them somewhat smaller  
but I will keep them as large  
as I can and have them fine

Yours very truly

Henry D. Morse.

762  
Boston Nov<sup>r</sup>. 23<sup>d</sup>. 1851

Mr Collier Dear Sir

Your letter of some weeks ago (asking for a little further indulgence in the settlement of your account with us) I answered, and have not heard a word from you since; You cannot say we have not been indulgent beyond all season, and now we must insist on a full settlement at once, giving us what money you can and notes for the balance, please send by return of mail,

and oblige

Yrs truly

Henry D. Morse  
Manager.

Boston Nov 22<sup>d</sup>. 1851

Miss<sup>rs</sup> Merrick Walsh Phelps

Dear Sir

Your package rec<sup>d</sup>. containing 2 diamonds 1 3/4 ct to be made fine, they are both so badly out of shape that they will require making over entirely, the girdles of both will have to be cut a little in order to get the right angle for brilliancy, which will make them somewhat smaller but I will keep them as large as I can and have them fine

Yours very truly

Henry D. Morse.



792  
done for all cutting bills,  
and must be so in the  
future, we will consider  
this an exception.

Yours very truly  
Henry D. Moore,  
Attorneys.

Boston Nov. 23. 1881

Mr. Fridenberg Dear Sir

I rec<sup>d</sup> a letter from  
Mr. Gorington in which he  
says you want a discount  
on the bill <sup>on</sup> which we have  
against you, on the ground  
that the work was not done  
satisfactorily to you, on that  
ground we decline to make  
you any discount, as we  
know the work was as well  
done as you could have had  
it by any one, the stones were  
very flawed, but that was not  
our fault, we will make you  
3 per cent as a cash discount if  
you wish to send us the money  
now, but our terms are always

Boston Nov<sup>r</sup> 23<sup>d</sup>. 1881.

Mr. Garrison Dear Sir

Yours rec<sup>d</sup>. with pay \$51,  
was the sale to Geo. P. Reeves, &  
a new sale. — Mr. John R. Duff,  
has been one of my best customers,  
if he should buy any fancy  
stones then, make a good  
advance on the wholesale price  
for me, say 20 to 25 per cent,  
as I ought to get the same  
profit as if I sold him  
him, if he buys at any stone,  
it is all right. He has a  
very fine Spinel which I sold  
to him, two years ago, less the  
price I have not seen any  
goods offered here by any dealer  
(and I have seen many of them)  
that (as I write you) 10 per cent less  
would satisfy me to sell from our  
own stock. I know it will not  
pay to buy  $\frac{3}{4}$  of the stones to put  
into stock for a profit, nor even

Boston, Nov 21. 1881

C. F. Smith by  
Cashier of Continental Nat<sup>l</sup> Bank

Dear Sir -

In answer to your enquiry  
I would say that according to our  
account of stock taken July 1. 1881  
Our assets amounted to \$190,059.65  
had consisted of

Cut Diamonds	131,363.03
Diamonds in the rough and in process of cutting, at cost	22,446.75
Miscellaneous Stock including sellings for Deas., colored stones, &c	10,410.60
Tools & Machinery in workshop	5,211.23
Furniture and Tapes in N.Y. & Boston offices	1,769.17
Cash, Notes and accounts Receivable	18,858.84
	<u>190,059.65</u>

Our liabilities amounted to \$115,837.97

and consisted of	
Notes Payable	63,700.66
Open accounts	52,137.31
	<u>115,837.97</u>

Leaving a surplus of — 74,221.68

Yours very truly

H. Henry D. Cross,

J. S. Mason Diamond and Jewelry Company

please, I rather buy a few  
 just when needed for an order  
 as they can be found easily at  
 any moment among the importers,  
 as I know their stocks are  
 very large and they are glad  
 to sell, and I prefer to have  
them carry the stocks, as I  
must, not buy until we have  
 made a large reduction, as I  
 anticipate lower prices in the  
 Spring. Next week is the last  
 week of this month, can you  
 see any way to improve our chances  
 of selling outside, as next month  
 I presume it will be all office  
 business, and we want to see  
 you sell a good large amt  
 from our own stock. as for  
 prices, you say I have returned

a lot of our goods on account  
 of high prices, more likely he  
 was overstocked, however you  
 know we are willing to keep our  
 prices a little any time in order  
 to make sales, leaving it to  
 your judgment, we can't be  
 expected to keep enough to suit  
 Turner, Brubel, Smith or any  
 of that class, but to their  
customers we can, our finest  
 goods I should be firmer on  
 than on cheap or medium,  
 P.S. with Yours truly H. Dillmore  
 Enc. this ~~two~~ letter's forward ~~them~~



Boston Nov. 25<sup>th</sup> 1881

Mess Ruder Barmon & Billing

Dear Sirs

Mr Van Buren showed  
me some rough dia<sup>s</sup> which  
he said came from a parcel  
which you had for sale of  
176 Stones 185 Nos, priced 18.00  
would you be willing to sell  
them for a six months note  
if so please let me know

and oblige

Yours very truly  
Henry D. Moore,  
Manager.

Boston Nov. 25<sup>th</sup> 1881

Mr E. B. Butler

Dear Sir

Your letter of the 21<sup>st</sup> is  
rec<sup>d</sup> and in answer we have  
sent you a pair of "extra  
fine" guns for 150, the  
quality of which is hard  
to beat, hope they will  
meet your approval.

Yours very truly  
Henry D. Moore.

792  
Boston Nov<sup>r</sup> 26<sup>th</sup> 1881

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> I have no  
doubt some impostors put a long  
price on their goods, but when  
I am buying I get to the bottom.  
Sandheim says of Tridenburg that  
he is always finding fault and  
trying to get all the advantage  
he can, am glad you are busy  
and hope your efforts will be  
rewarded. Can't you get a note  
out of Kramentz for pair, we  
need money very much. Martin  
asko for help on his notes. I  
have offered to help him some,  
very busy here and a few sales,

Yours truly  
J. Henry D. Morse.

Boston Nov 25<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> I understood  
our Kinross was to have a  
trial last Friday on the  
charge against him there,  
but have not heard the  
result. I wrote to Carter &  
How about my chain I  
want it seem as my custo-  
-mer goes to Europe. I directed  
the letter to No 1 Bond St  
is that right.

Yours truly  
Henry D. Morse.

Boston Nov. 26<sup>th</sup> 1881.

Mr. F. M. Martini Dear Sir

I rec<sup>d</sup>. your letter of yesterday, and in answer would say we will help you to whatever amount you must have if you will send the 30 day note as you propose.

Yours very truly,  
Henry Dillorse.

Boston Nov. 28<sup>th</sup> 1881.

Mr. Harrington Dear Sir

Yours rec<sup>d</sup>. with checks R. J. Herbert 26<sup>th</sup> Mr. Tilden's Theater 7<sup>th</sup>. I will sell Blasius all my rough roses if he would like them, some of them are good sized ones. We have but little left on hand and I don't care to sell 25 cts less than \$1.50 as I am told I shall have to pay nearly that if I want any more. The chain came from Carter's Show today, and think it will suit my customer, I see a good sale to Wendell on your ac<sup>t</sup> of sales today. — we are doing something here and if business should be as good here as last year I shall have to call back some goods from you, as we have but few pairs on hand.

Yours truly  
Henry Dillorse.



Boston Nov: 30<sup>th</sup> 1881.

Mr Gerington Dear Sir

Yours recd with cks  
408<sup>27</sup>/Aridenburg 2190<sup>27</sup>/Krementsz,  
Bought parcel rough of Gertsmann  
today. Found dia<sup>d</sup> men here  
Hedges, Lewis, Eisenman. Bass &  
their prices are high!! I have  
made offers for 1/2 3/4 of 1/2 the stones  
and could not buy them, that  
shows the offers were below  
hard pan, so I am seen  
on their prices, and they open  
with each other,

Yours truly  
Henry D. Morse

Boston Nov: 29<sup>th</sup> 1881.

Mr Gerington Dear Sir

Yours recd with pay  
\$83. We will try and find you  
a Specimen. It is known if we  
can find one. We thought  
L & H's stone was well cut  
we don't care if they cut stones  
for 50 cts per lb in N.Y. we  
can't afford to do it, neither  
do we care enough for the  
work. We send you a check  
for Martini dated Dec. 3.  
Hope you will sell Wendell  
and Swope a good bill -

Yours truly  
Henry D. Morse.

Boston Dec. 1<sup>st</sup> 1881

Mess<sup>rs</sup>. Carter Hoare & Co

Dear Sirs

Enclosed we send you  
our ck for 113<sup>75</sup> for bill  
of chain. I presume there  
is a discount of 5 per ct for  
cash! if so send it to  
me by return mail with  
receipted bill

Yours very truly  
Henry D. Morse.

Boston Nov 31<sup>st</sup> 1881.

Mess<sup>rs</sup>. Russell & Ludcke.

Dear Sirs

I enclose herewith <sup>#</sup>M.  
due on the Ruby, which I  
had forgotten.

Yours very truly  
Henry D. Morse.

808

Boston Dec<sup>r</sup> 1/57

Mess<sup>rs</sup> Kuhn & Doerflinger  
Dr Sir

We enclose herewith  
our ck for \$310<sup>00</sup> in full  
for bill of July 23<sup>d</sup>. which  
please acknowledge.

and oblige your truly  
Henry D. Stone.  
manager.

Boston Dec<sup>r</sup> 2<sup>d</sup> 1857

No Yerrington Dear Sir

Yours rec<sup>d</sup>. the two dia<sup>s</sup>.  
came without any names on  
them, so we thought they  
might be for our stock there,  
hope you had a successful  
trip - we are beginning to  
be quite busy here.

Yours truly  
Henry D. Stone.

P.S.  
Sent yesterday 4 pairs and  
one blue stone from India



700

Boston Dec. 3. 1851

Mr Carrington Dear Sir

Excuse me, am sorry you  
 had such bad weather in Phil<sup>a</sup>,  
 and such poor luck in selling,  
 we are having a fair trade here,  
 I would like to have you send  
 me 1 pr No 631. Hats as I have  
 nothing of that size and quality  
 here, also send the following  
 single stoves as we think we  
 can make most of them into  
 pairs which will sell quicker  
 1 do 577 - 3/4 1/2 6/4 as we want to  
 1 " 578 2 3/4 put them into  
 1 " 579 2 3/4 1/2 the best shape  
 1 " 705 6 3/4 1/2  
 1 " 769 6 3/4 1/2  
 to have them sold this month,  
 we sent you a small parcel  
 of mules at \$40. also return a  
 seal to Mr. L. Carrington as the same  
 were came for it. Yrs truly  
 Henry D. Stone,

Boston Dec. 3. 1851

Mr Colver Dear Sir

While sympathizing with you  
 fully in your family affliction,  
 I see no reason why you should  
 accede to relieve me by sending  
 notes in settlement of a cash  
 balance so long overdue. I must  
 therefore again request you to  
 send me by return mail notes  
 in full settlement of your account,  
 you can make them on one, two,  
 three & four months unless you  
 are willing to shorten them -  
 but a settlement I must have,  
 and one that covers the account  
 with interest. You can surely  
 find no fault with my treatment  
 of you, and why you should allow  
 me to be incumbered as you had  
 when I have offered to take a note  
 settlement that you could have  
 made at any time is a mystery to  
 me, I shall expect notes by return  
 mail, Yours very truly  
 Henry D. Stone,

20  
I'll send 38<sup>1</sup>/<sub>2</sub> Rough notes at 40c each  
which is the price at which I sold  
a similar lot in London last June  
it is a fine lot and cheap now,  
we did not make any charge for  
repairing the die<sup>o</sup> for Spence,  
If you can get us notes for some  
of the accounts do so as we have  
a lot to pay this month, I wrote  
Collins on Saturday that he must  
send me notes for his account with  
the interest,

Boston Dec. 5<sup>th</sup> 1811.

Mr. Worthington Dear Sir

Yours recd. with page 551 &  
cash statement, (No 771) 1<sup>1</sup>/<sub>2</sub> we  
had just bought, cost us 27<sup>1</sup>/<sub>2</sub>  
and we marked to sell for 32<sup>1</sup>/<sub>2</sub>,  
Mr. Sadtler may have got a good  
bargain out of Eisenmann by his  
allowing him to select at lot price,  
but I will bet money he did not  
get for \$5 as good as we asked 40  
for if he does say so, any dealer  
who allows selection at lot price,  
(unless he has put on a profit  
of 25 to 30 per cent on the lot)  
is a fool! and don't know what  
he is doing. I am sorry you  
lost the note by it. I saw all  
of Eisenmanns stock when he was  
here and he asked larger prices  
than I ever gave you on goods.  
Yours truly  
Henry Dutton.

Boston Dec 7 1881

Mr J W Temple  
Scardin.

After you left my office today I discovered that you had not endorsed enclosed check. If you will endorse it to my order and return by mail, I should be much obliged -

Yours truly

Henry D Morse.  
by J. B. Peck.Boston Dec. 6<sup>th</sup> 1881

Mr Gerrington

Dear Sir

Yours rec<sup>d</sup>. with pr 631 - Single dia<sup>s</sup>: 577, 578, 579, 705, 769. As for buying the blue ones I have not much courage, if you get a price which you think a great bargain I would like to see them, and if I can see any profit after cutting out the sum of a sale I might buy, as a rule I don't intend to buy any cut stones, unless I have an order which I cannot fill from my stock. Rough we must buy to keep the shop running - and it is all we can do to sell our product.

Yours truly  
Henry D. Morse.



Boston Dec. 8<sup>th</sup> 1881

Mr Collier Dear Sir

Through Mr Gerrington  
we have just recd. your notes  
for \$500 and Ch<sup>ks</sup> for \$392, the  
latter supposed to be for goods  
had on memorandum,

which you have done is very  
well, far as it goes, but is not  
what I require I must have  
a full settlement of your ac  
with interest, and nothing  
short of that will or should  
satisfy me, I have certainly  
shown you favour enough in  
this matter, and must now  
have this account settled,

Yours very truly  
Henry D. Allsop  
Clerk

Boston Dec. 8<sup>th</sup> 1881,

Mr Gerrington Dear Sir

Yours recd. I have corrected  
the mistake we made in the weight  
of the rough rows, I had hoped  
you would get all cash from him

What part of the settlement  
of the memo<sup>d</sup> goods with Collier  
was cash, and what goods, and  
were the goods as good as cash,  
and can the notes be go on the  
old ac, and when the cash,

I am much disappointed at his  
not settling in full this time  
it would have been just as  
easy to write a few more notes,  
and give a clean settlement  
I enclose a letter for Collier  
which you may recd, and if  
it does not conflict with any  
of his agreements or promises made  
to you and you appear of it  
send it to him Y<sup>r</sup> truly  
Recd. \$392  
notes \$500 buy \$57 Henry D. Allsop.

508  
Boston Dec. 9<sup>th</sup> 81.

Yerrington Dear Sir

Yours rec. with pages  
558 & 559. We will try and  
find you some fine  $\frac{3}{4}$   
stones tomorrow, we have been  
using lots of those sizes for  
our retail orders, particularly  
the fine qualities, I have  
an order for a <sup>fine</sup> cats-eye  
to cost me  $\frac{7}{8}$  to  $\frac{8}{10}$ , I get 100  
all sets, I have some of the  
right size and very good ones  
too, but the customer thinks they  
are not fine enough <sup>and says over</sup>. Mr. Pray  
just had advice from London  
to sell all we came before  
spring, as they felt sure of <sup>much</sup> ~~low~~  
prices, I would keep that to your-  
self, but ~~sell~~ whenever there  
is a fair chance even at a little  
price, as we don't want

much stock on hand if  
there is to be a decline in  
prices, those medium goods  
in lots ought to be sold  
~~fast~~, even at reduced prices,  
don't let prices prevent your  
selling, get your prices when  
you can, but don't lose  
any sales if a decent price  
can be obtained, all as low  
as any one on the same  
qualities of goods, but don't  
slaughter them, I hope to  
see some of those large pairs  
sold during the holidays,  
and the 19<sup>th</sup> & 20<sup>th</sup> too,

Yours truly  
Henry D. Allouse,

P.S. I would like the ruby  
which I sent to be polished as  
soon as Tommie can do it as  
I have to set it up with <sup>new</sup> ~~claws~~

Boston Dec 12<sup>th</sup> 1851.

Mess<sup>rs</sup> Cassels & Leideke

Dear Sir

My customer who wanted the black pearls, took them home to show, and returned them this morning saying that he could not decide just now, so I return them to you, and am sorry to have kept them away so long, that is the way our customers serve us sometimes, much obliged for the favour, hoping I shall have better luck next time,

Yours very truly  
Henry D. Morse.

Boston Dec 10/51

Mr Yarrington Dr Sir

I am rec<sup>d</sup> with \$5 Specimen  
ck 243<sup>23</sup> - Hope Collier will  
give notes for balance, -  
sent  $\frac{3}{4}$  Specimen and two  
dia<sup>s</sup> for Cotton which you  
have cut,

Yours truly  
Henry D. Morse.



Chicago or New York, I have had, and seen some large stocks of diamonds during the past few weeks, and don't think I could find in all of them two stones as fine as those I sent to you, of that size, —

I can give you a pair of fine stones heavier for the same price, but not as fine as these which only weigh  $1\frac{1}{4}$  carats — it is the quality, (not the weight) which makes the value, I can give you a pair of inferior stones of 2 kts for the same price, I have sent the boxes to you today, but don't want you to keep the pair of diamonds with the feeling that you paid me too much, I rather not make the sale, as such stones we can sell at the moment they are returned, for even a better price than we charge you,

Yours very truly  
Henry D. Morse.

Boston Dec 12. 1851.

Mr E. B. Butler Dear Sir

Yours of the 9<sup>th</sup> is recd., I notice what you say about getting a better bargain in an inferior article, a better bargain you can't get, much larger stones at the same price you can get in an inferior quality, and I can furnish them as low as any one, you further say you can get for 13/6 as fine and pure a pair as those which I have sent at 14/0 (after deducting the cost), now I don't want you to consider that you ought to keep them on account of the trouble of my sending them, and pay me more for the same quality than you can buy them for of a friend, I don't think you fully appreciate the quality of these stones, I think you would find it difficult to find

311

our fine 3/4 stone such as I  
 sent you Saturday you would  
 find it fully as large or larger  
 and worth much more money  
 than this stone, in buying, think  
 stones, the true way is to make  
 a comparison ~~with~~ with stones  
 of the same size which are  
 well cut, and well opened, then  
 you can better judge of the  
 value of a stone, ~~size~~ <sup>size</sup> should  
 be the guide, "not the weight", if  
 a 1/2 stone is so thick as to  
 be the size of a good proportion,<sup>3/4</sup>  
 then it is worth the price of the  
 3/4 stone, less cost of cutting. —  
 if you are guided in that way  
 you are not likely to pay too  
 much, and it is the right way,  
 Recd. the Cats Eye don't think  
 it is large enough nor fine enough.

Yours truly  
 Henry D. Stone,

Boston Dec 12<sup>th</sup> 1853

Mr Gerrington  
 Dear Sir

Yours recd. with card  
 statement and Wendells ck for  
 100 — The div<sup>d</sup> sent last week  
 of \$1400 to be made fine has two  
 black spots and one flaw, to  
 get out the two spots would reduce  
 it to about a 3/4 stone, the flaw  
 is too deep to try to remove, one  
 spot may come out and give a  
 stone of 7/8 or thereabout, I also  
 rec<sup>d</sup>. the \$1600 which you got from  
 Kennedy at 110. I hope you  
 made a good profit on the goods  
 sold to him, as I should not  
 consider this stone worth over  
 \$100 to buy, it has a smoky pale  
<sup>and very thick</sup> color, and if cut to a fine stone  
 will be about 3/4, worth \$8 per ct  
 or perhaps a little more, and will  
 cost us \$116 for the stone when cut,  
 that stone being so thick was worth  
 but a little more than ad rough  
 did, if you had taken one of

Boston Dec. 14<sup>th</sup> 1881.

Mr. Yerrington Dear Sir

Your rec<sup>d</sup>. with page 560.  
I will make that stone handsome  
and keep it as large as possible  
you may be sure, but it must lose  
a considerable. You could tell Shultz  
I have not got a dollar from  
the thief - I wish you could sell  
that lot (749) 11 stones 20k at \$60,  
take less if necessary to sell them  
this month all stones of that  
grade I am anxious to sell, also  
large stones, there was a fine pair  
of <sup>(cov)</sup> 12 links which ought to be sold  
now, Hope the 1874 stone will  
go soon, I am selling some  
goods here now, and shall work  
off a considerable this month if  
business is as good as last year,

Yours truly  
Henry Dillmore.

Boston Dec. 13<sup>th</sup> 1881.Mr. J. M. Crocker,  
Dear Sir

Yours rec<sup>d</sup> with the two  
pins, The cost of duplicating  
the pins is hard to estimate  
accurately, I don't think the  
all die, would cost with the  
grand pin about \$60 - the  
other would have to get the  
currents out to order and would  
cost if I can't find the rose  
die) 75, or is there about.

Yours very truly  
Henry Dillmore.



Boston Dec 15<sup>th</sup> 1811

W Bishop Dear Sir

Yours of the 13<sup>th</sup> is at hand with the Gem (not Ruby) to be cut, I will have it cut and sent to you next week.

Yours very truly  
Henry D. Morse,

I finished your 1<sup>st</sup> stone today  
after making the facings & so  
to you, so will send it tomorrow  
I kept the little high & low  
weight a 3 grs - 1/8 Ounces,  
probably all for inward than if  
cut to a 1/4 of a grain.

Boston Dec 15<sup>th</sup> 1811

Mr Yerrington Dear Sir

Your rec. with Page 561  
and James Spence of 683<sup>7/100</sup>  
I rec. the Cats Eyes too late,  
as my customer decided on  
a thin flat one which I had  
on hand at \$45, and is now  
being set, so I am obliged to  
return them, I am sorry we had  
no halves 3/4 stones for you, but  
we had had to buy halves at  
64 to 68, and 3/4 from 88 to 90  
and have bought only to fill my  
orders here, and I did not see  
how it would pay a profit to  
sell any there costing so high,  
there will always be calls for  
gems which we cannot supply,  
all the dealers have the same  
experience, I never buy there  
signs in lots, as they charge me  
only 5 pr ct to pick which is  
15 pr ct better for me -  
Yours truly Henry D. Morse,

Wilton Dec. 16<sup>th</sup> 1881

Mr Gerrington Dear Sir

Your sad, with Rogers  
check 267.00, we have sent  
the 1/16 stone receipt for you,  
Stone for Rude to treat, and  
a very white stone weighing 170 lbs  
we put the price \$200 for the  
stone, get it if you can but  
you can sell less if it is too  
high, we cannot find such a  
pair of 1/16 as you describe,  
we will try to get time tomorrow  
to find you some 3/8 stones in  
our lots and send them to you,  
Some trade here every day now,  
and will be until Christmas,

Yours truly,  
Henry D. Morse,

sent a parcel of imperfect  
Brown dia<sup>s</sup> which I bought  
in the way of Gallium,  
and thought a good purchase  
at \$12 per lb and have cost  
me all but \$40.83 per lb Cash  
get a profit if you can  
by selling the 1/16 but sell  
even if you can get me out  
of it whole, —

418

Boston Dec. 20<sup>th</sup> 1851.

Mr. Merrington Dear Sir

Your rec<sup>d</sup>. with page 163.  
 and Notes of Ladd, Smith, Burr, Shaw  
 Miller amounting to \$75.75 I will  
 credit them to him on ac, we  
 send you some Stones as its ca  
 two or three are imperfect, we think  
 them worth off on the average,  
 but if you have to sell them simply  
 you must use your judgement  
 as to prices, we have some small  
 of which we bought at 55 for us  
 selection they ought to bring  
 52. if sold one or two at a time,  
 if you wish to have some we will  
 send them, but I doubt if your  
 customers would pay for such, -  
 they are better suited for my  
 retail trade.

Yours truly  
 Henry D. Stone,

Boston Dec. 17<sup>th</sup> 51

Mr. Merrington Dear Sir

Your rec<sup>d</sup>. with page  
 562. has been two busy today  
 to pick out those small stones  
 for you, and have just sold  
 that fine pair you wanted for  
 Schultz, have nothing else as  
 fine, we are kept very busy  
 here from morning 'till night,  
 and cannot select die<sup>s</sup> after  
 the gas is lighted, as we cant  
 tell the color, we will try on  
 Monday to send you some.

Yours truly  
 Henry D. Stone.



Boston Dec. 15<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Yours recd. I am glad you are getting rid of some of the old stock from being short of new, if it works that way it is well to be short of the finer ones as we have always found it hard to sell medium goods and Bass and others say they sell the best and pay the best profit, I am glad to hear they are finding Spinel in Montana, that will make them cheaper, had a fair trade here today,

Yours truly  
Henry D. Morse

Boston Dec. 15<sup>th</sup> 1881.

Mr Winston Dear Sir

Yours recd. containing a few \$50 to purchase a Diamond ring, I had the stone selected and set at once, and sent it by express today, I hope it will arrive safely and meet your approval,  
Many thanks

Yours very truly  
Henry D. Morse

Boston Dec. 24<sup>th</sup> 1881.

Miss Fox Bro. & Co

Dear Sir

Very recd. with Diamonds  
of 4<sup>th</sup> with two flaws, one  
in the table and the other  
in the girdle, I should say  
(if I owned the stone) I should  
take them both out and make  
a fine stone of it, let the loss  
be whatever was necessary to do  
it, it is difficult to estimate  
the loss when a flaw runs  
into a stone in that way, as  
it sometimes goes deeper during  
the process of polishing, I can  
only guess at the loss, and my  
guess would be 1/4 the loss, which  
would give a 3/4 stone clear & fine  
if we had good luck, and if it  
came out all right would be far  
more valuable than it now is,  
Yours very truly Henry D. Morse,

Boston Dec. 25<sup>th</sup> 1881.

Mr. Carrington Dear Sir

Yours recd. with pay slip.

The note is due on 23<sup>rd</sup> ult. the  
26<sup>th</sup> being a holiday will have  
to be paid on Saturday, we  
don't know when it was sent  
but will go to our Bank tomorrow  
and find out, and telegraph to  
you, hope your Brother will  
have some success in April?  
although generally when so near  
Christmas the buyers are too  
busy to look at goods.

Yours truly  
Henry D. Morse,

P.S. Return 15/6 here sent for letter -  
we also recd show to be sent,

Boston Dec. 27<sup>th</sup> 1881.Mess<sup>rs</sup>. Miller & Brewster

Dear Sir

Your dia. did not come to hand until this morning, we commenced upon it at once and hope to be able to send it by mail tonight, the value of a stone of this size with a flaw such as this has, would not be worth over 75 per cent, but if clear<sup>ly</sup> 125, that is for a fine stone,  $\frac{1}{2}$  ct stones fine are 64 by the lot,  $\frac{3}{4}$  85, 1 ct 110. if they are only fair quality the price is to 20 per cent less.

The quality makes the price of diamonds. I shall be glad to receive any order.

Yours very truly

Henry D. Morse,

P.S. Return diamond 20 cents.

Boston Dec. 31<sup>st</sup> 81

Mr. G. L. Record

Dear Sir

Your letter of the 22<sup>nd</sup> is recd, and in answer would say (that from your description of the stone) in your possession I doubt very much if it is a diamond, however if you are sure on that point you can send it by express and I will cut it for you.

Yours very truly  
Henry D. Morse,



Boston Dec. 28<sup>th</sup> 1881.

Mr. Gorington Dear Sir

Yours rec<sup>d</sup> with page 568.

You can continue to try to sell the 19'4 Stone for a short time longer, as long as there is a fair chance, as I must prefer to have you sell it here, if you find you can't, then we will send it off. I sold the 8 1/2 pair soon after receiving them, we have not got Harbuts notes discounted yet, we will put them in the Bank and get them done, Rec<sup>d</sup> stone of Kirkpatrick will try and keep the stone 1/2, I telegraphed today that 125 is the bottom for the Dec. 8 die. <sup>only</sup> the reason I did not telegraph yesterday was, that I could not find the owner of them, he was out of town.

Yours truly  
Henry D. Stone.

Boston Dec. 28<sup>th</sup> 1881.

Messrs. Raudel Barremer & Billings  
Dear Sirs

I take this opportunity of informing you that Mr. Bolber one of my apprentices who was under an agreement with me for 5 years (two of which have not been fulfilled) left me a few weeks ago without notice, but told the foreman he was going down east to visit some relation of his, I have since been informed that he had inducements offered him to work in your new shop as a diamond polisher, and is now there. If so I cannot think any of your firm are aware of the circumstances, had you been you would not have taken him into your employ.

Yours very truly  
Henry D. Stone.

cc. copy of st.

Boston Dec. 28<sup>th</sup> 87

Mr Genington Dear Sir

Your rec<sup>d</sup> with chs as follows Scudder & Co 265 G. S. Owen 69<sup>67</sup> W. M. Senter & Co 100 Grebel & Keswold 492. I would like to see Turners Rubies very much if they are very fine, also the deep colored dia. — don't say I would buy, but I might be tempted with something. —

Raining here for three days consequently dull business, I should think this was a good time to go for Collier to settle up all, as he must have done a good business the last few weeks,

Yours truly  
Henry D. Allrose.

Boston Dec. 30. 1881.

Mess<sup>rs</sup>. Fox Bro<sup>s</sup>.

Dear Sir

I commenced on your dia<sup>d</sup>. by first taking a piece from the table, and the flaw looks much deeper than I had expected after taking off so much, and I thought best to let you see it before going any farther with it, as I am now afraid it will lose much more than my estimate which I sent you. I think now it would be reduced very much more <sup>in size</sup> to get both flaws entirely out, such flaws are very deceptive and it is about impossible to tell just how a stone will come out which has these, some cases we have got stones clear with a less loss than we estimated but in this case we are disappointed, please let us know what we shall do and we will go on with it.

Yours very truly  
Henry D. Brown  
manager

Boston Dec. 30. 1881.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup> with L. S. Han<sup>d</sup>,  
Ch<sup>g</sup> 27. E. Munn<sup>g</sup> 55. W. Mitchell  
108. also page 569. If purchase  
the purchase from Leg was for  
an order, as you did not  
refer to it in your letter.  
We send you a few Diamonds  
by express today, cannot you  
find some way to clean out  
those cheap parcels, the (733) & 55  
and (749) at 65. I see you vote 4  
out of the letter as about the av<sup>g</sup>  
of lot paid, also two from the  
former at a little above lot price,  
I had rather sell a trifle cheaper  
than to have them hang on until  
spring or sell them singly, as I  
am very anxious to sell as much as  
possible during the next 90 days.

Yours truly,  
Henry D. Brown.



Boston Dec 31. 1881

Mr Yerrington Dear Sir

Yours recd. with pages 570, 571  
 Mr Collier is the most unmerciful  
 man I have ever had dealings  
 with, as for settling an account  
 which has been put off (as this  
 one has) without any real cause  
 and for so long a time, without  
 charging interest I cannot do it,  
 we have to pay interest on all  
 our accounts, and must insist  
 on his doing the same, it would  
 the interest is just as much due  
 us as the principle, and so would  
 any other dealer in the dia<sup>o</sup>business  
 I he won't pay them we must  
 find out if he has any property  
 unincumbered and put an attach-  
 -ment on it, that will bring him  
 to terms,

Yours truly  
 Henry D. Morse,

P.S.  
 send goods today

Boston Dec. 31<sup>st</sup> /81

Mr. Miller, Brewer  
 Dear Sir

I enclose herewith a  
 Diamond No. 10 for \$25 the stone,  
 which is the meanest we have,  
 it is fine, white & perfect, and I  
 hope it will be satisfactory.

Yours very truly  
 Henry D. Morse,

Boston Jan 25<sup>th</sup> 1881.

Mr Merrington  
Dear Sir

Yours rec<sup>d</sup>. with the following  
checks \$3, \$4, \$5, \$6, \$7, \$8  
No. 120. B.S. Street 884<sup>1/2</sup>  
The Bank has made the correction  
which you suggested, I also rec<sup>d</sup>  
a 2% which I have given  
out to be made fine, we send  
two of the shortest of those notes  
which I rec<sup>d</sup> sent to be col-  
lected there by you so they  
are made payable at their  
office, (copy New Year.)

Yours truly  
Henry D. Morse.

Boston Jan 4<sup>th</sup> 1882.

Mr Merrington Dear Sir

Yours rec<sup>d</sup>. with pay 572  
and Garrison & Burdau's Ch 200  
In regard to Collier, if he  
had proposed a full settlement  
with some concessions of interest  
we should have considered it,  
but to put us off with a year  
additional interest I cannot  
see the justice of it, I think  
he must have some of the 20,000  
stock of watches which you said  
he had a year ago, in regard to  
the 2 3/4 white stone get all you  
can but sell even at 400 or  
a trifle less, also 783 pair, if you  
cannot get the price, get the  
most you can and sell! do with  
all our stock, our policy is now  
to sell! but not slaughter.

Yours truly  
Henry D. Morse.

428

Boston Jan. 6. 1882.

Mr. Yerrington Dear Sir  
Yours recd. with check  
from Green & Spence 500.

Mr. Melville left us yesterday  
and will go to N. B. & Billings. that  
makes two of our men that they  
have got and Tiffany 3 —  
if could not induce Melville to stay  
and am satisfied some inducements  
have been offered to him by their  
foreman (Mr. Humphrey) to get him  
away, although Melville says not.

Yours truly  
Henry Dillson.

Boston Jan 5. 1882

Mr. Yerrington Dear Sir

Yours recd. with page 573 and  
from Wendell 500. we telegraphed  
to sell the pair to Starr, as  
we feel like selling all the  
goods we can to you as funds  
to buy rough with, Could not  
get such a pair as you wanted  
out of all our lots, we had some  
of the size but not matched,  
we sent tonight 3 pairs, one  
specimen single item and a  
pair for Kirkpatrick. hope  
the pair will sell as I  
think you will say the price  
is reasonable.

Yours truly  
Henry Dillson





Boston Jan 7. 1882

Mr. Huntington Dear Sir:

Your note with pages  
5 of, and Statement page 4. 5  
Mr. Park has returned it with  
comments, Tony J. D. is  
sick again, hope it won't  
last long as we want him  
to work off a good lot of  
stones this month, my  
sals have been very good  
since Jan 1.

Yours truly  
Henry D. Thayer.

Boston Jan 16. 1882

Rev. Dr. W. B. Sewall  
Dear Sir

Enclosed is sent our  
note for Bill of diamonds  
on your account dated May  
any difference of interest you  
see charge on our accounts

Yours very truly  
Henry D. Thayer  
Manager.

Boston Jan. 9<sup>th</sup> 1882

Mr G. L. Record

Dear Sir

Yours recd with package  
containing the cluster, and small  
pieces of crystallized quartz, there  
is no value in them whatever,  
and are not worth the expense  
of cutting. I will return them  
to you if you wish, as they  
will answer <sup>ish</sup> for cabinet spec<sup>s</sup>.

Yours very truly

Henry D. Morse.

Boston Jan 9<sup>th</sup> 1882

Mr Yerrington

Dear Sir

Yours recd with Page  
575 and Cash Statement  
hope your Brother is all  
right again by today.  
Hope to see some of the  
large pairs soon. This month  
we sold our large pair here  
today.

Yours truly

Henry D. Morse,



329  
Boston Jan. 11. 1881.

Mr. Verrington Dear Sir

Yours rec<sup>d</sup> with ~~three~~ Checks  
Wm Woodruff 310 M. L. Justice 10<sup>00</sup> for  
In regard to Herbert's notes, the  
best way will for us to send  
a check as the notes become  
due and let him pay them  
there, as they are in the Bank  
and it would not look well  
to withdraw them, we telegraphed  
for any stones which can be  
improved or matched (in your  
stock) as we have some new  
idle. —

Yours truly  
Henry D. Stone.

Just rec<sup>d</sup> Telegram for Specimens & R.R.  
and how sent it by express tonight  
it ought to bring 300 per lb, or more  
just as you think best, it is the  
finest we have in our stock.

Boston Jan 10. 1882.

Mr. Verrington Dear Sir.

Yours rec<sup>d</sup> with paper  
576, and following checks —  
Gamble & Kennard 50 Lillian Skinner  
325 Geo Allen 171 G. W. Washburn 356 for  
W. W. Wiggins 30 G. H. Ford 24, I am  
sorry you are suffering still, had  
hoped you were all right again,  
We send today 3 pairs 795, 796, 3797  
also 2 1/2 stone lot of Lacy and want  
hope you will do well with it,  
our business has held up very  
well since Jan 1. hope it will  
continue.

Yours truly  
Henry D. Stone

Boston Jan 11 1882.

Mr Yerrington

Dear Sir

Yours rec. we recd the  
 3/4 stone today, if you can get  
 \$500 do so, the old price was  
 \$750, and should sell for that if  
 you can't get any more, it is  
 better priced than the one sent  
 yesterday but not so fine, we  
 have not done anything with that  
 Mr F. P. Bishop's but presumed on  
 such a small order he would be  
 all right. I want 4 fine, in his  
 the size of a quarter lb diamond, all  
 same size & color - I think you  
 will have them, or has a lot which  
 you can get them from, they are  
 for an order, would like them  
 sent tomorrow, your boy can hunt  
 them up if you have not got them

Yours truly  
 Henry D. Brown

Boston Jan 12 82

Mr Yerrington

Dear Sir

Recd. ok W. Canton 100

and page 577. and Bro Jones  
 Collins the blue stone 2 1/2 lb the  
 the spot will not come out but  
 we can get the imperfection out  
 of this corner, it ought to be  
 over to make it fine, if the blue  
 with spots, there is no use in  
 trying for the spots they are too  
 deep in, he would not get a  
 1/2 stone to take the spots from  
 the side leaving the other in,  
 2 1/4 lbs this stone ought to be  
 cut in smaller and raise the  
 angles might make a fine 1/2  
 stone, the other end sent to the  
 shop -

Yours truly

P.S.  
 Who does strong Henry D. Brown  
 pearl work in Phil? rock, 9.

My paper stone bill is  
 for the same paper  
 it will pay to make  
 much more than it

382  
Boston Jan 16<sup>th</sup> 1882.

Mr Gerrington Dear Sir

Yours recd, with statement  
of cash. the no 798 missing was  
that Specimen Stone of 3 p. kts.  
Recd. Rubies from Fox & Bush.  
those from Bush I shall return,  
those from Fox were beauties, I  
should like a dozen more if  
he has them as fine, if he  
has a fine lot send them, and  
allow me to select, I telegraph  
for a fine <sup>and</sup> turquoise  $\frac{1}{6}$  of an inch  
long for an order I thought I  
could save a day by telegraphing  
I have to get the ring done on  
Thursday. If you have any  
more work send it along  
Bishop never paid us any money  
that I recollect except \$100 for  
cutting a garnet, the best way is  
to send to him C.O.D.

Yours truly  
Henry D. Morse

Boston Jan 7<sup>th</sup> 1882.

Mr Gerrington Dear Sir

Yours recd, with pay 578  
& Checks of J. H. Horton 179 Fairchild  
247 H. C. Haskell 85. with notes  
of Keller & Gray 262 of H. C. Haskell,  
229<sup>00</sup>, In regard to Cutters did  
you say if they are sets we shall  
get pay for cutting and a profit  
besides, supposing they are not  
sets, how do we stand there,  
Recd. 573, 659. & 638. the last one  
was 8 stones 174 <sup>selected</sup> were sent to you  
last March, and only one stone  
sold at less than lot price, and  
which was above the average in  
size, the interest at that rate  
will about the profit, I am  
now trying to match them with  
stones which we have here, there  
see if they can be worked off.

Yours truly  
Henry D. Morse.



131  
Boston Jan 18<sup>th</sup> 1842

Mr Reed Dear Sir

Rec<sup>d</sup> your check  
for \$44. to settle bill,  
but I return it for  
your signature to enable  
me to get it cashed.  
I also enclose the bill  
received.

Yours very truly  
Henry D. Stone.

Boston Jan 17<sup>th</sup> 1842.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with subscription  
check for \$100 J. A. Robbins to  
Turgine came by express, they  
are not my fine but I can  
use the for my customer and have  
returned the balance. <sup>of the</sup> In regard  
to the carpets, I forgot about  
them, I should be glad to look  
at them if you think there  
is a "bargain" in them, otherwise  
there is not much use in sending  
them, I don't care to buy much  
outside of rough ideas for the present  
until our interest is still more  
secured, allowing how they were  
but cleared off at once.

Yours truly  
Henry D. Stone.

832  
Boston Jan 21<sup>st</sup>

Mr Livingston Dear Sir

Yours recd. with regards  
I have to inform you that  
to let (18) the price given  
was not intended for insertion  
to buy (through books) but a  
price for their customers, we  
have always known that goods  
sold in that way must be  
sold at a low price than  
they would be inserted on  
catalogue as above, as they  
expect their 10 per cent profit  
when sold to their customers.  
Then again, I have written on  
several occasions during the few  
months past that if the price  
given to you was higher than  
others abroad, to sell for a low  
price, as you will not care to  
be above others in price, who  
are in fair competition; and  
also we were anxious to sell

please look over your stock and  
one of them are any other lots  
which have been hanging for a  
long time, if so, send them on  
here and I will try to market  
them with some for you here  
and see if we cannot get them  
into a shape which will sell  
them, we will stock goods for  
them, and you may give us the  
money to buy more. The price  
per bushel you to buy  
in 1810, 9 of them ought to be  
ready to be sold, but if there are  
any others of any kind, you will  
send them to me, and such  
as have a number which have  
been on hand for me too; then  
give you have had them and  
I have had them, and if you  
go to 100 per lb and they will  
sell, the 100 will be cost when  
cut for per lb possibly 120  
and to pay fairly ought to be

Boston Jan 19/82

Mr Gerrington Dear Sir

Your red pit Ward  
check \$200. Am sorry you did  
not succeed with Starr, the  
fine 3/4 is the finest of a pair  
so if you cannot sell it singly,  
I will put them together again,  
I made one of Bruhl's turquoise  
answer, I forgot to write about  
Herbert's note, also forgot it, I  
am glad you had the funds to  
pay it, we will try and remember  
the next one. I telegraphed an  
offer for the parcel of rough of 40  
fine mos, all day, I thought as  
we had nothing for the workshop  
it might be well to take them  
and trust to luck to match some  
of our stock with the larger ones,  
the smaller ones will be valuable,  
I send for Ross dia<sup>2</sup> said to be 5 lbs and  
3 smaller stones which one of my  
customers want me to sell for him  
He wants me to get an offer and

sold at 800 to 1000 and  
within a short time, I would  
stones in the lot on the lot  
but of (635) were out of 120  
as 200, how from this lot  
(when some of the largest stones  
will not bring over 100) can  
be offered much cheaper than  
known from experience. The  
lots is no set except at  
a sacrifice if it is to be sold,  
then how else can you get  
large stones with our present  
stock? This lot of stones  
would figure at 40 per lb. and  
I found at 40 per lb. in  
the day when as my offer was  
has shown that to get more  
than 40 per lb. is nearer right.  
If we could sell large stones  
which are not of the quality  
might buy this lot, as we  
compare with others they are  
not far from an average price  
and would be very good, as they  
turn quicker, you truly  
Henry D. Ellons,  
O.S.  
Cockshams & Co is settled.



Boston Jan<sup>y</sup> 20<sup>th</sup> 1832.

Mr Cerrington Dear Sir

Your rec<sup>d</sup>. I got bill from Gutterman and sent our notes to him tonight, it will be about two weeks work for our men, I shall make them as fine as possible and try to get a profit on them, any large items which you may have on hand it would be well to send as we may be able to match some of them from this rough, I have a customer for an extra fine case of 2 lbs or thereabout, Tobey said he would write to Eisenmann to see if he had one, Hesselbach may have one, or Good,

Yours truly  
Henry D. Morse.

P.S.  
Sent 3 of the Cotton dia<sup>s</sup>.

Boston Jan 20<sup>th</sup> 82

Mr Gutterman

Dr Sir

I enclose herewith two notes at 6 mos. for the amt. of your bill, less 1/6 short weight, please receipt bill and return by mail

And oblige  
Yours very truly  
Henry D. Morse

*(Upside down text)*  
I have sent you  
of the bill on the account  
also see for the amount  
in what form it will be  
sent per the bill, I send  
about 1/2 lb more, I send

30

Camden Jan 21<sup>st</sup> 1882.

Mr. Puleifer Dear Sir

As you see the price  
 but on the pair - one which are  
 not a pair which I expect to  
 get on the pair on the other,  
 it was a price to get offer on,  
 then I will submit the offer  
 which they may be. We have  
 only one pair answering your  
 description, the one you have  
 in one of them and as sent the  
 note they which is an old  
 one, which we bought in and  
 sent to the other as our friend  
 might and are guaranteed as  
 out of the Royal House.

Yours truly  
 Henry D. Howe

Boston Jan 21/82

Mr. Puleifer

Dear Sir

Your letter was recd  
 this morning, and in answer  
 send you 3 pairs of Silkings  
 of finer quality, the prices  
 are marked on the tag of  
 each pair, and will be  
 subject to the same dis-  
 \*21 on either pair, trusting  
 you may be able from them  
 to select a pair to suit  
 the occasion, they being the  
 nearest we had in price

Yours very truly  
 Henry D. Howe

Boston Jan 21/82

Mrs Henry Pierce

Dear Madam

We sent you by today's  
express a package containing  
the Dix's Ruby Bracelet  
which I hope will be  
satisfactory —

Yours very truly  
Henry Dutton

Boston Jan 21/82

Mr W. M. Mear

Dear Sir

The pair of Diamonds  
after which Mr Harrington  
showed to you was cut to  
match from two old cut  
stones which we bought in,  
and were undoubtedly in the  
possession of parties long before  
the discovery of diamonds in  
we cannot positively say whether  
they were from Brazil or India,  
nor could any one actually  
get them there themselves and  
had kept them in their posses-  
— in our price,

Yours very truly  
Henry Dutton



white, well spread & perfect,  
say as white as the breast  
of (769) as I would like to show  
more than one pair, by going  
around for them you will get  
well posted on their prices  
and can see what they charge  
for such stones, I want to  
get a pair for about 1200  
(769) at 1350 costs me a little  
too much, they are 6 1/2, 5 1/4 or  
to 6 1/2 would suit me better,  
or even 5 1/2 if they were well  
spread, I want to be well  
fortified to make the sale.  
I had much rather sell a  
pair of our own if I can, but  
6 1/2 no (769) is the only pair we  
have which I think would be  
fine enough to compete with  
parties here.

Yours truly  
Henry D. Moore.

Providence Jan 21 1842

Dear Sir  
I write you  
one party also sent a letter  
to inquire with me notes  
for the night, if you have  
not got the note, see if he  
got the note, I question a  
little for allow, giving our  
opinion from the knowledge  
we have) about the pair the  
came from, I hope you may  
make the sale of them, please  
Mr. I have a cell entry  
for a pair of fine stones, and  
should like (769) 6 1/2 or 5 1/4  
fill the hole, if allow don't buy  
them, I would have them here  
without any intention to make the  
sale, it might be well to  
try it at the shop, Smith's &  
Landon, and any other dealer  
to see what you can find  
of about 6 1/2 to 6 1/4, price.

28  
Boston Jan 25<sup>th</sup> 1852.

Mr Yerrington Dear Sir  
I am well with you  
from Beuhl at \$26 per Kt  
and pair from Bower,  
also two Emeralds from R. B. B.  
which are, not fine enough  
will return them tomorrow.  
I am satisfied our (169) 6<sup>1/2</sup>  
is as fine, if not a little  
finer than Beuhl's and we  
have been asking only about  
\$200 per Kt, they must be  
worth more, say \$250 per Kt, if  
others can get it, I send  
my customer three pairs today  
to choose from, &c

Yours truly  
Henry D. Morse.

R. B.

Boston Jan 24<sup>th</sup> 1852.

Mr Yerrington Dear Sir  
Yours recd. I am sorry  
Harr did not buy from you  
he seems to be a hard man  
to sell goods to, The Emerald  
I wrote for may turn up  
there without a week or so,  
Bissinger sometimes has fine  
gems, have you tried him,  
I prefer for our pair of which  
the one of 3<sup>3/4</sup> just sent is the  
best, also another pair of  
5/8 to 6 Kt to cost me \$1000  
or thereabouts, one pair besides  
our own is enough to send, if  
it is the best you can find  
and really fine, too many pair  
only confuse the customers,  
we sent dia? for Collier,  
Yours truly  
Henry D. Morse.

Boston Jan 25<sup>th</sup> 1882

Mr Yerrington Dear Sir  
 Yours recd with fr  
 from Beull at 26. per Kt  
 and pair from Bower,  
 also two Emeralds from R. B. B.  
 which are not fine enough  
 will return them tomorrow.  
 I am satisfied our (187) 6<sup>th</sup>  
 is as fine, if not a little  
 finer than Beull's and we  
 have been asking only about  
 200 per Kt, they must be  
 worth more, say 250 per Kt. if  
 others can get it, I send  
 my customer three pairs today  
 to choose from, &c =

Yours truly  
 Henry D. Morse.

H.D.M.

Boston Jan 24<sup>th</sup> 1882.

Mr Yerrington Dear Sir

Yours recd. I am sorry  
 Starr did not buy from you  
 he seems to be a hard man  
 to sell goods to. The Emerald  
 I wrote for may turn up  
 there without a week or so,  
 Bissinger, sometimes has fine  
 gems, have you tried him,  
 I wrote for one pair of which  
 the one of 3 1/2 just sent is the  
 best, also another pair of  
 5/2 to 6 Kt to cost me 1000  
 or thereabouts, one pair besides  
 our own is enough to send, if  
 it is the best you can find  
 and really fine, too many pair  
 only confuse the customers.  
 he send dir? for Collins.

Yours truly  
 Henry D. Morse.



Boston Jan 27<sup>th</sup> 82

Mr Benedict

Dear Sir

I rec your letter also  
 package containing the two  
 Diamonds, I can improve  
 both by recutting, the large  
 one will pay well to recut  
 as there is not much bill-  
 -iency as it is, I will go  
 ahead with them unless I  
 hear from you to the contrary

Yours very truly  
 Henry D. Stone.

Henry D. Stone

Mr Youngster Dear Sir

Some Sir Randolph  
 does not seem the Emerald  
 but there is no hurry about  
 them I sold my customer a  
 pair of 7 car which are the  
 my large fine pair which I  
 had, and then I give for  
 the gap, so I dont care to  
 take you for 1200 or so I  
 find I can replace them  
 for less than 1000 or more,  
 But the pair of 6 lbs at 1100  
 were not nearly so large and  
 no finer I consider and are  
 worth too he should recut  
 down. The pair I sell will cut  
 but I will get out the fine  
 but I will give you a 1000  
 to the 1000 N. D. Stone.

841

I shall let him to wait  
until our turns up, he  
will not buy one unless it  
can let him it is as fine  
as the one his Brother has  
much obliged for your trouble  
showing such a value as  
I describe turns up I would  
like to see it, but it is no  
use to send any fair thing,  
as I know they will be  
rejected.

Yours very truly  
Henry D. Abner.

Providence 1782.

Dear Sir

I will let the things this  
morning and our obliged to  
return them, as they are not  
fine enough, I have already  
sent an account to my  
customers under which is  
fine and they will be shown  
by their own writings  
in the packet with account,  
as I only let the quantity of  
and be very fine and fine  
are only fair, but no doubt  
as you can be found in  
the market just now &

Philadelphia 15<sup>th</sup> Feb. 1832.

Mr. Gorington Dear Sir  
 Yours and wife's page 58,  
 of our song your business in  
 Phil<sup>a</sup> did not pass our letter.  
 The only way however is, to buy  
 after them so as to catch them  
 when they are ready to buy,  
 as for those we cannot cut  
 it to make it pass, as have  
 tried it, - our workmen do it  
 slowly but fine, and we have  
 never yet been able to get  
 any buyers to appreciate the  
 difference, enough to pay us  
 much more than is charged for  
 the ordinary work, then to buy  
 it, as they think that, and a  
 thing so they has always been  
 sold a few times at a time  
 and at a small advance on  
 what we pay for it, that was

Boston Jan 27<sup>th</sup> 1832.

Mr. Gorington Dear Sir  
 Yours rec<sup>d</sup>. The price of  
 (803) is 150. the pair they are a  
 little imperfect, consequently the  
 price is low, Hope your Boston  
 will make a successful trip  
 to Phil<sup>a</sup>. - Rec<sup>d</sup>. page (580) -  
 Yours truly  
 Henry D. Lloyd.



not pay, and I am sure  
we cannot compete with  
the dealers on buy or in  
selling lots, as they will  
sell them to our customers  
at the same prices they sell  
to us, just now Melan may  
be in demand, but only a  
few years ago it was a clay,  
and may be again, Melan is  
bad stuff to deal in unless it  
is sold by the lot, 25 per cent is  
no price for a selection of 2000  
out of 100, still I have been  
able to select here at about  
10 per cent frequently, and I know  
there is no profit for the dealer  
on that price, Mr. Fairley  
on 20 John St was here, he knew  
what selection is worth, I tried  
hard to get a selection from  
a lot of Melan at 44 by the lot,  
\$60 was his lowest price to select one  
half the lot, I offered him 50  
and he refused it, I also made

him offer on single stones  
from his parcels that I thought  
I could secure to advantage, but  
I could not get bargains from  
him, his lot price was fair,  
but he knew too well the value  
of selective stones, so I could not  
buy a dollar, he was right  
in putting in the price for  
my selections, but I will have  
to wait until some of the general  
ones come along, I believe in  
time all the emeralds will get  
poised in the value of selective  
stones, they are fast coming to  
it, it would be better for the  
business, as we should not have  
the competition of those who allow  
selections without charging what  
it is worth.

Yours truly,  
Henry Dillmore,

44

London Jan. 30. 1881.

Dear Sir

Your order with ch from  
 I will send to which we can  
 glad to see, as it helps up  
 the market, it being only about  
 4000 up to yesterday. Please  
 send back the (26) 7/1/81  
 1/2 (57) 1/2 (26) 1/2 (51) 7/24/81  
 I was glad to see if I can  
 find a pair for my stock  
 so that I can spare that pair  
 for mine, as to buy a pair of  
 Bull & dog, like as you  
 will cost me £600, but if I can  
 get a pair from your stock to fill  
 the gap I will let him have  
 them, although it is too cheap.  
 I am glad you have been able  
 to form a company on your  
 mining property, and hope you

will be able to sell all the  
 stock you want to sell, and  
 also make a good thing out  
 of the mine, Mr Day has not  
 been in today, I will see him  
 tomorrow as for myself I really  
 have no money to spare for  
 any outside investments at  
 present, <sup>and</sup> it takes all for my  
 business, What chance do there  
 to sell that collection of Colons  
 Dist. as a collection, and how  
 much do you think it will bring.  
 We have kept it now a long  
 time and had all the glory it  
 will be likely to bring, and I now  
 think the money would do us  
 more good than the collection of  
 Gems, some of the stones are real  
 Colons and would sell readily here  
 for a good price, but we would  
 prefer to sell all together if we  
 can.

Yours truly  
 Henry Dutton.

Boston Feb 7<sup>th</sup> 1882.Mr Yerrington  
Dr Sir

I recd. the Dia<sup>?</sup> from Herbert  
wore recd. also the 2 from Cotton  
to be recd. fine, I did see  
the pink dia<sup>?</sup> but it was not  
pink enough to be valuable. -

I think it would like the box  
of col<sup>?</sup> dia<sup>?</sup> how if any one  
you know is coming on and  
will bring it in their pocket for  
me, I have a customer for a  
matching pair of these Russian  
Tropozes such as I bought of you  
when I was there. I also am  
'extra fine' Turquois of this size  
about, if you have not got them  
don't trouble yourself too much  
to get them, *Yours truly*

P.S.  
Send 3 pair and let me know  
with 40 cost 33, take 38 if you can sell  
the lot together,

Boston Jan 31<sup>st</sup> 1882

Mr Yerrington Dear Sir

Yours recd. with Septon's Col<sup>?</sup>  
check 245<sup>00</sup> What shall we  
do on Browns dia<sup>?</sup>! I hope  
to find a pair from the 3  
pairs I asked you to send  
that will answer for my  
stock, so I can send you  
the 2<sup>nd</sup> pair - or more

*Yours truly*  
Henry D. Ellman.



Boston Feb 3<sup>o</sup> 1882.

Mr Gerrington Dear Sir

Yours recd. with the  
 Indian Topazes and turquoise  
 which I will show, I am sure  
 the turquoise is not fine enough.  
 The Topazes I will try to sell  
 but they are not nearly as fine  
 as the two which I had from  
 you, Red Steers each \$54<sup>75</sup>

As for the Meteor I don't see any  
 better lots offered here for less than  
 \$40. and I considered them very  
 cheap at 38 by the lot, as you  
 paid \$48 to \$52 to select as fine  
 as a few of the best in this lot  
 if they cannot be sold by the lot  
 at 38 and you are obliged to break  
 into them and sell a few at a  
 time then get 48 to 52 for the best  
 and so on down, peddling lots  
 the interest and other work will  
 eat up the most of the profit on  
 a lot of jewelry, as it will be months  
 before they are sold. Yours truly  
 R. S. Dent also for watch

Boston Feb 3<sup>o</sup> 1882.

Mr Gerrington Dear Sir

Yours recd with  
 Paris (61) (75) (81) also Boston  
 Page 102 and also 313, 1293  
 with ten notes of S. B. Bond  
 for \$30 to be credited to H. F. W.  
 I was looking today with a  
 dealer who knows R. J. W. and  
 I asked him his opinion of  
 his work, he said he should  
 not sell him except for cash,  
 I only mention this that you  
 be careful not to give him  
 too much credit, as we cannot  
 afford to run much risk on any  
 one, the opinion of Collins was no  
 better, or send you today the 6%  
 pair if your customer can't wait  
 then you may let us have them  
 again as I can do better with  
 them, then 6 pair, you sent  
 today two good pairs, I should  
 have thought the combs had been sold  
 you truly  
 H. C. Dent

247  
Boston Feb 4. 1882.

Feb 4, 1882.

Dear Messrs. Lusk & Co.

Dear Sirs

I enclose herewith check  
for \$102<sup>37</sup>/<sub>100</sub> in settlement of enclosed  
Statement which please receipt and  
return and oblige

Yours truly

Henry D. Burrows

By J. S. Peck,

Mr. Gorington Dear Sir

Yours need with it from  
Krementz & Co for \$298<sup>50</sup>/<sub>100</sub>.

I did not telegraph you, as  
I should not dare to take the  
news out of the settings unless  
it was a sure thing for a. s. l. s.  
if they were mined it would  
make no difference, but some  
customers are very peculiar,  
Sent today small lot of stones  
arriving a little over 1 lb for  
you to try your customer on.  
they are all brilliant and fair  
quality, we also send you a 1 lb  
extra white & perfect stones which  
I thought you could do better with  
it than we could, we put the  
price \$300, but you must use  
your judgement in selling it,

Yours truly

Henry D. Burrows,

Boston Febr<sup>y</sup> 7<sup>th</sup> 82

Mr Thompson

Dear Sir

We have been hoping to hear from you before this in the shape of a remittance for goods sold during the holidays, presuming some have been sold, and you have had a good trade generally, business here has been very good, and the prices for fine goods high, please let us have a report from you, and oblige

Yours truly  
Henry D. Allou.

Boston Feb<sup>y</sup> 6<sup>th</sup> 1882.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>, with two notes from Martins 319<sup>00</sup> & 116<sup>00</sup> 350 & also page 1583 & Cash Statement.

I sold the two Indian Topazes. Don't know of any stone in my stock which will match the 5<sup>th</sup> round stone, I am glad to hear so good an account of Herbert! Whenever I hear any unfavorable report of our customers I like to have you know it, that you may be on the alert, as it don't pay to take many chances on dia? at small profit, better have the goods than a poor account. The alleles I bought on 4 mos. consequently want to sell it on the same time, would sell to Collins at 37 1/2 mos, but I know the dealers ask \$40 for such goods, I showed it to an importer here and told him what I paid, he said he could not land them here at that price.

Yours truly  
Henry D. Allou.



Boston Feb 8/52

Mr Greening Dear Sir

You send with ch of \$100  
 52. and says says I cannot  
 buy any more (unless at any  
 such a price, it was mere  
 accident that he got there, and  
 the price we asked for is as low  
 as we could buy another lot as  
 good, or send the 6% pair today  
 and send another pair. 5%  
 55. the pair, you will find them  
 handsome stones for the price.  
 The pair perhaps can be cut to  
 about the same size, but then  
 will not be any stone come from  
 the point to pay for cutting, it will  
 be powder to polish it with, it will  
 not be as thick as the other stone,  
 or to make a perfect match we  
 should have to cut the other from  
 the bottom.

Yours truly

Henry Dillow

Boston Feb 7<sup>th</sup> 1852.

Mr Greening Dear Sir

You send all I can say  
 in regard to the 6% pair is,  
 that if you will satisfied they  
 are Brazilian or Indian  
 stones, but how can I know  
 they came from either one or  
 the other unless I got them  
 there myself, but did? for  
 former and one for latter.  
 The former is a steamer, he  
 ought to be pleased with it,  
 no one could have got it  
 (none) and had it as fine.

Yours truly  
 Henry Dillow

Boston Feb 10<sup>th</sup> 1852

Mr Gorington Dear Sir

Your rec<sup>d</sup> with pay \$85  
with ck J. Dixon \$14, and the  
two dia<sup>s</sup> from B. B. B. with  
the brown dia<sup>s</sup> for French.

Lewis was here yesterday, don't  
think he did much business,  
his prices were too high for me  
to get any margin on, the  
stocks are in bad condition  
how which affects business -

Yours truly  
Henry Dillow.

Boston Feb 9<sup>th</sup> 1852.

Mr Gorington Dear Sir

Your rec<sup>d</sup> with Ley's ck  
for \$25, also draft from E. W. Lincoln  
70<sup>th</sup> for, I am not able to say  
more in regard to the 6 $\frac{1}{4}$  pair  
without saying what I don't  
know. If Moir don't take them  
the price must be higher, as  
I know it is below their value.  
We send pair, rec<sup>d</sup> for Herbert -  
also a "blue Specimen", as will  
leave the price of this stone to  
your judgement, hope it may  
bring her to \$50, it is the bluest  
stone we have had, I bought  
it, and rec<sup>d</sup> it,

Yours truly  
Henry Dillow.

158

cost us onely 200 per pair.  
 If he don't want them at the  
 price made them \$100. and  
 I think you will get my  
 near it from the first man  
 who wants such a pair, if  
 you can't, I am willing to  
 sell them at  
 \$100 to sell from my retail  
 stock. The Blue Specimen you  
 may sell as you think best,  
 I did not think a microscopic  
 impfection would effect the price  
 much on such a beautiful stone.  
 The Ruby I have is a beauty  
 \$100 price \$100, I am now  
 setting it with a dia. each side  
 for a ring. don't think there is so  
 fine a stone in N.Y. for sale.

Yours truly  
 Henry D. Lloyd

Boston Feb. 11 1832.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. The pair for  
 Herbert I know was not a perfect  
 match in outline, I cautioned  
 the workman so much about  
 keeping up the weight, that he  
 said when he brought them in  
 the reason he did not take  
 off more was that he was  
 afraid of the loss, I was in-  
 clined to do it before sending  
 them, but thought best to send  
 them and see if they would not  
 do as they were, however if  
 you will return them we will  
 make them all right. Miss  
 offer I cannot accept, as I  
 know they cannot be imported  
 for the price he offers, and then  
 the poorest stone of the pair we  
 bought and sent, and that one



230  
Boston Feb<sup>y</sup> 14<sup>th</sup> 1882.

Mr Yerrington Dear Sir

Your red with two stones  
to be repaired for Reddick's dies  
and two for Gann & Spencer to be  
re-cut fine, I have now three  
enough to match the 7/8 y.

The 2 1/4 stone is fine material,  
I have measured it, and am  
sure it will not make much  
over 1 lb specimen, possibly by  
leaving it a little on spread  
it might be 1 1/2. so you see  
it won't not pay at the price,  
the measurement of thickness  
determines very closely how large  
the stone will be, if the angle  
was made right, I did not  
think it possible to get such  
heavy pieces now, I know they  
were paid last year but thought  
that time had gone by.

Yours truly  
Henry Dillmore.

H.S.  
Cut notes from  
Pontius & Rice, R.J. Hubert  
also by Collins need more.

Boston Feb 14/82

Mr Yerrington Dear Sir

Your red with Cash  
Statement <sup>of Feb 1882</sup> of Ch from Rude & Co  
I examined the dia<sup>s</sup> belonging to  
Miss's customer and find I could  
get out the large block on the  
side, but not the smaller ones,  
and as you say made the top one  
if I can bring it out perfect  
which I cannot do I leave it  
as it is. and shall cut the  
other to match it, I don't think  
I have any stones in that lot  
which will mate the one which  
you describe, We send you today  
3 small pairs of 1 lb. to 2 lb.  
we have a customer who wants two  
or three more dia<sup>s</sup> 7/8 to 1 1/4 each,  
if Schuman's dia<sup>s</sup> is perfectly good  
and fine I might have a stone which  
it won't pay to cut down to mate it,  
I could tell if I saw it <sup>in time</sup>  
Henry Dillmore.

brilliant and fine, we do not  
own it, but have the privilege  
of trying to sell it, we can  
have it for \$400 cash, if you  
can get a fair profit cash  
sell it say \$450 cash or as  
much more as you can, we  
must return it in a week if  
not sold, it would look better  
out of the setting in my opinion  
as it reflects the dirt under the  
clamps,

Yours truly  
Henry Dillrose,

Boston Feb 15<sup>th</sup> 1852.

Mr Yerrington Dear Sir

Good morn. with the over  
what was the price of them,  
I also need the pair to match for  
R. J. Herbert's the 2 dist. lot of  
Williams at \$350, I cannot in  
in my judgment see at the  
outside over \$250, without much  
chance for profit on that, the  
blue stone will have a left left  
inside of it, I will make it fine  
otherwise, the other with the large  
flaw I don't think practicable  
to try to get it out, as I am  
about sure it won't go below  
a kt stone and might go to 3/4  
to get it perfect, I can't not have  
allowed over 75 for kt for such a  
stone, as I want a chance for  
a small profit on all I buy, as  
it don't pay to make two sales for  
an small profit, I send you today  
a 1 1/2 in a ring, it is wonderful

574

Boston Feb 16<sup>th</sup> 1882.

Mrs. Eisenmann Port

Dear Sir

Your dia? was, recd this morning, it weighed 8<sup>1/2</sup>gr — I should recommend making it entirely one, by so doing I can remove the fractures, and raise the angle of the bottom which will increase the brilliancy and consequently increase its value, as to the loss it is difficult to estimate accurately, but I should think I might reduce it to 1/4, although I should not take off any more than is necessary to make fine, cost of labor about 20. —

Yours truly

Henry D. Morse.

P.S.

Please send me bill of the <sup>two</sup> items which I owe you <sup>1000</sup> <sup>you</sup> with the dia? off and I will send you <sup>2000</sup> <sup>check</sup>

Boston Feb 16<sup>th</sup> 1882.

Mr Gerington Dear Sir

Yours recd. I telegraphed you to accept the 1300 cash still I know I shall have to pay 1500 if I want a pair as fine. I knew there was a little difference in color, as I have never yet seen a pair that I could not see some difference either in color shape or effect, but they are a fine pair and I might keep them as a customer, our great objection to making a discount ~~for~~ the lowest price is they will expect it ever after, and it will be difficult to sell without doing it. Recd. page 587.

Yours truly

Henry D. Morse.



355  
Boston Feb 18<sup>th</sup> 1881

Mr J. D. Cunningham

Dear Sir

Yours recd with page 588.  
ok J. N. Schuly 380 Conington St  
26 for also stone from Leary  
which I cannot match so  
I will return it Monday -  
I think his price is fair. -

Yrs truly

Henry D. Brown

Boston Feb 17<sup>th</sup> 1882.

Mr Cunningham Dear Sir

Your recd with Moir &  
1300. The repair stone which  
you refer to, you wrote in  
your letter that (although the  
man said recd) you thought  
he meant to have the fractures  
taken out only, and not make  
over and I did as which is  
sure to make a stone outside if  
the fractures are deep as these  
were, we return tonight a  
stone for French, with pair for  
Moir, also Herberts pair. -  
I enclose an order from the  
Stanley sub & Leal. Co for 2 Cartons  
which I cannot furnish from here,  
the Best I have sent, you may  
send the cartons direct if you  
can get it, Yrs truly  
Henry D. Brown.

Boston Feb 7 20<sup>th</sup> 1852.

Boston Feb 18<sup>th</sup> 1852

Mess<sup>rs</sup> W. Lloyd Garrison

Dear Sirs

Please send me a  
fine Emerald, Quartz, &  
Garnet, to match the ruby  
in size & shape, it to go on  
order as soon as you can

Yours truly

Henry D. Morse

Henry D. Morse

Mr. Yerrington Dear Sir

Yours friend with Herbert's  
notes which we return for his  
endorsement, also send Cash of  
\$100. Mr. Peck will make up  
the interest on Mr. Herbert's notes  
and send it to you, we send  
you for Spencer & Martin with  
Lory's Stone, as we will cut  
the worst one of Miles Stones our  
the other will pass, I have  
a friend, a young lady who is a  
hopeless invalid, and she has a  
great fondness for collecting Gems  
she now has 85 varieties, and I  
told her that I wanted get her  
a small specimen of the Lithia  
Emerald and present it to her,  
So whenever you have a small  
specimen of the crystal, at a small  
price send it to me, <sup>your truly</sup> Henry D. Morse.

159  
Boston Feb 21<sup>st</sup> 1882.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with ch<sup>g</sup> from  
Thompson, Taylor for 110. and  
Wickham's Div, which will lose  
any much, but we will get all  
we can out of it, The 17<sup>th</sup> stone  
in ring we shall have to pay  
the cash for it, so if Turner  
will give a note to Mrs it  
will be all right, we should  
leave it on open ac if it were  
ours, I can't tell today just  
when the pear shape stone will  
be done today but will try and  
find out tomorrow, do you  
hear anything from Russ & co  
they ought to report sales.

We bought large lot of rough  
from Gutterman today, also had  
a lot from London <sup>last</sup> week.

Yours truly  
Henry D. Blake.

Boston Feb 21<sup>st</sup> 1882

Mess<sup>rs</sup>. Taylor & Brother

Dear Sir

I rec<sup>d</sup>. the spotted div<sup>id</sup>.  
today, It very difficult to make  
an accurate estimate of the loss  
in getting out the spots, two  
of the spots ~~seem~~ to be near the  
surface, but they are always  
deceptive, and sometimes lay  
deeper in the stone than they  
appear to be, I can only guess  
at the loss, and should say  
you would get a kt stone, and  
possibly 1/2, but we cannot  
guarantee it, you must take  
all the chances, and we will  
do our best to save all we can,

Yours very truly  
Henry D. Blake



Ms Yerrington

Dear Sir

Your rec<sup>d</sup> with page 59,  
and Herberts Notes, I rec<sup>d</sup> on  
the 21<sup>st</sup>. cannot understand of  
my letter was not rec<sup>d</sup>,

I suppose or shall have to  
submit to the increase of rent.  
If there is a Star Sapphire in  
that old lot, which has a well  
defined star I would like to have  
it sent on orders, not very large  
size (\*), I hope your Brother  
will have good success on this  
trip.

Yours truly  
Henry D. Abner.

Boston Feb 20 1832

Ms Yerrington Dear Sir

Your rec<sup>d</sup> of the 14<sup>th</sup> of the  
of 8 lbs for Libanite is rec<sup>d</sup> as  
single stone, I should suppose  
desires to send a lot of large  
diamonds on consignment to his  
friends in N. H. I shall be  
glad to send my papers, and  
stone from me to them a few  
kts, as they will be, more  
of selling, and if they are of  
exception and if you wish  
I will buy them, as you have  
thought four blue stones very  
which we hope you will get  
price for, as the for 1000 shillings  
and also for 1000 shillings with the  
20 to 30 shillings.

Yours truly  
Henry D. Abner.

Boston Feb 27<sup>th</sup> 1882.

Mr Genington Dear Sir

I wrote you on the 21<sup>st</sup> of the rec<sup>d</sup> of Thompson & Taylor Chk \$110, also that Wickham's dir<sup>y</sup> could loan my m<sup>ts</sup> but we would do our best with it, also to try and get note from Turner for the dir<sup>y</sup> as we had to pay cash, also wished to know if you had heard from Rogers & Co.

Rec<sup>d</sup> today 3 Sp<sup>rs</sup> Supplies also the 779, 749, & 733 in 2 lots with Statement of Cash & Exp<sup>ts</sup> from Chk 220. H.R.S. 35-

You once gave me a piece of (jade) and I never knew what became of it, if you have another small specimen please send it with the Lithia Emeralds & any odd gem which don't cost much, as I will send them to my wife's friend.

Yours truly  
Henry Dillow

Boston Feb 26<sup>th</sup> 82

Mr Genington Dear Sir

Yours rec<sup>d</sup>. I did Turner pay the 1<sup>st</sup> Stone. I enclosed herewith a Chk to your order to help Martini to pay his note March 2<sup>nd</sup>, I made it to your order so his name should not appear on it when it comes to our Bank, I think we must keep his line of credit low, as if he should make any bad debts, or have bad luck in any way we should suffer, as he evidently has not much means, I telegraphed for the cheap ~~English~~ Stones as we had a customer in who says he will buy a lot if we can make a low price,

Yours truly  
Henry Dillow  
P.S. I'd you had some stones in Phil<sup>a</sup>

Boston Feb. 15. 1852.

My Dear Mr. South

Your note with the  
 documents from Justice's drawings  
 to be recd. first, and then the  
 papers for and page 192, with  
 the old copy setting are all right  
 and much here they I was  
 surprised at Martin's asking  
 so much help, it was to  
 know a note of your assistance,  
 he is weak and we must be  
 careful about getting him get  
 into our way. —

Yours very truly  
 Henry Dutton

Boston Feb. 15. 1852

Messrs. Gould Bro's.

Dear Sir,

Enclosed please find our  
 \$ to for acct of bill recd.  
 which please receipt and  
 return

Yours very truly  
 Henry Dutton



Boston Feb 25. 1882

Mr. Reddington Dear Sir

I recd. your letter  
 today in answer to mine,  
 I am sorry you are not able  
 to help me some this week,  
 as I have a great deal to  
 do, and need some very  
 much, your proposition to  
 pay interest is a liberal one,  
 and I am happy to accommodate  
 you if you can only say that  
 I can effect it, as I can  
 make calculations accordingly

Yours very truly,  
 Henry Dillman

Boston Feb 25. 1882

Messrs. Henssels &amp; Sudeke Dear Sir

I keep the smallest  
 black pearl weighing 6 grs  
 for which please make the  
 price \$500 or less, I have to  
 take back a white pearl  
 which I sold, consequently  
 shall not make anything  
 in the exchange, I return  
 the other by Express today

Yours very truly,  
 Henry Dillman

Boston Mar 1<sup>st</sup> 1882.

Mr Yerrington Dear Sir

Yours red with die'd to  
be sent from Jada's obsequies  
which to make fine will lose  
about as much as a rough  
die'd but we will keep it  
as good weight as we can,  
Rec'd Cash Statement, don't put  
yourself to any trouble to get the  
piece of Jada for me,

Yours truly  
Henry D. Moore.

Boston March 31 1882

Dear Mr. Peck

Dear Sir

I will be very glad to see you  
at your place, and they  
will be very glad to see you  
at the ground, but  
it is to be reminded that  
the time for the Head  
will get it out as long  
as the stone will allow,  
I have promised to in  
that order.

Yours truly  
Henry D. Jones.

In Yerington  
Nevada

Yours received with these  
Marlin 115. Two W. Senter to 1200.

We don't need the lot of rough  
at present - Will let you know when  
we would like them returned.

Send some pieces of good  
Metal to us have - We got from  
175 to 200 for it but you can  
I hope that you think right.

Metaphor for a pair of goats.  
They are for the same party who wanted  
to speak. This morning he makes a  
pair of very fine garnets might please  
him better, he has seen one very brilliant  
and very red which pleases him,  
and he says we to be set out with  
small amount for our time I want  
to suit him if possible of set the order.

Mr Morse has not been in today  
and I have not heard from him.

Yours truly  
Thomas B. Peck



709

per War at. Is there not one in some  
imperfect lot ~~you~~ you have?  
I also send a  $\frac{1}{2}$  Ruby in ring which  
Mr Morse wishes to have matched  
in size and quality, but perfect.

We have a customer for a pair  
of spinal rivets from  $\frac{1}{4}$  to  $\frac{1}{2}$  inch, fine  
and well matched. Do you think you  
could find such a pair in N.Y. and send  
them so that we could show them Saturday  
morning? If you could not find that  
size you might find some which a little  
larger or smaller. Have an impression  
that Fox has been. The customer is well  
& might buy a larger pair of the kind  
them. ~~It is not~~ It is not difficult  
to get but ~~at all~~ impossible.

Yours truly  
Thomas B. Reed

Boston March 2, 1872

Mr J. D. Fiddings.  
Dear Sir:

Your brother's letter rec<sup>d</sup>  
with page eye taken -  
I do not understand why you did  
not get Mr Morse's letter of the 27th  
he wrote you on that date. In that  
letter he acknowledged receipt of your  
check of \$75.00 and page eye taken, also  
Jacob & Company's diamond the best. He  
told me so & he is true but with heavy  
fall weight. He also stated that the check  
for \$75.00 was today. He sent us two notes  
\$25.00 the month 230.  
March 2 250.

For which we had you check on 230.  
I have succeeded in getting to C. E. Reed  
Mr Morse is not feeling well & may  
be home very early.

I send you what I thought the best dia-  
monds bought of Williams, Detroit. Also  
an imperfect stone  $\frac{1}{2}$  in light which we  
thought to match for E. King. Please see  
if you can get a note of removal. I am  
not so important. I have a very close  
match, and do not want to pay over \$75.



298

only, that is all, and if it  
 is not in the market they  
 cannot find it, Mr. R. Duff  
 was in today and asked me  
 to show him the Spinel I  
 had, I told him it was in  
 my pocket but did not  
 show it to him I had returned it  
 to Greenman's but he says  
 you have got a very nice  
 one, if so you can sell  
 him it is out as much as  
 then you'd for it, I'd named the  
 price \$50 to him, Greenman  
 always says, but it was to show it  
 to you, and I want something  
 for a present and I think  
 to pay some or some, a fine  
 or some fine Stone, he  
 look at Tiffany's and if  
 not get what he wants or  
 on you, I told him it was  
 just the same as if he got  
 one here, so add in fact  
 one of the boys anything, I'll  
 say for my child he comes  
 and the disappointment to find

Boston March 6. 42

Mr. Greenington Dear Sir

Some weeks with the  
 Lamp 284 for the paper  
 with Cash statement, I'm  
 agreed to the only to match  
 the one and in ring, I don't  
 care if it is a little smaller  
 or a little larger, and of a dif-  
 -ferent shape, very cushion,  
 the color brilliancy and the  
 three important qualities,  
 I thought one of this size of  
 white costs me \$100 per lot, if  
 \$6.75 and \$1.25 per, but if  
 you stand on your own  
 side if it costs more please  
 send it on memo, that's better  
 yourself much about it, or  
 take much time, as it is not  
 agents, the customer want such  
 a stone, and if I get it before  
 returned to you I shall make the



March 6<sup>th</sup> 1887.

Mr. Judson

Dear Sir

Your of the 2<sup>nd</sup> is

and in answer to you  
 nothing of the kind you  
 that are on hand is  
 60 to 90 per cent,  
 stock at present and of  
 finer qualities from 80 to  
 for these sizes in pairs,  
 have had stones which  
 imperfect or slight color  
 would at your price  
 would low - but are out  
 now

Yours truly  
 Henry D. Allrose

that I had sold it, I see.  
 The crystals by appear they were  
 beautiful, and she will be very  
 much pleased with them.

I think the rough dia<sup>d</sup>. from  
 Gutterman better to returned to  
 as he they are worth more  
 than we do at 20.

Mr. Gutterman says he can  
 send to cut a pair at 20  
 at that price I should have  
 rather sold them to you cut  
 them, the imperfect stones in  
 a pair of rough diamonds to be  
 sold so cheap that it comes  
 the cost of the perfect ones to  
 a high figure, we sell the best  
 we have for 20, or charge them  
 at 60 if you think they will bear  
 to change it, we cannot find a  
 pair of 7 1/2 which we think fine  
 enough for 20, we have pair of 7 1/2  
 which you may look at 1500  
 or more all these a high loss if  
 you think it any use to send them,

P.S.  
 Yours truly  
 Henry D. Allrose.  
 Goods as per memo.

Boston, March 7, 1882

Mr E. Aug. Hering's  
Dear Sir

We enclose note for  
fourteen hundred & thirty seven  
73/100 (1427-3/100) dollars, the amount  
of your statement -

Please acknowledge receipt,

and oblige

Yours truly

Henry D. Morse  
by J. B. Peck

Boston Mar 7. 82

Mr Gerrington Dear Sir

Yours recd. with bill for  
stones kept, I forgot we still  
had the turquoise, thought it  
was returned, I return it today,  
sold the best Star Sapphire for  
you, and return the others. I  
sent a single dia. to be matched  
for a pair of E.R. you might  
look over our stock before trying  
elsewhere.

Yours truly  
Henry D. Morse.

Boston March 10<sup>th</sup> 1882

Mr Yerrington Dear Sir

Came out with Boston's  
Notes of about 500. & page 574.  
and the Rough & King and the  
2d for stone to substitute one which  
will do very well and it is cheap,  
and tell Wickham & Co. —  
I'm not sorry for Randal's Barren  
which I should have held out to  
if it had been clear, Mr Duff.  
had no time to call while in  
N.Y. as his mother was at the  
point of death, I saw him  
today and may sell him a  
king which I had here instead  
of the Spinal.

Yours truly  
Henry Dillmore.

P.S.  
I want a green, pink, blue, brown or any  
colored pencils or pens, send to each  
one \$2. to the customer, say from 8 to  
\$5 each to cost me. N.Y. Ladies I think  
have them.

Boston Mar 8<sup>th</sup> 1881.

Mr Yerrington Dear Sir

Came out with Wards  
check 63<sup>00</sup> for J.W. Brown & Co  
I have looked over our stock and  
cannot find a pair of either  
5 or 6 Ks which Starr would  
consider fine, Mr Tobey has been  
best for two weeks with a stock  
from Eisemann & Co. he was  
in Chicago with 6 other dis. men  
and still sold a large amt some  
Yours, he also was in St Louis Buffels  
Milwaukee and four or 5 other cities  
and says he did splendidly, much  
more than he had expected, he  
says they want fine goods now,  
you need not mention it as he  
told me in confidence and he  
would not like to have other dealers  
know about it, it shows that a  
business can be done there by going  
for it, he would send long pairs,

P.S.  
Send 8 stones worth of Henry Dillmore  
to Justice & Arminger, and return the lot of Boston.



250  
us \$115. and I am told it costs  
150 in London now.

I have sent you by Express a  
Specimen 1/2 1/6 which we think  
ought to bring at least \$60. for stone  
and diamond & cut for Jostis &  
Romige. This was not much better  
than a rough stone we have got  
the weight out of it that is possible  
make it fine -

Yours truly  
Henry D. Moore

Boston Mar 9<sup>th</sup> 82

Mr Yerrington Dear Sir  
I have sent with Sebastian  
K 556 for, and the ruby found  
K B B which is very good color  
but the cloud in the middle  
of the stone makes it look muddy  
than then our several speaks in  
also, so I could not consider  
it a good purchase for my stock  
at near 500 - I have one now  
a fine clear better specimen, and  
perfect which cost 225, weighing  
2 1/2. another not pigeon blood,  
perfect, water thick, but very little  
- cost 175 and cost 250, comparing  
with them it is very high price,  
much steps for working, I have  
no large rough mass of any account  
now, shall be clearing on a pound  
soon which will give some, can  
obtain pay cash for them if I  
send them, as we get 500 per  
kt in Amsterdam Cash! have  
got 500 for large ones, I don't  
care to sell the Bost at 125 so  
we shall soon send it, it cost

178  
Boston Mar 13<sup>th</sup> 1882.

Mr Yerrington

Dear Sir

Your rec<sup>d</sup> with check  
Statement, I will tell the diff  
about your Spinel when I  
see him again, We send you  
some Rough for Blasius and  
1 pr 44 Stones a 100 pr 44.

Yours truly

Henry D. Stone.

Boston Mar 11<sup>th</sup> 1882

Mr Yerrington Dear Sir

Your rec<sup>d</sup>. with Letter  
Ch<sup>+</sup> 284 pr C.E. Sumners 39 pr  
I will try and send Blasius  
and rough over on Monday.  
The Rough from Gattman are  
too imperfect for the price,  
7/8 of them would have to be sold  
for 65 pr 44 and would cost \$85,  
at his price the other 7/8 might  
bring 100 to 110, so I can't see  
the profit in buying it. Rec<sup>d</sup>.  
the 44 Stones from Stone to be rec<sup>d</sup>.  
I don't care to offer on the parcel  
of large rough — but you a 7/8  
blue stone, get all you can for  
it — we bought it in and rec<sup>d</sup>.  
it, I should say the stone could  
sell for 125 to 150 — but sell  
for the best price you can get

Yours truly

Henry D. Stone.

572  
Boston March 16. 82

Mr. Carrington Dear Sir

Yours recd. with the  
Ref. Herbest 105<sup>77</sup> Last Sat. 7<sup>o</sup>  
Tell Bass that stone is still  
out with a customer shall  
know about it in a day or  
two, I know business must  
be dull there, as sales so far  
less than 400 this month. I hope  
you have a lot on record which  
will prove to be good sales,  
last month was very good  
My retail business has been  
quite good considering the  
times, all the dealers here  
say it is dull, I would like  
to have my collection of Col. de  
as I have a person coming in  
to see them.

Yours truly  
Henry D. Moore.

Boston March 14/ 1882

Mr. Carrington

Dear Sir

Yours recd. with pay 395.  
And the pack which I have  
sent to my customer on appeal,  
I don't think that pair could  
be sent to match without a great  
sacrifice on our stone, as there  
is quite a difference in thickness,  
I cannot say about the spot,  
We are cutting a lot of halos  
which we shall be able to send  
before long, we commenced with  
the imperfect ones first and  
have quite a lot of them done,  
If you can get 40 per lb for  
white flaky halos, I will send  
them on. Bass offered me \$35 for  
some of the worst of them which  
happened to come in there. he was  
last here, we are nearly out of  
stock, if you can buy us 50 lb of  
it as you say buy it. Henry D. Moore



Boston Mar 16<sup>th</sup> 82

Mr Thompson

Dear Sir

Gives me<sup>s</sup>. with  
 draft for 600<sup>th</sup> \$, being the  
 proceeds of sale of no<sup>s</sup>. 12, 16, 21, 25,  
 and enclose herewith a  
 receipted bill of the same,  
 hope you will make the  
 other sales which you  
 have in prospect. Business  
 has been rather quiet here  
 lately,

Yrs very truly  
 Henry Dillmore  
 Manager

Boston Mar 16<sup>th</sup> 82Mess<sup>rs</sup> Miller & Bonner

Dear Sirs

Postal rec<sup>d</sup>. we rec<sup>d</sup>.  
 your dis<sup>ch</sup>? Mar 11<sup>th</sup> and  
 returned it finished Mar 13  
 sent by register mail,

Yrs very truly  
 Henry Dillmore

47  
I have a customer for a Chert  
white, brilliant, well exposed  
pair, weighing about 2 1/2  
for the pair, Flaw stones  
worth say \$60 per lot. I  
think Bass might have  
them, —————

Boston March 16<sup>th</sup> 1882.

Mr Yerrington Dear Sir

Yours recd. with ok  
from J. Ward 105. but Michens  
bill was not in the letter.  
Collin sent these notes, <sup>and</sup> then 13  
one 30 days \$100, one 60 days \$200  
one 90 days \$200. —  
we send today Col? pearls, kept  
two 4/4 grains the lot, also  
return the chert lot (733) which  
we sold to a customer (a student)  
who came in with his wife, and  
bought that lot and another  
chert lot both amounting to  
\$200, he promised to bring the  
cash the next morning but  
has not been seen since,  
we send you the lot of imp  
diamonds, white and brilliant  
at \$40. by the lot.

Yours truly  
Henry D. Stone.

Boston Mar 17/82

Mr Carrington Dear Sir

Come me? with the  
Bort's old settings, as for  
Miles I don't doubt you  
could have sold a consid-  
erable, but to buy by the  
lot, and sell a few to be  
selected at a time will  
leave some very poor ones  
at the end on which there  
would be a loss, - If you  
could sell by the lot as it  
is bought even at a small  
profit it ~~could~~ pay much  
better, as then we should  
save interest, instead of  
having enough in interest to  
absorb any small profit you  
might make -

Yours truly  
Henry Dillmore.

Boston March 17/82

Mess<sup>rs</sup> Miller & Brewster

Dear Sirs

Your postet is recd.,  
Our charge for repairing  
is always based upon the  
amt of work done to repair  
the stone, when we charge  
300 it was because it took  
but a short time to do it,  
in this case the stone  
was chipped from the girdle  
to the culet, which made  
it necessary to make over  
all one side of the bottom  
of the stone, or else leave  
it very much out of shape,

Yours very truly  
Henry Dillmore



Boston Mar 18/82

Mr Yerrington

Dear Sir

Come recd. The pair  
of yellow Sapphires we have  
to you as we have everything  
else you bought. Recd. Wickham  
Bill and page of 6. - That  
Frenchman did not have  
an opportunity to steal, we  
showed him the two lots only. -  
Don't care to buy the deities  
of Gattenman, they are too  
large, Large thus don't pay to  
carry. - by the way. I saw from  
A. H. Smiths was in looking to see  
of their selling a pair of stones, I  
told him he still had one  
19/4. He thought Smiths could  
sell it now. I told him the  
price was \$2000, and if he had  
sucked out it would cost as much  
now, he said die. To go to Double  
and 3 die for another pair.

Mary D. Moore

Boston Mar 17/82

Mr E. B. Butler

Dear Sir

Come postal is recd.  
in answer would say we  
can send you a really  
fine pair of 2 1/2 ct for  
450, and a pair I can  
buy for 600, but the price  
may vary a little either  
way in case of any little  
difference in the quality,  
I remember the pair you  
had, they were unusually  
fine, still I think we  
can furnish some of about  
the same sort.

Yours very truly  
Mary D. Moore.

Boston Mar 20<sup>th</sup> 82

Mr Carrington Dear Sir

I was red with three  
pairs cheap stones, 10 & 3 stones  
from Phunt. The pair from  
Herkut & Lyon are the nearest  
to what I wanted, those from  
Bault were awful, he would  
not give 20 per lb for such  
stones. I want Herkuts lowest  
price, I think they were marked  
216 for cost kind, we will meet  
Downy & Smith's stone specimens  
The stones from Phunt are altogether  
too high priced 225 is enough  
for the one in the ring, it  
will not make more than a  
1/2 & 1/4 stone, ~~then adding cost~~  
will bring it too high, the stone  
in stud has two imperfections  
inside which will not come out  
and it will not be over a 1/4 stone  
costing 175 awful! The green  
stone is beautiful in color and  
the size of a half lb stone, so

I should value it as a half  
lb only - so at 140 per lb  
is rather high, I would give  
35 for the stone and ~~no more~~  
I should want it and sell it  
for 50, if I could find a ~~customer~~  
~~one~~. If you have not sold  
the pair large Ross & 3 dia?  
has got an offer, please return  
them, I should like an offer  
cash for the 3 stones, and if  
it is too low, I will buy them  
and meet them, I saw a  
small lot of Carbon to be sold  
for Cash, they don't belong to  
me, I told they would I thought  
they would bring 12,00 per lb now,  
possibly more. — We do not  
consider it ~~now~~ as advantageous  
to buy a lot of Males, as to be  
able to select it at 10 per ct  
advance, I now bought a lot  
in all my business, because I  
can get a selection for 10 per ct  
and I would not allow selection for  
20 per ct if I were selling. —  
Telegraph price of  
Herkuts dia's in ~~per lb~~  
this morning 1

J. Henry D. Stone,

710  
Boston March 22<sup>nd</sup> 1832.

Mr Yerrington Dear Sir  
Yours rec<sup>d</sup> with Ch  
from Gamm, a piece of 6<sup>th</sup> for and  
W. H. Taylor. 30, also (703) and  
pair Rows and the 3 stones,  
sell the Cartow to Dessau and  
send Ch, as it is for another  
party, I will it, the one who  
says he will buy the (703) lot for  
Cash, if he does I shall not  
charge any commission for selling  
the Cartow, I would advise  
Plumb to sell his green stone  
at 50, I have bought a good  
piece 40 to 60 per doz, and I  
really think Plumb's price a very  
high retail price, I know there  
is no regular price for any rare  
color, but I shall never be  
dunngy enough to pay such a  
price unless I should sell it  
first for a profit. send over  
collection by Express.

Yours truly  
Henry D. M.

Boston Mar 21<sup>st</sup> 1832

Mr Yerrington Dear Sir  
Yours rec<sup>d</sup>. I am not  
not call these stones blue, but  
white only. — with the advance  
in price of fine diamonds,  
our large stones might be sold  
quickly at a good price.  
Whenever a customer turns  
up that wants it, I told them  
that 12000 was our price but  
we might possibly sell for a trifle  
less. If Smith would that stone  
he would sell it for a good price,  
as I believe he can handle  
the customers better on those  
large stones, than he knows  
are the buyers, and has sold  
such stones than any one else.  
I send you stone for with  
today.

Yours truly  
Henry D. M.



Boston March 23<sup>d</sup> 1882

Miss A. H. Smith Co.

Dear Sirs

Enclosed please find  
 Ch 1084<sup>00</sup> for Bill of Dec 14<sup>th</sup>  
 also Ch 909<sup>00</sup> for bills of Dec  
 15 & 19<sup>th</sup> for which please  
 receipt and oblige,

Yours very truly  
 Henry D. Morse.

Boston March 23<sup>d</sup> 82

Mr Reed Dear Sir

I have had your  
 Diamonds in New York in  
 the hands of my agent ever  
 since you left them, he  
 has tried them thoroughly, and  
 has not been able to get a  
 bona fide offer for them.  
 I think if you were willing  
 to sell the pair of Rose cut<sup>s</sup>  
 at about \$100 and the three  
 others at \$75 I think I  
 could sell them here, or  
 take them myself and send  
 them,

Yours very truly  
 Henry D. Morse.

Boston March 24/52

Miss E. Emmann Bes?

Dear Sir

At rec<sup>d</sup>. the Sapphire  
 expense, it was a very fine  
 stone, and it should have  
 been in favor of keeping it  
 had it not just bought  
 four of about the same size  
 and equally fine, consequently  
 I thought best to return it  
 and wait until I have  
 made some sales from them  
 I have, thanking you for  
 sending it I remain

Yours truly  
 Henry Dillone.

Boston March 23/52

Mr Yerrington Dear Sir

Yours rec<sup>d</sup>. with a of  
 La Malher 50. be send you  
 1 pair 2 1/4 1/6 Lyons Hardy and  
 10 dia? 6 1/4 1/6 a 50 --- 527  
 1 pr 5 1/2 1/6 1st --- 527  
 1 do 6 1/2 --- pair 1400. 540  
 Part for Mr Power, not much  
 of interest today. My Customer was  
 in today to see the Walnut dia?  
 I charged him a small amount  
 than he made an offer which I  
 had to refuse, it being too small,  
 he went off, don't know whether  
 I shall see him again or not,  
 I will hold the stones over tomorrow  
 at any rate, if he don't come again  
 I might be willing to buy them at  
 a little lower price for stock,

Yours truly  
 Henry Dillone.

Unable to see any profit in buying  
any to sell at wholesale. These  
panels which I send I hope you  
can sell together, but if you  
find that impossible, there must  
be a large advance for selection  
there are what are done of the  
large lot which are not wanted,  
so were those fine stones, the  
the whole panel might well  
arrange to cut in one to be the  
when done, as you see in how  
to get a good price for the good  
stones or at least low money.  
Sent 2 Dia<sup>s</sup> for other lots.

Ret<sup>d</sup>. Herberts pair. my customer  
got my lowest price then under  
a low offer, I could have cut  
him out of the office in a hurry.  
I don't like that kind of jew  
trade,

Yours truly  
Henry Dillmore,

Boston March 24/82

Mr. Jenning Dear Sir

Yours send with page 97.  
I send you three set halves  
one set of the white and  
the other fair white, all  
are made much better than  
any good of that size I have  
seen, except the stones which  
are about from a large lot  
of one of the best, there have  
large cuts and are absolutely  
good, I have examined many  
lots during the past few weeks  
with the hope of being able to  
buy some for you, for fine 7<sup>1</sup>/<sub>2</sub>  
68 to 70 and 7<sup>1</sup>/<sub>2</sub> 68 to 70 - the  
color would be good but they were  
badly made and clumsy. and  
not one stone in fifty that are  
considered very fine. I believe  
if they allowed it was a large  
advance on those prices, I was



Boston March 27/82

Mess<sup>rs</sup> Rivers & Co  
Dear Sirs

We have not heard from you since Nov<sup>r</sup> and find you have not many goods left on hand, We would like to hear from you to know if the business there is encouraging, also if you and our goods, The prices are somewhat higher in fine goods, but the medium qualities are not much advanced, business in N. Y. has been quiet for a month past. although it has been fair in Boston. Hope to hear from you soon

Yours truly  
Henry D. Bloss.  
Manager

Boston March 27/82

Mr Harrington Dear Sir

Yours rec<sup>d</sup> with advanc<sup>s</sup> of  
Oct 1874. and Collections of Oct.  
Dic<sup>r</sup>, what price could you get  
for the Centre pink Dia 1 1/2 —  
and would it bring more to cut  
it down to a 10 stone and have  
it made now brilliantly what  
price for it would the finest and  
cause of the others being, — I  
would like to know so as to have  
a price to take them at if I  
can make retail sales myself,  
if you can get more than I am  
willing to allow I will send them  
to you, —

Yours truly  
Henry D. Bloss.

P.S.  
Please return the off cut pair sent  
to be sold — weight 7.000. sent Sep 30  
at 50 per cent. Some time ago  
the price before I send them to you,  
but there I find limits to be.



You will be able to place  
the order in the same way  
as shall show a list  
of the same lot printed some  
running from 1/2 to 1/4, as  
we have printed up on this  
yesterday, and the list is to  
come, then we commenced an  
inquiry into which will compare  
the same, running from 1/2  
to 1/4, of course many are  
irregular and some with  
irregular colors, and some will  
be very fine, but the better  
quality is in all fair lots  
in a general proportion, this  
particular contains 40 boards  
in the rough. — We shall  
send you several lots from these  
boards as fast as they are  
printed, but wait for the lot to  
be done as best you can. I certainly  
hope capital will be laid, as the  
past month is the smallest we  
have had, write out orders to  
the Western Office pay well.

Yours truly  
Wm. H. Burdett

Boston March 18, 1840

W. H. Burdett Dear Sir

Your order you say  
should not come, I did  
not find a parcel in  
the buying parcels of the  
importers to sell to manufacturers  
I cannot see how you can get  
a profit that will pay for the  
guarantee, as the same man-  
ufacturers can buy of the same  
importers as cheap as we can  
if their credit is good, We  
certainly would not object to  
buying a parcel at any time  
when you have a customer who  
will take it and pay us a  
fair commission and on the  
same terms as we buy printed  
that customer is not in credit  
I am glad you sold that  
lot of 70 stones in fact. — a  
man clear work of it, before





I sent a pink card, which was sent  
 by Sunday eve at 300. I could not  
 it to a Mr. and Mrs. at Lancaster but  
 the cards in the side, which would not  
 be likely to come out, I sent it to you  
 to see if you think you could get a profit  
 on it after cutting. If so you could buy it  
 of them for 200 to 250 if you can get it  
 I think 200 is enough to pay for the change  
 in buying such things a good margin should be made.

806

In these weeks of the winter,  
A. H. Smith has an office there  
also — I will send you  
some of the collections done

Very truly  
Yours  
Henry D. Wilson

Boston Mass. 29<sup>th</sup> 1847

Mr. Gorington Dear Sir

Yours rec<sup>d</sup> with Mills &  
of 27<sup>th</sup> and the spec<sup>l</sup> pair  
which I sold to Martin for  
50 fr in cash! this morning  
I rec<sup>d</sup> the 6<sup>th</sup> pair which  
was handsome stuff, not blue  
I admit, what is your chance  
on these imperfect sales, I  
am told by Martin that such  
goods are very valuable and he  
will be ~~very~~ <sup>very</sup> satisfied with  
them. I have at 10 & 12 if  
I get any, to be sold all the  
time he has got, not from the  
best place he has been for  
6 weeks, and sold 2<sup>d</sup> you better  
see his book of the sales, some of  
the largest done in St. Louis's things  
I would not repeat this as he would  
not care to have it known among  
other dealers, but it is fact.  
Buhl is to establish an office in  
Chicago so he says, sometimes with



Boston Mar 30 1862

Mr Gerrington Dear Sir  
 You will not think the  
 spirits of your article I write  
 one and a half of the kind,  
 I have written to our publisher  
 how important being of the way  
 in forwarding letters from New  
 York, I send you every day  
 five rough notes for Charles  
 at N. York? I refer you for  
 them, I don't for George Smith  
 you will not give your opinion  
 on the point, ain't it of it?

As for your knowledge our  
 how yesterday with a lot of rough  
 which he says they just sent  
 from Europe. his price are too  
 high for me, and the quality  
 not good enough on

Yours truly  
 Henry D. Moore

March 30, 1862

E. S. Tobey, Esq.  
 Dear Sir:

I have been put to great  
 inconvenience lately by delay in the  
 transmission of my letters from your  
 office to New York.

My letters are mailed at the Post Office  
 every afternoon at 5 o'clock, & soon  
 after used in numerous instances  
 have not been received in New York  
 for several days. The trouble appears  
 to be in the New York Post Office as the  
 letters are postmarked the day before  
 their receipt. Even when, as in one case,  
 they were mailed three days previously.

I call your attention to the subject,  
 not only to avoid inconvenience and  
 loss in my business but because I  
 think you ought to be informed of  
 such cases of non-performance of  
 duty.

Yours respectfully,  
 Henry D. Moore.

Boston Mar 31<sup>st</sup> 1882

Mr Yerrington

Dear Sir

Yours recd with pink  
 dia, which I shall try to make  
 you, am glad you got a little  
 of the pain & it gives us a  
 better chance for profit. I am  
 of the same opinion as you, that  
 Martin takes larger risks than  
 we would like to take. I would  
 rather sell to a few A.D. Homes  
 in each city. — I thought I  
 gave you 50 on the yellow pair  
 the last time they were sent,  
 but referring to my letter, it was  
 to ask 60 but sell for enough  
 to get a small commission above  
 50, as I would have to pay the  
 owner 50. — We have a plenty  
 of myk just now, unless a great  
 bargain should come along. —

I want 2 pint t-pages for E. Rings  
 This sign 2 Aguarumian for knots O'llin sign  
 Yr truly Henry D. Holmes

Boston Mar 31<sup>st</sup> 1882

Mr. M. B. C.

Dear Sir

I recd the invoice of  
 Exp<sup>ts</sup> 50.00, and  
 found them partly 65.00  
 7.00 ..... 50.00  
 2.00 ..... 45.00  
 3.00 ..... 75.00  
 5.00 ..... 65.00

I hope when you send me  
 a bill you will be able to show  
 these prices somewhat, which  
 I leave all to you.

Yours truly  
 Henry D. Holmes,

Boston April 5<sup>th</sup> 82

Mr Gorington Dear Sir

Yours rec<sup>d</sup>. I hope the  
stones which Tommiv is cutting  
will be deep color, No (817) but  
I cannot tell much about  
without seeing them, I am  
trying to arrange to get to N.Y.  
soon and will then look them  
over, if too high or will lower  
the price.

Yours truly  
Henry D. Stone.

Boston April 3<sup>rd</sup> 82

Mr Gorington Dear Sir

Yours rec<sup>d</sup>. with page 577  
cash Statement and Wards of  
H. W. Wickham & Co<sup>rs</sup>  
rec<sup>d</sup>. Aquamarines, they did  
not have much of the green  
shade, cannot some darker  
one be found there, the size  
and brilliancy is all right  
Hope the pink topazes can be  
found of good color, as the felt  
one are of no account.

Yours truly  
Henry D. Stone,



Boston April 21 1812

Mr Carrington Dear Sir

I received the fine  
 pieces of carb of fine color,  
 I have some on hand of  
 medium color which I could  
 have more to match if I  
 cannot do better, I hope  
 for some specimens of a  
 darker shade of green —

Yours truly  
 Henry Dillmore

Boston April 21 1812

Miss Merick Walch Phelps  
 Dear Sirs

I rec<sup>d</sup>. your diamond the  
 morning, and will recut it as  
 you suggest. but before I  
 commence on it, thought best  
 to tell you that it has not  
 thickness enough for a stone of  
 our W, that is, if I give the  
 angles for brilliancy, it is but  
 a little more than  $\frac{1}{2}$  of an inch  
 in thickness, a spread full weight  
 (if brilliant) measure  $\frac{1}{2}$  an. &  
 $\frac{1}{4}$  stone  $\frac{1}{2}$  so I can expect  
 only a  $\frac{1}{4}$  kt stone from it.

I write this that you shall  
 not be disappointed in the loss  
 when done, Y<sup>rs</sup> truly

a.s.

Henry Dillmore  
 cost of cutting 10.00

Boston April 8<sup>th</sup> 1882.

Mr Cunningham Dear Sir

± Gaus red. with Troughtons  
 of 81 7/8, and the pink Topazes  
 and Aquamarines, as they are  
 to go with some which I sold  
 and set up in a pin, and are  
 much richer in color, so I have  
 sent two pink topazes which I  
 had for Tourneau to cut the  
 largest to match the smallest  
 keeping the oval shape, but he  
 may improve the brilliancy if he  
 can, the two Aquamarines in the  
 same paper must answer if I  
 can't get them darker color, and  
 you can return them with the  
 topazes if you can't do better.

Yours truly  
 Henry D. Morse,

Boston April 7 1882

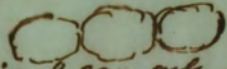
Mr Downey & Smith  
 Dear Sirs

I enclose herewith check  
 for \$500 in settlement of your account.  
 Please receipt statement & return  
 and oblige

Yours truly  
 Henry D. Morse  
 by J. R. Beck.

108  
Boston April 10<sup>th</sup> 1822

Newburyport Dear Sir

Postal card I should  
the aquamarine to my customer  
and she says it is altogether  
too large for the ring she is  
wanting. I know you see me  
one half that size of good  
dark color send it, I have  
another customer who wants  
three odd stones for a pair,  
all three not to cost over \$50  
I should think a Brazilian  
aquamarine and a pink topaz  
could look well together thus  
 I can see him  
if I can only find the right thing  
Yours truly  
Henry Dillase.



508

Boston April 16. 1831.

Mr Yerrington Dear Sir

(Yours recd with pay 602  
 and the two blue dia: 2876  
 which are now my clumsy, and  
 one is quite imperfect - and it  
 cannot be made perfect, to send  
 them fine I should calculate they  
 would be about 2 1/2 when done  
 costing about 575 or about 225  
 per Karat, and one imperfect,  
 I really don't think it would  
 pay to take the chances on them  
 as I think it would be hard to  
 get 250 per Kt for imperfect  
 stones even if they were  
 You have a Stone sent me  
 No 771 Fine perfect and  
 weighing 1 1/8 costing nothing  
 price 325, we send another  
 1 1/8 per 1/4 White & perfect  
 the Stone, I thought they would  
 a match, and if so bring a good  
 price, judging from the price of  
 these just returned, as the pair

3 1/4 & 1/4 Fine White & perfect  
 net #525. I think if they  
 match they ought to bring 700.  
 if you could get a profit on  
 this pair which would be imp<sup>erfect</sup>  
 and weigh only about 2 1/2. = I  
 know I bought mine cheap  
 and expect they would pay well,  
 hope they will match,

We return 1 pr Aquamarines sudanum  
 do 2 1/4 (1/2)  
 and the two dia: for sale —  
 also the 1 1/8 per 1/4 net (844) and a small  
 Specimen 1/4 per net (845) —

Yours truly  
 Henry D. Morse.

The two dia: of Browns can  
 be reset and much improved,  
 and by reducing 1/3 some of the  
 flaws will come out, and others  
 made less, the large one has a  
 black spot which will not pay  
 to try to get out as it is too deep,

MS. B. 1. 6. 1. 6. 1.

Dia. Cutting, nor can we any  
 feeling in regard to others emp-  
 -loying our hands after they  
 have fulfilled their agreements  
 with us, if they prefer to work  
 elsewhere, But we do think  
 it a bad policy to inaugurate  
 to hire boys who are stealing  
 their time, as it encourages  
dishonesty. A refusal by  
 yourself to hire any of these  
 I think would put a stop to  
 it, as I do not think they  
 would be contented among the  
 Dutch polishers. - If you have  
 made an agreement with  
 Mr. Bitter and Mr. Coleman  
 we won't ask you to cancel  
 it, but hope you may think  
 better of it and refuse others  
 if they should apply for work.

Yours very truly  
 Henry Dillmore

Boston April 17<sup>th</sup> 1832

Messrs. Randal Bacon & Pillsbury  
 Dear Sir

Another boy who had an  
 agreement with us for five years  
 recently left, and I have  
 understood found employment in  
 your shop, no questions asked,  
 and I hear still another who  
 has an agreement to stay five  
 years (having served only two) is  
 thinking of doing the same, and  
 his reasons are that they can  
 get work in your shop where  
 they can do better, and their  
 services for the next two or three  
 years belong to us by their agreement,  
 and is the only way  
 by which we can be repaid for  
 the valuable information and  
 instructions which we have given  
 them, and their taking it from  
 us is dishonesty and not right else  
 we had no jealousy in regard  
 to others starting the business of

Boston April 14/82.

Mr Gerrington Dear Sir

Yours recd. I hardly think it would be good policy to buy a die of anyone beyond its value for the hope of getting work from them, as they would probably think it was sold to us for a bargain, it would be far better to make them unobtainably low price taking off as much as we should lose on the purchase of his die. he would be more likely to appreciate that. Phunt has not turned up here that I know of he has a brother somewhere in this neighbourhood.

Yours truly  
Henry D. Stone.

Boston April 14/82

Mr Thompson Dear Sir

Yours recd. with draft for \$200 in payment for No 1 Ring I am sorry you did not get a good profit on it, we will return the value as soon as it arrives, and then send you a list of such large stones as we have on hand, with a description, making the price as you have suggested, we shall also allow you a small discount on the sale of No 1 Ring, as we don't care to have you work for nothing,

Yours truly  
Henry D. Stone  
Manager.



Boston April 17<sup>th</sup> 1852.

Mrs. Randa Remond's Belongs

Dear Sir

Yours recd. I am very glad you refused to employ W. Olmstead, he did not tell you the truth in regard to his printing here, I have no boys that did not agree to stay 5 years if it would break them, some of the agreements are only verbal, others in writing, I understood W. Olmstead was here yesterday, but I shall write to Jeffrey in the same way, and think they will do the same as you did, that is certainly the right way to run them, and you may be sure I will act in the same spirit should the case be renewed.

Yours very truly  
Henry D. Stone.

Boston April 18<sup>th</sup> 52.

Washington Dear Sir

Yours recd. I am glad to hear that 971 & 844 were a match, hope they will all go for a good price, — Business is quiet here just now, hope it will be better soon —

Yours truly  
Henry D. Stone

638

1852

Miss. 10.

Dear Sir

We have had much trouble with some of our apprentices by their breaking their agreements with us, after giving us notice for doing it, that they can get work at Randal's, or Billing, or Duffany & Co's at a larger price. Now their services for the coming two or three years belong to us by their agreement, and is the only means whereby we can be repaid for giving them the valuable information and instructions which we have given to them, and their taking it from us is dishonesty and nothing else. We have no jealousy in regard to others starting the business of die-cutting, nor have we any feeling in regard to others employing our hands after they have fulfilled their agreements

with us, if they prefer to work elsewhere, But we do think it a bad policy to inaugurate to hire boys who are stealing their time as it encourages dishonesty, a refusal by you - - - - - of Randal Bisco I think would stop it, I wrote to R. B. & B. about the same as I have written here in regard to a boy by the name of W. Olmud who had left a week before and was hired by them, as he said he had no agreement with me, as soon as they heard from me they discharged him at once, and I understand he had applied to you, I hope you will do the same, as there are others in my shop awaiting to hear the result of his experience and if he succeeds will follow suit,

Yours very truly  
Henry Dillon  
Attorney.

Boston April 15. 1842.

Mr. Curington Dear Sir

Postal recd. I send  
 you a dia? It to be matched,  
 it is a chunky stone, and  
 not much brilliancy, and  
 if you have a stone of the  
 same color, that by a little  
 cutting will match this, it  
 is perhaps you may find a  
 couple of some of the output,  
 I think I can make the sale  
 if it is a fair match and  
 a fair price. Bass has been  
 negotiating, I bought a few  
 do. stones from a party and  
 have to pay him 30 p. lbs.,  
 I also bought a 6 lb pair  
 which perhaps hardly as  
 good as the pair set to  
 him, paid 20 p. lbs. I find  
 price of the best being 26. 2. 1/2.

Boston April 17. 1842.

Mr. Curington Dear Sir

Yours recd. with the  
 fancy stones which I will  
 show to my customer in a  
 day or two. also recd cash  
 statement of Ch. Rowland 33<sup>7/8</sup> for  
 Mr Power has not paid, -  
 We enclose letter from Renss  
 & Co. with statement as  
 we thought possibly you might  
 have some charge against  
 him there. if so put them  
 in and forward to him, or  
 enclose the interest account  
 as agreed upon,

Yours truly  
 Henry D. Stone.



Paris April 19/80

Mr Thompson

Dear Sir

We recd the large pear  
shaped dia. and repaired it  
yesterday, and return it by  
large Express, we have no  
stone which we could call it  
match it, We send a list  
of a few large stones which  
we have on hand of medium  
quality, we also have the  
large 1/2 stone which you  
had before, we are thinking  
of sending it to London as it  
is a stone here,

Yours truly

Henry Dutton

I send a Spinel Ruby to have  
the top polished — what is  
such a stone worth, or what  
will you give for it,

Yours truly

Henry Dutton

My customer in and looked at  
the fancy stones but could not  
find anything that would  
do for him. I am sorry to see  
you sell yet

to the  
customer  
in and  
looked  
at the  
fancy  
stones  
but  
could  
not  
find  
anything  
that  
would  
do  
for  
him.  
I  
am  
sorry  
to  
see  
you  
sell  
yet

Dec 19/52

My dear Sir

I have received the  
 your kind letter of the  
 11th inst. and am glad to  
 hear that you are well  
 and hope you will be  
 able to visit us in the  
 spring. I am very  
 anxious to see you and  
 to hear all the news  
 from you. I am  
 ever your affectionate  
 friend  
 Wm. D. Miller

Wm. D. Miller

Boston April 23<sup>rd</sup>

Dear Mr. Brink

Dear Sir

The diamonds you sent  
 sent out four weeks, one of  
 the 3/4 pair would have quite  
 an icy color, but the cloud  
 as it took away the brilliancy  
 I prefer to wait for finer  
 stones to turn up, much  
 obliged for sending -

Yours truly  
 Henry Dillman

Boston April 23<sup>rd</sup>

Dear Sir

Yours not of diamonds  
 the pair to them as you  
 it says a good pair  
 in and also was  
 to show by and by  
 Had Martin's not  
 for not. I said long ago  
 did the like for, they  
 an estate which is to  
 and they wish to know  
 much cash they can get  
 them, they have no  
 their value so well  
 otherwise they could give  
 pair, I will charge a  
 9000

Yours truly  
 Henry Dillman



2906  
Boston April 21<sup>st</sup> 52

Boston April 21<sup>st</sup> 52





Mr Morris Payer

Dear Sir

Yours rec<sup>d</sup> in  
answer would say that  
we have quite a lot  
of Rough Dia<sup>s</sup> on hand,  
and I think enough for  
the purpose.

Yours very truly  
Henry D. Morse  
Manager.

Mr Bonet Dear Sir

I send the comes to  
have you alter the shape  
and thickness, please cut  
a little off the upper end so  
there will be the same width  
of black as on the bottom, then  
reduce the thickness as much as  
possible thus  cutting off all  
below the dotted line, then change  
the outline of the stone by rounding  
the corners thus  then instead  
of a water or hole  deep has it  
squares  with the upper edge  
taken of a very little, just so  
the gold will hold it, as it  
is to be set flush with the gold  
setting, The owner of it will call  
on you next Wednesday to see  
if it is all right, and then have  
it sent to me, Y<sup>r</sup> truly

Henry D. Morse.



Left out in number 3 (179)  
 and the old one ~~is~~  
 and one starts as the perfect  
 stone, other lots are fine and  
 brilliant but not as perfect,  
 if the whole lot together can  
 be sold at £1 I should say well,  
 but I would not break any of  
 the parcels, nor sell for less.  
 The numbers mentioned as the best  
 or best are here if they do not  
 sell with your customers, -

Hope you will get a market  
 for that stone or one that will  
 come near enough to cut to match  
 it. - If you don't get an offer  
 on the large pair, by any find  
 out at what price they can be  
 sold at once for Cash Sure!  
 Such stones, so large, are slow  
 and I don't want to buy them  
 to carry in stock. I have had  
 enough of large stones, they don't  
 'buy' for the reason they cannot be  
 turned quick enough, and interest  
 cost of the profits. In love  
 Henry D. Lloyd.

Boston April 25. 1834

My Dear Sir

Dear Sir

Yours no. and page 6 of  
 The Noble sold well, I recd. the  
 pair £25 and wrote to Chamberlain  
 today. In regard to the ring  
 which was demanded by the  
 Customhouse officers, I don't see  
 any other course but to give  
 it up, I don't remember  
 about it, was it one you  
 showed me last summer  
 was it left with us to sell  
 for Russell, if so, we have no  
 responsibility in the matter.  
 We send you today a splendid  
 lot of stones 75¢ ea, all beauti-  
 -fully cut, and very brilliant, and  
 white, a better and finer lot of  
 them we have ever seen, I don't know  
 the prices given will give an  
 average of about 60¢ in the lot here  
 and the bestish out at 3000's each,  
 and so for them will give just a fair



If you will let me know  
whether you want a pair, or  
can let me have any  
eyes to this meeting, I  
will give you my best guess  
as to the best.

Yours truly  
Henry Dillmore.

Boston Apr 23. 1852.

Miss J. B. Chambers & Co.  
Dear Sir

We rec<sup>d</sup> a pair of eyes  
from you through Mr. Tompkins  
he wishing me to write to you  
in regard to them. The largest  
stone would be improved by round-  
-ing the corners, and correcting  
some of the angles, the tool to  
do that would be but a file,  
the other stone is too flat on  
the bottom, and the angles ought  
to be raised, which would make  
it necessary to cut some from  
the girdle which would reduce  
the size and make it smaller  
than the other, in fact it is  
a little narrower, and to make  
a matched pair would require  
a reduction of the size of the  
larger stone, as for the best  
of angles it is impossible to

Boston April 27/82

Boston Gas Light Co

Dear Sir

We are occupying Room  
No 30 in the Wash. Building  
383 Wash. St., consequently  
and through with the Duties,  
You had better send a man  
to take the Register of the  
meter,

Yours truly  
Henry Dillmore  
for Messrs Dillmore & Cutting Co.

Boston Apr 24/82

Mrs. D. M. Bond

Dear Sir

Your account which is  
due today I had hoped to  
send you a check for the amt.  
as I had a large amt due  
to which I expected to  
pay, but have been disappointed  
having before many days I  
will send it to you -

Yours truly

Henry D. Morse.

Boston Apr 24. 1882.

Mr Garrison Dear Sir

Your rec<sup>d</sup>. with page 605.  
and cash statement also two  
dis<sup>ch</sup>. from Herbert to match  
our sent, I shall try to make  
the 2<sup>d</sup> the 2<sup>d</sup>. so if possible,  
I will send it to the lady  
who lives in Bangor. I suppose  
if it is kept in our <sup>files</sup> ~~charge~~  
it to Herbert co, - I am  
sorry you slipped up on the  
sale to Star, as we are now  
needing anything from sales  
I am anxious to get something  
to meet our payments.

Yours truly

Henry D. Morse.



Page  
116  
Boston April 26<sup>th</sup> 1832

Mr. Carrington Dear Sir

Yours Mr. Mcintosh and  
has not made his appearance yet,  
I don't recollect such a man  
but I might if he comes in,  
have not seen him today.  
Dawdleppus may mean as in  
today, I picked out a few stones  
from him at reasonable prices,  
but not cheap, I find all the  
dealers are stiff on prices other  
stones are selected, and they are  
right. I cannot get the chases  
which I did formerly.

Yours truly  
Henry D. Allon

Boston April 25<sup>th</sup> 1832

Mr. Carrington Dear Sir

Yours Mr. I write to  
Mr. Chambers about his dea<sup>n</sup>?  
on the day I rec<sup>d</sup> them,  
I return one of Hubbs died  
today and ten stones sent for  
Bromo, can't you get a note  
of Boston's for his ac<sup>t</sup> 900.  
also \$45.00 cash from Knapton  
our month overdue, Downey &  
Smith owe about \$400, we are  
getting short and have quite  
a large amt to pay during  
the next two or three weeks,  
That dealer in my<sup>st</sup> has been  
today (also Hubbs) I think his  
name is, but I did not buy  
as we had a large stock of  
my<sup>st</sup>, Quitman here also, I  
got a few from him on extra  
time. Yours truly  
Henry D. Allon

Boston April 26<sup>th</sup> 1792.

Mr. Thos. Wick Patrick

Dear Sir

We enclose statement  
of your ac<sup>ts</sup> which is long  
overdue, shall be glad  
to pay you, or if you prefer  
please send us your A<sup>c</sup>

Yours very truly

P. S.

We add interest on said  
bought on 3 mo<sup>s</sup>, then being  
four months interest  
on it.

Boston June 25<sup>th</sup> 1812

Mess<sup>rs</sup> D. & M. Small

Dear Sir

I send you herewith  
my Check for 1500 on a  
of bill due, will send the  
balance soon

Yours truly  
Henry D. Allon.

Boston June 25<sup>th</sup> 1812.

Mess<sup>rs</sup> Hassall & Lusk

Dear Sir

I saw the owner of  
the large pair, and he seems  
to think them much more  
valuable than you do. My  
estimate would be from  
125 to 150 per pair, according to  
circumstances, I shall have  
the owner limit within a  
few days, which I hope to  
have low enough so you can  
sell them sure, they were in  
rings and looked white on  
the feet

Yours truly  
Henry D. Allon.



Boston April 29/82.

Mr Gerrington Dear Sir

Having seen that some  
 you did not sell  
 some goods in Phil<sup>a</sup> then  
 dealers don't care to buy they  
 find anything dear, I think  
 that lot of pearls which are  
 very large as to all together  
 when billingsgate, are fine  
 work and ~~very~~ ~~large~~  
 than anything in the market,  
 we see the same sizes offered  
 at much less prices, but the  
 goods cannot compare, as seen  
 by Mr Cruise on the 10th  
 cut in Lucie 3 1/2 @ 100 each  
 pearl nearly 30 grains and 12  
 smaller pearls, they are for sale  
 at 500 for the lot. Randal  
 and Starr have seen them,

but would not make an offer  
 show them to Rudolph, Bond  
 or anyone else you may think  
 of, but don't put yourself  
 to much trouble about them  
 Tiffany & Co might buy them  
 at note to Kirkpatrick for  
 his OK or if he proposes I will  
 draw on him, — we need  
 money.

Yours truly  
 Henry D. Morse.

about and help find out  
 what about our selling at about  
 200 for the 1000. There don't  
 seem to be any regular price for  
 large stone, some dealers charge  
 much more than others for the  
 same quality, and what you  
 do to sell it will depend upon  
 how much they want to buy  
 if they are not in want, you  
 get a low offer, awaiting your  
 answer I remain

Yours truly  
 Henry D. Stone,

Dorset May 12 1852

Mrs. J. B. Chambers &  
 Dear Sir

In answer to your  
 enquiries first - if they were  
 mine (and I had no view to  
 profit either) I would make no  
 gain, as to the right stone  
 selected, I wish I could offer to  
 sell, but that is impossible, I can  
 only ~~you~~ and should say if I  
 were to select them in another  
 way, leaving them a somewhat custom  
 where they might come out the  
 lot, one would then be far of an  
 higher than the other, both to my  
 benefit, but a little difference  
 in the effect, which many would  
 not care for, but to induce the  
 choice to the same as the other  
 and therefore make the same  
 the cost of doing them I should say  
 for one of the other it may not  
 be necessary to make up one, & to

Boston May 1<sup>st</sup> 1882.

Mr. Gorington Dear Sir  
 Yours rec<sup>d</sup>. with Cash  
 Statement of May 30<sup>th</sup>. with the  
 single firm statement, which I  
 return to him, as I don't care  
 to do them, they will make  
 only small items, which cost  
 us more to do than he will  
 be willing to pay, than his dis-  
 -satisfaction in regard to the  
 other lot (which he expressed to  
 get a discount), disgusted me,  
 so let him try some other matter  
 in there, if he had been decent  
 before, I would have done these  
 even if I did not get more  
 than cost, I really hope May  
 will give us no business,  
 March & April are the worst that we  
 have had,  
 Yours truly  
 Henry D. Howe.

Boston May 1<sup>st</sup> 1882.

Mess<sup>rs</sup>. D. & M. Deane  
 Dear Sir  
 Enclosed please find my  
 check for 277 being bal.<sup>ce</sup>  
 of your Statement of Apr 1<sup>st</sup>  
 enclosed which please remit  
 And oblige  
 Yours truly  
 Henry D. Howe.



Boston May 2<sup>d</sup> 1852.

Mr Yerrington

Dear Sir

Your acc<sup>t</sup> with notes  
from Boston River & has 400 & 500  
also Downy & Smiths note 427<sup>00</sup>  
& 3 ms. All business here as  
as in N. Y. just now, although  
the last two months has been  
about the same as last year  
in our office here.

Yours truly  
Henry Dutton.

If they had been cut  
 as the 2nd lot was cut then  
 they would have got 100 lbs of  
 from the rough while we get  
 by cutting them down to have  
 only some brilliant, only 100  
 lbs of, they can sell at 50  
 and make as much as we can.  
 Now if we cannot find  
 appreciation of the difference, then  
 it is not much use to give  
 good work as we cannot compete  
 in price with the Dutch goods  
 such as are shown here by the  
 importer, or sometimes look over  
 50 or 100 lbs to find a dozen  
 stones decently cut, and in  
 good proportion, and then don't  
 get any made as well as those  
 we make. These lots you have  
 must be sold together, as if  
 we allowed selection the balance  
 left would have to be sold at a  
 less price and wipe out our profit,  
 unless you get a very price for  
selection say from 10 to 20 per cent extra.

Boston May 31  
 Mr. Derry  
 Dear Sir  
 I have had the regard  
 to the diamonds. I feel that  
 he (by the way he acted before)  
 will be disappointed with the  
 result, and find fault even  
 if you were to charge out  
 costs, I don't like such  
 a deal with him, if you  
 can get \$50,000 to do them  
 and charge a profit, do it,  
 Pickens is right to a certain  
 extent, but, he has not seen  
 any such lots, of such capital  
cutting and so clear as are  
 in our highest priced lots, they  
 would be the selection of the best  
 lots, I thought it better to divide  
 them in this way. The whole lot  
 together at 60 is as low as we  
 or any other dealer can sell  
such goods, cut as they are

All buyers want the finest  
 goods at the price asked for  
 mixed lots, and some of  
 the importers allow selections  
 without much after charge,  
 when they do it, the merchant  
 sets his goods at less than  
cost, and unless the importer  
 can find some customer who  
 don't know about dis<sup>ts</sup>, & whom  
 he can sell the balance for  
 the same price which he  
 asked before selection he is  
 sure to lose money on his  
 lot. All the finest lots we  
 sent you, that is, the highest  
priced lots, we have no fear  
 of, as I can sell them all  
 in my retail trade, and pay  
 the man dis<sup>ts</sup> & those prices cost  
 as they can be had (considering a low  
quality) than anything I can buy  
 of importers. — Some of the impor-  
 ters are now educated to know  
 the value of selections, and if  
 they allow it at all, know how

to charge for it, I wish all  
 did the same, then he could get  
 fair price for the finest goods  
 but as long as there are greedy  
hous selling dis<sup>ts</sup>, and allowing  
 their goods to be selected for  
 much less than the value, we  
 cannot expect to compete. —  
 Mariani a.k. a: to pay at  
 or his 350 note which he shall  
 do, but he certainly appears very  
 wish, you must keep him in  
 check, as it is to me as 947  
 don't let it go, much above that  
 amount, we are willing to take the  
 chances on a moderate amount as  
 we think him a very clear honest  
 man, but he has not done  
 any thing but to be a customer  
 of us & us & us & us & us  
 we are highest priced lot, they  
 are to the selection of the lot  
 that I thought it better to  
 keep in this way, the whole  
 together, at the same time as  
 in my other trade can sell  
 the goods, and they are



I have a Customer who is about  
 purchasing a millstone, he wants  
 white stone, and is not particular  
 about shape, but wishes to be  
 36 in diameter, I have  
 looked out the stone you have  
 sent me, and you a list of the country  
 to send me, so I cannot use  
 any but sharp white Stones,  
 for he specifies size, and limits  
 the price, so that if you should  
 send me to your order, to help  
 him in his order,

Send the following numbers to him  
 (814) 3 $\frac{1}{2}$  (789) 2 $\frac{1}{2}$  (783) 3 $\frac{1}{2}$  (780) 3 $\frac{1}{2}$   
 (738) 4 $\frac{1}{2}$  (865) 4 $\frac{1}{2}$  (774) 4 $\frac{1}{2}$  (745) 4 $\frac{1}{2}$   
 (813) 3 $\frac{1}{2}$  (786) 6 in (867) 4 $\frac{1}{2}$  (810) 4 $\frac{1}{2}$   
 I want to try them out on the  
 way to show you, I cannot then  
 bid a competition, but I shall  
 do all I can to get the order.  
 If D. Deakin polishes the Stones for  
 Spidney and he is dissatisfied, you  
 better tell him you did them, and  
 that I refused to do them, and you  
 get them done either than return them  
 to him. I am truly, Yours, D. Moore.

Boston May 4<sup>th</sup> 1852

Mr Gerrington Dear Sir

Yours recd with Herberts  
notes 220<sup>00</sup> - 3200. also cks  
from Kirkpatrick 1045<sup>00</sup> & Gumber &  
Kenswood 70<sup>00</sup> - Cannot you  
get Herbert to allow the  
dia which I have sold f  
him to be credited on the 200  
instead of asking us to wait  
3 months - if so we will  
return the note of 200. -  
I am trying to see the owner  
of that large pair to get his  
bottom price so Radolphs can  
sell them,

Yours truly  
Henry D. Morse

Boston May 4<sup>th</sup> 1852

Wm Taylor & Brother,

Dear Sir

Yours recd, in answer  
kindly say that if you will  
make the same discount  
that Eschmann Bro. and  
others make me, I will send  
you a check, which is our  
prct a month, or 5 per  
ct inside of 30 days from  
date of purchase. I have  
no notes out and don't  
want to give one.

Yours truly  
Henry D. Morse,

922  
Boston May 6<sup>th</sup> 1852.

Mr. Worthington

Dear Sir

Yours sent with paper  
boy, Oct. I see you had to  
help starting on the balance  
of that note. He seems to  
be weak. do you see any  
guaranteeing him, but have  
no voice in the regard do  
give to other, and if he has  
we shall have to suppose I  
am afraid I can't believe  
he has anything of his own  
to back his own's will.  
thinkpatrick all is well right.  
I presume.

Yours truly

Henry D. Morse.

Boston May 5<sup>th</sup> 1852.

Mr. Worthington

Dear Sir

Yours rec<sup>d</sup> with the dis<sup>ch</sup>  
for milled, I presumed there  
w<sup>o</sup>uld be a sharp competition,  
but it shall try for the order,  
if I had cleared and cut the  
thin tough pieces which I attempt  
to distribute, these cuts have  
been a ~~good~~ ~~one~~, judging from  
his actions, in these I cut out,  
all the defects again that he  
is a hard and uncomfortable man  
I do business with, I have no  
roughness of any overzealous  
now. The reason Tiffany & Co.  
don't allow any one in their  
workshop is, that they have  
suffered on our cutting machine.  
I exchanged the feedstick a week  
ago Saturday, and have both  
shops put into our, now, they  
run now harmoniously now.

Yours truly

Henry D. Morse.



Mr Pitcomb was just in, and  
 is going to New York tonight, says  
 he will call on you, and is  
 ready to buy any cheap lots.  
 I thought of No 846. 41 items  $1\frac{3}{4}$  doz  
 and No 836. 26 items  $1\frac{3}{4}$  doz  
 as ~~both~~ both are from the same  
 lot they might be put together at  
 \$45 - 60 each, and he may possibly  
 offer \$40 each, if he should, sell  
 them to him, then there are  
 6 items left in (779) sell him those  
 if you can even at less than  
 the cost, I think there are  
 about all the goods we have  
 that would be cheap enough  
 to induce him to buy. - Still  
 you can try him on others.

I cannot understand by your  
 drawing just what the original  
 design is, if you are sending  
 put me in for me to see,

Pittsfield, S. 1832.

Mr Jerrington Dear Sir

Yours recd with thanks  
 statement, I had my own  
 reasons for discharging  
 Mr Goodick, which I cannot  
 write, but will tell you when  
 I come on. Our shop was  
 never so harmonious as it is  
 at the present time, the dis-  
 -turbing element has gone,  
 I do hope we can find  
 some way to sell our products  
 then we can increase our shop,  
 otherwise we must decrease it.  
 Sales in N.Y. during all our life  
 only \$7000 about, while I  
 bought of the company for my  
 retail sales \$5000, about,

Yours truly  
 Henry Dillmore.

726  
Boston May 9<sup>th</sup> 1812

Mr. Worthington

Dear Sir

Your wife's T. McWard  
owes us \$1531.92 Canst you  
get some money & notes from  
him. We send you an extra  
fine pair of Sh @ 20 p lb and  
a round fine stone Sh @ 20  
and a p of 125 for the stone.  
they are the finest we have  
in our stock. and ought to  
sell if anything will sell.

Yours truly  
Henry Dillow.

We have recently reorganized our  
 establishment and employed additional  
 help, with a view of increasing  
 the production, and have also made  
 some purchases of angle to be paid  
 for during the summer and autumn  
 in order to maintain the shop  
 on an enlarged basis, and meet  
 payments for wages and make  
 such further purchases as will  
 become necessary, it will be  
 absolutely necessary to increase our  
 wholesale rates at an early date,  
 I have given the matter a thorough  
 consideration, and it is evident  
 to me that the only way to accom-  
 plish this is, to put a salesman  
 on the road who shall devote his  
 whole time and energies to the  
 securing of the goods, we had  
 this object in view in employing  
 your brother to do the writing  
 and take charge of the office  
 business in your absence, but  
 this plan has not been successful,  
 you have not been able to get away  
 from the office except for a very

Boston May 10<sup>th</sup> 1852.

Mr. Harrington Dear Sir

Your order with the two  
 dies from Kirkpatrick. One of  
 them seems to be about right  
 now the other will have to  
 be made over, but the loss  
 will be small, also recd. the  
 ch from Kendall 27<sup>th</sup> paid the  
 copy for Saw pin, the design  
 is very good but rather too  
 expensive for most orders, I  
 will show it to one of my  
 customers who is now talking of  
 an engraving pin, Whitburn, Lewis,  
 Edmunnann, Mount have all  
 been here this week. also Phillips  
 now and one other —  
 don't think any of them have  
 done much, as the trade here  
 is dull. Y<sup>r</sup> truly  
 H. J. D. Florence,



4 You are not expected to leave,  
 How can you not help as in  
 finding such a man as we  
 need to fill this place?

2 Short time, and at long intervals,  
 and it does not seem likely that  
 you will be able to do so in the  
 future, It seems to us that  
 Frank who writes a good hand,  
 and must now be familiar with  
 your method of keeping the books,  
 will & all kinds of help from  
 you to do all the necessary writing,  
 and the salary now paid to  
 you for that will go far toward  
 bearing the services of a young  
 and active water man, who can  
 better care (under your supervision)  
 make such sales as will enable  
 us to carry out our plans for  
 enlarging the establishment and thereby  
 increasing the products  
 Under such an arrangement we  
 think of course expect that your  
 time would be devoted to carrying  
 on one of your other businesses, which has been  
 very satisfactory, and which we  
 think you can do with more con-  
 -fort to yourself if you feel that

926

Boston May 11. 1852

Mrs. A. C. [unclear]  
[unclear]I enclose check for  
Amount of your statement \$64.<sup>50</sup>  
which please accept & return  
and oblige -Yours truly  
Henry D. Moore  
by J. B. Peck

Boston May 11. 1852.

Mr. Gerrington Dear Sir

Yours recd, with Wards &  
for 51. - We did not return  
on the sale to Lebanon, as it  
did not reduce our stock, all  
such sales help in paying our  
expenses, and we are glad to  
get any commissions or cash,  
We send you a few lbs of Quills  
which we have selected from  
different classes lots, at a cost  
of about 40. we would sell the  
whole lots at 50. Selection from  
56 to 60 according to the number  
and sizes, all are extra fine.  
no poor stems in the lot -  
I think selected stems are always  
cheaper than lots as they are in-  
-proved even at an advanced price,  
I have never bought lots when I  
can get a selection for 10 per cent  
or thereabout.

Yours truly  
Henry D. Moore,

Boston May 13<sup>th</sup> 1852

Mr Gerrington Dear Sir

Yours recd. with page  
609. We will correct the number  
of stars in the buckle to 36 stars.  
That buckle is cheaper for manufac-  
-turers to buy at 50 than any other  
let I have ever seen here, as all  
lets embrace many objectionable  
stars which are not worth over  
50 to 36 per lb. and some even  
less than that, if any customer  
want to cut off even a row, or  
let at 50 all right as for (\$100)  
at 90 you may sell it at what  
you consider the market value,  
and we will be satisfied, as we  
expect to sell, if you can sell  
lets we can easily put them all  
together and make them, that kind  
suit us better than anything. I  
don't give any sales however much  
I hope to see your Edition of the  
office soon, I'm truly

Henry Dillmore.

Boston May 10<sup>th</sup> 1852.

Mr Gerrington Dear Sir

Yours recd with check  
from Boston Smith Co 286 of  
B. C. Kopper 297, I notice  
the offer for the 4<sup>th</sup> pair, we  
get hold of three stars in  
exchange, and should make  
a very small profit at his  
offer provided he would give  
Cash; although I have not  
seen a pair as fine, that  
the price has been less than  
3.50 per lb, and some have  
asked as high as 3.00 per lb for  
stars no finer, so (if you can't  
get any one to give more) you  
had better sell to him, as we  
need all the money we can  
get out of our goods, I shall be  
glad to see you on here for  
a few days, let me know  
when you will come  
I'm truly  
Henry Dillmore



Boston May 15<sup>th</sup> 1832

Mr. Gorington Dear Sir

Come wd. with Cash, 100<sup>00</sup>,  
and Stand Ok by the 3<sup>rd</sup> Feb. Ward 183,  
Your offering to buy having "and  
Price" for my goods, say whole  
stock as you will see by letters  
written Apr 20<sup>th</sup>, Apr 30<sup>th</sup>, May 4<sup>th</sup>,  
and many others before, & after  
saying the selling, if you could  
not get the price named, and  
your judgment and will for  
"less", but not to "slaughter goods".  
Whenever you give a better price  
you must stick to it, or it  
would be lying, that and pay!  
Every buyer offers less than you  
ask, and if you don't start with  
some margin there is no chance  
for profit if you sell, whenever  
you have submitted a fair offer  
to us it has almost invariably  
been accepted, your truly  
Henry D. Allon,

Boston May 15<sup>th</sup> 1832

Miss Eliza Newsham for  
Dorchester

In answer to your letter  
of May 13<sup>th</sup> we send you our  
note for 508<sup>00</sup>, we have put  
off the time one month by  
adding interest, as we have  
large payments in October, and  
in November but little to pay.  
If this is not satisfactory, we  
will make it due in October.

Yours very truly  
Henry D. Allon  
Moneyer.

Boston May 16<sup>th</sup> 1882

Mr. Sanington Dear Sir

Gems recd with pay (6/10)

We consider Hurler's note paid  
 the money borrowed of you, and on  
 get it discounted, we will pay  
 for the dia? when it comes due,  
 I hope you will sell Titens's <sup>stone</sup>  
 lot of imperfect stones at <sup>with fine</sup> 45 or 40,  
 each, I send pair for Kirkpatrick  
 I only cut one stone, I also found  
 a Brazilian Topaz belonging to one  
 of my customers at 35 as it is.  
 I think you can buy that and get  
 a profit on it, The Dia? for <sup>the</sup>  
 I write direct to Pickering at <sup>the</sup> 10,  
 mind will give a finer stone and  
 more size and weight, I don't think  
 I can get over <sup>the</sup> 3 lbs  
 out of it and have the angle right  
 for a specimen as it is not too thick,  
 I send some rough roses for Blaine,  
 at same price as before. Hope you  
 may have some luck in Baltimore.

Yours truly  
 Henry D. Morse,

W. G. Loring

Dear Sir

Yours word of our glad  
 you think that will sell them,  
 the name of stone from Connecticut  
 as it cannot judge much about  
 if there are any choice things  
 which can be bought at a  
large gain it would like to see  
 them ordinary goods it has  
 no chance of selling here,  
 and I don't care to put out  
 money for any goods except  
 they can be bought much  
 below their value, then we  
 should be tempted, send a  
 bill to Mr. Hayden for the  
 same, I think his address is  
 67 Williams St. tell him the  
 bill belongs to the Company, and  
 you have to account for it  
 For truly Yours  
 Henry D. Morse

Boston May 17<sup>th</sup> 1832

Wm. Hayden, Esq

Dear Sir

In answer to yours of  
 yesterday, we would say our  
 prices for cutting have in  
 every case been net Cash  
 for cutting the rough, 5.00  
 per lb, making our stones  
 into Specimens 10.00 per lb.

Yours very truly  
 Henry D. Morse  
 Manager



Boston May 15<sup>th</sup> 1832.

Mr Gorington  
Dear Sir

Yours rec<sup>d</sup>. I am glad to see a sale of your own pair to Titcomb, hope it will be increased before he goes back. Have you got any offer on the large old mine stone, and the pearls. - Hope to hear some sales reported from Baltimore and Phil<sup>a</sup>. dull here and raining today. Mr Pray goes to New York Saturday with his wife, he will return Monday afternoon,

Yours truly  
Henry Dillman

Boston May 18<sup>th</sup> 1832.

Mr Collier  
Dear Sir

We are looking for the notes which you promised as soon as the note of the 15<sup>th</sup> was paid. Cannot you now give us notes in full and settle all up, we need them very much

Yours very truly  
Henry D. Moore,  
Manager.

Boston May 23. 1852.

Mr Yerrington Dear Sir  
Banc no. Collins

sent three notes dated May 22  
on 2, 3, & 4 months, the two  
first of 100 each, the other  
200, Martin's also asks for  
our ck 123<sup>7/100</sup> & help him on  
note due 27<sup>th</sup> and sends his  
note May 27<sup>th</sup> 2 months \$25,  
which we discount and enclose  
herewith our ck, We expect  
to see J. D. here tomorrow

Yours truly  
Henry D. Stone

Wm. W. Collins

Wm. W. Collins

Wm. W. Collins

Boston May 22. 1852.

Mr Dickley Dear Sir

Yours of Saturday is recd,  
I'm having such a storm, I  
should expect to get it so  
cheap as we could buy a  
rough Crystal of the same  
weight and quality, which  
would be about \$400 to \$500,  
as to value when cut, you  
are a better judge, as I  
do not think there is any  
price for an 'extra Specimen'  
which this stone will make,  
It will depend upon the  
customer you find to buy it,

Yours very truly  
Henry D. Stone  
Manager.

930  
Boston May 29<sup>th</sup> 1852.

Mr Gorington Dear Sir

Yours rec<sup>d</sup> with pag 614  
and Cash Statement, also the  
Memorandum of Stones missing  
from your stock, Mr Park has  
looked all through our stock  
and cannot find anything on  
your list except the two pairs  
sent to the shop to be improved,  
I think Frank must have made  
some mistake, We will send  
the fine 6 kt pair in a few  
days, I saw the lot which  
Lewis had, and think they were  
cheap at 75 which are the  
price he named to me, but  
with all our stock of Roughs  
and cut stones we cannot buy  
now.

Yours truly  
Henry Dillmore.

Boston May 28<sup>th</sup> 1852.

Mr Gorington Dear Sir

Yours rec<sup>d</sup> with page 613  
and the fine R. C. Mason \$8 & 105.  
Your Brother has had both  
days with us, and we have  
been looking over stock, he  
is in doubt whether to leave  
tonight or tomorrow, I think  
he will stay over.

Yours truly

Henry Dillmore.

(Raining day here)



Boston May 29<sup>th</sup> 1852.

My Very Dear Sir

A letter from  
J. B. Chambers for Chicago  
has just to us on May 18<sup>th</sup>  
and now been recd, there  
was no value contained in  
the letter, still the delay  
in some matters referred to  
in the letter may be very  
damaging to them.

Yours very truly

Henry D. Stone.

Manager Stone Div. Cutting Co.

Boston May 29<sup>th</sup> 1852.

Messrs J. B. Chambers & Co

or Sirs  
Gent of the 26<sup>th</sup>  
just recd, your Diamonds  
have finished, and ready to send  
at the time we telegraphed to  
you, and we have been waiting  
ever since to hear from you  
in answer, and no letter has  
been recd, it must be some  
fault at the Postoffice, we  
have telegraphed to Mr Jamington  
to forward them to you today.

Yours very truly

Henry D. Stone.  
Chicago.

256  
Boston June 1<sup>st</sup> 1882.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with I telegraphed to sell at \$950 for the pair, as I don't think it is policy to drop 10% at to anybody. If Clark had a Cash offer of \$900 I should say sell even if we had to pay him his 10% for selling - but if we made the price \$900 it would be about impossible to sell for that price, we would probably then get an offer of \$850. that is the way it goes in dull times, buyers have all the advantage, We return that old mine pair which we have made the tables match in size, hope they will sell now.

Yours truly  
Henry Dillmore.

Boston May 31<sup>st</sup> 1882.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup>. as for the large pair of 18<sup>th</sup> Warrants it seems to me they are very cheap and ought to be sold for a profit on the price given, Now near to 1850 will they give, I would submit their offer. tell them to write to me their cash offer for the pair, although I don't think anything less than 1880 would be accepted and pay me a com<sup>o</sup>. - We enclose a list of dia<sup>s</sup> sent today by express the col<sup>d</sup> stems are put our value on, but you can use your judgement in selling them.

Yours truly  
Henry Dillmore.

P.S.

I want a white paper office to go with my other  
without col<sup>d</sup>.

Boston June 3. 1832.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with Chs from  
 B. S. Peay to J. W. Brown 42.37 -  
 C. W. Nashins 261<sup>64</sup> for with notes  
 from Martin 252<sup>74</sup> for Six was  
 252<sup>74</sup> for I must - Mr Peck will  
 figure the difference in interest  
 and let you know. We have  
 sent you a few very fine stones  
 the cream of our stock - as  
 give prices but as your own  
 judgement in selling, there is  
 a 3/4 stone which we cut down  
 from a 1 1/2 stone cutting now  
 725.<sup>00</sup>/<sub>100</sub> for the stone I don't  
 expect to get cost for that one,  
 those experiments are very expensive  
 sometimes, any stone to be sent  
 must be bought far below the  
 usual estimate for such stones.

Yours truly  
 Henry Dillness.

Boston June 2. 1832.

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with Cash  
 Statement and payd 615.  
 I had predicted that Clark  
 would bring an offer much  
 below your price whatever  
 it might be, I think the  
 white sapphire you have will  
 be much too expensive, a  
 stone of 2 or three kts would be  
 large enough, perhaps I can  
 get a stone from the cheap  
 lot which I have here which  
 will cut white, as I never  
 considered there was much value  
 in a white sapphire beyond the  
 cutting. I have seen them in  
 the rough crystal for a song.

Yours truly  
 Henry Dillness.



939  
Boston June 5<sup>th</sup> 1882.

Mr Fosdick

Dear Sir

I have been unable to find the records kept by you of the work done in our shop while you were the foreman; Please bear in mind that all Books or Records appertaining to our business kept by you while in our employ, are our property and not yours, will you please return them to this office as we want them.

Yours very truly


Henry D. Morse

Manager.

946  
Boston Jan 5<sup>th</sup> 1852.

Mr Yerrington

Dear Sir

Yours recd with Cash statement  
and J. B. Chambers & Co for 100,  
No 509, 860 over the two parcels  
of Kant Stones made up whole  
you w<sup>o</sup>uld have. You have not  
acknowledged rec<sup>d</sup> of Col<sup>d</sup> Dia<sup>d</sup>, and  
6 Kt pair, did they arrive,  
My Customer who wants the white  
Sapphir also wants a yellow  
one, not large say two kts and  
brilliant, cushion shape  —  
She also wants ~~some~~ all the  
varieties of Topazes, and a deep  
col<sup>d</sup> Aquamarine of about the same  
size as the Sapphir, they are for  
a collection, want them handsome-  
ly cut so as to be brilliant, the  
size drawn for the Sapphir would do  
for all the above stones or a little  
variation would not matter.

Yours truly

Henry D. Morse.

Boston Jan 5<sup>th</sup> 1852.

Mrs<sup>rs</sup> Keesler, Laidley

Dear Sirs

Enclosed please find a  
Ch for 316<sup>75</sup> for bill against  
Messrs<sup>rs</sup> D. C. Cutting & Co, the other  
two stones are for Henry D. Morse,  
do you document & put a receipt  
in case it desire to cash my bill,  
Especially should always be on  
credit stones, when you your Ch  
for days past, make me at 100  
and the other for me 100 separate.

Yours very truly

Henry D. Morse.

Boston June 6<sup>th</sup> 1812

Mess<sup>rs</sup> Eschmann & Co  
Dear Sir

I enclose herewith  
my check for 570<sup>00</sup> in  
pay<sup>mt</sup> of your bill of 6th inst.  
I have deducted the amount  
of 1/4 of a month as  
you have done before

Yours very truly  
Henry Dillman.

Boston June 6<sup>th</sup> 1812  
Mr Yerrington Dear Sir

Yours recd with ex  
treme satisfaction did not  
appear today Am glad to  
see the sale of that fine pair  
of diamonds - I was aw how  
satisfactory but today, don't  
think he still wants -  
I suppose Mr Roy will be  
here in the evening -  
The bill was sent for by  
Mr J. M. but he could not  
get it returned till the  
10th inst. He is to be that  
day you will be ready for  
him before July -

Yours truly  
Henry Dillman.



Boston June 7<sup>th</sup> 1832.

Mr Yerrington Dear Sir

Yours recd. Nothing of  
importance to write about today.  
Martini called today and settled  
up the interest on his account.  
We let him take two yellow  
stones to show to a customer.  
He says he has a customer for  
a lot of imperfect white stones  
from 1/4 lb down, and says his  
customer is good, but would give  
note, as we are laying out a parcel  
for him, and shall try and have  
him agree to pay the money over  
to us as soon as he receives it  
less his profit, if he agrees to  
do it I think he will, I should  
rather do that than to take his  
note.

Yours truly  
Henry D. Morse.

Boston June 8<sup>th</sup> 1882

Mass. D. B. Peck

Dear Sir

I recd. the large pearls  
by express, but cannot make  
either of them, the color of the  
large one is not nearly so  
good as those I have, so  
I am obliged to return them  
all, thanking you for sending

I remain

Yours truly

Henry Dillner.

Mr. Dillner.

Thanks for the colored pearls.  
J. B. Peck

Boston June 8<sup>th</sup> 1882.

Mr Gerrington Dear Sir

Yours recd with a  
few Agonomans 275. also  
the Sapphires and Agnomans  
I have sent them to my party  
to select, they only want one of  
each kind, I am afraid the  
white one was too large, as it  
brings the price up, when a small  
one would answer just as well  
for a specimen. Hope you may  
obtain somebody in Phil<sup>a</sup> who  
will buy a small bill,

Yours truly

Henry D. Stone.

Have written to H. Dillner about the  
old account.

Boston June 9<sup>th</sup> 1852.

Mr Worthington Dear Sir

Postal order as sent you  
by today's express 1 pair 24 250  
1 pair 3/4 - 5/8 they are both  
very fine & also return the  
Sapphires & which are not  
taken, The white sapphire was  
too large, about 200 would be  
large enough, as the price would  
be smaller, and match the  
others she has, better, my  
dear here today.

Yours truly  
Henry D. Allouse.

Boston June 9<sup>th</sup> 1852.

Mr Atherton Dear Sir

I have been unable  
to dispose of your diamonds  
and pearls together, cannot  
you name a price for the  
pearls and diamonds separate,  
your price for all cost you.

Yours very truly  
Henry D. Allouse.



Boston June 12. 1882.

Mr Gerrington Dear Sir

Yours recd. with page 617 and Cash Statement. Your bill for fancy stones is all right. The owner of the yellow Topaz is in open to know if we have made the sale of it. They must have got some fine things. How does they know what B&B are having. I am not in want of any rough just now as we have quite a lot on hand, then as our stock is reduced somewhat we don't turn them out quite so fast, which I believe is to our advantage while our stock is so large and prices are falling.

Yours truly  
Henry D. Morse.

Boston June 10. 1882.

Mr Gerrington Dear Sir

Yours recd. I am glad of the low sale in Phil<sup>a</sup>. all help, almost every dealer is feeling the effect of dull times, and we feel the same, wishing our stock was one half smaller than it is, however I hope we may yet find sale for diamonds, we take stock in July and I was in hopes of reducing somewhat before that time -

Yours truly  
Henry D. Morse.

P.S.  
The owner of the Dia's Pearls will sell the Dia. for 500 and pearls for 350. I have just bought a 3 1/16 white thick stone which might possibly make that one, I think you better send it on for a day, and if it don't match will return.

Boston June 10<sup>th</sup> 1852.Mess<sup>rs</sup> Rice, & Co

Dear Sirs

We shall take account  
of our stock July 1<sup>st</sup> and would  
like a complete report of  
sales and stock on hand,  
we hope you may conclude  
to purchase the balance on  
hand as you contemplated  
when we last heard from  
you

Yours truly  
Henry D. Allen  
Manager

Boston June 10<sup>th</sup> 1852.

Mr Thompson Dear Sir

We take account of our  
stock July 1<sup>st</sup> and would like  
a full report of sales and  
stock on hand, hoping you  
have made some progress  
since we last heard from  
you.

Yours truly  
Henry D. Allen  
Manager

think there is sale for them,  
I also send you a ring with  
an emerald to have the aqua-  
marines cut to fit the outside  
settings, have them cut to be  
as brilliant as possible, Brown  
and Edismann are here today,  
don't think they will do much.

Your truly  
Henry D. Stone,

Mr Detroit was in today and  
wanted me to write you that  
he would keep the stones which  
he took from you

Boston June 13<sup>th</sup> 1852

Mr Gerrington Dear Sir

Yours rec<sup>d</sup> with the 3<sup>rd</sup> Apr  
which we return again with the  
one we had, for you try and sell  
both to some ambitious cutter  
to make into a matched pair,  
one stone came from India and  
the other from Brazil I can surely  
guarantee it in this case, that  
fact may help the sale, price  
of both together \$1100, but don't  
lose the sale if you an offer  
\$600 Cash, but we should not  
make anything on the last deal.

I think I saw the brownish  
miled you mention, Bass has  
such a lot here, he also had  
some better lots from Brazil, we  
have picked a few of the finest  
which we can send you if you



948

Boston Jan 14<sup>th</sup> 1882.

Mr Whittington Dear Sir

Yours of 10<sup>th</sup> 11<sup>th</sup> rec<sup>d</sup>  
 with Messrs die<sup>r</sup> Caldwell's & die<sup>r</sup>  
 Cash Statement, page 699 Septem<sup>r</sup>  
 Coler of 51<sup>st</sup> Nov, Pillsbury cannot have  
 thin die<sup>r</sup> made brilliant without  
 a great loss, The Brazilian Topazes  
 came also, much obliged for the  
 crystal, I hope you can get some  
 of the other varieties of Topazes,  
 such as the common yellow,  
 Spanish, white, smoky, <sup>pink</sup> and any  
 others, don't want them much  
 larger than the largest of these  
 Brazilian - The Topaz you  
 have on sale you may return  
 as the lady thinks now she may  
 keep it, -

Yours truly  
 Henry Dillmore.

Boston Jan 14<sup>th</sup> 1882.

Mr Whittington Dear Sir

Yours rec<sup>d</sup> there is not  
 much of importance here,  
 I send you a small package  
 of stones belonging to a man here  
 who wants to sell them for cash,  
 I have got him down to hard five  
 which is 25 out cash to him,  
 I thought as ~~that~~ since you could  
 sell them within a week and  
 get a profit for us on them to  
 pay for the trouble, I should ask  
 20 or more, but still if you can  
 make two or three dollars for the  
 profit each not much doing here

Yours truly  
 Henry Dillmore.

949  
Boston June 21<sup>st</sup> 1852.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup>. we are just beginning to take account of our stock to have it all ready by July 1<sup>st</sup> and I think you better do the same, as you will have many interruptions while doing it. Pickels's offer was very small on that pair, one stone belongs to us now, (the best spread one) and cost us \$700 and the other we can buy for \$400, and we calculated by selling both together we could get cost, or within \$100 of it. We know our stone cost too much, and think the other will help us out. Turner gave me a call today, he is here for pleasure only.

Yours truly  
Henry D. Morse.

Boston June 20<sup>th</sup> 1852.

Mr Yerrington Dear Sir

I am rec<sup>d</sup> with a note of \$1000 from Mr. H. C. H. I was glad to see the note of the Pink Diamond, you got a good price for it. — I hope the balance will sell as favorably. Trade is quiet here, no receipts but large payments.

Yours truly  
Henry D. Morse.

largest one ought to be made  
as a 2 point, which always  
loses more weight but gives  
more size than when made  
as a four point, shall be  
glad to receive your order  
to cut them.

Yours truly  
Henry D. Allston  
New York

Boston June 21<sup>st</sup> 1852.

Mess<sup>rs</sup>. A. H. Smith, & Co  
Dear Sir

Your order with the two  
rough diamonds by express, I do  
not care to buy them at  
the price, as I cannot  
see much profit for us  
unless they come out very  
white, which is uncertain,  
they often look white in  
the crystal, than they do  
after they are cut, however,  
I think the color good, but  
don't care to take the chances  
of its being extra, we will cut  
them for you at 5.00 per kt  
and give you two fine stones,  
they ought to give from 40 to  
45 per ct, can be left heavier  
by having them thicker, the



952  
Boston June 24<sup>th</sup> 1882

Mr Yerrington

Dear Sir

Your note with T.M. Ward  
of 165 J. D. W. of 300 - also  
the dia? by express, or hope  
for a sale of two pairs, the  
stones from Eisenmann are  
not cheap because they are  
too thick and bulky makes  
we will return them next week  
with them not sold.

Yours truly  
Henry Dillness.

Boston June 22<sup>nd</sup> 1882.

Mr Yerrington

Dear Sir

Your note with paper  
and paper pendant, I am glad you  
are able to get the price on that  
lot of fine halves, it shows there  
are some who appreciate fine  
work. I was also glad to sell  
that cheap lot, or make 10 per cent  
and don't put out any money.  
that is better than 20 per cent on  
goods which we carry.

We have a <sup>customer</sup> for a pair  
of dia. and enclose the names  
of a few pairs which you have  
from which I think he will be able  
to select a pair to suit, we must  
have them here Saturday morning.  
I have a purple Sapphire which  
Kendall had from you, I would  
like to keep it a few days, the  
price on paper is 10 per cent, is that  
the price, Yrs truly  
Henry Dillness.

36

of their time they will be obliged  
 to pay them fair wages. —  
 Ramsgate was here today with  
 a small stock of Dias, all  
 thick clumsy stones, he said  
 he got about 52 per ct from  
 the rough, I considered his  
 prices high considering that,  
 anybody can sell from 20 to  
 30 per ct cheaper (by the karat)  
 when the stones are left thick.  
 Recd. Nestle's ck £52 — got  
 your telegram about purple  
 Sapphires and will decide in  
 a few days about keeping it,  
 I send a col<sup>d</sup> pearl ring to get  
 a duplicate lot in size, the  
 colors may vary if they are as  
 handsome, as they are for carings,

Yours truly  
 Henry Dillmore.

Boston June 23<sup>rd</sup> 1852.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with the diamonds  
 from Helling Bards which I  
 must return as the stone has  
 two knots in it which cannot  
 be polished without great trouble  
 and would take a long time, I  
 would not accept the stone in  
 payment when the job is done,  
 it would spoil our wheels and  
 exhaust the patience of the  
 workman, If you cannot sell  
 those two lumpy stones I may  
 decide to buy the other and cut  
 it if you think you could get  
 some six or seven for it when done.  
 I cannot believe in getting \$100.  
 as it would not be worth so  
 much here, L.S.P. do sell theirs  
 cheap, but the work is poor, all  
 done by boys which they are  
 teaching and don't pay them any  
 wages, so the cutting costs them  
 about nothing, but that cannot  
 last, as when their boys are out

554

Boston June 26. 1832.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with Harris & Co  
 for \$45. and page (621) it must  
 compass if am not up on fancy  
 prices for dia. I now saw a  
 dia. of 2 1/2 which it would pay  
 \$1000 for today, and the reason  
 is that it cannot see the  
 difference in value between a  
 'white stone' perfect and cut  
 as a specimen, which we have  
 often sold for 200 to 250 per lb,  
 then to jump (on account of the  
 blue shade) to eight or nine hun-  
 -dred per lb is all folly, —  
 it sold but one of your papers,  
 and return balance with some  
 which Radolph left here, which  
 please send to him, You may charge  
 the purple sapphire to me, I will  
 put it into my stock. H. Radolph

Boston June 27. 1832.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with the two  
 stones of 7 1/2 lbs, we will recut them  
 as you suggest and see how they  
 will come out, The topazs I do  
 want, Pink, white, Spanish, dusty  
 and any other variety you know of,  
 small size about this size O and  
 handemely cut, also any different  
 shades of sapphires of same size  
 different from those I have, I  
 want a white one about same  
 size, as the larger ones cost too  
 much, 2 lbs is large enough, I have  
 an order for this,

Yours truly  
 Henry D. Morse.



996  
Boston June 28<sup>th</sup> 1852.

Mr Harrington Dear Sir

Yours recd with a  
C. E. Colby No. also rough dia  
which will cut flange sure,  
also pencils which it will show  
to my customer tomorrow.  
The pairs are omitted yesterday,  
or send a few extra fine stones  
for kindpatents, if the the stone  
is too high sell for \$200, the  
others are cheap enough, as they  
are the chief spend for cut ones  
from me let, or sell the pairs  
from there you sent and give  
full price. — C. E. Colby, Torr  
for cut's.

Yours truly  
Henry D. Allen.

PS

The 5<sup>th</sup> & 6<sup>th</sup> Mr are stones or  
bought and rec'd which make them  
cut 100 per cent, by the cost of them  
It does not pay to buy stones & send  
unless they are bought very cheap

London June 28<sup>th</sup> 1852

Mr Harrington Dear Sir

I have recd your letter of  
the 26<sup>th</sup> and your list, it must  
compr. I am not of a fancy  
stone for a cut, I am not a  
cut of it, I don't cut any  
of the large ones, the more  
I think it comes in the  
difference in value between a  
stone and a perfect one cut  
is a difference which is here  
the value of a cut stone is  
about the price (on account of the  
labor that it costs a man here  
to cut it) to all prices —  
it is the labor of your Mass,  
and other laborers will send  
about the price left here, which  
I think will be a good many days  
of work within the week, I will  
send you my list of the stones.

Boston Jan 29<sup>th</sup> 1822

Mr Yerrington

Dear Sir

Some rec<sup>d</sup> with the  
jacinthos, I will look them  
over and probably take a few,  
also rec<sup>d</sup>. page (62) -

Reces Co send for a pair  
of stones, white & shaw for 200 to  
225, we have none here, so we  
think you can fill the order  
from your stock and send  
direct to them from your office,  
They returned a few small stones  
to us and asked a bill for the  
balance 718.50 which they will  
 remit for, If you have anything  
changed from your office which we  
have not got you, can send a  
bill from them, we have a stone  
sent for stars which we will send  
tomorrow, with balance of Jacinthos Pearls

Yours truly  
Henry Dutton,

Boston June 29<sup>th</sup> 1822

Mess<sup>rs</sup> Rees & Co

Dear Sir

Your ord<sup>r</sup> will be filled  
which we have deducted and  
send bill for the balance,  
The pair we did not have  
in our stock here, but think  
Mr Yerrington has it in his  
stock in N.Y. and have written  
for him to send it to you,  
I shall be glad to receive any  
orders which you may favor  
us with and will endeavor  
to satisfy you in quality and  
price,

Yours truly  
Henry Dutton  
Manager

200  
Boston July 1<sup>st</sup> 1852

Mr Martine

Dear Sir

Scanton knowith our A  
for 200 less the interest  
to help you on your note due  
July 3<sup>d</sup>.

Yours truly  
Henry D. Stone  
Manager.

Boston June 30<sup>th</sup> 1852.

Mr Churington Dear Sir

Yours rec<sup>d</sup>. I have sold  
most of the colored pearls and  
return the balance, I will keep  
the two largest jacinths and three  
of the small ones, we also send  
the dia<sup>d</sup>. for Starr, we are busy  
on stock which we hope to get  
through with early next week.  
Not much business this month  
with us, I think it is the dullist  
June I have had,

Yours truly  
Henry D. Stone.



Boston July 5 1882

Mr Yerrington  
Dear Sir

Rec'd you Monday about  
the deficiency of 7 stones in 699 and  
8 stones in 641 and also in regard to  
761<sup>c</sup>.

Find also the following discrepan-  
ces -

640 - 2 stones about  $3\frac{3}{4}$  short -

732 - 1 stone -  $1\frac{1}{8}$  "

747 - 2 stones over.

741 for  $2\frac{3}{4}$   $\frac{1}{32}$  lbs the missing

634 & 635. 11 stones  $4\frac{1}{2}$   $\frac{1}{16}$  short

576 - 1 stone  $1\frac{1}{16}$  missing

516<sup>a</sup> - 1 "  $2\frac{1}{4}$   $\frac{1}{16}$  lbs the missing

177 - 1 for  $2\frac{3}{4}$  missing -

749 - 3 stones about  $3\frac{1}{8}$  missing

782 - 4 "  $2\frac{3}{8}$  "

You report several stones as belonging  
to 782<sup>b</sup>. What purchaser was that?  
and if belonging to Shocks what was  
the cost of 2 dras  $1\frac{1}{8}$  for Salsed  
without price?

Yours truly

J. B. Peck

Boston July 3<sup>d</sup> 1882

Mr Yerrington  
Dear Sir

Yours rec'd with an of-  
fense, which Mr Peck is missing.  
I don't have a call for Clocks  
my flow, so I don't care to carry  
a stock of them, had rather take  
my chance of finding them when  
I have a call, than furnish  
new my handsome but see  
better than some I had before.  
Mr Bonn says they are gems  
which can be taken by blasphe,  
spirits will not burn and gems  
will.

Yours truly  
Henry Dutton.

156  
Boston July 6<sup>th</sup> 1852

Mr Cherrington

Dear Sir

Your note with Sir  
W. L. for fossils, which we  
will attend to, Mr Bow says  
the stones which I bought for  
hyacinths are also garnets as  
he has tried them, We had  
a pleasant 4<sup>th</sup> here, but it  
commenced raining in the eve  
so it prevented the display  
of fireworks in most places,  
Mr P. enclosed a memo

Yours truly  
Henry Dillmore

Boston July 6<sup>th</sup> 1852

Mr Cherrington Dear Sir

Your note with check  
for \$100.00, all right  
we will send a list of some  
which you have either  
ordered or they may be out in  
market, possibly some may have  
been returned and not credited  
Please let them up. I have  
sent you 19 stones of 75 to be  
sent for \$100.00. The owner asks  
for 100.00, you must get 100.00. I  
think that check in company  
with any I have sent often  
done. See if they can be sold  
as to about like to order the  
commission.

Yours truly  
Henry Dillmore

966

as the importers will ask \$135  
to 140 for, the goods are  
pledged so that the price  
named will not make the  
party whole on them.

Yours truly  
Henry D. Howe

Boston July 7<sup>th</sup> 1852.

Mr. Harrington Dear Sir

Yours recd with check  
from Ed Williams \$95. about the  
stones to be recd by express.  
I do think you paid a high  
price for such stones 90 to 100  
would be outside value for any  
white stones of that thickness  
a they are bound to lose heavily  
and with the cost of packing  
will bring them far above the  
price at which they can be bought  
of any dealer. I wrote you about  
price of the lot of 6 grain stones on  
the same day I sent them.  
The owner asks \$15 one each, so  
to get a fair profit we must get  
\$16. possibly if an offer of \$15 each  
has made. I might get him to  
allow me a commission out of  
that. I think them cheap enough  
as they are any good stones, such



906  
Boston July 10<sup>th</sup> 1852.

Mr. Gorington Dear Sir

Yours recd with check  
from J. H. Horton 275 and Statement  
of Cash, I telegraphed some pairs  
to day. we have a customer for  
a pair, and are in competition  
with Palmer & Batchelders. I want  
to do my utmost to sell from  
our stock. they must be white  
and fine. hope you will sell the  
64 (581) as a commission will  
help me, very warm again here,

Yours truly  
Henry D. Morse.

Boston July 8<sup>th</sup> 1852.

Mr. Gorington Dear Sir

Yours recd. with paper  
and two checks from Kirkpatrick  
& Co. The 18 1/2 lb pair  
of August I told you that  
they were for (Harris) Ladies  
part of, at a price they  
offer which they are sure  
I can not do. I am sure  
I think they are worth and  
will buy I do not know  
by any means large orders and  
very slow it don't pay, as the  
recognition of interest is more  
than the price, so a pair  
I wish any large order was  
many of it should be slow  
in buying any amount is  
more than with the stock  
hope to finish next week.

Yours truly  
Henry D. Morse.

Boston July 10. 1852.

Mr Gerington Dear Sir

Your recd. with letter for  
Mr Peck The party who owns the  
lot (581) sent in today and said  
if not sold by Saturday would  
like to have it returned, as the  
party from whom he took it  
was willing to take it back at  
\$110 each, so I find I can  
have all or get over \$110 each  
before Saturday, hope you will get  
\$120 if possible as I know it is  
cheap enough. Should I think  
woud buy it, we have just heard  
from London that fine stones  
are in demand and prices better,  
(probably owing to the American buyers  
there.)

Yours truly  
Henry D. Stone,

Boston July 11 52

Mr Gerington Dear Sir

Your recd. with the  
6 large pairs, we hope to  
sell one of them, also see  
page 626. and Ch. N. L. Chapin  
191<sup>37</sup> or hot day mercury 90°  
in my office.

Yours truly  
Henry D. Stone,

904  
Boston July 15<sup>th</sup> 1822.

Mr. Gerington Dear Sir

Your rec<sup>d</sup> with 24 for  
189 for and a dis<sup>d</sup> from the  
to be and fine, I am glad to  
hear of your good luck in finding  
and collecting. hope there will  
be enough found to insure a good  
profit for you, we had  
these stones lot of many  
very various specimens of  
them on Monday.

Yours truly  
Henry D. Morse

Boston July 14<sup>th</sup> 1822

Mr. Gerington Dear Sir

Your rec<sup>d</sup> with page  
(627) and the two Sapphires  
with two dis<sup>d</sup> to be rec<sup>d</sup> for  
Hessent & Co. The flaw is quite  
deep in the bottom of the large  
stone, but it will do my best  
on it. Mr. Peck is at work  
still on the missing stones.  
we hope to get an account for  
all the missing stones, it is  
not strange they should be missing  
when there are so many lots  
to be kept straight during the  
year, if lots could be sold  
together it would be easy. —

Yours truly  
Henry D. Morse.



Boston July 15<sup>th</sup> 1852.

Mr Yerrington Dear Sir

Yours rec<sup>d</sup> with the pair  
for Chambers which we will send  
to you tomorrow, in return if you  
find of the pair which we called  
for last week, the other two we  
put into settings and will retain  
a little longer, as we did not sell  
our customer, the reason was,  
he had a pair of dia<sup>m</sup> of his own  
which is not quite as good as ours  
but he undoubtedly put his whole  
energy to sell his own, which I  
think he did, so he returned  
ours, I telegraphed for the lot  
of 6 grain Stones if they were not  
sold, as the owner deals for them,  
they are cheaper than can be  
imported, and ought to have sold  
quicker at 115 or 120 -

Yours truly

Henry D. Stone.

Boston July 17<sup>th</sup> 1852.

Mr Yerrington Dear Sir

Your rec<sup>d</sup> with Herbert's  
Notes 651<sup>1/2</sup> we have no dia<sup>m</sup>.  
Powder to spare, as we are  
all we make, the cheapest  
and best way for Mr Hammond  
is to buy the best and powder  
it and grade it himself, it  
is much cheaper for him, it  
would not pay as to bother with  
the grading of it anyway, we  
don't care for small broken carbon  
there is not much call for it.  
I enclosed an order for a Pansy's pair,  
I thought you would know who  
would give me a first class job,  
and mail this to them, I also  
sent an order for an amethyst  
which perhaps you can fill.  
The Post has nothing new today

Yours truly

Henry D. Stone.

96

Boston July 20<sup>th</sup> 1852.

Mr Garrison Dear Sir

Yours recd. The die<sup>proof</sup> which is my pin is always got by grading in oil, it is impossible to powder it so it will all be fine enough to polish with. How much would Hammon want - and what do he in the habit of paying for it. The pins<sup>of any size</sup> I told did not arrive. I am sure nothing can be found all made that would answer the order, I want Coats make it come, I did not think of him, - If stones are all out of it with I had some small which would cut that size. May get them soon, we cannot buy of the importers to make a paper, they charge about the same price which we get.

Yours truly  
Henry D. Stone.

Boston July 19<sup>th</sup> 1852.

Mr Garrison

I was met with the lot (551) which the owner called for this morning. I expected the penny made to order, as I sent an extra job of it, I am glad you receive so much encouragement from your mine, hope it will be a fortune for you. I could not see any beauty in such a rough pencil sketch of a penny - I would be ashamed to put my name to such a drawing as that, it may be all some time & give you something more creditable. As you see today 2 die<sup>proof</sup> sends for die<sup>proof</sup> & die<sup>proof</sup> for Hammon's and pair for Charles,

Yours truly  
Henry D. Stone.

Boston July 24<sup>th</sup> 1882

Mr Gerrington Dear Sir

Yours recd. with the  
Agnamarius will show them to  
my Customer, she wanted one showing  
the lot of cheap sapphires I had  
may have one that will cut white,  
they can be got for 150 per lb.  
rough sapphires I have seen sold  
to the watch Co for 25 cts per lb and  
some went to quite good color,  
I telegraphed to see one of these  
pins and examined it yellow, as near  
to natural as possible, —  
Recd. Cash Statement.

Tranquilly hot today, 90° in my  
office —

Yours truly  
Henry D. Allon,

Boston July 21<sup>st</sup> 1882.

Mr Gerrington Dear Sir

Yours recd. Mr. Put  
thought Caldwell's dia<sup>s</sup> came from  
them, so he returned them direct.  
I enclose memo. of Cutting  
In regard to Stan's dia. I wrote  
Mr. Pichley all about it, and  
enclose herewith his answer,  
and have never heard since,  
if we get his order to cut it now  
we can get it done before the  
shop closes for vacation, I kept  
the smallest anvils and return  
the other with the pins, I think  
them handsomer than yellow, but  
the order was "yellow", so please  
give the order to Dickler when  
these pins Hidenites arrive and  
one out of each one "fine" one  
for my own stock to show.  
Yours truly  
H. D. Allon for Henry D. Allon.



Boston July 25<sup>th</sup> 82

Mr Yerrington Dear Sir

Yours recd with paper  
and ck<sup>ts</sup> from J. H. Norton  
for 135. & Garret's Spence 180.  
My customer came in today  
to see the aquamarines, and  
she says she will wait and  
see the oval ones tomorrow.  
I thought she wanted a lot  
to go around the neck, but  
I find she only wants 6 others,  
to go with some beads for  
a necklace, however I hope  
to sell her those. I telegraph  
for 4 pairs, I have a customer  
for a pair,

Yours truly

Henry D. Morse

P.S.

Can't you get a note from Keller & Fry  
also a ck from Lyon & Hardy

Boston July 26<sup>th</sup> 1858

Mr Gerrington Dear Sir

Your bill against  
 25 pairs of 20000, I presume  
 paying Herbert's note I presume  
 he refers to our paying for a dis.  
 which we bought of him for 240.  
 which we will do by sending  
 our check and he can pay the  
 note there. Our thermometer was  
 71 your some faints, it was 70  
 yesterday and 92 today at our  
 office.

Yours truly  
Henry D. Brown.P.S. Returns pair for Scott  
today

Boston July 25<sup>th</sup> 1852.

Mr Martin

Dear Sir

Your note with your  
check for \$100. I enclose  
herewith our check for the  
same amount, which will  
be paid to you on  
Tuesday.

Yours very truly  
Henry D. Thoreau

Boston July 25<sup>th</sup> 1852

Mr Gurrington Dear Sir

Your recd., We did  
not forget about the Herbert  
note, We owe him for the  
Dial \$200 and he owes the  
note, When he sent the two  
notes of \$200<sup>00</sup> & \$200<sup>00</sup> they were  
I believe his account, at  
the time when he bought the  
Dial for \$200, we expected to  
have to return one of his notes  
and the difference in payment  
for the Dial, but he gave us  
\$200 credit on the Dial and  
we returned his note, so that  
way it was square, or our  
for the Diamond, unless he  
desires as to renew his note, it  
is for him to pay.

P.S  
Yours truly  
Rel. dir. for Starr Henry D. Thoreau.



Boston July 29. 1832.

Old Yarrington

Dear Sir

Yours no. with the two  
diamonds for New. The Nancy fair  
came all night yesterday, and  
a haulsome, hope my  
will also be shipped,  
if I had a plenty of leisure  
I should enjoy a trip to North  
Carolina and get a little fur  
in the shooting line, but I  
must make a little money  
first, I don't see much chance  
to get any this summer for  
more than a day or two. My  
customer was in the morning  
see the E. and has three  
paid aside until next week. I  
think it is a sale,

Yours truly

Henry D. Morse.

Boston July 29. 1832.

Mr. George Don Si

Yours no. with each  
diamond, the two diamonds you  
refer to have finished on 27,  
the blue one was left rather too  
thick, so we sent it back to the  
workshop again this morning, the  
stone weighs  $3\frac{3}{4}$  and is now  $3\frac{1}{4}$ ,  
we shall reduce it to  $2\frac{3}{4}$  perhaps  
lower, but it cannot make one  
of those round specimens of over  
 $2\frac{1}{2}$  because it was an oblong  
stone, and it would pay to cut  
it down so much as that.  
still we shall have it brilliant,  
we will send you the other today  
either or else tomorrow, that are  
a much improved.

Yours truly

Henry D. Morse.

Sent lot of Aquamarines  
except the four large ones which were left out by  
mistake, I am I said not all more.

972  
Boston Aug 3<sup>rd</sup> 1832.

Mr A. Wickman

Dear Sir

Your dia<sup>d</sup> was rec<sup>d</sup> this morning, Your letter of the 22<sup>nd</sup> came several days ago, the other dia<sup>d</sup> was returned before receiving letter. This 2/8/16 Stone is fine material, but the black spot is quite deep into the Stone, and will necessitate a considerable loss <sup>of weight</sup>, the other imperfections can be removed more easily - still would require working the Stone entirely over, as by taking them out would throw the Stone out of shape, and be very undesirable if left so.

Yours very truly  
Henry Dillrose.

Boston Aug 1<sup>st</sup> 1832.

Mr Genington

Dear Sir

Gave me with page 63) and 4 dia<sup>d</sup> from ~~Mr~~ to be rec<sup>d</sup>, don't think I can finish them before vacation unless it is very important, I should think the portable watering machines might be a great nuisance, we have not had them here yet. I sold only one of my pair, the other will work until later in the season, I feel sure of time when he is not quite well here, and our payments are uncommonly large during August, hope you may be able to sell and collect to help out. You truly  
Henry Dillrose.  
P.S.  
Ref<sup>d</sup> No's 74 & 5809  
will return 770.

Boston Aug 3<sup>rd</sup> 1832.

Mr Gerrington Dear Sir

I am met with eds  
 from Saul W B. 24<sup>th</sup> W. H. Tappan  
 25. I am willing to cut the  
 dia<sup>s</sup> for Wickham but cannot  
 promise them until after the  
 boys have had their vacation  
 which ends Sept 8. We saw  
 a fine stone for Kirkpatrick  
 today which we had to make  
 entirely ours.

Yours truly  
 Henry D. Morse.

Boston Aug 2<sup>nd</sup> 1832.

Mr Gerrington Dear Sir

Yours recd with thanks  
 Mr Wendell 250. J. B. Chambers  
 10.00, also page 332.

We did not think it would pay  
 to cut that stone (332) any smaller  
 as we could not get it perfect,  
 (but it is very brilliant now,  
 and valuable, Wickham's Ruby  
 ought to be a stunner for the  
 price which he asks, customers are  
 scarce for such stones, and  
 out in a stone of that cost  
 makes it a slow sale. —  
 Mr Park says the weight of the  
 aquamarine is right, the pencil  
 mark put on is 174 less than it  
 ought to be, as there was two salons  
 put back again after that mark  
 was made.

Yours truly  
 Henry D. Morse.



Boston Aug 5. 1882.

Mr Yerrington.

Dear Sir

Yours red with checks  
of J. H. Weston 130 lbs, & W. L. Smith  
Co. - 3/4 dia<sup>s</sup> at 100, that  
is of good qualities I looked  
over two important stocks this week  
and could not believe in  
them as considered fair for  
you to get for the lot  
for which stone is being made  
as I know or want  
to sell at the price which they  
ask. So I did not buy - as I  
can't come to do business for  
others without some profit for  
myself,

Yours truly

Henry D. Howe.

Boston Aug 4. 1882.

Mr Yerrington

Dear Sir

Yours rec<sup>d</sup>. I will keep  
Wickham's Ruby in mind.  
We have no pair here which  
will weigh 7 1/2 at 125, nor  
any near that weight  
and price, we have one for  
7 3/4 lbs for 1200 in settings and  
another 6 1/4 lbs. and a single  
stone 3 7/8 lbs at 125 per lb that is  
all we have that approximate  
to what is called for, We  
saw the 3 7/8 stone today, we  
saw it one time, it now  
weighs 2 3/4 and is very handsome  
hope you can sell it.

Yours truly

Henry D. Howe

976  
Boston Aug 7. 1882.

Mr Carrington

Dear Sir

Yours recd with Check  
Statement page 633 and Check  
from Sebastian 622<sup>3/4</sup> We have  
recd. a check from Reeves for  
for the balance of our account,  
and he says he has also settled  
with you for the account you  
have rendered from there, did  
he settle the interest account  
which we sent to you to  
forward to him, He has also  
sent us a memo of a few more  
goods to be sent on the same  
arrangement as before, which  
we shall send as soon as we  
can get them set up. The  
Gent<sup>l</sup> who ordered the fancy pin  
came in for it, when I opened the  
Case a piece of the enamel was out  
in the box so I am obliged to return  
it for re-enamelling -  
Yours truly  
C. D. Moore

Boston Aug 5. 1882.

Mr Henry N. Collier

Dear Sir

Enclosed be send a  
Statement of your account with  
interest to July 1<sup>st</sup> 1882.  
showing a balance of \$100.00  
Cannot you now manage  
to send us some notes for  
a full settlement of same,  
on all my desires of having  
it settled as we are just  
finishing up our stock account  
for the year and would like  
to close your account with  
this.

Yours truly  
Henry D. Moore.

276  
Boston Aug 8<sup>th</sup> 1852.

Mr. Urington Dear Sir

Yours rec<sup>d</sup>. with note  
from Herbert 246<sup>th</sup> No Six rec<sup>d</sup>.  
also let from Reens Co 636<sup>th</sup> No  
I shall improve any opportunity  
which is offered for 34 Stones,  
provided, it can be procured there  
at a reasonable price. Martin  
gave note for the 200, but did  
not give a note for the small  
bill which he bought when last  
here.

Yours truly  
Henry D. Morse.

Boston Aug 7<sup>th</sup> 1852.

Messrs. Reens & Co

Dear Sir

Yours rec<sup>d</sup> with adv<sup>ce</sup> 718<sup>th</sup> No  
also your order for Rings  
and Sticks on the same  
book as before, which we  
have laid out to be sent  
and will be able to send  
them in a few days.

Yours very truly  
Henry D. Morse  
Manager.



Boston Aug 11<sup>th</sup> 1852.

Mess<sup>rs</sup> Geo. P. Weeks & Co

Dear Sir

We have sent you the  
 small invoice of goods which  
 you ordered by today's express,  
 and to be under the same  
 arrangement as before. We  
 enclose herewith the account  
 of interest, and have debited  
 6 months upon all goods sold,  
 which will give you a little  
 better profit, and be on the  
 same terms which we give on  
 sales made outright. We are  
 quite well satisfied with your  
 sales thus far, and hope they  
 may be largely increased in the  
 future.

Yours very truly  
 H. C. Pratt

P.S.  
 We have a very beautiful collection  
 of 1/4<sup>th</sup> Proof for \$450 for the other  
 if you have a customer for such a strong letter board

Boston Aug 9<sup>th</sup> 1852.

Mr. Wm. W. W. Dear Sir

Yours rec<sup>d</sup> with thanks of  
 J. E. Caldwell & Co. Keenutzy for 1059  
 C. W. Hastings for 124. I don't care  
 to see the bill of Kings of Keenutzy  
 just now, as we have enough  
 on hand to last until Oct 1<sup>st</sup>  
 then I suppose he will be here in  
 any bill a lot for one of  
 'shaded stones', and also says  
 the prices are lower, don't let  
 Long know what he is to bring  
 as he will try for the first  
 chance at them. I should say  
 buy the 44 stones of Long if you  
 can get a good sale and for  
 profit. Old Park bills for about  
 \$1000 account yesterday.

Yours truly  
 H. C. Pratt

Boston Aug 10<sup>th</sup> 1882.

Mr. Huntington Dear Sir

Yours rec<sup>d</sup> for regard to  
 Recog<sup>n</sup> Co Conignment, they offered  
 to pay the interest if we would  
 let them have the goods, but  
 it might be policy to allow  
 6 months credit on all goods  
 sold before returning interest —  
 they had the goods 10 months,  
 they also propose the same an-  
 nouncements on the goods to and  
 not getting ready to send, if we  
 interest was charged on the goods  
 then credit be a very small per cent  
 or calculate on only 10 to 12  
 for exp on the costs as suggested  
 for your account with them as  
 cannot account for the money they  
 have sent but send you a few  
 and thought to add to your stock  
 hope they will sell, also return  
 bal of Aquamarines.

Yours truly

Henry Dillow,

Sent to Mr. Huntington  
 Aug 10<sup>th</sup> 1882

2 Aquamarines 10 3/4/44 Ex.

1 " 2 1/2

1 " 1 1/2

1 Sea 1 1/4/44

1 " 1 1/2

1 " 2 1/2

For above

487 4 Sea, 6 3/4/44

588 1 Sea, 1 1/2/44

589 1 " 1 1/2/44 K. Mac

589 1 " 1 1/2/44 K. Mac

589 1 " 1 1/2/44 K. Mac

589 1 " 1 1/2/44 K. Mac

590 1 " 1 1/2/44 K. Mac

591 1 " 1 1/2/44 K. Mac

62

Boston Aug 10<sup>th</sup> 1852

Mrs. Hirschman

Dear Sir

We have sent your  
order by express today, and I  
consider it a very successful  
job, as I did not expect to  
remove all the imperfections  
without a greater loss. I think  
you will now say it is a  
specimen and ought to bring  
a large price

Yours very truly

Henry D. Stone,

Boston Aug 10<sup>th</sup> 1852

Mr. Hirschman Dear Sir

Your kind and kind letter of  
the 8<sup>th</sup> inst. has also just  
been received, and I have  
been thinking of it ever since,  
and in the short time I have just  
had, I have been able to  
send you the amount of  
the price for the goods to pay,  
as you wish to have the goods  
sent to you, or  
\$1.50 for the postage, as we  
paid it our part to send  
the express bill then, as we  
think a little of our business  
& sending it our part only,  
which is the only way we  
can insure to you the goods  
to pay, I think it is  
that is all, and

Yours truly

Henry D. Stone



180  
New York, 10. 1812

Mr. Livingston

Dear Sir

Yours and with Cash

Statement and page 685.

As our long I stand for show  
and an extra Specimen It is  
cost high, and I think it is  
and for the show, as  
confronted it with a good proportion  
of other cost us 1/2 and it was  
larger and we put it down  
the costs all for the but it  
does not pay much, it is the  
price we have had for a long time,  
I don't think it would pay us to  
show another in show, as we  
get the expense to show, and don't  
bring out our 1/2 for account and  
we don't show in case of loss.  
I thought for a few days, the  
value of our copies of the right color  
and fine size I think I can all  
I can in competition with Filling &

New York, 10. 1812

Mr. Livingston

Dear Sir

Yours and with Cash  
Statement and page 685.  
As our long I stand for show  
and an extra Specimen It is  
cost high, and I think it is  
and for the show, as  
confronted it with a good proportion  
of other cost us 1/2 and it was  
larger and we put it down  
the costs all for the but it  
does not pay much, it is the  
price we have had for a long time,  
I don't think it would pay us to  
show another in show, as we  
get the expense to show, and don't  
bring out our 1/2 for account and  
we don't show in case of loss.  
I thought for a few days, the  
value of our copies of the right color  
and fine size I think I can all  
I can in competition with Filling &

Yours truly

John D. Sullivan

Roxbury Aug 16<sup>th</sup> 1852.

Mr Livingston Dear Sir

Yours no. with the party  
and three more notes, they  
could be late to send, as today  
is the day the man was to  
decide, they had to be in rings  
all ready made, so I sent the  
others last night, I think the  
price of Taylor's Rules was  
exorbitant, certainly how full  
of flaws they are, if they had  
been absolutely perfect it would  
have been a large price for them,  
B. & W. Rule was not good  
enough, it was too muddy.

We sent you ~~some~~ a small  
lot of it paid at 10 by the lot  
if separated you will see how  
I estimate by the mass in the  
world like to <sup>run</sup> sell them together,  
I have some 5 grain ones which I  
just bought, have to look up 3 of  
and will then send them to you, they

Roxbury Aug 18<sup>th</sup> 1852.

Mr Livingston Dear Sir

Yours no. with the  
only four would, I shall  
send it with two smaller  
ones which I had in hand  
tonight, thinking to look at  
under the rule, I rec<sup>d</sup>. your  
reply and find the price  
it would be late for  
the rule, your price must  
be raised, —

Yours truly  
Henry D. Brewer

5042  
Boston Aug 11<sup>th</sup> 1852.

Wm Brewster

Dear Sir

Your rec. of the 11<sup>th</sup> from  
your letter of 5<sup>th</sup> inst. if I write  
the whole out, to be simple,  
I conclude it that you would  
not see unless I did telegraph,  
however, it don't make much  
difference, I appreciate your  
interest in helping me make the  
sales - I see you did sell with  
the 1<sup>st</sup> of stone, it is worth the  
price, although I did not think  
you could find any one who  
appreciate it enough to pay the  
price, The rough I don't care  
to buy now, as we have a few  
hundred tons on hand and the  
ship will not be missing until  
Sept. So then we have had a few  
business, and the rough we have  
will last through Sept. then again  
Suttonman has written me that  
he will be here this month with

a lot of fine rough, and from  
him we can get 6.00 a ton,  
we have had 8.00 for one  
instance, we want to reduce  
our liabilities about 20000 more  
before Jan, then we can get  
along more comfortably as we  
have been carrying 20000 more  
stock than we ought for the cost  
of business done, there is more  
profit made if there is not  
so large an interest account,  
I was turned twice, or much  
better than 20000 times over,  
our stock contains many large  
stones which are comparatively  
dead stock, and the profit will  
not pay the interest of carrying  
our best policy is to work them  
off as well as we can and  
not buy any more, let it  
who have a large capital use  
these sizes, I get stones and  
are much more valuable and  
will turn 6 times when the  
large ones do once, they do  
have more value.





25  
Boston Aug 18<sup>th</sup> 1842.

Mr. D. B. Bunde  
Dear Sir

We are obliged to return  
the duty which you so kindly  
sent to us a few days ago,  
we sent it away to our cus-  
-tomer, but there was competi-  
-tion, and some other dealers  
had a better stone, consequently  
they made the sales I don't  
know yet who the fortunate  
party was,

Yours truly  
Henry Dillme.

Boston Aug 18<sup>th</sup> 1842.

Mr. Gerington  
Dear Sir

Yours well I hope you may  
get 500 for the 2<sup>nd</sup> lot it is my  
white & perfect & I believe I should  
think being 1000 & you for the sale  
of 1/2<sup>nd</sup> in unless you for you to  
receipt and send to him, I don't  
not sell the duty, I think there  
are others in competition and  
all were put together in the  
selection made, I don't know  
if who sold it, if I had  
had the price and I guess I  
should have made the sale as  
the man I think could have  
improved (by of and I think  
and had a few stones, I  
I guess stone or vice and you  
don't also send 6 grains -

Yours truly  
Henry Dillme

Boston Aug 15<sup>th</sup> 1832.

Mr. Cushing Dear Sir

Yours rec<sup>d</sup> with Joy 627.

I wrote you that I did not sell  
the only I sent the one from Bull  
and two of my own, and of mine  
has 2/4 1/2 my brilliant and perfect  
of a deep rose pink price \$1000. 1  
the other 1/4 fine dark pigeon blood  
red and brilliant & perfect 1100  
they are both very handsome stones,  
much better than the one from B. S. P.  
but not as fine as Taylor's best one,  
which (if it had been perfect) would  
have been a very desirable stone  
but it was very flawed, so much  
so that I should not have dared  
to put it into stock at our third  
their price, as I know it would  
be difficult to sell it, a small  
imperfection would not be so any  
had in a fine stone.

Yours truly  
Henry Dillmore.

Send you today some 'Efter fine'  
Stones selected from the parcel  
which we have been cutting lately,  
the parcel of 11 stones 1/4 are the  
one I bought, and they have the  
direction of 100 or more stones just  
imported, the lot price was 110  
and I got the selection for that  
price, I think in comparison with  
the lot there are about 130 stones,  
the other lots are all our own cutting  
and had put the price a little higher  
we hurried them off today as Mr. P.  
goes off on his vacation, their prices  
are subject to any adjustment you  
may think proper, should any stone  
be selected you must get their value  
as some are specimens, nearly every  
stone in this lot our perfect, and  
all my brilliants are objectionable  
stones, such lots are rare.



Boston Aug 21<sup>st</sup> 1832.

Mr Livingston

Dear Sir

Your rec<sup>d</sup> with pag 68  
 and Statement of Justice Clark &c  
 I have seen what I advise  
 about the stones of Northumber,  
 but they seem to me to be too  
 high to buy, & full of cones I am  
 not able to judge without seeing  
 them, I think with the test you  
 will have when you get there it  
 sent on Saturday will give you  
 a good stock, and very fine you  
 see any others might come in  
 I put off the sale of those, so  
 I should think you had better  
 hold off a little longer, then  
 again the rough which we are  
 cutting will give the same size  
 again, I should think it was  
 worth to a customer for those  
 fine stones which I sent.

Yours truly

Henry Dillman.

Boston Aug 21<sup>st</sup> 1832.

Mr Thompson Dear Sir

Your rec<sup>d</sup> with a draft  
 for \$1000 from Sale of No. 13.  
 Sales are slow enough, & hard  
 to see a marked improvement  
 soon, as the profits for a few  
 months past were high & pay  
 interest on stock. I note that  
 you say in regard to the fine  
 shaped diamonds. I don't think  
 such a one can be found in the  
 country. If I had an order for  
 it I might come across a rough  
 stone that would make it, as  
 to the price I can't say, but  
 the order would have much  
 to do with it, also the amt<sup>y</sup> of  
 sacrifice in getting the shape.  
 I ought to have the other stones  
 if they were to match, otherwise  
 it would make a difference, the  
 cost would range from 60 to 100 per cent  
 probably & more, but that I have

1882  
Boston August 22<sup>nd</sup> 1882.

The Yerrington Dear Sir

I was rec<sup>d</sup>. with stone to  
be cut for miles, which we will  
do as soon as the men get at  
the work again,

If you could discover a mine  
which would yield fine paper-Blow  
subis, and Blow dis how to  
could make money. Such a thing  
is possible but not probable.

Yours truly  
Henry Dutton.

Boston Aug 21<sup>st</sup> 1882.

Mrs. Taylor & Bushe

Dear Sir

I rec<sup>d</sup>. the Div<sup>o</sup>. from  
you this morning but cannot  
commence on it until Sept.  
as my work is almost per-  
spective for the week. Shall  
I return it or return it,

Yours very truly  
Henry Dutton  
Manager

886

Boston August 24<sup>th</sup> 1852

Mr. Yerrington Dear Sir

Your note with a few  
 shillings of Mr. Allen's was  
 in this morning and sent to  
 you for a short time  
 yesterday. We are looking for  
 some good large sales during  
 the month of September to help  
 our payments, at least to  
 a very great extent here, but  
 hope to see some kind of  
 result. Southam sent his  
 book to me for me to see, it  
 was certainly beautiful, I was  
 on one nearly up to it, but  
 what a price he asked, I  
 did not dare to show it to  
 any of my customers or that  
 kind.

Yours very truly  
 Henry D. Morse

Boston Aug 28<sup>th</sup> 1852.

Mr. Yerrington Dear Sir

Your note with checks from  
 P. L. Elliot & Mr. L. Justice 10.00  
 Mr. Burdett of <sup>the</sup> I cannot see  
 how Mr. Prichard can complain  
 of any jobs of cutting we have  
 done for him, as all those I  
 can remember have been very  
successful and no sacrifice which  
 was necessary to produce such  
 results, and I know there is  
 not a cutter in the world who  
 could have done better for him,  
 he may want to have specimens  
 made without any loss, but I don't  
 know how to do it, let him try  
 other cutters for a while and he  
 will then know better about it,  
 such work we do now to accommodate  
 our customers than for the profit we  
 make on it,

Yours truly  
 Henry D. Morse



The sword is the only which  
I send to your order today -  
How could I do otherwise than  
I did, I cannot either refuse  
to answer the question, or  
tell the truth about it, but  
I know of no other that it  
came from one of my country  
men, nor my agents, I might  
have a sword and my hair  
-piece, but if I answered so  
-easily, I would not let my  
-conscience, that it was a  
fine sword in my hands,  
I saw the ring & refused to  
take a pair of things I had  
which are the in and I have  
all set, they can be set out  
into the light of showing at  
a happy addition to expense,  
I have given the long piece in  
the bill which will be subject  
to the usual discounts

Yours very truly  
Henry D. Lowe.

Bost. August 24<sup>th</sup>

Mr. Harkin Dear Sir

I rec<sup>d</sup> your letter this  
morning and not what you say  
in regard to a person to whom  
you sold a ring, I remember a  
young man coming into my office  
one day, and asking me if I  
rec<sup>d</sup> a ring, it was a fine diamond  
in  
of your and friend to show  
it to him, but when he saw  
it was not perfect, he took my  
-ring and the other finally  
I had a doubt of where the  
ring came from, but he  
affirmed that it came from  
the same place as the other  
diamonds, I looked back in my  
book but could not find the name,  
then he told you that I said  
he paid an outrageous price, he  
made a misperception, & the  
rec<sup>d</sup> of saying to him when he  
told me he paid 200, that the price  
was fair, that a perfect stone  
could not have much more, and

Boston Aug 28<sup>th</sup> 1852.

Mr Carrington Dear Sir

Yours recd. with best  
Statements of Page 639. Hope  
to hear good reports from Phil.  
As for recommending Ransgate  
he better apply to some of his  
own recent employers, it is a  
long time since he worked in  
my shop, and my recollections  
and, that his work is far below  
my standard, then he left me  
without giving me any notice of  
his going, so I cannot give  
him a good recommendation,  
some of those we both know  
him better may speak better for  
him.

Yours truly

Henry D. Morse.

Boston August 26<sup>th</sup> 52.

Mr Yerrington Dear Sir

Yours recd. with check  
from Garret, Thence \$91.25.  
I am glad you are going to  
Phil. hope to hear of some  
good sales, I have no doubt  
it would be interesting to see  
the product of the New England  
mines at the exhibition, but  
I don't think there would be  
much pecuniary advantage from  
it, I send you a green  
diamond to be repaired, there is  
a chip and the edge is also  
on the table, and I also send  
a ring to see what I can do  
about getting out the flaw in  
the bottom, and if it will be  
a 3/4 stone, perfect when done,  
I can sell the stone as it is  
for 75 if any one there wants it,  
I think it is cheap in comparison  
with others which I see.

Yours truly  
Henry D. Morse.

Boston Aug 29<sup>th</sup> 1812.

Mr. Goringham

Dear Sir

Your note with a  
 few Mr. Wendell's (the 20<sup>th</sup>)  
 Tourist may cost the way  
 if he thinks he can get a  
 paper by other means & for  
 the purpose we keep no papers  
 and make no billings.  
 I enclose an envelope to send  
 to Captain M. I forget his  
 address. Hope to hear a  
 good report from Phil<sup>l</sup>.

Yours truly  
 Henry D. Sloan

Boston Aug 29<sup>th</sup> 1812

Mr. H. M. M. M.

Dear Sir

Your note containing  
 Mr. M. M. M. for 26<sup>th</sup> 1812  
 for sending this. I am  
 glad you are so well pleased  
 with it. It has certainly a  
 great good effect & more.

Yours truly  
 Henry D. Sloan.





Amesbury 10<sup>th</sup> Nov.

Mr. Drury Dear Sir

Yours recd. with the two  
notes & the account for the  
Account of the 15<sup>th</sup> of the 15<sup>th</sup> of  
J. S. Ardening Co. 17<sup>th</sup> Nov. I am glad  
you happen to have enough on hand  
to help him if he needs it as we  
can not tomorrow and cannot  
get them discounted until next  
week next. Cash Statement of 15<sup>th</sup> of  
the week back again on Monday.  
I hope the business will take a  
good start this month so as  
we get going about, convenient to  
do, and but little coming in.

Yours truly  
Henry Durlow.

Q 15

Send the green garnet as soon  
as it is done, also the only value  
you can get and 75 for it.

Amesbury 10<sup>th</sup> Nov.

Mr. Drury Dear Sir

Dear Sir

I enclose herewith  
my check for enclosed bill  
which please accept and  
return

Yours truly  
Henry Durlow.

Boston Sept 3<sup>rd</sup> 1862.

Mr. Gerrington Dear Sir

Your recd bill check  
from J. H. Weston B6, and ~~amount~~  
~~amount~~ Paid 64ls all recd two  
fine pairs from C. H. Smith, the  
soils quality is right but the  
price is too high, the others are  
white, I should say even as fine  
in color as the C. H. pair and  
to give as 200 for 13, and about  
the same offered, and he asks at  
the rate of 300 for 22 for a pair of 7/14  
and 350 for a pair of 7/14 or 27000  
and 27 or 28000, I expect to see  
all another pair from him on  
Monday if just as it was writing that  
the pair came by express 7/14 or 27000  
white and overgrown, very much  
like that pair or had last year  
of 8 1/2 lb round stones, but not nearly  
so handsome, as those had just the  
right spin, they come over much  
as much surface but not as efficient  
and as white? In truly, Very Ours,  
Dudman.

Monday with two good his  
note of the 10th for 20 & half  
him on his note due July 2  
1862, I still will receive it with  
this morning, as it was the 1st of  
and oh, I thought I would  
help him if necessary, he must  
be right back or must take  
all his own money with the top  
of, I am afraid to say slip of  
at any time, —



Baltimore 4<sup>th</sup> 1832.

Mr. Garrison Dear Sir

Yours recd. with thanks  
 into 209, and join of dis-  
 cuss both statements, the  
 chief of the imperfect and  
 not a...  
 I am...  
 which...  
 an...  
 it...  
 I...  
 pair of...  
 to let me...  
 and on to...  
 much to...  
 they are...  
 they are...  
 then you...  
 your...  
 in N.Y. the...  
 209...  
 to...  
 life in G. C. O. I bought

\* that only of him also a...  
 of 3/4 their stem but to...  
 and paper for...  
 it will make a...  
 he also left a...  
 I did not like his...  
 and would not trust him for  
 a dollar, I sent to Mr. ...  
 today I bought three...  
 \$35 for... I think you can  
 easily give \$40 for the lot.

Yours truly  
 Wm. D. ...

Boston Apr 6<sup>th</sup> 1852.

Mr Yerrington Dear Sir

Yours and both telegrams  
 in relation for the machine for the  
 5000 machine would not readily go  
 20 for the as can see it here  
 if you can't get the for it, Bro?  
 Harris, Shaffers' Check 1875  
 I sent you two panels to show  
 to Titcomb they are halves, one  
 let extra fine, halves in weight  
 are a pt less than and 6000  
 the lowest, the others 52  
 if he prints off for cost at 5 off  
 1000, sent two stones for 1000  
 also, sent you a lot of 4000  
 which I thought was a speculation  
 I gave 20 for the, if you would  
 like to sell them for one and the  
 half profit, go ahead, I think  
 you can make it pay —

Yours truly

Henry D. Adams

Boston Apr 6<sup>th</sup> 1852.

Mr Long Dear Sir

Yours of the 21<sup>st</sup> was  
 recd, since that time our  
 shop has been closed until  
 now, the die you sent me  
 can make fine, and I think  
 we can get out the three flaws  
 which come to the surface,  
 but the spot inside is near the  
 center of the stone and it would  
 not be practicable to try for it.  
 The face of light (without trying  
 for spot) would not be far from  
 1/2 to 1/4 to make it as it should  
 be made, the bottom is now too  
 flat for brilliancy but the taking  
 out of the flaws near the girdle  
 will make it high enough. I  
 will write you I hear from

Yours truly

Henry D. Adams

1882  
Boston May 1882

In consideration of an agreement of the  
Morse Diamond cutting Co. to instruct me  
in the art of Diamond Polishing, I hereby  
agree to give to them my services for a term of  
five years from date, working diligently and  
faithfully nine hours per day, excepting legal  
Holidays, and two weeks during the summer  
months for a vacation, They agreeing to pay  
me four dollars per week for the first year,  
five for the second, six for the third, seven  
for the fourth, and eight for the fifth year,  
they also further agree to reward me, (provided,  
I carry out this agreement in full to the end of  
the fifth year) in a sum which shall be equal  
to one dollar per karat for every karat of diamonds  
which I shall polish in a workmanlike manner,  
after first polishing enough at \$25 per karat  
to equal the amt. paid in cash as above agreed  
upon, and it is also agreed that no part of  
the above reward can be drawn or claimed under  
any circumstances before the expiration of the five years  
above mentioned, nor will the reward or any part  
of it be paid unless this agreement on my part  
be fulfilled?